File No. <u>150790</u>

Committee Item No. 2 Board Item No. _____

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Land Use & Transportation

Date Sept. 28, 2015

Board of Supervisors Meeting

Date _____

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Completed	hy: Victor Young Date 9/24/2015
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SUBSTITUTED 9/8/2015 ORDINANCE NO.

[Planning Code - Establishing a New Citywide Transportation Sustainability Fee]

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

NOTE: Unchanged Code text and uncodified text are in plain Arial font. Additions to Codes are in <u>single-underline italics Times New Roman font</u>. Deletions to Codes are in <u>strikethrough italics Times New Roman font</u>. Board amendment additions are in <u>double-underlined Arial font</u>. Board amendment deletions are in <u>strikethrough Arial font</u>. Asterisks (* * * *) indicate the omission of unchanged Code subsections or parts of tables.

Be it ordained by the People of the City and County of San Francisco:

Section 1. Findings. The Board of Supervisors of the City and County of San Francisco hereby finds and determines that:

(a) The Planning Department has determined that the actions contemplated in this ordinance comply with the California Environmental Quality Act (California Public Resources Code Section 21000 et seq.). Said determination is on file with the Clerk of the Board of

Supervisors in File No. 150790 and is incorporated herein by reference. The Board affirms this determination.

(b) On September 10, 2015, the Planning Commission, in Resolution No. 19454, adopted findings that the actions contemplated in this ordinance are consistent, on balance, with the City's General Plan and eight priority policies of Planning Code Section 101.1. The Board adopts these findings as its own. A copy of said Resolution is on file with the Clerk of the Board of Supervisors in File No. 150790, and is incorporated herein by reference.

(c) On September 10, 2015, the Planning Commission, in Resolution No. 19454, approved this legislation, recommended it for adoption by the Board of Supervisors, and adopted findings that it will serve the public necessity, convenience and welfare. Pursuant to Planning Code Section 302, the Board adopts these findings as its own. A copy of said Resolution is on file with the Clerk of the Board of Supervisors in File No. 150790, and is incorporated by reference herein.

Section 2. The Planning Code is hereby amended by adding Sections 411A, 411A.1, 411A.2, 411A.3, 411A.4, 411A.5, 411A.6, 411A.7, and 411A.8, to read as follows:

SEC. 411A. TRANSPORTATION SUSTAINABILITY FEE.

Sections 411A.1 through 411A.8 (hereafter referred to collectively as "Section 411A") set forth the requirements and procedures for the Transportation Sustainability Fee ("TSF").

SEC. 411A.1. FINDINGS.

(a) In 1981, San Francisco ("the City") enacted Ordinance No. 224-81, imposing a Transit Impact Development Fee ("TIDF") on new office development in the downtown area. The TIDF was based on studies showing that the development of new office uses places a burden on the City's transit system, especially in the downtown area of San Francisco during commute hours, known as "peak periods." (b) The City later amended the TIDF, and made it applicable to non-residential Development Projects citywide, recognizing that development has transportation impacts across the City's transportation network.

(c) Starting in 2009, the City and the San Francisco County Transportation Authority worked to develop the concept of a comprehensive citywide transportation fee and supporting nexus study (the "TSF Nexus Study"). The fee would offset impacts of Development Projects, both residential and non-residential, on the City's transportation network, including impacts on transportation infrastructure that support pedestrian and bicycle travel. The Nexus Study is on file with the Clerk of the Board of Supervisors in File No. 150790, and is incorporated herein by reference.

(d) The TSF Nexus Study concluded that all new land uses in San Francisco will generate an increased demand for transportation infrastructure and services, and recommended that the TSF apply to both residential and non-residential Development Projects in the City.

(e) In accordance with the TSF Nexus Study, Section 411A imposes a citywide transportation fee, the TSF, which will allow the San Francisco Municipal Transportation Agency ("SFMTA") and other regional transportation agencies serving San Francisco to meet the demand generated by new development and thus maintain their existing level of service. Section 411A will require sponsors of Development Projects in the City to pay a fee that is reasonably related to the financial burden such projects impose on the City. This financial burden is measured by the cost that will be incurred by SFMTA and other transportation agencies serving San Francisco to meet the demand for transit capital maintenance, transit capital facilities and fleet, and pedestrian and bicycle infrastructure (also referred to as "complete streets" infrastructure) created by new development throughout the City.

(f) The TSF Nexus Study justifies charging fee rates higher than those Section 411A imposes. The rates imposed herein take into consideration the recommendations of a TSF Economic Feasibility Study that the City prepared in conjunction with TSF. The TSF Economic Feasibility Study

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took into account the impact of the TSF on the feasibility of development, throughout the City. The TSF Economic Feasibility Study is on file with the Clerk of the Board of Supervisors in File No. 150790, and is incorporated herein by reference.

(g) The fee rates charged herein are no higher than necessary to cover the reasonable costs of providing transportation infrastructure and service to the population associated with the new Development Projects, such as residents, visitors, employees and customers. The TSF will provide revenue that is significantly below the costs that SFMTA and other transit providers will incur to mitigate the transportation infrastructure and service needs resulting from the Development Projects.

(h) The TSF is an efficient and equitable method of providing funds to mitigate the transportation demands imposed on the City by new Development Projects.

(i) Based on the above findings and the TSF Nexus Study, the City determines that the TSF satisfies the requirements of California Government Code Section 66001 et seq. ("the Mitigation Fee Act"), as follows:

(1) The purpose of the TSF is to help meet the demands imposed on the City's transportation system by new Development Projects.

(2) Funds from collection of the TSF will be used to meet the demand for transit capital maintenance, transit capital facilities and fleet, and pedestrian and bicycle infrastructure generated by new development in the City.

(3) There is a reasonable relationship between the proposed uses of the TSF and the impacts of Development Projects subject to the TSF on the transportation system in the City.

(4) There is a reasonable relationship between the types of Development Projects on which the TSF will be imposed and the need to fund transportation system improvements.

(5) There is a reasonable relationship between the amount of the TSF to be imposed on Development Projects and the impact on transit resulting from such projects.

SEC. 411A.2. DEFINITIONS.

See Section 401 of this Article 4 for definitions of terms applicable to this Section 411A. In addition, the following abbreviations are used throughout Section 411A: TIDF (Transit Impact Development Fee); TSF (Transportation Sustainability Fee).

SEC. 411A.3. APPLICATION OF TSF.

(a) Except as provided in Subsection (b), the TSF shall apply to any Development Project in the City that results in:

(1) More than twenty new dwelling units;

(2) New group housing facilities, or additions of 800 gross square feet or more to an existing group housing facility;

(3) New construction of a Non-Residential or PDR use in excess of 800 gross square feet, or additions of 800 square feet or more to an existing Non-Residential or PDR use; or

(4) Change or Replacement of Use, such that the rate charged for the new use is higher than the rate charged for the existing use, regardless of whether the existing use previously paid the TSF or TIDF.

(b) Exemptions: Notwithstanding Subsection (a), the TSF shall not apply to the following:

(1) City projects. Development Projects on property owned by the City, except for that portion of a Development Project that may be developed by a private sponsor and not intended to be occupied by the City or other agency or entity exempted under Section 411A, in which case the TSF shall apply only to such non-exempted portion. Development Projects on property owned by a private person or entity and leased to the City shall be subject to the fee, unless such Development Project is otherwise exempted under Section 411A.

(2) Redevelopment Projects and Projects with Development Agreements. Development Projects in a Redevelopment Plan Area or in an area covered by a Development Agreement in existence at the time a building or site permit is issued for the Development Project, to the extent payment of the TSF would be inconsistent with such Redevelopment Plan or Development Agreement.

(3) Projects of the United States. Development Projects located on property owned by the United States or any of its agencies to be used exclusively for governmental purposes.

(4) Projects of the State of California. Development Projects located on property owned by the State of California or any of its agencies to be used exclusively for governmental purposes.

(5) Affordable Housing Projects. Affordable housing, pursuant to the provisions of Planning Code Section 406(b), other than that required by Planning Code Sections 415 or 419 et seq., or any units that trigger a Density Bonus under California Government Code Sections 65915-65918,

(6) Small Businesses. Each Change of Use from PDR to Non-Residential, or expansion of an existing PDR or Non-Residential use through an addition that adds new gross floor area to an existing building, shall be exempt from the TSF, provided that: (A) the gross square footage of the resulting individual unit of PDR or Non-Residential use is not greater than 5,000 gross square feet, and (B) the resulting use is not a Formula Retail use, as defined in Section 303.1 of this Code. This exemption shall not apply to new construction or Replacement of Use.

(7) Charitable Exemptions.

(A) The TSF shall not apply to any portion of a project located on a property or portion of a property that will be exempt from real property taxation or possessory interest taxation under California Constitution, Article XIII, Section 4, as implemented by California Revenue and Taxation Code Section 214. However, any Post-Secondary Educational Institution that requires an Institutional Master Plan under Section 304.5 of the Planning Code shall not be eligible for this charitable exemption.

(B) It is anticipated that by January 1, 2030, the hospital seismic retrofitting process mandated by Article 8 (commencing with Section 15097.100) of Chapter 1, Division 12.5 of the

California Health and Safety Code will have been completed, although the State Legislature may extend the deadline. It is the intention of the Board of Supervisors to consider, when that process is completed, whether hospitals that require an Institutional Master Plan under Section 304.5 of the Planning Code should be subject to the TSF.

(C) Any project receiving a Charitable Exemption shall maintain its tax exempt status, as applicable, for at least 10 years after the issuance of its Certificate of Final Completion. If the property or portion thereof loses its tax exempt status within the 10-year period, then the property owner shall be required to pay the TSF that was previously exempted. Such payment shall be required within 90 days of the property losing its tax exempt status.

(D) If a property owner fails to pay the TSF within the 90-day period, a notice for request of payment shall be served by the Development Fee Collection Unit at DBI under Section 107A.13 of the San Francisco Building Code. Thereafter, upon nonpayment, a lien proceeding shall be instituted under Section 408 of this Article and Section 107A.13.15 of the San Francisco Building Code.

(E) The Zoning Administrator shall approve and order the recordation of a Notice in the Official Records of the Recorder of the City and County of San Francisco for the subject property prior to the issuance of a building or site permit. This Notice shall state the amount of the TSF exempted per this subsection (b)(7). It shall also state the requirements and provisions of subsections (b)(7)(A) and (b)(7)(C) above.

(c) Timing of Payment. The TSF shall be paid at the time of and in no event later than when the City issues a first construction document, with an option for the project sponsor to defer payment to prior to issuance of the first certificate of occupancy upon agreeing to pay a deferral surcharge in accordance with Section 107A.13.3 of the San Francisco Building Code.

(d) Relationship between the TSF and Area Plan Fees Devoted to Transit. Except as provided in subsection (e), all Development Projects subject to the TSF shall pay the full TSF. Where

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Development Projects are subject to both the TSF and an Area Plan Impact Fee, a portion of which is dedicated to transit improvements, the Development Projects shall pay the fees as follows:

(1) Non-Residential portions of developments shall pay both the TSF and the Area Plan Impact Fee.

(2) Residential portions of developments shall pay the TSF. The transit component of an Area Plan Impact Fee applicable to the Residential portion of such development may be reduced by the amount of TSF due, up to the full amount, as set forth in Sections 421.3, 422.3, 423.3 and 424 of this Code.

(3) The Planning Department shall maintain a master fee schedule that clearly identifies, for each Area Plan Impact Fee: the transit portion of the Area Plan Impact Fee, the amount of such Area Plan Impact Fee that may be reduced in accordance with subsection (d)(2), above, and the resulting net Area Plan Impact Fee after taking the TSF reduction into account.

(e) Application of the TSF to Projects in the Approval Process at the Effective Date of Section 411A. The TSF shall apply to Development Projects that are in the approval process at the effective date of Section 411A, except as modified below:

(1) Projects that have a Development Application approved before the effective date of this Section shall not be subject to the TSF, but shall be subject to the TIDF at the rate applicable per Planning Code Sections 411.3(e) and 409, as well as any other applicable fees.

(2) Projects that have filed a Development Application or environmental review application before the effective date of this Section, but have not received approval of any such application, shall be subject to the TSF as follows:

(A) Residential Uses subject to the TSF shall pay 50% of the applicable residential TSF rate, as well as any other applicable fees.

(B) The Non-residential or PDR portion of any project shall be subject to the <u>TIDF</u> and pay the applicable TIDF rate per Planning Code Sections 411.3(e) and 409, as well as any <u>other applicable fees.</u>

(f) Effect of TSF on TIDF and Development Subject to TIDF.

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(1) The provisions of this Section 411A are intended to supersede the provisions of Section 411 et seq. as to new development in the City as of the effective date of Section 411A, except as stated below. The provisions of Section 411 et seq. are hereby suspended, with the following exceptions:

(A) Section 411 et seq. shall remain operative and effective with respect to any Redevelopment Plan, Development Agreement, Interagency Cooperation Agreement, or any other agreement entered into by the City, the former Redevelopment Agency or the Successor Agency to the Redevelopment Agency, that is valid and effective on the effective date of Section 411A, and that by its terms would preclude the application of Section 411A, and instead allow for the application of Section 411 et seq.

(B) Section 411 et seq. shall remain operative and effective with respect to Development Projects that are in the approval process as of the effective date of Section 411A, and for which the TIDF is imposed as set forth in Section 411A.3(e).

(C) Section 411 et seq. shall remain operative and effective with respect to imposition and collection of the TIDF for any new development for which a Development Application was approved prior to the effective date of Section 411A, and for which TIDF has not been paid.

(2) Notwithstanding subsection (f)(1) above, if the City Attorney certifies in writing to the Clerk of the Board of Supervisors that a court has determined that the provisions of Section 411A are invalid or unenforceable in whole or substantial part, the provisions of Section 411 shall no longer be suspended and shall become operative as of the effective date of the court ruling. In that event, the

City Attorney shall cause to be printed appropriate notations in the Planning Code indicating that the provisions of Section 411A are suspended, and the provisions of Section 411 are no longer suspended.

(3) The City Attorney's certification referenced in subsection (f)(2) above shall be superseded if the City Attorney thereafter certifies in writing to the Clerk of the Board of Supervisors that the provisions of Section 411A are valid and enforceable in whole or in substantial part because the court decision referenced in subsection (f)(2) has been reversed, overturned, invalidated, or otherwise rendered inoperative with respect to Section 411A. In that event, the provisions of Section 411A shall no longer be suspended and shall become operative as of the date the court decision no longer governs, and the provisions of Section 411 shall be suspended except as specified in Section 411A. Further, the City Attorney shall cause to be printed appropriate notations in the Planning Code indicating the same.

SEC. 411A.4. CALCULATION OF TSF.

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(a) Calculation. The TSF shall be calculated on the basis of the number of gross square feet of the Development Project, multiplied by the TSF rate in effect at the issuance of the First Construction Document for each of the applicable land use categories within the Development Project, as provided in the Fee Schedule set forth in Section 411A.5, except as provided in subsection (b) below. An accessory use shall be charged at the same rate as the underlying use to which it is accessory. In reviewing whether a Development Project is subject to the TSF, the project shall be considered in its entirety. A project sponsor shall not seek multiple applications for building permits to evade paying the TSF for a single Development Project.

(b) Change or Replacement of Use. When calculating the TSF for a development project in which there is a Change or Replacement of Use such that the rate charged for the new land use category is higher than the rate charged for the category of the existing legal land use, the TSF per square foot rate shall be the difference between the rate charged for the new and the existing use.

SEC. 411A.5. TSF SCHEDULE.

Development Projects subject to the TSF shall pay the following fees, as adjusted annually in accordance with Planning Code Section 409(b).

Land Use Categories	<u>TSF Per Gross Square Foot</u>			
	of Development Project			
<u>Residential</u>	<u>\$ 7.74</u>			
<u>Non-Residential</u>	<u>\$ 18.04</u>			
Production, Distribution and Repair	<u>\$ 7.61</u>			

Table 411A.5. TSF Schedule

SEC. 411A.6. TSF EXPENDITURE PROGRAM

As set forth in the TSF Nexus Study, on file with the Clerk of the Board of Supervisors File No. , TSF funds may only be used to reduce the burden imposed by Development Projects on the City's transportation system. Expenditures shall be allocated as follows, giving priority to specific projects identified in the different Area Plans:

Transit Capital Maintenance	
<u>Subtotal</u>	61%
<u> Transit Service Expansion & Reliability Improvements – San Francisco</u>	
<u>Subtotal</u>	32%
Transit Service Expansion & Reliability Improvements – Regional Transit	
<u>Providers</u>	-
Subtotal	2%
Complete Streets (Bicycle and Pedestrian) Improvements	

Subtotal	
Program Administration	1
Total	<u>100</u>
Within the Rincon Hill Community Improvements Program Area, per Pla	nning Code Sect
418 and the Visitacion Valley Fee Area, per Planning Code Section 420, expend	itures shall be
allocated as follows:	
	· · · · · · · · · ·
Table 411A.6B. ISF Expenditure Program in Kincon Hul and Visit	tacion Valley
Transit Capital Maintenance	
Subtotal	<u> </u>
<u> Transit Service Expansion & Reliability Improvements – San Francisco</u>	
Subtotal	
Transit Service Expansion & Reliability Improvements – Regional Transit	
<u>Providers</u>	
Subtotal	
Complete Streets (Bicycle and Pedestrian) Improvements	
Subtotal	
Program Administration	

SEC. 411A.7. TSF FUND

Money received from collection of the TSF, including earnings from investments of the TSF, shall be held in trust by the Treasurer of the City and County of San Francisco under California Government Code Section 66006 of the Mitigation Fee Act. It shall be distributed according to the fiscal and budgetary provisions of the San Francisco Charter and the Mitigation Fee Act, subject to the 1

following conditions and limitations. As reasonably necessary to mitigate the impacts of new development on the City's public transportation system, TSF funds may be used to fund transit capital maintenance projects, transit capital facilities and fleet, and complete streets (pedestrian and bicycle) infrastructure. These expenditures may include, but are not limited to: capital costs associated with establishing new transit routes, expanding transit routes, and increasing service on existing transit routes, including, but not limited to, procurement of related items such as rolling stock, and design and construction of bus shelters, stations, tracks, and overhead wires; capital or maintenance costs required to add revenue service hours or enhanced capacity to existing routes; capital costs of pedestrian and bicycle facilities, including, but not limited to, sidewalk paving and widening, pedestrian and bicycle signalization of crosswalks or intersection, bicycle lanes within street right-ofway, physical protection of bicycle facilities from motorized traffic, bike sharing, bicycle parking, and traffic calming. Proceeds from the TSF may also be used to administer, enforce, or defend Section 411A.

SEC. 411A.8. FIVE YEAR REVIEW OF ECONOMIC FEASIBILITY STUDY.

Every five years, or sooner if requested by the Mayor or the Board of Supervisors, the SFMTA shall update the TSF Economic Feasibility Study. This update shall analyze the impact of the TSF on the feasibility of development, throughout the City. This update shall be in addition to the five-year evaluation of all development fees mandated by Section 410 of this Code.

Section 3. The Planning Code is hereby amended by amending Section 411, to read as follows:

SEC. 411. TRANSIT IMPACT DEVELOPMENT FEE.

(a) Sections 411.1 through 411.9, hereafter referred to as Section 411.1 *et seq.*, set forth the requirements and procedures for the TIDF. The effective date of these requirements

shall be the date the requirements were originally effective or were subsequently modified, whichever applies.

(b) Partial Suspension of Section 411 et seq. In accordance with Planning Code Section 411A.3(e), the provisions of Section 411A are intended, with certain exceptions, to supersede the provisions of Section 411 et seq., as to new development in the City as of the effective date of Section 411A. Accordingly, Section 411A.3(e) suspends, with certain exceptions, the operation of Section 411 et seq., and states the circumstances under which such suspension shall be lifted.

Section 4. The Planning Code is hereby amended by revising Section 401, to read as follows:

SEC. 401. DEFINITIONS.

<u>"Area Plan Impact Fee" shall mean a development impact fee collected by the City to mitigate</u> <u>impacts of new development in the Area Plans of the San Francisco General Plan, under Article 4 of</u> <u>the Planning Code.</u>

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<u>"Development Application" shall mean any application for a building permit, site permit,</u> <u>Conditional Use, Variance, Large Project Authorization, or any application pursuant to Planning Code</u> <u>Sections 309, 309.1, or 322.</u>

* * * *

<u>"Hope SF Project Area" shall mean an area owned by or previously owned by the San</u> <u>Francisco Housing Authority that is currently undergoing, or planned to undergo redevelopment,</u> <u>whereby existing affordable dwelling units will be replaced, new affordable housing units will be</u> <u>constructed, and market-rate units may be constructed as a means to cross-subsidize newly needed</u> <u>infrastructure and affordable units. Hope SF Project Area shall include the Hunters View project,</u> which is located within the Hunters View Special Use District, the Potrero Terrace and Annex Project, which includes Assessor's Block 4367, Lots 004 and 004A; Block 4220A, Lot 001, Block 4222, Lot 001; and Block 4223, Lot 001; and the Sunnydale / Velasco Project, which includes Assessor's Block 6310, Lot 001; Block 6311, Lot 001; Block 6312, Lot 001; Block 6313, Lot 001; Block 6314, Lot 001; and Block 6315, Lot 001.

Section 5. The Planning Code is hereby amended by revising Section 406, to read as follows:

SEC. 406. WAIVER, REDUCTION, OR ADJUSTMENT OF DEVELOPMENT PROJECT REQUIREMENTS.

(a) Waiver or Reduction Based on Absence of Reasonable Relationship.

(1) The sponsor of any development project subject to a development fee or development impact requirement imposed by this Article may appeal to the Board of Supervisors for a reduction, adjustment, or waiver of the requirement based upon the absence of any reasonable relationship or nexus between the impact of development and either the amount of the fee charged or the on-site requirement.

(2) Any appeal authorized by this Section shall be made in writing and filed with the Clerk of the Board no later than 15 days after the date the Department or Commission takes final action on the project approval that assesses the requirement. The appeal shall set forth in detail the factual and legal basis for the claim of waiver, reduction, or adjustment.

(3) The Board of Supervisors shall consider the appeal at a public hearing within 60 days after the filing of the appeal. The appellant shall bear the burden of presenting substantial evidence to support the appeal, including comparable technical information to support appellant's position. The decision of the Board shall be by a simple majority vote and shall be final.

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(4) If a reduction, adjustment, or waiver is granted, any change in use within the project shall invalidate the waiver, adjustment, or reduction of the fee or inclusionary requirement. If the Board grants a reduction, adjustment or waiver, the Clerk of the Board shall promptly transmit the nature and extent of the reduction, adjustment or waiver to the Development Fee Collection Unit at DBI and the Unit shall modify the Project Development Fee Report to reflect the change.

(b) Waiver or Reduction, Based on Housing Affordability.

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(1) An affordable housing unit shall receive a waiver from the Rincon Hill Community Infrastructure Impact Fee, the Market and Octavia Community Improvements Impact Fee, the Eastern Neighborhoods Infrastructure Impact Fee, the Balboa Park Impact Fee, and the Visitacion Valley Community Facilities and Infrastructure Impact Fee, *and the* <u>Transportation Sustainability Fee</u>, if the affordable housing unit:

(A) is affordable to a household at or below 80% of the Area Median Income (as published by HUD), including units that qualify as replacement Section 8 units under the HOPE SF program;

(B) is subsidized by MOH, the San Francisco Housing Authority, and/or the San Francisco Redevelopment Agency; and

(C) is subsidized in a manner which maintains its affordability for a term no less than 55 years, whether it is a rental or ownership opportunity. Project sponsors must demonstrate to the Planning Department staff that a governmental agency will be enforcing the term of affordability and reviewing performance and service plans as necessary.

(2) Projects that meet the requirements of this subsection are eligible for a 100 percent fee reduction until an alternative fee schedule is published by the Department.

(3) Projects that are located within a HOPE SF Project Area are eligible for a 100 percent fee reduction from the TSF, applicable both to the affordable housing units and the market-rate units

within such projects, and to any Non-Residential or PDR uses. Projects within a HOPE SF Project Area are otherwise subject to all other applicable fees per Article 4 of the Planning Code.

(4) Residential uses within projects where all residential units are affordable to households at or below 150% of the Area Median Income (as published by HUD) shall not be subject to the TSF. Non-residential and PDR uses within those projects shall be subject to the TSF. All uses shall be subject to all other applicable fees per Article 4 of the Planning Code.

(35) This waiver clause shall not be applied to units built as part of a developer's efforts to meet the requirements of the Inclusionary Affordable Housing Program, *and*-Sections 415 or 419 of this Code. or any units that trigger a Density Bonus under California Government Code Sections 65915-65918.

(c) Waiver for Homeless Shelters. A Homeless Shelter, as defined in Section 102 of this Code, is not required to pay the Rincon Hill Community Infrastructure Impact Fee, the Transit Center District Impact Fees, the Market and Octavia Community Improvements Impact Fee, the Eastern Neighborhoods Infrastructure Impact Fee, the Balboa Park Impact Fee, *and* the Visitacion Valley Community Facilities and Infrastructure Impact Fee. *and the Transportation Sustainability Fee.*

(d) Waiver Based on Duplication of Fees. The City shall make every effort not to assess duplicative fees on new development. In general, project sponsors are only eligible for fee waivers under this Subsection if a contribution to another fee program would result in a duplication of charges for a particular type of community infrastructure. The Department shall publish a schedule annually of all known opportunities for waivers and reductions under this clause, including the specific rate. Requirements under Section 135 and 138 of this Code do not qualify for a waiver or reduction. Should future fees pose a duplicative charge, such as a Citywide open space or childcare fee, the same methodology shall apply and the Department shall update the schedule of waivers or reductions accordingly.

Section 6. The Planning Code is hereby amended by revising Sections 418.3, 420.3 and 424.7.2, to read as follows:

SEC. 418. RINCON HILL COMMUNITY IMPROVEMENTS FUND AND SOMA COMMUNITY STABILIZATION FUND.

* * * *

SEC. 418.3. APPLICATION.

* * * *

(c) Fee Calculation for the Rincon Hill Community Infrastructure Impact Fee. For development projects for which the Rincon Hill Community Infrastructure Impact Fee is applicable:

(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table 418.3A, and

(2) Any replacement of gross square feet or change of use shall pay per the Fee Schedule in Table 418.3B.

(3) No Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall not be reduced by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).

SEC. 420. VISITATION VALLEY COMMUNITY FACILITIES AND INFRASTRUCTURE FEE AND FUND.

* * * *

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SEC. 420.3 APPLICATION OF VISITACION VALLEY COMMUNITY IMPROVEMENTS FACILITIES AND INFRASTRUCTURE FEE

(e) No Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall not be reduced by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).

SEC. 424.7. TRANSIT CENTER DISTRICT TRANSPORTATION AND STREET IMPROVEMENT IMPACT FEE AND FUND.

SEC. 424.7.2. APPLICATION OF TRANSIT CENTER DISTRICT TRANSPORTATION AND STREET IMPROVEMENT IMPACT FEE.

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(c) Fee Calculation for the Transit Center District Transportation and Street Improvement Impact Fee. For development projects for which the Transit Center District Transportation and Street Improvement Impact Fee is applicable the corresponding fee for net addition of gross square feet is listed in Table 424.7A. Where development project includes more than one land use, the overall proportion of each use relative to other uses on the lot shall be used to calculate the applicable fees regardless of the physical distribution or location of each use on the lot. If necessary, the Director shall issue a Guidance Statement clarifying the methodology of calculating fees.

(1) **Transit Delay Mitigation Fee**. The fee listed in Column A shall be assessed on all applicable gross square footage for the entire development project.

(2) **Base Fee**. The fee listed in Column B shall be assessed on all applicable gross square footage for the entire development project.

(3) **Projects Exceeding FAR of 9:1**. For development projects that result in the Floor Area Ratio on the lot exceeding 9:1, the fee listed in Column C shall be assessed on all applicable gross square footage on the lot above an FAR of 9:1.

(4) **Projects Exceeding FAR of 18:1**. For development projects that result in the Floor Area Ratio on the lot exceeding 18:1, the fee listed in Column D shall be assessed on all applicable gross square footage on the lot above an FAR of 18:1.

(5) For projects that are eligible to apply TDR units to exceed an FAR of 9:1 pursuant to Section 123(e)(1), the fee otherwise applicable to such square footage according to subsections (3) and (4) above shall be waived.

(6) No Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall not be reduced by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).

Section 7. The Planning Code is hereby amended by revising Sections 421.3, 422.3. 423.3, 423.5 and 424.3, and deleting Section 421.7, to read as follows:

SEC. 421. MARKET AND OCTAVIA COMMUNITY IMPROVEMENTS FUND. * * * *

SEC. 421.3. APPLICATION OF COMMUNITY IMPROVEMENTS IMPACT FEE. * * * *

(c) Fee Calculation for the Market and Octavia Community Improvement Impact Fee. For development projects for which the Market and Octavia Community Improvements Impact Fee is applicable:

(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table 421.3A, and

(2) Any replacement of gross square feet or change of use shall pay per the Fee Schedule in Table 421.3B.

Mayor Lee; Supervisors Wiener, Breed, Christensen **BOARD OF SUPERVISORS**

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(3) Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).

SEC. 421.7. TRANSPORTATION STUDIES AND FUTURE FEES.

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(a) Purpose. Studies conducted by the City including the Transit Impact Development Fee nexus study, the ongoing Eastern Neighborhoods studies, and others indicate that new residential development and the creation of new non-residential or residential parking facilities negatively impact the City's transportation infrastructure and services. The purpose of this Section is to authorize a nexus study establishing the impact of new residential development and new parking facilities, in nature and amount, on the City's transportation infrastructure and parking facilities and, if justified, to impose impact fees on residential development and projects containing parking facilities.

(b) Timing. No later than October 15, 2008, the City shall initiate a study as described below. The agencies described in subsection (c) shall develop a comprehensive scope and timeline of this study which will enable the Board of Supervisors to pursue policy recommendations through the legislative process as soon as twelve months after the study's initiation.

(c) Process. The study shall be coordinated by the Municipal Transportation Agency (MTA) and the City Attorney's Office. The study shall build on existing Nexus Study work including recently published nexus studies for parks and recreation, childcare facilities, the existing Transit Development Impact Fee Nexus Study, and all relevant area plan nexus analysis. The MTA shall coordinate with all relevant government agencies including the San Francisco County Transportation Authority, the Planning Department, the Mayor's Office of Housing, the Controller's Office, the City Attorney's Office and the City Administrator by creating a task force that meets regularly to discuss the study and resultant policy and program recommendations. The MTA shall hire consultants as deemed appropriate to complete the technical analysis.

(d) - Scope. The study shall determine the impact, in nature and amount, of new residential development and new parking facilities, including new individual parking spaces, on transportation infrastructure and services within the City and County of San Francisco. The study shall not consider or develop specific transportation infrastructure improvement recommendations. The study shall make policy and/or program a recommendations to the Board of Supervisors on the most appropriate mechanisms for funding new transportation infrastructure and services including but not limited to new residential transit impact fees and new parking impact fees.

(c) Springing Condition Projects Subject to Future Fees. Based on the findings of the abovereferenced is study the City anticipates that the Board may adopt new impact fees to offset the impact of new parking facilities and residential development on San Francisco's transportation network. As the Market and Octavia Plan Area is one of the first transit oriented neighborhood plans in the City and County of San Francisco the City should strive for a successful coordination of transit oriented development with adequate transportation infrastructure and services. All residential and nonresidential development projects in the Market and Octavia Plan Area that receive Planning Department or Commission approval on or after the effective date of this Section shall be subject to any future Citywide or Plan-specific parking impact fees or residential transit impact fees that are established before the project receives a first certificate of occupancy. The Planning Department and Planning Commission shall make payment of any future residential transit impact fee or parking impact fee a condition of approval of all projects in the Market and Octavia Plan Area that receive Planning Department or Commission approval on or after the effective date of this Section, with the following maximum amounts;

(1) Parking Impact fee no more than \$5.00 per square foot of floor area dedicated to parking. (2) Transit Impact fee no more than \$9.00 per square foot of residential and non-residential floor area.

* *

SEC. 422. BALBOA PARK COMMUNITY IMPROVEMENTS FUND.

SEC. 422.3. APPLICATION OF COMMUNITY IMPROVEMENT IMPACT FEE.

(c) Fee Calculation for the Balboa Park Impact Fee. For development projects for which the Balboa Park Impact Fee is applicable:

(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table 422.3A, and

(2) Any replacement of gross square feet or change of use shall pay per the Fee Schedule in Table 422.3B.

(3) Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of <u>TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).</u>

SEC. 423. EASTERN NEIGHBORHOODS IMPACT FEES AND PUBLIC BENEFITS FUND.

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SEC. 423.3. APPLICATION OF EASTERN NEIGHBORHOODS INFRASTRUCTURE IMPACT FEE.

* * * *

(c) Fee Calculation for the Eastern Neighborhoods Infrastructure Impact Fee. For development projects for which the Eastern Neighborhoods Infrastructure Impact Fee is applicable:

(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table 423.3A. and

(2) Any replacement of gross square feet or change of use shall pay per the Fee Schedule in Table 423.3B.

(3) Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).

* * * *

SEC. 423.5. THE EASTERN NEIGHBORHOODS COMMUNITY IMPROVEMENTS FUND.

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Open Space

Administration

Childcare

Program

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BREAKDOWN OF COMMUNITY	Table 423.5 VN OF USE OF EASTERN NEIGHBORHOODS IUNITY IMPROVEMENTS FEE/FUND BY IMPROVEMENT TYPE*	
Improvement Type	Dollars Received From Residential Development	Dollars Received From Non- Residential/Commercial Development
Complete Streets: Pedestrian and Streetscape Improvements, Bicycle Facilities	31%	34%
Transit	10%	53%
Recreation and	47 50/	<u> </u>

47.5%

6.5%

5%

* Does not apply to Designated Affordable Housing Zones, which are addressed in Table 423.5A

6%

2%

5%

Table 423.5ABREAKDOWN OF USE OF EASTERN

Mayor Lee; Supervisors Wiener, Breed, Christensen BOARD OF SUPERVISORS

Page 24

Improvement Type	Dollars Received From Residential Development	Dollars Received From Non- Residential/Commercial Development
Affordable Housing preservation and development	75%	n/a
Complete Streets: Pedestrian and Streetscape Improvements, Bicycle Facilities	<u>4%</u>	<u>36%</u>
Open Space and Recreation	10%	6%
Transit	6%	<u>5385</u> %
Recreation and Open Space	<u>10%</u>	<u>6%</u>
Pedestrian and Streetscape Improvements	4%	4%
Program administration	5%	5%

NEIGHBORHOODS PUBLIC BENEFIT FEE/FUND BY

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SEC. 424. VAN NESS AND MARKET AFFORDABLE HOUSING AND NEIGHBORHOOD INFRASTRUCTURE FEE AND PROGRAM.

SEC. 424.3. APPLICATION OF VAN NESS AND MARKET AFFORDABLE HOUSING AND NEIGHBORHOOD INFRASTRUCTURE FEE AND PROGRAM.

* * * *

(b) Amount of Fee.

(i) All uses in any development project within the Van Ness and Market Downtown Residential Special Use District shall pay \$30.00 per net additional gross square foot of floor area in any portion of building area exceeding the base development site FAR of 6:1 up to a base development site FAR of 9:1.

(ii) All uses in any Development Project within the Van Ness and Market Downtown Residential Special Use District shall pay \$15.00 per net additional gross square foot of floor area in any portion of building area exceeding the base development site FAR of 9:1.

(iii) Reduction of Residential Fee. The transit component of this fee applicable to the Residential portion of a development project shall be reduced, up to the full amount, by the amount of TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b). * * * *

Section 8. The Planning Code is hereby amended by revising Sections 421.1, 422.1, 423.1, and 424.1, to read as follows:

SEC. 421.1. PURPOSE AND FINDINGS SUPPORTING THE MARKET AND OCTAVIA COMMUNITY IMPROVEMENTS FUND.

(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, *and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both* on file with the Clerk of the Board in File<u>s</u> No<u>s</u>. *150149 and 150790,* and, under Section 401A, adopts the findings and conclusions of those studies and the general and specific findings in that Section, specifically including the Recreation and Open Space Findings, Pedestrian and

Streetscape Findings, Childcare Findings, *and* Bicycle Infrastructure Findings, *and Transit* <u>Findings</u>, and incorporates those by reference herein to support the imposition of the fees under this Section.

The Board takes legislative notice of the findings supporting these fees in former Planning Code Section 421.1 (formerly Section 326 et seq.) and the materials associated with Ordinance No. 72-08 in Board File No. 071157. To the extent that the Board previously adopted fees in this Area Plan that are not covered in the analysis of the 4 infrastructure areas analyzed in the Nexus Analysis, including but not limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it made in support of those fees.

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SEC. 422.1. PURPOSE AND FINDINGS IN SUPPORT OF BALBOA PARK COMMUNITY IMPROVEMENTS FUND.

(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, *and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both* on file with the Clerk of the Board in File<u>s</u> No<u>s</u>. *150149 and 150790,* and, under Section 401A, adopts the findings and conclusions of those studies and the general and specific findings in that Section, specifically including the Recreation and Open Space Findings, Pedestrian and Streetscape Findings, Childcare Findings, *and* Bicycle Infrastructure Findings *and Transit Findings,* and incorporates those by reference herein to support the imposition of the fees under this Section.

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The Board takes legislative notice of the findings supporting these fees in former Planning Code Section 422.1 (formerly Section 331 et seq.) and the materials associated with Ordinance No. 61-09 in Board File No. 090181 and the Balboa Park Community Improvements Program, on file with the Clerk of the Board in File No. 090179. To the extent that the Board previously adopted fees in this Area Plan that are not covered in the analysis of the four infrastructure areas analyzed in the Nexus Analysis, including but not limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it made in support of those fees.

* * * *

SEC. 423.1. PURPOSE AND FINDINGS SUPPORTING EASTERN NEIGHBORHOODS IMPACT FEES AND COMMUNITY IMPROVEMENTS FUND.

(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, *and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both* on file with the Clerk of the Board in File<u>s</u> No<u>s</u>. <u>150149 and 150790</u>, and, under Section 401A, adopts the findings and conclusions of those studies and the general and specific findings in that Section, specifically including the Recreation and Open Space Findings, Pedestrian and Streetscape Findings, Childcare Findings, *and* Bicycle Infrastructure Findings, *and Transit Findings*, and incorporates those by reference herein to support the imposition of the fees under this Section.

The Board takes legislative notice of the findings supporting these fees in former Planning Code Section 423.1 (formerly Section 327 et seq.) and the materials associated with Ordinance No. 298-08 in Board File No. 081153. To the extent that the Board previously adopted fees in this Area Plan that are not covered in the analysis of the four infrastructure areas analyzed in the Nexus Analysis, including but not limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it made in support of those fees.

SEC. 424.1. FINDINGS SUPPORTING THE VAN NESS AND MARKET AFFORDABLE HOUSING AND NEIGHBORHOOD INFRASTRUCTURE FEE AND PROGRAM.

(b) **Neighborhood Infrastructure**. The Van Ness & Market Residential SUD enables the creation of a very dense residential neighborhood in an area built for back-office and industrial uses. Projects that seek the FAR bonus above the maximum cap would introduce a very high localized density in an area generally devoid of necessary public infrastructure and amenities, as described in the Market and Octavia Area Plan. While envisioned in the Plan, such projects would create localized levels of demand for open space, streetscape improvements, and public transit above and beyond the levels both existing in the area today and funded by the Market and_Octavia Community Improvements Fee. Such projects also entail construction of relatively taller or bulkier structures in a concentrated area, increasing the need for offsetting open space for relief from the physical presence of larger buildings. Additionally, the FAR bonus provisions herein are intended to provide an economic incentive for project sponsors to provide public infrastructure and amenities that improve the quality of life in the area. The bonus allowance is calibrated based on the cost of responding to the intensified demand for public infrastructure generated by increased densities available through the FAR density bonus program.

Mayor Lee; Supervisors Wiener, Breed, Christensen BOARD OF SUPERVISORS

* * * *

The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, *and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both* on file with the Clerk of the Board in File<u>s</u> No<u>s</u>. *150149 and 150790,* and, under Section 401A, adopts the findings and conclusions of those studies and the general and specific findings in that Section, specifically including the Recreation and Open Space Findings, Pedestrian and Streetscape Findings, Childcare Findings, *and* Bicycle Infrastructure Findings, *and Transit Findings,* and incorporates those by reference herein to support the imposition of the fees under this Section.

The Board references the findings supporting these fees in former Planning Code Section 424 et seq. (formerly Section 249.33) and the materials associated with Ordinance No. 72-08 in Board File No. 071157. To the extent that the Board previously adopted fees in this Area Plan that are not covered in the analysis of the 4 infrastructure areas analyzed in the Nexus Analysis, including but not limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it made in support of those fees.

* * * *

Section 9. The Planning Code is hereby amended by revising Section 401A(b), to read as follows:

SEC. 401A. FINDINGS.

(b) Specific Findings: The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both on file with the Clerk of the Board in Files No. 150149 and 150790, and adopts the findings and conclusions of those studies, specifically the sections of those studies establishing levels of service for and a nexus between new development and *four five* infrastructure categories: Recreation and Open Space. Childcare, Streetscape and Pedestrian Infrastructure, and Bicycle Infrastructure, and Transit Infrastructure. The Board of Supervisors finds that, as required by California Government Code Section 66001, for each infrastructure category analyzed, the Nexus Analysis and Infrastructure Level of Service Analysis: identify the purpose of the fee; identify the use or uses to which the fees are to be put; determine how there is a reasonable relationship between the fee's use and the type of development project on which the fee is imposed; determine how there is a reasonable relationship between the need for the public facility and the type of development project on which the fee is imposed; and determine how there is a reasonable relationship between the amount of the fee and the cost of the public facility or portion of the facility attributable to the development. Specifically, as discussed in more detail in and supported by the Nexus Analysis and Infrastructure Level of Service Analysis the Board adopts the following findings:

* * * *

(5) Transit Findings: See Section 411A.

(56) Additional Findings. The Board finds that the Nexus <u>Analysis Analyses</u> establishes the fees are less than the cost of mitigation and do not include the costs of remedying any existing deficiencies. The City may fund the cost of remedying existing deficiencies through other public and private funds. The Board also finds that the Nexus <u>Study</u> <u>Analyses</u> establishes that the fees do not duplicate other City requirements or fees. Moreover, the Board finds that <u>this these</u> fees is <u>are</u> only one part of the City's broader funding strategy to

address these issues. Residential and non-residential impact fees are only one of many revenue sources necessary to address the City's infrastructure needs.

Section 10. Effective Date. This ordinance shall become effective 30 days after enactment. Enactment occurs when the Mayor signs the ordinance, the Mayor returns the ordinance unsigned or does not sign the ordinance within ten days of receiving it, or the Board of Supervisors overrides the Mayor's veto of the ordinance.

Section 11. Scope of Ordinance. In enacting this ordinance, the Board of Supervisors intends to amend only those words, phrases, paragraphs, subsections, sections, articles, numbers, punctuation marks, charts, diagrams, or any other constituent parts of the Municipal Code that are explicitly shown in this ordinance as additions, deletions, Board amendment additions, and Board amendment deletions in accordance with the "Note" that appears under the official title of the ordinance.

APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney By: ANDREA RUNZ-ESQUIDE

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Deputy City Attorney)

LEGISLATIVE DIGEST

[Planning Code - Establishing a New Citywide Transportation Sustainability Fee]

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

Existing Law

The City imposes several development fees on new development to alleviate the impacts that such development imposes on City services and infrastructure. Some of these fees have Citywide application, such as the Transit Impact Development Fee, or TIDF (codified in Section 411 of the Planning Code), or the Inclusionary Housing Program (codified in Section 415.) Others apply to specific areas of the City, such as the Market and Octavia Community Improvements Fund, the Balboa Park Community Improvements Fund, or the Eastern Neighborhoods Impact Fees and Public Benefit Fund (located at Sections 421, 422 and 423, respectively.)

Amendments to Current Law

This Ordinance would create a new Citywide transportation impact fee, the Transportation Sustainability Fee, or TSF. The TSF would replace the TIDF, with some exceptions. While the TIDF applies to commercial development, the TSF would apply to both residential and non-residential developments in the City.

The Ordinance contains extensive findings setting forth the need and justification for the TSF. The findings explain that the City prepared a study (the TSF Nexus Study) to ensure the imposition of the TSF complies with the Mitigation Fee Act, California Government Code Section 66001 et seq.

The Ordinance establishes the applicability of the TSF as follows:

The TSF applies to any development project in the City which results in:

- more than twenty new dwelling units;
- new group housing facilities, or additions of 800 gross square feet or more to an existing group housing facility;
- new construction of a non-residential or production, distribution and repair (PDR) use in excess of 800 gross square feet, or additions of 800 square feet or more to an existing non-residential or PDR use; or
 - change or replacement of use of a lower fee category to a higher fee category, regardless of whether the existing use previously paid the TSF or TIDF.
- Some projects are exempt from the Ordinance, such as City projects, state or federal projects, affordable housing projects, small businesses, and certain nonprofit projects.
- The Ordinance also establishes the relationship between the TSF and Area Plan fees. In essence, the Ordinance provides that non-residential portions of developments shall pay both the TSF and the Area Plan Impact Fee; and that residential portions of developments shall pay the TSF in full, but may receive a fee reduction for the transit component of the Area Plan Fee, up to the full amount of the of the TSF.
- The Ordinance suspends the application of the TIDF for as long as the TSF remains operative, with some exceptions, and provides that if by any reasons the TSF is determined to be invalid, in whole or in part, the TIDF shall no longer be suspended and shall become immediately operative.
- The Ordinance provides for the grandfathering of some projects currently in the development pipeline. More specifically, it requires that:
 - projects that have a development application approved before the effective date of the Ordinance shall not pay the TSF, but shall be subject to the TIDF and any other applicable fees;
 - projects that have filed a development application before the effective date of the Ordinance, but have not received approval of any such application, shall pay the TSF as follows: residential uses shall pay 50% of the applicable residential TSF rate; and non-residential uses shall pay the applicable TIDF rate – as well as any other applicable fees.

The Ordinance establishes the TSF Schedule, stating how much money the different land use categories must pay, per gross square foot of development. Residential projects shall pay \$ 7.74; non-residential projects shall pay \$ 18.04; and PDR projects shall pay \$ 7.61. These rates are to be adjusted on an annual basis every January 1, based on the Annual Infrastructure Construction Cost Inflation Estimate, as described in Section 409(b).

The Ordinance also sets forth an Expenditure Plan, with five broad expense categories of projects among which the TSF funds must be allocated, while giving priority to specific projects identified in the different Area Plans. These categories are Transit Capital

Maintenance; Transit Service Expansion and Reliability Improvements (both for San Francisco and Regional Providers); Complete Streets (Bicycle and Pedestrian) Improvements; and Program Administration. The Ordinance specifies what percentage of the TSF funds must go to each category.

The Ordinance mandates that every five years, or sooner if requested by the Mayor or the Board of Supervisors, the SFMTA shall update the TSF Economic Feasibility Study that was prepared as part of the TSF effort.

The Ordinance also makes clean-up and conforming amendments to several sections of the Municipal Codes, including changes to some of the Area Plans sections.

Background Information

This Ordinance is the culmination of several years of study and outreach undertaken by City agencies, together with the County Transportation Authority. As part of that effort, and to comply with the requirements of the Mitigation Fee Act, the City prepared the TSF Nexus Study. The City also prepared a TSF Economic Feasibility Study. Both these documents support the TSF. They are incorporated by reference in the Ordinance, and can be found in the Board of Supervisors File for the Ordinance.

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SAN FRANCISCO

September 11, 2015

Ms. Angela Calvillo, Clerk Honorable Supervisor Wiener Board of Supervisors City and County of San Francisco City Hall, Room 244 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102

Re:

Transmittal of Planning Department Case Number 2015-009096PCA: Establishing a New Citywide Transportation Sustainability Fee Board File No. 150790 Planning Commission Recommendation: <u>Approval with Modifications</u>

Dear Ms. Calvillo and Supervisor Wiener:

On September 10, 2015, the San Francisco Planning Commission conducted a duly noticed public hearing at a regularly scheduled meeting to consider the proposal introduced by Supervisors Scott Wiener, Breed, and Christensen to: create a new Planning Code Section 411A; amend Planning Code Sections 411 (Transit Impact Development Fee), 401 (Definitions), and 406 (Waiver, Reduction, or Adjustment of Development Project Requirements); and to make other conforming amendments to the Area Plan Fees in Planning Code Article 4. At the hearing, the Planning Commission recommended approval with modifications.

The proposed amendments have been determined to be not a project under the California Environmental Quality Act Guidelines Section 15378(b)(4) and is thus exempt from environmental review. Pursuant to San Francisco's Administrative Code Section 8.12.5 "Electronic Distribution of Multi-page Documents", the Department is sending electronic documents and one hard copy. Additional hard copies may be requested by contacting Lisa Chen at (415)575-9124.

Supervisor, please advise the City Attorney at your earliest convenience if you wish to incorporate the changes recommended by the Commissions.

Please find attached documents relating to the action of the Planning Commission, as well as a resolution issued by the SFMTA Board of Directors and a list of Board and public comments heard at their September 1st meeting. If you have any questions or require further information please do not hesitate to contact me.

Sincerely,

Karon D. Sfarr

Manager of Legislative Affairs

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Ln cter/ Cpage File 150790

Reception: 415.558.6378

Fax: 415.558.6409

Planning Information: 415.558.6377

www.sfplanning.org

Transmital Materials

cc:

Andres Power, Aide, Supervisor Wiener's Office Jon Givner, Deputy City Attorney Andrea Ruiz-Esquide, Deputy City Attorney Nicole Elliot, Mayor's Director of Legislative & Government Affairs

Attachments (two hard copies of the following): Planning Commission Resolution

SFMTA Board of Directors Resolution No 15-123

SFMTA Board of Directors September 1st Meeting: Summary of Board Member & Public Comments Planning Department Executive Summary



SAN FRANCISCO PLANNING DEPARTMENT

Planning Commission Resolution No. 19454

HEARING DATE SEPTEMBER 10, 2015

Reception: 415.558.6378

Fax:

Project Name:	Establishing a New Transportation Sustainability Fee	415.558.6409
Case Number:	2015-009096PCA [Board File No. 150790]	Planning
Initiated by:	Mayor Lee and Supervisor Wiener, Supervisor Breed, and Superviso	Information:
	Christensen / Substituted September 8, 2015	410.000.0377
Staff Contact:	Lisa Chen, Planner, Citywide Division	
	lisa.chen@sfgov.org, 415-575-9124	
Reviewed by:	Adam Varat, Senior Planner, Citywide Division	
	adam.varat@sfgov.org, 415-558-6405	
Recommendation:	Recommend Approval	

RECOMMENDING THAT THE BOARD OF SUPERVISORS ADOPT A PROPOSED ORDINANCE AMENDING THE PLANNING CODE BY ESTABLISHING A NEW CITYWIDE TRANSPORTATION SUSTAINABILITY FEE AND SUSPENDING APPLICATION OF THE EXISTING TRANSIT IMPACT DEVELOPMENT FEE, WITH SOME EXCEPTIONS, AS LONG AS THE TRANSPORTATION SUSTAINABILITY FEE REMAINS OPERATIVE; AMENDING SECTION 401 TO ADD DEFINITIONS REFLECTING THESE CHANGES; AMENDING SECTION 406 TO CLARIFY AFFORDABLE HOUSING AND HOMELESS SHELTER EXEMPTIONS FROM THE TRANSPORTATION SUSTAINABILITY FEE: MAKING CONFORMING AMENDMENTS TO THE AREA PLAN FEES IN ARTICLE 4 OF THE PLANNING CODE; AFFIRMING THE PLANNING DEPARTMENT'S DETERMINATION UNDER THE CALIFORNIA ENVIRONMENTAL QUALITY ACT, AND MAKING FINDINGS. INCLUDING GENERAL FINDINGS, FINDINGS OF PUBLIC NECESSITY, CONVENIENCE AND WELFARE, AND FINDINGS OF CONSISTENCY WITH THE GENERAL PLAN AND THE **EIGHT PRIORITY POLICIES OF PLANNING CODE SECTION 101.1.**

WHEREAS, on September 8, 2015 Mayor Lee and Supervisors Wiener, Breed, and Christensen introduced a proposed Ordinance under Board of Supervisors (hereinafter "Board") File Number 150790, which would amend the Planning Code to establish a new Transportation Sustainability Fee (hereinafter TSF) and suspend application of the current Transit Impact Development Fee (TIDF), with some exceptions, for as long as the TSF is in effect; and

WHEREAS, San Francisco is a popular place to work, live and visit, placing strain on the City's existing transportation network; and

WHEREAS, Since 1981, the City has imposed a Transit Impact Development Fee ("TIDF") on new development in the City, first limited to office space in the downtown core, and expanded to most nonresidential uses citywide in 2004; and

WHEREAS, Starting in 2009, the City and the San Francisco County Transportation Authority have worked to develop a comprehensive citywide transportation fee and supporting nexus study (the "TSF Nexus Study"), published in 2015; and

WHEREAS, The TSF Nexus Study concluded that all new land uses in San Francisco will generate an increased demand for transportation infrastructure and services, and recommended that the TSF apply to both residential and non-residential development project in the City; and

WHEREAS, This fee would help offset impacts of both residential and non-residential development projects on the City's transportation network, including impacts on transportation infrastructure that support pedestrian and bicycle travel; and

WHEREAS, The TSF rates take into consideration the recommendations of a TSF Economic Feasibility Study that analyzed the impact of the TSF on the feasibility of development projects throughout the City; and

WHEREAS, The TSF Expenditure Plan will help enable the San Francisco Municipal Transportation Agency ("SFMTA") and other regional transportation agencies serving San Francisco to meet the demand generated by new development and thus maintain their existing level of service; and

WHEREAS, The TSF will require sponsors of development projects in the City to pay a fee that is reasonably related to the financial burden such projects impose on the City's transportation network; and

WHEREAS, Every five years, or sooner if requested by the Mayor or the Board of Supervisors, the SFMTA will update the TSF Economic Feasibility Study, analyzing the impact of the TSF on the feasibility of development, throughout the City; and

WHEREAS, The Planning Department determined that the proposed legislation is not a project under the California Environmental Quality Act, as a "government funding mechanism or other government fiscal activities which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment." (CEQA Guidelines Section 15378(b)(4)); and

WHEREAS, The Planning Commission (hereinafter "Commission") conducted a duly noticed public hearing at a regularly scheduled meeting to consider the proposed Ordinance on September 10, 2015; and

WHEREAS, the Planning Commission has heard and considered the testimony presented to it at the public hearing and has further considered written materials and oral testimony presented on behalf of Department staff and other interested parties; and

WHEREAS, all pertinent documents may be found in the files of the Department, as the custodian of records, at 1650 Mission Street, Suite 400, San Francisco; and

WHEREAS, the Planning Commission has reviewed the proposed Ordinance; now, therefore, be it

MOVED, that the Planning Commission hereby recommends that the Board of Supervisors **approval the proposed ordinance with the following modifications:**

- 1. Grandfather residential projects before July 1, 2014 with a 50% fee reduction and residential projects after July 1, 2014 with a 25% fee reduction;
- 2. Exempt non-profit secondary institutions that require a full Institutional Master Plan from paying the fee;
- 3. Apply the fee to non-profit hospitals that require a full Institutional Master Plan;
- 4. Request that the Board consider fee rates of up to 33% of nexus, subject to further analysis of development feasibility;
- 5. Request that the Board consider graduated fee rates based on area/neighborhood of the city, and/or consider removing the area plan fee reduction; and,
- 6. Require economic feasibility analysis updates every three years rather than five, and include the Planning Commission as an entity that may request analyses sooner.

FINDINGS

Having reviewed the materials identified in the preamble above, and having heard all testimony and arguments, this Commission finds, concludes, and determines as follows:

- 7. Substantial investments in infrastructure are needed to address the predicted demands on the transportation system and street network generated by new growth.
- 8. The TSF is an efficient and equitable method of providing funds to address the transportation demands imposed on the City by new development projects, and is projected to generate approximately \$1.2 billion in revenue over the next 30 years, of which approximately \$420 million would be new revenue.
- 9. The TSF rates were set to maximize revenues for transportation and complete streets without making developments too costly to build, and were based on the findings of the TSF Nexus Study and TSF Economic Feasibility Study.
- 10. **General Plan Compliance.** The proposed amendments to the Planning Code are not addressed in the General Plan; the Commission finds that the proposed Ordinance is not inconsistent with the Objectives and Policies of the General Plan.
- 11. **Planning Code Section 101 Findings.** The proposed amendments to the Planning Code are consistent with the eight Priority Policies set forth in Section 101.1(b) of the Planning Code in that:

1. That existing neighborhood-serving retail uses be preserved and enhanced and future opportunities for resident employment in and ownership of such businesses enhanced;

The proposed Ordinance would not have a negative impact on neighborhood serving retail uses and will not impact opportunities for resident employment in and ownership of neighborhood-serving retail.

2. That existing housing and neighborhood character be conserved and protected in order to preserve the cultural and economic diversity of our neighborhoods;

The proposed Ordinance would not have a negative effect on housing or neighborhood character.

3. That the City's supply of affordable housing be preserved and enhanced;

The proposed Ordinance would not have an adverse effect on the City's supply of affordable housing.

4. That commuter traffic not impede MUNI transit service or overburden our streets or neighborhood parking;

The proposed Ordinance would not result in commuter traffic impeding MUNI transit service or overburdening the streets or neighborhood parking, and would raise revenues to enhance transit service and improve streets to meet growing demand.

5. That a diverse economic base be maintained by protecting our industrial and service sectors from displacement due to commercial office development, and that future opportunities for resident employment and ownership in these sectors be enhanced;

The proposed Ordinance would not cause displacement of the industrial or service sectors due to office development, and future opportunities for resident employment or ownership in these sectors would not be impaired.

6. That the City achieve the greatest possible preparedness to protect against injury and loss of life in an earthquake;

The proposed Ordinance would not have an impact on City's preparedness against injury and loss of life in an earthquake.

7. That the landmarks and historic buildings be preserved;

The proposed Ordinance would not have an impact on the City's Landmarks and historic buildings.

8. That our parks and open space and their access to sunlight and vistas be protected from development;

The proposed Ordinance would not have an impact on the City's parks and open space and their access to sunlight and vistas.

8. Planning Code Section 302 Findings. The Planning Commission finds from the facts presented that the public necessity, convenience and general welfare require the proposed amendments to the Planning Code as set forth in Section 302.

NOW THEREFORE BE IT RESOLVED that the Commission hereby recommends that the Board ADOPT the proposed Ordinance as described in this Resolution.

I hereby certify that the foregoing Resolution was adopted by the Commission at its meeting on September 10, 2015.

Jonas P. Ionin

Commission Secretary

AYES: Fong, Wu, Antonini, Hillis, Johnson, Moore, Richards

NOES:

ABSENT:

ADOPTED:

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SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY BOARD OF DIRECTORS

RESOLUTION No. 15-123

WHEREAS, San Francisco is a popular place to work, live and visit, placing strain on the City's existing transportation network; and,

WHEREAS, Since 1981, the City has imposed a Transit Impact Development Fee ("TIDF") on new development in the City, first limited to office space in the downtown core, and expanded to most non-residential uses citywide in 2004; and

WHEREAS, Starting in 2009, the City and the San Francisco County Transportation Authority have worked to develop a comprehensive citywide transportation fee and supporting nexus study (the "TSF Nexus Study"); and

WHEREAS, The TSF Nexus Study concluded that all new land uses in San Francisco will generate an increased demand for transportation infrastructure and services, and recommended that the TSF apply to both residential and non-residential development project in the City; and

WHEREAS, This fee would help offset impacts of both residential and non-residential development projects on the City's transportation network, including impacts on transportation infrastructure that support pedestrian and bicycle travel; and,

WHEREAS, As part of implementation of the TSP, the Board of Supervisors has pending before it legislation that would amend the City's Planning Code by establishing a new Section 411A, imposing a citywide transportation fee, the Transportation Sustainability Fee, which will help enable the San Francisco Municipal Transportation Agency ("SFMTA") and other regional transportation agencies serving San Francisco to meet the demand generated by new development and thus maintain their existing level of service, and

WHEREAS, Section 411A will require sponsors of development projects in the City to pay a fee that is reasonably related to the financial burden such projects impose on the City's transportation network; and

WHEREAS, The TSF is an efficient and equitable method of providing funds to address the transportation demands imposed on the City by new development projects; and

WHEREAS, Every five years, or sooner if requested by the Mayor or the Board of Supervisors, the SFMTA will update the TSF Economic Feasibility Study, analyzing the impact of the TSF on the feasibility of development, throughout the City and

WHEREAS, The TSF would replace the TIDF, suspending the TIDF as long as the TSF remains in effect; and

PAGE 2.

WHEREAS, Subject to economic conditions, the TSF is projected to generate approximately \$1.2 billion in revenue over the next 30 years, of which approximately \$430 million would be new revenue; and

WHEREAS, The Planning Department determined that the proposed legislation is not a project under the California Environmental Quality Act, as a "government funding mechanism or other government fiscal activities which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment." (CEQA Guidelines Section 15378(b)(4)); now, therefore, be it

RESOLVED, That the SFMTA Board of Directors recommends that the San Francisco Board of Supervisors approve the legislation establishing the Transportation Sustainability Fee.

I certify that the foregoing resolution was adopted by the San Francisco Municipal Transportation Agency Board of Directors at its meeting of September 1, 2015.

Resonne

Secretary to the Board of Directors San Francisco Municipal Transportation Agency

SFMTA Board Hearing: September 1, 2015

Item 12: Recommending that the Board of Supervisors approve legislation establishing the Transportation Sustainability Fee.

Summary of Board Member & Public Comments

Board Member comments:

Cheryl Brinkman:

- Explain the accessory parking issue and why it is not considered part of Gross Floor Area when assessed impact fees.
- How often does TSF get updated?
- Supportive; Fee could be higher.

Cristina Rubke:

• Are we legally/technically unable to charge accessory parking?

Gwyneth Borden:

- LOS reform is exciting.
- Hospitals which have completed their seismic requirements should pay the fee once completed.
- Can developers do in-kind contributions with TSF?
- Consider charging more TSF for projects that build above certain parking thresholds.
- Consider reducing/waiving the fee for universities not expanding their total student population – universities building student housing is good for the transportation system.

Joel Ramos:

- Recognize that this program is part of a broader set of solutions.
- Consider establishing transit benefit assessment districts.
- Want to encourage affordable housing.

Public Comment:

Members of the public expressing support: Cathy DeLuca, Howard Strassner, Tyler Frisbee, Tim Colen.

Members of the public expressing opposition: Herbert Weiner

Members of the public expressing neither support nor opposition: Edward Mason

Edward Mason:

- There should be no exemptions from the fee, including single-family home.
- Why is this program so late?
- Will VMT take into account TNCs?
- Should have mitigations at the point of origin.
- Need regional bus service.

SFMTA Board Hearing: September 1, 2015

Item 12: Recommending that the Board of Supervisors approve legislation establishing the Transportation Sustainability Fee.

Kathy DeLuca (Walk SF):

- Strong support.
- Fees are not high enough.
- 150 AMI threshold for Middle-Income Housing exemption is too high.
- Grandfathering applies to too many projects and rates are too low.
- Should charge for accessory parking.

Howard Strassner:

- Fee should be higher.
- Should charge for accessory parking.

Tyler Frisbee (San Francisco Bicycle Coalition):

- Strong support.
- Fee should be higher.
- Should charge for accessory parking.

Tim Colen (SF Housing Action Coalition):

- Supportive.
- Fees cannot go higher.
- Fees should be spent to provide improvements local to development projects.



SAN FRANCISCO PLANNING DEPARTMENT

Executive Summary Planning Code Text Change HEARING DATE: SEPTEMBER 10, 2015

2015-009096PCA [Board File No. 150790]

Supervisor Christensen / Substituted July 28, 2015

Establishing a New Citywide Transportation Sustainability Fee

Mayor Lee, Supervisor Wiener, Supervisor Breed, and

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Reception: 415.558.6378

Fax: 415.558.6409

Planning Information: **415.558.6377**

 Staff Contact:
 Lisa Chen, Planner, Citywide Division

 lisa.chen@sfgov.org, 415-575-9124

 Reviewed by:
 Adam Varat, Senior Planner, Citywide Division

 adam.varat@sfgov.org, 415-558-6405

 Recommendation:
 Recommend Approval

PLANNING CODE AMENDMENT

Project Name:

Case Number:

Initiated by:

The proposed Ordinance would amend the Planning Code by: establishing a new citywide Transportation Sustainability Fee (TSF) and suspending application of the existing Transit Impact Development Fee (TIDF), with some exceptions, as long as the TSF remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; amending conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and, making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan and the eight priority policies of Planning Code Section 101.1.

Overview: The Transportation Sustainability Program (TSP)

San Francisco is a popular place to work, live and visit, placing strains on the City's existing transportation network. The City is projected to grow substantially over the next 25 years – by 2040, up to 100,000 new households and 190,000 new jobs are expected in San Francisco.¹ Without enhancements to our transportation network, this growth will result in more than 600,000 cars on our streets – or more than all the cars traveling each day on the Bay and Golden Gate bridges combined. If we don't invest in transportation improvements citywide, we can expect unprecedented gridlock on our streets, and crowding on our buses and trains.

The City is addressing the need to enhance and expand the system in a comprehensive way, including making multiple public investments in key projects such as:

¹ Association of Bay Area Governments (ABAG), Projections 2013.

- Transit capital and operational investments (Central Subway, Muni Forward, Bus Rapid Transit Projects, etc.)
- Bicycle infrastructure (protected lanes, parking, etc.)
- Pedestrian safety (Vision Zero, Walk First, etc.)

The Transportation Sustainability Program ("TSP") is an initiative aimed at improving and expanding the transportation system to help accommodate new growth, and creating a policy framework for private development to contribute to minimizing its impact on the transportation system, including helping to pay for the system's enhancement and expansion. The TSP is a joint effort by the Mayor's Office, the San Francisco Planning Department, the San Francisco County Transportation Authority and the San Francisco Municipal Transportation Agency (SFMTA), comprised of the following three components:

- 1. Invest: Fund Transportation Improvements to Support Growth. The proposed Transportation Sustainability Fee ("TSF") would be assessed on new development, including residential development, to help fund improvements to transit capacity and reliability as well as bicycle and pedestrian improvements.
- 2. Align: Modernize Environmental Review. This component of the TSP will change how the City analyzes impacts of new development on the transportation system under the California Environmental Quality Act (CEQA). This reform has been prompted by California State Bill 743, which requires that the existing Level of Service (LOS) transportation review standard be replaced with a more meaningful metric such as Vehicles Miles Traveled (VMT). The Governor's Office of Planning and Research (OPR) and the Secretary of Natural Resources are currently working to develop the new transportation review guidelines, and are expected to release new CEQA guidelines in 2016.
- 3. Shift: Encourage Sustainable Travel. This component of the TSP will help manage demand on the transportation network through a Transportation Demand Management (TDM) Program, making sure new developments are designed to make it easier for new residents, visitors, and workers to get around more easily without a car. The City will create a consolidated menu of TDM options to help developers design projects that encourage more environmentally-friendly travel modes such as transit, walking, and biking. Public outreach on the TDM program is expected to begin in Fall or Winter 2015.

These three components are discrete policy initiatives that are programmatically linked through the TSP. The focus of this Planning Code amendment is on the first component of the program, the Transportation Sustainability Fee (TSF), which was introduced at the Board of Supervisors by Mayor Lee and co-sponsoring Supervisors Wiener, Breed, and Christensen on July 21st, 2015 [BOS File No. 150790]. The changes to CEQA are being led at the state level, while the TDM component will be considered separately at future hearings.

The TSF is a proposed citywide development impact fee intended to help offset the impact of new development on the City's transportation system. In 2013, Mayor Edwin Lee convened a Transportation Task Force to investigate what San Francisco needs to do to fix our transportation

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network and prepare it for the future. The Task Force found that in order to meet current need and future demand, the City needs to invest \$10 billion in transportation infrastructure through 2030, including \$6.3 billion in new revenue. In November 2014, San Francisco voters passed Proposition A, approving a \$500 million one-time investment in transportation infrastructure. They also passed Proposition B, which is projected to contribute about \$300 million for transportation over the next 15 years. These funds are dedicated to improving the City's existing transportation infrastructure and do not materially address the need to expand the system's capacity, which will be required to accommodate new growth.

The TSF would provide additional revenue to help fill the City's transportation funding gap. The TSF would replace the current Transit Impact Development Fee (TIDF; Planning Code Section 411), which is a citywide impact fee on nonresidential development, and would expand applicability to include both larger market-rate residential and nonresidential uses. Developments would pay the proposed fee, contributing a portion of their fair share to help pay for transportation system expansion and efficiency measures to serve the demand created by new residents and workers.

On May 15, 2012, Mayor Lee, along with co-sponsoring Supervisors Wiener and Olague, introduced a previous ordinance to establish a Transportation Sustainability Fee [BOS File no. 120524], which was proposed to replace the TIDF and expand applicability to residential and nonprofit uses. At that time, the fee was contemplated as both a mitigation fee under CEQA and a development impact fee, and a draft nexus study and economic feasibility study were developed.

The TSF was reintroduced by Mayor Lee and co-sponsoring Supervisors Wiener, Breed, and Christensen on July 21, 2015. As part of the new proposal, the City and the San Francisco County Transportation Authority have reconfigured the program and are now proposing the TSF as a development impact fee only. This proposal includes an updated nexus study and economic feasibility study (Exhibits D and E, respectively), as well as an expenditure plan that would allocate funds towards categories of projects intended to offset impacts of new development on the City's transportation network, including transit capital maintenance, transit expansion and reliability, and pedestrian and bicycle projects.²

In the course of developing the TSF proposal, staff conducted extensive outreach to affected stakeholders to solicit feedback on the fee. Public outreach included but was not limited to the following groups: Citizen Advisory Committees (SFMTA, SFCTA, Eastern Neighborhoods, Market & Octavia); SFCTA Board; Housing Action Coalition; Chamber of Commerce; Residential Builders Association; BART; Hospital Council; SFMTA Board Policy and Governance Committee and Full Board, San Francisco Bicycle Coalition; WalkSF; residential and commercial real estate developers; participants in the Muni Equity Strategy Working Group – including Chinatown Community Development Center, Transit Riders, Senior & Disability Action, Council of Community Housing Organizations; SPUR; BOMA; San Francisco Labor Council; the Small Business Commission, and others. A full schedule of outreach meetings and public hearings is

² The Complete Streets nexus was established by the Citywide Nexus Study available at: http://www.sf-planning.org/ftp/files/plans-and-programs/plan-

implementation/20140403_SFCityWideNexusAnalysis_March2014.pdf

attached (Exhibit F). Staff considered the feedback received during this process when drafting the proposed legislation.

The Way It Is Now:

The Transit Impact Development Fee, or TIDF (Section 411), is an impact fee levied on most nonresidential development citywide and serves as the City's primary mechanism to offset the impacts of new development on the transportation system. Revenue generated by the fee is directed to the SFMTA and used to fund Muni transit capital and preventive maintenance. First enacted in the Downtown area by local ordinance in 1981, the fee has been amended in 2004, 2010, and 2012 to expand both the geographic scope and the types of development subject to the fee, in recognition that a broad range of uses have impacts on the City's transit system. The TIDF rates are applied to seven non-residential economic activity categories as follows:

Table 1. Transit Impact Development Fee (TIDF)

(2015 Rates)

Use	Fee [\$/GSF]
Management, Information, and Professional Services	\$13.87
Retail/Entertainment	\$14.59
Cultural/Institution/Education	\$14.59
Medical	\$14.59
Visitor services	\$13.87
Museum	\$12.12
PDR	\$7.46

The TIDF does not apply to residential uses, and currently there is no citywide transportation impact fee on residential uses. However, in many plan areas, both residential and nonresidential projects pay an area plan impact fee that allocates a portion of revenues to transportation within the specific Area Plans. Many of these area plans also allocate a portion of funds to complete streets projects (such as pedestrian safety and bicycle projects); however, there is currently no citywide impact fee dedicated to complete streets projects.

The TIDF also exempts properties owned and operated by non-profits (through a Charitable Exemption process per Section 411.8) and by the city, state, and federal governments. Projects that fall within a redevelopment plan or an area covered by an existing development agreement are also exempt, to the extent that application of the fee would violate the terms of that plan or agreement.

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CASE NO. 2015-009096PCA Transportation Sustainability Fee (TSF)

Required payment of the TIDF is triggered by an application for any of the following:

- New construction of 800 square feet or greater;
- Additions of greater than 800 square feet to an existing building; and,
- Changes of use greater than 800 square feet from an economic activity category with a lower fee rate to a category with a higher fee rate.

A prior use credit is available for existing uses on the project site, as long as such uses were an approved and active use within five years prior to the date of the development application.

Finally, the existing TIDF includes a Policy Credit program (Section 411.3(d)(2)) that may reduce or eliminate the fee burden for some projects if they reduce onsite parking supply or if they qualify as a small business (defined as a business that is less than 5,000 square feet; formula retail uses are ineligible). Credits are available first-come, first-served on an annual basis, until the annual limit is reached (equal to 3% of the total anticipated TIDF revenue for the current fiscal year).

The Way It Would Be:

Proposed TSF Fee Rates

If adopted, the TSF would replace the current TIDF for as long as the TSF remains in effect. It would apply to commercial developments, large market-rate residential developments, and large non-profit universities (those that are required to submit a full Institutional Master Plan per Section 304.5). Under the TSF, there would be no change in the status quo for the vast majority of nonprofits, who would continue to be eligible for a Charitable Exemption. The TSF would consolidate land use categories into residential, non-residential, and PDR, consistent with other Planning Code impact fees. Table 2 shows the proposed fee TSF rates and how they compare to the current TIDF rates.

	Existing: Transit Impact Development Fee (TIDF)	Proposed: Transportation Sustainability Fee (TSF)
Use	[\$/GSF]	[\$/GSF]
Residential	n/a	\$7.74
Nonresidential	\$13.87 - \$14.59	\$18.04
PDR	\$7.46	\$7.61

Table 2. TIDF vs	. TSF Pro	posed Fee	Schedule
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These proposed fee amounts were informed by two reports: the San Francisco Transportation Sustainability Fee Nexus Study ("TSF Nexus Study") and the San Francisco Transportation Sustainability Fee Economic Feasibility Study ("TSF Economic Feasibility Study"). The TSF Nexus Study describes the total cost to the City of providing transit service to the new population, based on the increased transportation demand from new development. The TSF Economic Feasibility Study evaluated the potential impact of a range of fee levels on new development, to determine how high fees could be set without making projects too costly to

CASE NO. 2015-009096PCA Transportation Sustainability Fee (TSF)

build. See the following sections for further discussion of how the proposed fee amounts were established.

The legislation would require the City to update the TSF Economic Feasibility Study every five years, or sooner if requested by the Mayor or the Board of Supervisors. This update will analyze the impact of the TSF on the feasibility of development throughout the city.

TSF Nexus Study

The proposed fee rates are based on two technical documents – the TSF Nexus Study and the TSF Economic Feasibility Study. The TSF Nexus Study, developed by Urban Economics, is intended to meet the requirements of the California Mitigation Fee Act. (California Government Code Section 66000 et seq). This statute establishes requirements and principles for local jurisdictions to impose certain fees as a condition of development approval. One of the requirements is that the local jurisdiction establish a reasonable relationship or "nexus" between the impacts of new development and the use of the proposed fee.

The TSF Nexus Study identified a range of transportation projects that will be needed to serve new growth and established that the total cost to the City of providing these services through 2040 is as follows:

Use	Transit ²	Complete streets ³	Total
Residential	\$22.59	\$8.34	\$30.93
Nonresidential (excluding PDR)	\$80.68	\$6.74	\$87.42
Production, Distribution, Repair (PDR)	\$22.59	\$3.48	\$26.07

Table 3: Maximum Justified TSF¹ per Building Square Foot (2015 dollars)

1. The TSF Nexus Study describes the maximum amount of development impact fees that can be charged for transit and complete streets projects, inclusive of citywide fees (e.g. TIDF, TSF) and any area plan impact fees that include a transit or complete streets component.

2. Includes transit capital maintenance and transit capital facilities.

3. Nexus established in the San Francisco Citywide Nexus Study (2014). Includes bicycle facilities plus pedestrian and other streetscape infrastructure.

The nexus study methodology involved estimating the demand for new infrastructure, based on a consistent set of development estimates for 2010 and land use projections for 2040. These estimates are converted to trip generation estimates and used to evaluate the impact of development on the transportation system, and subsequently, the cost of new infrastructure needed to address this demand. Further information on the land use and trip generation assumptions used to establish the maximum justified TSF rates can be found in Appendix A of the TSF Nexus Study.³

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³ Residential trip generation calculations are based on housing unit sizes from the Eastern Neighborhoods Nexus Study (2008). Nonresidential trip generation calculations are based on trip generation rates from the TIDF Nexus Study (2011)

CASE NO. 2015-009096PCA Transportation Sustainability Fee (TSF)

The nexus study determines the legally justified maximum rate that can be charged to new development. In order to understand the implications of the fee on new development, the City also commissioned a TSF Economic Feasibility Study to help determine the ultimate fee rates.

TSF Economic Feasibility Study

The concurrent TSF Economic Feasibility Study, conducted by Seifel Consulting, helped inform what fee levels would maximize transportation revenues, without stifling development or causing housing and commercial real estate costs to increase substantially. The study evaluated the potential impact of the proposed TSF on new residential and non-residential developments citywide, by modeling the financial feasibility of ten development prototypes (seven residential, three nonresidential) under several fee scenarios, representing fee rates ranging from 100% to 250% of levels initially proposed in the 2012 TSF proposed ordinance. This translates to a range of \$6.19 - \$15.48/GSF for residential uses and \$14.43 - \$36.08/GSF for nonresidential uses.

The economic feasibility study found that the current market could support \$7.74/GSF for residential uses and \$18.04/GSF for non-residential uses citywide, or roughly 125% of the levels proposed in 2012 (accounting for cost inflation). These fees would amount to an increase of roughly 1 to 2% of construction costs for residential developments, and less than 1% of construction costs for nonresidential projects, depending on project and construction type. The study found that this would not have a major impact on overall project feasibility or resulting housing costs in neighborhoods where most new development is occurring.

The study also found that raising the TSF above these proposed amounts could inhibit development feasibility in some areas of the city and for some project types. New development in certain neighborhoods in the City – such as the western neighborhoods and outer Mission – have lower than average price levels and rents and may not be financially feasible given the current high cost of construction relative to potential revenues. While the TSF itself will not cause these developments to be infeasible, it may further distance these areas from development feasibility. As the City wants to ensure that new housing and other development can occur in these areas, the study recommended setting fees no higher than what was ultimately proposed in the TSF ordinance. As part of the TSF proposal, the City will renew the economic feasibility analysis every five years – or sooner if requested by the Mayor or the Board of Supervisors – to ensure that the fee levels are appropriate.

The following Table 4 illustrates the proposed TSF rates compared to the maximum justified nexus amounts identified in the TSF Nexus Study, taking into consideration the contribution of area plan fees which may include expenditures that fall under the transit and complete streets nexus categories.

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and employment density factors that are consistent with the Planning Department's land use allocation tool, with the exception of office development. Office trip generation calculations utilize the TIDF trip generation rate and an employment density factor that blends the citywide factor with the recent figure identified in the Central SoMa draft EIR analysis, which found that the area has higher employment densities than the city average (see Table A-3 of the TSF Nexus Study for more information).

CASE NO. 2015-009096PCA Transportation Sustainability Fee (TSF)

		Transit:	Complete streets:
	Proposed TSF	Total fees as a % of maximum	Total fees as a % of maximum
Use	(\$/GSF)	justified nexus ¹	justified nexus ¹
Residential	\$7.74	33% - 34%	3% - 99%
		(in area plans: 33% - 34%)	(in area plans: 30% - 99%)
Non-	\$18.04	21% - 32%	8% - 89%
residential		(in area plans: 22% – 32%)	(in area plans: 18% – 89%)
PDR	\$7.61	32% - 33%	7%
		(in area plans: 32% - 33%)	(in area plans: 7%)

Table 4. Proposed Fees compared to Transit and Complete Streets Nexus

1. "Total fees as a % of maximum justified nexus" includes portions of area plan impact fees that are dedicated to transit and complete streets projects, with the exception of the Transit Center District Plan area. That area plan fee (the Transit Center Transportation & Street Improvement Fee) has a separate nexus designated for specific projects meant to address the substantial impacts on transit associated with areas developed to such a high level of density.

TSF Applicability and Exemptions

The proposed TSF would apply to any development project that results in:

- More than 20 new dwelling units
- New group facilities, or additions of 800 gross square feet or more to an existing group housing facility
- New construction or additions of non-residential or PDR uses greater than 800 gross square feet
- Changes/replacement of use from a category with a lower fee rate to a category with a higher fee rate

The following table summarizes how these fee triggers compare to the current TIDF.

Development	TIDE Foo Triggor	Pronosod TSF Foo Triager
Non-residential	New construction of 800 sf or greater	New construction of 800 sf or greater
and PDR	Additions of 800 sf or greater	Additions of 800 sf or greater
Residential	n/a (not assessed on residential)	Any development (new construction or additions) that results in more than 20 new units
		New group housing facilities or additions of 800 sf or more to an existing facility
Changes of use	All changes of use of 800 sf or greater	All changes of use, except for small businesses (see below)

Table 5: Fee Triggers, TIDF vs. Proposed TSF

Under the proposed TSF, the following types of development would be **exempt** from paying the fee. Many of these exemptions are intended to ensure that the TSF is aligned with other citywide policy goals (e.g. increasing production of affordable housing).

- Affordable housing: income-restricted housing units up to 80% of AMI, consistent with other Planning Code impact fees; income-restricted middle-income units up to 150% of AMI if they are located in a building where all of the units are income-restricted. Inclusionary housing units as required under Section 415 would still be subject to the fee.
- HOPE SF projects, including market-rate and affordable units, and non-residential square footage.
- Small businesses (< 5,000 square feet) applying for a change of use from PDR to Non-Residential, except formula retail.
- Non-profit institutions (same as existing TIDF), except for large non-profit universities that are required to submit a full Institutional Master Plan (Section 304.5).
 - Non-profit hospitals would continue to be exempt. However, the ordinance proposes that the Board of Supervisors may vote to apply the TSF to hospitals when California's Seismic Safety Law requirements are exhausted (currently estimated for 2030).
- Projects that fall within a redevelopment plan or area covered by a development agreement, to the extent that application of the fee would violate the terms of that plan or agreement (same as existing TIDF).
- City-, state-, and federally-owned projects (same as existing TIDF).

The proposed TSF would eliminate the current TIDF requirement for prior uses to be active within the last five years in order to receive a fee credit, which would increase the number of projects that would be eligible to receive a credit for prior uses on site. This change would streamline administration of the fee and is consistent with the way other area plan fees are assessed in the Planning Code.

The proposal would also eliminate the policy credits program currently in the TIDF, which is a first-come, first-served program to reduce or eliminate fees for small businesses and projects that reduce onsite parking. The TSF proposes a small business exemption that would, in effect, expand the existing policy credit system and apply it to all qualifying small businesses, obviating the need for a credit. The TSF would not provide any reduction or credit for projects that reduce onsite parking. The existing policy credit system does not serve as an adequate incentive for developers to reduce their parking supply, as the available credits are very limited in scope and are typically expended early in the year. However, parking reduction is being contemplated as one of the tools that may be included in a future Transportation Demand Management program, which is another component of the TSP.

9

Relationship to Area Plan Fees

Developments in many plan areas - where much of the city's growth is concentrated - currently pay area plan impact fees that require a specific portion of revenues to be allocated to transit and/or complete streets projects. Under the TSF proposal, residential projects in some area plans may be eligible for a reduction of their area plan fee, which can help offset some of the cost of the TSF. Non-residential developments would not receive such a fee reduction, and would continue to pay both the full citywide transportation fee (the proposed TSF) and the full area plan impact fee, as they do under the existing TIDF.

The area plan fee reduction for residential uses would be equal to the transit component of the area plan infrastructure fee, up to the full amount of the TSF. (For example, the Market & Octavia Community Improvements Fee on residential uses requires 22% of fee revenues to be allocated to transit projects, so the fee reduction would be \$10.92/GSF (2015 rates) multiplied by 22%, which equals \$2.40/GSF.) Residential projects (as well as non-residential projects) would continue to pay the complete streets portion of the area plan in full, and would not receive any fee reduction for this amount.

Taking into consideration the area plan fee reduction, the net new residential fee under the proposed TSF would be as follows:

		Net new residential fee		
	Area plan residential	(Proposed TSF Rate,		
	fee reduction	Less area plan fee reduction)		
Plan area	(\$/GSF)	(\$/GSF)		
Outside of Area Plans	\$0.00	\$7.74		
Eastern Neighborhoods				
Tier 1	<u></u> \$0.97	\$6.77		
Tier 2	\$1.46	\$6.28		
Tier 3	\$1.94	\$5.80		
Balboa Park	\$1.17	\$6.57		
Market & Octavia	\$2.40	\$5.34		
Van Ness & Market SUD	\$4.00	\$3.74		
Visitacion Valley ¹	\$0.00	\$7.74		
Rincon Hill ¹	\$0.00	\$7.74		
Transit Center District Plan (TCDP) ²				
Tier 1 (FAR below 1:9)	\$0.00	\$7.74		
Tier 2 (FAR 1:9 to 1:18)	\$0.00	\$7.74		
Tier 3 (FAR above 1:18)	\$0.00	\$7.74		
1. The area plan fees for Visitacion Valley and Rincon Hill do not include a component for transit, so there would be no area plan fee reduction.				

Table 6: Residential Fee Increases in Area Plans Under Proposed TSF (2015 fee rates)

Transit Center District Plan is not eligible for an area plan fee reduction. The Transit Center Transportation and Street Improvement Fee is designated to address the substantial impacts on transit associated with development to such a high degree of density.

Grandfathering of Projects in the Development Pipeline

The proposed legislation includes a grandfathering provision for projects that are currently under review by the City, in recognition of the fact that such projects may not have anticipated the cost of the TSF when making past financial decisions about their development projects. The grandfathering proposal is as follows:

- Projects that have received a planning entitlement: these projects would not be subject to the TSF, but would be subject to the TIDF and pay the existing TIDF rates.
- Projects that have submitted a development application, but have not received an entitlement:
 - Residential projects would pay 50 percent of the new TSF rate. 0
 - Non-residential and PDR projects would be subject to the TIDF, and would pay the 0 full amount of the existing TIDF rate.

Projects would continue to be subject to any other existing applicable impact fees, such as Area Plan impact fees.

TSF Expenditure Plan

The TSF is projected to generate a total of approximately \$1.2 billion in over 30 years. If the fee is not adopted, the TIDF would generate about \$24 million a year on average for transit capital and maintenance projects. The TSF is expected to generate an additional \$14 million a year in revenue - resulting in over \$400 million in net new revenue over 30 years. It will expand eligible expenditures to include transit service expansion and reliability improvements, bicycle/pedestrian projects, and program administration, in addition to the transit capital maintenance projects that are currently funded by the TIDF. Table 7 indicates how much revenue the TSF is projected to raise annually and over 30 years, and what the predicted cost is of the proposed fee exemptions and grandfathering.

Category	Annual revenue	30-year revenue total		
TSF	\$45,700,000	\$1,370,000,000		
Less: TIDF (existing)	(\$24,000,000)	(\$719,400,000)		
Less: Exemptions & Grandfathering ¹	(\$7,700,000)	(\$230,000,000)		
Net new revenue under proposed TSF	\$14,000,000	\$420,600,000		
Total TSF \$38,000,000 \$1,170,000,000				
1. Includes projected revenue loss due to exemptions for affordable housing, small residential (< 20 units), small				
businesses, and non-profits, plus grandfathering for projects in development pipeline.				

Table 7: Projected TSF Revenues (2015\$)

2. Figures are rounded to nearest \$1000.

Tables 8 and 9 show how the TSF expenditure program would be allocated among project types. TSF revenue would help fund projects that fall within these categories, such as (but not limited to): the expansion of the Muni fleet, reliability and travel time improvements projects, upgrades to Muni maintenance facilities, improvements to regional transit (such as retrofitting BART train

11.

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cars to provide more space for passengers and bikes), and improvements to bike and pedestrian infrastructure.

Table 8. TSF Expenditure Program (Proposed Table 411A.6A)(except Rincon Hill and Visitacion Valley)

Project type	% expenditure
Transit Capital Maintenance (Replaces current TIDF expenditures)	61%
Transit Service Expansion and Reliability Improvements - SF	32%
Transit Service Expansion and Reliability Improvements - Regional	2%
Complete Streets (Bicycle and Pedestrian Improvements)	3%
Program Administration	2%

Table 9. TSF Expenditure Program (Proposed Table 411A.6B)(in Rincon Hill and Visitacion Valley1)

Project type	% expenditure	
Transit Capital Maintenance (Replaces current TIDF expenditures)	61%	
Transit Service Expansion and Reliability Improvements - SF	35%	
Transit Service Expansion and Reliability Improvements - Regional	2%	
Complete Streets (Bicycle and Pedestrian Improvements)	0%	
Program Administration	2%	
1. The TSF expenditure plan in Rincon Hill and Visitacion Valley area plans does not allocate funds to complete streets, as these area plan fees do not include any transit expenditures and already allocate a high proportion of funds to complete streets improvements.		

Fee revenues would be collected by the Planning Department and then routed to the SFMTA to be allocated through an interagency process that will be outlined in a Memorandum of Understanding, currently being developed. The SFMTA and the Mayor's Office, as part of the regular budgeting process, will develop a five-year spending plan and a two-year expenditure budget for each category. As part of this process, SFMTA and the Mayor's office will confer with the County Transportation Authority. Every two years the Controller's Office will produce a report identifying the fees collected and actual expenditures by project in each category, which will be reviewed at the City's Capital Planning Committee.

In order to respond to community feedback that projects should prioritize areas where significant growth is anticipated to occur, language was added in the substitute ordinance (introduced July 28, 2015) specifying that the expenditure plan shall give priority to transportation projects identified in area plans.

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Other amendments to the Planning Code

The fee proposal also includes technical clean up language to clarify definitions, ensure accurate application of the fee, and provide cross-references where necessary. These changes include modifications to impact fee definitions (Section 401) and fee waivers and exemptions applicable to affordable housing (Section 406(b)), as well as conforming language in the area plan impact fees (Sections 418, 420, 421, 422, 423, 424, and 424.7).

ISSUES AND CONSIDERATIONS

TSF Public Outreach and Comment

City staff conducted outreach on the TSF to key stakeholders who would be impacted by the fee, including: Citizen Advisory Committees (SFMTA, SFCTA, Eastern Neighborhoods, Market & Octavia); SFCTA Board; Housing Action Coalition, Chamber of Commerce, Residential Builders Association, BART, Hospital Council, SFMTA Board Policy and Governance Committee and Full Board, San Francisco Bicycle Coalition, Walk SF, residential and commercial real estate developers, participants in the Muni Equity Strategy Working Group – including Chinatown Community Development Center, Transit Riders, Senior & Disability Action, Council of Community Housing Organizations; SPUR; BOMA; San Francisco Labor Council; the Small Business Commission, and others. The proposed legislation incorporates the feedback staff received as part of the stakeholder engagement process. A full schedule of outreach meetings and public hearings is attached (Exhibit F).

The SFMTA Board of Directors unanimously resolved to support adoption of the TSF without modifications at their September 1st meeting, as did the Small Business Commission at their August 24th meeting. Most stakeholders, including residential developers, expressed support for the legislation and acknowledged that new development needs to contribute to fund transportation improvements. Stakeholders raised several issues during the public outreach, as follows:

Small Businesses

The Small Business Commission had questions about the applicability of the fee, particularly as it relates to the 5,000 square foot threshold. Similarly, the Chamber of Commerce had questions about the applicability of the fee to changes of use as well as to formula retail. Staff met with representatives from the Chamber of Commerce and presented at two Small Business Commission meetings at the end of August to address these concerns. At the August 24th hearing, the Small Business Commission voted unanimously to issue a resolution in support of the Transportation Sustainability Fee, without modifications.

Area Plan CACs

Members of the Market/Octavia and Eastern Neighborhoods Community Advisory Committees (CACs) expressed general support of the overall fee concept. They also indicated a desire to ensure that funding would be allocated to projects within the respective area plans. To address

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this concern, the proposed legislation states that when allocating revenues, priority should be given to specific projects identified in the different area plans. The Chair and Vice Chair of the Market and Octavia CAC submitted a letter of support for the proposed legislation (attached).

Development Community

Staff from residential and commercial development firms acknowledged that new development may further strain our transportation system, and they were generally supportive of the proposed TSF amounts. However, some developers noted that the grandfathering rates for residential uses were set too high (initially proposed at 75% of the TSF rate, versus 50% in the current proposal) which could make some projects currently in the development pipeline infeasible. Further, some residential builders noted that the fee might disproportionately burden smaller residential projects, which led to the development of the fee exemption for projects 20 units and smaller.

Transportation & Other Advocates

Finally, some advocates have expressed concerns with respect to the fee not being high enough, the grandfathering provisions being too expansive, and the middle-income exemption being too lenient (targeting households that earn up to 150% of AMI). They also requested that the fee be assessed on space dedicated to accessory parking, which is not currently considered as part of gross square footage for the purpose of calculating Planning Code impact fees. As described above, the fee amounts were set based on the findings of the TSF Economic Feasibility Study, with the goal of maximizing transportation revenues while maintaining economic feasibility in a range of neighborhoods around the city. See the "Basis for Recommendation" section below for further discussion of these findings.

Potential Modifications to the Ordinance

As part of the continued public outreach process that occurred in August (coinciding with the recess at the Board of Supervisors), technical code issues were identified that require modifications to the ordinance as substituted on July 28, 2015. These issues are minor and non-substantive in nature, and they are expected to be addressed in an additional substitute version of the ordinance. Any such changes will be identified in a subsequent memo to the Planning Commission.

REQUIRED COMMISSION ACTION

The proposed Ordinance is before the Commission so that it may recommend adoption, rejection, or adoption with modifications to the Board of Supervisors.

RECOMMENDATION

The Department recommends that the Commission recommend *approval* of the proposed Ordinance and adopt the attached Draft Resolution to that effect.

BASIS FOR RECOMMENDATION

The proposed TSF is projected to generate approximately \$1.2 billion in revenue for transportation and complete streets projects to accommodate the City's expected growth, which represents over \$400 million net new revenue above current TIDF and Area Plan impact fees. This revenue would help address funding needs identified by the TSF Nexus Study and the Mayor's Transportation Task Force, and would support the City's Transit First Policy by funding more transit vehicles, faster and more reliable transit, and safer streets for all users. During the development of the TSF, outreach was conducted with key stakeholders to inform them about the fee and solicit feedback, much of which has been incorporated in the proposed ordinance.

Combined with the other two components of the Transportation Sustainability Program, the TSF would ensure that new developments are doing their part to contribute to improve the transportation system, as well as minimize their impacts by encouraging more sustainable modes of travel. If adopted, the TSF would be the first citywide transportation fee on residential uses, ensuring that market-rate residential developers throughout the city are paying to improve the transportation system to serve new growth. The fee would also represent the first citywide fee to fund complete streets improvements, which will be allocated to projects that improve safety and comfort for pedestrians and bicyclists. The proposal would also increase the amount that nonresidential developments are expected to pay, generating additional revenue for transportation. The economic feasibility study found that these fees would not have a significant impact on development feasibility or housing costs across the city.

Fee amounts were set with the goal of maximizing transportation revenues, without inhibiting development feasibility. The study found that fee amounts above those proposed in the TSF ordinance could negatively impact development feasibility for some project types and in some areas of the city. Further, the study noted that if the real estate market were to experience a downturn such that future revenue growth is insufficient to cover construction and other development costs, new development will be more sensitive to higher impact fees. For these reasons, the study recommended that the TSF be established at no more than 125% of the initial fee levels, which is consistent with the fee amounts proposed in the TSF ordinance.

Similarly, the TSF grandfathering proposal for residential projects was developed to ensure that the fee does not cause projects currently in the pipeline to become infeasible. Members of the development community acknowledged the need for additional transportation funding, but indicated that payment of 75% of the fee (the amount initially proposed during the outreach process) would be difficult for projects already in the development pipeline that haven't budgeted for this cost in their pro formas. However, they indicated that most residential projects could likely support a 50% fee amount.

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Although stakeholders have voiced feedback that the income criteria for the proposed middleincome exemption is too high, staff from the Mayor's Office of Housing and Community Development (MOHCD) have confirmed that the 150% AMI threshold is appropriate and consistent with the agency's eligibility criteria for the Middle Income Rental Housing Program.⁴

Finally, in response to stakeholder comments, staff have investigated whether impact fees could be assessed on space devoted to accessory parking. They found that charging such uses cannot be justified by the TSF Nexus Study, as the study did not include an analysis of whether the amount of accessory parking has a corresponding impact on increased demand for transportation services. However, as mentioned above, parking reduction may be one of the tools considered as part of the Transportation Demand Management program currently under development by the City.

ENVIRONMENTAL REVIEW

The proposal to create a new Planning Code Section 411A; amend Planning Code Sections 411 (Transit Impact Development Fee), 401 (Definitions), and 406 (Waiver, Reduction, or Adjustment of Development Project Requirements); and to make other conforming amendments to the Area Plan Fees in Planning Code Article 4 is exempt from environmental review under Section 15378(b)(4) of the CEQA Guidelines.

RECOMMENDATION:		Recommendation of Approval	
Attachments	· •		
Exhibit A:	Draft Planni	ng Commission Resolution	
Exhibit B:	Board of Sup	pervisors File No. 150790	
Exhibit C:	CEQA Findi	ngs	
Exhibit D:	San Francisc	o Transportation Sustainability Fee (TSF) Nexus Study	
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- Exhibit E: San Francisco Transportation Sustainability Fee Economic Feasibility Study
- Exhibit F: TSF Stakeholder Outreach List
- Exhibit G: Public Comments

⁴ More information on the Middle Income Rental Housing Program is available at: http://sf-moh.org/index.aspx?page=1411.

FILE NO. 150790

SUBSTITUTED 7/28/2015

ORDINANCE NO.

[Planning Code - Establishing a New Citywide Transportation Sustainat	oility Fee]
² Ordinance amending the Planning Code by establishing a new city	wide Transportation
³ Sustainability Fee and suspending application of the existing Tran	sit Impact
⁴ Development Fee, with some exceptions, as long as the Transport	ation Sustainability
⁵ Fee remains operative; amending Section 401 to add definitions re	flecting these
⁶ changes; amending Section 406 to clarify affordable housing and I	nomeless shelter
⁷ exemptions from the Transportation Sustainability Fee; making co	nforming
⁸ amendments to the Area Plan fees in Planning Code, Article 4; affi	rming the Planning
⁹ Department's determination under the California Environmental Qu	uality Act; and
¹⁰ making findings, including general findings, findings of public nec	essity, convenience,
and welfare, and findings of consistency with the General Plan, an	d the eight priority
¹² policies of Planning Code, Section 101.1.	
13 NOTE: Unchanged Code text and uncodified text are in pla 14 Additions to Codes are in single-underline italics Times	iin Arial font. <u>5 New Roman font</u> .
Deletions to Codes are in strikethrough italics Times No15Board amendment additions are in double-underline	:w Roman font . <u>d Arial font</u> .
Board amendment deletions are in strikethrough Aria16Asterisks (* * * *) indicate the omission of unchanged	al font . ged Code
subsections or parts of tables.	
18 Bo it ordained by the Deeple of the City and County of San Franc	
19 Section 1. Findings. The Peord of Supervisors of the City and C	county of Son
20	ounty of San
21 21	
(a) The Planning Department has determined that the actions	contemplated in this
ordinance comply with the California Environmental Quality Act (Californ	nia Public Resources
Code Section 21000 et seq.). Said determination is on file with the Clerk	< of the Board of
25	

Supervisors in File No. ____ and is incorporated herein by reference. The Board affirms this
 determination.

On , the Planning Commission, in Resolution No. 3 (b) adopted findings that the actions contemplated in this ordinance are consistent, on balance, 4 5 with the City's General Plan and eight priority policies of Planning Code Section 101.1. The Board adopts these findings as its own. A copy of said Resolution is on file with the Clerk of 6 the Board of Supervisors in File No. _____, and is incorporated herein by reference. 7 On , the Planning Commission, in Resolution No. 8 (c) approved this legislation, recommended it for adoption by the Board of Supervisors, and 9 adopted findings that it will serve the public necessity, convenience and welfare. Pursuant to 10 11 Planning Code Section 302, the Board adopts these findings as its own. A copy of said 12 Resolution is on file with the Clerk of the Board of Supervisors in File No. _____, and is incorporated by reference herein. 13 14 Section 2. The Planning Code is hereby amended by adding Sections 411A, 411A.1, 15 411A.2, 411A.3, 411A.4, 411A.5, 411A.6, 411A.7, and 411A.8, to read as follows: 16 17

18

<u>SEC. 411A. TRANSPORTATION SUSTAINABILITY FEE.</u>

19 <u>Sections 411A.1 through 411A.8 (hereafter referred to collectively as "Section 411A") set forth</u>
 20 <u>the requirements and procedures for the Transportation Sustainability Fee ("TSF").</u>

21

22

SEC. 411A.1. FINDINGS.

23 (a) In 1981, San Francisco ("the City") enacted Ordinance No. 224-81, imposing a Transit

24 Impact Development Fee ("TIDF") on new office development in the downtown area. The TIDF was

25 <u>based on studies showing that the development of new office uses places a burden on the City's transit</u>

1	system, especially in the downtown area of San Francisco during commute hours, known as "peak
2	periods."
•3	(b) The City later amended the TIDF, and made it applicable to non-residential
4	Development Projects citywide, recognizing that development has transportation impacts across the
5	City's transportation network.
6	(c) Starting in 2009, the City and the San Francisco County Transportation Authority
7	worked to develop the concept of a comprehensive citywide transportation fee and supporting nexus
.8	study (the "TSF Nexus Study"). The fee would offset impacts of Development Projects, both residential
9	and non-residential, on the City's transportation network, including impacts on transportation
10	infrastructure that support pedestrian and bicycle travel. The Nexus Study is on file with the Clerk of
11	the Board of Supervisors in File No. , and is incorporated herein by reference.
12	(d) The TSF Nexus Study concluded that all new land uses in San Francisco will generate
13	an increased demand for transportation infrastructure and services, and recommended that the TSF
14	apply to both residential and non-residential Development Projects in the City.
15	(e) In accordance with the TSF Nexus Study, Section 411A imposes a citywide
16	transportation fee, the TSF, which will allow the San Francisco Municipal Transportation Agency
17	("SFMTA") and other regional transportation agencies serving San Francisco to meet the demand
18	generated by new development and thus maintain their existing level of service. Section 411A will
19	require sponsors of Development Projects in the City to pay a fee that is reasonably related to the
20	financial burden such projects impose on the City. This financial burden is measured by the cost that
21	will be incurred by SFMTA and other transportation agencies serving San Francisco to meet the
22	demand for transit capital maintenance, transit capital facilities and fleet, and pedestrian and bicycle
23	infrastructure (also referred to as "complete streets" infrastructure) created by new development
24	throughout the City.
25	

1	(f) The TSF Nexus Study justifies charging fee rates higher than those Section 411A
2	imposes. The rates imposed herein take into consideration the recommendations of a TSF Economic
3	Feasibility Study that the City prepared in conjunction with TSF. The TSF Economic Feasibility Study
4	took into account the impact of the TSF on the feasibility of development, throughout the City. The TSF
5	Economic Feasibility Study is on file with the Clerk of the Board of Supervisors in File No., and
6	is incorporated herein by reference.
7	(g) The fee rates charged herein are no higher than necessary to cover the reasonable costs
8	of providing transportation infrastructure and service to the population associated with the new
<u>9</u>	Development Projects, such as residents, visitors, employees and customers. The TSF will provide
10	revenue that is significantly below the costs that SFMTA and other transit providers will incur to
11	mitigate the transportation infrastructure and service needs resulting from the Development Projects.
12	(h) The TSF is an efficient and equitable method of providing funds to mitigate the
13	transportation demands imposed on the City by new Development Projects.
14	(i) Based on the above findings and the TSF Nexus Study, the City determines that the TSF
15	satisfies the requirements of California Government Code Section 66001 et seq. ("the Mitigation Fee
16	<u>Act"), as follows:</u>
17	(1) The purpose of the TSF is to help meet the demands imposed on the City's
18	transportation system by new Development Projects.
19	(2) Funds from collection of the TSF will be used to meet the demand for transit
20	capital maintenance, transit capital facilities and fleet, and pedestrian and bicycle infrastructure
21	generated by new development in the City.
22	(3) There is a reasonable relationship between the proposed uses of the TSF and the
23	impacts of Development Projects subject to the TSF on the transportation system in the City.
24	(4) There is a reasonable relationship between the types of Development Projects on
25	which the TSF will be imposed and the need to fund transportation system improvements.

. . . .

1	(5) There is a reasonable relationship between the amount of the TSF to be imposed
2	on Development Projects and the impact on transit resulting from such projects.
3	
4	SEC. 411A.2. DEFINITIONS.
5	See Section 401 of this Article 4 for definitions of terms applicable to this Section 411A. In
6	addition, the following abbreviations are used throughout Section 411A: TIDF (Transit Impact
7	Development Fee); TSF (Transportation Sustainability Fee).
8	
9	SEC. 411A.3. APPLICATION OF TSF.
10	(a) Except as provided in Subsection (b), the TSF shall apply to any Development Project in
11	the City that results in:
12	(1) More than twenty new dwelling units;
13	(2) New group housing facilities, or additions of 800 gross square feet or more to an
14	existing group housing facility;
15	(3) New construction of a Non-Residential or PDR use in excess of 800 gross square
16	feet, or additions of 800 square feet or more to an existing Non-Residential or PDR use; or
17	(4) Change or Replacement of Use, such that the rate charged for the new use is
18	higher than the rate charged for the existing use, regardless of whether the existing use previously paid
19	the TSF or TIDF.
20	(b) Exemptions: Notwithstanding Subsection (a), the TSF shall not apply to the following:
21	(1) City projects. Development Projects on property owned by the City, except for
22	that portion of a Development Project that may be developed by a private sponsor and not intended to
23	be occupied by the City or other agency or entity exempted under Section 411A, in which case the TSF
24	shall apply only to such non-exempted portion. Development Projects on property owned by a private
25	

.

1	person or entity and leased to the City shall be subject to the fee, unless such Development Project is
2	otherwise exempted under Section 411A.
3	(2) Redevelopment Projects. Development Projects in a Redevelopment Plan Area
4	or in an area covered by a Development Agreement in existence at the time a building or site permit is
5	issued for the Development Project, to the extent payment of the TSF would be inconsistent with such
6	Redevelopment Plan or Development Agreement.
7	(3) Projects of the United States. Development Projects located on property owned
8	by the United States or any of its agencies to be used exclusively for governmental purposes.
9	(4) Projects of the State of California. Development Projects located on property
10	owned by the State of California or any of its agencies to be used exclusively for governmental
11	purposes.
12	(5) Affordable Housing Projects. Affordable housing, pursuant to the provisions of
13	Planning Code Section 406(b), other than that required by Planning Code Sections 415 or 419 et seq.,
14	or any units that trigger a Density Bonus under California Government Code Sections 65915-65918,
15	(6) Small Businesses. Expansion of any existing Non-Residential or PDR use,
16	whether through a Change of Use or an expansion to an existing structure, provided that: (A) the gross
17	square footage of both the existing and the resulting use is not greater than 5,000 gross square feet,
18	and (B) the resulting use is not a Formula Retail use, as defined in Section 303.1 of this Code. This
19	exemption shall not apply to new construction or Replacement of Use.
20	(7) Charitable Exemptions.
21	(A) The TSF shall not apply to any portion of a project located on a property
22	or portion of a property that will be exempt from real property taxation or possessory interest taxation
23	under California Constitution, Article XIII, Section 4, as implemented by California Revenue and
24	Taxation Code Section 214. However, any Post-Secondary Educational Institution that requires an
25	

1	Institutional Master Plan under Section 304.5 of the Planning Code shall not be eligible for this
2	charitable exemption.
3	(B) It is anticipated that by January 1, 2030, the hospital seismic retrofitting
4	process mandated by Article 8 (commencing with Section 15097.100) of Chapter 1, Division 12.5 of the
5	California Health and Safety Code will have been completed, although the State Legislature may
6	extend the deadline. It is the intention of the Board of Supervisors to consider, when that process is
7	completed, whether hospitals that require an Institutional Master Plan under Section 304.5 of the
8	Planning Code should be subject to the TSF.
9	(C) Any project receiving a Charitable Exemption shall maintain its tax
10	exempt status, as applicable, for at least 10 years after the issuance of its Certificate of Final
11	Completion. If the property or portion thereof loses its tax exempt status within the 10-year period, then
12	the property owner shall be required to pay the TSF that was previously exempted. Such payment shall
13	be required within 90 days of the property losing its tax exempt status.
14	(D) If a property owner fails to pay the TSF within the 90-day period, a
15	notice for request of payment shall be served by the Development Fee Collection Unit at DBI under
16	Section 107A.13 of the San Francisco Building Code. Thereafter, upon nonpayment, a lien proceeding
17	shall be instituted under Section 408 of this Article and Section 107A.13.15 of the San Francisco
18	Building Code.
19	(E) The Zoning Administrator shall approve and order the recordation of a
20	Notice in the Official Records of the Recorder of the City and County of San Francisco for the subject
21	property prior to the issuance of a building or site permit. This Notice shall state the amount of the TSF
22	exempted per this subsection (b)(7). It shall also state the requirements and provisions of subsections
23	<u>(b)(7)(A) and (b)(7)(C) above.</u>
24	(c) Relationship between the TSF and Area Plan Fees Devoted to Transit. Except as
25	provided in subsection (d), all Development Projects subject to the TSF shall pay the full TSF. Where

1	Development Projects are subject to both the TSF and an Area Plan Impact Fee, a portion of which is
2	dedicated to transit improvements, the Development Projects shall pay the fees as follows:
3	(1) Non-Residential portions of developments shall pay both the TSF and the Area Plan
4	Impact Fee.
5	(2) Residential portions of developments shall pay the TSF. The transit component of
6	an Area Plan Impact Fee applicable to the Residential portion of such development may be reduced by
7	the amount of TSF due, up to the full amount, as set forth in Sections 421.3, 422.3, 423.3 and 424 of
8	this Code.
9	(3) The Planning Department shall maintain a master fee schedule that clearly
10	identifies, for each Area Plan Impact Fee: the transit portion of the Area Plan Impact Fee, the amount
11	of such Area Plan Impact Fee that may be reduced in accordance with subsection $(c)(2)$, above, and the
12	resulting net Area Plan Impact Fee after taking the TSF reduction into account.
13	(d) Application of the TSF to Projects in the Approval Process at the Effective Date of
14	Section 411A. The TSF shall apply to Development Projects that are in the approval process at the
15	effective date of Section 411A, except as modified below:
16	(1) Projects that have a Development Application approved before the effective date
17	of this Section shall not pay the TSF, but shall be subject to the TIDF at the rate applicable per
1.8	Planning Code Sections 411.3(e) and 409, as well as any other applicable fees.
19	(2) Projects that have filed a Development Application or environmental review
20	application before the effective date of this Section, but have not received approval of any such
21	application, shall pay the TSF as follows:
22 [.]	(A) Residential Uses subject to the TSF shall pay 50% of the applicable
23	residential TSF rate, as well as any other applicable fees.
24	(B) The Non-residential portion of any project shall pay the applicable TIDF
25	rate per Planning Code Sections 411.3(e) and 409, as well as any other applicable fees.

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1	(e) Effect of TSF on TIDF and Development Subject to TIDF.
2	(1) The provisions of this Section 411A are intended to supersede the provisions of
3	Section 411 et seq. as to new development in the City as of the effective date of Section 411A, except as
4	stated below. The provisions of Section 411 et seq. are hereby suspended, with the following
5	exceptions:
6	(A) Section 411 et seq. shall remain operative and effective with respect to
7	any Redevelopment Plan, Development Agreement, Interagency Cooperation Agreement, or any other
8	agreement entered into by the City that is valid and effective on the effective date of Section 411A, and
9	that by its terms would preclude the application of Section 411A, and instead allow for the application
10	of Section 411 et seq.
11	(B) Section 411 et seq. shall remain operative and effective with respect to
12	Development Projects that are in the approval process as of the effective date of Section 411A, and for
13	which the TIDF is imposed as set forth in Section 411A.3(d).
14	(C) Section 411 et seq. shall remain operative and effective with respect to
15	imposition and collection of the TIDF for any new development for which a Development Application
16	was approved prior to the effective date of Section 411A, and for which TIDF has not been paid.
17	(2) Notwithstanding subsection (e)(1) above, if the City Attorney certifies in writing
18	to the Clerk of the Board of Supervisors that a court has determined that the provisions of Section 411A
19 ⁻	are invalid or unenforceable in whole or substantial part, the provisions of Section 411 shall no longer
20	be suspended and shall become operative as of the effective date of the court ruling. In that event, the
21	City Attorney shall cause to be printed appropriate notations in the Planning Code indicating that the
22	provisions of Section 411A are suspended, and the provisions of Section 411 are no longer suspended.
23	(3) The City Attorney's certification referenced in subsection (e)(2) above shall be
24	superseded if the City Attorney thereafter certifies in writing to the Clerk of the Board of Supervisors
25	that the provisions of Section 411A are valid and enforceable in whole or in substantial part because

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1	the court decision referenced in subsection (e)(2) has been reversed, overturned, invalidated, or
2	otherwise rendered inoperative with respect to Section 411A. In that event, the provisions of Section
3	411A shall no longer be suspended and shall become operative as of the date the court decision no
4	longer governs, and the provisions of Section 411 shall be suspended except as specified in Section
5	411A. Further, the City Attorney shall cause to be printed appropriate notations in the Planning Code
6	indicating the same.
7	
8	SEC. 411A.4. CALCULATION OF TSF.
9	(a) Calculation. The TSF shall be calculated on the basis of the number of gross square feet
10	of the Development Project, multiplied by the TSF rate in effect at the issuance of the First
11	Construction Document for each of the applicable land use categories within the Development Project,
12	as provided in the Fee Schedule set forth in Section 411A.5, except as provided in subsection (b) below.
13	An accessory use shall be charged at the same rate as the underlying use to which it is accessory. In
14	reviewing whether a Development Project is subject to the TSF, the project shall be considered in its
15	entirety. A project sponsor shall not seek multiple applications for building permits to evade paying the
16	TSF for a single Development Project.
17	(b) Change or Replacement of Use. When calculating the TSF for a development project in
18	which there is a Change of Use such that the rate charged for the new land use category is higher than
19	the rate charged for the category of the existing legal land use, the TSF per square foot rate shall be
20	the difference between the rate charged for the new and the existing use.
21	· · · · · · · · · · · · · · · · · · ·
22	SEC. 411A.5. TSF SCHEDULE.
23	Development Projects subject to the TSF shall pay the following fees, as adjusted annually in
24	accordance with Planning Code Section 409(b).
25	· · · ·

1			
2	Table 411A.5. TSF Schedule		
3	Land Use Categories	TSF Per Gross Square Foo	<u>t</u>
4		of Development Project	
5	<u>Residential</u>	<u>\$ 7.74</u>	
6	<u>Non-Residential</u>	<u>\$ 18.04</u>	
7	Production, Distribution and Repair	<u>\$ 7.61</u>	
8	· · · · · · · · · · · · · · · · · · ·		
9 ·	SEC. 411A.6. TSF EXPENDITUR	<u>E PROGRAM</u>	
10	As set forth in the TSF Nexus Study.	on file with the Clerk of the Board o	of Supervisors File No
11	TSF funds may only be used t	o reduce the hurden imposed by Dev	velopment Projects on
12	the Citv's transportation system. Expenditu	res shall be allocated as follows, giv	ving priority to specific
13	proiects identified in the different Area Plan	25:	<u> </u>
14	<u>p. 2 </u>		
15	<u>Table 411A.6</u>	A. <u>TSF Expenditure Program</u>	·····
16	Transit Capital Maintenance	· · · · · · · · · · · · · · · · · · ·	
17	<u>Subtotal</u>	· · · · · · · · · · · · · · · · · · ·	<u>61%</u>
18	Transit Service Expansion & Reliability Imp	provements – San Francisco	~
19	<u>Subtotal</u>		<u>32%</u>
20	Transit Service Expansion & Reliability Imp	provements – Regional Transit	
21	<u>Providers</u>		
22	Subtotal		<u>2%</u>
23	Complete Streets (Bicycle and Pedestrian) 1	mprovements	
24	Subtotal		<u>3%</u>
25	Program Administration		<u>2%</u>

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<u>Total</u>	<u>100.0%</u>
Within the Rincon Hill Community Improvements Program Area, per Plann	ing Code Section
418 and the Visitacion Valley Fee Area, per Planning Code Section 420, expenditur	<u>res shall be</u>
allocated as follows:	
Table 411A.6B. TSF Expenditure Program in Rincon Hill and Visitaci	ion Valley
Transit Capital Maintenance	
Subtotal	<u>61%</u>
Transit Service Expansion & Reliability Improvements – San Francisco	
Subtotal	<u>35%</u>
Transit Service Expansion & Reliability Improvements – Regional Transit	
<u>Providers</u>	······································
Subtotal	<u>2%</u>
Complete Streets (Bicycle and Pedestrian) Improvements	
Subtotal	<u>0%</u>
Program Administration	<u></u> 2%
Total	<u>100.0%</u>
<u>SEC. 411A.7. TSF FUND</u>	
Money received from collection of the TSF, including earnings from investme	<u>nents of the TSF</u>
shall be held in trust by the Treasurer of the City and County of San Francisco und	er California
Government Code Section 66006 of the Mitigation Fee Act. It shall be distributed of	according to the
fiscal and budgetary provisions of the San Francisco Charter and the Mitigation Fe	<u>ee Act, subject to</u>
following conditions and limitations. As reasonably necessary to mitigate the impa	<u>icts of new</u>
development on the City's public transportation system. TSF funds may be used to j	fund transit capi

1	maintenance projects, transit capital facilities and fleet, and complete streets (pedestrian and bicycle)
2	infrastructure. These expenditures may include, but are not limited to: capital costs associated with
3	establishing new transit routes, expanding transit routes, and increasing service on existing transit
4	routes, including, but not limited to, procurement of related items such as rolling stock, and design and
5	construction of bus shelters, stations, tracks, and overhead wires; capital or maintenance costs
6	required to add revenue service hours or enhanced capacity to existing routes; capital costs of
7	pedestrian and bicycle facilities, including, but not limited to, sidewalk paving and widening,
8	pedestrian and bicycle signalization of crosswalks or intersection, bicycle lanes within street right-of-
9	way, physical protection of bicycle facilities from motorized traffic, bike sharing, bicycle parking, and
10	traffic calming. Proceeds from the TSF may also be used to administer, enforce, or defend Section
11	<u>411A.</u>
12	
13	SEC. 411A.8. FIVE YEAR REVIEW OF ECONOMIC FEASIBILITY STUDY.
14	Every five years, or sooner if requested by the Mayor or the Board of Supervisors, the SFMTA
15	shall update the TSF Economic Feasibility Study. This update shall analyze the impact of the TSF on
16	the feasibility of development, throughout the City. This update shall be in addition to the five-year
17	evaluation of all development fees mandated by Section 410 of this Code.
18	
19	Section 3. The Planning Code is hereby amended by amending Section 411, to read
20	as follows:
21	SEC. 411. TRANSIT IMPACT DEVELOPMENT FEE.
22	(a) Sections 411.1 through 411.9, hereafter referred to as Section 411.1 et seq., set
23	forth the requirements and procedures for the TIDF. The effective date of these requirements
24	shall be the date the requirements were originally effective or were subsequently modified,
25	whichever applies.

1	(b) Partial Suspension of Section 411 et seq. In accordance with Planning Code Section
2	411A.3(e), the provisions of Section 411A are intended, with certain exceptions, to supersede the
3	provisions of Section 411 et seq., as to new development in the City as of the effective date of Section
4	411A. Accordingly, Section 411A.3(e) suspends, with certain exceptions, the operation of Section 411
5	et seq., and states the circumstances under which such suspension shall be lifted.
6	
7	Section 4. The Planning Code is hereby amended by revising Section 401, to read as
8	follows:
9	SEC. 401. DEFINITIONS.
10	* * * *
11	"Area Plan Impact Fee" shall mean a development impact fee collected by the City to mitigate
12	impacts of new development in the Area Plans of the San Francisco General Plan, under Article 4 of
13	the Planning Code.
14	* * * *
15	"Development Application" shall mean any application for a building permit, site permit,
16	Conditional Use, Variance, Large Project Authorization, or any application pursuant to Planning Code
17	Sections 309, 309.1, or 322.
18	* * * *
19	<u>"Hope SF Project Area" shall mean an area owned by or previously owned by the San</u>
20	Francisco Housing Authority that is currently undergoing, or planned to undergo redevelopment,
21	whereby existing affordable dwelling units will be replaced, new affordable housing units will be
22	constructed, and market-rate units may be constructed as a means to cross-subsidize newly needed
23	infrastructure and affordable units. Hope SF Project Area shall include the Hunters View project,
24	which is located within the Hunters View Special Use District, the Potrero Terrace and Annex Project,
25	which includes Assessor's Block 4367, Lots 004 and 004A; Block 4220A, Lot 001, Block 4222, Lot 001;

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1	and Block 4223, Lot 001; and the Sunnydale / Velasco Project, which includes Assessor's Block 6310,
2	Lot 001; Block 6311, Lot 001; Block 6312, Lot 001; Block 6313, Lot 001; Block 6314, Lot 001; and
3	<u>Block 6315, Lot 001.</u>
4	
5	Section 5. The Planning Code is hereby amended by revising Section 406, to read as
6	follows:
7	SEC. 406. WAIVER, REDUCTION, OR ADJUSTMENT OF DEVELOPMENT
8	PROJECT REQUIREMENTS.
9	(a) Waiver or Reduction Based on Absence of Reasonable Relationship.
10	(1) The sponsor of any development project subject to a development fee or
11	development impact requirement imposed by this Article may appeal to the Board of
12	Supervisors for a reduction, adjustment, or waiver of the requirement based upon the absence
13	of any reasonable relationship or nexus between the impact of development and either the
14	amount of the fee charged or the on-site requirement.
15	(2) Any appeal authorized by this Section shall be made in writing and filed with
16	the Clerk of the Board no later than 15 days after the date the Department or Commission
17	takes final action on the project approval that assesses the requirement. The appeal shall set
18	forth in detail the factual and legal basis for the claim of waiver, reduction, or adjustment.
19	(3) The Board of Supervisors shall consider the appeal at a public hearing within
20	60 days after the filing of the appeal. The appellant shall bear the burden of presenting
21	substantial evidence to support the appeal, including comparable technical information to
22	support appellant's position. The decision of the Board shall be by a simple majority vote and
23	shall be final.
24	(4) If a reduction, adjustment, or waiver is granted, any change in use within the
25	project shall invalidate the waiver, adjustment, or reduction of the fee or inclusionary

requirement. If the Board grants a reduction, adjustment or waiver, the Clerk of the Board
 shall promptly transmit the nature and extent of the reduction, adjustment or waiver to the
 Development Fee Collection Unit at DBI and the Unit shall modify the Project Development
 Fee Report to reflect the change.

5

(b) Waiver or Reduction, Based on Housing Affordability.

6 (1) An affordable housing unit shall receive a waiver from the Rincon Hill
7 Community Infrastructure Impact Fee, the Market and Octavia Community Improvements
8 Impact Fee, the Eastern Neighborhoods Infrastructure Impact Fee, the Balboa Park Impact
9 Fee, and the Visitacion Valley Community Facilities and Infrastructure Impact Fee, and the
10 <u>Transportation Sustainability Fee</u>, if the affordable housing unit <u>is located within a HOPE SF</u>
11 <u>Project Area, or if the affordable housing unit</u>:

- (A) is <u>i</u>) affordable to a household at or below 80% of the Area Median Income
 (as published by HUD), including units that qualify as replacement Section 8 units under the
 HOPE SF program, <u>or ii</u>) affordable to a household at or below 150% of the Area Median Income (as
 published by HUD), if located within a building where all residential units are income restricted,
 except as provided in subsection (b)(3), below;
- 17

18

(B) is subsidized by MOH, the San Francisco Housing Authority, and/or the San Francisco Redevelopment Agency; and

(C) is subsidized in a manner which maintains its affordability for a term no less
than 55 years, whether it is a rental or ownership opportunity. Project sponsors must
demonstrate to the Planning Department staff that a governmental agency will be enforcing
the term of affordability and reviewing performance and service plans as necessary.
(2) Projects that meet the requirements of this subsection are eligible for a 100

24 percent fee reduction until an alternative fee schedule is published by the Department.

25

(3) Projects that are located within a HOPE SF Project Area are eligible for a 100 percent
 fee reduction, applicable both to the affordable housing units and the market-rate units within such
 projects.

4 (34) This waiver clause shall not be applied to units built as part of a developer's
5 efforts to meet the requirements of the Inclusionary Affordable Housing Program, *and*-Sections
6 415 or 419 of this Code. or any units that trigger a Density Bonus under California Government
7 Code Sections 65915-65918.

(c) Waiver for Homeless Shelters. A Homeless Shelter, as defined in Section 102 of
this Code, is not required to pay the Rincon Hill Community Infrastructure Impact Fee, the
Transit Center District Impact Fees, the Market and Octavia Community Improvements Impact
Fee, the Eastern Neighborhoods Infrastructure Impact Fee, the Balboa Park Impact Fee, *and*the Visitacion Valley Community Facilities and Infrastructure Impact Fee.

14 (d) Waiver Based on Duplication of Fees. The City shall make every effort not to 15 assess duplicative fees on new development. In general, project sponsors are only eligible for fee waivers under this Subsection if a contribution to another fee program would result in a 16 17 duplication of charges for a particular type of community infrastructure. The Department shall 18 publish a schedule annually of all known opportunities for waivers and reductions under this 19 clause, including the specific rate. Requirements under Section 135 and 138 of this Code do 20 not qualify for a waiver or reduction. Should future fees pose a duplicative charge, such as a 21 Citywide open space or childcare fee, the same methodology shall apply and the Department 22 shall update the schedule of waivers or reductions accordingly.

23

24 Section 6. The Planning Code is hereby amended by revising Sections 418.3, 420.3 25 and 424.7.2, to read as follows:

1	SEC. 418. RINCON HILL COMMUNITY IMPROVEMENTS FUND AND SOMA
2	COMMUNITY STABILIZATION FUND.
3	* * * *
4	SEC. 418.3. APPLICATION.
5	* * * *
6	(c) Fee Calculation for the Rincon Hill Community Infrastructure Impact Fee. For
7	development projects for which the Rincon Hill Community Infrastructure Impact Fee is
8	applicable:
9	(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table
10	418.3A, and
11	(2) Any replacement of gross square feet or change of use shall pay per the Fee
12	Schedule in Table 418.3B.
13	(3) No Reduction of Residential Fee. The transit component of this fee applicable to the
14	Residential portion of a Development Project shall not be reduced by the amount of TSF due for the
15	same Residential portion, pursuant to Planning Code Section 411A.3(b).
16	* * * *
17	SEC. 420. VISITATION VALLEY COMMUNITY FACILITIES AND
18	INFRASTRUCTURE FEE AND FUND.
19	* * * *
20	SEC. 420.3 APPLICATION OF VISITACION VALLEY COMMUNITY
21	IMPROVEMENTS FACILITIES AND INFRASTRUCTURE FEE
22	* * * *
23	(e) No Reduction of Residential Fee. The transit component of this fee applicable to the
24	<u>Residential portion of a Development Project shall not be reduced by the amount of TSF due for the</u>
25	same Residential portion, pursuant to Planning Code Section 411A.3(b).

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1	* * * *
2	SEC. 424.7. TRANSIT CENTER DISTRICT TRANSPORTATION AND STREET
3	IMPROVEMENT IMPACT FEE AND FUND.
4	* * * *
5	SEC. 424.7.2. APPLICATION OF TRANSIT CENTER DISTRICT
6	TRANSPORTATION AND STREET IMPROVEMENT IMPACT FEE.
7	* * * *
8	(c) Fee Calculation for the Transit Center District Transportation and Street
9	Improvement Impact Fee. For development projects for which the Transit Center District
10	Transportation and Street Improvement Impact Fee is applicable the corresponding fee for net
11	addition of gross square feet is listed in Table 424.7A. Where development project includes
12	more than one land use, the overall proportion of each use relative to other uses on the lot
13	shall be used to calculate the applicable fees regardless of the physical distribution or location
14	of each use on the lot. If necessary, the Director shall issue a Guidance Statement clarifying
15	the methodology of calculating fees.
16	(1) Transit Delay Mitigation Fee. The fee listed in Column A shall be assessed
17	on all applicable gross square footage for the entire development project.
18	(2) Base Fee . The fee listed in Column B shall be assessed on all applicable
19	gross square footage for the entire development project.
20	(3) Projects Exceeding FAR of 9:1 . For development projects that result in the
21	Floor Area Ratio on the lot exceeding 9:1, the fee listed in Column C shall be assessed on all
22	applicable gross square footage on the lot above an FAR of 9:1.
23	(4) Projects Exceeding FAR of 18:1 . For development projects that result in the
24	Floor Area Ratio on the lot exceeding 18:1, the fee listed in Column D shall be assessed on all
25	applicable gross square footage on the lot above an FAR of 18:1.

1	(5) For projects that are eligible to apply TDR units to exceed an FAR of 9:1
2	pursuant to Section 123(e)(1), the fee otherwise applicable to such square footage according
3	to subsections (3) and (4) above shall be waived.
4	(6) No Reduction of Residential Fee. The transit component of this fee applicable to the
5	Residential portion of a Development Project shall not be reduced by the amount of TSF due for the
6	same Residential portion, pursuant to Planning Code Section 411A.3(b).
7	* * * *
8	
9	Section 7. The Planning Code is hereby amended by revising Sections 421.3, 422.3,
10	423.3, 423.5 and 424.3, and deleting Section 421.7, to read as follows:
11	SEC. 421. MARKET AND OCTAVIA COMMUNITY IMPROVEMENTS FUND.
12	* * * *
13	SEC. 421.3. APPLICATION OF COMMUNITY IMPROVEMENTS IMPACT FEE.
14	* * * *
15	(c) Fee Calculation for the Market and Octavia Community Improvement Impact Fee.
16	For development projects for which the Market and Octavia Community Improvements Impact
17	Fee is applicable:
18	(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table
19	421.3A, and
20	(2) Any replacement of gross square feet or change of use shall pay per the Fee
21	Schedule in Table 421.3B.
22	(3) Reduction of Residential Fee. The transit component of this fee applicable to the
23	Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of
24	TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).
25	* * * *

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1

SEC. 421.7. TRANSPORTATION STUDIES AND FUTURE FEES.

2 (a) Purpose. Studies conducted by the City including the Transit Impact Development Fee 3 nexus study, the ongoing Eastern Neighborhoods studies, and others indicate that new residential 4 development and the creation of new non-residential or residential parking facilities negatively impact 5 the City's transportation infrastructure and services. The purpose of this Section is to authorize a nexus 6 study establishing the impact of new residential development and new parking facilities, in nature and 7 amount, on the City's transportation infrastructure and parking facilities and, if justified, to impose 8 impact fees on residential development and projects containing parking facilities. 9 (b) Timing. No later than October 15, 2008, the City shall initiate a study as described below.

- *The agencies described in subsection (c) shall develop a comprehensive scope and timeline of this study which will enable the Board of Supervisors to pursue policy recommendations through the legislative process as soon as twelve months after the study's initiation.*
- 13 (c) Process. The study shall-be-coordinated by the Municipal Transportation Agency (MTA) 14 and the City Attorney's Office. The study shall build on existing Nexus Study work including recently 15 published nexus studies for parks and recreation, childcare facilities, the existing Transit Development 16 Impact Fee Nexus Study, and all relevant area plan nexus analysis. The MTA shall coordinate with all 17 relevant government agencies including the San Francisco County Transportation Authority, the 18 Planning Department, the Mayor's Office of Housing, the Controller's Office, the City Attorney's Office 19 and the City Administrator by creating a task force that meets regularly to discuss the study and 20 resultant policy and program recommendations. The MTA shall hire consultants as deemed
- 21 *appropriate to complete the technical analysis.*
- (d) Scope. The study shall determine the impact, in nature and amount, of new residential
 development and new parking facilities, including new individual parking spaces, on transportation
 infrastructure and services within the City and County of San Francisco. The study shall not consider
 or develop specific transportation infrastructure improvement recommendations. The study shall make

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 mechanisms for funding new transportation infrastructure and services including but not limited to new
 residential transit impact fees and new parking impact fees.
 (e) Springing Condition Projects Subject to Future Fees. Based on the findings of the above-

5 referenced is study the City anticipates that the Board may adopt new impact fees to offset the impact of 6 new parking facilities and residential development on San Francisco's transportation network. As the 7 Market and Octavia Plan Area is one of the first transit oriented neighborhood plans in the City and 8 County of San Francisco the City should strive for a successful coordination of transit oriented 9 development with adequate transportation infrastructure and services. All residential and non-10 residential development projects in the Market and Octavia Plan Area that receive Planning 11 Department or Commission approval on or after the effective date of this Section shall be subject to any 12 future Citywide or Plan specific parking impact fees or residential transit impact fees that are 13 established before the project receives a first certificate of occupancy. The Planning Department and 14 Planning Commission shall make payment of any future residential transit impact fee or parking 15 impact fee a condition of approval of all projects in the Market and Octavia Plan Area that receive 16 Planning Department or Commission approval on or after the effective date of this Section, with the 17 following maximum amounts; 18 (1) Parking Impact fee no more than \$5.00 per square foot of floor area dedicated to parking. (2) Transit Impact fee no more than \$9.00 per square foot of residential and non-residential 19 20 floor area:

21 ****

23

* * * *

22 SEC. 422. BALBOA PARK COMMUNITY IMPROVEMENTS FUND.

24 SEC. 422.3. APPLICATION OF COMMUNITY IMPROVEMENT IMPACT FEE. 25 ****

1	(c) Fee Calculation for the Balboa Park Impact Fee. For development projects for
2	which the Balboa Park Impact Fee is applicable:
3	(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table
4	422.3A, and
5	(2) Any replacement of gross square feet or change of use shall pay per the Fee
6	Schedule in Table 422.3B.
7	(3) Reduction of Residential Fee. The transit component of this fee applicable to the
8	Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of
9	TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).
10	* * * *
11	SEC. 423. EASTERN NEIGHBORHOODS IMPACT FEES AND PUBLIC BENEFITS
12	FUND.
13	* * * *
14	SEC. 423.3. APPLICATION OF EASTERN NEIGHBORHOODS INFRASTRUCTURE
15	IMPACT FEE.
16	* * * *
17	(c) Fee Calculation for the Eastern Neighborhoods Infrastructure Impact Fee. For
18	development projects for which the Eastern Neighborhoods Infrastructure Impact Fee is
19	applicable:
20	(1) Any net addition of gross square feet shall pay per the Fee Schedule in Table
21	423.3A. and
22	(2) Any replacement of gross square feet or change of use shall pay per the Fee
23	Schedule in Table 423.3B.
24	

1

(3) Reduction of Residential Fee. The transit component of this fee applicable to the

- 2 <u>Residential portion of a Development Project shall be reduced, up to the full amount, by the amount of</u>
- 3 TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).
- 4

5

SEC. 423.5. THE EASTERN NEIGHBORHOODS COMMUNITY IMPROVEMENTS

6 **FUND**.

* * * *

* * * *

7

Table 423.5 8 BREAKDOWN OF USE OF EASTERN NEIGHBORHOODS **COMMUNITY IMPROVEMENTS FEE/FUND BY** 9 **IMPROVEMENT TYPE*** 10 Dollars **Dollars Received From Received From** Non-11 Improvement Type Residential/Commercial Residential Development Development 12 Complete Streets: Pedestrian and 13 Streetscape 31% 34% 14 Improvements, **Bicycle Facilities** 15 Transit 10% 53% 16 Recreation and 47.5% 6% Open Space 17 Childcare 6.5% 2% 18 Program 5% 5% Administration 19

* Does not apply to Designated Affordable Housing Zones, which are addressed in Table
 423.5A

21 22

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23 24

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Table 423.5A BREAKDOWN OF USE OF EASTERN NEIGHBORHOODS PUBLIC BENEFIT FEE/FUND BY IMPROVEMENT TYPE FOR DESIGNATED AFFORDABLE HOUSING ZONES

Improvement Type	Dollars Received From Residential Development	Dollars Received From Non- Residential/Commercial Development	
Affordable Housing preservation and development	75%	n/a	
Complete Streets: Pedestrian and Streetscape Improvements, Bicycle Facilities	<u>4%</u>	<u>36%</u>	
Open Space and Recreation	10%	6%	
Transit	6%	<u>53</u> 85%	
Recreation and Open Space	<u>10%</u>	<u>6%</u>	
Pedestrian and Streetscape Improvements	4%	4%	
Program administration	5%	5%	
**** SEC. 424. V NEIGHBORHOOD **** SEC. 424.3.	AN NESS AND	MARKET AFFORDABL URE FEE AND PROGRA	E HOUSING AND AM. ARKET AFFORDABLE
****	IGNDUKNUUL		E AND FROGRAM.
(b) Amount	of Fee.		
(i) All us	es in anv devel	opment project within the	Van Ness and Market I
() / 11 00	tee in any dovoi	epinione projoor manni alo	

(i) All uses in any development project within the Van Ness and Market Downtown
 Residential Special Use District shall pay \$30.00 per net additional gross square foot of floor

1	area in any portion of building area exceeding the base development site FAR of 6:1 up to a
2	base development site FAR of 9:1.
3	(ii) All uses in any Development Project within the Van Ness and Market
4	Downtown Residential Special Use District shall pay \$15.00 per net additional gross square
5	foot of floor area in any portion of building area exceeding the base development site FAR of
6	9:1.
7	(iii) Reduction of Residential Fee. The transit component of this fee applicable to the
8	Residential portion of a development project shall be reduced, up to the full amount, by the amount of
9	TSF due for the same Residential portion, pursuant to Planning Code Section 411A.3(b).
10 .	* * * *
11 -	
12	Section 8. The Planning Code is hereby amended by revising Sections 421.1, 422.1,
13	423.1, and 424.1, to read as follows:
14	SEC. 421.1. PURPOSE AND FINDINGS SUPPORTING THE MARKET AND
15	OCTAVIA COMMUNITY IMPROVEMENTS FUND.
16	* * * *
17	(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide
18	Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), and the San
19	Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014,
20	and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both on
21	file with the Clerk of the Board in File <u>s Nos. 150149 and</u> and, under Section 401A,
22	adopts the findings and conclusions of those studies and the general and specific findings in
23	that Section, specifically including the Recreation and Open Space Findings, Pedestrian and
24	Streetscape Findings, Childcare Findings, <i>and</i> Bicycle Infrastructure Findings <u>, <i>and Transit</i></u>
25	

• 1

1	Findings, and incorporates those by reference herein to support the imposition of the fees
2	under this Section.
3	The Board takes legislative notice of the findings supporting these fees in former Planning Code
4	Section 421.1 (formerly Section 326 et seq.) and the materials associated with Ordinance No. 72-08 in
5	Board File No. 071157. To the extent that the Board previously adopted fees in this Area Plan that are
6	not covered in the analysis of the 4 infrastructure areas analyzed in the Nexus Analysis, including but
7	not limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it
8	made in support of those fees.
9	* * * *
10	
11	SEC. 422.1. PURPOSE AND FINDINGS IN SUPPORT OF BALBOA PARK
12	COMMUNITY IMPROVEMENTS FUND.
13 -	* * * *
14	(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide
15	Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), and the San
16	Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014,
17	and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both on
18	file with the Clerk of the Board in File <u>s</u> No <u>s</u> . <u>150149</u> and, and, under Section 401A,
19	adopts the findings and conclusions of those studies and the general and specific findings in
20	that Section, specifically including the Recreation and Open Space Findings, Pedestrian and
21	Streetscape Findings, Childcare Findings, and Bicycle Infrastructure Findings and Transit
22	Findings, and incorporates those by reference herein to support the imposition of the fees
23	under this Section.
24	The Board takes legislative notice of the findings supporting these-fees in former Planning Code
25	Section 422.1 (formerly Section 331 et seq.) and the materials associated with Ordinance No. 61-09 in

Mayor Lee; Supervisors Wiener, Breed, Christensen BOARD OF SUPERVISORS

1	Board File No. 090181 and the Balboa Park Community Improvements Program, on file with the Clerk
2	of the Board in File No. 090179. To the extent that the Board previously adopted fees in this Area Plan
3	that are not covered in the analysis of the four infrastructure areas analyzed in the Nexus Analysis,
4	including but not limited to fees related to transit, the Board continues to rely on its prior analysis and
5	the findings it made in support of those fees.
6	* * * *
7	
8	SEC. 423.1. PURPOSE AND FINDINGS SUPPORTING EASTERN
9	NEIGHBORHOODS IMPACT FEES AND COMMUNITY IMPROVEMENTS FUND.
10	* * * *
11	(b) Findings. The Board of Supervisors has reviewed the San Francisco Citywide
12	Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), <i>and</i> the San
13	Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March 2014,
14	and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both on
15	file with the Clerk of the Board in File <u>s</u> No <u>s</u> . <u>150149</u> and, and, under Section 401A,
16	adopts the findings and conclusions of those studies and the general and specific findings in
17	that Section, specifically including the Recreation and Open Space Findings, Pedestrian and
18	Streetscape Findings, Childcare Findings, and Bicycle Infrastructure Findings, and Transit
19 [·]	<i><u>Findings</u></i> , and incorporates those by reference herein to support the imposition of the fees
20	under this Section.
21	The Board takes legislative notice of the findings supporting these fees in former Planning Code
22	Section 423.1 (formerly Section 327 et seq.) and the materials associated with Ordinance No. 298-08 in
23	Board File No. 081153. To the extent that the Board previously adopted fees in this Area Plan that are
24	not covered in the analysis of the four infrastructure areas analyzed in the Nexus Analysis, including
25	

but not-limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it made in support of those fees.

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* * * *

5 SEC. 424.1. FINDINGS SUPPORTING THE VAN NESS AND MARKET
 6 AFFORDABLE HOUSING AND NEIGHBORHOOD INFRASTRUCTURE FEE AND
 7 PROGRAM.

9 (b) **Neighborhood Infrastructure**. The Van Ness & Market Residential SUD enables the creation of a very dense residential neighborhood in an area built for back-office and 10 industrial uses. Projects that seek the FAR bonus above the maximum cap would introduce a 11 12 very high localized density in an area generally devoid of necessary public infrastructure and 13 amenities, as described in the Market and Octavia Area Plan. While envisioned in the Plan, 14 such projects would create localized levels of demand for open space, streetscape improvements, and public transit above and beyond the levels both existing in the area today 15 and funded by the Market and Octavia Community Improvements Fee. Such projects also 16 entail construction of relatively taller or bulkier structures in a concentrated area, increasing 17 the need for offsetting open space for relief from the physical presence of larger buildings. 18 19 Additionally, the FAR bonus provisions herein are intended to provide an economic incentive 20 for project sponsors to provide public infrastructure and amenities that improve the quality of life in the area. The bonus allowance is calibrated based on the cost of responding to the 21 intensified demand for public infrastructure generated by increased densities available 22 through the FAR density bonus program. 23

The Board of Supervisors has reviewed the San Francisco Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), *and* the San Francisco

1	Infrastructure Level of Service Analysis prepared by AECOM dated March 2014, and the				
2	Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015, both on file with				
3	the Clerk of the Board in File <u>s</u> No <u>s</u> . <u>150149 and</u> , and, under Section 401A, adopts				
4	the findings and conclusions of those studies and the general and specific findings in that				
5	Section, specifically including the Recreation and Open Space Findings, Pedestrian and				
6	Streetscape Findings, Childcare Findings, and Bicycle Infrastructure Findings, and Transit				
7	Findings, and incorporates those by reference herein to support the imposition of the fees				
8	under this Section.				
9	The Board references the findings supporting these fees in former Planning Code Section 424 et				
10	seq. (formerly Section 249.33) and the materials associated with Ordinance No. 72-08 in Board File				
11	No. 071157. To the extent that the Board previously adopted fees in this Area Plan that are not				
12	covered in the analysis of the 4 infrastructure areas analyzed in the Nexus Analysis, including but not				
13	limited to fees related to transit, the Board continues to rely on its prior analysis and the findings it				
14	made in support of those fees.				
15	* * * *				
16					
17	Section 9. The Planning Code is hereby amended by revising Section 401A(b), to read				
18	as follows:				
19	SEC. 401A. FINDINGS.				
20	* * * *				
21	(b) Specific Findings: The Board of Supervisors has reviewed the San Francisco				
22	Citywide Nexus Analysis prepared by AECOM dated March 2014 ("Nexus Analysis"), and the				
23	San Francisco Infrastructure Level of Service Analysis prepared by AECOM dated March				
24	2014, and the Transportation Sustainability Fee Nexus Study (TSF Nexus Study), dated May, 2015,				
25	<i>both</i> on file with the Clerk of the Board in File <u>s</u> No. <u>150149</u> <u>and</u> , and adopts the				

findings and conclusions of those studies, specifically the sections of those studies 1 establishing levels of service for and a nexus between new development and four five 2 3 infrastructure categories: Recreation and Open Space. Childcare, Streetscape and Pedestrian Infrastructure, and Bicycle Infrastructure, and Transit Infrastructure. The Board of 4 Supervisors finds that, as required by California Government Code Section 66001, for each 5 infrastructure category analyzed, the Nexus Analysis and Infrastructure Level of Service 6 7 Analysis: identify the purpose of the fee; identify the use or uses to which the fees are to be 8 put; determine how there is a reasonable relationship between the fee's use and the type of 9 development project on which the fee is imposed; determine how there is a reasonable 10 relationship between the need for the public facility and the type of development project on which the fee is imposed; and determine how there is a reasonable relationship between the 11 amount of the fee and the cost of the public facility or portion of the facility attributable to the 12 13 development. Specifically, as discussed in more detail in and supported by the Nexus Analysis and Infrastructure Level of Service Analysis the Board adopts the following findings: 14 * * * * 15

16

(5) Transit Findings: See Section 411A.

Additional Findings. The Board finds that the Nexus Analysis Analyses 17 (<u>56</u>) 18 establishes the fees are less than the cost of mitigation and do not include the costs of 19 remedying any existing deficiencies. The City may fund the cost of remedying existing 20 deficiencies through other public and private funds. The Board also finds that the Nexus Study 21 Analyses establishes that the fees do not duplicate other City requirements or fees. Moreover, 22 the Board finds that *this these* fees is are only one part of the City's broader funding strategy to 23 address these issues. Residential and non-residential impact fees are only one of many revenue sources necessary to address the City's infrastructure needs. 24

25

1 Section 10. Effective Date. This ordinance shall become effective 30 days after 2 enactment. Enactment occurs when the Mayor signs the ordinance, the Mayor returns the 3 ordinance unsigned or does not sign the ordinance within ten days of receiving it, or the Board 4 of Supervisors overrides the Mayor's veto of the ordinance.

5

6 Section 11. Scope of Ordinance. In enacting this ordinance, the Board of Supervisors 7 intends to amend only those words, phrases, paragraphs, subsections, sections, articles, 8 numbers, punctuation marks, charts, diagrams, or any other constituent parts of the Municipal 9 Code that are explicitly shown in this ordinance as additions, deletions, Board amendment 10 additions, and Board amendment deletions in accordance with the "Note" that appears under 11 the official title of the ordinance.

12

APPROVED AS TO FORM:

13 DENNIS J. HERRERA, City Attorney

. 14 By: 15 ANDREA RUIZ-ESQUIDE Deputy City Attorney 16 17 n:\legana\as2015\1500870\01034085.docx 18 19 20 21 22 23 24 25

BOARD of SUPERVISORS



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

July 29, 2015

File No. 150790

Sarah Jones Environmental Review Officer Planning Department 1650 Mission Street, 4th Floor San Francisco, CA 94103

Dear Ms. Jones:

On July 28, 2015, Mayor Lee introduced the following legislation:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

This legislation is being transmitted to you for environmental review.

Angela Calvillo, Clerk of the Board

- A Auberry

By: Andrea Ausberry, Assistant Clerk Land Use & Transportation Committee

Attachment

c: Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning Not de fined as a project ander CEGA Guidelines
 Section 15378(b)(4). "the creation of government the creation of government funding mechanisms creiner
 government fiscal activities which do not involve any committment to any specific project which may result in a potentially significant physical impact on the chviven ment."
 Wade Wietgefe, Senior Planner

SAN FRANCISCO TRANSPORTATION SUSTAINABILITY FEE (TSF) NEXUS STUDY

FINAL REPORT

Prepared For:

San Francisco Municipal Transportation Agency

Prepared By:

Robert D. Spencer, Urban Economics

May 2015

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EXECUTIVE SUMMARY

In the City and County of San Francisco (the City) the only current citywide transportation impact fee is the Transit Impact Development Fee (TIDF). The fee is currently imposed on most nonresidential development in San Francisco and not on residential development. The TIDF funds costs associated with increased transit service provided by the San Francisco Municipal Transportation Agency (SFMTA) to accommodate development impacts, including capital facilities, fleet expansion, and capital maintenance.

The only other current City transportation impact fees are separate fees imposed in specific plan areas (e.g. Eastern Neighborhoods infrastructure impact fee). These fees apply to both residential and most non-residential development within plan areas. Nonresidential development projects currently pay these area plan fees in addition to the TIDF.

This report presents the technical analysis ("nexus study") necessary for the City to update the TIDF and support adoption of the proposed Transportation Sustainability Fee (TSF) that would replace the TIDF. The TSF would replace and expand the TIDF's applicability to include residential development projects. The use of TSF revenues would expand to include bicycle facilities and pedestrian and other streetscape infrastructure in addition to existing uses of the TIDF for public transit.

By adopting and implementing the TSF the City would achieve the following three objectives:

- 1. Replace the existing TIDF and expand its application to residential development and certain major institutions.
- 2. Expand the use of this citywide transportation impact fee to include bicycle facilities and pedestrian and other streetscape infrastructure to address transportation impacts from new development.
- 3. Establish a maximum justified transportation impact fee for all development whether or not subject to an area plan transportation fee in addition to the citywide TSF.

Growth Projections

Current projections indicate that over the next 30 years the number of housing units in the City will increase by 27 percent and employment by 35

percent.¹ Increased population and employment citywide from new development will generate increased auto and transit trips as well as increased bicycle and pedestrian activity.

The City's transportation system is already highly congested under current conditions, as a result of both limited roadway capacity for vehicles and limited transit vehicle capacity for transit passengers. Congestion occurs particularly during morning and afternoon commute hours in the same eastern areas of the City that are also expected to experience the most development. Pedestrian activity will also increase in congested areas. Increased travel from new development will directly affect the performance of the City's transportation system.

Table E.1 provides a summary of the growth projections used in the nexus study. "Non-TSF Development" primarily refers to major projects not subject to the TSF because of separate development or other contractual agreements or whose impacts are regulated by other agencies. "TSF Development" is an estimate of development that would be subject to the TSF.

	Non-TSF Develop- ment ¹	TSF Develop- ment	Total
Residential	Housing Units		
Housing Units	47,000	54,400	101,400
Percent	46%	54%	100%
Nonresidential Employme		oloyment (J	obs)
Nonresidential (excluding PDR)	27,700	159,600	187,300
Production, Distribution, Repair (PDR)	(700)	10,300	9,600
Total	27,000	169,900	196,900
Percent	14%	86%	100%
Note: Growth projections for 2010 and 2040 households (occupied housing units) and total employment (jobs) are within one percent of citywide totals estimated by the Association of Bay Area Governments (ABAG). See			

 Table E.1:
 Growth Projections (2010-2040)

Includes major projects not subject to the TSF because of separate development or other contractual agreements or whose impacts are regulated by other agencies, plus an estimate of constructed, entitled, or approved projects from 2010 through 2014 that would be too far along in the development process to have a new fee applied to them. Sources: Table 2.4.

¹ See Table 2.1 in Chapter 2.

As a dense and built-out urban environment, the City does not have the option of physically expanding its roadways to accommodate more automobiles. Instead, the City's *Transit First* policy directs investments to transit, bike, and pedestrian modes of travel to improve transportation services within the City and shift travel away from the use of single-occupant autos. The policy thus benefits all travel modes: when commuters choose to travel by transit, bicycle, or walking they benefit from improvements to these facilities; when they choose to drive, they benefit from the reduction in automobile congestion that would exist without these improvements.

The TSF would address the impacts of development on the transportation system while supporting implementation of the *Transit First* policy. The TSF would accomplish these objectives by funding increased transit capacity to relieve transit congestion and by expanding bicycle and pedestrian facilities. The TSF would have three components: (1) transit capital maintenance, (2) transit capital facilities (including fleet expansion), and (3) complete streets (bicycle, pedestrian, and other streetscape infrastructure). These three components are described in the following sections.

SFMTA Transit Capital Maintenance Component

The transit capital maintenance component of the TSF is based on the same methodology used to calculate the maximum justified rates for the current TIDF. If adopted the TSF would replace the TIDF with revenues continuing to support SFMTA service expansion. The relationship between development and the transit capital maintenance component is summarized below:

- Need for transit capital maintenance: The impact of development on the need for additional transit capital maintenance is based on maintaining the existing transit level of service (transit LOS) as growth occurs. The existing transit LOS is the current ratio of the supply of transit services (measured by transit revenue service hours) to the level of transportation demand (measured by number of auto plus transit trips). As development generates new trips the SFMTA must increase the supply of transit services, and in particular capital maintenance expenditures, to maintain the existing transit LOS.
- Use of TSF transit capital maintenance revenue: The benefit to development from the use of fee revenues is based on improving transit vehicle maintenance to increases the availability of vehicles that provide transit service. SFMTA's transit vehicles include motor coaches (buses), trolley coaches (electric buses), light rail vehicles, historic streetcars, and cable cars. Improved vehicle maintenance directly increases revenue service hours by reducing the amount of time that a vehicle is out of service.

 Proportional cost: The TSF varies in direct proportion to the amount of trip generation of each development project.

Transit Capital Facilities Component

The transit capital facilities component of the TSF is based on a list of currently planned capital projects and programs needed to accommodate increased transit demand from new development. Examples include transit fleet expansion, improvements to increase SFMTA transit speed and reliability, and improvements to regional transit operators such as BART and Caltrain. The relationship between development and the transit capital facilities component of the TSF is summarized below:

• Need for expanded transit capital facilities: The impact of development on the need for expanded transit facilities is caused by increased transit and auto trips. The fair share cost of planned transit facilities is allocated to TSF development based on trip generation from TSF development as a percent of total trip generation served by the planned facility (including existing development and development not subject to the TSF).

For example, if a bus rapid transit project will improve service for both existing and new development then the cost allocated to the fee is the share of total trips in 2040 associated with TSF development. Alternately, if a fleet expansion project only serves growth then the cost allocated is the TSF development share of trips from growth only (TSF plus non-TSF development).

- Use of TSF transit capital facilities component revenue: The benefit to development from the use of fee revenues is based on funding new or expanded transit capital facilities to support increased transit services including improved vehicle availability.
- **Proportional cost:** The TSF varies in direct proportion to the amount of trip generation of each development project.

May 2015

Complete Streets Component

The complete streets component of the TSF would fund the enhancement and expansion of bicycle facilities as well as pedestrian and other streetscape infrastructure to accommodate growth. This component of the TSF is equivalent to maintaining the existing amount of sidewalk space per pedestrian in San Francisco. The relationship between development and the complete streets component of the TSF is summarized below:

- Need for pedestrian infrastructure: The impact of development on the need for enhanced and expanded pedestrian and other streetscape infrastructure is based on achieving the pedestrian level of service (pedestrian LOS) recommended in the *San Francisco Citywide Nexus Analysis* completed in March 2014.² The pedestrian LOS is based on sidewalk space per capita. As growth occurs more investment is needed in pedestrian and other streetscape infrastructure to offset the congestion caused by more pedestrian trips.
- Use of TSF complete streets revenue: The benefit to development from the use of fee revenues is based on enhancing and expanding pedestrian and other streetscape infrastructure. Revenues may also be used for bicycle capital facilities.
- Proportional cost: The TSF varies in direct proportion to the amount of service population of each development project.

TSF Summary

Table E.2 provides a summary of the maximum justified TSF for each fee component describe above. The two transit components are summed because they apply to the same type of facility and to enable comparison with area plan transportation fees. Area plan fees have one fee component for transit and a separate one for complete streets (bicycle facilities and pedestrian and other streetscape infrastructure) based on legislation currently before the Board of Supervisors. The transit fee levels in Table E.2 are the maximum justified amounts that the City may charge new development for impacts on transit facilities and services, and likewise for complete streets. The City may choose to impose any amount up to the maximum justified amount for either or both of the two components.

ix

² San Francisco Planning Department, San Francisco Citywide Nexus Analysis, March 2014.

	Transit ¹	Complete Streets ²	Total
Residential	\$22.59	\$8.34	\$30.93
Nonresidential (excluding PDR)	\$80.68	\$6.74	\$87.42
Production, Distribution, Repair (PDR)	\$22.59	\$3.48	\$26.07
 ¹ Includes transit capital maintenance and transit capital facilities. ² Includes bicycle facilities plus pedestrian and other streetscape infrastructure. 			
Source: Table 6.1.			

Table E.2:Maximum Justified TSF per Building Square Foot
(2015 dollars)

TSF Implementation

X

The TSF is part of a larger effort, the proposed Transit Sustainability Program (TSP). In addition to the TSF, the TSP includes (1) a transportation demand management (TDM) program for new development projects, and (2) revision to the City's significance standard and threshold regarding evaluation of transportation impacts under the California Environmental Quality Act (CEQA) consistent with the new requirements of State Senate Bill 743.

The TSF nexus study and the expenditure of TSF revenues are designed to avoid any overlap with other TSP requirements or in any way double charge development projects for the same impact. Based on the current proposal, the TDM component of the TSP is focused on reducing vehicle miles travelled from new development whereas the TSF is focused on accommodating increased transit, bicycle, and pedestrian trips from new development. The TDM component would include a wide range of measures to encourage travel by transit, bicycle, and pedestrian modes and thus increase the need for the expanded facilities and services funded by the TSF.

Transportation fees within plan areas, e.g. Eastern Neighborhoods, may overlap with the TSF depending on the types of impacts addressed by the particular plan area fee and the types of facilities and services funded. Unless additional analysis is conducted to distinguish the TSF from a particular plan area fee, the TSF nexus study provides the maximum justified amount that may be imposed on development subject to both the TSF and a plan area fee for the same type of facility (transit or complete streets).

May 2015
San Francisco Municipal Transportation Agency

1. INTRODUCTION

This chapter provides a background and overview, presents the purpose of the report, and defines several key concepts and methods.³

Background

In the City and County of San Francisco (the City) the only current citywide transportation impact fee is the Transit Impact Development Fee (TIDF).⁴ The City first adopted the TIDF in 1981 and imposed it only on downtown office development only to fund increased transit services required to serve that development. In 2004 the City substantially revised and expanded the TIDF to apply to most nonresidential development citywide. The TIDF funds costs associated with increased transit service (including capital facilities, fleet expansion, and capital maintenance costs) incurred by the San Francisco Municipal Transportation Agency (SFMTA) to accommodate development impacts.

The only other transportation impact fees currently being imposed by the City are separate fees imposed in specific plan areas (e.g. Eastern Neighborhoods infrastructure impact fee) that apply generally to most development within plan areas, including residential and nonresidential development. For nonresidential development projects these fees are imposed in addition to the TIDF.

As further explained in Chapter 2, roughly one-quarter of the City's projected development over this 30-year planning horizon will be exempt from the existing TIDF or the proposed TSF. In most cases, this development is subject to an adopted development agreement that requires implementation of a substantial array of transportation mitigation measures and other requirements identified during the environmental review and planning entitlement process for each project. For example, the City has entered into development agreements establishing transportation mitigation and improvement requirements with the Candlestick Point – Hunters Point Shipyard Phase II and the Treasure Island – Yerba Buena Island development projects.

³ This report has been prepared at the direction of the San Francisco City Attorney's Office and the San Francisco Municipal Transportation Agency (SFMTA) in close coordination with the San Francisco County Transportation Authority (SFCTA) and the San Francisco Planning Department.

⁴ San Francisco Planning Code, Section 411.

At this time, based on current law, the remaining three-quarters of the City's projected development will be subject to either (1) the citywide TIDF on nonresidential development outside plan areas, (2) one of several transportation development impact fees within adopted plan areas⁵ plus the TIDF, or (3) no transportation impact fee in the case of residential development outside plan areas (because the TIDF is only imposed on nonresidential development).

Purpose of Report

This report presents the technical analysis ("nexus study") needed to support the City's adoption of a citywide development impact fee for the following transportation services and facilities:

- Transit capital maintenance
- Transit capital facilities
- Complete streets (bicycle facilities plus pedestrian and other streetscape infrastructure).

The nexus study draws substantially from prior efforts. The nexus for the transit capital maintenance component is based on the current TIDF nexus analysis last adopted in 2012.⁶ The nexus for the complete streets component is based on the *San Francisco Citywide Nexus Analysis* prepared by the San Francisco Planning Department in March 2014. The transit capital facilities component is a new nexus analysis that relies substantially on recent capital planning studies completed by SFMTA.

By adopting and implementing the Transportation Sustainability Fee (TSF) the City would be able to achieve the following three objectives:

- 1. Replace the existing TIDF with an impact fee that extends to residential development and certain major institutions.
- 2. Expand the use of this citywide transportation impact fee to cover bicycle facilities plus pedestrian and other streetscape infrastructure, in addition to impacts on transit service.
- 3. Establish a maximum justified transportation fee for all development whether or not subject to an area plan transportation fee in addition to the citywide TSF.

⁵ Adopted Area Plans are part of the San Francisco General Plan. Several of these Area Plans resulted in the creation of new development impact fees.

⁶ Cambridge Systematics (with Urban Economics), San Francisco Transit Impact Development Fee Update, February 2011 (adopted in 2012).

The TSF would be part of a larger effort, the Transportation Sustainability Program (TSP). In addition to the TSF, the TSP would include, if adopted, (1) a transportation demand management (TDM) program for new development projects, and (2) revision to the City's policies regarding evaluation of transportation impacts under the California Environmental Quality Act (CEQA).

This report describes the nexus analysis and documents the findings required by the Mitigation Fee Act (the Act)⁷ for the City's adoption of the TSF. The purpose of the TSF would be to fund transportation system improvements that accommodate citywide development impacts caused by increased demand for auto, transit, bike, and pedestrian travel generated by new development.

The key findings required by the Act and documented by this report include:

- Impact of development: Reasonable relationship between new development and the need for expanded citywide transportation services.
- Use of fee revenue: Reasonable relationship between new development and the benefits received from additional citywide transportation services provided by expanded transit capital maintenance, fleet and facilities, plus complete streets infrastructure to be funded with fee revenues.
- **Proportional cost:** Reasonable relationship between the impact of a development project and the total cost (maximum justified fee) attributed to the project.

Together these three key findings define the "nexus" between a development project, the fee paid, and the benefits received. The nexus study also documents the use of fee revenues as required by the Act by describing the types and estimated costs of expenditures to be funded by the fee.

Citywide Approach To Nexus

This section explains the citywide approach to the nexus for the TSF including the responsibilities of SFMTA and the San Francisco County Transportation Authority (SFCTA) for managing the citywide transportation system, and the role of the proposed TSF in addressing the impact of development on the system.

⁷ The Mitigation Fee Act is contained in Section 66000 and subsequent sections of the California Government Code.

Citywide Transportation System

San Francisco has a mature, built-out transportation network providing rights-of-way (streets, sidewalks, bike paths, and separate light rail corridors) for all modes of travel. On a typical weekday, this network accommodates about 3.2 million trips to, from, or within the City.⁸ The current share by mode is shown in **Figure 1.1**. Mode is the type of transportation used to complete a trip such as private auto, transit, walking, or bicycling.

Figure 1-1: San Francisco Travel Mode Share (2014)



¹ Transportation network companies such as Lyft, Uber, etc.

Source: Corey, Canapary & Galanis, memorandum to SFMTA regarding comparison between 2012, 2013, and 2014 SFMTA modeshare studies, Dec. 12, 2014.

The SFMTA is responsible for all modes of surface transportation within the City including public transit, bicycling, pedestrian planning, accessibility, parking and traffic management, and taxi regulation. The transportation system is the citywide network of public facilities⁹ that support transportation services for all modes of travel (auto, transit, bicycle, and pedestrian). The

⁸ The data cited refers to "trips", not "trip ends", as explained in the Trip Generation section of Chapter 2.

⁹ Private parking lots, shuttles, ride hailing companies, and garages and a few private streets are the only nonpublic components of the City's transportation facilities.

SFMTA seeks to provide mobility for its customers through whatever mode they choose.

The Municipal Railway (Muni) is San Francisco's extensive local transit system and is the largest SFMTA operating division. San Francisco is the nation's second most densely populated major city, and Muni is one of the most heavily ridden transit systems on a per capita basis. The system has over 700,000 boardings on an average weekday. Muni focuses on serving downtown employment centers during the morning and afternoon peak periods and also provides cross-town and neighborhood service. With 73 bus routes and rail lines nearly all city residents are within two blocks of a Muni stop. With nearly 1,000 vehicles the Muni fleet is unique and includes historic streetcars, biodiesel and electric hybrid buses, electric trolley coaches, light rail vehicles, paratransit cabs and vans, and cable cars.

The SFCTA serves as the county congestion management agency for San Francisco, providing funding and coordinating planning efforts with State and regional transportation agencies. The congestion management agency role includes strengthening local land use policies with respect to transportation impacts and mitigations.

The City is a major regional destination for employment, shopping, tourism, and recreation. As a result, connections with other parts of the Bay Area are also critical components of the City's transportation system. Due to constraints from water bodies and topography, regional gateways for road vehicles are limited to the Golden Gate Bridge to the north, the Bay Bridge to the east, and two highways (Interstate 280 and Hwy. 101) extending south. Caltrans owns and operates the freeways and funds maintenance of the local highway network within San Francisco, including Hwy. 101 (Van Ness Avenue and Lombard Street), Hwy. 280, Hwy. 1, and Route 35 (Skyline Boulevard).

There is also a transit rail tunnel under the Bay operated by Bay Area Rapid Transit (BART) and terminals to accommodate ferry travel. The primary regional transit operators that serve the City include:

- Alameda-Contra Costa Transit District ("AC Transit" serving Alameda and Contra Costa counties)
- Bay Area Rapid Transit District ("BART" serving Alameda, Contra Costa, and San Mateo counties)
- Golden Gate Bridge, Highway and Transportation District ("Golden Gate Bus" and "Golden Gate Ferry" serving Marin and Sonoma counties)
- Peninsula Corridor Joint Powers Board ("Caltrain" serving San Mateo and Santa Clara counties)

- San Mateo County Transit District ("SamTrans").
- San Francisco Bay Area Water Emergency Transportation Authority ("WETA" or "San Francisco Bay Ferry" serving Alameda, Marin, and San Mateo counties)

Addressing Development Impacts on the Citywide Transportation System

Current projections indicate that over the next 30 years, the number of housing units in the City will increase by 27 percent and employment will increase by 35 percent.¹⁰ Increased population and employment citywide from new development will generate increased auto and transit trips as well increased bicycle and pedestrian travel.

The City's transportation system is already highly congested, including significant transit crowding, under current conditions. Congestion occurs particularly during morning and afternoon commute hours in the same eastern areas of the City that are also expected to experience the most development. Pedestrian activity will also increase in congested areas. This increased travel activity will directly affect the performance of the City's transportation system and constrain the City's ability to achieve its transportation system goals.¹¹

As a dense and built-out urban environment, the City does not have the option of physically expanding its roadways to accommodate more automobiles. Instead, the City's *Transit First* policy directs investments to transit, bike, and pedestrian modes of travel to improve transportation services within the City and shift travel away from the use of single-occupant autos.¹² These investments include increased transit capacity to relieve crowding on key lines as well as complete streets and bicycle facilities to support increased walk and bike trips. Increased bicycling has the effect of reducing both auto congestion and transit overcrowding. The policy thus benefits all travel modes. Those choosing to travel by transit, bicycle, or walking benefit from improvements to the facilities associated with these modes. Those choosing to drive benefit from the congestion reduction caused by the increased use of these modes associated with these improvements.

¹⁰ See Table 2.1 in Chapter 2.

¹¹ San Francisco County Transportation Authority, San Francisco Transportation Plan 2040, December 2013, pp. 13-17.

¹² City and County of San Francisco, 1996 Charter (as amended through November 2013), Section 8A.115.

The City employs various land use regulatory tools to reduce development impacts on its transportation system. These tools include (1) design standards adopted by ordinance requiring on site and adjacent transportation improvements, (2) the environmental review process resulting in mitigations for transportation impacts, (3) agreements with developers to implement transportation improvements or form transportation management associations as a condition of project approval, and (4) development impact fee programs that identify and fund plan area or citywide transportation improvements. As mentioned under the *Purpose of Report* section, the TSF would update the City's citywide transportation development impact fee program by including residential development, expanding the use of funds to include bicycle and pedestrian modes, and providing a maximum justified amount for all development projects whether or not subject to a separate area plan fee.

Citywide Impacts and Use of Fee Revenues

The TSF is intended to address the citywide impact on the City's transportation system of development subject to the fee. Every development project has citywide impacts because most trips extend across significant portions of the City's transportation network.¹³ Furthermore, all new development projects benefit from the expenditure of TSF revenues citywide for the same reason that the SFMTA and SFCTA must plan for transportation improvements from a citywide perspective: the interconnectedness of the transportation network. Finally, most transit trips link to pedestrian trips so the need for complete streets improvements is linked to transit activity.

For example, just as most trips extend across the network, a major transportation improvement such as an upgraded transit line or separated bicycle lane benefits a wide variety of travelers due to transfers within the Muni system and the myriad origins and destinations. Furthermore, these improvements must address potential impacts to the system that extend across the network, for example the effect of a transit line upgrade on service to lines connecting to different parts of the City.

Report Organization

The nexus study is organized as follows:

¹³ San Francisco County Transportation Authority, San Francisco Transportation Plan 2040, December 2013, pp. 11-19.

- Chapter 2 explains how transportation impacts from new development are measured.
- Chapter 3 provides the nexus analysis for the transit capital maintenance component of the TSF.
- Chapter 4 provides the nexus analysis for the transit capital facilities component of the TSF.
- Chapter 5 provides the nexus analysis for the complete streets component of the TSF.
- Chapter 6 summarizes the maximum justified TSF and explains its relationship to area plan fees and the Transportation Sustainability Program (TSP).

• Appendices provide additional tables to support the quantitative information provided in individual chapters.

2. GROWTH IN DEMAND FOR TRANSPORTATION SERVICES

This chapter describes existing conditions, development projections, and other assumptions used to estimate demand on the City's transportation system.

2010 Development Estimates and 2040 Projections

The TSF nexus study is based on citywide development estimates for 2010 and a consistent set of development projections for 2040. These 30-year projections are based on the most recent estimates available when the nexus study was produced. Projections were prepared by the Association of Bay Area Governments (ABAG) for the nine-county San Francisco Bay region in association with the Metropolitan Transportation Commission (MTC). These ABAG/MTC development projections, known as the "Jobs Housing Connections" scenario, were approved in 2013 and are used for the most recent regional land use and transportation plan (*Plan Bay Area*).

The ABAG/MTC development projections anticipate that the City will continue to attract growth and investment as a primary employment center for the region. The number of housing units is projected to grow by 27 percent while employment is projected to grow by 35 percent. Employment growth will be supported by both increased commuting from outside the City and the addition of over 100,000 housing units in the City. Both employment and housing growth will depend on increased commuting into and out of the City supported by increased transit services.

The San Francisco Planning Department prepared estimates of existing and projected development for use in the TSF nexus study based on the ABAG/MTC projections for San Francisco. The Planning Department routinely prepares land use forecasts to aid in policy deliberation and decision-making on the City's land use future, as well as to form the basis for testing transportation impacts of new policies, projects, and plans.

The Planning Department maintains a land use allocation tool to provide land use inputs to SF-CHAMP. SF-CHAMP is the travel model operated by the San Francisco County Transportation Authority (SFCTA) to generate detailed forecasts of travel demand for transportation planning and policy purposes, including developing countywide and neighborhood transportation plans and providing input to micro-simulation modeling for corridor and project-level evaluations. The primary purpose of the land use tool is to allocate ABAG's citywide forecasts to housing and employment categories for each of the travel demand model's structure of 981 traffic analysis zones

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(TAZs).¹⁴ The Planning Department's land use allocation tool constrains the sum of its projections by TAZ within plus or minus one percent of the ABAG/MTC citywide totals for population, households, and employment.

The Planning Department land use allocation tool converts the ABAG/MTC employment by industry sector to the land use categories used by the Planning Department and SF-CHAMP. The Planning Department's economic activity categories are:

- Residential
- Management, Information, and Professional Services
- Retail/Entertainment
- Production, Distribution, Repair
- Cultural/Institution/Education .
- Medical and Health Services
- Visitor Services.

Table 2.1 summarizes the 2010 to 2040 growth estimates for San Francisco used as a basis for the nexus study. See **Tables A.1 and A.2** in Appendix A for a comparison of these projections to *Plan Bay Area* estimates.

TSF and Non-TSF Development

Only a portion of the growth summarized in Table 2.1 would be subject to the TSF. Components of non-TSF development included in the growth projections are described below:

 <u>Major private development projects</u> that have already received primary entitlements from the City and/or entered into development or other contractual agreements with the City.¹⁵ These entitlements and agreements contractually define developers' commitments to transportation infrastructure improvements to mitigate transportation impacts. These projects would not be subject to the TSF but nonetheless fund substantial improvements to the City's transportation system to mitigate project impacts.

¹⁴ TAZs are small geographic areas (e.g., city blocks) used by SF-CHAMP to aggregate trips within the geographic area for analysis by the model.

¹⁵ State and local laws provide the City with authority to enter into development agreements (or disposition and development agreements, in the case of a Redevelopment Plan) with private parties, to establish the terms for exactions including impact fees in connection with the development of the particular project. Unless authorized by the terms of the development agreement, the City may not ordinarily impose additional fees on future development with areas covered by these agreements.

			2010 – 2040 Growth	
	2010	2040	Amount	Percent
Housing			,	
Housing Units	376,200	477,400	101,200	27%
Households	345,900	447,000	101,100	29%
Vacancy Rate	8.1%	6.4%		
Employment (Jobs)				
Management, Information and				
Professional Services	295,100	414,800	119,700	41%
Retail/Entertainment	97,700	123,200	25,500	26%
Production, Distribution, Repair	59,900	69,500	9,600	16%
Cultural/Institution/Education	59,800	80,400	20,600	34%
Medical and Health Services	36,500	52,200	15,700	43%
Visitor Services	21,000	26,800	5,800	28%
Total Employment	570,000	766,900	196,900	35%
Jobs per Household	1.65	1.72		
Sources: Tables A.1 and A.2.			•	

Table 2.1: San Francisco Growth 2010-2040

• <u>Local, state and federal public development projects</u> that are regulated by the respective public agency and not subject to the TSF.

• <u>Pipeline development</u> that includes both nonresidential and residential projects constructed from 2010 through 2014 because the TSF would not be adopted until 2015 and could not apply to prior development. Pipeline development also includes residential projects that have already received their first construction document and therefore would not be subject to a new fee program adopted in 2015. At the time of adoption of the TSF these projects would be too far along in the development process with permit conditions that would not provide for imposition of the TSF. Entitled or approved non-residential projects as of 2015 are excluded from pipeline development (and included in TSF development) because these projects would be subject to the TSF as an update to and replacement of the TIDF.

Major private and public development projects included in non-TSF development and not subject to the TSF are listed in **Table 2.2** (the first two of the three categories described above).

All other development would be subject to the TSF, including certain major projects plus development within areas of the City that have an adopted area plan. Major projects and area plans included as part of TSF development are shown in **Table 2.3**. The relationship between existing area plan transportation fees and the TSF is discussed in Chapter 6.

Development agreement provides for transportation improvements and financial contributions to address impacts and prevents application of TSF to project.
Redevelopment plan provides for transportation improvements to address impacts and prevents application of TSF to project.
Disposition and development agreement requires payment of TIDF but project not subject to new impact fees. Nonresidential development would pay TSF as update to the current TIDF. Residential development would not pay the TSF because the current TIDF does not apply to residential development.
Development regulated by a federal agency (Presidio Trust).
Developer is a state agency exempt from the current TIDF and has a separate mitigation agreement for transportation impacts.
Exempt from the current TIDF based on S.F. Planning Code.
Developer is a state agency exempt from the current TIDF.

Table 2.2:Major Private and Public Development Projects
Included in Non-TSF Development

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Project	Why TSF Is Applicable			
Mission Bay	Redevelopment plans included a 10-year moratorium on application of new impact fees and exactions in the project area that expired in 2011 (so the TSF would apply).			
Parkmerced and Treasure Island – Yerba Buena Island (residential only)	Disposition and development agreement requires payment of TIDF but project not subject to new impact fees. Nonresidential development would pay TSF as update to the current TIDF. Residential development would not pay the TSF because the current TIDF does not apply to residential development.			
Other major development projects currently under review (e.g. Mission Rock, Warriors, Pier 70)	No development agreements have been approved for these projects at the time of the nexus study. Future updates to the TSF would address the impact of any approved agreements that exempt these projects.			
 Development within area plans, including: Balboa Park Eastern Neighborhoods Market & Octavia Rincon Hill Transit Center Development Plan (TCDP) Van Ness & Market Downtown Residential Special Use District Visitacion Valley¹ 	Area plan transit and complete streets fees generally do not address citywide impacts of development that would be addressed by the TSF. See Chapter 6 for more detail regarding relation of area plan fees to the TSF. Note: Transbay Redevelopment Project Area (Zone 1) parcels within the TCDP would not be subject to the TSF (see Table 2.2).			
¹ The Schlage Lock development project in Visitacion Valley recently entered into a development agreement with the City that commits the project to pay the TSF if adopted.				
Source: San Francisco Planning Department.				

Table 2.3:Major Projects and Plans Included in TSFDevelopment

Development projections for 2010 to 2040 allocated to TSF and non-TSF development are shown in Table 2.4.

		Non-TSF Development				
		Moior	Pipeline		TSF	
Economic Activity Category	Total	Projects ¹	ment ²	Subtotal	ment	
Formula	а	b	С	d = b + c	e=a-d	
Residential	_	Н	ousing Unit	ts		
Housing Units	101,400	29,900	17,100	47,000	54,400	
Percent	100%	29%	17%	46%	54%	
Nonresidential		Employment (Jobs)				
Management, Information & Professional Services	119,700	14,200	-	14,200	105,500	
Retail/Entertainment	25,500	2,100	1,000	3,100	22,400	
Cultural/Institution/ Education	20,600	2,600	1,400	4,000	16,600	
Medical & Health Services	15,700	6,600	(100)	6,500	9,200	
Visitor Services	5,800	300	(400)	(100)	5,900	
Nonresidential (ex. PDR)	187,300	25,800	1,900	27,700	159,600	
Production, Distribution, Repair (PDR)	9,600	400	(1,100)	(700)	10,300	
Total Nonresidential	196,900	26,200	800	27,000	169,900	
Percent	100%	13%	<1%	14%	86%	

Table 2.4: TSF and Non-TSF Development (2010-2040) Housing Units and Employment

Major projects represent development that would not be subject to the TSF because of separate development or other contractual agreements to mitigate transportation impacts or whose impacts are regulated by other agencies. See Table 2.2.

² Pipeline development is in addition to major projects and represents an estimate of all projects constructed from 2010 through 2014, plus residential projects that have already received their first construction document and therefore would not be subject to a new fee program adopted in 2015. Entitled or approved nonresidential projects are included in TSF development because they would pay the TSF as an update to and replacement of the TIDF after 2014.

Sources: San Francisco Planning Department, Land Use Allocation Model Output, December 2013; Table 2.1.

Measuring Transportation System Impact

The TSF uses two measures of the impact of development on the transportation system: trip generation and service population. The assumptions and methods for converting the growth projections discussed above to each of these two measures of impact are explained in the following sections.

Trip Generation

The transit capital maintenance and transit capital facilities components of the TSF use trip generation to measure development impact on the need for transit service. Trips occur between origins and destinations such as from home to work, or from work to shopping, or from shopping back to home. Trip generation is related to travel demand, or the desire for mobility by residents and workers to access homes, jobs, shopping, recreation, and other activities.¹⁶

The impact of development on the need for expanded transit services and facilities is caused by increases in both transit and auto trips. Increased transit trips resulting from new development require increased transit services and facilities to reduce impacts on currently overcrowded transit lines, or prevent lines from becoming overcrowded. Increased auto trips from development require increased transit services and facilities to offset increased roadway congestion that increases travel times for transit service. In sum, increased transit and auto trip generation directly increases crowding on transit vehicles.

Trip generation estimates for the purposes of this nexus study do not include pedestrian and bicycle trips. Any increase in these trips from development benefits the transit system by reducing demand for transit services and thereby reducing crowding.

To calculate total trip generation, housing and employment projections are converted to building space, and a trip generation rate applied per 1,000 square feet of building space. Trip generation rates refer to "trip ends" with each trip having two trip ends and the impact assigned equally to the land use at each end of the trip. Assumptions used to convert housing and employment projections to building space, and to convert building space to trip generation, are based on citywide averages developed by the Planning Department and commonly applied in studies of development impacts in San Francisco.

Table 2.5 converts the projections in Table 2.4 to building space for TSF and non-TSF development, the basis on which the TSF will be applied to development projects. As shown in Table 2.5 TSF development includes about 54 percent of total residential growth and 87 percent of total nonresidential growth in building space.

¹⁶ For the purposes of the nexus study trip generation represents the movement by one person on a typical weekday from one activity to another, and are measured as person trips, not vehicle trips (an auto or transit vehicle may carry more than one person).

		Non Develo	-TSF pment	TSF Dev	elopment	To	otal
Economic Activity Category	Sq. Ft. per Unit or per Fmployee	Housing Units or Employ- ment	Building Space (1,000 sg. ft.)	Housing Units or Employ- ment	Building Space (1,000 sg. ft.)	Housing Units or Employ- ment	Building Space (1,000 sq. ft)
Formula	a	b	c = a * b	d	e = a * d	f = b + d	a = c + e
Residential	1,156	47,000	54,300	54,400	62,900	101,400	117,200
Percent			46%	<u></u>	54%	·	100%
Nonresidential		<u> </u>		· · · ·			
Management, Information & Professional Services	260	14,200	3,700	105,500	27,400	119,700	31,100
Retail/ Entertainment	368	3,100	1,100	22,400	8,200	25,500	9,300
Cultural/Institu- tion/Education	350	4,000	1,400	16,600	5,800	20,600	7,200
Medical & Health Services	350	6,500	2,300	9,200	3,200	15,700	5,500
Visitor Services	787	(100)	(100)	5,900	4,600	5,800	4,500
Nonresiden- tial (ex. PDR)	308	27,700	8,400	159,600	49,200	187,300	57,600
Production, Distribution, Repair (PDR)	597	(700)	(400)	10,300	6,100	9,600	5,700
Total Non- residential		27,000	8,000	169,900	55,300	196,900	63,300
Percent			13%		87%		100%
Total			62,300		118,200		180,500
Percent			35%		65%		100%
Sources: Tables 2.4 and A.4.							

Table 2.5:TSF and Non-TSF Development (2010-2040)Building Square Feet

For the nexus study, the employment density factor and trip generation rate for the management, information, and professional services economic activity category is updated to represent a weighted average of assumptions used for citywide development, and assumptions recently developed for the Central SoMa area plan environmental review. The latter represents higher employment densities associated with the type of technology-based companies likely to locate in that area.

Table 2.6 converts the building space estimates in Table 2.5 to estimates of total trip generation for TSF and non-TSF development. To be consistent with existing area plan impact fee nexus studies and the recently completed

San Francisco Citywide Nexus Analysis,¹⁷ five of the six nonresidential economic activity categories are merged into a single category "Nonresidential (excluding PDR)". The Production, Distribution, and Repair (PDR) category is maintained as a separate category. A weighted average trip generation rate for the five merged categories is calculated based on the trip generation rate for each category and the 2010-2040 growth amount by category.

	Motorized Trip	Nor Develo	-TSF opment	TSF Development		Total	
Economic Activity	Generation Rate (trips per 1,000 sq.	Building Space (1,000	Trip Genera-	Building Space (1,000	Trip Genera-	Building Space (1,000	Trip Genera-
Category	<u>ft.)</u>	sq. ft.)	tion	sq. ft.)	tion	sq. ft.)	tion
Residential	7	54,300	380,000	62,900	440,000	117,200	820,000
Nonresidential (ex. PDR)	25	8,400	210,000	49,200	1,230,000	57,600	1,440,000
Production, Distribution, Repair (PDR)	7	(400)	(3,000)	6,100	43,000	5,700	40,000
		1 .				-	
Total Trip Gene	ration		587,000		1,713,000		2,300,000
Sources: Tables 2.5, A.4, and A.6.							

Table 2.6:	TSF and No	on-TSF Trip	Generation	(2010-2040)
				`

More detail on housing unit size, employment density factors, and trip generation rates is shown in Appendix A, Tables A.3 and A.4. See Tables A.5 and A.6 in that appendix for more detail on the estimates of total trip generation used in the nexus study.

Trip generation from new development will cause the need for higher levels of transit service and increased transit facility capacity. Without the transit services and facilities to be fully or partially funded by the TSF, transit service in San Francisco is projected to become increasingly overcrowded. Increased overcrowding will diminish performance of the City's transportation system and constrain the City's ability to achieve its transportation system goals.¹⁸ SFMTA staff conducted an analysis of overcrowding using SF-CHAMP model output for existing and 2040 conditions. The 2040 projections include transit capital projects to be completed without funding from the TSF such as the Central Subway. As shown in **Figure 2.1**, the number of passengers on

¹⁷ San Francisco Planning Department, San Francisco Cityuide Nexus Analysis, March 2014.

¹⁸ San Francisco County Transportation Authority, San Francisco Transportation Plan 2040, December 2013, pp. 13-17.

overcrowded routes will increase from 2010 to 2040 by approximately 6,500 passengers during the morning and afternoon peak periods. When transit reaches capacity, motorists that would have taken transit are unable to shift and opt to drive, exacerbating congestion.



Figure 2-1: Transit Passengers On Overcapacity Routes Without TSF

Note:

"Overcapacity" is greater than 85 percent occupancy with passengers measured at maximum load point on each route.

Source: San Francisco Municipal Transportation Agency, personal communication summarizing analysis of SF-CHAMP model output, MLP Loads & % Contribution.xls, August 29, 2015.

Service Population

The complete streets component of the TSF uses service population to measure the impact of new development on the need for complete streets (improved pedestrian and other streetscape infrastructure). Service population includes both residents and those who work in the City ("employees" measured by the number of jobs). Thus a resident who works in the City is counted both as a resident and an employee to fully reflect the level of demand for complete streets infrastructure. One employee (whether or not a resident) is counted at 50 percent compared to one resident to reflect the lower level of demand for complete streets infrastructure associated with the workday compared to the morning, evening, and weekend demand of a resident. Tourists and visitors are reflected in the growth in employment in the City's business establishments that serve tourists and visitors. This service population approach to measuring the

San Francisco Municipal Transportation Agency

impact of development on the need for complete streets infrastructure is typical for impact fee nexus studies and is consistent with the *San Francisco Citywide Nexus Analysis.*¹⁹

Assumptions used in the nexus study that convert population and employment to building space are shown in Table A.4.

¹⁹ San Francisco Planning Department, San Francisco Citywide Nexus Analysis, March 2014.

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3. TRANSIT CAPITAL MAINTENANCE

The SFMTA transit capital maintenance component of the TSF is based on the same methodology used to calculate the maximum justified rates for the current TIDF. If adopted, the TSF would replace the TIDF. The relationship between development and the transit capital maintenance component of the TSF is summarized below and explained more fully in the sections that follow:

- Need for transit capital maintenance: The impact of development on the need for additional transit capital maintenance is based on maintaining the existing transit level of service (transit LOS) as growth occurs. The existing transit LOS is the current ratio of the supply of transit services (measured by transit revenue service hours) to the level of transportation demand (measured by number of auto plus transit trips).²⁰ As development generates new trips the SFMTA must increase the supply of transit services, and in particular capital maintenance expenditures, to maintain the existing transit LOS.
- Use of TSF transit capital maintenance revenue: The benefit to development from the use of fee revenues is based on improving SFMTA transit vehicle maintenance to increase the availability of vehicles that provide transit service. SFMTA's transit vehicles include motor coaches (buses), trolley coaches (electric buses), light rail vehicles, historic streetcars, and cable cars. Improved vehicle maintenance directly increases revenue service hours by reducing the amount of time that a vehicle is out of service.
- **Proportional cost:** The TSF varies in direct proportion to the amount of trip generation of each development project.

Need For Transit Capital Maintenance

The TSF accommodates the impact of development by funding additional SFMTA transit capital maintenance to maintain the existing SFMTA transit LOS. Transit LOS is based on the existing number of revenue service hours per trip. The latest available financial data from the National Transit Database used to calculate the transit capital maintenance component is for

²⁰ As discussed in Chapter 2 (*Measuring Transportation System Impact* section), "trips" include both transit and auto trips because an increase in the former generates additional demand for transit, and an increase in the latter generates additional transit delays due to increased auto congestion causing a need for additional transit service.

2013 so the transit LOS calculation is based on 2013 estimates as well. As shown in **Table 3.1**, SFMTA delivers 1.31 revenue service hours for every 1,000 auto and transit trips.

	Formula	Amount
Annual Revenue Service Hours	а	3,458,000
Days per Year	b	365
Average Daily Revenue Service Hours	c=a/b	9,474
2013 Average Daily Trips (ADT) ¹	d	7,235,000
Revenue Service Hours per 1,000 ADT	e = c * d / 1,000	1.31
¹ Auto and transit trip ends only within San F pedestrian trip ends.	rancisco. Excludes b	icycle and
Sources: U.S. Department of Transportation National Transit Database, RY 201 (http://www.ntdprogram.gov/ntdpro bles.htm): Table A 5	, Federal Transit Adm 3 Data Tables gram/pubs/dt/2013/e:	ninistration, xcel/DataTa

Table 3.1: SFMTA Transit Capital Maintenance Service Standard

The net cost per revenue service hour is shown in **Table 3.2**. Non-vehicle maintenance costs and general administrative costs are deducted because these costs are not directly related to providing expanded transit service. Fare box revenue is also deducted because transit system users from development projects would pay fares to offset costs. Other SFMTA funding is not deducted because it is not restricted to uses that increase service. Unlike the TIDF nexus analysis, capital expenditures and funding are not included in the transit capital maintenance component of the TSF. The transit capital impacts of development are addressed separately in the transit capital facilities component of the TSF (see next chapter).

Use of Fee Revenues

Based on the nexus approach, SFMTA may use fee revenues from the TSF transit capital maintenance component for any operating cost that directly support increased transit service. SFMTA anticipates using fee revenues solely for direct preventative capital maintenance costs that increase transit service. Fee revenues may not fund capital facilities costs to avoid overlap with the transit capital facilities component of the TSF, nor costs in the two categories excluded from the level of service calculation in Table 3.2 (non-vehicle maintenance costs and general administration).

	Formula	Amo	ount			
Total Operating Costs	а		\$ 668,000,000			
Excluded Operating Costs						
Non-Vehicle Maintenance	b	\$ (66,000,000)				
General Administration	С	(111,000,000)				
Farebox Revenue	d	(220,100,000)				
Subtotal	e = b + c + d		(397,100,000)			
Net Annual Costs	f = a + e		\$ 270,900,000			
Average Daily Revenue	g					
Service Hours			9,474			
Net Annual Cost per Daily	h = f/g		\$28,594			
Revenue Service Hour	х.					
Sources: U.S. Department of Transportation, Federal Transit Administration, National Transit Database, RY 2013 Data Tables (http://www.ntdprogram.gov/ntdprogram/pubs/dt/2013/excel/DataTabl						

Table 3.2: Net Annual Cost per Revenue Service Hour

Maximum Justified Fee

es.htm); Table 3.1.

The maximum justified fee for the transit capital maintenance component is based on the net annual cost per revenue service hour converted to a cost per trip. The cost per trip takes into account that the fee is paid once when a development project receives a building permit, but transit service must be provided for years following to serve that development project. The net annual cost per trip is multiplied by a net present value factor representing the funding needed over a 45-year period to provide the additional transit service. These calculations are shown in **Table 3.3**, with supporting calculations shown in **Tables B.1 and B.2** in Appendix B.

	Formula	Amount
Net Annual Cost per Revenue Service Hour	а	\$28,594
Revenue Service Hours per 1,000 Average	b	
Daily Trips		1.3100
Net Annual Cost per Average Daily Trip ¹	c = a * b / 1,000	\$ 37.46
Net Present Value Factor	d	58.78
Total Cost per Trip	e = c * d	\$ 2,202
¹ Auto and transit trips only. Excludes bicycle	and pedestrian trips.	·····
² Not present value factor represents the multi-	lien for \$1.00 in annu	al agata ta

Table 3.3: Transit Capital Maintenance Cost Per Trip

Net present value factor represents the multiplier for \$1.00 in annual costs to be fully funded over a 45-year period, given interest earnings and inflation.

Sources: Tables 3.1, 3.2, and B.2.

The maximum justified transit capital maintenance component of the TSF is based on the cost per trip shown in Table 3.3 multiplied by the trip generation rates for each economic activity category. The maximum justified fee is shown in **Table 3.4**. The variance in the fee by economic activity category based on trip generation, and the scaling of the fee based on the size of the development project, supports a reasonable relationship between the amount of the fee and the share of transit capital maintenance attributable to each development project.

Table 3.4:SFMTA Transit Capital Maintenance Component
Maximum Justified Fee (2015 dollars)

Economic Activity Category	Cost per Trip	Trip Generation Rate (per 1,000	Maximum Justified Transit Capital Maintenance Fee
Formula	a	b	c = a * b/
		~	1,000
Residential	\$2,202	7	\$15.41
Nonresidential (excluding PDR)	\$2,202	25	\$55.05
Production, Distribution, Repair (PDR)	\$2,202	7	\$15.41
Sources: Tables 3.3 and A.4.			•

San Francisco Municipal Transportation Agency

4. TRANSIT CAPITAL FACILITIES

The transit capital facilities component of the TSF is based on a list of currently planned capital projects and programs needed to accommodate increased transit demand from development.²¹ The relationship between development and the transit capital facilities component of the TSF is summarized below and explained more fully in the sections that follow:

- Need for expanded transit capital facilities: The impact of development on the need for expanded transit facilities is caused by increased transit and auto trips as discussed in Chapter 2 in the *Trip Generation* section. The fair share cost of planned transit facilities allocated to TSF development to accommodate this demand is based on trip generation from TSF development as a percent of total trip generation served by the planned facility (including existing development and non-TSF development, depending on the specific facility).²²
- Use of TSF transit capital facilities component revenue: The benefit to development from the use of fee revenues is based on funding new or expanded transit capital facilities to support increased transit services including improved vehicle availability.
- **Proportional cost:** The TSF varies in direct proportion to the amount of trip generation of each development project.

Need For Transit Capital Facilities

The impact of increased trip generation from development on the need for expanded transit capital facilities is accommodated by a list of major proposed projects and programs drawn from the SFMTA's most recent longrange plans. Only projects and programs that are not fully funded with programmed funding are included in the TSF list of transit capital facilities. The total cost of each project or program is allocated to TSF development based on one of the following two fair share cost allocation methods:

Method 1: If the project or program includes replacement and expansion of an existing transit facility then the total cost is allocated to trips

²² See Chapter 2 for definitions of TSF and non-TSF development.

²¹ Bicycle facilities are included in the transit capital facilities component nexus because bicycle infrastructure improvements shift demand away from transit thereby relieving transit overcrowding. However, TSF spending on bicycle infrastructure will occur solely from the complete streets component of the TSF. See text later in this chapter for more explanation.

generated by existing and new (2010-2040) development because all development is associated with the need for the project or program. Existing development is based on 2010 land use and new development includes both non-TSF and TSF development.

Method 2: If the project or program only provides expanded transit capacity needed to serve demand from new development then the total cost is allocated only to trips generated by new development, both non-TSF and TSF development, because only new development is associated with the need for the project or program.

As shown in **Table 4.1**, method 1 results in an allocation of 18 percent of the total cost to TSF development. Method 2 results in an allocation of 75 percent of total cost to TSF development.

	Trip	Method 1	Method 2
Development	Generation	2040 Total	2010-2040
2010 Development	7,222,000	75.8%	NA
2010-2040 Development			
Non-TSF Development	587,000	6.2%	25.5%
TSF Development	1,713,000	18.0%	74.5%
Subtotal 2010-2040	2,300,000	24.2%	100.0%
2040 Development	9,522,000	100.0%	NA
Sources: Tables 2.6 and A.	6.		

 Table 4.1:
 Trip Generation Shares

The planned projects and programs used to calculate the transit capital facilities component of the TSF are shown in **Table 4.2**, with notes and sources provided in **Table 4.3**. All costs reflect 2015 dollars. The planned projects and programs are shown in three major facility categories:

- Transit service expansion and reliability improvements
- Improvements supporting regional transit operators
- Bicycle infrastructure improvements (see explanation for inclusion of bicycle improvements following the tables).

		·····	·····				
			Non-TSF Cost Share				
				Non-TSF			
			Existing	Develop-	Non-TSF	Potential	
		Alloca-	Develop-	ment	Cost	TSF	
Expenditure Category /	Total	tion	ment	(2010-	Share	Cost	
Project or Program	Cost	Method'	(2010)	2040)	Subtotal	Share	
Formula			b=a*x	c = a * y	d = b + c	d=a*z	
	а а		where x, y, z = fair share cost allocation (Table 4				
SFMTA Transit Service Expansion and Reliability Improvements							
Transit Fleet Expansion	\$630,500	2	NA	\$160,800	\$160,800	\$469,700	
Transit Facilities	449,500	1	\$340,700	27,900	368,600	80,900	
Muni Forward Rapid	53,700	· 2	NA	13,700	13,700	40,000	
Network							
Geary Bus Rapid Transit	323,500	11	245,200	20,100	265,300	58,200	
M-Ocean View / 19th Ave.	520,000	1	394,200	32,200	426,400	93,600	
Subtotal	\$1,977,200		\$980,100	\$254,700	\$1,234,800	\$742,400	
Improvements Supporting Regional Transit Operators							
BART Fleet Expansion	145,200	2	NA	\$37,000	\$37,000	\$108,200	
BART Train Control	100,000	2	NA	25,500	25,500	74,500	
Caltrain Electrification	1,332,100	· 1	1,009,700	82,600	1,092,300	239,800	
Transbay Transit Center	2,376,900	1	1,801,700	147,400	1,949,100	427,800	
(Phase 2)							
Subtotal	\$3,954,200	•	\$2,811,400	\$292,500	\$3,103,900	\$850,300	
Bicycle Infrastructure Improvements							
Bicycle Programs	548,500	2	NA	\$139,900	\$139,900	\$408,600	
(expansion)							
		· · ·					
Total	\$6,479,900		\$3,791,500	\$687,100	\$4,478,600	\$2,001,300	
¹ Method 1 allocates costs based on total trip generation in 2040 (existing and new development). Method 2							
allocates costs based only of	n trip generatio	on from new	development (2010-2040).			
	0 5 0 0 0 0 0						
Sources: Tables C.2, C.3, C.4, C.5, C.6, 4.1, and 4.3.							

Table 4.2: Transit Capital Facilities Fair Share Cost Allocation (\$ 1,000)

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Project or					
Program	Fair Share Cost Allocation & Funding Notes	Sources			
SFMTA Transit Service Expansion and Reliability Improvements					
Transit Fleet Expansion	All costs associated with additional capacity needed to serve 2010-2040 growth as identified in recent (2014) fleet and facility planning studies ¹ Excludes cost of replacement vehicle capacity, Central Subway vehicles (funded), and Geary BRT vehicles (see Geary BRT project).	See Tables C.1 and C.2			
Transit Facilities	Allocate costs to all 2040 development because the needs include rehabilitation and replacement of existing facilities. A more detailed analysis by facility would likely result in a higher allocation share to 2010-2040 development.	See Table C.3			
Muni Forward Rapid Network	All costs associated with additional capacity needed to serve 2010-2040 growth. Total Rapid Network investment estimated at \$231 mil. of which about 77 percent (\$178 mil.) is funded and associated with near-term projects that address existing deficiencies and provide additional capacity. TSF funding limited to funding 23 percent of Rapid Network total cost (\$53 mil. and currently unfunded) as a conservative estimate of costs associated with additional capacity needed to serve growth.	See Table C.4			
Geary Bus Rapid Transit	Allocate to all 2040 development because project would replace and increase capacity of existing service. Includes vehicles.	See Table C.5			
M-Ocean View / 19 th Ave.	Allocate to all 2040 development because project would replace and increase capacity of existing service. Total cost represents most likely cost for "Longer Subway/Bridge" option.	San Francisco County Transportation Authority, <i>19th Avenue Transit Study</i> , March 2014, Table 4.8. p. 66.			

Table 4.3: Transit Capital Facilities (Notes & Sources)

May 2015

Project or	Fair Share Cost Allocation & Funding Nation	Sauraaa				
Program Fair Share Cost Allocation & Funding Notes Sources Improvements Supporting Regional Transit Operators Sources Sources						
BART Fleet All costs associated with additional canacity San Francisco Bay Area						
Expansion	needed to serve 2010-2040 growth. Total cost of 44 additional cars to accommodate additional peak hour trips, based on SF-CHAMP model run indicating 4,554 passengers that would exceed current capacity, and 105 passengers per car at 100 percent capacity. Assume \$3.3 million cost per car based on latest public report though BART staff now anticipating cost of \$5.5 million per car.	Rapid Transit District (BART), <i>Building A Better</i> <i>BART: Investing In The</i> <i>Future Of The Bay Area's</i> <i>Rapid Transit System</i> (draft), July 2014, p. 13; San Francisco Municipal Transportation Agency (personal communication regarding SF-CHAMP model output, transitCrowding_Peak_BAR T_Transbay_v2.xlsx, Nov. 21, 2014).				
BART Train Control	All costs associated with additional capacity needed to serve 2010-2040 growth. The \$100 mil. cost is 50 percent of the \$200 mil. capacity expansion component of the Train Control Modernization Program (TCMP). The capacity expansion component is driven by growth in transbay trips serving downtown San Francisco so half of the cost is allocated to San Francisco growth (the other half is associated with development at the other end of each trip). The total replacement and upgrade project cost of the TCMP is \$915 million.	BART, "Funding Priorities and Financial Outlook", BART board workshop presentation, Jan. 29-30, 2015, and "Capital Funding Priorities", presentation to San Francisco Capital Planning Committee, Feb. 9, 2015.				
Caltrain Electrifica- tion	Allocate to all 2040 development because project would replace and increase capacity of existing service. Based on \$1,456 mil. in year-of- expenditure dollars, discounted 9.3% to 2015 based on scheduled project completion by FY 2019-20. Excludes Advanced Signal System / Positive Train Control (funded).	San Francisco County Transportation Authority, 2014 Prop. K Strategic Plan, Appendix D, Sep. 12, 2014;				
Transbay Transit Center (Phase 2) – Downtown Extension	Allocate to all 2040 development because project would replace and increase capacity of existing service. Based on \$2,598 mil. in year-of- expenditure dollars, discounted 9.3% to 2015 based on project completion by FY 2019-20 subject to funding availability.	San Francisco County Transportation Authority, 2014 Prop. K Strategic Plan, Appendix D, Sep. 12, 2014;				
Dicycle Infra	Bicycle Intrastructure Improvements					
Bicycle Programs (expansion)	All costs associated with expanding service to shift trips and increase transit capacity to serve 2010-2040 growth.	See Table C.6				
¹ The fair share cost allocation to TSF development is slightly conservative because fleet expansion costs are based on a 2015-2040 growth whereas the cost allocation is based on 2010-2040 growth.						

Table 4.3: Transit Capital Facilities (Notes & Sources) (continued)

Bicycle improvements are included because bicycle infrastructure improvements shift demand away from autos and transit thereby relieving auto congestion, improving transit travel times, and reducing transit overcrowding.²³ However, TSF spending on bicycle infrastructure will occur solely from the complete streets component of the TSF (see Chapter 5). This approach is consistent with the bicycle, pedestrian, and streetscape infrastructure components of the area plan fees based on current legislation pending before the Board of Supervisors.

Table 4.2 calculates the potential TSF cost share (shown in the last column of the table) by deducting the shares allocated to existing development and non-TSF development.

The potential TSF cost share shown in Table 4.2 must be adjusted to calculate the maximum justified funding that could be provided by the TSF. Maximum justified TSF funding is based on applying any currently programmed funding available after funding of the non-TSF cost share. Programmed funding is funding that has been programmed through prior legislative action and includes funding from:

- Proposition K funding from the San Francisco County Transportation Authority
- Transportation 2030 general obligation bond recently approved in San Francisco
- Metropolitan Transportation Commission transit core capacity challenge grant program for SFMTA projects that targets federal, state, and regional funds to high-priority transit capital projects
- Caltrain funding for the Caltrain electrification project
- Transbay Transit Center funding from various sources

²³ The San Francisco County Transportation Authority (SFCTA) modeled the impact of building out the Class 1 bicycle facilities to 100 miles and estimated that daily bike trips would increase by about 20,000, or about 20 percent including shifts from auto and transit modes (personal communication, Sep. 26, 2014); Dill, Jennifer and Theresa Carr (2003), "Bicycle Commuting and Facilities in Major U.S. Cities: If You Build Tem, Commuters Will Use Them – Another Look", TRB 2003 Annual Meeting CD-ROM; Nelson, Arthur and David Allen (1997), "If You Build Them, Commuters Will Use Them; Cross-Sectional Analysis of Commuters and Bicycle Facilities", Transportation Research Record 1578; San Francisco Department of Parking and Traffic, "Polk Street Lane Removal/Bike Lane Trial Evaluation", Report to San Francisco Board of Supervisors, May 16, 2001.

• Developer funding through development or other contractual agreements.

Programmed funding is first allocated to the non-TSF cost share. Any funding remaining after allocation to the non-TSF cost share is then deducted from the TSF cost share. Table 4.4 shows the maximum justified TSF funding for the transit capital facilities component based on this approach. All funding reflects 2015 dollars. Detail regarding programmed funding is shown in Appendix Table C.7.

The SFMTA has access to other revenue sources to address any funding gaps for the projects and programs listed in Table 4.4, after deducting programmed funding and TSF revenue. These alternative sources ensure that the projects and programs listed in Table 4.4 are financially feasible. These alternative funding sources are listed in **Table 4.5**

Use of Fee Revenues

The SFMTA or SFCTA may use revenue from the TSF transit capital facilities component for any capital project that expands transit service in or to/from San Francisco, or directly supports the expansion of that service such as vehicle maintenance facilities. Eligible costs that may be funded include capital expenses such as project management, design, engineering, environmental review, land acquisition, equipment, and construction.

As explained previously, the transit capital facilities component of the TSF will not be used to support bicycle infrastructure improvements. Instead, spending on bicycle infrastructure will occur from the complete streets component of the TSF.

The TSF may fund projects or programs that replace and expand existing transit facilities as long as method 1 is used to allocate expansion-related costs to the TSF (across existing and new development) (see *Need for Transit Capital Facilities* section, above). The TSF may also fund projects or programs that solely support transit service expansion. In this case method 2 would be used to allocate costs to the TSF development (new development only).

Expenditure Category / Project or Program	Total Pro- grammed Funding	Non-TSF Cost Share	Net Pro- grammed Funding Available For TSF Cost Share	Potential TSF Cost Share	Maximum Justified TSF Funding	
Formula	a	b	c = a - b ¹	d	e = d - c	
SFMTA Transit Service Expansion and Reliability Improvements						
Transit Fleet Expansion	\$406,000	\$160,800	\$245,200	\$469,700	\$224,500	
Transit Facilities	150,800	368,600	-	80,900	80,900	
Muni Forward Rapid Network	2,000	13,700	-	40,000	40,000	
Geary Bus Rapid Transit	46,100	265,300	· +	58,200	58,200	
M-Ocean View / 19th Ave.	71,800	426,400	-	93,600	93,600	
Subtotal	\$676,700	\$1,234,800	\$245,200	\$742,400	\$497,200	
Improvements Supporting Regional Transit Operators						
BART Fleet Expansion	· \$-	\$37,000	\$-	\$108,200	\$108,200	
BART Train Control	2,800	25,500	-	74,500	74,500	
Caltrain Electrification	108,900	1,092,300	- 1	239,800	239,800	
Transbay Transit Center (Phase 2)	463,900	1,949,100	-	427,800	427,800	
Subtotal	\$575,600	\$3,103,900	\$-	\$850,300	\$850,300	
Bicycle Infrastructure Improvements						
Bicycle Programs Expansion	\$13,000	\$139,900	\$-	\$408,600	\$408,600	
Total	\$1,265,300	\$4,478,600	\$245,200	\$2,001,300	\$1,756,100	
Sources: Tables 4.2 and C.7						

Table 4.4:Transit Capital Facilities Maximum Justified TSF Funding
Share (\$ 1,000)

Table 4.5: Transit Capital Facilities Funding Sources

Federal Grant Programs

- Federal Transit Administration
 - Section 5307 Urbanized Area Formula Program
 - Section 5309(b)1 New Starts, Small Starts and Very Small Starts Programs
- Federal Highway Administration
 - Highway Safety Improvement Program
 - Surface Transportation Program
 - Congestion Mitigation and Air Quality Improvement Program
 - TIGER Discretionary Grants

State Funding Programs

- Active Transportation Program
- Cap and Trade
- Prop1B Transportation Bond Program
- Prop1A High-Speed Rail Bond Program
- Regional Transportation Improvement Program
- State Transit Assistance for capital projects
- State Highway Operation and Protection Program

Regional and Local Funding Programs

- Climate Initiatives Program
- Cost Sharing With Other Counties on Joint Projects
- Lifeline Transportation Program
- OneBayArea Grant Program
- Prop AA (San Francisco vehicle registration fee)
- Regional Measure 2 (bridge tolls)
- Transit Performance Initiative Program
- Transportation Fund for Clean Air (Bay Area Air Quality Management District)
- SFMTA revenue bonds
- General Obligation Bonds
- General Fund Allocation for Capital Projects

Maximum Justified Fee

The fee schedule for the TSF transit capital facilities component is based on the maximum justified cost per trip and is shown in **Table 4.6** The cost per trip is based on the maximum justified funding and the total number of trips generated by TSF development.

	Amount
Maximum Justified TSF Funding	\$1,756,100,000
Total Trip Generation	1,713,000
Cost per Trip	\$1,025
Source: Tables 4.4 and 2.6	

 Table 4.6:
 Transit Capital Facilities Cost per Trip

The maximum justified fee for each economic activity category is based on the cost per trip shown in Table 4.6 multiplied by the trip generation rates for each category. The maximum justified fee schedule is shown in **Table** 4.7. The variance in the fee by economic activity category based on trip generation, and the scaling of the fee based on the size of the development project, supports a reasonable relationship between the amount of the fee and the share of transit capital facilities attributable to each development project.

 Table 4.7:
 Transit Capital Facilities Component Maximum

 Justified Fee (2015 dollars)

Facus mis Activity Cotomony	Cost per	Trip Generation Rate (per 1,000	Maximum Justified Transit Capital Facilities Fee	
Economic Activity Category	. тпр	<u>sq. ii.)</u>	(per sq. it.)	
Formula	a.	b	c=a*b/1,000	
Residential	\$1,025	7	\$7.18	
Nonresidential (excluding PDR)	\$1,025	25	\$25.63	
Production, Distribution, Repair (PDR)	\$1,025	7	\$7.18	
Sources: Seifel Consulting, Inc., San Francisco Eastern Neighborhoods				

May 2008; Tables 2, 3, and Appendix D Table D.2; Tables 4.6 and A.4.

5. COMPLETE STREETS

The complete streets component of the TSF would fund the enhancement and expansion of pedestrian and other streetscape infrastructure to accommodate growth. This component of the TSF is intended to maintain the existing level of service currently provided for pedestrians in San Francisco. The relationship between development and the complete streets component of the TSF is summarized below and explained more fully in the sections that follow:

- Need for pedestrian infrastructure: The impact of development on the need for enhanced and expanded pedestrian infrastructure is based on achieving the pedestrian level of service (pedestrian LOS) recommended in the *San Francisco Citywide Nexus Analysis*.²⁴ The pedestrian LOS is based on sidewalk space per capita.
- Use of TSF complete streets revenue: The benefit to development from the use of fee revenues is based on enhancing and expanding pedestrian and other streetscape infrastructure. Revenues may also be used for bicycle capital facilities for reasons explained in the section *Use* of *Fee Revenues*.
- **Proportional cost:** The TSF varies in direct proportion to the amount of service population of each development project.

Need For Pedestrian Infrastructure

The need for pedestrian infrastructure is directly related to the number of pedestrians in the City. As discussed in detail in Chapter 2 in the *Service Population* section, pedestrians include both residents and employees with employees also reflecting demand from visitors who use the City's business establishments. The combined service population of residents and employees for pedestrian infrastructure as calculated by the *Citywide Nexus Analysis* is based on residents plus employees weighted at 50 percent.²⁵ Employees are weighted lower than residents because of the lower demand for pedestrian infrastructure relative to residents (less time at work as an employee compared to time at home or doing other activities as a resident).

²⁴ San Francisco Planning Department, San Francisco Citywide Nexus Analysis, March 2014, pp. 25-30.

²⁵ San Francisco Planning Department, San Francisco Infrastructure Level of Service Analysis, March 2014, p. 44.

The *Citywide Nexus Analysis* calculated the pedestrian LOS based on the amount of existing sidewalk space and the future service population. Thus the study assumes a pedestrian LOS of 88 square feet per capita in the future compared to 103 square feet per capita currently. To compensate for this conservative assumption, the pedestrian LOS assumes a cost per square foot that incorporates improvements to existing sidewalks with the addition of elements such as curb ramps, bulb-outs, and pedestrian signals.²⁶

The unit cost of pedestrian infrastructure calculated by the *Citywide Nexus Analysis* and updated to 2015 dollars is \$47.18 per square foot. This cost reflects a conservative set of assumptions for pedestrian infrastructure and reflects a range of improvement levels across the City.²⁷ This unit cost specifically excludes elements of pedestrian infrastructure that may be required under Section 138.1 of the San Francisco Planning Code related to urban design standards. Under this section of the code the City may require certain development projects to improve pedestrian infrastructure directly adjacent to the project. By excluding these cost elements there is no overlap between the TSF complete streets component and compliance with Section 138.1 of the Planning Code.²⁸

Based on the inputs described above, the cost per capita by economic activity category representing the cost of pedestrian infrastructure to serve new development is shown in **Table 5.1**.

²⁶ Ibid, Table 18, p. 45.

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²⁷ San Francisco Planning Department, San Francisco Citywide Nexus Analysis, March 2014, Table 17, p. 29.

²⁸ AECOM, memorandum to San Francisco Planning Department regarding San Francisco Infrastructure Nexus Analysis – Streetscape Cost, March 20, 2014, pp. 10-11.
Economic Activity Category	Level of Service (sq. ft. per capita)	Cost per Sq. Ft. ¹	Service Population Weight ²	Cost per Capita
Formula	а	b	С	d = a * b * c
Residential	88	\$47.18	100%	\$4,152
Nonresidential (ex. PDR)	88	\$47.18	50%	\$2,076
Production, Distribution, Repair (PDR)	88	\$47.18	50%	\$2,076

Table 5.1: Pedestrian Infrastructure Level of Service

¹ Cost based on \$43.00 (\$ 2013) from *Citywide Nexus Analysis*, increased by 4.5% for 2014 and 5.0% for 2015 to reflect annual infrastructure construction cost inflation estimates prepared by the City and applied to all city development impact fees.

² Employment service population weighted at 50 percent of residential service population to reflect relative demand for pedestrian infrastructure.

Source: San Francisco Planning Department, *San Francisco Citywide Nexus Analysis*, March 2014, Table 17, p. 29.

Use of Fee Revenues

The primary purpose of the TSF complete streets components is to fund capital improvements to the City's pedestrian and other streetscape infrastructure. As discussed in the Better Streets Plan (BSP),²⁹ the City aims to improve the pedestrian environment for all of San Francisco's residents and employees. Acceptable uses of revenue from the TSF complete streets component include (but are not limited to) sidewalk paving, lighting installation, pedestrian signalization of crosswalks or intersections, street tree planting, bulb-out construction, street furnishing, landscaping, traffic calming, and other streetscape improvements cited in the BSP. Current planned expenditures of TSF revenue drawn from the *SFMTA 20-Year Capital Plan* are shown in **Table 5.2**. The table also shows programmed funding for these programs with Proposition K being the only current source.

²⁹ San Francisco Public Works Code, Section 2.4.13.

Pedestrian Infrastructure Program	Amount				
Pedestrian Strategy Corridor Program	\$363,000,000				
Striping and Signage Program 8,8					
Total	\$371,800,000				
······	•				
Programmed Funding: Proposition K	(55,600,000)				
Funding Need	\$316,200,000				
 Prop. K funding based on (1) determining Prop. K expenditure line items that would be eligible for funding TSF expenditure plan projects (100% of Prop. K expenditure lines 38 and 40), (2) discounting remaining programmed funds from FY 2016 through FY 2034 to 2014\$ for those line items, (3) determining the share available for SFMTA projects (vs. other departments and agencies), and (4) allocating the discounted share to the TSF project. 					
Sources: San Francisco Municipal Transportation Agency, SFMTA 20-Year Capital Plan, Oct. 15, 2013, pp. B-20; San Francisco County Transportation Authority, 2014 Prop. K Strategic Plan, Sep. 12, 2014; SFCTA staff					

Table 5.2: TSF Pedestrian Infrastructure Programs

For all area plan fees except the Transit Center District fee, legislation pending before the Board of Supervisors would distinguish between a fee component for transit and a fee component for bicycle, pedestrian and other streetscape infrastructure. To provide consistency with the proposed area plan fee programs, revenue from the TSF complete streets component may also be used for bicycle facilities. The use of the TSF for bicycle facilities is already justified under the transit capital facilities component (see prior chapter). Thus, as long as the maximum justified fees for each component are not exceeded, bicycle facilities may be funded by either component.

Maximum Justified Fee

The maximum justified fee for the complete streets component is based on the cost and building square feet per capita by economic activity category. The maximum justified fee is shown in **Table 5.3**. The variance in the fee by economic activity category based on building space per capita, and the scaling of the fee based on the size of the development project, supports a reasonable relationship between the amount of the fee and the share of complete streets infrastructure attributable to each development project.

Economic Activity Category	Cost per Capita	Sq. Ft. per Capita	Maximum Justified Fee (per sq. ft.)
Formula	а	b	c = a/b
Residential	\$4,152	498	\$8.34
Nonresidential (excluding PDR)	\$2,076	. /308	\$6.74
Production, Distribution, Repair (PDR)	\$2,076	597	\$3.48
Sources: Tables 5.1 and A.4.		and the acceleration of the second	

Table 5.3:Complete Streets Component Maximum JustifiedFee (2015 dollars)

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Transportation Sustainability Fee Nexus Study

San Francisco Municipal Transportation Agency

6. TRANSPORTATION SUSTAINABILITY FEE

The maximum justified transportation sustainability fee is the sum of the three component fees presented in Chapters 3, 4, and 5. The maximum justified TSF is shown in **Table 6.1** per square foot of building space. The two transit components are subtotaled to show the total maximum justified TSF for transit facilities and services. The total fee on a development project for transit facilities and services should not exceed this amount without a nexus study justifying the higher amount. Likewise, the total fee on a development project for pedestrian and other streetscape infrastructure should not exceed the complete streets component without a nexus study justifying the higher amount.

·	Maximum Justified TSF per Square Foot					
	Transi	t Componei	nts			
Economic Activity Category	Transit Capital Maintenance	Transit Capital Facilities	Subtotal	Complete Streets Component	Total TSF	
Residential	\$15.41	\$7.18	\$22.59	\$8.34	\$30.93	
Nonresidential (excluding PDR)	\$55.05	\$25.63	\$80.68	\$6.74	\$87.42	
Production, Distribution, Repair (PDR)	\$15.41	\$7.18	\$22.59	\$3.48	\$26.07	
Sources: Tables 3	.4, 4.7, and 5.3.					

	Table 6.1:	Maximum	Justified	TSF	(2015 dollars)
--	------------	---------	-----------	-----	----------------

Relationship Between TSF and Area Plan Fees

As listed in Chapter 2, Table 2.3, the City has area plans that have their own separate transportation development impact fees. Pending approval of legislation currently before the Board of Supervisors³⁰, these fees would be separated between transit and complete streets components. The complete streets component would include bicycle, pedestrian, and other streetscape infrastructure. The TSF is proposed to have a similar structure (separate transit and complete streets components) to mirror the proposed area plan fee structure. This structure is also consistent with the *Citywide Nexus Analysis* referenced in Chapters 2 and 5 of this report.

³⁰ Pending legislation is regarding adoption of the *Citywide Nexus Analysis* referenced in Chapters 2 and 5 and would amend Article 4 of the Planning Code.

As explained in Chapter 1, the current TIDF is a citywide fee on nonresidential development only. Nonresidential development within a plan area currently pays the TIDF in addition to any area plan transit fee component. If adopted, the TSF would replace the TIDF and be applied to both residential and nonresidential development.

Area plan transportation fees were developed to fund improvements within their respective plan areas to address local impacts from new development. By contrast the TSF is designed to fund citywide projects and programs to address citywide development impacts. Regardless of the separation or overlap between area plan fees and the TSF, the TSF should be adopted at a level such that the combined area plan and TSF amounts are less than the maximum justified TSF amounts shown in Table 6.1. This approach would ensure that new development is not overpaying for transportation impacts and that new development fully benefits from the expenditure of fee revenues. Specifically, within each plan areas the TSF should be adopted at less than the maximum justified amount such that:

- The combined amount of the adopted area plan and TSF transit fee components remains less than the maximum justified TSF transit fee component (transit capital maintenance plus transit capital facilities).
- The combined amount of the adopted area plan and TSF complete streets components remains less than the maximum justified TSF complete streets component.

See Appendix D, **Tables D.1 and D.2** for a list of current transportation fees within plan areas and a comparison with the maximum justified TSF amount. The maximum justified TSF is greater than the current fee (including the TIDF) across all economic activity categories, area plans, and for both the transit and complete streets fee components. In most cases the maximum justified TSF is more than 50 percent greater than the current fee. Thus there is substantial flexibility for the City to determine the appropriate TSF amount to adopt and implement.

Relationship Between TSF and TSP

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The TSF will be part of a larger effort, the proposed Transit Sustainability Program (TSP). In addition to the TSF, the TSP includes (1) a transportation demand management (TDM) program for new development projects, and (2) revision to the City's policies regarding evaluation of transportation impacts under the California Environmental Quality Act (CEQA) consistent with State Guidelines adopted pursuant to Senate Bill 743.

The TSF nexus study and the expenditure of TSF revenues are designed to avoid any overlap with other TSP requirements or in any way double charge development projects for the same impact. Based on the current proposal, the TDM component of the TSP includes a wide range of measures including measures to encourage travel by transit, bicycle, and pedestrian modes. These measures do not overlap with the TSF because:

- TDM measures related to transit service are focused on transit pass subsidies for residents and employees of development projects to encourage transit use. The TSF is focused on offsetting the impact of increased transit use on transit capital maintenance and transit capital facilities costs. Furthermore, farebox revenue supported by transit pass subsidies only covers about one-third of total operating costs (\$220 mil. in annual revenue versus \$668 mil. of annual costs) and these revenues are excluded from calculation of the TSF transit capital maintenance component (see Table 3.2).
- TDM measures related to bicycle and pedestrian improvements are focused on on-site improvements such as bike parking and frontage improvements for pedestrians. The TSF is focused on citywide capital investments in bicycle facilities and pedestrian infrastructure.

TSF Updates

The TSF should be updated using the following two methods:

- 1. Annual updates: The calculations in this nexus study are based on 2015 dollars. The adopted TSF should be updated annually for cost inflation in a similar manner as the City currently does for all other development impact fees to ensure that fee revenue remains constant with inflation to fund development impacts.
- 2. Five-year updates: The Mitigation Fee Act and the Planning Code require every five years that any local agency implementing a development impact fee make findings similar to those made at the time of the initial fee adoption.³¹ For these five year updates the City should:
 - a. Update the transit capital maintenance fee component based on the latest available data from the National Transit Database and corresponding land use data for the City.
 - b. Update the transit capital facilities fee component based on the latest available list of major transit capital projects that benefit new development, along with updates to project costs and programmed funding.

³¹ California Government Code Section 66001(d).

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c. Update the complete streets component based on a review of the pedestrian level of service and current cost estimates for pedestrian and other streetscape infrastructure.

These periodic reviews and adjustments to the TSF will ensure that the program continues to adequately address the impacts of development on the City's transportation system.

San Francisco Municipal Transportation Agency

APPENDICES

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A. LAND USE PROJECTIONS & TRIP GENERATION ESTIMATES

The Transit Sustainability Fee is based on a consistent set of development estimates for 2010 and land use projections for 2040. These estimates and projections are converted to trip generation estimates and used to evaluate the impact of development on the transportation system. This appendix describes these estimates and projections including key assumptions and methodologies used to develop them.

Consistency With Regional Projections

In preparing the land use allocations for 2010 and 2040, the Planning Department controlled citywide totals to the most recent estimates available from the Association of Bay Area Governments (ABAG) for the nine-county San Francisco Bay region developed in association with the Metropolitan Transportation Commission (MTC). Citywide totals were controlled to be within plus or minus two percent of the 2010 and 2040 ABAG totals for population, housing, and employment. Comparisons of the Planning Department's citywide totals with the ABAG totals are shown in **Tables A.1** and **A.2**.

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	Nexus Study	ABAG	Difference, Nexus Study vs. ABAG Amount	Percent
Housing				
Housing Units	376,000	376,900	(900)	(0.2%)
Households	345,900	345,800	100	0.0%
Vacancy Rate	8.0%	8.3%	NA	NA
Employment (Jobs)				
Management, Information and				
Professional Services	295,100	NA	NA	NA
Retail/Entertainment	97,700	NA	NA	NA
Production, Distribution, Repair	59,900	NA	NA	NA
Cultural/Institution/Education	59,800	NA	NA	NA
Medical and Health Services	36,500	NA	NA	NA
Visitor Services	21,000	NA	NA	NA
Total Employment	570,000	568,700	1,300	0.2%
Jobs per Household	1.65	1.64		
h		,		

Table A-1: San Francisco Development 2010

Note: "NA" indicates that San Francisco Planning uses different employment categories than ABAG so comparisons are not applicable.

Sources: San Francisco Planning Department, Land Use Allocation Model Output, December 2013; Association of Bay Area Governments and the Metropolitan Transportation Commission, *Plan Bay Area, Final Forecast of Jobs, Population and Housing,* Table 14, p. 42, July 2013.

	S.F. Planning Dept.	ABAG	Difference, Nexus Study vs. ABAG	
	2040	2040	Amount	Percent
Housing				
Housing Units	477,400	469,400	8,000	1.7%
Households	447,000	447,400	(400)	(0.1%)
Vacancy Rate	6.4%	4.7%	NA	NA
Employment (Jobs)				
Management, Information and				
Professional Services	414,800	NA	NA	NA
Retail/Entertainment	123,200	NA	NA	NA
Production, Distribution, Repair	69,500	NA	NA	NA
Cultural/Institution/Education	80,400	NA	NA	NA
Medical and Health Services	52,200	NA	NA	NA
Visitor Services	26,800	. NA	NA	NA
Total Employment	766,900	759,500	7,400	1.0%
Jobs per Household	1.72	1.70		
Note: "NA" indicates that San F categories than ABAG so	rancisco Pla comparison	nning uses s are not ap	different emplo oplicable.	oyment

Table A-2:	San	Francisco	Develo	pment 2040

categories than ABAG so comparisons are not applicable. Sources: San Francisco Planning Department, Land Use Allocation Model Output,

December 2013; Association of Bay Area Governments and the Metropolitan Transportation Commission, Plan Bay Area, Final Forecast of Jobs, Population and Housing, Table 14, p. 42, July 2013.

Housing Unit Size, Employment Density, and Trip Generation Rates

Housing unit size (average square feet per housing unit) and employment density factors (square fee per employee) are used to convert projections of housing units and employment to projections of building space. Average housing unit size is based on the Eastern Neighborhoods Nexus Study completed in 2008.³² Employment density factors are consistent with those used in the Planning Department's land use allocation tool with one exception (see next paragraph). Trip generation rates are based on the most recent update of the TIDF completed in 2011.³³

³² Seifel Consulting, Inc., San Francisco Eastern Neighborhoods Nexus Study, prepared for the City of San Francisco Planning Department, May 2008

³³ Cambridge Systematics with Urban Economics, *Transit Impact Development Fee Update*, prepared for the San Francisco Municipal Transportation Agency, February 2011.

The employment density factor and trip generation rate for the Management, Information, and Professional Services (MIPS) economic activity category were adjusted to incorporate recent information from the Central SoMa environmental review as explained in Chapter 2. See **Table A.3** for the MIPS adjustment.

See **Table A.4** for the factors and rates used for all economic activity categories. See **Tables A.5 and A.6** for trip generation estimates used for the nexus analysis for the TSF transit capital maintenance and TSF transit capital facilities components, respectively.

		Central	All Other City-	
	Formula	Soma	wide	lotal
Management, Information & Professional Services Employment	а	45,000	74,700	119,700
Sq. Ft. per Employee ¹	b	200	276	247
Occupied Building Space	c=a*b/			
(1,000 sq. ft.)	1,000	9,000	20,600	29,600
Vacancy Rate	d	5.0%	5.0%	5.0%
Total Building Space	e=c/			
(1,000 sq. ft.)	(1 – d)	9,500	21,700	31,200
Trip rate (per 1,000 sq. ft.) ²	f	18	13	15
Trips	$g = e^* f$	171,000	282,100	453,100
Trip Rate (per employee)	h=g/a	3.80	3.78	3.79

Table A-3:Management, Information & Professional ServicesEmployment Density and Trip Generation Rate

¹ "Central SoMa" and "All Other Citywide" employment density (sq. ft. per employee) provided by San Francisco Planning Department. "Total" density is the weighted average.

² "All Other Citywide" trip rate is from S.F. Planning Department. "Central SoMa" trip rate is calculated based on the inverse of the ratio of All Other Citywide to Central SoMa employment density. "Total" trip rate is the weighted average of the Central SoMa and All Other Citywide trip rates.

Sources: San Francisco Planning Department, Land Use Allocation Model Output, December 2013; Cambridge Systematics with Urban Economics, *Transit Impact Development Fee Update*, prepared for the San Francisco Municipal Transportation Agency, February 2011.

	Serv E	Trip Genera-					
	Square Feet per Resident or Employee	Residents per Unit or Vacancy Rate (for employ- ment)	Gross Square Feet per Housing Unit or Employee	tion per Housing Unit or 1,000 Square Feet ¹			
Housing			1				
Housing Units	498	2.32	1,156	7			
Management, Information & Professional Services	247	5.0%	260	15			
Retail/Entertainment	350	5.0%	368	65			
Cultural/Institution/ Education	350	0.0%	350	23			
Medical and Health Services	350	0.0%	350	22			
Visitor Services	787	0.0%	787	13			
Nonresidential (ex. PDR) ²			308	25			
Production, Distribution, Repair (PDR)	567	5.0%	597	7			
¹ Average daily motorized (transit and au	ito) trips.					
² Weighted average based on 2010-2040 growth.							

Table A-4:Service Population, Building Space, and Trip
Generation Rates

 Weighted average based on 2010-2040 growth.
 Sources: San Francisco Planning Department, San Francisco Citywide Nexus Analysis, March 2014 (for housing density and size); San Francisco Planning Department, Land Use Allocation Model Output, December 2013 (for employment densities and vacancy rates); Cambridge Systematics with Urban Economics, Transit Impact Development

Fee Update, prepared for the San Francisco Municipal

Table A.3.

Transportation Agency, February 2011 (for trip generation rates);

May 2015

Economic Activity Category	2010 Develop- ment (housing units or employ- ment)	Sq. Ft. per Unit or Em- ployee	2010 Develop- ment (1,000 sq. ft.)	2010-2013 Develop- ment (1,000 sq. ft.)	2013 Develop- ment (1,000 sq. ft.)	Trip Genera- tion Rate (average daily trips per 1,000 sq. ft.)	2013 Trip Genera- tion (average daily trips)
Formula	а	b	c=a*b	d	e = c + d	f	g = e * f
Residential	376,000	1,156	434,700	2,700	437,400	7	3,062,000
Nonresidential (ex. PDR)	510,100	308	157,100	(200)	156,900	. 25	3,923,000
Production, Distribution, Repair (PDR)	59,900	597	35,800	(100)	35,700	. 7	250,000
	Total Trip Generation 7,235,000						
Sources: San Francisco Planning Department, Land Use Allocation Model Output, December 2013; Tables A.1 and A.4.							

Table A-5:Trip Generation 2013

Table A-6: Trip Generation 2010 a	and 2040
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	Trip Generation	2010 Development		2010 Develo	-2040 opment	2040 Development		
Economic Activity Category	Rate (trips per 1,000 sq. ft.)	Building Space (1,000 sg. ft.)	Trip Genera- tion	Building Space (1,000 sg. ft.)	Trip Genera- tion	Building Space (1,000 sq. ft.)	Trip Genera- tion	
Residential	7	434,700	3,043,000	117,200	820,000	551,900	3,863,000	
Nonresidential (ex. PDR) ¹	25	157,100	3,928,000	57,600	1,440,000	214,700	5,368,000	
Production, Distribution, Repair (PDR)	7	35,800	251,000	5,700	40,000	41,500	291,000	
Total Trip Gene	ration		7,222,000		2,300,000		9,522,000	
1								

¹ Trip generation rate based on weighted average of building square feet for 2010-2040 development by economic activity category and rounded to whole number.

Sources: Tables 2.5, A.4, and A.5.

TRANSIT CAPITAL MAINTENANCE В.

The following two tables provide support for the calculations presented in Chapter 3 for the transit capital maintenance component of the TSF. Table B.1 provides the source for the inflation and interest rates that are inputs to the model for the net present value factor shown in Table 3.3. Table B.2 provides a truncated version of the model used to calculate the net present value factor.

(Cost Inflation	1	Interest Earned ²			
Calendar Year	Index	Annual Rate	Fiscal Year Ending	Index	Annual Rate	
·						
2014	252.0	2.86%	2014	105.7	0.73%	
2013	245.0	2.21%	2013	105.0	0.95%	
2012	239.7	2.70%	2012	104.0	1.32%	
2011	233.4	2.59%	2011	102.6	1.24%	
2010	227.5	1.38%	2010	101.4	1.38%	
2009	224.4		2009	100.0		
Five-Year C Annual Aver	ompounded age	2.35%	Five-Year C Annual Aver	1.12%		
				-		
 ¹ San Francisco Bay Area Consumer Price Index (index 1982-84 = 100). ² Average annual interest earning on City and County of San Francisco pooled fund balances (index 2008 = 100). 						
Sources: As	sociation of B	ay Area Gove a.ca.gov/plan	ernments ning/research/	(cpi.html): S.F		

Table B-1: Inflation and Interest Rates

Treasurer's Office (http://sftreasurer.org/reports-plans)

	Year	1	2	3	 43	44	45
Beginning Fund Balance ¹	а	58.78	58.44	58.07	 7.97	5.40	2.75
Interest Earnings ²	b = a * 1.12%	0.66	0.65	0.65	 0.09	0.06	0.03
Expenditures ³	c = c (prior yr) * 2.35%	(1.00)	(1.02)	(1.05)	 (2.65)	(2.72)	(2.78)
Ending Fund Balance	d = a + b - c	58.44	58.07	57.67	 5.40	2.75	0.00
Net Present Value Factor ¹		58.78					

Table B-2: Net Present Value Factor

Note: This table models the amount necessary to collect in Year 1 such that \$1.00 in expenditures can be sustained for 45 years given inflation and interest earnings.

¹ Beginning fund balance in Year 1 is solved for to calculate the net present value factor. The Year 1 value is set such that the Year 45 ending fund balance equals \$0.00. In all other years the beginning fund balance equals the ending fund balance from the prior year.

² Assumes interest earned on beginning fund balance and all expenditures made at end of year.

³ Expenditures at beginning of Year 1 equal \$1.00 and are inflated assuming all costs represent end of year (inflated) values.

Source: Table B.1 (for interest and inflation rates).

San Francisco Municipal Transportation Agency

C. TRANSIT CAPITAL FACILITIES

This appendix provides the supporting documentation for the transit capital projects and programs included in the transit capital facilities component of the TSF presented in Chapter 4. All cost and funding data reflect 2015 dollars.

- Tables C.1 and C.2 provide supporting data from the transit fleet plan expansion project. Calculated costs reflect net fleet expansion costs to serve new development (2015-2040).
- **Table C.3** provides supporting data for the transit fleet maintenance facilities projects. The facility plan (see table sources) represents a significant re-positioning, upgrade, and expansion of SFMTA's facilities to serve both existing and new development.
- Table C.4 provides supporting data for the transit reliability improvements. The projects in the upper part of the table are to be implemented in the near term (e.g. by 2017) and are fully funded largely through the City's 2014 general obligation bond. These projects address existing deficiencies and provide for some system capacity expansion to serve new development. The projects in the lower part of the table are unfunded and solely associated with increasing capacity to serve new development. These projects are allocated to TSF transit capital facilities (Table 4.2).
- **Table C.5** provides supporting data for the Geary Bus Rapid Transit project. This project replaces and upgrades an existing transit line so it serves existing development and provides for capacity expansion to serve growth.
- **Table C.6** provides supporting data for the bicycle facilities program. These projects represent a significant expansion of the bicycle program. These projects only serve development by shifting trips out of autos (thereby relieving vehicle congestion and improving transit service) and shifting trips out of transit (thereby relieving transit overcrowding).
- Tables C.7 and C.8 provide supporting data for the programmed funding available for transit capital facilities shown in Tables 4.2 and 4.4. Estimates reflect funding for 2015-2040 in 2015 dollars.

		Existing (2015)	FleetExistingExpansion/(2015)Contraction			
Motor C	oach (40')	337	· (55)	282		
Motor C	oach (60') ¹	159	157	· 316		
Trolley (Coach (40')	240	(50)	190		
Trolley (Coach (60' <u>)</u>	93	17	110		
Light Ra	ail Vehicle	147	113	. 260		
Tota	al	976	182	1,158		
Note:	Note: "TFMP" source was relied upon for all data except where updated by "Vision" source (only update was 2040 estimate of 316 60' motor coach vehicles instead of 324 vehicles).					
Note:	Note: 30' motor coach and 40' contingency coach vehicles are excluded because their fleet size is not projected to change.					
Sources: San Francisco Municipal Transportation Agency, 2014 SFMTA Transit Fleet Management Plan (TFMP), March 2014, Appendix B; Parson Brinkerhoff, Addendum to SFMTA's Real Estate and Facilities Vision for the 21st Century / Vision Refinement for Coach Facilities (Vision), Jun, 24, 2014, Table 1, p. 2,						

Table C-1: Transit Fleet Plan

May 2015

San Francisco Municipal Transportation Agency

		0.1				
	Fleet	Cost per				
	Expansion	Vehicle	Total Cost			
Motor Coach (40')	(55)	\$880,000	\$(48,400,000)			
Motor Coach (60')	157	\$1,350,000	\$212,000,000			
Trolley Coach (40')	(50)	\$1,580,000	\$(79,000,000)			
Trolley Coach (60')	17	\$1,970,000	\$33,500,000			
Light Rail Vehicle	· 113	\$6,000,000	\$678,000,000			
Net Fleet Expansion	182		\$796,100,000			
Adjustments						
Geary Bus Rapid Transit	(16)	\$1,350,000	\$(21,600,000)			
Vehicles ¹			· · · · · · · · · · · · · · · · · · ·			
Central Subway Light Rail	(24)	\$6,000,000	\$(144,000,000)			
Vehicles ²		-				
Net Fleet Expansion Cost						
After Adjustments	142		\$630,500,000			
Note: 30' motor coach and 40' contingency coach vehicles are excluded because their fleet size is not projected to change.						
¹ Geary BRT vehicles included list (Table 4.2).	¹ Geary BRT vehicles included in Geary BRT project in TSF capital facilities list (Table 4.2).					
² Central Subway is not solely of are fully funded.	designed to ac	commodate gro	wth and vehicles			
Sources: San Francisco Munici communication regard	pal Transporta ding costs per	tion Agency (po vehicle, Vehicle	ersonal Demand			

Table C-2: Transit Fleet Plan Expansion Costs

May 2015

Facility Name	Amount			
Motor and Trolley Coach Facilities				
Burke				
Central Body Repair & Paint (Muni Metro East-MME)				
Facility Expansion or New Facility (to be identified)				
Flynn	Detell By			
Islais Creek	Eacility Not			
Kirkland				
Marin	Tranabio			
Potrero				
Presidio				
Woods				
Subtotal	\$433,000,000			
Other Fleet Facilities ¹				
Cameron Beach	11,048,000			
Green	4,348,000			
Green Annex	1,094,000			
Total	\$449,490,000			
¹ Other fleet facilities include facilities for light rail vehicles, and cable cars. Excludes Scott facility because it is only t revenue generating vehicles.	historic rail fleet, used for non-			
Sources: Parsons Brinckerhoff, <i>Real Estate and Facilities Vision for the 21st</i> <i>Century</i> , prepared for the San Francisco Municipal Transportation Agency, Feb. 5, 2013, Table 3, p. 51; Parsons Brinckerhoff, <i>Vision</i> <i>Refinement for Coach Facilities</i> (draft), prepared for the San Francisco Municipal Transportation Agency, Jun. 24, 2014, Table 5, p. 14.				

 Table C-3:
 Transit Fleet Maintenance Facilities

Table C-4: Muni Forward Rapid Network Improvements

Project Name	Amount
Sample Near Term Projects To Address Existing Deficiencies & Provide Additional	Capacity (funded) ¹
5 Fulton: Outer Route Fast Track Transit Enhancements	\$2,800,000
71 Haight-Noriega: Haight Street Fast Track Transit & Streetscape Enhancements	1,500,000
9 San Bruno: Potrero Ave Fast Track Transit & Streetscape Enhancements	7,133,000
Columbus Street Fast Track Transit Enhancements	700,000
Irving Street Fact Track Transit Enhancements	2,000,000
Mission and Silver Fast Track Transit Enhancements	400,000
5 Fulton: McAllister Street Fast Track Transit Enhancements	800,000
10 Townsend: Sansome Contraflow Signals	1,000,000
28 19th Avenue: 19th Ave Transit and Pedestrian Enhancements	16,500,000
30 Stockton: Eastern Segment Transit Enhancements	3,400,000
5 Fulton: Mid-Route Transit Enhancements	22,700,000
71 Haight-Noriega: Haight Street Transit and Streetscape Enhancements	6,600,000
8X Bayshore Express: Geneva Ave Transit Enhancements	8,250,000
9 San Bruno: 11th St and Bayshore Blvd Transit and Pedestrian Enhancements	4,400,000
N Judah: Transit Enhancements	14,600,000
8X Bayshore Express: Mid-Route Transit Enhancements	3,750,000
14 Mission: Downtown Mission Transit and Streetscape Enhancements	19,600,000
14 Mission: Inner Mission Transit and Streetscape Enhancements	1,500,000
14 Mission: Outer Mission Transit and Streetscape Enhancements	3,850,000
22 Fillmore: 16th Street Transit and Streetscape Enhancements - Phase 1	34,745,000
J Church: Transit Enhancements	10,800,000
L Taraval: Transit and Streetscape Enhancements	10,500,000
Total	\$177,528,000
Share	77%
Sample Longer Term Projects To Provide Additional Capacity (unfunded)	
1 California Travel Time Reduction Project	\$8,920,000
22 Fillmore Segment 2 (on Fillmore) Travel Time Reduction Project	6,620,000
28 19th Avenue Segment 2 (in Marina) Travel Time Reduction Project	1,900,000
30 Stockton Segment 1 (west of Van Ness) Travel Time Reduction Project	23,120,000
5 Fulton TEP Travel Time Reduction Project: Segment 2 from Arguello to 25th Ave.	1,260,000
K v TEP Travel Time Reduction Project	4,720,000
M Ocean View Segment 1 (West Portal to 19th Av) Travel Time Reduction Project ¹	500,000
M Ocean View Segment 1 (West Portal to 19th Av) Travel Time Reduction Project ¹	3,000,000
M Ocean View Segment 2 (East of 19th Av) Travel Time Reduction Project ²	3,620,000
Subtotal	\$53,660,000
Share	23%
Total	\$231,188,000

¹ These projects are fully funded with the largest source being the 2014 general obligation transportation bond.

² The TSF transit capita facilities list also includes an M-Ocean View/19th Ave. project (see Table 4.2). There is no overlap between the Rapid Network projects listed here and that project because the later excludes the segments shown here.

Source: San Francisco Municipal Transportation Agency; "Muni Forward Rapid Network Capital Projects -Implementation Summary" (1-page summary), May 12, 2014.

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Project Element	Amount				
Dedicated colorized bus lanes	\$84,696,000				
Station/stop bus operation improvements	53,818,000				
Station/stop passenger amenities	60,283,000				
Bus vehicle changes	22,655,000				
Traffic signals	40,124,000				
Other street improvements	34,779,000				
Pedestrian improvements	22,296,000				
Other changes at key areas	4,854,000				
Total	\$323,505,000				
Source: San Francisco Municipal Transportation Agency, Attachment 3: Geary Cost Estimate By Element and Phase (SFMTA Board Presentation), Nov. 13, 2014.					

Table C-5: Geary Bus Rapid Transit

 Table C-6:
 Bicycle Facilities Program Expansion

Program Element	Amount				
Bicycle Network Expansion	\$64,825,000				
Bicycle Network Long Term Improvements	370,400,000				
Bicycle Plan Network Short Term Projects	23,000,000				
Location-Specific Bicycle Hotspot Improvements	13,500,000				
Bicycle Sharing	54,000,000				
Secure Bicycle Parking	10,800,000				
Short Term Bicycle Parking	12,000,000				
Total	\$548,525,000				
Source: San Francisco Municipal Transportation Agency, SFMTA 20-Year Capital Plan, Oct. 15, 2013, pp. B-3 to B-5.					

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-	-		-	•		-	•	
	Pro	op. K ¹						
Expenditure Plan Category	Expen-			МТС	Caltrain	TTC		Total Pro-
1	diture		GO	Core	Project	Project	Developer	grammed
Project or Program	Line	Amount	Bond	Capacity	Funding	Funding	Funding	Funding
Transit Service Expansion a	nd Reliabi	lity Improve	ements					
Transit Fleet Expansion	15	\$-	\$-	\$400,000	\$-	\$-	\$6,000	\$406,000
Transit Facilities Vision	20M	13,800	70,000	67,000				150,800
Muni Forward Rapid Network	1	2,000						2,000
Geary Bus Rapid Transit	1	46,100						46,100
M-Ocean View / 19th Ave.	1	-					71,800	71,800
Subtotal		\$61,900	\$70,000	\$467,000	\$-	\$-	\$77,800	\$676,700
Improvements Supporting R	egional Ti	ransit Opera	tors					
BART Car Expansion	17B	-	\$-	\$-	\$-	\$-	\$-	\$-
BART Train Control	22B	2,800						2,800
Caltrain Electrification	6	3,900			\$105,000			108,900
Transbay Transit Center	5	83,300				380,600		463,900
(Phase 2)								
Subtotal	-	\$90,000	\$-	\$-	\$105,000	\$380,600		\$575,600
Bicycle Infrastructure Impro	vements					· · · · · · · · · · · ·	• <u>•••••</u> ••••••••••••••••••••••••••••••	· · · · · · · · · · · · · · · · · · ·
Bicycle Programs Expansion	39	\$13,000	\$-	\$-	\$-	\$-		\$13,000
Total		\$164,900	\$70,000	\$467,000	\$105,000	\$380,600	\$77,800	\$1,265,300
Total\$164,900\$70,000\$467,000\$105,000\$380,600\$77,800\$1,265,3001Prop. K funding based on (1) determining Prop. K expenditure line items that would be eligible for funding TSF expenditure plan projects, (2) discounting remaining programmed funds from FY 2016 through FY 2034 to 2015 dollars for those line items, (3) determining the share available for SFMTA projects (vs. other departments and agencies), and (4) allocating the discounted share to the TSF project.								

Table C-7: Transit Capital Projects & Programs – Programmed Funding (\$ 1,000)

Sources: Prop. K: San Francisco County Transportation Authority, 2014 Prop. K Strategic Plan, Appendices D (for Transbay Transit Center funding) and Appendix F (for all other projects), Sep. 12, 2014; SFCTA staff, personal communication (for discount factors). GO Bond: San Francisco Municipal Transportation Agency, Transportation 2030: 2014 Transportation and Road Improvement General Obligation Bond Report, Jun. 18, 2014 (appendix). MTC Core Capacity: Metropolitan Transportation Commission, Resolution No. 4123, Dec. 18, 2013. Caltrain and TTC Project Funding: See Prop. K source, based on allocated plus programmed funding discounted 9.3 percent to 2015 dollars net of Prop. K contribution (shown in separate column). Developer Funding: San Francisco Planning Department.

Table C-8: Transit Capital Projects & Program Funding Notes

Expenditure Category /	
Sample Project or	
Program	Funding Notes
Iransit Reliability Impro	
Transit Fleet Expansion	 Prop. K: No funding for this line item after FY 2015. MTC Core Capacity: \$400 mil. from Cap and Trade based on proposed legislation (AB 574 (Lowenthal) proposed in 2013). TTC Project Funding: Excludes TCDP impact fee funding of \$2 mil. for two 40' coaches so that TSF maximum justified fee is inclusive of TCDP impact fee (see discussion of area plan fees in Chapter 6). Developer Funding: Parkmerced providing \$6 mil. for one light rail vehicle through development agreement.
Transit Facilities	Prop. K: Allocate 100% of line item. GO Bond: Allocate 100% of "Muni Facilities" category. MTC Core Capacity: \$67 mil. from Cap and Trade based on proposed legislation (AB 574 (Lowenthal) proposed in 2013).
Muni Forward Rapid Network	Prop. K: Allocate \$2 mil. from line item. GO Bond: No funds allocated because all funding for higher priority projects (see Table C.4).
Geary Bus Rapid Transit	Prop. K: Allocates 100% of line item except for Rapid Network allocation.
M-Ocean View / 19 th Ave.	Prop. K: Allocate 0% of line item. GO Bond: Does not allocate any available funding for Corridor Improvement Program (\$28M) that is limited to design and engineering studies. Developer Funding: Parkmerced providing \$70 mil. and San Francisco State University providing \$1.83 mil. through development agreements.
Improvements Supportin	ng Regional Transit Operators
BART Fleet Expansion	Prop. K: Allocate 0% of line item because line item is only for car replacement. No funding assumed from MTC Core Capacity because funding needed to offset cost increases (\$5.3 mil. per car versus MTC Core Capacity estimate of \$3.3 mil. per car).
BART Train Control	Prop. K: Allocate 100% of line item. No funding assumed from MTC Core Capacity because funding needed to offset cost increases (total project now estimated at \$915 mil. of which \$200 mil. is associated with increasing system capacity versus MTC Core Capacity estimate of \$700 mil.).
Caltrain Electrification	Prop. K: Allocate 100% of line item. Caltrain Project Funding: Includes all allocated and programmed funds discounted 9.3 percent to 2015 dollars. Excludes all planned funding.
Transbay Transit Center (Phase 2)	Prop. K: Allocate 100% of line item. TTC Project Funding: Includes all allocated and programmed funds discounted 9.3 percent to 2015 dollars. Excludes all planned funding.
Bicycle Infrastructure In	provements
Bicycle Program Expansion	Prop. K: Allocate 75% of line item based on prior and near term allocations (remainder for other departments and transit agencies and for non-capital projects).
Sources: See Table C.7.	

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D. AREA PLAN FEES

Table D.1 provides a schedule of current transportation fees. Each area plan fee is allocated to transit and complete streets components based on Citywide Nexus Study legislation (see Article 4 of the San Francisco Planning Code), currently pending adoption at the Board of Supervisors as of publication of this report. The current TIDF is added to the area plan transit component because the TIDF is imposed citywide on all development projects. The TIDF currently only applies to nonresidential projects and not to residential projects. Based on the proposed legislation, the complete streets component of the area plan fees funds bicycle facilities plus pedestrian and other streetscape infrastructure. There is no current citywide fee for pedestrian infrastructure and bicycle facilities.

Table D.2 compares the total current fee with the maximum justified transportation fee documented in this TSF nexus study (see Table 6.1 in Chapter 6). The table separately compares the transit and complete streets fee components. The existing TIDF is replaced by the TSF and the TSF is applied to all residential and nonresidential development. As shown in the table the maximum justified TSF is greater than the current fee across all economic activity categories, area plans, and for both fee components. In most cases the maximum justified TSF is more than 50 percent greater than the current fee.

Incre- mental		Total		Trar		Comj Stre	olete ets	
Area Plan / Economic Activity	Fee (TCDP	Area Plan		Area Transit	City- wide			
Category	Only)	Fee ¹	Share	Fee	TIDF ²	Total	Share	Total
Formula		а	b	c= _a*b	d	e = c + d	f	g = a*f.
Balboa Park								
Residential		9,71	12%	1.17	-	1.17	38%	3.69
Nonresidential (excluding PDF	R)	1.82	12%	0.22	14.14	14.36	38%	0.69
Production, Distribution, Repa	ir (PDR)	-	0%	-	7.46	7.46	0%	-
Market & Octavia								·
Residential		10.92	22%	2.40	-	2.40	44%	4.80
Nonresidential (excluding PDF	R)	4.13	20%	0.83	14.14	14.97	61%	2.52
Production, Distribution, Repa	ir (PDR)	-	0%		7.46	7.46	0%	-
Rincon Hill								
Residential		10.44	0%	-	_	-	79%	8.25
Nonresidential (excluding PDR)		-	0%	-	14.14	14.14	0%	-
Production, Distribution, Repair (PDR)		-	0%	-	7.46	7.46	0%	-
Van Ness and Market Downt	own Resi	dential S	pecial U	se District	<u></u>			
Residential		18.20	22%	4.00	-	4.00	44%	8.01
Nonresidential (excluding PDF	R)	18.20	45%	8.19	14.14	22.33	30%	5.46
Production, Distribution, Repa	ir (PDR)	-	0%	-	7.46	7.46	0%	-
Visitacion Valley		<u>Tank in 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997</u>						
Residential		5.56	0%	-	-	-	45%	2.50
Nonresidential (excluding PDF	R)	-	0%	-	14.14	14.14	45%	-
Production, Distribution, Repa	ir (PDR)	-	0%	-	7.46	7.46	0%	-
Eastern Neighborhoods – G	eneral – T	ïer 1						
Residential		9.71	10%	0.97	-	0.97	31%	3.01
Nonresidential (excluding PDF	R)	7.28	53%	3.86	14.14	18.00	34%	2.48
Production, Distribution, Repa	ir (PDR)	-	0%	-	7.46	7.46	0%	-
Eastern Neighborhoods – G	eneral – T	ler 2						
Residential	· ·	14.56	10%	1.46	-	1.46	31%	4.51
Nonresidential (excluding PDF	<u>}</u>	12.14	53%	6.43	14.14	20.57	34%	4.13
Production, Distribution, Repa	ir (PDR)	-	0%	-	7.46	7.46	0%	-
Eastern Neighborhoods – G	eneral – T	ler 3			· · · · · · · · · · · · · · · · · · ·			
Residential		19.42	10%	1.94	-	1.94	31%	6.02
Nonresidential (excluding PDF	<u>()</u>	16.99	53%	9.00	14.14	23.14	34%	5.78
Production, Distribution, Repair	ir (PDR)	-	0%		7.46	7.46	0%	-

 Table D-1:
 Existing Transportation Fees (fee per sq. ft.)

	Incre-						Complete			
	mental	Total	Transit				Streets			
Area Plan /	Fee	Area		Area	City-					
Economic Activity		Plan	0	Transit		7-6-1	0			
Category	Only)	Fee	Snare	ree	TIDE	Iotal	Snare	Iotal		
Formula		.a	В	c= *b	d	е= c+d	f	g = a * f		
Eastern Neighborhoods - Affordable Housing Zones - Tier 1										
Residential		9.71	6%	0.58	-	0.58	4%	0.39		
Nonresidential (excluding PDR)		7.28	85%	6.19	14.15	20.34	4%	0.29		
Production, Distribution, Repair	ir (PDR)	1	0%	-	7.46	7.46	0%	I		
Eastern Neighborhoods - Affordable Housing Zones - Tier 2										
Residential		14.56	6%	0.87	-	0.87	4%	0.58		
Nonresidential (excluding PDF	R)	12.14	85%	10.32	14.15	24.47	4%	0.49		
Production, Distribution, Repair (PDR)		-	0%	-	7.46	7.46	0%	-		
Eastern Neighborhoods - Affordable Housing Zones - Tier 3										
Residential		19.42	6%	1.17	1	1.17	4%	0.78		
Nonresidential (excluding PDR)		16.99	85%	14.44	14.15	28.59	4%	0.68		
Production, Distribution, Repair (PDR)		· -	0%	-	7.46	7.46	0%	÷.		
Transit Center District Plan - FAR Up To 9:1										
Residential	4.39	4.39	NA ³	4.39	~	4.39	NA ³	NA ³		
Office, Retail, Institutional	4.39	4.39	NA ³	4.39	14.14	18.53	NA ³	NA ³		
Hotel	4.39	4.39	NA ³	4.39	14.14	18.53	NA ³	NA ³		
Industrial	4.39	4.39	NA ³	4.39	7.46	11.85	NA ³	NA ³		
Transit Center District Plan - FAR 9:1 to 18:1										
Residential	6.58	7.68	NA ³	7.68	1	7.68	NA ³	NA ³		
Office, Retail, Institutional	21.40	15.09	NA ³	15.09	14.14	29.23	NA ³	NA ³		
Hotel	8.78	8.78	NA ³	8.78	14.14	22.92	NA ³	NA ³		
Industrial	4.39	4.39	NA ³	4.39	7.46	11.85	NA ³	NA ³		
Transit Center District Plan - FAR Above 18:1										
Residential	3.29	9.97	NA ³	9.97	-	9.97	NA ³	NA ³		
Office, Retail, Institutional	10.97	25.71	NA ³	25.71	14.14	39.85	NA ³	NA ³		
Hotel	3.29	11.51	NA ³	11.51	14.14	25.65	NA ³	NA ³		
Industrial	4.39	4.39	NA ³	4.39	7.46	11.85	NA ³	NA ³		

Table D.1: Existing Transportation Fees (fee per sq. ft.) (continued)

For TCDP, average fee for projects with 9:1 to 18:1 FAR based on maximum possible amount (18:1 FAR), or 100% of base fee plus 50% of incremental fee. Average fee for projects with greater than 18:1 FAR based on 181 Fremont project, or 70% of three incremental fees summed. No incremental fee for production, distribution, repair (PDR) category.

² Current Transportation Impact Development Fee (applied citywide). The weighted average rate is used for nonresidential (ex. PDR) and Office, Retail, Institutional (for the TCDP).

³ TCDP does not allocated fee to transit versus complete streets components.

Sources: San Francisco Planning Department, San Francisco Citywide Development Impact Fee Register (rates effective Jan. 1, 2015).

Area Plan /					V. 1				
Economic Activity Category	Transit				Complete Streets				
		Max.	Differ-	Differ-		Max.	Differ-	Differ-	
	Cur-	Justi-	ence	ence	Cur-	Justi	ence	ence	
	rent	fied	(amt.)	(%)	rent	-fied	(amt.)	(%)	
Balboa Park]			(()					
Residential	1.17	22.59	(21.42)	(95%)	3.69	8.34	(4.65)	(56%)	
Nonresidential (excluding PDR)	14.37	80.68	(66.31)	(82%)	0.69	6.74	(6.05)	(90%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Market & Octavia									
Residential	2.40	22.59	(20.19)	(89%)	4.80	8.34	(3.54)	(42%)	
Nonresidential (excluding PDR)	14.98	80.68	(65.70)	(81%)	2.52	6.74	(4.22)	(63%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Rincon Hill									
Residential	-	22.59	(22.59)	(100%)	8.25	8.34	(0.09)	(1%)	
Nonresidential (excluding PDR)	14.15	80.68	(66.53)	(82%)	-	6.74	(6.74)	(100%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Van Ness and Market Downtown Residential Special Use District									
Residential	4.00	22.59	(18.59)	(82%)	8.01	8.34	(0.33)	(4%)	
Nonresidential (excluding PDR)	22.34	80.68	(58.34)	(72%)	5.46	6.74	(1.28)	(19%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	Ŧ	3.48	(3.48)	(100%)	
Visitacion Valley									
Residential	-	22.59	(22.59)	(100%)	2.50	8.34	(5.84)	(70%)	
Nonresidential (excluding PDR)	14.15	80.68	(66.53)	(82%)	-	6.74	(6.74)	(100%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Eastern Neighborhoods - General - Tier 1									
Residential	0.97	22.59	(21.62)	(96%)	3.01	8.34	(5.33)	(64%)	
Nonresidential (excluding PDR)	18.01	80.68	(62.67)	(78%)	2.48	6.74	(4.26)	(63%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Eastern Neighborhoods - General - Tier 2									
Residential	1.46	22.59	(21.13)	(94%)	4.51	8.34	(3.83)	(46%)	
Nonresidential (excluding PDR)	20.58	80.68	60.10)	(74%)	4.13	6.74	(2.61)	(39%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Eastern Neighborhoods - General - Tier 3									
Residential	1.94	22.59	(20.65)	(91%)	6.02	8.34	(2.32)	(28%)	
Nonresidential (excluding PDR)	23.15	80.68	(57.53)	(71%)	5.78	6.74	(0.96)	(14%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)		3.48	(3.48)	(100%)	

Table D-2:Existing Vs. Maximum Justified TransportationFees (fee per sq. ft.)

		Tra	ansit		Complete Streets				
		Max.	Differ-	Differ-		Max.	Differ-	Differ-	
Area Plan /	Cur-	Justi-	ence	ence	Cur-	Justi-	ence	ence	
Economic Activity Category	rent	fied	(amt.)	(%)	rent	fied	(amt.)	(%)	
Eastern Neighborhoods - Affordable Housing Zones - Tier 1									
Residential	0.58	22.59	(22.01)	(97%)	0.39	8.34	(7.95)	(95%)	
Nonresidential (excluding PDR)	20.34	80.68	(60.34)	(75%)	0.29	6.74	(6.45)	(96%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Eastern Neighborhoods - Affordable Housing Zones - Tier 2									
Residential	0.87	22.59	(21.72)	(96%)	0.58	8.34	(7.76)	(93%)	
Nonresidential (excluding PDR)	24.47	80.68	(56.21)	(70%)	0.49	6.74	(6.25)	(93%)	
Production, Distribution, Repair (PDR)	7.46	22.59	15.13)	(67%)	-	3.48	(3.48)	(100%)	
Eastern Neighborhoods - Affordable Housing Zones - Tier 3									
Residential	1.17	22.59	(21.42)	(95%)	0.78	8.34	(7.56)	(91%)	
Nonresidential (excluding PDR)	28.59	80.68	(52.09)	(65%)	0.68	6.74	(6.06)	(90%)	
Production, Distribution, Repair (PDR)	7.46	22.59	(15.13)	(67%)	-	3.48	(3.48)	(100%)	
Transit Center District Plan - FAR Up To 9:1									
Residential	4.39	30.93	(26.54)	(86%)		•			
Office	18.54	87.42	(68.88)	(79%)					
Hotel	18.54	87.42	(68.88)	(79%)				•	
Industrial	11.85	26.07	(14.22)	(55%)					
Transit Center District Plan - FAR 9:1 to 18:1						TCDP does not allocate fee to			
Residential	7.68	30.93	(23.25)	(75%)	transit and complete streets				
Office	29.24	87.42	(58.18)	(67%)	components so total TCDP fee compared with total TSF				
Hotel	22.93	87.42	(64.49)	(74%)					
Industrial	11.85	26.07	(14.22)	(55%)	m	aximum j	ustified ur	nder	
Transit Center District Plan - FAR Above 18:1						"Tra	ansit".		
Residential	9.97	30.93	(20.96)	(68%)					
Office	39.86	87.42	(47.56)	(54%)					
Hotel	25.66	87.42	(61.76)	(71%)		•			
Industrial	11.85	26.07	(14.22)	(55%)					
Sources: Tables 6.1 and D.1.									

Table D.2:Existing Vs. Maximum Justified Transportation Fees
(fee per sq. ft.) (continued)

May 2015

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SAN FRANCISCO

Transportation Sustainability Fee: Economic Feasibility Study



Prepared for San Francisco Planning Department

Prepared by Seifel Consulting



Spring 2015

San Francisco Transportation Sustainability Fee: Economic Feasibility Study

I. Introduction

The Association of Bay Area Governments (ABAG) estimates that the City of San Francisco will add 190,000 jobs and 100,000 households by 2040.¹ Much of this growth is already occurring – projects aimed at creating housing for upwards of 60,000 new residents are currently under construction or are being reviewed. More housing and more jobs means more travelers using the City's roads and transit lines, further straining the City's already-congested and overtaxed transportation system. To offset the impact of new development, San Francisco needs to invest in updated infrastructure, including transportation system improvements. In 2013, Mayor Edwin M. Lee convened a Transportation Task Force to investigate what San Francisco can do to update its transportation network and to prepare it for future travelers. The Task Force found that in order to meet current need and future demand, the City would need to invest \$10 billion in transportation infrastructure through 2030, which will require \$6.3 billion in new revenues.²

The Transportation Sustainability Program (TSP) is an initiative to improve and expand San Francisco's transportation system. This economic feasibility study presents findings of an economic evaluation of the potential impact of the proposed TSP on new development in San Francisco. The Transportation Sustainability Fee (TSF), the TSP component examined in this study, is a proposed citywide impact fee that will help fund new transit, bicycle and pedestrian improvement projects as well as capital maintenance. The TSF would provide additional revenue to help fill the City's transportation funding gap and ensure that new developments pay their fair share for impacts on the City's transportation system. Another TSP component examined in this study is the reform of the California Environmental Quality Act (CEQA) review process, which has the potential to enhance the City's ability to deliver new development in a more reliable, timely and cost efficient manner.

San Francisco is currently experiencing a surge in residential and commercial real estate construction and absorption, after a significant recessionary period that ended in 2012. Increased demand from both business expansion and new residents, combined with the relatively slow pace of development that has occurred for more than a decade, has contributed to rapidly escalating sales prices and rental rates. Recognizing the need for new development (particularly housing development) to meet the needs of a growing population and to ensure that prices do not continue to escalate to unsustainable levels, the goal of this study is to evaluate and inform the development of the TSP to ensure that the program will not impair development feasibility overall.

This report presents the following information:

- I. Introduction- describes the purpose of the study and its organization.
- II. Summary of Findings- summarizes the results of the economic feasibility analysis.
- III. Description of Proposed Transportation Sustainability Program provides an overview of the TSP and its three interrelated components: the Transportation Sustainability Fee (TSF), which will replace the current Transit Impact Development Fee (TIDF), California Environmental Quality Act (CEQA)/ Level of Service (LOS) reform, and Citywide Transportation Demand Management (TDM).

¹ Association of Bay Area Governments, *Projections 2013*.

² For more information on the Mayor's 2030 Transportation Task Force, please visit: http://transportation2030.sfplanning.org

San Francisco Transportation Sustainability Fee: Economic Feasibility Study

- IV. Study Goals and Methodology- presents the key goals for the study, along with a summary of the analysis methodology, including the selection of ten prototypical developments (prototypes) for evaluation.
- V. **Cost and Time Savings from CEQA / Level of Service Reform** describes the potential cost and time savings for environmental review that may occur with the TSP and analyzes what savings may occur for the ten development prototypes with TSP.
- VI. Results From Analysis of Base Case TSF Levels— presents the financial results, assuming the TSF would be established at the fee rates listed in the 2012 Draft TSF Ordinance (after adjusting for inflation, to 2015 dollars) and assuming the proposed consolidation of non-residential fee categories, as described in the 2015 San Francisco Transportation Sustainability Fee Nexus Study. (For purposes of this study, these fee rates are referred to as "Base Case TSF.")
- VII. Sensitivity Analysis of Alternative TSF Levels– compares the financial results, assuming alternative TSF levels at 125 percent (%), 150% and 250% of the Base Case TSF (2012 Draft TSF Ordinance levels inflated to 2015 Dollars).
- VIII. Conclusion

San Francisco Transportation Sustainability Fee: Economic Feasibility Study

II. Summary of Findings

This economic feasibility study evaluates the potential impact of the proposed Transportation Sustainability Program (TSP) on ten prototypical development types (prototypes) commonly found in San Francisco. This evaluation is done by analyzing how the proposed Transportation Sustainability Fee (TSF) would increase development costs and affect overall development feasibility, as measured by changes in residual land value.³ This study also examines the potential economic benefits from streamlining the City's environmental review process as a result of California Environmental Quality Act (CEQA)/ Level of Service (LOS) reform.

A. Impact of Base Case TSF on New Development

The Transportation Sustainability Fee (TSF) is a proposed citywide impact fee on both residential and non-residential development that will replace the current Transit Impact Development Fee (TIDF), which currently applies to most non-residential development. This study first evaluates the economic impact of imposing transportation impact fees at rates based on the 2012 Draft TSF Ordinance, also referred to as the "Base Case TSF" scenario.⁴ (See Section III.A for a more detailed description of the proposed TSF.)

For non-residential development, the Base Case TSF rates are roughly equivalent to the current TIDF rates. For residential development, the Base Case TSF would represent an additional cost burden of \$6.19 per gross square foot (/GSF), although this may be partially offset by fee credits and/or environmental review time and cost savings. (Residential developments within certain plan areas, such as Eastern Neighborhoods or Market and Octavia, may be eligible for a fee reduction— referred to as a fee credit in this report— equal to the transit portion of the applicable area plan impact fee.) While the potential financial impact of the TSF on development projects varies according to factors such as use, location and certain key costs, the study found that:

- Non-residential development would experience the least financial impact from TSP, as the Base Case TSF is about the same as the existing TIDF for most land uses.
- The residential cost burden due to the imposition of the Base Case TSF is equivalent to an average increase in direct construction costs of about 1–2% depending on the type of construction. In neighborhoods where the bulk of development is occurring, this level of increase would not have a major impact on overall project feasibility or resulting housing costs.
- The impact of the additional fee on residential uses is partially mitigated in situations where a project is eligible for a prior-use credit, area plan fee credit or predevelopment time and cost savings due to CEQA/LOS Reform (as described in the next section).

http://www.sfbos.org/ftp/uploadedfiles/bdsupvrs/committees/materials/lu120524tdr.pdf

³ Residual land value is the difference between what a developer expects to receive in revenues, less all costs associated with developing the buildings. Land residual models are useful when comparing the impact of different policy options on land values because they can test and compare the economic impact under a variety of site-specific conditions and development assumptions.

⁴ The Base Case TSF levels are defined as the fee rates in the 2012 Draft TSF Ordinance (Board File No. 120524), adjusted for inflation to 2015 dollars, with the proposed consolidation of non-residential fee categories as described in the 2015 draft San Francisco Transportation Sustainability Fee Nexus Study (2015 TSF Nexus Study). The 2012 Draft TSF Ordinance can be found here:
• In neighborhoods where current market rent and/or sales prices are not high enough to warrant development investment, the TSF will further inhibit the ability of new development to become financially feasible. However, the TSF itself will not cause these developments to be infeasible.

B. Impact of CEQA/LOS Reform on New Development

Another component of the TSP is reform of the California Environmental Quality Act (CEQA) review process called for under Senate Bill (SB) 743, specifically the elimination of the transportation Level of Service (LOS) analysis requirement in Transit Priority Areas (which encompass most of the developable area of San Francisco). In analyzing this change, the study found that:

- If a project is currently required to undertake a transportation Level of Service (LOS) analysis, the TSP will provide modest economic benefits if the level of environmental review remains the same. In these cases, the elimination of LOS analysis could reduce consultant costs by \$25,000 to \$95,000 and result in a time savings of 5 months during the entitlement period, which would potentially decrease predevelopment carrying costs. This scenario applies to four of the ten prototypes evaluated in this study. For two of these prototypes, the combination of consultant cost savings and predevelopment savings could fully offset the impact of the Base Case TSF.
- Projects that would be eligible for a lesser level of environmental review as the result of CEQA/LOS reform would achieve the greatest economic benefit. For instance, one of the prototypes studied might be eligible for a Community Plan Exemption (CPE) under the TSP, as compared to a Focused Environmental Impact Report (FEIR) under current conditions. This could potentially result in direct cost savings of about \$560,000 in environmental consultant/Planning Department fees and predevelopment time savings of 5 months, which
- could fully offset the impact of the Base Case TSF.
- The time and cost savings described above, combined with greater predevelopment
 predictability, could help offset the financial impact of the TSF for a subset of new development.
- For developments that do not currently need a transportation study (which is typically the case for smaller developments), no direct predevelopment cost or time savings would likely occur as a result of CEQA/LOS reform. However, these projects may experience indirect benefits, as CEQA/LOS reform would minimize the time spent on environmental review and reduce backlogs for City staff, potentially shortening the predevelopment process for all projects.

The study recognizes that predevelopment savings may or may not occur, due to environmental analysis of other topics or issues that may arise during the entitlement process, and thus the study analyzes the financial impact on RLV with and without predevelopment savings.

C. Transportation Sustainability Fee Sensitivity Analysis

Given the study findings that the TSF (at Base Case TSF levels) would not have a major impact on overall project feasibility and potential predevelopment savings from CEQA/LOS reform could help offset this financial impact, this report examines the impact of higher TSF levels that could provide increased funding for new transit, bicycle and pedestrian improvement projects. A sensitivity analysis was performed to test the effect of higher TSF levels– 125%, 150% and 250% of the Base Case TSF– which

Alternative TSF Scenarios for Sensitivity Analysis (2015 Dollars)									
Base Case125% TSF150% TSF250% TSFMaxinUseTSF (\$/GSF)(\$/GSF)(\$/GSF)(\$/GSF)Justific (not n									
Residential	\$6.19	\$7.74	\$9.29	\$15.48	\$30.95				
Non-residential	\$14.43	\$18.04	\$21.65	\$36.08	\$87.52				
PDR ⁷	\$7.61	n/a	n/a	n/a	\$26.09				

are all well within the maximum justified fee amounts identified in the 2015 draft San Francisco Transportation Sustainability Fee Nexus Study (2015 TSF Nexus Study), as shown below:⁵

The sensitivity analysis results indicate that:

- The financial impact of fees at 125% of the Base Case TSF on new development is similar to the results found at Base Case TSF. Overall development costs would increase by about \$1.60/GSF (to \$7.74/GSF) for residential and by about \$3.60/GSF (to \$18.04/GSF) for non-residential development, without consideration of fee credits or predevelopment savings. This level of increase would not have a major impact on overall project feasibility or resulting housing costs in neighborhoods where most of new development is occurring.
- At 150% of the Base Case TSF, the fee does not impact overall project feasibility for the majority of prototypes, but development costs would substantively increase for both residential and non-residential uses. Potential predevelopment streamlining benefits only offset the fee increase under one prototype scenario. In some areas of the city and for certain land use and construction types, the TSF at this level could inhibit development feasibility.
- Fee increases to 250% of the Base Case TSF would more significantly increase the cost of development for most of the prototypes, to a level that could not be offset by potential time and cost savings under CEQA/LOS reform for any of the prototypes. In many areas of the city and for a broad range of development types, the TSF at this level could significantly inhibit development feasibility.
- If the City's real estate market were to experience a downturn and future revenue growth is not sufficient to cover construction and other development costs, new development will be more sensitive to higher impact fees.

For all of these reasons, and as further described in the final chapters of this report, the findings from the economic analysis indicate that the TSF should be established at no more than 125% of the initial fee level.

⁵ All of these fee levels are within the maximum justified fee amounts identified in the 2015 San Francisco Transportation Sustainability Fee Nexus Study (2015 TSF Nexus Study).

⁶ Maximum Justified Fee is not modeled but is presented in the San Francisco Transportation Sustainability Fee Nexus Study (2015).

⁷ New development of PDR uses was not analyzed in the feasibility study.

III. Description of Proposed Transportation Sustainability Program

The Transportation Sustainability Program (TSP) is an initiative intended to improve and expand San Francisco's transportation system, which will help to keep people moving as the City grows. Today, San Francisco's streets are congested while transit lines are already at or near capacity, with record numbers of riders traveling on Muni, BART and Caltrain. If San Francisco does not change its current development practices and invest in transportation improvements citywide, future development could result in unprecedented traffic gridlock on San Francisco's streets and overcrowding on San Francisco's buses and trains. Without investing in transportation infrastructure, San Francisco will have more than 600,000 vehicles added to its streets every day by 2040, which is more traffic than all the vehicles traveling each day on the Bay Bridge and Golden Gate Bridge combined.⁸ Caltrain ridership has grown by 60% in the last decade. Ridership on Muni is projected to increase by 300,000 trips per day (or 43%) by 2040.⁹ Significant design measures need to be implemented to make it safer for cyclists and pedestrians to navigate San Francisco's heavily-trafficked streets.

The TSP will help fund transportation improvements so San Francisco's streets are safer and less congested and minimize new development's impact on the transportation system. Further, the TSP will help improve environmental performance from development by shifting trips away from cars to less polluting modes of transportation.

The TSP project goals include:

- Make it easier to safely, reliably and comfortably travel to get to work, school, home and other destinations.
- Help manage traffic congestion and crowding on local and regional transit.
- Improve air quality and reduce greenhouse gas emissions
- Enhance the safety of everyone's travel, no matter which mode of transportation they choose.

To help achieve these goals, the TSP seeks to:

- Enhance Transportation to Support Growth: Fund citywide transportation improvements, including the addition of Muni buses and trains, helping to accommodate new residents and new members of the workforce.
- Modernize Environmental Review: Make the review process align with the City's longstanding environmental policies by changing how the City analyzes the impacts of new development on the transportation system under CEQA. The new practices will be more reliable and will emphasize travel options that create less traffic.
- Encourage Sustainable Travel: Make it easier for new residents, visitors and workers to get to their destination by means other than driving alone, and by integrating environmentally friendly travel options into new developments. New practices will provide on-site amenities so that people have options other than driving their cars by themselves (such as car-sharing and shuttle services).

The TSP consists of three policy components: 1) the Transportation Sustainability Fee (TSF), which will replace the current Transit Impact Development Fee (TIDF); 2) California Environmental Quality Act

⁹ Ibid.

⁸ San Francisco County Transportation Agency, San Francisco Transportation Plan 2040.

(CEQA) / Level of Service (LOS) reform; and, 3) Citywide Transportation Demand Management (TDM) development. The following sections briefly describe each of these three policy components. Figure 1 provides a brief overview of the TSP.



Figure 1. Overview of Transportation Sustainability Program

A. Transportation Sustainability Fee

The Transportation Sustainability Fee (TSF) is a citywide development impact fee intended to help offset the impact of new development on the City's transportation system. The TSF would apply citywide to most new development and to existing development where there is a change in land use. The proceeds from the TSF would fund projects that help reduce crowding on buses and trains while creating safer streets. When combined with other anticipated funds, improvements could include:

- More Muni buses and trains. Expand the Muni fleet by more than 180 vehicles to improve reliability and reduce travel times. The proceeds could also upgrade Muni maintenance facilities, as some facilities are more than 100 years old and are in need of renovation to accommodate a modern fleet.
- Upgraded reliability on Muni's busiest routes. Improve transit stops and reengineer city streets (Muni Forward projects) in a way that better organizes traffic, saving customers up to an hour a week in travel time.
- Roomier and faster regional transit. Retrofit or buy new BART train cars to provide more space for passengers and bikes. Invest in electrifying Caltrain to increase service into and out of San Francisco.

 Improved bike infrastructure; safer walking and bicycling. Expand bike lanes to reduce crowding on transit. Secure millions of dollars for bicycle infrastructure and pedestrian safety improvements.

The TSF would replace the existing Transit Impact Development Fee (TIDF), which currently applies to most non-residential development, and would include market-rate residential development, major hospitals and universities. The TSF would be assessed in proportion to the size and use of the proposed development. As described in the 2015 TSF Nexus Study, the TSF would also consolidate non-residential fee categories. (For further information on the TSF, please refer to the Transportation Sustainability Program website and the 2015 TSF Nexus Study.¹⁰)

The TSF economic feasibility study evaluates the impact of the proposed TSF at various potential fee levels on prototypical developments. Table 1 compares the current TIDF fee rates (referred to as Base Case TIDF in this study) with the rates contained in the 2012 Draft TSF Ordinance (with dollar amounts adjusted for inflation to 2015 dollars), and assumes consolidated non-residential fee categories per the 2015 TSF Nexus Study (referred to as Base Case TSF in this study). Sensitivity analysis on higher TSF rates was also conducted, at 125%, 150%, and 250% of the Base Case TSF levels, as described in Chapter VII.¹¹

Transit Impact Development Fe (Base Case TIDF: Existing 201)	Transportation Sustainability Fee (TSF) (Base Case TSF ¹)				
Use .	Fee [\$/GSF]	Use	Fee [\$/GSF]		
Management/Information/Professional Services (MIPS)	\$13.87	Residential	\$6.19		
Retail/Entertainment	\$14.59	Non-residential	\$14.43		
Cultural/Institution/Education	\$14.59	PDR	\$7.61		
Medical	\$14.59	N			
Visitor services	\$13.87	Note:			
Museum	\$12.12	¹ Fee rates from the 2012 ordinance have been			
Production/ Distribution/Repair (PDR)	adjusted for inflation to 2012 ordinance have been adjusted for inflation to 2015 dollars, and non- residential fee categories have been consolidated, consistent with other existing impact fees, as shown in the 2015 SF Transportation Sustainability Fee Nexus Study. These fee levels are also referred to as "Base Case TSF" in this study.				

 Table 1. Existing TIDF vs. 2012 Draft TSF Ordinance Rates

Source: San Francisco Planning Department, 2015

¹¹ The Base Case TSF levels are defined as the fee rates in the 2012 Draft TSF Ordinance (Board File No. 120524), adjusted for inflation to 2015 dollars, with the proposed consolidation of non-residential fee categories as described in the 2015 TSF Nexus Study. The 2012 Draft TSF Ordinance can be found at:

http://www.sfbos.org/ftp/uploadedfiles/bdsupvrs/committees/materials/lu120524tdr.pdf

¹⁰ Transportation Sustainability Program website: http://tsp.sfplanning.org

A portion of the impact fee funding from certain area plans is dedicated to transit projects. Under the Transportation Sustainability Fee proposal, residential projects inside some plan areas would receive a credit for the transit portion of the area plan impact fee.¹²

B. California Environmental Quality Act and Level of Service Reform

Over the last 2 years, the City of San Francisco and the State of California have been actively working on Level of Service (LOS) reform and on improvements to the environmental review process under the California Environmental Quality Act (CEQA). With the adoption of the Sustainable Communities and Climate Protection Act of 2008 (SB 375), California is promoting land use and transportation planning decisions and investments that reduce vehicle miles traveled, thereby helping to lower greenhouse gas emissions as required by the California Global Warming Solutions Act of 2006 (AB 32).

On September 27, 2013, Governor Jerry Brown signed Senate Bill 743 (SB 743).¹³ A key provision of SB 743 is the elimination of the use of LOS as a metric for measuring traffic impacts of projects in "transit priority areas" – defined as areas within ½ mile of a major transit stop, which encompasses most of the developable area of San Francisco.^{14, 15} Senate Bill 743 also requires the California Office of Planning and Research (OPR) to develop revisions to the CEQA Guidelines establishing alternative criteria for determining the significance of transportation impacts of projects within transit priority areas that promote the "…reduction of greenhouse gas emissions, the development of multimodal transportation networks, and a diversity of land uses."

On August 6, 2014, OPR published the Updating Transportation Impacts Analysis in the CEQA Guidelines document, in response to SB 743.¹⁶ These Draft CEQA guidelines indicate that the travel distance and amount of driving that a development project might cause should be the primary consideration when reviewing the project's transportation impact. Accordingly, OPR proposes that the LOS metric be replaced with a Vehicle Miles Traveled (VMT) metric. Level of Service analysis could be used for traffic engineering or transportation planning purposes, although not for environmental review.

Level of Service reform would eliminate the need for intersection LOS analysis for development projects that require a transportation impact study (TIS), which is typically required for larger developments. Level of Service analysis is a lengthy and costly process that can frequently drive the overall schedule for the TIS and broader CEQA analysis process. Level of Service analysis typically requires: identifying study

¹⁵ A "transit priority area" is defined in as an area within one-half mile of an existing or planned major transit stop. A "major transit stop" is defined in Section 21064.3 of the *California Public Resources Code* as a rail transit station, a ferry terminal served by either a bus or rail transit service, or the intersection of two or more major bus routes with a frequency of service interval of 15 minutes or less during the morning and afternoon peak commute periods.

¹⁶ Document available at:

http://www.opr.ca.gov/docs/Final_Preliminary_Discussion_Draft_of_Updates_Implementing_SB_743_080614.pdf

¹² Projects in the Transit Center District Plan (TCDP) do not receive a TSF area plan fee reduction– referred to as a fee credit– as the Transit Center Transportation and Streets Fee is designated to address the substantial impacts on transit associated with such a high density development. Projects in the Rincon Hill and Visitacion Valley area plans also do not receive a TSF area plan fee credit, since these area plan fees do not include a transit component. ¹³ SB 743 can be found on-line at:

http://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill_id=201320140SB743

¹⁴ Public Resources Code, Chapter 2.7, Division 13, Section 21099. "Modernization of Transportation Analysis for Transit-Oriented Infill Projects."

intersections; calculating the project's travel demand; distributing the project's trips on the surrounding roadway network; conducting traffic counts; and running a traffic simulation model that measures the impact of the project-related trips on study intersections.

The existing LOS analysis requirement creates uncertainty, as only toward the conclusion of a transportation impact analysis (well into the pre-entitlement process) does a developer fully realize if a project's traffic impact would necessitate a higher level of environmental review (such as an Environmental Impact Report). As the environmental approvals must be completed prior to project approval hearings, this situation represents a significant risk to the developer, who must invest time and money for environmental review of projects that could ultimately be rejected. Thus, time and cost savings for environmental review, as well as earlier certainty around the TIS findings, will help reduce the pre-entitlement risk taken on by project sponsors.

The overall effect of LOS reform is to more accurately measure the environmental impacts of new development, simplify the transportation impact analysis and environmental review process and increase development certainty. This economic feasibility analysis evaluates the direct time and cost savings that typical projects may experience in the preparation of the TIS and related CEQA documentation. Additionally, there may be indirect economic benefits for all projects, as the removal of LOS analysis from transportation and environmental review documents would minimize the time spent on environmental review (thereby reducing backlogs for City staff and facilitating new development).

C. Transportation Demand Management (TDM) Development

One goal of the TSP is to minimize single-driver car trips while maximizing trips (from new developments) made via sustainable modes of transportation, such as walking, biking, ridesharing and mass transit. Transportation Demand Management (TDM) measures aim to reduce single occupancy vehicle (SOV) trips through programming and policies that encourage walking, bicycling, public or private transit, carpooling, and other alternative modes. Transportation Demand Management measures include both project design measures (such as way-finding signage or bicycle parking) and operational measures (such as employer transportation programs). The California Office of Planning and Research has recommended the use of TDM trip reduction strategies in the preliminary CEQA guidelines to implement Senate Bill 743.¹⁷

San Francisco is studying the benefits of implementing TDM measures on the choice of transportation mode. The City's policies already require many TDM measures – for instance, the Planning Code requires residential developments to include a certain number of Class I and Class II bicycle parking facilities.¹⁸

For the purposes of this feasibility analysis, the development prototypes incorporate TDM measures that are currently required as part of City policy – for instance, all prototypes include the required level of bicycle parking facilities and carshare parking spaces, consistent with the Planning Code. However, this study does not separately calculate the direct costs (such as increased space for bicycle parking) and benefits (such as lower construction costs from less vehicular parking) associated with TDM measures, nor any potential legislative changes to TDM requirements, as these TDM measures and legislative changes are not yet defined.

¹⁷ http://www.opr.ca.gov/docs/Final_Preliminary_Discussion_Draft_of_Updates_Implementing_SB_743_ 080614.pdf

¹⁸ San Francisco Planning Code, Section 155.2

IV. Study Goals and Methodology

The purpose of this study is to evaluate the potential impact of the proposed TSP on new development in San Francisco. The study has three primary goals:

- Evaluate the potential impact of the TSP on development feasibility.
- Gather input from the development community on development revenues and costs, as well as how CEQA/LOS reform might help streamline the development process.
- Conduct sensitivity analysis on potential development scenarios (e.g. alternative TSF levels).

A. Methodology Overview

This section briefly describes the methodology and underlying data that Seifel Consulting Inc. (Seifel) used to perform the economic analyses. All of the core components of the methodology, assumptions and analysis were developed and vetted in collaboration with City staff and Urban Economics (the City's nexus study consultant) over a series of meetings held during 2014 and 2015. The methodology leverages prior economic analyses and reports that were prepared when the TSP was originally being conceptualized in 2009 through 2012, as well as other studies that the City has commissioned to evaluate proposed modifications to the City's impact fees, inclusionary housing programs and neighborhood land use plans. (For a more detailed discussion of the methodology, development assumptions and data sources used in this study, please refer to Appendix A.)

The data and analysis presented in this study and its appendices have been gathered from the most reliable sources available and are designed to represent current market conditions, taking in to account a long-range view of real estate cycles in San Francisco. This information has been assembled and analyzed for the sole purpose of performing an economic evaluation of the proposed adoption of the TSP. Actual potential financial impacts on new development may vary from the estimates presented in this study.

B. Selection of Development Prototypes

The first step in the analysis was to select a set of prototypical developments to be analyzed. Ten development prototypes – eight residential, two non-residential – were developed in order to represent the range of typical potential developments citywide that would see changes as a result of the TSP. The study placed greater emphasis on residential prototypes since the TSF proposal represents a new fee on residential uses. Seifel worked with City staff to identify common development types and locations by analyzing existing data sources, such as the San Francisco Planning Department's development pipeline, the Housing Inventory Report, Preliminary Project Assessments (PPAs), and market data sources.

The residential prototypes were also designed to represent the broad range of development sizes that would likely be built in San Francisco. Figure 2 (following page) illustrates typical residential project sizes constructed in 2004–2014 and in the current development pipeline. As the top graph in Figure 2 shows, 72% of housing units constructed in the past decade are located in larger developments, sized 50 units or more. Less than 1% of housing units constructed during the last decade consist of single-family units, with about 11% of units located in developments sized between 2-19 units, and about 16% in developments 20-49 units in size.



Distribution of Housing Units Constructed by Development Size, 2004-2014

Figure 2. Historical Housing Production and Current Development Pipeline, by Development Size

Distribution of Housing Units in Pipeline by Development Size



Single Family
2-4 Units
4 5-9 Units
a 10-19 Units
20-49 Units
50+ Units (Non-major Development Project)
50+ Units (Major Development Project)

Source: San Francisco Planning Department; 2014 San Francisco Housing Inventory Report; San Francisco Development Pipeline, Q3 2014.

Note that the following Major Development Projects are subject to agreements with developers to implement specific transportation improvements as a condition of project approval, and are specifically exempted from paying the TSF (per the terms of the applicable Redevelopment Plan or Development Agreement): CPMC; Candlestick Point/Hunters Point Shipyard Phases 1 and 2; Presidio, SF State; Transbay Redevelopment Project Area (Zone zone 1); Treasure Island/Yerba Buena Island (residential only); UCSF; and Park Merced (residential only).

According to the current development pipeline, the City can expect a reduced proportion of future residential development to be smaller-sized developments (19 units or fewer), representing about 3% of housing units. About 4% of new housing units are projected to occur in developments ranging in size from 20 to 49 units, while about 93% are anticipated to occur in larger developments (50 units or more).

About half of these housing units in larger developments (50 units or more) are located in major development projects with development agreements or other contracts that specifically exempt future development from having to pay the TSF. Those agreements specify other developer obligations to mitigate development impacts, such as construction of local transportation infrastructure. While these projects would not be subject to the TSF, they nonetheless will fund substantial improvements to the City's transportation system, helping to mitigate development impacts. Given this, none of the selected prototypes is located in major development projects that would not also be subject to the TSP. Most of the larger residential projects currently in the development pipeline are located in area plans, and three of the development prototypes (Prototypes 5, 8 and 9) are representative of larger residential developments with 100 or more housing units that are located in area plans.

According to Planning Department data, most residential projects are mixed use developments, consisting of retail on the ground floor and residential on the upper floors. In addition, most of San Francisco's developable infill sites have zoning requirements that require active uses (such as retail) on street frontages. Thus, all but one of the residential prototypes is mixed use with retail development included on the ground floor.

The project team sought prototype locations both inside and outside of area plans in order to study different impact fee scenarios. In addition, prototype locations were chosen to represent varied transportation conditions in order to study different environmental review scenarios. Where possible, prototypes were selected to correspond with those analyzed in the concurrent Affordable Housing Bonus and Central SoMa feasibility analyses, in order to ensure that key development assumptions are consistent across these studies.

For purposes of distinguishing residential prototypes by development size, small projects are defined as consisting of 19 or fewer units (Prototypes 1 and 4), medium projects consist of 20–60 units (Prototypes 2, 3 and 6), and large projects consist of 61 or more units (Prototypes 5, 8, 9). The two non-residential prototypes are large office buildings with ground floor retail (Prototypes 7 and 10), which are reflective of typical office developments in the development pipeline.

The development revenue and cost assumptions were developed based on developer input and data gathered from a variety of real estate professionals, including market specialists, real estate brokers and general contractors. Figure 3 shows locations throughout the City of the development prototypes analyzed for the feasibility study and Table 2 provides an overview of the prototypes.



Figure 3. TSF Economic Feasibility Study Prototypes & Adopted Area Plans

¹ Corresponds with Affordable Housing Bonus / Central SoMa feasibility studies.



Transit Center Large office, 320k sq. ft.

Prototype	Lot Area (Square Feet)	Housing Units	Residential (Net Square Feet)	Non-residential (Net Square Feet)	Area Plan
1. Geary Ave² (small residential mixed use)	5,000	8	8,800	1,400 (retail)	None
2. Van Ness Ave ² (medium residential mixed use)	24,300	60	59,800	8,100 (retail)	None
3. Outer Mission² (small residential mixed use)	14,400	24	30,000	2,900 (retail)	None
4. Mission (small residential mixed use)	6,000	15	14,300	2,300 (retail)	Eastern Neighborhoods
5. Central Waterfront (large residential mixed use)	35,000	156	118,800	4,500 (retail)	Eastern Neighborhoods
6. East SoMa ² (medium residential mixed use)	10,000	60	43,100	4,500 (retail)	Eastern Neighborhoods
7. East SoMa² (large office)	35,000	-	-	224,400 (202,100 office and 22,300 retail)	Eastern Neighborhoods
8. East SoMa ² (large residential mixed use)	15,000	128	119,800	6,800 (retail)	Eastern Neighborhoods
9. Transit Center (large residential)	15,000	229	241,300	-	Transit Center District Plan (TCDP)
10. Transit Center (large office)	20,000	-		320,300 (307,500 office and 12,800 retail)	TCDP.

Table 2	Averview	of	Fronomic	Foscibility	/ Study	/ Drototype	-1
I dule Z	. Overview	UI.	ECONOMIC	reasining	Juluy	y Flototype:	<u>-</u> د

Source: San Francisco Planning Department.

Notes:

¹ Numbers rounded to nearest 100.

² Prototype corresponds with prototypes studied in the Affordable Housing Bonus / Central SoMa feasibility studies.

C. Transportation Impact Fees

In order to evaluate the impact of the TSF on new development, Seifel worked with City staff to calculate transportation impact fees and other development impact fees for each of the feasibility study prototypes. Table 3 compares the transportation fee obligation for each of the prototypes currently under the TIDF with the Base Case TSF levels, which are defined as the fee rates in the 2012 Draft TSF Ordinance (adjusted for inflation to 2015 dollars) with the proposed consolidation of non-residential fee categories. (Refer back to Section III.A for more information.)

D. Evaluation of Potential Time and Cost Savings with TSP

For each of these development prototypes, City staff documented the level of environmental review and associated costs that would likely be required currently (before consideration of the TSP) and what would be required with the adoption of the TSP. The potential costs and time spent on environmental review for each of these prototypes was then compared under these two conditions in order to understand the potential direct economic benefits from the adoption of the TSP. For example, if the prototype being analyzed might currently be required to do a transportation study that includes an LOS analysis (as was found to be the case for Prototypes 5, 7, 8, 9 and 10), City staff evaluated what predevelopment cost and time savings might occur if no LOS analysis was required. Chapter V describes in greater detail how the analysis of potential TSP savings was performed and summarizes the results for each development prototype.

Time saved during the development entitlement period can decrease the amount of predevelopment carrying costs that a developer would need to pay, which could increase the amount a developer would be willing to pay for land. The economic analysis assumes that predevelopment costs (including land) are equal to about 5% of development value (typically within a range of 5-15% of development value or total development cost, according to the Urban Land Institute).¹⁹ While predevelopment costs vary by development (e.g. whether land is purchased up front or purchased at the end of an option period, with option payments made in the interim, and the extent of upfront predevelopment costs), this estimate is considered to be generally representative of a potential predevelopment carry scenario. The economic effect of predevelopment time savings is measured by multiplying estimated predevelopment costs by a 12% annual equity carrying cost (conservative assumption as equity during entitlement period often requires a higher return threshold) times the number of months saved divided by one year.²⁰

As described further in Chapter V, transportation is just one of several topics that may be analyzed as part of a project's environmental review, so these predevelopment savings may not occur in all cases. Thus, the financial analysis evaluates each prototype assuming that the potential level of predevelopment cost and time savings would occur or would not occur.

¹⁹ As described in Chapters 2 and 3 in "Finance for Real Estate Development," Charles Long, ULI, 2011.

²⁰ For example, five months in potential time savings would result in potential predevelopment carry savings equal to about 0.25% of development value or about 0.5% of direct construction costs.

Prototype	TIDF (2015 fee) [a]	Base Case TSF ² [b]	TSF Area Plan Credit ³ [c]	TSF Net Fee (Increase over existing fees) [b-a+c]
1. Geary Ave (small residential mixed use)	\$18,900	\$88,800	\$0	\$69,900
2. Van Ness Ave (medium residential mixed use)	\$0	\$458,900	\$0	\$458,900
3. Outer Mission (small residential mixed use)	\$0	\$42,400	\$0	\$42,400
4. Mission (small residential mixed use)	\$17,800	\$55,700	(\$14,300)	\$23,600
5. Central Waterfront (large residential mixed use)	\$3,600	\$421,700	(\$168,300)	\$249,900
6. East SoMa (medium residential mixed use)	\$35,600	\$263,800	(\$100,600)	\$127,600
7. East SoMa (large office)	\$3,388,100	\$3,510,800	\$0	\$122,700
8. East SoMa (large residential mixed use)	\$109,400	\$1,041,400	(\$292,800)	\$639,200
9. Transit Center (large residential)	\$0	\$2,059,700	\$0	\$2,059,700
10. Transit Center (large office)	\$5,346,000	\$5,551,200	10 - 10 - 10 - \$0 .	\$205,200

Table 3. Comparison of Transit Impact Development Fee (TIDF) and Transportation Sustainability Fee (TSF) for Development Prototypes¹

Source: San Francisco Planning Department, 2014.

Notes:

¹ Numbers rounded to nearest \$100. Some numbers may not precisely subtract due to rounding.

² Fee rates from the 2012 draft TSF ordinance have been adjusted for inflation to 2015, and non-residential fee categories have been consolidated, consistent with the SF Transportation Sustainability Fee Nexus Study. Prior use fee credits have been applied for eight prototypes (Prototypes 1 through 8), reflecting typical conditions for infill sites.

³ Residential developments in some area plans may be eligible for a TSF area plan fee reduction-- referred to as a fee credit-- equivalent to the transit component of the applicable area plan impact fee. For residential projects in the Eastern Neighborhoods area plans (Prototypes 4, 5, 6, 7 and 8), the credit is 10% of the area plan fee. Projects in TCDP (Prototypes 9 and 10) are not eligible for a TSF area plan fee credit as the Transit Center Transportation and Street Improvement Fee is designated to address the substantial impacts on transit associated with such high-density development.

E. Residual Land Value Analysis

In order to evaluate the direct economic effect of the TSP, Seifel developed land residual models to estimate and compare the value of land before and after the proposed adoption of the TSP for the 10 prototypical developments described above. Residual land value (RLV) models calculate the potential amount a developer would be willing to pay for land, given anticipated development revenues, costs and a target development risk, including the timeline it takes to complete the development, the uncertainty of future development revenues and costs and the level of returns that must be achieved to attract private capital. Developers commonly use RLV models at the initial stages of development to test feasibility and determine how much they can afford to pay for land.²¹

The RLV is the difference between what a developer expects to receive in revenues (e.g., sale of condominium units), less all costs associated with developing the buildings (e.g., predevelopment costs, hard construction costs, tenant improvements, construction financing, developer overhead, marketing/sales costs, other soft construction costs and target developer margin).²² RLV models are useful tools to test the financial impact of different public policies on land values and development feasibility because they can compare the financial impact on land values given variable development scenarios, including variations in development land uses, revenues, costs and policy options.

The RLV analysis compares the potential land value for each development prototype under current conditions with the potential land value assuming the imposition of the TSF, both with and without the anticipated predevelopment savings.²³ The next chapter describes the potential predevelopment cost and time savings in greater detail.

²² As part of the economic evaluation process, Seifel compared the projected development values, residual land values, target developer margins, and other financial metrics in the RLV models with current real estate data on similar transactions, including recent rental rates and sales prices, comparable land sales, market capitalization rates and financial pro forma information gathered from the development community. The RLVs for each prototype under current conditions were also compared to land values that are currently being assumed in recent developer pro formas, as well as information obtained from recent land sales and valuation input from Clifford Advisory. According to recent market information, the minimum market sales price for residentially zoned land in San Francisco is about \$90,000 per unit ("per door"), and the RLV under the Base Case TIDF for residential units was found to be \$100,000 or more for all prototypes except for Prototype 3, which is located in the Outer Mission area. (Current sales prices and rents in many of San Francisco's outer neighborhoods are not sufficiently high to support the higher cost of mid-rise construction and generate strong land values, particularly on sites where zoning restrictions significantly limit residential density (such as Prototype 3), which limits the number of units that can be built.) The calculated RLV for the two office prototypes is approximately \$130/Building NSF, which is also within current market value range. For most prototypes, RLV ranges between 10 and 20% of development value or condominium sales price (after taking into account the cost of sale), which is also within the typical percentage ranges in development pro formas. For Prototype 3, the RLV is less than 5% of development value, which also indicates some developments in outer neighborhoods may not currently be feasible.

²³ Without predevelopment savings, the difference in RLV is directly attributable to the increase in development impact fees from the TSP, as no offsets to development costs are assumed from CEQA/LOS streamlining.

²¹ The Urban Land Institute (ULI) has published literature that describes how developers analyze the feasibility of potential development projects, including the use of residual land value analysis. Refer to Chapters 2 and 3 in "Finance for Real Estate Development," Long, ULI, 2011.

V. Cost and Time Savings from CEQA / Level of Service Reform

As previously described, the removal of LOS analysis under CEQA reform would eliminate the need for intersection LOS analysis for projects that require a transportation impact study (TIS), which is one of the main drivers of the overall schedule of the environmental review (and subsequently, the development entitlement process). Eliminating the LOS analysis could simplify the transportation analysis and decrease the amount of time spent on environmental review. This study evaluates the potential financial impact of both the direct time and cost savings that some projects may experience as a result of these improvements to the environmental review process from the TSP, as further described below.

A. Direct Time Savings

The time savings that an individual project may experience would vary depending on its level of required environmental review. Under CEQA, there are three major levels of environmental review documents, listed in ascending order of complexity and time required:

- 1. Exemption (i.e. a Categorical Exemption (Cat Ex) or Community Plan Exemption (CPE))
- 2. Mitigated Negative Declaration (MND)
- 3. Environmental Impact Report (EIR)

The level of required environmental review and type of document to be prepared largely depends on the size and scale of the proposed project, its location and whether or not it may benefit from – or be "tiered" from – a previous EIR, such as the City's Housing Element EIR or the Eastern Neighborhoods Area Plan and Rezoning EIR. For example, a Community Plan Exemption (CPE) document can only be prepared for a qualifying project within a plan area that does not result in any new significant impacts or require any new mitigation above and beyond what is analyzed in the Area Plan EIR.

After CEQA/LOS reform is implemented through the TSP, project sponsors may experience two types of potential direct time savings:

- 1. Time savings associated with not having to do an LOS analysis as part of the Transportation Impact Study.
- 2. Time savings associated with streamlining the overall environmental review process, with the greatest savings potentially occurring in situations where the level of environmental review for a project can be reduced (for example, a Mitigated Negative Declaration or Exemption instead of an EIR). This latter scenario is somewhat rare and would happen in instances where a project is required to undergo a more extensive level of environmental review solely due to transportation LOS impacts.

Table 4 shows that the potential average time savings due to the removal of the LOS analysis requirement in the overall CEQA document preparation ranges from zero to five months, assuming that this does not change the level of environmental review required.

Greater time savings may be possible in situations where the removal of the LOS analysis results in a lower level of environmental review than would otherwise be required. However, the CEQA review process is just one part of the overall predevelopment timeline, which also includes obtaining land use entitlements and other project approvals. For this reason, the overall project entitlement time savings may not be as great as the potential CEQA time savings.

	Average Document Preparation Time							
Type of Environmental Document	Before CEQA Reform: With LOS Analysis	After CEQA Reform: Without LOS Analysis	Potential Time Savings					
Community Plan Exemption (CPE)	11 months	6 months	5 months					
Mitigated Negative Declaration (MND)	12 months	9 months	3 months					
Environmental Impact Report (EIR) – Focused ¹	22 months	18 months	4 months					
Environmental Impact Report (EIR) Full ²	32 months	32 months	0 months					

Table 4. Average CEQA Document Time Savings due to CEQA/LOS Reform³

Source: San Francisco Planning Department, 2014.

Notes:

¹ A "Focused EIR" would include the analysis of select environmental topics (typically four or fewer).

² A "Full EIR" would include the analysis of all or most of the environmental topics.

³ The timeframes in this table assume that the TIS is the most time-consuming background study that is required for a project. If other background studies (such as Historic Resource Evaluation) are required and take longer than the TIS, the timeframes might need to be adjusted. This table shows timeframes from the date an environmental coordinator is assigned to a project.

B. Direct Cost Savings

Currently, the costs associated with environmental review include both Planning Department fees and environmental consultant fees. Planning Department fees include an environmental review fee, which is based on the type of environmental review document and the cost of project construction. Projects that require a transportation impact study must also pay Planning Department and SFMTA transportation study review fees, regardless of whether or not the study includes a LOS analysis.

Environmental review consultants represent an additional cost and are typically retained to prepare the environmental review document and the TIS, if required. Consultant fees vary based on the size and complexity of the project, the type of environmental review document being prepared and whether or not an LOS analysis is required as part of the TIS.²⁴

Under CEQA/LOS reform, fee amounts for Planning Department environmental review and SFMTA transportation review will remain the same for projects that do not experience any change in the type of

²⁴ Based on Planning Department interviews with environmental consultants in 2014, the cost savings associated with the removal of the LOS analysis from the transportation study are estimated to be about 25% of the transportation study costs for all projects, regardless of size.

environmental document required. For instance, a project in an area plan may currently be required to prepare a TIS with a LOS analysis as part of a Community Plan Exemption (CPE). Under the proposed TSP, the project may still need to prepare a CPE, but it would include a simplified TIS without a LOS analysis. The Planning Department and SFMTA transportation fees would remain the same, but the project would benefit from consultant cost savings and time savings from not having to do the LOS analysis. As the environmental review document also incorporates technical analysis from the TIS, the consultant time required to prepare the environmental document would also be reduced, resulting in additional cost savings.

However, a project may experience greater cost savings if the removal of the LOS analysis results in a lesser level of environmental review being required. For instance, if a project no longer requires a focused EIR (which is conducted by environmental consultants) and could be eligible for a CPE (typically prepared in-house by Planning Department staff), the cost savings would be substantial.

C. Indirect Benefits

In addition to these direct benefits, CEQA/LOS reform would also result in greater certainty for project sponsors, as described earlier. As the environmental approvals must be completed prior to project approval hearings, these environmental approvals represent a significant risk to the developer, who must invest time and funds for environmental review of projects that might ultimately be rejected. Thus, any savings in environmental review time and costs can help reduce the pre-entitlement risk taken on by developers. Further, CEQA/LOS reform would simplify and minimize the time spent on environmental review, potentially reducing backlogs for City staff and shortening the predevelopment process for all projects, not just those benefitting from CEQA streamlining due to TSP.

While these indirect economic benefits could be significant to the development community, the financial analysis solely focuses on evaluating the direct time and cost savings in the preparation of the TIS and related CEQA documentation.

D. CEQA Streamlining Benefits for Feasibility Study Prototypes

The CEQA streamlining benefits associated with the implementation of the TSP were identified and analyzed for each of the development prototypes by comparing the scope of the environmental review with and without a LOS analysis. The level of environmental review for each prototype was determined based on the following information for each prototype:

- Project description, including land use, intensity of development, building envelope and project location.
- Environmental constraints associated with the project sites in these areas of the City.
- Programmatic EIRs (typically from area plans) from which the project-level environmental review documents could be tiered (where applicable).
- Planning Department guidelines and standard practices for environmental review as of March 2015.

The Planning Department identified the technical studies that would be required on the topics of transportation²⁵, air quality, noise, hazardous materials, wind, shadow, archeological resources, geology.

²⁵ The type of transportation study required was based on a calculation of the PM peak-hour automobile trips that would be generated by the development program identified for each prototype.

and historic resources. The level of environmental review was based on the findings typically associated with the conclusions of those studies.

The current level of environmental review for each prototype was then compared to the anticipated level of environmental review and transportation analysis that would be needed with the TSP, assuming no other environmental topic area (such as historic resources) would result in impacts that would cause a more stringent environmental review process.

The potential time and cost savings for each prototype was then estimated by Planning Department staff based on recent environmental review costs incurred for similar projects, in consultation with outside environmental consultants. Table 5 at the end of this Chapter summarizes the type of environmental review document that would be required for each feasibility study prototype with and without LOS reform under TSP. Each of the prototypes except Prototype 5 would require the same type of environmental review document, with and without TSP.

Prototypes 1 through 4 and Prototype 6 are smaller projects that would not currently require a LOS analysis. Therefore, under TSP there is no change to the transportation study or the environmental review process and no environmental review time or cost savings.

Prototypes 7 through 10 are all large projects within area plans and would require LOS analysis, according to current practices, but would not require LOS analysis under TSP.²⁶ Thus, each of these prototypes experiences a time savings of approximately five months and varied consultant costs savings, both associated with the preparation of a streamlined TIS.

Prototype 5 is a medium-sized project located in the Central Waterfront area of the Eastern Neighborhoods. Based on the project size, the background traffic conditions in the surrounding streets and the level of new development anticipated in the area, a LOS analysis of this project would likely identify a significant unavoidable traffic impact that would trigger the preparation of a focused EIR under current practice. Prototype 5 is unlikely to result in other significant unavoidable impacts; therefore, under the TSP, this project would no longer need to conduct an EIR, resulting in substantial time and cost savings. The combined cost savings of reduced Planning Department fees and consultant fees is approximately \$560,000 and the associated time savings is approximately five months.²⁷

In summary, this analysis demonstrates the potential variation in potential direct time and cost savings for environmental and transportation review with the TSP for a variety of development types throughout San Francisco, summarized below and in Table 5.

- With TSP, no time or cost savings are anticipated for Prototypes 1 through 4 and Prototype 6, which is primarily attributable to the small-scale of development that each represents.
- Prototype 5 is estimated to potentially receive the most significant level of cost savings with TSP, as the environmental review document would be modified from a CPE and a Focused EIR to a

²⁶ For the purposes of this analysis, it was assumed that the governing environmental documents would enable this to occur.

²⁷ Although the change in the scope of the environmental review would reduce the CEQA documentation timeline from 22 months to 6 months (a 16-month time savings), the timeline for the required entitlements could likely only be reduced by 5 months given that some of steps in the technical analysis and the approval process take a certain amount of time and would not be able to be further shortened with TSP. Therefore, a conservative estimate of 5 months of time savings is estimated to occur within the overall predevelopment timeline.

CPE. It would also likely benefit from time savings of 5 months in the predevelopment review process.

• Prototypes 7 through 10 are anticipated to experience more modest cost savings given that their level of environmental review would remain the same under TSP. These prototypes would also likely benefit from time savings of 5 months in the predevelopment review process.

As described above, the projected time and cost savings presented for each prototype assumes that no other type of topic area (such as historic resources) would result in further intensification of environmental review. In order to take into account the possibility that no time or cost savings might occur, the land residual analysis evaluates the financial impact with and without the potential predevelopment time and cost savings that are described in this Chapter.

	Environ	mental Review Time	Savings	Environmental Review Cost Savings ²				
Prototype	Environmental Review Document: TIDF (Existing)	Environmental Review Document: TSP (Proposed)	Predevelopment Period Time Savings ³	Planning Dept. Environmental Fee Savings	Estimated Consultant Cost Savings	Total Environmental Cost Savings		
1. Geary Ave (small residential mixed use)	Class 32 CatEx	Class 32 CatEx	None	\$0	\$0	\$0		
2. Van Ness Ave (medium residential mixed use)	Class 32 CatEx	Class 32 CatEx	None	\$0	\$0	\$0		
3. Outer Mission (small residential mixed use)	Class 32 CatEx	Class 32 CatEx	None	\$0	\$0	\$0		
4. Mission (small residential mixed use)	СРЕ	СРЕ	None	\$0	\$0	\$0		
5. Central Waterfront (large residential mixed use)	CPE + Focused EIR	CPE	5 months	\$386,300	\$175,000	\$561,300		
6. East SoMa (medium residential mixed use)	СРЕ	СРЕ	None	\$0	\$0	\$0		
7. East SoMa (large office)	CPE + Focused EIR	CPE + Focused EIR	5 months ⁴	\$0	\$95,000	\$95,000		
8. East SoMa (large residential mixed use)	СРЕ	CPE	5 months ⁴	\$0	\$25,000	\$25,000		
9. Transit Center (large residential)	СРЕ	СРЕ	5 months ⁴	\$0	\$25,000	\$25,000		
10. Transit Center (larae office)	CPE	CPE	5 months ⁴	\$0	\$50,000	\$50,000		

Table 5. Potential Environmental Review Time and Cost Savings from CEQA/LOS Reform by Prototype

Source: San Francisco Planning Department, 2014

Note: Numbers rounded to nearest \$100.

¹ This assumes that no other type of environmental review (such as historic resources) would result in further intensification of environmental review. As further described in this report, the land residual analysis accounts for an alternative environmental review situation where no time or cost savings would occur, as it evaluates the financial impact with and without the anticipated predevelopment savings from a streamlined CEQA process.

² These cost savings do not include potential predevelopment savings associated with lower predevelopment carrying costs due to a shorter entitlement timeline, which is evaluated in the land residual models.

³ The predevelopment period includes both the environmental review and the entitlement process. Thus, changes to the environmental review timeline may not translate directly to equivalent time savings in the predevelopment period.

⁴Time savings due to dissolution of transportation LOS analysis requirement.

VI. Results From Analysis of Base Case TSF Levels

As described in Chapter IV on methodology, land residual models for ten typical developments were prepared to compare the estimated value of land before and after adoption of the proposed TSP. These development prototypes were chosen to best represent potential developments that might occur in different City neighborhoods, located inside and outside Plan Areas. The first stage of the analysis evaluates the potential financial impact by comparing the RLV under current conditions (referred to as Base Case TIDF) with the Base Case TSF scenario (with the introduction of the TSP, including the addition of fees at the "Base Case TSF" levels and CEQA/LOS reform).²⁸ Given the variability in key cost factors for real estate development across San Francisco and the challenging development climate that has resulted from the real estate recession followed by rapid price appreciation in recent years, a decrease in RLV of -10% or less with the introduction of the TSP has been chosen as a reasonable indicator of ongoing feasibility.

Non-residential development would experience the least financial impact from TSP, as the Base Case TSF is about the same as the existing TIDF for most land uses. For example, the net increase in the impact fee burden for new office use would be about \$.56/GSF, and retail development would experience a slight decrease in fees of about -\$0.16/GSF at the Base Case TSF levels. (Please refer back to Table 1 and Chapter III for more information regarding existing and proposed TSF levels.)

With TSP, residential development would be subject to a new development impact fee, which would increase development costs by \$6.19/GSF for the Base Case TSF scenario without consideration of fee credits or predevelopment savings. Based on a typical residential unit size of 950 net square feet,²⁹ this translates to a potential increase in fees for the Base Case TSF scenario of about \$7,400 per unit, or about 1-2% of direct construction cost depending on the type of construction and level of fee credits.

CEQA/LOS reform, once adopted, could help offset some of the financial impact of the TSF on new development or create an economic benefit for development. Based on the analysis presented in Chapter V, this streamlining could represent potential predevelopment cost and time savings for larger developments that currently require a transportation study as part of their environmental review in the following ways:

- Reduced City fees related to the current review of transportation studies.
- Reduced costs in professional services related to transportation and environmental analysis during the environmental process.
- Potential for reduced carrying costs (for private capital) on predevelopment expenses resulting from time savings of up to five months in the review process.³⁰

³⁰ As described in Chapter IV, this analysis assumes predevelopment costs (including land) are equal to about 5% of development value, and the economic effect of predevelopment time savings is measured by multiplying the estimated predevelopment costs by a 12% annual equity carrying cost times the number of months saved divided by one year (i.e. 5 months/1 year or 42%) resulting in predevelopment savings at about 0.25% of development value, or about \$2500 per unit for a condominium development with an average value of \$1 million per unit.

²⁸ As described in Chapter IV, the Base Case TSF scenario assumes the fee rates in the 2012 Draft TSF Ordinance, adjusted for inflation to 2015 dollars, taking into account the consolidation of non-residential fee categories.
²⁹ The fee is based on a gross residential square foot basis, and this typical unit size is assumed to be about 1188 GSF based on a typical 80% efficiency for low-rise and mid-rise developments, as indicated by this study. Building area (per gross and net square foot) does not include square footage related to parking.

Table 6 on the following page summarizes the economic evaluation of the TSP program under the Base Case TSF scenario. As it shows, the residual land values for most of the prototypes range from about 10-20% of revenues, which is consistent with many recent development pro formas that were reviewed for this study.³¹ New development may not be currently feasible in City neighborhoods that have below-average price levels and rents, given the high cost of construction relative to potential revenues. The financial analysis indicates that this is the case for Prototype 3.³² While the imposition of the Base Case TSF will not cause developments similar to Prototype 3 to be infeasible, the TSF further distances these areas from development feasibility as it lowers the potential RLV.

As Table 6 shows, five of the prototypes (due to their development size and location) are not anticipated to receive any CEQA streamlining benefits (Prototypes 1 through 4 and Prototype 6). The remaining five prototypes could potentially benefit from reduced transportation and environmental costs and 5 months in predevelopment time savings, which would lower predevelopment carry costs (Prototypes 5 and 7 through 10). For three of these prototypes (Prototypes 5, 7 and 10), the potential benefits from CEQA streamlining could more than offset the increase in impact fees, and this results in an increase in residual land value when predevelopment savings are assumed to occur (RLV with predevelopment savings). Without predevelopment savings, the RLV decreases for all prototypes, ranging from about -1% to -8%, which is within the -10% feasibility threshold.

As described in Chapter III, about half of new housing units are projected to be developed in larger developments within area plans, some of which may be eligible for a fee credit that would help offset a portion of the financial impact from the TSF. Four of the prototypes are located within area plans that would be eligible for an area plan fee credit for residential development (Prototypes 4, 5, 6 and 8). In summary, the impact on RLV varies among the prototypes depending on the following:

- Land use: non-residential prototypes (Prototypes 7 and 10) have the smallest increase in impact fees due to the TSF, as the Base Case TSF is about the same as the TIDF, while residential developments experience the greatest increase in impact fees under the TSP.
- Environmental review & predevelopment savings: larger developments could potentially benefit from reduced transportation and environmental costs plus decreased predevelopment carry costs as a result of time savings from CEQA/LOS reform (Prototypes 5 and 7 through 10). These potential financial benefits are modeled in the "with predevelopment savings" scenario, and they are not assumed to occur in the "without predevelopment savings" scenario.

³¹ Please refer to Chapter IV and Appendix A for further information regarding the methodology used in this analysis. Revenues are equal to potential sales prices for condominiums or development values for rental property less sales expenses.

³² The RLV for Prototype 3 is below 5% of total development value and is less than \$40,000 per housing unit, which is below the typical asking prices for land in San Francisco and is less than land values for similarly located properties with existing uses. This finding indicates that similar developments in the outer neighborhoods may not generate sufficient development value to enable developers to pay for property at its current market value (particularly considering many infill sites have existing development that is generating rental income) or generate sufficient developer margin to warrant private investment.

	Base Ca	se TIDF	Impact on Residual Land Values (RLV) Under Base Case TSF Scenario								
				Base Case TSF Fee Increase	Predevo	elopment Savings (Cr	edit)	RLV With Predevelopment Savings		RLV W Predevelopr	'ithout nent Savings
Prototype	Base Lase Base TIDF TI RLV RLV a [a] Reve	Base Case TIDF RLV as % of Revenues	Fee Credit	(Compared to Existing Fees Under Base Case TIDF) [b]	Environmental Cost Savings [c]	Time Savings (Predevelopment Carry Savings) [d]	Total Cost Savings [e=c+d]	Base Case TSF RLV [a-b-e]	% Change	Base Case TSF RLV [a-b]	% Change
1. Geary Ave (Small Res. Mixed-use)	\$2,050,200	23%	Prior Use	\$69,900	\$0	\$0	\$0	\$1,980,300	(3%)	\$1,980,300	(3%)
2. Van Ness Ave (Medium Res. Mixed-use)	\$7,017,300	10%	Prior Use	\$458,900	\$0	\$0	\$0	\$6,558,400	(7%)	\$6,558,400	(7%)
3. Outer Mission (Small Res. Mixed-use)	\$920,600	4%	Prior Use	\$42,400	\$0	\$0	\$0	\$878,200	(5%)	\$878,200	(5%)
4. Mission (Small Res. Mixed-use)	\$3,140,700	21%	Prior Use, Area Plan	\$23,600	\$0	\$0	\$0	\$3,117,100	(1%)	\$3,117,100	(1%)
5. Central Waterfront (Large Res. Mixed-use)	\$22,869,100	21%	Prior Use, Area Plan	\$249,900	(\$561,000)	(\$274,900)	(\$835,900)	\$23,455,100	3%	\$22,619,200	(1%)
6. East SoMa (Medium Res. Mixed-use)	\$6,339,100	14%	Prior Use, Area Plan	\$127,600	\$0	\$0	\$0	\$6,211,500	(2%)	\$6,211,500	(2%)
7. East SoMa (Large Office)	\$28,722,700	15%	Prior Use	\$122,700	(\$95,000)	(\$479,500)	(\$574,500)	\$29,174,500	2%	\$28,600,000	(0%)
8. East SoMa (Large Res. Mixed-use)	\$13,678,300	10%	Prior Use, Area Plan	\$639,200	(\$25,000)	(\$331,100)	(\$356,100)	\$13,395,200	(2%)	\$13,039,100	(5%)
9. Transit Center (Large Residential)	\$25,892,400	8%	None	\$2,059,700	(\$25,000)	(\$769,100)	(\$794,100)	\$24,626,800	(5%)	\$23,832,700	(8%)
10. Transit Center (Large Office)	\$42,188,700	13%	None	\$205,200	(\$50,000)	(\$824,500)	(\$874,500)	\$42,858,000	2%	\$41,983,500	(0%)

Table 6. Summary of Economic Impact of Transportation Sustainability Program Under Base Case TSF Scenario

Notes: Numbers rounded to nearest \$100. Please refer to Chapters III and IV for further information on the prototype assumptions. (Table 3 summarizes the fee calculations for the Base Case TSF and Table 5 presents the environmental cost savings.)

Source: San Francisco Planning Department, 2015.

- Area Plan fee credits: residential developments located within certain Area Plans would be eligible for a partial fee credit (Prototypes 4, 5, 6 and 8) equivalent to the transit component of the Area Plan fee.
- **Prior use fee credits**: prototypes with existing buildings would be eligible to receive a fee credit for prior uses, which reduces the level of TIDF, TSF and area plan fees (Prototypes 1 through 8).

The financial analysis indicates that implementation of the proposed TSP at the Base Case TSF would have a modest financial impact on future development feasibility due to the combined effects described above under the potential development scenarios for each prototype:

- The difference in residual land values, with and without predevelopment savings, does not decrease by more than 10% for all prototypes.
- With predevelopment savings as a result of CEQA/LOS reform, residual land values could potentially increase under the TSP by about 2% to 3% where the streamlining benefits more than offset the increase in development costs with the TSP (Prototypes 5, 7 and 10).
 - If a project is currently required to undertake a transportation LOS analysis, the TSP will provide modest economic benefits if the level of environmental review remains the same. (As shown in this study, a transportation LOS analysis is typically required for larger sized developments.) In these cases, the elimination of LOS analysis could reduce consultant costs by \$25,000 to \$95,000 and result in a time savings of 5 months during the entitlement period, which would potentially decrease predevelopment carrying costs. This scenario applies to four of the ten prototypes (Prototypes 7 through 10) evaluated in this study. For the office prototypes (Prototypes 7 and 10), the combination of consultant cost savings and predevelopment savings could fully offset the impact of the Base Case TSF level.
 - Projects that would be eligible for a lesser level of environmental review as the result of CEQA/LOS reform would achieve the greatest economic benefit. For instance, one of the prototypes studied (Prototype 5) might be eligible for a Community Plan Exemption (CPE) under the TSP, as compared to a Focused Environmental Impact Report (FEIR) under current conditions. This could potentially result in direct cost savings of about \$560,000 in environmental consultant/Planning Department fees and predevelopment time savings of 5 months, which could fully offset the impact of the Base Case TSF level.
- Without predevelopment time savings, residual land values are projected to decrease between about 0% to -8% for all prototypes.³³ The greatest decrease in RLV occurs for residential projects located Outside Plan Areas or Inside Plan Areas where fee credits do not substantially offset the TSF (Prototypes 2, 3, 8 and 9).

As described above, the extent of the financial impact will vary depending on land use, whether or not the development is located in a Plan Area, whether it will benefit from the potential predevelopment time and cost savings and the level of fee credits. These findings are generally consistent with the prior (2012) economic analysis of the proposed TSP.

³³ As no offsets to development costs are assumed from CEQA/LOS streamlining, the difference in RLV without predevelopment savings is directly attributable to the increase in development impact fees from the TSP.

VII. Sensitivity Analysis of Alternative TSF Levels

The sensitivity analysis studies the effect of higher TSF levels, modeled at 125%, 150% and 250% of the Base Case TSF levels, which are within the maximum justified fee levels from the 2015 TSF Nexus Study. Table 7 summarizes and compares the fee levels for each scenario with the maximum justified fee amounts. The table indicates that the TSF fee levels evaluated in this sensitivity analysis would range from \$6.19 at the Base Case TSF to \$15.48/GSF at 250% TSF for residential development and from \$14.43 at the Base Case TSF to \$36.08/GSF at 250% TSF for non-residential development.

Use	Base Case TSF (\$/GSF)	125% TSF (\$/GSF)	150% TSF (\$/GSF)	250% TSF (\$/GSF)	Maximum Justified Fee ¹ (not modeled)
Residential	\$6.19	\$7.74	\$9.29	\$15.48	\$30.95
Non-residential	\$14.43	\$18.04	\$21.65	\$36.08	\$87.52
PDR ²	\$7.61	n/a	n/a	n/a	\$26.09
Note:					

Table 7. TSF Sensitivity Analysis Scenarios (2015 Dollars)

¹Maximum Justified Fee is not modeled but is presented in the San Francisco Transportation Sustainability Fee Nexus Study (2015).

²New development of PDR uses was not analyzed in the feasibility study.

The financial results for each of these sensitivity analysis scenarios are summarized in tables that are presented at the end of this report:

- Table 8 summarizes the results from the sensitivity analysis, as measured by the percentage change in RLV for each of the four alternative TSF levels (Base Case TSF, 125% TSF, 150% TSF and 250% TSF) compared to current conditions without TSP (Base Case TIDF).
- Table 9 summarizes the key prototype characteristics and findings that contribute to the sensitivity analysis results shown in Table 8 and the supporting tables.
- Tables 10.1 through 10.10 present the financial results for each prototype, comparing the total revenues and development costs under current conditions without TSP (Base Case TIDF) to each of the alternative TSF fee scenarios.

A. 125% TSF Scenario

Under the 125% TSF scenario, the TSF would increase by about \$1.60/GSF for residential and about \$3.60/GSF for non-residential development over the Base Case TSF, without consideration of any predevelopment savings or fee credits. Based on a typical residential unit size of 950 NSF, this translates to a potential increase in impact fees of about \$9,200 per unit (or about \$8/GSF) as compared to current conditions (Base Case TIDF) or about 1-2% of direct construction cost, depending on the type of construction and whether fee credits apply.

As described in the previous section, the proposed fees for non-residential development under the Base Case TSF scenario are about the same as the fees currently being charged (Base Case TIDF) on new development. Under the 125% TSF scenario, these fees would increase by about \$4/GSF over current fee levels. This would represent a direct construction cost increase of about 1% or less, depending on the type of construction and whether fee credits apply.³⁴

The results of the sensitivity analysis indicate that the financial impact on new development for the 125% TSF scenario are similar to the results that were found at the Base Case TSF levels.

- The decrease in residual land values, with and without predevelopment savings, is less than or equal to -10% for all prototypes.
- With predevelopment savings, only Prototype 5 would receive CEQA streamlining benefits that would more than offset the increase in development costs with the TSP (showing a 2% increase in RLV for Prototype 5). The RLV with predevelopment savings for all of the other prototypes decreases by -1% to -8%.
- Without predevelopment savings, the greatest decrease in RLV occurs for residential development where area plan fee credits would not be applied (-10% for Prototype 9 in TCDP), and for residential projects located Outside Plan Areas or Inside Plan Areas where fee credits do not substantially offset the TSF (Prototypes 2, 3 and 8).

B. 150% TSF Scenario

Under the 150% TSF scenario, the TSF would increase by about \$3.10/GSF for residential and about \$7.20/GSF for non-residential development above the Base Case TSF level, without consideration of any predevelopment savings or fee credits.³⁵ For the majority of prototypes, the change in RLV with and without predevelopment savings is less than 10%. However, two prototypes are more heavily impacted by fees at the 150% TSF level: the change in RLV exceeds -10% for Prototype 2 (with and without predevelopment savings) and for Prototype 9 (without predevelopment savings). Thus, TSF levels at 150% of the Base Case TSF could inhibit development feasibility in some cases, particularly if revenues were not at pace with development costs and fee credits do not substantially offset the TSF.

C. 250% TSF Scenario

Under the 250% TSF scenario, the TSF would increase by about \$9.30/GSF for residential and about \$21.65/GSF for non-residential development above the Base Case TSF level, without consideration of any predevelopment savings or fee credits.³⁶ TSF levels at 250% could significantly inhibit development feasibility, as the residual land values for most of the prototypes would decrease by 10% or more, with or without predevelopment savings. These higher TSF levels would not be offset by potential CEQA streamlining benefits for any of the prototypes. This level of impact fee increase would substantially increase development costs and exceed the typical contingency allowances for potential increases in development costs that developers include in their development pro formas.

 ³⁴ As previously described, TSF fee levels for non-residential land uses are proposed to be consolidated. Thus, the fee change differs slightly for retail and office, and non-residential uses are not eligible for area plan fee credits.
 ³⁵ Under this 150% TSF scenario, development costs would increase by about \$9/GSF for residential and about \$8/GSF for non-residential compared to current conditions (Base Case TIDF) without consideration of fee credits or

predevelopment savings, or an increase of about 2-3% of direct construction costs depending on the type of construction and whether fee credits apply.

³⁶ Under this 250% TSF scenario, development costs would increase by about \$15/GSF for residential and about \$22/GSF for non-residential as compared to current conditions (Base Case TIDF) without consideration of fee credits or predevelopment savings, or an increase of about 4-6% of direct construction costs depending on the type of construction and whether fee credits apply.

VIII. Conclusion

The Transportation Sustainability Program is designed to fund transportation projects to serve new growth and help streamline the transportation component of the City's environmental review process. Overall, the TSF Economic Feasibility Study finds that the TSF does not significantly impact project viability at the Base Case TSF levels or at 125% of Base Case TSF, either with or without the anticipated predevelopment savings. New development in certain neighborhoods in the City that have lower than average price levels and rents may not be currently feasible given the high cost of construction relative to potential revenues. While the TSF itself will not cause these developments to be infeasible, the TSF further distances these areas from development feasibility.

The study also evaluated the impact of potential CEQA/LOS reform on development, which in some cases may partially or fully offset the impact of the TSF. Since transportation is only one of the potential environmental impacts to be analyzed during the environmental review process, the level of predevelopment savings a project will experience depends on whether or not CEQA/LOS reform results in substantial changes to the environmental review required. All projects that currently need to conduct a LOS analysis will experience modest economic benefits after this requirement is eliminated. For some projects, the benefit of CEQA/LOS reform will be more dramatic – in cases where the elimination of LOS analysis means that projects can undergo a lesser level of environmental review (for instance, going from a CPE plus Focused EIR to just a CPE), the potential time and cost savings are substantial.

For developments that do not currently need a transportation study (typically smaller developments), no direct predevelopment cost or time savings would likely occur as a result of CEQA/LOS reform. These developments would not receive a direct economic benefit from the TSP and would be subject to an increased impact fee burden under TSF. However, these types of developments may experience indirect benefits as CEQA/LOS reform may potentially shorten backlogs for City staff and streamline the environmental review process for all projects.

If the city's real estate market were to experience a downturn and future revenue growth is not sufficient to cover construction costs and other development costs, then financial feasibility of new development will become more difficult, and new development will be more sensitive to higher impact fees. For all of these reasons, the study findings indicate that the TSF should be initially established at no more than 125% of the Base Case TSF level.

		Р	ercentage Ir	npact on Re	esidual Land	d Values (RI	.V) as Comp	ared to Bas	e Case TIDF		
	j	Base Case TIDI nancial Indicat	F ors)	TSF Scenarios With Predevelopment Savings				TSF Scenarios Without Predevelopment Savings			
Prototype	Revenues /NSF ¹	RLV/NSF	RLV as % of Revenues	Base Case TSF	125% TSF	150% TSF	250% TSF	Base Case TSF	125% TSF	150% TSF	250%- TSF
1. Geary Ave (Small Res. Mixed-use)	\$857	\$193	23%	(3%)	(4%)	(6%)	(10%)	(3%)	(4%)	(6%)	(10%)
2. Van Ness Ave (Medium Res. Mixed-use)	\$922	\$97	10%	(7%)	(8%)	(10%)	(16%)	(7%)	(8%)	(10%)	(16%)
3.Outer Mission (Small Res. Mixed-use)	\$719	\$27	4%	(5%)	(6%)	(7%)	(12%)	(5%)	(6%)	(7%)	(12%)
4. Mission (Small Res. Mixed-use)	\$904	\$188	21%	(1%)	(1%)	(2%)	(3%)	(1%)	(1%)	(2%)	(3%)
5. Central Waterfront (Large Res. Mixed-use)	\$892	\$190	21%	3%	2%	2%	(0%)	(1%)	(2%)	(2%)	(4%)
6. East SoMa (Medium Res. Mixed-use)	\$913	\$130	14%	(2%)	(3%)	(4%)	(8%)	(2%)	(3%)	(4%)	(8%)
7. East SoMa (Large Office)	\$855	\$130	15%	2%	(1%)	(5%)	(17%)	(0%)	(3%)	(7%)	(19%)
8. East SoMa (Large Res. Mixed-use)	\$1,046	\$106	10%	(2%)	(4%)	(6%)	(13%)	(5%)	(7%)	(8%)	(16%)
9. Transit Center (Large Residential)	\$1,275	\$102	8%	(5%)	(7%)	(9%)	(17%)	(8%)	(10%)	(12%)	(20%)
10. Transit Center (Large Office)	\$1,030	\$134	13%	2%	(2%)	(5%)	(18%)	(0%)	(4%)	(7%)	(20%)

Table 8. Sensitivity Analysis Evaluating Economic Impact Under Alternative TSF Levels

Notes: Please refer to supporting tables 10.1 to 10.10 for a summary of financial results for each prototype and attached appendices for more detailed results.

1. Revenues are equal to potential sales prices for condominiums or development values for rental property less sales expenses and assume compliance with San Francisco's

affordable housing policies, as further described in Appendix A.

Prototype	Predominant Use	Affordable Housing	Retail	Building Height	Under Base Case TIDF ¹	Area Plan	Fee Credit	Potential Predevelopment Savings from CEQA/LOS Reform	Key Contributors to RLV Results Under TSF Sensitivity Scenarios
1. Geary Ave (Small Res. Mixed-use)	Residential Condominium	None	Ground Floor	45 Feet	Strong RLV	None	Prior Use	None	Strong RLV and prior use fee credit helps offset impact of TSF at all fee levels.
2. Van Ness Ave (Medium Res. Mixed-use)	Residential Condominium	Onsite	Ground Floor	80 Feet	Moderate RLV	None	Prior Use	None	While prior use fee credit helps offset impact of TSF, RLV is significantly reduced at 150% and 250% scenarios.
3. Outer Mission (Small Res. Mixed-use)	Residential Condominium	Onsite	Ground Floor	65 Feet	Low RLV (Development not likely feasible)	None	Prior Use	None	While prior use fee credit helps offset impact of TSF, lower revenues in this area coupled with higher, mid rise construction costs hamper development feasibility.
4. Mission (Small Res. Mixed-use)	Residential Condominium	Onsite	Ground Floor	50 Feet	Strong RLV	Eastern Neighborhoods	Prior Use, Area Plan	None	Strong RLV and fee credits help offset impact of TSF at all fee levels.
5. Central Waterfront (Large Res. Mixed-use)	Residential Rental	Onsite	Ground Floor	65 Feet	Strong RLV	Eastern Neighborhoods	Prior Use, Area Plan	Significant	Strong RLV, predevelopment savings and fee credits help offset impact of TSF at all fee levels.
6. East SoMa (Medium Res. Mixed-use)	Residential Rental	Onsite	Ground Floor	85 Feet	Moderate RLV	Eastern Neighborhoods	Prior Use, Area Plan	None	Fee credits and moderate RLV help offset impact of TSF at all fee levels.
7. East SoMa (Large Office)	Office	Jobs-Housing Linkage Fee	Ground Floor	160 Feet	Moderate RLV	Eastern Neighborhoods	Prior Use	Moderate	Minimal impact at lower TSF levels as non- residential TIDF is close to Base Case TSF levels. TSF levels at 250% significantly reduce RLV.
8. East SoMa (Large Res. Mixed-use)	Residential Condominium	Onsite	Ground Floor	160 Feet	Moderate RLV	Eastern Neighborhoods	Prior Use, Area Plan	Moderate	Predevelopment savings help offset impact, but without predevelopment savings, TSF levels at 250% significantly reduce RLV despite fee credits.
9. Transit Center (Large Residential)	Residential Condominium	Affordable Housing Fee	None	400 Feet	Moderate RLV	Transit Center District Plan	None	Moderate	Predevelopment savings help offset impact, but without predevelopment savings, TSF levels at 150% and 250% significantly reduce RLV.
10. Transit Center (Large Office)	Office	Jobs-Housing Linkage Fee	Ground Floor	400 Feet	Moderate RLV	Transit Center District Plan	None	Moderate	Minimal impact at lower TSF levels as non- residential TIDF is close to Base Case TSF levels. TSF levels at 250% significantly reduce RLV.

Table 9. Summary of Findings From TSF Sensitivity Analysis for Each Prototype

Notes: Please refer to supporting tables 10.1 to 10.10 for a summary of financial results for each prototype and attached appendices for more detailed results.

1. Strong RLV indicates values exceeding 15% of revenues, Moderate RLV indicates values between about 5-15% of revenues, and Low RLV indicates values below 5% of revenues.

1: Geary Small Res. Mixed-use	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change . from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$7,900,200	\$7,900,200	0%	\$7,900,200	0%	\$7,900,200	0%	\$7,900,200	0%
Residential Rental	<u>\$0</u>	<u>\$0</u>		<u>\$0</u>	· =	<u>\$0</u>	- <u>-</u>	\$0	
Subtotal Residential	\$7,900,200	\$7,900,200	0%	\$7,900,200	0%	\$7,900,200	0%	\$7,900,200	0%
Office	\$0	\$0	-	\$0	-	÷ \$0	-	\$0	-
Retail	\$870,900	\$870,900	0%	\$870,900	<u>0%</u>	\$870,900	0%	\$870,900	<u>0%</u>
Total Revenues	\$8,771,100	\$8,771,100	0%	\$8,771,100	0%	\$8,771,100	0%	\$8,771,100	0%
Hard and Soft Costs	· ·							1	
Hard Construction Costs	\$3,788,400	\$3,788,400	0%	\$3,788,400	0%	\$3,788,400	0%	\$3,788,400	0%
Tenant Improvements/Lease Up Costs	\$144,000	\$144,000	0%	\$144,000	0%	\$144,000	0%	\$144,000	0%
Development Impact Fees/ Other Costs	\$64,700	\$134,600	108%	\$156,800	142%	\$179,000	177%	\$267,800	314%
Environmental/ Transportation Review	\$9,000	\$9,000	0%	\$9,000	0%	\$9,000	0%	\$9,000	0%
Construction Financing/ Predev. Carry	\$364,300	\$364,300	0%	\$364,300	0%	\$364,300	0%	\$364,300	0%
Other Soft Costs	<u>\$947,100</u>	<u>\$947,100</u>	<u>0%</u>	<u>\$947,100</u>	<u>0%</u>	\$947,100	<u>0%</u>	\$947,100	0%
Total Hard and Soft Costs	\$5,317,500	\$5,387,400	1%	\$5,409,600	2%	\$5,431,800	2%	\$5,520,600	4%
Developer Margin	\$1,403,400	\$1,403,400	<u>0%</u>	<u>\$1,403,400</u>	<u>0%</u>	<u>\$1,403,400</u>	<u>0%</u>	\$1,403,400	<u>0%</u>
Total Costs	\$6,720,900	\$6,790,800	1%	\$6,813,000	1%	\$6,835,200	2%	\$6,924,000	3%
Residual Land Value (RLV)	\$2,050,200	\$1,980,300	(3%)	\$1,958,100	(4%)	\$1,935,900	(6%)	\$1,847,100	(10%)
Without Predevelopment Savings	\$2,050,200	\$1,980,300	(3%)	\$1,958,100	(4%)	\$1,935,900	(6%)	\$1,847,100	(10%)
RLV as Percent of Revenues	23%	23%		19%	Report and the	19%		19%	Second Sec.
Without Predevelopment Savings	23%	23%	的時間的時期	19%		19%		19%	Substantian and

Table 10.1 Summary Comparison of Results at Alternate Fee Levels Prototype 1: Geary Small Residential Mixed-use

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TIDF or TSF), plus any upfront developer payment for TDR purchase and Melio Roos special tax.

Revenues

Table 10.2

Summary Comparison of Results at Alternate Fee Levels Prototype 2: Van Ness Medium Residential Mixed-use % Change % Change % Change 125% TSF 150% TSF 250% TSF 2: Van Ness Medium Res. Mixed-use Base Case TIDF Base Case TSF from Base from Base from Base *** ~~ 0.0/ ~ CCC 010

Residential For-Sale \$56,819,600 \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% Residential Residential \$0 \$0 - \$0<	incremues.	1		1		1			*	
Residential Rental \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$56,819,600 \$0% \$56,819,600 \$0% \$56,819,600 \$0% \$56,819,600 \$0% \$55,819,600 \$0% \$55,819,600 \$0% \$55,819,600 \$0% \$55,819,600 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$55,740,900 \$0% \$562,560,500 \$0% \$562,560,500 \$0% \$562,560,500 \$0% \$562,560,500 \$0% \$51,216,600 \$0% \$51,216,600 \$0% \$51,216,600 \$0% \$51,216,600 \$0% \$51,216,600 \$0% \$51,212,00 \$284% \$21,216,600 \$0% \$51,21,200 \$284% \$21,216,600 \$0% \$51,21,200 \$24,20 \$0% \$51,21,200	Residential For-Sale	\$56,819,600	\$56,819,600	0%	\$56,819,600	0%	\$56,819,600	0%	\$56,819,600	0%
Subtotal Residential \$56,819,600 \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$56,819,600 0% \$55,740,900 0% \$55,740,900 0% \$55,740,900 0% \$55,740,900 0% \$55,740,900 0% \$56,850,500 0% \$56,2560,500 0% \$56,2560,500 0% \$56,2560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% <	Residential Rental	<u>\$0</u>	<u>\$0</u>	:	<u>\$0</u>		<u>\$0</u>	:	<u>\$0</u>	:
Office \$0 \$0 - \$00 - \$00 - \$00 - \$00 - \$00 - \$00 - \$00 - \$00 - \$00 - \$00 \$5,740,900 \$0% \$5,740,900 \$6,2,560,500	Subtotal Residential	\$56,819,600	\$56,819,600	0%	\$56,819,600	0%	\$56,819,600	0%	\$56,819,600	0%
Retail \$5,740,900 \$5,740,900 0% \$5,1,2100 22.8 \$5	Office	\$0	\$0	-	\$0	-	\$0	-	. \$0	-
Total Revenues \$62,560,500 \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% \$62,560,500 0% Hard and Soft Costs \$31,216,600 \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$30,8700 0% \$30,8700 0% \$30,8700 0% \$30,8700 0% \$30,8700 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,800 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% <td>Retail</td> <td>\$5,740,900</td> <td>\$5,740,900</td> <td>0%</td> <td>\$5,740,900</td> <td>0%</td> <td>\$5,740,900</td> <td>0%</td> <td>\$5,740,900</td> <td>0%</td>	Retail	\$5,740,900	\$5,740,900	0%	\$5,740,900	0%	\$5,740,900	0%	\$5,740,900	0%
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Hard Construction Costs \$31,216,600 \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$31,216,600 0% \$30,000 0% \$30,000 0% \$30,000 0% \$30,000 0% \$30,000 0% \$31,216,600 0% \$30,000 0% \$30,000 0% \$30,000 0% \$30,000 0% \$31,216,000 0% \$280,000 0% \$31,000 0% \$284% Environmental/Transportation Review \$188,000 \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0% \$31,235,600 0%<	Hard and Soft Costs									ĺ
Tenant Improvements/Lease Up Costs \$808,700 \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$808,700 0% \$\$808,700 0% \$\$808,700 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$188,000 0% \$\$1,285,500 0% \$\$1,285,500 0% \$\$1,285,500 0% \$\$1,285,500 0% \$\$1,88,500 <th< td=""><td>Hard Construction Costs</td><td>\$31,216,600</td><td>\$31,216,600</td><td>0%</td><td>\$31,216,600</td><td>0%</td><td>\$31,216,600</td><td>0%</td><td>\$31,216,600</td><td>0%</td></th<>	Hard Construction Costs	\$31,216,600	\$31,216,600	0%	\$31,216,600	0%	\$31,216,600	0%	\$31,216,600	0%
Development Impact Fees/ Other Costs \$403,600 \$862,500 114% \$977,400 142% \$1,092,300 171% \$1,551,200 284% Environmental/ Transportation Review \$188,000 \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$188,000 0% \$3,235,600 0%	Tenant Improvements/Lease Up Costs	\$808,700	\$808,700	0%	\$808,700	0%	\$808,700	0%	\$808,700	0%
Environmental/ Transportation Review \$188,000 \$3,235,600 \$10% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 \$0% \$3,235,600 <td>Development Impact Fees/ Other Costs</td> <td>\$403,600</td> <td>\$862,500</td> <td>114%</td> <td>\$977,400</td> <td>142%</td> <td>\$1,092,300</td> <td>171%</td> <td>\$1,551,200</td> <td>284%</td>	Development Impact Fees/ Other Costs	\$403,600	\$862,500	114%	\$977,400	142%	\$1,092,300	171%	\$1,551,200	284%
Construction Financing/ Predev. Carry \$3,235,600 \$3,235,600 0% \$5,800,200 0% \$5,80,200 0% \$5,80,200 0% \$5,60,2100 1% \$\$44,365,000 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0%	Environmental/ Transportation Review	\$188,000	\$188,000	0%	\$188,000	0%	\$188,000	0%	\$188,000	0%
Other Soft Costs \$7,804,200 \$7,804,200 \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$7,804,200 0% \$54,343,650 0% \$\$44,345,400 2% \$\$44,804,300 3% Developer Margin \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0% \$\$11,886,500 0%	Construction Financing/ Predev. Carry	\$3,235,600	\$3,235,600	0%	\$3,235,600	0%	\$3,235,600	0%	\$3,235,600	0%
Total Hard and Soft Costs \$43,656,700 \$44,115,600 1% \$44,230,500 1% \$44,345,400 2% \$44,804,300 3% Developer Margin \$11,886,500 \$11,886,500 0% \$56,5231,900 1% \$56,69,800 2% \$66,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%)	Other Soft Costs	\$7,804,200	\$7,804,200	0%	\$7,804,200	0%	\$7,804,200	0%	\$7,804,200	0%
Developer Margin \$11,886,500 \$11,886,500 0% \$56,231,900 1% \$56,690,800 2% \$6,328,600 (10%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700 (16%) \$5,869,700	Total Hard and Soft Costs	\$43,656,700	\$44,115,600	1%	\$44,230,500	1%	\$44,345,400	2%	\$44,804,300	3%
Total Costs \$55,543,200 \$56,002,100 1% \$56,117,000 1% \$56,690,800 2% Residual Land Value (RLV) \$7,017,300 \$6,558,400 (7%) \$6,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) Without Predevelopment Savings \$7,017,300 \$6,558,400 (7%) \$6,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) RLV as Percent of Revenues 11% 10% 10% 10% 9% 9% Without Predevelopment Savings 11% 10% 10% 10% 9%	Developer Margin	\$11,886,500	\$11,886,500	<u>0%</u>	\$11,886,500	<u>0%</u>	\$11,886,500	<u>0%</u>	\$11,886,500	<u>0%</u>
Residual Land Value (RLV) \$7,017,300 \$6,558,400 (7%) \$6,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) Without Predevelopment Savings \$7,017,300 \$6,558,400 (7%) \$6,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) RLV as Percent of Revenues 11% 10% 10% 10% 9% Without Predevelopment Savings 11% 10% 10% 10% 9%	Total Costs	\$55,543,200	\$56,002,100	1%	\$56,117,000	1%	\$56,231,900	1%	\$56,690,800	2%
Without Predevelopment Savings \$7,017,300 \$6,558,400 (7%) \$6,443,500 (8%) \$6,328,600 (10%) \$5,869,700 (16%) RLV as Percent of Revenues 11% 10% 10% 10% 9% Without Predevelopment Savings 11% 10% 10% 10% 9%	Residual Land Value (RLV)	\$7,017,300	\$6,558,400	(7%)	\$6,443,500	(8%)	\$6,328,600	(10%)	\$5,869,700	(16%)
RLV as Percent of Revenues 11% 10% 10% 9% Without Predevelopment Savings 11% 10% 10% 9%	Without Predevelopment Savings	\$7,017,300	\$6,558,400	(7%)	\$6,443,500	(8%)	\$6,328,600	(10%)	\$5,869,700	(16%)
Without Predevelopment Savings 11% 10% 10% 9%	RLV as Percent of Revenues	11%	10%	动物对你们和你。	10%		10%	公司的问题问题。	9%	(net)setter
	Without Predevelopment Savings	11%	10%		10%		10%	S STREET STREET	9%	an tha straight an the s

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TIDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

% Change

from Base

3. Outer Mission Small Res. Mixed-use	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues	• .								
Residential For-Sale	\$21,895,900	\$21,895,900	0%	\$21,895,900	0%	\$21,895,900	0%	\$21,895,900	0%
Residential Rental	<u>\$0</u>	<u>\$0</u>	:	<u>\$0</u>	:	<u>\$0</u>	<u> </u>	<u>\$0</u>	-
Subtotal Residential	\$21,895,900	\$21,895,900	0%	\$21,895,900	0%	\$21,895,900	0%	\$21,895,900	0%
Office	\$0	\$0	-	\$0	-	\$0	-	\$0	-
Retail	\$1,739,400	\$1,739,400	<u>0%</u>	\$1,739,400	<u>0%</u>	\$1,739,400	<u>0%</u>	\$1,739,400	0%
Total Revenues	\$23,635,300	\$23,635,300	0%	\$23,635,300	0%	\$23,635,300	0%	\$23,635,300	0%
Hard and Soft Costs									
Hard Construction Costs	\$13,594,400	\$13,594,400	0%	\$13,594,400	0%	\$13,594,400	0%	\$13,594,400	0%
Tenant Improvements/Lease Up Costs	\$287,600	\$287,600	0%	\$287,600	0%	\$287,600	0%	\$287,600	0%
Development Impact Fees/ Other Costs	\$201,100	\$243,500	21%	\$254,200	26%	\$264,800	32%	\$307,300	53%
Environmental/ Transportation Review	\$27,000	\$27,000	0%	\$27,000	0%	\$27,000	0%	\$27,000	0%
Construction Financing/ Predev. Carry	\$1,188,000	\$1,188,000	0%	\$1,188,000	0%	\$1,188,000	0%	\$1,188,000	0%
Other Soft Costs	<u>\$3,398,600</u>	<u>\$3,398,600</u>	<u>0%</u>	<u>\$3,398,600</u>	<u>0%</u>	<u>\$3,398,600</u>	0%	<u>\$3,398,600</u>	<u>0%</u>
Total Hard and Soft Costs	\$18,696,700	\$18,739,100	0%	\$18,749,800	0%	\$18,760,400	0%	\$18,802,900	1%
Developer Margin	\$4,018,000	\$4,018,000	<u>0%</u>	\$4,018,000	<u>0%</u>	\$4,018,000	<u>0%</u>	\$4,018,000	<u>0%</u>
Total Costs	\$22,714,700	\$22,757,100	0%	\$22,767,800	0%	\$22,778,400	0%	\$22,820,900	0%
Residual Land Value (RLV)	\$920,600	\$878,200	(5%)	\$867,500	(6%)	\$856,900	(7%)	\$814,400	(12%)
Without Predevelopment Savings	\$920,600	\$878,200	(5%)	\$867,500	(6%)	\$856,900	(7%)	\$814,400	(12%)
RLV as Percent of Revenues	4%	4%		4%		4%	3.00 (342-00-00)(9)) (1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	3%	
Without Predevelopment Savings	4%	4%		4%		4%	2.04.049.42.96040204.961	3%	[24]]909[1907255

Table 10.3

Summary Comparison of Results at Alternate Fee Levels Prototype 3: Outer Mission Small Residential Mixed-use

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TiDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

Table 10.4

Prototype 4: Mission Small Residential Mixed-use									
4: Mission Small Res. Mixed-use	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$13,445,800	\$13,445,800	0%	\$13,445,800	0%	\$13,445,800	0%	\$13,445,800	0%
Residential Rental	<u>\$0</u>	<u>\$0</u>	=	<u>\$0</u>	-	<u>\$0</u>	-	<u>\$0</u>	:
Subtotal Residential	\$13,445,800	\$13,445,800	0%	\$13,445,800	0%	\$13,445,800	0%	\$13,445,800	0%
Office	\$0	\$0	-	\$0	-	\$0	-	\$0	-
Retail	\$1,530,900	\$1,530,900	<u>0%</u>	\$1,530,900	<u>0%</u>	\$1,530,900	0%	\$1,530,900	<u>0%</u>
Total Revenues	\$14,976,700	\$14,976,700	0%	\$14,976,700	0%	\$14,976,700	0%	\$14,976,700	0%
Hard and Soft Costs					•				
Hard Construction Costs	\$6,614,500	\$6,614,500	. 0%	\$6,614,500	0%	\$6,614,500	0%	\$6,614,500	0%
Tenant Improvements/Lease Up Costs	\$225,000	\$225,000	0%	\$225,000	0%	\$225,000	0%	\$225,000	0%
Development Impact Fees/ Other Costs	\$270,000	\$293,600	9%	\$307,600	14%	\$321,500	19%	\$377,200	40%
Environmental/ Transportation Review	\$11,000	\$11,000	0%	\$11,000	0%	\$11,000	0%	\$11,000	0%
Construction Financing/ Predev. Carry	\$665,600	\$665,600	0%	\$665,600	0%	\$665,600	0%	\$665,600	0%
Other Soft Costs	\$1,653,600	\$1,653,600	0%	\$1,653,600	<u>0%</u> ·	\$1,653,600	0%	\$1,653,600	0%
Total Hard and Soft Costs	\$9,439,700	\$9,463,300	0%	\$9,477,300	0%	\$9,491,200	1%	\$9,546,900	1%
Developer Margin	\$2,396,300	\$2,396,300	<u>0%</u>	\$2,396,300	<u>0%</u>	\$2,396,300	<u>0%</u>	\$2,396,300	<u>0%</u>
Total Costs	\$11,836,000	\$11,859,600	0%	\$11,873,600	0%	\$11,887,500	0%	\$11,943,200	1%
Residual Land Value (RLV)	\$3,140,700	\$3,117,100	(1%)	\$3,103,100	(1%)	\$3,089,200	(2%)	\$3,033,500	(3%)
Without Predevelopment Savings	\$3,140,700	\$3,117,100	(1%)	\$3,103,100	(1%)	\$3,089,200	(2%)	\$3,033,500	(3%)
RLV as Percent of Revenues	21%	21%		21%		21%		20%	
Without Predevelopment Savings	. 21%	21%	ANNE DE MARKE	21%	and an area of	21%	March Children and	20%	

Summary Comparison of Results at Alternate Fee Levels

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TiDF or TSF), plus any upfront developer payment for TDR purchase and Mello-Roos special tax.

Table 10.5

	Pro	totype 5: Centra	Waterfront	Large Residential	Mixed-use				
5: Central Waterfront Large Res. MU	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$0	\$0	-	\$0	-	\$0	-	\$0	-
Residential Rental	\$106,807,000	\$106,807,000	0%	\$106,807,000	0%	\$106,807,000	0%	\$106,807,000	0%
Subtotal Residential	\$106,807,000	\$106,807,000	0%.	* \$106,807,000	0%	\$106,807,000	0%	\$106,807,000	0%
Office	\$0	\$0	-	\$0	-	\$0		\$0	~ -
Retail	\$3,126,600	\$3,126,600	0%	\$3,126,600	0%	\$3,126,600	<u>0%</u>	\$3,126,600	0%
Total Revenues	\$109,933,600	\$109,933,600	0%	\$109,933,600	0%	\$109,933,600	0%	\$109,933,600	0%
Hard and Soft Costs			1						
Hard Construction Costs	\$50,999,200	\$50,999,200	0%	\$50,999,200	0%	\$50,999,200	0%、	\$50,999,200	· 0%
Tenant Improvements/Lease Up Costs	\$450,000	\$450,000	0%	\$450,000	0%	\$450,000	0%	\$450,000	0%
Development Impact Fees/ Other Costs	\$2,421,400	\$2,671,300	10%	\$2,777,100	15%	\$2,882,700	19%	\$3,304,500	36%
Environmental/ Transportation Review	\$683,000	\$122,000	(82%)	\$122,000	(82%)	\$122,000	(82%)	\$122,000	(82%)
Construction Financing/ Predev. Carry	\$4,642,300	\$4,367,400	(6%)	\$4,367,400	(6%)	\$4,367,400	(6%)	\$4,367,400	(6%)
Other Soft Costs	\$9,179,900	<u>\$9,179,900</u>	<u>0%</u>	\$9,179,900	<u>0%</u>	\$9,179,900	<u>0%</u>	<u>\$9,179,900</u>	<u>0%</u>
Total Hard and Soft Costs	\$68,375,800	\$67,789,800	(1%)	\$67,895,600	(1%)	\$68,001,200	(1%)	\$68,423,000	0%
Developer Margin	\$18,688,700	\$18,688,700	0%	\$18,688,700	<u>0%</u>	\$18,688,700	<u>0%</u>	\$18,688,700	<u>0%</u>
Total Costs	\$87,064,500	\$86,478,500	(1%)	\$86,584,300	(1%)	\$86,689,900	0%	\$87,111,700	0%
Residual Land Value (RLV)	\$22,869,100	\$23,455,100	3%	\$23,349,300	2%	\$23,243,700	·2%	\$22,821,900	0%
Without Predevelopment Savings	\$22,869,100	\$22,619,200	(1%)	\$22,513,400	(2%)	\$22,407,800	(2%)	\$21,986,000	(4%)
RLV as Percent of Revenues	21%	21%	poplation	21%		21%	A Constanting	21%	
Without Predevelopment Savings	21%	21%	1997年8月19日月	20%		20%		20%	

Summary Comparison of Results at Alternate Fee Levels

Note: Development Impact Fees/ Other Costs Include all applicable impact fees (including TIDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

Table 10.6

· · · · · · · · · · · · · · · · · · ·	Prototype 6: East SoMa Medium Residential Mixed-use											
6: East SoMa Medium Res. Mixed-use	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base			
Revenues												
Residential For-Sale	\$0	\$0	-	\$0	-	\$0	-	\$0	i - 1			
Residential Rental	\$40,092,100	\$40,092,100	0%	\$40,092,100	<u>0%</u>	\$40,092,100	<u>0%</u>	\$40,092,100	<u>0%</u>			
Subtotal Residential	\$40,092,100	\$40,092,100	0%	\$40,092,100	0%	\$40,092,100	0%	\$40,092,100	0%			
Office	\$0	\$0	-	\$0	-	\$0	-	\$0	-			
Retail	<u>\$3,382,800</u>	\$3,382,800	0%	<u>\$3,382,800</u>	0%	\$3,382,800	<u>0%</u>	<u>\$3,382,800</u>	0%			
Total Revenues	\$43,474,900	\$43,474,900	0%	\$43,474,900	0%	\$43,474,900	0%	\$43,474,900	0%			
Hard and Soft Costs												
Hard Construction Costs	\$21,266,900	\$21,266,900	0%	\$21,266,900	0%	\$21,266,900	0%	\$21,266,900	. 0%			
Tenant Improvements/Lease Up Costs	\$450,000	\$450,000	0%	\$450,000	0%	\$450,000	0%	\$450,000	0%			
Development Impact Fees/ Other Costs	\$1,443,400	\$1,571,000	9%	\$1,637,100	13%	\$1,703,100	18%	\$1,966,900	36%			
Environmental/Transportation Review	\$119,000	\$119,000	0%	\$119,000	0%	\$119,000	0%	\$119,000	0%			
Construction Financing/ Predev. Carry	\$1,768,300	\$1,768,300	0%	\$1,768,300	0%	\$1,768,300	0%	\$1,768,300	0%			
Other Soft Costs	\$3,828,000	\$3,828,000	<u>0%</u>	\$3,828,000	<u>0%</u>	\$3,828,000	0%	\$3,828,000	0%			
Total Hard and Soft Costs	\$28,875,600	\$29,003,200	0%	\$29,069,300	1%	\$29,135,300	1%	\$29,399,100	2%			
Developer Margin	\$8,260,200	\$8,260,200	<u>0%</u>	<u>\$8,260,200</u>	· <u>0%</u>	\$8,260,200	<u>0%</u>	\$8,260,200	0%			
Total Costs	\$37,135,800	\$37,263,400	0%	\$37,329,500	1%	\$37,395,500	1%	\$37,659,300	1% ·			
Residual Land Value (RLV)	\$6,339,100	\$6,211,500	(2%)	\$6,145,400	(3%)	\$6,079,400	(4%)	\$5,815,600	(8%)			
Without Predevelonment Savinas	¢6 339 100	\$6 211 500	(7%)	\$6 145 400	(3%)	\$6 079 400	(4%)	\$5 815 600	(8%)			

14%

14%

14%

14%

13%

13%

Summary Comparison of Results at Alternate Fee Levels

14% Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TIDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

14%

15%

15%

RLV as Percent of Revenues

Without Predevelopment Savings

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Table 10.7

Summary Comparison of Results at Alternate Fee Levels

Prototype 7: East SoMa Large Office

				0					
7: East SoMa Large Office	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$0	\$0	-	\$0	-	\$0	-	\$0	- 1
Residential Rental	\$0	<u>\$0</u>	=	<u>\$0</u>		<u>\$0</u>	-	<u>\$0</u>	-
Subtotal Residential	\$0	\$0	-	\$0	-	\$0	-	\$0	-
Office	\$174,558,100	\$174,558,100	0%	\$174,558,100	0%	\$174,558,100	0%	\$174,558,100	0%
Retail	\$17,231,000	\$17,231,000	0%	\$17,231,000	0%	\$17,231,000	0%	\$17,231,000	0%
Total Revenues	\$191,789,100	\$191,789,100	0%	\$191,789,100	0%	\$191,789,100	0%	\$191,789,100	0%
Hard and Soft Costs									
Hard Construction Costs	\$73,265,500	\$73,265,500	0%	\$73,265,500	0%	\$73,265,500	0%	\$73,265,500	0%
Tenant Improvements/Lease Up Costs	\$19,410,500	\$19,410,500	0%	. \$19,410,500	0%	\$19,410,500	0%	\$19,410,500	0%
Development Impact Fees/ Other Costs	\$14,705,700	\$14,828,400	1%	\$15,706,700	7%	\$16,585,000	13%	\$20,095,800	37%
Environmental/ Transportation Review	\$979,000	\$884,000	(10%)	\$884,000	(10%)	\$884,000	(10%)	\$884,000	(10%)
Construction Financing/ Predev. Carry	\$10,831,600	\$10,352,100	(4%)	\$10,352,100	(4%)	\$10,352,100	(4%)	\$10,352,100	(4%)
Other Soft Costs	\$13,187,800	\$13,187,800	0%	\$13,187,800	0%	\$13,187,800	0%	\$13,187,800	0%
Total Hard and Soft Costs	\$132,380,100	\$131,928,300	0%	\$132,806,600	0%	\$133,684,900	1%	\$137,195,700	4%
Developer Margin	\$30,686,300	<u>\$30,686,300</u>	<u>0%</u>	\$30,686,300	0%	\$30,686,300	<u>0%</u>	\$30,686,300	<u>0%</u>
Total Costs	\$163,066,400	\$162,614,600	0%	\$163,492,900	0%	\$164,371,200	1%	\$167,882,000	3%
Residual Land Value (RLV)	\$28,722,700	\$29,174,500	2%	\$28,296,200	(1%)	\$27,417,900	(5%)	\$23,907,100	(17%)
Without Predevelopment Savings	\$28,722,700	\$28,600,000	0%	\$27,721,700	(3%)	\$26,843,400	(7%)	\$23,332,600	(19%)
RLV as Percent of Revenues	15%	15%		15%		14%		12%	
Without Predevelopment Savings	15%	15%	-Winderstandungu	14%	問題問題を認め	14%	and the second	12%	

Note: Development Impact Fees/ Other Costs Include all applicable impact fees (including TIDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

Table 10.8

Summary Comparison of Results at Alternate Fee Levels

Prototype 8: East SoMa Large Residential Mixed-use

	r	FIOLOLYPE D. La	St Solvia Laig	e residential wirk	eu-use	r			
8: East SoMa Large Res. Mixed-use	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$127,277,500	\$127,277,500	0%	\$127,277,500	0%	\$127,277,500	0%	\$127,277,500	0%
Residential Rental	\$0	\$0	=	<u>\$0</u>	=	\$0	_	<u>\$0</u>	-
Subtotal Residential	\$127,277,500	\$127,277,500	0%	\$127,277,500	0%	\$127,277,500	0%	\$127,277,500	0%
Office	\$0	\$0	-	· \$0	-	\$0	-	\$0	-
Retail	\$5,162,500	\$5,162,500	· <u>0%</u>	\$5,162,500	0%	\$5,162,500	0%	\$5,162,500	<u>0%</u>
Total Revenues	\$132,440,000	\$132,440,000	0%	\$132,440,000	0%	\$132,440,000	0%	\$132,440,000	0%
Hard and Soft Costs			+						
Hard Construction Costs	\$60,567,200	\$60,567,200	0%	\$60,567,200	0%	\$60,567,200	0%	\$60,567,200	0%
Tenant Improvements/Lease Up Costs	\$675,000	\$675,000	0%	\$675,000	0%	\$675,000	0%	\$675,000	0%
Development Impact Fees/ Other Costs	\$3,917,200	\$4,556,400	16%	\$4,817,200	23%	\$5,077,900	30%	\$6,119,300	56%
Environmental/ Transportation Review	\$144,000	\$119,000	(17%)	\$119,000	(17%)	\$119,000	(17%)	\$119,000	(17%)
Construction Financing/ Predev. Carry	\$9,179,700	\$8,848,600	(4%)	\$8,848,600	(4%)	\$8,848,600	(4%)	\$8,848,600	(4%)
Other Soft Costs	\$15,141,800	\$15,141,800	0%	\$15,141,800	0%	\$15,141,800	0%	\$15,141,800	0%
Total Hard and Soft Costs	\$89,624,900	\$89,908,000	0%	\$90,168,800	1%	\$90,429,500	1%	\$91,470,900	2%
Developer Margin	\$29,136,800	\$29,136,800	<u>.0%</u>	\$29,136,800	<u>0%</u>	\$29,136,800	<u>0%</u>	\$29,136,800	<u>0%</u>
Total Costs	\$118,761,700	\$119,044,800	0%	\$119,305,600	0%	\$119,566,300	1%	\$120,607,700	2%
Residual Land Value (RLV)	\$13,678,300	\$13,395,200	(2%)	\$13,134,400	(4%)	\$12,873,700	(6%)	\$11,832,300	(13%)
Without Predevelopment Savings	\$13,678,300	\$13,039,100	(5%)	\$12,778,300	(7%)	\$12,517,600	(8%)	\$11,476,200	(16%)
RLV as Percent of Revenues	10%	10%		10%		10%		9%	
Without Predevelopment Savings	10%	10%		10%		9%		9%	

Note: Development Impact Fees/ Other Costs include all applicable Impact fees (Including TIDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

Table 10,9

Summary Comparison of Results at Alternate Fee Levels

		FIOLUTYPE 9	. mansit cen	ter Laige Residen	uai				
9: Transit Center Large Residential	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Chang from Bas
Revenues									
Residential For-Sale	\$307,630,600	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%
Residential Rental	\$0	<u>\$0</u>	:	\$0	-	\$0	=	\$0	:
Subtotal Residential	\$307,630,600	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%
Office	\$0	\$0	-	\$0	-	\$0	-	\$0	-
Retail	<u>\$0</u>	<u>\$0</u>	2	<u>\$0</u>		<u>\$0</u>	:	<u>\$0</u>	=
Total Revenues	\$307,630,600	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%	\$307,630,600	0%
Hard and Soft Costs	1								
Hard Construction Costs	\$132,220,000	\$132,220,000	0%	\$132,220,000	0%	\$132,220,000	0%	\$132,220,000	0%
Tenant Improvements/Lease Up Costs	\$0	\$0	-	. \$0	-	\$0	-	\$0	-
Development Impact Fees/ Other Costs	\$22,389,200	\$24,448,900	9%	\$24,964,700	12%	\$25,480,400	14%	\$27,540,200	23%
Environmental/Transportation Review	\$149,000	\$124,000	(17%)	\$124,000	(17%)	\$124,000	(17%)	\$124,000	(17%)
Construction Financing/ Predev. Carry	\$26,246,300	\$25,477,200	(3%)	\$25,477,200	(3%)	\$25,477,200	(3%)	\$25,477,200	(3%)
Other Soft Costs	\$33,055,000	\$33,055,000	<u>0%</u>	\$33,055,000	0%	\$33,055,000	0%	\$33,055,000	<u>0%</u>
Total Hard and Soft Costs	\$214,059,500	\$215,325,100	1%	\$215,840,900	1%	\$216,356,600	1%	\$218,416,400	2%
Developer Margin	\$67,678,700	\$67,678,700	<u>0%</u>	\$67,678,700	<u>0%</u>	\$67,678,700	<u>0%</u>	\$67,678,700	<u>0%</u>
Total Costs	\$281,738,200	\$283,003,800	0%	\$283,519,600	1%	\$284,035,300	1%	\$286,095,100	2%
Residual Land Value (RLV)	\$25,892,400	\$24,626,800	(5%)	\$24,111,000	(7%)	\$23,595,300	(9%)	\$21,535,500	(17%)
Without Predevelopment Savings	\$25,892,400	\$23,832,700	(8%)	\$23,316,900	(10%)	\$22,801,200	(12%)	\$20,741,400	(20%)
RLV as Percent of Revenues	8%	8%		8%		8%		7%	
Without Predevelopment Savinas	8%	8%	Ding and the	8%		7%	198 and the set	7%	- Miles 2309

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TiDF or TSF), plus any upfront developer payment for TDR purchase and Melio Roos special tax...

Table 10.10

Summary Comparison of Results at Alternate Fee Levels

Prototype 10: Transit Center Large Office

10: Transit Center Large Office	Base Case TIDF	Base Case TSF	% Change from Base	125% TSF	% Change from Base	150% TSF	% Change from Base	250% TSF	% Change from Base
Revenues									
Residential For-Sale	\$0	· \$0	-	, \$O		\$0	-	\$0	-
Residential Rental	<u>\$0</u>	\$0	-	\$0	-	\$0	-	\$0	-
Subtotal Residential	- \$0	\$0	-	\$0	-	\$0	-	\$0	-
Office	\$319,920,700	\$319,920,700	0%	\$319,920,700	0%	\$319,920,700	0%	\$319,920,700	0%
Retail	\$9,881,600	\$9,881,600	0%	\$9,881,600	0%	\$9,881,600	0%	\$9,881,600	0%
Total Revenues	\$329,802,300	\$329,802,300	0%	\$329,802,300	0%	\$329,802,300	0%	\$329,802,300	0%
Hard and Soft Costs		•							
Hard Construction Costs	\$127,821,800	\$127,821,800	0%	\$127,821,800	0%	\$127,821,800	0%	\$127,821,800	0% ·
Tenant Improvements/Lease Up Costs	\$32,030,000	\$32,030,000	0%	·\$32,030,000	0%	\$32,030,000	0%	\$32,030,000	0%
Development Impact Fees/ Other Costs	\$30,290,600	\$30,495,800	1%	\$31,884,600	5%	\$33,273,300	10%	\$38,824,600	28%
Environmental/ Transportation Review	\$249,200	\$199,200	(20%)	\$199,200	(20%)	\$199,200	(20%)	\$199,200	(20%)
Construction Financing/ Predev. Carry	\$21,445,700	\$20,621,200	(4%)	\$20,621,200	(4%)	\$20,621,200	(4%)	\$20,621,200	(4%)
Other Soft Costs	\$23,007,900	\$23,007,900	0%	\$23,007,900	0%	\$23,007,900	0%	\$23,007,900	0%
Total Hard and Soft Costs	\$234,845,200	\$234,175,900	0%	\$235,564,700	0%	\$236,953,400	1%	\$242,504,700	3%
Developer Margin	\$52,768,400	\$52,768,400	<u>0%</u>	\$52,768,400	<u>0%</u>	\$52,768,400	<u>0%</u>	\$52,768,400	<u>0%</u>
Total Costs	\$287,613,600	\$286,944,300	0%	\$288,333,100	0%	\$289,721,800	1%	\$295,273,100	3%
Residual Land Value (RLV)	\$42,188,700	\$42,858;000	2%	\$41,469,200	(2%)	\$40,080,500	(5%)	\$34,529,200	(18%)
Without Predevelopment Savings	\$42,188,700	\$41,983,500	0%	\$40,594,700	(4%)	\$39,206,000	(7%)	\$33,654,700	(20%)
RLV as Percent of Revenues	13%	13%		13%	行政問題的利	12%		10%	
Without Predevelopment Savings	13%	13%		12%		12%		10%	

Note: Development Impact Fees/ Other Costs include all applicable impact fees (including TiDF or TSF), plus any upfront developer payment for TDR purchase and Mello Roos special tax.

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Appendices

- Appendix A: Methodology and Sources
- Appendix Tables A-1 through A-10: Summary Results by Prototype
- Appendix Tables B-1 through B-10: Summary Financial Pro Forma by Prototype
- Appendix Tables C-1 through C-2: Development Revenue and Cost Assumptions by Prototype
Appendix A: Methodology and Sources

This appendix summarizes the methodology and sources used to evaluate the potential impact of the proposed Transportation Sustainability Program (TSP) on prototypical development types (prototypes) commonly found in San Francisco. As described in the main body of the report, a land residual analysis was performed to evaluate how the proposed Transportation Sustainability Fee (TSF) would increase development costs and affect overall development feasibility, as measured by changes in residual land value (RLV). This analysis also examines and models the potential economic benefits of streamlining the City's environmental review process as a result of California Environmental Quality Act (CEQA)/Level of Service (LOS) reform, which could result in predevelopment time and cost savings.

The financial analysis evaluates each prototype assuming that predevelopment cost and time savings would or would not occur as a result of TSP (with and without predevelopment savings). This reflects the possibility that no CEQA streamlining could occur if another type of environmental topic area (such as historic resources) would result in further intensification of environmental review.

Working in close collaboration with City staff, Seifel performed the following steps, each of which is further described below:

- A. Selection of Prototypes
- B. Preparation of Residual Land Value (RLV) Models
- C. Overview of Development Assumptions for RLV Analysis
- D. Information Sources

The following tables are included within this appendix and present the financial results for each prototype and the key development assumptions for each prototype used in the analysis:

- Appendix Tables A-1 through A-10 present the summary results for each prototype.
- Appendix Tables B-1 through B-10 present the summary financial pro forma for each prototype.
- Appendix Tables C-1 through C-2 present the development revenue and cost assumptions for each prototype.

A. Selection of Prototypes

A variety of prototypical development types (prototypes) were evaluated for potential inclusion in the study, based on a review of development pipeline data and an analysis of infill sites that may be suitable for development (that are either currently vacant or with existing buildings that are 1-2 stories tall). Based on a comprehensive analysis of prototypical projects, 10 prototypes were selected for analysis, representing a variety of lot sizes, building heights, development sizes, land use, zoning designations and locations. Eight of these prototypes are residential (seven of which are mixed-use with retail on the ground floor) and two are office prototypes (each with retail on the ground floor). Chapter IV of this report summarizes the key characteristics of each of these prototypes.

1. Definition of Development Program

A customized development program for each prototype was developed based on a typical site within a geographic area, which is considered to be generally representative of development opportunities in

that area.¹ The lot size and an assumed zoning designation were used to a) calculate the potential building envelope, b) define what would likely be built on the ground floor and on the upper floors, c) determine the likely location and number of parking spaces (including the potential use of stackers) and d) estimate gross and net building square footage, after taking account for key building requirements, including rear and/or side yard set backs that reduce the building footprint and vertical building step backs that reduce floor plates as the building increases in height. A brief overview of the prototypical building types, building efficiencies and parking is summarized below.

a. Building/Construction Type

Five building types, organized by height and construction type, encompass the majority of developments being built in San Francisco, and two prototypes were analyzed for each of these five building types:

- Low-Rise 40-58 Feet: Has the greatest geographic presence throughout the City and the greatest variety in size of development. Most Low-Rise development is residential, ranging from small projects with 5 or fewer units to large, 200-unit projects. Residential mixed-use Prototypes 1 and 4 represent this type of construction.
- **Mid-Rise 65-68 Feet**: Has become more prevalent in the City, particularly in the easternmost neighborhoods that are in Area Plans. Development for this building type is predominately residential (typically with 20 units or more) but some smaller office buildings are being built at this height. Residential mixed-use Prototypes 3 and 5 represent this type of construction.
- Mid-Rise 80-85 Feet: Has also become more prevalent in the easternmost neighborhoods. Development for this building type is predominately residential (typically with 50 units or more) but some smaller office buildings are being built at this height. Residential mixed-use Prototypes 2 and 6 represent this type of construction.
- **High-Rise 120-160 Feet:** Primarily allowed in the downtown, eastern SoMa and Mission Bay areas, and both office and residential buildings are being developed at this height. Office Prototype 7 and residential mixed-use Prototype 8 represent this type of construction.
- **High-Rise Above 240 Feet:** Only allowed in a few neighborhoods, primarily in the financial district and eastern SoMa areas. Residential Prototype 9 and office Prototype 10 represent this type of construction, both assumed to be located in the Transit Center District Plan Area.

b. Building Efficiency

Building efficiency refers to the percentage of building square footage that is sellable or rentable (net square footage or NSF) as compared to overall gross building square feet (GSF), reflecting a deduction for common area space such as lobbies, hallways and community spaces. Smaller projects tend to have lower efficiencies due to the high proportion of common area, and high-rise projects also tend to have lower efficiencies due to life safety measures and slim building profiles. Building efficiencies range from 73 percent (%) to 80% for the residential prototypes, with high-rise construction being the least efficient. Building efficiencies for the office prototypes range from 83% to 90%.²

¹ Although soft sites were analyzed in order to develop and test key development assumptions related to development capacity, the prototypes are designed to generally reflect what may be developed within each area (e.g. Prototype 1 reflects what might be prototypically developed along Geary Avenue).

² For the purposes of this analysis, the calculated building efficiencies were used to represent the leasable square footage for both residential and office uses. In the case of office, this is likely a conservative assumption as often a portion of common area, such as bathrooms, are included within the leasable area that is used to calculate the rent a tenant must pay. Based on a review of the development pro formas and discussions with office developers, the assumed efficiencies are within the range of what is typically being used by developers.

c. Parking

Building heights, the number of units and the applicable zoning requirements for parking affect the overall amount of parking provided and parking related construction costs. In order to best represent the variety of parking development options currently being utilized, the prototypes include parking that is constructed at-grade (podium parking) and below grade (underground parking). In recent years, developers have been increasingly using mechanical lift equipment that enables multiple parking spaces to be located in the same parking space footprint, referred to as parking "stackers." In addition, the ratio of parking spaces per unit/SF has decreased over the past decade as a result of changes in City zoning, as well as changes in consumer preference and development feasibility.

Based on these factors, only the Low-Rise Residential Mixed-Use Prototypes 1 and 4 have a parking ratio of 1.0 parking space per unit with the remaining residential prototypes having parking ratios ranging from 0.5 to 0.75 parking spaces per unit. Given their assumed zoning, parking square footage in the two office prototypes is limited to 7% of the gross floor area.

B. Preparation of Residual Land Value (RLV) Models

The residual land value (RLV) is the difference between what a developer expects to receive in revenues, (e.g., sale of condominium units after taking into account sales related expenses) less all costs associated with developing the buildings (e.g., predevelopment costs, hard construction costs, financing, developer overhead, marketing/sales costs, other soft construction costs and developer margin or return). Land residual models for each prototype were created to compare the potential financial impact on RLV of the TSF at various fee levels under two underlying economic benefit scenarios: with and without predevelopment savings from CEQA/LOS reform.

In summary, the RLV is calculated using the following formula, which represents a static basis for determining project feasibility:

Revenues (based on sales prices for condominiums or development value for rental property less sales-related costs)

Less: Basic Development Costs (including hard construction, tenant improvements, development impact fees, other development related costs, financing and other soft costs)

Less: Developer Margin (which represents the margin (or return) that needs to be achieved in order for the project to be considered potentially feasible by the development community)

= Residual Land Value

C. Overview of Development Assumptions for RLV Analysis

The next four sections describe how the revenues, basic development costs, developer margin and RLV were projected for each prototype. Appendix Tables C-1 and C-2 present the key development assumptions used to analyze each prototype.

Sensitivity analysis was performed during 2014 and 2015 on various development assumptions, and the RLV results were compared to data on land sales comparables in order to inform the analysis presented in the appendix tables. These findings are considered to be generally representative of real estate feasibility given a long-range view of real estate cycles in San Francisco.

1. Revenues

Development revenues were developed based on a review of market data for condominium sales and for apartment, office and retail rental property in San Francisco, interviews with developers and market professionals, as well as a review of numerous developer pro formas. The Concord Group, Polaris Pacific, The Mark Company and RealAnswers (formerly RealFacts) were key sources of market data for residential products, while CBRE, Colliers International and DTZ Retail Terranomics were key sources of market data for office and retail products. While many economists project continued growth in sales values and rental rates in the coming years, development revenues for the financial analysis are based on Winter 2014/Spring 2015 market values and have not been trended upwards to reflect improving future market conditions. Revenues are equal to potential sales prices for condominiums or development values for rental property less sales expenses, as further described below.³

a. Condominium

Condominium sales prices vary based on location, amenities associated with the building and whether or not units have a view premium. (Buildings with higher heights generally command higher prices due to potential view premiums.) Sales prices for each development prototype are based on anticipated sales value per net square foot for a typical new development of comparable height and target market for each neighborhood where the prototype is located. Condominium market sales prices range from \$850/NSF (mid-rise, outer neighborhoods) to \$1350/NSF (high-rise in the TCDP). All but one (Prototype 9, which is a high-rise in the TCDP) of the residential condominium prototypes are assumed to provide below market rate (BMR) housing units on-site, affordable to households at 90% Areawide Median Income (at a BMR purchase price of about \$286,000). No parking revenues are assumed from condominium units.

b. Apartment

Residential rental revenues for apartments are based on the potential market value for each rental prototype based on stabilized net operating income (NOI) divided by a market capitalization rate. NOI equals gross income from the rental of apartments and parking spaces, less a vacancy allowance of 5% and less operating expenses, which are estimated at 30% of rental revenues. Capitalization rates are assumed at 4.5%, which is 0.5% above the current going in cap rate for San Francisco Class A multifamily developments, according to Integra Realty Resources (IRR) Viewpoint 2015. This cap rate cushion is used for all three rental prototypes and takes into account potential changes in interest rates and measures of risk by the investment community.

The monthly rental rate for the rental prototypes is assumed to range from \$5.50/NSF to \$5.75/NSF (\$66/NSF to \$69/NSF per year) based on market comparables for institutional grade properties in the eastern neighborhoods where most new apartments are located (the two residential rental Prototypes 4 and 5 are located in the eastern neighborhoods). All of the apartment prototypes are assumed to provide below market rate (BMR) housing units on-site, affordable to households at 55% Areawide Median Income (at a BMR monthly rent of \$1139). Parking revenues are assumed to be \$350 per space per month based on discussions with developers and pro forma review.

³ Although soft sites were analyzed in order to develop and test key development assumptions, potential revenues for each prototype are designed to generally reflect potential prices and rents within the broader geographic areas and were also tested against minimum development feasibility thresholds provided by the development community.

c. Office

Office revenues are based on the potential market value for office based on stabilized net operating income (NOI) divided by a market capitalization rate. Given the significant demand from larger, technology-oriented tenants, pro formas for office developments are now more commonly using triple net rents (NNN) or something akin to modified gross (MG) rather than full service (FS) rents to calculate NOI. For purposes of this analysis, the following assumptions are made based on interviews with office developers and a review of pro formas for downtown office buildings submitted in response to the Transbay Joint Powers Authority developer solicitations.

Office NOI equals gross income from rents and parking spaces. Office NOI is calculated based on eastern SoMa and downtown office rents ranging from \$54/NSF to \$66/NSF per year less a vacancy allowance of 10% and less landlord operating expenses/contingency at 10% of rental revenues. (NOI ranges from \$43/NSF to \$53/NSF.) Parking revenues are assumed to be \$450 per space per month with parking operating expenses at 30% of parking revenues. Capitalization rates are assumed at 5%, which is 0.5% above the current going in cap rate for San Francisco Class A CBD office, according to IRR Viewpoint 2015.

d. Retail

Retail revenues are based on the potential market value for office based on stabilized net operating income (NOI) divided by a market capitalization rate. Similar NOI equals gross income from rents and parking spaces, less a vacancy allowance of 5% and less operating expenses, which are estimated at 30% of rental revenues.

Retail rental rates range from \$4.00/NSF to \$5.00/NSF (\$48/NSF to \$60/NSF per year), which recognizes that some developments are likely to occur in areas that do not currently have established retail districts, and developers may need to incentivize occupancy with free rent or tenant improvement concessions. Retail NOI is calculated based on these rents less a vacancy allowance of 10% and less landlord operating expenses/contingency at 10% of rental revenues. (NOI ranges from \$38/NSF to \$48/NSF.) Monthly parking revenues range from \$100 to \$150 per space, with parking operating expenses at 30% of parking revenues, reflecting the fact that retail parking revenues are not anticipated to represent a significant source of income. Capitalization rates are assumed at 6%, which is 0.5% above the current going in cap rate for San Francisco Class A neighborhood retail according to IRR Viewpoint 2015.

e. Sales Expenses

Sales expenses include brokerage fees and City transfer taxes, and these expenses are deducted from the sales and rental revenue proceeds in order to generate net development revenues for the financial analysis. Transfer taxes are based on the City's transfer tax schedule, which is calculated according to building value, and are assumed to be paid by the developer. All of the condominium prototypes are assumed to have sales expenses equal to 5.5% of sales price, representing an allowance for sales related expenses and transfer tax. Office and apartment prototypes are assumed to have sales expenses equal to 3.5% percent of sales price, representing an allowance for transfer tax and brokerage fees. Sales expenses for retail space are assumed to be the same as the major land use type for each prototype, i.e. if retail is located on the ground floor of an apartment building, the sales expenses are equal to 3.5% of sales price.

2. Development Costs

Development costs consist of five key categories: hard construction costs and tenant improvements (collectively referred to as direct costs); development impact fees and other costs; environmental and transportation review costs; construction financing; and other soft costs. Land costs are calculated based on the RLV, as described above. Direct construction costs represent the majority of development costs.⁴

a. Direct Construction Costs

Direct construction costs include hard construction costs related to building, parking and site work (including general contractor overhead, profit and general conditions) plus tenant improvements. As the type and location of parking varies significantly across building types, parking hard construction costs are estimated separately from the hard construction costs for the residential, retail and/or office components. The parking costs were then added to the hard construction costs for each land use by prototype and compared with developer pro formas and contractor estimates for projects in this building type, as well as information on construction costs provided by the San Francisco Department of Building Inspection. These costs were also compared to the residential construction cost estimates assembled for the Mayor's Office of Housing in 2012, and the costs were found to be generally consistent, after taking into account an inflationary adjustment of 15-20% since 2012, reflecting the rapid increase in construction costs over the past three years.

Tenant improvements are assumed to be the landlord or developer's share of what is required to be installed in order to accommodate occupancy by retail and/or office tenants. The following costs for each building and land use type were developed based on interviews with a range of developers and general contractors, recent development pro formas and information on construction costs provided by the San Francisco Department of Building Inspection.

Hard Construction Cost Contingency

• A 10% contingency was added to all hard construction cost estimates, including parking.

Parking Hard Construction

- Podium Parking (at-grade or partially below grade at \$120/GSF of Parking Area).
- Underground Parking (1 level below grade at \$140/GSF of Parking Area).
- Underground Parking (2 level below grade at \$160/GSF of Parking Area).
- Stackers (assumes puzzle stackers at cost of \$15,000 per space for parking lift system plus additional costs related to mechanical and electrical systems, plus site accommodations).

Residential Hard Construction

- Low-Rise 40-58 Feet: Type V over Type I podium construction at \$240/GSF to \$260/GSF of Residential Area.⁵
- Mid-Rise 65-68 Feet: Type III/Modified Type III construction at \$270/GSF of Residential Area.
- Mid-Rise 80-85 Feet: Type I construction at \$300/GSF of Residential Area.

⁴ Development cost information was provided by the San Francisco Department of Building Inspection and a range of real estate professionals, including developer members of the Urban Land Institute, SPUR and San Francisco Housing Action Coalition, as well as general contractors (including Webcor, Cahill, Swinerton and Build GC).

⁵ This construction cost range assumes construction labor at prevailing wages and takes into account the fact that there may be site constraints, such as the need for pilings. The two low-rise prototypes have different heights and significantly different unit sizes as well as potential site conditions, given their locations. Citywide, low-rise developments may be able to achieve greater efficiencies and have significantly lower costs for wood frame development.

- **High-Rise 120-160 Feet:** Type I construction at \$320/GSF of Residential Area (reflects added life safety requirements plus construction premium for smaller sized upper floors).
- **High-Rise Above 240 Feet:** Type I construction at \$340/GSF of Residential Area (reflects added life safety requirements plus construction premium for additional smaller sized upper floors).

With parking construction costs, direct construction costs for the residential prototypes (including ground floor retail and associated tenant improvements) range from \$290/GSF to \$400/GSF, or between about \$380/NSF to \$550/NSF.

According to interviews with general contractors and developers, condominiums typically cost about 5% or more per square foot of residential building area than apartments because they have higher finishes and amenities, and some of this additional cost may be recaptured during the sales process as unit upgrades. Rental units are typically smaller in size than condominium developments and therefore typically cost more per square foot due to the higher ratio of kitchen and bathrooms to overall square footage. Based on reviewing numerous developer pro formas for both condominium and rental units, the above construction costs are assumed to be within the range of current construction costs for both condominium and rental units. In addition, as separately noted below, a contingency allowance of 10% is added to these costs to reflect the preliminary nature of these estimates.

Retail Hard Construction and Tenant Improvements

 Retail on Ground Floor: Podium construction at \$225/GSF plus landlord paid Tenant Improvements at \$100/NSF

Office Hard Construction and Tenant Improvements

- **High-Rise 160 Feet:** Type I construction with added life safety requirements at \$250/GSF plus landlord paid tenant improvements at \$85/NSF)
- **High-Rise 400 Feet:** Type I construction with added life safety requirements at \$300/GSF, which takes in to account significant building step backs on the upper floors that translates to higher costs per GSF on upper floors, plus landlord paid tenant Improvements at \$85/NSF)

With parking construction costs and contingency, hard construction costs for the office prototypes range from about \$290/GSF to \$330/GSF. With ground floor retail and associated tenant improvements, direct construction costs for the office prototypes range from \$400/NSF to \$500/NSF.

b. Development Impact Fees/Other Costs

Development impact fees and other costs include water and wastewater capacity fees, school fees, citywide and area plan specific impact fees and are calculated based on the 2014 Planning Department Fee Schedule. All but one prototype assumes the onsite provision of affordable housing; High-Rise Prototype 9 assumes the payment of an affordable housing fee. The two office prototypes, as well as ground floor retail uses, include the payment of a jobs-housing linkage fee.

For each prototype, the model assumes a variable level of development impact fees under the following scenarios:

• Base Case TIDF, which reflects current conditions without implementation of the TSP and continuation of TIDF.

- Base Case TSF, which assumes the TSP is implemented and assumes TSF fee rates based on the 2012 Draft TSF Ordinance Levels.⁶
- Sensitivity analysis at three alternative fee levels at 125%, 150% and 250% of Base Case TSF.

Where applicable, area plan and prior use fee credits were calculated and credited in the model of each TSF scenario.

Prototypes 9 and 10 are located in the Transit Center District Plan and are assumed to be part of its Mello Roos Community Facilities District. For Prototype 9, which is a residential condominium, the developer is assumed to pay the Mello Roos special tax starting at Certificate of Occupancy until the units are sold and then the homeowners would fully assume the annual special tax burden. For Prototype 10, the developer or landlord is also assumed to pay the Mello Roos special tax starting at Certificate of Occupancy until the office is leased. Upon lease-up, the landlord is assumed to either pass the special tax on to the tenants through a NNN lease or incorporate the special tax into its operating expenses (the operating expense allowance of \$6.60/NSF would more than cover the \$4.36/SF Mello Roos special tax for a 30 story office building).

c. Environmental and Transportation Review Costs

As described in Chapter V, City staff documented the level of environmental review and associated costs that would likely be currently required (i.e. before consideration of the TSP or Base Case TIDF) and what would be required with the adoption of the TSP (Base Case TSF). Then, the potential costs and time spent on environmental review for each of these prototypes was compared under these two cases in order to understand the potential direct economic benefits from the adoption of the TSP. The analysis also analyzes each prototype with and without predevelopment savings, which takes into account the possibility that no CEQA streamlining could occur if another type of environmental topic area (such as historic resources) would result in further intensification of environmental review.

d. Construction Financing and Predevelopment Carry Savings

Construction financing typically represents the major source of capital that pays for development costs during construction. Construction terms vary depending on market conditions, developer financial capacity, developer track record and the construction lender. The construction interest rate is assumed at 5.5% for all prototypes with a loan fee of 1-1.25%, depending on loan size. The loan amount is based on about a 60-65% loan to development cost (considered to be approximately equal to a 50% loan to value) at an average outstanding balance of 60% of development costs. The term of the construction loan is directly related to project timing, as the construction loan is the primary source of capital during the construction and absorption phase (sales for condominiums and lease-up for rentals).

The construction period for each prototype increases according to development size and complexity: with construction on the small residential projects assumed to occur in 18 months, construction on medium sized projects assumed at 21 months, and construction on the larger and high-rise developments taking 24-30 months. Absorption for each prototype is based on recent market trends and interviews with developers, with average unit absorption per month for condominiums ranging from about 2 (for small developments) to 9 (for 100-200 unit developments) and 20 units per month for apartments. Office absorption is assumed to average 200,000-250,000 square feet per year, with a small amount of pre-leasing assumed for office, retail and apartments.

⁶ As described in Chapter III, the Base Case TSF scenario assumes the fee rates in the 2012 Draft TSF Ordinance, adjusted for inflation to 2015 dollars, taking into account the consolidation of non-residential fee categories.

As described in the main body of the report, predevelopment time savings due to CEQA/LOS reform are considered to reduce private carrying costs related to those developments that may benefit from CEQA streamlining. Consistent with the prior 2012 analysis, the study assumes predevelopment costs (including land) are equal to about 5% of development value (typically within a range of 5-15% of development value or total development cost according to the Urban Land Institute).⁷

Predevelopment cost savings are measured by multiplying these estimated predevelopment costs by a 12% annual equity carrying cost (conservative assumption as equity during entitlement period typically achieves a higher return threshold) times the number of months saved divided by one year (i.e. 5 months/1 year):⁸

5% of revenues multiplied by 12% carrying cost multiplied by 42% (5/12 months) = .252% of revenues

While predevelopment costs vary by development (e.g. whether land is purchased up front or purchased at the end of an option period, with option payments made in the interim, and the extent of upfront predevelopment costs), this estimate is considered to be generally representative of a potential predevelopment carry scenario.

e. Other Soft Costs

Other soft costs include all other indirect construction costs such as architectural design, engineering, legal fees, building permit fees, marketing and other sales/leasing related development costs. These costs are calculated as a percentage of hard construction costs based on a review of pro formas and interviews with developers and real estate professionals. Other soft costs for the residential condominium prototypes are assumed at 25% of hard construction costs while rental prototypes (both residential and commercial) that have less extensive sales and marketing costs are assumed at 18% of hard construction costs.

3. Developer Margin

Developers, lenders and investors evaluate and measure returns in several ways. Based on input from real estate developers, equity investors and lenders, and discussions with City staff, developer margin is measured in the following ways.

- Residential: Target developer margin, as measured by return on development cost and return on net sales price for condominiums:
 - Low-Rise 40-58 Feet: 15-20% return on total development cost (assumed at 19% return on development cost, or 16% threshold for return on net sales for condominiums)
 - Mid-Rise 65 Feet: 20-22% on total development cost (assumed at 21% return on development cost, or 17% threshold for return on net sales for condominiums)
 - Mid-Rise and High-Rise, 80-160 Feet: 22-24% on total development cost (assumed at 23% return on development cost, or 19% threshold for return on net sales for condominiums)
 - **High-Rise above 240 Feet:** 28-30% on total development cost (assumed at 29% return on development cost, or 22% threshold for return on net sales for condominiums)

⁷ Refer to Chapters 2 and 3, Finance for Real Estate Development, Charles Long, Urban Land Institute, 2011.

⁸ Conceptually, this means a five month time savings would translate to predevelopment savings of about \$2,520/unit for a typically priced \$1,000,000 condominium, which is approximately equal 0.5% of direct construction costs.

- Office: Target developer margin as measured by return on development cost at 19% or 16% on return on net value. (These returns take in to account the size and scale of development, as well as the building's long term cash flow potential.)
- Retail: Target returns in mixed-use projects are assumed to be the same as the predominant land use.

For rental property, typically the more important static return measure is referred to as Yield to Cost or Return on Cost, which is measured based on Net Operating Income (NOI, equal to rental income less vacancy less operating expenses) divided by total development costs. The target Yield (Return) on Cost for apartments in San Francisco is 5-7% while office return thresholds range between 6-7%, based on a review of project pro formas and discussions with developers and equity investors.

4. Residual Land Value (With and Without Predevelopment Savings)

As described above, the residual land value (RLV) is the difference between what a developer expects to receive in revenues less all costs associated with developing the buildings. Land residual models for each prototype were created to compare the potential financial impact on RLV of the TSF at various fee levels and under two underlying economic benefit scenarios: with and without predevelopment savings from CEQA/LOS reform. In summary, the Residual Land Value (RLV) is calculated using the following formula, which represents a static basis for determining project feasibility:

Revenues

Less: Basic Development Costs (taking into account the varying levels of development impact fees under the TSF scenarios, as well as potential predevelopment savings with the TSP)

Less: Developer Margin

= Residual Land Value (calculated for each scenario, with and without predevelopment savings)

D. Information Sources

Association of Bay Area Government (ABAG), Projections 2013.

Clifford Advisory, Land Value in Eastern Neighborhoods, April 14, 2008, plus updated data on land sales comparables and guidance on residual land value calculations provided during 2014 and 2015.

Integra Realty Resources, Viewpoint, 2015 Real Estate Value Trends.

Interviews with residential and office developers, as well as a range of general contractors, many of whom are members of the Urban Land Institute, SPUR and San Francisco Housing Action Coalition.

Interviews supplemented by reports on market trends: The Concord Group, Polaris Pacific, The Mark Company, RealAnswers (formerly RealFacts), CBRE, Colliers International and DTZ Retail Terranomics.

Keyser Marston Associates, Citywide Inclusionary Housing Study, July 2006.

Keyser Marston Associates, Sensitivity Analysis of New Development Impact Fees on Project Economics, August 12, 2008.

San Francisco Office of Community Investment and Infrastructure (OCII), staff reports to OCII Board regarding review of development proposals for Transbay Blocks 5, 6-7 and 8.

San Francisco Planning Department, Development Pipeline Data, Q3 2014.

San Francisco Planning Department, Housing Inventory Report, 2014.

San Francisco Planning Department and San Francisco Redevelopment Agency, Draft Transit Center District Plan, November 2009.

Seifel Consulting, Eastern Neighborhoods Impact Fee and Affordable Housing Analysis, May 2008.

Seifel Consulting, Inclusionary Housing Financial Analysis, December 2012

Urban Land Institute, Finance for Real Estate Development, Charles Long, 2011.

San Francisco City Departments

- San Francisco Department of Building Inspection (SFDBI)
- San Francisco Planning Department (Planning Department)
- San Francisco Mayor's Office of Housing and Community Development
- San Francisco Municipal Transportation Agency (SFMTA)
- San Francisco Office of the Controller
- San Francisco Office of Economic and Workforce Development (OEWD)
- San Francisco Planning Department (Planning Department)
- San Francisco Public Utilities Commission (SFPUC)

Appendix Table A-1 Prototype 1 Summary Results Comparison for Base Case TIDF and Base Case TSF

1a. Summary of Development Program - Geary Small Residential Mixed-use

Site Area and Constraints	
Lot Size	5,000 SF
Existing Prior Use	600 GSF
Development Program	
Description	Low-Rise
Maximum Height	45 Feet
Residential Units	8 Units
Average Unit Size (NSF)	1,100 NSF
Residential Density	70 Units per acre
Building Size (NSF)	10,240 NSF
Building Size GSF (without parking)	12,950 GSF
FAR	3.3
Residential Parking Ratio	1.0 Spaces per Unit
Total Parking Spaces	8
Parking Construction Type (# of levels)	Podium (1)

1b. Summary of Financial Analysis - Geary Small Residential Mixed-use

Prototype 1	Base Cas	e TIDF	Base Case	Base Case TSF		ence
1: Geary Small Res. Mixed-use	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						
Residential For-Sale	\$7,900,200	90%	\$7,900,200	90%	\$0	0.0%
Residential Rental	\$Q	0%	\$0	0%	\$0	-
Subtotal Residential	<u>\$7,900,200</u>	<u>90%</u>	\$7,900,200	<u>90%</u>	<u>\$0</u>	<u>0.0%</u>
Office	\$0	· 0%	\$0	0%	, \$0	-
Retail	<u>\$870,900</u>	<u>10%</u>	<u>\$870,900</u>	<u>10%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$8,771,100	100%	\$8,771,100	100%	\$0	0.0%
Hard and Soft Costs						
Hard Construction Costs	\$3,788,400	43%	\$3,788,400	43%	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$144,000	2%	\$144,000	2%	\$0	0.0%
Development Impact Fees/Other Costs	\$64,700	1%	\$134,600	2%	\$69,900	108%
Environmental/Transportation Review	\$9,000	0%	\$9,000	0%	\$0	0.0%
Construction Financing/Predev. Carry	\$364,300	4%	\$364,300	4%	\$0	0.0%
Other Soft Costs	\$947,100	<u>11%</u>	\$947,100	<u>11%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$5,317,500	. 61%	\$5,387,400	61%	\$69,900	1.3%
Developer Margin	<u>\$1,403,400</u>	<u>16%</u>	<u>\$1,403,400</u>	<u>16%</u>	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$6,720,900	77%	\$6,790,800	77%	\$69,900	1.0%
Residual Land Value	\$2,050,200	23%	\$1,980,300	23%	(\$69,900)	(3.4%)
Without Predevelopment Savings	\$2,050,200	23%	\$1,980,300	23%	(\$69,900)	(3.4%)
Developer Margin/ Total Dev. Costs	19%		19%			

Prototype 1			Base Case TIDF		
1: Geary Small Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF (w/o Parking)	Per Bldg NSF	Per Unit
Revenues					
Residential For-Sale	\$7,900,200		\$610	\$772	\$987,525
Residential Rental	<u>\$0</u>		\$0	\$0	\$0
Subtotal Residential	\$7,900,200		\$610	\$772	\$987,525
Office	\$0		\$0	\$0	\$0
Retail	\$870,900	ж.	<u>\$67</u>	<u>\$85</u>	\$108,863
Total Revenues	\$8,771,100		\$677	\$857	\$1,096,388
Hard and Soft Costs					
Hard Construction Costs	\$3,788,400	100%	\$293	\$370	\$473,550
Tenant Improvements/Lease Up Costs	\$144,000		\$11	\$14	\$18,000
Development Impact Fees/Other Costs	\$64,700	2%	\$5	\$6	\$8,088
Environmental/Transportation Review	\$9,000	0%	\$1	\$1	\$1,125
Construction Financing/Predev. Carry	\$364,300	10%	\$28	\$36	\$45,538
Other Soft Costs	\$947,100	25%	\$73	\$92	\$118,388
Total Hard and Soft Costs	\$5.317.500		\$411	\$519	\$664,688
Developer Margin	\$1,403,400		\$108	\$137	\$175.425
Total Costs	\$6 720 000		\$510	\$656	\$840 113
Posidual Land Value	\$2,050,200		\$158	\$200	\$256 300
Without Predevelopment Savings	\$2,050,200		\$158	\$200	\$256,300
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Prototype 1	· ·		Base Case TSF	· · · · ·	
Prototype 1	•	Soft Cost	Base Case TSF		
Prototype 1 1: Geary Small Res. Mixed-use	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking)	Per Bldg NSF	Per Unit
Prototype 1 1: Geary Small Res. Mixed-use Revenues	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking)	Per Bldg NSF	Per Unit
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale	Total \$7,900,200	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610	Per Bldg NSF \$772	Per Unit \$987,525
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental	Total \$7,900,200 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0	Per Bldg NSF \$772 \$0	Per Unit \$987,525 \$0
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential	Total \$7,900,200 \$0 \$7,900,200	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610	Per Bldg NSF \$772 \$0 \$772	Per Unit \$987,525 \$0 \$987,525
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office	Total \$7,900,200 \$0 \$7,900,200 \$0,200	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0	Per Bldg NSF \$772 \$0 \$772 \$0	Per Unit \$987,525 \$0 \$987,525 \$0
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$610 \$0 \$67	Per Bldg NSF \$772 \$0 \$772 \$0 \$85	Per Unit \$987,525 \$0 \$987,525 \$0 \$108,863
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8.771,100	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$610 \$0 \$677	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1.096.388
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 <u>\$870,900</u> \$8,771,100	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$00 \$610 \$00 <u>\$67</u> \$677	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 <u>\$870,900</u> \$8,771,100 \$3,788,400	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$00 \$610 \$00 <u>\$677</u> \$677 \$293	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857 \$370	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Un Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 <u>\$870,900</u> \$8,771,100 \$3,788,400 \$144,000	Soft Cost as % of HCC 100%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$00 \$610 \$00 <u>\$67</u> \$677 \$293 \$11	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857 \$370 \$14	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees(Other Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 <u>\$870,900</u> \$8,771,100 \$3,788,400 \$144,000 \$134,600	Soft Cost as % of HCC 100% 4%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$00 \$610 \$00 <u>\$67</u> \$677 \$677 \$293 \$11	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857 \$370 \$14 \$13	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review	Total \$7,900,200 \$0 \$7,900,200 \$0 <u>\$870,900</u> \$8,771,100 \$3,788,400 \$134,600 \$134,600	Soft Cost as % of HCC 100% 4% 4%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$00 \$610 \$00 <u>\$677</u> \$677 \$677 \$293 \$11 \$10 \$10	Per Bldg NSF \$772 \$0 \$772 \$0 <u>\$85</u> \$857 \$370 \$14 \$13 \$13	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1125
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Riangeing/Predeut Correst	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$134,600 \$364,200	Soft Cost as % of HCC 100% 4% 4% 0%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$10 \$1 \$293	Per Bldg NSF \$772 \$0 \$772 \$0 \$85 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1,125 \$1,125 \$45,538
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Trenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$364,300 \$9,000	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$1 \$28 \$28	Per Bldg NSF \$772 \$0 \$772 \$0 \$85 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1,125 \$45,538 \$11,25
Prototype 1 1: Geary Small Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Used and Soft Costs	Total \$7,900,200 \$0 \$7,900,200 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$36,300 \$947,100	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$1 \$28 \$73 \$144	Per Bldg NSF \$772 \$0 \$772 \$0 \$855 \$857 \$370 \$14 \$13 \$14 \$13 \$16 \$36 \$922 \$526	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$18,000 \$16,825 \$1,125 \$45,538 <u>\$118,388</u> \$118,388 \$118,388
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	Total \$7,900,200 \$0 \$7,900,200 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$36,300 \$94,300 \$947,100 \$5,387,400 \$1,402,402	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$128 \$73 \$416 \$100	Per Bldg NSF \$772 \$0 \$772 \$0 \$855 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1,125 \$45,538 <u>\$118,388</u> \$673,425 \$175,425
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8,771,100 \$3,788,400 \$144,000 \$134,600 \$9,000 \$364,300 \$947,100 \$5,387,400 \$1,403,400	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$11 \$10 \$128 \$73 \$416 \$108	Per Bldg NSF \$772 \$0 \$772 \$0 \$85 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$12 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$12	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1,125 \$45,538 <u>\$118,388</u> \$673,425 \$175,425
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$9,000 \$364,300 \$947,100 \$5,387,400 \$1,403,400 \$6,790,800	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$67 \$677 \$677 \$293 \$11 \$10 \$11 \$10 \$1 \$28 \$73 \$416 \$108 \$524	Per Bldg NSF \$772 \$0 \$772 \$0 \$855 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$12 \$12 \$137 \$526 \$137 \$663	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$18,000 \$16,825 \$1,125 \$45,538 <u>\$118,388</u> <u>\$118,388</u> \$673,425 \$175,425 \$848,850
Prototype 1 1: Geary Small Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	Total \$7,900,200 \$0 \$7,900,200 \$0 \$870,900 \$8,771,100 \$3,788,400 \$134,600 \$134,600 \$9,000 \$364,300 \$947,100 \$5,387,400 \$1,403,400 \$6,790,800 \$1,980,300	Soft Cost as % of HCC 100% 4% 4% 0% 10% 25%	Base Case TSF Per Bldg GSF (w/o Parking) \$610 \$0 \$610 \$0 \$677 \$677 \$293 \$11 \$10 \$11 \$10 \$12 \$28 \$73 \$416 \$108 \$524 \$108	Per Bldg NSF \$772 \$0 \$772 \$0 \$855 \$857 \$370 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$14 \$13 \$12 \$526 \$526 \$137 \$663 \$193 \$125	Per Unit \$987,525 \$0 \$987,525 \$0 <u>\$108,863</u> \$1,096,388 \$473,550 \$16,825 \$1,125 \$45,538 <u>\$118,388</u> \$673,425 \$175,425 \$848,850 \$247,500

1c. Summary of Financial Indicators - Geary Small Residential Mixed-use

Appendix Table A-2 Prototype 2 Summary Results Comparison for Base Case TIDF and Base Case TSF

2a. Summary of Development Program - Van Ness Medium Residential Mixed-use					
Site Area and Constraints					
Lot Size	24,300 SF				
Existing Prior Use	11,000 GSF				
Development Program					
Description	Mid-Rise				
Maximum Height	80 Feet				
Residential Units	60 Units				
Average Unit Size	997 NSF				
Residential Density	108 Units/Acre				
Building Size (NSF)	67,887 NSF				
Building Size GSF (without parking)	86,124 GSF				
FAR	. 3.6				
Residential Parking Ratio	0.75 Spaces per Unit				
Total Parking Spaces	64				
Parking Construction Type (# of levels)	Underground (1)				

2b. Summary of Financial Analysis - Van Ness Medium Residential Mixed-use

Prototype 2	Base Case	TIDF	Base Case	TSF	Difference	
2: Van Ness Medium Res. Mixed-use	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						
Residential For-Sale	\$56,819,600	91%	\$56,819,600	91%	\$0	0.0%
Residential Rental	\$0	0%	\$0	0%	\$0	-
Subtotal Residential	<u>\$56,819,600</u>	<u>91%</u>	<u>\$56,819,600</u>	<u>91%</u>	<u>\$0</u>	<u>0.0%</u>
Office	\$0	0%	\$0	0%	\$0	-
Retail	\$5,740,900	<u>9%</u>	<u>\$5,740,900</u>	<u>9%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$62,560,500	100%	\$62,560,500	100%	\$0	0.0%
Development Costs						
Hard Construction Costs	\$31,216,553	50%	\$31,216,553	50%	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$808,747	1%	\$808,747	1%	\$0	0.0%
Development Impact Fees/Other Costs	\$403,600	1%	\$862,500	1%	\$458,900	114%
Environmental/Transportation Review	\$188,000	0%	\$188,000	0%	\$0	0.0%
Construction Financing/Predev. Carry	\$3,235,600	5%	\$3,235,600	5%	\$0	0.0%
Other Soft Costs	\$7,804,200	12%	\$7,804,200	12%	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$43,656,700	70%	\$44,115,600	71%	\$458,900	1.1%
Developer Margin	<u>\$11,886,500</u>	<u>19%</u>	<u>\$11,886,500</u>	<u>19%</u>	. <u>\$0</u>	<u>0.0%</u>
Total Costs	\$55,543,200	89%	\$56,002,100	90%	\$458,900	0.8%
Residual Land Value	\$7,017,300	11%	\$6,558,400	10%	(\$458,900)	(6.5%)
Without Predevelopment Savings	\$7,017,300	11%	\$6,558,400	10%	(\$458,900)	(6.5%)
Developer Margin/ Total Dev. Costs	23%		23%			

Prototype 2			Base Case TIDF			
2: Van Ness Medium Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit	
Revenues						
Residential For-Sale	\$56,819,600		\$660	\$837	\$946,993	
Residential Rental	<u>\$0</u>		\$0	\$0	\$0	
Subtotal Residential	\$56,819,600		\$660	\$837	\$946,993	
Office	\$0		\$0	\$0	\$0	
Retail	\$5,740,900		\$67	\$85	\$95,682	
Total Revenues	\$62,560,500		\$726	\$922	\$1,042,675	
Hard and Soft Costs						
Hard Construction Costs	\$31,216,553	100%	\$362	\$460	\$520,276	
Tenant Improvements/Lease Up Costs	\$808,747	3%	\$9	\$12	\$13,479	
Development Impact Fees/Other Costs	\$403,600	1%	\$5	\$6	\$6,727	
Environmental/Transportation Review	\$188,000	1%	\$2	\$3	\$3,133	
Construction Financing/Predey, Carry	\$3,235,600	10%	\$38	\$48	\$53,927	
Other Soft Costs	\$7,804,200	25%	\$91	\$115	\$130,070	
Total Hard and Soft Costs	\$43,656,700		\$507	\$643	\$727,612	
Developer Margin	\$11,886,500		\$138	\$175	\$198,108	
Total Costs	\$55 543 200		\$645	\$818	\$925 720	
Residual Land Value	\$7,017,300		\$81	\$103	\$117,000	
Without Predevelopment Savings	\$7.017.300		\$81	\$103	\$117,000	
		le inclusion de la	ning states and a second			
Prototyne 2			Base Case TSF			
Prototype 2		Soft Cost	Base Case TSF			
2: Van Ness Medium Res. Mixed-use	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit	
2: Van Ness Medium Res. Mixed-use Revenues	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale	Total \$56,819,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660	Per Bldg NSF \$837	Per Unit \$946,993	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental	Total \$56,819,600 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0	Per Bldg NSF \$837 \$0	Per Unit \$946,993 \$0	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential	Total \$56,819,600 \$56,819,600 \$56,819,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660	Per Bldg NSF \$837 \$0 \$837	Per Unit \$946,993 \$0 \$946,993	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office	Total \$56,819,600 \$56,819,600 \$56,819,600 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0	Per Bldg NSF \$837 \$0 \$837 \$0	Per Unit \$946,993 \$0 \$946,993 \$0	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67	Per Bldg NSF \$837 \$0 \$837 \$0 \$837 \$0 \$85	Per Unit \$946,993 \$0 \$946,993 \$0 \$95,682	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$660</u> \$0 <u>\$67</u> \$726	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$83</u> 7 \$0 <u>\$85</u> \$922	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs	Total \$56,819,600 \$56,819,600 \$0 <u>\$5,740,900</u> \$62,560,500	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$67</u> \$726	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$837</u> \$0 <u>\$85</u> \$922	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs	Total \$56,819,600 \$56,819,600 \$5,740,900 \$62,560,500 \$31,216,553	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$67</u> \$726 \$362	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$67</u> \$726 \$362 \$9	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500	Soft Cost as % of HCC 100% 3% 3%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$67</u> \$726 \$362 \$9 \$10	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$188,000	Soft Cost as % of HCC 100% 3% 3% 1%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 <u>\$67</u> \$726 \$362 \$9 \$10 \$2	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$13 \$3	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predex, Carry	Total \$56,819,600 \$56,819,600 \$55,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$3,235,600	Soft Cost as % of HCC 100% 3% 3% 19%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$382 \$32	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$3 \$3 \$48	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,027	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$3,235,600 \$7,804 200	Soft Cost as % of HCC 100% 3% 3% 10% 25%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$38 \$91	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$13 \$3 \$48 \$115	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,927 \$140,070	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$3,235,600 \$7,804,200 \$44.115,600	Soft Cost as % of HCC 100% 3% .1% .1% 25%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$38 \$91 \$12	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$3 \$48 \$48 \$115 \$650	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,927 <u>\$130,070</u> \$735,260	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$3,235,600 \$7,804,200 \$44,115,600 \$11,886,500	Soft Cost as % of HCC 100% 3% .1% .1% 25%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$38 \$91 \$12 \$38	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$3 \$48 \$3 \$48 \$115 \$650 \$175	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,927 <u>\$130,070</u> \$735,260 \$198,108	
Prototype 2 2: Van Ness Medium Res. Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	Total \$56,819,600 \$0 \$56,819,600 \$0 \$5,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$148,000 \$3,235,600 \$7,804,200 \$44,115,600 \$11,886,500 \$11,886,500	Soft Cost as % of HCC 100% 3% 3% 10% 25%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$38 \$91 \$12 \$138 \$512 \$138	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$3 \$48 \$ <u>\$115</u> \$650 <u>\$175</u> \$825	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,927 <u>\$130,070</u> \$735,260 <u>\$198,108</u> \$033 368	
Prototype 2 2: Van Ness Medium Res. Mixed-use Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	Total \$56,819,600 \$0 \$56,819,600 \$0 \$55,740,900 \$62,560,500 \$31,216,553 \$808,747 \$862,500 \$188,000 \$3,235,600 \$7,804,200 \$44,115,600 \$11,886,500 \$11,886,500 \$56,002,100 \$6,558,400	Soft Cost as % of HCC 100% 3% 3% 10% 25%	Base Case TSF Per Bldg GSF \$660 \$0 \$660 \$0 \$67 \$726 \$362 \$9 \$10 \$2 \$38 \$91 \$12 \$138 \$512 \$138 \$650 \$76	Per Bldg NSF \$837 \$0 \$837 \$0 <u>\$85</u> \$922 \$460 \$12 \$13 \$3 \$48 \$115 \$650 \$175 \$825 \$97	Per Unit \$946,993 \$0 \$946,993 \$0 <u>\$95,682</u> \$1,042,675 \$520,276 \$13,479 \$14,375 \$3,133 \$53,927 <u>\$130,070</u> \$735,260 <u>\$198,108</u> \$933,368 \$10,300	

2c. Summary of Financial Indicators - Van Ness Medium Residential Mixed-use

Appendix Table A-3 Prototype 3 Summary Results Comparison for Base Case TIDF and Base Case TSF

3a. Summary of Development Program - Outer Mission Small Residential Mixed-use						
Site Area and Constraints						
Lot Size	14,420 SF					
Existing Prior Use	17,438 SF					
Development Program						
Description	Mid-Rise					
Maximum Height	65 Feet					
Residential Units	24 Units					
Average Unit Size	1,250 NSF					
Residential Density	72 Units/Acre					
Building Size (NSF)	32,876 NSF					
Building Size GSF (without parking)	41,784 GSF					
FAR	3.6					
Residential Parking Ratio	1 Spaces per Unit					
Total Parking Spaces	24					
Parking Construction Type (# of levels)	Podium (1)					

3b. Summary of Financial Analysis - Outer Mission Small Residential Mixed-use

Prototype 3	Base Case	TIDF	Base Case	e TSF	Difference	
3. Outer Mission Small Res. Mixed-use	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						
Residential For-Sale	\$21,895,900	93%	\$21,895,900	93%	\$0	0.0%
Residential Rental	\$0	0%	\$0	0%	\$0	-
Subtotal Residential	<u>\$21,895,900</u>	<u>93%</u>	<u>\$21,895,900</u>	<u>93%</u>	<u>\$0</u>	<u>0.0%</u>
Office	\$0	0%	\$0	0%	\$0	-
Retail	<u>\$1,739,400</u>	<u>7%</u>	<u>\$1,739,400</u>	<u>7%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$23,635,300	100%	\$23,635,300	100%	\$0	0.0%
Hard and Soft Costs						
Hard Construction Costs	\$13,594,400	58%	\$13,594,400	58%	. \$0	0.0%
Tenant Improvements/Lease Up Costs	\$287,600	1%	\$287,600	1%	\$0	0.0%
Development Impact Fees/Other Costs	\$201,100	1%	\$243,500	1%	\$42,400	21%
Environmental/Transportation Review	\$27,000	0%	\$27,000	0%	\$0	0.0%
Construction Financing/Predev. Carry	\$1,188,000	5%	\$1,188,000	5%	\$0	0.0%
Other Soft Costs	\$3,398,600	14%	\$3,398,600	<u>14%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$18,696,700	79%	\$18,739,100	79 %	\$42,400	0.2%
Developer Margin	<u>\$4,018,000</u>	17%	<u>\$4,018,000</u>	<u>17%</u>	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$22,714,700	96%	\$22,757,100	96 %	\$42,400	0.2%
Residual Land Value	\$920,600	4%	\$878,200	4%	(\$42,400)	(4.6%)
Without Predevelopment Savings	\$920,600	4%	\$878,200	4%	(\$42,400)	(4.6%)
Developer Margin/ Total Dev. Costs	20%		20%			

Prototype 3			Base Case TIDI	5	
3. Outer Mission Small Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit
Revenues					
Residential For-Sale	\$21,895,900		\$524	\$666	\$912,329
Residential Rental	<u>\$0</u>		\$0	\$0	\$0
Subtotal Residential	\$21,895,900		\$524	\$666	\$912,329
Office	\$0		\$0	\$0	\$0
Retail	<u>\$1,739,400</u>		<u>\$42</u>	<u>\$53</u>	<u>\$72,475</u>
Total Revenues	\$23,635,300		\$566	\$719	\$984,804
Hard and Soft Costs					
Hard Construction Costs	\$13,594,400	100%	\$325	\$414	\$566,433
Tenant Improvements/Lease Up Costs	\$287,600	2%	\$7	\$9	\$11,983
Development Impact Fees/Other Costs	\$201,100	1%	\$5	\$6	\$8,379
Environmental/Transportation Review	\$27,000	0%	\$1	\$1	\$1,125
Construction Financing/Predev. Carry	\$1,188,000	9%	\$28	\$36	\$49,500
Other Soft Costs	\$3,398,600	25%	<u>\$81</u>	<u>\$103</u>	<u>\$141,608</u>
Total Hard and Soft Costs	\$18,696,700		\$447	\$569	\$779,029
Developer Margin	<u>\$4,018,000</u>		<u>\$96</u>	<u>\$122</u>	<u>\$167,417</u>
Total Costs	\$22,714,700		\$544	\$691	\$946,446
Residual Land Value	\$920,600		\$22	\$28	\$38,400
Without Predevelopment Savings	\$920,600		\$22	\$28	\$38,400

3c. Summary of Financial Indicators - Outer Mission Small Residential Mixed-use

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Prototype 3	Base Case TSF					
3. Outer Mission Small Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit	
Revenues						
Residential For-Sale	\$21,895,900		\$524	\$666	\$912,329	
Residential Rental	<u>\$0</u>		. \$0	\$0	\$0	
Subtotal Residential	\$21,895,900		\$524	\$666	\$912,329	
Office	\$0		\$0	. \$0	\$0	
Retail	<u>\$1,739,400</u>		<u>\$42</u>	<u>\$53</u>	<u>\$72,475</u>	
Total Revenues	\$23,635,300		\$566	\$719	\$984,804	
Hard and Soft Costs						
Hard Construction Costs	\$13,594,400	100%	\$325	\$414	\$566,433	
Tenant Improvements/Lease Up Costs	\$287,600	2%	\$7	\$9	\$11,983	
Development Impact Fees/Other Costs	\$243,500	2%	\$6	\$7	\$10,146	
Environmental/Transportation Review	\$27,000	0%	\$1	\$1	\$1,125	
Construction Financing/Predev. Carry	\$1,188,000	9%	\$28	\$36	\$49,500	
Other Soft Costs	<u>\$3,398,600</u>	<u>25%</u>	· <u>\$81</u>	<u>\$103</u>	<u>\$141,608</u>	
Total Hard and Soft Costs	\$18,739,100		\$448	\$570	\$780,796	
Developer Margin	<u>\$4,018,000</u>		<u>\$96</u>	<u>\$122</u>	<u>\$167,417</u>	
Total Costs	\$22,757,100		\$545	\$692	<u>\$948,213</u>	
Residual Land Value	\$878,200		\$21	\$27	\$36,600	
Without Predevelopment Savings	\$878,200		\$21	\$27	\$36.600	

Appendix Table A-4 Prototype 4 Summary Results Comparison for Base Case TIDF and Base Case TSF

4a. Summary of Development Program - Mission Small Residential Mixed Use Site Area and Constraints Lot Size 6,000 SF 13,500 GSF Existing Prior Use **Development Program** Description Low-Rise Maximum Height 55 Feet Residential Units 15 Units 955 NSF Average Unit Size **Residential Density** 109 Units/Acre Building Size (NSF) 16,575 NSF Building Size GSF (without parking) 22,264 GSF FAR 4.0 Residential Parking Ratio 0.5 Spaces per Unit **Total Parking Spaces** 8 Parking Construction Type (# of levels) Podium (1)

4b. Summary of Financial Analysis - Mission Small Residential Mixed Use

Prototype 4	Base Case T	DF	Base Case	ſSF	Differ	ence
4: Mission Small Res. Mixed-use	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						· .
Residential For-Sale	\$13,445,800	90%	\$13,445,800	90%	\$0	0.0%
Residential Rental	\$0	0%	\$0	0%	\$0	-
Subtotal Residential	<u>\$13,445,800</u>	<u>90%</u>	<u>\$13,445,800</u>	<u>90%</u>	<u>\$0</u>	<u>0.0%</u>
Office	\$0	0%	\$0	0%	\$0	- 1
Retail	<u>\$1,530,900</u>	· <u>10%</u>	<u>\$1,530,900</u>	<u>10%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$14,976,700	100%	\$14,976,700	100%	\$0	0.0%
Development Costs						ŀ
Hard Construction Costs	\$6,614,500	44%	\$6,614,500	44%	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$225,000	2%	\$225,000	2%	\$0	0.0%
Development Impact Fees/Other Costs	\$270,000	2%	\$293,600	2%	\$23,600	8.7%
Environmental/Transportation Review	\$11,000	0%	\$11,000	0%	\$0	0.0%
Construction Financing/Predev. Carry	\$665,600	4%	\$665,600	4%	\$0	0.0%
Other Soft Costs	<u>\$1,653,600</u>	11%	\$1,653,600	<u>11%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$9,439,700	63%	\$9,463,300	63%	\$23,600	0.3%
Developer Margin	<u>\$2,396,300</u>	<u>16%</u>	\$2,396,300	<u>16%</u>	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$11,836,000	79 %	\$11,859,600	79 %	\$23,600	0.2%
Residual Land Value	\$3,140,700	21%	\$3,117,100	21%	(\$23,600)	(0.8%)
Without Predevelopment Savings	\$3,140,700	21%	\$3,117,100	21%	(\$23,600)	(0.8%)
Developer Margin/ Total Dev. Costs	19%		19%			

Prototype 4	Base Case TIDF				
4: Mission Small Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit
Revenues					
Residential For-Sale	\$13,445,800		\$604	\$811	\$896,387
Residential Rental	<u>\$0</u>		\$0	\$0	\$0
Subtotal Residential	\$13,445,800		\$604	\$811	\$896,387
Office	\$0		\$0	\$0	\$0
Retail	<u>\$1,530,900</u>		<u>\$69</u>	<u>\$92</u>	\$102,060
Total Revenues	\$14,976,700		\$673	\$904	\$998,447
Hard and Soft Costs					
Hard Construction Costs	\$6,614,500	100%	\$297	\$399	\$440,967
Tenant Improvements/Lease Up Costs	\$225,000	3%	\$10	\$14	\$15,000
Development Impact Fees/Other Costs	\$270,000	4%	\$12	\$16	\$18,000
Environmental/Transportation Review	\$11,000	0%	\$0	\$1	\$733
Construction Financing/Predev. Carry	\$665,600	10%	\$30	\$40	\$44,373
Other Soft Costs	<u>\$1,653,600</u>	25%	<u>\$74</u>	<u>\$100</u>	\$110,240
Total Hard and Soft Costs	\$9,439,700		\$424	\$570	\$629,313
Developer Margin	\$2,396,300		<u>\$108</u>	<u>\$145</u>	<u>\$159,753</u>
Total Costs	\$11,836,000	-	\$532	\$714	\$789,067
Residual Land Value	\$3,140,700		\$141	\$189	\$209,400
Without Predevelopment Savings	\$3,140,700		\$141	\$189	\$209,400
				a our out	
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4c. Summary Proforma - Mission Small Residential Mixed Use

Prototype 4	Base Case TSF					
4: Mission Small Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit	
Revenues						
Residential For-Sale	\$13,445,800		\$604	\$811	\$896,387	
Residential Rental	<u>\$0</u>		\$0	\$0	\$0	
Subtotal Residential	\$13,445,800	[.	\$604	\$811	\$896,387	
Office	\$0		\$0	\$0	\$0	
Retail	<u>\$1,530,900</u>		<u>\$69</u>	<u>\$92</u>	<u>\$102,060</u>	
Total Revenues	\$14,976,700		\$673	\$904	\$998,447	
Hard and Soft Costs						
Hard Construction Costs	\$6,614,500	100%	\$297	\$399	\$440,967	
Tenant Improvements/Lease Up Costs	\$225,000	3%	\$10	\$14	\$15,000	
Development Impact Fees/Other Costs	\$293,600	4%	\$13	\$18	\$19,573	
Environmental/Transportation Review	\$11,000	0%	\$0	\$1	\$733	
Construction Financing/Predev. Carry	\$665,600	10%	\$30	\$40	\$44,373	
Other Soft Costs	<u>\$1,653,600</u>	<u>25%</u>	<u>\$74</u>	<u>\$100</u>	\$110,240	
Total Hard and Soft Costs	\$9,463,300		\$425	\$571	\$630,887	
Developer Margin	\$2,396,300	}	<u>\$108</u>	<u>\$145</u>	<u>\$159,753</u>	
Total Costs	\$11,859,600		\$533	\$716	\$790,640	
Residual Land Value	\$3,117,100		\$140	\$188	\$207,800	
Without Predevelopment Savings	\$3.117.100		\$140	\$188	\$207.800	

Appendix Table A-5 Prototype 5 Summary Results Comparison for Base Case TIDF and Base Case TSF

5a. Summary of Development Program - Central Waterfront Large Residential MU					
Site Area and Constraints					
Lot Size	35,000 SF				
Existing Prior Use	40,000 GSF				
Development Program					
Description .	. Mid-Rise				
Maximum Height	65 Feet				
Residential Units	156 Units				
Average Unit Size	762 NSF				
Residential Density	194 Units/Acre				
Building Size (NSF)	123,300 NSF				
Building Size GSF (without parking)	154,720 GSF				
FAR	4.5				
Parking Ratio	0.71 Spaces per Unit				
Total Parking Spaces	111				
Parking Construction Type (# of levels)	Underground (1)				

5b. Summary of Financial Analysis - Central Waterfront Large Residential MU

Prototype 5	Base Case	TIDF	Base Case	TSF	Difference	
5: Central Waterfront Large Res. MU	Total	% of Revenues	Base Case TSF Total	% of Revenues	Total	% Change
Revenues					× .	
Residential For-Sale	\$0	0%	\$0	0%	\$0	-
Residential Rental	<u>\$106,807,000</u>	<u>97%</u>	<u>\$106,807,000</u>	<u>97%</u>	<u>\$0</u>	<u>0%</u>
Subtotal Residential	\$106,807,000	97%	\$106,807,000	97%	\$0	0%
Office	\$0	0%	\$0	0%	\$0	-
Retail	<u>\$3,126,600</u>	<u>2.8%</u>	<u>\$3,126,600</u>	<u>2.8%</u>	· <u>\$0</u>	<u>0%</u>
Total Revenues	\$109,933,600	100%	\$109,933,600	100%	\$0	0%
Hard and Soft Costs						
Hard Construction Costs	\$50,999,200	46%	\$50,999,200	46%	\$0	0%
Tenant Improvements/Lease Up Costs	\$450,000	0%	\$450,000	0%	\$0	0%
Development Impact Fees/Other Costs	\$2,421,400	2%	\$2,671,300	2%	\$249,900	10%
Environmental/Transportation Review	\$683,000	1%	\$122,000	0%	(\$561,000)	(82%)
Construction Financing/Predev. Carry	\$4,642,300	4%	\$4,367,400	4%	(\$274,900)	(5.9%)
. Other Soft Costs	\$9,179,900	8%	<u>\$9,179,900</u>	8%	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$68,375,800	62%	\$67,789,800	62%	(\$586,000)	(0.9%)
Developer Margin	<u>\$18,688,700</u>	<u>17%</u>	<u>\$18,688,700</u>	<u>17%</u>	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$87,064,500	79%	\$86,478,500	79%	(\$586,000)	(0.7%)
Residual Land Value	\$22,869,100	21%	\$23,455,100	21%	\$586,000	2.6%
Without Predevelopment Savings	\$22,869,100	21%	\$22,619,200	21%	(\$249,900)	(1.1%)
Return (Yield) on Cost	5.7%		5.7%			

5c. Summary of Financial Indicators - Central Waterfront Large Residential MU

Prototype 5			Base Case TIDF			
5: Central Waterfront Large Res. MU	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit	
Revenues						
Residential For-Sale	\$0		\$0	\$0	\$0	
Residential Rental	\$106,807,000		\$690	\$866	\$684,660	
Subtotal Residential	\$106,807,000		\$690	\$866	\$684,660	
Office	\$0		\$0	\$0	\$0	
Retail	\$3,126,600		\$20	\$25	\$20,042	
Total Revenues	\$109,933,600		\$711	\$892	\$704,703	
Hard and Soft Costs						
Hard Construction Costs	\$50,999,200	100%	\$330	\$414	\$326,918	
Tenant Improvements/Lease Up Costs	\$450,000	1%	\$3	\$4	\$2.885	
Development Impact Fees/Other Costs	\$2,421,400	5%	\$16	\$20	\$15.522	
Environmental/Transportation Review	\$683,000	1%	\$4	\$6	\$4.378	
Construction Financing/Predev. Carry	/\$4,642,300	9%	\$30	\$38	\$29.758	
Other Soft Costs	\$9,179,900	18%	\$59	\$74	\$58.846	
Total Hard and Soft Costs	\$68.375,800		. \$442	\$555	\$438,306	
Developer Margin	\$18,688,700		\$121	\$152	\$119,799	
Total Costs	\$87,064,500		\$563	\$706	\$558,106	
Residual Land Value	\$22,869,100		\$148	\$185	\$146,600	
Without Predevelopment Savings	\$22,869,100		\$148	\$185	\$146,600	
		0.2000	and the second	a an an air a air		
	T Base Core TSF					
Prototype 5		74	Base Case TSF			
Prototype 5		Soft Cost	Base Case TSF	Pon Pldg		
Prototype 5 5: Central Waterfront Large Res. MU	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit	
Prototype 5 5: Central Waterfront Large Res. MU Revenues	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711	Per Bldg NSF \$0	Per Unit	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale	Total \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0	Per Bldg NSF \$0 \$0	Per Unit	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental	Total \$0 \$106,807,000	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690	Per Bldg. NSF \$0 \$0 \$866	Per Unit \$0 \$684,660	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential	Total \$0 <u>\$106,807,000</u> \$106,807,000	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690	Per Bldg NSF \$0 \$0 \$866 \$866	Per Unit \$0 \$0 \$684,660 \$684,660	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office	Total \$0 <u>\$106,807,000</u> \$106,807,000 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0	Per Bldg NSF \$0 \$866 \$866 \$866 \$0	Per Unit \$0 \$0 \$684,660 \$684,660 \$0	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail	Total \$0 <u>\$106,807,000</u> \$106,807,000 \$0 <u>\$3,126,600</u>	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0 \$20	Per Bldg NSF \$0 \$0 \$866 \$866 \$866 \$0 \$25	Per Unit \$0 \$684,660 \$684,660 \$0 \$20,042	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues	Total \$0 <u>\$106,807,000</u> \$106,807,000 \$0 <u>\$3,126,600</u> \$109,933,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0 \$20 \$711	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$866 \$866 \$866 \$	Per Unit \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs	Total \$0 <u>\$106,807,000</u> \$106,807,000 \$0 <u>\$3,126,600</u> \$109,933,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0 \$20 \$711	Per Bldg NSF \$0 \$0 \$866 \$866 \$866 \$0 <u>\$25</u> \$892	Per Unit \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200	Soft Cost as % of HCC 100%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0 \$20 \$711 \$330	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$866 \$866 \$892 \$892 \$414	Per Unit \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200 \$450,000	Soft Cost as % of HCC 100% 1%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$3	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414	Per Unit \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300	Soft Cost as % of HCC 100% 1% 5%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$690 \$0 \$20 \$711 \$330 \$3 \$17	Per Bldg NSF \$0 \$866 \$866 \$866 \$25 \$892 \$414 \$414 \$4	Per Unit \$0 \$0 \$684,660 \$0 \$20,042 \$704,700 \$326,918 \$2,885 \$17,124	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000	Soft Cost as % of HCC 100% 1% 5% 0%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$3 \$17 \$1	Per Bldg NSF \$0 \$0 \$866 \$866 \$866 \$25 \$892 \$414 \$414 \$4 \$22 \$1	Per Unit \$0 \$0 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000 \$4,367,400	Soft Cost as % of HCC 100% 1% 5% 0% 9%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$3 \$17 \$1 \$28	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414 \$4 \$22 \$1 \$35	Per Unit \$0 \$0 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996	
Prototype 5 5: Central Waterfront Large Res. MU Residential Waterfront Large Res. MU Revenues Residential For-Sale Residential Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000 \$4,367,400 \$9,179,900	Soft Cost as % of HCC 100% 1% 5% 0% 9% 18%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$33 \$17 \$1 \$28 \$28 \$59	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414 \$4 \$22 \$1 \$35 \$35 \$74	Per Unit \$0 \$0 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996 \$58,846	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000 \$4,367,400 \$9,179,900 \$67,789,800	Soft Cost as % of HCC 100% 1% 5% 0% 9% <u>18%</u>	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$33 \$17 \$1 \$28 \$28 \$59 \$438	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414 \$4 \$22 \$1 \$35 \$35 \$74 \$550	Per Unit \$0 \$0 \$684,660 \$0 \$20,042 \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996 \$58,846 \$434,550	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000 \$4,367,400 \$9,179,900 \$67,789,800 \$18,688,700	Soft Cost as % of HCC 100% 1% 5% 0% 9% <u>18%</u>	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$33 \$17 \$1 \$28 \$28 \$59 \$438 \$121	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$4 \$22 \$1 \$35 \$35 \$74 \$550 \$152	Per Unit \$0 \$0 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996 \$58,846 \$434,550 \$119,799	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$50,999,200 \$450,000 \$2,671,300 \$122,000 \$4,367,400 \$9,179,900 \$67,789,800 \$18,688,700 \$86,478,500	Soft Cost as % of HCC 100% 1% 5% 0% 9% <u>18%</u>	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$33 \$17 \$1 \$28 \$28 \$59 \$438 \$121 \$559	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414 \$4 \$22 \$1 \$35 \$35 \$74 \$550 \$152 \$701	Per Unit \$0 \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996 <u>\$58,846</u> \$434,550 <u>\$119,799</u> \$554,349	
Prototype 5 5: Central Waterfront Large Res. MU Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	Total \$0 \$106,807,000 \$106,807,000 \$0 \$3,126,600 \$109,933,600 \$109,933,600 \$450,000 \$2,671,300 \$122,000 \$4,367,400 \$9,179,900 \$4,367,789,800 \$18,688,700 \$86,478,500 \$23,455,100	Soft Cost as % of HCC 100% 1% 5% 0% 9% 18%	Base Case TSF Per Bldg GSF \$711 \$0 \$690 \$690 \$0 \$20 \$711 \$330 \$33 \$17 \$12 \$28 \$59 \$438 \$121 \$559 \$152	Per Bldg NSF \$0 \$866 \$866 \$866 \$866 \$892 \$892 \$414 \$414 \$4 \$22 \$1 \$35 \$35 \$152 \$701 \$190	Per Unit \$0 \$0 \$684,660 \$684,660 \$0 <u>\$20,042</u> \$704,700 \$326,918 \$2,885 \$17,124 \$782 \$27,996 <u>\$58,846</u> \$434,550 \$119,799 \$554,349 \$150,400	

Appendix Table A-6 Prototype 6 Summary Results Comparison for Base Case TIDF and Base Case TSF

ba. Summary of Development Program - East Solvia Medium Residential Mixed-use					
Site Area and Constraints					
Lot Size	10,000 SF				
Existing Prior Use	62,500 GSF				
Development Program					
Description	Mid-Rise				
Maximum Height	85 Feet				
Residential Units	60 Units				
Average Unit Size	719 NSF				
Residential Density	261 Units/Acre				
Building Size (NSF)	47,625 NSF				
Building Size GSF (without parking)	60,550 GSF				
FAR	6.3				
Parking Ratio	0.50 Spaces per Unit				
Total Parking Spaces	36				
Parking Construction Type (# of levels)	Underground (1)				

6b. Summary of Financial Analysis - East SoMa Medium Residential Mixed-use

Prototype 6	Base Case	TIDF	Base Case	TSF	Difference	
6: East SoMa Medium Res. Mixed-use	Total	% of	Base Case	% of	Total	% Change
		Revenues	<u> </u>	Revenues	10101	// Change
Revenues						
Residential For-Sale	\$0	0%	\$0	0%	\$0	-
Residential Rental	<u>\$40,092,100</u>	<u>92%</u>	<u>\$40,092,100</u>	<u>92%</u>	<u>\$0</u>	<u>0.0%</u>
Subtotal Residential	\$40,092,100	92%	\$40,092,100	92%	\$0	0.0%
Office	\$0	0%	\$0	0%	\$0	-
Retail	\$3,382,800	<u>8%</u>	\$3,382,800	<u>8%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$43,474,900	100%	\$43,474,900	100%	· \$0	0.0%
Hard and Soft Costs						
Hard Construction Costs	\$21,266,900	49%	\$21,266,900	49%	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$450,000	. 1%	\$450,000	1%	\$0	0.0%
Development Impact Fees/Other Costs	\$1,443,400	3%	\$1,571,000	4%	\$127,600	8.8%
Environmental/Transportation Review	\$119,000	0%	\$119,000	0%	\$0	0.0%
Construction Financing/Predev. Carry	\$1,768,300	4%	\$1,768,300	4%	\$0	0.0%
Other Soft Costs	\$3,828,000	<u>9%</u>	\$3,828,000	<u>9%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$28,875,600	66%	\$29,003,200	67%	\$127,600	0.4%
Developer Margin	<u>\$8,260,200</u>	<u>19%</u>	<u>\$8,260,200</u>	<u>19%</u>	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$37,135,800	85%	\$37,263,400	86%	\$127,600	0.3%
Residual Land Value	\$6,339,100	15%	\$6,211,500	14%	(\$127,600)	(2.0%)
Without Predevelopment Savings	\$6,339,100	15%	\$6,211,500	14%	(\$127,600)	(2.0%)
Return (Yield) on Cost	5.9%		5.9%			

6c. Summary of Financial Indicators - East SoMa Medium Residential Mixed-use

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Prototype 6			Base Case TIDF		
6: East SoMa Medium Res. Mixed-use	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit
Revenues					····
Residential For-Sale	\$0	·	· \$0	\$0	\$0
Residential Rental	\$40,092,100		\$662	\$842	\$668,202
Subtotal Residential	\$40,092,100		\$662	\$842	\$668,202
Office	\$0		\$0	\$0	\$0
Retail	\$3,382,800		\$56	\$71	\$56,380
Total Revenues	\$43,474,900		\$718	\$913	\$724,582
Hard and Soft Costs					,
Hard Construction Costs	\$21,266,900	100%	\$351	\$447	\$354,448
Tenant Improvements/Lease Up Costs	\$450,000	2%	\$7	\$9	\$7,500
Development Impact Fees/Other Costs	\$1,443,400	7%	\$24	\$30	\$24,057
Environmental/Transportation Review	\$119,000	1%	\$2	\$2	\$1,983
Construction Financing/Predev. Carry	\$1,768,300	8%	\$29	\$37	\$29,472
Other Soft Costs	\$3,828,000	18%	\$63	\$80	\$63,800
Total Hard and Soft Costs	\$28,875,600		\$477	· \$606	\$481,260
Developer Margin	\$8,260,200		<u>\$136</u>	\$173	\$137,670
Total Costs	\$37,135,800		\$613	\$780	\$618.930
Residual Land Value	\$6,339,100		\$105	\$133	\$105,700
Without Predevelopment Savings	\$6,339,100		\$105	\$133	\$105.700
	in the second second				
Prototype 6			Base Case TSF		
		Soft Cost		Day Dida	
6: East SoMa Medium Res. Mixed-use	Total	as % of HCC	Per Bldg GSF	NSF	Per Unit
Revenues					
Residential For-Sale	\$0		\$0	\$0	\$0
Residential Rental	\$40,092,100	1	\$662	\$842	[•] \$668,202
Subtotal Residential	\$40,092,100		\$662	\$842	\$668,202
Office	\$0		\$0	\$0	\$0
Retail	\$3,382,800		<u>\$56</u>	<u>\$71</u>	\$56,380
Total Revenues	\$43,474,900		\$718	\$913	\$724,582
Hard and Soft Costs	•				
Hard Construction Costs	\$21,266,900	100%	\$351	\$447	\$354,448
Tenant Improvements/Lease Up Costs	\$450,000	2%	\$7	\$9	\$7,500
Development Impact Fees/Other Costs	\$1,571,000	7%	\$26	\$33	\$26,183
Environmental/Transportation Review	\$119,000	1%	\$2	\$2	\$1,983
Construction Financing/Predev. Carry	\$1,768,300	8%	\$29	\$37	\$29,472
Other Soft Costs	\$3,828,000	<u>18%</u>	<u>\$63</u>	<u>\$80</u>	\$63,800
Total Hard and Soft Costs	\$29,003,200		\$479	\$609	\$483,387
Developer Margin	\$4,000,400	-			
	\$8,260,200		<u>\$136</u>	<u>\$173</u>	<u>\$137,670</u>
Total Costs	\$8,260,200 \$37,263,400		<u>\$136</u> \$615	<u>\$173</u> \$782	<u>\$137,670</u> \$621,057
Total Costs Residual Land Value	\$8,260,200 \$37,263,400 \$6,211,500		\$136 \$615 \$103	\$173 \$782 \$130	\$137,670 \$621,057 \$103,500

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Appendix Table A-7 Prototype 7 Summary Results Comparison for Base Case TIDF and Base Case TSF

a. Summary of Development Program - East SoMa Large Office				
Site Area and Constraints				
Lot Size	35,000 SF			
Existing Prior Use	6,000 GSF			
Development Program				
Description	High-Rise			
Maximum Height	160 Feet			
Residential Units	N/A Units			
Average Unit Size	N/A			
Residential Density	0 Units/Acre			
Building Size (Leaseable SF)	224,420 LSF			
Building Size GSF (without parking)	249,300 GSF			
FAR	6.7			
Parking Ratio	N/A Spaces per Unit			
Total Parking Spaces	86			
Parking Construction Type (# of levels)	Underground (1)			

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7b. Summary of Financial Analysis - East SoMa Large Office

Prototype 7	Base Case	TIDF	Base Case	se TSF Dif		ence
7. Fast SoMa Large Office	Total	% of	Base Case	% of	Total	% Change
7. East Bonia Earge Onice	10(4)	Revenues	TSF Total	Revenues	Total	/o Change
Revenues						
Residential For-Sale	\$0	0%	·. \$0	0%	\$0	-
Residential Rental	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	-
Subtotal Residential	\$0	0%	\$0	0%	\$0	-
Office	\$174,558,100	91%	\$174,558,100	91%	\$0	0%
Retail	* <u>\$17,231,000</u>	<u>9.0%</u>	<u>\$17,231,000</u>	<u>9.0%</u>	<u>\$0</u>	<u>0%</u>
Total Revenues	\$191,789,100	100%	\$191,789,100	100%	\$0	0%
Hard and Soft Costs						
Hard Construction Costs	\$73,265,500	38%	. \$73,265,500	38%	\$0	0%
Tenant Improvements	\$19,410,500	10%	\$19,410,500	10%	\$0	0%
Development Impact Fees/Other Costs	\$14,705,700	8%	\$14,828,400	8%	\$122,700	0.8%
Environmental/Transportation Review	\$979,000	1%	\$884,000	0%	(\$95,000)	<u>(9.7%)</u>
Construction Financing/Predev. Carry	\$10,831,600	<u>6%</u>	\$10,352,100	<u>5%</u>	<u>(\$479,500)</u>	<u>(4.4%)</u>
Other Soft Costs	\$13,187,800	7%	\$13,187,800	7%	\$0	0.0%
Total Hard and Soft Costs	\$132,380,100	69%	\$131,928,300	69%	(\$451,800)	(0.3%)
Developer Margin	\$30,686,300	16%	\$30,686,300	16%	\$0	0.0%
Total Costs	\$163,066,400	85%	\$162,614,600	85%	(\$451,800)	(0.3%)
Residual Land Value	\$28,722,700	15%	\$29,174,500	15%	\$451,800	1.6%
Without Predevelopment Savings	\$28,722,700	15%	\$28,600,000	15%	(\$122,700)	(0.4%)
Return (Yield) on Cost	6.3%		6.3%			

Prototype 7	Base Case TIDF					
7: East SoMa Large Office	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg LSF	Per Unit	
Revenues						
Residential For-Sale	\$0		\$0	\$0	N/A	
Residential Rental	\$0		\$0	\$0	N/A	
Subtotal Residential	\$0		\$0	\$0	N/A	
Office	\$174,558,100		\$700	\$778	N/A	
Retail	\$17,231,000		\$69	\$77	N/A	
Total Revenues	\$191,789,100		\$769	\$855	N/A	
Hard and Soft Costs			• • •			
Hard Construction Costs	\$73.265.500	100%	\$294	\$326	N/A	
Tenant Improvements	\$19,410,500	26%	\$78	\$86	N/A	
Development Impact Fees/Other Costs	\$14,705,700	20%	\$59	\$66	N/A	
Environmental/Transportation Review	\$979,000	1%	\$4	\$4	N/A	
Construction Financing/Predev. Carry	\$10.831.600	15%	\$43	\$48	N/A	
Other Soft Costs	\$13,187,800	18%	\$53	\$59	N/A	
Total Hard and Soft Costs	\$132,380,100	10/1	\$531	\$590	N/A	
Developer Margin	\$30,686,300		\$123	\$137	N/A	
Total Costa	£163 066 400		<u>QCEA</u>	0777	NI/A	
Posidual Land Value	\$105,000,400			\$/4/ @170		
Without Brodowslopment Services	\$20,722,700		\$115 ¢115	\$120		
minoui i reueveiopmeni Suvings	<i>\$20,722,700</i>		<u>φ113</u>	φ140 		
Prototype 7]	Base Case TSF	a family that south a start		
		Soft Cost		_		
7: East SoMa Large Office	Total	as % of HCC	Per Bldg GSF	Per Bldg LSF	Per Unit	
Revenues						
Residential For-Sale						
	\$0		\$0	\$0	N/A	
Residential Rental	\$0 \$0		\$0 \$0	\$0 \$0	N/A N/A	
Residential Rental Subtotal Residential	\$0 <u>\$0</u> \$0		\$0 \$0 \$0	\$0 \$0 \$0	N/A N/A N/A	
Residential Rental Subtotal Residential Office	\$0 <u>\$0</u> \$0 \$174,558,100		\$0 \$0 \$0 \$700	\$0 \$0 \$0 \$778	N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail	\$0 <u>\$0</u> \$0 \$174,558,100 \$17 231 000		\$0 \$0 \$700 \$69	\$0 \$0 \$0 \$778 \$77	N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191 789 100		\$0 \$0 \$700 \$ <u>569</u> \$7 60	\$0 \$0 \$778 <u>\$77</u> \$855	N/A N/A N/A <u>N/A</u>	
Residential Rental Subtotal Residential Office Retail Total Revenues	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100		\$0 \$0 \$700 <u>\$69</u> \$769	\$0 \$0 \$778 <u>\$777</u> \$855	N/A N/A N/A <u>N/A</u> N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73 265 500		\$0 \$0 \$700 <u>\$69</u> \$769	\$0 \$0 \$778 <u>\$777</u> \$8 55	N/A N/A N/A <u>N/A</u> N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500	100%	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$326	N/A N/A N/A <u>N/A</u> N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Res/Other Costs	\$0 <u>\$0</u> \$0 \$174,558,100 \$17,231,000 \$191,789,100 \$73,265,500 \$19,410,500	100% 26% 20%	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$86	N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review	\$0 <u>\$0</u> \$0 \$174,558,100 \$17,231,000 \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$884,000	100% 26% 20%	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4	\$0 \$0 \$778 \$777 \$855 \$326 \$326 \$366 \$66	N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Binancing/Predex, Correct	\$0 <u>\$0</u> \$0 \$174,558,100 \$17,231,000 \$191,789,100 \$73,265,500 \$19,410,500 \$19,410,500 \$14,828,400 \$884,000 \$10,352,100	100% 26% 20% 1%	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4 \$78	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$866 \$866 \$44 \$46	N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$884,000 \$10,352,100 \$13,187,800	100% 26% 20% 1% 14%	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4 \$59 \$4	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$866 \$86 \$46 \$46 \$46	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$19,410,500 \$14,828,400 \$884,000 \$131,878,800 \$131,1878,200	100% 26% 20% 1% 14% <u>18%</u>	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4 \$42 \$42 \$42 \$53	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$866 \$866 \$46 \$46 \$59 \$59 \$59	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developmer Margin	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$884,000 \$10,352,100 \$13,187,800 \$13,187,800 \$13,1928,300 \$30,696,300	100% 26% 20% 1% 14% <u>18%</u>	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4 \$42 \$59 \$42 \$529 \$123	\$0 \$0 \$778 <u>\$777</u> \$855 \$326 \$866 \$46 \$46 <u>\$59</u> \$588 \$137	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$14,828,400 \$14,828,400 \$13,187,800 \$13,187,800 \$131,928,300 \$30,686,300 \$142,614,620	100% 26% 20% 1% 14% <u>18%</u>	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$4 \$42 \$53 \$529 \$123	\$0 \$0 \$778 \$777 \$855 \$326 \$866 \$46 \$46 \$59 \$588 \$137 \$137	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	\$0 <u>\$0</u> \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$14,828,400 \$14,828,400 \$131,928,300 \$131,928,300 \$30,686,300 \$162,614,600	100% 26% 20% 1% 14% <u>18%</u>	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$42 \$59 \$42 \$53 \$529 \$123 \$529 \$123 \$652	\$0 \$0 \$778 \$777 \$855 \$326 \$866 \$46 \$46 \$59 \$588 \$137 \$725	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	
Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value Wither Production Construction	\$0 <u>\$0</u> \$0 \$0 \$174,558,100 <u>\$17,231,000</u> \$191,789,100 \$73,265,500 \$19,410,500 \$14,828,400 \$14,828,400 \$14,828,400 \$13,187,800 \$131,928,300 \$30,686,300 \$162,614,600 \$29,174,500	100% 26% 20% 1% 14% <u>18%</u>	\$0 \$0 \$700 <u>\$69</u> \$769 \$294 \$78 \$59 \$42 \$53 \$529 \$123 \$652 \$117	\$0 \$0 \$778 \$777 \$855 \$326 \$866 \$46 \$46 \$59 \$588 \$137 \$725 \$130	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	

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7c. Summary of Financial Indicators - East SoMa Large Office

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Appendix Table A-8 Prototype 8 Summary Results Comparison for Base Case TIDF and Base Case TSF

8a. Summary of Development Program - East SoMa Large Residential Mixed-use					
Site Area and Constraints					
Lot Size	15,000 SF				
Existing Prior Use	0 GSF				
Development Program					
Description	High-Rise				
Maximum Height	160 Feet				
Residential Units	128 Units				
Average Unit Size (NSF)	942 NSF				
Residential Density	372 Units per acre				
Building Size (NSF)	126,575 NSF				
Building Size GSF (without parking)	160,950 GSF				
FAR	10.7				
Parking Ratio	0.7 Spaces per unit				
Total Parking Spaces	38				
Parking Construction Type (# of levels)	Underground (1)				

8b. Summary of Financial Analysis - East SoMa Large Residential Mixed-use

Prototype 8	Base Case	TIDF	Base Cas	e TSF	Difference	
8: East SoMa Large Res. Mixed-use	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						
Residential For-Sale	\$127,277,500	96%	\$127,277,500	96%	\$0	0%
Residential Rental	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	_
Subtotal Residential	\$127,277,500	96%	\$127,277,500	96%	\$0	0%
Office	\$0	. 0%	\$0	0%	\$0	· –
Retail	\$5,162,500	<u>3.9%</u>	\$5,162,500	<u>3.9%</u>	<u>\$0</u>	<u>0%</u>
Total Revenues	\$132,440,000	100%	\$132,440,000	100%	\$0	0%
Hard and Soft Costs						
Hard Construction Costs	\$60,567,200	46%	\$60,567,200	46%	\$0	0%
Tenant Improvements/Lease Up Costs	\$675,000	1%	\$675,000	1%	\$0	0%
Development Impact Fees/Other Costs	\$3,917,200	3%	\$4,556,400	3%	\$639,200	16%
Environmental/Transportation Review	\$144,000	0%	\$119,000	0%	(\$25,000)	<u>(17%)</u>
Construction Financing/Predev. Carry	\$9,179,700	7%	\$8,848,600	7%	(\$331,100)	(3.6%)
Other Soft Costs	\$15,141,800	11%	\$15,141,800	<u>11%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$89,624,900	68%	\$89,908,000	68%	\$283,100	0.3%
Developer Margin	\$29,136,800	22%	\$29,136,800	22%	\$0	0%
Total Costs	\$118,761,700	90%	\$119,044,800	90%	\$283,100	0.2%
Residual Land Value	\$13,678,300	10%	\$13,395,200	10%	(\$283,100)	(2.1%)
Without Predevelopment Savings	\$13,678,300	10%	\$13,039,100	10%	(\$639,200)	(4.7%)
Developer Margin/ Total Dev. Costs	28%		28%			

Prototype 8]	Base Case TID	F		
		Soft Cost		Per Bldg	· · · · · · · · · · · · · · · · · · ·	
8: East SoMa Large Residential Mixed-use	Total	as % of HCC	Per Bldg GSF	NSF	Per Unit	
Total Net Revenues						
Residential For-Sale	* \$127,277,500		\$804	\$1,006	\$994,355	
Residential Rental	<u>\$0</u>		\$0	\$0	\$0	
Subtotal Residential	\$127,277,500		\$804	\$1,006	\$994,355	
Office	· \$0		\$0	\$0	\$0	
Retail	<u>\$5,162,500</u>		<u>\$33</u>	<u>\$41</u>	<u>\$40,332</u>	
Total Revenues	\$132,440,000		\$837	\$1,046	\$1,034,688	
Development Costs						
Hard Construction Costs	\$60,567,200	100%	\$383	\$479	\$473,181	
Tenant Improvements/Lease Up Costs	\$675,000	· 1%	\$4	\$5	\$5,273	
Development Impact Fees/Other Costs	\$3,917,200	6%	\$25	\$31	\$30,603	
Environmental/Transportation Review	\$144,000	0%	\$1	\$1	\$1,125	
Construction Financing/Predev. Carry	\$9,179,700	15%	\$58	\$73	\$71,716	
Other Soft Costs	\$15,141,800	25%	<u>\$96</u>	\$120	\$118,295	
Total Hard and Soft Costs	\$89,624,900		\$566	\$708	\$700,195	
Developer Margin	\$29,136,800		<u>\$184</u>	<u>\$230</u>	\$227,631	
Total Costs	\$118,761,700		\$750	\$938	\$927,826	
Residual Land Value	\$13,678,300		\$86	\$108	\$106,900	
Without Predevelopment Savings	\$13,678,300		\$86	\$108	\$106,900	
		(and the second se	phierinality in opio-is		nd the history	
Prototype 8			Base Case TSI	7		
Prototype 8		Soft Cost	Base Case TSI	Per Bldg		
Prototype 8 8: East SoMa Large Residential Mixed-use	· Total	Soft Cost as % of	Base Case TSI Per Bldg GSF	Per Bldg	Per Unit	
Prototype 8 8: East SoMa Large Residential Mixed-use	· Total	Soft Cost as % of HCC	Base Case TSI Per Bldg GSF	Per Bldg NSF	Per Unit	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues	. Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804	Per Bldg NSF \$1,006	Per Unit \$994,355	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental	Total \$127,277,500 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0	Per Bldg NSF \$1,006 \$0	Per Unit \$994,355 \$0	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential	Total \$127,277,500 \$0 \$127,277,500	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0 \$804	Per Bldg NSF \$1,006 \$0 \$1,006	Per Unit \$994,355 \$0 \$994,355	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office	Total \$127,277,500 \$0 \$127,277,500 \$0 \$127,277,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0	Per Bldg NSF \$1,006 \$0 \$1,006 \$0	Per Unit \$994,355 \$0 \$994,355 \$0	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail	Total \$127,277,500 \$0 \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 \$33	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41	Per Unit \$994,355 \$0 \$994,355 \$0 \$40,332	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues	Total \$127,277,500 \$0 \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500 \$132,440,000	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 <u>\$33</u> \$1,046	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs	Total \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500 \$132,440,000	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 <u>\$33</u> \$1,046	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs	Total \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500 \$132,440,000 \$60,567,200	Soft Cost as % of HCC 100%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 <u>\$33</u> \$1,046 \$383	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs	Total \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500 \$132,440,000 \$60,567,200 \$675,000	Soft Cost as % of HCC 100% 1%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 <u>\$33</u> \$1,046 \$383 \$4	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs	Total \$127,277,500 \$0 \$127,277,500 \$0 \$5,162,500 \$132,440,000 \$60,567,200 \$60,567,200 \$675,000 \$4;556,400	Soft Cost as % of HCC 100% 1%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 <u>\$33</u> \$1,046 \$383 \$4 \$29	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review	Total \$127,277,500 \$0 \$127,277,500 \$5,162,500 \$ 132,440,000 \$60,567,200 \$675,000 \$4,556,400 \$119,000	Soft Cost as % of HCC 100% 1% 8% 0%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 \$33 \$1,046 \$383 \$4 \$29 \$1	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930	
Prototype 8 8: East SoMa Large Residential Mixed-use Residential For-Sale Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$60,567,200 \$675,000 \$4,556,400 \$119,000 \$8,848,600	Soft Cost as % of HCC 100% 1% 8% 0% 15%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 \$33 \$1,046 \$383 \$4 \$29 \$1 \$56	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$1 \$70	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130	
Prototype 8 8: East SoMa Large Residential Mixed-use Residential For-Sale Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$60,567,200 \$675,000 \$4,556,400 \$119,000 \$8,848,600 \$15,141,800	Soft Cost as % of HCC 100% 1% 8% 0% 15% 25%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 \$33 \$1,046 \$383 \$4 \$29 \$1 \$56 \$96	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$70 \$120	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130 \$118,295	
Prototype 8 8: East SoMa Large Residential Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry. Other Soft Costs Total Hard and Soft Costs	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$675,000 \$4;556,400 \$119,000 \$8,848,600 \$15,141,800 \$89,908,000	Soft Cost as % of HCC 100% 1% 8% 0% 15% 25%	Base Case TSF Per Bldg GSF \$804 \$0 \$804 \$0 \$333 \$1,046 \$383 \$4 \$29 \$1 \$56 \$96 \$568	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$70 \$120 \$710	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130 <u>\$118,295</u> \$702,406	
Prototype 8 8: East SoMa Large Residential Mixed-use Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry. Other Soft Costs Total Hard and Soft Costs Developer Margin	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$675,000 \$4,556,400 \$119,000 \$8,848,600 \$115,141,800 \$89,908,000 \$29,136,800	Soft Cost as % of HCC 100% 1% 8% 0% 15% 25%	Base Case TSF Per Bldg GSF \$804 \$0 \$33 \$1,046 \$383 \$4 \$29 \$1 \$56 \$96 \$568 \$184	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$70 \$120 \$710 \$230	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130 \$118,295 \$702,406 \$227,631	
Prototype 8 8: East SoMa Large Residential Mixed-use Total Net Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$60,567,200 \$675,000 \$4,556,400 \$119,000 \$8,848,600 \$15,141,800 \$89,908,000 \$29,136,800 \$119,044,800	Soft Cost as % of HCC 100% 1% 8% 0% 15% 25%	Base Case TSF Per Bldg GSF \$804 \$0 \$33 \$1,046 \$383 \$1,046 \$383 \$4 \$29 \$1 \$56 \$96 \$568 \$184 \$184 \$752	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$70 \$120 \$710 \$230 \$941	Per Unit \$994,355 \$0 \$994,355 \$0 \$40,332 \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130 \$118,295 \$702,406 \$227,631 \$930,038	
Prototype 8 8: East SoMa Large Residential Mixed-use Residential For-Sale Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Development Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	Total \$127,277,500 \$0 \$127,277,500 \$127,277,500 \$132,440,000 \$60,567,200 \$60,567,200 \$675,000 \$4,556,400 \$119,000 \$8,848,600 \$15,141,800 \$89,908,000 \$29,136,800 \$119,044,800 \$13,395,200	Soft Cost as % of HCC 100% 1% 8% 0% 15% 25%	Base Case TSE Per Bldg GSF \$804 \$0 \$33 \$1,046 \$383 \$1,046 \$383 \$4 \$29 \$1 \$56 \$96 \$568 \$184 \$184 \$752 \$85	Per Bldg NSF \$1,006 \$0 \$1,006 \$0 \$41 \$1,046 \$479 \$5 \$36 \$1 \$70 \$120 \$710 \$230 \$941 \$106	Per Unit \$994,355 \$0 \$994,355 \$0 <u>\$40,332</u> \$1,034,688 \$473,181 \$5,273 \$35,597 \$930 \$69,130 \$118,295 \$702,406 \$227,631 \$930,038 \$104,700	

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8c. Summary of Financial Indicators - East SoMa Large Residential Mixed-use

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Appendix Table A-9 Prototype 9 Summary Results Comparison for Base Case TIDF and Base Case TSF

9a. Summary Development Pro Forma - Transit Center Large Residential

Site Area and Constraints	
Lot Size	15,000 SF
Existing Prior Use	0 GSF
Development Program	
Description	High-Rise
Maximum Height	400 Feet
Residential Units (Size)	229 Units
Average Unit Size (NSF)	1,053 NSF
Residential Density	665 Units per acre
Building Size (NSF)	241,250 NSF
Building Size GSF (without parking)	332,750 GSF
FAR	22.5
Parking Ratio	0.7 Spaces per unit
Total Parking Spaces	163
Parking Construction Type (# of levels)	Underground (2)

9b. Summary of Financial Analysis - Transit Center Large Residential

Prototype 9	Base Case T	TDF	Base Case	TSF	Differ	ence
9: Transit Center Large Residential	Total	% of Revenues	TSF Total	% of Revenues	Total	% Change
Revenues						
Residential For-Sale	\$307,630,600	100%	\$307,630,600	100%	\$0	0.0%
Residential Rental	\$0	0%	\$0	0%	\$0	-
Subtotal Residential	\$307,630,600	<u>100%</u>	<u>\$307,630,600</u>	<u>100%</u>	<u>\$0</u>	<u>0.0%</u>
Office	• \$0	0%	. \$0	0%	\$0	-
Retail	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	<u>0%</u>	<u>\$0</u>	=
Total Revenues	\$307,630,600	100%	\$307,630,600	100%	\$0	0.0%
Hard and Soft Costs						
Hard Construction Costs	\$132,220,000	43%	\$132,220,000	43%	· \$0	0.0%
Tenant Improvements/Lease Up Costs	\$0	0%	\$0	0%	\$0	• -
Development Impact Fees/Other Costs	\$22,389,200	7%	\$24,448,900	8%	\$2,059,700	9.2%
Environmental/Transportation Review	\$149,000	0%	\$124,000	0%	(\$25,000)	(17%)
Construction Financing/Predev. Carry	\$26,246,300	9%	\$25,477,200	8%	(\$769,100)	(2.9%)
Other Soft Costs	\$33,055,000	<u>11%</u>	<u>\$33,055,000</u>	11%	· <u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$214,059,500	70%	\$215,325,100	70%	\$1,265,600	0.6%
Developer Margin	\$67,678,700	<u>22%</u>	<u>\$67,678,700</u>	22%	<u>\$0</u>	<u>0.0%</u>
Total Costs	\$281,738,200	92%	\$283,003,800	92%	\$1,265,600	0.4%
Residual Land Value	\$25,892,400	8%	\$24,626,800	8%	(\$1,265,600)	(49%)
Without Predevelopment Savings	\$25,892,400	.8%	\$23,832,700	8%	(\$2,059,700)	(8.0%)
Developer Margin/ Total Dev. Costs	28%		28%			

Prototype 9		В	ase Case TIDF		
9: Transit Center Large Residential	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit
Revenues	1		•		
Residential For-Sale	\$307,630,600		\$925	\$1,275	\$1,343,365
Residential Rental	· <u>\$0</u>		\$0	\$0	\$0
Subtotal Residential	\$307,630,600		. \$925	\$1,275	\$1,343,365
Office	\$0		\$0	\$0	\$0
Retail	<u>\$0</u>		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Revenues	\$307,630,600		\$925	\$1,275	\$1,343,365
Hard and Soft Costs					
Hard Construction Costs	\$132,220,000	100%	\$397	\$548	\$577,380
Tenant Improvements/Lease Up Costs	\$0	0%	\$0	\$0	\$0
Development Impact Fees/Other Costs	\$22,389,200	17%	\$67	\$93	\$97,769
Environmental/Transportation Review	\$149,000	0%	\$0	\$1	\$651
Construction Financing/Predev. Carry	\$26,246,300	20%	\$79	\$109	\$114,613
Other Soft Costs	\$33,055,000	25%	\$99	\$137	\$144,345
Total Hard and Soft Costs	\$214,059,500		\$643	\$887	\$934,758
Developer Margin	\$67,678,700		<u>\$203</u>	\$281	\$295,540
Total Costs	\$281.738.200		\$847	\$1.168	\$1.230.298
Residual Land Value	\$25,892,400		\$78	\$107	\$113.100
Without Predevelopment Savings	\$25,892,400		\$78	\$107	\$113,100
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The DEFENSION CONTRACTOR AND A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR AND A CONTRACTOR A	and the same strength when strength that the strength st		GENERAL Sectors and Descriptions	and the second second second	
Prototype 9)	Base Case TSF		
Prototype 9 9: Transit Center Large Residential	Total	Soft Cost as % of	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit
Prototype 9 9: Transit Center Large Residential	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit
Prototype 9 9: Transit Center Large Residential Revenues	Total	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF	Per Bldg NSF	Per Unit
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale	Total \$307,630,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925	Per Bldg NSF \$1,275	Per Unit \$1,343,365
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental	Total \$307,630,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0	Per Bidg NSF \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential	Total \$307,630,600 \$307,630,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925	Per Bldg NSF \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office	Total \$307,630,600 \$307,630,600 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 \$925	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail	Total \$307,630,600 \$307,630,600 \$0 \$0	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 \$925 \$0 \$00	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 <u>\$0</u> \$1275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,242,25
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues	Total \$307,630,600 \$307,630,600 \$0 \$307,630,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 <u>\$0</u> \$925	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 <u>\$0</u> \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs	Total \$307,630,600 \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 \$925	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 <u>\$0</u> \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$1,343,365
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000	Soft Cost as % of HCC	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 \$925 \$0 \$925	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Prototype 9	Total \$307,630,600 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$0	Soft Cost as % of HCC 100% 0%	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 \$925 \$397 \$0 \$397	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$1 ,275 \$0 \$1 ,275 \$548 \$0 (\$101)	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$0 \$24,448,900	100% 18%	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 \$925 \$397 \$0 \$73	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$548 \$0 \$101	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$122,20,000 \$122,0	100% 0% 100%	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 <u>\$925</u> \$0 \$925 \$397 \$0 \$73 \$0	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$548 \$00 \$101 \$1	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$132,227,000 \$24,448,900 \$124,000 \$25,477,200 \$22,067,000	100% 0% 19%	Base Case TSF Per Bldg GSF \$925 \$0 \$0 \$0 \$73 \$0 \$73 \$0 \$77 \$0 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$0 \$77 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$132,220,000 \$0 \$24,448,900 \$124,000 \$25,477,200 \$33,055,000 \$1525,050,000 \$33,055,000	100% 100% 0% 18% 0% 19% 25%	Base Case TSF Per Bldg GSF \$925 \$0 \$0 \$73 \$0 \$77 \$0 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$0 \$1,275 \$1	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254 \$111,254 \$111,254
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$132,220,000 \$132,220,000 \$24,448,900 \$124,000 \$25,477,200 \$33,055,000 \$215,325,100	100% 100% 18% 19% 25%	Base Case TSF Per Bldg GSF \$925 \$0 \$0 \$925 \$0 \$0 \$73 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$77 \$0 \$6647 \$6647 \$0 \$6647 \$6647 \$6666 \$66666 \$666666666666666666666	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$0 \$1,275 \$1,27	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254 \$111,254 \$111,254
Prototype 9 9: Transit Center Large Residential Residential For-Sale Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$0 \$24,448,900 \$124,000 \$25,477,200 \$33,055,000 \$215,325,100 \$67,678,700	100% 100% 18% 19% 25%	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 \$925 \$0 \$925 \$397 \$0 \$397 \$0 \$73 \$00 \$73 \$00 \$77 \$99 \$647 \$203	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,2	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254 \$111,254 \$111,254 \$111,254 \$111,254
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$0 \$24,448,900 \$124,000 \$25,477,200 \$33,055,000 \$215,325,100 \$67,678,700 \$283,003,800	100% 100% 0% 18% 0% 25%	Base Case TSF Per Bldg GSF \$925 \$0 \$925 \$0 \$925 \$0 \$925 \$397 \$0 \$397 \$0 \$73 \$0 \$73 \$0 \$77 \$99 \$647 \$203 \$850	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254 \$111,254 \$111,254 \$940,284 \$295,540 \$1,235,824
Prototype 9 9: Transit Center Large Residential Revenues Residential For-Sale Residential Rental Subtotal Residential Office Retail Total Revenues Hard and Soft Costs Hard Construction Costs Tenant Improvements/Lease Up Costs Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	Total \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$0 \$307,630,600 \$132,220,000 \$132,220,000 \$132,220,000 \$24,448,900 \$124,000 \$25,477,200 \$33,055,000 \$215,325,100 \$67,678,700 \$283,003,800 \$24,626,800	100% 100% 0% 18% 0% 25%	Base Case TSF Per Bldg GSF \$925 \$0 \$0 \$73 \$0 \$77 \$0 \$599 \$647 \$203 \$850 \$850 \$74	Per Bldg NSF \$1,275 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$0 \$1,275 \$0 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$0 \$1,275 \$1,275 \$0 \$1,275	Per Unit \$1,343,365 \$0 \$1,343,365 \$0 \$1,343,365 \$577,380 \$0 \$106,764 \$541 \$111,254 \$144,345 \$940,284 \$295,540 \$1,235,824 \$107,500

9c. Summary of Financial Indicators - Transit Center Large Residential

Appendix Table A-10 Prototype 10 Summary Results Comparison for Base Case TIDF and Base Case TSF

10a. Summary of Development Program - Transit Center Large Office					
Site Area and Constraints					
Lot Size	20,000 SF				
Existing Prior Use	0 GSF				
Development Program					
Description	High-Rise				
Maximum Height	400 Feet				
Residential Units	N/A Units				
Average Unit Size	N/A NSF				
Residential Density	0 Units/Acre				
Building Size (Leaseable SF)	320,300 LSF				
Building Size GSF (without parking)	384,700 GSF				
FAR	19.39				
Parking Ratio	N/A Spaces per Unit				
Total Parking Spaces	93				
Parking Construction Type (# of levels)	Underground (2)				

10b. Summary of Financial Analysis - Transit Center Large Office

Prototype 10	Base Case	TIDF	Base Case	TSF	Differ	ence
10: Transit Contar Large Office	Total	% of .	Base Case	% of	Total	% Change
10: Iransic Center Large Office	Totat	Revenues	TSF Total	Revenues	10(2)	% Change
Revenues			· •			
Residential For-Sale	\$0	0%	\$0	0%	\$0	-
Residential Rental	. \$0	0%	\$0	0%	\$0	-
Subtotal Residential	· <u>\$0</u>	<u>0%</u>	<u>\$0</u>	<u>0%</u>	·. <u>\$0</u>	·
Office	\$319,920,700	97%	\$319,920,700	97%	\$0	0.0%
Retail	<u>\$9,881,600</u>	<u>3%</u>	<u>\$9,881,600</u>	<u>3%</u>	<u>\$0</u>	<u>0.0%</u>
Total Revenues	\$329,802,300	100%	\$329,802,300	100%	\$0	0.0%
Hard and Soft Costs						
Hard Construction Costs	\$127,821,800	39%	\$127,821,800	39%	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$32,030,000	10%	\$32,030,000	10%	\$0	0.0%
Development Impact Fees/Other Costs	\$30,290,600	9%	\$30,495,800	9%	\$205,200	0.7%
Environmental/Transportation Review	\$249,200	0%	\$199,200	0%	(\$50,000)	(20%)
Construction Financing/Predev. Carry	\$21,445,700	7%	\$20,621,200	6%	(\$824,500)	(3.8%)
Other Soft Costs	\$23,007,900	<u>7%</u>	\$23,007,900	<u>7%</u>	<u>\$0</u>	<u>0.0%</u>
Total Hard and Soft Costs	\$234,845,200	71%	\$234,175,900	71%	(\$669,300)	(0.3%)
Developer Margin	<u>\$52,768,400</u>	<u>16%</u>	\$52,768,400	<u>16%</u>	<u>\$0</u>	. <u>0.0%</u>
Total Costs	\$287,613,600	87%	\$286,944,300	87%	(\$669,300)	(0.2%)
Residual Land Value	\$42,188,700	13%	\$42,858,000	13%	\$669,300	1.6%
Without Predevelopment Savings	\$42,188,700	13%	\$41,983,500	13%	(\$205,200)	(0.5%)
Return (Yield) on Cost	6.2%		6.2%			

10c. Summary of Financial Indicators - Transit Center Large Office

Prototype 10	Base Case TIDF				
10: Transit Center Large Office	Total	Soft Cost as % of HCC	Per Bldg GSF	Per Bldg NSF	Per Unit
Revenues					
Residential For-Sale	\$0		\$0	\$0	N/A
Residential Rental	\$0		\$0	· \$0	N/A
Subtotal Residential	\$0		· \$0	\$0	N/A
Office	\$319,920,700		\$832	\$999	· N/A
Retail	\$9,881,600		\$26	\$31	N/A
Total Revenues	\$329,802,300		\$857	\$1,030	N/A
Hard and Soft Costs					
Hard Construction Costs	\$127,821,800	100%	\$332	\$399	N/A
Tenant Improvements/Lease Up Costs	\$32,030,000	25%	\$83	\$100	N/A
Development Impact Fees/Other Costs	\$30,290,600	24%	\$79	\$95	N/A
Environmental/Transportation Review	\$249,200	0%	\$1	\$1	N/A
Construction Financing/Predey. Carry	\$21,445,700	17%	\$56	\$67	N/A
Other Soft Costs	\$23,007,900	18%	\$60	\$72	N/A
Total Hard and Soft Costs	\$234,845,200		\$610	\$733	N/A
Developer Margin	\$52,768,400		<u>\$137</u>	\$165	N/A
Total Costs	\$287,613,600	•	\$748	\$898	N/A
Residual Land Value	\$42,188,700		\$110	\$132	N/A
Without Predevelopment Savings	\$42,188,700		\$110	\$132	N/A
		-124		ana marjari	
Prototype 10			Base Case TSF		
		Soft Cost		D	
10: Transit Center Large Office	Total	as % of HCC	Per Bldg GSF	NSF	Per Unit
Revenues					
Residential For-Sale	\$0		. \$0	\$0	N/A
Residential Rental	<u>\$0</u>		\$0	\$0	N/A
Subtotal Residential	\$0		\$0	\$0	N/A
Office	\$319,920,700		\$832	\$999	N/A
Retail	\$9,881,600		<u>\$26</u>	<u>\$31</u>	<u>N/A</u>
Total Revenues	\$329,802,300		\$857	\$1,030	N/A
Hard and Soft Costs					
Hard Construction Costs	\$107 001 000	100%	\$332	1 #200	NT/A
Tenant Improvements/Lease Up Costs	\$127,821,800	10070	ψ552	\$399	11/74
	\$127,821,800	25%	\$83	· \$100	N/A N/A
Development Impact Fees/Other Costs	\$127,821,800 \$32,030,000 \$30,495,800	25% 24%	\$352 \$83 \$79	\$399 \$100 \$95	N/A N/A N/A
Environmental/Transportation Review	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200	25% 24% 0%	\$352 \$83 \$79 \$1	\$399 \$100 \$95 \$1	N/A N/A N/A N/A
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,2 <u>0</u> 0	25% 24% 0% 16%	\$83 \$79 \$1 \$54	\$399 \$100 \$95 \$1 \$64	N/A N/A N/A N/A N/A
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs	\$127,021,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,200 \$23,007,900	25% 24% 0% 16% <u>18%</u>	\$83 \$79 \$1 \$54 <u>\$60</u>	\$399 \$100 \$95 \$1 \$64 <u>\$72</u>	N/A N/A N/A N/A N/A N/A
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,200 \$23,007,900 \$234,175,900	25% 24% 0% 16% <u>18%</u>	\$32 \$83 \$79 \$1 \$54 <u>\$60</u> \$609	\$399 \$100 \$95 \$1 \$64 <u>\$72</u> \$731	N/A N/A N/A N/A <u>N/A</u> N/A
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,200 \$23,007,900 \$234,175,900 \$52,768,400	25% 24% 0% 16% <u>18%</u>	\$32 \$83 \$79 \$1 \$54 <u>\$60</u> \$137	\$399 \$100 \$95 \$1 \$64 <u>\$72</u> \$731 <u>\$165</u>	N/A N/A N/A N/A <u>N/A</u> N/A <u>N/A</u>
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,200 \$23,007,900 \$234,175,900 \$52,768,400 \$286,944,300	25% 24% 0% 16% <u>18%</u>	\$352 \$83 \$79 \$1 \$54 <u>\$60</u> \$137 \$746	\$399 \$100 \$95 \$1 \$64 <u>\$72</u> \$731 <u>\$165</u> \$896	N/A N/A N/A N/A <u>N/A</u> N/A N/A
Development Impact Fees/Other Costs Environmental/Transportation Review Construction Financing/Predev. Carry Other Soft Costs Total Hard and Soft Costs Developer Margin Total Costs Residual Land Value	\$127,821,800 \$32,030,000 \$30,495,800 \$199,200 \$20,621,200 \$23,007,900 \$234,175,900 \$52,768,400 \$286,944,300 \$42,858,000	25% 24% 0% 16% <u>18%</u>	\$352 \$83 \$79 \$1 \$54 <u>\$609</u> \$137 \$746 \$111	\$399 \$100 \$95 \$1 \$64 \$72 \$731 <u>\$165</u> \$896 \$134	N/A N/A N/A N/A N/A N/A N/A N/A

Appendix Table B-1 Prototype 1 Proforma Comparison for Base Case TIDF and Base Case TSF

1d. Summary Development Pro Forma - Geary Small Residential Mixed-use

1. Coorry Small Dog Mirred upo	Prototype 1				
1: Geary Sman Res. Whited-use	Base Case TIDF	Base Case TSF	Difference	Percent	
Revenues				1	
Residential	\$7,900,200	\$7,900,200	\$0	0.0%	
Office	\$0	\$0	\$0	-	
Retail	<u>\$870,900</u>	<u>\$870,900</u>	<u>\$0</u>	0.0%	
Total Revenues	\$8,771,100	\$8,771,100	\$0	0.0%	
Development Costs		· · · · ·			
Hard Construction Costs	\$3,788,400	\$3,788,400	\$0	0.0%	
Residential	\$2,724,000	\$2,724,000	\$0	0.0%	
Office	\$0	\$0	\$0	-	
Retail	\$360,000	\$360,000	\$0	0.0%	
Parking	\$360,000	\$360,000	\$0	0.0%	
Hard Cost Contingency	\$344,400	\$344,400	\$0	0.0%	
Tenant Improvements/Lease Up Costs	\$144,000	\$144,000	\$0	0.0%	
Office	\$0	\$0	\$0	-	
Retail	\$144,000	\$144,000	\$0	0.0%	
Subtotal: Direct Costs	\$3,932,400	\$3,932,400	\$0	0.0%	
Soft Costs					
Environmental and Transportation Review	\$9,000	\$9,000	\$0	0.0%	
Transportation Component	\$0	\$0			
Environmental Review	\$9.000	\$9,000	\$0	0.0%	
Development Impact Fees/ Other Costs	\$64,700	\$134,600	\$69,900	108%	
Transit Impact Development Fee	\$23,344	\$0	(\$23,344)		
TIDF Prior Use Credit	(\$4.476)	\$0	\$4.476		
Transportation Sustainability Fee	80	\$93.345	\$93.345	_	
TSF Prior Use Credit	\$0	(\$4,566)	(\$4,566)	_	
Area Plan Impact Fees	\$0	\$0	\$0	· _	
Area Plan TSF Credit	\$0	\$0	so l	· _[
TDR Purchase for FAR Increase	\$0	\$0	\$0	-	
Affordable Housing Fee	\$0	\$0	\$0	_	
Johs-Housing Linkage Fee	\$0	\$0	\$0	_	
Childcare Requirement	\$0	\$0	so		
Downtown Parks	\$0	\$0	\$0	-	
Public Art Fee	\$0 \$0	\$0	\$0		
School Impact Fee	\$33 417	\$33.417	\$0	0.0%	
Wastewater/Water Canacity Charges	\$12 367	\$12.367	50	0.0%	
Construction Financing/ Predey, Carry	\$364,300	\$364-300	50	0.0%	
Predevelopment Carry (Savings)	\$0	\$0	\$0	-	
Construction Loan Interest	\$306 293	\$306 293	\$0	0.0%	
Construction Loan Frees (Points)	\$58.010	\$58.010	\$0	0.0%	
Other Soft Costs	\$947 100	\$947 100	50	0.0%	
Developer Margin	\$1 403 400	\$1 403 400	50	0.0%	
	\$1,405,400		\$0 6(0.000	1.09/	
	50,720,900	\$6,790,800	\$09,900	1.0%	
Residual Land Value (RLV)					
with Predevelopment Savings	63.050.300	\$1.090.200	(0.00.000)	(2 40/)	
Residual Land Value	\$2,050,200	\$1,980,300	(\$69,900)	(3.4%)	
Per Gross Building Square Foot	\$158 /GSF	153 /GSF	(\$5)	(3.4%)	
Per Net Building Square Foot	\$200 /NSF	\$193 /NSF	(\$7)	(3.4%)	
Without Predevelopment Savings		at 202 and	(
Residual Land Value	\$2,050,200	\$1,980,300	(\$69,900)	(3.4%)	
Per Gross Building Square Foot	\$158 /GSF	\$153 /GSF	(\$5)	(3.4%)	
Per Net Building Square Foot	\$200 /NSF	\$193 /NSF	(\$7)	. (3.4%)	

Appendix Table B-2 Prototype 2 Proforma Comparison for Base Case and Base Case TSF

2d. Summary Development Pro Forma - Van Ness Medium Residential Mixed-use

2. Ven Nees Medium Den Mired une	Prototype 2							
2: van Ness Medium Res. Mixed-use	Base Case T	IDF	Base Case	TSF	Difference	Percent		
Revenues								
Residential	\$56,819,600		\$56,819,600		\$0	0.0%		
Office	\$0	·	\$0		\$0	-		
Retail	\$5,740,900	1	\$5,740,900		<u>\$0</u>	0.0%		
Total Revenues	\$62,560,500		\$62,560,500	•	\$0	0.0%		
Development Cost								
Hard Construction Costs	\$31,216,600		\$31,216,600		\$0	0.0%		
Residential	\$22,759,200		\$22,759,200		\$0	0.0%		
Office	\$0		\$0		\$0	-		
Retail	\$1,819,681		\$1,819,681		\$0	0.0%		
Parking	\$3,799,880		\$3,799,880		. \$0	0.0%		
Hard Cost Contingency	\$2,837,876		\$2,837,876		\$0	0.0%		
Tenant Improvements/Lease Up Costs	\$808,747		\$808,747		\$0	0.0%		
Office	\$0	1	\$0		\$0	-		
Retail	\$808,747		\$808,747		<u>\$0</u>	0.0%		
Subtotal: Direct Costs	\$32,025,300		\$32,025,300		\$0	0.0%		
Soft Costs						·		
Environmental and Transportation Review	\$188,000		\$188,000		\$0	0.0%		
Transportation Component	\$28,000	1	\$28,000		\$0	0.0%		
Environmental Review	\$160,000		\$160,000		\$0	0.0%		
Development Impact Fees/ Other Costs	\$403,600		\$862,500		\$458,900	114%		
Transit Impact Development Fee	\$149,693		\$0		(\$149,693)			
TIDF Prior Use Credit	(\$149,693)		\$0		\$149,693			
Transportation Sustainability Fee	so		\$617.650		\$617.650	-		
TSF Prior Use Credit	\$0		(\$158,730)		(\$158,730)	-		
Area Plan Impact Fees	\$0		\$0		\$0	_		
Area Plan TSF Credit	\$0		\$0		\$0	· _		
TDR Purchase for FAR Increase	\$0	•	\$0		\$0	· -		
Affordable Housing Fee	\$0		\$0		\$0	-		
Jobs-Housing Linkage Fee	\$0		\$0		\$0	-		
Childcare Requirement	\$0		\$0		\$0	-		
Downtown Parks	\$0		\$0		\$0	-		
Public Art Fee	\$0		· \$0		\$0	-		
School Impact Fee	\$223.257		\$223.257		\$0	· 0.0%		
Wastewater/Water Canacity Charges	\$180.298		\$180.298		\$0	0.0%		
Construction Financing/ Predev. Carry	\$3,235,600		\$3,235,600		\$0	0.0%		
Predevelopment Carry (Savings)	\$0		\$0		\$0	-		
Construction Logn Interest	\$2,821,839		\$2.821.839		\$0	0.0%		
Construction Loan Frees (Points)	\$413,759		\$413,759		\$0	0.0%		
Other Soft Costs	\$7,804,200		\$7,804,200		\$0	0.0%		
Developer Margin	\$11,886,500		\$11,886,500		50	0.0%		
Total Cost	\$55 543 200		\$56,002,100	·····	\$458.900	0.8%		
Desidual Land Value (PLV)	\$33,343,200		\$50,002,100		# 4 30,700	0.878		
With Prodevalormont Servings			-					
Paridual I and Value	\$7 017 200	[\$6 559 ANA		(\$459 000)	(6 50/)		
Per Gross Building Square Foot	\$7,01/,300 \$21 /	GSE	ф0,530,400 Ф76	/GSF	(0400,700)	(0.5%)		
Per Oross Dunding Square Foot	001 / 0102 /	NOT		ANDE	(\$3) (\$7)	(0.3%)		
rer ivet Building Square Fool	φ103 /.	10/1	\$97	1105	(\$/)	(0.3%)		
without Fredevelopment Savings	07.017.200		0C 220 400		(6450 000)	10 001		
Residual Land Value	\$7,017,500	CORE	30,358,400		(\$458,900)	(6.5%)		
Per Gross Building Square Foot	\$81 /		\$76	/051	(\$5)	(6.5%)		
Per Net Building Square Foot	§ \$103 /.	INSP	\$97	/NSF	(\$7)	(6.5%)		

Appendix Table B-3 Prototype 3 Proforma Comparison for Base Case TIDF and Base Case TSF

3d. Summary Development Pro Forma - Outer Mission Small Residential Mixed-use

2 Octor Mining Group Die Minister	Prototype 3					
3. Outer Mission Small Res. Mixed-use	Base Case TIDF	Base Case TSF	Difference	Percent		
Revenues						
Residential	\$21,895,900	\$21,895,900	\$0	0.0%		
Office	\$0	\$0	\$0	-		
Retail	\$1,739,400	\$1,739,400	<u>\$0</u>	. 0.0%		
Total Revenues	\$23,635,300	\$23,635,300	\$0	0.0%		
Development Cost						
Hard Construction Costs	13,594,400	13,594,400	\$0	0.0%		
Residential	\$10,458,180	\$10,458,180	\$0	0.0%		
Office	\$0	\$0	\$0	-		
Retail	\$647,100	\$647,100	\$0	0.0%		
Parking	\$1,253,280	\$1,253,280	\$0	0.0%		
Hard Cost Contingency	\$1.235.856	\$1,235,856	\$0	0.0%		
Tenant Improvements/Lease Up Costs	\$287.600	\$287.600	\$0	0.0%		
Office	\$0	\$0	\$0	-		
Retail	\$287.600	\$287.600	\$0	0.0%		
Subtotal: Direct Costs	\$13,882,000	\$13,882,000	\$0	0.0%		
Soft Costs	410,002,000	\$ 15,002 ,000	Ψ Ψ .	0.070		
Environmental and Transportation Review	\$27.000	\$27.000	\$0	0.0%		
Transportation Component	\$0	\$0	\$0	0.070		
Funisonmental Panian	\$27.000	\$27,000	\$0 \$0	0.0%		
Development Impact Fees/ Other Costs	\$27,000	\$27,000	\$42.400	0.070		
Transit Impact Davelopment Fag	\$14 500	\$245,500	(\$44,500)	2170		
TIDE Brien Use Credit	\$44,500 (\$44,500)	50	(\$44,500)			
There are the second se	(\$44,500) ¢0	φ0 φ292 775	\$44,300 \$202,775			
The Dular Line Constit		\$203,773	\$265,775 (\$241,220)	-		
ISF Prior Use Creat	· 30	(\$241,550)	(\$241,550)	-		
Area Plan Impact Fees	30	30	\$U \$0	-		
Area Plan ISF Creatt	\$U	30	\$0	-		
TDR Purchase for FAR Increase	\$0	\$0	\$0	-		
Affordable Housing Fee	\$0	\$0	\$U	-		
Jobs-Housing Linkage Fee	\$0 ·	\$0	\$0	-		
Childcare Requirement	- \$0	\$0	\$0	-		
Downtown Parks	\$0	50	\$0	-		
Public Art Fee	\$0	\$0	\$0	-		
School Impact Fee	\$113,457	\$113,457	\$0	0.0%		
Wastewater/Water Capacity Charges	\$87,598	\$87,598	. \$0	0.0%		
Construction Financing/ Predev. Carry	\$1,188,000	\$1,188,000	\$0	0.0%		
Predevelopment Carry (Savings)	\$0	\$0	\$0	-		
Construction Loan Interest	\$1,031,699	\$1,031,699	\$0	0.0%		
Construction Loan Fees (Points)	\$156,318	\$156,318	\$0	· 0.0%		
Other Soft Costs	\$3,398,600	\$3,398,600	\$0	0.0%		
Developer Margin	\$4,018,000	\$4,018,000	\$0	0.0%		
Total Cost	\$22,714,700	\$22,757,100	\$42,400	0.2%		
Residual Land Value (RLV)						
With Predevelopment Savings						
Residual Land Value	\$920,600	\$878,200	(\$42,400)	(4.6%)		
Per Gross Building Square Foot	\$22	\$21 /GSF	(\$1)	(4.6%)		
Per Net Building Square Foot	\$28	\$27 /NSF	(\$1)	(4.6%)		
Without Predevelopment Savings						
Residual Land Value	\$920.600	\$878.200	(\$42.400)	(4.6%)		
Per Gross Building Square Foot	\$22	\$21 /GSF	(\$1)	(4.6%)		
Per Net Building Square Foot	\$28	\$27 /NSF	(\$1)	(4.6%)		

Appendix Table B-4 Prototype 4 Proforma Comparison for Base Case and Base Case TSF

4d. Summary Development Pro Forma - Mission Small Residential Mixed Use

A Mindae Curlin Day Mindae		Prototype 4				
4: Mission Small Res. Mixed-use	Base Case TIDF	Base Case TSF	Difference	Percent		
Revenues						
Residential	\$13,445,800	\$13,445,800 ·	\$0	0.0%		
Office	. \$0	\$0	\$0			
Retail	\$1,530,900	\$1,530,900	<u>\$0</u>	0.0%		
Total Revenues	\$14,976,700	\$14,976,700	\$0	0.0%		
Development Cost						
Hard Construction Costs	\$6,614,500	\$6,614,500	\$0	0.0%		
Residential	\$5,138,640	\$5,138,640	\$0	· 0.0%		
Office	\$0	\$0	\$0	-		
Retail	\$562,500	\$562,500	\$0	0.0%		
Parking	\$312,000	\$312,000	\$0	0.0%		
Hard Cost Contingency	\$601,314	\$601,314	\$0	0.0%		
Tenant Improvements/Lease Up Costs	\$225,000	\$225,000	\$0	0.0%		
Office	\$0	\$0	\$0	-		
Retail	\$225.000	\$225,000	\$0	0.0%		
Subtotal: Direct Costs	\$6,839,500	\$6,839,500	50	0.0%		
Soft Costs						
Environmental and Transportation Review	\$11,000	\$11.000	\$0	0.0%		
Transportation Component	\$0	\$0	\$0	-		
Environmental Review	\$11.000	\$11.000	\$0	0.0%		
Development Impact Fees/ Other Costs	\$270.000	\$293,600	\$23,600	9%		
Transit Impact Development Fee	\$36.475	\$0	(\$36,475)			
TIDF Prior Use Credit	(\$18,650)	\$0	\$18.650			
Transportation Sustainability Fee	\$0	\$158.414	\$158,414	_		
TSF Prior Use Credit	\$0	(\$102,735)	(\$102,735)	_		
Area Plan Impact Fees	\$160.968	\$160.968	\$0	0.0%		
Area Plan TSF Credit	\$100,500	(\$14,277)	(\$14 277)	. 0.070		
TDR Purchase for FAR Increase	\$0	\$0	\$0	-		
Affordable Housing Fee	\$0	\$0	\$0	_		
John-Housing Linkage Fee		\$0	\$0			
Childcare Requirement	\$0 \$0	\$0	\$0	_		
Downtown Parks	\$0	\$0	\$0			
Public Art (% of Hard cost)	\$0	\$0	\$0			
School Impact Fee	\$58.121	\$58 121	\$0 \$0	0.0%		
Wastewater/Water Capacity Charge	\$33,000	\$33,000	. \$0	0.0%		
Construction Financing/ Prodev Carry	\$55,000	\$665.600	50	0.0%		
Predevelonment Carry (Savings)	\$003,000	\$005,000	\$0	0.070		
Construction Logn Interest	\$566 578	\$566 578	\$0 \$0	0.0%		
Construction Loan Frees (Points)	\$00,070	\$900,570	\$0	0.0%		
Other Soft Costs	\$1 653 600	\$1,653,600	÷ \$0	0.0%		
Developer Margin	\$2,306,300	\$7 396 300	50 \$0	0.075		
Tatal Cast	£11 926 000	£11 950 600	672 (00	0.070		
	\$11,830,000	\$11,859,000	\$23,000	0.2%		
Kestulial Lanu Value (KLV)						
With Fredevelopment Savings	62 140 700	\$2 117 100	(632 (00)	(0.90/)		
Residual Land Value	\$3,140,700	\$3,11/,100 \$140 /COT	(\$23,000)	(0.8%)		
For Gross building Square Foot	Φ141	\$140 /USF \$199 \$197	(\$1)	(0.8%)		
Per Net Building Square Foot	<u>\$189</u>	\$188 /NSF	(\$1)	(0.8%)		
without Predevelopment Savings	P2 140 700	62 117 100	(000 (00)			
Residual Land Value	\$3,140,700	\$3,117,100 \$140 /CSE	(\$23,600)	(0.8%)		
Per Net Building Square Foot	ቅ፤41 ¢1ዩር	\$140 /05r \$188 /NISE	(\$1)	(0.8%)		
Per Net Building Square Foot	\$189	\$188 /NSF	(\$1)	(0.8%)		

Appendix Table B-5 Prototype 5 Proforma Comparison for Base Case TIDF and Base Case TSF

5d. Summary Development Pro Forma - Central Waterfront Large Residential MU

5. Control Weterfront Leves New Miles				
5: Central waterfrom Large Res. MU	Base Case TIDF	Base Case TSF	Difference	Percent
Revenues			1	
Residential	\$106,807,000	\$106,807,000	\$0	0.0%
Office	\$0	\$0	\$0	-
Retail	\$3,126,600	<u>\$3,126,600</u>	<u>\$0</u>	0.0%
Total Revenues	\$109,933,600	\$109,933,600	\$0	0.0%
Development Cost				
Hard Construction Costs	\$50,999,200	\$50,999,200	\$0 ·	0.0%
Residential	. \$40,424,400	\$40,424,400	. \$0	0,0%
Office	\$0	\$0	\$0	
Retail	\$1,012,500	\$1,012,500	\$0	0.0%
Parking	\$4,926,000	\$4,926,000	\$0	0.0%
Hard Cost Contingency	\$4,636,290	\$4,636,290	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$450,000	\$450,000	\$0	0.0%
Office	\$0	\$0	\$0	-
Retail	\$450,000	\$450,000	\$0	0.0%
Subtotal: Direct Costs	\$51,449,200	\$51,449,200	\$0	0.0%
Soft Costs				
Environmental and Transportation Review	\$683,000	\$122,000	(\$561,000)	(82%)
Transportation Analysis	\$128,000	\$103.000	(\$25,000)	(20%)
Environmental Review	\$555.000	\$19.000	(\$536,000)	(97%)
Development Impact Fees/ Other Costs	\$2.421.400	\$2,671,300	\$249,900	10%
Transit Impact Development Fee	\$72.950	\$0	(\$72,950)	20,0
TIDF Prior Use Credit	(\$69.350)	\$0	\$69.350	
Transportation Sustainability Fee	\$0	\$998 917	\$998 917	_
TSF Prior Use Credit	\$0	(\$577,200)	(\$577,200)	-
Area Plan Impact Fees	\$1 682 573	\$1 682 573	(\$577,200)	0.0%
Area Plan TSF Credit	\$0	(\$168.257)	(\$168.257)	0.070
TDR Purchase for EAR Increase	\$0	\$0	(\$100,257)	
Affordable Housing Fee	\$0	\$0	\$0 \$0	
John Housing Linkage Fee	\$0	\$0	\$0	-
Childogra Requirement	\$0 \$0	\$0	\$0	-
Doumtour Parks	\$0 \$0	. ¢0	\$0 \$0	-
Downlown Furks Public Art Foo	\$0 \$0	\$0 \$0	50	-
School Lunget Fee	\$0 \$125 000	\$0 \$426.000	\$0 	0.01/
Western for Western Comparish Channess	\$430,900 \$208,271	\$450,900 \$208,271	\$U \$0	0.0%
Wastewater/Water Capacity Charges	0290,371 04 642 200	-#290,371 #4.267.400	\$U (6274 000)	0.0%
Construction Financing/ Fredev. Carry	\$4,042,300	(\$274.924)	(\$274,900)	(3.9%)
Generation Long Interest	みび ダイ 072 669	(\$274,034)	· (\$274,834)	-
Construction Loan Interest	\$4,072,000	\$4,072,008	. 50	0.0%
Construction Loan Fees (Points)	\$309,004	\$309,004	\$0	0.0%
Other Soft Costs	39,179,900	\$9,179,900	\$0	0.0%
Developer Margin	\$18,688,700	\$18,688,700	\$0	0.0%
Total Cost	\$87,064,500	\$86,478,500	(\$586,000)	(0.7%)
Residual Land Value (RLV)				
With Predevelopment Savings				
Residual Land Value	\$22,869,100	\$23,455,100	\$586,000	2.6%
Per Gross Building Square Foot	\$148	\$152 /GSF	\$4 ·	2.6%
Per Net Building Square Foot	\$185	\$190 /NSF	\$5	2.6%
Without Predevelopment Savings				
Residual Land Value	\$22,869,100	\$22,619,200	(\$249,900)	(1.1%)
Per Gross Building Square Foot	\$148	\$146 /GSF	(\$2)	(1.1%)
Per Net Building Square Foot	\$185	\$183 /NSF	(\$2)	(1.1%)
Appendix Table B-6 Prototype 6 Proforma Comparison for Base Case TIDF and Base Case TSF

6d. Summary Development Pro Forma - East SoMa Medium Residential Mixed-use

6 Fact SoMe Medium Dee Mired use	Prototype 6						
6: East Solvia Medium Res. Mixed-use	Base Case TIDF	Base Case TSF	Difference	Percent			
Revenues	· · · · · · · · · · · · · · · · · · ·						
Residential	\$40,092,100	\$40,092,100	\$0	0.0%			
Office	\$0	\$0	\$0	-			
Retail	<u>\$3,382,800</u>	\$3,382,800	<u>\$0</u>	0.0%			
Total Revenues	\$43,474,900	\$43,474,900	\$0	0.0%			
Development Cost	· · · · · · · · · · · · · · · · · · ·						
Hard Construction Costs	\$21,266,900	\$21,266,900	\$0	0.0%			
Residential	\$16,665,000	\$16,665,000	\$0	0.0%			
Office	\$0	\$0	\$0	-			
Retail	\$1,012,500	\$1,012,500	\$0	0.0%			
Parking	\$1,656,000	\$1,656,000	\$0	0.0%			
Hard Cost Contingency	\$1,933,350	\$1,933,350	\$0	0.0%			
Tenant Improvements/Lease Up Costs	\$450,000	\$450,000	\$0	0.0%			
Office	\$0	\$0	\$0	-			
Retail	\$450,000	\$450,000	\$0	0.0%			
Subtotal: Direct Costs	\$21,716,900	\$21,716,900	\$0	0.0%			
Soft Costs							
Environmental and Transportation Review	\$119,000	\$119,000	\$0	0.0%			
Transportation Component	\$103,000	\$103,000	\$0	0.0%			
Environmental Review	\$16,000	\$16,000	\$0	0.0%			
Development Impact Fees/ Other Costs	\$1,443,400	\$1,571,000	\$127,600	8.8%			
Transit Impact Development Fee	\$72,950	\$0	(\$72,950)				
TIDF Prior Use Credit	(\$37,300)	\$0	\$37,300				
Transportation Sustainability Fee	\$0	\$416,005	\$416,005	-			
TSF Prior Use Credit	\$0	(\$152.200)	(\$152.200)	-			
Area Plan Impact Fees	\$1,090,931	\$1,090,936	\$5	0.0%			
Area Plan TSF Credit	\$0	(\$100.589)	(\$100.589)	-			
TDR Purchase for FAR Increase	\$0	\$0	\$0	-			
Affordable Housing Fee	\$0	\$0	\$0				
Jobs-Housing Linkage Fee	\$0	\$0	\$0	_[
Childcare Requirement	\$0	\$0	\$0	-			
Downtown Parks	\$0	\$0	\$0	_			
Public Art Fee	\$0	\$0	\$0	-			
School Impact Fee	\$162.866	\$162.866	\$0	0.0%			
Wastewater/Water Capacity Charge	\$153,983	\$153.983	\$0	0.0%			
Construction Financing/ Predev. Carry	\$1,768,300	\$1,768,300	\$0	0.0%			
Predevelopment Carry (Savings)	\$0	\$0	\$0	-			
Construction Loan Interest	\$1.486.706	\$1.486.706	\$0	0.0%			
Construction Loan Fees (Points)	\$281.573	\$281.573	\$0	0.0%			
Other Soft Costs	\$3,828,000	\$3,828,000	\$0	0.0%			
Developer Margin	\$8,260,200	\$8,269,200	\$0	0.0%			
Total Cost	\$37,135,800	\$37,263,400	\$127,600	0.3%			
Residual Land Value (RLV)		\$57,200,100	0127,000	0.570			
With Predevelopment Savings							
Residual I and Value	\$6 339 100	\$6 211 500	(\$127 600)	(2.0%)			
Per Gross Building Square Foot	\$104.69	\$103 /GSE	(\$2)	(2.0%)			
Per Net Building Square Foot	¢133	\$130 /NSF	(φ2) (¢2)	(2.0%)			
Without Predevelopment Savinge	φ133			(2.0%)			
Recidual I and Value	\$6 330 100	\$6 211 500	(\$127 600)	(2.00/)			
Per Gross Building Square Root	\$105	\$103 /GSF	(\$147,000)	(2.0%)			
Per Net Building Square Foot	\$123	\$130 /NISE	(#2) (\$2)	(2.070)			
Lot vot Danang Dana Loot	ψ100	, with the second secon	1 (42)	(4.0/0/1			

Appendix Table B-7 Prototype 7 Proforma Comparison for Base Case TIDF and Base Case TSF

7d. Summary Development Pro Forma - East SoMa Large Office

7- East Salva Lawre Office	Prototype 7						
/: Last Soma Large Onice	Base Case TIDF	Base Case TSF	Difference	Percent			
Revenues	· ·						
Residential	\$0	\$0	\$0	-			
Office	\$174,558,100	\$174,558,100	\$0	0.0%			
Retail	\$17.231.000	\$17.231.000	\$0	0.0%			
Total Revenues	\$191,789,100	\$191.789.100	50	0.0%			
Development Costs							
Hard Construction Costs	\$73.265.500	\$73,265,500	\$0	.0.0%			
Residential	\$0	\$0	\$0				
Office	\$56.125.000	\$56,125,000	\$0	0.0%			
Retail (and PDR Space)	\$5.580.000	\$5.580.000	\$0	0.0%			
Parking	\$4,900,000	\$4.900.000	\$0	0.0%			
Hard Cost Contingency	\$6,660,500	\$6.660.500	\$0	0.0%			
Tenant Improvements/Lease Up Costs	\$19.410.500	\$19.410.500	\$0	0.0%			
Office	\$17.178.500	\$17.178.500	\$0	0.0%			
Retail	\$2 232 000	\$2,232,000	\$0	0.0%			
Subtotal: Direct Costs	\$92.676.000	\$92.676.000	50	0.0%			
Soft Costs		<i>\$</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ФФ.	01070			
Environmental and Transportation Review	\$979.000	\$884,000	(\$95,000)	(10%)			
Transportation Component	\$228,000	\$178.000	(\$50,000)	(22%)			
Environmental Review	\$751,000	\$706.000	(\$45,000)	(6.0%)			
Development Impact Fees/ Other Costs	\$14,705,700	\$14,828,400	\$122,700	0.8%			
Transit Impact Development Fee	\$3 475 647	\$0	(\$3,475,647)	0.070			
TIDE Prior Use Credit	(\$87.540)	\$0	\$87 540				
Transportation Sustainability Fee	\$0	\$3 597 399	\$3 507 309	_			
TSE Prior Usa Cradit	\$0	(\$86 580)	(\$86,580)	_			
Area Plan Impact Fees	\$4 133 667	\$4 133 667	(400,500)	0.0%			
Area Plan TSE Credit	\$0	\$0	\$0 \$0	0.078			
TDP Purchase for EAP Increase	\$0	\$0	0¢ ·				
Affordable Housing Fac	\$0	- \$0 \$0	\$0 \$0	_			
Ioha Housing Linkaga Eaa	\$5 816 231	\$5,816,231	\$0 \$0	0.0%			
Children Deguinement	\$271.645	\$271.645	\$0	0.0%			
Deventeure Reguliement	\$271,045	\$271,045		0.076			
Downtown Furks Bublic Art Foo	\$722.655	\$U \$722,655	\$0 \$0	0.00/			
Fublic Art Fee	\$02,035	\$752,055 \$03,257	\$0 \$0	0.0%			
Westernet and Western Composite Champon	\$93,337	\$93,337 \$270,026	φ0 ¢0	0.0%			
Wastewater/Water Capacity Charges	\$270,020	\$270,020	Φ (Φ 470 500)	0.0%			
Dus devidence out Carry (Serings)	\$10,851,000	(\$470,472)	(\$479,300)	(4.470)			
Grantwatian Larry (Savings)	\$0 \$0 027 007	(0479,473) 00 027 007	(\$479,473)	0.00/			
Construction Loan Interest	\$9,037,007	\$9,037,007	\$0 \$0	0.0%			
Other Soft Costs	\$9993,720 \$12,197,900	\$9993,720 \$12,197,900	50	0.0%			
Dender on Mercin	513,187,800	\$13,187,000	<i>\$0</i>	0.0%			
Developer Margin	530,080,300	\$30,080,300	30	0.0%			
Total Cost	\$163,066,400	\$162,614,600	(\$451,800)	(0.3%)			
Residual Land Value (RLV)			1 1				
with Predevelopment Savings	500 500 500	400 184 500					
Residual Land Value	\$28,722,700	\$29,174,500	\$451,800	1.6%			
Per Gross Building Square Foot	\$115	\$117	\$2	1.6%			
Per Net Building Square Foot	\$128	\$130	\$2	1.6%			
Without Predevelopment Savings							
Residual Land Value	\$28,722,700	\$28,600,000	(\$122,700)	(0.4%)			
Per Gross Building Square Foot	. \$115	\$115	(\$0)	(0.4%)			
Per Net Building Square Foot	\$128	\$127	(\$1)	(0.4%)			

Appendix Table B-8 Prototype 8 Proforma Comparison for Base Case TIDF and Base Case TSF

8d. Summary Development Pro Forma - East SoMa Large Residential

9: Feet Solle Large Bee, Mixed upp	Prototype 8			
8: East Sowa Large Res. Mixed-use	Base Case TIDF	Base Case TSF	Difference	Percent
Revenues				
Residential	\$127,277,500	\$127,277,500	\$0	0.0%
Office	\$0	\$0	\$0	-
Retail	<u>\$5,162,500</u>	<u>\$5,162,500</u>	<u>\$0</u>	0.0%
Total Revenues	\$132,440,000	\$132,440,000	\$0	0.0%
Development Cost			\$0	-
Hard Construction Costs	\$60,567,200	\$60,567,200	\$0	0.0%
Residential	\$48,243,200	\$48,243,200	\$0	0.0%
Office	\$0	\$O.	\$0	-
Retail	\$1,687,500	\$1,687,500	\$0	0.0%
Parking	\$5,130,400	\$5,130,400	\$0	0.0%
Hard Cost Contingency	\$5,506,110	\$5,506,110	\$0	0.0%
Tenant Improvements/Lease Up Costs	\$675,000	\$675,000	\$0	0.0%
Office	\$0	\$0	\$0	-
Retail	\$675,000	\$675,000	\$0	. 0.0%
Subtotal: Direct Costs	\$61,242,200	\$61,242,200	50	0.0%
Soft Costs				
Environmental and Transportation Review	\$144.000	\$119,000	(\$25,000)	(17%)
Transportation Component	\$128.000	\$103.000	(\$25,000)	(20%)
Environmental Review	\$16,000	\$16,000	80	0.0%
Development Impact Fees/ Other Costs	\$3.917.200	\$4.556.400	\$639.200	16%
Transit Impact Development Fee	\$109 425	\$0	(\$109.425)	(100%)
TIDE Prior Use Credit	\$0	\$0	\$0	(10070)
Transportation Systemability Fee	\$0 \$0	\$1 041 429	\$1.041.429	
TSE Prior Use Credit	\$0 \$0	\$1,071,723	\$1,041,425	_
Area Plan Impact Faas	\$2:055 18A	\$3.055.180	\$5	0.0%
Area Plan TSE Credit	\$5,055,104	(\$292 776)	(\$202 776)	0.070
TDP Purchase for EAP Increase	\$0	(\$252,170)	(\$232,110)	_
Affendable Housing Foo	\$0 \$0	\$0 \$0	90	-
Ajjordable Housing Fee	\$0 \$0	\$0 \$0	50	-
Jobs-Housing Linkage ree	\$0 \$0	<i>p</i> 0	30	-
Childcare Requirement	30 \$0	\$U \$0	\$U 00	-
Downtown Parks	30 60	30 #0	\$0	-
Public Art Fee	30	\$U	\$0	-
School Impact Fee	\$440,534	\$440,534	\$0	0.0%
Wastewater/Water Capacity Charges	<i>3312,023</i>	<i>3312,023</i>	50	0.0%
Construction Financing/ Predev. Carry	\$9,179,700	\$8,848,000	(\$331,100)	(3.6%)
Predevelopment Carry (Savings)	\$0	(\$331,100)	(\$331,100)	-
Construction Loan Interest	\$8,478,963	\$8,478,963	\$0	0.0%
Construction Loan Fees (Points)	\$700,741	\$700,741	\$0	0.0%
Other Soft Costs	\$15,141,800	\$15,141,800	\$0	0.0%
Developer Margin	\$29,136,800	\$29,136,800	\$0	0.0%
Total Cost	118,761,700	119,044,800	\$283,100	0.2%
Residual Land Value (RLV)				
With Predevelopment Savings	1			
Residual Land Value	\$13,678,300	\$13,395,200	(\$283,100)	(2.1%)
Per Gross Building Square Foot	\$86	\$85 /GSF	(\$2)	(2.1%)
Per Net Building Square Foot	\$108	\$106 /NSF	(\$2)	(2.1%)
Without Predevelopment Savings				
Residual Land Value	\$13,678,300	\$13,039,100	(\$639,200)	(4.7%)
Per Gross Building Square Foot	\$86	\$82 /GSF	(\$4)	(4.7%)
Per Net Building Square Foot	\$108	\$103 /NSF	(\$5)	(4.7%)

Appendix Table B-9 Prototype 9 Proforma Comparison for Base Case TIDF and Base Case TSF

9d. Summary of Financial Indicators - Transit Center Large Residential

0. Tuonait Conton Longo Desidential	Prototype 9						
9: Iransit Center Large Residential	Base Case TIDF	Base Case TSF	Difference	Percent			
Revenues							
Residential	\$307,630,600	\$307,630,600	\$0	0.0%			
Office	\$0	. \$0	\$0	-			
Retail	<u>\$0</u>	<u>\$0</u>	· \$0	-			
Total Revenues	\$307,630,600	\$307,630,600	\$0	0.0%			
Development Costs							
Hard Construction Costs	\$132,220,000	\$132,220,000	\$0	0.0%			
Residential	\$113,135,000	\$113,135,000	\$0	0.0%			
Office	\$0	\$0	\$0	-			
Retail	\$0	\$0	\$0	· -			
Parking	\$7,065,000	\$7,065,000	\$0	0.0%			
Hard Cost Contingency	\$12,020,000	\$12,020,000	\$0	0.0%			
Tenant Improvements/Lease Up Costs	S0	\$0	\$0	-			
Office	\$0	\$0	\$0	-			
Retail	\$0	\$0	\$0	-			
Subtotal: Direct Costs	\$132.220.000	\$132.220.000	50	0.0%			
Soft Costs	+, ;						
Environmental and Transportation Review	\$149,000	\$124,000	(\$25,000)	(20%)			
Transportation Component	\$128,000	\$103.000	(\$25,000)	(24%)			
Environmental Review	\$21,000	\$21,000	\$0	0.0%			
Development Impact Rees/ Other Costs	\$22,389,200	\$24,448,900	\$2,059,700	8.4%			
Transit Impact Development Fee	\$0	\$0	\$0	-			
TIDE Prior Use Credit	\$0	\$0	\$0	_			
Transportation Systemahility Fee	\$0	\$2 059 723	\$2 059 723	100%			
TSE Prior Use Credit	\$0	\$0	\$0	10070			
Area Plan Impact Fees	\$3 879 437	\$3 879 444	\$7	0.0%			
Area Plan TSE Credit	\$0	\$0	\$0	0.070			
TDP Purchase for EAP Increase	\$1.350.000	\$1 350 000	\$0	0.0%			
Affordable Housing Fae	\$1,330,000	\$12,117,716	\$0	0.0%			
Iohn Housing Linkage Fee	\$0	\$12,117,710	· \$0	0.070			
Childrana Requirement	. 50 \$0	\$0	\$0 \$0				
Doumtown Parks	\$0	\$0	\$0 \$0				
Public Art Fee	\$1 256 000	\$1,256,090	\$0	0.0%			
Sahool Impact Fag	\$068 303	\$058 303	\$0	0.0%			
Wastewater/Water Canacity Charges	\$477 622	\$477 622	\$0 \$0	0.0%			
Mallo Roos Special Tax Contribution	\$777,022	\$2 340 010	\$0	0.0%			
Construction Financing/ Brodey, Corry	\$2,340,019	\$2,340,019	(\$760 100)	(2.0%)			
Prodevisionment Carry	\$20,240,500	(\$760.077)	(\$760,077)	(3.076)			
Construction Logn Interest	\$0 \$21 618 581	\$24 618 584	(\$703,077)	0.0%			
Construction Loan Frag (Points)	\$1 627 675	\$1 627 675	\$0 \$0	0.0%			
Other Soft Costs	\$1,027,075	\$1,027,075	\$0 \$0	0.0%			
Developer Margin	\$55,055,000 \$67,678,780	\$55,055,000	\$0	0.0 /8			
		307,078,700		0.078			
Total Cost	\$281,/38,200	\$283,003,800	\$1,265,600	0.4%			
Residual Land Value (RLV)							
with Predevelopment Savings	887 008 100	ma.4. ca.c. and	(01 0 (0 (0))	/= 10/1			
Residual Land Value	\$25,892,400	\$24,026,800	(\$1,265,600)	(5.1%)			
Per Gross Building Square Foot	\$78	\$74 /GSF	(\$4)	(5.1%)			
Per Net Building Square Foot	\$107	\$102 /NSF	(\$5)	(5.1%)			
without Predevelopment Savings				/a			
Residual Land Value	\$25,892,400	\$23,832,700	(\$2,059,700)	(8.6%)			
Per Gross Building Square Foot	\$78	\$72 /GSF	(\$6)	(8.6%)			
Per Net Building Square Foot	\$107	\$99 /NSF	(\$9)	(8.6%)			

Appendix Table B-10 Prototype 10 Proforma Comparison for Base Case TIDF and Base Case TSF

10d. Summary Development Pro Forma - Transit Center Large Office

10. The sit Conten Lange Office	Prototype 10						
10: Iransit Center Large Office	Base Case TIDF	Base Case TSF	Difference	Percent			
Revenues							
Residential	\$0	\$0	\$0	-			
Office	\$319,920,700	\$319,920,700	\$0	0.0%			
Retail	\$9, <u>881,600</u>	\$9,8 <u>81,600</u>	<u>\$0</u>	0.0%			
Total Revenues	\$329,802,300	\$329,802,300	\$0	0.0%			
Development Costs		•					
Hard Construction Costs	\$127,821,800	\$127,821,800	\$0	0.0%			
Residential	\$0	\$0	\$0	-			
Office	\$111,150,000	\$111,150,000	\$0	0.0%			
Retail	\$2.880.000	\$2.880.000	\$0	0.0%			
Parking	\$2,171,680	\$2,171,680	\$0	0.0%			
Hard Cost Contingency	\$11,620,168	\$11.620.168	\$0	0.0%			
Tenant Improvements/Lease Up Costs	\$32,030,000	\$32,030,000	\$0	0.0%			
Office	\$30,750,000	\$30,750,000	\$0 \$0	0.0%			
Potail	\$1,280,000	\$1,280,000	· \$0	0.0%			
Relati	£1,280,000	\$1,280,000	<u>\$0</u>	0.0%			
Subtotal: Direct Costs	\$139,831,800	\$139,831,800	30	0.076			
Soft Costs	ma 10 200		(050.000)	. (0.60/)			
Environmental and Transportation Review	\$249,200	\$199,200	(\$50,000)	(25%)			
Transportation Component	\$228,000	\$178,000	(\$50,000)	(28%)			
Environmental Review	\$21,239	\$21,239	\$0	0.0%			
Development Impact Fees/ Other Costs	\$30,290,600	\$30,495,800	\$205,200	0.7%			
Transit Impact Development Fee	\$5,346,013	\$0	(\$5,346,013)	-			
. TIDF Prior Use Credit	\$0	\$0	\$0	-			
Transportation Sustainability Fee	\$0	\$5,551,221	\$5,551,221	100%			
TSF Prior Use Credit	_\$0	\$O .	\$0	-			
Area Plan Impact Fees	\$9,182,904	\$9,182,908	\$4	0.0%			
Area Plan TSF Credit	\$0	\$0	\$0	-			
TDR Purchase for FAR Increase	\$1,800,000	\$1,800,000	\$0	0.0%			
Affordable Housing Fee	\$0	\$0	\$0	-			
Jobs-Housing Linkage Fee	\$9,221,479	\$9,221,479	\$0	0.0%			
Childcare Requirement	\$448,305	\$448,305	\$0	0.0%			
Downtown Parks	\$900,315	\$900,315	\$0	0.0%			
Public Art Fee	\$1.278.218	\$1,278,218	\$0	0.0%			
School Impact Fee	\$147.575	\$147.575	\$0	0.0%			
Wastewater/Water Capacity Charges	\$292.972	\$292.972	\$0	0.0%			
Mello Roos Special Tax Contribution	\$1 672 808	\$1.672.808	\$0	0.0%			
Construction Financing/ Predey, Carry	\$21,445,700	\$20.621.200	(\$824,500)	(4.0%)			
Predevelonment Carry (Savings)	\$0	(\$824,506)	(\$824,506)	100%			
Construction Loan Interest	\$10 736 871	\$19 736 871	(\$021,500)	0.0%			
Construction Loan Frees (Points)	\$1 708 820	\$1 708 820	\$0	0.0%			
Other Soft Costs	\$1,700,020 · ·	\$23,007,000	\$0 \$0	0.070			
Developer Marcin	\$23,007,900	\$23,007,500	50	0.0%			
Developer Margin	\$32,708,400	\$32,708,400	30	0.076			
Total Cost	\$287,613,600	\$286,944,300	(\$669,300)	(0.2%)			
Residual Land Value (RLV)		·					
with Predevelopment Savings							
Residual Land Value	\$42,188,700	\$42,858,000	\$669,300	1.6%			
Per Gross Building Square Foot	\$110	\$111 /GSF	\$2	1.6%			
Per Net Building Square Foot	\$132	\$134 /NSF	\$2	1.6%			
Without Predevelopment Savings	•			•			
Residual Land Value	\$42,188,700	\$41,983,500	(\$205,200)	(0.5%)			
Per Gross Building Square Foot	\$110	\$109 /GSF	(\$1)	(0.5%)			
Per Net Building Square Foot	\$132	\$131 /NSF	(\$1)	(0.5%)			

Appendix Table C-1a Revenue Assumptions

General Development Assumptions (Height)	Prototype 1 45'	Prototype 2 80'	Prototype 3 65'	Prototype 4 55'	Prototype 5 65'
Primary Land Use Type	Residential	Residential	Residential	Residential	Residential
Construction Type	Low-Rise	Mid-Rise	Mid-Rise	Low-Rise	Mid-Rise
Geography	Geary	Van Ness	Outer Mission	Mission	Central Waterfront
Land Use	Mixed-use	· Mixed-use	Mixed-use	Mixed-use	Mixed-use
Housing Type / Units or Nonresidential SF	Owner 8 -	Owner 60	Owner 24	Owner 15	Rental 156
Revenue Assumptions					
Typical Residential Unit Size	1,100 NSF	997 NSF	1,250 NSF	955 NSF	762 NSF
Sale Price Per Unit	\$1,045,000 Per Unit	\$1,096,700 Per Unit	\$1,062,500 Per Unit	\$1,050,500 Per Unit	- Per Unit
Sales Price / NSF	\$950 /NSF	\$1,100 /NSF	\$850 /NSF	\$1,100 /NSF	- /NSF
Sales Expense Rate	5.5%	5.5%	5.5%	5.5%	3.5%
Residential Rental		•			
Annual Lease Rate/SF					\$66.00 /NSF
Net Operating Income					\$42.90 /NSF
Capitalization Rate					4.5%
Typical Market Value/SF					\$953 /NSF
Office ·					· · ·
Annual Lease Rate/SF (NNN)		· .	1		1
Net Operating Income					
Capitalization Rate	1				
Typical Market Value/SF	1			•	
Retail	1				
Annual Lease Rate/SF	\$48.00 /NSF	\$54.00 /NSF	\$48.00 /NSF	\$54.00 /NSF	\$54.00 /NSF
Net Operating Income	\$38.40 /NSF	\$43.20 /NSF	\$38,40 /NSF	\$43.20 /NSF	\$43.20 /NSF
Capitalization Rate	6.0%	6.0%	6.0%	6.0%	6.0%
Typical Market Value/SF	\$640 /NSF ·	\$720 /NSF	\$640 /NSF	\$720 /NSF	\$720 /NSF
Parking Revenue/Space/year		1	}		1
Residential					\$4,200
Retail	\$1,200	\$1,200	\$1,200	\$1,200	\$1,800
Office	L	1	1		1

Source: San Francisco Planning Department, San Francisco Municipal Transportation Agency, San Francisco Office of the Controller, San Francisco Office of Economic and Workforce Development, San Francisco Mayor's Office of Housing and Community Development, San Francisco Unified School District, San Francisco Public Utilities Commission, Keyser Marston Associates, The Concord Group, Polaris Pacific, The Mark Company, CBRE, Colliers International and DTZ Retail Terranomics, Clifford Advisory and Seifel Consulting Inc.

Appendix Table C-1b Revenue Assumptions

General Development Assumptions (Height)	Prototype 6 85'	Prototype 7 160'	Prototype 8 160'	Prototype 9 400'	Prototype 10 400'
Primary Land Use Type	Residential	Office	Residential	Residential	Office
Construction Type	Mid-Rise	High-Rise	High-Rise	High-Rise	High-Rise
Geography	East SoMa	· East SoMa Office	East SoMa	Transit Center	Transit Center
Land Use	Mixed-use	Office	Mixed-use	Residential	Office
Housing Type / Units or Nonresidential SF	Rental 60	N/A 224,420	Owner 128	Owner 229	N/A 320,300
Revenue Assumptions					
Typical Residential Unit Size	719 NSF	-	942 NSF	1,053 NSF	-
Sale Price Per Unit	- Per Unit	-	\$1,153,950 Per Unit	\$1,421,550 Per Unit	
Sales Price / NSF	- /NSF	-	• \$1,225 /NSF	\$1,350 /NSF	- /NSF
Sales Expense Rate	3.5%	3.5%	5.5%	5.5%	3,5%
Residential Rental	[1			
Annual Lease Rate/SF	\$69.00 /NSF	-			
Net Operating Income	\$44.85 /NSF				
Capitalization Rate	4.5%	-			
Typical Market Value/SF	\$997 /NSF				
Office					
Annual Lease Rate/SF (NNN)		\$54.00 /NSF	· ·	1	\$66.00 /NSF
Net Operating Income		\$43.20 /NSF	1	1	\$52.80 /NSF
Capitalization Rate		5.0%			5.0%
Typical Market Value/SF		\$864 /NSF			\$1,056 /NSF
Retail					
Annual Lease Rate/SF	\$54.00 /NSF	\$60.00 /NSF	\$60.00 /NSF	\$60,00 /NSF	\$60.00 /NSF
Net Operating Income	\$43.20 /NSF	\$48.00 /NSF	\$48.00 /NSF	\$48.00 /NSF	\$48.00 /NSF
Capitalization Rate	6.0%	6.0%	6.0%	6.0%	6.0%
Typical Market Value/SF	\$720 /NSF	\$800 /NSF	\$800 /NSF	\$800 /NSF	\$800 /NSF
Parking Revenue/Space/year					
Residential	\$4,200				
Retail	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800
Office	·	\$5,400	1		\$5,400

Source: San Francisco Planning Department, San Francisco Municipal Transportation Agency, San Francisco Office of the Controller, San Francisco Office of Economic and Workforce Development, San Francisco Mayor's Office of Housing and Community Development, San Francisco Unified School District, San Francisco Public Utilities Commission, Keyser Marston Associates, The Concord Group, Polaris Pacific, The Mark Company, CBRE, Colliers International and DTZ Retail Terranomics, Clifford Advisory and Seifel Consulting Inc.

Appendix Table C-2a Development Cost Assumptions

General Development Assumptions (Height)	Prototype 1	45'	Prototype 2	80'	Prototype 3	65'	Prototype 4	55'	Prototype 5	65'
Primary Land Use Type	Reside	ntial	Resi	iential	Resi	dential	Resid	lential	Resid	lential
Construction Type	Low-I	Rise	Mid	-Rise	Mi	i-Rise	Low	-Rise	Mid	-Rise
Geography	Gea	rv	Van	Ness	Outer	Mission	Mis	sion	Central V	Vaterfront
Land Use	Mixed	-use	Mixe	-use	Mix	ed-use	Mixe	d-use	Mixe	d-use
Housing Type / Units or Nonresidential SF	Owner	8	Owner	60	Owner	24	Owner	15	Rental	156
Development Costs								*-		
Hard Construction Costs										
Residential	\$240		\$300		\$270		\$260		\$270	
Office										
Retail	\$225	/GSF	\$225	/GSF	\$225	/GSF	\$225	/GSF	\$225	/GSF
Parking	\$120	/GSF	\$140	/GSF	\$120	/GSF	\$120	/GSF	\$140	/GSF
Stacker cost	\$15,000	/space	\$15,000	/space	\$15,000	/space	\$15,000	/space	\$15,000	/snace
Parking Construction Type	Podium (1)		Underground (1)	Podium (1)		Podium (1)		Underground (1)
Hard Construction Costs/ GSF	\$293	/GSF	\$362	GSF	\$325	/GSF	\$297	/GSF	\$330	/GSF
Office Tenant Improvements/Lease Un Costs	\$85	/LSF	\$85	/LSF	\$85	/LSF	\$85	/LSF	\$85	/LSF
Retail Tenant Improvements/Lease Un Costs	\$100	/LSF	\$100	/LSF	\$100	/LSF	\$100	/LSF	\$100	/LSF
Direct Construction Costs/ NSF	\$384	/NSF	\$472	/NSF	\$422	/NSF	\$413	NSF	\$417	/NSF
Direct Construction Costs/ Unit	\$491.550	/Unit	\$533,755	/I mit	\$578.417	/Init	\$440.967	/Unit	\$329,803	/Unit
Soft Costs	THE PROPERTY NAME	REAL HALF	14 HOLE DINING	Transferren	A DECEMBER OF	MARKING TA	11-11-0-10-00-0-0-0-0-0-0-0-0-0-0-0-0-0	MARIA MARIA	CULTER FILLING	ditur(anticipation)
Transportation and Environmental Review	241/11/11/11/09/11/10/25	Benedica - State	CARDINE CONTRACTOR	- 1997 (1999) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997)	og 194 gelandet	Contraction and the second second	900 800 800 B	NULTRACTORIE CH	1111 111 12 48 10 9 14 10	STATISTICS.
Transportation Review						•••				
SF Planning	\$0	Value	\$23,365	Value	\$0	Value	\$0	Value	\$23,365	Value
SFMTA	\$0	Value	\$4,494	Value	\$0	Value	\$0	Value	\$4,494	Value
Transp. Consultant	\$0	Value	\$0	Value	\$0	Value	\$0	Value	\$100,000	Value
TSP Cost Savings	\$0	value	\$0	Value	\$0	Value	\$0	Value	\$25,000	Value
Environmental Review										
SF Planning	\$9,295	value	\$84,855	Value	\$27,347	Value	\$11,466	Value	\$405,346	Value
TSP Cost Savings	\$0	Value	\$0	Value	\$0	Value	\$0	Value	\$386,280	Value
CEQA Consultant	\$0	Value	\$75,000	Value	\$0	Value	\$0	Value	\$150,000	Value
TSP Cost Savings	\$0 References metican	Value	\$0	Value	30	Value	\$0	Value	\$150,000	Value
Development Impact Fees/ Other Costs	SHOULDING A			idal incontra-	<u>ssinilia</u> aa				<u>Rassi na se</u>	
Transit Impact Development Fee		1000		1000		10.00	1.1			
Residential	\$0.0	/GSF	\$0.0	/GSF	\$0.0	/GSF	\$0.0	/GSF	\$0.0	/GSF
Office	\$13.87	/GSF	\$13.87	/GSF	\$13.87	/GSF	\$13.87	/GSF	\$13.87	/GSF
Retail	\$14.59	/GSF	\$14.59	/GSF	\$14.59	/GSF	\$14.59	/GSF	\$14.59	/GSF
Transportation Sustainability Fee										,
Residential	\$6.19	/GSF	\$6.19	/GSF	\$6.19	/GSF	\$6.19	/GSF	\$6.19	/GSF
Non-Residential (Office)	\$14.43	/GSF	\$14.43	/GSF	\$14.43	/G\$F	\$14.43	/GSF	\$14.43	/GSF
Non-Residential (Retail)	\$14.43	/GSF	\$14.43	/GSF	\$14.43	/GSF	\$14.43	/GSF	\$14.43	/GŚF
Area Plan Impact Fees	\$0	Value	\$0	Value	\$0	Value	\$160,968	Value	\$1,682,573	Value
TDR Purchase for FAR										
Affordable Housing Fee	\$0.0	Value	\$0	Value	\$0.0	Value	\$0.0	Value	\$0	Value
Jobs-Housing Linkage Fee										
Office										
Retail										
Childcare Fee (Office)										
Downtown Parks Fee (Office)										
Public Art Fee (Non-Residential)										
School Impact Fee										
Residential	\$2.91	/GSF	\$2.91	/GSF	\$2,91	/GSF	\$2.91	/GSF	\$2.91	/GSF
Office	\$0,389	/GSF	\$0,389	/GSF	\$0,389	/GSF	\$0,389	/GSF	\$0.389	/GSF
Retail	\$0,243	/GSF	\$0.243	/GSF	\$0.243	/GSF	\$0.243	/GSF	\$0.243	/GSF
Wastewater/Water Canacity Charges					*****		401212		\$01 <u>-</u> 10	
Total Charges	\$12,367	Value	\$180,298	Value	\$87.598	Value	\$33,099	Value	\$298.371	Value
Mello Roos Special Tax During Sale/Lease-Un	\$12,507	luide	\$100,270	fuido	01,010	Turae	\$35,077	Villao	ψ2/0,071	Turuc
Construction Financing	REPAIRS AND	TERRETAR	ann an	un and a second	COMPANY AND AND	and the second		UTEN STOLE	H SALAN THURS	00000000000
Construction Timing	74	Months	3319482.432237.74363 31	Months	30	Months	26	Months	76	Months
Construction Interest Rate	5 5%		5 5%		5 5%		5.5%		5.5%	
Loan Fee (Points) as a % of Loan Amount	1.25%		1.25%		1.25%		1.25%	· ·	1.00%	
· Other Soft Costs (as a % of Hard Costs)	25%		25%		25%		25%		18%	
Target Return on Total Development Cost	19%		23%		21%		19%	•	21%	
Developer Margin (as a % of Value/Net Proceeds)	16%		19%		17%		16%		17%	

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Appendix Table C-2b Development Cost Assumptions

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General Development Assumptions (Height)	Prototyne 6 85'	Prototyne 7 160	Prototype 8 160'	Prototype 9 400'	Prototype 10 400'
Primary I and Use Type	Residential	Office	Residential	Residential	Office
Construction Type	Mid-Rise	High-Rise	High-Rise	High-Rise	High-Rise
Geography	Fast SoMa	Fast SoMa Office	Fast SoMa	Transit Center	Transit Center
Landlise	Mixed-use	Office	Mixed-use	Residential	Office
Housing Type / Units or Nonresidential SF	Rental 60	N/A 224.420	Owner 128	Owner 229	N/A 320.300
Retail	\$225 /GSF	\$225 /GSF	\$225 /GSF	\$225 /GSF	\$225 /GSF
Parking	\$140 /GSF	\$140 /GSF	\$160 /GSF	\$160 /GSF	\$160 /GSF
Stacker cost	\$15,000 /space	\$15,000 /space	\$15.000 /space	\$15.000 /space	\$15.000 /space
Parking Construction Type	Underground (1)	Underground (1)	Underground (2)	Underground (2)	Underground (2)
Hard Construction Costs/ GSF	\$351 /GSF	\$294 /GSF	\$383 /GSF	\$397 /GSF	\$332 /GSF
Office Tenant Improvements/Lease Up Costs	\$85 /LSF	\$85 /LSF	\$85 /LSF	\$85 /LSF	\$85 /LSF
Retail Tenant Improvements/Lease Up Costs	\$100 /LSF	\$100 /LSF	\$100 /LSF	\$100 /LSF	\$100 /LSF
Direct Construction Costs/ NSF	\$456 /NSF	\$413 /NSF	\$484 /NSF	\$548 /NSF	\$499 /NSF
Direct Construction Costs/ Unit	\$361,948 /Unit	NA /Unit	\$478,455 /Unit	\$577,380 /Unit	NA /Unit
Soft Costs					
Transportation and Environmental Review					
Transportation Review					
SF Planning	\$23,365 Value	\$23,365 Value	\$23,365 Value	\$23,365 Value	\$23,365 Value
SFMTA	\$4,494 Value	\$4,494 Value	\$4,494 Value	\$4,494 Value	\$4,494 Value
Transp. Consultant	\$75,000 Value	\$200,000 Value	\$100,000 Value	\$100,000 Value	\$200,000 Value
TSP Cost Savings	\$0 Value	\$50,000 Value	\$25,000 Value	\$25,000 Value	\$50,000 Value
Environmental Review					
SF Planning	\$16,386 Value	\$450,852 Value	\$16,368 Value	\$21,239 Value	\$21,239 Value
TSP Cost Savings	\$0 Value	\$0 Value	\$0 Value	\$0 Value	\$0 Value
CEQA Consultant	\$0 Value	\$300,000 Value	\$0 Value	\$0 Value	\$0 Value
TSP Cost Savings	\$0 Value	\$45,000 Value	\$0 Value	\$0 Value	\$0 Value
Development Impact Fees/ Other Costs	and the standard				
Transit Impact Development Fee					
Residential	\$0.0 /GSF	\$0.0 /GSF	\$0.00 /GSF	\$0.0 /GSF	\$0.0 /GSF
Office	\$13.87 /GSF	\$13.87 /GSF	\$13.87 /GSF ·	\$13.87 /GSF	\$13.87 /GSF
Retail	\$14.59 /GSF	\$14.59 /GSF	\$14.59 /GSF	\$14.59 /GSF	\$14.59 /GSF
Transportation Sustainability Fee					
Residential	\$6.19 /GSF	\$6.19 /GSF	\$6.19 /GSF	\$6.19 /GSF	\$6.19 /GSF
Non-Residential (Office)	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF
Non-Residential (Retail)	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF	\$14.43 /GSF
Area Plan Impact Fees	\$1,090,931 Value	\$4,133,667 Value	\$3,055,184 values	\$3,879,437 Value	\$9,182,904 Value
TDR Purchase for FAR				\$1,350,000 Value	\$1,800,000 Value
Affordable Housing Fee	\$3,460,928 Value	\$0.0 Value	\$7,036,437 Value	\$12,117,716 Value	\$0.0 Value
Jobs-Housing Linkage Fee					
Office		\$24.03 /GSF			\$24.03 /GSF
Retail					\$22.42 /GSF
Childcare Fee (Office)		\$1.21 /Office GSF	\$1.16 /Office GSF	\$1.16 /Office GSF	\$1.21 /Office GSF
Downtown Parks Fee (Office)		\$0.00 /Office GSF	\$2.31 /Office GSF	\$2.31 /Office GSF	\$2.43 /Office GSF
Public Art Fee (Non-Residential)		1% of Hard costs		 1% of Hard costs 	1% of Hard costs
School Impact Fee					
Residential	\$2.91 /GSF	\$2.91 /GSF	\$2.91 /GSF	\$2.91 /GSF	\$0.0 /GSF
Office	\$0.389 /GSF	\$0.389 /GSF	\$0.39 /GSF	\$0.389 /GSF	\$0.39 /GSF
Retail	\$0.243 /GSF	\$0.243 /GSF	\$0.24 /GSF	\$0.243 /GSF	\$0.24 /GSF
Wastewater/Water Capacity Charges			· ·	•	
Total Charges	\$153,983 Value	\$270,026 Value	\$312,023 Value	\$477,622 Value	\$292,972 Value
Mello Roos Special Tax During Sale/Lease-Up		•		\$6.88 /Resid. NSF	\$4.36 /Office NSF
Construction Financing			States and the second		1
Construction Timing	24 Months	36 Months	44 Months	55 Months	42 Months
Construction Interest Rate	5.5%	5.5%	5.5%	5.5%	5.5%
Loan Fee (Points) as a % of Loan Amount	1.25%	1.0%	1.0%	1.0%	1.0%
Other Soft Costs (as a % of Hard Costs)	18%	18%	25%	25%	. 18%
Target Return on Total Development Cost	23%	19%	29%	29%	19%
Developer Margin (as a % of Value/Net Proceeds)	19%	16%	22%	22%	16%

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Hadatada August C. 2015			
Updated: August 6, 2015	•		
Internal Stakeholders			
Mbo	Earmat	When	
	Format		
Ed Reiskin, John Rahaim, Tilly Chang, Gillian Gillett, Ken Rich, Gil			
Kelley Tom Maguire	Briefing	complete	
Steve Kawa, Nicole Wheaton	Briefing	complete	
Sup. Wiener, Andres	Briefing	complete	
Sup. Yee, Matthias	Briefing	complete	
Sup. Avalos, Aide(s)	Briefing	complete	
Sup. Kim, Sunny	Briefing	complete	
Sup. Mar, Peter	Briefing	complete	
Sup. Campos, Aide(s)	Briefing	complete	
Sup. Farrell, Aide(s)	Briefing	complete	
Sup. Breed, Connor	Briefing	complete	
Sup. Tang, Aide(s)	Briefing	complete	
Sup. Cohen, Andrea	Briefing	complete	
Sup. Christensen, Aide(s)	Briefing	complete	
Kate Howard, Ben Rosenfield	Briefing	complete	•
Tom Nolan, Gwyneth Borden	Briefing	complete	
Naomi Kelly, Brian Strong	Briefing	complete	
MOH (Olsen, Sophie)	Briefing	complete	·
			· .
External Stakeholders			
Muni equity group (CCHO, CCDC,HSN, TRU)	Meeting with discussion	complete	
CDI ID: Datas and Kristy	Presentation	complete	
	Meeting with discussion	complete	
NDA Chamber of Commorce	Meeting with discussion	complete	
Pogina Dick Endrizzi	Meeting with discussion	complete; follow-up meeting secheduled for 8/20	
	Meeting with discussion		
SEBC Walk SE League of Conservation Voters	Meeting with discussion	complete	
Hospital Council	Meeting with discussion	complete	
BART	Meeting with discussion	complete	

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and use attorneys (Reuben & Junius lunchtime forum)	Meeting with discussion	complete	
Large developers (presentation at SFCTA)	Meeting with discussion	complete	
SFMTA Board Policy and Governance Committee	Presentation	complete	
Cindy Wu, Rodney Fong (Planning Commissioners)	Briefing	complete	
T. Radulovich	Briefing	complete	
N. Josefowitz, J. Kass	Briefing	complete	
		•	
CACs and Committees			
EN CAC	Informational Presentation	complete	
MO CAC	Informational Presentation	complete	· · · ·
TA CAC	Presentation	complete	
MTA CAC	Presentation	complete	
Small Business Commission	Presentation	August 10, 2015	•
Capital Planning Committee	Presentation	September 14, 2015	
SFCTA Board	Presentation	July 29, 2015	
M/O and EN CAC	Presentation	August 17th, 2015	
Legislative Hearings			·
Legislation introduced		July 21, 2015	·
Planning Commission - informational	Hearing	August 6, 2015	
МТАВ	Hearing	September 1, 2015	
Planning Commission - fee adoption	Hearing	September 10, 2015	
Land Use	Hearing	September 21, 2015	
Full BOS - 1st read	Hearing	September 29, 2015	•
Full BOS - 2nd read	Hearing	October 6, 2015	

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August 26, 2015

Planning Commission Commission Chambers Room 400, City Hall 1 Dr. Carlton B. Goodlett Place

RE: Support for the Transportation Sustainability Project

Dear Commissioners,

The Market Octavia Community Advisory Committee supports the adoption of the Transportation Sustainability Project, and its Transportation Sustainability Fee component.

The Market and Octavia Plan necessitates investments in transportation infrastructure to achieve its goals of encouraging travel by public transit and other sustainable transportation modes, and reducing traffic congestion.

Over the next 20 years, the Market and Octavia Plan anticipates roughly 6,000 new housing units, and transit service will need to enhanced to meet this demand. Current transit service within the plan area is at or exceeding capacity.

Successful implementation of the Market and Octavia plan requires adequate investment in transportation improvements in coordination with new development. The proposed Transportation Sustainability Fee will provide revenue to help meet the need for transportation and complete streets improvements generated by new development in San Francisco. Additionally, the expenditure of funds generated by the proposed Transportation Sustainability Fee prioritizes specific projects identified in Area Plans.

The Market and Octavia Community Advisory Committee asks the Commission to support the Transportation Sustainability Project, its Transportation Sustainability Fee component and the policy of prioritizing projects in the areas of the city where new growth is occurring, such as the Market and Octavia Plan Area.

Sincerely,

Jason Henderson, Chair Krute Singa, Vice Chair



SAN FRANCISCO PLANNING DEPARTMENT

DATE:	September 9, 2015
TO:	Members, Planning Commission
FROM:	Adam Varat, Senior Planner; and Lisa Chen, Planner; Citywide Division, San Francisco Planning Department
RE:	Changes to Proposed Transportation Sustainability Fee Ordinance in September 8, 2015 Substitute Legislation [Board of Supervisors (BOS) file no. 150790]

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Reception: 415.558.6378

Fax: 415.558.6409

Planning Information: 415.558.6377

On July 21, 2015, Mayor Lee and co-sponsoring Supervisors Wiener, Breed, and Christensen introduced legislation at the Board of Supervisors that would establish a Citywide impact fee, the Transportation Sustainability Fee (TSF), which would replace the Transit Impact Development Fee (TIDF) and expand applicability to market-rate residential projects and some institutional uses. The TSF is one component of the Transportation Sustainability Program (TSP), an interagency effort by the Mayor's Office, the Planning Department, the San Francisco County Transportation Authority, and the San Francisco Municipal Transportation Agency aimed at improving and expanding the transportation system to accommodate new growth through three policy initiatives: 1) the TSF; 2) the Level of Service (LOS) reform effort in coordination with statewide changes to the California Environmental Quality Act (CEQA); and, 3) a Transportation Demand Management (TDM) program to encourage use of more environmentally-friendly modes of travel such as transit, walking, and biking. The Planning Commission heard an informational presentation on the TSP at the August 6th, 2015 hearing.

The proposed TSF will be heard by the Planning Commission on September 10, 2015 for Commission action. On September 8, 2015, Supervisors Wiener, Breed, and Christensen introduced substitute legislation to BOS Ordinance no. 150790, adding clarifying language intended to improve administration and application of the proposed TSF. These modifications are minor and non-substantive in nature, and include language on the timing of payment, the exemptions for small businesses and HOPE SF projects, grandfathering projects that have submitted a development application, and the middle-income housing eligibility threshold. This memo explains these modifications to proposed TSF Ordinance.

Timing of payment

The substitute Ordinance added language to state explicitly that the fee must be paid by project sponsors at the time the City issues the first construction document (Planning Code Section 411A.3(c)). This does not represent a change to the proposal, and it only serves to make the TSF fee timing explicit and consistent with all other fees in Planning Code Article 4.

Memorandum Hearing Date: September 10, 2015

CASE NO. 2015-009096PCA Transportation Sustainability Fee (TSF)

Application of the middle-income housing fee exemption

The Ordinance as introduced included language in Section 406 (Waiver, Reduction or Adjustment of Development Project Requirements) that would exempt middle-income residential projects (targeting households earning up to 150% of Area Median Income) from the TSF and a number of Area Plan fees under Article 4. The substitute ordinance modified this language to clarify that this exemption would only be available for the TSF, and not for any Area Plan fees.

Application of the exemption for HOPE SF projects

The substitute Ordinance added language in Section 406 that would explicitly exempt all uses within a HOPE SF Project Area from paying the TSF. In other words, all residential uses, whether affordable or market-rate, as well as non-residential and PDR uses would be exempt. The previous Ordinance as introduced exempted only market-rate and affordable housing units. The substitute Ordinance also clarifies that HOPE SF projects would still be required to pay all other applicable fees under Article 4, including Area Plan fees.

Application of the small business exemption:

The substitute Ordinance added language to Section 411A.3(b)6 to clarify that the small business exemption (defined as less than 5,000 gross square feet) would also apply to multiple qualifying spaces within a single building or project (for example, it would apply to multiple small businesses that co-locate in a single facility). In the Ordinance as introduced, the exemption would only apply to multiple small businesses if their spaces are cumulatively less than 5,000 gross square feet.

Grandfathering provision:

The substitute Ordinance provided clarification on grandfathering Production, Distribution, Repair (PDR) uses that have submitted a development application. The Ordinance as introduced only specified grandfathering processes for Residential and Non-Residential uses, and did not have language grandfathering PDR uses. Section 411A.3(e) of the substitute legislation states that PDR uses are grandfathered at the same rate as Non-Residential uses (i.e., they pay the current TIDF rate).

The substitute Ordinance also clarified that grandfathered projects that are subject to the TIDF will also be subject to all applicable TIDF rules and procedures.

San Francisco Citywide Nexus Analysis March 2014

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SAN FRANCISCO PLANNING DEPARTMENT

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LIST OF ACRONYMS

AB	Assembly Bill
ACS	American Community Survey
AICCIE	Annual Infrastructure Construction Cost Inflation Estimate
BSP	San Francisco Better Streets Plan (2010)
CIP	Capital Improvement Program
CPAC	San Francisco Child Care Planning and Advisory Council
CPC	Capital Planning Committee
DOF	Department of Finance
DPW	Department of Public Works
FCCH	Family license care home
GSF	Gross square feet
LIIF	Low Income Investment Fund
LOS	Level(s) of service
LTS	Level of Traffic Stress
MTC	Metropolitan Transportation Commission
OECE	Office of Early Care and Education
PEQI	Pedestrian Environmental Quality Index
ROSE	Recreation and Open Space Element
RPD	San Francisco Recreation and Parks Department
SFMTA	San Francisco Municipal Transportation Agency
TIDF	Transit Impact Development Fee

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San Francisco Citywide Nexus Analysis March 2014

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1. Introduction

In 2013, AECOM was retained by the San Francisco Planning Department and the San Francisco Capital Improvements Program, with direction from the City Attorney's Office, to update the City's nexus analysis. This nexus analysis update was done in conjunction with AECOM's 2014 *San Francisco Infrastructure Level of Service Analysis* report¹, a study that established citywide provision standards for various infrastructure elements. The level of service (LOS) targets for infrastructure presented in this report build directly on the standards developed as part of the *San Francisco Infrastructure Level of Service Analysis* report, as well as existing nexus studies for certain infrastructure types for the City of San Francisco and the City's capital plan.

REPORT PURPOSE

The purpose of this report is to present the nexus analysis findings of new growth's connection (nexus) to facilities for recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure. This analysis measures the need for community infrastructure generated by new population and employment growth, using a methodology that meets the requirements for development impact fees under applicable law. The fee program estimates development's fair share of the City's new facility needs to maintain levels of service for community infrastructure to the livability and overall quality of life in San Francisco.

The citywide nexus analysis, building upon existing adopted nexus studies, aims to develop a consistent, standards-based methodology for most existing impact fees, thus facilitating the City's future administration of impact fees, including meeting the five year reporting and updating requirements.

The Planning Code currently covers more than 20 development impact fees – including several single-purpose fees and several community impact fees that were established as components of larger planning processes for the City's geographic Area Plans.² As a result of many separately developed impact fees, the City has revised the Planning Code to ensure that each program is administered consistently. The impact fees and the administrative procedures governing them are found in Article IV of the Planning Code. This study aims to further standardize the analysis supporting development impact fees (specifically for recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure) to ensure consistent administration of existing and future development impact fees and their supporting studies.

In addition to developing a more standardized development impact fee assessment methodology, this study also satisfies the requirements of Section 410 of the City Planning Code which requires that all nexus studies be

²Area Plans, or Specific Area Plans, are detailed plans for city neighborhoods. Area Plans are identified in the City's General Plan, and include area-specific land use policies and regulations that guide development.

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¹ Although the report was finalized in 2014, the bulk of the analysis and report was produced in 2013.

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updated on a five year basis: the nexus analysis presented in this report aims to verify most impact fees in Article 4 of the Planning Code except those pertaining to affordable housing, community stabilization, libraries, and the Citywide Transportation Development Impact Fee. The nexus analysis complied with the requirements of the Mitigation Fee Act, and state and national constitutional law.

REPORT STRUCTURE

The remainder of the introduction will provide background on nexus fees, catalogue San Francisco's existing impact fees, outline the nexus fee determination methodology, and summarize the maximum supportable nexus fees. The following chapters of the report address each of the four infrastructure elements – recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure.³

BACKGROUND ON DEVELOPMENT IMPACT FEE PROGRAMS

Cities are authorized by law to levy development impact fees – which are monetary exactions, charged by a local government to a development applicant as a condition of approval for the development project. In most cases, the law requires the fee amount be reasonably related to the cost of the infrastructure provided by the government collecting the fee. The collected fee monies are allocated to pay for, or defray the costs of, the infrastructure improvements necessitated by the new development. Development impact fees may not be levied to pay for existing infrastructure deficiencies unrelated to the impacts of new development. Also a jurisdiction must normally legislatively adopt findings of a reasonable relationship between fee and impact to enact a fee program.

Although local governments began levying impact fees in the 1920s as a way to finance infrastructure, in 1987, the California legislature passed the Mitigation Fee Act (Assembly Bill 1600 or the Act) to establish principles governing impact fee exactions and, to some extent, codify existing constitutional requirements. The related Government Code Sections 66000-66025 establish legal requirements to implement a development fee program for fees that meet the terms of the Act. While not all of the fees analyzed in this report are necessarily subject to the Mitigation Fee Act, the City has concluded that, in most instances, establishing a nexus for any fee imposed by the City as a condition of development is prudent practice. According to the Act, to establish a development fee program, a jurisdiction must legislatively accept a nexus study that identifies:

- the purpose of any fees;
- how fees will be used;
- a reasonable relationship between the fee-funded infrastructure and the type of development paying the fee;
- a reasonable relationship between the need for particular infrastructure and the type of development paying the fee; and
- a reasonable relationship between the amount of the fee and the proportionality of the cost specifically attributed to development.

Development impact fees are common among California cities (including San Francisco) and are a well-accepted way to fund a variety of infrastructure such as recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure.

³ Note that a transit infrastructure fee study is currently being undertaken in an ongoing update of the 2012 San Francisco Transportation Sustainability Fee Nexus Study, and, is therefore omitted from this analysis.

EXISTING DEVELOPMENT IMPACT FEES

San Francisco currently has more than 20 development impact fees, many of which the City established as a component of a larger planning process (either at the city or neighborhood level), and supported by a specific nexus study. Some existing impact fees are single-issue fees imposed citywide or in a limited area; others are components of community infrastructure fees. Table 1 catalogues the existing impact fees in San Francisco for the four infrastructure components studied in this report (recreation and open space; childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure). In Table 1, single-issue fees for any of the four infrastructure items are reported, and community infrastructure fees are apportioned by infrastructure item.⁴ Table 1 also highlights the maximum fee charged in each infrastructure category.

Fee Area	Recreation and Open Space	Childcare	Streetscape and Pedestrian Infrastructure	Bicycle Infrastructure	Other ¹	Total Community Impact Fee, where relevant, 2013 ² (GSF)
Residential Fees (\$/GSF)	슬린 <u>- 1</u> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
Rincon Hill	\$2.85	\$0.00	\$6.66	-	-	\$9.51
Market and Octavia	\$2.12	\$0.83	\$4.12	\$0.05	\$2.83	\$9.95
Eastern Neighborhoods	\$8.85	\$1.24	\$0.35	<u> </u>	\$7.26	\$17.70
Balboa Park	\$2.66	\$1.68	\$3.36	-	\$1.15	\$8.85
Maximum Residential Fee by Category (\$/GSF)	\$8.85	\$1.68	\$6.66	\$0.05	\$7.26	
Commercial Fees (\$/GSF)				<u> - 23,22</u> -		
Downtown Park Fee	\$2.21	· -	-		-	-
Child Care: Citywide - Commercial	-	\$1.11	-		-	-
Transit Impact Development Fee (TIDF)				-	\$13.30	-
Market and Octavia	\$0.52	- <u>-</u> _	\$2.14	\$0.02	\$1.11	\$3.76
Eastern Neighborhoods	\$1.08	\$0.46	\$0.51	-	\$13.42	\$15.48
Balboa Park	\$0.50	\$0.32	\$0.63	-	\$0.22	\$1.66
Visitacion Valley	\$1.67	\$1.12	\$1.42		\$0.86	\$5.07
Maximum Commercial Fee by Category	\$2.21	\$1.12	\$2.14	\$0.02	\$13.42	-

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Table 1	Evisting	Related	imnact ree	s in Sar	i Francisco t	Intrastructure	Latenories	17013 FEE H	caresi
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Source: San Francisco Citywide Development Impact Fee Register, January 1, 2013, and the San Francisco Planning Department.

1. Table 1 focuses on the four infrastructure categories analyzed in this nexus report. It does not include all fees included in Article 4 of the Planning Code (for example, it omits transit fees and affordable housing fees), or expenditures that are analyzed elsewhere (for example, it omits library fees, program administration, and transit fees).

2. The City annually adjusts all developer impact fees using an Annual Infrastructure Construction Cost Inflation estimate (AICCIE), as per Article 4 of the Planning Code.

The residential fees range across the neighborhoods from no fee (i.e., neighborhoods without community infrastructure fees) to almost \$18 per GSF; the commercial fees range across the neighborhoods from no fee (i.e.,

⁴ Apportionment of community infrastructure fees is based on the Planning Code (Section 4), as provided by Kearstin Dischinger, Senior Community Development Specialist of the Planning Department, in a spreadsheet entitled max_fee_by Category_Planned.xls. This spreadsheet is appended for informational purposes.

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neighborhoods without community infrastructure fees) to more than \$15 per GSF. Two additional downtown fees exist for childcare and parks, of \$1.11 and \$2.21 per GSF. A transit impact fee of as much as \$13.30 per GSF is also charged citywide.⁵

STANDARDS-BASED NEXUS METHODOLOGY

Impact fees can be calculated several ways, but the foundation of all methodologies is determining an appropriate level of infrastructure for future development, the cost to provide this infrastructure, and a reasonable relationship between growth and cost, by which to apportion the cost burden.

With one exception, this study focuses on a standards-based approach, which relies on an explicit infrastructure LOS to derive a maximum supportable fee level. A per-unit provision standard is established by the City – for example, a certain number of acres of open space per person (or service population unit⁶) – and subsequent development must adhere to the standard. The nexus fee for development is based on development's share of the cost to provide this level of provision.⁷ Applying standards-based metrics to impact fees allows the City to streamline the fee analysis process, creating a consistent methodology across all infrastructure types that can be easily understood, repeated and updated as necessary. This streamlined approach reduces costs, and strengthens the link between new development and demand for new infrastructure. Recreation and open space, childcare, and streetscape and pedestrian infrastructure nexus fees are established using this standards-based approach.

The San Francisco Infrastructure Level of Service Analysis report sets the foundation for the nexus, by exploring various metrics and LOS standards for select infrastructure items, and by providing a comprehensive study of San Francisco's infrastructure elements, current LOS provision, long-term aspirations, and short-term infrastructure LOS targets. The short-term targets are the standards used for the nexus analysis. These standards were developed through a review of existing City policies, interviews with City departments, and research on existing precedents. Note that setting citywide standards for infrastructure LOS is a complex undertaking that few cities have undertaken rigorously, making San Francisco an exemplar in its nexus approach.⁸

A more traditional project-based approach, in contrast, takes a list of planned infrastructure projects, and bases the nexus fee on the apportionment of their cost. This project-based approach is used for bicycle infrastructure. For bicycle infrastructure, the SFMTA has developed a comprehensive policy document that outlines specific capital projects for bicycle infrastructure. At the direction of the agency and with the support of stakeholders, the nexus for bicycle infrastructure relies on this policy document (SFMTA's 2013 *Bicycle Strategy*).⁹ (Note that, although the bicycle nexus relies on a discrete list of projects rather than a per-population or per-service-population LOS, the cost is apportioned between residential and commercial development via service population. That is, the bicycle infrastructure requirements are determined by a project list (13 miles of upgraded bikeway, 13 upgraded

⁵ The Transit Impact Development Fee (TIDF) ranges from \$6.80 per GSF to \$13.30 per GSF, depending on the land use (Economic Activity Category or Subcategory), as per San Francisco Planning Code Section 4.11.3 (e).

⁶ Service population is discussed in more detail in the section, Additional Assumptions: Service Population.

⁷ As long as the standard is not above the existing LOS conditions (i.e. as long as the existing LOS is not deficient per the standard), new development may bear the full burden of providing the LOS associated with its development. When a standard *is* above the existing LOS conditions, the City may require the development to bear the portion of the cost related to its fair share of the cost. In this case, best practice dictates that the City should demonstrate how it will fund the remaining cost to elevate the existing infrastructure to the LOS standard. The City cannot charge new development to increase an LOS for existing residents.

⁸ San Diego applies a standards approach for park infrastructure and many California cities that are not built-out use level of service standards to inform master planned areas on the periphery of their respective cities.

⁹ While this document is still a draft, SFMTA staff directed the consultant to use it because SFMTA is developing the Capital Improvement Program (CIP) project list to be put forward for board approval in April 2014 based on this document. Although no plans exist to take the 2013 *Bicycle Strategy* to the board for adoption, the project list derived from it will be taken to the board for CIP approval in April 2014.

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intersections, etc.) as opposed to a per-service-population LOS; but, the cost of the bicycle infrastructure projects in the project list is allocated to development based on the increase in service population attributable to new development.)

INFRASTRUCTURE CATEGORIES

A nexus between development and maximum supportable impact fees has been determined for the following infrastructure types:



Recreation and open space



Streetscape and pedestrian infrastructure



Childcare



Bicycle infrastructure

All of these four infrastructure elements (recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure) represent areas where existing impact fees are charged – that is, areas identified by the City where development will require new capital investment.

CITYWIDE APPROACH TO IMPACT FEES

Although many existing impact fees result from the City's planning processes in various Area Plans, and thus are neighborhood-specific, the City seeks a nexus analysis that applies consistent nexus methodologies across varying fee programs and geographies. This nexus study is therefore conducted at a citywide level. While the City acknowledges that the actual implementation of fee programs may still vary based on specific considerations of individual Area Plans, a citywide nexus model provides a consistent nexus architecture that affords the City an over-arching structure and a program that can easily be administered and updated (with revised cost and demographic inputs) on a five-year basis.

INFRASTRUCTURE LOS

The LOS standards for each infrastructure element are shown in Table 2. Recreation and open space and streetscape and pedestrian infrastructure improvements are based on demographic projections through 2030, as a reasonable development timeframe, while childcare and bicycle improvements are based on shorter-term projections, due to the changing distribution of children in the city, and the proposed bicycle improvement strategy upon which the bike measures are built. In terms of childcare, because the number of children in San Francisco is projected to decrease after 2020, the childcare LOS provision is based on 2020 demographics to avoid under-providing childcare at the child population's projected peak.¹⁰ For bicycle infrastructure, SFMTA's *Bicycle Strategy*

¹⁰ Unlike the general population, the child population in San Francisco is projected to begin a slow decline within the next five to seven years. As a result, if longer-term projections were used, childcare facilities in the short-term would be under-provided. In addition, the City has many policies to encourage families to stay and live in San Francisco, such that the population of children may not necessarily decline as projected. A shorter timeframe to 2020 affords the opportunity to revisit the projections in several years without under-providing in the short-term. Avoiding short-term under-provision is especially prudent if the projected trend of a declining child population does not materialize.

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that outlines their proposed projects is based on a five-year timescale, and has been extrapolated to the nearest decade end.

Table 2 includes the infrastructure LOS for the infrastructure categories using a standards-based approach (recreation and open space, childcare, and streetscape and pedestrian infrastructure), and the capital improvements list for the infrastructure category using a projects-based approach (bicycle infrastructure).

|--|

Infrastruc	ture Element	LOS Standard / Capital Improvement	Measure	Target Year for Nexus Evaluation
474	Recreation and Open Space	LOS	 4.0 acres of open space / 1,000 service population units 3.5 acres of open space / 1,000 service population units 0.5 acres of improved open space / 1,000 service population units 	2030
t Ît	Childcare	LOS	 Childcare provided for 37% of demand for infant/toddler (age 0-2) care Childcare provided for 99.6% of demand for preschooler (age 3-5) care 	2020
X	Streetscape and Pedestrian Infrastructure	LOS	• 88 square feet of improved sidewalk / service population unit	2030
đ	Bicycle Infrastructure	Capital Improvements List	Complete build-out as per "Bicycle Plan Plus Scenario" of SFMTA's <i>Bicycle Strategy</i> (extrapolated through 2020) • Upgrade 13 miles of bikeway to premium facilities • Install bicycle signals at 13 intersections • Add 5,333 bike parking spaces • Pilot bike share program of 67 stations and 667 bicycles	2020

Source: AECOM San Francisco Infrastructure Level of Service Analysis report (March 2014)

GROWTH PROJECTIONS

The nexus analysis is predicated on a demographic forecast that helps determine the need for future infrastructure. The following population and employment projections from 2013 through 2030 (Table 3) were developed by the City and AECOM, based on U.S. Census, American Community Survey (ACS) data and information from the California Department of Finance (DOF). The projections below are consistently applied throughout all of the nexus analyses. Based on the low residential and commercial vacancy rates in San Francisco, it is reasonable to assume that population and employment growth will result in new physical development. ¹¹

¹¹ San Francisco's apartment vacancy rate is 3.1 percent according to a Reis Report by Justin Peterson entitled "San Francisco Apartment Sector Amongst the Strongest" (October 2012). San Francisco's office vacancy rate (approximately 11 percent) is the lowest in the US office market, according to rankings done by Jones Lang Lasalle in their report "Office Outlook: United States. Q2 2013". San Francisco's retail vacancy rate is reported as 2.7 percent (second quarter of 2013) by CoStar in their article "Market Trend: San Francisco's Retail Vacancy Decreases to 2.7%" (July 2013). Note that all markets, including the housing market and the office space market, have a natural rate of vacancy that allows movement within the system. Full (100 percent) absorption would result in an inflationary market. The vacancy rates in San Francisco's apartment, office, and retail markets are below common metrics of natural vacancy, making it a reasonable premise that there is a one-to-one relationship between population and employment growth and new physical development (Krainer, John. Natural Vacancy Rates in Commercial Real Estate Markets. Federal Reserve Bank of San Francisco. October 5, 2001; Belsky, Eric. Rental Vacancy Rates: A Policy Primer. National Association of Home Builders. Housing Policy Debate, Volume 3, Issue 3, 793-813. 1992.).

Year	2013	2020	2030
Population			
Total Population	820,585	872,451	947,625
Employment			
Jobs	600,740	677.531	706.848

Table 3. Population and Employment Projections for San Francisco (2010 - 2030)

Source: Overall population and employment taken directly from the San Francisco Planning Department 2013 projections received by AECOM on May 14, 2013 from Aksel Olson, Planner/Geographer in Citywide Information and Analysis Group, San Francisco Planning Department. Projections were given at five year intervals beginning in 2010, so AECOM used linear interpolation to arrive at 2013 estimates. Note: All values rounded to the nearest integer.

ADDITIONAL ASSUMPTIONS

In addition to the population and employment projections presented above, there are a number of other assumptions that are applied in the nexus analyses for each infrastructure area. For example, this nexus analysis ascribed demand for infrastructure on a gross square footage basis that is consistent with current density assumptions (residents or employees per GSF). These assumptions are summarized in Table 4.

*	Metric	Value	Source
*	Residential Assumptions		
A	Residents per service population unit	1	Service Population Concept Memorandum (September 24, 2013)
в	Residents per housing unit	2.32	American Community Survey 3-Year, 2000-2011, DP02: Selected Social Characteristics for San Francisco County
. C	GSF per average residential housing unit	1,156	Weighted average from Eastern Neighborhoods Impact Fee and Affordable Housing Analysis (2008) ¹
D	GSF per residential service population	498	C/B
	Commercial Assumptions	지않는 것	
Ē	Employees per service population unit (streetscape and pedestrian infrastructure; bicycle infrastructure)	0.5	Service Population Concept Memorandum (September 24, 2013)
F	Employees per service population unit (recreation and open space)	0.19	Service Population Concept Memorandum (September 24, 2013)
G	GSF commercial space per employee	327	San Francisco Planning Department assumptions received via email from Aksel Olsen, Planner/Geographer, on July 15, 2013
Н	GSF per commercial service population (streetscape and pedestrian infrastructure; bicycle infrastructure)	654	G/E
1	GSF per commercial service population (recreation and open space)	1,721	G/F

Table 4. General Nexus Assumptions

Source: AECOM, 2013; other sources as noted.

The GSF per average residential housing unit is calculated by dividing the average unit size of 925 net square feet by a building efficiency rate of 80 percent. A building's efficiency rate reflects the ratio of leasable or rentable area to gross floor area. The average unit size (925 square feet) and building efficiency rate (80 percent) assumptions are taken from the *Eastern Neighborhoods Impact Fee and Affordable Housing Analysis*, which Kearstin Dischinger, Senior Community Development Specialist with the San Francisco Planning Department has concluded still reflect current conditions. Kearstin Dischinger, in a meeting on July 16, 2013, directed the consultant to use this square footage and efficiency rate.
 Unlike the streetscape and pedestrian infrastructure and bicycle infrastructure categories which use a standard discount factor for employees of 0.5 to calculate service population, the frequency of use between residents and employees is adjusted downwards for recreation and open space to reflect the findings of a study performed by the Hausrath Economics Group. The study indicates that employees use park facilities at a rate of 0.19 times that of residents.¹² As a result, the service population for recreation and open space is calculated as one times the number of residents plus 0.19 times the number of employees. For a more detailed discussion of the service population concept, refer to the Service Population section of the report.

Service Population

Two of the included nexus methodologies (recreation and open space, and streetscape and pedestrian infrastructure) rely on the "service population" concept for their LOS. Service population is a relatively standardized concept, which determines the level of capital infrastructure demand placed on given infrastructure by additional development, including both residents and employees.¹³ Service population can be estimated either at a building level, by estimating the typical population and/or worker density of the building use, or at a citywide level. For purposes of this study, the city's total service population is calculated as one times the resident population plus 0.19 times the employment population (1:0.19 ratio) for recreation and open space, and, as one times the resident population plus half of the employment population (1:0.5 ratio) for streetscape and pedestrian infrastructure.

¹² Hausrath Economics Group, "Phoenix Park and Library EDU Factors Study". A Report to City of Phoenix Planning Department. September 1998. The park usage factor of 0.19 from the Hausrath study was applied to the San Francisco context by both the *Eastern Neighborhoods Impact Fee and Affordable Housing Analysis* and the 2008 *City and County of San Francisco Citywide Development Impact Fee Study*.

¹³ Service Population Concept Memorandum, September 24, 2013, listed in Appendix A and included in the accompanying background materials compact disc.

This approach evaluates infrastructure demand based on both place of residence and place of work. Under this model, resident-employees (i.e. persons that both live and work in San Francisco) are counted twice, once for their home location, and once for where they work. This methodology accounts for the infrastructure need generated both at their place of work and at their place of residence (e.g. required parks and sidewalks near their homes and near their offices). While employees require similar capital improvements (e.g. parks and sidewalks) as residents, the employee factor has been discounted (to 0.19 or to 0.5) to reflect a conservative approach to employee capital infrastructure demand. These 1:019 and 1:0.5 ratios serve as the basis for the service population calculations.

For streetscape and pedestrian infrastructure, the service population calculation discounts employees to 0.5, relative to residents (weighted as 1). This discounting represents an industry standard discount factor for employees in service population calculations.¹⁴ For recreation and open space, the service population calculation discounts employees further to 0.19, relative to residents (weighted as 1). This discounting represents the finding, as analyzed by the Hausrath Economics Group (see Footnote 12), that people require and use recreation and open space near their homes much more than near their workplace. As a result, the recreation and open space chapter applies a modified service population calculation which weights employees less than the standard (0.5) discount factor.

Note that although bicycle infrastructure relies on a project-based approach to determine bicycle infrastructure requirements, the nexus methodology for bicycle infrastructure uses the "service population" concept to apportion cost. The total cost for all bicycle infrastructure projects is allocated to new development based on new development's share of the growth in service population. In this case, the conventional service population calculation (of ascribing one unit to residents and 0.5 units to employees) is applied.

Administrative Costs

For each fee calculation, five percent of the calculated cost is added to cover administrative services, as directed by the San Francisco Planning Department, which oversees the fee calculation.¹⁵ Five percent reflects the average administrative cost across all citywide and neighborhood fees.¹⁶

Gross Square Feet

Consistent with current City practices, all fees are presented in terms of cost (\$) per gross square foot (GSF). For neighborhoods which have a considerably lower or higher residential efficiency rate¹⁷ than the 80 percent applied in the assumptions in Table 4, the Planning Department reserves the right to recalculate fees based on adjusted assumptions.

SUMMARY OF CITYWIDE IMPACT FEES

The impact fees determined in this nexus analysis are tabulated below (Table 5). The fees range from a few cents per square foot (bicycle infrastructure fee) to almost fifteen dollars per square foot (residential recreation and open space fee).

¹⁴ Service Population Concept Memorandum, September 24, 2013, listed in Appendix A and included in the accompanying background materials compact disc.

¹⁵ Administrative Cost Memorandum, November 4, 2013, listed in Appendix A and included in the accompanying background materials compact disc.

¹⁶ Five percent was used in the 2008 Citywide Development Impact Fee Study, as well as in the 2008 Eastern Neighborhoods Impact Fee and Affordable Housing Analysis.

¹⁷ A building's efficiency rate reflects the ratio of leasable or rentable area to gross floor area.

Table 5. Maximum Supportable Citywide Impact Fees per GSF, 2013

Citywide Nexus Fees						
Recreation and Open Space	:					
Residential (\$/GSF)	\$14.99					
Non-Residential (\$/GSF)	\$4.34					
Childcare						
Residential (\$/GSF)	\$1.86					
Non-Residential (\$/GSF)	\$1.58					
Streetscape and Pedestrian Infrastructure						
Residential (\$/GSF)	\$7.98					
Non-Residential (\$/GSF)	\$6.08					
Bicycle Infrastructure						
Residential (\$/GSF)	\$0.06					
Non-Residential (\$/GSF)	\$0.04					

Source: AECOM, 2013

Note: All values rounded to the nearest cent.

COMPARISON OF CITYWIDE IMPACT FEES WITH EXISTING IMPACT FEES

The calculated citywide impact fees support the existing impact fees in all categories. Additionally, all calculated citywide fees exceed the maximum existing neighborhood fee by at least 10%, as shown in Table 6. Note that both existing and maximum supportable citywide fees are expressed in \$/GSF.

Table 6. Comparing Maximum Supportable Citywide Fees to Existing Fees

	Maximum supportable Citywide Fee (determined by this Nexus)	Highest Existing Fee (2013 fee rates)	Percent of Maximum Supportable Nexus Recovered by Existing Fee (Existing/Proposed)
Recreation and Open Spa	ace		
Residential (\$/GSF)	\$14.99	\$8.85	59%
Non-Residential (\$/GSF)	\$4.34	\$2.21	51%
Childcare Infrastructure			
Residential (\$/GSF)	\$1.86	\$1.68	90%
Non-Residential (\$/GSF)	\$1.58	\$1.12	70%
Streetscape and Pedestri	an Infrastructure		
Residential (\$/GSF)	\$7.98	\$6.66	83%
Non-Residential (\$/GSF)	\$6.08	\$2.14	35%
Bicycle Infrastructure			
Residential (\$/GSF)	\$0.06	\$0.05	83%
Non-Residential (\$/GSF)	\$0.04	\$0.02	50%
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Source: AECOM, 2013

Note: All fee values rounded to the nearest cent; all percentages rounded to the nearest integer.



2. Recreation and Open Space

This chapter summarizes the nexus analysis for recreation and open space. After providing a brief background, this chapter will outline the relevant growth assumptions, the LOS standard developed in the associated *San Francisco Infrastructure Level of Service Analysis*, the methodology used to determine the nexus fee, and the final determination of the maximum supportable nexus fee.

INTRODUCTION

RECREATION AND OPEN SPACE BACKGROUND

Recreation and open space is a common, City-provided, public amenity. San Francisco, like most cities, aims to provide adequate quality open space for the broader public health and quality of life of its citizens and workforce. As new development occurs, it attracts new residents and employees, who, in turn, require new (or expanded and enhanced) open space. This relationship between new development, an influx of residents and workers, and a demand for open space provides the nexus for an impact fee.

The impact of new residential development on the need for open space is widely understood in California and development impact fees for open space are commonly imposed in many California jurisdictions. In addition to serving the residential population, the City has a longstanding commercial development impact fee, the Downtown Park Fee, initiated in 1985, which supports recreation space in the downtown area for the neighborhood's daytime employee population.¹⁸ In adopting the Downtown Park Fee, the Board of Supervisors recognized that continued office development in the Downtown increased the daytime population and created a need for additional public park and recreation facilities in the downtown. The Board recognized at that time that, while the open space requirements imposed on individual office and retail developments through the Planning Code addressed the need for plazas and other local outdoor sitting areas to serve employees and visitors in the district, such open space could not provide the same recreational opportunities as a public park. The City thus created the Downtown Park fund in order to provide the City and County of San Francisco with the financial resources to acquire and develop public park and recreation facilities necessary to serve the burgeoning daytime population in the Downtown. The City continued its commitment to insuring that recreation and open space facilities increased apace with new commercial development when it adopted open space fees on commercial development as a part of various Area Plans such as Market and Octavia, Eastern Neighborhoods, Balboa Park and Visitacion Valley (Table 1.)

¹⁸ Planning Code Section 412. http://www.amlegal.com/nxt/gateway.dll/California/planning/article4developmentimpactfeesandprojectr ?f=templates\$fn=default.htm\$3.0\$vid=amlegal:sanfrancisco_ca\$anc=JD_412

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Providing recreation and open space – such as baseball diamonds, soccer fields, parks, playgrounds, tennis courts, flower gardens, community gardens, and greenways – is a capital intensive undertaking, especially in San Francisco where land availability is low and land prices are high. Recreation and open space fees, levied on new development, are collected to fund the acquisition and construction of new or expanded recreation capacity for the additional residents and workers directly attributable to new development.

Note that the terms "park space", "recreation space" or "open space" may be used in this chapter as shorthand to denote any and all recreation and open space.

PURPOSE AND USE OF REVENUES

The primary purpose of the recreation and open space development impact fee revenue is to fund expansion of San Francisco's recreation capacity to meet the demand from new development. Recreation and open space capacity can be increased either through the acquisition and construction of new park land, or through capacity enhancements to existing open space. Both types of open space investments increase the capacity of San Francisco's open space network to accommodate new development. Examples of how development impact fees would be used include:

- Acquisition and construction of new park and recreation land;
- Lighting improvements to existing parks, which extend hours of operation on play fields and allow for greater capacity;
- Recreation center construction, or adding capacity to existing facilities; and
- Converting passive open space¹⁹ to active open space²⁰ through addition of trails, play fields, playgrounds, etc.

The recreation and open space impact fee aims to ensure that new development contributes its fair share of funding to recreation and open space. Because the LOS metric upon which the nexus is developed directly ties infrastructure to the service population, there is a clear relationship between new development, which increases housing and employment space, and an increase in demand for recreation capacity.

As with all impact fees, the fee may not be used to address existing infrastructure deficiencies, and, as such, no portion of the funds will be used for RPD's deferred maintenance tasks. Unlike capacity enhancements that make the open space usable by more people, deferred maintenance efforts simply restore open space to its initial capacity. For example, as noted above, a park enhancement might be adding lighting to a tennis court, which extends the effective hours of operation of the tennis court, allowing more people to use the court. By contrast, reflooring a tennis court as part of a maintenance effort simply maintains the tennis court's capacity, and thus would not be a permitted use of funds in the development impact fee context.

This nexus analysis assumes that the City will fund 100 percent of the development-based demand for open space through the fee. This study estimates the maximum supportable fee based on the relationship between the cost to provide open space and the LOS provision to accommodate new development. However, the City may choose to adopt a lower fee as appropriate.

¹⁹ Lawn or forested areas dedicated for "general enjoyment of outdoors", as per RPD's *Parks Acquisition Policy* (August 2011).
²⁰ Recreational space construct to accommodate "team sports and athletics, children's play areas, courses and courts, bike, pedestrian and equestrian paths", as per RPD's *Parks Acquisition Policy* (August 2011).

NEXUS DETERMINATION

The maximum supportable fee calculation for recreation and open space infrastructure combines the proposed recreation and open space LOS metric with residential growth projections and the cost to provide recreation and open space.

LOS METRIC

Although recreation and open space infrastructure comprises a wide range of components, from playgrounds, lawn areas and recreation centers, to baseball diamonds and forested areas, the LOS metric put forth in the *San Francisco Infrastructure Level of Service Analysis* – acres of open space per service population unit – encompasses, undifferentiated, all types of park-related improvements.

As noted in the *San Francisco Infrastructure Level of Service Analysis*, the City is currently responsible for providing 4.0 acres of open space per 1,000 service population units, and aims to maintain this provision into the future.²¹ This metric assumes that for each new service population unit, the City will provide an equivalent level of service, whether it comes in the form of new open space or capacity improvements to existing open space (see Nexus Methodology & Fee Calculation section below for more detail).

GROWTH PROJECTIONS

The development horizon for recreation and open space is 2030. Between 2013 and 2030, San Francisco is projected to house 127,040 more people and employ 106,108 more workers (Table 7).

²¹ City-provided park land includes land owned by the Recreation and Parks Department, the Department of Public Works, the Port, and the Redevelopment Agency/Successor Agency to the San Francisco Redevelopment Agency.

	2013	2030	Growth (2013 - 2030)	Percent Increase
Population				
Population	820,585	947,625	127,040	15%
Employment				
Jobs	600,740	706,848	106,108	18%
Service Population				
Service population ¹	934,726	1,081,926	147,200	16%

Table 7. Growth Projections for Recreation and Open Space (2013 - 2030)

Source: Overall population and employment taken directly from the San Francisco Planning Department 2013 projections from Aksel Olsen, Planner/Geographer in Citywide Information and Analysis Group, received May 14, 2013. See appended documents for files. Projections were given at five year intervals beginning in 2010, so AECOM used linear interpolation to arrive at 2013 estimates. Note: all values are rounded to the nearest integer.

1. Service population is a weighted sum of residents and employees. Unlike the streetscape and pedestrian infrastructure and bicycle infrastructure categories which use a standard discount factor for employees of 0.5 to calculate service population, the frequency of use between residents and employees is adjusted downwards for recreation and open space to reflect the findings of a study performed by the Hausrath Economics Group. The study indicates that employees use park facilities at a rate of 0.19 times that of residents.²² As a result, the service

Economics Group. The study indicates that employees use park facilities at a rate of 0.19 times that of residents.²² As a result, the service population for recreation and open space is calculated as one times the number of residents plus 0.19 times the number of employees. For a more detailed discussion of the service population concept, refer to the Service Population section of the report, under the Additional Assumptions section.

NEXUS METHODOLOGY & FEE CALCULATION

The fee calculation methodology (Table 8) calculates the total cost of increasing open space acreage for the new service population (2013-2030), and distributes the cost between residential and non-residential land uses based on their associated contributions to total incremental service population growth. The residential fee is based on the percentage of service population units arising from the new resident population; the non-residential (commercial) fee is based on the percentage of service population units arising from the increase in employee population.

Note that, to maintain the LOS at 4.0 acres of open space per 1,000 service population units, an equivalent of 566 new acres of open space would need to be constructed (Table 8, Row G). Given the size of San Francisco, the building density, and expensive land costs, constructing 566 new acres of open space within San Francisco is infeasible.²³ RPD has determined that it can reasonably acquire 55 new acres of open space within San Francisco. The remaining 511 acres demanded by the LOS (566 minus 55) will be accommodated not through the construction of new park acres, but through the capacity improvement of existing acres.²⁴ The capacity

Study.
 ²³ RPD staff members Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, and Taylor Emerson, Analyst, noted in meetings that RPD could not feasibly acquire and construct 566 acres of new open space within San Francisco. Dawn Kamalanathan confirmed this assertion in an email dated February 13, 2014.
 ²⁴ If land were available for 566 acres of new open space in San Francisco, developers would be charged the acquisition and

²⁴ If land were available for 566 acres of new open space in San Francisco, developers would be charged the acquisition and improvement cost (\$9,365,400 per acre for acquisition (Table 8, Row J) plus \$939,197 per acre for capacity improvement (Table 8, Row K)) for the full 566 acres. Given the constraints, the stated approach of charging developers the full cost (acquisition plus improvement) for only 55 acres, and a capacity improvement cost only for the remaining acres (511) represents a discounted nexus and more accurately reflects how much land RPD will acquire and improve.

²² Hausrath Economics Group, "Phoenix Park and Library EDU Factors Study". A Report to City of Phoenix Planning Department. September 1998. The park usage factor of 0.19 from the Hausrath study was applied to the San Francisco context by both the San Francisco Eastern Neighborhoods Nexus Study and the 2008 City and County of San Francisco Citywide Development Impact Fee Study.
improvements of existing acres must add capacity to the existing land (refer to Purpose and Use of Revenues section above).²⁵

÷	Measure	Value	Source/Calculation
Service F	Population		
А	Total service population projected for 2030	1,081,926	Table 7
В	Total projected service population growth (2013-2030)	147,200	Table 7
Unit Con	versions		
С	Residential (GSF/service population)	498	Table 4
D	Commercial (GSF/service population)	1,721	Table 4
Metric			
Е	Total acres of open space (all City owners, 2013)	3,762	RPD ¹
F	Acres of park improvements per 1,000 Service Population Units	4.0	San Francisco Infrastructure Level of Service Analysis (March 2014)
Cost			
G	Incremental acres of open space required to maintain LOS (2013-2030)	566	A / 1000 * F - E
Н	Feasible new acres of open space (2013-2030)	55	RPD ²
I	Acres of open space to be improved (2013-2030)	511	G-H
J	City estimate of unit acquisition cost (\$/acre of open space acquired)	\$9,365,400	RPD Cost Assumptions Memorandum (March 2014)
ĸ	City estimate of unit improvement cost (\$/acre of open space improved)	\$939,197	RPD Cost Assumptions Memorandum (March 2014)
L	Total cost for new open space	\$566,753,000	H*(J+K)
M	Total cost for improved open space	\$479,930,000	I*K
N	Cost attributable to incremental growth	\$1,046,683,000	L + M
0	Administrative costs (5% of fee)	\$52,334,000	Administrative Cost Memorandum (November 4, 2013)
Р	Total attributable cost with administrative costs	\$1,099,017,000	N+0
Nexus Fe	ee Maximums		
Resident	ial (\$/GSF)	\$14.99	P/(B*C)
Non-Res	idential (\$/GSF)	\$4.34	P/(B*D)

Table 8. Nexus Methodology for Recreation and Open Space Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values (except those specified by the City, i.e. Lines M and N, and the nexus fee maximums) are rounded to the nearest thousand. Nexus fee maximums are rounded to the nearest cent.

1. RPD staff members Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, and Taylor Emerson, Analyst, noted in a meeting on November 14, 2013, that RPD owns 3,437.28 acres of open space within San Francisco, and that other City agencies (the Port, DPW, and the Redevelopment Agency/Successor Agency to the San Francisco Redevelopment Agency) own another 324.4 acres of open space within San Francisco, for a total of 3,762 acres of open space within San Francisco.

2. RPD staff members Dawn Kamalanathan, Planning Director, and Stacey Bradley, Planner, advised in meetings that RPD could feasibly acquire and construct 55 new acres of open space. Dawn Kamalanathan confirmed this via email dated February 13, 2013.

²⁵ To fully maintain the LOS, the capacity improvements would need to double the open space capacity. Capacity improvements to parks vary in effectiveness, with typical enhancements improving park capacity by 20 to 30 percent, according to RPD staff (Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, via email received January 10, 2014, from Kearstin Dischinger, Senior Community Development Specialist of the Planning Department). Therefore, improvement acreage and cost represents a conservative, discounted nexus. One of the challenges with the application of this approach is that it will become difficult to measure how the LOS has been maintained moving forward. The Planning Department has advised AECOM that it will work with RPD to develop a clear set of equivalency units, which identify the relationship between improvements and increased capacity. These equivalencies will help ensure that the fees are used to directly address proportional capacity increases.

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NEXUS FINDINGS

Based on the approach summarized in Table 8, the maximum estimated cost per residential square foot is \$14.99 per gross square foot, and the estimated non-residential fee is \$4.34 gross square foot.

As Table 9 demonstrates, both determined maximum supportable fees are above the highest existing fee for recreation and open space. The highest existing recreation and open space fees recover 50 to 60 percent of the maximum supportable nexus.

Table 9. Comparing Proposed	Maximum Supportal	ole Recreation and Open	I Space Fees t	o Existing (2013)	Fees

	Proposed (Max)	Existing (Max)	Percent of Maximum Supportable Nexus Recovered by Existing Fee (Existing/Proposed)	Proposed Max > 10% Above Existing
Residential (\$/GSF)	\$14.99	\$8.85	59%	YES
Non-Residential (\$/GSF)	\$4.34	\$2.21	51%	YES



3. Childcare

This chapter summarizes the nexus analysis for childcare infrastructure. After providing a brief background, this chapter will outline the relevant growth assumptions, the LOS standard developed in the associated *San Francisco Infrastructure Level of Service Analysis*, the methodology used to determine the nexus fee, and the final determination of the nexus fee.

INTRODUCTION

CHILDCARE SPACE BACKGROUND

For families with children – especially those with children under the age of thirteen – childcare is a key concern. In San Francisco particularly, with high housing costs, many families have working parents and, therefore, require non-parent childcare. The City recognizes the importance of childcare as a community-serving amenity, and first adopted a childcare inclusionary zoning ordinance with an in-lieu fee option in 1986 as part of the Downtown Plan.²⁶ In addition to the City's childcare ordinance, there are four City Areas with Community Infrastructure Impact Fees that include a childcare component – Market & Octavia, the Eastern Neighborhoods, Visitacion Valley, and Balboa Park. These fees are used to help provide facilities for childcare demand resulting from new commercial and residential developments. The City will continue to plan for resident and employee childcare needs and articulate this commitment in local policy.

As new development occurs, it attracts new residents and employees, some of whom have children who require non-parent childcare. This relationship between new development, an influx of residents and workers, and a demand for childcare facilities provides the nexus for an impact fee. While childcare is not a mandated public service, the City government is involved in some capacities in the provision of licensed childcare options. Childcare fees, levied on new development, are collected to help fund childcare slots in the city, demand for which is directly attributable to new development.

²⁶ The ordinance applies to office and hotel development in the Downtown Area of the General Plan and the 2013 fee level is \$1.11 per gross square foot. The City's ordinance establishes a separate fund for the collection of fee revenues, called the Child Care Capital Fund. Under this ordinance, "all monies in the fund shall be used solely to increase and/or improve the supply of child care facilities affordable to households of low and moderate income" (Section 414 of the City Planning Code). Since adoption, the City has collected \$7.1 million in childcare in-lieu fees (through Fiscal Year 2010-2011). During the same time period, the Child Care Capital Fund has expended \$6.5 million. The City currently contracts with the Low Income Investment Fund (LIIF) to administer the expenditures of the Fund (FY 2010-2011 Development Impact Fee Report, Controller's Office, City and County of San Francisco, December 1, 2011).

PURPOSE AND USE OF REVENUES

The primary purpose of the childcare development impact fee is to fund expansion of San Francisco's childcare capacity to meet the demand from new development. That is, impact fee revenues are intended to be used to mitigate the childcare demands of the increasing population. Monies from the childcare impact fee may only be used to fund capital childcare projects and facilities.

Through discussions with City staff, it was determined that, while there is a need for additional school-age childcare capacity in the City, the needs are for operations assistance, not for additional facilities. After-school care is typically provided at school sites, using school facilities. Given that impact fee revenues must be spent on capital costs to maintain or increase the supply of facilities, they are not an appropriate source of funding for expanding after-school care capacity. The City does not intend to assist in the creation of new facilities providing after-school care; instead, the City intends to use other funding sources to assist the operation of after-school programs. Due to the fact that childcare impact fees are limited to capital improvements, this analysis is limited to infant, toddlers, and preschool-age children only and does not address the childcare needs of school-age children (ages 6 to 17).

This study estimates the maximum supportable fee based on the relationship between the cost to provide childcare and the LOS provision to accommodate new development. However, the City may choose to adopt a lower fee as appropriate.

NEXUS DETERMINATION

The maximum supportable fee calculation for childcare combines the proposed childcare LOS metrics with residential growth projections and the cost to provide licensed childcare.

LOS METRIC

Two LOS metrics, developed with the City and described in detail in the *San Francisco Infrastructure Level of Service Analysis,* are applied in this fee determination: (1) childcare demand accommodation for infants and toddlers (ages 0 to 2), and (2) childcare demand accommodation for preschoolers (ages 3 to 5). In both cases, the LOS target that the City aims to achieve in the relevant timeframe, and which will be applied in the calculation of the maximum supportable development impact fee, is to maintain the existing level of service provision.

In terms of infant and toddler childcare, the existing number of childcare slots available represents capacity for 37 percent of the infant and toddler childcare demand in the city. For preschoolers, the current number of childcare slots available in the city represents capacity for 99.6 percent of the preschool childcare demand in the city.²⁷ The City aims to maintain this provision into the future as the population and workforce grows, providing capacity for 37 percent of infant and toddler childcare demand and capacity for 99.6 percent of preschooler childcare demand.

GROWTH PROJECTIONS

The development horizon for childcare is 2020. This shortened timeframe, compared to the 2030 timeframe used for analysis of recreation and open space and streetscape and pedestrian infrastructure, is used for childcare because of irregularities in the projected growth trends for children in San Francisco. Unlike the general population, which is projected to increase steadily, the child population in San Francisco is projected to rise through 2020, and then begin a slow decline over the following decade.²⁸ Nonetheless, while the population of

²⁸ California Department of Finance P-3: State and County Total Population Projections by Race/Ethnicity and Detailed Age, 2010-2060.

²⁷ Childcare Demand Estimates for Licensed Care are calculated in the 2014 *San Francisco Infrastructure Level of Service Analysis* report (Appendix: Childcare Demand Calculations).

children is projected to decline after 2020, the City has many policies to encourage families to stay and live in San Francisco, such that the population of children may not necessarily decline as projected. A shorter timeframe to 2020 affords the opportunity to revisit the projections in several years without under-providing in the short-term. Avoiding short-term under-provision is especially prudent if the projected trend of a declining child population does not materialize.

	2013	2020	Growth (2013 - 2020)	Percent Increase
Population				
Population	820,585	872,451	51,866	6%
Employment				
Jobs	600,740	677,531	76,791	13%
Childcare Demand Estimates (for Licensed Care) ¹	la en l'entre provins de la com la factoria de la compositione Santa en la compositione de <u>la comp</u> ositione de la compositione de Compositione de la compositione de la composi			
Infants/Toddlers Requiring Care in San Francisco	8,005 ²	10,534	2,529	32%
Preschoolers Requiring Care in San Francisco	14,717 ³	17,002	2,285	17%

Table 10. Growth Projections and Demand Estimates for Childcare (2013 – 2020)

Source: Overall population and employment taken directly from the San Francisco Planning Department 2013 projections from Aksel Olsen, Planner/Geographer in Citywide Information and Analysis Group, received May 14, 2013. See appended documents for files. Projections were given at five year intervals beginning in 2010, so AECOM used linear interpolation to arrive at 2013 estimates.

Note: All values rounded to the nearest integer.

1. Childcare Demand Estimates for Licensed Care are calculated in the 2014 San Francisco Infrastructure Level of Service Analysis report, (Appendix: Childcare Demand Calculations). Note that childcare demand numbers are rounded to the nearest integer. Note also that these totals represent demand for childcare in San Francisco. Some San Francisco residents with children are employed outside of San Francisco, and demand childcare outside of San Francisco. Some people with children, who are employed in San Francisco but live elsewhere, demand childcare outside of San Francisco. These childcare demands of San Francisco residents and employees for childcare outside of San Francisco are not included in the totals above.

2. Of the 8,005 infants and toddlers requiring care in San Francisco, 4,144 are *resident* infants and toddlers (i.e. the children of San Francisco residents; see A in Table 11), and 3,861 are *non-resident* infant and toddlers (i.e. the children of people who work in San Francisco but live elsewhere; see B in Table 11). These demand estimates are calculated in the 2014 *San Francisco Infrastructure Level of Service Analysis* report (Appendix: Childcare Demand Calculations).

3. Of the 14,717 preschoolers requiring care in San Francisco, 10,878 are *resident* preschoolers (i.e. the children of San Francisco residents; see C in Table 11), and 3,839 are *non-resident* preschoolers (i.e. the children of people who work in San Francisco but live elsewhere; see D in Table 11). These demand estimates are calculated in the 2014 *San Francisco Infrastructure Level of Service Analysis* report (Appendix: Childcare Demand Calculations).

Unlike other infrastructure categories, which are required by residents and employees at multiple locations (both at home and at work), childcare facilities are required in only one location per child in need of care. As a result, an LOS based on service population (like recreation and open space, and streetscape and pedestrian infrastructure) is not relevant to childcare.²⁹ Instead, the childcare nexus is based on future childcare demand estimates. Between

²⁹ In the service population calculation, both residents and employees are counted (residents at a weight of one and employees at a discounted weight). A resident-employee – i.e. someone who both lives and works in San Francisco – would be counted more than once. For recreation and open space and streetscape and pedestrian infrastructure, this "double-counting" represents the fact that a person requires, for example, parks and sidewalks at home as well as at work; for childcare, because a childcare slot is required only *either* at home or at work, this "double-counting" would overestimate the infrastructure requirements. Therefore, a childcare LOS cannot be based on the service population calculation like recreation and open space and streetscape and pedestrian infrastructure.

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2013 and 2020, San Francisco is projected to generate demand for 2,529 new licensed infant and toddler childcare slots and 2,285 new licensed preschooler childcare slots.³⁰

NEXUS METHODOLOGY & FEE CALCULATION

The childcare nexus analysis seeks to estimate the cost of maintaining the current LOS for childcare in the city as the demand for childcare grows over time (as population and employment grows), and to assign this cost to residential and non-residential construction on a per-square foot basis. Specifically, the childcare nexus analysis applies the existing ratio of capacity to demand by age group to the new childcare demand expected in the city over the next seven years to estimate the increased need for childcare spaces in the city. It then calculates the capital costs required to provide these childcare spaces to accommodate the new population (at the same ratio of capacity to demand). Lastly, the costs are assigned to new housing units and new non-residential development on a per-square-foot basis. Residential development assumes the cost of providing childcare that is required near the home, while commercial development assumes the cost of providing childcare that is required near the place of work. Based on survey data collected for the Child Care Planning and Advisory Council (CPAC) San Francisco Child Care Needs Assessment report, 80.5 percent of resident parents prefer childcare near their home, while 19.5 percent of resident parents prefer childcare near their place of work.³¹ Non-resident parents who require childcare in San Francisco are assumed to require childcare at their place of work.³² Based on these childcare location preferences, as shown in Table 11, residential development assumes 42 percent of the cost of providing infant and toddler care and 60 percent of the cost of providing preschooler care; non-residential development assumes 58 percent of the cost of providing infant and toddler care and 40 percent of the cost of providing preschooler care.

³⁰ See the San Francisco Infrastructure Level of Service Analysis report (Appendix: Childcare Demand Calculations), which contains a detailed summary of childcare demand calculations and assumptions for both 2013 and future (2020) demand.

³¹ Survey data from the Resource and Referral Agency Parent Follow-up Survey (2007) indicates that 71 percent of parents prefer childcare at home, while 10 percent of parents prefer childcare at work (or en route to work). The remaining 19 percent prefer childcare either on the way to work or on the way home, near a sibling's school, or some other location. This outstanding 19 percent was apportioned equally between 'home' and 'work' designations for the purposes of this analysis, resulting in the assumption that 80.5 percent of parents prefer childcare near the home, while 19.5 percent of parents prefer childcare near their place of work. See CPAC San Francisco Child Care Needs Assessment Report, 2007 (Section V. Parent Choice).

³² Non-resident parents who require childcare in San Francisco have homes outside San Francisco. Since they are demanding childcare in San Francisco, they are assumed to require care near their place of work. More detail about non-resident parents who require childcare in San Francisco is included in the San Francisco Infrastructure Level of Service Analysis report, Appendix Childcare Demand Calculations.

	Measure	Value	Source/Calculation
Infant	-Toddlers (0-2) Requiring Care in San Francisco		
А	Resident-Children	4,144	
В	Non-Resident-Children	3,861	Table To (see Table Note 2)
Presc	hoolers (3-5) Requiring Care in San Francisco		
C Resident-Children		10,878	
D	Non-Resident-Children	3,839	
Childe	care Location		
E	Childcare near home	80.5%	CPAC San Francisco Child Care Needs
F	Childcare near work	19.5%	Choice)
Infant	-Toddlers (0-2) Childcare Demand Attribution		
Childo	are Attributable to Residential Development	42%	(A * E) / (A + B)
Childcare Attributable to Non-Residential Development		58%	(A * F + B) / (A + B)
Presc	hooler (3-5) Childcare Demand Attribution		
Childo	are Attributable to Residential Development	60%	(C * E) / (C + D)
Childo	are Attributable to Non-Residential Development	40%	(C * F + D) / (C + D)

Table 11. Apportionment of Childcare Demand Between Residential and Non-Residential Development

Source: AECOM, 2013

Note: Values in Lines A to D represent 2013 demand estimates (see Table 10); values in lines E and F represent childcare location information from the 2007 CPAC San Francisco Child Care Needs Assessment Report (see Footnote 31). The childcare demand attribution percentages calculated based on these values are assumed to be relatively constant over time. All values rounded to the nearest integer, except for lines E and F, which are rounded to the nearest tenth.

	Measure	Value	Source/Calculation
Service	Population		
A	Total new infants and toddlers (2013-2020)	2,529	Table 10
Metric			
В	% of Capacity for Infant and Toddler Care Demand (0-2)	37%	LOS Metric
Cost	(김희) (16) (16) (16) (16) (16) (16) (16) (16		
С	Incremental # of childcare spaces (2013-2020)	936	А*В
D	City estimate of unit cost (\$/childcare space)	\$26,250	LIIF, OECE ¹
E	Total cost for new childcare spaces	\$24,570,000	C*D
F	Cost attributable to incremental growth	\$24,570,000	100% E ⁴
G Administrative costs (5% of fee)		\$1,229,000	Administrative Cost Memorandum (November 4, 2013)
Н	Total attributable cost with administrative costs	\$25,799,000	F+G
Attribut	able Amounts		
1	Percent attributable to residential development based on preferred childcare location	42%	Table 11
J	Percent attributable to commercial development based on preferred childcare location	58%	Table 11
К	Amount attributable to residential development	\$10,836,000	H*Ì
L	Amount attributable to non-residential development	\$14,963,000	H*J
Unit Co	nversions		
М	Total new estimated residential development (GSF)	25,829,000 ²	See Table Note 2.
N	Total new estimated commercial development (GSF)	25,111,000 ³	See Table Note 3.
Nexus	Fee Maximums		
Reside	ntial (\$/GSF)	\$0.42	К/М
Non-Re	sidential (\$/GSF)	\$0.60	L/N

Table 12. Nexus Methodology for Infant and Toddler Childcare Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values (except those specified by the City, i.e. Line D, and the nexus fee maximums) are rounded to the nearest thousand. Nexus fee maximums are rounded to the nearest cent.

1. This amount was determined by Asian Neighborhood Design, with updated cost estimates from the San Francisco Child Care Facilities Interagency Committee. As of 2013 (per email dated October 3, 2013 from Graham Dobson, Administrative Analyst for Office of Early Child Care and Education), the average cost of new construction per childcare space is estimated to be \$350 per square foot. Licensing requires 35 square feet indoors per child and 75 square feet outdoors per child; however LIIF uses 75 square feet per child both indoor and outdoor as a measure of a quality child care environment. The resulting fee is \$26,250 (\$350 per square foot multiplied by 75 square feet). This same cost is used regardless of age of children served.

2. Estimated new residential development is calculated at the average GSF per residential person (498, see Table 4) times the total 2013-2020 new residential population (51,866, Table 10).

3. Estimated new commercial development is calculated at the average GSF per commercial employee (327, see Table 4) times the total 2013-2020 new employee population (76,791, Table 10).

4. Refer to the report section entitled Growth Projections for a discussion of the one-to-one relationship between population and employment growth and physical development.

	Measure	Value	Source/Calculation
Service	Population		
A	Total new preschool age children (2013-2020)	2,256	Table 10
Metric	이 가지 않는 것이 안 한 것이 있는 것이 것이 있는 것이 있 같은 것이 같은 것이 있는 것이 없는 것이 있는 것이 있는 것이 있는 것이 있는 것이 없는 것이 있는 것이 있는 것 같은 것이 같은 것이 있는 것이 없는		
В	% of Capacity for Preschool Age Care Demand (3-5)	99.6%	LOS Metric
Cost			
<u> </u>	Incremental # of childcare spaces (2013-2020)	2,247	
<u> </u>	City estimate of unit cost (\$/childcare space)	\$20,250	
E	I otal cost for new childcare spaces	\$58,984,000	
F	Cost attributable to incremental growth	\$58,984,000	100% E
G	Administrative costs (5% of fee)	\$2,949,000	Administrative Cost Memorandum (November 4, 2013)
Н	Total attributable cost with administrative costs	\$61,933,000	F+G
Attribut	able Amounts		
1	Percent attributable to residential development based on preferred childcare location	60%	Table 11
J	Percent attributable to commercial development based on preferred childcare location	40%	Table 11 .
к	Amount attributable to residential development	\$37,160,000	H*I
· L	Amount attributable to non-residential development	\$24,773,000	H*J
Unit Co	nversions		
М	Residential (GSF/residential service population)	498	Table 4
N	Total new residential population (2013-2020)	51,866	Table 10
0	Total new estimated residential development (GSF)	25,829,000	M * N
Р	Commercial (GSF/employee)	327	Table 4
Q	Total new employee population (2013-2020)	76,791	Table 10
R	Total new estimated commercial development (GSF)	25,111,000	P*Q
Nexus	Fee Maximums		
Reside	ntial (\$/GSF)	\$1.44	к/о
Non-Re	sidential (\$/GSF)	- \$0.99	L/R

Table 13. Nexus Methodology for Preschooler Childcare Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values (except those specified by the City, i.e. Line D, and the nexus fee maximums) are rounded to the nearest thousand.

1. This amount was determined by Asian Neighborhood Design, with updated cost estimates from the San Francisco Child Care Facilities Interagency Committee. As of 2013 (per email dated October 3, 2013 from Graham Dobson, Administrative Analyst for Office of Early Child Care and Education), the average cost of new construction per childcare space is estimated to be \$350 per square foot. Licensing requires 35 square feet indoors per child and 75 square feet outdoors per child; however LIIF uses 75 square feet per child both indoor and outdoor as a measure of a quality child care environment. The resulting fee is \$26,250 (\$350 per square foot multiplied by 75 square feet). This same cost is used regardless of age of children served.

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NEXUS FINDINGS

Based on the above methodology, the maximum estimated nexus is \$1.86 per gross square foot for residential buildings and \$1.59 per gross square foot for non-residential buildings (Table 14). Charging both residential and commercial development the maximum supportable fee would not result in double-counting the impact on childcare because the total impact has been allocated proportionally to the two development types (as per Table 11).

Table 14. Maximum Supportable Impact Fees for Childcare

	Maximum supportable Citywide Fee				
Childcare for Infant and Toddler Care Demand (0-2)					
Residential (\$/GSF)	\$0.42				
Non-Residential (\$/GSF)	\$0.60 .				
Childcare for Preschooler Care (3-5)					
Residential (\$/GSF)	\$1.44				
Non-Residential (\$/GSF)	\$0.99				
Total Childcare Fee					
Residential (\$/GSF)	\$1.86				
Non-Residential (\$/GSF)	\$1.59				

Source: AECOM, 2013

Note: All values rounded to the nearest cent.

As Table 15 demonstrates, the highest current fees are less than the maximum amount supported by the nexus analysis. The highest existing residential nexus fee represents 90 percent of the maximum supportable amount, and the highest existing non-residential fee represents 70 percent of the maximum supportable amount.

Table 15. Comparing Proposed Maximum Supportable Childcare Fees to Existing (2013) Fees

	Proposed (Max) Existing (Max		Percent of Maximum Supportable Nexus Recovered by Existing Fee (Existing/Proposed)	Proposed Max > 10% Above Existing	
Residential (\$/GSF)	\$1.86	\$1.68	90%	YES	
Non-Residential (\$/GSF)	\$1.59	\$1.12	70%	YES	

Source: AECOM, 2013

Note: All fee values rounded to the nearest cent; all percentages rounded to the nearest integer.



4. Streetscape and Pedestrian Infrastructure

This chapter summarizes the nexus analysis for streetscape and pedestrian infrastructure. After providing brief background, this chapter will outline the relevant growth assumptions, the LOS standard developed in the associated *San Francisco Infrastructure Level of Service Analysis*, the methodology used to determine the nexus fee, and the final determination of the nexus fee.

INTRODUCTION

STREETSCAPE AND PEDESTRIAN INFRASTRUCTURE BACKGROUND

Streetscape and pedestrian infrastructure encompasses a wide range of right-of-way facilities, and plays an important role in the City's transportation goals, health and safety promotion, and environmental objectives. In 2010, the City of San Francisco published the Better Streets Plan (BSP) with design and maintenance guidelines for the pedestrian environment. Constructing "complete streets"³³ – considering safety, creation of social space on the sidewalk, and pedestrian aesthetic – is broadly the main motivator underlying the BSP recommendations. City stakeholders rely heavily on the BSP as their foremost streetscape policy document, representing thorough analysis and much design and engineering consideration.

As new development occurs, it attracts new residents and employees, who, in turn, require new (or expanded and improved) streetscape and pedestrian infrastructure. This relationship between new development, an influx of residents and workers, and a demand for streetscape and pedestrian infrastructure provides the nexus for an impact fee. Providing streetscape and pedestrian is a capital intensive undertaking. Streetscape and pedestrian infrastructure fees, levied on new development, are collected to help fund the construction of new streetscape and pedestrian infrastructure for the additional residents and workers directly attributable to new development.

³³ Complete Streets are defined as streets which "are safe, comfortable, and convenient for travel for everyone, regardless of age or ability – motorists, pedestrians, bicyclists, and public transportation riders." Metropolitan Transportation Commission, "MTC One Bay Area Grant: Complete Streets Policy Development Workshop." 16 October 2012. Section 2.4.13 of San Francisco's Public Works Code outlines San Francisco's complete streets policy, which includes the construction of transit, bicycle, stormwater, and pedestrian environment improvements, where pedestrian environment improvements are defined as sidewalk lighting, pedestrian safety measures, traffic calming devices, landscaping, and other pedestrian elements as defined in the Better Streets Plan.

Note that the terms "streetscape" or "pedestrian infrastructure" may be used in this section as shorthand to denote both streetscape and pedestrian infrastructure. Streetscape and pedestrian infrastructure includes sidewalk space and relevant streetscape and pedestrian amenities in that space, such as lighting, pedestrian signals, street trees, bulb-outs, sidewalk furniture, and any other pedestrian elements defined in the Better Streets Plan (BSP) or Section 2.4.13 of San Francisco's Public Works Code.

PURPOSE AND USE OF REVENUES

The primary purpose of the streetscape and pedestrian infrastructure development impact fee is to fund capital improvements to San Francisco's streetscape and pedestrian infrastructure. As discussed in the BSP, the City aims to improve the pedestrian environment for all of San Francisco's residents and employees. The impact fees will be used to make improvements to San Francisco's pedestrian infrastructure. Acceptable uses of the fees include (but are not limited to) sidewalk paving, lighting installation, pedestrian signalization of crosswalks or intersections, street tree planting, bulb-out construction, street furnishing, landscaping, traffic calming, and other streetscape improvements cited in the BSP or Public Works Code (Section 2.4.13).

In addition to the streetscape and pedestrian infrastructure fee analyzed here, Planning Code Section 138.1 contains urban design requirements that authorize the Planning Department to require a project to provide physical streetscape and pedestrian improvements in certain instances and only for certain projects. Section 138.1 and the development impact fee may cover similar infrastructure but, as described more thoroughly in the *Streetscape Cost Memorandum* (March 20, 2014), the Section 138.1 requirements and the fee analyzed here will not overlap for several reasons. First, Section 138.1's requirements have limited application in that, in most instances, they apply only to larger projects and are not mandatory. Second, the cost estimates outlined in this analysis anticipate both requirements and insure that they do not overlap by removing the cost of items in Section 138.1 from the costs used to calculate the fee. Thus, even if a particular development is subject to both Section 138.1 and this fee, the City is not requiring a project sponsor to pay for pedestrian and streetscape improvements already required as part of its project under Section 138.1.³⁴

The maximum supportable impact fee aims to ensure that new development contributes its fair share of funding to pedestrian and streetscape improvements. Because the LOS metric upon which the nexus is developed addresses demand of the entire service population, existing and projected, there is a clear relationship between new development, which increases housing and employment space, and an increase in pedestrian infrastructure.

This study estimates the maximum supportable fee based on the relationship between the cost to provide streetscape and pedestrian infrastructure and the LOS provision to accommodate new development. However, the City may choose to adopt a lower fee as appropriate.

NEXUS DETERMINATION

The maximum supportable fee calculation for streetscape and pedestrian infrastructure combines the proposed streetscape and pedestrian infrastructure provision LOS metric with total population and employment growth projections and the cost to provide streetscape and pedestrian infrastructure.

LOS METRIC

Because streetscape and pedestrian infrastructure encompasses a wide range of components the LOS metric put forth in the San Francisco Infrastructure Level of Service Analysis – square feet of improved sidewalk per service

³⁴ Refer to the Streetscape Cost Memorandum (March 20, 2014) for a more detailed discussion.

population unit – serves as a proxy for all types of pedestrian-related improvements, and reflects the level of investment that the City has committed to making in the pedestrian environment.

'Improved sidewalk' is a term that denotes sidewalk with some amount of streetscape and pedestrian infrastructure, where streetscape and pedestrian infrastructure includes sidewalk space and relevant streetscape and pedestrian amenities in that space, such as lighting, pedestrian signals, street trees, bulb-outs, sidewalk furniture, and any other pedestrian elements defined in the Better Streets Plan (BSP) or Section 2.4.13 of San Francisco's Public Works Code. While the proscription for improved sidewalk is not uniform across San Francisco (i.e. the BSP calls for different streetscape and pedestrian infrastructure improvements depending on the site considerations, the street type, the traffic patterns, and so on), the intent of the BSP is to improve all San Francisco streetscape. Therefore, the basic square footage of sidewalk is denoted 'improved sidewalk' to reflect the investments the City is committed to make in the pedestrian right-of-way in terms of streetscape and pedestrian infrastructure.

As noted in the *San Francisco Infrastructure Level of Service Analysis*, the City intends to provide 88 square feet of improved sidewalk per service population unit into the future. This metric assumes that, by 2030, the City will improve its current amount of sidewalk hardscape (115 million square feet³⁵), where the level of improvement will vary across streetscape segments based on street type, site conditions, built environment constraints, traffic patterns, and so on, as per the BSP.

GROWTH PROJECTIONS

The development horizon for streetscape and pedestrian infrastructure is 2030. Between 2013 and 2030, San Francisco is projected to house 127,040 more people and employ 106,108 more workers, as shown in Table 16.

	2013	2030	Growth (2013 - 2030)	Percent Increase
Population				
Population	820,585	947,625	127,040	15%
Employment				
Jobs	600,740	706,848	106,108	18%
Service Population				
Service population ¹	1,120,955	1,301,049	180,094	16%

Table 16. Growth Projections for Streetscape and Pedestrian Infrastructure (2013 - 2030)

Source: Overall population and employment taken directly from the San Francisco Planning Department 2013 projections from Aksel Olsen, Planner/Geographer in Citywide Information and Analysis Group, received May 14, 2013. See appended documents for files. Projections were given at five year intervals beginning in 2010, so AECOM used linear interpolation to arrive at 2013 estimates. Note: All values rounded to the nearest integer.

1. Service population is a weighted sum of residents and employees, where residents are weighted at 100% and employees are weighted at 50%. Service population equals one times the number of residents plus 0.5 times the number of employees. For a more detailed discussion of the service population concept, refer to the Service Population section of the report, under the Additional Assumptions section.

³⁵ This value is based on AECOM's analysis of DPW's database of sidewalk data (Stwidths1.xls). Refer to the San Francisco Infrastructure Level of Service Analysis report.

NEXUS METHODOLOGY & FEE CALCULATION

The fee calculation methodology (Table 17) calculates the total cost of providing adequate pedestrian and streetscape elements for San Francisco's service population (2013-2030).

In order to assign a development cost to the new infrastructure, a conservative value of \$43 per square feet of improved sidewalk is applied. This number is based on DPW estimates for the cost of undertaking streetscape improvements, in accordance with the BSP.³⁶ The value does not reflect the cost of installing all possible streetscape improvements or the cost of constructing a complete street as per the Public Works Code (Section 2.4.13); rather, this value reflects the cost of installing some streetscape amenities, representative of the average San Francisco sidewalk improvement project. To develop the cost estimate, DPW provided costs for five prototypical streetscape and pedestrian infrastructure improvement projects. The five prototypical projects include: (1) a project where no streetscape and pedestrian infrastructure improvements are undertaken; (2) a project where curb ramps are installed or upgraded; (3) a project where sidewalks are repayed and bulb-outs constructed; (4) a project where sidewalks are repaved, bulb-outs are constructed, and streetscape amenities such as benches, trash cans, lighting, and street trees are installed; and (5) a project where sidewalks are repayed and widened. bulb-outs are constructed, and streetscape amenities such as benches, trash cans, lighting, street trees, medians, special crosswalk paving, pedestrian signals, and accessible pedestrian signals are installed. These five projects range from basic to elaborate. The average cost across these five prototypical projects represents an average cost to construct improved sidewalk. This cost was applied to reflect that not all sidewalks offer all streetscape amenities, and to ensure that developers are held to a reasonable standard that reflects what the City provides. Note that although an average cost value is used, reflecting a suite of possible streetscape elements, the fees may be used for any streetscape and pedestrian improvement measure outlined in the BSP or Public Works Code (Section 2.4.13).

The residential fee is based on the percentage of service population units arising from the new resident population, and the non-residential (commercial) fee is based on the percentage of service population units arising from the employee population.

³⁶ Refer to the *Streetscape Cost Memorandum* (March 20, 2014) – listed in Appendix A and included in the accompanying background materials compact disc – for a detailed discussion of the streetscape cost estimate.

*	Measure	Value	Source / Calculation
Ser	vice Population		
А	Total projected service population (2030)	1,301,049	Table 16
В	Total new service population (2013-2030)	180,094	Table 16
Uni	It Conversions		
С	Residential (SF/service population)	498 .	Table 4
D	Commercial (SF/service population)	654	Table 4
Me	tric		
Е	SF of improved sidewalk per service population	88	San Francisco Infrastructure Level of Service Analysis report (March 2014)
Co	st		
F	City estimate of unit cost (\$/SF of improved sidewalk)	\$43	Streetscape Cost Memorandum (March 20, 2014)
G	Total cost for new streetscape improvements	\$681,476,000	B*E*F
Н	Cost attributable to incremental growth	\$681,476,000	G * 100%
1	Administrative costs (5% of fee)	\$34,074,000	Administrative Cost Memorandum (November 4, 2013)
J	Total attributable cost with administrative costs	\$715,550,000	H* (1 + I)
Jue	stified Nexus Fee Maximums		
Re	sidential (\$/GSF)	\$7.98	J/(B*C)
No	n-Residential (\$/GSF)	\$6.08	J/(B*D)

Table 17. Nexus Methodology for Streetscape and Pedestrian Infrastructure Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values are rounded to the nearest thousand (except those specified by the City, i.e. Line I (which is rounded to the nearest dollar), and the nexus fee maximums (which are rounded to the nearest cent)).

NEXUS FINDINGS

Based on the approach summarized in Table 17, the maximum supportable residential fee is \$7.98 per gross square foot, and the maximum supportable non-residential fee is \$6.08 per gross square foot

Table	18.	Maximum	Supportable	Impact Fees	for Streetscape an	nd Pedestrian	Infrastructure

	Maximum supportable Citywide Fee
Total Streetscape Fee	
Residential (\$/GSF)	\$7.98
Non-Residential (\$/GSF)	\$6.08

Source: AECOM, 2013

Note: All values rounded to the nearest cent.

As Table 19 demonstrates, both the residential and the non-residential maximum supportable nexus fees are above the highest fees currently charged. The highest existing residential fee for streetscape and pedestrian infrastructure recovers 83 percent of the maximum supportable nexus; the highest existing non-residential fee recovers 35 percent of the maximum supportable nexus.

Table 19. Comparing Proposed Maximum Supportable Streetscape and Pedestrian Infrastructure Fees to Existing (2013) Fees

	Proposed (Max)	Existing (Max)	Percent of Maximum Supportable Nexus Recovered by Existing Fee (Existing/Proposed)	Proposed Max > 10% Above Existing
Residential (\$/GSF)	\$7.98	\$6.66	83%	YES
Non-Residential (\$/GSF)	\$6.08	\$2.14	35%	YES

i.

Source: AECOM, 2013

Note: All fee values rounded to the nearest cent; all percentages rounded to the nearest integer.

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5. Bicycle Infrastructure

This chapter summarizes the nexus analysis for bicycle infrastructure. After providing a brief background, this chapter will outline the relevant growth assumptions, the methodology used to determine the nexus fee, and the final determination of the nexus fee.

INTRODUCTION

BICYCLE INFRASTRUCTURE BACKGROUND

Bicycle infrastructure refers primarily to the City's bicycle network of bike lanes, bike paths, and sharrows, but also includes bicycle parking spaces, bicycle signals, and bicycle-sharing bikes and stations. Like streetscape and pedestrian infrastructure, bicycle infrastructure plays an important role in the City's transportation goals, health and safety promotion, and environmental objectives. While not all residents and employees use bike infrastructure on a regular basis, improving the bicycle network benefits all, as it reduces congestion in other forms of transportation, and lowers the carbon emissions from the transportation sector.³⁷

As new development occurs, it attracts new residents and employees, who, in turn, require new (or expanded and improved) bicycle infrastructure. This relationship between new development, an influx of residents and workers, and a demand for bicycle facilities provides the nexus for an impact fee. However, providing bicycle infrastructure – such as bicycle parking, bicycle signals, bicycle lanes, and bicycle-share bikes and stations – is a capital intensive undertaking. Bicycle infrastructure fees, levied on new development, are collected to help fund the construction of new bicycle infrastructure for the additional residents and workers directly attributable to new development. Other sources of funding for bicycle infrastructure include Caltrans; the Metropolitan Transportation Commission (MTC), the Bay Area Air Quality Management District, City propositions, and SFMTA.³⁸

PURPOSE AND USE OF REVENUES

The primary purpose of a bicycle infrastructure development impact fee is to fund capital improvements to San Francisco's bicycle infrastructure. As is thoroughly discussed in San Francisco's 2013 *SFMTA Bicycle Strategy*, the City aims to improve the bike environment for all of San Francisco's residents and employees to promote a

³⁷ San Francisco Municipal Transportation Agency, "San Francisco Bicycle Plan." 26 June, 2009.

³⁸ San Francisco Municipal Transportation Agency, "SFMTA Bicycle Strategy." January 2013. While this document is still a draft, SFMTA staff directed the consultant to use it because SFMTA is developing the CIP project list to be put forward for San Francisco Board of Supervisors (Board) approval in April 2014 based on this document. Although no plans exist to take the 2013 *Bicycle Strategy* to the Board for adoption, the project list derived from it will be taken to the Board for CIP approval (in April 2014).

higher bike mode share. The impact fees will be used to make improvements to San Francisco's bicycle infrastructure in line with the discrete implementation strategies of the *SFMTA Bicycle Strategy*.

The proposed maximum supportable impact fee aims to ensure that new development contributes its fair share of funding to bicycle infrastructure improvements.

As with all impact fees, the fee revenue may not be used to address existing infrastructure deficiencies.

This analysis assumes that the City will fund 100 percent of the development-based demand for bicycle infrastructure improvements through the fee. This study presents a maximum supportable fee assignment – however, the City may choose to adopt a lower fee as appropriate.

NEXUS DETERMINATION

The maximum supportable fee calculation for bicycle infrastructure combines the proposed bicycle infrastructure project list with total population and employment growth projections, as well as the cost to provide bicycle infrastructure.

LOS METRIC

In 2013, the SFMTA produced the *SFMTA Bicycle Strategy*, outlining the proposed plan for San Francisco's bike network. This document sets the direction for bicycle infrastructure, and sets a distinct bicycle infrastructure goal for 2018. The *Bicycle Strategy* represents a comprehensive effort by SFMTA that has been accepted by SFMTA as its roadmap forward. As a result, the objectives of this policy form the basis for the nexus as opposed to an LOS metric standard.

The *Bicycle Strategy* outlines three potential scenarios for build-out of San Francisco's bike network by 2018. Of the three potential scenarios, the "Bicycle Plan Plus" scenario was selected, in consultation with SFMTA staff, as the best short-term infrastructure target for this nexus study. The Bicycle Plan Plus proposes upgrading the existing bicycle network to premium bike facilities, installing bike signals, adding bike parking spaces, and deploying a bike sharing system.³⁹ While the Bicycle Plan Plus improvements are through 2018, for the purposes of this nexus, it is assumed that the average annual improvements proposed in the Bicycle Plan Plus will continue through 2020, to allow for the impact fee to be calculated on an incremental basis through 2020. Table 20 summarizes the four improvement types expected as a result of the Bicycle Plan Plus strategy through 2020. The provision of these four items is the basis of the nexus.

³⁹ Premium facilities are bikeways rated Level of Traffic Street (LTS) 1 or LTS 2, based on San Francisco's Comfort Index rating of bikeways. Refer to the appended SFMTA presentation – "Bicycle Strategy Update Needs Assessment & Next Steps" (June 18, 2013) – for a more detailed description of bikeway classification in San Francisco. For further information on the bike sharing network see the San Francisco Infrastructure Level of Service Analysis report (March 2014).

Table 20. Bicycle Plan Plus Improvements

Improvements	Bicycle Plan Plus Proposal (2013- 2018)	Assumed Incremental Improvements (2019-2020) ¹	Total Improvements Expected (2013- 2020)
Incremental miles of premium bike lanes (2013-2020)	10.	3	13
Incremental upgraded intersections (2013-2020)	10	3	13
Incremental bicycle parking (2013-2020)	4,000	1,333	5,333
Incremental bicycle share program bicycles (2013-2020) ²	500	167	667

Source: SFMTA Bicycle Strategy; AECOM, 2013.

1. These numbers reflect AECOM's projections based on the average annual infrastructure improvements identified by the Bicycle Plan Plus proposal.

2. The bicycle share program, in addition to 667 bicycles, includes 67 stations – i.e. 50 bicycle share program stations in the Bicycle Plan Plus proposal (2013-2018) plus 17 assumed incremental stations (2019-2020).

GROWTH PROJECTIONS

The development horizon for bicycle infrastructure is 2020. This shorter-term development horizon mirrors the timeframe of the *SFMTA Bicycle Strategy*. Between 2013 and 2020, San Francisco will house 51,866 more people and employ 76,791 more workers, as shown in Table 21.

	2013	2020	Growth (2013 - 2020)	Percent Increase
Population				
Population	820,585	872,451	51,866	6%
Employment				
Jobs	600,740	677,531	76,791	13%
Service Population				
Service population ¹	1,120,955	1,211,217	90,261	8%

Table 21. Growth Projections for Bicycle Infrastructure (2013 – 2020)

Source: Overall population and employment taken directly from the San Francisco Planning Department 2013 projections from Aksel Olsen, Planner/Geographer in Citywide Information and Analysis Group, received May 14, 2013. See appended documents for files. Projections were given at five year intervals beginning in 2010, so AECOM used linear interpolation to arrive at 2013 estimates.

1. Service population is a weighted sum of residents and employees, where residents are weighted at 100% and employees are weighted at 50%. Service population equals one times the number of residents plus 0.5 times the number of employees. For a more detailed discussion of the service population concept, refer to the Service Population section of the report, under the Additional Assumptions section.

NEXUS METHODOLOGY & FEE CALCULATION

The fee calculation methodology (Table 22 to Table 25) calculates the total cost of providing adequate bicycle infrastructure elements for San Francisco's service population (2013-2020). Because the new facilities will be used by both existing and new service population, the total cost of providing the bicycle improvements is split proportionally, and only the proportional cost of the improvements are assigned to new development. The costs are distributed between residential and non-residential land uses based on their associated contributions to total incremental service population growth.

The residential fee is based on the percentage of service population units arising from the new resident population, and the non-residential (commercial) fee is based on the percentage of service population units arising from the employee population.

AECOM

	Measure	Value	Source / Calculation
Service	Population		
А	Total projected service population (2020)	1,211,217	Table 21
В	Total new service population (2013-2020)	90,261	Table 21
С	New growth as % of total service population (2020)	7.5%	B/A
Unit Con	iversions		
D	Residential (GSF new development/service population)	498	Table 4
E	Commercial (GSF new development/service population)	654	Table 4
Metric			
F	Incremental miles of premium bike lanes (2013-2020)	13	SFMTA Bicycle Strategy
Cost			
G	City estimate of unit cost (\$/mile of upgraded premium lane)	\$1,852,000	SFMTA Bicycle Strategy Cost Estimates ¹
Н	Total cost for upgraded lanes	\$24,076,000	F*G
I	Cost attributable to incremental growth	\$1,806,000	С*Н
J	Administrative costs (5% of fee)	\$90,000	Administrative Cost Memorandum (November 4, 2013)
К	Total attributable cost with administrative costs	\$1,896,000]+J
Nexus F	ee Maximums		
Residen	tial (\$/GSF)	\$0.042	K/(B*D)
Non-Res	idential (\$/GSF)	\$0.032	K/(B*E)

Table 22. Nexus Methodology for Upgrading Bikeway Miles to Premium Facilities Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values are rounded to the nearest thousand (except those specified by the City, i.e. Line G, and the nexus fee maximums). Nexus fee maximums are rounded to the nearest tenth of a cent.

1. Cost based on data from Seleta Reynolds, Section Leader of Livable Streets within the Sustainable Streets Division of SFMTA (received via email attachment on June 26, 2013, as spreadsheet entitled Bike Strategy Cost Estimate 20121101.xls).

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T	abl	e 23	Nexus	Method	loloav fa	or Upora	dina	Intersections	Fee
		~ ~~							

*	Measure	Value	Source / Calculation
Service	Population		
A	Total projected service population (2020)	1,211,217	Table 21
В	Total new service population (2013-2020)	90,261	Table 21
С	New growth as % of total service population (2020)	B/A	
Unit Co	nversions		관계관 소설 소개 등 Min 등 1
D	Residential (GSF new development/service population)	498 .	Table 4
E	Commercial (GSF new development/service population)	. 654	Table 4
Metric	문 사람들은 것은 것은 것을 가지 않는 것을 하는 것을 가지 않는 것을 했다.		
F	Incremental upgraded intersections (2013-2020)	13	SFMTA Bicycle Strategy
Cost			
G	City estimate of unit cost (\$/upgraded intersection)	\$71,250	SFMTA Bicycle Strategy Cost Estimates ¹
Н	Total cost for upgraded intersection	\$926,000	F*G
1	Cost attributable to incremental growth	\$69,000	С*Н
J	Administrative costs (5% of fee) \$3,000		Administrative Cost Memorandum (November 4, 2013)
К	Total attributable cost with administrative costs	\$72,000	[+J
Nexus F	ee Maximums		
Residen	tial (\$/GSF)	\$0.002	K/(B*D)
Non-Res	sidential (\$/GSF)	\$0.001	K/(B*E)

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values are rounded to the nearest thousand (except those specified by the City, i.e. Line G, and the nexus fee maximums). Nexus fee maximums are rounded to the nearest tenth of a cent. 1. Cost based on data from Seleta Reynolds, Section Leader of Livable Streets within the Sustainable Streets Division of SFMTA (received via email attachment on June 26, 2013, as spreadsheet entitled Bike Strategy Cost Estimate 20121101.xls).

San Francisco Citywide Nexus Analysis March 2014

AECOM

Table 24. Nexus Methodology for Bicycle Parking Fee

*	Measure	Value	Source / Calculation
Service	Population		
A	Total projected service population (2020)	1,211,217	Table 21
В	Total new service population (2013-2020)	90,261	Table 21
С	New growth as % of total service population (2020)	7.5%	B/A
Unit Co	nversions	승규가 친구가 한 동살이	a ha bha dh bha an an an a
D	Residential (GSF new development/service population)	498	Table 4
E	Commercial (GSF new development/service population)	654	Table 4
Metric			
F	Incremental bicycle parking (2013-2020)	5,333	SFMTA Bicycle Strategy
Cost		- 你是我我们的人	
· G	City estimate of unit cost (\$/parking space)	\$280	SFMTA Bicycle Strategy Cost Estimates ¹
н	Total cost for bicycle parking spaces	\$1,493,000	F*G
1	Cost attributable to incremental growth	\$112,000	С*Н
J	Administrative costs (5% of fee)	\$6,000	Administrative Cost Memorandum (November 4, 2013)
К	Total attributable cost with administrative costs	\$118,000]+J
Nexus F	ee Maximums		
Resider	ntial (\$/GSF)	\$0.003	K/(B*D)
Non-Re	sidential (\$/GSF)	\$0.002	K/(B*E)

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values are rounded to the nearest thousand (except those specified by the City, i.e. Line G, and the nexus fee maximums). Nexus fee maximums are rounded to the nearest cent.

1. Cost based on data from Seleta Reynolds, Section Leader of Livable Streets within the Sustainable Streets Division of SFMTA (received via email attachment on June 26, 2013, as spreadsheet entitled Bike Strategy Cost Estimate 20121101.xls).

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*	Measure	Value	Source / Calculation
Service	Population	2 김 사람은 감독 감독	
A	Total projected service population (2020)	1,211,217	Table 21
В	Total new service population (2013-2020)	90,261	Table 21
С	New growth as % of total service population (2020)	7.5%	B/A
Unit Co	nversions		
D	Residential (GSF new development/service population)	498	Table 4
E	Commercial (GSF new development/service population)	654	Table 4
Metric			
F	Incremental bicycle share program stations (2013-2020)	667	SFMTA Bicycle Strategy
Cost			
G	City estimate of unit cost (\$/bicycle share program stations)	\$6,600	SFMTA Bicycle Strategy Cost Estimates ¹
н	Total cost for stations	\$4,402,200	F*G
I	Cost attributable to incremental growth	\$330,000	С*Н
J	Administrative costs (5% of fee)	\$17,000	Administrative Cost Memorandum (November 4, 2013)
ĸ	Total attributable cost with administrative costs	\$347,000	l+1
Nexus F	ee Maximums		
Resider	tial (\$/GSF)	\$0.008	K/(B*D)
Non-Re	sidential (\$/GSF)	\$0.006	K/(B*E)

Table 25. Nexus Methodology for Bicycle Sharing System Fee

Source: AECOM, 2013

Note: All numbers and percentages are rounded to the nearest integer. All dollar values are rounded to the nearest thousand (except those specified by the City, i.e. Line G, and the nexus fee maximums). Nexus fee maximums are rounded to the nearest tenth of a cent. 1. Cost based on data from Seleta Reynolds, Section Leader of Livable Streets within the Sustainable Streets Division of (received via email attachment on June 26, 2013, as spreadsheet entitled Bike Strategy Cost Estimate 20121101.xls).

NEXUS FINDINGS

Based on the approach summarized in Table 22 to Table 25, the maximum supportable residential fee is \$0.06 per GSF, and the maximum supportable non-residential fee is \$0.04 per GSF.

Tuble Le, maximum oupportable impuor i oco for bioyole imfaoti dota	Table 26	. Maximum	Supportable	Impact Fees	for Bic	ycle Infr	astructur
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	Maximum Citywide Fee
Premium (LTS 1, 2) Network Miles	
Residential (\$/GSF)	\$0.042
Non-Residential (\$/GSF)	\$0.032
Upgraded Intersections	
Residential (\$/GSF)	\$0.002
Non-Residential (\$/GSF)	\$0.001
Bicycle Parking	
Residential (\$/GSF)	\$0.003
Non-Residential (\$/GSF)	\$0.002
Bicycle Share Bicycles (with Accompanying Stations)	
Residential (\$/GSF)	\$0.008
Non-Residential (\$/GSF)	\$0.006
Total Bicycle Infrastructure Fee	
Residential (\$/GSF)	\$0.06
Non-Residential (\$/GSF)	\$0.04

Source: AECOM, 2013

Note: All values rounded to the tenth of a cent, except for the fee-totals which are rounded to the nearest cent.

As Table 27 demonstrates, both determined maximum supportable fees are above the highest existing fee for bicycle infrastructure. For both residential and non-residential fees, the highest existing fee recovers under 85 percent of the maximum supportable nexus.

Table	27.	Comparing	Proposed	Maximum	Supportable	Bicvo	cle Infrastructure	Fees to	Existing	(2013) Fees
										1

	Proposed (Max)	Existing (Max)	Percent of Maximum Supportable Nexus Recovered by Existing Fee (Existing/Proposed)	Proposed Max > 10% Above Existing
Residential (\$/GSF)	\$0.06	\$0.05	83%	YES
Non-Residential (\$/GSF)	\$0.04	\$0.02	50%	YES

Source: AECOM, 2013

Note: All fee values rounded to the nearest cent; all percentages rounded to the nearest integer.

6. Conclusion

As described in the previous sections, the maximum supportable fees determined for the four infrastructure categories (recreation and open space, childcare, streetscape and pedestrian infrastructure, and bicycle infrastructure) all exceed the highest current fees charged at either the citywide or neighborhood level. While the City may choose to charge a lesser fee to new residential or non-residential development, this report demonstrates that the current fees continue to be supported through a demonstrated nexus between new development and the scale of the fee.

	Citywide Nexus Fees	Maximum Supportable Fee
4.4	Recreation and Open Space Provision	
	Residential (\$/GSF)	\$14.99
	Non-Residential (\$/GSF)	\$4.34
i Ît	Childcare	
]	Residential (\$/GSF)	\$1.86
	Non-Residential (\$/GSF)	\$1.59
え	Streetscape and Pedestrian Infrastructure	
	Residential (\$/GSF)	\$7.98
	Non-Residential (\$/GSF)	\$6.08
ক্র	Bicycle Infrastructure	
	Residential (\$/GSF)	\$0.06
	Non-Residential (\$/GSF)	\$0.04

Table 28. Potential Maximum Supportable Fees Per Infrastructure Category (2013)

Source: AECOM, 2013

Note: All values rounded to the nearest cent.

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San Francisco Citywide Nexus Analysis March 2014

Addendum

The bulk of this report was completed in 2013, using 2013 data, costs, and demographic projections. However, since the report was finalized in 2014 and will face adoption in 2014, the maximum supportable nexus fees in Table 28 must be adjusted from 2013 dollars to 2014 dollars.

The City annually adjusts all developer impact fees using an Annual Infrastructure Construction Cost Inflation estimate (AICCIE). To derive an appropriate AICCIE, the Capital Planning Committee (CPC) reviews cost inflation data, market trend analyses, the Planning Department's pipeline report, and a variety of national, state, and local commercial and institutional construction cost inflation indices. In 2014, the CPC adopted an AICCIE of 4.5%. Therefore, all maximum supportable nexus fees determined in this report in 2013 dollars (Table 28) must be increased by 4.5% as an adjustment to 2014 dollars. The adjusted maximum supportable nexus fees for 2014 are shown in Table 29.

	Citywide Nexus Fees	Maximum Supportable Fee
4.7	Recreation and Open Space Provision	
	Residential (\$/GSF)	\$15.66
	Non-Residential (\$/GSF)	\$4.54
th	Childcare	
	Residential (\$/GSF)	\$1.94
	Non-Residential (\$/GSF)	\$1.66
次	Streetscape and Pedestrian Infrastructure	
	Residential (\$/GSF)	\$8.34
	Non-Residential (\$/GSF)	\$6.35
ক্ৰ	Bicycle Infrastructure	
	Residential (\$/GSF)	\$0.06
	Non-Residential (\$/GSF)	\$0.04

Table 29. Potential Maximum Supportable Fees Per Infrastructure Category (2014)

Source: AECOM, 2014

Note: All values rounded to the nearest cent.

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San Francisco Citywide Nexus Analysis March 2014

Appendix A

This appendix includes a list of all documents, presentations, emails, spreadsheets, webpages, and other reference sources cited in the text of this report. For the full-text copies of any of the listed documents, refer to the accompanying compact disc.

List of Documents Cited

Document Title / Citation	File Name
Service Population Concept Memorandum (September 24, 2013)	Service_Population_Concept_Memorandum_20130924.doc
Belsky, Eric. <i>Rental Vacancy Rates: A Policy Primer</i> . National Association of Home Builders. Housing Policy Debate, Volume 3, Issue 3. 793-813. 1992.	Rental_Vacancy_Rates_Belsky_1992.pdf
Eastern Neighborhoods Impact Fee and Affordable Housing Analysis	EN_Nexus_2008.pdf
Hausrath Economics Group. <i>Phoenix Park and Library EDU Factors Study</i> . A Report to City of Phoenix Planning Department. September 1998.	Phoenix_Library_Report_1998.pfd
Administrative Cost Memorandum (November 4, 2013)	Administrative_Cost_Memo_20131104.pdf
Parks Acquisition Policy (August 2011)	RPD_Acquisition_Policy_2011.pdf
RPD Cost Assumptions Memorandum (March 26, 2014)	RPDCostAssumptionsMemo_20140326.pdf
FY 2010-2011 Development Impact Fee Report. Controller's Office. City and County of San Francisco. December 1, 2011.	Development_Impact_Fee_Report_2011.pdf
CPAC San Francisco Child Care Needs Assessment (2007)	ChildCareNeedsAssessment_2007.pdf
San Francisco Better Streets Plan (December 7, 2010)	BetterStreetsPlan_20101207.pdf
Streetscape Cost Memorandum (March 20, 2014)	StreetscapeCostMemo_20140320.pdf
SFMTA Bicycle Strategy (January 2013)	SFMTABicycleStrategy_20130129.pdf
San Francisco Bicycle Plan (June 26, 2009)	SFBicyclePlan_20090626.pdf

List of Presentations Cited

Presentation Description	File Name
Slides from MTC's complete streets policy workshop	MTC_Complete_Streets_Policy_Workshop _slides.pdf
Slides from CPC presentation of 2014 AICCIE	2014_AICCIE_Presentation.pdf
SFMTA presentation entitled "Bicycle Strategy Update Needs Assessment & Next Steps" (June 18, 2013)	SFMTA_BicycleStrategyUpdatePresentation_20130618.pdf

List of Emails Cited

Email Description	File Name
Average employment densities	EmploymentDensities_Email_FromAOlsen_ToVLauf_2013071 5.pdf
Average residential unit size	AvgResUnitSize_Email_FromKDischinger_ToARoth_20130626 .pdf
Confirmation from RPD regarding the commitment to construct 55 acres of recreation and open space by 2030 and the infeasibility of constructing 566 acres	RPDAcreages_Email_FromDKamalanathan_ToVLAuf_201402 14.pdf
Bicycle Strategy as the basis for bicycle infrastructure CIP project list	BicycleStrategybasisforClPprojectlist_Email_FromSReynolds_ ToVLauf_20140116.pdf
Cost per child care slot	ChildCareSlotCost_Email_FromGDobson_ToARoth_20131003 .pdf

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List of Spreadsheets Cited

Spreadsheet Description Apportionment of existing community fees among infrastructure categories	File Name Max_fee_by Category_Planned.xlsx
Population and employment projections from San Francisco Planning Department received by AECOM on May 14, 2013 from Aksel Olson, Planner/Geographer in Citywide Information and Analysis Group, San Francisco Planning Department (GIS export)	Pop&EmplProjections_GISExport_20130611.xlsx
Supporting spreadsheet for RPD Cost Assumptions Memorandum	RPDCostAssumptionsMemoCalcs_20140321.xlsx
DPW spreadsheet of sidewalk widths across the city	Stwidths1.xls
AECOM analysis of DPW's sidewalk width data	20130814_SFNexus_sidewalks.xlsx
Cost estimate for bicycle infrastructure	Bike_Strategy_Cost_Estimate_20121101.xlsx
AECOM analysis of cost estimate for bicycle infrastructure	Bike_Strategy_Cost_Estimate_20121101_AECOM.xlsx
Average household size from ACS data (DP02)	ACS_11_3YR_DP02.pdf
Child population projections from DOF data	P-3_Total_DetailedAge_CAProj_2010-2060.pdf

List of Webpages Cited

Webpage Citation	File Name
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Meeting Notes Description	File Name
Meeting notes showing acreage of City-owned recreation and open space	CityOwnedAcreage_MtgNotes_20131114.pdf

San Francisco Infrastructure Level of Service Analysis March 2014



SAN FRÀNCISCO PLANNING DEPARTMENT





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AB	Assembly Bill
BSP	San Francisco Better Streets Plan (2010)
CPAC	Childcare Planning and Advisory Council
DPH	Department of Public Health
DPW	Department of Public Works
FCCH	Family license care home
LOS	Level(s) of service
Muni	San Francisco Municipal Railway
NRPA	National Recreation and Park Association
OECE	Office of Early Care and Education
PEQI	Pedestrian Environmental Quality Index
PFA	Preschool for All
ROSE	Recreation and Open Space Element
RPD	San Francisco Recreation and Parks Department
SFMTA	San Francisco Municipal Transportation Agency
SFPUC	San Francisco Public Utilities Commission
SFUSD	San Francisco Unified School District

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1. EXECUTIVE SUMMARY

CAPITAL IMPROVEMENT PROGRAM PRIORITIZATION

Recognizing the critical role infrastructure plays in creating a thriving economy and vibrant communities, the City of San Francisco Planning Department and the Capital Planning Program commissioned this study to continue the City's efforts to strategically address its infrastructure needs. In recent years the City has moved forward on a number of initiatives to strengthen its capital planning process, including establishing the Capital Planning Program and creating the City's first 10-Year Capital Plan in 2006. The Capital Plan is a fiscally-constrained, long-range plan that draws on existing planning documents, such as the City's General Plan and Neighborhood Area Plans, to guide policy and funding decisions related to infrastructure investments. The Plan is updated and approved by the Capital Planning Committee, the Board of Supervisors, and the Mayor every other year.

This study supports these efforts by quantifying the current level of infrastructure services within the city and by developing target levels for those services based on agency directives. The study also recognizes the City has limited resources to fund and maintain infrastructure, and needs to set realistic infrastructure provision goals. The results of this report are intended to help inform the City's capital planning process and future infrastructure decisions. As part of this process, the following five infrastructure categories have been reviewed:

- 1. Recreation and open space;
- 2. Childcare;
- 3. Streetscape and pedestrian infrastructure;
- 4. Bicycle infrastructure; and
- 5. Transit infrastructure.

For each of these categories, this study evaluates (1) the existing level of service (LOS), (2) an aspirational, long-term LOS standard, and (3) a realistic, short-term (2030¹) LOS standard. Each of these LOS is described in greater detail below.

PROJECT OBJECTIVES

The infrastructure LOS review and analysis study has four clear objectives:

To evaluate existing levels of infrastructure provision and distribution throughout the city;

¹ In most cases the timeframe of analysis is from the current year (2013) until 2030. Two exceptions are bicycle infrastructure and childcare, for which the timeframe of analysis extends until 2020. This selection of a shorter timeframe for these two infrastructure categories is discussed in more detail in the relevant infrastructure chapter.

- To recommend aspirational and attainable LOS targets for the city considering fiscal, policy, physical, and social constraints;
- To use existing LOS provisions along with the developed LOS standards as a tool to understand potential opportunities for capital investment; and
- To provide guidelines for evaluating capital projects in terms of citywide standards.

STANDARDS-BASED METRICS

The LOS metrics developed and evaluated in this study are, where possible, standards-based metrics. Standards-based metrics are LOS metrics that measure infrastructure provision against some measure of population – typically either population (residents) or service population.² An example of a standard-based metric would be: 2 miles of street per 1,000 residents. The LOS metrics for recreation and open space, pedestrian and streetscape infrastructure, and childcare were all developed as standards-based metrics.

The benefits of using standard-based metrics include being able to:

- Set clear City targets for infrastructure provision and capital planning;
- Measure infrastructure distribution across the city's neighborhoods, thereby identifying areas of need;
- Allow infrastructure provisions to be benchmarked against past/future provision;
- Inform future planning and large-scale redevelopment decisions;
- Develop a common language and tool for agency policies and various infrastructure types;
- Measure and track the City's infrastructure provision in relation to other comparable cities;
- Provide a visual tool to help prioritize capital investment; and
- Streamline the development impact fee nexus update process.

Given constraints associated with some infrastructure categories, not all metrics within this study are standards-based. Bicycle infrastructure and transit infrastructure metrics are both structured in alternate ways, relying on different measures of provision that are not directly correlated to population or service population. These two infrastructure categories take into account future capital needs and assign a share of those needs to development.

DEVELOPMENT PROCESS

Metrics were developed based on existing City policies, department consultation, and an overview of best practices from comparable cities throughout North America.³ The key finding from the best practices review is that, while infrastructure metrics – particularly standards-based metrics – are rare among built-out cities, most

² Service population is a unit of measure that encompasses all local infrastructure users, including residents and employees. Residents are assigned one point, while employees are typically assigned 0.5 points to reflect their lower level of usage. For recreation and open space, service population is calculated by assigning residents one point, and employees 0.19 points. Refer to the companion report, San Francisco Citywide Nexus Analysis (March 2014), and its appendix report, San Francisco Citywide Nexus Analysis – Service Population Concept Memorandum (September 24, 2013) for more detail. ³ Please see the Appendix – Citywide and Neighborhood Policy Documents for a list of policies and reports that were researched in

the evaluation. Also, the Appendix – Case Study Tables provides an evaluation of infrastructure provision of San Francisco compared to cities surveyed.

cities surveyed expressed significant interest in developing such metrics as a way to simplify and standardize provision measurement and distribution.⁴

To develop LOS targets, the first step was to determine quantitative metrics for each infrastructure type. The current provision, using this quantitative metric, was mapped to understand distribution across neighborhoods. Next, the long-term aspirational goals were identified based on policy research and department input. The long-term goals reflect policy goals that may become achievable over the long-term under alternate financing and social landscapes – i.e. given fewer constraints, financial and otherwise. After quantifying these two conditions, the current LOS and the long-term aspirational goal, short-term targets were developed to reflect infrastructure development objectives that are more feasible given fiscal and social constraints. The short-term (2030 – or 2020, in the case of childcare and bicycle infrastructure) targets were developed in consultation with responsible departments, and reflect a reasonable estimate of what the City intends to achieve based on prevailing fiscal conditions in San Francisco for both capital and operations and maintenance costs. In some instances, the short-term targets reflect a preservation of the current LOS (childcare, recreation and open space), while for other infrastructure categories, the short-term targets reflect reasonable development plans (bicycle infrastructure, streetscape and pedestrian infrastructure).

In addition to supporting capital planning efforts, the short-term targets help inform future development impact fees: feasible short-term targets help set reasonable fee levels. By contrast, basing development impact fees on the ambitious infrastructure provision of the long-term aspirational goals would create an undue burden on new development that the City is unable to match.

Finally, it is important to note that these goals and targets do not preordain funding to specific locations but rather set up a systematic approach to help understand locations of potential infrastructure investment and determine potentially appropriate infrastructure projects to consider. Individual projects will be guided by a number of other factors including departmental guidance, community support, fiscal feasibility, and so on.

FINDINGS

Table 1 summarizes the current LOS provision, the long-term aspirational LOS goals, and the short-term LOS targets for the five infrastructure categories. The LOS targets developed as part of this work are consistent with current City plans and are intended to be applied as guidelines. The City may choose to aspire to higher goals or lower targets to account for unique neighborhood characteristics and/or available resources for investing in and maintaining new infrastructure. A list of guiding policy documents that were used to develop the LOS metrics presented in this report are summarized in Table 2.

Because few cities have well-defined LOS targets, it can be difficult to compare San Francisco's performance against comparable cities. However, where it is possible to do so, San Francisco is clearly on par or better in terms of infrastructure provision. For recreation and open space, San Francisco, by various measures, provides 1.6 to 3.5 *more* acres of park per 1,000 residents than New York City. San Francisco also performs well in park provision in terms of access. Almost all residents in San Francisco live within a half mile of a park or recreation facility.

In addition to comparing well against other cities, San Francisco has also done a good job of meeting the provision goals it sets for itself. For bicycle infrastructure, the city has also completed all bicycle lane

⁴ Many California cities that continue to expand into greenfield /undeveloped areas have infrastructure level of services standards in their general plans to inform privately developed master plans, as well as to set a development fee program that may be above their existing citywide provision.

improvements put forth in *the 2009 Bicycle Master Plan*. Such commitment to targets has helped San Francisco maintain its high levels of infrastructure provision and service.

NEXT STEPS / RECOMMENDATIONS FOR FURTHER STUDY

There are numerous possible ways to measure the provision of a given infrastructure type. The proposed metrics for each infrastructure type are constrained by the availability of data for each infrastructure type and by the availability of a clear understanding of costs associated with expanding capacity. Each section recommends additional data that could further refine and enhance the utility of these metrics.

Facility Type	LOS Metric	Current Citywide Average	Long-term Aspiration	Short-term Target	Projected Citywide Shortfall ¹
4.4	Recreation and Open Space	LOS	LOS	LOS	2030
1	Acres of City-Owned Open Space / 1,000 Service Population Units	4.0	. 4.0	4.0	566 acres
1.1	Acres of Open Space / 1,000 S	SPU	3.5	3.5	55 acres
1.2	Acres of Improved Open Space	e / 1,000 SPU	0.5	0.5	511 acres
2	Acres / 1,000 Adjacent Residents	0.7	0.5	0.5	N/A
前	Childcare	LOS	LOS	LOS	2020
1	% of Infant and Toddler (0-2) Childcare Demand Served by Available Licensed Slots	37%	100%	37%	2,529 spaces
2	% of Preschool Age Children (3-5) Childcare Demand Served by Available Licensed Slots	99.6%	100%	99.6%	2,256 spaces
X	Streetscape and Pedestrian Infrastructure	LOS	LOS	LOS	2030
1	Square feet of sidewalk / improved sidewalk space per service population unit (SPU)	103 square feet of sidewalk / SPU	88 square feet of <i>improved</i> sidewalk / SPU	88 square feet of <i>improved</i> sidewalk / SPU	N/A
đ	Bicycle Infrastructure	Infrastructure	Infrastructure	Infrastructure	2020
1	Number of Premium (LTS 1, 2) Network Miles	51 miles	251 miles, 100%	61 miles	10 miles
2	Number of Upgraded Intersections	3 intersections	203 intersections	13 intersections	10 intersections
3	Number of Bicycle Parking Spaces	8,800 spaces	58,000 spaces	12,800 spaces	4,000 spaces
4	Bicycle Share Program (Bikes + Accompanying Share Station)	0	300 stations 3,000 bicycles	50 stations 500 bicycles	50 stations 500 bicycles
	Transit Infrastructure	LOS	LOS	LOS	2030
1	Transit Crowding (% of Boardings Relative to Capacity)	N/A	N/A	85%	N/A
2	Transit Travel Time (Average Minutes per Trin)	33.72	N/A	33.60	N/A

Table 1. Summary of LOS Metrics for Five Infrastructure Categories

Source: AECOM, 2013

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1. Projected citywide shortfall is calculated by applying the short-term target LOS to the 2030 service population (or 2020 service population, in the case of childcare and bicycle infrastructure).

Facility Type	Policy Document	Issuing Department	Year	Document Status
4.4	Recreation and Open Space Element (ROSE)	Planning Department	June 2011	Draft report
4.7	Acquisition Policy	RPD	Aug. 2011	Adopted
i Î î	San Francisco Child Care Needs Assessment	San Francisco Child Care	2007	Final report
th.	San Francisco Citywide Plan for Early Care and Education and Out of School Time	Planning and Advisory Council (CPAC)	May 2012	Final report
熬	San Francisco Better Streets Plan (BSP)	Planning Department	Dec. 2010	Adopted
熬	Financing San Francisco's Urban Forest	DPW, Planning Department	Oct. 2012	Final report
Â	WalkFirst	DPH, SFMTA, Planning Department, San Francisco County Transportation Authority	Oct. 2011	Draft policy to be included in update of Transportation Element of the General Plan
ক্র	San Francisco Bicycle Master Plan	SFMTA	June 2009	Adopted
ଡ଼୕ଡ଼	SFMTA Bicycle Strategy	SFMTA	Dec. 2012	Internal policy document; basis for 2014 CIP project list (pending adoption of CIP project list in April 2014)
	San Francisco Transportation Sustainability Fee Nexus Study	SFMTA	Mar. 2012	Draft report

Table 2. Summary of Guiding and Reference Documents

Source: AECOM, 2013

2. INTRODUCTION

In 2013, AECOM was retained by the San Francisco Planning Department and the San Francisco Capital Planning Program to conduct a review of the City and County of San Francisco's (the City's) infrastructure provision. The fundamental questions analyzed were:

- 1. What are the existing citywide levels of service (LOS) for the reviewed infrastructure categories?
- 2. What infrastructure LOS standards does the City aspire to if fiscally unconstrained?
- 3. What infrastructure LOS standards should the City realistically target?
- 4. Given LOS standards, for each infrastructure element, what is the anticipated citywide shortfall by 2030, based on population growth?

Specifically, this report provides insights into determining LOS targets for five infrastructure categories: (1) recreation and open space; (2) childcare; (3) streetscape and pedestrian infrastructure; (4) bicycle infrastructure; and (5) transit infrastructure. To determine LOS metrics and standards, this report relied on existing City plans and reports related to the five infrastructure elements. This report is intended to inform infrastructure provision in the city to address existing and future shortfalls.

The LOS targets developed as part of this work are consistent with current City plans and are intended to be applied as guidelines. The City may choose to aspire to higher goals or lower targets to account for unique neighborhood characteristics and/or available resources for investing in and maintaining new infrastructure.

PROJECT OBJECTIVES

The infrastructure LOS review and analysis portion of the project has four clear objectives:

- To evaluate existing levels of infrastructure provision and distribution throughout the city;
- To develop and propose aspirational and attainable LOS targets for the city;
- To use the existing provision along with the developed level of service standards as a capital planning tool; and
- To provide guidelines for evaluating capital projects in terms of citywide standards.

While this report does not cover the estimation of new development's share of infrastructure provision, it does provide the foundation for the Citywide Nexus Analysis.⁵

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⁵ Refer to the companion report, San Francisco Citywide Nexus Analysis (March 2014).

CAPITAL IMPROVEMENT PROGRAM PRIORITIZATION

Recognizing the critical role infrastructure plays in creating a thriving economy and vibrant communities, the City commissioned this study to continue its efforts to strategically address its infrastructure needs. In recent years the City has moved forward on a number of initiatives to strengthen its capital planning process, including establishing the Capital Planning Program and creating the City's first 10-Year Capital Plan in 2006. The Capital Plan is a fiscally-constrained, long-range plan that draws on existing planning documents, such as the City's General Plan and Neighborhood Area Plans, to guide policy and funding decisions related to infrastructure investments. The Plan is updated and approved by the Capital Planning Committee, the Board of Supervisors, and the Mayor every other year. This study, in part, will quantify the current level of infrastructure services within the city and develop target levels for those services. The results of this report will be incorporated into the City's capital planning process and help inform future infrastructure decisions.

INFRASTRUCTURE TYPES EVALUATED

The five infrastructure categories evaluated as part of this study include:



Recreation and open space



Childcare



Streetscape and pedestrian infrastructure



Transit Infrastructure



Bicycle infrastructure

These infrastructure categories reflect the majority of the current impact fees that are charged at either the neighborhood or citywide level. As such, the City wants to frame provision of these categories in a common language that allows for easy comparison across categories and across the city.

Recreation and Open Space

Recreation and open space encompasses all recreation facilities within the city limits including park land and facilities owned by the San Francisco Recreation and Parks Department (RPD), as well as state and federal park land. This study will focus on recreation and open space within the city limits provided by the City – i.e. recreation and open space owned by RPD, the Department of Public Works (DPW), the Port, and the Redevelopment Agency/Successor Agency to the San Francisco Redevelopment Agency within San Francisco. The more than 200 parks range in size from less than one acre to over 1,000 acres (Golden Gate Park), and support all kinds of recreational uses, from organized team sports and athletics, to gardening, to sunbathing and picnicking. Recreation and open space includes passive lawn space and forested areas for

"general enjoyment of outdoors" ⁶, courses and courts, playgrounds, and bike, pedestrian, and equestrian paths. By providing and maintaining recreation and open space, RPD aims to increase recreation opportunities, contribute to the city's environmental health, and encourage the health and well-being of San Francisco's residents and visitors.

Childcare

Childcare, in this study, refers to childcare licensed by the City. Licensed childcare facilities are classified as either licensed family childcare home (FCCH) facilities or center-based facilities, both of which can provide infant, toddler, and preschool care. The Office of Early Care and Education (OECE) keeps records of all existing licensed facilities and the total number of spaces available in each category. As well as licensing facilities, the City currently directs public funds for facilities and operations, and contributes municipal funds and impact fees to support childcare subsidies. While the City does not own or operate childcare facilities, the San Francisco Childcare Planning and Advisory Council (CPAC) works to ensure that a sufficient number of facilities are provided to meet demand. The San Francisco CPAC has identified childcare provision for infants and toddlers (ages 0-2) and preschoolers (ages 3-5) as important goals.

Streetscape and pedestrian infrastructure

Streetscape and pedestrian infrastructure encompasses a wide range of pedestrian right-of-way facilities, from simple paved sidewalks to "complete streets"⁷ with sidewalks, street trees, lighting, benches, bulb-outs, signalized crosswalks, and traffic calming measures. According to the City's guiding streetscape and pedestrian infrastructure policy document (San Francisco's Better Streets Plan), the City aims to provide all types of streetscape and pedestrian infrastructure, from the basic to the most furnished, depending on the street type, the site conditions, traffic and built environment constraints, and so on. Although the streetscape infrastructure is not uniform across San Francisco, the Better Streets Plan (BSP) intends for most sidewalks to include, in addition to pavement, as least some streetscape elements such as lighting, bulb-outs, or street trees. Streetscape and pedestrian infrastructure, as a determinant of walking within the city, plays an important role in the City's transportation goals, health and safety promotion, and environmental objectives.

Bicycle Infrastructure

Bicycle infrastructure refers primarily to the city's bicycle network. The network consists of a range of bicycle route levels (LTS 1 – LTS 4) that denote rider comfort along a route. These bikeway types reflect varying levels of separation from vehicle traffic and street conditions. Because of the nature of use and location of bike facilities, the San Francisco Municipal Transportation Agency (SFMTA) works closely with the RPD as well as the Department of Public Works (DPW) on the planning and maintenance of bicycle infrastructure. Bicycle infrastructure is often planned in conjunction with SFMTA's other transportation infrastructure. Bicycle infrastructure, as a determinant of biking within the city, plays an important role in the City's transportation goals, health and safety promotion, and environmental objectives.

⁶ United States. San Francisco Recreation and Park Department. "Parks Acquisition Policy." August 2011. Print.
⁷ Streets which "are safe, comfortable, and convenient for travel for everyone, regardless of age or ability – motorists, pedestrians, bicyclists, and public transportation riders." Metropolitan Transportation Commission, "MTC One Bay Area Grant: Complete Streets Policy Development Workshop." 16 October 2012. Section 2.4.13 of San Francisco's Public Works Code outlines San Francisco's complete streets policy, including the construction of transit, bicycle, stormwater, and pedestrian improvements. Pedestrian environment improvements include sidewalk lighting, pedestrian safety measures, traffic calming devices, landscaping, and other pedestrian elements listed as defined in the Better Streets Plan.

Transit Infrastructure

Transit infrastructure refers to San Francisco's network of public buses, light rail, streetcars, and cable cars run by the San Francisco Municipal Transportation Agency (SFMTA). The system provides constant service year round and works to balance system access with efficiency. Transit infrastructure plays an important role in the City's transportation goals, health and safety promotion, and environmental objectives.

APPROACH / REPORT ORGANIZATION

The work summarized in this report is organized into chapters (one per infrastructure category), with a preceding chapter (Chapter 3) summarizing the process AECOM undertook to establish an LOS, and a proceeding chapter (Chapter 12) briefly discussing project prioritization and financing.

Each infrastructure chapter is organized as follows:

- Each chapter opens with a discussion of background information about the infrastructure category and typical measures for infrastructure provision. A review of the provision of the infrastructure category within San Francisco is included, with reference to provision in case study cities.
- Metrics for that infrastructure within San Francisco are proposed. San Francisco's current provision is quantified, as per the proposed metric. An aspirational goal and a short-term target are identified, as per the proposed metric.
- San Francisco's future (2030⁸) infrastructure shortfall is assessed, assuming the current level of infrastructure is maintained while population and employment increases.

⁸ In most cases the timeframe of analysis is from the current year (2013) until 2030. Two exceptions are bicycle infrastructure and childcare, for which the timeframe of analysis extends until 2020. This selection of a shorter timeframe for these two infrastructure categories is discussed in more detail in the relevant infrastructure chapter.

3. EXISTING AND PROPOSED LEVELS OF SERVICE

The following section summarizes the process AECOM undertook to establish LOS, including policy review, agency stakeholder interviews, and case study research. Initial findings are summarized.

LOS METRICS DEVELOPMENT AND EVALUATION

The process of measuring LOS provision for each infrastructure category, developing aspirational goals and realistic targets, and preparing an infrastructure gap analysis has been the same for each infrastructure type. A brief description of the process and key inputs in each step of the process are described below. Infrastructure-specific approaches and results are included in more detail in the proceeding infrastructure-specific chapters.

Again, it is important to note that the metrics and targets developed as part of this process are consistent with current City plans and are intended to be applied as citywide guidelines. The City may choose to aspire to higher goals or lower targets to account for unique neighborhood characteristics and/or available resources for investing in and maintaining new infrastructure.

LOS Metric Development

In order to develop appropriate LOS metrics for San Francisco's infrastructure facilities, AECOM relied on three key inputs:

- 1. Existing citywide and neighborhood policy documents;
- 2. Interviews and consultation with San Francisco agency stakeholders; and
- 3. Best practice reviews of eight cities across North America.

San Francisco Policy Review

For many of the infrastructure categories, a substantial amount of work has been done by various agencies to define LOS metrics and targets for San Francisco's infrastructure. To build on existing work, citywide and neighborhood-specific planning and policy documents were reviewed and incorporated into this report's analysis. Specific findings from citywide policy documents are included in greater detail in individual infrastructure chapters. A full list of the policies reviewed is included in the Appendix.

At the neighborhood level, few plans address concrete LOS targets, but most provide qualitative or design guidance on infrastructure improvements. In addition to design input, many neighborhood plans and nexus studies, such as the *Market & Octavia Community Improvements Program*, the *West SOMA Nexus Study*, and

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the *Transbay Nexus Study* provide project prioritization based on either internal assessment of need, the San Francisco General Plan, or other infrastructure-specific plans such as San Francisco's *Short Range Transit Plan* and the *Childcare Needs Assessment*. Direction on recreation and open space LOS and targets are most common, with less neighborhood-specific direction provided on bicycle infrastructure or streetscape and pedestrian infrastructure. Although it is possible for neighborhood plans or nexus studies to define their own LOS targets, in most instances plans and nexus analyses take direction from various policy decisions made at the citywide level.

Agency Stakeholder Interviews

Interviews with City agency stakeholders were a critical part of the LOS metric and target development. Agency representatives were selected by the project client, and additional stakeholders were contacted as needed. The project team met with agency representatives for all five infrastructure categories evaluated in addition to Planning Department and Capital Planning Program representatives.

A full list of the agencies and stakeholders consulted is included in the Appendix.

Best Practices - Case Study Review

Eight cities across North America were reviewed to evaluate how other comparable cities are measuring LOS, applying LOS metrics to their infrastructure provision, and using LOS standards to prioritize investment. The selected cities are comparable to San Francisco in that they are either: (1) built-out cities that rely on urban infill for growth (or have strong urban growth boundaries),⁹, or (2) city-county municipalities. In addition, two cities from California were reviewed to understand how they address the state-specific political and economic challenges. The case study cities reviewed are:

- 1. Boston, Massachusetts (built-out city)
- 2. Miami, Florida (city-county)
- 3. Minneapolis, Minnesota (city-county)
- 4. Philadelphia, Pennsylvania (built-out city, city-county)
- 5. Portland, Oregon (built-out city)
- 6. San Diego, California (California)
- 7. San Jose, California (California)
- 8. Vancouver, Canada (built-out city)

Through policy review and interviews with city officials, it is clear that, while many cities quantify infrastructure provision for various infrastructure categories, the practice of creating or applying developed LOS metrics is a relatively uncommon one.

Key findings of the case study review include:

LOS metrics are uncommon practice - While many cities quantify infrastructure provision for various facilities, the practice of creating or applying developed LOS metrics was uncommon in the cities surveyed.

⁹ Note that the analysis specifically considered built-out cities because the provision of additional infrastructure is very different than in cities still expanding their boundaries. Expanding cities can set specific master planning guidelines and dictate levels of service on new development; and, because these projects are establishing new urban areas, there is a much simpler nexus between the infrastructure requirement and the development.

Additionally, while some facilities, such as recreation and open space have well-accepted public metrics (e.g. acres of park per 1,000 residents), others, such as childcare and streetscape and pedestrian infrastructure are rarely expressed in quantified levels of service.¹⁰ Many of the case study cities are large, built-out cities that do not have large master plan areas where citywide guidance is required for infrastructure provision. Some Californian cities set park and right-of-way standards for large new developments, especially where a comprehensive development fee program is in place, but this practice is less prevalent among cities where the predominant form of development is infill.

In Portland's 2012 Citywide Assets Report, the City identified establishing LOS as one of its priorities. Several other interviewed cities expressed a sincere interest in learning more about San Francisco's LOS development. Because LOS metrics and targets are not necessarily a common practice for all infrastructure categories, when metrics are provided, their non-standardized nature tends to make cross-city comparison difficult. LOS provision for each case study city is summarized in the Appendix in Table 30 and notable City goals are included in the infrastructure sections.

LOS targets tend to be qualitative – More often than not, infrastructure goals provided in the case study cities' planning documents tend to be either qualitative (e.g. improve "walkability"), or very specific (e.g. build an additional 10 miles of bicycle network on 12th Street). These goals are rarely clearly tied to demand. Identified LOS targets for each case study city are summarized in the Appendix in Table 31.

LOS targets tend to be aspirational – When quantitative LOS targets are provided, they tend to be aspirational rather than financially realistic. Many cities indicated that they fall short of the goals set forth in planning and policy documents, and that the goals were intended primarily as a guide rather than as a mandate. Table 3 summarizes some of the LOS metrics that are used in the case studies or in academic policy documents. These metrics were reviewed with agency stakeholders to determine whether any of them would be appropriate for San Francisco. It was noted that aspirational targets can be problematic if too ambitious. An oversupply of infrastructure can overburden limited operations and maintenance capacity. For example, a highly ambitious recreation and open space standard, and subsequent provision, can lead to unmaintained park lands and deteriorating public assets. Street tree provision is another example of where the ongoing care is as important as the initial planting and establishment of the street trees.¹¹

¹⁰ Note that there are a number of smaller California cities (such as Berkeley, Santa Monica, and Palo Alto) that consider childcare provision in their needs assessment of community facilities, and require developers to accommodate their fair share of future childcare needs.

¹¹ AECOM, "Financing San Francisco's Urban Forest – The Benefits and Costs of a Comprehensive Street Tree Program." October 2012. Print.

Infrastructure Type	Finding	Metrics Considered
Recreation and Open Space	In addition to the longstanding metric of acres per 1,000 residents, many cities are also evaluating access and proximity measures.	 Percent of total land area Distance to nearest park per resident Acres per 1,000 residents Acres per household Municipal spending per capita Tree canopy coverage
Childcare Facilities	Likely because of the primarily private provision, childcare facilities are rarely addressed as a city infrastructure requirement. ¹²	 Childcare spaces per resident Square foot of childcare facilities per child Percent of demand accommodation
Streetscape and Pedestrian Infrastructure	Most cities tend to have qualitative goals associated with streetscape and pedestrian infrastructure – addressing quality and aesthetics rather than quantity. Goals to increase pedestrian mode share ¹³ are common, without necessarily concrete action plans. Right-of-way standards for new greenfield development are common but often developed at a Master Plan or Specific Plan level.	 Percent of streets with sidewalks Linear feet of sidewalk per resident Pedestrian Environmental Quality Index (PEQI)¹⁴ Street tree provision or canopy coverage Customized metrics incorporating lighting, sidewalk width, separation from traffic, adjacent road speed, etc.
Bicycle Infrastructure	Increasing bicycle mode share was a common goal (Boston, Philadelphia, Portland, and Vancouver). Almost all cities have developed bicycle master plans with target bicycle networks identified. Miami and Philadelphia both had "bike friendly" status goals tied to national organization rankings.	 Percent of streets with bike lanes Linear feet of bike lane per resident (or per service population¹⁵) Mode share Customized metrics incorporating width, encounter frequency, adjacent road speed, etc.
Transit Infrastructure	Transit LOS is typically much more difficult to evaluate given its complexity. Many cities have transit mode share goals (Portland, San Jose, and Vancouver).	 Transit score Mode share Customized metrics incorporating headways, trip times, reliability, schedule range, seat availability, etc.

Table 3. Common Findings and Infrastructure LOS Metrics

Source: AECOM, 2013.

Where possible, LOS provision for each case study city, as well as San Francisco, is summarized in the Appendix in Table 30.

Case study findings related to infrastructure prioritization and financing are included in Chapter 11.

¹² Berkeley, Santa Monica, Palo Alto, and Concord are all examples in California of cities that do address childcare provision.
¹³ Mode share measures the percentage of all transportation trips that use a given "mode." Walking, bicycle, public transit, and private vehicles are the most common modes of travel.

 ¹⁴ "Pedestrian Environmental Quality Index." *Program on Health, Equity and Sustainability*. San Francisco Department of Public Health. Web. 31 June 2013. http://www.sfphes.org/elements/24-elements/tools/106-pedestrian-environmental-quality-index
 ¹⁵ Service population is a unit of measure that encompasses all local infrastructure users, including residents and employees. Residents are assigned one point, while employees are typically assigning residents one point, and employees 0.19 points. Refer to the companion report, *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* (March 2014), for more detail.

CURRENT LOS PROVISION EVALUATION

Using the identified metrics, the infrastructure provision for all categories, with the exception of transit infrastructure and childcare,¹⁶ were mapped using GIS.¹⁷ Mapping the infrastructure provision allows for both the evaluation of a citywide LOS, and, in some cases, an understanding of how infrastructure provision is distributed across the city's 37 neighborhoods. These citywide and neighborhood provision maps can help inform how capital funds may be prioritized based on current distribution.

The developed LOS metrics aim to account for variations in service density, demand, and other factors. However, it is not always possible to account for all factors that influence geographic demand and supply variation of an infrastructure type.

LOS and Infrastructure Standard Development

Two tiers of standards are included as part of this study: (1) long-term aspirational goals and (2) short-term targets.

Both the long-term aspirational goals and short-term targets were identified based on existing policies and department direction, or as a result of reviewing the existing LOS provision. The bifurcation is meant to balance the City's ideal infrastructure aspirations with what it can reasonably expect to provide, given capital and operations budgets and other external limitations. The long-term aspirational goals represent an ideal level of service for each infrastructure category absent any constraints. The short-term targets are intended to indicate what the City will aim to provide for its residents by 2030, or in the case of childcare and bicycle infrastructure, in a shorter time frame (2020). The short-term targets are intended to ground expectations and help ensure equitable distribution of infrastructure; however, the aspirational goals established through policy work and community-based planning will continue to influence the City's long-term infrastructure planning.

As with the LOS metrics, some departments have already invested a significant amount of effort in developing detailed needs assessments for San Francisco and for specific neighborhoods. It is important to note that in no way does this work, particularly the gap assessment, intend to override the analysis that has already been done by various agencies.

Infrastructure Shortfall and Gap Analysis

LOS targets are overlaid on the city's current LOS provision to identify variations in shortfall and surplus throughout the city. The LOS targets are also overlaid on the projected future (2030 or 2020) population to determine the projected shortfall, if no infrastructure investment was made.

Many of the gap analyses are presented at the neighborhood level, and are meant to serve as a high-level overview of the distribution of services throughout the city. Given the nature of many of the infrastructure facilities, it is often not possible or not appropriate to provide an equal LOS in each of the neighborhoods. For example, recreation and open space varies throughout the city based on urban form: in the downtown, open space requirements are nearly impractical to apply where there are few, if any, land acquisition opportunities that could support the development of a neighborhood park. As well, some areas of the city require higher levels of service than others. For this reason, the LOS provision targets apply to the entire city, not to individual

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¹⁶ The LOS metrics identified for transit are only available as citywide indicators and are not geographically located.
¹⁷ For a complete list of data sources, see Table 29. The LOS metrics identified for childcare are based on citywide demand, and, given data limitations, cannot be geographically disaggregated.

neighborhoods. It is worth noting as well that neighborhood-level analysis by definition uses neighborhood boundaries. In some cases, neighborhood provision may be distorted where infrastructure falls across a neighborhood line, but clearly also serves adjacent neighborhoods. This idiosyncrasy is a function of neighborhood-level analysis and is a reminder that the analysis is an informational tool.

The results of the LOS target evaluation for all of the infrastructure metrics are summarized in Table 4.

Facility Type	LOS Metric	Current Citywide Average	Long-term Aspiration	Short-term Target	Projected Citywide Shortfall ¹
4.4	Recreation and Open Space	LOS	LOS	LOS	2030
1	Acres of City-Owned Open Space / 1,000 Service Population Units (SPU)	4.0	4.0	4.0	566 acres
1.1	Acres of Open Space / 1,000 SI	PU	3.5	3.5	55 acres
1.2	Acres of Improved Open Space	/ 1,000 SPU	0.5	0.5	511 acres
2	Acres / 1,000 Adjacent Residents	0.7	0.5	0.5	N/A
	Childcare	LOS	LOS	LOS	2020
1	% of Infants and Toddlers (0-2) Childcare Demand Served by Available Licensed Slots	37%	·_ 100%	37%	2,529 spaces
2	% of Preschool Age Children (3- 5) Childcare Demand Served by Available Licensed Slots	99.6%	100%	99.6%	2,256 spaces
熬	Streetscape and Pedestrian Infrastructure	LOS	LOS	LOS	2030
1	Square feet of improved sidewalk space per service population unit	103 square feet of sidewalk / SPU	88 square feet of <i>improved</i> sidewalk / SPU	88 square feet of <i>improved</i> sidewalk / SPU	N/A
ক্র্যু	Bicycle Infrastructure	Infrastructure	Infrastructure	Infrastructure	2020
1	Number of Premium (LTS 1, 2) Network Miles	51 miles	251 miles, 100%	61 miles	10 miles
2	Number of Upgraded Intersections	3 intersections	203 intersections	13 intersections	10 intersections
3	Number of Bicycle Parking Spaces	8,800 spaces	58,000 spaces	12,800 spaces	4,000 spaces
4	Bicycle Share Program (Bikes + Accompanying Share Station)	0	300 stations 3,000 bicycles	50 stations 500 bicycles	50 stations 500 bicycles
	Transit Infrastructure	LOS	LOS	LOS	2030
1	Transit Crowding (% of Boardings Relative to Capacity)	N/A	N/A	85%	N/A
2	Transit Travel Time (Average Minutes per Trip)	33.72	N/A	33.60	N/A

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Table 4. Summary of LOS Metrics for Five Infrastructure Categories

Source: AECOM, 2013

1. Projected citywide shortfall is calculated by applying the short-term target LOS to the 2030 service population (or 2020 service population, in the case of childcare and bicycle infrastructure).

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4. RECREATION AND OPEN SPACE



Recreation and open space infrastructure is one of the infrastructure types that has received a significant amount of thought, public outreach, and organization from the City. This section will outline conventions as well as existing San Francisco policy metrics for measuring open space provision, with case study comparisons where applicable. This section will then propose metrics and undertake an assessment of existing conditions based on those metrics. Table 5 below notes the City policies referenced in this section; full texts of these policies are appended for information. Note that

the terms parks, parkland, open space, and recreation space are used synonymously in this section to refer to recreation and open space. For information, an overview of San Francisco open space is mapped, by ownership (Figure 1).

Policy Document	lssuing Department	Year	Document Status	Key Contributions
Recreation and Open Space Element (ROSE)	Planning Department	June 2011	Draft report	 Identification of "areas of need" based on socioeconomic measures and access to park land Information on existing and proposed open space
Acquisition Policy	RPD	August 2011	Adopted	 Definition of "passive" and "active" open space "High-needs area" metric definition

Table 5. Recreation and Open Space Guiding and Reference Policy Documents

Source: AECOM, 2013.

BACKGROUND

Recreation and open space has historically been measured as a ratio of acreage to residents. In 1981, the National Park and Recreation Association (NPRA) defined what has since become a ubiquitous standard recommendation of 10 acres of park per 1,000 people.¹⁸ In recent years, this general rule has been modified by planners and municipal governments to reflect more reasonable ratios for densely-populated, built-out cities.

¹⁸ Fogg, George E. National Recreation and Park Association, Park Planning Guidelines. 1981.

Published standards for cities have ranged from 4 to 10 acres per 1,000 residents.¹⁹ San Francisco currently provides 4.6 acres of *city-owned* recreation space²⁰ per 1,000 residents, and 8.2 acres per 1,000 residents of *total* recreation space (including county, metro, state, and federal acres within the city limits, such as the Presidio). More tellingly, San Francisco provides 4.0 acres of *city-owned* recreation space per 1,000 *service population units* and 7.2 *total* acres per 1,000 *service population units*.²¹ This measure of provision per service population unit more accurately describes San Francisco's LOS, as it includes employees, who also use park resources.

While all case study cities provide context, New York and Vancouver in particular are San Francisco's cohort for open space: all three cities are geographically constrained within a small land area and support high population densities. San Francisco, at 4.6 city-owned acres per 1,000 residents, falls between New York at 3.5²² and Vancouver at 7.0.^{23 24} According to a Trust for Public Land survey, New York provides 4.6 acres of total open space per 1,000 residents within the city limits, compared with San Francisco's 8.2.²⁵

Another perspective on open space addresses access. Many cities (Miami, Philadelphia, Portland, and Vancouver) aim to provide open space within walking distance of residents. A stock measure of accessibility is a ten-minute walk, which is roughly equivalent to a half mile distance. The Planning Department undertook an accessibility study of San Francisco, by imagining walksheds of half mile radii around every park, and determining any excluded city area. As reported in the ROSE, this analysis shows that almost everywhere within San Francisco is within a half mile from open space. From an accessibility standpoint, San Francisco scores well, and this metric does not represent much opportunity for improvement. This metric of residents within a half mile radius of open space is a common metric among recreation authorities; but, since San Francisco essentially achieves the standard, the accessibility metric is excluded from this discussion.

CASE STUDY COMPARISON: PROVISION AND METRICS

In a review of LOS metrics and goals for other cities, the two most frequent metrics consider issues of access (distance from parks) and quantity (amount of parks). Both of these metrics are reflected in RPD's current provision policies and goals, which are compared to the metrics for five case study cities (Table 6, Table 7). Note that some cities, such as San Diego, only have goals for "neighborhood and community parks," while others have quantified goals that include other types of regional and open space parks, which distorts the comparisons. As Table 6 and Table 7 show, most cities are performing well relative to their goals and their current provision.

²⁴ These New York and Vancouver metrics do not include county, state, and federal acres within the city limits.

²⁵ "2011 City Park Facts Report." The Trust for Public Land. The Trust for Public Land, 1 Nov. 2011. Web. 22 Jul. 2013. http://www.tpl.org/publications/books-reports/ccpe-publications/city-park-facts-report-2011.html

¹⁹ Moeller, John. American Society of Planning Officials, Standards for Outdoor Recreational Areas. Information Report No. 194. https://www.planning.org/pas/at60/report194.htm?print=true

²⁰ City-owned recreation space includes land owned by RPD, DPW, the Port, and the Redevelopment Agency/Successor Agency to the San Francisco Redevelopment Agency

²¹ For recreation and open space, service population is calculated by assigning residents one point, and employees 0.19 points. For a more complete definition of service population see the Service Population Definition in the Appendix (p.83). Refer also to the companion report, *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* (September 24, 2013) for more detail.

²² An estimated 29,000 acres of New York City's 38,000 acres of park land are city-owned (The Trust for Public Land, 2011 City Park Facts Report, http://www.tpl.org/publications/books-reports/ccpe-publications/city-park-facts-report-2011.html) and serve New York's roughly 8.3 million residents (U.S. Census Bureau, 2011).
²³ See Table 30 in the Appendix. San Jose and San Diego's numbers may include regional parks within the city boundaries,

²³ See Table 30 in the Appendix. San Jose and San Diego's numbers may include regional parks within the city boundaries, resulting in inflated metrics compared to San Francisco and Vancouver.

San Francisco	Philadelphia	Portland	San Diego	San Jose	Vancouver
 Over 200 city- owned parks 6,600 acres of open space within city limits 3,600 acres of active space 	60% of residents live within 10 minutes / 0.5 mi of open space	 70% of residents within 3 miles of full-service community center 75% of residents within 0.5 mi of a park 	 2.8 acres per 1,000 residents for neighborhood and community parks, subject to "equivalencies" as determined at the community plan level 	• N/A	 92% of residents live within 5 minutes of green space
 6.6 acres / 1,000 residents (per Trust for Public Land Data) 8.1 acres per 1,000 residents (per RPD data) 	7.2 acres / 1,000 residents	 24.6 acres / 1,000 residents (Intermediate - Low density city) 	35.9 acres / 1,000 residents (Intermediate - Low density city)	16.5 acres / 1,000 residents	 6.97 acres / 1,000 residents (without regional parks)

Table 6. Current LOS Provision Comparison - Recreation and Open Space¹²

Source: Various city agencies

1. Only select cities are included (see Table 30 for additional cities).

2. Data on acres of open space per 1,000 residents is from the Trust for Public Land, "Acres of Parkland per 1,000 Residents, by City." <u>http://cityparksurvey.tpl.org/reports/report_display.asp?rid=4</u>

Table 7. Cit	y LOS As	pirational	Goals	Comparison	 Recreation 	and Open Space

San Francisco ¹	Philadelphia	Portland	San Diego	San Jose	Vancouver
 10 minute / 0.5 mi access to open space for all residents 0.5 acres per 1,000 residents within a 0.5 mi radius 	 75% of residents live within 10 minutes / 0.5mi of open space by 2025 Add 500 acres by 2015 10 acres per 1,000 residents 	 100% of residents within 3 miles of a community center 100% of residents within 0.5 mi of a park By 2020, 1,870 more acres of park 	 2.8 acres per 1,000 residents of neighborhood and community parks 35 acres per 1,000 residents for all parks, including regional 	 31 acres per 1,000 residents 3.5 acres of community serving parks per 1,000 residents 	 100% of residents within 5-min walk to green space, by 2020 Plant 150,000 new trees by 2020

Source: Various city agencies

1. Only cities with relevant LOS metrics are included (see Table 31 for additional cities).

RECREATION AND OPEN SPACE LOS METRICS

Two metrics were identified to measure recreation and open space infrastructure LOS. The two metrics are intended to measure total type of provision, and distribution and intensity of use. The two LOS metrics are:

- Acres of City-owned open space per 1,000 service population units
- Acres per 1,000 adjacent residents

Acres of Active Open Apace per 1,000 Service Population Units

Table 8. Acres of Active Open Space per 1,000 Service Population Units - LOS Provision, Goal, and Target

 LOS Measure	Value	Source
Current Citywide Average	 4.0 acres of City-owned open space (within City limits) per 1,000 service population units 	See Table Note
Long-term Aspirational Goal	 4.0 acres of City-owned open space (within City limits) per 1,000 service population units, achieved either through newly constructed open space or improvement to existing open space 3.5 acres of open space per 1,000 service population units 0.5 acres of improved open space per 1,000 service population units 	 RPD staff members Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, and Taylor Emerson, Analyst
Short-term Target	 4.0 acres of City-owned open space (within City limits) per 1,000 service population units, achieved either through newly constructed open space or improvement to existing open space 3.5 acres of open space per 1,000 service population units 0.5 acres of improved open space per 1,000 service population units 	 RPD staff members Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, and Taylor Emerson, Analyst

Note: RPD staff members Dawn Kamalanathan, Planning Director, Stacey Bradley, Planner, and Taylor Emerson, Analyst, noted in a meeting on November 14, 2013, that RPD owned approximately 3,437.28 acres of open space within the City and that other City agencies – DPW, the Port, and the Redevelopment Agency/Successor Agency to the San Francisco Redevelopment Agency – owned another approximately 324.4 acres. Given the 2013 recreation and open space service population of 934,726, the current citywide average acreage per 1,000 service population units is calculated to be 4.0. RPD staff members also noted that the City could feasibly commit to constructing 55 new acres of open space by 2030, which results in 3.5 acres of open space per 1,000 service population of 1,081,926). The remaining 0.5 acres of open space per 1,000 population units use achieved through capacity improvements to existing open space. Refer to the companion report, the *San Francisco Citywide Nexus Analysis* (March 2014), for a more detailed discussion of capacity improvements to recreation and open space and the LOS implications.

While acres of open space *per resident* represents the conventional measure, service population units are used for this metric to reflect that parks serve both the resident and employee population.²⁶ Open space acreage is confined to City-owned open space within city limits to reflect the open space upon which the City can effect change.

RPD staff has set the current citywide LOS of 4.0 acres of City-owned open space per 1,000 service population units as both the short-term LOS target for 2030 and the long-term aspirational goal (Figure 2, Figure 3). San Francisco's density and expensive land costs limit the creation of new park space. Based on conversations with RPD staff, RPD's focus is expected to be maintaining existing acreage, improving current acreage, prioritizing upgrades, improving areas of need, and constructing a limited amount of new acreage. Of the 4.0 acres of City-owned open space per 1,000 service population units, 3.5 acres per 1,000 service population units will be achieved in open space acreage and the remaining 0.5 acres per 1,000 service population units will be achieved by improving the capacity of existing open space. The companion report, the *San Francisco Citywide Nexus Analysis* (March 2014), includes a more detailed discussion of recreation and open space capacity improvements and the LOS implications.

²⁶ For a more complete definition of service population see the Service Population Definition in the Appendix (p.83).

Infrastructure Shortfall and Gap Analysis

No shortfall exists at the current time, given that the metric target is based on maintaining the current provision into the future, although some neighborhoods, however, fall below the short-term target. As the population increases, by 2030, if the amount of open space remains the same, the LOS metric will fall from 4.0 to 3.5, and the acquisition of approximately 566 additional acres of park space will be required to address growing demand (Figure 3).²⁷ These additional acres could be created by acquiring land and constructing new open space or by expanding the capacity of existing open space.²⁸ Given San Francisco's density and land costs, 566 acres of new park space is an unlikely ambition by an order of magnitude. Instead the majority of 'new' open space is likely to be an increase in the capacity of existing parks, rather than the acquisition of more land for new park construction. RPD staff estimates that they can feasibly commit to constructing 55 new acres of open space by 2030, and increase the capacity through open space improvements of the remaining 511 acres.²⁹

 ²⁷ This calculation is based on demographic projections from the San Francisco Planning Department, received by AECOM on May 14, 2013 from Aksel Olsen, Planner/Geographer in the Citywide Information and Analysis Group, San Francisco Planning Department.
 ²⁸ Expanding the capacity of existing open space involves, for example, adding a second floor to a recreation center, adding lighting

^{2°} Expanding the capacity of existing open space involves, for example, adding a second floor to a recreation center, adding lighting to a tennis court to extend its hours (so more people can use it), adding trails to a forested area, adding a play feature to a playground, or adding an athletic field to a lawn park.

²⁹ Refer to the companion report, the San Francisco Citywide Nexus Analysis (March 2014), for a more detailed discussion of recreation and open space capacity improvements and the LOS implications.

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San Francisco Infrastructure Level of Service Analysis

March 2014

Acres Per 1,000 Adjacent Residents

Table J. Acies bei 1.000 Aulacent Residentis – EVO FIONSION and Tablet	Table 9. Acres	per 1.000 Adia	icent Residents – LO	S Provision and Targets
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LOS Measure	Value	Source
Current Citywide Average	 Average of 2.7 acres of open space per 1,000 adjacent residents Median of 0.7 acres of open space per 1,000 adjace residents 135 parks with less than 0.5 acres per 1,000 adjace residents 	ent • RPD and Planning Department data (see Table 29) nt
Long-term Aspirational Goal	 0.5 acres of open space per 1,000 adjacent residen at all parks 	 RPD's Acquisition Policy, High Needs Area definition, p 20.
Short-term Target	 0.5 acres of open space per 1,000 adjacent residen at all parks 	 RPD's Acquisition Policy, High Needs Area definition, p 20.

The acres per 1,000 adjacent residents metric is intended to measure whether residents are over- or underserved by their *proximate* parks. The metric is a partial proxy for park crowding, or, intensity of use. This metric enables the City to quantify varying park demand in a given neighborhood related to residential density.

While San Francisco has a high acreage per resident (8.6 acres per 1,000 residents), this citywide indicator does not account for the distribution of space relative to population distribution. This metric shows where small parks serve an inordinate amount of nearby residents.

This metric is a variation of a more typical LOS metric: distance from a park for all residents. A number of other cities including Miami, Philadelphia, Portland, and Vancouver use a proximity metric to evaluate adequate LOS provision in their policy documents.³⁰ Analysis presented in the ROSE highlights an RPD target of having all residents live within one half mile of a park, equivalent to a ten-minute walk. However, as demonstrated by the analysis, San Francisco is already close to achieving this target, making it a less useful goal.

Instead, guided by the 2011 Acquisition Policy, the proximity metric was modified to assess the *amount* of space within a reasonable distance of residents. The 2011 Acquisition Policy includes a discussion of "high needs areas," defined as places with a high population density relative to open space. Generally this is quantified as less than 0.5 acres per 1,000 people within a half mile radius. The LOS target, therefore, is 0.5 acres per 1,000 adjacent residents, with this threshold defining the difference between well-supplied parkland and overcrowded or under-supplied parkland.

The analysis for this metric was performed by attributing census block populations to their nearest park (neighborhood boundaries were ignored). Populations will typically be within a half-mile of their nearest park, given the distribution of parks in San Francisco.³¹ Satisfying the distance requirement, this metric emphasizes the acreage component of the high needs area definition.

³¹ Analysis by the Planning Department, reported in the ROSE plan, shows that half-mile radius buffers around all parks in San Francisco encompasses almost the entirety of the City.

³⁰ Miami has a quarter mile access to open space target. Philadelphia aims to have 75 percent of residents living with a half mile of a park by 2025. Portland targets 100 percent of residents within a half mile by 2020. Vancouver is working towards having 100 percent of residents live within a quarter mile or 5 minutes of green space by 2020 – see Table 31.

Infrastructure Shortfall and Gap Analysis

The LOS target results in 135 parks being deficient, with values below 0.5 acres per 1,000 adjacent residents.³² Because block-level population projections are not available, it is not possible to anticipate 2030 shortfalls.

Based on this metric analysis, 41 percent of residents, or 330,000 people, are served by over-crowded parks. Not surprisingly, neighborhoods with higher land use intensity experience park overcrowding as measured by this metric. These areas were also identified in the City's ROSE as high needs areas.

PRACTICAL APPLICATION OF RECREATION AND OPEN SPACE METRIC

While both proposed metrics are important in measuring the quantity and distribution of open space, in its practical application, the acres of City-owned open space per 1,000 service population units best represents RPD's development and LOS intentions. As a result, this metric will inform the nexus between development and development impact fees.

PROPOSED OPPORTUNITIES FOR FURTHER STUDY

The following studies were identified in the LOS metric development process as potential next steps in the continued refinement of the City's recreation and open space provision evaluation:

- Cataloging usage of City-owned park elements (such as playgrounds or basketball courts) to develop an understanding of their capacity (children playing per hour or basketball players per hour).
- Cataloging usage of City-owned parks to determine the amount of people the average park serves, which
 parks are the most used or crowded, which parks are least used, and so on.

This additional data would allow the city to evaluate provision and distribution in greater detail.

³² The LOS target results in a citywide average of 2.7 acres per 1,000 adjacent residents (Figure 4). This average seems to satisfy the target, but it is important to remember that large parks and areas with low populations will have high acreages per 1,000 adjacent residents, inflating the average. The median, by comparison, is 0.7 acres per 1,000 residents.


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San Francisco Infrastructure Level of Service Analysis

February 2014

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5. CHILDCARE FACILITIES



While the City does not own or operate childcare facilities, the City does work – through the Human Services Agency (HSA) and the San Francisco Childcare Planning and Advisory Council (CPAC) – to ensure that a sufficient number of facilities are provided to meet demand. Without being directly responsible for facility provision, San Francisco, like a number of smaller California cities such as Berkeley, Santa Monica, and Palo Alto, recognizes childcare as an important community-serving necessity and

considers childcare in their needs assessment of community facilities. The City's involvement includes helping acquire funds for operations and contributing municipal funds for the complex patchwork of childcare subsidies for children of low-income families, as well as issue and record licensing for childcare facilities. Additionally, CPAC is charged with counseling policy-makers, planners, and funders about the needs of childcare in San Francisco. In terms of capital investment, the City helps acquire funds for facility construction. Given the City's capital investment, childcare infrastructure merits discussion as a City infrastructure component. This section will discuss childcare in San Francisco, propose two metrics, and evaluate childcare relative to the metrics. The policies referenced in this section are noted in Table 10 and appended for information.

Policy Document	Issuing Department	Year	Document Status	Key Contributions
San Francisco Child Care Needs Assessment	San Francisco Child Care Planning and Advisory Council (CPAC)	2007	Final report	 Childcare provision by geography Demand by low-income households (under 70% SMI)
San Francisco Citywide Plan for Early Care and Education and Out of School Time		Planning and Advisory Council (CPAC)	May 2012	Final report

Table 10. Key Childcare Facility Guiding Policy Documents

Source: AECOM, 2013

BACKGROUND

In San Francisco, through HSA, CPAC and various city agencies, the importance of childcare, particularly for young children, is readily recognized. Childcare differs depending on the age of the children, and typically children are divided into three age brackets: infants / toddlers, preschoolers, and school-age children. The City

defines infants / toddlers as children aged 0 to 2, preschoolers as children aged 3 to 5, and school-age children as children aged 6 to 14.³³

Childcare provision can be divided into categories as well: licensed childcare and unlicensed childcare. Unlicensed childcare can be more formal care, like programs through boys and girls clubs and RPD, or more informal care, like stay-at-home parents, nannies, and grandparents.³⁴ Unlicensed childcare is largely beyond the purview or control of the City.

Licensed childcare has two forms, namely childcare centers and family childcare homes (FCCH). Centers are institutions that provide childcare in a childcare facility – which is often within a commercial building. Typically, centers care for a large number of children, divide them into age groups, and staff each age group with appropriate childcare and early education professionals. FCCHs are private homes where the homeowner provides childcare. FCCH capacity is lower, with a maximum of 12 to 14 children. Typically, FCCHs care for a mixed-age group of children.

Because both centers and FCCHs require licensing from the City, and because the City only provides capital funding to licensed facilities, the discussion of City childcare will be confined to licensed childcare. Furthermore, since school-age care is largely provided within schools – that is, facilities built by the school district (a legally separate public entity) and facilities generally not expanded for childcare independent of school growth – the discussion of City childcare will focus only on infant / toddler care and preschooler care.

Infant / toddler care is relatively under-provided as a service. CPAC's 2012 report, the *San Francisco Citywide Plan for Early Care and Education and Out of School Time*, indicates that the greatest unmet childcare need is for infant and toddler care.³⁵ The cost of infant / toddler care is expensive due in part to the high staff-to-infant ratio requirements. Preschool care is more adequately supplied than infant / toddler care, in part due to Proposition H, a Charter Amendment passed in 2004 to fund preschool care.³⁶ The aim of Proposition H is to provide quality, accessible preschool care to all four-year-olds – the so-called *Preschool for All* (PFA) movement.³⁷

Note that demand for childcare comes primarily from city residents, including those who work within the city and those who work outside of the city. A lesser portion of childcare demand is also generated by nonresidents who work within San Francisco. A portion of San Francisco employees, who live in, and commute from, the greater Bay Area, bring their children into the city for childcare. Generally, childcare demand is calculated by estimating the pool of children requiring licensed childcare, based on labor force participation rates and an estimated proportion of parents who use formal licensed care. Detailed childcare demand calculations are included in the appendix (Childcare Demand Calculations). All childcare demand values used in this section are based on the calculations included in the appendix.

³⁵ United States. Office of Early Care and Education. San Francisco Child Care Planning and Advisory Council (CPAC). "San Francisco Citywide Plan for Early Care and Education and Out of School Time." CPAC, 2012. Print.
 ³⁶ San Francisco Public Schools. "Public Education Enrichment Fund (PEEF)." Web. 22 Jul. 2013. <u>http://www.sfusd.edu/en/about-</u>

³³ The three category break-downs –infants (0-2), preschoolers (2-5) and school age children (6-13) – were used in the 2008 *Citywide Development Impact Fee Study Consolidated Report* prepared for the Controller's Office.

³⁴ Dobson, Graham. Message to the author. 14 May 2013. Email.

³⁶ San Francisco Public Schools. "Public Education Enrichment Fund (PEEF)." Web. 22 Jul. 2013. <u>http://www.sfusd.edu/en/about-sfusd/initiatives-and-plans/voter-initiatives/public-education-enrichment-fund.html</u>

³⁷ PFA is supported federally by Obama's PFA initiative in the 2014 budget. Several studies complement the universal preschool initiative, showing that preschooled children tend to score higher on tests and attain higher education levels.

CASE STUDY COMPARISON: PROVISION AND METRICS

Considering childcare as infrastructure is a relatively new policy direction (in comparison to streets and sewers, for example), it is less frequently addressed directly by city policies. In a survey of case study cities, only Vancouver indicated a City-led commitment to increasing the available childcare provision by a quantified number of slots (150 spaces³⁸) (Table 12). A number of California cities, however, also consider the provision of childcare as an important community asset, including Berkeley, Santa Monica, and Palo Alto.³⁹

Vancouver currently is able to serve 19 percent of its total child population, although this statistic does not account for childcare demand. San Francisco is able to serve 37 of its demand for licensed infant and toddler child care and 99.6 percent of its demand for licensed preschooler childcare (Table 11).

Table 11. Current LOS Provision Comparison – Childcare

San Francisco ^{1,2}	Vancouver
2,951 licensed childcare spaces for	53 Childcare facilities
infants / toddlers (age 0-2)	 19% of all children have access to
14,661 licensed childcare spaces	public care
for preschoolers (age 3-5)	
Serves 37% of demand for licensed	
infant / toddler (age 0-2) spaces	
Serves 99.6% of demand for	
licensed preschooler (age 3-5)	
spaces	
 Not provided by the City 	

Source: Various city agencies

1. Only select cities are included (see Table 30 for additional cities).

2. Refer to the appendix (Childcare Demand Calculations) for detailed childcare demand calculations.

Table 12. City LOS Goals Comparison - Childcare

San Francisco ¹	Vancouver
No explicit policy goal or LOS metric	• 500 new spaces by 2014

Source: Various city agencies

1. Only cities with relevant LOS metrics are included (see Table 31 for additional cities).

CHILDCARE LOS METRICS

Two metrics were identified to measure childcare LOS provision:

³⁸ Canada. City of Vancouver. "2012-2014 Capital Plan: Investing in our City." City of Vancouver, n.d. Web. 22 July 2013. <u>http://vancouver.ca/files/cov/capital-plan-2012-2014.pdf</u>

³⁹ Although few cities have explicit, quantified goals for childcare provision, childcare is increasingly debated as an arena for public intervention. Non-parent care has become the norm in the US, and early childcare is, in essence, early childhood education. Quality childcare has been linked to developmental benefits, and societies at large benefit from the cognitive, linguistic, and behavioral competencies associated with high quality childcare. While a variety of studies link better early childcare with better school-preparedness, among other advantages, equitable distribution of childcare is a challenge because high-quality childcare is higher-cost and is, thus, often inaccessible to low-income families. While the economic and social justifications of public intervention in childcare remain an unresolved debate, the inclusion of childcare as an infrastructure item allows San Francisco to at least examine its provision, which incorporates some – although limited – public involvement. Reference: Vandell, Deborah Lowe and Wolfe, Barbara. "Child Care Quality: Does It Matter and Does It Need to Be Improved?" *Institute for Research on Poverty*, Special Report No. 78 (2000). Web. 19 Sept. 2013. http://www.irp.wisc.edu/publications/sr/pdfs/sr78.pdf

- Percent of infant / toddler (0-2 Years) childcare demand served by available slots
- Percent of preschooler (3-5 Years) childcare demand served by available slots

While most short-term LOS metrics target 2030, childcare short-term targets use 2020 as a target date instead. This is due to the changing age demographics projected by the California Department of Finance (P-3 projections). The population of children in the city is expected to continue to increase through 2020, after which it is expected to decline slightly. As such, 2020 is used as a target date so that near term childcare needs are met. The childcare metrics and demand projections may be revisited at reasonable intervals to ensure that the provision is still appropriate. Each of the metrics will be discussed in the following subsections.

Percent of Resident Infant and Toddler (0-2 Years) Childcare Demand Served by Available Slots

Table 13. Percent of Infant / Toddler Childcare Demand Served by Available Slots – LOS Provision and Targets

LOS Measure	Value	Source
Current Citywide Average	 With almost 3,000 slots, 37 percent of infant / toddler childcare demand can be accommodated in existing slots 	 Michele Rutherford, Program Manager for San Francisco HAS ¹ AECOM's childcare demand estimates (refer to the appendix Childcare Demand Calculations)
Long-term Aspirational Goal	 Slots to accommodate 100 percent of infant / toddler childcare demand 	CPAC, OECE staff
Short-term Target	 Slots to accommodate 37 percent of infant / toddler childcare demand; the target is to maintain existing service levels 	CPAC, OECE staff

Note:

1. Michele Rutherford, Program Manager at HSA, noted 2,951 existing infant and toddler slots via email to Harriet Ragozin of KMA on 15 November 2013.

The City currently licenses almost 3,000 infant / toddler childcare spaces in San Francisco. The number of infants and toddlers needing licensed care in San Francisco is approximately 8,000. As a result, childcare slots are available for approximately 37 percent of the infant / toddler childcare demand.

As an aspirational LOS goal, the Office of Early Childcare and Education (OECE) would like to ensure affordable care for all resident infants and toddlers who require care. This ideal LOS is a practical impossibility, because OECE is not directly responsible for providing childcare spaces, because of financial and capacity constraints, and because exact demand for infant and toddler childcare is unknown. OECE can support childcare with capital funding of facilities, subsidies for slots, and operating regulations, but OECE does not directly build or operate facilities. Even if OECE did directly provide childcare spaces, the cost to provide care for all infants and toddlers would be prohibitive, especially given land costs in San Francisco and the commitment to keeping enrollment costs affordable.

A more realistic LOS target identified by the City (OECE staff) is to maintain the current provision level. The current number of spaces represents 37 percent of total infant and toddler childcare demand, and the City aims to maintain slots for 37 percent of infant and toddler demand into 2020.

Infrastructure Shortfall and Gap Analysis

No shortfall exists at the current time, given that the metric target suggests maintaining current provision into the future. By 2020, given population projections, there would be an additional new infant and toddler demand

for approximately 2,500 slots. Serving 37 percent of this demand, as per the level of service, would require approximately 940 additional slots to be provided.

Percent of Preschooler (3-5 Years) Childcare Demand Served by Available Slots

Table 14. Percent of Preschooler Childcare Demand Served by Available Slots - LOS Provision and Targets

LOS Measure	Value	Source
Current Citywide Average	 With almost 15,000 slots, 99.6 percent of preschooler childcare demand can be accommodated in existing slots 	 Michele Rutherford, Program Manager for San Francisco HSA¹ AECOM's childcare demand estimates (refer to the appendix Childcare Demand Calculations)
Long-term Aspirational Goal	Slots to accommodate 100 percent of preschoolers	CPAC, OECE staff
Short-term Target	 Slots to accommodate 99.6 percent of preschoolers; target is to maintain existing service levels 	CPAC, OECE staff

The City currently licenses just over 14,600 slots for preschool age children. The number of preschoolers needing licensed care in San Francisco is approximately 14,700. The available slots represent 99.6 percent of the preschool age childcare demand.

With Proposition H in California in 2004, and the more recent growing political precedent for the PFA initiative, the City aims to provide universal preschool. PFA, or universal preschool, means quality, affordable preschool within the City for all preschool age (4-year-old) children – not just those demanding childcare. This aspirational goal is tempered slightly to achieve a realistic goal of maintaining the existing service level, at 99.6 percent of preschooler childcare demand. Should a PFA initiative pass, the City (and/or the School District) may play an increasingly important role in preschool provision, likely becoming more involved in both the capital development and ongoing operations and maintenance support of such a program. Without such a mandated program, CPAC will continue to support existing and new providers through capital funding support to encourage slot development.

Infrastructure Shortfall and Gap Analysis

No shortfall exists at the current time, given that the metric target is based on maintaining the current provision into the future. By 2020, given population projections, there would be an additional new preschooler childcare demand for 2,256 slots. Serving 99.6 percent of this demand, as per the level of service, would require 2,247 additional preschooler childcare slots to be provided.

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6. STREETSCAPE AND PEDESTRIAN INFRASTRUCTURE



Streetscape and pedestrian infrastructure, like recreation and open space, is one of the infrastructure types that has received a significant amount of thought, public outreach, and organization from the City. This section will explore the components of streetscape and pedestrian infrastructure, such as sidewalk width, street trees, intersection safety, lighting, and bulb-outs, as potential metrics. However, given the data gaps and complexities of these streetscape components, and because streetscape and pedestrian infrastructure facilities, a

proxy metric of improved sidewalk square footage per service population is developed. The policy documents referenced in this section are noted in Table 15, and appended.

Policy Document	Issuing Department	Year	Document Status	Key Contributions
San Francisco Better Streets Plan (BSP)	Planning Department	December 2010	Adopted	 Overview of recommended streetscape and pedestrian infrastructure elements Sidewalk width recommendations by street typology Street tree spacing recommendation Lighting provision recommendations
Financing San Francisco's Urban Forest	DPW, Planning Department	October 2012	Final report	Survey of existing street treesStreet tree growth plan
WalkFirst	DPH, SFMTA, Planning Department, San Francisco County Transportation Authority	October 2011	Draft policy to be included in update of Transportation Element of the General Plan	 High-injury density corridor maps and scoring Pedestrian improvement prioritization

Table 15. Key Streetscape and Pedestrian Infrastructure Guiding Policy Documents

Source: AECOM, 2013

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AECOM

BACKGROUND

The 2010 San Francisco Better Streets Plan (BSP), along with Section 2.4.13 of San Francisco's Public Works Code, articulates the concept of "complete streets" for San Francisco.⁴⁰ With guidelines for the design of the pedestrian environment, the BSP puts forward streetscape specifications which balance the needs of all street users. Safety, creation of social space on the sidewalk, and pedestrian aesthetic are broadly the three motivators underlying the BSP recommendations. Key components identified in the BSP include sidewalk widths, street trees, intersection safety, street lighting, and bulb-outs. With the exception of sidewalk width, only limited data is available for each of these elements, allowing for an incomplete measure of their provision.

Sidewalks represent the foundation of pedestrian infrastructure, providing a path of travel and a canvas for place-making. The width of the sidewalk informs the opportunities: wider sidewalks affect pedestrian capacity, pedestrian comfort, and sidewalk amenities, affording more space for landscaping and other streetscape elements. The BSP provides clear direction on sidewalk widths for various street types, providing both a minimum width and a recommended width. Minimum sidewalk widths range from 6 feet on allevs, to 12 feet on park edge streets. Currently, roughly 91 percent of all city sidewalks meet the minimum width cited in the BSP.⁴¹ By comparison, the recommended widths range from 9 feet on alleys to 24 feet on park edge streets. Currently, roughly 75 percent of all city sidewalks meet the recommended BSP width. While neither the minimum nor recommended width is always practically achievable given other operational constraints of particular streets, these metrics provide a reasonable census of the City's current sidewalk infrastructure.

Street trees are the archetypical street landscaping element and contribute to the pedestrian environment in a number of ways. Tree-lined streets are perceived as more narrow, which slows driving speeds along the street thus impacting pedestrian safety. As well as calming traffic, tree-lined streets provide an enhanced urban aesthetic which can be reflected in increased property values of adjacent lots. Trees also shade the sidewalk and mitigate urban heat island effect. According to data from the Department of Public Works (DPW), there are currently approximately 105,000 trees in the right-of-way in San Francisco planted along more than 1,000 centerline miles of streets. DPW targets planting 55,000 new street trees by 2030, resulting in 160,000 total street trees.⁴² As a point of comparison, Vancouver, with a land area of roughly equal size to San Francisco. currently has an estimated 140,000 street trees and plans to plant an additional 150,000 trees by 2020.⁴³ Similarly, New York City has an ambitious Million Trees NYC program which aims to add an additional one million trees to the city's urban forest over the next decade.44

Intersections represent one of the most significant risks to pedestrian safety. Injury and collision records at intersections can be used to determine high injury intersections. San Francisco's WalkFirst initiative, developed by the San Francisco Department of Public Health (DPH), defines so-called "high injury" corridors, based on

http://vancouver.ca/files/cov/report-GC2020-implementation-20121016.pdf

⁴⁰ Complete Streets are defined as streets which "are safe, comfortable, and convenient for travel for everyone, regardless of age or ability - motorists, pedestrians, bicyclists, and public transportation riders." Metropolitan Transportation Commission, "MTC One Bay Area Grant: Complete Streets Policy Development Workshop." 16 October 2012. Section 2.4.13 of San Francisco's Public Works Code outlines San Francisco's complete streets policy, including the construction of transit, bicycle, stormwater, and pedestrian improvements. Pedestrian environment improvements include sidewalk lighting, pedestrian safety measures, traffic calming devices, landscaping, and other pedestrian elements listed as defined in the Better Streets Plan.

AECOM internal analysis based on DPW database of sidewalk widths. Note that in some instances, given geometric or other constraints, some sidewalks may not be able to meet BSP minimum widths - therefore 100 percent compliance with the BSP sidewalk widths may not be possible. Note also that data is not available for all city streets. This study recommends further data collection. ⁴² AECOM, "Financing San Francisco's Urban Forest – The Benefits and Costs of a Comprehensive Street Tree Program." October

^{2012.} Print. ⁴³ Canada. City of Vancouver. "Greenest City 2020 Action Plan." City of Vancouver, 2012. Web. 22 Jul. 2013.

Million Trees NYC. Million Trees NYC. MTNYC, 2013. http://www.milliontreesnyc.org/html/home/home.shtml

spatial injury data. In DPH's approach, high injury corridors, defined by number, severity, and density of injuries serve as a proxy for identifying intersections that operate at a deficit. These high injury corridors, and their associated 800 intersections, account for 6 percent of San Francisco's streets, but over 60 percent of all pedestrian injuries.⁴⁵ Where risks to pedestrians are high, a variety of treatments can be assessed to ameliorate the risk, including installing pedestrian signals, constructing bulb-outs, or adding bollards. Pedestrian safety upgrades would need to be individualized by intersection, given the unique dynamics and geometry of each intersection.

Street lighting is a major contributor to both pedestrian comfort and sidewalk safety. Security, as well as the perceived sense of security, is much higher on well-lit sidewalks than on poorly-lit or unlit sidewalks. Adequate lighting makes pedestrians feel more comfortable while walking at night, and reduces crime along the street. As well as improving safety, street lighting supports civic nighttime sidewalk activity, such as late-night street markets. However, no data exists on either the sidewalk lighting quality throughout the City or the appropriate spacing to achieve adequate light levels along sidewalks. With this data gap, no analysis of sidewalk lighting in the City can be performed.

Bulb-outs are extensions of the sidewalk into the parking lane, either at corners or mid-block locations. Bulbouts narrow the roadway and extend the pedestrian space, which simultaneously slows traffic by creating a bottleneck, shortens crossing distance, and increases pedestrian visibility. Each of these effects increases pedestrian safety. Bulb-outs can also create space for more landscaping, street furniture, or high pedestrian volumes. The installation of bulb-outs needs to be assessed on a case-by-case basis; not all locations are suitable for bulb-outs, considering traffic characteristics (particularly the turning radii of large vehicles). While general bulb-out locations are recommended in the BSP, this study recommends further mapping of existing and proposed bulb-out locations. No blanket provision of bulb-outs would be appropriate, and currently no data exists to support analysis of bulb-outs.

CASE STUDY COMPARISON: PROVISION AND METRICS

In a review of LOS metrics and goals for other cities, most City metrics regarding streetscape and pedestrian infrastructure focus on pedestrian access (i.e. availability of sidewalks and trails), the quality of the pedestrian experience, design and qualitative improvement, and measurement of mode share splits (Table 16 and Table 17). Some cities, like Portland and Vancouver do provide quantitative measures of provision, which help to evaluate progress towards their goals. In policy documents (particularly the BSP), San Francisco agencies provide few quantitative goals regarding streetscape and pedestrian infrastructure, but extensively discuss design guidelines and streetscape quality.

San Francisco ¹	Minneapolis	Philadelphia	Portland	San Jose	Vancouver
• 105,000 existing	92% of street	• 131,000 existing	• 17% of canopy	• N/A	 138,000 street
street trees	have sidewalks	street trees	coverage over		trees
 115 million 		• 55 trees / mile of	streets	}	 2,400 km of
square feet of		city street	 1,900 miles of 		sidewalks
sidewalk space			sidewalk		

Table 16. Current LOS Provision Comparison – Streetscape and Pedestrian Infrastructure

Source: Various city agencies

1. Only select cities are included (see Table 30 for additional cities).

⁴⁵ Lily Langlois, Planner with the San Francisco Planning Department in an email dated December 12, 2013.

San Francisco ¹ Mi	inneapolis	Philadelphia	Portland	San Jose	Vancouver
 Few quantitative of goals Significant of guidelines and qualitative gobjectives 160,000 street trees by 2030 	Few quantitative goals Qualitative objectives, and design guidelines	 Increase walk mode share from 8.6% to 12% by 2020 Keep 70% of assets in good repair Increase tree coverage to 30% (by adding 300,000 trees by 2025) 	 Neighborhoods must maintain citywide average for proportion of arterials with sidewalks 35% of canopy coverage over streets 150 additional miles of trails 	 100% of non- rural portions of San Jose should have a continuous sidewalk network Every street should be complete and accommodate pedestrians and bikes 	 Increase pedestrian mode share (66% of all trips to be by bike, walk, or transit by 2040) By 2014, 2km of additional sidewalk

Table 17. City	LOS Goals	Comparison -	 Streetscape al 	nd Pedestrian	Infrastructure
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Source: Various city agencies

1. Only cities with relevant LOS metrics are included (see Table 31 for additional cities).

STREETSCAPE AND PEDESTRIAN INFRASTRUCTURE LOS METRIC

Because a complete streetscape environment is made up of many elements (street trees, bulb-outs, lighting, pedestrian signals, etc.) and because data for many of these elements is generally unavailable, an alternative proxy metric has been developed to evaluate current and future provision of streetscape and pedestrian infrastructure. The proxy metric used in this analysis is:

Square feet of improved sidewalk per service population unit⁴⁶

'Improved sidewalk' is a term that encompasses sidewalk space and any amenities in that space, such as lighting, street trees, bulb-outs, and sidewalk furniture. While the proscription for streetscape elements is not uniform across San Francisco (i.e. the BSP calls for different streetscape and pedestrian infrastructure improvements depending on the site considerations, the street type, the traffic patterns, and so on), the intent of the BSP is to improve all San Francisco streetscape. Therefore, the basic square footage of sidewalk is denoted 'improved sidewalk' to reflect the investments the City is committed to make in the pedestrian right-of-way in terms of sidewalk widening, bulb-outs, signalized crosswalks, pedestrian lighting, trash cans, benches, trees, and so on.

Because data for provision of streetscape elements is generally unavailable and because the BSP does not clearly delineate improvement plans for every streetscape site and condition, a precise definition of 'improved sidewalk' is unavailable. The metric is discussed in the following sub-sections.

⁴⁶ For streetscape and pedestrian infrastructure, service population is calculated by assigning residents one point, and employees 0.5 points. For a more complete definition of service population see the Service Population Definition in the Appendix (p.83). Refer also to the companion report, *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* – Service Population Concept Memorandum (September 24, 2013) for more detail.

Square Feet of Improved Sidewalk Space

Table 18. Square Feet of Improved Sidewalk per Service Population Unit – LOS Provision and Tar
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LOS Measure	Value	Source
Current Citywide Average	 103 square feet of sidewalk per service population unit 	 Planning Department and DPW data (see Table 29)
Long-term Aspirational Goal	 88 square feet of improved sidewalk per service population unit (improve all existing sidewalk provision) 	Planning staff
Short-term Target	 88 square feet of improved sidewalk per service population unit (improve all existing sidewalk provision) 	Planning staff

Citywide, San Francisco currently supplies 115 million square feet of sidewalk – or 103 square feet of sidewalk per service population unit. The LOS ranges greatly across different neighborhoods. The Financial District provides only 25 square feet of sidewalk per service population unit, while the West of Twin Peaks neighborhood provides as much as 483 square feet of sidewalk per service population unit. Noe Valley, at 138 square feet per service population unit is more representative of the citywide average (Figure 5). Implicitly, this metric acknowledges that streets with higher service population densities require more pedestrian infrastructure than streets with lower service population densities. Note that this approach, based on service population density, provides a good indicator of where deficiencies likely exist, but a block-by-block analysis would be needed to definitively assess sidewalk provision and deficiency.

Both the long-term LOS goal and the short-term LOS target are to maintain *and improve* the current 115 million square feet of streetscape and pedestrian infrastructure. Given population growth between now (2013) and 2030, the 2030 provision of streetscape and pedestrian infrastructure would be 88 square feet of improved sidewalk per service population unit.⁴⁷

Infrastructure Shortfall and Gap Analysis

The short-term (2030) LOS target is to improve all San Francisco streetscape. As such, there is no existing shortfall, but rather a commitment by the City, in accordance with the BSP, to invest in San Francisco streetscape and pedestrian infrastructure.

It should be made clear that this metric is intended to help set a framework for continued streetscape infrastructure evaluation. To develop this metric into a more robust representation of pedestrian and streetscape infrastructure provision in San Francisco, this report recommends collecting additional data on the larger suite of streetscape elements on a block-by-block basis. Such analysis would help ensure that

⁴⁷ Improving the 115 million square feet of streetscape and pedestrian infrastructure, given population growth through 2030 to 1,301,049 service population units, yields a LOS of 88 square feet per service population. Population and employment projections taken directly from the San Francisco Planning Department 2013 projections from Aksel Olsen, Planner/Geographer in Citywide Information and Analysis Group, received May 14, 2013 (Table 29). Note that in some streetscape and pedestrian infrastructure improvement projects, such as bulb-out construction or sidewalk widening, square footage will be added to the existing 115 million square feet of sidewalk space footage – although the new square footage from bulb-outs and the select instances of sidewalk widening will likely contribute only a small additional amount of additional streetscape square footage. In the absence of data on the estimated amount of additional streetscape square footage. The consultant recommends collecting robust data on streetscape square footage across the City, considering both existing square footage, projected square footage (via planned streetscape improvement projects), and actual post-construction square.

streetscape development in San Francisco contains all of the components important for a safe, walkable, and healthy streetscape. Defining 'improved sidewalk' with quantitative measures of lights per block, bulb-outs per intersection type, pedestrian signalization per intersection type, and so on, and collecting data per street segment, would allow a more precise definition of streetscape and pedestrian LOS. The BSP demonstrates the City's commitment to improving streetscape and pedestrian infrastructure (although the precise set of improvements will differ across projects, locations, and street types)⁴⁸, and AECOM recommends further data collection and more precise definition of streetscape and pedestrian infrastructure elements to facilitate BSP implementation. With more information, a more precise LOS metric can be defined that can better track the effect of streetscape improvement projects on the streetscape and pedestrian infrastructure provision.

PROPOSED OPPORTUNITIES FOR FURTHER STUDY

The following studies were identified in the LOS metric development process as potential next steps in the continued refinement of the City's streetscape and pedestrian infrastructure provision evaluation:

- Inventory of sidewalk improvement elements on a block-by-block basis
- Collection of sidewalk width data for missing 25 percent of streets
- Collection of sidewalk width data for both sides of streets
- Collection of more thorough street tree data including data for missing trees and mapping of street trees in medians
- Mapping of existing bulb-out locations
- Mapping of recommended and required bulb-out locations per the BSP street typologies
- Collection of data on pedestrian lighting, including locations and illumination
- Definition of a sidewalk lighting standard in terms of spacing of light poles

This additional data would allow the City to evaluate provision and distribution in greater detail.

⁴⁸ In some cases, given the site conditions, traffic patterns, built environment constraints, street type, and existing conditions, the streetscape and pedestrian infrastructure improvements may be a Do Nothing scenario.



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San Francisco Infrastructure Level of Service Analysis March 2014

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7. BICYCLE INFRASTRUCTURE



Bicycle infrastructure complements the other transportation modes within the city, and San Francisco is working to increase the number of trips taken by bike and the number of people riding bikes. The following section will give background on the bicycle network in San Francisco, propose targets for bicycle network provision, and evaluate these targets. The policies referenced in this section are included in Table 19 below. This section relies heavily on the SFMTA Bicycle Strategy.⁴⁹

Table 1	9. Kev	Bicycle	Infrastructure	Guiding	Policy I	Documents

Policy Document	lssuing Department	Year	Document Status	Key Contributions
San Francisco Bicycle Master Plan	SFMTA	June 2009	Adopted	 Overview of existing bicycle network Overview of bicycle network objectives and planned development
SFMTA Bicycle Strategy	SFMTA	December 2012	Internal policy document; basis for 2014 CIP project list (pending adoption of CIP project list in April 2014)	 Overview of existing bicycle network 3 potential scenarios for expansion of the bicycle network

Source: AECOM, 2013.

BACKGROUND

The City currently manages roughly 216 miles of bicycle network on the City's 1,030 centerline miles of road, with a bicycle mode share of approximately 3.5 percent.⁵⁰ In the past, the bicycle network has been classified according to the traditional Class I, II, III system which distinguishes bike routes by their decreasing level of separation from vehicle traffic. In consultation with the SFMTA, this traditional engineering classification system

⁴⁹ San Francisco Municipal Transportation Agency, "SFMTA Bicycle Strategy." January 2013. Print. While this document is still a draft, SFMTA staff directed the consultant to use it because SFMTA is developing the CIP project list to be put forward for board approval in April 2014 based on this document. Although no plans exist to take the 2013 Bicycle Strategy to the board for adoption, the project list derived from it will be taken to the board for CIP approval in April 2014.

⁵⁰ Mode share represents the percentage of all trips made by a particular mode – i.e. 3.5 percent of all trips are made by bicycle.

was deemed somewhat inadequate to describe all San Francisco bikeway types, since San Francisco is building new types of bikeway infrastructure that do not fit in the traditional classifications.⁵¹

Instead of the traditional classifications, San Francisco has developed its own Comfort Index to rate the bike network.⁵² The Comfort Index is a four-tiered categorization (LTS 1 to 4) that relates the accessibility of the bikeway to different rider skill levels (Figure 6): LTS 1 represents bikeways that any bicyclists would find comfortable including young children, seniors, disabled persons, and beginner cyclists; LTS 2 represents bikeways comfortable for most adults and experienced children; LTS 3 represents bikeways comfortable for intermediate and experienced adult riders, termed "enthusiastic and confident"; and LTS 4 represents bikeways comfortable only for "strong and fearless" riders. The classification is based on a variety of factors including proximity to rail, speed of adjacent traffic, type of existing facility, interaction with express buses, and proximity to highway on-ramps. While the existing bicycle network is approximately at full build-out, per the 2009 *Bicycle Master Plan*, SFMTA has expressed plans to upgrade existing routes to more "comfortable" class levels.

A typical measure of bicycle transportation is bicycle mode share. Mode share measures the percentage of all transportation trips that use a given "mode" – in this case, the percentage of all trips made by bicycle. As noted above, San Francisco currently has a bicycle mode share of approximately 3.5 percent, which it aims to increase to between 8 and10 percent by 2018. While useful to evaluate how people are traveling, as a metric, mode share has no direct connection to infrastructure. A percentage point of mode share cannot defensibly be equated to miles of bikeway. Instead, in the Bike Strategy, SFMTA has identified the bike infrastructure necessary to move towards the City's target mode share. Note that the City has met the original planned provision of bicycle lanes in the 2009 *San Francisco Bicycle Plan* and is now working to improve the system and facilitate bicycle activity along the existing networks.

CASE STUDY COMPARISON: PROVISION AND METRICS

A review of LOS metrics and goals for other cities found that cities tend to evaluate their bicycle infrastructure provision either through the amount or length of bike lanes, or through a measurement of bicycle mode share (Table 20, Table 21). Some cities, such as Boston, Miami, and Philadelphia have also noted the importance of having, or working towards, some nationally-recognized bicycle status program. While San Francisco has developed strategic bicycle plans tailored to increase both quantity and quality of the city's bicycle network, the SFMTA does not have explicit LOS goals.

⁵¹ Heath Maddox, Senior Transportation Planner at SFMTA, via email received May 8, 2013.
⁵² San Francisco's Comfort Index is modeled off of the Level of Traffic Street (LTS) designation developed by the Mineta Transportation Institute.

San Francisco 1	Boston	Miami	Philadelphia	Portland	Vancouver
 216 miles of bike network Current bicycle mode share of 3.5% 	 Silver designation from the League of American Bicyclists' Bicycle Friendly Community program Over 100 miles of bike network 	 17.12 miles of bike network 1.6% of street network 	 Approximately 20% of streets have bike network (2012) 128 miles of bike network (2009) 	230 street miles of bike network	 280 miles of bike network 100% of buses are bike- accessible

Table 20. Current LOS Provision Comparison – Bicycle Infrastructure

Source: Various city agencies

1. Only select cities are included (see Table 30 for additional cities).

Table	21.	City	LOS	Goals	Comparison	– Bicycle	Infrastructure
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San Francisco ¹	Boston	Miami	Philadelphia	Portland	Vancouver
 Bicycle Strategy Plan and network infrastructure improvements Mode share increase from 3.5% to 8%-10% 	 417 miles at build-out 10% of all trips by bike by 2025 Plan to cover the entire city and connect to regional network 	 280 miles by 2030 (33% of street network with bikeways) Obtain Bike Friendly City status 	 Reduce bike accidents 50% by 2020 Increase bike mode share from 1.6% to 6.5% League of American Bicyclists "Platinum" (2013) 70% of assets in good repair Reduce VMT by 10% 	 3% bike commuting trips 630 miles of total bike network by 2030 All areas must maintain citywide average for bike lane miles per 1,000 households 	 Increase bike mode share Expand "all ages and abilities" bike network Provide additional bike parking 328 total miles in bike network as near-term goal
• 0.27 miles of	 0.68 miles of 	• 0.70 miles of	 0.36 miles of 	 1.08 miles of 	 0.54 miles of
bicycle network/	bicycle network/	bicycle network/	bicycle network/	bicycle network/	bicycle network/
1,000 residents	1,000 residents	1,000 residents	1,000 residents	1,000 residents	1,000 residents

Source: Various city agencies

1. Only cities with relevant LOS metrics are included (see Table 31 for additional cities).

BICYCLE INFRASTRUCTURE METRICS

In place of LOS metrics, SFMTA prepared a list of infrastructure improvement targets, in line with what has been developed as part of the Bicycle Strategy. The following four infrastructure facilities make up the critical elements of the most recent Bicycle Strategy:

- Premium (LTS 1 and 2) network miles
- Upgraded intersections
- Bicycle parking spaces
- Bicycle share program (bikes and accompanying stations)

San Francisco's goal for bicycle transportation is to achieve 8 to 10 percent mode share. The Bicycle Strategy, created through the diligent and thoughtful work of the SFMTA, outlines the steps SFMTA must take to achieve

their goal. For this reason, no new bicycle infrastructure metrics are proposed; instead, the scenarios proposed by SFMTA are adopted as targets for bicycle infrastructure, as the means to achieve their mode share end.

For each of the infrastructure elements, the long-term aspirational goal is based on SFMTA's *System Build-out Scenario*, as outlined in the SFMTA Bicycle Strategy, which represents the full realization of the desired bike network for San Francisco. This scenario would cost over \$600 million, increasing bicycle mode share to more than 15 percent. The short-term targets are based on the "*Bicycle Plan Plus" Scenario* and represent a more reasonable goal by 2018. The targets are expected to cost roughly \$60 million by 2018, helping to increase bicycle mode share to between 8 and 10 percent.⁵³

⁵³ United States. San Francisco Municipal Transportation Agency (SFMTA). "SFMTA Bicycle Strategy." SFMTA, Dec. 2012. Print.



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Table 22 summarizes the individual long-term infrastructure goals and short-term targets for each element.

Infrastructure Measure	Value	Source
Premium Network Miles		
Current Citywide Provision	• 51 miles	SFMTA Data (see Table 29)
Long-term Aspirational Goal	251 miles (200 additional miles)	SFMTA Bicycle Strategy, p21, System Build-out Scenario,
Short-term Target (2018)	61 miles (10 additional miles)	SFMTA Bicycle Strategy, p21, Bicycle Plan Plus Scenario
Upgraded Intersections		
Current Citywide Provision	3 intersections	SFMTA Bicycle Strategy
Long-term Aspirational Goal	203 intersections (200 additional intersections)	SFMTA Bicycle Strategy, p21, System Build-out Scenario,
Short-term Target (2018)	13 intersections (10 additional intersections)	SFMTA Bicycle Strategy, p21, Bicycle Plan Plus Scenario
Bicycle Parking Spaces		
Current Citywide Provision	• 8,800 spaces	SFMTA Bicycle Strategy
Long-term Aspirational Goal	 58,000 spaces (50,000 additional spaces) 	SFMTA Bicycle Strategy, p21, System Build-out Scenario,
Short-term Target (2018)	• 12,800 spaces (4,000 additional space)	SFMTA Bicycle Strategy, p21, Bicycle Plan Plus Scenario
Bicycle Sharing Program		
Current Citywide Provision	0 bicycles (and sharing stations)	SFMTA Bicycle Strategy
Long-term Aspirational Goal	• 3,000 bicycles and 300 sharing stations (all net new)	SFMTA Bicycle Strategy, p21, System Build-out Scenario,
Short-term Target (2018)	500 bicycles and 50 sharing stations (all net new)	SFMTA Bicycle Strategy, p21, Bicycle Plan Plus Scenario

Table 22. Bicycle Infrastructure - Network Provision and Targets

Infrastructure Shortfall and Gap Analysis

Assuming the proposed improvements take place between now (2013) and 2018, the City will achieve stated short-term targets. The city has built all of the proposed bike-miles in the 2009 *Bicycle Master Plan* and will now work towards the targets set by the Bicycle Plan Plus scenario in the Bicycle Strategy.

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8. TRANSIT INFRASTRUCTURE



Like bicycle and pedestrian infrastructure, transit infrastructure complements the other transportation modes within the city. San Francisco aims to increase transit's mode share.⁵⁴ The following section provides a background on San Francisco's transit infrastructure and reviews previously determined metrics and targets for transit network provision. The policy referenced in this section is noted in Table 23 below.

Table 23. Key Transit Infrastructure Guiding Policy Documents

Policy Document	lssuing Department	Year	Document Status	Key Contributions
San Francisco Transportation Sustainability Fee Nexus Study	SFMTA	March 2012	Draft report	 Transit performance metrics and targets (both transit crowding and travel time)

Source: AECOM, 2013

BACKGROUND

The SFMTA's 2012 San Francisco Transportation Sustainability Fee Nexus Study is an important guiding document for the evaluation of San Francisco's transit system. The evaluation of transit infrastructure defers to this report and its subsequent updates.

CASE STUDY COMPARISON: PROVISION AND METRICS

In a review of LOS metrics and goals for other cities, the most common measures of transit provision are percent mode share, ridership counts, transit load (crowding), and travel time (Table 24).

While these make helpful goals, none of the cities reviewed make their current provision of these metrics readily available (Table 24) making it difficult to evaluate how well they are currently providing transit infrastructure. In its *Transportation Sustainability Fee Nexus Study*, SFMTA measures two of these common metrics, which are directly applied in this study.

⁵⁴ Mode share represents the percentage of all trips made by a particular mode – in this case, the percent of all trips made by transit.

Table 24. Current LOS Provision Compariso	n – Transit
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San Francisco ¹	Portland	San Diego	Vancouver
Travel Time			
Average 33.7 minutes per transit travel time	• N/A	 Approximately 15% of transit trips shorter than 30 minutes (compared to 8% currently) 	• N/A
Transit Crowding			
85% transit crowding target	 Transit load factor greater than 100% 19% transit commuting trips 	 Increased ridership and having an attractive, convenient transit system 	 Increase transit mode share

Source: Various city agencies

1. Only cities with relevant LOS metrics are included (see Table 30 and Table 31 for additional cities).

TRANSIT LOS METRICS

The SFMTA's 2012 San Francisco Transportation Sustainability Fee Nexus Study is an important guiding document for the evaluation of San Francisco's transit system. Two key performance metrics are identified to measure the City's success in meeting its target LOS. While these two metrics were specifically applied to develop an appropriate nexus, SFMTA supports the use of the metrics for LOS evaluation as well. Because of the nature of transit travel in San Francisco, both of these metrics are calculated at the citywide level. The two metrics are:

- Transit crowding
- Transit travel time

Not only are the two metrics quantitatively evaluated by SF-CHAMP, the City's travel demand model, but together these two metrics measure the true impact of new development on the City's transit system.

Transit Crowding

Table 25. Transit Crowding – Network Provision and Targets

LOS Measure	Value	Source
Current Citywide Average	• N/A	- San Erongiago Transportation
Long-term Aspirational Goal	• N/A	Sustainability Fee Nexus Study, pp.
Short-term Target (2018)	85% transit crowding	5-5 10 5-0, 5-7 10 5-8

The transit crowding metric – also known as the transit system load factor – measures "transit capacity utilization," calculated as transit demand (ridership) as a percentage of capacity. The capacity of a transit

vehicle includes the total number of seats as well as additional standing room. The current LOS provision is currently being developed and is not included in this report.

The SFMTA uses a transit crowding of 85 percent to identify overcrowded conditions on a bus route or rail line at any given time. This LOS target was used in the transit nexus analysis to develop an appropriate fee level. As a point of comparison, Portland targets a transit system load factor of 100 percent.⁵⁵

Infrastructure Shortfall and Gap Analysis

Individual route and existing citywide information is not available for this metric. Additional information on the system-wide shortfall will be available once the transit system evaluation process currently underway is completed.

Transit Travel Time

SFMTA uses transit travel time as useful metric to evaluate the transit system's performance. The metric helps account for impacts of development on the system, and is used in transit policy and planning. The metric is calculated by dividing total person transit time by total transit trips.

LOS Measure	Value	Source
Current Citywide Average	33.7 minutes per average travel time	San Francisco Transportation
Long-term Aspirational Goal	• N/A	Sustainability Fee Nexus Study, pp.
Short-term Target (2018)	33.6 minutes per average travel time	

Table 26. Transit Travel Time – Network Provision and Targets

As of 2010, the average system-wide transit travel time was approximately 33.7 minutes. This is a door-to-door measurement and includes walking to a transit stop, waiting for the vehicle, and walking from the stop to the destination.⁵⁶

By 2030, SFMTA is aiming for an average transit travel time of 33.6 minutes, roughly the same as it now provides.

Infrastructure Shortfall and Gap Analysis

The transit travel time provided in 2010 was seen as adequate. However, in its 2012 San Francisco Transportation Sustainability Fee Nexus Study, SFMTA has identified a number of projects that must be built in order to sustain the LOS target put forth. These projects aim to address expected increased development and service population within San Francisco.

 ⁵⁵ United States. City of Portland. Portland Bureau of Transportation. "Transportation System Plan, Chapter 5 – Modal Plans and Management Plans." City of Portland, 4 May 2007. Web. 22 Jul. 2013. <u>http://www.portlandoregon.gov/transportation/article/370479</u>
 ⁵⁶ Cambridge Systematics, Inc., Urban Economics, et al. "San Francisco Transportation Sustainability Fee Nexus Study." March 2012. Print.

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9. SOCIOECONOMIC VULNERABILITY

While the metrics presented in this report intend to evaluate LOS and provisional distribution of the various infrastructure categories, the metrics are unable to consider all of the factors that might affect project prioritization. Evaluating socioeconomic indicators can be a useful tool to provide additional information about a neighborhood's general level of "vulnerability." Vulnerable populations often do not have the resources to access private amenities such as private transportation or private recreation facilities, creating a greater need for public facilities and services in these communities. For the purposes of this study, five socioeconomic indicators have been evaluated at both the tract and neighborhood level:

- 1. Unemployment rate
- 2. Household income
- 3. Age Youth population (0-14)
- 4. Age Elderly population (65+)
- 5. Minority population (>50% non-white)

The results of the individual socioeconomic indicators are presented by neighborhood in the Appendix (Table 32-Table 35).

In order to measure the overall vulnerability of a tract, these five indicators are consolidated, each receiving one point for the following measures. This point distribution assigns equal importance to each of the indicators. While this may over or under emphasize the importance of one of the indicators, it provides a starting point to evaluate neighborhoods. As a result, tracts receive a score from zero to five, zero being least vulnerable, and five being most vulnerable.

- Unemployment rate Neighborhoods with civilian unemployment rates above 150 percent of the citywide average.⁵⁷
- Average household income Neighborhoods that have a greater share of households under 80 percent of the area median income (AMI) than the households in the city on average.⁵⁸
- Youth Neighborhoods whose youth (0-14) population as a percentage of total population is 150 percent of the ratio citywide.⁵⁹

⁵⁷In 2010, the citywide unemployment rate was 7 percent. One hundred and fifty percent of the citywide average is 11 percent (2010 ACS).

⁵⁸ With an average household size of 3.0 people, the citywide 80 percent AMI for 2010 was \$71,550. Source: <u>http://sf-moh.org/Modules/ShowDocument.aspx?documentid=4614</u>

⁵⁹ In 2010, the citywide youth (0-14) rate was 11 percent. One hundred and fifty percent of the citywide average is 17 percent (Source: U.S. Census).

- Elderly Neighborhoods whose elderly (65+) population as a percentage of total population is 150 percent . of the ratio citywide.60
- Minority Neighborhoods with greater than 50 percent non-white (minority) population by race.⁶¹

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As highlighted in Figure 7, the City's most vulnerable tracts are disproportionately concentrated in Bayview, Excelsior, Visitacion Valley, and Chinatown neighborhoods. These areas may receive special consideration to ensure that their infrastructure needs are met.

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⁶⁰ In 2010, the citywide elderly (65+) rate was 14 percent. One hundred and fifty percent of the citywide average is 20 percent (Source: U.S. Census). ⁶¹ In 2010, 52 percent of the city's residents were non-white (Source: U.S. Census).



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10. PROJECT PRIORITIZATION, FINANCING, AND NEXT STEPS

Findings from Case Studies

Because LOS metrics are not often applied in the cities surveyed, the cities reviewed as part of this project have other methods of project prioritization.⁶² With a few exceptions, infrastructure improvements are typically prioritized at the department level rather than at the city level and are based on master plans or other guiding policy documents identifying "need" areas, funding availability, and construction or location synergies with other projects. Given financial constraints, improvements tend to be reactive and opportunistic rather than proactive or guided by clear prioritization. Improvements can also be tied to major development projects that cannot move forward without infrastructure improvements to support the project.⁶³ These can be performed on a case-by-case basis or through a development fee program which allows cities to charge development for the increased demand it will put on city infrastructure.

Of the reviewed cities, Vancouver, Portland, and San Diego provide examples of how infrastructure improvements are prioritized across agencies at a citywide level.

In Vancouver, infrastructure improvements are guided by three key documents: (1) a 10-year capital
strategic outlook plan, (2) a 3-year capital plan, and (3) an annual capital budget. Most interesting is the
level of public involvement in shaping these documents. The 3-year capital plan involves extensive public
outreach, including surveys that allow residents to vote on how to spend capital funds and prioritize

⁶² Note that cities with a comprehensive development fee program are required to consider long-range improvements to their capital infrastructure in order to develop a nexus between the development fee and future infrastructure needs. This is especially the case for expanding cities (e.g. Fairfield, Vacaville, etc.) which often consider how future subdivisions will impact their overall infrastructure. Prioritization is based partially in response to existing need but also in tandem with the construction and occupation of homes on the edge of their city. For example, roadway enhancements are often planned with the certification of occupancy permits. Cities, at their discretion, can allow the developer to build infrastructure as credit towards their development fee.
⁶³ A development fee program can incrementally accumulate capital funds to pay for neighborhood or citywide infrastructure

A development fee program can incrementally accumulate capital funds to pay for neighborhood or citywide infrastructure shortfalls before certain infrastructure thresholds halt a given project. Rather than one project paying for the expansion of specific infrastructure because it was the unfortunate project to be timed with infrastructure at 100 percent of capacity, each project is paying its fair share, and then the pool of funds pays to maintain level of service standards.

improvements. This process provides concrete guidance on how funds should be spent and creates a very transparent and participatory process.

Portland produces an annual Citywide Assets Report, which summarizes the provision and value of key infrastructure facilities (transportation, environmental services, water, parks, civil) and shows the funding shortfall. The document is intended to help provide a clear overview of Portland's infrastructure and asset management. One of the key tasks identified by the Report in 2009 was to develop service level targets for each of the participating bureaus – to be adopted, in part, in 2013. Much like San Francisco, it is intended that these service levels will be used to help prioritize infrastructure funding. This, however, remains a future goal, as bureaus are still developing and refining their service levels.

 In San Diego, the Public Facility Financing Fee system is tied to its community plans and General Plan which require a public process. The public facility financing fee system is reviewed annually by community planning groups, the Planning Commission, and City Council. The fees are based on public facilities in the community plans, which are based on the General Plan LOS standards.

For other cities that do not employ explicit LOS targets, goals are often woven into development fee programs, which set standards for new development. Other cities aim to maintain current LOS, although the cities do not always define what they are.

It should also be noted that the cities that do not currently use explicit LOS metrics or targets expressed significant interest in San Francisco's work and progress. Developing such targets and applying them to project prioritization will continue to support San Francisco's position as an innovative planning thought leader.

BRIEF FINANCING DISCUSSION

It is clear from the case studies that in other cities, much as in San Francisco, funding for infrastructure improvements is a constant concern. Projects tend to be financed through a number of sources. Capital budget, bonds, user fees, development fees, state and federal programs, private donations and grants, and development agreements all play an important role in maintaining adequate infrastructure facilities. State and local propositions have funded a number of citywide infrastructure initiatives in California⁶⁴, and local and regional sales tax initiatives have provided capital funds for transportation enhancements.⁶⁵

Depending on infrastructure type, various funding sources play larger roles. Transportation-related projects tend to qualify for more state and national funding sources, while some cities have had success with fundraising and private donations for their parks facilities. Portland, for example, is targeting private funds for 10 percent of its overall parks budget.

Other cities tend to rely more heavily on development to fund existing and projected infrastructure shortfalls. San Jose has negotiated relatively aggressive development agreements in which it receives a significant percentage of the increased land value when parcels are rezoned as part of the agreement. San Jose indicates that this is one of the few viable options available to them to support their infrastructure demands. This source of funding allows San Jose to apply the money towards existing deficiencies or repairs. Additionally, of course, a number of cities rely on development impact fees for incremental infrastructure demand. A comparative

⁶⁴ Some recent propositions that have funded infrastructure initiatives are Propositions 1A -- the 2008 Safe, Reliable High-Speed Passenger Train Bond Act for the 21st Century; and San Francisco's Proposition 1B -- the Highway Safety, Traffic Reduction, Air Quality and Port Security Act.

⁶⁵ Three transportation sales taxes in San Jose generate \$270 million annually (in 2013) and are distributed through the Santa Clara Valley Transit Authority. United States. Santa Clara Valley Transit Authority (VTA). "Adopted Biennial Budget- Fiscal Years 2013 and 2013." VTA, 2011-2013. Web. 22 Jul. 2013. http://www.vta.org/inside/budget/Fy12_and_FY13_Budget_Book.pdf

analysis of impact fees for childcare, streetscape, and park infrastructure was developed for twenty-two cities throughout California in the 2008 *City & County of San Francisco Citywide Development Impact Fee Study.*⁶⁶ Citywide impact fees for recreation and open space are most common in the surveyed cities, followed by streetscape and pedestrian infrastructure fees. Only one city, Concord, charged impact fees for childcare. As impact fees are tied to an implied LOS target, the lack of impact fees for streetscape and childcare provision support the findings of this report that LOS targets for provisions other than recreation and open space and, occasionally, transit infrastructure are rare.

It is important to note, that while most impact fees are charged at the citywide level, some cities, like San Francisco, have different fees applied at different levels. In San Diego, for example, development impact fees are primarily set at the community level and can vary widely across the city.

NEXT STEPS & IMPLICATIONS FOR NEXUS ANALYSIS

The LOS targets developed as part of this report will serve as useful starting points for the Nexus study. As indicated, while not all of the metrics and targets are appropriate for the Nexus study, setting agreed upon LOS helps to manage expectations and increase predictability for the city as well as potential developers.

The passage of AB 1600 in 1988 resulted in a framework for establishing development impact fees.⁶⁷ In general, there are two important factors to consider in developing any nexus analysis. First, AB 1600 requires that development impact fees only charge new development with the cost of providing infrastructure services required by the additional development. Cities are not allowed to apply development impact fees to pay for existing shortfalls. Where this study identifies infrastructure shortfalls that do not reach citywide LOS goals, the City remains responsible for managing those shortfalls. As a result, the LOS goals provide guidance for future development's share of the total infrastructure need.

Second, AB 1600 indicates that the City must have a plan for how it is going to reach its proposed LOS target if it has not already been met. In other words, if the city is unable to meet the proposed LOS, the city cannot charge new development for this standard. Further, development fees should pay specifically for capital improvements and not for the ongoing operations and maintenance of existing facilities, since the fees are intended to accommodate the facility demand of the new service population. Fees going to operations and maintenance do not permanently resolve ongoing facility needs of the new populations.

Operation and Maintenance Resources

Maintaining a realistic LOS becomes an important part of both evaluating provision and applying the target to a nexus analysis.

Although nexus fees focus on capital costs, ongoing revenue to operate and maintain the infrastructure investments is equally important. Cities, especially in California under Proposition 13, continually struggle with the ongoing maintenance of their community facilities and infrastructure assets. General Fund dollars are limited, and, during recession periods, cities make hard choices about maintaining, say, adequate police and fire services, or ongoing maintenance/repairs in sidewalks, parks, and street trees. As a caution, setting level of service goals too high can ultimately undermine the capital investments as they slowly depreciate and become

⁶⁶ FCS Group. "City & County of San Francisco Citywide Development Impact Fee Study, Chapter III." March 2008. Print.
⁶⁷ Before AB 1600, the 1975 Quimby Act established the right of cities to require developers to mitigate the impacts of development, specifically on neighborhood and community park demand.

deteriorating public assets that don't serve their initial purpose. Modest capital planning in concert with secured operation and maintenance revenue provides a more prudent and fiscally-sustainable course.

Special taxes (such as parcel taxes, lighting and landscape districts, business improvement districts, and community benefits districts) can support the ongoing maintenance of capital facilities, although they can be difficult to pass considering the two-thirds voter requirements in California.
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11. APPENDICES

SERVICE POPULATION DEFINITION

The term **Service Population Units** refers to the number of people, or units, that are served by a given infrastructure type. The service population for each infrastructure category is shown below in Table 27.

Service population units are calculated in this study as one times the resident population plus one-half times the employee population, setting up a 1:0.5 ratio of intensity of use between residents and employees. This ratio reflects the fact that both residents and employees require infrastructure, while discounting employees who typically use infrastructure less intensively than residents.

For recreation and open space, the service population unit calculation is slightly modified to a 1:0.19 ratio between residents and employees (i.e. service population units are equal to one times the resident population plus 0.19 times the employee population). This ratio applies a greater discount to employees, because recreation and open space is used much more at home than near work, as analyzed by the Hausrath Economics Group in a study entitled "Phoenix Park and Library EDU Factors Study" (September 2008).

A more detailed discussion of service population can be found in the companion report, the *San Francisco Citywide Nexus Analysis* (March 2014), and its appendix report, *San Francisco Citywide Nexus Analysis* – *Service Population Concept Memorandum* (September 24, 2013).

Facility Type	LOS Metric	2013	Future Year	Growth
4.4	Recreation and Open Space	2013	2030	Growth (2013 - 2030)
•	Service Population	934,726	1,081,926	147,200
i Îi	Childcare	2013	2020	Growth (2013 - 2020)
	Service Population	N/A	N/A	N/A
×	Streetscape and Pedestrian Infrastructure	2013	2030	Growth (2013 - 2030)
	Service Population	1,120,955	1,301,049	180,094
ক্র	Bicycle	2013	2020	Growth (2013 - 2020)
	Service Population	1,120,955	1,211,217	90,261
	Transit			
1	Service Population	N/A	N/A	N/A

Table 27. Service Population Per Infrastructure Category

Source: AECOM, 2013

CITYWIDE AND NEIGHBORHOOD POLICY DOCUMENTS

The following lists summarize the citywide and neighborhood-specific policy documents that were reviewed as part of the project effort. The policy documents served as a guide for the LOS metric and standard development. Full texts for the policy documents are included in a separate appendix file.

Citywide Policy and Planning Documents:

- FY 2009-10 Development Impact Fee Report (2009)
- San Francisco Citywide Development Impact Feed Register (January 2013)
- City & County of San Francisco Citywide Development Impact Fee Study (2008)
- Draft Capital Plan Fiscal Years 2014-2023 (2013)
- San Francisco Recreation & Open Space Element (2011)
- San Francisco Recreation and Park Department Acquisition Policy (2011)
- Child Care Nexus Study for City of San Francisco (2007)
- San Francisco Child Care Needs Assessment (2007)
- San Francisco Citywide Plan for Early Care and Education and Out of School Time (2012)
- San Francisco Better Streets Plan (2010)
- Walk First (2011)
- Financing San Francisco's Urban Forest (2012)
- San Francisco Bicycle Plan (2009)
- San Francisco Transportation Sustainability Fee Nexus Study (2012)
- San Francisco Transit Impact Development Fee (2011)
- Neighborhood Specific Policy and Planning Documents:
- Eastern Neighborhoods Impact Fee and Affordable Housing Analysis (2008)
- Downtown San Francisco Park, Recreation, and Open Space Development Impact Fee Nexus Study (2012)
- The Market and Octavia Draft Community Improvements Program Document (2007)
- Rincon Hill Area Plan (of the General Plan) (2005)
- San Francisco Eastern Neighborhoods Nexus Study (2008)
- San Francisco General Plan Area Plans:
 - Balboa Park
 - o Eastern Neighborhoods
 - o Market and Octavia
 - o Rincon Hill
 - o Visitacion Valley
- Transit Center District Plan Transportation System Improvements Development Impact Fee Nexus Study (2012)
- Visitacion Valley Nexus Study (2010)
- Western SOMA Nexus Draft (2012)

CITYWIDE AGENCY STAKEHOLDERS

The findings in this report were developed in coordination with the following San Francisco agencies and stakeholders. AECOM relied on the agency stakeholders to provide feedback and guidance on the metrics and standards that were proposed either in existing policy documents, or based on additional research. All metrics and standards were ultimately approved by the agency stakeholders. All of the agencies and their respective stakeholders were identified by the client. Additional stakeholders were included as necessary.

Infrastructure Type	San Francisco Agency	Key Stakeholders & Contacts
Recreation and Open Space Facilities	Recreation and Park Department (RPD)	 Karen Mauney-Brodek Sue Exline (Planning Department) Taylor Emerson Stacy Bradley Dawn Kamalanathan
Childcare Facilities	Office of Early Care and Education (OECE)	 Graham Dobson Michelle Rutherford Child Care Needs Assessment Committee
Streetscape and Pedestrian Infrastructure	Planning Department	Adam VaratLily LangloisKearstin Dischinger
	Department of Public Works (DPW)	Cristina OleaAnanda HirschJohn Dennis
Bicycle and Transit Infrastructure	Municipal Transportation Agency (MTA)	 Ariel McGinnis Darton Ito Grahm Satterwhite Heath Maddox

Table 28. San Francisco Ag	cy and Stakeholder Contributors
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Source: AECOM, 2013

METRIC AND MAP DATA SOURCES

Data sources used in the metrics and maps presented in this report include:

Data	Data File Name	Source	Data Year
General Data	A Contract of the second second		
Housing, population, and	LUA2012_JHC.lpk	Planning Department (Aksel Olsen,	2012
employment projections		Planner/Geographer)	
Average household size	20130508_HHSizeByBuilding	Planning Department (Aksel Olsen,	Current
· · ·	Size.xlsx	Planner/Geographer)	
Census socioeconomic data	2010_Census_SanFrancisco.	Factfinder2.census.gov (American Fact	2010
	shp	Finder)	
Income levels by household size	2010 Maximum Income by	http://sf-	2010
in San Francisco	Household Size	moh.org/Modules/ShowDocument.aspx?docu	
		mentid=4614	
Parks and Open Space			
Park acreage, location,	OpenSpace.mdb	Planning Department (Mike Webster,	Current
ownership, and characteristics		Geographic Information Systems)	
Acreage and active/passive	RPD_Parks.shp	Planning Department (Mike Webster,	Current
classification for RPD-owned		Geographic Information Systems)	
parks			. •
Childcare			
Licensed center-based childcare	2.1Licensed ChildCare	OECE (Graham Dobson, Administrative	2011
information	Capacity.xlsx	Analyst for ECE Policy)	
Family care center (FCC)	2.2FCCH Capacity.xisx	OECE (Graham Dobson, Administrative	2011
childcare information		Analyst for ECE Policy)	
Streetscape and Pedestrian Infr	astructure		
Locations and characteristics of	Allsignals.shp	SFMTA (Gabriel Ho, Engineer)	Current
all traffic signals and flashing			
beacons maintained by SFMTA			
Sidewalk provision and widths	Stwidths.xis	DPW (Ananda Hirsch, Transportation Finance	Current
·	· · · · · · · · · · · · · · · · · · ·	Analyst)	
Location of non-park trees	SFDPW_Trees.shp	Planning Department (Mike Webster,	Current
		Geographic Information Systems)	
Street classifications	Streets_bsp.shp	Planning Department (Kearstin Dischinger,	Current
		Senior Community Development Specialist)	
Intersection and injury	PedVol.shp	SFMTA (Mari Hunter, Transit Planner)	2009 - 2010
information		·	
Bicycle		的第三人称单数 化合物 化合物 化合物 化合物	Alter and
San Francisco bicycle network,	ComfortIndex.shp	SFMTA (Andrew LEE, Senior Transportation	Current
with Comfort Index		Planner)	
classifications (LTS 1 to 4)			
Bicycle network in San	SFMTA Bikeway Network.shp	SFMTA (Charlie Ream, Urban Planner)	Current
Francisco, including Class I – III			
classifications			

Source: AECOM, 2013

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CASE STUDY TABLES

Infrastructure	San Francisco	Boston	Miami	Minneapolis	Philadelphia	Portland	San Diego	San Jose	Vancouver
Recreation and Open Space	 Over 200 city- owned parks 6,600 acres of open space within city limits 3,600 acres of active space 	Over 7000 acres of open space	 5% land area devoted to open space (800 acres) 	• N/A	 60% of residents live within 10 minutes/0.5 mi of open space 	 70% of residents within 3 miles of full- service community center 75% of residents within ½ mile of park 	 2.8 acres per 1,000 for neighborhood and community parks, subject to "equivalencies" as determined at the community plan level 	• N/A	 92% of residents live within 5 minutes of green space
Acres / 1000 Residents (FY 2011) ⁶⁸ [Includes ci ty, county, metro, state, or federal public parkland within the city limits]	 6.6 acres / 1,000 residents (per Trust for Public Land Data) 8.1 acres per 1,000 residents per RPD data 	 7.6 acres / 1,000 residents 	 2.8 acres / 1,000 residents 	 13.3 acres / 1,000 residents 	 7.2 acres / 1,000 residents 	 24.6 acres / 1,000 residents (Intermediat e -Low density city) 	 35.9 acres / 1,000 residents (Intermediate -Low density city) 	 16.5 acres / 1,000 residents 	6.97 acres / 1,000 residents (without regional parks)

Table 30. Summary of Key Existing Quantitative LOS Provision by Case Study City

⁶⁸ "Acres of Parkland per 1,000 Residents, by City." *The Trust for Public Land*. The Trust for Public Land, 2011. Web. 22 Jul. 2013. http://cityparksurvey.tpl.org/reports/report_display.asp?rid=4

San Francisco Infrastructure Level of Service Analysis March 2014

Infrastructure	San Francisco	Boston	Miami	Minneapolis	Philadelphia	Portland	San Diego	San Jose	Vancouver
Annual Spending per Resident (FY 2011) ⁶⁹ [Capital and operational expenses]	\$263 / resident	\$110 / resident	• \$13 / resident	• \$227 / resident	• \$46 / resident	• \$151 / resident	• \$106 / resident	• \$118 / resident	• \$150 / resident
Childcare	 2,951 licensed childcare spaces for infants and toddlers 14,661 licensed childcare spaces for preschoolers 	• N/A	3 daycares run by P&R (grant- funded)	• N/A	• N/A	• N/A	• N/A	• N/A	 53 Childcare facilities 19% of all children have access to public care
Streetscape and Pedestrian Infrastructure	105,000 existing street trees	• N/A	• N/A	92% of streets have sidewalks	 131,000 existing street trees 55 trees / mile of city street 	 17% of canopy coverage over streets 1,900 miles of sidewalk 	 3.5% average pedestrian commute mode share 5,000 miles of sidewalk 	• N/A	 138,000 street trees 2,400 km of sidewalks

⁶⁹ "Total Spending on Parks and Recreation per Resident by City." *The Trust for Public Land*. The Trust for Public Land, 2011. Web. 22 Jul. 2013. http://cityparksurvey.tpl.org/reports/report_display.asp?rid=4http://cityparksurvey.tpl.org/reports/report_display.asp?rid=7

Infrastructure	San Francisco	Boston	Miami	Minneapolis	Philadelphia	Portland	San Diego	San Jose	Vancouver
Bicycle Infrastructure	 216 miles of bike network Current bicycle mode share of 3.5% 	 Silver designatio n from the League of American Bicyclists' Bicycle Friendly Communit y program >100 miles of bike network 	 17.12 miles of bike network 1.6% of street network 	 ~20% of streets have bike network (2012) 128 miles of bike network (2009) 	 230 street miles of bike network 	 >300 miles of bike network 	 511 miles of bike network 	200 miles of bike network	 280 miles of bike network 100% of buses are bike-accessible
Miles of Bike Lane / 1,000 Residents (2010 census)	• 0.27	• 0.16	• 0.04	• 0.33	• 0.15	• 0.51	• 0.39	• 0.21	• 0.47
Miles of Bike Lane / 1,000 Residents / City Area (2010 census)	• 0.006	• 0.003	• 0.001	• 0.006	• 0.001	• 0.004	• 0.001	• 0.001	• 0.010
Transit Infrastructure	Average 33.7 minutes per transit travel time	• N/A .	• N/A	• N/A	 No citywide standard 	•	 No citywide standard 	• N/A	• N/A

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Infrastructure	San Francisco	Boston	Miami	Minneapolis	Philadelphia	Portland	San Diego	San Jose	Vancouver
Recreation and Open Space	 10 minute / ½ mile access to open space for all residents 0.5 acres / 1,000 residents within a ½ mile radius. 	• N/A	1% mile access to open space	• No quantitative goals	 10 minute walk for 75% of residents by 2025 (0.5mi) Add 500 acres by 2015 10 acres / 1,000 residents 	 By 2020, 1,870 more acres of park 100% of residents within 3 miles of a community center 100% of residents w/in ½ mile of park 	 2.8 acres / 1,000 residents of neighborhood and community parks 	 31 acres / 1,000 residents 3.5 acres of community serving parks / 1,000 residents 	 100% of residents within 5 min walk to green space, by 2020_ Plant 150,000 new trees by 2020
Childcare	• Few quantitative goals	• N/A	• N/A	• N/A	• N/A	• N/A	• N/A	• N/A	 500 new spaces by 2014
Streetscape and Pedestrian Infrastructure	 Few quantitative goals Significant design guidelines and qualitative objectives 160,000 street trees by 2030. 	 Few quantitative goals Complete the pedestrian network 	• No quantitative goals	 No quantitative standards Qualitative objectives, and design guidelines 	 Reduce pedestrian accidents 50% by 2020 Increase walk mode share from 8.6% to 12% by 2020 Keep 70% of assets in good repair Increase tree coverage to 30% (by adding 300,000 trees by 2025) 	 Neighborho ods must maintain citywide average for % of arterials with sidewalks 35% of canopy coverage over streets 150 additional miles of trails 	• No quantitative goals	 100% of non- rural portions of San Jose should have a continuous sidewalk network Every street should be complete, accommodate pedestrian and bike 	 Increase pedestrian mode share (66% of all trips to be by bike, walk, or transit by 2040) By 2014, 2km of additional sidewalk Plant 150,000 new trees by 2020

Table 31. Summary of Key Quantitative LOS Goals by Case Study City (including San Francisco)

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А	E	С	о	М	

Infrastructure	San Francisco	Boston	Miami	Minneapolis	Philadelphia	Portland	San Diego	San Jose	Vancouver
Bicycle Infrastructure	 250 miles at build-out, 200 being premium facilities 50,000 bike parking spaces 200 upgraded intersections 3000+ bicycle / 300+ station bike share program 8%-10% mode share by 2018- 2020 	 417 miles at build-out 10% of all trips by bike by 2025 Plan to cover the entire city and connect to regional network 	 280 miles by 2030 (33% of street network with bikeways) Obtain Bike Friendly City status 	 No current LOS goals Aim to pass Complete Streets Policy Add 183 miles within in 30 years (= 311 miles) 	 Reduce bike accidents 50% by 2020 Increase bike mode share from 1.6% to 6.5% League of American Bicyclists "Platinum" (2013) 70% of assets in good repair Reduce VMT by 10% 	 3% bike commuting trips 630 miles of total bike network by 2030 All areas must maintain citywide average for bike lane miles per 1,000 households 	 1,089.9 miles of proposed total bicycle network Increased bicycle mode share 	 450 miles of bike facilities proposed 	 Increase bike mode share Expand 'all ages and abilities' bike network Provide additional bike parking 328 total miles in bike network as near-term goal
Bicycle miles / 1,000 Current Res. Goal ⁷⁰	• 0.27	• 0.68	• 0.70	• 0.81	• 0.36	• 1.08	• 0.83	• 0.48	• 0.54
Transit Infrastructure	85% transit crowding target Average 33.6 minutes per transit travel time	• No quantitative goals	• No quantitative goals	No quantitative goals	 No quantitative goals 	 Transit load factor < 100% 19% transit commuting trips 	 Increased ridership, and having an attractive, convenient transit system ~15% of transit trips shorter than 30 minutes (compared to 8% BAU) 	• No quantitative goals	Increase transit mode share

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⁷⁰ Calculated from proposed bicycle network length and current population.

San Francisco Infrastructure Level of Service Analysis March 2014

SOCIOECONOMIC INDICATORS BY NEIGHBORHOOD

Table 32.	Unemplo	vment Rate	Amona C	ivilian W	orkforce b	v Nei	ahborhood (2010)
								,

Neighborhood	Total % Unemployment /1
Bayview	13%
Bernal Heights	7%
Castro/Upper Market	6%
Chinatown	14%
Crocker Amazon	11%
Diamond Heights	6%
Downtown/Civic Center	10%
Excelsion	9%
Financial District	7%
Glen Park	. 7%
Golden Gate Park	6%
Haight Ashbury	5%
Inner Richmond	7%
Inner Sunset	4%
Lakeshore	. 7%
Marina	5%
Mission	6%
Nob Hill	7%
Noe Valley	5%
North Beach	1%
Ocean View	10%
Outer Mission	6%
Outer Richmond	7%
Outer Sunset	1%
Pacific Heights	4%
Parkside Betrere Hill	0%
	29/
Presidio Heighta	
Puesian Hill	5 % Q%
	978 70/
South of Market	6%
	13%
Twin Peaks	. 6 <mark>. 61</mark> אני האינאראיגנאיג האינאר איני אוניינייניינייני איפ
Visitacion Valley	12%
West of Twin Peaks	
Western Addition	6% 6%
Citywide Average	7%
150% of Citywide Average	11%

Source: 2010 American Community Survey

1. \overrightarrow{XX} Indicates value above 150 percent of citywide average

Neighborhood Total % HH BELOW 80% Citywide AMI /1)
Bayview	68%
Bernal Heights	41%
Castro/Upper Market	38%
Chinatown	84%
Crocker Amazon	50%
Diamond Heights	42%
Downtown/Civic Center	84%
Excelsion	51%
Financial District	55%
Glen Park	40%
Golden Gate Park	47%
Haight Ashbury	41%
Inner Richmond	50% ·
Inner Sunset	40%
Lakeshore	52%
Marina ·	33%
Mission	54%
Nob Hill	61%`
Noe Valley	34%
North Beach	53%
Ocean View	49%
Outer Mission	43%
Outer Richmond	47%
Outer Sunset	49%
Pacific Heights	31%
Parkside	40%
Potrero Hill	33%
Presidio	35%
Presidio Heights	41%
Russian Hill	50%
Seacliff	36%
South of Market	51%
Treasure Island/YBI	68%
Twin Peaks	37%
Visitacion Valley	64%
West of Twin Peaks	31%
Western Addition	57%
Citywide Average	50%

Table 33. Percentage of Households below 80 Percent of the Citywide Area Median Income (AMI) (2010)

Source: 2010 American Community Survey

1. XX Indicates value above citywide average

NeighborhoodPopulation 0-14 /1Population 65+ /1Bayview20%Bernal Heights14%Castro/Upper Market6%Chinatown8%Chinatown15%Diamond Heights13%Downtown/Clvic Center6%Excelsior15%Financial District6%Glen Park14%Golden Gate Park7%Halght Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Mission11%Nob Hill5%Ocean View14%Outer Richmond12%Outer Richmond12%Outer Richmond12%Outer Richmond12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio Heights13%Presidio Heights13%Presidio Heights13%Visitacion Valley16%Seaciff14%South of Market6%Treasure Island/YBI14%Visitacion Valley16%Western Addition7%Vestern Addition7%Vestern Addition7%			
Bayview20%Bernal Heights14%Castro/Upper Market6%Chinatown8%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Inner Sunset11%Marina8%Mission11%Nob Hill5%Ocean View14%Outer Richmond12%Outer Richmond12%Outer Richmond12%Outer Richmond12%Outer Richmond12%Outer Richmond12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio Heights13%Presidio Heights13%Presidio Heights13%Seacilff14%South of Market6%Treasure Island/YEI14%Visitacion Valley16%Vestern Addition7%Cityvide Average11%	Neighborhood	Population 0-14 /1	Population 65+ /1
Bayview20%Bernal Heights14%Castro/Upper Market6%Chinatown8%Chinatown8%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Golden Gate Park7%Halght Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Nob Hill5%Noe Valley12%North Beach8%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission13%Presidio13%Presidio Heights13%Presidio Heights13%Presidio Heights13%Presidio Heights14%South of Market6%Treasure Island/YEI14%Western Addition7%Cityvide Average11%			
Bernal Heights14%Castro/Upper Market6%Chinatown8%Chinatown15%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mostore10%Marina8%Ocean View14%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission13%Presidio19%Presidio Heights13%Presidio Heights13%Presidio Heights13%Russian Hill6%Seatliff14%Visitacion Valley18%Visitacion Valley18%Visitaci	Bayview	20%	11%
Castro/Upper Market6%Chinatown8%Crocker Amazon15%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Golden Gate Park14%Golden Gate Park11%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Ocean View14%Outer Richmond12%Outer Richmond12%Outer Richmond12%Parkside13%Presidio Heights9%Parkside13%Presidio Heights13%Presidio Heights13%Presidio Heights13%Russian Hill6%Seaciliff14%South of Market6%Treasure Island/YBI14%Western Addition7%Citywide Average11%	Bernal Heights	14%	11%
Chinatown8%Crocker Amazon15%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Gelen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Nobe Valley12%Noth Beach8%Outer Richmond15%Outer Richmond12%Outer Richmond12%Pacific Heights9%Pacific Heights13%Potrero Hill13%Presidio19%Presidio19%Presidio Heights13%Susan Hill6%Seacilff14%Twin Peaks8%Vistacion Valley16%West of Twin Peaks15%Vistacion Valley16%Vistacion Valley16%Vistacion Valley16%Seacilff14%Twin Peaks8%Vistacion Valley16%West of Twin Peaks15%Vistacion Valley16%Western Addition7%Citywide Average11%	Castro/Upper Market	6%	10%
Crocker Amazon15%Diamond Heights13%Downtown/Civic Center6%Excelsior15%Financial District6%Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset10%Marina8%Mission11%Nob Valley22%Octar Mission15%Octar Mission15%Outer Mission15%Outer Sunset12%Outer Sunset12%Pacific Heights3%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%West of Twin Peaks8%Vistacion Valley18%West of Twin Peaks15%West of Twin Peaks15%Vister Addition7%Citywide Average11%	Chinatown	8%	26%
Diamond Heights 13% Downtown/Civic Center 6% Excelsior 15% Financial District 6% Gelen Park 14% Golden Gate Park 7% Haight Ashbury 9% Inner Richmond 11% Inner Sunset 11% Lakeshore 10% Marina 8% Mission 11% Nob Hill 5% Noe Valley 12% North Beach 8% Ocean View 14% Outer Mission 15% Outer Kishmond 12% Outer Mission 15% Outer Sunset 12% Pacific Heights 9% Parkside 13% Potero Hill 13% Presidio Heights 19% Presidio Heights 14% South of Market 6% Treasure Island/YBI 14% West of Twin Peaks 8% West of Twin Peaks 15%	Crocker Amazon	15%	15%
Downtown/Civic Center6%Excelsior15%Financial District6%Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Parkside13%Potrero Hill13%Presidio19%Presidio14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Vistacion Valley18%Vistacion Valley1	Diamond Heights	13%	18%
Excelsior15%Financial District6%Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noc Valley12%Ocean View14%Outer Richmond12%Outer Richmond12%Outer Richmond12%Pacific Heights9%Parkide13%Presidio19%Presidio Heights13%South of Market6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley16%West of Twin Peaks15%West of Twin Peaks15%Citywide Average11%	Downtown/Civic Center	6%	13%
Financial District6%Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noc Valley12%Ocean View14%Outer Mission15%Outer Mission15%Outer Mission15%Outer Mission15%Pacific Heights9%Parkside13%Presidio Heights19%Presidio Heights13%Presidio Heights14%South of Market6%Seacilff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley16%West of Twin Peaks15%West of Twin Peaks15%Citywide Average11%	Excelsior	15%	15%
Glen Park14%Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Outer Mission15%Outer Richmond12%Outer Richmond12%Outer Richmond12%Pacific Heights9%Parkside13%Presidio19%Presidio Heights13%South of Market6%Seaciff14%South of Market6%Treasure Island/YBI14%West of Twin Peaks15%West of Twin Peaks15%West of Twin Peaks15%Citywide Average11%	Financial District	6%	19%
Golden Gate Park7%Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Sunset12%Pacific Heights9%Parkside13%Presidio19%Presidio19%Presidio Heights13%South of Market6%Seatilf14%South of Market6%Treasure Island/YBI14%West of Twin Peaks15%West of Twin Peaks <td>Glen Park</td> <td>14%</td> <td>14%</td>	Glen Park	14%	14%
Haight Ashbury9%Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Pacific Heights9%Parkside13%Presidio19%Presidio19%Presidio Heights13%Russian Hill6%South of Market6%Treasure Island/YBI14%Visitacion Valley18%West of Twin Peaks15%West of Twin Peaks15%Western Addition7%Citywide Average11%	Golden Gate Park	7%	9%
Inner Richmond11%Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Presidio19%Presidio19%Presidio Heights13%Sustan Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%West of Twin Peaks15%West of Twin Peaks </td <td>Haight Ashbury</td> <td>9%</td> <td>8%</td>	Haight Ashbury	9%	8%
Inner Sunset11%Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Presidio19%Presidio19%Presidio Heights13%Russian Hill6%Seaciff14%South of Market6%Treasure Island/YBI14%West of Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%West of Twin Peaks	Inner Richmond	11%	. 14%
Lakeshore10%Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%South of Market6%Seacliff14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Inner Sunset	11%	12%
Marina8%Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Cityvide Average11%	Lakeshore	10%	14%
Mission11%Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Marina	8%	13%
Nob Hill5%Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Mission	11%	9%
Noe Valley12%North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Nob Hill	5%	17%
North Beach8%Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Noe Valley	12%	10%
Ocean View14%Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	North Beach	8%	18%
Outer Mission15%Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Ocean View	14%	13%
Outer Richmond12%Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Outer Mission	15%	14%
Outer Sunset12%Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Outer Richmond	12%	17%
Pacific Heights9%Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Outer Sunset	12%	16%
Parkside13%Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Pacific Heights	9%	14%
Potrero Hill13%Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Parkside	13%	17%
Presidio19%Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Potrero Hill	13%	8%
Presidio Heights13%Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Presidio	19%	4%
Russian Hill6%Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Presidio Heights	13%	18%
Seacliff14%South of Market6%Treasure Island/YBI14%Twin Peaks8%Visitacion Valley18%West of Twin Peaks15%Western Addition7%Citywide Average11%	Russian Hill	6%	20%
South of Market 6% Treasure Island/YBI 14% Twin Peaks 8% Visitacion Valley 18% West of Twin Peaks 15% Western Addition 7% Citywide Average 11%	Seacliff	14%	20%
Treasure Island/YBI 14% Twin Peaks 8% Visitacion Valley 18% West of Twin Peaks 15% Western Addition 7% Citywide Average 11%	South of Market	6%	10%
Twin Peaks 8% Visitacion Valley 18% West of Twin Peaks 15% Western Addition 7% Citywide Average 11%	Treasure Island/YBI	14%	1%
Visitacion Valley 18% West of Twin Peaks 15% Western Addition 7% Citywide Average 11%	Twin Peaks	8%	19%
West of Twin Peaks 15% Western Addition 7% Citywide Average 11%	Visitacion Valley	18%	13%
Western Addition 7% Citywide Average 11%	West of Twin Peaks	15%	18%
Citywide Average 11%	Western Addition	7%	16%
	Citywide Average	11%	14/4
150% Citywide Average 17%	150% Citywide Average	170/	200/

Table 34. Percentage of Children and Elderly by Neighborhood (2010)

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Source: 2010 U.S. Census

1. XX Indicates value above 150 percent of citywide average

Table 35. Percentage of Non-White (Minority) Population by Neighborhood (2010)

	% of Non-White (Minority) Population /1
Bayview	87%
Bernal Heights	42%
Castro/Upper Market	<u>، 20%</u>
Chinatown	81%
Crocker Amazon	<u>79%</u>
Diamond Heights	37%
Downtown/Civic Center	54%
Excelsion	74%
Financial District	58%
Glen Park	27%
Golden Gate Park	39%
Haight Ashbury	23%
Inner Richmond	49%
	42%
Lakesnore	52% 16%
Marina	10%
Mission Neb Lill	43%
	49%
Not b Booch	23%
	40% 79%
Octan View	(8%)
Outer Richmond	00 % 66%
Outer Suppot	50 %
Pacific Heights	00.78 10%
Darkeide	63%
Potrero Hill	35%
Presidio	23%
Presidio Heights	26%
Russian Hill	42%
Seacliff	43%
South of Market	53%
Treasure Island/YBI	65%
Twin Peaks	33%
Visitacion Vallev	86%
West of Twin Peaks	41%
Western Addition	43%
Citywide Average	52%

Source: 2010 U.S. Census

1. XX Indicates value above citywide average

CHILDCARE DEMAND CALCULATIONS

Table 36: Existing (2013) Childcare Demand for Infant/Toddler Care (0-2)

	Measure	Value	Source/Calculation
То	tal Resident-Children	1	
Α	Total resident-children (0-2)	21,900	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13
Re	sident-Children (0-2) Needing Care Outsid	e of San Fr	ancisco
В	Total Employed San Francisco Residents	446,800	U.S. Census Bureau, 2009-2011 American Community Survey; DP03
С	% Employed Residents working outside of San Francisco	23%	U.S. Census Bureau, 2009-2011 American Community Survey; S0801
D	Total employed San Francisco Residents working outside San Francisco	100,530	B*C
E	% of total employed San Francisco Residents working outside San Francisco, who need childcare outside San Francisco	5%	Based on South San Francisco Child Care Facilities Impact Fee Nexus Study and surveys of corporate employees and other child care studies, reviewed by Brion & Associates, including Santa Monica's New Child Care Fee Nexus Study (as cited in Table 6 of Child Care Nexus Study for San Francisco by Brion & Associates); assumes one child needing care per employee
F	Resident-children needing childcare outside of San Francisco	5,027	D*E
G	% of children ages 0-2	51%	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13; assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers
н	Resident-children (0-2) needing childcare outside of San Francisco	2,544	F*G
Re	sident-Children (0-2) Needing Care in San	Francisco	
1	Total resident-children (0-2) potentially needing childcare	19,356	А-Н
J	Average labor force participation rate of parents	58%	Bureau of Labor Statistics (Table 4)
K	Children with working parents	11,200	I*J
L.	% children (0-2) with working parents needing licensed care	37%	Table 7 of Child Care Nexus Study for San Francisco by Brion & Associates (based on a detailed review of 12 child care studies, including impact fee studies; demand factors developed in concert with Dept. of Human Services and DCYP)
М	Total resident-children (0-2) needing licensed care in San Francisco	4,144	K*L
No	n-Resident Children (0-2) Needing Care in	San Franc	isco
N	Employees that live elsewhere but work in San Francisco	154,000	San Francisco Planning Department employment projections (as per Aksel Olsen, Geographer/Planner); U.S. Census Bureau, 2009-2011 American Community Survey; DP03
0	Estimated % of non-resident employees needing licensed childcare	5%	As above (E)
Р	Children needing licensed childcare	7,700	N*O
Q	% of children ages 0 - 2	50%	Department of Finance (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers
R	Non-resident employee's children (0-2) needing care in San Francisco	3,861	P*Q
То	tal Children (0-2) Needing Care in San Fran	ncisco	
s	i otal children (U-2) needing licensed care in San Francisco	8,005	M + R
Existing Supply			
Т	Current available spaces for children aged 0-2	2,951	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13
Existing LUS			
70	OF GERMANIG HIGE BY EXISTING STOLS	J J/70	1 1 1 0

*	Measure	Value	Source/Calculation	
То	tal Resident-Children			
А	Total resident-children (3-5)	21,300	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13	
Re	sident-Children (3-5) Needing Care Outside o	f San Francisc	20	
в	Total Employed San Francisco Residents	446,800	U.S. Census Bureau, 2009-2011 American Community Survey; DP03	
c	% Employed Residents working outside of San Francisco	23%	U.S. Census Bureau, 2009-2011 American Community Survey; S0801	
D	Total employed San Francisco Residents working outside San Francisco	100,530	B*C	
Е	% of total employed San Francisco Residents working outside San Francisco, who need childcare outside San Francisco	5%	Based on South San Francisco Child Care Facilities Impact Fee Nexus Study and surveys of corporate employees and other child care studies, reviewed by Brion & Associates, including Santa Monica's New Child Care Fee Nexus Study (as cited in Table 6 of Child Care Nexus Study for San Francisco by Brion & Associates); assumes one child needing care per employee	
F	Resident-children needing childcare outside of San Francisco	5,027	D*E	
G	% of children ages 3-5	49%	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13; assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers	
н	Resident-children (3-5) needing childcare outside of San Francisco	2,483	F*G	
Re	sident-Children (3-5) Needing Care in San Fra	ancisco		
1	Total resident-children (3-5) potentially needing childcare	18,800	A - H	
J	Average labor force participation rate of parents	58%	Bureau of Labor Statistics (Table 4)	
к	Children with working parents	10,878	*J	
L	% children (3-5) needing licensed care	100%	Table 7 of Child Care Nexus Study for San Francisco by Brion & Associates (based on a detailed review of 12 child care studies, including impact fee studies; demand factors developed in concert with Dept. of Human Services and DCYP)	
M	Total resident-children (3-5) needing licensed care in San Francisco	10,878	K*L .	
No	on-Resident Children (3-5) Needing Care in Sa	In Francisco		
N	Employees that live elsewhere but work in San Francisco	154,000	San Francisco Planning Department employment projections (as per Aksel Olsen, Geographer/Planner); U.S. Census Bureau, 2009-2011 American Community Survey; DP03	
0	Estimated % of non-resident employees needing licensed childcare	5%	As above (see E)	
Ρ	Children needing licensed childcare	7,700	N*O	
Q	% of children ages 3-5	50%	Department of Finance (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers	
R	Non-resident employee's children (3-5) needing care in San Francisco	3,839	P*Q	
Тс	Total Children (3-5) Needing Care in San Francisco			
s	Total children (3-5) needing licensed care in San Francisco	14,717	M + R	
Existing Supply				
Т	Current available spaces for children (3-5)	14,661	Michele Rutherford, Program Manager for San Francisco Human Services Agency via email to Harriet Ragozin (KMA) on 11/15/13	
E)	Existing LOS			
%	of demand met by existing slots	99.6%	T/S	

Table 37: Existing (2013) Childcare Demand for Preschooler Care (3-5)

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	Measure	Value	Source/Calculation
To	al Resident-Children		
А	Total resident-children (0-2)	29,600	Planning Department population projections (as per Aksel Olsen, Geographer/Planner) times proportion of infants/toddlers based on Department of Finance projections (Report P-3)
Re	sident-Children (0-2) Needing Care Outside	of San Francis	SCO
В	Total Employed San Francisco Residents	483,200	Employment projections from the San Francisco Planning Department (as per Aksel Olsen, Geographer/Planner), assuming the resident/non-resident employment split from the U.S. Census Bureau, 2009-2011 American Community Survey; DP03
С	% Employed Residents working outside of San Francisco	23%	U.S. Census Bureau, 2009-2011 American Community Survey; S0801
D	Total employed San Francisco Residents working outside San Francisco	108,720	B*C
Е	% of total employed San Francisco Residents working outside San Francisco, who need childcare outside San Francisco	5%	Based on South San Francisco Child Care Facilities Impact Fee Nexus Study and surveys of corporate employees and other child care studies, reviewed by Brion & Associates, including Santa Monica's New Child Care Fee Nexus Study (as cited in Table 6 of Child Care Nexus Study for San Francisco by Brion & Associates); assumes one child needing care per employee
F	Resident-children needing childcare outside of San Francisco	5,436	D*E
G	% of children ages 0-2	56%	Planning Department population projections (as per Aksel Olsen, Geographer/Planner) ;Department of Finance projections (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers
н	Resident-children (0-2) needing childcare outside of San Francisco	3,043	F*G
Re	sident-Children (0-2) Needing Care in San F	rancisco	
1	Total resident-children (0-2) potentially needing childcare	26,600	A-H .
J	Average labor force participation rate of parents	58%	Bureau of Labor Statistics (Table 4)
к	Children with working parents	15,391	*J
L	% children (0-2) with working parents needing licensed care	37%	Table 7 of Child Care Nexus Study for San Francisco by Brion & Associates (based on a detailed review of 12 child care studies, including impact fee studies; demand factors developed in concert with Dept. of Human Services and DCYP)
М	Total resident-children (0-2) needing licensed care in San Francisco	5,695	K*L
No	n-Resident Children (0-2) Needing Care in S	San Francisco	
N	Employees that live elsewhere but work in San Francisco	194,300	San Francisco Planning Department employment projections (as per Aksel Olsen, Geographer/Planner); U.S. Census Bureau, 2009-2011 American Community Survey; DP03
0	Estimated % of non-resident employees needing licensed childcare	5%	As above (E)
Р	Children needing licensed childcare	9,715	N*O
Q	% of children ages 0 - 2	50%	Department of Finance (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers
R	Non-resident employee's children (0-2) needing care in San Francisco	4,839	P*Q
Total Children (U-2) Needing Care in San Francisco			
s	in San Francisco	10,534	M+R

 Table 38: Future (2020) Childcare Demand for Infant/Toddler Care (0-2)

	Measure	Value	Source/Calculation	
To	al Resident-Children			
A	Total resident-children (3-5)	23,300	Planning Department population projections (as per Aksel Olsen) times proportion of infants/toddlers based on Department of Finance projections (Report P-3)	
Re	sident-Children (3-5) Needing Care Outside	of San Franci	SCO	
в	Total Employed San Francisco Residents	483,200	Employment projections from the San Francisco Planning Department (as per Aksel Olsen, Geographer/Planner), assuming the same split of resident-employees versus non- resident-employees as the U.S. Census Bureau, 2009-2011 American Community Survey; DP03	
с	% Employed Residents working outside of San Francisco	23%	U.S. Census Bureau, 2009-2011 American Community Survey; S0801	
D	Total employed San Francisco Residents working outside San Francisco	108,720	B*C	
E	% of total employed San Francisco Residents working outside San Francisco, who need childcare outside San Francisco	5%	Based on South San Francisco Child Care Facilities Impact Fee Nexus Study and surveys of corporate employees and other child care studies, reviewed by Brion & Associates, including Santa Monica's New Child Care Fee Nexus Study (as cited in Table 6 of Child Care Nexus Study for San Francisco by Brion & Associates); assumes one child needing care per employee	
F	Resident-children needing childcare outside of San Francisco	5436	D*E	
G	% of children ages 3-5	44%	Planning Department population projections (as per Aksel Olsen, Geographer/Planner); Department of Finance projections (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers	
н	Resident-children (3-5) needing childcare outside of San Francisco	2,393	F*G	
Re	sident-Children (3-5) Needing Care in San F	rancisco		
1	Total resident-children (3-5) potentially needing childcare	20,907	A-H	
J	Average labor force participation rate of parents	58%	Bureau of Labor Statistics (Table 4)	
К	Children with working parents	12,097	[* J	
L	% children (3-5) with working parents needing licensed care	100%	Table 7 of Child Care Nexus Study for San Francisco by Brion & Associates (based on a detailed review of 12 child care studies, including impact fee studies; demand factors developed in concert with Dept. of Human Services and DCYP)	
м	Total resident-children (3-5) needing licensed care in San Francisco	12,097	K * L	
No	n-Resident Children (3-5) Needing Care in S	an Francisco		
N	Employees that live elsewhere but work in San Francisco	194,300	San Francisco Planning Department employment projections (as per Aksel Olsen, Geographer/Planner); U.S. Census Bureau, 2009-2011 American Community Survey; DP03	
0	Estimated % of non-resident employees needing licensed childcare	5%	As above (see E)	
P	Children needing licensed childcare	9,715	N*0	
Q	% of children ages 3-5	50%	Department of Finance (Report P-3); assumes that school age children have care near home or school and all resident-children needing care outside of San Francisco are either infants/toddlers or preschoolers	
R	Non-resident employee's children (3-5) needing care in San Francisco	4,876	P*Q	
То	Total Children (3-5) Needing Care in San Francisco			
s	I otal children (3-5) needing licensed care in San Francisco	16,973	M + R	

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Table 39: Future (2020) Childcare Demand for Preschooler Care (3-5)

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City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

July 29, 2015

File No. 150790

Sarah Jones Environmental Review Officer Planning Department 1650 Mission Street, 4th Floor San Francisco, CA 94103

Dear Ms. Jones:

On July 28, 2015, Mayor Lee introduced the following legislation:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

This legislation is being transmitted to you for environmental review.

Angela Calvillo, Clerk of the Board

A Auberry

By: Andrea Ausberry, Assistant Clerk Land Use & Transportation Committee

Attachment

c: Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning Statutory Exemption under CEQA Section 15273 Rates, Tolls, Fares, and Charges - the establishment, modification, structuring, restructuring, or approval of rates, tolls, fares and other charges..

Joy Navarrete



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

July 29, 2015

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Angela Calvillo, Clerk of the Board A Auberry

By: Andrea Ausberry, Assistant Clerk Land Use & Transportation Committee

 Not defined as a project under CEGA Guidelines
 Section 15378(b)(4). Section 15378(b)(4). "the creation of government
 "the creation of government
 funding mechanisms creation
 government fiscal activities
 which do not involve any
 committeent to any specific
 project which may result
 in a potentially significant
 physical impact on the
 Chviron ment.
 Wade Wietgrefe, Senior Planner
 MMMM

Attachment

c: Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

September 16, 2015

File No. 150790

Sarah Jones Environmental Review Officer Planning Department 1650 Mission Street, 4th Floor San Francisco, CA 94103

Dear Ms. Jones:

On September 8, 2015, Mayor Lee introduced the following substitute legislation:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code. Section 101.1.

This substitute legislation is being transmitted to you for environmental review.

Angela Calvillo, Clerk of the Board

A. Auberry

By: Andrea Ausberry, Committee Clerk Land Use and Transportation Committee

Attachment

c: Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

MEMORANDUM

TO: Regina Dick-Endrizzi, Director Small Business Commission, City Hall, Room 448

FROM: Andrea Ausberry, Assistant Clerk, Land Use and Transportation Committee Board of Supervisors

- DATE: September 16, 2015
- SUBJECT: REFERRAL FROM BOARD OF SUPERVISORS Land Use and Transportation Committee

The Board of Supervisors' Land Use and Transportation Committee has received the following legislation, which is being referred to the Small Business Commission for comment and recommendation. The Commission may provide any response it deems appropriate within 12 days from the date of this referral.

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

Please return this cover sheet with the Commission's response to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

RESPONSE FROM SMALL BUSINESS COMMISSION - Date: ____

No Comment

Recommendation Attached

Chairperson, Small Business Commission



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

MEMORANDUM

TO: Greg Suhr, Chief, Police Department Todd Rufo, Director, Office of Economic and Workforce Development

FROM: Andrea Ausberry, Assistant Clerk, Land Use and Transportation Committee Board of Supervisors

DATE: September 16, 2015

SUBJECT: SUBSTITUTE LEGISLATION INTRODUCED

The Board of Supervisors' Land Use and Transportation Committee has received the following proposed substitute legislation, introduced by Mayor Lee on September 8, 2015:

File No. 150790

C:

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

If you have any additional comments or reports to be included with the file, please forward them to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

Christine Fountain, Police Department Ken Rich, Office of Economic and Workforce Development Lisa Pagan, Office of Economic and Workforce Development



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

September 16, 2015

Planning Commission Attn: Jonas Ionin 1650 Mission Street, Ste. 400 San Francisco, CA 94103

Dear Commissioners:

On September 8, 2015, Mayor Lee introduced the following substitute legislation:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

The proposed ordinance is being transmitted pursuant to Planning Code Section 302(b) for public hearing and recommendation. The ordinance is pending before the Land Use and Transportation Committee and will be scheduled for hearing upon receipt of your response.

Angela Calvillo, Clerk of the Board

A Auberry

By: Andrea Ausberry, Assistant Clerk Land Use and Transportation Committee Referral from the Board of Supervisors Land Use and Transportation Committee September 16, 2015 Page 2

c: John Rahaim, Director of Planning Aaron Starr, Acting Manager of Legislative Affairs AnMarie Rodgers, Senior Policy Manager Scott Sanchez, Zoning Administrator Sarah Jones, Chief, Major Environmental Analysis Jeanie Poling, Environmental Planning Joy Navarrete, Environmental Planning



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

MEMORANDUM

TO:

Jose Cisneros, Treasurer, Office of the Treasurer and Tax Collector John Rahaim, Director, Planning Department Ed Reiskin, Executive Director, Municipal Transportation Agency Olson Lee, Director, Mayor's Office of Housing and Community Development Tiffany Bohee, Executive Director, Office of Community Investment and Infrastructure Bevan Dufty, Director, Housing Opportunity, Partnership and Engagement Theo Miller, Director, HOPE SF

Delene Wolf, Executive Director, Rent Board

FROM: Andrea Ausberry, Assistant Clerk, Land Use and Transportation Committee, Board of Supervisors

DATE: July 29, 2015

SUBJECT: LEGISLATION INTRODUCED

The Board of Supervisors' Land Use and Transportation Committee has received the following legislation, introduced by Mayor Lee on July 28, 2015:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

If you have any additional comments or reports to be included with the file, please forward them to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

Amanda Kahn Fried, Policy and Legislative Manager Scott Sanchez, Zoning Administrator Sarah Jones, Acting Environmental Review Officer,

C:

AnMarie Rodgers, Senior Policy Advisor Aaron Starr, Acting Manager of Legislative Affairs Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning Janet Martinsen, Local Government Affairs Liaison Kate Breen, Government Affairs Director Dillon Auyoung, Local Government Affairs Manager Viktoriya Wise, Chief of Staff, Sustainable Streets Division Eugene Flannery, Secretary Sophie Hayward, Policy and Legislative Affairs Claudia Guerra, Executive Assistant and Commission Secretary Natasha Jones, OCII Dee Schexnayder, HOPE Christine Keener, HOPE Barbara Amaro, Operations Director, HOPE SF



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

July 29, 2015

File No. 150790

Sarah Jones Environmental Review Officer Planning Department 1650 Mission Street, 4th Floor San Francisco, CA 94103

Dear Ms. Jones:

On July 28, 2015, Mayor Lee introduced the following legislation:

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

This legislation is being transmitted to you for environmental review.

Angela Calvillo, Clerk of the Board

A Auberry

By: Andrea Ausberry, Assistant Clerk Land Use & Transportation Committee

Attachment

c: Joy Navarrete, Environmental Planning Jeanie Poling, Environmental Planning



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

MEMORANDUM

TO: Regina Dick-Endrizzi, Director Small Business Commission, City Hall, Room 448

- FROM: Andrea Ausberry, Assistant Clerk, Land Use and Transportation Committee Board of Supervisors
- DATE: July 29, 2015
- SUBJECT: REFERRAL FROM BOARD OF SUPERVISORS Land Use and Transportation Committee

The Board of Supervisors' Land Use and Transportation Committee has received the following legislation, which is being referred to the Small Business Commission for comment and recommendation. The Commission may provide any response it deems appropriate within 12 days from the date of this referral.

File No. 150790

Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

Please return this cover sheet with the Commission's response to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

RESPONSE FROM SMALL BUSINESS COMMISSION - Date: _

No Comment

_ Recommendation Attached

Chairperson, Small Business Commission



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

July 29, 2015

Planning Commission Attn: Jonas Ionin 1650 Mission Street, Ste. 400 San Francisco, CA 94103

Dear Commissioners:

c:

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Angela Calvillo, Clerk of the Board

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By: Andrea Ausberry, Assistant Clerk Land Use and Transportation Committee

John Rahaim, Director of Planning Aaron Starr, Acting Manager of Legislative Affairs AnMarie Rodgers, Senior Policy Manager Scott Sanchez, Zoning Administrator Sarah Jones, Chief, Major Environmental Analysis Jeanie Poling, Environmental Planning Joy Navarrete, Environmental Planning



San Francisco Group of the San Francisco Bay Chapter September 17, 2015

Reply to:

Sierra Club, San Francisco Group 85 Second Street, 2nd floor Box SFG San Francisco, CA 94105

September 11, 2015

Hon. Malia Cohen Chair, Land Use and Transportation Committee San Francisco Board of Supervisors City Hall #1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102

Re. the Transportation Sustainability Fee

Dear Chair Cohen:

The Sierra Club urges the San Francisco Board of Supervisors to adopt a transportation sustainability fee matrix that makes large commercial projects and all market-rate housing projects pay for their full share of transit and transportation-related impact fees. All policy-based discounts should be less than 100 percent. Hospitals should be assessed impact fees as well. Fees should be used to mitigate transit and transportation-related impacts at the points of impact.

Sincerely, Susan Elizabeth Vaughan Chair San Francisco Group Sierra Club

CC:

Jane Kim <u>Jane.Kim@sfgov.org</u> Scott Wiener <u>scott.wiener@sfgov.org</u> Andrea Ausberry <u>andrea.ausberry@sfgov.org</u>

ROLL CALL AND ANNOUNCEMENTS

Chair Norman Yee called the meeting to order at 10: a.m. On the call of the roll, Supervisors Yee, Christensen and Mar were noted present. There was a quorum.

- ✓ Please make sure to silence all cell phones and electronic devices.
- ✓ Completed speaker cards and copies of any documents to be included as a part of the file should be submitted to the Clerk.
- ✓ Items acted upon today will appear on the September 29, Board of Supervisors Agenda, unless otherwise stated.

President London Breed appointed Supervisor Eric Mar as the third member of the Government Audit and Oversight Committee for the meeting of September 17, 2015.

Supervisor London Breed Excused from Attendance

Vice Chair Christensen, seconded by ____, moved that Supervisor Breed be excused from the Government Audit and Oversight Committee meeting of September 17, 2015. The motion carried by the following vote:

Ayes:

Excused:

Call Items:

- 150767 Item No. 1 is a hearing to discuss the City's response plan in the event of a forest of brush fire within the City and County of San Francisco.
- 150824 Item No. 2 is a hearing to present the Comprehensive Annual Financial Report (CAFR), Single Audit, and management letters prepared by the City's external auditors Macias Gini & O'Connell and KPMG, LLP, for FY2013-2014, and their audit plans for FY2014-2015; and requesting the external auditors and the Controller's Office to report.

Various Item No. 3 through 17 Ordinances and Resolutions are various settlements and agreements with the City and County of San Francisco.

Call Settlements Together

Take Public Comment

Take Motion to Convene in Closed Session

Tape Signs and Lock Doors

□ Hit "Closed Session Button"

□ Start Recorder and Flash Drive Recorder (Flash for Committee Rm ONLY)

Call to Order: We're now in closed session for September 17, 2015

□ After Deliberating, undo "Closed Session" on screen

□ Call SFGOVtv to let them know we're back on

Unlock Doors and Take Down Signs

Call to Order: We're now back in open session

- **Take Motion to Not Disclose**
- □ Adjourn Meeting

150767 Item No. 1 is a hearing to discuss the City's response plan in the event of a forest of brush fire within the City and County of San Francisco.

Heard in Committee. Speakers:

(staff); presented information and answered questions raised throughout the discussion. (hearing); spoke on various concerns relating to the hearing matter.

ACTION:

150824 Item No. 2 is a hearing to present the Comprehensive Annual Financial Report (CAFR), Single Audit, and management letters prepared by the City's external auditors Macias Gini & O'Connell and KPMG, LLP, for FY2013-2014, and their audit plans for FY2014-2015; and requesting the external auditors and the Controller's Office to report.

Heard in Committee. Speakers:

(staff); presented information and answered questions raised throughout the discussion. (hearing); spoke on various concerns relating to the hearing matter.

ACTION:

(Insert) Supervisor ____ moved to convene in closed session. The motion carried by the following vote:

Various Item No. 3 through 17 Ordinances and Resolutions are various settlements and agreements with the City and County of San Francisco.

Speakers: None. ; spoke in support of File No.

Persons in attendance: Jon Givner, Deputy City Attorney (Office of the City Attorney); Erica Major and Alisa Somera (Office of the Clerk of the Board).

(Insert after "election not to disclose"): Supervisor ___ moved to not disclose the closed session deliberations. The motion carried by the following vote:

ACTION:

ACTION:

There is no further business.

There being no further business, the Committee adjourned at the hour of _____ p.m.

N.B. The Minutes of this meeting set forth all actions taken by the Government Audit and Oversight Committee on the matters stated, but not necessarily in the chronological sequence in which the matters were taken up.

ROLL CALL AND ANNOUNCEMENTS

Chair Norman Yee called the meeting to order at 10: a.m. On the call of the roll, Supervisors Yee, Christensen and Mar were noted present. There was a quorum.

- ✓ Please make sure to silence all cell phones and electronic devices.
- ✓ Completed speaker cards and copies of any documents to be included as a part of the file should be submitted to the Clerk.
- ✓ Items acted upon today will appear on the September 29, Board of Supervisors Agenda, unless otherwise stated.

President London Breed appointed Supervisor Eric Mar as the third member of the Government Audit and Oversight Committee for the meeting of September 17, 2015.

Supervisor London Breed Excused from Attendance

Vice Chair Christensen, seconded by ____, moved that Supervisor Breed be excused from the Government Audit and Oversight Committee meeting of September 17, 2015. The motion carried by the following vote:

Ayes:

Excused:

Call Items:

150767

Item No. 1 is a hearing to discuss the City's response plan in the event of a forest of brush fire within the City and County of San Francisco.

150824 Item No. 2 is a hearing to present the Comprehensive Annual Financial Report (CAFR), Single Audit, and management letters prepared by the City's external auditors Macias Gini & O'Connell and KPMG, LLP, for FY2013-2014, and their audit plans for FY2014-2015; and requesting the external auditors and the Controller's Office to report.

Various

Item No. 3 through 17 Ordinances and Resolutions are various settlements and agreements with the City and County of San Francisco.

Call Settlements Together

Take Public Comment

Take Motion to Convene in Closed Session

Tape Signs and Lock Doors

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Start Recorder and Flash Drive Recorder (Flash for Committee Rm ONLY)

Call to Order: We're now in closed session for September 17, 2015

□ After Deliberating, undo "Closed Session" on screen

Call SFGOVty to let them know we're back on

Unlock Doors and Take Down Signs

Call to Order: We're now back in open session

- **Take Motion to Not Disclose**
- □ Adjourn Meeting

150767 Item No. 1 is a hearing to discuss the City's response plan in the event of a forest of brush fire within the City and County of San Francisco.

Heard in Committee. Speakers:

(staff); presented information and answered questions raised throughout the discussion. (hearing); spoke on various concerns relating to the hearing matter.

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Heard in Committee. Speakers:

(staff); presented information and answered questions raised throughout the discussion. (hearing); spoke on various concerns relating to the hearing matter.

ACTION:

(Insert) Supervisor ____ moved to convene in closed session. The motion carried by the following vote:

Various Item No. 3 through 17 Ordinances and Resolutions are various settlements and agreements with the City and County of San Francisco.

Speakers: None. ; spoke in support of File No.

Persons in attendance: Jon Givner, Deputy City Attorney (Office of the City Attorney); Erica Major and Alisa Somera (Office of the Clerk of the Board).

(Insert after "election not to disclose"): Supervisor __ moved to not disclose the closed session deliberations. The motion carried by the following vote:

ACTION:

ACTION:

There is no further business.
September 17, 2015, Government Audit and Oversight Committee Meeting Notes

There being no further business, the Committee adjourned at the hour of _____ p.m.

N.B. The Minutes of this meeting set forth all actions taken by the Government Audit and Oversight Committee on the matters stated, but not necessarily in the chronological sequence in which the matters were taken up.

Board of Supervisors City of San Francisco 1 Dr. Carleton B. Goodlett Place, Room 244 San Francisco, CA 94102

Re: Transportation Sustainability Fee Legislation

September 1, 2015

Dear San Francisco Board of Supervisors:

We are strong supporters of the principles behind the proposed Transportation Sustainability Fee (TSF), and are thrilled to finally see the city move forward with a way to ensure that new developments, both commercial and market-rate housing, help pay for the increased transportation needs they create. As anyone who lives in San Francisco can attest, our transportation system is over-subscribed, under-maintained, and often leaves people with few reliable, safe, convenient options. We are pleased that the Transportation Sustainability Fee reflects the City's goals to increase the number of people walking, biking, and taking transit, and believe that continued investment in our systems needs to reflect the City's ambitious goals. Transportation is the second highest expense for San Francisco residents (second to housing), and we need to ensure that we are providing safe, affordable, convenient options for residents in order to help them stay and get around in our beautiful city.

As the proposal moves forward, there are a few key policy changes to strengthen and better align the ordinance with the City's goals. To that end, we have three suggestions we urge the Board of Supervisors, the San Francisco Planning Department, the San Francisco Municipal Transportation Agency, and other stakeholders to implement.

1. Impact Fee Rates and Waivers

The current legislation proposes a residential rate of \$7.74 per square foot, far below the maximum justified fee level of \$30.39 identified in the first nexus study. While we understand the suggestions set forth in the Economic Feasibility study, \$7.74 per square foot is far too low given the needs of our transportation system and the significant impact new developments have on our transportation system, as demonstrated in the nexus study. For far too long, the City has not asked developers to pay their fair share, resulting in unreliable service, and inadequate system for all users and ultimately a huge economic burden for San Francisco residents and community members. The need to increase the TSF is particularly critical given that other development impact fees are being lowered as part of this legislation. We urge you to implement the \$30.93 residential fee (per square foot), \$87.42 nonresidential fee (per square foot), and \$26.07 for production, distribution and repair use (per square foot), commensurate with the true cost that development has on our transportation system, as outlined in the SFMTA's own transportation sustainability study.

We applaud the City's decision to apply TSF to market-rate housing as well as commercial development. The TSF appropriately waives residential fees for affordable housing. We are concerned, however, about the new definition of affordable housing as 150% of Area Median Income (AMI). Given the bifurcated economic nature of our city, 150% of AMI is a six-figure income; and using it as the new standard has significant policy impacts. This change, which based on the current language in the TSF legislation would apply to all development impact fees, should be reviewed on its own, if it will apply to development impact fees outside of the TSF. We understand that the City is currently adjusting the language to ensure that the 150% AMI only applies to TSF projects, and encourage the City to move forward with that change as well as further examining the impacts of the change to 150% AMI as a standard.

2. Charging for Parking

The amount of parking in a project is one of the most effective ways to influence travel behavior. However, parking square footage is not included in the current fee structure. The goal of the TSP is not only for developers to pay for their transportation impacts, it's also to build the infrastructure needed to meet the City's mode-shift goals. It is concerning that one of the most obvious facilitators of vehicle use will not be included in the current fee.

The TSP is intended to be both a transportation funding tool and a transportation planning tool. To be an effective transportation planning tool, the TSP must be able to accurately predict the transportation impacts of projects, and to reduce or mitigate any negative impacts on the transportation system and the environment.

Development projects can greatly reduce the environmental and infrastructure costs they impose on the City by reducing their dependence on private autos. However, the transportation planning models that the City uses to calculate auto trips and our impact fee structure can't currently distinguish between projects that minimize transportation impacts through strategies like smart locations, reduced parking, transit passes, enhanced walking and cycling access, and those that don't. We are concerned that the TSF as proposed continues to ignore the disparate impact that projects' transportation choices have on the transportation system. Space dedicated to parking generates auto trips, yet it is not counted as part of the gross floor area of a development (either residential or commercial), unless it is a stand-alone parking garage. Auto trips are the most expensive trips for our city's transportation network, and given the clear link between parking availability and auto trip generation, space dedicated to parking should be included as part of a development's square footage. Building space dedicated to parking can be included in the fee calculations by a simple amendment to the Planning Code - either amending Section 102 include parking as part of Gross Floor Area, or amending Article 4 to say that parking area counts

towards Gross Floor Area only for the purpose of calculating transportation impact fees.

As the City grows denser, it must refine its models for auto trip generation and vehicle miles travelled to more accurately account for the impact that residential and commercial parking spaces have on our transportation system and environment.

3. Investing in the System Should be Transparent and Strategic

To foster equity, health, sustainability, and mobility as the city grows, San Francisco must invest in sustainable transportation networks that are safe, continuous and citywide - safe streets for walking, a bicycle network, a transit-priority network, and a rapid transit network. TSP investments must be strategic, building towards a coherent whole. At the same time, the impacts of development on SF communities can be acute and challenging. To foster neighborhood livability, investments must also take into consideration community needs and neighborhood scale planning. **We recommend that the TSP include a transparent, community-based process for neighborhood level investments that are responsive and timely as neighborhoods grow and change**.

Over the last decade, the City has adopted various Area Plans - Better Neighborhoods, Eastern Neighborhoods, Rincon Hill, Transit Center District, etc. Those area plans rezoned land to encourage new housing and jobs. The plans also acknowledged that land use and transportation are two sides of the same coin, and accommodating new growth requires investments in sustainable transportation to maintain or improve mobility and neighborhood livability. The current ordinance prioritizes funding for projects approved in local Area Plans. However, there is no specific percentage of the TSF dedicated to providing essential transportation improvements within the Area Plan as development occurs. We urge the City to set aside a portion of the TSF funding to implement Area Plans in which significant development is occurring so that transportation infrastructure keeps pace with the growth in housing and jobs. In communities that lack Area Plans, we urge the City to engage the community in a transparent process to identify and fund neighborhood transportation infrastructure priorities. Improvements to walking and cycling are central to most of the Area transportation plans, and as part of this process, the City should look at the modal funding allocations included in the Area Plans, which frequently fund biking and walking infrastructure at higher levels than the TSF Nexus suggests, and use the Area Plan priorities to guide additional allocations.

The transportation and streetscape plans for the city's Area Plans vary greatly in their currency and completeness. Area Plans will be most useful to both Area Plan residents and the City as a whole when they are up to date, and integrate the City's other policy goals, including modeshift, carbon emission, and Vision Zero, as well as plans for citywide networks, including the Bicycle Network, transit-priority network, pedestrian network, and Green Connections. Where Area Plans identify specific streetscape standards or improvements, The Planning Code requires that large development projects install them; incorporating streetscape plans into Area Plans can leverage these requirements into more walkable and livable neighborhoods. We encourage the city to update its neighborhood transportation and streetscape plans on a periodic basis, to allow them to serve as an accurate guide for neighborhood transportation priorities.

We appreciate the work that has gone into the Transportation Sustainability Fee thus far, and urge the City to move swiftly to implement the fee, and its related Transportation Demand Management tools. The TSF is an opportunity for San Francisco to lay the groundwork for a city in which residents and visitors alike can navigate safely, quickly, and comfortably through the City in low-carbon, healthy, and efficient ways, and is critical to aligning our funding and policy goals. We hope that you consider these recommendations as ways to further strengthen the program and better align it with existing city policy.

Sincerely,

om Rodulovis

Noah Budnick San Francisco Bicycle Coalition

uch genara

Nicole Ferrara Walk San Francisco

Tom Radulovich Livable City

CC: San Francisco Municipal Transportation Agency Board, San Francisco Municipal Transportation Agency Director Ed Reiskin, San Francisco Planning Commission, San Francisco Planning Department Director John Rahaim September 8, 2015

Members, Board of Supervisors 235 City Hall San Francisco, CA 94102

Re: Proposed Transportation Sustainability Fee, Ordinance 150790

Dear Supervisors:

The organizations signing this letter strongly support the concept behind the TSF proposal, that market rate housing be required to participate in the impact mitigation strategy until now represented by the Transit Impact Development Fee (TIDF) imposed only on commercial and PDR development. We have followed the proposal closely throughout its development, and have four key concerns for which we offer recommended changes in the legislation. We urge the Planning Commission and the Board of Supervisors to adopt amendments in these four areas to strengthen the proposal before you, and increase the benefits to the people of the City and County of San Francisco.

BOS-11, COB, Dep

1. <u>Impact Fee Rates</u>. Since initial passage of the TIDF, the City's practice has been to set mitigation fee rates below the full cost of development to the City and to its transit agency. The current proposal sets a residential rate at \$7.74, which is just 25% of the maximum justified fee level of \$30.93. As noted in the TSF ordinance Findings: "The TSF will provide revenue that is significantly below the costs that SFMTA and other transit providers will incur to mitigate the transportation infrastructure and service needs resulting from the Development Projects."

While we understand the rationale of the Economic Feasibility Study, we feel this is setting the bar too low given not only the nexus of growth induced impacts but also the magnitude of the City's transportation revenue needs, such as the \$3.3 billion of unfunded capital needs through 2030, and corresponding operating budget shortfalls. A more aggressive fee level is warranted in order for San Francisco to grow sustainably, including investments in an equitable transportation system. We strongly urge you to find a middle ground between the true cost to our transportation system, and the currently proposed fee. Even a 33% residential fee would raise an additional \$4 million annually, and a 40% fee would raise over \$7 million, exclusive of other amendments.

A higher recovery rate should likewise be considered for commercial projects.

2. <u>Fee "Waivers"</u>. The TSF ordinance proposal dramatically expands the existing threshold for a waiver of the TSF mitigation fee for residential units currently at 80% of Unadjusted Area Median Income (AMI) to a new threshold of 150% AMI, nearly double the income level for current waiver eligibility. Moreover, this waiver revision will be applicable to <u>all</u> development impact fees (a total of six different fee programs, including Eastern Neighborhoods, Market/Octavia, Visitacion Valley, etc), not just the TSF mitigation fee. The TSF ordinance also extends this full fee waiver to all market rate housing projects built within HOPESF master plans. The proposal to shift public subsidy (which is what these development mitigation fee waivers amount to) for development of units aimed at households earning \$153,000 income (150% AMI for a 4-person family) is a very significant policy issue, which has not been fully vetted before the Board of Supervisors. Such a change should

Proposed Transportation Sustainability Fee, Ordinance 150790 September 8, 2015

Sincerely,

Peter Cohen SF Council of Community Housing Organizations peter@sfic-409.org

Thea Selby, Chair San Francisco Transit Riders thea@nextstepsmarketing.com

Calvin Welch, Steering Committee SF Human Services Network welchsf@pacbell.net

Nicole Ferrara, Executive Director Walk San Francisco nicole@walksf.org

Robert Allen, for Urban Habitat bob@urbanhabitat.org

Jessíca Lehman

Jessica Lehman, Executive Director Senior & Disability Action jessica@sdaction.org

cc: Planning Commission

BOARD of SUPERVISORS



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

NOTICE OF PUBLIC HEARING

BOARD OF SUPERVISORS OF THE CITY AND COUNTY OF SAN FRANCISCO

LAND USE AND TRANSPORTATION COMMITTEE

NOTICE IS HEREBY GIVEN THAT the Land Use and Transportation Committee will hold a public hearing to consider the following proposal and said public hearing will be held as follows, at which time all interested parties may attend and be heard:

Date: Monday, September 21, 2015

Time: 1:30 p.m.

Location: Legislative Chamber, Room 250, located at City Hall 1 Dr. Carlton B. Goodlett Place, San Francisco, CA

Subject: File No. 150790. Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience, and welfare, and findings of consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

If the legislation passes, a new Citywide transportation impact fee, the Transportation Sustainability Fee (TSF), will be charged to certain development projects and shall be calculated per square foot of the development project multiplied by the appropriate rate for each use:

- Residential Uses: \$7.74;
- Non-Residential Uses: \$18.04; and
- Production, Distribution and Repair Uses: \$7.61.

The TSF will be charged to both residential and non-residential developments that result in:

- more than 20 new dwelling units;
- new group housing facilities, or additions of 800 gross square feet or more to an existing group housing facility;
- new construction of non-residential or production, distribution and repair (PDR) use in excess of 800 gross square feet, or addition of 800 square feet or more to an existing non-residential or PDR use; or
- change or replacement of use of a lower fee category to a higher fee category, regardless of whether the existing use previously paid the TSF or the Transportation Impact Development Fee (TIDF).

City projects, state or federal projects, affordable housing projects, small businesses, and certain non-profit projects would be exempt from the TSF. Funds collected shall be held in trust by the Treasurer and distributed, according to the budgetary provisions of the Charter and the Mitigation Fee Act, in order to mitigate the impacts of new development on the City's public transportation system.

In accordance with Administrative Code, Section 67.7-1, persons who are unable to attend the hearing on this matter may submit written comments to the City prior to the time the hearing begins. These comments will be made as part of the official public record in this matter, and shall be brought to the attention of the members of the Committee. Written comments should be addressed to Angela Calvillo, Clerk of the Board, City Hall, 1 Dr. Carlton Goodlett Place, Room 244, San Francisco, CA 94102. Information relating to this matter is available in the Office of the Clerk of the Board. Agenda information relating to this matter will be available for public review on Friday, September 18, 2015.

Angela Calvillo / Angela Calvillo

DATED/POSTED: September 9, 2015 PUBLISHED: September 11 & 17, 2015 BOARD of SUPERVISORS



City Hall 1 Dr. C. Jn B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No 554-5184 Fax No. 554-5163 TTD/TTY No. 5545227

NOTIFICACIÓN DE AUDIENCIA PÚBLICA

Fecha: Lunes, 21 de septiembre de 2015

Hora: 1:30 p.m.

Lugar: Cámara Legislativa, Alcaldía, Sala 250, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102

Asunto:

Archivo No. 150790. Ordenanza que enmienda el Código de Planificación mediante el establecimiento de una nueva Tarifa de Sostenibilidad del Transporte a lo largo de toda la ciudad y suspende la aplicación de la Tarifa de Desarrollo debido al Impacto en el Tránsito existente, con algunas excepciones, siempre y cuando la Tarifa de Sostenibilidad del Transporte continúe en vigor; enmendando la Sección 401 para añadir definiciones que reflejan estos cambios: enmendando la Sección 406 para clarificar las exenciones de la Tarifa de Sostenibilidad del Transporte para la vivienda asequible y los refugios para las personas sin hogar; realizando enmiendas conformes a la Tarifa del Plan de Área en el Código de Planificación, Artículo 4; afirmando la determinación del Departamento de Planificación bajo la Ley de Calidad Ambiental de California; y formulando conclusiones, incluyendo conclusiones generales, conclusiones sobre la necesidad, conveniencia, y bienestar público, conclusiones sobre la consistencia con el Plan General, y las ocho políticas prioritarias del Código de Planificación, Sección 101.1.

Angela Calvillo Secretaria de la Junta

FECHADO: 9 de septiembre de 2015

BOARD of SUPERVISORS



City Hall 1 Dr. C. من n B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No 554-5184 Fax No. 554-5163 TTD/TTY No. 5545227

公聽會通知

日期: 2015年9月21日星期一

時間: 下午1時30分

地點: 立法會議廳,市政廳,250室, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102

議題: 檔案號碼 150790。該條例修訂規劃法規,通過訂立一項新的全市交通可持續費用及暫停現行交通影響發展費用的申請,除非一些例外情況,否則交通可持續費用實施仍有效;修訂第401條款旨在增加定義以反映這些變更;修訂第406條款旨在釐清可負擔房屋及無家可歸者的庇護所均可豁免交通可持續費用;修訂均須符合規劃法規第4條所規定的區域規劃費用;確認規劃局的裁定依據「加州環境質量法」(California Environmental Quality Act);以及作出裁斷,包括一般裁斷,公眾需要、設施及福利的裁斷,以及與總體計劃及規劃法規第101.1條款的八項優先政策相一致的裁斷。

Angela Calvillo 市參事委員會書記

日期: September 9, 2015

New Order

Your Order is sent.

Customer Information

Customer Name

Address Citv

S.F. BD OF SUPERVISORS (NON- CONSECUTIVE)	Master Id	52704
1 DR CARLTON B GOODLETT PL #244	Phone	4155547704
SAN FRANCISCO	Fax	4155547714

State - Zip CA - 94102

Product Information

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NOTICE OF PUBLIC HEARING LAND USE AND TRANSPORTATION COMMITTEE SAN FRANCISCO BOARD OF SUPERVISORS SEPTEMBER 21, 2015 - 1:30 PM LEGISLATIVE CHAMBER, ROOM 250, LOCATED AT CITY HALL 1 DR. CARLTON B. GOODLETT PLACE, SAN FRANCISCO, CA NOTICE IS HEREBY GIVEN THAT the Land Use and Transportation Committee will hold a public hearing to consider the following proposal and said public hearing will be held as follows, at which time all interested parties may attend and be heard: File No. 150790. Ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning Department's determination under the California Environmental Quality Act; and making findings, including general findings, findings of public necessity, convenience, and welfare, and findings of

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consistency with the General Plan, and the eight priority policies of Planning Code, Section 101.1.

If the legislation passes, a new Citywide transportation impact fee, the Transportation Sustainability Fee (TSF), will be charged to certain development projects and shall be calculated per square foot of the development project multiplied by the appropriate rate for each use:

Residential Uses:\$7.74;

- Non-Residential Uses:\$18.04; and
- Production, Distribution and Repair Uses: \$7.61.

The TSF will be charged to both residential and non-residential developments that result in:

- more than 20 new dwelling units;
- new group housing facilities, or additions of 800 gross square feet or more to an existing group housing facility;
- new construction of non-residential or production, distribution and repair (PDR) use in excess of 800 gross square feet, or addition of 800 square feet or more to an existing non-residential or PDR use; or
- change or replacement of use of a lower fee category to a higher fee category, regardless of whether the existing use previously paid the TSF or the Transportation Impact Development Fee (TIDF).

City projects, state or federal projects, affordable housing projects, small businesses, and certain non-profit projects would be exempt from the TSF. Funds collected shall be held in trust by the Treasurer and distributed, according to the budgetary provisions of the Charter and the Mitigation Fee Act, in order to mitigate the impacts of new development on the City's public transportation system.

In accordance with Administrative Code, Section 67.7-1, persons who are unable to attend the hearing on this matter may submit written comments to the City prior to the time the hearing begins. These comments will be made as part of the official public record in this matter, and shall be brought to the attention of the members of the Committee. Written comments should be addressed to Angela Calvillo, Clerk of the Board, City Hall, 1 Dr. Carlton Goodlett Place, Room 244, San Francisco, CA 94102. Information relating to this matter is available in the Office of the Clerk of the Board. Agenda information relating to this matter will be available for public review on Friday, September 18, 2015. Angela Calvillo, Clerk of the Board

NOTICE OF PUBLIC HEARING LAND USE AND TRANSPORTATION COMMITTEE SAN FRAN-CISCO BOARD OF SUPERVISORS SEPTEM-BER 21, 2015 - 1:30 PM LEGISLATIVE CHAMBER, ROOM 250, LOCATED AT CITY HALL 1 DR. CARL-TON B. GODDLETT PLACE, SAN FRANCISCO, CA NOTICE IS HEREBY GIVEN THAT the Land Use and Transportation Committee will hold a public hearing to consider the following proposal and said public hearing will be held as follows, at which time all interested parties may attend and be heard: File No. 150790. Ordinance amend-ing the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing pransit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee ermains operative; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Planning Code, Article 4; affirming the Planning including general findings, findings of public necessity, convenience, and welfare, and findings of consistency with the General findings, findings of public necessity, convenience, and welfare, and findings of consistency with the Genera-tion Sustainability Fee (TSF), will be charged to cartain development projects and shall be calculated per square foot of the develop-ment project multiplied by the appropriate rate for each

the appropriate rate for each use: Residential Uses:\$7.74; Non-Residential Uses;\$18.04; and Production, Distribution and Repair Uses;\$7.761. The TSF will be charged to both residential and non-residential developments that result in:

 more that dwelling units; than 20 new □ new group housing facilities, or additions of 800 gross square feet or more to an existing group housing facility; □ new construction of non-residential or production, distribution and repair (PDR) use in excess of 800 gross square feet, or addition of 800 square feet or more to an existing non-residential or PDR use; or □ change or replacement of

PDK dise; or Change or replacement of use of a lower fee category, regardless of whether the existing use previously paid the TSF or the Transporta-tion Impact Development Fee (TIDF). City projects, state or federal projects, small businesses, and certain non-profit projects would be exempt from the TSF. Funds collected shall be held in trust by the Treasurer and distributed, according to the budgetary provisions of the Charter and the Mitigation Fee Act, in order to mitigate the Impacts of new develop-ment on the Citys public transportation system. In accordance with Adminis-trative Code, Section 67.7-1, persons who are unable to attend the hearing on this matter may submit written comments to the City prior to the time the hearing begins. These comments will be made as part of the official public record in this matter, and shall be brought to the addressed to Angela Calvillo, Clerk of the Board, City Hail, 1 Dr. Carton Goodiett Place, Room 244, San Francisco, CA 94102. Information relating to this matter is available in the Office of the Clerk of the Board, Agenda information relating to this matter will be available for public recivew on Friday, September 18, 2015. Angela Calvillo, Clerk of the Board

PUBLIC NOTICES

San Mateo County: 650-556-1556 SAN FRANCISCO CALL: 415-314-1835

San Francisco Examiner • Daly City Independent • San Mateo Weekly • Redwood City Tribune • Enquirer-Bulletin • Foster City Progress • Millbrae - San Bruno Sun • Boutique & Villager

GOVERNMENT

SAN FRANCISCO PLANNING COMMISSION MUNICA STANING COMMISSION MUNICA IS INTERNISSION MUNICAS INTERNISSION MU

in written correspondence delivered to the Planning Commission at, or prior to, the public hearing. Scott Sanchez Zoning Administrator Planning Department

NOTICE OF PUBLIC HEARING LAND USE AND TRANSPORTATION CRAMMITTER DAN DECEMBER 21, 2015-1530 PM LEGISLATIVE CHAMBER BER 21, 2015-1530 PM LEGISLATIVE CHAMBER, ROOM 220, LOCATED AT CITY B. EALIST DATE OF TO THE DATE OF AUTORNAL COMPARIANCE HALLO DET CHARDED AT CITY B. MALLO DATE OF TO THE DATE OF ANDIESCO, CA FRANCISCO, CA FRANCISCO, CA OTICE IS HEREDY GIVEN WI hold a public hearing to consider the following proposal will hold a public hearing to consider the following the the public heart of the CHARD FRANCISCO, CA OTICE IS HEREDY GIVEN DE hold SC HORNEL WICH THAT the Callows, at which time all interested parties may altend and be heart. Subject Fib No. 160790. Orcinance amending the Planning Code by stabilishing a rew dijwide transit Impact Development Fee, with some exceptions, sol ong as the Transportation Sustainability Fee making the Transit Impact Development Fee, with some exceptions, sol ong as the Transportation Sustainability Fee making the Jeanning Departments from the Transportation Sustainability Fee, making the Planning Departments from the Transportation Sustainability Fee, making the Planning Departments determination under the California Environmental Unality, act, and making the Manning Departments from Use and the eight profily polities of Planning Code, passes, or a new Citywide terasportation sustainability fee (TSF), will be charged to certain development projects and sublab calculated part project multiplied by the propropriate rate for each use: - Hesidential Uses: 57.74; Non Residential Uses: 57.74; Non

more inan 20 new owening units;
 new group housing facilities, or additions of 800 gross square leat or more to an existing group housing facility;
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 resider transfurction duration, distribution and repair (PDR) use in excess of 800 gross square feet, or addition of 800 square fact, or addition of 800 square fact, or addition of en existing non-residential or PDR use; or

en existing non-residential or - change or replacement or use of a lower fee category repardiess of whother the existing use previously paid the TSF or the Transportation impact Development Fee (TDF). City projects, state or federal projects, atfordable housing projects, atfordable housing projects, and bunesponti projects would be exempt prom the TSF Funds collected shell be held in trust by the

20 SAN FRANCISCO EXAMINER · SFEXAMINER.COM · FRIDAY, SEPTEMBER 11, 2015

Treasurer and distributed, according to the budgetary provisions of the Charter and the Mitigation Fee Act, in order to miligate the impacts of new development on the City's public transportation system. In accordance with ACT-1, parsons who are unable to attend the hearing on this matter may submit written comments to the City prior to the time the hearing on this matter may submit to the settend the hearing on this matter may submit dictal public encord in this matter, and shall be brought to the attention of the members of the Committee, Written comments should be addressed to Angela Calvilla, Clerkt of the Board, City Hall, Hoom 244, San Francisco, CA 94102. Information relating to this matter is available in the Office of the Clerk of the Board. Agenda information relating to links matter will be cardable grubble review on Angela Calvillo. 1650 Mission Street, 4th Floor San Francisco, CA 94103

NOTICE OF REGULAR FRAMEETING SAN FRAMEETING SAN SUPERVISORS LAND USE AND TRANSPORTATION COMMITTEE SEPTEMBER 14, 2015 - 130 PM CITY HALL LEGISLATIVE CHAMBER, ROOM 250 - 1 DR, CARLTON B, AN GOFFANTICHO, CA The sgenda packet and legislative files are available at www.sibos.org, in Rm 244 at the address biele above, or by calling (415) 554-5184.

FINDING OF NO SIGNFICANT IMPACT AND DATICE OF INTENT TO REQUEST RELEASE OF FUNDS September 11, 2015 Mayot 30 Cheen of Housing methods of the sector of the City and County of San Francisco 1 South Van Neos Avenue, Sin Floor Same County of San Francisco 1 South Van Neos Avenue, Sin Floor Same County of San Francisco 1 South Van Neos Avenue, Sin Floor Same County of San Francisco These nolices shall satisfy two soparate but related procedural requirements for activities to be undertaken by procedural requirements for activities to be undertaken by Authority and the Mayor's Office of Housing and Community Development of the City and County of San Francisco. On or about October 13, 2015 the Mayor's Office of Housing and Community Development (MCHCC) will authorize the San Francisco Housing and Community Development of Housing and Urban Development office of Public and Indian Housing for authority to convert public housing and Francisco. CA to funding housing for authority to convert public housing and Francisco. CA to funding Authority and the diversion for a the data francisco the dorate Rental Assistance Demonstration Argoner (RAD) under the United States Housing Act of 157, on samentide and of or Continuing Apropriations Act of 2012, Public Law 112-55. Under FAD, the SFHA

and management of rohabilitation by an alfordable scales California Street of rohabilitation by an alfordable resources as allowed under RAD, and will convert PAD, and will convert police, hours of the convert resources as allowed under RAD, and will convert police, hours of the convert scale of the co

sh Floor, San Francisco, CA 94103. Its available for review copied weekdays 5:00 A.M to 5:00 FM. The Environmental Review Records, including mitigation measures, are also available for review and downloading at http://strmto. Drubtecomments on the EFR to review Records, including mitigation measures, are gency may submit written comments on the EFR to gency may submit written comments on the EFR to Eugene T. Flarnory at the San Francisco Meyor's Officey Development at 1 South Van Ness Avenue, 6th Floor, Sam Davelopment at 1 South Van Ness Avenue, 6th Floor, Sam Presser CA 94103. All comments neceived by 5:00 Davelopment at 1 South Van Ness Avenue, 6th Floor, Sam Net on Cotober 12, 2015, will be considered by the MCHCD Mode To Cardines To the Mode Consens to accept hey are addressing. ENVIRONMENTAL COUNTER/CARLON of the Federal Courts If an action is brought to enforce responsibilities under responsibilities have been satisfied. HUD's approval of the cortilitas out alisties its responsibilities under MCEPA and related laws and antorities and allows and antorities and allows and and the service and allows and and specing and the submit of the cardinal the davelopment of the submit of the submit of the submit of the cardinal to under the submit of the submit of the cardinal courts If an action is brought to enforce responsibilities under submit of the cardinal laws and antorities and allows and allows

funds.

Funds. **OBJECTIONS** HUD will accept objections to the Responsible Entity's (RE) Request for Release of minds and Environmential of minds and Environmential of minds and Environmential submission data specified above or the actual receipt of the request (whichever is tated) only if they are on the following the carification was not executed bove or the actual receipt BE; (b) the RE has omilted a step or failed to make a determination or finding required by HUD regulations at 24 CFR subparts E, For performantal Impact Study per 24 CFR Subparts E, For performantal Impact Study per 24 CFR Subparts E, For process has committed funds for on undertaken activities or undertaken activities writen inding bat the projection or undertaken activities or undertaken activities writen inding bat the projection or bat activities and submitted accordance with the required percenter, United States Department of Housing and writen inding bat the projection or the standpoint of environmental excordance with the required percenter, United States Department of Housing and Community Plenning and Community Development, Katha Hartley Bend Community Development, State Committed Divector Mayors Office of Housing and Community Development, State Committed Divector Mayors Office of Housing and Community Development, State States and Committed Divector Mayors Office of Housing and Community Development, State States and Community Development, States and Community Developmen

City and County of San Francisco Certilying Officer

ORDER TO SHOW CAUSE FOR CHANCE OF NAME Case No. CIV 535123 Superior Court of California, County of San Mateo Pelition of Karim S. Fahrny for Change of Name TO ALL INTERESTED PEINSONS: Pelition of Karim S. Fahrny filed Pelitionor fivin this court for a decree changing names as follows: Karim Salwat Fahrny. The Court orders that all persons interested in this matter appear before this court at the hearing inflorated why the pelition for change of name should not be granted. Any person objecting to the reasons for the objection that includes the reasons for the objection the reaster is achactised to the reaster of the objection the the matter is achactise to be objection the oriten objection the matter is achactise to the matter is objection at the hearing to show cause why the pelition whould not be granted. (In owned not becourt may lead to work a the second the matter is achactise to the matter is achactise to pranted. In owned not becourt any endition whould not be granted. In owned not becourt the pelition whould not be granted. In owned not becourt stimely lifed, the court may Notice of Hearing:

CITATION SUPERIOR COURT FORTHE STATE OF SAN FRANCISCO UNITED FAMILY COURT Case Number: JD14-3358 In the Matter of: S.W., A Minor To: ALICAL L. WALLACE, Mother and BRADLEY BRADLEY G. POSNER, Allegad Falther; and any other persons(s) claiming to be the Parent(s) of said minor. You are hereby nollied that the San Francisco Juvente Depandancy Court has owned the same state of the Parent(s) of said minor. You are hereby nollied that the San Francisco Juvente Section 366.28, to determine whether your parental rights should be terminated and your cutody and cantrol for the purpose of having him Govern the same state of the You are hereby cited and your cutody and cantrol for the purpose of having him Court on the day of November a permanont plan for the sub declared free from the custody and court of his a permanont plan for the sub of the proceeding is the proceeding is the above-mentioned court all appoint a the parent(s) cannot alford an a attorney, the court alford an a attorney, the court of the spartment of Peilloner, Department of the proceeding is part of the above-mentioned court alford an a attorney present and, if the parent(s) cannot alford an a storney present and, if the parent of the possible consequences of the entitle above. Section the spartment of Peilloner, Department of the proceeding is possible consequences of the entitle above. Section the above-ment of the part of the possible consequences of the entitle above. Th

NOTICE OF AVAILABILITY OF DRAFT 2014-2015 CONSOLIDATED ANNIJAL PERFORMANCE AND EVALUATION REPORT The Mayor's Olifee of Housing and Community Development (MCHCD) and Olifice of Edvelopment (OEWD) announce the evailability of the Development (OEWD) announce the evailability of the Draft 2014-2015 Consolidate Annual Performance and Evaluation Report (CAPER) for public review and comment from the evailability of the Draft 2014-2015 Consolidate County of Sam Francisco's implementation of the City and County of Sam Francisco's implementation of the City and County of Sam Francisco's implementation of the City and County of Sam Francisco's implementation of the City and County of Sam Francisco's implementation of the City and Program year 20 Do2015 - Emergency Solutions Grant (ESG); - HOME (Investment Francische (HOME); and, - Housing Opportunities And - Housing Capotionulises (CAPER will be available for review beginning September 4, 2015.

ORDER TO SHOW CAUSE FOR CHANGE OF NAME Case No. 552058 Streftor Court of California, Streftor Court of California, Petition of: Androa Hyegene Kim for Change of Name TO ALL INTERESTED PERSONS: Petitioner Andrea Hyegene Kim field a petition with this court for a decree changing names as follows: Andrea Hyegene Kim to

The draft document will be available electronically on MOHCD's websile at www. sfmohcd.org and at the following locations: - MOHCD, 1 South Van Ness Avenue, 5th Floor, - Fridin Branchiblic Library, 100 Larkin Steet, 5th Floor, Government Information Center. 100 Larkh Street, our Hoor, Government, Information Members of the public who wish to provide feedback on the Draft CAPER document may do so by submitting written comments to: MOHCD, Draft 2014-2015 CAPER Statist Sch Floor, San Francisco, Gah Floor, San Francisco, roceking written comments is Friday, September 18, 2015 at 5:00 p.m.

CIVIL

presided, interment Solucion great the publics without a hearing. Date: 10-16-15, Time: 9:00 a.m. Dept: F0, Room: 2D The address of the court is div, Courty Waller, Redwood active shell be published at least once each week for four successive weeks prior to the public in the following newspaper of the Search of the public of the Superior Court Judge of the Superior Court Judge of the Superior Court Judge of the Superior Court Still, Grandsaert Judge of the Superior Court Still, Grandsaert Schattker & BOUTIQUE & MILLAGER ORDER TO SHOW CAUSE

Andrea Hyejin Kim The Court orders in that all The Court orders in the all matter appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted. Any person objecting to the reasons for the objection at least two court days before reasons for the objection at least two court days before the matter is scheduled to be inserd and must appear why the petition should not be granted. If no written objection is limely flied, the court may grant the petition without a hearing. Note of 008/2005, Time: 9:00 AM, Dopt-PJ The address of the court is of four successive weeks prior to the date set for for four successive weeks prior to the date set for four sources of the synthey. Defined in the date set for four successive weeks prior to the date set for four sources of the synthey. Defined in the date set of for four successive weeks prior to the date set of for four successive weeks prior to the date set of for four successive weeks prior to the date set of the following messaper of alter 8/21/15 John Grandsacrt, Judge of the Synthyling (225/15 STEM.27217000)

EXAMINER - REDWOOD

FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT Filo No. 286512 The following person(s) is (are) doing business as: Kadle Candles, 457 Wyandotte Ave, Daiy Chy, CA 94014 is (are) horeby registered by the following owner(s): Karl Dominique Silve, 457 Wald Housiness is conducted by an Individual The registrant commenced to transact business under

Jau 1 The registrant commenced The individual The registrant commenced to transect business under the fictilious business under the fictilious business under the fictilious business name (aceare that all information in this slatement is rue and correct. (A registrant who owhich he or she knows to be fialse is guilty of a crime.) Srkaft Dominique Silva This slatement was filed with the County Clerk of Sam Mateo County Clerk of Sam Mateo County Clerk of Sam Mateo County Clerk of Sam from the date it was filed with the County Clerk of Sate Sate of a fiction Device Statement expires file years from the date it was filed in the office of the County Clerk. The fillion of this slatement des not of itself authorize the Business Name in violation Other fights of another under (See Sacion 14411 et sag. Code). 911, 9/18, 9/25, 10/2/15

Code). 9/11, 9/18, 9/25, 10/2/15 NPEN-2793021# EXAMINER - BOUTIQUE & VILLAGER

AZ



Ausberry, Andrea

From: Sent: To: Cc: Subject: Andrea.Ruiz-Esquide@sfgov.org Friday, September 11, 2015 10:33 AM Ausberry, Andrea Givner, Jon (CAT) RE: Substitute Version - 150790 - Noticed

PRIVILEGED AND CONFIDENTIAL

Hi Andrea,

Jon and I just discussed, and we agree it does not need to be re-noticed. Thanks,

Andrea

Andrea Ruiz-Esquide Deputy City Attorney City Hall Room 375 San Francisco, CA 94102 Tel: (415) 554-4618 Fax: (415) 554-4757 email: andrea.ruiz-esquide@sfgov.org

 From:
 "Ausberry, Andrea" <andrea.ausberry@sfgov.org>

 To:
 "Ruiz-Esquide, Andrea (CAT)" <andrea.ruiz-esquide@sfgov.org>,

 Cc:
 "Givner, Jon (CAT)" <jon.givner@sfgov.org>

 Date:
 09/11/2015 10:13 AM

 Subject:
 RE: Substitute Version - 150790 - Noticed

Hi Andrea,

The attached Ordinance was noticed due to new fee/increase prior to the September 8th, substituted version.

Does the substituted version affect prior noticing? Please advise.

Best,

Andrea S. Ausberry Assistant Clerk Land Use and Transportation Committee San Francisco Board of Supervisors Office 415.554.4442 Website | http://www.sfbos.org/ Follow Us! | Twitter

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Disclosures: Personal information that is provided in communications to the Board of Supervisors is subject to disclosure under the California Public Records Act and the San Francisco Sunshine Ordinance. Personal information provided will not be redacted. Members of the public are not required to provide personal identifying information when they communicate with the Board of Supervisors and its committees. All written or oral communications that members of the public submit to the Clerk's Office regarding pending legislation or hearings will be made available to all members of the public for Inspection and copying. The Clerk's Office does not redact any information from these submissions. This means that personal information—including names, phone numbers, addresses and similar information that a member of the public elects to submit to the Board and its committees—may appear on the Board of Supervisors website or in other public documents that members of the public may inspect or copy.

[attachment "150790-2.docx" deleted by Andrea Ruiz-Esquide/CTYATT] [attachment "150790-3.docx" deleted by Andrea Ruiz-Esquide/CTYATT]

2



Attached for introduction to the Board of Supervisors is a substitute ordinance amending the Planning Code by establishing a new citywide Transportation Sustainability Fee and suspending application of the existing Transit Impact Development Fee, with some exceptions, as long as the Transportation Sustainability Fee remains operative; amending Section 401 to add definitions reflecting these changes; amending Section 406 to clarify affordable housing and homeless shelter exemptions from the Transportation Sustainability Fee; making conforming amendments to the Area Plan fees in Article 4 of the Planning Code; affirming the Planning Department's determination under the California Environmental Quality Act, and making findings, including general findings, findings of public necessity, convenience and welfare, and findings of consistency with the General Plan and the eight priority policies of Planning Code Section 101.1.

Please note that this item is co-sponsored by President Breed and Supervisors Wiener and Christensen.

I respectfully request that this item be calendared in Land Use Committee on September 21st, 2015.

Should you have any questions, please contact Nicole Elliott (415) 554-7940.

Young, Victor

From: Sent:	Board of Supervisors, (BOS) Monday, September 21, 2015 10:28 AM
To:	BOS-Supervisors; Ausberry, Andrea; Young, Victor
Subject:	New Citywide Transportation Sustainability Fee]

From: Aaron Goodman [mailto:amgodman@yahoo.com]
Sent: Sunday, September 20, 2015 3:23 PM
To: Board of Supervisors, (BOS) <board.of.supervisors@sfgov.org>
Cc: Cohen, Malia (BOS) <malia.cohen@sfgov.org>; Wiener, Scott <scott.wiener@sfgov.org>; Kim, Jane (BOS)
<jane.kim@sfgov.org>
Subject: SFBOS Land Use - Sept. 21, 2015- ITEM #3 - 150790 [Planning Code - Establishing a New Citywide Transportation Sustainability Fee]

ITEM #3 - 150790 [Planning Code - Establishing a New Citywide Transportation Sustainability Fee] SF BOS Land Use Committee Sept. 21st, 2015

Land-Use Committee / cc:SFBOS

Once again the public agencies have the opportunity to stand up and take action on the issue of taxation of Housing Development, Business Development, and Institutional Growth.

The question is whether our publicly elected figures can stand up or just follow the leader.

The consistent back-up of traffic, overcrowded muni bus and trains, dilapidated stations, and lacking intermodal design and connectivity between systems shows a serious failure to plan for the future up front.

I watched from behind a 28 sunset bus, as the driver with a loaded bus skipped multiple stops not picking up large groups of passengers mainly kids and seniors trying to board. I see daily increased housing development mostly market rate cramming in, along with tech companies, but little improvement in surrounding stations, and neighborhoods to alleviate the traffic issues daily.

The articles below also denote very well the issues of lacking taxation, prior and currently in regards to development.

We are letting big developers and institutions, banks and private interests too much and not looking for the public's best interests.

Please stand up and ensure that money is not funneled into private interests at the expense of our outer neighborhoods, and ensure that transit upgrades, improved facilities, and connectivity is the mantra through proper taxation at a minimum 50% above what the Planning Commissioner's approved.

As a member of the public who sees the current imbalance of spending it becomes critical to solve the problems now environmentally and not 20 years down the road.

Your riding MUNI was only a pre-view of the conditions we all will face unless adequate action and resolve is taken to tax market rate housing, institutional growth, and business interests equitably.

Sincerely

Aaron Goodman D11 Resident BPSCAC - Seat 8

http://www.sfexaminer.com/new-muni-changes-may-leave-lake-merced-residents-stranded/

http://www.sfexaminer.com/making-up-for-a-lost-generation-of-muni-improvements/

http://www.48hills.org/2015/09/11/when-is-growth-too-expensive/

http://www.48hills.org/2015/09/08/a-new-subway-system-in-sf-brilliant-now-who-pays/