CITY AND COUNTY OF SAN FRANCISCO MAYOR'S OFFICE OF HOUSING AND COMMUNITY DEVELOPMENT

SENIOR OPERATING SUBSIDY GRANT AGREEMENT

between

CITY AND COUNTY OF SAN FRANCISCO

and

Transbay 2 Senior, L.P., a California limited partnership

For

Transbay Block 2 West

THIS SENIOR OPERATING SUBSIDY GRANT AGREEMENT (this "Agreement") is made this ______, 2024, by and between Transbay 2 Senior, L.P., a California limited partnership ("Grantee"), and the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation ("City") acting by and through the Mayor's Office of Housing and Community Development ("MOHCD").

WITNESSETH:

A. On ______, through Resolution _____, the San Francisco Board of Supervisors authorized and delegated authority to MOHCD to accept and expend a grant award in the amount up to \$52,308,210 under the California Department of Housing and Community Development's ("HCD") Permanent Local Housing Allocation Program ("PLHA Program"), which provides funding for counties to fund affordable multifamily housing. Under the PLHA Program, MOHCD is authorized to provide a permanent, project-based operating subsidy for households at 15% of Median Income and 25% of Median Income, including transition reserves and administrative fees. The grant funds under this Agreement are referred to as the "PLHA Funds."

B. The Successor Agency to the Redevelopment Agency of the City and County of San Francisco (commonly known as the Office of Community Investment and Infrastructure or "OCII"), provided Grantee with a loan in the amount of \$59,698,646 as construction and permanent financing for the one hundred fifty-one (151) unit affordable housing project for senior households commonly known as Transbay Block 2 West (the "Project"), which is located on the Real Property (defined below).

C. Grantee submitted the Application Documents (as hereinafter defined) to MOHCD for a grant under MOHCD's Senior Operating Subsidy Program ("SOS Program"). The Citywide Affordable Housing Loan Committee has reviewed Grantee's application for a grant of PLHA Funds and, in reliance on the accuracy of the statements in that application, has recommended to the Mayor that the City provide a grant in an amount not to exceed Eighteen Million Two Hundred Ninety Thousand Four Hundred Forty-One and No/100 Dollars (\$18,290,441) under the terms and conditions of this Agreement for the purpose of providing a subsidy to extremely low-income seniors.

E. On ______, the City's Board of Supervisors and the Mayor approved this Agreement by Resolution No. ______ for the purpose of subsidizing extremely low income seniors residing at the Project.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained in this Agreement and for other good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, the parties hereto agree as follows:

ARTICLE 1 DEFINITIONS

1.1 Specific Terms. Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:

"ADA" shall mean the Americans with Disabilities Act (including all rules and regulations thereunder) and all other applicable federal, state and local disability rights legislation, as the same may be amended, modified or supplemented from time to time.

"Additional Leasing Date" shall have the meaning given to it in Section 4.1.

"Agreement Date" means the date this Agreement is duly executed and delivered by Grantee and MOHCD.

"Annual Monitoring Report" shall have the meaning given to it in Section 6.1.

"Annual Operating Budget" means the operating budget for the Project approved by City attached hereto as Exhibit B, as amended by Grantee and City from time-to-time.

"Applicable Laws" means all applicable present or future federal, state, local and administrative laws, rules, regulations, codes, orders and requirements.

"**Application Documents**" shall mean collectively: (i) the grant application submitted by Grantee for a SOS Program grant, including all exhibits, schedules, appendices and attachments thereto; (ii) all documents, correspondence and other written materials submitted in respect of such grant application; and (iii) all amendments, modifications or supplements to any of the foregoing approved in writing by City.

"Assisted Units" means sixty (60) residential units at the Project.

"Business Year" means each period of twelve (12) months used by the Project to define the beginning and end of the year for purposes of accounting and other reporting.

"Capitalized SOS Reserve Account" means a segregated, interest-bearing depository account owned and maintained by Grantee for the purpose of holding the Subsidy Payment.

"CFR" means the Code of Federal Regulations.

"Charter" means the Charter of City.

"Charter Documents" shall have the meaning given in Section 6.2.

"City" means the City and County of San Francisco.

"Controller" means the Controller of City.

"DAS" means the City's Department of Disability and Aging Services.

"Director" means MOHCD's Director or an authorized representative of the Director.

"Effective Date" means the Initial Leasing Date.

"Event of Default" shall have the meaning set forth in Section 11.1.

"First Subsidy Payment" shall mean the Subsidy Payment for the initial period starting from the Effective Date.

"Grant Amount" shall have the meaning set forth in Section 5.1.

"Grant Funds" shall mean any and all funds allocated or disbursed to Grantee under this Agreement.

"Gross Rent" means the aggregate annual sum charged to Tenants for rent and utilities, with utility charges limited to an allowance determined by the San Francisco Housing Authority and published by MOHCD.

"HCD" shall have the meaning set forth in Recital A.

"HUD" means the United States Department of Housing and Urban Development acting by and through the Secretary of Housing and Urban Development and any authorized agents.

"Indemnified Parties" shall mean OCII and the City, including MOHCD, and their respective commissions, departments, agencies and other subdivisions, and OCII's and City's elected officials, directors, officers, employees, agents, and representatives, and their respective successors and assigns.

"Initial Leasing Date" shall be the date when the first Assisted Unit is leased and occupied by a Tenant.

"Maintenance Duties" shall have the meaning given to it in Section 4.4(a).

"Median Income" means median income as published annually by MOHCD for San Francisco, derived in part from the income limits determined by HUD for the San Francisco area, adjusted solely for household size, but not high housing cost area. Also known as Area Median Income, or "AMI".

"**MOHCD**" shall mean the Mayor's Office of Housing and Community Development of the City and County of San Francisco.

"OCII" means the Successor Agency to the Redevelopment Agency of the City and County of San Francisco, commonly known as the Office of Community Investment and Infrastructure.

"OCII Loan Agreement" means that certain loan agreement, dated as of January 16, 2024, between OCII and Grantee with respect to a [\$62,064,785] loan.

"OCII Loan Documents" means the OCII Loan Agreement and the documents executed in connection therewith.

"**Operating Reserve Account**" means the interest-bearing operating reserve depository account Grantee is required to maintain pursuant to the OCII Loan Agreement.

"**Operational Rules**" means MOHCD's Marketing, Housing Preferences and Lottery Procedures Manual dated October 19, 2020, as amended from time to time.

"Operating Statement" shall have the meaning set forth in <u>Section 6.1</u>.

"Opinion" means an opinion of Grantee's California legal counsel, satisfactory to MOHCD, that Grantee is a duly formed, validly existing limited partnership in good standing under the laws of the

State of California, has the power and authority to enter into this Agreement and will be bound by its terms when executed and delivered, that Grantee's general partner is a duly formed, validly existing nonprofit corporation in good standing under the laws of the State of California, which has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated thereunder or is a duly formed, validly existing limited liability company whose sole member is nonprofit corporation in good standing under the laws of the State of California, which has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated thereunder and each has the power and authority to act as Grantee's general partner, and that addresses any other matters MOHCD reasonably requests.

"Project" shall have the meaning set forth in Recital B.

"**Project Income**" means all income and receipts in any form received by Grantee from the operation, use or ownership of the Project, calculated on an accrual basis, including rents, fees, deposits (other than tenant security deposits), reimbursements and other charges paid to Grantee by OCII in connection with the Project (other than Grant Funds).

"Qualified Minimal Debt Service Payment" means a minimal debt service payment that Grantee must make under the OCII Loan Agreement, the Senior Loan Documents or any additional affordable housing loan for the Project, provided that Grantee first obtains OCII's written consent to such additional loan, including any proposed repayments to be made to such additional loan.

"Real Property" shall mean the real property described on the attached Exhibit D.

"Senior" means head of household that is 62 years old or older, or as defined by the requirements of funding, approved by the City for the Project.

"Senior Loan Documents" means the following documents: the loan documents executed by Grantee in connection with the tax-exempt construction funding from Bank of America, N.A. in the amount of \$66,995,000.

"SOS Clients" means the low-income Senior individuals or households that MOHCD deems eligible for SOS.

"SOS Program" means the Senior Operating Subsidy Program, through which MOHCD provides operating subsidies to housing projects that provide housing for low-income Senior individuals or households.

"SOS Program Transition Reserve Account" shall have meaning given to it in Section 2.5.

"Services Agreement" means the Contract for Services dated [_____], and between Tenant Services Provider and the Grantee for the provision of services to senior residents at the Project.

"Subsidy Payment" means a payment made by MOHCD to Grantee pursuant to the terms of this Agreement, which shall be made in the manner and in the amount specified in <u>Article 5</u> below.

"Tenant" shall mean a SOS Program Client who leases an Assisted Unit.

"Tenant-Paid Rent" means the annual amount charged to Tenants for rent, not including any applicable utility allowance, which must be included when calculating Gross Tenant Rent.

"**Tenant Services Provider**" shall mean Chinatown Community Development Center, Inc., a California non-profit public benefit corporation.

"Term" shall have the meaning given to in <u>Section 3</u>.

"Termination Notice Date" shall have the meaning given to in Section 4.1.

"Underlying Restricted Rent" is the maximum Gross Rent allowed under the OCII Loan Agreement or any other more-restrictive covenants under City-approved funding agreements.

"Vacancy Period" shall have the meaning given to in <u>Section 4.1</u>.

"15-Year Cash Flow" means the cash flow projection described in the attached Exhibit B.

1.2 Additional Terms. The terms "as directed," "as required" or "as permitted" and similar terms shall refer to the direction, requirement, or permission of MOHCD. The terms "sufficient", "necessary" or "proper" and similar terms shall mean sufficient, necessary or proper in the sole judgment of MOHCD. The terms "approval", "acceptable" or "satisfactory" or similar terms shall mean approved by, or acceptable to, or satisfactory to MOHCD. The terms "include", "included" or "including" and similar terms shall be deemed to be followed by the words "without limitation". The use of the term "subcontractor", "successor" or "assign" herein refers only to a subcontractor ("subgrantee"), successor or assign expressly permitted under <u>Article 13</u>.

1.3 References to this Agreement. References to this Agreement include: (a) any and all appendices, exhibits, schedules, attachments hereto; (b) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (c) any and all amendments, modifications or supplements hereto made in accordance with <u>Section 17.2</u>. References to articles, sections, subsections or appendices refer to articles, sections or subsections of or appendices to this Agreement, unless otherwise expressly stated. Terms such as "hereunder," herein or "hereto" refer to this Agreement as a whole.

ARTICLE 2 APPROPRIATION AND CERTIFICATION OF GRANT FUNDS; LIMITATIONS ON CITY'S OBLIGATIONS

2.1 Risk of Non-Appropriation of Grant Funds. This Agreement is subject to the budget and fiscal provisions of the Charter. City shall have no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements or for other MOHCD expenditures. Grantee acknowledges that MOHCD's obligation to make Subsidy Payments under this Agreement is expressly conditioned on the sufficient funds for Subsidy Payments as funded by the PLHA Funds. If the funds appropriated for SOS Program subsidy payments in a given year will be insufficient to fund the total SOS Program subsidy payments and to select the qualifying projects subject to such reduced payments.

If MOHCD determines that Subsidy Payments for any given period must be reduced due to a shortfall in appropriated SOS Program funds (a "Non-Appropriation Event"), MOHCD shall notify Grantee that a Non-Appropriation Event has occurred. City's obligation to make any Subsidy Payments in excess of those for which sufficient funds have been appropriated shall automatically terminate as of such Non-Appropriation Event, and any obligations of Grantee shall be null and void following such termination due to a Non-Appropriation Event, except as may be required pursuant to Section 2.5 below. Grantee acknowledges that DAAS's and MOHCD's annual operating budgets are each subject to the discretion of City's Mayor and Board of Supervisors and a Non-Appropriation Event may occur during the Term and, accordingly, that Subsidy Payments may subsequently not be made in the amounts projected pursuant to this Agreement. Grantee's assumption of such risks is part of the consideration for this Agreement. Should the Board of Supervisor's fail to renew funding for the subsidy, MOHCD and DAAS will work with the Grantee to final alternative subsidies.

If the Subsidy Payments will be fully funded under PLHA Funds, a Non-Appropriation Event will not be applicable to this Agreement.

2.2 Certification of Controller; Guaranteed Maximum Costs. Except for PLHA Funds, no funds shall be available under this Agreement until prior written authorization certified by the Controller. In addition, as set forth in Section 3.105 of the San Francisco Charter:

(a) City's obligations hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification, the current Controller certification for Grant Funds is only for the First Subsidy Payment, and Controller certification will be a condition precedent for all other Subsidy Payments.

(b) Except as may be provided by City ordinances governing emergency conditions, City and its employees and officers are not authorized to request Grantee to perform services or to provide materials, equipment and supplies that would result in Grantee performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies specified in this Agreement unless this Agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. City is not required to pay Grantee for services, materials, equipment or supplies provided by Grantee if they are beyond the scope of the services, materials, equipment and supplies agreed upon herein and were not approved by a written amendment to this Agreement lawfully executed by City.

(c) City and its employees and officers are not authorized to offer or promise to Grantee additional funding for this Agreement that would exceed the maximum amount of funding provided for herein. Additional funding for this Agreement in excess of the maximum provided herein shall require lawful approval and certification by the Controller. City is not required to honor any offered or promised additional funding that exceeds the maximum provided in this Agreement, which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained.

(d) The Controller is not authorized to make payments on any agreement for which funds have not been certified as available for such purposes in the budget of DAAS or MOHCD or by supplemental appropriation.

2.3 Automatic Termination for Nonappropriation or Nontransfer of Funds. This Agreement shall automatically terminate, without penalty, liability or expense of any kind to City, at the end of the period of the City's Business Year that a Non-Appropriation Event occurs, except as otherwise set forth in <u>Section 2.5</u>.

2.4 SUPERSEDURE OF CONFLICTING PROVISIONS. IN THE EVENT OF ANY CONFLICT BETWEEN ANY OF THE PROVISIONS OF THIS <u>ARTICLE 2</u> AND ANY OTHER PROVISION OF THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, THE TERMS OF THIS <u>ARTICLE 2</u> SHALL GOVERN.

2.5 SOS Program Transition Reserve Account. All SOS subsidy payments, including the SOS Transition Reserve Payments, are conditioned on the appropriation of sufficient funds therefor and the transfer of such funds to MOHCD's annual budget. If all or a portion of the Subsidy Payments will be funded from non-PHLA funding sources, MOHCD intends to establish a reserve account, as MOHCD deems appropriate and in its sole discretion, to fund one year of selected SOS subsidy payments in the event sufficient funds are not so appropriated or transferred (the "SOS Program Transition Reserve Account"). If there is a Non-Appropriation Event, City shall use SOS Program Transition Reserve Account funds to disburse such Subsidy Payments.

If there is a Non-Appropriation Event, and City fully funds the following year's Subsidy Payment in the amount shown on Exhibit A (whether with SOS Program Transition Reserve Account funds or otherwise), this Agreement shall remain in effect through the last day of the period for which such Subsidy Payment is made. In the event City continues to fully fund subsequent Subsidy Payments, this

Agreement shall remain in effect through the last day of the period for which each such subsequent Subsidy Payment is made. Grantee shall have no further obligations under this Agreement following the last day of the period in which any such Subsidy Payment was made.

City shall have no obligation to replenish or supplement the SOS Program Transition Reserve Account. City shall have the right to, at MOHCD's discretion, use SOS Program Transition Reserve Account funds to make subsidy payments to SOS grantees other than Grantee. The SOS Program Transition Reserve Account shall remain the City's property at all times and any interest that accrues thereon shall remain the sole property of City and will be deemed part of the SOS Program Transition Reserve Account. If any funds remain in the SOS Program Transition Reserve Account at the expiration of the Term or earlier termination of this Agreement, such funds shall remain with City and Grantee shall have no rights thereto.

ARTICLE 3 TERM

The term of this Agreement (the "**Term**") shall commence on the Effective Date and shall terminate on the fifteenth (15th) anniversary of the Effective Date, unless earlier terminated in accordance with the terms herein.

ARTICLE 4 PERFORMANCE OF GRANT OBLIGATIONS

4.1 Lease of Assisted Units.

(a) Commencing on the Initial Leasing Date, Grantee shall lease all of the Assisted Units to the SOS Clients it selects from Grantee's wait list generated through the City's lottery system.

(b) Grantee shall give preference in occupying all Assisted Units in accordance with the OCII Loan Documents; provided that such applicants satisfy all other applicable eligibility requirements under the OCII Loan Documents.

(c) Grantee shall have sole discretion in selecting the SOS Clients that will be Tenants, provided that Grantee's decision not to rent an Assisted Unit to a waiting list Client shall not be unreasonably withheld or conditioned, and provided further that Grantee shall not discriminate against or permit discrimination against any person or group of persons because of race, color, creed, national origin, ancestry, age, sex, sexual orientation, disability, gender identity, height, weight, source of income or acquired immune deficiency syndrome (AIDS) or AIDS related condition (ARC) in the leasing of the Assisted Units.

(d) Grantee shall comply with the Tenant Selection Plan set forth in the attached Exhibit I.

(e) Grantee shall comply with the Tenant Screening Criteria Policy set forth in the attached Exhibit I.

(f) Grantee shall rent each Assisted Unit to a Tenant pursuant to a separate lease agreement that complies with this Agreement. Each Tenant lease shall provide for termination of such lease and such Tenant's consent to immediate eviction if the Tenant has made any material misrepresentation in the initial income certification made by Tenant to City or in any later income certification made by Tenant to Grantee. The lease agreement for each Assisted Unit must also contain the applicable Lease Addendum. Notwithstanding the foregoing, the City has reviewed and approved Grantee's standard form of lease (attached hereto as Exhibit K) and approved Tenant Selection Plan (attached hereto as Exhibit I) for purposes of this Section 4.1(g).

(g) Grantee shall obtain each Tenant's recertification of his/her household income on an annual basis. Such income certifications shall be prepared pursuant to low income housing tax credit guidelines for household income and shall be maintained on file at Grantee's principal office for no less than five (5) years following the date of such certification, and Grantee must file or cause to be filed copies thereof with MOHCD promptly upon MOHCD's request therefor.

(h) Security deposits may be required of Tenants only in accordance with applicable federal regulations, state law and this Agreement. Any security deposits collected must be segregated from all other funds of the Project in an account held in trust for the benefit of the Tenants and other tenants of the Project and disbursed in accordance with California law. The balance in such security deposit account must at all times equal or exceed the aggregate of all security deposits collected plus accrued interest thereon, less any security deposits or interest thereon returned to Tenants or any other tenants of the Project.

(i) In the event of a conflict between the OCII Loan Documents and this Agreement related to this Section 4.1, the OCII Loan Documents shall prevail.

4.2 Rent Restrictions.

(a) The Underlying Restricted Rent charged for all SOS Program units will be at the annual amount of 60% AMI, adjusted for household size and bedroom count, as determined annually by MOHCD.

(b) Gross Rent payments for all SOS Program Tenants shall not exceed the annual amount of thirty percent (30%) of 60% AMI, adjusted for household size and bedroom count.

(c) Grantee will offer and maintain the following Median Income limits for the SOS Program units throughout the Term: 30 units at 15% AMI, which include 8 studios and 22 one bedroom units, and 30 units at 25% AMI, which include 8 studios and 22 one bedroom units.

(d) Notwithstanding the forgoing, Tenants deemed no longer eligible by MOHCD who remain occupants of the Project shall still be considered a SOS Program Client and the Tenant's Unit shall still constitute an Assisted Unit for purposes of compliance with the requirements of this Agreement.

(e) Grantee must provide MOHCD at least annually a report showing actual household income level and Gross Rent for each Tenant. The City acknowledges that Grantee may provide this information annually through Grantee's AMR requirements set forth under the OCII Loan Agreement.

4.3 Grantee's Board of Directors. Grantee's sole member of its general partner shall at all times be governed by a legally constituted and fiscally responsible board of directors. Such board of directors shall meet regularly and maintain appropriate membership, as established in such entity's bylaws and other governing documents and shall adhere to applicable provisions of federal, state and local laws governing nonprofit corporations. Such entity's board of directors shall exercise such oversight responsibility with regard to this Agreement as is necessary to ensure full and prompt performance by Grantee of its obligations under this Agreement.

4.4 Maintenance and Management of Project.

(a) Grantee shall be responsible for ensuring all Project maintenance, repair and management functions, including the collection of rents, routine and extraordinary repairs and replacement of capital items, and for keeping the Project in a safe and sanitary manner and in good operating condition in accordance with all Applicable Laws and the OCII Loan Documents and the Senior Loan Documents (collectively, the "Maintenance Duties").

(b) Grantee may contract with a management agent for the performance of the Maintenance Duties subject to MOHCD's prior written approval of both the management agent and the management contract, provided, however, that the arrangement will not relieve Grantee of responsibility for performance of those duties. A management contract must contain a provision allowing Grantee to terminate the contract without penalty upon no more than sixty (60) days' notice.

(c) MOHCD will provide written notice to Grantee if MOHCD determines that the Maintenance Duties are not being performed in accordance with this Agreement. If Grantee is then in contract with a management agent pursuant to subsection (b) above, and such management agent fails to fully cure such failure within thirty (30) days of the date that MOHCD delivers such written notice, Grantee shall exercise such thirty (30) day termination right, terminate the management contract and make immediate arrangements for cure of such failure and for the continuous and continuing performance of the Maintenance Duties. If, at the time of such notice, Grantee is not in contract with a management agent pursuant to subsection (b) above, in addition to MOHCD's rights hereunder, MOHCD shall have the right to require that Grantee, at Grantee's sole cost, contract with a management agent to perform the Maintenance Duties, or to make other arrangements the City deems necessary to ensure full and timely performance of the Maintenance Duties.

- (d) Grantee shall operate the Project in compliance with all Applicable Laws.
- (e) In the event of a conflict between the OCII Loan Documents and this Agreement related to this Section 4.4, the OCII Loan Documents shall prevail.

4.5 Services Agreement; Provision of Services.

(a) Grantee hereby agrees to allow the Tenant Services Provider (and any subsequent service provider) access to the Project at all reasonable times for the provision of services to the Project's SOS Clients.

(b) Grantee shall promptly provide written notice to MOHCD if Grantee obtains knowledge of any default, or event that with notice or the passage of time or both could constitute a default, under the Services Agreement.

(c) In the event that the Services Agreement is terminated for any reason, or that MOHCD and/or DAAS determines that the Tenant Services Provider needs to be replaced, Grantee shall cooperate in good faith with MOHCD and DAAS in obtaining a new service provider for the SOS Clients in the Project. In such an event, the selection of the new service provider for the Project shall require Grantee's prior consent, which shall not be unreasonably delayed or denied. Grantee hereby agrees and acknowledges that nothing in this Agreement gives Grantee any right to consent to the MOHCD and/or DAAS determination to terminate the Services Agreement or to replace the Tenant Services Provider.

ARTICLE 5

USE AND DISBURSEMENT OF GRANT FUNDS; CITY'S DOMINION AND CONTROLS

5.1 Maximum Amount of Grant Funds; Disbursement of Subsidy Payments. In no event shall the total amount of Grant Funds disbursed during the Term hereunder exceed Eighteen Million Two Hundred Ninety Thousand Four Hundred Forty-One Dollars AND 00/100 (\$18,290,441) (the "**Grant Amount**"), unless appropriated by the Board of Supervisors. Subject to Grantee's performance of its obligations under this Agreement and MOHCD's receipt of sufficient funds, as further set forth in Article 2, the Grant Funds shall be disbursed through annual Subsidy Payments as set forth in Section 5.4.

Provided that Grantee is in compliance with all of the conditions for receipt of the First Subsidy Payment, City shall deliver the First Subsidy Payment to Grantee within sixty (60) business days immediately following the Effective Date. For every subsequent year during the Term, the Sponsor will submit draw requests to MOHCD per the Senior Operating Subsidy Payments and Schedule as shown in Exhibit A (based on January to December calendar year) and must include a selfcompliance certification form. The City shall deliver the Subsidy Payment for such year to Grantee within sixty (60) business days to the Capitalized SOS Reserve Account. To the extent Grantee is in compliance with all of the conditions for receipt of a Subsidy Payment, and Grantee is required to make out of pocket payments due to a MOHCD disbursement that is later than sixty-five (65) business days immediately following the anniversary of the Effective Date, then MOHCD shall allow Grantee to reimburse itself such out of pocket expense, plus interest for such period from the Operating Reserve Account.

5.2 Subsidy Payment Amounts and Adjustments. The total amount of all annual Subsidy Payments are documented in Exhibit A. If the total amount of all Subsidy Payments made hereunder equals the Grant Amount at any time prior to the expiration of the Term, no further Subsidy Payments shall be made hereunder. If any Subsidy Payment would, if made, cause the total amount of all Subsidy Payments made hereunder to exceed the Grant Amount, such Subsidy Payment shall be accordingly reduced so the total amount of Subsidy Payments made hereunder equals the Grant Amount.

5.3 RESERVED

5.4 Conditions Precedent to Payment of First Subsidy Payment. Grantee shall fully satisfy each of the following conditions prior to delivery of the First Subsidy Payment.

(a) Grantee must have delivered to the City fully executed (and for documents to be recorded, acknowledged) originals of the following documents, in form and substance satisfactory to the City: (i) this Agreement; (ii) the Opinion; and (iii) the Authorizing Resolutions.

(b) Grantee must have delivered its Charter Documents to the City.

(c) Grantee shall be in compliance with all of its obligations under OCII Loan Documents and the Senior Loan Documents.

(d) Tenant Services Provider shall be in compliance with all of its obligations under the Services Agreement, and no default, or event that with notice or the passage of time or both could constitute a default, shall exist and remain uncured under the Services Agreement; provided however that disbursement of the First Subsidy Payment shall not be withheld due to an uncured default under the Services Agreement if at the time of expected disbursement, Grantee provides City with sufficient evidence that it is cooperating in good faith with City and DAAS to diligently pursue a cure of said default, which may or may not include Grantee directly providing the required services under the Services Agreement.

(e) No Event of Default, or event that with notice or the passage of time or both could constitute an Event of Default, shall exist and remain uncured as of the date of the Initial Subsidy Payment is to be disbursed hereunder.

5.5 Conditions Precedent to Payment of Subsequent Subsidy Payments. Grantee shall fully satisfy each of the following conditions prior to delivery of any Subsequent Subsidy Payment:

(a) Grantee shall be in compliance with all of its obligations under the OCII Loan Documents and the Senior Loan Documents.

(b) Tenant Services Provider shall be in compliance with all of its obligations under the Services Agreement, and no default, or event that with notice or the passage of time or both could constitute a default, shall exist and remain uncured under the Services Agreement; provided however that disbursement of any Subsequent Subsidy Payment shall not be withheld due to an uncured default under the Services Agreement if at the time of expected disbursement, Grantee provides City with sufficient evidence that it is cooperating in good faith with the City and DAAS to diligently pursue a cure of said default, which may or may not include Grantee directly providing the required services under the Services Agreement.

(c) No Event of Default, or event that with notice or the passage of time or both could constitute an Event of Default, shall exist and remain uncured as of the date of such Subsidy Payment is to be disbursed hereunder.

ARTICLE 6 REPORTING REQUIREMENTS; AUDITS; PENALTIES FOR FALSE CLAIMS

6.1 Regular Reports; Operating Statements. Grantee must file electronically with the City no later than one hundred fifty (150) days after the end of Grantee's calendar year annual report forms (the "**Annual Monitoring Report**"). The Annual Monitoring Report must be in substantially the form attached as **Exhibit H** or as later modified by MOHCD during the Term.

6.2 Organizational Documents. Prior to the Effective Date, Grantee shall provide to City the following documents (collectively, the "Charter Documents"): a certified certificate of status and (a) if Grantee is a corporation, its bylaws, and a certified copy of its articles of incorporation; (b) if Grantee is limited partnership, its partnership agreement, a certified copy of its certificate of partnership, and the organizational documents of its general partner; and (c) if Grantee is a limited liability company, its operating agreement, a certified documents to be provided pursuant to this Section shall be certified by the California Secretary of State or, if the entity for which a certified document is to be provided was not organized in the State of California, certified by the Secretary of State of such entity's state of organization, no earlier than two (2) months prior to the Effective Date. The Charter Documents must be delivered to the City in their original form, as amended if applicable.

6.3 Notification of Defaults or Changes in Circumstances. Grantee shall notify City immediately of (a) any Event of Default or event that, with the passage of time, would constitute an Event of Default; and (b) any change of circumstances that would cause any of the representations and warranties contained in <u>Article 8</u> to be false or misleading at any time during the term of this Agreement.

6.4 Intentionally Omitted.

6.5 Books and Records. Grantee shall establish and maintain accurate files and records of all aspects of Operating Expenses and Project Income and the matters funded in whole or in part with Grant Funds during the term of this Agreement. Without limiting the scope of the foregoing, Grantee shall establish and maintain accurate financial books and accounting records relating to Operating Costs incurred and paid and Grant Funds received and expended under this Agreement, together with all invoices, documents, payrolls, time records and other data related to the matters covered by this Agreement, whether funded in whole or in part with Grant Funds. Grantee shall maintain all of the files, records, books, invoices, documents, payrolls and other data required to be maintained under this Section in a readily accessible location and condition for a period of not less than five (5) years after final payment under this Agreement or until any final audit has been fully completed, whichever is later. Grantee agrees to maintain and make available to MOHCD, during regular business hours, accurate books and accounting records relating to the Project and the Tenants. The State of California or any federal agency having an interest in the subject matter of this Agreement shall have the same rights conferred upon MOHCD by this Section. All financial reports must be prepared and maintained in accordance with GAAP as in effect at the time of performance.

6.6 Inspection and Audit. Grantee shall make available to MOHCD, its employees and authorized representatives, during regular business hours all of the files, records, books, invoices, documents, payrolls and other data required to be established and maintained by Grantee under <u>Section 6.5</u>. Grantee shall permit MOHCD, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. The rights of MOHCD pursuant to this Section shall remain in effect so long as Grantee has the obligation to maintain such files, records, books, invoices, documents, payrolls and other data under this <u>Article 6</u>.

6.7 Submitting False Claims; Monetary Penalties. Grantee acknowledges and agrees that it is a "contractor" under and is subject to San Francisco Administrative Code Section 21.35. Under such Section 21.35, any contractor, subgrantee or consultant who submits a false claim shall be liable to City for three times the amount of damages which City sustains because of the false claim. A contractor, subgrantee or consultant who submits a false claim shall also be liable to City for the costs, including attorney's fees, of a civil action brought to recover any of those penalties or damages, and may be liable to City for a civil penalty of up to Ten Thousand Dollars (\$10,000) for each false claim. A contractor, subgrantee or consultant will be deemed to have submitted a false claim to City if the contractor, subgrantee or consultant: (a) knowingly presents or causes to be presented to an officer or employee of City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by City; (c) conspires to defraud City by getting a false claim allowed or paid by City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to City; or (e) is a beneficiary of an inadvertent submission of a false claim to City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to City within a reasonable time after discovery of the false claim.

6.8 Project Monitoring Generally. Grantee understands and agrees that it will be monitored by the City from time to time to assure compliance with all terms and conditions in this Agreement and all Laws. Grantee acknowledges that the City may also conduct periodic on-site inspections of the Project. The City will provide Grantee 48 hours prior notice before inspecting occupied residential units so that Grantee can provide appropriate notification to tenants. Grantee must cooperate with the monitoring by the City and ensure full access to the Project and all information related to the Project as reasonably required by the City.

6.9 Notice Requirement for Changes in Director Positions. Grantee must provide written notice of the replacement of its executive director, director of housing development, director of property management and/or any equivalent position within thirty (30) days after the effective date of such replacement.

ARTICLE 7 TAXES

7.1 Grantee to Pay All Taxes. Grantee shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes and California sales and use taxes, levied upon or in connection with this Agreement, the Grant Funds or any of the activities contemplated by this Agreement.

7.2 Use of City Real Property. If at any time this Agreement entitles Grantee to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:

(a) Grantee, on behalf of itself and any subgrantees, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Grantee, and any subgrantee, successor or assign, may be subject to the payment of such taxes.

(b) Grantee, on behalf of itself and any subgrantees, successors and assigns, further recognizes and understands that any assignment permitted hereunder and any exercise of any option to renew or other extension of this Agreement may constitute a change in ownership for purposes of property taxation and therefore may result in a revaluation of any possessory interest created hereunder. Grantee shall report any assignment or other transfer of any interest in this Agreement or any renewal or extension thereof to the County Assessor within sixty (60) days after such assignment, transfer, renewal or extension.

(c) Grantee shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

7.3 Earned Income Credit (EIC) Forms. Administrative Code Section 12O requires that employers provide their employees with IRS Form W-5 (The Earned Income Credit Advance Payment Certificate) and the IRS EIC Schedule, as set forth below. Employers can locate these forms at the IRS Office, on the Internet, or anywhere that Federal Tax Forms can be found.

(a) Grantee shall provide EIC Forms to each Eligible Employee at each of the following times: (i) within thirty (30) days following the date on which this Agreement becomes effective (unless Grantee has already provided such EIC Forms at least once during the calendar year in which such effective date falls); (ii) promptly after any Eligible Employee is hired by Grantee; and (iii) annually between January 1 and January 31 of each calendar year during the term of this Agreement.

(b) Failure to comply with any requirement contained in subparagraph (a) of this Section shall constitute a material breach by Grantee of the terms of this Agreement. If, within thirty (30) days after Grantee receives written notice of such a breach, Grantee fails to cure such breach or, if such breach cannot reasonably be cured within such period of thirty (30) days, Grantee fails to commence efforts to cure within such period or thereafter fails to diligently pursue such cure to completion, the City may pursue any rights or remedies available under this Agreement or under applicable law.

(c) Any Subcontract entered into by Grantee shall require the subgrantee to comply, as to the subgrantee's Eligible Employees, with each of the terms of this Section.

(d) Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Section 12O of the San Francisco Administrative Code.

ARTICLE 8 REPRESENTATIONS AND WARRANTIES

Grantee represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

8.1 Organization; Authorization. Grantee shall be a limited partnership, and Grantee's general partner, or the general partner's sole member of the general partner (if general partner is a limited liability company), is a nonprofit corporation, duly organized and validly existing and in good standing under the laws of the jurisdiction in which it was formed, and which has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated thereunder. Grantee has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Grantee has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Grantee, enforceable against Grantee in accordance with the terms hereof.

8.2 Location. Grantee's operations, offices and headquarters are located at the address for notices set forth in <u>Section 15</u>.

8.3 No Misstatements. No document furnished or to be furnished by Grantee to MOHCD in connection with the Application Documents, this Agreement, or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.

8.4 Conflict of Interest. Through its execution of this Agreement, Grantee acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of the City's Campaign and Governmental Conduct Code, and Section 87100 *et seq.* and Section 1090 *et seq.* of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify MOHCD if it becomes aware of any such fact during the term of this Agreement.

ARTICLE 9 INDEMNIFICATION AND GENERAL LIABILITY

9.1 **Indemnification**. Grantee shall indemnify, protect, defend and hold harmless each of the Indemnified Parties from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Grantee; (b) a material breach of any representation or warranty of Grantee contained in this Agreement; (c) any personal injury caused, directly or indirectly, by any act or omission of Grantee or its employees, subgrantees or agents; (d) any property damage caused, directly or indirectly by any act or omission of Grantee or its employees, subgrantees or agents; (e) the use, misuse or failure of any equipment or facility used by Grantee, or by any of its employees, subgrantees or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Grantee by an Indemnified Party; (f) any tax, fee, assessment or other charge for which Grantee is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark of any person or entity in consequence of the use by any Indemnified Party of any goods or services furnished to such Indemnified Party in connection with this Agreement. Grantee's obligations under the immediately preceding sentence shall apply to any Loss that is caused in whole or in part by the active or passive negligence of any Indemnified Party, but shall exclude any Loss caused solely by the willful misconduct or gross negligence of the Indemnified Party. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City.

9.2 Duty to Defend; Notice of Loss. Grantee acknowledges and agrees that its obligation to defend the Indemnified Parties under Section 9.1: (a) is an immediate obligation, independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Grantee by the Indemnified Party and continues at all times thereafter. The Indemnified Party shall give Grantee prompt notice of any Loss under Section 9.1 and Grantee shall have the right to defend, settle and compromise any such Loss; provided, however, that the Indemnified Party shall have the right to retain its own counsel at the expense of Grantee if representation of such Indemnified Party by the counsel retained by Grantee would be inappropriate due to conflicts of interest between such Indemnified Party and Grantee. An Indemnified Party's failure to notify Grantee promptly of any Loss shall not relieve Grantee of any liability to such Indemnified Party pursuant to Section 9.1, unless such failure materially impairs Grantee's ability to defend such Loss. Grantee shall seek the Indemnified Party's prior written consent to settle or compromise any Loss if Grantee contends that such Indemnified Party shares in liability with respect thereto.

9.3 Incidental and Consequential Damages. Losses covered under this <u>Article 9</u> shall include any and all incidental and consequential damages resulting in whole or in part from Grantee's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights that any Indemnified Party may have under applicable law with respect to such damages.

9.4 LIMITATION ON LIABILITY OF CITY. CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE AGGREGATE AMOUNT OF GRANT FUNDS ACTUALLY DISBURSED HEREUNDER. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE GRANT FUNDS OR ANY ACTIVITIES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

ARTICLE 10 INSURANCE

10.1 Types and Amounts of Coverage. Without limiting Grantee's liability pursuant to Article 9, Grantee shall maintain in force, during the full term of this Agreement, insurance in the following amounts and coverages:

(a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than One Million Dollars (\$1,000,000) each accident, injury, or illness.

(b) Commercial General Liability Insurance with limits not less than One Million Dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations.

(c) Commercial Automobile Liability Insurance with limits not less than One Million Dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

(d) Professional liability insurance for negligent acts, errors or omission with respect to professional or technical services, if any, required in the performance of this Agreement with limits not less than One Million Dollars (\$1,000,000) each claim.

10.2 Additional Requirements for General and Automobile Coverage. Commercial General Liability and Commercial Automobile Liability insurance policies shall:

(a) Name as additional insured City and its officers, agents and employees. With respect to the Commercial Automobile Insurance the City and its officers, agents and employees shall only be additional insured as to liability arising out of the use, by Grantee's employees, of automobiles, whether owned, leased, hired or borrowed, in connection with the Project.

(b) Provide that such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought, except with respect to limits of liability.

10.3 Additional Requirements for All Policies. Contractor shall provide thirty (30) days' advance written notice to City of cancellation of policy for any reason, nonrenewal or reduction in coverage and specific notice mailed to City's address for notices pursuant to <u>Article 15</u>.

10.4 Required Post-Expiration Coverage. Should any of the insurance required hereunder be provided under a claims-made form, Grantee shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three (3) years beyond the expiration or termination of this Agreement, to the effect that, should occurrences during the term hereof give rise to claims made after expiration or termination of the Agreement, such claims shall be covered by such claims-made policies.

10.5 General Annual Aggregate Limit/Inclusion of Claims Investigation or Legal Defense Costs. Should any of the insurance required hereunder be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6 Evidence of Insurance. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance, and additional insured policy endorsements, in form and with insurers satisfactory to City, evidencing all coverages set forth above, and shall furnish complete copies

of policies promptly upon City's request. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

10.7 Effect of Approval. Approval of any insurance by City shall not relieve or decrease the liability of Grantee hereunder.

ARTICLE 11 EVENTS OF DEFAULT AND REMEDIES

11.1 Events of Default. The occurrence of any one or more of the following events shall constitute an "Event of Default" under this Agreement:

(a) **False Statement**. Any statement, representation or warranty contained in this Agreement, in the Application Documents, or in any other document submitted to City under this Agreement is found by City to be false or misleading when made.

(b) **Improper Use of Grant Funds; Failure to Perform Other Covenants and Obligations**. Grantee uses Grant Funds for any purpose other than for the payment of Assisted Units Operating Costs (or reimbursement for its advance payment thereof), fails to use the Subsidy Payments it receives to pay Assisted Units Operating Costs (or reimbursement for its advance payment thereof), or otherwise fails to perform or breaches any other agreement or covenant of this Agreement to be performed or observed by Grantee as and when performance or observance is due and such failure or breach continues for a period of ten (10) days after the date on which such performance or observance is due, or if such breach cannot be cured in ten (10) days, then City shall not exercise its remedies hereunder as long as Grantee continues to diligently pursue a cure of the breach; provided, however, that: (i) in the case of an improper use of Grant Funds, in no event shall such cure period extend beyond thirty (30) days after the date on which such performance or observance is due, and (ii) in the case of other defaults under this Section 11.1(b), in no event shall such cure period extend beyond ninety (90) days after the date on which such performance or observance is due.

(c) **Default under OCII Loan Documents or Senior Loan Documents**. Grantee defaults under any OCII Loan Document or any of the Senior Loan Documents (after expiration of any grace period expressly stated in any such agreement).

(d) **Voluntary Insolvency**. Grantee (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it or, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Grantee or of any substantial part of Grantee's property or (v) takes action for the purpose of any of the foregoing.

(e) **Involuntary Insolvency**. Without consent by Grantee, a court or government authority enters an order, and such order is not vacated within 60 days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Grantee or with respect to any substantial part of Grantee's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Grantee.

(f) **New Encumbrances**. Any lien is recorded against all or any part of the Real Property or the Project without MOHCD's prior written consent, and the lien is not removed from title or otherwise remedied to MOHCD's satisfaction within thirty (30) days after Grantee's receipt of written

notice from MOHCD to cure the default, or, if the default cannot be cured within a thirty (30) day period, Grantee will have sixty (60) days to cure the default, or any longer period of time deemed necessary by MOHCD, provided that Grantee commences to cure the default within the thirty (30) day period and diligently pursues the cure to completion.

(g) **Damage or Destruction**. All or a substantial or material portion of the Project is damaged or destroyed by fire or other casualty or is condemned, seized or appropriated by any non-City governmental agency or subject to any action or other proceeding instituted by any non-City governmental agency for any purpose with the result that the Project cannot be operated for its intended purpose.

(h) **Dissolution**. Grantee or Grantee's general partners are dissolved or liquidated or merged with or into any other entity or ceases to exist in its present form and (where applicable) in good standing and duly qualified under the laws of the jurisdiction of formation and California for any period of more than ten (10) days, or all or substantially all of Grantee's assets are sold or otherwise transferred except as permitted.

Assignment. Without MOHCD's prior written consent, Grantee assigns or attempts (i) to assign any rights or interest under this Agreement or encumber its interests hereunder, whether voluntarily or involuntarily, or voluntarily or involuntarily assigns or attempts to sell, lease, assign, encumber or otherwise transfer all or any portion of the ownership interests in Grantee or of its right, title or interest in the Project or the Real Property, other than: (a) leases, subleases or occupancy agreements to occupants of Units and/or Commercial Space in the Project; or (b) security interests for the benefit of lenders securing loans for the Project as approved by the City on terms and in amounts as approved by City in its reasonable discretion (c) transfers from Borrower to a limited partnership or limited liability company formed for the tax credit syndication of the Project, where Borrower or an affiliated nonprofit public benefit corporation is the sole general partner or manager of that entity; (d) transfers of the general partner's or manager's interest in Borrower to a nonprofit public benefit corporation approved in advance by the City; (e) transfers of any limited partnership or membership interest in Borrower to an investor pursuant to the tax credit syndication of the Project or any subsequent transfer of a limited partnership interest in Borrower by an investor limited partner in Borrower, or any direct or indirect transfer of a limited partnership interest or membership interest in any investor limited partner in Borrower; (f) any transfer permitted under the OCII Loan Documents; or (g) the grant or exercise of an option agreement between Borrower and Borrower's general partner or manager or any of its affiliates in connection with the tax credit syndication of the Project. Any other transfer, assignment, encumbrance or lease without the City's prior written consent will be voidable and, at the City's election, constitute an Event of Default under this Agreement. The City's consent to any specific assignment, encumbrance, lease or other transfer will not constitute its consent to any subsequent transfer or a waiver of any of the City's rights under this Agreement.

(j) Account Transfers. Without MOHCD's prior written consent, to the extent such consent is required pursuant to this Agreement, Grantee transfers, or authorizes the transfer of, funds in any account required or authorized under this Agreement, including, but not limited to the Capitalized SOS Reserve Account.

(k) **Changed Financing Condition**. Any material adverse change occurs in the financial condition or operations of Grantee, such as a loss of services funding or rental subsidies (excluding the reduction of any Subsidy Payment hereunder) that has a material adverse impact on the Project.

An Event of Default under this Agreement that remains uncured shall be a default under the OCII Loan Documents.

11.2 Remedies Upon Event of Default. Upon and during the continuance of an Event of Default, which remains uncured beyond any applicable cure period specified above, City may do any of the following, individually or in combination with any other remedy:

(a) **Termination**. City may terminate this Agreement by giving a written termination notice to Grantee and, on the date specified in such notice, this Agreement shall terminate and all rights and obligations of Grantee hereunder shall be extinguished, subject to Grantee's rights under Section 2.5.

(b) **Withholding of Grant Funds**. City may withhold all or any portion of Grant Funds not yet disbursed hereunder. Any Grant Funds withheld pursuant to this Section and subsequently disbursed to Grantee after cure of applicable Events of Default shall be disbursed without interest.

(c) **Offset**. City may offset against all or any portion of undisbursed Grant Funds hereunder or against any payments due to Grantee under the OCII Loan Agreement or any other agreement between Grantee and City the amount of any outstanding Loss incurred by any Indemnified Party, including any Loss incurred as a result of the Event of Default.

(d) **Return of Grant Funds**. City may demand the immediate return of any previously disbursed Grant Funds that have been deposited into a Capitalized SOS Reserve Account and/or claimed or expended by Grantee in breach of the terms of this Agreement, together with interest thereon from the date of disbursement at the maximum rate permitted under applicable law. Any surplus of such cash or cash proceeds held by City and remaining after payment in full of all of the Obligations will be paid over to Grantee or to whomsoever may be lawfully entitled to receive such surplus.

(e) Subject to the rights of any senior lenders, City may exercise with respect of the Account Collateral, in addition to other rights and remedies provided for herein or otherwise available to it, all the rights and remedies of a secured party upon default under Article 9 of the California Commercial Code (the "UCC"), to the extent the UCC applies to the affected Account Collateral.

(f) <u>Notice and Cure Rights of Investor Limited Partner</u>. If an Event of Default occurs, or an event occurs that, with notice or the passage of time, or both, could constitute an Event of Default, MOHCD shall give Grantee's investor limited partner ("Investor Limited Partner") the same written notice given to the Grantee as required in this Agreement. Investor Limited Partner shall have the right, but not the obligation, to cure defaults within the time periods provided to Grantee herein (as may be extended pursuant to the terms of the OCII Loan Agreement). With respect to any right of cure provided herein, performance of a cure by Investor Limited Partner shall have the same effect as would like performance by Grantee. Unless MOHCD is otherwise notified, notices to Investor Limited Partner shall be sent to the address provided in <u>the OCII Loan Documents</u>.

11.3 Remedies Nonexclusive. Each of the remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available under this Agreement, any other City Document and/or Applicable Laws. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 12 DISCLOSURE OF INFORMATION AND DOCUMENTS

12.1 Proprietary or Confidential Information of City. Grantee understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Grantee may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Grantee agrees that all information disclosed by City to Grantee shall be held in confidence and used only in the performance of this Agreement. Grantee shall exercise the same standard of care to protect such information as a reasonably prudent nonprofit entity would use to protect its own proprietary or confidential data.

12.2 Sunshine Ordinance. Grantee acknowledges and agrees that this Agreement and the Application Documents are subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that contracts, including this Agreement, grantee's bids, responses to Requests for Proposals (RFPs) and all

other records of communications between City and persons or entities seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in such Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. All information provided by Grantee that is covered by such Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

12.3 Financial Projections. Pursuant to San Francisco Administrative Code Section 67.32, Grantee has on or before the date hereof provided to City financial projections, including profit and loss figures, for the Project. The Grantee acknowledges and agrees that the financial projections and audited financial statements required under this Agreement shall be public records subject to disclosure upon request.

ARTICLE 13 ASSIGNMENTS AND SUBCONTRACTING

13.1 No Assignment by Grantee. Grantee shall not, either directly or indirectly, assign, transfer, hypothecate, subcontract or delegate all or any portion of this Agreement or any rights, duties or obligations of Grantee hereunder without the prior written consent of City. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Grantee involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Grantee or a sale or transfer of substantially all of the assets of Grantee shall be deemed an assignment for purposes of this Agreement. Notwithstanding any provision of this Agreement to the contrary, this Section 13.1 shall not prevent transfers that are expressly permitted under the OCII Loan Documents or Section 11.1(i) above.

13.2 Agreement Made in Violation of this Article. Any agreement made in violation of <u>Section 13.1</u> shall confer no rights on any person or entity and shall automatically be null and void.

13.3 Subcontracting. Grantee shall not subcontract or assign any portion of this Agreement to any other party without the prior written consent of City; notwithstanding the foregoing, Grantee may subcontract for property management and maintenance without the consent of the City.

13.4 Grantee Retains Responsibility. Grantee shall in all events remain liable for the performance by any assignee or subgrantee of all of the covenants terms and conditions contained in this Agreement.

ARTICLE 14 INDEPENDENT CONTRACTOR STATUS

14.1 Nature of Agreement. Grantee shall be deemed at all times to be an independent contractor and is solely responsible for the manner in which Grantee uses the Grant Funds. Grantee shall at all times remain solely liable for the acts and omissions of Grantee, its officers and directors, employees and agents. Nothing in this Agreement shall be construed as creating a partnership, joint venture, employment or agency relationship between City and Grantee.

14.2 Direction. Any terms in this Agreement referring to direction or instruction from MOHCD or City shall be construed as providing for direction as to policy and the result of Grantee's work only, and not as to the means by which such a result is obtained.

14.3 Consequences of Recharacterization.

(a) Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Grantee is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and

offsetting any credits for amounts already paid by Grantee which can be applied against this liability). City shall subsequently forward such amounts to the relevant taxing authority.

(b) Should a relevant taxing authority determine a liability for past services performed by Grantee for City, upon notification of such fact by City, Grantee shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Grantee under this Agreement (again, offsetting any amounts already paid by Grantee which can be applied as a credit against such liability).

(c) A determination of employment status pursuant to either subsection (a) or (b) of this <u>Section 14.3</u> shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Grantee shall not be considered an employee of City. Notwithstanding the foregoing, if any court, arbitrator, or administrative authority determine that Grantee is an employee for any other purpose, Grantee agrees to a reduction in City's financial liability hereunder such that the aggregate amount of Grant Funds under this Agreement does not exceed what would have been the amount of such Grant Funds had the court, arbitrator, or administrative authority had not determined that Grantee was an employee.

ARTICLE 15 NOTICES AND OTHER COMMUNICATIONS

15.1 Requirements. Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the person and address set forth below and shall be (a) deposited in the U.S. mail, first class, certified with return receipt requested and with appropriate postage, (b) hand delivered, (c) sent by facsimile (if a facsimile number is provided below), provided that a copy of such notice shall be deposited in the U.S. mail, first class, or (d) deposited with a nationally-recognized overnight delivery service, provided that next business-day delivery is requested:

If to MOHCD or City:	Mayor's Office of Housing and Community Development One South Van Ness, 5 th Floor San Francisco, CA 94103 Attn: Asset Manager Telephone No.: 415-701-5500
To Grantee:	Transbay 2 Senior, L.P. c/o Chinatown Community Development Center, Inc. 615 Grant Avenue San Francisco, CA 94108 Attn: Executive Director
With a copy to:	Bank of America, N.A. 100 Federal Street MA5-100-04-11 Boston, MA 02110 Attn: Asset Management
With a copy to:	Buchalter, a Professional Corporation 1000 Wilshire Boulevard, Suite 1500 Los Angeles, CA 90017 Attn: Mercedes Martin, Esq. Re: Transbay Block 2 West

15.2 Effective Date. All communications sent in accordance with <u>Section 15.1</u> shall become effective on the date of receipt. Such date of receipt shall be determined by: (a) if mailed, the return receipt, completed by the U.S. postal service; (b) if sent by hand delivery, a receipt executed by a duly authorized

agent of the party to whom the notice was sent; (c) if sent by facsimile, the date of telephonic confirmation of receipt by a duly authorized agent of the party to whom the notice was sent or, if such confirmation is not reasonably practicable, the date indicated in the facsimile machine transmission report of the party giving such notice; or (d) if sent by nationally-recognized overnight delivery service, the next business day following deposit therewith, provided that next business-day delivery is requested.

15.3 Change of Address. From time to time any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.

ARTICLE 16 COMPLIANCE

16.1 Intentionally Omitted

16.2 Nondiscrimination; Penalties.

(a) **Grantee Shall Not Discriminate**. In the performance of this Agreement, Grantee agrees not to discriminate against any employee, City and County employee working with such grantee or subgrantee, applicant for employment with such grantee or subgrantee, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

(b) **Subcontracts.** Grantee shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subgrantees to comply with such provisions. Grantee's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

(c) **Non-Discrimination in Benefits**. Grantee does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco or where the work is being performed for the City or elsewhere within the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in Section 12B.2(b) of the San Francisco Administrative Code.

(d) **Condition to Contract**. As a condition to this Agreement, Grantee shall execute the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (Form HRC-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Human Rights Commission.

(e) **Incorporation of Administrative Code Provisions by Reference**. The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Grantee shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters of the Administrative Code, including the remedies provided in such Chapters. Without limiting the foregoing, Grantee understands that pursuant to Sections 12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of Fifty Dollars (\$50) for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Grantee and/or deducted from any payments due Grantee.

16.3 MacBride Principles--Northern Ireland. Pursuant to San Francisco Administrative Code Section 12F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles. By signing below, the person executing this agreement on behalf of Grantee acknowledges and agrees that he or she has read and understood this Section.

16.4 Tropical Hardwood and Virgin Redwood Ban. Pursuant to Section 804(b) of the San Francisco Environment Code, City urges all grantees not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

16.5 Drug-Free Workplace Policy. Grantee acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Grantee and its employees, agents or assigns shall comply with all terms and provisions of such Act and the rules and regulations promulgated thereunder.

16.6 Resource Conservation; Liquidated Damages. Chapter 5 of the San Francisco Environment Code (Resource Conservation) is incorporated herein by reference. Failure by Grantee to comply with any of the applicable requirements of Chapter 5 will be deemed a material breach of contract. If Grantee fails to comply in good faith with any of the provisions of Chapter 5, Grantee shall be liable for liquidated damages in an amount equal to Grantee's net profit under this Agreement, or five percent (5%) of the total contract amount, whichever is greater. Grantee acknowledges and agrees that the liquidated damages assessed shall be payable to City upon demand and may be offset against any monies due to Grantee from any contract with City.

16.7 Compliance with ADA. Grantee acknowledges that, pursuant to the ADA, programs, services and other activities provided by a public entity to the public, whether directly or through a grantee or contractor, must be accessible to the disabled public. Grantee shall not discriminate against any person protected under the ADA in connection with its activities hereunder and shall comply at all times with the provisions of the ADA.

16.8 Requiring Minimum Compensation for Employees.

(a) Grantee agrees to comply fully with and be bound by all of the provisions of the Minimum Compensation Ordinance (MCO), as set forth in San Francisco Administrative Code Chapter 12P (Chapter 12P), including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 12P are incorporated herein by reference and made a part of this Agreement as though fully set forth. The text of the MCO is available on the web at www.sfgov.org/olse/mco. A partial listing of some of Grantee's obligations under the MCO is set forth in this Section. Grantee is required to comply with all the provisions of the MCO, irrespective of the listing of obligations in this Section.

(b) The MCO requires Grantee to pay Grantee's employees a minimum hourly gross compensation wage rate and to provide minimum compensated and uncompensated time off. The minimum wage rate may change from year to year and Grantee is obligated to keep informed of the thencurrent requirements. Any subcontract entered into by Grantee shall require the subgrantee to comply with the requirements of the MCO and shall contain contractual obligations substantially the same as those set forth in this Section. It is Grantee's obligation to ensure that any subgrantees of any tier under this Agreement comply with the requirements of the MCO. If any subgrantee under this Agreement fails to comply, City may pursue any of the remedies set forth in this Section against Grantee.

(c) Grantee shall not take adverse action or otherwise discriminate against an employee or other person for the exercise or attempted exercise of rights under the MCO. Such actions, if taken within 90 days of the exercise or attempted exercise of such rights, will be rebuttably presumed to be retaliation prohibited by the MCO.

(d) Grantee shall maintain employee and payroll records as required by the MCO. If Grantee fails to do so, it shall be presumed that the Grantee paid no more than the minimum wage required under State law.

(e) The City is authorized to inspect Grantee's job sites and conduct interviews with employees and conduct audits of Grantee

(f) Grantee's commitment to provide the Minimum Compensation is a material element of the City's consideration for this Agreement. The City in its sole discretion shall determine whether such a breach has occurred. The City and the public will suffer actual damage that will be impractical or extremely difficult to determine if the Grantee fails to comply with these requirements. Grantee agrees that the sums set forth in Section 12P.6.1 of the MCO as liquidated damages are not a penalty, but are reasonable estimates of the loss that the City and the public will incur for Grantee's noncompliance. The procedures governing the assessment of liquidated damages shall be those set forth in Section 12P.6.2 of Chapter 12P.

(g) Grantee understands and agrees that if it fails to comply with the requirements of the MCO, the City shall have the right to pursue any rights or remedies available under Chapter 12P (including liquidated damages), under the terms of the contract, and under applicable law. If, within 30 days after receiving written notice of a breach of this Agreement for violating the MCO, Grantee fails to cure such breach or, if such breach cannot reasonably be cured within such period of 30 days, Grantee fails to completion, the City shall have the right to pursue any rights or remedies available under applicable law, including those set forth in Section 12P.6(c) of Chapter 12P. Each of these remedies shall be exercisable individually or in combination with any other rights or remedies available to the City.

(h) Grantee represents and warrants that it is not an entity that was set up, or is being used, for the purpose of evading the intent of the MCO.

(i) If Grantee is exempt from the MCO when this Agreement is executed because the cumulative amount of agreements with this department for the fiscal year is less than \$25,000, but Grantee later enters into an agreement or agreements that cause Grantee to exceed that amount in a fiscal year, Grantee shall thereafter be required to comply with the MCO under this Agreement. This obligation arises on the effective date of the agreement that causes the cumulative amount of agreements between the Grantee and this department to exceed \$25,000 in the fiscal year.

16.9 Limitations on Contributions. Through execution of this Agreement, Grantee acknowledges that it is familiar with Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Grantee acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Grantee further acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Grantee's board of directors; Grantee's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Grantee; any subgrantee listed in the bid or contract; and any committee that is sponsored or controlled by Grantee. Additionally, Grantee acknowledges that Grantee must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

16.10 First Source Hiring Program.

(a) **Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

(b) **First Source Hiring Agreement.** As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the First Source Hiring Administrator ("**FSHA**"), the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

(c) **Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

(d) **Exceptions.** Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

- (e) Liquidated Damages. Contractor agrees:
 - (1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

(3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantity; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

A. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

B. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year;

therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and

Violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

(f) **Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

16.11 Prohibition on Political Activity with City Funds. In accordance with S. F. Administrative Code Chapter 12.G, no funds appropriated by the City and County of San Francisco for this Agreement may be expended for organizing, creating, funding, participating in, supporting, or attempting to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity"). The terms of San Francisco Administrative Code Chapter 12.G are incorporated herein by this reference. Accordingly, an employee working in any position funded under this Agreement shall not engage in any Political Activity during the work hours funded hereunder, nor shall any equipment or resource funded by this Agreement be used for any Political Activity. In the event Grantee, or any staff member in association with Grantee, engages in any Political Activity, then (i) Grantee shall keep and maintain appropriate records to evidence compliance with this Section, and (ii) Grantee shall have the burden to prove that no funding from this Agreement has been used for such Political Activity. Grantee agrees to cooperate with any audit by the City or its designee in order to ensure compliance with this Section. In the event Grantee violates the provisions of this Section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Agreement and any other agreements between Grantee and City, (ii) prohibit Grantee from bidding on or receiving any new City contract for a period of two (2) years, and (iii) obtain reimbursement of all funds previously disbursed to Grantee under this Agreement.

16.12 Preservative-treated Wood Containing Arsenic. Grantee may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Grantee may

purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Grantee from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

16.13 Supervision of Minors. Grantee, and any subgrantees, shall comply with California Penal Code section 11105.3 and request from the Department of Justice records of all convictions or any arrest pending adjudication involving the offenses specified in Welfare and Institution Code section 15660(a) of any person who applies for employment or volunteer position with Grantee, or any subgrantee, in which he or she would have supervisory or disciplinary power over a minor under his or her care.

If Grantee, or any subgrantee, is providing services at a City park, playground, recreational center or beach (separately and collectively, "Recreational Site"), Grantee shall not hire, and shall prevent its subgrantees from hiring, any person for employment or volunteer position to provide those services if that person has been convicted of any offense that was listed in former Penal Code section 11105.3 (h)(1) or 11105.3(h)(3).

If Grantee, or any of its subgrantees, hires an employee or volunteer to provide services to minors at any location other than a Recreational Site, and that employee or volunteer has been convicted of an offense specified in Penal Code section 11105.3(c), then Grantee shall comply, and cause its subgrantees to comply with that section and provide written notice to the parents or guardians of any minor who will be supervised or disciplined by the employee or volunteer not less than ten (10) days prior to the day the employee or volunteer begins his or her duties or tasks. Grantee shall provide, or cause its subgrantees to provide City with a copy of any such notice at the same time that it provides notice to any parent or guardian.

Grantee shall expressly require any of its subgrantees with supervisory or disciplinary power over a minor to comply with this section of the Agreement as a condition of its contract with the subgrantee.

Grantee acknowledges and agrees that failure by Grantee or any of its subgrantees to comply with any provision of this section of the Agreement shall constitute an Event of Default.

16.14 Protection of Private Information. Grantee agrees to comply fully with and be bound by all of the provisions of Chapter 12M of the San Francisco Administrative Code ("Protection of Private Information"), including the remedies provided. The provisions of Chapter 12M are incorporated herein by reference and made a part of this Agreement as though fully set forth. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12M. Consistent with the requirements of Chapter 12M, Grantee agrees to all of the following:

(a) Neither Grantee nor any of its subgrantees shall disclose Private Information obtained from the City in the performance of this Agreement to any other subgrantee, person, or other entity, unless one of the following is true:

(1) The disclosure is authorized by this Agreement;

(2) The Grantee received advance written approval from the Contracting Department to disclose the information; or

(3) The disclosure is expressly required by a judicial order.

(b) Any disclosure or use of Private Information authorized by this Agreement shall be in accordance with any conditions or restrictions stated in this Agreement. Any disclosure or use of Private Information authorized by a Contracting Department shall be in accordance with any conditions or restrictions stated in the approval.

(c) "**Private Information**" shall mean any information that: (1) could be used to identify an individual, including without limitation, name, address, social security number, medical information, financial information, date and location of birth, and names of relatives; or (2) the law forbids any person from disclosing.

(d) Any failure of Grantee to comply with Chapter 12M shall be a material breach of this Agreement. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate this Agreement, debar Grantee, or bring a false claim action against Grantee.

16.15 Public Access to Meetings and Records. If the Grantee receives a cumulative total per year of at least \$250,000 in City funds or City-administered funds and is a non-profit organization as defined in Chapter 12L of the San Francisco Administrative Code, the Grantee shall comply with and be bound by all the applicable provisions of that Chapter. By executing this Agreement, the Grantee agrees to open its meetings and records to the public in the manner set forth in Sections 12L.4 and 12L.5 of the Administrative Code. The Grantee further agrees to make good-faith efforts to promote community membership on its Board of Directors in the manner set forth in Section 12L.6 of the Administrative Code. The Grantee acknowledges that its material failure to comply with any of the provisions of this paragraph shall constitute a material breach of this Agreement. The Grantee further acknowledges that such material breach of the Agreement shall be grounds for the City to terminate and/or not renew the Agreement, partially or in its entirety.

16.16 Graffiti Removal. Graffiti is detrimental to the health, safety and welfare of the community in that it promotes a perception in the community that the laws protecting public and private property can be disregarded with impunity. This perception fosters a sense of disrespect of the law that results in an increase in crime; degrades the community and leads to urban blight; is detrimental to property values, business opportunities and the enjoyment of life; is inconsistent with the City's property maintenance goals and aesthetic standards; and results in additional graffiti and in other properties becoming the target of graffiti unless it is quickly removed from public and private property. Graffiti results in visual pollution and is a public nuisance. Graffiti must be abated as quickly as possible to avoid detrimental impacts on the City and County and its residents, and to prevent the further spread of graffiti.

Grantee shall remove all graffiti from any real property owned or leased by Grantee in the City and County of San Francisco within forty eight (48) hours of the earlier of Grantee's (a) discovery or notification of the graffiti or (b) receipt of notification of the graffiti from the Department of Public Works. This Section is not intended to require a Grantee to breach any lease or other agreement that it may have concerning its use of the real property. The term "graffiti" means any inscription, word, figure, marking or design that is affixed, marked, etched, scratched, drawn or painted on any building, structure, fixture or other improvement, whether permanent or temporary, including by way of example only and without limitation, signs, banners, billboards and fencing surrounding construction sites, whether public or private, without the consent of the owner of the property or the owner's authorized agent, and which is visible from the public right-of-way. "Graffiti" shall not include: (1) any sign or banner that is authorized by, and in compliance with, the applicable requirements of the San Francisco Public Works Code, the San Francisco Planning Code or the San Francisco Building Code; or (2) any mural or other painting or marking on the property that is protected as a work of fine art under the California Art Preservation Act (California Civil Code Sections 987 *et seq.*) or as a work of visual art under the Federal Visual Artists Rights Act of 1990 (17 U.S.C. Sections 101 *et seq.*).

Any failure of Grantee to comply with this Section shall constitute an Event of Default of this Agreement.

16.17 Food Service Waste Reduction Requirements. Grantee agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering

into this Agreement, Grantee agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Grantee agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for subsequent breaches in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Grantee's failure to comply with this provision.

16.18 Slavery Era Disclosure.

(a) Grantee acknowledges that this Agreement shall not be binding upon the City until the Director receives the affidavit required by the San Francisco Administrative Code's Chapter 12Y, "San Francisco Slavery Era Disclosure Ordinance."

(b) In the event the Director finds that Grantee has failed to file an affidavit as required by Section 12Y.4(a) and this Agreement, or has willfully filed a false affidavit, the Grantee shall be liable for liquidated damages in an amount equal to the Grantee's net profit on the Agreement, 10 percent of the total amount of the Agreement, or \$1,000, whichever is greatest as determined by the Director. Grantee acknowledges and agrees that the liquidated damages assessed shall be payable to the City upon demand and may be set off against any monies due to the Grantee from any Agreement with the City.

(c) Grantee shall maintain records necessary for monitoring their compliance with this provision.

16.19 Compliance with Other Laws. Without limiting the scope of any of the preceding sections of this Article 16, Grantee shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

ARTICLE 17 MISCELLANEOUS

17.1 No Waiver. No waiver by MOHCD or City of any default or breach of this Agreement shall be implied from any failure by MOHCD or City to take action on account of such default if such default persists or is repeated. No express waiver by MOHCD or City shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers by City or MOHCD of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval by MOHCD or City of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

17.2 Modification. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

17.3 Administrative Remedy for Agreement Interpretation. Should any question arise as to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to the director or president, as the case may be, of MOHCD who shall decide the true meaning and intent of the Agreement. Such decision shall be final and conclusive.

17.4 Governing Law; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California, without regard to its conflict of laws principles. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

17.5 Headings. All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

- Exhibit A: MOHCD SOS Budget 15 Year Payment Schedule
- Exhibit B: Annual Operating Budget for Initial Operating Period and Cash Flow
- Exhibit C: Self-compliance Certification Form
- Exhibit D: Real Property Legal Description
- Exhibit E: Intentionally Omitted
- Exhibit F Intentionally Omitted
- Exhibit G: Lobbying/Debarment Certification Form
- Exhibit H: Annual Monitoring Report
- Exhibit I: Tenant Selection Plan
- Exhibit J: Intentionally Omitted
- Exhibit K: Tenant Residential Lease

17.7 Certified Resolution of Signatory Authority. Upon request of City, Grantee shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Grantee.

17.8 Severability. Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

17.9 Successors; No Third-Party Beneficiaries. Subject to the terms of Article 13, the terms of this Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their successors and assigns. Nothing in this Agreement, whether express or implied, shall be construed to give any person or entity (other than the parties hereto and their respective successors and assigns and, in the case of Article 9, the Indemnified Parties) any legal or equitable right, remedy or claim under or in respect of this Agreement or any covenants, conditions or provisions contained herein.

17.10 Survival of Terms. The obligations of Grantee and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement:

Section 6.4	Financial Statements.
Section 6.5	Books and Records.
Section 6.6	Inspection and Audit.
Section 6.7	Submitting False Claims; Monetary Penalties
Section 6.8	Ownership of Results.
Article 7	Taxes
Article 9	Indemnification and General Liability
Section 10.4	Required Post-Expiration Coverage.
Article 12	Disclosure of Information and Documents
Section 13.4	Grantee Retains Responsibility.
Section 14.3	Consequences of Recharacterization.
This Article 17	Miscellaneous

17.11 Further Assurances. From and after the date of this Agreement, Grantee agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

17.13 Cooperative Drafting. This Agreement has been drafted through a cooperative effort of both parties, and both parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

[REMAINDER OF PAGE INTENTIONALLY BLANK]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the date first specified herein.

CITY:

CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation

By:

London N. Breed Mayor

By:

Daniel Adams Director, Mayor's Office of Housing and Community Development

APPROVED AS TO FORM:

DAVID CHIU City Attorney **GRANTEE:**

Transbay 2 Senior, L.P., a California Limited Partnership

Managing General Partner

CCDC Transbay 2 LLC, a California limited liability company

By: Chinatown Community Development Center, Inc. a California nonprofit public benefit corporation, its sole member/manager

By:

Malcolm Yeung Executive Director

Federal Tax ID #:

By:

Keith Nagayama Deputy City Attorney City Vendor Number:

			SOS Fu	nding Schedule									
Projec	ted Start	Date:	10/1/2025										
annual % increase	Calend	lar Year	Funding Amount	Estimated Disbursement Date	FY Budgeted (for Disbursement)	Number of Months Funded							
	CY-1	2025	\$216,973	Aug 1, 2025	FY2025/26	3.0							
4.00%	CY-2	2026	\$902,609	Jan 1, 2026	FY2025/26	12.0							
4.00%	CY-3	2027	027 \$938,713 Jan 1, 2027		FY2026/27	12.0							
4.00%	CY-4	2028	\$\$976,262 Jan 1, 2028		FY2027/28	12.0							
4.00%	CY-5	2029	\$1,015,312	Jan 1, 2029	FY2028/29	12.0							
4.00%	CY-6	2030	\$1,055,925	Jan 1, 2030	FY2029/30	12.0							
4.00%	CY-7	2031	\$1,098,162	Jan 1, 2031	FY2030/31	12.0							
4.00%	CY-8	2032	\$1,142,088	Jan 1, 2032	FY2031/32	12.0							
4.00%	CY-9	2033	\$1,187,772	Jan 1, 2033	FY2032/33	12.0							
4.00%	CY-10	2034	\$1,235,283	Jan 1, 2034	FY2033/34	12.0							
4.00%	CY-11	2035	\$1,284,694	Jan 1, 2035	FY2034/35	12.0							
4.00%	CY-12	2036	\$1,336,082	Jan 1, 2036	FY2035/36	12.0							
4.00%	CY-13	2037	\$1,389,525	Jan 1, 2037	FY2036/37	12.0							
4.00%	CY-14	2038	\$1,445,106	Jan 1, 2038	FY2037/38	12.0							
4.00%	CY-15	2039	\$1,502,910	Jan 1, 2039	FY2038/39	12.0							
4.00%	CY-16	2040	\$1,563,027	Jan 1, 2040	FY2039/40	12.0							
Total	Contract	Amount:	\$18,290,441										

Exhibit A – MOHCD SOS Subsidy Budget and 15 Year Payment Schedule

Exhibit B –Annual Operating Budget for Initial Operating Period and Cash Flow Budget

Transbay Block 2 West

MOHCD Proforma - 20 Year Cash Flow

Transbay Block 2 West																		
Total # Units: 151	LOSP Units 30	Non-LOSI Units 121			Year 1			Year 2			Year 3			Year 4			Year 5	
INCOME	20.00% % annual inc LOSP	80.00 % annua increase	I Comments	LOSP	2025 non-LOSP	Total	LOSP	2026 non-LOSP	Total	LOSP	2027 non-LOSP	Total	LOSP	2028 non-LOSP	Total	LOSP	2029 non-LOSP	Total
Residential - Tenant Rents Residential - SOS Payments	1.0%	2.5% 4.0%	(related to annual nic assumptions)	108,000	1,106,352 867,893	1,214,352 867,893	109,080	1,134,011 902,609	1,243,091 902,609	110,171	1,162,361 938,713	1,272,532 938,713	111,273	1,191,420 976,262	1,302,693 976,262	112,385	1,221,206	1,333,591 1,015,312
Residential - Tenant Assistance Payments (Other Non-LOSP) Residential - LOSP Tenant Assistance Payments	n/a n/a	4.0% n/a	Full SOS subsidy row from 'Commercial Op. Budget' Worksheet;	565,491		- 565,491	586,028		586,028	607,309		607,309	629,361		629,361	652,211		652,211
Commercial Space Residential Parking Miscellaneous Rent Income	n/a 2.5% 2.5%	3.0% 2.5% 2.5%	Commercial to Residential allocation: 0%				-											-
Supportive Services Income Interest Income - Project Operations Laundry and Vending	2.5% 2.5% 2.5%	2.5% 2.5% 2.5%			- - 9,422	- - 11,778	- - 2,414	- - 9,658	- 12,072	- 2,475	- - 9,899	12,374	- 2,537		12,684	- - 2,600	- - 10,401	- 13,001
Tenant Charges Miscellaneous Residential Income	2.5%	2.5%		-	5,422		-	-	12,012	-	-	12,374	2,037	-	12,004	2,000	-	-
Other Commercial Income	n/a	3.0% n/a	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0% Link from Reserve Section below, as applicable															
Withdrawal from Capitalized Reserve (deposit to operating account) Gross Potential Income Vacancy Loss - Residential - Tenant Rents	n/a	n/a	Enter formulas manually per relevant MOH	675,846 (5,400)	1,983,668 (55,318)	2,659,514 (60,718)	697,522 (5,454)	2,046,278	2,743,800 (62,155)	719,955 (5,509)	2,110,974 (58,118)	2,830,929 (63,627)	743,171 (5,564)	2,177,829	2,920,999 (65,135)	767,196 (5,619)	2,246,918 (61,060)	3,014,115 (66,680)
Vacancy Loss - Residential - Tenant Assistance Payments Vacancy Loss - Commercial EFFECTIVE GROSS INCOME	n/a n/a	n/a n/a	policy; annual incrementing usually not appropriate	670,446	1,928,350	2,598,796	692,068	1,989,577	2,681,645	714,447	2,052,856	2,767,302	737,607	2,118,258	2,855,865	761,577	2,185,858	2,947,435
OPERATING EXPENSES Management			1st Year to be set according to HUD															
Management Fee	3.5% 3.5%	3.5% 3.5%	schedule. per MOHCD policy	24,643 4,856	98,573 19,424	123,216 24,280	25,506 5,026	102,023 20,104			105,594 20,807	131,992 26,009	27,322 5,384		136,612 26,920	28,279 5,572	113,115 22,289	141,393 27,862
Sub-total Management Expenses Salaries/Benefits Office Salaries	3.5%	3.5%		29,499 30,419	117,997	147,496 152,093	30,532 31,483	122,127	152,658 157,416	31,600 32,585	126,401 130,340	158,001 162,926	32,706 33,726		163,531 168,628	33,851	135,404 139,624	169,255 174,530
Manager's Salary Health Insurance and Other Benefits Other Salaries/Benefits	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		14,560 29,336 219,731	58,240 117,343 54,933	72,800 146,679 274,664	15,070 30,362 227,422	60,278 121,450 56,855	75,348 151,812 284,277	15,597 31,425 235,382	62,388 125,701 58,845	77,985 157,126 294,227	16,143 32,525 243,620	64,572 130,100	80,715 162,625 304,525	16,708 33,663 252,147	66,832 134,654 63,037	83,540 168,317 315,183
Administrative Rent-Free Unit Sub-total Salaries/Benefits	3.5%	3.5%		294,045	352,190	646,235	304,337	364,517	668,854	314,989	377,275	692,263	326,013	-	716,493	337,424	404,146	741,570
Administration Advertising and Marketing Office Expenses	3.5% 3.5%	3.5%		470 6,532	1,880 26,126	2,350 32,658	486 6,760	1,946 27,041	2,432 33,801	503 6,997	2,014 27,987	2,517 34,984	521 7,242		2,605 36,209	539 7,495	2,157 29,981	2,697 37,476
Office Rent Legal Expense - Property	3.5% 3.5%	3.5% 3.5%		- 745	- 2,980	3,725	771	3,084	3,855	- 798	- 3,192	3,990	826	3,304	4,130	- 855	- 3,420	4,275
Audit Expense Bookkeeping/Accounting Services Bad Debts	3.5% 3.5% 3.5%	3.5%		4,179 3,443 2,594	16,716 13,771 10,375	20,895 17,214 12,969	4,325 3,563 2,685	17,301 14,253 10,738		4,477 3,688 2,779	17,907 14,752 11,114	22,383 18,440 13,893	4,633 3,817 2,876	15,268 11,503	23,167 19,085 14,379	4,795 3,951 2,976	19,182 15,803 11,906	23,977 19,753 14,882
Miscellaneous Sub-total Administration Expenses Utilities	3.5%	3.5%		3,439 21,402	13,758 85,606	17,197 107,008	3,560 22,151	14,239 88,603	17,799 110,753	3,684 22,926	14,737 91,704	18,422 114,630	3,813 23,728	15,253 94,913	19,067 118,642	3,947 24,559	15,787 98,235	19,734 122,794
Electricity Water	3.5%	3.5%		12,024 16,192	48,098 64,770	60,122 80,962	12,445 16,759	49,781 67,037	62,226 83,796	12,881 17,346	51,523 69,383	64,404 86,729	13,332 17,953		66,658 89,764	13,798 18,581	55,193 74,325	68,991 92,906
Gas Sewer Sub-total Utilities	3.5%	3.5%		23,025 51,242	92,099 204,966	115,124 256,208	- 23,831 53,035	95,323 212,140	119,153 265,175	- 24,665 54,891	- 98,659 219,565	123,324 274,456	25,528 56,812	102,112 227,250	127,640 284,062	- 26,421 58,801	- 105,686 235,204	- 132,107 294,005
Taxes and Licenses Real Estate Taxes Payrol Taxes	3.5% 3.5%	3.5%		2,000 6,412	8,000 25,648	10,000 32,060	2,070	8,280	10,350 33,182	2,142	8,570 27,475	10,712 34,343	2,217	8,870	11,087 35,545	2,295 7,358	9,180 29,431	11,475 36,789
Miscellaneous Taxes, Licenses and Permits Sub-total Taxes and Licenses	3.5%	3.5%		6,412 2,173 10,585	25,648 8,690 42,338	32,060 10,863 52,923	2,249 10,955	26,545 8,995 43,820	33,182 11,243 54,775	2,327 11,338	9,309 45,354	34,343 11,637 56,692	2,409 11,735	9,635	35,545 12,044 58,676	2,493 12,146	29,431 9,972 48,584	12,466 60,730
Insurance Property and Liability Insurance Fidelity Bond Insurance	3.5% 3.5%	3.5% 3.5%		36,590	146,358	182,948	37,870	151,481	189,351	39,196 -	156,783	195,978	40,568	162,270	202,838	41,987	167,950	209,937
Worker's Compensation Director's & Officers' Liability Insurance Sub-total Insurance	3.5% 3.5%	3.5% 3.5%		2,716 - 39,305	10,863 - 157,221	13,578 - 196,526	2,811 - 40,681	11,243 - 162,724	14,053 - 203,405	2,909 - 42,105	11,636 - 168,419	14,545 - 210,524	3,011 - 43,578	-	15,054 	3,116 - 45,104	12,465 - 180,415	15,581 - 225,518
Maintenance & Repair Payroll	3.5%	3.5%		39,305	157,221	194,189	40,681	160,788	200,985	42,105	166,416	208,020	43,578		215,301	45,104	178,269	222,836
Supplies Contracts Garbage and Trash Removal	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		6,008 36,816 14,453	24,032 147,264 57,811	30,040 184,080 72,264	6,218 38,105 14,959	24,873 152,418 59,835	31,091 190,523 74,793	6,436 39,438 15,482	25,744 157,753 61,929	32,180 197,191 77,411	6,661 40,819 16,024	26,645 163,274	33,306 204,093 80,120	6,894 42,247 16,585	27,577 168,989 66,340	34,472 211,236 82,925
Security Payroll/Contract HVAC Repairs and Maintenance	3.5% 3.5%	3.5% 3.5% 3.5%		- 4,027	16,110	20,137	4,168	16,673	20,842	- 4,314	- 17,257	21,571	4,465	17,861	22,326	4,622	- 18,486	23,108
Vehicle and Maintenance Equipment Operation and Repairs Miscellaneous Operating and Maintenance Expenses Sub-total Maintenance & Repair Expenses	3.5% 3.5%	3.5%		11,270 12,066 123,478	45,080 48,265 493,913	56,350 60,331 617,391	11,664 12,489 127,800	46,658 49,954 511,200		12,073 12,926 132,273	48,291 51,702 529,092	60,364 64,628 661,364	12,495 13,378 136,902	53,512	62,476 66,890 684,512	12,933 13,846 141,694	51,730 55,385 566,776	64,663 69,231 708,470
Supportive Services	3.5%	3.5%	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%	43,205	172,821	216,027	44,718	178,870		46,283	185,131	231,413	47,903		239,513	49,579	198,317	247,896
Commercial Expenses TOTAL OPERATING EXPENSES	1		Commercial to Possibertual allocation: 0%	612,761	1,627,053	2,239,814	634,208	1,684,000	2,318,207	656,405	1,742,940	- 2,399,345	679,379	1,803,942	2,483,322	703,158	1,867,080	2,570,238
PUPA (w/o Reserves/GL Base Rent/Bond Fees) Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent	1			3,000	12,000	14,833 15,000	3,000	12,000	Note: Hidden ci 15,000	olumns are in be 3,000	tween total colu 12,000	mns. To update 15,000	e/delete values in 3,000		ipulate each cell 15,000	rather than drag 3,000	ping across multi 12,000	ale cells. 15,000
Bond Monitoring Fee Replacement Reserve Deposit				500 15,100	2,000 60,400	2,500 75,500	500 15,100	2,000 60,400	2,500 75,500	500 15,100	2,000 60,400	2,500 75,500	500 15,100	2,000	2,500 75,500	500 15,100	2,000 60,400	2,500 75,500
Operating Reserve Deposit Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit				33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155
Required Reserve Deposit/s, Commercial Sub-total Reserves/Ground Lease Base Rent/Bond Fees]		from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%	- 51,831	- 207,324	- 259,155	51,831	207,324	- 259,155	- 51,831	- 207,324	- 259,155	- 51,831	- 207,324	- 259,155	- 51,831	- 207,324	- 259,155
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond PUPA (w/ Reserves/GL Base Rent/Bond Fees)	Fees)			664,592	1,834,376	2,498,969 16,549	686,039	1,891,323	2,577,362	708,236	1,950,263	2,658,499	731,210	2,011,266	2,742,476	754,988	2,074,404	2,829,393
NET OPERATING INCOME (INCOME minus OP EXPENSES) DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized load	15)			5,854	93,973	99,827	6,030	98,254	104,283 Note: Hidden ci	6,211 olumns are in be	102,592 tween total colu	108,803 mns. To update	6,397 e/delete values in	106,992 n yellow cells, ma	113,388 spulate each cell	6,589 rather than drag	111,454 ping across multi	118,043 ble cells.
Hard Debt - First Lender Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender)			Enter comments re: annual increase, etc. Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.				-							-				
Hard Debt - Fourth Lender Commercial Hard Debt Service			Enter comments re: annual increase, etc. from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%			•												-
TOTAL HARD DEBT SERVICE CASH FLOW (NOI minus DEBT SERVICE)				- 5,854	- 93,973	- 99,827	- 6,030	- 98,254	- 104,283	- 6,211	- 102,592	- 108,803	- 6,397	- 106,992	- 113,388	- 6,589	- 111,454	- 118,043
Allocation of Commercial Surplus to LOPS/non-LOSP (residual incon AVAILABLE CASH FLOW	ne)			5,854	- 93,973	99,827	6,030	98,254	104,283	6,211	- 102,592	108,803	6,397	106,992	113,388	6,589	- 111,454	118,043
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL			DSCR:						Note: Hidden c	olumns are in be	tween total colu	mns. To update	e/delete values in	n yellow cells, ma	ipulate each cell.		ging across multi	ole cells.
"Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits)	3.5% 3.0%	3.5% 3.0%	per MOHCD policy per MOHCD policy per MOHCD policy no annual increase	- 4,354 1,500	- 17,416 6,000	21,770 7,500	- 4,485 1,545	- 17,938 6,180	22,423 7,725	- 4,619 1,591	- 18,477 6,365	23,096 7,957	- 4,758 1,639		23,789 8,195	- 4,900 1,688	- 19,602 6,753	24,502 8,441
Other Payments Non-amortizing Loan Pmnt - Lender 1			Enter comments re: annual increase, etc.															
Non-amortizing Loan Pmnt - Lender 2 Deferred Developer Fee (Enter amt <= Max Fee from row 131) TOTAL PAYMENTS PRECEDING MOHCD	1		Enter comments re: annual increase, etc.	5,854	23,416	29,270	6,030	24,118	30,148	6,211	24,842	31,053	6,397	25,587	31,984	6,589	26,355	32,944
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING Does Project have a MOHCD Residual Receipt Obligation?	G MOHCD)	Ye		· ·	70,557	70,557		74,135	74,135	0	77,750	77,750	(0)		81,404	(0)	85,099	85,099
Will Project Defer Developer Fee? Residual Receipts split for all years Lender/Owner		Ne 67% / 33		1														
		Dist. Sof		Max Deferred De Cum. Deferred De														
MOHCD RESIDUAL RECEIPTS DEBT SERVICE	1	Debt Loar	Allocation per pro rata share of all soft debt	1							٦						ļ	
MOHCD Residual Receipts Amount Due Proposed MOHCD Residual Receipts Amount to Loan Repayment	ł	100.00	6 bans, and MOHCD residual receipts policy	ł		47,038 47,038			49,424 49,424			51,834 51,834			54,270 54,270			56,733 56,733
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due Lender 4 Residual Receipts Due	ł	0.00		1					-		F				-			-
Lender 5 Residual Receipts Due Total Non-MOHCD Residual Receipts Debt Service]	0.00	16]							[-
REMAINDER (Should be zero unless there are distributions below)	1			1		23,519			24,712	1		25,917			27,135			28,366
Owner Distributions/Incentive Management Fee Other Distributions/Uses Final Balance (should be zero)	1			t		23,519			24,712		E	25,917			27,135			- 28,366
REPLACEMENT RESERVE - RUNNING BALANCE Replacement Reserve Starting Balance Replacement Reserve Withdrawals (ideally tied to CNA)]]					75,500		[151,000			226,500			302,000
Replacement Reserve Withdrawals (ideally tied to CNA) Replacement Reserve Interest RR Running Balance	}					75.500			-		E	226,500			-			- 377,500
OPERATING RESERVE - RUNNING BALANCE	1		RR Balance/Unit	1		\$500			\$1,000	1	-	\$1,500			\$2,000			\$2,500
Operating Reserve Starling Balance Operating Reserve Deposits Operating Reserve Withdrawals	1										ŀ	1						
Operating Reserve Interest OR Running Balance	J	OR Ralan-	as a % of Prior Yr Op Exps + Debt Service	J					.0.0%	l	E	0.0%			- 0.0%		l	- 0.0%
OTHER REQUIRED RESERVE 1 - RUNNING BALANCE Other Reserve 1 Starting Balance	1			1					166,155		E	332,309			498,464		ļ	664,619
Other Reserve 1 Deposits Other Reserve 1 Withdrawals Other Reserve 1 Interest	1					166,155			166,155			166,155			166,155			166,155
Other Required Reserve 1 Running Balance OTHER RESERVE 2 - RUNNING BALANCE				_		166,155			332,309		F	498,464			664,619			830,773
Other Reserve 2 Starting Balance Other Reserve 2 Deposits Other Reserve 2 Withdrawals	1										F	1						
Other Reserve 2 Interest Other Reserve 2 Running Balance	1			1						l	E							

Transbay Block 2 West

MOHCD Proforma - 20 Year Cash Flow

Transbay Block 2 West	LOSP	Non-LOSP																
Total # Units: 151	Units 30	Units 121			Year 6		1	Year 7			Year 8			Year 9			Year 10	
	20.00% % annual		Comments		2030			2031			2032		-	2033		-	2034	
INCOME Residential - Tenant Rents	Inc LOSP 1.0%	2.5%	(related to annual inc assumptions)	LOSP 113,509	non-LOSP 1,251,736	Total 1,365,245	LOSP 114,644	non-LOSP 1,283,029	Total 1,397,673	LOSP 1 115,791	1,315,105	Total 1,430,895	LOSP 116,949	1,347,982	Total 1,464,931	LOSP 118,118	1,381,682	Total 1,499,800
Residential - SOS Payments Residential - Tenant Assistance Payments (Other Non-LOSP)	n/a	4.0% 4.0%	Full SOS subsidy row		1,055,925	1,055,925		1,098,162	1,098,162		1,142,088	1,142,088	-	1,187,772	1,187,772	-	1,235,283	1,235,283
Residential - LOSP Tenant Assistance Payments Commercial Space	n/a	n/a	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%	675,887		675,887	700,417		700,417	725,833		725,833	752,165		752,165	779,446		779,446
Residential Parking Miscellaneous Rent Income	n/a 2.5%	3.0%	Continential to Possiblemaia allocation: 079				-											
Supportive Services Income Interest Income - Project Operations	2.5% 2.5% 2.5%	2.5% 2.5% 2.5%					-					-			-		-	
Laundry and Vending Tenant Charges	2.5%			2,665	10,661	13,326	2,732	10,927	13,659	2,800	11,200	14,000	2,870	11,480	14,350	2,942	11,767	14,709
Miscellaneous Residential Income	2.5%	2.5%	from 'Commercial Op. Budget' Worksheet;															
Other Commercial Income	n/a	3.0%	Commercial to Residential allocation: 0% Link from Reserve Section below, as															
Withdrawal from Capitalized Reserve (deposit to operating account) Gross Potential Income Vacancy Loss - Residential - Tenant Rents	n/a	n/a	applicable Enter formulas manually per relevant MOH	792,061	2,318,321	3,110,382	817,793	2,392,118	3,209,911	844,424	2,468,393	3,312,817	871,984	2,547,234	3,419,218	900,506	2,628,732	3,529,237 (74,990)
Vacancy Loss - Residential - Tenant Assistance Payments Vacancy Loss - Commercial	n/a n/a n/a	n/a n/a n/a	policy; annual incrementing usually not appropriate	(5,675)	(02,387)	(08,202)	(5,732)	(64,151)	(69,884)	(5,790)	(00,700)	(/1,545)	(5,647)	(67,399)	(13,241)	(5,906)	(69,084)	(74,990)
EFFECTIVE GROSS INCOME OPERATING EXPENSES				786,385	2,255,734	3,042,120	812,061	2,327,966	3,140,027	838,634	2,402,638	3,241,272	866,136	2,479,835	3,345,971	894,600	2,559,648	3,454,247
Management		1	1st Year to be set according to HUD	1			1		1									
Management Fee Asset Management Fee	3.5% 3.5%	3.5% 3.5%	schedule. per MOHCD policy	29,268 5,767	117,074 23,070	146,342 28,837	30,293 5,969	121,171 23,877	151,464 29,846	31,353 6,178	125,412 24,713	156,765 30,891	32,450 6,394	129,802 25,578	162,252 31,972	33,586 6,618	134,345 26,473	167,931 33,091
Sub-total Management Expenses Salaries/Benefits				35,036	140,143	175,179	36,262	145,048	181,310	37,531	150,125	187,656	38,845	155,379	194,224	40,204	160,818	201,022
Office Salaries Manager's Salary	3.5% 3.5%	3.5%		36,128 17,293	144,511 69,171	180,639 86,464	37,392 17,898	149,569 71,592	186,961 89,490	38,701 18,524	154,804 74,098	193,505 92,622	40,055 19,173	160,222 76,691	200,277 95,864	41,457 19,844	165,829 79,375	207,287 99,219
Health Insurance and Other Benefits Other Salaries/Benefits	3.5%	3.5%		34,842 260,972	139,366 65,243	174,208 326,215	36,061 270,106	144,244 67,526	180,305 337,632	37,323 279,559	149,293 69,890	186,616 349,449	38,630 289,344	154,518 72,336	193,148 361,680	39,982 299,471	159,926 74,868	199,908 374,339
Administrative Rent-Free Unit Sub-total Salaries/Benefits	3.5%	3.5%		349,234	418,291	767,525	361,457	432,931	794,388	374,108	- 448,084	822,192	387,202	463,767	- 850,969	400,754	479,999	880,752
Administration Advertising and Marketing	3.5%	3.5%		558		2,791	578	2,311	2,889	598	2,392	2,990	619	2,476	3,095	641	2,562	3,203
Office Expenses Office Rent	3.5% 3.5%	3.5% 3.5%		7,757	31,030	38,787	8,029	32,116	40,145	8,310	33,240	41,550	8,601	34,403	43,004	8,902	35,608	44,510
Legal Expense - Property Audit Expense Participant Constants	3.5%	3.5%		885 4,963	3,539 19,853	4,424 24,817	916 5,137	3,663	4,579 25,685	948 5,317	3,791 21,267	4,739 26,584	981 5,503	3,924 22,012	4,905	1,015	4,061	5,077 28,478
Bookkeeping/Accounting Services Bad Debts Miscellaneous	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		4,089 3,081 4,085	16,356 12,322 16,340	20,445 15,403 20,425	4,232 3,188 4,228	16,928 12,754 16,912	21,160 15,942 21,140	4,380 3,300 4,376	17,521 13,200 17,504	21,901 16,500 21,879	4,534 3,416 4,529	18,134 13,662 18,116	22,668 17,078 22,645	4,692 3,535 4,688	18,769 14,140 18,750	23,461 17,675 23,438
Sub-total Administration Expenses	5.570	0.070		25,418	101,674	127,092	4,228	105,232	131,540	27,229	108,915	136,144	4,529 28,182	112,727	140,909	4,000 29,168	116,673	145,841
Electricity Water	3.5%			14,281 19,231	57,125 76,926	71,406	14,781 19,905	59,124 79.618	73,905 99,523	15,298 20.601	61,194 82,405	76,492 103.006	15,834	63,335 85,289	79,169 106.611	16,388 22.069	65,552 88,274	81,940 110,343
Gas Sawer	3.5%	3.5%		27,346	109,385	136,731	28,303	113,213	- 141,517	29,294	82,405 - 117,176	146,470	30,319	121,277	151,596	31,380	125,522	156,902
Sub-total Utilities Taxes and Licenses	3.979	0.070		60,859	243,436	304,295	62,989	251,956	314,945	65,194	260,775	325,968	67,475	269,902	337,377	69,837	279,348	349,185
Real Estate Taxes Payroll Taxes	3.5% 3.5%			2,375	9,501 30,462	11,877	2,459	9,834 31,528	12,293 39,410	2,545 8,158	10,178 32,631	12,723 40,789	2,634 8,443	10,534 33,773	13,168 42,217	2,726 8,739	10,903 34,955	13,629 43,694
Miscellaneous Taxes, Licenses and Permits Sub-total Taxes and Licenses	3.5%	3.5%		2,580	10,321 50,284	12,902 62,856	2,671 13,011	10,683 52,044	13,353 65,056	2,764 13,467	11,057 53,866	13,821 67,333	2,861 13,938	33,773 11,444 55,751	42,217 14,304 69,689	2,961 14,426	11,844 57,703	43,694 14,805 72,128
Insurance Property and Liability Insurance	3.5%			43,457	173,828	217,285	44,978	179,912	224,890	46,552	186,209	232,761	48,182	192,726	240,908	49,868	199,471	249,339
Fidelity Bond Insurance Worker's Compensation	3.5%			3,225	12,901	16,127	3,338	13,353	- 16,691	- 3,455	- 13,820	17,275	3,576	- 14,304	17,880	- 3,701	14,805	- 18,506
Director's & Officers' Liability Insurance Sub-total Insurance	3.5%	3.5%		46,682	- 186,729	233,412	- 48,316	- 193,265	- 241,581	- 50,007	200,029	250,036	- 51,758	- 207,030	- 258,788	- 53,569	214,276	- 267,845
Maintenance & Repair Payroll	3.5%			46,127	184,508	230,635	47,742	190,966	238,708	49,412	197,650	247,062	51,142	204,568	255,710	52,932	211,728	264,659
Supplies Contracts	3.5%	3.5% 3.5%		7,136	28,542 174,903	35,678 218,629	7,385	29,541 181.025	36,927 226,281	7,644	30,575 187,361	38,219 234,201	7,911	31,646 193,919	39,557 242,398	8,188 50.176	32,753 200.706	40,941
Garbage and Trash Removal Security Payroll/Contract	3.5%	3.5% 3.5%		17,165	68,662	85,827	17,766	71,065	88,831	18,388	73,552	91,940	19,032	76,126	95,158	19,698	78,791	98,488
HVAC Repairs and Maintenance Vehicle and Maintenance Equipment Operation and Repairs	3.5% 3.5% 3.5%	3.5%		4,783 13,385	19,133 53,541	23,916 66,926	4,951 13,854	19,803 55,415	24,754 69,269	5,124 14,339	20,496 57,354	25,620 71,693	5,303 14,840	21,213 59,362	26,517 74,202	5,489 15,360	21,956 61,439	27,445 76,799
Miscellaneous Operating and Maintenance Expenses Sub-total Maintenance & Repair Expenses	3.5%	3.5%		14,331 146,653	57,323 586,613	71,654	14,832 151,786	59,330 607,145	74,162 758,931	15,352 157,099	61,406 628,395	76,758 785,494	15,889 162,597	63,556 650,389	79,444 812,986	16,445 168,288	65,780 673,152	82,225 841,440
Supportive Services	3.5%	3.5%	from Commercial On Rudger Workshoet	51,314	205,258	256,572	53,110	212,442	265,552	54,969	219,877	274,846	56,893	227,573	284,466	58,884	235,538	294,422
Commercial Expenses	J		from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%															
TOTAL OPERATING EXPENSES PUPA (w/o Reserves/GL Base Rent/Bond Fees)				727,768	1,932,428	2,660,196	753,240	2,000,063	2,753,303	779,603	2,070,065	2,849,669	806,889	2,142,518	2,949,407	835,131	2,217,506	3,052,636
Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent	1			3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000
Bond Monitoring Fee Replacement Reserve Deposit				500 15,100	2,000 60,400	2,500 75,500	500 15,100	2,000 60,400	2,500 75,500									
Operating Reserve Deposit Other Required Reserve 1 Deposit				33,231	132,924	- 166,155	33,231	- 132,924	- 166,155	33,231	- 132,924	- 166,155	- 33,231	- 132,924	- 166,155	- 33,231	- 132,924	166,155
Other Required Reserve 2 Deposit Required Reserve Deposit/s, Commercial			from 'Commercial Op. Budget' Worksheet;				-										-	
Sub-total Reserves/Ground Lease Base Rent/Bond Fees	1		Commercial to Residential allocation: 0%	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond PUPA (w/ Reserves/GL Base Rent/Bond Fees)	Fees)			779,599	2,139,752	2,919,351	805,071	2,207,387	3,012,458	831,434	2,277,389	3,108,823	858,720	2,349,841	3,208,562	886,962	2,424,830	3,311,791
NET OPERATING INCOME (INCOME minus OP EXPENSES) DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loa				6,786	115,982	122,769	6,990	120,580	127,570	7,200	125,249	132,449	7,416	129,994	137,410	7,638	134,818	142,456
Hard Debt - First Lender	1		Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.				-									-	-	
Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender) Hard Debt - Fourth Lender	nder)		Enter comments re: annual increase, etc. Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.														-	
Commercial Hard Debt Service			from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%															
TOTAL HARD DEBT SERVICE CASH FLOW (NOI minus DEBT SERVICE)				- 6.786	- 115.982	-	- 6.990	- 120.580	-	- 7,200	- 125.249	-	7.416	- 129.994	- 137.410	- 7.638	- 134.818	-
Allocation of Commercial Surplus to LOPS/non-LOSP (residual incor	ne)			-		122,705		- 120,000	127,870	-	120,249	132,445	-	- 125,554	137,410		- 134,618	142,400
AVAILABLE CASH FLOW USES OF CASH FLOW BELOW (This row also shows DSCR.)			DSCR:	6,786	115,982	122,769	6,990	120,580	127,570	7,200	125,249	132,449	7,416	129,994	137,410	7,638	134,818	142,456
USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL	2 5%	2 594					1											
"Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits)	3.5%	3.5%	per MOHCD policy per MOHCD policy per MOHCD policy no annual increase	- 5,047 1,739	- 20,190 6,956	25,237 8,695	- 5,199 1,791	20,796 7,164	25,995 8,955	- 5,355 1,845	- 21,419 7,379	26,774 9,224	- 5,516 1,900	- 22,062 7,601	27,578	- 5,681 1,957	- 22,724 7,829	28,405 9,786
Other Payments Non-amortizing Loan Pmnt - Lender 1			Enter comments re: annual increase, etc.		0,900	6,090	-	7,164	6,900	1,845		9,224	1,900	7,801	9,501	1,957	-	9,786
Non-amortizing Loan Pmnt - Lender 1 Deferred Developer Fee (Enter amt <= Max Fee from row 131)			Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.	-			-				-			-		-	-	
TOTAL PAYMENTS PRECEDING MOHCD				6,786		33,932	6,990	27,960	34,950	7,200	28,799	35,998	7,416	29,663	37,078	7,638	30,553	38,191
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING Does Project have a MOHCD Residual Receipt Obligation?	MOHCD)	Yes		(0)	88,837	88,837	0	92,620	92,620	(0)	96,450	96,450	(0)	100,331	100,331	(0)	104,266	104,266
Will Project Defer Developer Fee? Residual Receipts split for all years Lender/Owner		No 67% / 33%																
				J														
MOHCD RESIDUAL RECEIPTS DEBT SERVICE		Dist. Soft Debt Loan	s															-
			Allocation per pro rata share of all soft debt		Ì]				[[
MOHCD Residual Receipts Amount Due Proposed MOHCD Residual Receipts Amount to Loan Repayment		100.00%	bans, and MOHCD residual receipts policy			59,224 59,224	ł		61,746 61,746			64,300 64,300			66,887 66,887			69,510 69,510
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due	1	0.00%	No HCD Financing	1	r		1	1			1						r	
Lender 4 Residual Receipts Due Lender 5 Residual Receipts Due		0.00%			-				-			-			-			
Total Non-MOHCD Residual Receipts Debt Service			_	•	L	•	-				L						L	-
REMAINDER (Should be zero unless there are distributions below)	1			1	-	29,612	ī		30,873			32,150			33,444		-	34,755
Owner Distributions/Incentive Management Fee Other Distributions/Uses Final Balance (should be zero)					6	29,612	1		30,873		I	32,150			33,444			34,755
Final Balance (should be zero) REPLACEMENT RESERVE - RUNNING BALANCE												•			•			
Replacement Reserve Starting Balance Replacement Reserve Withdrawals (ideally tied to CNA)]				F	377,500]		453,000		[528,500			604,000		F	679,500
Replacement Reserve Interest RR Running Balance	1			1	t	453,000	1		528,500		ł	604,000			679,500		ł	755,000
			RR Balance/Unit			\$3,000			\$3,500			\$4,000			\$4,500			\$5,000
							1				Ĩ						F	
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Deposits]				ŀ	- :			-		ł	-			-		F	
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Bating Balance Operating Reserve Uppoints Operating Reserve Umidrawals Operating Reserve Interest						- :	-											
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Deposits Operating Reserve Withdrawais Operating Reserve Interest OR Running Balance OR Running Balance		OR Balance	as a % of Prior Yr Op Exps + Debt Service															
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Wind Invests Operating Reserve Wind Invests OR Running Balance OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER REGUIRED RESERVE 1 - Starting Balance OTHER REGUIRED RESERVE 1 - RUNNING BALANCE]	OR Balance	as a % of Prior Yr Op Exps + Debt Service		l l l	830,773			996,928		ľ	1,163,083			1,329,237		t t r	1,495,392
OPERATING RESERVE - RUNNING BALANCE Deerding Reserve Staffing Balance Operating Reserve Vibridina Operating Reserve Vibridina Operating Reserve Interest OR Running Balance OTHER REQUIRED RESERVE 1 RUNNING BALANCE OTHER RESERVE 1 RUNNING BALANCE OTH		OR Balance	as a % of Prior Yr Op Exps + Debt Service		l													
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Virbinstense Operating Reserve Virbinstense OR Running Balance OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER REQUIRED To Depots		OR Balance	as a % of Prior Yr Op Exps + Debt Service			830,773			996,928			1,163,083			1,329,237			1,495,392
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Virbinstes Operating Reserve Virbinstes OR Running Balance OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER RESERVE 1 - RUNNING BALANCE OTHER RESERVE 2 - RUNNING BALANCE		OR Balance	as a % of Prior Yr Op Exps + Debt Service			830,773 166,155			996,928 166,155			1,163,083 166,155			1,329,237 166,155			1,495,392 166,155
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Wind Invest OPerating Reserve Wind Invest OPerating Reserve Wind Invest OPerating Reserve Wind Invest OPerating Reserve Vind In		OR Balance	as a % of Prior Yr Op Esps + Debt Service		ļ	830,773 166,155			996,928 166,155			1,163,083 166,155			1,329,237 166,155			1,495,392 166,155
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Batance Operating Reserve Starting Batance Operating Reserve Vitrosti Operating Reserve Vitrosti OR Running Balance OTHER REQUIRED RESERVE 1 - RUNNING BALANCE OTHER REGERVE 1 - RUNNING BALANCE Other Reserve 1 Vitrosti Other Reserve 2 Starting Balance Other Reserve 2		OR Balance	as a % of Prior Yr Op Exps + Debt Service			830,773 166,155			996,928 166,155			1,163,083 166,155			1,329,237 166,155			1,495,392 166,155

Transbay Block 2 West

MOHCD Proforma - 20 Year Cash Flow

Transbay Block 2 West	LOSP	Non-LOSP																
Total # Units: 151	Units 30 20.00%	Units 121 80.00%			Year 11 2035			Year 12 2036			Year 13 2037			Year 14 2038			Year 15 2039	
INCOME Residential - Tenant Rents	% annual inc LOSP 1.0%	% annual	Comments (related to annual inc assumptions)	LOSP 119,299	non-LOSP	Total 1.535.523	LOSP 120,492	non-LOSP	Total	LOSP 121,697	non-LOSP	Total	LOSP 122,914	non-LOSP	Total	LOSP 124.143	non-LOSP	Total
Residential - Ioriani Rents Residential - SOS Payments Residential - Tenant Assistance Payments (Other Non-LOSP) Residential - LOSP Tenant Assistance Payments	n/a	4.0% 4.0%	Full SOS subsidy row	807.709	1,284,694	1,284,694	836.989	1,336,082	1,336,082	121,697 - - 867.321	1,389,525	1,389,525	122,914 - - 898,744	1,445,106	1,648,033	931,294	1,503,246	1,502,910
Commercial Pace Residential Parkino	n/a 2.5%	3.0%	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%			-			-			-			-	931,294		-
Miscellaneous Rent Income Supportive Services Income Interest Income - Project Operations	2.5% 2.5% 2.5%	2.5% 2.5% 2.5%						-			:							
Laundry and Vending Tenant Charges	2.5% 2.5%	2.5% 2.5%		3,015	12,061	15,077	3,091	12,363	15,454	3,168	12,672	15,840	3,247	12,989	16,236	3,328	13,314	16,642
Miscellaneous Residential Income Other Commercial Income	2.5% n/a	2.5% 3.0%	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0% Link from Reserve Section below, as								·			·				
Withdrawal from Capitalized Reserve (deposit to operating account) Gross Potential Income Vacancy Loss - Residential - Tenant Rents	n/a n/a	n/a n/a	applicable Enter formulas manually per relevant MOH	930,023	2,712,979 (70.811)	3,643,003	960,572	- 2,800,074 (72,581)	3,760,646	- 992,186 (6.085)	2,890,117 (74,396)	3,882,304 (80,481)	1,024,905	2,983,213	4,008,118	1,058,766	3,079,470 (78,162)	4,138,236 (84,369)
Vacancy Loss - Residential - Tenant Assistance Payments Vacancy Loss - Commercial EFFECTIVE GROSS INCOME	n/a n/a	n/a n/a	policy; annual incrementing usually not appropriate	924,058	2,642,168	3,566,227	954,547	2,727,493	3,682,040	986,102	2,815,721	3,801,823	1,018,759	2,906,957	3,925,717	1,052,559	3,001,308	4,053,867
OPERATING EXPENSES Management					-,,			-,,	-,,		-,,	-,,		_,,	-,,	.,,	-,,	.,,
Management Fee Asset Management Fee	3.5% 3.5%	3.5% 3.5%	1st Year to be set according to HUD schedule. per MOHCD policy	34,762 6,850	139,047 27,399	173,808 34,249	35,978 7,090	143,913 28,358	179,892 35,448	37,238 7,338	148,950 29,351	186,188 36,689	38,541 7,595	154,164 30,378	192,704 37,973	39,890 7,860	159,559 31,442	199,449 39,302
Sub-total Management Expenses Salaries/Benefits Office Salaries	3.5%	3.5%		41,612	166,446 171,634	208,058	43,068 44,410	172,272 177,641	215,340 222,051	44,575 45,965	178,301 183,858	222,877 229,823	46,135 47,573	184,542 190,293	230,677	47,750 49,238	191,001 196,953	238,751 246,192
Manager's Salary Health Insurance and Other Benefits Other Salaries/Benefits	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		20,538 41,381 309,953	82,153 165,524 77,488	102,692 206,905 387,441	21,257 42,829 320,801	85,029 171,317 80,200	106,286 214,146 401,001	22,001 44,328 332,029	88,005 177,313 83,007	110,006 221,641 415,036	22,771 45,880 343,650	91,085 183,519 85,912	113,856 229,399 429,562	23,568 47,486 355,678	94,273 189,942 88,919	117,841 237,428 444,597
Administrative Rent-Free Unit Sub-total Salaries/Benefits Administration	3.5%	3.5%		- 414,780	496,799	- 911,579	- 429,298	- 514,187	- 943,484	- 444,323	- 532,183	976,506	- 459,874	550,810	- 1,010,684	475,970	- 570,088	- 1,046,058
Advertising and Marketing Office Expenses	3.5%	3.5% 3.5%		663 9,213	2,652 36,854	3,315 46,067	686 9,536	2,745 38,144	3,431 47,680	710 9,870	2,841 39,479	3,551 49,348	735 10,215	2,940 40,861	3,675 51,076	761 10,573	3,043 42,291	3,804 52,863
Office Rent Legal Expense - Property Audit Expense	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		1,051 5,895	4,204 23,580	5,254 29,474	1,088 6,101	4,351 24,405	5,438 30,506	1,126 6,315	4,503 25,259	5,629 31,574	1,165	4,661 26,143	5,826 32,679	1,206 6,765	4,824 27,058	6,030 33,823
Bookkeeping/Accounting Services Bad Debts Miscellaneous	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		4,856 3,659 4,852	19,426 14,635 19,406	24,282 18,294 24,258	5,026 3,787 5,021	20,106 15,147 20,086	25,132 18,934 25,107	5,202 3,919 5,197	20,809 15,678 20,789	26,012 19,597 25,986	5,384 4,057 5,379	21,538 16,226 21,516	26,922 20,283 26,895	5,573 4,199 5,567	22,291 16,794 22,269	27,864 20,993 27,837
Sub-total Administration Expenses Utilities Electricity	3.5%	3.5%		30,189	120,756 67,846	150,945 84,808	31,246	124,983 70,221	156,228 87,776	32,339 18,170	129,357 72,679	161,696 90,848		133,885 75,223	167,356 94,028	34,643	138,571 77,855	173,213 97,319
Water Gas Sewer	3.5% 3.5% 3.5%	3.5% 3.5%		22,841	91,364	114,205	23,640	94,562	118,202	24,468	97,871	122,339	25,324	101,297	126,621	26,211	104,842	131,053
Sub-total Utilities Taxes and Licenses				72,281	289,125	361,407	74,811	299,245	374,056	77,430	309,718	387,148	80,140	320,558	400,698	82,944	331,778	414,722
Real Estate Taxes Payroll Taxes Miscellaneous Taxes, Licenses and Permits	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		2,821 9,045 3,065	11,285 36,179 12,259	14,106 45,223 15,323	2,920 9,361 3,172	11,680 37,445 12,688	14,600 46,806 15,860	3,022 9,689 3,283	12,089 38,756 13,132	15,111 48,444 16,415	3,128 10,028 3,398	12,512 40,112 13,591	15,640 50,140 16,989	3,237 10,379 3,517	12,950 41,516 14,067	16,187 51,895 17,584
Sub-total Taxes and Licenses Insurance Property and Liability Insurance	3.5%			14,931 51,613	59,722 206,453	74,653 258,066	15,453 53,420	61,812 213,679	77,266 267,099	15,994 55,289	63,976 221,158	79,970 276,447	16,554 57,225	66,215 228,898	82,769 286,123	17,133 59,227	68,533 236,910	85,666 296,137
Fidelity Bond Insurance Worker's Compensation Director's & Officers' Liability Insurance	3.5% 3.5% 3.5%	3.5%		3,831	15,323	19,153	3,965	15,859	19,824	4,104	16,414	20,518	4,247	16,989	21,236	4,396	17,583	21,979
Sub-total Insurance Maintenance & Repair	3.5%	0.00		55,444 54.784	221,776	277,220	57,384 56.702	229,538 226.808	286,922 283.510	- 59,393 58.687	237,572	296,965 293.433	61,472 60,741	245,887	307,358	63,623 62.866	254,493 251,466	318,116 314,332
Payroll Supplies Contracts	3.5% 3.5%	3.5% 3.5% 3.5%		8,475 51,933	33,900 207,730	42,374 259,663	8,771 53,750	35,086 215,001	43,857 268,751	9,079 55,632	36,314 222,526	45,393 278,158	9,396 57,579	37,585 230,314	46,981 287,893	9,725 59,594	38,900 238,375	48,626 297,969
Garbage and Trash Removal Security Payroll/Contract HVAC Repairs and Maintenance	3.5% 3.5% 3.5%	3.5%		20,387 5,681	81,548 - 22,724	101,936 28,405	21,101	84,403 - 23,520	105,503 - 29,399	21,839	87,357 - 24,343	109,196	22,604	90,414 - 25,195	113,018 	23,395	93,579 - 26,077	116,973
Vehicle and Maintenance Equipment Operation and Repairs Miscellaneous Operating and Maintenance Expenses Sub-total Maintenance & Repair Expenses	3.5% 3.5%	3.5% 3.5%		15,897 17,021 174,178	63,590 68,082 696,713	79,487 85,103 870,891	16,454 17,616 180,274	65,815 70,465 721,097	82,269 88,081 901,372	17,030 18,233 186,584	68,119 72,931 746,336	85,149 91,164 932,920	17,626 18,871 193,114	70,503 75,484 772,458	88,129 94,355 965,572	18,243 19,531 199,873	72,971 78,126 799,494	91,213 97,657 999,367
Supportive Services	3.5%	3.5%	from "Commercial Op. Budget" Worksheet; Commercial to Residential allocation: 0%	60,945	243,782	304,727	63,079	252,314	315,393	65,286	261,145	326,431		270,285	337,856	69,936	279,745	349,681
Commercial Expenses TOTAL OPERATING EXPENSES	1		Commercial to Nesidential allocation: U%	864,360	2,295,119	- 3,159,479	894,613	2,375,448	3,270,060	925,924	2,458,588	- 3,384,513	958,332	2,544,639	3,502,971	991,873	2,633,701	3,625,575
PUPA (w/o Reserves/GL Base Rent/Bond Fees) Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent]			3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000
Bond Monitoring Fee Replacement Reserve Deposit Operating Reserve Deposit	-			500 15,100 -	2,000 60,400 -	2,500 75,500	500 15,100 -	2,000 60,400 -	2,500 75,500	500 15,100 -	2,000 60,400 -	2,500 75,500	500 15,100 -	2,000 60,400	2,500 75,500	500 15,100 -	2,000 60,400 -	2,500 75,500
Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit	1		from 'Commercial Op. Budget' Worksheet:	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155
Required Reserve Deposit/s, Commercial Sub-total Reserves/Ground Lease Base Rent/Bond Fees]		Commercial to Residential allocation: 0%	51,831	207,324	- 259,155	51,831	207,324	259,155	- 51,831	207,324	259,155	51,831	207,324	- 259,155	- 51,831	207,324	259,155
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond I PUPA (w/ Reserves/GL Base Rent/Bond Fees) NET OPERATING INCOME (INCOME minus OP EXPENSES)				916,191 7,867	2,502,442 139,726	3,418,633 147,593	946,444 8,103	2,582,771	3,529,215	977,755 8,346	2,665,912 149,809	3,643,667	1,010,163 8,597	2,751,963 154,995	3,762,125	1,043,704 8,855	2,841,025	3,884,729
DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loar Hard Debt - First Lender			Enter comments re: annual increase, etc.															
Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender) Hard Debt - Fourth Lender	nder)		Enter comments re: annual increase, etc. Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.									-			-	-		
Commercial Hard Debt Service TOTAL HARD DEBT SERVICE]		from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%			:												
CASH FLOW (NOI minus DEBT SERVICE) Allocation of Commercial Surplus to LOPS/non-LOSP (residual incom	ne)			7,867	139,726	147,593	8,103	144,721	152,825	8,346	149,809	158,156	8,597	154,995	163,591	8,855	160,283	169,137
AVAILABLE CASH FLOW USES OF CASH FLOW BELOW (This row also shows DSCR.)			DSCR:	7,867	139,726	147,593	8,103	144,721	152,825	8,346	149,809	158,156	8,597	154,995	163,591	8,855	160,283	169,137
USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits)	3.5% 3.0%	3.5% 3.0%	per MOHCD policy per MOHCD policy	5,851	- 23,406	29,257	- 6,027	- 24,108	30,135	- 6,208	24,831	31,039	6,394	- 25,576	31,970	- 6,586	26,343	32,929
Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits) Other Payments Non-amortizing Loan Pmnt - Lender 1			per MOHCD policy no annual increase Enter comments re: annual increase, etc.	2,016	8,063	10,079	2,076	8,305	10,382	2,139	8,555	10,693	2,203	8,811	11,014	2,269	9,076	11,344
Non-amortizing Loan Pmrt - Lender 2 Deferred Developer Fee (Enter amt <= Max Fee from row 131) TOTAL PAYMENTS PRECEDING MOHCD]		Enter comments re: annual increase, etc.	-	-			-	40.777	-	-			-	40.55		-	
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING Does Project have a MOHCD Residual Receipt Obligation?		Yes	r	<u>7,867</u> (0)	31,469 108,257	<u>39,336</u> 108,257	<u>8,103</u> -	32,413 112,308	<u>40,517</u> 112,308	<u>8,346</u> 0	<u>33,386</u> 116,424	<u>41,732</u> 116,424	<u>8,597</u>	34,387 120,607	<u>42,984</u> 120,607	<u>8,855</u> (0)	35,419 124,864	<u>44,274</u> 124,864
Will Project Defer Developer Fee? Will Project Defer Developer Fee? Residual Receipts split for all years Lender/Owner		No 67% / 33%		-														
		Dist. Soft	µ]	1														
MOHCD RESIDUAL RECEIPTS DEBT SERVICE	1	Debt Loans	Allocation per pro rata share of all soft debt]				ſ			[]	1]	[
MOHCD Residual Receipts Amount Due Proposed MOHCD Residual Receipts Amount to Loan Repayment NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE	1	100.00%	bans, and MOHCD residual receipts policy	1		72,171		ľ	74,872		ł	77,616 77,616			80,405 80,405		ľ	83,243 83,243
HCD Residual Receipts Amount Due Lender 4 Residual Receipts Due]	0.00% 0.00% 0.00%	No HCD Financing]				-			F							
Lender 5 Residual Receipts Due Total Non-MOHCD Residual Receipts Debt Service	1	0.00%		1				L			L]	1	÷	1	l	
REMAINDER (Should be zero unless there are distributions below) Owner Distributions/Incentive Management Fee	1			1		36,086 36,086		ſ	37,436 37,436		Ę	38,808 38,808]	1	40,202 40,202]	ſ	41,621 41,621
Other Distributions/Uses Final Balance (should be zero) REPLACEMENT RESERVE - RUNNING BALANCE	L			J				L			L		I		•	1	l	
Replacement Reserve Starting Balance Replacement Reserve Withdrawals (ideally tied to CNA)]					755,000			830,500		F	906,000			981,500			1,057,000
Replacement Reserve Interest RR Running Balance	L		RR Balance/Unit	J		830,500 \$5,500		L	906,000 \$6,000		L	981,500 \$6,500	I		1,057,000 \$7,000	1	l	1,132,500 \$7,500
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Deposits	1			-				F			F	:]	- :		l	
Operating Reserve Withdrawals Operating Reserve Interest OR Running Balance]]				ľ			Ē]]	l	_
OTHER REQUIRED RESERVE 1 - RUNNING BALANCE	1	OR Balance	as a % of Prior Yr Op Exps + Debt Service	1		0.0% 1.661.547		r	0.0%		-	0.0% 1.993.856	1		0.0% 2.160.011	1	r	0.0%
Other Reserve 1 Starting Balance Other Reserve 1 Deposits Other Reserve 1 Withdrawals	1			1		1,661,547 166,155		F	1,827,701 166,155			1,993,856 166,155			2,160,011 166,155			2,326,165
Other Reserve 1 Interest Other Required Reserve 1 Running Balance OTHER RESERVE 2 - RUNNING BALANCE	L		<u></u>	L		1,827,701		Į	1,993,856		Ļ	2,160,011	I	l	2,326,165	1	I	2,492,320
Other Reserve 2 Starting Balance Other Reserve 2 Deposits]							F	-		E						[
Other Reserve 2 Withdrawals Other Reserve 2 Interest Other Required Reserve 2 Running Balance	1			1				ł			ł						ł	

Transbay Block 2 West

MOHCD Proforma - 20 Year Cash Flow

Transbay Block 2 West	LOSP	Non-LOSP																
Total # Units: 151	Units 30	Units 121			Year 16			Year 17			Year 18			Year 19			Year 20	
INCOME	20.00% % annual inc LOSP	80.00% % annual increase	Comments (related to annual inc assumptions)	LOSP	2040 non-LOSP	Total	LOSP	2041 non-LOSP	Total	LOSP	2042 non-LOSP	Total	LOSP	2043 non-LOSP	Total	LOSP	2044 non-LOSP	Total
Residential - Tenant Rents Residential - SOS Payments Residential - Tenant Assistance Payments (Other Non-LOSP)	1.0%	2.5% 4.0% 4.0%	Fod POP schedule source	125,385	1,602,328 1,563,027	1,727,712 1,563,027	126,638	1,642,386 1,625,548	1,769,024 1,625,548	127,905	1,683,445 1,690,569	1,811,350 1,690,569	129,184	1,725,532 1,758,192	1,854,715 1,758,192	130,476	1,768,670 1,828,520	1,899,146 1,828,520
Residential - LOSP Tenant Assistance Payments	n/a	n/a	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%	955,893	-	955,893	990,547		990,547	1,026,445		1,026,445	1,063,630	-	1,063,630	1,102,147		1,102,147
Commercial Space Residential Parking Miscellaneous Rent Income	n/a 2.5% 2.5%	3.0% 2.5% 2.5%	Contribution to Possibilitian and califier UVs					-					-	-		-	-	
Supportive Services Income Interest Income - Project Operations Laundry and Vending	2.5% 2.5% 2.5%	2.5% 2.5% 2.5%		3.412	- 13.646	17.058	3.497	- - 13.988	- - 17.485	- 3.584	- - 14.337	17.922	- - 3.674	- - 14.696		- - 3.766	- - 15.063	- - 18.829
Tenant Charges Miscellaneous Residential Income	2.5%	2.5%		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Commercial Income Withdrawal from Capitalized Reserve (deposit to operating account)	n/a n/a	3.0% n/a	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0% Link from Reserve Section below, as															
Gross Potential Income Vacancy Loss - Residential - Tenant Rents	n/a	n/a	applicable Enter formulas manually per relevant MOH	1,084,689 (6,269)	3,179,001 (80,116)	4,263,689 (86,386)	1,120,682 (6,332)	3,281,921 (82,119)	4,402,603 (88,451)	1,157,934 (6,395)	3,388,352 (84,172)	4,546,286 (90,568)	1,196,487 (6,459)	3,498,420 (86,277)	4,694,907 (92,736)	1,236,389 (6,524)	3,612,253 (88,433)	4,848,642 (94,957)
Vacancy Loss - Residential - Tenant Assistance Payments Vacancy Loss - Commercial EFFECTIVE GROSS INCOME	n/a n/a	n/a n/a	policy; annual incrementing usually not appropriate	1,078,420	3,098,884	4,177,304	1,114,350	3,199,802	4,314,152	1,151,538	3,304,180	4,455,718	1,190,028	3,412,143	4,602,171	1,229,865	3,523,819	4,753,685
OPERATING EXPENSES Management			1st Year to be set according to HUD															
Management Fee Asset Management Fee	3.5% 3.5%	3.5% 3.5%	schedule. per MOHCD policy	41,286 8,135	165,144 32,542	206,430 40,677	42,731 8,420	170,924 33,681 204,605	213,655 42,101	44,227 8,715	176,906 34,860	221,133 43,575	45,774 9,020	183,098 36,080	228,872 45,100	47,377 9,336	189,506 37,343	236,883 46,678
Sub-total Management Expenses Salaries/Benefits Office Salaries	3.5%	3.5%		49,421 50.962	197,686 203.847	247,107 254.808	51,151 52,745	204,605	255,756 263.727	52,941 54,591	211,766 218,366	264,707 272.957	54,794 56.502	219,178 226.009	273,972 282.511	56,712 58.480	226,849 233.919	283,561 292.399
Manager's Salary Health Insurance and Other Benefits Other Salaries/Benefits	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		24,393 49,148 368,126	97,572 196,590 92,032	121,965 245,738 460,158	25,247 50,868 381,011	100,987 203,471 95,253	126,234 254,339 476,264	26,130 52,648 394,346	104,522 210,592 98,587	130,652 263,240 492,933	27,045 54,491 408,148	108,180 217,963 102,037	135,225 272,454 510,185	27,992 56,398 422,434	111,966 225,592 105.608	139,958 281,990
Administrative Rent-Free Unit Sub-total Salaries/Benefits	3.5%	3.5%		492,629	92,032 - 590,041	1,082,670	- 509,871	90,203 - 610,692	4/0,204 - 1,120,563	- 527,716	- 632,067	492,933	400,148 - 546,186	- 654,189	- 1,200,375	422,434 - 565,303	677,086	528,042 - 1,242,388
Administration Advertising and Marketing	3.5%			787 10.943	3,150 43,771	3,937	815 11.326	3,260 45,303	4,075	843 11,722	3,374	4,217	873	3,492	4,365	904 12.557	3,614	4,518
Office Expenses Office Rent Legal Expense - Property	3.5%	3.5% 3.5% 3.5%		1,248	43,771	54,714 - 6,241	1,292	45,303	6,459	1,337	46,888 - 5,348	6,685	12,132	48,530 - 5,535	60,662 - 6,919	1,432	50,228 - 5,729	62,785 - 7,161
Audit Expense Bookkeeping/Accounting Services Bad Debts	3.5%	3.5% 3.5%		7,001 5,768 4,346	28,005 23,072 17,382	35,006 28,839 21,728	7,246 5,970 4,498	28,985 23,879 17,990	36,232 29,849 22,488	7,500 6,179 4,655	30,000 24,715 18,620	37,500 30,894 23,275	7,762 6,395 4,818	31,050 25,580 19,272	38,812 31,975 24,090	8,034 6,619 4,987	32,137 26,475 19,946	40,171 33,094 24,933
Miscellaneous Sub-total Administration Expenses	3.5%	3.5%		5,762 35,855	23,049 143,421	28,811 179,276	5,964 37,110	23,855 148,440	29,819	6,173 38,409	24,690 153,636	30,863 192,045	6,389 39,753	25,555 159,013	31,943 198,766	6,612 41,145	26,449 164,578	33,061 205,723
Utilities Electricity Water	3.5% 3.5%			20,145 27,128	80,580 108,512	100,725 135,640	20,850 28,077	83,401 112,310	104,251 140,387	21,580 29,060	86,320 116,240	107,899 145,301	22,335 30,077	89,341 120,309	111,676 150,386	23,117 31,130	92,468 124,520	115,585 155,650
Gas Sewer	3.5%	3.5%		- 38,575	- 154,298	- 192,873	39,925	- 159,699	- 199,623	41,322	- 165,288	206,610	- 42,768	171,073	- 213,842	- 44,265	- 177,061	- 221,326
Taxes and Licenses Real Estate Taxes	3.5%	3.5%		85,848 3,351	343,390 13,403	429,238 16,753	88,852 3,468	355,409 13,872	444,261 17,340	91,962 3,589	367,848 14,357	459,810 17,947	95,181 3,715	380,723 14,860	475,904 18,575	98,512 3,845	394,048 15,380	492,560 19,225
Payroll Taxes Miscellaneous Taxes, Licenses and Permits	3.5%	3.5%		10,742 3,640	42,969 14,559	53,711 18,199	11,118 3,767	44,473 15,069	55,591 18,836	11,507 3,899	46,029 15,596	57,537 19,496	11,910 4,036	47,641 16,142	59,551 20,178	12,327 4,177	49,308 16,707	61,635 20,884
Sub-total Taxes and Licenses Insurance Property and Liability Insurance	3.5%	3.5%		17,733 61,300	70,931 245,201	88,664 306,502	18,353 63,446	73,414 253,783	91,767 317,229	18,996 65,666	75,983 262,666	94,979 328,332	19,661 67,965	78,643 271,859	98,303 339,824	20,349 70,344	81,395 281,374	101,744 351,718
Fidelity Bond Insurance Worker's Compensation	3.5% 3.5%	3.5% 3.5%		4,550	- 18,199	22,748	4,709	18,836	23,544	4,874	19,495	24,369	- 5,044	- 20,177	25,221	5,221	20,883	26,104
Director's & Officers' Liability Insurance Sub-total Insurance Maintenance & Repair	3.5%	3.5%		65,850	263,400	329,250	68,155	272,619	340,774	70,540	282,161	352,701	73,009	292,036	365,045	75,564	302,258	377,822
Payroll Supplies	3.5% 3.5%	3.5% 3.5%		65,067 10,065	260,267 40,262	325,334 50,327	67,344 10,418	269,377 41,671	336,721 52,089	69,701 10,782	278,805 43,130	348,506 53,912	72,141 11,160	288,563 44,639	360,704 55,799	74,666 11,550	298,663 46,202	373,328 57,752
Contracts Garbage and Trash Removal Security Payroll/Contract	3.5% 3.5% 3.5%	3.5% 3.5% 3.5%		61,680 24,213	246,719 96,854	308,398 121,067	63,838 25,061	255,354 100,244	319,192 125,305	66,073 25,938	264,291 103,752	330,364 129,690	68,385 26,846	273,541 107,384	341,927 134,230	70,779 27,786 -	283,115 111,142 -	353,894 138,928
HVAC Repairs and Maintenance Vehicle and Maintenance Equipment Operation and Repairs	3.5% 3.5% 3.5%	3.5% 3.5%		6,747 18,881 20,215	26,989 75,525 80,860	33,736 94,406 101.075	6,983 19,542 20,923	27,934 78,168 83,690	34,917 97,710 104.613	7,228 20,226 21,655	28,912 80,904 86,620	36,139 101,130 108,275	7,481 20,934 22,413	29,923 83,736 89.651	37,404 104,670 112,064	7,743 21,667 23,197	30,971 86,666 92,789	38,713 108,333 115,986
Miscellaneous Operating and Maintenance Expenses Sub-total Maintenance & Repair Expenses	3.5%	3.5%		206,869	827,476 289,536	1,034,345 361,920	20,923 214,109 74,917	856,438	1,070,547 374,587	21,603	886,413 310,158	1,108,016	22,473 229,359 80,253	917,437 321,014	1,146,797 401,267	23,157 237,387 83,062	949,548	1,186,935 415,312
Supportive Services Commercial Expenses	3.5%	3.5%	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%	72,304	289,030	361,920	74,917	299,670	3/4,58/	77,540	310,158	- 387,098	80,253	321,014	401,267	83,002	332,249	410,312
TOTAL OPERATING EXPENSES PUPA (w/o Reserves/GL Base Rent/Bond Fees)				1,026,589	2,725,881	3,752,470	1,062,519	2,821,287	3,883,806	1,099,708	2,920,032	4,019,739	1,138,197	3,022,233	4,160,430	1,178,034	3,128,011	4,306,045
Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent Bond Monitoring Fee]			3,000 500	12,000	15,000	3,000	12,000	15,000	3,000	12,000	15,000	3,000 500	12,000 2,000	15,000	3,000 500	12,000	15,000
Replacement Reserve Deposit Operating Reserve Deposit				15,100	60,400	75,500	15,100	60,400	75,500	15,100	60,400	75,500	15,100	60,400 -	75,500	15,100	60,400	75,500
Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit			from 'Commercial Op. Budget' Worksheet;	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155	33,231	132,924	166,155
Required Reserve Deposit/s, Commercial Sub-total Reserves/Ground Lease Base Rent/Bond Fees	I		Commercial to Residential allocation: 0%	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155	51,831	207,324	259,155
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond PUPA (w/ Reserves/GL Base Rent/Bond Fees) NET OPERATING INCOME (INCOME minus OP EXPENSES)	Fees)			1,078,420	2,933,205	4,011,624	1,114,350	3,028,610	4,142,961	1,151,538	3,127,355 176.824	4,278,894	1,190,028	3,229,557	4,419,585	1,229,865	3,335,335 188.485	4,565,200
DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loar Hard Debt - First Lender	is)		Enter comments re: annual increase, etc.		100,000	100,000							-					100,400
Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender)	nder)		Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.													-		
Hard Debt - Fourth Lender Commercial Hard Debt Service			Enter comments re: annual increase, etc. from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 0%					-			-							
TOTAL HARD DEBT SERVICE CASH FLOW (NOI minus DEBT SERVICE)					- 165,680	- 165,680		- 171,191	- 171,191		- 176,824	- 176,824		- 182,586	- 182,586		- 188,485	- 188,485
Allocation of Commercial Surplus to LOPS/non-LOSP (residual incom AVAILABLE CASH FLOW	ne)			<u>:</u>	- 165,680	165,680		171,191	171,191		176,824	176,824		- 182,586	182,586	-	- 188,485	188,485
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL			DSCR:															
"Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits)	3.5% 3.0%	3.5%	per MOHCD policy per MOHCD policy per MOHCD policy no annual increase				-	-		-			-			-		
Other Payments Non-amortizing Loan Pmnt - Lender 1			Enter comments re: annual increase, etc.	-	-					-			-	-		-	-	
Non-amortizing Loan Pmnt - Lender 2 Deferred Developer Fee (Enter amt <= Max Fee from row 131) TOTAL PAYMENTS PRECEDING MOHCD]		Enter comments re: annual increase, etc.	1				-		- 1						-	1	
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING Does Project have a MOHCD Residual Receipt Obligation?	MOHCD)	Yes	[· · ·	165,680	165,680	<u> </u>	171,191	171,191		176,824	176,824		182,586	182,586	<u> </u>	188,485	188,485
Does Project have a MOHCD Residual Receipt Obligation? Will Project Defer Developer Fee? Residual Receipts split for all years Lender/Owner		Yes No 67% / 33%		-														
		Dist. Soft	۱ ۱	J														
MOHCD RESIDUAL RECEIPTS DEBT SERVICE	1	Dist. Soft Debt Loans		1			1	l			l			ſ			Г	
MOHCD Residual Receipts Amount Due Proposed MOHCD Residual Receipts Amount to Loan Repayment		100.00%	Allocation per pro rata share of all soft debt bans, and MOHCD residual receipts policy			110,453 110,453			114,127			117,883			121,724			125,656
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due	1	0.00%	No HCD Financing	1			1	l			l		1	1			I	-
Lender 4 Residual Receipts Due Lender 5 Residual Receipts Due Total Non-MOHCD Residual Receipts Debt Service		0.00% 0.00%		}								-		ł			ł	
REMAINDER (Should be zero unless there are distributions below)									E7 064			E0 044			60.963			62 626
Owner Distributions/Incentive Management Fee Other Distributions/Uses]					55,227 55,227			57,064 57,064			58,941 58,941			60,862 60,862		F	62,828 62,828
Final Balance (should be zero) REPLACEMENT RESERVE - RUNNING BALANCE																		
Replacement Reserve Starting Balance Replacement Reserve Withdrawals (ideally tied to CNA) Replacement Reserve Interest				-		1,132,500			1,208,000			1,283,500			1,359,000		ļ	1,434,500
RR Running Balance	1		RR Balance/Unit	1		1,208,000 \$8,000			1,283,500 \$8,500			1,359,000 \$9,000	1	l	1,434,500 \$9,500		L	1,510,000 \$10,000
OPERATING RESERVE - RUNNING BALANCE Operating Reserve Starting Balance Operating Reserve Deposits				1]	ļ			F	
Operating Reserve Withdrawals Operating Reserve Interest												•			•		r	
OR Running Balance OTHER REQUIRED RESERVE 1 - RUNNING BALANCE		OR Balance a	as a % of Prior Yr Op Exps + Debt Service			0.0%			0.0%			0.0%			0.0%			0.0%
Other Reserve 1 Starting Balance Other Reserve 1 Deposits						2,492,320 166,155			2,658,475 166,155			2,824,629 166,155		[2,990,784 166,155		F	3,156,939 166,155
Other Reserve 1 Withdrawals Other Reserve 1 Interest Other Required Reserve 1 Running Balance	1			1		2,658,475			2,824,629			2,990,784]	ļ	3,156,939		ŀ	3,323,093
OTHER RESERVE 2 - RUNNING BALANCE Other Reserve 2 Starting Balance	1			1			1	i			i		1	ſ			F	
Other Reserve 2 Deposits Other Reserve 2 Withdrawals																	ļ	
Other Reserve 2 Interest Other Required Reserve 2 Running Balance	1		<u> </u>	1									1	l			L	

Exhibit C – Self-compliance Certification Form

SOS Compliance Self-Certification Form

Senior Operating Subsidy Compliance Self-Certification Form Annual Subsidy Disbursement Request San Francisco Mayor's Office of Housing and Community Development

** This form must be completed by Senior Operating Subsidy Grantee (Project Owner) or authorized agent. **

Per the terms of the Senior Operating Subsidy ("SOS") Grant Agreement, for every year after initial disbursement of the SOS payment, the Grantee is to provide the Disbursement Request and Compliance Certifications within sixty (60) business days of the beginning of the disbursement year.

Please complete, execute and return this form, along with the disbursement request to agnes.defiesta@sfgov.org. Please allow three (3) weeks for processing and disbursement.

Project Name:

Project Street Address:

Disbursement Period – Start Date: _____ End Date: _____

Owner Compliance Certification

The undersigned owner, having received SOS funds pursuant to the SOS Grant Agreement entered into with the City and County of San Francisco ("CCSF") for the purpose of providing affordable housing subsidies for low-income seniors, does hereby certify as follows:

Initial all statements below, and supply data to make the statement complete where needed (look for underlined blanks; e.g.: _____). For any statements that are not true or require additional clarification, you must supply a detailed explanation and supporting documents. The failure to provide a conforming response to all statements below will delay disbursement of the SOS annual disbursement, which may result in a default condition under the SOS Grant Agreement.

	True	False	
1			The undersigned is in compliance with all of its obligations under the City Loan Documents and the Senior Loan Documents.
2			The undersigned has maintained tenant services and the Tenant Services Provider shall be in compliance with all of its obligations under the Services Agreement, and no default, or event that with notice or the passage of time or both could constitute a default, shall exist and remain uncured under the Services Agreement.
3			The undersigned afforms that No Event of Default, or event that with notice or the passage of time or both could constitute an Event of Default, exists and remain uncured as of the requested date for the SOS payment to be disbursed hereunder.

*** This form must be completed by Grantee or authorized agent. ***

The undersigned, acting under authority of the ownership of this project, executes this Certification, subject to the pains and penalties of perjury, and certifies that the foregoing is true and correct in all respects.

Exhibit B 2022.1117

Page 1-1

Exhibit D – Legal Description of Real Property

The land referred to is situated in the County of San Francisco, City of San Francisco, State of California, and is described as follows:

Parcel One:

Parcel A as shown on Parcel Map 11541, filed for record December 1, 2023 in Book 53 of Parcel Maps, at Page 160-163, San Francisco County Records.

EXCEPTING therefrom, the title and exclusive right to all of the minerals and mineral ores of every kind and Character now known to exist or hereafter discovered upon, within or underlying said property or that may be produced therefrom, including, without limiting the generality of the foregoing, all petroleum, oil, natural gas and other hydrocarbon substances and products derived therefrom, together with the right of ingress and egress beneath the surface of said land to explore for, extract, mine and remove the same and to make such use of said property beneath the surface as is necessary or useful in connection therewith, which use may include lateral or slant drilling, boring, digging or sinking of wells, shafts or tunnels; but without the right to disturb the surface of said land or otherwise develop the same in such manner as to endanger the safety of any highway structures that may be constructed on said property, as excepted from the deed from Southern Pacific Railroad Company, a corporation, to State of California, dated April 25, 1955, recorded April 10, 1956 (6822 OR 127).

Parcel Two:

Non-exclusive easements appurtenant to Parcel One above for access, use, maintenance, utilities, and encroachment purposes, as created in the Declaration Establishing Reciprocal Easements and Covenants Running with the Land recorded concurrently herewith in Official Records, more particularly described in Article 3 therein.

Assessor's Lot 015, Block 3739

(Formerly Assessor's Lot 014, Block 3739; previously Assessor's Lots 004, 007, and 008, Block 3739)

Exhibit E – Intentionally Omitted

Exhibit F – Intentionally Omitted

Exhibit G -- Lobbying/Debarment Certification Form

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement and the extension, continuation, renewal, amendment or modification of any federal contract, grant, loan or cooperative agreement.

2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress or an employee of a member of Congress in connection with this federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

This lobbying certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed under Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

3. Neither the undersigned nor its principals is listed by the General Services Administration as debarred, suspended, ineligible or voluntarily excluded from receiving the Funds on the Agreement Date. The undersigned will review the list to ensure that any contractor or subcontractor who bids for a contract in excess of \$100,000 is not debarred, suspended, ineligible or voluntarily excluded from participating in federal programs and activities and will obtain the certification of each contractor or subcontractor whose bid is accepted that such contractor or subcontractor is not debarred, suspended, ineligible or voluntarily excluded from participating in federal programs and activities.

Transbay 2 Senior, L.P., a California Limited Partnership

Managing General Partner:

CCDC Transbay 2 LLC, a California limited liability company

By: Chinatown Community Development Center Inc., a California nonprofit public benefit corporation, its sole member/manager

> By: _____ Malcolm Yeung Executive Director

EXHIBIT H – ANNUAL MONITORING REPORT

Owner Compliance Certification and Insurance & Tax Certification Form 2020 Annual Monitoring Report San Francisco Mayor's Office of Housing and Community Development

*** This form must be completed by Project Owner or authorized agent. ***

Complete this form, sign and date it, scan it along with current liability and property insurance certificates into a single PDF file, then email the file along with AMR_RY2020 – project name.xlsx, audited financial statements, and current waiting list to <u>moh.amr@sfgov.org</u>.

Reporting Period – Start Date: _____ End Date: _____

Owner Compliance Certification

The undersigned owner, having received housing development funds pursuant to a housing development program funding agreement/s entered into with the City and County of San Francisco ("CCSF") for the purpose of purchasing, constructing and/or improving low-income housing, does hereby certify as follows:

Initial all statements below, and supply data to make the statement complete where needed (look for underlined blanks; e.g.: _____). For any statements that are not true or require additional clarification, you must supply a detailed explanation on the Annual Monitoring Report Narrative Worksheet. The failure to provide a conforming response to all statements below will render incomplete the entire Annual Monitoring Report ("AMR") submission for this project, which may result in a default condition under the funding agreement/s, and also subject the owner to scoring penalties in future efforts to obtain funding from MOHCD for this project and any other project.

	True	False	
1			The CCSF Mayor's Office of Housing and Community Development ("MOHCD") has been alerted by the owner prior to any actions taken by the owner that affect the value of the property associated with this project, including but not limited to the establishment of any liens or encumbrances on the property; and, where required, the owner has obtained written authorization from MOHCD prior to taking any such actions.
2			The undersigned is not in default of the terms of any Agreements with CCSF for this project, nor has it been in default on any other loans, contracts or obligations on this property during the reporting period.
3			The undersigned has not been the subject of any actions relating to any other loans, contracts or obligations on this property which might have a material adverse financial impact on the property.
4			The owner has not lost or failed to renew funding for supportive services for the project during the reporting period and has made available (or caused to be made available through another party) all supportive services that are required by existing, applicable funding and regulatory agreements.
5			The owner has not lost or failed to renew funding for operating subsidy/ies for the project during the reporting period.
6			For any existing operating subsidies supporting the project, during the reporting period, the owner submitted a request for the maximum increase possible.
7			The owner has paid all taxes due for the reporting period and prior reporting periods.
8			The undersigned has marketed the units in the manner set forth in the marketing and resident selection provisions of the funding agreement/s entered into with CCSF.

Owner Compliance Certification and Insurance & Tax Certification Form 2020 Annual Monitoring Report San Francisco Mayor's Office of Housing and Community Development

	True	False	
9			The project has met affordability and other leasing provisions set forth in the funding agreement/s entered into with CCSF during the entire reporting period. As of the end date of the reporting period, units (<i>supply exact number</i>) were occupied or held vacant and available for rental by low-income tenants meeting the income qualifications pursuant to the funding agreement/s entered into with CCSF.
10			The undersigned has obtained a tenant income certification and/or third party documentation to support that certification from each tenant household occupying a unit restricted to occupancy by income-qualified tenants. All income certifications are maintained onsite with respect to each qualified tenant who resides in a unit or resided therein during the immediately preceding business year.
11			The total charges for rent and a utility allowance to each income-qualified tenant in a restricted unit do not exceed the maximum rent specified in the funding agreement/s entered into with CCSF as adjusted by the most recent HUD income and rent figures, which have been taken from the figures that are supplied by MOHCD on its website.
12			All withdrawals from the replacement and operating reserve accounts have been made in accordance with the MOHCD funding agreement/s, unless approved in writing by MOHCD.
13			Security deposits required of tenants of the project are in accordance with applicable laws and the funding agreement/s entered into with CCSF.
14			The undersigned has obtained and will maintain insurance policies in accordance with requirements of the funding agreement/s entered into with CCSF as may be reasonably updated from time to time, and has supplied with this AMR certificates of insurance that are current through the end of the reporting period.
15			The undersigned has maintained the units and common areas in a decent, safe and sanitary manner in accordance with all local health, building, and housing codes and in accordance with the HUD Housing Quality Standards.
16			The data submitted in Section 1A – Property & Residents of the Annual Monitoring Report regarding any violation/s of any health, building, or housing codes is complete and accurate; all required copies of violations/citations that were not resolved by the end of the reporting periods are also included with this AMR submission.
17			The undersigned has made best efforts to: (a) keep the units in good repair and available for occupancy; (b) keep the Project fully rented and occupied; and (c) maximize rental revenue at the Project by increasing tenant rents, and if applicable, contract rents and commercial rents, the maximum amount permitted under all current regulatory agreements, contracts, regulations and leases, without causing undue rent burden on residential tenants.
18			All questions in the Annual Monitoring Report submitted for this reporting period have been answered fully and truthfully; answers have been supplied for all of questions requiring detailed responses on the Annual Monitoring Narrative Worksheet and any related documents have been submitted as attachments.
19			The project has received additional equity proceeds in the amount of \$(<i>supply amount</i>) from low-income housing tax credit investors during the reporting period.
20			Accurate information has been provided in Worksheet 2 - Fiscal Activity about any Federal Program Income earned by this project during the reporting period.
21			Any amounts charged as Asset Management Fees are reflected accurately under Income & Expenses in Worksheet 2 - Fiscal Activity of the Annual Monitoring Report, and all such amounts have been used exclusively toward asset management of this

Owner Compliance Certification and Insurance & Tax Certification Form 2020 Annual Monitoring Report San Francisco Mayor's Office of Housing and Community Development

	True	False	
			project. Asset Management Fees taken beyond pre-approved levels have been documented as required in response to question 7 in Section 4 - Narrative.
22			The calculation of cash flow in Worksheet 2 - Fiscal Activity accurately reflects all expenses incurred and income earned, and the proposed distribution of any Residual Receipts would be in accordance with all relevant agreements and policies.
23			The Waiting List that has been submitted with the 2020 Annual Monitoring Report is an accurate and correct record as of the last day of the reporting period of the households who have applied to live at the Project, including the name of the head-of- household (or a suitable alternative), date of application, number of people in the household, stated household income and desired unit size.

Property and Liability Insurance

Enter the information requested below, and attach a current copy (each) of the Property and Liability Insurance Certificates. SCAN the documents and send them as an attachment along with the complete AMR to MOHCD via e-mail to: moh.amr@sfgov.org.

Property Insurance	
	Property Street Address:
	Policy Number:
	Policy Effective Date:
	Policy Expiration Date:
Liability Insurance	
	Property Street Address:
	Policy Number:
	Policy Effective Date:
	Policy Expiration Date:

Tax Certification

Enter the information requested below. You do **NOT** need to submit copies of the invoice or checks used to pay the tax.

Property Tax		
	Tax Year:	
	Amount of Tax Paid:	
	Date Paid:	
	Amount outstanding from	
	taxes due for Reporting Period:	
	Amount outstanding from taxes	
	due prior to Reporting Period:	

*** This form must be completed by Project Owner or authorized agent. ***

The undersigned, acting under authority of the ownership of this project, executes this Certification, subject to the pains and penalties of perjury, and certifies that the foregoing is true and correct in all respects.

Signature: ______ Date: ______

Name: ______ Title: ______

Annual Monitoring Report - Instructions - Reporting Year 2020 - Mayor's Office of Housing & Community Development

The instructions and definitions below are organized by the worksheets contained within this Annual Monitoring Report. Please review the instructions below and within each worksheet thoroughly as instructions may have changed.

1A. Property & Residents

Updated 12/21/2020

Please follow the instructions provided on the worksheet.

1B. Transitional Programs Only

Use this worksheet to report the activity only of a transitional housing program, including program capacity, number of people served, length of stay and destination upon exit. Please follow the instructions provided on the worksheet.

1C. Eviction Data

MOHCD is required to collect this data by San Francisco Adminstrative Code Sections 20.500-20.508. Please follow the instructions provided on the worksheet.

2. Fiscal Activity

Income and Expenses

The purpose of the Income and Expenses form is to track actual income and expenses over the reporting period. In addition to the instructions below, please follow instructions provided on the worksheet.

INSTRUCTIONS:

Column B - "Description of Income Accounts" and "Description of Expense Accounts". A complete description of the Income Accounts and Expense Accounts are provided below. Refer to the descriptions when completing the Fiscal Activity Worksheet. The Chart of Accounts uses account categories prescribed by generally accepted accounting principles and closely follows accounts prescribed by HUD, the State of California's Housing and Community Development Department, and the City's Quarterly Program Income Worksheet.

Column D - "Account Number". Each number represents an account in the Chart of Accounts, see below for more info.

Column F - "Residential". This column is for the essential recurring income and expenses related to the operation of a rental housing property, group home, project serving special needs populations or a transitional housing program.

Column H - "Non-Residential". This column is used to report income and expenses related to commercial space or other non-residential space in a project.

Income

Rental Income

5120 Housing Units Gross Potential Tenant Rents. This account records gross rent payable by the tenant for all residential units. Offsetting debits to this account are Account 6331, Administrative Rent Free Unit.

5121 Rental Assistance Payments. This account records rental assistance payments received or earned by the project through the LOSP, HUD Section 8 program (project-based or tenant-based assistance), HUD Section 202/811 programs, Shelter Plus Care program, HOPWA program, Rent Supplement, HOME Tenant-Based Assistance and VASH.

5140 Commercial Unit Rents. This account records gross rental income from stores, offices, rented basement space, furniture and equipment or other commercial facilities provided by the property.

Vacancy Loss

5220 Rent Income - Residential Units Vacancy Loss. ENTER AS NEGATIVE NUMBER. This account records total loss of residential rental income due to vacant residential units.

5240 Rent Income - Commercial Units Vacancy Loss. ENTER AS NEGATIVE NUMBER. This account records total loss of commercial rental income due to vacant commercial units.

Other Income

5170 Garage and Parking Spaces. This account records the gross rental income from all garage and parking spaces.

5190 Miscellaneous Rent Income. This account records gross rental income expectancy not otherwise described above.

5300 Supportive Services Income. Accounts in this series are used primarily by group home projects or other projects restricted to a special needs population (e.g., group home for mentally disabled or senior apartments). These accounts record revenues received or payable (other than rents) for services provided to tenants (e.g., meal services, housekeeping, etc.). Supportive service-related expenses are charged to accounts in the 6900 series. Enter the total of all revenues received or payable, and identify the source(s) of the income in cell D39.

5400 Interest Income - Project Operations. This account records interest income received or accrued on the Project Operating Account/s; DO NOT RECORD interest earned on the Replacement Reserve or Operating Reserve here.

5910 Laundry and Vending. This account records project revenues received from laundry and vending machines owned or leased by the project.

5920 Tenant Charges. This account records charges collected from tenants for damages to apartment units and for fees paid by tenants for cleaning of an apartment unit (other than regular housekeeping services), any security deposits forfeited by tenants moving out of the project and charges assessed to tenants for rent checks returned for insufficient funds and for late payment of rents.

5990 Other Revenue. This account records project revenue not otherwise described in the above revenue accounts.

Expenses

Management

6320 Management Fee. This account records the cost of management agent services contracted by the project. This account does not include charges for bookkeeping or accounting services paid directly by the project to either the management agent or another third party.

Salaries/Benefits

6310 Office Salaries. This account records salaries paid to office employees whether the employees work on site or not. Front-line responsibilities include for example, taking applications, verifying income and processing maintenance requests. The account does not include salaries paid to occupancy, maintenance and regional supervisors who carry out the agent's responsibility for overseeing or supervising project operations and personnel: These salaries are paid from the management fee. This account also does not include the project's share of payroll taxes (Account 6711) or other employee benefits paid by the project.

6330 Manager's Salary. This account records the salary paid to property managers. It does not include the project's share of payroll taxes or other employee benefits or compensation provided to residents managers in lieu of residents managers' salary payments.

6723 Employee Benefits: Health Insurance & Disability Insurance. This account records the cost of employee benefits paid and charged to the project for health insurance and disability insurance.

XXXX Employee Benefits: Retirement & Other Salary/Benefit Expenses. This account records the cost of employee benefits paid and charged to the project for retirement and any other employee salary/benefits.

6331 Administrative Rent Free Unit. This account records the contract rent of any rent free unit provided to a resident manager which would otherwise be considered revenue producing.

Administration

6210 Advertising and Marketing. This account records the cost of advertising the rental property.

6311 Office Expenses. This account records office expense items such as supplies, postage, stationery, telephone and copying.

6312 Office Rent. This account records the rental value of an apartment, otherwise considered potentially rent-producing, but used as the project office or as a model apartment. The account is normally debited by journal entry.

6340 Legal Expense - Property. This account records legal fees or services incurred on behalf of the project (as distinguished from the borrower/grantee entity). For example, agents charge legal fees for eviction procedures to this account.

6350 Audit Expense. This account records the auditing expenses incurred by the project that are directly related to requirements for audited financial statements and reports. This account does not include the auditor's charge for preparing the borrower/grantee's Federal, State and local tax returns. This account does not include the cost of routine maintenance or review of the project's books and records.

6351 Bookkeeping Fees/Accounting Services. This account records the cost of bookkeeping fees or automated accounting services not included in the management fee but paid to either the agent or a third party.

6370 Bad Debts. This account records by journal entry the amount of tenant accounts receivable that the agent estimates uncollectible at the end of the accounting period.

6390 Miscellaneous Administrative Expenses. This account records administrative expenses not otherwise classified in the 6300 Series. If the project had miscellaneous administrative expenses greater than \$10,000, a detailed itemization of these expenses must be provided in the Narrative worksheet.

Utilities

6450 Electricity

6451 Water

<u>6452 Gas</u>

6453 Sewer

Taxes and Licenses

6710 Real Estate Taxes. This account records payments made for real estate taxes of the project.

6711 Payroll Taxes (Project's Share). This account records the project's share of FICA and State and Federal Unemployment taxes.

6790 Miscellaneous Taxes, Licenses and Permits. This account records any taxes, licenses, permit fees or costs of insurance assessed to the property and not otherwise categorized in the 6700 Series.

Insurance

6720 Property and Liability Insurance. This account records the cost of project property and commercial general/auto liability insurance.

6721 Fidelity Bond Insurance. This account records the cost of insuring project employees who handle cash.

6722 Workers' Compensation. This account records the cost of workers' compensation insurance for project employees.

6724 Directors and Officers Liabilities Insurance. This account records the cost of insurance to cover financial protection for the directors and officers of the ownership entity in the event they are sued in conjunction with the performance of their duties as they relate to the property.

Maintenance and Repairs

6510 Payroll. This account records the salaries of project employees whose perform services including but not limited to janitorial/cleaning, exterminating, grounds, repairs, elevator maintenance and decorating. This account does not include the property's share of payroll taxes (FICA and Unemployment) or other employee benefits paid by the property.

6515 Supplies. This account records all cost of supplies charged to the property for janitorial cleaning, exterminating, grounds, repairs and decorating.

6520 Contracts. This account records the cost of contracts the owner or agent executes with third parties on behalf of the property for janitorial/cleaning, exterminating, grounds, repairs, elevator maintenance and decorating.

6525 Garbage and Trash Removal. This account records the cost of removing garbage and rubbish from the project. The account does not include salaries paid to janitors who collect the trash.

6530 Security Payroll/Contract. This account records the project's payroll costs attributable to the protection of the project or the costs of a protection contract that the owner or agent executes on behalf of the project.

6546 HVAC Repairs and Maintenance. This account records the cost of repairing and maintaining heating or air conditioning equipment owned by the project. Agents should capitalize repairs of significant amounts which extend the useful life of the equipment.

6570 Vehicle and Maintenance Equipment Operation and Repairs. This account records the cost of operating and repairing project motor vehicles and maintenance equipment. Motor vehicle insurance is not included in this account but is charged to account 6720.

6590 Miscellaneous Operating and Maintenance Expenses. This account records the cost of maintenance and repairs not otherwise classified in the 6400 and 6500 account Series. If the project had miscellaneous operating and maintenance expenses greater than \$10,000, a detailed itemization of these expenses must be provided in the Narrative worksheet.

Supportive Services

6900 Supportive Service Expenses. Accounts in this series are used primarily by group home projects and other projects restricted to a special needs population. The accounts record expenses directly related to special services provided to the tenants (e.g., food, housekeeping, case managers, social activity coordinator, etc.).

Reserve Account Activity

<u>1320 Replacement Reserve Required Annual Deposits.</u> This account records the required amount of deposits made to a segregated Replacement Reserve bank account from the project's Operating Account during the reporting period. See below for more guidance about data entry required for replacement reserve eligible expenditures.

<u>1365 Operating Reserve Deposits</u>. This account records amount of deposits made to a segregated Operating Reserve bank account from the project's Operating Account during the report period.

XXXX Operating Reserve Account Withdrawals. Enter the total amount of withdrawals made from the Operating Reserve, which will be deposited into the project's Operating Account during the reporting period.

<u>1330</u> Other Reserve Accounts - Deposits. This account records amount of deposits made to segregated reserve bank accounts not identified above during the report period. Deposits are assumed to have been funded by the project's operating account and will decrease the surplus cash amount in row 136. You should provide the name of the account in cell D132.

XXXX Other Reserve Accounts - Withdrawals. This line is used to record the amount of withdrawals made from other segregated reserve bank accounts during the reporting period. Withdrawals entered are assumed to have been deposited into the project's operating account and will increase the surplus cash amount in row 136. You should provide the name of the account in cell D133.

3A. Occupancy & Rent Info

Accurate and complete household and tenancy data must be submitted on the Occupancy & Rent Info worksheet as evidence that the project complies with the income eligibility and rent affordability restrictions of MOHCD's funding agreements. Enter the data described below into the chart in Section 3A - Occupancy & Rent Info for the tenant population that occupied the project as of the end of the reporting period.

- NEW: for each VACANT unit, in column D, enter the unit number, follow by "- Vac". For example, if Unit 201 was vacant, in column D, enter "201 - Vac." -Identify manager's unit with the unit number, follow by "- Mgr". For example, if the manager occupies Unit 501, in column D, enter "501 - Mgr." -For vacant units and manager's units, you must supply data in columns D, E, P, R and T. All other columns should be left blank.

COLUMN DESCRIPTION

- C. Row Number. Do not enter data in this column.
- D. Unit No. Enter the unit number (or bed number for transitional or group housing) for each unit/bed in the property.
- E. Unit Type. Use the drop down menu to select the unit type (also shown below):
 - Bed = (measurement for Group homes or transitional housing)
 - "SRO" = Single Room Occupancy unit
 - "Studio" = Studio unit
 - "1BR" = 1 Bedroom unit

"2BR" = 2 Bedroom unit
"3BR" = 3 Bedroom unit
"4BR" = 4 Bedroom unit
"5+BR" = 5 or more Bedroom unit

F. Is the Unit Fully-Accessible or Adaptable? Use the drop down menu to indicate which

"Accessible - Mobility" = The unit is fully-accessible for persons with mobility impairment.

"Accessible - Communication" = The unit is fully-accessible for persons with visual and hearing impairment.

- "Mobility & Communication" = The unit is fully-accessible for persons with mobility, visual and hearing impairment.
- "Adaptable" = The unit was designed to be accessible, but some accessibility features may have been omitted or concealed.

"Not Accessible or Adaptable" = Not Accessible or Adaptable.

- G. Date of Initial Occupancy. Enter the date when the tenant occupied their *first unit in the project*. For tenants who have transferred to another unit in the project, this date will be different than the date when they moved into their current unit
- Household Annual Income at Initial Occupancy. Enter the tenant's annual household income from the initial income certification that
 Was done before they moved into their *first unit in the project*. For tenants who have transferred to another unit in the project, this amount will be different than the amount from the rertification that was done when they moved into their current unit.
- Household Size at Initial Occupancy. Enter the number of people that was in the tenant's household when they I. occupied their first unit in the project. For tenants who have transferred to another unit in the project, this number may be different than it was when they moved into their current unit.
- J. Date of Most Recent Income Recertification. Enter date of most recent income recertification. Leave blank for vacant units.
- K. Household Annual Income as of Most Recent Recertification within reporting period. Enter annual income of the household from the most recent recertification. OK to leave blank ONLY if ALL funders do not require annual income recertifications.
- L. Household Size as of Most Recent Recertification within reporting period. Enter the number of occupants in the unit from the most recent recertification within the reporting period.
- M. [Minimum Occupancy for Unit Type. The data here is automatically entered from items 25-31 on Worksheet #1A.
- N. Maximum Occupancy for Unit Type. The data here is automatically entered from items 25-31 on Worksheet #1A.
- O. **Overhoused or Overcrowded?** The data here is automatically generated based on entries in column K and on items 26-32 on Worksheet #1A.

P. Overhoused or Overcrowded - Narrative A household is "Overhoused" if there are fewer people residing in the unit than the minumum occupancy. "Overcrowded" means that there are more people residing in the unit than the maximum occupancy. If the data in column N indicates that the household is overhoused or overcrowded, please describe any extenuating circumstances that justify the overhoused/overcrowded status and summarize efforts that you have made to transfer the tenant to a unit that is appropriate for the size of the household, if applicable.

- Q. Is this Unit a HOPWA set-aside unit? (yes/no). "HOPWA set-aside" units are required when HOPWA capital funding is used to acquire, construct or rehab a project.
- R. Rental Assistance. From the drop-down menu, select one code only to indicate the type of assistance, if any, being provided to the tenant (low-income units only). Select "None" if no rental assistance comes with the unit or none is provided to the tenant.

"RAD - PBV" = As a result of a RAD (Rental Assistance Demonstration) conversion, the project unit comes with a RAD Project-Based Section 8 subsidy that will remain with the unit after the tenant moves out.

"TPV" = As a result of a RAD (Rental Assistance Demonstration) conversion, the project unit comes with a HUD Tenant Protection Voucher subsidy to help prevent displacement and/or stabilize the property.

"Section 8 - Project Based" = The unit comes with Section 8 subsidy that will remain with the unit after the tenant moves out.

"Section 8 - Tenant Voucher" = Tenant is receiving assistance through the Section 8 Certificate or Voucher programs.

"PRAC - 202" = The unit receives a subsidy through a Project Rental Assistance Contract from HUD's 202 program.

"PRAC - 811" = The unit receives a subsidy through a Project Rental Assistance Contract from HUD's 811 program.

"S+C" = Tenant is receiving tenant-based assistance, or the unit has project-based assistance, from the Shelter Plus Care program.

"HOPWA" = The units is a HOPWA-designated unit under the project funding from the Housing Opportunities for People With AIDS program. While HOPWA is not a source of tenant-based assistance, if the tenant is receiving any other form of subsidy, please report on the amount of Rental Assistance on this worksheet and note the source of the Rental Assistance in the Narrative section of the AMR.

"VASH" = Tenant is receiving tenant-based assistance, or the unit comes with project-based rental assistance, from the Veterans Administration Supportive Housing program.

"LOSP" = The unit receives a subsidy through the City's Local Operating Subsidy Program.

"DAH (DPH)" = The unit receives a subsidy through the City's Direct Access to Housing Program of DPH.

"HSA Master Lease" = The unit receives a subsidy through the City's Master Lease Program of the Human Services Agency.

"MHSA" = The unit receives a subsidy under CA HCD's Mental Health Services Act.

"HOME TBA" = Tenant receives assistance from a HOME-funded rental assistance program.

"Rent Supplement" = Tenant receives a supplemental rent payment from an outside agency.

"Other" = Tenant is receiving, or unit comes with, rental assistance through another Federal, State or local program.

S. Amount of Rental Assistance. Enter the dollar amount of rental assistance that is paid on behalf of the household/tenant.

- T. Amount of Maximum Gross Rent Allowed for Unit. Enter the maximum rent for the unit that is allowed by the most restrictive funder of the project.
- U. Amount of Tenant Paid Rent for Unit. Enter only the amount of rent that the tenant pays. Do not include any rental assistance paid on behalf of the tenant by another party.
- V. Utility Allowance. If the tenant pays for utilities, enter the Utility Allowance allowed for the unit. Enter zero (0) if the Utilities are paid by the project.

Household Rent Burden. THIS IS A SELF-CALCULATING CELL - ENTER NO DATA HERE. If the rent burden is 100% or greater, it is W. likely that the amount of tenant paid rent and/or the amount of HH income is incorrect, please review the data for accuracy. Typically, rent burdens should be 60% or less. If a unit has a rent subsidy, the typical requirement is for tenants to pay 30% of income toward rent.

- X. Date of Most Recent Rent Increase within the Reporting Period. ONLY FOR UNITS THAT DO NOT HAVE RENTAL ASSISTANCE OR SUBSIDY. Enter date of most recent rent increase for unit.
- Y. Amount of Most Recent Rent Increase within the Reporting Period. ONLY FOR UNITS THAT DO NOT HAVE RENTAL ASSISTANCE OR SUBSIDY. Enter amount of most recent rent increase for unit.

Z. Percentage of Most Recent Rent Increase. THIS IS A SELF-CALCULATING CELL - ENTER NO DATA HERE.

3B. Demographic

Gender and Sexual Orientation: on June 30, 2017, MOHCD published and distributed a Notice regarding new requirements to collect this demographic data. Click this cell to review the Notice if you have any questions about this.

Gender. Provide info for the Head of Household. The 8 possible answers for Gender are:

- Female
- Male
- Genderqueer/Gender Non-binary
- Trans Female
- Trans Male
- Not listed
- Declined/Not Stated
- Question Not Asked

Sexual Orientation. Provide info for the Head of Household. The 7 possible answers for Sexual Orientation are:

- Bisexual
- Gay /Lesbian/Same-Gender Loving
- Questioning /Unsure
- Straight/Heterosexual
- Not listed
- Decline to Answer
- Not Stated

Elderly Household. For each residential unit, enter "Yes" if the anyone in the household is a person that is at least 62 years of age. Enter "No" if everyone in the household is younger than 62.

Number of Children Under Age 18 in Household. Enter the number of occupants in the unit that were under age 18 as of the end date of the reporting period.

Disability. If any members of the household have any of the listed disabilities, select the disability from the drop-down menu. Select "None" if the unit is not occupied by any tenants with a listed disability.

3C. Summary of Reported Household Demographics

No data entry required. Output based on information reported from Worksheets 3A and 3B.

4. Narrative

Please follow the instructions provided on the worksheet.

5. Project Financing

Supply the info requested about all current financing of the project. Lenders should be listed in lien order, i.e., with the most-senior lender in the first lien position, the most-junior lender in last lien position.

6. Services Funding

For each service that is provided based on your answers to questions 51-61 on Worksheet 1A, you must supply additional info about each service provider on Worksheet 6. Services Funding.

7. Supplementary Audit Information - Required by MOHCD

Use this template to satisfy the audit requirement for MOHCD-funded projects. Project Owners/auditors may enter data directly into this worksheet and then print it to create the required Supplemental Schedules in the Audited Financial Statement. Alternatively, the audit requirement may be satisified by using a form generated by the Sponsor's accounting system, as long as the form includes all the elements contained within MOHCD's template.

Completeness Tracker

Use this worksheet to track your work and to verify that you have completed all required data entry.

Links to Relevant Policies

Double click on the following web links to access the policy documents posted at SFGOV for your reference. The web address of the pages on the web are included for manual navigation as well.

MOHCD Forms Page at SFMOHCD.ORG

http://sfmohcd.org/documents-reports-and-forms

Program Income Overview

http://sfmohcd.org/sites/default/files/FileCenter/Documents/5141-MOH_ProgIncomeOverview.pdf

MOHCD Residual Receipt Policy

http://sfmohcd.org/sites/default/files/Documents/CURRENTResidualRecPolicy%202016.pdf

MOHCD Insurance Requirements Policy

http://sfmohcd.org/sites/default/files/FileCenter/Documents/5140-INSURANCE%20EXHIBIT%20K 2014-05-21.pdf

MOHCD Operating Fees Policy

http://sfmohcd.org/sites/default/files/Documents/CURRENT%20OperatingFeesPolicy%202016.pdf

Mayor's Office of Housing & Community Development 1 IDENTIFYING INFO 2 Reporting Period Start Date (m/d/yyyy) 3 Property Name (select from drop down) 4 Property Name (select from drop down) 4 Property Name (select from drop down) 4 Property Full Street Address (e.g. '123 Main Street') 6 Sponsor Executive Director Name 7 E-mail 8 Property Management Company 9 Property Management Company 9 Property Management Company 10 Phone Number 11 E-mail 12 Property Manager Name 13 Phone Number 14 E-mail 15 Property Owner Contact Person 16 Property Owner Contact Person 17 Phone Number 18 E-mail 19 Asset Manager Name 20 Phone Number 21 E-mail 22 AMR Preparer's Name 23 Phone Number </th <th></th> <th>Annual Monitoring Report - Pro</th> <th>• •</th> <th>-</th> <th>-</th> <th></th>		Annual Monitoring Report - Pro	• •	-	-	
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20 Phone Number 21 E-mail 22 AMR Preparer's Name 23 Phone Number 24 E-mail PROPERTY/MARKETING INFO Is the project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yee or "no" from the drop-down menu to the left.) <i>If you answer "yees"</i> ; skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg." What is the Unit Mix for the Property? Please include any manager's units in this tally. Occupancy Standard: Maximum HH Size for this Unit Types 26 Single Room Occupancy (SRO) Units 1 27 Studio Units 1	19			ger Name		
21 E-mail 22 AMR Preparer's Name 23 Phone Number 24 E-mail PROPERTY/MARKETING INFO 25 PROPERTY/MARKETING INFO 25 Unit State project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yee or "no" from the drop-down menu to the left.) If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B. TransitionalProg." What is the Unit Mix for the Property? Please include any manager's units in this tally. Occupancy Standard: Maximum HH Size for this Unit Types "Occupancy Standards should be described in project Approved Tenant Selection and Marketing Pla In State for this Unit Type* 26 Single Room Occupancy (SRO) Units 1 1 27 Studio Units 1 1	20	······				
23 Phone Number 24 E-mail PROPERTY/MARKETING INFO Is the project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yes or "no" from the drop-down menu to the left.) If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg." What is the Unit Mix for the Property? Please include any manager's units in this tally. Occupancy Standard: Maximum HH Size for this Unit Types "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Standard: In the Standard: Standard: In the Standard:	21					
23 Phone Number 24 E-mail PROPERTY/MARKETING INFO Is the project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yes or "no" from the drop-down menu to the left.) If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg." What is the Unit Mix for the Property? Please include any manager's units in this tally. Occupancy Standard: Maximum HH Size for this Unit Types "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Maximum HH Size for this Unit Type" "Occupancy Standard: Standard: In the Standard: Standard: In the Standard:	22		AMR Prepa	rer's Name		
PROPERTY/MARKETING INFO 25 Is the project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yes or "no" from the drop-down menu to the left.) If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg." What is the Unit Mix for the Property? Please include any manager's units in this tally. Unit Types Number Of Units Occupancy Standard: Maximum HH Size for this Unit Type* "Occupancy Standard: Maximum HH Size for this Unit Type* 26 Single Room Occupancy (SRO) Units 1 1 27 Studio Units 1	23		······			
25 Is the project any of the following: Transitional Housing, Residential Treatment Program, Shelter or Transitional Group Home? (select "yes or "no" from the drop-down menu to the left.) <i>If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg."</i> What is the Unit Mix for the Property? Please include any manager's units in this tally. Unit Types Number Of Units Occupancy Standard: Maximum HH Size for this Unit Type* "Occupancy Standards should be described in project's Approved Transt Selection and Marketing Pla this Unit Type* 26 Single Room Occupancy (SRO) Units 1 1 27 Studio Units 1	24		E-mail			
25 Treatment Program, Shelter or Transitional Group Home? (select "yes or "no" from the drop-down menu to the left.) <i>If you answer "yes", skip questions 26 through 39 below, and continue with question 40. Also, you must complete worksheet "1B.TransitionalProg."</i> What is the Unit Mix for the Property? Please include any manager's units in this tally. Unit Types Number Of Units Number Of Units Occupancy Standard: Minimum HH Size for this Unit Type* 26 Single Room Occupancy (SRO) Units 27 Studio Units		PROPERTY/MARKETING INFO				
Unit TypesNumber Of UnitsOccupancy Standard: Minimum HH Size for this Unit Type*Occupancy Standard: Maximum HH Size for this Unit Type**Occupancy Standards should be described in project's Approved Tenant Selection and Marketing Pla 	25		Treatment F or "no" from skip questi	rogram, Shelter of the drop-down monstant for the drop-down monstant for the drop of the d	or Transitional nenu to the left 39 <i>below, and</i>	Group Home? (select "yes" .) If you answer "yes", d continue with question
Unit Types Number Of Units Number Of Units Occupancy Standard: Minimum HH Size for this Unit Type* Standard: Maximum HH Size for this Unit Type* *Occupancy Standards should be described in project's Approved Tenant Selection and Marketing Pla if not defined there, supply the standards used organization-wide. 26 Single Room Occupancy (SRO) Units 1 27 Studio Units 1		What is the Unit Mix for the Property? Please include any r	nanager's units i	n this tally.		
27 Studio Units 1		Unit Types		Standard: Minimum HH Size for this	Standard: Maximum HH Size for this Unit	described in project's Approved Tenant Selection and Marketing Plan. If not defined there, supply the
27 Studio Units 1	26	Single Room Occupancy (SRO) Units		1		
	27			1		+
		+				+

Two-Bedroom (2BR) Units

Three-Bedroom (3BR) Units

Four-Bedroom (4BR) Units

TOTAL # Units---->

0

Five- or More (5+BR) Bedroom Units

29

30

31

32

33

44		 were cleared in the reporting year? Are there urgent Major Property Repairs needed on the property in the next two years? (Yes/No) If there are needed major repairs you must answer Question #3 on the Narrative worksheet. (Click on #3 at left to jump to Narrative worksheet.)
лл		How many Health, Building or Housing Code Violations
43		 How many Health, Building or Housing Code Violations were open from prior years?
42		 How many Health, Building or Housing Code Violations were issued against the property in the reporting year? (If there were no violations enter "0"). If the property was cited for code violations in the reporting year or has open, unresolved violations from prior years as indicated below, you must answer Question #2 on the Narrative worksheet. (Click on #2 at left to jump to Narrative worksheet.)
41		What is the projected date of the next Capital Needs Assessment? (m/d/yyyy)
40		What is the date of the last Capital Needs Assessment? (m/d/yyyy)
39		Affirmative Marketing - Did you conduct any marketing of the project during the reporting period? If you conducted marketing during the reporting period, you must answer Question #5 on the Narrative worksheet. (Click on #5 at left to jump to Narrative worksheet.)
38		When was the waiting list last updated? (m/yyyy)
37		Waiting List - How many applicants are currently on the waiting list? (<i>Please also submit a copy of the waiting list, see AMR submission instructions.</i>)
36		 Vacant Unit Rent-Up Time - (in DAYS) State the average vacant unit rent-up time. This is the period from the time a household moves out to when the unit is rented again. Please EXCLUDE any units that are being held vacant to support rehabilitation or other temporary relocation needs. If this period exceeds 30 days, you must answer Question # 4 on the Narrative worksheet. (Click on # 4 at left to jump to Narrative worksheet.)
35	0	Evictions - How many evictions occurred during the reporting year? (This data in this field is automatically calculated from the data that is entered on worksheet 1C. You must complete worksheet 1C, unless the project is transitional housing, a residential treatment program, a shelter or a transitional group home.)
34		Vacancies - How many vacancies occurred at the project during the reporting period? (Be sure that the number you report here is not less than the number of vacant units that are included on worksheet 3.)

46	Resident Services: AN ANSWER IS REQUIRED	#	adequate fur elsewhere) t funds neede additional ex report. (Click	ty has Immediate nds in the Replac o cover the costs od to make up the cplanation in ques c on # 3 at left to j	ement Reserv , please suppl difference, an stion #3 of the ump to Narrati	re (or y the amount of nd supply Narrative ive worksheet.)	ailable to
	the residents free of charge, on site or at another of additional information about each of the marked set	desi	gnated location	on within 1/4 mile	of the project.		
47		Go To WS6	After School	Program/s (y/n)			
48		Go To WS6	Licensed Da day care ONL	y Care Service (µ Y) (y/n)	participant fees a	re allowable for	
49		Go To WS6	Youth Progra	am/s (y/n)			
50		Go To WS6	Educational ESL) (y/n)	Classes (e.g. bas	sic skills, comp	outer training,	
51		ເພື່ອ 🖇 Health and Wellness Services/Programs (y/n)					
52		ີ່ 🖇 Employment Services (y/n)					
53		Go To WS6	Case Manag	gement, Informati	on and Referra	als (y/n)	
54		Go To WS6	Benefits Ass Financial Lite	istance and Advo eracy and Couns	ocacy; Money eling (y/n)	Management;	
55		Go To WS6	Support Gro Activities (y/	ups, Social Even n)	ts, Organized ⁻	Tenant	
56		Go To WS6	Other Servic	e #1 - Please sp	ecifiy in colum	n G.	
57		Go To WS6	Other Servic	e #2 - Please sp	ecifiy in colum	n G.	
 	POPULATION SERVED						
	/ Actual Populations: As of the last day of the report of Households) for the Project?	ortin	g period, wha	at are the Actual a	and Target Pop	pulations (expres	ssed as
HOPWA number	arget Population, enter the number of units at the proje , McKinney), are targeted to and set aside for the target of households at the project that, as of the end of the re ulations shown in the table.	pop	ulations show	n in the table. Und	ler Actual Popu	lation, enter the	
			Target Pop	ulation	Actual Popul	lation	
58			0	Families	0	Families	
59			0	Persons with HIV/AIDS	0	Persons with HIV/AIDS	
60			0	Housing for Homeless	0	Housing for Homeless	
61			0	Mentally or Physically Disabled	0	Mentally or Physically Disabled	

62		0	Senior Housing	0	Senior Housing
63		0	Substance Abuse	0	Substance Abuse
64		0	Domestic Violence Survivor	0	Domestic Violence Survivor
65		0	Veterans	0	Veterans
66		0	Formerly Incarcerated	0	Formerly Incarcerated
67		0	Transition- Aged Youth ("TAY")	0	Transition- Aged Youth ("TAY")

Remember, SAVE YOUR WORK!

	Annual M	onitoring R	eport - Tra		ograms -	g Year 2020 - Mayor's Office of Housing & Community Development
	t Address:	w. What is t	he target ca	pacity of this	project?	in this section must be filled with a number of "0" or greater in order for th
	heet to be	complete.)	-			
	A. Num Singles Not	B. Num Families	C1. Num Adults in	C2. Num Children in	D. Num of Beds	
	in Families		Families	Families		
1						
2 Perso		0 I Durina Or	erating Yea	ar (All blanks		Singles and Families) That Can Be Served st be filled with a number of "0" or greater in order for the worksheet to be
	lete.)	• •	-	•		5
	A. Num Singles Not	B. Num Families	C1. Num Adults in	C2. Num Children in		
3	in Families		Families	Families	Num on t	of operating year
4		0				ogram during the operating year
6						Singles and Families) Served gram during the operating year
7	0	0	0	0	1	on the last day of the operating year
8 9		0	<capacity< td=""><td>Utilization Rat</td><td></td><td>n program on the last day of the operating year</td></capacity<>	Utilization Rat		n program on the last day of the operating year
the (Capacity Util	ization Rate	is <u>LESS</u> than	75% you mus	t respond	wing:
10					1. Explai	(s) why the capacity utilization rate is as low as it is; and
11					2. Descri	raise the capacity utilization rate to at least 75%, with specific timeline.
	1	For the 0 ho	usobolds that	LEET the progr	am during	ng year, how many were in the project for the following lengths of time? (Total in cell l
engti	h of Stay:					must be filled with a number of "0" or greater in order for the worksheet to be complete
12		Less than 1			1	
13 14		1 to 2 month 3 - 6 months			+	
15		7 months -12	2 months		1	
16 17		13 months - 25 months -			-	
18	0		H's that left th	ne program		
estin	ation:					g the operating year, how many left for the following destinations? (Total in cell H53 sh filled with a number of "0" or greater in order for the worksheet to be complete.)
19	1	Rental - Hou	use or Apartme	ent (no subsidy)	
20		Public Hous	ing	,		
~		Section 8 Vo Subsidized I	oucher Rental - house	or apartment		
21 22		Homeowner	ship			
22 23		Moved in wi		ends		
22 23 24	0					
22 23	0	Permanen	t Housing Su	ibtotal		TT I
22 23 24	0	Permanen	t Housing Su		IS	INOR
22 23 24 25	0	Permanen Transitional	t Housing Su	omeless persor		ansmonal
22 23 24 25 26 27		Permanen Transitional Moved in wi	t Housing Su Housing for h th family or fri	btotal omeless persor ends TEMPOR		TRANSITIONAL
22 23 24 25 26 27 28	0	Permanen Transitional Moved in wi Transition	t Housing Su Housing for h th family or fri al Housing S	btotal omeless persor ends TEMPOR		
22 23 24 25 26 27		Permanen Transitional Moved in wi Transition Psychiatric h	t Housing Su Housing for h th family or fri al Housing S nospital	omeless persor ends <i>TEMPOR</i> ubtotal	PARILY	
22 23 24 25 26 27 27 28 29		Permanen Transitional Moved in wi Transition Psychiatric h	t Housing Su Housing for h th family or fri al Housing S nospital	btotal omeless persor ends TEMPOR	PARILY	
22 23 24 25 26 27 28 29 30		Permanen Transitional Moved in wi Transition Psychiatric I Inpatient alc	t Housing Su Housing for h th family or fri nal Housing S hospital cohol or other o	omeless persor ends <i>TEMPOR</i> ubtotal	PARILY	INSTITUTIONAL TRANSITIONAL
22 23 24 25 26 27 28 29 30 31		Permanen Transitional Moved in wi Transition Psychiatric H Inpatient alc Jail/Prison Medical Fac	t Housing Su Housing for h th family or fri nal Housing S hospital cohol or other o	omeless persor ends <i>TEMPOR</i> ubtotal	PARILY	
22 23 24 25 26 27 28 29 30 31 32 33 33	0	Permanen Transitional Moved in wi Transition Psychiatric I Inpatient alc Jail/Prison Medical Fac Institution Emergency	t Housing Su Housing for h th family or fri al Housing S hospital bohol or other of ility al Subtotal Shelter	ibtotal omeless persor ends <i>TEMPOR</i> ubtotal drug treatment	facility	
22 23 24 25 26 27 28 29 30 31 32 33	0	Permanen Transitional Moved in wi Transition Psychiatric I Inpatient alc Jail/Prison Medical Fac Institution Emergency Places not n	t Housing Su Housing for h th family or fri al Housing S hospital bohol or other of ility al Subtotal Shelter	omeless persor ends <i>TEMPOR</i> ubtotal	facility	
22 23 24 25 26 27 28 29 30 31 32 33 34 35	0	Permanen Transitional Moved in wi Transition Psychiatric I Inpatient alc Jail/Prison Medical Fac Institution Emergency	t Housing Su Housing for h th family or fri al Housing S hospital ohol or other of al Subtrotal Shelter neant for hum	ibtotal omeless persor ends <i>TEMPOR</i> ubtotal drug treatment	facility	

Annual Monitoring Report - Eviction Data - Reporting Year 2020 - Mayor's Office of Housing & Community Development

Project Address:

This section of the AMR must be completed for all projects, except for transitional housing or residential treatment services.

 Image: 1
 Number of households who lived in the project during the reporting period:

 1
 Number of households who lived in the project AT ANY TIME during the reporting period. Be sure to include all households that moved in during the reporting period.

Number of households in the project who received Notices of Eviction during the reporting period for each of the following reasons: (If more than one process offers to a burbehold than timent more approx)

(If more that	an one reason applies to a household, report only the primary reason.)		7		1			
Yo	u MUST answer every question (i.e., enter zero if applicable).	enter #s		enter #s				
	Derech of Lease Assessment	below	La d'anne ann Anne air an Ia d'an Allachan Anne air an	below	Diash. African			
2	Breach of Lease Agreement		Indigenous - American Indian/Native American Indigenous from Mexico, the Caribbean, Central		Black - African			
			America or South America					
3	Capital Improvement				Black - African American			
4	Condo Conversion		Other Indigenous		Black - Caribbean, Central American, South American or Mexican			
5	Demolition		Asian - Chinese		Other Black			
6	Denial of Access to Unit		Asian - Filipino		North African			
7	Development Agreement		Asian - Japanese		West Asian			
8	Ellis Act Withdrawal		Asian - Korean		Other Middle Eastern or North African			
9	Failure to Sign Lease Renewal		Asian - Mongolian		Pacific Islander - Chamorro			
10	Good Samaritan Tenancy Ends		Asian - Central Asian		Pacific Islander - Native Hawaiian			
11	Habitual Late Payment of Rent		Asian - South Asian		Pacific Islander - Samoan			
12	Illegal Use of Unit		Asian - Southeast Asian		Other Pacific Islander			
13	Lead Remediation		Other Asian		White - European			
14	Non-payment of Rent		Latino - Caribbean		Other White			
15	Nuisance		Latino - Central American		Not Reported			
16	Other		Latino - Mexican	0	Total (must match Total number in E29)			
17	Owner Move In		Latino - South American					
				Gender dat	ta for households that received Notices of Eviction during the			
18	Roommate Living in Same Unit		Other Latino	reporting period:				
10	Roominate Ewing in Game Onic	Servel Or	ientation data for households that received					
			Eviction during the reporting period:					
19	Substantial Rehabilitation	Notices of			Female			
20	Unapproved Subtenant		Bisexual		Male			
21 0	Total number of households who received Notices of Eviction		Gay/Lesbian/Same-Gender Loving		Genderqueer/Gender Non-Binary			
			Questioning/Unsure		Trans Female			
			Straight/Heterosexual		Trans Male			
			Not Listed		Not Listed			
			Declined / Not Stated		Declined / Not Stated			
		0	Total (must match Total number in E29)	0	Total (must match Total number in E29)			

Number of Unlawful Detainer actions filed in court by the owner against tenants in the project during the reporting period for each of the following reasons: (If more than one reason applies to a household, report only the primary reason.) You MUST assure rever question (i.e. getter zero if anylicable) Et

|--|

(lf r	nore than one reason applies to a household, report only the primary reason.) You MUST answer every question (i.e., enter zero if applicable).	enter #s below		enter #s below	
22	Breach of Lease Agreement		Indigenous - American Indian/Native American		Black - African
			Indigenous from Mexico, the Caribbean, Central		
23	Capital Improvement		America or South America		Black - African American
24	Condo Conversion		Other Indigenous		Black - Caribbean, Central American, South American or Mexican
25	Demolition		Asian - Chinese		Other Black
26	Denial of Access to Unit		Asian - Filipino		North African
27	Development Agreement		Asian - Japanese		West Asian
28	Ellis Act Withdrawal		Asian - Korean		Other Middle Eastern or North African
29	29 Failure to Sign Lease Renewal		Asian - Mongolian	1	Pacific Islander - Chamorro
30	Good Samaritan Tenancy Ends		Asian - Central Asian		Pacific Islander - Native Hawaiian
31	Habitual Late Payment of Rent		Asian - South Asian		Pacific Islander - Samoan
32	Illegal Use of Unit		Asian - Southeast Asian	1	Other Pacific Islander
33	Lead Remediation		Other Asian		White - European
34	Non-payment of Rent		Latino - Caribbean		Other White
35	Nuisance		Latino - Central American	1	Not Reported
36	Other		Latino - Mexican	0	Total (must match Total number in E56)
37	Owner Move In		Latino - South American		•
38	Roommate Living in Same Unit		Other Latino		ta for households for which Unlawful Detainers were filed report period:
39	Substantial Rehabilitation		ientation data for households for which Unlawful were filed during the report period:		Female
40	Unapproved Subtenant		Bisexual		Male
41	0 Total number of unlawful detainer actions filed		Gay/Lesbian/Same-Gender Loving		Genderqueer/Gender Non-Binary
			Questioning/Unsure		Trans Female
			Straight/Heterosexual		Trans Male
			Not Listed		Not Listed
			Declined / Not Stated		Declined / Not Stated
		0	Total (must match Total number in E56)	Total (must match Total number in E56)	

Number of households Evicted from the project during the reporting period for the each of the following reasons:

the following reasons.						
		in one reason applies to a household, report only the primary reason.) u MUST answer every question (i.e., enter zero if applicable).	enter #s below		enter #s below	
42		Breach of Lease Agreement		Indigenous - American Indian/Native American		Black - African
				Indigenous from Mexico, the Caribbean, Central		
43		Capital Improvement		America or South America		Black - African American
44		Condo Conversion		Other Indigenous		Black - Caribbean, Central American, South American or Mexican
45		Demolition		Asian - Chinese		Other Black
46		Denial of Access to Unit		Asian - Filipino		North African
47		Development Agreement		Asian - Japanese		West Asian
48		Ellis Act Withdrawal		Asian - Korean		Other Middle Eastern or North African
49		Failure to Sign Lease Renewal		Asian - Mongolian		Pacific Islander - Chamorro
50		Good Samaritan Tenancy Ends		Asian - Central Asian		Pacific Islander - Native Hawaiian
51		Habitual Late Payment of Rent		Asian - South Asian		Pacific Islander - Samoan
52		Illegal Use of Unit		Asian - Southeast Asian		Other Pacific Islander
53		Lead Remediation		Other Asian		White - European
54		Non-payment of Rent		Latino - Caribbean		Other White
55		Nuisance		Latino - Central American		Not Reported
56		Other		Latino - Mexican	0	Total (must match Total number in E83)
57		Owner Move In		Latino - South American		
58		Roommate Living in Same Unit		Other Latino	Gender da	ta for households that were Evicted during the reporting period:
				ientation data for households that were Evicted		
59		Substantial Rehabilitation	during the	reporting period:		Female
60		Unapproved Subtenant		Bisexual		Male
		Total number of households evicted (flows to question #35 on Worksheet				
61	0	1A)		Gay/Lesbian/Same-Gender Loving		Genderqueer/Gender Non-Binary
				Questioning/Unsure		Trans Female
				Straight/Heterosexual		Trans Male
				Not Listed		Not Listed
				Declined / Not Stated		Declined / Not Stated
			0	Total (must match Total number in E83)	0	Total (must match Total number in E83)

B Annual Monitoring Poport - Ficeal Activity - Poporting	D Voor 2020 - Moveris	F		J
Annual Monitoring Report - Fiscal Activity - Reporting	rear 2020 - Mayor S		ommunity Develop	ment
INCOME & EXPENSES				
	· · · · · · · · · · · · · · · · · · ·	t Date: 1/0/1900	End Date:	1/0/1900
18 Numbe	r of Units> 0 Accoun	t		
20 Description of Income Accounts	Numbe	r Residential	Non-Residential	Total
21				
22 Rental Income				
23 Housing Units - Gross Potential Tenant Rents	5120			
Rental Assistance Payments (identify ALL sources in row below if applicable, inc				
24 LOSP funding)	5121			
25 So	urce/s>			
26 Commercial Unit Rents	5140			
27 sub-total Gross Ren	tal Income:	\$0.00	\$0.00	\$0.0
28 Vacancy Loss - enter amounts as negative numbers!			Must slick 9	vacancy rat
			Must click & explain if	
			Residential Vac	
29 Housing Units	5220		Rate is > 15%	
30 Commercial	5240			0.00%
31 sub-total	Vacancies:	\$0.00	\$0.00	\$0.0
32				
33 NET RENTA	L INCOME:	\$0.00	\$0.00	\$0.00
34 35 Other Income				
36 Garage and Parking Spaces	5170			
37 Miscellaneous Rent Income	5190			
Supportive Services Income - Do not enter supportive services income if it is tra-	cked in a			
separate budget and not appropriate per MOHCD loan terms to be included in R 38 Receipts calculation.	tesidual 5300			
39 Supportive Services Income Source/s- identify program source(s) if a				
40 Interest Income - Project Operations (From Operating Account Only)	5400			
41 Laundry and Vending	5910			
	5920			
43 Other Revenue 44 sub-total Other Income	5990	\$0.00	\$0.00	\$0.0
45		*****	+0.00	\$010
46 TOTAL INCOME	RECEIVED:	\$0.00	\$0.00	\$0.0
47 48 INCOME & EXPENSES				
49	Accoun			
50 Description of Expense Accounts 51 Management	Numbe	r Residential	Non-Residential	Total
52 Management Fee	6320			
"Above the Line" Asset Management Fee (amount allowable may be limited, see				
53 Fee Policy)			00.03	<u>***</u>
54 sub-total Managemer 55 <u>Salaries/Benefits</u>	п схрепзе:	\$0.00	\$0.00	\$0.0
56 Office Salaries	6310			
	6330			
57 Manager's Salary				
58 Employee Benefits: Health Insurance & Disability Insurance	6723			
59 Employee Benefits: Retirement & Other Salary/Benefit Expenses				
60 Administrative Rent Free Unit	6331			A
61 sub-total Salary/Benef 62 Administration	ιτ ⊏xpense:	\$0.00	\$0.00	\$0.0
63 Advertising and Marketing	6210			
64 Office Expenses	6311			
65 Office Rent	6312			
66 Legal Expense - Property	6340			
67 Audit Expense	6350			
68 Bookkeeping/Accounting Services	6351			
Bad Debts Miscellaneous Administrative Expenses (must click & explain if >\$10k)	6370			
Miscellaneous Administrative Expenses (must click & explain if >\$10k) 71 sub-total Administrative	e Expense: 6390	\$0.00	\$0.00	\$0.0
72 Utilities	•			÷ 510
		1		
73 Electricity	6450			
	6450 6451			

	В	D	F	Н	
15	Annual Monitoring Report - Fiscal Activity - Reporting Year 2020		of Housing & C		ment
76	Sewer	6453			
77 78	sub-total Utilities Expense: Taxes and Licenses		\$0.00	\$0.00	\$0.00
79	Real Estate Taxes	6710			
80	Payroll taxes	6711			
81 82	Miscellaneous Taxes, Licenses, and Permits sub-total Taxes and License Expense:	6719	\$0.00	\$0.00	\$0.00
83 84	Insurance	6720			
85	Property and Liability Insurance Fidelity Bond Insurance	6720			
86	Workers' Compensation	6722			
87	Directors & Officers Liabilities Insurance	6724			
88	sub-total Insurance Expense:		\$0.00	\$0.00	\$0.00
89	Maintenance and Repairs				
	IMPORTANT NOTE RE: TREATMENT OF CAPITAL AND NON-CAPITAL MAINTENANCE REPAIR exclude those from this section. If you do include those expenses here, be sure to record the an				: if possible,
90	Payroll	0540			
		6510 6515			
	Supplies				
	Contracts Cathogo and Track Personal	6520			
	Garbage and Trash Removal	6525			
	Security Payroll/Contract	6530			
96	HVAC Repairs and Maintenance	6546			
97	Vehicle and Maintenance Equipment Operation and Repairs Miscellaneous Operating and Maintenance Expenses (must click & explain if >\$10k)	6570			
98 99	sub-total Maintenance Expenses (must click & explain in >\$10k)	6590	\$0.00	\$0.00	\$0.00
	Supportive Services: do not enter supportive services expenses if tracked in separate budget and not eligible to be counted against project income for residual receipts				
100	calculation.	6930			
101	SUB-TOTAL OPERATING EXPENSES:		\$0.00	\$0.00	\$0.00
	and are eligible for payment by the Replacement Reserve, please enter details in Replacement Reserve-Eligible Expenditures below, beginning from row 207. Amounts provided in F210:215 will be linked to cell F102 and netted out from operating expenses. Non-Capital Maintenance Repair Expenses eligible for payment by Replacement Reserve. Only enter amounts here if they were included in amounts entered for Maintenance & Repairs section above and will be reimbursed by Replacement Reserve. Amount will be netted out from operating expenses. Enter as positive number.		\$0.00		
			¢0.00		
104 105	TOTAL OPERATING EXPENSES:	Name of Lessor/ Bond Monitoring Agency/ Reserve	\$0.00	\$0.00	\$0.00
106 107	Ground Lease Base Rent/Bond Fees/Reserves Ground Lease - Base Rent (provide Lessor name to the right)	Account			\$0.00
	Bond Monitoring Fee				\$0.00
109	Replacement Reserve Required Annual Deposit (Source is Operating Account.) Enter as positive number.	1320			\$0.00
110	Operating Reserve Deposits (Source is Operating Account.) Enter as positive number.	1365			\$0.00
	Operating Reserve Account Withdrawals (For deposits to Operating Account.) Enter as				
	positive number. Other Required Reserve Account Deposits (Source is Operating Account. Enter as positive surplice Identify recome account in part and (1220)				\$0.00
	number. Identify reserve account in next col) (1330) Other Required Reserve Account Withdrawals (For deposit to Operating account. Enter as				\$0.00
113 114	positive number. Identify account in next col> Sub-total Ground Lease Base Rent/Bond Fees/Reserves		\$0.00	\$0.00	\$0.00 \$0.00
115		!	\$0.00	\$0.00	
116	TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond Fees)		\$0.00	\$0.00	\$0.00
117 118	1. TOTAL INCOME RECEIVED:	Acct Num	Residential \$0.00	Non-Residential \$0.00	Total \$0.00
119	2. TOTAL OPERATING EXPENSES:		\$0.00	\$0.00	\$0.00
120 121	3. NET OPERATING INCOME:		\$0.00	\$0.00	\$0.00
	4. Debt Service (Principal and Interest)	Name of Lender / Describe Other Amt Paid	Residential	Non-Residential	Total
123	Lender1 - Principal Paid (provide lender name to the right)				
124	Interest Paid				
125	Other Amount (describe to the right)				
126	Lender2 - Principal Paid (provide lender name to the right)				
127	Interest Paid				
4.0-					
128 129	Other Amount (describe to the right) Lender3 - Principal Paid (provide lender name to the right)				

	В	D	F	Н	J
15	Annual Monitoring Report - Fiscal Activity - Reporting Year 2020) - Mayor's Office	e of Housing & C	community Develo	oment
130	Interest Paid				
131	Other Amount (describe to the right)				
132	Lender4 - Principal Paid (provide lender name to the right)				
133 134	Interest Paid Other Amount (describe to the right)				
134	Total Debt Service Payments	1	\$0.00	\$0.00	\$0.00
136					
137	Surplus Cash, Detail (NOI minus Debt Service and Reserve Activity)		\$0.00	\$0.00	\$0.00
138					
139	If amount for Surplus Cash above is negative: - you must provide a detailed explanation to question #8 on the Narrative worksheet - you must NOT supply data for any of the fields for Uses of Surplus Cash below		<u>Go to v</u>	vs4 Narrative questi	
140	Surplus Cash, Total>		novid! / !! !	no motive	\$0.00
141	Distribution of Surplus Cash/Residual Receipts - (Response Required.) In the s distributions of Surplus Cash that accurately reflects the requirements under all MOH agreements that govern. Please include the calcluation methodology, applicable annu rows 143-165, select the distribution priority for each of the uses of cash flow/suprlus MOHCD agreements or other funder agreements, enter N/A in the box below.	CD agreements as v al increases, etc. F	well as the requirer or proposed distrib	nents of other funders ution amounts entered	and any other d in column J,
142					
143	USES OF SURPLUS CASH THAT ARE AUTHORIZED TO BE PAID PRIOR TO CALCULA PAYMENTS (IF APPLICABLE)	TION OF RESIDUAL	RECEIPTS	Distribution Priority (select below)	Leave cells below blank if Surplus Cash is <= \$0.
144	 Operating Reserve Replenishments (Deposits made out of surplus cash to satisfy minimum balance requirements). 				
	6. "Below-the-line" Asset Mgt fee (prior written authorization from City/SFRA may be				
	required, see Asset Mgt. Fee Policy). 7a. Partnership Management fee due from this reporting period. if any (tax credit				
146	projects only; not allowed if project is beyond 15-year compliance period). 7b. Partnership Management fee accrued but unpaid from PRIOR reporting periods, if				
1 47	any (tax credit projects only; per City policy, typically must be paid out of owner distribution, entries usually not allowed here).				
	8a. Investor Services Fee (aka LP Asset Management Fee) due from this reporting period. if any (tax credit projects only; per City policy, not allowed if project is beyond 15- year compliance period).				
	Busing the period. 8b. Investor Services Fee (aka LP Asset Management Fee) accrued but unpaid from PRIOR reporting periods, if any (tax credit projects only; per City policy, typically must be paid out of owner distribution, entries usually not allowed here)).			<u> </u>	
	9. Deferred Developer fee, if any				
151	10. Other payments: use question #1 on the Narrative (worksheet #4) to provide details about any fees or other payments, including ground lease residual rent payments for a non-MOHCD/OCII ground lease. Failure to provide details will result in disallowance of this expense. You may only include payments that were approved by MOHCD at time of funding that are also explicitly authorized by a Partnership Agreement or similar project document.	<u>Go to ws4</u> <u>Narrative question</u> <u>#1</u>			
152	11ai. Debt Pmt to other lender1: Principal Paid (note lender name to right)				
	11aii. Debt Pmt to other lender1: Interest Paid 11bi. Debt Pmt to other lender2: Principal Paid (note lender name to right)				
155	11bii. Debt Pmt to other lender2: Interest Paid				
156	Total Payments preceding Residual Receipts Calculation:				\$0.00
157					
158	12. RESIDUAL RECEIPTS				\$0.00
159				Distribution Priority (select below)	Leave cells below blank if Surplus Cash is <= \$0.
160	12a. MOHCD Residual Receipts Due for Loan Repayment				
161	12b. MOHCD Residual Receipts Due for Ground Lease Residual Rent Payment				
162	12c. Subtotal Residual Receipts Payments to MOHCD				\$0.00
163	12d. Residual Receipts Debt Pmt to other lender3 (note lender name to right)				

	В	D	F	Н	J
	Annual Monitoring Report - Fiscal Activity - Reporting Year 2020	- Mayor's Offic	of Housing & C		nmont
15	Annual Monitoring Report - Liscal Activity - Reporting Teal 2020		e of flousing a c	community Develo	pinein
164	12e. Residual Receipts Debt Pmt to other lender4 (note lender name to right)				
4.05	12f. Residual Receipts Debt Pmt to other lender5 (note lender name to right)				
165	Total Residual Receipts Debt Finit to other lenders (note lender hanne to right) Total Residual Recipts Payments:				\$0.00
166 167					\$0.00
107	DO NOT SUBMIT YOUR PROPOSED RESIDUAL RECEIPT PAYMENT TO M				ROPOSED
	PAYMENT AND GENERATE AN INVOICE IF THE CALCULATION CAN BE VERIF				
168	MOHCD WILL CON				,
169	Remaining Balance				\$0.00
170					
	Proposed Owner Distributions (provide description in column D and enter amount in				
171	column J. If an amount is entered, a description is required.)				
	Proposed Other Distributions/Uses (provide description in column D and enter amount in column L If an amount is optared a description is required. If you had a Calendar Year				
172	column J. If an amount is entered, a description is required. If you had a Calendar Year LOSP surplus, please acknowledge that and note exact amount.)				
173		·			
	Final Balance: should be ZERO except when Surplus Cash (cell J140) is negative				
174					\$0.00
175	RESERVE ACCOUNT DETAILS				
176					
	OPERATING RESERVE (Do not leave blanks for any questions asking for a number, enter a	zero instead.)			
179	Minimum Required Balance:				
	Beginning Balance:				
180	Actual Annual Deposit from Operating Budget in Current Reporting Period (not				
181	editable, data entered in cash flow above, account number 1365):	¢0.00			
101	Additional Deposit (use ONLY to record deposits form the Op Budget attributable to	\$0.00			
182	a prior reporting period, or deposits made from an external source)				
183	Interest Earned:				
	Annual Withdrawal Amount (enter as negative number):				
184		¢0.00			
185	Ending Balance (don't edit cell calculated): Required Annual Deposit:	\$0.00			
186	Required Annual Deposit.				
	Total Operating Expenses plus debt service (don't edit cell calculated)	\$0.00			
	If the calculated percentage shown to the right (Op Reserve Account Ending Balance				
	divided by Total Op Expenses) is less than 23.5%, you must describe how the project				
	will remedy the shortfall in the adjacent cell.				
	If the calculated percentage shown to the right is greater than 26.5%, you must				
	explain why the Op Reserve balance exceeds MOHCD's requirement in the adjacent				
188	cell.	0.000%			
189					
	REPLACEMENT RESERVE (Do not leave blanks for any questions asking for a number, en	ter zero instead.)			
191	Minimum Required Balance:				
192	Beginning Balance:				
193	Actual Annual Deposit:				
194	Interest Earned:				
	Annual Withdrawal Amount (enter as negative number):				
195		* *			
196	Ending Balance (don't edit cell calculated):	\$0.00			
197	Required Annual Deposit (do not edit - taken from page 1 account number 1320):	\$0.00			
Ê	Describe how the amount of annual deposit and the minimum required				
	balance is determined.				
100					
198 199					
	CHANGES TO REAL ESTATE ASSETS				
	Enter Beginning and Ending Balances in each of the categories listed below. Changes in ass	et categories will	Balance,		Balance,
201	auto calculate. Building & Improvements		1/00/1900	Changes	1/00/1900
202	Dunung & improvements			\$0.00	
	Offsite Improvements			\$0.00	
203				\$0.00	
	Site Improvements			00.00	
204	Land Improvements			\$0.00	
205				\$0.00	
	Furniture, Fixtures & Equipment			÷1100	
206				\$0.00	
Ē	Other			÷1.00	
207				\$0.00	
1					
	Device service Reserve Elizable E 19 D States and a state of the	and an all the second s	Example 12	na Dauli i D	
208	Replacement Reserve-Eligible Expenditures: Provide details below about the Capi	tal and non-Capital	Expenditures that a	re Replacement Rese	erve-eligible.

_	В	D	F	Н	J
15	Annual Monitoring Report - Fiscal Activity - Reporting Year 2020) - Mayor's Office	e of Housing & C	ommunity Develo	oment
209	Capital Repairs and Improvements: Enter capital repairs and improvement costs associate positive change, an entry is requred in each corresponding cateogry in rows 212-217. If the c replacement reserve during the reporting year, show the repair cost under "Replacement Re by the replacement reserve during the reporting year, show the repair cost under "Operating improvements made.	operating account is o serve". If the operatir Account." Use the s	used initially to fund th ng acount is used to f ection below to suppl	ne repair, and is later re und the repair and was y a description of the ca	imbursed by the not reimbursed
210		Replacement	irs and Improvement		
	Capital Repairs and Improvements - Categories	Reserve	Operating Account	Other Source	Total Amount
212	Building & Improvements				\$0.00
213	Offsite Improvements				\$0.00
214	Site Improvements				\$0.00
215	Land Improvements				\$0.00
216	Furniture, Fixtures & Equipment				\$0.00
	Other				\$0.00
-	Total Description of Capital Repairs and Improvements	\$0.00	\$0.00	\$0.00	\$0.00
	Non-Capital Replacement Reserve Eligible Expenditures (i.e., labor costs): Enter the ar 	nounts used to fund	non-capital replacement	ent reserve eligiblie exp	enditures. Use
222 223	Source Paid out of Operating Budget, to be reimbursed by RR (shows the amount entered in row 10	3 above)			Amount \$0.00
224	Paid Directly from Replacement Reserve				
224	Other Source				
225					
227	Explanation of Non-Capital Replacement Reserve Eligible Expenditures			Total	\$0.00
228	TOTAL REPLACEMENT RESERVE ELIGIBLE EXPENDITURES: the Replacement Reserve Withdrawal for the reporting period should not exceed the Total RR-eligible Expenditures. You must provide more details above or an explanation below if the RR withdrawal amount exceeds the Total RR-Eligible Expenditures.	RR Withdrawal Amount>	\$0.00	Total RR-Eligible Expenditures>	\$0.00
229 230 231	Notes About RR Withdrawal Amount in excess of Total RR-eligible Expenditures:				
232	FEDERAL PROGRAM INCOME REPORT				
233 234 235 236	This section must be completed if the project received any CDBG funding, even if the more information, use the following link or copy this web address for manual navigation <u>http://www.sf-moh.org/Modules/ShowDocument.aspx?documentid=5141</u> <u>Overview of Federal (HOME and CDBG) Program Income</u>	•	ogram income duriı	ng the reporting perio	d was zero. For
237					
238	CDBG PROGRAM INCOME Proposed amounts to be used to fund eligible CDBG activities as described in the Federal CDBG Program Regulations at 24 CFR 570.201-206 and consistent with the Cityle 2020-2024 Consolidated Rina, 2020-2024 Action Riase as follows:	AMOUNT	DESCRIPTION		
239	City's 2020-2024 Consolidated Plan, 2020-2021 Action Plans as follows: Amount to be used for CDBG eligible activity#1 (provide amount in cell to the right, and activity description and regulation citation in column furthest to the right):		DEGORIFTION		
241	Amount to be used for CDBG eligible activity#2 (provide amount in cell to the right, and activity description and regulation citation in column furthest to the right):				
242	Amount to be used for CDBG eligible activity#3 (provide amount in cell to the right, and activity description and regulation citation in column furthest to the right):				
243	Amount to be deposited for use on future eligible CDBG activities that will be undertaken by June 30, 2019 (provide amount in cell to the right, and activity description and regulation citation in column furthest to the right): Other (provide amount in cell to the right, plus activity description and regulation				
244					
245	Total CDBG Program Income Calculation(see instructions for guidance on how to calculate)				
246	To ensure the eligible use of CDBG Program Income, the recipient of federal CL Housing and Community Development for the use of CDBG program income re				

	Annual Monitoring Report - Occupancy & Rent Info - Reporting Year 2020 - Mayor's Office of Housing & Community Development																						
Project	Address:									upplied on	this works	heet must be f	from the rent roll of the last mo	nth of the r	reporting period that was entere	d on worksh	eet 1A.	1/0/	1900		# Units:	(0
		NEW: for Identify For vaca For occu For tena	the data requested for the tenant or each VACANT unit, in column i manager's unit with the unit numb ant units and manager's units, pro- upied units, provide data in colum unts who moved in during the repu- sporting period), respectively.	D, enter the un per, follow by "- pvide data in co nns D-L, Q-R, T	it number, follov Mgr". For exam Jumns D, E, F, G -V. Data may a	v by "- Vac". nple, if the m Q and R only Iso be requir	For example, anager occup /. ed in Cols O,	if Unit 201 was v ies Unit 501, in co S, X & Y, enter da	acant, in col olumn D, ent ata if any of	er "501 - M	gr." hose colum	ins are unshad	ded in the row. nns J, K & L										
		For tena the proje Before (ants who have transferred units w ect, i.e. when they first moved in t using the "paste" function to enter conforms with the choices of the	to the building. r data for <mark>Unit 1</mark>	ype, Is the Unit	Accessibe a	nd Rental As	sistance Type, ple	ease check t	he drop-dov	/n-menus to	o ensure that t	he data you are										
		instructio	ons to fix and resubmit.							.,			1			1							
с	D	E	F	G	н	1	J	К	L	M	N	0	Р	Q	R	S	т	U	V	W	x	Y	Z
Row Num	Unit No.	Unit Type (Bed / SRO / Studio / 1BR / 2BR / 3BR / 4BR / 5+BR). Use drop- down menu choices ONLY!	Is the Unit Fully Accessible or Adaptable? Use drop-down menu choices ONLY1	Date of INITIAL OCCUPANCY (m/d/yyyy)	Household Annual Income AT INITIAL OCCUPANCY		Date Of Most Recertification DURING OR PRIOR TO REPORTING PERIOD (m/d/yyyy)	Household Annual Income as of Most Recent Recertification DURING OR PRIOR TO REPORTING PERIOD	Household Size (number) as of Most Recent Recertification DURING OR PRIOR TO REPORTING PERIOD		Max Occupancy for Unit Type (per data entered on worksheet 1A)	Is the Household Overhoused or Overcrowded?	Overhoused / Overcowded – Narrative. (Explanation required for each row where ideates in displayed in Column N and Cal O cell shows no highlighting. Describe any externating circumstances that justify the Overhoused/Overcrowded status; summarize efforts made to bransfer HH to unit of appropriate size.)	HOPWA set-	Rental Assistance Type (select 'none' if none) Use drop-down menu choices ONLY!	Amount of Rental Assistance	Amount of Maximum Gross Rent Allowed for Unit (enter \$0 if n/a)	Amount Tenant Paid Rent for Unit	Utility Allowance (Enter \$0 if all utilities. are included.)	HH Rent Burden (tenant paid rent plus utility allowance x 12 / hh income): typically between 30- 50%; should never exceed 100%.	Date Of Most Recent Rent Increase WITHIN THE REPORTING PERIOD (m/d/yyyy) (supply only if the Rental Assistance Type = "none")	Amount of Most Recent Rent Increase WITHIN THE REPORTING PERIOD (supply only if the Rental Assistance Type = "none")	%age of Rent Increase (calculated, do not enter; Utility Allowance is factored into this calculation)
1																							
2		-																					
3																							
5																							
7																							
8																							
10																							
11																							
12																							
14 15																							
16																							
17																							
19																							
20																							
22																							
23																							
25																							
26 27																							
28																							
29 30																							
31																							
32		1																					
34 35																							
35																							
37																							
38 39		1																					
40																							
41																							
43																							
44 45																							
46																							
47																							
49																							
50 51																							
	I	1	ł	1	-1		I	I	I				+		1	I	I	1	1				

Annual Monitoring Report - Demographic Information - Reporting Year 2020 -

Mayor's Office of Housing & Community Development

• Provide the data requested below for the tenant population that was residing in the project at the end of the Reporting Period.

• Select one Gender and one Sexual Orientation category for the head of household.

• Indicate whether or not any one member of the household is 62 years of age or older.

• Enter the number of children under the age of 18 for whom the unit is their primary place of residence.

• If one or more members of the household is/are disabled, indicate the nature of the primary disability of one of those members.

• If unknown, manager's or vacant unit, select "Question Not Asked".

• See the Instructions worksheet for a link to additional info about the City ordinance that requires collection of this data beginning in 2017.

С	D	E	F	G	Н	I	J	к	L
Row Num	Unit No.	(Bed / SRO	MODELCOOLIC		Gender (select from drop down menu) for Occupancies AFTER 6/30/2017	Sexual Orientation (select from drop down menu) for Occupancies AFTER 6/30/2017	Elderly Household member? (yes/no)	Number of Children under Age 18 in HH	Disability (anyone in the Household, select one)
1									
2									
3									
4									
5									
6									
7									
8									
9									
10									
11									
12									
13 14									
14									
15									
17									
18									

Annual Monitoring Report - Summary of Reported Household Demographics - Reporting Year 2020 -Mayor's Office of Housing & Community Development

Household Size Other Household Demographics Image: Constraint of the second demonstration of the second demonstr	# Reported
Two Person Household 0 Three Person Household 0 Four Person Household 0 Households with Children Under 18 0 Households with Tenant with Physical Disability 0	
Three Person Household 0 Four Person Household 0 Household 0	
Four Person Household 0 Households with Tenant with Physical Disability	
Five Person Household 0 Households with Tenant with Visual Disability	
Six Person Household 0 Households with Tenant with Hearing Disability	
Seven or more Person Household 0 Households with Tenant with Mental/Devt Disability	
TOTAL Households* 0 Households with Tenant with Other Disability	
TOTAL Residents 0 Households with Tenant with More than One Disability	
*Excludes 0 unit(s) reported as manager's or vacant unit(s). Households with Tenant with No Disability	

Gender	Head of HH	% of Total
Female	0	
Male	0	
Genderqueer/Gender Non-binary	0	
Trans Female	0	
Trans Male	0	
Not listed	0	
Declined/Not Stated	0	
Question Not Asked	0	
Total Head of Households	0	

Sexual Orientation Bisexual

Questioning /Unsure Straight/Heterosexual Not listed Decline to Answer Not Stated Question Not Asked Total Head of Households

Gay /Lesbian/Same-Gender Loving

0		U	reisons with niv/AiDS	U
0		0	Housing for Homeless	0
0		0	Mentally or Physically Disabled	0
Reported ead of HH	% of Total	0	Senior Housing	0
0		0	Substance Abuse	0
0		0	Domestic Violence Survivor	0
0		0	Veterans	0
0		0	Formerly Incarcerated	0
0		0	Transition-Aged Youth ("TAY")	0

Tar	get Population	Ac	tual Population		
0	Families	0	Families		
0	Persons with HIV/AIDS	0	Persons with HIV/AIDS		
0	Housing for Homeless	0	Housing for Homeless		
0	Mentally or Physically Disabled	0	Mentally or Physically Disabled		
0	Senior Housing	0	Senior Housing		
0	Substance Abuse	0	Substance Abuse		
0	Domestic Violence Survivor	0	Domestic Violence Survivor		
0	Veterans	0	Veterans		
0	Formerly Incarcerated	0	Formerly Incarcerated		
0	Transition-Aged Youth ("TAY")	0	Transition-Aged Youth ("TAY")		

0

Annual Monitoring Report - Narrative - Reporting Year 2020 -Mayor's Office of Housing & Community Development

Project Street Address:

Reporting Period - Start Date: 1/0/1900 Reporting Period - End Date: 1/0/1900

MOHCD created the questions below to allow project owners to supply additional information about a small number of measurements that may indicate that a project is having difficulties. By providing this information, project owners will help provide context for the conclusions that can be made about the measurements. MOHCD will use the measurements and the information below to prioritize the projects that need closer scrutiny and support. Please supply as much information as is readily available.

1. Explanations & Comments

Use this space to record notes about any peculiarities in the data entry process. For example, if you entered a formula instead of a single number for a field, make a note here re: for which question on which worksheet that was done, and describe the formula & underlying numbers. Also use this field to describe in detail any amounts entered for "Other payments" on the worksheet "2.Fiscal," item 10.

2. Code Violations

Provide the following for any violations or citations of Health or Building or Housing Codes that were issued during the reporting period, or were issued in a prior reporting period but remained open during any time of the current reporting period:

Violation or Citation #	Date Issued	Issued By	Description	Cleared? (y/n)

** ONLY FOR ALL VIOLATIONS THAT WERE NOT RESOLVED by the end of the reporting period: You must also attach a SCANNED copy of each Violation/Citation to your AMR submittal. **

Violation or Citation #	Date Cleared	Issued By	Description of Remedy

(add additional rows as needed)

* ONLY FOR ALL VIOLATIONS THAT WERE NOT RESOLVED by the end of the reporting period: You must also attach a SCANNED copy of each Violation/Citation to your AMR submittal. **

3. Major Repairs

Describe any major repair or replacement needs that have been identified as being required within the next 2 years, and any related plans to pay for whatever is needed.

4. Vacant Unit Rent-Up Time

If the project had an average VACANT UNIT RENT-UP TIME greater than 30 days for question 36 on the worksheet "1A.Prop&Residents," you must supply the following:

- a. A description of the work done to analyze the cause/s of the high turnaround time, and what the identified causes are; and
- b. A description of the work done to identify means of reducing the turnaround time, and all viable remedies that have been identified; and
- c. A description of the plan to implement any remedies, including specific timelines for the implementation work.

5. Affirmative Marketing

Did you conduct any marketing of the project during the reporting period? If yes, please describe the marketing that was conducted, including

- a. when the marketing was conducted and how it was intended to reach populations least likely to apply for the project;
- b. any advertising, direct mailings, emailings and web postings that were done; and
- c. how many households were on the waiting list prior to the marketing and how many were on it after the marketing was completed.

6. Vacancy Rate ----->

If the project had a VACANCY RATE greater than 15%, as may be shown above from the Income Expense section of the worksheet "2.Fiscal," you must supply the following:

- a. A description of the work done to analyze the cause/s of the vacancy rate, and what the identified causes are; and
- b. A description of the work done to identify means of reducing the vacancy rate, and all viable remedies that have been identified; and
- c. A description of the plan to implement any remedies, including specific timelines for the implementation work.

7. Miscellaneous Expenses: Administrative/Operating & Maintenance

If the project had miscellaneous administrative or miscellaneous operating & maintenance expenses greater than \$10,000 respectively, you must provide a detailed itemization of these individual expenses below. Total expenses must equal the total amount reported on the worksheet "2.Fiscal."

Misc. Admin Expenses]	
Expense Description	Amount	HUD Acct #	Notes
Total:	0.00		
Diff. from Fiscal Activity WS:			
Diff. If Off T ISCAL ACTIVITY WO.			
]	
Misc. Operating & Maintenance Ex	penses		
	rpenses	HUD	
	apenses Amount	HUD Acct #	Notes
Misc. Operating & Maintenance Ex	-		Notes
Misc. Operating & Maintenance Ex	-		Notes
Misc. Operating & Maintenance Ex	-		Notes
Misc. Operating & Maintenance Ex	-		Notes
Misc. Operating & Maintenance Ex	-		Notes
Misc. Operating & Maintenance Ex	-	Acct #	Notes

8. Negative Cash Flow

If the project had NEGATIVE CASH FLOW, as may be shown above from the Income Expense section of worksheet "2.Fiscal," you must supply the following:

- a. A description of the work done to analyze the cause/s of the shortfall, and what the identified causes are; and
- b. A description of the work done to identify remedies for the shortfall, and all viable remedies that have been identified; and
- c. A description of the plan to implement any remedies, including specific timelines for the implementation work.
- d. If the project has a Project-Based Section 8 Housing Assistance Payments (HAP) contract, please also supply the date of the last increase to the HAP contract, the date when the project will submit the next HAP contract rent increase, and any related comments about whether the project has been diligent in seeking annual increases to the HAP contract.

Annual Monitoring Report - Project Financing - Reporting Year 2020 - Mayor's Office of Housing & Community Development

Provide information about all current financing of the project. Lenders should be listed in lien order, i.e., with the most-senior lender in the first lien position, the most-junior lender in last lien position.

Project Add			1					
Current	Project Financing							
Lien Order	Lender (and Loan Program if applicable)	Loan Amount	Interest Rate	Maturity Date	Repayment Terms	Monthly Debt Service Payment		Accrued Interest As Of End of Prior Reporting Period
1		Edul Allount	Interest rule	matarity Date		oervice ruyinent	As of End of Reporting Forloa	
2								
3								
4								
5								
6								
7								
8								
9								
10								

Annual Monitoring Report - Services Funding - Reporting Year 2020 - Mayor's Office of Housing & Community Development

Completion of this page is required based on your answers to questions 51 thru 61 on worksheet 1A.Prop&Residents. Supply one row of data for each service that is being provided. (If more than one service is being provided by the same Provider under the same grant, please repeat the data for each service provided.)

Project Address:						
Current Services Funding						
Service Type	Service Provider Name	Street Address where Service is Provided	Name of Funder of this Service	Grant Amount	Grant Start Date	Grant End Date

Schedule of Operating Revenues For the Year Ended January 0, 1900

Rental Income	Total
5120 Gross Potential Tenant Rents	\$0
5121 Rental Assistance Payments (inc. LOSP)	\$0
5140 Commercial Unit Rents	\$0
Total Rent Revenue:	\$0
Vacancies	
5220 Apartments	\$0
5240 Stores & Commercial	\$0
Total Vacancies:	\$0
Net Rental Income: (Rent Revenue Less Vacancies)	\$0
Other Revenue	
5170 Rent Revenue - Garage & Parking	\$0
5190 Misc. Rent Revenue	\$0 \$0
5300 Supportive Services Income	\$0 \$0
5400 Interest Revenue - Project Operations (From Operating Acct Only)	\$0 \$0
5400 Interest Revenue - Project Operations (From All Other Accts)	ψu
5910 Laundry & Vending Revenue	\$0
5920 Tenant Charges	\$0
5990 Misc. Revenue	\$0
Total Other Revenue:	\$0
Total Operating Revenue:	\$0

Project Street Address:

Schedule of Operating Expenses For the Year Ended January 0, 1900

Management	-	Total
6320 Management Fee		\$0
"Above the Line" Asset Managemen	t Fee	\$0
	Total Management Expenses:	\$0
Salaries/Benefits		¢O

0310 Office Salaries	Ф О
6330 Manager's Salary	\$0
6723 Employee Benefits: Health Insurance & Disability Insurance	\$0
Employee Benefits: Retirement & Other Salary/Benefit Expenses	\$0

6331 Administrative Rent Free Unit			\$0
0351 Administrative Nent Tree Onit	Total Salary/Benefit Expenses:		\$0
			ΨΟ
Administration			
6210 Advertising and Marketing			\$0
6311 Office Expenses			\$0
6312 Office Rent			\$0
6340 Legal Expense - Property			\$0
6350 Audit Expense			\$0
6351 Bookkeeping/Accounting Services			\$0
6370 Bad Debts			\$0
6390 Miscellaneous Administrative Expen	ses		\$0
	Total Administrative Expenses:		\$0
Utilities			• -
6450 Electricity			\$ 0
6451 Water			\$ 0
6452 Gas			\$ 0
6453 Sewer			\$0
	Total Utilities Expenses:		\$0
Taxes and Licenses			
6710 Real Estate Taxes			\$0
6711 Payroll taxes			\$0
6790 Miscellaneous Taxes, Licenses, and	l Permits		\$0
Tot	al Taxes and Licenses Expenses:		\$0
Insurance			
6720 Property and Liability Insurance			\$0
6721 Fidelity Bond Insurance			\$0
6722 Workers' Compensation			\$0
6724 Directors & Officers Liabilities Insura	ance		\$0
	Total Insurance Expenses:		\$0
Project Street Address:			.
Schedule of O	perating Expenses		
	ded January 0, 1900		
Maintenance and Repairs		Total	
6510 Payroll			\$0

6510 Payroll	\$0
6515 Supplies	\$0
6520 Contracts	\$0
6525 Garbage and Trash Removal	\$0
6530 Security Payroll/Contract	\$0
6546 HVAC Repairs and Maintenance	\$0
6570 Vehicle and Maintenance Equipment Operation and Repairs	\$0
6590 Miscellaneous Operating and Maintenance Expenses	\$0
Total Maintenance and Repairs Expenses:	\$0

6900 Supportive Services	\$0
Capital and Non-Capital Expenditures to be Reimbursed from Replacement Reserve	\$0
Total Operating Expenses:	\$0
Financial Expenses Enter amounts in yellow highlighted cells. Leave no cells blank. Enter "0" if ap 6820 Interest on Mortgage (or Bonds) Payable 6825 Interest on Other Mortgages 6830 Interest on Notes Payable (Long Term) 6840 Interest on Notes Payable (Short Term) 6850 Mortgage Insurance Premium/Service Charge	oplicable.
6890 Miscellaneous Financial Expenses Total Financial Expenses	\$0
6000Total Cost of Operations before Depreciation:5060Operating Profit (Loss):	\$0 \$0
Depreciation & Amortization Expenses Enter amounts in yellow highlighted cells. Leave no cells blank. Enter "0" if ap 6600 Depreciation Expense 6610 Amortization Expense Operating Profit (Loss) after Depreciation & Amortization:	pplicable. \$0
Net Entity Expenses the right.	
7190 7190 7190 7190 7190 7190 7190 7190	
Total Net Entity Expenses:	\$0
3250 Change in Total Net Assets from Operations (Net Loss)	\$0

Amount computed in cell E139 should match audited financial statement.

Computation of Operating Cash Flow/Surplus Cash For the Year Ended January 0, 1900

	Total
Operating Revenue	\$0
Interest earned on restricted accounts	\$0
Adjusted Operating Revenue	\$0
Operating Expenses	\$0
Net Operating Income	\$0
Other Activity	
Ground Lease Base Rent	\$0
Bond Monitoring Fee	\$0
Mandatory Debt Service - Principal	\$0
Mandatory Debt Service - Interest	\$0
Mandatory Debt Service - Other Amount	\$0
Deposits to Replacement Reserve Account	\$0
Deposits to Operating Reserve Account	\$0
Deposits to Other Restricted Accounts per Regulatory Agreement	\$0
Withdrawals from Operating Reserve Account	\$0
Withdrawals from Other Required Reserve Account	\$0
Total Other Activity:	\$0
Allocation of Non-Residential Surplus (LOSP only)	
Operating Cash Flow/Surplus Cash:	\$0

Distribution of Surplus Cash Ahead of Residual Receipts Payments

Select the Distribution Priority number from Worksheet 2. Fiscal Activity for payments to be paid **<u>ahead</u>** of residual receipts payments.

Total

Total Cash Available for Residual Receipts Distribution:

\$0

Select the Distribution Priority number from Worksheet 2. Fiscal Activity for payments to be paid with remaining residual receipts.

Proposed Other Distribution/Uses

 		Total	
	Total Residual Receipts Distributions to Lenders:		\$0
	Proposed Owner Distribution	:	\$0

Total Residual Receipts Distributions to Lenders and Owners:	\$0
	÷ •

\$0

Summary of Replacement Reserve and Operating Reserve Activity For the Year Ended January 0, 1900

	Replacement Reserve	Operating Reserve
Balance, January 0, 1900	\$O	\$0
Actual Annual Deposit	\$O	\$0
Interest Earned	\$O	\$0
Withdrawals	\$0	\$0
Balance, January 0, 1900	\$0	\$0

Annual Monitoring Report - Completeness Tracker - Reporting Year 2020 -Mayor's Office of Housing & Community Development

This checklist is a tool to help you track progress toward completion. NOTE: Do not submit the AMR until all items are "COMPLETED."

Reporting Start Date:	1/0/00	Project Address:	
Reporting End Date:	1/0/00		

Instructions:

Once all worksheets below are "COMPLETED", email the AMR, completed Owner Compliance Certification, along with the attachments required under the Insurance and Tax Certification per page 3 of the Owner Certification, waitlist, and audited financial statements to: moh.amr@sfgov.org.

The waiting list must include the following information for each person or household who has applied to live at the project and is still waiting to be considered for an available unit: name of head-of-household, contact information, date of application, number of people in the household, stated household income and desired unit size. Prior to submittal, the waiting list must be redacted to exclude any private information that should not be shared publicly, for example, Social Security numbers, ID numbers from other forms of identification, information related to disabilities or other health conditions. Please confer with legal counsel and let MOHCD know if you have any questions prior to submitting a copy of the project's waitlist. This requirement is not applicable to transitional housing projects, residential treatment programs, shelters, group homes or permanent supportive housing for homeless people that is leased through a closed referral system.

Worksheet 1A. Pro	perty & Residents		INCOMPLETE
	Questions	1 thru 4	incomplete
	Questions	5 thru 24	incomplete
	Questions	25 thru 39	incomplete
	Questions	40 thru 46	incomplete
	Questions	51 thru 57	incomplete
Worksheet 1B. Tra	nsitional Programs		To Be Determined
	Questions	1 thru 11	To Be Determined
	Questions	12 thru 18	To Be Determined
	Questions	19 thru 39	To Be Determined
Worksheet 1C. Eviction Data	To Be Determined		
Trontonoot 101 En			
	Question	1	To Be Determined
	Questions	2 thru 21	To Be Determined
	Questions	22 thru 41	To Be Determined
	Questions	42 thru 61	To Be Determined

Worksheet 2. Fiscal Activity		INCOMPLETE	
	Rental Income - Housing Unit GPTR	R incomplete	
	Vacancy Loss - Housing Units	IS incomplete	
	Operating Expenses	incomplete	
Surplu	us Cash/Residual Receipts (Rows 140 - 174)	4) incomplete	
	Operating Reserve (Rows 177 - 187)	incomplete	
	Replacement Reserve (Rows 189 - 197)	incomplete	
Char	nges to Real Estate Assets (Rows 202 - 207)	() incomplete	
Replacement Re	serve Eligible Expenditures (Rows 210 - 229)	a) incomplete	
	Program Income (Rows 240 - 245)	б) ОК	

Worksheet 3A. Occupancy & Rent Info		INCOMPLETE		
Does number of units er entered on Worksheet 1A or t		rksheet 3A match total units eholds that can be served in Worksheet 1B?	1	To Be Determined
For each row for which a Unit	t Number is si	upplied, was data entered in all of the required cells?	۱	Fo Be Determined
Narrative Provided for All rows	indicating Ov	verhoused or Overcrowded?	۱	To Be Determined
Worksheet 3B. Demographic Information			To Be Determ	nined
Is Gender and Sexual Orientat	tion/Identity se	elected for each household?	1	To Be Determined
Norksheet 4. Narrative			To Be Determ	nined
		2 3 4 5 6 7 8	ר ד ד ד	To Be Determined To Be Determined To Be Determined To Be Determined To Be Determined To Be Determined To Be Determined
Worksheet 5. Project Financing			INCOMPLE	ТЕ
Worksheet 6. Services Funding			To Be Determ	nined

<u>EXHIBIT I</u>

Tenant Selection Plan Policy

This policy is in addition to the obligations to comply with applicable federal, state and local civil rights laws, including laws pertaining to reasonable accommodation and limited English proficiency (LEP),¹ and the applicable provision of the Violence Against Women Act, Pub. Law 109-62 (January 5, 2006), as amended.

Application Process

- Application Materials. The housing provider's written and/or electronic application materials should:
 - outline the screening criteria that the housing provider will use;
 - be in compliance with San Francisco Police Code Article 49 or the Fair Chance Ordinance,
 - outline how an applicant may request a modification of the admission process and/or a change in admission policies or practices as a reasonable accommodation;
 - be written in language that is clear and readily understandable,
- **First Interview**. In accordance with the housing provider policies, an initial interview is required to assess each applicant's minimum eligibility requirements for housing units.
- **Second Interview**. Before issuing a denial, the housing provider should consider offering a second interview to resolve issues and inconsistencies, gather additional information, and assist as much as possible with a determination to admit the applicant.
- **Confidentiality**. All information provided will be kept confidential and be used only by the housing provider, the referring agency and the funding agency for the purpose of assisting and evaluating the applicant in the admission process. All applicant information shall be retained for 12 months after the final applicant interview.
- **Delays in the Process**. If delays have occurred or are likely to occur in the application and screening process or the process exceeds the housing provider's normal timeline for application and screening, the housing provider must immediately inform the referring agency and the funding agency, of the status of the application, the reason for the delay and the anticipated time it will take to complete the application process.
- **Problems with the Referring Agency**. If at any point the housing provider has difficulty reaching or getting a response from the applicant and referring agency, the housing provider must immediately contact the referring agency, if possible, and the funding agency, DAAS.

¹See for e.g., Title VIII of the Civil Rights Act of 1968 (Fair Housing Act), 42 U.S.C. §§ 3601, et seq.; 24 C.F.R. Part 100; Title VI of the Civil Rights Act of 1964, 42 U.S.C. §§ 2000d-2000d-7; Executive Order 13,166, Improving Access to Services for Persons with Limited English Proficiency (August 11, 2000); Department of Housing and Urban Development Limited English Proficiency Guidance, 72 Fed. Reg. 2732 (Jan. 22, 2007); Section 504 of the Rehabilitation Act of 1973, 29 U.S.C. § 794; 24 C.F.R. Parts 8 and 9; Title II of the Americans with Disabilities Act of 1990, as amended; California Fair Employment and Housing Act, Gov't Code §§ 12,955-12,956.2; Unruh Civil Rights Act, Civil Code § 51; California Disabled Persons Act, Civil Code § 51.4; Dymally-Alatorre Bilingual Services Act, Gov't Code §7290-7299.8; San Francisco Language Access Ordinance, No. 202-09 (April 14, 2009)

• <u>Limited English Proficiency Policy.</u> Throughout the application process, the housing provider must comply with City policy for language access requirements for applicants with limited English proficiency.

Reasonable Accommodation and Modification Policy

Reasonable Accommodation: The application process should provide information about how an applicant may make a reasonable accommodation request. At any stage in the admission process, an applicant may request a reasonable accommodation, if the applicant has a disability and as a result of the disability needs a modification of the provider's rules, policies or practices, including a change in the way that the housing provider communicates with or provides information to the applicant that would give the applicant an equal chance to be selected by the housing provider to live in the unit.

Reasonable Modification: Applicant may request a reasonable modification if he or she has a disability and as a result of the disability needs:

- a physical change to the room or housing unit that would give the applicant an equal chance to live at the development and use the housing facilities or take part in programs on site;
- a physical change in some other part of the housing site that would give the applicant an equal chance to live at the development and use the housing facilities or take part in programs on site.

Response to Request: The housing provider shall respond to a request for reasonable accommodation or modification within ten (10) business days. The response may be to grant, deny, or modify the request, or seek additional information in writing or by a meeting with the applicant. The housing provider will work with the applicant and referring agency to determine if there are ways to accommodate the applicant.

The housing provider shall grant the request if the provider determines that:

- the applicant has a disability;
- o reasonable accommodation or modification is necessary because of the disability; and
- the request is reasonable (i.e., does not impose an undue financial or administrative burden or fundamentally alter the nature of the housing program.)

If the reasonable accommodation request is denied, the rejection must explain the reasons in writing. If the denial of the reasonable accommodation request results in the applicant being denied admission to the unit, the provisions of the section on Notice of Denial and Appeal Process apply.

Notice of Denial and Appeal Process

- The housing provider shall:
 - Hold a comparable unit for the household during the entire appeal process.
 - promptly send a written and electronic notice (to the addresses provided) to each applicant denied admission with a written and/or electronic copy to the referring agency and the funding agency. The notice should:

- list all the reasons for the rejection, including the particular conviction or convictions that led to the decision in cases where past criminal offenses were a reason for rejection;
- explain how the applicant can request an in person appeal to contest the decision;
- state that an applicant with a disability is entitled to request a reasonable accommodation to participate in the appeal;
- inform the applicant that he or she is entitled to bring an advocate or attorney to the in person appeal;
- provide referral information for local legal services and housing rights organizations;
- describe the evidence that the applicant can present at the appeal;
- give applicants denied admission a date within which to file the appeal, which shall be at least ten (10) business days from the date of the notice;
- unless an extension is agreed to by the applicant and the housing provider, hold the appeal within ten (10) business days of the request for the appeal;
- confine the subject of the appeal to the reason for denial listed in the notice;
- give the applicant a chance to present documents and/or witnesses showing that he or she will be a suitable tenant;
- have an impartial supervisor or manager from the housing provider, but who is not the person who made the initial decision or a subordinate of the person who made the initial decision, conduct the appeal;
- within 5 business days of the in person appeal, provide the applicant with a written decision that states the reason for the decision and the evidence relied upon. A copy of the written decision must be sent (electronically or otherwise) to the referring agency and the funding agency.
- If the rejection is based on a criminal background check obtained from a tenant screening agency, the Fair Chance Ordinance imposes additional notice requirements.

EXHIBIT J Intentionally Omitted

EXHIBIT K Approved Form of Tenant Lease

SOS Lease Addendum

Senior Operating Subsidy (SOS) Program Certification of Eligibility Requirements and Lease Addendum

(Housing Site Name, Address)

Unit #: ______ Name of SOS Qualifying Resident(s):

BACKGROUND:

In addition to the terms of the Housing Provider lease signed by the parties, this addendum sets forth specific requirements that apply to the Senior Operating Subsidy (SOS) Program appropriated by the City and County of San Francisco. The Resident herein agrees to these additional terms as a condition of participation in the SOS Program and as a condition of the Resident's eligibility to pay a reduced rent for this unit. Failure to comply with these terms may result in termination of the Resident's participation in SOS, which would make the Resident responsible for the full gross rent for the unit. If the Resident cannot or will not pay the full amount of the gross rent, this may lead to unlawful detainer proceedings.

The Senior Operating Subsidy (SOS) Program provides rental subsidy to qualified low-income seniors. The subsidy is project-based and cannot be transferred to other properties or to residents not included on this lease. Eligibility requirements are also project-based and specific to the unit type being offered in the lease.

At the time of lease-up, the MOHCD HBMR Staff and the referral agency will review the application to confirm that the eligibility criteria are met. The Housing Provider operating the site conducts the screening, verifies eligibility and makes the final approval that results in the offer of this unit.

ELIGIBILITY: The eligibility requirements related to this unit are:

Program Requirement(s):

- 62 years or older at lottery application submission .
- (Add other qualifying components as required)

Resident Initials:

Page 1 of 4

Income:

- Total household income cannot exceed ____% of the current Area Median Income (AMI) at the time of this lease signing based on the household configuration noted below.
- (Add, as needed, if Resident has no documented and regular income, the minimum of \$____00 per month rent is still required.)

Resident Initials:

Household Configuration

- The unit being offered with the lease has:
 - □ Minimum occupancy of _____ persons.
 - □ Maximum occupancy of _____ persons.
- This lease is being offered based on an occupancy of _____ persons.
- The accessible unit being offered with the lease has at least one of the persons on the lease must have a qualifying and certified disability throughout the subsidized tenancy.
 - \Box Applicable.
 - □ Not Applicable.

Resident Initials:

ON-GOING COMPLIANCE: The eligibility for SOS subsidy related to this unit requires that at least one member of the household be age 62 or older during the term of the lease. At the time that the senior member vacates the unit, any remaining household member(s) must be a party to the lease and the remaining household member(s) must be of legal contract age under state law. The remaining household member(s) could be eligible to remain in the unit, but:

• The Housing Provider's screening protocol and approval process must be followed, and all applicable certification and lease documents signed.

Resident Initials:

• The Housing Provider must receive a request to add any adults or minors to the household and that request must be approved prior to the adults or minors residing in the unit.

Resident Initials:

• Changes in household income must be reported to the Housing Provider within 30 days of when they occur.

Resident Initials: _____

Page 2 of 4

• Unit occupancy (household size) remains within the minimum and maximum number of persons required for the unit and in accordance with the SOS subsidy as noted above.

Resident Initials:

• The Housing Provider will recertify the household income and configuration on an annual basis. The Housing Provider may request additional recertification to verify intermittent changes in household income or configuration. Compliance with requests for recertification is a requirement for continuing to receive the SOS subsidy.

Resident Initials:

I/We ______understand, accept and agree to the eligibility and on-going compliance requirements of the SOS subsidy as listed above. I/We understand that failure to meet the eligibility requirements and terms of compliance will lead to termination of the SOS subsidy. When the SOS subsidy is terminated, I/we will be responsible for the full gross rent for my/our unit.

At the time of the signing of the lease and this addendum for this unit, the present full monthly gross rent for this unit is \$______ per month. I/We understand that this amount changes over time and that should the subsidy be terminated, I/we will be informed of the current full monthly gross rent amount for this unit.

• If notified of a potential loss of the subsidy due to ineligibility, I/We agree to communicate with the Housing Provider and onsite services staff by responding to all notifications and requests for additional information in a timely manner.

Resid	ent	Initial	s:	
I TO DIG	cine	THEFT		

If the SOS subsidy is terminated for any reason and I/We are not able to pay the full monthly gross rent, I/We understand that I can seek the assistance of the onsite services staff for help in securing non-SOS subsidy or help seeking other appropriate housing.

• I/We understand that there is no guarantee of an alternative housing placement but that cooperation with the Housing Provider and onsite services staff is the way to explore such options.

Resident Initials:

Page 3 of 4

• I/We understand that the SOS is not an entitlement program but rather an eligibilitybased program, and that the terms and conditions above must be met at time of placement and throughout tenancy in order to qualify for the SOS subsidy. I/We agree to receive the subsidy solely based on meeting and maintaining the eligibility requirements of the program. I/We understand that if the household is no longer eligible for the subsidy, I/We will be responsible to pay the full monthly gross rent.

Resident Initials:

My/Our signature below signifies my/our understanding and agreement to the terms, eligibility and on-going compliance conditions of the SOS Program. (All adults on the Housing Provider lease are required to sign this addendum.)

NAME:	SIGNATURE:	
DATE:		
NAME:	SIGNATURE:	
DATE:		
NAME:	SIGNATURE:	
DATE:		

Page 4 of 4