File No. 151076

Committee Item No. Board Item No. 16

# **COMMITTEE/BOARD OF SUPERVISORS**

AGENDA PACKET CONTENTS LIST

Committee: Budget & Finance Committee

Date November 18, 2015

**Board of Supervisors Meeting** 

Date December 1, 2015

**Cmte Board** 

|       | Motion<br>Resolution<br>Ordinance<br>Legislative Digest<br>Budget and Legislative Analyst Report<br>Youth Commission Report<br>Introduction Form<br>Department/Agency Cover Letter and/or Report<br>MOU<br>Grant Information Form<br>Grant Budget<br>Subcontract Budget<br>Contract/Agreement<br>Form 126 – Ethics Commission<br>Award Letter<br>Application<br>Public Correspondence |
|-------|---|
| OTHER | (Use back side if additional space is needed)   |
|       |   |

Date\_ November 13:2015 Completed by: Linda Wong Completed by: Linda Wong Date

# FILE NO. 151076

ORDINANCE NO.

Ordinance appropriating \$473,450,000 consisting of \$243,000,000 of proceeds from the sale of Airport Capital Plan Bonds and \$450,000 from fund balance, and \$230,000,000 of proceeds from Hotel Special Facility Revenue Bonds and other long-term financing sources to develop a hotel within the San Francisco International Airport, and placing \$473,450,000 on Controller's Reserve pending receipt of proceeds of indebtedness and other financing sources.

[Appropriation - Airport Commission - Airport Hotel Project - FY2015-2016 - \$473,450,000]

Note:

Additions are <u>single-underline italics Times New Roman;</u> deletions are <del>strikethrough italics Times New Roman</del>. Board amendment additions are <u>double underlined</u>. Board amendment deletions are <del>strikethrough normal</del>.

Be it ordained by the People of the City and County of San Francisco:

Section 1. The sources of funding outlined below are herein appropriated to reflect the proceeds of the sale of Airport Capital Plan Bonds and fund balance, in FY2015-2016.

SOURCES Appropriation – Airport Capital Plan Bonds and Fund Balance

| Fund                              | Index/Project Code | Subobject | Description    | Amount        |
|-----------------------------------|--------------------|-----------|----------------|---------------|
| 5A CPF XXX                        | XXXXX              | 80111     | Proceeds from  | \$243,000,000 |
| 2015 SFIA Capital                 | CACPRJ 01          |           | Sale of Bonds  |               |
| Project Fund                      |                    | · ·       |                | <b>,</b> .    |
|                                   |                    |           |                |               |
| 5A AAA AAA                        | AIROPRIND          | 99999B    | Beginning Fund | \$450,000     |
| SFIA Operating Fund               |                    |           | Balance        |               |
|                                   |                    |           |                |               |
| Mayor Lee<br>BOARD OF SUPERVISORS |                    |           |                | Page 1        |

Mayor Lee

**BOARD OF SUPERVISORS** 

## Total SOURCES Appropriation –Airport Capital Plan Bonds and Fund Balance

\$243,450,000

Section 2. The uses of funding outlined below are herein appropriated and reflect the projected uses of funding to support the development of a hotel within the San Francisco International Airport for the Airport Commission in FY2015-2016.

# USES Appropriation –Airport Capital Plan Bonds and Fund balance

| Fund                    | Index/Project Code | Subobject       | Description          | Amount        |
|-------------------------|--------------------|-----------------|----------------------|---------------|
| 5A CPF XXX              | XXXXX              | 0955A           | Proceeds Transfer    | \$225,000,000 |
| 2015 SFIA Capital       | CAC054 UN5401      |                 | to purchase Hotel    |               |
| Project Fund            |                    |                 | Special Facility     |               |
|                         |                    |                 | Revenue Bond         |               |
| 5A AAA AAA              | AIRACCTNG          | 081C4           | CSA 0.2%             | \$450,000     |
| SFIA Operating Fund     |                    | Controller      | Controller's Audit   |               |
|                         |                    | Internal Audits | Fund                 |               |
| 5A CPF XXX              | AIRFINCOST         | 07311           | Costs of Issuance    | \$3,000,000   |
| 2015 SFIA Hotel Capital | CACPRJ FC          | Bond            |                      |               |
| Project Fund            |                    | Issuance Cost-  |                      |               |
|                         |                    | Unamortized     |                      |               |
|                         |                    | · .             |                      |               |
| 5A CPF XXX              | XXXXX              | 06700           | Hotel AirTrain       | \$15,000,000  |
| 2015 SFIA Hotel Capital |                    |                 | station construction |               |
| Project Fund            |                    |                 |                      |               |

FILE NO.

ORDINANCE NO.

Total USES Appropriation –Airport Capital Plan Bonds and Fund Balance

\$243,450,000

Section 3. The sources of funding outlined below are herein appropriated to reflect the purchase of Hotel Special Facility Revenue Bonds in FY2015-2016.

SOURCES Appropriation – Hotel Special Facility Revenue Bonds and Other Financing

| Fund                     | Index/Project Code | Subobject | Description          | Amount        |
|--------------------------|--------------------|-----------|----------------------|---------------|
| 5ACPFZZZ                 | XXXXX              | 9505A     | Transfer in from     | \$225,000,000 |
| Hotel Special Facilities | CACPRJ 01          |           | Airport Capital Plan |               |
| Capital Project Fund     |                    |           | Bond                 |               |
|                          |                    |           |                      |               |
| 5AACPYYY                 | XXXXX              | 49CAP     | Hotel Operator       | \$5,000,000   |
| Other Financing Source   | CAC0PRJ-01         |           | Contribution         |               |
| funợ                     |                    |           |                      |               |

Total SOURCES Appropriation – Hotel Facility Bonds and Other Financing

\$230,000,000

Section 4. This ordinance authorizes the use of the proceeds of the sale of Airport Capital Plan Bonds, including for the purchase of Hotel Special Facility Revenue Bonds by the San Francisco Airport Commission. The uses of funding outlined below are herein appropriated to reflect the funding available from the purchase of Hotel Special Facility Revenue Bonds in FY2015-2016.

Mayor Lee BOARD OF SUPERVISORS Page 3 of 6 September 28, 2015

| 1  | USES Appropriation –     | Hotel Special Facility     | Revenue Bon     | ds and Other Fina    | ncing         |
|----|--------------------------|----------------------------|-----------------|----------------------|---------------|
| 2  | Fund                     | Index/Project Code         | Subobject       | Description          | Amount        |
| 3  | 5ACPFZZZ                 | XXXXX/                     | 06700           | Buildings,           | \$205,000,000 |
| 4  | Hotel Special Facilities | CAC054 UN5401              |                 | Structures, and      |               |
| 5  | Capital Project Fund     |                            | .*              | Improvement -        |               |
| 6  |                          |                            |                 | Hotel Construction   |               |
| 7  |                          |                            |                 |                      |               |
| 8  | 5AACPYYY                 | XXXXX/                     | 06700           | Buildings,           | \$5,000,000   |
| 9  | Other Financing Source   | CAC054 UN5401              |                 | Structures, and      |               |
| 10 | Fund                     |                            |                 | Improvement –        |               |
| 11 |                          |                            |                 | Hotel Construction   |               |
| 12 |                          | •                          |                 |                      |               |
| 13 | 5ACPFZZZ                 | AIRFINCOST/                | 07311           | Commercial Paper     | \$3,600,000   |
| 14 | Hotel Special Facilities | CACPRJ FC                  |                 | Interest             |               |
| 15 | Capital Project Fund     |                            |                 |                      |               |
| 16 |                          |                            |                 |                      |               |
| 17 | 5ACPFZZZ                 | AIRFINCOST/                | 07311           | Capitalized Interest | \$13,000,000  |
| 18 | Hotel Special Facility   | CACPRJ FC                  |                 | on Special Facility  |               |
| 19 | Capital Project Fund     |                            |                 | Revenue Bonds        |               |
| 20 |                          |                            |                 |                      |               |
| 21 | 5ACPFZZZ                 | AIRFINCOST/                | 07311           | Costs of Issuance    | \$3,400,000   |
| 22 | Hotel Special Facility   | CACPRJ FC                  |                 | Contingency          |               |
| 23 | Capital Project Fund     |                            |                 | •                    |               |
| 24 |                          |                            |                 |                      |               |
| 25 | Total USES Appropriation | - Hotel Special Facility R | evenue Bonds an | d Other Financing    | \$230,000,000 |

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Mayor Lee BOARD OF SUPERVISORS

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**Grand Total SOURCES Appropriation** 

## \$473,450,000

## **Grand Total USES Appropriation**

\$473,450,000

Section 5. The appropriation of \$473,450,000 is hereby placed on Controller's Reserve. Release of reserves by the Controller is subject to Controller's certification of funds availabity, including proceeds of indebtedness and other financing sources.

Section 6. The Controller is authorized to record transfers between funds and adjust the accounting treatment of sources and uses appropriated in this ordinance as necessary to conform with Generally Accepted Accounting Principles.

Section 7. The Board of Supervisors, by Resolution No. \_\_\_\_\_\_ has adopted relevant California Environmental Quality Act (CEQA) findings, incorporated by this reference as though fully set forth herein, and has certified that it has reviewed and considered the information in the San Francisco International Airport Master Plan Environmental Impact Report ("EIR") (San Francisco Planning Department File No. 86.638E) and the Master Plan EIR Addendum for the Hotel Project, on file with the Clerk of the Board of Supervisors in File No. <u>150988</u>, concluding that no further environmental review is necessary.

# APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney

# FUNDS AVAILABLE BEN ROSENFIELD, Controller

By: BEN RQSENFIELD Controller

By: THOMAS OWEN

Deputy City Attorney

Mayor Lee BOARD OF SUPERVISORS

| ltems 2 & 3   | Department:  |
|---|--|
| Files 15-0987 and 15-1076   | San Francisco International Airport (Airport)  |
| (Continued from November 4, 2015)   |  |
| EXECUTIVE SUMMARY   |  |
|   |  |
| Le  | egislative Objectives  |
| <ul> <li>File 15-0987: The proposed re<br/>\$243,000,000 aggregate principal<br/>\$225,000,000 aggregate principal<br/>hotel at San Francisco Internationa<br/>agreements related to these bonds</li> <li>File 15-1076: The proposed ordi<br/>Airport Revenue Bonds proceed<br/>\$243,450,000; and (b) \$225,000<br/>\$5,000,000 contribution from the<br/>placed on Controller's Reserve pen</li> <li>The Airport is proposing construction</li> </ul> | solution would approve the sale of not to exceed<br>al amount of General Airport Revenue Bonds and<br>amount of Special Facility Revenue Bonds to finance a<br>al Airport; authorizing the execution and delivery of certain<br>s; and approving certain related matters.<br>inance would appropriate (a) \$243,000,000 of Genera<br>als and \$450,000 from Airport fund balance, totaling<br>,000 of Special Facility Revenue Bond proceeds, and<br>Hyatt Corporation, totaling \$230,000,000. These funds are<br>ding receipt of funds.<br><b>Key Points</b><br>on of a 350-room hotel on Airport property that would be |
|   | ed under a Hotel Management Agreement between the  |
|   | Fiscal Impact  |
| · · · ·   | ,000,000 General Airport Revenue Bonds, at a variable<br>cash flow projections, total debt service over 40 years is  |
| by designating the hotel as a "spec<br>Facility Revenue Bonds that it wil<br>Revenue Bonds. Special Facility Re<br>In addition, the Hyatt Corporation   | s will be separated from Airport financing and operations<br>cial facility". The Airport will issue \$225,000,000 in Specia<br>Il purchase using the proceeds from the General Airport<br>venue Bonds proceeds will pay for the hotel construction<br>will contribute \$5 million toward hotel construction.   |
|   | Policy Consideration   |
| for occupancy rate or revenue per<br>revenues are insufficient for any re<br>a prolonged economic downturn),  | I result in the hotel failing to meet the Airport's estimates<br>room. Since the Airport is the owner of the Hotel, if Hote<br>ason to support the operation of the Hotel (such as during<br>the Airport Commission would need to decide at that time<br>e operation of the Hotel with other Airport revenues, or  |
|   | Recommendation   |
|   | ind ordinance.   |

SAN FRANCISCO BOARD OF SUPERVISORS

NOVEMBER 18, 2015

#### MANDATE STATEMENT

City Charter Section 9.105 states that amendments to the Annual Appropriations Ordinance, after the Controller certifies the availability of funds, are subject to Board of Supervisors approval by ordinance.

City Charter Section 9.107 authorizes the Board of Supervisors to provide for the issuance of revenue bonds by three-fourths vote of all Board of Supervisors if the bonds are to finance buildings, fixtures or equipment.

## BACKGROUND

The Airport Master Plan has included development of a hotel since 1992 when the Airport planned the renovation of the then-existing 527-room Hilton Hotel at the Airport. The Hilton was demolished in 1998 to accommodate construction of a terminal roadway nearby. The Airport intended to replace the hotel in the following years, but determined that economic conditions in the late 1990's and subsequent decade made the project financially unfeasible. In 2012, the Airport commissioned a market demand study from JLL, a hotel consulting firm, to determine the viability of the project, which identified sufficient demand to support a new hotel in the local hotel market. Furthermore, the study suggested that a premier, first-class, full-service on-site hotel would have a competitive advantage over other properties in the surrounding market due to its location and amenities. JLL updated its study in October 2015 and determined that demand had increased since its 2012 study, but the estimated cost of construction had also increased in the improved economy.

The Airport is now proposing construction of a 350-room hotel on Airport property that would be owned by the Airport and operated under a Hotel Management Agreement between the Airport and the Hyatt Corporation (see File 15-0988 of the Budget and Legislative Analyst's report to the November 4, 2015 Budget and Finance Committee).

#### DETAILS OF PROPOSED LEGISLATION

**File 15-0987**: The proposed resolution would approve the sale of not to exceed \$243,000,000 aggregate principal amount of General Airport Revenue Bonds and \$225,000,000 aggregate principal amount of Special Facility Revenue Bonds to finance a hotel at San Francisco International Airport; authorizing the execution and delivery of certain agreements related to these bonds; and approving certain related matters.

File **15-1076**: The proposed ordinance would appropriate (a) \$243,000,000 of General Airport Revenue Bonds proceeds and \$450,000 from Airport fund balance, totaling \$243,450,000; and (b) \$225,000,000 of Special Facility Revenue Bond proceeds, and \$5,000,000 contribution from the Hyatt Corporation, totaling \$230,000,000. These funds are placed on Controller's Reserve pending receipt of funds.

SAN FRANCISCO BOARD OF SUPERVISORS

BUDGET AND LEGISLATIVE ANALYST

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## Proposed On-Airport Hotel

According to Mr. Kevin Kone, the Airport Capital Finance Director, the Airport is proposing development of the on-site hotel at the Airport based on market-demand for a four-star hotel near the Airport and the ability to offer this amenity to passengers and pursue a new non-airline revenue source. There are 13 large municipal airports in the U.S. that have on-airport hotels and three more in development not counting San Francisco's proposed hotel. The Airport considers building an on-site hotel a competitive necessity to maintain and attract airlines.

#### **Project Financing**

The Airport will build and own the proposed new hotel on Airport-owned land. The hotel will be managed and operated by the Hyatt Corporation and its Grand Hyatt brand under a Hotel Management Agreement between the Airport and the Hyatt Corporation (see File 15-0988), subject to the approval of the Board of Supervisors. The hotel will be primarily financed by the sale of \$243,000,000 of variable rate General Airport Revenue bonds sold in accordance with the Airport's main capital improvement program and bond program, 1991 Master Bond Resolution, as discussed in the Fiscal Impact section below. The hotel operator, Hyatt Corporation, will contribute an additional \$5 million toward construction costs.

According to Mr. Kone, the Airport is proposing to directly finance and own the hotel, rather than entering into a long-term ground lease with a hotel developer, because the Airport prefers to maintain control over the hotel's operation and the property. According to Mr. Kone, the proposed structure seeks to maximize Airport control, minimize costs, and make the project financially feasible for the Airport, the airlines, and the hotel operator.

#### **FISCAL IMPACT**

#### General Airport Revenue Bonds and Hotel Special Facility Revenue Bonds (File 15-0987)

The hotel project uses a layered financing structure in which the Airport will (a) sell \$243,000,000 in tax-exempt General Airport Revenue Bonds at a low interest rate, and (b) sell \$225,000,000 Hotel Special Facility Revenue Bonds, which the Airport will buy from itself with proceeds from the General Airport Revenue Bonds. The Hotel Special Facility Revenue Bond proceeds will be used to pay for construction of the hotel.

According to Mr. Kone, the proposed layered financing structure allows the Airport to issue taxexempt General Airport Revenue Bonds at an interest rated projected at a maximum of 3.18 percent, to finance development of the Airport-owned hotel.

The hotel financing and operations will be separated from Airport financing and operations by designating the hotel as a "special facility" under Section 2.16 of the 1991 Master Bond Resolution No. 91-0210. The special facility allows revenues from the hotel to be segregated from the Airport's general revenues and used to pay debt service and other expenses associated with the hotel. According to Mr. Kone, separating the hotel's cash-flow from the Airport's regular funds is necessary to make the hotel successful and to attract a global hotel operator. This separation allows the hotel operator to pay hotel expenses directly from hotel revenues as is necessary in commercial hotel transactions.

SAN FRANCISCO BOARD OF SUPERVISORS

#### General Airport Revenue Bonds

The Airport proposes to sell the General Airport Revenue Bonds through a competitive sale with a 40-year term at a variable interest rate. According to Mr. Kone, the Airport is proposing a variable rather than a fixed interest rate because the variable interest rate can provide lower debt service costs in the early years of the hotel project. The Airport can also repay the bonds under the terms of the variable rate bonds at an earlier date than the 40-year term.

The Airport estimates a maximum interest rate over the 40-year term of 3.18 percent. However, the estimated average interest rate could be higher given historical interest rate trends.

Annual principal and interest payments on the \$243,000,000 General Airport Revenue Bonds will be secured and paid from revenues generated from the Airport's overall operations. Based on the Airport's cash flow projections, total debt service over 40 years is estimated at \$466,822,086, as shown in Attachment I. Total debt service could be higher if interest rates exceed the estimated interest rate of up to 3.18 percent.<sup>1</sup>

The Airport will pay debt service on the Airport General Revenue Bonds as part of its overall debt service on total outstanding Airport General Revenue Bonds. According to the Airport's Debt Policy, the Airport must have sufficient revenues (not including revenues from the Special Facility) to pay debt service on the Airport General Revenue Bonds that will be sold to purchase the Special Facility Revenue Bonds (see Policy Considerations below).

#### Special Facility Revenue Bonds

The Airport proposes to sell the Special Facility Revenue Bonds as fixed rate bonds with a 40year term. The Special Facility Revenue Bonds, however, will not be sold to investors, but will be purchased by the Airport itself with the proceeds of the General Revenue Bonds. According to Mr. Kone, the proposed Special Facility Revenue Bonds allow the hotel to access the lower financing of the General Airport Revenue Bonds and create what is essentially a loan between the hotel special facility and the Airport.

The Special Facility will establish a bond trustee/depository bank. As shown in Attachment II, hotel revenues will be deposited with the bond trustee, which will be used to pay hotel operating expenses, debt service on the Hotel Special Facility Revenue Bonds and various reserves. The Airport is proposing a variable rate Special Facility Revenue Bond over a 40-year term. Annual principal and interest payments on the \$225,000,000 Special Facility Revenue Bonds will be paid from hotel revenues.

<sup>&</sup>lt;sup>1</sup> The Airport's debt policy allows for 20 percent of outstanding debt to be issued at a variable rate. Under the variable rate structure of these Airport General Revenue Bonds for the hotel, the bonds are remarketed every 7 days. If the Airport is not able to successfully remarket the bonds, the Airport will have a Letter of Credit in place with a bank that can temporarily purchase the bonds. There is a small risk that a Letter of Credit can fail in the event of a market downturn. However, the Airport has successfully managed the risk of remarketing variable rate bonds for the other \$481.5 million of outstanding variable rate debt it previously sold. Additionally, the Airport has sufficient cash on hand and a \$400 million commercial paper program that the Airport could use to provide liquidity in the event of market failures.

Debt service on the Special Facility Revenue Bonds will be paid by the hotel. Under the Airport's Debt Policy, adopted by the Airport Commission in September 2014, the Airport may issue Special Facility Revenue Bonds if projected revenues from the Special Facility are certified by an outside consultant to be sufficient to pay debt service. According to financial projections prepared by the Airport's consultant, the hotel is projected to pay annual debt service to the Airport ranging from \$7.3 million in the first year of operations to \$8.9 million in the fifth year of operations.

## Appropriation Details (File 15-1076)

Under the proposed ordinance, the total appropriation is \$243,450,000. The ordinance appropriates \$243,450,000 from General Airport Revenue Bond proceeds and Airport fund balance, which will then be used to purchase \$225,000,000 in Hotel Special Facility Revenue Bonds, fund construction of the Hotel AirTrain station, and pay bond issuance and audit costs, as shown in the Table below.

| Appropriation of \$243,450,000 in General Airport Rev   | enue Bonds and Airport Fund Balance |
|---|-------------------------------------|
| Source of Funds   | Amount                              |
| Proceeds from bond sale                                 | \$243,000,000                       |
| Airport fund balance contribution                       | \$450,000                           |
| Total Sources   | \$243,450,000                       |
| Use of Funds  | Amount                              |
| Proceeds Transfer to purchase Hotel Special Facility    | \$225,000,000                       |
| Revenue Bond  | · .                                 |
| Controller's Audit Fund                                 | \$450,000                           |
| Costs of Issuance                                       | \$3,000,000                         |
| Hotel AirTrain station construction                     | \$15,000,000                        |
| Total Uses  | \$243,450,000                       |
| Appropriation of \$230,000,000 in Special Facility Reve | nue Bonds and Hyatt Contribution    |
| Source of Funds   | Amount                              |
| Transfer in from Proceeds from General Airport          | \$225,000,000                       |
| Revenue Bonds   |                                     |
| Hyatt Contribution                                      | \$5,000,000                         |
| Total Source  | \$230,000,000                       |
| Use of Funds  | Amount                              |
| Estimated Hotel Construction Costs                      |                                     |
| Hard construction                                       | \$132,000,000                       |
| Soft costs  | \$38,500,000                        |
| Furniture, Fixtures, Equipment, Supplies, and           | \$29,000,000                        |
| Information Technology                                  |                                     |
| Other (Reserve set asides, pre-opening expenses)        | 10,500,000                          |
| Total Hotel Construction (estimated)                    | \$210,000,000                       |
| Bond Issuance Costs and Financing Interest/ Reserves    |                                     |
| Commercial Paper Interest                               | \$3,600,000                         |
| Capitalized Interest on Special Facility Revenue        | \$13,000,000                        |
| Bonds   |                                     |
| Costs of Issuance Contingency                           | \$3,400,000                         |
| Total Uses  | \$230,000,000                       |

#### **Table: Sources and Uses of Funds**

SAN FRANCISCO BOARD OF SUPERVISORS

## Annual Service Payments to the City's General Fund

If the hotel performs as projected by the Airport, the hotel is expected to produce net revenue starting in FY 2019-20. The Airport makes an annual service payment to the City's General Fund for all indirect services and facilities provided by the City to the Airport. The annual service payment is equal to 15 percent of Airport concession revenues as defined in the Lease and Use Agreement between the Airport Commission and the signatory airlines. The annual service payment will be increased by an amount equal to the gross revenues of the hotel, less hotel operating and maintenance expenses and scheduled debt service on the Special Facility Revenue Bonds. These amounts are projected to be \$274,000 in FY 2019-20, and grow to \$1,073,000 in FY 2022-23.<sup>2</sup>

#### POLICY CONSIDERATIONS

## Operating Risk Could Slightly Increase Fees that Airlines Pay

The Airport estimates hotel occupancy rates ranging from 71.3 percent in the first year of operations to 82 percent beginning in the third year of operations. The Airport's estimates of revenue per room are \$214 in the first year of operations, increasing to \$288 per room in fifth year of operations. The Airport notes that its revenue projections are based on estimates provided by the hospitality consultant JLL and use standard assumptions for the hotel industry. However, a slowdown in the economy could result in the hotel failing to meet the Airport's estimates for occupancy rate or revenue per room. For example, hotel occupancy rates around the Airport fell to 58.2 percent in 2002 following the Dot.Com bubble and 71.8 percent in 2009 during the recession.

Since the Airport is the owner of the Hotel, if Hotel revenues are insufficient for any reason to support the operation of the Hotel (such as during a prolonged economic downturn), the Airport Commission would need to decide at that time whether to voluntarily support the operation of the Hotel with other Airport revenues, change the format or brand of the Hotel to one that is less costly to operate, restructure or sell the Hotel, or close the Hotel. The Hotel will be covered by various insurance policies (including business interruption insurance) to guard against casualty events.

#### Debt Service on the General Airport Revenue Bonds

Under the Lease and Use Agreement between the Airport and the airlines, the Airport has the authority to increase the landing and terminal fees charged to the airlines to meet its operating expenses, including annual debt service on outstanding General Airport Revenue Bonds. According to the Airport, the airlines are supportive of the Hotel Project. They note that on June 26, 2013, the Hotel Project, then estimated to cost \$165 million, was presented to the airlines for formal review. The Project's potential for producing additional nonairline revenue and the potential risks of downturns that could impact airline rates were discussed, and the Project received no objections. On September 18, 2015, the revised Hotel Project with a current

<sup>&</sup>lt;sup>2</sup> Estimated revenues to the Airport, equal to gross hotel revenues less hotel operating and maintenance expenses and scheduled debt service on the Special Facility Revenue Bonds, are \$1,826,667 in FY 2019-20 and \$7,153,333 in FY 2022-23.

SAN FRANCISCO BOARD OF SUPERVISORS

budget of \$225 million was formally presented to the airlines for review. A formal response from the airlines is due November 2, 2015; however the Airport does not anticipate there will be any objection to the Project.

# RECOMMENDATION

Approve the proposed resolution and ordinance.

SAN FRANCISCO BOARD OF SUPERVISORS

# Series 2017 General Airport Revenue Variable Rate Demand Bonds (VRDBs) - Estimate Deby Service

Principal

Date

120

#### 11.2

2323

|                                  |               | Total Par    | 243,000,000            |                  |                  | 206,912,382            | 43,894,435         | 250,806,817            | 466,822,086              |
|----------------------------------|---------------|--------------|------------------------|------------------|------------------|------------------------|--------------------|------------------------|--------------------------|
|                                  |               | 2057         | 12,995,000             | 3.180%           | 0.650%           | 413,241                | 84,46B             | 497,709                | 13,492,709               |
|                                  |               | 2056         | 12,515,000             | 3.180%           | 0.650%           | 811,218                | 165,815            | 977,033                | 13,492,033               |
|                                  |               | 2055         | 12,055,000             | 3.180%           | 0.650%           | 1,194,567              | 244,173            | 1,438,740              | 13,493,740               |
|                                  |               | 2054         | 11,610,000             | 3.180%           | 0.650%           | 1,563,765              | 319,638            | 1,883,403              | 13,493,403               |
|                                  |               | 2053         | 11,180,000             | 3.180%           | 0.650%           | 1,919,289              | 392,308            | 2,311,597              | 13,491,597               |
|                                  |               | 2052         | 10,770,000             | 3.180%           | 0.650%           | 2,261,775              | 462,313            | 2,724,088              | 13,494,088               |
|                                  |               | 2051         | 10,370,000             | 3.180%           | 0.650%           | 2,591,541              | 529,718            | 3,121,259              | 13,491,259               |
|                                  |               | 2047         | 9,990,000              | 3.180%           | 0.650%           | 2,909,223              | 594,653            | 3,503,876              | 13,493,876               |
|                                  |               | 2048         | 9,620,000              | 3.180%           | 0.650%           | 3,215,139              | 657,183            | 3,872,322              | 13,492,322               |
| •                                |               | 2047<br>2048 | 8,925,000<br>9,265,000 | 3.180%           | 0.650%<br>0.650% | 3,793,581<br>3,509,766 | 775,418<br>717,405 | 4,568,999<br>4,227,171 | 13,493,999<br>13,492,171 |
|                                  |               | 2046         | 8,595,000              | 3.180%<br>3.180% | 0.650%           | 4,066,902              | 831,285            | 4,898,187              | 13,493,187               |
|                                  |               | 2045         | 8,275,000              | 3.180%           | 0.650%           | 4,330,047              | 885,073            | 5,215,120              | 13,490,120               |
|                                  |               | 2044         | 7,970,000              | 3.180%           | 0.650%           | 4,583,493              | 936,878            | 5,520,371              | 13,490,371               |
|                                  |               | 2043         | 7,680,000              | 3.180%           | 0.650%           | 4,827,717              | 986,798            | 5,814,515              | 13,494,515               |
| al Uses of Funds                 | 243,000,000   | 2042         | 7,395,000              | 3.180%           | 0.650%           | 5,062,878              | 1,034,865          | 6,097,743              | 13,492,743               |
| lounding                         |               | 2041         | 7,120,000              | 3.180%           | 0.650%           | 5,289,294              | 1,081,145          | 6,370,439              | 13,490,439               |
| Costs of Issuance                | 2,626,990     | 2040         | 6,860,000              | 3.180%           | 0.650%           | 5,507,442              | 1,125,735          | 6,633,177              | 13,493,177               |
| nderwriter's Discount            | 373,010       | 2039         | 6,605,000              | 3.180%           | 0.650%           | 5,717,481              | 1,168,668          | 6,886,149              | 13,491,14                |
| irTrain                          | 15,000,000    | 2038         | 6,360,000              | 3.180%           | 0.650%           | 5,919,729              | 1,210,008          | 7,129,737              | 13,489,73                |
| pecial Facility Bonds Par Amount | . 225,000,000 | 2037         | 6,130,000              | 3.180%           | 0.650%           | 6,114,663              | 1,249,853          | 7,364,516              | 13,494,51                |
|                                  |               | 2036         | 5,900,000              | 3.180%           | 0.650%           | 6,302,283              | 1,288,203          | 7,590,486              | 13,490,48                |
| es of Funds                      |               | 2035         | 5,685,000              | 3.180%           | 0.650%           | 6,483,066              | 1,325,155          | 7,808,221              | 13,493,221               |
|                                  |               | 2034         | 5,475,000              | 3.180%           | 0.650%           | 6,657,171              | 1,360,743          | 8,017,914              | 13,492,914               |
| al Sources of Funds              | 243,000,000   | 2033         | 5,270,000              | 3.180%           | 0.650%           | 6,824,757              | 1,394,99B          | 8,219,755              | 13,489,75                |
| remlum/(Discount)                |               | 2032         | 4,965,000              | 3.180%           | 0.650%           | 6,982,644              | 1,427,270          | 8,409,914              | 13,374,91                |
| ond Par Amount                   | 243,000,000   | 2031         | 4,400,000              | 3.180%           | 0.650%           | 7,122,564              | 1,455,870          | 8,578,434              | 12,978,43                |
| urces of Funds                   |               | 2030         | 3,865,000              | 3.180%           | 0.650%           | 7,245,471              | 1,480,993          | 8,726,464              | 12,591,464               |
| rces and Uses of Funds           |               | 2029         | 3,360,000              | 3.180%           | 0.650%           | 7,352,319              | 1,502,833          | 8,855,152              | 12,215,15                |
|                                  |               | 2028         | 2,830,000              | 3.180%           | 0.650%           | 7,442,313              | 1,521,228          | 8,963,541              | 11,793,541               |
| Date                             | 5/1/2027      | 2027         | 2,380,000              | 3.180%           | 0.650%           | 7,517,997              | 1,536,698          | 9,054,695              | 11,434,69                |
|                                  |               | 2026         | 1,955,000              | 3.180%           | 0.650%           | 7,580,166              | 1,549,405          | 9,129,571              | 11,084,57                |
| · · · · ·                        | •             | 2025         | 1,600,000              | 3.180%           | 0.650%           | 7,631,046              | 1,559,805          | 9,190,851              | 10,790,85                |
| 1 Switch                         |               | 2024         | 1,180,000              | 3.180%           | 0.650%           | 7,668,570              | 1,567,475          | 9,236,045              | 10,416,04                |
| PI Date                          | 6/1/2019      | 2023         | 830,000                | 3.180%           | 0.650%           | 7,694,964              | 1,572,870          | 9,267,834              | 10,097,83                |
| al Term (Years)                  | 40            | 2022         | 1,020,000              | 3.180%           | 0.650%           | 7,727,400              | 1,579,500          | 9,306,900              | 10,326,90                |
| t Maturity<br>AT                 | 5/1/2022      | 2020         | -                      | 3.180%           | 0.650%           | 7,727,400              | 1,579,500          | 9,306,900              | 9,306,900                |
| at                               | 5/1/2022      | 2019         | -                      | 2.650%           | 0.650%           | 6,439,500              | 1,579,500          | 8,019,000              | 8,019,00                 |
|                                  | 5/1/2018      | 2019         |                        | 2.000%           | 0.650%           | 4,860,000              | 1,579,500          | 6,439,500              | 6,439,50                 |
| т                                | 11/1/2017     | 2018         | -                      | 2.000%           | 0.650%           | 4,050,000              | 1,579,500          | 5,629,500              | 5,629,50                 |

Interest Rate

Fees

Interest

Fees

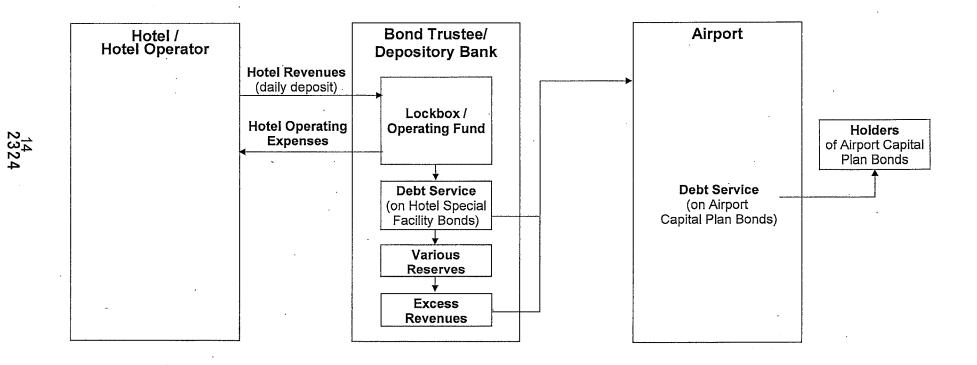
Interest Total Nel GARB

Debt Service

(including Fees)

Prepared by Public Financial Management, Inc.

# Structure of Airport Hotel San Francisco International Airport



# REQUEST FOR SUPPLEMENTAL APPROPRIATION

# DEPARTMENT: Airport Commission DIVISION: Business & Finance DATE: 10/2/2015

## To the Mayor:

Request Is hereby made for supplemental appropriation from the following appropriation(s) or fund(s) in the amount(s) indicated;

| APPROPRIATION<br>NUMBER | DESCRIPTION OF APPROPRIATION OR FUND AMOUNT | AMOUNT |
|-------------------------|---|--------|
|                         | See Attachment A                            |        |

to the credit of the following appropriation(s) or fund(s) in the amount(s) indicated:

| APPROPRIATION,<br>NUMBER | DESCRIPTION OF APPROPRIATION OR FUND AMOUNT | AMOUNT |
|--------------------------|---|--------|
|                          | See Attachment A                            |        |
| [                        |   |        |

There are no surpluses in any of this department's appropriations available for transfer for the requested purpose(s). Complete detail as to the necessity for THIS appropriation is stated in attached letter.

|                      | APPLICABLE BOXES MUST BE CHECKED   |
|----------------------|--|
| Х                    | This request included capital projects (s.o. 06700 OR 06700); a separate copy has been sent to the Chair, Capital improvement Advisory Committee.            |
| Х                    | These funds have not been previously requested   |
|                      | These funds were previously requested by:  |
|                      | Supplemental Appropriation or Budget Estimate and were   |
|                      | reduced or denied by The Mayor, or The Board of Supervisors  |
| AF                   | CERTIFIED AS TO FACTS AND AMOUNTS AS ABOVE STATED, AND<br>COMMENDED:<br>John S. Manter, Airport Director (<br>PROVED:<br>Corded Controller's Budget Division |
| Ву                   | : Date: Request No   |
| Tc<br>Th<br>ap<br>AF | PROVED:<br>Win Lee BY:   |
|                      | 2323   |

# Attachment A FY 2015-16 Airport Hotel Supplemental Appropriation October 2, 2015

## SOURCES Appropriation-Airport Capital Plan Bonds and Fund Balance

| Fund          | Fund Description                        | Index Code          | Project Code | Subobject | Description                 | • • | Amount      |
|---------------|---|---------------------|--------------|-----------|-----------------------------|-----|-------------|
| 5ACPFXXX      | 2015 SFIA Hotel Capital<br>Project Fund | xxxxx               | CACPRJ 01    | 80111     | Proceeds from Sale of Bonds | \$  | 243,000,000 |
| 5444444       | SFIA Operating Fund                     | AIROPRIND           |              | 99999B    | Beginning Fund Balance      | \$  | 450,000     |
| Total SOURCES | Appropriation – Airport Cap             | ital Plan Bonds and | Fund Balance | · · · ·   | <u></u>                     | \$  | 243,450,000 |

## USES Appropriation – Airport Capital Plan Bonds and Fund Balance

| Fund     | Fund Description                        | Index Code | Project Code  | Subobject | Description   | ·  | Mount       |
|----------|---|------------|---------------|-----------|---|----|-------------|
| 5ACPFXXX | 2015 SFIA Hotel Capital<br>Project Fund | XXXXX      | CAC054 UN5401 | 0955A     | Proceeds Transfer to purchase<br>Special Facility Bonds | \$ | 225,000,000 |
| 5AAAAAAA | SFIA Operating Fund                     | AIRACCTNG  |               | 081C4     | CSA 0.2% Controller's Audit Fund                        | \$ | 450,000     |
| 5ACPFXXX | 2015 SFIA Hotel Capital<br>Project Fund | AIRFINCOST | CACPRJ FC     | 07311     | Costs of Issuance                                       | \$ | 3,000,000   |
| 5ACPFXXX | 2015 SFIA Hotel Capital<br>Project Fund | XXXXX      | CAC054 UN5401 | 06700     | Hotel Airtrain Station Construction                     | \$ | 15,000,000  |

#### SOURCES Appropriation - Hotel Special Facility Revenue Bonds and Other Financing

| Fund     | Fund Description       | Index Code | Project Code | Subobject | Description                      |    | Amount      |
|----------|------------------------|------------|--------------|-----------|----------------------------------|----|-------------|
| SACPFZZZ | Hotel Special Facility | xxxxx      | CACPRJ 01    | 9505A     | Transfer in from General Airport | ć  | 225,000,000 |
|          | Capital Project Fund   |            |              |           | Revenue Bond                     | \$ |             |
| 5ACPFYYY | Other Financing Source | XXXXX      | CACPRJ 01    | 49CAP     | Hotel Operator Contribution      | ė  | 5,000,000   |
|          | Project Fund           |            |              |           |                                  | 2  |             |

Total SOURCES Appropriation -- Hotel Special Facility Revenue Bonds and Other Financing \$ 230,000,000

## USES Appropriation - Hotel Special Facility Revenue Bonds and Other Financing

| Fund            | Fund Description                               | Index Code         | Project Code         | Subobject | Description  | <br>Amount        |
|-----------------|--|--------------------|----------------------|-----------|--|-------------------|
| 5ACPFZZZ        | Hotel Special Facility<br>Capital Project Fund | XXXXX              | CAC054 UN5401        | 06700     | Buildings, Structures, and<br>Improvement – Hotel Construction | \$<br>205,000,000 |
| 5ACPFYYY        | Other Financing Source<br>Project Fund         | XXXXX              | CAC054 UN5401        | 06700     | Buildings, Structures, and<br>Improvement – Hotel Construction | \$<br>5,000,000   |
| 5ACPFZZZ        | Hotel Special Facility<br>Capital Project Fund | AIRFINCOST         | CACPRJ FC            | 07311     | Commercial Paper Interest Cost                                 | \$<br>3,600,000   |
| 5ACPFZZZ        | Hotel Special Facility<br>Capital Project Fund | AIRFINCOST         | CACPRJ FC            | 07311     | Capitalized Interest on Special<br>Facility Bonds              | \$<br>13,000,000  |
| 5ACPFZZZ        | Hotel Special Facility<br>Capital Project Fund | AIRFINCOST         | CACPRJ FC            | 07311     | Cost of Issuance Contingency                                   | \$<br>3,400,000   |
| Total USES Appr | opriation - Hotel Special Fac                  | llity Revenue Boni | s and Other Financin | 8         | · · · · · · · · · · · · · · · · · · ·                          | \$<br>230,000,000 |

### Grand Total SOURCES Appropriation

\$

473,450,000

Grand Total USES Appropriation

OFFICE OF THE MAYOR SAN FRANCISCO



EDWIN M. LEE Mayor

TO:Angela Calvillo, Clerk of the Board of SupervisorsFROM:/Mayor Edwin M. LeeRE:Appropriation - Airport Commission – Airport Hotel Project - \$473,450,000- FY2015-2016DATE:October 20, 2015

Attached for introduction to the Board of Supervisors is an ordinance appropriating \$473,450,000, consisting of \$243,000,000 of proceeds from the sale of Airport Capital Plan Bonds and \$450,000 from fund balance, and \$230,000,000 of proceeds from Hotel Special Facility Revenue Bonds and other long-term financing sources to develop a hotel within the San Francisco International Airport and placing \$473,450,000 on Controller's Reserve pending receipt of proceeds of indebtedness and other financing sources.

I respectfully request that this item be calendared in Budget & Finance Committee.

Should you have any questions, please contact Nicole Elliott (415) 554-7940.

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