

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 11-0301

AWARD OF THE LUGGAGE CART LEASE AND OPERATING AGREEMENT TO  
SMARTE CARTE, INC. FOR A MINIMUM ANNUAL GUARANTEE OF \$610,000 FOR  
THE FIRST YEAR OF THE LEASE

WHEREAS, by Resolution No. 11-0097, adopted April 5, 2011, the Airport Commission authorized staff to commence a competitive selection process for the Luggage Cart Lease and Operating Agreement ("Lease") through a Request for Proposals; and

WHEREAS, by Resolution No. 11-0179, adopted August 16, 2011, the Commission authorized staff to accept proposals for the Lease; and

WHEREAS, on November 9, 2011, staff received one proposal submittal from Smarte Carte, Inc.; and

WHEREAS, staff determined that Smarte Carte, Inc. met the minimum qualification requirements, and staff convened a three-member panel which, upon review, deemed the proposal responsive and responsible; now, therefore, be it

RESOLVED, that the Airport Commission awards the Luggage Cart Lease and Operating Agreement to Smarte Carte, Inc. under the conditions set forth in the staff memorandum on file with the Commission Secretary, including, but not limited to a Minimum Annual Guarantee of \$610,000 for the first year of the lease, a term of five (5) years with one (1) two-year option, exercisable at the sole and absolute discretion of the Airport Commission and a Maximum Annual Service Fee for free carts in the customs program of the lesser of \$1.20 per cart used or \$2,300,000 for Lease Year 1, \$2,392,000 for Lease Year 2, \$2,487,000 for Lease Year 3, \$2,587,000 for Lease Year 4 and \$2,690,000 for Lease Year 5; and, be it further

RESOLVED, that this Commission Secretary is hereby directed to request approval of the Lease by Resolution of the Board of Supervisors pursuant to Section 9.118 of the Charter of the City and County of San Francisco.

*I hereby certify that the foregoing resolution was adopted by the Airport Commission*

*at its meeting of* \_\_\_\_\_

DEC 20 2011

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*Jan Carmotta*  
Secretary