

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. **22-0016**

AWARD OF CONTRACT NO. 50245 TO SOUTH SAN FRANCISCO SCAVENGER CO., INC. TO PROVIDE SOLID WASTE MANAGEMENT, COLLECTION, SORTING, AND RELATED SERVICES, IN AN AMOUNT NOT TO EXCEED \$9,300,000, FOR A TERM OF THREE YEARS FROM MARCH 1, 2022 THROUGH FEBRUARY 28, 2025, WITH TWO OPTIONS TO EXTEND FOR AN ADDITIONAL THREE YEARS EACH

- WHEREAS, the Airport requires solid waste management services including collection, hauling, composting, recycling, and disposal throughout the Airport, as these services are essential for maintaining public health and compliance with environmental regulations to remove and dispose of solid waste materials properly; and
- WHEREAS, the current solid waste management services contract, Contract No. 50076.73, with South San Francisco Scavenger Co., Inc. (Scavenger) expires on June 30, 2022, and the Airport anticipates exhausting funds prior to that date; and
- WHEREAS, on November 9, 2021, by Resolution No. 21-0218, the Commission authorized Staff to issue a Request for Proposals (RFP) for solid waste management collection, sorting, and related services and to conduct negotiations with the highest-ranking firm; and
- WHEREAS, on November 12, 2021, Airport staff issued the RFP and conducted extensive outreach efforts to 15 firms to advertise this opportunity, and a pre-proposal conference was held on November 19, 2021, with five interested firms attending; and
- WHEREAS, on December 20, 2021, in response to the RFP, the Airport received one proposal from Scavenger, which met all the minimum qualifications outlined in the RFP; and
- WHEREAS, on January 18, 2022, to avoid the potential of exhausting funds on the current contract with Scavenger while the new contract was put into place, and provide for transition services if needed, the Commission approved Modification No. 4 by Resolution No. 22-0004, to add \$900,000 to that agreement; and
- WHEREAS, if the Commission acts to award Contract No. 50245, the Airport Director will terminate the current contract to be effective concurrently with the effective date of the new contract to ensure there is no gap in service; and
- WHEREAS, Staff has successfully negotiated the scope of work, billing rates, and fees with Scavenger; now, therefore, be it
- RESOLVED, that this Commission awards Contract No. 50245 to South San Francisco Scavenger Co., Inc. for solid waste management, collection, sorting, and related services, in an amount not to exceed \$9,300,000, for a term of three years from March 1, 2022 through February 28, 2025, with two options to extend for an additional three years each, exercisable at the sole discretion of the Commission.

I hereby certify that the foregoing resolution was adopted by the Airport Commission

at its meeting of **FEB 8 2022**


Secretary

MEMORANDUM

February 8, 2022

TO: AIRPORT COMMISSION
 Hon. Larry Mazzola, President
 Hon. Eleanor Johns, Vice President
 Hon. Everett A. Hewlett, Jr.
 Hon. Jane Natoli
 Hon. Malcolm Yeung

22-0016

FEB 8 2022

FROM: Airport Director

SUBJECT: Award of Contract No. 50245 to South San Francisco Scavenger Co., Inc. to Provide Solid Waste Management Collection, Sorting, and Related Services

DIRECTOR'S RECOMMENDATION: AWARD CONTRACT NO. 50245 TO SOUTH SAN FRANCISCO SCAVENGER CO., INC. TO PROVIDE SOLID WASTE MANAGEMENT, COLLECTION, SORTING, AND RELATED SERVICES, IN AN AMOUNT NOT TO EXCEED \$9,300,000, FOR A TERM OF THREE YEARS FROM MARCH 1, 2022 THROUGH FEBRUARY 28, 2025, WITH TWO OPTIONS TO EXTEND FOR AN ADDITIONAL THREE YEARS EACH.

Executive Summary

The San Francisco International Airport's (Airport) Contract No. 50073.76 for solid waste management services with South San Francisco Scavenger Co., Inc. (Scavenger) will expire on June 30, 2022, but the Airport anticipates exhausting contract funds before then. On January 18, 2022, by Resolution No. 22-0004, the Commission approved Modification No. 4 to the contract, to ensure there were sufficient funds to cover service until the new contract became effective. Staff now seeks Commission approval to award Contract No. 50245 for solid waste management, collection, sorting, and related services to Scavenger, in an amount not to exceed \$9,300,000, for a term of three years from March 1, 2022 through February 28, 2025, with two options to extend for an additional three years each, to be exercised at the sole discretion of the Commission. If awarded, the Airport will terminate the current contract to be effective concurrently with the effective date of the new contract to avoid any gap in service.

In light of the COVID-19 crisis and its impact on Airport finances, Staff has considered the financial implications of the proposed contract award and has determined that the services are necessary for continued safe and secure Airport operations.

Background

The Airport requires solid waste management services including collection, hauling, composting, recycling, and disposal across terminal boarding areas, parking garages, administration and

maintenance buildings, and other Airport facilities. The services are essential for maintaining public health and compliance with environmental regulations to remove and dispose of solid waste materials properly.

On October 18, 2021, the Contract Monitoring Division waived the Local Business Enterprise (LBE) subcontracting goals due to lack of available LBE firms.

On November 9, 2021, by Resolution No. 21-0218, the Commission authorized Staff to issue Request for Proposals (RFP) No. 50245 for solid waste management services and to conduct negotiations with the highest-ranked proposer. Staff issued the RFP on November 12, 2021, and conducted an extensive outreach effort to 15 firms to advertise this opportunity. A pre-proposal conference was held on November 19, 2021, and five interested firms attended.

Despite Staff's outreach to increase competition, on December 20, 2021, in response to the RFP, the Airport received one proposal from Scavenger, which met all the minimum qualifications outlined in the RFP. Staff has successfully negotiated the scope of work, billing rates, and fees with Scavenger. The term for Contract No. 50245 will be three years with two options to extend for three years each, to be exercised at the sole discretion of the Commission.

On January 18, 2022, to avoid the potential of exhausting funds on the current contract with Scavenger while the new contract was put into place, and provide for transition services if needed, the Commission approved Modification No. 4 by Resolution No. 22-0004, to add \$900,000 to the agreement. If the Commission acts to award Contract No. 50245, the Airport Director will terminate the current contract to be effective concurrently with the effective date of the new contract to ensure there is no gap in service.

Recommendation

I recommend this Commission award Contract No. 50245 to South San Francisco Scavenger Co., Inc. to provide solid waste management collection, sorting, and related services, in an amount not to exceed \$9,300,000, for a term of three years from March 1, 2022 through February 28, 2025, with two options to extend for an additional three years each, to be exercised at the sole discretion of the Commission.



Ivar C. Satero
Airport Director

Prepared by: Geoffrey W. Neumayr
Chief Development Officer
Planning, Design & Construction

Attachment