DEPARTMENT: AIR - AIRPORT

BUDGET REVIEW EXECUTIVE SUMMARY

YEAR ONE: FY 2011-12

Budget Changes

The department's proposed \$755,782,848 budget for FY 2011-12 is \$8,034,926 or 1.1 percent more than the original FY 2010-11 budget of \$747,747,922.

Personnel Changes

The number of FTEs in FY 2011-12 is 1,382.52 or 88.93 more than the 1,293.59 FTEs in FY 2010-11. This represents a 6.9 percent increase in FTEs from the original FY 2010-11 budget.

Revenue Changes

Airport revenues, consistent with expenditures, have increased by \$8,034,926 or 1.1 percent, from the original FY 2010-11 budget of \$747,747,922 to the proposed FY 2011-12 budget of \$755,782,848.

YEAR TWO: FY 2012-13

Budget Changes

The department's proposed \$826,281,224 budget for FY 2012-13 is \$70,498,376 or 9.3 percent more than the original FY 2011-12 budget of \$755,782,848.

Personnel Changes

The number of FTEs in FY 2012-13 is 1,386.82 or 4.30 more than the 1,382.52 FTEs in FY 2011-12.

Revenue Changes

Airport revenues, consistent with expenditures, have increased \$70,498,376 or 9.3 percent, from the original FY 2011-12 budget of \$755,782,848 to the proposed FY 2012-13 budget of \$826,281,224.

RECOMMENDED REDUCTIONS

The Budget and Legislative Analyst's recommended reductions to the proposed budget total \$1,420,070 in FY 2011-12 and \$1,494,554 in FY 2012-13. These reductions would still allow an increase of \$6,614,856 or 0.9 percent in the Department's FY 2011-12 budget and \$69,003,822 or 9.1 percent in the Department's FY 2012-13 budget.

RECOMMENDATIONS OF THE BUDGET & LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS, FISCAL YEARS 2011-12 & 2012-13

DEPARTMENT: AIR – AIRPORT

SUMMARY OF PROGRAM EXPENDITURES:

Program	2010-2011	2011-2012	Change From	2012-2013	Change From
Fiogram	Budget	Proposed	2010-2011	Proposed	2011-2012
ADMINISTRATION	37,156,965	36,884,934	(272,031)	37,946,208	1,061,274
AIRPORT DIRECTOR	10,979,545	14,643,261	3,663,716	8,808,672	(5,834,589)
BUREAU OF DESIGN AND CONSTRUCTION	2,856,659	2,707,041	(149,618)	2,789,437	82,396
BUSINESS & FINANCE	413,579,649	429,309,658	15,730,009	445,087,371	15,777,713
CAPITAL PROJECTS AND GRANTS	68,374,119	39,498,903	(28,875,216)	86,981,785	47,482,882
CHIEF OPERATING OFFICER	4,013,545	4,679,735	666,190	4,880,763	201,028
COMMUNICATIONS & MARKETING	5,867,878	5,933,000	65,122	6,126,590	193,590
CONTINUING PROJECTS, MAINT AND RENEWAL	6,000,000	7,075,000	1,075,000	8,500,000	1,425,000
DEPARTMENTAL FUND TRANSFER	0	0	0	0	0
FACILITIES	138,474,553	153,098,383	14,623,830	162,016,824	8,918,441
FACILITIES MAINTENANCE, CONSTRUCTION	0	0	0	0	0
FIRE AIRPORT BUREAU NON-PERSONNEL COST	849,417	813,542	(35,875)	705,843	(107,699)
OPERATIONS AND SECURITY	51,535,730	54,515,318	2,979,588	56,097,885	1,582,567
OTHER PROGRAMS	0	0	0	0	0
PLANNING DIVISION	3,888,957	4,126,230	237,273	4,290,376	164,146
POLICE AIRPORT BUREAU NON-PERSONNEL	4,170,905	2,497,843	(1,673,062)	2,049,470	(448,373)
COST	<u>.</u>		<u>.</u>		
AIRPORT COMMISSION Total	747,747,922	755,782,848	8,034,926	826,281,224	70,498,376

FY 2011-12

The Airport's proposed FY 2011-12 budget is \$8,034,926 more than the FY 2010-11 budget. The Airport has proposed new or increased programs in FY 2011-12, as noted below, offset by other reductions:

- The newly-renovated Terminal 2 opened on April 14, 2011. The Airport's FY 2010-11 and FY 2011-12 budget included 20 new positions to be funded in FY 2011-12, which was the second year of the two-year budget, for the operation and maintenance of Terminal 2. The Airport's FY 2011-12 budget also includes new expenditures for the Terminal 2 flight information display system and other automated systems.
- The Airport is expanding the role of the Contracts Administration Unit to assist Airport staff with competitive contracting processes for construction and professional services contracts. The Airport is adding two new Contracts Administration Unit positions in FY 2011-12.
- The Airport is adding five new positions to the Airport's Electric Shop and increasing expenditures for materials for fire protection system maintenance. These positions will be responsible for maintaining the fire alarm, fire protection, and smoke control systems at the Airport.
- The Airport is expanding the Equal Employment Opportunity program, which includes the Training and Development Center and Airport Academy to provide career services and professional development to Airport employees. The Airport is adding one new position to this program.

RECOMMENDATIONS OF THE BUDGET & LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS, FISCAL YEARS 2011-12 & 2012-13

DEPARTMENT: AIR – AIRPORT

FY 2012-13

The Airport's proposed FY 2012-13 budget is \$70,498,376 more than the FY 2011-12 budget, largely due to increases in capital projects and debt service payments. The Airport will also have increased costs associated with the new Terminal 2 and its facility maintenance needs, including water and power from the Public Utilities Commission that alone are projected to increase from the FY2011-2012 budget by \$2,744,492.

DEPARTMENT PERSONNEL SUMMARY:

The number of FTEs in FY 2011-12 is 1,382.52 or 88.93 more than the 1,293.59 FTEs in FY 2010-11. The number of FTEs in FY 2012-13 is 1,386.82 or 4.30 more than the 1,382.52 FTEs in FY 2011-12.

A noted above, the Airport's FY 2011-12 budget includes 20 new positions that were previously approved by the Board of Supervisors for the second-year (FY 2011-12) of the two-year FY 2010-11 and FY 2011-12 budget, and eight new positions for the Contracts Administration Unit, Equal Employment Opportunity program, and Electric Shop. The Airport has also reduced Attrition Savings to allow for increased hiring in the Personnel unit and Facilities division. As noted in the attached Recommendations, the Budget and Legislative Analyst recommends increased Attrition Savings in FY 2011-12 and FY 2012-13.

FIVE YEAR FINANCIAL PLAN:

The Airport anticipates a 9 percent increase in international and domestic passenger traffic from FY 2011-12 through FY 2015-16.

Revenues

The Airport receives operating revenue from airlines and other sources, including lease agreements, fees, concessions, passenger facility charges¹, and other revenues.

- The Airport receives 41 percent of its revenue from airlines through various fees and charges. Under the Airport's break even policy, the airlines must pay for budget deficits through increased fees but are reimbursed for budget surpluses through lower future fees. The Airport had a budget surplus of \$49 million at the close of FY 2009-10, which will be reflected in future fees paid by the airlines.
- The Airport receives 25 percent of its revenues from the sale of concessions, including duty free shops, food and beverage, parking and other concessions. 15 percent of concession revenues are transferred to the City's General Fund. The Airport expects an 8 percent increase in concession revenues in FY 2011-12 due to increased passenger traffic. The Airport expects lesser increases in concession revenues in FY 2012-13 through FY 2015-16.
- The Airport receives 34 percent of its revenues from leasing a variety of facilities, such as cargo buildings and maintenance facilities, and other sources.

SAN FRANCISCO BOARD OF SUPERVISORS

¹ Federal law allows airports to impose a fee on the number of passenger boardings to fund capital projects approved by the Federal Aviation Administration.

RECOMMENDATIONS OF THE BUDGET & LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS, FISCAL YEARS 2011-12 & 2012-13

DEPARTMENT: AIR – AIRPORT

Expenditures

The Airport's major expenditure increases over the next five years are for (1) increased retirement and health benefit costs for Airport, Fire Department, and Police Department employees assigned to the Airport, and (2) debt service payments for capital projects, including the renovation of Terminal 2 which re-opened in April 2011. The Airport expects expenditure increases of approximately 4.5 percent per year from FY 2011-12 through FY 2015-16 due to wage and benefit increases, debt service, capital outlay, and other operating expenses. The Airport does not expect an increase in Full Time Equivalent (FTE) positions during this five-year period.

As noted above, under the Airport's break even policy, fees charged by the Airport to the airlines are set at a level sufficient to pay for Airport expenditures. In the event of a budget deficit, the Airport increases fees to the airlines and in the event of a budget surplus, the Airport reduces future fees (or reduces future fee increases) to the airlines.

COMMENTS:

The Budget and Legislative Analyst's recommended reductions to the proposed budget total \$1,420,070 in FY 2011-12 and \$1,494,554 in FY 2012-13. These reductions would still allow an increase of \$6,614,856 or 0.9 percent in the Department's FY 2011-12 budget and \$69,003,822 or 9.1 percent in the Department's FY 2012-13 budget.

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AIR - Airport

			F	FY 2011-2012							FY 2012-2013			
	F	ГЕ	Amo	unt				FTE		Am	ount			
Object Title	From	To	From	To	Savings	GF	1T	From	To	From	To	Savings	GF	1T
BG1 - Administration (5A AAA AAA)														
0931 Manager III	1.0	0.0	\$121,485	\$0	\$121,485					\$128,569	\$0	\$128,569		}
1824 Principal Administrative Analyst	0.0	1.0	\$0	\$105,520	(\$105,520)					\$0	\$110,725	(\$110,725)		
Mandatory Fringe Benefits			\$47,280	\$40,447	\$6,833					\$53,476	\$45,816	\$7,660	,	
			Total Savings he upward substitu	\$22,798						Total Savings	\$25,504			
	Direct The promain management of the promise of the	or V and to the correction of	0931 Manager III. nd one Manager II d upward substituti supervise six staff.	I in a program wi ion would result i	th nine total emplo n three high level		S.	Ongoing	g redu					
1044 IS Engineer Principal	1.0	0.0	\$0	\$0	\$0					\$0	\$0	\$0		
Mandatory Fringe Benefits			\$0	\$0	\$0					\$0	\$0	\$0		
			Total Savings	\$0						Total Savings	\$0			
		10-11	044 IS Engineer-P budget for the first					Ongoing	g redu	uction of off-bud	get position.			
Other Materials and Supplies										\$19,000	\$4,000	\$15,000		
								Decrease FY 2012		reflect one time	costs that should n	ot be carried forward	ard to)
Equipment Purchases			\$29,300	\$29,076	\$224		х					\$0		
	Based	on ver	ndor quote					_						
BG2 - Business and Finance (5A AAA AAA)														
Other Professional Services			\$2,338,747	\$2,303,747	\$35,000					\$2,338,747	\$2,303,747	\$35,000		
			ontract with Smart to reflect projected					Ongoing	g redu	uction				

GF = General Fund

1T = One Time 6 - 5

			I	FY 2011-2012							FY 2012-2013			
	F	ГЕ	Amo	ount				FT		Am	ount			
Object Title	From	To	From	To	Savings	GF	1T	From	To	From	То	Savings	GF	1T
Other Professional Services			\$18,384,746	\$18,109,746	\$275,000					\$18,384,746	\$18,109,746	\$275,000		
	manag \$630,3 12. Th	gement 391, fro	om \$17,619,955 in	port has increased FY 2010-11 to \$	provides parking I the contract amo \$18,250,346 in FY s projected expend	2011	ļ-	Ongoi	ng redi	uction				
Other Professional Services			\$742,000	\$700,000	\$42,000					\$742,000	\$700,000	\$42,000		
	service	es betw		ommission and th	onals to provide lia the airlines. The Ai		has	Ongoi	ng redi	uction				
Maintenance Services - Equipment			\$525,768	\$475,768	\$50,000					\$525,768	\$475,768	\$50,000		
•	Reduc	e to re	flect actual expend	·				Ongoi	ng redi	•	,,	, , , , , , ,		
BG 3 - Communications and Marketing (5A AAA AAA)														
Air Travel			\$78,860	\$50,000	\$28,860					\$78,860	\$50,000	\$28,860		
	Reduc	e to ref	flect actual expend	ditures in prior fis	scal years.			Ongoi	ng redi	uction				
Non Air Travel			\$34,700	\$30,000	\$4,700					\$34,700	\$30,000	\$4,700		
	Reduc	e to ref	flect actual expend	litures in prior fis	scal years.			Ongoi	ng redi	action				
Other Professional Services			\$1,718,805	\$1,684,000	\$34,805					\$1,718,805	\$1,684,000	\$34,805		
	unit by 2011-	y \$34,8 12 to pa	05 from \$1,684,00 ay for proposed co	00 in FY 2010-11 onsulting services	vices for the Public to \$1,718,805 in for (1) promotion of current and future	FY al ev	ents	Ongoi	ng redi	uction				

AIR - Airport

]	FY 2011-2012							FY 2012-2013		
	F	ГЕ	Amo	ount				FT		Amo	ount		
· ·	From	To	From	To	Savings	GF	1T	From	To	From	To	Savings	GF 17
BG4 - Chief Operating Officer (5A AAA AAA)													
Other Professional Services			\$187,746	\$107,746	\$80,000					\$187,746	\$107,746	\$80,000	
	provid strateg service	le mana gic plar es to F	has proposed \$187 agement consulting in for the Airport". Y 2010-11 expend I services.	g services to "ach Reduce the total a	ieve the goals in tamount for consul	he ne ting		Ongoii	ng red	uction			
BG5 - Director's Office (5A AAA AAA)													
0932 Manager IV	1.0	0.0	\$130,306	\$0	\$130,306					\$137,904	\$0	\$137,904	
0931 Manager III	0.0	1.0	\$0	\$121,485	(\$121,485)					\$0	\$128,569	(\$128,569)	i
Mandatory Fringe Benefits			\$49,029	\$47,280	\$1,749					\$55,598	\$53,476	\$2,122	
			Total Savings	\$10,570						Total Savings	\$11,457		
	Manag approv	ger IV we upw s a moi	he upward substiti in the Equal Empl ard substitution of re appropriate clas	oyment Opportun f a 0922 Manager	nity Office (EEO); I to a 0931 Mana	rathe		Ongoii	ng red	uction			
Air Travel			\$25,500	\$17,000	\$8,500					\$25,500	\$17,000	\$8,500	,
	Reduc	e to re	flect actual expend	ditures in prior fis	cal years.			Ongoi	ng red	uction			
Non Air Travel			\$26,500	\$18,000	\$8,500					\$26,500	\$18,000	\$8,500	,
	Reduc	e to re	flect actual expend	ditures in prior fis	cal years.			Ongoi	ng red	uction			
Training			\$581,832	\$550,000	\$31,832					\$581,832	\$550,000	\$31,832	,
	Reduc	e to re	flect actual expend	ditures in prior fis	cal years.								
Training			\$3,500	\$1,500	\$2,000					\$3,500	\$1,500	\$2,000	,
	Reduc 2010-		ing expenditures t	o reflect actual pr	ojected expenditu	res in	FY						

GF = General Fund

1T = One Time

				FY 2011-2012							FY 2012-2013			
	F'	ГЕ	Am	ount					ГЕ	Am	ount			
Object Title	From	To	From	To	Savings	GF	1T	From	To	From	To	Savings	GF	1T
BG6 - Facilities (5A AAA AAA)		-												
Premium Pay Miscellaneous										\$168,000	\$84,000	\$84,000)	
Mandatory Fringe Benefits										\$13,356	·	\$6,678	3	
			Total Savings	\$0						Total Savings	\$90,678			
													e uni o be 2) pla in the ty adby ats la r and ar and order orde s priese orde d visio tted	lead ans, e ack d a l pay s but er of or ee

AIR - Airport

	FY 2011-2012 FTE Amount										FY 2012-2013			
	FI	ΓE	Amo					FT		Amo	ount			
Object Title	From	To	From	To	Savings	GF	1T	From	To	From	То	Savings	GF	1T
9993 M Attrition Savings			(\$436,843)	(\$536,843)	\$100,000					(\$446,264)	(\$546,264)	\$100,000		
Mandatory Fringe Benefits			(\$204,679)	(\$251,533)	\$46,854					(\$255,188)	(\$312,371)	\$57,183		
			Total Savings	\$146,854						Total Savings	\$157,183			
	FY 20 Attriti	10-11 on Sav	has reduced Attriti to -\$436,846 in FY ings reflects proje nds for salaries.	Y 2011-12. The p	roposed increase i	n	in	Ongoii	ng redi	action				
9993 M Attrition Savings			(\$69,131)	(\$144,131)	\$75,000					(\$70,622)	(\$145,622)	\$75,000		
Mandatory Fringe Benefits			(\$32,389)	(\$67,528)	\$35,139					(\$35,635)	(\$73,479)	\$37,844		
			Total Savings	\$110,139						Total Savings	\$112,844			
	FY 20 Attriti	10-11 on Sav	has reduced Attriti to -\$69,131 in FY ings reflects proje nds for salaries.	2011-12. The pr	oposed increase in	ı	7 111	Ongoii	ng redi	uction				
9993 M Attrition Savings			(\$2,287,400)	(\$2,437,400)	\$150,000					(\$2,336,732)	(\$2,486,732)	\$150,000		
Mandatory Fringe Benefits			(\$1,071,748)	(\$1,142,030)	\$70,282					(\$1,179,124)	(\$1,254,815)	\$75,691		
			Total Savings	\$220,282						Total Savings	\$225,691			
		sed inc	ition Savings to re rease in Attrition S			ınds i	for	Ongoi	ng red	uction				
Other Equipment Maintenance			\$4,752,560	\$4,702,560	\$50,000					\$4,752,560	\$4,702,560	\$50,000		
	\$452,2 and FY FY 20 Legisl \$402,2	292, from 2012 Y 2012 10-11 ative A	or 02999 Other Equation \$4,300,268 in land. Reduce by \$5 and actual expendinglyst's recomme pay for expected in contracts.	FY 2010-11 to \$4 50,000 to reflect p itures in prior yea ndation would sti	7,752,560 in FY 20 projected expendit ars. The Budget an Il provide an incre)11-1 ures i	n	Ongoir	ng red	action				

GF = General Fund

1T = One Time

			F	Y 2011-2012							FY 2012-2013			
	FT		Amou					FT			ount			
Object Title	From	To	From	To	Savings	GF	1T	From	To	From	To	Savings	GF	7 1T
Equipment Purchases			\$50,000	\$48,907	\$1,093		X					\$0)	
	Based	on ver	ndor quotes.											
Equipment Purchases			\$51,000	\$49,837	\$1,163		X					\$()	
	Based	on ver	ndor quote											
Equipment Purchases			\$76,000	\$72,816	\$3,184		X					\$(Э	
	Based	on ver	ndor quote											
Equipment Purchases			\$158,000	\$153,837	\$4,163		X					\$(Э	\Box
	Based	on ver	ndor quote											
Equipment Purchases			\$30,000	\$23,710	\$6,290		X					\$()	
	Based	on ver	ndor quote											
Automotive & Other Vehicles			\$930,002	\$923,301	\$6,701		X					\$(0	
	Based	on ver	ndor quote											
BG7 - Operations & Security (5A AAA AAA)														
Other Professional Services			\$1,372,604	\$1,272,604	\$100,000					\$1,372,604	\$1,272,604	\$100,000)	
	passen FY 20	nger pro 11-12.	equested \$1,372,60- ocessing, baggage h Reduce Other Prof pected expenditures	andling, and oth	ner passenger systems by \$100,000 to	ems i refle	n et	Ongoii	ng red	uction				
BG8 - Facilities (5A AAA AAA)														
Equipment Purchases			\$30,000	\$26,303	\$3,697		X					\$()	
	Based	on ver	ndor quote					Based	on ver	ndor quote				

RECOMMENDATIONS OF THE BUDGET AND LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS

2011-2012 and 2012-2013

			F	Y 2011-2012						F	Y 2012-2013		
	FTE		Amo					FT		Amou			
Object Title	From	Го	From	To	Savings	GF	1T	From	To	From	To	Savings	GF 1T
BG9 - Planning and Environmental Affairs (5A AAA AAA)													
Non Air Travel			\$11,290	\$6,290	\$5,000					\$11,290	\$6,290	\$5,000	
	Reduce t	o ref	lect actual expend	itures in prior fis	cal years.			Ongoi	ng red	uction			
Professional and Specialized Services			\$1,201,837	\$1,101,837	\$100,000					\$1,201,837	\$1,101,837	\$100,000	
	FY2011-	·12, A	ervices associated Airport will move t level of outside of	more services in-			ed	Ongoi	ng red	uction			
BGQ - Fire Airport Bureau (5A AAA AAA)													
Equipment Purchases			\$23,000	\$20,829	\$2,171		X					\$0	
	Based on	ven	dor quote										
BGR - Police Airport Bureau (5A AAA AAA)													
Equipment Purcahses			\$36,600	\$35,083	\$1,517		X					\$0)
	Based on	ven	dor quote										
Automotive & Other Vehicles			\$290,000	\$275,539	\$14,461		X					\$0	
	Based on	ven	dor quote										
Equipment Purchases			\$13,075	\$13,037	\$38		X					\$0	
	Based on	ven	dor quote										
Animal Purchase			\$20,000	\$11,471	\$8,529		X					\$0)
	Based or	ven	dor quote			_							

RECOMMENDATIONS OF THE BUDGET AND LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS

2011-2012 and 2012-2013

AIR - Airport

			FY 2011-2012				FY 2012-2013						
	FTE	A	mount				FT	E	Am	ount			
Object Title	From To From To			Savings	GF	1T	From	To	From	То	Savings	GF :	1T

FY 2011-2012 Total Recommended Reductions

_	One-Time	Ongoing	Total
General Fund Impact	\$0	\$0	\$0
Non-General Fund Impact	\$53,231	\$1,366,839	\$1,420,070
Total	\$53,231	\$1,366,839	\$1,420,070

FY 2012-2013 Total Recommended Reductions

One-Time	Ongoing	Total
\$0	\$0	\$0
\$0	\$1,494,554	\$1,494,554
\$0	\$1,494,554	\$1,494,554

RECOMMENDATIONS OF THE BUDGET & LEGISLATIVE ANALYST FOR AMENDMENT OF BUDGET ITEMS, FISCAL YEARS 2011-12 & 2012-13

DEPARTMENT:

AIR - AIRPORT

Harvey M. Rose

cc: Supervisor Chu

Supervisor Mirkarimi

Supervisor Kim

Supervisor Wiener

President Chiu

Supervisor Avalos

Supervisor Campos

Supervisor Cohen

Supervisor Elsbernd

Supervisor Farrell

Supervisor Mar

Clerk of the Board

Cheryl Adams

Controller

Greg Wagner