SF New Deal
Statement of Activity
January - December 2021

	Total
Revenue	
Donations	$887,457
Meal Sales	$20,359,210
Other Revenue	$148,300
Total Revenue	**$21,394,968**
Cost of Goods Sold	
Meal Costs	$15,446,185
Delivery Costs	$749,032
Total Cost of Goods Sold	**$16,195,217**
Gross Profit	**$5,199,751**
Expenditures	
Personnel	
Payroll	$1,036,905
Contractors	$160,891
Taxes/Fees	$89,964
Benefits/Staff Development/Appreciation	$78,716
Total Personnel Expenditures	**$1,366,476**
Operating Expenses	
Online Subscriptions	$32,070
Recruitment	$42,711
Miscellaneous Expenses	$9,447
Audit Fees	$23,100
Legal & Professional Services	$24,208
Insurance	$15,066
Sales/Use Tax on Meals	$143,177
Advertising & Marketing	$23,432
Subtotal	$313,210
Program Expenses	$188,808
Micro Grants	$1,002,500
Total Program Expenses	**$1,191,308**
Total Operating Expenses	**$1,504,518**
Total Expenditures	**$2,870,993**
Net Operating Revenue	**$2,328,757**

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