

# Technology Marketplace

Tier 1A Contract Amendments

July 15, 2015



# AGENDA

- Technology Marketplace Overview
- Background on Contract Amendments requiring Board Approval



# Technology Marketplace Overview

- Successor to the Technology Store Contracts.
- Vendors selected through competitive process and all Tier 1 contracts (contracts > \$10M) approved by BOS Resolution No. 362-14.
- Contracts started on Oct 1, 2014 with an initial term of three years ending Sep 30, 2017.

Contract Tier	LBE Opportunities
Tier 1 – Contracts over \$10 Million Includes Generalists and Specialists	Joint Venture or Subcontracting
Tier 2 – Contracts up to \$2.5 Million Includes Generalists and Specialists	Prime Contracts – LBE bid discount applies
Tier 3 – Set-Aside Program for Micro-LBEs	Prime Contracts with Micro-LBEs



# Contracts requiring Board approval

Contract	Encumbered *	Current	Proposed
En Pointe Technologies, Inc.	\$7.2M	\$12M	\$31M
ComputerLand of Silicon Valley	\$6.28M	\$12M	\$32M
Xtech Joint Venture	\$8.1M	\$12M	\$32M

\* From October 1, 2014 through May 8, 2015

All Tier 1 contracts were approved for an initial not-to-exceed amount of \$12,000,000 each, until the contracts were underway and actual spending rates could be projected.



# Contracts requiring Board approval

- ▶ OCA is seeking approval for Tier 1A contracts whose not-to-exceed amounts are currently projected to be exhausted before the end of the initial term of these contracts.
- ▶ Requested increases are based on actual expenditures and encumbrances for Oct 1, 2014 through May 8, 2015, projected until the end of the initial term of the contracts.
- ▶ All expenditures under these contracts are subject to appropriation approval by the Board of Supervisors in the City's annual budget.



# All vendors have local presence

