File No	160490	_Committee Item				
		Board Item No				
	COMMITTEE/BOA	ARD OF SUPE	ERVISC	RS		
	AGENDA PAC	GENDA PACKET CONTENTS LIST				
Committee:	Government Audit and Ov	versight Date	e <u>July 7,</u>	2016		
Board of Su Cmte Board	ipervisors Meeting I	Date	e			
	Motion Resolution Ordinance Legislative Digest Budget and Legislative A Youth Commission Repo Introduction Form Department/Agency Cov MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Comm Award Letter Application Public Correspondence	ort er Letter and/or R	Report			
OTHER	(Use back side if addition	nal space is need	ed)			
	Referral CEQA - 05/11/20 Office of Economic Workfor Office of Small Business F	orce Development	Letter - 08	5/18/2016		

Completed by:	Erica Major	DateJu	ly 1, 2016	
Completed by:		Date		
-				

# Legacy Business Registry

Office of Small Business San Francisco Board of Supervisors, GAO Committee Meeting June 2, 2016

> 00/02/2016 40/12/2011/12/2016 1/604/90



## Update to May 19, 2016 GAO Meeting



Following the last GAO hearing OSB/OEWD staff reached out to each district supervisor to confirm their total list of current official nominations from their district.



All businesses on that list are now deemed officially nominated + 9 additional.



To date 53 nominees have been contacted by OSB/ OEWD staff by phone, email or both.



## Update to May 19, 2016 GAO Meeting



As of today OSB has confirmed receipt of 63 nominations.

- 20 nominees have submitted applications
- 43 have not submitted applications



20 applications received:

- 9 deemed complete and ready for HPC submission
- 11 need additional information and each applicant has been informed of what is needed



33 of the total 43 nominees informed of the application instructions and requirements



Continue outreach to the remaining 10 within one week



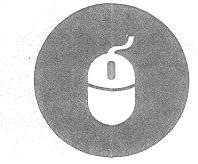
## Update to May 19, 2016 GAO Meeting



Legacy Business Program Manager: Job Posted May 18 – June 1, 2016



June 8, 2016, 3:00 pm -Legacy Business Registry Application training for BOS Legislative Aides schedule.



Established Legacy Business Program email address. LegacyBusiness@sfgov.org allow for multiple staff to access.

Source: http://news.theregistrysf.com/cbre-report-san-francisco-tech-footprint-by-industry-subsector/



# Gap In Time Between Nomination and Application Submission

# Write the historical narrative to the business eligibility criteria + supplemental documents

- 1. Operated in SF for 30 + years with no break in operations exceeding two years.
- 2. Has contributed to the neighborhood's history and/or the identity of a particular neighborhood or community.
- 3. Committed to maintaining the physical features or traditions that define the business, including craft, culinary, or art forms.
- 4. Exception: Operated in SF 20 30 years, satisfy criteria 1- 3, and if not included in the Registry, the business would face a significant risk of displacement.



Gap In Time Between Nomination and Application Submission

# Business have to attest they are current and in compliance with:

- San Francisco Taxes
- Business Registration
- Licenses
- Labor Laws

## Sign a Public Information Release



## Legacy Business Registry (LBR)

Please read the following statements and check each to indicate that you agree with the statement. Then sign below in the space provided.

- I am authorized to submit this application on behalf of the business.
- I attest that the business is current on all of its San Francisco tax obligations.
- I attest that the business's business registration and any applicable regulatory license(s) are current.
- I attest that the Office of Labor Standards and Enforcement (OLSE) has not determined that the business is currently in violation of any of the City's labor laws, and that the business does not owe any outstanding penalties or payments ordered by the OLSE.
- I understand that documents submitted with this application may be made available to the public for inspection and copying pursuant to the California Public Records Act and San Francisco Sunshine Ordinance.
- I hereby acknowledge and authorize that all photographs and images submitted as part of the application may be used by the City without compensation.
- I understand that the Small Business Commission may revoke the placement of the business on the Registry if it finds that the business no longer qualifies, and that placement on the Registry does not entitle the business to a grant of City funds.

• Name (Print):

Date:

Signature:





## **Next Steps**

- Marianne Thompson in OEWD will continue to work with OSB to case manage the newly nominated businesses
- Regina Dick Endrizzi will review and case manage the applications
- Remaining 11 applications completed for HPC review
- 6/20 transfer completed applications to the HPC
- 6/30 Translation of Application Instructions and Application Cover on Web
- 7/30 Complete survey to assess additional legacy business needs for program development
- 7/30 Webpage listing Registered Legacy Businesses
- 8/1 Historical Preservation Grant Applications Available





### Contact

Regina Dick-Endrizzi Executive Director, Office of Small Business regina.dick-endrizzi@sfgov.org D: 415.554.6481 O: 415.554.6134 C: 415.902-4573 City Hall, Suite 110 San Francisco, CA 94102

Business Name	District	Nominating Supervisor	NOMINATED, NO APP Submitted 0=false 1=true	NOMINATED / APP INCOMPLETE 0=false 1=true	APP COMPLETE READY FOR HPC 0=false 1=true
Nominated - Applications Sub	mitted				
Pacific Café's	1	Mar			1
Specs 12 Adler Museum Café	3	Peskin			1
Community Boards	5	Breed			1
Two Jacks Nik's Place	5	Breed			1
Lone Star Saloon	6	Kim			1
Roxie Theater	8	Wiener			1
Gilman Kitchens and Baths	9	Campos			1
Moby Dick	9	Campos			1
Precita Eyes	9	Campos			1
Toy Boat Café	1	Mar		1	
Macchiarini Creative Designs	3	Peskin		1	
Pier 23 Café	3	Peskin		1	
Image Conscious	6	Kim		1	
SF Party	6	Kim		1	
Papenhausen Hardware	7	Yee		1	
Eros	8	Wiener		1	
Ruby's Clay Studio & Gallery	8	Wiener		N.A. 1	
Doc's Clock	9	Campos		1	
Dog Eared Books	9	Campos		1	
Mission Neighborhood Health Center	9	Campos		1	
			0	11	9

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Nominated - Application Not	Submitted			
Green Apple Books	1	Mar	1	
Jackson Trattoria Fillmore	2	Farrell	1	
The Brazen Head	2	Farrell	1	
Brownie's Hardware	3	Peskin	1	
Café Trieste	3	Peskin	1	
Caffe Grecco	3	Peskin	1	
City Lights Book Store	3	Peskin	1	
Fog Hill Market	3	Peskin	1	
Golden Gate Fortune Cookie	3	Peskin	1	
Gypsy Rosalies Vintage & Wig Shop	3	Peskin	1	
Le Beau Market	3	Peskin	1	
Mario's Bohemian Cigar	3	Peskin	1	
Sam Wo	3	Peskin	1	k
Sam's Gill	3	Peskin	1	
Swan Oyster Depot	3	Peskin	1	
The Cinch	3	Peskin	1	
The Humidor	3	Peskin	1	
Vesuvio Café	3	Peskin	1	
VIP Coffee and Cake Shop	3	Peskin	1	
22nd & Irving	4	Tang	1	
Davis Foot Comfort Center	4	Tang	1	
Dr. Richard Simsarian	4	Tang	1	
Frank's Florals	4	Tang	1	
Great Wall Hardware	4	Tang	1	
Henry's House of Coffee	4	Tang	1	 
Marcello's	4	Tang	1	· /
Marnee Thai	4	Tang	1	
Ocean Park Motel	4	Tang	1	
Oceanside Sheet Metal	. 4	Tang	1	
Other Avenues	4	Tang	1	
Tennessee Grill	4	Tang	1	

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The Cove on Castro	8	Wiener	1		
Rolo	8	Wiener	1		· · ·
Orphan Andy's	8	Wiener	1		
Castro Country Club	8	Wiener	1		
Anchor Oyster Bar	8	Wiener	1		
Twin Peaks Petroleum	7	Yee	1		
The Ave Bar	7	Yee	1		
El Toreador	7	Yee	1		
SF Prosthetics	5	Breed	1		
Sacred Grounds Café	5	Breed	1		
Escape From New York Pizza	5	Breed	1		
Whelan-Kennelly Academy of Irish Dance	4.	Tang	1		

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#### May 18, 2016

Dear Supervisor Peskin,

Thank you for your inquiry regarding the status of the San Francisco Legacy Business Registry and the Legacy Business Preservation Fund. The Office of Small Business and Office of Economic and Workforce Development will provide additional details regarding the implementation of these programs to serve the needs of Legacy Businesses in San Francisco.

Following are the initial responses to your inquiries:

#### 1. Approximately how many businesses in San Francisco are potentially eligible for inclusion on the Legacy Business Registry?

The City's economist found that 7,457 small businesses are currently operating in San Francisco that were founded over 30 years ago. As the office considers those small businesses that are currently operating in San Francisco and founded over 20 years ago or more, additional data will be needed to determine how many small businesses would be potentially eligible for nomination and inclusion on the Legacy Business Registry and benefit from corresponding services.

Under Proposition J, the number of legacy businesses eligible for the registry is limited to 300 per fiscal year.

2. How many nominations has the Office of Small Business received of businesses that are potentially eligible for inclusion on the Legacy Business Registry? Please list all businesses and sort by nominating authority.

The Office of Small Business is currently compiling this information and will send this list in the next seven days.

3. Of the nominated businesses, how many has the Office of Small Business reached out to for assistance in completing the application?

The Office of Small Business is currently compiling this information and will send in the next seven days.

4. How many Legacy Business Registry applications has the Office of Small Business received? How many of these applications have been reviewed for completeness? How many of these applications have been deemed complete? What efforts have been made by the Office of Small Business to reach out to businesses that may have submitted incomplete applications? The Office of Small Business is currently compiling information and will report back to your office as early as possible. At this time, there are approximately 10 applications that are nearly ready for referral to the Historic Preservation Commission (HPC). Based upon feedback provided by the HPC, some of these may require modification before they are formally referred. The Office of Small Business will outreach and provide assistance to those small businesses that have incomplete applications as staffing currently allows.

#### 5. What kind of application does the Office of Small Business perform prior to forwarding an application to the Historic Preservation Commission?

After a nomination and an application, including the \$50 filing fee, are received by the Office of Small Business, the application is reviewed to determine whether the business has proven that it meets the eligibility criteria set forth in the pertinent legislation. Applications that are deemed complete are bundled for referral to Planning Department Staff, who immediately place them on the HPC agenda to meet the 30-day deadline.

#### 6. How many applications has the Office of Small Business forwarded to the Historic Preservation Commission or Small Business Commission for review?

No applications have been sent to either the HPC or Small Business Commission (SBC) for review. To date, there are approximately 10 applications that may be ready for referral to the HPC. Based upon feedback provided by the HPC, some of these may require modification before they are formally referred. The Office of Small Business will outreach and provide assistance to those small businesses that have incomplete applications as staffing currently allows.

#### 7. Has the Office of Small Business translated and made available the Legacy Business Registry Application and/or Instructions to that Application into any languages other than English? If so, please provide these forms.

The program webpage includes application text, criteria and requirements and can be translated with google tool in multiple languages. Monolingual speakers and other interested parties are directed to the Office of Small Business for assistance with the program details and the application process.

Please see the attached google translations in Spanish and Chinese, as examples.

8. When does the Office of Small Business plan to send its next batch of Legacy Business Registry Applications to the Historic Preservation Commission or Small Business Commission for review? How many applications does the Office of Small Business plan to send at that time?

Per the above, there are approximately 10 applications that are nearly finalized for referral to the Historic Preservation Commission. Based upon feedback provided by the

Historic Preservation Commission, some of these may require modification before they are formally referred. At this time, the Office of Small Business is compiling and reviewing the pertinent information and will provide an update in the next seven days.

9. Describe the role of the Office of Small Business in implementing and administering the Legacy Business Preservation Fund, specifically as it relates to the roles and functions performed by Planning Department Staff and the Office of Economic and Workforce Development.

The Legacy Business Registry and Historic Preservation Fund, per ordinance, requires the Office of Small Business to establish and maintain the registry for San Francisco in addition to administering the fund.

The Small Business Commission makes the final determination on which businesses meet the established criteria to be accepted into the registry only after it seeks advisory recommendation from the Historic Preservation Commission (HPC). Per ordinance, the Small Business Commission, "shall request an advisory recommendation from the Historic Preservation Commission as to whether the business meets the requirement in this subsection (b)(2). If the Historic Preservation Commission does not provide an advisory recommendation within 30 days of receipt of the request, the Small Business Commission shall treat such nonresponse as an advisory recommendation that the business meets the requirement in this subsection (b)(2)." The recommended Legacy Business Registry review process for the Historic Preservation Committee (HPC) per Tim Frye at May 4th, 2016 hearing is as follows:

Upon receipt from the Office of Small Business, nominations are automatically placed on the next available HPC agenda as a consent item with a brief Case Report with a Staff Recommendation (1-2 pages). To the degree possible, the Small Business Office will forward nominations in bundles to the HPC so that several applications can be reviewed simultaneously. At the hearing, the Commission must pass a resolution stating whether or not the nominee has "contributed to the neighborhood's history and/or the identity of a particular neighborhood or community" as described in Administrative Code Section 2A.242(b)(2).

On May 4, 2016, Tim Frye provided an update to HPC on status of legacy business applications and proposed process to review applications expected for June 10th hearing.

http://commissions.sfplanning.org/hpcpackets/Legacy%20Business%20Registry\_Packe t\_5.4.16.pdf

10. How does administration and implementation of the Legacy Business Registry and Legacy Business Registration Fund fit within the context the Office of Small Business' other functions?

Current programs administered under the Office of Small Business include the Small Business Assistance Center, KIVA Zip, Small Business Week, providing support to the Small Business Commission, and education around policies and regulations that impact small businesses. The Legacy Business Registry and Historic Preservation Fund will be a new program area, which will include hiring a full time legacy business program manager and support staff member to facilitate legacy business applications, manage the Legacy Business Registry, manage a promotional assistance program, facilitate and support educational programs, administer the Legacy Business Historic Preservation Fund and maintain data and produce annual reports and budget requests.

11. Approximately how many total staff hours has the Office of Small Business expended in furtherance of adding businesses to the Legacy Business Registry and administering the Legacy Business Preservation Fund? To the extent possible, please itemize the time spent by type of activity (e.g., creating forms, reaching out to potentially eligible businesses, preparing for hearings before City policy bodies).

The program structure is currently being developed as businesses continue to inquire and receive information about the program and its corresponding elements, including nomination process, application process and corresponding services that may be provided. At this time, the Office of Small Business is compiling the requested information and will provide an update as early as possible.

# 12. Approximately how many staff hours per week does the Office of Small Business dedicate to outreach efforts to businesses that may be eligible for inclusion on the Legacy Business Registry?

Program staff will be critical for the effective implementation of the Legacy Business Registry. Formalized outreach efforts are scheduled to begin once dedicated program staff have been identified, hired and placed within the Office of Small Business.

13. Please provide an organizational chart showing the appropriate contact persons at the Office of Small Business tasked with performing outreach to potentially eligible businesses, fielding and processing applications, and other duties related to the implementation of the Legacy Business Registry and the Legacy Business Preservation Fund.

The program structure is currently being developed to incorporate recent funding decisions in support of program staff, including a formalized organizational chart. Additional details will be provided as early as possible.

In the interim, information on the program has been posted on the Office of Small Business and Planning Department websites and a marketing plan for the program is under development.

14. How many points of contact have you received from members of the public or representatives or agents of potentially eligible businesses regarding the Legacy Business Registry or the Legacy Business Preservation Fund, and how many of those contacts have you been able to respond to?

The full list of points of contact received from various individuals and entities is currently being compiled and reviewed by staff at the Office of Small Business. This list, once completed, will include details on the number of contacts that have been received and responded to, the level of support that has been provided, and the level of additional assistance businesses may need to move forward in the process. OSB will provide this information as early as possible.

15. How many points of contact have you received from various City departments, staff members, or other City officials regarding the Legacy Business Registry or the Legacy Business Preservation Fund, and how many of those contacts have you been able to respond to?

Similar to the above response, the full list of points of contact received and responded to from various individuals and entities is currently being organized and reviewed by staff at the Office of Small Business. This list, once completed, will include details on the number of contacts that have been responded to, the level of support that has been provided, and the level of additional assistance businesses may need to move forward in the process. The Office of Small Business will provide this update as soon as possible.

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**BOARD of SUPERVISORS** 



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

#### MEMORANDUM

TO: Nicole Elliott, Liaison to the Board of Supervisors, Mayor's Office Melissa Whitehouse, Acting Budget Director, Mayor's Office of Public Policy and Finance Todd Rufo, Director, Office of Economic and Workforce Development Regina Dick-Endrizzi, Director, Small Business Commission

FROM: Erica Major, Assistant Committee Clerk, Government Audit and Oversight Committee, Board of Supervisors

DATE: May 11, 2016

#### SUBJECT: HEARING MATTER INTRODUCED

The Board of Supervisors' Government Audit and Oversight Committee has received the following hearing request, introduced by Supervisor Campos on May 3, 2016:

File No. 160490

Hearing on the implementation of the Legacy Business Registry and Historic Preservation Grant; and requesting the Mayor's Legislative Liaison Nicole Elliott, Acting Budget Director Melissa Whitehouse, Office of Economic and Workforce Development Director Todd Rufo, and Office of Small Business Executive Director Regina Dick-Endrizzi to report.

If you have any comments or reports to be included with the file, please forward them to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

C:

Ken Rich, Office of Economic and Workforce Development Lisa Pagan, Office of Economic and Workforce Development

**Print Form Introduction Form** By a Member of the Board of Supervisors or the Mayor Time stamp or meeting date I hereby submit the following item for introduction (select only one):  $\Box$ 1. For reference to Committee. (An Ordinance, Resolution, Motion, or Charter Amendment) 2. Request for next printed agenda Without Reference to Committee.  $\boxtimes$ 3. Request for hearing on a subject matter at Committee. inquires" 4. Request for letter beginning "Supervisor" Π 5. City Attorney request. 6. Call File No. Π from Committee.  $\Box$ 7. Budget Analyst request (attach written motion).  $\square$ 8. Substitute Legislation File No. 9. Reactivate File No. 10. Question(s) submitted for Mayoral Appearance before the BOS on Please check the appropriate boxes. The proposed legislation should be forwarded to the following: Small Business Commission ☐ Youth Commission **Ethics** Commission Planning Commission Building Inspection Commission Note: For the Imperative Agenda (a resolution not on the printed agenda), use a Imperative Form. **Sponsor(s):** Campos, Peskin Subject: Hearing on the Implementation of Legacy Business Registry and Historic Preservation Grant

#### The text is listed below or attached:

I am calling a hearing on the implementation of the Legacy Business Registry and Historic Preservation Grant Programs. In March 2015, the Board of Supervisors unanimously passed legislation creating a Legacy Business Registry. Despite unanimous passage over a year ago, not one business has been placed on the registry. In November 2015, the voters passed Proposition J with a 60% approval rate. Despite passage of this landmark legislation and grant program, and over 54 nominations by nine Supervisors, not one business has been forwarded to the Historic Preservation Commission for review and not one business has had a hearing before the Small Business Commission. In a recent article on Hoodline, the director of the Office of Small Business, Regina Dick-Endrizzi, told the reporter that she hasn't yet had time to work on the program because she's already been doing double duty, handling her own job as well as that of the senior policy analyst commission secretary, a position that was only recently filled.

With the drastic increase in commercial rents, no commercial rent control, rising costs of doing business, and

difficultly hiring staff because of extreme housing and transportation costs in the day area, small businesses and nonprofits are shutting down at alarming rates. The Legacy Business Program is one of the very few in the City providing direct financial assistance to these struggling businesses and a tool to help negotiate long term leases. I am calling a hearing on the City's implementation of the Legacy Business program. Why has implementation of this program not been a priority for the Office of Economic and Workforce Development and the Mayor's Office? Why has not one business been nominated to the registry despite nominations by nine Supervisors offices? What plans does the Mayor have to implement this program? What is OEWD's budget request to adequately and fully implement this program?

I request this hearing be held at the Government Audit & Oversight Committee. I respectfully request the Clerk of the Board to forward this hearing request to Nicole Wheaton, Mayor's Office, Melissa Whitehouse, Acting Budget Director, Todd Rufo, Director of OEWD, and Regina Dick-Endrizzi at the Office of Small Business.

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Signature of Sponsoring Supervisor:

For Clerk's Use Only: