



San Francisco Department of Public Health Office of Policy & Planning

September 5, 2017

Presentation Outline

1) Skilled Nursing Bed Rates

2) Skilled Nursing Facility Reimbursement

3) Kindred Facilities in San Francisco

4) Discharges to Skilled Nursing Facilities Out-of-County

San Francisco's Skilled Nursing Bed Rate

SNF Bed Rate = Number of skilled nursing beds

Number of adults 65 and older per 1,000

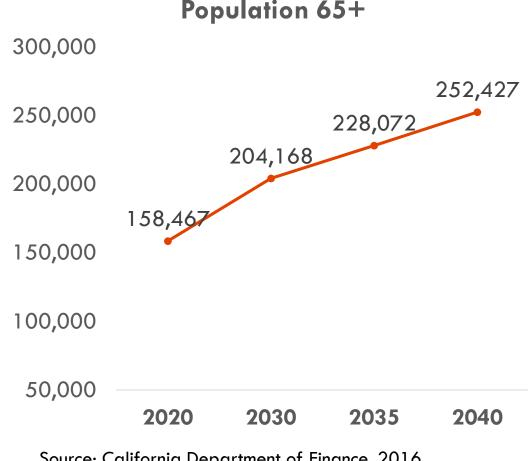
- Currently, San Francisco has 20 skilled nursing beds for every 1,000 adults 65 and older
- If number of SNF beds remains constant, in 2030 San Francisco's bed rate will decrease to 12 beds per 1,000 adults 65 and older

• If San Francisco were to maintain its current bed rate as the population ages, the city would need 4,083 licensed SNF beds by 2030—an increase of 1,644 beds over the current supply

Skilled Nursing Bed Rates (Continued)

Projections are based on three assumptions:

- San Francisco ages as projected
- 2) The number of skilled nursing beds remains constant
- 3) The city wants to keep the same bed rate



Source: California Department of Finance, 2016

Skilled Nursing Facility Reimbursement Rates

Type of Skilled Nursing Care	Skilled Nursing Setting	Medi-Cal	Medicare	
General Skilled Nursing	Hospital-Based	~\$300-\$500/day	~\$500-\$900/day	
	Freestanding	~\$200-\$300/day		
Subacute Care	Hospital-Based	~\$890-\$933/day	>\$900/day	
	Freestanding	~\$400-\$600/day		

Source: California Department of Health Care Services, 2016

Kindred Facilities in San Francisco

Kindred provides
 25% of all SNF
 beds in San
 Francisco

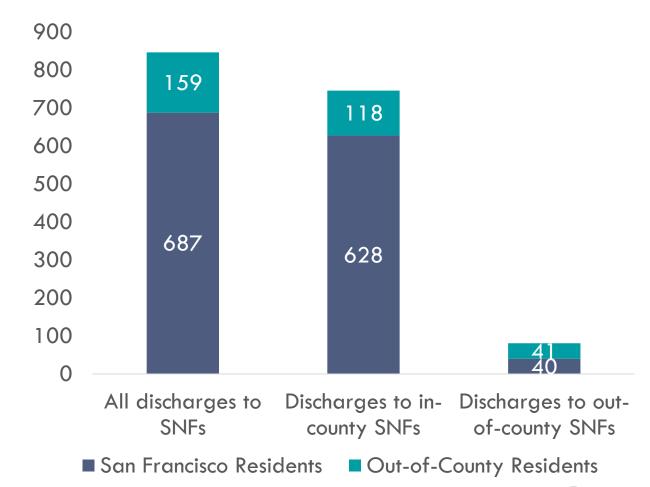
 Three new operators will run Kindred's five facilities in San Francisco

Facility	Beds	Patient Payer Source on December 31, 2015	New Operator	
Kindred Victorian	90	80 Medi-Cal8 Medicare	Providence Group	
Kindred 19th Avenue	140	 120 Medi-Cal 9 Medicare 1 Managed Care 1 Self-Pay 5 Other 	Aspen	
Kindred Golden Gate	120	106 Medi-Cal8 Medicare1 Managed Care3 Self-Pay		
Kindred Tunnell	180	 88 Medi-Cal 30 Medicare 14 Managed Care 15 Private Insurance 4 self-pay 4 Other 	Generations	
Kindred Lawton	68	34 Medicare16 Managed Care5 self-pay	6	

Discharges to SNFs Out-of-County

- SFDPH is requesting data from San Francisco hospitals
- In FY 2016/2017, ZSFG made
 827 discharges to SNFs
 - 746 (90%) of discharges were made to in-county SNFs
 - 81 (10%) of discharges were made to out-of-county SNFs
 - Of the 81 discharges to out-of-county SNFs, 40 were San Francisco residents. This represents 6% of all discharges to SNFs.

Zuckerberg San Francisco General Hospital SNF Discharges, FY 2016/2017



Thank You

9/5/2017