## San Francisco Employees' Retirement System Department Budget Presentation

Prepared for: Budget and Appropriations Committee of the San Francisco Board of Supervisors

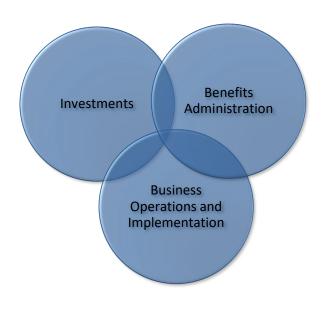
June 14, 2023



## **Mission and Funding**

 <u>Mission</u>: SFERS is dedicated to securing, protecting and prudently investing the pension trust assets, administering mandated benefits programs, and providing promised benefits to the active and retired members.

- Funding: To deliver on the mission, SFERS needs to invest sufficiently and efficiently in people and systems across all aspects of the business, including benefits administration, investments and operations.
  - SFERS is self-funded. The SFERS budget is not part of the General Fund.





## Who We Serve

Pension Plan

	Current	10-Year Growth
Net Asset Market Value	\$33.1bn	114%
Members	77,003	30%

Deferred Compensation Plan (DC)

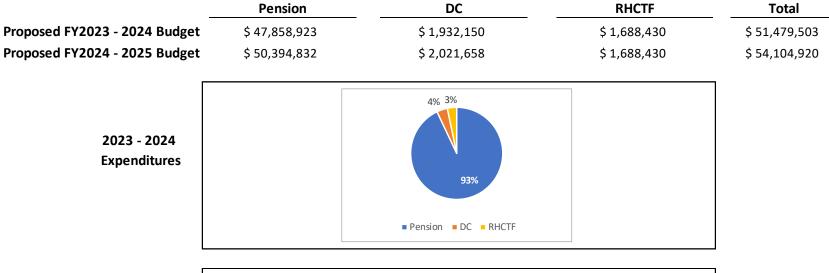
	Current	10-Year Growth
Asset Balance	\$4.6bn	99%
Participants	33,712	37%

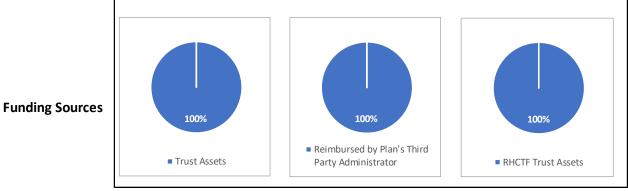
Invest assets of Retiree Health Care Trust Fund (RHCTF)

Note: Preliminary estimated pension plan value as of May 31, 2023. Membership as of June 30, 2022. Deferred Compensation balance and number of participants with a balance as of April 30, 2023.



## **Budget Summary: Totals and Sources**







## FY23-24 Budget Supports Strategic Priorities

#### **Budget Context**

- Reflects complexities and requirements of business today
- Enables SFERS to deliver successfully on its mission into the future
- Mitigates risk

#### **Budget Priorities**

Enhance Benefits Administration	<ul> <li>Increase Retirement Services FTEs to mitigate current implementation risks, align headcount with complex business and continue to provide exemplary customer service</li> <li>Fiscal impact of incremental \$1.2 million in FY2024</li> </ul>
Effective & Efficient Business Operations	<ul> <li>Provide technology solutions to enhance and improve collaboration and reporting efficiency; enhance web-content accessibility</li> <li>Partner with consultants in areas of enterprise/operations management</li> <li>Fiscal impact of incremental \$150,000 in FY2024</li> </ul>
Retirement Readiness (DC)	<ul> <li>Improve retirement readiness for participants and CCSF employees</li> <li>Cultivate a high performing and innovative plan offering</li> <li>Increase visibility to enhance plan effectiveness</li> </ul>



## Key Budget Need: Retirement Services

#### <u>lssue</u>

 Going forward, SFERS does not have sufficient staff to effectively and efficiently administer a plan that has grown significantly in membership and complexity and in a manner befitting our members

### **Solution**

- Align resources with business needs
  - Hire 18 FTEs to Retirement Services over the next two fiscal years
  - Includes Benefit Technicians, Retirement Analysts and Sr Retirement Analysts

#### **Estimated Budget Impact**

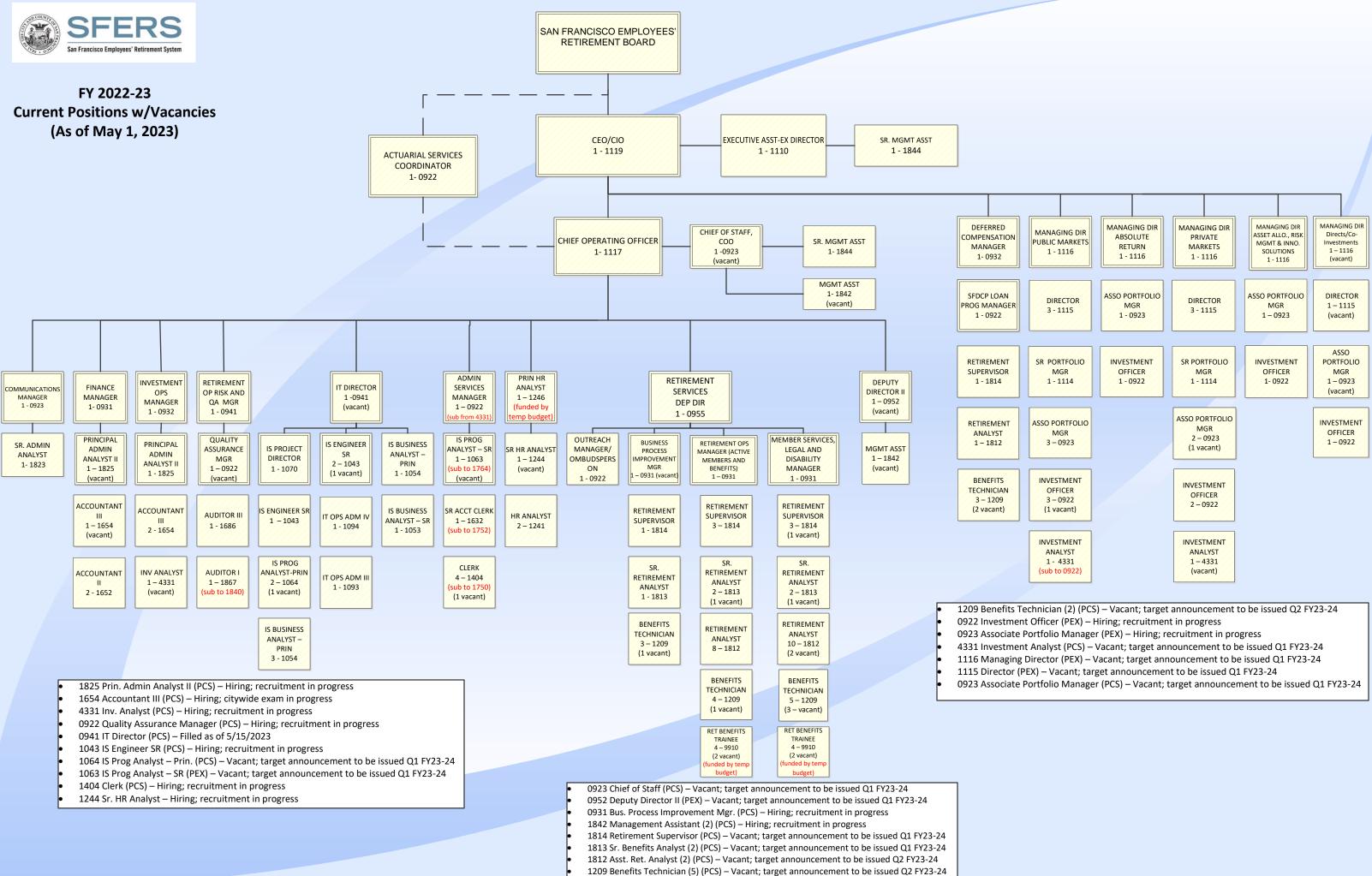
- Estimated cost is \$1.2mm in salaries and benefits next fiscal year and an additional \$1.3mm thereafter
- Expense is paid through the Trust and has no impact on the City's general fund budget

## SFERS Staffing over Time

- Over the last 10 years, SFERS has grown considerably in membership and benefits paid, without comparable growth in Admin expenses and headcount
  - 30% increase in membership vs. 12.5% in retirement services staffing
  - 37% increase in benefits paid, inflation adjusted

	Staffing				
-	FY2020	FY2021	FY2022	FY2023	Proposed FY2024
Administration & Retirement Services	83	87	88	94	104
Investments	24	23	26	29	32
DC	5	5	5	<u>7</u>	<u>7</u>
Total	112	115	119	130	143





# SFERS Continues to Deliver on Mission FY2022 at a Glance



#### Prudently Invest Trust Assets

Funded Status: 96% as of July 1, 2022

Investment performance has exceeded actuarial rate of return and benchmark over 5, 10 and 20 years

#### Administer Mandated Benefits

Responded to 10,322 inquiries on Sfersconnect

Conducted 1,783 retirement and 719 service purchase appointments

45,962 SFERS members logged into member portal

Hosted 29 educational webinars, with a total of 6,014 attendees and satisfaction rate of 4.6 out of 5.0



#### Provide Promised Benefits

Paid \$1.738 billion in benefits Processed 1,484 new retirements



#### **Deferred Comp Plan**

57% participation rate for City eligible employees, representing 33,064 participants

19,546 participants logged into website during the year

Call center handled 21,317 calls, with 97% average monthly customer satisfaction level

Counselors conducted 5,701 one-on-one meetings



## Performance Measures

	FY 21-22	FY22	2-23	FY23-24	FY24-25
	<u>Actuals</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>	<u>Target</u>
Educate Employees About Retirement Readiness					
Percentage of Eligible City Employees who participate in the DC Plan	57%	59%	50%	50%	50%
Total Number of Visits to Main Website (mysfers.org)	1,612,026	1,600,000	1,800,000	2,000,000	2,200,000
Prudently Invest Trust Assets					
Return on investment ranking of 50 <sup>th</sup> Percentile or better among pension plans with assets in excess of \$1bn, using 5-year average return (1= yes)	1	1	1	1	1

