	A	В	С	D	E	F					
1	Appendix B, Page 1										
2	1										
3											
4											
5	Contractor's Name Contract Term										
6	San Francisco In-Home Supportive Services Public Authority 07/01/22 - 06/30/26										
7	(Check One) New 🗸 Renewal Modification										
8	If modification, Effective Date of Mod. No. of Mod.										
9	Program: SF IHSS Public Authority (PA ADMIN / HEALTH / DENTAL)										
						TOTAL					
	Budget Reference Page No.(s)	FV2022 22	EV2022 24	EV2024 25	EVANAE AC	TOTAL					
	Program Term: 7/1/22 - 6/30/26	FY2022-23	FY2023-24	FY2024-25	FY2025-26	7/1/22-6/30/26					
12	Expenditures	¢2 772 076	<b>#2 964 420</b>	<b>\$2.040.356</b>	to 026 740	¢44 602 40E					
	Salaries & Benefits	\$2,772,976	\$2,864,420	\$2,949,356	\$3,036,742	\$11,623,495					
	Operating Expense Subtotal	\$91,233,948	\$93,975,634	\$96,795,229	\$99,700,439	\$381,705,249					
	Indirect Percentage (%)	\$94,006,924	\$96,840,054	\$99,744,585	\$102,737,180	\$393,328,744					
	Indirect Cost (Line 16 X Line 15)	<b>#04.750</b>	<b>\$0.500</b>	¢40.500	¢40.750	фго <b>г</b> оо					
	Capital Expenditure	\$21,750	\$9,500	\$10,500	\$10,750	\$52,500					
	Total Expenditures	\$94,028,674	\$96,849,554	\$99,755,085	\$102,747,930	\$393,381,244					
20	HSA Revenues	<b>#40.005.705</b>	<b>#40.000.044</b>	<b>#40.054.047</b>	<b>#00 540 500</b>	Φ <b>7</b> 0.0 <b>7</b> 0.0 <b>5</b> 0					
	General Fund 20% State Funding 30%	\$18,805,735 \$28,208,602	\$19,369,911 \$29,054,866	\$19,951,017 \$29,926,525	\$20,549,586 \$30,824,379	\$78,676,250 \$118,014,373					
23	Federal Funding 50%	\$47,014,337	\$48,424,777	\$49,877,542	\$51,373,965	\$196,690,621					
24											
25											
26	TOTAL HSA REVENUES	\$94,028,674	\$96,849,554	\$99,755,085	\$102,747,930	\$393,381,243					
27	Other Revenues										
28 29											
30											
31											
32											
33	Total Revenues	\$94,028,674	\$96,849,554	\$99,755,085	\$102,747,930	\$393,381,243					
34	Full Time Equivalent (FTE): 25.10 FTE PA Staff Only										
36	Prepared by: Loc Chau - Director of Finance & Operations Telephone: 415-593-8115 02/16/22										
	HSA-CO Review Signature:										
	-	-				<b>2/12/2</b>					
38	HSA #1					2/16/2022					

	A	В	С	D	E	F	G	Н	I	,l	К
1	,,	٥	<u> </u>			•	<u> </u>			Appendix B, Page	2
3	Document Date: 02/16/22										
	Program Name: SF IHSS Public Authority  PA ADMIN / HEALTH / DENTAL										
6											
7	Salaries & Benefits Detail										
8											
9	FY2022-23 FY2023-24 FY2024-25 FY2015-16										
11	_		Agency 1	Totals	For HSA	Program	For DHS Program		For DHS Program		TOTAL
		Current	Annual Full Time Salary	Total %		Adjusted					
12	POSITION TITLE	Salary	for FTE	FTE	% FTE	Ϋ́Ε	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	7/1/22-6/30/26
13	Executive Director (E. Norman)	\$200,850	\$200,850	90%	100%	90%	\$180,765	\$186,188	\$191,774	\$197,527	\$756,253
14	Director of Finance & Operations (L. Chau)	\$145,230	\$145,230	80%	100%	80%	\$116,184	\$119,670	\$123,260	\$126,957	\$486,071
15	Deputy Director (E. Gutierrez)	\$152,698	\$152,698	100%	100%	100%	\$152,698	\$157,279	\$161,997	\$166,857	\$638,831
16	Salesforce Admin / Data Analyst (L. Olson)	\$91,670	\$91,670	100%	100%	100%	\$91,670	\$94,420	\$97,253	\$100,170	\$383,513
	Registry/OC Programs Manager (J. Flynn)	\$86,994	\$86,994	100%	100%	100%	\$86,994	\$89,604	\$92,292		\$363,950
18	Mentorship Program Manager (P. Vermilyea)	\$77,559	\$77,559	100%	100%	100%	\$77,559	\$79,886	\$82,282	\$84,751	\$324,478
19	Operations Manager (J. Asinc)	\$77,559	\$77,559	80%	100%	80%	\$62,047	\$63,909	\$65,826	\$67,801	\$259,582
	Recruitment Manger (OPEN - NEW)	\$73,500	\$73,500	100%	100%	100%	\$73,500	\$75,705	\$77,976		
	Human Resources Generalist (K. Kowallis)	\$72,100	\$72,100	100%	100%	100%	\$72,100	\$74,263	\$76,491	\$78,786	
	On-Call Coordinator #1 (I. Selskaya)	\$66,828	\$66,828	100%	100%	100%	\$66,828	\$68,833	\$70,898		\$279,583
	On-Call Coordinator #2 (OPEN - NEW)	\$65,882	\$65,882	100%	100%	100%	\$66,828	\$68,833			
	Mentorship Services Coordinator 1 (B. Kuhle)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894		\$275,626
	Comm Engagement Coord. 1 (R. Creed)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894		\$275,626
	Comm Engagement Coord. 2 (OPEN - NEW)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894		\$275,626
	Mentorship Services Coordinator 2 (E. Richards)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894		\$275,626
	One-Stop Resc Cntr Coord (OPEN)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894	\$71,991	\$275,626
	Executive Assistant (OPEN)	\$61,532	\$61,532	80%	100%	80%	\$49,226	\$50,702	\$52,223		
	Benefits Coordinator (B. Hom)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894	\$71,991	\$275,626
	Registry Specialist 1 (M. Chen)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894	\$71,991	\$275,626
	Registry / Sourcelor 1 (M. Chan)	\$65,882	\$65,882	100%	100%	100%	\$65,882	\$67,858	\$69,894		\$275,626
	Registry / Counselor - 1 (W. Chan)	\$60,538 \$60,538	\$60,538 \$60,538	100% 100%	100% 100%	100% 100%	\$60,538	\$62,354 \$62,354	\$64,225 \$64,225		\$253,268
	Registry / Counselor - 2 (K. Li) Registry / Counselor - 3 (E. Reyes)	\$60,538	\$60,538	100%	100%	100%	\$60,538 \$60,538	\$62,354	\$64,225		\$253,268 \$253,268
	Registry / Counselor - 4 (D. Araujo)	\$60,538	\$60,538	100%	100%	100%	\$60,538	\$62,354	\$64,225		\$253,268
	Registry / Counselor - 5 (H. Wollo)	\$60,538	\$60,538	100%	100%	100%	\$60,538	\$62,354	\$64,225		\$253,268
	Receptionist / Admin Support (M. Lui)	\$59,410	\$59,410	80%	100%	80%	\$47,528	\$48,954	\$50,422		\$198,839
	Reserve for Overtime - Program Staff Only	\$20,227	\$20,227	0%	0%	0%	\$20,227	\$20,834	\$21,459		
40	Trogram orang	Ψ=0,221	Ψ=0,==1	0 70	0 70	0 70	Ψ <b>2</b> 0,221	Ψ20,004	Ψ21,π00	ΨΖΖ, 100	ΨΟ Τ,ΟΖΖ
41	TOTALS		\$2,081,785	25.10	26.00	25.10	\$1,993,900	\$2,053,717	\$2,115,328	\$2,178,788	\$8,341,733
42	FRINGE BENEFIT RATE	· 1	39.00%				39.00%	39.00%	39.00%	39.00%	39.00%
	EMPLOYEE FRINGE BENEFITS		\$811,896				779,076	810,704	834,028		\$3,281,761
45	E LOTEL TRINGE BEINEI IIO	l	ψυ 11,090				113,010	010,704	054,020	1 007,300	ΨΟ,ΖΟΊ,ΤΟΪ
46	TOTAL OALABIES & BENEFITS	1	ФО ОСО СС				40 770 075	#0.00 <i>1.1</i> 0	#C 0.10 0.50	#0.000 T : T	<b>M44.000.10</b>
	TOTAL SALARIES & BENEFITS	l	\$2,893,681				\$2,772,976	\$2,864,420	\$2,949,356	\$3,036,742	. , ,
48	HSA #2										2/16/2022

	Α	В	С	D	Е	F G	Н	J K	L M		
1								Appendix B, Pa			
2	Document Date: 02/16/22										
	Program Nar	me: SF IHSS P	ublic Authority								
		HEALTH / DEN									
6											
7				Opera	ating Expens	se Detail					
8											
10											
11											
12	<u>EXPENDIT</u>	URE CATEGO	<u>ORY</u>	TERM	FY2022-23	FY2023-24	FY2024-25	FY2015-16	TOTAL		
13	Rental of Pro	perty			\$419,448	\$428,132	\$436,571	\$445,010	\$1,729,161		
14	Utilities(Tele	phone / Repair	& Maintenance)		\$35,500	\$36,565	\$37,662	\$38,792	\$148,519		
15	Office Suppli	es / Postage			\$55,750	\$57,423	\$60,895	\$64,222	\$238,290		
16	Printing (Nev	vsletter / Comm	unications / Office Forms)		\$28,000	\$28,840	\$29,705	\$30,596	\$117,142		
17	Insurance				\$27,500	\$28,325	\$29,925	\$31,822	\$117,572		
18	Prof. Membe	ership / Staff Tra	ining / Recruitment / Meetings		\$37,750	\$44,383	\$48,214	\$50,910	\$181,257		
19	Staff Travel (	(Mileage / Acco	mmodations)		\$5,000	\$6,000	\$6,500	\$6,500	\$24,000		
20	CONSULT	ANT/SUBCON	ITRACTOR DESCRIPTIVE TI	TLE							
21	Independent	Auditor			\$42,000	\$43,260	\$44,558	\$45,895	\$175,712		
22	Bookkeeping	ı & Payroll Serv	ices		\$63,750	\$65,663	\$67,632	\$69,661	\$266,706		
23	Technology (	Consultant		_ _	\$50,750	\$52,273	\$55,091	\$57,943	\$216,057		
24	Legal Couns	el		_	\$35,000	\$35,000	\$30,000	\$30,000	\$130,000		
25	Salesforce S	oftware and Co	nsutant	_	\$84,500	\$84,500	\$84,500	\$84,500	\$338,000		
26	Other Consu	lting		_	\$115,000	\$121,324	\$129,840	\$136,110	\$502,274		
27	OTHER										
28	Exchange (M	onthly Email Se	ervice - Cloud)	_	\$9,500	\$9,500	\$9,500	\$9,500	\$38,000		
29	Education &	Outreach (Incl.	SDN)	_	\$40,000	\$43,000	\$46,250	\$49,250	\$178,500		
30	CAPA Annua	al Dues		_	\$17,750	\$18,638	\$19,197	\$20,156	\$75,741		
31	IP Supplies 8	& ID Cards		_	\$37,750	\$40,500	\$42,500	\$45,000	\$165,750		
32	Mentorship F	Program (PT Me	entors: Salaries & Benefits)	_	\$77,000	\$79,310	\$81,689	\$84,140	\$322,139		
33	Mentorship F	Program: Trainir	ng/Meetings/Materials/Consultants	<u>s</u>	\$30,000	\$31,000	\$32,000	\$33,000	\$126,000		
34	Shop Stewar	ds		_	\$22,000	\$22,000	\$22,000	\$22,000	\$88,000		
35	Health Insura	ance - SF Healtl	h Plan	_	\$86,745,275	\$89,347,633	\$92,028,062	\$94,788,904	\$362,909,875		
	Dental Insura	ance - Liberty D	ental	_	\$3,254,725	\$3,352,367	\$3,452,938	\$3,556,526	\$13,616,555		
37											
38	TOTAL OPE	RATING EXPE	NSE		\$91,233,948	\$93,975,634	\$96,795,229	\$99,700,439	\$381,705,249		
39											
40	HSA #3								2/16/2022		

	Α	В		С	D	Е	F	G				
2							Appendix B, Pa					
3							Document Date	s. 02/10/22				
4	Program	Name: SF IHSS Public Authority										
	PA ADI	IIN / HEALTH / DENTAL										
6 7			Canif	tal Expenditu	ıre Detail							
8			(Equipn	nent and Remo	deling Cost)							
9												
10	EQUI	PMENT	TERM	FY2022-23	FY2023-24	FY2024-25	FY2015-16	7/1/22-6/30/26				
11	No.	ITEM/DESCRIPTION										
12		Copiers		\$7,500		\$10,500		\$18,000				
13		Laptops / Monitors / Telephones		\$5,750	\$9,500	· ,	\$10,750					
14		Office Cubicles		\$8,500				\$8,500				
15												
16												
17												
18												
19												
20												
21												
22												
23												
24												
25												
26												
27												
28	TOTAL	EQUIPMENT COST		\$21,750	\$9,500	\$10,500	\$10,750	\$52,500				
29												
30	REM	ODELING										
31	Descript	tion:										
32												
33												
34												
	TOTAL	REMODELING COST						_				
36												
37	TOTAL	CAPITAL EXPENDITURE		\$21,750	\$9,500	\$10,500	\$10,750	\$ 52,500				
38	(Equipm	nent and Remodeling Cost)		·	•							
39	HSA #4							2/16/2022				