CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

COMMUNITY FACILITIES DISTRICT REPORT

CONTENTS

Introduction

- A. Description of Facilities
- B. Proposed Boundaries of the Community Facilities District
- C. Cost Estimate

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EXHIBIT A - Description of the Proposed Facilities

EXHIBIT B - Cost Estimate

EXHIBIT C - Amended and Restated Rate and Method of Apportionment of Special Tax

EXHIBIT D - CFD Formation Study

CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

INTRODUCTION

Requirements of the Act. The Board of Supervisors (the "Board of Supervisors") of the City and County of San Francisco (the "City") did, pursuant to the provisions of the Mello-Roos Community Facilities Act of 1982, as amended (the "Act"), on July 8, 2014, adopt a resolution entitled "Resolution of Intention to Establish City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center) and determining other matters in connection therewith" (the "Resolution of Intention"), which Resolution of Intention was signed by the Mayor of the City on July 25, 2014. In the Resolution of Intention, the Board of Supervisors expressly ordered the preparation of a written Community Facilities District Report (the "Report"), for the proposed "City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center)" (the "CFD").

The Resolution of Intention ordering the Report directed that the Report generally contain the following:

- (a) A description of the facilities (the "Facilities") by type which will be required to adequately meet the needs of the CFD.
- (b) An estimate of the fair and reasonable cost of the Facilities including the cost of acquisition of lands, rights-of-way and easements, any physical facilities required in conjunction therewith and incidental expenses in connection therewith, including the costs of the proposed bond financing and all other related costs as provided in Section 53345.3 of the Act.

For particulars, reference is made to the Resolution of Intention for the CFD, as previously approved and adopted by the Board of Supervisors.

Proposed Amended and Restated Rate and Method of Apportionment of Special Tax. In addition, at the time of the public hearing, City staff will recommend to the Board of Supervisors that it consider modifying the rate and method of apportionment of special tax that was described in the Resolution of Intention and Exhibit B thereto. The proposed changes will be reflected in an Amended and Restated Rate and Method of Apportionment of Special Tax in the form attached hereto as Exhibit "C" attached hereto and hereby made a part hereof (the "Proposed RMA").

CFD Formation Report. This Report also constitutes the "CFD formation study" contemplated by the Transit Center District Plan Program Implementation Document dated May 16, 2012 (the "Implementation Document").

As such, attached hereto as Exhibit "D" and hereby made a part of this Report is a CFD Formation Study, which summarizes the factors used to calculate the proposed special tax rates set forth in the Proposed RMA.

NOW, THEREFORE, I, the Director of the Office of Public Finance of the City, do hereby submit the following data:

- A. **DESCRIPTION OF FACILITIES.** A general description of the proposed Facilities is as shown in Exhibit "A" attached hereto and hereby made a part hereof. As described on Exhibit A, a portion of the proposed facilities will be owned by the City, a portion will be owned by the Transbay Joint Powers Authority and a portion will be owned by the Bay Area Rapid Transit District.
- B. **PROPOSED BOUNDARIES OF THE COMMUNITY FACILITIES DISTRICT**. The proposed boundaries of the CFD are as set forth in the map of the CFD previously recorded in the Assessor-Recorder's Office on July 29, 2014 at 2:38 p.m. as Document No. 2014-J915559-00 in Book 001 Pages 75 and 76 of the Book of Maps of Assessment and Community Facilities Districts, to which reference is hereby made.

The Board of Supervisors also declared in the Resolution of Intention its intent to form a future annexation area (the "Future Annexation Area") for the CFD. Parcels within the Future Annexation Area shall be annexed to the CFD only with the unanimous approval of the owner or owners of each parcel or parcels at the time that parcel or those parcels are annexed. The proposed boundaries of the Future Annexation Area are also described on the attached map of the CFD.

C. **COST ESTIMATE**. The cost estimate for the Facilities for the CFD is set forth in Exhibit "B" attached hereto and hereby made a part hereof.

Dated as of August 27, 2014

By:

Director, Office of Public Finance City and County of San Francisco

EXHIBIT A

CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

Description of Facilities to be Financed by the CFD

City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center) (the "CFD") will pay or finance all or a portion of the costs of the following facilities (the "Facilities"). The Facilities will be constructed, whether or not acquired in their completed states, pursuant to the plans and specifications approved by the City and County of San Francisco (the "City") or other applicable public agencies.

FACILITIES

I. Streetscape and Pedestrian Improvements

Primary Streets (Mission, Howard, Folsom, Fremont, 1st, 2nd, New Montgomery): Improve existing primary streets in the Transit Center District, including Mission, Howard, Folsom, Fremont, 1st, 2nd, and New Montgomery Streets. Improvements would include sidewalk widening to accommodate additional pedestrian traffic from new development and the Transbay Transit Center, pedestrian and streetscape amenities, bicycle facilities, transit upgrades such as dedicated transit lanes, boarding islands, enhanced shelters and curb extensions to serve transit stops, and roadway circulation, parking, and loading changes. Recommended changes to Primary Streets would be informed by traffic studies to be funded by the CFD.

Living Streets (Beale, Main, and Spear Streets North of Folsom to Market Street): Improve Beale, Main, and Spear Streets from Folsom Street to Market Street by significantly expanding the sidewalk on one side of each street to approximately 30 feet and reducing the number of traffic lanes to one lane in either direction. Beale and Main Streets would feature a bike lane in the direction of traffic. Within the widened sidewalks, the Living Streets would include linear park space along the length of each block and provide additional open space and pedestrian amenities. The enhancements would include pedestrian amenities, street trees and landscaping, pedestrian lighting, street furniture, pocket parks, active uses, and curb extensions.

Alleys (Stevenson, Jessie, Minna, Natoma, Tehama, Clementina Street): Improve Stevenson, Jessie, Minna, Natoma, Tehama, Clementina Streets and other alleys within the project area. Alley improvements would include a variety of pedestrian improvements, including sidewalk widening, landscaping, pedestrian lighting, and street furniture, and potential redesign as single-surface shared pedestrian/vehicle ways.

Fremont/Folsom Freeway Off-Ramp Realignment: Realign the Fremont/Folsom Bay Bridge off-ramp so that it creates a "T" intersection with Fremont Street. This would enhance the safety of pedestrians crossing the off-ramp by standardizing the alignment of the off-ramp and improve the conditions along Folsom Street, planned as a major pedestrian boulevard.

Mid-block Crossings: Analyze and build new crosswalks at various mid-block locations in the Project Area. Mid-block crosswalks would include crosswalk striping at a minimum. They may also include new traffic signals, curb extensions, and other pedestrian safety features as appropriate.

Signalization: Upgrade or install traffic signals at approximately 25 intersections in the Project Area. Traffic signal upgrades would be done in conjunction with overall circulation and street improvements in the Project Area.

Natoma Street: Create a pedestrian plaza and link to the Transit Center between 1st and 2nd Streets. The western two-thirds of Natoma Street between First and Second Streets would be closed to vehicles. Service vehicles and deliveries may be able to access this portion of Natoma Street during night and early morning hours before peak transit and retail times. The eastern one-third of Natoma Street (nearest to First Street) would remain open to vehicles to maintain access to parking and loading for existing buildings on the north side of Howard Street. The pedestrian space would include a new curbless single-surface space including decorative paving, pedestrian lighting, landscaping, and street furniture.

Casual Carpool waiting area improvements: Improve drop-off and pick-up zones at casual carpool locations in the Project Area, including sufficient sidewalk waiting and passenger loading/unloading space and amenities, including shelters, seating, informational signage and other supportive services.

II. Transit and Other Transportation

Transit Delay Mitigation: Pay for the purchase of new transit vehicles to mitigate transportation impacts attributable to increased Project Area congestion.

BART Station Capacity: Enhance capacity constraints at Embarcadero and Montgomery Stations regarding crowding on platforms, vertical circulation, and the "dwell time" required for trains to load and unload passengers, which would be exacerbated by the additional transit riders brought on by new development and the Transbay Transit Center. Potential capacity enhancement measures could include additional vertical circulation (e.g. stairwells, escalators, and elevators), additional fare gates, improvements to the train control system to allow for more frequent service, platform edge doors, and better real-time public information displays on train arrivals at concourse and street levels.

Congestion Charging Pilot: Study, design and construct capital improvements relating to a congestion charging pilot program, potentially including fare booths, signals, electronic monitoring equipment, and the like. Conduct necessary analyses to inform the appropriate triggers, mechanisms, and capital improvements required for a congestion pricing pilot program to manage traffic volumes entering and exiting the CFD.

Underground Pedestrian Connector: Create an underground pedestrian tunnel connecting the Transbay Transit Center with the Embarcadero BART/Muni Metro Station, increasing circulation space available for pedestrians and creating a seamless link between the two transit stations.

Downtown Rail Extension (DTX): Extend the Caltrain rail tracks to the new Transbay Transit Center to accommodate Caltrain and California High Speed Rail, and construct the train

components of the Transit Center building including associated systems. The funding would pay for the planning, engineering, right-of-way acquisition, and construction of the DTX.

III. Public Open space

City Park: Plan, design and construct public open space on the roof of the Transbay Transit Center.

City Park Connections: Provide connections to the Transbay Transit Center's City Park from adjacent private buildings or from public streets and plazas. Connections could include sky bridges, or connections from ground level to park level, such as elevators, escalators, funiculars, gondolas or similar means of conveying people to City Park. Connections would be required to be publicly accessible during standard hours so that members of the public could easily access City Park.

2nd and Howard Public Plaza: Create an approximately 0.5-acre open space at the corner of 2nd and Howard Streets, on a grouping of parcels located on top of the future train tunnel. The open space would serve as a major access point to the adjacent Transbay Transit Center, including featuring a possible connection to the elevated City Park on the roof of the Transit Center. The open space design would be determined through a public design process.

Transbay Park: Transbay Park would be a new approximately 1.1-acre park, located between Main, Beale, Tehama, and Clementina Streets. The Park would provide a mix of active and passive recreation spaces.

Chinatown Open Space Improvements: Improvements to multiple public open spaces in Chinatown whose use would be increased by new development in the Project Area. The open space improvements may include enhancements to Portsmouth Square, a new open space at the Chinatown Central Subway Station, and improvements to other Chinatown parks. Specific open space improvements would be determined through a public design process.

Other Downtown Open Space Improvements: Improvements to multiple public open spaces in Downtown, whose use would be increased by new development in the Project Area. Specific locations for open space improvements have not been identified yet.

Mission Square: Public plaza at the entrance to the new Transbay Transit Center at the corner of Fremont and Mission Streets. The plaza would create passive open space and circulation space for people entering and exiting the Transit Center and the adjacent Transit Tower development.

Under-Ramp Park: Under-Ramp Park would be a new system of open spaces, built adjacent to and under the Bay Bridge off-ramps and bus ramps to the Transbay Transit Center, between Harrison, Howard, First, and Second Streets. The Park would provide a mix of active and passive recreation spaces.

IV. Other Transit Center District Public Improvements

The Facilities include the other public improvements not listed above but described in the Transit Center District Plan Program Implementation Document, dated May 16, 2012, as such Document may be amended from time to time.

The costs to be financed include the costs of the acquisition of right-of-way (including right-of-way that is intended to be dedicated by the recording of a final map), the costs of design, engineering and planning, the costs of any environmental or traffic studies, surveys or other reports, costs related to landscaping and irrigation, soils testing, permits, plan check and inspection fees, insurance, legal and related overhead costs, coordination and supervision and any other costs or appurtenances related to any of the foregoing.

OTHER

The CFD may also finance any of the following:

- 1. Bond or other debt-related expenses, including underwriters discount, reserve fund, capitalized interest, letter of credit fees and expenses, bond and disclosure counsel fees and expenses, bond remarketing costs, and all other incidental expenses.
- 2. Administrative fees of the City and the bond trustee or fiscal agent related to the CFD and the bonds or other debt.
- 3. Reimbursement of costs related to the formation of the CFD advanced by the City, the landowner(s) in the CFD, or any party related to any of the foregoing, as well as reimbursement of any costs advanced by the City, the landowner(s) in the CFD or any party related to any of the foregoing, for facilities, fees or other purposes or costs of the CFD.
- 4. The CFD may also pay in full all amounts necessary to eliminate any fixed special assessment liens or to pay, repay, or defease any obligation to pay or any indebtedness secured by any tax, fee, charge, or assessment levied within the area of the CFD or may pay debt service on that indebtedness. In addition, tax revenues of the CFD may be used to make lease or debt service payments on any lease, lease-purchase contract, or certificate of participation used to finance facilities authorized to be financed by the CFD.

EXHIBIT B

CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

The following is a summary of the estimated costs of acquisition and construction of the Facilities.

Public Improvement	Estimated Cost
Streetscape and Pedestrian Primary Streets (Mission, Howard, Fremont, 1st, 2nd, New Montgomery)*^ Living Streets (Spear, Main, Beale)*	\$106,000,000 \$23,300,000
Alleys*	\$32,000,000
Fremont/Folsom off-ramp realignment	\$2,500,000
Mid-Block Crossings	\$3,000,000
Signalization	\$8,750,000
Natoma Street	\$11,000,000
Casual Carpool Waiting Area Improvements	\$250,000
Transit And Other Transportation	
Transit Delay Mitigation	\$3,000,000
BART Station Capacity	\$10,000,000
Congestion Charging Pilot	\$1,000,000
Underground Pedestrian Connector Downtown Rail Extension	\$125,000,000 \$2,598,800,000
Downtown Nail Extension	\$2,590,000,000
Open Space	
City Park	\$50,000,000
City Park connections	\$18,500,000
2nd/Howard	\$15,000,000
Transbay Park	\$10,100,000
Improvements to Downtown/Chinatown Parks Outside Plan Area	
Chinatown Open Space Improvements	\$9,000,000
Other Downtown Open Space Improvements	\$3,500,000
Mission Square	\$10,000,000 \$18,200,000
Bus Ramps/Oscar Park	\$18,300,000 \$3,059,000,000
Total	\$3,059,000,000

^{*}Includes Zone 1 streets and alleys

In addition to the acquisition and construction costs of the Facilities, the City will finance bond or other debt-issuance costs, capitalized interest, a debt service reserve fund and other costs associated with the sale of bonds or other debt and annual administration of the CFD.

The estimated bond or other debt issuance costs are approximately 5 percent of the principal amount of the bond or other debt. The estimated costs of determining the amount of

[^]Includes Traffic Studies (approx. \$600,000)

taxes, collecting special taxes, allocating special taxes, and other costs incurred in order to carry out the authorized purposes of the CFD is approximately \$70,000 per year.

The estimated costs of forming the CFD are approximately \$150,000.

EXHIBIT C

CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

Amended and Restated Rate and Method of Apportionment of Special Tax

EXHIBIT C

CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2014-1 (TRANSBAY TRANSIT CENTER)

AMENDED AND RESTATED RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX

A Special Tax applicable to each Taxable Parcel in the City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center) shall be levied and collected according to the tax liability determined by the Administrator through the application of the appropriate amount or rate for Square Footage within Taxable Buildings, as described below. All Taxable Parcels in the CFD shall be taxed for the purposes, to the extent, and in the manner herein provided, including property subsequently annexed to the CFD unless a separate Rate and Method of Apportionment of Special Tax is adopted for the annexation area.

A. **DEFINITIONS**

The terms hereinafter set forth have the following meanings:

"Act" means the Mello-Roos Community Facilities Act of 1982, as amended, being Chapter 2.5, (commencing with Section 53311), Division 2 of Title 5 of the California Government Code.

"Administrative Expenses" means any or all of the following: the fees and expenses of any fiscal agent or trustee (including any fees or expenses of its counsel) employed in connection with any Bonds, and the expenses of the City and TJPA carrying out duties with respect to CFD No. 2014-1 and the Bonds, including, but not limited to, levying and collecting the Special Tax, the fees and expenses of legal counsel, charges levied by the City Controller's Office and/or the City Treasurer and Tax Collector's Office, costs related to property owner inquiries regarding the Special Tax, costs associated with appeals or requests for interpretation associated with the Special Tax and this RMA, amounts needed to pay rebate to the federal government with respect to the Bonds, costs associated with complying with any continuing disclosure requirements for the Bonds and the Special Tax, costs associated with foreclosure and collection of delinquent Special Taxes, and all other costs and expenses of the City and TJPA in any way related to the establishment or administration of the CFD.

"Administrator" means the Director of the Office of Public Finance who shall be responsible for administering the Special Tax according to this RMA.

"Affordable Housing Project" means a residential or primarily residential project, as determined by the Zoning Authority, within which all Residential Units are Below Market Rate Units. All Land Uses within an Affordable Housing Project are exempt from the Special Tax, as provided in Section G and are subject to the limitations set forth in Section D.4 below.

- "Airspace Parcel" means a parcel with an assigned Assessor's Parcel number that constitutes vertical space of an underlying land parcel.
- "Apartment Building" means a residential or mixed-use Building within which none of the Residential Units have been sold to individual homebuyers.
- "Assessor's Parcel" or "Parcel" means a lot or parcel, including an Airspace Parcel, shown on an Assessor's Parcel Map with an assigned Assessor's Parcel number.
- "Assessor's Parcel Map" means an official map of the County Assessor designating Parcels by Assessor's Parcel number.
- "Authorized Facilities" means those public facilities authorized to be funded by the CFD as set forth in the CFD formation proceedings.
- "Base Special Tax" means the Special Tax per square foot that is used to calculate the Maximum Special Tax that applies to a Taxable Parcel pursuant to Sections C.1 and C.2 of this RMA. The Base Special Tax shall also be used to determine the Maximum Special Tax for any Net New Square Footage added to a Taxable Building in the CFD in future Fiscal Years.
- "Below Market Rate Units" or "BMR Units" means all Residential Units within the CFD that have a deed restriction recorded on title of the property that (i) limits the rental price or sales price of the Residential Unit, (ii) limits the appreciation that can be realized by the owner of such unit, or (iii) in any other way restricts the current or future value of the unit.
- "Board" means the Board of Supervisors of the City, acting as the legislative body of CFD No. 2014-1.
- "Bonds" means bonds or other debt (as defined in the Act), whether in one or more series, issued, incurred, or assumed by the CFD related to the Authorized Facilities.
- "Building" means a permanent enclosed structure that is, or is part of, a Conditioned Project.
- "Building Height" means the number of Stories in a Taxable Building, which shall be determined based on the highest Story that is occupied by a Land Use. If only a portion of a Building is a Conditioned Project, the Building Height shall be determined based on the highest Story that is occupied by a Land Use regardless of where in the Building the Taxable Parcels are located. If there is any question as to the Building Height of any Taxable Building in the CFD, the Administrator shall coordinate with the Zoning Authority to make the determination.
- "Certificate of Exemption" means a certificate issued to the then-current record owner of a Parcel that indicates that some or all of the Square Footage on the Parcel has prepaid the Special Tax obligation or has paid the Special Tax for thirty Fiscal Years and, therefore, such Square Footage shall, in all future Fiscal Years, be exempt from the levy of Special Taxes in the CFD. The Certificate of Exemption shall identify (i) the Assessor's Parcel number(s) for the Parcel(s)

on which the Square Footage is located, (ii) the amount of Square Footage for which the exemption is being granted, (iii) the first and last Fiscal Year in which the Special Tax had been levied on the Square Footage, and (iv) the date of receipt of a prepayment of the Special Tax obligation, if applicable.

"Certificate of Occupancy" or "COO" means the first certificate, including any temporary certificate of occupancy, issued by the City to confirm that a Building or a portion of a Building has met all of the building codes and can be occupied for residential and/or non-residential use. For purposes of this RMA, "Certificate of Occupancy" shall not include any certificate of occupancy that was issued prior to January 1, 2013 for a Building within the CFD; however, any subsequent certificates of occupancy that are issued for new construction or expansion of the Building shall be deemed a Certificate of Occupancy and the associated Parcel(s) shall be categorized as Taxable Parcels if the Building is, or is part of, a Conditioned Project and a Tax Commencement Letter has been provided to the Administrator for the Building.

"CFD" or "CFD No. 2014-1" means the City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center).

"Child Care Square Footage" means, collectively, the Exempt Child Care Square Footage and Taxable Child Care Square Footage within a Taxable Building in the CFD.

"City" means the City and County of San Francisco.

"Conditioned Project" means a Development Project that, pursuant to Section 424 of the Planning Code, is required to participate in funding Authorized Facilities through the CFD and, therefore, is subject to the levy of the Special Tax when Buildings (or portions thereof) within the Development Project become Taxable Buildings.

"Converted Apartment Building" means a Taxable Building that had been designated as an Apartment Building within which one or more Residential Units are subsequently sold to a buyer that is not a Landlord.

"Converted For-Sale Unit" means, in any Fiscal Year, an individual Market Rate Unit within a Converted Apartment Building for which an escrow has closed, on or prior to June 30 of the preceding Fiscal Year, in a sale to a buyer that is not a Landlord.

"County" means the City and County of San Francisco.

"CPC" means the Capital Planning Committee of the City and County of San Francisco, or if the Capital Planning Committee no longer exists, "CPC" shall mean the designated staff member(s) within the City and/or TJPA that will recommend issuance of Tax Commencement Authorizations for Conditioned Projects within the CFD.

"Development Project" means a residential, non-residential, or mixed-use development that includes one or more Buildings, or portions thereof, that are planned and entitled in a single application to the City.

"Exempt Child Care Square Footage" means Square Footage within a Taxable Building that, at the time of issuance of a COO, is determined by the Zoning Authority to be reserved for one or more licensed child care facilities. If a prepayment is made in association with any Taxable Child Care Square Footage, such Square Footage shall also be deemed Exempt Child Care Square Footage beginning in the Fiscal Year following receipt of the prepayment.

"Exempt Parking Square Footage" means the Square Footage of parking within a Taxable Building that, pursuant to Sections 151.1 and 204.5 of the Planning Code, is estimated to be needed to serve Land Uses within a building in the CFD, as determined by the Zoning Authority. If a prepayment is made in association with any Taxable Parking Square Footage, such Square Footage shall also be deemed Exempt Parking Square Footage beginning in the Fiscal Year following receipt of the prepayment.

"Fiscal Year" means the period starting July 1 and ending on the following June 30.

"For-Sale Residential Square Footage" or "For-Sale Residential Square Foot" means Square Footage that is or is expected to be part of a For-Sale Unit. The Zoning Authority shall make the determination as to the For-Sale Residential Square Footage within a Taxable Building in the CFD. For-Sale Residential Square Footage square-foot unit of For-Sale Residential Square Footage.

"For-Sale Unit" means (i) in a Taxable Building that is not a Converted Apartment Building: a Market Rate Unit that has been, or is available or expected to be, sold, and (ii) in a Converted Apartment Building, a Converted For-Sale Unit. The Administrator shall make the final determination as to whether a Market Rate Unit is a For-Sale Unit or a Rental Unit.

"Indenture" means the indenture, fiscal agent agreement, resolution, or other instrument pursuant to which CFD No. 2014-1 Bonds are issued, as modified, amended, and/or supplemented from time to time, and any instrument replacing or supplementing the same.

"Initial Annual Adjustment Factor" means, as of July 1 of any Fiscal Year, the Annual Infrastructure Construction Cost Inflation Estimate published by the Office of the City Administrator's Capital Planning Group and used to calculate the annual adjustment to the City's development impact fees that took effect as of January 1 of the prior Fiscal Year pursuant to Section 409(b) of the Planning Code, as may be amended from time to time. If changes are made to the office responsible for calculating the annual adjustment, the name of the inflation index, or the date on which the development fee adjustment takes effect, the Administrator shall continue to rely on whatever annual adjustment factor is applied to the City's development impact fees in order to calculate adjustments to the Base Special Taxes pursuant to Section D.1 below. Notwithstanding the foregoing, the Base Special Taxes shall, in no Fiscal Year, be increased or decreased by more than four percent (4%) of the amount in effect in the prior Fiscal Year.

"Initial Square Footage" means, for any Taxable Building in the CFD, the aggregate Square Footage of all Land Uses within the Building, as determined by the Zoning Authority upon issuance of the COO.

"IPIC" means the Interagency Plan Implementation Committee, or if the Interagency Plan Implementation Committee no longer exists, "IPIC" shall mean the designated staff member(s) within the City and/or TJPA that will recommend issuance of Tax Commencement Authorizations for Conditioned Projects within the CFD.

"Land Use" means residential, office, retail, hotel, parking, or child care use. For purposes of this RMA, the City shall have the final determination of the actual Land Use(s) on any Parcel within the CFD.

"Landlord" means an entity that owns at least twenty percent (20%) of the Rental Units within an Apartment Building or Converted Apartment Building.

"Market Rate Unit" means a Residential Unit that is not a Below Market Rate Unit.

"Maximum Special Tax" means the greatest amount of Special Tax that can be levied on a Taxable Parcel in the CFD in any Fiscal Year, as determined in accordance with Section C below.

"Net New Square Footage" means any Square Footage added to a Taxable Building after the Initial Square Footage in the Building has paid Special Taxes in one or more Fiscal Years.

"Office/Hotel Square Footage" or "Office/Hotel Square Foot" means Square Footage that is or is expected to be: (i) Square Footage of office space in which professional, banking, insurance, real estate, administrative, or in-office medical or dental activities are conducted, (ii) Square Footage that will be used by any organization, business, or institution for a Land Use that does not meet the definition of For-Sale Residential Square Footage Rental Residential Square Footage, or Retail Square Footage, including space used for cultural, educational, recreational, religious, or social service facilities, (iii) Taxable Child Care Square Footage, (iv) Square Footage in a residential care facility that is staffed by licensed medical professionals, and (v) any other Square Footage within a Taxable Building that does not fall within the definition provided for other Land Uses in this RMA. Notwithstanding the foregoing, street-level retail bank branches, real estate brokerage offices, and other such ground-level uses that are open to the public shall be categorized as Retail Square Footage pursuant to the Planning Code. Office/Hotel Square Foot means a single square-foot unit of Office/Hotel Square Footage.

For purposes of this RMA, "Office/Hotel Square Footage" shall also include Square Footage that is or is expected to be part of a non-residential structure that constitutes a place of lodging, providing temporary sleeping accommodations and related facilities. All Square Footage that shares an Assessor's Parcel number within such a non-residential structure, including Square Footage of restaurants, meeting and convention facilities, gift shops, spas, offices, and other related uses shall be categorized as Office/Hotel Square Footage. If there are separate Assessor's Parcel numbers for these other uses, the Administrator shall apply the Base Special Tax for

Retail Square Footage to determine the Maximum Special Tax for Parcels on which a restaurant, gift shop, spa, or other retail use is located or anticipated, and the Base Special Tax for Office/Hotel Square Footage shall be used to determine the Maximum Special Tax for Parcels on which other uses in the building are located. The Zoning Authority shall make the final determination as to the amount of Office/Hotel Square Footage within a building in the CFD.

"Planning Code" means the Planning Code of the City and County of San Francisco, as may be amended from time to time.

"Proportionately" means that the ratio of the actual Special Tax levied in any Fiscal Year to the Maximum Special Tax authorized to be levied in that Fiscal Year is equal for all Taxable Parcels.

"Rental Residential Square Footage" or "Rental Residential Square Foot" means Square Footage that is or is expected to be used for one or more of the following uses: (i) Rental Units, (ii) any type of group or student housing which provides lodging for a week or more and may or may not have individual cooking facilities, including but not limited to boarding houses, dormitories, housing operated by medical institutions, and single room occupancy units, or (iii) a residential care facility that is not staffed by licensed medical professionals. The Zoning Authority shall make the determination as to the amount of Rental Residential Square Footage within a Taxable Building in the CFD. Rental Residential Square Foot means a single square-foot unit of Rental Residential Square Footage.

"Rental Unit" means (i) all Market Rate Units within an Apartment Building, and (ii) all Market Rate Units within a Converted Apartment Building that have yet to be sold to an individual homeowner or investor. "Rental Unit" shall not include any Residential Unit which has been purchased by a homeowner or investor and subsequently offered for rent to the general public. The Administrator shall make the final determination as to whether a Market Rate Unit is a For-Sale Unit or a Rental Unit.

"Retail Square Footage" or "Retail Square Foot" means Square Footage that is or, based on the Certificate of Occupancy, will be Square Footage of a commercial establishment that sells general merchandise, hard goods, food and beverage, personal services, and other items directly to consumers, including but not limited to restaurants, bars, entertainment venues, health clubs, laundromats, dry cleaners, repair shops, storage facilities, and parcel delivery shops. In addition, all Taxable Parking Square Footage in a Building, and all street-level retail bank branches, real estate brokerages, and other such ground-level uses that are open to the public, shall be categorized as Retail Square Footage for purposes of calculating the Maximum Special Tax pursuant to Section C below. The Zoning Authority shall make the final determination as to the amount of Retail Square Footage within a Taxable Building in the CFD. Retail Square Foot means a single square-foot unit of Retail Square Footage.

"Residential Unit" means an individual townhome, condominium, live/work unit, or apartment within a Building in the CFD.

"Residential Use" means (i) any and all Residential Units within a Taxable Building in the CFD, (ii) any type of group or student housing which provides lodging for a week or more and may or may not have individual cooking facilities, including but not limited to boarding houses, dormitories, housing operated by medical institutions, and single room occupancy units, and (iii) a residential care facility that is not staffed by licensed medical professionals.

"RMA" means this Rate and Method of Apportionment of Special Tax.

"Special Tax" means a special tax levied in any Fiscal Year to pay the Special Tax Requirement.

"Special Tax Requirement" means the amount necessary in any Fiscal Year to: (i) pay principal and interest on Bonds that are due in the calendar year that begins in such Fiscal Year; (ii) pay periodic costs on the Bonds, including but not limited to, credit enhancement, liquidity support and rebate payments on the Bonds, (iii) create and/or replenish reserve funds for the Bonds to the extent such replenishment has not been included in the computation of the Special Tax Requirement in a previous Fiscal Year; (iv) cure any delinquencies in the payment of principal or interest on Bonds which have occurred in the prior Fiscal Year; (v) pay Administrative Expenses; and (vi) pay directly for Authorized Facilities. The amounts referred to in clauses (i) and (ii) of the preceding sentence may be reduced in any Fiscal Year by: (i) interest earnings on or surplus balances in funds and accounts for the Bonds to the extent that such earnings or balances are available to apply against such costs pursuant to the Indenture; (ii) in the sole and absolute discretion of the City, proceeds received by the CFD from the collection of penalties associated with delinquent Special Taxes; and (iii) any other revenues available to pay such costs as determined by the Administrator.

"Square Footage" means, for any Taxable Building in the CFD, the net saleable or leasable square footage of each Land Use on each Taxable Parcel within the Building, as determined by the Zoning Authority. If a building permit is issued to increase the Square Footage on any Taxable Parcel, the Administrator shall, in the first Fiscal Year after the final building permit inspection has been conducted in association with such expansion, work with the Zoning Authority to recalculate (i) the Square Footage of each Land Use on each Taxable Parcel, and (ii) the Maximum Special Tax for each Taxable Parcel based on the increased Square Footage. The final determination of Square Footage for each Land Use on each Taxable Parcel shall be made by the Zoning Authority.

"Story" or "Stories" means a portion or portions of a Building, except a mezzanine as defined in the City Building Code, included between the surface of any floor and the surface of the next floor above it, or if there is no floor above it, then the space between the surface of the floor and the ceiling next above it.

"Taxable Building" means, in any Fiscal Year, any Building within the CFD that is, or is part of, a Conditioned Project, and for which a Certificate of Occupancy was issued and a Tax Commencement Authorization was received by the Administrator on or prior to June 30 of the preceding Fiscal Year. If only a portion of the Building is a Conditioned Project, as determined

by the Zoning Authority, that portion of the Building shall be treated as a Taxable Building for purposes of this RMA.

"Tax Commencement Authorization" means a written authorization issued by the Administrator upon the recommendations of the IPIC and CPC in order to initiate the levy of the Special Tax on a Conditioned Project that has been issued a COO.

"Taxable Child Care Square Footage" means the amount of Square Footage determined by subtracting the Exempt Child Care Square Footage within a Taxable Building from the total net leasable square footage within a Building that is used for licensed child care facilities, as determined by the Zoning Authority.

"Taxable Parcel" means, within a Taxable Building, any Parcel that is not exempt from the Special Tax pursuant to law or Section G below. If, in any Fiscal Year, a Special Tax is levied on only Net New Square Footage in a Taxable Building, only the Parcel(s) on which the Net New Square Footage is located shall be Taxable Parcel(s) for purposes of calculating and levying the Special Tax pursuant to this RMA.

"Taxable Parking Square Footage" means Square Footage of parking in a Taxable Building that is determined by the Zoning Authority not to be Exempt Parking Square Footage.

"TJPA" means the Transbay Joint Powers Authority.

"Zoning Authority" means either the City Zoning Administrator, the Executive Director of the San Francisco Office of Community Investment and Infrastructure, or an alternate designee from the agency or department responsible for the approvals and entitlements of a project in the CFD. If there is any doubt as to the responsible party, the Administrator shall coordinate with the City Zoning Administrator to determine the appropriate party to serve as the Zoning Authority for purposes of this RMA.

B. <u>DATA FOR CFD ADMINISTRATION</u>

On or after July 1 of each Fiscal Year, the Administrator shall identify the current Assessor's Parcel numbers for all Taxable Parcels in the CFD. In order to identify Taxable Parcels, the Administrator shall confirm which Buildings in the CFD have been issued both a Tax Commencement Authorization and a COO.

The Administrator shall also work with the Zoning Authority to confirm: (i) the Building Height for each Taxable Building, (ii) the For-Sale Residential Square Footage, Rental Residential Square Footage, Office/Hotel Square Footage, and Retail Square Footage on each Taxable Parcel, (iii) if applicable, the number of BMR Units and aggregate Square Footage of BMR Units within the Building, (iv) whether any of the Square Footage on a Parcel is subject to a Certificate of Exemption, and (v) the Special Tax Requirement for the Fiscal Year. In each Fiscal Year, the Administrator shall also keep track of how many Fiscal Years the Special Tax has been levied on each Parcel within the CFD. If there is Initial Square Footage and Net New

Square Footage on a Parcel, the Administrator shall separately track the duration of the Special Tax levy in order to ensure compliance with Section F below.

In any Fiscal Year, if it is determined by the Administrator that (i) a parcel map or condominium plan for a portion of property in the CFD was recorded after January 1 of the prior Fiscal Year (or any other date after which the Assessor will not incorporate the newly-created parcels into the then current tax roll), and (ii) the Assessor does not yet recognize the newly-created parcels, the Administrator shall calculate the Special Tax that applies separately to each newly-created parcel, then applying the sum of the individual Special Taxes to the Assessor's Parcel that was subdivided by recordation of the parcel map or condominium plan.

C. <u>DETERMINATION OF THE MAXIMUM SPECIAL TAX</u>

1. Base Special Tax

Once the Building Height of, and Land Use(s) within, a Taxable Building have been identified, the Base Special Tax to be used for calculation of the Maximum Special Tax for each Taxable Parcel within the Building shall be determined based on reference to the applicable table(s) below:

FOR-SALE RESIDENTIAL SQUARE FOOTAGE

	Base Special Tax
Building Height	Fiscal Year 2013-14*
1 – 5 Stories	\$4.71 per For-Sale Residential Square Foot
6 – 10 Stories	\$5.02 per For-Sale Residential Square Foot
11 – 15 Stories	\$6.13 per For-Sale Residential Square Foot
16 – 20 Stories	\$6.40 per For-Sale Residential Square Foot
21 – 25 Stories	\$6.61 per For-Sale Residential Square Foot
26 – 30 Stories	\$6.76 per For-Sale Residential Square Foot
31 – 35 Stories	\$6.88 per For-Sale Residential Square Foot
36 – 40 Stories	\$7.00 per For-Sale Residential Square Foot
41 – 45 Stories	\$7.11 per For Sale Residential Square Foot
46 – 50 Stories	\$7.25 per For-Sale Residential Square Foot
More than 50 Stories	\$7.36 per For-Sale Residential Square Foot

RENTAL RESIDENTIAL SQUARE FOOTAGE

	Base Special Tax
Building Height	Fiscal Year 2013-14*
1 – 5 Stories	\$4.43 per Rental Residential Square Foot
6 – 10 Stories	\$4.60 per Rental Residential Square Foot
11 – 15 Stories	\$4.65 per Rental Residential Square Foot
16 – 20 Stories	\$4.68 per Rental Residential Square Foot
21 – 25 Stories	\$4.73 per Rental Residential Square Foot
26 – 30 Stories	\$4.78 per Rental Residential Square Foot
31 – 35 Stories	\$4.83 per Rental Residential Square Foot
36 – 40 Stories	\$4.87 per Rental Residential Square Foot
41 – 45 Stories	\$4.92 per Rental Residential Square Foot
46 – 50 Stories	\$4.98 per Rental Residential Square Foot
More than 50 Stories	\$5.03 per Rental Residential Square Foot

OFFICE/HOTEL SQUARE FOOTAGE

Base Special Tax
Fiscal Year 2013-14*
\$3.45 per Office/Hotel Square Foot
\$3.56 per Office/Hotel Square Foot
\$4.03 per Office/Hotel Square Foot
\$4.14 per Office/Hotel Square Foot
\$4.25 per Office/Hotel Square Foot
\$4.36 per Office/Hotel Square Foot
\$4.47 per Office/Hotel Square Foot
\$4.58 per Office/Hotel Square Foot
\$4.69 per Office/Hotel Square Foot
\$4.80 per Office/Hotel Square Foot
\$4.91 per Office/Hotel Square Foot

RETAIL SQUARE FOOTAGE

	Base Special Tax
Building Height	Fiscal Year 2013-14*
N/A	\$3.18 per Retail Square Foot

^{*} The Base Special Tax rates shown above for each Land Use shall escalate as set forth in Section D.1 below.

2. Determining the Maximum Special Tax for Taxable Parcels

Upon issuance of a Tax Commencement Authorization and the first Certificate of Occupancy for a Taxable Building within a Conditioned Project that is not an Affordable Housing Project, the

Administrator shall coordinate with the Zoning Authority to determine the Square Footage of each Land Use on each Taxable Parcel. The Administrator shall then apply the following steps to determine the Maximum Special Tax for the next succeeding Fiscal Year for each Taxable Parcel in the Taxable Building:

- Step 1. Determine the Building Height for the Taxable Building for which a Certificate of Occupancy was issued.
- Step 2. Determine the For-Sale Residential Square Footage and/or Rental Residential Square Footage for all Residential Units on each Taxable Parcel, as well as the Office/Hotel Square Footage and Retail Square Footage on each Taxable Parcel.
- Step 3. For each Taxable Parcel that includes only For-Sale Units, multiply the For-Sale Residential Square Footage by the applicable Base Special Tax from Section C.1 to determine the Maximum Special Tax for the Taxable Parcel.
- Step 4. For each Taxable Parcel that includes only Rental Units, multiply the Rental Residential Square Footage by the applicable Base Special Tax from Section C.1 to determine the Maximum Special Tax for the Taxable Parcel.
- Step 5. For each Taxable Parcel that includes only Residential Uses other than Market Rate Units, net out the Square Footage associated with any BMR Units and multiply the remaining Rental Residential Square Footage (if any) by the applicable Base Special Tax from Section C.1 to determine the Maximum Special Tax for the Taxable Parcel.
- Step 6. For each Taxable Parcel that includes only Office/Hotel Square Footage, multiply the Office/Hotel Square Footage on the Parcel by the applicable Base Special Tax from Section C.1 to determine the Maximum Special Tax for the Taxable Parcel.
- Step 7. For each Taxable Parcel that includes only Retail Square Footage, multiply the Retail Square Footage on the Parcel by the applicable Base Special Tax from Section C.1 to determine the Maximum Special Tax for the Taxable Parcel.
- Step 8. For Taxable Parcels that include multiple Land Uses, separately determine the For-Sale Residential Square Footage, Rental Residential Square Footage, Office/Hotel Square Footage, and/or Retail Square Footage. Multiply the Square Footage of each Land Use by the applicable Base Special Tax from Section C.1, and sum the individual amounts to determine the aggregate Maximum Special Tax for the Taxable Parcel for the first succeeding Fiscal Year.

D. CHANGES TO THE MAXIMUM SPECIAL TAX

1. Annual Escalation of Base Special Tax

The Base Special Tax rates identified in Section C.1 are applicable for fiscal year 2013-14. Beginning July 1, 2014 and each July 1 thereafter, the Base Special Taxes shall be adjusted by the Initial Annual Adjustment Factor. The Base Special Tax rates shall be used to calculate the Maximum Special Tax for each Taxable Parcel in a Taxable Building for the first Fiscal Year in which the Building is a Taxable Building, as set forth in Section C.2 and subject to the limitations set forth in Section D.3.

2. Adjustment of the Maximum Special Tax

After a Maximum Special Tax has been assigned to a Parcel for its first Fiscal Year as a Taxable Parcel pursuant to Section C.2 and Section D.1, the Maximum Special Tax shall escalate for subsequent Fiscal Years beginning July 1 of the Fiscal Year after the first Fiscal Year in which the Parcel was a Taxable Parcel, and each July 1 thereafter, by two percent (2%) of the amount in effect in the prior Fiscal Year. In addition to the foregoing, the Maximum Special Tax assigned to a Taxable Parcel shall be increased in any Fiscal Year in which the Administrator determines that Net New Square Footage was added to the Parcel in the prior Fiscal Year.

3. Converted Apartment Buildings

If an Apartment Building in the CFD becomes a Converted Apartment Building, the Administrator shall rely on information from the County Assessor, site visits to the sales office, data provided by the entity that is selling Residential Units within the Building, and any other available source of information to track sales of Residential Units. In the first Fiscal Year in which there is a Converted For-Sale Unit within the Building, the Administrator shall determine the applicable Base Maximum Special Tax for For-Sale Residential Units for that Fiscal Year. Such Base Maximum Special Tax shall be used to calculate the Maximum Special Tax for all Converted For-Sale Units in the Building in that Fiscal Year. In addition, this Base Maximum Special Tax, escalated each Fiscal Year by two percent (2%) of the amount in effect in the prior Fiscal Year, shall be used to calculate the Maximum Special Tax for all future Converted For-Sale Units within the Building. Solely for purposes of calculating Maximum Special Taxes for Converted For-Sale Units within the Converted Apartment Building, the adjustment of Base Maximum Special Taxes set forth in Section D.1 shall not apply. All Rental Residential Square Footage within the Converted Apartment Building shall continue to be subject to the Maximum Special Tax for Rental Residential Square Footage until such time as the units become Converted For-Sale Units. The Maximum Special Tax for all Taxable Parcels within the Building shall escalate each Fiscal Year by two percent (2%) of the amount in effect in the prior Fiscal Year.

4. BMR Unit/Market Rate Unit Transfers

If, in any Fiscal Year, the Administrator determines that a Residential Unit that had previously been designated as a BMR Unit no longer qualifies as such, the Maximum Special Tax on the

new Market Rate Unit shall be established pursuant to Section C.2 and adjusted, as applicable, by Sections D.1 and D.2. If a Market Rate Unit becomes a BMR Unit after it has been taxed in prior Fiscal Years as a Market Rate Unit, the Maximum Special Tax on such Residential Unit shall not be decreased unless: (i) a BMR Unit is simultaneously redesignated as a Market Rate Unit, and (ii) such redesignation results in a Maximum Special Tax on the new Market Rate Unit that is greater than or equal to the Maximum Special Tax that was levied on the Market Rate Unit prior to the swap of units. If, based on the Building Height or Square Footage, there would be a reduction in the Maximum Special Tax due to the swap, the Maximum Special Tax that applied to the former Market Rate Unit will be transferred to the new Market Rate Unit regardless of the Building Height and Square Footage associated with the new Market Rate Unit.

5. Changes in Land Use on a Taxable Parcel

If any Square Footage that had been taxed as For-Sale Residential Square Footage, Rental Residential Square Footage, Office/Hotel Square Footage, or Retail Square Footage in a prior Fiscal Year is rezoned or otherwise changes Land Use, the Administrator shall apply the applicable subsection in Section C.2 to calculate what the Maximum Special Tax would be for the Parcel based on the new Land Use(s). If the amount determined is greater than the Maximum Special Tax that applied to the Parcel prior to the Land Use change, the Administrator shall increase the Maximum Special Tax to the amount calculated for the new Land Uses. If the amount determined is less than the Maximum Special Tax that applied prior to the Land Use change, there will be no change to the Maximum Special Tax for the Parcel. Under no circumstances shall the Maximum Special Tax on any Taxable Parcel be reduced, regardless of changes in Land Use or Square Footage on the Parcel, including reductions in Square Footage that may occur due to demolition, fire, water damage, or acts of God. In addition, if a Taxable Building within the CFD that had been subject to the levy of Special Taxes in any prior Fiscal Year becomes all or part of an Affordable Housing Project, the Parcel(s) shall continue to be subject to the Maximum Special Tax that had applied to the Parcel(s) before they became part of the Affordable Housing Project. All Maximum Special Taxes determined pursuant to Section C.2 shall be adjusted, as applicable, by Sections D.1 and D.2.

6. Prepayments

If a Parcel makes a prepayment pursuant to Section H below, the Administrator shall issue the owner of the Parcel a Certificate of Exemption for the Square Footage that was used to determine the prepayment amount, and no Special Tax shall be levied on the Parcel in future Fiscal Years unless there is Net New Square Footage added to a Building on the Parcel. Thereafter, a Special Tax calculated based solely on the Net New Square Footage on the Parcel shall be levied for up to thirty Fiscal Years, subject to the limitations set forth in Section F below. Notwithstanding the foregoing, any Special Tax that had been levied against, but not yet collected from, the Parcel is still due and payable, and no Certificate of Exemption shall be issued until such amounts are fully paid. If a prepayment is made in order to exempt Taxable Child Care Square Footage on a Parcel on which there are multiple Land Uses, the Maximum Special Tax for the Parcel shall be recalculated based on the exemption of this Child Care Square Footage which shall, after such prepayment, be designated as Exempt Child Care Square Footage and remain exempt in all Fiscal Years after the prepayment has been received.

E. METHOD OF LEVY OF THE SPECIAL TAX

Each Fiscal Year, the Special Tax shall be levied Proportionately on each Taxable Parcel up to 100% of the Maximum Special Tax for each Parcel for such Fiscal Year until the amount levied on Taxable Parcels is equal to the Special Tax Requirement.

F. COLLECTION OF SPECIAL TAX

The Special Taxes for CFD No. 2014-1 shall be collected in the same manner and at the same time as ordinary ad valorem property taxes, provided, however, that prepayments are permitted as set forth in Section H below and provided further that the City may directly bill the Special Tax, may collect Special Taxes at a different time or in a different manner, and may collect delinquent Special Taxes through foreclosure or other available methods.

The Special Tax shall be levied and collected from the first Fiscal Year in which a Parcel is designated as a Taxable Parcel until the principal and interest on all Bonds have been paid, the City's costs of constructing or acquiring Authorized Facilities from Special Tax proceeds have been paid, and all Administrative Expenses have been paid or reimbursed. Notwithstanding the foregoing, the Special Tax shall not be levied on any Square Footage in the CFD for more than thirty Fiscal Years, except that a Special Tax that was lawfully levied in or before the final Fiscal Year and that remains delinquent may be collected in subsequent Fiscal Years. After a Building or a particular block of Square Footage within a Building (i.e., Initial Square Footage vs. Net New Square Footage) has paid the Special Tax for thirty Fiscal Years, the then-current record owner of the Parcel(s) on which that Square Footage is located shall be issued a Certificate of Exemption for such Square Footage. Notwithstanding the foregoing, the Special Tax shall cease to be levied, and a Release of Special Tax Lien shall be recorded against all Parcels in the CFD that are still subject to the Special Tax, after the Special Tax has been levied in the CFD for seventy-five Fiscal Years.

Pursuant to Section 53321 (d) of the Act, the Special Tax levied against Residential Uses shall under no circumstances increase more than ten percent (10%) as a consequence of delinquency or default by the owner of any other Parcel or Parcels and shall, in no event, exceed the Maximum Special Tax in effect for the Fiscal Year in which the Special Tax is being levied.

G. EXEMPTIONS

Notwithstanding any other provision of this RMA, no Special Tax shall be levied on: (i) Square Footage for which a prepayment has been received and a Certificate of Exemption issued, (ii) Below Market Rate Units except as otherwise provided in Sections D.3 and D.4, (iii) Affordable Housing Projects, including all Residential Units, Retail Square Footage, and Office Square Footage within buildings that are part of an Affordable Housing Project, except as otherwise provided in Section D.4, and (iv) Exempt Child Care Square Footage.

H. PREPAYMENT OF SPECIAL TAX

The Special Tax obligation applicable to Square Footage in a building may be fully prepaid as described herein, provided that a prepayment may be made only if (i) the Parcel is a Taxable Parcel, and (ii) there are no delinquent Special Taxes with respect to such Assessor's Parcel at the time of prepayment. Any prepayment made by a Parcel owner must satisfy the Special Tax obligation associated with all Square Footage on the Parcel that is subject to the Special Tax at the time the prepayment is calculated. An owner of an Assessor's Parcel intending to prepay the Special Tax obligation shall provide the City with written notice of intent to prepay. Within 30 days of receipt of such written notice, the City or its designee shall notify such owner of the prepayment amount for the Square Footage on such Assessor's Parcel. Prepayment must be made not less than 75 days prior to any redemption date for Bonds to be redeemed with the proceeds of such prepaid Special Taxes. The Prepayment Amount for a Taxable Parcel shall be calculated as follows:

- Step 1: Determine the Square Footage of each Land Use on the Parcel.
- Step 2: Determine how many Fiscal Years the Square Footage on the Parcel has paid the Special Tax, which may be a separate total for Initial Square Footage and Net New Square Footage on the Parcel. If a Special Tax has been levied, but not yet paid, in the Fiscal Year in which the prepayment is being calculated, such Fiscal Year will be counted as a year in which the Special Tax was paid, but a Certificate of Exemption shall not be issued until such Special Taxes are received by the City's Office of the Treasurer and Tax Collector.
- Step 3: Subtract the number of Fiscal Years for which the Special Tax has been paid (as determined in Step 2) from 30 to determine the remaining number of Fiscal Years for which Special Taxes are due from the Square Footage for which the prepayment is being made. This calculation would result in a different remainder for Initial Square Footage and Net New Square Footage within a building.
- Step 4: Separately for Initial Square Footage and Net New Square Footage, and separately for each Land Use on the Parcel, multiply the amount of Square Footage by the applicable Maximum Special Tax that would apply to such Square Footage in each of the remaining Fiscal Years, taking into account the 2% escalator set forth in Section D.2, to determine the annual stream of Maximum Special Taxes that could be collected in future Fiscal Years.
- Step 5: For each Parcel for which a prepayment is being made, sum the annual amounts calculated for each Land Use in Step 4 to determine the annual Maximum Special Tax that could have been levied on the Parcel in each of the remaining Fiscal Years.

Step 6. Calculate the net present value of the future annual Maximum Special Taxes that were determined in Step 5 using, as the discount rate for the net present value calculation, the true interest cost (TIC) on the Bonds as identified by the Office of Public Finance. If there is more than one series of Bonds outstanding at the time of the prepayment calculation, the Administrator shall determine the weighted average TIC based on the Bonds from each series that remain outstanding. The amount determined pursuant to this Step 6 is the required prepayment for each Parcel. Notwithstanding the foregoing, if at any point in time the Administrator determines that the Maximum Special Tax revenue that could be collected from Square Footage that remains subject to the Special Tax after the proposed prepayment is less than 110% of debt service on Bonds that will remain outstanding after defeasance or redemption of Bonds from proceeds of the estimated prepayment, the amount of the prepayment shall be increased until the amount of Bonds defeased or redeemed is sufficient to reduce remaining annual debt service to a point at which 110% debt service coverage is realized.

Once a prepayment has been received by the City, a Certificate of Exemption shall be issued to the owner of the Parcel indicating that all Square Footage that was the subject of such prepayment shall be exempt from Special Taxes.

I. <u>INTERPRETATION OF SPECIAL TAX FORMULA</u>

The City may interpret, clarify, and revise this RMA to correct any inconsistency, vagueness, or ambiguity, by resolution and/or ordinance, as long as such interpretation, clarification, or revision does not materially affect the levy and collection of the Special Taxes and any security for any Bonds.

J. SPECIAL TAX APPEALS

Any taxpayer who wishes to challenge the accuracy of computation of the Special Tax in any Fiscal Year may file an application with the Administrator. The Administrator, in consultation with the City Attorney, shall promptly review the taxpayer's application. If the Administrator concludes that the computation of the Special Tax was not correct, the Administrator shall correct the Special Tax levy and, if applicable in any case, a refund shall be granted. If the Administrator concludes that the computation of the Special Tax was correct, then such determination shall be final and conclusive, and the taxpayer shall have no appeal to the Board from the decision of the Administrator.

The filing of an application or an appeal shall not relieve the taxpayer of the obligation to pay the Special Tax when due.

Nothing in this Section J shall be interpreted to allow a taxpayer to bring a claim that would otherwise be barred by applicable statutes of limitation set forth in the Act or elsewhere in applicable law.

16

EXHIBIT D

CITY AND COUNTY OF SAN FRANCISCO Community Facilities District No. 2014-1 (Transbay Transit Center)

CFD Formation Study

Description of CFD Formation Study. The Implementation Document calls for a CFD formation study:

"To estimate the revenues that could be generated by a Mello-Roos Special Tax from the Plan area, the Funding Program assumes that each new development or net addition of square footage in the Plan Area that would exceed the 9:1 FAR threshold would pay a Special Tax equivalent to 0.55 percent of the assessed value of the entire development project, which would raise the overall tax rate to roughly 1.70 percent of assessed value of the affected property. In actuality, if a CFD were to be formed, the Special Tax would be established through an election that would authorize the imposition of the Special Tax. The Special Tax structure would likely not be directly related to property value. Rather, it will likely be assessed based on a variety of factors, as determined through a detailed CFD formation study, such as the amount of development on the property and other factors, and the Special Tax will be a per-square foot assessment. However regardless of the ultimate methodology and tax structure, the final Special Tax assessed to each property will be calculated to be equivalent to 0.55 percent of property value."

Summary of Special Tax Rate Calculation. The Implementation Document alternately refers to a special tax that would be equivalent to 0.55 percent of "property value" and a special tax that would be equivalent to 0.55 percent of "assessed value." In a manner that is consistent with California law, the Proposed RMA calculates special tax rates based on the net square footage of each type of use (office, residential, hotel, etc.) and density of use (the rate is higher for buildings with more floors). The rates are based on the values of typical space of each type and density within the Transbay Transit Center District, with the objective that the total tax for any particular property subject to the special tax will be the equivalent of 0.55 percent of the value of the property.¹

The following paragraphs summarize the method by which City staff developed the Proposed RMA:

Concord Group Study. The City commissioned the Concord Group to calculate the estimated value of hypothetical buildings in the Transit Center District Plan area in certain landuse categories in Spring 2013. The Concord Group report, dated April 10, 2013, that was used by City staff in preparation of the Proposed RMA is attached hereto as Appendix 1.

Although the City used the Concord Group study to set the Base Special Taxes for fiscal year 2013-14, which is consistent with the Implementation Document, the CFD special tax has not been designed as an ad valorem tax; in other words, the CFD special tax will not be levied on any particular parcel based upon the value of that parcel.

The Concord Group study specifically identified a building height premium for residential and office uses.

Rate and Method of Apportionment of Special Tax. The City commissioned a special tax consultant to develop the rate and method of levying the special taxes on taxable property in the CFD. The special tax consultant drafted the Proposed RMA, in consultation with City staff and consultants and representatives of the Transbay Joint Powers Authority and the Office of Community Investment and Infrastructure. The Proposed RMA distinguishes among land uses (specifically, for-sale residential, for-rent residential, office, retail, hotel, parking and child care) and, with reference to the building height premium identified by the Concord Group, distinguishes among residential and office/hotel buildings based on height.

<u>Base Special Taxes; Maximum Special Taxes.</u> As explained more completely below, the Proposed RMA includes two special tax rates:

- (A) A "Base Special Tax" for fiscal year 2013-14 that is based on 0.55 percent of the values determined by the Concord Group.
- (B) A "Maximum Special Tax" that may be levied on a "Taxable Parcel" for a 30-year period. The Base Special Tax will be used to calculate the Maximum Special Tax for a Taxable Parcel for the first fiscal year in which it is subject to the special tax.

Adjustment Factors. Because the Implementation Document calls for "the final Special Tax assessed to each property [to] be calculated to be equivalent to 0.55 percent of property value," City staff proposed two adjustment factors to the fiscal year 2013-14 Base Special Taxes. The first adjustment factor will be applied to the Base Special Taxes beginning in the City's fiscal year 2014-15 and, separately for each Taxable Parcel, continuing through the fiscal year in which special taxes are first levied on the Taxable Parcel.

The second adjustment factor would adjust the Maximum Special Tax for a Taxable Parcel for the 2nd through 30th years that the parcel is subject to the special tax.

Initial Adjustment Factor. The Implementation Document contemplates that special taxes would apply to a parcel for 30 years beginning at issuance of the first temporary certificate of occupancy. The Proposed RMA, in order to ensure a special tax revenue flow that will efficiently support the issuance of bonds (which are typically issued with a 30-year final maturity), calls for the City to begin levying the special tax on a parcel when the first temporary certificate of occupancy has been issued for the related building and the Director of Public Finance (upon the recommendations of the Interagency Plan Implementation Committee and Capital Planning Committee) has ordered the special taxes to be levied (this order is referred to in the Proposed RMA as a "Tax Commencement Authorization").

City staff initially considered a pre-certificate of occupancy adjustment factor that would have annually increased the Base Special Taxes beginning with fiscal year 2014-15 by reference to an annual appraisal of market value in the Transit Center area. However, as a result of initial feedback from developers that the proposed adjustment factor would make it difficult for them to estimate the special tax burden on a property prior to issuance of a certificate of occupancy, City staff incorporated an alternative initial adjustment factor in the Proposed RMA, which the City believes is responsive to the developers' initial concerns: the Annual Infrastructure Construction Cost Inflation

Estimate published by the Office of the City Administrator's Capital Planning Group, as it may be amended from time to time. However, to avoid large annual fluctuations in the Base Special Taxes as a result of the initial adjustment factor, the Proposed RMA provides that the Base Special Taxes may not be increased or decreased in a fiscal year by more than four percent of the amount in effect in the prior fiscal year.

Escalation After Certificate of Occupancy. The Proposed RMA calls for a "Maximum Special Tax" to be established for each property when a Certificate of Occupancy and a Tax Commencement Authorization have been issued for the Building. The annual adjustment factor is 2 percent of the amount in effect in the prior year and will be applied during the 2nd through 30th years in which special taxes will be levied on a parcel. The annual adjustment factor reflects City staff's attempt to balance, on the one hand, references to 0.55 percent of property value in the Implementation Document and, on the other hand, the goal of establishing a special tax that can be efficiently leveraged for the issuance of bonds.

Article XIIIA, Section 2 of the California Constitution provides for an escalation of assessed values in each year based on a variety of factors, including inflation. The inflation adjustment in any year cannot exceed 2 percent, but may be lower based on the consumer price index. In 31 of the 39 years beginning with fiscal year 1976-77 and continuing through fiscal year 2014-15, the inflation escalator has been equal to 2 percent.

Although it would have been possible to tie this second adjustment factor to the annual Proposition 13 inflation adjustment, City staff decided to establish a fixed 2 percent adjustment factor because, if the adjustment factor were a variable amount, the special taxes that would be generated by the adjustment factor could not be leveraged for the issuance of bonds because bond investors would not tolerate the possibility that special tax revenues could be less than bond debt service. For the same reason, the Proposed RMA does not permit downward adjustment of Maximum Special Taxes in those circumstances in which the assessed value of a property could be temporarily adjusted under California Revenue and Taxation Code Section 51(b). However, the Proposed RMA also does not propose to escalate the Maximum Special Tax that could be paid by a property based on new construction and changes of ownership, which, based on relevant San Francisco history, are factors that are likely to increase a Taxable Parcel's assessed value during the 30 years in which special taxes are levied on the Taxable Parcel.

Appendix 1 Concord Group Report



THE CONCORD GROUP

251 KEARNY STREET, 6TH FLOOR SAN FRANCISCO, CALIFORNIA 94108 PHONE 415.397.5490 FAX 415.397.5496

DEVELOPMENT VALUATION UPDATE FOR VARIOUS REAL ESTATE PRODUCT TYPES RELATIVE TO THE ASSESSMENT OF A CFD ON THE TRANSBAY PLANNING DISTRICT IN SAN FRANCISCO, CALIFORNIA

DEVELOPMENT VALUE UPDATE APRIL 10, 2013

PREPARED FOR:
NANCY WHELAN
CONSULTING ON BEHALF
OF THE TRANSBAY JOINT
POWERS AUTHORITY

LIST OF EXHIBITS

SUMMARY OF FINDINGS

- 1. Summary of Product Type Values by Building Type
- II. FOR SALE RESIDENTIAL
- Market Area Definition
- . Macro Market Trends
- . Comparable Inventory
- . Inventory Map
- . Resale Inventory
- Premium Structures
- Positioning
- 8. For Sale Value Projection by Building Type

III. FOR RENT RESIDENTIAL

- . Market Area Definition
- Macro Market Trends
- Comparable Inventory
- Inventory Map
- . Building Trades
- . Premium Structures
- . Positioning
- 8. For Rent Value Projection by Building Type

IV. OFFICE

- Market Area Definition
- Macro Market Trends
- Comparable Inventory
- Inventory Map
- **Building Trades**
- Premium Structures
- Positioning
- 3. Office Value Projection by Building Type

V. RETAIL

- Market Area Definition
- Macro Market Trends
- . Comparable Inventory
- Inventory Map
- Positioning
- . Retail Value Projection

VI. HOTEL

- Market Area Definition
- Macro Market Trends
- Comparable Inventory
- Inventory Map
- **Building Trades**

Hotel Value Projection

Positioning

9.

I. SUMMARY

EXHIBIT I-1

VALUATION SUMMARY BY PRODUCT TYPE TRANSBAY MARCH 2013

Average Per Square Foot Development Value by Building Height **Ground Floor** Hotel Number of For Sale Residential For Rent Residential Office Mid-Rise High-Rise Low-Rise High-Rise Retail Business Luxury Floors High-Rise Podium **Podium** Mid-Rise \$853 \$849 \$884 \$796 \$823 \$831 \$614 \$675 \$579 \$528 \$1,218 \$849 \$906 \$796 \$824 \$831 \$617 \$679 \$853 2 \$683 3 \$853 \$849 \$927 \$796 \$825 \$831 \$621 4 \$853 \$849 \$947 \$797 \$826 \$831 \$625 \$687 \$691 5 \$856 \$852 \$966 \$805 \$828 \$831 \$628 \$859 \$985 \$824 \$829 \$831 \$632 \$695 \$864 6 7 \$874 \$869 \$1,002 \$824 \$831 \$832 \$636 \$699 \$703 \$887 \$882 \$1,019 \$824 \$832 \$833 \$639 8 9 \$896 \$1,035 \$834 \$834 \$643 \$707 \$836 \$835 \$647 \$711 10 \$912 \$1,050 \$928 \$1,064 \$837 \$836 \$716 11 \$837 \$720 \$944 \$1,078 \$839 12 13 \$960 \$1,091 \$841 \$839 \$724 \$728 14 \$975 \$1,103 \$843 \$840 \$988 \$1,115 \$845 \$842 \$732 15 \$736 \$843 16 \$1,126 17 \$1,136 \$845 \$740 \$847 \$744 18 \$1,146 \$1,155 \$848 \$748 19 \$752 \$850 20 \$1,164 \$1,172 \$852 \$756 21 \$854 \$760 22 \$1,180 23 \$1,187 \$856 \$764 \$858 \$768 24 \$1,194 25 \$1,201 \$860 \$772 \$776 26 \$1,207 \$862 \$1,213 \$863 \$780 27 \$784 28 \$1,219 \$865 \$867 \$788 29 \$1,224 30 \$1,229 \$869 \$792 \$797 \$1,234 \$871 31 32 \$1,238 \$873 \$801 \$875 \$805 33 \$1,243 34 \$1,247 \$876 \$809 \$878 \$813 35 \$1,251 36 \$1,256 \$880 \$817 \$881 \$821 37 \$1,260 38 \$1,264 \$883 \$825 \$1,268 \$884 \$829 39 40 \$1,272 \$886 \$833 \$887 \$837 \$1,276 41 42 \$1,280 \$889 \$841 \$891 \$845 43 \$1,284 44 \$1,288 \$892 \$849 \$853 45 \$1,293 \$894

\$897

\$899

\$901

\$903

\$905

\$857 \$861

\$865 \$869

\$873

46

47 48

49 50 \$1,298

\$1,303

\$1,308

\$1,313

\$1,319

II. FOR-SALE

EXHIBIT II-1

FOR-SALE MARKET AREA DEFINITION 9-COUNTY BAY AREA, CALIFORNIA MARCH 2013

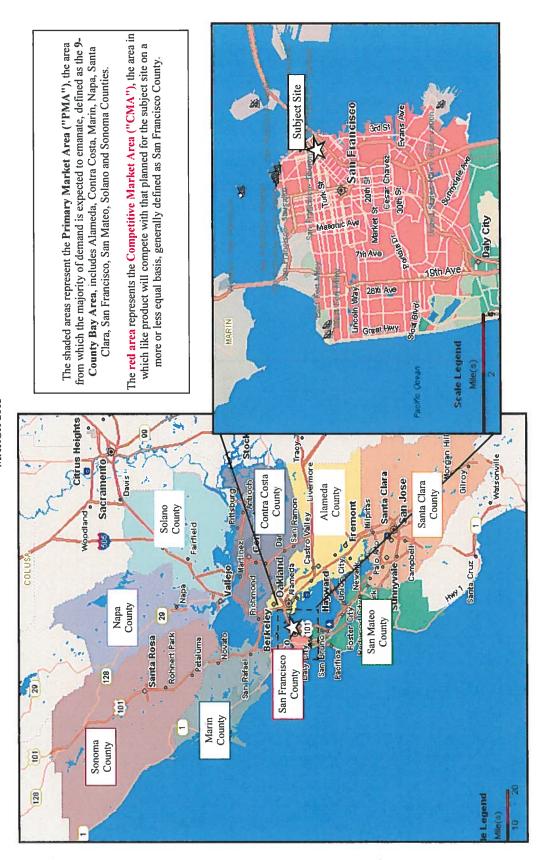


EXHIBIT II-2

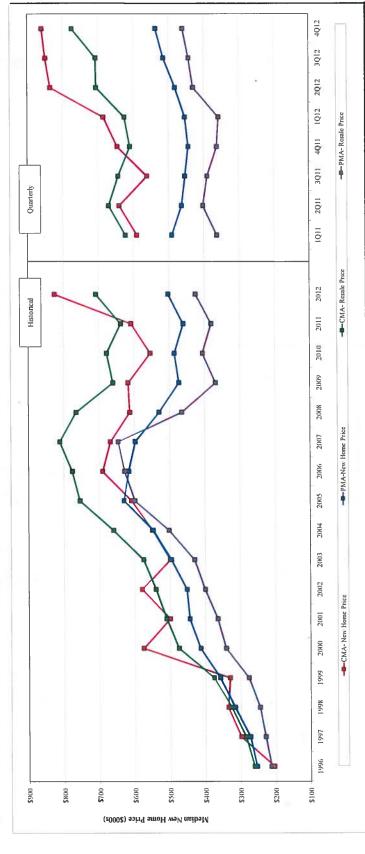
HISTORICAL CLOSINGS AND MEDIAN PRICE COMPETITIVE AND PRIMARY MARKET AREAS 1996 THROUGH 4Q2012

Period: 1996 1997 1998	New Home Closings	CMA 409 411 358		Find 15.432 15.706 15.432 96.Change 17% 23%	CMA % of PMA 354 374	Resale Glosings	CMA 5.018 5.725 6.045 %Change 14% 6%	PMA 72,531 83,177 96,115 % Change 15% 16%	CMA % of PMA 796 796 696		1,800	1,600 1,000 1,000 800 600 600 0 1,00
6661		181		2 13,142 6 13%	3.86		5 6217	5 101,762 4 894	500 5	-		2007
2800		309		-9%	2%		5,343	97,159	%	New Home Closings - H		7002
2001		239		-20%	396		4.436	80,403	%9	Closing		2007
2862		764		15%	969		5,606	100,298	6%	s - Historical		\(\text{Sol} \)
2003		1,082		9,988	%%		6,200	108,912	%9	ical		3005
Annual 2004		1,573		25%	*46		6,835	120,142	9/49			7002
2005		1,174		16,044	£		6,332	109,304	9699			2008
2006		1,052		-8%	79%		5.377	85,666 (9%9			200
2987 2		1,327		-10%	10%		5.283	66,632 6	8%			
200R 20		1,656		-29%	18%		4,322 4	9%0	7%			302
2009 2010		1,259		-19% -2	16%		4,173 4,	21%	5%		18,000	16,000 12,000 10,000 6,000 2,000
10 2011		942 5		-20%	15% 1		1,667 4,5	74,449 76,-	%9		0	New Home Sales- PAIA (Lines)
11 2012		527 728		4,792 b,430	11% 12%		4,964 5,918 6% 19%	76,149 84,623 3% 11%	269			New Home Sales - CMA (Bars)
Average 10-Yr		747 1,136			12% 11%	The state of the s	5,918 5,396 19%	123 88,822	7% 6%		300	150
101					15%		10	16.4	%)	Ž		11 2011
2011	100	42 159 127 Come Oucetor Change	1	шe	13%		Same Quarter Change	16,469 20,921 20,076 Same Quarter Change:	201	New Home Closings - Quarterly		3091
3011		127		ter Chang	10%		1,243 rer Chang	20.076 ter Changa	9%9	Closings -		4011 10
Quarterly 4Q11 1Q1		66		6.	7%		1,255	18,983	7%	Quarter	ľ	1012 2012
1012		901		18%	10%		1,154	17,732 8%	79%	, A		12 3012
2012		167		28%	<u>=</u>		1,642	23,735	7%			194
3012		270		36%	9691	ı	1,531	22,004	14%		2,500	2,000

EARIBII II-

HISTORICAL CLOSINGS AND MEDIAN PRICE COMPETITIVE AND PRIMARY MARKET AREAS 1996 THROUGH 4Q2012

								¥	Annua								ا¥ 	verage				Cuarieny	È			
Period:	1996	1997	8661	1339	2000	2001	2002	2003	2001 2	2005 2	20/96	2007 2	2008	2009 2	2010 2011	21 21	2012	10-Yr	1011	2011	3011 4	1011	1012 2	2012	3012	1012
Median New Home Price (\$000s)							1000	1			THE REAL PROPERTY.										TO THE	-				
MA	205	2499	335	330	575	500	625	199	550	609	169	8999	613		155	NO9	825	665	590	640	195	645	589	815	849	MS.
% Change	-26%	46%	12%	-1%	74%	-13%	16%	-14%	10%	*	13%	-3.%	*****	%1	-10%		36%		Same	Quarter.	Same Quarter Change.		16%	31%	51%	338
A Ma	25.4	773	316	357	414	444	157	196	548	629	617	598	530	473	486	460	503	529	491	191 463 453	453	443	153	481	514	53
% Change	-996	17%	\$691	13%	16%	7	29%	9%01	10%	15%	-2%		-11%	-11%	346	-5%	3/66		Same	. Quarter	Change		*8%	9, p	13%	21%
MA % of PMA	-19%	10%	%9	%8-	39%	13%	2896	3	560	-3%	12%	12%	%91	31%	14%	32%	64%	14%	3/1/2	38%	24%	45%	51%	7.1%	%59	99
Median Resale Price (5000s)														THE REAL PROPERTY.					100				S. In			
CMA	197	285	325	37.5	475	510	540	575	9891	755	37%	118	765	660	3%	674 674	3611	989	623 Same	Same Quarter Change	Chamge:	609	625	705 5%	706	27%
PMA & Chimer	213	23.0	245	27.7	341	364	100	130	503	599	628	3%	465	369	406	381	425	483	363 Same	63 402 390 Same Quarter Change	390 Chamge	362	157	430	442	459



Note Includes detached and attached product types Source: DataQuick

EXHIBIT II-3

COMPARABLE FOR-SALE INVENTORY SAN FRANCISCO, CALIFORNIA MARCH 2013

Project Name San Francisco Actively-Selling Communities		Sales	Product	Units	ys.	Home	Base Price	ce	Net Price	ce		Avg. Monthly Abs.	nthly Abs.
San Francisco Actively-Selling Communities	Developer	Open Date	Type	Rem.	Total	Size	Price	PSF	Price	PSF	Concession	L3M	Lifetime
Actively-Selling Communities													
- Contract C								ľ					
	Morgan Creek Ventures	11/1/2012	Condo	8	14	1,850	\$1,750,000	\$946	\$1,750,000	\$946	None	1.0	1.5
	Ray Steffen / Charles Castro	1/8/2013	Condo	5	13	1,875	1,695,800	905	1,695,800	905	None	2.7	44
ne de	Jackson Pacific Ventures	4/1/2010	Condo	CI	165	1,012	668,550	099	668,550	099	None	3.3	4.6
	Signature Properties	10/20/2007	Ŧ	10	150	1,621	686,667	424	686,667	424	None	4.7	2.2
		Total:	4 Communities	25	342						7.	11.7	12.7
	Weight	Weighted Average (1):		9	98	1,696	\$1,227,311	\$724	\$1,227,311	\$724	20	3.0	2.6
Recently Nota-Our Communities													

411 Valencia 411 Valencia Street, LLC 2020 Ellis (Phase 1) John McImemy The Madrone Bosa Development The Artani George McNabb et al 299 Valencia J. S. Sullivan													
se 1)		10/1/2012	Condo		14	650	\$600,000	\$923	\$600,000	\$923	None	4.7	19
	8	1/12/2012	Condo		12	959	549,000	845	549,000	845	None	1.7	1 8
		6/1/2011	Condo		329	1,076	837,972	677	837,972	779	None	11.7	991
	Fe	/1/2012	Condo	,	53	824	627,910	762	627,910	762	None	4 0	3.8
	E1	3/1/2012	Condo	,	36	785	594,800	757	594,800	757	None	1	103
-	S	4/1/2012	Condo	٠	32	1,200	704,469	587	704,469	587	None	1	102
Court	ligs 1	1/1/2011	Condo	,	19	1,143	677,440	593	656,091	574	\$21,350	1	19
: 111		9/1/2010	Condo	17	17 (3) 137	1,041	449,999	432	449,999	432	None	5.0	4 2
	Total: Weighted Average (1):	Total: 8	8 Communities	17	680 85	1,030	\$698,462	8298	\$696,358	9298	\$2,669	27.0	61.6

(1) Home size, price and lot size averages are weighted by units remaining per project (actively-selling) or total units (recently sold-out); others straight averages.
(3) 5800 3rd St currently sold out, 17 additional planned units unbuilt

EXHIBIT 11-4

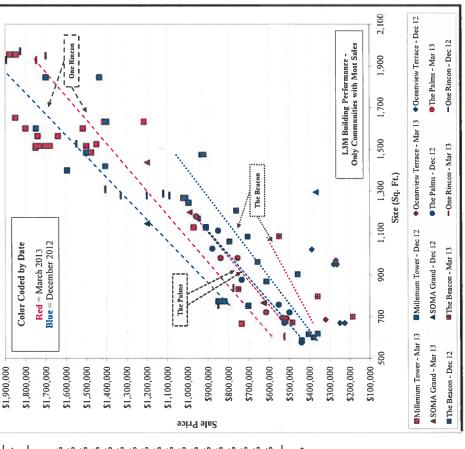
NEW HOME COMMUNITIES MAP COMPETITIVE MARKET AREA



EXHIBIT II-5

RESALES BY BUILDING - BUILT SINCE 2000 SAN FRANCISCO, CALIFORNIA DECEMBER 2012 VS. MARCH 2013

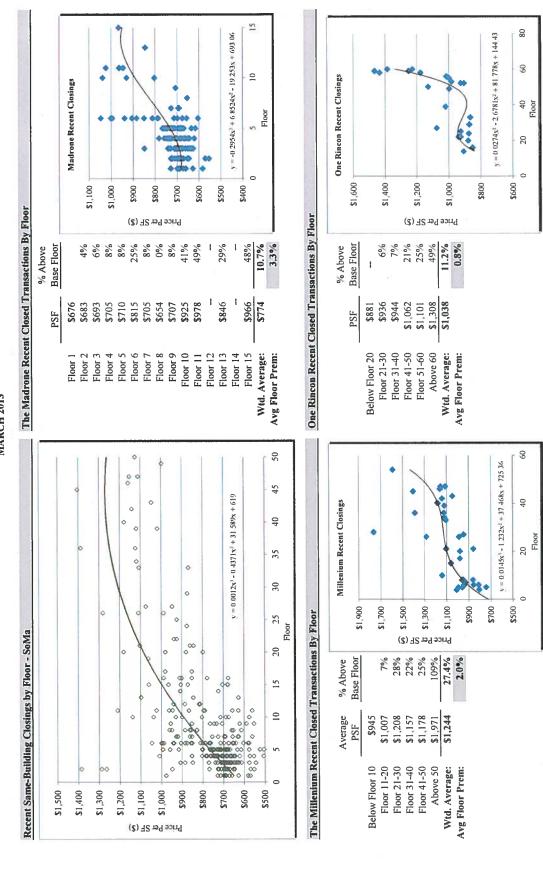
Project Name			December 2012	2012	Mar	March 2013		1		
\$ PSF \$ PSF \$1,800,000 619,204 803 \$359,000 486 -39% \$1,700,000 919,000 830 \$1,213,750 808 -3% \$1,600,000 1,101,375 923 \$1,451,000 1,110 20% \$1,500,000 1,936,105 1,173 \$1,925,07 1,200 2% \$1,400,000 281,800 331 \$259,044 357 8% \$1,400,000 816,250 822 \$1,145,000 997 21% \$1,300,000 816,250 974 \$1,100,583 834 -14% \$1,300,000 8138,949 697 \$2,56,667 1,451 2% \$1,100,000 2,440,000 1,425 \$2,56,667 1,451 2% \$1,100,000 2,440,000 1,057 \$1,136,667 92% \$1,000,000 \$29% 6,0000 349 \$567,000 779 5% \$2 \$1,000,000 6,01,000 723 1,3% \$2<		Total	Average S	ale	Average S	sale	S Chg.	\$1.	000,006	
619,204 803 \$359,000 486 -39% \$1,700,000 919,000 830 \$1,213,750 808 -3% \$1,600,000 1,101,375 923 \$1,451,000 1,110 20% \$1,500,000 1,936,105 1,173 \$1,902,607 1,200 2% \$1,400,000 281,800 331 \$295,044 357 8% \$1,400,000 816,250 974 \$1,100,583 834 -14% \$1,300,000 1,395,500 974 \$1,100,583 834 -14% \$1,300,000 1,395,500 974 \$1,100,583 834 -14% \$1,300,000 1,395,500 974 \$1,100,583 834 -14% \$1,300,000 1,386,617 1,451 2% \$1,000,000 \$1,421,000 \$1,451 \$1,9% \$1,000,000 1,422,500 1,057 \$1,136,667 923 -13% \$2,600,000 \$2,600,000 660,000 723 8840,000 779 5% \$2,600,000 </th <th>Project Name</th> <th>Units</th> <th>S</th> <th>PSF</th> <th>S</th> <th>PSF</th> <th>PSF</th> <th>\$1,</th> <th>000,008</th> <th>Color Coded by Date</th>	Project Name	Units	S	PSF	S	PSF	PSF	\$1,	000,008	Color Coded by Date
rigomery 168 619,204 803 \$359,000 486 -39% 51,600,000 wer 650 1,101,375 923 \$1,213,750 808 -3% 51,500,000 mer 425 1,936,105 1,173 \$1,902,607 1,200 2% 51,500,000 zarace 790 281,800 331 \$225,044 357 8% 51,400,000 sas 816,250 872 \$1,105,833 834 -14% 51,100,000 location 2,540,000 1,425 \$2,526,667 1,451 2% 51,100,000 ew 246 838,949 697 \$1,106,833 827 19% sas 946,600 1,425 \$2,526,667 1,451 2% 51,000,000 ew 248 691,000 723 \$846,000 779 11% 5,400,000 sas 960,667 818 \$1,038,33 915 12% sas 960,667 818 \$1,038,33 915 12% sas 1,282,500 988 \$1,032,118 \$901 -1% sas 440,400 Total: 5,473 ht Average: 304 \$1,12457 \$903 \$1,032,118 \$901 -1% sas 1,012,457 \$903 \$1,032,118 \$901 -1% sas 1,002,000 sas 2,002,000 sas 2,002,000 sas 3,002,000 sas 3,002,014 s	50+ Unit Condo Buildings B	uilt Post-2	000					\$1,	700,000	Red = March 2013 Blue = December 201
wer 650 1,101,375 923 \$1,213,750 808 -3% \$1,000,000 weer 650 1,101,375 923 \$1,451,000 1,110 20% \$1,500,000 2% \$1,500,000 281,800 331 \$295,607 1,200 2% \$1,400,000 281,800 331 \$295,044 357 8% \$1,400,000 374 1,395,500 974 \$1,100,83 834 -14% \$1,300,000 2,540,000 1,425 \$2,526,667 1,451 2% \$1,100,000 2,540,000 1,425 \$2,526,667 1,451 2% \$1,100,000 2,540,000 1,037 \$1,356,67 923 -13% \$1,000,000 2,540,000 349 \$676,000 770 10% \$800,000 399 \$1,000,0	199 New Montgomery	168		803	\$359,000	486	-39%	;		
wer 650 1,101,375 923 \$1,451,000 1,110 20% wer 425 1,936,105 1,173 \$1,992,607 1,200 2% strace 790 281,800 331 \$295,044 357 8% he 165 816,250 822 \$1,145,000 997 21% 1 246 838,949 697 \$938,833 834 14% 1 246 838,949 697 \$938,833 837 19% 1 246 838,949 697 \$938,833 827 19% 1 246 838,949 697 \$938,833 827 19% 1 246 838,949 697 \$938,833 827 19% 1 246 80,000 1425 \$2,526,667 14,51 2% 1 248 691,000 723 \$840,000 759 5% 1 248 691,000 723 \$840,000 770 10% 1 28 660,000 949 \$676,000 781 18% 1 23 664,333 831 \$799,400 778 10% 1 23 960,667 818 \$1,028,333 915 12% 1 128 664,347 \$893 \$1,032,118 \$901 -1% 1 36 1,282,500 988 \$1,186,250 967 -2% 1 2500,000 974 \$1,032,118 \$901 -1%	235 Berry ST	66	919,000	830	\$1,213,750	808	-3%	\$I,	000,000	
425 1,936,105 1,173 \$1,992,607 1,200 2% 790 281,800 331 \$295,044 357 8% 165 816,250 822 \$1,145,000 997 21% 246 838,949 697 \$893,833 834 -14% 100 2,540,000 1,425 \$2,526,667 1,451 2% 390 1,425,500 1,425 \$2,526,667 1,451 2% 248 691,000 1,425 \$2,526,667 1,451 2% 248 691,000 1,425 \$2,526,667 1,451 1,17% 248 691,000 723 \$840,000 759 5% 248 691,000 949 \$5676,000 781 -18% 390 664,333 831 \$5799,400 770 10% 342 664,333 831 \$5799,400 778 12% 390 639,757 781 \$5702,583 803 3% 390 639,757 781 \$5702,583 803 3% 390 5,473 \$1,012,457 \$5903 \$51,032,118 \$5901 -1% 390 \$2473 \$1,012,457 \$5903 \$51,032,118 \$5901 -1% 390 \$2473 \$21,012,457 \$5003,2118 \$5001 -1% 390 \$2473 \$21,012,457 \$2903 \$21,032,118 \$2901 -1% 390 \$2473 \$21,012,457 \$2903 \$21,032,118 \$2901 -1% 390 \$2473 \$2473 \$2473 \$2470,000 391 \$2473 \$2473 \$2473 \$2470,000 390 \$2473 \$2473 \$2470 \$2470 \$2470 390 \$2473 \$2473 \$2473 \$2470,000 391 391 391 391 391 391 391 391 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390 390	Infinity Tower	029	1,101,375	923	\$1,451,000	1,110	20%	5	200 000	
790 281,800 331 \$295,044 357 8% \$1,400,000 165 816,250 822 \$1,145,000 997 21% \$1,300,000 374 1,395,500 974 \$1,100,583 834 -14% \$1,300,000 14,25 \$2,526,667 14,51 17% \$1,200,000 14,25 \$2,526,667 14,51 17% \$1,100,000 14,25 \$2,526,667 14,51 17% \$1,100,000 14,25 \$2,526,667 14,51 17% \$1,000,000 14,25,000 14,25,000 16,000	Millenium Tower	425	1,936,105	1,173	\$1,992,607	1,200	2%			
165 816,250 822 \$1,145,000 997 21% 21,300,000 374 1,395,500 974 \$1,100,583 834 -14% \$1,300,000 838,949 697 \$5938,833 827 19% \$1,200,000 246 838,949 697 \$5938,833 827 19% \$1,200,000 246 838,949 667 \$5938,833 827 19% \$1,200,000 25,400,000 1,425 \$5,256,667 1,451 27% 21% \$1,000,000 248 691,000 759 759 759 759 248 691,000 748 118% 248 248 660,000 748 118% 248 2	Oceanview Terrace	790	281,800	331	\$295,044	357	%8	\$1.	400,000	
374 1,395,500 974 \$1,100,583 834 -14% 51,200,000 246 838,949 697 \$938,833 827 19% 51,200,000 1,425 \$2,526,667 1,451 2% 51,200,000 1,425 \$2,526,667 1,451 2% 51,100,000 1,425 \$2,526,667 1,451 2% 51,100,000 1,425 \$2,566,400 571 -17% 51,100,000 1,425 \$2,566,400 571 -17% 51,100,000 1,425 \$2,566,400 571 -17% 51,100,000 1,425 \$346,000 779 1,451 \$342 66,000 770 10% 523 5800,000 1,425,600 1,425,600 1,425,600 1,425 1,451 \$1,028,333 915 1,2% 5500,000 1,425 1,441 5,4473 51,012,457 \$903 \$1,032,118 \$901 -1% 5500,000 1,425 1,445 1,	One Hawthorne	165	816,250	822	\$1,145,000	664	21%	ē	000	
246 838,949 697 \$938,833 827 19% 51,200,000 100 2,540,000 1,425 \$2,526,667 1,451 2% 595 678,615 685 \$466,400 571 -17% 51,100,000 1,422,500 1,057 \$1,136,667 923 -13% 1,22,500 1,057 \$1,136,667 923 -13% 1,22,500 1,057 \$1,136,667 923 -13% 1,22,500 1,057 \$1,136,667 923 -13% 1,28% 1,000,000 1,22 840,000 759 5% 1,28 800,000 1,000 1,28 660,000 781 -18% 1,28 660,000 770 10% 1,28 664,333 831 \$770,283 803 3% 5700,000 1,000 1,28 81,028,33 915 1,2% 5600,000 1,28 81,128,250 967 -2% 5500,000 1,2% 5473 1,012,457 \$903 \$1,032,118 \$901 -1% 5500,000	One Rincon	374	1,395,500	974	\$1,100,583	834	-14%	٩I,	300,000	
100	SOMA Grand	246	838,949	269	\$938,833	827	%61	SI.	200,000	
Secondary Secondary Secondary Se	St. Regis Residences	100	2,540,000	1,425	\$2,526,667	1,451	2%			
790 1,422,500 1,057 \$1,136,667 923 -139% 12 1,000,000 1,057 \$1,136,667 923 -139% 12 1,000,000 1,057 \$1,136,667 929 5% 12 1,000,000 1	The Beacon	595	678,615	685	\$466,400	571	-17%	\$I,	000,001	
7 248 691,000 723 \$840,000 759 5%	The Brannan	390	1,422,500	1,057	\$1,136,667	923	-13%		000 000	The Palms
128 660,000 949 \$676,000 781 -18%	The BridgeView	248	000,169	723	\$840,000	759	5%		000,000	
nn 342 776,667 699 \$720,000 770 10% 7	The Hayes	128	000,099	949	\$676,000	781	-18%		000 006	
nn 342 664,333 831 \$799,400 748 -10% 300 639,757 781 \$702,583 803 3% 233 960,667 818 \$1,028,333 915 12% 138 1,282,500 988 \$1,186,250 967 -2% Total: 5,473 Average: 304 \$1,012,457 \$903 \$1,032,118 \$901 -1%	The Lansing	82	176,667	669	\$720,000	770	%01			
300 639,757 781 \$702,583 803 3% 233 960,667 818 \$1,028,333 915 12% 138 1,282,500 988 \$1,186,250 967 -2% Total: 5,473 Average: 304 \$1,012,457 \$903 \$1,032,118 \$901 -1%	The Metropolitan	342	664,333	831	\$799,400	748	-10%	6 9	800,000	JII.
233 960,667 818 \$1,028,333 915 12% 138 1,282,500 988 \$1,186,250 967 -2% Total: 5,473 Average: 304 \$1,012,457 \$903 \$1,032,118 \$901 -1%	The Palms	300	639,757	781	\$702,583	803	3%	J	000 002	
Total: 5,473 Average: 304 \$1,012,457 \$903 \$1,032,118 \$5901 -1%	The Towers	233	299'096	818	\$1,028,333	915	12%	7	000	-
5,473 304 \$1,012,457 \$903 \$1,032,118 \$901 -1%	The Watermark	138	1,282,500	886	\$1,186,250	196	-5%	69	000 009	
304 \$1,012,457 \$903 \$1,032,118 \$901 -1%	Total:	5,473		İ				~	200,000	90
	Straight Average:	304	\$1,012,457	\$903	\$1,032,118	\$901	-1%			



Source: RedFin

EXHIBIT 11-6

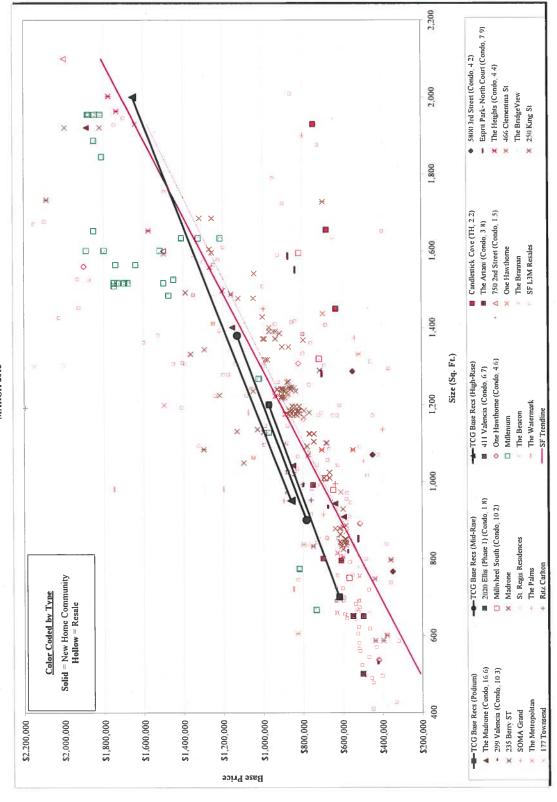
FLOOR HEIGHT PREMIUM ANALYSIS SOUTH OF MARKET; SAN FRANCISCO, CA MARCH 2013



Note: Recent transactions include closings since September 2012

EXHIBIT II-7

FOR SALE PRODUCT PROGRAM POSITIONING TRANSBAY REDEVELOPMENT SITE: SAN FRANCISCO, CA MARCH 2013



Note. The number in parentheses represent product type and absorption, respectively

EXHIBIT II-8
VALUE PROJECTION - FOR SALE
TRANSBAY
FEBRUARY 2013

1. For-Sale Positioning	III. Hypothetical Building Matrix - For Sale Unit Values	d Building Ma	trix - For Sak	e Unit Value	100				1	 Building Average Unluck by Floor Height (Assumes Equal Floor Plates) 	ge Lalues by	Flant Height	t tssumes F	qual Fluor Ph	uted
		Low Rise	.		Mid Rise	i		J		킾		Mid Kise	!	High-Kise	1
Stories Unit Size Base Price Base PSF	Floor Prem.	_[Pe	Prem.	Per Unit	Per SF	Prem.	Per Unit	PerSF	err Unit Fo	Per SK P	CRUD USO	Per Sk	Ser Unit	Persk
8 7(К) \$620 (Ж)	0.00	000/3/4	0 \$653	0.00	050,000	2040		\$772,000 \$1.000 \$77	4004	\$725,000		\$890 950		\$90,5,000	y y y
1,200 3970, NM	7 7			7,0 0,0	C890 950	OFR3		896 590 13	6963	\$725,000		\$890.950		\$1.019.515	\$927
CCBC H00'C7'S	7,0			0%0	\$890,950	\$849		\$1,108,291	\$1,008	\$725,000		\$890,950		\$1,041,709	\$947
Mul-Ruse (Up to 15 Stories)	5 2%			2%	\$908,589	\$865		\$1,147,661	\$1,043	\$727,871		\$894 478		\$1,062,899	\$968
Stories Unit Size Base Price Base PSF	%9 y			%9	\$939,954	\$885		\$1,184,196	\$1,077	\$734,038		\$902,057			\$985
	7 10%	\$795,466 \$797,078	5936 8 5936	10%	\$977,546	5931	25%	210.812.13	201.12	\$742,814	\$87	5912,841	5882 51	\$1 120 741	\$1,002
51-128.0000 0500 0511				761	\$1.062,292	\$1,012		\$1,277,954	\$1,162			\$941,252			\$1,035
	10			24%	\$1,104,889	\$1,052		\$1,304,313	981,18			\$957,615			050,12
	= :			28%	\$1,144,598	\$1,090	37%	\$1,728,420	\$1,208		., .	\$974,614	5928 51	\$1 170 (A)2	51,064
Stories Unit Star Base Price Base PSF Scott (100)	7 1 2			35%	\$1,206,237	\$1,149		\$1 370 141	\$1,246		. 22	\$1,008,164			160'15
2 (00) \$1 652 410				37%	\$1,223,610	\$1,165		\$1,388,389	\$1,262		S	\$1,023,553			\$1,103
Average: 1,100 \$972,000 S884Low Rise	High-Rise 15			38%	\$1,228,981	\$1,170	15%	\$1,404,651	\$1,277		2	\$1,037,248	\$ 8868	\$1,226,026	\$1,115
11 Fur. Sale Railding Values - Rose Prices	17							\$1,432,282	\$1,302				3		\$1,136
								\$1,443,885	\$1,313				5		\$1,146
Low-Rise/Podium (<9 Stories) Mid-Rise (Up to 15 Stories) High-Rise (Above 210 S	Stories) 19						20%	\$1 454 168	51,422				7 5	\$1,270,525	51,135
OUT NAME OF THE PROPERTY OF TH	9 5							\$1,471,239	51,337						\$1,172
13 1156 1883	22							\$1 478 262	\$1,344				S		\$1,180
100000000000000000000000000000000000000	គេ							\$1,484,471	81,349				S		\$1,187
	24							\$1,489,862	\$1,154				- ·		\$1,194
ı	\$5.						24%	179,467,4	651,15				Z 5	\$1,320,867	51,201
1	34							\$1,496,981	998 13						\$1213
Cap Value Cap	2 %							\$1,506,551	\$1,370				~		\$1.219
6,00	1 8						55%	\$1,510,047	51,173				-		\$1,224
1V. For Sule Bullding Values - Average Derelopment Value by Building Scale (# of Flours)	30							\$1,513,504	51,376				<u> </u>		\$1,229
	= :						26%	\$1,517,041	51, 179				A 0	071,457,120	11718
\$1,500,000	33							\$1,524,819	\$1,386						\$1,243
	7						57%	\$1,529,293	\$1,390				3		\$1,247
ST JOB INN	× ×							\$1,534,312	\$61.18				<u> </u>	\$1,376,569	\$1,251
NO 400 L 3	9 1						50%	\$1,539,993	51,400 C1 406				- G		21.260
	25							\$1.553.807	\$1,413				5		\$1,264
\$1,200,000	39						61%	\$1,562,173	\$1,420				5		\$1,268
outles a	Q;						62%	\$1.571.668	\$1,429				5 5	\$1,398,850	\$1,272
ST. LAV. UND.	7 5							\$1.594.509	\$1.450				- 55		\$1.280
Section Control of the Control of th	75							\$1,608,088	\$1,462				S		\$1,284
	7							\$1,623,262	\$1,476				8		\$1,288
SWALKKI	57							21,640,147	161'18				S :		\$1,293
lav	97							\$1,658,860	\$1,508				5		\$1,298
SKOO, ONG	14						73%	\$1,679,517	51,527				2 0	137,781	\$1.308
)	ec c							021 707 130	\$1.570						\$1313
W88\$	I							\$1,754,320	\$1,595				3		\$1,319
+1 +0 1 6 11 16 21 26 31 36 41 Floor	ļ jā	5753,621	1 \$887	16%	\$1,037,248	\$988	%61	51,450,489	81,319						
—Low Risc —Mid Risc —High-Risc —High-Risc —Mid Risc —High-Risc	0.5%	0.5% per floor		1.1% per 160r	er Hoor		1.07° per 1100r	1001							
	1														

III. FOR-RENT

EXHIBIT III-1

APARTMENT MARKET AREA DEFINITION SAN FRANCISCO AND SAN MATEO COUNTIES MARCH 2013

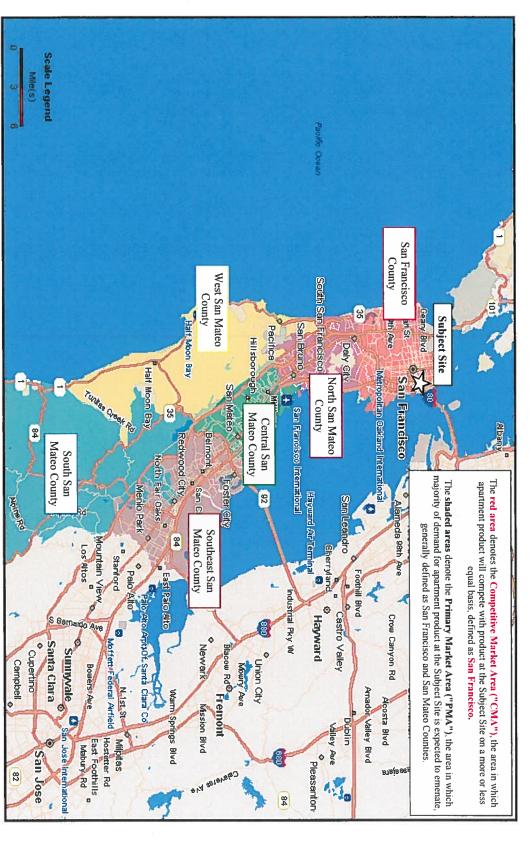
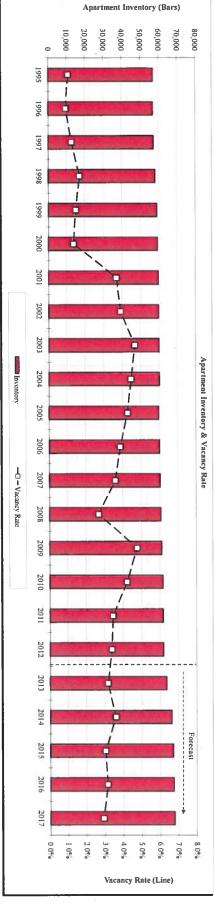
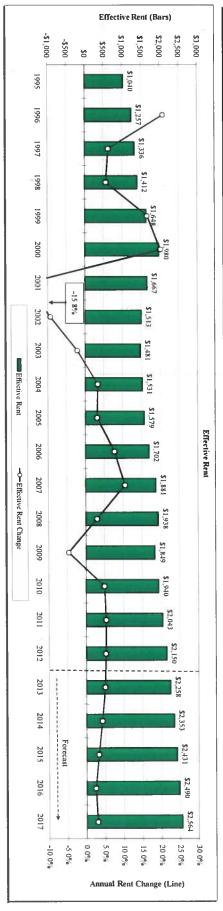


EXHIBIT III-2

APARTMENT MARKET PERFORMANCE COMPETITIVE MARKET AREA (1) 1995 THROUGH 2017

																				03-'12		RE	REIS Forecast (4)	SE (4)	
	1995	1996	1997	1998	1999	2000	2001	2002	2003	3 2004	2005	2006	2007	7 2008	8 2009	2010	2011		2012 /	Average	2013	2014	2015	2016	2017
CMA/Urban San Francisco (1)	isco (1)																								
Inventory	57,197	57,197	57,512										5 60,573		4 61,306					60,951	63,806	66,482	67,285	67,643	68,0
Completions (1)	198	0	315												1 452					316	1,694	2,676	803	358	
Conversions	0	0	0										1	1	0	o 		t .		-73	0	0	0	0	
Net Gain (Loss)	198	0	315			- 1		- 1												243	1,694	2,676	803	358	4
Vacancy Rate	1.1%	1 0%	1 3%	1.7%	1 5%	1.4%	3.7%	3.9%	4 7%	4 5%	43%	3 9%	3 6%	6 2.7%	4 8%	% 4.2%		3.5%	3.4%	4 0%	3 2%	3 6%	6 3.0% 3.2%	3.2%	13
Effective Rent	\$1,040	\$1,257	\$1,336																***	\$1,809	\$2,258	\$2,353	\$2,431	\$2,490	\$2,564
% Change		20.8%	6.3%																-	3 7%	5.0%	4.2%	3.3%	2.4%	3.0





(2) Employment data represents Total Non-Farm Employment (1) Apartment market area based on REIS Civite Center/ Downtown, Haight Ashbury/ Western Addition, Russian Hill/Embarcadero, Marina/Pacific Heights and South of Market Submarkets

Sources US Bureau of Lalvoy Statistics for Employment data. REIS for apartment rents and vacancy forecasts

EXHIBIT III-3

CURRENT APARTMENT INVENTORY COMPETITIVE MARKET AREA MARCH 2013

	Total/Wtd. Avg. (1):	Avaion at Nob Hill The Fillmore Center	Other SF Neighborhoods	Total/Wtd. Avg. (1):	Strata at Mission Bay	Avalon at Mission Bay North	Edgewater	Avalon Mission Bay III	Mission Bay Neighborhood	Total/Wtd. Avg. (1):	550 18th Street	Potrero Launch	Dogpatch Neighborhood	Non Rent Controlled Properties (3):	Total/Wtd. Avg. (1):	Fox Plaza	Trinity Place	Argenta	Mid-Market Neighborhood	Total/Wtd. Avg. (i):	Soma at 788	388 Beale Street	Bayside Village	Rincon Green	Archstone South Market	The Paramount	SOMA Residences	Arc Light	Carmel Rincon	SoMa Neighborhood	Competitive Market Area	Project		
Grand Total/Wid. Ave. (1):	Avg. (1):			Avg. (1):						Avg. (1):				erties(3):	Avg. (1):	3	(2)			Avg. (1):														
20 Projects	2 Projects	High Rise (19)		4 Projects	Highrise (8)	Highrise (18)	Midrise (5)	Highrise (18)		2 Projects	Midrise (5)	Midrise (6)		1 Projects	3 Projects	Highrise (29)	Highrise (24)	Highrise (20)		9 Projects	Midrise (6)	Highrise (20)	Lowrise (4)	Midrise (7)	Midrise (9)	Highrise (43)	Midrise (4)	Mid-rise (6)	Highrise (23)			(# of floors)	Project type	
1996	1989	1989/Ongoing	1000	2006	2009	2004	2007	2009		2012	2009	2012		2008	1991	1965/Ongoing	2010	2008		1996	2000	1999	1988	2012	1989	2001	2000	2012	1989			Built/	Year	
6,975	1,299	1,114	105	1,210	192	565	193	260		231	35	1961		179	1,062	443	440	179		3,173	160	227	862	326	410	496	278	94	320			Units	Total	
743	744	770	ŝ	913	883	1,007	803	812		769	1,333	668		749	627	690	513	749		715	801	1,078	704	643	788	734	476	701	605			Size	Unit	
96%	95%	95%	7680	94%	95%	94%	90%	96%		100%	100%	Lease-up		99%	97%	97%	96%	99%		97%	96%	96%	99%	Lease-up	93%	99%	%86	96%	90%			Rate	Осс.	
\$3,005	\$2,669	2,642	\$3 833	\$3,520	3,240	3,749	3,333	\$3,368		\$3,508	3,986	\$3,422		\$3,313	\$2,721	2,880	2,320	\$3,313		\$3,005	3,088	3,670	2,719	2,821	3,008	3,503	2,272	3,406	\$3,195			S	Base Min	Danamhar 201
\$4.04	\$3.59	3 43	08 rs	\$3.86	3.67	3 72	4.15	\$4 15		\$4.56	299	\$5 12		\$4.42	\$4.34	4.17	4.52	\$4.42		\$4.20	3 85	3 41	3 86	4 39	3 82	4 78	4.78	4.86	\$5.28			\$/SF	Min	•
96%	98%	%86	/ ₄ 05	95%	94%	94%	97%	96%		91%	91%	72% (5)		96%	94%	93%	93%	96%		95%	96%	96%	98%	80% (5)	97%	99%	98%	96%	90%		A COLUMN	Rate (5)	Occ.	
\$3,075	\$2,897	2,911	\$2.814	\$3,571	3,211	3,844	3,397	\$3,375		\$3,471		\$3,365		\$3,400	\$2,707	2,889	2,242	\$3,400		\$3,054	2,820	4,015	2,708		3,401	3,502	2,279	3,413	\$3,331			5	Base Min	March 2013
\$4.14	\$3.89	3 78	\$4 77	\$3.91	3 64	3 82	4 23	\$4 16		\$4.51	3 05	\$5 03		\$4.54	\$4.32	419	4 37	\$4 54		\$4.27	3 52	3,73	3,85	4.01	4 32	4.77	4 79	4 87	\$5.50			\$/SF	Min	
2.3%	8.5%	10.2%	-0 6%	1.4%	-0.9%	2.5%	%6.1	0.2%		-1.1%	2.0%	-1 7%		2.6%	-0.8%	0.3%	-3.4%	2.6%		1.4%	-8.7%	9 4%	-0.4%	-8 6%	13.1%	0.0%	0.3%	0.2%	4.2%			% Δ	L3M	
•	e*		None	•	% \$750 off exterior-facing apts			% None		6	% None	% 2BR's 12 month lease \$2400 credit		•	•	% None	% None			e	None .	None .	None None	None None	None None		None .	None	None		THE RESIDENCE OF THE PARTY OF T	Concessions		

All averages weighted by number of units; Grand total includes all comparable communities, including rent controlled product.
 Majority of units at Trinity Place are rent controlled (out of 440 total, 360 are rent controlled, 12 BMR, remaining 68 market-rate).
 Rent controlled properties removed to portray market area PSF rents more accurately.
 Indicates a rent controlled property.
 Kincon Green and Portrero Launch are still in lease-up and are not included in any occupancy averages.

EXHIBIT III-4

LOCATION OF KEY COMPARABLE COMMUNITIES COMPETITIVE MARKET AREA MARCH 2013

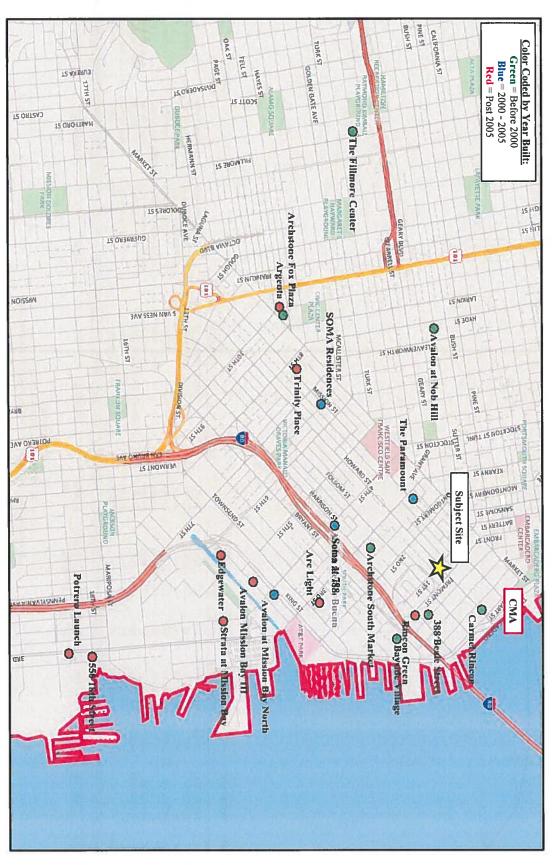


EXHIBIT III-5

BUILDING TRANSACTIONS - MULTIFAMILY RESIDENTIAL SAN FRANCISCO, CALIFORNIA MARCH 2013

				Sale	Buildin	ng Area			Pri	ice	
Property	Neighborhood	Seller	Buyer	Date	SF	Acres	Units	Sale	Per SF	Per Acre	Per Unit
Sales Comps - Multifamily Building	ly Buildings										
Station House	SoMa	NA	Virtu Investments	Sep-12	ı	ı	25	\$16,600,000	1	ı	\$664,000
2299 Pacific Ave	Pacific Heights	Marchus & Millichap	NA	Nov-12	ı	1	16	10,500,000	ı	1	656,250
Avalon Yerba Buena	SoMa	Avaion Bay	LaSalle Investment Management	Feb-13	32,000	0.73	160	103,000,000	\$3,219	\$140,208,750	643,75
1320 Lombard Street	Russian Hill	First American Title INS	Ventas LLC	May-11	25,800	0.59	33	19,000,000	736	32,079,070	575,758
2130 Post St.	Lower Pac Heights	University of the Pacific	Prado Group	Feb-12	ı	1	57	27,800,000	1	1	488,147
Potrero Launch	Dogpatch	Martin Building	CityView	Mar-12	45,738	1.05	196	90,000,000	1,968	85,714,286	459,184
899 Pine St	Lower Nobb Hill	Grosvenor Properties Ltd.	Bridge Capital Partners	Jun-12	1	1	205	81,500,000	ı	1	397,56
980 Bush Street	Lower Nobb Hill	LP Holdings LLC	AGPM Bush LP	Jun-12	12,197	0.28	37	11,320,000	928	40,428,571	305,94
Fox Plaza	Mid-Market	Archstone	Essex Property Trust	Feb-13	41,382	0.95	444	135,000,000	\$3,262	142,105,263	304,05
Total:	al:		9 MF Sales	,	157,117	3.61 0.72	1,173	\$494,720,000 \$54,968,889	\$2,023	\$88,107,188	\$499,40

EXHIBIT III-6

FLOOR HEIGHT PREMIUM ANALYSIS SOUTH OF MARKET; SAN FRANCISCO, CA MARCH 2013

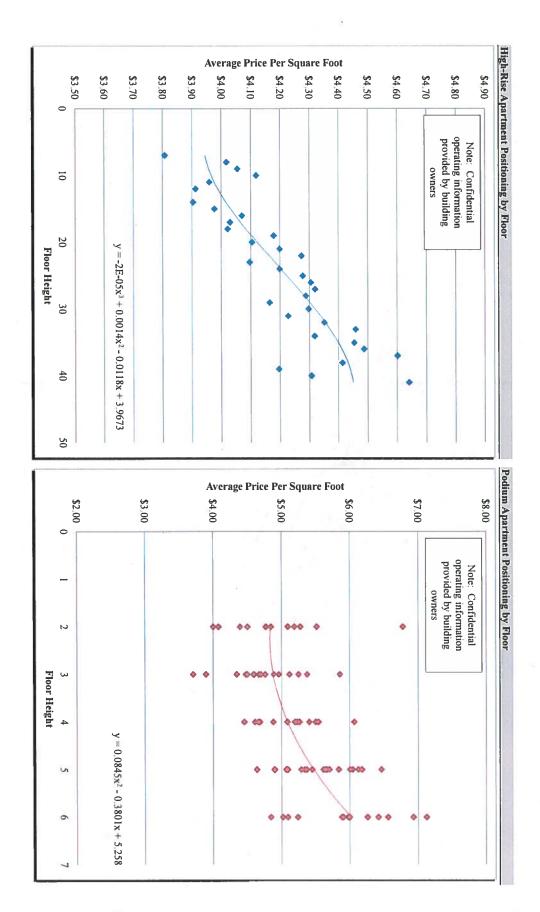
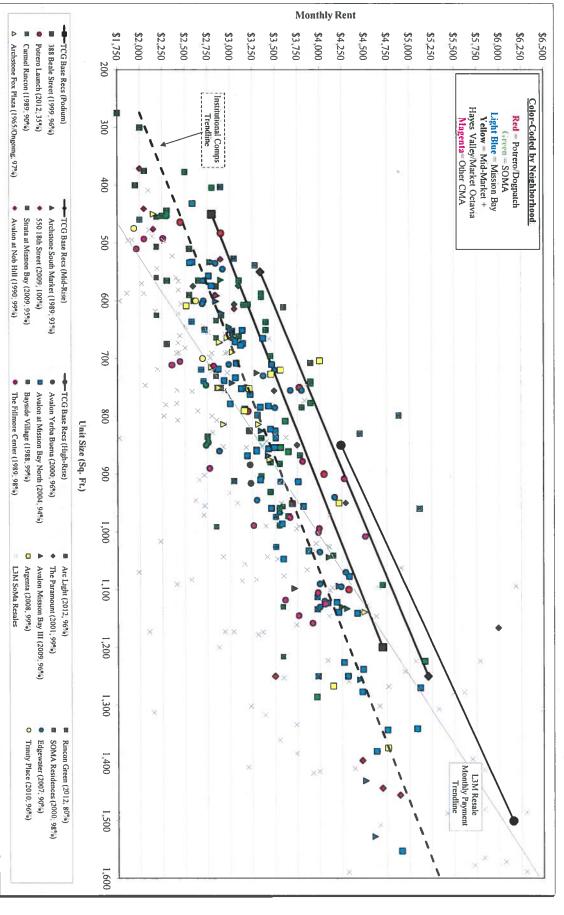


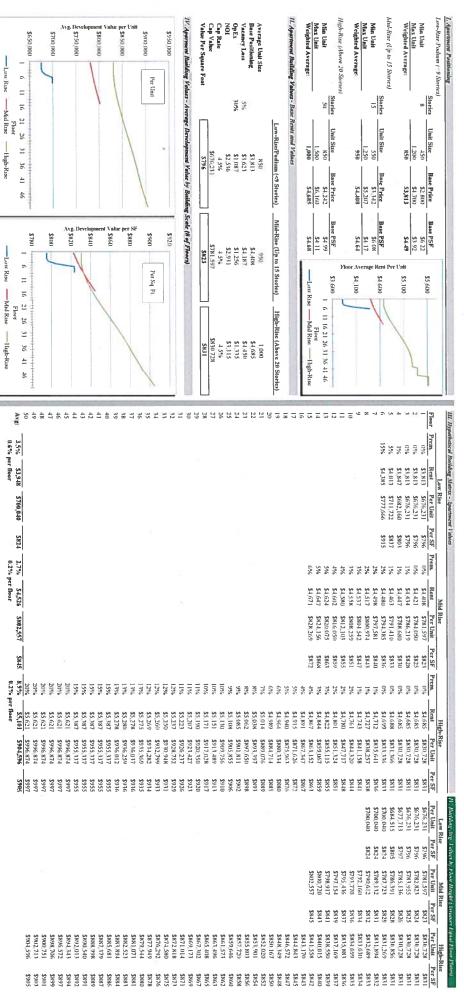
EXHIBIT III-7

PRODUCT PROGRAM POSITIONING TRANSBAY REDEVELOPMENT SITE: SAN FRANCISCO, CA MARCH 2013



Low Rase

High-Risc



VALUE PROJECTION - RENTAL APARTMENTS
TRANSBAY FEBRUARY 2013

EXHIBIT III-8

IV. OFFICE

OFFICE MARKET AREA DELINEATION SAN FRANCISCO, CALIFRONIA MARCH 2013

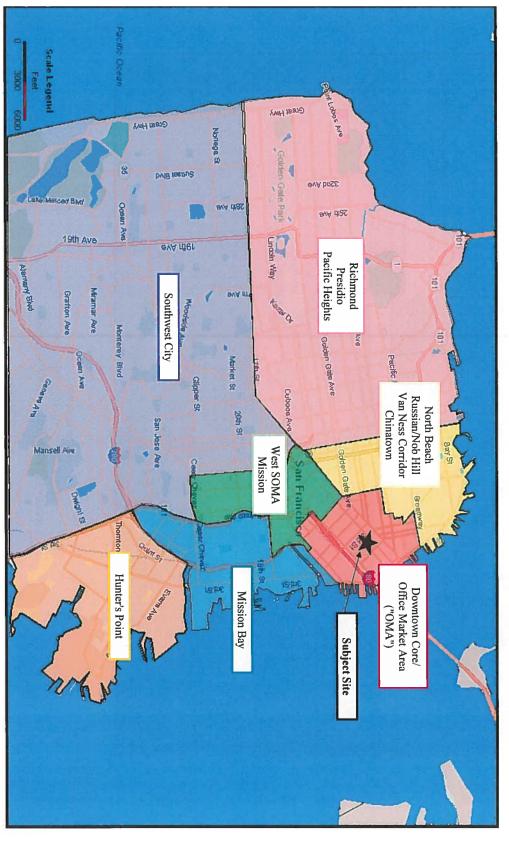
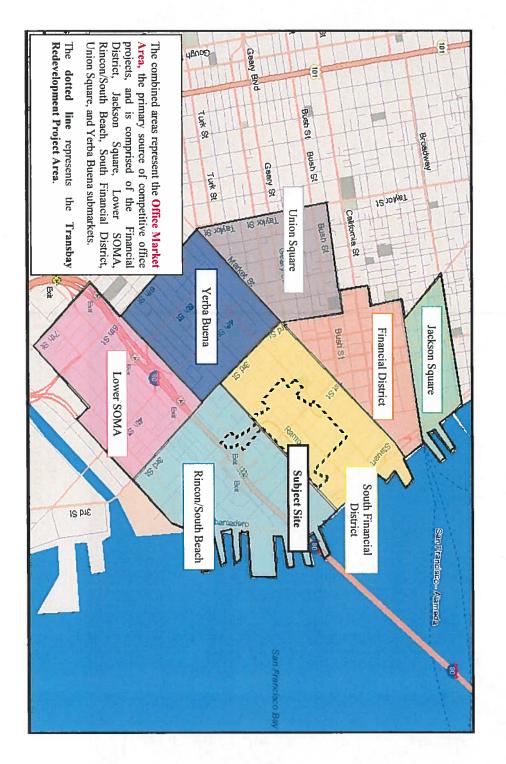


EXHIBIT IV-1

OFFICE MARKET AREA DELINEATION SAN FRANCISCO, CALIFRONIA MARCH 2013



NIACRO MARKET PERFORMANCE SAN FRANCISCO COUNTY, CALIFORNIA 2000 THROUGH 1Q2013

EXHIBIT IV-2

Market Factor

2001

2002

2003

2004

2005

2006

2007

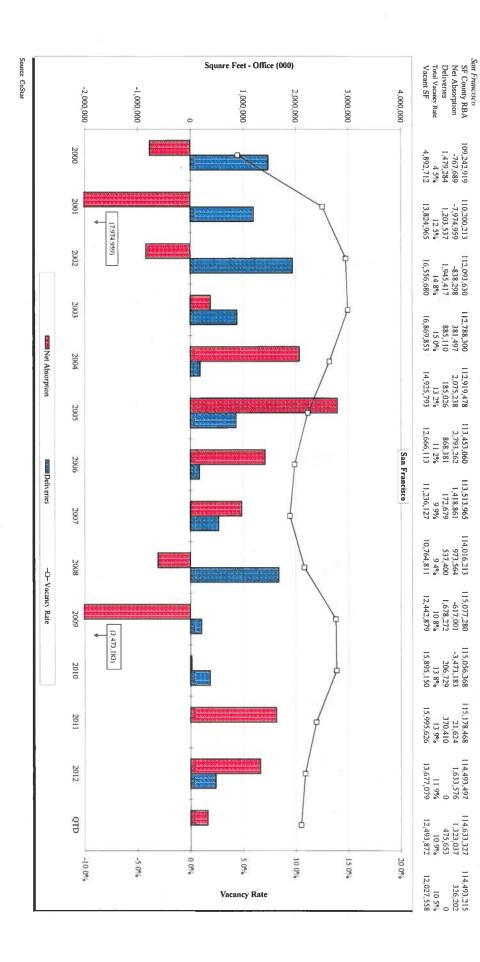
2008

2009

2010

2011

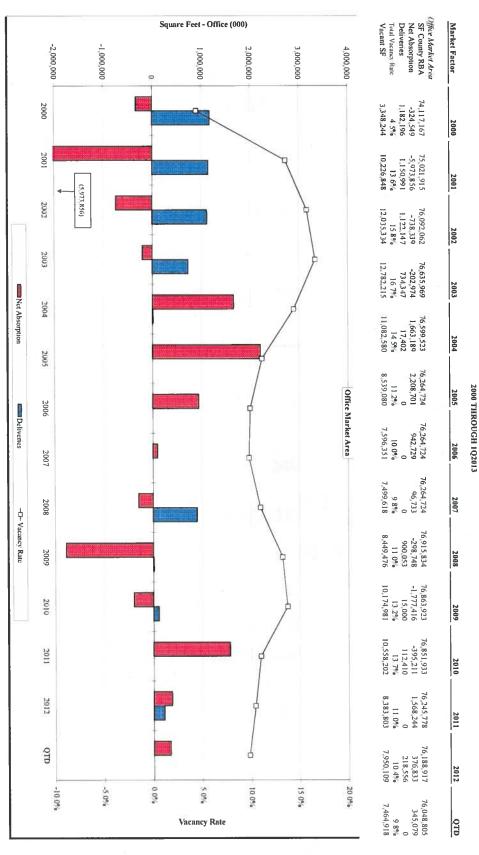
2012



Source CoStar

MACRO MARKET PERFORMANCE OFFICE MARKET AREA 2000 THROUGH 1Q2013

EXHIBIT IV-2



THE CONCORD GROUP

MACRO MARKET PERFORMANCE SAN FRANCISCO COUNTY, CALIFORNIA 2000 THROUGH 2012

EXHIBIT IV-2



07316 12R Office RecComps Comps - March 13

EXHIBIT IV-3

CURRENT INVENTORY SUMMARY-CLASS A (1) OFFICE MARKET AREA MARCH 2013

7 6 8 0 8 7 4 8 4 4 9							35 Rider	
₩ C C C C C C C C C C C C C C C C C C C	1,578,168 80,207	19,567	13,679,802 594,774	92%	39	1975	23 Bldgs	Total: Average/Wtd. Average (3):
50 88 T7 14 18 13 12 12 13	53,408	10,400	499,215	90%	48	1972	600 Montgomery St	Transamerica Pyramid
	54,280	11,000	443,000	%16	37	1969	l Post St	McKesson Bldg
27 L 86 L 10 L 10 L	95,428	16,970	424,254	82%	25	1955	100 Montgomery St	100 Montgomery St
₩ Çî W 85 24	197,587	25,064	1,237,631	88%	48	1982	101 California St	101 California St
<u>ა</u> და და და	168,024	16,000	611,000	77%	41	1984	1 Sansome St	One Sansome Street
ស ស ជ	20,058	9,014	180,291	94%	20	1980	505 Sansome St	Two Transamerica Center
22 3	22,563	13,000	325,006	%86	25	1979	180 Montgomery St	Bank of the West Bldg
Ü	37,582	15,579	654,350	95%	42	1966	44 Montgomery St	44 Montgomery St
	66,873	17,143	600,000	95%	48	1986	345 Calıfornia St	345 California Center
30	35,078	10,088	221,952	85%	22	1986	66-88 Kearny St	California Federal Savings
4	82,714	16,500	264,000	71%	27	1983	655 Montgomery St	Montgomery Washington Tower
32 00 \$64 00	62,824	15,909	475,138	87%	30	1988	275 Battery St	Embarcadero Center West
	68,983	17,044	313,906	94%	18	1959	1 Bush St	One Bush Plaza
06	20,918	26,010	772,990	99%	30	1974	Two Embarcadero Ctr	Two Embarcadero Center
5 \$45 00 \$70 00	51,945	25,578	767,350	96%	30	1976	Three Embarcadero Ctr	Three Embarcadero Center
ದ	54,083	16,000	484,129	98%	32	1969	One California St	One California St
3 \$45 00 \$80 00	130,713	21,635	1,035,779	91%	45	1979	Four Embarcadero Ctr	Four Embarcadero Center
¥	24,094	14,500	329,732	93%	24	1988	505 Montgomery St	505 Montgomery St
4	43,014	14,475	489,373	95%	33	1963	650 California St	The Hartford Building
8	99,066	19,000	687,574	99%	37	1972	50 California St	50 California St
9	69,049	17,500	542,743	%88	43	1986	333 Bush St	333 Bush St
=	43,981	20,168	823,389	96%	45	1971	One Embarcadero Ctr	One Embarcadero Center
3 \$53 00 \$94 00	75,903	28,627	1,497,000	95%	52	6961	555 California St	Financial District Bank of America Center
	68,067	22,751	594,598	95%	33	1981		Average/Wtd. Average (2):
1 71	668,687		7,135,178				12 Bidgs	Total:
6 \$35.00 \$57.00	33,446	54,333	326,001	91%	6	1989	121 Spear St	Two Rincon
	44,026	16,410	388,370	93%	25	2000	101 2nd St	101 2nd St
- 66	48,168	14,280	428,420	96%	30	1981	595 Market St	595 Market St
is.	18,585	17,962	465,363	99%	27	1988	100 First St	100 First St
ěć.	35,158	12,500	241,794	89%	20	1986	33 New Montgomery St	New Montgomery Tower
13 \$45 00 \$65 00	13,443	19,119	516,222	99%	27	1976	l Market St	Steuart Street Tower
\$30,00 \$55	135,960	28,983	1,101,389	95%	38	1973	425 Market St	Metropolitan Life Bldg
7	64,877	28,500	1,083,000	95%	39	1973	525 Market St	First Market Tower
	65,537	12,190	486,711	89%	40	1975	575 Market St	Market Center Two
\$52 00	132,046	21,042	883,778	96%	42	1976	I Market St	Spear Street Tower
\$40 00 \$85	65,439	21,000	557,015	88%	33	2008	555 Mission St	555 Mission St
ίΣ	12,002	18,060	657,115	98%	33	1979	333 Market St	South Financial District Wells Fargo Building
s) Min. Max. Average	Available (sf)	Size (sf)	RBA (sf)	Leased	Stories	Renovated	Location	Project/Address

⁽¹⁾ Selected comparable projects based on size, building class (A) and lease rate (2) Weighted by rentable building area sf Sources: CoSiar, The Concord Group

EXHIBIT IV-4

CURRENT OFFICE INVENTORY LOCATIONS MAP SAN FRANCISCO, CALIFORNIA **MARCH 2013**

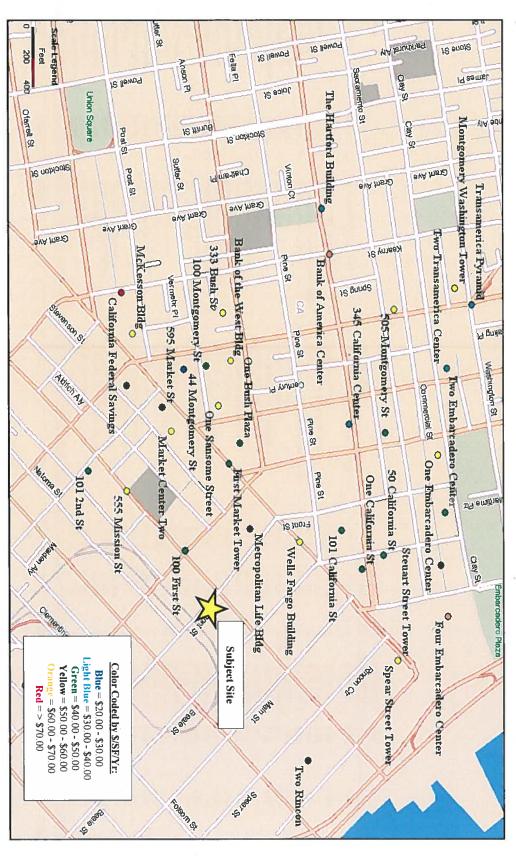


EXHIBIT IV-5

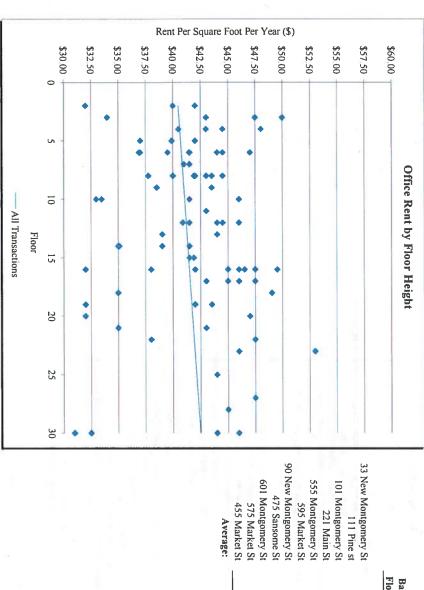
BUILDING TRANSACTIONS - OFFICE SAN FRANCISCO, CALIFORNIA JANUARY 2012 THROUGH MARCH 2013

tate Advisors s tate Funds le Investors e LLC	Mar-13 Mar-13 Mar-13 Jan-13 Jan-13 Jan-13 s Dec-12	Mar-13 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	Mar-13 131,345 Mar-13 203,071 Jan-13 135,000 Jan-13 34,000 Dec-12 405,000 Dec-12 657,115 Dec-12 182,528 Dec-12 256,985 Dec-12 348,183 Dec-12 1,237,631 Oct-12 424,254
Israel USA n Partners ansome LLC 140 Second Investors Real Estate Partners 3, LLC 55 California LLC md 343 Sansome, LLC ansome LLC anifornia Venture	Seller Seller Seller Africa Israel USA Charion Partners 430 Sansome LLC Swint 140 Second Investors GLL Real Estate Partners HD333, LLC HB255 California LLC A75 Sansome, LLC 475 Sansome, LLC Hines GER Properties GLE BYK Properties GLE Batale Investors MEPT The Blackstone Group Filter LLC The Blackstone Group	Seller Buyer Date	Seller Buyer Date RBA Store
Investors artners LLC sme, LLC	Hines Invesco Ltd Prduential Insurance Cornerstone Real Estate Advisors 140 Second Street GLL BVK Properties Wells Fargo Real Estate Funds LLC Prudential Real Estate Investors Wells Fargo Real Estate Investors MEPT Elim Property Venture LLC The Blackstone Group	Hines Invesco Ltd Hines Invesco Ltd Productital Insurance Productital Real Estate Advisors Jan-13 Jan-13 Jan-13 Jan-13 Jan-13 Jan-12 Jan-13 Citaron Partners Productital Real Estate Funds Dec-12 Dec-12 Dec-12 MEPT Elim Property Venture LLC Oct-12 Dec-12 Ltture The Blackstone Groun Oct-12 Ltture The Blackstone Groun	Hines Invesco Ltd Hines Invesco Ltd Priduential Insurance Priduential Insurance Priduential Insurance Priduential Insurance Priduential Insurance I 135,000 I 40 Second Street I 20 Seco
Hines Invesco Ltd Prduential Insurance Connerstone Real Estate Advisors 140 Second Street GLL BVK Properties Wells Fargo Real Estate Funds Prudential Real Estate Investors Clanon Partners MEPT Elm Property Venture LLC The Blackstone Group	invesco Ltd tial Insurance stone Real Estate Advisors cond Street VK Properties Targo Real Estate Funds tial Real Estate Investors Partners Partners Operty Venture LLC ackstone Group	Invesco Ltd Mar-13 ttal Insurance Jan-13 stone Real Estate Advisors Jan-13 VK Properties VK Properties Targo Real Estate Funds Loec-12 Loec-12 Partners Pertners Dec-12 Date RBA	
	Mar-13 Mar-13 Mar-13 Jan-13 Jan-13 Jan-13 Jan-13 Jan-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Dec-12 Coc-12 Co		RBA 13 131,345 13 203,071 13 203,071 13 34,000 13 34,000 12 405,000 12 657,115 12 182,528 12 256,985 12 248,183 12 1,237,631 12 1,237,631
9 21 1 16 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		\$7,000,000 \$7,000,000 \$1,000,000 \$1,000,000 118,650,010 123,650,010 395,250,000 76,000,000 163,000,000 864,500,000	
9 57,000,000 21 100,000,000 6 18,650,000 20 123,650,000 14 76,000,000 16 199,225,000 21 163,000,000 28 864,500,000 25 165,000,000	\$7,000,000 190,000,000 190,000,000 18,650,000 123,650,010 395,250,000 76,000,000 109,225,000 163,000,000 165,000,000	P.	\$434 \$492 \$379 \$305 \$305 \$416 \$416 \$425 \$425 \$425 \$425 \$425 \$425 \$425 \$425
9 57,000,000 \$434 9 57,000,000 \$492 11 100,000,000 \$378 6 18,650,000 \$399 20 123,650,010 \$305 33 395,250,000 \$406 14 76,000,000 \$416 16 119,225,000 \$425 21 163,000,000 \$465 21 163,000,000 \$469 48 864,500,000 \$469 25 165,000,000 \$389	\$7,000,000 \$434 100,000,000 \$492 \$1,000,000 \$378 18,650,000 \$378 123,650,010 \$305 395,250,000 \$416 109,225,000 \$416 109,225,000 \$425 163,000,000 \$468 864,500,000 \$468 864,500,000 \$589 165,000,000 \$373	Per SF Cap Ra \$492 \$378 \$395 \$305 \$5601 \$416 \$416 \$425 \$488 \$699 \$389	Cap

EXHIBIT IV-6

FLOOR HEIGHT PREMIUM ANALYSIS OFFICE MARKET AREA MARCH 2013

I. Recent Same-Building Lease Transactions by Floor - SoMa

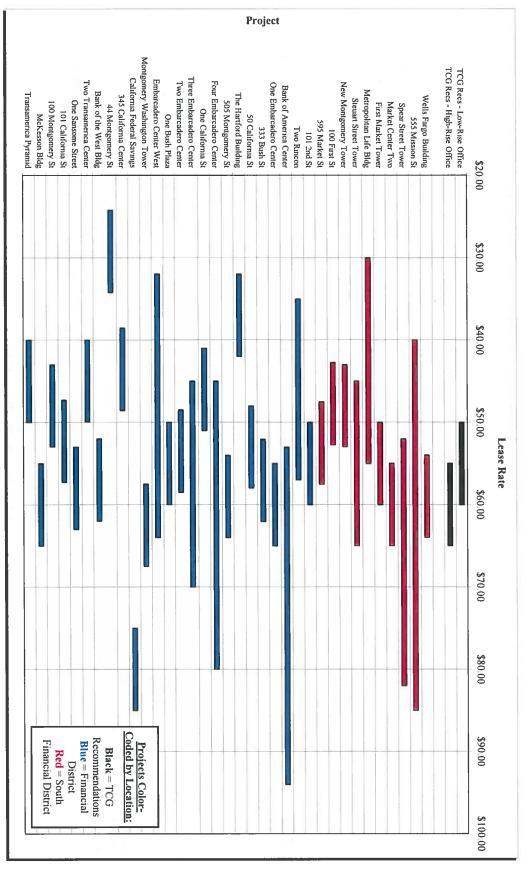


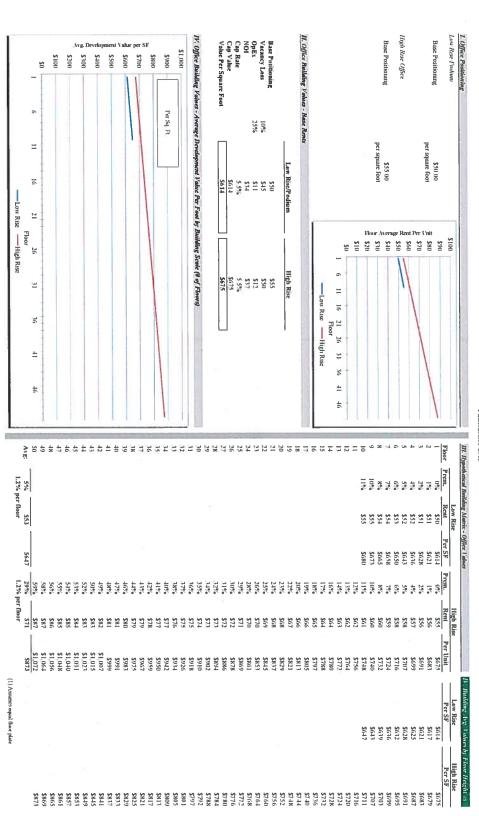
Note: Recent transactions include leases signed during the 2012-13 calendar years

	Base Floor	Top Floor	Base Floor Rent	Top Floor Rent	Bld. Premium	Average Per Floor Premium
33 New Montgomery St	12	81	\$44.50	\$49.00	10%	0.8%
111 Pine st	16	100	\$32.00	\$35.00	9%	2.3%
101 Montgomery St	5	17	\$37.00	\$43.00	16%	0.5%
221 Main St	2	16	\$42.00	\$49.50	18%	0.6%
555 Montgomery St	6	16	\$36,89	\$45.00	22%	1.2%
595 Market St	6	23	\$41.44	\$46.00	11%	0.3%
90 New Montgomery St	2	15	\$40.00	\$41.50	4%	0.2%
475 Sansome St	2	15	\$41.00	\$46,00	12%	0.6%
601 Montgomery St	6	20	\$39.50	\$47.00	19%	0.5%
575 Market St	17	19	\$42.00	\$46.00	10%	0.4%
455 Market St	5	16	\$42.00	\$46.17	10%	0.7%
	1	20	58 013	CO 1/13	130%	1 70%

EXHIBIT IV-7

RECOMMENDED OFFICE POSITIONING OFFICE MARKET AREA MARCH 2013





VALUE PROJECTION - OFFICE TRANSBAY FEBRUARY 2013

EXHIBIT IV-8

V. RETAIL

EXHIBIT V-1

RETAIL TRADE AREA DEFINITION SAN FRANCISCO, CALIFORNIA MARCH 2013

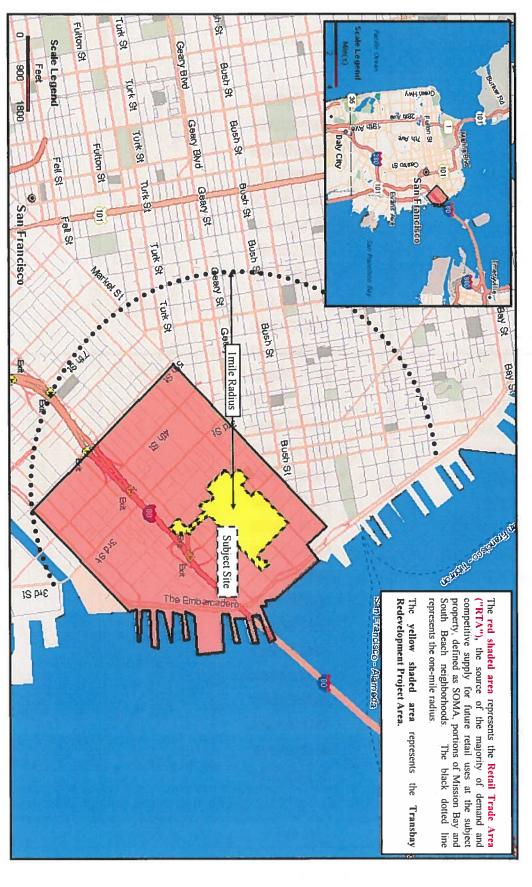
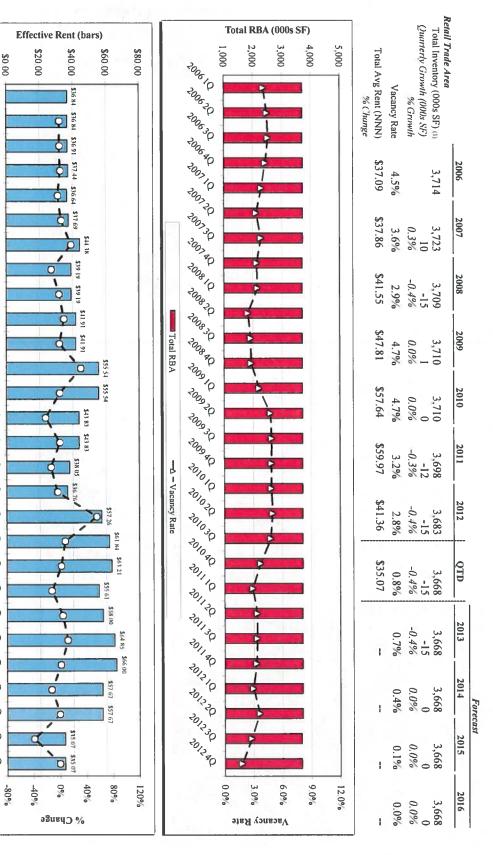


EXHIBIT V-2

RETAIL MACRO TRENDS RETAIL TRADE AREA 2006 THROUGH 2016



(1) Rentable Building Area Source CoStar

300610

300520

300630

2006.40

2007/0

200720

300730

200780

300810

200820

300830

2008 40

200010

200020

300030

2000 40

301010

301030

301030

301080

301/10

201720

30/130

301180

30/3/0

301220

301230

201280

-0- % Change

Average Rent (\$/\$F/Year)

EXHIBIT V-3

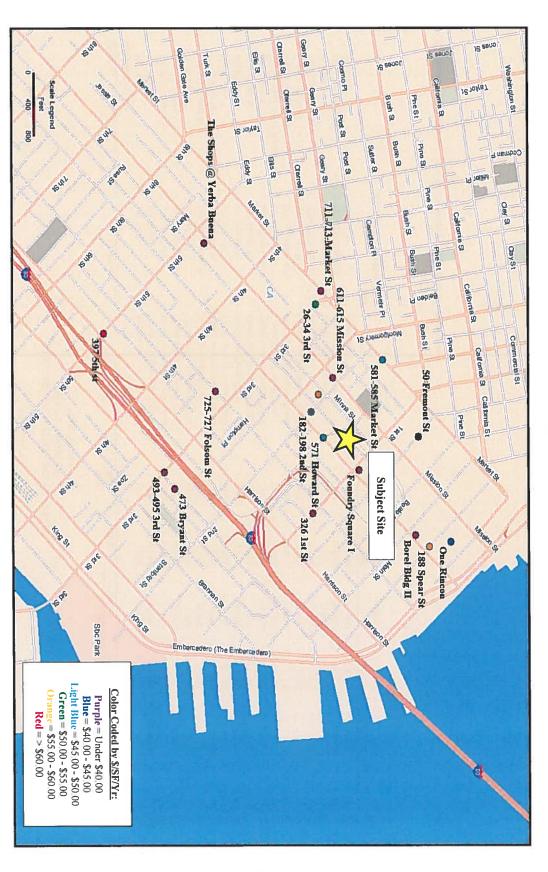
SELECTED COMPETITIVE RETAIL SPACES RETAIL TRADE AREA MARCH 2013

			Year		Vacan	cy	Avail	Lease Rate
Name	Location	Туре	Built	GLA	Rate	SF	Apace	(\$/sf/yr)
Community Center								
397 5th st	397 5th St	Restaurant	1966	1,161	0.0%	0	1,161	\$87.84
188 Spear St	188 Spear St	Office with street-level Retail	2012	218,556	12.9%	28,194	28,186	\$55,00
The Pelton Building	132-142 2nd St	Office with street-level Retail	1907	34,000	16.6%	5,630	5,848	\$55,00
182-198 2nd St	182-198 2nd St	Office with street-level Retail	1909	36,135	28.2%	10,201	10,202	\$50,00
26-34 3rd St	26-34 3rd St	Office with street-level Retail	1910	37,200	7.5%	2,786	2,787	\$50,00
581-585 Market St	581-585 Market St	Storefront Retail/Office	1907	27,094	25.5%	6,901	6,900	\$45,00
571 Howard St	571 Howard St	Office with street-level Retail	1924	5,000	0.0%	0	2,000	\$45.00
One Rincon	101 Spear St	Office with street-level Retail	1940	280,000	9.7%	27,104	27,115	\$40,00
473 Bryant St	473 Bryant St	Storefront Retail/Office	1906	2,750	100.0%	2,750	2,750	\$36,00
50 Fremont St	50 Fremont St	Office with street-level Retail	1983	817,412	3.3%	26,566	7,297	\$35.03
Borel Bldg II	180-182 Howard St	Office with street-level Retail	1986	205,926	6.3%	13,056	13,048	\$32,04
The Shops @ Yerba Buena	833 Mission St	General Retail (Strip Center)	1978	24,000	18.4%	4,411	6,035	\$32.04
611-615 Mission St	611-615 Mission St	Office with street-level Retail	1907	39,900	0.0%	0	3,760	\$32.04
Foundry Square I	400 Howard St	Office with street-level Retail	2008	334,230	0.6%	2,039	2,025	\$32.04
725-727 Folsom St	725-727 Folsom St	General Retail	1990	35,286	19.5%	6,870	6,870	\$32.00
493-495 3rd St	493-495 3rd St	Office with street-level Retail	1907	5,250	40.5%	2,125	2,125	\$30.00
711-713 Market St	711-713 Market St	General Retail	1908	10,000	50.0%	5,000	5,000	\$28.80
326 1st St	326 1st St	Storefront	1967	4,000	72.0%	2,880	2,880	\$28.80
	T	Total:		2,117,900		146,513	135,989	
	Average/WeightedAverage(1):	e (1): Total/Average:	1945	117,661	6.9%	8,140	7,555	\$42.43

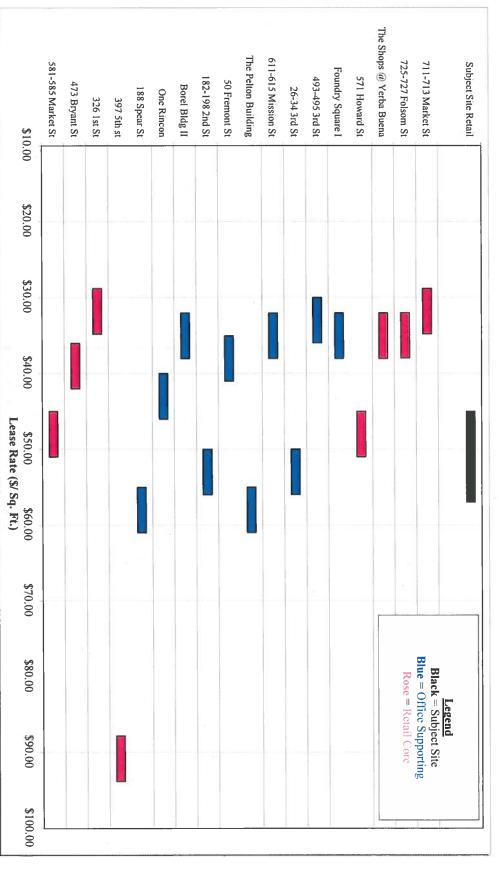
(1) Vacancy Rate weighted by GLA, average weigted rent weighted by available space

EXHIBIT V-4

CURRENT RETAIL INVENTORY LOCATIONS SAN FRANCISCO, CALIFORNIA **MARCH 2013**



LEASE RATES OF CURRENT RETAIL INVENTORY RETAIL TRADE AREA MARCH 2013



Note: All lease rates are NNN and exclusive of NNN expenses

EXHIBIT V-6

VALUE PROJECTION - GROUND FLOOR RETAIL TRANSBAY FEBRUARY 2013

|--|

VI. HOTEL

THE CONCORD GROUP

HOTEL MARKET AREA DELINEATION SAN FRANCISCO, CALIFRONIA APRIL 2013

EXHIBIT VI-1

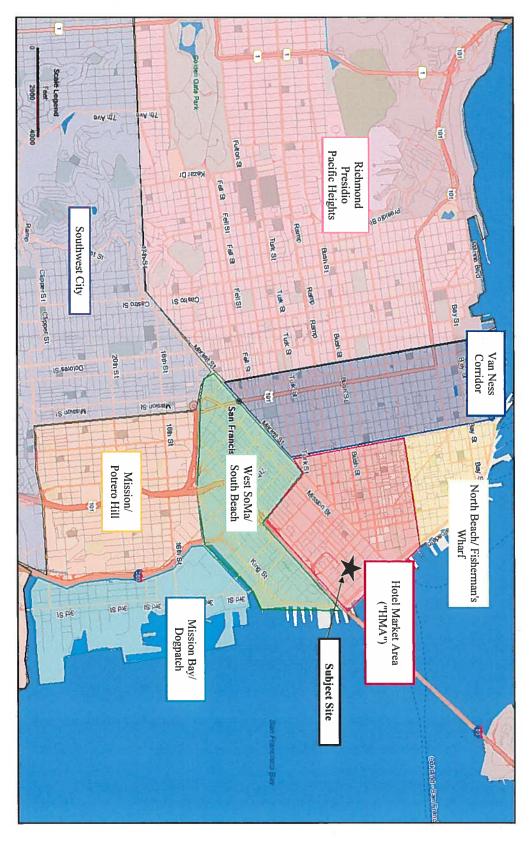
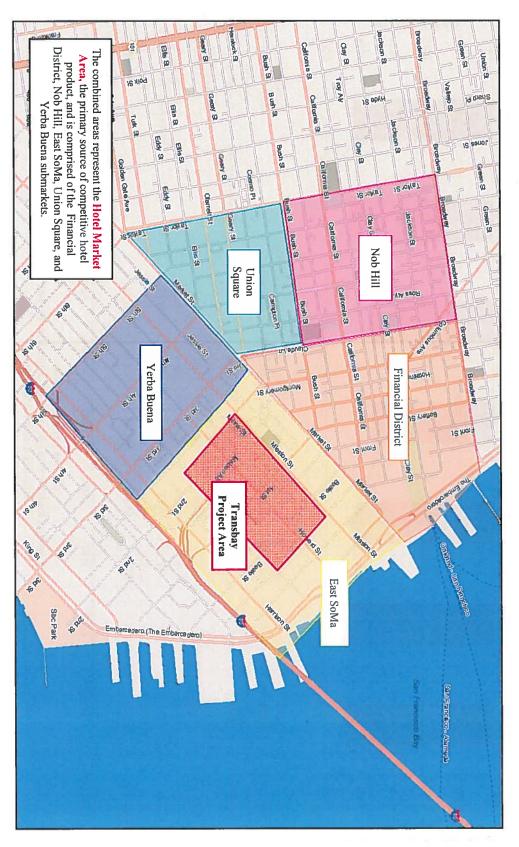


EXHIBIT VI-1

HOTEL MARKET AREA DELINEATION SAN FRANCISCO, CALIFRONIA APRIL 2013



THE CONCORD GROUP

MACRO MARKET TRENDS HOTEL MARKET AREA, CENTRAL SAN FRANCISCO 2007 THROUGH 1Q 2013

EXHIBIT VI-2

Variable	2007	2008	2009	2010	2011	2012	Average	2013 1Q
FiDi/Union Square/SoMa - Upscale Hotels (1)								
Total Rooms	9,875	10,575	10,709	11,319	11,604	11,430	10,919	11,32
Y/Y % Change	1	7.1%	1.3%	5.7%	2.5%	-1.5%	3.0%	
Average Daily Rate (ADR) YY % Change	\$209	\$215 3.0%	\$181 -15.6%	\$181 -0.4%	\$205 13.7%	\$226 9.9%	\$203 2.1%	\$22:
Occupancy Nominal Change	78%	80% 2.0%	76% -3.5%	80% 4.3%	82% 2.1%	82% -0.6%	80% 0.9%	79%
Average Revenue per Avail. Room (RevPAR) Y/Y % Change	\$162	\$171 5.6%	\$138 -19.3%	\$145 5.2%	\$169 16.7%	\$185 9.2%	\$162 3.5%	\$175
Total Revenue (000's) Y/Y % Change	\$582,978	\$659,460 13.1%	\$538,793 -18.3%	\$599,311 11.2%	\$717,091 19.7%	\$770,959 7.5%	\$644,765 6.6%	\$667,361

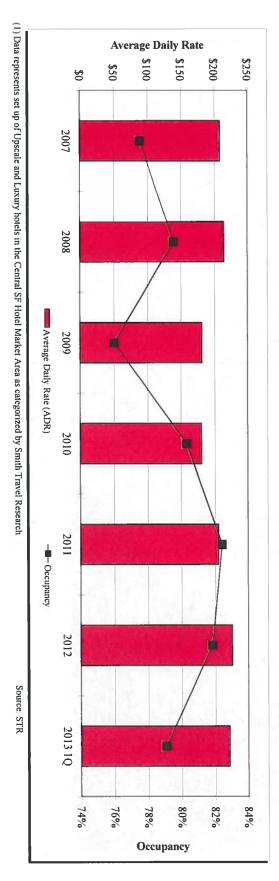
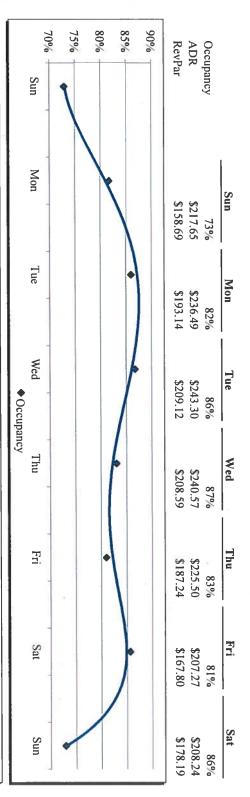
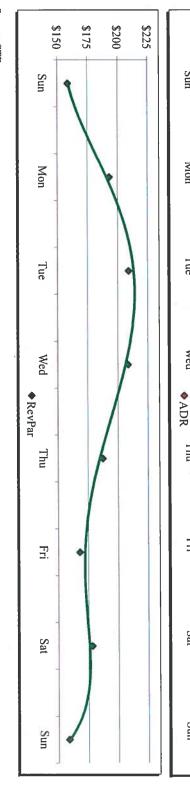


EXHIBIT VI-2

HOTEL MARKET AREA, CENTRAL SAN FRANCISCO MACRO MARKET TRENDS 2007 THROUGH 1Q 2013





\$210 \$220 \$230 \$240 \$250

\$200

Sun

Mon

Tue

Wed

Thu

Fri

Sat

Sun

Source: STR

Page 2 of 2

THE CONCORD GROUP

EXHIBIT VI-3

CURRENT HOTEL INVENTORY HOTEL MARKET AREA APRIL 2013

		Marriott Marquis	Hilton San Francisco - Union Square	Renaissance Stanford Court Hotel	Hilton San Francisco - FiDi	Westin St Francis Union Square	Hyatt Grand San Francisco	Westin San Francisco Market Street	Omni San Francisco Hotel	JW Marriott - Union Square	Nikko Hotel San Francisco	Taj Group Campton Place	Upscale		InterContinental Mark Hopkins	Luxury Collection Palace Hotel	The Huntington Hotel - Preferred	W Hotel San Francisco	Ritz Carlton San Francisco	Fairmont San Francisco	Mandarin Oriental	St Regis San Francisco	Four Seasons San Francisco	Luxury	Hotel/Chain	
Luxury & Upscale Total/Average:		55 4th St	333 Ofarrell St	905 California St	750 Kearny St	335 Powell St	345 Stockton St	50 3rd St	500 California St	500 Post St	222 Mason St	340 Stockton St			I Nob Hill	2 New Montgomery St	1075 California St	181 3rd St	600 Stockton St	950 Mason St	222 Sansome St	125 3rd St	757 Market St		Location	
Total/Average:	Total/Average:	SoMa	Union Square	Nob Hill	FiDi	Union Square	Union Square	SoMa	FiDi	Union Square	Union Square	Union Square		Total/Average:	Nob Hill	SoMa	Nob Hill	SoMa	FiDi	Nob Hill	FiDi	SoMa	SoMa		Neighborhood	
11,340	8,240	1,498	1,908	393	544	1,195	685	676	362	337	532	110		3,100	380	553	135	410	336	591	158	260	277		of Rooms	Number
1969	1974	Oct-89	Aug-64	Jun-73	Nov-70	Mar-04	Jan-73	Apr-83	Feb-02	Sep-87	Oct-87	Jun-83		1962	Jun-26	Jan-00	Jun-47	May-99	Apr-91	Apr-07	May-87	Nov-05	Oct-01		Date	Open
91%	92%	95%	90%	90%	85%	97%	90%	NA	99%	90%	NA	NA		91%	96%	87%	85%	90%	NA	85%	NA	95%	97%		Weekday	Осс
89%	91%	95%	85%	90%	80%	99%	90%	NA	93%	95%	NA	NA		86%	94%	78%	95%	90%	NA	100%	NA	85%	60%		Weekend	Occupancy
\$239	\$199	\$179	\$159	\$189	\$269	\$189	\$209	\$219	\$245	\$269	\$219	\$300		\$346	\$249	\$270	\$259	\$319	\$395	\$359	\$395	\$475	\$475		Low	Best Avail Rate
\$446	\$402	\$329	\$419	\$379	\$389	\$399	\$469	\$369	\$399	\$404	\$489	\$675		\$560	\$369	\$389	\$410	\$689	\$595	\$669	\$595	\$625	\$695		High	ail Rate
\$335	\$294	\$250	\$265	\$283	\$297	\$301	\$319	\$322	\$336	\$343	\$345	\$459		\$446	\$293	\$333	\$361	\$442	\$498	\$504	\$534	\$557	\$592		APR(I)	1
69%	73%	70%	80%	40%	75%	80%	80%	80%	60%	60%	65%	60%		59%	65%	50%	60%	70%	50%	50%	70%	60%	70%		Bus.	Mix of Occupants
31%	27%	30%	20%	60%	25%	20%	20%	20%	40%	40%	35%	40%		41%	35%	50%	40%	30%	50%	50%	30%	40%	30%		Leis.	cupants

(1) Average Published Rate

EXHIBIT VI-4

MAP OF COMPARABLE HOTELS HOTEL MARKET AREA APRIL 2013

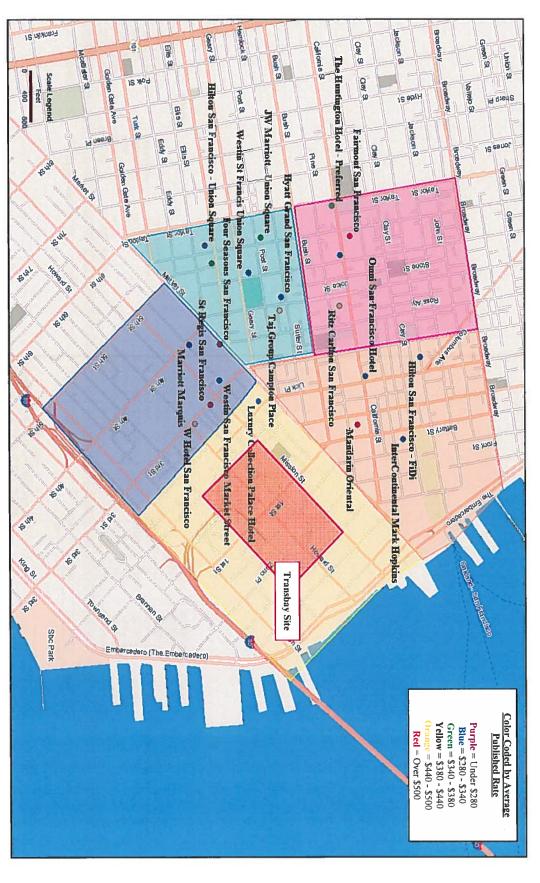


EXHIBIT VI-5

BUILDING TRANSACTIONS - HOTEL SAN FRANCISCO, CALIFORNIA APRIL 2013

\$550,700
277,778
206 018
295,918
313,830
231,527 Distress Sale - Rockpoint defi
209,150
277,778 295,918 313,830 231,527 209,150

EXHIBIT IV-6

PROUCT POSITIONING - HOTEL
HOTEL MARKET AREA; SAN FRANCISCO, CALIFORNIA
APRIL 2013

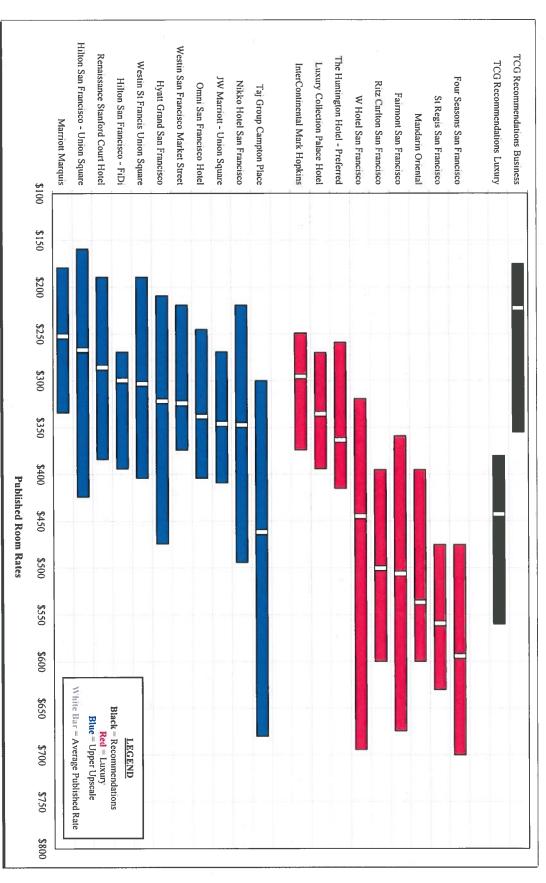


EXHIBIT VI-7

VALUE PROJECTION - HOTEL TRANSBAY FEBRUARY 2013

II. Hotel Values - Blended Rates Top Flag Business Hotel Luxury Hotel	\$220	30% \$154	5% \$8	\$162	55% \$89	7.5% \$316,650		Pe	Per L
	1	Business Hotel \$220	Business Hotel	Business Hotel \$220 30% \$154 5% \$8	Business Hotel \$220 30% \$154 5% \$8 \$162	Business Hotel \$220 \$154 e \$5% \$162 \$89 \$55% \$89 \$65 \$23,749 7.5% \$316,650	Average Daily Rate II. Hotel Values - Blended Rates	Business Hotel Per Room per Nij \$220	
ng \$220 30% \$154 e 5% \$8 e 5% \$162 \$ 55% \$89	30% \$154 e 5% \$8 \$ \$162 \$ 55% \$89	e 5% \$8 3 \$162 55% \$89	\$162 55% \$89	55% \$89		er Key \$23,749 7.5% r Key \$316,650	NOI per Key	\$65	\$130
ng \$220 30% \$154 e 5% \$8 \$ \$162 \$ 55% \$89 \$65	30% \$154 e 5% \$8 \$ \$162 \$ 55% \$89 \$ 55% \$89	\$ \$8 \$ \$162 \$ 55% \$89 \$65	\$162 55% \$89 \$65	55% \$89 \$65	\$65	7.5% \$316,650	Annual NOI per Key	\$23,749	\$47,497
ng \$220 30% \$154 e 5% \$8 \$162 \$162 \$89 55% \$89 \$65 \$23,749	e 5% \$154 \$ \$8 \$ \$162 \$ 55% \$89 \$65 \$65 \$23,749	er Key 5% \$8 \$162 \$55% \$89 \$65 \$65	\$162 \$89 \$65 \$65 \$23,749	55% \$89 \$65 \$cr Key \$23,749	s65 \$23,749	\$316,650	Cap Rate	7.5%	6.5%
ng \$220 30% \$154 e 5% \$8 \$162 \$55% \$89 \$65 \$65 \$7.5%	30% \$154 30% \$8 \$8 \$162 \$55% \$89 \$65 \$65 \$23,749 7.5%	e 5% \$8 \$ 162 \$ 55% \$89 \$65 \$65 \$23,749 7.5%	\$162 \$89 \$65 \$65 \$23,749 7.5%	55% \$89 \$65 \$23,749 7.5%	\$65 \$23,749 7.5%		Cap Value per Key	\$316,650	\$730,730