File No. $\qquad$

Committee Item No. $\qquad$ Board Item No. $\qquad$

## COMMITTEE/BOARD OF SUPERVISORS

## AGENDA PACKET CONTENTS LIST

Committee: Budget \& Finance Sub-Committee
Date May 18, 2017
Board of Supervisors Meeting
Date $\qquad$

## Comte Board



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Youth Commission Report
Introduction Form
Department/Agency Cover Letter and/or Report
MOL
Grant Information Form
Grant Budget
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Contract/Agreement
Form 126 - Ethics Commission
Award Letter
Application
Public Correspondence
OTHER (Use back side if additional space is needed)

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Completed by: Linda Wong
Date_ May 12, 2017
Completed by: Linda Wong
Date $\qquad$

FILE NO. 170522
[Real Property Acquisition - 772 Pacific Avenue - Shew Yick Trust One, Robert Yick Trust Two, and Robert Yick Non-Exempt Assets Trust - Affordable Housing Project - Below Fair Market Value Purchase of $\$ 5,000,000$ ]

Resolution authorizing the Real Estate Division, on behalf of the Mayor's Office of Housing and Community Development, to acquire Real Property located at 772 Pacific Avenue from Shew Yick Trust One (Trustees Robert Yick and Andy Ting), Robert Yick Trust Two (Trustee Joseph Yick) and Robert Yick Non-Exempt Assets Trust (Trustee Mark Shustoff), for the purchase at below fair market value of $\$ 5,000,000$ for use in constructing affordable housing for San Franciscans.

WHEREAS, The Mayor's Office of Housing and Community Development ("MOHCD") is responsible for the funding and development of affordable housing in the City of and County of San Francisco; and

WHEREAS, The City has been offered an opportunity to purchase real property, located at 772 Pacific Avenue (the "Property"), for purposes of building affordable housing on the Property; and

WHEREAS, The purchase price for the Property (Five Million Dollars ( $\$ 5,000,000$ )) is below the current appraised fair market value; the current written appraisal is on file with the Clerk of the Board of Supervisors in File No. 170522; and

WHEREAS, MOHCD has evaluated the Property and confirmed that it can utilize the Property for development of permanently affordable housing; a letter from MOHCD dated April 4, 2017, supporting the purchase is on file with the Clerk of the Board of Supervisors in File No. 170522; and

WHEREAS, The Property currently contains a public restaurant Lessee, paying $\$ 22,500 /$ month in rent through December 31, 2021 ("Rental Income"); and

WHEREAS, The Rental Income through the lease term can be used to support the future construction of affordable housing on the Property; now, therefore, be it

RESOLVED, That MOHCD has legal authority, is willing, and is in a position financially and otherwise to assume immediate care and maintenance of the property, and that the Director of MOHCD, and the Director of the Real Estate Division of the City's General Services Agency, are hereby authorized, for and on behalf of the Board of Supervisors to do and perform any and all acts and things which may be necessary to carry out the foregoing resolution, including the preparing, making, and filing of plans, applications, reports, and other documents; the execution, acceptance, delivery, and recordation of agreements, deeds and other instruments pertaining to the transfer of said property; and the payment of any and all sums necessary on account of the purchase price thereof, including fees or costs incurred in connection with the transfer of said property for surveys, title searches, appraisals, recordation of instruments, or escrow costs.


Director of Property


Olson Lee, Director
Mayor's Office of Housing and Community Development

\section*{| Item 7 | Department: Real Estate Division |
| :--- | :--- | <br> File 17-0522 <br> Mayor's Office of Housing and Community Development}

EXECUTIVE SUMMARY

## Legislative Objectives

- The proposed resolution would authorize the Real Estate Division, on behalf of the Mayor's Office of Housing and Community Development (MOHCD), to acquire real property located at 772 Pacific Avenue from Shew Yick Trust One (Trustees Robert Yick and Andy Ting), Robert Yick Trust Two (Trustee Joseph Yick) and Robert Yick Non-Exempt Assets Trust (Trustee Mark Shustoff), for the purchase at below fair market value of $\$ 5,000,000$ to develop affordable housing.


## Key Points

- The City was approached by the current owners of the property who offered to sell it at below market rate. MOHCD evaluated the property and found that it was suitable for affordable housing. MOHCD is anticipating the property would be developed for approximately 60 permanently affordable housing units. Housing construction is anticipated to begin in early 2022.
- Prior to development of the affordable housing, the property will continue to be used for a restaurant, which will remain in operation until the end of the restaurant lease on December 31, 2021.
- The City will take the property "as-is." A 1,000-gallon gasoline underground storage tank remains on the site. No testing of the tank or soils has occurred to determine whether it has leaked. When construction begins in 2022, the City will be taking on the potential for any future remediation related to the tank and its removal.


## Fiscal Impact

- The appraisal reports a fair market value of $\$ 5,400,000$. The appraisal notes that this value assumes that there is no soil remediation required and that the cost of removal of the tank is fairly nominal as part of the demolition of the larger improvements on the site.
- The City will receive monthly rent of $\$ 22,500$ from the on-site restaurant, which will total $\$ 1,237,500$ over the remainder of the lease.


## Policy Consideration

- Remediation costs for a potential leak in the underground storage tank vary widely depending on the extent of the contamination but could add $\$ 150,000$ or more (including the cost of removal and disposal of the storage tank) to the construction costs. Assuming remediation costs of $\$ 150,000$, the total cost to the City for this acquisition, including purchase costs, is $\$ 5,170,000$ which is $\$ 230,000$ below the appraised market rate of $\$ 5,400,000$.


## Recommendation

- Approve the proposed resolution.


## MANDATE STATEMENT

City Administrative Code Section 23.3 states that before the Board of Supervisors approves any acquisition of real property, the Director of Real Estate shall determine the fair market value of such real property based on a review of available and relevant data. If. the fair market value exceeds $\$ 10,000$, the Director of Real Estate shall obtain an appraisal of the subject property. If the appraisal determines the fair market value of the real property exceeds $\$ 200,000$, the Director of Real Estate shall obtain an appraisal review for such appraisal. Both the appraisal and appraisal review shall have effective dates not earlier than nine months before the legislation to acquire the subject property is submitted to the Board of Supervisors.

## BACKGROUND

The property at 772 Pacific Avenue, owned by Shew Yick Trust One (Trustees Robert Yick and Andy Ting), Robert Yick Trust Two (Trustee Joseph Yick) and Robert Yick Non-Exempt Assets Trust (Trustee Mark Shustoff), is located on the north side of Pacific Avenue between Stockton Street and Grant Avenue in the Chinatown neighborhood of San Francisco. The property consists of a single parcel of land totaling 9,219 square feet. The property was formerly used to house an auto garage and a stainless steel fabrication shop. The property currently consists of a one-story plus mezzanine building which was built in 1919, and is now the site of the New Asia restaurant. The property is zoned Chinatown Residential - Neighborhood Commercial District and it sits on a block with both residential and commercial uses.

According to Ms. Sandi Levine, Project Manager in the City's Real Estate Division, the property came to the City's attention for possible purchase when the owners approached City officials and offered to sell it at below market rate. The property is located across the street from two other affordable housing projects which are currently managed by Chinatown Community Development Corp.

According to Ms. Mara Blitzer, Director of Housing Development for the Mayor's Office of Housing and Community Development (MOHCD), an evaluation was made of the property, its zoning and prior land use as well as the financing needs of the proposed project. The analysis found that the property would be suitable for affordable housing. MOHCD is anticipating the property would be developed for approximately 60 permanently affordable housing units at the location. The New Asia restaurant has a lease with the property owner through December 31, 2021 and will be allowed to continue operations until that time.

Construction on the affordable housing project is scheduled to occur in early 2022 shortly after the restaurant lease ends. Ms. Blitzer notes that in order to secure a property in a location where MOHCD would like to make an investment but for which no funds are available to begin construction right away, MOHCD is willing to "land bank" sites until such construction funds become available. Ms. Blitzer added that the terms of the existing lease with the New Asia restaurant and the estimates of availability of future funds aligned well in the case of this property.

According to Ms. Blitzer, the future housing construction assumes a building eight stories in height with residential uses on the 2nd through 8th floors and ground floor commercial. This also assumes a granting of the affordable housing density bonus. Housing is estimated to be a mix of 60 percent studio and 40 percent 1-bedroom units with their own bathroom and kitchen. The building would house approximately 150 people depending on the individual housing mix and assuming a maximum household size of 2 persons in a studio and 3 persons in a 1bedroom. There will be on-site open space on the roof and a second floor terrace. There will be no parking.

The San Francisco Planning Department found this project, on balance, to be in conformity with the City General Plan.

## DETAILS OF PROPOSED LEGISLATION

The proposed resolution would authorize the Real Estate Division, on behalf of the Mayor's Office of Housing and Community Development, to acquire 772 Pacific Avenue from Shew Yick Trust One (Trustees Robert Yick and Andy Ting), Robert Yick Trust Two (Trustee Joseph Yick) and Robert Yick Non-Exempt Assets Trust (Trustee Mark Shustoff), for the purchase price of $\$ 5,000,000$ for use in constructing affordable housing for San Franciscans.

The New Asia restaurant currently on site will remain in operation until the end of its lease on December 31, 2021.

## Property Appraisal

In a report dated April 19, 2017, R. Blum + Associates (retained by the San Francisco Real Estate Division) appraised the fair market value of the property at $\$ 5,400,000$, or $\$ 400,000$ more than the property purchase price of $\$ 5,000,000$. The appraised value was established by sales comparisons with six properties across an area bounded by Franklin Street to the West, Filbert Street to the North, Columbus Avenue and Kearny Street to the East and Market Street to the South. The appraisal concludes that the purchase price of $\$ 5,000,000$ would be slightly under the estimated market value of $\$ 5,400,000$.

Mateo Advisors, LLC (retained by the San Francisco Real Estate Division), performed an appraisal review dated May 9, 2017. The review concluded that the appraisal value is reasonable and supported based on the analysis performed. It also found that the appraisal conformed to the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation.

## FISCAL IMPACT

Total estimated costs to the City to purchase the property are $\$ 5,020,000$ as shown below. According to Mr. Benjamin McCloskey, Deputy Director of Finance and Administration of MOHCD, the source of the funds for purchase and any closing costs is inclusionary housing fees.

| Source of Funds |  |
| :--- | ---: |
| Inclusionary Housing Fees | $\$ 5,020,000$ |
| Use of Funds |  |
| Property Purchase | $\$ 5,000,000$ |
| Title Insurance, Escrow Fees \& Other Miscellaneous | $\underline{20,000}$ |
| Total | $\$ 5,020,000$ |

## Restaurant Income

The New Asia restaurant is to pay monthly rent to the City over the remainder of its lease through December 31, 2021. The current monthly rent is $\$ 22,500$, amounting to a total income to the City of $\$ 1,237,500$ over the 55 months remaining in the lease period. There are no contractual provisions for the rent rate to be increased during the remaining lease period.

## Real Property Transfer Taxes and Property Taxes

According to the appraisal, the 2016-2017 taxes for the property are $\$ 35,853$. According to Mr . John Updike, Director of Real Estate, the restaurant will owe City Possessory Interest Taxes post-acquisition.

The seller will pay the Real Property Transfer Tax, estimated to be $\$ 112,500$.

## POLICY CONSIDERATON

## Possible Site Contamination from Underground Storage Tank

The appraisal report by R. Blum + Associates notes in its "Extraordinary Assumption" section that the subject property is impacted by an underground storage tank (UST). According to the Phase I environmental assessment of the site prepared by EBI Consulting on November 21, 2016, San Francisco Fire Department records indicate that a 1,000-gallon gasoline UST was installed in 1953 and permitted for continued operation in 1965. There were no records of its removal. ${ }^{1}$ A site assessment dated March 15, 2017 by TR\&A, Inc. (a construction and claim consultant retained by one of the current property owners) found a hinged fuel tank fill under the sidewalk in front of the property suggesting that the UST was abandoned in place (the tank, itself, was not seen). The appraisal notes that no testing of the tank or soils has occurred to determine whether it has leaked. The estimated market value of $\$ 5,400,000$ stated in the

[^0]appraisal report assumes that there is no soil remediation required and that the cost of removal of the tank is fairly nominal as part of the demolition of the larger improvements on the site.

The property is being sold to the City in "as is" condition. When construction on the affordable housing begins in 2022, the City will be responsible for any future remediation costs related to the tank and its removal.

According to Mr. Stanley DeSouza, Division Manager for the Site Assessment and Remediation Division of the Department of Public Works, there is a likelihood that there is some sort of leakage considering the age of the UST and the fact that it would have been single-walled. The extent of any leaks would determine the need for remediation and monitoring measures which would affect the overall cost. Mr. DeSouza said that UST extractions and disposals, by themselves, can cost anywhere from $\$ 30,000$ to $\$ 80,000$. The cost of additional site remediation needs due to a leak from a UST can vary widely but have the potential to bring costs up to around $\$ 150,000$ or more (including the cost of UST removal and disposal), depending on the extent of the contamination. ${ }^{2}$

If the eventual remediation cost were $\$ 150,000$, the total cost to the City for this acquisition, including purchase costs, is $\$ 5,170,000, \$ 230,000$ less than the appraised value of $\$ 5,400,000$.

RECOMMENDATION
Approve the proposed resolution.

[^1]
# General Plan Referral 

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

| Date: | May 1, 2017 | Reception: |
| :--- | :--- | :--- |
| Case No. | Case No. 2017-004234GPR | 415.558 .6378 |
|  | City Purchase of 772 Pacific Avenue for | Fax: |
|  | Use by the Mayor's Office of Housing and | 415.558 .6409 |
|  | Community Development | Planning |
|  |  | Information: |
| Block/Lot No.: | $0161 / 015$ | 415.558 .6377 |
| Project Sponsor: | John Updike, Director of Real Estate |  |
|  | City and County of San Francisco, Real Estate Division |  |
|  | 25 Van Ness Ave. Suite 400 |  |
|  | San Francisco, CA 94102 |  |

Applicant: Same as Above
Staff Contact: Jessica Look - (415) 575-6812
jessica.look@sfgov.org
Recommendation: Finding the project, on balance, is in conformity with the General Plan

## PROJECT DESCRIPTION

The Project is the City's proposed purchase and acquisition of a privately owned real estate parcel located at 772 Pacific Avenue that currently contains an established restaurant on the site for the purpose of developing affordable housing by the Mayor's Office of Housing and Community Development (MOHCD). MOHCD will allow the restaurant to continue operations through the end of their lease which terminates on $12 / 31 / 21$. During the lease term, MOHCD will be planning the project and the build will commence in early 2022. MOHCD is aware of the presence of an underground fuel storage tank. from previous land use, and intents to remove it as part of the anticipated future development of the site.

If the project is approved, MOHCD anticipates that it can develop the site with approximately 60 units of affordable housing. The mission of the Housing Division of the Mayor's Office of Housing and Community Development is to provide financing for the development, rehabilitation and purchase of affordable housing in San Francisco. The site has been offered for purchase by the City, at below fair market value, with the intention that affordable housing may be built on the site at the end of the lease term of the existing commercial occupant. The
submittal is for a General Plan Referral to recommend whether the Project is in conformity with the General Plan, pursuant to Section 4.105 of the Charter, and Section 2A. 52 and 2A. 53 of the Administrative Code.

## ENVIRONMENTAL REVIEW

On April 10, 2017, the Environmental Planning division of the Department determined that the Project (City acquisition of $\mathrm{AB} 0161 / 015$ ) is not defined as a project under CEQA Guidelines Sections 15060 (c) and 15378 . because it does not result in a physical change in the environment.

## GENERAL PLAN COMPLIANCE AND BASIS FOR RECOMMENDATION

The Project is the City's proposed purchase and acquisition of property containing an existing structure with the intention of developing affordable housing by the Mayor's Office of Housing and Community Development. The Project is consistent with the Eight Priority Policies of Planning Code Section 101.1 as described in the body of this letter and is, on balance, inconformity with the following Objectives and Policies of the General Plan:

## HOUSING ELEMENT

## OBJECTIVE 1 <br> IDENTIFY AND MAKE AVAILABLE FOR DEVELOPMENT ADEQUATE SITES TO MEET THE CITY'S HOUSING NEEDS, ESPECIALLY PERMANENTLY AFFORDABLE HOUSING.

## POLICY 1.3

Work proactively to identify and secure opportunity sites for permanently affordable housing.

The proposed acquisition of the site will allow for 60 new affordable housing units.

POLICY 1.10
Support new housing projects, especially affordable housing, where households can easily rely on public transportation, walking and bicycling for the majority of daily trips.

The proposed property is located in a transit-rich and walkable neighborhood.

## OBJECTIVE 8 <br> BUILD PUBLIC AND PRIVATE SECTOR CAPACITY TO SUPPORT, FACILITATE, PROVIDE AND MAINTAIN AFFORDABLE HOUSING.

## Support the production and management of permanently affordable housing.

The proposed acquisition will allow for the production of a permanently affordable housing project.

## CHINATOWN AREA PLAN

## Policy 3.2

Increase the supply of housing.
The Project, which includes the acquisition of 772 Pacific Avenue for development of affordable housing, is consistent with this policy.

## PROPOSITION M FINDINGS - PLANNING CODE SECTION 101.1

Planning Code Section 101.1 establishes Eight Priority Policies and requires review of discretionary approvals and permits for consistency with said policies. The Project is found to be consistent with the Eight Priority Policies as set forth in Planning Code Section 101.1 for the following reasons:

## Eight Priority Policies Findings

The subject project is found to be consistent with the Eight Priority Policies of Planning Code Section 101.1 in that:

The proposed project is found to be consistent with the eight priority policies of Planning Code Section 101.1 in that:

1. That existing neighborhood-serving retail uses be preserved and enhanced and future opportunities for resident employment in and ownership of such businesses enhanced.

The Project would have minimal adverse effect on neighborhood serving retail uses or opportunities for employment in or ownership of such businesses. The existing restaurant use may be eligible for relocation benefits, and the funding source for said benefits, if applicable, would be rental revenues post-acquisition.
2. That existing housing and neighborhood character be conserved and protected in order to preserve the cultural and economic diversity of our neighborhood.

The project would have a positive effect on the City's housing and neighborhood character, by adding 60 permanently affordable units of housing.
3. That the City's supply of affordable housing be preserved and enhanced.

The Project would have a positive effect on the City's supply of affordable housing.
4. That commuter traffic not impede MUNI transit service or overburden our streets or neighborhood parking.

The project will have no adverse on Muni services as it is centrally located in high service corridors and minimal auto parking.
5. That a diverse economic base be maintained by protecting our industrial and service sectors from displacement due to commercial office development, and that future opportunities for residential employment and ownership in these sectors be enhanced.

The Project would have no adverse effect the existing economic base in this area.
6. That the City achieve the greatest possible preparedness to protect against injury and loss of life in an earthquake.

The Project would not adversely affect achieving the greatest possible preparedness against injury and loss of life in an earthquake.
7. That landmarks and historic buildings be preserved.

The project will not have an impact on historic resources.
8. That our parks and open space and their access to sunlight and vistas be protected from development.

The Project would have no adverse effect on parks and open space or their access to sunlight and vista

RECOMMENDATION: | Finding the Project, on balance, in-conformity |
| :--- |
| with the General Plan |

Attachments:
Location Map
Low Oblique Aerial Photo
cc: Sandi Levine, Real Estate

I:\Citywide\General Plan\General Plan Referrals\2017\2017-004234GPR - 772 Pacific Avenue\2017-004234GPR - 772 Pacific Avenue_01jl.docx



Imagery ©2017 Google, Map data ©2017 Google 20 ft

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by anciabetueen

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.. For the putchase and sale of
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: March 2geng

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## LSTOF EMBITS

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- EXHiBITB -Gantieed

EXtinire -Assigninent of Waratiés and Grazanties and Otherntangile Property
EXHBBED -Assignment oflease:
EXFIBITE -Tenants EstoppelCorlificate

BXHIBTG -Designation Agteenerit

# AGREMENT OF PURCHASE AND SALE FOR REAL ESTATE (T2 Pacific Avenue, San Erancisco). 

THIS AGREMENT OF PURCHASE AND SACEORREALESTATE This
Agrement" dated far reference purposes orily as of March 23,2017 is by and between Robeit Yick and Andy Titgas Trustees of Shem Yck Trusi One, and Joseph Yick add Marle Shustoff: as Tustees of Robot Xick Trust Two and as Trustees of Robert Yock Non-Exempt Assets Tupt (Seller"), and fiecTY AND COUNTXOFSA ERANCISCO municipal corporation ("Buyert or "City")

BOTH PARTES ACKNOWLEDE THE EXCHANGEOF SUEFICENT CONSBERATION by Gity the tecent of which is hereby aclenowledged by Selet and the téspective agrecinents contained hereinbelows Seller and city agree as followss

## 1. PGWCAASE AND SALE

## $\cdots$. $\quad$ - Property Tncludedin Stale:

Seiler asees to sell aid convey to city and City abeesto purchase from Seller, subject to the terms, covenants atid colfiditions herelagtet set forth, the following:

 Sain Franciso, cominoty loowna 772 Pacific Avenue (BlocklLot 161015 ) ani mote paticulaty desobibed Exhibit aftached hereto the "Land"):
(o) all imprevenents and fuxtues located on the Latuc fincuding:
without limitation, (o) that cettainone-story comine cid restaurant bufding containitig
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Seller used in comtecion with the operation of occupacy ef the tand and its:
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(oflectively the "Improvements"):
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appurteiantite the Landoo Lriptovenents tiocluding without limitation any and all
minerals, oils, gas and other hydrocarbon substances on and upder the Land, as well as:
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alleys adjoiñtg ot sevicing the Land or Inoroveneits (collectively the:
"Appurtenances"
(a) Thereis mopersond woperty related to this sale Thete a a lease an place utionexpires December 31,202 nand the Gifyis buying the Property sibject to thatilease (the "Lease") The tenant under the leageowns al fxures futnishing and. equipmentecters) puistant to fle lease.

All ofthe fems referred to in Subsections (a), (6), (c), above ate collectively refered to. as the "Propetty"

## 2. PURCHASERRCD

## $2 . X$ Eurchase ivice

The total purchase price for the Properfys MP METION Dotars ( $\$ 5000000$ (the Puthase Pueet

## 22 Bayment

 adjusted pusuant to the provisions of aticle 7 Expenses and Taxes and reduced byany credits due City heremedes.

Seller achowledge and ageesthat Sello faits atosing todetiver toctote


 of the Califomarevenue and Taxationcode the StateTax Code Any anout properyo:

 otheriwne affected theteby.

### 2.3 Tunds

All paymentsmade by ding paty thereto shall bett legal teiderof the dited States of
 funds to Titte Compary (as defued below), escowe entat

## 3. TITLETO THEPROPERTY

## 31 Conveymace of Title to the Poperty

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 Accepted conditions of Tite des dened hisecton 3 hTite Insuracep.

### 3.2 Tite Insuavace:



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## 1

### 3.3 NTENTONALLY ONHTED

### 3.4Assignuent of Lease

Attife Closing sefter shatl transter its title to the Lease by an assignmentof Lease in the form attached hereto as Extibit D" (the "Assigniment of Lease"y, such title to be ffee of any Tiens, encunbrances:or interests, except for the Accepted Conditions of Title:

## 4. BUYERS DUEDMCGECEINVESTGACIONS

### 4.1 Due Diligence and Tine for Satisfaction of Conditions

Ciby has been given or will be given before the end of the Due Diligence Period (as define below) afull opportunity to investigate the Property either tndependently er through agents of cityls owin choosing including, without linitation, the oportunity to conduct such appraisals, inspections, tests, ardits, verifications, myentoites, ithestigations and other due diligence regarding the economic, physical, erititoninentat, title ahalegal cootiditions of the Property as Citydeems fit, as well as the suitability befte Propety for City ditended uses, City gud its Agents may cominence Guediligence inyestigations on the Property on or after the date: this Agreement is executed by both partes tiereto: "Theperiod for completion of all such investigations shall ex pie on The Twenty Eist day following complete enecution of this: Agreement (the Duie Diligence Perlod") sibjeet to the terms and conditions provided hereinbolox. Seller agrees to deliver to city ath of the Documents and other tens decribed din
 fails to do so then the expiration of the Duepligence Period shall be extended by the number of day ater hie endof such - day delivery petiod that Seller deliers all sudy tens to Citys

 Seller, Uponsuch temination neither City nor Seller shatl have any further whats or obligations hereunde; exept as otheryise expressly proprided hereinand futher except that City shall. astign to seller all instection epott covetec under this Set tot to the extetit they ate assignable aind to the extetit seller has fe mbitsed City for all of the fees and expenses associated with the completion of allisuchsuspection reports except that © fty wil provide tie Phase if envionnental report to Seller without charge or teimbirsenetate "This Section issubject to, and shall not serve" to modify or limit, any yight or remedy of City arising under Section 5 l' TCity Conditions to: Clositight this Ageement

## 5. ENTRY:

During the Due Diligence:Periodandat at tines prior to the Closiagoate Seliershat fford City and its Agents seasomableqcess to the Property for the purposes of satisfying City
with respect to the repesentations wararites add coyenats of Selfer contained herein zud the satisfaction of the Conditions Pecedentinoluding without limitation, the driling of test wells and the taking of soit borings. Cuty hereby agees to indemrify and hold Seller hamiess: from any damage or ajuyy to persons or property caused by any act or omision of Cly or its: Agents during any suchentries onto the Property prior to the Closing, except to the extent such. damage or injury caused by the acts or onissions of Seller or any of its Agents: The foregoing Thdencity shal not Thelude any olaims resulfing from thie discovery or disclosure of pre-existing: environimental conditions or the hoin hegligent agetatation of pe-existing enviromental conditions on, in, under or about the Property, Ineluditig the Iniprovements. In the ovent this Agrementis terminated for any reason other than Seller's defauthereüder, Clity shall xestere the Property to substantially the condition it was found subject to applicable laws. This:
indemity slatl survive the termination of this Agrement or che Closing, as apyicable provided that Seller mustgye notice of any clain It may have against City understich indemity (i) within six ( 6 mbnths of such termination if the clám is brought by athitd party aganst Seller or (ii) Within thee (3) inoniths of such temination or the Closing Date as applicable, if the claim involves damage to Sellers Ptoperty or any ofther claim not brought by athith patty against the:
Seller:

## 51 Cizy's Condition to Closing

The tollowing ate conditons precedent to Citys obligation to purchase the Property: (collectivelys Conditions Precedent")
(a) Gity shatliaye revewed and approved tite to fhe Properfy, as. follows
(i) Witain ten (10) day after the date city and Seller execute this Agreement, City shail obiain a current extended coverage preliminary reporton the Real Propery, issued by Tilleqompany, accompanied by eopies of all docutnents referred to in the Teport (collectively the "Prelinitary Repoitty?
 deliver to Buyer copies of any existimgorproposed easements, covenants; restimetions; agreenents or other documents that affect the Properys and aremot disclosed by the Preliminary Report or, if Seller brows of no sug documents, antiten cetification of Soller te that effect: and
 Poperty and Improvement prepared by alicensed surveyor (the "Survey"). Such:surveyshall be acceptable tos and certified to, City and Tile Company and insufficient detalito provide ele basis for and the Tite Policy without boundary encroachmenor survey exceptions;
 complete execution of this A geement what ex ceptions to tite, if any City is wilingto ace ein
 be deemed appraval of title: Seller shall haye tem (io) days after teceiptoflity's infice of any objections to fitle to give City (A) evidence satisfactory to Cify of theremoval of afl objectionable exceptions from title or that shet exceptions will be removed or cured on or before


 such ten (10) days, City shatl be demed to have elected to proceed with this Agreement, If Seller gives notice pursuant to clause (A) and fals to remo ve:any Buch objectionable exceptions Grom title prion to the Closing Date and City wnwilting to take title subject thereto, Sellen shall.
 inequity:
(b). Gtyrepresents warrats ard ackiowledger that City will be concluding the purchase of the Property based soledy upon City's inspection and ivestigationof the Property and all documerits an facts related thereto, and that.City will be purchasing the: Propextyin anc "ASIS""condition, with allifaults. Exceptito the extent specifically provided to The contraty in this Agteement, and without in ainy way linating the foregoing, City


City us relifitg äs to any matters conceming the Property including, without limitation, (A) the quality, thature, adequacy and\%or physicel condition of the Preperty; incliditng soils geology and any growndwater, (B) the existence, quadity, nature adequacy:and/or physical cotidition of utitites serving the Property; (c) the development potential of the Popery, and fiel Poperty $\$$ use meerchantability, or fifness; suitabitity; value or adequacy of the Ptoperty for any particulat parpose, (D) the zoningo other legalstatus of the Property on any other publie or priyate Testrictions on use of the Property (I) the compliance of the Property or its operation with any agplicablecodes, laws regulations, statafes ordinances, covenants; condifions and restictions of any governmental or quasisgovernmental entity or of any other person or entity, (E) the presence of Hazardous Materals on, under on abouthe Property or the adfointng or tieighboting propety; (G) tie condition of title to the Property and (H) the economios of the operation of the Property: (ii) City shall beat and assume the risk thatits experince with; and its investigations and Tnspectionsiff the Property may not have revealed adverse or undesitable physical ar atien cenditions (including, without limitation, envitonmextal matterse, subsurface conditionts or' developmentinatations or other matees affecting the Property or any porfon or componght. thereof on th value, utility or develop ability and dit) city explicity has taken into account and assumessuch tisk of uinkown andor undiscoveredadyerse condifions in makngits decisionito purchase the Property on the termsstet forth herein, such as the age and coindition of the Propetty
 based pairite.
 physical and environmentai conditions of the Property inchading without linitation, stricturati, \#nechanich electitcal and other physical conditions of the Propedty Such revilem may include
 Section 19.

 the end of the Dive $B 1$ fence Period 1 tequest that Selle, at S Slerts sole cost, complete before the Closing though duly licensed contractors such activites as are necessary to eleatup, renove. contains treat, stabilize; montrane ot the wise control Hazardous Material Located on or uder tie Property in compliance with dll gövernmental laws, mules; regulationsisadidequitements and in accordanee with a witten remediation planiappowed by cityin its sole discretion and by all. regulatory agencles with farisdietion or (il) terminate this Agreement ThCity notidies Seller of Its elecfon to tequest thet Seller remedrate the contamination as provided th clause aboye, Seller shall have fifeen ( 15 ) days affer teceiptof City notice, to elect, at Seller's sole option, to provide City with (iii) Sellet's election to tene diate tite contanithation before the Clositre: pursuant to clanse (i) abover or (iv) Seller's election to tetmonate thits Ageenient. Seller's failute:
 to remediate ander clause (iv) above: If Seller chooses to remediate the contamination as: providedin claúse (iii) above the Closing nay be extended for areasonable time to enable Seller: to comiplete such remediation, provided any such extension shall be subject to City's and Seller's prion written approval, which eithee patty nay give ot whethiola in its sole discretion:
(c) Cityls review and approvaly within the Due Diligence Peniod, ofthe complianceof the Property with all applcable laws, tegulations permits and approvals;
 (t) the following: documents: all to the extent such documents exist and afeeither di fies
possession or control of Seller or mate botained by Seller thirough the exercise of commercially reasomable effortss structutal calculations for the Improvements; site plants, certified copies of the as-built planis atid specifications for the In miovements, recent insjection tepoets by Seller's engineess; service contracts, utility contracts', Inatiteriance conitracts" employment contracts; management contracts, brolgerage and leasinge commission agrements which may continue after closing; certifeates of occupancy resently effective watraties or guatanties received by Seller from any contractors, sibcontractors, stupherer or materialmen fin connection with aiy constuction, repair or alteration of the Iniprozements or any tenatit mprovements: Tinsurance policies, insurance certificates of teiantits, and tepoits of insurance carriers Thisuritig the: Pito ferty and each.portion thereof tespecting the clains bistory of the Troperty; environmental reports; studies surveys, "ests and assessinents, spils and gegtechnical roportss and any other contracts or documents of siguificance to the Propety (collectively the "Docurnents) and (ii) suct other information telating to the Properfy that is secificatly tequested by City of Selfer th whtug dirring the Die Diligence Period (collectively the "Oller Sufornation"):
(e) Citys review and approval, within the Due Diligenoe Period; of (i) fhe Lease adid other occupancy agreements (fi) tenant comesponidence files anid (iii) a curent rent toli for the Popeity prepate bo Selle add isting for the singte tenatithe name, location of leased premises, tent obligation for tembursenentos expenses, amount of security depositand ent paic anote than thinty (30) days in advance, lease:cominencementata, lease ternination dato lease expansion or extension options, option rent and cost of living orofier rent escatifion clauses any Free rent; operaing expenseabatements or the unexpited concessions, and a description of anty uncured defaults.
(1) Sellem obtainn and delvewng City befor the Closing Bates teränte estoppel certificates form and suibstance satisfactory to Gity from any and all tenants ocoupying any portionof the Propertys Such certificates shall be substantially. In fie form attache hereto a Exhibut Eand shall be dated no eatier than thity ( 30 ) day prior to the Closing Date, Not withitanding the foregoing to the extent Seller unable; despite its best efforts; to obtain an estopel centificates fion the tenant Sellen:
 missing estoppel certificates, as of the atarepresented and watranted (A) that the Lease for hat tenantis math force and effect, (B) the amoutt of the teinat's segutity depositss (C) the dates through which rent has been pat and (D) that tueither that tenänt toor seeler is in defailt under the Lease, City shat be obligated to acceptsuch a centifiction in lien of any such missitig estoppel certificates. The: eperesentatious atid Warantues in the certificate of Selletshallsurdive the closing.
(g) Selfer shall not be ho defall in the porformance of any covenatit or agrement to beperformed by Selier under this A preinent, and at of Sellets Fepresentations and wataties contamed horriode porstant to tbis Agieement shall
 Date. At the Closing Seller shall deliver to City a ceitificate cotiffing that each of Setlerts tepresentations and warranties contained in Section 8.1 [Representations and Waranties of Seller bew are true and cortectas of the Closing Date
(f) The physicat condition of the Propery shat be substantanty the same on the closing Date as on the date of City t ex ectuton of this A fieeneat: teasonable wear aud tear and loss by casualtyexcepted (subject to the provisions of Section9:1 Risk of Loss 7), and; as of the Closing Date, there shall bemo litigation or administrative agenow or other govemmental proceeding pending or theatened. wheh:
after the Closing would anatefally adversety aftect the value of the Property or the ability of City to operate the Property for its intended use, and no proceedings shall be pending or threatened whith could or would cause the change redesignation or othet modifiction of the zoning classification of or of any building or envitonmental code tequirements applicable to : any of the Property
(i) Title Company shall be commatted at the Closing to issue to City, or its nominee; (子) the Tite Policy as provided in Section 3.2 [Title Trisurance]
(i) The City's Mayor and the Board of Supervisors in the rospective sole discietion of each shall bue equcted atesolutionapprovige adopting and authoizing this Agreementand the tratisactions.

The Conditions Precedentcontained in the foregoing Subsections (a) tioobighe ate solely for the benefitof City. Tany Condition Precedent is not satisfied City shall have the: tightinits sole diseretion either to waive in writing the Condition Precedentin questionand proceed with the purchase on in the altenative, teminate this Ageement. The waiter of any Condition Btecedent shall not relieve Sellet of any liabilityot obligation with respect to any" representation, warratify covenant of agreement of Sellec If City shatio thave approwed on Watyed in writing all of the Conditions Precedent in items (a) through oby the end of the Due Diligence Priod, then City shall Be deemed to have approved all Conditions Precedent In. addition, fie Closing Patematbextended, at City and Seller's agrement for a wasonable period of time specified by Ciy to allow such Conditions Precedento be satisfied, subjectio
 extensionifall such Conditions Precedenthavenot been satiffied:

[^2]
### 5.2 Cooperation with City

Seller shall coeperate with City and do aliacts as may be teasonably requested by City with regard to the fulfilinent of any Condifions Precedent ticluding, withoit lintiefion, execution of aty dociments, applications of permits, but Seller s representations and wararties to City shath not be affected or released by Cityls waiver or fulfillment of ayy Condition Precedent. Selle hereby irevocably authorizes Clty and its Agents to make all fanuries with: and applications to any person or entity, sicluding; without Tinitation; any regulatory authotity with yurdiction as City may reasonaby require to oompiete its due ditigence investigations,

## 53 Seller Rught to Teminate:

If the Closing does not occur on the Closing Date, due to breach by or failure of timety performance"by Gity, Seller may Terminate hais Agreement by writetinotice to City Seller may' thereuponenforoe any or all gifits ufits under this A grement. City shall pay to Seller any titie, escrovi, legal and inspection fecéticured by: Seller, and any other expensé incured by Sellei in connection with the pelfomatice of its due dilgence teview of the Piopeity.

## 6. ESCROW ANDCLOSING

## 61 Opening of Escrow:

Onor before Ehe Effective Date (as define din Attice 11 [General Prowious) the paties shatlopen esctow by depositiog ane ecuted counterpat of this Agrement with Thite Company and this Ageementshall eme as instructions to Thle Company as the escop holder for consumation of the purchaseand sale contemplated hereby. Seller and City agree to. execute such adatitonat or supplementar instructions as may 6 e appropiate to enable the escrow holder to comply with the tertis of this Agiement and co sed fie tratisactiont provifed, foweyer, that in the event of any conflot betyeen the provisons of this Agteenent and any: additional supplefaentaty instituctions, flie terms of this Agreement shallecontrol.

## 62 Closing Date

 held and delvery of all leme to be made at the Closting under the tetms of this Agreement:shatl:
 Cadifeminom May: 82017 , or or such eatier date as:Ctyand Seller may muatly ageec (the "Closing Datety, subject to the proyisions of Artice 5 Conditions Precederity The Closing Date may mot be extended without the pitor witten approyal of both seller and City except as
 before the Clositg Date, Title Company shath, tualess, it is intified by both partes to the contraty within five (5) days ater the Closing:Date, return to the depositor thereof items which may tayo been deposited heremider. Any sydi retaris shat not however, limit the provisions hereofor otherwise relieve eitherpaty bereto of any libility itmay hayefor its wongfil failureto close,

## 6 Sellerts Delivery of Docunents.

At or before the Clositig, Seller shat delver to city thoughescow, the tollowing:
(a) a duly executed and achowledged Ded

 Section 5.1 (e) hereof:
(d) to the extent in Selleris possession originals or oftervise copies of the:Dócuments, the Lease, and ainy other teteris relating to the ountership or operation of the: Property not previouslydelivered to City:
(e) a properity executed affidavit pursuant to Section 1445 (b) (2) of the Eederal Tax Code in the fotmattached hereto as Extibitz and on xhich City is: etritilled to trely, that Seller is pota: "forelgn pexson" within the meanitig of Section 1445(1)(3) of the Federal Tax Coder
(f) a propery executed Califomia Eranchise Tax BoardFormo 593 C cerfifying that selier is a Colifomia tesident if Seller is an midividual orSellerthas a pemanent place of butiness in Califomia or is qualifed to bo business Cit Caforna if
 the withholding regurementit of Section 18662 of the State Tax Code:
(g) such tesolutions, authorizations or other patmership decuments or agreenents relating to Sellet and topatithers as City or the Title Company thay teasonably lequife to denonstiate the athonty of Seller to enter into this Agrecment anid consumate the transactions contemplated hereby and such proof of the power and authotify ef the individuals executing any documents of otier instruizeetts out: bethaf of Seller to act for and bind Seller
(i) dosing stitenefin formand contentsatisfactoryto Cty and Sefler änd
(i) the duly execute ceitificateregadite the continued acanacy of Seller'stepresentations ase warraxties as recqured by Sections ithereols. 6, Cityis Delivery of Documentsandruads:


|  | (a) anacceptance of the Deed execufed by City Ditector of Pioperty |
| :---: | :---: |
|  | (b) Four (4) duily executed courtiterpatso of the Assignment of Lease; |
| Sellersande |  |
|  | e Puchase Ptice as proydedin Artictezhereof |

(d) the Puchase Pite as prowdedin Articte hereof.

## 6.5:Other Dociments

Seller and Gity shall each deposit such orher instruments as are reasonably equined by: Tite Company asescrow holder or otherwiserequired to elose the escrow and consumate the purchase of the Rroperty in accordance with the terms hereof, inchuding, without himitation, an agieement (the "Westriation Ageement") designatiyg Title Company as the Reporting Persont" for the tiansaction eutsuant to Section-6045(e) of the Eederal Tax Code and the regulations: promulgated thereunder, and executedby Sellem City aid Title Compaiys. The Desigitation

Agteement shall be substantially in the form attached hereto as Exibit Gand ti any event shall. comply with the requiements of Section $6045(\mathrm{e})$ of the Federal Tax Code and the regulation's promulgated thereunger:

## 6GINTENTINALLOMTXE

## 7. EXRENSESAND TAXES

## 7. Rentana other Aportionments

The following are to berapoitioned thoughescrow äs of the Closing Date:
(a) Rent

Rent under the Lease shath be appotioned asof the closing Date, regardiess of
 the Lease after the Closing, City shailipaze to Seller any rentactually collected which is: applicable to the peridid peceding the Closing Dates prowided, however, thatall went collected"by Citp shall be applied first to all wapaid rentaccuing on and after the Closing Date and then to aupaid rent accruing prior to the elosing Date, City shallinot be obligated to take any steps to recoyer any tent ateatage; and Selle shatl not be permited to do so. This section in no way Innits Seller's right or ability te enfotce and collect ady rentatrearage due as of the Closingt Date, fioluding if extended.
(b) Leasing Costs

Seller shall pay all leasimg commissions and enatutimpoyement costs acorued din conectin with any Lease executed on or before the closing (incliding without linitation, Teasing conmisisions aftributable to expansion or exteision options mblich are not exercised until after fle Clositig). City shall be entatled to a ootedit aganst the Purchase Puice for the total sum of all security deposits paid to Sellerbytenants under the Lease mad any anterest eaned thereon as well as for any free rent operating expense abatements, or of her unexpired concessionis vider the: Lease to fhe extent they apply to ary period atter the Closing:

## $\%$ <br> (c) Other Tenant Clauges

Where the Teases contain tenatitobligations for taxes commonarea expenses; operating expenses or aditional charges of any othe mature and where Sell or shatione collected anyportion thereof in excess of anounts owed by Seller for such items for the petioo pror to the Closting Date, there shath be aindustrientand credit gien to City on the Closimg Date for stratir excess amounts collected. City shall apply all suche excess antounts to the charges owed by City for such temest for petiod after the Closing Date and, if required by the Lease; shall ebate or credit tenants with any wemander. Ifit is determined that The amount collected ding Sellers owiership periodexceeded expenses incurred dañ the same pertod by mote than the anrout pex iously credited to City at Closity then Seller shallpromptly pay the deficiencyto City,

## (d) Utility Charges

Seller shall causeall the utility meters to be reat on the Closing Date and will be responsible for the cost of all utiftes used pror te the Cosing Date All utility deposits paid ly Seller shall temati the property of Seller and City shall teasonably cooperate to cause scich deposits to be tetumed to Seller to the extert Selle is entitled theréto.

## (e) Other Apportionments

Amounts payable under any contracts assumed pursuanthereto annuat or periodic perinit: or inspection fees (calculated on the basis of the period covered), and liability for other notmal Property operation and maintenance expenses and other recurnges costs shall be aportioned as of the Clositig Date.

## 72 Closing Costs

City shath pay the cost of the Survey the premium for the Tiffepolioy and the eost of the endorsements theteto, and escrow and tecording fees Thereare tio transfertaxes applicable fo Thersale: "Seller shall be responsible for all costs tincured lacotinection" with the prepaynent or: satisfaction of any loan, bond or other indebtedness secured by the Property :inctiding without. Himitation, any prepayment fees penaltios of chargess Any othereosts andicharges of the esco tor the sale not othervise provided for in this Section or elsewhere in this Agreenent shatl be allocatedin accordance with the closing customs for San Eancisco Comby as deternined by: Title Compary:

## 7,3 Real Estate Taxes and Special Assèssments:

General reab estate taxes payablefor the tax yar prion to year of ofosing and al prior: yeats shall be paid by Seller at of before the Clositg General real estate taxes payable for the taxy year of the Closing shal be potated firouloth escow by seller and City as of the Closing: Date At or before the Closing Seller:shall paythe full anotut of any spectal assessments gatist the Property inchung, wifiouthinitation, interest payable thiceon, apepicableto the period pror the Clesing Bate:

### 7.4 Pedininay Closing Adustment

 Lease and ofher sources of income and expenses and shati deliver such computation to Title: Campary pitor to Closing:
7.5 Post-Closing Recónciliation:
 thentiey shath becalculated as soon after the Closing Dite as feasible. Ether pauty owing the: other party sum of money based on suof subseguent prorations sfill promptly pay such sum to the other paty.
7.6 Survival

The provisions of this Secfion shall surve the Closing:

## 8. REERESENTATIONS AND WARRANTIES

### 8.1 Representations and Wartanieies of Seller

Seller represents and warrants to and covenants will City as follows:
(a) To the best of Sellet kexomidge there are now and at the thne of the Closing will be, no material phyical or mechanical defeetsof the Popperty and no: Wiolations of any laws anles or regulations applicable to the Projerty, Tictuding.
without limitation, any eathquake; life safety and handicap laws efncluditig, but not limited to the Amencant with Disabilites Aot)
(b) The Lease, Assumed Contracts Documeuts anid Other Thformation furnished to City are atl of the velevant documents and information pertainitg to the condition and operation of the Property to the:extent available to Seller, and ate and at the time of Closing will be true, correctand complete copies of such documents Iand the Lease and Assathed Contracts are and at the fime of Closing will be in full force: and effect, winout defalt by (ortotice of defailt to) any paity],
(c) No docurnent or instrutnent fumished or to be fumished by the Soller to fle City In contrection with this Agreement contains or whiliegntain any untrue statement of materat fact or omits or will omita material factaecessary to natke the statements contained thereit not mosleading bider the elcumstances under whitonay such statement shall have becin made.
(d) Setier doe bothave knowledgeof any condemnation, either tristituted of planined to be instifuted by any governmental or quasi-governmental agency othe than City which oouldidetimentally affecthe use, opertot or value of the Properity:
(e) To Sellets knowtedef, all water, seme gas sectifc, telephone, and draitage facilities and all othen utitios requized by law or by the romal use and opetation ofthe Property are atd at fhe fitme elocing swith be instated to the property lines of the Property gut are and athe time of Closing will be adequate fo seruce the Properfy
 by pesctption or whide ate otheiblisenot: of record with respect to the Property and theteare ce easements, rights of way permits, hicenses or of ther forms of agreement Which afford thit parties the righto traverse any portion of the Propety to gain access: to ofther teal property. There are no fisputes with tegat lo the lo cation of ary fence or other monutientof the Property boundatyor any clains or actions anvelving the location of any fecice or boundary.
(g) There is: ho tiligation pendingof, after Gue and difigentinquiry to the best of Selfer sarowledge theatened aganst Seler or any basis therefor that a arses out of the ownership of the Property or that might ctrinentally affect the ise of operation of the Property for its nitended purgose ot the valte of the Property or the ability of selie to perfomits obligations under this Agreemeint. other than as

 to conyey fie same, and without liniting the generalty of the foregomg Selle has not granted ayyoptoon ortight of first tefusal or firstopportuity to any third patty to acquine any niterestin any of the Propecty.
(i) Seller ate the dily actag Tustes of Tusts valudy ex sting under
the lews of the State of Califorias this Ageenent and ali documents cxecuted by
Seller which are to be deliyered to City at the Closing are or at the Closing will be,
auty quthorzed, execued and delivered by Sellet, are or at the Closing wall be, legal,
valid and binditg oblligations of Seller, enforceable against Seller in accordanee with
their tespective tembs, ane, and at the Closing will"be, sufficient te conyey good and
marketable tutle (fthey purporto do so), and do not and at the Cosing will tot:
violite any provision of any agremenitor judicial order to which Seller is a party of to Which Selfer or the Propetty ss subject-
(i) Seller fepresents and watrants to City that thas not beetisuspemded, asciplined or disbarted by, or prohibited from conitracting witi, any federal state or Tocal governmental agency: Tr the event Seller has:been so suspended, disbatred, Fifsciplined or prolibited fiom contracting with any gowernmental agency; it statil inn ediately notify the Gity of sarne and the reasons therefore to ethor with any relevatifacts or information requested by City Any sueh suspension, debarment. discipline or prohibition mayyesilt in flietermination or suspension of this Agreenient.
(io) Seller knows of no facts not has Seller failed to disclose any fact that would prevent City fron using and operating the Propety after Closing in the normal: thanuerin whreh it is intended.
(1) Seller heredx teptesents and watrants to and eovenants with city fiat The following statements axe true and conrect and will be tute and correct as:of the: Closing Date: ( ) neither the Property nor to the best of Seller's lcoowledge any reat. esfate in the vicuity of the Poperty is wiolation of aty Environmental Laws (ii) the Propergis not now, no to the bestof Sellers know edgetas thever bens used anaty, inamet for the manufacture, yse, stotage, disciarge, deposit, tratispotation or disposat. of ariy Hazatdous Materals, (it) thêe lias been no teleăse and there is no throatened: release of any Hazaidous Material in, on, under or about the Projerty (iv) the ere liave not been and therearenot now any underground storage taiks septictariks or wells or any abovegroud storage tanls at ariy time used to store Hazardous Material locited in, on or under the Póperty, of thete bave been of are any such tanks or wells located on the Pröperty thér location type, age and content has beenspecifically idenffied in
 any buildiag materals that:contain Hazardous Materale and (fi) the Popety so iot subject to any coind byany governmental eguiatoryagency or third paty telated to the release or threatened release ofiany Hazardops Materia, and there is no inquity by any governimental agency (inchadiog witiouthitation, the Calfomia Depattomien of Toxde Substances Contol or the Regitial Water Quality Control Board) with tespeet to the presence of Hazatdóis Material by, on uider orabotit the Property or the thiptation. of Hazatdous Material fiom or to other property. As ased heteme tíe folowing terns? shallhave themeanings below
 btafe or locallaus, oxdinances, reguations or policies relating to Mazadous Material (uchiding without hantation, theiz use handling; tratisportation, produetion, disposal, discharge or storage)


(ii) Mazardous Matolit shatimeatiany materal fhat because of tos quantity, concentation or pliysical or chemical chatacteristics, is decmed by aty federat, state or Zocal goyemmental authority to pose a present or potential hazard to hinian health or safety or to: the enyiroment Hazardous Material inclides, withoui limitation, any material or substance defined as a hazatdous stibstance, or "politanti or "contaninant pursuant to the Comprehensixe Eniromental Response, Compensation and Labilit Act of 1980 (HCERCLA". also commonly leworn as the "Supeifund law), as amended, ( 42 USG. Section 601 etseq) or pursuarit to Section 25281 of the Califona Health \& Siafety Code, any hizardous waste. listed parsuantito Section 25140 of fic California Health E Safety Code any as bestos and asbestos contaning matenals whether or not such materials are part of the structure of the Trnpiowements.

 product" nateitiol as defined the Atomic Etiergy Act of 1985,42 U.S.C. Section 3011 etse
(iii) "Release" or "threateried release" when used with respect to: Hazardous Material shall include any actual or itmminent spilling, leaking punping pouring; emitting, emptying discliatging; injectiog, escaping, leaching, dumping, or disposing into or inside any of the improyements or ith, on, under or about the Property. Release shall inclade. Withouf linnitation, "Teleasei" as defited in Section 10 of the Comprehensive Envitonimenit: Response, Compensation and Liability Act (42 US.S. Section 96.01 ).
(m)At the time of Closing there will be mo outstarding writter or orat contractsmade by Seller for any of the finproyements that hive no been filly pate for and Seller shat cause to be discharge alt methanics or tratefalinents liens arisiog: fiom aty labor matenals fumished to the Poperty prion to the time of ciosing There are ro obligations li conection with the Popeity which will be binding upon City after Closing except for maters which are set forthin the Preliminary Repont adid exectifor the Lease,
(in) Seller is not: "foreign person" withit the meanting of Section 445 ( 3 ) of the Federal Tax Code.
(o) There are no fre renty epeating expense abatements fincemplete: tenant improyements rebates, allowances; or other unexpired concessions collectively refertel to as "Offets' or any termination, extension cancellition or expansionitghts under the Lease (with fle exception of those sumpatized in Schedule 2 athehed hereto), adia all of the Lease ate absolutely tiet (heluding the fill pass through of thanagement:fees), except forteplacemerit of majat capital tems such as roof, Toundatiou and structural components. Seller has paidin full any oflandlord'sleasting: costs incurred by Sellering connection with ayy temant mproyements
(0) To brokerage or similar fee is due or upatd by Seller withiespect to: any tease, Do brokrage or sintilar fee shaid be dae or payable on account of the
 uinder the Lease:
(q) The copers the tease delivered byser to Gity on orefothe comenencementof the Due Dilgence Period contain all of the information peitainite to

 allowancessor offer rinducments to lease None or the tenauts of the Property Has: Indicated to Seller either wally or in writing itsinfent to terninate its tespechive Lease. prior to expitation of the tespective terin of such Lease

### 8.2 Indenaity

Seller on behalf of itsel fand its successons and assigns, hereby agrees to indemnify. defend and hold hamiless City; Tis Agents atid their respective successoreand assigns from and aganst:any and u liabilite, clains, temands, damages, liens, costs, penalties, Tosses aric expenses, thcluding, Withoutinatation, reasonable aftomeys and eotisultants fees resulting from:any mitepresentation or breach of watiatity or breach of coyenant niade by Selle in this
 connection with this Agreement. The indemaification provisions of this Section shall survize: Bepond the Closing or if title is not transerered purgunt to this Agreemenf beyond any termation of this Agreement: Seller does notagree to tndennify city and shall not be
obligated: to hideminy, reimberse or defend Citys for any claim, cost or expense related to the underground siorage tank prexously disclosedin writing by Seller to City nor to any soil contaninationt; teinediation or damagé"

## 9. RUSKOF LOSSANO POSSESSION

### 9.1 Risk of Loss

If any of the Property is damaged or destroyed prior to the Closing Date or if: condention procedings are commenced againt any of the Properfos, then the tights and obligations of Seller and city hereunder shall beas follows:
(a) if such danage or destriction is fully covered by Sellerts insuance except for the deductible amount thereunderi, and the insurer agees to tindely pay for: Ghe entire cost of such repait and such damage or destruction would eost less than Two Hunded and Fity Thousand wollats (\$250000) (he Threshold Damage Amountr) to
 acquire fhe Property upon the teims and conditions set forth hereñ In stooh event city. shall receive a evedit against fie Rurchase Ruce equal to such dedictible anount, and. Seller shall assign to City at Closing all of Seller's rights title and interest in and fo dill paceeds of insarance on account of such damage or destruotion pursuant to an Instrument satisfactory to City.
(b) ) such damage ar destruction sot fally covered by Sellets: hasurance, ofthe than the deductible atrount, and wound cost less than the Thitestoll Damage Amount to tepair or Testore, then the transaction contemplated by this Agremert:shall be consumanated with City receiving acedit against the Purchase Price at the Closing th an amount teasonably determined by Seller and City (alter: consultation With unaffllated expertsy to be the cost of repating such damage or destiration.
(c) The cost of such damage ordestruction would equal or exceatthe Thieshold Damage Amount or f condemnation proeeedings are commenced againgt: any of the Property, then, City shathove the righ, atits election, either to teminate this A gitementin its entirety, or onlyas to thatpotion of the Property damagedor destroyed ousubject to condemation procededites (in which case thère shall be an equitable adjastment to the Purchase Price), or to not theininate this Agreenentiatio: purchase the Property (or he portion not damaged or affected by condemnation, as the case míay Be) Gity shall haveten (10) days afle Seller notifiesctity that an event desoribed th this subsection (c) lias occtured to make such election by delivery to setler of andectionnotice Citys fallue to deliver such notice mithin sich ten (io- day period shall not be deened Cityes election to teminate this Agteement. If this Agreement jo terminged in its entirety arin part pursiant to this Subsection (o) tyy: City s delivery of nofte of termination to seller, then City and seller shall each be: released fom atl obligatons bereunder pertainting to that portion of the Property affected 6 y suoh teinination. If City elects not to terminate this Agreement, Seller. shall notify City of Seller's intention to reparisuch datiage or Cestruction, in whith case fhis Agreementshatl remain in full foree and effect or netify City of Seller's: intention to gye Clity credit against the Purchase Price at the Closing of the amount teasonably determined by city and Seller (after consuilation wifh unaffiliated experts). to be the cost of repaitingstich datiage or destinction and in the event of a xesult of such condemiation pioceeding the value of any Fropety taken as a festilt of such

effect and Seller shatl be entuted to any procedsof insutace or conien ination. axyardss, Any repait elected to be made by Seller purtuant to this Subsection shiall be made within one litudred éghty (180) days following sucl danage or destaction and. the Clositig shall Geextended until the repaits ate substantially completed. As ased in this Section, the cost torepairor restore shall inctude the cost of lost rental revenue. Inctuding additional rent and base rent:

### 9.2 Iusuañce

Thieutigh the Closing Date, Seller shall maintain or cause to be maintained, at Seller's sole costand expense, a policy or policies of property insurancein amourits equal to the full replacement value of the trprovements, insuing gainst all tisurable risks inctuding without Timitation, fire vandelism malictous mischief lightuing windsom, water and othe penils customarily covere by casualty insutatice and fle costs of detiolition and cebris remoyal. Seller shall futusis City wif erdence ofsuch insuratee upon requestby City. Sellerdoes not: adid will höt fratutali eaitlaquake instránce:

## 93 Possession

Possession of the Property shai be detivered co cto on Cosimg Date

## 10.MARNRENANCE CONSENT TOINEWCONTRACIS

## 101 Mabunance of the Properfy by Seller


 excepted, shall perfon al work xequire to bedone by he andlord wnder the temps of any Lease and shafl malce all repains; maitifenatee and replacements of the finprovements and otherwise operate the property the samemamer asbore the making of this, Ageement, asif Seller were tefaining the Propeity.

### 10.2. City Co Consentan New Contitats Affecting the Propertys Termination of Existing Contacts

After the Effenve Date, S"ller shall not enter into any Lease or:contract or any: amendment theneof, or pernt any teriant of the Property to enter into any sublease, assigninent or afrement peitaning to the Propent, or waye ary ingts of Seller puder any Lease or Assumed Contract without ine each instance obtaining City's puom witte consent themeto. which consonture the case of any Lease shall include appreval of the financial condition of the proposed tenant; the confguration of the space to be leased, and the termsof such Zease or contract City abrees thatit shallnot uneeqsoubly whithold or delay any such consent Selter shati teminate prior to the Closing, at no cost or expenise to City any and ait managementagretrients affecting thePropety that City foes not:agee it witing prion to the closing to assume.

## 11. GENERACRROVISIONS

## 1 Notees

 shath betn writing ata shall be deemed to heve been given upon (i) hand delivery, against Teceipt; (ii) one (1) day after being deposited with a reliable oyernght courier:service or (ii) Two (2) days after being deposifet in the United States mait, registered or certifed mail, postage prepaid, teturn receipt required and addressed as follows

or to such other addess as either party may from tine to the specify in witing to the other
 parties copies ofriotioes may aloo be given by telofacsunile to the telephone number listed. above sor such othernuibers asmay be provided fom time to tine Tlowever, teither party may give official or binding notice by faesimile. The effeet ye the of anotice shall not be affected by the tee pht prion to recept of the originat, of a tefacsinile copy of the notice.

## Mit Biokersadinders

 its brokers outof Sellets proceds Cly is riotresponsible to pay any commissionor conpenstion to Seller's broleers. In the event hat any broler or finder perfects a clam for a connistor or finder's fee based uponank such contact dealings or communcation, fie paty fhrough whom the broleer orfinder makes his or her claim Shall be responstbe for sluth
 and expenses gncluding; withouitlinitation, reasonable attorneys!fees and disbutsedenents) The Shall survive the Olosing

## 11.3: Suecessoons and Assigns:

This fgrement shall be binding ppon, and inure to the beriefit of the partiesthéreto aila, their respective successors heiris, adninintrators and assigus.

### 11.4 Amendinents

Except as otherwise provided herein, this Agrementmay be amended or modifiedionly byamitten instument executed by City and Seller.

## 115 Conthuation and Surviva of Rereentotion and Wariaties:

Allicepresentations and watanties by the repective parties containe heren or made witing pursuant to this Agrement aremterded to be; and shall remain, true and conect as of the Closing, shall be deemen to be material, and, to gether with all conditions, coventants and.
 Agreement (except as othenwexpessly limited ox expanded by the tetns of ths A efement), shall survive the exection and delivery of this Agreement and the closing, oi; to the extert the: contextequifes beyond aiy temination of thits Agement. All statements contanedin any. certificate or other instrument delivered at any time by or on behalf of Setler titconjunction with: the tonsacfion contemplated hereby shatl constigterepresentations mandwandes hemper.

## 146 Goventug Law

 State of Califomit

### 11.7 Merger of Prior Agyements

The paties intend that Ahtement (including all of the attached exhibutsand
 of their agreement with respect to the stibject matter thereo and may trot be contradicted by evidence of any pitor or contemporaneous orat or written agreements or understandings Heludng withouthmitation, the proposa to purchase lette dated Jatuaty 12,2017 botwent the parties hereta, The paties further intend that this A gremient shat eptistite the completeand exclusige tratenent of tis terms and that extonsic evoence whatsover finchang without Thatation, pion drafe or chagestherefrom maybenoducedin any fudial, adminstrative on other legal procecting involving this Agreement.

## 118: Parthe and Thoir Agents Approyals:

The terinselfer ased heren shat incude the phat as well as the singulat thete:
 jointand several, Asused herein, the term "Agents" when ased with tespect to eif er party shall. inchude the agents; employes officers, gontractors and representatives of such party Ail approvals consents or other detemingtons petmitted or tequred $b$ y y pernder shalloe
 applicable laviv.

## H19: Taterpretation of Agreement

 conventence of reference ony and shal fot affect the meanig or niterpretation of any propion contaned heren. Whenever the confext so tequies, the use of the singutar shat be demed to inctude the plural adid vice veisa, and each getider reference stall be deened to nolude the other ard the neuter. This Agreenent has been negotiated at anms length and between persons: sophisticated and kowledgeable in the matters dealt with herein: In addition, each party las been represented bx experienced and lenowledgeablelegal compel, Accordingy, any rute of lex

of any ambiguties in this A A eement againe the paty thathas drafted it not applicable anidis waived. The provisions of this Agreement shall be interpreted tra reasonable mannerto effect: the purposes ofthe parties and this Agrement-

### 11.10 Attorneys Tees

In the eyent that either party hereto fails to perform any of its obligations wader this Agreementor in the eventa dispute arises concenting the meaning or interntetation of any provision of this Agreement, the defautine partyon the notr-prevailing party to such dispute, as: the case may be, shali pay the prexalling party feasonable atforneys atid experts' fees and costs, -and all count costs and other costs of factionincurred by the prevailing paty in coninection with the prosecution or deferse of such action anite enforcing or establishing its rights heieutidet (whether or tot such acfion is presecited to judgmen) For purpose of this A greement. teasonableattorneys Xees of the City's Office of the City Atoriey shall be based on the fees

 in fie City of San Ftancisco in law firms with approximately the sáne number of attotrieys as: employed by the Ofice of the Cty Attomey "Thetemm "attomeys" fees" shall also inelude, Without Tuntation, all such fees incurted withrespect to appeats, trediations, aibitrations and bankuptoy puceedings and whether ox fiot any action brough with respect to the matter for whichisuch fees Were incuited. The texa "costit shall mean the costsand expenses of counsel to the parties, which may include printitig: dipilicatiingand other exijenses, atir fretght charges, hiring of experts, and fees billedforlaw clerks paralegals, and others not adinitted to the bar biak performing service under the supervision of attomey

Selfer understands and agrees statander che citys Sunshineoriniance (San Fratiolsoo Administrative Code Chapter 6\% and the State Public Recoids Law Gov. Code Section 6250 etseq), this S Srement and any and ati records information and materials submitted to the Clity hereunder publicrecords subject to public diselosite, Seller hereby acknowledges fhatile city:
 Agreemenit.

## 140 Conflicts of Arterest.

Thinaug its execution of this Agrement Sellet accuowledges that it familiar with the provistons of Section 15103 of the San Enancisco Chatter, ArticleTh, Cliapter 2 of City Campaignand Governimeital Condict:Code arid Section 87100et seq, and Section 1090 et seg of the Gaverment Code of the State of Califoritia, ant ceitiles thitit does rof kiow of any
 apyate of any sidh fact during the term of this Ageement Seller shall mmediately notify the: City

## 11.t3 Notification of Litittations on Contributions:

Through ext execution of this Agreement Seller ackowledges that it is fatiliat with Section 1.126 of the San Franci'so Canipain and Governmental Conduct Code white prohibits any person who contracts with the city for the selting or leasing of anyland or buit ding to or from the City whene yer such transaction would uequite the appioval by a City elective officer; the board on which that City elective officer serves, on a boat on whioh ati: aporitee of that: indixidual serves, from malang any campaign contribution to (1) the City elective officer, (2) a condidate for the office held by such individual, or (3) a committee controlled by suct: individual of catidate, at any time form the comencement of negotiations for the contract:
until the later of either the termintion ofnegotations for such contract or six months after he date the contactitsapproved. Seller ackaoxiledges that the foregoing testriction applies only if the contract or a combination or series of contracts approwed by the same individuat or boatd in a fiscal year have a total anticipated or actual value of $\$ 50000$ or more Seller further acknowledges that the prohibition on contributions applies to each. Seller, edoliferiber of Sellefts board of directors, and Seller's chifef xecutite officet, ohtef finatiol officer and chief operating officer, any perton withan ownerhip interest of inote than tiventy percent ( $20 \%$ ) in Seller any subcointratorlisted the contract arid aty eominttee that is sponsored or controfled by Seller Additionally Selter achowiledges that Seller must inform each of the persons descibed an the preeding sentence of the prohibitions contained tisection 126 . Sellerfuther agreeste provide to City the names of each person, exityo of conitte described above.

## 114 Nom-Lability of cityoficils, Lmployes and Agent

Notwithstandiag any thing to the contrary in tifis agreement, no elective or appointive: boatd, commission; menber, offices, employee grentof city shal bepersonally libleto: Seller, its suceessors and assigns; in the event of any defatt or breach by city or for any anount Which may become due to Seller, itt successors and asigos, or for any obligation of City under
 solely in thein trastee capacities.

### 11.15 INTENTONALYY OMITHED

### 11.16 Counterpats

This Ageenent pay be executed in two (2) more counterparts, cach of wheh shatle deeneef an otigna, but all of which taken together shall constifute one and the same tasturient

## 11.2: Iffective Date


 Agrecenent and the transactions contemplated hereby following expection of thig Ageement br: beth parties:

## 1188: Severability

 circunstatice shall be invalid or menforceable, the remainder of this Ageement or the application of such proxision to persons's enfities or circumstances other that those as to whicht is invalid or unenforceable shall not be affected thereby and each ofter poxision of this Agrement shal be valid and be enforceableto the fullestextetif perinitted by law ex cept to the extent that enforcement of this Agreenent without che invalidated proxision would be: undeasonable or inequitable inder all the circhinstances or would frustrate: fundamenital purpose: of this A Apement

### 11.19 Agrecment Not to Market Priorto Effective Date

 after the Clostic Date, and any agreed upon extensions, Seller shall not-megotiatewith any other: paties pettaining to the sale of the Property and shall mot matcef Phe Proptyto thitid parties.

1120: Acceptance of Agreement by Sedler
This Ageement shall be nuil and void intesoseller accepts it and returns to City four (4)
 $\qquad$ 20 .

## 112a Coopexative Drafiting:

This A preement bas been drafted firough coperative effor of both pathes; and both paities have iad an opportunity to bave the Agtement reviewed and revised by legal counsel
 apriguity shall be constred against the party drating the clatise shall apply to the fintervetation. or cinforchent of this Agrementi
 AGREEMENT, SELER ACKMOWLEDGES AND AGREES MATNO OREICEROR EMPLOXEE OFCTY HAS AUTHORTX TO COMMT CITY TOTHIS AGREEMENT UNLESS AND UNTL APPROPRIATE LEGISLATION OF CLEYS BOARD OF: SUPERVISORS SHALL HA VEBEENDULY ENACTED APROVIMGTHSAGREEMENT ANDAUTHORZNG THETRASACTONS CONTHMLATED HEREBY THEREORE: ANY OBLIGATONSOR LIABMTIES OFCIY HEREUNDER ARE CONTHGENT TPON TEE DUE ENACTMENTOF SUCHLEGISLATION, AND THS AGREEMENT SHALL BENGLLAND FOID FFGTYSBOARD OF SUPERYISORS ANBMAYOR DO NOT APPROVE THS AGREENENT, TNTHEIR RESPECTVESOLE DISCRETON. APPROYLOF ANY OF THE TRANSACIONS GONTEMPLATBOTEREBX BY ANY: DRPARTMENT COMMSSION OR AGENOYOPGTY SHALY NOTBEDEEMED TO. IMPLY THAT SUCH LEGISLATION WMBE ENGEDNOR WIL ANYSUCH

- APPROVAE CREATEANY BINDNEOBLGATONS ON CRX.

WEGNMYRESNPOLOMWCRAGEST

The partes haxe duly executed thit A gieement as of the xespective dates wituen below.

## SELLER:

CIT


By.
Its: Trustee

## Robert Yick Trust Two

By:
Its: Trustee _____________

By:


Robert Yick Non-Exempt Assets Trust

## By:

Its: Trustee____________________

By:
Its: Trustee

Date: $\qquad$
CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation

By:
JOFN UPDIKE
Director of Property
Date: $\qquad$

## SELLER:

## By:

Its: Trustee

Robert Yick Trust Two
By:
Its: Trustee
By:
Its: Trustee
Robert Yick Non-Exempt Assets Trust
By:
Its: Trustee
By:
Its: Trastee
Date:
CTTY AND COUNTY OF SAN FRANCISCO, a municipal corporation
By:
JOHN UPDIKE
Director of Property
Date: $\qquad$

SELCER: By: Tristee

By:
The Thistee $\qquad$


Robert Yek Non-ExemptAssets Tust


By


Date: $\qquad$
CITA.

## CIT AND COGTYOESARRANOISO: mmanicipal corporation:



Date: $\qquad$

## SEtE

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## Shew Yed Trust One



By:
The: Trasker_
Rober Yick Trist Two
By
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Boper Yide NonExemplassers Triss:


Date: $\qquad$

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Shew Xed Trustone

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Robent Xick TrustTwe


By Thusteren

Robert YickNon-Exenhte Assefts Trust:


By
Itisu Thitee

Dater $\qquad$
CIY


APRROVEASTOFORM.
DENNIS JIERRERA, CIV Attorney


Titi Company ares to act as escrow holder accordance with the terms of this Agreement and to execute he Designation Agreement (attached hereto as Extrbito) and act as: the Reporting: Person (as such tern is defined in the Designation Agreement). Rife Company s. failure to execute below shallot invaliot the Agreement between City ana seller.

THECOMPAN
 Stewart Title Guaranty Company
 in: central Eschew wider:Bate $4 \mid 3 / 17 \ldots \ldots$

## EXGBETT A

## REALPROPERTYESCRIPTION


#### Abstract

 described as follows: Comimerining at a polint on the Notherly line of Paciflc Avenue, disfat therean 68 feet Easterfy from the  : $51 / 2$ inches thence ata ightengle Notherly 117 feet 6 inches; thence ata right ahole Vesterly y feet $8-1 / 2$ modes thence at mighangle Noitheily 20 feet thenceata nigh ang Westerly 53 fee thence at  Southerly 108 fref 9 nothes to the point of comritencement Being a pat of 50 Varia libe No . 89 Assessor Loforalock 016). (End of Legal Desctipfion):


## EXABBITB

GRANP DEED

RECORDING REOUESTED BY AND WHEN RECOROED EETURNTO:
Diéctor of piopeity
Real Estate Dirision
City and Countat of "San Fancicisco: 25 Yartess Avenue, Suite 400
Sat Ftancisco, Califonia 9410 g
The undersigned liereby declares his instument to be exomp int Recording Fees (CA Govt Code 827383 ) and Docunentary Tratisfer Tax (CA Rev: Rax Code:


(Spaceaboye this line teserved for Recordersusenily)

## GRANTDEED

Assogsorts Pateel No $\qquad$

 teCTX ANDCOUNYOF SANFRANCSCO, ammicipal compotion the teal propety: located in the City and County of San Etancisco, State of Califonia, described on Exhibit A


 otier Hydrocarbon stibstances on and under he Property as wefi asany:and all development. tights, arrights, water, waterights, rparian tights and water stock telating te the propertys and
 beneficial use and enjoyment of the Latid and an of Gatito stight, 槙le and nitetest in and to




NAME
 , By'

By: $\qquad$

Ths:


NAME
$\qquad$
Its: 20



On beforeme; $\qquad$ publicilit and for said State, personally appeared whe proved to the on the basis of satusfactory evidence to be the person(s) whosc tame (s) istare subscribed to the within instrumeit and achoowledged to mie that he/shefthey executed the sante in
 person(s), or the enity pon behall of whioh the person's) acted executec the wistrimetit:
Tcertify under Penfery Perderyuder the laws of fie State of Califomithat the forgoing: pautagraplits trite and coirect:

WHiness my hate and official: seal.

Signafire $\qquad$ (Séa)
$\qquad$

## CERTHICATE OF ACGEPTANCE

This is to ceitifythat the toterestin xeal property conveyed by the foregoing Grant Deed. to the city and County ef San Francisco, a municipal corporation is hereby accepted pursuant to Board of Supervisors' Resolution No. 18110 Series of 1939, approyed Angust 7, 1957 , and the grantee consents fo recordation thereof by its duly athotized officer:

Dated ___._._................
By: $\frac{1}{\text { Chin Clater }}$ Jhin Updike
Director of Property

## EXMBTC

## ASSIGNiLENT OF

## WARRANTIES AND GUARANTIES: AND OTCERTINTANGBLE PROPERTY

THIS ASSEGMMENTis made and ontered thto as of this $\qquad$ dayof $\qquad$ (Assignort), alid the CITY AND ${ }^{\mathrm{a}} \mathrm{COUNLX}$. OF: 20 by and between, SANT FRANCISCO, aminicipal comotation ("Assignee")

FORGOOD AND VALOABECONSTDEATION the Teceip of which is hereby acknowiledged effective as of the Effective Date (as defined below), Assignor hereby assigns and transfers to Assignee all of Assignor's tight, tifle, clatinand interest in and unders
A. ail wairiafifes and guaranties made by or xeceeived from any thatid parity; with respect to any building, building component structure; system; fixture, machinerys equipment; or material situated on confaited in any buiding or other mprovementsituated of or compising part of any building or other improvenent sifuateit on, auy patt of that certation teal property described in Exbibit: atheched heteto notuding, withotimitation, those Watratites and guatanties listed in Schedule 1 attached lieteto (collectively, "Waranities"):
B. any other Thatible Property (as defined inthat cerfain Agreemerit of Purchase and Sale of Real Estate dated as of 20 , between Assignor and Assignee (ot Assigneets predecessot in miterest) (hhe "Purchase Agremeitit)

## ASSIGNOR AND ASSIGUEEURTHERHEREBY ACREEAND COVENANT AS

 ROLLOWS:1. Assigno fiereby agees to indemuity Assigree againstand hoda Assignece hamiess fiom atiy atid oll costs, liabilites, losses, danages or expenses (rucluding without Winitation reasonable attomeys fees), otiginatiog phot the Effective Date (as defined belown) and atisingout of the omersobleations tudet the Seiztee Contracts
2. Exceptas otherwise set forther the Pirchase Agreement, effective as of The Effective Date (as defined below), Assignee hereby assunes allof the owner's obligationis under the ServiceContacts and agrees to indemnify Assigno agamstad hold Assighot lanmitess from and all costs, labilities tosses danage on expetises (including without
 define below and arising out of the owner's obligations under the Service Contact's:

3: In the evenit of any litigation between Assignoi and Assignee anising out of
 Jitigation, incliding, without limitation, attomeys fees.
4. This Assignment shall be bindingon and mure to the benefit of the parties:

5. This Assighent shatr be goveried by and constiued in accortance with. the lawis of the State of Calforinà:
6. Forpurposes of this Assignment, the "Effective Date" shall be the date:of" The Closing (as define in the:Purchase Agreement)
7. This Assigninent may be executed in two (2) ormore coniterpatts, each of Which shatl be deemed an onginal, But all of which taken togefher shall constitute one and the sadue tistrametit.

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## EXEMBIT D

## ASSIGNMENT OE LEASE

THIS ASSIGNMENT made atd entered hto as of this day of $\qquad$ $-$ by and betweeth $\qquad$ SAN FRANCISCQ; amunicipal corporation ("Assignee").

GOR GOOD ANB YALUABLE CONSTBERATON, the receipt of whith is hereby ackowledge, effective as of tie Efective Date (as define below), Sssignor hereby astigns
 Lease executed withrespect to that certan teal property cominonly kiown äs (he "Rroperty") as moie fully desctibed in soblatiel 1 atfached Hereto (collectively the "Lease"),

ASSIGNOR AN ASSGNE URTHEX HEREBT AGREAND COVENANTAS FOLLOWS:
15. Assignorrepresenfs and warrants that as of the date of this Assigmentitand the Effective Date the attached Sehedile 1 inchudes all of the Tease and occupancy aprements. affecting any of the Piopetity: As of the dafe Fiereof and the Effective Date there ate no: assiquinients of or ageementsto ansigh the tease to:any other paity:
2. Assignor hereby agrees to indemify Assigntee againist and hold Assignee hammess fom any and gll costs liabilities, Iosses, danages or expenses (includiag, whotit lintition, reasonable atortieys fees) originating prior to the Effective'Date (as defined below). and atising out of the landords obligations under the Lease
 effeetive assof the Effective Date (as defined below), Assignee hereby assumes all of the landord's obligatons uder the Teaseatud agrees to indemify Assignoriagainst:and hold Assignor harmless from any and all costs, liabilifies, hosses, damages or expenses chacluding: without linitation reasonable ato ineys fees), originating on or subsequent to the Effective: Date: (as define belowiand atisingout of the landotids obligations under the Lease.
4. Anyrental and other payments under the lease shall be prorated between the paties as proyided in the Putchase Agreement between Assignor as Seller, and Assignee as City datedas of $\qquad$ (fie "Purcliase Agreement").
5. Th the event of any titigation between, Assignor and Assignee anisigg qut of this Assignment the losing party shath pay the prevrailig partyts costs and expenses of such litigation including; without limitations, aftorneys' fees:
6. This Assigument shall be bitidig on and inure to the benefit of the paties hereto, then leirs, execitors, administrators, successors in interest and assigns.
7. This Assigment shall be govemed by and construed tin accordance with the laws: of the State of California:
8. " For purposes offis Assignent, the "Effective Date" shall be the date of the Clositig (as definedint the Puichase Agteement).
9. This Asignoment maybeexecteditn two (2) or more counterpats, each of which shall be deemed an oniginal, but allof which taken together shall constitute one and the same instament.

AGNATMES OM FOLOMMGAGM


## EXGOBTIT

## TENANTS ESTOPPEL CERTIFICATE:

DATE $\qquad$

$\qquad$ Check hereifyouhave rental escalations and provide details in Section 6 below:
SECURTT DEPOST
THE UNDERSIGNED AS TENANT OF THE ABOVERBFERENCED PREMISES ("PREMSES") UNDERTHE LEASE DATED AS OF TAE ABOYE-RERERENGED LEASE DATE, BETWEEN
(MAMDLORD AND TENANT HEREBX GERTHESS, REPRESENTS AND WARRATTI

## TO THE CITY ANDCONTY OE SANFANCICO UCHYY AND ITS ASTGNEES AS FOLLOWS:

1. Accuracy All of the information specified above and olsexhere in this Certificate ts accurate as of the date hereof.
2. Lease. The copy of the Lease attached hereto as Extibit A ts atitue anid correct copy of the Gease. The Lease is yalia and in fall fore and effect. The Leasecontalins all of the: understandings and agreements beifween Lanclord and Tenani and has not beeir amerided, supplemented or changed by letter agrementor otherwise, except as follows finone, Hadicate Soby witing "NONE" below):
3. Pienises: The Ritemises conisist of , and Thant does nothaye any options to expaid the premises except as follows chone indicateso By writing "NONP" below )
4. Acceptance ofrentises Tenant has aceepted possession of the Premise and is ourtentyoncupying the Premises. There are to uniefibursed expenses due Tenant includitig. buf not imited to capital expense reimbirsenenents,
E. Lease Term. The term of the Lease commenced and willexpire on the dates specfied ebove, subjectito the following options to renew or thats to teminate the fease (if) none tidicate so by witing NONE below)
5. Rental Escatations The cuitentinoithly base rental speofied abouets subyect to Zhe following escolation adjustments (ifnone madicatesolbrwiting "NONE"below):
6. No Defaultstctains: Neither Tenanfort Landord under the Lease is in defutte uhder any teros of the Leaseno has any event occtred which with the paspage of time (after notice tany tequited under the Lease would become an event of default under the Lease. Tenant has Ho clains, counterclainss defenses on sebtoff against Ländibrdatsing fron the Lease,


 otheemase.
7. No Advance:Payments No wenthas been paid anduance by Tendit except foi the cirrent month's rent:

 "NONE" below):
8. Notification by Tenarit: From the date of this Centificateand continuing until. Tenant ageese thotify City inuidiately of the occurence of any eyent or the discovery of any: fact that would make any tepresentation contanned this Centicate inaccurate as of the date: hereof or:as of:any fifure date.

IT. No Sublease/Assignment Tenant has not entered into ainy sublease, assigniment or ariy other agreement transfering any of its initerest in the Ledere or the Premises.
12. No Notice Texiant has hotreceived rotice of any assiphuntut, hypothecation: montgage, or pledge of Landlodts interest the Lease of the reits of other paynents payable flieneundeig except those listed below (ifnone matioteso by witing "NOME" below)"
13. Hazardous Materials. Tenant has notused, treated, stored, disposed of or released any Hazardous Materials on or about the Prenises or the Propertys Tenant does not have aniy: permits, registrations or dentification numbers issued by the Uhited States Hivironmental Protection Agency or by any state, county, muncipal or administrafive agencies with tespect to. its operation on the Prenise's except for any stated below, and except as stated below an such. goveminental permitts, registations ot idenfification numbers are required with respect to Tenat's opecations on the Premises. Forthe purposes hereof the term "Hazardous Materian shall mean any matelial that, because of to : cuantity; concentration or phiysical or checmical characteristics, fis demed by any federal, state or local govetumental autiontity to pose a present or potentiat hazard tohuman heatth or safetyo to flie enyuroment. Hazardous Material includes, without limitation, any material or substance defined as a whazardous substance, or "polituant or "contanthat pudiant to the Comprehensive Environmental Response. Conperisation and Liability Act of 1980 "CERCLA", also commonly kownas the "Superfind". Taw), as amended, (42 USC Section 9601 etsed or pursuat te Section 25316 of the Califoria Hellh \& Safety Codes any Mazardeus yaste" Listed putsuatito Section 25140 of tie Califoria Health \& Safety Codes and petoleum, tholudite cuide ól on atiy fraction thene natural gas ormatural gas liquids, and "soutce, "Speetal nucleat" and "by product material as: defined the Atorile Ene
 to City With the inteit thatCity and ary ofits asstgns, will fillyrely on Tenant's tepresentations
15. Binding The provisions hereofshall bebindingmonand inure to the benefit of thesuccessors, assighs personalispresentives and hems of Cenat and City:
 this Certifeate ori behalf of fhe nidersigned itpiesentad waitratit that they are duly authorzed to execute this eettificate on betalf of Tenant and to bind Tenantheretio:

EXECUED BY TEAA OATHB DAETRSWMTGEABOVE:
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# EXGBIT H <br> CERTRECATE OETRANSEEROR OTHER THAN AN TNDIVIDUAL. (FIRPTA Affdayit): 

Section 1445 of the:Titernalievenue Code provides that a tiansferee of a Unted States real propenty interest must with hold tax if the itansfer is a forecgn petson To inform the CITY AND COUNTY OF SAN ERANCISCO, a muncipal compowation the transfere of celtain real propertylocated in the City and Counteof San Eranoisco Califorpia, that witholling of taxis. trot fequred upoin fhe isposition of such U.S tea propetty interest by $\qquad$ a


1. Transferov is not a foreign corporation, forech partmership, foreigh tuast, or foreren estate (as those terms are definedin the Intendit Revenue Code and Income Tax Regulations):
2. Transeror'sus employertdentification number is $\qquad$ Gaid
3. Transferorts office addressis $\qquad$
 Setwice by the transfereeand that aty false statement containe lheteticouta be punished by fine: imprisonment or "both
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Dated $\qquad$ 20

On behalifot
[ NAME]
a

By:
[NAME]

ITtis: $\qquad$

## "EXATBIT G

## DESTCATMONAGREMVENX

This DESTGNATIONAGREEMENT (The Ageementi) datedas of 20 , is by and between. (Seller ${ }^{\text {2 }}$ the CTY $A D$ COUNTY OF SAXFRANCISCO, 'mancipal corporation (City and Chicago TTLETNSGRANCEOOMPANY PTIE Company')
A. Putsuatto that certain Puthase Agreentent entered nito by and betwen Selido and city dated $\qquad$ (the "Purchase Agreement") Seller has agreed to sell. to City bad City has agreed to puxghase from Seller, certanteal property located in City and Couty of San Frandsoc, Calforma, more particularly deseribed in Fxbit A attached hereto: (the "Property) Thepurchase and sale of the Propety sometimes hereinbelow tefeired to betowas tre hansacfon"s

B: Section 6045(e) of the United States Intemal Revenue Code of 1986 and the regulationsptomilgated thereunder (collectively, the "Reporting Requirements") require an: ingomation return to be made to the United states Hfenal Reyenue Sevice and a statemontito be farrished to Séller, Treonnection whthe Thangaction:
 ojened with Tifle-Comatiy, Esorew No. $\qquad$ through which the Transaction
 the Transaetion (as described in the Reporting Requirements) or (it) the disbutsing tito or escrow company that is most significant in terms of eross procecos disbutsed itconeotion with the: Transaction (as deseribed the the Rerting Requitements),
D. Sellen, City and The Conpany devire to destpyate Tifle Company as the "Repoiting Peisoing (as:defined in the "Reporting Requitements") withersect fo the Tansactions.
 whinchat heby achoowledge, Seller Ciy and Tifle Company agree as follows:

1. Thite Company is hereby desiguated as the Reporting Person for the Transactions Title Company shall pertorn all duties that are tequired by Repothage Requitements to be performed Gye Reporting Person fo the Tratisactorit
 infornation fequested by Title Compaty adid hecessary for Titie Company to performits dutios as:Reporting Person for the transaction:
2. Tite Company heveby request Seller to furish to Tite Compary Seller's conect: taxpayer ifentification number Seller acknowledges thatany failure oy Selie to provide Title Conpany yith Sellerts contect taxpayer identifiction iumber may subject Seller to civil or crininal petalties imposed by law. Accoriangy, Seller hereby cerifies to Title Companys under penialties of perjury that Seller's correct faxpayer identification manbeer is: $\qquad$
3. The names and adaresses of the paties hereto are as follows;

## SELLER:

## CTY:

| $\square$ |  |
| :---: | :---: |
| Attn: |  |
| Facsipalenoz( |  |
| Directar of Properify |  |
| 25 Van Dless Ayeniue, Suite 400 : |  |
| San Eranciscos Califoriar 94102 |  |
| Facsimile No: (415) \$52-9216 |  |
|  |  |
| Attent: |  |
| Facsimile No.i ( ${ }^{\text {a }}$ |  |

S. Ench of the paties heretoshall retain thite Agteenent for a period of for (4) years followng the caleddar year duting withe the date of olosing of the Transaction ocurs:

FSGNAMERESNOLEWMCPACEF

IN WITNESS WHEREOF the parties have enteted into this Agreement as of the date and year füst above witittee

## SELCER:

## CTY:


SELER:

APPRAISAL OF:

772 PACIFIC AVENUE

SAN FRANCISCO, CALIFORNIA

## PREPARED FOR:

CITY AND COUNTY OF SAN FRANCISCO
REAL ESTATE DIVISION

SAN FRANCISCO, CALIFORNIA

17-RBA-027
APRIL 2017

April 19, 2017

Mr. John Updike<br>Director of Property<br>Real Estate Division<br>City and County of San Francisco<br>25 Van Ness Avenue, Suite 400<br>San Francisco, CA 94102

Re: 17-RBA-027, Appraisal
772 Pacific Avenue
San Francisco, California

Dear Mr. Updike:
At your request and authorization, R. Blum and Associates has prepared an appraisal of the above referenced property. The subject property is located on the north side of Pacific Avenue between Stockton Street and Grant Avenue in the Chinatown neighborhood of San Francisco. The property consists of a single parcel of land totaling 9,219 square feet. The site is improved with a onestory plus mezzanine building which was built in 1919 and is currently operated as the New Asia restaurant. Total building area is approximately 13,271 square feet. The improvements cover the entire site. The existing improvements are leased through December 31, 2021. The property interest appraised is leased fee.

The client for this appraisal is Mr. John Updike, Director of Property with the City and County of San Francisco Real Estate Division. The intended user of the appraisal is the City and County of San Francisco. The intended use is for internal analysis in connection with existing or future real estate negotiations. The purpose of this appraisal is to conclude the current as-is market value of the leased fee interest in the property. This report should not be used or relied upon by any other parties for any reason.

## EXTRAORDINARY ASSUMPTION

1. The subject property is impacted by an underground storage tank. No testing of the tank or soils has occurred to determine whether it has leaked. The concluded value in this report assumes that there is no soil remediation required and that the cost of removal of the tank is fairly nominal as part of the demolition of the larger improvements on the site.

The use of any hypothetical conditions or extraordinary assumptions in this report might have affected the assignment results.

## VALUE CONCLUSION

Based on the research and analysis contained in the attached report, and subject to the limiting conditions and assumptions contained therein, it is the opinion of the undersigned that the market value of the leased fee interest in the subject property, in its present as-is condition, as of April 12, 2017, is:

## FIVE MILLION FOUR HUNDRED THOUSAND DOLLARS

It is our opinion that the above values could be achieved within a 12 -month exposure period.
The property is currently under contract to be purchased by the City and County of San Francisco for a price of $\$ 5.0$ million. This is slightly lower than the concluded value above. The property was not formally marketed and the buyer is taking on the risk of removal of an underground tank and possible remediation of any contaminated soils. The concluded value in this report assumes that there is no remediation required.

## CERTIFICATION

I, the undersigned, hereby certify that, to the best of my knowledge and belief: the statements of fact contained in this report are true and correct; the reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions; I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved; I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment; my engagement in this assignment was not contingent upon developing or reporting predetermined results, my compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal; the appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan; my analyses, opinions and conclusions were developed, and this report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice, Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute, and is in compliance with FIRREA; I have made a personal inspection of the property that is the subject of this report; Robert Dawson provided significant professional research assistance to the person signing this report. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives. As of the date of this report Ronald Blum has completed the requirements under the continuing education program of the Appraisal Institute. In accordance with the Competency Provision in the USPAP, I certify that my education, experience and knowledge are sufficient to appraise the type of property being valued in this report.

We have not previously appraised or provided any other valuation services regarding this property within the past three years.

I am pleased to have had this opportunity to be of service. Please contact me if there are any questions regarding this appraisal.

Sincerely,
R. BLUM AND ASSOCIATES


Ronald Blum, MAI
Certified General Real Estate Appraiser
State of California No. AG009958

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## ADDENDA

Preliminary Title Report
Comparable Photographs
Qualifications and License of Appraiser

## I. REPORT SUMMARY

## A. Property Appraised

The subject property is located on the north side of Pacific Avenue between Stockton Street and Grant Avenue in the Chinatown neighborhood of San Francisco. The property consists of a single parcel of land totaling 9,219 square feet. The site is improved with a one-story plus mezzanine building which was built in 1919 and is currently operated as the New Asia restaurant. Total building area is approximately 13,271 square feet. The improvements cover the entire site. The existing improvements are leased through December 31, 2021. The property interest appraised is leased fee.

## B. Client, Intended Use and Intended User

The client for this appraisal is Mr. John Updike, Director of Property with the City and County of San Francisco Real Estate Division. The intended user of the appraisal is the City and County of San Francisco. The intended use is for internal analysis in connection with existing or future real estate negotiations. The purpose of this appraisal is to conclude the current as-is market value of the leased fee interest in the property. This report should not be used or relied upon by any other parties for any reason.

## C. Reporting Format

This appraisal is presented in a narrative report.
D. Scope of Appraisal

The scope of work for this summary appraisal assignment report is to utilize the appropriate approaches to value in accordance with Uniform Standards of Professional Appraisal Practice to arrive at a market value conclusion. Specific steps include the inspection of the subject property (interior and exterior) and the research, analysis and verification of comparable data to arrive at value indication as put forth in this report. The Sales Comparison and Income Approaches are considered to be the best indicators for the subject property and are utilized. Land value is also concluded using a Sales Comparison Approach.

## E. Effective Date of Appraisal and Report Date

The effective date of the appraised value is April 12, 2017.
The date of this report is April 19, 2017.

## F. . Definition of Terms

1. Market Value (OCC 12 CFR 34.42 (f)) (OTS 12 CFR, Part 564.2 (f))
"Market Value" means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specific date and the passing of title from seller to buyer under conditions whereby:
a. Buyer and seller are typically motivated;
b. Both parties are well informed or well advised, and acting in what they consider their own best interest;
c. A reasonable time is allowed for exposure in the open market;
d. Payment is made in terms of cash in US dollars or in terms of financial arrangements comparable thereto; and

The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.
2. Fee Simple Interest (The Appraisal of Real Estate, 13th Edition, 2008, p.114)

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

## 3. Leased Fee Interest (The Appraisal of Real Estate, 14th Ed., 2013, p.72)

The ownership interest held by the lessor, which includes the right to the contract rent specified in the lease plus the reversionary right when the lease expires.

## G. Value Conclusions

Based on the research and analysis contained in this report, and subject to the limiting conditions and assumptions contained herein, it is the opinion of the appraiser that the market value of the leased fee interest in the subject property, in its present as-is condition, as of April 12, 2017, is:

## FIVE MLLLION FOUR HUNDRED THOUSAND DOLLARS

(\$5,400,000)
It is our opinion that the above values could be achieved within a 12 -month exposure period.

## H. Assumptions and Limiting Conditions

This appraisal report and all of the appraiser's work in connection with this appraisal assignment are subject to the limiting conditions below. Any use of the appraisal by any party, regardless of whether such use is authorized or intended by the appraiser, constitutes acceptance of all such limiting conditions and terms.

## Extraordinary Assumption

1. The subject property is impacted by an underground storage tank. No testing of the tank or soils has occurred to determine whether it has leaked. The concluded value in this report assumes that there is no soil remediation required and that the cost of removal of the tank is fairly nominal as part of the demolition of the larger improvements on the site.

The use of any hypothetical conditions or extraordinary assumptions in this report might have affected the assignment results.

## Standard Limiting Conditions

2. It is the client's responsibility to read this report and to inform the appraiser of any errors or omissions of which he/she is aware prior to utilizing this report or making it available to any third party.
3. No responsibility is assumed for legal matters. It is assumed that title of the property is marketable and it is free and clear of liens, encumbrances and special assessments other than as stated in this report. The property is appraised assuming responsible ownership and competent management.
4. Information, estimates, and opinions furnished to the appraiser, and contained in the report, were obtained from sources considered reliable and believed to be true and correct. However, no responsibility for their accuracy can be assumed by the appraiser.
5. All information has been checked where possible and is believed to be correct, but is not guaranteed as such.
6. No survey of the property has been made or reviewed by the appraiser unless noted in this report. No responsibility is assumed in connection with such matters.

Illustrative material, including maps and plot plans are included only to assist the reader in visualizing the property.
7. The appraiser assumes that there are no hidden or unapparent physical deficiencies or adverse conditions of the property, including soil contamination, which would make it more or less valuable. The appraiser assumes no responsibility for such conditions, or for engineering which might be required to discover such factors.
8. In this assignment, the existence (if any) of potentially hazardous materials used in the construction or maintenance of the improvements or disposed of on the site, or affecting it from off site, has not been considered except as noted within the report. The appraiser is not qualified to detect such substances and this report should not be considered as an environmental assessment of the property; the client is advised to retain an expert in this field.
9. Any projections of income and expenses in this report are not predictions of the future. Rather, they are an estimate of current market thinking of what future income and expenses will be. No warranty or representation is made that these projects will materialize.
10. The appraiser is not required to give testimony or appear in court in connection with this appraisal unless arrangements have been previously made.
11. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without the written consent of the appraiser, and in any event only with the proper written qualification, only in its entirety, and only for the contracted intended use.
12. Neither all nor part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales, or other media without the written consent and approval of the appraiser. The appraiser, client, firm, and any reference to the Appraisal Institute or the MAI designation shall be identified without written consent of the appraiser.

## II. AREA AND NEIGHBORHOOD DESCRIPTION

## A. San Francisco and the Bay Area

While San Francisco covers a relatively small land area of approximately 45 square miles, it is the geographic center of a major metropolitan area consisting of nine counties surrounding San Francisco Bay. The Bay Area is the fifth largest metropolitan center in the United States with a population exceeding $7,200,000$. It has a relatively stable economic base which will likely expand in the future. Principal economic activities include finance, high technology, manufacturing, and transportation. The population within San Francisco proper was approximately 866,583 as of January 1, 2016, according to estimates prepared by the California Department of Finance, a 1.1 percent increase of one year earlier.

The economic outlook for San Francisco and the Bay Area is positive. According to the Association of Bay Area Governments (ABAG) Projections 2009, San Francisco will have 606,540 jobs by 2015, up from an estimated 568,730 jobs in 2010. The largest employment sectors in 2010 in San Francisco were financial and professional services ( 181,680 jobs) and health, educational and recreational services ( 198,800 jobs). These sectors comprise approximately 67 percent of total jobs in San Francisco. Also according to ABAG's 2009 Projections, San Francisco's mean household income was $\$ 102,000$ as of 2010 , up from $\$ 97,400$ in 2005. ABAG projects income will rise to $\$ 107,900$ by 2015 , and $\$ 113,800$ by 2020 .

The California Employment Development Department reports San Francisco unemployment at 3.3 percent as of September 2016, the same rate as one year prior. The State unemployment rate was 5.3 percent in September 2016, down from approximately 5.6 percent in September 2015.

According to ABAG's 2009 Projections, San Francisco's mean household income was $\$ 102,000$ as of 2010 , up from $\$ 97,400$ in 2005 . ABAG projects income will rise to $\$ 107,900$ as of 2015 , and $\$ 113,800$ in 2020.

The economic outlook for San Francisco and the Bay Area is favorable. On a regional basis, the Bay Area has a diversified economic base which helps insulate it from national economic fluctuations. Employment patterns within San Francisco are generally oriented toward office activities. These activities, as opposed to functions such as heavy industry, have traditionally been less vulnerable to changes in the business cycle.

## B. Neighborhood Description and Immediate Environs

The subject property is located in the Chinatown neighborhood of downtown San Francisco. Chinatown is situated in the northeast section of San Francisco, adjacent and generally south, of the residential communities of North Beach, Nob Hill, Russian Hill, and Telegraph Hill. San Francisco's Financial District is generally

## REGIONAL MAP



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located to the south and south/east of Chinatown. The historic boundaries between Chinatown and the adjacent neighborhoods of Nob Hill, Russian Hill, and particularly North Beach, have become blurred over the past 30 years as Chinatown residents, property owners, and store keepers move into the surrounding areas around the central core of Chinatown. This central core is generally bounded by Powell Street to the west, Kearny Street to the east, Bush Street to the south, and Broadway to the north.

The Chinatown District is an intensely developed and populated district that functions as a community center, as well as a residential neighborhood and a major tourist attraction. The San Francisco Financial District also began to expand westward towards Chinatown. The increase in commercial activity in Chinatown due to both internal growth and the expansion of the Financial District has put pressure on existing housing and commercial spaces in Chinatown, fueling the expansion of Chinatown northward into North Beach and westward to Russian Hill.

Chinatown is one of the most densely populated neighborhoods in the United States. The housing stock generally consists of older, relatively less expensive apartments and hotels. Approximately 20 percent of the population is reported to live in group quarters, while the citywide rate is just over three percent. Group quarters refers to residential hotels, hospitals, convalescent facilities, dormitories and housing other than traditional apartments, condominiums or single family homes. The neighborhood is served by MUNI bus lines and a new underground MNI subway line known as the Central Subway project which will extend the T Third line to provide a direct link between the Bayshore and Mission Bay neighborhoods, through downtown, to Chinatown.

The subject property is located toward the northern edge of the Chinatown district, on the north side of Pacific Avenue between Stockton Street and Grant Avenue in the heart of the district. Grant Avenue and Stockton Streets are both active commercial streets with a variety of restaurants, retail stores, and food shops. The subject's block of Pacific Avenue is commercial on the north side of the street, and has higher density residential uses on the south side. This property, identified as 795 Pacific Avenue is part of the Ping Yuen complex, a public housing development serving the Chinatown area which is managed by the Chinatown Community Development Center. These properties are undergoing upgrading renovations between 2016 and 2019.

Pacific Avenue in the vicinity of the subject property is a two-lane, westbound, oneway street with metered street parking on the south side. Immediate environs of the subject property include a two-story commercial building followed by a threestory building with commercial uses on the ground floor and residential uses above. Further east is a six-story building housing medical offices and the Mirawa Shopping Center on the ground floor, and below-grade parking on the lower level. To the west of the subject property is a three-story building with retail uses on the

AREA MAP


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ground floor and residential uses above. This property is located on the northeast corner of Stockton Street and Pacific Avenue, and is within the busy Stockton Street shopping district which is comprised primarily of food stores. The Ping Yuen residential building on the subject's block is five-stories and covers most of the city block to the south of the subject. The northeast corner of the site adjoins a parking lot for the Royal Pacific Motor Inn which fronts Broadway north of the subject property.

The subject property has a good location within the Chinatown district, on a mixed block which houses both residential and commercial uses. The overall outlook for the neighborhood and immediate environs is positive.

## III. MARKET OVERVIEW

## A. Residential Market Overview

The City of San Francisco has traditionally been one of the most expensive housing in the country, and although it was impacted by the downturn following the financial crisis, the market has since recovered strongly. This was largely fueled by the migration of technology companies to San Francisco. As a result, several developers have brought formerly rented units back to the for sale market as many of the newer projects have sold out and there is very limited net inventory remaining. In addition, an unprecedented amount of speculative residential construction is now underway in many areas of San Francisco.

## Sales Trends

According to the Real Estate Report, a real estate data provider which culls data from the MLS, the median price for a single family home in San Francisco in January of 2017 was $\$ 1,015,000$. This represents a decrease of 13.1 percent as compared to January 2016. The average price was $\$ 1,301,460$ in January 2017, down 17.1 percent as compared to January 2016. In terms of sales volume, 179 single family homes were sold in San Francisco during the month of January 2017, up from 104 homes sold in January 2016.

For condominium, loft and TIC units, the city-wide median price for January 2017 was $\$ 935,000$. This represents a decrease of 11.8 percent as compared to January 2016. The average price was $\$ 1,107,383$ in January 2017, down 5.3 percent as compared to January 2016. A total of 157 attached housing units were sold in San Francisco in January 2017, up from 149 attached units sold in January 2016. The average sale/list price ratio for condominiums, lofts and TICs in San Francisco for January 2017 was 101.0 percent, down from 103.3 percent in January 2016. The average time on market for attached housing in January 2017 was 58 days, up from 50 days in January 2016.

## Supply Trends

According to The San Francisco Planning Department's 2015 Q4 Development Pipeline Summary (most recent available), there are approximately 8,691 housing units currently under construction. A total of 26,063 housing units are approved for construction, although many of these will not be built in the near future. An additional 27,760 housing units within 712 projects are currently under planning review. Many of the new condominium projects are located in Bayview/Hunter's Point/Candlestick (where the Bayview Waterfront Project is predominantly located), Treasure Island and Park Merced, areas which have land available for new development. Most of the buildings which are under construction are in the South of Market / Mission Bay, Mid-Market, Upper Market, the Mission, and Hayes Valley. Approximately 80 percent of these units are rentals and will likely impact the high end rental market when they are completed. Construction financing is currently available for these projects. The condominium market is expected to remain strong as the future
supply is much more limited than apartments. Changes in economic conditions or interest rates could affect future demand.

## Apartment Trends

According to Cushman \& Wakefield's Bay Area Multi-Family Market Report for the third quarter of 2016 (most recent available), the vacancy rate for San Francisco was 4.3 percent, up from 4.1 percent in the third quarter 2015. The overall average asking rent was $\$ 3,499$ per unit per month, down from $\$ 3,623$ in the third quarter 2015. The average rent based on unit type was $\$ 2,809$ for studios, $\$ 3,317$ for one-bedroom units, $\$ 3,459$ for twobedroom, one- bath units, $\$ 4,650$ for two-bedroom, two-bath units, and $\$ 4,556$ for threebedroom, two-bath units. According to Cushman \& Wakefield, San Francisco is the most expensive market in the region and rivals Manhattan as the priciest market in the United States. Verbal reports indicate that rents are stabilizing, and may moderate due to new supply coming on line. Many projects recently started offering concessions as vacancy has increased.

## Conclusion

Overall, the San Francisco for-sale housing and rental markets are extremely strong but there is some moderation of both for-sale prices and rents. The dramatic increases in prices and rental rates over the last several years appear to be ending. Vacancy is expected to increase as a result of new projects being completed. The underlying fundamentals in San Francisco, including strong demand and high barriers to development, should help San Francisco perform better than other parts of the country. The outlook remains positive due to very high prices and rents, but there is continued risk due to the current position in the market cycle. Some additional reduction in rental rates and sale prices is likely.

## B. Marketing and Exposure Period Analysis

The exposure period is defined as "the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal." Thus it is assumed to have occurred prior to the appraisal date. In contrast the marketing period is the estimated time that it would take to consummate the sale after the appraisal date.

The subject property is a leased restaurant building / future development site in the heart of the Chinatown district. There would be significant demand if the property were offered for sale, both from investors and developers. Considering the attributes of the property, an exposure period of 12 months to allow for marketing, due diligence, and close of escrow. The marketing period is also concluded at 12 months.

## IV. PROPERTY DESCRIPTION

## A. Site Description

The current subject property is a largely rectangular parcel, missing a small portion of the northeast corner of the site and a small notch in the northwest corner. The site has 69.5 feet of frontage on Pacific Avenue and a depth ranging from 117.5 to 137.5 feet. Total site area is approximately 9,219 square feet, or 0.21 acres. Topography of the site slopes down to the east somewhat. The property is identified by the San Francisco County Assessor as Block 0161, Lot 015.

The precise nature and condition of subsurface soils is not known; however, judging from the condition and appearance of the subject improvements and the adjacent properties, it is assumed that soil conditions are satisfactory for the construction of conventional office building improvements. All streets adjacent to the subject are fully paved and contain curbs, sidewalks, gutters and street lighting. The property is served with typical urban utilities, including public water and sewer systems. Local companies supply electricity, gas, and telephone service.

## B. Ownership and Sales History

According to a preliminary title report prepared by Stewart Title Guaranty Company, ownership of the subject property is currently vested in Robert Calvin Yick and Andy Ting, trustees of Shew Yick Trust One, under agreement dated October 13, 1980, as to an undivided 50 percent interest; Richard Tong Surviving Trustee of the Robert Yick NonExempt Assets Trust under agreement dated October 13, 1980, as to an undivided 39 percent interest; and Richard Tong Surviving Trustee of the Robert Yick Trust Two under agreement dated October 13, 1980, as to an undivided 11 percent interest. This property has been owned by related entities since prior to 1988. The property subject to a purchase and sale agreement between the ownership and the City and County of San Francisco. That document, dated March 23, 2017, was reviewed. The purchase price is $\$ 5,000,000$. The property is being sold in as-is condition. With regards to any contamination from hazardous material, the City may request that the seller cleanup the property or terminate the agreement. If the City requires the seller to remediate, the seller has the option to terminate the contract. Close of escrow was to be by May 8, 2017. According to the broker and a representative of the City, they intend to purchase the property in as-is condition and will take on the potential for any future remediation related to the tank and its removal. The property was not formally marketed, although brokers are acting in a consulting capacity.

The pending purchase price is slightly lower than the concluded value in this report. The property was not formally marketed and the buyer is taking on the risk of removal of an underground tank and possible remediation of any contaminated soils. The concluded value in this report assumes that there is no remediation required. The comparables support the concluded value and for the reasons discussed herein, a concluded value above the negotiated purchase price is considered reasonable.
R.Blum+Associates

## ASSESSOR'S MAP



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There have been no transfers of the property, other than between related entities, in the last three years.

## C. Easements and Restrictions

According to the preliminary title report referenced above, the subject property is impacted by a parapet agreement from 1985, and a minor sidewalk encroachment from 2008 which relates to out-swinging doors. These items are not considered significant. A deed of trust from 2012 in the amount of $\$ 200,000$ is also noted. None of these items are considered to impact the utility or market value of the property.

## D. Environmental Observations

A Phase I Environmental Site Assessment was prepared by EBI Consulting on November 21, 2016. A copy of that report was reviewed. The consultants discovered records from the San Francisco Fire Department that permits were granted in 1953 and 1965 for an underground storage tank (UST) beneath the sideway at the subject property. There is no visual evidence of a UST at the property according to the report, and no records of the tank having been removed. They also found some possible asbestos-containing materials in the form of spray applied ceiling texture, joint compounds and other materials. The consultant recommended a geophysical survey with radar or magnetometer to determine whether the UST remains on site. An asbestos operations and maintenance plan is also recommended for some suspect asbestos containing materials they found on site.

A subsequent investigation by TR\&A Inc. was performed and a letter dated March 15, 2017 was reviewed. This consultant discovered a hinged fuel tank fill which suggests that a UST on the site was abandoned in place. This is located on the eastern portion of the subject sidewalk. No additional information was provided regarding this tank or the possible cost of its removal. It is also possible that there could be some additional costs related to contaminated soil if the tank exists and leaked. The City intends to purchase the property in as-is condition and will take on the liability of any remediation in the future when the site gets developed.

The reader is referred to the Limiting Conditions in Chapter I of this report which assumes the site and building are clean of any toxic contaminants. The value considers the cost to remove the tank as part of the demolition of the improvements, not assumes there is no soil remediation required.

No wetlands were observed on the subject property.

## E. Flood Zone and Seismic Information

In 2013, the City of San Francisco began to participate in the National Flood Insurance Program. As of the appraisal date, maps have not yet been published. These are not expected until 2015 or later. Because San Francisco does not currently have maps, no federally sponsored flood insurance is available and is not required by law. Officials at the
local office of the Federal Emergency Management Agency (FEMA) have indicated that, if San Francisco were a participant in the federal program, the majority of the city, including the subject property, would be designated Flood Zone D, which identifies areas of undetermined flooding. This will likely change in the future.

According to governmental geological evaluations, the entire San Francisco Bay Area is located in a seismic zone. No active faults, however, are known to exist on the subject property. Inasmuch as similar seismic conditions generally affect competitive properties, no adverse impact on the subject property is considered. The subject is not located in an Alquist Priolo earthquake zone.

## F. Assessed Valuation and Real Estate Taxes

The subject property is currently assessed for ad valorem taxes in the amount of $\$ 3,010,588$, or which $\$ 1,474,249$ is for land, and $\$ 1,536,339$ is for improvements.

Under California law, real property assessment can only be increased a maximum of 2 percent per year. Reassessment is permitted upon a change of ownership typically based on the estimated market value multiplied by a tax rate of one percent plus any outstanding bond assessment payments. The 2016-2017 tax rate for the subject property is 1.1792 percent plus special assessments. Total 2016-2017 taxes are $\$ 35,852.88$ which includes special assessments of $\$ 352.04$.

## G. Zoning

The subject property is zoned CRNC, or Chinatown-Residential - Neighborhood Commercial District. Properties in this zone allow for a variety of retail sales and restaurant uses with other commercial uses allowed with conditional approval. The subject property has a 65 foot height limit. Commercial uses are allowed up to a 2.0 to 1 FAR with conditional uses required for uses over 2,500 square feet (or 5,000 square feet for restaurants). No parking is required and is allowed up to one car for each two units. Residential development is allowed on all floors up to a density of one space per 200 square feet of lot area (up to 46 units). Group housing is allowed at up to one bedroom per 140 square feet of lot area.

The subject property has a historical rating of $B$ according to the Planning Department and a Survey Rating of D by the Foundation for San Francisco Architectural Heritage, which stands for Minor or No Importance. Demolition of the improvements would likely be legally allowed.

## H. Improvements Description

The subject property is currently improved with a one-story, plus mezzanine building which is currently improved as the New Asia restaurant. The construction type was not visible. Public records indicate that it is wood or steel frame, but visible bolting on the front of the building suggests that it might be at least in part brick or masonry. That would


## SUBJECT PHOTOGRAPHS



Northeasterly View of Subject


Westerly View Along Pacific Avenue


Northwesterly View of Subject


Interior View - Ground Level

## SUBJECT PHOTOGRAPHS



Interior View - Ground Level


Interior View - Mezzanine


Interior View - Ground Level


Interior View - Kitchen
be consistent with the age of the building. The mezzanine structure appears to be wood frame.

The improvements were built in 1919 and was once used as an automotive repair garage and a cab company until 1958, and as a contractor's shop / storage use after 1958. It was reportedly converted into a restaurant in 1971. The exterior is painted ceramic and stone tile. There are four separate man doors leading onto Pacific Avenue. Two have tiled decorative circular openings for guests, one of which is covered by an awning, and both are recessed. The westernmost door leads to a hallway used for loading to the kitchen and storage of trash receptacles. The easternmost door provides ADA accessibility.

The ground level is improved as a large banquet room with dance floor and raised stage. The commercial kitchen is located on the west side of the space and at the back of the space. A U-shaped mezzanine provides additional banquet space at the back and east side of the building, which is open to the main level. The west side mezzanine houses two restrooms, and some storage space. There are two closed rooms at the back of the main mezzanine which are used for storage and not available for inspection. Some management offices are located at the front of the building on the eastern mezzanine.

The interior finishes include terrazzo flooring on the main level. The ground floor has 18 foot ceilings (except for area covered by the mezzanine). The ceilings have affixed acoustical tiles, with HVAC ductwork above the ceiling. The roof was not inspected but no leaks were observed. Other floor coverings include ceramic tile in the kitchen, wall-towall carpeting and vinyl. The kitchen includes a number of wok and cooking stations with hoods, prep areas, walk-in cooler and freezer, and dishwashing area. There is a single restroom on the ground floor, apparently to satisfy ADA requirements and two restrooms on the mezzanine. There is no elevator so the mezzanine is not handicap accessible. There are two stairways leading to this level.

Based on public records, total building area is approximately 13,271 square feet. The building has full site coverage, which suggests the mezzanine is approximately 4,052 square feet. Based on measurements made on site, this may understate the mezzanine slightly which may be due to the exclusion of some of the office, storage or utility areas. For valuation purposes, the mezzanine area per public records is considered reasonable and is used.

The subject property is improved as a large restaurant / banquet facility. The interior improvements are older and in average to below average condition. They are currently functional but any alternate user would likely anticipate a significant renovation to include new ADA restrooms, new interior finishes, an elevator leading to the mezzanine and significant upgrades to the kitchen.

The building has a chronological age of 98 years. The effective life is concluded to be 45 years. The effective age is concluded to be 40 years. The remaining economic life is concluded to be 5 years which could be extended with ongoing maintenance. As
demonstrated in this report, based on land value the building could be at the end of its economic life with the existing restaurant facility an interim use until redevelopment occurs.

## I. Leased Status

The subject property is currently the subject of a lease which dates from 2002. The lessee is Hon So, Inc., and Hon Keung So, and individual, and Candy Mei-Yiu So, an individual. Each party was jointly and severally liable for all terms and conditions of the lease. The premises are comprised of the entire building. The original lease term expired on December 31, 2011, and the tenant is within their 10 year renewal option period which expires on December 31, 2021. The space was leased in as-is condition with all renovation costs to be paid by the tenant. The landlord shall be under no obligation to make any repairs to the premises, except for the roof and foundations. If the sewer lines leading to the premises need repair, the landlord and tenant shall share the expenses equally. The lessee is responsible for property taxes, including any increase due to sale, and building insurance.

The rent for the renewal option was to be based on $\$ 20,000$ per month increased by the CPI rate from January 1, 2004 through December 31, 2011, with continued annual CPI increases over the option term, not to exceed 5 percent in any one year. The current lease rate, which initiated on January 1, 2017 at $\$ 22,500$ per month, was apparently the result of a negotiation between the parties in November 2016. The future rent for the balance of the term was apparently subject to further negotiation so it appears that the CPI increase referenced in the lease is no longer valid.

## V. HIGHEST AND BEST USE AND VALUATION METHODOLOGY

The highest and best use is that use, from among reasonably probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible, and which results in the highest land value.

## A. As If Vacant

In determining the highest and best use of the entire subject site as if vacant, the four tests are applied to the subject. These include: legal permissibility, physical possibility, financial feasibility and maximum productivity.

## 1. Legal Permissibility

The zoning for the subject property allows for development of commercial and residential uses, or mixed uses with a height limit of 65 feet. The maximum residential density allows up to 46 units, although it is possible that this could be increased as a result of affordability or other approval.

## 2. Physical Possibility

The subject property has a single street frontage. The physical characteristics do not limit legally allowed development.

## 3. Financial Feasibility

The site is located in a central Chinatown location. Residential development with ground floor commercial use would be financially feasible. Construction of affordable housing would also be feasible with public subsidy. There is strong demand for affordable housing in this location.

## 4. Maximum Productivity and Conclusion

The maximally productive use of the subject site if vacant would be to develop a residential building, most likely as affordable housing, possibly with ground floor commercial use.

## B. As Improved

In considering the highest and best use of the subject property as improved, the same tests are considered.

The subject property is improved with a one-story, plus mezzanine, restaurant building. As demonstrated in this report, the market value as a development site is higher than the market value as improved, so future demolition and redevelopment is considered to be the
highest and best use of the property as improved. The improvements are currently leased through 2021, or slightly more than four years. This period would allow for the redevelopment of the site to be entitled and this rental income is considered to provide interim carrying income until redevelopment occurs.

## C. Methodology

The valuation of any parcel of real estate is derived principally through three approaches to market value. From the indications of these analyses and the weight accorded to each, an opinion of value is reached. Each approach is more particularly described below.

## 1. Cost Approach

This approach is the summation of the estimated value of the land, as if vacant, and the reproduction of replacement cost of the improvements. From these are deducted the appraiser's estimate of physical deterioration, functional obsolescence and economic obsolescence, as observed during inspection of the property and its environs. The Cost Approach is based on the premise that, except most unusual circumstances, the value of a property cannot be greater than the cost of constructing a similar building on a comparable site (principal of substitution). The.

## 2. Sales Comparison Approach

This approach is again based on the principal of substitution, i.e., the value of a property is governed by the prices generally obtained for similar properties. In analyzing the market data, it is essential that the sale prices be reduced to common denominators to insure, as far as possible, that comparable units are being used for comparison. The difficulty in this approach is that two commercial properties are very rarely exactly alike.

## 3. Income Approach

An investment property is typically valued in proportion to its ability to produce income. Hence, the Income Approach involves an analysis of the property in terms of its ability to provide a net annual income. This estimated income is then capitalized at a rate commensurate with the risks inherent in ownership of the property, relative to the rate of return offered by other investments.

The subject property is valued using the Sales Comparison Approach as improved. Land is also valued using a Sales Comparison Approach. The Cost Approach is not considered relevant in valuing the subject property. The Income Approach is considered to be a secondary indicator and a rudimentary Income Approach analysis is included in the reconciliation chapter. The valuation analysis is further discussed in the following chapter.

## VI. LAND VALUATION

Land is valued using a Sales Comparison Approach. Details of transactions considered most comparable to the subject were researched and analyzed to extract unit prices which, when applied to the subject, provide a value indication. The sales are described in the following paragraphs and are presented in tabular form on the following page.

## A. Comparable Land Sales

Comparable 1 is the property located at 500 Turk Street, at the northwest corner of Larkin Street, in San Francisco. Site area is 18,906 square feet, or 0.43 acres. The site is partially improved with a one-story, 6,177 square foot, tire and auto service facility that was built in 1935. The property is zoned RC-4 and is within the North of Market Residential Special Use District. The height limit of 80 feet. According to the listing agent, the property was fully leased to one tenant at $\$ 10,000$ per month on an industrial gross basis. Reportedly, the lease had approximately five years remaining and the buyer paid the tenant $\$ 76,000$ to terminate the lease after three years.

In December 2016, Turk 500 Associates, LP (Tenderloin Neighborhood Development) purchased this property from Frederick S. Rolandi, III for $\$ 12,250,000$. Adding the reported real estate commissions and leas buyout paid by purchaser increases the price to $\$ 12,571,000$, or $\$ 665$ per square foot of land area and $\$ 103,893$ per proposed unit. The buyer intends to redevelop the site with an affordable residential development to include 121 residential units over ground level retail space and no onsite parking. According to the listing agent, the property was not marketed and the price was negotiated in May 2016. Reportedly, it will take approximately two years to obtain approvals for the proposed development.

Comparable 2 is the property located at 838 Grant Avenue in San Francisco. The property also has frontage along Walter U. Lum Place. The improvements consist of a six-story plus lower level and mezzanine, reinforced concrete building that was built in 1966. The building contains approximately 63,126 rentable square feet, including lower level which is at street level along Walter U. Lum Place. The improvements are situated on an 8,250 square foot site, indicating a floor area ratio of 765 percent. The property is zoned CVR, or Chinatown Visitor Retail and has a height limit of 50 feet. According to the listing agent, the seller had previously owner occupied the lower level and second floor of the building. In addition, the fifth and sixth floors, which were previously leased as a restaurant/banquet facility, were vacant at the time of sale. The ground level was leased to various retail tenants and the third and fourth floors were leased to various office tenants. All the leases were reportedly on month-to-month lease terms.

In August 2016, JL Realty Partners, LLC purchased this property from Chong Investments, Inc. for $\$ 17,250,000$ million. Deducting the contributory value of the existing improvements, estimated at $\$ 200$ per square foot of building area, indicates a land allocation of $\$ 561$ per square foot of land area. The buyer is an investor that intends to renovate and possibly convert portions of the building to hotel and/or office use.

17-RBA-027


## COMPARABLE LAND SALES MAP



Comparable 3 is the property located at 2525 Van Ness Avenue in San Francisco. Site area is 11,025 square feet, or 0.25 acres. The site is improved with a two-story, 9,980 square foot, office building that was built in 1942. The property is zoned RC-3 and has a height limit of 65 feet. According to the listing agent, the property was leased to several office tenants with short remaining lease terms.

In February 2016, Van Ness Homes, LLC purchased this property from Eddie and Simon Wong for $\$ 5,750,000$. According to the selling agent, contaminated fill, likely dating from the 1906 earthquake, was discovered during escrow. The buyer has assumed the soil remediation cost which was estimated at approximately $\$ 1.0$ million. Adding this amount increases the price to $\$ 6,750,000$, or $\$ 612$ per square foot land area and $\$ 250,000$ per proposed unit. The buyer intends to redevelop the site with a seven story, mixed-use development to include 27 residential units over 1,484 square feet of retail space and underground parking garage with 27 parking spaces. The property was unentitled at the time of sale but appears to have got their environmental application in prior the passage of Proposition C which increased the affordability requirement. The proposed BMR allocation for this property is 12 percent.

Land Sale 4 is located at 824 Hyde Street, between Sutter and Bush Streets, in San Francisco. The rectangular shaped parcel contains 2,812 square feet of land area and is unimproved. The property is zoned RC-4 and has a height limit of 80 feet. The seller has started the entitlement process for a proposed 5 -story, 15 unit apartment building with no onsite parking. The sale included plans for the proposed development, but the site was not entitled at the time of sale.

In August 2015, 824 Hyde Street Investments, LLC purchased this property from Owen and Mildred Conley for $\$ 1.8$ million, or $\$ 640$ per square foot of land area and $\$ 120,000$ per proposed unit. According to the listing agent, the buyer intends to develop the site with 15 residential units. Reportedly, it will take approximately six months to obtain approvals for the proposed development.

Comparable 5 is the property located at 1024 Pacific Avenue in San Francisco. This property is improved with an approximately 2,200 square foot, excluding basement, one story plus basement, wood frame building that was built in 1921. The rectangular shaped site contains two parcels totaling 2,380 square feet of land area, indicating a floor area ratio of 90 percent. Reportedly, the building was formerly used as medical office and delivered vacant at the time of sale. The property is zoned RC-3 and has a height limit of 65 feet.

In October 2014, Jeffrey and Jen Eng Tr. purchased this property from Joe Murray for $\$ 1,475,000$, or $\$ 620$ per square foot of land area. The buyer's intended use of the property was not disclosed.

Comparable 6 is the property located at 644 Broadway in San Francisco. The property is improved with a four-story, reinforced concrete building that was built in 1984. The
building contains approximately 45,000 square feet, including usable basement. The improvements are situated on a 9,453 square foot site, indicating a floor area ratio of 476 percent. According to the listing agent, the seller had previously owner occupied the property. At the time of sale the building was improved with a 437 seat movie theater in the basement, a large restaurant occupying the ground, second and third floors, and office space on the fourth floor. The building was vacant at the time of sale. The property is zoned CCB, or Chinatown Community Business and has a height limit of 65 feet.

In June 2013, 644 Broadway, LLC purchased this property from Goldman Holdings, Inc. for $\$ 8.5$ million. Deducting the contributory value of the existing improvements, estimated at $\$ 100$ per square foot of building area, indicates a land allocation of $\$ 423$ per square foot of land area. The buyer intends to renovate and lease the building to various retail, restaurant, theater and office tenants. Renovation costs and lease terms were not disclosed.

## B. Analysis and Land Value Conclusions

The subject property is a 9,219 square foot site with a single street frontage. The site has a 65 foot height limit and allows a density of approximately 218 dwelling units per acre (46 units). For unentitled sites, the price per square foot of land area is typically considered to be the best indicator. The price per allowed residential unit is also considered in this analysis.

The comparables indicate a range of price per square foot of between $\$ 423$ and $\$ 665$ per square foot of land area. After further analysis, an appropriate unit value can be concluded for the subject.

Comparable 1 is an 18,906 square foot site on Turk Street near Civic Center which is proposed for an 8 -story building which will be 100 percent affordable. The subject property has a superior location for retail use, and a similar location for residential use. A slight positive adjustment for that factor is offset by negative adjustment for the subject's lower FAR and allowed density. A lower unit value is concluded based on this sale.

Comparable 2 is the mid- 2016 sale of a site in Chinatown which is improved with a sixstory, partially vacant building. The buyer plans to renovate the existing structure. Applying an estimate of $\$ 200$ per square foot to the existing building, the residual land value is $\$ 561$ per square foot. The subject has a higher allowed height limit, but a slightly inferior location for retail use. A slightly higher unit value is concluded for the subject based on this sale and allocation.

Comparable 3 is the February 2016 is the sale of a mid-block site on Van Ness Avenue which is planned for redevelopment with a 7 -story mixed use building. The height limit is similar to the subject, although the proposed residential density is much lower. Negative adjustment is warranted for location and the affordability requirement, which are offset by the subject's higher allowed density. These adjustments are considered to be largely offsetting, and a similar or slightly lower unit value is concluded for the subject based on this sale.

Comparable 4 is a small site located at 824 Hyde Street which sold for $\$ 640$ per square foot in August 2015. Negative adjustment is warranted for location and the comparable's higher height limit as well as the lower affordability requirement as of the date of sale. The subject site is much larger, which allows for a more efficient development density. A lower unit value is concluded for the subject based on this sale.

Comparable 5 is the October 2014 sale of a very small site at 1024 Pacific Avenue in the Nob Hill neighborhood, west of Chinatown, which sold for $\$ 620$ per square foot. The height limit is similar to the subject, although the allowed density is much lower. Positive adjustment is warranted for allowed density which is offset by negative adjustment for location. The subject site is much larger, which allows for a more efficient development density. A lower unit value is concluded based on this sale.

Comparable 6 is the 2013 sale of the 644 Broadway which was also discussed as a building sale. Based on an allocation of $\$ 100$ per square foot of building area for the improvements, the residual land value would be $\$ 423$ per square foot. Positive adjustment is warranted for date of sale. The zoning and allowed density are similar to the subject. The subject location is also considered slightly superior. A higher unit value is concluded based on this sale.

The subject property is a rarely available Chinatown site with a single street frontage. It has a fairly good location for Chinatown commercial use, and a good location within Chinatown for residential use, particularly for an affordable project. The existing improvements are considered to provide interim rental value until development occurs.

Negative adjustment is warranted based on Comparables 1, 3, 4 and 5. A higher unit value is concluded based on Comparable 6. A slightly higher unit value is concluded based on Comparable 2. Based on the comparables, a unit value of $\$ 580$ to $\$ 600$ per square foot is concluded. A mid-range unit value of $\$ 590$ per square foot is selected. This unit value is approximately $\$ 48$ per square foot, or 8.9 percent higher than the pending purchase price for the subject property. The purchase contract was negotiated off market and the City is accepting the risk of removal of the underground storage tank, while the value concluded in this report assumes that the site is clean of any contamination and that the cost to remove the tank is nominal as part of the overall demolition.

The concluded market value for the subject property is as follows:
9,219 Square Feet $X \quad \$ 590 / \mathrm{SF} \quad=\quad \$ 5,439,210$
Rounded: $\$ 5,400,000$
This value is equivalent to approximately $\$ 117,391$ per allowed residential unit based on 46 units. This price per unit is well below Comparables 3 and 5 which have very low allowed densities. It is above Comparable 6 which is an old sale and inferior in terms of
location. It is generally supported by Comparables 1,2 and 4 . The price per unit generally supports the above conclusion.

RBlum+Associates

## VII. VALUE AS IMPROVED BY SALES COMPARISON APPROACH

The most appropriate unit of comparison for commercial properties is price per square foot of gross building area, as this indicator is most often utilized by market participants. Adjustments are typically required for various differences between the subject property and the comparables, such as location, quality and condition of improvements, floor area ratio, and changes in market conditions since the date of sale. The comparable sales are adjusted and weighed accordingly to estimate the as-is market value of the subject property. Gross building area of 13,271 square feet, which includes the mezzanine area, is used for valuation.

The table on the following page lists the recent sales of properties considered similar to the subject. The comparables are further discussed in the following paragraphs.

## A. Comparable Building Sales

Comparable 1 is the partial two-story building located at 544 Bryant Street in San Francisco. The wood frame building contains approximately 5,200 square feet and was built in 1906. The building is divided and fully leased to two tenants. Black Hammer Brewing occupies 3,200 square feet of ground level space. Jumbo Shrimp Inc., a full service advertising and marketing agency, occupies 2,000 square feet of ground floor and second floor space which is built out as office. Both leases expire in 2019 and have one option remaining. Total site area is 4,800 square feet, indicating a floor area ratio of 110 percent.

In February 2017, 888 Bryant, LLC purchased this property from Luk Shao Lanm Lun for $\$ 3.4$ million, or $\$ 654$ per square foot of building area. Based on reported contract rent, less vacancy and reported expenses, the indicated capitalization rate was 3.4 percent. Reportedly, the contract rents were below market.

Comparable 2 is the one-story plus mezzanine building located at 1101 Geary Boulevard, at the southwest corner of Van Ness Avenue, in San Francisco. The building contains approximately 6,000 gross square feet, including mezzanine area used for restaurant seating. The wood frame building was built in 1900. The building is improved and operated as Tommy's Joynt restaurant. Total site area is 4,118 square feet, indicating a floor area ratio of 150 percent.

In August 2015, Apple Annie, LLC purchased this property from Tommy's Joynt, LLC for $\$ 3,968,000$, or $\$ 661$ per square foot of gross building area. The price excludes the reported allocation of $\$ 266,000$ paid for the business. According to the listing agent, the buyer intends to continue operating the existing restaurant. Based on estimated market rent for the building, less vacancy and typical expenses, the indicated capitalization rate is 5.0 percent.

Comparable 3 is the sale of the building located at $5084^{\text {th }}$ Street in San Francisco. The property is improved with a one-story plus mezzanine, concrete building that was built in

|  | COMPARABLE BUILDING SALES <br> Appraisal of 772 Pacific Avenue San Francisco, California |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. Location | Sale <br> Date | BIdg SF <br> Land SF <br> FAR | Sale <br> Price | Price per Sq.Ft <br> Bldg Area | NOI NOIISF OAR | Cons. Type Year Built Stories Parking | Grantor/ Grantee Doc\# |
| 1544 Bryant St. San Francisco APN: 3762-018 | $2 / 17$ | $\begin{aligned} & 5,200 \mathrm{SF} \\ & 4,800 \mathrm{SF} \\ & \text { 1.1 FAR } \end{aligned}$ | \$3,400,000 | \$654 | $\begin{array}{r} \$ 116,297 \\ \$ 22,36 \\ 3.4 \% \end{array}$ | Wood Frame 1906 Partial 2 Story No Parking | Luk Shao Lanm Lurl 888 Bryant, LLC \#404106 |
| 21101 Geary Blvd San Francisco APN: 0714-001 | $8 / 15$ | $\begin{gathered} 6,000 \mathrm{SF} \\ 4,118 \mathrm{SF} \\ 1.5 \mathrm{FAR} \\ \text { mezz.) } \end{gathered}$ | \$3,968,000 (1) | \$661 | $\begin{array}{r} \$ 199,044 \\ \$ 33.17 \\ 5.0 \% \end{array}$ | $\begin{gathered} \text { Wood Frame } \\ 1900 \\ 1 \text { Story + Mezz. } \\ \text { No Parking } \end{gathered}$ | Tommy's Joynt, LLC/ Apple Annie, LLC \#105565 |
| 3508 4th St. <br> San Francisco APN: 3777-002 | 3/14 | $\begin{aligned} & 9,900 \mathrm{SF} \\ & 5,700 \mathrm{SF} \\ & 1.7 \mathrm{FAR} \end{aligned}$ | \$4,300,000 | \$434 | $\begin{gathered} \$ 276,450(2) \\ \$ 27.92 \\ 6.4 \% \end{gathered}$ | Reinf. Concrete 1925/Renov. 2008 <br> 1 Story + Mezz No Parking | Paul fitume, LLC (et ali) 508 Fourth Street, LLC \#858395 |
| 4933 Clement St. San Francisco APN: 1442-048 | 1/14 | $\begin{gathered} 9,000 \mathrm{SF} \\ 4,500 \mathrm{SF} \\ 2.0 \mathrm{FAR} \end{gathered}$ | \$2,350,000 | \$261 | $\begin{gathered} \$ 149,283(2) \\ \$ 16.59 \\ 6.4 \% \end{gathered}$ | Wood Frame 1982 <br> 2 Story No Parking | Byron Chew/ Chinese Community Health Plain $\# 825900$ |
| 5644 Broadway San Francisco APN: 0146-006 | 6/13 | $\begin{gathered} \text { 45,000 SF } \\ \text { 9,453 SF } \\ \text { 4.8 FAR } \\ \text { bsmt.) } \end{gathered}$ | \$8,500,000 | \$189 | Vacant | Reinf. Concrete 1984 <br> 4 Story + Bsmt. No Parking | Goldman Holdings, Inc./ 644 Broadway, LLC \#673206 |
| **SUB.JECT** | Escrow | $\begin{gathered} 13,271 \mathrm{SF} \\ 9,219 \mathrm{SF} \\ 1.4 \mathrm{FAR} \end{gathered}$ | \$5,000,000 | \$377 |  | $\begin{gathered} \text { Reinf. Brick } \\ 1919 \\ 1 \text { Story + Mezz. } \\ \text { No Parking } \end{gathered}$ |  |

(1) Excludes reported allocation of $\$ 266,000$ for business.
(2) NOI includes market rent for vacant space.

COMPARABLE BUILDING SALES MAP


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1925 as a warehouse and converted to a restaurant in 2008. Total building area at the time of sale was 9,900 square feet. Total site area is 5,700 square feet, indicating a floor area ratio of 174 percent. The building is T-shaped and has entrances along $4^{\text {th }}$ Street and Bryant Street. The building was renovated and owner occupied by the seller as Orson restaurant. The building includes vaulted ceilings with skylights, two kitchens on upper and lower floors, dry storage, offices, bar and seating areas. Reportedly, the mezzanine area is 4,200 square feet and includes seating, bar area and kitchen. The building has an elevator.

In March 2014, 508 Fourth Street, LLC purchased this property from Paul Hume, LLC (et al) for $\$ 4,300,000$, or $\$ 434$ per square foot of building area. According to the listing agent, the buyer negotiated the sale price in 2012 as part of a lease option to facilitate SBA financing. The lease term was two years and the broker could not recall the lease rate. The asking lease rate during the marketing of the property was $\$ 300,000$, triple net, or $\$ 30.30$ per square foot per year. Reportedly, the buyer remodeled the space for their restaurant known as Drake Lounge, Bar and Restaurant. Based on the reported asking rent, less vacancy and typical expenses, the indicated capitalization rate is 6.4 percent. According to the listing agent, the buyer was trying to lease the property at an asking rent of $\$ 75.00$ per square foot, industrial gross.

Comparable 4 is the sale of the building located at 933 Clement Street in San Francisco. The property is improved with a two-story, wood frame building that was built in 1982 and improved as a restaurant. Total gross building area is 9,000 square feet. Total site area is 4,500 square feet, indicating a floor area ratio of 200 percent. The building is leased to a restaurant on a month to month basis at below market rent.

In January 2014, Chinese Community Health Plan purchased this property from Byron Chew for $\$ 2,350,000$, or $\$ 261$ per square foot of building area. According to the listing agent, the buyer intends to renovate and convert the building to a health clinic. Reported renovation costs were estimated to be $\$ 250$ per square foot, excluding equipment. Based on estimated market rent, less vacancy and typical expenses, the indicated capitalization rate is 6.4 percent. According to the listing agent, the value of the property has increased since this sale due to improving market conditions. The buyer will continue leasing the property to the restaurant during the entitlement process.

Comparable 5 is the property located at 644 Broadway in San Francisco. The improvements consist of a four-story, reinforced concrete building that was built in 1984. The building contains approximately 45,000 square feet, including usable basement. The improvements are situated on a 9,453 square foot site, indicating a floor area ratio of 476 percent. According to the listing agent, the seller had previously owner occupied the property. At the time of sale the building was improved with a 437 seat movie theater in the basement, a large restaurant occupying the ground, second and third floors, and office space on the fourth floor. The building was vacant at the time of sale.

In June 2013, 644 Broadway, LLC purchased this property from Goldman Holdings, Inc. for $\$ 8.5$ million, or $\$ 189$ per square foot of building area, including usable basement. The
buyer has renovated the building into the China Live complex, which is a marketplace which houses several retail, restaurant, theater and office tenants. Renovation costs and lease terms were not disclosed.

## B. Analysis and Value Conclusion

The comparables indicate a range of unit values between $\$ 189$ and $\$ 654$ per square foot of building area. After adjustment, an appropriate unit value can be concluded for the subject property.

Comparables 1 and 2 indicated the highest prices at $\$ 654$ and $\$ 661$ per square foot. Comparable 1 is a one- and partial two-story building which houses a brewery and an advertising agency. Negative adjustment is warranted for condition, size, and the comparable's slightly lower FAR. No adjustment is made for location.

Comparable 2 is the mid-2015 sale of a one-story plus mezzanine restaurant building located on the corner of Van Ness Avenue and Geary Street. The sale price purportedly excluded the existing business. Negative adjustment is warranted for the subject's larger size and inferior location. The condition of the comparable is fairly similar. A lower unit value is concluded for the subject based on this sale.

The low end of the range was indicated by Comparables 4 and 5 at $\$ 261$ and $\$ 189$ per square foot.

Comparable 4 is the sale of a large two-story restaurant building on Clement Street which was purchased for conversion to an office use. The price in 2014 was $\$ 261$ per square foot. Positive adjustment is warranted for location, market conditions, and the subject's lower FAR. This is in spite of its larger size. A higher unit value is concluded based on this sale.

Comparable 5 is the 2013 sale of a large multi-story on Broadway at the border of Chinatown which was purchased for $\$ 189$ per square foot of building area. This property has been renovated into the China Live complex. Positive adjustment is warranted for location, FAR, market conditions and functional utility. A much higher unit value is concluded for the subject based on this sale.

Comparable 3 is the sale of a one-story plus mezzanine building on $4^{\text {th }}$ Street which sold in early 2014 for $\$ 434$ per square foot. The property was superior in terms of condition at the time of sale. Negative adjustment for condition is partially offset by positive adjustment for the subject's lower FAR and market conditions. These factors are largely offsetting but a lower unit value is concluded for the subject based on this sale.

The subject property is a very large restaurant on two levels. It is in average to below average condition and is fully leased for several more years. At the end of the lease term, it is likely that significant renovations will be required, particularly if the current tenant vacates. A higher unit value is concluded based on Comparables 4 and 5. A much lower
unit value is concluded based on Comparables 1 and 2 . A lower unit value is concluded based on Comparable 3.
Based on the comparables, and considering the attributes of the subject property, a unit value of $\$ 350$ per square foot of total building area, including mezzanine, is concluded.

13,271 Square Feet $X \quad \$ 350 / \mathrm{SF} \quad=\quad \$ 4,644,850$
Rounded:
$\$ 4,600,000$
R.BumAAssociates

## VIII. RECONCILIATION AND FINAL VALUE CONCLUSION

The market values indicated by the approaches used in this assignment are as follows:
Land Value:
$\$ 5,400,000$
Sales Comparison Approach:
$\$ 4,600,000$
The land value was based on recent land sale activity. Most of the sales were not located in the Chinatown area. There is minimal land available in this neighborhood as it is fully built out and many historic buildings would preclude demolition. This approach is considered reliable and given the size of the subject site and the condition and utility of the existing building, redevelopment of the site is considered to be highly probable in the foreseeable future.

The Sales Comparison Approach used recent building sales in the area and drew comparisons to the subject property. The comparables were related to the subject on a price per square foot basis with adjustments made for various factors. This approach is considered a reliable indicator for the property as improved.

Although a formal Income Approach is not completed, the property is also considered informally on an Income basis. As discussed earlier in this report, the current rental income from the property is $\$ 22,500$ per month, or $\$ 270,000$ per year. This rental rate is equivalent to $\$ 20.35$ per square foot per year. This rate is fairly low as compared to smaller restaurants in the Chinatown area. However, given the large size of the restaurant, and the mezzanine area which lacks ADA accessibility, as well as the condition of the building, it is considered to be reasonably marketoriented. It is also considered to be only sustainable long term with a significant investment in the improvements, some of which would likely have to be funded by the lessor.

The lease is essentially triple net with the lessor having only some structural maintenance responsibilities. Applying a five percent vacancy factor and four percent for non-reimburseable expenses and reserves, the net operating income is approximately $\$ 246,240$ per year. Based on the concluded land value above, which is the final concluded value of the property, this is equivalent to a capitalization rate of 4.6 percent. This is a high return on land value, and is considered to be excellent carrying income until the property is redeveloped. It is toward the low to middle of the range indicated by the Comparable sales at 3.4 to 6.4 percent. If a capitalization rate were to be derived from the comparables, considering the attributes of the property a higher capitalization rate would be concluded which would indicate a lower value most likely in line with the Sales Comparison Approach conclusion (implied 5.4 percent rate). This rate of return is considered to add support to the concluded value from this appraisal.

The land value is approximately 17.4 percent higher than the value as improved by the Sales Comparison Approach. The land value is given more weight, and is further supported by the additional Income Approach analysis above. A final value at the land value indicator is concluded. No deduction is made for the demolition cost of the improvements. Most land sales have older
buildings which will require demolition, and the subject improvements are generating rent which will offset much of the demolition cost.
Based on the research and analysis contained in this report and subject to the assumptions and limiting conditions contained herein, it is the opinion of the appraiser that the market value of the leased fee interest in the subject property, as of April 12, 2017, is:

## FIVE MILLION FOUR HUNDRED THOUSAND DOLLARS

(\$5,400,000)
It is our opinion that the above value could be achieved within a 12 -month exposure period.
ADDENDA

## stewart title

Stewart Title Guaranty Company Commercial Services (SF) 2850 Cordelia Road, Suite 100 Fairfield, CA 94534
(707) 439-7500 Phone
(916) 313-3284 Fax
mperkins@stewart.com

# PRELIMINARY REPORT 

Order No. : 17000300056
Title Unit No. $: 30$
Your File No.
Buyer/Borrower Name : City and County of San Francisco
Seller Name : Shew Family Trust
Property Address: 772 Pacific Avenue, San Francisco, CA 94133
In response to the above referenced application for a Policy of Title Insurance, Stewart Title Guaranty Company Commercial Services (SF) hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Stewart Title Guaranty Company Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referenced to as an Exception on Schedule B or not excluded from coverage pursuant to the printed Schedules, Conditions, and Stipulations of said Policy forms.
The printed Exceptions and Exclusions from the coverage and Limitations on covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limits of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.
Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters, which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report, (and any supplements or amendments thereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance a binder or commitment should be requested.

Dated as of February 13, 2017 at 7:30 a.m.
Michi A. Perkins, Title Officer
When replying, please contact: Leticia Colon, Escrow Officer
Stewart Title Guaranty Company - Commercial Services
100 Pine Street, Suite 450
San Francisco, CA 94111-5106
(800) 366-7839

## PRELIMINARY REPORT

The form of Policy of Title Insurance contemplated by this report is:
® CLTA Standard Coverage Policy
$\square$ CLTA/ALTA Homeowners Policy
ㅁ 2006 ALTA Owner's Policy

- 2006 ALTA Loan PolicyALTA Short Form Residential Loan Policy
$\square$


## SCHEDULE A

The estate or interest in the land hereinafter described or referred to covered by this report is:
Fee Simple
Title to said estate or interest at the date hereof is vested in:
Robert Calvin Yick and Andy Ting, trustees of the Shew Yick Trust One under agreement dated October 13. 1980, as to an undivided $50 \%$ interest; Richard Tong Surviving Trustee of the Robert Yick NonExempt Assets Trust under agreement dated October 13, 1980, as to an undivided 39\% interest; and Richard Tong Surviving Trustee of the Robert Yick Trust Two under agreement dated October 13, 1980. as to an undivided $11 \%$ interest.

## LEGAL DESCRIPTION

The land referred to herein is situated in the State of California, County of San Francisco, City of San Francisco and described as follows:

Commencing at a point on the Northerly line of Pacific Avenue, distant thereon 68 feet Easterly from the Easterly line of Stockton Street; running thence Easterly and along said line of Pacific Avenue 69 feet $5-1 / 2$ inches; thence at a right angle Northerly 117 feet 6 inches; thence at a right angle Westerly 15 feet $8-1 / 2$ inches; thence at a right angle Northerly 20 feet; thence at a right angle Westerly 53 feet; thence at a right angle Southerly 28 feet 9 inches; thence at a right angle Westerly 9 inches; thence at a right angle Southerly 108 feet 9 inches to the point of commencement.

Being a part of 50 Vara Lot No. 89.
Assessor's Lot 015 Block 0161
(End of Legal Description)

## SCHEDULE B

At the date hereof, exceptions to coverage in addition to the printed exceptions and exclusions contained in said policy or policies would be as follows:

## Taxes:

A. Property taxes, which are a lien not yet due and payable, including any assessments collected with taxes, to be levied for the fiscal year 2017-2018.
B. The lien of supplemental taxes, if any, assessed pursuant to the provisions of Chapter 3.5 (commencing with Section 75) of the revenue and taxation code of the State of California.
C. Supplementing Notice of Special Tax Lien of Community Facilities District No: 90-1 of the San Francisco Unified School District as recorded July 5, 1990, giving notice of a Special Assessment to be paid with the property taxes.

Further information may be obtained by contacting: San Francisco Unified School District, 135 Van Ness Avenue, San Francisco, CA 94102 Attn: Hilda Green Phone: (415) 241-6480

## Exceptions:

1. Matters contained in that certain document entitled "Parapet Agreement" dated April 16, 1985, executed by and between Robert \& Shaw Yick Trust and City and County of San Francisco, Dept. of Public Works recorded April 16, 1985, Instrument No. D632546, Book D821, Page 557, of Official Records.

Reference Is hereby made to said document for full particulars
2. Conditions and restrictions as set forth in a document recorded by the City and County of San Francisco, Department of Public Works.

| Type of Permit: | Minor Sidewalk Encroachment |
| :--- | :--- |
| Recorded: | October 23, 2008, Instrument No. 2008-1670276-00, Reel J753, |
|  | Image 0158, of Official Records |

Reference is made to said document for full particulars.
3. Trust Deed, Security Agreement and Assignment of Rents and Leases (Including Fixture Filing Under Uniform Commercial Code) California Real Estate, to secure an indebtedness in the amount shown below, and any other obligations secured thereby:

Amount
: \$200,000.00
Dated : September 19, 2012
Trustor : Shew Yick Trust One Under Agreement dated October 13, 1980 a(an) California Revocable Trust; Robert Yick Non-Exempt Assets Trust Under Agreement dated October 13, 1980 a(an) California Irrevocable Trust; and Robert Yick Trust Two Under Agreement dated October 13, 1980 a(an) California Irrevocable Trust
Trustee : U.S. Bank Trust Company, N.A.
Beneficiary
: U.S. Bank N.A.
Recorded
: October 03, 2013 as Instrument No. 2012-J515352-00, of Official Records
Loan No.
: 6517500964
4. Any lien or right to a lien, for services, labor, or material heretofore or hereafter furnished, imposed by law and not shown by the Public Records.
5. Any and all unrecorded leases.
6. Any facts, rights, interests or claims which are not disclosed by the public records but which could be ascertained by making inquiry of the parties in possession of the herein described land.
7. Any easements, liens (including but not limited to any Statutory Liens for labor or materials arising from any on-going or recently completed works of improvement), encumbrances, facts, rights, interest or claims which are not shown by the public records but which could be ascertained by an inspection of the herein described land.
8. Discrepancies, conflicts in boundary lines, shortages in area, encroachments or any other facts which a correct survey of the herein described land would disclose which are not shown by the public records and the requirement that said survey meets with the minimum standards for ALTA/ NSPS land title surveys.

If ALTA Survey is obtained, said ALTA survey needs to be certified to Stewart Title Guaranty Company.
9. The requirement that this Company be provided with a suitable Owner's Affidavit.
10. The Company reserves the right to make additional exceptions and/or requirements upon review of the Owner's Affidavit.

## NOTES AND REQUIREMENTS

A. Property taxes for the fiscal year 2016-2017 shown below are paid. For proration purposes the amounts are:
1st Installment . : $\$ 17,926.44$
2nd Installment : \$17,926.44
Assessors Lot/Block : Lot 015 Block 0161
Code Area : 01-000
B. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:
none
C. This report is preparatory to the issuance of an ALTA loan Policy. We have no knowledge of any fact which would preclude the issuance of the policy with CLTA Endorsement Forms 100 and 116 and if applicable, 115 and 116.2 attached.
D. When issued, the CLTA Endorsement Form 116 or 116.2 , if applicable will reference $a(n)$

Commercial Property, 772 Pacific Avenue, San Francisco, CA 94133
$E$. The charge for a policy of title insurance, when issued through this title order, will be based on the basic rate.
F. The map attached, if any, may or may not be a survey of the land depicted hereon. Stewart Title expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.
G. A Preliminary Change of Ownership Report must be completed by the transferee (buyer) prior to the transfer of property in accordance with the provisions of Section 480.3 of the Revenue and Taxation Code. The Preliminary Change of Ownership Report should be submitted to the recorder concurrent with the recordation of any document effecting a change of ownership. If a document evidencing a change of ownership (i.e. Deed, Affidavit-Death Joint Tenant) is presented to the recorder for recording without a preliminary change of ownership report, the recorder may charge an additional \$20.00
H. If your property is in San Francisco, it is the requirement of the City and County of San Francisco that a Transfer Tax affidavit to be completed and signed by the Grantor for each deed submitted for recording. This is an addition to a Preliminary Change of Ownership Report.
I. In addition to County Transfer Tax, any conveyance of the herein described property may be subject to a City Transfer and/or Conveyance Tax, as follows.

| Alameda | $\$ 12.00$ per thousand |
| :--- | :--- |
| Albany | $\$ 11.50$ per thousand |
| Berkeley | $\$ 15.00$ per thousand |
| Culver City | $\$ 4.50$ per thousand |
| Emeryville | $\$ 12.00$ per thousand |
| Hayward | $\$ 4.50$ per thousand |
| Los Angeles | $\$ 4.50$ per thousand |
| Mountain View | $\$ 3.30$ per thousand |
| Oakland | $\$ 15.00$ per thousand |
| Palo Alto | $\$ 3.30$ per thousand |


| Petaluma | \$2.00 per thousand |
| :---: | :---: |
| Piedmont | \$13.00 per thousand |
| Pomona | \$2.20 per thousand |
| Redondo Beach | \$2.20 per thousand |
| Richmond | \$7.00 per thousand |
| Riverside | \$1.10 per thousand |
| Sacramento | \$2.75 per thousand |
| San Leandro | \$6.00 per thousand |
| City and County of San Francisco | Up to $\$ 250,000=\$ 5.00$ per thousand $\$ 250,000$ to $\$ 1,000,000=\$ 6.80$ per thousand $\$ 1,000,000$ to $\$ 5,000,000=\$ 7.50$ per thousand $\$ 5,000,000$ to $10,000,000=\$ 20.00$ per thousand Above $\$ 10,000,000=\$ 25.00$ per thousand (Do not add the additional $\$ 1.10$ for County Tax, it is included) |
| San Jose | \$3.30 per thousand |
| San Mateo | \$5.00 per thousand |
| San Rafael | \$2.00 per thousand |
| Santa Monica | \$3.00 per thousand |
| Santa Rosa | \$2.00 per thousand |
| Vallejo | \$3.30 per thousand |
| Woodland | \$1.10 per thousand |

Additional Requirements for "Short Sale" Transactions in which a lender will accept less than the outstanding balance of its loan as full satisfaction of the obligation:

The Company will require, prior to the issuance of a policy of title insurance, evidence that the firs position trust deed holder has received and acknowledged all payments to be made to subordina position lien holders, regardless of whether such payments are to be made from proceeds or fron contributions by real estate brokers and/or buyers in the subject transaction, or from other third-p sources. Evidence shall include but not be limited to: (a) a written demand from the first-position deed holder acknowledging and approving payments to subordinate-position lien holders from proceeds and otherwise; or (b) a supplemental letter or amended demand from the first-position I holder acknowledging payments to be made to subordinate lien holders from sources other than proceeds (including broker commissions and additional buyer deposits).

## CALIFORNIA "GOOD FUNDS" LAW

California Insurance Code Section 12413.1 regulates the disbursement of escrow and sub-escrow funds by title companies. The law requires that funds be deposited in the title company escrow account and available for withdrawal prior to disbursement. Funds received by Stewart Title Guaranty Company Commercial Services (SF) via wire transfer may be disbursed upon receipt. Funds received via cashier's checks or teller checks drawn on a California Bank may be disbursed on the next business day after the day of deposit. If funds are received by any other means, recording and/or disbursement may be delayed, and you should contact your title or escrow officer. All escrow and sub-escrow funds received will be deposited with other escrow funds in one or more non-interest bearing escrow accounts in a financial institution selected by Stewart Title Guaranty Company Commercial Services (SF). Stewart Title Guaranty Company Commercial Services (SF) may receive certain direct or indirect benefits from the financial institution by reason of the deposit of such funds or the maintenance of such accounts with the financial institution, and Stewart Title Guaranty Company Commercial Services (SF) shall have no obligation to account to the depositing party in any manner for the value of, or to pay to such party, any benefit received by Stewart Title Guaranty Company Commercial Services (SF). Such benefits shall be deemed additional compensation to Stewart Title Guaranty Company Commercial Services (SF) for its services in connection with the escrow or sub-escrow.

If any check submitted is dishonored upon presentation for payment, you are authorized to notify all principals and/or their respective agents of such nonpayment.

## EXHIBIT "A"

## LEGAL DESCRIPTION

Order No.: 17000300056
Escrow No.: 17000300056
The land referred to herein is situated in the State of California, County of San Francisco, City of San Francisco and described as follows:

Commencing at a point on the Northerly line of Pacific Avenue, distant thereon 68 feet Easterly from the Easterly line of Stockton Street; running thence Easterly and along said line of Pacific Avenue 69 feet $5-1 / 2$ inches; thence at a right angle Northerly 117 feet 6 inches; thence at a right angle Westerly 15 feet $8-1 / 2$ inches; thence at a right angle Northerly 20 feet; thence at a right angle Westerly 53 feet; thence at a right angle Southerly 28 feet 9 inches; thence at a right angle Westerly 9 inches; thence at a right angle Southerly 108 feet 9 inches to the point of commencement.

Being a part of 50 Vara Lot No. 89.
Assessor's Lot 015 Block 0161
(End of Legal Description)

## COMPARABLE BUILDING SALES



Comparable 1-544 Bryant Street


Comparable 3-508 4 $^{\text {h }}$ Street


Comparable 2-1101 Geary Boulevard


Comparable 4-933 Clement Street

## COMPARABLE BUILDING SALES



# QUALIFICATIONS OF RONALD BLUM, MAI, AI-GRS 

California Certified General Real Estate Appraiser No. AG009958

## EXPERIENCE

Mr. Blum is the Principal and Founder of R. Blum and Associates (RBA), a new firm providing commercial real estate appraisal and consulting services. From 1986 to 2014, he worked for the firm of Carneghi-Blum \& Partners, Inc. and was Vice President and Managing Partner of their San Francisco office. His responsibilities included supervising a staff of 10 appraisers and researchers. Clients include financial institutions, government agencies, law firms, development companies and individuals.

Mr. Blum has completed a wide variety of valuation and evaluation analyses. He has appraised most urban property types including office buildings, retail centers, hotels, residential projects, industrial parks and a variety of development sites. Mr. Blum also specializes in unusual urban properties. Appraisal assignments have included performing arts theaters, former military bases, college dormitories, schools, live/work lofts, churches, athletic clubs, ship-repair facilities, medical offices and mortuaries. Market feasibility, value impact and highest and best use studies have also been completed for a variety of property types and geographic locations.

In the course of his real estate appraisal practice, Mr. Blum has provided litigation support and served as an expert witness in various courts. He also acts as an arbitrator in resolving matters of real estate values, rents and related issues and has testified as an expert in arbitration hearings. He has been qualified as a real estate expert and provided testimony in the Superior Courts of San Francisco and Contra Costa Counties, United States Bankruptcy Court, and United States Tax Court.

## EDUCATION

Master of Science Degree in Real Estate Appraisal and Investment Analysis
University of Wisconsin - Madison, 1986
Bachelor of Business Administration Degree in Finance
University of Wisconsin - Madison, 1984
Successful completion of all professional appraisal courses offered by the Appraisal Institute as a requirement of membership

Continued attendance at professional real estate lectures and seminars

## SPEAKING ENGAGEMENTS

"Market Rent Arbitration Principles for Real Estate Leasing Professionals." Presentation to San Francisco office of CRESA, commercial real estate brokerage specializing in tenant representation, 2015.
"San Francisco Commercial and Multi-family Market Overview." Presentation to Board of Directors of First Republic Bank, 2014
"The Definition of Market Value and Its Implication for Corporate Real Estate Acquisition." Presentation to national meeting of Kaiser Permanente Real Estate Executives, Sonoma California, 2004

Organized and Moderated the panel discussion: Unreinforced Masonry Buildings (UMBs) and the Americans with Disabilities Act (ADA), Appraisal Institute San Francisco Bay Area Fall Conference, 1992

## PROFESSIONAL AFFILIATION

Appraisal Institute - MAI Designation No. 10381, Appraisal Institute - AI-GRS Designation
Continuing Education Requirements Complete
STATE CERTIFICATION
State of California Certified General Real Estate Appraiser No. AG009958
Certified through October 30, 2018


# Mayors Office of Housing and Community Development <br> City and County of San Francisco 

Edwin M. Lee
Mayot
Olsón Lee
Director

April 4,2017
John Updike
Director of Real Estate
City \& Cóunty of San Francisco
25 Van Ness, Suite 400
San Frañcisco, CA 94102
Re 772 Pacific Acquisition
Dear Mr: Updike:
The Mayor's Office of Housing and Community Development (MOHCD) supports the purchase of 772 Pacific from the Shew Family Trüst for affordable housing development. 772 Pacific is in the Chinatown Residential Neighborhood Commercial zoning district: The site was previously operated an auto garages as early as 1919; before being converted to its current restaurant use in 1971. MOHCD anticipates development of the site as permanently affordable housing with approximately 60 units, subject to further analysis.

MOHCD is in reeeipt of the following documents and information related to 772 Pacific:

1) Purchase and Sale Agreement
2) Preliminary Title Report
3) San Francisco Property Information Map
4) Phase 1 Report
5) UST Visuál Tnspection Repoit
6) UST Assessment, indicating presence of an underground fuel storage tank installed in 1953
7) New Asia Restaurant Lease (through 12/31/21)

Bäsed upon our review of the materials provided, the Site is suitable for affordable hoousing development and meets the City's requirements for aland acquisition by the City.

Conditions related to the land acquisition nuclude the following, without limitation:

1) Fee title interest to the Site must be conveyed clear of all title exceptions except those are indicated in the title teport dated February 23, 2017.

1 South Van Ness Ayenue-Fifth Floor, San Francisco, CA 94103
Phone: (415) 701-5500 Fax: (415) 701-5501 TDD: (415) 701-5503 * www.sfmohedorg
2) MOHCD ackowledges the preesence of the UST, a recognized envitonnental condition (REC), cost of removal of which will be included as part of the anticipated future development of the site as affordable housing:
3) The tenancy may be eligible for relocation benefits, and the funding source for satd benefits, if applicable, would be the rental reventies post-acquisition.
4) Real Estate will manage the asset in accordance with the terms of an appropriate MOU to: be negotiated between Real Estate and MOHCD until such time as the tenant has vacated the prenrises.
5) The City"s acceptance of the Ste is conditioned on a finding of consistency with the General Plan and approval of the conveyance by the Board of Supervisors and the Mayor, in their respective sole diseretion:

Any future financing from MOHCD appears to be within our programmatic parameters for multifamily lending Any MOHCD financing would be to fund constiuction work and eligible costs altributable to the project on terms and conditions satisfactory to MOHCD; and will be subject to availability of funds, compliance with funding requirements, Citywide Affordable: Housing Loan Committee approval, execution of all necessaity legal documents and any other special tems and conditions related to this project. Therefore, allowing the tenant to remain until the natural teimination of their lease would be acceptable to MOHCD.

Sincerely yours,


Olsontee
cc: Sandi Levine, Department of Real Estate Johin Rahaim, Kate Coninor, Carly Grob, Department of City Planning


RE: $\quad$ Approval of Below Fair Market Value Purchase of Real Property Located at 772 Pacific Avenue for an Affordable Housing Project
DATE: May 2, 2017
Attached for introduction to the Board of Supervisors is a resolution authorizing the Real Estate Division, on behalf of the Mayor's Office of Housing and Community Development, to acquire Real Property located at 772 Pacific Avenue for use in constructing affordable housing for San Franciscans.

Please note that this legislation is co-sponsored by Supervisor Peskin.
I respectfully request that this item be heard in Budget \& Finance Committee on May $18^{\text {th }}$ and sent forward as a Committee Report to the full Board on May 23, 2017.

Should you have any questions, please contact Mawuli Tugbenyoh (415) 554-5168.


FORM SFEC-126:
NOTIFICATION OF CONTRACT APPROVAL
(S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.)

| Name of City elective officer(s): <br> Members, Board of Supervisors | City elective office(s) held: <br> Members, Board of Supervisors |
| :--- | :--- |



This contract was approved by (check applicable):
$\square$ the City elective officer(s) identified on this form
$\square$ a board on which the City elective officer(s) serves: San Francisco Board of Supervisors Print Name of Board
$\square$ the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits

Print Name of Board

| Filer Information (Please print clearly.) | Contact telephone number: <br> $(415) 554-5184$ |
| :--- | :--- |
| Name of filer: <br> Angela Calvillo, Clerk of the Board | E-mail: <br> Board.of.Supervisors@sfgov.org |
| Address: <br> City Hall, Room 244, 1 Dr. Carlton B. Goodlett Pl., San Francisco, CA <br> 94102 |  |


[^0]:    ${ }^{1}$ p.24.

[^1]:    ${ }^{2}$ These are generalized estimates to aid in consideration of the possible fiscal impacts of the presence of the UST in this proposal. They are in no way specific to the conditions and circumstances of the property at 772 Pacific Avenue, which have not been fully evaluated. The estimates also do not consider other possible sources of contamination.

[^2]:    *The following provishis apply exceptor good fath exercise by either party of conifactual contitigenc or astatutory right to ternitite wifich can be done unitaterally by netice Tentination of this Contactiby seller shath be effected only after delivety of Notice to
     contingencies In the event that: City does not perforin as Iotied, Selier tinay tein inate this: Contiact Temination of the contract tue to Seller's failure to performecortiactual tetms ot tenove contingences Including Seller's fallure to provide doungents or reports mandated by: thís Contract of other we required by law or Sele efalure o remove a Seller contrugency: shind be effected ody after delivey of a Notice to Reffom to Seller which provles at leaste days to perfom as noticed the the ent that: Selle does not perform as noticed, City may: terminate this Contract Either party may issue a Notice to Perform to sodier than 2 days prion to The confractual deadine The obligation to close escrow prowided is a contractual terim tequitiga Notice to Perform Release of funds (ifany) forn escrow will require mutually conisistent signed instructons fom both cityand Seller or the renderitgof a judicial decision or arbitiaton awaid axthonzagethe release.

    In the event the sale of the Property is not consummated because of a deault under this Agteenent on the part of Seller or fi a Condition Precedent candof be filflled because Selle fidstated such filifilinet by sorie affinative act or negligent omission, City may at its sole election either () terminate this A greement by delixery of notice of terminatianto Sefler; whereupon Seller sliall pay to City anty title, esctow, legal and mspection fees inourred bo City and any other expenses incurred 6 City in connectioi with the periforuance of its die. dillgencereview of the Propertys and neither party shall have any futther nightit of obligations: herewider or (2) conthue this Agreement pending City's action:tor specific perfomance and/or damages herender, includitg; without linitutiont Eity s ests and expenses incurred hereunder;

