

San Francisco  
War Memorial  
& Performing  
Arts Center

**BUDGET PRESENTATION: FY 2024-25 | FY 25-26**

**Board of Supervisors' Budget and Appropriations Committee**

**JUNE 13, 2024**

**Managing Director, Kate Sofis**

# WHO WE ARE

The San Francisco War Memorial & Performing Arts Center manages, maintains, and operates safe, affordable, and culturally-affirming inclusive world-class venues.

- We support artistic, cultural, and educational presentations by arts organizations – big and small- that welcome **diverse local residents, visitors** from across the Bay Area, and **tourists** from around the world.
- Our campus includes Davies Symphony Hall, Zellerbach Rehearsal Hall, the War Memorial Opera House, and the Veteran's Building
- We are home to the **San Francisco Opera, San Francisco Ballet** and **San Francisco Symphony**, the SF Arts Commission/Gallery, Grants for the Arts, and numerous veteran's organizations, such as Swords to Plowshares.
- The Herbst Theatre, Green Room and Wilsey Center collectively host over 300 performances and events annually for **small performing arts organizations and community partners**.

We are proud to be contributing to the economic recovery of the Civic Center neighborhood and San Francisco as a whole.

# WHO WE SERVE



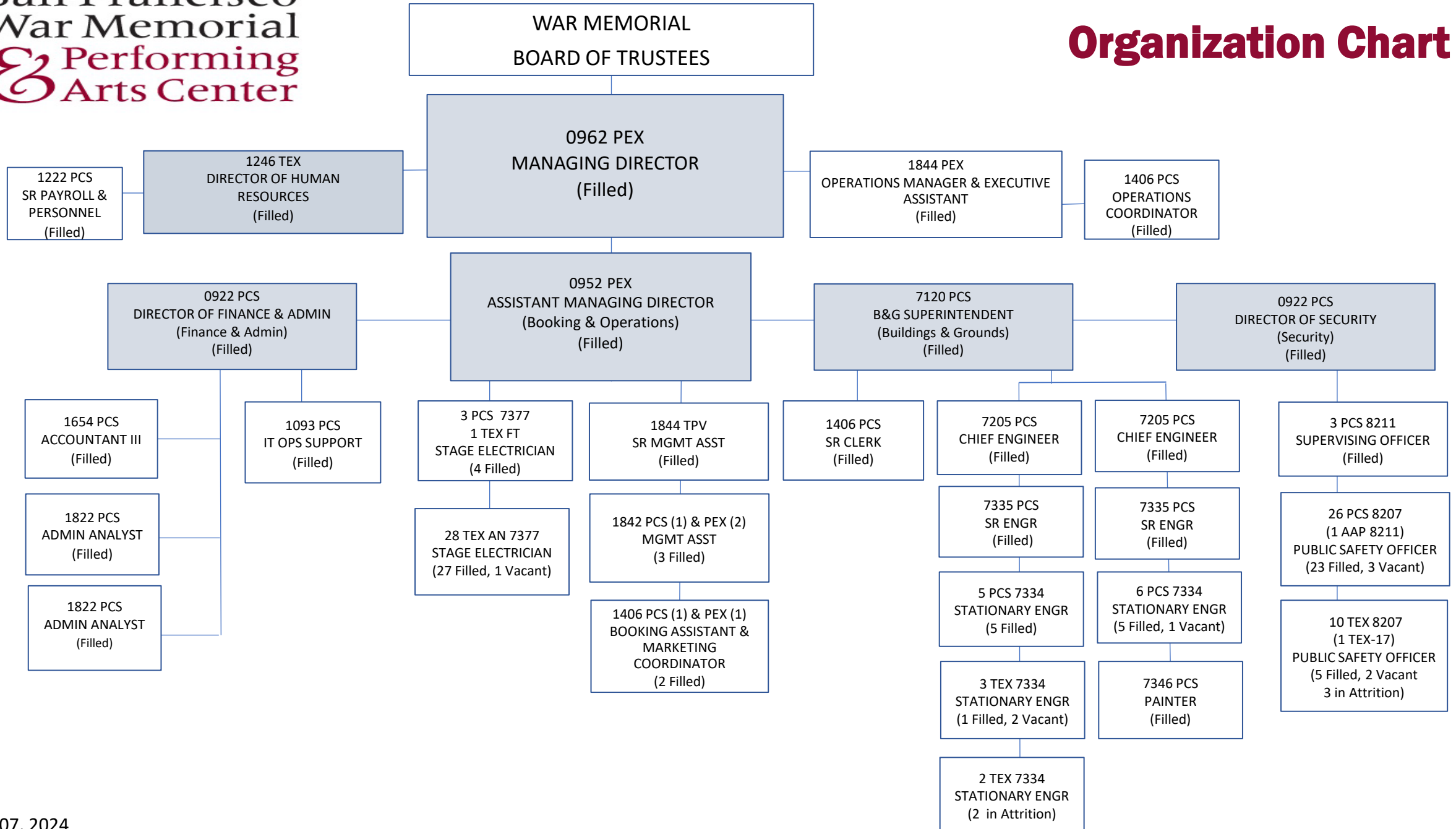
**SF Philharmonic rehearses with conductor Jessica Bejarano**

# PERFORMANCE METRICS

## Fiscal Year 2023-24

<b>TOTAL Attendees in all venues</b>	<b>798,000</b>
<b>TOTAL Performances in all venues</b>	<b>722</b>
<b>TOTAL Jobs supported</b>	<b>11,300</b>
<b>TOTAL Economic Activity</b>	<b>\$515 Million</b>

# Organization Chart



# POSITION SUMMARY

<b>POSITION COUNT CATEGORY</b>	<b>FY2021</b>	<b>FY2022</b>	<b>FY 2022-23</b>	<b>FY 2023-24 YTD</b>	<b>FY 2024-25 Budgeted</b>
Budgeted Salaries FTEs	59.63	63.56	64.44	64.92	66.88
<b>Salary/Benefits Actuals</b>	\$9,277,807	\$10,092,621	\$10,783,482	\$10,040,145	\$11,903,858
Temporary Salaries as FTEs Adjustment	4.18	6.68	5.55	5.88	2.96
<b>Temp Actuals</b>	\$425,000	\$786,621	\$673,040	\$741,433	\$383,427
<b>TOTAL FTEs</b>	<b>63.81</b>	<b>70.24</b>	<b>69.99</b>	<b>70.80</b>	<b>69.84</b>

# VACANCIES & HIRING PLAN

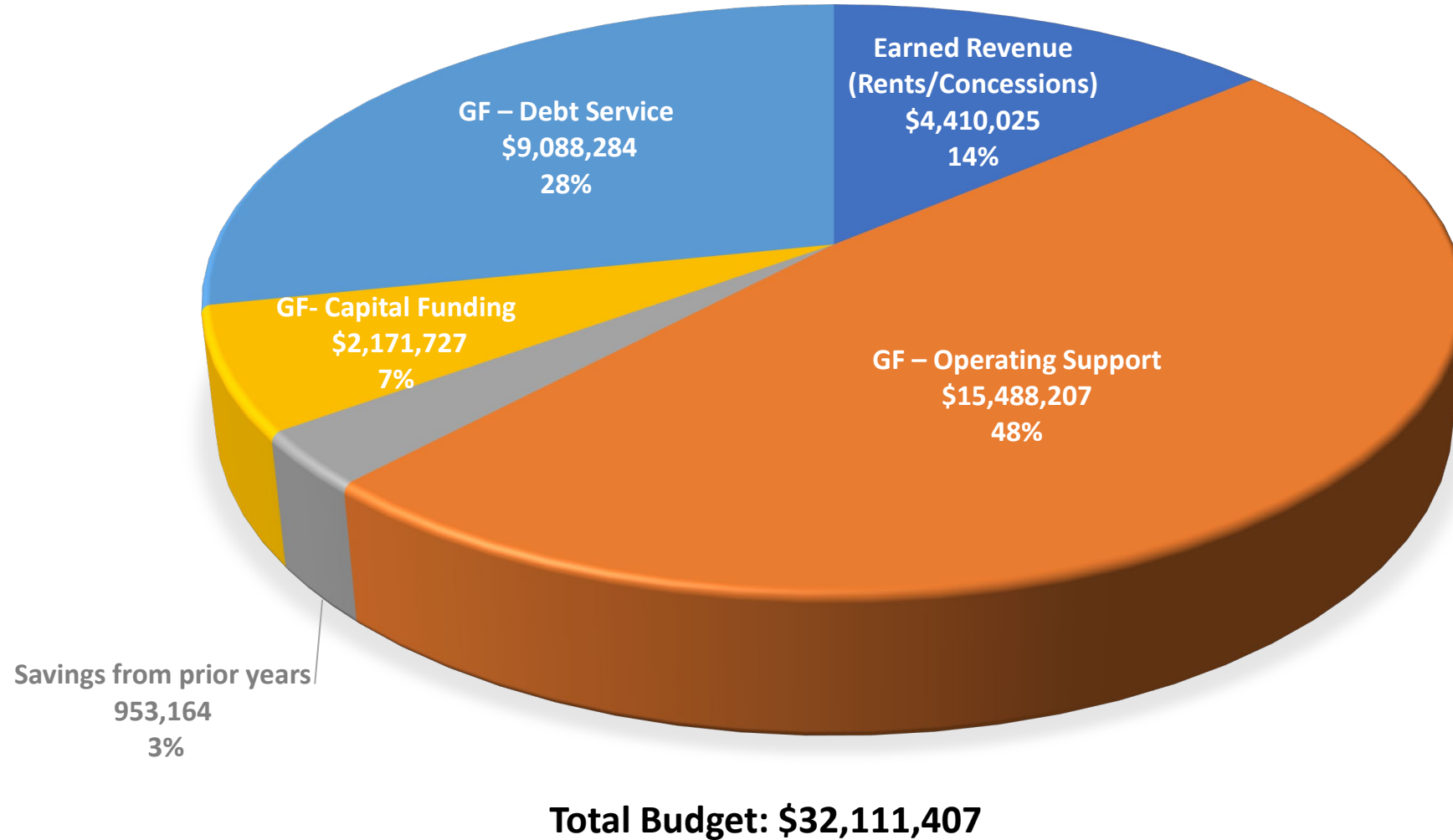
Job Class	Job Title	Position Type	Vacancy Date	Status
<b>Engineering Division</b>				
7334	Stationary Engineer	Full Time/Permanent	08/21/21	Recruitment in process
7334	Stationary Engineer	Temp/As Needed	10/24/23	Vacant
7334	Stationary Engineer	Temp/As Needed	11/24/21	Vacant
7334	Stationary Engineer	Temp/As Needed	11/24/21	Hold for Attrition
7334	Stationary Engineer	Temp/As Needed	11/24/21	Hold for Attrition
<b>Security Division</b>				
8207	Security Officer	Full Time/Permanent	11/19/20	Recruitment in process
8207	Security Officer	Full Time/Permanent	06/10/23	Recruitment in process
8207	Security Officer	Full Time/Permanent	01/20/24	Recruitment in process
8207	Security Officer	Temp/As Needed	04/12/24	Vacant
8207	Security Officer	Temp/As Needed	04/26/24	Vacant
8207	Security Officer	Temp/As Needed	05/11/24	Hold for Attrition
8207	Security Officer	Temp/As Needed	09/23/23	Hold for Attrition
8207	Security Officer	Temp/As Needed	04/26/24	Hold for Attrition
<b>Booking/Event Division</b>				
7377	Stage Electrician	Temp/As Needed	11/25/23	Recruitment in Process
7377	Stage Electrician	Temp/As Needed	04/24/24	Vacant

# BUDGET SUMMARY 24-25

USES OF FUNDS	FY 2022-23	FY 2023-24	FY 2024-25
Salaries	\$7,836,784	\$8,047,852	\$8,317,532
Benefits	\$3,551,653	\$3,491,587	\$3,586,326
Non-Personnel Services	\$1,078,150	\$1,135,920	\$902,450
Materials & Supplies	\$292,017	\$292,017	\$220,000
Services of Other Departments	\$6,478,160	\$7,467,723	\$7,825,088
<b>TOTAL OPERATING BUDGET</b>	<b>\$19,236,764</b>	<b>\$20,435,099</b>	<b>\$20,851,396</b>
Facilities Maintenance	\$609,276	\$639,740	\$671,727
Capital Projects	\$7,200,000	\$7,000,000	1,500,000
Debt Service (General Fund)	\$9,520,809	\$9,570,578	\$9,088,284
<b>TOTAL EXPENDITURES</b>	<b>\$36,566,849</b>	<b>\$37,645,417</b>	<b>\$32,111,407</b>



# FUNDING SOURCES FY24-25



# Department Reductions to Operating Budget

## Mid-Year Cuts for FY23-24

Elimination of one FTE (pro-rated)	\$ 100,000
Services of other Departments	\$ 81,816
Non-Personnel Services (e.g. waste management, electrical, HVAC systems, elevator repairs, infrastructure upgrades, building maintenance)	\$ 44,700
Annual Capital Improvement Projects	\$ 48,000
Old project closeouts	<u>\$ 235,484</u>
<b>Total Budget Cuts</b>	<b>\$ 510,000</b>

## Cuts for FY24-25

Elimination of one FTE (ongoing from December 2023)	\$ 154,958
Non-Personnel Services (e.g. waste management, electrical, HVAC systems, elevator repairs, infrastructure upgrades, building maintenance)	\$ 240,744
Interdepartmental Services	\$ 109,389
Materials & Supplies	<u>\$ 73,379</u>
<b>Total Budget Cuts</b>	<b>\$ 578,470</b>

# CAPITAL PROJECT FUNDING REDUCTIONS

## REQUESTED 24-25

\$4,500,000

For modernization of 3 (three)  
elevators in the 90-year-old  
Opera House

## BUDGETED 24-25

\$1,500,000

For modernization of  
1 (one) elevator



Thank You