| File No | 130977 | Committee Item No2 | |
|---------|--------|--------------------|--|
| | | Board Item No. | |

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

| Committee: | Budget and Finance Committee | Date: | 10/23/2013 |
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[Contract - New Flyer of America Inc. - Purchase of Low Floor Diesel-Hybrid Buses - Not to Exceed \$38,348,847]

Resolution approving a contract with New Flyer of America Inc., for the purchase of 50 40-foot low floor diesel-hybrid buses, related tools, training, and spare parts, through the Cooperative Purchasing Venture established by the State of Minnesota's Materials Management Division, in an amount not to exceed \$38,348,847 for a term not to exceed six years to commence following Board approval.

WHEREAS, Under Section 21.16 of the San Francisco Administrative Code, the San Francisco Municipal Transportation Agency (SFMTA) may utilize the competitive procurement process of any other public agency to make purchases of commodities under the terms established in that agency's procurement process and as agreed upon by the City and the procuring agency, upon making a determination that the other agency's procurement process was competitive and the use of the other agency's procurement process would be in the City's best interests; and

WHEREAS, The State of Minnesota, through its Materials Management Division (MMD), established the Cooperative Purchasing Venture (CPV), and allows eligible entities to purchase goods, certain services and utilities from contracts established by the MMD for Minnesota state agencies; and

WHEREAS, Minnesota statute Section 471.59, subdivision 1, known as the Joint Powers Act, defines the governmental entities that may join the CPV program to include counties, cities, towns, townships, and school districts, and other entities; and

WHEREAS, In 2012, the State of Minnesota issued a competitive request for proposal for 2013 model year transit buses, including heavy duty (Class 700) low floor diesel hybrid coaches, on behalf of the members of the Minnesota CPV (the Minnesota Procurement); the

Supervisor Wiener **BOARD OF SUPERVISORS** Minnesota Procurement complied with the third party procurement requirements of the Federal Transit Administration; and

WHEREAS, New Flyer of America Inc. was one of several companies that submitted proposals in response to the Minnesota Procurement on December 21, 2012; Minnesota accepted the proposal and issued Notification of Contract Award to New Flyer on or about January 1, 2013; and

WHEREAS, On March 7, 2012, the SFMTA Board of Director adopted Resolution No. 12-029, which authorized the City and County of San Francisco, through the SFMTA, to join the CPV; and

WHEREAS, SFMTA negotiated the contract with New Flyer to manufacture 50 40-foot low floor diesel-hybrid buses, and related tools, training and spare parts for a total cost of \$38,348,847; a copy of the contract is on file with the Clerk of the Board of Supervisors in File No. 130977, and is hereby declared to be a part of this motion as if set forth fully herein; now therefore, be it

RESOLVED, That the Board of Supervisors authorizes the SFMTA to enter into a contract with New Flyer of America Inc. for the purchase of 50 40-foot low floor diesel-hybrid buses, and related tools, training and spare parts, through the Cooperative Purchasing Agreement established by the State of Minnesota's Materials Management Division, in an amount not to exceed \$38,348,847 and for a term not to exceed six years; and, be it

FURTHER RESOLVED, That the Board of Supervisors authorizes the SFMTA to enter into any amendments or modifications to the Agreement (including without limitation, the exhibits) that the Director of Transportation determines, in consultation with the City Attorney, are in the best interests of the City, do not increase the obligations or liabilities of the City, are necessary or advisable to effectuate the purposes of the Agreement or this Resolution, and are in compliance with all applicable laws, including the City's Charter; and, be it

FURTHER RESOLVED, That within thirty (30) days of the contract being fully executed by all parties, the SFMTA shall provide the final contract to the Clerk of the Board for inclusion into the official file.

Supervisor Wiener BOARD OF SUPERVISORS

Item 2 Department:

File 13-0977 San Francisco Municipal Transportation Agency (SFMTA)

EXECUTIVE SUMMARY

Legislative Objectives

• The proposed resolution would approve a new agreement between San Francisco Municipal Transportation Agency (SFMTA) and New Flyer of America Inc. (New Flyer) for the purchase of 50 40-foot low-floor diesel hybrid buses, and related tools, training and spare parts. The agreement is for not-to-exceed \$38,348,847 and a term of up to six years.

Key Points

- The Board of Supervisors previously approved an agreement between SFMTA and New Flyer for the purchase of 45 40-foot low-floor diesel hybrid buses in October 2012 and a subsequent amendment to the agreement for an additional 17 buses in December 2012, totaling 62 buses, under a competitive process through the Minnesota Cooperative Purchasing Venture.
- New Flyer has an open slot in their production line and would be able to deliver the 50 new 40-foot low-floor diesel hybrid buses to SFMTA in a timely manner and at a base price of \$689,686, which is below the base price of \$691,941 of the 62 buses previously purchased by SFMTA from New Flyer. SFMTA staff determined that the most cost-effective and expeditious way to procure the 50 new buses would be to contract with New Flyer based on a new competitive process by the Minnesota Cooperative Purchasing Venture.

Fiscal Impact

- The budget for the purchase of 50 40-foot low-floor diesel hybrid buses is \$38,348,847. The agreement budget includes: (1) the cost for 50 new buses; (2) training for staff to drive the new vehicles; (3) tools and diagnostics to maintain the new vehicles; (4) installation of wayside equipment for wireless download of signal priority, video and digital voice annunciation system (DVAS); and (5) an allowance for spare parts.
- SFMTA will incur associated project costs with the agreement, including: (1) an 8.75 percent Sales Tax on the 50 new buses, tools, the signal priority, video and DVAS wayside infrastructure, and spare parts; (2) warranty support; (3) SFMTA and consultant staff to provide project support to acquire and accept the new buses, and (4) Federal Transit Authority required vehicle inspection at the New Flyer plant. These associated costs total \$6,114,893 and the total estimated project costs are \$44,463,740.
- Funds to pay project cost of \$44,463,740 include \$28,467,700 in Federal grants and \$15,996,040 in funds from Proposition K Sales Tax monies.

Policy Consideration

- The Zero Emissions 2020 Plan, approved by the SFMTA Board of Directors, commits the City to a clean air policy for public transit with the establishment of a bus fleet that may include hybrid buses, battery buses, and fuel-cell buses by 2020.
- By January 2014, SFMTA will have a fleet of 198 hybrid buses and plans to buy additional hybrid buses to replace the remaining 279 40-foot diesel buses and 60-foot diesel buses as part of SFMTA's bus procurement strategy. SFMTA will issue a Request for Proposals (RFP) in December 2013 for the purchase of hybrid buses to replace the diesel buses.

Recommendation

• Approve the proposed resolution.

MANDATE STATEMENT/BACKGROUND

Mandate Statement

Charter Section 9.118 provides that any agreement (a) for \$10,000,000 or more, (b) that extends more than ten years, or (c) with an amendment of more than \$500,000, is subject to Board of Supervisors approval.

Administrative Code Section 21.16 provides that the San Francisco Municipal Transportation Agency (SFMTA) may utilize the competitive procurement process of any other public agency to make purchases of commodities under the terms established in that agency's procurement process, upon determination that use of the other agency's procurement process would be in the City's best interests.

Background

The Board of Supervisors previously approved an agreement between SFMTA and New Flyer of America, Inc. (New Flyer) for the purchase of 45 40-foot low-floor diesel hybrid buses in October 2012 and a subsequent amendment to the agreement for an additional 17 buses in December 2012, totaling 62 buses. The agreement was for an amount not-to-exceed \$48,669,369, including the purchase price of the buses, and associated tools, spare parts, training, and storage and associated insurance costs. The agreement was for six years through 2018.

SFMTA entered into the agreement with New Flyer subsequent to a competitive process through the Minnesota Cooperative Purchasing Venture, established by the State of Minnesota, pursuant to Administrative Code Section 21.16.

SFMTA received delivery of the 62 buses as of September 2, 2013 and has spent approximately \$44,100,000 of the agreement amount. According to Mr. Elson Hao, SFMTA Principal Engineer, the agreement balance of approximately \$4,570,000 will be spent for spare parts, special tools and training.

SFMTA Five-Year Procurement Strategy

According to an August 27, 2013 memorandum from SFMTA staff to John Haley, SFMTA Director of Transit, outlining SFMTA's five-year bus procurement strategy, SFMTA's current bus fleet includes 323 40-foot buses and 124 articulated 60-foot buses, including conventional diesel engines as well as hybrid engines, totaling 447 buses, which are the number of buses needed to meet SFMTA service levels, including daily service, maintenance, special events, and bus shuttles to provide service when there is a disruption in light rail service.

¹ According to Mr. Elson Hao, SFMTA Principal Engineer, the new agreement for the 50 40-foot low-floor diesel hybrid buses will not include fees for storage and associated insurance costs during storage because the buses will all be manufactured and delivered to SFMTA within a short period of time, precluding the need for storage.

According to the August 27, 2013 memorandum, SFMTA's five-year bus procurement strategy includes the following objectives:

- Replace existing buses within a five-year period to reduce average age of buses and reduce maintenance costs.
- Partner with other agencies where possible to reduce unit costs and create a shared demand for future parts.
- Spread procurements more evenly to ensure that major maintenance investments, such as midlife overhauls, are more evenly spaced, and to reduce the risk of technology obsolescence because buses are delivered in smaller batches.
- Accommodate up to a 10 percent service expansion by early 2015 as recommended in the SFMTA Transit Effectiveness Project (TEP).
- Build in flexibility to accommodate land use related growth and capital projects expected through 2020.

SFMTA's proposed bus replacement and expansion plan is shown in the Attachment² which outlines the purchase year and replacement year for each type of bus, based on Metropolitan Transportation Commission's (MTC) guidelines as shown in Table 1 below.

Metropolitan
Transportation
Commission (MTC)
Vehicle Type
Guidelines

40-foot and 60-foot Bus

Metropolitan
Transportation
Commission (MTC)
Administration
(FTA) Guidelines
12 years
12 years
15 years

Table 1. Useful Life Guidelines of the SFMTA Bus Fleet

Source: SFMTA Five-Year Bus Procurement Strategy (August 27, 2013 SFMTA memorandum)

SFMTA plans to replace or expand their fleet of 40-foot buses over the seven-year period from 2013 through 2019, including the 62 replacement and expansion buses previously purchased from New Flyer through the Minnesota Cooperative Purchasing Venture in 2013, and 50 replacement buses proposed for purchase from New Flyer through the Minnesota Cooperative Purchasing Venture in 2014, totaling 112 buses.

SFMTA plans to issue a new competitive Request for Proposals (RFP) in December 2013 and enter into a new agreement for the procurement of 40-foot hybrid buses and articulated 60-foot hybrid buses between 2015 and 2019.³

² The Attachment, which was included as an appendix to SFMTA's August 27, 2013 memorandum, shows 324 40-foot buses ("motor coach") in 2013 but the actual number is 323.

³ SFMTA purchased or plans to purchase 112 standard 40-foot buses in 2013 and 2014, and 200 standard 40-foot buses from 2015 through 2019, totaling 312 buses, offset by the reduction of 25 buses, for a net of 287 replacement and expansion buses. SFMTA plans to purchase 224 replacement and expansion articulated 60-foot buses by 2019.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would approve a new agreement between SFMTA and New Flyer for the purchase of 50 40-foot low-floor diesel hybrid buses, and related tools, training and spare parts. The agreement is for an amount not-to-exceed \$38,348,847 and for a term not-to-exceed six years.

SFMTA selected New Flyer through its membership in the Minnesota Cooperative Purchasing Venture, based on a new competitive process conducted by the State of Minnesota for 2013, which conformed to the requirements established by the Federal Transportation Administration. According to SFMTA, purchasing the buses through the Minnesota Cooperative Purchasing Cooperative reduces SFTMA's time for procurement by approximately nine months. The SFMTA Board of Directors approved the award of the new agreement to New Flyer on October 15, 2013.

According to Mr. Haley, the 50 new 40-foot low-floor diesel hybrid buses will have the same features as the 62 buses previously purchased by SFMTA from New Flyer. New Flyer has advised SFMTA that there is an open slot in New Flyer's production line, and would be able to deliver the 50 new buses in a timely manner and at a base price of \$689,686, which is below the base price of \$691,941 of the 62 buses previously purchased by SFMTA from New Flyer.

FISCAL IMPACT

As shown in Table 3 below, the budget for the proposed agreement with New Flyer is \$38,348,847. This amount includes: (1) the cost for 50 new 40-foot low-floor diesel hybrid buses; (2) training for staff to drive the new vehicles; (3) tools and diagnostics to maintain the new vehicles; (4) installation of wayside equipment for wireless download of signal priority, video and digital voice annunciation system (DVAS); and (5) an allowance for spare parts.

Table 3: Itemized Costs of New Flyer Agreement

| Item | Total Cost |
|--|--------------|
| 50 New 40-foot Low-Floor Diesel Hybrid Buses | |
| (\$689,686.32 per 50 buses) | \$34,484,316 |
| Other Agreement Costs | |
| Training | 76,998 |
| Tools and Diagnostics | 130,015 |
| Signal Priority, Video and DVAS Wayside Infrastructure | 1,357,518 |
| Allowance for Spare Parts | 2,300,000 |
| Subtotal for Other Agreement Costs | \$3,864,531 |
| Agreement Total | \$38,348,847 |

SFMTA will incur other associated project costs under the agreement, including: (1) an 8.75 percent Sales Tax on the new buses, tools, signal priority, video and DVAS wayside infrastructure, and spare parts; (2) warranty support; (3) SFMTA and consultant staff to provide

project support to acquire and implement the new buses, and (4) Federal Transit Administration required vehicle inspection at the New Flyer plant. As shown in Table 4 below, with associated costs of \$6,114,893 the total estimated project costs are \$44,463,740.

Table 4: Associated Project Costs for the New Flyer Agreement

| ltem | Cost |
|--|--------------|
| Tax (8.75%) | \$3,348,787 |
| Warranty support | 230,000 |
| Project support (SFMTA staff, ODC) | 1,936,106 |
| Vehicle Inspection at Plant (FTA Required) | 600,000 |
| Subtotal Other Associated Costs | \$6,114,893 |
| Agreement Total (see Table 3 above) | \$38,348,847 |
| Total Estimated Project Costs Including Agreement Total & Associated | |
| Costs | \$44,463,740 |

As shown in Table 5 below, the SFMTA has identified the needed funding sources of \$44,463,740 to pay for this project.

Table 5: Funding Sources for Proposed Purchase

| Fund Source | Amount |
|--------------------------------------|--------------|
| Federal 5307 Grant⁴ | \$28,467,700 |
| Proposition K Sales Tax ⁵ | 15,996,040 |
| Total | \$44,463,740 |

POLICY CONSIDERATION

The SFMTA's Zero Emissions 2020 Plan

The Zero Emissions 2020 Plan, approved by the SFMTA Board of Directors, commits the City to a clean air policy for public transit with the establishment of a low-emissions bus fleet that may include hybrid buses, battery buses, and fuel-cell buses by 2020. In coordination with the SFMTA and the San Francisco Department of Environment, the Zero Emissions 2020 Plan focuses on the purchase of cleaner transit buses including hybrid diesel-electric buses, which (1) emit 95 percent less particle matter (PM, or soot) than the diesel buses replaced, (2) produce 40 percent less oxides of nitrogen, and (3) reduce greenhouse gases by 30 percent. The plan also discusses purchasing and upgrading to hydrogen fuel cell buses when they become commercially available for large fleet purchases.

⁴ U.S. Department of Transportation, Federal Transit Administration (FTA), Urbanized Area Formula Program (Section 5307) is a formula grant program for urbanized areas providing capital, operating, and planning assistance for mass transportation.

⁵ Proposition K was passed by San Francisco voters in November 2003, allowing the half-cent transportation sales tax to be allocated to the Prop K Expenditure Plan. The Expenditure Plan does not provide guidance as to the allocation of those revenues over the 30-year period, but instead only stipulates eligible programs.

According to Mr. Hao, by January 2014, SFMTA will have a fleet of 1,051 vehicles, of which 168 will be 40-foot hybrid buses, as shown in Table 6 below.

Table 6: Planned SFMTA Muni Vehicle Fleet by January 2014

| Type of Vehicle | Vehicle Count |
|---|---------------|
| Hybrid Buses | |
| 30-foot Hybrid Buses | 30 |
| 40-foot Hybrid Buses | 168 |
| Subtotal Hybrid Buses | 198 |
| Diesel Buses | |
| 40-foot Buses | 155 |
| 60-foot Buses | 124 |
| Subtotal Diesel Buses | 279 |
| Electric Trolley Buses | 333 |
| Metro Streetcars | 151 |
| Historic and President's Conference Committee Streetcars ⁶ | 50 |
| Cable Cars | 40 |
| Subtotal Other Vehicles | 574 |
| Total Vehicles | 1,051 |

Additionally, SFMTA plans to buy additional hybrid buses to replace the remaining 279 diesel buses of its 40-ft and 60-ft diesel bus fleet as part of SFMTA's bus procurement strategy discussed above and will be part of the planned new December 2013 RFP for the procurement of 40-foot hybrid buses and articulated 60-foot hybrid buses.

RECOMMENDATION

Approve the proposed resolution.

⁶ Restored historic rail vehicles used on the F-Line along Market Street and the Embarcadero.

Appendix A: Proposed Vehicle Replacement and Expansion Plan 2013-2022

| 121 Motor Coath 30 ft | | | | | | | A CONTRACTOR OF THE PARTY OF TH | | 2017 | | | - | | | | | |
|-----------------------------|------|------|-----|------|------|---------------------------|--|------|------|------|------|------|------|------|------|-----|-----|
| Orion | 2002 | 2019 | 30, | 90 | | Annual Laboratory Control | | | | | 30 | | | ľ | | 30 | ò |
| Extra 10 in 2017 | | 2017 | 30, | 10 | | | | | | | | | | | Ī | o | -10 |
| Reduction | | | | | | | | | ę. | | | | | | Ī | | |
| Total Reet Planned | | | | 30 | 30 | £ | æ | æ | æ | æ | 2 | 2 | ä | 8 | 200 | æ | -10 |
| Total Fleet Demand | | | | | 97 | 92 | 92 | 92 | 92 | 92 | 97 | 32 | 36 | 26 | 97 | | |
| Motor Coach 40 ft | | | | | | | | | | | | | | | | | |
| NABI | 1999 | 2011 | 40, | 45 | 55 | | | | | | | | | | | 45 | 0 |
| Neoplans | 2002 | 2014 | 40, | 28 | | 20 | cos . | | | | | | | | | 58 | 0 |
| Neoplans | 2003 | 2015 | 40, | 29 | | | 56 | 41 | | | | | | | | 67 | 0 |
| Neoplans - overhaul | 2002 | 2019 | 40, | 80 | | | | | 30 | 32 | | | | | | 99 | -14 |
| Orion | 2007 | 2019 | 40, | 26 | | | | | | | 45 | | | | | 45 | -11 |
| Expansion | | | | - | 17. | | 14 | | | | | | | | | 1 | 16 |
| Reduction | | | | | | | | | | -14 | -11 | | | | | | |
| Total Fleet Planned | | | | 306 | 324 | 324 | 338 | 338 | 338 | 324 | 317 | TIE. | 317 | 312 | 312 | 312 | 9 |
| Total Fleet Demand | | | | | 331 | 331 | 338 | 338 | 338 | 325 | 312 | 312 | 339 | 308 | 305 | | |
| Motor Coach 60 ft | | | | | | | | | | | | | | | | | |
| Neoplans | 2002 | 2014 | .09 | 92 | | 26 | | | | | | | | | | 26 | 0 |
| Neoplans | 2003 | 2015 | .09 | 98 | | | 20 | (A) | | | | | | | | 86 | 0 |
| Extra 24 in 2015 | | 2015 | 60, | 24 | | | | | | 24 | | | | | | 24 | 0 |
| Ехрапsіол | | | ,0 | 0 | | 35 | | | | 11 | 30 | | | | | 76 | 76 |
| Total Fleet Planned | | | | 124 | 124 | 159 | 159 | 159 | 159 | 194 | 224 | 224 | 224 | 224 | 224 | 224 | 76 |
| Total Fleet Demand | | | | | 136 | 146 | 159 | 170 | 182 | 191 | 203 | 214 | 224 | 336 | 240 | | |
| Trolley Coach 40 ft | | | | | | | | | | | | | | | | | |
| EH | 2002 | 2017 | 40° | 105 | | | S | 10 | | _ | | | | | | Q9 | 245 |
| ETI | 2003 | 2018 | 40. | 135 | | | | .40 | 50 | 40 | | | | | | 130 | ιņ |
| Expansion | | | 40, | | | | | | | | | | | | | 0 | ٥ |
| Reduction | | | 40, | | | | | | -45 | -5 | | | | _ | | | |
| Total Fleet Planned | | | | 240 | 240 | 240 | 240 | 240 | 195 | 190 | 190 | 190 | 190 | 190 | 967 | 190 | -50 |
| Total Fleet Demand | | | | | 156 | 158 | 162 | 163 | 165 | 167 | 170 | 169 | 171 | 173 | 173 | | |
| Trolley Coach 60 ft | | | | | | | | | | | | | | | | | |
| New Flyer | 1994 | 2009 | ,09 | 90 | | - | ÉĠ | _ | | | | | | | | 09 | 0 |
| ETI | 2003 | 2018 | ,09 | 33 | | | | 33 | | | | | | | | 33 | ò |
| Expansion | | | ę0, | | | | | | 17 | | | | | | | 17 | 17 |
| Total Fleet Planned | | | | 93 | 93 | 63 | 66 | 63 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 17 |
| Total Fleet Demand | | | | | 72 | 75 | H | 84 | 96 | 93 | 86 | 102 | 103 | 103 | 103 | | |
| | | | | | | | | | | | | | | | | 998 | 39 |
| | | | | YEAR | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | | |

green text indicates that a fleet is being pronurred late red text indicates that a fleet being purchased early blue text indicates an option that is not lo the current free). But sould be brought back



Agreement between

the City and County of San Francisco

and

New Flyer of America Inc.

for the Procurement of 50 Heavy Duty Low Floor Diesel Hybrid Coaches

through the Minnesota Cooperative Purchasing Venture

CON No. TBD
Minnesota Contract No. 56191

| This Agreement is made this | day of | , 2013, in the City and County |
|--|-------------------------|--------------------------------------|
| of San Francisco, State of California, | by and between: Nev | v Flyer of America Inc., a North |
| Dakota corporation, 711 Kernaghan A | Avenue, Winnipeg, M | anitoba, Canada R2C 3T4 (Contractor |
| or New Flyer), and the City and Coun | ity of San Francisco, a | municipal corporation (City), acting |
| by and through its San Francisco Mur | nicipal Transportation | Agency (SFMTA). |

Recitals

- A. On or about October 5, 2012, the State of Minnesota (Minnesota) issued a request for proposal (RFP) for 2013-14 Model Year transit buses, including heavy duty (Class 700) low floor diesel hybrid coaches (Buses), on behalf of the members of the Minnesota Cooperative Purchasing Venture (CPV) (the Minnesota Procurement). The Minnesota Procurement contained the third party procurement provisions required by the Federal Transit Administration.
- **B.** New Flyer submitted a proposal in response to the Minnesota Procurement that was opened on November 14, 2012. On or about December 21, 2012, Minnesota accepted the proposal and issued Notification of Contract Award to New Flyer, effective on January 1, 2013.
- C. On or about March 7, 2012, the SFMTA entered into an agreement with Minnesota to become a member of the CPV.
- **D.** Under the authority of Administrative Code Section 21.16, SFMTA now wishes to acquire 50 Buses from New Flyer under the terms and conditions contained in the Minnesota Procurement, as amended by the provisions of this Agreement.
- E. CITY has requested various specification changes for the buses, and has negotiated with Contractor price increases for these items, as appropriate. Contractor has also agreed to additional terms and conditions as consideration for this Agreement.
- 1. Minnesota Procurement Terms and Conditions; Priority of Documents. The terms and conditions of the Minnesota Procurement, including the Notification of Contract Award, accepted December 21, 2012, and the Contract Release, dated February 18, 2013. are

incorporated by reference as though fully set forth. Generally, any obligation of or accruing to Minnesota, shall be deemed to be an obligation of, or accruing to. City. However, the following terms and conditions, which arise from Minnesota state or local law and are applicable solely to Minnesota and Minnesota agencies are not incorporated: Sections 7, 14, 15, 16, 18, 19, 22, 24, 25, 33, 47, 49, 52, 54, 56, 57, 58, 59, 60, 62 and 74. In all other terms and conditions, references to "State" shall refer to "California" if the reference is to state law, or to "City," if the reference is to actions of Minnesota as a contracting agency. Further, references to the Department of Administration's Materials Management Division or Communication Office shall refer to the SFMTA, and references to an employee or official of that agency shall refer to the SFMTA project manager. The following documents, in order of preference, constitute the entire Contract between Contractor and the City:

- This Agreement and any subsequent amendments to the Agreement.
- The Minnesota Notification of Contract Award
- The Minnesota Procurement and Contract Release.
- The Contractor's Proposal to Minnesota, including all deviations to the Technical Specifications.

In the event of any conflict in language among the above documents the terms and conditions of this Agreement and any later executed documents shall prevail over conflicting terms and conditions contained in the earlier documents, in their original form or as amended.

2. Agreement. Under this Agreement, Contractor agrees to sell, and the City agrees to purchase, 50 new Standard Low Floor Hybrid Diesel Buses, associated spare parts, and training as itemized in Exhibits A, A-1, A-2 and B, according to the terms and conditions set forth in this Agreement. Exhibit B sets forth the changes from the Contractor's Proposal to Minnesota and the respective price differentials of those changes.

3. Insurance (superseding Section 14 and Appendix 2 of the Minnesota Procurement)

- 3.1. The Contractor shall maintain, at its own expense, throughout the term of this Agreement, insurance as follows:
- (a) Workers' Compensation, including Employers' Liability coverage, with limits not less than \$1,000,000 each accident, or as required by law in the jurisdiction in which the work is performed.
- (b) Comprehensive or Commercial General Liability insurance with limits not less than \$5,000,000 each occurrence combined single limit of Bodily Injury and Property Damage, including coverage's for Contractual Liability, Independent Contractor, Broad-form Property Damage, Products and Completed Operations.
- (c) Comprehensive or Business Automobile (Transit Coach, Truck, and other vehicles included) Liability Insurance, with limits not less than \$5,000,000 each occurrence combined single limit for Bodily Injury and Property Damage, including coverage's for owned, non-owned, and hired vehicles, as applicable.
- (d) During the course of this Agreement, should any vehicles already accepted by City and in which title is vested in the City, be returned to Contractor for any reason, Contractor shall maintain, with respect to such vehicles, Garagekeepers' Legal Liability Insurance with limits not less than 100 percent of the value of City vehicles and equipment in Contractor's care, custody,

or control, including coverage's for fire, theft, riot and civil commotion, vandalism or malicious mischief, and collision; all-risk transportation insurance for the full value of all City-owned coaches in transit between Contractor and City premises; and any loss payable to the City as its interest may

- Comprehensive or Commercial General Liability and Comprehensive or Business Automobile policies shall be endorsed to provide the following:
- (a) Name as Additional insured's the City and County of San Francisco. its Officers, Agents, Employees and Members of the Commissions;
- (b) That such policies are primary to any other insurance available to the Additional Insured's, with respect to any claims arising out of this Agreement, and that such insurance applies separately to each insured against whom claim is made or suit is brought and that such coverage shall not exceed policy limits.
 - All policies shall be endorsed to provide: Thirty (30) days advance written notice to City will be provided if coverage is materially reduced or altered, and mailed to the following address:

City and County of San Francisco Gary Chang, P.E. Project Manager Contract No. SFMTA-2013-08 Fleet Engineering Section 700 Pennsylvania Ave. San Francisco, CA 94107

Before commencement of the term of this Contract, certificates of insurance, and copies of additional insurance endorsements, in form and with insurers acceptable to City, evidencing all required insurance, shall be furnished with complete copies of policies to City promptly upon request.

- Should any of the required insurance be provided under a claims-made form, the Contractor shall maintain such coverage continuously throughout the term of this Contract and, without lapse, for a period of three years beyond the Contract expiration, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Contract, such claims shall be covered by such claims-made policies.
- Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence limits specified above.
- Should any required insurance lapse during the contract term, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Contract, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

Bonds

The Contractor shall maintain at its own expense, and furnish to City, corporate 4.1. surety bonds, as follows: 3

- (a) Performance Bond. Within 20 days following the receipt of a notice of tentative award of contract, the Contractor shall furnish to City a performance bond in the amount of 20 percent of the total contract amount, to guarantee Contractor's faithful performance of all obligations of the contract. Upon delivery and acceptance by the City of 50 percent of the original contracted number of vehicles, the amount of the performance bond may be reduced to 65 percent of the original bond amount. Upon delivery and acceptance by the City of 75 percent of the original contracted number of vehicles, the amount of the performance bond may be reduced to 30 percent of the original bond amount. If the Contractor requests any further reduction in the amount of the performance bond, the request shall be subject to approval by SFMTA and the City's Risk Manager. One year after the City fully accepts the last bus, the City will release the obligations of the surety under the performance bond, provided that all contract deliverables have been performed and accepted and, if the City has so elected, a warranty bond meeting the requirements of Subsection 4.1(b) is in place. The original bond document(s) shall be retained by the City.
- (b) Warranty Bond; Extension Option. Contractor shall provide a two-year warranty or guaranty bond in the amount of 10 percent of the Contract price covering all of Contractor's warranty obligations under the Contract, which bond shall become effective upon release of the Performance Bond required under Subsection 4.1(a) above. At the end of the first year of warranty coverage, the Contractor may request a reduction of coverage, which may be approved at the discretion of SFMTA and the City's Risk Manager. Additionally, at City's election, and subject to approval of the surety issuing the bond, Contractor shall provide for up to two one-year extensions or renewals of the warranty or guaranty bond at an amount approved by SFMTA and the City's Risk Manager. If the original surety declines to extend or renew the initial bond, Contractor shall in good faith try to obtain the required additional coverage from another surety and shall document to the City its efforts in this regard.
 - **4.2.** The corporate surety on these bonds must be legally authorized to engage in the business of furnishing surety bonds in the State of California. All sureties, bond coverage forms, and requests for changes to the bonding requirements must be approved by the City's Risk Manager.
 - 4.3. During the period covered by the Contract, if the surety on these bonds shall, in the opinion of the City's Risk Manager, become insolvent or unable to pay promptly the amount of such bonds to the extent to which surety might be liable, the Contractor, within 30 days after notice given by the City to the Contractor, shall by supplemental bonds or otherwise substitute another and sufficient surety approved by the Risk Manager in place of the surety becoming insolvent or unable to pay. If the Contractor fails within such 30 day period to substitute another and sufficient surety, the Contractor shall, if the City so elects, be deemed to be in default in the performance of its obligations hereunder, and the City, in addition to any and all other remedies, may terminate the Contract or bring any proper suit or proceeding against the Contractor and the surety, or may deduct from any monies then due or which thereafter may become due to Contractor under the Contract the amount for which the surety, insolvent or unable to pay as aforesaid, is obligated on the bonds, and the monies so deducted shall be held by the City as collateral security for the performance of the conditions of the bonds.
 - 4.4. In lieu of a surety bond as required above, Contractor may elect to furnish the City with a letter of credit in conformance with the requirements of Section 5.

5. Letter of Credit

5.1. Any and all letters of credit issued pursuant to this Agreement shall be obtained from a national or California bank with at least a Moody's A rating and having at least one branch office within the City and County of San Francisco. The letter of credit shall be a confirmed, clean irrevocable letter of credit in favor of the City and County of San Francisco, a

municipal corporation. The letter of credit shall have an original term of one year, with automatic extensions of the principal amount throughout the term of the contract, or until released by the City. The letter of credit shall provide that payment of the entire face amount of the letter of credit, or any portion thereof, shall be made to the City and County of San Francisco, upon presentation of a written demand to the bank signed by the General Manager on behalf of the City and County of San Francisco. The letter of credit shall constitute a security deposit guaranteeing all progress payments for which the letter of credit is issued.

- 5.2. If Contractor defaults with respect to any provision of this Agreement, City may, but shall not be required to, make its demand under the letter of credit for all or any portion thereof to compensate City for any loss of progress payments, which City may have incurred by reason of Contractor's default. City shall present its written demand to the bank for payment under the letter of credit only after City shall have made its demand for payment directly to Contractor, and five full business days have elapsed without Contractor having made payment to City or otherwise cured the default. City need not terminate this Agreement in order to receive compensation for its damages. If any portion of a letter of credit is so used or applied, Contractor, within 10 business days after written demand therefore, shall reinstate the letter of credit to its original amount; Contractor's failure to do so shall be a material breach of this Agreement.
- 5.3. Any letter of credit issued hereunder shall provide for 60 days notice by the bank to City in the event of non-extension of the letter of credit; in that event, Contractor shall replace the letter of credit at least 10 business days prior to its expiration. If Contractor fails to do so, City shall be entitled to present its written demand for payment of the entire face amount of the letter of credit. Any amounts so received by City shall be returned to Contractor upon replacement of the letter of credit.
- 5.4. If City receives any payments from the aforementioned bank under the letter of credit by reason of having made a wrongful or excessive demand for payment, City shall return to Contractor the amount by which City's total receipts from Contractor and from the bank under the letter of credit exceeds the amount to which City rightfully is entitled, together with interest thereon at the legal rate of interest, but City shall not otherwise be liable to Contractor for any damages or penalties.

6. Compensation; Payment

- 6.1. Amount. The City agrees to pay an amount not to exceed Thirty-Eight Million, Three Hundred Forty-Eight Thousand, Eight Hundred Forty-Seven Dollars (\$38,348,847) (Total Contract Amount), as summarized in Exhibit A (Price Schedule), and in accordance with the terms and conditions of this Agreement. The parties will amend this Agreement to include a final list of spare parts to be supplied under the Agreement. City may withhold payment to Contractor in any instance in which Contractor has failed or refused to satisfy any material obligation provided for under this Agreement and has not remedied such default within a reasonable period of time. In no event shall City be liable for interest or late charges for any late payments.
 - **6.2.** Invoices. Contractor shall submit its invoices to the following address:

San Francisco Municipal Transportation Agency
Fleet Engineering Section
Attn: Gary Chang, P.E.
Project Manager
700 Pennsylvania Avenue
San Francisco, CA 94107

Each invoice shall include:

- Relevant milestones
- Contract order number:
- Quantity of items;
- Description of items;
- Unit price;
- Total invoice amount:
- Sales Tax (separately itemized)

6.3. Payment Terms.

- (a) All payments shall be made as provided herein, less a retention of 2%.
- (b) Subject to the provisions of Section 11.1, the City will make payments for buses at 98 percent of the unit price for each bus as itemized in the Price Schedule within 30 calendar days after acceptance of each bus and receipt of a proper invoice.
- (c) The City will make payments for spare parts within 30 calendar days after completion of delivery of, and receipt of a proper invoice for, each lot of spare parts, as provided in Section 9.3.
- (d) The City will make payments for special tools within 30 days after delivery and receipt of a proper invoice for each delivery of special tools.
- (e) The City will make an advance payment for the Cummins engines no later than December 1, 2012, subject to receipt of FTA approval.
- (f) The City will make a final payment for all retained funds within 60 calendar days after receipt of a final proper invoice and completion of all of the following:
 - (i) Delivery and acceptance of all Contract deliverables, including spare parts, special tools, manuals and other documentation, but not including training.
 - (ii) Receipt from Contractor of all certifications as required by law and/or regulations.
 - (iii) Completion of post-delivery audits required under the Contract.

7. Budget And Fiscal Provisions; Termination In The Event Of Non-Appropriation

This Agreement is subject to the budget and fiscal provisions of the City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not

appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

THIS SECTION CONTROLS AGAINST ANY AND ALL OTHER PROVISIONS OF THE AGREEMENT.

8. Miscellaneous Provisions

- 8.1. City Business Tax. The San Francisco Business Tax Ordinance requires that firms located in San Francisco or doing business in San Francisco, except for non-profit and tax-exempt businesses, have a current Business Tax Registration Certificate. Contractor shall maintain said Certificate throughout the term of this Contract and pay timely any and all business taxes due to the City.
- 8.2. Disputes. For any dispute involving a question of fact that does not involve a claim for additional compensation, the aggrieved party shall furnish the other party with a notice of dispute within 15 business days of the determination of the dispute. The party receiving a notice of dispute shall submit a written reply within 14 business days of delivery of the notice. The notice and response shall contain the following: (a) a statement of the party's position and a summary of the arguments supporting that position, and (b) any evidence supporting the party's position.

Disputes arising in the performance of this Agreement which are not resolved by negotiation between the parties shall be decided in writing by the City's Project Manager. The Project Manager's decision shall be administratively final and conclusive unless within 10 days from the date of such decision, the Contractor mails or otherwise furnishes a written appeal to the Director of Transit, or his/her designee. In connection with such an appeal, the Contractor shall be afforded an opportunity to be heard and to offer evidence in support of its position in order that a fair and impartial decision can be made by the Director. The decision of the Director shall be administratively final and conclusive; except if such decision is arbitrary, capricious or so erroneous as to evidence bad faith.

Pending final resolution of a properly filed dispute hereunder, the Contractor shall proceed diligently with the performance of its obligations under the Agreement in accordance with the written directions of the City's Project Manager.

Subject to exhaustion of applicable administrative remedies under this Disputes section, the parties may seek to have their disputes resolved by any court of competent jurisdiction within San Francisco. If agreed to by both parties, disputes may be resolved by a mutually agreed to alternative dispute resolution process.

8.3. Sunshine Ordinance. In accordance with S.F. Administrative Code Section 67.24(e), contractors' bids, responses to RFPs and all other records of communications between the City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person's or organizations net worth or other proprietary financial data submitted for qualification for a contract or other benefits until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

8.4. Nondiscrimination; Penalties

- (a) Contractor Shall Not Discriminate. In the performance of this Agreement, Contractor agrees not to discriminate on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status) against any employee of, any City employee working with, or applicant for employment with Contractor, in any of Contractor's operations within the United States, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations operated by Contractor.
- (b) Non-Discrimination in Benefits. Contractor does not as of the date of this Agreement and will not during the terms of this Agreement, in any of its operations in San Francisco or where the work is being performed for the City or elsewhere within the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in section 1, 4-B. of Appendix D for 12B Provisions, 12B.2(b) of the San Francisco Administrative Code.
- (c) Incorporation of Administrative Code Provisions by Reference. The provisions of Chapters 12B of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as through fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters of the Administrative Code, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to Section 12B.2(h) (see Appendix D) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Contractor and/or deducted from any payments due Contractor.
 - 8.5. Conflict of Interest. Through its execution of this Agreement, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Agreement.
 - 8.6. False Claims. Pursuant to San Francisco Administrative Code sections 6.80 to 6.83 and section 21.35, any contractor or subcontractor who submits a false claim shall be liable to the City for three times the amount of damages which the City sustains because of the false claim. A contractor or subcontractor who submits a false claim shall also be liable to the City for the costs, including attorneys' fees, of a civil action brought to recover any of those penalties or damages, and may be liable to the City for a civil penalty of up to \$10,000 for each false claim. A contractor or subcontractor will be deemed to have submitted a false claim to the City if the contractor or subcontractor: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim allowed or paid by the City; (c)conspires to defraud the City by getting a false claim allowed or paid by the City; (d)knowingly makes, uses, or causes to be made or used a false record or statement to

conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

- 8.7. Disallowance. If Contractor claims or receives payment from City for a service, reimbursement for which is later disallowed by the State of California or United States Government, Contractor shall promptly refund the disallowed amount to City upon City's request. At its option, City may offset the amount disallowed from any payment due or to become due to Contractor under this Agreement or any other Agreement.
- **8.8.** Agreement Made in California; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.
- 8.9. Non-Waiver of Rights The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall it in any way affect the right of the party to enforce such provisions thereafter.

8.10. Independent Contractor; Payment of Taxes and Other Expenses

(a) Independent Contractor. Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor.

Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement.

(b) Payment of Taxes and Other Expenses. Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority. Should a relevant taxing authority determine a liability for past services performed by Contractor for City, upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability).

A determination of employment status pursuant to the preceding two paragraphs shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement. Contractor shall not be considered an employee of City. Notwithstanding the foregoing, should any court, arbitrator, or administrative authority determine that Contractor is an employee for any other purpose, then Contractor agrees to a reduction in City's financial liability so that City's total expenses under this Agreement are not greater than they would have been had the court, arbitrator, or administrative authority determined that Contractor was not an employee.

- 8.11. Time. Time is of the essence in this Agreement.
- **8.12.** Compliance with Laws. Consultant shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Agreement, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.
- 8.13. Intellectual Property Indemnification (superseding Section 59 of the Minnesota Procurement). Contractor shall indemnify and hold City harmless from all loss and liability, including attorneys' fees, court costs and all other litigation expenses for any infringement of the patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequence of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Agreement.
- 8.14. Proprietary or Confidential Information of City. Contractor understands and agrees that, in the performance of the work or services under this Agreement or in contemplation thereof, Contractor may have access to private or confidential information, which may be owned or controlled by City, and that such information may contain proprietary or confidential details, the disclosure of which to third parties may be damaging to City. Contractor agrees that all information disclosed by City to Contractor shall be held in confidence and used only in performance of the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary data.

9. Delivery Schedule

- 9.1. General. Contractor shall comply with the Delivery Schedule attached as Exhibit C.
- **9.2.** Coach Delivery Procedure. Delivery shall be determined by signed receipt of the SFMTA Project Manager Representative at the point of delivery and may be preceded by a cursory inspection of the coach. Delivery of the coaches shall be F.O.B. point of delivery, freight pre-paid and allowed. Contractor shall ensure that all coaches are fully operable when they are delivered. The point of delivery shall be:

Standard Hybrid-Electric Diesel Coaches

SFMTA

Woods Maintenance Facility 1095 Indiana Street San Francisco, California 94107

Drivers shall keep a complete and accurate maintenance log en route, which shall be delivered to the SFMTA Project Manager with the coach. The log shall show the driver's compliance with the tire manufacturer's highway operating procedures. If the coaches are towed,

the rear axle shafts shall be removed during the towing and re-coupled by the Contractor after arrival at the point of delivery. Contractor shall deliver each coach with a full tank of fuel and fully cleaned (exterior, interior, underside, and topside) prior to presentation for inspection. If the coaches are towed from the Contractor's facility to SFMTA, highway-type tires shall be installed. Upon arrival at the SFMTA maintenance facility or within San Francisco, Contractor, at its expense, shall install city-type tires.

- 9.3. Spare Parts Delivery Procedure. Contractor shall divide delivery of spare parts into two lots, and a manifest shall accompany each delivery. Lot 1 shall be approximately 50 percent of the quantity of spare parts finally agreed to by the parties. Lot 2 shall be the remaining quantity of spare parts. At the SFMTA's option, the lots may be split into more than two deliveries. Delivery shall be determined by signed receipt of the SFMTA Project Manager at the point of delivery and may be preceded by a cursory inspection of the parts. Within 20 business days of delivery, City will notify Contractor whether there are any problems related to the delivery. The point of delivery shall be as stated above in Section 9.2, or as otherwise provided in writing by SFMTA. Delivery of spare parts shall be F.O.B. point of delivery, freight pre-paid and allowed.
- 9.4. Coach Delivery Schedule. The coaches and other items shall be delivered between the hours of 8:00 a.m. and 4:00 p.m., Monday through Friday. Contractor shall deliver a maximum of five coaches per week.

10. Project Planning, Scheduling and Control

10.1. Introduction. This Section specifies the requirements for project planning, scheduling and progress reporting to be performed by the Contractor in conjunction with the Contract work. Critical Path Method scheduling (CPM) shall be employed by the Contractor for planning, scheduling and reporting all work required by the Contract Documents.

10.2. Required Schedules.

- (a) Baseline Schedule: The Baseline Schedule is the detailed schedule, in bar-chart format, prepared by the Contractor, indicating the Contractor's plan for executing the Contract work. Contractor shall develop the Baseline Schedule using Microsoft Project Software or approved equal. Contractor shall revise the Baseline Schedule as necessary to incorporate approved Contract modifications. The Contractor's performance or other avoidable delays shall not be considered justification for Baseline Schedule revision. The schedule documents, reports, lists, computer software with documentation and computer diskettes and e-mail files are required with each submittal. Contractor shall submit the Baseline Schedule as required in Exhibit C.
- **(b)** Current Schedule: The Current Schedule is the updated logic network and supporting reports indicating actual progress to date and forecasted logic and progress for the remaining work. The update shall be, at a minimum, to the same level of detail as the Baseline Schedule.
- (c) Supplemental Schedule(s): Supplemental Schedules are detailed schedules prepared by the Contractor, at the request of the SFMTA, to substantiate proposed Contractor changes that may have a schedule impact.
 - 10.3. Modifications to the Schedule. When requested by the Engineer, the Contractor shall submit Supplemental Schedules to the Engineer to substantiate proposed Contract changes that may have an impact on the schedule. Contractor shall submit such schedules to the Engineer for review and approval within three working days from the request; otherwise, any proposed Contract change will not be considered by the City. On approval of a Contract modification by

the City, the approved change will be incorporated in the Baseline Schedule during the monthly update process.

11. Acceptance of Buses (supplementing Section 78.d of the Minnesota Procurement)

- 11.1. Conditional Acceptance. If a coach does not meet all requirements for final acceptance, SFMTA may, at its exclusive option, "conditionally accept" the bus and place it into revenue service, pending receipt of Contractor-furnished materials and/or labor necessary to effectuate corrective action for acceptance. For any conditionally accepted coach, the payment shall be reduced by an amount equal to three percent of the amount of the Bus, which amount shall be withheld and paid after corrective action by the Contractor and final acceptance by SFMTA.
- 11.2. Title. At the time the Bus is delivered, Contractor shall provide to the SFMTA Project Manager adequate documents for securing the title for the Bus in the State of California. Upon conditional acceptance of each coach, title to each coach shall pass to the City, which title Contractor warrants shall be free and clear of all liens, mortgages and encumbrances, financing statements, security agreements, claims, and demands of any character.

12. Taxes and Other Governmental Charges

The City agrees to pay sales taxes levied by the State of California on articles purchased by the City under this Agreement directly to the State. The City warrants that it is a public entity exempt from certain federal excise taxes and in connection therewith that it has obtained a federal excise tax exemption certificate. Contractor shall pay all other taxes, licenses, imposts, duties, and all other governmental charges of any type whatsoever.

13. Fleet Defects (superseding Section 4.1.6.1 of Contractor's Standard Warranty)

- 13.1. A fleet defect is defined as cumulative failures of any kind in the same components in the same or similar application where such items are covered by the warranty and such failures occur within the warranty period in at least 20 percent of all Buses delivered under this contract; provided, however, that components manufactured by the following companies shall not be subject to the fleet defect provisions unless a manufacturer agrees to honor the fleet defect provisions: Allison, Cummins, BAE, Thermo King. SFMTA shall have final approval of corrections or changes under these conditions.
- 13.2. The Contractor shall correct a fleet defect under the warranty provisions defined in its "Repair Procedures" (Section 4.12). Within 10 days of receipt of notification of a fleet defect, the Contractor shall provide SFMTA with a plan, acceptable to SFMTA, specifying how and when all coaches with defects shall be corrected. Said plan is subject to approval by SFMTA. In addition, after correcting such defects, the Contractor shall promptly undertake and complete a work program, acceptable to SFMTA, reasonably designed to prevent the occurrence of the same defect in all other coaches and spare parts purchased under this contract. Any proposed changes to a fleet defect work plan or program must be submitted to SFMTA for its approval.

14. Disadvantaged Business Enterprises (DBE) (superseding Section 74 of the Minnesota Procurement)

The Contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The Contractor shall carry out applicable requirements of 49 CFR part 26 in the award and administration of DOT-assisted contracts. Failure by the

Contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as the recipient deems appropriate.

15. Training

Contractor shall provide training to SFMTA employees as described in the attached Exhibit A-2. Training shall be scheduled as convenient to SFMTA and its employees. Unless SFMTA and Contractor otherwise agree to a training schedule, Contractor shall provide training within 30 days of receipt of notice from SFMTA for particular training.

16. Term

The term of the Agreement shall commence on the date the City's Controller certifies the availability of funds for this Agreement ("Effective Date") and shall expire six years thereafter unless earlier terminated as otherwise provided herein.

17. Notices. The address in Minnesota Procurement Section 32 is amended to read as follows:

San Francisco Municipal Transportation Agency
Fleet Engineering Section
Attn: Gary Chang, P.E.
Project Manager
700 Pennsylvania Avenue
San Francisco, CA 94107

18. Survivability. (superseding Section 47 of the Minnesota Procurement)

This Section and the following Sections of this Agreement shall survive termination or expiration of this Agreement: 3, 8.6, 8.7, 8.8, 8.10, 8.13, 8.14 and 12. In addition, Sections 6, 9, 35 and 37 of the Minnesota Procurement shall survive termination or expiration of this Agreement.

| IN WITNESS WHEREOF, the parties hereto have enabove. | xecuted this Agreement on the day first mentioned |
|--|--|
| CITY | CONTRACTOR |
| San Francisco Municipal Transportation Agency Edward D. Reiskin | New Flyer of America Inc |
| Director of Transportation | EVP sales and Marketing |
| Approved as to Form: Dennis J. Herrera | |
| City Attorney | Glenn Asham |
| David A. Greenburg Deputy City Attorney | 711 Kernaghan Avenue Winnings Manitche Consd. B2C 274 |
| San Francisco Municipal Transportation Agency | Winnipeg, Manitoba, Canada R2C 3T4 City vendor number: 49642 |
| Board of Directors | • |
| Resolution No. | |
| Dated: | |
| Attest: | |
| Secretary, SFMTA Board of Directors | |
| Board of Supervisors Resolution No Dated: Attest: | |
| Clerk of the Board | |
| Exhibits: | |
| | |

EXHIBIT A

PRICE SCHEDULE

| | | Number of | 7.15 |
|--|-----------------|--------------------|--------------------|
| Item | Price per unit | units | Total Price |
| XDE40 (ISB / BAE) Hybrid Coach | \$ 689,686.32 | 50 | \$34,484,316 |
| Signal Priority, Video and DVAS Wayside Infrastructure and other additional | | | |
| equipment, detailed in Exhibit D | \$1,357,518 | 1 | \$1,357,518 |
| Tooling & Diagnostics | See Exhibit A-1 | See Exhibit A-1 | \$130,015 |
| Training | See Exhibit A-2 | See Exhibit A-2 | \$76,998 |
| Allowance for Spare Parts | Lump sum | TBD | \$2,300,000 |
| Contract Total | | | \$38,348,847 |

EXHIBIT A-1

SPECIAL TOOLS

| New | Description | Catagomi | Bid | Unit | Total IImia | Total Fut |
|--------------|--|--------------------------------------|-----|------|-----------------------------|--------------------------------|
| Flyer Part # | Description | Category | Qty | Unit | Total Unit Selling Price | Total Ext. Selling Price |
| 122321 | Twin Vision Elyses Software | Destination Sign - Twin Vision | 1 | Each | S1,175.76 | \$1,175.76 |
| 128951 | 6 to 9 pin adapter | ABS - Meritor Wabco | 2 | Each | \$143.29 | \$716.46 |
| 6360894 | USB Key | Destination Sign - Twin Vision | 1 | Each | \$70.55 | \$70.55 |
| 6408310 | Repair Kit - Disc Brakes & Calipers | Disc Brakes - MAN | 1 | Each | \$2,879.42 | \$5,758.84 |
| 6358421 | Vapor Class System Diagnostic Interface Kit | Exit Doors - Vapor Class | 2 | Each | \$97.07 | S485.36 |
| 6360381 | Alignment Tool - Flex Connector | Engine - Cummins | 2 | Each | S649.61 | \$1,299.21 |
| 6393934 | Intelligaire III Diagnostic Software & Cables | HVAC - TK | 5 | Each | \$1,324.05 | \$6,620.25 |
| 108658 | Panasonic CF31 Laptop | Laptop PC | 5 | Each | \$5,790.20 | \$28,951.00 |
| 159687 | Vansco Software (Download from Net) | PLC - Vansco | 5 | Each | \$0.00 | \$0.00 |
| 6314711 | Torque Multiplier | Axles - MAN | 2 | Each | \$1,451.69 | \$2,903.39 |
| 6351820 | DLA Adapter Kit | PLC - Vansco | 5 | Each | \$534.97 | \$2,674.85 |
| 6399628 | BAE IDS Software | Hybrid Propulsion - BAE | 5 | Each | \$2,939.40 | \$14,697.00 |
| 6399629 | KVASER Interface | Hybrid Propulsion - BAE | 5 | Each | \$947.96 | \$4,739.82 |
| 6400474 | BAE Overhaul Tool Kit | Hybrid Propulsion - BAE | 1 | Each | \$35,102.40 | \$35,102.40 |

| New Flyer Part # | Description | Category | Bid Qty | Unit | Total Unit Selling Price | Total Ext. Selling Price |
|------------------------|--|------------------|------------|------|-----------------------------|--------------------------------|
| 6408307 | ABS Sensor R&R Kit - MAN HY- 1336 RR Axle | Axles - MAN | 2 | Each | \$784.29 | \$1,568.59 |
| 6408311 | Hub Repair Kit - MAN VOK- 07 Frt Axle | Axles - MAN | 2 | Each | \$11,625.80 | \$23,251.59 |
| Total (dro | p decimal for fins | l price schedule |) | | | \$130,015.07 |

EXHIBIT A-2

TRAINING

| Description | Spare ID | Bid Qty | Unit | Total Unit Selling Price | Total Ext. Selling Price |
|--|-------------|------------|------|-----------------------------|-----------------------------|
| Operator Orientation - Training | 9.1 | 32 | Hour | \$234.90 | \$7,516.80 |
| Maintenance Orientation - Training | 9.1 | 24 | Hour | \$234.90 | \$5,637.60 |
| Doors - Training | 9.1 | 32 | Hour | \$234.90 | \$7,516.80 |
| Wheelchair Ramp - Training | 9.1 | - 32 | Hour | \$234.90 | \$7,516.80 |
| Air System & ABS Brakes - Training | 9.1 | 32 | Hour | \$234.90 | \$7,516.80 |
| Steering & Suspension - Training | 9.1 | 12 | Hour | \$234.90 | \$2,818.80 |
| Preventive Maintenance - Training | 9.1 | 0 | Hour | \$234.90 | \$0.00 |
| A/C System Maintenance & Diagnostics - Training | 9.1 | 0 | Hour | \$337.50 | \$0.00 |
| Exit Doors Training Aid - Mock-ups | 9.1.2 | 1 | Each | \$38,475.00 | \$38,475.00 |
| Dest. Sign Maintenance & Diagnostics - Training | 9.1 | 16 | Hour | \$0.00 | \$0.00 |
| Total (drop decimal for final price so | hedule) | | | | \$76,998.60 |

EXHIBIT B - Proposal Changes from Base Bus Price

| · · · · · · · · · · · · · · · · · · · | | | , | | | · | | | | , | | ٠. | |
|---------------------------------------|--------------------------|-----------------------|---|-------------------------------|--|--|--|---|--|--|--|--|--|
| al | 632.20 | 2,519.00 | (2,861.04) | 58.06 | 875.11 | 211.53 | 150.88 | | 1,337.00 | 1.80 | 146.76 | 14.23 | 7,250.40 |
| Total | \$ | ⇔ | ss | es. | 69 | es. | ₩ | မှ | ∽ | s | 8 | \$ | မှ |
| Group Description | Add Docket 90 per 1-12 | Add E-strokes per 5-3 | Change to customer supplied LEASED tires, to be furnished by contractor per 5-7 | Add engine probalizer per 6-3 | Change air dryer to Graham White QBA60 per 5-5 | Add Automatic traction control per 5-3 | Change batteries to 8D (AGM/Deka) East Penn, 1350 CCA batteries. | Add Anderson jumpstart per 7-4. Added Below | Change passenger lights to Docket 90 per 3-4 | Change passenger signals at wheelchair positions to pushbuttons per 3-9. | Add pushbuttons on all vertical stanchions per 3-9 | Add hill holder switch per 4-6 and 5-4 | Change paint to Silver with Red Decals and Anti Graffiti Clearcoat per 2-3 and attachment. |
| | Body A/P Before Paint | Tires | Tires | Engine | Air, Brake & Lev System | Air, Brake & Lev System | Battery Compartmen t | Battery Compartmen t | Interior Lighting | Passenger Signal | Passenger Signal | Drivers Control | Paint & Decal |
| Option No. | 420 | 205 | 205 | 219 | 246 | 246 | 260 | 260 | 27.7 | 280 | 280 | 350 | 304 |
| Reference Option Option No. | 1 | 2 | က | 4 | က | 9 | 7 | ∞ . | O | 10 | | 12 | 13 |

| al | (73.88) | 25.16 | 1,112.53 | 1 | 2,115.63 | 887.13 | 645.37 | 105.34 | 165.31 | 2,028.57 | 2,298.40 | 11.16 | 86.66 | 1,102.03 | 4,209.89 |
|------------------|--|---|--------------------------------------|--|--|---|---|---|--|-----------------------|-----------------------------|------------------------------|--|----------------------|------------------------------|
| Total | ક્ક | \$ | မ | မှ | မာ | ₩ | & | ₩ | s | ₩. | \$ | es | s | ↔ | s |
| Description | Remove rollerblind per California Vehicle Code, Section 26708. Note, NF can't install sun visor due to sawtooth per 4-9. | Add two interior ad frames 17" x 11" per 3-22 | Change flooring to composite per 2-7 | Change floor covering to Altro D25-421 "Midnight" per 2-7. Color Change only from base bus. No cost impact | Change windows to include window protection sheet (specific glazing), scratch resistant per 3-1 and attachment | Add Sportworks with indicator light per 2-3 | Add Motorola Radio system per 3-17. Provisions only | Add dash panel rack (2 compartments) per 3-22 | Add Emergency Warning light system (activated when silent alarm is tripped) per sec 3-22 | Add S1 guard per 3-23 | Add NEXTBUS system per 3-23 | Add trash receptacle per 4-9 | Add storage locker behind operator seat per 4-10 | Add Fleet management | Add fire suppression per 5-7 |
| Option Group | Body A/P After Paint | Advertising Frames | Flooring A/P | Flooring A/P | Windows | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options | Customer Options |
| Option No. | 422 | 423 | 450 | 450 | 460 | 009 | 009 | 009 | 009 | 009 | 009 | 009 | 009 | 009 | 009 |
| Reference No. | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 54 | 25 | 26 | 27 | 28 |

| Total | (3,673.83) | 12,619.66 | 21,618.43 | 14,558.59 | 156.56 | 276.75 | 8,626.50 | 1,518.67 | 321.98 | 3,909.00 | 144,191.00 | 692.25 | 43.40 | 974.60 |
|------------------|---|---|---------------------|------------------------------------|---|---|--------------------------|---|--|--------------------|-------------------------|--|--|----------------------------|
| <u> </u> | ↔ | €9 | မှ | ₩ | ⇔ | ₩. | € | ₩ | မှ | \$ | ↔ | ↔ | ↔ | ₩ |
| Description | Remove floor heating system and auxiliary heater. | Change destination signs to TwinVision Color Destination Signs (Front, C/side, S/side). Add amber rear. | DTI Camera System | Add On-Board AVAS per 3-12 to 3-13 | Re-quote to American Seating 6468, 36 passenger seats (perimeter in the L/D and forward facing in upper deck), staggered forward facing Q'Straint W/C restraint, with blue push button, BC55 flip seats | Change driver seat to USSC 9100ALX non-D90 per 4-7. | Add APC per 3-20 to 3-22 | Remove MDOT Specific Manuals, replace with SFMTA specific manuals | Add Stop request sign on destination sign compartment door | Add Delivery Quote | BAE Hybrid | Add rapid recover and equip with raise feature for steep inclines, 1" at 3 MPH is preferred to prevent chances of damaging front shocks. | Add beeper exterior sound when buses are turning with via footswitch. Note, the volume of the exterior beeper will not be adjustable by the driver. | Change to teleflex pedals. |
| Option Group | HVAC System | Destination Signs | Customer Options | Customer Options | Seating & Stanchions | Seating & Stanchions | Customer Options | Deliverable | Passenger Signal | Deliverable | Producer Price Index | Air, Brake & Lev System | Customer Options | Drivers Control |
| Option No. | 549 | 470 | 009 | 009 | 526 | 526 | 009 | Manuals | 280 | Delivery | ldd | 246 | 009 | 350 |
| Reference No. | 59 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 36 | 40 | 41 | 42 | 43 |

| | | | r . | | , | | | | | | | | | , |
|------------------|--|---|---|--|--|---|--|---|--|---|---|--------------------------|---------------------------------|--------------------------------|
| Total | | 3,368.78 | 78.12 | (11,073.00) | (190.19) | 104.87 | 654.01 | 538.30 | 682.02 | 63.93 | 318.60 | 462.52 | 8,625.00 | 2,469.78 |
| ٢ | ₩. | မှ | မာ | မာ | မာ | မှာ | s | s | 69 - | မှ | မှ | s | \$ | မှာ |
| Description | Add additional feature for exterior announcement as passenger exit the bus "Do not walk in front of bus". No additional cost, feature is standard in AVAS system | Re-quote Vapor Class system to include Activair baseplate with locking mechanism. | Add 10" seat belt extender, to change seat belt length. | Change to Heat only. (Pricing per MDOT contract) | Delete the farebox pedestal portion of the farebox, the farebox will sit on the floor so it does not obscure the driver's view in the event a 41" farebox installed. | Add transfer mounting bracket, farebox mounting support plate and wiring. | Add qty 12 metal grab straps. Change stanchions to cast fittings for use with metal grab straps. Note: Metal grab straps not useable with bonded stanchions. | Add customer specific farebox pedestal (in the event an 41" farebox is installed) | Change the wheels to Alcoa Dura-Brite. | Change to two 18"x 1"LED center stop/deceleration light above the engine door in lieu of flashing decel system per Section 3.3.2. | Add two (2) external recessed buttons (elevator switches) | Clipper cable harnesses. | Add EMP cooling system to base. | Add bi-fold drivers enclosure. |
| Option Group | Customer Options | Door Exit | Seating & Stanchions | HVAC System | Customer Options | Customer Options | Seating & Stanchions | Customer Options | Tires | Exterior Lamp | Customer Options | Customer Options | Cooling System | Body A/P After Paint |
| ÖΖ | 009 | 491 | 526 | 549 | 009 | 009 | 526 | | 205 | 273 | 009 | 009 | 231 | 422 |
| Reference No. | 44 | 45 | 46 | 47 | 48 | 49 | 20 | 51 | 52 | 53 | 54 | 22 | 26 | 57 |

| otal | \$ 1,665.90 | \$ 625.00 | \$ 350.80 | \$ 9,944.10 | \$ 16,500.00 | \$ 6,020.00 | \$ 15,000.00 | \$ (70.00) | \$ (552.00) | \$ 302.67 | \$ (8.65) | \$ 105.95 | \$ 2,001.04 | | \$ (78.00) |
|------------------|---|-----------------------------------|---|---|----------------------------------|---|-------------------|---|--|-------------------------------------|--|--|---|--|--|
| Description | Add rearview camera system with 7" color monitor in driver's area | Add Drive cam with event recorder | Add two more for a total of four Equipment Trays. | Add 2nd Year Bumper to Bumper extended warranty | Add 3 year Extended BAE Warranty | Add 20% Performance Bond and 2 year,10% Warranty Bond | Add APS2 from BAE | Driver's park brake alarm from seat cushion to seat belt activation | Drivecam to change to harness provision only | Add cornering lamp to curbside rear | Add keyed paddle latches to the SDS enclosure door | Add 12 additional black nylon grabstraps | Revisions to Seating Configuration & Layout | Add Equipment Box to Curbside Luggage Rack | Reverse increase for Driver's Seat Belt Extender |
| Option Group | Customer Options | Customer Options | Body A/P After Paint | Deliverable | Deliverable | Deliverable | Engine | Seating & Stanchions | Customer Options | Exterior Lamp | Body A/P After Paint | Seating & Stanchions | Seating & Stanchions | Customer Options | Seating & Stanchions |
| Option No. | 009 | 009 | 422 | Ext. Warrant y | Ext. Warrant y | Bonding | 219 | 526 | 009 | 273 | 422 | 526 | 526 | 009 | 526 |
| Reference No. | 58 | 29 | 09 | 61 | 62 | 63 | 64 | 65 | 99 | 29 | 89 | 69 | 02 | 71 | 72 |

| al | 304.80 | (1,666.00) | 70:00 | 19.07 | 24.46 | (91.22) | 87,27 | 23.21 | 27.52 | 39.80 | 114.68 | 194.00 | 80.28 | 787.21 | 10.80 | (1,137.84) |
|------------------|------------------------------------|-----------------------------------|--|---|--------------------------|---|---|---|-------------------------------------|--|--|--------------------------------------|--|---|--|---|
| Total | မှာ | ક | es . | မှ | မှာ | မှ | မှာ | s | es. | € | \$ | 69 | 69 | မှ | \$ | မှာ |
| Description | Add battery jumpstart per proposal | Delete back up camera and monitor | Reverse credit to change back to driver's park brake alarm triggered thru seat cushion | Change functionality on instrument panel indicators | Add guard to hill switch | Change to square keys from torque fasteners on rear PLC | Change square keys to torque latches on bulkhead access doors | Add front tow & change air connect fitting tags | Add ramp decal below kneeling light | Change to stainless steel braided hoses at the air dryer | Change to ball valves on coolant lines | Add splash apron behind front wheels | Replace driver's exterior mirror and arm | Add exterior camera above driver's window | Add retaining screw to exit door frangible cover box | Replace metal handholds with black nylon grabstraps |
| Option Group | Battery Compartmen t | Customer Options | Seating & Stanchions | Wiring Diagrams | Elect - Side/Console | Body A/P After Paint | Body A/P After Paint | Air, Brake & Lev System | Paint & Decal | Air, Brake & Lev System | HVAC System | Suspension Front | Mirrors | Customer Options | Door Exit | Seating & Stanchions |
| Option No. | 260 | 009 | 526 | 290 | 284 | 422 | 422 | 246 | 304 | 246 | 549 | 203 | 480 | 009 | 491 | 526 |
| Reference No. | 73 | 74 | 75 | 76 | 77 | 78 | 79 | 80 | . 81 | 82 | 83 | 84 | 85 | 86 | 87 | 88 |

| Reference No. | Option No. | Option Group Description | Description | Total | |
|------------------|---------------------------|--------------------------|---|--------|---------------|
| 68 | 470 | Destination Signs | Add CONNECT software | \$ | 2,340.00 |
| 06 | 290 | Wiring Diagrams | Change delay on pressure sensor on driver's seat from 5 seconds to 1 second | ss · | 2,340.00 |
| 16 | 509 | Steering | Electrical Power Steering and Compressor | s S | 5,078.00 |
| Base Bus F | Base Bus Price Change Tot | e Total | | s | \$ 297,885.32 |
| 38 | 705 | Contract Spares | One Spare Wheel per bus | မှ | 456.10 |
| Contract St | Contract Spares Base Bus | Bus Price Change Total | e Total | \$ | 456.10 |
| Grand Total | | | | မှာ | \$ 298,341.42 |
| | | | | | |

EXHIBIT C

DELIVERY SCHEDULE

| Item | Calendar Days after Notice to Proceed |
|--------------------------------|--|
| Submittal of Baseline Schedule | 60 |
| Submittal of vehicle drawings | 90 |
| Beginning of coach delivery | 90 |
| Completion of coach delivery | 180 |

Exhibit D-Additional Equipment

| Final Cost | \$ 77/G8826688 |
|----------------|----------------|
| Original Cost: | \$ 689/68632 |

| Description | Date | SR1794 BAE |
|------------------------------------|------------|----------------|
| Bike Rack from NP to WP | 06/12/2013 | \$0.00 |
| Street Mirror to Higher Mount Type | 06/17/2013 | \$0.00 |
| Seating Layout | 07/09/2013 | \$0.00 |
| Radio Cables | 07/23/2013 | (\$52.18) |
| DRI Infrastructure | 07/23/2013 | (\$295.82) |
| Kratos Infrastructure | 07/24/2013 | \$16,470.00 |
| UTA Infrastructure | 07/25/2013 | (\$125.00) |
| DriveCAM | 08/12/2013 | \$772.63 |
| Frangible Glass | 08/12/2013 | \$33.75 |
| Signal Priority Equipment | 08/30/2013 | \$6,786.71 |
| Side Visor | 09/20/2013 | \$206.01 |
| Clipper Commissioning | 09/20/2013 | \$2,484.45 |
| Coolant Flush and Replacement | 09/24/2013 | \$869.81 |
| Cost per Bus | | \$27,150.36 |
| Total Cost for 50 Bus Procurement | | \$1,357,518.00 |

FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL (S.F. Campaign and Governmental Conduct Code § 1.126)

| City Elective Officer Information (Please print clearly.) | |
|---|---|
| Name of City elective officer(s): | City elective office(s) held: |
| Members, SF Board of Supervisors | Members, SF Board of Supervisors |
| Contractor Information (Please print clearly.) | |
| Name of contractor: | |
| New Flyer of America Inc. | |
| Please list the names of (1) members of the contractor's board of Larry Edwards, Patricia Jacobsen, John Marinucci, Adam Gray | of directors; Brian Tobin, V. James Sardo, Wayne McLeod, |
| (2) the contractor's chief executive officer, chief financial office | r and chief operating officer; Paul Soubry (President and |
| CEO), Glenn Asham (Chief Financial Officer), Wayne Joseph (I | Executive Vice President, Operations) |
| (3) any person who has an ownership of 20 percent or more in t (4) any subcontractor listed in the bid or contract; None | he contractor; None |
| and (5) any political committee sponsored or controlled by the c | contractor. Use additional pages as necessary. None |
| Contractor address: | |
| Corporate Office: 711 Kernaghan Avenue, Winnipeg Manito | oba, Canada R2C 3T4 |
| Date that contract was approved: | Amount of contract: |
| · | Not to Exceed: \$38,348,847 |
| Describe the nature of the contract that was approved: | |
| SFMTA: Procurement of 50 Heavy Duty Low Floor | r Diesel Hybrid Coaches |
| Comments: | |
| | |
| | |
| This contract was approved by (check applicable): | |
| the City elective officer(s) identified on this form | E . D 1 cc |
| a board on which the City elective officer(s) serves <u>Sar</u> | Print Name of Board |
| the board of a state agency (Health Authority, Housing Au | |
| Board, Parking Authority, Redevelopment Agency Commis | ssion, Relocation Appeals Board, Treasure Island |
| Development Authority) on which an appointee of the City | elective officer(s) identified on this form sits |
| Print Name of Board | |
| Filer Information (Please print clearly.) | |
| Name of filer: | Contact telephone number: |
| Angela Calvillo, Clerk of the Board | (415) 554-7723 |
| Address: City Hall, Room 244 1 Dr. Carlton B. Goodlett Pl., San Francisco, CA 94102 | E-mail: Board.of.Supervisors@sfgov.org |
| | Dourd.or.puper visors(Wstgov.org |
| Signature of City Plactice Officer (if guhmitted by City Plactice | FF |
| Signature of City Elective Officer (if submitted by City elective of | fficer) Date Signed |
| Signature of Board Secretary or Clark (if submitted by Barries | notoni or Cloub |
| Signature of Board Secretary or Clerk (if submitted by Board Sec | retary or Clerk) Date Signed |

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