FY 2016-17 and FY 2017-18 Revenue Letter

Board of Supervisors Budget & Finance Committee June 16, 2016



Summary

Overall, the continued economic growth assumed in the Mayor's Proposed Budget for FY 2016-17 and FY 2017-18 is reasonable and reflects continued economic and tax revenue growth.

Key revenue risks to monitor:

- Pace of overall economic & tax revenue growth
- Strength of commercial real estate sector
- Voter approval of proposed 0.75% sales and use tax measure in November 2016



Budget Overview

Total Budget sources are increasing \$644 million or 7.2% in FY 2016-17, and an additional \$123 million or 1.3% in FY 2017-18.

General Fund sources are increasing by \$273 million or 6.0% in FY 2016-17 and an additional \$216 million or 4.4% in FY 2017-18.

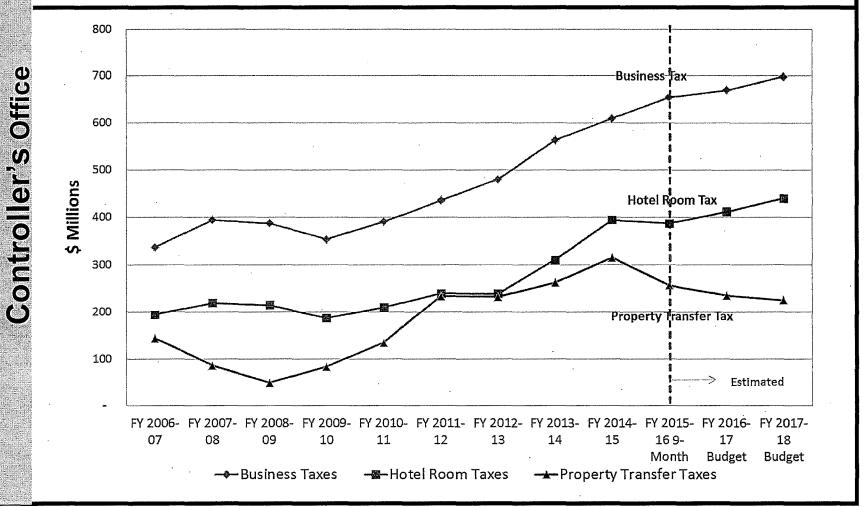


Local Tax Growth Rates

Local Tax Revenues	FY 2016-17 Growth from FY 2015-16 Budget	FY 2017-18 Growth from FY 2016-17 Proposed Budget		
Property Taxes*	11.8%	4.0%		
Business Taxes	5.5%	4.2%		
Sales Tax (Bradley Burns 1%)*	2.5%	3.5%		
Sales Tax (+0.75% November 2016 Ballc	N/A	N/A		
Hotel Room Tax	7.3%	6.7%		
Utility Users Tax	0.8%	1.3%		
Parking Tax	3.4%	2.6%		
Real Property Transfer Tax	-14.6%	-4.3%		
Stadium Admissions Tax	0.2%	0.0%		
Access Line Tax	3.0%	2.7%		
Total Local Tax Revenue Change	7.1%	7.1%		



Key Local Tax Growth (\$ millions)





Baseline Spending Requirements

Financial Baselines	Requirement	FY 2016-17 Proposed	FY 2017-18 Proposed		
Children's Baseline	Appropriations equal to FY 2000-01 plus discretionary revenue growth (4.830% ADR)	\$4.1 million above required level (\$157.5 million)	\$1.2 million above required level (\$158.8 million)		
Disconnected Transitional-Age Youth Baseline	Appropriations equal to FY 2013-14 plus discretionary revenue growth (0.580% ADR)	\$4.8 million above required level (\$23.2 million)	\$2.5 million above required level (\$21.4 million)		
Municipal Transportation Agency (MTA) Baselines	Various: 1) 9.193% ADR 2) Population Adjustment 3) 80% Parking Tax	At required level (\$404.3 million)	At required level (\$421.0 million)		
Recreation & Park Maintenance of Effort (June, 2016)	Increase General Fund Support \$2.0 million annually	\$0.2 million above required level (\$67.4 million)	\$0.2 million above required level (\$70.4 million)		
Police Minimum Staffing	Not less than 1,971 sworn full-duty officers	Likely met	Likely met		
Other Financial Baselines	Varies	Funded at required level	Funded at required level		



General Fund Reserve Deposit/Uses

	FY 2015-16 Projected Ending Balance		FY 2016-17 Projected Ending Balance		FY 2017-18 Projected Ending Balance	
General Reserve	\$	69.5	\$	90.4	\$	106.5
Rainy Day Economic Stabilization City Reserve		60.3		60.3		60.3
Rainy Day One-Time Reserve		40.5		40.5		40.5
Budget Stabilization Reserve		141.6		141.6		141.6
Subtotal, Economic Reserves	\$	242.4	\$	242.4	\$	242.4
Percent of General Fund Revenues (10% Goal)		5.6%		5.4%		5.1%
Recreation & Parks Savings Incentive Reserve		8.8		3.6		0.2
Recreation & Parks Union Square Revenue Stabilization		7.0		6.5		6.0
Subtotal, Prior Year Reserve Uses	\$	15.8	\$	10.1	\$	6.1
Use of Reserve			\$	(5.7)	\$	(4.0)



Key Revenue Risks

Continued economic growth – Sustained growth during this period would mark the 3rd longest period of economic expansion since 1900.

Strength of commercial real estate sector – Property transfer taxes assumed to decline modestly for the next two years. Will deflate rapidly when the market turns.

Voter approval for sales tax increase – The budget is balanced assuming voters approve a proposed 0.75% sales and use tax measure in November 2016.



Economic Expansion History (U.S.)

