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Committee Item	No <u>. 5</u>	
Board Item No.		

### **COMMITTEE/BOARD OF SUPERVISORS**

AGENDA PACKET CONTENTS LIST

Committee:	Budget and Finance Committee	Date: <u>July 27</u> , <u>2011</u>
Board of Su	pervisors Meeting	Date
Cmte Boa	rd	
	Motion Resolution Ordinance Legislative Digest Budget & Legislative Analyst Report Series Form 126 Introduction Form (for hearings) Department/Agency Cover Letter MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Award Letter Application	
OTHER	(Use back side if additional space	e is needed)
	· ·	ate: <u>July 22, 2011</u> ate:

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document is in the file.

[Contract Amendment - Cypress Security, LLC - an Additional \$18,700,000]

Resolution authorizing the San Francisco Municipal Transportation Agency to amend an expenditure contract with Cypress Security, LLC, to add an additional \$18.7 million to continue security services for an additional three years.

WHEREAS, Charter Section 9.118 requires the Board of Supervisors to approve contracts, and amendments to contracts, having anticipated expenditures of ten million dollars or more or the modification of such a contract having expenditures of more than five hundred thousand dollars; and,

WHEREAS, In 2008, The Board of Supervisors approved Resolution No. 372-08 authorizing a three-year agreement with Cypress Security, LLC with an option to renew the contract for up to an additional three years for an amount not to exceed \$15.8 million; and,

WHEREAS, Because the Third Amendment to the contract modifies the original contract amount by more than \$500,000, it requires approval by the Board of Supervisors pursuant to Charter section 9.118; and,

WHEREAS, Since the Contractor has been performing the contracted services, SFMTA management has determined that the services provided so far are satisfactory, in compliance with the Agreement, and within the allocated costs of the approved contract's budget; and,

WHEREAS, The SFMTA wishes to exercise its option to add an additional \$18.7 million to continue security services for an additional three years for a total contract amount not to exceed \$34.5 million; now, therefore, be it

RESOLVED, That pursuant to Charter Section 9.118, the San Francisco Board of Supervisors authorizes the SFMTA to amend the Cypress Security, LLC Contract to add an

additional \$18.7 million to continue security services for an additional three years for a total contract amount not-to-exceed \$34.5 million.

SUPERVISOR WIENER BOARD OF SUPERVISORS .

Item 5 Department:
File 11-0812 San Francisco Municipal Transportation Agency (SFMTA)

### **EXECUTIVE SUMMARY**

### Legislative Objective

• Resolution approving the Third Amendment to the existing three-year contract between the San Francisco Municipal Transportation Agency (SFMTA) and Cypress Security for armed and unarmed security services. The proposed Third Amendment would (a) exercise the three-year option to extend the contract from September 1, 2011 through August 31, 2014, and (b) increase the total not-to-exceed contract amount by \$18,700,000, from a not-to-exceed amount of \$15,800,000 to a not-to-exceed amount of \$34,500,000.

### **Key Points**

- Cypress Security currently provides armed and unarmed security services for SFMTA under an existing three-year agreement. The agreement commenced on September 1, 2008 and expires on August 31, 2011, in an amount not-to-exceed \$15,800,000. Under the existing agreement, Cypress Security provides: (a) armed guard services for SFMTA Revenue Operations personnel collecting fare box revenues and (b) unarmed guard services for SFMTA shops, facilities, offices, and property located throughout San Francisco.
- The existing contract contains an annual cost of living adjustment of \$0.88 per billable hour that would continue for the next three years.

### Fiscal Impact

- The original contract budget of \$15,742,693 included \$14,311,539 for salaries and a contingency amount of 10 percent or \$1,431,154. Total actual projected expenditures under the existing three-year contract from September 1, 2008 through August 31, 2011 are \$14,343,736.
- The proposed three-year extension would increase the not-to-exceed contract amount by \$18,700,000, from a not-to-exceed contract amount of \$15,800,000 to a not-to-exceed contract amount of \$34,500,000. The three-year extension provides for new and increased security services including: (a) the addition of Video Data Assistants responsible for accessing video from station cameras and buses in order to assist the Police Department (SFPD) and SFMTA with time sensitive investigations (b) new Mobile Tunnel Patrols to deter graffiti, theft, and other crimes in the SFMTA tunnels; and (c) additional staffing at Muni Metro East, which was not fully operational when the current contract was first established in 2008. These new and increased services are partially offset by other service reductions.
- Total contract expenditures over the six-year term of the contract from September 1, 2008 through August 31, 2014, including contingencies, are estimated at \$32,900,000, or \$1,600,000 less than the original not-to-exceed amount of \$34,500,000.
- Amend the proposed resolution to reduce the requested total not-to-exceed contract amount of \$34,500,000 by \$1,600,000 for a total not-to-exceed contract amount of \$32,900,000.
- Approve the proposed resolution as amended.

### **MANDATE STATEMENT & BACKGROUND**

### **Mandate Statement**

In accordance with Charter Section 9.118, any amendment of over \$500,000 to an agreement over \$10,000,000 in anticipated expenditures is subject to Board of Supervisors approval.

### **Background**

On July 22, 2008, based on a competitive bidding process, the San Francisco Municipal Transportation Agency (SFMTA) entered into a new three-year contract with Cypress Security to provide armed and unarmed security services at a cost not-to-exceed \$15,800,000. The term of the contract is September 1, 2008 through August 31, 2011. The Board of Supervisors approved the contract (Resolution No. 372-08) on August 12, 2008. The existing contract specifies that Cypress Security is responsible for (a) armed guard services for SFMTA Revenue Operations personnel collecting fare box revenues and (b) unarmed guard services for SFMTA shops, facilities, offices, and property at various SFMTA locations throughout San Francisco. The unarmed services include monitoring video feeds from SFMTA stations at night and maintaining video recordings from all of the bus lines. Cypress Security currently operates 24 hours a day, seven days a week, with a total of 97 staff.

The budget for the existing contract includes (a) salaries, (b) a 10 percent contingency, and (c) a yearly cost of living adjustment of \$0.88 per hour for all billable hours. The existing agreement, as previously approved by the Board of Supervisors, included an option to renew the contract for up to an additional three years from September 1, 2011 through August 31, 2014, which is the subject of this proposed resolution.

There have been two amendments to the original contract. The first amendment made adjustments (increases) to salaries for some of the positions but did not change the not-to-exceed contract amount of \$15,800,000. Therefore, Board of Supervisors approval was not required. The second amendment was a technical adjustment to the language of Appendix A, Section 8.A "Contractor Responsible for Personnel" that allowed Cypress Security to subcontract guard services with approval from the SFMTA. There were no increased costs to the second amendment and therefore Board of Supervisors approval was not required.

The proposed Third Amendment would authorize the execution of the three year extension per the terms of the existing contract.

### **DETAILS OF PROPOSED LEGISLATION**

The proposed resolution would authorize SFMTA to:

1.Ex ecute the three-year option included in the existing contract between the SFMTA and Cypress Security, as previously approved by the Board of Supervisors, to extend the existing contract with Cypress Security from September 1, 2011 through August 31, 2014; and

2.I ncrease the existing authorized not-to-exceed contract amount of \$15,800,000 by \$18,700,000 to a total not-to-exceed contract amount of \$34,500,000 over the six-year term of the contract from September 1, 2008 to August 31, 2014.

### **FISCAL IMPACTS**

The existing contract has a not-to-exceed amount of \$15,800,000 for three years. The original contract budget included salaries and a contingency of 10 percent. According to Ms. Joy Houlihan, SFMTA Deputy Director of Security and Enforcement, the total projected actual contract expenditures from September 1, 2008 through August 31, 2011 are \$14,343,736.

Under the proposed Third Amendment, the three-year extension would increase the existing total not-to-exceed contract amount of \$15,800,000 by \$18,700,000, for a total not-to-exceed contract amount for the six-year term of the contract from September 1, 2008 through August 31, 2014 to \$34,500,000 (\$15,800,000 plus \$18,700,000).

The proposed budget for the three-year extension is as follows:

Calendar Year	Total Hours to be provided by Cypress Security	Total Estimated Costs
2011 1	66,935	\$1,765,150
2012	200,742	5,470,281
2013	200,742	5,646,933
2014 <sup>2</sup>	133,835	3,882,293
Subtotal	602,254	16,764,657
11.5 % Contingency		1,935,343
Total Contract Amount		\$18,700,000

<sup>&</sup>lt;sup>1</sup>September 1, 2011 through December 31, 2011

The proposed three-year extension for the requested increased amount of \$18,700,000 is \$2,900,000 more than the current not-to-exceed three-year contract amount of \$15,800,000 due to the following:

- Annual increased billing rates due to the \$0.88 per billable hour cost of living adjustment. As noted above, the original contract and the proposed three-year contract extension provide an annual cost of living increase of \$0.88 per billable hour<sup>1</sup>.
- An increase in the contingency percentage from 10 percent to 11.5 percent. According to Ms. Houlihan, the contingency is being increased to provide more flexibility for future service changes.

<sup>&</sup>lt;sup>2</sup> January 1, 2014 through August 31, 2014

<sup>&</sup>lt;sup>1</sup> According to Ms. Houlihan, the \$0.88 per billable hour cost of living adjustment is required by the labor contract between Service Employees International Union (SEIU) Local 24-7 and six security companies, including Cypress Security.

• Cypress Security will also be providing new and increased security services including (a) the addition of Video Data Assistants responsible for accessing video from station cameras and buses to assist SFPD and SFMTA with time sensitive investigations (b) new Mobile Tunnel Patrols to deter graffiti, theft, and other crimes in the SFMTA tunnels; and (c) additional staffing at Muni Metro East, which was not fully operational when the current contract was first established in 2008. These new and increased services are partially offset by various service reductions, including (a) deletion of the security guard assigned to the Cable Car Museum; (b) reduction of the Graffiti Supervisor position; (c) reduced hours for Armed Supervisors; and (d) reallocation of other security guard positions from General Patrol to Tunnel Patrol.

Based on the actual projected contract expenditures from September 1, 2008 through August 31, 2011 and the requested contract budget from September 1, 2011 through August 31, 2014, the projected authorized need for the contract is \$32,900,000 or \$1,600,000 less than the requested \$34,500,000 as shown in the following table:

	Contract Not-to- Exceed Amount	Projected Actual Expenditures
Original Three-Year Contract	\$15,800,000	\$14,343,736
Proposed Three Year Contract Extension		
Amount for Salaries	16,764,657	16,764,657
Proposed Contingency	1,935,343*	1,791,607**
Total Contract Not-to-Exceed Amount	\$34,500,000	\$32,900,000

<sup>\*</sup>Based on a contingency of 11.5 percent

Ms. Houlihan has concurred with the Budget and Legislative Analyst that, based on the total projected expenditures of \$32,900,000 from September 1, 2008 through August 31, 2014, the requested total not-to-exceed contract amount of \$34,500,000 should be reduced by \$1,600,000 to a total not to exceed contract amount of \$32,900,000.

### RECOMMENDATIONS

- 1. Amend the proposed resolution to reduce the requested total not-to-exceed contract amount of \$34,500,000 by \$1,600,000 to a total not-to-exceed contract amount of \$32,900,000.
- 2. Approve the proposed resolution as amended.

<sup>\*\*</sup>Based on a contingency of 10.7 percent

### MUNICIPAL TRANSPORTATION AGENCY BOARD OF DIRECTORS CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION No. 11-095

WHEREAS, The SFMTA collects more than \$230 million in annual revenue from transit fares, citation payments and sales of various fare media and has more than 15 facilities throughout the city, including transit stations, vehicle storage yards and service centers; and,

WHEREAS, The 2008 Request for Proposals issued by the SMFTA for Armed and Unarmed Security Services indicates that the maximum contract period would not exceed more than six years and that the SFMTA would have an option to extend the original three year contract term for a period not to exceed three additional years; and

WHEREAS, The SFMTA conducted a competitive procurement process, and selected Cypress Security, LLC to enter into an agreement to perform armed and unarmed security services for the SFMTA; and

WHEREAS, The original contract is a three-year term from September 1, 2008 to August 31, 2011; and

WHEREAS, The original not-to-exceed contract amount is \$15.8 million; and

WHEREAS, The Board of Supervisors approved Resolution No. 372-08 authorizing a three-year agreement with Cypress Security, LLC with an option to renew the contract for up to an additional three years for an amount not to exceed \$15.8 million; and

WHEREAS, Because the Third Amendment modifies the original contract amount by more than \$500,000, it requires approval by the Board of Supervisors pursuant to Charter section 9.118; and

WHEREAS, The First Amendment was executed on September 1, 2008, to update the hourly rates for certain types of security service; and

WHEREAS, The Second Amendment was executed on June 8, 2010 to modify the Appendix A, Section 8.A (Contractor Responsible for Personnel), and

WHEREAS, The Contractor has been performing the contracted services, SFMTA management has determined the services provided so far is satisfactory and in compliance with the Agreement, and the cost has been within the approved contract budget; and

WHEREAS, The SFMTA wishes to exercise the option to extend the current contract for additional three years with a total contract amount not to exceed \$34.5 million; now, therefore, be it

RESOLVED, That the San Francisco Municipal Transportation Agency Board of Directors recommends that the San Francisco Board of Supervisors approve the Third Amendment to the Armed and Unarmed Security Services Agreement with Cypress Security, LLC for a total contract amount not to exceed \$34.5 million and an additional three-year term to continue to provide security services at SFMTA facilities.

I hereby certify that the foregoing resolution was adopted by the Munic	ipal	Trans	portatio	n Ao	encv l	Board
of Directors at its meeting of	-					
R. Booner	•					
Secretary, Municipal Transportation Agency Board						

### MEMORANDUM

Edwin M. Lee | Mayor Tom Nolan | Chairman Jerry Lee | Vice-Chairman Leona Bridges | Director Cheryl Brinkman | Director

Malcolm Heinicke | Director Bruce Oka | Director Joél Ramos | Director

Debra A. Johnson | Acting Executive Director/CEO

Date:

July 7, 2011

To:

Honorable Members of the San Francisco Board of Supervisors

From:

- Debra A. Johnson

Acting Executive Director/CEO

Subject: Request for Approval of Amendment Three to the SFMTA Armed and

Unarmed Security Guards Services Agreement with Cypress Security, LLC.

The San Francisco Municipal Transportation Agency (SFMTA) requests that the San Francisco Board of Supervisors approve Amendment Three to the Agreement for the Armed and Unarmed Security Guards Services with Cypress Security, LLC. amendment will extend the agreement for three years at an additional \$18.7 million, with a total contract term of no more than six years as advertised in the RFP and a total contract amount not to exceed \$34.5 million.

The Third Amendment modifies the original contract amount by more than \$500,000, therefore, it requires approval by the San Francisco Board of Supervisors pursuant to Charter section 9.118.

### Background

The SFMTA collects more than \$230 million in annual revenue from transit fares, citation payments and sales of various fare media at more than 15 facilities throughout the city, including transit stations, vehicle storage yards and service centers. These facilities require the services of security guards to act as a first deterrent for inappropriate activities and for the safety of SFMTA personnel, the protection of SFMTA property and the public, and to guard against vandalism. All security-related services are managed by the Deputy Director of Enforcement and Security, with the assistance of a security guard services contractor who provides personnel for various securityrelated functions.

### Original Scope of Services

The original contract with Cypress Security, LLC is for a three-year contract term, expiring on August 31, 2011, with a not-to-exceed contract amount of \$15.8 million.

The original scope of services encompasses approximately 98,336 hours of unarmed guard services and 43,125 of armed guard services annually. In addition, 28,736 hours have been estimated for video surveillance and other miscellaneous security administrative tasks, and 7,500 hours is estimated for both Observers Programs. Since the contract commencement, the security service hours performed by the contractor in each calendar year are as follows:

- 59,387 hours in the last four months of 2008 (September to December);
- 198,743 hours in calendar year 2009;
- 189,634 hours in calendar year 2010; and
- 202,102 estimated hours in calendar year 2011 (eight months from January to August).

### **Contractor Performance**

The current contractor, Cypress Security LLC, has provided outstanding services under the agreement. Their staff maintains a cooperative, responsive attitude when dealing with issues encountered. They have assisted and responded to last minute service calls with much needed attention to details, and have always made themselves available for unplanned security requests. The supervisory team is excellent, and the account manager works effectively as a liaison between the SFMTA and his own company executives and operational staff. Cypress has reduced revenue yard graffiti incidents on properties (buses, LRVs and historical street cars) by 99 percent through their nightly patrol strategies.

Cypress has assisted with all SFMTA needs throughout the contract term while costs have remained approximately \$1 million under budget. Cypress has seamlessly resolved problems and issues as required by the contract. The company has accepted all responsibility for resolving problems within its scope of services and implemented corrective actions quickly.

### **Proposed Modifications**

In order to save administrative costs and maintain the current security service level without interruption, the SFMTA decided to exercise the three-year contract extension option contained in the original 2008 Request For Proposals and later authorized by the San Francisco Board of Supervisors Resolution 372-08. The RFP provides that the contract resulting from the RFP may be extended, in whole or in part, for a period or periods which may not cumulatively exceed three years by mutual agreement in writing. The maximum contract period shall not be more than six years. The San Francisco Board of Supervisors Resolution No. 372-08 authorizes a three-year agreement at an amount not to exceed \$15.8 million with Cypress Security, LLC, plus an option to renew the contract for up to additional three years.

Amendment Three will enhance the security service and improve the coverage and the availability of the services. The main changes proposed in Amendment Three are:

1. Extending the contract term from August 31, 2011 to August 31, 2014, for a total contract term not to exceed six years;

2. Adding an additional \$18.7 million with an additional three-year contract extension period, for a total contract amount not to exceed \$34.5 million;

3. The hourly rate in the extended three-year contract reflects the \$0.88 per hour annual rate increase per the SFMTA's Agreement with Cypress Security, LLC;

4. Adding a new badge clerk to perform much needed badging service for the agency.

For the next three-year contract period, if the contract is extended, the service hours for some security services will be adjusted based on the actual services needed, e.g. some security services have been discontinued and some new security services will be added. Because an annual cost of living adjustment (\$0.88 per hour increase) is required in the SFMTA's agreement with Cypress Security, LLC, and is in the labor agreement between the SCIU Local 24-7 and six security companies in which Cypress is one of the signatories, the total contract budget for the three-year contract extension will be increased, if compared to the original three year period, by approximately 18.35 percent (\$18.7 million - \$15.8 million = \$2.9 million, \$2.9 million divided by \$15.8 million = 18.35%), for a total contract amount not to exceed \$34,500,000.

Exhibit A consisting of Tables 1 through Table 4 as taken from Appendix A of the Amendment Three to the Agreement, and beginning on page 6 of this memo, provides the annual service hours per service category. Appendix B starting on page 12 of the this memo provides the detail regarding both the annual cost of living increases by calendar year and by fiscal year for the additional three-year period.

Based on the estimated hours of services, the annual cost of living increases for respective service categories are as follows:

- Armed Services 31,274 hours/year (see Table 1 of Exhibit A) with a rate increase of \$0.88 per hour for a total annual labor cost increase of \$27,521.
- Unarmed Services 123,968 hours/year (see Table 2 of Exhibit A) with a rate increase of \$0.88 per hour for a total annual labor cost increase of \$109,091.
- Supervisory service 24,544 hours (see Table 3 of Exhibit A) and miscellaneous services 20,956 hours/year (see Table 4 of Exhibit A), a total of 45,500 hours/year with a rate increase of \$0.88 per hour for a total annual increase of \$40,040.

Therefore, the total annual increase due to cost of living adjustment for the above four categories is \$176,652 (\$27,521+109,091+\$40,040) per year, and the total increase for the additional three-year term is \$529,956 ( $$176,652 \times 3=$529,956$ ).

This annual increase of \$176,652 means an increase of 3.3 percent based on the total 2012 salary level. Just for comparison, the consumer price index (CPI) for the periods 2008 through 2010 increased by 4.2 percent annually.

The not-to-exceed amount in the original three-year term of the agreement is \$15.8 million while the additional three-year contract extension is \$18.7 million. The \$2.9 million dollar increase is due to the following factors:

- Approximately \$530,000 for cost of living rate increases.
- Approximately \$1.9 million for adding 11.5 percent contingency to be used for unplanned services in response to emergency conditions as approved by the SFMTA. (see Appendix B)
- Approximately \$400,000 for added new security services including a badging clerk, ADA Coordinator, and other miscellaneous services (See the Security Guard Service Hours Comparison Chart).

### Local Business Enterprise (LBE) Subcontracting Goal

The original Agreement has a 5 percent Local Business Enterprise (LBE) subcontracting goal. The vendors currently performing the LBE subcontracting portion of the work under this agreement are:

- Schwiff Levy Polo (accounting services)
- Banner Uniform Center (supplier of uniforms)
- KSH Automotive (automotive maintenance and repairs
- Black Bear Security Services (security services)

The contract requirement in the initial contract prohibited the prime contractor from subcontracting out the security portion of the work. Because of this restriction, a goal of 5 percent was determined based on the non-security items. The Contractor is currently working towards meeting the 5 percent LBE subcontracting goal. The SFMTA recently permitted Cypress to utilize the security scope of work to meet the Local Business Enterprises Participation Goal. The allowance of the security services being subcontracted out changed the assessment criterion of LBE Participation Goal which has now been identified to be 15 percent for Amendment Three to the Agreement.

As such, the Local Business Enterprise (LBE) Subcontracting Goal has been revised from 5 percent for the original three-year contract to 15 percent for the extended three-year contract. This contract extension allows subcontracting opportunities for LBEs with respect to the security scope of work.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 5 of 22

### Alternative Considered

The alternative of issuing a new Request for Proposals instead of extending the current agreement was considered. However, this alternative was determined to not be in the best interest of the Agency primarily due to a lengthy and costly RFP process.

The extension of the current agreement was determined to be the best option. The current agreement has the option to extend the agreement for an additional three years as stated in the originally solicited RFP and BOS Resolution No. 372-08. Extending the current agreement also has the advantage of using predetermined wage rates with an \$0.88 per hour cost of living increase annually. Issuing a new RFP would not necessarily guarantee lower wage rates or a lower cost of living increase.

The Third Amendment increases the original contract amount by more than \$500,000, therefore, it requires approval by the San Francisco Board of Supervisors pursuant to Charter section 9.118.

### **Budget**

The operating funds required for the operations/maintenance of the security services are budgeted in the Safety, Training, Security and Enforcement division's annual budget. The current expenditure for this agreement is approximately one million dollars under budget. An additional \$600,000 will need to be budgeted above the current budgeted amount for FY2012.

Budgets versus actual costs for the first three fiscal years under the original three contract years are as follows:

- FY 2009 (10 months): Budgeted \$ 4.5 million; actual cost \$ 3.877 million;
- FY 2010 (12 months): Budgeted \$ 4.1 million; actual cost \$ 4.955 million;
- FY 2011 (12 months): Budgeted \$ 4.3 million; actual cost \$ 4.700 million;

### Recommendation

SFMTA recommends that the San Francisco Board of Supervisors authorize the Executive Director/CEO of the SFMTA to execute the Amendment Three to the Agreement between the SFMTA and Cypress Security LLC for a three-year contract term extension at a total contract amount not to exceed \$34,500,000 and a total contract term not-to-exceed six years.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 6 of 22

## Appendix A to Amendment Three-Security Service Hour Tables (in calendar year)

### Table 1

	# of staff			Days/	Hours/			Total
Armed Services Assignments	needed	Hours/Day	Days/Week	Month	Month	Weeks/Year	Notes	Hours/year
AM, Power & Market Kiosk: Protective Detail		∞	7	30	242.6	52	•	2912
PM, Power & Market Kiosk: Protective Detail	_	8	7	30	242.6	52		2912
AM, Hyde & Beach Kiosk: Protective Detail	<b>-</b>	ထ	7	30	242.6	52		2912
PM, Hyde & Beach Kiosk: Protective Detail	1	8	7	30	242.6	52		2912
AM Presidio Kiosk: Protective Detail		8	2	30	242.6	52		2912
PM, Presidio Kiosk: Protective Detail	_	8	2	30	242.6	52		2912
AM, Portsmouth Square Kiosk: Protective Detail	<b>F</b>	8	A/N ·	ဗ	24	12		288
Subway Collection, weekday, PM 1-collect revenue: 1-stay with vehicle	2	16	5	n/a	346.6	52		4,160
Subway Collection, Saturday PM 1-collect revenue; 1-stay with vehicle	2	ω		n/a	34.6	52		416
Subway Collection, Sunday PM 1-1 collect revenue, 1-stay with vehicle	2	æ	<b>~</b>	n/a	34.6	52		416
PM CUBIC collection from divisions	<b>\</b>		9	n/a	208	52		2,496
AFC - Clipper Protective Detail	2	12	4	n/a	208	52		2,496
SFMTA Payroll Check Escort <sup>1</sup>		3	n/a	n/a	n/a	26		78

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 7 of 22

Armed Services Assignments	# of staff needed	Hours/Day	Hours/Day Days/Week	Days/ Month	Hours/ Month	Weeks/Year	Notes	Total Hours/year
Lunch break Relief - Weekday	2	9	2	n/a	130	52		1,560
Lunch Break Relief - Saturday	7	8	<b>,</b>	n/a	34.6	52		416
Lunch Break Relief - Sunday	_	. ω		e/u	34.6	52		416
Baseball	2	10	n/a	n/a	n/a	n/a	86 games per year	860
Special Event Coverage	n/a	n/a	n/a	e/u	n/a	n/a		200
TOTAL								31,274

The total cost of living increase for armed service for 12-month calendar year is \$0.88 x 31,274 = \$27,521. If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff. Note: SFMTA Payroll Check Escort<sup>1:</sup> estimated at 3 hours per every other week, 26 week per year.

### Table 2

Patrol/Gate	Celle	Services	Customer	General Patrol	Revenue Tower Guard	Primary Gate	Gate	Secondary	Lower Yard- house	Upper Yard	Front Gate/Building	Back Gate	Front Door	Tubbs	23rd Street	Front and Back Gate	General Patrol		Assignments	Services	Unarmed	
Metro East	Ave.	11 South		Marin	1SVN	Kirkland	Kirkland		Potrero	Potrero	Presidio	Presidio	Flynn	Woods	Woods	Green	Geneva	•	Site			
9	2			3	3						2			-1		2	_		needed	staff	# 9	
72	16			8	24	6-22	8		8	8	16	8	8	8	8	16	8		(x 5 days)	weekdays	Hours/Dav	
72	n/a			24	.24	24-30	8		24	8	16	24	24	24	24	48	24		(x 2 days)	weekends	Hours/	
504	80			168	168	116	56		88	56	112	88	88	88	88	176	88		weekly	hours	Total	
7	5			7	7	n/a	n/a		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		Week	Days/	·	
52	52			52	52	52	52		52	52	52	52	. 52	52	52	52	52		year	Weeks/		
						Weekday Hours vary											otherwise.	Weekday shifts are 9pm to bam; weekends run 5am Saturday to 5am Monday, unless indicated	Notes			
26,208	4,160			8,736	8,736	6,032	2,912	)	4,576	2,912	5,824	4,576	4,576	4,576	4,576	9,152	4,576		Year	Hours/	Total	

123,968		がある。								TOTAL
504			24	n/a	n/a	n/a	n/a	သ	RTC	Distribution <sup>4</sup>
						-				SFMTA Pass
504			24	n∕a	n/a	n/a	n/a	3	Muni	Distribution
						-				SFMTA Pass
48			12	n/a	n/a	n/a	n/a	1	Safeway	Distribution <sup>2</sup>
										SFMTA Pass
2,912			52	7	56	8	000	-1	Various	Patrol
-			•			•	•	-		Tunnel Mobile
400			n/a	n/a	n/a	n/a	n/a	10		Special Events <sup>1</sup>
17,472			52	7	336	48	48	6	Metro East	Console
-							-			Surveillance
	-	ėjų stodenėjas tika	-			٠.				Video
Year	Notes		year	Week	weekly	(x 2 days)	(x 5 days)	needed	Site	Assignments
Hours/			Weeks/	Days/	hours	weekends	weekdays	staff		Services
Total	•	-	•	′	Total	Hours/	Hours/Day	# of		Guard
										unarmed

Note: Special Event<sup>1</sup>, SFMTA Pass Distribution Safeway<sup>2</sup>, SFMTA Pass Distribution Muni<sup>3</sup>, SFMTA Pass Distribution RTC<sup>4</sup> will have variable service hours depending on the needs at the time of service. The Total Hours/Year for each service is an estimated not-to-exceed total annual amount.

If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff.

The total cost of living increase for unarmed service for 12-month calendar year is \$0.88 x 123,968 = \$109,091

Table 3

Simenisor	# of staff			Weeks/	Total
Assignments	needed	hours/day	needed hours/day Days/Week	year	hours/year
Security Console			3	3	
Supervisor	ယ	24	ഗ	52	6,240
Security Console					
(weekend)		24	2	.52	2,496
			4. 1.		
Armed Supervisor (M-F)	2	16	5	52	4,160
Field Supervisor	ప	. 24	7	52	8,736
		•	1	3	) )
Mobile Patrol Supervisor	_	0	Company of the Compan	70	2,0,2
	· · · · · · · · · · · · · · · · · · ·				
TOTAL					24,544

Note: If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for the total number of staff.

The total cost of living increase for supervisor assignments for 12-month calendar year is  $0.88 \times 24,544 = 21,599$ .

Table 4

Miscellaneous Assignments	No. Staff	Hours/Day	Days/Week	Weeks/Year Hours/Year	Hour	s/Year
Administrative Support	_	œ·	ڻ ن	52		2,080
Account Manager	1	9	5	52		2,340
Operations Coordinator		8	5	52		2,080
Security Courier	-1	9	5	52		2,080
ADA Observers	2	3	5	52		1,560
Video Data Assistance	3	8	7	52		8,736
Badging Clerk	_	8	O1	52		2,080
TOTAL						20,956

Note: If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff.

The total cost of living increase for supervisor assignments and miscellaneous assignments for 12-month calendar year is \$21,599 + \$18,441 = \$40,040. The total cost of living increase for miscellaneous assignments for 12-month calendar year is \$0.88 x 20,956 = \$18,441.

### Appendix B to Amendment Three Calculation of Charges (in calendar year)

bity         Bill Rate (2011)         Total Hours         Cost         (201)           er         \$38.31         781         \$29,920.11         9           \$24.34         \$24.34         526         \$12,802.84         9           Support         \$33.24         696         \$23,135.04         9           Officers         \$31.79         1,392         \$44,251.68         9           sors         \$28.83         8,736         \$251,858.88         9           sors         \$33.24         696         \$23,135.04         9           nit         \$27.25         2,912         \$79,352.00         9           rs         \$26.37         696         \$18,353.52         9           rdinator         \$28.83         2,912         \$83,952.96         9           rity Officers         \$23.49         2,912         \$759,416.32         9           sts         \$33.24         696         \$23,1235.04         9	200,742 \$5,470,280.48	200,742		\$1,765,150.11	66,935		TOTAL
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           er         \$24.34         526         \$12,802.84         \$25.22         1,560           Support         \$33.24         696         \$23,135.04         \$34,14         2,080           Officers         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           s         \$28.83         8,736         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           r         \$33.24         591         \$79,352.00         \$28.13         8,736           rs         \$27.25         2,912         \$79,352.00         \$28.13         8,736           rs         \$26.37         696         \$18,353.52         \$27.25         2,080           rs         \$28.83         2,912         \$83,952.	\$70,969.60	2,080	\$34.12	\$23,1235.04	696	\$33.24	Badging Clerk
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           support         \$24.34         526         \$12,802.84         \$25.22         1,560           Support         \$27.70         10,424         \$288,744.80         \$34.14         2,080           Officers         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           rs         \$33.24         696         \$23,135.04         \$34.14         2,080           rs         \$33.24         696         \$23,135.04         \$34.14         2,080           rs         \$27.25         2,912         \$79,352.00         \$28.13         8,736           rs         \$26.37         696         <	\$230,368.32	8,736	\$26.37	\$74,226.88	2,912	\$25.49	Video Assistants
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           ser         \$24.34         526         \$12,802.84         \$25.22         1,560           support         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           s         \$33.24         696         \$251,858.88         \$29.71         26,208           s         \$33.24         696         \$23,135.04         \$34.14         2,080           nt         \$27.25         2,912         \$79,352.00         \$28.13         8,736           nt         \$27.25         1,940         \$52,865.00         \$28.13         5,824           nt         \$28.3         2,912         \$83,952.96         \$27.25         2,080           s         \$28.3         2,912         \$83,952	\$2,361,715.20	94,848	\$24.90	\$759,416.32	31,616	\$24.02	Unarmed Security Officers
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           sympport         \$24.34         526         \$12,802.84         \$25.22         1,560           Officers         \$27.70         10,424         \$288,744.80         \$34.14         2,080           ors         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           \$33.24         696         \$23,135.04         \$34.14         2,080           \$57.25         2,912         \$79,352.00         \$28.13         8,736           rit         \$27.25         1,940         \$52,865.00         \$28.13         5,824           rith         \$26.37         696         \$18,353.52         \$27.25         2,080	\$259,546.56	8,736	\$29.71	\$83,952.96	2,912	\$28.83	SOC Supervisors
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           \$24.34         526         \$12,802.84         \$25.22         1,560           Support         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274           sors         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           sors         \$33.24         696         \$23,135.04         \$34.14         2,080           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           sors         \$33.24         696         \$23,135.04         \$34.14         2,080           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           sors         \$33.24         696         \$23,135.04         \$34.14         2,080           sors         \$28.13         8,736         \$25	\$56,680.00	2,080	\$27.25	\$18,353.52	696	\$26.37	Operations Coordinator
bity         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           er         \$24.34         526         \$12,802.84         \$25.22         1,560           iupport         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274           Officers         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208           \$33.24         696         \$23,135.04         \$34.14         2,080           \$38.83         8,736         \$251,858.88         \$29.71         26,208           \$38.736         \$33.24         696         \$23,135.04         \$34.14         2,080           \$38.736         \$251,858.88         \$29.71         26,208         \$251,858.88         \$34.14         2,080	\$163,829.12	5,824	\$28.13	\$52,865.00	1,940	\$27.25	Mobile Patrol Unit
org         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           sypport         \$24.34         526         \$12,802.84         \$25.22         1,560           sypport         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274           orrs         \$31.79         1,392         \$44,251.68         \$32.67         4,160           \$70         \$28.83         8,736         \$251,858.88         \$29.71         26,208           \$33.24         696         \$23,135.04         \$34.14         2,080	\$245,743.68	8,736	\$28.13	\$79,352.00	2,912	\$27.25	Field Supervisors
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           syz4.34         526         \$12,802.84         \$25.22         1,560           support         \$33.24         696         \$23,135.04         \$34,14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274           Oris         \$31.79         1,392         \$44,251.68         \$32.67         4,160           sors         \$28.83         8,736         \$251,858.88         \$29.71         26,208	\$71,011.20	2,080	\$34.14	\$23,135.04	696	\$33.24	Courier
Ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           bupport         \$24.34         526         \$12,802.84         \$25.22         1,560           support         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274           ors         \$31.79         1,392         \$44,251.68         \$32.67         4,160	\$778,639.68	26,208	\$29.71	\$251,858.88	8,736	\$28.83	Console Officers
bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           \$24.34         526         \$12,802.84         \$25.22         1,560           3upport         \$33.24         696         \$23,135.04         \$34.14         2,080           Officers         \$27.70         10,424         \$288,744.80         \$28.58         31,274	\$135,907.20	4,160	\$32.67	\$44,251.68	1,392	\$31.79	Armed Supervisors
ory         Bill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           er         \$24.34         526         \$12,802.84         \$25,22         1,560           Support         \$33.24         696         \$23,135.04         \$34,14         2,080	\$893,810.92	31,274	\$28.58	\$288,744.80	10,424	\$27.70	Armed Security Officers
ory         Bjill Rate (2011)         Total Hours         Cost         (2012)         Total Hours           er         \$38.31         781         \$29,920.11         \$39.19         2,340           er         \$24.34         526         \$12,802.84         \$25.22         1,560	\$71,011.20	2,080	\$34,14	\$23,135.04	696	\$33.24	Administrative Support
Bill Rate (2011) Total Hours Cost (2012) Total Hours \$38.31 781 \$29,920.11 \$39.19 2,340	\$39,343.20	1,560	\$25.22	\$12,802.84	526	\$24.34	ADA Observers
Bill Rate (2011) Total Hours Cost (2012) Total Hours	\$91,704.60	2,340	\$39.19	\$29,920.11	781	\$38.31	Account Manager
をできる。このでは、1000年の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の	Cost	Total Hours	(2012)	Cost	Total Hours	Bill Rate (2011)	Cafegory

\$3,882,292.72	133,825		5,646,933.44	200,742		TOTAL
\$49,729.68	1,386	\$35.88	\$72,800.00	2,080	\$35.00	Badging Clerk
\$163,829.12	5,824	\$28.13	\$238,056.00	8,736	\$27.25	Video Assistants
\$1,685,765.12	63,232	\$26.66	\$2,445,181.44	94,848	\$25.78	Unarmed Security Officers
\$183,281.28	5,824	\$31.47	\$267,234.24	8,736	\$30.59	SOC Supervisors
\$40,207.86	1,386	\$29.01	\$58,510.40	2,080	\$28.13	Operations Coordinator
\$116,032.98	3,882	\$29.89	\$168,954.24	5,824	\$29.01	Mobile Patrol Unit
\$174,079.36	5,824	\$29.89	\$253,431.36	8,736	\$29.01	Field Supervisors
\$49,757.40	1,386	\$35.90	\$72,841.60	2,080	\$35.02	Courier
\$549,843.84	17,472	\$31.47	\$801,702.72	26,208	\$30.59	Console Officers
\$95,508.82	2,774	\$34.43	\$139,568.00	4,160	\$33.55	Armed Supervisors
\$632,558.66	20,849	\$30.34	\$921,332.04	31,274	\$29.46	Armed Security Officers
\$49,757.40	1,386	\$35.90	\$72,841.60	2,080	\$35.02	Administrative Support
\$28,059.20	1,040	\$26.98	\$40,716.00	1,560	\$26.10	ADA Observers
\$63,882.00	1,560	\$40.95	\$93,763.80	2,340	\$40.07	Account Manager
Cost	Total Hours	Bill Rate (2014)	Cost	Total Hours	Bill Rate (2013).	Gategory

## Total Estimated Cost for Three-Year Contract Extension with 11.5% Contingency

				- 1			
Grand Total	11.5%Contingency	Total	2014	2013	2012	2011	
		602,244	133,835	200,742	200,742	66,935	
\$18,700,000.00	\$1,935,343.25	\$16,764,656.75	\$3,882,292.72	\$5,646,933.44	\$5,470,280.48	\$1,765,150.11	

service hours listed in the above tables. 11.5% contingency estimate, except the overtime hours by the Customer Center employees which has been factored in the The billing rate for SFMTA approved overtime service hours is 150% of the regular hourly rate. The overtime cost is part of the

### Total amended calculation of charges for the entire six-year contract

The cost for the first three contract years: The cost for the three extended contract years: The total cost for the six-year contract term:

\$15,800,000.00 \$18,700,000.00 \$34,500,000.00

### Calculation of Charges (in Fiscal Year)

### FY 2011-2012

\$4,500,290.35	2	TOTAL COST FOR FY 2012	TOTAL	167,306	FY 2012	TOTAL HOURS FOR FY 2012
\$2,735,140.24	100,371	SUBTOTAL	\$1,765,150.11	66,935	SUBTOTAL	
\$35,484.80	1,040	\$34.12	\$23,135.04	696	\$33.24	Badging Clerk
\$115,184.16	4,368	\$26.37	\$74,226.88	2,912	\$25.49	Video Assistants
\$1,180,857.60	47,424	\$24.90	\$759,416.32	31,616	\$24.02	Unarmed Security Officers
\$129,773.28	4,368	\$29.71	\$83,952.96	2,912	\$28.83	SOC Supervisors
\$28,340.00	1,040	\$27.25	\$18,353.52	696	\$26.37	Operations Coordinator
\$81,914.56	2,912	\$28.13	\$52,865.00	1,940	\$27.25	Mobile Patrol Unit
\$122,871.84	4,368	\$28.13	\$79,352.00	2,912	\$27.25	Field Supervisors
\$35,505.60	1,040	\$34.14	\$23,135.04	696	\$33.24	Courier
\$389,319.84	13,104	\$29.71	\$251,858.88	. 8,736	\$28.83	Console Officers
\$67,953.60	2,080	\$32.67	\$44,251.68	1,392	\$31.79	Armed Supervisors
\$446,905.46	15,637	\$28.58	\$288,744.80	10,424	\$27.70	Armed Security Officers
\$35,505.60	1,040	\$34.14	\$23,135.04	696	\$33.24	Administrative Support
\$19,671.60	780	\$25.22	\$12,802.84	526	\$24.34	ADA Observers
\$45,852.30	1,170	\$39.19	\$29,920.11	781	\$38,31	Account Manager
Cost	Hours	Bill Rate: (1/2012-6/2012)	"Cost	Service Hours	Bill Rate* (9/2011 - 1/2/2011))	Category
	Section (consists of the section)	THE CONTRACTOR OF THE CONTRACT	I (cite continue o contraramento de la contraramenta	estandario de la companya de la comp		

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\$5,558,606.96	3	TOTAL COST FOR FY 2013	TOTAL	200,742	FY 2013	TOTAL HOURS FOR FY 2013
\$2,823,466.72	100,371	SUBTOTAL	\$2,735,140.24	100,371	SUBTOTAL	
\$36,400.00	1,040	\$35.00	\$35,484.80	1,040	\$34.12	Badging Clerk
\$119,028.00	4,368	\$27.25	\$115,184.16	4,368	\$26.37	Video Assistants
\$1,222,590.72	47,424	\$25.78	\$1,180,857.60	47,424	\$24.90	Unarmed Security Officers
\$133,617.12	4,368	\$30.59	\$129,773.28	4,368	\$29.71	SOC Supervisors
\$29,255.20	1,040	\$28.13	\$28,340.00	1,040	\$27.25	Operations Coordinator
\$84,477.12	2,912	\$29.01	\$81,914.56	2,912	\$28.13	Mobile Patrol Unit
\$126,715.68	4,368	\$29.01	\$122,871.84	4,368	\$28.13	Field Supervisors
\$36,420.80	1,040	\$35.02	\$35,505.60	1,040	\$34.14	Courier
\$400,851.36	13,104	\$30.59	\$389,319.84	13,104	\$29.71	Console Officers
\$69,784.00	2,080	\$33.55	\$67,953.60	2,080	\$32.67	Armed Supervisors
\$460,666.02	15,637	\$29.46	\$446,905.46	15,637	\$28.58	Armed Security Officers
\$36,420.80	1,040	\$35.02	\$35,505.60	1,040	\$34.14	Administrative Support
\$20,358.00	780	\$26.10	\$19,671.60	780	\$25.22	ADA Observers
\$46,881.90	1,170	\$40.07	\$45,852.30	1,170	\$39.19	Account Manager
Cost	Service Hours	Bill Rate (1/20135 6/2013)	Cost	Service: Hours	Bill Rate (7/2012-12/2012)	Category
	der metropieter betreet der der der bei der					L 1 7017-7019

\$5,735,259.92	4	TOTAL COST FOR FY 2014	TOTAL	200,742	RFY 2014	TOTAL HOURS FOR FY 2014
\$2,911,793.20	100,371	SUBTOTAL	\$2,823,466.72	100,371	SUBTOTAL	
\$37,315.20	1,040	\$35.88	\$36,400.00	1,040	\$35.00	Badging Clerk
\$122,871.84	4,368	\$28.13	\$119,028.00	4,368	\$27.25	Video Assistants
\$1,264,323.84	47,424	\$26.66	\$1,222,590.72	47,424	\$25.78	Unarmed Security Officers
\$137,460.96	4,368	\$31.47	\$133,617.12	4,368	\$30.59	SOC Supervisors
\$30,170:40	1,040	\$29.01	\$29,255.20	1,040	\$28.13	Operations Coordinator
\$87,039.68	2,912	\$29.89	\$84,477.12	2,912	\$29.01	Mobile Patrol Unit
\$130,559.52	4,368	\$29.89	\$126,715.68	4,368	\$29.01	Field Supervisors
\$37,336.00	1,040	\$35.90	\$36,420.80	1,040	\$35.02	Courier
\$412,382.88	13,104	\$31.47	\$400,851.36	13,104	\$30.59	Console Officers
\$71,614.40	2,080	\$34.43	\$69,784.00	2,080	\$33.55	Armed Supervisors
\$474,426.58	15,637	\$30.34	\$460,666.02	15,637	\$29.46	Armed Security Officers
\$37,336.00	1,040	\$35.90	\$36,420.80	1,040	\$35.02	Administrative Support
\$21,044.40	780	\$26.98	\$20,358.00	780	\$26.10	ADA Observers
\$47,911.50	1,170	\$40.95	\$46,881.90	1,170	\$40.07	Account Manager
Cost	Hours	(1/2014-6/2014)	Cost	Service Hours	Bill Rate (7/2013-12/2003)	Category
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\$970,499.52	33,454	2015	TOTAL FOR FY 2015
\$12,414.48	346	\$35.88	Badging Clerk
\$40,957.28	1,456	\$28.13	Video Assistants
\$421,441.28	15,808	\$26.66	Unarmed Security Officers
\$45,820.32	1,456	\$31.47	SOC Supervisors
\$10,037.46	346	\$29,01	Operations Coordinator
\$28,993.30	970	\$29.89	Mobile Patrol Unit
\$43,519.84	1,456	\$29.89	Field Supervisors
\$12,421.40	346	\$35,90	Courier
\$137,460.96	4,368	\$31.47	Console Officers
\$23,894.42	694	\$34.43	Armed Supervisors
\$158,132.08	5,212	\$30,34	Armed Security Officers
\$12,421.40	346	\$35.90	Administrative Support
\$7,014.80	260	\$26.98	ADA Observers
\$15,970.50	390	\$40.95	Account Manager
Cost	Service Hours	Bill Rate (7/2014-8/2014)	Category
		The second secon	FY 2014-2015

## Total Estimated Cost for Three-Year Contract Extension with 11.5% Contingency

\$18,700,000.00		Grant Total
\$1,935,343.25		11.5% Contingency
\$16,764,656.75	602,244	Total
\$970,499.52	33,454	2014-2015
\$5,735,259.92	200,742	2013-2014
\$5,558,606.96	200,742	2012-2013
\$4,500,290.35	167,306	2011-2012
Cost	Hours	Fiscal Year

service hours listed in the above tables. The billing rate for SFMTA approved overtime service hours is 150% of the regular hourly rate. The overtime cost is part of the 11.5% contingency estimate, except the overtime hours by the Customer Center employees which has been factored in the

### Total amended calculation of charges for the entire six-year contract

The cost for the first three contract years:
The cost for the three extended contract years:
The total cost for the six-year contract term:

\$15,800,000.00 \$18,700,000.00 \$34,500,000.00

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

Table 1

Armed Services Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Rea	Reason for Modification
Accompany SFMTA staff to collect and distribute passes to vendors	1,008	0	eliminated	
Accompany SFMTA staff to collect and distribute RTC passes to vendors	1,008	0	eliminated	
Accompany SFMTA staff to deliver passes to Safeway for distribution to participating outlets	48	0	eliminated	
AM Powell and Market Booth, Stand near booth to deter robberies	2,912	0	eliminated	
PM Powell and Market Booth, stand near booth to deter robberies	2,912	0	eliminated	
AM Hyde and Beach Booth, stand near booth to deter robberies	2,912	0	eliminated	
PM, Hyde and Beach Booth, stand near booth to deter robberies	2,912	0	eliminated	
AM, Powell & Market Kiosk: Protective Detail	0	2,912	newly added	<u> </u>
PM. Powell & Market kiosk: Protective Detail	0	2,912		<u>o</u>
AM, Hyde & Beach Kiosk: Protective Detail	0	2,912		ů.
PM, Hyde & Beach Kiosk: Protective Detail	0	2,912	newly added	Q.
AM. Presidio Kiosk: Protective Detail	0	2912		Q.
PM, Presidio Kiosk: Protective Detail	0	2912	newiy added	<u>а</u>
AM. Portsmouth Square Kiosk: Protective Detail	0	288	newly added	<u>Ω</u> .

ŭ	Page 18 of 22			
	Armed Services Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Reason for Modification
	AM, Bay and Taylor Booth, stand near booth to deter robberies	2,912	0	eliminated
T	PM, Bay and Taylor Booth, stand near booth to deter robberies	2,912	0	eliminated
	Line Sales, F-Line	1,764	0	eliminated
·	Montgomery Street Station Pass sales; regular shifts (year round)	1,885	. 0	eliminated
	Montgomery Street Station Pass sales; monthly peak- time shifts (1st and 4th wks of each month)	943	0	eliminated
<del></del> -	MMX, Weekday shift, 1-collrev in subway station; 1 stavs w/ rev. vehicle	3,640	0	eliminated
· 1	MMX, Weekend shift, 1-collrev in subway station; 1 stays w/ rev. vehicle	1,040	0	eliminated
	Change Machines 1-collrev from machine; 1 stays w/ rev. vehicle	4,368	0	eliminated
	Autelca machines, 1-collrev from machine; 1 stays w/ rev. vehicle (19th Avenue)	1,300	0	eliminated
· ·	Subway Collection, weekday, PM 1- collect revenue; 1- stay with vehicle	1,820	4,160	increased
	Subway Collection, Saturday PM 1- collect revenue; 1- stay with vehicle	728	416	reduced
	Subway Collection, Sunday PM 1-1 collect revenue; 1-stay with vehicle	260	416	increased
•	PM CUBIC collection truck from divisions	2,496	2,496	
	F-Line Streetcar Collection	936	O	eliminated
	F-line Streetcar Collection Saturday	416	0	eliminated
	Baseball	693	860	increased

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Armed Services Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Rea	Reason for Modification
Special Events	1,300	200	reduced	
AFC - Clipper Protective Detail	0	2,496	newly added	ď
	<b>.</b>	78	nowly added	ž
OF MILE BANGE CHOOK ECOOK				
Lunch Break Relief - Weekday	0	1,560	newly added	ď.
Lunch Break Relief - Saturday	0	416	newly added	pd.
Lunch Break Relief - Sunday	0	416	newly added	ď
			٠	
TOTAL	L 43,125	31,274		

# SECURITY GUARD SERVICE HOURS COMPARISON CHART – CURRENT CONTRACT AND AMENDMENT THREE Table 2

	123,968	98,336	TOTAL	
newly added	504	0	RTC	SFMTA Pass Distribution
newly added	504	0	Muni	SFMTA Pass Distribution
newly added	48	0	Safeway	SFMTA Pass Distribution
newly added	2,912	0	Various	Tunnel Mobile Patrol
newly added	17,472	0	Metro East	Video Surveillance Console
reduced	400	960		Special Events
increased	4,160	3,984	11 South Van Ness	Customer Services Center
eliminated	0	4,368	Marin (night)	General Patrol
	8,736	8,736	Marin	General Patrol
eliminated	0	2,912	6th & King/ swing -grave	General Patrol
increased	26,208	8,736	Metro East	General Patrol
eliminated	0	11,648	All Sites	Graffiti Patrol
	8,736	8,736	One South Van Ness	Tower Guard-Revenue Center
eliminated	0	2,912	Cable Car	Museum/Barn
increased	6,032	4,576	Kirkland	Primary Gate
	2,912	2,912	Kirkland	Secondary Gate
	4,576	4,576	Protrero	Lower Yard-house
	2,912	2,912	Protrero	Upper Yard
increased	5,824	2,912	Presidio	Front Gate/Building
	4,576	4,576	Presidio	Back Gate
	4,576	4,576	Flynn	Front Door
	4,576	4,576	Woods	Tubbs
	4,576	4,576	Woods	23rd Street
increased	9,152	4,576	Green	Front and Back Gate
	4,576	4,576	Geneva	Back Gate
Modification	Hours/Year	Hours/Year	Site	Unarmed Guard Services Assignments
Dogge for	Droposed Amondment	Circumst		lable 2

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

### Table 3

		24,544	28,288	TOTAL
newly added		2,912	0	Mobile Patrol Supervisor
eliminated	elimi	0	2,080	Graffiti Supervisor
		8,736	8,736	Field Supervisor
ced	reduced	4,160	8,736	Armed Supervisor (Shift TBD)
		2,496	2,496	Security Console (weekend)
combined with above item	comk	0	4,160	Security Console Supervisor (M-F Swing and Grave)
ased	increased	6,240	2,080	Senior Console Supervisor (M-F Days)
Reason for Modification	Rea	Proposed Amendment Hours/Year	Current Hours/Year	Supervisor Assignments

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

Table 4

	20,956	28,736	ТОТАL
newly added	2,080	0	Badging Clerk
newly added	8,736	0	Video Data Assistance
newly added	1,560	0	ADA Observers
newly added	2,080	0	Security Courier
newly added	2,080	0	Operations Coordinator
increased	2,340	1,992	Account Manager
increased	2,080	1,992	Administrative Support
eliminated	0	18,928	Video Surveillance T-line Trailer (MME)
eliminated	0	5,824	Video Surveillance Stevenson (Swing and Grave)
Reason for Modification	Proposed Amendment Hours/Year	Current Hours/Year	Miscellaneous Assignments

### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL (S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.) Board	of Supervisor Scott Weiner	
Name of City elective officer(s):	City elective office(s) held:	
Members, San Francisco Board of Supervisors	Members, San Francisco Board of Supervisors	
Contractor Information (Please print clearly.)		
Name of contractor: Cypress Security, LLC		
Please list the names of (1) members of the contractor's board of dir financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.	an ownership of 20 percent or more in the contractor; (4)	
See the attached letter from Cypress Security LLC		
Contractor address: 452 Tehama Street, San Francisco, CA 94103		
Date that contract was approved: Original contract was approved by the Board of Supervisors, Resolution #372-08 on 8/22/2008, the Amendment One updating certain hourly rates only (no change to the contract term and amount) done on 9/1/2008, Amendment Two modifying Section 8.A (Contractor Responsible for Personnel) of the Appendix A were approved by the Executive Director/CEO on 6/8/2010, the Amendment Three adding additional three-year contract term and additional \$18.7 million was approved by the SFMTA Board of Directors pending final approval by the Board of Supervisors -  Describe the nature of the contract that was approved:  Am	Amount of contract: \$34,500,000 including \$18.7 million added to the amendment three	
Describe the nature of the contract that was approved.	and undiffied boodiffy galaxies solvings	
Comments:		
This contract was approved by (check applicable):		
☐ the City elective officer(s) identified on this form		
	Board of Supervisors	
· · · · · · · · · · · · · · · · · · ·	int Name of Board	
the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits		
Print Name of Board		
Filer Information (Please print clearly.)		
Name of filer: Angela Calvillo, Clerk of the Board	Contact telephone number: 415-554-5184	
Address: City Hall, Room 244	E-mail:	
1 Dr. Carlton B. Goodlett Pl. SF CA 94102	Board.of.Supervisors@sfgov.org	
Signature of City Elective Officer (if submitted by City elective officer	er) Date Signed	
	<u> </u>	
Signature of Board Secretary or Clerk (if submitted by Board Secretary S:\ALL FORMS\200	ary or Clerk) Date Signed 8\Form SFEC-126 Contractors doing business with the City 11.08.doc	

### INTELLIGENT SECURITY - THE INTELLIGENT CHOICE



June 23, 2011

Winnie Xie, C.P.M.
Manager, Contract Services
San Francisco Municipal Transportation Agency
One South Van Ness Ave., 6th Floor, #6332
San Francisco, CA 94103

Dear Ms. Xie,

In response to your email of June 23, 2011, I am submitting the following response to your questions:

1. Members of the contractor's board of directors:

Cypress Security is a limited liability company (LLC) and, as such, does not have a board of directors.

2. The contractor's chief executive officer, chief financial officer, chief operating officer:

Nils Welin, Chief Executive Officer Eva Alexandersson, Chief Financial Officer Jonas Tegnerud, Chief Operating Officer

3. Any person who has an ownership of twenty-percent or more in the contractor:

Kes Narbutas 70% ownership Nils Welin 30% ownership

4. Any subcontractor listed in the bid or contract:

Black Bear Security Services, Inc. Shwiff, Levy & Polo, LLP Banner Uniform Center KSH Automotive

File No. 110812

City and County of San Francisco Municipal Transportation Agency One South Van Ness Ave., 7<sup>th</sup> Floor San Francisco, California 94103

### Third Amendment to Agreement

THIS AMENDMENT (this "Amendment") is made as of September 1, 2011, in San Francisco, California, by and between Cypress Security, LLC ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Municipal Transportation Agency ("SFMTA").

### RECITALS

- A. City and Contractor have entered into the Agreement (as defined below).
- B. City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to extend the performance period for additional three years with an additional contract amount set for below.

NOW, THEREFORE, Contractor and the City agree as follows:

- 1. **Definitions.** The following definitions shall apply to this Amendment:
- a. Agreement. The term "Agreement" shall mean the Agreement dated September 1, 2008 between Contractor and City, as amended by the First amendment dated September 1, 2008, and the Second Amendment dated June 8, 2010.
- b. Other Terms. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.
- 2. Modifications to the Agreement. The Agreement is hereby modified as follows:

Section 2. Terms of Agreement. Section 2 currently reads as follows:

2. Term of the Agreement

Subject to Section 1, the term of this Agreement shall be from the Effective Date to August 31, 2011.

Such section has been amended to read as follows:

2. Term of the Agreement

Subject to Section 1, the term of this Agreement shall be from the original effective date of September 1, 2008 to August 31, 2014.