

1 [Contract Agreement - Insight Public Sector, Inc. - Technology Marketplace - Not to Exceed
2 \$20,000,000]

3 **Resolution authorizing the Office of Contract Administration to enter into a contract**
4 **agreement for as-needed technology goods and services between the City and County**
5 **of San Francisco and Insight Public Sector, Inc., for an amount not to exceed**
6 **\$20,000,000 for a five-year term effective upon approval of this Resolution through**
7 **December 31, 2028, with no options to extend.**

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9 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to approve by
10 Resolution contracts estimated to cost the City \$10,000,000 or more; and

11 WHEREAS, The Office of Contract Administration (OCA) wishes to procure information
12 technology products and services on an as-needed basis through the Technology
13 Marketplace; and

14 WHEREAS, On August 21, 2023, OCA issued two Request for Proposals (“RFP”)
15 pursuant to Sourcing Events 0000007900 and 0000008618 seeking qualified suppliers to
16 provide Information Technology (“IT”) commodities and services to City departments on an
17 as-needed basis; and

18 WHEREAS, Contracts awarded pursuant to Sourcing Events 0000007900 and
19 0000008618 will be known as Technology Marketplace 3.0 and replace City’s current
20 Technology Marketplace 2.0 contracts; and

21 WHEREAS, The Technology Marketplace program has existed since the 1990’s as an
22 efficient way by which City departments can procure technology goods and services; and

23 WHEREAS, Sourcing Events 0000007900 and 0000008618 resulted in the award of 91
24 contracts consisting of ten contracts, each for \$20,000,000 and with an LBE subcontracting
25 requirement of 18% Sourcing Event 0000007900); 44 contracts, each for \$9,000,000 and with

1 an LBE subcontracting requirement of 18% (Sourcing Event 0000007900); and 37 Micro-LBE
2 Set Aside contracts, each for \$200,000, which is based on the Minimum Competitive Amount
3 (“MCA”) for Professional Services and Commodities as defined by Chapter 14B the San
4 Francisco Administrative Code (Sourcing Event 0000008618); and

5 WHEREAS, These as-needed contracts are to be utilized by City departments based
6 on their business needs and requirements and will provide an efficient purchasing vehicle for
7 essential hardware, software, support, and services, while also ensuring active competition
8 amongst the 61 awarded contractors who must compete for all transactions above a certain
9 threshold; and

10 WHEREAS, This Resolution pertains to Contract 1000031409 with Insight Public
11 Sector, Inc., one of the top ten highest ranked Proposers awarded for \$20,000,000 pursuant
12 to Sourcing Event 0000007900; and

13 WHEREAS, The Local Business Entity ("LBE") subcontracting participation
14 requirement for the contract will be 18% for services; and

15 WHEREAS, The City's Civil Service Commission approved the contract, File No.
16 44539-22/23 on September 18, 2023; and

17 WHEREAS, Contractor represents and warrants that it is qualified to perform the
18 services required by the City as set forth under this Agreement; and

19 WHEREAS, The Office of Contract Administration proposed to award the contract; and

20 WHEREAS, Contract referenced above is substantially in the form attached and are on
21 file with the Clerk of the Board of Supervisors in File No. 231230, which is hereby declared to
22 be a part of this Resolution as if set forth fully herein; now, therefore, be it

23 RESOLVED, That the Board of Supervisors authorizes the Purchaser and Director of
24 the Office of Contract Administration to execute the contract for the Technology Marketplace

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1 purchases in the amount described above for the five-year term to commence following Board
2 approval through December 31, 2028; and, be it

3 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
4 parties, the Purchaser and Director of the Office of Contract Administration shall provide the
5 final contract to the Clerk of the Board for inclusion into the official file.

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