SAN FRANCISCO
DEPARTMENT OF
TECHNOLOGY

Amendments to Two Contracts with AT&T Mobility

To: Budget and Finance Committee
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Amendment #1 - Cellular Voice & Data Services

1st Amendment to the AT&T Cellular Voice & Data Service Agreement

- Extend the contract term from three years to seven years and one month
- Increase the not-to-exceed amount from $9.5M to $18.6M (~$2.6M/Year)
- No other change



Contract for all City departments to use AT&T's cellular network

- Scope: voice, text & data plans through cell phones (66%) and other devices (34%, e.g., mobile Wi-Fi hotspots, laptops/iPads, barcode scanners, etc.)
- Average monthly cost: $26.09/line
- # of lines: 5,798, increased by 22%/year since the start of the pandemic

Amendment #2 - Public Safety-Grade Cellular Services

1st Amendment to the AT&T FirstNet / Public Safety-Grade Cellular Services

- Increase the not-to-exceed amount from $9.0M to $22.3M for the term of 5 years and 4 months (~$4.2M/Year)
- No other change



Contract for prioritized / preemptive cellular services for first responders

- New Services: first adopted by SFPD; new contract started in June 2020
- Scope: voice, text and data plans on a dedicated radio frequency spectrum, through cell phones (59%) and other devices (41%, e.g., routers on police vehicles, mobile Wi-Fi hotspots, laptops/iPads, etc.)
- Average monthly cost: $48.48/line
- # of lines: 6,259, increased by 28%/year since the start of the pandemic

Contract Usage & Policy Goals

Contract Usage

- Equipment purchases & usage decisions are made by individual departments
- # of lines increased by 46% since the start of the pandemic



Proposed Policy to Strengthen Cybersecurity and Control Cost

- DT will update the CCSF Mobile Device Policy (last updated in 2018) and circulate it among all City departments
- DT will develop a solution to track the ordering of all cellular services
- Departmental CFOs will be required to certify once a quarter that
  - ✓ they have reviewed the mobile device usage reports provided by DT
  - ✓ all the active lines are necessary and using the most efficient rate plans
  - ✓ all the unnecessary lines will be disconnected/suspended

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Any Questions?