San Francisco Employees' Retirement System Department Budget Presentation

Prepared for: Budget and Appropriations Committee of the San Francisco Board of Supervisors

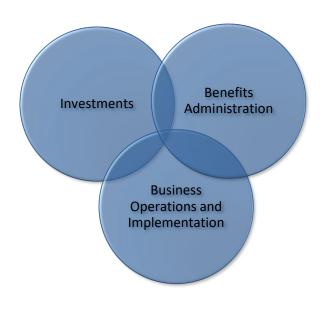
June 14, 2023



Mission and Funding

 <u>Mission</u>: SFERS is dedicated to securing, protecting and prudently investing the pension trust assets, administering mandated benefits programs, and providing promised benefits to the active and retired members.

- Funding: To deliver on the mission, SFERS needs to invest sufficiently and efficiently in people and systems across all aspects of the business, including benefits administration, investments and operations.
 - SFERS is self-funded. The SFERS budget is not part of the General Fund.





Who We Serve

Pension Plan

	Current	10-Year Growth
Net Asset Market Value	\$33.1bn	114%
Members	77,003	30%

Deferred Compensation Plan (DC)

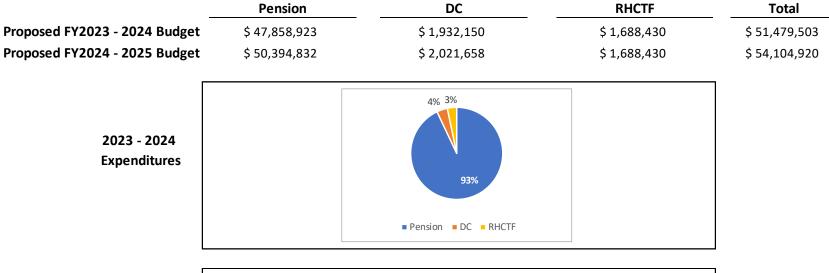
	Current	10-Year Growth
Asset Balance	\$4.6bn	99%
Participants	33,712	37%

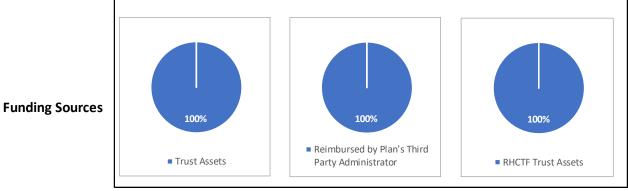
Invest assets of Retiree Health Care Trust Fund (RHCTF)

Note: Preliminary estimated pension plan value as of May 31, 2023. Membership as of June 30, 2022. Deferred Compensation balance and number of participants with a balance as of April 30, 2023.



Budget Summary: Totals and Sources







FY23-24 Budget Supports Strategic Priorities

Budget Context

- Reflects complexities and requirements of business today
- Enables SFERS to deliver successfully on its mission into the future
- Mitigates risk

Budget Priorities

Enhance Benefits Administration	 Increase Retirement Services FTEs to mitigate current implementation risks, align headcount with complex business and continue to provide exemplary customer service Fiscal impact of incremental \$1.2 million in FY2024
Effective & Efficient Business Operations	 Provide technology solutions to enhance and improve collaboration and reporting efficiency; enhance web-content accessibility Partner with consultants in areas of enterprise/operations management Fiscal impact of incremental \$150,000 in FY2024
Retirement Readiness (DC)	 Improve retirement readiness for participants and CCSF employees Cultivate a high performing and innovative plan offering Increase visibility to enhance plan effectiveness



Key Budget Need: Retirement Services

<u>lssue</u>

 Going forward, SFERS does not have sufficient staff to effectively and efficiently administer a plan that has grown significantly in membership and complexity and in a manner befitting our members

Solution

- Align resources with business needs
 - Hire 18 FTEs to Retirement Services over the next two fiscal years
 - Includes Benefit Technicians, Retirement Analysts and Sr Retirement Analysts

Estimated Budget Impact

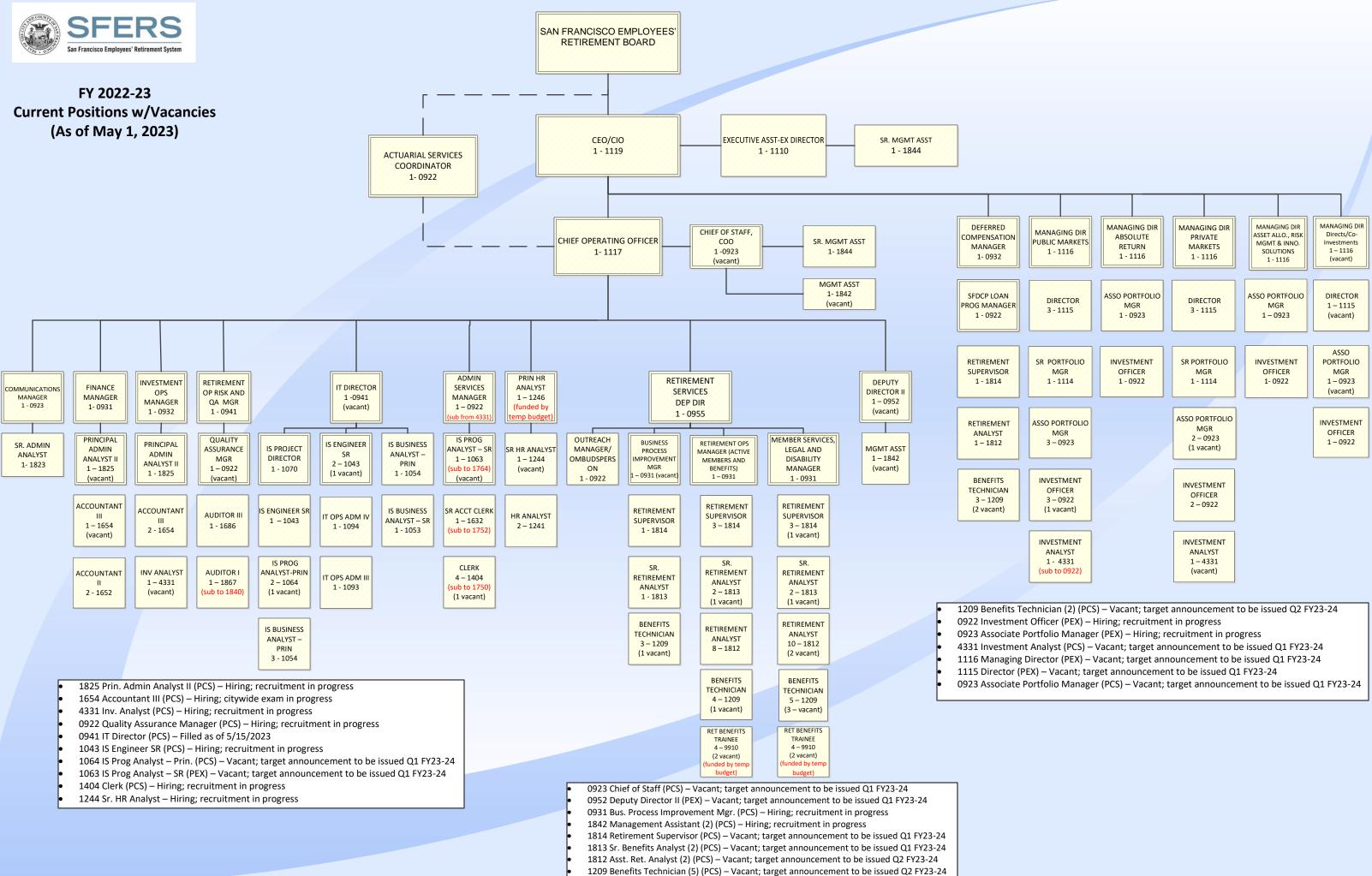
- Estimated cost is \$1.2mm in salaries and benefits next fiscal year and an additional \$1.3mm thereafter
- Expense is paid through the Trust and has no impact on the City's general fund budget

SFERS Staffing over Time

- Over the last 10 years, SFERS has grown considerably in membership and benefits paid, without comparable growth in Admin expenses and headcount
 - 30% increase in membership vs. 12.5% in retirement services staffing
 - 37% increase in benefits paid, inflation adjusted

	Staffing				
-	FY2020	FY2021	FY2022	FY2023	Proposed FY2024
Administration & Retirement Services	83	87	88	94	104
Investments	24	23	26	29	32
DC	5	5	5	<u>7</u>	<u>7</u>
Total	112	115	119	130	143





SFERS Continues to Deliver on Mission FY2022 at a Glance



Prudently Invest Trust Assets

Funded Status: 96% as of July 1, 2022

Investment performance has exceeded actuarial rate of return and benchmark over 5, 10 and 20 years

Administer Mandated Benefits

Responded to 10,322 inquiries on Sfersconnect

Conducted 1,783 retirement and 719 service purchase appointments

45,962 SFERS members logged into member portal

Hosted 29 educational webinars, with a total of 6,014 attendees and satisfaction rate of 4.6 out of 5.0



Provide Promised Benefits

Paid \$1.738 billion in benefits Processed 1,484 new retirements



Deferred Comp Plan

57% participation rate for City eligible employees, representing 33,064 participants

19,546 participants logged into website during the year

Call center handled 21,317 calls, with 97% average monthly customer satisfaction level

Counselors conducted 5,701 one-on-one meetings



Performance Measures

	FY 21-22	FY22	2-23	FY23-24	FY24-25
	<u>Actuals</u>	Projected	<u>Target</u>	<u>Target</u>	<u>Target</u>
Educate Employees About Retirement Readiness					
Percentage of Eligible City Employees who participate in the DC Plan	57%	59%	50%	50%	50%
Total Number of Visits to Main Website (mysfers.org)	1,612,026	1,600,000	1,800,000	2,000,000	2,200,000
Prudently Invest Trust Assets					
Return on investment ranking of 50 th Percentile or better among pension plans with assets in excess of \$1bn, using 5-year average return (1= yes)	1	1	1	1	1

