



San Francisco Office of the City Administrator
City Administrator Carmen Chu

Auction Services

Contract ID 1000016226 (OCA Term Contract 68334-A)

File 231059

Office of Contract Administration

Wil Alderman

Office of Contract Administration

November 8, 2023

Contract Summary

- Provides auctioning services to dispose of City-owned surplus items consisting of vehicles, equipment, and other assets
- Awarded to Bar None Auctions via competitive solicitation
 - Initial Duration: October 1, 2019 - September 30, 2021
 - Amendment 1 to extend by one year, to September 30, 2022
 - Amendment 2 to extend by one year, to September 30, 2023
 - Amendment 3 to extend by one year, to September 30, 2024
- Revenue-generating contract
 - Transport and handling costs deducted from auction proceeds
 - Revenue of \$2.9MM estimated for five-year duration
- Citywide as-needed contract, used heavily by MTA, AIR, PUC, and public safety departments

Contract Revenues

2019 (3 months)	2020	2021	2022	2023	TOTAL Revenue	Avg. Monthly Revenue
\$150K	\$422K	\$156K	\$1.1MM	\$ 215K	\$ 2.04MM	\$58.5K

Amendment 3

- OCA requests retroactive approval of the resolution to amend the agreement as follows:
 - Extend end date by one year, to September 30, 2024 and increase the anticipated revenue by \$800K
- Projected total revenue of \$2.9MM

Thank You