File No	150183	Committee Item No Board Item No.	3					
COMMITTEE/BOARD OF SUPERVISORS  AGENDA PACKET CONTENTS LIST								
Committee:	Rules Committee	Date _	March 12, 2015					
Board of Su	pervisors Meeting	Date <u>1</u>	March 24,2015					
Cmte Boa	Motion Resolution Ordinance Legislative Digest Budget and Legislative A Youth Commission Repolation Form Department/Agency Cov Memorandum of Unders Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 - Ethics Comm Award Letter Application Form 700 Vacancy Notice Information Sheet Public Correspondence	ort er Letter and/or Rep tanding (MOU)	ort					
OTHER	(Use back side if additio	nal space is needed)						
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Date March 16, 2015

Date March 16, 2015

Completed by: Alisa Somera
Completed by: Alisa Comera

#### AMENDED IN COMMITTEE 3/12/2015

MOTION NO.

FILE NO. 150183

[Appointment, Board of Appeals - Richard Swig]

Motion approving the President of the Board of Supervisors London Breed's nomination of Richard Swig, for a term ending July 1, 2016, to the Board of Appeals.

WHEREAS, Pursuant to Charter, Section 4.106, the President of the Board of Supervisors London Breed has submitted a letter notifying the Clerk of the Board of Supervisors of the nomination of Richard Swig to the Board of Appeals, received by the Clerk of the Board on February 19, 2015; and

WHEREAS, The Board of Supervisors, by Motion No. 02-80, established a process to review the President's nomination to the Board of Appeals; now, therefore, be it

MOVED, That the Board of Supervisors hereby approves the President's appointment of Richard Swig to the Board of Appeals, for the unexpired portion of a four-year term ending July 1, 2016.

### President, Board of Supervisors District 5



City and County of San Francisco

#### LONDON N. BREED

Received February 19,2015

#### MEMORANDUM

TO:

Rules Committee Clerk

FROM:

Conor Johnston

DATE:

February 19, 2015

**SUBJECT:** 

Appointment by President Breed

Please be advised that President Breed has selected Rick Swig to be appointed to the Board of Appeals. His résumé and bio are attached.



# Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place, Room 244 (415) 554-5184 FAX (415) 554-7714

Application for Boards, Commissions, Committees, & Task Forces
Name of Board, Commission, Committee, or Task Force: Board of Appeals
Seat # or Category (If applicable): District:
Name: Richard L. Swig, Jr.
Home Address: Marina Boulevard, San Francisco, CA Zip: 94123
Home Phone: 415- Occupation: Hotel Consultant
Work Phone: 415-541-7722 Employer: Self-employed/RSBA & Associates
Business Address: 400 Spear Street, Suite 106, San Francisco, CA Zip: 94105
Business E-Mail: rickswig@rsbaswig.com Home E-Mail:
Pursuant to Charter Section 4.101 (a)2, Boards and Commissions established by the Charter must consist of electors (registered voters) of the City and County of San Francisco. For certain other bodies, the Board of Supervisors can waive the residency requirement.
Check All That Apply:
Registered voter in San Francisco: Yes 🔳 No 🗌 If No, where registered:
Resident of San Francisco  Yes  No If No, place of residence:
Pursuant to Charter section 4.101 (a)1, please state how your qualifications

Pursuant to Charter section 4.101 (a)1, please state how your qualifications represent the communities of interest, neighborhoods, and the diversity in ethnicity, race, age, sex, sexual orientation, gender identity, types of disabilities, and any other relevant demographic qualities of the City and County of San Francisco:

I am a native San Franciscan, who was raised in the Richmond District and now I reside in the Marina District. Professionally, I am involved in the hotel business, both as an adviser in hotel real estate and operations, while I also am knowledgeable with regard to other commercial real estate segments. I have served as a Commissioner and President of the San Francisco Redevelopment Agency, which provided me with the training as a commissioner and increased knowledge regarding public and private sector real estate and the entitlement process throughout many of San Francisco's Districts. With the experience of being a Commissioner I learned the importance of listening and being sensitive to neighborhood group and individual citizen constituencies with regard to their specific needs within their own neighborhoods and living environments. As a result, I developed a great degree of care in decision making to insure that the Commissions decisions were responsible and appropriate both in consideration of a broad spectrum of neighborhood needs and governance requirements.

Business and/or p	rofessional experience:			
November 1986 - F President, RSBA &	Present Associates, San Francisco,	CA		
advisory roles for c procedures; super- development, and i	cy firm for the hospitality indulient decision making in the arisory and asset management mplementation; central resert acquisition of properties; and	areas of evalu at; business a vations deve	uation of hotel ope and market plan re lopment and usag	rating view,
Civic Activities:			·	
2007 - 2012, Commissioner San Francisco Redevelopment Agency (President, January 2010-2011) 2009 - Current, Board of Directors			*	
Visit Napa Valley 2012 - Current, Board of Directors Our Town St. Helena 2010 - 2014, Chalirman, Board of Directors Napa Valley Tourism Corporation				
2010 - 2014, President, Board of Directors St. Helena Tourism Improvement District 1998 - Current, Advisory Board Birthsen Foundation Trustee, as of June 2008				
	y the Board of Supervisors,			
equirement before pefore the schedule	any appointment can be ma ed hearing.)	ade. <i>(Applica</i>	ations must be red	ceived 10 days
•				
Date: 2-20-15	Applicant's Signature	: (required)	Richard L. Swig,	<del></del>
				your complete name. complete name, you are se of electronic signature.)
	application will be retained tachments, become public r		Once Completed	l, this form, including
FOR OFFICE USE ON Appointed to Seat #:		Date	Seat was Vacated:	
1/20/12				

#### ICHARD L. SWIG, JR. (RIC.

Marina Boulevard
San Francisco, CA 94123
Tel: (415) 541-7722
E-mail: rickswig@rsbaswig.com

#### PROFESSIONAL EXPERIENCE

November 1986 - Present President, RSBA & Associates, San Francisco, CA

This is a consultancy firm for the hospitality industry. Current activities include individual advisory roles for client decision making in the areas of evaluation of hotel operating procedures; supervisory and asset management; business and market plan review, development, and implementation; central reservations development and usage as marketing tool; disposition and acquisition of properties; and litigation support.

November 1986 - December 1988 (Sold to Red Sail Sports) President, Travel Identity Limited, San Francisco, CA

This company, now through Red Sail Sports, develops retail and promotional merchandise programs for hotels and cruise lines, utilizing the logo identity of the customer. Under Red Sail Sports, the premise is to develop an alternative marketing direction through the utilization of logo identity, while potentially creating another profit center through the retail sale of goods through in house retail outlets and catalogue sales. Retail consultancy is also provided. Clients currently include Nikko Hotels, Bally's Hotels, Royal Viking Line, Sitmar Cruise Line, Peppermill Hotel Casino, and others.

Personal responsibilities include corporate planning, direct selling, product creation, and personnel management.

January 1981 - October 1986 Vice-President/Managing Director, Fairmont Hotel Management Co., San Francisco, CA

Responsible for the general management of four 500 plus room hotels in San Francisco, Dallas, New Orleans and Denver. Reported directly to President/CEO. Personnel management responsibilities included all executives in management company plus hotel general managers. Created salary, wage and benefit package. Designed and implemented operations manuals.

General responsibilities involved financial planning and budgeting; development of marketing directions; coordination, development and implementation of advertising campaign with agencies supervision; supervision of operations, including continuing service evaluations and direction; key customer relations and sales; building renovation planning and implementation plus key maintenance decisions and implementation; miscellaneous capital expenditure planning and decision making; food and beverage program planning; team building; and entertainment booking.

January 1980 - Janua 381 Vice President/Marketury and Promotion, Dreamland Records, Los Angeles, CA

June 1978 - January 1980 Infinity Records/MCA, Inc., Vice-President/Field Promotion, Los Angeles, CA

March 1973 - March 1978 CBS/Epic Records

#### Summary follows:

January 1977 - June 1978
Director, National Album Promotion, New York, NY

June 1976 - January 1977 Assistant Director, National Promotion, New York, NY

August 1975 - June 1976 Regional Promotion Manager, Northeast Region, New York, NY

March 1973 - August 1975 Local Promotion Manager, San Francisco, CA

December 1972 - March 1973 Regional Promotion Manager, Chess/Janus Records

March 1971 - December 1972 Chess/Janus Records Promotion Manager, H.R. Basford Co., San Francisco, CA

#### PROFESSIONAL AJJOCIATIONS

## San Francisco Travel Association (Formerly San Francisco Convention & Visitors Bureau)

Chairman, Tourism Improvement District Task Force, 2008

Chairman, 2005-2006

Vice Chairman, 2004-2005

Secretary Treasurer, 2002-2003

Board of Directors, 1992, 1999-Current

Board of Directors, SFCVB Education and Research Foundation, 2004-Current

Marketing Committee, 1990-2001

Convention Sales Committee, 1986-Current

Executive Committee, 2000-Current

Public Relations Committee, Chair, 2001-2002

#### International Society of Hospitality Consultants (ISHC)

Board of Directors, 1993-1998 Chairman, 1997-1998 President, 1996-1997 Vice President, 1995-1996 Treasurer, 1993-1995

#### Hospitality Asset Managers Association (HAMA)

President, 2007-2008 Vice President, 2006-2007 Secretary, 2004-2005

#### SPEAKING ENGAGEMENTS

"ASSET MANAGEMENT - OPTIMIZING THE VALUE OF YOUR HOTEL", ALIS Conference, JW Marriott and Nokia Theatre at LA LIVE, Los Angeles, California, January 27, 2015.

"OPTIMIZING THE VALUE OF YOUR HOTEL - What are best practices today with asset management? Strategies to enhance revenues, control costs, and manage the relationship with the brand and the operator in order to optimize the value." ALIS Conference, JW Marriott and Nokia Theatre at LA LIVE, Los Angeles, California, January 28, 2014.

"THE CUSTOMERS ARE TALKING, ARE YOU LISTENING?" ALIS Conference, JW Marriott and Nokia Theatre at LA LIVE, Los Angeles, California, January 23, 2013.

"HOSPITALITY NEW NORMAL - ARE YOU READY FOR IT?", AH&LA Fall Conference 2012, Jacob K. Javits Convention Center, New York, New York, November 12, 2012.

"MY HOTEL LOAN IS DUE: HELP", Crittenden National Real Estate Conference, Hyatt Mission Bay, San Diego, California, April 23, 2012.

"HOSPITALITY MARKET UPDATE", Urban Land Institute (ULI) San Francisco, CB Richard Ellis, San Francisco, California, April 18, 2012.

"ASSET MANAGEMENT STRATEGIES - As We Move Away From Crisis Mode, What Did We Learn About How To Manage The Asset More Effectively, And How Can We Be Sure We Won't Forget?", ALIS Conference, JW Marriott and Nokia Theatre at LA LIVE, Los Angeles, California, January 24, 2012.

"RESTORING HOTEL PROFITABILITY AND THE ROOM RATE CHALLENGE — Is It Really Going To Be Five Years Before We Return To 2007 Rate Levels? What's Really Happening Out There, What's Working, What's Not?", ALIS Conference, Hilton San Diego Bayfront, San Diego, California, January 24, 2011.

"OWNERSHIP STRATEGIE ACK: MATCHING CUSTOMER EXPECT. NS IN A DOWN ECONOMY — How Are Brands And Owners Coping During The Downturn, And Positioning For Better Days Ahead?", ALIS Conference, Hilton San Diego Bayfront, San Diego, California, January 25, 2010.

#### RECENT PUBLISHED ARTICLES

- "Alt-accommodation impact felt in San Francisco", Hotel News Now, August 29, 2014.
- "Challenges Have Only Just Begun For Hotel Owners and Operators", Real Estate Forum, July/August 2010.
- "Lenders to Lodging Industry Must Come Out of Their Foxholes", Real Estate Forum, November/December 2009.
- "Pricing to Profit", HotelNewsNow.com, August 25, 2009.
- "Hotel Real Estate Owners Face a Brave New World", Real Estate Forum, May/June 2009.
- "Guidelines for Capital Expenditure Decisions," Hotel Asset Management Principles & Practices Second Edition, Chapter 12, page 271, Copyright 2004, 2009 by the American Hotel & Lodging Educational Institute.
- "No Excuses," E&Y Kenneth Leventhal Real Estate Group Concierge, June 1995.
- "The Forces of Change in the Hotel Industry," The Ernst & Young Real Estate Journal, Summer 1994.
- "Who's the Boss? What's the Vision?," Ernst & Young Concierge, Spring 1994/The Equity Asset Managers Association TEAM A News, May/June 1994.
- "Will REITS & Gaming Remain the 'Darlings' Of Wall Street in '94?," Real Estate Forum, February, 1994/Ernst & Young Concierge, December 1993.
- "The Accidental Owners," Ernst & Young Concierge, Issue No.3 1993.
- "Management Company, General Manager, & Owner: An Equilateral Triangle," Ernst & Young Concierge, Issue No.2 1993.
- "Hotels: To Buy Or Not To Buy," Ernst & Young Concierge, Issue No.1/Colorado Real Estate Journal, December 16, 1992.
- "Tales of an Accidental Owner," Ernst & Young Concierge, Summer 1992.

#### **EDUCATION**

December 1972 - Graduated Stanford University, B.A.

August 1983 - Stanford Business School, Executive Program

August 1986 - Stanford Business School, Marketing Management Program

#### **COMMUNITY ACTIVITIES**

2009 - Current, Board of Directors Visit Napa Valley

2010 - 2014, Chairman, Board of Directors Napa Valley Tourism Corporation

2010 - 2014, President, Board of Directors St. Helena Tourism Improvement District

2007 - 2012, Commissioner San Francisco Redevelopment Agency (President, January 2010-2011)

1998 – Current, Advisory Board Bill Graham Foundation Trustee, as of June 2008

2000 - Current, Advisory Board Say Hey Foundation

1994 - 2003, Board of Directors San Francisco Jazz

1991 - 1998, Board of Directors, San Francisco Zoological Society

1985 - 1994, Board of Trustees, San Francisco Art Institute, Chairman (1989-1991)

1987 - 1990, Board of Directors, San Francisco Girl's Chorus

1981 - 1984 Board of Trustees, San Francisco Chamber Orchestra

## RICK SWIG President RSBA & Associates

Rick Swig operates RSBA & Associates, which was founded in 1986. Since that time, Mr. Swig has provided advisory services to both major hotel management and operating companies, as well as owners of individual hotels and portfolios. Along with his asset management and consultancy work associated with RSBA & Associates, he has also been an investor in hotels since 1989. He currently owns the Napa Winery Inn in Napa, California. His past background also includes a career with Fairmont Hotels, where he rose to be the Vice-President and Managing Director of the Fairmont Hotel Management Company.

RSBA & Associates is a consultancy firm for the hospitality industry. Primary activities include asset management, hotel operations reviews, asset strategy development, and acquisition due diligence. Clients include individual and institutional asset owners, as well as hotel operating and management companies. Engagements have included work on hotels with both urban and resort locations with business and/or leisure services.

Rick Swig is past President of the Hospitality Asset Managers Association (HAMA) and a member of the International Society of Hospitality Consultants (ISHC) of which he is past Chairman. He is currently on the Board of Directors of the Visit Napa Valley (formerly the Napa Valley Destination Council); President of the Napa Valley Tourism Corporation; and Chairman of the St. Helena Tourism Improvement District. He was the 2005-2006 Chairman of the San Francisco Travel Association (formerly San Francisco Convention & Visitors Bureau) Board of Directors. In 2008 Mr. Swig was Chairperson of the San Francisco Tourism Improvement District (SFTID) committee, which created new legislation for tourism and convention center funding in San Francisco, and he continues to serve on the 2012-2013 SFTID Board of Directors. He was a member of the San Francisco America's Cup Organizing Committee (SFACOC). He served as a Commissioner on the San Francisco Redevelopment Agency Commission from 2008 through 2012. He is a graduate of Stanford University.

#### San Francisco BOARD OF SUPERVISORS

Date Printed:

February 20, 2015

Date Established:

July 1, 2002

Active

#### **BOARD OF APPEALS**

#### Contact and Address:

Cynthia Goldstein Executive Director 1650 Mission Street #304 San Francisco, CA 94103

Phone: (415) 575-6880. Fax: (415) 575-6885

Email: cynthia.goldstein@sfgov.org

#### Authority:

Charter, Section 4.106 (Prop D. Election March 5, 2002); and Motion No. 02-80.

#### **Board Qualifications:**

The Board of Appeals consists of five (5) members, two (2) nominated by the President of the Board of Supervisors, and three (3) members nominated by the Mayor. Each nomination of the Mayor and the President of the Board of Supervisors is subject to approval by the Board of Supervisors. If the Board fails to act on the nomination within 60 days from the date the nomination is transmitted to the Clerk of the Board of Supervisors, the nominee shall be deemed approved.

In order to stagger the terms, the Clerk of the Board of Supervisors shall determine by lot which two (2) of the three (3) Mayoral appointees shall serve an initial two-year term, and which one of the two (2) appointees of the President of the Board of Supervisors shall serve an initial-two year term. The remaining appointees shall serve four-year terms. All subsequent terms shall be four years.

The appointees of both the Mayor and the President of the Board of Supervisors shall take office at 12:00 noon on the first day of July 2002.

The Board of Appeals, a quasi-judicial panel, decides appeals of permits, variances, zoning determinations and other department actions at public hearings.

Reports: None referenced

Sunset Date: None

"R Board Description" (Screen Print)