Committee Item No.	5
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### COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date: July 27, 2011
Board of Supervisors Meeting Date 8/2/11
Cmte Board
OTHER (Use back side if additional space is needed)  Completed by: Victor Young Date: July 22, 2011  Completed by: Victor Young Date: 7-25-1/

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document is in the file.

\$18,700,000 \$17,100,000

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Resolution authorizing the San Francisco Municipal Transportation Agency to amend an expenditure contract with Cypress Security, LLC, to add an additional \$18.7 million \$17,000,000 to continue security services for an additional three years.

[Contract Amendment - Cypress Security, LLC - Security Services - an Additional

WHEREAS, Charter Section 9.118 requires the Board of Supervisors to approve contracts, and amendments to contracts, having anticipated expenditures of ten million dollars or more or the modification of such a contract having expenditures of more than five hundred thousand dollars; and,

WHEREAS, In 2008, The Board of Supervisors approved Resolution No. 372-08 authorizing a three-year agreement with Cypress Security, LLC with an option to renew the contract for up to an additional three years for an amount not to exceed \$15.8 million; and,

WHEREAS, Because the Third Amendment to the contract modifies the original contract amount by more than \$500,000, it requires approval by the Board of Supervisors pursuant to Charter section 9.118; and,

WHEREAS, Since the Contractor has been performing the contracted services, SFMTA management has determined that the services provided so far are satisfactory, in compliance with the Agreement, and within the allocated costs of the approved contract's budget; and,

WHEREAS, The SFMTA wishes to exercise its option to add an additional \$18.7 million to continue security services for an additional three years for a total contract amount not to exceed \$34.5 \$32.9 million; now, therefore, be it

RESOLVED, That pursuant to Charter Section 9.118, the San Francisco Board of Supervisors authorizes the SFMTA to amend the Cypress Security, LLC Contract to add an additional \$18.7 <u>\$17.1</u> million to continue security services for an additional three years for a total contract amount not-to-exceed \$34.5 <u>\$32.9</u> million.

Item 5 File 11-0812 Department:

San Francisco Municipal Transportation Agency (SFMTA)

### EXECUTIVE SUMMARY

### Legislative Objective

• Resolution approving the Third Amendment to the existing three-year contract between the San Francisco Municipal Transportation Agency (SFMTA) and Cypress Security for armed and unarmed security services. The proposed Third Amendment would (a) exercise the three-year option to extend the contract from September 1, 2011 through August 31, 2014, and (b) increase the total not-to-exceed contract amount by \$18,700,000, from a not-to-exceed amount of \$15,800,000 to a not-to-exceed amount of \$34,500,000.

### **Key Points**

- Cypress Security currently provides armed and unarmed security services for SFMTA under an existing three-year agreement. The agreement commenced on September 1, 2008 and expires on August 31, 2011, in an amount not-to-exceed \$15,800,000. Under the existing agreement, Cypress Security provides: (a) armed guard services for SFMTA Revenue Operations personnel collecting fare box revenues and (b) unarmed guard services for SFMTA shops, facilities, offices, and property located throughout San Francisco.
- The existing contract contains an annual cost of living adjustment of \$0.88 per billable hour that would continue for the next three years.

### Fiscal Impact

- The original contract budget of \$15,742,693 included \$14,311,539 for salaries and a contingency amount of 10 percent or \$1,431,154. Total actual projected expenditures under the existing three-year contract from September 1, 2008 through August 31, 2011 are \$14,343,736.
- The proposed three-year extension would increase the not-to-exceed contract amount by \$18,700,000, from a not-to-exceed contract amount of \$15,800,000 to a not-to-exceed contract amount of \$34,500,000. The three-year extension provides for new and increased security services including: (a) the addition of Video Data Assistants responsible for accessing video from station cameras and buses in order to assist the Police Department (SFPD) and SFMTA with time sensitive investigations (b) new Mobile Tunnel Patrols to deter graffiti, theft, and other crimes in the SFMTA tunnels; and (c) additional staffing at Muni Metro East, which was not fully operational when the current contract was first established in 2008. These new and increased services are partially offset by other service reductions.
- Total contract expenditures over the six-year term of the contract from September 1, 2008 through August 31, 2014, including contingencies, are estimated at \$32,900,000, or \$1,600,000 less than the original not-to-exceed amount of \$34,500,000.
- Amend the proposed resolution to reduce the requested total not-to-exceed contract amount of \$34,500,000 by \$1,600,000 for a total not-to-exceed contract amount of \$32,900,000.
- Approve the proposed resolution as amended.

### MANDATE STATEMENT & BACKGROUND

### **Mandate Statement**

In accordance with Charter Section 9.118, any amendment of over \$500,000 to an agreement over \$10,000,000 in anticipated expenditures is subject to Board of Supervisors approval.

### Background

On July 22, 2008, based on a competitive bidding process, the San Francisco Municipal Transportation Agency (SFMTA) entered into a new three-year contract with Cypress Security to provide armed and unarmed security services at a cost not-to-exceed \$15,800,000. The term of the contract is September 1, 2008 through August 31, 2011. The Board of Supervisors approved the contract (Resolution No. 372-08) on August 12, 2008. The existing contract specifies that Cypress Security is responsible for (a) armed guard services for SFMTA Revenue Operations personnel collecting fare box revenues and (b) unarmed guard services for SFMTA shops, facilities, offices, and property at various SFMTA locations throughout San Francisco. The unarmed services include monitoring video feeds from SFMTA stations at night and maintaining video recordings from all of the bus lines. Cypress Security currently operates 24 hours a day, seven days a week, with a total of 97 staff.

The budget for the existing contract includes (a) salaries, (b) a 10 percent contingency, and (c) a yearly cost of living adjustment of \$0.88 per hour for all billable hours. The existing agreement, as previously approved by the Board of Supervisors, included an option to renew the contract for up to an additional three years from September 1, 2011 through August 31, 2014, which is the subject of this proposed resolution.

There have been two amendments to the original contract. The first amendment made adjustments (increases) to salaries for some of the positions but did not change the not-to-exceed contract amount of \$15,800,000. Therefore, Board of Supervisors approval was not required. The second amendment was a technical adjustment to the language of Appendix A, Section 8.A "Contractor Responsible for Personnel" that allowed Cypress Security to subcontract guard services with approval from the SFMTA. There were no increased costs to the second amendment and therefore Board of Supervisors approval was not required.

The proposed Third Amendment would authorize the execution of the three year extension per the terms of the existing contract.

### **DETAILS OF PROPOSED LEGISLATION**

The proposed resolution would authorize SFMTA to:

1.Ex ecute the three-year option included in the existing contract between the SFMTA and Cypress Security, as previously approved by the Board of Supervisors, to extend the existing contract with Cypress Security from September 1, 2011 through August 31, 2014; and

2.I ncrease the existing authorized not-to-exceed contract amount of \$15,800,000 by \$18,700,000 to a total not-to-exceed contract amount of \$34,500,000 over the six-year term of the contract from September 1, 2008 to August 31, 2014.

### FISCAL IMPACTS

The existing contract has a not-to-exceed amount of \$15,800,000 for three years. The original contract budget included salaries and a contingency of 10 percent. According to Ms. Joy Houlihan, SFMTA Deputy Director of Security and Enforcement, the total projected actual contract expenditures from September 1, 2008 through August 31, 2011 are \$14,343,736.

Under the proposed Third Amendment, the three-year extension would increase the existing total not-to-exceed contract amount of \$15,800,000 by \$18,700,000, for a total not-to-exceed contract amount for the six-year term of the contract from September 1, 2008 through August 31, 2014 to \$34,500,000 (\$15,800,000 plus \$18,700,000).

The proposed budget for the three-year extension is as follows:

Calendar Year	Total Hours to be provided by Cypress Security	Total Estimated Costs
2011 1	66,935	\$1,765,150
2012	200,742	5,470,281
2013	200,742	5,646,933
2014 <sup>2</sup>	133,835	3,882,293
Subtotal	602,254	16,764,657
11.5 % Contingency		1,935,343
Total Contract Amount		\$18,700,000

<sup>&</sup>lt;sup>1</sup> September 1, 2011 through December 31, 2011

The proposed three-year extension for the requested increased amount of \$18,700,000 is \$2,900,000 more than the current not-to-exceed three-year contract amount of \$15,800,000 due to the following:

- Annual increased billing rates due to the \$0.88 per billable hour cost of living adjustment. As noted above, the original contract and the proposed three-year contract extension provide an annual cost of living increase of \$0.88 per billable hour<sup>1</sup>.
- An increase in the contingency percentage from 10 percent to 11.5 percent. According to Ms. Houlihan, the contingency is being increased to provide more flexibility for future service changes.

<sup>&</sup>lt;sup>2</sup> January 1, 2014 through August 31, 2014

<sup>&</sup>lt;sup>1</sup> According to Ms. Houlihan, the \$0.88 per billable hour cost of living adjustment is required by the labor contract between Service Employees International Union (SEIU) Local 24-7 and six security companies, including Cypress Security.

• Cypress Security will also be providing new and increased security services including (a) the addition of Video Data Assistants responsible for accessing video from station cameras and buses to assist SFPD and SFMTA with time sensitive investigations (b) new Mobile Tunnel Patrols to deter graffiti, theft, and other crimes in the SFMTA tunnels; and (c) additional staffing at Muni Metro East, which was not fully operational when the current contract was first established in 2008. These new and increased services are partially offset by various service reductions, including (a) deletion of the security guard assigned to the Cable Car Museum; (b) reduction of the Graffiti Supervisor position; (c) reduced hours for Armed Supervisors; and (d) reallocation of other security guard positions from General Patrol to Tunnel Patrol.

Based on the actual projected contract expenditures from September 1, 2008 through August 31, 2011 and the requested contract budget from September 1, 2011 through August 31, 2014, the projected authorized need for the contract is \$32,900,000 or \$1,600,000 less than the requested \$34,500,000 as shown in the following table:

	Contract Not-to- Exceed Amount	Projected Actual Expenditures
Original Three-Year Contract	\$15,800,000	\$14,343,736
Proposed Three Year Contract Extension		
Amount for Salaries	16,764,657	16,764,657
Proposed Contingency	1,935,343*	1,791,607**
Total Contract Not-to-Exceed Amount	\$34,500,000	\$32,900,000

<sup>\*</sup>Based on a contingency of 11.5 percent

Ms. Houlihan has concurred with the Budget and Legislative Analyst that, based on the total projected expenditures of \$32,900,000 from September 1, 2008 through August 31, 2014, the requested total not-to-exceed contract amount of \$34,500,000 should be reduced by \$1,600,000 to a total not to exceed contract amount of \$32,900,000.

### RECOMMENDATIONS

- 1. Amend the proposed resolution to reduce the requested total not-to-exceed contract amount of \$34,500,000 by \$1,600,000 to a total not-to-exceed contract amount of \$32,900,000.
- 2. Approve the proposed resolution as amended.

<sup>\*\*</sup>Based on a contingency of 10.7 percent

### MUNICIPAL TRANSPORTATION AGENCY BOARD OF DIRECTORS CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION No. 11-095

WHEREAS, The SFMTA collects more than \$230 million in annual revenue from transit fares, citation payments and sales of various fare media and has more than 15 facilities throughout the city, including transit stations, vehicle storage yards and service centers; and,

WHEREAS, The 2008 Request for Proposals issued by the SMFTA for Armed and Unarmed Security Services indicates that the maximum contract period would not exceed more than six years and that the SFMTA would have an option to extend the original three year contract term for a period not to exceed three additional years; and

WHEREAS, The SFMTA conducted a competitive procurement process, and selected Cypress Security, LLC to enter into an agreement to perform armed and unarmed security services for the SFMTA; and

WHEREAS, The original contract is a three-year term from September 1, 2008 to August 31, 2011; and

WHEREAS, The original not-to-exceed contract amount is \$15.8 million; and

WHEREAS, The Board of Supervisors approved Resolution No. 372-08 authorizing a three-year agreement with Cypress Security, LLC with an option to renew the contract for up to an additional three years for an amount not to exceed \$15.8 million; and

WHEREAS, Because the Third Amendment modifies the original contract amount by more than \$500,000, it requires approval by the Board of Supervisors pursuant to Charter section 9.118; and

WHEREAS, The First Amendment was executed on September 1, 2008, to update the hourly rates for certain types of security service; and

WHEREAS, The Second Amendment was executed on June 8, 2010 to modify the Appendix A, Section 8.A (Contractor Responsible for Personnel), and

WHEREAS, The Contractor has been performing the contracted services, SFMTA management has determined the services provided so far is satisfactory and in compliance with the Agreement, and the cost has been within the approved contract budget; and

WHEREAS, The SFMTA wishes to exercise the option to extend the current contract for additional three years with a total contract amount not to exceed \$34.5 million; now, therefore, be it

RESOLVED, That the San Francisco Municipal Transportation Agency Board of Directors recommends that the San Francisco Board of Supervisors approve the Third Amendment to the Armed and Unarmed Security Services Agreement with Cypress Security, LLC for a total contract amount not to exceed \$34.5 million and an additional three-year term to continue to provide security services at SFMTA facilities.

I hereby certify that the foregoing resolution was adopted by the Municipal Transportation Agency Boar	
of Directors at its meeting of	
12. Gomes	:
Secretary, Municipal Transportation Agency Board	

### MEMORANDUM

Edwin M. Lee | Mayor

Tom Nolan | Chairman Jerry Lee | Vice-Chairman Leona Bridges | Director Cheryl Brinkman | Director Malcolm Heinicke | Director Bruce Oka | Director Joél Ramos | Director

Debra A. Johnson | Acting Executive Director/CEO

Date:

July 7, 2011

To:

Honorable Members of the San Francisco Board of Supervisors

From:

Debra A. Johnson

Acting Executive Director/CEO

Subject: Request for Approval of Amendment Three to the SFMTA Armed and

Unarmed Security Guards Services Agreement with Cypress Security, LLC.

The San Francisco Municipal Transportation Agency (SFMTA) requests that the San Francisco Board of Supervisors approve Amendment Three to the Agreement for the Armed and Unarmed Security Guards Services with Cypress Security, LLC. amendment will extend the agreement for three years at an additional \$18.7 million, with a total contract term of no more than six years as advertised in the RFP and a total contract amount not to exceed \$34.5 million.

The Third Amendment modifies the original contract amount by more than \$500,000, therefore, it requires approval by the San Francisco Board of Supervisors pursuant to Charter section 9.118.

### Background

The SFMTA collects more than \$230 million in annual revenue from transit fares, citation payments and sales of various fare media at more than 15 facilities throughout the city, including transit stations, vehicle storage yards and service centers. These facilities require the services of security guards to act as a first deterrent for inappropriate activities and for the safety of SFMTA personnel, the protection of SFMTA property and the public, and to guard against vandalism. All security-related services are managed by the Deputy Director of Enforcement and Security, with the assistance of a security guard services contractor who provides personnel for various securityrelated functions.

### **Original Scope of Services**

The original contract with Cypress Security, LLC is for a three-year contract term, expiring on August 31, 2011, with a not-to-exceed contract amount of \$15.8 million.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 2 of 22

The original scope of services encompasses approximately 98,336 hours of unarmed guard services and 43,125 of armed guard services annually. In addition, 28,736 hours have been estimated for video surveillance and other miscellaneous security administrative tasks, and 7,500 hours is estimated for both Observers Programs. Since the contract commencement, the security service hours performed by the contractor in each calendar year are as follows:

- 59,387 hours in the last four months of 2008 (September to December);
- 198,743 hours in calendar year 2009;
- 189,634 hours in calendar year 2010; and
- 202,102 estimated hours in calendar year 2011 (eight months from January to August).

### **Contractor Performance**

The current contractor, Cypress Security LLC, has provided outstanding services under the agreement. Their staff maintains a cooperative, responsive attitude when dealing with issues encountered. They have assisted and responded to last minute service calls with much needed attention to details, and have always made themselves available for unplanned security requests. The supervisory team is excellent, and the account manager works effectively as a liaison between the SFMTA and his own company executives and operational staff. Cypress has reduced revenue yard graffit incidents on properties (buses, LRVs and historical street cars) by 99 percent through their nightly patrol strategies.

Cypress has assisted with all SFMTA needs throughout the contract term while costs have remained approximately \$1 million under budget. Cypress has seamlessly resolved problems and issues as required by the contract. The company has accepted all responsibility for resolving problems within its scope of services and implemented corrective actions quickly.

### **Proposed Modifications**

In order to save administrative costs and maintain the current security service level without interruption, the SFMTA decided to exercise the three-year contract extension option contained in the original 2008 Request For Proposals and later authorized by the San Francisco Board of Supervisors Resolution 372-08. The RFP provides that the contract resulting from the RFP may be extended, in whole or in part, for a period or periods which may not cumulatively exceed three years by mutual agreement in writing. The maximum contract period shall not be more than six years. The San Francisco Board of Supervisors Resolution No. 372-08 authorizes a three-year agreement at an amount not to exceed \$15.8 million with Cypress Security, LLC, plus an option to renew the contract for up to additional three years.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011
Page 3 of 22

Amendment Three will enhance the security service and improve the coverage and the availability of the services. The main changes proposed in Amendment Three are:

1. Extending the contract term from August 31, 2011 to August 31, 2014, for a total contract term not to exceed six years;

2. Adding an additional \$18.7 million with an additional three-year contract extension period, for a total contract amount not to exceed \$34.5 million;

3. The hourly rate in the extended three-year contract reflects the \$0.88 per hour annual rate increase per the SFMTA's Agreement with Cypress Security, LLC;

4. Adding a new badge clerk to perform much needed badging service for the agency.

For the next three-year contract period, if the contract is extended, the service hours for some security services will be adjusted based on the actual services needed, e.g. some security services have been discontinued and some new security services will be added. Because an annual cost of living adjustment (\$0.88 per hour increase) is required in the SFMTA's agreement with Cypress Security, LLC, and is in the labor agreement between the SCIU Local 24-7 and six security companies in which Cypress is one of the signatories, the total contract budget for the three-year contract extension will be increased, if compared to the original three year period, by approximately 18.35 percent (\$18.7 million - \$15.8 million = \$2.9 million, \$2.9 million divided by \$15.8 million = 18.35%), for a total contract amount not to exceed \$34,500,000.

Exhibit A consisting of Tables 1 through Table 4 as taken from Appendix A of the Amendment Three to the Agreement, and beginning on page 6 of this memo, provides the annual service hours per service category. Appendix B starting on page 12 of the this memo provides the detail regarding both the annual cost of living increases by calendar year and by fiscal year for the additional three-year period.

Based on the estimated hours of services, the annual cost of living increases for respective service categories are as follows:

- Armed Services 31,274 hours/year (see Table 1 of Exhibit A) with a rate increase of \$0.88 per hour for a total annual labor cost increase of \$27,521.
- Unarmed Services 123,968 hours/year (see Table 2 of Exhibit A) with a rate increase of \$0.88 per hour for a total annual labor cost increase of \$109,091.
- Supervisory service 24,544 hours (see Table 3 of Exhibit A) and miscellaneous services 20,956 hours/year (see Table 4 of Exhibit A), a total of 45,500 hours/year with a rate increase of \$0.88 per hour for a total annual increase of \$40,040.

Therefore, the total annual increase due to cost of living adjustment for the above four categories is \$176,652 (\$27,521+109,091+\$40,040) per year, and the total increase for the additional three-year term is \$529,956 ( $$176,652 \times 3=$529,956$ ).

This annual increase of \$176,652 means an increase of 3.3 percent based on the total 2012 salary level. Just for comparison, the consumer price index (CPI) for the periods 2008 through 2010 increased by 4.2 percent annually.

The not-to-exceed amount in the original three-year term of the agreement is \$15.8 million while the additional three-year contract extension is \$18.7 million. The \$2.9 million dollar increase is due to the following factors:

- Approximately \$530,000 for cost of living rate increases.
- Approximately \$1.9 million for adding 11.5 percent contingency to be used for unplanned services in response to emergency conditions as approved by the SFMTA. (see Appendix B)
- Approximately \$400,000 for added new security services including a badging clerk, ADA Coordinator, and other miscellaneous services (See the Security Guard Service Hours Comparison Chart).

### Local Business Enterprise (LBE) Subcontracting Goal

The original Agreement has a 5 percent Local Business Enterprise (LBE) subcontracting goal. The vendors currently performing the LBE subcontracting portion of the work under this agreement are:

- Schwiff Levy Polo (accounting services)
- Banner Uniform Center (supplier of uniforms)
- KSH Automotive (automotive maintenance and repairs
- Black Bear Security Services (security services)

The contract requirement in the initial contract prohibited the prime contractor from subcontracting out the security portion of the work. Because of this restriction, a goal of 5 percent was determined based on the non-security items. The Contractor is currently working towards meeting the 5 percent LBE subcontracting goal. The SFMTA recently permitted Cypress to utilize the security scope of work to meet the Local Business Enterprises Participation Goal. The allowance of the security services being subcontracted out changed the assessment criterion of LBE Participation Goal which has now been identified to be 15 percent for Amendment Three to the Agreement.

As such, the Local Business Enterprise (LBE) Subcontracting Goal has been revised from 5 percent for the original three-year contract to 15 percent for the extended three-year contract. This contract extension allows subcontracting opportunities for LBEs with respect to the security scope of work.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 5 of 22

### **Alternative Considered**

The alternative of issuing a new Request for Proposals instead of extending the current agreement was considered. However, this alternative was determined to not be in the best interest of the Agency primarily due to a lengthy and costly RFP process.

The extension of the current agreement was determined to be the best option. The current agreement has the option to extend the agreement for an additional three years as stated in the originally solicited RFP and BOS Resolution No. 372-08. Extending the current agreement also has the advantage of using predetermined wage rates with an \$0.88 per hour cost of living increase annually. Issuing a new RFP would not necessarily guarantee lower wage rates or a lower cost of living increase.

The Third Amendment increases the original contract amount by more than \$500,000, therefore, it requires approval by the San Francisco Board of Supervisors pursuant to Charter section 9.118.

### Budget

The operating funds required for the operations/maintenance of the security services are budgeted in the Safety, Training, Security and Enforcement division's annual budget. The current expenditure for this agreement is approximately one million dollars under budget. An additional \$600,000 will need to be budgeted above the current budgeted amount for FY2012.

Budgets versus actual costs for the first three fiscal years under the original three contract years are as follows:

- FY 2009 (10 months): Budgeted \$ 4.5 million; actual cost \$ 3.877 million;
- FY 2010 (12 months): Budgeted \$ 4.1 million; actual cost \$ 4.955 million;
- FY 2011 (12 months): Budgeted \$ 4.3 million; actual cost \$ 4.700 million;

### Recommendation

SFMTA recommends that the San Francisco Board of Supervisors authorize the Executive Director/CEO of the SFMTA to execute the Amendment Three to the Agreement between the SFMTA and Cypress Security LLC for a three-year contract term extension at a total contract amount not to exceed \$34,500,000 and a total contract term not-to-exceed six years.

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 6 of 22

Appendix A to Amendment Three-Security Service Hour Tables (in calendar year)

### Table 1

	# of			: 1	;			1
	staff	1		Days/	Hours/			Tota/
Armed Services Assignments	needed	Hours/Day	Days/Week	Month	Month	Weeks/Year	Notes	Hours/year
AM, Power & Market Kiosk: Protective Detail	~	<b>ω</b>	7	30	242.6	52		2912
PM, Power & Market Kiosk: Protective Detail	_	8	7	30	242.6	52		2912
AM, Hyde & Beach Kiosk: Protective Detail		ω	7	30	242.6	52		2912
PM, Hyde & Beach Kiosk: Protective Detail		8	7	30	242.6	52		2912
AM, Presidio Kiosk: Protective Detail	-	8	7	30	242.6	52		2912
.PM, Presidio Kiosk: Protective Detail	-	82	2	30	242.6	52		2912
AM, Portsmouth Square Kiosk: Protective Detail	<b>-</b>	8	N/A	က	24	12		288
Subway Collection, weekday, PM 1-collect revenue; 1-stay with vehicle	2	16	5	n/a	346.6	52		4,160
Subway Collection, Saturday PM 1-collect revenue; 1-stay with vehicle	. 2	8		n/a	34.6	52		416
Subway Collection, Sunday PM 1-1 collect revenue, 1-stay with vehicle	2	∞	•	n/a	34.6	52		416
PM CUBIC collection from divisions		∞	9	n/a	208	52		2,496
AFC Clipper Protective Detail	2	12	4	n/a	208	52		2,496
SFMTA Payroll Check Escort <sup>1</sup>	~	3	n/a	n/a	n/a	. 26		78

Briefing Memo to SF BOS – Cypress Contract Extension July 7, 2011 Page 7 of 22

Armed Services Assignments	# of staff needed	Hours/Day	Hours/Day Days/Week	Days/ Month	Hours/ Month	Weeks/Year	Notes	Total Hours/year
Lunch break Relief - Weekday	2	9	5	n/a	130	52		1,560
Lunch Break Relief - Saturday	<b>-</b>	8	•	n/a	34.6	52		416
Lunch Break Relief - Sunday		. ω	•	n/a	34.6	52		416
Baseball	2	10	n/a	n/a	n/a	n/a	86 games per year	860
Special Event Coverage	n/a	n/a	n/a	n/a	n/a	n/a		200
TOTAL								31,274

The total cost of living increase for armed service for 12-month calendar year is \$0.88  $\times$  31,274 = \$27,521. If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff. Note: SFMTA Payroll Check Escort<sup>1:</sup> estimated at 3 hours per every other week, 26 week per year.

### Table 2

Patrol/Gate	-	Center	Services	Customer	General Patrol	Tower Guard	Revenue	Primary Gate	Gate	Secondary	house	Lower Yard-	Upper Yard	Gate/Building	Front	Back Gate	Front Door	Tubbs	23rd Street	Gate	Front and Back	General Patrol		•	•	Assignments	Services	Unarmed Guard
Metro East	Ave.	Van Ness	11 South		Marin	1SVN		Kirkland	Kirkland		Potrero		Potrero	Presidio		Presidio	Flynn	Woods	Woods	Green		Geneva	•			Site		
9	2				ယ	ω		1		•				2		<b>د</b> د.	_			2		>		·		needed	staff	# of
72	16		•		8	24		6-22	8		∞		8	16		8	8	æ	8	16	•	8		-		(x 5 days)	weekdays	Hours/Day
72	n/a				24	.24		24-30	8		24		8	16		24	24	24	24	48	.:	24				(x 2 days)	weekends	Hours/
504	80				168	168		116	56		88		56	112		88	88	88	88	176		88	-		•	weekly	hours	Total
7	5	<u></u>			7	7		n/a	n/a		n/a		n/a	n/a		n/a	n/a	· n/a	n/a	n/a		n/a				Week	Days/	
52	52				52	52		52	52		52		52	52		52	. 52	52	52	52		52				year	Weeks/	
								Weekday Hours vary			•		•									otherwise.	5am Monday, unless indicated	weekends run 5am Saturday to	Weekday shifts are 9pm to 5am;	Notes	•	
26,208	4,160	•			8,736	8,736		6,032	2,912		4,576		2,912	5,824	,	4,576	4,576	4,576	4,576	9,152		4,576	-			Year	Hours/	Total

123,968									TOTAL
504		24	n/a	n/a	n/a	n/a	ω	RTC	SFMTA Pass Distribution <sup>4</sup>
504		24	n/a	n/a	n/a	n/a	ယ	Muni	SFMTA Pass Distribution <sup>3</sup>
48		12	n/a	n/a	n/a	n/a	_	Safeway	SFMTA Pass Distribution <sup>2</sup>
2,912		52	7	56	ω	œ		Various	Tunnel Mobile Patrol
400		n/a	n/a	n/a	n/a	n/a	10		Special Events <sup>1</sup>
17,472		52	7	336	48	48	တ	Metro East	Video Surveillance Console
Total Hours/ Year	Notes	Weeks/ year	Days/ Week	Total hours weekly	Hours/ weekends (x 2 days)	Hours/Day weekdays (x5 days)	# of staff needed	Site	Unarmed Guard Services Assignments

Note: Special Event<sup>1</sup>, SFMTA Pass Distribution Safeway<sup>2</sup>, SFMTA Pass Distribution Muni<sup>3</sup>, SFMTA Pass Distribution RTC<sup>4</sup> will have variable service hours depending on the needs at the time of service. The Total Hours/Year for each service is an estimated not-to-exceed total annual amount.

If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff.

The total cost of living increase for unarmed service for 12-month calendar year is \$0.88 x 123,968 = \$109,091

Table 3

24,544					TOTAL
2,912	52	7	æ	_	Mobile Patrol Supervisor
8,736	52	7	24	ယ	Field Supervisor
4,160	52	5	16	2	Armed Supervisor (M-F)
2,496	52	2	24	ω	Security Console (weekend)
6,240	52	ڻ.	24	ယ	Security Console Supervisor
Total hours/year	Weeks/ year	of staff needed hours/day Days/Week	hours/day	# of staff needed	Supervisor Assignments

Note: If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for the total number of staff.

The total cost of living increase for supervisor assignments for 12-month calendar year is \$0.88 x 24,544 = \$21,599.

Table 4

20,956					TOTAL
2,080	52	ڻ. ن	œ		Badging Clerk
8,736	52	7	œ	ω	Video Data Assistance
1,560	52	<b>C</b> I	ω	2	ADA Observers
2,080	52	ហ	œ		Security Courier
2,080	52	O1	8		Operations Coordinator
2,340	52	ъ	9		Account Manager
2,080	52	ڻا.	σ.		Administrative Support
Hours/Year	Weeks/Year	Days/Week	Hours/Day	No. Staff	Miscellaneous Assignments

Note: If "# of staff needed" is more than 1, then the "hours/day" reflects the total hours for all the staff.

The total cost of living increase for miscellaneous assignments for 12-month calendar year is \$0.88 x 20,956 = \$18,441.

The total cost of living increase for supervisor assignments and miscellaneous assignments for 12-month calendar year is \$21,599 + \$18,441 = \$40,040.

### Appendix B to Amendment Three Calculation of Charges (in calendar year)

	200,742 \$5,470,280.48	200,742		\$1,765,150.11	66,935		TOTAL
	\$70,969.60	2,080	\$34.12	\$23,1235.04	696	\$33.24	Badging Clerk
	\$230,368.32	8,736	\$26.37	\$74,226.88	2,912	\$25.49	Video Assistants
	\$2,361,715.20	94,848	\$24.90	\$759,416.32	31,616	\$24.02	Unarmed Security Officers
٠.	\$259,546.56	8,736	\$29.71	\$83,952.96	2,912	\$28.83	SOC Supervisors
	\$56,680.00	2,080	\$27.25	\$18,353.52	696	\$26.37	Operations Coordinator
	\$163,829.12	5,824	\$28.13	\$52,865.00	1,940	\$27.25	Mobile Patrol Unit
	\$245,743.68	8,736	\$28.13	\$79,352.00	2,912	\$27.25	Field Supervisors
	\$71,011.20	2,080	\$34.14	\$23,135.04	696	\$33.24	Courier
	\$778,639.68	26,208	\$29.71	\$251,858.88	8,736	. \$28.83	Console Officers
	\$135,907.20	4,160	\$32.67	\$44,251.68	1,392	\$31.79	Armed Supervisors
	\$893,810.92	31,274	\$28.58	\$288,744.80	10,424	\$27.70	Armed Security Officers
	\$71,011.20	2,080	\$34,14	\$23,135.04	696	\$33.24	Administrative Support
	\$39,343.20	1,560	\$25.22	\$12,802.84	526	\$24.34	ADA Observers
	\$91,704.60	2,340	\$39.19	\$29,920.11	781	\$38.31	Account Manager
	Cost	Total Hours	(2012)*	Cost	Total Hours	Bill Rate (2011)	Category
			DIII Data		<b>2. 数据数据数据数据数据的数据数据数据数据数据数据数据数据数据数据数据数据数据数据</b>	11日の日本の大学の世界に対して対象を発行している。	

TOTAL	Badging Clerk	Video Assistants	Unarmed	SOC Supervisors	Operations	Mobile Patrol Unit	Field Supervisors	Courier	Console Officers	Airmed Supervisors	Armed Sec	Administra	ADA Observers	Account Manager	
	lerk	istants	Unarmed Security Officers	ervisors	Operations Coordinator	trol Unit	yvisors ·		fficers	pervisors	Armed Security Officers	Administrative Support	rvers	anager	z Category
	\$35.00	\$27.25	\$25.78	\$30.59	\$28.13	\$29.01	\$29.01	\$35.02	\$30.59	\$33.55	\$29.46	\$35.02	\$26.10	\$40.07	Bili Rate (2013)
200,742	2,080	8,736	94,848	8,736	2,080	5,824	8,736	2,080	26,208	4,160	31,274	2,080	1,560	2,340	Total Hours
5,646,933.44	\$72,800.00	\$238,056.00	\$2,445,181.44	\$267,234.24	\$58,510.40	\$168,954.24	\$253,431.36	\$72,841.60	\$801,702.72	\$139,568.00	\$921,332.04	\$72,841.60	\$40,716.00	\$93,763.80	Cost
	\$35.88	\$28.13	\$26.66	\$31,47	\$29.01	\$29.89	\$29.89	\$35.90	\$31.47	\$34.43	\$30.34	\$35.90	\$26.98	\$40.95	Bill Kate (2014)
133,825	1,386	5,824	63,232	5,824	1,386	3,882	5,824	1,386	17,472	2,774	20,849	1,386	1,040	1,560	Total Hours
\$3,882,292.72	\$49,729.68	40	\$1,685,765.12	\$183,281.28	\$40,207.86	\$116,032.98	\$174,079.36	\$49,757.40	\$549,843.84	\$95,508.82	\$632,558.66	\$49,757.40	\$28,059.20	\$63,882.00	= Cost

## Total Estimated Cost for Three-Year Contract Extension with 11.5% Contingency

2011 66,935 \$1,765,150.11 2012 200,742 \$5,470,280.48 2013 200,742 \$5,646,933.44 2014 133,835 \$3,882,292.72 Total 602,244 \$16,764,656.75 11.5%Contingency \$1,935,343.25	\$18,700,000.00		Grand Total
200,742 200,742 200,742 133,835 <b>602,244</b> \$	\$1,935,343.25		11.5%Contingency
200,742 200,742 200,742 133,835	\$16,764,656.75	602,244	Total
200,742 200,742	\$3,882,292.72	133,835	2014
66,935 200,742	\$5,646,933.44	200,742	2013
66,935	\$5,470,280.48	200,742	2012
	\$1,765,150.11	66,935	2011

service hours listed in the above tables. 11.5% contingency estimate, except the overtime hours by the Customer Center employees which has been factored in the The billing rate for SFMTA approved overtime service hours is 150% of the regular hourly rate. The overtime cost is part of the

### Total amended calculation of charges for the entire six-year contract

The cost for the first three contract years: The cost for the three extended contract years: The total cost for the six-year contract term:

\$15,800,000.00 \$18,700,000.00 \$34,500,000.00

### Calculation of Charges (in Fiscal Year)

### FY 2011-2012

U1	\$4,500,290.35	2	TOTAL COST FOR FY 2012	TOTAL	167,306	FY 2012	TOTAL HOURS FOR FY 2012
***	\$2,735,140.24	100,371	SUBTOTAL	\$1,765,150.11	66,935	SUBTOTAL	
٠	\$35,484.80	1,040	\$34.12	\$23,135.04	696	\$33.24	Badging Clerk
رن	\$115,184.16	4,368	\$26.37	\$74,226.88	2,912	\$25.49	Video Assistants
٥	\$1,180,857.60	47,424	\$24.90	\$759,416.32	31,616	\$24.02	Unarmed Security Officers
w	\$129,773.28	4,368	\$29.71	\$83,952.96	2,912	\$28.83	SOC Supervisors
٠	\$28,340.00	1,040	\$27.25	\$18,353.52	696	\$26.37	Operations Coordinator
0,	\$81,914.56	2,912	\$28.13	\$52,865.00	1,940	\$27.25	Mobile Patrol Unit
+>	\$122,871.84	4,368	\$28.13	\$79,352.00	2,912	\$27.25	Field Supervisors
	\$35,505.60	1,040	\$34.14	\$23,135.04	696	\$33.24	Courier
42	\$389,319.84	13,104	\$29.71	\$251,858.88	. 8,736	\$28,83	Console Officers
	\$67,953.60	2,080	\$32.67	\$44,251.68	1,392	\$31.79	Armed Supervisors
رن	\$446,905.46	15,637	\$28.58	\$288,744.80	10,424	\$27.70	Armed Security Officers
٥	\$35,505.60	1,040	\$34.14	\$23,135.04	696	\$33.24	Administrative Support
<u>ب</u>	\$19,671.60	780	\$25.22	\$12,802.84	526	\$24.34	ADA Observers
٥	\$45,852.30	1,170	\$39.19	\$29,920.11	781	\$38.31	Account Manager
	Cost	Hours -	(1)/2012-6/2012)	Cost	Hours	(9/2011 - 12/2011))	Category
3		· · · · · · · · · · · · · · · · · · ·		のできない。これでは、これでは、これに			

\$5,558,606.96		<b>TOTAL COST FOR FY 2013</b>	TOTAL	200,742	FY 2013	TOTAL HOURS FOR FY 2013
\$2,823,466.72	100,371	SUBTOTAL	\$2,735,140.24	100,371	SUBTOTAL	
\$36,400.00	1,040	\$35.00	\$35,484.80	1,040	\$34.12	Badging Clerk
\$119,028.00	4,368	\$27.25	\$115,184.16	4,368	\$26.37	Video Assistants
\$1,222,590.72	47,424	\$25.78	\$1,180,857.60	47,424	\$24.90	Unarmed Security Officers
\$133,617.12	4,368	\$30.59	\$129,773.28	4,368	\$29.71	SOC Supervisors
\$29,255.20	1,040	\$28,13	\$28,340.00	1,040	\$27.25	Operations Coordinator
\$84,477.12	2,912	\$29.01	\$81,914.56	2,912	\$28.13	Mobile Patrol Unit
\$126,715.68	4,368	\$29.01	\$122,871.84	4,368	\$28.13	Field Supervisors
\$36,420.80	1,040	\$35.02	\$35,505.60	1,040	\$34.14	Courier
\$400,851.36	13,104	\$30,59	\$389,319.84	13,104	\$29.71	Console Officers
\$69,784.00	2,080	\$33.55	\$67,953.60	2,080	\$32.67	Armed Supervisors
\$460,666.02	15,637	\$29.46	\$446,905.46	15,637	\$28.58	Armed Security Officers
\$36,420.80	1,040	\$35.02	\$35,505.60	1,040	\$34.14	Administrative Support
\$20,358.00	780	\$26.10	\$19,671.60	780	\$25.22	ADA Observers
\$46,881.90	1,170	\$40.07	\$45,852.30	1,170	\$39.19	Account Manager
Cost	Service.	Bill Rate (1/20135 6/2013)	Cost	Service Hours	Bill Rate = (7/2012) 12/2012)	Category
						FY 2012-2013

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TOTAL FOR FY 2015	Badging Clerk	Video Assistants	Unarmed Security Officers	SOC Supervisors	Operations Coordinator	Mobile Patrol Unit	Field Supervisors	Courier	Console Officers	Armed Supervisors	Armed Security Officers	Administrative Support	ADA Observers	Account Manager	Category		FY 2014-2015	TOTAL HOURS FOR FY 2014		Badging Clerk	Video Assistants	Unarmed Security Officers	SOC Supervisors	Operations Coordinator	Mobile Patrol Unit	Field Supervisors	Courier	Console Officers	Armed Supervisors	Armed Security Officers	Administrative Support	ADA Observers	Account Manager	Category/	FY 2013-2014
2015															(7)/20	. В		FY 201																(7/201	
	\$35.88	\$28.13	\$26,66	\$31,47	\$29.01	\$29.89	\$29.89	\$35.90	\$31.47	\$34.43	\$30,34	\$35.90	\$26.98	\$40.95	7/2014-8/2014)	BIII Rate		4	SUBTOTAL	\$35,00	\$27.25	\$25.78	\$30.59	\$28.13	\$29.01	\$29.01	\$35,02	\$30.59	\$33.55	\$29,46	\$35.02	\$26.10	\$40.07	Bill Rate (7/2013-12/2003)	
33,454	346	1,456	15,808	1,456	346	970	1,456	346	4,368	694	5,212	346	260	390	Hours	Service	-	200,742	100,371	1,040	4,368	47,424	4,368	1,040	2,912	4,368	1,040	13,104	2,080	15,637	1,040	780	1,170	Service Hours	
\$970,499.52	\$12,414.48	\$40,957.28	\$421,441.28	\$45,820.32	\$10,037.46	\$28,993.30	\$43,519,84	\$12,421.40	\$137,460.96	\$23,894.42	\$158,132.08	\$12,421.40	\$7,014.80	\$15,970.50	Cost			TOTAL	\$2,823,466.72	\$36,400.00	\$119,028.00	\$1,222,590.72	\$133,617.12	\$29,255.20	\$84,477.12	\$126,715.68	\$36,420.80	\$400,851.36	\$69,784.00	\$460,666.02	\$36,420.80	\$20,358.00	\$46,881.90	Cost	
	166	100	100	10	107	٦	1-		<u>                                     </u>	l	,	J.	IŢ.	<u> </u>	1.00	<u> </u>	ļ	LCOST																(1/20	
-				* .				•			•					•	7	FOR FY 2014	SUBTOTAL	\$35,88	\$28.13	\$26.66	\$31.47	\$29.01	\$29.89	\$29,89	\$35.90	\$31:47	\$34,43	\$30.34	\$35,90	\$26.98	\$40.95	(1/2014-6/2014)	
y,,,,	j -	Y 1 000 2						•										4	100,371	1,040	4,368	47,424	4,368	1,040	2,912	4,368	1,040	13,104	2,080	15,637	1,040	780	1,170	Hours	
					•								•				***	\$5,735,259.92	\$2,911,793.20	\$37,315.20	\$122,871.84	\$1,264,323.84	\$137,460.96	\$30,170.40	\$87,039.68	\$130,559.52	\$37,336.00	\$412,382.88	\$71,614.40	\$474,426.58	\$37,336,00	\$21,044.40	\$47,911.50	Cost	
																		92	20	20	.84	84	96	8	68	52	8	88	6	58	8	8	20	新元   基础	

## Total Estimated Cost for Three-Year Contract Extension with 11.5% Contingency

\$18,700,000.00		Grant Total
\$1,935,343.25		11.5% Contingency
\$16,764,656.75	602,244	Total
\$970,499.52	33,454	2014-2015
\$5,735,259.92	200,742	2013-2014
\$5,558,606.96	200,742	2012-2013
\$4,500,290.35	167,306	2011-2012
Cost	Hours	Fiscal Year

service hours listed in the above tables. The billing rate for SFMTA approved overtime service hours is 150% of the regular hourly rate. The overtime cost is part of the 11.5% contingency estimate, except the overtime hours by the Customer Center employees which has been factored in the

### Total amended calculation of charges for the entire six-year contract

The cost for the first three contract years: The cost for the three extended contract years: The total cost for the six-year contract term:

\$15,800,000.00 \$18,700,000.00

\$34,500,000.00

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

۲ ۲			-		
	Armed Services Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Rea	Reason for Modification
ე ≽	Accompany SFMTA staff to collect and distribute passes to vendors	1,008	0	eliminated	
<u> </u>	Accompany SFMTA staff to collect and distribute RTC passes to vendors	1,008	0	eliminated	
ਨੂੰ >	Accompany SFMTA staff to deliver passes to Safeway for distribution to participating outlets	48	0	eliminated	
ح ہ ا	AM Powell and Market Booth, Stand near booth to deter robberies	2,912	0	eliminated	
ם ב	PM Powell and Market Booth, stand near booth to deter robberies	2,912	0	eliminated	
<b>z</b> ≽	AM Hyde and Beach Booth, stand near booth to deter robberies	2,912	0	eliminated	
3 m	PM, Hyde and Beach Booth, stand near booth to deter robberies	2,912	0	eliminated	-
<b>&gt;</b>	AM, Powell & Market Kiosk: Protective Detail	0	2,912	newly added	č.
	PM. Powell & Market kiosk: Protective Detail	0	2,912	newly added	å.
	AM. Hvde & Beach Kiosk: Protective Detail	0	2,912	newly added	Ö.
	DM Hyde & Beach Kinsk: Protective Detail	0	2.912	newly added	Q.
		<b>)</b>	0	} } } 2	1
	The Property Cooks I respective Detail	2	2012	newly added	D
T <u>-</u>	(II)				
	AM, Portsmouth Square Kiosk: Protective Detail	0	288	newly added	ed

Tage 18 of ZZ			
Armed Services Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Reason for Modification
AM, Bay and Taylor Booth, stand near booth to deter robberies	2,912	0	eliminated
PM, Bay and Taylor Booth, stand near booth to deter robberies	2,912	0.	eliminated
Line Sales, F-Line	1,764	0	eliminated
Montgomery Street Station Pass sales; regular shifts (year round)	1,885	0	eliminated
Montgomery Street Station Pass sales; monthly peaktime shifts (1st and 4th wks of each month)	943	0	eliminated
MMX, Weekday shift, 1-collrev in subway station; 1 stays w/ rev. vehicle	3,640	0	eliminated
MMX, Weekend shift, 1-collrev in subway station; 1 stays w/ rev. vehicle	1,040	0	eliminated
Change Machines 1-collrev from machine; 1 stays w/rev. vehicle	4,368	0	eliminated
Autelca machines, 1-collrev from machine; 1 stays w/ rev. vehicle (19th Avenue)	1,300	0	eliminated
Subway Collection, weekday, PM 1- collect revenue; 1- stay with vehicle	1,820	4,160	increased
Subway Collection, Saturday PM 1- collect revenue; 1- stay with vehicle	728	416	reduced
Subway Collection, Sunday PM 1-1 collect revenue; 1-stay with vehicle	260	416	increased
PM CUBIC collection truck from divisions	2,496	2,496	
F-Line Streetcar Collection	936	0	eliminated
F-line Streetcar Collection Saturday	416	0	<u> </u>
Baseball	693	860	increased

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Armed Services Assignments	Current Hours∕Year	Proposed Amendment Hours/Year	Rea	Reason for Modification
Special Events	1,300	200	reduced	
AFC - Clipper Protective Detail	0	2,496	newly added	Ŏ.
	) 	70	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2
OFWINE SHOCK ESCOR				
Lunch Break Relief - Weekday	0	1,560	newly added	ď
	<b>-</b>	416	newly added	<b>5.</b>
Lunch Break Relief - Sundav	0	416	newly added	ď
TOTAL	43,125	31,274		

# SECURITY GUARD SERVICE HOURS COMPARISON CHART – CURRENT CONTRACT AND AMENDMENT THREE Table 2

		123,968	98,336	TOTAL	
	newly added	504	0	RTC	SFMTA Pass Distribution
	newly added	504	0	Muni	SFMTA Pass Distribution
<u> </u>	newly added	48	0	Safeway	SFMTA Pass Distribution
<u> </u>	newly added	2,912	0	Various	Tunnel Mobile Patrol
	newly added	17,472	) O	Metro East	Video Surveillance Console
	reduced	400	960		Special Events
	increased	4,160	3,984	11 South Van Ness	Customer Services Center
	eliminated	0	4,368	Marin (night)	General Patrol
		8,736	8,736	Marin	General Patrol
	eliminated	0	2,912	6th & King/ swing -grave	General Patrol
	increased	26,208	8,736	Metro East	General Patrol
j	eliminated	0	11,648	All Sites	Graffiti Patrol
		8,736	8,736	One South Van Ness	Tower Guard-Revenue Center
	eliminated	0	2,912	Cable Car	Museum/Barn
	increased	6,032	4,576	Kirkland	Primary Gate
		2,912	2,912	Kirkland	Secondary Gate
		4,576	4,576	Protrero	Lower Yard-house
		2,912	2,912	Protrero	Upper Yard
	increased	5,824	2,912	Presidio	Front Gate/Building
		4,576	4,576	Presidio	Back Gate
		4,576	4,576	Flynn	Front Door
		4,576	4,576	Woods	Tubbs
	•	4,576	4,576	Woods	23rd Street
	increased	9,152	4,576	Green	Front and Back Gate
		4,576	4,576	Geneva	Back Gate
	Reason for Modification	Proposed Amendment Hours/Year	Current Hours/Year	Site	Unarmed Guard Services Assignments
].					7 aldpi

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

Table 3

	24,544	28,288	TOTAL
newly added	2,912 n	0	Mobile Patrol Supervisor
eliminated	0 e	2,080	Graffiti Supervisor
	8,736	8,736	Field Supervisor
reduced	4,160 re	8,736	Armed Supervisor (Shift TBD)
	2,496	2,496	Security Console (weekend)
combined with above item	O	4,160	Security Console Supervisor (M-F Swing and Grave)
increased	6,240 in	2,080	Senior Console Supervisor (M-F Days)
Reason for Modification	Proposed Amendment F	Current Hours/Year	Supervisor Assignments

# SECURITY GUARD SERVICE HOURS COMPARISON CHART - CURRENT CONTRACT AND AMENDMENT THREE

### Table 4

Miscellaneous Assignments	Current Hours/Year	Proposed Amendment Hours/Year	Reason for Modification
Video Surveillance Stevenson (Swing and Grave)	5,824	0	eliminated
Video Surveillance T-line Trailer (MME)	18,928	0	eliminated
Administrative Support	1,992	2,080	increased
Account Manager	1,992	2,340	increased
Operations Coordinator	0	2,080	newly added
Security Courier	0	2,080	newly added
ADA Observers	0	1,560	newly added
Video Data Assistance	0	8,736	newly added
Badging Clerk	0	2,080	newly added
TOTAL	28,736	20,956	

### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

(S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.) Board of Supervisor Scott Weiner		
Name of City elective officer(s):	City elective office(s) held:	
Members, San Francisco Board of Supervisors	Members, San Francisco Board of Supervisors	
THOMOURS, Guil I Market De la		
Contractor Information (Please print clearly.)		
Name of contractor: Cypress Security, LLC		
	0 1.6	
Please list the names of (1) members of the contractor's board of dire	ectors; (2) the contractor's chief executive officer, chief	
	THE COUNTRY SHILL CHE ZU DELCELLE OF THOSE WE WIS COUNTRY STATES A STATE OF THE STA	
any subcontractor listed in the bid or contract; and (5) any political of	committee sponsored or controlled by the contractor. Ose	
additional pages as necessary.		
G. G		
See the attached letter from Cypress Security LLC		
ASS Telegraph Compression CA 94103		
Contractor address: 452 Tehama Street, San Francisco, CA 94103	Amount of contract: \$34,500,000 including \$18.7	
Date that contract was approved: Original contract was approved by the Board of Supervisors, Resolution #372-08 on 8/22/2008, the	million added to the amendment three	
Amendment One updating certain hourly rates only (no change to		
the contract term and amount) done on 9/1/2008, Amendment Two		
modifying Section 8.A (Contractor Responsible for Personnel) of		
the Appendix A were approved by the Executive Director/CEO on		
6/8/2010 the Amendment Three adding additional three-year		
contract term and additional \$18.7 million was approved by the		
SFMTA Board of Directors pending final approval by the Board of		
Supervisors -	1 1 Commission	
Describe the nature of the contract that was approved:  Arm	ed and unarmed security guards services	
Comments		
Comments:		
This contract was approved by (check applicable):		
□ the City elective officer(s) identified on this form		
Board of Supervisors		
□ a board on which the City elective officer(s) serves Board of Supervisors  Print Name of Board		
☐ the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority		
Board, Parking Authority, Redevelopment Agency Commission	Relocation Appeals Board, Treasure Island	
Board, Parking Authority, Redevelopment Agency Commission Development Authority) on which an appointee of the City election	tive officer(s) identified on this form sits	
Development Authority) on which an appointee of the City clock	MYO OTHOOT(B) Identified on the	
Print Name of Board		
Print Name of Poard		
(Pl wint closule)		
Filer Information (Please print clearly.)	Contact telephone number:	
Name of filer: Angela Calvillo, Clerk of the Board	415-554-5184	
	E-mail:	
Address: City Hall, Room 244		
1 Dr. Carlton B. Goodlett Pl. SF CA 94102	Board.of.Supervisors@sfgov.org	
Signature of City Elective Officer (if submitted by City elective offic	er) Date Signed	
Digitality of City		
Signature of Board Secretary or Clerk (if submitted by Board Secreta	ry or Clerk) Date Signed	

S:\ALL FORMS\2008\Form SFEC-126 Contractors doing business with the 730

### INTELLIGENT SECURITY - THE INTELLIGENT CHOICE



June 23, 2011

Winnie Xie, C.P.M.
Manager, Contract Services
San Francisco Municipal Transportation Agency
One South Van Ness Ave., 6th Floor, #6332
San Francisco, CA 94103

Dear Ms. Xie,

In response to your email of June 23, 2011, I am submitting the following response to your questions:

1. Members of the contractor's board of directors:

Cypress Security is a limited liability company (LLC) and, as such, does not have a board of directors.

2. The contractor's chief executive officer, chief financial officer, chief operating officer:

Nils Welin, Chief Executive Officer Eva Alexandersson, Chief Financial Officer Jonas Tegnerud, Chief Operating Officer

3. Any person who has an ownership of twenty-percent or more in the contractor:

Kes Narbutas 70% ownership Nils Welin 30% ownership

4. Any subcontractor listed in the bid or contract:

Black Bear Security Services, Inc. Shwiff, Levy & Polo, LLP Banner Uniform Center KSH Automotive

File No. 110812

City and County of San Francisco Municipal Transportation Agency One South Van Ness Ave., 7<sup>th</sup> Floor San Francisco, California 94103

### Third Amendment to Agreement

THIS AMENDMENT (this "Amendment") is made as of September 1, 2011, in San Francisco, California, by and between Cypress Security, LLC ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Municipal Transportation Agency ("SFMTA").

### RECITALS

- A. City and Contractor have entered into the Agreement (as defined below).
- B. City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to extend the performance period for additional three years with an additional contract amount set for below.

NOW, THEREFORE, Contractor and the City agree as follows:

- 1. Definitions. The following definitions shall apply to this Amendment:
- a. Agreement. The term "Agreement" shall mean the Agreement dated September 1, 2008 between Contractor and City, as amended by the First amendment dated September 1, 2008, and the Second Amendment dated June 8, 2010.
- b. Other Terms. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.
- 2. Modifications to the Agreement. The Agreement is hereby modified as follows:

Section 2. Terms of Agreement. Section 2 currently reads as follows:

2. Term of the Agreement

Subject to Section 1, the term of this Agreement shall be from the Effective Date to August 31, 2011.

Such section has been amended to read as follows:

2. Term of the Agreement

Subject to Section 1, the term of this Agreement shall be from the original effective date of September 1, 2008 to August 31, 2014.

June 19, 2011 00706545