Note:

ORDINANCE NO. 9-07

[Amending the Open Video System Franchise Granted to RCN Telecom Services, Inc.]

Ordinance amending the Open Video System Franchise Granted to RCN Telecom

Astound Broadband, LLC by amending Sections 1, 34, 46, and 92.

Services, Inc. in Ordinance No. 210-04 as a condition of the transfer of the franchise to

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Additions are <u>single-underline italics Times New Roman</u>;

deletions are *strikethrough italies Times New Roman*.

Board amendment additions are <u>double underlined</u>.

Board amendment deletions are <u>strikethrough normal</u>.

Be it ordained by the People of the City and County of San Francisco:

Section 1. Ordinance No. 210-04 granting an Open Video System franchise to RCN Telecom Services, Inc. is amended as follows:

Section 1. DEFINITIONS. For purposes of this Franchise, the following terms, phrases, words, abbreviations and their derivations, when capitalized, shall have the meanings given herein. When not inconsistent with the context, words used in the present tense include the future tense; words in the plural number include the singular number; and words in the singular number include the plural number. The words "shall" and "will" are mandatory. "May" is permissive. The use of the term "including," "such as" or words of similar import when following any general term, statement or matter shall not be construed to limit such term, statement or matter to the specific items or matters, whether or not language of non-limitation is used with reference thereto. Rather, such terms shall be deemed to refer to all other items or matters that could reasonably fall within the scope of such statement, term or matter. Unless expressly stated otherwise, words not defined herein shall be given the meaning given them in Chapter 11, and if not defined therein, their common and ordinary meaning. To the extent there is any difference between a definition set forth in this Franchise and a definition set forth in Chapter 11, the definition used in this Franchise shall govern.

References to governmental individuals or entities refer to those individuals, entities, or their successors in authority. Unless expressly stated otherwise, if specific provisions of law referred to herein are renumbered or amended, then the reference shall be read to refer to the renumbered or amended provision.

- (a) "Affected Service" shall have the meaning set forth in Section 60(b) below.
- (b) "Agent," when used with reference to either party to this Franchise, means the members, officers, directors, commissioners, employees, agents, contractors and subcontractors of such party, and their respective heirs, legal representatives, successors and assigns, when acting under this Franchise.
- (c) "Affiliate," when used in relation to any Person, means another Person who owns or Controls, is owned or Controlled by, or is under common ownership or Control with, such Person.
 - (d) "Analog Channel" means a six (6) Megahertz (MHz) frequency band.
- (e) "Analog PEG Channel" shall have the meaning set forth in Section 48(a) below.
- (f) "Applicable Law" means all applicable Federal, State, and City laws, ordinances, codes, rules, regulations and orders, as the same may be amended or adopted from time to time.
- (g) "Attorneys' Fees and Costs" means any and all attorneys' fees, costs, expenses and disbursements, including, but not limited to, expert witness fees and costs, travel time and associated costs, transcript preparation fees and costs, document copying, exhibit preparation, courier, postage, facsimile, long-distance and communications expenses, court costs and the costs and fees associated with any other legal, administrative or alternative dispute resolution proceeding, fees and costs associated with execution upon any judgment or order, and costs on appeal.

(h)

- and maximum endpoints measured in megahertz (MHz).

 (i) "Board" means the City's Board of Supervisors.
- (j) "Board Approval" means the approval of the San Francisco Board of Supervisors by resolution or ordinance, as applicable, and the approval of the Mayor unless the Mayor's disapproval is overridden by the Board of Supervisors. Board approval shall not be deemed to have occurred unless and until the applicable resolution or ordinance becomes effective in accordance with Applicable Law.

"Bandwidth" means the extent of the range of frequencies between minimum

- (k) "Bona Fide Institutional Lender" means any one or more of the following: (1) a savings bank, a savings and loan association, a commercial bank or trust company, an insurance company, a real estate investment trust, or any other Person which, at the time a pledge in trust or mortgage is recorded in favor of such Person, has assets of at least \$500 million in the aggregate (or the equivalent in foreign currency), and is regularly engaged in the financial services business; or (2) any special account, managed fund, department, agency or Affiliate of any of the foregoing; or (3) any Person acting in a fiduciary capacity for any of the foregoing. For purposes hereof: (1) acting in a "fiduciary capacity" shall be deemed to include acting as a trustee, agent, or in a similar capacity under a mortgage, loan agreement, indenture or other loan document; and (2) a lender, even if not a Bona Fide Institutional Lender, shall be deemed to be a Bona Fide Institutional Lender if, no more than thirty (30) City business days after such loan is consummated, the note(s) or other evidence of indebtedness or the collateral securing the same are assigned to a Person then qualifying as a Bona Fide Institutional Lender.
 - (I) "Cable Drop" shall have the meaning set forth in Section 45 below.

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- (m) "Cable Internet Service" means "Online Computer Services" and "Internet Access," as those terms are defined in Section 65003 of the California Revenue and Taxation Code as of the Effective Date, that are offered using any of Grantee's Facilities in the City.
- (n) "Cable Service" means the one way transmission to Subscribers of video programming or other programming service and Subscriber interaction, if any, required to select or use such video programming or other programming service.
- (o) "Capacity" means the maximum transmission capability of the System. The Capacity for the System can be expressed in terms of bandwidth measured in hertz (cycles per second) between minimum and maximum endpoints.
 - (p) "Channel" means both Analog Channels and Digital Channel Equivalents.
- (q) "Chapter 11" means Chapter 11 of the San Francisco Administrative Code, as it may be amended from time to time.
- (r) "City" means the City and County of San Francisco, a municipal corporation of the State of California.
- (s) "City business day" means each Monday through Friday, excluding any day recognized as an official holiday by the City.
 - (t) "City Conduit" shall have the meaning set forth in Section 46(a) below.
 - (u) "City Deposit" shall have the meaning set forth in Section 52(b) below.
 - (v) "C/N" shall have the meaning set forth in Section 48(g)(3) below.
- (w) "Comcast" means Comcast of California II, Inc., the grantee under the cable television franchise granted by the City pursuant to Ordinance No 105-64, or any successor.
- (x) "Communications Project Grant" shall have the meaning set forth in Section 44(e) below.
- (y) "Complete Outage" means loss of picture and sound on all Channels to one or more Subscribers.

- (z) "Construction Sequence Plans" shall have the meaning set forth in Section 16(a) below.
- (aa) "Control" means the power to control the affairs and key decisions of another Person, in whatever manner exercised, whether directly or indirectly.
- (bb) "CPI-U" means the Consumer Price Index for All Urban Consumers (base years 1982-1984 = 100) for the San Francisco-Oakland-San Jose area, published by the United States Department of Labor, Bureau of Labor Statistics. If the Index is changed so that the base year differs, the Index shall be converted in accordance with the conversion factor published by the United States Department of Labor, Bureau of Labor Statistics. If the Index is discontinued or revised during the Term, such other government index or computation with which it is replaced shall be used in order to obtain substantially the same result as would be obtained if the Index had not been discontinued or revised. Adjustments in CPI-U shall be calculated by comparing the CPI-U most recently published with the CPI-U in effect on February 1, 2000. If the CPI-U has increased, then the sum or amount payable on the calculation date shall be set by multiplying the sum or payment by a fraction, the numerator of which is the CPI-U as of the calculation date and the denominator of which is the CPI-U in effect on February 1, 2000.
 - (cc) "CPUC" means the California Public Utilities Commission.
 - (dd) "CULCOP" shall have the meaning set forth in Section 6(c) below.
- (ee) "Demarcation Point" means the point within a building or otherwise designated by the City where Grantee's fiber terminates.
 - (ff) "Deposits" shall have the meaning set forth in Section 52(b) below.
- (gg) "Digital Channel Equivalent" means the portion of the Capacity of the System required to deliver a digital video Signal, with accompanying audio, meeting or exceeding National Television System Committee ("NTSC") quality standards.

(vv) "First Source Hiring Agreement" shall have the meaning set forth in Section 89(a) below.

- (ww) "Franchise" means this Ordinance No. 210-04 of the City's Board of Supervisors, as it may be amended from time to time, and all the terms and conditions thereof. "Franchise" shall not mean or include any license or permit required for the privilege of transacting and carrying on a business within the City as required by other ordinances or laws of the City, including, without limitation: (1) any permit, agreement or authorization required in connection with operations on public streets or property such as permits and agreements for placing devices on or in poles, conduits or other structures, whether owned by the City or a private entity, or for excavating or performing other work in or along Public Rights-of-Way; and (2) express or implicit authorization to provide Service to, or install Facilities on, private property without owner consent.
- (xx) "Grantee" means RCN Telecom Services, Inc. Astound Broadband, LLC, and any lawful permitted successor or assign.
- other revenue of any kind or nature, including but not limited to the value of goods or services received in-kind or in a barter arrangement, derived by Grantee or any Affiliate from the operation or use of the System to provide Service within the City. The use of the phrase "within the City" does not limit Gross Revenues to those generated solely from operations within the City. Rather, Gross Revenues include any revenues derived in any part through or in connection with the operation of the System, including, but not limited to, such portion as is attributable to the City, in accordance with general accounting principles, of advertising or other revenues generated on a regional or national basis from Grantee's operations both within and outside the City. Gross Revenues include, by way of illustration and not limitation: any amounts or fees collected from Subscribers, regardless of how they are enumerated on

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the bill, including subscriber fees, capacity fees, usage-based fees, installation fees, disconnection fees, reconnection fees, change-in-service fees, late fees, and administrative fees; revenues derived from other Persons using the System, including without limitation. Lessees, except to the extent such Persons pay a franchise fee to the City for the use of the System; revenues received from programmers for carriage of programming on the System; revenues from rentals or sales of Service-related equipment; advertising revenues; revenues from program guides; revenues from home shopping channels; and any other revenues derived from Grantee's operations in the City. This provision shall be read broadly to prevent the avoidance of franchise fees by Grantee through special billing techniques or bundling of Services, or arrangements with Affiliates. Gross Revenues shall not include: (i) any taxes on Services that are imposed directly on any Subscriber or user by the State, City, or other governmental unit and which are collected by Grantee on behalf of said governmental unit; (ii) actual bad debt write offs to the extent consistent with generally accepted accounting principles consistently applied, provided however, that any part of such bad debt that is written off but subsequently collected shall be included in Gross Revenues; or (iii) amounts paid by a Subscriber but subsequently refunded to the Subscriber. The franchise fee required pursuant to Section 10 below is not such a tax, and Grantee shall not exclude from Gross Revenues amounts collected from Subscribers that are attributable to Grantee's payments of franchise fees to the City or that are designated on Subscriber bills as franchise fees. Gross Revenues shall not be reduced by the amount of any costs or expenses incurred by the Grantee, including but not limited to amounts attributable to the franchise fee.

(zz) "Hazardous Material" means any material that, because of its quantity, concentration or physical or chemical characteristics, is deemed by any federal, state or local governmental authority to pose a present or potential hazard to human health or safety or to the environment. Hazardous Material includes, without limitation, any material or substance

defined as a "hazardous substance," or "pollutant" or "contaminant" pursuant to the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, (42 U.S.C. Sections 9601 et seq.) or pursuant to Section 25281 of the California Health & Safety Code; any "hazardous waste" as defined in Section 25117 or listed pursuant to Section 25140 of the California Health & Safety Code; any asbestos and asbestos containing materials whether or not such materials are part of any Facilities to be constructed on the Public Rights-of-Way by or on behalf of Grantee, or are naturally occurring substances on, in or about the Public Rights-of-Way, and petroleum, including crude oil or any fraction thereof, and natural gas or natural gas liquids.

- (aaa) "Headend" means the point in the System where all Signals are collected and formatted for transmission on the System.
- (bbb) "Hub" means the equipment in the distribution system that receives Signals from the Headend for transmission to a number of Nodes.
 - (ccc) "Hub Area" shall have the meaning set forth in Section 8(a) below.
- (ddd) "Incremental Labor and Materials Costs" means the actual, out-of-pocket additional labor and materials cost incurred by the Grantee for a specific activity performed for the benefit of the City that Grantee would not have incurred but for the City's request. Incremental Labor and Materials Costs must be supported by appropriate invoices, which may include a certified bill of labor, payroll and/or bill of materials.
- (eee) "Indemnified Parties" means City, including, but not limited to, all of its boards, commissions, departments, agencies and other subdivisions; all of the Agents of the City, and all of their respective heirs, legal representatives, successors and assigns, and each of them.
- (fff) "Indemnify" means indemnify, protect, defend, reimburse and hold harmless forever.
 - (ggg) "Local Channel" shall have the meaning set forth in Section 49 below.

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- (hhh) "Local Origination Programming" means Programming produced in San Francisco or containing San Francisco-related content.
- "Loss" or "Losses" when used with reference to any Indemnity means any (iii) and all claims, demands, losses, liabilities, damages (including foreseeable and unforeseeable consequential damages), liens, obligations, interest, injuries, penalties, fines, lawsuits and other proceedings, judgments and awards and costs and expenses, (including, without limitation, reasonable Attorneys" Fees and Costs and consultants' fees and costs).
- "Material Breach" means a breach of this Franchise that has a substantial (iii) and significant effect on the rights or benefits either party to the Franchise has secured pursuant to the Franchise. Material Breach shall include, but not be limited to, those breaches designated as such in this Franchise and in Chapter 11. Additionally, any breach not identified as a Material Breach in this Franchise may become a Material Breach if it occurs frequently or remains uncured for such a length of time that it has a substantial and significant effect of the rights or benefits of either party to this Franchise.
 - (kkk) "Mitigation Measures" shall have the meaning set forth in Appendix 2 below.
- (III)"Node" means the equipment that receives Signals from a Hub and redistributes the Signals to individual Subscribers.
 - (mmm) "Node Area" shall have the meaning set forth in Section 8(a) below.
- "Normal Business Hours" means a total of sixty (60) hours per week and shall (nnn) include the hours between 9:00 a.m. and 6:00 p.m. Monday through Friday and 10:00 a.m. and 6:00 p.m. on Saturday. The remaining seven (7) hours shall include some hours after 6:00 p.m. during the week.
 - (000)"NTSC" shall have the meaning set forth in (gg) above.
- "One Year Construction Plan" shall have the meaning set forth in Section (ppp) 16(a)(1) below.

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(qqq)	"PEG Channel" means any Analog Channel or Digital Channel Equivalent
designa	ited for ti	ransmission of public, educational or governmental audio, video and/or digital
Signals	pursuan	t to the requirements of Section 48 below.

- (rrr) "PEG Digital Channel Equivalents" shall have the meaning set forth in Section 48(b) below.
- (sss) "PEG Operating Contributions" shall have the meaning set forth in Section 47(a) below.
- (ttt) "PEG Signal" means the audio, video, and/or digital Signal generated by a public, educational, or governmental source for transmission over a PEG Channel.
- (uuu) "Person" means any individual, group, company, partnership, association, joint stock company, trust, corporation, society, syndicate, club, business, or governmental entity. Person shall not include the City.
 - (vvv) "Pesticide Ordinance" shall have the meaning set forth in Section 88 below.
- (www) "Programming" means any video, audio, text or data coded Signals carried over the System.
 - (xxx) "Proposal" shall have the meaning set forth in Chapter 11.
 - (yyy) "Public Rights-of-Way" shall have the meaning set forth in Chapter 11.
 - (zzz) "Quarterly Meeting" shall have the meaning set forth in Section 17 below.
 - (aaaa) "Quarterly Reports" shall have the meaning set forth in Section 16.
- (bbbb) "Residential Unit" means a residence, whether located in a single family residence, lodging house, apartment building, condominium, cooperative building, or dormitory, or any other type of residential dwelling unit.
 - (cccc) "Revocation" means the City's affirmative act of Terminating this Franchise.
 - (dddd) "SAP" shall have the meaning set forth in Section 48(g)(4) below.

- (eeee) "Scheduled Appointment" means a scheduled time with a Subscriber for service, installation or disconnection, specified by date, not to exceed a four (4) hour window in which a service representative shall arrive.
 - (ffff) "Security Interest" shall have the meaning set forth in Section 52(a) below.
- (gggg) "Service" means all of the Services Grantee is permitted to provide under this Franchise pursuant to Section 2(b) below. "Service" shall not include Telecommunications Service unless and until Applicable Law permits local governments to require telephone corporations in California to obtain a local Franchise or pay fair and reasonable compensation for the use of the Public Rights-of-Way in connection with the provision of Telecommunications Service.
- (hhhh) "Service Interruption" means loss of picture or sound on one or more Channels to one or more Subscribers.
- (iiii) "Signal" means any electromagnetic or optical energy transmitted over the FOI or over the System from one location to another.
- (jjjj) "Street Furniture Policy" shall have the meaning set forth in Section 7(b) below.
- (kkkk) "Subscriber" means the City, except where expressly stated otherwise, and any Person who legally receives any Service from Grantee. "Subscriber" shall include residential, commercial, industrial, public and institutional customers.
- (IIII) "Subscriber Deposit" shall have the meaning set forth in Section 52(b) below.

 (mmmm) "System" means the totality of Grantee's Facilities owned, constructed,
 installed, or operated to provide Services or Telecommunication Services in the City.
 - (nnnn) "System Tests" shall have the meaning set forth in Section 35(a) below.

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the FCC as a telecommunications service and provided to customers by Grantee in its capacity as a telephone corporation regulated by the CPUC.

(pppp) "Term" shall have the meaning set forth in Section 2(g) below.

"Telecommunications Service" means any service regulated by the CPUC or

(qqqq) "Termination" means the conclusion of a Franchise by any means, including, but not limited to, by expiration of its Term, abandonment, or Revocation.

(rrrr) "Termination Date" shall have the meaning set forth in Section 60(b)(1) below.

"Transfer" means any transaction in which: (1) all or a portion of any (ssss) Facilities or any rights to use or operate Facilities located in the Public Rights-of-Way are sold, conveyed, transferred, assigned, encumbered (except as set forth herein) or leased, in whole or in part, directly or indirectly, by one or more transactions to another Person, whether voluntarily or by operation of law or otherwise; or (2) there is any change, acquisition, or transfer in the identity of the Person in Control of Grantee, or any Person that controls Grantee, including, without limitation, forced or voluntary sale, merger, consolidation, or receivership; or (3) the rights or obligations under the Franchise are sold, conveyed, transferred, assigned, encumbered (except as set forth herein) or leased, in whole or in part, directly or indirectly, by one or more transactions to another Person, whether voluntarily or by operation of law or otherwise. It will be presumed, for purposes of clause (2) above, that any transfer or cumulative transfer of a voting interest by a Person or group of Persons acting in concert of twenty five percent (25%) or more of Grantee, or Person that Controls Grantee, or any change in the managing general partners of a Grantee is a change of Control. "Transfer" does not include: (1) a lease to a UVPP pursuant to 47 U.S.C. Section 573; (2) the transmission of a commodity or electronic signal using Facilities on a common carrier basis; (3) a lease or other right to use Facilities mandated pursuant to 47 U.S.C. Section 224,

California Public Utilities Code Section 767.5, or by an order of the CPUC; or (4) a pledge in trust, mortgage or other encumbrance against the Facilities, or any portion thereof, given to a Bona Fide Institutional Lender in connection with a loan or other financing required to secure the construction, operation, or repair of the Facilities ("Loan") provided that such Loan is subject to the rights and powers of the City pursuant to the Franchise and Applicable Law, including, without limitation, the right of the City to approve any Transfer upon foreclosure. "Transferring" and "Transferee" shall have correlative meanings.

- (tttt) "Update" shall have the meaning set forth in Section 16(c)(3) below.
- (uuuu) "UVPP" means an unaffiliated video programming provider, which is any Person who uses capacity on Grantee's Cable System to deliver Video Service or other communications service to Subscribers and who is not an Affiliate of Grantee.
 - (vvvv) "Video Feeds" shall have the meaning set forth in Section 48(g)(2) below.
 - (wwww) "Video Service" means Cable Service provided over an OVS.
 - (xxxx) "WDS" shall have the meaning set forth in Section 89(a) below.
- (yyyy) "Amendment Date" means the date that the Board of Supervisors and Mayor approve this ordinance amending Ordinance No. 210-04.

Section 34. MONITORING TESTS. Throughout the Term of this Franchise Grantee shall perform all tests necessary to demonstrate compliance with the requirements of this Franchise and Applicable Law, and to ensure that the System components are operating properly. Grantee shall repeat any specified test until identified problems or flaws have been corrected. All tests shall be conducted at Grantee's expense and in accordance with Applicable Law. Grantee shall conduct tests as follows:

(a) Initial acceptance tests on newly constructed or rebuilt Facilities. Successful completion of the first semi-annual FCC proof of performance test for the newly constructed or

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rebuilt Facilities shall constitute the initial acceptance test for that newly constructed or rebuilt portion.

- (b) Proof of performance tests on the System at least once every six months or as required by FCC rules, whichever is more often, except as and to the extent Applicable Law otherwise limits Grantee's obligation;
 - (c) Special tests when Subscriber complaints indicate tests are warranted; and
 - (d) Special tests at DTIS's reasonable request, upon a showing of need-: and
- (e) Tests to determine compliance with California Public Utilities Commission General
 Order 95 and the San Francisco Electrical Code: (i) within 30 days of the Amendment Date, Grantee
 shall hire an independent consultant approved by DTIS to inspect the System to determine whether the
 System is in compliance with California Public Utilities Commission General Order 95 and the San
 Francisco Electrical Code; (ii) within 60 days of the Amendment Date, Grantee's independent
 consultant shall perform the inspection under the direction of DTIS; (iii) within 90 days of the
 Amendment Date, Grantee shall report the results of the inspection to DTIS; (iy) within 120 days of the
 Amendment Date, Grantee shall correct any deficiencies in the System found during the inspection; and
 (v) within 150 days of the Amendment Date, Grantee shall report to DTIS that all of the deficiencies
 found during the inspection have been corrected or provide reasons why such deficiencies could not be
 corrected despite Grantee's due diligence. In no event, however, shall Grantee fail to correct all of the
 deficiencies found during the inspection by December 31, 2007. Grantee's failure to comply with any
 of the requirements of this subsection shall constitute a Material Breach of this Franchise.

Section 46. CITY CONDUIT.

(a) Conduit for City's Sole and Exclusive Use. During construction of its System and whenever it places Facilities underground, Grantee, in conjunction with the installation of its own conduit, shall install conduit for the sole, *permanent*, and exclusive use of the City and without charge to the City ("City Conduit"). The City shall have a right to a minimum of 539

linear miles of one (1) two inch (2") conduit or any combination of conduit of equivalent value. Consequently, the City may elect to trade the right to one (1) linear mile of one (1) two inch (2") conduit for .54 (54/100) linear miles of (1) four inch (4") conduit; or .22 (22/100) linear miles of (2) four inch (4") conduits. The City may also elect to have Grantee install additional City Conduit upon payment to Grantee of Incremental Labor and Materials Costs. The DTIS Director shall designate the placement of the City Conduit in the same manner as provided for Fiber Drops in Section 44(f) above. Grantee's failure to provide City Conduit pursuant to this Section shall constitute a Material Breach of this Franchise.

- (b) Technical Specifications. The City Conduit shall be PVC pipe, shall contain a pull string, and be clearly identified as City Conduit with an exterior marking. At the City's request, the City Conduit may be terminated in specified Grantee-owned "pass-through manholes" located no more than 600 feet apart ("pass-through manholes" are those manholes not designated to contain any type of electronics, or splice closure). In the event the distance between two pass-through manholes exceeds approximately 600 feet, the City may request Grantee to sweep the City Conduit to a location in a sidewalk vault mutually agreed to by Grantee and the City and install a City provided pull-box to provide access to the City Conduit.
- (c) Access to City Conduit. The City shall have access to the City Conduit upon three (3) City business days' notice to Grantee for scheduled maintenance. In the event of an emergency, the City shall have access to the City Conduit immediately, upon oral or written notice to Grantee.
- (d) Title to City Conduit. Upon request from the City, Grantee shall execute such documents of title in a form acceptable to the City Attorney as will convey to the City, free and clear of liens and/or adverse claims of title, all right, title, and interest in the City Conduit, or any part thereof.

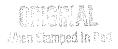
(e) Use of City Conduit. Upon reasonable written notice to Grantee, the City, or any City-designated entity, may use the City Conduit for any lawful municipal or public purpose; provided, however, that the City shall not use or permit the use of the City Conduit to provide any services for any non-municipal or non-public purpose that are in competition with services provided by Grantee over its Facilities. The City may solicit bids to provide services using the City Conduit. Grantee shall be invited to respond to any such solicitation.

Section 92. GUARANTY. On or before the execution of this <u>amendment to the</u>

Franchise by Grantee, <u>RCN Corporation Wave Division Holdings</u>, <u>LLC</u>, a Delaware <u>limited liability</u> corporation, shall execute and deliver to the City a Guaranty Agreement in the form attached hereto as Appendix 1 ("Guaranty Agreement"). <u>The transfer of Tthis</u> Franchise shall not become effective unless and until the City receives the duly executed Guaranty Agreement.

1	ACKNOWLEDGED AND AGREED TO BY TH	E PARTIES:
2	CITY & COUNTY OF SAN FRANCISCO:	ASTOUND BROADBAND, LLC:
3		,
4	Approved By:	
5		
6	CHRIS A VEIN	SEE NEXT PAGE FOR SIGNATURE Signature
7	Director, Department of Telecommunications and Information Services	
8	/ ,	Name:
9	Date:/4/07	
10		Title:
11	APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney	
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14	By: / / WILLIAM K. SANDERS	
15	Deputy City Attorney	
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MAYOR GAVIN NEWSOM BOARD OF SUPERVISORS



1	ACKNOWLEDGED AND AGREED TO BY TH	IE PARTIES:
3 4	CITY & COUNTY OF SAN FRANCISCO: Approved By:	ASTOUND BROADBAND, LLC:
5		2212-0x
6	CHRIS A VEIN	Signature
7	Director, Department of Telecommunications and Information Services	
8		Name: JAMES A. PSWEY
9	Date:	
10 11	APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney	Title: Securius Jue Presinsur
12		•
13 14 15	By: WILLIAM K. SANDERS Deputy City Attorney	
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MAYOR GAVIN NEWSOM BOARD OF SUPERVISORS

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THIS GUARANTY AGREEMENT (this "Guaranty") dated as of December . 2006, is made by WAVEDIVISION HOLDINGS, LLC, a Delaware limited liability corporation (the "Guarantor"), to and for the benefit of THE CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation (the "City"). Unless otherwise defined in this Guaranty, all initially capitalized terms used in this Guaranty shall have the meanings given them in the Franchise (as defined in Recital Paragraph A below).

THIS GUARANTY is made with reference to the following facts and circumstances:

- The City has granted to Astound Broadband, LLC., a Washington limited liability corporation ("Grantee"), a franchise (the "Franchise") as set forth in Ordinance No. 201-04, approved by the City's Board of Supervisors on August 25, 2005, and amended by Ordinance No. -07, approved by the Board of Supervisors on
- Guarantor will derive material financial benefit from the Franchise. As an essential inducement for the City to enter into the Franchise, the Guarantor is entering into this Guaranty, whereby Guarantor agrees to guaranty payment and performance of the obligations of the Grantee under the Franchise.

ACCORDINGLY, in consideration of the matters described in the foregoing Recitals, and for other good and valuable consideration, the receipt and sufficiency of which are mutually acknowledged, the Guarantor agrees as follows:

- 1. Guaranty
- 11 Guaranty of Obligations. Guarantor unconditionally and irrevocably guarantees to the City the due and punctual payment (and not merely the collectibility) and performance of the Guaranteed Obligations (as defined in Section 1.2 below), as and when such Guaranteed Obligations shall become due and/or payable, on the terms provided in this Guaranty. In addition, Guarantor shall pay, and upon request of City shall promptly reimburse City for, all costs and expenses (including, without limitation, collection charges and Attorneys' Fees and Costs, as defined in Section 8.8 below) incurred by the City (collectively, the "Reimbursement Amount") in connection with the enforcement of the City's rights, powers, or remedies under this Guaranty, whether or not suit is brought. Any delinquent payment for the Guaranteed Obligations and the Reimbursement Amount shall be accompanied by interest on such amounts at the lesser of ten percent (10%) per annum or the maximum amount permitted by law, from the date due through and including the date of payment of such amounts (calculated on the basis of a 365-day year for the actual number of days elapsed). Guarantor's guaranty of payment of the Guaranteed Obligations shall be discharged and satisfied only as provided in Section 6 below relating to termination of this Guaranty.
- Definition of Guaranteed Obligations. For purposes of this Guaranty, 1.2 "Guaranteed Obligations" shall mean the obligation of the Grantee (the "Obligor") to make any

payments and timely perform any obligations set forth in the Franchise, including, without limitation, the payment of franchise fees and the completion of the System as set forth in the Franchise.

- 1.3 Acknowledgments by Guarantor. Guarantor acknowledges, confirms, and agrees that: (a) it has received fair and adequate consideration for its execution of this Guaranty; (b) it will derive material financial benefit from the City's execution of the Franchise; (c) the City's agreement to enter into the Franchise and take the actions required in connection therewith is in consideration of, and in reliance upon, the Guarantor's execution and delivery of this Guaranty; and (d) there are no conditions to the full effectiveness of this Guaranty other than those expressly set forth in this Guaranty.
- 1.4 Independent Obligations; Continuing Guaranty. Subject to the provisions of this Guaranty, this Guaranty is a primary and original obligation of Guarantor and is an absolute, unconditional, continuing and irrevocable guaranty of payment and performance.
 - 2. Indemnity
- 2.1 Indemnity. Guarantor agrees to indemnify, defend and hold harmless the Indemnified Parties from and against any and all liabilities, obligations, losses, damages, penalties, actions, causes of action, judgments, suits, claims, costs, expenses and disbursements of any kind or nature whatsoever (including, without limitation, Attorneys' Fees and Costs as hereinafter defined) arising in connection with any investigative, administrative or judicial proceeding, that may be imposed on, incurred by or asserted against such Indemnified Party, in any manner relating to or arising out of or in connection with the payment or enforcement of this Guaranty (collectively, the "Indemnified Liabilities"). Notwithstanding the foregoing, Indemnified Liabilities shall not include liabilities, obligations, losses, damages, penalties, actions, causes of action, judgments, suits, claims, costs, expenses and disbursements to the extent caused by or resulting from the willful misconduct or negligence of such Indemnified Party. Guarantor agrees to defend the Indemnified Parties against any claims that are actually or potentially within the scope of the indemnity provisions of this instrument, even if such claims may be groundless, fraudulent or false.
- 2.2 Notice. The Indemnified Parties agree to give prompt notice to Guarantor with respect to any suit or claim initiated or threatened against the Indemnified Parties, at the address for notices of Guarantor set forth in this Guaranty, which the Indemnified Party has reason to believe is likely to give rise to a claim for indemnity hereunder. If prompt notice is not given to Guarantor, then Guarantor's liability hereunder shall terminate as to the matter for which such notice is not given, provided that failure to notify the Guarantor shall not prejudice the rights of the Indemnified Party hereunder unless the Guarantor is prejudiced by such failure, and then only to the extent of such prejudice. The Guarantor shall, at its option but subject to the reasonable consent and approval of the Indemnified Party, be entitled to control the defense, compromise or settlement of any such matter through counsel of the Guarantor's own choice; provided, however, that in all cases the Indemnified Party shall be entitled to participate in such defense, compromise, or settlement at its own expense. If the Guarantor shall fail, however, in the Indemnified Party's reasonable judgment, within a reasonable time

following notice from the Indemnified Party alleging such failure, to take reasonable and appropriate action to defend, compromise or settle such suit or claim, the Indemnified Party shall have the right promptly to hire counsel at the Guarantor's sole expense to carry out such defense, compromise or settlement, which expense shall be immediately due and payable to the Indemnified Party upon receipt by the Guarantor of a reasonably detailed invoice therefor.

- 3. Waivers by Guarantor
- 3.1 Waivers. Guarantor waives: notice of acceptance of this Guaranty; notice of the amount of the Guaranteed Obligations; notice of any other fact that might increase the Guarantor's risk; and notice of presentment for payment, demand, protest and notice of protest, notice of dishonor, diligence in collection and notice of nonpayment as to any instrument. Guarantor also waives any and all rights, by statute or otherwise, to require the City to institute suit against the Obligor or to exhaust any of the City's rights, powers or remedies against such Obligor.
- 3.2 Waiver of Subrogation. Upon satisfaction in full of all of the Guaranteed Obligations, Guarantor shall be subrogated to the rights of the City against the Obligor with respect to the Guaranteed Obligations, and the City agrees to take such steps as Guarantor may reasonably request to implement such subrogation (provided that Guarantor shall pay any and all of City's costs and expenses in connection therewith, including, without limitation City's Attorneys' Fees and Costs and provided further that the City shall not incur any liabilities in taking any such steps).
 - 4. Consents by Guarantor
- 4.1 Consents; No Discharge of Obligations. Without releasing, discharging, impairing, or otherwise affecting any obligations of Guarantor under this Guaranty or the validity or enforceability of this Guaranty, the City may, by action or inaction, in its sole, absolute and unlimited discretion and without notice to Guarantor: compromise, settle, extend the time for payment or performance of all or any part of the Guaranteed Obligations; refuse or fail to enforce all or any portion of the City's rights, powers or remedies under the Franchise; and deal in all respects with Grantee as if this Guaranty were not in effect; provided, however, the City shall not have the right by agreement with Grantee otherwise to increase the Guaranteed Obligations without the Guarantor's prior written consent. It is the intent of the parties that Guarantor shall remain liable for the payment and performance of the Guaranteed Obligations and all other obligations guarantied hereby, notwithstanding any act or thing that might otherwise operate as a legal or equitable discharge of a surety, except as specified in the proviso at the end of the preceding sentence.
- 4.2 Payments to Other Persons. The City shall be under no obligation to marshal any assets in favor of Guarantor or against, or in payment or performance of, any or all of the Guaranteed Obligations. If all or any part of any payment to or for the benefit of the City in respect of the Guaranteed Obligations shall be invalidated, declared to be fraudulent or preferential, set aside, or required for any reason to be repaid or paid over to a trustee, receiver or other person (a "trustee") under any insolvency law or any other law or rule of equity (collectively, "set aside"), to the extent of that payment or repayment, the Guaranteed

Obligations (or the part thereof) intended to have been satisfied shall be revived and continued in full force and effect as if that payment had not been made, and Guarantor shall be primarily and jointly and severally liable for that obligation, provided that nothing hereunder shall preclude the Guarantor from obtaining a refund from a trustee.

- 4.3 Additional Rights. This Guaranty is in addition to, and not in substitution for or in reduction of, any other guaranty by Guarantor or any obligation of Guarantor under any other agreement or applicable Law that may now or hereafter exist in favor of the City. The liability of Guarantor under this Guaranty shall not be contingent upon the enforcement of any lien or realization upon the security, if any, the City may at any time possess with respect to the Guaranteed Obligations.
- 4.4 Recourse. The City shall have the right to seek recourse against Guarantor to the full extent provided for in this Guaranty, which right shall be absolute and shall not in any way be impaired, deferred, or otherwise diminished by reason of any inability of the City to claim any amount of such Guaranteed Obligation from Guarantor as a result of bankruptcy or otherwise, including, but not limited to, any limitation on the City's claim from Guarantor under section 502(b)(6) of the United States Bankruptcy Code, as amended (11 U.S.C. §502(b)(6)). No election to proceed in one form of action or proceeding, or against any person, or on any obligation, shall constitute a waiver of the City's right to proceed in any form of action or proceeding or against other persons unless City has expressly waived that right in writing.
 - 5. Representations and Warranties of Guarantor
- 5.1 Representations and Warranties. Guarantor represents, warrants and covenants as follows:
- (a) Valid Existence; Good Standing. Guarantor is a limited liability corporation duly organized and validly existing under the laws of the State of Delaware. Guarantor has all requisite power and authority to own its property and conduct its business as presently conducted. Guarantor has made all filings and is in good standing in the State of California.
- (b) Authority. Guarantor has all requisite power and authority to execute and deliver this Guaranty and the agreements contemplated by this Guaranty and to carry out and perform all of the terms and covenants of this Guaranty and the agreements contemplated by this Guaranty.
- (c) No Limitation on Ability to Perform. Neither the Guarantor's articles of organization or operating agreement, nor the organization documents of any of the Guarantor's members, nor any other agreement or Law in any way prohibits, limits or otherwise affects the right or power of the Guarantor to enter into and perform all of the terms and covenants of this Guaranty. Neither the Guarantor nor any of its members are party to or bound by any contract, agreement, indenture, trust agreement, note, obligation or other instrument which could prohibit, limit or otherwise affect the same. No consent, authorization or approval of, or other action by, and no notice to or filing with, any governmental authority, regulatory body or any other Person is required for the due execution, delivery and

performance by the Guarantor of this Guaranty or any of the terms and covenants contained in this Guaranty. There are no pending or threatened suits or proceedings or undischarged judgments affecting the Guarantor or any of its members before any court, governmental agency, or arbitrator which might materially adversely affect the enforceability of this Guaranty or the business, operations, assets or condition of the Guarantor or any of its members.

- (d) Valid Execution. The execution and delivery of this Guaranty and the agreements contemplated hereby by the Guarantor has been duly and validly authorized by all necessary action. This Guaranty will be a legal, valid and binding obligation of the Guarantor, enforceable against the Guarantor in accordance with its terms. The Guarantor has provided to the City a written resolution of the Guarantor authorizing the execution of this Guaranty and the agreements contemplated by this Guaranty.
- (e) Defaults. The execution, delivery and performance of this Guaranty (i) do not and will not violate or result in a violation of, contravene or conflict with, or constitute a default under (A) any agreement, document or instrument to which the Guarantor or any member is a party or by which the Guarantor's or any member's assets may be bound or affected, (B) any law, statute, ordinance, regulation, or (C) the articles of organization or the operating agreement of the Guarantor, and (ii) do not and will not result in the creation or imposition of any lien or other encumbrance upon the assets of the Guarantor or its members.
- (f) Meeting Financial Obligations. The Guarantor is meeting its current liabilities as they mature; no federal or state tax liens have been filed against it; and the Guarantor is not in default or claimed default under any agreement for borrowed money.
- 5.2 Independent Investigation. Guarantor has performed its own independent investigation as to the matters covered by this Guaranty.

The representations and warranties in this Section shall survive any termination of this Guaranty.

6. Termination of Guaranty

Guarantor's liability under this Guaranty shall be discharged and satisfied, and Guarantor shall be relieved of any and all further obligations under this Guaranty, upon the later of (a) Termination of the Franchise and (b) payment and performance in full of the Guaranteed Obligations together with any and all other amounts payable by Guarantor under this Guaranty (including any Reimbursement Amounts); provided, however, no such event shall result in termination of this Guaranty unless and until the expiration of any further period within which a trustee or other similar official in an action under any insolvency law may avoid, rescind, or set aside any payment of any of the Guaranteed Obligations. Upon Guarantor's request the City will confirm in writing the fact of termination of this Guaranty if this Guaranty has terminated.

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7. Notices

A notice or communication under this Guaranty by either party to the other shall be sufficiently given or delivered if dispatched by hand or by certified mail, postage prepaid, addressed as follows:

(a) In the case of a notice or communication to the City:

Department of Telecommunications and Information Services 875 Stevenson Street, 5th Floor San Francisco, CA 94103 Attn: OVS Franchise Administrator

with a copy to:
San Francisco City Attorney's Office
City Hall, Room 234
San Francisco, CA 94102
Attn: Energy and Telecommunications Team Leader

(b) And in the case of a notice or communication sent to Guarantor:

WaveDivision Holdings, LLC 401 Kirkland Park Place, Suite 500 Kirkland, WA 98033 Attn.: Chief Executive Officer

with a copy to:

For the convenience of the parties, copies of notice may also be given by telefacsimile. Every notice given to a party hereto, pursuant to the terms of this Guaranty, must state (or must be accompanied by a cover letter that states) substantially the following:

- (a) the Section of this Guaranty pursuant to which the notice is given and the action or response required, if any;
- (b) if applicable, the period of time within which the recipient of the notice must respond thereto;
- (c) if a notice of a disapproval or an objection which requires reasonableness, shall specify with particularity the reasons therefor.

Any mailing address or telefacsimile number may be changed at any time by giving written notice of such change in the manner provided above at least ten (10) days prior to the effective date of the change. All notices under this Guaranty shall be deemed given, received, made or communicated on the date personal receipt actually occurs or, if mailed, on

the delivery date or attempted delivery date shown on the return receipt. A party may not give official or binding notice by telefacsimile. The effective time of a notice shall not be affected by the receipt, prior to receipt of the original, of a telefacsimile copy of the notice.

8. General Provisions

- 8.1 Successors and Assigns. This Guaranty is binding upon and will inure to the benefit of the successors and assigns of the City and the Guarantor, subject to the limitations set forth in Section 8.11 below. Where the term "Guarantor," or "City" is used in this Agreement, it means and includes their respective successors and assigns.
- 8.2 Amendments. Except as otherwise provided herein, this Guaranty may be amended or modified only by a written instrument executed by the City and Guarantor.
- 8.3 Waivers. No action taken pursuant to this Guaranty by the City shall be deemed to be a waiver by that party of the Guarantor's compliance with any of the provisions hereof. No waiver by the City of any breach of any provision of this Guaranty shall be construed as a waiver of any subsequent or different breach. No forbearance by the City to seek a remedy for noncompliance hereunder or breach by the Guarantor shall be construed as a waiver of any right or remedy with respect to such noncompliance or breach.
- 8.4 Continuation and Survival of Covenants. Subject to Section 6 above, all covenants by Guarantor contained herein shall be deemed to be material and shall survive any Termination of the Franchise or portion thereof if the obligations thereunder have arisen and are not satisfied before such date.
- 8.5 Governing Law; Selection of Forum. This Guaranty shall be governed by and construed in accordance with the laws of the State of California. As part of the consideration for the Franchise, the Guarantor agrees that all actions or proceedings arising directly or indirectly under this Guaranty may, at the sole option of City, be litigated in courts located within the State of California, and the Guarantor expressly consents to the jurisdiction of any such local, state or federal court, and consents that any service of process in such action or proceeding may be made by personal service upon the Guarantor wherever the Guarantor may then be located, or by certified or registered mail directed to the Guarantor at the address set forth in this Guaranty for the delivery of notices.
- 8.6 Merger of Prior Agreements. The parties intend that this Guaranty (including all of the attached exhibits and schedules, which are incorporated into this Guaranty by reference) and the Franchise shall be the final expression of their agreement with respect to the subject matter hereof and may not be contradicted by evidence of any prior or contemporaneous oral or written agreements or understandings. The parties further intend that this Guaranty shall constitute the complete and exclusive statement of its terms and that

no extrinsic evidence whatsoever (including, without limitation, prior drafts or changes therefrom) may be introduced in any judicial, administrative or other legal proceeding involving this Guaranty.

8.7 Interpretation of Guaranty. The section and other headings of this Guaranty and the table of contents are for convenience of reference only and shall not affect the meaning or interpretation of any provision contained herein. Whenever the context so requires, the use of the singular shall be deemed to include the plural and vice versa, and each gender reference

shall be deemed to include the other and the neuter. To the extent the recitals contained herein are inconsistent with the operative provisions of this Guaranty, the operative provisions shall control. This Guaranty has been negotiated at arm's length and between persons sophisticated and knowledgeable in the matters dealt with herein. In addition, each party has been represented by experienced and knowledgeable legal counsel. Accordingly, any rule of law (including California Civil Code Section 1654) or legal decision that would require interpretation of any ambiguities in this Guaranty against the party that has drafted it is not applicable and is waived. The provisions of this Guaranty shall be interpreted in a reasonable manner to effect the purposes of the parties and this Guaranty.

- 8.8 Attorneys' Fees and Costs. Should any party institute any action or proceeding in court to enforce any provision hereof or for damages by reason of an alleged breach of any provision of this Guaranty, the prevailing party shall be entitled to receive from the losing party court costs or expenses incurred by the prevailing party including, without limitation, expert witness fees and costs, travel time and associated costs; transcript preparation fees and costs; document copying expenses; exhibit preparation costs; carrier expenses and postage and communications expenses; such amount as a court or other decision maker may adjudge to be reasonable attorneys' fees for the services rendered to the prevailing party in such action or proceeding; fees and costs associated with execution upon any judgment or order; and costs on appeal and any collection efforts (collectively, "Attorneys Fees and Costs"). For purposes of this Guaranty, the reasonable fees of attorneys of the City 's office of the City Attorney shall be based on the fees regularly charged by private attorneys with the equivalent number of years of professional experience in the subject matter area of the law for which the City Attorney's c services were rendered who practice in the City of San Francisco in law firms with approximately the same number of attorneys as employed by the City Attorney's Office.
- 8.9 Severability. Invalidation of any provision of this Guaranty, or of its application to any Person, by judgment or court order, shall not affect any other provision of this Guaranty or its application to any other Person or circumstance, and the remaining portions of this Guaranty shall continue in full force and effect, unless enforcement of this Guaranty as invalidated would be unreasonable or grossly inequitable under all the circumstances or would frustrate the purposes of this Guaranty.
- 8.10 Joint and Several Liability. In the event that Guarantor is comprised of more than one Person, the obligations of Guarantor hereunder are joint and several.
- 8.11 Assignment. Guarantor may not assign its rights or obligations under this Guaranty.
- 8.12 Counterparts. This Guaranty may be executed in two or more counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same instrument.

- 1						
1 2	IN WITNESS WHEREOF, Guarantor, being duly authorized, has executed and delivered this Guaranty as of the date first written above.					
3 4 5	GUARANTOR WAVEDIVISION HOLDINGS, LLC, a Washington limited liability corporation By: SEE NEXT PAGE FOR SIGNATURE.					
6	Name:					
7	Title:					
9 10 11 12	ACCEPTED AND AGREED: THE CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation By:					
13 14	Name: Offer & VEIN Title: Director, Deportment of Telecommunications Information So					
15 16	APPROVED AS TO FORM:					
17 18	Deputy City Attorney					
19						
20						
21						
22						
23						

MAYOR GAVIN NEWSOM BOARD OF SUPERVISORS

24



1	IN WITNESS WHEREOF, Guarantor, being duly authorized, has executed and				
2	delivered this Guaranty as of the date first written above.				
3	CHARANTOR				
4	GUARANTOR				
5	WAVEDIVISION HOLDINGS, LLC, a Washington limited liability corporation				
6	By: Name: Steve Friedman Title: Chief Operations Officer				
7					
8					
9	ACCEPTED AND AGREED:				
10	THE CITY AND COUNTY OF SAN FRANCISCO, a municipal				
11	corporation SAN PRANCISCO, a municipal				
12	By:				
13	Name:Title:				
14					
15					
16	APPROVED AS TO FORM:				
17					
18	Deputy City Attorney				
19					
20					
21					
22					

MAYOR GAVIN NEWSOM BOARD OF SUPERVISORS

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City and County of San Francisco Tails

City Hall 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4689

Ordinance

File Number:

061683

Date Passed:

Ordinance amending the Open Video System Franchise Granted to RCN Telecom Services, Inc. in Ordinance No. 210-04 as a condition of the transfer of the franchise to Astound Broadband, LLC by amending Sections 1, 34, 46, and 92.

January 9, 2007 Board of Supervisors — PASSED ON FIRST READING

Ayes: 11 - Alioto-Pier, Ammiano, Daly, Dufty, Elsbernd, Jew, Maxwell,

McGoldrick, Mirkarimi, Peskin, Sandoval

January 23, 2007 Board of Supervisors — FINALLY PASSED

Ayes: 11 - Alioto-Pier, Ammiano, Daly, Dufty, Elsbernd, Jew, Maxwell,

McGoldrick, Mirkarimi, Peskin, Sandoval

File No. 061683

I hereby certify that the foregoing Ordinance was FINALLY PASSED on January 23, 2007 by the Board of Supervisors of the City and County of San Francisco.

Gloria L. Young

Clerk of the Board

Mayor Gavin Newsom