File No. 120536

Board Item No. 32

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Board of Supervisors Meeting	Date: May 22, 2012	
Cmte Board Motion Resolution Ordinance Legislative Digest Budget Analyst Report Legislative Analyst Report Youth Commission Report Introduction Form (for hear) Department/Agency Cover I MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Award Letter Application Public Correspondence	rings)	
OTHER:		
Completed by: Annette Lonich Da	ate: May 17, 2012	
An asterisked item represents the cover sheet the complete document is in the file.	to a document that exceeds 25 pages	;

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Introduction Form

By a Member of the Board of Supervisors or the Mayor

I hereby submit the following item for introduction (select only one):	Time stamp or meeting date
1. For reference to Committee:	
An ordinance, resolution, motion, or charter amendment.	
2. Request for next printed agenda without reference to Committee.	· · · · · · · · · · · · · · · · · · ·
3. Request for hearing on a subject matter at Committee:	
4. Request for letter beginning "Supervisor	inquires"
5. City Attorney request.	
☐ 6. Call File No. from Committee.	
7. Budget Analyst request (attach written motion).	
8. Substitute Legislation File No.	
9. Request for Closed Session (attach written motion).	
☐ 10. Board to Sit as A Committee of the Whole.	
11. Question(s) submitted for Mayoral Appearance before the BOS on	
Please check the appropriate boxes. The proposed legislation should be forwarded to the for	ollowing: Commission
☐ Planning Commission ☐ Building Inspection Comm	nission
ote: For the Imperative Agenda (a resolution not on the printed agenda), use a differe	ent form.
ponsor(s):	
Supervisor Campos, Cohen, Olague, Avalos, Chiu, Mar	
Subject:	· · · · · · · · · · · · · · · · · · ·
Opposing Assembly Bill 1158 (Calderon)	
The text is listed below or attached:	
Signature of Sponsoring Supervisor:	and
For Clerk's Use Only:	

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[Opposing Assembly Bill 1158 - Regarding "Deferred Deposit Transactions", and Any Expansion of Payday Lending in California]

Resolution opposing Assembly Bill 1158, "Deferred Deposit Transactions", and any expansion of payday lending in California.

WHEREAS, Nearly 1.7 million California households patronize payday lenders annually, paying more than \$540 million in fees alone; and,

WHEREAS, because such loans are for short periods of time, the cost of borrowing expressed as an annual percentage rate can approach 1000 percent; and,

WHEREAS, The Brookings Institute, a non-profit think tank located in Washington DC, estimates that in San Francisco payday lenders sell \$40 million worth of services annually from outlets which tend to be located in neighborhoods with high poverty rates; and,

WHEREAS, High-cost payday loans harm low- to moderate-income borrowers, women and African-Americans and Latinos disproportionately; and,

WHEREAS, The payday lending business model is fundamentally flawed by design, as it virtually guarantees repeat borrowing while claiming that loans are for one-time, emergency use; and,

WHEREAS, Payday lenders flout basic tenets of responsible lending by making loans without verifying a borrower's ability to repay that loan and simultaneously cover other expenses; and,

WHEREAS, the Department of Defense has stated that payday lending practices have proven to be detrimental to service members who have used these loans to meet immediate cash needs, and has suggested working toward state statutes to limit the practice; and,

WHEREAS, Mission SF's New ERA youth leaders' research indicates that youth adopt their parents' financial habits, meaning that youth who grow up in households that use payday lenders are at much greater risk of using payday lenders themselves; and,

WHEREAS, This Board of Supervisors placed a moratorium on the establishment of new payday lenders in San Francisco in 2007; and,

WHEREAS, The San Francisco Office of Financial Empowerment launched Payday Plus SF in 2009, which provides an alternative small dollar loan offered through five credit union partners, which is available to individuals even if they have low - or no credit scores; and,

WHEREAS, Assembly Bill 1158 would expand the predatory practices of payday lenders by allowing the businesses to offer short term loans up to \$500 as opposed to the current \$300 limit; now, therefore be it

RESOLVED, The San Francisco Board of Supervisors urges the State of California to reject AB 1158, "Deferred Deposit Transaction" by Assembly Member Charles Calderon, and, be it

FURTHER RESOLVED, That the San Francisco Board of Supervisors hereby directs the Clerk of the Board to send a copy of this resolution to Governor Jerry Brown, Senate President pro Tempore Darrell Steinberg, and Speaker of the Assembly John A. Peréz.

AMENDED IN ASSEMBLY APRIL 13, 2011 AMENDED IN ASSEMBLY MARCH 21, 2011

CALIFORNIA LEGISLATURE-2011-12 REGULAR SESSION

ASSEMBLY BILL

No. 1158

Introduced by Assembly Member Charles Calderon

February 18, 2011

An act to amend Section 23027 23035 of the Financial Code, relating to deferred deposit transactions.

LEGISLATIVE COUNSEL'S DIGEST

AB 1158, as amended, Charles Calderon. Deferred deposit transactions: advertising. transactions.

Existing law, the California Deferred Deposit Transaction Law, provides for the licensure and regulation by the Commissioner of Corporations of persons engaged in the business of making or negotiating deferred deposit transactions, as defined. Existing law prohibits a licensee from placing an advertisement disseminated primarily in this state for a deferred deposit transaction unless the advertisement discloses that the licensee is licensed by the Department of Corporations. Existing law authorizes the commissioner to require licensees to maintain a file of all advertising copy for a period of 90 days from the date of its use and requires the file to be made available to the commissioner upon request authorizes a licensee to defer the deposit of a customer's personal check for up to 31 days, prohibits the face amount of the check from exceeding \$300, and requires each deferred deposit transaction to be made pursuant to a written agreement. A willful violation of the California Deferred Deposit Transaction Law is a crime.

This bill would—prohibit a licensee from placing an advertisement primarily—intended—to—reach—California—residents,—including advertisements on the Internet, unless the advertisement discloses that the licensee is licensed by the department, as specified. The bill would also authorize the commissioner to require licensees to maintain a file of all advertising copy currently in use and to retain that advertising copy for a period of 2 years from the date of its use instead authorize the face amount of a check for a deferred deposit transaction to be up to \$500.

Because a willful violation of the these provisions by a licensee would be a crime under the California Deferred Deposit Transaction Law, the bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes no.

The people of the State of California do enact as follows:

- 1 SECTION 1. Section 23035 of the Financial Code is amended 2 to read:
- 2 10 read.
 3 23035. (a) A licensee may defer the deposit of a customer's personal check for up to 31 days, pursuant to the provisions of this
- 5 section. The face amount of the check shall not exceed three five
- 6 hundred dollars (\$300) (\$500). Each deferred deposit transaction
- shall be made pursuant to a written agreement as described in subdivision (e) that has been signed by the customer and by the
- 9 licensee or an authorized representative of the licensee.
- 10 (b) A customer who enters into a deferred deposit transaction 11 and offers a personal check to a licensee pursuant to an agreement 12 shall not be subject to any criminal penalty for the failure to comply
- 13 with the terms of that agreement.
- (c) Before entering into a deferred deposit transaction, licensees shall distribute to customers a notice that shall include, but not be
- 16 limited to, the following:
- 17 (1) Information about charges for deferred deposit transactions.

- (2) That if the customer's check is returned unpaid, the customer may be charged an additional fee of up to fifteen dollars (\$15).
- (3) That the customer cannot be prosecuted in a criminal action in conjunction with a deferred deposit transaction for a returned check or be threatened with prosecution.
- (4) The department's toll-free telephone number for receiving calls regarding customer complaints and concerns.
- (5) That the licensee may not accept any collateral in conjunction with a deferred deposit transaction.

- (6) That the check is being negotiated as part of a deferred deposit transaction made pursuant to Section 23035 of the Financial Code and is not subject to the provisions of Section 1719 of the Civil Code. No customer may be required to pay treble damages if this check does not clear.
- (d) The following notices shall be clearly and conspicuously posted in the unobstructed view of the public by all licensees in each location of a business providing deferred deposit transactions in letters not less than one-half inch in height:
- (1) The licensee cannot use the criminal process against a consumer to collect any deferred deposit transaction.
- (2) The schedule of all charges and fees to be charged on those deferred deposit transactions with an example of all charges and fees that would be charged on at least a one-hundred-dollar (\$100) and a two-hundred-dollar (\$200) deferred deposit transaction, payable in 14 days and 30 days, respectively, giving the corresponding annual percentage rate. The information may be provided in a chart as follows:

Amount	Fee	Amount of Check	14-day APR	30-day APR
Provided			-	•
\$100	XX	XXX	XXX	XXX
\$200	XX	XXX	XXX	XXX .

(e) An agreement to enter into a deferred deposit transaction shall be in writing and shall be provided by the licensee to the customer. The written agreement shall authorize the licensee to defer deposit of the personal check, shall be signed by the customer, and shall include all of the following:

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- (1) A full disclosure of the total amount of any fees charged for the deferred deposit transaction, expressed both in United States currency and as an APR as required under the Federal Truth In Lending Act and its regulations.
- (2) A clear description of the customer's payment obligations as required under the Federal Truth In Lending Act and its regulations.
 - (3) The name, address, and telephone number of the licensee.
- (4) The customer's name and address.
- 10 (5) The date to which deposit of check has been deferred (due 11 date).
- 12 (6) The payment plan, or extension, if applicable as allowed 13 under subdivision (c) of Section 23036.
- 14 (7) An itemization of the amount financed as required under 15 the Federal Truth In Lending Act and its regulations.
 - (8) Disclosure of any returned check charges.
- 17 (9) That the customer cannot be prosecuted or threatened with prosecution to collect.
- 19 (10) That the licensee cannot accept collateral in connection 20 with the transaction.
- 21 (11) That the licensee cannot make a deferred deposit transaction 22 contingent on the purchase of another product or service.
- 23 (12) Signature space for the customer and signature of the licensee or authorized representative of the licensee and date of the transaction.
- 26 (13) Any other information that the commissioner shall deem necessary by regulation.
 - (f) The notice required by subdivision (c) shall be written and available in the same language principally used in any oral discussions or negotiations leading to execution of the deferred deposit agreement and shall be in at least 10-point type.
 - (g) The written agreement required by subdivision (e) shall be written in the same language principally used in any oral discussions or negotiations leading to execution of the deferred deposit agreement; shall not be vague, unclear, or misleading and shall be in at least 10-point type.
- 37 (h) Under no circumstances shall a deferred deposit transaction agreement include any of the following:
- 39 (1) A hold harmless clause.
- 40 (2) A confession of judgment clause or power of attorney.

- (3) Any assignment of or order for payment of wages or other compensation for services.
 - (4) Any acceleration provision.

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- (5) Any unconscionable provision.
- (i) If the licensee sells or otherwise transfers the debt at a later date, the licensee shall clearly disclose in a written agreement that any debt or checks held or transferred pursuant to a deferred deposit transaction made pursuant to Section 23035 are not subject to the provisions of Section 1719 of the Civil Code and that no customer may be required to pay treble damages if the check or checks are dishonored.

SECTION 1. Section 23027 of the Financial Code is amended

23027. (a) No licensec shall advertise, print, display, publish, distribute, or broadcast, or cause or permit to be advertised, printed, displayed, published, distributed or broadcast, in any manner, any statement or representation with regard to the business subject to the provisions of this division, including the rates, terms, or conditions for making or negotiating deferred deposit transactions, that is false, misleading, or deceptive, or that omits material information that is necessary to make the statements not false, misleading, or deceptive.

(b) No licensec shall place an advertisement disseminated primarily in this state for a deferred deposit transaction or primarily intended to reach California residents, including advertisements on the Internet, unless the licensee, in the printed text of the advertisement or the oral text in the case of a radio or television

advertisement, makes the following disclosure:

"[Insert name of licensee] is licensed by the Department of Corporations pursuant to the California Deferred Deposit Transaction Law."

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> (c) The commissioner may require that rates of charges or fees. if stated by the licensee, be stated fully and clearly in the manner that the commissioner deems necessary to give adequate information to, or to prevent misunderstanding by, prospective customers.

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Constitution.

1 (d) No advertising copy shall be used after its use has been 2 disapproved by the commissioner and the licensee is notified in writing of the disapproval.

(c) The commissioner may require licensees to maintain a file of all advertising copy currently in use and to retain that advertising copy for a period of two years from the date of its use. The file shall be available to the commissioner upon request.

shall be available to the commissioner upon request.

SEC. 2. No reimbursement is required by this act pursuant to

Section 6 of Article XIIIB of the California Constitution because
the only costs that may be incurred by a local agency or school
district will be incurred because this act creates a new crime or
infraction, eliminates a crime or infraction, or changes the penalty
for a crime or infraction, within the meaning of Section 17556 of
the Government Code, or changes the definition of a crime within
the meaning of Section 6 of Article XIIIB of the California

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