File No. 14/224

COMMITTEE/BOARD OF SUPERVISORS

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Committee: Budget & Finance Committee .

Date December 10, 2014

Board of Supervisors Meeting

Date 12/14/14

Cmte Board

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FILE NO. 141224

RESOLUTION NO.

[Agreement - New Flyer of America, Inc. - Purchase of Low-Floor Diesel-Hybrid Buses - Not to Exceed \$68,257,536]

Resolution approving an agreement with New Flyer of America, Inc., for the purchase of 61 60-foot low-floor diesel-hybrid buses, related tools, training, and spare parts in an amount not to exceed \$68,257,536 and for a term not to exceed six years to commence following Board approval.

WHEREAS, The San Francisco Municipal Transportation Agency's (SFMTA) rubber tire fleet includes 56 40-foot Orion hybrid diesel coaches, 138 40-foot and 124 60-foot Neoplan diesel coaches and 24 inactive 60-foot New Flyer coaches that are due for replacement over the next six years; and

WHEREAS, Service demands for the 40-foot and the 60-foot coaches will require the SFMTA to purchase buses to accommodate service expansion that will result in a net increase of six coaches for the fleet of 40-foot coaches and 76 coaches for the fleet of 60-foot coaches; and

WHEREAS, These Orion, Neoplan and New Flyer coaches in SFMTA's rubber tire fleet will have reached or will be reaching their expected useful lives of 12 years within the next six years; and

WHEREAS, On January 31, 2014, the SFMTA issued a Request for Proposals (RFP) to purchase 30-foot, 40-foot and 60-foot low floor diesel hybrid coaches; and

WHEREAS, On July 25, 2014, the SFMTA received one proposal in response to the RFP from New Flyer of America, Inc. to supply 35-foot, 40-foot and 60-foot coaches; and WHEREAS, SFMTA review of the specifications and terms and conditions of the RFP and a survey of potential proposers revealed that the provisions of the RFP were not

Supervisors Cohen; Breed, Mar BOARD OF SUPERVISORS

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restrictive and fulfilled the Federal Transit Administration's competitive solicitation requirements for federally-funded procurements; and

WHEREAS, Following an evaluation of the 35-foot coach, SFMTA decided to exclude 35-foot coaches from the contract because they do not meet the service requirements of the lines currently served by 30-foot coaches and recommended that a separate solicitation be issued sometime during the first quarter of 2017 before the 30-foot coaches will reach the end of their service life; and

WHEREAS, SFMTA has negotiated a final agreement with New Flyer of America, Inc. to purchase 61 60-foot low floor hybrid coaches for the base contract, including related tools, training and spare parts for an amount not to exceed \$68,257,536 and a term not to exceed 6 years with options to purchase up to an additional 200 40-foot coaches and 163 60-foot coaches over the next six years; and

WHEREAS, On December 2, 2014, the SFMTA Board of Directors adopted Resolution No. 14-172, authorizing the Director of Transportation of the SFMTA to execute Contract No. CPT 713 with New Flyer of America Inc. to purchase 61 60-ft low floor diesel hybrid coaches and related tools and training and spare parts, for an amount not to exceed \$68,257,536, and a term not to exceed six years with options to purchase up to an additional 200 40-foot coaches and 163 60-foot coaches over the next six years should funding be identified; and

WHEREAS, Should funding for the option vehicles be identified, SFMTA will need to obtain approval from the SFMTA Board of Directors and the Board of Supervisors in order to exercise the options; and

WHEREAS, A copy of the said contract is on file with the Clerk of the Board of Supervisors in File No. <u>141224</u>, which is hereby declared to be part of this motion as if set forth fully herein; now, therefore, be it

Supervisors Cohen; Breed, Mar BOARD OF SUPERVISORS

RESOLVED, That the Board of Supervisors authorizes the SFMTA to enter into a contract with New Flyer of America Inc. to purchase 61 60-ft low floor diesel hybrid coaches and related tools and training and spare parts, for an amount not to exceed \$68,257,536 and a term not to exceed six years; and, be it

FURTHER RESOLVED, That within 30 days of the contract being fully executed by all parties, the SFMTA shall provide the final contract to the Clerk of the Board for inclusion into the official file.

Supervisors Cohen; Breed, Mar BOARD OF SUPERVISORS

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DECEMBER 10, 2014

Item 13Department:File 14-1224Municipal Transportation Agency (MTA)
EXECUTIVE SUMMARY
Legislative Objectives
The proposed resolution would approve a new procurement contract between the San Francisco Municipal Transportation Agency (MTA) and New Flyer, Inc. (New Flyer) for 61 new 60-feet long buses with options, at the sole discretion of the MTA, to (1) procure up to 163 additional 60-feet long buses and (2) procure up to 200 additional 40-feet long buses.
Key Points
• The MTA currently operates 323 buses that are 40-feet long and 124 buses that are 60- feet long for a total of 447 buses that were purchased at various times and from various vendors with 279 of these 447 buses, or 62.4 percent of the total bus fleet, projected to reach the end of their useful life in 2014 or 2015.
• The MTA Transit Fleet Management Plan from March 2014 states that, by the end of calendar year 2020, the MTA anticipates procuring 424 new or replacement 40-feet and 60-feet buses including: (1) 124 replacement 60-feet long buses, (2) 200 replacement 40-feet long buses, and (3) 100 new 60-feet long buses.
• The MTA issued a competitive Request for Proposals (RFP) in January 2014 to procure buses that are 30-feet, 40-feet, and 60-feet long. New Flyer was the only company to submit a proposal, which included 35-feet long buses rather than 30-feet long buses.
• The MTA decided to issue a separate competitive RFP at a future date for the 30-feet long buses and determined that the New Flyer proposal was responsive for the 40-feet long and 60-feet long procurement.
Fiscal Impact
• The proposed procurement contract would have a total cost of \$78,885,625 comprised of \$68,258,536 for the 61 new 60-feet long buses including spare arts, special tools and training, with another \$10,628,089 for sales tax and support costs.
• Under the proposed the procurement contract, the base price per bus increases annually by the Produce Price Index (PPI) for transportation manufacturing. Therefore, future costs of procuring additional buses under the options included in the proposed procurement contract are not known at this time.
Recommendation
Approve the proposed resolution.

BUDGET AND LEGISLATIVE ANALYST

DECEMBER 10, 2014

MANDATE STATEMENT / BACKGROUND

Mandate Statement

City Charter Section 9.118(b) states that a contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification with a \$500,000 impact or more is subject to Board of Supervisors approval.

Background

The San Francisco Municipal Transportation Agency (MTA) currently operates 323 buses that are 40-feet long and 124 buses that are 60-feet long for a total of 447 buses that were purchased at various times and from various vendors as shown in Table 1 below.

Manufacturer	Bus Length	Number of Buses in 2014	Year Purchased	End of Useful Life Year ¹
Neoplan	40-Feet	8	2002	2014
Neoplan	40-Feet	67	2003	2015
Neoplan	40-Feet	80	2002	2014
Orion	40-Feet	56	2007	2019
New Flyer	40-Feet	62	2013	2025
New Flyer	40-Feet	50	2014	2026
Subtotal, 40-Fe	et Buses	323		
Neoplan	60-Feet	26	2002	2014
Neoplan	60-Feet	98	2003	2015
Subtotal, 60-Fe	et Buses-	124		
Total Bus Fleet		447		

Table 1: MTA Bus Fleet By Manufacturer And Size

279 of 447 buses, or 62.4 percent of the total bus fleet, are projected to reach the end of their useful life in 2014 or 2015. The MTA replaced 112 Neoplan 40-feet long buses with New Flyer 40-feet buses in 2013 and 2014 as previously approved by the Board of Supervisors in October 2012 (File 12-0908, File 12-1070) and in October 2013 (File 13-0977).

According to the MTA Transit Fleet Management Plan from March 2014, by the end of calendar year 2020, the MTA anticipates procuring 424 new or replacement 40-feet and 60-feet buses: (1) 124 replacement 60-feet long buses, (2) 200 replacement 40-feet long buses, and (3) 100 new 60-feet long buses. The Transit Fleet Management Plan provides for 536 40-feet and 60-feet buses, including 112 buses purchased in 2013 and 2014, and 424 buses to be purchased under the proposed agreement with New Flyer, including the purchase options. This is an increase of 89 buses compared to the current fleet of 447 40-feet and 60-feet buses. According to the Transit Fleet Management Plan, the MTA estimates that increasing the overall number of

¹ The end of useful life term for buses is determined by the Metropolitan Transportation Commission (MTC) and is set at 12 years.

buses as well as increasing the number of 60-feet buses will provide sufficient buses to handle future increased ridership in the most efficient way possible.

The MTA issued a competitive Request for Proposals (RFP) in January 2014 to procure buses that are 30-feet, 40-feet, and 60-feet long. New Flyer of America, Inc. (New Flyer) was the only company to submit a proposal, which included 35-feet long buses rather than 30-feet long buses. According to Mr. Elson Hao, MTA Principal Engineer, after reviewing the plans and specifications for the 35-feet long buses, the MTA decided that those buses would not be an appropriate replacement for the 30-feet long buses in the City and that the MTA would issue a separate RFP for 30-feet long buses at a later date. However, the New Flyer proposal was responsive for the 60-feet long buses and included options to procure the 40-feet long buses.

The Federal Transportation Agency requires the MTA to survey vendors to determine if the RFP was overly restrictive when only one manufacturer provides a proposal. According to Mr. Hao, the survey revealed that the MTA RFP was not overly restrictive and that other manufacturers did not submit proposals because of either scheduling conflicts or because they could not produce the type of buses that the MTA was requesting.²

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would approve a new procurement contract between the MTA and New Flyer for 61 new 60-feet long buses based on a competitive RFP process. As noted above, New Flyer was the only company to submit a proposal to the MTA for this procurement. The contract is for an amount not-to-exceed \$68,257,536.

Under the terms of the procurement contract, the MTA would receive a base amount of 61, 60feet long buses with annual options for the purchase of additional 40-feet long and 60-feet long buses. The subject procurement contract includes schedules and prices for two different types of buses including the parallel propulsion system and the series propulsion system³, which is less expensive. According to Mr. Hao, the MTA is initially procuring parallel propulsion system buses because they are more reliable and because the series propulsion system is new in the 60-feet long buses. Depending on the experience of other jurisdictions that bought the 60-feet long series propulsion system buses, the MTA may procure series propulsion system buses under the various options included in the subject procurement contract.

Table 2 below shows the base number of buses and City options.

² Documents provided by the MTA to the Federal Transportation Agency show that the MTA published the RFP on the SFGate website. Additionally, the documents show that two manufacturers other than New Flyer attended the pre-proposal conference on this specific procurement including Nova Bus and Proterra, Inc. Additionally, Mr. Hao states that he sent the RFP to: the Gillig Corporation; Champion Bus, Inc.; and El Dorado National, which are all major national bus manufacturers.

³ In a parallel hybrid bus, the combustion engine and the electric motor are connected directly to the drive shaft. The electric motor is designed to assist the engine during stop and go traffic while at highway speeds. These, however, are powered solely by the internal combustion engine. A series propulsion system bus is exclusively propelled by the electric motor; the internal combustion engine is connected to an electric generator that converts energy produced by the internal combustion engine into electric power.

	40-Feet Long Buses	60-Feet Long Buses	Total
Base Amount	-	61	61
2015 Option	48	50	98
2016 Option	41	48	89
2017 Option	30	-	30
2018 Option	36	35	71
2019 Option	45	30	75
Total	200	224	424

Table 2: Base Contract Of 61 Buses Plus Options At The Sole Discretion Of The City

Under the terms of the proposed procurement contract, the MTA may procure up to 363 optional buses, for a total of 424 buses. Under the terms of the proposed procurement contract, the per unit price for the vehicles exercised in the options would increase annually by inflation as calculated through the Producer Price Index (PPI) for transportation manufacturing.

FISCAL IMPACT

The proposed resolution would approve a procurement contract between the MTA and New Flyer for an amount not-to-exceed \$68,257,536 for the base amount of buses and the associated costs and includes options to increase the number of buses each year through 2019.

Table 3 below shows that the total cost to procure 61 new 60-feet long buses is \$78,885,625.

Expenditure Item	Total Price
61 Buses (\$1,041,443 Per Bus)	\$63,528,008
Spare Parts	1,891,719
Special Tools	1,497,529
Training	1,340,280
Subtotal, Contract	\$68,257,536
Sales Tax	5,875,932
Warranty Support	274,039
Project Support	3,478,118
Consultant Support and Vehicle Inspection	1,000,000
Subtotal, Associated Costs	\$10,628,089
Grand Total	\$78,885,625

Table 3: Summary of Contract and Associated Costs

As noted above, the MTA had to provide supplemental documentation to the Federal Transportation Agency as evidence that the RFP was not overly restrictive. Such justification includes a comparison of the price per vehicle. The MTA provided the Federal Transportation Agency with two recent procurements from jurisdictions in Springfield, IL and Nashville, TN where the buses were delivered in 2013 and where the price per New Flyer 60-feet long parallel

propulsion system bus (after including an extended warranty and 2.85 percent annual inflation) was similar to the price per bus in the proposed MTA procurement contract. Table 4 below shows the comparison of prices per bus.

Table 4: Recent and Proposed New Flyer Bus Procurement Bus Prices

Procurement	Price Per Bus
Springfield, IL (2013 Delivery)	\$1,061,515
Nashville, TN (2013 Delivery)	1,020,212
Average	\$1,040,864
MTA Procurement	\$1,041,443
MTA Compared to Average	100.06%

According to Mr. Hao, the MTA will use Federal and State funds, as appropriated by the Board of Supervisors, to pay for the related contract costs including the associated tax and support costs. Table 5 below shows the funding sources and amounts.

Table 5: Sources of Funds

Fund Source	Amount
Federal Urbanized Area Formula Program Funds	\$49,533,531
Federal Ladders to Opportunities Grant Funds	9,000,000
State Infrastructure Bond Proceeds	8,000,000
Proposition K Sales Tax Funds	12,352,094
Total Sources	\$78,885,625

According to Mr. Hao, the \$9,000,000 in federal Ladders to Opportunities Grant Funds was awarded to the MTA after the MTA Board and Board of Supervisors approved the MTA Capital Budget. However, according to Mr. Hao, the additional funds are less than five percent of the MTA Capital Budget and within the MTA authority to expend without a supplemental appropriation.

RECOMMENDATION

Approve the proposed resolution.



SEMT A Municipal Transportation Agency Edwin M. Ler Mayor

Torn Nolan, man Gwyneth Borden, Director Jeny Lee, Director Cristina Rubke, Director Cheryl Brinkman, *Vice-Chaitman* Malcolm Heinicke, *Director* Joél Ramos, *Director*

Edward D. Reiskin, Director of Transportation

November 24, 2014

The Honorable Members of the Board of Supervisors City and County of San Francisco 1 Dr. Carlton Goodlett Place, Room 244 San Francisco, CA 94102

Subject: Request for Approval -- Contract with New Flyer of America for the Purchase of 61 60-foot Low Floor Diesel-hybrid Buses

Honorable Members of the Board of Supervisors:

The San Francisco Municipal Transportation Agency (SFMTA) requests that the San Francisco Board of Supervisors approve a Contract between the City and County of San Francisco and New Flyer of America Inc. for the purchase of 61 60-foot diesel-hybrid buses, in an amount not to exceed \$68,257,536 and for a term not to exceed six years.

The contract consists of a base quantity for the initial procurement plus options to purchase 40-ft and additional 60-ft buses to replace SFMTA's fleet of buses that will be reaching the end of their useful life over the next six years.

Background

Under this contract, the SFMTA will purchase a combination of 40-ft and 60-ft coaches totaling 424 coaches. The base contract will be to replace 26 60-ft Neoplan coaches plus 35 60-ft coaches for fleet expansion. The contract includes options to purchase additional 40-ft and 60-ft coaches to replace the remainder of the Neoplan coaches, replace all the 40-ft Orion hybrid coaches and purchase expansion vehicles for the 40-ft and 60-ft fleet over the next six years.

The original RFP was to purchase replacement buses for the 30-ft, 40-ft and 60-ft fleet. The following is the original breakdown of the number of buses to be purchased over the life of this contract:

Contract Phase	30-ft Bus	40-ft Bus	60-ft Bus
Base	0	0	61
2015 (option)	0	48	50
2016 (option)	0	41	48
2017 (option)	0	30	0
2018 (option)	0	36	35
2019 (option)	30	45	30
Total	30	200	224

1 South Van Ness Avenue 7th Floor, San Francisco, CA 94103 415.701.4500 www.

1460

www.sfmta.com

The quantity of coaches to be purchased per year coincides with the year a particular batch of buses will reach the end of their service life and/or the year the expansion buses are needed to meet the additional demand for service.

2

New Flyer of America Inc. submitted a proposal that included 35-ft, 40-ft and 60-ft coaches. As part of the negotiation process, staff requested New Flyer to provide a 35-ft coach for evaluation. The evaluation revealed that the 35-ft coach will not meet the tight turning radiuses that are required for coaches servicing the 30-ft routes. Since the 30-ft coaches will not be due for replacement until 2019, staff recommended issuing a separate RFP for the 30-ft coaches during the first quarter of 2017.

Bid Process

On January 31, 2014, the SFMTA issued a Request for Proposal (RFP) to purchase 30-ft, 40-ft and 60-ft low floor diesel hybrid coaches. On July 25, 2014, the SFMTA received one bid in response to the RFP. The single bid came from New Flyer of America, Inc. to supply 35-ft, 40-ft and 60-ft coaches.

Staff's review of the specifications, terms and conditions of the RFP and survey of potential proposers revealed that the provisions were not restrictive and fulfilled FTA's competition requirements. Staff negotiated a contract with New Flyer of America, Inc. to purchase 61 60-ft low floor diesel hybrid coaches for the base contract, including related tools, training and spare parts for an amount not to exceed \$68,257,536 and for a period not to exceed 6 years with options to purchase 200 40-ft and additional 163 60-ft coaches.

Description of Work

This procurement project includes a base order of 61 60-ft low floor hybrid buses from New Flyer, Inc. with option to purchase 200 40-ft buses and 163 60-ft buses. The 61 buses in this latest procurement will have the Allison propulsion package and the same features as the previous buses recently purchased from New Flyer. The features include various enhancements to the basic bus, including a Closed Circuit TV system identical to the one that SFMTA installed in its other revenue vehicles, the wheelchair securement layout, a "proof-of-payment button" to enable patrons to enter the bus from the rear door, a rubber guard on the bus frame near the rear wheel, partial colored destination signs, conduit for the new radio system and the same Vapor door with positive locks. The Contract also includes special tools and diagnostics equipment, training and an allowance for spare parts.

Alternatives Considered

The alternative considered to purchasing new coaches was to rehabilitate the existing fleet to extend the lives of these coaches. However, extending the lives of the existing coaches would mean that the majority of SFMTA's fleet will continue to have diesel propulsion packages, and will not be able to take advantage of the lower emissions offered by hybrid technology. Also, several new technologies have been developed since the existing coaches were purchased by SFMTA, and these new technological developments are contributing to reducing the fuel consumption of the buses. These new technologies include electric driven fans for radiators which reduces the load on the engine by as much as 60 horsepower.

In view of the above, the best alternative available to the SFMTA is to purchase new hybrid coaches to replace its fleet of diesel coaches.

Funding Impact

The amount of the contract with New Flyer for the base quantity of buses is \$68,257,536. With tax, warranty support, staff project support and required vehicle inspections, the total project cost is \$70,696,981. Following is a detail of the project budget:

Total Project Budget

New Flyer Contract	Cost
Vehicles (61)	\$63,528,008
Tools & Diagnostics	\$ 1,497,529
Training	\$ 1,340,280
Spare Parts	\$ 1,891,719
Subtotal New Flyer Contract	\$68,257,536

Other Associated Cost Items	Cost
Tax (8.75%)	\$5,875,932
Warranty support	\$ 274,039
Project support (SFMTA staff, Other Direct Cost)	\$3,478,118
Consultant Support and Vehicle Inspection at Plant	\$1,000,000
Subtotal Other Associated Cost Items	\$10,628,089
Total Project Cost	\$78,885,625

This project will be funded by FTA Section 5307 funds and Proposition K Sales Taxes as detailed below.

Financial Plan

Project Funding Source	Amount
Federal Grant	\$58,533,531
State Infrastructure Bond	\$8,000,000
Proposition K	\$12,352,094
Total Funding	\$78,885,625

SFMTA Board Action

On November 18, 2014, the SFMTA Board of Directors approved a Resolution authorizing the Director of Transportation to execute the Contract with New Flyer of America in an amount not to exceed \$68,257,536 and for a term not to exceed six years.

Recommendation

The SFMTA recommends that the San Francisco Board of Supervisors authorize the SFMTA to enter into a Contract with New Flyer of America Inc. for the purchase of 61 60-foot diesel-hybrid buses in an amount not to exceed \$68,257,536 and for a term not to exceed six years.

San Francisco Board of Supervisors Contract with New Flyer of America November 24, 2014 Page 4 of 4

Thank you for your consideration of this proposed agreement. Should you have any questions or require more information, please do not hesitate to contact me at any time.

Sincerely,

Edward D. Reiskin Director of Transportation

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY BOARD OF DIRECTORS

RESOLUTION NO. 14-172

WHEREAS, The SFMTA rubber tire fleet includes 56 40-foot Orion hybrid diesel coaches, 138 40-foot and 124 60-foot Neoplan diesel coaches and 24 inactive 60-foot New Flyer coaches that are due for replacement over the next six years; and

WHEREAS, Service demands for the 40-foot and the 60-foot coaches will require the SFMTA to purchase buses to accommodate service expansion that will result in a net increase of six coaches for the fleet of 40-foot coaches and 76 coaches for the fleet of 60-foot coaches; and

WHEREAS, These Orion, Neoplan and New Flyer coaches in SFMTA's rubber tire fleet will have reached or will be reaching their expected useful lives of 12 years within the next six years; and

WHEREAS, On January 31, 2014, the SFMTA issued a Request for Proposals (RFP) to purchase 30-foot, 40-foot and 60-foot low floor diesel hybrid coaches; and

WHEREAS, On July 25, 2014, the SFMTA received one proposal in response to the RFP from New Flyer of America, Inc. to supply 35-foot, 40-foot and 60-foot coaches; and

WHEREAS, Staff review of the specifications and terms and conditions of the RFP and a survey of potential proposers revealed that the provisions of the RFP were not restrictive and fulfilled the Federal Transit Administration's competitive solicitation requirements for federallyfunded procurements; and

WHEREAS, Staff negotiated a contract with New Flyer of America, Inc. to purchase 61 60-foot low floor hybrid coaches for the base contract, including related tools, training and spare parts for an amount not to exceed \$68,257,536 and a term not to exceed six years with options to purchase up to an additional 200 40-foot coaches and 163 60-foot coaches; and

WHEREAS, Following an evaluation of the 35-foot coach, staff decided to exclude 35foot coaches from the contract because they do not meet the service requirements of the lines currently served by 30-foot coaches; and,

WHEREAS, This procurement will be funded by a combination of federal formula funds and local matching funds; now therefore be it

RESOLVED, That the SFMTA Board of Directors authorizes the Director of Transportation to execute Contract No. CPT 713 with New Flyer of America Inc. to purchase 61 60-foot low floor diesel hybrid coaches for an amount not to exceed \$68,257,536 and for a term not to exceed 6 years as a base contract, with options to purchase an additional 200 40-foot and 163 60-foot low floor diesel hybrid buses over the next six years should funding be identified; and be it FURTHER RESOLVED, That the SFMTA Board of Directors commends Contract No. CPT 713 to the Board of Supervisors for approval.

I certify that the foregoing resolution was adopted by the Municipal Transportation Agency Board of Directors at its meeting of December 2, 2014.

R.Boomer_

Secretary to the Board of Directors San Francisco Municipal Transportation Agency

CITY AND COUNTY OF SAN FRANCISCO San Francisco Municipal Transportation Agency

Agreement

Procurement of 40-Ft and 60-Ft Low Floor Diesel Hybrid Coaches

Contract No. CPT 713

CCO NO. 14-1287

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Exhibit 3 FTA Requirements

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City and County of San Francisco San Francisco Municipal Transportation Agency One South Van Ness 7th Floor San Francisco, California 94103

Agreement between the City and County of San Francisco and

New Flyer of America Inc.

This Agreement is made this ______ day of _____, 2014, in the City and County of San Francisco, State of California, by and between: New Flyer of America Inc., 711 Kernaghan Avenue, Winnipeg, MB R2C 3T4, Canada ("Contractor") and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Municipal Transportation Agency ("SFMTA").

Recitals

A. SFMTA wishes to obtain the services of a qualified firm to procure 61 60-ft low floor, diesel hybrid coaches with options of up to 163 60-ft. low floor, diesel hybrid coaches and up to 200 40-ft. low floor diesel hybrid coaches and associated spare parts, training, manuals, and special tools.

B. A Request for Proposals ("RFP") was issued on January 31, 2014 to the qualified proposers, and City selected Contractor as the highest-qualified scorer pursuant to the RFP.

Now, THEREFORE, the parties agree as follows:

Definitions

Acceptance: The formal written acceptance by the City that all Work, or a specific portion thereof, under the contract has been satisfactorily completed.

<u>Award</u>: Notification from the City to Contractor of acceptance of Contractor's proposal, subject to the execution and approval of a satisfactory Contract and bond to secure the performance of the Contract, and to such other conditions as may be specified or otherwise required by law.

<u>Certification</u>: Certification by the Controller that funds necessary to make payments as required under the Contract are available in accordance with the City's Charter.

City: The City and County of San Francisco.

<u>Conditional Acceptance</u>: The circumstance in which a Vehicle has been delivered to SFMTA and placed in revenue service despite not having met all requirements for Acceptance.

<u>Conformed Contract Documents</u>: The Contract documents revised to incorporate information included in the Contractor's Proposal and accepted by the City.

<u>Contract, Agreement</u>: The written contract executed by the City and Contractor, covering the performance of the work and furnishing of labor, materials, equipment, tools, and services, including work incidental to the procurement, to include

the Technical Specifications, all Conformed Contract Documents, the Contract bonds or other security, and all supplemental agreements.

<u>Contract Modification</u>: A written amendment to the Contract, agreed to by the City and Contractor, covering changes in the Contract documents within the general scope of the Contract and establishing the basis of payment and time adjustments for the work affected by the changes.

Contractor: The proposer to whom the Award is made.

Controller: Controller of the City.

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Correction: The elimination of a defect.

<u>Days</u>: Unless otherwise designated, "Days" as used in the Contract shall mean calendar days.

<u>Defect</u>: Any patent or latent malfunctions or failure in manufacture or design of any component or subsystem.

Diesel Hybrid Buses: The vehicles procured under this Contract, also referred to as "Vehicles" or "Coaches."

Director: The Director of Transportation of the SFMTA or his or her designee.

Engineer: The SFMTA Engineer assigned to the Contract or designated agent.

Final Acceptance: The formal written acceptance by the Director of Transportation or his or her designee that all contract deliverables for the Contract have been satisfactorily completed and accepted. This will authorize the Project Manager to release the final payment, including all retention, to the Contractor

<u>Material and/or Equipment</u>: The Diesel Hybrid Buses (including all parts and equipment installed in them) and other deliverables furnished by the Contractor under the provisions of the Contract.

Notice To Proceed (NTP): A written notice to the Contractor of the date on which it shall begin prosecution of the work to be done under the contract.

<u>Project Manager</u>: The Project Manager assigned to the Contract for the SFMTA, or his or her designated agent.

<u>**Proposal</u>**: The technical and management information and prices submitted by Contractor in response to the RFP.</u>

<u>Related Defect(s)</u>: The damages inflicted on any component or subsystem as a direct result of a Defect.

<u>Resident Inspector</u>: Any inspector or inspectors who may be assigned by the SFMTA Project Manager / Representative for the inspection of work to be done under this contract.

Request for Proposals; RFP: The Request for Proposals issued by the SFMTA on (Date), to procure up to 454 Diesel Hybrid Buses.

<u>SFMTA</u>: The San Francisco Municipal Transportation Agency, an agency of the City with responsibility for the Municipal Railway and the Division of Sustainable Streets (Parking and Traffic).

<u>Subcontractor, Supplier</u>: Any individual, partnership, firm, or corporation that, under an agreement with Contractor, undertakes integrally on the Project the partial or total design, manufacture, performance of, or furnishes one or more items of work under the terms of the contract. As used in this Agreement, the terms Subcontractor and Supplier are synonymous.

<u>Technical Specifications</u>: The portion of the Conformed Contract Documents that contain the specifications, provisions, and requirements that detail the Work and the materials, products (including the assembly and testing), and other requirements relative to the manufacturing and construction of the Work.

<u>Work</u>: The furnishing of all design, engineering, manufacturing, labor, supervision, services, products, materials, machinery, equipment, tools, supplies, and facilities and the performance of all requirements called for by the Contract and necessary to the completion and warranty of the Diesel Hybrid Buses.

<u>Working Days</u>: Those calendar days during which regular business is conducted excluding Saturdays, Sundays, and all Federal, State, and municipal holidays that are observed by the SFMTA during the duration of the Contract.

Acronyms

FDR	Final Design Review	
FTA	Federal Transit Administration	
PDR	Preliminary Design Review	
RFP	Request for Proposals	

1. Certification of Funds; Budget and Fiscal Provisions; Termination in the Event of Non-Appropriation.

1.1. This Agreement is subject to the budget and fiscal provisions of the City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization.

1.2. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated.

1.3. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

THIS SECTION CONTROLS AGAINST ANY AND ALL OTHER PROVISIONS OF THIS AGREEMENT.

2. Term of the Agreement.

Subject to Section 1, the term of this Agreement shall not exceed 6 years from the Effective Date.

3. Effective Date of Agreement.

This Agreement shall become effective on the date the Controller has certified to the availability of funds and Contractor has been notified in writing.

4. Work Contractor Agrees to Perform.

This Agreement is for the procurement of 61 60-ft, low floor, diesel hybrid coaches with options of up to 163 additional 60-ft, low floor diesel hybrid coaches and 200 40-ft. low floor diesel hybrid coaches as provided for in the Technical Specifications, and in the Contractor's Proposal (as incorporated into the Conformed Contract Documents), according to the Project Delivery Schedule set forth in Exhibit 2.1.

5. Compensation.

5.1. In no event shall the amount of this Agreement exceed Sixty Eight Million, Two Hundred Fifty Seven Thousand, Five Hundred Thirty Six Dollars (\$68,257,536). This amount does not include California sales taxes, which shall be paid directly by the SFMTA. The breakdown of costs associated with this Agreement appears in Exhibit 1, Schedule 3.1, incorporated by reference as though fully set forth herein.

5.2. No charges shall be incurred under this Agreement nor shall any payments become due to Contractor until equipment, reports, services, or both, required under this Agreement are received from Contractor and approved by SFMTA as being in accordance with this Agreement. City may withhold payment to Contractor in any instance in which Contractor has failed or refused to satisfy any material obligation provided for under this Agreement.

5.3. In no event shall City be liable for interest or late charges for any late payments. City will not make price adjustments to this Contract to protect Contractor from economic inflation.

6. Guaranteed Maximum Costs.

6.1. The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification.

6.2. Except as may be provided by laws governing emergency procedures, officers and employees of the City are not authorized to request, and the City is not required to reimburse the Contractor for, Commodities or Services beyond the agreed upon contract scope unless the changed scope is authorized by amendment and approved as required by law.

6.3. Officers and employees of the City are not authorized to offer or promise, nor is the City required to honor, any offered or promised additional funding in excess of the maximum amount of funding for which the contract is certified without certification of the additional amount by the Controller.

6.4. The Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

7. Payment; Invoice Format

Invoices furnished by Contractor under this Agreement must be in a form acceptable to the Controller, and must include the Contract Progress Payment Authorization number. All amounts paid by City to Contractor shall be subject to audit by City. Progress payments shall be made by the City to Contractor at the address specified below:

7.1. Amount. Subject to any subsequent deductions for Liquidated Damages for late delivery of Contract deliverables as specified in Section 19 of this Agreement,

the City agrees to pay an amount not to exceed the compensation amount stated in Section 5 of this Agreement and in accordance with the terms and conditions of this Agreement.

7.2. Invoices. Contractor's invoices shall be submitted to the following address:

San Francisco Municipal Transportation Agency Fleet Engineering Section Attn: Elson Hao 700 Pennsylvania Avenue, Bldg. B, Rm. 209 San Francisco, CA 94107

Each invoice shall include:

- Relevant milestones;
- Contract order number:
- Quantity of items;
- Description of items;
- Unit price;

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- Total invoice amount.
- Supporting documentation and/or documentation referencing submittal or delivery.

7.3. Progress Payments. SFMTA shall make payments as the work proceeds in accordance with the progress payment provisions specified below. Progress payments shall be conditioned on either (1) transfer of title, free of encumbrances, to the City for the portion of the components, equipment or material paid for by the progress payment, plus a certificate of insurance required by Section 15.1 of this Agreement; or (2) issuance of a letter of credit in conformance with the provision of Section 15.2.3 in the amount of the progress payment. Progress payments for which a letter of credit shall be required are as follows: Milestones set forth in Items 1(a) and 1(b) below. Letter(s) of credit for such progress payments will be released upon Acceptance or Conditional Acceptance of 80 percent of the total Vehicles.

In lieu of a letter of credit to secure progress payments, Contractor may elect to increase its performance bond required under Section 15 of this Agreement by the cumulative amount of progress payments for each of the above Milestones and any other items for which Contractor elects to submit security instead of transferring title. Such increase in the amount of the performance bond shall be included in the amount of the performance bond shall constitute security for all progress payments for which the bond is issued should Contractor default with respect to any provision of this Agreement. In lieu of an increase in the Performance Bond, an Advance Payment Bond, in a form acceptable to the City's Risk Manager, or other security acceptable to the City's Risk Manager, will also be accepted.

All Work covered and paid for during the construction of the Diesel Hybrid Buses shall become the sole property of SFMTA. This provision shall not be construed as relieving the Contractor from the sole responsibility for all Work upon which payments have been made or for the restoration of all damaged Work or as waiving the right of SFMTA to require the fulfillment of all of the terms of the Contract specifications. The Contractor shall remain liable for insuring and delivering the material in the final form as specified in the Contract, and shall replace material at no cost to SFMTA in the event it is not delivered and accepted by SFMTA. Contractor shall prepare invoices supported by evidence satisfactory to SFMTA that the Work invoiced has been accomplished and that the materials, listed, if any, are stored and ready for use.

Each item listed below is from the Schedule of Prices set forth in Exhibit 1.

Item 1 – Diesel Hybrid Buses

The City shall make progress payments for the Diesel Hybrid Buses upon satisfactory completion of each milestone in accordance with the percentage allocation below.

	Milestone	Maximum Percent of Bid Item 1 as applicable
(a)	Authorization by SFMTA to ship each vehicle and authorization by Contractor to release each vehicle as described in Sections 12.2.3 of the Technical Specifications	50% of Unit Price
(b)	Conditional acceptance of each vehicle by SFMTA	30% of Unit Price
(c)	Full acceptance of each vehicle by SFMTA	10% of Unit Price
(d)	All contract deliverables with the exception of training have been received and accepted as satisfactory	10%

Item 2 - Spare Parts

The City shall make payments for spare parts by Lot (see Spare Parts Delivery Procedure, Section 67.3 of this Agreement). Payment shall be made after the particular Lot (Lot 1 or Lot 2) has been delivered and accepted.

Item 3 – Training

City shall pay for training when all training sessions have been satisfactorily completed and accepted by SFMTA.

Item 4 - Interactive Multimedia Training

City shall make progress payments for Interactive Multimedia Training upon satisfactory completion of each milestone in accordance with the percentage allocation below:

Milestone		Percentage of Bid Item 4	
(a)	SFMTA Approval of Design Detail Documentation	10%	
(b)	Delivery and Approval of one Prototype Module	20%	
(c)	Delivery and Approval of all Pre-production Modules	30%	
(d)	Delivery and Approval of all Production Modules	40%	

Item 5 - Operating, Maintenance, and Parts Manuals

When satisfactory draft operating, maintenance and parts manuals have been received, City shall pay 30 percent of this payment item. The balance will be paid when final manuals have been approved, delivered and accepted. Contractor shall delivery to SFMTA draft operating, maintenance and parts before the start of the first training session.

Item 6 - Special Tools Separate from Coach

City shall pay for special tools and other maintenance equipment upon their acceptance by SFMTA.

7.4. Exchange Rate Risk. The City will not make price adjustments on this Contract to protect the Contractor from fluctuations in the value of the applicable foreign currency in relation to the United States dollar.

7.5. Inflation Risk. City will not make price adjustments to this Contract to protect Contractor from economic inflation except as otherwise provided in this Agreement.

7.6. Release. The Contractor shall, if required by the City, execute and deliver at the time of final payment and as a condition precedent to final payment, a release in form satisfactory to the City, discharging the City, its officers, agents and employees of and from liabilities, obligations, and claims arising under this contract.

8. Submitting False Claims; Monetary Penalties.

Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for three times the amount of damages which the City sustains because of the false claim. A contractor, subcontractor or consultant who submits a false claim shall also be liable to the City for the costs, including attorneys' fees, of a civil action brought to recover any of those penalties or damages, and may be liable to the City for a civil penalty of up to \$10,000 for each false claim. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

9. Disallowance

If Contractor claims or receives payment from City for a service, reimbursement for which is later disallowed by the State of California or United States Government, Contractor shall promptly refund the disallowed amount to City upon City's request. At its option, City may offset the amount disallowed from any payment due or to become due to Contractor under this Agreement or any other Agreement.

10. Taxes

10.1. Payment of Taxes. The City will reimburse the Contractor for any levied sales tax on articles purchased by the City under this Agreement. However, if the Contractor cannot be authorized to collect and pay the sales taxes to the State of California, then the City will pay the sales tax directly to the State. Contractor shall be solely responsible for any penalties, interest or fees assessed as a result of late or erroneous payment of such taxes. The City warrants that it is a public entity exempt from certain federal excise taxes and in connection therewith that it has obtained a federal excise taxes, licenses, imposts, duties, and all other governmental charges of any type whatsoever levied upon or as a result of this Agreement or Work performed pursuant hereto.

10.2. Possessory Interest. Contractor recognizes and understands that this Agreement may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Agreement entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

10.2.1. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

10.2.2. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extension, renewal, or assignment of this Agreement may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest created by this Agreement. Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

10.2.3. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events also may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax. Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.

10.2.4. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

11. Payment Does Not Imply Acceptance of Work

The granting of any payment by City, or the receipt thereof by Contractor, shall in no way lessen the liability of Contractor to replace unsatisfactory work, equipment, or materials, although the unsatisfactory character of such work, equipment or materials may not have been apparent or detected at the time such payment was made. Materials, equipment, components, or workmanship that does not conform to the requirements of this Agreement may be rejected by City and in such case must be replaced by Contractor without delay.

12. Qualified Personnel

Work under this Agreement shall be performed only by competent personnel under the supervision of and in the employment of Contractor. Contractor will comply with City's reasonable requests regarding assignment of personnel, but all personnel, including those assigned at City's request, must be supervised by Contractor. Contractor shall commit adequate resources to complete the project within the project schedule specified in this Agreement.

13. **Responsibility for Equipment**

City shall not be responsible for any damage to persons or property as a result of the use, misuse or failure of any equipment used by Contractor, or by any of its employees, even though such equipment be furnished, rented or loaned to Contractor by City.

14. Independent Contractor; Payment of Taxes and Other Expenses

14.1. Independent Contractor. Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and Work requested by City under this Agreement. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and Work, or any agent or employee of Contractor, providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor.

Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement.

14.2. Payment of Taxes and Other Expenses. Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority.

Should a relevant taxing authority determine a liability for past services or Work performed by Contractor for City, upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability).

A determination of employment status pursuant to the preceding two paragraphs shall be solely for the purposes of the particular tax in question, and for all other

purposes of this Agreement, Contractor shall not be considered an employee of City. Notwithstanding the foregoing, should any court, arbitrator, or administrative authority determine that Contractor is an employee for any other purpose, then Contractor agrees to a reduction in City's financial liability so that City's total expenses under this Agreement are not greater than they would have been had the court, arbitrator, or administrative authority determined that Contractor was not an employee.

15. Insurance; Bonds

15.1. Insurance

15.1.1. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of his Agreement, Contractor shall maintain in force at its own expense, during the full term of the Agreement, insurance in the following amounts and coverages:

(a) Workers' Compensation, including Employers' Liability coverage, with limits not less than \$1,000,000 each accident, or as required by law in the jurisdiction in which the work is performed.

(b) Comprehensive or Commercial General Liability Insurance with limits not less than \$5,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Contractual Liability, Independent Contractor, Broad-form Property Damage, Products and Completed Operations.

(c) Comprehensive or Business Automobile (Transit Coach, Truck, and other vehicles included) Liability Insurance with limits not less than \$5,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

(d) During the course of this Agreement, should any vehicles already accepted by City and in which title is vested in the City, be returned to Contractor for any reason, Contractor shall maintain, with respect to such vehicles, Garagekeepers' Legal Liability Insurance with limits not less than 100 percent of the value of City vehicles and equipment in Contractor's care, custody, or control, including coverage's for fire, theft, riot and civil commotion, vandalism or malicious mischief, and collision; all-risk transportation insurance for the full value of all City-owned coaches in transit between Contractor and City premises; and any loss payable to the City as its interest may appear.

(e) During the course of this Agreement, as title to components or coaches is transferred to City (refer to Section 7.3), Contractor shall provide property insurance on such components against all risks of loss or damage for 100% of their replacement value, including City as a named insured and loss payee, as its interests may appear, and any deductible not to exceed \$25,000 each loss.

15.1.2. Comprehensive or Commercial General Liability and Comprehensive or, Business Automobile Liability policies must provide the following:

(a) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, Employees and Members of Commissions;

(b) That such policies are primary insurance to any other insurance available to the Additional Insured's, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc **15.1.3.** Waiver of Subrogation. Contractor agrees to waive subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation.

15.1.4. All policies shall provide 30 Days' advance written notice to City of cancellation or reduction in coverage for any reason, mailed to the following address:

San Francisco Municipal Transportation Agency Elson Hao Contract No. 713 Fleet Procurement Engineering Section 700 Pennsylvania Ave, Bldg. B, Rm 209 San Francisco, CA 94107

15.1.5. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

15.1.6. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

15.1.7. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

15.1.8. Before commencement of the term of this Contract, certificates of insurance, and copies of additional insurance endorsements, in form and with insurers acceptable to City, evidencing all required insurance, shall be furnished with complete copies of policies to City promptly upon request. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.

15.1.9. The Workers' Compensation policy(ies) shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

15.1.10. If Contractor will use any subcontractor(s) to provide Services, Contractor shall require the subcontractor to provide all necessary insurance and to name the City and County of San Francisco, its officers, agents and employees and the Contractor as additional insureds.

15.2. Performance and Payment Security. The following provisions set forth financial guarantees that must be met by Contractor. Contractor may choose to meet the requirements of this Section 15.2 by obtaining either the required bonds or an irrevocable letter of credit ("Letter of Credit") in an equivalent amount.

15.2.1. Bonds

(a) Within 20 days following the receipt of a notice of tentative award of contract, and until completion of all Contract obligations and acceptance by City of the final vehicle, the Contractor shall furnish to City a

performance and a labor and materials bond each in an amount not less than 20 percent of the total Contract amount to guarantee Contractor's faithful performance of all obligations of the Contract, including warranty obligations in existence until the last Vehicle is accepted, and to guarantee Contractor 's payment to all suppliers of labor and materials under this Contract, excluding the period covered by the warranty bond described in Subsection (c) below.

(b) Upon delivery and acceptance by the City of 50 percent of the original contracted number of vehicles, the amount of performance bond may be reduced to 65 percent of the original bond amount. Upon delivery and acceptance by the City of 75 percent of the original contracted number of vehicles, the amount of performance bond and labor and materials bond may be reduced to 30 percent of the original bond amount. If the Contractor requests any further reduction in the amount of the performance bond, the request shall be subject to approval by SFMTA and the City's Risk Manager. One year after the City fully accepts the last bus, the City will release the obligations of the surety under the performance and labor and materials bonds, provided that all contract deliverables have been performed and accepted and a warranty bond or letter of credit meeting the requirements of Subsection 15.2.1(c) is in place. The original bond document(s) shall be retained by the City.

(c) Contractor shall provide a two-year warranty or guaranty bond in the amount of 10 percent of the Contract price covering all of Contractor's warranty obligations under the Contract, which bond shall become effective upon release of the Performance Bond required under Subsection 15.2.1(a) and (b) above. At the end of the first year of warranty coverage, the Contractor may request a reduction of coverage, which may be approved at the discretion of SFMTA and the City's Risk Manager. Additionally, at City's election, and subject to approval of the surety issuing the bond, Contractor shall provide for up to two one-year extensions or renewals of the warranty or guaranty bond at an amount approved by SFMTA and the City's Risk Manager. If the original surety declines to extend or renew the initial bond, Contractor shall in good faith try to obtain the required additional coverage from another surety and shall document to the City its efforts in this regard.

(d) Within 20 days of receipt of a notice from SFMTA of intention to exercise the option to purchase more Coaches, the Contractor shall furnish to City a separate performance bond and a labor and materials bond in the amount of 20 percent of the cost of the additional coaches to be purchased, to guarantee performance of all contract obligations with respect to such optional vehicles. Provisions for reducing the amount of and release of such bond shall apply in the same manner as described above. Said bond shall also be retained by the City.

15.2.2. Requirements for Bonds.

(a) Bonding entities on the above bonds must be legally authorized to engage in the business of furnishing performance bonds in the State of California. All bonding entities must be satisfactory to SFMTA and to the Controller and Risk Manager of the City.

(b) During the period covered by the Agreement, if any of the sureties upon the bond shall have an AM Best rating that falls below A-, VIII, or become insolvent and unable to pay promptly the amount of such bond to the extent to which the surety might be liable, Contractor, within 30 days after notice given by SFMTA to Contractor, shall by supplemental bond or otherwise, substitute another and sufficient surety approved by SFMTA in place of the surety becoming insolvent or unable to pay. If Contractor fails within such 30-day period to substitute another and sufficient surety, Contractor, if SFMTA so

elects, shall be deemed to be in default in the performance of its obligations hereunder and upon the said bond. The City, in addition to any and all other remedies, may terminate the Agreement or bring any proper suit or proceeding against moneys then due or which thereafter may become due Contractor under the Agreement. The amount for which the surety shall have justified on the bond and the moneys so deducted shall be held by City as collateral for the performance of the conditions of the bond

15.2.3. Requirements for Letter of Credit.

(a) General Requirements. Any Letter of Credit submitted as required security under this Agreement shall be a confirmed, clean, irrevocable Letter of Credit in favor of the City and County of San Francisco, a municipal corporation. It must have an original term of one year, with automatic renewals of the full amount (subject to modification as otherwise provided in this Section 15.2 to reflect the adjustments set forth above in Section 15.2.1) throughout the term of the Agreement and throughout the performance of Contractor's obligations under the Agreement. If Contractor fails to deliver the Letter of Credit as required, City will be entitled to cancel this Agreement. The Letter of Credit must provide that payment of its entire face amount, or any portion thereof, will be made to City upon presentation of a written demand to the bank signed by the Director of Transportation on behalf of the City.

(b) Financial Institution. The Letter of Credit must be issued on a form and issued by a financial institution acceptable to the City in its sole discretion, which financial institution must (a) be a bank or trust company doing business and having an office in the City and County of San Francisco, (b) have a combined capital and surplus of at least \$25,000,000, and (c) be subject to supervision or examination by federal or state authority and with at least a Moody's A rating. Should the financial institution fail to maintain such rating, Contractor shall replace the Letter of Credit within 30 days with a Letter of Credit from a financial institution with such a rating.

Demand on Letter of Credit. The Letter of Credit will (C) constitute a security deposit guaranteeing faithful performance by Contractor of all terms, covenants, and conditions of this Agreement, including all monetary obligations set forth herein. If Contractor defaults with respect to any provision of this Agreement, SFMTA may make a demand under the Letter of Credit for all or any portion thereof to compensate City for any loss or damage that they may have incurred by reason of Contractor's default, negligence, breach or dishonesty. Such loss or damage may include without limitation any damage to or restoration of City property or property that is required to be constructed, maintained or repaired pursuant to this Agreement, payments to City, and claims for liquidated damages; provided, however, that City will present its written demand to said bank for payment under said Letter of Credit only after City first has made its demand for payment directly to Contractor, and five full Working Days have elapsed without Contractor having made payment to City. Should the City terminate this Agreement due to a breach by Contractor, the City shall have the right to draw from the Letter of Credit those amounts necessary to pay any fees or other financial obligations under the Agreement and perform the Work described in this Agreement until such time as the City procures another contractor and the agreement between the City and that contractor becomes effective. City need not terminate this Agreement in order to receive compensation for its damages. If any portion of the Letter of Credit is so used or applied by City, Contractor, within 10 Working Days after written demand by City, shall reinstate the Letter of Credit to its original amount; Contractor's failure to do so will be a material breach of this Agreement.

(d) **Expiration or Termination.** The Letter of Credit must provide for 60 days notice to City in the event of non-extension of the Letter of Credit; in that event, Contractor shall replace the Letter of Credit at least 10 Working Days prior to its expiration. In the event the City receives notice from the issuer of the Letter of Credit that the Letter of Credit will be terminated, not renewed or will otherwise be allowed to expire for any reason during the period from the commencement of the term of this Agreement to 90 Days after the expiration or termination of this Agreement, or the conclusion of all of Contractor's obligations under the Agreement, whichever occurs last, and Contractor fails to provide the City with a replacement Letter of Credit (in a form and issued by a financial institution acceptable to the City) within 10 Working Days following the City's receipt of such notice, such occurrence shall be an event of default, and, in addition to any other remedies the City may have due to such default (including the right to terminate this Agreement), the City shall be entitled to draw down the entire amount of the Letter of Credit (or any portion thereof) and hold such funds in an account with the City Treasurer in the form of cash guarantying Contractor's obligations under this Agreement. In such event, the cash shall accrue interest to the Contractor at a rate equal to the average yield of Treasury Notes with one-year maturity, as determined by the Treasurer. In the event the Letter of Credit is converted into cash pursuant to this paragraph, upon termination of this Agreement, Contractor shall be entitled to a full refund of the cash (less any demands made thereon by the City) within 90 Days of the termination date, including interest accrued through the termination date.

(e) Return of Letter of Credit. The Letter of Credit will be returned within 90 Days after the end of the term of this Agreement, provided that Contractor has faithfully performed throughout the life of the Agreement, Contractor has completed its obligations under the Agreement, there are no pending claims involving Contractor's performance under the Agreement and no outstanding disagreement about any material aspect of the provisions of this Agreement. In the event this Agreement is assigned, as provided for in Section 30, City will return or release the Letter of Credit not later than the effective date of the assignment, provided that the assignee has delivered to the City an equivalent Letter of Credit, as determined by City.

(f) Excessive Demand. If City receives any payments from the aforementioned bank under the Letter of Credit by reason of having made a wrongful or excessive demand for payment, City will return to Contractor the amount by which City's total receipts from Contractor and from the bank under the Letter of Credit exceeds the amount to which City is rightfully entitled, together with interest thereon at the legal rate of interest, but City will not otherwise be liable to Contractor for any damages or penalties.

16. Indemnification

16.1. General.. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Agreement, including, but not limited to, Contractor's use of facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Agreement, and except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or

agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City.

16.2. Duty to Defend. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter.

16.3. Intellectual Property. Contractor shall indemnify and hold City harmless from all loss and liability, including attorneys' fees, court costs and all other litigation expenses for any infringement of the patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequence of the use by City, or any of its officers or agents, of articles or Work to be supplied in the performance of this Agreement.

16.4. Limitation of Liability. Except as provided herein, Contractor's aggregate liability to the City under this Agreement shall be limited to the Contract amount stated in Section 5.1, as that amount may be modified by a properly approved and executed Contract Modification. Said limitation on liability shall not apply to:

16.4.1. damages and other liability caused by Contractor's willful, intentional acts or omissions;

16.4.2. liability arising under or for violation of any applicable statute, City ordinance, regulation, or other laws;

16.4.3. damages and other liability arising under claims by third parties, including indemnity or contribution for claims brought by a third party (see Paragraph 16.1);

16.4.4. damages and other liability for infringement of any intellectual property right as provided in Section 16.3.

16.5. Notice of Claim; Tender of Defense. The City shall use its best efforts to give prompt written notice to Contractor of any claim for which it requires indemnification from Contractor and will not admit liability or fault as to the allegations of the claim. Provided Contractor accepts the City's tender of defense without reservations, City agrees to grant Contractor sole control over the defense and settlement of the claim and provide timely assistance to Contractor in the defense of the claim.

17. Incidental and Consequential Damages.

Except with respect to liquidated damages, Contractor shall not be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights that City may have under applicable law.

18. Liability of City

CITY'S PAYMENT OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR IN SECTION 5 OF THIS AGREEMENT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS

AGREEMENT OR THE SERVICES OR WORK PERFORMED IN CONNECTION WITH THIS AGREEMENT.

19. Liquidated Damages

By entering into this Agreement, the Contractor agrees that in the event deliveries are not completed within the number of days indicated in Exhibit 2.1 and Technical Specifications, Vol. 2, Sections 13 or 10.2.2.2, or if Contractor fails to correct fleet defects in accordance with Technical Specifications, Vol. 2, Section 10.1.6.1, as may be revised by Contract Modifications, City will suffer damages that will be impracticable or extremely difficult to determine; further, Contractor agrees that the amounts listed below for each day of delay beyond scheduled milestones and timelines are not a penalty, but are a reasonable estimate of the loss that City will incur based on the delay, established in light of the circumstances existing at the time this contract was awarded. Except where the delay is the result of an Unavoidable Delay, City may deduct a sum representing the liquidated damages from any money due to Contractor. Such deductions shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to deliver to City within the time fixed or such extensions of time permitted in writing by SFMTA.

2. Delivery of Lead Coach \$40 3. Submittal of Training Lesson Plans \$20 4. Submittal of Draft Operation, Maintenance, and Parts Manual \$20 5. Delivery of 1st Production Coach \$40 6. Delivery of 1st Production Coach \$40 7. Spare Parts Delivery (Lot 1) \$40 8. Spare Parts Delivery (Lot 2) \$40 9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	m No.	Milestone	Amount Per Day
3. Submittal of Training Lesson Plans \$20 4. Submittal of Draft Operation, Maintenance, and Parts Manual \$20 5. Delivery of 1st Production Coach \$40 6. Delivery of last Production Coach \$40 7. Spare Parts Delivery (Lot 1) \$40 8. Spare Parts Delivery (Lot 2) \$40 9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	1.	Submittal of Management Work Plan	\$100.00
4. Submittal of Draft Operation, Maintenance, and Parts Manual \$20 5. Delivery of 1st Production Coach \$40 6. Delivery of last Production Coach \$40 7. Spare Parts Delivery (Lot 1) \$40 8. Spare Parts Delivery (Lot 2) \$40 9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	2.	Delivery of Lead Coach	\$400.00
Parts Manual5.Delivery of 1st Production Coach\$406.Delivery of last Production Coach\$407.Spare Parts Delivery (Lot 1)\$408.Spare Parts Delivery (Lot 2)\$409.Completion of Training Program (including Multimedia)\$4010.Delivery of Special Tools\$3011.Submittal of Final Operation, Maintenance, and Parts Manuals\$4012.Warranty Fleet Defect Correction\$25	3.	Submittal of Training Lesson Plans	\$200.00
6.Delivery of last Production Coach\$407.Spare Parts Delivery (Lot 1)\$408.Spare Parts Delivery (Lot 2)\$409.Completion of Training Program (including Multimedia)\$4010.Delivery of Special Tools\$3011.Submittal of Final Operation, Maintenance, and Parts Manuals\$4012.Warranty Fleet Defect Correction\$25	4.		\$200.00
7. Spare Parts Delivery (Lot 1) \$40 8. Spare Parts Delivery (Lot 2) \$40 9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	5.	Delivery of 1st Production Coach	\$400.00
8. Spare Parts Delivery (Lot 2) \$40 9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	6.	Delivery of last Production Coach	\$400.00
9. Completion of Training Program (including Multimedia) \$40 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	7.	Spare Parts Delivery (Lot 1)	\$400.00
Multimedia) 10. Delivery of Special Tools \$30 11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	8.	Spare Parts Delivery (Lot 2)	\$400.00
11. Submittal of Final Operation, Maintenance, and Parts Manuals \$40 12. Warranty Fleet Defect Correction \$25	9.		\$400,00
Parts Manuals 12. Warranty Fleet Defect Correction \$25	10.	Delivery of Special Tools	\$300.00
	11.		\$400.00
	12.	Warranty Fleet Defect Correction	\$250.00
(see Technical Specifications, Section 10.1.6.1) per		(see Technical Specifications, Section 10.1.6.1)	per coach
13. Contractor-Supplied Parts 2	13.	Contractor-Supplied Parts	2%*

* 2% per day of Contractor's list price for every day a part is past the seventy-two hours delivery time (see Technical Specifications, Volume 2, Section 10.2.2.2).

Liquidated Damages imposed under this Agreement shall be in addition to any other damages which are recoverable by the City specified elsewhere in the Contract

documents. The total amount of liquidated damages shall not exceed 10 percent of the contract value.

20. Default; Remedies

20.1. Event of Default. Each of the following shall constitute an event of default ("Event of Default") under this Agreement:

20.1.1 Contractor fails or refuses to perform or observe any term, covenant or condition contained in any of the following Sections of this Agreement: 8, 10, 15, 24, 30, 36, 52, 54 or 56.

20.1.2 Contractor fails or refuses to perform or observe any other term, covenant or condition contained in this Agreement, and such default continues for a period of 15 Days after written notice thereof from City to Contractor.

20.1.3 SFMTA Contractor (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Contractor or of any substantial part of Contractor's property or (v) takes action for the purpose of any of the foregoing.

A court or government authority enters an order (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Contractor.

20.2. Remedies. On and after any Event of Default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Agreement or to seek specific performance of all or any part of this Agreement. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any Event of Default; Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Agreement or any other agreement between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such Event of Default and any liquidated damages due from Contractor pursuant to the terms of this Agreement or any other agreement. All remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy.

21. Termination for Convenience

Agreement

21.1. Exercise of Option. City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective.

21.2. Contractor Actions. Upon receipt of the notice, Contractor shall commence and perform, with diligence, all actions necessary on the part of Contractor to effect the termination of this Agreement on the date specified by City and to minimize the liability of Contractor and City to third parties as a result of termination. All such actions shall be subject to the prior approval of City. Such actions shall include, without limitation:

Halting the performance of all services and Work under this Agreement on the date(s) and in the manner specified by City.

Not placing any further orders or subcontracts for materials, services, equipment or other items.

Terminating all existing orders and subcontracts.

At City's direction, assigning to City any or all of Contractor's right, title, and interest under the orders and subcontracts terminated. Upon such assignment, City shall have the right, in its sole discretion, to settle or pay any or all claims arising out of the termination of such orders and subcontracts.

Subject to City's approval, settling all outstanding liabilities and all claims arising out of the termination of orders and subcontracts.

Completing performance of any services or Work that City designates to be completed prior to the date of termination specified by City.

Taking such action as may be necessary, or as the City may direct, for the protection and preservation of any property related to this Agreement which is in the possession of Contractor and in which City has or may acquire an interest.

21.3. Contractor Invoice. Within 30 Days after the specified termination date, Contractor shall submit to City an invoice, which shall set forth each of the following as a separate line item:

The reasonable cost to Contractor, without profit, for all services and Work City directed Contractor to perform prior to the specified termination date, for which services or Work City has not already tendered payment. Reasonable costs may include a reasonable allowance for actual overhead, not to exceed a total of 10 percent of Contractor's direct costs for services or other Work. Any overhead allowance shall be separately itemized. Contractor may also recover the reasonable cost of preparing the invoice.

A reasonable allowance for profit on the cost of the services and Work described in the immediately preceding subsection (a), provided that Contractor can establish, to the satisfaction of City, that Contractor would have made a profit had all services and Work under this Agreement been completed, and provided further, that the profit allowed shall in no event exceed ten percent of such cost.

The reasonable cost to Contractor of handling material or equipment returned to the vendor, delivered to the City or otherwise disposed of as directed by the City.

A deduction for the cost of materials to be retained by Contractor, amounts realized from the sale of materials and not otherwise recovered by or credited to City, and any other appropriate credits to City against the cost of the services or other work.

Agreement SFMTA Contract No. CPT 713 18

T 713 y:\fleet renew al\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions \contract\00971240 final volume 1 11.13.14.doc **21.4.** Non-Recoverable Costs. In no event shall City be liable for costs incurred by Contractor or any of its Subcontractors after the termination date specified by City, except for those costs specifically enumerated and described in the immediately preceding subsection 21.3. Such non-recoverable costs include, but are not limited to, anticipated profits on this Agreement, post-termination employee salaries, post-termination administrative expenses, post-termination overhead or unabsorbed overhead, attorneys' fees or other costs relating to the prosecution of a claim or lawsuit, prejudgment interest, or any other expense which is not reasonable or authorized under such subsection 21.3.

21.5. Deductions. In arriving at the amount due to Contractor under this Section, City may deduct: (a) all payments previously made by City for Work or services covered by Contractor's final invoice; (b) any claim which City may have against Contractor in connection with this Agreement; (c) any invoiced costs or expenses excluded pursuant to the immediately preceding subsection (21.4); and (d) in instances in which, in the opinion of the City, the cost of any service or other work performed under this Agreement is excessively high due to costs incurred to remedy or replace defective or rejected services or Work, the difference between the invoiced amount and City's estimate of the reasonable cost of performing the invoiced services or Work in compliance with the requirements of this Agreement.

21.6. Survival. City's payment obligation under this Section shall survive termination of this Agreement.

22. Rights and Duties Upon Termination or Expiration

22.1. Survival of Sections. This Section and the following Sections of this Agreement shall survive termination or expiration of this Agreement: 8 through 11, 13 through 20, 24, 26 through 28, 49 through 52, 55, 56, 61, 62 and 67.

22.2. Contractor Duties. Subject to the immediately preceding subsection 22.1, upon termination of this Agreement prior to expiration of the term specified in Section 2, this Agreement shall terminate and be of no further force or effect. Contractor shall transfer title to City, and deliver in the manner, at the times, and to the extent, if any, directed by City, any work in progress, completed work, supplies, equipment, and other materials produced as a part of, or acquired in connection with the performance of this Agreement, and any completed or partially completed work which, if this Agreement had been completed, would have been required to be furnished to City. This subsection shall survive termination of this Agreement.

23. Conflict of Interest

Through its execution of this Agreement, Contractor acknowledges that it is familiar with the provisions of section 15.103 of the City's Charter, Article III, Chapter 2 of the City's Campaign and Governmental Conduct Code and sections 87100 et seq. and sections 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitute a violation of said provision and agrees that if it becomes aware of any such fact during the term of this Agreement it shall immediately notify the City.

24. Proprietary or Confidential Information of City

Contractor understands and agrees that, in the performance of the Work or services under this Agreement or in contemplation thereof, Contractor may have access to private or confidential information, which may be owned or controlled by City, and that such information may contain proprietary or confidential details, the disclosure of which to third parties may be damaging to City. Contractor agrees that all information disclosed by City to Contractor shall be held in confidence and used only in performance of the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary data.

25. Notices to the Parties

Unless otherwise indicated elsewhere in this Agreement, all written communications sent by the parties may be by U.S. mail or e-mail, and shall be addressed as follows:

To City:

San Francisco Municipal Transportation Agency Transit Division Fleet Engineering 700 Pennsylvania Avenue, San Francisco, CA 94107 Attention: Elson Hao, Project Manager elson.hao@sfmta.com

To Contractor:

New Flyer of America Inc. 711 Kernaghan Avenue Winnipeg, MB R2C 3T4, Canada Attention: Paula Lemay, Project Manager paula lemay@newflyer.com

Any notice of default must be sent by registered mail.

26. Intellectual Property

26.1. Works for Hire; Ownership of Results. Any interest of Contractor or its Subcontractors, in drawings, plans, specifications, blueprints, studies, reports, memoranda, computation sheets, computer files and media or other documents prepared by Contractor or its subcontractors in connection with services or Work to be performed under this Agreement, shall become the property of and will be transmitted to City. However, Contractor may retain and use copies for reference and as documentation of its experience and capabilities. If, in connection with services or Work performed under this Agreement, Contractor or its subcontractors create artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, blueprints, source codes or any other original works of authorship, such works of authorship shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in such works are the property of the City. These shall include, but not be limited to, the data that comprises the destination sign system, as specified in Section 3.10.8 of the Technical Specifications-Volume 2; the data that comprises the voice annunciation system, as specified in Section 3.11.5 of the Technical Specifications; the source code for the SFMTA-specific portion of the multiplex electrical system controller, as described in Section 7.9 of the Technical Specifications; the vehicle record book, as provided in Section 9.2.7 of the Technical Specifications; and the computer database record, as provided in Section 9.1.8.1 of the Technical Specifications. If it is ever determined that any works created by Contractor or its subcontractors under this Agreement are not works for hire under U.S. law, Contractor hereby assigns all copyrights to such works to the City, and agrees to provide any material and execute any documents necessary to effectuate such assignment. With the approval of the City, Contractor may retain and use copies of such works for reference and as documentation of its experience and capabilities.

26.2. Licenses Granted

26.2.1. Computerized Software and Systems. To the extent that software, firmware, systems designs, computerized manuals, training modules, or other such deliverables are not designed specifically for City's purposes in connection with the Agreement, Contractor grants City a perpetual, exclusive, non-transferable, license at all locations owned or controlled by City to use all such deliverables, or portions

thereof. City shall also be authorized to modify or prepare derivative works of the deliverables and make copies of such deliverables for internal use only. Any such modifications shall become the property of the City unless such modifications are not used exclusively for internal purposes. City agrees not to remove or destroy any proprietary markings or proprietary legends placed upon or contained within the deliverable(s) or any related materials or documentation. Contractor hereby warrants that it has title to and/or the authority to grant a license of such deliverables to the City. Upon request, Contractor shall provide to City a copy of the source code, which corresponds to the most current version of the deliverable, as well as any and all applicable proprietary materials that are otherwise not furnished under this Agreement, but may become necessary for the long-term maintenance and operation of the Vehicles. Alternatively, prior to Notice to Proceed, City and Contractor shall negotiate and enter into an escrow agreement whereby the applicable source codes for software that is proprietary to Contractor or its suppliers or subcontractors, including periodic updates of said source codes, and other proprietary materials, are placed in escrow. The source codes placed in escrow shall be on magnetic media and shall be accompanied by detailed software documentation, including a list of applicable software development tools. The Director of Transportation shall execute said escrow agreement on behalf of City.

26.2.2. Other Deliverables. Contractor grants City a perpetual, nonexclusive, non-transferable license to use, retain, and reproduce at all locations controlled by SFMTA, for internal use only, all copies (whether in hard copy or electronic format) of drawings, plans, specifications, schematics, studies, reports, memoranda, computation sheets and all other documents that are (i) prepared by Contractor or its subcontractors or suppliers (but not exclusively for City); and (ii) required to be provided to City in connection with this Agreement. Contractor hereby warrants that it has title to and/or the authority to grant a license of such deliverables to the City.

26.2.3. **Proprietary Materials.** To the extent that the Contractor considers any document or deliverable to be a trade secret or otherwise proprietary, Contractor shall so mark them. SFMTA shall require individuals using such proprietary documents to maintain the confidentiality of the documents, and if necessary, sign a confidentiality agreement regarding use of highly sensitive documents. Alternatively, at SFMTA's request, documents shall be placed in escrow, along with source codes, as described in subsection 26.2.1 above. Contractor shall hold the City harmless from and defend the City against all claims, suits or other proceedings instituted against the City for copyright infringement, misuse or misappropriation of a trade secret, or for access to the documents or deliverables under the City's Sunshine Ordinance or the California Public Records Act. Contractor will pay the costs and damages awarded in any such action or proceeding, or the cost of settling such action or proceeding, provided that Contractor shall have sole control of the defense of any such action and all negotiations or its settlement or compromise. If notified promptly in writing of any informal claim (other than a judicial action) brought against City based on an allegation that City's use of the buses, spare parts, documents or deliverables constitutes infringement, Contractor will pay the costs associated with resolving such claim and will pay the settlement amount (if any), provided that Contractor shall have sole control of the resolution of any such claim and all negotiations for its settlement.

27. Reserved

28. Audits and Inspection of Records

Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this Agreement. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this

Agreement SFMTA Contract No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar it enze enze in contract\00971240 final volume 1 11.13.14.doc

Agreement, whether funded in whole or in part under this Agreement. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Agreement shall have the same rights conferred upon City by this Section.

To the extent that contractor believes any records provided to SFMTA or its agents in the course of an audit or inspection under this section are confidential or proprietary, Contractor shall clearly identify such information at the time the information is provided. In the event that SFMTA receives a request for disclosure of records under the California Public Records Act (Govt. Code Sec. 6250 et seq.) or the San Francisco Sunshine Ordinance (SF Admin. Code Chapter 67) that seeks such records, SFMTA shall endeavor to provide Contractor reasonable notice of such request. Contractor may at its option take whatever legal steps it deems appropriate to protect said information from disclosure to the public, but the SFMTA shall have no further obligation to protect such information from disclosure. However, if the SFMTA is required to incur legal fees and costs in such legal action, and if the contractor does not prevail in such legal action, Contractor shall pay all legal fees and costs that the SFMTA incurs as a result of such legal action. The foregoing shall not restrict the ability of the SFMTA or any other governmental agency to use information obtained in the course of an audit or inspection under this section in an audit report.

29. Subcontracting

Contractor may subcontract portions of the Work only upon prior written approval of City. Contractor is responsible for its subcontractors throughout the course of the performance of the Work. City's execution of this Agreement constitutes its approval of the major subcontractors/suppliers listed in its proposal, dated July 23, 2014, and submitted on July 25, 2014. Neither party shall, on the basis of this Agreement, contract on behalf of or in the name of the other party. Any agreement made in violation of this provision shall be null and void.

30. Assignment

The Work to be performed by Contractor are personal in character and neither this Agreement nor any duties or obligations hereunder may be assigned or delegated by the Contractor unless first approved by City by written instrument executed and approved in the same manner as this Agreement.

31. Non-Waiver of Rights

The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall it in any way affect the right of the party to enforce such provisions thereafter.

32. Consideration of Criminal History in Hiring and Employment Decisions.

32.1. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at www.sfgov.org/olse/fco. A partial listing of some of Contractor's obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this

Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

32.2. The requirements of Chapter 12T shall only apply to a Contractor's or Subcontractor's operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, shall apply only when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco, and shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

32.3. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

32.4. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant's or potential applicant for employment, or employee's: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

32.5. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 32(d), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

32.6. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

32.7. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

32.8. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

33. Reserved

34. Nondiscrimination; Penalties

Agreement SFMTA Contract No. CPT 713

34.1. Contractor Shall Not Discriminate. In the performance of this Agreement, Contractor agrees not to discriminate against any employee, City and County employee working with such contractor or subcontractor, applicant for employment with such contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

34.2. Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code (copies of which are available from SFMTA) and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

34.3. Nondiscrimination in Benefits. Contractor does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.. As a condition to this Agreement, Contractor shall execute the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (form HRC-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Human Rights Commission.

34.4. Incorporation of Administrative Code Provisions by Reference, The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §12B.2(h) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Contractor and/or deducted from any payments due Contractor.

35. Tropical Hardwoods and Virgin Redwood Ban

Pursuant to §804(b) of the San Francisco Environment Code, the City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

36. Drug-Free Workplace Policy

Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents or assigns will be deemed a material breach of this Agreement.

37. Resource Conservation.

Chapter 5 of the San Francisco Environment Code ("Resource Conservation") is incorporated herein by reference. Failure by Contractor to comply with any of the applicable requirements of Chapter 5 will be deemed a material breach of contract.

38. Compliance with Americans with Disabilities Act

Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the Work specified in this Agreement in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services or Work, benefits or activities provided under this Agreement and further agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Agreement.

39. Sunshine Ordinance

In accordance with San Francisco Administrative Code §67.24(e), contracts, contractors' bids, responses to solicitations and all other records of communications between City and persons or firms seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

40. Public Access to Meetings and Records.

If the Contractor receives a cumulative total per year of at least \$250,000 in City funds or City-administered funds and is a non-profit organization as defined in Chapter 12L of the San Francisco Administrative Code, Contractor shall comply with and be bound by all the applicable provisions of that Chapter. By executing this Agreement, the Contractor agrees to open its meetings and records to the public in the manner set forth in §§12L.4 and 12L.5 of the Administrative Code. Contractor further agrees to make-good faith efforts to promote community membership on its Board of Directors in the manner set forth in §12L.6 of the Administrative Code. The Contractor acknowledges that its material failure to comply with any of the provisions of this paragraph shall constitute a material breach of this Agreement. The Contractor further acknowledges that such material breach of the Agreement shall be grounds for the City to terminate and/or not renew the Agreement, partially or in its entirety.

41. Notification of Limitations on Contributions.

Through execution of this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Contractor acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further

acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

42. Requiring Minimum Compensation for Covered Employees

Contractor agrees to pay covered employees no less than the minimum compensation required by San Francisco's Minimum Compensation Ordinance (MCO), and shall otherwise comply with the MCO as set forth in San Francisco Administrative Code Chapter 12P (Chapter 12P). The provisions of Chapter 12P, including but not limited to the penalties for noncompliance provided therein, are incorporated herein by this reference, and made part of this Agreement as though fully set forth herein.

43. Health Benefits for Covered Employees

Contractor agrees to choose and perform one of the Health Care Accountability options set forth in Section 12Q.3 of the Health Care Accountability Ordinance (HCAO), and to comply with the HCAO as set forth in San Francisco Administrative Code Chapter 12Q.

44. First Source Hiring Program

Contractor shall comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, including but not limited to the remedies for noncompliance provided therein. The provisions of Chapter 83 are incorporated herein by this reference, and made part of this Agreement as though fully set forth herein.

45. Prohibition on Political Activity with City Funds

In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this Agreement. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Agreement, and (ii) prohibit Contractor from bidding on or receiving any new City contract for a period of two (2) years.

46. Preservative-Treated Wood Containing Arsenic

Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including, but not limited to, chromate copper arsenate preservative, ammonia cal copper zinc arsenate preservative, or ammonia cal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

47. Modification of Agreement

This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved as required by law.

47.1. City-Ordered Changes

The City may order changes in the Work and may order extra materials and extra work in connection with the performance of the Agreement, and the Contractor shall respond within 30 days to such orders, except that:

If changes ordered in design, workmanship, services, or materials are of such a nature as to increase or decrease the cost or the time required to execute the change in scope of Work, the City shall make a reasonable and proper adjustment in the Contract price, delivery schedule, or both, as agreed upon by the Contractor and the Agency as the reasonable and proper allowance for the increase or decrease required.

No order for any alteration, modification, or extra that will increase or decrease the cost of the Work shall be valid unless the resulting increase or decrease in price shall have been agreed upon in writing and approved by the City in the manner required under City law. No oral statement of any person whomsoever shall in any manner or degree modify or otherwise affect the terms of this Contract, which include the requirements of the Technical Specifications.

47.2. Regulatory Changes

If a price adjustment is necessary to incorporate changes mandated by legislation or regulations that become effective after the Effective Date of the Contract and before manufacture of the Vehicles, the Agency and the Contractor shall negotiate the price adjustment. Such price adjustments may be audited, where required. The parties acknowledges that CARB 2015 compliance is included in the base order of 61 buses. However a price adjustment for CARB 2015 compliance may be necessary for the parallel hybrid system for the option buses.

47.3. Schedule Changes

If City-ordered changes have potential impact on the delivery schedule, the Contractor shall submit a schedule change request for City approval.

48. Authority of Project Manager; Claims; Disputes.

48.1. Authority of Project Manager . The Project Manager shall decide all questions which may arise as to the quality or acceptability of materials furnished and work performed and as to the manner of performance and rate of progress of the work; all questions, which may arise as to the acceptable fulfillment of the Contract on the part of the Contractor; and all questions as to compensation. In discharging the responsibilities outlined above, the Project Manager shall at all times act fairly and reasonably. Any appeal of the Project Manager's decisions shall be in accordance with the provisions of Section 48.4 of this Agreement. As with any claim, change, extra or additional work, Contractor shall be paid in accordance with the payment provisions set out in Section 5 of this Contract when the dispute is finally resolved.

Should any questions arise as to the meaning and intent of the Contract, the matter shall be referred to the Project Manager, who, in consultation with other City representatives, as applicable, and with input the Contractor, shall decide the true meaning and intent of the Contract. The Project Manager's decision in this regard shall be administratively final and conclusive.

48.2. Claims for Additional Compensation.

48.2.1. Contractor shall not be entitled to the payment of any additional compensation for any action, or failure to act, by the SFMTA, including failure or refusal

to issue a Contract Modification or for the happening of any event, thing, occurrence, or other cause, unless Contractor shall have given the Project Manager due written notice of potential claim.

48.2.2. The written notice of potential claim shall set forth the reasons for which Contractor believes additional compensation will or may be due, the nature of the costs involved, and insofar as possible, the amount of the potential claim. The said notice as above required must have been given to the Project Manager prior to the time that Contractor shall have performed the work giving rise to the potential claim for additional compensation, or in all other cases, within 30 Days after the happening of the event, thing, occurrence, or other cause giving rise to the potential claim.

48.2.3. It is the intention of this Section 48.2 that differences between the Parties arising under and by virtue of the Contract be brought to the attention of the SFMTA at the earliest possible time in order that such matters may be settled, if possible, or other appropriate action promptly be taken. Contractor agrees that it shall have no right to additional compensation for any claim that may be based on any such act, failure to act, event, thing, or occurrence for which no written notice of potential claim as herein required was filed.

48.3. Other Claims. For any dispute involving a question of fact that does not involve a claim for additional compensation, the aggrieved party shall furnish the other party with a notice of dispute within 15 Days of the determination of the dispute. The party receiving a notice of dispute shall submit a written reply with 15 Days of delivery of the notice. The notice and response shall contain the following: (a) a statement of the party's position and a summary of the arguments supporting that position, and (b) any evidence supporting the party's position.

48.4. Resolution of Disputes. Disputes arising in the performance of this Agreement that are not resolved by negotiation between the parties shall be decided in writing by the SFMTA Project Manager. The Project Manager's decision shall be administratively final and conclusive unless within 10 Working Days from the date of such decision, the Contractor mails or otherwise furnishes a written appeal to the Director of Transit, or his/her designee. In connection with such an appeal, the Contractor shall be afforded an opportunity to be heard and to offer evidence in support of its position. The decision of the Director of Transit shall be administratively final and conclusive. This section applies to all disputes unless a specific provision of this Agreement provides that the Project Manager's decision as to a particular dispute is final.

48.5. No Cessation of Work. Pending final resolution of a dispute hereunder, the Contractor shall proceed diligently with the performance of its obligations under this Agreement in accordance with the written directions of the Project Manager.

48.6. Alternative Dispute Resolution. If agreed to by both parties, disputes may be resolved by a mutually agreed to alternative dispute resolution process.

48.7. Disputes Among Contractor's Partners. The resolution of any contractual disputes related to Contractor's Joint Venture or Association partners (if any) shall be the sole responsibility of the Contractor. Each party of the Joint Venture or Association shall resolve all such disputes within 30 calendar days of when the dispute first surfaced so as not to impact the performance of the contract with the City. Any such disputes which impact the Project and which are left unresolved for more than one month shall be cause for the City to withhold and/or reduce invoice payments to the Contractor's Joint Venture or Association firms until the dispute is resolved.

49. Agreement Made in California; Venue

The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

50. Construction

All paragraph captions are for reference only and shall not be considered in construing this Agreement.

51. Entire Agreement

This contract sets forth the entire Agreement between the parties, and supersedes all other oral or written provisions. This contract may be modified only as provided in Section 47.

52. Compliance with Laws

Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Agreement, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

53. Services Provided by Attorneys

Any services to be provided by a law firm or attorney must be reviewed and approved in writing in advance by the City Attorney. No invoices for services provided by law firms or attorneys, including, without limitation, as Subcontractors of Contractor, will be paid unless the provider received advance written approval from the City Attorney.

54. Reserved

55. Severability

Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

56. Protection of Private Information

Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3, "Enforcement" of Administrative Code Chapter 12M, "Protection of Private Information," which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contactor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor

57. Time of Essence

Time is of the essence in this Agreement.

58. Technical Specifications

58.1. Fabrication. The Vehicles shall be designed, fabricated, and tested in accordance with Volume 2, entitled "Technical Specifications for the Procurement of 40-ft and 60-ft Low Floor, Diesel Hybrid Coaches."

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58.2. Omission. Notwithstanding the Technical Specifications or other data provided by the Project Manager, the Contractor shall have the responsibility of supplying all parts and details required to make these Vehicles complete and ready for service even though such details may not be specifically mentioned in the Specifications. Items that are installed by SFMTA shall not be the responsibility of the Contractor unless they are included in this Contract or should have been installed by the Contractor.

58.3. Design Review. Prior to start of coach construction, the Contractor and the SFMTA Project Manager / Representative shall agree to the specific details of coach construction. These details shall include, but not be limited to, items such as: engineering and design details, test plans and procedures, training and manuals, sub-suppliers equipment, colors, wording, and placement of numbers and signs. Each decision not covered in these Specifications, whether affecting cost or not, shall be documented in a master resolution list.

Periodically, this document shall be incorporated into the Contract by modification. In cases where consensus cannot be reached, the opinion of the SFMTA Project Manager / Representative as to design details shall be administratively final unless clearly arbitrary or capricious. Disputes regarding cost and other matters shall be subject to the provisions of Section 48 of this Agreement,

When plans, drawings, requests for information, procedures or other contract deliverables are submitted to SFMTA for approval and/or comments, the Contractor shall delineate any deviations from the Contract specifications in such deliverables. SFMTA shall approve, disapprove and/or comment on such deliverables within 30 days after receipt. However, no extension of time will be allowed for review of submittals that have been disapproved. Such disapproved submittals shall be resubmitted and will be reviewed and returned within 30 days after subsequent receipt. Neither review nor approval of any plans, drawings, procedures, other contract deliverables or the materials supplied under this contract shall in any way relieve the Contractor of its obligations to perform work under the provision of this Contract.

58.4. Preliminary Drawings. Preliminary drawings shall provide enough detail to conduct preliminary engineering evaluations of structural, electrical, mechanical, and other subsystems. Drawings shall show the general arrangement of equipment layout and subsystems and such detail as is necessary to give a comprehensive idea of the product contemplated.

58.5. Interchangeability All units and components procured under this Contract, whether provided by subcontractors or manufactured by the Contractor, shall be sufficiently similar in design, manufacture, and installation to assure interchangeability among coaches in this procurement. This interchangeability shall extend to the individual components as well as to their locations in the coaches.

58.6. Materials/Accessories Responsibility. The Contractor shall be responsible for all materials and workmanship in the construction of the coach and all accessories used, whether the same are manufactured by the Contractor or purchased from a subcontractor. This provision excludes equipment leased or supplied by SFMTA, except insofar as such equipment is damaged by the failure of a part or component for which the Contractor is responsible, or except insofar as the damage to such equipment is caused by the Contractor during the manufacture of the coaches.

59. Project Planning, Scheduling and Control

59.1. Introduction. This Section specifies the requirements for project planning, scheduling and progress reporting to be performed by the Contractor in conjunction with the Contract Work. Contractor shall employ Critical Path Method scheduling (CPM) for planning, scheduling and reporting all work required by the Contract Documents.

59.2. Descriptions of Submittals. Submittals will be provided in accordance with Technical Specifications Section 12.2.3.

60. Reserved

61. FTA Requirements

The provisions contained in "FTA Requirements for Procurement Contracts," attached as Exhibit 3, are incorporated into this Agreement. If there is any conflict between the FTA terms and conditions and any other terms and conditions of this Agreement, the FTA terms and conditions shall take precedence.

62. Cooperative Drafting

This Agreement has been drafted through a cooperative effort of both parties, and both parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

63. Warranty

Contractor shall provide warranties of Vehicles, training, parts and special tools as described in Technical Specifications Section 10 (Warranty).

64. Title

Adequate documents for securing the title of the Vehicle shall be provided to the Project Manager at the time the Vehicle is delivered. Upon Acceptance or ,in the case of a Vehicle being Conditionally Accepted, upon Conditional Acceptance of each Vehicle, the Contractor warrants that the title shall pass to the SFMTA free and clear of all liens, mortgages and encumbrances, financing statements, security agreements, claims and demands of any character. Title to the spare parts to be delivered under this Contract shall vest in the SFMTA immediately upon Acceptance by the SFMTA.

65. Option Vehicles

All items purchased under the options shall be identical in every way to those purchased under the base Contract. Any changes to items or components furnished under the options are subject to approval by the City. All conditions, Technical Specifications, and requirements set forth in the base Contract documents shall apply to the items purchased under option unless otherwise specified in this section.

65.1. Options for Additional Coaches. At the option of the City, the Contractor shall provide between 1 and 200 standard (40-ft) low floor diesel hybrid buses and between 1 and 163 low floor articulated diesel hybrid buses, in addition to the initial purchase(s). These options may be exercised at any time up to and including six years from the Effective Date, as defined in Section 3. The maximum quantities of buses that will be purchase for the subsequent years will be a shown in the Exhibit 1 (Schedule of Prices). City, at its exclusive option, may assign all or a portion of this option to another transit agency. Such assignment shall be effectuated by an assignment agreement between the City and the transit agency, with notice to Contractor. The assignment agreement may be executed by the Director on behalf of City. These option coaches shall be provided at the bid price(s) quoted in:

Schedule 2 – Schedule of Prices 40-Ft. Low Floor Series Diesel Hybrid Coaches - Items 1, 7, 8, 9 and 10.

Schedule 2.1 – Schedule of Prices 40-Ft. Low Floor Parallel Diesel Hybrid Coaches – Items 1, 7, 8, 9 and 10.

Schedule 3 – Schedule of Prices 60-Ft Low Floor Series Diesel Hybrid Coaches - Items 7, 8, 9 and 10.

Schedule 3.1 – Schedule of Prices 60-Ft. Low Floor Parallel Diesel Hybrid Coaches – Items 7, 8, 9 and 10.

65.2. Option for Additional Spare Parts. At the option of the City, Contractor shall provide additional spare parts per Schedule 3A.1, spare parts List for 60-Ft. Low Floor (Parallel) Diesel Hybrid Coaches. Prices shall remain firm for 24 months after NTP.

66. Precedence of Contract Documents

Any inconsistency in requirements of the contract documents shall be resolved by giving precedence in the following order:

- (a) Executed Agreement
- (b) Technical Specifications
- (c) Warranty Provisions

67. Deliveries

67.1. Predelivery Tests and Inspections. Pre-delivery tests and inspections shall be performed prior to shipment to SFMTA. Such tests and inspections shall be performed in accordance with the procedures defined in Verification Section 21.3 of the Technical Specifications, and they may be witnessed by the SFMTA Resident Inspector. When a Coach passes these tests and inspections, the Resident Inspector shall authorize release of the Coach for shipment. Such authorization does not imply Acceptance of the Vehicle by SFMTA.

67.2. Delivery Procedure. Delivery shall be determined by signed receipt of the SFMTA Engineer at the point of delivery and may be preceded by a cursory inspection of the Vehicle. The point of delivery shall be:

40-Ft Hybrid-Electric Diesel Coaches	60-Ft Hybrid-Electric Diesel Coaches
1095 Indiana Street	1940 Harrison Street
San Francisco, California 94107	San Francisco, California 94103

Contractor shall deliver Coaches during weekday working hours at a time mutually agreeable to SFMTA and Contractor, or as otherwise specified in writing by SFMTA, or as otherwise specified in writing by SFMTA. Contractor shall provide at least five Working Days notice to SFMTA prior to delivery. Delivery of the Coaches shall be F.O.B. point of delivery, freight pre-paid and allowed. Contractor shall ensure that all Coaches are fully operable when they are delivered. Contractor shall deliver a maximum of three (3) coaches per week.

Drivers shall keep a complete and accurate maintenance log en route, which shall be delivered to the SFMTA Project Manager / Representative with the coach. The log shall show the driver's compliance with the tire manufacturer's highway operating procedures. If the coaches are towed, the rear axle shafts shall be removed during the towing and re-coupled by the Contractor after arrival at the point of delivery. Contractor shall deliver each coach with a full tank of fuel and fully cleaned (exterior, interior, underside, and topside) prior to presentation for inspection. Also, if the coaches are towed from the Contractor's facility to SFMTA, highway-type tires shall be installed. Upon arrival at a SFMTA maintenance facility or within the City/County of San Francisco, Contractor, at its expense, shall install city-type tires.

67.3. Spare Parts Delivery Procedure. Contractor shall deliver Contract spare parts in two lots. Lot 1 shall be 50 percent of the quantity of spare parts listed in Schedules 1A, 2A or 3A of Exhibit 1. Lot 2 shall be the remaining quantity of spare parts listed in Schedules 1A, 2A or 3A of Exhibit 1. Composition of spare parts in each lot is subject to SFMTA approval. Contractor shall provide SFMTA with one-week advance notice before shipment of each lot of spare parts. Such notice shall include a packing list clearly identifying all parts and their quantity in the shipment.

Delivery shall be determined by signed receipt of the SFMTA representative at the point of delivery and may be preceded by a cursory inspection of the parts. Within 20 Days of delivery, SFMTA will issue a notification of acceptance, non-acceptance or Conditional Acceptance of the spare parts. The point of delivery shall be:

40-Ft Hybrid-Electric Diesel Coaches	60-Ft Hybrid-Electric Diesel Coaches
1095 Indiana Street	1940 Harrison Street
San Francisco, California 94107	San Francisco, California .94103

Delivery of spare parts shall be F.O.B. point of delivery, freight pre-paid and allowed.

68. Acceptance Of Vehicles

68.1. Procedure.

Contractor shall ensure that the Coach's underside is washed and cleaned prior to being presented to SFMTA for acceptance.

After arrival at the designated point of delivery, each Coach will undergo pre-Acceptance and Acceptance tests by SFMTA as defined in the Quality Assurance Section of the Technical Specifications. When a Coach passes all tests, SFMTA will provide written Acceptance of the Coach to the Contractor. Contractor shall transfer title to the Coach to the City on the day of Acceptance, or Conditional Acceptance, if the Coach is not fully Accepted. Acceptance of one Coach does not imply Acceptance of any other delivered Coaches.

If a Coach fails the Acceptance tests, the Coach shall not be Accepted until the repair procedures defined in Section 69, of this Agreement have been carried out and the Coach has been retested and passes all applicable tests. All deliveries of Coaches shall be halted whenever five or more Coaches have failed or have not been Accepted or Conditionally Accepted and are awaiting repairs or corrections.

After completion of post-delivery testing, SFMTA will issue a notification of Acceptance, non-Acceptance or Conditional Acceptance.

68.2. Conditional Acceptance. If a Coach does not meet all requirements for Acceptance, SFMTA may, at its exclusive option, "conditionally accept" the Coach and place it into revenue service, pending receipt of Contractor-furnished materials and/or labor necessary to effectuate corrective action for Acceptance. For any Conditionally Accepted Vehicle, payments shall be made as provided in Section 7 above.

68.3. Assumption of Risk of Loss. Prior to delivery as described in Section 67 of this Agreement, and regardless whether title has passed to the City, the Contractor shall bear risk of loss of the Coach, including any damage sustained during transportation to the delivery site. Risk of loss will pass to the SFMTA upon delivery of each Coach except that loss or damage to the Coach resulting from acts or omissions

of the Contractor shall be the responsibility of the Contractor until Acceptance of said vehicle.

68.4. Title . Adequate documents for securing the title for the Coach in the State of California shall be provided to the SFMTA Project Manager / Representative at the time the Coach is delivered. Unless full unencumbered title transfers earlier under Section 7.3, Item 1, upon acceptance of each Coach, title to each Coach shall pass to the City, which title Contractor warrants shall be free and clear of all liens, mortgages and encumbrances, financing statements, security agreements, claims, and demands of any character.

69. Repairs Prior To Acceptance

The SFMTA Project Manager may require the Contractor, or its designated representative, to perform repairs after non-Acceptance or conditional Acceptance, or the Contractor may request that the work be done by SFMTA personnel with reimbursement by the Contractor. Contractor shall inform SFMTA in advance of any modifications made to the Coach during the Acceptance period.

69.1. Repairs by Contractor. If the SFMTA Project Manager requires the Contractor to perform repairs after non-Acceptance of the Vehicle, the Contractor's representative must begin the repair within two Days after receiving notification from the SFMTA Project Manager of failure of Acceptance tests.

The Contractor shall provide, at its own expense, all spare parts, tools, and labor required to complete the repairs. At the SFMTA Project Manager option, the Contractor may be required to remove the Coach from SFMTA property while repairs are being effected. The Contractor shall then provide a space to complete the repairs, shall diligently pursue the repairs, and shall assume risk of loss while the Coach is under its control.

69.2. Repairs by SFMTA. If the SFMTA Project Manager agrees to a request by the Contractor for SFMTA to perform repairs on a Contractor-owned Coach prior to SFMTA Acceptance, SFMTA shall correct or repair the defect using parts supplied by the Contractor specifically for this repair. Monthly, or at a period to be mutually agreed upon, reports of all repairs covered by this procedure shall be submitted by the SFMTA Project Manager to the Contractor for actual cost reimbursement of parts. The Contractor shall provide forms for these reports.

If the Contractor supplies parts for repairs being performed by SFMTA before Acceptance of the Coach, Contractor shall ship these parts prepaid to SFMTA within ten working days after receipt of the request for the parts. The Contractor may request that defective components covered by this provision be returned to the manufacturing plant. Contractor shall bear all expenses for supplying such parts and for any associated costs.

Contractor shall reimburse SFMTA for all costs of labor and materials (including taxes) for repairs made or caused to be made by SFMTA. If SFMTA performs the repairs itself, the amount shall be determined by multiplying the number of man-hours actually required to correct the defect by the current technician's hourly overtime wage rate, which includes fringe benefits and overhead, plus the cost of towing the Coach if such action was necessary. If SFMTA requires the service of an outside repair facility, Contractor shall reimburse SFMTA for all such repair invoices. Contractor shall also reimburse SFMTA for administrative costs incurred in performing the repairs. The use of SFMTA labor will not relieve the Contractor from the responsibility to ensure that repairs are carried out in accordance with proper procedures.

SFMTA may deduct the cost of repairs from any monies due or that may become due to the Contractor under the Agreement, or if such monies are insufficient, the Contractor or its surety shall pay to the SFMTA any deficiency.

70. Unavoidable Delays

70.1. Definition. An Unavoidable Delay is an interruption of the work beyond the control of the Contractor, which the Contractor could not have avoided by the exercise of care, prudence, foresight, and diligence. Such delays include and are limited to acts of God; floods; windstorms; tomadoes; wars; riots; insurrections; epidemics; quarantine restrictions; strikes and lockouts; freight embargoes; acts of a governmental agency; priorities or privileges established for the manufacture, assembly, or allotment of materials by order, decree, or otherwise of the United States or by any department, bureau, commission, committee, agent, or administrator of any legally constituted public authority; changes in the work ordered by the City insofar as they necessarily require additional time in which to complete the entire work; the prevention by the City of the Contractor's commencing or prosecuting the work. The duration of said Unavoidable Delays shall be limited to the extent that the commencement, prosecution, and completion of the work are delayed thereby, as determined by the City.

70.2. Notification of Delay. The Contractor shall notify SFMTA as soon as the Contractor has, or should have, knowledge that an event has occurred that will delay deliveries. Within five calendar days, the Contractor shall confirm such notice in writing, furnishing as much detail as is available.

70.3. Request for Extension. The Contractor agrees to supply, as soon as such data are available, any reasonable proof that is required by SFMTA to make a decision on any request for extension. SFMTA shall examine the request and any documents supplied by the Contractor and shall determine if the Contractor is entitled to an extension and the duration of such extension. SFMTA shall notify the Contractor of its decision in writing.

The granting of an extension of time because of Unavoidable Delays shall in no way operate as a waiver on the part of the City of the right to collect liquidated damages for other delays or of any other rights to which the City is entitled.

71. MacBride Principles—Northern Ireland

Pursuant to San Francisco Administrative Code §12F.5, the City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles. By signing below, the person executing this agreement on behalf of Contractor acknowledges and agrees that he or she has read and understood this section.

Agreement SFMTA Contract No. CPT 713

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

CITY

CONTRACTOR

Paul Soubry

David White

Management

Canada

San Francisco Municipal Transportation Agency New Flyer of America Inc.

President Chief Executive Officer

Executive Vice President, Supply

711 Kernaghan Avenue

City vendor number: 49642

Winnipeg, MB R2C 3T4

Edward D. Reiskin Director of Transportation

Approved as to Form:

Dennis J. Herrera City Attorney

Bv David A. Greenburg

Deputy City Attorney

San Francisco Municipal Transportation Agency Board of Directors

Resolu	tion No.	 	<u> </u>
Dated:		 ·	

Attest:

Secretary

Board of Supervisors	3
Resolution No.	
Dated:	·
Attest:	

Clerk

Agreement SFMTA Contract No. CPT 713

Exhibit 1 Schedule of Prices

SCHEDULE 2 - SCHEDULE OF PRICES 40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

No	Qty.	Description	Unit Price	Total Price
1.	48	Option for 1-48 40-ft Low Floor Series Diesel Hybrid Coaches in year 2015	\$723,790 + PPI ⁽¹⁾	\$34,741,920 + PPl ⁽¹⁾
2.	Per schedule 2A	Spare Parts for 40-ft Low floor Diesel Hybrid coaches (from Schedule 2A)	\$1,087,361.65 + PPI ⁽¹⁾	\$1,087,361.65 + PPI ⁽¹⁾
3.	Per Tech. Specs., Attachment 14	Training for 40-ft Low Floor Diesel Hybrid Coaches	\$1,104,030.34	\$1,104,030.34
4.	Per Section 9 of Tech. Specs.	Interactive Multimedia Training for 40-ft Low Floor Diesel Hybrid Coaches	\$236,250.00	\$236,250.00
5.	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 40-ft Low Floor Diesel Hybrid Coaches	\$ 0	\$ 0
6.	Per Schedule 2B	Special Tools for 40-ft Low Floor Diesel Hybrid Coaches (from Schedule 2B)	\$1,106,541.48 + PPI ⁽¹⁾	\$1,106,541.48 + PPI ⁽¹⁾
7.	41	Option for 1-41 40-ft Low Floor Series Diesel Hybrid Coach in year 2016	\$ <u>Item 1 Unit Price</u> + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾
8.	30	Option for 1-30 40-ft Low Floor Series Diesel Hybrid Coaches in year 2017	\$ <u>Item 1 Unit Price</u> + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾
9.	36	Option for 1-36 40-ft Low Floor Series Diesel Hybrid Coaches in year 2018	\$ <u>Item 1 Unit Price</u> + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾
10.	45	Option for 1-45 40-ft Low Floor Series Diesel Hybrid Coaches in year 2019	\$ <u>Item 1 Unit Price</u> + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾
			Grand Total	\$38,276,103.47

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336 to be determined at the time the options are exercised, calculated from the effective date of the contract.

Exhibit 1-1

Agreement SFMTA Contract No. CPT 713

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SCHEDULE 2.1 - SCHEDULE OF PRICES 40-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

No	Qty.	Description	Unit Price	Total Price			
1	48	Option for 1-48 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2015	\$782,035 + PPI ⁽¹⁾	\$37,537,680 + PPI ⁽¹⁾			
2	Per schedule 2A.1	Spare Parts for 40-ft Low floor Diesel Hybrid coaches (from Schedule 2A)	\$1,492,330.03 + PPI ⁽¹⁾	\$1,492,330.03 + PPI ⁽¹⁾			
3	Per Tech. Specs., Attachment 14	Training for 40-ft Low Floor Diesel Hybrid Coaches	\$1,104,030.34	\$1,104,030.34			
4	Per Section 9 of Tech. Specs.	Interactive Multimedia Training for 40-ft Low Floor Diesel Hybrid Coaches	\$236,250.00	\$236,250.00			
5	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 40-ft Low Floor Diesel Hybrid Coaches	\$ 0	\$ 0			
6	Per Schedule 2B.1	Special Tools for 40-ft Low Floor Diesel Hybrid Coaches (from Schedule 2B)	\$1,108,918.01 + PPI ⁽¹⁾	\$1,108,918.01 + PPI ⁽¹⁾			
7	41	Option for 1-41 40-ft Low Floor Parallel Diesel Hybrid Coach in year 2016	\$Item 1 Unit Price + PPI ⁽¹⁾	\$Item 1 Total Price + PPI ⁽¹⁾			
8	30	Option for 1-30 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2017	\$Item 1 Unit Price + PPI ⁽¹⁾	\$ltem 1 Total Price + PPl ⁽¹⁾			
9	36	Option for 1-36 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2018	\$Item 1 Unit Price + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾			
10	45	Option for 1-45 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2019	\$ltem 1 Unit Price + PPI ⁽¹⁾	\$ltem 1 Total Price + PPI ⁽¹⁾			
Gra	Grand Total						

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336 to be determined at the time the options are exercised, calculated from the effective day of the contract.

Agreement SFMTA Contract No. CPT 713 Exhibit 1-2

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SCHEDULE 2A SPARE PARTS LIST FOR 40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

Parts described as "assembly" shall be shipped with all parts for complete assembly but not assembled. Parts described as "Complete" shall be shipped with all parts fully assembled.

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	4	Each	Engine, Complete (includes controls and wiring harness)	\$26,347.51	\$105,390.04
2.	4	Set	Propulsion System Generator and Drive Motor	\$90,561.27	\$362,245.08
3.	2	Each	Exhaust After-treatment Devices	\$14,667.87	\$29,335.74
4.	2	Each	Power Control System (PCS)	\$31,285.01	\$62,570.02
5.	2	Each	Propulsion System Wiring Harness	\$4,137.12	\$8,274.24
6.	2	Each	Engine Radiator, Complete with Tank(s)	\$11,700.80	\$23,401.60
7.	4	Each	Differential Carrier, Complete	\$7,185.03	\$28,740.12
8.	4	Each	Read Axle Housing Assembly	\$7,660.25	\$30,641.00
9.	10	Set	Front Brake Axle Set	\$564.34	\$5,643.40
10.	10	Set	Read Brake Axle Set	\$564.34	\$5,643.40
11.	2	Set	Heater/Defroster, Complete with Resistors, Motors and fans for the Entire Coach	\$1,458.26	\$2,916.52
12.	4	Each	Power Steering Pump, Complete	\$10,145.53	\$40,582.12
13.	4	Each	Alternator, Complete	\$3,123.19	\$12,492.76
14.	4	Each	Electric Starter System, Assembly	Not Applicable	Not Applicable
15.	4 ·	Each	Turbocharger, Engine	\$2,059.57	\$8,238.28
16.	4	Each	Pump, Fuel Injection	\$169.38	\$677.52
17.	1 ·	Each	Fuel Tank	\$2,286.12	\$2,286.12
18.	4 ·	Each	Water Pump	\$514.40	\$2,057.60
19.	4	Each	Air compressor	\$4,410.85	\$17,643.40
20.	4	Set	Windshield (left and right)	\$900.44	\$3,601.76
21.	2	Set	Operator's Side Window (both sliding sections)	\$549.26	\$1,098.52
23.	1	Set	Door Panels (coach set)	\$5,608.05	\$5,608.05

Exhibit 1-3

Agreement SFMTA Contract No. CPT 713

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hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

No.	Qty.	Unit	Description	Unit Price	Total Price
24.	1	Set	Door Operator (coach set)	\$4,314.96	\$4,314.96
25.	1	Set	Door cylinder, Complete (coach set)	\$4,085.60	\$4,085.60
26.	1	Set	Passenger Side Window (coach set)	11,045.04\$	\$11,045.04
27.	30	Each	Wheels	\$492.16	\$14,764.80
28.	2	Set	Destination Signs, Complete (units for front, side, rear and run number signs and controls) (coach set)	\$20,363.78	\$40,727.56
29.	2	Set	Wheelchair ramp, Complete (less weldments to mount ramp to bus)	\$4,799.90	\$9,599.80
30.	20	Set	Headlight (coach set)	\$1,264.43	\$25,288.60
31.	20	Set	Reflectors (coach set)	\$8.78	\$175.60
32.	20	Set	Stop, Tail and Backup Light (coach set)	\$384.66	\$7,693.20
33.	25	Set	Exterior Mirror (coach set)	\$917.77	\$22,944.25
34.	1	Set	Operator Console Gauges and Switches (coach set)	\$3,822.17	\$3,822.17
35.	1	Set	Passenger Seat, Complete (coach set)	\$30,653.54	\$30,653.54
36.	1	Set	Passenger Seat Inserts (coach set)	\$1,863.04	\$1,863.04
37.	3	Each	Operator Seat	\$2,384.04	\$7,152.12
38.	6	Each	Back Cushion, Operator Seat	\$90.80	\$544.80
39.	6	Each	Seat Cushion, Operator Seat	\$58.74	\$352.44
40.	5	Set	Windshield Wiper, Complete with motor, shaft, linkage, mounting bracket and arms	\$746.50	\$3,732.50
41.	1	Set	Interior Panels with Trim Strips (coach set)	\$628.48	\$628.48
42.	10	Set	Exterior Skirt Panels (coach set)	\$2,749.83	\$27,498.30
43.	1	Set	Handrails and Stanchions (coach set)	\$2,594.23	\$2,594.23
44.	1	Set	Fender, rubber (coach set)	\$366.82	\$366.82
45.	1	Set	Bumper, Complete (coach set)	\$2,013.36	\$2,013.36
46.	4 ·	Each	Steering Gearbox	\$1,028.66	\$4,114.64
47.	6	Set .	Hub, Axle (coach set)	\$5,723.51	\$34,341.06

Exhibit 1-4

Agreement

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SFMTA Contract No. CPT 713 y:\fleet renew al\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

No.	Qty.	Unit	Description	Unit Price	Total Price
48.	5	Each	Booster Pump	\$491.95	\$2,459.75
49.	10	Set	Radius Rod (coach set)	\$825.65	\$8256.50
50.	10	Set	Electric, Pneumatic and Hydraulic Valves	\$793.30	\$7,933.00
51.	6	Each	Amplifier, Public Address Systems	N/A	N/A
52.	6	Each	Microphone, Public Address System	\$1,212.50	\$7,275.00
53.	6	Each	Operator Display Keyboard (ODK)	\$1,333.89	\$8,003.34
54.	4	Each	Cooling Fan	\$462.96	\$1,851.84
55.	2	Set	Polycarbonate Panels (Anti- Vandalism) (coach set)	\$77.06	\$154.12
56.	2	Set	Voice Annunciate System, Complete (coach set)	\$16,011.95	\$32,023.90
Gran	nd Total				\$1,087,361.65

NOTES:

- 1. Grand Total entered as Item #2 on the Schedule of Prices (Schedule 2) for 40-Ft Low Floor Diesel Hybrid Coaches.
- 2. Manufacturer will certify exchange on a one-for-one basis of unused items listed as 1 through 56 in the event they are superseded with advanced components rendering those provided as part of this contract obsolete or under-rated.
- 3. Manufacturer will recommend the quantity for Items, dependent on the technology utilized, if SFMTA's selected quantities are incorrect.

Agreement SFMTA Contract No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

Exhibit 1-5

SCHEDULE 2A.1 SPARE PARTS LIST FOR 40-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

Parts described as "assembly" shall be shipped with all parts for complete assembly but not assembled. Parts described as "Complete" shall be shipped with all parts fully assembled.

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	4	Each	Engine, Complete (includes controls and wiring harness)	\$41,477.40	\$165,909.60
2.	4	Set	Propulsion System Generator and Drive Motor	\$153,797.18	\$615,188.72
3.	2	Each	Exhaust After-treatment Devices	\$14,667.87	\$29,335.74
4.	2	Each	Power Control System (PCS)	\$91,205.36	\$182,410.72
5.	2	Each	Propulsion System Wiring Harness	\$3,857.60	\$7,715.20
6.	2	Each	Engine Radiator, Complete with Tank(s)	\$11,700.80	\$23,401.60
7.	4	Each	Differential Carrier, Complete	\$7,185.03	\$28,740.12
8.	4	Each	Read Axle Housing Assembly	\$7,660.25	\$30,641.00
9.	10	Set	Front Brake Axle Set	\$564.34	\$5,643.40
10.	10	Set	Read Brake Axle Set	\$564.34	\$5,643.40
11.	2	Set	Heater/Defroster, Complete with Resistors, Motors and fans for the Entire Coach	\$1,458.26	\$2,916.52
12.	4	Each	Power Steering Pump, Complete	\$3,147.39	\$12,589.56
13.	4	Each	Alternator, Complete	\$3,177.21	\$12,708.84
14.	4	Each	Electric Starter System, Assembly	Not Applicable	Not Applicable
15.	4	Each	Turbocharger, Engine	\$2,059.57	\$8,238.28
16.	4	Each	Pump, Fuel Injection	\$169.38	\$677.52
17.	1	Each	Fuel Tank	\$2,286.12	\$2,286.12
18.	4	Each	Water Pump	\$514.40	\$2,057.60
19.	4	Each	Air compressor	\$4,410.85	\$17,643.40
20.	4	Set	Windshield (left and right)	\$900.44	\$3,601.76
21.	2	Set	Operator's Side Window (both sliding sections)	\$549.26	\$1,098.52
23.	1	Set	Door Panels (coach set)	\$5,608.05	\$5,608.05

Exhibit 1-6

Agreement

SFMTA Contract No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

No.	Qty.	Unit	Description	Unit Price	Total Price
24.	1	Set	Door Operator (coach set)	\$4,314.96	\$4,314.96
25.	1	Set	Door cylinder, Complete (coach set)	\$4,085.60	\$4,085.60
26.	1	Set	Passenger Side Window (coach set)	11,045.04\$	\$11,045.04
27.	30	Each	Wheels	\$492.16	\$14,764.80
28.	2	Set	Destination Signs, Complete (units for front, side, rear and run number signs and controls) (coach set)	\$20,363.78	\$40,727.56
29.	2	Set	Wheelchair ramp, Complete (less weldments to mount ramp to bus)	\$4,799.90	\$9,599.80
30.	20	Set	Headlight (coach set)	\$1,264.43	\$25,288.60
31.	20 ⁻	Set	Reflectors (coach set)	\$8.78	\$175.60
32.	20	Set	Stop, Tail and Backup Light (coach set)	\$384.66	\$7,693.20
33.	25	Set	Exterior Mirror (coach set)	\$917.77	\$22,944.25
34.	1	Set	Operator Console Gauges and Switches (coach set)	\$3,822.17	\$3,822.17
35.	1	Set	Passenger Seat, Complete (coach set)	\$30,653.54	\$30,653.54
36.	1	Set	Passenger Seat Inserts (coach set)	\$1,863.04	\$1,863.04
37.	3 ·	Each	Operator Seat	\$2,384.04	\$7,152.12
38.	6	Each	Back Cushion, Operator Seat	\$90.80	\$544.80
39.	6	Each	Seat Cushion, Operator Seat	\$58.74	\$352.44
40.	5	Set	Windshield Wiper, Complete with motor, shaft, linkage, mounting bracket and arms	\$746.50	\$3,732.50
41.	1	Set	Interior Panels with Trim Strips (coach set)	\$628.48	\$628.48
42.	10	Set	Exterior Skirt Panels (coach set)	\$2,749.83	\$27,498.30
43.	1	Set	Handrails and Stanchions (coach set)	\$2,594.23	\$2,594.23
44.	1	Set	Fender, rubber (coach set)	\$366.82	\$366.82
45.	1	Set	Bumper, Complete (coach set)	\$2,013.36	\$2,013.36
46.	4	Each	Steering Gearbox	\$1,028.66	\$4,114.64
47.	6	Set	Hub, Axle (coach set)	\$5,723.51	\$34,341.06

Exhibit 1-7

Agreement

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No.	Qty.	Unit	Description	Unit Price	Total Price
48.	5	Each	Booster Pump	\$491.95	\$2,459.75
49.	10	Set	Radius Rod (coach set)	\$825.65	\$8256.50
50.	10	Set	Electric, Pneumatic and Hydraulic Valves	\$793.30	\$7,933.00
51.	6	Each	Amplifier, Public Address Systems	N/A	N/A
52.	6	Each	Microphone, Public Address System	\$1,212.50	\$7,275.00
53.	6	Each	Operator Display Keyboard (ODK)	\$1,333.89	\$8,003.34
54.	4	Each	Cooling Fan	\$462.96	\$1,851.84
55.	2	Set	Polycarbonate Panels (Anti- Vandalism) (coach set)	\$77.06	\$154.12
56.	2	Set	Voice Annunciate System, Complete (coach set)	\$16,011.95	\$32,023.90
Grand Total					\$1,492,330.03

NOTES:

- 1. Grand Total entered as Item #2 on the Schedule of Prices (Schedule 2.1) for 40-Ft Low Floor Diesel Hybrid Coaches.
- 2. Manufacturer will certify exchange on a one-for-one basis of unused items listed as 1 through 56 in the event they are superseded with advanced components rendering those provided as part of this contract obsolete or under-rated.
- 3. Manufacturer will recommend the quantity for Items, dependent on the technology utilized, if SFMTA's selected quantities are incorrect.

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Exhibit 1-8

SCHEDULE 2B SPECIAL TOOLS FOR 40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	6	Lots	Field Tester, Electrical Assemblies		
			(Section 1.16.2 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
2.	3	Lots	Shop Tester, Electrical Assemblies		
			(Section 1.16.2 of the Technical	Net Annlinghio	Not Applicable
			Specifications – Volume 2)	Not Applicable	Not Applicable
3.	3	Lots	Towing Adapter (Section 2.1.5 of the	¢000 50	¢cor co
	100	1 - 1 -	Technical Specifications – Volume 2)	\$228.53	\$685.60
4.	22	Lots	Hoisting Adapter (Section 2.1.6 of the	\$426.00	¢0 272 00
5.	3	Lots	Technical Specifications – Volume 2) Wheelchair Ramp Maintenance	φ420.00	\$9,372.00
5.	3	LUIS	Controller (Section 3.6.2 of the		
			Technical Specifications – Volume 2)	Not Applicable	Not Applicable
6.	4	Lots	Destination Signs Programming		Notrippiloubic
0.		L013	Package (Section 3.10.9 of the		
	-		Technical Specifications – Volume 2)	\$1,228.67	\$4,914.68
7.	2	Lots	Voice Annunciator Programming	<i>\\</i>	<i><i><i> φ ησ ησ ησ</i></i></i>
	-		Workstation, Recording Station and		
[Data Collection Tool Package		
			(Section 3.11.2 of the Technical		•
[·			Specifications – Volume 2)	\$245,619.20	\$491,238.41
8.	1	Lots	Surveillance Camera system Viewing		,
			Station, (Section 3.13.8 of the		
			Technical Specifications – Volume 2)	\$6,613.65	\$6,613.65
9.	1 .	Lots	Surveillance Camera System Special		
			Tools (Section 3.13.2 of the Technical		
	<u> </u>		Specifications)	\$22,045.50	\$22,045.50
10.	2	Sets	Engine diagnostic Reader and Rebuild		
.	•		Special Tools (Section 6.4 & 9.3 of the		
			Technical Specifications – Volume 2)	¢00 700 04	¢50 577 60
11	4.	Sets	(coach set)	\$26,788.81	\$53,577.62
1 1	4	Seis	ABS Brakes Diagnostic Software (Section 5.3.7 of the Technical		
			Specifications – Volume 2) (coach set)	\$439.45	\$1,757.97
12	4	Sets	Fire Suppression System Testing Kit	ψτυσ.τυ	ψ1,101.01
12	17	0613	(Section 5.11 of the Technical		
			Specification – Volume 2) (coach set)	\$802.36	\$3,209.43
13	6	Lots	PLC System, Laptop Programmer and	\	Ψ0,200.10
	Ŭ	2010	Maintenance Reader (Section 7.9 of	• •	
	. 		the Technical Specifications – Volume		
			2)	\$534.97	\$3,209.82
14	2	Lots	Powerplant dolly including ESS, ramp		
	· ·		and equipment box dolly (Section		
[¦.	11.6.1 of the Technical Specifications		
		· ·	– Volume 2)	\$2,198.09	\$4,396.18

Exhibit 1-9

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
15	4	Each	Automatic Passenger Counter		
		ŕ	diagnostic tools and software required		
			for service (Section 3.18 of the	\$4.040.07	MO (00 00
	ļ		Technical Specifications	\$1,616.67	\$6,466.68
16	4	Sets	Wireless, Onboard Diagnostic		
•			Communication Sending Unit (to be used for real-time off sight engineering	,	
			support) (coach set)	Not Applicable	Not Applicable
17	4	Each	ToughBook diagnostic Computers (to	Not Applicable	Not Applicable
.,	-	Laon	communicate with vehicle using	-	
			wireless and/or plug-in diagnostic		
			communication links	\$2,466.16	\$9,864.63
18	6	Each			
			devise capable of reading propulsion		
			system and chassis maintenance data	Not Applicable	Not Applicable
19	4	Sets	Low Floor Axle Tool Kit (Section 5.1.1		
			of the Technical Specifications –	¢74 504 00	\$000 004 00
	8		Volume 2)	\$71,581.22	\$286,324.88
20	ð	Each	Bus-mounted data recorder test, troubleshoot and repair equipment		
	1		Section 5.10 of the Technical	•	
			Specifications – Volume 2)	Not Applicable	Not Applicable
21	4	Sets	Propulsion system diagnostic and		
			specialty tool kit (Section 6.2 of the		
			Technical Specifications – Volume 2)	\$33,534.15	\$134,136.61
22	2	Each			
			fixture for SFMTA STAR machine to		
			service the rotors on the vehicle	\$34,364.00	\$68,728.00
23	1	Sets	Propulsion System Generator Dolly		
•			(Section 11.6.1 of the Technical	NI-4 Augusting to the	
24	+	- Coto	Specifications – Volume 2)	Not Applicable	Not Applicable
24	1	Sets	Propulsion System Motor Dolly (Section 11.6.1 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
Grand Total					\$1,106,541.48
Gianu Totai \$1,100,341.4					

Grand Total entered as Item #6 on the Schedule of Prices (Schedule 2) for 40-Ft Low Floor Diesel Hybrid Coaches.

Agreement SFMTA Contract No. CPT 713 Exhibit 1-10

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SCHEDULE 2B.1

SPECIAL TOOLS FOR 40-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	6	Lots	Field Tester, Electrical Assemblies		
			(Section 1.16.2 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
2.	3	Lots	Shop Tester, Electrical Assemblies		
			(Section 1.16.2 of the Technical		
	ļ		Specifications – Volume 2)	Not Applicable	Not Applicable
3.	3	Lots	Towing Adapter (Section 2.1.5 of the		
			Technical Specifications – Volume 2)	\$228.53	\$685.60
4.	22	Lots	Hoisting Adapter (Section 2.1.6 of the		
			Technical Specifications – Volume 2)	\$426.00	\$9,372.00
5.	3	Lots	Wheelchair Ramp Maintenance	,	
			Controller (Section 3.6.2 of the		
			Technical Specifications – Volume 2)	Not Applicable	Not Applicable
6.	4	Lots	Destination Signs Programming		
	· · ·		Package (Section 3.10.9 of the	·	
			Technical Specifications – Volume 2)	\$1,228.67	\$4,914.68
7.	2	Lots	Voice Annunciator Programming		
			Workstation, Recording Station and		, ,
			Data Collection Tool Package		
			(Section 3.11.2 of the Technical	· · · · · · · · · · · · · · · · · · ·	• • • • • • • • •
		<u> </u>	Specifications – Volume 2)	\$245,619.20	\$491,238.41
8.	1	Lots	Surveillance Camera system Viewing		
			Station, (Section 3.13.8 of the		
			Technical Specifications – Volume 2)	\$6,613.65	\$6,613.65
9.	1	Lots	Surveillance Camera System Special		
}			Tools (Section 3.13.2 of the	000015-50	
			Technical Specifications)	\$22,045.50	\$22,045.50
10.	2	Sets	Engine diagnostic Reader and		
			Rebuild Special Tools (Section 6.4 &		
1			9.3 of the Technical Specifications –	¢00 700 04	¢ = 0 = 77 00
		0-1-	Volume 2) (coach set)	\$26,788.81	\$53,577.62
11	4	Sets	ABS Brakes Diagnostic Software		
]	(Section 5.3.7 of the Technical		
			Specifications – Volume 2) (coach	¢420.45	¢1 757 07
	+	· · ·	set)	\$439.45	\$1,757.97
12	4	Sets	Fire Suppression System Testing Kit		
			(Section 5.11 of the Technical	¢000.00	¢2 000 42
10	6		Specification – Volume 2) (coach set)	\$802.36	\$3,209.43
13		Lots	PLC System, Laptop Programmer	1	
			and Maintenance Reader (Section 7.9 of the Technical Specifications –		
	ļ		Volume 2)	\$534.97	\$3,209.82
14	2	Lots	Powerplant dolly including ESS, ramp	φυσ4.97	ψ3,209.02
14	2	LUIS	and equipment box dolly (Section	}	· ·
			11.6.1 of the Technical Specifications	\$2,198.09	\$4,396.18
L	<u> </u>	L	TT.0.1 OF the rechnical Specifications	φ2,190.09	φ 4 ,390.10

Exhibit 1-11

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
	1		– Volume 2)		
15	4	Each	Automatic Passenger Counter		
			diagnostic tools and software		
			required for service (Section 3.18 of the Technical Specifications	\$1,616.67	\$6,466.68
16	4	Sets	Wireless, Onboard Diagnostic	<u></u>	<u>φ0,400.00</u>
10	4	Seis	Communication Sending Unit (to be		
			used for real-time off sight		
			engineering support) (coach set)	Not Applicable	Not Applicable
17	4	Each		Not Applicable	Not Applicable
	1		communicate with vehicle using		
			wireless and/or plug-in diagnostic		
	1		communication links	\$2,466.16	\$9,864.63
18	6	Each	Latest data link handheld diagnostic	φ2,100.10	\$0,001.00
	l °		devise capable of reading propulsion		
	1		system and chassis maintenance		· .
Į			data	Not Applicable	Not Applicable
19	4	Sets	Low Floor Axle Tool Kit (Section		
			5.1.1 of the Technical Specifications		
			– Volume 2)	\$71,581.22	\$286,324.88
20	8	Each	Bus-mounted data recorder test,		
			troubleshoot and repair equipment		
			(Section 5.10 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
21	4	Sets	Propulsion system diagnostic and		
			specialty tool kit (Section 6.2 of the		
			Technical Specifications – Volume 2)	\$34,128.24	\$136,512.96
22	2	Each	Disc brake lathe and attachment		
ļ			fixture for SFMTA STAR machine to		
<u> </u>	<u> </u>		service the rotors on the vehicle	\$34,364.00	\$68,728.00
23	1	Sets	Propulsion System Generator Dolly		
			(Section 11.6.1 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
24	1	Sets	Propulsion System Motor Dolly		
1			(Section 11.6.1 of the Technical	Not Application	Not Applicable
			Specifications – Volume 2)	Not Applicable	Not Applicable
<u> </u>	Grand Total \$1,108,918				

Grand Total entered as Item #6 on the Schedule of Prices (Schedule 2.1) for 40-Ft Low Floor Diesel Hybrid Coaches.

Agreement SFMTA Contract No. CPT 713 Exhibit 1-12

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SCHEDULE 3 - SCHEDULE OF PRICES 60-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

No.	Qty.	Description	Unit Price	Total Price
1.	61	60-ft Low Floor Series Diesel Hybrid Coaches – Base Contract	\$1,024,837.75	\$62,515,212.75
2.	Per Schedule 3A	Spare Parts for 60-ft Low floor Diesel Hybrid coaches (from Schedule 3A)	\$1,438,127.96	\$1,438,127.96
3.	Per Tech. Specs., Attachment 14	Training for 60-ft Low Floor Diesel Hybrid Coaches	\$1,104,030.34	\$1,104,030.34
4.	Per Section 9 of Tech.	Interactive Multimedia Training for 60-ft Low Floor Diesel Hybrid Coaches		
5.	Specs. Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 60-ft Low Floor Diesel Hybrid Coaches	\$236,250.00 \$ 0	\$236,250.00 \$ 0
6.	Per Schedule 3B	Special Tools for 60-ft Low Floor Diesel Hybrid Coaches (from Schedule 3B)	\$1,105,811.96	\$1,105,811.96
7.	50	Option for 1-50 60-ft Low Floor Series Diesel Hybrid Coaches in year 2015	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
8.	48	Option for 1-48 60-ft Low Floor Series Diesel Hybrid Coaches in year 2016	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
9.	35	Option for 1-35 60-ft Low Floor Series Diesel Hybrid Coaches in year 2018	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
10.	30	Option for 1-30 60-ft Low Floor Series Diesel Hybrid Coaches in year 2019	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
Gr	and Total	\$66,399,323.01		

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336, to be determined at the time the options are exercised, calculated from the effective date of the contract.

Exhibit 1-13

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SCHEDULE 3.1 - SCHEDULE OF PRICES 60-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

No.	Qty.	Description	Unit Price	Total Price
1.	61	60-ft Low Floor Parallel Diesel Hybrid Coaches – Base Contract	\$1,041,442.75	\$63,528,007.75
2.	Per Schedule 3A.1	Spare Parts for 60-ft Low floor Diesel Hybrid coaches (from Schedule 3A)	\$1,891,719.26	\$1,891,719.26
3.	Per Tech. Specs., Attachment 14	Training for 60-ft Low Floor Diesel Hybrid Coaches	\$1,104,030.34	\$1,104,030.34
4.	Per Section 9 of Tech. Specs.	Interactive Multimedia Training for 60-ft Low Floor Diesel Hybrid Coaches	\$236,250.00	\$236,250.00
5.	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 60-ft Low Floor Diesel Hybrid Coaches	\$ 0	\$ 0
6.	Per Schedule 3B.1	Special Tools for 60-ft Low Floor Diesel Hybrid Coaches (from Schedule 3B)	\$1,497,528.76	\$1,497,528.76
7.	50	Option for 1-50 60-ft Low Floor Parallel Diesel Hybrid Coach in year 2015	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
8.	48	Option for 1-48 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2016	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
9.	35	Option for 1-35 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2018	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
10	30	Option for 1-30 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2019	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾	\$ <u>Base Unit Price</u> + PPI ⁽¹⁾
Grar	nd Total			\$68,257,536.11

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336, to be determined at the time the options are exercised, calculated from the effective date of the contract.

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Exhibit 1-14

SCHEDULE 3A SPARE PARTS LIST FOR 60-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

Parts described as "assembly" shall be shipped with all parts for complete assembly but not assembled. Parts described as "Complete" shall be shipped with all parts fully assembled.

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	4	Each	Engine, Complete (includes controls and wiring harness)	¢ 47 074 75	¢400.007.00
2.	4	Set	Propulsion System Generator and	\$47,671.75	\$190,687.00
2.	1	Set	Drive Motor	\$100,553.75	\$402,215.00
3.	2	Each	Exhaust After-treatment Devices	\$15,748.49	\$31,496.98
4.	2	Each	, , , ,	\$43,878.00	\$87,756.00
5.	2	Each	Propulsion System Wiring Harness	\$4,110.96	\$8,221.92
6.	2	Each	Engine Radiator, Complete with Tank(s)	\$11,700.80	\$23,401.60
7.	4	Each	Differential Carrier, Complete	\$7,185.03	\$28,740.12
8.	4	Each	Read Axle Housing Assembly	\$7,660.25	\$30,641.00
9.	10	Set	Front Brake Axle Set	\$564.34	\$5,643.40
10.	10	Set	Read Brake Axle Set	\$564.34	\$5,643.40
11.	2	Set	Heater/Defroster, Complete with Resistors, Motors and fans for the Entire Coach	\$1,458.26	\$2,916.52
12.	4	Each		\$10,145.53	\$40,582.12
13.	4	Each	Alternator, Complete	\$3,221.80	\$12,887.20
14.	4	Each	Electric Starter System, Assembly	Not Applicable	Not Applicable
15.	4	Each	Turbocharger, Engine	\$2,059.57	\$8,238.28
16.	4	Each	Pump, Fuel Injection	\$169.38	\$677.52
17.	1	Each	Fuel Tank	\$2,286.01	\$2,286.01
18.	4 .	Each	Water Pump	\$514.40	\$2,057.60
19.	4	Each	Air compressor	\$4,675.62	\$18,702.48
20.	4	Set	Windshield (left and right)	\$900.44	\$3,601.76
21.	2	Set	Operator's Side Window (both sliding sections)	\$549.32	\$1,098.64

Exhibit 1-15

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No.	Qty.	Unit	Description	Unit Price	Total Price
23.	1	Set	Door Panels (coach set)	\$14,947.49	\$14,947.49
24.	1	Set	Door Operator (coach set)	\$4,314.96	\$4,314.96
25.	1	Set	Door cylinder, Complete (coach set)	\$4,085.60	\$4,085.60
26.	1	Set	Passenger Side Window (coach set)	\$16,444.20	\$16,444.20
27.	30	Each	Wheels	\$492.16	\$14,764.80
28.	2	Set	Destination Signs, Complete (units for front, side, rear and run number signs and controls) (coach set)		
29.	2	Set	Wheelchair ramp, Complete (less	\$20,363.78	\$40,727.56
			weldments to mount ramp to bus)	\$4,799.90	\$9,599.80
30.	20	Set	Headlight (coach set)	\$1,264.43	\$25,288.60
31.	20	Set	Reflectors (coach set)	\$8.78	\$175.60
32.	20	Set	Stop, Tail and Backup Light (coach set)		
-00			·	\$384.66	\$7,693.20
33.	25	Set	Exterior Mirror (coach set)	\$973.83	\$24,345.75
34.	1	Set	Operator Console Gauges and Switches (coach set)	\$3,822.17	\$3,822.17
35.	1	Set	Passenger Seat, Complete (coach set)	\$38,023.34	\$38,023.34
36.	1	Set	Passenger Seat Inserts (coach set)	\$3,085.66	\$3,085.66
37.	3	Each	Operator Seat	\$2,384.04	\$7,152.12
38.	6	Each	Back Cushion, Operator Seat	<u>\$90.79</u>	\$544.74
39.	6	Each	Seat Cushion, Operator Seat	\$58.73	\$352.38
40.	5	Set	Windshield Wiper, Complete with motor, shaft, linkage, mounting		<u> </u>
41.	1.	Set	bracket and arms Interior Panels with Trim Strips (coach	\$746.50	\$3,732.50
			set)	\$2,472.22	\$2,472.22
42.	10	Set	Exterior Skirt Panels (coach set)	\$3,621.37	\$36,213.70
43.	1	Set	Handrails and Stanchions (coach set)	\$3,822.04	\$3,822.04
44.	1	Set	Fender, rubber (coach set)	\$548.87	\$548.87
45.	1	Set	Bumper, Complete (coach set)	\$2,579.08	\$2,579.08
46.	4	Each	Steering Gearbox	\$1,028.66	\$4,114.64
47.	6	Set	Hub, Axle (coach set)	\$5,723.51	\$34,341.06

Exhibit 1-16

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
48.	5	Each	Booster Pump	\$491.95	\$2,459.75
49.	10	Set	Radius Rod (coach set)	\$1,118.32	\$11,183.20
50.	10	Set	Electric, Pneumatic and Hydraulic Valves	\$1,111.65	\$11,116.50
51.	6	Each	Amplifier, Public Address Systems	N/A	N/A
52.	6	Each	Microphone, Public Address System	\$1,212.50	\$7,275.00
53.	6	Each	Operator Display Keyboard (ODK)	\$1,333.89	\$8,003.34
54.	4	Each	Cooling Fan	\$462.96	\$1,851.84
55.	2	Set	Polycarbonate Panels (Anti- Vandalism) (coach set)	\$74.81	\$149.62
56.	2	Set	Voice Annunciate System, Complete (coach set)	\$16,011.92	\$32,023.84
57.	6	Set	Turntable Filling Valve and Accumulator, Complete	\$5,481.85	\$32,891.10
58.	6	Set .	Turntable Proportional Valve, Complete	Not Applicable	Not Applicable
59.	12	Each	Turntable Hydraulic Cylinder	\$2,068.78	\$24,825.36
60.	6	Each	Turntable ECU	Not Applicable	Not Applicable
61.	6	Each	Turntable Main Bearing	\$4,458.67	\$26,752.02
62.	6	Each	Articulated Section Front Bellows	\$5,742.48	\$34,454.88
62.	6	Each	Articulated Section Rear Bellows	\$5,742.48	\$34,454.88
Gra	and Tota	al			\$1,438,127.96

NOTES:

1. Grand Total entered as Item #2 on the Schedule of Prices (Schedule 3) for 60-Ft Low Floor Diesel Hybrid Coaches.

2. Manufacturer will certify exchange on a one-for-one basis of unused items listed as 1 through 62 in the event they are superseded with advanced components rendering those provided as part of this contract obsolete or under-rated.

3. Manufacturer will recommend the quantity for Items, dependent on the technology utilized, if SFMTA's selected quantities are incorrect.

Agreement SFMTA Contract No. CPT 713 Exhibit 1-17

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SCHEDULE 3A.1 SPARE PARTS LIST FOR 60-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

Parts described as "assembly" shall be shipped with all parts for complete assembly but not assembled. Parts described as "Complete" shall be shipped with all parts fully assembled.

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	4	Each	and wiring harness)	\$47,671.75	\$190,687.00
2:	4	Set	Propulsion System Generator and Drive Motor	\$185,766.95	\$743,067.80
3.	2	Each	Exhaust After-treatment Devices	\$15,748.49	\$31,496.98
4.	2	Each	Power Control System (PCS)	\$119,863.07	\$239,726.14
5.	2	Each	Propulsion System Wiring Harness	\$4,209.16	\$8,418.32
6.	2	Each	Engine Radiator, Complete with Tank(s)	\$11,700.80	\$23,401.60
7.	4	Each	Differential Carrier, Complete	\$7,185.03	\$28,740.12
8.	4	Each	Read Axle Housing Assembly	\$7,660.25	\$30,641.00
9.	10	Set	Front Brake Axle Set	\$564.34	\$5,643.40
10.	10	Set	Read Brake Axle Set	\$564.34	\$5,643.40
11.	2	Set	Heater/Defroster, Complete with Resistors, Motors and fans for the Entire Coach	\$1,458.26	\$2,916.52
12.	4	Each	Power Steering Pump, Complete	\$214.42	\$857.68
13.	4	Each	Alternator, Complete	\$3,295.90	\$13,183.60
14.	4	Each	Electric Starter System, Assembly	Not Applicable	Not Applicable
15.	4	Each	Turbocharger, Engine	\$2,059.57	\$8,238.28
16.	4	Each	Pump, Fuel Injection	\$169.38	\$677.52
17.	1	Each	Fuel Tank	\$2,286.01	\$2,286.01
18.	4	Each	Water Pump	\$514.40	\$2,057.60
19.	4	Each	Air compressor	\$4,675.62	\$18,702.48
20.	4	Set	Windshield (left and right)	\$900.44	\$3,601.76
21.	2	Set	Operator's Side Window (both sliding sections)	¢540.00	¢1.000.04
L				\$549.32	\$1,098.64

Exhibit 1-18

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
23.	1	Set	Door Panels (coach set)	\$14,947.49	\$14,947.49
24.	1	Set	Door Operator (coach set)	\$4,314.96	\$4,314.96
25.	1	Set	Door cylinder, Complete (coach set)	\$4,085.60	\$4,085.60
26.	1	Set	Passenger Side Window (coach set)	\$16,444.20	\$16,444.20
27.	30	Each	Wheels	\$492.16	\$14,764.80
28.	2	Set	Destination Signs, Complete (units for front, side, rear and run number signs and controls) (coach set)	\$20,363.78	\$40,727.56
29.	2	Set	Wheelchair ramp, Complete (less weldments to mount ramp to bus)	\$4,799.90	\$9,599.80
30.	20	Set	Headlight (coach set)	\$1,264.43	\$25,288.60
31.	20	Set	Reflectors (coach set)	\$8.78	\$175.60
32.	20	Set	Stop, Tail and Backup Light (coach	<i>ç</i> on <i>c</i>	
			set)	\$384.66	\$7,693.20
33.	25	Set	Exterior Mirror (coach set)	\$973.83	\$24,345.75
34.	1	Set	Operator Console Gauges and Switches (coach set)	\$3,822.17	\$3,822.17
35.	1	Set	Passenger Seat, Complete (coach set)	\$38,023.34	\$38,023.34
36.	1	Set	Passenger Seat Inserts (coach set)	\$3,085.66	\$3,085.66
37.	3	Each	Operator Seat	\$2,384.04	\$7,152.12
38.	6	Each	Back Cushion, Operator Seat	\$90.79	\$544.74
39.	6	Each	Seat Cushion, Operator Seat	\$58.73	\$352.38
40.	5	Set	Windshield Wiper, Complete with motor, shaft, linkage, mounting bracket and arms	\$746.50	\$3,732.50
41.	1	Set	Interior Panels with Trim Strips (coach set)	\$2,472.22	\$2,472.22
42.	10	Set	Exterior Skirt Panels (coach set)	\$3,621.37	\$36,213.70
43.	1	Set	Handrails and Stanchions (coach set)	\$3,822.04	\$3,822.04
44.	1	Set	Fender, rubber (coach set)	\$548.87	\$548.87
45.	1	Set	Bumper, Complete (coach set)	\$2,579.08	\$2,579.08
46.	4	Each	Steering Gearbox	\$1,028.66	\$4,114.64
47.	6	Set	Hub, Axle (coach set)	\$5,723.51	\$34,341.06

Exhibit 1-19

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
48.	5	Each	Booster Pump	\$491.95	\$2,459.75
49.	10	Set	Radius Rod (coach set)	\$1,118.32	\$11,183.20
50.	10	Set	Electric, Pneumatic and Hydraulic Valves	\$1,111.65	\$11,116.50
51.	6	Each	Amplifier, Public Address Systems	N/A	N/A
52.	6	Each	Microphone, Public Address System	\$1,212.50	\$7,275.00
53.	6	Each	Operator Display Keyboard (ODK)	\$1,333.89	\$8,003.34
54.	4	Each	Cooling Fan	\$462.96	\$1,851.84
55.	2	Set	Polycarbonate Panels (Anti- Vandalism) (coach set)	\$74.81	\$149.62
56.	2	Set	Voice Annunciate System, Complete (coach set)	\$16,011.92	\$32,023.84
57.	6	Set	Turntable Filling Valve and Accumulator, Complete	\$5,481.85	\$32,891.10
58.	6	Set	Turntable Proportional Valve, Complete	Not Applicable	Not Applicable
59.	12.	Each	Turntable Hydraulic Cylinder	\$2,068.78	\$24,825.36
60.	6	Each	Tumtable ECU	Not Applicable	Not Applicable
61.	6	Each	Turntable Main Bearing	\$4,458.67	\$26,752.02
62.	6	Each	Articulated Section Front Bellows	\$5,742.48	\$34,454.88
62.	6	Each	Articulated Section Rear Bellows	\$5,742.48	\$34,454.88
Gra	and Tot		\$1,891,719.26		

NOTES:

1. Grand Total entered as Item #2 on the Schedule of Prices (Schedule 3.1) for 60-Ft Low Floor Diesel Hybrid Coaches.

2. Manufacturer will certify exchange on a one-for-one basis of unused items listed as 1 through 62 in the event they are superseded with advanced components rendering those provided as part of this contract obsolete or under-rated.

3. Manufacturer will recommend the quantity for Items, dependent on the technology utilized, if SFMTA's selected quantities are incorrect.

Agreement SFMTA Contract No. CPT 713 Exhibit 1-20

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SCHEDULE 3B SPECIAL TOOLS FOR 60-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	6	Lots	Field Tester, Electrical Assemblies (Section 1.16.2 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable
2.	3	Lots	Shop Tester, Electrical Assemblies		
			(Section 1.16.2 of the Technical		
<u> </u>	<u> </u>		Specifications – Volume 2)	Not Applicable	Not Applicable
3.	3	Lots	Towing Adapter (Section 2.1.5 of the	¢000 50	¢COE CO
4.	22	Lots	Technical Specifications – Volume 2)	\$228.53	\$685.60
4.	22	LUIS	Hoisting Adapter (Section 2.1.6 of the Technical Specifications – Volume 2)	\$426.00	\$9,372.00
5.	3	Lots	Wheelchair Ramp Maintenance	ψ+20.00	ψ3,012.00
0.	ľ		Controller (Section 3.6.2 of the		
			Technical Specifications – Volume 2)	Not Applicable	Not Applicable
6.	4	Lots	Destination Signs Programming		
			Package (Section 3.10.9 of the		
			Technical Specifications – Volume 2)	\$1,228.67	\$4,914.68
7.	2	Lots	Voice Annunciator Programming		
			Workstation, Recording Station and		
			Data Collection Tool Package		
			(Section 3.11.2 of the Technical	¢045 640 00	¢404 000 44
8.	1		Specifications – Volume 2)	\$245,619.20	\$491,238.41
ο.	1	Lots	Surveillance Camera system Viewing Station, (Section 3.13.8 of the		
			Technical Specifications – Volume 2)	\$6,613.65	\$6,613.25
9.	1	Lots	Surveillance Camera System Special	φ0,010.00	ψ0,010.20
0.	1.		Tools (Section 3.13.2 of the		
			Technical Specifications)	\$22,045.50	\$22,045.50
10.	2	Sets	Engine diagnostic Reader and	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
			Rebuild Special Tools (Section 6.4 &		
			9.3 of the Technical Specifications –		
			Volume 2) (coach set)	\$26,424.06	\$52,848.11
11	4	Sets	ABS Brakes Diagnostic Software		
			(Section 5.3.7 of the Technical		
			Specifications – Volume 2) (coach set)	\$439.45	\$1,757.79
12	4	Sets	Fire Suppression System Testing Kit	φ+00.+0	ψι,ισι.ισ
12		JOEIS	(Section 5.11 of the Technical		
	1		Specification – Volume 2) (coach set)	\$802.36	\$3,209.43
13	6	Lots	PLC System, Laptop Programmer		<i><i><i>v</i>₀,<u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></i></i>
			and Maintenance Reader (Section		
			7.9 of the Technical Specifications -		
	L	ļ	Volume 2)	\$534.97	\$3,209.82
14	2	Lots	Powerplant dolly including ESS,		
			ramp and equipment box dolly		
		1	(Section 11.6.1 of the Technical	A A A A A A A A A A	#1000 (0
45	-		Specifications – Volume 2)	\$2,198.09	\$4,396.18
15	4	Each	Automatic Passenger Counter	\$1,616.67	\$6,466.68

Exhibit 1-21

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
			diagnostic tools and software required for service (Section 3.18 of the Technical Specifications		
16	4	Sets	Wireless, Onboard Diagnostic Communication Sending Unit (to be used for real-time off sight engineering support) (coach set)	Not Applicable	Not Applicable
17	4	Each	ToughBook diagnostic Computers (to communicate with vehicle using wireless and/or plug-in diagnostic communication links	\$2,466.16	\$9,864.63
18	6	Each	Latest data link handheld diagnostic devise capable of reading propulsion system and chassis maintenance data	Not Applicable	Not Applicable
19	4	Sets	Low Floor Axle Tool Kit (Section 5.1.1 of the Technical Specifications – Volume 2)	\$71,581.22	\$286,324.88
20	8	Each	Bus-mounted data recorder test, troubleshoot and repair equipment (Section 5.10 of the Technical Specifications – Volume 2)	Not Applicable	Not Applicable
21	4	Sets	Propulsion system diagnostic and specialty tool kit (Section 6.2 of the Technical Specifications – Volume 2)	\$33,534.15	\$134,136.61
22	2	Each	Disc brake lathe and attachment fixture for SFMTA STAR machine to service the rotors on the vehicle	· \$34,364.00	\$68,728.00
23	1	Sets	Propulsion System Generator Dolly (Section 11.6.1 of the Technical Specifications – Volume 2)	Not Applicable	Not Applicable
24	1	Sets	Propulsion System Motor Dolly (Section 11.6.1 of the Technical Specifications – Volume 2)	Not Applicable	Not Applicable
Gr	and To	tal	d as them the on the Cabadula of Drives	Cabadula 2) for 60	\$1,105,811.96

Grand Total entered as Item #6 on the Schedule of Prices (Schedule 3) for 60-Ft Low Floor Diesel Hybrid Coaches.

Exhibit 1-22

Agreement SFMTA Contract No. CPT 713

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SCHEDULE 3B.1 SPECIAL TOOLS FOR 60-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES

No.	Qty.	Unit	Description	Unit Price	Total Price
1.	6	Lots	Field Tester, Electrical Assemblies (Section 1.16.2 of the Technical Specifications –		
			Volume 2)	Not Applicable	Not Applicable
2.	3	Lots	Shop Tester, Electrical Assemblies (Section 1.16.2 of the Technical Specifications – Volume 2)	Not Applicable	Not Applicable
3.	3	Lots	Towing Adapter (Section 2.1.5 of the Technical Specifications – Volume 2)	\$228.53	\$685.60
4.	22	Lots	Hoisting Ádapter (Section 2.1.6 of the Technical Specifications – Volume 2)	\$426.00	\$9,372.00
5.	3	Lots	Wheelchair Ramp Maintenance Controller (Section 3.6.2 of the Technical Specifications – Volume 2)	Not Applicable	Not Applicable
6.	4	Lots	Destination Signs Programming Package (Section 3.10.9 of the Technical Specifications – Volume 2)	\$1,228.67	\$4,914.68
7.	2	Lots	Voice Annunciator Programming Workstation, Recording Station and Data Collection Tool Package (Section 3.11.2 of the Technical Specifications – Volume 2)	\$245,619.20	\$491,238.41
8.	1	Lots	Surveillance Camera system Viewing Station, (Section 3.13.8 of the Technical Specifications – Volume 2)	\$6,613.65	\$6,613.25
9.	1	Lots	Surveillance Camera System Special Tools (Section 3.13.2 of the Technical Specifications)	\$22,045.50	\$22,045.50
10.	2	Sets	Engine diagnostic Reader and Rebuild Special Tools (Section 6.4 & 9.3 of the Technical Specifications – Volume 2) (coach set)	\$26,424.06	\$52,848.11
11	4	Sets	ABS Brakes Diagnostic Software (Section 5.3.7 of the Technical Specifications – Volume 2), (coach set)	\$439.45	\$1,757.79
12	4	Sets	Fire Suppression System Testing Kit (Section 5.11 of the Technical	\$802.36	\$3,209.43

Exhibit 1-23

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
			Specification – Volume 2) (coach		
ľ			set)		
13	6	Lots	PLC System, Laptop	· · · · · · · · · · · · · · · · · · ·	
			Programmer and Maintenance		
			Reader (Section 7.9 of the		
			Technical Specifications -		
			Volume 2)	\$534.97	\$3,209.82
14	2	Lots	Powerplant dolly including ESS,	· · · · · · · · · · · · · · · · · · ·	,
			ramp and equipment box dolly		
			(Section 11.6.1 of the Technical		
			Specifications – Volume 2)	\$2,198.09	\$4,396.18
15	4	Each	Automatic Passenger Counter	· ·	
			diagnostic tools and software		
			required for service (Section 3.18		
	<u> </u>		of the Technical Specifications	\$1,616.67	\$6,466.68
16	4	Sets	Wireless, Onboard Diagnostic		
			Communication Sending Unit (to		
	ŀ		be used for real-time off sight		
	<u> </u>	<u> </u>	engineering support) (coach set)	Not Applicable	Not Applicable
17	4	Each			
			Computers (to communicate with	2	
			vehicle using wireless and/or		
].		plug-in diagnostic	¢0 466 46	¢0.064.62
18	6	Each	communication links Latest data link handheld	\$2,466.16	\$9,864.63
10	D	Each		1	
			diagnostic devise capable of reading propulsion system and	5	
			chassis maintenance data	Not Applicable	Not Applicable
19	4	Sets	Low Floor Axle Tool Kit (Section		
13	17	0613	5.1.1 of the Technical		
	1		Specifications – Volume 2)	\$71,581.22	\$286,324.88
20	8	Each		ψ/1,001.22	φ200,024.00
20	ļ	Laon	troubleshoot and repair		· · /
			equipment (Section 5.10 of the		
			Technical Specifications –		
1			Volume 2)	Not Applicable	Not Applicable
21	4	Sets	Propulsion system diagnostic		
		•	and specialty tool kit (Section 6.2	•• · · · ·	
	1		of the Technical Specifications -		
			Volume 2)	\$34,128.35	\$136,513.40
22	2	Each			
			fixture for SFMTA STAR		
			machine to service the rotors on		
			the vehicle	\$34,364.00	\$68,728.00
23	1	Sets	Propulsion System Generator		
1			Dolly (Section 11.6.1 of the	1	
			Technical Specifications -		
	<u> </u>	L	Volume 2)	Not Applicable	Not Applicable
24	1	Sets	Propulsion System Motor Dolly	1	
1			(Section 11.6.1 of the Technical		
			Specifications – Volume 2)	Not Applicable	Not Applicable

Exhibit 1-24

Agreement SFMTA Contract No. CPT 713

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No.	Qty.	Unit	Description	Unit Price	Total Price
25	1	Kit	Camera Way Side Kit	\$305,000.00	\$305,000.00
26	1	Kit	Clever Devices – Cisco: Hardware, Licenses, Cabling & Installation Services Site Survey, Onsite Installation, Configuration and ATP Training	\$84,340	\$84,340
Gra	and Tot	\$1,497,528.76			

Grand Total entered as Item #6 on the Schedule of Prices (Schedule 3.1) for 60-Ft Low Floor Diesel Hybrid Coaches.

Exhibit 1-25

Agreement SFMTA Contract No. CPT 713

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Exhibit 2: PROJECT DELIVERY SCHEDULE

40-FT LOW FLOOR DIESEL HYBRID COACHES

ltem	Calendar Days after Notice-to-Proceed
Submittal of Baseline Schedule and Management Work Plan	35
Submittal of vehicle drawings, control, Reliability Program Plan and test plans	175
Submittal of training program (including lesson plans)	60
Delivery of prototype coach ¹	203
Submittal of draft operations, maintenance, parts manuals, recommended spare parts	203

ltem	Calendar Days after Approval of Prototype Coach
Beginning of coach delivery ²	105
Delivery of first half of spare parts (Lot 1)	100
Delivery of second half of spare parts (Lot 2)	200
Completion of training program	730
Submittal of final operations, maintenance, and parts manual	100
Delivery of special tools	100
Completion of coach delivery	260

¹ Approval to deliver lead coach will not be granted until after receipt and approval of all vehicle drawings, control and test plans.

² Approval to deliver production vehicles will not be granted until after submittal of a satisfactory training plan; draft operations, maintenance, and parts manuals; and after successful completion of all appropriate tests as described in Section 11.2 of the Technical Specification.

Agreement SFMTA Contract No. CPT 713

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Exhibit 2-1

Exhibit 2.1: PROJECT DELIVERY SCHEDULE 60-FT LOW FLOOR DIESEL HYBRID COACHES

ltem	Calendar Days after Notice-to-Proceed
Submittal of Baseline Schedule and Management Work Plan	35
Submittal of vehicle drawings, control, Reliability Program Plan and test plans	175
Submittal of training program (including lesson plans)	60
Delivery of prototype coach ¹	203
Submittal of draft operations, maintenance, parts manuals, recommended spare parts	203

ltem	Calendar Days after Approval of Prototype Coach
Beginning of coach delivery ²	105
Delivery of first half of spare parts (Lot 1)	100
Delivery of second half of spare parts (Lot 2)	200
Completion of training program	730
Submittal of final operations, maintenance, and parts manual	100
Delivery of special tools	100
Completion of coach delivery	300

¹ Approval to deliver lead coach will not be granted until after receipt and approval of all vehicle drawings, control and test plans.

² Approval to deliver production vehicles will not be granted until after submittal of a satisfactory training plan; draft operations, maintenance, and parts manuals; and after successful completion of all appropriate tests as described in Section 11.2 of the Technical Specification.

Agreement SFMTA Contract No. CPT 713 Exhibit 2-2

PT 713y:\fleet renew al\cpt713 - procurement of 30-ft, 40-ft and 60-fthybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

EXHIBIT 3

FTA REQUIREMENTS FOR PROCUREMENT CONTRACTS

I. DEFINITIONS

A. Approved Project Budget means the most recent statement, approved by the FTA, of the costs of the Project, the maximum amount of Federal assistance for which the City is currently eligible, the specific tasks (including specified contingencies) covered, and the estimated cost of each task.

B. Contractor means the individual or entity awarded a third party contract financed in whole or in part with Federal assistance originally derived from FTA.

C. Cooperative Agreement means the instrument by which FTA awards Federal assistance to a specific Recipient to support a particular Project or Program, and in which FTA takes an active role or retains substantial control.

D. Federal Transit Administration (FTA) is an operating administration of the U.S. DOT.

E. FTA Directive includes any FTA circular, notice, order or guidance providing information about FTA's programs, application processing procedures, and Project management guidelines. In addition to FTA directives, certain U.S. DOT directives also apply to the Project.

F. Grant Agreement means the instrument by which FTA awards Federal assistance to a specific Recipient to support a particular Project, and in which FTA does not take an active role or retain substantial control, in accordance with 31 U.S.C. § 6304.

G. Government means the United States of America and any executive department or agency thereof.

H. Project means the task or set of tasks listed in the Approved Project Budget, and any modifications stated in the Conditions to the Grant Agreement or Cooperative Agreement applicable to the Project. In the case of the formula assistance program for urbanized areas, for elderly and persons with disabilities, and nonurbanized areas, 49 U.S.C. §§ 5307, 5310, and 5311, respectively, the term "Project" encompasses both "Program" and "each Project within the Program," as the context may require, to effectuate the requirements of the Grant Agreement or Cooperative Agreement.

I. Recipient means any entity that receives Federal assistance directly from FTA to accomplish the Project. The term "Recipient" includes each FTA "Grantee" as well as each FTA Recipient of a Cooperative Agreement. For the purpose of this Agreement, Recipient is the City.

J. Secretary means the U.S. DOT Secretary, including his or her duly authorized designee.

K. Third Party Contract means a contract or purchase order awarded by the Recipient to a vendor or contractor, financed in whole or in part with Federal assistance awarded by FTA.

Agreement SFMTA Contract No. CPT 713 Exhibit 3-1

No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc L. Third Party Subcontract means a subcontract at any tier entered into by Contractor or third party subcontractor, financed in whole or in part with Federal assistance originally derived from FTA.

M. U.S. DOT is the acronym for the U.S. Department of Transportation, including its operating administrations.

II. FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Master Agreement between the City and FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this contract.

III. ACCESS TO RECORDS

A. The Contractor agrees to provide the City and County of San Francisco, the FTA Administrator, the Comptroller General of the United States or any of their authorized representatives access to any books, documents, papers and records of the Contractor which are directly pertinent to this Agreement for the purposes of making audits, examinations, excerpts and transcriptions.

B. The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

C. The Contractor agrees to maintain all books, records, accounts and reports required under this Agreement for a period of not less than three years after the date of termination or expiration of this Agreement, except in the event of litigation or settlement of claims arising from the performance of this Agreement, in which case Contractor agrees to maintain same until the City, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto. 49 CFR 18.36(i)(11).

IV. DEBARMENT AND SUSPENSION (Contracts over \$25,000)

Grantees and subgrantees must not make any award or permit any award (subgrant or contract) at any tier to any party which is debarred or suspended or is otherwise excluded from or ineligible for participation in Federal assistance programs under Executive Order 12549, "Debarment and Suspension." Therefore, by signing and submitting its bid or proposal, the bidder or proposer certifies as follows:

The certification in this clause is a material representation of fact relied upon by the San Francisco Municipal Transportation Agency ("SFMTA"). If it is later determined that the bidder or proposer knowingly rendered an erroneous certification, in addition to remedies available to the SFMTA, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The bidder or proposer agrees to comply with the requirements of 2 CFR Parts 180, Subpart C and 1200, Subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Exhibit 3-2

Agreement SFMTA Contract No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hvbrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

V. NO FEDERAL GOVERNMENT OBLIGATIONS TO CONTRACTOR

A. The City and Contractor acknowledge and agree that, notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying contract, absent the express written consent by the Federal Government, the Federal Government is not a party to this contract and shall not be subject to any obligations or liabilities to the City, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying contract.

B. The Contractor agrees to include the above clause in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

VI. CIVIL RIGHTS

A. Nondiscrimination - In accordance with Title VI of the Civil Rights Act, as amended, 42 U.S.C. § 2000d, section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, section 202 of the Americans with Disabilities Act of 1990, 41 U.S.C. § 12132, and Federal transit law at 49 U.S.C. § 5332, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, age, or disability. In addition, the Contractor agrees to comply with applicable Federal implementing regulations and other implementing regulations FTA may issue.

B. Equal Employment Opportunity - The following equal employment opportunity requirements apply to the underlying contract:

Race, Color, Creed, National Origin, Sex - In accordance with **B.1**. Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal transit laws at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable equal employment opportunity requirements of U.S. Department of Labor (U.S. DOT) regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity. Department of Labor," 41 CFR Parts 60 et seq., (which implement Executive Order No. 11246, "Equal Employment Opportunity," as amended by Executive Order No. 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," 42 U.S.C. § 2000e note), and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of the Project. The Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, the Contractor agrees to comply with any implementing requirements FTA may issue.

B.2. Age - In accordance with section 4 of the Age Discrimination in Employment Act of 1967, as amended, 29 U.S.C. § 623 and Federal transit law at 49 U.S.C. § 5332, the Contractor agrees to refrain from discrimination against present and prospective employees for reason of age. In addition, the Contractor agrees to comply with any implementing requirements FTA may issue.

Exhibit 3-3

Agreement SFMTA Contract No. CPT 713

No. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc **B.3. Disabilities** - In accordance with section 102 of the Americans with Disabilities Act, as amended, 42 U.S.C. § 12112, the Contractor agrees that it will comply with the requirements of U.S. Equal Employment Opportunity Commission, "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR Part 1630, pertaining to employment of persons with disabilities. In addition, the Contractor agrees to comply with any implementing requirements FTA may issue.

C. The Contractor also agrees to include these requirements in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

VII. DBE/SBE ASSURANCES

Pursuant to 49 C.F.R. Section 26.13, the Contractor is required to make the following assurance in its agreement with SFMTA and to include this assurance in any agreements it makes with subcontractors in the performance of this contract:

The Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The Contractor shall carry out applicable requirements of 49 C.F.R. Part 26 in the award and administration of DOT-assisted contracts. Failure by the Contractor or subcontractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as SFMTA deems appropriate.

VIII. CONTRACT WORK HOURS AND SAFETY STANDARDS (applicable to nonconstruction contracts in excess of \$100,000 that employ laborers or mechanics on a public work)

A. Overtime requirements - No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

B. Violation; liability for unpaid wages; liquidated damages - In the event of any violation of the clause set forth in paragraph A of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph A of this section, in the sum of \$10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph A of this section.

C. Withholding for unpaid wages and liquidated damages - The City and County of San Francisco shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same Exhibit 3-4

Agreement SFMTA Contract No. CPT 713 hvbrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.

D. Subcontracts - The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraphs A through D of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs A through D of this section.

IX. ENERGY CONSERVATION REQUIREMENTS

The Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

X. CLEAN WATER REQUIREMENTS (applicable to all contracts in excess of \$100,000)

A. The Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. §§ 1251 et seq. Contractor agrees to report each violation of these requirements to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to FTA and the appropriate EPA regional office.

B. The Contractor also agrees to include these requirements in each subcontract exceeding \$100,000 financed in whole or in part with Federal assistance provided by FTA.

XI. CLEAN AIR (applicable to all contracts and subcontracts in excess of \$100,000, including indefinite quantities where the amount is expected to exceed \$100,000 in any year.)

A. Contractor agrees to comply with applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. §§ 7401 et seq. The Contractor agrees to report each violation to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to FTA and the appropriate EPA Regional Office.

B. The Contractor also agrees to include these requirements in each subcontract exceeding \$100,000 financed in whole or in part with Federal assistance provided by FTA.

XII. PRIVACY

If Contractor or its employees administer any system of records on behalf of the Federal Government, Contractor and its employees agree to comply with the information restrictions and other applicable requirements of the Privacy Act of 1974, 5 U.S.C. § 552a (the Privacy Act). Specifically, Contractor agrees to obtain the express Exhibit 3-5

Agreement SFMTA Contract No. CPT 713 hvbrid/m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc consent of the Federal Government before the Contractor or its employees operate a system of records on behalf of the Government. Contractor acknowledges that the requirements of the Privacy Act, including the civil and criminal penalties for violations of the Privacy Act, apply to those individuals involved, and that failure to comply with the terms of the Privacy Act may result in termination of this Agreement. The Contractor also agrees to include these requirements in each subcontract to administer any system of records on behalf of the Federal Government financed in whole or in part with Federal assistance provided by FTA.

XIII. DRUG AND ALCOHOL TESTING

To the extent Contractor, its subcontractors or their employees perform a safety-sensitive function under the Agreement, Contractor agrees to comply with, and assure compliance of its subcontractors, and their employees, with 49 U.S.C. § 5331, and FTA regulations, "Prevention of Alcohol Misuse and Prohibited Drug Use in Transit Operations," 49 CFR Part 655.

XIV. TERMINATION FOR CONVENIENCE OF CITY (required for all contracts in excess of \$10,000)

See Agreement Terms and Conditions.

XV. TERMINATION FOR DEFAULT (required for all contracts in excess of \$10,000)

See Agreement Terms and Conditions.

XVI. BUY AMERICA

The Contractor agrees to comply with 49 U.S.C. 5323(j) and 49 CFR Part 661, which provide that Federal funds may not be obligated unless steel, iron, and manufactured products used in FTA-funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 CFR 661.7, and include microcomputer equipment, software, and small purchases (\$100,000 or less) made with capital, operating, or planning funds. Separate requirements for rolling stock are set out at 49 U.S.C. 5323(j)(2)(C) and 49 CFR 661.11. Rolling stock not subject to a general waiver must be manufactured in the United States and have a 60 percent domestic content.

XVII. CARGO PREFERENCE - USE OF UNITED STATES FLAG VESSELS

The Contractor agrees: (a) to use privately owned United States-Flag commercial vessels to ship at least 50 percent of the gross tonnage (computed separately for dry bulk carriers, dry cargo liners, and tankers) involved, whenever shipping any equipment, material, or commodities pursuant to the underlying Agreement to the extent such vessels are available at fair and reasonable rates for United States-Flag commercial vessels; (b) to furnish within 20 working days following the date of loading for shipments originating within the United States or within 30 working days following the date of leading for shipments originating outside the United States, a legible copy of a rated, "on-board" commercial ocean bill-of-lading in English for each shipment of cargo described above to the Division of National Cargo, Office of Market Development, Maritime Administration, Washington, DC 20590 and to the FTA recipient (through the Contractor in the case of a subcontractor's bill-of-lading.); and (c) to include these requirements in all subcontracts issued pursuant to this Agreement

Exhibit 3-6

Agreement SFMTA Contract No. CPT 713

T 713 y:\fleet renew al\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc when the subcontract may involve the transport of equipment, material, or commodities by ocean vessel.

XVIII. RECYCLED PRODUCTS

The Contractor agrees to comply with all the requirements of Section 6002 of the Resource Conservation and Recovery Act (RCRA), as amended (42 U.S.C. 6962), including, but not limited to, the regulatory provisions of 40 CFR Part 247, and Executive Order 12873, as they apply to the procurement of the items designated in Subpart B of 40 CFR Part 247.

XIX. BUS TESTING (applies to contracts for rolling stock)

To the extent applicable, the Contractor (or Manufacturer) agrees to comply with the requirements of 49 U.S.C. § 5323(c) and FTA implementing regulations at 49 CFR Part 665, and shall perform the following:

A. A manufacturer of a new bus model or a bus produced with a major change in components or configuration shall provide a copy of the final test report to the Recipient at a point in the procurement process specified by the Recipient which will be prior to the Recipient's final acceptance of the first vehicle.

B. A manufacturer who releases a report under paragraph 1 above shall provide notice to the operator of the testing facility that the report is available to the public.

C. If the manufacturer represents that the vehicle was previously tested, the vehicle being sold should have the identical configuration and major components as the vehicle in the test report, which must be provided to the Recipient prior to Recipient's final acceptance of the first vehicle. If the configuration or components are not identical, the manufacturer shall provide a description of the change and the manufacturer's basis for concluding that it is not a major change requiring additional testing.

D. If the manufacturer represents that the vehicle is "grandfathered" (has been used in mass transit service in the United States before October 1, 1988, and is currently being produced without a major change in configuration or components), the manufacturer shall provide the name and address of the recipient of such a vehicle and the details of that vehicle's configuration and major components.

XX. PRE-AWARD AND POST-DELIVERY AUDIT REQUIREMENTS

To the extent applicable, Contractor agrees to comply with the requirements of 49 U.S.C. § 5323(I) and FTA implementing regulations at 49 CFR Part 663, and to submit the following certifications:

A. Buy America Requirements: The Contractor shall complete and submit a declaration certifying either compliance or noncompliance with Buy America. If the Bidder/Offeror certifies compliance with Buy America, it shall submit documentation which lists (1) component and subcomponent parts of the rolling stock to be purchased identified by manufacturer of the parts, their country of origin and costs; and (2) the location of the final assembly point for the rolling stock, including a description of the activities that are planned to take place and actually took place at the final assembly point and the cost of final assembly.

Exhibit 3-7

Agreement SFMTA Contract No. CPT 713

T 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc **B.** Solicitation Specification Requirements: The Contractor shall submit evidence that it will be capable of meeting the bid specifications and provide information and access to Recipient and its agents to enable them to conduct post-award and post-delivery audits.

C. Federal Motor Vehicle Safety Standards (FMVSS): The Contractor shall submit (1) manufacturer's FMVSS self-certification sticker information that the vehicle complies with relevant FMVSS or (2) manufacturer's certified statement that the contracted buses will not be subject to FMVSS regulations.

XXI. FALSE OR FRAUDULENT STATEMENTS AND CLAIMS

A. The Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Project. Upon execution of the underlying Agreement, the Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying contract or the FTA-assisted project for which this contract work is being performed. In addition to other penalties that may be applicable, the Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on the Contractor to the extent the Federal Government deems appropriate.

B. The Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307(n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

C. The Contractor agrees to include the above two clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

XXII. FLY AMERICA

The Contractor agrees to comply with 49 U.S.C. 40118 (the "Fly America" Act) in accordance with the General Services Administration's regulations at 41 CFR Part 301-10, which provide that recipients and subrecipients of Federal funds and their contractors are required to use U.S. Flag air carriers for U.S. Government-financed international air travel and transportation of their personal effects or property, to the extent such service is available, unless travel by foreign air carrier is a matter of necessity, as defined by the Fly America Act. The Contractor shall submit, if a foreign air carrier was used, an appropriate certification or memorandum adequately explaining why service by a U.S. flag air carrier was not available or why it was necessary to use a foreign air carrier and shall, in any event, provide a certificate of compliance with the Fly America requirements. The Contractor agrees to include the requirements of this section in all subcontracts that may involve international air transportation.

Exhibit 3-8

Agreement SFMTA Contract No. CPT 713

 c. CPT 713 y:\fleet renewal\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc

XXIII. NATIONAL ITS ARCHITECTURE POLICY (Applicable to contracts for ITS projects)

If providing Intelligent Transportation Systems (ITS) property or services, Contactor shall comply with the National ITS Architecture and standards to the extent required by 23 U.S.C. § 512, FTA Notice, "FTA National ITS Architecture Policy on Transit Projects," 66 FR 1455, et seq., January 8, 2001, and later published policies or implementing directives FTA may issue.

XXIV. INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The preceding provisions include, in part, certain Standard Terms and Conditions required by DOT, whether or not expressly set forth in the preceding contract provisions. All contractual provisions required by DOT, as set forth in FTA Circular 4220.1F, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Agreement. The Contractor shall not perform any act, fail to perform any act, or refuse to comply with any (name of grantee) requests which would cause (name of grantee) to be in violation of the FTA terms and conditions.

XXV. TEXTING WHILE DRIVING; DISTRACTED DRIVING

Consistent with Executive Order 13513 "Federal Leadership on Reducing Text Messaging While Driving", Oct. 1, 2009 (available at <u>http://edocket.access.gpo.gov/2009/E9-24203.htm</u>) and DOT Order 3902.10 "Text Messaging While Driving", Dec. 30, 2009, SFMTA encourages Contractor to promote policies and initiatives for employees and other personnel that adopt and promote safety policies to decrease crashes by distracted drivers, including policies to ban text messaging while driving, and to include this provision in each third party subcontract involving the project.

XXVI. SEAT BELT USE

In compliance with Executive Order 13043 "Increasing Seat Belt Use in the United States", April 16, 1997 23 U.S.C. Section 402 note, the SFMTA encourages Contractor to adopt and promote on-the-job seat belt use policies and programs for its employees and other personnel that operate company owned, rented, or personally operated vehicles, and to include this provision in each third party subcontract involving the project.

Agreement SFMTA Contract No. CPT 713 Exhibit 3-9

b. CPT 713 y:\fleet renew al\cpt713 - procurement of 30-ft, 40-ft and 60-ft hybrid\m.110 - calendar items and resolutions\contract\00971240 final volume 1 11.13.14.doc



July 23, 2014

Mr. Enoch Chu Contract Specialist Fleet Engineering, 700 Pennsylvania Avenue, San Francisco CA 94107

Subject: RFP for Contract No. CPT 713

Mr. Enoch Chu

New Flyer is pleased to submit its proposal in response to SFMTA for the procurement of 30 foot, 40 foot and 60 foot diesel hybrid buses.

New Flyer is committed to providing the best bus value for life. We are proposing the next generation of our low floor product line "Xcelsior," which has been designed to reduce the overall operational and maintenance costs (life-cycle costs), as well as improve the passenger and driver experience. To date, New Flyer has over 4,600 Xcelsiors delivered or on order.

Following the RFP proposal structure requirements New Flyer has created a comprehensive table of contents following the specified steps. Regarding technical and commercial exceptions, these have been incorporated into Section 13 of the Technical Proposal. Our executing summary in our technical proposal includes the key details of our offer.

We are confident that our proposal exceeds many requirements of your specification, and that our demonstrated ability to provide a proven, reliable product and our unmatched aftermarket service network further enhances our offer to SFMTA.

Thank you for the opportunity to submit this proposal. Please contact me with any questions or comments. I can be reached at (204) 224-6381 or Adrian_graca@newflyer.com.

Sincerely,

Adrian Graca Manager, Technical Sales New Flyer of America Inc.

cc: Paul Smith, EVP Sales and Marketing, New Flyer Jennifer McNeil, Director, North American Transit Sales, New Flyer Mark Fisher, Regional Sales Manager New Flyer

Headquarters/ Winnipeg Facility 711 Kemaghan Ave. Winnipeg, Manitoba R2C 3T4 Canada Ph: (204) 224-1251 Customer Services 25 DeBaets St. Winnipeg, Manitoba R2J 4G5 Canada Ph: (204) 982-8400 New Product Development Unit 7, 45 Beghin Ave. Winnipeg, Manitoba R2J 4B9 Canada Ph: (204) 982-8413 Crookston Facility 214 5th Ave. SW Crookston, Minnesota 56716 USA Pb: (218) 281-5752 St. Cloud Facility 6200 Glenn Carlson Dr. St. Cloud, Minnesota 56301 USA Ph: (320) 203-0576

www.newflyer.com



To view the RFP in its entirety, please visit: https://sfgov.legistar.com/LegislationDetail.aspx? ID=2075523&GUID=DEB3E966-DF92-490A-BC74-150B59C4E82E&Options=ID|Text|&Search=141224

NEW FLYER

THE PROCUREMENT OF 30-FOOT, 40-FOOT AND 60-FOOT LOW FLOOR, DIESEL HYBRID COACHES

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Proposal Section	Title E	Bid Submission Requirements
		ITNTRODUCTION
1	Cover Letter	Cover Letter
2	Signature Page	A. Signature Page (Page 39 of this Part III of the RFP)
	Technical Charad	3 cteristics - Items 3A through 3K as indicated below in Section 3 <u>for 35' and 40. buses</u>
3-A	External and chassis dimensions and layouts	 Supply the following exterior views: left side, right side, front, rear, and roof. Supply a turning envelope diagram, including rear corner swing out. Supply dimensional diagram of hoisting, jacking and towing points. Supply a right side and top view layout of the chassis, showing the locations of major sub-systems. Supply installation and detail design drawings for the front and rear suspensions, propulsion system, and driveline.



THE PROCUREMENT OF 30-FOOT, 40-FOOT AND 60-FOOT LOW FLOOR, DIESEL HYBRID COACHES

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3-A	External and chassis dimensions and layouts	 Supply the following exterior views: left side, right side, front, rear, and roof. Supply a turning envelope diagram, including rear corner swing out. Supply dimensional diagram of hoisting, jacking and towing points. Supply a right side and top view layout of the chassis, showing the locations of major sub-systems. Supply installation and detail design drawings for the front and rear suspensions, propulsion system, and driveline.



NEW FLYER

Proposal Section		Bid Submission Requirements
		1) Supply plan in left and right elevations of proposed seating, stanchion and handrail layout. The seat spacing, aisles, front platform, and tie-down areas should be dimensioned. Supply aisle width between front and rear wheelhouses, hip to knee distance for all forward-facing seating, correct stepwell dimensions, location of modesty panels and location of driver's wrap-around barrier and driver's seat. Note locations of any floor slopes and the amount of slope in percent grade. It is strongly preferred that the plan view and left and right elevations are shown on an 11 x 17 inch drawing.
3-B	Internal Dimensions and Layout	2) Supply a dimensioned plan view of wheelchair tie down locations and the turning diagram of the ADA mobility aid device moving from the raised ramp through the front platform area to the area between the front wheelhouses.
		3) Provide a drawing of ramp showing width at the platform, length between the raised barriers, height of the barriers, slope of the ramp (kneeled), and total deployed distance from the side of the bus.
		4) Provide a drawing clearly showing the wheelchair maneuvering room in as much detail as shown in Attachment 11, Vol. 2. See also Section 3.7.5.1, Maneuvering Room of the Technical Specifications – Vol. 2.
	1	1) Provide information on how the vehicle will be compliant with California Code of Regulations, Title 13, Section 1956.1 at the time of delivery to SFMTA.
		 2) Discuss design features that address the issue of wheelchair access in general. 3) What steps have been taken to keep the weight on the axles as low as possible? 4) Provide information on the weight distribution between the front and rear axles.
3-C	Overall Vehicle Requirements	 5) How are reflections in the windshield effectively eliminated for the driver? The explanation must include detailed information on interior reflections, night glare etc. 6) Discuss measures taken to minimize interior and exterior noise; note specific measures used to quiet the engine, motor, and other propulsion sub-systems; if the bus will be noticeably quieter than specified,
		supply test results on a nearly identical bus and the testing procedures for evaluation by SFMTA. 7) Provide data on the expected sound level in the passenger area when bus is operating including noise from ventilating fans.
		8) CARB certification – Proof or plan. 9) Wheelchair Ramp.

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Proposal Section	Title	Bid Submission Requirements
3-D	Performance Curves	 Supply coach performance curves and data, indicating time, distance, speed, acceleration, complete engine and motor usage (second by second) and energy storage system state of charge (during the entire set of performance runs) for a coach at the load referenced in Section 1.3 of the Technical Specification-Volume 2 for 0%, 5%, 10% and 16% grades. Supply coach performance curves and data for the speed reduction operation of the regenerative braking system for the grades and load required in D.1 above. Include specific second by second data showing regenerative electrical power captured. Discuss how the gear ratios (motor, rear axle, and any other gear ratio transfer device) have been selected for optimal performance in San Francisco and designed for maximum life.
3-E	Vehicle Structure	 Describe the type of bus structure used. What materials will be used to construct the bus including chassis or frame, side sheets, roof sheets and end caps. Describe where riveting, arc welding and resistance welding will be used in the bus construction. What is used for interior paneling and how is it retained? Show how the design of the wheelwells meets specification requirements. Provide plan and side views of all wheelwells. Describe the thermal and sound insulation used in the roof and sidewalls. How does the design of the bus and its components preclude resonant vibrations? Explain how the design of the bus meets the requirements for fatigue life? If fiberglass wheel housing is proposed, explain how they are shielded from heat generated by the braking systems. Explain how the requirements for corrosion resistance are met. Describe preparations for painting, all filler and primers used and topcoat application. Where is the radio compartment and, if it is not inside, why not? Describe provisions and methods for towing and lifting the bus from either end. Describe hoisting and jacking points.



NEW FLYER

Proposal Section	Title I	Bid Submission Requirements
3-F	Furnishings	 How are the door edges sealed to keep water and drafts out of the bus? Describe the thickness and quality of all windows glass used. Explain how window hardware is non-corroding. Describe accessibility of the windshield wiper motor and washer equipment. Describe the design of the interior lighting system, including compatibility of ballasts and lamps. Which exterior lamps do you prefer to use and why? Where is the rear route number sign located and how is maintenance accessibility accomplished? Describe outside access panels, including opening assists, latches and corrosion proof features. Describe the design effort to ensure maximum readability of the LED signs by intending passengers. Show how a 60 inch (152.4 cm) tall person can easily read the front and side signs while standing 36 inches (91.4 cm) away from the bus at various angles to the vertical centerline of the bus. To what extent are flush mounted exterior lights utilized, and where?
-3-G	Driver's Station and Controls	 Detail the design that has gone into making the driver's station a safe, comfortable place to work with controls within easy reach. Detail where hybrid-electric system controls differ from conventional bus controls. Provide fully dimensioned plan and elevation drawings of the driver's station, meeting SFMTA's requirements, that you plan to supply; include the barrier, seat, steering column, pedals, dashboard and side console, windows, visors, and shades. Supply a drawing of the driver's window. How will the exterior and interior mirrors proposed meet the specification requirements? Describe locations for mounting radio equipment in the driver's station.

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Proposal Section	Title	Bid Submission Requirements
3-Н	Chassis	 How are all engine accessories driven? Describe accessibility of engine accessories and routinely serviced engine components. Describe the cooling system including accessibility for radiator, charge air and oil cooler cleaning. Describe all propulsion system removal procedures (engine, generator, motor, batteries, etc.). What type of air actuated disc brake system is supplied? Describe the operation of the parking and emergency brake and the hill holder Describe the propulsion system mounting and the methods and materials used to isolate vibrations from the propulsion system. Describe the hydraulic pumps and their transit experience. How will the heating and ventilation system meet the specification requirements? What are the components of the heating and ventilating system and how have they been designed for long operation and low maintenance? Describe the driver's heater and demister. Describe the driver's heater and demister. Describe the driver's heater and demister.



NEW FLYER

Proposal Section	Title	Bid Submission Requirements
		14) Describe the design of the ramp and its integration into the bus structure NOTE: SFMTA has operational and liability concerns with ramp angles during the wheelchair loading & unloading process due to the high number of stop locations in the service area without curbs. The proposer needs to address the ramp angle and how it can be minimized to reduce the chances of wheelchair rollback / roll over.
		16) Describe the vehicle maximum load allowance.
3-Н		17) Supply component manufacturers' information on required lubrication, fuel and coolant products for the following:
		a. Engine - oil, fuel, coolant
	· .	 b. Motor - lubrication and coolant c. Generator - lubrication and coolant system
		d. Batteries or capacitors – coolant system
		e. Differential - oil
-		f. Power steering - oil
		g. Lift/ramp - Lubricant
1		h. Chassis - grease i. Front wheel bearings - lubrication



Proposal Section	Title	Bid Submission Requirements
3-1	Electrical	 Describe in detail the low voltage wiring system including wire type, terminations, terminal boards, multiple pin connectors, shielding for RFI/EMI, wire numbering methods, overload protection, and insulation color codes. Describe in detail the high voltage wiring system (with inclusions such as in item 1, above) with special emphasis on safety features. Specifically detail any operational or maintenance activity that could pose a higher than normal safety risk. Describe the operation of the propulsion and regenerative braking system. Describe in detail the energy storage system. Describe how the overall electrical system has been designed to be modular, reliable, easily maintainable, and safe to operate. Describe in detail the function of the multiplex wiring system. Explain how electrical and electronic noise has been minimized. Describe any components that will not meet the illustrated parts manual requirements in Section 9.2.3 of the Technical Specifications-Volume 2.
3-1		9) Explain how the bus electric, electrical, and control systems are diagnosed and explain any self- diagnostic capability.



Proposal Section **Bid Submission Requirements** Title 1) Describe any material, which could produce toxic smoke or gases during collision repair. 2) Describe your experience in supplying materials, which meet the requirements of Section 1.15 and 7.1 of the Technical Specifications-Volume 2. 3) Are you proposing any materials, which do not meet the requirements of Section 7.1.1, Hazardous Materials, of the Technical Specifications-Volume 2? If so explain why, Materials 3-J 4) Are you proposing any materials, which do not meet the requirements of Section 7.1.2, Consumables, of the Technical Specifications-Volume 2? If so explain why, 5) How have electrical wire and cable insulation been selected to minimize fire and toxic smoke hazards? 1) Provide a description of the engine offered in your proposal. 2) Provide technical data and other supporting documentation for engine performance with emphasis on hybrid system integration. 3) Provide technical data and other supporting documentation to demonstrate the performance of the engine in the following areas: emissions (CARB certification), audible noise, vibration, and reliability. 4) Explain any engine recalls or re-design performed by the engine manufacturer within the last five K. Engine years. 3-K 5) Provide a summary of current or planned transit applications for the engine. If current transit use is limited, provide a summary of current usage outside the transit industry. 6) Describe any problems the engine has experienced and how they were handled. 7) Describe how the engine system will comply with anticipated laws regulating the amount of time an engine idles.



Proposal Section	Title E	3id Submission Requirements
	Technical Cl	3 naracteristics - Items 3A through 3K as indicated below in Section 3 for <u>60' buses</u>
3-A	External and chassis dimensions and layouts	 Supply the following exterior views: left side, right side, front, rear, and roof. Supply a turning envelope diagram, including rear corner swing out. Supply dimensional diagram of hoisting, jacking and towing points. Supply a right side and top view layout of the chassis, showing the locations of major sub-systems. Supply installation and detail design drawings for the front and rear suspensions, propulsion system, and driveline.
- · ·		1) Supply plan in left and right elevations of proposed seating, stanchion and handrail layout. The seat spacing, aisles, front platform, and tie-down areas should be dimensioned. Supply aisle width between front and rear wheelhouses, hip to knee distance for all forward-facing seating, correct stepwell dimensions, location of modesty panels and location of driver's wrap-around barrier and driver's seat. Note locations of any floor slopes and the amount of slope in percent grade. It is strongly preferred that the plan view and left and right elevations are shown on an 11 x 17 inch drawing.
3-B	Internal Dimensions and Layout	2) Supply a dimensioned plan view of wheelchair tie down locations and the turning diagram of the ADA mobility aid device moving from the raised ramp through the front platform area to the area between the front wheelhouses.3) Provide a drawing of ramp showing width at the platform, length between the raised barriers, height
		of the barriers, slope of the ramp (kneeled), and total deployed distance from the side of the bus. 4) Provide a drawing clearly showing the wheelchair maneuvering room in as much detail as shown in Attachment 11, Vol. 2. See also Section 3.7.5.1, Maneuvering Room of the Technical Specifications – Vol. 2.



Proposal Section	Title I	Bid Submission Requirements
3-C	Overall Vehicle Requirements	 Provide information on how the vehicle will be compliant with California Code of Regulations, Title Section 1956.1 at the time of delivery to SFMTA. Discuss design features that address the issue of wheelchair access in general. What steps have been taken to keep the weight on the axles as low as possible? Provide information on the weight distribution between the front and rear axles. How are reflections in the windshield effectively eliminated for the driver? The explanation must include detailed information on interior reflections, night glare etc. Discuss measures taken to minimize interior and exterior noise; note specific measures used to quiet the engine, motor, and other propulsion sub-systems; if the bus will be noticeably quieter than specified, supply test results on a nearly identical bus and the testing procedures for evaluation by SFMTA. Provide data on the expected sound level in the passenger area when bus is operating including noise from ventilating fans. CARB certification – Proof or plan. Wheelchair Ramp.
3-D	Performance Curves	 Supply coach performance curves and data, indicating time, distance, speed, acceleration, complete engine and motor usage (second by second) and energy storage system state of charge (during the entire set of performance runs) for a coach at the load referenced in Section 1.3 of the Technical Specification-Volume 2 for 0%, 5%, 10% and 16% grades. Supply coach performance curves and data for the speed reduction operation of the regenerative braking system for the grades and load required in D.1 above. Include specific second by second data showing regenerative electrical power captured. Discuss how the gear ratios (motor, rear axle, and any other gear ratio transfer device) have been selected for optimal performance in San Francisco and designed for maximum life.



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Proposal Section	Title	Bid Submission Requirements
3-E	Vehicle Structure	 Describe the type of bus structure used. What materials will be used to construct the bus including chassis or frame, side sheets, roof sheets and end caps. Describe where riveting, arc welding and resistance welding will be used in the bus construction. What is used for interior paneling and how is it retained? Show how the design of the wheelwells meets specification requirements. Provide plan and side views of all wheelwells. Describe the thermal and sound insulation used in the roof and sidewalls. How does the design of the bus and its components preclude resonant vibrations? Explain how the design of the bus meets the requirements for fatigue life? If fiberglass wheel housing is proposed, explain how they are shielded from heat generated by the braking systems. Explain how the requirements for corrosion resistance are met. Describe preparations for painting, all filler and primers used and topcoat application. Where is the radio compartment and, if it is not inside, why not? Describe provisions and methods for towing and lifting the bus from either end. Describe hoisting and jacking points.
3-F	Furnishings	 How are the door edges sealed to keep water and drafts out of the bus? Describe the thickness and quality of all windows glass used. Explain how window hardware is non-corroding. Describe accessibility of the windshield wiper motor and washer equipment. Describe the design of the interior lighting system, including compatibility of ballasts and lamps. Which exterior lamps do you prefer to use and why? Where is the rear route number sign located and how is maintenance accessibility accomplished? Describe outside access panels, including opening assists, latches and corrosion proof features. Describe all floor hatches, their latches and the treatment of the opening in the floor? Describe the design effort to ensure maximum readability of the LED signs by intending passengers. Show how a 60 inch (152.4 cm) tall person can easily read the front and side signs while standing 36 inches (91.4 cm) away from the bus at various angles to the vertical centerline of the bus. Describe the details of the passenger signal system. To what extent are flush mounted exterior lights utilized, and where?



NEW FLYER

Proposal Section	Title I	Bid Submission Requirements
3-G	Driver's Station and Controls	 Detail the design that has gone into making the driver's station a safe, comfortable place to work with controls within easy reach. Detail where hybrid-electric system controls differ from conventional bus controls. Provide fully dimensioned plan and elevation drawings of the driver's station, meeting SFMTA's requirements, that you plan to supply; include the barrier, seat, steering column, pedals, dashboard and side console, windows, visors, and shades. Supply a drawing of the driver's window. How will the exterior and interior mirrors proposed meet the specification requirements? Describe locations for mounting radio equipment in the driver's station.
3-Н	Chassis	 How are all engine accessories driven? Describe accessibility of engine accessories and routinely serviced engine components. Describe the cooling system including accessibility for radiator, charge air and oil cooler cleaning. Describe all propulsion system removal procedures (engine, generator, motor, batteries, etc.). What type of air actuated disc brake system is supplied? Describe the operation of the parking and emergency brake and the hill holder Describe the propulsion system mounting and the methods and materials used to isolate vibrations from the propulsion system. Describe the hydraulic pumps and their transit experience. How will the heating and ventilation system meet the specification requirements? What are the components of the heating and ventilating system and how have they been designed for long operation and low maintenance? Describe the driver's heater and demister. Describe the driver's heater and demister. Describe the driver's heater and demister.



Proposal Section	Title Bid Submission Requirements
	14) Describe the design of the ramp and its integration into the bus structure NOTE: SFMTA has operational and liability concerns with ramp angles during the wheelchair loading & unloading process due to the high number of stop locations in the service area without curbs. The proposer needs to address the ramp angle and how it can be minimized to reduce the chances of wheelchair rollback / roll over.
-	16) Describe the vehicle maximum load allowance.
3-Н	17) Supply component manufacturers' information on required lubrication, fuel and coolant products for the following:
	a. Engine - oil, fuel, coolant b. Motor - lubrication and coolant
	c. Generator – lubrication and coolant system
	d. Batteries or capacitors – coolant system
	e. Differential - oil f. Power steering - oil
	g. Lift/ramp - Lubricant
	h. Chassis - grease
	i. Front wheel bearings - lubrication



Proposal Section	Title E	and Submission Requirements
3-1	Electrical	 Describe in detail the low voltage wiring system including wire type, terminations, terminal boards, multiple pin connectors, shielding for RFI/EMI, wire numbering methods, overload protection, and insulation color codes. Describe in detail the high voltage wiring system (with inclusions such as in item 1, above) with special emphasis on safety features. Specifically detail any operational or maintenance activity that could pose a higher than normal safety risk. Describe the operation of the propulsion and regenerative braking system. Describe in detail the energy storage system. Describe how the overall electrical system has been designed to be modular, reliable, easily maintainable, and safe to operate. Describe in detail the function of the multiplex wiring system. Explain how electrical and electronic noise has been minimized.
		9.2.3 of the Technical Specifications-Volume 2.
. 3-1		9) Explain how the bus electric, electrical, and control systems are diagnosed and explain any self- diagnostic capability.



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		2) Describe your experience in supplying materials, which meet the requirements of Section 1.15 a 7.1 of the Technical Specifications-Volume 2.
3-J	Materials	3) Are you proposing any materials, which do not meet the requirements of Section 7.1.1, Hazardo Materials, of the Technical Specifications-Volume 2? If so explain why.
		4) Are you proposing any materials, which do not meet the requirements of Section 7.1.2, Consumables, of the Technical Specifications-Volume 2? If so explain why.
,		5) How have electrical wire and cable insulation been selected to minimize fire and toxic smoke hazards?
		1) Provide a description of the engine offered in your proposal.
		2) Provide technical data and other supporting documentation for engine performance with emphasion on hybrid system integration.
3-К	K. Engine	 3) Provide technical data and other supporting documentation to demonstrate the performance of tengine in the following areas: emissions (CARB certification), audible noise, vibration, and reliability 4) Explain any engine recalls or re-design performed by the engine manufacturer within the last five years.
		5) Provide a summary of current or planned transit applications for the engine. If current transit use limited, provide a summary of current usage outside the transit industry.
		6) Describe any problems the engine has experienced and how they were handled.
		7) Describe how the engine system will comply with anticipated laws regulating the amount of time engine idles.

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4-A	A. CARB Certification	Supply detailed documentation on compliance with California Code of Regulations, Title 13, section 1956.1. This should include a detailed certification plan (1-party or 2-party certification), including receives the sting and emissions data supporting the plan(s). CARB Executive Orders certifying the propulsion
4-B	B. Strength Requirement	systems should also be provided to SFMTA on vehicle delivery (including prototype). Supply certification that the proposed vehicle meets all of the requirements of the baseline advance design coach strength requirements in Section 2.1 of the Technical Specifications-Volume 2. The certification must state the dates of compliance testing. SFMTA will consider these requirements satisfied if the Components that have been modified or added since that date have been tested and found to comply with those requirements.
4-C	C. Altoona Test Results	Supply a copy of the test report if the bus being proposed is identical or basically similar to a bus that has been tested in the FTA test program (ref: 49 U.S.C. 5323(c); 49 CFR Part 665. Supply a list of all coaches manufactured by the Proposer that have been tested at Altoona or are presently undergoing testing.
4-D	D. Structural Defect and Correction Disclosure	Any Proposer whose bus has been involved in a structurally related fleet defect (failures requiring replacement, repairs, retrofitting or design revisions on 10% or more of any bus order) at any transit property in the United States or outside of the US in the last five years shall submit the following information: a description of the failure; the results of a detailed investigation of the failure; a detailed structural analysis; and repair or re-design information, including any necessary finite element analysi of the complete structure to eliminate any defect on any part of the structure. All failures involving bas body structure, axles, and suspension are considered structurally related failures for the purposes of this paragraph. Any investigations of such failures and any such structural analysis must have been completed by a reputable, independent transit industry consultant whose credentials are acceptable to SFMTA. The analysis shall not have been limited to the finite element modeling but shall have been confirmed by actual track testing with suitable time concentration to prove the capability of the modified structure to perform for 600,000 miles without further failure. Any engineering reports submitted to SFMTA shall b detailed and must include proof of accuracy of loads and other operating conditions.



Proposal Section	Title E	id Submission Requirements
4-E	E. Demonstration Bus	Please provide a recent production bus, if requested by City, for inspection by SFMTA in San Francisco for 10 working days. The bus would not be placed in revenue service. The bus should be the length and width and have the propulsion system, energy storage system, rear axle, and under body clearance configuration being proposed. It is strongly preferred that the engine, rear axle ratio and ramp be as specified. The demonstrator bus would be evaluated for maintenance accessibility, manufacturing and assembly quality control, drivability, wiring and any other relevant features that can be determined from a bus built for another transit property. SFMTA may also request a performance test of the bus, consisting of an 85-passenger equivalent load on grades up to 21%. Proposers should include a one-page handout comparing bus features on the bus proposed to SFMTA with the corresponding bus features on the demonstration bus. If the City requests the demonstration bus, the bus should be able to negotiate all San Francisco bus routes, with only the tires making contact with the ground.
		5. REPAIR, SUPPORT AND WARRANTY INFORMATION
5-A	A. Mean Repair Times	Identification of the mean repair times for all routine maintenance activities, including preventative maintenance (P.M.) inspections, brake relining, small component replacement, and all other frequently required maintenance tasks.
5-B	B. Field Service Support	Supply a detailed description of the Proposer's field service and support network including Hybrid system support to be provided under this Contract. Include names, phone numbers, locations and size of territory. The support described in Section 10.1.6 of the Technical Specifications-Volume 2 is a minimum; describe any additional service representative support to which the Proposer is willing to commit.
-5-C	C. Parts Supply System	A description of the parts supply system for the bus, including locations of parts warehouses, percentage of parts routinely stocked in the U.S., and average time between receipt of parts order and shipment of order. Describe your parts ordering procedure, including any "coach down" or emergency procedures and the availability of parts storage locally during the warranty period. Are bar coded parts available now? If not, when?
5-D	D. Warranty Processing System	A description of the Proposer's warranty processing system including a sample claim form acceptable to the Proposer.
This section	h of the proposal sh	6. MANAGEMENT APPROACH all include the management approach and shall contain as a minimum the information indicated below.
6-A	A. Organization	Provide a proposed organizational chart showing key individuals, including the project manager and their authority and responsibility.

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Proposal Section	Title	Bid Submission Requirements	
		The baseline CPM schedule shall provide design, prototype, and production coach schedules showing the key milestones listed in the following sections: 1) Section 7 (Payments), of Sample, Agreement, (Section V, Vol. 1)	
	B. Schedules	2) Section 67 (Deliveries), of Sample Agreement (Section V, Vol. 1)	
6-B		3) Section 13 (Delivery Schedule), of Technical Specifications)Vol. 2)	
		The baseline CPM shall be formatted as a bar chart by week, beginning with Notice to Proceed and ending with delivery of the last bus. Include SFMTA review periods for submittals, prototype testing, and acceptance testing. The sheet shall be no larger than 11 inches 17 inches.	
6-C	C. Approach to Work	Provide a description of where and how the work will be carried out. Provide a description that will describe the manner in which the three types of coaches will be coordinated from design review through final coach delivery.	
7, TECHN	ICAL PROPOSAL	WORKSHEET, FOLLOW-UP SERVICE WORKSHEET, AND DELIVERY SCHEDULE WORKSHEET	
7	TECHNICAL: PROPOSAL WORKSHEET	The Technical Proposal Worksheet, Follow-up Service Worksheet, and Delivery Schedule Worksheet included in Appendix B-Volume 1 RFP shall be completed in their entirety.	
This section	8: PAST EXPERIENCE This section of the proposal shall describe the relevant experience of the Proposer in the manufacture of 30-ft, 40-ft and 60-ft Low Floor Hybrid-Electric Diesel Coaches, Proposers provide the following information:		
8-A	PAST EXPERIENCE	A. the type of ownership, number of years the firm has been in business under the present business name (and any other prior names) and the number of years of experience in manufacturing Hybrid- Electric Diesel Coaches;	
8-B	PAST EXPERIENCE	B. List all new transit coach contracts for the past five years, including customer, type of vehicle and scope of work, quantity, major vendors, brief description of the vehicle (dimensions, capacities, features, etc.), contractual delivery schedule, actual delivery schedule, contractual price and final price;	



Proposal Section	Title E	ad Submission Requirements
8-C	PAST EXPERIENCE	C. Audited financial statements for the last three years, as well as Dunn & Bradstreet ratings and any other rating received by rating agencies ;
8-D	PAST EXPERIENCE	D. A listing of all of Proposer's projects during the last 10 years where the Proposer was terminated for unsatisfactory performance, the Proposer's work was the subject of claims or litigation, or the Proposer was required to pay liquidated damages. For each, include a brief statement describing the circumstances and provide the name of a customer contact with a telephone number;
The Propose	er shall provide five	9. REFERENCES customer references to demonstrate that similar work has been successfully performed in the past. Each referenced project shall have:
9	REFERENCES	 A. Customer's name, address, and telephone number of a current client employee who is familiar with the Proposer's work; B. If the customer is overseas, an employee who can speak English shall be provided as the reference.
	I T	10, QUALITY ASSURANCE he Proposer shall provide the following quality assurance documentation:



Proposal Section	Title	ad Submission Requirements
		A. Recent quality assurance program plan and ISO 9000 certification status;
		B. List of internal quality assurance documents and excerpts of relevant sections;
		C. Quality assurance documents and excerpts relevant to evaluation of subcontractors and/or sub- suppliers;
		D. Forms used on the production line to record and track quality problems.
10	QUALITY ASSURANCE	In addition, provide answers to the following: E. The vehicles shall be designed to meet the service goal for a Mean Distance Between Failures (MDBF) of 10,000 miles. Explain how the 10,000 miles between failures can realistically be reached.
		F. Describe in-plant quality assurance organization and procedures.
		G. Describe how welders in the bus assembly plant are certified. H. Describe the testing program to ensure quality welds.
		I. Detail how any off-site welding is inspected and tested.
		J. Describe the coach water tightness test method and procedure.
	For the cor	11. TRAINING AND PUBLICATIONS tract deliverables listed below, the Proposer shall provide the following information.
. 11-A	TRAINING	Provide a brief description of your training program plan based upon the training section (Section 9.1 of the Technical Specifications-Vol. 2). Include a brief description of what will be provided for the Interactive Multimedia Training as described in Section 9.1.10 of the Technical Specifications-Vol. 2.
11-В	Maintenance and Operations Manuals	Provide a brief description of the manuals and the format used based upon Section 9.2 of the Technical Specifications-Volume 2. Include a brief description of what will be provided for the computerized maintenance management system as described in Section 9.2.9 of the Technical Specifications-Volume 2. Include excerpts from current manuals to give SFMTA an indication of your capabilities. Supply a proposed delivery schedule, keyed to bus deliveries, for all manuals. Describe how manuals and their updates will be conveyed to SFMTA through on-line capability.

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Proposal Section	Title E	Id Submission Requirements
		12. WHOLE LIFE CYCLE COSTS
12	WHOLE LIFE CYCLE COSTS	Describe the Proposer's approach to providing SFMTA the best benefit in whole life cycle costs for the Diesel Hybrid Buses. Include Proposer's experience with whole life cycle costing in the explanation. Projected costs shall be included in a Whole Life Cycle Cost Worksheet provided by the proposer.
		Technical Specification Exceptions
13	Technical Specification Exceptions	Items 13A through 13E as indicated below in Section 13
		Proposed Equals:
14	Proposed Equals	Items 14A through 14E as indicated below in Section 14

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THE PROCUREMENT OF 30-FOOT, 40-FOOT AND 60-FOOT LOW FLOOR, DIESEL HYBRID COACHES

Table of Contents

Proposal. Section	Title E	Bid Submission Requirements
1	Signature Page	Completed Signature Page (see Part IV-Price Proposal)
2	Schedule of Prices	Complete Schedule of Prices– (See Part IV-Price Proposal, Schedule of Prices 1, 2, 3), Spare Parts Lists (see Part IV-Price Proposal, Schedule 1A, 2A, 3A) and Special Tools (see Part IV- Price Proposal, Schedule 1B, 2B, 3B).
3	DBE Requirements FTA Special Provisions and SFMTA Questionnaire and Workforce Data Form	Completed DBE Requirements, FTA Special Provisions and SFMTA Questionnaire and Workforce Data Form (see Appendix D).

Trge 1 of 2



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Proposal Section	Title	Bid Submission Requirements
4	Certifications	 Proposers must also submit the following certifications with their Price Proposal in order to be considered responsive: a. Buy America Certificate (Appendix A-1) b. Attestation of Compliance (Appendix A-2) c. Certification Regarding Lobbying (Appendix A-3)
5	Business Tax Certificate Requirement	 5) In addition, Proposers must submit the following additional forms in order to be eligible for award of a contract: Business Tax Certificate Requirement (Appendix A-4) <i>b. Business Tax Declaration (A-5)</i> <i>c. Compliance with FTA Bus Testing Requirements (A-6)</i> d. Declaration - Nondiscrimination in Benefits (Appendix A-7)
6	Proposal bond	Proposal bond (bid bond), cashiers or certified check, or money order.
7	Additional requirements	A copy of (1) the proposer's application for the California Air Resources Board (CARB) Certification and (2) the proposer's Certification Plan (see Section 11.E below)

To view this document in its entirety, please visit: https://sfgov.legistar.com/LegislationDetail.aspx? ID=2075523&GUID=DEB3E966-DF92-490A BC74-150B59C4E82E&Options=ID|Text| &Search=141224

CITY AND COUNTY OF SAN FRANCISCO SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY

VOLUME 2

TECHNICAL SPECIFICATIONS

FOR

THE PROCUREMENT OF 30-FOOT, 40-FOOT AND 60-FOOT LOW FLOOR, DIESEL HYBRID COACHES

CONTRACT PROPOSAL NO. CPT 713

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To view the RFP in its entiry, please visit: https://sfgov.legistar.com "egislationDetail.aspx? ID=2075523&GUID=DEL_2966-DF92-490A-BC74-150B59C4E82E__Options=ID|Text|&Search=141224

Procurement of 30-ft, 40-ft and 60-ft Low Floor Diesel Hybrid Coaches CONTRACT PROPOSAL NO. 713 CCO No. 14-1287 – Volume 1

CITY AND COUNTY OF SAN FRANCISCO San Francisco Municipal Transportation Agency

Request for Proposals

THE PROCUREMENT OF 30-Foot, 40-FOOT AND 60-FOOT LOW FLOOR DIESEL HYBRID COACHES

CONTRACT No. CPT 713 (CCO No. 14 - 1287)

VOLUME 1

January 2014

PRE-PROPOSAL CONFERENCE DATE: March 3, 2014

SUBMISSION DEADLINE DATE: July 31, 2014

1572

Print Form

Introduction Form

By a Member of the Board of Supervisors or the Mayor

	Time stamp or meeting date
I hereby submit the following item for introduction (select only one):	
1. For reference to Committee. (An Ordinance, Resolution, Motion, or Charter Ar	nendment)
2. Request for next printed agenda Without Reference to Committee.	
3. Request for hearing on a subject matter at Committee.	
4. Request for letter beginning "Supervisor	inquires"
5. City Attorney request.	•
6. Call File No. from Committee.	
7. Budget Analyst request (attach written motion).	
8. Substitute Legislation File No.	
9. Reactivate File No.	. ·
10. Question(s) submitted for Mayoral Appearance before the BOS on	· · · · · · · · · · · · · · · · · · ·
Planning Commission Building Inspection Co Note: For the Imperative Agenda (a resolution not on the printed agenda), use a Imp Sponsor(s):	
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Subject:	
The text is listed below or attached:	an a
Procurement of 40-foot and 60-foot Hybrid Buses	ann an ann a suiteachta bhann an suiteachta ann an tha tha ann an tha tha tha ann an suiteachta ann an suiteac
Signature of Sponsoring Supervisor:	m alian
For Clerk's Use Only:	· · · · · · · · · · · · · · · · · · ·
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Comments:

Name of filer:

Address:

This contract was approved by (check applicable):

 \Box the City elective officer(s) identified on this form

x a board on which the City elective officer(s) serves San Francisco Board of Supervisors

Print Name of Board

□ the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits

Date that contract was approved: Amount of contract: Not to Exceed: \$68,257,536

Describe the nature of the contract that was approved:

Larry Edwards, Patricia Jacobsen, John Marinucci, Adam Grav, William Millar, Paul Soubry

(3) any person who has an ownership of 20 percent or more in the contractor; None

CEO), Glenn Asham (Chief Financial Officer), Wayne Joseph (Executive Vice President, Operations)

SFMTA: CPT 713: Procurement of 40-Ft and 60-Ft Diesel Hybrid Buses

Filer Information (Please print clearly.)

Print Name of Board

Signature of Board Secretary or Clerk (if submitted by Board Secretary or Clerk)

Signature of City Elective Officer (if submitted by City elective officer)

Date Signed

Contact telephone number:

0 E-mail:

(S.F. Campaign and Governmental Conduct Code § 1.126)

FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

Please list the names of (1) members of the contractor's board of directors; Brian Tobin, V. James Sardo, Wayne McLeod,

(2) the contractor's chief executive officer, chief financial officer and chief operating officer; Paul Soubry (President and

and (5) any political committee sponsored or controlled by the contractor. Use additional pages as necessary. None

City elective office(s) held:

Members, SF Board of Supervisors

Contractor Information (Please print clearly.)

(4) any subcontractor listed in the bid or contract; None

Name of City elective officer(s):

City Elective Officer Information (Please print clearly.)

Members, SF Board of Supervisors

Date Signed

Contractor address: Corporate Office: 711 Kernaghan Avenue, Winnipeg Manitoba, Canada R2C 3T4

Name of contractor: New Flyer of America Inc.