



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield
Controller
Todd Rydstrom
Deputy Controller

April 28, 2022

Ivar C. Satero, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Denise Payton, Director of Budget and Capital Planning

RE: Contracting for Airport Security Services – FY 2022-23 & FY 2023-24

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2022-23 and 2023-24 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Risa Sandler at Risa.Sandler@sfgov.org if you have any questions regarding this determination.

Sincerely,

_____/s/
Ben Rosenfield,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations
Shirley West, Principal Budget Analyst

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
 FISCAL YEAR 2022-23

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

Job Class Title	Class	# of Full Time Equivalent Positions	Bi-Weekly Rate per FTE		Annual Cost	
			Low	High	Low	High
Security Guard	8202	40.0	\$ 2,615	\$ 3,139	\$ 2,729,674	\$ 3,276,919
Building and Grounds Patrol Officer	8207	8.0	\$ 2,614	\$ 3,138	\$ 545,804	\$ 655,226
Aviation Security Operations Supervisor	9220	0.1	\$ 4,318	\$ 5,184	\$ 5,636	\$ 6,765
Aviation Security Manager	0931	0.1	\$ 5,676	\$ 6,814	\$ 7,407	\$ 8,892
Holiday Pay (if applicable)	n/a	n/a			125,646	135,302
Night / Shift Differential (if applicable)	n/a	n/a			137,839	165,473
Overtime Pay (if applicable)	n/a	n/a			220,609	264,837
Other Pay (if applicable)	n/a	n/a				
Total FTE		48.1				
Total Salary Costs--->					\$ 3,288,520	\$ 3,947,803
Total of Other Compensation--->					\$ 484,094	\$ 565,612

FRINGE BENEFITS

Job Class	\$ Amount	Low	High
Benefits per FTE--Job Class #:	8202	\$ 37,877	
Benefits per FTE--Job Class #:	8207	\$ 37,861	
Benefits per FTE--Job Class #:	9220	\$ 51,332	
Benefits per FTE--Job Class #:	0931	\$ 66,057	
Total Fringe Benefits		\$ 1,639,758	\$ 1,823,851

ADDITIONAL CITY COSTS

Uniforms for each guard and officer	\$ 28,800	\$ 28,800
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	\$ 7,200	\$ 7,200
	\$ -	\$ -
	\$ -	\$ -
Total Capital & Operating	\$ 36,000	\$ 36,000

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 5,448,373	\$ 6,373,266
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 3,437,121	\$ 3,440,679
ESTIMATED SAVINGS	\$ 2,011,252	\$ 2,932,587
% of Savings to City Cost	37%	46%

Airport Commission
 Safety & Security Services

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
 FISCAL YEAR 2023-24

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

Job Class Title	Class	# of Full Time Equivalent Positions	Bi-Weekly Rate per FTE		Annual Cost	
			Low	High	Low	High
Security Guard	8202	40.0	\$ 2,689	\$ 3,228	\$ 2,796,185	\$ 3,356,764
Building and Grounds Patrol Officer	8207	8.0	\$ 2,689	\$ 3,228	\$ 559,236	\$ 671,352
Aviation Security Operations Supervisor	9220	0.1	\$ 4,441	\$ 5,331	\$ 5,773	\$ 6,930
Aviation Security Manager	0931	0.1	\$ 5,837	\$ 7,007	\$ 7,588	\$ 9,109
Holiday Pay (if applicable)	n/a	n/a			\$ 129,206	\$ 139,132
Night / Shift Differential (if applicable)	n/a	n/a			\$ 141,744	\$ 170,161
Overtime Pay (if applicable)	n/a	n/a			\$ 226,854	\$ 272,334
Other Pay (if applicable)	n/a	n/a				
Total FTE		48.1				
Total Salary Costs--->					\$ 3,368,781	\$ 4,044,155
Total of Other Compensation--->					\$ 497,804	\$ 581,627

FRINGE BENEFITS

Job Class	\$ Amount	Low	High
Benefits per FTE--Job Class #:	8202 \$ 36,119		
Benefits per FTE--Job Class #:	8207 \$ 36,119		
Benefits per FTE--Job Class #:	9220 \$ 47,790		
Benefits per FTE--Job Class #:	0931 \$ 61,460		
Total Fringe Benefits		\$ 1,569,236	\$ 1,739,191

ADDITIONAL CITY COSTS

Uniforms for each guard and officer	\$ 28,800	\$ 28,800
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	\$ 7,200	\$ 7,200
	\$ -	\$ -
	\$ -	\$ -
Total Capital & Operating	\$ 36,000	\$ 36,000

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 5,471,822	\$ 6,400,973
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 3,887,906	\$ 3,891,281
ESTIMATED SAVINGS	\$ 1,583,916	\$ 2,509,692
% of Savings to City Cost	29%	39%