

1 [Contract Amendment - Alliant Insurance Services, Inc. - Insurance Broker and Risk
2 Management Consulting Services - \$59,848,705]

3 **Resolution authorizing the Director of Risk Management to enter into the Second**
4 **Amendment of a contract with Alliant Insurance Services, Inc., for Insurance Broker**
5 **and Risk Management Consulting Services, to increase the contract limit from**
6 **\$32,288,248 to \$59,848,705 for the term of June 1, 2013, through July 30, 2018.**

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8 WHEREAS, It is necessary by function of law for the City and County of San Francisco
9 (“City”) to procure the services of a qualified brokerage firm to place insurance coverages; and

10 WHEREAS, In May 2011, the City, acting through the Director of Risk Management
11 (“Risk Manager”), issued a Request for Qualifications for Insurance Broker and Risk
12 Management Consulting; and

13 WHEREAS, In June 2011, the Risk Manager established a prequalified consultant list
14 from which the City is authorized to select contractors for such Insurance Broker and Risk
15 Management Consulting Services for a two-year period through June 2013, (“Prequalified
16 Contractor List”) and placed Alliant Insurance Services, Inc., (“Alliant”) on that list on file with
17 the Clerk of the Board of Supervisors in File No. 160275, which is hereby declared to be a
18 part of this resolution as if set forth fully herein; and

19 WHEREAS, In July 2011, the Risk Manager selected Alliant as the broker of record for
20 the placement of coverages for the Public Entity Property Insurance Program (“PEPIP”) and
21 the fine arts program for various permanent installations and visiting exhibits in the City, and
22 negotiated a two-year professional services agreement with Alliant for a not-to-exceed
23 contract amount of \$9,500,000 (“Agreement 1”); and

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1 WHEREAS, In September 2012, by Resolution No. 324-12, which is on file with the
2 Clerk of the Board of Supervisors in File No. 120863, the Board of Supervisors approved a
3 request by the Risk Manager to increase the value of Agreement 1 to \$15,000,000; and

4 WHEREAS, The term of Agreement 1 expired in July 2013, rather than further amend
5 Agreement 1, the Risk Manager entered into a second professional services agreement with
6 Alliant for the placement of City insurance coverages, the term of which began on June 1,
7 2013, and ended on July 30, 2015; and

8 WHEREAS, The Agreement 2 has an original contract limit of \$19,520,840; and

9 WHEREAS, The Board of Supervisors approved the Agreement 2 on July 30, 2013, by
10 Resolution No. 298-13; and

11 WHEREAS, The Board of Supervisors approved the First Amendment of Agreement 2
12 on June 9, 2015, authorizing the contract limit of \$19,520,840 to a current total of
13 \$32,288,248, by Resolution No. 218-15; and

14 WHEREAS, The Division of Risk Management estimates that money projected to be
15 spent with Alliant Insurance Services could reach the contract's limit in the reasonably near
16 future; and

17 WHEREAS, Charter, Section 9.118(b) "Contract and Lease Limitations," requires the
18 Board of Supervisors to approve any contract estimate to exceed \$10,000,000 in expenditures
19 or amendments exceeding \$500,000 to such contracts; now, therefore, be it

20 RESOLVED, That the Board of Supervisors authorizes the Director of Risk
21 Management to enter into the Second Amendment to the contract with Alliant Insurance
22 Services to increase the contract limit from \$32,288,248 to \$59,848,705 (including the cost of
23 insurance premiums) in substantially the form on file with the Clerk of the Board in such final
24 form as approved by the Director of Risk Management and the City Attorney; and, be it

1 FURTHER RESOLVED, That within thirty (30) days of the contract being fully executed
2 by all parties, the Director of Risk Management shall provide the final contract to the Clerk of
3 the Board for inclusion into the official file.

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