

# JANET TARLOV

## **Resume**

### **Owner, Canyon Market**

San Francisco, CA

2006-2022

Canyon Market is a full-service natural foods grocery in the Glen Park neighborhood of San Francisco. Our offerings include prepared foods, fresh-baked bread, a butchery, online sales and catering. I founded the store with my husband Richard and we ran the store for 16 and 1/2 years until we sold it to Gus's Community Markets in 2022.

### **National Sales Representative, 3D Cheese**

Oakland, CA

2003-2006

At 3D Cheese, we managed US sales for Neal's Yard Dairy in the UK, Redwood Hill Cheese of California and Jasper Hill Cheese of Vermont. I developed a customer relationship database and managed Neal's Yard Dairy sales for Whole Foods Markets nationwide.

### **Cheese Department Program Manager, The Pasta Shop and Market Hall Foods**

Berkeley and Oakland, California

1999-2001

Managed procurement, training and inventory for the cheese departments at two prestigious retail shops. Developed a pioneering order fulfillment program for early online retailers, Tavola.com and Cooking.com.

### **Cheese and Charcuterie Buyer, Oakville Grocery Company**

San Francisco Bay Area

1993-1998

Managed perishables procurement and distribution for five specialty food stores. Imported products from throughout Europe and coordinated consolidated shipments. Managed skills training for sales staff and in-store specialists for five stores, mail order and website and oversaw inventory management. I was instrumental in building teams as the company grew from two to five locations,

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**Sales Representative, Manicaretti Imports**

South San Francisco, CA  
1991-1993

Managed national sales for this start-up Italian food importer, whose brands are now stocked in stores nationwide. Called on prominent chefs and buyers from the nation's pre-eminent retailers.

**Shift Supervisor and Coffee Buyer, Zingerman's Delicatessen**

Ann Arbor, Michigan  
1988-1991

I began my career at Zingerman's, benefitting from their world-famous training in customer service, teamwork, food handling and product knowledge. Served customers in cheese, charcuterie, bread and smoked fish. Helped launch their first specialty coffee program.

**Non-Profit Board Service**

**Director of the Board, San Francisco Arts Education Project  
Chair, Board Development Committee**

San Francisco, CA  
2015-present

**Board President, Glen Park Merchants Association**

San Francisco, CA  
2021-present

**Board Vice-President, San Francisco Council of District Merchant Associations  
Chair, Legislative Committee**

San Francisco, CA  
2022-present

**Education**

**Oberlin College, Oberlin, Ohio**

Bachelor's degree, Theatre