



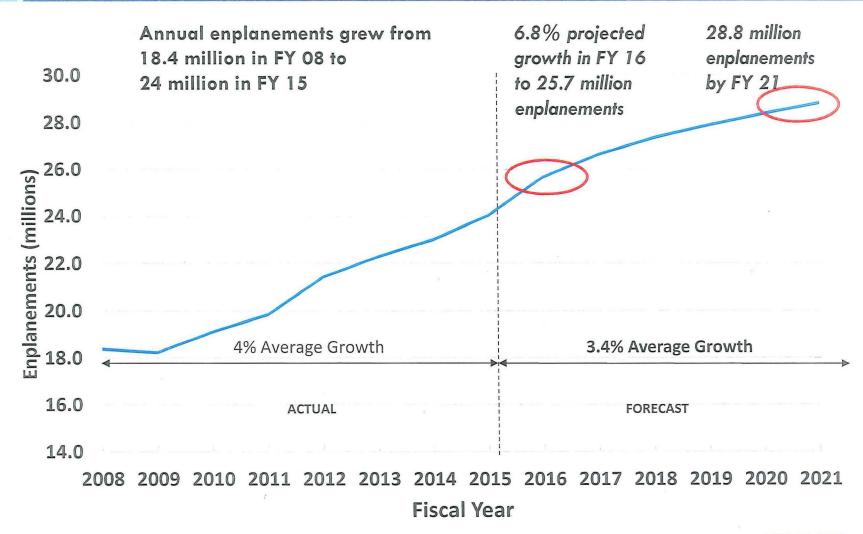
SFO SAN FRANCISCO INTERNATIONAL AIRPORT

Mission Statement

We provide an exceptional airport in service to our communities

May 18, 2016

Record Breaking Passenger Traffic Growth





Budget Has Not Kept Pace with Growth

- → Fastest growing US airport compared to peers 2007 – 2015
- Highest international traffic growth of any US airport 2015
- Increased demands on Airport services
- Budget not aligned with traffic growth; Since FY 07/08:
 - → Enplanements increased 40%
 - → Budgeted positions increased 13%





FY 16/17 & FY 17/18 Budget

		Proposed Budget	
this was the same coest	FY 15/16	FY 16/17	FY2017/18
Budget	\$970.8	\$1,014.8	\$1,055.1
% Change vs. Prior FY	3.2%	4.5%	4.0%
Total Positions	1,733	1,828	1,888
Operating Positions	1,529	1,6028	1,637
Project & Overhead Positions	204	226	251
Total Position Change	2.1%	5.5%	3.3%
Total Passengers per Position	29,617	29,130	28,964
Airport Overtime	\$2.2	\$2.3	\$2.3
Annual Service Payment	\$42.0	\$43.6	\$44.5

Budget Objectives

- Meet increased passenger demands
- → Enhance safety and security
- → Support CIP

- → Address curbside congestion
- → Enhance Sustainability



Capital Improvement Plan (CIP)

Capital Plan currently being updated

- Approximately \$6.0 billion
- Airport Commission Review June 7, 2016

Major Capital Projects

- → Terminal 1 Redevelopment Program
- → Terminal 3 Renovation Program
- → On-Airport Hotel
- Gate Capacity Improvement Project
- Security Infrastructure Improvements
- Air Train Extension
- New Long Term Parking Garage
- Technology Upgrades & Enhancements

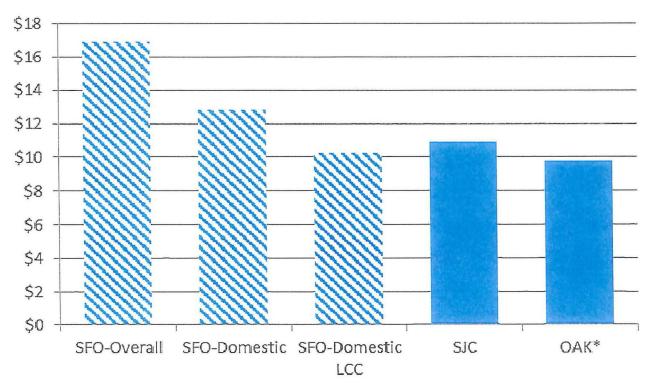






Current Cost Per Enplanement (CPE) Comparison

Estimated FY2017 CPE Bay Area Airports





Workforce Development

Internships: SFO staff collaborates with community based organizations in City's most under-employed areas

- Internship programs include:
 - · Youth Works
 - SFO High School Interns
 - · Project Pull
- \rightarrow 134 interns hired in FY14/15; 113 interns hired to date in FY15/16

Local Hire: SFO exceeded the City's 30% Local Hire requirement in FY 14/15; on track to exceed goal in FY 15/16

Local Hire Construction Hours at SFO					
Year	Total Work Hours	Local Hire Work Hours	Percentage Local Hire		
FY 14-15	720,000	253,000	35%		
FY 15-16 YTD	315,197	118,845	38%		



Benefiting Local Business

Small Business Affairs and External Outreach

- Annual Small Business Participation Goal: 30%
- \rightarrow FY 14/15 Contractors
 - → Prime Contractors 39% Local Business Enterprise (LBE)
 - → Subcontractors 57% LBE or Disadvantaged Business Enterprise

Concessions

- 74% of concession leases had owners headquartered in San Francisco and the Bay Area in FY 2014/15
- 71% of sales (\$234 million) earned by San Francisco/Bay Area owners
- 35% of retail leases and 52% of food and beverage leases held by small businesses





2015 & 2016 Recent Awards

- Best Airport in the Americas, Frequent Business Traveler
- Best airport staff in North America & 4th Best Airport in World in 40-50 million passenger class, *SkyTrax*
- → Best Concession Management Team, Airport Revenue News
- Gold & Silver Magellan Awards for Excellence, Travel Weekly
- Top US Engineering Project for Traffic Control Tower, American Council of Engineering Companies
- **Best of California" Award for App-Based Commercial Transport
 System
- → W3 Awards Silver Winner for SFO's Visually Impaired Navigation App
- Gold Level Achievement Award for Fit Friendly Worksite Program, American Heart Association
- **Excellence in Disclosure" Award, Nat'l Federation of Municipal Analysts

