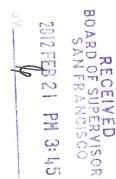
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Committee	: City Operations & Neigh Services Committee	borhood [Date	3/12/12
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REUBEN & JUNIUS ...

File # 120 166

February 16, 2012

Ms. Angela Calvillo Clerk of the Board San Francisco Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102



Re: Liquor License "PCN" Request – 351 California Street – CVS Pharmacy

Our File No.: 6483.13B

Dear Ms. Calvillo:

Our office represents LandMark Retail Group ("Landmark"), the project sponsor of a new CVS Pharmacy and convenience goods store located at the ground floor of 351 California Street (the "Project"). On November 22, 2011, the San Francisco Department of Building Inspection approved and issued a building permit for the Project. Tenant improvements are currently underway to prepare the space for CVS's operation.

CVS now seeks a type-20 off-sale beer and wine license from the California Department of Alcohol Beverage Control ("ABC"). LandMark has filed an application with ABC on behalf of CVS for a license transfer (License No. 516980, See Form ABC-245, enclosed). The license would be transferred from the former Vino Volo, located at 2339 Third Street, to the CVS Pharmacy at 351 California Street. Due to the overconcentration of this type of ABC license in the census tract where the CVS Pharmacy will be located, CVS must obtain a determination by the Board of Supervisors that the public convenience and necessity will be served by the issuance of this license for operations at 351 California Street.

The Project will establish a CVS Pharmacy at 351 California Street in the ground floor of a downtown office tower. The CVS Pharmacy would occupy approximately 9,009 square feet. The CVS Pharmacy would sell prescription drugs, over-the-counter drugs, beauty products and cosmetics, photo finishing, seasonal merchandise, greeting cards, and groceries (such as milk, bread and eggs).

The CVS Pharmacy will offer a wide variety of prescription drugs, groceries, and other convenience goods in a high density area of downtown San Francisco. Adding beer and wine to the offerings of this CVS Pharmacy would serve the public convenience and necessity of the neighborhood by increasing the variety of goods offered at this store. Area workers will have a new store that will provide a convenient, "one-stop" shopping experience. There are relatively few off-sale alcohol retailers in the area considering its high density. Only four retailers with

One Bush Street, Suite 600 San Francisco, CA 94104 Ms. Angela Calvillo February 16, 2012 Page 2

active licenses are located in the 94104 zip code. There are 13 such retailers in the adjacent 94111 zip code, but that area covers east of 94104 all the way to the bay and covers as far north as Pier 33. The reason there is an "undue concentration" of off-sale licenses is that the subject census tract 117 is relatively large for the downtown area and has one of the smallest populations of all census tracts in San Francisco, due to the lack of residences in the area. (See 2010 census tract information, enclosed.)

Adding beer and wine to the offerings of this CVS Pharmacy would serve the public convenience and necessity of the city of San Francisco by establishing a beer and wine retailer that has vast experience with the sale of alcohol and is a responsible retailer with an effective training and corporate-wide management policy for controlling the sale of beer and wine. CVS's employee training program, approved by the ABC, must be completed by all employees within 14 days of their hire and before they are permitted to operate the registers. CVS has a zero-tolerance policy – any employee knowingly or recklessly selling any age restricted product to a minor or to an adult purchasing product for a minor is subject to disciplinary action up to termination. Security cameras are equipped throughout the store and particularly in the area of beer and wine sales which are monitored by store management, regional loss prevention, CVS corporate, and can be made available to the Police Department upon request. All checkouts are equipped with electronic scan diction systems to control the sale of age restricted products and prompt cashiers to require proper identification before a sale is completed.

CVS has already engaged the San Francisco Police Department regarding this off-sale license, and they are already developing a list of conditions to the license in order to ensure safe and responsible sale of beer and wine at this location.

For the reasons outlined above, I respectfully request that this letter be forwarded to the City Operations and Neighborhood Services Committee of the Board and that the Committee and the full Board of Supervisors make a determination under California Business & Professions Code §23958.4 that the public need or convenience would be served by the issuance of a type-20 off-sale beer and wine license to this CVS Pharmacy.

Please contact me with any questions you have.

Very truly yours,

REUBEN & JUNIUS, LLP

John Kevlin

Encl.

One Bush Street, Suite 600 San Francisco, CA 94104

tel: 415-567-9000 fax: 415-399-9480

INFORMATION AND INSTRUCTIONS -

SECTION 23958.4 B&P

Instructions This form is to be used for all applications for original issuance or premises to premises transfer of licenses.

- Part 1 is to be completed by an ABC employee, given to applicant with pre-application package, with copy retained in holding file or applicant's district file.
- Part 2 is to be completed by the applicant, and returned to ABC.
- Part 3 is to be completed by the local governing body or its designated subordinate officer or body, and returned to ABC.

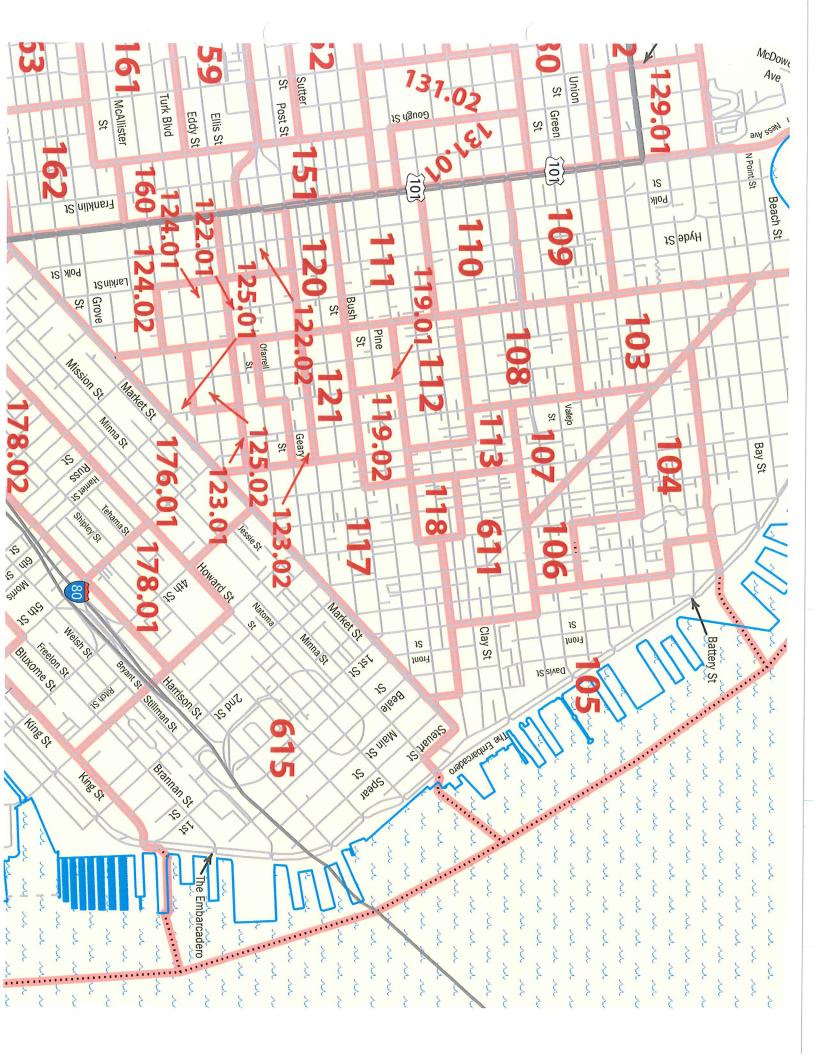
DARTA TO BE COMPLETED BY A	70			
PART 1 - TO BE COMPLETED BY A 1. APPLICANT'S NAME	BC		,	
Garfield Beach CVS, LLC & L	ongs Drug Stores Califo	ornia I I C		
2. PREMISES ADDRESS (Street number and name, cit			3. LICENSE TYPE	100
351 California St., San Franci	sco, CA 94104-2412		20	
4. TYPE OF BUSINESS				
Full Service Restaurant	Hofbrau/Cafeteria	Cocktail Lounge	Private Clul	
Deli or Specialty Restaurant	Comedy Club	Night Club	Veterans C	lub
Cafe/Coffee Shop	Brew Pub	Tavern: Beer	Fraternal C	lub
Bed & Breakfast:	Theater	Tavern: Beer & Wine	Wine Tastir	ng Room
Wine only All				
Supermarket	Membership Store	Service Station	Swap Meet	/Flea Market
Liquor Store	Department Store	Convenience Market	Drive-in Da	iry
Drug/Variety Store	Florist/Gift Shop	Convenience Market w	/Gasoline	
Other - describe:				
5. COUNTY POPULATION	6. TOTAL NUMBER OF LICENSES IN	COUNTY	7. RATIO OF LICENSES TO POPULA	~
812,820	980	On-Sale X Off-Sale		On-Sale Off-Sale
8. CENSUS TRACT NUMBER	9. NO. OF LICENSES ALLOWED IN CI		10. NO. OF LICENSES EXISTING IN C	
117	2	On-Sale x Off-Sale	21	On-Sale X Off-Sale
11. IS THE ABOVE CENSUS TRACT OVERCONCENT		ratio of licenses to population in the	e census tract exceed the ratio of licenses	to population for the entire county ()
Yes, the number of existing licenses e			3× PUB	
No, the number of existing licenses is			7 100	
12. DOES LAW ENFORCEMENT AGENCY MAINTAIN X Yes (Go to Item #13)	No (Go to Item #20)			
13. CRIME REPORTING DISTRICT NUMBER	14. TOTAL NUMBER OF REPORTING	DISTRICTS	15. TOTAL NUMBER OF OFFENSES	IN ALL REPORTING DISTRICTS
162	654		117,571	
16. AVERAGE NO. OF OFFENSES PER DISTRICT	17. 120% OF AVERAGE NUMBER OF	OFFENSES	18. TOTAL NUMBER OF OFFENSES	IN REPORTING DISTRICT
179	214.8		112	determined from all crims
19. IS THE PREMISES LOCATED IN A HIGH CRIME is reporting districts within the jurisdiction of the tocal it.	REPORTING DISTRICT? (i.e., has a 20% (greater number of reported crimes t	han the average number of reponed crime	is as determined noni an orine
Yes, the total number of offenses in the	ne reporting district equals or exc	eeds the total number in ite	em #17	
No, the total number of offenses in the				
an output the power that applied (about only one	havl			information will be peeded
a. If "No" is checked in both item #1	1 and item #19, Section 23958.	<u>4 B&P does not apply</u> to th	is application, and no additional	Information will be needed
on this issue. Advise the applicant to				-liline place license s
b. If " <u>Yes</u> " is checked in either item retail license issued for a hotel, mote	#11 <u>or</u> item #19, <u>and</u> the applica	ant is applying for a non-ret	ail license, a retail bona fide put 3 16/h) R&P, or a retail license i	ssued in conjuction with a
retail license issued for a notel, mote beer manufacturer's license, or wine	or other loaging establishment prower's license, advise the <u>appl</u>	licant to complete Section 2	and bring the completed form	to ABC when filing the
application or as soon as possible the	ereafter.			
	nes a state and the emplica	tip combine for an offical	le heer and wine license, an off-	sale general license, an on-
x c. If " <u>Yes</u> " is checked in either item a sale beer license, an on-sale beer ar	ed wing (nublic premises) license	e or an on-sale deneral (DU	plic premises) licerise, advise ii	le applicant to take tina
form to the local governing body, or i	<u>ts designated subordinate office</u> i	r or body to have them com	plete Section 3. The complete	d form will need to be
provided to ABC in order to process	the application.	•		
Governing Body/Designated Subordir	nate Name: Bo	oard Of Supervisors		
FOR DEPARTMENT USE ONLY				
PREPARED BY (Name of Department Employee)	willia Dulanadi			
	willie Bulanadi			

APT 2 . TO BE COMDI ETER S	BY THE APPLICANT (If box #20b is chec	ked)
I. Based on the information on	Department may conrove	your application if you can show that public convenience or below the reasons why issuance of another license is justified in
		23. DATE SIGNED
APPLICANT SIGNATURE		
RT 3 - TO BE COMPLETED	BY LOCAL OFFICIALS (If box #20c is ch	c beverages at a premises where undue concentration exists (i.e.
	-!-b the applicant promises are incared ()! I	its designated supplication of body, water
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Table: QT-P4
Race, Combinations of Two Races, and Not Hispanic or Latino: 2010
2010 Census Summary File 1

Census Tract 101, San Francisco County, California Census Tract 102, San Francisco County, California Census Tract 103, San Francisco County, California Census Tract 104, San Francisco County, California Census Tract 105, San Francisco County, California Census Tract 106, San Francisco County, California Census Tract 107, San Francisco County, California Census Tract 109, San Francisco County, California Census Tract 110, San Francisco County, California Census Tract 111, San Francisco County, California Census Tract 112, San Francisco County, California Census Tract 113, San Francisco County, California Census Tract 117, San Francisco County, California Census Tract 119,01, San Francisco County, California Census Tract 119,01, San Francisco County, California Census Tract 120, San Francisco County, California Census Tract 121, San Francisco County, California Census Tract 122,01, San Francisco County, California Census Tract 123,01, San Francisco County, California Census Tract 123,01, San Francisco County, California Census Tract 124,01, San Francisco County, California Census Tract 125,01, San Francisco County, California Census Tract 126,02, San Francisco County, California Census Tract 127,02, San Francisco County, California Census Tract 128,03, San Francisco Coun	
population 3739 4143 3852 4545 2685 3894 5592 4478 4320 4827 5164 3286 3143 1500 2408 2598 3833 3833 4567 2986 2734 3073 5075 3974 5335	Total

3046	Census Tract 305, San Francisco County, California
5106	Census Tract 304, San Francisco County, California
3549	Census Tract 303.02, San Francisco County, California
5658	Census Tract 303.01, San Francisco County, California
4313	Census Tract 302.02, San Francisco County, California
3928	Census Tract 302.01, San Francisco County, California
4838	Census Tract 301.02, San Francisco County, California
4233	Census Tract 301.01, San Francisco County, California
2851	Census Tract 264.04, San Francisco County, California
4140	Census Tract 264.03, San Francisco County, California
4118	sus Tract 264.02, San Francisco County, California
4044	Census Tract 264.01, San Francisco County, California
4551	Census Tract 263.03, San Francisco County, California
4992	Census Tract 263.02, San Francisco County, California
4875	Census Tract 263.01, San Francisco County, California
7564	Census Tract 262, San Francisco County, California
6810	Census Tract 261, San Francisco County, California
4315	Census Tract 260.04, San Francisco County, California
4908	Census Tract 260.03, San Francisco County, California
3544	Census Tract 260.02, San Francisco County, California
5863	Census Tract 260.01, San Francisco County, California
4261	Census Tract 259, San Francisco County, California
1960	Census Tract 258, San Francisco County, California
4665	Census Tract 257.02, San Francisco County, California
4788	Census Tract 257.01, San Francisco County, California
5618	Census Tract 256, San Francisco County, California
8471	sus Tract 255, San Francisco County, California
4267	Census Tract 254.03, San Francisco County, California
2912	Census Tract 254.02, San Francisco County, California
3404	Census Tract 254.01, San Francisco County, California
4362	Census Tract 253, San Francisco County, California
5369	Census Tract 252, San Francisco County, California
3077	Census Tract 251, San Francisco County, California
3660	Census Tract 234, San Francisco County, California
2624	Census Tract 233, San Francisco County, California
4582	
3725	Census Tract 231.03, San Francisco County, California





San Francisco Police Department ABC Liaison Unit



Alcoholic Beverage License -Public Convenience and Necessity Recommendation

To:

The San Francisco Board of Supervisors' Committee on City

Operations & Neighborhood Services

Supervisor Sean Elsbernd Supervisor Carmen Chu Supervisor Christina Olague

From:

Inspector Julie Lazar 7

ABC Liaison Unit (ALU) 553-1049

Date:

March 5, 2012

Subject:

P.C.N. Investigation Regarding:

Garfield Beach CVS LLC

DBA: CVS Pharmacy 7657

351 California Street LandMark Retail Group

Holly Grzywacz (818) 880-4400

LandMark Retail Group on behalf of CVS Pharmacy has filed an application with the California Department of Alcoholic Beverage Control seeking an original- Type 20 (Off-Sale Beer & Wine) license for 351 California Street (located on the southeast corner of California Street and Sansome Street).

Digest:

351 California Street is a commercial building with 16 floors. CVS Pharmacy will be located on the ground floor of this building. The projected grand opening date is April 29, 2012.

It should be noted that during the application process, notification date for the 500' mailer was on December 27, 2011. The Notice to the Public was posted on December 26, 2011. There is no record of letters of protest and no record of letters of support. For the purposes of this hearing the ABC seeks a determination from the Board of Supervisors as to the approval or denial of this license.

Letters of Protest:

No record

Letters of Support:

No record

Police Calls for Service:

From December 2010 to December 2011

36

Police Reports:

From December 2010 to December 2011

No Record

San Francisco Plot Information:

This premise is located in Plot 162

112 Police Reports were recorded for this plot in 2010

This plot has **103** Police Report(s) <u>under</u> the citywide average (plus 20%) of 215 Police Reports.

State Census Tract Information:

This premise is located in Census Tract 117

Population for this tract is: 1,747

On-sale license authorized by census tract: 7 Active on-sale licenses: 93 with 2 pending

Off-sale licenses authorized by census tract: 2 Active off-sale licenses: 21 with 1 pending

Departmental Recommendation:

Points of consideration:

No opposition from Central Station

Applicant premise is not located in a "high crime" area.

Applicant premise is located in an "undue concentration" area.

No Record of protest.

No Record of support.

ALU Recommendation: Approval w/conditions

- 1. Sales of alcoholic beverages shall be permitted only between the hours of 7:00 am and 9:00 pm daily.
- 2. No more than 5% of the square footage of the premises will be used for the display of alcoholic beverages.
- 3. No malt beverage shall be sold with an alcoholic content greater than 5.7% by volume, except for microbrews, craft brews, organic and specialty malt products sold under such designations as stout, porter; IPA and ESB. This condition is intended to eliminate high alcohol, low-cost products that are frequently abused, but not prevent the sale of specialty and craft beer products.
- 4. The sales of single beer or malt beverages in quantities of 16 oz., 22 oz., 32 oz., 40 oz., or similar size containers is prohibited.
- 5. No beer or malt beverages, wine coolers or beer coolers shall be sold in quantities of less than manufacturer pre-packaged multi-unit quantities of four (4) or more.
- 6. No wine shall be sold with an alcoholic content of great than 15% by volume except for "Dinner Wines" which have been aged two years or more and maintained in corded bottles.



CVS – Experience Matters

CVS is a neighborhood-serving business and a leader as a pharmacy health care provider. CVS offers integrated health care solutions across the entire spectrum of pharmacy care, which makes them uniquely positioned to provide greater access, to engage plan members in behaviors that improve their health, and to lower overall health care costs for health plans, plan sponsors, and their members.

At CVS, highly trained pharmacists are available to dispense prescriptions as well as helpful advice. CVS offers customers unparalleled access to quality health care services and caters the individual pharmacy and store to meet the needs of the surrounding community while bringing the same quality and services available at all their stores to each new location.

CVS successfully operates stores in communities throughout the greater Bay Area, where they provide alcohol products to customers as a matter of convenience. CVS has significant and longstanding experience with the sale of alcohol and engages at a local level with policymakers, the San Francisco Police Department, and the individual community members whom they serve to address store-specific agreements and conditions to address concerns raised with regard to off site alcohol sales.

CVS is a responsible vendor and takes the sale of alcohol and related age-restricted products very seriously with an effective training and management policy for controlling the sale of alcohol. As policy, CVS adheres to the following alcohol sales policies:

- No "nuisance alcohol" sales. CVS does not sell typical "problem" alcohol products such as individual beverages or "singles", beer or wine with alcohol content greater than 16% by volume, fortified liquors, sale of single cups or containers that may lead to loitering or consumption on or near the premise, etc. And in San Francisco, CVS has made a commitment to sell beer and wine only unless otherwise approved by the SFPD.
- <u>Employee alcohol training program.</u> This program, which is approved by the California Department of Alcohol and Beverage Control, must be completed by all CVS employees within 14 days of their hire and before they are permitted to operate the registers.
- Alcohol sales procedures. To prevent sales to anyone under the legal age who may look older than their age, employees must ask for proper identification to verify the age of any buyer under 27 before selling alcohol products. All checkouts are equipped with electronic scan detection systems to control the sale of age-restricted products and prompt cashiers to require proper identification before a sale is completed.
- Zero tolerance policy. Any employee knowingly or recklessly selling any age-restricted product to a minor or to an adult purchasing a product for a minor is subject to immediate disciplinary action up to and including termination.
- <u>Security cameras.</u> Security cameras are equipped throughout CVS pharmacies and particularly in the area of alcohol sales (which are limited to roughly 2% to 5% of the total floor area of a typical pharmacy). These cameras are constantly monitored by on site management, regional and corporate operations, and will be made available to the SFPD upon request.
- Store Layout & Design. The placement of beer and wine products is carefully planned to allow employees and management to monitor activities visually in addition to access to security cameras.

Vew!	
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Call No	Report No	Received Date	Received Time	Priority	Call Type	Unit ID	Disposition	Location
111470828		05/27/2011	09:09:05	U	585	3A1A	ADV	351 CALIFORNIA ST
111462201		05/26/2011	15:49:03		7A	3F44C		
111460731		05/26/2011	08:32:49	J		3F44C	HAN	
111450690		05/25/2011	08:33:19			3F44C	HAN	351 CALIFORNIA ST
111362913		05/16/2011	20:08:48		913	3A2D	HAN	351 CALIFORNIA ST
111353415		05/15/2011	22:27:30	В	913	3A2E	PAS	CALIFORNIA
111350595		05/15/2011	06:21:59			3A1A	HAN	351 CALIFORNIA ST
111341115		05/14/2011	09:38:29	В	913	3A1A	5	351 CALIFORNIA ST
111320279		05/12/2011	03:10:45	В	913	3A12E	HAN	CALIFORNIA
111161856		04/26/2011	14:04:48	В	913			351 CALIFORNIA ST
111121279		04/22/2011	11:15:18		000	3A2C	ADV	351 CALIFORNIA ST
111092427		04/19/2011	16:11:15	I	000			CALIFORNIA
111071251		04/17/2011	11:25:43		913	3A2C	HAN	351 CALIFORNIA ST
111033780		04/13/2011	23:49:56	В	910	3A13E	ND	351 CALIFORNIA ST
111033435		04/13/2011	22:05:42		000	× .		CALIFORNIA
111033091		04/13/2011	19:29:51	ن	000			351 CALIFORNIA ST
111023220		04/12/2011	22:53:16		000			351 CALIFORNIA ST
111010740		04/11/2011	08:26:09		488		CANC	CALIFORNIA
110900587		03/31/2011	07:13:15		585	3A1B	ADV	351 CALIFORNIA ST
110651754		03/06/2011	14:02:07			3A2C	ABA	351 CALIFORNIA ST
110651625		03/06/2011	13:26:52	В	418	3A2A	ADV	CALIFORNIA
110651607		03/06/2011	13:21:52		601			351 CALIFORNIA ST
110500535	ž	02/19/2011	06:24:24	В	913	3A1A	HAN	351 CALIFORNIA ST
110331137		02/02/2011	10:45:03	S	000	2		351 CALIFORNIA ST
110261909		01/26/2011	13:19:36	U	000			351 CALIFORNIA ST
110261707		01/26/2011	12:30:18	U	000			351 CALIFORNIA ST
110261701		01/26/2011	12:28:56	U	910			351 CALIFORNIA ST
103582678		12/24/2010	21:14:51	I	852	2R03A	ND	351 CALIFORNIA ST
103421128		12/08/2010	11:25:39	U	913			351 CALIFORNIA ST

End of document

export To Mow!

Records 1 through 7 of 7

Call No	Report No	Received Date	Received Time	Priority	Call Type	Unit ID	Priority Call Type Unit ID Disposition	Location
113351502		12/01/2011	13:16:31	U	913			351 CALIFORNIA ST
113351483		12/01/2011	13:14:21	I	000			351 CALIFORNIA ST
113190616		11/15/2011	08:25:35	В	100A			351 CALTEDONIA CT
112721364		09/20/2011	11.20.20	(į.	יייי מרווי סייייי מיייי
10017/71		77/52/60	11.30.38	ر	6U1	3A46A	1 <u>1</u>	351 CALIFORNIA ST
112322980		08/20/2011	20:53:07	В	100A	3836	PAS	351 CAITEORNIA ST
112270943		08/15/2011	10:16:42	В	400	3A2A	HAN	351 CALTEDONIA ST
111870130			01:07:44	В	100A	,,	NC N	351 CALTEOPNIA ST
)	

End of document

351 California St500 ft radius

12/16/2010-12/15/2011



Map Legend
Incidents (150)
Larceny/Theft (45)



Suspicious Occurrence (5)

Be Fraud (4)

Secondary Codes (4)

Robbery (3)

Trespassing (3)

Bad Checks (2)

Arson (1)

Arson (1)

Embezzlement (1)

Recovered Vehicle (1)

Forgery/Counterfeiting (7)

Burglary (8)

Assault (9)

Other Offenses (17)

Non-Criminal (16)

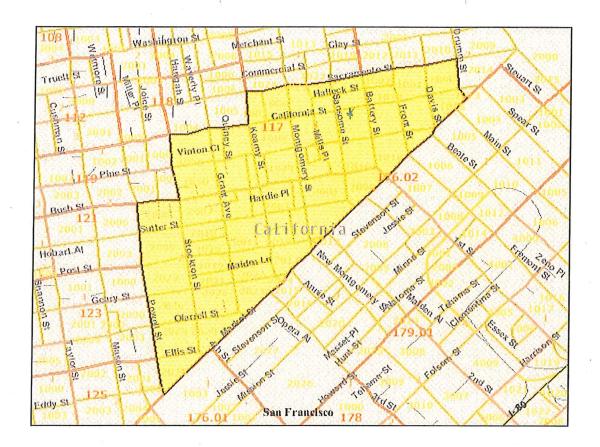
Warrants (16)

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WARNING: This map does not meet the national map accuracy standards.

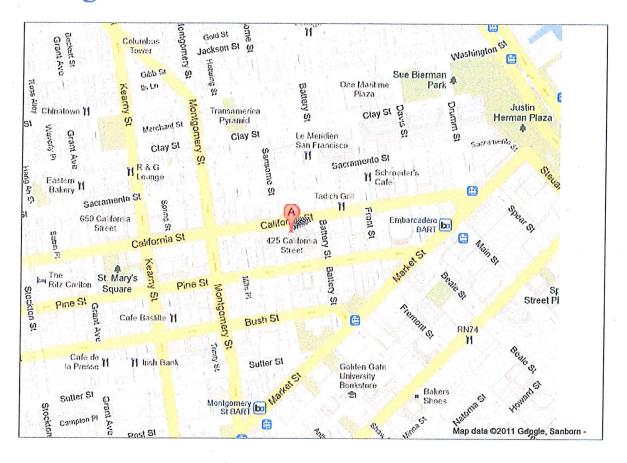
CrimeView Server Printed: 12/16/2011 11:47:29 AM

Major Streets & Reporting Plots San Francisco Police Department August 2002 CENTRAL DISTRICT SACRAMENT 100月 VAN NESS



Google

To see all the details that are visible on the screen, use the "Print" link next to the map.

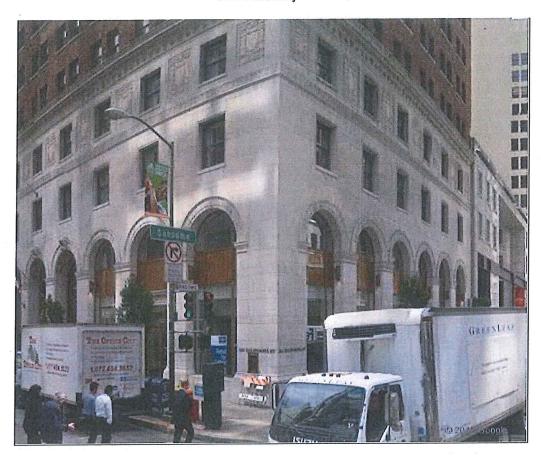




Address 305 Sansome Street

Address is approximate

351 California Street **CVS Pharmacy**





Address 371 California Street

Address is approximate
351 California Street





1/6/12



LIQUOR LICENSE REVIEW

TO:	Planning De	epartment edgers/CTYP	LNIGECOV		File: 120166	
	Georgia Po	well/CTYPLN	LN/SFGOV@SF(GOV	R/2-1/1/4.	0261/010
	Fax No.: 55	58-6409			production.	
			•	(Tonin:	2-3-0
TO:		enneth Stock	er .		Bual:	NE
	Police Depa Fax No.: 55				Blockflot. Zoning: G Qnad: M3 H	- 1200304
DATE:	February 27	, 2012			11013 14	Januar ,
EMAIL YOU	R RESPONS and Neighborl	E BY: April nood Service	a meeting on A _l 5, 2012, to Gai s Committee. <u>v.org</u> - Fax No	l Johnso	n, Clerk, City	
• .	:					
Applicant Na and Busines			Retail Group nacy (351 Califo	ornia Str	eet)	
Applicant A	ddress:			0		
and Phone N	lo.	(415) 567-9		,		
PLANNIN				1 [Denial	
•	permit	ted per	- planning	Cod	e Section:	Z18(b)
			·	Ma Ri	Il hold	nd 3/2/12
POLICE C	OMMEN	ΓS:	☐ Approva	i - [Denial	