

LAUREN A. POST

EMPLOYMENT

Director, Municipal Credit Group, Stone & Youngberg LLC San Francisco, CA
Western regional investment bank, acquired by Stifel in 2011 2002-13

- Head credit analyst for bonds originated and traded by largest underwriter of California municipal debt
- Designed and managed proprietary credit-tracking database for underwriting, sales, and trading divisions
- Authored publications on municipal credit analysis for investors and industry professionals
- Recipient of two national industry awards for credit analysis in land-secured debt sector
- Partner in firm prior to its acquisition

Strategy Consultant, Messina & Graham San Francisco and Thousand Oaks, CA
Consortium of former McKinsey & Company and other professionals 1996-2001

- Management consultant to Amgen Inc., world's largest biotechnology company
- Pushed company's transition from insular, research-based organization to multinational pharmaceutical concern focused on efficiency, profitability, and global competitiveness
- Performed operations diagnostics; reengineered business processes; restructured departments; developed performance and cost metrics; launched formal succession planning; spun off new business venture

Vice President, Rauscher Pierce Refsnes, Inc. San Francisco, CA
Western regional investment bank, subsequently acquired by RBC Capital Markets 1990-95

- Investment banker for \$1 billion of taxable and tax-exempt debt issued by public agencies throughout California to fund capital projects, eliminate cash flow shortfalls, and refinance high-yield securities
- Structured and managed bond transactions; marketed, priced, and closed issues; invested proceeds; maintained relationships with and secured repeat business from statewide account base

National Finance Director, Bruce Babbitt presidential primary campaign Phoenix, AZ, 1987-88

Fundraising Director, Women's Campaign Fund (PAC) Washington, DC, 1985-87

Deputy Finance Director, Mondale-Ferraro presidential campaign Washington, DC, 1984

Legislative Assistant, U.S. Congress (House of Representatives) Washington, DC, 1983-84

Assistant Director, Foundation and Corporate Relations, Sierra Club San Francisco, CA, 1979-83

EDUCATION

Stanford University Graduate School of Business, MBA, 1990 Stanford, CA, 1988-90

Stanford University, BA, Political Science and History, 1979 Stanford, CA, 1977-79

Brown University Providence, RI, 1975-77

VOLUNTEERISM

- Citizens General Obligation Bond Oversight Committee, *Vice Chair* 2019-20 2018-present
- The East Cut Community Benefit District Board of Directors, *President* 2015-17 2012-present
- Transbay Citizens Advisory Committee, *Chair* 2019-21 2013-21
- Transbay Joint Powers Authority Citizens Advisory Committee, *Vice Chair* 2016-17 2015-17
- Millennium Tower Grand Residences Homeowners Association, *President* 2015-16 2012-16
- San Francisco Art Institute Council, *Vice President* 1995-96 1992-96
- Various California political campaigns (*community organizing, fundraising*) 1979-82