File No. 221064

Committee Item No. <u>1</u> Board Item No. <u>11</u>

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: <u>Public Safety and Ngbh Services</u> Board of Supervisors Meeting:

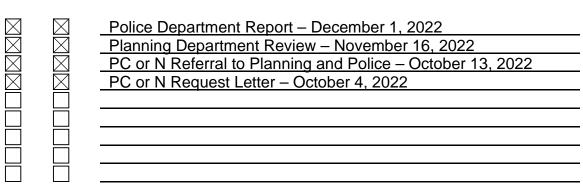
Date: <u>December 8, 2022</u> Date: <u>January 10, 2023</u>

Cmte Board

		Motion
\square	$\overline{\times}$	Resolution
H		Ordinance
H		Legislative Digest
		Budget and Legislative Analyst Report
		Youth Commission Report
		Introduction Form
		Department/Agency Cover Letter and/or Report
		MOU
		Grant Information Form
		Grant Budget
		Subcontract Budget
		Contract / DRAFT Mills Act Agreement
		Form 126 – Ethics Commission
		Award Letter
		Application

Public Correspondence

OTHER



Prepared by:	John Carroll	Date:	December 2, 2022
Prepared by:	John Carroll	Date:	December 12, 2022
Prepared by:		Date:	

FILE NO. 221064

1	[Liquor License Transfer - 580 Green Street - Luke's Local]
2	
3	Resolution determining that the transfer of a Type-21 off-sale general beer, wine,
4	and distilled spirits liquor license to Luke's Local Inc., doing business as Luke's
5	Local, located at 580 Green Street (District 3), will serve the public convenience or
6	necessity of the City and County of San Francisco, in accordance with California
7	Business and Professions Code, Section 23958.4; and requesting that the
8	California Department of Alcoholic Beverage Control impose a condition on the
9	issuance of the license.
10	
11	WHEREAS, Luke's Local Inc., is seeking the transfer of a Type-21 off-sale
12	general beer, wine, and distilled spirits liquor license to do business as Luke's Local,
13	located at 580 Green Street (District 3); and
14	WHEREAS, The Planning Department has verified that the area is properly
15	zoned and recommends approval; and
16	WHEREAS, The Police Department has filed 10 protests and zero letters of
17	support with the Department of Alcoholic Beverage Control under California Business
18	and Professions Code, Section 24013, and recommends that the Department of
19	Alcoholic Beverage Control issue the liquor license with conditions; and
20	WHEREAS, The condition recommended by the Police Department is the
21	following: 1) Petitioner(s) shall actively monitor the area under their control in an effort
22	to prevent the loitering of persons on any property adjacent to the licensed premises as
23	depicted on the ABC-253; now, therefore, be it
24	RESOLVED, That in accordance with California Business and Professions Code,
25	Section 23958.4, the Board of Supervisors of the City and County of San Francisco

1	hereby determines that that the transfer of a Type-21 off-sale general beer, wine, and
2	distilled spirits liquor license to Luke's Local Inc., doing business as Luke's Local,
3	located at 580 Green Street (District 3), will serve the public convenience or necessity of
4	the City and County of San Francisco; and, be it
5	FURTHER RESOLVED, That the Board of Supervisors of the City and County of
6	San Francisco hereby endorses and adopts the recommendations of the Police
7	Department listed above and recommends that the Department of Alcoholic Beverage
8	Control issue the license with the condition.
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

Carroll, John (BOS)

From:	Carroll, John (BOS)
Sent:	Thursday, December 1, 2022 2:23 PM
То:	luke@lukeslocal.com; scott@lukeslocal.com; Wong, Alan (BOS); Angulo, Sunny (BOS);
	Souza, Sarah (BOS); Yan, Calvin (BOS); Hsu, Melody (BOS)
Cc:	Somera, Alisa (BOS); CPC.Referrals; Alabanza, Analyn@ABC; amarjit.tamber@abc.ca.gov;
	Langlie, Michelle (CPC); Bernandino, Joan@ABC; Botn, Kurt (CPC); Salmonson, Joel (POL);
	Wong, Joanne (POL); Jonas, Stephen (POL)
Subject:	RE: Liquor License Transfer - 580 Green Street - Luke's Local
Categories:	221064, 2022.12.08 - PSNS

Good afternoon,

The Police Department has completed their review of the subject public convenience or necessity request and has forwarded their recommendations. For your convenience, I have the review available from the link below:

Police Department Response – December 1, 2022

The Police Department's ALU is recommending approval with the following condition:

1) Petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the ABC-253.

This matter may be agendized for a hearing on December 8, 2022, at 10:00 a.m.

The agenda will post on December 2, 2022.

Please respond to this message and let me know who to expect in attendance at the December 8, 2022 PSNS meeting.

I invite you to review the entire matter on our <u>Legislative Research Center</u> by following the link below:

Board of Supervisors File No. 221064

Thanks for the review.

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415) 554-4445

(VIRTUAL APPOINTMENTS) To schedule a virtual meeting with me (on Microsoft Teams), please ask and I can answer your questions in real time.

Due to the current COVID-19 health emergency and the Shelter in Place Order, the Office of the Clerk of the Board is working remotely while providing complete access to the legislative process and our services.

Lick <u>here</u> to complete a Board of Supervisors Customer Service Satisfaction form.



San Francisco Police Department ABC Liaison Unit



Alcoholic Beverage License -Public Convenience or Necessity Recommendation

To:

The San Francisco Board of Supervisors' Committee on Public Safety and Neighborhood Services

> Supervisor Gordon Mar Supervisor Catherine Stefani Supervisor Myrna Melgar

From:	Lt. Steve Jonas #79 Officer in Charge ALU/Permits Unit 415-553-9550		
Date:	December 1, 2022		_
Subject:	P.C.N. Investigation Regarding:	Luke's Local, Inc. DBA: Luke's Local 580 Green St.	

Luke's Local Inc., has filed an application with the California Department of Alcoholic Beverage Control seeking a Type 21 (Off-Sale General) license to be located at 580 Green St. (located between Stockton St. and Kearny St.)

San Francisco, CA. 94113

Hours of Operation:

8:00 am to 9:00 pm each day of week.

Digest:

Luke's Local Inc. would like to operate a specialty grocery store to be located at 580 Green. If approved, this license will allow them to sell Beer, Wine and Distilled Spirits.

Letters of Protest

10

Letters of Support

0

Police Calls for Service:

From September 2021 to September 2022

4 calls for service

Police Reports:

From September 2021 to September 2022

1 police report

San Francisco Plot Information:

This premise is located in Plot: 130

A High Crime area is defined as 96 or more police reports in a plot for the year of 2021.

This plot had 181 police reports for **2021**, which is 85 **higher** than the **Citywide "High Crime**" average

State Census Tract Information:

This premise is located in Census Tract: 106.00 Population for this tract is: **3,718**

On-sale license authorized by census tract: 12 Active on-sale licenses: 92 with 0 pending

Off-sale licenses authorized by census tract: **3** Active off-sale licenses: 16 with 0 pending

Departmental Recommendation:

Points of consideration: 3

No opposition from Central Station.

Applicant premise is located in a "High Crime" area.

Applicant premise is located in a "High Concentration" area.

10 - Protest.

0 - Support

ALU Recommendation: Approval with the following condition.

1. Petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the ABC-253.

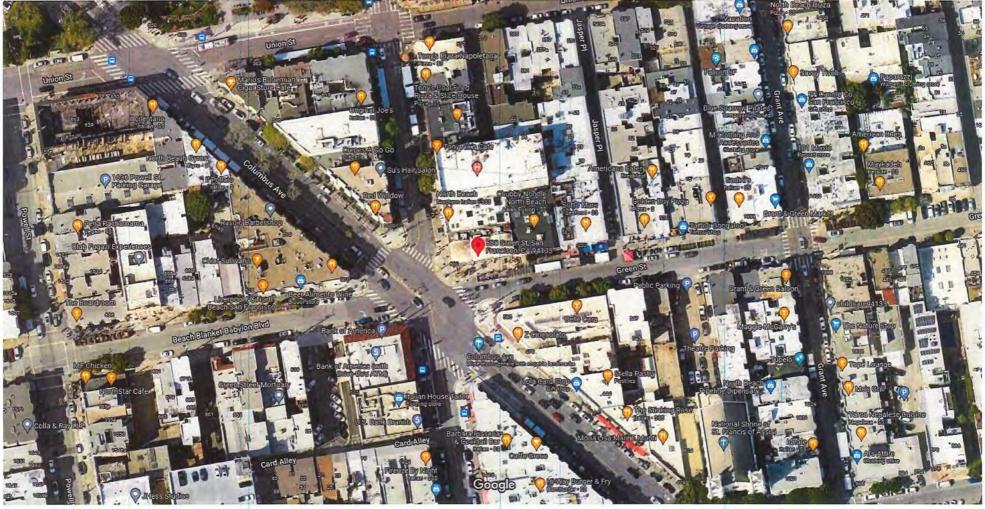


Image capture: May 2021 © 2022 Google



Image capture: May 2021 © 2022 Go

Google Maps 580 Green St



Imagery ©2022 CNES / Airbus, Maxar Technologies, U.S. Geological Survey, Map data ©2022 Google 50 ft

Carroll, John (BOS)

From:	Carroll, John (BOS)
Sent:	Friday, November 18, 2022 1:59 PM
То:	Salmonson, Joel (POL); luke@lukeslocal.com; scott@lukeslocal.com
Cc:	Somera, Alisa (BOS); CPC.Referrals; Wong, Alan (BOS); Alabanza, Analyn@ABC;
	'Rose.Meyer@ABC.ca.gov'; Angulo, Sunny (BOS); Souza, Sarah (BOS); Yan, Calvin (BOS);
	Hsu, Melody (BOS); Langlie, Michelle (CPC); Bernandino, Joan@ABC; Botn, Kurt (CPC)
Subject:	RE: Liquor License Transfer - 580 Green Street - Luke's Local
Categories:	221064

Good afternoon,

The Planning Department has completed their review of the subject application, and has forwarded their recommendation for approval. For your convenience, I have the review available from the link below:

Planning Dept. Response - Received November 16, 2022

The matter is now awaiting review by the Police Department's ALU.

After receiving review from the Police Department, the Public Safety and Neighborhood Services Committee may hear and consider public convenience or necessity findings for the application, to be forwarded to the California Department of Alcoholic Beverage Control for their consideration in the license matter.

The Public Safety and Neighborhood Services Committee will tentatively schedule this hearing for a regular meeting on December 8, 2022.

I invite you to review the entire matter on our <u>Legislative Research Center</u> by following the link below:

Board of Supervisors File No. 221064

Thanks for the review.

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415) 554-4445

(VIRTUAL APPOINTMENTS) To schedule a virtual meeting with me (on Microsoft Teams), please ask and I can answer your questions in real time.

Due to the current COVID-19 health emergency and the Shelter in Place Order, the Office of the Clerk of the Board is working remotely while providing complete access to the legislative process and our services.

Lick here to complete a Board of Supervisors Customer Service Satisfaction form.

The Legislative Research Center provides 24-hour access to Board of Supervisors legislation and archived matters since August 1998.

BOARD of SUPERVISORS



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. (415) 554-5184 Fax No. (415) 554-5163 TDD/TTY No. (415) 554-5227

LIQUOR LICENSE PUBLIC CONVENIENCE OR NECESSITY REFERRAL

- TO: Planning Department Attn: _____ Phone No.
- TO: Police Department Joel Salmonson Phone No. (415) 553-1115

DATE: October 13, 2022

AP Block/Lot Nos.: 0116 / 020A Zoning: NCD North Beach Quad: _____ Record No.: _____

Please submit your response within three weeks. The Public Safety and Neighborhood Services Committee will tentatively schedule the PC or N hearing for the regular meeting of December 8, 2022.

PLEASE EMAIL YOUR RESPONSE by November 30, 2022, to:

Alisa Somera, Public Safety and Neighborhood Services Committee Clerk. alisa.somera@sfgov.org ~ (415) 554-7711				
Applicant name:	Luke's Local Inc.			
Business name:	Luke's Local			
Application address:	580 Green Street San Francisco, CA 94553			
Applicant contact info:	Luke <u>luke@lukeslocal.com</u> ~ (415) 633-6904			
	Scott scott@lukeslocal.com			
PLANNING REVIEW:	🗌 Approval 🗌 Denial			
Planning Staff Contact: (Please add comments on a tra	illing page.)			
POLICE REVIEW: (Please add comments in a trai	Iling report.)			



49 South Van Ness Avenue, Suite 1400 San Francisco, CA 94103 628,652,7600 www.sfplanning.org

11/16/2022

Assistant Clerk of the Board of Supervisors City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102

Re: BOS referral - Liquor License Public Convenience or Necessity Referral for Luke's Local – 580 Green Street Planning Department Files No. 2022-009166MIS and 2022-010039MIS

To Whom It May Concern:

The Planning Department is recommending approval of the attached ABC Type 21 (Off-Sale General) and Type 86 (Instructional Tasting) Licenses for a new General Grocery Store dba Luke's Local at 580 Green Street. Bar is a Retail Sales and Service use conditionally permitted in the North Beach Neighborhood Commercial District and North Beach Special Use District per Planning Code Section 714 and 780.3, respectively. Approved by and subject to CUA Motion No. 21184.

If you have any questions related to Planning's evaluation, please contact me at 628-652-7410.

Sincerely,

Midleh M. Langtw

Michelle M. Langlie (she/her/hers) Senior Preservation Planner | PIC Specialist Northeast Team | Current Planning San Francisco Planning 49 South Van Ness Avenue, Suite 1400, San Francisco, CA 94103 Direct: 628.652.7410 | General Inquiries: pic@sfgov.org | www.sfplanning.org San Francisco Property Information Map

Department of Alcoholic Bev APPLICATION FOR AL ABC 211 (6/99) TO: Department of Alcoholi 33 NEW MONTGOME STE 1230 SAN FRANCISCO, CA (415) 356-6500	c Bevera RY STR	LIC BEVERAGE L	File Number Receipt Num Geographica Copies Mail Issued Date:	: 641118 iber: 274 il Code: 3 ed Date: 1	48933 800	19 Baind 5)299-296	
DISTRICT SERVING LOC.	ATION:	SAN FRANCISCO		0	116/020 4		
First Owner: Name of Business: Location of Business:		SANTRANCISCO0116/020ALUKE'S LOCAL, INC.NELUKE'S LOCALNCD580 GREEN ST2022-009166MISSAN FRANCISCO, CA 94113-3920					
County:		SAN FRANCISCO					
Is Premises inside city limits	s?	Yes Cer			Census Tract: 0106.00		
Mailing Address:(If different from premises address)		960 COLE ST SAN FRANCISCO, CA 94117-4316					
Type of license(s):		21, 86 Di		Droppin	Dropping Partner: Yes No		
Transferor's license/name:		482726 / HERCUL	ES, FRANC	ISCA FLO	ORIDALB	A	
License Type Transa 86 - Instructional Tasting License ORI 21 - Off-Sale General PER/PR		<u>ection Type</u> м	Master Y Y	Second	lary LT And	<u>d Count</u>	
Application Fee DBL TR			Fee Code NA NA NA NA	Dup 0 0 0	Date 09/13/22 09/13/22 09/13/22 09/13/22 Total	Fee \$1,305.00 \$945.00 \$405.00 \$849.00 \$3,504.00	

Department pertaining to the Act? No

STATE OF CALIFORNIA County of SAN FRANCISCO

Date: September 13, 2022

Applicant Name(s)

LUKE'S LOCAL, INC.

Recommend approval of ABC Type 21 (Off-Sale General) and Type 86 (Instructional Tasting) Licenses for a new General Grocery Store dba Luke's Local at 580 Green Street. Bar is a Retail Sales and Service use conditionally permitted in the North Beach Neighborhood Commercial District and North Beach Special Use District per Planning Code Section 714 and 780.3, respectively. Approved by and subject to CUA Motion No. 21184.

Midlly M. Langtw

Michelle Langlie, Senior Planner SF Planning 628.652.7410

To: Office of the Clerk of the Board of Supervisors 1 Dr. Carlton B. Goodlett Place, City Hall, Room 244 San Francisco, CA 94102

gdB____

From: Luke's Local Inc. 960 Cole St. San Francisco, CA 94117

9/21/22 RE: Letter of Public Convenience & Necessity – 580 Green St. San Francisco, CA 94133

To whom it may concern,

Luke's Local Inc., in preparation for opening our third full-service grocery store within San Francisco at 580 Green St., has requested a TYPE 21 Off-Sale General License. We are applying for a transfer of an existing license. Our application was submitted with the SF ABC office on 9/13/22. We notified neighbors and surrounding businesses by sending out the required ABC mailers on 9/27/22 and posted required signage at the premises on 9/22/22, which will remain up for the 30-day posting period. Our proposed business hours at 580 Green St. will be 8am – 9pm, 7 days/wk.

Luke's Local is a full-service grocery store with our first neighborhood market in Cole Valley having been established in December of 2016 and our second at 2190 Union St in Cow Hollow in November of 2020. We offer a wide selection of affordable foods and grocery products, ready-made meals from our commissary kitchen, a full-service butcher and deli counter, local and organic produce, specialty cheese, and a grocery delivery service. Since the opening of our first neighborhood market we have become a hub for our community and a much-loved grocer within the Cole Valley community and now the Cow Hollow community. We hope to do the same within the North Beach community with the opening of our third location in February 2023 at 580 Green St.

We currently offer a well curated selection of Wine, Beer, and Spirits at Cole and Union St. and hope to continue this offering at Green St. We are a family friendly business and encourage responsible behavior from our customers as well as staff. Our staff are trained to follow all applicable laws and guidelines regarding the sale and non-consumption of alcohol products in or around the store. If granted, we expect approximately 10% of revenue to come from Alcohol sales with the remaining 90% coming from food products and household goods.

We pride ourselves in offering both specialty as well as common grocery products and being a one-stop shop for our customer's weekly grocery trips. We believe the convenience of being able to pick up your favorite bottle of wine along with a fresh baguette and prime cut of meat

from our butcher counter is vital to offering great service to our community. We recognize the high density of liquor licenses in the San Francisco area, but believe if approved for this license, we would act as a net positive within this new community by bringing new foot traffic to surrounding businesses and a full service grocery store that the community has requested and that is complementary to the existing offering.

We also seek to be a great neighbor within the community to both our business neighbors as well as adjacent residential neighbors. Our feedback from both businesses on the street as well as residential customers has been wonderful so far; everyone seems very excited to have a small business grocer coming in. We couldn't be more excited to be a part of this unique and historic neighborhood and look forward to serving it for many years to come!

We thank you for your consideration of our application in this matter.

Sincerely,

Luke's Local Staff and Management

If you have any further question, feel free to reach out to: luke@lukeslocal.com & scott@lukeslocal.com

C: 415-633-6904

INFORMATION AND INSTRUCTIONS -

٠

SECTION 23958.4 B&P

- Instructions This form is to be used for all applications for original issuance or premises to premises transfer of licenses.
 Part 1 is to be completed by an ABC employee, given to applicant with pre-application package, with copy retained in holding file or applicant's district file.
 Part 2 is to be completed by the applicant, and returned to ABC.
 Part 3 is to be completed by the local governing body or its designated subordinate officer or body, and returned to ABC.

PART 1 - TO BE COMPLETED BY	ABC			
2. PREMISES ADDRESS (Strag Cumber and name 580 Green 7	En France	isw, CA 9413	3. 10	ENSE TYPE
TYPE OF BUSINESS	Hofbrau/Cafeteria	Cocktail Lounge		Ivate Club
Η.	-	H	-	
Deli or Specialty Restaurant	Comedy Club	Night Club	1	iterans Club
Cafe/Coffee Shop	Brew Pub	Tavern: Beer		atemai Club
Wine only All	Theater	Tavem: Beer & Wine	_w	ine Tasting Room
Supermarket	Membership Store	Service Station	Isv	vap Meet/Fles Market
Liquor Store	Department Store	Convenience Market	1	we-In Dairy
Drug/Variety Store	Florist/Gift Shop	Convenience Market w		
Other - describe: Specialty Groce			Callound	
COUNTY POPULATION	E TOTAL NUMBER OF LICENSES	IN COUNTY	7. RATIO OF LICENSES T	O POPULATION IN COUNTY
873,0/0		On-Sale Off-Sale	1,130	On-Sale Moff-Sale
CENSUS TRACT NUMBER	9. NO. OF LICENSES ALLOWED IN	On-Sale Off-Sale	10. NO. OF LICENSES EX	On-Sale
No, the number of existing licenses i 2 COSS LAW ENFORCEMENT AGENCY MAINTA Ves (Go to Item #13)	An a sub-transfer and the sub-transfer	d		
3 CRIME REPORTING DISTRICT NUMBER	14. TOTAL NUMBER OF REPORT	NG DISTRICTS	15. TOTAL NUMBER OF C	OFFENSES IN ALL REPORTING DISTRICTS
6 AVERAGE NO. OF OFFENSES PER DISTRICT	17. 120% OF AVERAGE NUMBER	OFFENSES	18. TOTAL NUMBER OF	FENSES IN REPORTING DISTRICT
 IS THE PREMISES LOCATED IN A HIGH CRIME roothing districts within the unsoction of the local Ves, the total number of offenses in No, the total number of offenses in the 	al tax enforcement agency) the reporting district equals or e	exceeds the total number in ite	m #17	poficed crimes as determined from all crime
O. CHECK THE BOX THAT APPLIES (check only o a. If " <u>No</u> " is checked in both item # on this issue. Advise the applicant b. If " <u>Yes</u> " is checked in either item	11 and item #19, Section 23958 to bring this completed form to	ABC when filing the application	n.	
retail license issued for a hotel, mol beer manufacturer's license, or win application or as soon as possible t	tel or other lodging establishme egrower's license, advise the ar	nt as defined in Section 25503	16(b) B&P, or a retail	license issued in conjuction with a
c. If "Yes" is checked in either item sale beer license, an on-sale beer in to the local governing body, or its of ABC in order to process the application.	and wine (public premises) licen esignated subordinate officer or	ise, or an on-sale general (put body to have them complete	blic premises) license, Section 3. The compl	advise the applicant to take this for
Governing Body/Designated Subord	linate Name:	Board of Jup	ervisers	
FOR DEPARTMENT USE ONLY PREPARED BY (Name of Department Employee)	Ad glistre	11	OF	5
ABC-245 (rev. 01-11)				

PART 2 - TO BE COMPLETED BY THE APPLICANT (If box #20b is checked) 21. Based on the information on the reverse, the Department may approve your application if you can show that public convenience or necessity would be served by the issuance of the license. Please describe below the reasons why issuance of another license is justified in this area. You may attach a separate sheet or additional documention, if desired. Do not proceed to Part 3. See attached. 1.8 34 712.41 APRI ICANT SIGNATUR 23. DATE SIGNED 22 27-22 TO BE COMPLETED BY LOCAL OFFICIALS (If box #20c is checked) PART 3 The applicant named on the reverse is applying for a license to sell alcoholic beverages at a premises where undue concentration exists (i.e., an ever-concentration of licenses and/or a higher than average crime rate as defined in Section 23958.4 of the Business and Professions Code). Sections 23958 and 23958.4 of the Business and Professions Code requires the Department to deny the application unless the local governing body of the area in which the applicant premises are located, or its designated subordinate officer or body, determines within 90 days of notification of a completed application that public convenience or necessity would be served by the issuance. Please complete items #24 to #30 below and certify or affix an official seal, or attach a copy of the Council or Board resolution or a signed letter on official letterhead stating whether or not the issuance of the applied for license would serve as a public convenience or necessity. 24 WILL PUBLIC CONVENIENCE OR NECESSITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVERAGE LICENSE? Yes No See Attached (I.e., letter, resolution, etc.) 25. ADDITIONAL COMMENTS, IF DESIRED (may include reasons for approval or denial of public convenience or necess 14.4 A start of the loss of the 28.7 - 20 28. CITY/COUNTY OFFICIAL PHONE NUMBER 26 CITY/COUNTY OFFICIAL NAME 27. CITY/COUNTY OFFICIAL TITLE S 140 155 1 2 1000 29. CITY/COUNTY OFFICIAL SIGNATURE 30. DATE SIGNED ABC-245 REVERSE (rev. 01-11)

BOARD of SUPERVISORS



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. (415) 554-5184 Fax No. (415) 554-5163 TDD/TTY No. (415) 554-5227

LIQUOR LICENSE PUBLIC CONVENIENCE OR NECESSITY REFERRAL

- TO: Planning Department Attn: _____ Phone No.
- TO: Police Department Joel Salmonson Phone No. (415) 553-1115

DATE: October 13, 2022

AP Block/Lot Nos.: 0116 / 020A Zoning: NCD North Beach Quad: _____ Record No.: _____

Please submit your response within three weeks. The Public Safety and Neighborhood Services Committee will tentatively schedule the PC or N hearing for the regular meeting of December 8, 2022.

PLEASE EMAIL YOUR RESPONSE by November 30, 2022, to:

Alisa Somera, Public Safety and Neighborhood Services Committee Clerk. alisa.somera@sfgov.org ~ (415) 554-7711				
Applicant name:	Luke's Local Inc.			
Business name:	Luke's Local			
Application address:	580 Green Street San Francisco, CA 94553			
Applicant contact info:	Luke <u>luke@lukeslocal.com</u> ~ (415) 633-6904			
	Scott scott@lukeslocal.com			
PLANNING REVIEW:	🗌 Approval 🗌 Denial			
Planning Staff Contact: (Please add comments on a tra	illing page.)			
POLICE REVIEW: (Please add comments in a trai	Iling report.)			

To: Office of the Clerk of the Board of Supervisors 1 Dr. Carlton B. Goodlett Place, City Hall, Room 244 San Francisco, CA 94102

gdB____

From: Luke's Local Inc. 960 Cole St. San Francisco, CA 94117

9/21/22 RE: Letter of Public Convenience & Necessity – 580 Green St. San Francisco, CA 94133

To whom it may concern,

Luke's Local Inc., in preparation for opening our third full-service grocery store within San Francisco at 580 Green St., has requested a TYPE 21 Off-Sale General License. We are applying for a transfer of an existing license. Our application was submitted with the SF ABC office on 9/13/22. We notified neighbors and surrounding businesses by sending out the required ABC mailers on 9/27/22 and posted required signage at the premises on 9/22/22, which will remain up for the 30-day posting period. Our proposed business hours at 580 Green St. will be 8am – 9pm, 7 days/wk.

Luke's Local is a full-service grocery store with our first neighborhood market in Cole Valley having been established in December of 2016 and our second at 2190 Union St in Cow Hollow in November of 2020. We offer a wide selection of affordable foods and grocery products, ready-made meals from our commissary kitchen, a full-service butcher and deli counter, local and organic produce, specialty cheese, and a grocery delivery service. Since the opening of our first neighborhood market we have become a hub for our community and a much-loved grocer within the Cole Valley community and now the Cow Hollow community. We hope to do the same within the North Beach community with the opening of our third location in February 2023 at 580 Green St.

We currently offer a well curated selection of Wine, Beer, and Spirits at Cole and Union St. and hope to continue this offering at Green St. We are a family friendly business and encourage responsible behavior from our customers as well as staff. Our staff are trained to follow all applicable laws and guidelines regarding the sale and non-consumption of alcohol products in or around the store. If granted, we expect approximately 10% of revenue to come from Alcohol sales with the remaining 90% coming from food products and household goods.

We pride ourselves in offering both specialty as well as common grocery products and being a one-stop shop for our customer's weekly grocery trips. We believe the convenience of being able to pick up your favorite bottle of wine along with a fresh baguette and prime cut of meat

from our butcher counter is vital to offering great service to our community. We recognize the high density of liquor licenses in the San Francisco area, but believe if approved for this license, we would act as a net positive within this new community by bringing new foot traffic to surrounding businesses and a full service grocery store that the community has requested and that is complementary to the existing offering.

We also seek to be a great neighbor within the community to both our business neighbors as well as adjacent residential neighbors. Our feedback from both businesses on the street as well as residential customers has been wonderful so far; everyone seems very excited to have a small business grocer coming in. We couldn't be more excited to be a part of this unique and historic neighborhood and look forward to serving it for many years to come!

We thank you for your consideration of our application in this matter.

Sincerely,

Luke's Local Staff and Management

If you have any further question, feel free to reach out to: luke@lukeslocal.com & scott@lukeslocal.com

C: 415-633-6904

INFORMATION AND INSTRUCTIONS -

٠

SECTION 23958.4 B&P

- Instructions This form is to be used for all applications for original issuance or premises to premises transfer of licenses.
 Part 1 is to be completed by an ABC employee, given to applicant with pre-application package, with copy retained in holding file or applicant's district file.
 Part 2 is to be completed by the applicant, and returned to ABC.
 Part 3 is to be completed by the local governing body or its designated subordinate officer or body, and returned to ABC.

PART 1 - TO BE COMPLETED BY	ABC			
2. PREMISES ADDRESS (Strag Cumber and name 580 Green 7	En France	isw, CA 9413	3. 10	ENSE TYPE
TYPE OF BUSINESS	Hofbrau/Cafeteria	Cocktail Lounge		Ivate Club
Η.	-	H	-	
Deli or Specialty Restaurant	Comedy Club	Night Club	1	iterans Club
Cafe/Coffee Shop	Brew Pub	Tavern: Beer		atemai Club
Wine only All	Theater	Tavem: Beer & Wine	_w	ine Tasting Room
Supermarket	Membership Store	Service Station	Isv	vap Meet/Fles Market
Liquor Store	Department Store	Convenience Market	1	we-In Dairy
Drug/Variety Store	Florist/Gift Shop	Convenience Market w		
Other - describe: Specialty Groce			Callound	
COUNTY POPULATION	E TOTAL NUMBER OF LICENSES	IN COUNTY	7. RATIO OF LICENSES T	O POPULATION IN COUNTY
873,0/0		On-Sale Off-Sale	1,130	On-Sale Moff-Sale
CENSUS TRACT NUMBER	9. NO. OF LICENSES ALLOWED IN	On-Sale Off-Sale	10. NO. OF LICENSES EX	On-Sale
No, the number of existing licenses i 2 COSS LAW ENFORCEMENT AGENCY MAINTA Ves (Go to Item #13)	An a sub-transfer and the sub-transfer	d		
3 CRIME REPORTING DISTRICT NUMBER	14. TOTAL NUMBER OF REPORT	NG DISTRICTS	15. TOTAL NUMBER OF C	OFFENSES IN ALL REPORTING DISTRICTS
6 AVERAGE NO. OF OFFENSES PER DISTRICT	17. 120% OF AVERAGE NUMBER	OFFENSES	18. TOTAL NUMBER OF	FENSES IN REPORTING DISTRICT
 IS THE PREMISES LOCATED IN A HIGH CRIME roothing districts within the unsoction of the local Ves, the total number of offenses in No, the total number of offenses in the 	al tax enforcement agency) the reporting district equals or e	exceeds the total number in ite	m #17	poficed crimes as determined from all crime
O. CHECK THE BOX THAT APPLIES (check only o a. If " <u>No</u> " is checked in both item # on this issue. Advise the applicant b. If " <u>Yes</u> " is checked in either item	11 and item #19, Section 23958 to bring this completed form to	ABC when filing the application	n.	
retail license issued for a hotel, mol beer manufacturer's license, or win application or as soon as possible t	tel or other lodging establishme egrower's license, advise the ar	nt as defined in Section 25503	16(b) B&P, or a retail	license issued in conjuction with a
c. If "Yes" is checked in either item sale beer license, an on-sale beer in to the local governing body, or its of ABC in order to process the application.	and wine (public premises) licen esignated subordinate officer or	ise, or an on-sale general (put body to have them complete	blic premises) license, Section 3. The compl	advise the applicant to take this for
Governing Body/Designated Subord	linate Name:	Board of Jup	ervisers	
FOR DEPARTMENT USE ONLY PREPARED BY (Name of Department Employee)	Ad glistre	11	OF	5
ABC-245 (rev. 01-11)				

PART 2 - TO BE COMPLETED BY THE APPLICANT (If box #20b is checked) 21. Based on the information on the reverse, the Department may approve your application if you can show that public convenience or necessity would be served by the issuance of the license. Please describe below the reasons why issuance of another license is justified in this area. You may attach a separate sheet or additional documention, if desired. Do not proceed to Part 3. See attached. 1.8 34 712.41 APRI ICANT SIGNATUR 23. DATE SIGNED 22 27-22 TO BE COMPLETED BY LOCAL OFFICIALS (If box #20c is checked) PART 3 The applicant named on the reverse is applying for a license to sell alcoholic beverages at a premises where undue concentration exists (i.e., an ever-concentration of licenses and/or a higher than average crime rate as defined in Section 23958.4 of the Business and Professions Code). Sections 23958 and 23958.4 of the Business and Professions Code requires the Department to deny the application unless the local governing body of the area in which the applicant premises are located, or its designated subordinate officer or body, determines within 90 days of notification of a completed application that public convenience or necessity would be served by the issuance. Please complete items #24 to #30 below and certify or affix an official seal, or attach a copy of the Council or Board resolution or a signed letter on official letterhead stating whether or not the issuance of the applied for license would serve as a public convenience or necessity. 24 WILL PUBLIC CONVENIENCE OR NECESSITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVERAGE LICENSE? Yes No See Attached (I.e., letter, resolution, etc.) 25. ADDITIONAL COMMENTS, IF DESIRED (may include reasons for approval or denial of public convenience or necess 14.4 A start of the loss of the 28.7 - 20 28. CITY/COUNTY OFFICIAL PHONE NUMBER 26 CITY/COUNTY OFFICIAL NAME 27. CITY/COUNTY OFFICIAL TITLE S 140 155 1 2 1000 29. CITY/COUNTY OFFICIAL SIGNATURE 30. DATE SIGNED ABC-245 REVERSE (rev. 01-11)