

1 [Agreement - New Flyer of America, Inc. - Purchase of Low-Floor Diesel-Hybrid Buses - Not to
2 Exceed \$68,257,536]

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3 **Resolution approving an agreement with New Flyer of America, Inc., for the purchase**
4 **of 61 60-foot low-floor diesel-hybrid buses, related tools, training, and spare parts in an**
5 **amount not to exceed \$68,257,536 and for a term not to exceed six years to commence**
6 **following Board approval.**

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8 WHEREAS, The San Francisco Municipal Transportation Agency's (SFMTA) rubber
9 tire fleet includes 56 40-foot Orion hybrid diesel coaches, 138 40-foot and 124 60-foot
10 Neoplan diesel coaches and 24 inactive 60-foot New Flyer coaches that are due for
11 replacement over the next six years; and

12 WHEREAS, Service demands for the 40-foot and the 60-foot coaches will require the
13 SFMTA to purchase buses to accommodate service expansion that will result in a net
14 increase of six coaches for the fleet of 40-foot coaches and 76 coaches for the fleet of 60-foot
15 coaches; and

16 WHEREAS, These Orion, Neoplan and New Flyer coaches in SFMTA's rubber tire fleet
17 will have reached or will be reaching their expected useful lives of 12 years within the next six
18 years; and

19 WHEREAS, On January 31, 2014, the SFMTA issued a Request for Proposals (RFP)
20 to purchase 30-foot, 40-foot and 60-foot low floor diesel hybrid coaches; and

21 WHEREAS, On July 25, 2014, the SFMTA received one proposal in response to the
22 RFP from New Flyer of America, Inc. to supply 35-foot, 40-foot and 60-foot coaches; and

23 WHEREAS, SFMTA review of the specifications and terms and conditions of the RFP
24 and a survey of potential proposers revealed that the provisions of the RFP were not

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1 restrictive and fulfilled the Federal Transit Administration’s competitive solicitation
2 requirements for federally-funded procurements; and

3 WHEREAS, Following an evaluation of the 35-foot coach, SFMTA decided to exclude
4 35-foot coaches from the contract because they do not meet the service requirements of the
5 lines currently served by 30-foot coaches and recommended that a separate solicitation be
6 issued sometime during the first quarter of 2017 before the 30-foot coaches will reach the end
7 of their service life; and

8 WHEREAS, SFMTA has negotiated a final agreement with New Flyer of America, Inc.
9 to purchase 61 60-foot low floor hybrid coaches for the base contract, including related tools,
10 training and spare parts for an amount not to exceed \$68,257,536 and a term not to exceed 6
11 years with options to purchase up to an additional 200 40-foot coaches and 163 60-foot
12 coaches over the next six years; and

13 WHEREAS, On December 2, 2014, the SFMTA Board of Directors adopted Resolution
14 No. 14-172, authorizing the Director of Transportation of the SFMTA to execute Contract No.
15 CPT 713 with New Flyer of America Inc. to purchase 61 60-ft low floor diesel hybrid coaches
16 and related tools and training and spare parts, for an amount not to exceed \$68,257,536, and
17 a term not to exceed six years with options to purchase up to an additional 200 40-foot
18 coaches and 163 60-foot coaches over the next six years should funding be identified; and

19 WHEREAS, Should funding for the option vehicles be identified, SFMTA will need to
20 obtain approval from the SFMTA Board of Directors and the Board of Supervisors in order to
21 exercise the options; and

22 WHEREAS, A copy of the said contract is on file with the Clerk of the Board of
23 Supervisors in File No. 141224, which is hereby declared to be part of this motion as if set
24 forth fully herein; now, therefore, be it

1 RESOLVED, That the Board of Supervisors authorizes the SFMTA to enter into a
2 contract with New Flyer of America Inc. to purchase 61 60-ft low floor diesel hybrid coaches
3 and related tools and training and spare parts, for an amount not to exceed \$68,257,536 and
4 a term not to exceed six years; and, be it

5 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
6 parties, the SFMTA shall provide the final contract to the Clerk of the Board for inclusion into
7 the official file.

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