

Committee Item No. 11

Board Item No. \_\_\_\_\_

## COMMITTEE/BOARD OF SUPERVISORS

## AGENDA PACKET CONTENTS LIST

**Committee:** Budget & Finance Committee

Date October 19, 2017

## Board of Supervisors Meeting

Date \_\_\_\_\_

**Cmte. Board**

<input type="checkbox"/>	<input type="checkbox"/>	<b>Motion</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Resolution</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Ordinance</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Legislative Digest</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Budget and Legislative Analyst Report</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Youth Commission Report</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Introduction Form</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Department/Agency Cover Letter and/or Report</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>MOU</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Grant Information Form</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Grant Budget</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Subcontract Budget</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Contract/Agreement</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Form 126 – Ethics Commission</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Award Letter</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Application</b>
<input type="checkbox"/>	<input type="checkbox"/>	<b>Public Correspondence</b>

**OTHER (Use back side if additional space is needed)**

[illegible]

**Completed by:** Linda Wong

Date October 12, 2017

**Completed by:** Linda Wong

Date \_\_\_\_\_

1 [Disposition and Development Agreement - FC Pier 70, LLC - Pier 70 Project]

2  
3 **Resolution approving a Disposition and Development Agreement between the Port and**  
4 **FC Pier 70, LLC, for 28 acres of real property located in the southeast portion of the**  
5 **larger area known as Seawall Lot 349 or Pier 70; adopting findings under the California**  
6 **Environmental Quality Act; adopting findings of consistency with the General Plan, and**  
7 **the eight priority policies of Planning Code, Section 101.1(b); and adopting public trust**  
8 **consistency findings.**

9 NOTE: **Unchanged Code text and uncodified text** are in plain Arial font.  
10 **Additions to Codes** are in *single-underline italics Times New Roman font*.  
11 **Deletions to Codes** are in ~~*strikethrough italics Times New Roman font*~~.  
12 **Board amendment additions** are in double-underlined Arial font.  
13 **Board amendment deletions** are in ~~Arial font~~.  
14 **Asterisks (\* \* \* \*)** indicate the omission of unchanged Code subsections  
15 or parts of tables.

16 WHEREAS, California Statutes of 1968, Chapter 1333 ("Burton Act") and Charter,  
17 Sections 4.114 and B3.581, empower the City and County of San Francisco, acting through  
18 the San Francisco Port Commission ("Port"), with the power and duty to use, conduct,  
19 operate, maintain, manage, regulate and control the lands within Port Commission jurisdiction;  
20 and

21 WHEREAS, The Port owns approximately 72 acres along San Francisco's Central  
22 Waterfront, roughly bounded by Mariposa Street, Illinois Street, 22nd Street, and the San  
23 Francisco Bay known as Pier 70; and

24 WHEREAS, Pier 70 includes an approximately 28-acre area known as the "28-Acre  
25 Site," bounded generally by Illinois Street on the west, 22nd Street on the south, 20th Street  
on the north and San Francisco Bay on the east; and



1 WHEREAS, From 2007 to 2010, the Port conducted a community process that  
2 evaluated the unique site conditions and opportunities at Pier 70 and built a public consensus  
3 for Pier 70's future that nested within the policies established for the Eastern Neighborhoods-  
4 Central Waterfront; and

5 WHEREAS, This process culminated in the Pier 70 Preferred Master Plan, which was  
6 endorsed by the Port Commission in May 2010, and the proposed mixed-use development of  
7 Pier 70 (the "Pier 70 Mixed Use Development Project"); and

8 WHEREAS, In April 2011, by Resolution No. 11-21, the Port Commission awarded to  
9 Forest City Development California, Inc. ("Forest City"), through a competitive process, the  
10 opportunity to negotiate for the development of the 28-Acre Site as a mixed-use development  
11 and historic preservation project (the "28-Acre Site Project"); and

12 WHEREAS, In May 2013, by Resolution No. 13-20, the Port Commission endorsed the  
13 Term Sheet for the 28-Acre Site Project; and

14 WHEREAS, Subsequently, in June 2013, by Resolution No. 201-13, the Board of  
15 Supervisors found the 28-Acre Site Project fiscally feasible under Administrative Code,  
16 Chapter 29 and endorsed the Term Sheet for the 28-Acre Site Project; and

17 WHEREAS, Port staff and FC Pier 70, LLC, an affiliate of Forest City ("Developer"),  
18 have negotiated the terms of the Disposition and Development Agreement ("DDA"), a copy of  
19 which is in Board File No. 170986 and incorporated in this resolution by reference, and related  
20 transaction documents that are incorporated into the DDA and provide the overall road map  
21 for development of the 28-Acre Site Project, including a Financing Plan, an Infrastructure  
22 Plan, an Affordable Housing Plan, a Transportation Plan that includes a Transportation  
23 Demand Management Program, a Workforce Development Plan, an arts program for the use  
24 of the arts building on Parcel E4 (including replacement studio space for the artist community  
25 in the Noonan building), and forms of an interim Master Lease, Vertical Disposition and

1 Development Agreement and Parcel Lease (including applicable lease terms for Historic  
2 Buildings 2, 12 and 21); and

3 WHEREAS, Developer has engaged in an extensive community outreach process that  
4 has included more than 120 community meetings since 2011, including workshops, focus  
5 groups, art events, formal and informal presentations, open houses and site tours; and

6 WHEREAS, Additionally, in 2014, 73% of voters supported Proposition F, the ballot  
7 measure supporting reuse of the area and increasing the height limits for the 28-Acre Site  
8 Project, conditional upon Port Commission approval of a development plan for the 28-Acre  
9 Site Project; and

10 WHEREAS, Developer is an affiliate of Forest City and Forest City Development  
11 Enterprises, Inc., a publicly-traded company with exceptional access to capital, and Port  
12 financial staff have reviewed and confirmed the financial capacity of Developer's parent in  
13 amounts sufficient to satisfy its obligation to fund its obligations under the DDA; and

14 WHEREAS, The parties wish to enter into the DDA substantially in the form in Board  
15 File No. 170986; and

16 WHEREAS, Concurrently with this resolution, the Board of Supervisors has taken or  
17 intends to take a number of other actions in furtherance of the 28-Acre Site Project, including:  
18 (1) approving a trust exchange agreement between the City, acting through the Port  
19 Commission, and the California State Lands Commission ("Exchange Agreement"); (2)  
20 approving amendments to the Planning Code that create the Pier 70 Special Use District  
21 ("Pier 70 SUD") over the 28-Acre Site and the adjacent Illinois Street Parcels and related  
22 amendments to the zoning maps; (3) approving the Development Agreement between the  
23 City and Developer; (4) approving the Design for Development, which provides more detailed  
24 land use controls of the Pier 70 SUD; (5) approving a memorandum of understanding for  
25 interagency cooperation among the Port and other City agencies with respect to approvals

1 related to the subdivision of the 28-Acre Site and construction of infrastructure and other  
2 public facilities; (6) approving formation proceedings for sub-project areas to Project Area G of  
3 City and County of San Francisco Infrastructure Financing District No. 2 and a memorandum  
4 of understanding between the Port and the Assessor, the Treasurer-Tax Collector, and the  
5 Controller regarding the assessment, collection, and allocation of ad valorem and special  
6 taxes to the financing districts; and (7) approving the public offering and disposition of Parcel  
7 K North that is adjacent to the 28-Acre Site; and

8 WHEREAS, Under the DDA and other transaction documents, at full build-out, the 28-  
9 Acre Site Project will include: (1) 1,100 to 2,150 new residential units, including on-site  
10 housing affordable to a range of low- to moderate-income households as described in the  
11 Affordable Housing Plan; (2) between 1 million and 2 million gross square feet of new  
12 commercial and office space; (3) rehabilitation of three significant contributing resources to  
13 the Union Iron Works Historic District; (4) space for small-scale manufacturing, retail, and  
14 neighborhood services; (5) transportation demand management on-site, a shuttle service, and  
15 payment of impact fees to the Municipal Transportation Agency for improved transportation  
16 connections through the neighborhood; (6) 9 acres of new open space, potentially including  
17 active recreation on rooftops, a playground, a market square, a central commons, and  
18 waterfront parks along the shoreline; (7) on-site strategies to protect against sea level rise;  
19 and (8) replacement studio space for artists currently leasing space in the Noonan Building  
20 and a new arts space; and

21 WHEREAS, The DDA governs: (1) Developer's obligations to complete horizontal  
22 development of the 28-Acre Site Project, including entitlements, site preparation, subdivision  
23 and construction work related to streets and sidewalks, public realm amenities (e.g., parks  
24 and open space), public utilities and shoreline improvements (together, "Horizontal  
25 Development"), all to create development parcels and support and protect buildings; and (2)

1 Developer's option to purchase or ground lease at fair market value the majority of  
2 developable lots in the 28-Acre Site for vertical development, all in accordance with all of the  
3 governing land use and entitlement documents, including the Development Agreement, Pier  
4 70 SUD, and Design for Development; and

5 WHEREAS, The DDA also governs Developer's obligations to deliver various public  
6 benefits, including: (1) the rehabilitation of Historic Buildings 2, 12, and 21 in accordance with  
7 the Secretary of the Interior's Standards for the Rehabilitation of Historic Properties; (2) a new  
8 up to approximately 90,000-square-foot arts facility; (3) replacement space for current tenants  
9 of the Noonan Arts Building, which may be incorporated in the arts facility; (4) at least 50,000  
10 square feet of Production, Distribution and Repair space; (5) two on-site child care facilities or  
11 in-lieu child-care fees; (6) 9 acres of new parks and open space; (7) on-site sea level rise  
12 protections and funding for sea level rise improvements along the Port's Bay waterfront; and  
13 (8) affordable housing as described below; and

14 WHEREAS, The DDA includes a Schedule of Performance that includes outside dates  
15 for the completion of public infrastructure, including streets, utilities and parks, preparation of  
16 affordable housing pads, and the development of Historic Buildings 12 and 21 and the Arts  
17 Building; and

18 WHEREAS, The DDA provides the Port with remedies in the event that Developer  
19 does not meet its obligations under the Schedule of Performance or other provisions of the  
20 DDA, including specific performance and termination for material breach; and

21 WHEREAS, The DDA, which is premised on approval of the Pier 70 trust exchange  
22 under the Exchange Agreement, (1) establishes processes to ensure that the Port receives  
23 fair market value for the sale or lease of all option parcels as established by appraisal or  
24 public offerings on the open market; (2) provides for three development parcels to be used for  
25 100% affordable housing development through an agreement with the City that the Port will

1 lease the parcels at below-market rents and the City will apply impact fees payable by  
2 developers of commercial parcels and market-rate housing to development of the affordable  
3 housing sites; (3) provides for the use of nontrust revenue sources in the form of tax  
4 increment and special tax revenues to the extent necessary to make the rehabilitation of three  
5 historic buildings financially feasible; and (4) provides for the Port to be repaid, with interest,  
6 from nontrust revenues for costs of constructing infrastructure and public facilities needed and  
7 desired to support development at the 28-Acre Site; and

8 WHEREAS, The Financing Plan provides that (1) Developer is responsible for funding  
9 all entitlement costs and the costs of constructing Horizontal Development to the extent other  
10 28-Acre Site Project sources are not available, subject to reimbursement; (2) Developer's  
11 costs will be repaid with an 18% market rate of return from a number of potential sources,  
12 including the sale or lease of parcels at fair market value, community facilities district and  
13 infrastructure financing district proceeds, and, at the Port's discretion, Port capital; and (3)  
14 after Developer's costs are repaid, land revenues will be split 55% to the Port and 45% to  
15 Developer; and

16 WHEREAS, The Affordable Housing Plan includes measures to ensure that at least  
17 30% of all residential units produced at the 28-Acre Site and the adjacent Parcel K South are  
18 affordable to low- and moderate-income households, with the following components: (1) 150  
19 or more inclusionary rental units, representing 20% of all on-site rental units; and (2) 320 or  
20 more permanently affordable units in three buildings to be developed by local nonprofits in the  
21 28-Acre Site and Parcel K South; and

22 WHEREAS, The Port will enter into a memorandum of understanding with the Mayor's  
23 Office of Housing and Community Development for developer selection, rent-free leases, and  
24 development of the permanently affordable housing projects on the three sites; and  
25

1       WHEREAS, The Infrastructure Plan includes the conceptual level planning elements of  
2 all the infrastructure systems necessary to serve the Pier 70 SUD and describes Developer's  
3 obligation to complete streets and infrastructure to support development of the 28-Acre Site;  
4 and

5       WHEREAS, The Port's and City's third-party developers will retain certain infrastructure  
6 obligations related to the adjacent Illinois Street Parcels, including the 20th Street Plaza,  
7 Michigan Street, and Irish Hill Park; and

8       WHEREAS, The Transportation Plan requires, among other things, that (1) vertical  
9 developers pay a transportation fee that the Municipal Transportation Agency will use and  
10 allocate for transportation improvements in the area; and (2) Developer, building owners, and  
11 tenants implement a Transportation Demand Management Program designed to reduce 28-  
12 Acre Site Project-related one-way vehicular auto trips by 20%; and

13       WHEREAS, The Workforce Development Plan requires Developer and its contractors  
14 and subcontractors, vertical developers, and tenants to comply with applicable workforce  
15 provisions, including a 30% local hiring commitment, local business enterprise utilization,  
16 participation in the City's "First Source" hiring programs, and up to \$1,000,000 in funding to  
17 support expansion of CityBuild and TechSF training for District 10 residents; and

18       WHEREAS, The Master Lease is a form that sets forth the terms and conditions under  
19 which the Port will lease most of the 28-Acre Site to Developer when it is ready to begin  
20 constructing horizontal improvements, including parks, streets and utilities in accordance with  
21 the DDA; and

22       WHEREAS, Individual development parcels will be removed from the Master Lease  
23 upon completion of the horizontal improvements serving each parcel as they are leased or  
24 sold to vertical developers, and streets and parks will be removed from the Master Lease  
25 upon acceptance by acquiring City agencies; and

1 WHEREAS, The Vertical Disposition and Development Agreement is a form that sets  
2 forth (1) the conditions to a vertical developer's acquisition of the lease or fee interest in each  
3 development parcel within the 28-Acre Site; and (2) applicable Port and City requirements for  
4 constructing the applicable development project; and

5 WHEREAS, The Parcel Lease is a form that sets forth the terms and conditions under  
6 which vertical developers will acquire rights to development parcels that are conveyed by  
7 ground lease rather than deed, and will be modified, as described in the DDA, to address  
8 circumstances unique to (1) the Arts Building expected to be built on Parcel E4 (including  
9 restrictions to allow arts uses and on rent) and (2) Historic Buildings 2, 12, and 21 (including  
10 Port review of construction plans and consistency with Secretary's Standards); and

11 WHEREAS, On August 24, 2017, the Planning Commission (1) reviewed and  
12 considered the Final Environmental Impact Report for the Pier 70 Mixed Use Project ("FEIR")  
13 (Case No. 2014-001272ENV); (2) found the FEIR to be adequate, accurate and objective,  
14 thus reflecting the independent analysis and judgment of the Planning Department and the  
15 Planning Commission; and (3) by Motion No. 19976, certified the FEIR as accurate, complete  
16 and in compliance with the California Environmental Quality Act ("CEQA"), the CEQA  
17 Guidelines, and Chapter 31 of the San Francisco Administrative Code; and

18 WHEREAS, At the same hearing, the Planning Commission approved the Pier 70  
19 Mixed Use Project and in so doing, adopted approval findings under CEQA by Motion No.  
20 19977, including a Statement of Overriding Considerations (the "Pier 70 CEQA Findings"),  
21 and adopted a Mitigation Monitoring and Reporting Program ("MMRP"); and

22 WHEREAS, A copy of the Planning Commission Motions, the Pier 70 CEQA Findings,  
23 and the MMRP are in Board File No. 170930 and may be found in the records of the Planning  
24 Department at 1650 Mission Street, San Francisco, CA, and are incorporated in this resolution  
25 by reference as if fully set forth herein; and

1 WHEREAS, At the same hearing, the Planning Commission, by Resolution No. 19978,  
2 adopted findings that the actions contemplated in this resolution are consistent, on balance,  
3 with the City's General Plan and the eight priority policies of Planning Code, Section 101.1(b)  
4 ("Pier 70 General Plan Consistency Findings"); and

5 WHEREAS, A copy of the Pier 70 General Plan Consistency Findings are in Board File  
6 No. 170864 and incorporated in this resolution by reference; and

7 WHEREAS, On September 26, 2017, by Resolution 17-43, the Port Commission  
8 approved the DDA, finding that the 28-Acre Site Project would be consistent with and further  
9 the purposes of the common law public trust and the statutory trust under the Burton Act  
10 ("Public Trust Findings"); recommended to the Board of Supervisors approval of the DDA;  
11 approved the DDA as the Development Plan under Section 4 of the Union Iron Works Historic  
12 District Housing, Waterfront Parks, Jobs and Preservation Initiative (Proposition F, November  
13 2014); and authorized the Executive Director of the Port, or her designee, to execute the  
14 DDA, subject to Board of Supervisors' approval of the DDA; and

15 WHEREAS, A copy of Port Commission Resolution 17-43 is in Board File No. 170986  
16 and incorporated in this resolution by reference; and

17 WHEREAS, The Board of Supervisors has reviewed the FEIR, the MMRP and the  
18 CEQA Findings, and finds that the approvals before the Board of Supervisors are within the  
19 scope of the FEIR and that no substantial changes in the Pier 70 Mixed Use Project or the  
20 circumstances surrounding the Pier 70 Mixed Use Project have occurred and no new  
21 information that could not have been known previously showing new significant impacts or an  
22 increase in severity in impacts has been discovered since the FEIR was certified; now,  
23 therefore, be it

24 RESOLVED, That the Board of Supervisors adopts the Pier 70 General Plan  
25 Consistency Findings as its own; and, be it



1           FURTHER RESOLVED, That the Board of Supervisors adopts the Pier 70 CEQA  
2 Findings as its own and adopts the MMRP and imposes its requirements as a condition to this  
3 approval action; and, be it

4           FURTHER RESOLVED, That the Board of Supervisors hereby approves the DDA,  
5 adopts the Port Commission's Public Trust Findings as its own, and approves the  
6 development plan described in the DDA as a Development Plan under Section 4 of the Union  
7 Iron Works District Housing, Waterfront Parks, Jobs and Preservation Initiative (Proposition F,  
8 November 2014); and, be it

9           FURTHER RESOLVED, That the Board of Supervisors authorizes the Port's Executive  
10 Director, or her designee, to execute the DDA in substantially the form in Board File No.  
11 170986; and, be it

12           FURTHER RESOLVED, That to the extent that implementation of the DDA involves the  
13 execution and delivery of additional agreements, notices, consents and other instruments or  
14 documents by the Port subject to Board of Supervisors' approval under Charter, Section  
15 9.118, including, without limitation, instruments conveying or leasing development parcels to  
16 vertical developers (such as the Master Lease, Parcel Leases and Vertical Disposition and  
17 Development Agreements) (collectively, "Subsidiary Agreements"), the Port and the Executive  
18 Director, as they may deem necessary or appropriate, in consultation with the City Attorney,  
19 are hereby authorized to enter into all such Subsidiary Agreements so long as the  
20 transactions governed by such Subsidiary Agreements are contemplated in, and comply with  
21 the terms of, the DDA, and with respect to the Master Lease, Parcel Leases and Vertical  
22 Disposition and Development Agreements, are substantially in the form of the Master Lease,  
23 Parcel Lease and Vertical Disposition Agreement attached as Exhibits to the DDA in Board  
24 File No. 170986; and, be it  
25

1 FURTHER RESOLVED, That the Board of Supervisors authorizes all officers,  
2 employees, and agents of the Port and the City to take all steps that they deem necessary or  
3 appropriate, to the extent permitted by applicable law, in order to implement the DDA in  
4 accordance with this resolution, including preparation and attachment of exhibits, execution of  
5 subsequent documents, or to otherwise effectuate the purpose and intent of this resolution  
6 and the DDA; and, be it

7 FURTHER RESOLVED, That the Board of Supervisors authorizes the Executive  
8 Director of the Port, or her designee, to enter into any amendments or modifications to the  
9 DDA or any of the Subsidiary Agreements that the Executive Director determines, in  
10 consultation with the City Attorney, are in the best interest of the Port, do not materially  
11 decrease the benefits to or materially increase the obligations or liabilities of the Port, and are  
12 in compliance with all applicable laws, such determination to be conclusively evidenced by the  
13 execution and delivery by such person or persons of any such documents.  
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## DDA EXHIBITS AND SCHEDULES

[YELLOW = NOT TO BE LODGED; ORANGE = TO BE LODGED; RED = TO BE SUBSTITUTED]

DOC #	DESIGNATION	EXHIBIT/SCHEDULE NAME
01	DDA	
02	APPENDIX	
	Appendix Part A	Standard Provisions and Rules of Interpretation
	Appendix Part B	Glossary of Defined Terms
	<b>DDA Exhibit Tab A</b>	<b>Exhibits Relating to Project Description and SUD</b>
03	DDA Exhibit A1	Legal description of 28-Acre Site
04	DDA Exhibit A2	Site plan of 28-Acre Site
05	DDA Exhibit A3	Project Approvals
06	DDA Exhibit A4	Land Use Plan
07	DDA Exhibit A5	Provisions for Office Development
08	DDA Exhibit A6	Mitigation Monitoring and Reporting Program
08.1	DDA Exhibit A7	Other City Requirements [PREVIOUSLY # 35, EXHIBIT D9]
	<b>DDA Exhibit Tab B</b>	<b>Exhibits Relating to Delivery of Horizontal Improvements and Public Benefits</b>
09	DDA Exhibit B1	Phasing Plan
10	DDA Exhibit B2	Schedule of Performance
11 11.1 11.2 11.3	DDA Exhibit B3	Affordable Housing Plan <ul style="list-style-type: none"> <li>o AHP Exhibit A: Form of Declaration of Restrictions for Affordable Housing Parcel</li> <li>o AHP Exhibit B: Form of Declaration of Restrictions for Inclusionary Units</li> <li>o AHP Exhibit C: Form of Declaration of Restrictions for BMR Units</li> </ul>
12 12.1 12.2 12.3 12.4 12.5	DDA Exhibit B4	Workforce Development Plan <ul style="list-style-type: none"> <li>o Attachment A-1 First Source Hiring Agreement for Operations</li> <li>o Attachment A-2 First Source Hiring Agreement for Tech Operations</li> <li>o Attachment A-3 First Source Hiring Agreement for Construction</li> <li>o Attachment B Local Hiring Requirements</li> <li>o Attachment C LBE Utilization Plan</li> <li>o Attachment D Dispute Resolution [included in body of Doc# 12, Exhibit B4]</li> </ul>
13	DDA Exhibit B5	Transportation Program (including TDM Plan)
14	DDA Exhibit B6	Arts Program
15	DDA Exhibit B7	Map of Potential Childcare Locations
16	DDA Exhibit B8	Infrastructure Plan
17	DDA Exhibit B9	Required Submittals for SOP Compliance Request
18	DDA Exhibit B10	Form of Master Lease
19	DDA Exhibit B11	Intentionally Omitted
20	DDA Exhibit B12	Form of Guaranty for Loss Security

DOC #	DESIGNATION	EXHIBIT/SCHEDULE NAME
	<b>DDA Exhibit Tab C</b>	<b>Exhibits Relating to Project Finance</b>
21	<b>DDA Exhibit C1</b>	<b>Financing Plan</b>
21.1		<ul style="list-style-type: none"> <li>FP Exhibit A: Form of Acquisition and Reimbursement Agreement <ul style="list-style-type: none"> <li>AA Exhibit A: Horizontal Improvements to be Acquired</li> <li>AA Exhibit B: Description of Horizontal Improvements and Components, with Cost Estimates or Method of Calculation</li> <li>AA Exhibit C: Form of Payment Request</li> </ul> </li> <li>FP Exhibit B: Form of Special Fund Administration Agreement</li> <li>FP Exhibit C: Intentionally Omitted</li> <li>FP Exhibit D: Form of Promissory Note-LP [TBD]</li> <li>FP Exhibit E: Form of Partial Assignment of Promissory Note-LP [TBD]</li> <li>FP Exhibit F: Form of Promissory Note-X [TBD]</li> <li>FP Exhibit G: Form of Promissory-PG [TBD]</li> <li>FP Schedule 1: Summary Proforma</li> <li>FP Schedule 2: Intentionally Omitted</li> <li>FP Schedule 3: Entitlement Cost Statement</li> <li>FP Schedule 4: Tables-Public Financing Project Areas, Sources and Uses</li> <li>FP Schedule 5: Intentionally Omitted</li> </ul>
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22	DDA Exhibit C2	Appendix G-2 to Infrastructure Financing Plan for IFD Project Area G
23	DDA Exhibit C3:	Term Sheet: Rate and Method of Apportionment for Pier 70 Leased Property and Pier 70 Condo Property CFD
24	DDA Exhibit C4:	Intentionally Omitted
25	DDA Exhibit C5	Intentionally Omitted
26	DDA Exhibit C6	Tax Allocation Memorandum of Understanding among the Controller, the Assessor-Recorder, the Treasurer and Tax Collector, and the Port <ul style="list-style-type: none"> <li>MOU Exhibit A: DDA Financing Plan</li> <li>MOU Exhibit B: Appendix G-2</li> <li>MOU Exhibit C: RMAs</li> <li>MOU Exhibit E: Form of Reimbursement and Acquisition Agreement</li> </ul>
	<b>DDA Exhibit Tab D</b>	<b>Exhibits Relating to Transfers and Parcel Disposition</b>
27	DDA Exhibit D1	Permitted Exceptions
28	DDA Exhibit D2	Form of Vertical DDA
29	DDA Exhibit D3	Form of Parcel Lease <ul style="list-style-type: none"> <li>Appendices for Historic Buildings 2, 12, and 21 and Parcel E4</li> </ul>
30	DDA Exhibit D4	Form of Appraisal Instructions
31	DDA Exhibit D5	Bidder Qualifications (residential and commercial)
32	DDA Exhibit D6	Land Value Indicators by Parcel
33	DDA Exhibit D7	Outline of Master Association Conditions, Covenants, and Restrictions
34	DDA Exhibit D8	Intentionally Omitted
35	DDA Exhibit D9	Other City Requirements [Now Doc # 08.1, DDA Exhibit A7]
	<b>DDA Schedules</b>	

<b>DOC #</b>	<b>DESIGNATION</b>	<b>EXHIBIT/SCHEDULE NAME</b>
36	DDA Schedule 1	Approved Arbiters Pool
37	DDA Schedule 2	Qualified Appraiser Pool
38	DDA Schedule 3	Qualified Broker Pool
39	DDA Schedule 4	Anticipated Configuration of Parcel K North and Parcel K South
40	DDA Schedule 5	Restrictions on Illinois Street Parcels
41	DDA Schedule 6	Intentionally Omitted



October 5, 2017



**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN LEE, MAYOR**

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**DISPOSITION AND DEVELOPMENT AGREEMENT**

**BETWEEN**

**THE CITY AND COUNTY OF SAN FRANCISCO,  
ACTING BY AND THROUGH THE SAN FRANCISCO PORT COMMISSION**

**AND**

**FC PIER 70, LLC,  
A DELAWARE LIMITED LIABILITY COMPANY**

**28-ACRE SITE PROJECT**

**[REFERENCE DATE]**

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**ELAINE FORBES, EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

[Page intentionally omitted.]



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## DDA EXHIBITS AND SCHEDULES

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<b>APPENDIX</b>	
Appendix Part A	Standard Provisions and Rules of Interpretation
Appendix Part B	Glossary of Defined Terms
<b>DDA Exhibit Tab A</b>	<b>Exhibits Relating to Project Description and SUD</b>
DDA Exhibit A1	Legal description of 28-Acre Site
DDA Exhibit A2	Site plan of 28-Acre Site
DDA Exhibit A3	Project Approvals
DDA Exhibit A4	Land Use Plan
DDA Exhibit A5	Provisions for Office Development
DDA Exhibit A6	Mitigation Monitoring and Reporting Program
<b>DDA Exhibit Tab B</b>	<b>Exhibits Relating to Delivery of Horizontal Improvements and Public Benefits</b>
DDA Exhibit B1	Phasing Plan
DDA Exhibit B2	Schedule of Performance
DDA Exhibit B3	Affordable Housing Plan <ul style="list-style-type: none"> <li>○ AHP Exhibit A: Form of Declaration of Restrictions for Affordable Housing Parcel</li> <li>○ AHP Exhibit B: Form of Declaration of Restrictions for Inclusionary Units</li> <li>○ AHP Exhibit C: Form of Declaration of Restrictions for BMR Units</li> <li>○ AHP Exhibit D: Form of Disclosure for all Residential Units</li> </ul>
DDA Exhibit B4	Workforce Development Plan
DDA Exhibit B5	Transportation Program (including TDM Plan)
DDA Exhibit B6	Arts Program
DDA Exhibit B7	Map of Potential Childcare Locations
DDA Exhibit B8	Infrastructure Plan
DDA Exhibit B9	Required Submittals for SOP Compliance Request
DDA Exhibit B10	Form of Master Lease
DDA Exhibit B11	Form of License [TBD]
DDA Exhibit B12	Form of Guaranty for Loss Security [TBD]
<b>DDA Exhibit Tab C</b>	<b>Exhibits Relating to Project Finance</b>
DDA Exhibit C1	Financing Plan <ul style="list-style-type: none"> <li>○ FP Exhibit A: Form of Acquisition and Reimbursement Agreement               <ul style="list-style-type: none"> <li>○ AA Exhibit A: Horizontal Improvements to be Acquired</li> <li>○ AA Exhibit B: Description of Horizontal Improvements and Components, with Cost Estimates or Method of Calculation</li> <li>○ AA Exhibit C: Form of Payment Request</li> </ul> </li> <li>○ FP Exhibit B: Form of Special Fund Administration Agreement</li> </ul>

DESIGNATION	EXHIBIT/SCHEDULE NAME
	<ul style="list-style-type: none"> <li>o FP Exhibit C: Outline of Maintenance Covenants [TBD]</li> <li>o FP Exhibit D: Form of Promissory Note-LP</li> <li>o FP Exhibit E: Form of Partial Assignment of Promissory Note-LP [TBD]</li> <li>o FP Exhibit F: Form of Promissory Note-X [TBD]</li> <li>o FP Exhibit G: Form of Promissory-PC [TBD]</li> <li>o FP Schedule 1: Summary Proforma</li> <li>o FP Schedule 2: Sample calculation – Developer Return and Cumulative IRR</li> <li>o FP Schedule 3: Entitlement Cost Statement</li> <li>o FP Schedule 4: Tables-Public Financing Project Areas, Sources and Uses</li> <li>o FP Schedule 5: Sample Credit Bid Calculations</li> </ul>
DDA Exhibit C2	Appendix G-2 to Infrastructure Financing Plan for IFD Project Area G
DDA Exhibit C3:	Term Sheet: Rate and Method of Apportionment for Pier 70 Leased Property CFD [TBD]
DDA Exhibit C4:	Term Sheet: Rate and Method of Apportionment for Pier 70 Condo Property CFD [TBD]
DDA Exhibit C5	Term Sheet: Rate and Method of Apportionment for Hoedown Yard CFD [TBD]
DDA Exhibit C6	<p>Tax Allocation Memorandum of Understanding among the Controller, the Assessor-Recorder, the Treasurer and Tax Collector, and the Port</p> <ul style="list-style-type: none"> <li>o MOU Exhibit A: DDA Financing Plan</li> <li>o MOU Exhibit B: Appendix G-2</li> <li>o MOU Exhibit C: RMAs</li> <li>o MOU Exhibit E: Form of Reimbursement and Acquisition Agreement</li> </ul>
<b>DDA Exhibit Tab D</b>	<b>Exhibits Relating to Transfers and Parcel Disposition</b>
DDA Exhibit D1	Permitted Exceptions
DDA Exhibit D2	Form of Vertical DDA
DDA Exhibit D3	<p>Form of Parcel Lease</p> <ul style="list-style-type: none"> <li>o Appendices for Historic Buildings 2, 12, and 21 and Parcel E4</li> </ul>
DDA Exhibit D4	Form of Appraisal Instructions
DDA Exhibit D5	Bidder Qualifications (residential and commercial)
DDA Exhibit D6	Land Value Indicators by Parcel
DDA Exhibit D7	Outline of Master Association Conditions, Covenants, and Restrictions [TBD]
DDA Exhibit D8	Form of Assignment and Assumption Agreement between Developer and Transferee [TBD]
DDA Exhibit D9	Other City Requirements
<b>DDA Schedules</b>	
DDA Schedule 1	Approved Arbiters Pool
DDA Schedule 2	Qualified Appraiser Pool
DDA Schedule 3	Qualified Broker Pool
DDA Schedule 4	Anticipated Configuration of Parcel K North and Parcel K South
DDA Schedule 5	Restrictions on Illinois Street Parcels
DDA Schedule 6	Area Requiring Boundary Adjustment

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## DISPOSITION AND DEVELOPMENT AGREEMENT (28-ACRE SITE PROJECT)

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (including the Appendix and all Exhibits and Schedules as amended from time to time, this “**DDA**”) between the City and County of San Francisco, a municipal corporation and charter city (the “**City**”), acting by and through the San Francisco Port Commission (the “**Port**” or the “**Port Commission**”), and FC Pier 70, LLC, a Delaware limited liability company (“**Developer**”), is dated for reference purposes only as of the Reference Date specified on the title page to this DDA. Developer and the Port are each a “**Party**” to this DDA.

Initially capitalized and other terms are defined in the Appendix or other Transaction Documents as specified in the Appendix. All definitions and all Transaction Documents are subject to the standard provisions and rules of interpretation in the Appendix.

### RECITALS

**A.** The Port owns about 7 miles of tidelands and submerged lands along San Francisco Bay, including Pier 70, which is generally bounded by Illinois Street on the west, 22<sup>nd</sup> Street on the south, and San Francisco Bay on the north and east. The National Park Service approved the Port’s application to list approximately 66 acres of Pier 70, representing the historic shipyard at its maximum buildout in 1945, as a historic district named the Union Iron Works Historic District in the National Register of Historic Places as of April 17, 2014. The Port acquired portions of Pier 70 from the State and other portions from private parties. Most of the lands that the Port acquired from the State are subject to the public trust.

**B.** Portions of Pier 70 are historic uplands and other portions have been in and out of private and federal ownership, creating uncertainty over the extent to which Pier 70 is subject to the public trust and trust use restrictions. The Legislature authorized State Lands to approve a trust exchange that reorients Pier 70 parcels to benefit the public trust by rationalizing public trust land use restrictions and resolving public trust title uncertainties by enacting AB 418. Reorienting the public trust on Pier 70 allows the development of cultural, institutional, office, biotech, other commercial, and residential uses in areas that are least suitable for public trust uses and preserves larger areas along the waterfront or providing access to the Bay for public trust uses. The Port’s revenues from development of the 28-Acre Site will provide the Port with nontrust revenues to help revitalize Pier 70 as a whole for public trust purposes and meet the State’s, the City’s, and the Port’s overarching goals.

**C.** A portion of Pier 70, referred to herein as the “**28-Acre Site**” currently contains a mix of heavy commercial and light industrial buildings and uses, including warehousing and contractor and construction storage. The 28-Acre Site is described in the legal description attached as **DDA Exhibit A1** and depicted in the site plan attached as **DDA Exhibit A2**. Given its size, historic uses, and adjacent uses, the 28-Acre Site is one of the Port’s most challenging development sites. From 2007 to 2010, the Port staff held community meetings seeking public input to help guide potential development partners at Pier 70 in the context of existing policies for the Eastern Neighborhoods Central Waterfront Plan. Public guidance was incorporated into the vision, goals, objectives, and design criteria of the Pier 70 Master Plan, which the Port Commission endorsed in 2010. The Pier 70 Master Plan creates a strong policy framework and flexible strategies for Port development offerings and implementation initiatives at Pier 70.

**D.** Using the Pier 70 Master Plan, the Port initiated a public solicitation process by a Request for Developer Qualifications to select a private developer partner for the development of the 28-Acre Site in August 2010. The Port Commission selected Developer for exclusive

negotiations for development of the 28-Acre Site by Resolution No. 11-21. The Port entered into negotiations with Developer, resulting in a proposed Term Sheet for redevelopment of the 28-Acre Site as described in more detail below. The Port Commission endorsed the Term Sheet by Resolution No. 13-20.

**E.** The Board of Supervisors found that the Term Sheet presented a plan for development that is fiscally responsible as required by Administrative Code chapter 29 and endorsed the Term Sheet by Resolution No. 201-13. In its resolution, the Board of Supervisors urged the Port to include the following conditions in the Transaction Documents.

1. Other than the 28-Acre Site, only the Port-owned 20<sup>th</sup> Illinois Parcel and the Hoedown Yard will be eligible for inclusion in an expanded 28-Acre Site.
2. Transfer fees will be payable to the Port from the proceeds of the second and each subsequent transfer of condominium parcels in the amount of 1½% of the gross sales price, net of costs of sale only.
3. Developer Return will be calculated only on outstanding Developer Capital.
4. Project-generated Public Financing Sources will be the sole source of public funds to reimburse Developer's historic rehabilitation costs of Building 12 and Building 21, and only to extent necessary for Developer to achieve a 10% profit.
5. Project-generated Public Financing Sources will be the sole source of public funds to reimburse the costs to construct a new building on Parcel E4, contingent on the building containing retail, restaurant, and arts/light-industrial or public uses that are eligible for reimbursement under Governing Law and Policy.
6. If the Board of Supervisors approves a Pier 70 financing plan to provide General Fund financing based on projected revenues from payroll and hotel tax increment to the Port under Charter section B7.310, authorized uses of the General Fund financing will be limited to improvements to Pier 70 areas outside of the 28-Acre Site except to the extent authorized by the approved plan.

The Board of Supervisors also directed the Port to report back on: (a) proposed financing plans for the building on Parcel E4, Building 12, and Building 21 as soon as the Port and Developer have agreed on the approach; and (b) how its recommendations have been included in the Transaction Documents at the Board of Supervisors hearing on Project Approval.

**F.** The SUD Amendments approved concurrently with this DDA contemplates a variety of building types and uses, which are intended to work interdependently and support each other, including: (1) commercial office; (2) retail, restaurant, and arts/light-industrial; and (3) residential. Residential mixed-use development will create more housing to meet the demand driven by job growth in San Francisco's eastern neighborhoods, reduce commuting times and traffic, support the retail and community spaces at Pier 70, and increase the density of people on the 28-Acre Site, making it an active, vibrant, and safer place. The housing will be located primarily in the mixed-use core of the 28-Acre Site that includes retail, restaurant, and arts/light-industrial uses. At build-out, the 28-Acre Site Project could include up to approximately 3.4 million gsf of vertical development with additional above-grade and below-grade parking uses.

**G.** Among the public benefits of the 28-Acre Site Project are approximately 9 acres of the following new and expanded parks and shoreline access that Developer and the Port will provide.

1. Market Square will be a courtyard and plaza at the heart of the area's historic core, bounded by Building 2 and Building 12.

2. The Waterfront Terrace along the northernmost section of the water's edge at the site will connect 20<sup>th</sup> Street with dramatic views of the Bay and ongoing ship repair activities to the north and include a flexible lawn space for public use and an extension of the Bay Trail and the Blue Greenway.

3. Slipways Commons will be linear open space at the center of the 28-Acre Site that connects the historic buildings and will be flanked on both sides by active uses. Its terminus at the water will support an event plaza and a viewing pavilion adjacent to the existing piers.

4. Waterfront Promenade along the southernmost portion of the waterfront will create a shoreline promenade with outdoor dining, seating terraces, and a pedestrian and bicycle pathway. The Bay Trail and the Blue Greenway will be aligned through this open space.

5. Useable and publicly-accessible open space for active recreation uses will be located on the rooftop of a building in the 28-Acre Site Project, subject to availability of public financing sources.

6. The 20<sup>th</sup> Street Plaza, which will function as a place of entry to the 28-Acre Site Project, and Irish Hill Playground with a picnic area, a seating terrace, and connections to all surrounding streets, will be developed in coordination with development of 20<sup>th</sup>/Illinois Parcel and the adjacent Hoedown Yard (assuming the City exercises its purchase option).

H. On November 4, 2014, San Francisco voters approved the *Union Iron Works Historic District Housing, Waterfront Parks, Jobs and Preservation Initiative* (Proposition F), which authorized increased height limits on the 28-Acre Site and established a City policy to encourage development of the 28-Acre Site with the major features listed below.

1. approximately 1,000 to 2,000 new residential units; most of these units would be rental units, and 30% would be below market rate and affordable to middle- and low-income households;
2. restoration and reuse of historic structures;
3. space for arts and cultural activities, nonprofits, small-scale manufacturing, retail, and neighborhood services;
4. preservation of the artist community presently located in the Noonan Building;
5. between 1 million and 2 million gsf of new commercial and office space;
6. parking and transportation improvements; and
7. a significant number of permanent jobs.

I. The City has analyzed potential environmental impacts of the 28-Acre Site Project and identified mitigation measures in the Final EIR and MMRP in accordance with the requirements of CEQA.

J. As of the Reference Date, the Port, Board of Supervisors and various City Agencies have adopted all Project Approvals shown on **DDA Exhibit A3**, including approval of this DDA by the Port and Board of Supervisors.

K. The Parties have negotiated and enter into this DDA with reference to the facts and circumstances above.

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## AGREEMENT

### 1. PROJECT OVERVIEW

#### 1.1. Purpose and Term.

(a) Purpose. This DDA governs the Parties' respective rights and obligations with respect to the 28-Acre Site Project and incorporates all requirements and limitations under the Project Approvals and implementing documents attached as DDA Exhibits.

(b) Term.

(i) The DDA Term will begin on the Reference Date.

(ii) Unless terminated under **Article 12** (Material Breaches and Termination), the DDA Term will end on the earlier of: (a) the date that is 25 years after the Reference Date, as that date may be extended by Excusable Delay for any reason other than Down Market Delay; and (ii) the date that the Port issues the final SOP Compliance Determination for Horizontal Improvements in the FC Project Area.

(iii) Termination of this DDA will not affect any provisions of this DDA, the Acquisition Agreement, the Financing Plan, or other Transaction Documents that expressly survive termination.

**1.2. Public Trust Exchange.** The Project is predicated on effecting the Public Trust Exchange between the Port and State Lands. Development of the 28-Acre Site Project cannot proceed until the Public Trust Exchange has closed and the public trust is permanently lifted from all Development Parcels and the 20<sup>th</sup>/Illinois Parcel by agreement between State Lands and the Port under AB 418. The Port will diligently take all actions to implement the Public Trust Exchange in a timely manner as soon as practicable after the Reference Date.

**1.3. Project Description.** The Project consists of the horizontal and vertical development of the 28-Acre Site consistent with the Waterfront Plan and the SUD Amendments. Key elements of the 28-Acre Site Project are summarized in this Section.

(a) Development. This DDA establishes the Parties' respective rights and obligations, including Project Requirements and Regulatory Requirements, that will apply to horizontal and vertical development of the 28-Acre Site.

(i) Developer has the nontransferable right and obligation to complete construction of Horizontal Improvements for Phase 1 and the right to horizontal development of and the obligation to complete construction of Horizontal Improvements for the remaining Phases, subject to **Article 6** (Transfers). As master developer for the 28-Acre Site Project, Developer is responsible for orchestrating horizontal development efficiently in coordination with vertical development.

(ii) Upon satisfaction or waiver of conditions precedent set forth in **Article 8 (Delivery of Master Lease)**, the Port and Developer will enter into the Master Lease for all of the 28-Acre Site except for the Noonan Building, property leased to Affordable Self-Storage (the "**Affordable Self-Storage Lease**") and **Building 21**, all in accordance with the procedures of **Article 8** (Delivery of Master Lease). Through Escrow, each Development Parcel that the Port conveys to a Vertical Developer will be released from the Master Lease and this DDA. Vertical Developers will assume obligations relating to the applicable Development Parcel under a Vertical DDA, which will set forth the allowable scope of development and may include requirements for Deferred Infrastructure.

When the City and the Port have accepted all Phase Improvements, the Phase Area will be released from the Master Lease.

(b) 28-Acre Site. The 28-Acre Site on the Reference Date is described in the legal description attached as **DDA Exhibit A1**. Any of the Illinois Street Parcels for which Developer is the successful bidder will become part of an expanded 28-Acre Site. The 28-Acre Site and the Illinois Street Parcels are shown on the site plan attached as **DDA Exhibit A2**.

(c) Phasing and Land Use Generally. The Project has been divided into three Phases, as shown in the Phasing Plan attached **DDA Exhibit B1**, which illustrates the expected size, order, and duration of the 28-Acre Site Project's Phases and the Parties' best estimates of the conditions forecast for the expected development period. Each Phase Area includes Development Parcels and areas that will be developed as public rights-of-way, parks, and public access areas. Features of Phases are discussed in **Article 2** (Project Phasing), and Phase Approval procedures are addressed in **Article 3** (Phase Approval). The SUD Amendments, including the Design for Development, establishes the permitted land uses for the 28-Acre Site Project. The Land Use Concept Plan shown in *D4D Fig 2.1.1* is attached for reference as **DDA Exhibit A4** (the "**Land Use Plan**"). Together, the Land Use Plan and the Phasing Plan reflect the Parties' current expectations regarding the progression of the 28-Acre Site Project as a whole.

(d) Parcels under City and Port Control of Land Uses. In all cases subject to the SUD Amendments that the Board of Supervisors adopted by Ordinance No. XXXX and the Design for Development approved by Planning Commission Motion No. M-19980 and Port Commission Resolution No. 17-45, the City and the Port will decide on the land uses and development programs for Parcel C1B, Parcel C1C, Parcel C2A, Parcel C2B, the Hoedown Yard, and Parcel K South as described in this Subsection.

(i) The City, in its sole discretion through consultation among the Port, OEWD, and MOHCD, will determine the land use and development programs for Parcel C1C, Parcel C2A, Parcel C2B, and the Hoedown Yard.

(ii) The Port in its sole discretion will decide whether Parcel C1C and Parcel C2B are developed for residential or commercial use.

(iii) The Port, in its sole discretion after consultation with MOHCD, will decide on the development programs for the Affordable Housing Parcels, currently designated as Parcel C1B, Parcel C2A, and Parcel K South.

(e) Horizontal Improvements.

(i) The Design for Development provides the vision, intent, and requirements for the future design of public realm improvements within the 28-Acre Site, including street and sidewalk landscaping and furnishings, public parks, and other public access areas in conformity with the SUD. This DDA sets forth the Parties' respective roles regarding Developer's horizontal development activities and applicable construction procedures and standards described in **Article 14** (Construction Generally), and **Article 15** (Horizontal Development).

(ii) The Schedule of Performance establishes deadlines by which Developer must achieve key benchmarks within each Phase of the 28-Acre Site Project, subject to Excusable Delay under **Article 4** (Performance Dates). Developer's failure to meet certain key benchmarks in the Schedule of Performance would result in a Material Breach for which the Port could exercise remedies up to termination of this DDA under **Article 12** (Material Breaches and Termination).

(iii) Developer is obligated to construct all of the Horizontal Improvements for the 28-Acre Site that are described in the Infrastructure Plan attached as **DDA Exhibit B8**, as amended by the Streetscape Master Plan when approved. The Port and SFMTA will approve the Streetscape Master Plan under this DDA and the ICA, and SFPUC will approve the Master Utilities Plans under the ICA. The City's Subdivision Code regulates the Subdivision Map process.

(iv) Developer may request in each Phase Submittal that the Port require Vertical Developers of specified Development Parcels to build Horizontal Improvements adjacent to or serving their Development Parcels under their Vertical DDAs. This proposed treatment of Deferred Infrastructure is described briefly in this clause and in more detail in **Subsection 15.5(b)** (Deferred Infrastructure) and is subject to **Section 6.5** (Release).

(1) Developer will retain the obligation to build and complete Deferred Infrastructure in each Phase until the applicable Acquiring Agency has agreed to permit some or all of these obligations to be imposed on an applicable Vertical Developer through its Vertical DDA.

(2) To avoid damage to Public Spaces during vertical construction of adjacent Development Parcels, the Port will include a requirement in Vertical DDAs for applicable Development Parcels a requirement that the applicable Vertical Developer complete Deferred Infrastructure within a zone of up to 40 feet within the Public Spaces and mid-block passages adjacent to the applicable Development Parcel (including Market Square (OS-2) that will be built in the air parcel above Parcel D);

(3) The Other Acquiring Agencies have no obligation to agree to Deferred Infrastructure under this DDA or the ICA. A Phase Approval by the Port based on a Phase Submittal that includes Developer's proposal for Deferred Infrastructure, will have no effect on any Other Acquiring Agency. Developer will be responsible for obtaining each affected Other Acquiring Party's consent to releasing Developer for obligations regarding some or all Deferred Infrastructure and will retain all responsibility for Horizontal Improvements to the extent that any Other Acquiring Party does not provide its express consent.

(v) The Port has agreed to undertake and fund the construction of the Michigan Street segment and, under certain conditions, Irish Hill Park.

(vi) Phase Improvements will be reviewed and approved by applicable City Agencies and the Port through submittal of Subdivision Maps and improvement plans in accordance with the Project Requirements and Regulatory Requirements, including the ICA. Before the City (including the Port) may file a Phased Final Map for recordation or issue any Construction Permit allowing construction of Phase Improvements, Developer must first obtain Port approval of a Phase Submittal for such Phase, in accordance with the Phase Approval Procedures set forth in **Article 3** (Phase Approval).

(f) Vertical Development.

(i) Vertical development will include a mix of office, retail, restaurant, arts/light-industrial, and market rate and affordable residential uses conforming to the Waterfront Plan, and the SUD Amendments, which includes the Design for Development. The SUD Amendments and the Waterfront Plan regulate vertical development, and the Design for Development provides the vision, intent, and requirements for the design of Vertical Improvements.

(ii) In accordance with the procedures set forth in **Article 7** (Parcel Conveyances), the Port will ground lease or sell Development Parcels to Vertical Developers in accordance with the terms and conditions of a Vertical DDA and implementing documents that will set forth applicable development obligations, including the Port's and Vertical Developers' respective roles regarding vertical development activities and applicable procedures and standards.

(g) Certain Other Obligations.

(i) Developer must comply with the Affordable Housing Plan attached as **DDA Exhibit B3** that governs the obligations of the Developer and Affordable Housing Developers for the delivery and development of the Affordable Housing Parcels. The Affordable Housing Plan also governs the obligations that will be binding on Vertical Developers for the delivery of affordable housing, including on-site Inclusionary Units and other BMR Units, the payment of in-lieu fees and the use of Jobs-Housing Linkage Fees for production of affordable housing within the 28-Acre Site Project.

(ii) Developer must comply with the obligations that are identified as Developer obligations in the Transportation Program, which includes a TDM Program, attached as **DDA Exhibit B5**.

(iii) The MMRP attached as **DDA Exhibit A6** describes all of the measures required to mitigate environmental impacts of the 28-Acre Site Project and identifies a responsible person for each measure. Developer is required to undertake all Developer Mitigation Measures.

(iv) Developer will rehabilitate or cause to be rehabilitated Historic Building 12 and Historic Building 21, and if it exercises its Option, Historic Building 2, all in accordance with the Secretary's Standards. Financial terms for the Port's subsidy of Developer's rehabilitation, operation, and leasing costs are described in *FP art. 11 (Historic Buildings)*.

(v) Developer must cause to be developed a new Arts Building on Parcel E4 for arts uses as more particularly described in **Section 7.12** (Arts Building).

(vi) Within the Arts Building, or elsewhere as may be determined by Developer for a Phase (subject to the timing set forth in the Schedule of Performance), Developer must cause to be provided as part of the 28-Acre Site Project replacement space for the Noonan Tenants as more particularly described in **Section 7.13** (Noonan Replacement Space).

(vii) Developer will cause to be provided a minimum of 50,000 gross floor feet of PDR-restricted space within the 28-Acre Site Project.

(viii) Developer will comply with the requirements of the Workforce Development Plan attached as **DDA Exhibit B4** that are applicable by their terms to Developer, which includes goals and targets for local hiring and local business enterprise utilization, compliance with the City's First Source Hiring program and providing funding for CityBuild and TechSF job readiness and training programs, all as more particularly set forth therein.

(h) Financing Plan. The Financing Plan for the 28-Acre Site Project, attached as **DDA Exhibit C1**, establishes the Parties' agreement on eligible Horizontal Development Costs, the flow of Project Payment Sources for eligible costs, and revenue-sharing.

(i) Conveyances.

(i) Through the exercise of its Option under **Article 7** (Parcel Conveyances), Developer will have vertical development rights to each Option Parcel. Developer must exercise its Option rights on behalf of itself or a Vertical Developer Affiliate no later than the Outside Date for Close of Escrow on all of the Options Parcels within a Phase, as described in **Subsection 2.2(f)** (Early Ground Lease Parcels). If Developer fails to exercise its Option on behalf of itself or a Vertical Developer Affiliate by such Outside Date or if Developer elects not to exercise the Option after an appraisal, the Port will offer the Option Parcel to third parties through a Public Offering. Conveyance of each Option Parcel to any Vertical Developer will be governed by a Vertical DDA entered into between Port and the applicable Vertical Developer, substantially in the form attached as **DDA Exhibit D2**, that sets forth procedures and conditions precedent to close of escrow for the applicable Option Parcel and certain terms and conditions governing construction of improvements thereon. At close of escrow under an Vertical DDA, the Port will convey Option Parcels that are offered for lease by Parcel Leases substantially in the form attached as **DDA Exhibit D3** and will convey parcels that are to be sold in fee by Quitclaim Deed substantially in the form attached to the form of Vertical DDA.

(ii) Procedures in **Article 7** (Parcel Conveyances) will govern Port conveyances of Option Parcels, including procedures for establishing Fair Market Value, Developer's exercise of its Option, and Public Offerings if Developer elects not to exercise its Option.

(iii) The treatment of the Affordable Housing Parcels is addressed in **Section 7.16** (Affordable Housing Parcels) and the Affordable Housing Plan attached as **DDA Exhibit B3**. Procedures for conveyance of specific other parcels are addressed in **Section 7.9** (20<sup>th</sup>/Illinois Parcel), **Section 7.10** (Hoedown Yard), and **Section 7.12** (Arts Building).

(j) Controlling Laws. Nothing in this DDA affects the Parties' respective obligations under this DDA to comply with the Regulatory Requirements and the Development Agreement, as applicable to Improvements required or permitted to be made to the 28-Acre Site.

**1.4. Special Use District.** The SUD Amendments and related zoning maps prescribe allowed uses and certain development standards at the 28-Acre Site and the Illinois Street Parcels. Planning Code provisions covering matters that are not addressed in the SUD Amendments will apply to the 28-Acre Site, subject to the Development Agreement.

## **2. PROJECT PHASING**

**2.1. Schedule of Performance.** The Outside Dates for major Project benchmarks are specified in the Schedule of Performance attached as **DDA Exhibit B2**, subject to **Article 4** (Performance Dates). Developer may request changes to Outside Dates or other revisions to the Schedule of Performance, subject to the Port's approval under **Section 3.3** (Changes to Phasing Plan) and **Section 3.4** (Changes to Project after Phase 1). Following a Transfer, the Port, Developer, and the Transferee may discuss whether to maintain one or more separate schedules of performance related to the Transferee's obligations under this DDA for the remainder of the 28-Acre Site Project or for any relevant Phase, but the Port will make the final decision in its reasonable judgment. The Schedule of Performance includes Outside Dates by Phase for the conveyance of all of the Option Parcels by Parcel Lease or in fee, as applicable, and the timing for delivery of Horizontal Improvements, including Public Spaces and Public ROWs, and Associated Public Benefits. Developer may request changes to Outside Dates or other revisions to the Schedule of Performance, subject to the Port's approval under **Section 3.3** (Changes to Phasing Plan) and **Section 3.4** (Changes to Project after Phase 1).



**2.2. Development Process for Each Phase.** This Section sets forth the process for Port approval of horizontal development for each Phase.

(a) Phase Submittal. Developer must submit a Phase Submittal to the Port for each Phase before the Outside Date in the Schedule of Performance.

(b) Subdivision Maps. The Map Act authorizes local jurisdictions to adopt local procedures to implement Map Act requirements for subdivisions and prohibits local agencies from filing Final Maps unless the consent of all persons holding title to the subdivided land is on file in the local recorder's office. Developer agrees not to submit any Subdivision Map to Public Works for review and approval under the Subdivision Code without the Port's prior consent. Port approval of a Phase Submittal in accordance with the Phase Approval Procedures is a prerequisite to the recordation of a Phased Final Map (but not a Final Transfer Map) or issuance of any Construction Permit allowing construction of Phase Improvements.

(c) Phase Improvements and Associated Public Benefits. Developer must obtain required Regulatory Approvals for Phase Improvements, and Commence and Finally Complete construction of Phase Improvements (including Public Spaces and Associated Public Benefits) in accordance with the Schedule of Performance.

(d) Fair Market Value Determinations.

(i) Developer may initiate the Fair Market Value determination process for each Option Parcel in the Phase under **Article 7** (Parcel Conveyances) at any time after submitting its Phase Submittal but must execute a Vertical DDA for the Option Parcel no later than the Outside Date therefor specified in the Schedule of Performance.

(ii) The Port will use a proprietary appraisal to determine Fair Market Value for Parcel K North.

(iii) The Financing Plan describes procedures for determining the Feasibility Gaps for the Historic Building 12 and Historic Building 21.

(iv) **Section 7.11** (Historic Building 2) describes procedures for determining the Fair Market Value of Historic Building 2.

(e) Parcel Conveyances. The Port will enter into a Vertical DDA with a Vertical Developer Affiliate upon its exercise of the Option, or with a third-party Vertical Developer if selected through a Public Offering, and Close Escrow on the applicable Development Parcel in accordance with the terms and conditions of the Vertical DDA. Each Vertical DDA will include procedures for the Vertical Developer to obtain required Regulatory Approvals for its Vertical Improvements and, subject to **Subsection 15.5(b)** (Deferred Infrastructure) and **Section 6.5** (Release), any Deferred Infrastructure.

(f) Early Ground Lease Parcels. This Subsection applies to the first Option Parcel to be conveyed to a Vertical Developer Affiliate by Parcel Lease in each of Phase 1 and Phase 2 (each, an "**Early Lease Parcel**"). Developer must timely exercise its Option and Close Escrow for each Early Lease Parcel no later than two years after Commencement of Construction for the Phase. If Close of Escrow does not occur for an Early Lease Parcel within the time required, then Port may place the Early Lease Parcel for Public Offering in accordance with **Section 7.5** (Public Offering Procedures).

(g) Option Parcels. The Developer or a Vertical Developer Affiliate must Close Escrow on all of the Option Parcels no later than three years after Completion of all Phase Improvements within the applicable Phase other than Public Spaces. Failure to Close Escrow as to any Option Parcel in the Phase by the Outside Date will not be an

Event of Default, but will terminate the Option as to the applicable Option Parcels in the applicable Phase that have not Closed Escrow as of the Outside Date.

### **2.3. Phase Areas.**

(a) Boundaries. The preliminary boundaries of the Phase Areas are shown in the Phasing Plan. Developer may request changes to the boundaries of any Phase Area other than Phase 1 through a Phase Submittal in accordance with the Phase Approval Procedures, or through an amendment to the applicable Phase Submittal. Final boundaries of parcels within each Phase Area will be established through the recordation of Phased Final Maps.

(b) Phase Improvements and Associated Public Benefits. Because the 28-Acre Site Project will be built out over a number of years, the amount and timing of the Phase Improvements and Associated Public Benefits are allocated by Phase in accordance with the Schedule of Performance. Developer may request changes to the timing of the Phase Improvements and Associated Public Benefits in accordance with **Section 3.3** (Changes to Phase) and subject to Excusable Delay.

(c) Phasing Order. Developer must submit Phase Submittals in the order that the Port has approved under the Phasing Plan. Developer may request changes to the approved order, subject to the Port's approval under **Article 3** (Phase Approval).

### **2.4. Phasing Goals.** The Phasing Plan reflects the following Phasing Goals.

(a) Proportionality. Phase Improvements, including Public Spaces, and Associated Public Benefits should be provided proportionately with the development of market-rate housing and commercial-office uses taking into account the 28-Acre Site Project as a whole. The Parties acknowledge that Phase 1 includes more Horizontal Improvements and Associated Public Benefits for the 28-Acre Site Project as a whole than Later Phases will provide.

(b) Rational Development. Horizontal Improvements should be developed in an orderly manner and consistent with the Infrastructure Plan, Streetscape Master Plan, Affordable Housing Plan, and Transportation Program. Finished portions of the 28-Acre Site Project should be generally contiguous.

(c) Appropriate Development. The scope of Horizontal Improvements should be appropriate for the Vertical Improvements to be built in each Phase Area. Horizontal development should be timed to coordinate with the needs of vertical development. Completed infrastructure must provide continuous reliable access and utilities to then-existing visitors, residents, and businesses.

(d) Market Timing. The boundaries and mix of uses within the Phase should be designed to minimize unsold inventory of Development Parcels.

(e) Maximize Value and Benefits. Maximize Associated Public Benefits and the nontrust revenues that the 28-Acre Site Project can deliver to the Port for trust uses. In doing so, allocate Project Payment Sources and their uses to maximize revenues to the Port and Developer.

(f) Flexibility. Provide flexibility to respond to market conditions, cost and availability of financing, and economic feasibility.

## **3. PHASE APPROVAL**

**3.1. Phase Submittal.** Developer must submit a Phase Submittal on or before the Outside Dates in the order set forth in the Schedule of Performance (as the same may be updated from time to time in accordance with the Phase Approval Procedures). Phase Submittals consistent with the Phasing Plan will be submitted for the Port Director's approval. Developer

will submit Phase Submittals that include a request for revisions to the Phasing Plan or Schedule of Performance to the Port Director or Port Commission for approval, as required under **Section 3.3** (Changes to Phase) or **Section 3.4** (Changes to Project after Phase 1).

### **3.2. Phase Approval Procedures.**

#### **(a) Generally.**

(i) Phase Improvements will be reviewed and approved by the Port and applicable Other City Agencies through submittal of Subdivision Maps and Improvement Plans in accordance with the Project Requirements and Regulatory Requirements, including ICA and **Article 13** (Improvement Plans). Developer intends to obtain City approval of a Master Tentative Map for the 28-Acre Site Project, including conditions of approval. The Master Tentative Map will provide for Developer's submittal of a series of Phased Final Maps, which must meet the conditions of approval of the Master Tentative Map in accordance with the Subdivision Code and applicable Project Approvals.

(ii) Before the City (including the Port) may file a Phased Final Map for recordation, Developer must obtain a Phase Approval to verify that the Phase will be developed consistently and in conformity with the DDA and other applicable Project Requirements and Regulatory Requirements. Approval of a Phase Submittal will not be required for the issuance of Construction Permits for Site Preparation in any Phase.

(iii) Developer may submit Phased Final Maps and Improvement Plans for review by City Agencies in advance of the Phase Submittal application. Each City Agency will review and provide comments on these submittals in a timely manner in accordance with the ICA. Developer may submit completed drawings for a Phased Final Map Approval or other Construction Permit allowing construction of Phase Improvements within a particular Phase at the same time it submits the Phase Submittal and before the Phase Approval, and the City Agencies will provide review and comment in accordance with the ICA. No City Agency may issue any Construction Permit for the applicable Phase other than Construction Permits for Site Preparation until Developer has obtained a Phase Approval for the property that is the subject of the Phase Submittal application. If Developer requests changes to the Phasing Plan or Schedule of Performance as part of the Phase Submittal that require Port approval under **Section 3.3** (Changes to Phase) or **Section 3.4** (Changes to Project after Phase 1), City Agencies may defer their review of the Phased Final Maps and Improvement Plans until the Port has approved the Phase Submittal application.

**(b) Phase Submittal.** No later than the applicable Outside Date in the Schedule of Performance, Developer will submit a Phase Submittal to the Port Director for the Port's approval. Each Phase Submittal will include the information and documents listed below.

(i) **Narrative Statement.** Developer must provide an overview of the Phase that addresses the matters described below. The narrative statement must include:

(1) a description of the Phase Area and explanations for any proposed changes to the Phase Area from the boundaries of the Phasing Plan;

(2) the Phase Improvements and explanations for any proposed changes to the scope of Phase Improvements;

(3) the proposed land use program for each building, if known, including Product Type and housing tenure of residential uses, office development that would be subject to the provisions for office development attached as **DDA Exhibit A5**, and off-site parking to be provided;

(4) conformity with and any proposed variances to the streetscape, open space and parking standards (to the extent applicable to the Phase Improvements) from the Design for Development and Streetscape Plan;

(5) application of and conformity with the Affordable Housing Plan, Transportation Program and Developer Mitigation Measures;

(6) amount and location of childcare facilities and PDR space in the Phase, if applicable;

(7) a description of the manner in which the Workforce Development Plan will apply to construction and operations within the Phase, including identifying the designated Development Parcels that will be subject to the small retail business marketing requirements described in *Workforce Plan* § 4.2.3;

(8) the Associated Public Benefits within the Phase and explanations for any proposed changes to Associated Public Benefits;

(9) explanations for proposed changes to the boundaries of any Development Parcels in the Phase from those shown on the Master Tentative Map;

(10) explanations for any proposed changes to the Phasing Plan, which the Port will consider as described in **Section 3.3** (Changes to Phase) and **Subsection 3.2(e)** (Phase Submittal Approval);

(11) if applicable to the Phase and not previously approved, an Artist Transition Plan consistent with the requirements of **Section 7.13** (Noonan Replacement Space);

(12) a Phase schedule that shows in reasonable detail Developer's anticipated schedule for Site Preparation, initial street construction, and phasing of Development Parcels and Public Spaces based on its commercially reasonable assumptions for unknown conditions;

(13) for Phase Submittals other than Phase 1, a report that shows the 28-Acre Site Project's performance with the goals set forth in the Sustainability Plan that was presented to the Port Commission concurrently with the Project Approvals;

(14) subject to the procedures in **DDA Exhibit A5** (Procedures for Office Development), a notice of intent to construct commercial office space that would be counted against the maximum annual limit under Planning Code section 321, including anticipated total gsf of office development anticipated for each Option Parcel; and

(15) for the Phase 3 Submittal, potential locations for a minimum of 20,000 gsf of contiguous rooftop open space that could be used for active recreation accessible to the public, subject to availability of sources of public funding, as described in **Section 7.15** (Rooftop Open Space).

(ii) Phase Budget. Developer must submit an updated Summary Proforma based on the proposed land use program for the Phase and the results of the meeting under **Subsection 3.2(c)** (Pre-Submittal Conference and Presentation), which must be consistent with the DDA, the Infrastructure Plan, the Streetscape Master Plan, the Financing Plan, and the other contents of the Phase Submittal and reflect, to the extent applicable:

- (1) changes to assumptions underlying the previously-submitted Summary Proforma;
- (2) changes, if any, to the land uses designated for Development Parcels in the Phase;
- (3) for Phase 1, the projected Historic Building Feasibility Gap for Historic Building 12 using the formula in *FP § 11.2(b) (Formula)*;
- (4) for Phase 2, the projected Historic Building Feasibility Gap for Historic Building 21 using the formula in *FP § 11.2(b)(Formula)*;
- (5) updates to preliminary estimates of Horizontal Development Costs for each Later Phase of the 28-Acre Site Project to the extent reasonably available or applicable;
- (6) for each Prior Phase, a reconciliation of the approved Phase Budget against its actual Horizontal Development Costs, accrued Developer Return, and accrued Interest on Port Capital until its Phase Audit Date;
- (7) updates to projections of Project Payment Sources that would be available to fund Horizontal Development Costs, including Developer's reasonable estimate in its professional judgment of the aggregate Fair Market Value of all Development Parcels in the Phase Area; and
- (8) Developer's proposal for allocating Developer Capital and Project Payment Sources to pay projected Horizontal Development Costs for the Phase.

(iii) Cost Estimates. Developer will provide for the Current Phase cost estimates for informational purposes based on the design information available at the time of the Phase Submittal. Cost estimates will not be used to determine the final project cost, which will be the actual cost of the Phase Improvement or Component determined in accordance with the Financing Plan and Acquisition Agreement.

(iv) Data Charts. Developer must provide detail for:

- (1) the land use mix, Product Type and housing tenure for residential uses, and building height proposed for each Development Parcel, to the extent known;
- (2) the maximum and minimum range of residential density or commercial square footage that can be allocated to each Development Parcel in the Phase, which will be established finally in the Appraisal Instructions for the Development Parcel and enforced through the Vertical DDA;
- (3) the Housing Data Table described in the Affordable Housing Plan, including a description of how the 28-Acre Site Project will maintain an average affordability level to the extent required if

4% LIHTCs are no longer available, and the Product Type and housing tenure of all residential projects under approved Vertical DDAs then in effect;

(4) compliance of the Phase with the parking standards and aggregate parking ratios permitted under the SUD Amendments and Design for Development, which will be in the form of a parking data chart specifying how many spaces Developer proposes for the Phase and, when applicable, spaces previously built or under construction;

(5) percentage of the total allowable building program that would be completed at Phase build-out; and

(6) status of build-out in any Prior Phases, including Associated Public Benefits.

(v) Schedules of Performance. Developer must provide evidence of compliance with the Schedule of Performance, subject to Excusable Delay under **Article 4** (Performance Dates), or request that the Port Commission extend Outside Dates in its Phase Approval.

(vi) Financial Capacity. Developer must show evidence reasonably acceptable to the Port of Developer's financial capacity to pay Horizontal Development Costs of Phase Improvements to be funded by Developer Capital. For the purpose of the Phase Submittal, that amount will be assumed to be the cost of Phase Improvements shown in the Proforma, less the amount of any projected Early Mello-Roos Bond Proceeds. Evidence of financial capacity may include a sworn affidavit by an authorized officer of Developer as to sources of equity with copies of certified resolutions demonstrating each equity source's commitment to fund the 28-Acre Site Project and financing letters of intent or commitments from proposed lenders.

(vii) Option Parcels. Developer must make a nonbinding statement as to each Option Parcel in the Phase Area regarding whether it intends to: (1) exercise its Option; and (2) request that the Vertical Developer be obligated to construct Deferred Infrastructure in its Vertical DDA, subject to **Subsection 15.5(b)** (Deferred Infrastructure) and **Section 6.5** (Release).

(viii) Insurance. The form, amount, type, terms, and conditions of insurance coverages required of Developer in connection with the applicable Phase to the extent different from the insurance requirements provided under the Master Lease or License.

(ix) Adequate Security. The estimated Secured Amount and type and form of Adequate Security, including, with respect to a Guaranty, evidence that Obligors are prepared to issue a Guaranty satisfying the requirements of **Article 17** (Security for Project Activities).

(x) Impact Fees and Exactions. A summary table that shows impact fees and exactions paid by Developer or Vertical Developers in accordance with the Development Agreement in all Prior Phases to date on a per-building basis.

(xi) Associated Public Benefits Report. The Phase Submittal for Phase 3 will include the Associated Public Benefits Report described in **Section 7.20** (Report on Associated Public Benefits) that will track Project compliance to-date with the Associated Public Benefits provided under **Section 7.11** (Historic Building 2) through **Section 7.19** (Community Facilities).

(c) Pre-Submittal Conference and Presentation.

(i) Pre-Submittal Conference. Not less than 30 days before submitting a Phase Submittal, Developer will submit to the Port Director drafts of the primary documents listed in **Subsection 3.2(b)** (Phase Submittal) and any other information as Developer will so desire concerning the applicable Phase. Developer will meet with the Port at least 20 days before the date on which Developer intends to submit a Phase Submittal, at a mutually acceptable date and time and with appropriate Port staff that elect to attend. Developer may submit information and materials iteratively, and Developer and the Port may agree to hold additional pre-Submittal meetings as they deem useful or appropriate. If Developer fails to schedule a pre-Submittal meeting before submitting a Phase Submittal, such failure will not, by itself, be an Event of Default, and instead the Port's time for review of the Phase Submittal will be extended by 30 days. At the pre-Submittal meeting, the Parties will cover Developer's draft submittals, the following topics, and any other topics that the Parties may deem useful or appropriate.

(1) Market Conditions. The Parties will discuss whether they have observed or anticipate any significant changes in market conditions during the expected term of the Phase, including potential impacts on the costs of labor and materials.

(2) Fair Market Value Estimate. The Parties will review any recent information on updated estimates of the aggregate Fair Market Value of Development Parcels at the 28-Acre Site that the Port has not yet conveyed.

(3) Proforma. Developer will indicate updates to the Proforma and whether it intends to assign responsibility for Deferred Infrastructure to Vertical Developers, to the extent known. The Parties will discuss the expected impact of the changes on the Phase Budget.

(4) Estimate of Public Financing Sources. Based on the estimated Fair Market Value of Development Parcels in the Phase, the Parties will develop estimates of Mello-Roos Taxes, Tax Increment, and bonding capacity for the Phase.

(5) Insurance. Developer must initiate discussion of any proposed changes to the insurance requirements under the Master Lease or License.

(6) Changes to Phasing Plan or Schedule of Performance. Developer will indicate whether it intends to request any changes to the Phasing Plan or Schedule of Performance in connection with the applicable Phase Submittal, for purposes of determining the Port's approval process.

(ii) Public Presentation. Prior to submitting each Phase Submittal for Phase 2 and Phase 3, Developer will also host a public presentation of its Phase Submittal and will provide a minimum of two weeks' notice by publication, posting, mailing, or other means reasonably aimed at providing stakeholders with an opportunity to attend the presentation.

(d) Port Review.

(i) Initial Port Review. Port staff will review the components of each Phase Submittal for completeness as expeditiously as reasonably possible. Within 30 days following receipt of a Phase Submittal, the Port staff will notify

Developer of any deficiencies and make any requests for additional information or materials that are reasonably necessary in order to process the Phase Submittal and are consistent with the type of documents listed in **Subsection 3.2(b)** (Phase Submittal). The Port will notify Developer within 30 days after Developer's delivery of the Phase Submittal whether the Phase Submittal is complete, as such time may be extended in accordance with **Subsection 3.2(c)** (Pre-Submittal Conference and Presentation), or, if applicable, no later than 15 days following receipt of any additional information and materials requested under this clause, and notify Developer of the same. If the Port Director does not so advise Developer within such 30- or 15-day period, as applicable, Developer must deliver electronic notice in accordance with *App § 2.2(c) (No Deemed Consent Without Notice)* before the Phase Submittal will be deemed complete.

(ii) Port Review – Complete Phase Submittal. Port staff will review each complete (or deemed complete) Phase Submittal for conformity with the DDA and applicable Project Approvals as expeditiously as reasonably possible. Port staff will provide final comments on each Phase Submittal no later than 30 days after the Phase Submittal is found or deemed complete. Port staff may propose changes to the Phase Submittal that do not conflict with the DDA or other applicable Project Approvals. If the Port staff proposes any such changes, then the Port will notify Developer, and the Port and Developer will promptly meet and confer in good faith to reach agreement on any such changes proposed by the Port during the 30-day review period. Any meet-and-confer period under this clause will run concurrently with, and will not extend, the 30-day review period unless extended by the Parties' agreement. Changes proposed by Port staff will be reasonably considered by Developer, but will not be binding on Developer without Developer's consent in its sole discretion.

(e) Phase Submittal Approval.

(i) Port Director Review. On the earlier of Port staff's Submittal of final comments to the Phase Submittal or the expiration of the 30-day review period, as extended by agreement, the Port Director will approve, conditionally approve, or disapprove the Phase Submittal in accordance with the standards set forth in **Subsection 3.2(e)** (Phase Submittal Approval). If a Phase Submittal includes a request for changes to the Phasing Plan or Schedule of Performance, the Port Director will: (1) approve such changes if she reasonable finds that the modified Phase meets the criteria set forth in **clause (i) of Subsection 3.3(b)** (Developer Request); or (2) submit such changes to the Port Commission for approval under **clause (ii) of Subsection 3.3(b)** (Developer Request).

(ii) Port Commission Review. For matters referred to the Port Commission pursuant to **clause (i)** of this Subsection, the Port Commission will consider whether to approve a Phase Submittal, with or without Port staff recommendation as applicable, at a public Port Commission hearing only after the Port Director has notified Developer that the Phase Submittal is complete and submitted the Phase Submittal to the Port Commission in accordance with **Subsection 3.2(e)** (Phase Submittal Approval).

(iii) Standard of Approval. Each Phase Submittal will be approved if and to the extent that, in the reasonable judgment of the Port Director or Port Commission, as applicable, the Phase Submittal conforms to and is consistent with the applicable Project Requirements and Regulatory Requirements. The Port Director or the Port Commission, as applicable, will not (i) disapprove any Phase Submittal on the basis of any element that conforms to and is consistent with the DDA and the other applicable Project Requirements and Regulatory



Requirements, which include the Development Agreement; or (ii) impose conditions that conflict with the DDA and other applicable Project Requirements or Regulatory Requirements.

(iv) Port Capital/Public Financing Matters. The Parties acknowledge that the Port retains the right to invest Port Capital and to select the timing of the issuance of Tax Increment Bonds and Mello-Roos Bonds (including Early Mello-Roos Bonds). From time to time during the DDA Term, the Port may notify Developer of its anticipated timing for contribution of Port Capital and issuance of Tax Increment Bonds and Mello-Roos Bonds (including Early Mello-Roos Bonds). Upon such notice, Developer will reflect such updated information in all Later Phase Submittals and Phase Quarterly Reports as required under the Financing Plan.

(f) Disapproval of Phase Submittal. If the Port Director disapproves a Phase Submittal, the Port Director will immediately notify the Developer of its decision in accordance with **Subsection 3.2(f)** (Disapproval of Phase Submittal). If the Port Commission disapproves a Phase Submittal, then the Port Commission will, at the public hearing during which the Phase Submittal is being considered, state the basis for the disapproval, which basis will be summarized in writing by the Port Director or her designee after the hearing and delivered to Developer within 10 days of the hearing date. Following any disapproval of a Phase Submittal, Developer will have 90 days following receipt by Developer of such summary (subject to such extensions as may be approved by the Port Director) to make changes to and resubmit the Phase Submittal. Promptly following the Port Director's receipt of a revised complete Phase Submittal, the Port Director will review and consider, or submit to the Port Commission for its review and consideration, such revised complete Phase Submittal in accordance with the procedures set forth in **Subsection 3.2(e)** (Phase Submittal Approval), except that in the case of a resubmittal, the time for the Port's response with final comments will be 15 days instead of 30 days. The Schedule of Performance will be automatically extended, if necessary, to allow for the foregoing procedure so long as Developer is making diligent good faith efforts to make changes to the Phase Submittal that are responsive to the matters that the Port Director cited as the basis for disapproval of the Phase Submittal.

(g) Phase Application Approval. The Port's approval of the Phase Submittal will be its final discretionary approval action in relation to Developer's proposed construction of Phase Improvements, except as otherwise provided in the DDA and without prejudice to its rights following a request for changes to the 28-Acre Site Project under **Section 3.4** (Changes to Project after Phase 1), a request for approval of a Transfer under **Article 6** (Transfer), an Event of Default by Developer under **Article 11** (Defaults), or a Material Breach by Developer under **Article 12** (Material Breaches and Termination).

(h) Periodic Updates of Phase Budget. From time to time during a Phase, Developer may submit updates to the Phase Budget to reflect its most current cost estimates for Horizontal Improvements, based on approved Schematic Design for Public Spaces (in accordance with **Section 13.6** (Schematic Design Review of Public Spaces) and approved Improvement Plans of Phase Improvements in accordance with **Article 13** (Improvement Plans).

(i) Amendments to Phase Approvals. Developer may apply to the Port for an amendment to a Phase Approval in accordance with the standards and procedures for a Phase Submittal. All proposed amendments will be subject to review, consideration, and approval by the Port Director or the Port Commission in the manner and under the approval standards established for Phase Submittals, as set forth in **Section 3.2(e)** (Phase Submittal Approval), provided that the following proposed amendments will, without

limitation, require the approval of the Port Commission in its sole discretion: (i) material amendments to the Infrastructure Plan and Streetscape Master Plan; (ii) material extensions of the Schedule of Performance for Final Completion of Phase Improvements; (iii) amendments to the Design for Development; (iv) material amendments to the timing or substance of the Associated Public Benefits within the Phase; or (v) material amendments to the Phasing Plan. For purposes hereof, a reduction in the number of Development Parcels in a Phase will be deemed a material amendment to the Phasing Plan; provided, however, that if a Phase Approval includes a subdivision of the Development Parcels shown on the Land use Plan (*e.g.*, Parcels B, F/G, and H in Phase 2 and Phase 3) into one or more sub-parcels, a subsequent change to the Phase Approval that merges the sub-parcels into the larger Development Parcel will not be considered a reduction in the number of Development Parcels or a material amendment to the Phasing Plan. Extensions of time to which Developer is entitled under the DDA will not be considered an amendment subject to the provisions of this Subsection.

(j) Phase Construction. Within 30 days after satisfaction of all conditions to construction set forth in **Section 15.3** (Conditions to Construction) other than issuance of Construction Permits, the Chief Harbor Engineer will issue Construction Permits necessary for Developer to begin to construct approved Phase Improvements and Associated Public Benefits. Developer is required to begin and complete the Phase Improvements and Associated Public Benefits in accordance with the Schedule of Performance (as may be revised in accordance with **Section 3.3** (Changes to Phase) from time to time), subject to events of Force Majeure under **Article 4** (Excusable Delay).

(k) Phase Completion. Developer must provide notice to the Port when it has Finally Completed all Phase Improvements within a Phase, followed by the Phase Audit as required under *FP § 9.3(a) (Phase Audit)* and request that the Port issue a SOP Compliance Determination in accordance with **Section 15.5** (Final Completion).

### **3.3. Changes to Phase.**

(a) Changed Conditions. The Parties agree that many factors, including general economic conditions, the local housing, office, and retail markets, capital markets, general market acceptability, and local tax burdens will determine the rate at which various residential and commercial uses within the 28-Acre Site Project can be developed and absorbed. In connection with a Phase Submittal, Developer may request changes to the Phasing Plan and related changes to the Schedule of Performance and may request changes to a Phase Approval, all in accordance with the Phase Approval Procedures of **Section 3.2** (Phase Approval).

#### **(b) Developer Request.**

(i) In considering whether to approve Developer's requested changes, the Port may consider in its reasonable judgment whether the revised Phasing Plan would be consistent with the Phasing Goals, including the principle of proportionality if the change would delay the production of Phase Improvements and Associated Public Benefits or impair the Parties' ability to meet the Funding Goals. The Port Director will approve such change if she reasonably finds that the modified Phase would:

(1) support a minimum of 400,000 gsf of Vertical Improvements;

(2) deliver Phase Improvements and Associated Public Benefits proportionately with private development within the modified Phase;

(3) allow Phase Improvements to be developed in an orderly manner so that finished portions of the 28-Acre Site Project are generally contiguous and provide consistent access and services to residents and businesses;

(4) remain consistent with the requirements under the Affordable Housing Plan and not reduce the ratio of Inclusionary Units and other BMR Units (which ratio may take into account payment of a fee in-lieu to the extent permitted under the Affordable Housing Plan) to Market-Rate Units or otherwise secures future delivery of Inclusionary Units and other BMR Units in a manner inconsistent therewith, as reasonably determined by the Port Director; and

(5) make Project Payment Sources available to maximize revenues to the Port and Developer.

(ii) If Developer proposes changes that do not meet the criteria under **clause (i)** of this Subsection, the Port Director may present Developer's request to the Port Commission for consideration.

(c) Port Request.

(i) Port staff may request that Developer change the order and composition of any Phase Submittal before it is presented to the Port Director or Port Commission, as applicable, for Phase Approval. [Discuss] In considering whether to approve the Port's requested changes to the Phasing Plan, Developer may consider, among other matters, whether the revised Phasing Plan would be consistent with the Phasing Goals, including the principle of proportionality if the change would delay the production of Associated Public Benefits or impair the Parties' ability to meet the Funding Goals and consider how such changes would affect Horizontal Development Costs and ability to achieve the Developer Return. Any such requested changes will be subject to the Approval of Developer in its sole discretion.

**3.4. Changes to Project after Phase 1.** The Parties acknowledge that Project build-out will take place over a number years and that unforeseen circumstances may affect market conditions. This Section will apply to any request by Developer to change its Developer Construction Obligations under this DDA. Phase 1 is excluded from consideration under this Section except under circumstances described in **Section 9.1(e)(v)** (Damage and Destruction).

(a) Timing and Contents of Notice. If Developer reasonably determines after Phase 1 that further development of the 28-Acre Site Project under this DDA has become commercially infeasible for reasons other than Developer's financial condition, the following will apply.

(i) Developer may deliver a Requested Change Notice to the Port stating Developer's unwillingness to proceed with any Later Phase unless the Port agrees to specified changes to this DDA to make the 28-Acre Site Project commercially feasible.

(ii) Developer must deliver the Requested Change Notice to the Port before the applicable Outside Date for Developer's Submittal of the Phase Submittal for any Later Phase that would be affected if Developer's request is approved.

(iii) Developer must include in the Requested Change Notice a detailed description of all provisions of this DDA that Developer proposes to change and provide evidence to support Developer's belief that further development is infeasible without the proposed changes.

(iv) The Port will not be required to respond to a Requested Change Notice if: (1) Developer does not deliver it at least 30 days prior to the applicable Outside Date; or (2) when it is delivered, a Material Breach by Developer exists (other than the failure to submit a complete Phase Submittal with reference to the Phase as to which a Requested Change Notice is timely given).

(b) Effect of Requested Change Notice. If Developer delivers a Requested Change Notice complying with **Subsection 3.4(a)** (Timing and Contents of Notice), the performance dates in the Schedule of Performance for all Phases specified in the Requested Change Notice will be tolled for a negotiation period of nine months, subject to any extensions to which Developer and the Port agree, each in its sole discretion.

(c) Amendment of the DDA.

(i) If the Port staff and Developer agree within the nine-month negotiating period to changes to the DDA, including the Schedule of Performance and the Financing Plan, the Port will prepare an amendment for Port Commission consideration, following, if required, additional environmental analysis and review.

(ii) The City, through Board Resolution No. XXXX approving this DDA, has delegated to the Port the authority to make certain modifications to this DDA. If the change would be a Material Modification in the Port Director's reasonable judgment, the Port will also present the amendment to the Board of Supervisors for consideration in accordance with its Charter authority if the Port Commission approves the amendment. Any decision by the Port Commission or the Board of Supervisors to approve or disapprove a proposed amendment will be made in its respective sole discretion.

(iii) The Port Director and the Port Director of Public Works are authorized to approve amendments to the Infrastructure Plan and Streetscape Master Plan (which may also require approval by the SFMTA Director), unless either, as applicable, reasonably determines that a proposed amendment is a Material Modification that would significantly increase an Acquiring Agency's costs of ownership or impair the operation of the affected Horizontal Improvements.

(d) Changes to Implementation Documents. If the Port staff and Developer agree within the nine-month negotiating period to changes to implementing documents, the changes will be presented to the City Agencies that approved them prior to the Reference Date. City Agencies will have the right to reject any requested change that would not comply with Regulatory Requirements, but will make other determinations in their reasonable discretion in light of the circumstances, including the impact on Project Requirements. Examples of implementing documents are the Infrastructure Plan and the Workforce Development Plan.

(e) Failure to Agree or Approve. If after the expiration of the nine month tolling period in **Subsection 3.4(d)** (Changes to Implementation Documents) (subject to extension by agreement) and subject to **Article 4** (Performance Dates) any of the following conditions exist, then the Port retains all available remedies hereunder, including, without limitation, remedies under **Section 11.4** (Remedies for Events of Default) and **Section 12.4** (Termination as Port Remedy) for a Material Breach.

(i) Developer's proposed amendments to the Infrastructure Plan is rejected by the applicable Acquiring Agency.

(ii) Port staff and Developer are unable to agree on the changes to be submitted to the Port Commission and, if applicable, Board of Supervisors, for

approval within the negotiating period under **Subsection 3.4(b)** (Effect of Requested Change Notice).

(iii) The Port Commission or the Board of Supervisors disapproves a proposed amendment to the DDA.

**3.5. Streetscape Master Plan.** Before the Port will approve the first Phase Submittal, Developer will submit and the Port will approve the Streetscape Master Plan in accordance with this Section.

(a) Streetscape Master Plan Application. The Streetscape Master Plan is applicable to the SUD and will address street trees, landscaping, lighting, street furnishings, sidewalk treatment, stormwater treatment, and utilities. Prior to the Reference Date, Developer submitted drafts of its proposed Streetscape Master Plan and has revised it based upon comments received from applicable City Agencies. The Port acknowledges that the Streetscape Master Plan application submitted by Developer under this Section will be deemed a complete application to the extent that it is consistent with the previously submitted drafts reviewed and approved by applicable City Agencies.

(b) Submittal for Review. Developer will submit its final Streetscape Master Plan application to the Port within 90 days after the Reference Date (the “**Streetscape Submittal Date**”). Port staff will submit the Streetscape Master Plan application to applicable Other City Agencies. Each City Agency will review the Streetscape Master Plan for consistency with the Project Approvals, including the SUD Amendments, Design for Development and Infrastructure Plan. Consistent with the Port’s responsibilities under the ICA, the Port will use commercially reasonable efforts to cause each applicable Other City Agency to complete its review of the Streetscape Master Plan application within 30 days.

(c) Port Review. Port staff will complete its review and consideration on the Streetscape Master Plan within 60 days after the Streetscape Submittal Date. Port staff may propose changes to the Streetscape Master Plan that do not conflict with the Project Approvals, including the SUD Amendments, Design for Development and Infrastructure Plan. If the Port staff proposes any such changes, then the Port and Developer will promptly meet and confer in good faith for a period of not more than 10 days, as such period may be extended by agreement, to reach agreement on any such changes proposed by the Port, provided such meet and confer period shall run concurrently with, and shall not extend, the 60-day period specified above unless agreed to by Developer and Port staff.

(d) Port Approval. No later than the expiration of the 60-day period specified above (as such 60-day period may be extended by agreement), the Port Director will act on the approval of the Streetscape Master Plan. If the Port Director disapproves the Streetscape Master Plan application, she will provide a reasonably detailed explanation of the reasons for disapproval. Thereafter, Developer will resubmit its Streetscape Master Plan application and the procedures of **Subsection 3.5(b)** (Submittal for Review) and **Subsection 3.5(c)** (Port Review) will apply until approved.

(e) Changes to the Streetscape Master Plan. After it has been approved, changes to the Streetscape Master Plan will be subject to the review and approval processes in this Section..

## **4. PERFORMANCE DATES**

**4.1. Performance Generally.** All time periods under this DDA are subject to App § 2.2 (*Performance Generally*) unless unequivocally stated otherwise. In addition to any other specific provisions of this DDA excusing or delaying the date by which an obligation must be performed, a Party will not be in default of any specific DDA provision, and performance dates may be extended under procedures in this Article, for the duration of each event of Excusable Delay that applies to the specific DDA provision. If a Party's performance is excused or the time for its performance is extended under this Article, any performance of the other Party that is conditioned on the excused or extended performance will be excused or extended to the same extent.

### **4.2. Excusable Delay Generally.**

(a) **Notice.** Except for Environmental Delay and Down Market Delay, the Party claiming Excusable Delay must provide notice to the other Party promptly, and in no case more than 30 days, after learning of the event causing delay. The notice must specify: (i) the date on which the event causing the claimed Excusable Delay occurred or the date on which the Party claiming Excusable Delay discovered the event; (ii) the expected period of delay; and (iii) whether the Party claims Excusable Delay for a specific event or Phase or the 28-Acre Site Project as a whole. The Party receiving the notice may challenge the existence or length of Excusable Delay claimed in the notice, and if the Parties are unable to agree on the length of Excusable Delay, the issue will be resolved by procedures in **Article 10** (Resolution of Certain Disputes).

(b) **Limits on Excusable Delay.** Each extension for Excusable Delay will cause future performance dates for Time-Sensitive Matters specified in the notice to be extended, subject to the following limitations:

(i) If the delay interrupts Developer's ability to start or finish any Developer Construction Obligations, Developer must take appropriate measures to secure and leave the affected property in good and safe condition until construction can start again.

(ii) Once Developer's Construction Obligations have Commenced, Excusable Delay will extend the Outside Dates for Completion of Developer Construction Obligations only if the delay affects related horizontal development, for example, a strike that interrupts work, inability to obtain materials that have been ordered timely, or an injunction is issued to stop work.

(iii) Excusable Delay will not affect Developer's obligations to: (1) pay taxes or assessments, if applicable; (2) maintain in effect Adequate Security; or (3) pay the Developer Reimbursement Obligations except to the extent payment due dates are tied to completion of Developer Construction Obligations delayed by Excusable Delay.

### **4.3. Excusable Delay Time Periods Generally.** All of the following are subject to **Section 4.4** (Limits on Excusable Delay Period).

(a) **Environmental Delay for Certain Matters.** Environmental Delay will begin on the date when the Party seeking delay receives notice of the event causing the delay and end in accordance with the following.

(i) When the Port or the City is required to conduct additional environmental review or prepare additional environmental documents after the Planning Commission has certified the Final EIR and City staff has filed a notice of determination, the Environmental Delay will end on the date that the City files a subsequent Notice of Exemption or Notice of Determination, or if none is filed,

the effective date of the underlying approval by the Port or City that relies on the additional environmental review.

(ii) When a third party files an action challenging the certification or sufficiency of the Final EIR or any other additional environmental review, even if development activities are not stayed, enjoined, or otherwise prohibited, the Environmental Delay will end on the date that is 90 days after the final judgment or other resolution of the action or issue.

(b) Down Market Delay. Down Market Delay will begin on the date of the Down Market Notice resulting in a Down Market Test establishing that a Down Market exists and end when a later Down Market Test indicates that a Down Market has ended.

(c) Other Excusable Delays. Other Excusable Delays will begin on the first day of the event causing delay or the date on which the Party claiming delay reasonably discovered the event and, subject to **Section 4.4** (Limits on Excusable Delay Period), end on the date that the event causing Excusable Delay has ended. Developer will provide the Port with written notice of the end date for an event causing Excusable Delay; provided, however, that if the Port reasonably determines that an event of Excusable Delay has ended before Developer submits its notice, the Port will provide written notice to Developer with an explanation supporting the Port's determination. If Developer disputes the Port's determination as to the start or end of the event of Excusable Delay, the matter will be submitted to binding arbitration in accordance with **Section 10.4** (Binding Arbitration).

#### **4.4. Limits on Excusable Delay Period.**

(a) Meet and Confer.

(i) The Parties agree to meet and confer in a good faith attempt to reach mutually acceptable measures that will allow the 28-Acre Site Project to proceed if an event of Force Majeure causes an Excusable Delay longer than one year. The obligation to meet and confer will arise when the Parties reasonably foresee or know that the delay will exceed one year.

(ii) Measures to which the Parties agree at the staff level may be subject to Port Commission and Board of Supervisors approval if the Port Director in her reasonable judgment determines that the changes would require a Material Modification to any of the Transaction Documents. But the Parties' failure to reach agreement under this Subsection will not result in adverse consequences to either Party, except for those caused by Force Majeure.

(b) Maximum Delay. For each occurrence of Excusable Delay, if: (i) Force Majeure other than Administrative Delay, Environmental Delay or Force Majeure triggered by litigation, earthquake or flood causes an Excusable Delay longer than 48 months; or (ii) a Down Market Delay causes an Excusable Delay longer than 60 months, Developer may elect either to waive the Excusable Delay, deliver a Requested Change Notice with measures intended to allow the 28-Acre Site Project to proceed despite Force Majeure, or submit a revised Phase Submittal changing the proposed land use mix, reclassifying Development Parcels within the Phase, or adjusting delivery of Phase Improvements or Associated Public Benefits, subject to limitations imposed by the Project Approvals. Limitations include consistency with the project description for environmental review and consistency with the SUD Amendments. If the revised land uses or delivery of Phase Improvements and Associated Public Benefits are consistent with the Project Approvals, the period of Excusable Delay will be extended to include the time for Port approval of the revised Phase Application under **Section 3.3** (Changes to Phase).

#### 4.5. Down Market Delay Procedures.

(a) Timing. Developer may request a Down Market Test in writing to the Port (each, a “**Down Market Notice**”) at any time to determine whether a Down Market exists as to the applicable Phase. A Down Market Test will be used to determine whether Developer’s Time-Sensitive Matters for the Phase will be tolled or otherwise adjusted under this Section. A Down Market may also be established if the appraisal process conducted in accordance with **Article 7** (Parcel Conveyances) shows that a Down Market condition exists for the applicable parcel. Developer may elect to perform the Down Market Test for any Residential Parcel (each, a “**Residential Test Parcel**”), any Commercial Parcel that is not also a Flex Parcel (each, a “**Commercial Test Parcel**”), or both. If Developer elects to perform the Down Market Test on a Residential Test Parcel, it may designate the proposed use as residential rental product, residential condominium product, or both.

(b) Land Value Indicators.

(i) Base land values that will serve as Land Value Indicators for Option Parcels in each Phase are derived from the residual land values shown in the Proforma in the Port files on the Reference Date and are set forth by Option Parcel number in **DDA Exhibit D6**. Flex Parcels have a Land Value Indicator for both commercial-office and residential use. Affordable housing, parking, and retail, restaurant, and arts/light-industrial uses will not be subject to the Down Market Test or Down Market Delay.

(ii) Land Value Indicators will be adjusted annually, subject to a floor of no change and a maximum annual increase of 4.5%. The annual adjustment will be the percentage of change between the CPI for commercial Option Parcels and CPI (Residential) for residential parcels, as the applicable index is first published in any full month after the Reference Date and the CPI published on each subsequent anniversary of the first date.

(iii) *Example:* Assume the Reference Date was December 8, 2014. The first full month after the Reference Date in which CPI is published would be February 2015. CPI in February 2015 was 254.910, and CPI in February 2016 was 262.600. The annual adjustment would be 1.030%.

(c) Down Market Test. The Down Market Test will consist of appraisals of the Residential Test Parcels or Commercial Test Parcels, as applicable, conducted by procedures described in **Section 7.3** (Option Parcel Appraisals). The Parties agree that a Down Market Test will establish whether a Down Market exists for one or both of the land uses tested as follows:

(i) A Down Market for residential use will be established if the Fair Market Value of any Residential Test Parcel (whether determined by a Down Market Test under this Section or through the appraisal procedures of **Section 7.3** (Option Parcel Appraisals)) is less than 85% of the Land Value Indicator, as escalated to the Down Market Test Date (the “**Down Market Threshold**”). If the Fair Market Value established through this appraisal process is less than the Down Market Threshold for either rental or condominium use, the Down Market for residential use will be established.

(ii) A Down Market for commercial-office use will be established if both: (i) the Fair Market Value of any Commercial Test Parcel (whether determined by a Down Market Test under this Section or through the appraisal procedures of **Section 7.3** (Option Parcel Appraisals)) is less than the Down Market Threshold; and (ii) commercial-office uses will occupy 30% or more of the total gsf of market-rate residential and commercial use approved under the



applicable Phase Approval (excluding commercial-office use on Flex Parcels, and affordable housing, parking, retail, restaurant, and arts/light-industrial uses) (the “**30% Commercial Trigger**”).

(iii) If a Down Market Test (or the appraisal procedures of **Section 7.3** (Option Parcel Appraisals)) establishes a Down Market for one or both of the land uses tested, a Down Market will exist as to the entire Phase and the provisions of **Subsection 4.5(e)** (Effect of Down Market Delay) and **Subsection 4.5(f)** (End of Down Market Delay) will take effect.

(iv) If the Down Market Test (or an appraisal conducted in accordance with **Section 7.3** (Option Parcel Appraisals)) meets or exceeds the Down Market Threshold, no Down Market Delay will apply and the applicable Schedule of Performance and any other Time-Sensitive Matters will not be extended to account for the delays caused by the Down Market Test.

(d) **Cost of Down Market Test.** If the Down Market Test fails to establish a Down Market for any of the land uses tested, then the appraisal costs of the Down Market Test will be at Developer’s sole cost and will be excluded from Soft Costs. If the Down Market Test establishes a Down Market for any of the land uses tested, then the appraisal costs will be included in Soft Costs.

(e) **Effect of Down Market Delay.**

(i) During any period of Down Market Delay:

(1) the times for Developer’s performance of Time-Sensitive Matters will be extended for the period beginning on the date of the Down Market Notice until such time as a new Down Market Test indicates that the Down Market no longer exists;

(2) the Port may, in its sole discretion, elect to halt processing any pending Phase Submittal applications from Developer;

(3) upon Port request, the Parties will meet and confer to decide whether any of the Ports other Time-Sensitive Matters will be tolled; and

(4) the times for Developer’s performance of Time-Sensitive Matters will be extended for the period beginning on the date of the Down Market Notice until such time as a new Down Market Test indicates that the Down Market no longer exists.

(ii) With respect to an Option that Developer has exercised but where Escrow has not Closed by the start of the Down Market Delay, Developer may rescind its exercise of Option. Rescission under this Subsection will not prejudice Developer’s right to exercise the Option after the Down Market Delay ends.

(f) **End of Down Market.**

(i) Either Party may request another Down Market Test to determine whether the Down Market has ended at any time after the first anniversary of the Down Market Test Date. Each new Down Market Test will result in a new Down Market Test Date.

(ii) If neither Party has requested a new Down Market Test by the end of the 18<sup>th</sup> month after the Down Market Test Date, the Port will initiate a new Down Market Test to determine whether the Down Market has ended.

(g) Down Market Delay in Certain Circumstances.

(i) Down Market Without 30% Commercial Trigger. This Subsection applies if all of the following circumstances are present: (i) no Down Market for any Residential Parcel within the Phase exists; (ii) a Down Market Test establishes a value for a Commercial Test Parcel at or below the Down Market Threshold; (iii) commercial-office uses within the applicable Phase do not meet the 30% Commercial Trigger; and (iv) in Phase 2, Developer has designated both Parcel F and Parcel G for commercial-office use in its Phase Approval, or in Phase 3, Developer has designated one or more of the Flex Parcels for commercial-office use in its Phase Approval. Under those circumstances, Developer will provide Port with written notice, to be provided within 15 days after the applicable Down Market Test for the Commercial Test Parcel, of its election to either proceed with the 28-Acre Site Project in accordance with the Schedule of Performance or to undertake a redesign effort for the Flex Parcels to increase residential use. If Developer elects to redesign the Flex Parcels for residential use, then Down Market Delay will apply during such six-month period. If Developer fails to provide its notice within such 15-day period, it will be deemed to have elected to proceed with the 28-Acre Site Project without delay.

(ii) Residential Redesign Procedures. If Developer elects to proceed with the residential redesign analysis, Developer and the Port will conduct a joint feasibility and proforma analysis of the potential effects of increasing the residential uses in the Phase using agreed-upon assumptions, formulas, and variables. The factors that the Parties must examine in the analysis are additional Horizontal Development Costs of Phase Improvements that Developer would need to incur, the amount of Public Financing Sources that would be available for the Phase, the estimated Fair Market Values of the Option Parcels in the Phase, the effect on Phase Improvements and Associated Public Benefits (and in particular, the ability to fund delivery of the targeted amounts of affordable housing in Later Phases), possible changes to the Phasing Plan, and the amount by which the Developer Balance would increase if the Down Market Delay continued for the maximum period of Excusable Delay under this Article. The costs of this analysis will be Soft Costs. The Parties will meet and confer in an attempt to reach a joint decision on the feasibility and desirability of increasing residential use within the Phase, provided, however, that Developer may decide to change commercial-office use to residential use on any Flex Parcel in its sole discretion after completing joint feasibility and proforma analysis.

(iii) Change to Residential.

(1) If within the six-month evaluation period, Developer provides the Port with written notice of Developer's election not to change the land use on any Flex Parcel from commercial to residential or fails to make an election, then at the end of such six-month period (or the date of Developer's decision, whichever is earlier), Down Market Delay will cease as to that Phase.

(2) Alternatively, within the six-month evaluation period, if Developer provides the Port with written notice of Developer's election to change the applicable Flex Parcel from commercial-office to residential, then Down Market Delay will cease as applied to the Phase as of the date of such election, except as provided in **paragraph (3)** of this clause.

(3) In Phase 2, if Developer elects to change the land use of either Parcel F or Parcel G (but not both) to residential use, then a Down Market Test performed on the remaining Commercial Parcel that results in

a Fair Market Value that is less than the Down Market Threshold, then Developer may invoke a Down Market Delay for the Phase.

## **5. PARTY RELATIONSHIPS**

**5.1. No Agency.** The Port is not, and none of the provisions in this DDA will be deemed to make the Port, a partner in Developer's or any Vertical Developer's business, or a joint venturer or member in any joint enterprise with Developer or any Vertical Developer. No Party has the right to act as the agent of any other Party in reference to this DDA.

**5.2. ICA.** The Port agrees to perform its obligations under the ICA, and to use commercially reasonable efforts to cause other City Agencies to perform their respective obligations under the ICA.

**5.3. Port approvals.** The Parties agree that the approval standards and procedures below will apply to implementation of this DDA except as otherwise specified.

(a) Regulatory Capacity. This DDA does not constrain the Port's exercise of regulatory authority.

(b) Proprietary Capacity. The Port, when acting in its proprietary capacity as landowner and landlord, will make determinations in its reasonable judgment except as otherwise specified, including its review and approval of Schematic Design Applications under **Section 13.6** (Schematic Design Review of Public Spaces). All Improvements will be subject to the Port's review in accordance with applicable procedures and standards in this DDA, the SUD Amendments, and the ICA.

(c) Port Commission Meetings. Except as otherwise provided in this DDA, whenever the Port Commission must approve or otherwise consider any matter in reference to the 28-Acre Site Project, the Port Director will submit the matter to the Port Commission at the next regularly-scheduled meeting of the Port Commission for which an agenda has not been finalized and for which Port staff can prepare and submit a staff report in keeping with the Port Commission's customary meeting practices and obligations under public meeting laws. The Port Commission will approve or disapprove discretionary matters in accordance with its powers and duties under the Burton Act and the Charter and as otherwise specified in this DDA.

(d) Authority for Port approvals.

(i) The Port Director, or her designee, is authorized to sign on behalf of the Port any documents, including any contracts, agreements, memoranda, or similar documents with state, regional, or local authorities or other persons, or enter into any tolling agreement with any person, to the extent of the authority granted under the Port Commission and Board of Supervisors resolutions approving this DDA. The Port Director's authority is limited to matters that are in the best interests of the Port and the City, and otherwise do not materially increase the obligations or liabilities of the Port or the City or materially decrease the public benefits to the Port or the City, and are necessary or advisable to complete the transactions described in this DDA and to effectuate the purpose and intent of the authorizing resolutions if the Port Director determines, after consultation with the City Attorney, that the document is necessary or proper and in the Port's and the City's best interests. The Port Director's signature on any document will be conclusive evidence of her determination.

(ii) The Port Commission, through the Chief Harbor Engineer, administers and enforces the Port Building Code, the Port Harbor Code, and other Port regulations to protect the public health, safety, and general welfare. The Chief Harbor Engineer, or his designee, and in conjunction with other City

Agencies, will oversee project and construction management, engineering design, facility inspection, contracting, code compliance review and permitting services for all of the Port's facilities and for plan review, permitting and inspection services to ensure safe and compatible construction on Port property. The Chief Harbor Engineer will issue all permits for construction on Port land, sign certificates regarding their completion, and issue "red tags" and other regulatory notices that would prohibit or condition use of Port property to protect public safety.

#### **5.4. Developer Approvals.**

(a) Regulatory Approval. Each of the persons executing this DDA on behalf of Developer represents to the Port, and the Port is entitled to rely on those representations, that: (i) Developer is a duly authorized and existing entity under Delaware law; (ii) Developer is qualified to do business in California; (iii) Developer has full right and authority to enter into this DDA and other Transaction Documents; and (iv) each of the persons signing the Transaction Documents on its behalf is authorized to do so. Developer agrees to provide the Port with satisfactory evidence confirming these representations promptly after a Port request.

(b) Authorized Developer Representative. Developer must designate from time to time by notice to the Port under *App ¶ 1.5 (Notices)* and **Article 20** (Notices) a representative who is authorized to act on Developer's behalf in reference to requests for approvals or other actions. The Port will rely on any notice delivered under this Subsection until superseded by a later notice.

**5.5. Standards Otherwise Applicable.** Except as expressly provided otherwise, the following standards will apply to the Parties' conduct under this DDA.

(a) Covenant of Good Faith and Fair Dealing. In all situations arising from this DDA, subject to **Article 11** (Defaults), Developer and the Port each must attempt to avoid and minimize the damages resulting from the other's conduct and take all reasonably necessary measures to implement this DDA. This DDA is subject to the covenant of good faith and fair dealing applicable to contracts under California law. Accordingly, Developer and the Port each covenants, on behalf of itself and its successors and assigns, to take all actions and to execute, with acknowledgment or affidavit if required, all documents necessary to achieve the objectives of this DDA to the extent consistent with Applicable Law.

(b) Cooperation and Non-Interference. Developer and the Port acknowledge that the implementation of this DDA and the remedies provided to a Party for the other Party's default or failure to perform an obligation under this DDA are predicated on their cooperation throughout the DDA Term, and agree, subject to **Article 11** (Defaults): (i) to implement this DDA in a manner intended to accomplish its objectives; (ii) to refrain from doing anything that would render performance under this DDA impossible; and (iii) that a Party will be excused from performing under this DDA to the extent prevented by the other Party's actions.

(c) Commercial Reasonableness. Unless specifically provided otherwise in this DDA, whenever a Party is permitted to make a judgment, form an opinion, judge the sufficiency of the other Party's performance, or exercise discretion in taking (or refraining from taking) any action or making any determination, that Party must proceed with due diligence and employ commercially reasonable standards in doing so. In general, the Parties' ministerial acts in implementing this DDA, including construction of Improvements, approvals, disapprovals, demands for performance, requests for additional information, and any exercise of an election or option, must be commercially reasonable.

The requirements for approvals under this DDA extend to and bind any Agents of Developer or of the Port that act on behalf of their principals.

(d) Disapproval. A Party that declines to grant approval or grants conditional approval must state its reasons in reasonable detail in writing. This requirement does not apply to the Port Commission, which as a public body will grant or deny approval in open session at a noticed public meeting held under applicable public meeting laws.

(e) Specificity of Approval. A Party's approval to or of any act or request by the other Party will not be deemed to waive or render unnecessary approval to or of any similar or subsequent acts or requests. In determining whether to give an approval, no Party is allowed to require changes from or impose conditions inconsistent with applicable Project Requirements and Regulatory Requirements or its prior approvals for the specific matter.

#### **5.6. Limitations on Liability of the Parties.**

(a) No Consequential, Punitive, or Special Damages.

(i) Neither Developer nor the Port would have entered into or become a Party to this DDA if it could be liable for indirect or consequential, punitive, or special damages under this DDA. Accordingly, Developer and the Port each waives any Claims against the other Party, and covenants not to sue the other, for indirect or consequential, punitive, or special damages under this DDA, including loss of profit, loss of business opportunity, or damage to goodwill.

(ii) The waivers in this DDA will not affect each Party's right to recover actual damages that arise from a Breaching Party's failure to: (1) pay any sum when due under any Transaction Document between the Parties relating to the 28-Acre Site Project; (2) satisfy any indemnity under this DDA; or (3) pay attorneys' fees when due under an Arbitrator's decision or a court's final judgment.

(b) Project Payment Sources. Except as otherwise provided in this DDA, Developer agrees as follows.

(i) All obligations of the Port or the City arising out of or related to this DDA are special and limited obligations of the Port and the City, as applicable, and the Port's and City's obligations to make any payments to implement this DDA are restricted strictly to Project Payment Sources described in the Financing Plan to this DDA, and only to the extent those sources are available to the Port and the City.

(ii) More specifically, in no event may Developer compel: (1) the City to use funds in or obligate the City's General Fund; or (2) the Port to use funds in or obligate the Port Harbor Fund except as described in the Financing Plan to this DDA, in either case to reimburse Developer's Horizontal Development Costs or any other costs associated with the 28-Acre Site Project or to satisfy any Developer Claim of damages for a breach by the Port or the City under any of the Transaction Documents.

(c) No Personal Liability. Unless specifically provided otherwise, the Parties agree that no Agents of the Port or of its successors or assigns will be personally liable to Developer or any Vertical Developer, and no Agents of Developer or any Vertical Developer or of their successors or assigns will be personally liable to the Port, for any default or breach of this DDA or for any payment or performance that becomes due under this DDA. This Subsection does not release or waive the obligations of any person with a direct legal obligation under Applicable Law, such as the general partner of a limited partnership or any Obligor providing Adequate Security for a specified obligation.

## **5.7. Defaults and Breaches.**

(a) Phase-Specificity. An Event of Default by Developer or any Transferee hereunder in one Phase will not be an Event of Default by Developer or any Transferee in any other Phase. In certain instances as specified in **Article 12** (Material Breaches and Termination), a Material Breach may affect more than one Phase.

(b) Limitations on Cross-Defaults.

(i) Cross-Defaults Between Developer and Vertical Developers. No Event of Default by Developer or a Transferee with respect to the Horizontal Improvements hereunder will be deemed to be an Event of Default by any Vertical Developer (including, without limitation, Vertical Developer Affiliates) under any Vertical DDA, Parcel Lease, or Restrictive Covenant.

(ii) Cross-Defaults Between Vertical Developer Affiliates and Developer. An Event of Default by a Vertical Developer Affiliate with respect to any Development Parcel pursuant to any Vertical DDA, Parcel Lease or Restrictive Covenant will be deemed to be an Event of Default by Developer hereunder but only as to an Event of Default related to the Vertical Developer Affiliate's: (1) failure to pay taxes; (2) failure to complete its Deferred Infrastructure obligations under the Vertical DDA; or (2) any other Transferred obligations that Developer explicitly retains in the pertinent Assignment and Assumption Agreement. Any of the foregoing events of default under a Vertical DDA will only be an Event of Default by Developer if the Port is entitled to terminate the Vertical DDA for such event of default after expiration of relevant notice and cure periods (including cure rights afforded to Lenders and Developer thereunder) and, in the case of Material Breach under **Subsection 12.2(d)** (Deferred Infrastructure), the Port's exclusive remedies will be governed by **clause (iii) of Subsection 12.4(c)** (Termination re: Outside Dates).

(iii) No Cross-Defaults in Other Cases. Except as provided in **clause (ii) of Subsection 5.7(b)** (Limitations on Cross-Defaults), no Event of Default by a Vertical Developer (including without limitation, a Vertical Developer Affiliate) with respect to Development Parcels under any Vertical DDA, Parcel Lease, or Restrictive Covenant will be deemed to be an Event of Default by Developer or any Transferee hereunder with respect to its Horizontal Improvement obligations under this DDA, or by any other Vertical Developer with respect to its obligations under any other Vertical DDA, Parcel Lease, or Restrictive Covenant.

## **6. TRANSFERS**

**6.1. Transfer Limitations in Phase 1.** Except as to Deferred Infrastructure, subject to **Subsection 15.5(b)** (Deferred Infrastructure) and **Section 6.5** (Release), Developer is expressly prohibited from Transferring its development rights and obligations for Phase 1 to an Unrelated Transferee under any circumstance without the approval of the Port Commission, in its sole discretion.

**6.2. Third-Party Transfers in Other Phases.** This Section governs Developer's Transfer of any development rights and obligations for Phase 2 through the Final Phase of the 28-Acre Site Project to Unrelated Transferees. These limitations do not apply to Deferred Infrastructure obligations that the Port has agreed, through a Phase Approval or Vertical DDA, to assign to Vertical Developers.

(a) Before Phase Approval. Before the applicable Phase Approval, Developer may Transfer: (i) all of its rights and obligations as a Party for any Phase other than Phase 1; and (ii) all of its rights and obligations for all Later Phases as master developer

under this DDA, to an Unrelated Transferee subject to the Port Commission's approval in either case under **Subsection 6.2(e)** (Port Commission Consideration).

(b) After Phase Approval. After a Phase Approval for any Phase other than Phase 1, Developer may only Transfer the applicable rights and obligations to an Unrelated Transferee as described below if approved by the Port Commission under **Subsection 6.2(e)** (Port Commission Consideration).

(i) If Developer has not begun to build Phase Improvements for the Phase that received the Phase Approval, Developer may Transfer all of its future rights and obligations with respect to the Current Phase. Developer's right of Transfer without a release for the applicable Phase will end when its starts construction.

(ii) If Developer has begun to build Phase Improvements for the Phase that received the Phase Approval, the Assignment and Assumption Agreement required under **Section 6.4** (Assignment and Assumption Agreement) will not release Developer of its obligations hereunder as to the applicable Phase, unless approved by the Port Commission in its sole discretion.

(c) Transferee Qualifications. The Port Commission is not obligated to approve a Transfer if an Unrelated Transferee (by itself or through the person controlling the Unrelated Transferee):

(i) does not satisfy the Experience Requirement;

(ii) does not satisfy the Net Worth Requirement;

(iii) does not commit in the applicable Assignment and Assumption Agreement to submitting any applicable Phase Submittals for the development opportunity being Transferred by the Outside Date specified in the Schedule of Performance or, if the Port Commission will consider the proposed Transfer less than 90 days before the Outside Date for Submittal of the Phase Submittal, within 90 days after the Port Commission's approval of the proposed Transfer; and

(iv) has been suspended, disciplined, debarred, or is otherwise prohibited from contracting with the City or the Port.

(d) Port Conditions. The Port Commission will not unreasonably withhold, delay, or condition its approval to a proposed Transfer to an Unrelated Transferee qualified under **Subsection 6.2(c)** (Transferee Qualifications) if all of the following conditions are satisfied.

(i) Developer is not in Material Breach of this DDA and the Port has not given notice of any potential breach by Developer before the Port Commission considers the requested Transfer.

(ii) Developer is in Material Breach or a potential breach has occurred, but in either case, the Transferee's cure of the Material Breach or potential breach is a condition of the Transfer in accordance with the timing and conditions reasonably satisfactory to the Port Commission.

(iii) Developer agrees that any consideration of monetary value that it actually receives from the Transferee in connection with the proposed Transfer will be treated as Land Proceeds under the Financing Plan.

(iv) Developer reimburses the Port for its reasonable costs of reviewing the Transferee's qualifications.

(v) The Transferee does not condition the Transfer on changes to the Transaction Documents that would materially increase the costs or other burdens to the Port or the City.

(vi) The proposed Transfer would not result in Developer Construction Obligations for the Phase to be split between more than one person.

(vii) The Transferee provides commitments that satisfy the Adequate Security and Loss Security requirements under **Article 17** (Security for Project Activities) for all obligations that the Transferee assumes, subject to the Port Director's approval, unless Developer confirms, with each applicable Obligor's consent, that the Adequate Security and Loss Security previously provided to the Port for any Transferred Phases will secure the Transferee's assumed obligations.

(viii) The Transferee must agree to satisfy and maintain the Net Worth Requirement at all times until the Transferee has satisfied all of its assumed obligations. Promptly after the Port's request, a person required to maintain a minimum Net Worth under this DDA must provide to the Port reasonable evidence that the person satisfies the Net Worth Requirement, including a copy of the person's most recent audited financial statements, which must not be dated more than 180 days before the date of the Port's request. Audited financial statements must be prepared by an independent CPA and must include the CPA's opinion that the financial statements are fairly stated in all material respects.

(ix) Developer (or any Transferee of all of Developer's obligations as master developer) will be responsible for all Phase Quarterly Reports, Phase Audits, and the Final Audit, including information from the Transferee's horizontal development activities, except to the extent that **clause (ii) of Subsection 12.8** (Effect of Termination) applies.

(x) Developer (or any Transferee of all of Developer's obligations as master developer) agrees to be solely responsible for any distribution of Project Payment Sources and the Developer Share of Project Surplus for revenue sharing to its Transferees and to indemnify the Port against any Claims from Transferees regarding reimbursements and revenue-sharing; provided however, that if Developer Transfers all of its obligations as master developer hereunder, then the applicable Transferee will be responsible for these distributions.

(e) Port Commission Consideration.

(i) Developer and any proposed Unrelated Transferee must provide to the Port reasonably detailed information to demonstrate compliance with **Subsection 6.2(c)** (Transferee Qualifications) and **Subsection 6.2(d)** (Port Conditions), a proposed Assignment and Assumption Agreement in the form of **DDA Exhibit D8**, and any additional documents and information that the Port Director reasonably requests. When the Port Director has sufficient information in her reasonable judgment to permit the Port Commission to make its determination, the Port Director will submit the proposed Transfer for Port Commission consideration.

(ii) Developer may request that the Port Commission consider a Transfer to an Unrelated Transferee that does not meet all of the requirements of **Subsection 6.2(c)** (Transferee Qualifications) and conditions of **Subsection 6.2(d)** (Port Conditions). The Port Commission may give or withhold its approval to a noncompliant request in its sole discretion.

**6.3. Affiliate Transfers.** This Section governs Developer's Transfer of horizontal development rights and obligations under this DDA to an Affiliate. This Section does not apply



to a Vertical Developer's transfer rights, which will be governed by the applicable Vertical DDA.

(a) Conditions to Transfer. Developer has the right at any time to Transfer any portion of its rights and corresponding obligations under this DDA to an Affiliate of Developer without the Port's approval if all of the following conditions are met.

(i) Developer is not then in Material Breach or, if an event has occurred that with notice and the passage of time would be a Material Breach, Developer has cured the event before the effective date of the Transfer.

(ii) The Transferee or the persons with Control of the Transferee satisfies the Experience Requirement and the Net Worth Requirement.

(b) Reorganization. A Transfer effected by Developer's consolidation or merger into or with any other business organization that meets the requirements of **Subsection 6.3(a)** (Conditions to Transfer) will be considered a permitted Transfer under this Section even if Developer is not the surviving entity under Applicable Law.

(c) Application. Any Affiliate Transferee under this Section will be a Developer Party under this DDA to which Developer's Loss Security and any Phase Security will apply to the obligations assumed by the Transferee unless it provides replacement Adequate Security approved by the Port Director.

#### **6.4. Assignment and Assumption Agreement.**

(a) Form. Each Transfer permitted under this Article must be subject to an Assignment and Assumption Agreement substantially in the form of **DDA Exhibit D8**. The Port will not approve any Assignment and Assumption Agreement if the Transferee does not satisfy the Adequate Security requirements under **Article 17** (Security for Project Activities) for all obligations that the Transferee assumes or if Developer is in Material Breach or has not cured a potential breach after notice from the Port.

(b) Content. Each Assignment and Assumption Agreement must include:

(i) a legal description of any real property subject to the Transfer;

(ii) a detailed description of the rights and obligations under this DDA that Developer will assign to the Transferee, which must include all of Developer's related indemnifications and releases under this DDA;

(iii) the Transferee's agreement to comply with all pertinent Project Requirements and Regulatory Requirements;

(iv) a detailed description of any of Developer's obligations that the Transferee will not assume;

(v) the Transferee's express assumption of the obligations to be assigned;

(vi) a detailed description of the Transferee's obligations under the Affordable Housing Plan, and the Transferee's acknowledgement of the City's rights if Developer does not meet its obligations under the Affordable Housing Plan for the AHP Housing Area;

(vii) the Transferee's covenant not to challenge the enforceability of any provision of this DDA or the Development Agreement, including the Transferee's acknowledgement, for the benefit of the Port and Developer, affirming that the Costa-Hawkins Act does not apply to any Development Parcel developed for residential use;

(viii) an assumption of the risk that Horizontal Improvements for any adjoining real property will not be completed and a waiver and release for the benefit of the Port and the City regarding any failure to complete the Horizontal Improvements;

(ix) the Transferee's agreement to provide information to Developer that Developer needs to meet its obligations to submit Phase Quarterly Reports, Phase Audits, and the Final Audit;

(x) the Transferee's agreement to look solely to Developer for reimbursement of the Transferee's Horizontal Development Costs and any share of Project Surplus to which it may be entitled; and

(xi) other matters that Developer deems appropriate if approved by the Port Director.

#### **6.5. Releases.**

(a) Unrelated Transferee. Upon the consummation of any Transfer, including receipt of the Assignment and Assumption Agreement executed by the Unrelated Transferee and Developer, the Port will provide to Developer or other a written release from any obligations arising under this DDA from and after the date of Transfer to the extent that such obligations are permitted to be released under this DDA and are expressly Transferred to and assumed by the Transferee under the approved Assignment and Assumption Agreement (subject to the terms of approval by the Port). The form of release may be in the approved Assignment and Assumption Agreement, or prepared as a separate document. Developer will not be released as to any obligations of Developer that arose before the date of the Transfer except to the extent that the same are expressly assumed by the Transferee in the Assignment and Assumption Agreement (subject to the terms of approval by the Port). The release will be provided within 30 days after the Port receives confirmation of the effective date of the Transfer, in a form prepared by the Port, consistent with this Section.

(b) Unrelated Vertical Developers. The Port will release Developer from any Deferred Infrastructure obligations that is an obligation of an Unrelated Vertical Developer under its Vertical DDA only after the Unrelated Vertical Developer has provided Adequate Security meeting the requirements of **Section 17.3** (Phase Security) to secure Final Completion of the applicable Deferred Infrastructure under the Vertical DDA, or at such earlier time as is requested by Developer so long as the Port determines, in its sole discretion, that the Unrelated Vertical Developer's obligation to construct the Deferred Infrastructure in accordance with the Schedule of Performance is adequately assured.

**6.6. Notice of Transfer.** Developer must provide notice to the Port when any Transfer is complete, in addition to providing a copy of the fully executed Assignment and Assumption Agreement and any additional information and materials that the Port Director reasonably requests.

(a) With the Port approval. For any Transfer described in **Section 6.1** (No Third-Party Transfers in Phase 1), Developer must provide notice to the Port within 10 business days after the effective date of an approved Transfer.

(b) Without Port approval. For any Transfer described in **Section 6.3** (Affiliate Transfers), Developer must provide notice to the Port at least 30 days before the effective date of the Transfer or any shorter period the Port Director approves in her sole discretion. Developer's notice must include the identity, business and notice addresses, contact person, and contact information for the proposed Transferee and include evidence of the type described in **clause (vi) of Subsection 3.2(b)** (Phase

Submittal). Developer must also provide notice to the Port within 10 business days after the Transfer confirming its effective date. This provision will not create any obligation on or duty of a Lender other than as set forth in **Article 18** (Lenders' Rights).

(c) Effect of Transfers.

(i) Any attempted Transfer that does not meet all applicable requirements of this Article will be void as to the Port, and the Port will continue to have all rights against Developer under this DDA and at law as if the prohibited Transfer had not occurred.

(ii) As of the effective dates of Transfers conforming to applicable requirements of this Article, all references to Developer in provisions of this DDA relating to the assigned and assumed obligations will include each permitted Transferee.

(iii) After the effective date of a Transfer of which the Port has notice, the Port will deliver to Developer copies of any notice delivered to an Unrelated Transferee of the Port's intent to terminate the Transferee's rights under this DDA due to a Material Breach by the Transferee.

(d) Post-Transfer Defaults. The effects of a Transferee's defaults are described in **Section 5.7** (Defaults and Breaches).

**6.7. Related Matters.**

(a) Certain Recordkeeping. Developer and its Transferees will be treated as one person for purposes of Phase Quarterly Reports, Phase Audits and the Final Audit required under *FP art. 9 (Reporting)*. Developer agrees to require each Transferee to create and maintain reports, records, and information in a fashion that will allow Developer to meet its reporting obligations under this DDA. Developer will be responsible for gathering and compiling all Transferee information for inclusion in integrated Phase Quarterly Reports, Phase Audits, and the Final Audit in compliance with this DDA. The Port's audit and inspection rights as to Developer will apply to all Transferees that assume horizontal development obligations.

(b) Exclusions. Nothing in this Article prohibits or otherwise restricts Developer from any of the following:

(i) granting easements, leases, subleases, licenses, or permits to facilitate the development, operation, and use of any part of the 28-Acre Site that Developer holds in fee or by leasehold;

(ii) granting or creating a Deed of Trust permitted under **Article 18** (Lenders' Rights);

(iii) conveying its interest in any portion of the 28-Acre Site in connection with a Lender Acquisition; or

(iv) making a Transfer to the Port, the City, or any other Regulatory Agency as authorized by this DDA or other Transaction Document.

**7. PARCEL CONVEYANCES**

This Article addresses the procedures for conveyances of Option Parcels to Vertical Developer Affiliates or third-party Vertical Developers, conveyances by the Port or the City of Parcel C1A, the 20<sup>th</sup> Illinois Parcel, and the Hoedown Yard, and the Developer's obligations to ensure delivery of Associated Public Benefits.

### 7.1. Developer Option.

(a) Option Parcels. By procedures in this Article, the Port will ground lease or sell each Option Parcel to a Vertical Developer pursuant to a Vertical DDA. Developer, through its Vertical Developer Affiliates, will have the right to exercise the Option for Option Parcels.

(b) Exclusions. Developer's Option applies to all Development Parcels except the following parcels:

(i) the Affordable Housing Parcels (anticipated to be Parcel C1B, Parcel C2A, and Parcel K South);

(ii) the parcels previously designated for potential parking facilities (Parcel C1A);

(iii) Parcel E4, on which the Arts Building will be developed;

(iv) Historic Building 12 and Historic Building 21; and

(v) the Illinois Street Parcels (except Parcel K South) except under conditions described in **Section 7.9** (20<sup>th</sup>/Illinois Parcel) and **Section 7.10** (Hoedown Yard).

(c) Early Lease Parcels.

(i) Developer must Close Escrow for the first Option Parcel to be conveyed by Parcel Lease within each of Phase 1 and Phase 2 (each, an "**Early Lease Parcel**") no later than two years after Commencement of Construction for the applicable Phase, as provided in the Schedule of Performance.

(ii) Developer's failure to meet the Outside Date for Close of Escrow for an Early Lease Parcel will terminate its Option as to that specific Early Lease Parcel without any further action by the Port. After termination of the Option under this Subsection, the Port will have the right to offer the Early Lease Parcel through a Public Offering under **Section 7.5** (Public Offering Procedures).

(iii) All Land Proceeds from the Port's conveyance of the Early Lead Parcels will be subject to *FP art. 3 (Land Proceeds)*.

(d) Option Termination. Developer must Close Escrow for all Option Parcels within an applicable Phase for which it has exercised its Option no later than three years after the Port has issued a SOP Compliance Determination for all Phase Improvements other than the Public Spaces within the applicable Phase, as provided in the Schedule of Performance. Developer's failure to meet the Outside Date for an Option Parcel within a Phase will terminate its Option as to that specific Option Parcel without any further action by the Port, and the Port will have the right to offer the Option Parcel through a Public Offering under **Section 7.5** (Public Offering Procedures). Any Port conveyance of an Option Parcel by a Public Offering to a third-party Vertical Developer will be through a Vertical DDA substantially in the form attached as **Exhibit D2**.

### 7.2. Fair Market Value.

(a) Established by Appraisal. The Port will determine the Fair Market Value for each Option Parcel by the appraisal process described in **Section 7.3** (Option Parcel Appraisals).

(b) Public Offering Prices as Comparables. The Parties agree that the Appraiser may appropriately consider the price at which the Port conveys any Option Parcel through a Public Offering under **Section 7.5** (Public Offering Procedures) as an appropriate comparable in the appraisal process triggered by a later Appraisal Notice for

a different Option Parcel that is designated for the same land use and for Residential Parcels, Product Type and housing tenure.

### 7.3. Option Parcel Appraisals

(a) Appraisal Notice.

(i) Developer may trigger the appraisal process for an Option Parcel in a Phase at any time after it submits the applicable Phase Submittal by delivering an Appraisal Notice to the Port. In the Appraisal Notice, Developer must identify the Option Parcel, provide a detailed program of uses planned for the parcel, including the area programmed for each type of use, the location and amount of office development on the Option Parcel that would be subject to the provisions for office development attached as **DDA Exhibit A5**, the scope of Deferred Infrastructure that will be attached to the parcel (with the Acquiring Parties' consent), and any inclusionary requirements under the Affordable Housing Plan if residential use is proposed.

(ii) With respect to any Flex Parcel, Developer may identify alternative use programs that are primarily residential or primarily commercial and consistent with the Project Approvals, and the appraisal will provide a value for both use programs. The Parties will initiate an appraisal process to determine the Fair Market Value of the applicable Option Parcel within 30 days after Developer delivers an Appraisal Notice to the Port by selecting a Qualified Appraiser from the Qualified Appraiser Pool and issuing joint Appraisal Instructions in accordance with **Subsection 7.3(d)** (Appraisal Instructions).

(b) Appraiser Qualifications. Each Qualified Appraiser must meet the following qualifications:

- (i) be licensed in the State of California as a Certified General Appraiser;
- (ii) be a member of the appraisal Institute;
- (iii) have at least 10 years' experience in the San Francisco Bay Area valuing commercial-office or multiple occupancy residential properties or both, depending on the allowed uses of the Option Parcel;
- (iv) be a principal in either a national or regional firm based in California that: (1) is not a Vertical Developer Affiliate; (2) does not have an equity investment in Developer, any Vertical Developer Affiliate, any Vertical Developer that has entered into a Vertical DDA with the Port, or any of their Affiliates; (3) does not have a conflict of interest by virtue of a contractual relationship with Developer either existing or in the 24 months immediately preceding the engagement, unless the Port in its sole discretion waives the conflict; and (4) must agree to avoid future conflicts of interest as a condition to being on the panel; and
- (v) otherwise be acceptable to both Parties.

(c) Qualified Appraiser Pool. The Qualified Appraiser Pool from which the Parties may select as of the Reference Date is attached as **DDA Schedule 1**. From time to time, either Party may propose in writing to amend the Schedule to add or remove appraisers to or from the Qualified Appraisers Pool. If the Parties disagree on a proposed addition or removal, then the Parties will engage in a dispute resolution procedure under **Section 10.4** (Binding Arbitration).

(d) Appraisal Instructions. The Parties will issue their joint Appraisal Instructions to Qualified Appraisers substantially in the form of **DDA Exhibit D4**,

providing instructions for either residential or commercial-office use, as appropriate, and directing the Qualified Appraiser to prepare and deliver simultaneously to both Parties a Joint Appraisal. Either Party may propose to make nonmaterial changes to the forms of Appraisal Instructions from time to time, and the other Party will not unreasonably withhold, condition, or delay its approval. If a Party proposes material changes to Appraisal Instructions, such as assumptions, special assumptions, limiting conditions, hypothetical conditions, and special instructions, the Party proposing the changes must provide its proposal in writing together with evidence supporting its proposed changes, and the other Party may approve or disapprove the proposed change in its sole discretion.

(e) Joint Appraisal. If the Parties agree on the value conclusions in the Joint Appraisal for an Option Parcel, it will become the Final Appraisal. In either case, the costs of the Joint Appraisal will be Soft Costs. If the Parties do not agree on the value conclusions in a Joint Appraisal, the dispute will be resolved by procedures in **Subsection 7.3(f)** (Appraisal Disputes). A Final Appraisal for any Option Parcel must be completed and delivered to the Parties within 6 months after the date that Developer delivered the related Appraisal Notice.

(f) Appraisal Disputes. If either Party objects to the Joint Appraisal within two weeks after its delivery, the objecting Party may submit the valuation to a binding arbitration process under **Subsection 7.3(g)** (Appraisal Dispute Resolution Procedures). Under the expedited process, each Party will have the right to engage another Qualified Appraiser to prepare a Party Appraisal using the same instructions used for the disputed Joint Appraisal. Each Party will be responsible for the fees and costs of its own Qualified Appraiser and will share equally in the fees and costs of any additional Qualified Appraiser engaged under **Subsection 7.3(g)** (Appraisal Dispute Resolution Procedures). Fees and costs incurred by Developer under this Subsection will be reimbursable as Soft Costs under the Financing Plan. Fees and costs incurred by the Port under this Subsection will be reimbursable as Port Capital under the Financing Plan.

(g) Appraisal Dispute Resolution Procedures. If both Parties engage another Qualified Appraiser to prepare Party Appraisals, the Joint Appraisal will be disregarded. If only one Party engages another Qualified Appraiser, the Joint Appraisal will be considered. In either case, the Fair Market Value will be determined by the following appraisal dispute resolution process.

(i) If the difference between the value conclusions in the Party Appraisals is 10% or less of the higher value, then the Fair Market Value will be the average of the values.

(ii) If the difference between the value conclusions in the Party Appraisals is more than 10% of the higher value, the Parties will jointly select another Qualified Appraiser to perform an appraisal using the same instructions, and the Fair Market Value will be established as follows.

(1) If the difference between the value conclusion in either Party Appraisal and the third value is 10% or less of the higher value, then the third value will be disregarded, and the Fair Market Value will be the average of the values in the Party Appraisals.

(2) If neither Party Appraisal's value conclusion is within 10% of the third value, or if both Party Appraisal's value conclusions are within 10% of the third value, then both Party Appraisals will be disregarded, and the third value will be the Fair Market Value for Option purposes.

#### 7.4. Option Parcel Closings.

(a) Option Exercise Deadline. Developer will have 30 days after delivery of any Final Appraisal (the “**Option Exercise Deadline**”) to exercise its Option on the Option Parcel by notice to the Port. The price the Option Parcel (by deed or Parcel Lease) will be the Fair Market Value as determined by the Final Appraisal; however, if the Final Appraisal is equal to or less than the applicable Down Market Threshold, then the procedures of **Subsection 7.4(d)** (Effect of Down Market Delay). Following Developer’s notice, the procedures for Close of Escrow under the VDDA will apply.

(b) Right to Credit Bid. As described in more detail in the Financing Plan, a Vertical Developer Affiliate will have the right to submit a Credit Bid for an Option Parcel, subject to the conditions and limitations of *FP § 3.3 (Right to Credit Bid)* and *FP § 3.4 (Amount of Credit Bid)*.

(c) Disposition of Land Proceeds. Under the Vertical DDA, the Port will instruct the Escrow Agent to disburse Land Proceeds from Escrow at Closing in accordance with the requirements of the Financing Plan.

(d) Effect of Down Market Delay.

(i) Final Appraisal Less than Down Market Threshold. If the Final Appraisal is equal to or less than the applicable Down Market Threshold, then the Final Appraisal will trigger an event of Down Market Delay. However, if the Final Appraisal is equal to or less than the Down Market Threshold, then Developer or its designated Vertical Developer Affiliate may still elect to exercise the Option at a price equal to (but not less than) the Down Market Threshold amount, or at any amount that is less than the Down Market Threshold by agreement between the Port and Developer, each in their sole discretion.

(ii) Final Appraisal. If a Down Market occurs after the exercise of the Option but before the Close of Escrow on an affected Option Parcel, the following will apply.

(1) Developer may elect in its sole discretion to rescind its exercise of the Developer Option and direct the Escrow Agent to close the Escrow Account.

(2) The Option Parcel will remain subject to Developer’s Option for the period described in **Section 7.1**.

(3) By agreement of the Parties, some or all appraisals previously prepared for the Option Parcel will be disregarded for future conveyances under this DDA.

(e) Effect of Failure to Close Escrow. Developer’s failure to exercise its Option, Vertical Developer Affiliate’s failure to Close Escrow by the Outside Date therefor set forth in the Schedule of Performance, as it may be extended under **Article 4** (Performance Dates) or the termination of a Vertical DDA prior to Close of Escrow thereunder will not be an Event of Default hereunder, but will cause Developer’s Option for that Option Parcel to terminate automatically. After termination, the Port will have the right to conduct a Public Offering for the Option Parcel using procedures in **Section 7.5** (Public Offering Procedures) so long as the Fair Market Value established by the Final Appraisal is more than the Down Market Threshold, and proceeds received by the Port for conveyance of the applicable Option Parcel will be treated as Land Proceeds in accordance with the Financing Plan.

## 7.5. Public Offering Procedures

(a) Broker-Managed Offerings. Each Public Offering will be managed by a Qualified Broker selected jointly by Developer and the Port from a list that the Parties have approved. The Qualified Broker Pool as of the Reference Date is set forth in **DDA Schedule 3**. From time to time, either Party may propose in writing to add or remove Qualified Brokers to or from the list. If the Parties disagree on a proposed addition or removal, then the Parties will engage in the dispute resolution procedure under **Section 10.4** (Binding Arbitration).

(b) Offering Document. The Public Offering documents for any Option Parcel will:

(i) identify the parcel being offered, describe any Deferred Infrastructure obligations for the parcel, specify the allowed uses, and indicate whether it is being offered for ground lease or sale;

(ii) specify a minimum bid price equal to the applicable Down Market Threshold for the Option Parcel and disclose that any offer that is between the Down Market Threshold and the Fair Market Value established by Final Appraisal must be subject to a right of first refusal in favor of Developer (the “**Developer ROFR**”) as described in in **Subsection 7.5(e)** (Developer Right of First Refusal);

(iii) for a parcel to be leased, indicate whether the Port will require Fair Market Value to be paid as Prepaid Rent, Annual Ground Rent that amortizes Fair Market Value over the Parcel Lease term, or a combination of Prepaid Rent and Annual Ground Rent to the extent permitted in accordance with the Financing Plan;

(iv) identify the Qualified Broker managing the Public Offering;

(v) state a date by which sealed bids must be submitted and specify the deadline by which the bidder must enter into the Vertical DDA;

(vi) attach the proposed form of Vertical DDA in substantially the form attached as **DDA Exhibit D2** and require each bidder in its bid to acknowledge its agreement with its terms or to expressly identify any terms it proposes to modify.

(c) Bidder Prequalification. Each Public Offering document will specify a prequalification period ending no less than 20 days before bids are due during which any person interested in bidding must submit evidence that it meets applicable bidder guidelines. Each Qualified Bidder must:

(i) be an Unrelated Vertical Developer that is reasonably creditworthy given the obligations it is assuming in the Port’s reasonable judgment in light of the bidder’s other qualifications;

(ii) have one or more principals with at least five years of experience in developing the type-of land use to be developed on the Option Parcel; and

(iii) meet all other bidder criteria set forth in **DDA Exhibit D5**, as applicable for residential or commercial-office use.

(d) Offering Period/Bid Award.

(i) The Qualified Broker will determine the deadline by which the bidder must enter into a Vertical DDA in consultation with the Port and Developer. Until such deadline (and subject to a right of first refusal in favor of Developer (the “**Developer ROFR**”)), the Port will be obligated to enter into the applicable Vertical DDA for the Option Parcel with the Qualified Bidder



submitting the highest bid that meets or exceeds the Fair Market Value as determined by Final Appraisal.

(ii) If none of the bids meets or exceeds Fair Market Value, then the Port in its sole discretion may enter into a Vertical DDA for the Option Parcel with the Qualified Bidder submitting the highest bid that meets or exceeds the Down Market Threshold, which may be a third party or Developer in its exercise of the Developer ROFR.

(iii) The Port will not accept any offers below the Down Market Threshold unless agreed between the Port and Developer, each in its sole discretion.

(iv) Close of Escrow on the applicable Option Parcel with the Qualified Bidder will occur in accordance with the procedures set forth in the applicable Vertical DDA. The Developer ROFR will not apply to any offer that is at or above the Fair Market Value established by Final Appraisal.

(e) Developer Right of First Refusal. Subject to the Port's and Developer's agreement to accept a bid price that is lower than the Fair Market Value but exceeds the Down Market Threshold, each in its sole discretion, any Public Offering will be expressly subject to the Developer ROFR in any situation where the high bid exceeds the Down Market Threshold but is less than the Fair Market Value. Within five business day after final bids are received, the Port will provide Developer with written notice of the highest qualifying bid, including all material terms and conditions thereof (including price and form of consideration) and the intended date of the proposed Closing. Developer may exercise the Developer ROFR within 15 days after delivery of the Port's notice in the same manner as set forth in **Subsection 7.4(a)** (Option Exercise Deadline), except that the price will be the same as the third-party bid received, and on substantially equivalent terms.

(f) Effect of Failed Offering. If no Qualified Bidder submits a timely bid in accordance with **Subsection 7.5(d)** (Offering Period/Bid Award), then the Port will remove the Option Parcel from the market temporarily. Unless precluded by the Schedule of Performance, Developer will have additional opportunities to exercise an Option for that Option Parcel until such time as it would be impossible for Developer to deliver a new Appraisal Notice and Close the conveyance by the applicable Outside Date.

**7.6. Vertical Coordination Agreement.** As a condition to Developer's reconveyance of its rights to any Development Parcel under the Master Lease, it will deposit for execution and delivery by the applicable Vertical Developer of a Vertical Coordination Agreement with Developer. The purpose of the Vertical Coordination Agreement will be to ensure the orderly development of the 28-Acre Site Project. Although the Port will have the right to review and comment on the Vertical Coordination Agreement, it will not be deemed to be a party to or be required to enforce it.

**7.7. Post-Closing Boundary Adjustments.** The Parties acknowledge that as development of the 28-Acre Site advances, the description of each parcel of real property may require further refinements, which may require minor boundary adjustments. The Parties agree to cooperate in effecting any required boundary adjustments consistent with *App ¶ A.1.5 (Technical Changes)*. The Port and Developer agree that each Vertical DDA with Vertical Developers will include the obligation to cooperate with Developer and the Port in boundary adjustments.

**7.8. Parcel C1A.** The Port will have the right to offer Parcel C1A by a Public Offering for office development or market-rate residential if deemed appropriate by the Port in consultation with MOHCD. The Port will not seek any amendments to the SUD Amendments or Design for Development with respect to Parcel C1A without Developer's consent in its sole

discretion. Parcel C1A will be a Development Parcel subject to the Master CC&Rs described in **Section 8.6** (Master CC&Rs). The Port's proceeds of its conveyance of Parcel C1A will be Port Capital free of any restrictions under this DDA.

**7.9. 20<sup>th</sup>/Illinois Parcel.**

(a) Relationship to Project. The 20<sup>th</sup>/Illinois Parcel is in the SUD but is not in the 28-Acre Site and is not an Option Parcel or a Development Parcel. But the Port has decided to merge a portion of Michigan Street into the 20<sup>th</sup>/Illinois Parcel, the subdivide the resulting parcel into Parcel K North and Parcel K South as shown generally in **DDA Exhibit A4** and in more detail in **DDA Schedule 4**.

(b) Treatment of Parcel K North.

(i) The Port has initiated a proprietary public offering process to sell Parcel K North at Fair Market Value established by a proprietary appraisal for a Market-Rate Condo Project on terms that the Board of Supervisors approved in Resolution No. \_\_\_\_\_, which require:

(1) compliance with all applicable mitigation measures of the MMRP, including Mitigation Measure M-AQ-1f, the Transportation Demand Management Plan;

(2) compliance with applicable land use restrictions, impact fees, and exactions imposed by the SUD Amendments, including a requirement to pay in lieu affordable housing fees equal to 28% of the costs of on-site market-rate condominium units;

(3) a Restrictive Covenant requiring that each individual owner who sells a Condo Unit pay the Port a transfer fee of 1.5% of the net purchase price;

(4) compliance with recorded Illinois Street restrictions against the Illinois Street Parcels, a copy of which is attached as **DDA Schedule 5**, to avoid conflicts with activities in the American Industrial Center located directly west of the Illinois Street Parcels; and

(5) a requirement to enter into an agreement with Developer that will address coordination and liability matters between Developer and the applicable purchaser, and pursuant to which, the applicable purchaser will provide Developer with advance notice of the availability of non-impacted surplus soil and provide Developer with the first right to receive the surplus soil at a location for delivery in the 28-Acre Site identified by Developer.

(6) If a third party bidder does not Close Escrow and Developer has not received funds from the sale within 15 months after the date that the Board of Supervisors resolution approving this DDA is signed by the Mayor (the date of such resolution, the "**PKN Conveyance Approval Date**"), then subject to **Subsection 7.9(b)(ii)**, the Port must either: (1) pay Developer an amount equal to the Fair Market Value of Parcel K North, net of assumed costs of sale (i.e., customary closing costs and transfer taxes), within the following 60 days; or (2) offer Developer the right to enter into a Vertical DDA to purchase Parcel K North at its appraised Fair Market Value.

(ii) In order to facilitate the timely conveyance of Parcel K North (and subject to the effectiveness of the proposed Board of Supervisors Ordinance that would amend Subdivision Code 1312.1 (BOS File No 170733), Developer will

submit to the Port a Tentative Transfer Map on behalf of the Port prepared in accordance with the City's Subdivision Code that will encompass the 28-Acre Site, the remainder of the FC Project Area and the Historic Pier 70 Premises shown on **DDA Schedule 6**. The parcels shown on the Tentative Transfer Map that are within the 28-Acre Site will be consistent with the configuration of Development Parcels, Public ROWs and Public Spaces shown in the Land Use Plan and Phasing Plan. Port will direct Developer as to the parcel configuration for the remainder of the FC Project Area and the Historic Pier 70 Premises. Developer will submit the Tentative Transfer Map draft for submittal to the City within 90 days after it has received written direction from the Port that includes the proposed parcel configuration for the remainder of the FC Project Area and Historic Pier 70 Premises. Port will work diligently and cooperatively with Developer to provide such other information reasonably requested by Developer as necessary to prepare the draft Tentative Transfer Map. Failure of Developer to prepare the Tentative Transfer Map within such 90 days will not be an Event of Default hereunder, but will serve to extend the 15-month period in **Subsection 7.9(b)(6)** on a day-for-day basis from the expiration of the 90-day period until Developer submits the draft Tentative Transfer Map.

(iii) The Port will apply the net sales proceeds or an amount equal to Parcel K North's Fair Market Value to eligible cost of the 28-Acre Site Project in accordance with *FP § 7.4(a) (Parcel K North)*. If Developer is the successful bidder for Parcel K North, the parcel will be treated as an Option Parcel under this DDA, except for the appraisal procedures, and Developer will be entitled to submit a Credit Bid for its purchase, subject to the conditions and limitations of *FP § 3.3 (Right to Credit Bid)* and *FP § 3.4 (Amount of Credit Bid)*.

(iv) If Developer does not bid or timely Close Escrow under the Vertical DDA, Developer's rights under this Subsection will terminate automatically without any further action by the Port.

(c) Treatment of Parcel K South. Parcel K South will be an Affordable Housing Parcel subject to the Affordable Housing Plan and the Illinois Street restrictions.

#### **7.10. Hoedown Yard.**

(a) Relationship to Project. The Hoedown Yard is in the SUD but is not in the 28-Acre Site and is not an Option Parcel or a Development Parcel. The Port will urge the City to use commercially reasonable efforts to: (i) vacate the public right-of-way bisecting the Hoedown Yard; and (ii) obtain PG&E's consent to subdivide the parcel that would result from merging the former public right-of-way with Hoedown Yard to create parcels called HDY1, HDY2, and HDY3 as shown generally in **DDA Exhibit A4**.

(b) Public Offering.

(i) Assuming that the City exercises its purchase option, the Port will work with the City on a public offering document to sell the Hoedown Yard at or above its Fair Market Value established by appraisal. If the parcel is offered for development as a Market-Rate Condo Project, the offering terms will parallel to those listed in **clause (i) of Subsection 7.9(b)** (Treatment of Parcel K North), except that Condo Unit owners will pay transfer fees to MOHCD.

(ii) At the City's election, the offering document may require the Hoedown Yard developer to build Irish Hill Park subject to reimbursement from HDY Proceeds and Port Tax Increment.

## 7.11. Historic Building 2.

### (a) Option Exercise Procedures.

(i) Building 2 is an Option Parcel in Phase 1. At any time before the Option exercise Outside Date in the Schedule of Performance, Developer may initiate the Option process by notice to the Port. References to Developer in this Section also mean its selected Vertical Developer Affiliate if required in the context.

(ii) If Developer initiates the Option process for Historic Building 2, Developer will prepare conceptual or schematic design plans for the historic rehabilitation of Historic Building 2 in compliance with the Secretary's Standards at a level of detail reasonably required to submit a Part 1 and Part 2 application for Historic Tax Credits. Within a reasonable time after preparing the plans, Developer will submit Part 1 and Part 2 of the application for Historic Tax Credits to NPS, with a copy to the Port.

(iii) Within 90 days after receipt of NPS's decision whether or not to certify the Part 2 application, Developer will submit to the Port a construction cost estimate based on the plans approved or disapproved under the Part 2 application, and the Parties may meet and confer to discuss adjustments to the application based on the NPS decision. All hard cost estimates must be prepared by a licensed contractor having experience with the rehabilitation of historic buildings, and all soft cost estimates must be prepared by an experienced development manager or consultant working for Developer.

(iv) The decision by NPS on the Part 2 application and delivery of the cost estimate under **clause (iii)** of this Subsection will trigger the appraisal process for Building 2 in accordance with **Section 7.3** (Option Parcel Appraisals) and will commence the conveyance procedures of **Article 7** (Parcel Conveyances). The appraisal will value the ground lease based on a 99-year lease term, with the Appraiser taking into account the construction cost estimate provided by Developer and further subject to the Appraiser's consultation with a third-party cost estimator or experienced construction contractor, but otherwise subject to the same appraisal procedures applicable to other Option Parcels. The Lease will be valued as if Historic Tax Credits are obtained if the NPS certifies the Part 2 application, and as if Historic Tax Credits are not obtained if the NPS does not certify the Part 2 application.

(v) If Developer elects to enter into a Vertical DDA after the Final Appraisal in accordance with **Article 7** (Parcel Conveyances), then the appraised value will be paid by Credit Bid at Close of Escrow in accordance with the terms of the Vertical DDA.

(vi) If Developer elects not to exercise its Option for Historic Building 2, the Port will offer Historic Building 2 in accordance with the Public Offering procedures of **Section 7.5** (Public Offering Procedures), except that the minimum bid price will be 85% of the Historic Building 2 value as determined by the appraisal.

(vii) If Developer elects not to exercise its Option for Historic Building 2, its soft costs related to preparation of plans, the Historic Tax Credit application, and cost estimates will be included as Soft Costs under this DDA on which Developer will be entitled to a 12% return if Developer has obtained the agreement of its applicable architects, engineers, and other consultants engaged to produce the required studies, applications, reports, permits, plans, drawings, and similar work product for Historic Building 2 (collectively, the "**Project**")

**Materials”)** to assign the Project Materials to the Port automatically if Developer elects not to exercise its Option for Historic Building 2 and, if requested by the Port, has entered into an assignment agreement of the Project Materials in such form as reasonably agreed upon by the Parties. As part of such assignment, Developer will be permitted to disclaim any representations or warranties with respect to the Project Materials (other than Developer’s payment of fees), and, at Developer’s request, the Port will provide Developer with a release from liability for future use of the applicable Project Materials, in a form acceptable to Developer and the Port. Developer’s acceptance of the Port’s release will be deemed to waive and release the Port from any claims of proprietary rights or interest in the Project Materials, and Developer agrees that, following an assignment of the Project Materials, the Port or its designee may use any of the Project Materials for any purpose, including pursuit of the historic rehabilitation of Historic Building 2 with a third party.

(b) **Terms of Conveyance.** Historic Building 2 is an Option Parcel and its conveyance by Vertical DDA and Parcel Lease will be in the same form of Vertical DDA and Parcel Lease attached as **DDA Exhibit D2** and **DDA Exhibit D3** respectively, but subject to the additional or alternative provisions described in the Appendix for Historic Buildings attached to each, addressing, among other matters, the following.

(i) All construction work will comply with the Secretary’s Standards and, if certified by NPS, comply with the certified Part 2 application.

(ii) The term of the Parcel Lease will be 99 years.

(iii) Rent will be a Prepaid Lease or Hybrid Lease to the extent permitted under *FP § 3.7(Ground Lease Options)*.

(iv) Vertical Developer will bear the risk of loss for any event of damage or destruction to Historic Building 2 that occurs prior to Close of Escrow that is estimated to add less than \$500,000 (subject to an annual CPI escalation) to the estimated construction cost (except that Port will assign any insurance proceeds to the Vertical Developer the extent received), and the Vertical Developer may terminate the Vertical DDA in the case of damage or destruction that exceeds \$500,000. Damage or destruction that occurs prior to the date of the Vertical DDA will be governed by **Section 9.2(c)** (Effect on Historic Buildings).

## **7.12. Arts Building.**

(a) **Parcel E4.** Developer has designated Parcel E4 for construction of the Arts Building, consisting of one or more new buildings in which space will be primarily dedicated to arts/light industrial uses consistent with the SUD Amendments and the Arts Program attached as **DDA Exhibit B6**. The Arts Building may also include replacement space for the Noonan Tenants in accordance with **Section 7.13** (Noonan Replacement Space).

(b) **Developer Election.** Developer may elect to develop Parcel E4 either: (i) in two separate phases, with a stand-alone building to accommodate the Noonan Replacement Space on approximately 1/3 of Parcel E4 and a separate Arts Building on the remainder of Parcel E4; or (ii) as a single Arts Building on Parcel E4 that would accommodate the Noonan Replacement Space and other arts/light industrial uses consistent with the SUD. If Developer elects to provide the Noonan Replacement Space in a separate building on 1/3 of Parcel E4, Developer, through a Vertical Developer Affiliate or an Arts Master Tenant as described below, will enter into a Vertical DDA and Parcel Lease for the applicable portion of Parcel E4 or, if agreeable to the Parties, a direct Parcel Lease without a Vertical DDA, on the same terms and conditions for the Arts Building as described in **Subsection 7.12(d)** (Arts Building Lease).

(c) Private Fundraising. As a condition to entering into the Vertical DDA and Parcel Lease for the Arts Building, Developer or the Arts Master Tenant must have obtained a minimum of \$17.5 million in cash and pledges for grants, charitable contributions, and other private sources to fund the Arts Building. Pledges will be verified by the Controller under procedures established to protect confidential information such as names of donors and amounts of individual donations.

(d) Arts Building Lease.

(i) Developer, through a Vertical Developer Affiliate or an Arts Master Tenant as described below, will enter into a Vertical DDA and Parcel Lease with the Port substantially in the forms attached as **DDA Exhibit D2** and **DDA Exhibit D3**, as modified by the Appendix for Parcel E4. In either case, the initial term of the Parcel Lease will be 50 years with an option in favor of the tenant to extend by an additional 16 years.

(ii) The Vertical Developer will be obligated to construct the Arts Building. The scope of development for the Arts Building will be subject to the requirements of the Arts Program attached as **DDA Exhibit B6**.

(iii) Base rent for the initial 50-year term will be \$1 per year, prepaid in advance. Base rent for the 16-year extension term will be set at a commercially reasonable amount as agreed-upon by the Port and the master tenant, taking into account the required uses of the Arts Building, including the requirements of the Noonan Space Parcel Lease as described in **Subsection 7.13(a)** (Obligation to Provide Space), if applicable, subject to dispute resolution procedures as more particularly described in the Building E4 Appendix to the form of Parcel Lease.

(e) Allocation of Port Community Facilities Funds. The Parties acknowledge that under *FP § 1.3(a)(iii) (Pier 70 Leased Property CFD)*, the Port has agreed to subsidize the Arts Building by providing a no-cost lease and has committed up to \$20 million of in Arts Building Proceeds toward funding the Noonan Replacement Space, the Arts Building Costs, and community facilities within the 28-Acre Site and surrounding neighborhood. Subject to *FP art. 10 (Arts Building)*, the first priority for the Arts Building Proceeds is \$13.5 million for the Noonan Replacement Space provided under **clause (iii) of Subsection 7.13(b)** (Artist Transition Plan). In the event of a termination under **Subsection 7.12(g)** (Schedule of Performance), the Port may use the Arts Building Proceeds other than the Noonan Replacement Space and call on the Noonan Tenant Phase Security under **Subsection 17.3(d)** (Noonan Replacement Space) to be used toward a publicly-oriented use described in **Subsection 7.12(h)** (Use After Termination).

(f) Arts Master Tenant Qualifications. Developer may assign its lease rights under this Section to an Arts Master Tenant that satisfies all of the following criteria, or otherwise approved by the Port in its sole discretion.

(i) The proposed Arts Master Tenant must provide the Port with reasonably satisfactory evidence of its ability to fully fund the proposed project, including fundraising and grants, and its ability to service debt in light of the obligations it is assuming in the Port's reasonable judgment in light of the bidder's other qualifications.

(ii) The proposed Arts Master Tenant must have one or more principals with at least five years of experience in developing real estate projects of similar size and scope to the proposed building on Parcel E4 with nonprofit arts organizations in San Francisco and throughout the greater Bay Area.

(iii) The proposed Arts Master Tenant must identify a project team, including real estate development consultants, architects, construction management professionals, and a general contractor that each have at least 10 years' experience in developing real estate projects of similar size and scope to the proposed building on Parcel E4.

(g) Schedule of Performance.

(i) The Vertical Developer Affiliate or the Arts Master Tenant must comply with the Schedule of Performance for the Arts Building.

(ii) If the Vertical Developer Affiliate or the Arts Master Tenant Developer fails to enter into the Vertical DDA or Parcel Lease within the time required under the Schedule of Performance, the Port, as its sole remedy, may terminate Developer's development rights to any portion of Parcel E4 for which Developer has not satisfied the requirements of this Section, effective immediately upon delivery of notice and without any action by the Port Commission.

(h) Use After Termination. After termination in accordance with **Subsection 7.12(g)(i)** (Schedule of Performance), the Port, in its sole discretion, may use Parcel E4 for any publicly-oriented use as reasonably determined by the Port, consistent with the SUD Amendments and Design for Development and may sell or lease Parcel E4 to a third party by Public Offering for development and operation of a publicly-oriented use. The Port will not process any amendment to the SUD Amendments or Design for Development to accommodate a proposed use on Parcel E4 without agreement between the Port and Developer, each in its sole discretion. Any proceeds received by the Port from a conveyance of Parcel E4 under a Public Offering will be Port Capital free of any restrictions under this DDA.

**7.13. Noonan Replacement Space.**

(a) Obligation to Provide Space. Construction of the 28-Acre Site Project must be phased to ensure that the Noonan Tenants have the right (but not the obligation) to move to a new or rehabilitated building within the 28-Acre Site Project for which the Port has issued a Temporary Certificate of Occupancy that meets the requirements of this Section (the "**Noonan Replacement Space**"). The Parties acknowledge that the Noonan Replacement Space will likely be provided in two phases: a temporary space within the 28-Acre Site (the "**Temporary Noonan Replacement Space**") that will allow for the demolition of the Noonan Building and the development of a permanent transition space that will likely be located on the site of Parcel E4 (the "**Noonan Replacement Space**"). If Developer fails to enter into the Vertical DDA or Parcel Lease within the time required under the Schedule of Performance (or cause the Arts Master Tenant to do so), then Developer may designate the Noonan Replacement Space within any appropriate space within the 28-Acre Site that it chooses, consistent with all applicable Regulatory Requirements. As described in **Section 7.12** (Arts Building), Developer, through a Vertical Developer Affiliate or Arts Master Tenant, retains the flexibility, with or without first entering into a Vertical DDA, to enter into either: (i) a Parcel Lease for up to 1/3 of Parcel E4 on which it would construct a stand-alone building to accommodate the Noonan Replacement Space; or (ii) a Parcel Lease for all of Parcel E4 for a single Arts Building, subject the conditions of **Section 7.12** (Arts Building), in which case, the Arts Building must accommodate the Noonan Replacement Space unless otherwise approved by the Port.

(b) Artist Transition Plan. Prior to or in connection with the Phase Submittal for the Phase in which Developer intends to demolish the existing Noonan Building, Developer will consult and cooperate with the Port prepare a transition plan (the "**Artist**

**Transition Plan**") in consultation with the Noonan Tenants and the Port, which will be submitted for Port approval. The Port will approve the Artist Transition Plan within 30 days of its submittal (or 15 days in the case of a resubmittal as provided below). If the Port disapproves the Artist Transition Plan, it will provide Developer with notice, with a reasonably detailed explanation of the reasons for disapproval. The Artist Transition Plan will be an agreement binding on the Port and Developer and will include the material terms described below. The Port will include relevant terms under the Artist Transition Plan in the Parcel Lease for the building in which the Noonan Replacement Space will be located (the "**Noonan Space Parcel Lease**") and will reasonably cooperate with Developer in the implementation of the Artist Transition Plan. The Artist Transition Plan will address the following matters, at a minimum.

(i) Notice and Terms for Temporary Noonan Replacement Space.

The Port, with Developer's cooperation and consultation, will provide the Noonan Tenants with a minimum of 6 and up to 24 months' prior written notice ("**Initial Transition Notice**") of the termination of their respective leases at the Noonan Building, with an opportunity to relocate to the Temporary Noonan Replacement Space upon termination. The Temporary Noonan Replacement Space will be subject to a sublease with each Noonan Tenant under the applicable Parcel Lease on the tenant's standard commercial sublease form, subject to the requirements of **clause (iv)** and **clause (v)**. Each sublease will include a termination clause with 24 months' advance notice to allow the Noonan Tenant relocating to the Temporary Noonan Replacement Space to transition to the Noonan Replacement Space.

(ii) Master Tenant. To the extent feasible, the sublease of the Temporary Noonan Replacement Space will be with a single subtenant representing the Noonan Tenants (such as a duly formed nonprofit entity) that licenses or subleases artist space to individual artists. Each Noonan Tenant must respond to the Initial Transition Notice within 60 days of the Initial Transition Notice with its election to vacate the Noonan Building or move to the Temporary Noonan Replacement Space upon the termination of their lease as set forth in the Initial Transition Notice. Any Noonan Tenant that elects not to relocate to the Temporary Noonan Replacement Space within the time required must vacate the Noonan Building within the time required under the Initial Transition Notice, which obligation will be enforced by the Port under the existing lease for the Noonan Building, and will forego its rights to locate within the Noonan Transition Space.

(iii) Notice and Terms for Noonan Replacement Space. The Vertical Developer under the applicable Parcel Lease for the Temporary Noonan Replacement Space, with the Port's cooperation and consultation, will provide the Noonan Tenants with a minimum of 24 months' prior written notice ("**Second Transition Notice**") of the termination of the applicable subleases at the Temporary Noonan Replacement Space, with the opportunity to relocate to the Noonan Replacement Space upon termination. Each Noonan Tenant must respond to the Second Transition Notice within 60 days of the Second Transition Notice to vacate the Temporary Noonan Replacement Space or move to the Noonan Replacement Space upon the termination of their lease as set forth in the Second Transition Notice. Any Noonan Tenant that elects not to relocate to the Noonan Replacement Space within the time required must vacate the Temporary Noonan Replacement Space within the time required under the Second Transition Notice and will forego its rights to locate within the Noonan Transition Space.

(iv) Size. The Noonan Replacement Space will be sized to accommodate those existing Noonan Tenants that elect to relocate to the Noonan



Replacement Space, estimated to be between 20,000 and 25,000 gsf. Procedures for determining the size of individual subtenant spaces and priority for selection will be identified in the Artist Transition Plan, and, for the Noonan Replacement Space, will be managed by the Arts Master Tenant, if applicable, under the Noonan Space Parcel Lease in consultation with the Port and the Noonan Tenants.

(v) Rent. The base rent for the Noonan Replacement Space will be permanently restricted during the term of the sublease for the Temporary Noonan Replacement Space, and for the life of the building of the Noonan Replacement Space to reflect the following components (collectively, the “**Noonan Tenant Rent**”).

(1) Base rent will be \$1.30 per square foot (i.e., equal to the Port’s parameter rent schedule for the tenant’s existing space on the Reference Date), adjusted by the percentage of change between the CPI first published in any full month after the Reference Date and the CPI published for the month most immediately prior to the rent commencement date of the applicable Noonan Tenant sublease, with an annual CPI adjustment thereafter.

(2) To the extent the Noonan Tenant base rent would not be reasonably anticipated to cover customary common area charges for the Noonan Replacement Space (e.g., taxes, insurance, utilities and building maintenance and repair), an additional amount per subtenant based on the size of their subleased premises to the extent required to operate the building in which the Noonan Replacement Space is located without an annual operating loss, as determined by the master tenant under the Parcel Lease for the Noonan Replacement Space in consultation with the Port. However, the amount of common area charges that may be passed on to subtenants under the Noonan Space Parcel Lease must not exceed: (A) 10% of base rent for each initial Noonan Tenant that relocates to the applicable Noonan Replacement Space; and (B) 50% of base rent for any subsequent subtenant occupying the Noonan Replacement Space.

(c) Moving Expenses. Developer will be responsible for actual moving expenses of each eligible Noonan Tenant that moves to the Temporary Noonan Replacement Space and the Noonan Replacement Space, including costs of transportation, packing, crating, unpacking and uncrating personal property, insurance covering personal property, and connection charges for starting utility service.

(d) Remedies for Failure. Unless previously approved, the Artist Transition Plan will be a component of the Phase Approval for the Phase in which demolition of the Noonan Building is scheduled to occur. Developer’s failure to comply with its obligations hereunder will not be a Material Breach; however, the Port may withhold the issuance of any permit that would authorize demolition of the Noonan Building unless and until: (i) Developer has obtained Port approval of the Artist Transition Plan meeting the requirements of this Section; and (ii) the Port has issued a Temporary Certificate of Occupancy for the designated Noonan Replacement Space. The Port’s failure to issue a demolition permit due to Developer’s failure to satisfy the foregoing conditions will not be an event of Administrative Delay. In addition, the Port will have the right to call on the Adequate Security for the Noonan Transitions Costs in accordance with **Subsection 17.3(d)** (Phase Security for Noonan Replacement Space).

**7.14. Historic Buildings 12 and 21.** Except as otherwise provided in **Subsection 9.2(c)** (Effect on Historic Buildings), Developer must rehabilitate Historic Building 12 and Historic Building 21 in accordance with the Secretary’s Standards and subject to the Schedule of Performance, all as more particularly described in this Section.

(a) Schedule. As shown on the Schedule of Performance, Developer must comply with the following schedule for Historic Buildings 12 and 21.

(i) The Vertical Developer Affiliate must enter into a Vertical DDA and Close Escrow on a Parcel Lease for Historic Building 12 consistent with **Subsection 7.14(b)** (Forms) within the times provided under the Schedule of Performance.

(ii) The Vertical Developer Affiliate must enter into a Vertical DDA and Close Escrow on a Parcel Lease for Historic Building 21 consistent with **Subsection 7.14(b)** (Forms) within the times provided under the Schedule of Performance.

(b) Forms. The Vertical DDA and Parcel Lease for Historic Building 12 and Historic Building 21 will be substantially in the forms attached as **DDA Exhibit D2** and **DDA Exhibit D3**, but subject to the additional and alternative provisions described in the Appendix for Historic Buildings attached to each, addressing, among other matters, the following terms.

(i) The Vertical Developer Affiliate will be required to rehabilitate or cause to be rehabilitated Historic Building 12 and Historic Building 21 consistent with the Design for Development and in accordance with the Schedule of Performance, consistent with the Secretary's Standards.

(ii) The Vertical Developer Affiliate will be required to submit Part 1 and Part 2 of the application for Historic Tax Credits;

(iii) The term of each Parcel Lease will be 66 years.

(iv) Base rent will be \$1/year.

(v) Participation rent will equal 3.5% of Modified Gross Income (as defined in the Parcel Lease) subordinate the rights of any permitted Lienholder thereunder, starting on the 31<sup>st</sup> anniversary of the issuance of a Temporary Certificate of Occupancy for the applicable Historic Building.

(vi) As a condition to Close of Escrow on the Parcel Lease, the Vertical Developer Affiliate must provide a guaranty from a Obligor having a Net Worth of not less than \$10 million that unconditionally and irrevocably obligates the Obligor to cause the lien-free completion of the required improvements. The guaranty will be in a form reasonably satisfactory to the Port based upon then-prevailing terms in the market.

(vii) Damage and Destruction. The Vertical Developer Affiliates will bear the risk of loss for any event of damage or destruction to Historic Building 12 or 21, as applicable, that occurs prior to Close of Escrow on the Parcel Lease that is estimated to add less than \$500,000 (subject to an annual CPI escalation) to the estimated construction cost (except that the Port will assign any insurance proceeds to the Vertical Developer the extent applied to reconstruction costs), and the Vertical Developer may terminate the Vertical DDA in the case of damage or destruction that exceeds \$500,000. Damage or destruction that occurs prior to the date of the Vertical DDA will be governed by **Subsection 9.2(c)** (Effect on Historic Buildings).

(viii) Participation in Proceeds from Sales and Refinancing. Participation rent features set forth in the form of Parcel Lease governing participation in sales and refinancing proceeds will apply equally to the Parcel Leases for Historic Building 12 and 21.

(c) Failure to Proceed a Material Breach. If the Vertical Developer Affiliate fails to enter into a Vertical DDA for Historic Building 12 or 21 by the Outside Date shown on the Schedule of Performance for any reason except the Port's failure to execute the Vertical DDA, it will be a Material Breach by Developer and the remedies of **Section 12.4** (Termination as Port Remedy) will apply.

(d) Vertical Developer Default. If Vertical Developer Affiliate fails to Commence Construction and thereafter diligently prosecute to completion the required Improvements under the Schedule of Performance, it will not be a default under this DDA, but Port may exercise all available remedies under the applicable Vertical DDA, including an action on the completion guaranty described in **Subsection 7.14(b)** (Forms), specific performance and termination of the Parcel Lease. After termination, the Port will have the right to offer Historic Building 12 and Historic Building 21 by Public Offerings for any use permitted under the SUD Amendments. The Port's proceeds from a conveyance under this clause will be Port Capital free of any restrictions under this DDA.

**7.15. Rooftop Open Space.** The 28-Acre Site Project may include 20,000 gsf of contiguous rooftop open space that could be used for active recreation (the "**Rooftop Open Space**"), to be provided in accordance with this Section.

(a) Provided by the Port. If the Port develops Parcel C1A for commercial use, it will provide at least 20,000 gsf of the rooftop space on the roof of Parcel C1A, subject to funding availability. The Port may use public finance proceeds to pay for the Rooftop Open Space as a public benefit of the 28-Acre Site Project. If the Port, in consultation with MOHCD, is able to develop residential use on Parcel C1A, then the procedures of **Subsection 7.15(b)** (Selected by Developer) will apply.

(b) Selected by Developer. If the Port, in consultation with MOHCD, notifies Developer prior to Developer's Phase Submittal for Phase 3 that the Port will not develop Parcel C1A for commercial use, then the Port may request Developer to include in its Phase Submittal for Phase 3, a location for the Rooftop Open Space on a commercial parcel in Phase 3, subject to the following conditions.

(i) The Vertical DDA for the Option Parcel subject to the Rooftop Open Space will include a condition precedent to the Vertical Developer's obligation to provide the Rooftop Open Space that the Port has demonstrated to the Vertical Developer's reasonable satisfaction at Close of Escrow that Public Financing Sources are available to pay for the construction costs, at time of construction, to be incurred by the Vertical Developer solely associated with the Rooftop Open Space, including items such as Construction Code requirements triggered by the Rooftop Open Space (e.g., structural framing or a change in building type construction), additional elevators, a dedicated entry, additional egress requirements, and noise mitigation measures to shield the commercial uses within the building.

(ii) The Vertical DDA will include a mechanism for timely payment of the Vertical Developer's construction costs as they are incurred, from available Public Financing Sources.

(iii) The Vertical Developer will have no obligation or liability for operation and maintenance of the Rooftop Open Space. Costs of operation and maintenance (including additional costs to building such as security, separate entrance lobby, etc.) will be paid through the Maintenance Special Taxes and the costs of Maintained Facilities included in the budget and tax rates for the Pier70 Leased Property CFD and Zone 2 of the Pier 70 Condo CFD.

(iv) As a condition to Vertical Developer's construction obligations, the Port and City will take actions necessary to allow development of the Rooftop Open Space.

**7.16. Affordable Housing Parcels.** Developer has preliminarily selected, and the Port and MOHCD have approved, Parcel C1B and Parcel C2A as the Affordable Housing Parcels in the 28-Acre Site, and Port has also agreed that Parcel K South will also be an Affordable Housing Parcel. Developer will comply with its obligations under the Affordable Housing Plan, including the preparation and timely delivery of the Affordable Housing Parcels and the requirement that no more than 50% of all Market-Rate Units at full build-out of the 28-Acre Site will be sold as Condo Units.

**7.17. PDR.** No less than 50,000 gsf of space within the 28-Acre Site Project will be restricted for PDR use (the "**PDR Requirement**") through compliance with this Section. Developer will identify in each Phase Submittal each Development Parcel within the Phase, if any, that will accommodate all or a portion of the PDR Requirement. Upon approval of each Phase Submittal that contains all or a portion of the PDR Requirement, the Port will incorporate the applicable PDR use and size restriction into the Parcel Lease for the applicable Development Parcel. If Developer has not identified sufficient space to fulfill the PDR Requirement with the Phase Submittal for Phase 2, the Port may condition its approval of the Phase Submittal for Phase 3 upon Developer's satisfaction of the remaining PDR Requirement within Phase 3. A default by a Vertical Developer under the applicable Parcel Lease of its obligation to comply with the PDR Requirement will be a default in accordance with the applicable terms of the Parcel Lease, but will not give rise to an Event of Default under this DDA. The Appraisal Instructions for any Option Parcel that will be subject to the PDR Requirement will take into account the required gsf of the PDR Requirement.

**7.18. Child Care.**

(a) Locations. Developer will accommodate two on-site childcare facilities within the 28-Acre Site Project, as provided in this Section. In both its Phase Submittal for Phase 1 and its Phase Submittal for either Phase 2 or Phase 3, Developer will identify the potential location for an on-site childcare facility within the applicable Phase with a capacity of a minimum of 50 children each and meeting all applicable Regulatory Requirements. The locations and maximum size for the childcare facilities will be limited to the potential childcare locations shown on the map attached as **DDA Exhibit B7**. The Port and Developer may agree to move the location of the childcare facility shown in a Phase Approval to another of the eligible childcare sites at any time prior to Developer's delivery of an Appraisal Notice for the applicable Option Parcel. The requirement for the on-site childcare facility will be included in the Appraisal Instructions for the applicable Option Parcel.

(b) Sublease. When the location of the childcare facility is finally determined within each applicable Phase, the Port will include a provision in the Vertical DDA for the applicable Option Parcels that requires the Vertical Developer to provide a childcare facility meeting the requirements of this Section. Each facility must have a capacity of a minimum of 50 children and be available for lease to a qualified nonprofit operator at a cost not to exceed actual operating and tenant improvement costs reasonably allocated to similar facilities in similar buildings, amortized over the term of the lease.

(c) Potential Reinstatement of Childcare Fees. Developer may request the elimination of one or both of the childcare facilities from the 28-Acre Site Project, subject to the Port's approval in its sole discretion. If the Port approves such request as to a particular Option Parcel, the Vertical Developer under the applicable Vertical DDA will be required to pay an amount equal to the Impact Fees under Planning Code sections 414.1-414.15 and sections 414A.1-414A.8 as a condition to the Port's approval.

## 7.19. Community Facilities.

(a) Right to Sublease. The City will have the right to sublease from Vertical Developers within the 28-Acre Site (excluding the frontages designated in the Design for Development and SUD Amendments as “priority retail”) up to 15,000 gsf of community facilities (the “**Community Facility Space**”) at fair market rents and on lease terms consistent with then-current market. The Community Facility Space will be subject to all applicable requirements of the subject Parcel Lease, including those provisions governing prohibited uses.

(b) Prohibited Uses. The City must not use the Community Facility Space for any automobile-related uses, garages, hazardous waste facility, incinerators, junkyards, machine shops, public utilities yards, recycling centers, social services, or health services operated or directed by the City specifically or primarily for purposes of community behavioral health services, community substance abuse services, or similar services, service yards, storage yards, or wireless telecommunications services facilities.

(c) Exercise of Right.

(i) In each Phase Submittal that includes commercial-office uses, Developer will designate one or more eligible Option Parcels that could accommodate the Community Facility Space, or if 15,000 gsf of contiguous ground floor space is not available in the subject Phase, Developer may propose a distribution of the 15,000 gsf among more than one building in the Phase. In its Phase Approval, the Port, in consultation with the City, must notify Developer as to whether or not the City intends to accept the right to the Community Facility Space within any designated location (each, a “**CF Election**”).

(ii) If the Port makes the CF Election, then it will forfeit its right to Community Facility Space in any Later Phase, but the Parcel Lease for the designated Option Parcel will include a requirement for the Vertical Developer to provide the City with a right of first offer to sublease the Community Facility Space at fair market rent and on market terms. If the City fails to exercise its right of first offer within six months after execution date of the applicable Vertical DDA or if it elects not to exercise a sublease renewal option, it will forfeit all further rights to the Community Facility Space.

(d) Failure to Exercise. If the Port fails to make the CF Election with the Phase Approval, it will forfeit the City’s right to the Community Facility Space for that Phase, but Developer must offer an alternate Community Facility Space in each Later Phase. The Port will forfeit the City’s right to any Community Facility Space if the Port has failed to make the CF Election by the date of the Phase 3 Phase Approval.

**7.20. Report on Associated Public Benefits.** With the Phase Submittal application for Phase 3, and within six months after the Port has issued the last Final Certificate of Occupancy for all Vertical Improvements in all Phases, Developer must submit to the Port a report that describes compliance with the Associated Public Benefits described in this DDA. The Associated Public Benefits Report will track compliance with all categories of Associated Public Benefits provided with applicable Development Parcels and Affordable Housing Parcels, and, at the beginning of Phase 3, will describe how all remaining Associated Public Benefits will be achieved and enforced within Phase 3.

## 8. DELIVERY OF MASTER LEASE

### 8.1. Procedures for Delivery .

(a) Escrow. Within 60 days after the Reference Date, Developer will open an Escrow with an Escrow Agent and promptly notify the Port of the Escrow number and contact information for the title officer assigned to the Escrow.

(b) Title Report. Prior to the Effective Date, Developer caused the Title Company to deliver to Port and Developer a preliminary title report (the "**Preliminary Title Report**") for the 28-Acre Site, together with copies of all documents relating to title exceptions shown in the title reports. The Port Title Covenant will apply to the Master Lease Premises and each Option Parcel that the Port conveys to a Vertical Developer under each Vertical DDA.

(c) Permitted Exceptions. Attached as **DDA Exhibit D1** is a copy of the Preliminary Title Report, marked to show those title exceptions that Developer has approved for delivery of the Master Lease. The "**Permitted Exceptions**" are: (i) those exceptions that are marked as "approved" on **DDA Exhibit D1**; (ii) exceptions created by this DDA or with the written consent of Developer; (iii) exceptions for the Project Approvals; and (iv) exceptions that are "Permitted Exceptions" under each Vertical DDA.

(d) Quiet Title Action. The Parties acknowledge that the Preliminary Title Report contains exceptions that could adversely affect planned development of the 28-Acre Site and that may be removed by a McEnerney action. The Port will file and diligently prosecute to judgment the appropriate McEnerney action. The McEnerney action exception will be considered a Permitted Exception so long as the Port has initiated the necessary McEnerney actions prior to delivery of the Master Lease, and the Title Company commits to issue an endorsement insuring Developer for claims related to the title matters that are the subject of the McEnerney action at Close of Escrow for the Master Lease. If the Port obtains a favorable judgment in the action, it will obtain a certified copy of the judgment and instruct to Escrow Agent to record the judgment and issue an amendment or endorsement removing the exception. Developer must cooperate with the Port, and all fees and costs the Port incurs in McEnerney action will be included as Port Capital under the Financing Plan.

(e) Street and Utility Easements. The Parties acknowledge that the Permitted Exceptions include various exceptions, including easements and agreements relating to public streets and various public utilities, including gas, sewer, water, and electrical (collectively, the "**Street and Utility Easements**"), the presence of which could adversely affect or delay the Commencement or the Completion of the applicable Phase Improvements. In the absence of approved Improvement Plans for the applicable Phase Improvements, the Parties are unable to identify all Permitted Exceptions that might interfere with the development of the 28-Acre Site Project. Therefore, in connection with each Phase Submittal and Phased Final Map, the Parties will work cooperatively to identify those Street and Utility Easements that should be abandoned, removed, relocated, amended, or otherwise modified to permit the construction of the Phase Improvements (each, an "**Easement Action**"). To the extent that the Easement Actions will require action by the City, such as a quiet title action or Board of Supervisors action to abandon, vacate, or relocate (temporarily or permanently) the applicable Street and Utility Easement, the City will take all such reasonable measures to implement the required Easement Actions at Port's sole cost, and such costs will be included as Port Capital under the Financing Plan.

### 8.2. Disapproved Exceptions.

(a) Removal of Title Exceptions. Except as set forth in this Section, the Port will convey the leasehold interest under the Master Lease subject only to the Permitted Exceptions and free of all tenants, leases, and occupants. If any exceptions to title are not Permitted Exceptions, the Port will cause the removal of such exceptions prior to execution and delivery of the Master Lease or otherwise cause the Title Company not to show such exceptions in the Developer's Title Policy, and any such delay shall be an event of Excusable Delay applicable to all times for performance by Developer under this DDA. The Port's efforts with respect to the removal of exceptions pursuant to this Section will be included as Port Capital under the Financing Plan.

(b) Relocation. If the Port has tenants other than the Noonan Tenants on any portion of the 28-Acre Site who require relocation, the Port, at its sole cost, will comply to the extent applicable with requirements of the California Relocation Assistance Law (Cal. Gov't Code §§ 7260 et seq.) and any other Applicable Laws. Any Port costs incurred with the relocation of any tenants or occupants of the 28-Acre Site other than the Noonan Tenants will not be eligible for reimbursement as Port Capital under the Financing Plan or in any other manner. Subject to the requirements of **Section 7.13** (Noonan Replacement Space), the Port will be obligated to terminate the Noonan Building lease, the Affordable Self-Storage Lease, and the rights of SFPUC and any other tenants or subtenants of Building 21 when needed by Developer for construction of the Horizontal Improvements upon prior notice by Developer given in accordance with the Master Lease.

(c) Election of Remedies. If the Port fails to remove any title exception that is not a Permitted Exception prior to Close of Escrow for delivery of the Master Lease, then Developer may elect any of the following actions.

(i) Developer may terminate Escrow for delivery of the Master Lease and terminate this DDA by delivering notice to the Port.

(ii) Developer may elect to remove the exception after delivering notice to the Port. Developer may take any actions reasonably necessary to remove the exception, which may include obtaining an endorsement from the Escrow Agent insuring over the exception. A delay in Closing caused by this election will be an Excusable Delay so long as long as Developer is diligently proceeding with its election.

(iii) Developer may waive its objection and execute and accept delivery of the Master Lease subject to the exception, which will then be deemed to be a Permitted Exception.

(d) Effect of Action or Inaction.

(i) Developer's timely election under **Subsection 8.2(c)** (Election of Remedies) will not affect Developer's remedies under **Section 11.4** (Remedies Generally) if the title exception is caused by the Port's breach of the Port Title Covenant, subject to any notice and cure requirements under **Section 11.3** (Event of Default by the Port).

(ii) Developer's failure to make a timely election under this Subsection will be deemed to waive any objections to applicable title exceptions that are not Permitted Exceptions, and each exception that Developer is deemed to have waived will also be deemed to be Permitted Exceptions.

(e) Developer's Title Policy. Developer's obligation to Close Escrow on the Port's conveyance of the Master Lease is conditioned on the Escrow Agent's irrevocable commitment to issue to the Developer a CLTA title insurance policy (or at the Developer's option, an ALTA extended coverage title insurance policy) insuring

Developer's leasehold interest under the Master Lease. Developer may designate desired endorsements, reinsurance, and direct access agreements for the policy and the amount insured, subject to the Escrow Agent's reasonable agreement. The title policy must insure Developer's interest in the Master Lease Premises under the Master Lease, subject only to the Permitted Exceptions. If Developer elects to obtain an ALTA owner's policy, Developer will be responsible for securing at its sole cost, without reimbursement as a Soft Cost, any required surveys, engineering studies, and other documents in time to permit Close of Escrow by the Closing Deadline.

(f) Port's Title Policy. The Port's obligation to Close Escrow on the Master Lease is conditioned on the Escrow Agent's irrevocable commitment to issue to the Port a CLTA owner's title insurance policy in an amount specified by the Port and satisfactory to the Title Company, insuring Port's fee interest in the Master Lease Premises subject to the Permitted Title Exceptions that are applicable to the fee, and with such CLTA endorsements as Port may reasonably request, all at the sole cost of Developer, provided that Port pays any incremental cost for such policy (including endorsements) in excess of the cost of the title insurance policy and endorsements referred to in **Subsection 8.2(e)** (Developer's Title Policy) and further provided that this condition precedent will not apply if any existing Title Policy for the 28-Acre Site (including any endorsements that can be issued by Title Company) does not adequately provide the coverage described in this Subsection, as reasonably determined by the Port. The Port's incremental costs to obtain title insurance will be included as Port Capital under the Financing Plan.

(g) Boundary Adjustment. The Port has leased property adjacent to the 28-Acre Site to Historic Pier 70, LLC, as shown on **DDA Schedule 6** (the "**Historic Pier 70 Premises**") that includes land on which Developer must construct portions of Louisiana and 20<sup>th</sup> Streets and that Port must deliver to Developer under the Master Lease. Within 90 days after the Reference Date, the Port will initiate a minor boundary adjustment to the Historic Pier 70 Premises to remove all title exceptions marked on **DDA Exhibit D1** as Vertical DDA Disapproved Exceptions that relate to the Historic Pier 70 Premises. Developer and Port will promptly record a Memo of Technical Changes to revise the legal descriptions of the Historic Pier 70 Premises, the Master Lease Premises, and the 28-Acre Site if needed for any other Transaction Document.

**8.3. New Title Matters.** The Port agrees that it will not voluntarily permit or cause to be created after the Reference Date any new exceptions to title other than the Permitted Exceptions (the "**Port Title Covenant**"). If the Escrow Agent advises Developer of a new title exception that is not a Permitted Exception that arises after the Reference Date, this Section will apply.

(a) Time and Right to Object.

(i) If the new exception would materially and adversely affect the Developer's intended use of the Master Lease Premises or the delivery and development of any Option Parcel, then Developer must provide notice of its objection to the Port no later than five business days after the Escrow Agent provided the information to Developer.

(ii) Unless the Port created or consented to the new title exception, the Port may elect in its sole discretion to cause the Escrow Agent to remove the new exception from the title policy to be issued to Developer at Close of Escrow. The Port must notify Developer within 30 days after receipt of Developer's objection whether the Port elects to remove the exception. If Developer reasonably determines that the time for the Port to remove the exception would delay Developer's performance of its obligations under the Schedule of Performance, then such delay will be an event of Excusable Delay applicable to all times for performance by Developer under this DDA. The Port's efforts with respect to the



removal of exceptions pursuant to this Subsection will be at the Port's sole cost and will not be subject to reimbursement as Port Capital.

(b) Port Failure to Remove or Respond. If the Port elects not to remove the exception or fails to respond within the 30-day period, then Developer may elect one of the following actions.

(i) Developer may terminate Escrow for delivery of the Master Lease and terminate this DDA by delivering notice to the Port of its election.

(ii) Developer may elect to remove the exception after delivering notice to the Port. Developer may take any actions reasonably necessary to remove the exception, which may include obtaining an endorsement from the Escrow Agent insuring over the exception. A delay in Closing caused by this election will be an Excusable Delay so long as long as Developer is diligently proceeding with its election.

(iii) Developer may waive its objection, execute and accept delivery of the Master Lease subject to the exception, which will then be deemed to be a Permitted Exception.

(iv) Developer's failure to make a timely objection to a new title matter under this Subsection will be deemed to waive its objection. New exceptions that the Developer is deemed to have accepted will also be deemed to be Permitted Exceptions.

(v) With respect to any Vertical DDA Disapproved Exceptions that relate to the Historic Pier 70 Premises, Developer may delay Closing for the period of time necessary for the Port to remove the exceptions, and the period between the date that is 90 days after the Reference Date and the date that the Memorandum of Technical Changes is recorded under **Subsection 8.2(g)** (Boundary Adjustment) will be an event of Excusable Delay that will extend all dates in the Schedule of Performance on a day-for-day basis.

(c) Remedies. Developer's timely election under **Subsection 8.3(a)** (Time and Right to Object) or under **Subsection 8.3(b)** (Port Failure to Remove or Respond) will not affect Developer's remedies under **Section 11.4** (Remedies Generally) if the new exception is caused by the Port's breach of the Port Title Covenant, subject to any notice and cure requirements under **Section 11.3** (Events of Default by the Port).

#### **8.4. Conditions to Closing.**

(a) Developer Conditions. The following are conditions precedent to Developer's obligation to Close Escrow for the Port's conveyance of the Master Lease unless expressly waived by Developer's notice to the Port.

(i) The Port has performed all obligations under this DDA that the Port is required to perform by the Closing Deadline.

(ii) The Port is not in Material Breach under this DDA.

(iii) The Escrow Agent is irrevocably committed to issue title insurance to Developer at the Close of Escrow, subject only to Permitted Exceptions and, if applicable, the McEnerney action, and otherwise on conditions specified in the Joint Escrow Instructions.

(b) Port Conditions. The following are conditions precedent to the Port's obligation to Close Escrow for the Master Lease with Developer unless expressly waived by the Port's notice to Developer.

(i) Developer has provided the Port with certificates of insurance or duplicate originals of insurance policies and binders that will provide the required coverage effective as of the Closing Deadline to the extent required under **Article 20** (Insurance) of the Master Lease.

(ii) Developer, as Tenant under the Master Lease, delivered to Port an acknowledgment (the "**Notice of Special Tax**") confirming that Tenant has been advised of the terms and conditions of the future formation of the CFD, including that the Premises will be subject to CFD Assessments, as defined in the Master Lease.

(iii) Developer is not in Material Breach of this DDA and no event that, with notice and the opportunity to cure, would be a Material Breach if uncured has occurred and is continuing.

#### **8.5. Close of Escrow.**

(a) Closing Costs. Developer will be responsible for all Developer Closing Costs.

(b) Closing Deliveries.

(i) Developer will provide the Port with at least 90 days' prior written notice of its intent to Close Escrow (the "**Closing Date**"), which date will be no later than the date that is 90 days prior to the Outside Date for Commencement of Construction of the Phase 1 Improvements, as set forth in the Schedule of Performance. Within 15 days prior to the Closing Date, each Party must execute and deliver to the Escrow Agent, and deliver a copy contemporaneously to the other Party, a signed counterpart of the Joint Escrow Instructions as appropriate for the Port's conveyance.

(ii) At least two business days before Closing Date, each Party must deposit into Escrow all documents it is obligated to deposit under this DDA and the Joint Escrow Instructions, some of which are listed below. All documents to be recorded must be executed and acknowledged.

(1) Four originals of the Master Lease, substantially in conformity with the form attached as **DDA Exhibit B10**, duly executed by an authorized representative of the signing Party.

(2) The Notice of Special Tax, duly executed by an authorized representative of Developer.

(3) A Memorandum of Master Lease, substantially in conformity with the form attached to **DDA Exhibit B10**, duly executed by an authorized representative of the signing Party.

(iii) Developer must deposit into Escrow all funds it is obligated to deposit at least two business days before the Closing Date.

(c) Conveyance and Delivery of Possession. If all conditions to the conveyance of the Master Lease has been satisfied or, to the extent waivable, expressly waived by the applicable Party, the Port will convey to Developer, and Developer will accept, the real property interest conveyed by the Master Lease at the Close of Escrow. The Joint Escrow Instructions will instruct the Escrow Agent to deliver fully executed counterpart documents to the Parties and record documents to be recorded after the Close of Escrow as instructed.

(d) Obligation to Cooperate. Each Party agrees to use commercially reasonable efforts to satisfy the Closing conditions that are in its control and reasonably

cooperate with the other Party's efforts to satisfy conditions that are in the other Party's control.

**8.6. Master CC&Rs.** Prior to delivery of the first Appraisal Notice for a Development Parcel (or at such later time as is agreed upon by the Parties), the Port and Developer will have agreed upon the form of Master Conditions, Covenants and Restrictions (the "**Master CC&Rs**"). The Master CC&Rs will be recorded and be a lien on Developer's leasehold interest under the Master Lease, and the Port will consent to their survival after the termination of the Master Lease so as to bind all Development Parcels conveyed to Vertical Developer through a Vertical DDA. The Master CC&Rs will contain, at a minimum, the provisions set forth in **DDA Exhibit D7**. The Master CC&Rs must be recorded against the 28-Acre Site prior to or concurrently with the delivery of the Parcel Lease for the first Development Parcel.

## **9. SITE CONDITION AND INDEMNITIES**

### **9.1. As-Is.**

(a) Generally. Except as provided otherwise in this DDA (and subject to the rights, obligations and liabilities of the Parties under the Master Lease), the Port will convey all Development Parcels in the 28-Acre Site to Vertical Developers under this DDA strictly in their "**as-is**" condition with all faults and defects, and Developer agrees to accept and cause all Vertical Developer Affiliates to accept each Option Parcel or other Development Parcel for which Developer is the successful bidder in its "**as-is**" condition with all faults and defects. Developer's obligations for the condition of the 28-Acre Site prior to delivery to Vertical Developers will be governed by the Master Lease. The Port has no obligation to repair any improvements on the 28-Acre Site or any liability for their damage or destruction, however caused.

(b) Environmental Condition. The Port will not take any actions that materially exacerbate the environmental condition of the 28-Acre Site between the Reference Date and the date the Port conveys the Master Lease to Developer; and as to any parcels excluded from the Master Lease Premises (i.e., the building occupied by the Noonan Tenant, Building 21, and the parcel subject to the Affordable Self-Storage lease), the Port will not take any actions that materially exacerbate the environmental condition of those parcels between the Reference Date and the date the Port conveys the applicable Development Parcel to a Vertical Developer or grants a License to Developer for construction of Horizontal Improvement thereon.

(c) Developer Due Diligence. Developer acknowledges explicitly that it has had the opportunity to investigate the physical and title conditions affecting the 28-Acre Site fully, using experts of its own choosing. Through the term of the Master Lease with the Port, Developer will have a continuing opportunity to conduct due diligence, including physical testing, subject to reasonable conditions in the Master Lease and any License with respect to Port property outside of the Master Lease. The Port, at no cost to the Port, will cooperate reasonably with Developer in its investigations and provide Developer with access to public books and records in the Port's possession or control relating to the prior use and ownership of the 28-Acre Site during the Port's regular business hours. Developer must provide a reasonably detailed description of the documents that it wishes to review at least five days before the requested review date.

(d) Hazardous Materials Conditions.

(i) Developer expressly acknowledges its knowledge of the industrial history of the 28-Acre Site and nearby property, the contents of a Feasibility Study and Remedial Action Plan and a Risk Management Plan for Pier 70 that the Water Board has approved, and Environmental Covenants attaching to the 28-

Acre Site. The Master Lease, each License, and each Parcel Lease or set of Restrictive Covenants entered into by a Vertical Developer will require Developer or the Vertical Developer to comply with all Environmental Laws, including the Environmental Covenants, applicable to the portion of the 28-Acre Site to which it has access, possession, or ownership.

(ii) Developer has no obligation under this DDA for: (1) work within submerged lands or that would disturb any submerged lands or improvements outside of the 28-Acre Site, except for certain rip rap repair work as provided in the Infrastructure Plan, replacement of a bulkhead at one of the craneways as provided in the Infrastructure Plan, repair of the 20<sup>th</sup> Street and 22<sup>nd</sup> Street outfalls, and mitigation measures identified as Developer Mitigation Measures; or (2) remediation work in the southeast portion of the 28-Acre Site arising from activities or conditions related to the lands formerly owned by PG&E (now owned by Associated Capital).

(iii) Developer acknowledges that no City Party has made any representation or warranty, express or implied, in reference to the condition of the 28-Acre Site.

(e) FEMA Disclosure. FEMA is performing detailed coastal engineering analyses and mapping of the San Francisco Bay shoreline within the nine San Francisco Bay Area counties that will provide flood and wave data for the City's Flood Insurance Study report and Flood Insurance Rate Maps. This process may have significant impacts for developing new structures and reconstructing or repairing existing structures on San Francisco's waterfront. The City advises Developer as follows.

(i) FEMA prepares the Flood Insurance Rate Maps to support the National Flood Insurance Program, a federal program that enables property owners, businesses, and residents in participating communities to purchase flood insurance backed by the federal government. The Board of Supervisors adopted the Floodplain Ordinance, which governs new construction and substantial improvements in flood-prone areas of San Francisco and authorizes the City's participation in the National Flood Insurance Program. National Flood Insurance Program regulations allow a local jurisdiction to issue variances to its floodplain management ordinance under certain narrow circumstances without jeopardizing the local jurisdiction's eligibility in the National Flood Insurance Program. But, projects that obtain variances from the local jurisdiction may be deemed ineligible for federally-backed flood insurance by FEMA.

(ii) Flood Insurance Rate Maps identify areas that have a 1% chance of inundation in a given year, also known as a *base year* or a *100-year flood*. FEMA refers to an area that is at risk from a flood of this magnitude as a special flood hazard area. To prepare the Flood Insurance Rate Map for San Francisco, FEMA has performed detailed coastal engineering analyses and mapping of the San Francisco Bay shoreline. The San Francisco Bay Area Coastal Study includes both regional hydrodynamic and wave modeling of the San Francisco Bay, as well as detailed onshore coastal analysis used to estimate wave runup and overtopping, as well as overland wave propagation. These onshore analyses form the basis for the Base Flood Elevations and special flood hazard areas shown on the Flood Insurance Rate Map.

(iii) In November 2015, FEMA issued a preliminary Flood Insurance Rate Map of San Francisco tentatively identifying special flood hazard areas along the City's shoreline in and along the San Francisco Bay consisting of "A zones" (areas subject to inundation by tidal surge) and "V zones" (areas subject to the additional hazards that accompany wave action). These zones generally

affect City property under Port jurisdiction and other areas of the San Francisco waterfront, including parts of Mission Bay, Hunters Point Shipyard, Candlestick Point, Treasure and Yerba Buena Islands, and an area adjacent to Islais Creek. FEMA plans to finalize the Flood Insurance Rate Map in mid-2017. Six months after this date, the Flood Insurance Rate Map will become effective and will be used for flood insurance and floodplain management purposes. During this six-month period, the City plans to amend the Floodplain Ordinance to adopt the Flood Insurance Rate Map.

(iv) The Port Building Code provides for variances from these requirements under certain extraordinary circumstances that parallel those in the Floodplain Ordinance. The Port Building Code regulates construction activities on piers and wharves and incorporates, with certain amendments, California Building Code provisions that generally limit new construction in *V zones* to areas that are landward of the reach of mean high tide.

(v) The federal legislation and regulations implementing the NFIP are located at 42 U.S.C. §§ 4001 et seq.; 44 C.F.R. Parts 59-78, §§ 59.1-78.14. FEMA also publishes "Answers to Questions About the NFIP" and FEMA Publication 186 entitled "Mandatory Purchase of Flood Insurance Guidelines." Additional information on this matter can be found on the City's and FEMA's websites at the following links:

<http://sfgsa.org/san-francisco-floodplain-management-program>

<https://www.fema.gov/national-flood-insurance-program-flood-hazard-mapping>

<https://www.fema.gov/national-flood-insurance-program>

[http://www.r9map.org/Docs/Oct13-SanFranCo-FEMA\\_Factsheet\\_rev%20\(2\).pdf](http://www.r9map.org/Docs/Oct13-SanFranCo-FEMA_Factsheet_rev%20(2).pdf)

**9.2. Damage and Destruction.** Beginning on the Reference Date, Developer will assume all risk of damage to or destruction of existing or future improvements at the FC Project Area, subject to the terms and conditions of this Section.

(a) Effect on Existing Improvements to be Demolished. A casualty causing damage to or destruction of any existing improvements in a Phase Area and other changes in site conditions will not affect the Parties' rights and obligations under this DDA except by application of this Section or **Article 4** (Performance Dates). Developer will have the right elect to obtain relief under either provision, but not both, following a casualty.

(b) Developer's Remedies. In the event of a casualty outside of Developer's reasonable control that occurs to any portion of the 28-Acre Site that remains subject to this DDA (*i.e.*, prior to its release upon Close of Escrow for Option Parcels), Developer may deliver a Requested Change Notice to the Port under **Section 3.4** (Changes to Project after Phase 1) seeking to revise the Schedule of Performance to provide Developer a reasonable amount of additional time to make adjustments to the Phase Improvements, the Arts Building, or the Historic Buildings, as applicable, in light of the casualty, or otherwise amend this DDA, whether or not the casualty occurs in Phase 1 or Later Phases. The Parties' obligations under this DDA would not be affected except to the extent changes are approved under **Section 3.4** (Changes to Project after Phase 1).

(c) Effect on Historic Buildings. If the casualty occurs prior to the effective date of the Port entering into a Vertical DDA for the applicable building and would result in damage or destruction that would cause the cost to restore the building to exceed 50% of the Historic Building Value as of the date of casualty, then at Developer's election,

**Section 7.14** (Historic Buildings 12 and 21) and **Section 7.11** (Historic Building 2) will no longer apply to the affected Historic Building, Developer will demolish the affected Historic Building (the cost of which will be included as a Horizontal Development Cost under the Financing Plan), and the affected parcel will be deemed an Option Parcel within the applicable Phase, unless the Parties agree otherwise. If the casualty results in damage or destruction that would cause the cost to restore the building to exceed 50% of the Historic Building Value as of the date of casualty, then Developer may avail itself of relief available under **Article 4** (Performance Dates), and to the extent permitted by Applicable Law, the Port will retain any and all unexpended insurance proceeds and any uncollected claims and rights under insurance policies covering such damage or destruction, if any, and assign such proceeds, claims, and rights to the Vertical Developer under the applicable Vertical DDA. A casualty occurring after the Port has entered into a Vertical DDA will be governed by its terms. All costs incurred by Developer under this Subsection not otherwise reimbursed by insurance proceeds will be reimbursable under the Financing Plan.

(d) No Action. If Developer fails to seek a remedy under **Subsection 9.2(b)** (Developer's Remedies), the Parties' rights and obligations under this DDA will not be affected by the casualty except to the extent of relief available under **Article 4** (Performance Dates).

### **9.3. General Indemnity.**

(a) Scope of Indemnity. The following apply to an Indemnitor's obligations under this Section.

(i) The Indemnitor must defend the Indemnified Parties against any Claims for Losses that reasonably fall or are otherwise determined to fall within this indemnity even if the Claims may be groundless, fraudulent, or false. If a Claim is made against an Indemnified Party that may be within the scope of this indemnity, that Indemnified Party must provide notice to the Indemnitor of the Claim within a reasonable time after learning of the Claim and cooperate with the Indemnitor in the defense of the Claim. An Indemnified Party's failure to provide the notice, however, will not affect the Indemnitor's obligations except to the extent of prejudice caused by the lack of notice. The Indemnitor's defense obligation will arise when a City Party tenders the Claim to the Indemnitor and will continue until finally resolved.

(ii) After the Port has entered into a Vertical DDA with a Vertical Developer for a Development Parcel, the Vertical DDA will control and govern indemnification obligations of the Vertical Developer. The agreements to indemnify under this DDA are in addition to, and must not be construed to limit or replace any other obligations or liabilities that the Port may have to a Vertical Developer or that a Vertical Developer may have to the Port under any Vertical DDA or implementing agreement or Applicable Law.

(b) Developer. Except to the extent directly or indirectly caused by the act or omission of a City Party, Developer must indemnify the City Parties against all Losses arising directly or indirectly from:

(i) failure to obtain any Regulatory Approval or to comply with any Regulatory Requirement for the Horizontal Improvements;

(ii) any personal injury or property damage occurring on any portion of the 28-Acre Site while under Developer's ownership or control; and

(iii) any Developer Party's acts or omissions in relation to construction, management, or operations at the 28-Acre Site related to Horizontal

Improvements, including patent and latent defects and mechanic's or other liens to secure payment for labor, service, equipment, or material.

In addition, Developer will Indemnify the City Parties from and against all Losses (if a City Party has been named in any action or other legal proceeding) incurred by a City Party (if the City Party has not been named in the action or legal proceeding) arising directly or indirectly out of or connected with contracts or agreements (i) to which no City Party is a party and (ii) entered into by Developer in connection with its performance under this DDA, any Assignment and Assumption Agreement and any dispute between parties relating to who is responsible for performing certain obligations under this DDA (including any record keeping or allocation under the Financing Plan), except to the extent such Losses were caused by the act or omission of a City Party.

**9.4. Environmental Indemnity.** [Insert final Master Lease text.]

**9.5. Defense of Claims.**

**(a) Notice.**

**(i)** The Port, on behalf of itself and the City Parties, and Developer, on behalf of itself and the Developer Parties, agree to give notice to any Indemnitor by the earlier of:

**(1)** 10 days after valid service of process of a summons or other notice that an action has been filed against the Indemnified Party; or

**(2)** 15 business days after receiving notice that: (A) an action has been filed or a Claim has been made against an Indemnified Party; or (B) any other event that the Indemnified Party believes in good faith will be covered by this indemnity.

**(ii)** But the Indemnified Party's failure to give timely notice will not affect the Indemnified Party's rights or the Indemnitor's obligations under this DDA except to the extent that the delay prejudices the Indemnitor.

**(iii) Control.** Subject to the Indemnified Party's approval, the Indemnitor will be entitled to control the defense, compromise, or other resolution of any Claim through counsel of the Indemnitor's choice. But in all cases the Indemnified Party will be entitled to participate in the defense, compromise, or other resolution of the Claim at its own expense.

**(b) Failure to Defend.** If the Indemnitor fails to take reasonable and appropriate steps to defend the Claim within a reasonable time after notice from the Indemnified Party describing in reasonable detail the nature of the Indemnitor's alleged failure, the Indemnified Party will have the right to hire defense counsel to carry out the defense at the Indemnitor's cost, which may be any combination of the City Attorney's Office (for a City Party), in-house counsel (for a Developer Party), and outside counsel. The Indemnified Party's defense costs will be due and payable within 30 days after the Indemnified Party delivers to the Indemnitor an invoice meeting the requirements of App §A.4.1 (*Attorneys' Fees*).

**9.6. Mutual Release and Waiver.**

**(a) Scope.** The releases under this Section do not affect either Party's rights to enforce the other Party's obligations, assert an Event of Default or Material Breach by the other Party, or seek its remedies under any Transaction Document at law or in equity.

**(i)** In consideration of the Port's covenants and obligations under this DDA, and as part of its agreement to accept the 28-Acre Site in its "as-is"

condition, Developer, on behalf of itself and all other Developer Parties, agrees to waive any right to recover from, and forever releases the City Parties and their Agents of and from any Losses, whether direct or indirect, known or unknown, foreseen or unforeseen, that any Developer Party may now have or that may arise later on account of or in any way be connected with:

- (1) the negotiations for this DDA and other Transaction Documents;
- (2) the Existing Geotechnical Condition of the 28-Acre Site;
- (3) compliance of the 28-Acre Site with Applicable Laws; and
- (4) Developer's Losses with respect to third-party Claims arising from the Existing Geotechnical Condition of any portion of the 28-Acre Site or any Applicable Laws before the Reference Date.

(ii) In consideration of Developer's covenants and obligations under this DDA and as part of its agreement to master develop the 28-Acre Site, the Port releases Developer Parties from all Losses that may arise on account of or in any way be connected with the Existing Hazardous Material Condition of the 28-Acre Site, nuisance, or other physical condition that occurred or existed before Developer takes possession or ownership of the 28-Acre Site, except to the extent caused, contributed to, or exacerbated by a Developer Party or a Developer Party's breach of any agreement under which the Developer Party assumes responsibility for compliance with Environmental Laws.

(b) Waiver of Statute. In connection with this release, Developer and the Port each acknowledges familiarity with California Civil Code section 1542, which provides as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR EXPECT TO EXIST IN HIS OR HER FAVOR WHEN OF EXECUTING THE RELEASE, WHICH IF KNOWN TO HIM OR HER MUST HAVE MATERIALLY AFFECTED THE SETTLEMENT WITH THE DEBTOR.

Each Party agrees that the release given in this Subsection covers unknown Claims and that, by entering into this DDA, each Party waives the benefits of Civil Code section 1542, or under any other statute or common law principle of similar effect.

(c) Informed Consent. Each Party represents that it has been fully informed in reference to, and represented by counsel of its choice in connection with the rights, remedies, limitations on damages, and waivers contained in this DDA and after consultation with its attorneys, with full knowledge of its rights and remedies otherwise available at law or in equity, presently and actually intends to waive and relinquish those rights and remedies to the extent specified in this DDA, and to rely solely on the prescribed remedies for any breach of this DDA, or any other right that the Party seeks to exercise.

**9.7. Parties to Contract.** For purposes of this Article, no City Party will be deemed to be a party to a contract solely because the City Party approved or consented to the contract, and no Developer Party will be deemed to be a party to a contract solely because the Developer Party approved or consented to the contract.



**9.8. Survival.** The agreements to indemnify, releases, and waivers under this Article will survive termination of this DDA. The agreements to indemnify under **Section 9.3** (General Indemnity) and **Section 9.4** (Environmental Indemnity) are in addition to, and do not limit or replace, any other obligations or liabilities under this DDA or other Transaction Documents.

## **10. RESOLUTION OF CERTAIN DISPUTES.**

### **10.1. Arbiters.**

(a) Arbiter Pool. The Parties may agree to submit certain disputes to Arbiters on the approved Arbiters Pool attached as **DDA Schedule 1** and have agreed that Arbiters on the list meet the qualifications under this Subsection. To be qualified, an Arbiter must have at least 10 years' experience in the Bay Area in a professional capacity handling issues arising from complex real estate and master planned development transactions with expertise in areas such as property valuation, commercial and multifamily residential real estate sales and leasing, engineering and cost-estimating, real estate economics, and complex financial accounting.

(b) Changes.

(i) The Parties will review the approved Arbiters Pool periodically to determine each Arbiter's continued availability and willingness to serve. Either Party may propose to change the approved Arbiters Pool by notice to the other Party, together with documentation supporting the proposed change, such as a proposed new Arbiter's qualifications or reasons to remove an Arbiter from the approved Arbiters Pool.

(ii) The other Party will have 15 business days to respond. Failure to respond will be deemed consent if the notice prominently stated that the other Party's failure to respond within 15 business days will be deemed consent.

(iii) If the other Party objects, the Parties will meet and confer under **Subsection 10.2(a)** (Good Faith Efforts) and, if necessary, discuss whether to resolve the dispute by nonbinding arbitration under **Subsection 10.5(b)** (Nonbinding Arbitration Process).

### **10.2. Meet and Confer Requirement.**

(a) Good Faith Efforts. Before resorting to any dispute resolution procedure under **Subsection 10.4(b)** (Binding Arbitration Procedures) or **Subsection 10.5(b)** (Nonbinding Arbitration Process), or initiating a judicial action, each Party agrees to make good faith efforts to resolve the dispute as follows.

(i) Any Party may initiate a meet-and-confer effort by giving notice under procedures for progress meetings under **Section 14.6** (Progress Meetings). Within five business days after a Disputing Party's request to confer regarding an identified matter, decision-making representatives of each Disputing Party will meet in a good faith effort to resolve the dispute.

(ii) If the Disputing Parties are unable to resolve the dispute at the meeting (or any longer time to which each Disputing Party agrees in its sole discretion), the following options will apply.

(1) The Parties may agree to submit the matters listed in **Subsection 10.4(a)** (Scope) to binding arbitration under **Subsection 10.4(b)** (Binding Arbitration Procedures).

(2) The Parties may agree to submit the matters listed in **Subsection 10.5(a)** (Scope) to nonbinding arbitration under **Subsection 10.5(b)** (Nonbinding Arbitration Process).

(3) Disputes over matters listed in **Section 10.6** (Nonarbitrable Matters) will not be subject to arbitration under any circumstances.

(4) The Parties, each in its sole discretion, may agree to submit any other matters to arbitration under this Article.

(iii) If the Disputing Parties do not agree to arbitration, or the dispute is not resolved by nonbinding arbitration, any Disputing Party may seek to enforce its rights and remedies at law or in equity.

(b) No Prejudice. The dispute resolution procedures in this Article will not delay or otherwise prejudice a Party's right to give notice of an alleged default under **Article 11** (Defaults).

### **10.3. General Arbitration Procedures.**

(a) Notice. A Party may initiate arbitration by providing a notice to the other Party, specifying with particularity both the nature of the dispute between the Parties and the initiating Party's demand to resolve the dispute. Neither Party may initiate or continue to prosecute a judicial action, except to comply with court rules, during the pending of an arbitration proceeding.

(b) Selection of Arbitrator. The Parties will meet to designate the Arbitrator from the approved Arbitrators Pool within 10 business days after the effective date of the arbitration notice. If the designated Arbitrator is not available to meet the time requirements for the proceeding, the Disputing Parties will designate another Arbitrator on the approved Arbitrators Pool. If none of the Arbitrators listed is able or willing to hear a dispute, the Disputing Parties will agree on the selection of an Arbitrator to serve for the purposes of that dispute. Each Party initially will advance 50% of the required arbitration fee.

(c) Arbitrator's Authority. The Arbitrator will be authorized to:

(i) decide the matter on the written Submittals;

(ii) hold an evidentiary hearing on reasonable prior notice to the Parties;

(iii) enter a default decision against a Party that does not deliver a brief or appear at the hearing and require the non-participating Party to pay the other Party's attorneys' fees and arbitration fees; and

(iv) award attorneys' fees and arbitration fees to the prevailing Party if the Arbitrator finds that the arbitration request was frivolous or was brought in bad faith.

(d) Limits on Arbitrator's Authority. The Arbitrator will have no authority to:

(i) decide any matter that is listed in **Section 10.6** (Nonarbitrable Matters) unless the Parties have agreed to submit the matter to the Arbitrator;

(ii) decide any matter that was not specified in the initiating Party's notice;

(iii) add to, remove from, disregard, modify, or otherwise alter this DDA or any other agreement between the Parties regarding the 28-Acre Site Project;

(iv) negotiate new agreements or provisions between the Parties;

(v) award damages of any kind or award attorneys' fees or arbitration fees except as specified in **Subsection 10.3(c)** (Arbitrator's Authority); or

(vi) order any form of equitable relief.

(e) Service of Documents. In all dispute resolution proceedings under this Article, all agreements, submittals, and decisions must be in writing, and each Disputing Party must serve copies of any documents submitted to any Arbiter simultaneously to all other Disputing Parties.

(f) Ex Parte Communications. No Disputing Party or any of its Agents may engage in ex parte communications with the Arbiter with regard to any pending arbitration proceeding. A Disputing Party may write to the Arbiter concerning procedural matters such as scheduling if it delivers a copy simultaneously to the other Disputing Parties.

#### **10.4. Binding Arbitration**

(a) Scope. The Parties have agreed to submit disputes specified in this Subsection to binding arbitration. The Parties, each in its sole discretion, also may agree to submit any other dispute to binding arbitration under this Section.

(i) Interim Satisfaction. One Party disputes the other Party's Interim Satisfaction determination under *FP § 3.6(a) (Party Election)*.

(ii) Qualified Appraiser Pool. The Parties disagree on proposed changes to the Qualified Appraiser Pool under **Subsection 7.3(c)** (Qualified Appraiser Pool).

(iii) Qualified Broker Pool. The Parties disagree on proposed changes to the Qualified Broker Pool under **Subsection 7.5(a)** (Broker-Managed Offerings).

(iv) approved Arbiters Pool. The Parties disagree on proposed changes to the approved Arbiters Pool under **Subsection 10.1(b)** (Changes).

(v) Beginning and End of Excusable Delay. The Parties disagree on the beginning or end date for an event of Excusable Delay under **Subsection 4.3(c)** (Other Excusable Delay).

(vi) Qualified Contractor. The Port objects to the qualifications of Developer's general contractor under **Subsection 14.5(a)** (Qualified Contractors).

(b) Binding Arbitration Procedures. The following procedures will apply to binding arbitration of disputes under this Section.

(i) Each Disputing Party may submit an initial brief, not to exceed 10 double-spaced pages, and supporting documentary evidence to the Arbiter within 15 business days after the Arbitration Start Date. Evidence may include expert or consultant opinions, any form of graphic evidence such as photos, maps, and charts, and other evidence that could assist the Arbiter in resolving the dispute in the Disputing Party's discretion.

(ii) Each Disputing Party may submit a reply brief, not to exceed five double-spaced pages, within 20 business days after the Arbitration Start Date, even if it did not submit an initial brief. The Arbiter may request further briefing on specified issues, with documents submitted within 10 business days after the Arbiter's request.

(iii) Unless each Disputing Party agrees otherwise, the Arbiter will hold a telephonic hearing. The Arbiter must issue a decision within 25 business days after the Arbitration Start Date, unless the Arbiter requested further briefing, in which case the Arbiter must issue a decision within 45 business days after the Arbitration Start Date. The Arbiter's decision will be final, binding on all Parties,

and nonappealable. Each Party explicitly waives any right to de novo judicial review of an Arbiter's decision under this Section.

#### **10.5. Nonbinding Arbitration.**

(a) Scope. The Parties have agreed to submit disputes specified in this Subsection to nonbinding arbitration. The Parties, each in its sole discretion, also may agree to submit any other dispute to nonbinding arbitration under this Section.

(i) Phase Submittal. Developer contends that Port wrongfully withheld its approval of a Phase Submittal.

(ii) Reasonableness of Decision. One Party contends that the other Party disapproved a request unreasonably in violation of the standards in **Article 6** (Transfers).

(iii) Transfers. The Parties are unable to resolve disputes under **Section 6.2** (No Third-Party Transfers in Phase 1).

(iv) Proportionality. The Parties fail to reach agreement on the manner in which proportionality will be addressed after termination of a Phase under **Subsection 2.4(a)** (Proportionality).

(v) Historic Building 2 Costs. Disputes over the cost estimates for Historic Building 2.

(vi) Developer's Costs. Disputes over whether any of Developer's Horizontal Development Costs for any category are overstated by 5% or more under *FP § 9.4(a)* (*Port Audit*).

(vii) Port Costs. Disputes over whether any of the Port's Horizontal Development Costs for any category are overstated by 5% or more under *FP § 9.4(b)* (*Developer Audit*).

(viii) Improvement Plans. Disputes relating to the Port's review, approval or disapproval of Improvement Plans in accordance with **Article 13** (Commercial Reasonableness).

(ix) Other Arbitrable Disputes. The Parties disagree on a matter under any Transaction Document that calls for or permits arbitration of disputes but does not specify an arbitration process.

#### **(b) Nonbinding Arbitration Process.**

(i) The Disputing Parties may agree to submit disputes to nonbinding arbitration within 10 business days after the meet-and-confer period under **Section 10.2** (Meet and Confer Requirement) expires. The Disputing Parties may submit a joint statement of the dispute and a proposed discovery, briefing, and hearing schedule to the Arbiter. Otherwise, each Disputing Party may submit to the Arbiter a short statement of the dispute and a proposed discovery, briefing, and hearing schedule, and the Arbiter will specify the schedule for the proceeding. The Disputing Parties may agree to supplement, but not override, the nonbinding arbitration process under this Subsection by procedures applicable to commercial nonbinding arbitration of alternative dispute resolution providers in the Bay Area.

(ii) The Arbiter will decide any dispute subject to nonbinding arbitration under this Section. The Disputing Parties must provide the Arbiter with briefs, not to exceed 10 double-spaced pages, on their respective positions. The Arbiter must issue a decision within five days after the last Submittal.

(iii) Within 20 business days after the Arbitration Start Date, the Arbiter will conduct a preliminary hearing, either by telephone or personal appearance at the Arbiter's option. At the preliminary hearing, the Arbiter will establish discovery and briefing schedules and relevant dates, including a hearing date. In resolving discovery issues, the Arbiter must consider expediency, cost effectiveness, fairness, and the needs of the Disputing Parties for adequate information in reference to the dispute. The Disputing Parties will make good faith efforts to prepare a joint record of evidentiary documents for the proceeding.

(iv) The Disputing Parties may agree to retain one or more consultants to assist the Arbiter at the Arbiter's request. In the request, the Arbiter must provide to all Disputing Parties an explanation of the need for each proposed consultant, the consultant's identity and relevant qualifications, hourly rate, the estimated costs of the service, and a proposed cap on the consultant's cost. All Disputing Parties must approve each consultant's retention, the cost cap, and each Parties' allocated share of the consultant's cost.

(v) The evidentiary hearing must be scheduled to begin within 60 days and be completed within 80 days after the preliminary hearing, unless the Arbiter extends the date with the Disputing Parties' consent. The Arbiter must issue an advisory decision, specifying the reasons for the decision, within 20 days after the hearing. Each Disputing Party will give due consideration to the Arbiter's decision before deciding to pursue further legal action.

(vi) No advisory decision will have any res judicata or collateral estoppel effect in any other arbitration conducted under this Article or in any other action.

**10.6. Nonarbitrable Matters.** The following are not subject to arbitration under this DDA unless both Parties agree, each in its sole discretion.

(a) Consent. Developer cannot compel any City Agency to arbitrate a decision not to grant a Regulatory Approval for the 28-Acre Site Project.

(b) Adequate Security. Developer cannot compel the Port to arbitrate a dispute about whether a Port draw on Adequate Security was wrongful or whether an Obligor failed to perform the Obligor's obligations under the Adequate Security.

(c) Sole Discretion. One Party cannot compel the other to arbitrate any decision that a Party is entitled to make in its sole discretion.

## **11. DEFAULTS**

### **11.1. Generally.**

(a) Notice. Except as otherwise specified, an Aggrieved Party must provide notice of an alleged potential breach to the Breaching Party as specified in *App ¶ A.5 (Notices)* and **Article 20** (Notices). The notice must state with reasonable specificity the nature of the alleged default, the provisions under which the Aggrieved Party claims the default arose, and, if specified in this DDA, the cure period for the default.

(b) Cure Period.

(i) A default that is cured before the specified cure period ends will not become an Event of Default.

(ii) The Breaching Party will have 10 business days after the effective delivery date of the default notice to request a meeting with the Aggrieved Party to discuss measures to cure any performance (not payment) default and the Aggrieved Party will promptly meet with the Breaching Party within three

business days of such request; provided, however, that the Aggrieved Party will not be required to meet if the Breaching Party delivers the request less than five business days before the cure period ends for the potential Material Breach. The Aggrieved Party's agreement to meet will not cause the cure period to be extended.

(iii) If the Breaching Party cures the default to the Aggrieved Party's reasonable satisfaction within the cure period, the Aggrieved Party will issue a notice acknowledging the cure.

(iv) If the Breaching Party does not timely cure the default, the Aggrieved Party in its sole discretion may:

- (1) agree to extend the cure period;
- (2) waive the default; or
- (3) take any other measure permitted under this DDA following an Event of Default, including an action at law or in equity.

**11.2. Events of Default by Developer.** The Parties agree that the occurrence of any of the following will be an Event of Default by Developer under this DDA and, as applicable, Events of Default by Vertical Developer Affiliates under **Section 5.7** (Defaults and Breaches).

(a) Nonpayment to Port. Developer fails to pay any sum due under this DDA and does not cure the default within 30 days after the Port delivers notice to Developer. This default does not apply to the Developer Reimbursement Obligation or a final judgment requiring Developer to make any payments to the Port, which are addressed in **Section 12.2** (Material Breaches by Developer).

(b) Taxes. Developer or any Vertical Developer Affiliate fails to pay any property taxes or Mello-Roos Taxes levied on any Taxable Parcel it then owns or leases by the delinquency date specified in its tax bill.

(c) Other Obligations. Developer fails to perform any other obligation to be performed by Developer under this DDA, excluding obligations described in **Section 12.2** (Material Breaches by Developer), and does not cure the default within any cure period specified in this DDA (or within 60 days after the Port delivers notice to Developer if no cure period is specified), or if the default cannot be cured within 60 days, Developer fails to take steps to cure the default within the cure period and diligently complete the cure within a reasonable time.

(d) Financial Condition. A Significant Adverse Change to Developer occurs, and Developer fails within 45 days after the Port delivers notice to Developer to either (i) provide the Port with evidence acceptable to the Port Director in her reasonable discretion that Developer has the financial capacity sufficient to satisfy the judgment and complete the remaining Developer Construction Obligations for the applicable Phase in which the Significant Adverse Change Occurs; or (ii) provide the Port with a Letter of Credit or other security instrument reasonably satisfactory to Port, securing the cost of the remaining Developer Construction Obligations for the applicable Phase in which the Significant Adverse Change Occurs.

(e) Insolvency. Developer initiates or is the subject of an Insolvency proceeding, if not released, dismissed, or stayed within 120 days.

**11.3. Events of Default by the Port.** The Parties agree that the occurrence of any of the following will be an Event of Default, but not a Material Breach, by the Port under this DDA.

(a) Financing Plan. The Port fails to perform its obligations under the Financing Plan and does not cure the default within 30 days after Developer delivers

notice to the Port or if the default cannot be cured within 30 days, the Port fails to take steps to cure the default within the cure period and diligently complete the cure within a reasonable time.

(b) Acquisition Agreement. The Port fails to perform its obligations under the Acquisition Agreement and does not cure the default within 30 days after Developer delivers notice to the Port or if the default cannot be cured within 30 days, the Port fails to take steps to cure the default within the cure period and diligently complete the cure within a reasonable time.

(c) Other Obligations. The Port fails to perform any other agreement or obligation under this DDA, excluding obligations described in **Section 12.3** (Material Breaches by the Port), and does not cure the default within any cure period specified in this DDA (or within 60 days after Developer delivers notice to the Port if no cure period is specified), or if the default cannot be cured within 60 days, the Port fails to take steps to cure the default within the cure period and diligently complete the cure within a reasonable time.

#### **11.4. Remedies for Events of Default.**

(a) Equitable Remedies.

(i) Following an Event of Default, the Aggrieved Party may file an action in equity to compel the Breaching Party to perform its obligations under this DDA or to prevent the Breaching Party from further violating this DDA. The Aggrieved Party is not required to postpone filing an equitable action if it believes in good faith that postponement would cause it to suffer irreparable harm.

(ii) The Parties agree that, except when a dispute involves a sum that is fixed or calculable or an indemnified Loss:

(1) monetary damages are generally inappropriate remedies for an Event of Default under this DDA;

(2) determining the actual damages suffered by any Party as a result of an Event of Default would be extremely difficult and impractical; and

(3) equitable remedies are particularly appropriate to enforce this DDA.

(b) Specific Remedies. This DDA prescribes the following specific remedies for certain Events of Default.

(i) Nonpayment of Taxes. If Developer or any Vertical Developer Affiliate fails to pay any property taxes or Mello-Roos Taxes levied on any Taxable Parcel it then owns or leases, which failure continues for 60 days after written notice from the Port with opportunity to cure:

(1) accrual of Developer Return will be suspended for the period during which the taxes are unpaid; and

(2) the City will not be obligated to issue any Debt for the 28-Acre Site Project, levy and allocate Mello-Roos Taxes to the CFD, or allocate Tax Increment to the IFD for Sub-Project Area G-2 except to service previously issued Debt.

(ii) Violation of Covenants. If Developer defaults in its performance of the Other City Requirements described in **DDA Exhibit D9**, the Port and the City will have only the remedies prescribed in the applicable ordinance, policy, or implementation document, as amended by the DA Ordinance.

(iii) Other Payment Obligations. If either Party fails to make any payment when due (other than Developer Reimbursement Obligations for Developer or a final judgment in favor of either Party), the Aggrieved Party's exclusive remedy, at its sole election, is to initiate a request for nonbinding arbitration under **Article 10** (Resolution of Certain Disputes) or a judicial action for actual damages.

(iv) Arts Building. The Port's exclusive remedies for Developer's failure to comply with its obligations with respect to the Arts Building are specified in **Section 7.12** (Arts Building).

(c) Rights and Remedies Cumulative. Except as expressly limited by this DDA, the Parties' respective rights and remedies with respect to an Event of Default are cumulative. And an Aggrieved Party's exercise of any one or more of its remedies for an Event of Default by the Breaching Party will not preclude its exercise, at the same or different times, of any of its other remedies. Each Party acknowledges its intent to limit its remedies for an Event of Default by the other Party to those specified in this DDA.

## **12. MATERIAL BREACHES AND TERMINATION**

### **12.1. Generally.**

(a) Nature of Material Breaches. Because certain defaults could seriously impair the benefits that the Parties expect the 28-Acre Site Project to generate, they are categorized as Material Breaches and could result in more serious consequences affecting some or all of the 28-Acre Site Project, as described in this Article.

(b) Notice. An Aggrieved Party must provide notice to the Breaching Party as specified in *App ¶ A.5 (Notices)* and **Article 20** (Notices) of any potential breach. The notice must state with specificity the nature of the alleged Material Breach, the provisions of this DDA under which the alleged Material Breach would arise, and the specified cure period.

(c) Cure Period.

(i) Except as otherwise specified, the Breaching Party will not be in Material Breach unless it fails to cure the event within the specified cure period.

(ii) The Breaching Party may request a meeting to discuss measures to cure a potential performance-based Material Breach, and the Aggrieved Party will promptly meet with the Breaching Party within three business days of such request. But the Aggrieved Party will not be required to meet if the Breaching Party delivers the request less than five business days before the cure period ends for the potential Material Breach.

(iii) If the Breaching Party cures the potential Material Breach to the Aggrieved Party's reasonable satisfaction within the cure period, the Aggrieved Party will issue a notice acknowledging the cure.

(iv) If the Breaching Party does not cure the potential Material Breach within the cure period, the Aggrieved Party in its sole discretion may:

- (1) agree to extend the cure period;
- (2) waive the potential Material Breach; or
- (3) take any other measure permitted under this DDA, including an action at law or in equity.

**12.2. Material Breaches by Developer.** The occurrence of any of the following will be a Material Breach by Developer under this DDA.



(a) Transfer in Phase 1. Developer causes or allows a Transfer in Phase 1 without Port Commission consent that is not reversed or voided within 30 days after the Port delivers notice to Developer.

(b) Other Prohibited Transfer. Developer causes or allows a Transfer that violates **Section 6.2** (No Third-Party Transfers in Phase 1) or **Section 6.3** (Affiliate Transfers), or a prohibited Transfer imposed on Developer is not reversed or voided within 30 days after the Port delivers notice to Developer.

(c) Outside Dates for Phase Improvements and Public Spaces. Developer fails to meet any Outside Date under the Schedule of Performance with respect to the Phase Improvements or Public Spaces other than permitted Deferred Infrastructure and does not cure its failure within 90 days after the Port delivers notice to Developer.

(d) Deferred Infrastructure. A Vertical Developer Affiliate commits a Vertical Developer Default with respect to its Deferred Infrastructure obligations under its Vertical DDA.

(e) Historic Buildings 12 and 21. Close of Escrow under the applicable Vertical DDA for Historic Building 12 or 21 has not occurred by the Outside Date shown on the Schedule of Performance due to an uncured default by a Vertical Developer Affiliate under its Vertical DDA that prevents Close of Escrow from occurring.

(f) Abandonment. Developer Commences Phase Improvements within a Phase, but ceases all work or abandons the premises under the Master Lease (within the meaning of Cal. Civ. Code § 1951.2 or a successor statute) for more than 120 consecutive days or a total of 180 days (which need not be consecutive), unless approved by the Port Director, and does not cure the default within 45 days after the Port delivers notice to Developer.

(g) Adequate Security. Developer fails to provide Adequate Security, including the Loss Security, as required under this DDA, or once it has provided Adequate Security fails to maintain the same as required under this DDA (including, but not limited to, the failure of a Obligor to meet the Obligor Net Worth Requirement or the occurrence of a Significant Change to Obligor under any Guaranty), and such failure continues for 45 days following receipt of notice from the Port to Developer (provided, that Developer will immediately, upon receiving notice from the Port Director to such effect, suspend all activities (other than those needed to preserve the condition of improvements or as necessary for health or safety reasons) on affected portions of the 28-Acre Site during any period during which Adequate Security is not maintained as required by this DDA).

(h) Obligor Default. The Obligor of any Adequate Security, including the Loss Security, commits a default under the applicable security instrument or revokes or refuses to perform as required under the Adequate Security, and Developer does not replace the Adequate Security within 45 days following Developer's receipt of notice from the Port; provided, that (i) Developer will immediately, upon receiving notice from the Port Director to such effect, suspend all activities other than those needed to preserve the condition of Improvements or as necessary for health or safety reasons on affected portions of the FC Project Area during any period during which the Adequate Security is not maintained as required by this DDA, (ii) any cure period for a default under the Adequate Security will run concurrently with the 45-day period under this Subsection, (iii) such default may be cured by the Obligor to the extent provided under the terms of the Adequate Security; and (iv) upon receipt by the Authority of any replacement Adequate Security, the Port will return the original Adequate Security.

(i) Special Taxes. Developer fails to pay before its delinquency date any Mello-Roos Taxes that the CFD levies on any Development Parcel before the Port

conveys the parcel to a Vertical Developer and does not cure the default within 15 days after the Port delivers notice to Developer.

(j) Developer Reimbursement Obligations. Developer fails to pay Developer Reimbursement Obligations when due, the Port is unable to recover all or any portion of the Reimbursement Obligations in accordance with **Subsection 19.1(c)** (Unreimbursed Port Costs) and Developer thereafter fails to cure the failure within 30 days after the Port delivers notice to Developer.

(k) Indemnities. Developer fails to meet its indemnification obligations under **Section 9.3** (General Indemnity) or **Section 9.4** (Environmental Indemnity) and does not cure the failure within 45 days after the Port delivers notice to Developer; provided, however, that to the extent that such failure results from Developer's failure to pay Developer Reimbursement Obligations, the requirements of **Subsection 12.2(j)** (Developer Reimbursement Obligations) will apply.

(l) Final Judgment. Developer fails to satisfy a final judgment in the Port's favor in an action for payment or performance within 60 days after the judgment becomes final or any longer period specified in the judgment.

(m) Release under Master Lease. Developer fails to release a Development Parcel from the Master Lease when required under the Vertical DDA, which failure is not cured within 15 days after notice from the Port.

**12.3. Material Breaches by the Port.** The occurrence of any of the following will be a Material Breach by the Port under this DDA.

(a) Project Finance. A noticed Event of Default by the Port occurs under **Section 11.3** (Financing Plan) that also:

(i) materially and adversely affects Developer's ability to proceed timely with the 28-Acre Site Project or any significant portion thereof without substantially increased costs caused solely by the Event of Default, which Developer must demonstrate by new bids, estimates of an approved cost estimator, or other documentary evidence reasonably satisfactory to the Port, and evidence supported by relevant cost indices or by a third-party analysis prepared by a consultant reasonably acceptable to Port that the claimed cost increases result directly from the Port's Event of Default and not to general market-wide inflationary causes; or

(ii) prevents or substantially delays or impairs the availability of Project Payment Sources.

(b) Failure to Close. The Port fails to enter into a Vertical DDA with a Vertical Developer in accordance with **Article 7** (Parcel Conveyances) or fails to Close Escrow on its conveyance of the applicable Option Parcel to a Vertical Developer after all of the Port's conditions and mutual conditions to Closing under the Vertical DDA have been satisfied or waived, and the Port does not Close Escrow within 30 days after Developer delivers notice to the Port.

(c) Port Title Defect. The Port defaults on the Port's Title Covenant by creating or allowing a title exception other than the Permitted Exceptions allowed hereunder, and the Port does not remove the exception within 60 days after Developer delivers notice to the Port.

(d) Final Judgment. The Port fails to satisfy a final judgment in Developer's favor in an action for payment or performance within 60 days after the judgment becomes final or any longer period specified in the judgment.

**12.4. Termination as Port Remedy.** The Port's termination rights are described in this Section.

**(a) Automatic Termination of Development Rights to Certain Parcels.**

Developer's development rights and obligations for specified Development Parcels will terminate automatically under the circumstances described below. Termination under this Subsection will not affect Developer's rights and obligations for any Phase Approval obtained before termination or prevent Developer from submitting Later Phase Submittals to the Port. Termination of Developer's development rights as to an Option Parcel will not affect its rights to Land Proceeds under the Financing Plan.

**(i) Option Parcels.** Developer fails to enter into an Vertical DDA for an Option Parcel by the Option Exercise Deadline specified in **Subsection 7.4(a)** (Option Exercise Deadline) or to Close Escrow on an Option Parcel by the Outside Date therefor in the Schedule of Performance, subject to Down Market Delay.

**(ii) Closing on Parcel K North.** If Developer is the successful bidder, it fails to Close Escrow on the Port's proprietary conveyance of Parcel K North by the Closing Date specified in the applicable Vertical DDA.

**(b) Port Election to Terminate.** The Port may elect to terminate Developer's future development rights and obligations under this DDA all or in part if Developer is in Material Breach of this DDA, subject to **Subsection 12.4(c)** (Termination re: Outside Dates). Such termination will not affect any Phase that has been Completed by Developer or a Phase for which Developer has submitted a Phase Submittal application and that is not the subject of the Material Breach. By way of illustration of the foregoing sentence, if on the date of termination, Developer is constructing Phase Improvements in Phase 1 and the Material Breach is not related to Phase 1, then Developer will have the right to Complete the Phase Improvements for Phase 1 and exercise its Option as to all Option Parcels within that Phase in accordance with the terms of this DDA.

**(c) Termination re: Outside Dates.**

**(i)** With respect to a Material Breach for failure to submit any Phase Submittal in accordance with the Schedule of Performance, the Port will have the right to terminate the DDA in accordance with the procedures set forth in **Section 12.7** (Termination Procedures).

**(ii)** With respect to a Material Breach that relates to Developer's failure to Commence construction of Phase Improvements or a Vertical Developer Default due to a Vertical Developer Affiliate's failure to Commence construction of Deferred Infrastructure under its Vertical DDA, each under the applicable Schedule of Performance, or to provide Adequate Security upon such Commencement, the Port will have the right to terminate this DDA in accordance with **Section 12.7** (Termination Procedures).

**(iii)** With respect to a Material Breach that relates to Developer's failure to Finally Complete Phase Improvements, including Phase Improvements on the Public Spaces, or a Vertical Developer Default due to a Vertical Developer Affiliate's failure to Finally Complete Deferred Infrastructure under its Vertical DDA, each under the applicable Schedule of Performance, the Port's exclusive remedies will be:

**(1)** an action on the Adequate Security for the applicable Phase Improvements or Deferred Infrastructure to the extent still available;

(2) if the Port is unable to recover upon such Adequate Security within 18 months after the Port files its claim, termination of this DDA;

(3) the automatic suspension of Developer's right to exercise its Option or submit a bid in a Public Offering for any Option Parcels in the Current and Later Phases;

(4) during the suspension of Developer's Option rights, the Port, in its sole discretion, may initiate Public Offerings of any Option Parcel that is not under contract in the Current and Later Phases in accordance with **Section 7.5** (Public Offering Procedures), with the right to Close Escrow with an Unrelated Vertical Developer even if the Material Breach is cured before the Closing Date; and

(5) the exercise of its rights under **Subsection 12.4(d)** (Special Rights).

(d) **Special Rights.** At any time after a Material Breach described in **Subsection 12.2(d)** (Deferred Infrastructure), either Party may give notice to the other that it intends to exercise its rights under this Subsection. After delivery of notice, the Parties will meet to discuss a schedule for the completion of the Deferred Infrastructure.

(i) As long as Developer is diligently proceeding with and cures the Material Breach within the agreed schedule, the Port will forbear from exercising its remedies under **Subsection 12.4(c)** (Termination re: Outside Dates). Developer's Horizontal Development Costs to effect the cure will be reimbursable Capital Costs under the Financing Plan.

(ii) The Port may undertake the construction of any Public Spaces in the Deferred Infrastructure Zone. The Port's Horizontal Development Costs to complete the Public Spaces will be reimbursable Capital Costs under the Financing Plan that, at the Port's option, will have priority for payment from any available Project Payment Sources. The Port's exercise of rights under this Subsection will not require the Port to forbear from exercising its remedies under **Subsection 12.4(c)** (Termination re: Outside Dates).

(e) **Termination re: Historic Buildings 12 and 21.** With respect to a Material Breach with respect to Historic Building 12 or Historic Building 21, the Port may terminate the DDA in accordance with **Section 12.7** (Termination Procedures).

**12.5. Termination as Developer Remedy.** Developer's termination rights are described in this Section.

(a) **Material Breach.** If the Port causes a Material Breach under **Section 12.3** (Material Breach by the Port) that would significantly and adversely affect Developer's ability to proceed with the 28-Acre Site Project in accordance with the Schedule of Performance, Developer may terminate all future development obligations and rights under this DDA upon submittal to the Port of a written notice of its election to terminate.

(b) **Title Exception.** Developer may terminate an Option on an Option Parcel by choosing not to Close Escrow if the Port does not remove or fails to respond timely to Developer's objection to a new title exception under *VDDA § 6.3 (Title Review Following Contingency Period Expiration)*.

(c) **Casualty.** Developer may elect to terminate this DDA in its entirety following a casualty under circumstances described in **Section 9.1(e)(v)** (Damage and Destruction).

## **12.6. Mutual Termination Right.**

(a) Costs to Defend Third-Party Challenge. If a Third-Party Challenge to the 28-Acre Site Project is filed, Developer may elect not to reimburse all Port Costs and City Costs arising from the action by providing notice to the Port within 10 days after Developer receives notice of the action. If Developer makes this election, either Party may terminate this DDA on 10 days' notice to the other Party.

(b) Surviving Developer Obligations. Developer, if it chooses to terminate this DDA, may deliver its Notice of Termination with its notice of election on costs. Termination under this Section will not relieve Developer of its obligation to pay all Port Costs and City Costs incurred before the Termination Date or any award of attorneys' fees to the plaintiffs in the action.

**12.7. Termination Procedures.** The following procedures will apply to all terminations except those under **Subsection 12.4(a)** (Automatic Termination).

(a) Notice of Termination.

(i) The Party electing to terminate must provide a Notice of Termination to the other Party that prominently includes the phrase "*Notice of Termination.*" The notice must describe the alleged Material Breach or other circumstance giving rise to the right to terminate, list portions of the DDA or the 28-Acre Site Project to be terminated, and specify a Termination Date at least 15 days after the notice is delivered.

(ii) A Party may agree in its sole discretion to extend the Termination Date in a writing confirming the later Termination Date, but doing so will not require the Party to deliver a new Notice of Termination.

(iii) The Port may deliver a Notice of Termination before the date of the public meeting at which the Port Commission is expected to consider termination. None of the following will affect the validity of the Port's Notice of Termination, except as to the specified Termination Date: (1) the Port Director, in her sole discretion agrees to extend the anticipated Termination Date; (2) the matter is not placed on the Port Commission's agenda for the anticipated Termination Date; or (3) the Port Commission continues its action to a later date.

(b) Port Commission Action. Except for the situation described in **Section 12.6** (Mutual Termination Right), a Port Commission resolution is required for the Port to terminate any part of this DDA.

(c) Recorded Notice. After termination, the Party electing termination may record a Notice of Termination specifying the Termination Date in the Official Records. The Party must deliver, or cause delivery of, conformed copies of any recorded Notice of Termination to the other Party and any Interested person.

(d) Preservation of Special Tax Lien. The Parties acknowledge that retaining the lien of the CFD on all Taxable Parcels benefits Developer, the Port, the City, and the public trust. Developer agrees not to object to any agreement between the Port on its own behalf, or as the CFD Agent, and the City, any Indenture Trustee, or other person that would preserve the lien even if any portion of Developer's rights under this DDA is terminated.

**12.8. Effects of Termination on Development Rights.** On the Termination Date, the following changes will take effect automatically.

(a) Mutual Obligations. On the Termination Date, each Party's obligations to the other Party for the terminated portions of this DDA will terminate, except for indemnities and any other obligations that expressly survive termination.

(b) Development Opportunities.

(i) Port. The Port will have the right to offer the Development Opportunities associated with the terminated portions of the DDA to third parties through proprietary public offerings and to specify any terms that it determines in its sole discretion are appropriate for the offered Development Opportunities. The Port may require that the Development Opportunity conform to the material requirements of this DDA with respect to the applicable real property or may make such changes to the Development Opportunity as the Port determines are appropriate under the circumstances; provided, that in formulating the Development Opportunity, the Port will not permit uses that are incompatible with Developer's development rights under any portion of this DDA that has not been terminated. So long as the Port offers the Development Opportunity consistent with the foregoing sentence, Developer will have no right to challenge, limit or contest the Port's process or the offering of the Development Opportunity to others as set forth in this Section.

(ii) Developer. Developer will have no rights to the Development Opportunities associated with the terminated portions of the DDA or to reimbursement of Developer Capital it uses for the terminated Development Opportunities after the Termination Date, subject to **Section 12.9** (Effects of Termination on Project Payment Sources).

(iii) Waiver. Developer acknowledges the Port's rights under this Subsection and expressly waives any right that Developer might have to challenge or limit the Port's right to publicly offer any Development Opportunity under this Subsection, or to bid in the public offering.

**12.9. Effects of Termination on Project Payment Sources**

(a) Before Phase 1 Completion. If the Port terminates the DDA as to Phase 1 following a Material Breach by Developer before the Port has issued a SOP Compliance Determination for all Phase 1 Improvements, Developer's rights will be as follows.

(i) Developer will be entitled to receive the entire Entitlement Sum, but only to the extent generated by Project Payment Sources from Parcel K North and Phase 1 Option Parcels on which Developer has Closed Escrow before the Termination Date.

(ii) Developer will be entitled to reimbursement of Horizontal Development Costs for Phase Improvements paid by Developer Capital before the Termination Date without any Developer Return but only to the extent of Project Payment Sources generated by Phase 1 Option Parcels on which Developer has Closed Escrow before the Termination Date.

(iii) Developer will retain development rights only to Option Parcels in the Phase on which it has Closed Escrow before the Termination Date.

(b) Before Completion of Other Phases. The following will apply if the Port terminates the DDA as to any other Phase following a Material Breach by Developer before the Port, whether or not the Port has issued a SOP Compliance Determination for the applicable Phase Improvements.

(i) Developer will be entitled to a Cumulative IRR of 12% on Developer Capital spent on the Entitlement Sum and all Phase Improvements before the Termination Date, calculated up to the Termination Date, but only to the extent of Project Payment Sources generated by the Option Parcels in the Phase on which Developer has Closed Escrow before the Termination Date.

(ii) Developer will retain development rights only to Option Parcels in the Phase on which it has Closed Escrow before the Termination Date.

(c) Developer's Cure Rights.

(i) This clause applies to any Transferee to the extent that Developer has not been explicitly released from the obligation in default when the Port approved the Transfer. If the Port gives notice of a default or of the Port's intent to terminate a Transferee's rights under this DDA due to a Material Breach by the Transferee, at least 60 days before the effective Termination Date, Developer will have the right to cure the default within the specified cure period.

(ii) This clause applies only to Transferees to the extent Port explicitly released Developer from the obligation in default when it approved the Transfer, Developer may request that the Port meet and confer regarding the Transferee's default or Material Breach. Developer must specify in its request that it is willing to assume responsibility for all of the Transferee's unperformed obligations for each affected Phase and any conditions to Developer's assumption of these obligations. The Port may accept or reject Developer's conditions in its sole discretion. The Port will respond to Developer within 15 days after Developer's request is delivered. Even if the Port agrees to meet and confer with Developer, the Port will not be required to negotiate exclusively with Developer, agree to Developer's proposed terms for assumption, or approve another Transfer proposed by Developer.

(d) After Phase Completion. The following will apply if the Port terminates the DDA as to any Phase for any reason after the Port has issued a SOP Compliance Determination for all Phase Improvements.

(i) Developer will be entitled to receive the Developer Balance for the Phase, but only to the extent of Project Payment Sources generated by the Option Parcels in the Phase on which Developer has Closed Escrow before the Termination Date.

(ii) The Port's obligation for further revenue-sharing for the Phase will end on the Termination Date.

(e) Termination Due to Port Default. If the Port willfully causes a Material Breach that prevents Forest City from proceeding with the 28-Acre Site Project in accordance with the Schedule of Performance, then Port will pay to Developer a priority payment from Project Revenues associated with the Phase in the amount of the Developer Balance plus Developer's costs of collection, plus interest at the annual rate of 10%, calculated from the date the payment from Developer was due until paid in full, compounded annually.

**12.10. Assignment of Documents after Termination.**

(a) Consulting Contracts. Developer agrees to use good faith efforts to obtain provisions in services contracts with its consultants that will permit Developer's assignment of Project Materials to the Port under this Section.

(b) Required Assignment. If this DDA is terminated in whole or in part, Developer must:

(i) provide to the Port at no cost within 60 days after the Port's notice a Project Assignment of all Project Materials, including all Structural Materials, to the associated portions of the 28-Acre Site Project, to the extent permitted under Developer's consulting contracts;

(ii) satisfy all outstanding fees relating to the 28-Acre Site Project Materials for services rendered by any of the 28-Acre Site Project Consultants up to the Termination Date and provide proof of payment to the Port; and

(iii) subject to limitations in this Section, deliver copies of all Project Materials in Developer's possession or confirm for materials not in its possession, on request from Project Consultants or the Port, that Project Consultants are authorized to deliver all Project Materials to the Port.

(c) Allowed Disclaimer. Developer will be permitted to disclaim any representations or warranties with respect to the 28-Acre Site Project Materials (other than Developer's payment of fees), and, at Developer's request, the Port will provide Developer with a release from liability for future use of the applicable Project Materials, in a mutually acceptable form. Developer's acceptance of the Port's release will be deemed to waive and release the Port from any claims of proprietary rights or interest in the 28-Acre Site Project Materials, and Developer agrees that the Port or its designee may use any of the 28-Acre Site Project Materials for any purpose after a Project Assignment.

### **13. IMPROVEMENT PLANS**

**13.1. Improvement Plans for Phase Improvements.** This Section applies to the submittal of Improvement Plans by Developer for Phase Improvements and any new or revised Improvement Plans for Deferred Infrastructure submitted by Vertical Developers. For purposes hereof, reference to "Developer" in this Article means both the Developer any Vertical Developer submitting Improvement Plans for Deferred Infrastructure.

**13.2. Preparation of Improvement Plans.** In its Consent to ICA, Developer agreed to comply with the Improvement Plan Submittal requirements set forth in ICA § 4.3 (*Review Periods*) and ICA § 4.4 (*Improvement Plans Generally*).

#### **13.3. Review of Improvement Plans.**

(a) Review by City Agencies. The ICA sets forth procedures and standards for review and approval of Improvement Plans and Master Utility Plans and issuance of Construction Permits for Horizontal Improvements.

(b) Port Review Procedures. The Port staff will review and approve Improvement Plans for consistency with the Project Requirements and Regulatory Requirements in accordance with the procedures for review and approval set forth in the ICA.

(c) Standard of Review. Except as otherwise provided in this DDA, the Port's review and approval or disapproval of Improvement Plans subject to its review will be final and conclusive and will comply with the ICA. Amendments to Improvement Plans will be handled in accordance with procedures set forth in the ICA.

(d) Disputes. Either Party may initiate a proceeding under **Section 10.5** (Non-Binding Arbitration) if the Port and Developer disagree as to whether:

(i) a matter contained in a particular submittal has been approved previously or requires the Port's approval under this DDA;

(ii) the Port is acting in a manner that is inconsistent with matters that it approved previously; or

(iii) a Port disapproval is inconsistent with the applicable standards of approval.



#### **13.4. Conflicts with Other Governmental Requirements.**

(a) Other Regulatory Approvals. The Port will not unreasonably withhold its approval, where otherwise required under this DDA, of elements of the Improvement Plans or changes in Improvement Plans required by any other Regulatory Agency if all of the following have occurred.

(i) The Port receives notice of the required change.

(ii) The Port has at least 10 days to discuss the element or change with the other Regulatory Agency requiring the element or change and with Developer's registered design professional in responsible charge.

(iii) Developer will cooperate fully with the Port and with the other Regulatory Agency within the 10-day discussion period in seeking reasonable modifications of the requirement, or reasonable design modifications of the Improvements, or some combination of modifications, to reach a design solution satisfactory to the Port.

(iv) As modified, the Improvements will comply with all Applicable Laws, including the Regulatory Requirements.

(b) Disputes. Developer and the Port recognize that regulatory conflicts may arise at any stage in the preparation of the Improvement Plans, but that it is more likely to arise at or after the Permit Set has been prepared and may arise in connection with permit applications. Accordingly, time is of the essence when a conflict arises. Both Parties agree to use their good faith efforts to reach a solution expeditiously that satisfies both Developer and the Port. At any time, either Party may submit the conflict to the dispute resolution procedures of **Section 10.5** (Non-Binding Arbitration).

#### **13.5. As-Built Drawings.**

(a) Delivery. Within 120 days after the Port issues a SOP Compliance Determination for each Phase, Developer must deliver to the Port As-Built Drawings for the applicable Phase Improvement that meets the requirements of **Subsection 13.5(b)** (Technical Requirements) and **Subsection 13.5(c)** (Format).

(b) Technical Requirements. As-Built Drawings must reflect all requests for information responses, field orders, change orders, and other corrections to the documents made during the course of construction. As-Built Drawings must be both in the form of full-size (24" x 36"), hard paper copies and converted into electronic format as full-size scanned tagged image files (TIFF) and AutoCAD files. As-Built Drawings must be full-sized documents, with "mark-ups" neatly drafted to indicate modifications from the original design documents, scanned at 400 dots per inch (dpi). Each drawing must have a unique number stamped onto the title block. An index of drawings must be prepared correlating drawing titles to the numbers. A minimum of 10 drawings must be scanned as a test before execution of this requirement in full.

(c) Format. The AutoCAD files must be contained in Release 14 or a later version, and drawings must be transcribed onto electronic storage media. All "X-REF," "block" and other referenced files must be coherently addressed within the environment of the compact disc. Media containing files that do not open automatically without searching or reassigning "X-REF" addresses will be returned for reformatting. A minimum of 10 complete drawing files, including all referenced files, must be transmitted to the Port as a test before execution of this requirement in full.

(d) Production Costs. Developer's costs to produce required files will be reimbursable Soft Costs unless Developer fails to comply timely with this Section. If Developer does not comply, the Port, after giving notice to Developer, will have the right,

but not the obligation, to cause an engineer of the Port's choice to prepare final surveys and As-Built Drawings, plans and specifications, at Developer's sole, unreimbursable cost.

**13.6. Schematic Design Review of Public Spaces.** The Port will not issue a Construction Permit for any Park Parcel until the Port Commission has approved the schematic design of the applicable Park Parcel in accordance with this Section.

(a) Applications. Developer will submit to the Port an application for the schematic design of each Park Parcel (each, a "**Schematic Design Application**") at such time as Developer reasonably determines necessary to meet the Schedule of Performance for construction of the applicable Park Parcel. Each Schematic Design Application will include the following information:

(i) A written narrative describing the overall conceptual design, including the park program, design elements, and facilities provided for each Park Parcel;

(ii) An illustrative site plan to scale showing;

(1) Conceptual circulation systems (vehicular, bicycle and pedestrian) including parking;

(2) Conceptual grading and drainage;

(3) Generalized locations of active and passive recreational areas; park elements and facilities;

(4) Generalized locations and conceptual layout for landscaping and hardscape areas, including tree planting and any stormwater treatment areas; and

(5) Generalized locations for furnishings, lighting, public art, signage, comfort facilities, stairs, ramps, and railing;

(iii) Illustrative sections and perspectives representative of the overall conceptual design, including key relationships between programmatic areas, design elements, and defining park features and facilities;

(iv) Image "boards" showing proposed concepts, detailed studies and/or precedents for site furnishings, paving materials, site architectural elements, lighting, public art, signage, comfort facilities, stairs, ramps and railings, tree species (and alternate species), and species palette concepts for major landscaping areas; and

(v) A proposed signage program consistent with **Subsection 13.7(a)** (Public Spaces) if not previously approved.

(b) Pre-Submittal Meetings. Not less than 30 days before submitting a Schematic Design Application for a Park Parcel, Developer will submit to the Port Director a draft of the concept plans and documents of the type listed in **Subsection 13.6(a)** (Applications). Not less than 20 days before submitting a Schematic Design Application, Developer and Port staff will hold at least one pre-Submittal meeting at a agreeable time. Developer may submit information and materials iteratively, and Developer and the Port may agree to hold such additional meetings as they may deem useful or appropriate. If Developer fails to submit such preliminary documents or to schedule such pre-Submittal meeting before submitting a Schematic Design Application as specified above, then such failure will not, by itself, be an Event of Default but the Port's time for review of the Schematic Design Application will be extended by 30 days.

(c) Developer Outreach. Prior to submitting a Schematic Design Application for a Park Parcel, Developer will also host a public presentation of its design and will provide a minimum of two weeks' notice by publication, posting, mailing, or other means reasonably aimed at providing stakeholders with an opportunity to attend the presentation.

(d) Port Review – Initial. The Port staff will review each Schematic Design Application for completeness, which means the Schematic Design Application includes all documents and materials in such detail as is required hereunder. The Port will make its determination of completeness within 15 days after submittal and will advise Developer in writing of any deficiencies. Subject to *App ¶ 2.2(c) (No Deemed Consent Without Notice)*, if the staff does not so advise Developer, the Schematic Design Application will be deemed complete and all time periods for Port review will run from the date of such deemed completeness. Notwithstanding the foregoing, a determination that a Schematic Design Application is deemed complete will not prevent the Port staff from requesting such additional materials as deemed reasonably necessary to complete its review.

(e) Review of Complete Applications. Prior to submittal of the first Schematic Design Application, the Port Director, in consultation with the Planning Director, will designate a design advisory committee composed of qualified design professionals (which may include Port and Planning staff), to make design recommendations to the Port Commission (the “**Design Advisory Committee**”) on Schematic Design Applications. When the Schematic Design Application is complete or deemed complete under *App ¶ 2.2(c) (No Deemed Consent Without Notice)*, the Port staff will transmit the Schematic Design Application to the Design Advisory Committee for consideration at a noticed public hearing at its next meeting.

(f) Recommendation of Design Advisory Committee. The Design Advisory Committee will hold a public hearing on the Schematic Design Application and make design recommendations to ensure that the design of the park is consistent with applicable provisions of the Design for Development and other applicable Development Requirements.

(g) Port Commission Approval. The Port Director will submit the applicable complete Schematic Design Application to the Port Commission for review and consideration, with the Design Advisory Committee recommendation for Port Commission consideration in accordance with **Subsection 5.3(c)** (Port Commission Meetings).

(h) Approval of Public Space Improvement Plans. After the Port Commission's approval of Schematic Design Application, Public Space Improvement Plans will be processed in accordance with the ICA. The Port Director may approve Public Space Improvement Plans that amend or modify the approved Schematic Design Application, provided she finds that the amendment or modification would not be a material change, would not be detrimental to the public welfare or injurious to the property or improvements in the vicinity of the 28-Acre Site Project, and would be consistent with the Project Requirements and Regulatory Requirements.

(i) Approval of Park Rules and Regulations. Port staff will consult with Developer to develop reasonable rules and regulations for the conduct of activities and operations in the Public Spaces, including limits on restricted access events, in conjunction with its conditional acceptance of Public Spaces under **Section 15.5** (Heading). After Port Commission approval, these regulations will apply to each Public Space when finally accepted by the Port under this DDA.

**13.7. Signage.** The Design for Development sets forth general standards and guidelines for signage within the SUD, including public realm signage, wayfinding elements, and building signage. Because the Design for Development standards and guidelines are general in nature, this Section sets forth a process for Port approval of comprehensive signage plans that will cover the Public Spaces, Public ROWs, and buildings in the 28-Acre Site, and provide for an interpretive signage program that will help educate visitors on the history and significance of particular features or points of interest (each, a “**Signage Plan**”). Each Signage Plan will consist of the following four elements, approved in accordance with the following.

(a) Public Spaces. Developer will submit a concept level Public Spaces Signage Plan with or prior to its first Schematic Design Application. The Public Spaces Signage Plan may be a master plan for some or all of the Public Spaces or may be limited to the Public Spaces that are the subject of the particular Schematic Design Application. Each Park Parcel Signage Plan will be consistent with the Design for Development and will include concept level plans that include, at a minimum: signage controls governing program area; text size and design; volume dimensions or limitations; signage on kiosks or furnishings; and a description of any uniform signage features. The Port consideration and approval of the Public Spaces Signage Plan (including amendments to previously approved plans) will occur at the same time, and in accordance with, the Schematic Design Application process described in **Section 13.6** (Schematic Design Review of Public Spaces).

(b) Public ROWs. Developer will submit a concept level Public ROWs Signage Plan with or prior to its first submittal of Improvement Plans under the ICA. The Public ROWs Signage Plan will be a master plan for the Public ROWs within the 28-Acre Site. The Public ROWs Signage Plan will be consistent with the Design for Development and include concept level plans that include, at a minimum, signage controls governing non-City standard street signs; temporary signs; parking and other wayfinding signs; kiosks, streetscape commercial signage, and street furniture-related commercial signage. Port consideration and approval of the Public ROWs Signage Plan, will occur at the same time, and in accordance with, the same process for Port approval of Improvement Plans under the ICA.

(c) Building Signage. As provided under the Design for Development, Developer will submit a Building Signage Plan to the Port and Planning that will serve as further guidance to Port and Planning staff in reviewing building signage for consistency with the Design for Development. Developer will submit the building Signage Plan to the Port Director, with a copy to the Planning Director, on or before a Vertical Developer submits a design review application for the first building under the SUD Amendments. The Building Signage Plan will include concept level plans that include, at a minimum: temporary signs; commercial signs; text size and design, or volume dimensions or limitations; permitted types of signage; and a description of any uniform signage features. The Port Director will review and approve the building Signage Plan within 30 days after submittal and use commercially reasonable efforts to coordinate a review by the Planning Director within the same timeframe. Such approval must be consistent with the Design for Development and other Project Requirements and Regulatory Requirements, unless otherwise agreed by Developer.

(d) HABS Survey/Interpretive Signage.

(i) As a condition to the Port’s issuance of the first demolition permit for the 28-Acre Site Project, Developer will have submitted Historic American Buildings Survey (HABS) documentation for all structures being demolished.

(ii) As a condition to the Port’s approval of the first Schematic Design submittal for Parks, the Port will have approved an interpretive signage Plan for the 28-Acre Site, intended to educate visitors to the 28-Acre Site to key historic,

cultural and natural features of significance. The interpretive signage program will include, at a minimum, the proposed location and general content of the interpretive signs and features. The Port Director will approve the interpretive signage plan within 30 days after submittal. Such approval must be consistent with the Design for Development and other Project Requirements and Regulatory Requirements, unless otherwise agreed-upon by Developer.

#### **14. CONSTRUCTION GENERALLY**

**14.1. Substantial Compliance with Plans.** The allowed scope of work for Horizontal Improvements will be determined by the Port's approval of Permit Sets in accordance with the ICA. Developer agrees to construct Horizontal Improvements in substantial compliance with approved Permit Sets and in strict compliance with applicable Project and Regulatory Requirements.

##### **14.2. Standards of Construction.**

(a) Generally. Developer must construct or cause all Horizontal Improvements to be completed using standards of quality and quantities in accordance with the approved Permit Sets and in compliance with Applicable Laws. Developer must undertake commercially reasonable measures using good construction practices to:

- (i) minimize damage, disruption, or inconvenience caused by the work;
- (ii) make adequate provision for the safety and convenience of all persons affected by the work;
- (iii) minimize the risk of injury or damage to adjoining portions of the 28-Acre Site, Horizontal Improvements and Vertical Improvements under way or completed, and the surrounding property; and
- (iv) minimize the risk of injury to members of the public.

(b) Historic Resources. The Developer Construction Obligations require Developer to rehabilitate the Historic Buildings for reuse in compliance with the Secretary's Standards. This requirement will be incorporated into the applicable Vertical DDA for each of the Historic Buildings. The Port will review building permit applications for rehabilitation of Historic Buildings and inspect the completed rehabilitation work for compliance with all applicable Regulatory Requirements and Project Requirements. The Port will review all building permit applications for rehabilitation of Historic Buildings and inspect the completed rehabilitation work for compliance with all applicable Regulatory Requirements and Project Requirements. The Port's review will be consistent with SHPO and NPS requirements for Historic Tax Credit eligibility, and Port will not disapprove of the building permit for a Historic Building or require changes to the proposed building permit plans for reasons that would conflict with plans approved by SHPO and NPS for the applicable Vertical Developer to obtain Historic Tax Credits.

**14.3. Site Security.** During all construction activities at the 28-Acre Site, Developer will be responsible for taking commercially reasonable measures to secure the physical site and protect the public, as well as the City, the Port, and their Agents, from reasonably foreseeable harm. Examples of security measures include fencing, security patrols, video surveillance, and general liability insurance.

##### **14.4. Costs.**

(a) Commercially Reasonable Costs. The Parties acknowledge that any Horizontal Development Cost that Developer incurs will be deemed commercially

reasonable and to represent the fair market value price of the Horizontal Improvements if it provides the Port with documentation showing satisfaction of the requirements of *FP § 8.1 (Commercially Reasonable Costs)* or *FP § 8.2 (Guaranteed Maximum Price Contract)*. To the extent that relevant documents are available, Developer will provide such documentation to Port in each Phase Budget and Phase Quarterly Report regarding costs already incurred in the Phase or Prior Phases, and costs anticipated to be incurred in the applicable Phase. If Developer anticipates that any of its Horizontal Development Costs will be incurred without satisfying the requirements of *FP § 8.1 (Commercially Reasonable Costs)* or *FP § 8.2 (Guaranteed Maximum Price Contract)*, it will include an estimate of such costs in each Phase Quarterly Report submitted under *FP § 8.1 (Developer Quarterly Reports)*, based on approved Improvement Plans, construction contracts (including contingencies) and any change orders.

(b) Change Orders. From time to time, Developer and its general contractor may agree on change orders to the underlying GMP or other construction contract, which will occur during the course of construction of the applicable Phase Improvements. At the earliest feasible opportunity, but in any event no later than the next regular meeting described in **Section 14.6** (Progress Meetings), Developer must share with the Port any agreed-upon change order that would exceed a \$250,000 threshold per occurrence (each, a “**Material Change Order**”). In the event that multiple occurrences are packaged in a single change order, this threshold applies only to individual occurrences. All change orders will also be reflected in Developer’s reporting of estimated or actual Horizontal Development Costs required under *FP § 8.1 (Developer Quarterly Reports)*. With each reimbursement request under the Acquisition Agreement, Developer will also submit documentation supporting the Material Change Order request and associated amendment to the applicable GMP or other construction contract.

(c) Disputes. The Port will notify Developer within 14 days after Developer’s Submittal of documents described in **Subsection 14.4(a)** (Commercially Reasonable Costs) or **Subsection 14.4(b)** (Change Orders) if the Port considers any of the estimated or actual Horizontal Development Costs to be commercially unreasonable based on the documentation provided and would not qualify as a Project Cost under the Financing Plan. If not resolved by consultation under **Subsection 14.6(a)**(Purpose), the Parties may agree to submit the following disputes for resolution under **Section 10.5** (Nonbinding Arbitration):

- (i) whether the challenged costs are commercially unreasonable;
- (ii) whether the challenged costs are outside the scope of approved Permit Sets;
- (iii) proposed changes to address regulatory conflicts under **Section 13.4** (Conflicts with Other Governmental Requirements); and
- (iv) whether the review process meets the applicable standard of conduct.

**14.5. Contracting Procedures.** Developer agrees to follow the contracting procedures described in this Section to negotiate one or more contracts for Horizontal Improvements consistent with the terms of the applicable Phase Approval.

(a) Qualified Contractors. Developer will provide the Port with a list of the general contractors from which Developer intends to solicit bids for construction of Horizontal Improvements prior to issuing bid packages. If the Port reasonably objects to any of the proposed general contractors, the Port must respond in writing within five business days with a reasonably detailed explanation for its objection. Reasons for disapproval will be limited to the general contractor’s relevant experience and financial capacity (including ability to meet bonding requirements); ability to comply with all

applicable City contracting requirements; and legal grounds for disqualification, such as debarment or failure to be licensed by the State Contractors License Board. If the Port objects to a general contractor, then Developer may provide Port with notice of a replacement general contractor subject to the same five business day objection period, or submit the matter to the dispute resolution procedures of **Section 10.4** (Binding Arbitration).

(b) **Bid Package Requirements and Security.** The bid package must include relevant Improvement Plans clearly defining the scope of work. The bid package will require the general contractor to guarantee performance and payment the work, which may be provided through a subcontractor default insurance provided by the general contractor covering all enrolled subcontractors, or require each subcontractor under subcontracts having a value of more than \$100,000 to provide payment and performance bonds guaranteeing their work. Payment and performance bonds must be issued by a surety meeting the required standards under the Subdivision Code.

#### **14.6. Progress Meetings.**

(a) **Purpose.** Developer must provide notice to the Port of a place and time that Developer's senior construction management team will hold construction progress meetings (but such notice will not be required more frequently than monthly), in which the Port and the other City Agencies will be entitled to participate. The purpose of the City Agencies' participation in these meetings will be to:

- (i) coordinate Developer's preparation and Submittal of Improvement Plans to the Port for City Agency review;
- (ii) review progress in constructing the Improvements;
- (iii) coordinate the Acquiring Agency's inspections;
- (iv) review Developer's expected change orders; and
- (v) review any expected changes in the scope of work.

(b) **Minutes.** Developer agrees to prepare and distribute meeting minutes promptly after each progress meeting. The Port staff and Developer (and their respective consultants subject to Port and Developer presence or consent) agree to communicate and consult informally as frequently as reasonably necessary to assure that the formal submittal of any Improvement Plans to the Port can receive prompt and speedy consideration.

(c) **Representatives.** For the purposes of this Section, until otherwise directed, the Port's representative is the Chief Harbor Engineer. Developer will provide Port with notice of the identity of its representative promptly after the Reference Date. The Parties do not have to comply with *App § A.5 (Notices)* and **Article 20** (Notices) for notices and requests made to facilitate the Parties' progress meetings and consultations covered by this Article.

(d) **Reports.** During periods of construction, the Port will have the right to require Developer to submit monthly progress reports on construction to the Port, in form and detail as reasonably required by the Port.

#### **14.7. Other Construction Matters.**

(a) **Port and Other Governmental Permits.** Developer has the sole responsibility for obtaining all necessary permits for the Horizontal Improvements and must submit applications for the permits directly to the applicable Regulatory Agency, unless otherwise provided in **Article 13** (Improvement Plans). Developer will bear all risk of delay due to its submittal of an incomplete or insufficient permit application.

(b) Developer License. For all Horizontal Improvements to be constructed by Developer on land owned by the Port that has not been conveyed to Developer under the Master Lease, the Port will enter into a License with Developer, substantially in the form attached as **DDA Exhibit B11**.

(c) Port Right of Entry. Developer acknowledges that under the Master Lease, the Port and its Agents have the right of entry onto the 28-Acre Site to the extent reasonably necessary to carry out the purposes of this DDA and as the landowner.

(i) The Port will have access required to install, repair, replace, monitor, and service any security installations.

(ii) The Parties may agree to submit disputes over whether Port actions arising from entry under this Section or through the Port's exercise of its right of entry under the Master Lease unreasonably impeded Developer's construction activities for resolution under **Section 10.5** (Nonbinding Arbitration).

(d) Workforce Development Plan. Although the Parties acknowledge that construction of the Improvements is a private work of improvement, Developer, its Agents and Vertical Developer must comply with all applicable provisions of the Workforce Development Plan attached as **DDA Exhibit B4**.

(e) Construction Signs and Barriers. Developer must provide appropriate construction barriers, construction signs, and a project sign or banner describing the 28-Acre Site Project and must post the signs at the 28-Acre Site during construction. Unless the Port Commission adopts a signage plan for the 28-Acre Site Project, the Port's Guidelines for Review and Approval of Signs and Murals on Port Property, adopted by Resolution No. 97-12, will apply. Developer must submit the proposed size, design, text, and location of any construction signs and the composition and appearance of any construction barriers to the Port for approval before installation.

(f) Coordination. The Parties acknowledge that a number of construction projects on public land near the 28-Acre Site are being or are expected to be constructed at the same time as the construction of early Project Phases. Expected projects include the rehabilitation of the 20<sup>th</sup> Street historic buildings, construction of Crane Cove Park, construction of SFMTA line extensions, development of the Illinois Street Parcels, and SFPUC utility infrastructure work. Developer and the Port each agree to use reasonable efforts to coordinate construction efforts, to the extent within each Party's respective control, with those at other project sites in a manner intended to reduce construction conflicts without material delay to Developer Construction Obligations under this DDA.

(g) Construction Staging. During the DDA Term, Developer will use portions of the 28-Acre Site as staging areas for construction lay down and parking, construction equipment, and related materials under the Master Lease. Developer may request additional areas outside of the 28-Acre Site (including Parcel K South) for construction staging, which the Port may grant or deny in its sole discretion. If the Port agrees to license additional land to Developer for this purpose, the Port will charge license fees at market rates.

(h) Mechanics' Liens. Developer must keep the 28-Acre Site, Parcel K South, and Horizontal Improvements free from any liens arising out of any work performed, materials furnished, or obligations incurred by Developer or its Agents. Developer's failure to cause any construction-related lien to be released of record or bonded or take other action acceptable to the Port within 30 days after Developer's receipt of final notice of the imposition of the lien will be a default under this DDA and the Master Lease, and the Port will have the right at its option to effect a release of the lien by any commercially reasonable means. Developer at its sole cost must reimburse the Port for all costs the Port incurs to do so within 30 days after the Port's demand. Developer will be permitted



to contest the validity or amount of any tax, assessment, encumbrance, or other lien and to pursue any remedies associated with the contest, but the contest will be subject to all conditions in the Master Lease.

**14.8. Mitigation Measures.** Developer and the Port agree that construction and operation of all Improvements in the SUD must comply with applicable Mitigation Measures in the MMRP.

(a) Horizontal Improvements. Developer agrees to implement the Developer Mitigation Measures related to the Horizontal Improvements within the FC Project Area and Parcel K South as required by the MMRP and other Project Requirements and Regulatory Requirements. Developer also agrees to cause its contractors, subcontractors, and Transferees to comply with this obligation through its contracts.

(b) Vertical Improvements. Developer and the Port agree to incorporate into the applicable Vertical DDA each Vertical Developer's responsibility to implement Developer Mitigation Measures related to associated Vertical Improvements as required by the MMRP.

(c) Other Horizontal Improvements. The Port agrees to implement the Mitigation Measures that are Port obligations as required by the MMRP and use good faith efforts consistent with the ICA to cause the necessary public agencies or applicable private parties to implement the Mitigation Measures assigned to them.

**14.9. Nondiscrimination.**

(a) Prohibited Acts. Developer agrees on its own behalf and on behalf of any Transferee or any other person claiming under or through Developer or a Transferee not to discriminate against or segregate, or to permit any occupant or user of the 28-Acre Site to discriminate against or segregate, any person or group of persons on any basis listed in section 12955 of the California Fair Employment and Housing Act (Cal. Gov't Code §§ 12900-12996), or on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, sex, sexual orientation, gender identity, domestic partner status, marital status, disability, AIDS/HIV status, weight, height, association with members of protected classes, or in retaliation for opposition to any practices forbidden under this chapter against any employee of, any City employee working with, or applicant for employment with Developer, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in the business, social, or other establishment or organization operated by Developer.

(b) Binding Covenants. Developer, all Interested Parties, and any occupant or user of the 28-Acre Site, by contract, occupancy agreement, security interest, or otherwise, will be bound by, and must comply with the nondiscrimination requirements of this Section. The covenants in this Section run with the land.

(c) Right to Enforce. The Port is beneficiary of the covenants in this Section both in its own right and for the purposes of protecting the public interest and will retain that status even after conveyances of portions of the 28-Acre Site. The Port and its successors and assigns will have the right to exercise all rights and remedies available at law or in equity to enforce the covenants.

(d) Cure. Developer will not be in default of its obligations under this Section if Developer promptly acts to satisfy any adverse judgment or award in any action involving a bona fide dispute over whether Developer is engaged in discriminatory practices.

## **15. HORIZONTAL DEVELOPMENT**

**15.1. Horizontal Improvements.** Developer will proceed with the Developer Construction Obligations in accordance with the Schedule of Performance and this DDA after obtaining a Phase Approval for each Phase. Developer may Transfer Developer Construction Obligations for Phases other than Phase 1 to Transferees under **Article 6** (Transfers). Transfer of obligations for Deferred Infrastructure in all Phases is permitted only with all applicable Acquiring Parties' prior consent.

**15.2. Site Preparation Work.** Before beginning any Site Preparation, Developer must: (a) submit an update to the prices in the Acquisition Agreement to reflect construction estimates and obtain a Construction Permit from the Port; and (b) obtain all other required Regulatory Approvals, including Construction Permits.

**15.3. Conditions to Construction.** Developer must satisfy the following additional conditions before Commencing construction of Phase Improvements other than Site Preparation.

(a) Approvals. Developer has obtained: (i) approval of Schematic Design for any Park Parcel in accordance with **Subsection 13.6** (Schematic Design Review of Public Spaces); (ii) approval of the Streetscape Master Plan in accordance with **Section 3.5** (Streetscape Master Plan); (ii) all other required Regulatory Approvals, including Construction Permits.

(b) Tentative Map. Developer has obtained Public Works' conditional approval of the Tentative Map for the Phase Area, entered into a Public Improvement Agreement with the City, and provided all bonds required under the Subdivision Code.

(c) Good Standing. Developer must not be in Material Breach or have received notice of a potential breach of this DDA.

(d) Security. Developer has provided Phase Security to the Port under **Section 17.2** (Phase Security).

### **15.4. Regulatory Approvals.**

(a) Requirement to Obtain. Developer understands that: (i) its construction of Horizontal Improvements will require Regulatory Approvals from other Regulatory Agencies to Commence construction under this DDA; and (ii) none of the Port's Phase Approval, Schematic Design approval, or approval of any other aspect of Developer Construction Obligations in the Port's regulatory capacity is a guarantee that other Regulatory Agencies will grant required Regulatory Approvals.

(b) Cooperation. The Port will cooperate reasonably with Developer to obtain required Regulatory Approvals and will sign any application that the Port is required to sign as a co-applicant or co-permittee. Developer is not authorized to agree to any conditions or restrictions to a Regulatory Approval that would create any Port obligation not expressly stated under this DDA without the Port's approval in its sole discretion. The Port will not unreasonably withhold its approval for any condition or restriction for which Developer has assumed all liability in such form as is reasonably satisfactory to the Port. The Port's obligation under this Subsection does not apply to any application for a Regulatory Approval that would require the Port to incur costs unless Developer agrees to reimburse the Port.

(c) City Regulatory Approvals. Developer and the City have entered into the Development Agreement, which will govern certain land use matters under the Planning Code, including Impact Fees and Exactions. The Port and other City Agencies, with Developer's consent, have entered into the ICA specifying certain procedures and standards that will apply when Developer seeks certain Regulatory Approvals from the Port and other City Agencies.

(d) Compliance. Developer is solely responsible for ensuring that the design and construction of the Horizontal Improvements comply with all applicable Project Requirements and Regulatory Requirements.

(e) Noncompliance. Developer and its consultants and contractors must pay any fines and penalties at their sole cost and perform any corrective actions imposed for noncompliance with any applicable Regulatory Requirement and indemnify the Port against any liability arising from such noncompliance, even if the Port is a co-permittee. Fines, penalties, and costs of corrective actions will not be reimbursable to Developer under the Financing Plan.

**15.5. Interim Phase Completion.** When Acquiring Parties have consented to a Developer request that the Port require Vertical Developers construct Deferred Improvements in any Phase, this Section will apply.

(a) Request to Port. Developer will begin the process by submitting to the Chief Harbor Engineer an Request for Determination of Completion in the form attached as **DDA Exhibit B9** with all required enclosures, signed by Developer's Engineer, and identifying Phase Improvements that are Substantially Complete.

(b) Deferred Infrastructure. Developer will identify "**Deferred Infrastructure Zones**" associated with Phase Improvements that Developer submits for approval. Subject to each applicable Acquiring Party's prior consent, Deferred Infrastructure Zones may consist of the following:

(i) the area between back-of-curb and the adjacent Development Parcel boundary (or if none, the adjacent Public Spaces);

(ii) up to 40 feet of Public Spaces and mid-block passages adjacent to Development Parcels, and Market Square (OS-2), will be built in the air parcel above Parcel D; and

(iii) the area adjacent to Development Parcels for the installation of service infrastructure, including laterals, traps, air vents, clean-outs, meter boxes, backflow preventers, irrigation facilities and associated pedestals, pull boxes, and secondary conduits.

[ADDITIONAL PROVISIONS RELATING TO CONSTRUCTION TO BE INSERTED.]

**15.6. Maintenance of Horizontal Improvements.**

(a) Port Facilities. Developer will be required to maintain Phase Improvements that will be under Port jurisdiction until the Port issues the applicable SOP Compliance Determination.

(b) Non-Port Facilities. Developer will be required to maintain all other Phase Improvements until the effective date of the Board of Supervisors acceptance action.

(c) Ongoing Maintenance Costs. Ongoing Maintenance Costs of accepted Phase Improvements will be paid by Services Special Taxes from the Pier 70 Leased Property CFD and the Pier 70 Condo Property CFD in accordance with *FP § 4.6 (Services Special Taxes)*.

**15.7. Waterfront Park.** The Port will not use the waterfront park for staging or other activities related to the demolition of Pier 64 to the extent that it would interfere with Developer's construction obligations.

## 16. INSURANCE

Developer will be required to obtain insurance in accordance with the Master Lease and any applicable License. As a part of each Phase Submittal, Developer may propose the form, amount, type, terms, and conditions of insurance coverages required of Developer in connection with the applicable Phase to the extent different from the insurance requirements provided under the Master Lease or License; provided however, that the binding insurance requirements for the Phase will be approved by the Port in consultation with the City's Risk Manager, consistent with the Master Lease or License.

## 17. SECURITY FOR PROJECT ACTIVITIES

**17.1. Adequate Security Generally.** Developer will provide to the Port Adequate Security as provided in this Article to secure: (i) the Developer Reimbursement Obligations; (ii) Developer's obligation to deliver the Affordable Housing Parcels under the Affordable Housing Plan; (iii) construction of the Public Spaces when required under the Schedule of Performance; and (iv) relocation of the Noonan Tenants to the Noonan Replacement Space. This Adequate Security is separate from bonds that Developer will provide to the City under the Subdivision Code, but must meet the same requirements.

(a) Multiple Adequate Security Instruments. If Developer provides more than one instrument of Adequate Security, the instruments will not be cross-defaulted, and liability under each will be several and not joint, unless Developer requests otherwise with each Obligor's consent. The Port will have the right to proceed against all forms of Adequate Security securing the same obligation simultaneously or in any order that the Port elects in its sole discretion.

(b) Substitution of Adequate Security. Developer has the right to substitute at any time any portion of the Adequate Security that it has provided to the Port with another form of Adequate Security that meets the requirements under this Article.

(c) Material Breach. Except as specified in **Subsection 17.3** (Delivery), Developer's failure to provide timely, or to cure its failure to provide and maintain or replenish, Adequate Security as required under this Article will be a Material Breach of this DDA under **Section 12.2** (Material Breaches by Developer). Immediately after this Material Breach, Developer must: (i) take steps to preserve the existing condition of Improvements and other actions necessary to protect public health and safety; and (ii) suspend all other activities that were, or were to be, secured by the Adequate Security.

(d) Costs of Adequate Security.

(i) Developer's actual cost to provide any Adequate Security that is in the form of bonds or a cash equivalent provided by a third party will be a Soft Cost for which Developer will be entitled to the Developer Return under the Financing Plan.

(ii) Developer may not recover any imputed or actual cost to provide Adequate Security in the form of a Guaranty under which the Obligor is an Affiliate of Developer.

**17.2. Loss Security.** As a condition to each Phase Approval, Developer must provide to the Port and maintain Loss Security in the aggregate amount of \$5.5 million to secure the Developer Reimbursement Obligations for the Phase, subject to the following conditions.

(a) Delivery. Developer must provide the Loss Security within 30 days after receiving Phase Approval. The Parties have agreed that Developer may provide the Loss Security in the form of Guaranty attached as **DDA Exhibit B12**. Each Loss Security instrument, including a Guaranty, must be issued by an Obligor that meets the Obligor Net Worth Requirement and be in a form approved by the Port Director.

(b) Delivery by Transferees. Before the effective date of a Transfer by Developer under **Article 6** (Transfers), either: (i) Developer and all Obligor for Developer's Loss Security must confirm in a manner acceptable to the Port Director that Developer's Loss Security will continue to secure the Developer Reimbursement Obligations, whether retained by Developer or assumed by the Transferee; or (ii) the Transferee must provide to the Port new Loss Security that secures the Developer Reimbursement Obligations that the Transferee assumed and obtain the Port Director's approval of the new Loss Security.

(c) As specified in **Article 6** (Transfers), the Port Commission's approval of any Transfer to an Unrelated is conditioned on the continued availability of Loss Security meeting the requirements of this Section. Failure to satisfy this condition will be a Material Default by Developer under **Article 12** (Material Breaches and Termination).

(d) Replenishment. If provided in the form of a bonds or a cash equivalent, Developer must maintain and replace or replenish the Loss Security until the applicable Loss Security End Date, and payment or performance by the Obligor under any Loss Security will not reduce or eliminate the requirement for Loss Security meeting the requirements of this Section until the applicable Loss Security End Date. Accordingly, within 30 days after any payment or performance by an Obligor under its Loss Security, Developer or its Transferee, as applicable, must replenish the Loss Security to its previous level. Developer or its Transferee may satisfy this requirement by replacing the Loss Security or providing an amendment to the Loss Security from the Obligor that honored the claim meeting all of the requirements for the Loss Security under this DDA.

(e) Release. The Port will release the unused portion of any Loss Security and, on request, destroy or return the original instrument to Developer or Transferee on the first anniversary of the Loss Security End Date.

(f) Relationship to Phase Security. Developer Reimbursement Obligations are secured by Loss Security and not any other Adequate Security. The Port may demand payment and performance of Developer Reimbursement Obligations only under the Loss Security.

### **17.3. Phase Security.**

(a) Delivery. As a condition to Phase Approval, Developer must provide to the Port with each Phase Application an Obligor's irrevocable commitment to issue Phase Security in the Secured Amount required under this Section and within the time frames specified.

(b) Affordable Housing Parcels. The Affordable Housing Plan requires the Developer to deliver Completed Affordable Housing Parcels meeting the requirements of *AHP § 3.3 (Developer's Obligations to Complete Infrastructure)*. In connection with any Phase Submittal, Developer will provide an estimate of the Secured Amount to meet its performance and payment obligations to deliver each Completed Affordable Housing Parcel within the applicable Phase, which will be subject to the approval of the Port Director as part of the Phase Approval. The Port's issuance of the first Construction Permit for any Phase Improvement within the applicable Phase will be conditioned upon Developer's delivery of the Phase Security for the applicable Affordable Housing Parcel.

(c) Public Spaces. In connection with any Phase Submittal that includes a Park Parcel, Developer will provide an estimate of the Secured Amount to meet its performance and payment obligations to complete the Developer's Construction Obligations for the Public Spaces within the applicable Phase, which will be subject to the approval of the Port Director as part of the Phase Approval. The Port's issuance of the first Construction Permit for any Phase Improvement within the applicable Phase will

be conditioned upon Developer's delivery of the Phase Security for the applicable Public Spaces.

(d) Noonan Replacement Space. Under *FP art. 10 (Arts Building)*, the Port has committed to fund the construction costs of the Noonan Replacement Space in the amount of \$13.5 million. The Port's issuance of the first Construction Permit for Parcel B will be conditioned upon the Port's receipt of the Phase Security for the Noonan Replacement Space.

(e) Form and Secured Amount.

(i) The Port will approve any Phase Security conforming to the requirements of the Subdivision Code. Developer may propose other forms of Phase Security, which will be subject to the Port's approval as follows.

(1) The Port will decide whether to accept Phase Security in the form of a guaranty substantially similar to that of **DDA Exhibit B12** in its sole discretion.

(2) The Port will not unreasonably withhold its approval of other forms of Phase Security if the Port determines, in consultation with the Risk Manager, that the proposed form meets the Obligor Net Worth Requirement and otherwise is adequate to secure the applicable Developer Construction Obligations.

(ii) Subject to **clause (iii)** of this Subsection, the secured amount of any Phase Security provided to the Port (the "**Secured Amount**") must have an aggregate liability no less than 100% of the costs determined in accordance with **Subsection 17.3(b)** (Affordable Housing Parcels), **Subsection 17.3(c)** (Public Spaces), or **Subsection 17.3(d)** (Noonan Replacement Space) as applicable.

(1) The secured amount for the Noonan Replacement Space will be \$13.5 million.

(2) With respect to the Affordable Housing Parcel and Public Spaces, Developer must provide security sufficient to pay for 100% of the costs to complete the applicable Improvements, plus 50% of the costs of labor, materials, and goods needed to complete the Improvements. Developer may satisfy the security requirement for costs of labor, materials, and goods through a payment bond or other security instrument provided by its general contractor.

(iii) To the extent that the Phase Security for the Affordable Housing Parcel and Public Spaces secures the same obligations for which Developer has provided Improvement Bonds in accordance with the Subdivision Code, the Port will approve an appropriate reduction in the Secured Amount of the Phase Security under this DDA. In all cases, the sum of the payment and performance obligations that Developer provides under the Subdivision Code and the Phase Security combined must be no less than 100% of the Secured Amount as determined in accordance with **clause (i)** of this Subsection.

(f) Reduction, Return, and Release.

(i) Phase Security for the Noonan Replacement Space will be released upon Close of Escrow and delivery of a Parcel Lease for Parcel E4 in accordance with **Section 7.12** (Arts Building) or delivery of Noonan Replacement Space in either a portion of Parcel E4 or an alternate location; after which, construction obligations for completion of the Arts Building will be governed by the Vertical DDA for Parcel E4.

(ii) Phase Security for the Affordable Housing Parcels and Parks Parcels will be proportionately reduced when Developer has satisfied portions of its obligations for the Affordable Housing Parcels or Public Spaces, as applicable, to the extent approved by the Port or by the express terms of the Phase Security.

(iii) Phase Security for the Affordable Housing Parcel will be released upon request of Developer when Developer has satisfied all of the requirements of *AHP § 3.3 (Developer's Obligations to Complete Infrastructure)* or by the express terms of the Phase Security.

(iv) Phase Security for each Parks Parcel will be released upon the Port's issuance of an SOP Compliance Determination under **Subsection XXXX** (SOP Compliance Determination) for the applicable Phase or by the express terms of the Phase Security.

(v) After a release, upon request of Developer, the Port will promptly (and in any event within 30 days following such request) return to Developer the original Phase Security documents and, if requested by Developer or the applicable Obligor, provide a written confirmation of such release and return.

(vi) If the Port terminates this DDA as to a Phase before the applicable release date specified above, the Port will release the Phase Security when the applicable Developer Construction Obligation that relates to the period before such termination are complete or, if applicable, as ordered by a final judgment.

#### **17.4. Verification of Obligor Net Worth.**

(a) Port Request.

(i) Documentation for each form of Adequate Security must require the Obligor to provide reasonably satisfactory evidence to the Port on request that the Obligor satisfies the Obligor Net Worth Requirement. The Port may direct its request to the Obligor or Developer from time to time but not more than once in any year unless the Port reasonably believes that a Significant Adverse Change to Obligor has occurred.

(ii) In response to the Port's request, Developer or the Obligor must provide to the Port within 20 days after the Port's request a copy of a financial statement on the Obligor's financial condition prepared by a CPA. The report must not be dated more than six months before the date of the Port's request and must include the CPA's unqualified opinion that the data in financial statement are fairly stated in all material respects. In the alternative, an Obligor may satisfy the Obligor Net Worth Requirement by providing a Guaranty guaranteeing the Secured Amount from a different person that meets the Obligor Net Worth Requirement.

(iii) If the Obligor or Developer does not or is unable to provide the financial statement, Developer must deliver to the Port a new form of Adequate Security that satisfies the requirements of **Section 17.1** (Adequate Security Generally) within the following 20 days.

(b) Effect of Significant Adverse Change. If a Significant Adverse Change to any Obligor occurs, Developer will notify the Port as soon as reasonably practicable. Within 20 days after the occurrence of the Significant Change to Obligor, Developer must deliver to the Port either: (i) evidence acceptable to the Port Director in her reasonable discretion that the Obligor has the financial capacity sufficient to satisfy both the judgment and the obligations secured by its Adequate Security; or (ii) a new form of Adequate Security that satisfies the Adequate Security requirements from a replacement Obligor that satisfies the Obligor Net Worth Requirement.

## 18. LENDERS' RIGHTS

### 18.1. Right to Encumber.

(a) Permitted Loans. Developer is expressly permitted to obtain one or more Permitted Loans from Permitted Lenders. As security for any Permitted Loan, Developer will have the right, at any time during the DDA Term and without Port consent, to grant one or more Permitted Liens to secure the Permitted Loans.

(b) Prohibited Loans. Developer is expressly prohibited from: (i) granting any liens on any real or personal property interest in or related to the 28-Acre Site to secure obligations other than the Developer Construction Obligations for the 28-Acre Site Project; or (ii) providing compensation or rights to any lender as consideration for matters unrelated to the 28-Acre Site Project.

(c) Loan Transfers. A Permitted Lender may transfer any part of its interest in a Permitted Loan and Permitted Lien without the prior consent of or notice to either Party.

### 18.2. Certain Assurances.

(a) Port Cooperation. The Port agrees to cooperate reasonably with each Borrower or prospective Borrower in confirming or verifying the rights and obligations of the Lender.

(b) Construction Loans. Developer must provide the Port with a conformed copy of any Permitted Lien that is recorded in the Official Records or filed with the California Secretary of State.

(c) Mezzanine Loans. Developer must provide the Port with the name of each Mezzanine Lender and the priority of its Permitted Lien, together with a copy of the promissory note and security and other agreements held by the Mezzanine Lender.

(d) Requests for Notice. The Port will not be required to recognize any Permitted Lender's rights unless Developer or the Permitted Lender has provided notice under *App § A.5 (Notices)* and **Article 20** (Notices) of each Permitted Lender's addresses for notice. The Port will be entitled to rely on any notice delivered in this manner until superseded by a later notice given in the same manner.

### 18.3. Lenders' Notice Rights.

(a) Delivery of Notices. The Port will deliver a copy of any notice given to Developer under **Article 11** (Defaults) or **Article 12** (Material Breaches and Termination) to each Permitted Lender at the notice address in a previously delivered request made under **Subsection 18.2(d)** (Requests for Notice). The Port will also deliver a notice of Developer's failure to cure any default or breach under **Article 11** (Defaults) or **Article 12** (Material Breaches and Termination) to each Permitted Lender at its notice address.

(b) Effect of Delayed Delivery of Notice. The Port's delay or failure to provide notice to a Permitted Lender under this Section will extend the Permitted Lender's cure period by the number of days the Port delayed before delivering notice.

(c) No Extension for Unknown Lenders. If the Port receives a request for notice from a Permitted Lender under **Subsection 18.2(d)** (Requests for Notice) after the Port has already delivered a notice to Developer under **Article 11** (Defaults) or **Article 12** (Material Breaches and Termination) or to any other Permitted Lender under **Subsection 18.3(a)** (Delivery of Notices), the request will not extend any of the time periods in this Article.



**18.4. Lender Not Obligated to Construct.** No Permitted Lender or Successor by Foreclosure will be obligated to Commence or Finally Complete Horizontal Improvements, provide Associated Public Benefits, or provide any form of Adequate Security under this DDA. Nothing in this DDA may be construed to permit or authorize any Permitted Lender or any other person to devote any portion of the FC Project Area to any uses or to construct any Improvements inconsistent with the Project Requirements or Regulatory Requirements.

**18.5. Right to Cure.**

(a) Lender Election. Each Permitted Lender will have the right at its sole election to cure any Event of Default or Material Breach. The cure period for the Permitted Lender will be the same period as Developer cure period, plus an additional: (i) 30 days to cure a monetary Event of Default or Material Breach; or (ii) 60 days to cure any other Event of Default or Material Breach that the Permitted Lender could cure without foreclosing on its Permitted Lien.

(b) Port Forbearance for Foreclosure. If an Event of Default or Material Breach is not cured within the cure period under **Subsection 18.5(a)** (Lender Election) or cannot be cured by the Permitted Lender without foreclosing on its Permitted Lien, the Port will forbear from exercising its remedies and provide the Permitted Lender an extended cure period if, within the cure period under **Subsection 18.5(a)** (Lender Election):

(i) the Permitted Lender has a recorded or filed its Permitted Lien and given notice to the Port under *App § A.5 (Notices)* and **Article 20** (Notices) that the Permitted Lender intends to proceed with due diligence to complete a Lender Acquisition;

(ii) the Permitted Lender begins foreclosure proceedings within 60 days after delivering notice under **clause (i)** and diligently completes the Lender Acquisition; and

(iii) after becoming the Successor by Foreclosure, the Permitted Lender or its nominee diligently proceeds to cure any Event of Default or Material Breach for which the Port delivered notice to the Permitted Lender under **Subsection 18.3(a)** (Delivery of Notices) and the Permitted Lender gave to the Port under **clause (i)** of this Subsection.

(c) Deemed Cure by Foreclosure. No Permitted Lender will be required to cure any Event of Default or Material Breach that is personal to the Borrower, such as Borrower's Insolvency or failure to submit required information in the Borrower's possession. The Permitted Lender's completion of a Lender Acquisition to become a Successor by Foreclosure will be deemed to be a cure any Event of Default or Material Breach that resulted in the Lender Acquisition.

(d) Horizontal Improvements. Although not obligated to do so, any Permitted Lender that becomes a Successor by Foreclosure may elect to Finally Complete the Horizontal Improvements that were its Borrower's Developer Construction Obligations. If the Horizontal Improvements are Finally Completed in accordance with this DDA, the Successor by Foreclosure will be entitled to request and receive from Port a SOP Compliance Determination.

**18.6. Obligations with Respect to the Property.**

(a) Relationship to DDA. Except as set forth in this Article, no Permitted Lender will have any obligations or other liabilities under this DDA until it becomes a Successor by Foreclosure to the Foreclosed Property and expressly assumes its Borrower's rights and obligations under this DDA in writing. A Permitted Lender (or its designee) that becomes a Successor by Foreclosure to any Foreclosed Property will take

title subject to all of the terms and conditions of this DDA to the extent applicable to the Foreclosed Property, including any Claims for payment or performance of obligations that are due as a condition to enjoying the benefits under this DDA after the Lender Acquisition is complete.

(b) Relationship with the Port. As of the date of the Permitted Lender's completion of a Lender Acquisition and assumption of Developer's rights and obligations under this DDA, the Port will recognize the Permitted Lender as Developer under this DDA.

(c) Limitations on Liability. **Subsection 5.6(c)** (No Personal Liability) will apply to any Successor by Foreclosure.

(d) Port Right to Terminate. The Port will have the right to terminate this DDA with respect to the Foreclosed Property if the Successor by Foreclosure does not agree to assume Developer's obligations relating to the Foreclosed Property in writing within 90 days after the date of the Lender Acquisition. If a Successor by Foreclosure affirms its intent to assume horizontal development obligations under this DDA, the Schedule of Performance with respect to the Foreclosed Property will be extended as needed for the Successor by Foreclosure to Finally Complete its obligations.

**18.7. No Impairment of Permitted Lien.** No default under this DDA by a Borrower will invalidate or defeat the Permitted Lien of any Permitted Lender. A breach of any obligation secured by any Permitted Lien will not defeat, diminish, render invalid or unenforceable, or otherwise impair Developer's rights or obligations or be, by itself, a default under this DDA.

#### **18.8. Multiple Permitted Liens.**

(a) Lien Priority Generally. If at any time there is more than one Permitted Lien against any real property interest securing a Permitted Loan to Developer, the Permitted Lien of the Permitted Lender prior in time to all others on that portion of the encumbered real property interest will be vested with the rights under this Article to the exclusion of the holder of any other Permitted Lien except to the extent that the Permitted Lender holding the junior Permitted Lien has obtained the consent of the Permitted Lender holding the senior Permitted Lien.

(b) Succeeding Rights. If the Permitted Lender holding the senior Permitted Lien fails to exercise the rights set forth in this Article, a Permitted Lender holding the junior Permitted Lien will succeed to the rights set forth in this Article only if:

(i) all Permitted Lenders holding the senior Permitted Liens have failed to exercise the rights set forth in this Article; and

(ii) the Permitted Lender holding the junior Permitted Lien seeking to exercise its rights has provided prior written notice to the Port under **Subsection 18.5(b)** (Port Forbearance for Foreclosure).

(c) No Extension after Failure to Act. No failure by the Permitted Lender holding the senior Permitted Lien to exercise its rights under this Article or delay in the response of any Permitted Lender to any notice by the Port will extend any cure period or Developer's or any Permitted Lender's rights under this Article.

(d) Port's Reliance on Title Report. For purposes of this Section, in the absence of a final order to the contrary that is served on the Port, a title report prepared by a reputable title company licensed to do business in California and having an office in San Francisco setting forth the order of priorities of Permitted Liens on real property interests in the 28-Acre Site may be relied upon by the Port as conclusive evidence of priority.

**18.9. Cured Defaults.** Upon a Permitted Lender's timely cure of any Event of Default or Material Breach under **Subsection 18.5b** (Right to Cure), the Port's right to pursue any remedies for the cured Event of Default or Material Breach will terminate.

**18.10. Estoppel Certificates.** Each Party agrees to execute and deliver to the requesting Party and, if requested, any Permitted Lender or prospective Permitted Lender, within 20 days after a request is made, an estoppel certificate with regard to the following matters.

(a) **Modification.** The responding Party will state that this DDA: (i) is unmodified and in full force and effect; (ii) is in full force and effect with modifications specified in the estoppel certificate; or (iii) is not in full force and effect for reasons specified in the estoppel certificate.

(b) **Defaults.** The responding Party will state whether it is aware of any Event of Default or Material Breach or the occurrence of a potential breach by the other Party under this DDA and, if so, describe the event, Event of Default, or Material Breach.

## **19. PORT AND CITY COSTS**

### **19.1. Generally.**

(a) **Reimbursement.** Developer must pay the Port the sum of unreimbursed Port Costs and Other City Costs within 60 days after receipt of each Port Quarterly Report delivered accordance with *FP § 9.2(e) (Reporting)*. The Parties will meet and confer in good faith to resolve any disputes regarding a Port Quarterly Report. In addition to the other remedies provided in this DDA, the Port has the right to terminate or suspend any work under this DDA if Developer fails to pay the amount due, until the Port is paid in full.

(b) **Interim Lease Revenues.** Interim Lease Revenues generated after the Reference Date will be applied in accordance with the Financing Plan toward Developer's cost of Horizontal Improvements.

(c) **Unreimbursed Costs.** To the extent that Developer does not pay or reimburse the Port for any Port Costs and Other City Costs when due under **Subsection 19.1(a)** (Reimbursement), the Port will first attempt to recover the unpaid amounts from any available Land Proceeds or Public Financing Sources (to the extent permitted), plus the Port's costs of collection, plus interest at the annual rate of 10%, calculated from the date the payment from Developer was due until paid in full, compounded annually. If Project Payment Sources are not available, the Port will next make a claim on the Loss Security provided under **Article 17** (Security for Project Activities). If there remains any unreimbursed Port Costs after the foregoing, the Port may issue a notice to Developer under **Subsection 12.1(b)** (Notice) that its failure to cure will be a Material Breach under **Subsection 12.2(j)** (Developer Reimbursement Obligations).

**19.2. Payment of Costs.** The following procedures will apply to any demand from one Party to the other Party for payment required under this DDA, including the defense, compromise, and resolution of an action, except as otherwise provided under this DDA.

(a) **Demand.** The Party seeking payment must deliver its demand for payment to the other Party together with proof of payment. The Party obligated to pay will have the right to engage a CPA to review the other Party's claimed costs, and the Party seeking payment must cooperate in providing information necessary for the review. The Party conducting the review will bear its own costs unless the review reveals that the other Party's costs are overstated by 5% or more, in which case, the amount of the reimbursement will be reduced by the amount of the review costs.

(b) Time for Payment. Except when other procedures are specified in this DDA, or during any period of review, the Party obligated to make payment must satisfy the payment demand within 30 days after receipt of the demand for payment.

## 20. NOTICES

### 20.1. Delivery.

(a) Manner of Delivery. Except as otherwise provided in this DDA, any notices (including notice of approval or disapproval, demands, waivers, and responses to any of them) required or permitted by this DDA must be delivered by:

- (i) hand delivery;
- (ii) first class United States mail, postage prepaid, return receipt requested; or
- (iii) overnight delivery by a nationally recognized delivery service or the United State Postal Service, delivery charges prepaid.

(b) Required Information. To be effective, every notice given to a Party under this DDA must be in writing, or be accompanied by a cover letter, that includes the following, if applicable:

- (i) cites the Section of this DDA under which the notice is given;
- (ii) states if an action or response is required;
- (iii) if applicable, states the period of time within which the recipient of the notice must act or otherwise respond;
- (iv) states the period of time within which the recipient of the notice must cure an alleged default and is clearly marked "*Notice of Default*" or "*Notice of Material Breach*" if applicable;
- (v) if applicable and subject to *App § A.2.2(c) (No Deemed Consent Without Notice)*, indicates that the failure to object to the notice within a stated time period will be deemed to be the equivalent of the recipient's approval or disapproval of the subject matter of the notice;
- (vi) is clearly marked "*Request for Approval*" if approval is being requested; and
- (vii) if applicable, states with particularity the reasons for the disapproval or objection.

(c) Prohibited Manner of Delivery. Except as otherwise provided in this DDA, notices must not be given by facsimile or electronic mail, but either Party may deliver a courtesy copy of a notice by facsimile or electronic mail.

### 20.2. Notice Addresses. Addresses for notice are listed below.

Port: Port of San Francisco  
Pier 1  
San Francisco, CA 94111  
Att'n: Byron Rhett, Director, Planning & Development

Telephone: (415) 274-0400  
Facsimile: (415) 274-0495  
Email: Byron.rhett@sfport.com

With a copy to:

City Attorney's Office  
Port of San Francisco  
Pier 1  
San Francisco, CA 94111  
Att'n: Eileen Malley, General Counsel

Telephone: (415) 274-0485  
Facsimile: (415) 274-0494  
Email [Eileen.Malley@sfgov.org](mailto:Eileen.Malley@sfgov.org)

Developer:

FC Pier 70, LLC  
949 Hope Street, Suite 200  
Los Angeles, California 90015  
Attention: Mr. Kevin Ratner

Facsimile: (213) 488-0039  
Email: [kevinratner@forestcity.net](mailto:kevinratner@forestcity.net)

With copies to:

Forest City Realty Trust  
50 Public Square  
1360 Terminal Tower  
Cleveland, Ohio 44113  
Attention: Amanda Seewald, Esq.

Facsimile: (216) 263-6206  
Email: [amandaseewald@forestcity.net](mailto:amandaseewald@forestcity.net)

Gibson Dunn & Crutcher  
555 Mission Street, Suite 3000  
San Francisco, CA 94105-0921  
Attention: Neil Sekhri, Esq.

Telephone: (415) 393-8334  
Email: [nsekhri@gibsondunn.com](mailto:nsekhri@gibsondunn.com)

**20.3. Interested persons.** Interested persons may request copies of notices that the Port delivers by providing notice to the Port in the manner required under this Article. Developer will have the sole responsibility for providing notice information to any Interested person desiring notice. The Port will incur no liability for failure to provide notice to any Interested person unless the Port affirmatively assumes liability for failure to provide notice to a specifically identified Interested person.

**20.4. Change of Address.** Notices given to a Party or any Interested person entitled to notice under this DDA must be delivered to that Party's or Interested person's mailing address, unless superseded by a notice of a change in that Party's or Interested person's mailing address for notices that is delivered in the required manner.

**20.5. Effective Date.** All notices under this DDA will be deemed to be duly delivered: (a) on the date personal delivery actually occurs; (b) if mailed return receipt requested, on the date of delivery or on which delivery is refused as shown on the return receipt; or (c) the business day after the business day deposited for overnight delivery.

**20.6. Day-to-Day Communications.** Developer and the Port agree that day-to-day communications regarding the 28-Acre Site Project need not comply with the other notice requirements under this Article. In general, however, day-to-day communications about site conditions, Phase Submittals, construction planning and progress, and Project implementation must be transmitted or confirmed by email or facsimile and will be directed to other Party's designated project manager. As of the Reference Date, day-to-day communications will be delivered to: (a) [Name/email/Phone No.] for Developer; and (b) [Name/email/Phone No.] for the Port.

## **21. MISCELLANEOUS PROVISIONS**

### **21.1. Transaction Documents.**

(a) Relationship to ENA and Master Lease. The ENA will terminate on the Reference Date. This DDA will control over any inconsistent terms in the Master Lease.

(b) Documents on Record with the Port. All exhibits and attachments to this DDA need not be recorded but will be kept on file with the Port as amended or supplemented from time to time. In addition, the Proforma as of the Reference Date is on file with the Port, and the Port will keep on file each updated Proforma as approved by Developer and the Port. The Port Director and Developer will update or supplement the Schedule of Performance from time to time to reflect changes to the same as permitted in this DDA. All public records on file with the Port will be made available to members of the public in keeping with the Port's standard practices and public records laws.

(c) Brokers. Developer and the Port each represents to the other that it has not employed a broker or a finder in connection with the execution and delivery of this DDA, and agrees to Indemnify the other from the claims of any broker or finder in relation to the 28-Acre Site Project.

### **21.2. Lien of Agreement.**

(a) Recordation. The Parties agree that this DDA and certain exhibits, when fully executed, will be recorded in the Official Records because the obligations under this DDA and other documents to be recorded are covenants that attach to and run with Developer's interest in the 28-Acre Site under the Master Lease and this DDA.

(b) Partial Releases. Through the Escrow for each conveyance of a Development Parcel, the Port will cause the lien of this DDA to be released as to the Development Parcel being conveyed concurrently with the Close of Escrow for the Vertical DDA between the Port and the applicable Vertical Developer. But no partial release of the lien of this DDA will release the Developer Construction Obligations as to any other portion of the 28-Acre Site or of the Developer Reimbursement Obligations.

(c) Termination of Agreement. If this DDA is terminated, Developer or the Port may record a Notice of Termination as provided in **Subsection 12.7(c)** (Recorded Notice). Recordation of a Notice of Termination will terminate the lien of this DDA as to all portions of the FC Project Area affected by the notice except for provisions that expressly survive the expiration or termination.

### **21.3. Survival.**

(a) Generally. Except as provided otherwise, termination or expiration of this DDA will not affect:

(i) rights and obligations in reference to Adequate Security for an obligation arising before termination or expiration;

(ii) any provision of this DDA or any other Transaction Document that expressly survives the expiration or termination of this DDA; or

(iii) rights and obligations under the Financing Plan or the Acquisition Agreement to the extent related to an obligation arising before termination or expiration or that expressly survives the expiration or termination.

[Remainder of page intentionally left blank.]

Developer and the Port have executed this DDA as of the last date written below.

**MASTER DEVELOPER:**

**FC Pier 70, LLC**, a Delaware limited liability company

By: \_\_\_\_\_  
Kevin Ratner,  
Vice President

Date: \_\_\_\_\_

**PORT:**

**CITY AND COUNTY OF SAN FRANCISCO**, a municipal corporation, operating by and through the San Francisco Port Commission

By: \_\_\_\_\_  
Elaine Forbes  
Port Director

Date: \_\_\_\_\_

Authorized by the Port Resolution No. \_\_\_\_\_  
and Board Resolution No. \_\_\_\_\_

**APPROVED AS TO FORM:**  
Dennis J. Herrera, City Attorney

By: \_\_\_\_\_  
Joanne Sakai  
Deputy City Attorney



## LEGAL DESCRIPTION

### for 28 ACRE SITE

ALL THAT REAL PROPERTY SITUATED IN THE CITY AND COUNTY OF SAN FRANCISCO, STATE OF CALIFORNIA, DESCRIBED AS FOLLOWS:

A PORTION OF THAT CERTAIN PARCEL OF LAND AS DESCRIBED IN THAT GRANT DEED RECORDED DECEMBER 16, 1982, IN BOOK D464, PAGE 628, OFFICIAL RECORDS.

ALSO BEING A PORTION PARCEL "A", AS SAID PARCEL IS SHOWN ON "MAP OF LANDS TRANSFERRED IN TRUST TO THE CITY AND COUNTY OF SAN FRANCISCO", FILED IN BOOK "W" OF MAPS, PAGES 66-72, AND FURTHER DESCRIBED IN THAT DOCUMENT RECORDED MAY 14, 1976, IN BOOK C169, PAGE 573, OFFICIAL RECORDS, CITY AND COUNTY OF SAN FRANCISCO.

ALSO BEING A PORTION OF THAT CERTAIN PARCEL OF LAND DESCRIBED IN THAT DEED GRANTED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 13, 1967 IN BOOK B192, PAGE 384, OFFICIAL RECORDS, CITY AND COUNTY OF SAN FRANCISCO.

ALSO BEING THE PACIFIC ROLLING MILL COMPANY PATENT, APPROVED MARCH 28, 1868, STATE STATUTE, CHAPTER 362.

ALSO BEING A PORTION OF THE ALVORD PATENT, APPROVED APRIL 2, 1866, STATE STATUTE, CHAPTER 616.

ALSO BEING A PORTION OF RANCHO DEL POTRERO NUEVO.

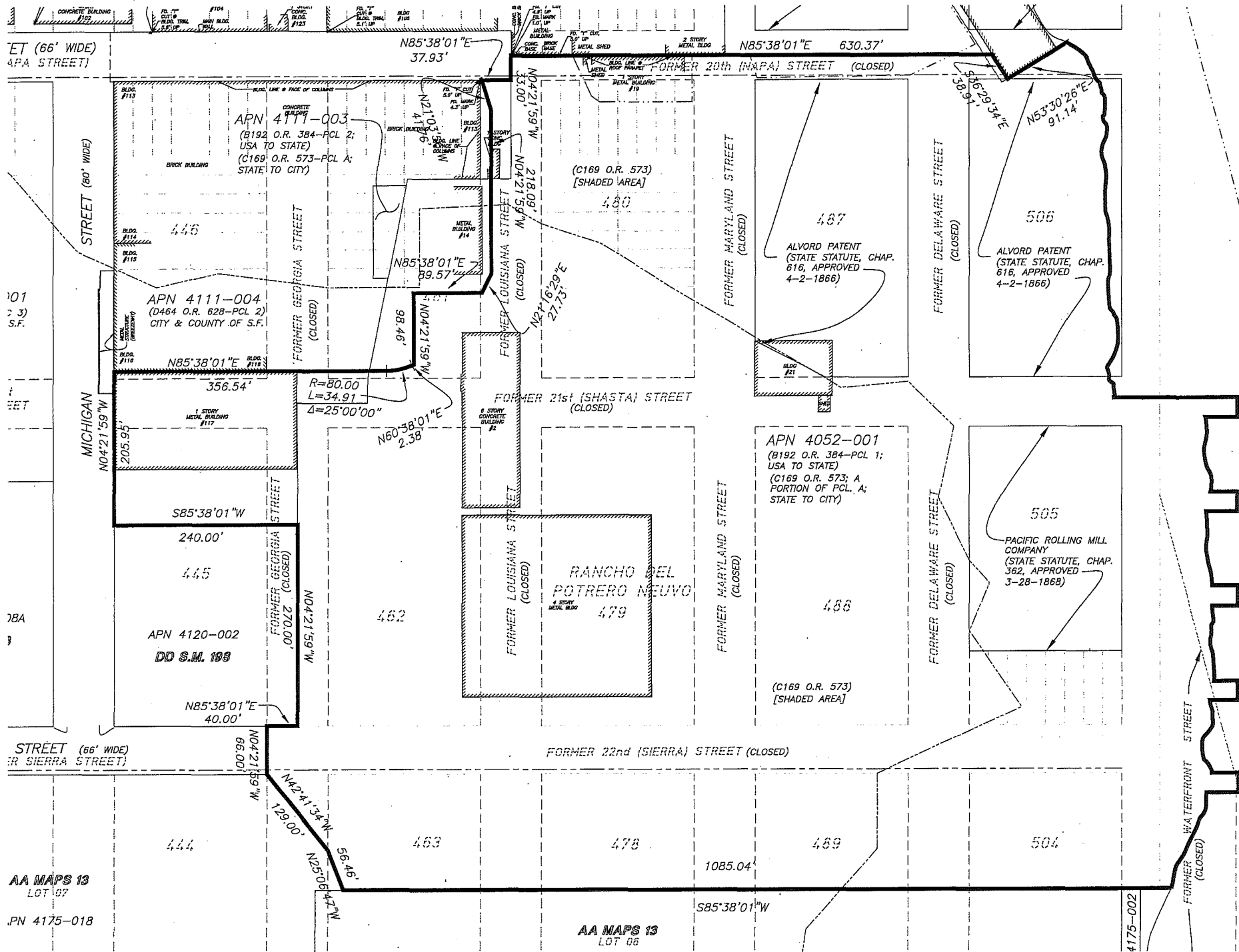
ALSO BEING A PORTION OF THE FOLLOWING CLOSED STREETS PER CITY RESOLUTIONS: GEORGIA STREET, LOUISIANA STREET, MARYLAND STREET, DELAWARE STREET, WATERFRONT STREET, 20<sup>TH</sup> STREET, 21<sup>ST</sup> STREET AND 22<sup>ND</sup> STREET.

BEGINNING AT THE POINT OF INTERSECTION OF THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE), THE WESTERLY LINE OF FORMER GEORGIA STREET (80 FEET WIDE), AS SAID STREET EXISTED PRIOR TO THE CLOSURE THEREOF, PER RESOLUTIONS No. 1759, DATED FEBRUARY 27, 1884, No. 10787, DATED MARCH 30, 1914 AND No. 1376, DATED OCTOBER 15, 1940 AND THE GENERAL WESTERLY LINE OF THAT PARCEL OF LAND DESCRIBED IN DEED GRANTED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 13, 1967 IN BOOK B192, PAGE 384, OFFICIAL RECORDS (B192 O.R. 384), CITY AND COUNTY OF SAN FRANCISCO; THENCE ALONG THE NORTHERLY LINE OF FORMER 22<sup>ND</sup> STREET, AS SAID STREET EXISTED PRIOR TO THE CLOSURE THEREOF, PER RESOLUTION No. 1376, DATED FEBRUARY 27, 1884 AND ALONG THE LINE OF SAID B192 O.R. 384 PARCEL, NORTH 85°38'01" EAST 40.00 FEET TO THE CENTERLINE OF SAID FORMER GEORGIA STREET; THENCE ALONG SAID CENTERLINE AND LINE OF B192 O.R. 384 PARCEL, NORTH 04°21'59" WEST 270.00 FEET TO THE MOST SOUTHEASTERLY CORNER OF PARCEL 2 OF THAT PARCEL OF LAND AS DESCRIBED IN GRANT DEED TO THE CITY AND COUNTY OF SAN FRANCISCO, RECORDED DECEMBER 16, 1982, AS INSTRUMENT NO. D275576, IN BOOK D464, PAGE 628, OFFICIAL RECORDS (D464 O.R. 628), CITY AND COUNTY OF SAN FRANCISCO; THENCE ALONG THE SOUTHERLY AND WESTERLY LINES OF SAID PARCEL 2 OF D464 O.R. 628, THE FOLLOWING TWO COURSES: SOUTH 85° 38'01" WEST 240.00 FEET TO THE EASTERLY LINE OF MICHIGAN STREET (80 FEET WIDE), AND ALONG SAID LINE OF MICHIGAN STREET NORTH 04° 21'59" WEST 205.95 FEET; THENCE NORTH 85°38'01" EAST 356.54 FEET; THENCE ALONG A TANGENT CURVE TO THE LEFT WITH A RADIUS OF 80.00 FEET, THROUGH A CENTRAL ANGLE OF 25° 00'00", AN ARC LENGTH OF 34.91 FEET; THENCE NORTH 60°38'01" EAST

2.38 FEET; THENCE NORTH 04°21'59" WEST 98.46 FEET; THENCE NORTH 85°38'01" EAST 89.57 FEET; THENCE NORTH 21°16'29" EAST 27.73 FEET; THENCE NORTH 04° 21'59" WEST 218.09 FEET; THENCE NORTH 21°03'56" WEST 41.76 FEET TO THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE) AND THE NORTHERLY LINE OF SAID PARCEL 2 OF D464 O.R. 628; THENCE ALONG SAID LINES, NORTH 85°38'01" EAST 37.93 FEET TO THE EASTERLY LINE OF SAID STREET AND THE GENERAL WESTERLY LINE OF SAID B192 O.R. 384 PARCEL; THENCE ALONG SAID LINES NORTH 04°21'59" WEST 33.00 FEET TO THE CENTERLINE OF SAID STREET; THENCE ALONG A PORTION OF THE SOUTHERLY LINE OF PARCEL 1 OF SAID D464 O.R. 628, ALONG A PORTION OF THE NORTHERLY LINE OF SAID B192 O.R. 384 PARCEL AND ALONG THE CENTERLINE OF FORMER 20<sup>TH</sup> STREET, AS SAID STREET EXISTED PRIOR TO THE CLOSURE THEREOF, PER RESOLUTION No. 10787, DATED MARCH 30, 1914, NORTH 85°38'01" EAST 630.37 FEET; THENCE SOUTH 36°29'34" EAST 38.91 FEET; THENCE NORTH 53°30'26" EAST 91.14 FEET TO THE MEAN HIGH WATER LINE, DEFINED BY AN ELEVATION OF 5.8 FEET (NAVD88 DATUM); THENCE IN A GENERAL SOUTHERLY DIRECTION ALONG SAID MEAN HIGH WATER LINE, APPROXIMATELY 1686 FEET TO THE MOST SOUTHERLY LINE OF SAID B192 O.R. 384 PARCEL; THENCE ALONG SAID SOUTHERLY LINE SOUTH 85°30'01" WEST 1085 FEET, MORE OR LESS, TO THE MOST SOUTHWESTERLY CORNER OF SAID PARCEL; THENCE ALONG THE LINES OF SAID PARCEL, NORTH 25°06'47" WEST 56.46 FEET AND NORTH 42° 41'34" WEST 129.00 FEET TO THE SOUTHEASTERLY CORNER OF SAID 22<sup>ND</sup> STREET; THENCE ALONG THE EASTERLY LINE OF SAID 22<sup>ND</sup> STREET AND THE LINE OF SAID B192 O.R. 384 PARCEL, NORTH 04°21'59" WEST 66.00 FEET TO THE POINT OF BEGINNING, CONTAINING 28.20 ACRES, MORE OR LESS.

THE BASIS OF BEARING FOR THE ABOVE DESCRIPTION IS BASED UPON THE BEARING OF N03°41'33"W BETWEEN SURVEY CONTROL POINTS NUMBERED 375 AND 376, OF THE HIGH PRECISION NETWORK DENSIFICATION (HPND), CITY & COUNTY OF SAN FRANCISCO 2013 COORDINATE SYSTEM (SFCS13).

Assessor's Parcel Nos. : portions of 4052-001 and 4046-001





**DDA EXHIBIT A-3**

**List of Project Approvals**

1. **Final Environmental Impact Report**, State Clearinghouse No. \_\_\_\_\_
  - Certify and adopt CEQA Findings: Planning Commission Motion No. \_\_\_\_\_
  - Adopt CEQA Findings and MMRP: Port Resolution No. \_\_\_\_\_
  - Adopt CEQA Findings and MMRP: Board of Supervisors Resolution No. \_\_\_\_\_
2. **General Plan Consistency Findings**
  - Planning Commission Motion No. \_\_\_\_\_
3. **General Plan Amendment**
  - Planning Commission Motion No. \_\_\_\_\_
  - Board of Supervisors Ordinance No. \_\_\_\_\_
4. **Planning Code and Zoning Map Ordinance**
  - a. amend section 201 to include the Pier 70 SUD
  - b. add section 249.70 to establish the Pier 70 SUD
  - c. amend Sectional Map ZN08 to show the Pier 70 SUD Mixed Use District
  - d. amend Sectional Map HT08 to show the height limits in the Pier 70 SUD
  - e. amend new Sectional Map SU08 to create the Pier 70 SUD
  - Recommend: Planning Commission Motion No. \_\_\_\_\_
  - Consent: Port Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Ordinance No. \_\_\_\_\_
5. **Pier 70 SUD Design for Development**
  - Approve: Planning Commission Motion No. \_\_\_\_\_
  - Approve: Port Resolution No. \_\_\_\_\_
6. **Development Agreement**
  - Recommend: Planning Commission Motion No. \_\_\_\_\_
  - Consent: Port Resolution No. \_\_\_\_\_
  - Consent: SFMTA Resolution No. \_\_\_\_\_
  - Consent: SFPUC Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Ordinance No. \_\_\_\_\_
  - Signed by: Planning Director and Developer
7. **Public Trust Exchange Agreement**
  - Approve per Burton Act (AB 2659, stats. 1987, ch. 310): Port Resolution No. \_\_\_\_\_
  - Approve per Burton Act (AB 2659, stats. 1987, ch. 310): Board of Supervisors Resolution No. \_\_\_\_\_
  - Signed by: Executive Officer of State Lands Commission and Port Director
8. **Master Lease**

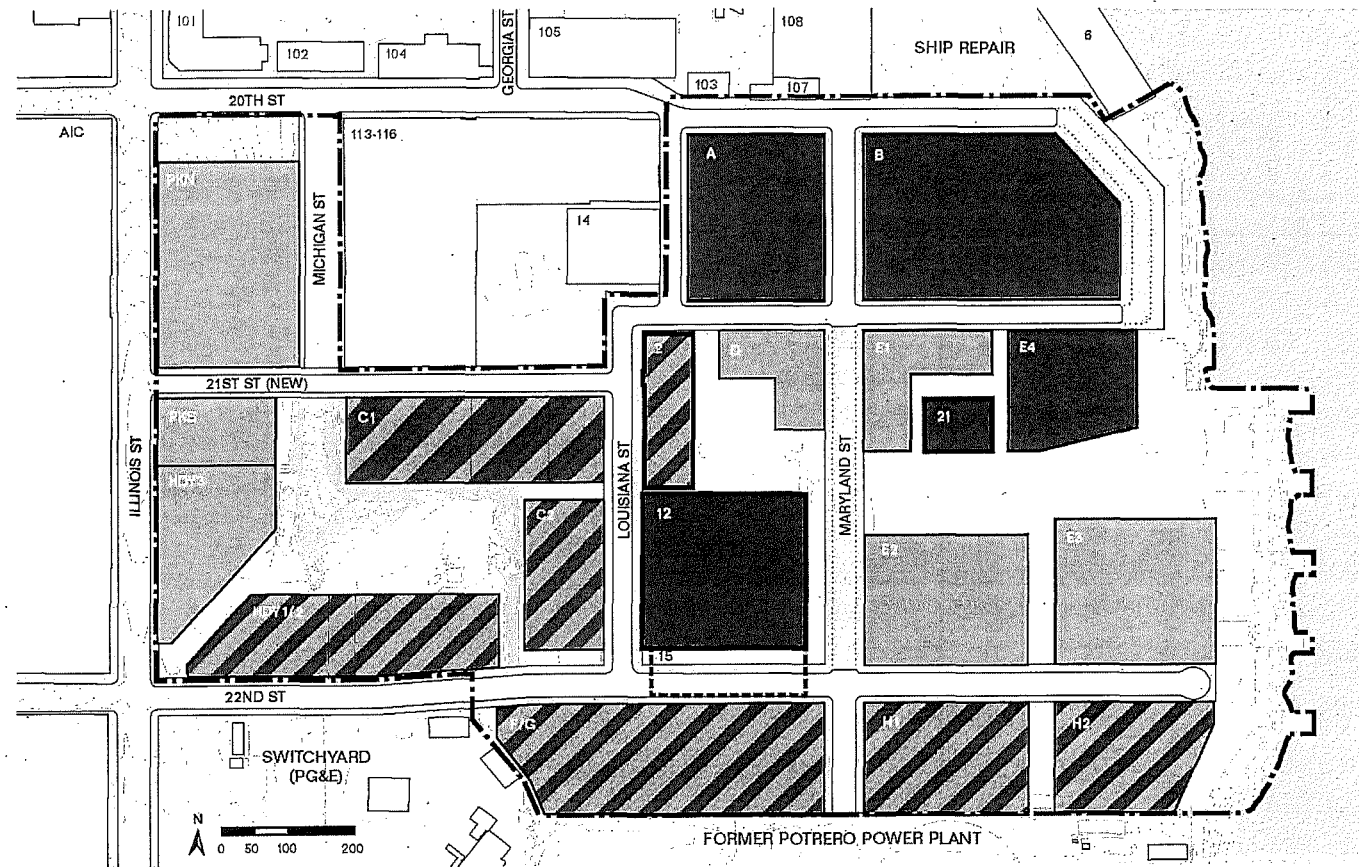
- Approve: Port Resolution No. \_\_\_\_\_
  - Approve under Charter § 9.118: Board of Supervisors Resolution No. \_\_\_\_\_
  - Signed by: Developer and Port Director of Planning and Real Estate
- 9. Disposition and Development Agreement**
- a. Form of Vertical DDA for Option Parcels
  - b. Form of Parcel Lease for Option Parcels
  - c. Historic Building 12 and Historic Building 21 lease terms
  - d. Parcel E4 lease terms
- Approve: Port Resolution No. \_\_\_\_\_
  - Approve under Charter § 9.118: Board of Supervisors Resolution No. \_\_\_\_\_
  - Signed by: Developer and Port Director
- 10. Parcel K North public offering**
- Approve: Port Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Resolution No. \_\_\_\_\_
- 11. Development Plan under Charter § B7.320 and Prop F**
- Approve: Port Resolution No. \_\_\_\_\_
- 12. Waterfront Land Use Plan / Waterfront Design and Access Element amendments**
- Approve: Port Resolution No. \_\_\_\_\_
- 13. San Francisco Administrative Code**
- a. amend authorized uses of special taxes under article X of chapter 43
  - Recommend: Port Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Ordinance No. \_\_\_\_\_
- 14. Financing Districts**
- a. formation proceedings for Sub-Project Area G-2
  - b. formation proceedings for Sub-Project Area G-3
  - c. formation proceedings for Sub-Project Area G-4
  - d. formation proceedings for IRFD No. 2 (Hoedown Yard)
- Recommend: Port Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Resolution Nos. \_\_\_\_\_ and Ordinance Nos. \_\_\_\_\_
- 15. Memorandum of Understanding re Interagency Cooperation**
- Approve: Port Resolution No. \_\_\_\_\_
  - Adopt CEQA Findings and Consent: SFMTA Resolution No. \_\_\_\_\_
  - Adopt CEQA Findings and Consent: SFPUC Resolution No. \_\_\_\_\_
  - Consent: SFFD Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Resolution No. \_\_\_\_\_

- Signed by: Mayor, City Administrator, Director of Public Works, and Port Director
16. **Memorandum of Understanding re Assessment, Collection, and Allocation of Taxes**
- Approve: Port Resolution No. \_\_\_\_\_
  - Approve: Board of Supervisors Resolution No. \_\_\_\_\_
  - Signed by: Assessor, Treasurer-Tax Collector, Controller, and Port Director





**DDA Exhibit A4**  
(for informational purposes only)



**PIER 70 SUD**  
LAND USE PLAN

**SITELAB** urban studio 08/30/2017

- Pier 70 Project Site
- Commercial-Office
- Residential
- Retail, Arts, and Light Industrial
- Parking Garage



## DDA EXHIBIT A5

### Provisions for Office Development on Port Land

**I. Legal Framework.** Per Planning Code section 321(a)(2)(A), office space under the jurisdiction of the San Francisco Port Commission shall count against the annual maximum limit. Per Planning Code section 324, the City of San Francisco has “limited legal authority to direct or control physical development, whether for office use or not, on land covered by approved redevelopment plans or under the jurisdiction of the Port Commission.” Therefore, an Office Development Authorization from the Planning Commission, as outlined in procedures specified in Planning Code sections 321 and 322, and approval from the Planning Department is not required for new office development under the jurisdiction of the San Francisco Port Commission. Upon issuance of a site or building permit for new office development, the Port of San Francisco shall notify the Planning Department and the new office development will count against the annual maximum limit. (Zoning Administrator’s Letter of Determination, dated June 13, 2017, to Charles Olson, Re: Pier 70 Historic Buildings.)

Section 5.4(d) of the Development Agreement for the Project provides that office development located on the 28-Acre Site will be counted against the annual maximum in Planning Code section 321(a)(1) on the issuance of the building permit for the office development (in each case, a “**Prop M Draw Down**”), based on the approved building drawings for the described project.

The City, the Port, and Developer have agreed to implement the process in this exhibit to meet Developer’s reasonably anticipated schedule for office development in the Project while allowing the City to balance its planning objectives for large office projects elsewhere in the City during the early years of the Project. Developer and Port will proceed in accordance with the requirements of **Section II** (Process for Office Development at the 28-Acre Site).

### **II. Process for Office Development at the 28-Acre Site.**

#### **A. Definitions.**

“**Allocation Period**” means the period ending on October 17 each year.

“**City Delay Notice**” means a notice from Planning to the Port that the City has reasonably determined that delaying office development at the 28-Acre Site is necessary to allow the City to balance its planning objectives for Pending Projects elsewhere in the City under **Section II.D.2** (City-Initiated Delay).

“**Office Development Authorization**” means a Planning Commission approval of an application for a large office application.

“**Pending Projects**” means: (i) office development projects for which large office allocation applications (50,000 gsf or more) have been submitted to the Planning Department that

have not received Planning Commission approval by the end of the Allocation Period; plus (ii) additional office space that is located in structures owned or otherwise under the jurisdiction of the State of California, the federal government or any state, federal, or regional government agency, which are exempt from Prop M that has been fully approved and for which occupancy is reasonably anticipated to occur during the Allocation Period; plus (iii) new office development projects on Port land but not on the Pier 70 28-acre site for 50,000 gsf or more for which the Port and the applicable project sponsors of a vertical project have entered into conveyance agreements that would allow construction (*e.g.*, vertical disposition and development agreement, lease, or purchase and sale agreement), that have not received Port building permits by the end of the Allocation Period..

“**Prop M**” means Planning Code sections 320-325, approved by voters as the *Planning Initiative* in November 1986.

“**Prop M Constraint**” means that the total square footage available for Pending Projects exceeds the then-current total square footage available for large allocation projects at the end of an Allocation Period. The examples below are for illustrative purposes only.

*Example #1*

- On November 1, 2018, there were 1,500,000 gsf of current availability of large office allocation and Pending Projects of 750,000 gsf.
- Availability = 750,000 gsf; therefore, **no Prop M Constraint exists**.

*Example #2*

- On November 1, 2019, there was 1,300,000 gsf of current availability of large office allocation and Pending Projects of 3,800,000 gsf.
- Availability = (2,500,000); a **Prop M Constraint exists**. [Parens are used to denote negatives]

“**Prop M Draw Down**” means the amount of office space to be applied against the City’s annual maximum limit under Planning Code section 321(a)(1), based on the approved building drawings, which the Port will report to Planning when the Port issues a site or building permit for an office project in the 28-Acre Site.

“**VDDA Notice**” means the Port’s notice to Planning that the Port is prepared to enter into a Vertical DDA with a Vertical Developer that will have the right to develop an office project on its Option Parcel.

B. Notices. Developer and the Port will provide the Planning with notices at certain points during the development process that will allow Planning to assess anticipated large office allocation for the Project, as follows:

1. At Phase Submittal. In each Phase Submittal application, Developer will notify the Port if Developer intends to construct commercial office space that would result in a Prop M Draw Down and the anticipated total gsf of office development anticipated for each Option Parcel. The Port will communicate this information to Planning.

2. At Appraisal. When Developer triggers the appraisal process for an Option Parcel, it must provide the Port with a notice of the location and amount of any office development that would be developed on the parcel that would result in a Prop M Draw Down. The Port will communicate this information to Planning.

3. At Selection of Vertical Developer. The Port will deliver a VDDA Notice to Planning promptly after all Port conditions to entering into a Vertical DDA with the Vertical Developer for each Option Parcel on which large allocation office development is approved have been satisfied. If the City determines that a Prop M Constraint exists, then execution of the Vertical DDA will be subject to the "earliest date" for execution of the Vertical DDA set forth in **Prop M Schedule** below, and the City may exercise a City-initiated delay in accordance with **Section II.D.2** (City-Initiated Delay).

C. If No Constraint Exists. If no Prop M Constraint exists when Planning receives the VDDA Notice, then the **Prop M Schedule** will not apply.

D. If a Prop M Constraint Exists. If a Prop M Constraint exists when Planning receives the VDDA Notice, then the **Prop M Schedule** will apply.

1. **Prop M Schedule.** At any time that a Prop M Constraint exists, the Port and Developer must comply with the following schedule:

PROP M SCHEDULE OF OFFICE DEVELOPMENT*			
Phase	Max Office GSF Allowed in Phase	Earliest Date to Enter into Vertical DDA	Earliest Date to Draw Down Prop M Allocation
Bldg 12	60,000 GSF	No date restriction	No date restriction
Phase 1	465,000 GSF	December 31, 2017	December 21, 2018
Phase 2	750,000 GSF	July 31, 2019	December 21, 2021
Phase 3	750,000 GSF	July 31, 2021	December 21, 2023
<b>Total</b>	<b>2,025,000 GSF</b>		

\*applicable only in years when there is a Prop M Constraint

2. **City-Initiated Delay.** As soon as reasonably practicable, but no later than the 45 days after receiving the VDDA Notice, Planning may provide a City Delay Notice advising the

Port that a Prop M Constraint exists and specifying the amount of delay requested, not to exceed 90 days. Promptly after receiving the notice, the Port will incorporate into the applicable Vertical DDA the alternate provision included as an appendix to the approved form of Vertical DDA that requires the Vertical Developer to delay the Prop M Draw Down date in accordance with the Prop M Schedule and the City Delay Notice. The inclusion of such provision will cause all timeframes in the Schedule of Performance and the outside date for close of escrow under the applicable Vertical DDA to be extended automatically by the amount of time requested in the City Delay Notice. If the City fails to provide the City Delay Notice within the 45-day period under this Subsection, the Vertical Developer and the Port may execute the Vertical DDA, , subject to the **Prop M Schedule** if a Prop M Constraint exists.

3. **Prop M Advance.** If a Prop M Constraint exists, but 1) Planning determines in its sole discretion that the office project on Port land would not be likely to conflict with other office projects on a similar timeframe, or 2) the Developer provides documentation satisfactory to the Port in its reasonable discretion that it has identified a commercial office tenant interested in leasing more than 250,000 gsf, and Planning determines such a tenant is beneficial to the City's economic goals; the Planning Department may advise that the Port may proceed under the provisions of Section I.D above (If No Constraint Exists). For example, if Planning determines that Pending Projects on non-Port land will not receive an Office Development Authorization for a year or more, Planning may recommend that the Port proceed with execution of the Vertical DDA and the related Prop M Draw Down.

4. **Effect of Unused Allocation.** After the dates in the **Prop M Schedule** applicable to a particular Phase, any unused office allocation for the Phase will be available for future office development in the Project. For example, if the Port has not entered into a Vertical DDA for office development in Phase 1 by July 31, 2019, all 465,000 gsf of office allocated to Phase 1 would be available in addition to the 750,000 gsf allocated to Phase 2.

In addition, if any Flex Parcel is developed for residential instead, the office gsf approved for the Flex Parcel may be used elsewhere within the 28-Acre Site, subject to restrictions in the SUD requiring additional approval for office development, and subject to the DDA procedures for revisions to Phase Submittals. For example, if in Phase 2, Parcels F and G were to be developed as residential, the Prop M allocation of 750,000 gsf would be available between July 31, 2019, and December 21, 2021 for office development in any phase elsewhere on the site.

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<b>MITIGATION MEASURES FOR THE PIER 70 MIXED-USE DISTRICT PROJECT</b>					
<i>Cultural Resources (Archaeological Resources) Mitigation Measures</i>					
<b>M-CR-1a: Archeological Testing, Monitoring, Data Recovery and Reporting</b>  Based on a reasonable presumption that archeological resources may be present within the project site, the following measures shall be undertaken to avoid any potentially significant adverse effect from the Proposed Project on buried or submerged historical resources. The project sponsors shall retain the services of an archeological consultant from rotational Department Qualified Archeological Consultants List (QACL) maintained by the Planning Department archeologist. The project sponsors shall contact the Department archeologist to obtain the names and contact information for the next three archeological consultants on the QACL. The archeological consultant shall undertake an archeological testing program as specified herein. In addition, the consultant shall be available to conduct an archeological monitoring and/or data recovery program if required pursuant to this measure. The archeological consultant's work shall be conducted in accordance with this measure at the direction of the Environmental Review Officer (ERO). All plans and reports prepared by the consultant as specified herein shall be submitted first and directly to the ERO for review and comment, and shall be considered draft reports subject to revision until final approval by the ERO. Archeological monitoring and/or data recovery programs required by this measure could suspend construction of the project for up to a maximum of four weeks. At the direction of the ERO, the	Project sponsors <sup>2</sup> to retain qualified professional archaeologist from the pool of archaeological consultants maintained by the Planning Department.  The archaeological consultant shall undertake an archaeological testing program as specified herein.  Project sponsors,	Prior to the issuance of site permits, submittal of all plans and reports for approval by the ERO.	Archaeological consultant's work shall be conducted in accordance with this measure at the direction of the ERO.	Considered complete when project sponsor retains a qualified professional archaeological consultant and archeological consultant has approved scope by the ERO for the archeological testing program	Planning Department

<sup>1</sup> Both the City and the Port have jurisdiction over portions of the Project Site. This column identifies the agency or agencies with monitoring responsibility for each mitigation and improvement measure. The 28-Acre Site and 20<sup>th</sup> Illinois Parcels are located within the Port's building permit jurisdiction. The Hoedown Yard parcel is located within the San Francisco Department of Building Inspection (DBI).

<sup>2</sup> Note: For purposes of this MMRP, unless otherwise indicated, the term "project sponsor" shall mean the party (i.e., the Developer under the DDA, a Vertical Developer (as defined in the DDA) or Port, as applicable, and their respective contractors and agents) that is responsible under the Project documents for construction of the improvements to which the Mitigation Measure applies, or otherwise assuming responsibility for implementation of the mitigation measure.

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<p>suspension of construction can be extended beyond four weeks only if such a suspension is the only feasible means to reduce to a less than significant level potential effects on a significant archeological resource as defined in State CEQA Guidelines Section 15064.5 (a) and (c).</p> <p><u>Consultation with Descendant Communities</u></p> <p>On discovery of an archeological site associated with descendant Native Americans, the Overseas Chinese, or other potentially interested descendant group, an appropriate representative of the descendant group and the ERO shall be contacted. The representative of the descendant group shall be given the opportunity to monitor archeological field investigations of the site and to consult with the ERO regarding appropriate archeological treatment of the site, of recovered data from the site, and, if applicable, any interpretative treatment of the associated archeological site. A copy of the Final Archeological Resources Report shall be provided to the representative of the descendant group.</p>	<p>archaeological consultant shall contact the ERO and descendant group representative upon discovery of an archaeological site associated with descendant Native Americans or the Overseas Chinese. The representative of the descendant group shall be given the opportunity to monitor archaeological field investigations on the site and consult with the ERO regarding appropriate archaeological treatment of the site, of recovered data from the site, and, if applicable, any interpretative treatment of the associated archaeological site.</p>	<p>For the duration of soil-disturbing activities.</p>	<p>Archaeological Consultant shall prepare a Final Archaeological Resources Report in consultation with the ERO (per below). A copy of this report shall be provided to the ERO and the representative of the descendant group.</p>	<p>Considered complete upon submittal of Final Archaeological Resources Report.</p>	
<u>Archeological Testing Program</u>	<u>Development of</u>	Prior to any	Archaeological	Considered	Planning



MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<p>The archeological consultant shall prepare and submit to the ERO for review and approval an archeological testing plan (ATP). The archeological testing program shall be conducted in accordance with the approved ATP. The ATP shall identify the property types of the expected archeological resource(s) that potentially could be adversely affected by the Proposed Project, the testing method to be used, and the locations recommended for testing. The purpose of the archeological testing program will be to determine to the extent possible the presence or absence of archeological resources and to identify and to evaluate whether any archeological resource encountered on the site constitutes an historical resource under CEQA.</p> <p>At the completion of the archeological testing program, the archeological consultant shall submit a written report of the findings to the ERO. If based on the archeological testing program the archeological consultant finds that significant archeological resources may be present, the ERO in consultation with the archeological consultant shall determine if additional measures are warranted. Additional measures that may be undertaken include additional archeological testing, archeological monitoring, and/or an archeological data recovery program. If the ERO determines that a significant archeological resource is present and that the resource could be adversely affected by the Proposed Project, at the discretion of the project sponsors either:</p> <p>A) The Proposed Project shall be redesigned so as to avoid any adverse effect on the significant archeological resource; or</p> <p>B) A data recovery program shall be implemented, unless the ERO determines that the archeological resource is of greater interpretive than research significance and that interpretive use of the resource is feasible.</p>	<p><u>ATP:</u> Project sponsors and archaeological consultant in consultation with the ERO.</p> <p><u>Archeological Testing Report:</u> Project sponsors and archaeological consultant in consultation with the ERO.</p>	<p>excavation, site preparation or construction, and prior to testing, an ATP for a defined geographic area and/or specified construction activities is to be submitted to and approved by the ERO. A single ATP or multiple ATPs may be produced to address project phasing.</p> <p>At the completion of each archaeological testing program.</p>	<p>consultant to undertake ATP in consultation with ERO.</p> <p>Archaeological consultant to submit results of testing, and in consultation with ERO, determine whether additional measures are warranted. If significant archaeological</p>	<p>complete with approval of the ATP by the ERO and on finding by the ERO that the ATP is implemented.</p> <p>Considered complete on submittal to ERO of report(s) on ATP findings.</p>	Department

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
			resources are present and may be adversely affected, project sponsors, at its discretion, may elect to redesign a project, or implement data recovery program, unless ERO determines the archaeological resource is of greater interpretive than research significance and that interpretive use is feasible.		
<p><u>Archeological Monitoring Program</u></p> <p>If the ERO in consultation with the archeological consultant determines that an archeological monitoring program (AMP) shall be implemented, the AMP would minimally include the following provisions:</p> <ul style="list-style-type: none"> <li>The archeological consultant, project sponsors, and ERO shall meet and consult on the scope of the AMP prior to any project-related soils disturbing activities commencing. The ERO in consultation with the archeological consultant shall determine what project activities shall be archeologically monitored. A single AMP or multiple AMPs may be produced to address project phasing. In most cases, any soils-disturbing activities, such as demolition, foundation removal, excavation, grading, utilities installation, foundation work, driving of piles (foundation, shoring, etc.), site remediation, etc., shall require archeological monitoring</li> </ul>	Project sponsors and archaeological consultant at the direction of the ERO.	The archaeological consultant, project sponsors, and ERO shall meet prior to the commencement of soil-disturbing activities for a defined geographic area and/or specified construction	If required, archaeological consultant to prepare the AMP in consultation with the ERO.	Considered complete on approval of AMP(s) by ERO; submittal of report regarding findings of AMP(s); and finding by ERO that AMP(s) is implemented.	Planning Department

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<p>because of the risk these activities pose to potential archeological resources and to their depositional context. The archeological consultant shall advise all project contractors to be on the alert for evidence of the presence of the expected resource(s), of how to identify the evidence of the expected resource(s), and of the appropriate protocol in the event of apparent discovery of an archeological resource;</p> <ul style="list-style-type: none"> <li>The archeological monitor(s) shall be present on the project site according to a schedule agreed upon by the archeological consultant and the ERO until the ERO has, in consultation with project archeological consultant, determined that project construction activities could have no effects on significant archeological deposits;</li> <li>The archeological monitor shall record and be authorized to collect soil samples and artifactual/ecofactual material as warranted for analysis;</li> </ul> <p>If an intact archeological deposit is encountered, all soils-disturbing activities in the vicinity of the deposit shall cease. The archeological monitor shall be empowered to temporarily redirect demolition/excavation/pile driving/construction activities and equipment until the deposit is evaluated. If in the case of pile driving activity (foundation, shoring, etc.), the archeological monitor has cause to believe that the pile driving activity may affect an archeological resource, pile driving activity that may affect the archeological resource shall be suspended until an appropriate evaluation of the resource has been made in consultation with the ERO. The archeological consultant shall immediately notify the ERO of the encountered archeological deposit. The archeological consultant shall make a reasonable effort to assess the identity, integrity, and significance of the encountered archeological deposit, and present the findings of this assessment to the ERO. If the ERO determines that a significant archeological resource is present and that the resource could be adversely affected by the Proposed Project, at the</p>		<p>activities. The ERO in consultation with the archaeological consultant shall determine what archaeological monitoring is necessary. A single AMP or multiple AMPs may be produced to address project phasing.</p>			

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<p>discretion of the project sponsors either:</p> <p>A) The Proposed Project shall be redesigned so as to avoid any adverse effect on the significant archeological resource; or</p> <p>B) A data recovery program shall be implemented, unless the ERO determines that the archeological resource is of greater interpretive than research significance and that interpretive use of the resource is feasible.</p> <p>Whether or not significant archeological resources are encountered, the archeological consultant shall submit a written report of the findings of the monitoring program to the ERO.</p>					
<p><u>Archeological Data Recovery Program</u></p> <p>If the ERO, in consultation with the archeological consultant, determines that an archeological data recovery programs shall be implemented based on the presence of a significant resource, the archeological data recovery program shall be conducted in accord with an archeological data recovery plan (ADRP). No archeological data recovery shall be undertaken without the prior approval of the ERO or the Planning Department archeologist. The archeological consultant, project sponsors, and ERO shall meet and consult on the scope of the ADRP prior to preparation of a draft ADRP. The archeological consultant shall submit a draft ADRP to the ERO. The ADRP shall identify how the proposed data recovery program will preserve the significant information the archeological resource is expected to contain. That is, the ADRP will identify what scientific/historical research questions are applicable to the expected resource, what data classes the resource is expected to possess, and how the expected data classes would address the applicable research questions. Data recovery, in general, shall be limited to the portions of the historical property that could be adversely affected by the Proposed Project. Destructive data recovery methods shall not be applied to portions of the archeological resources if nondestructive methods are practical.</p>	Project sponsors and archaeological consultant at the direction of the ERO.	Upon determination by the ERO that an ADRP is required. A single ADRP or multiple ADRPs may be produced to address project phasing.	If required, archaeological consultant to prepare an ADRP(s) in consultation with the ERO.	Considered complete on submittal of ADRP(s) to ERO.	

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<p>The scope of the ADRP shall include the following elements:</p> <ul style="list-style-type: none"> <li>• <i>Field Methods and Procedures.</i> Descriptions of proposed field strategies, procedures, and operations.</li> <li>• <i>Cataloguing and Laboratory Analysis.</i> Description of selected cataloguing system and artifact analysis procedures.</li> <li>• <i>Discard and Deaccession Policy.</i> Description of and rationale for field and post-field discard and deaccession policies.</li> <li>• <i>Interpretive Program.</i> Consideration of an on-site/off-site public interpretive program during the course of the archeological data recovery program.</li> <li>• <i>Security Measures.</i> Recommended security measures to protect the archeological resource from vandalism, looting, and non-intentionally damaging activities.</li> <li>• <i>Final Report.</i> Description of proposed report format and distribution of results.</li> <li>• <i>Curation.</i> Description of the procedures and recommendations for the curation of any recovered data having potential research value, identification of appropriate curation facilities, and a summary of the accession policies of the curation facilities.</li> </ul>					
<p><u>Human Remains and Associated or Unassociated Funerary Objects</u></p> <p>The treatment of human remains and of associated or unassociated funerary objects discovered during any soils disturbing activity shall comply with applicable State and Federal laws. This shall include immediate notification of the coroner of the City and County of San Francisco and in the event of the coroner's determination that the human remains are Native American remains, notification of the California State Native American Heritage Commission (NAHC) who shall appoint a Most Likely Descendant (MLD) (Pub. Res. Code Sec. 5097.98). The archeological consultant, project</p>	Project sponsors and archaeological consultant, in consultation with the San Francisco Coroner, NAHC, ERO, and MLD.	In the event human remains and/or funerary objects are encountered.	Archaeological consultant/ archaeological monitor/project sponsors or contractor to contact San Francisco County Coroner and ERO.	Ongoing during soils disturbing activity. Considered complete on notification of the San Francisco County Coroner	Planning Department

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sponsors, ERO, and MLD shall make all reasonable efforts to develop an agreement for the treatment of, with appropriate dignity, human remains and associated or unassociated funerary objects (State CEQA Guidelines Section 15064.5(d)). The agreement shall take into consideration the appropriate excavation, removal, recordation, analysis, custodianship, curation, and final disposition of the human remains and associated or unassociated funerary objects. The archeological consultant shall retain possession of any Native American human remains and associated or unassociated burial objects until completion of any scientific analyses of the human remains or objects as specified in the treatment agreement if such an agreement has been made or, otherwise, as determined by the archeological consultant and the ERO.			Implement regulatory requirements, if applicable, regarding discovery of Native American human remains and associated/unassociated funerary objects. Contact archaeological consultant and ERO.	and NAHC, if necessary.	
<p><u>Final Archeological Resources Report</u></p> <p>The archeological consultant shall submit a Final Archeological Resources Report (FARR) to the ERO that evaluates the historical significance of any discovered archeological resource and describes the archeological and historical research methods employed in the archeological testing/monitoring/data recovery program(s) undertaken. Information that may put at risk any archeological resource shall be provided in a separate removable insert within the final report. The FARR may be submitted at the conclusion of all construction activities associated with the Proposed Project or on a parcel-by-parcel basis.</p> <p>Once approved by the ERO, copies of the FARR shall be distributed as follows: California Archaeological Site Survey Northwest Information Center (NWIC) shall receive one (1) copy and the ERO shall receive a copy of the transmittal of the FARR to the NWIC. The Environmental Planning division of the Planning Department shall receive one bound, one unbound and one unlocked, searchable PDF copy on CD of the FARR along with copies of any formal site recordation forms (CA DPR 523 series) and/or documentation for nomination to the National Register of Historic Places/California Register of Historical Resources. In instances of high</p>	<p>Project sponsors and archaeological consultant at the direction of the ERO.</p> <p>The ERO shall provide to the archaeological consultant(s) preparing the FARR reports and relevant data obtained through implementation of this Mitigation Measure M-CR-1a.</p>	<p>For Horizontal Developer-prior to determination of substantial completion of infrastructure at each sub-phase</p> <p>For Vertical Developer-prior to issuance of Certificate of Temporary or Final Occupancy, whichever occurs first</p>	<p>If applicable, archaeological consultant to submit a Draft and final FARR to ERO based on reports and relevant data provided by the ERO</p> <p>Archaeological consultant to distribute FARR.</p>	<p>Considered complete on submittal of FARR and approval by ERO.</p> <p>Considered complete when archaeological consultant provides written certification to the ERO that the required FARR</p>	Planning Department

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public interest in or the high interpretive value of the resource, the ERO may require a different final report content, format, and distribution than that presented above.		If applicable, upon approval of the FARR by the ERO.		distribution has been completed.	
<p><b>M-CR-1b: Interpretation</b></p> <p>Based on a reasonable presumption that archeological resources may be present within the project site, and to the extent that the potential significance of some such resources is premised on CRHR Criteria 1 (Events), 2 (Persons), and/or 3 (Design/Construction), the following measure shall be undertaken to avoid any potentially significant adverse effect from the Proposed Project on buried or submerged historical resources if significant archeological resources are discovered.</p> <p>The project sponsors shall implement an approved program for interpretation of significant archeological resources. The interpretive program may be combined with the program required under Mitigation Measure M-CR-4b: Public Interpretation. The project sponsors shall retain the services of a qualified archeological consultant from the rotational Department Qualified Archeological Consultants List (QACL) maintained by the Planning Department archeologist having expertise in California urban historical and marine archeology. The archeological consultant shall develop a feasible, resource-specific program for post-recovery interpretation of resources. The particular program for interpretation of artifacts that are encountered within the project site will depend upon the results of the data recovery program and will be the subject of continued discussion between the ERO, consulting archeologist, and the project sponsors. Such a program may include, but is not limited to, any of the following (as outlined in the ARDTP): surface commemoration of the original location of resources; display of resources and associated artifacts (which may offer an underground view to the public); display of interpretive materials such as graphics, photographs, video, models, and public art; and academic and popular publication of the results of the data recovery. The interpretive program shall include an on-site</p>	Project sponsors and archaeological consultant at the direction of the ERO.	Prior to issuance of final certificate of occupancy	Archaeological consultant shall develop a feasible, resource-specific program for post-recovery interpretation of resources. All plans and recommendations for interpretation by the archaeological consultant shall be submitted first and directly to the ERO for review and comment, and shall be considered draft reports subject to revision until deemed final by the ERO. The ERO to approve final interpretation program. Project sponsors to implement an approved	Considered complete upon installation of approved interpretation program, if required.	Planning Department

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<p>component.</p> <p>The archeological consultant's work shall be conducted at the direction of the ERO, and in consultation with the project sponsors. All plans and recommendations for interpretation by the consultant shall be submitted first and directly to the ERO for review and comment, and shall be considered draft reports subject to revision until final approval by the ERO.</p>			interpretation program.		
<p><b>Mitigation Measure M-CR-5: Preparation of Historic Resource Evaluation Reports, Review, and Performance Criteria.</b></p> <p>Prior to Port issuance of building permits associated with Buildings 2, 12 and 21, Port of San Francisco Preservation staff shall review and approve future rehabilitation design proposals for Buildings 2, 12, and 21. Submitted rehabilitation design proposals for Buildings 2 and 12 shall include, in addition to proposed building design, detail on the proposed landscaping treatment within a 20-foot-wide perimeter of each building. The Port's review and analysis would be informed by Historic Resource Evaluation(s) provided by the project sponsors. The Historic Resource Evaluation(s) shall be prepared by a qualified consultant who meets or exceeds the Secretary of the Interior's Professional Qualification Standards in historic architecture or architectural history. The scope of the Historic Resource Evaluation(s) shall be reviewed and approved by Port Preservation staff prior to the start of work. Following review of the completed Historic Resource Evaluation(s), Port preservation staff would prepare one or more Historic Resource Evaluation Response(s) that would contain a determination as to the effects, if any, on historical resources of the proposed renovation. The Port shall not issue buildings permits associated with Buildings 2, 12, and 21 until Port preservation staff conclude that the design (1) conforms with the Secretary of the Interior's Standards for Rehabilitation; (2) is compatible with the UIW Historic District; and (3) preserves the building's historic materials and character-defining features, and repairs instead of replaces deteriorated features, where feasible. Should alternative materials be proposed for replacement of historic materials, they shall be in keeping with the size, scale, color, texture, and general appearance. The performance criteria shall ensure</p>	Project sponsors and qualified preservation architect, historic preservation expert, or other qualified individual.	Prior to the issuance of building permits associated with Buildings 2, 12 and 21.	Qualified historian to prepare historic resource evaluation documentation and present to Port staff to determine conformance to the Secretary's Standards.	Considered complete upon approval by the Port staff.	Port



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<p>retention of the following character-defining features of each historic building:</p> <ul style="list-style-type: none"> <li>• <b>Building 2:</b> (1) board-formed concrete construction; (2) six-story height; (3) flat roof; (4) rectangular plan and north-south orientation; (5) regular pattern of window openings on east and west elevations; (6) steel, multi-pane, fixed sash windows (floors 1-5); (7) wood sash windows (floor 6); (8) elevator/stair tower that rises above roofline and projects slightly from west façade.</li> <li>• <b>Building 12:</b> (1) steel and wood construction; (2) corrugated steel cladding (except the as-built south elevation which was always open to Building 15); (3) 60-foot height; (4) Aiken roof configuration with five raised, glazed monitors; (5) clerestory multi-lite steel sash awning windows along the north and south sides of the monitors; (6) multi-lite, steel sash awning widows, arranged in three bands (with a double-height bottom band) on the north and west elevations, and in four bands on the east elevation; (7) 12-bay configuration of east and west elevations; (8) north-south roof ridge from which roof slopes gently (1/4 inch per foot) to the east and west</li> <li>• <b>Building 21:</b> (1) steel frame construction; (2) corrugated metal cladding; (3) double-gable roof clad in corrugated metal, with wide roof monitor at each gable; (4) multi-lite, double hung wood or horizontal steel sash windows; and (5) two pairs of steel freight loading doors on the north elevation, glazed with 12 lites per door.</li> </ul> <p>Port staff shall not approve any proposal for rehabilitation of Buildings 2, 12, and 21 unless they find that such a scheme conforms to the Secretary's Standards as specified for each building.</p>					
<p><b>Mitigation Measure M-CR-11: Performance Criteria and Review Process for New Construction</b></p> <p>In addition to the standards and guidelines established as part of the Pier 70</p>	Project sponsors	Prior to issuance of a building permit for new	San Francisco Preservation Planning staff, in consultation with	Considered complete when Planning and Port Preservation	Planning Department

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<p>SUD and <i>Design for Development</i>, new construction and site development within the Pier 70 SUD shall be compatible with the character of the UIW Historic District and shall maintain and support the District's character-defining features through the following performance criteria (terminology used has definition as provided in the <i>Design for Development</i>):</p> <ol style="list-style-type: none"> <li>1. New construction shall comply with the Secretary of the Interior's Rehabilitation Standard No. 9: "New Addition, exterior alterations, or related new construction shall not destroy historic materials that characterize the property. The new work shall be differentiated from the old and shall be compatible with the massing, size, scale and architectural features to protect the integrity of the property and its environment."</li> <li>2. New construction shall comply with the Infill Development Design Criteria in the Port of San Francisco's <i>Pier 70 Preferred Master Plan</i> (2010) as found in Chapter 8, pp 57-69 (a policy document endorsed by the Port Commission to guide staff planning at Pier 70).</li> <li>3. New construction shall be purpose-built structures of varying heights and massing located within close proximity to one another.</li> <li>4. New construction shall not mimic historic features or architectural details of contributing buildings within the District. New construction may reference, but shall not replicate, historic architectural features or details.</li> <li>5. New construction shall be contextually appropriate in terms of massing, size, scale, and architectural features, not only with the remaining historic buildings, but with one another.</li> <li>6. New construction shall reinforce variety through the use of materials, architectural styles, rooflines, building heights, and window types and through a contemporary palette of materials as well as those found within the District.</li> </ol>		construction.	the San Francisco Port Preservation staff, shall use the Final Pier 70 SUD <i>Design for Development</i> Standards, including Secretary Standard No. 9, to evaluate all future development proposals within the project site for proposed new construction within the UIW Historic District. As part of this effort, project sponsors shall also submit a written memorandum for review and approval to San Francisco Preservation Planning and Port staff that confirms compliance of all proposed new construction with these guiding plans and policies. San Francisco	staff note compliance with the Pier 70 SUD <i>Design for Development</i> Standards, including Secretary Standard No. 9, outlined in the written memorandum.	

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<p>7. Parcel development shall be limited to the new construction zones identified in <i>Design for Development</i> Figure 6.3.1: Allowable New Construction Zones.</p> <p>8. The maximum height of new construction shall be consistent with the parcel heights identified in <i>Design for Development</i> Figure 6.4.2: Building Height Maximum.</p> <p>9. The use of street trees and landscape materials shall be limited and used judiciously within the Pier 70 SUD. Greater use of trees and landscape materials shall be allowed in designated areas consistent with <i>Design for Development</i> Figure 4.8.1: Street Trees and Plantings Plan.</p> <p>10. New construction shall be permitted adjacent to contributing buildings as identified in <i>Design for Development</i> Figure 6.3.2: New Construction Buffers.</p> <p>11. No substantive exterior additions shall be permitted to contributing Buildings 2, 12, or 21. Building 12 did not historically have a south-facing façade; therefore, rehabilitation will by necessity construct a new south elevation wall. Building 21 shall be relocated approximately 75 feet east of its present placement, to maintain the general historic context of the resource in spatial relationship to other resources. Building 21's orientation shall be maintained.</p> <p><u>Building Specific Standards</u></p> <p>Each development parcel within the Pier 70 SUD has a different physical proximity and visual relationship to the contributing buildings within the UIW Historic District. For those façades immediately adjacent to or facing contributing buildings, building design shall be responsive to identified character-defining features in the manner described in the <i>Design for Development</i> Buildings chapter. All other façades shall have greater freedom in the expression of scale, color, use of material, and overall appearance, and shall be permitted if consistent with Secretary Standard No. 9 and the <i>Design</i></p>			<p>Preservation Planning staff must make determination in compliance with the timelines outlined in the Pier 70 Special Use District section of the Planning Code for review of vertical design.</p>		

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<p><i>for Development.</i></p> <p>Table M.CR.1: Building-Specific Responsiveness, indicates resources that are located adjacent to, and have the greatest influence on the design of, the noted development parcel façade.</p> <p><b>Table M.CR.1: Building-Specific Responsiveness</b></p> <table><tr><th>Façade/Parcel Name-Number</th><th>Contributing Building (Building No.)</th></tr><tr><td>North and West; A</td><td>113</td></tr><tr><td>North and Northeast; B</td><td>113, 6</td></tr><tr><td>North; C1</td><td>116</td></tr><tr><td>East and South; C2</td><td>12</td></tr><tr><td>South and West; D</td><td>2, 12</td></tr><tr><td>East and South; E1</td><td>21</td></tr><tr><td>West; E2</td><td>12</td></tr><tr><td>West; E4</td><td>21</td></tr><tr><td>North; F/G</td><td>12</td></tr><tr><td>East; PKN</td><td>113-116</td></tr></table> <p><i>Source:</i> ESA 2015.</p> <p><u>Palette of Materials</u></p> <p>In addition to the standards and guidelines pertaining to application of</p>	Façade/Parcel Name-Number	Contributing Building (Building No.)	North and West; A	113	North and Northeast; B	113, 6	North; C1	116	East and South; C2	12	South and West; D	2, 12	East and South; E1	21	West; E2	12	West; E4	21	North; F/G	12	East; PKN	113-116					
Façade/Parcel Name-Number	Contributing Building (Building No.)																										
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<p>materials in the <i>Design for Development</i>, the following material performance standards would apply to the building design on the development parcels (terminology used has definition as provided in the <i>Design for Development</i>):</p> <ul style="list-style-type: none"> <li>• Masonry panels that replicate traditional nineteenth or twentieth century brick masonry patterns shall not be allowed on the east façade of Parcel PKN, north and west façades of Parcel A or on the north façade of Parcel C1.</li> <li>• Smooth, flat, minimally detailed glass curtain walls shall not be allowed on the façades listed above. Glass with expressed articulation and visual depth or that expresses underlying structure is an allowable material throughout the entirety of the Pier 70 SUD.</li> <li>• Coarse-sand finished stucco shall not be allowed as a primary material within the entirety of the UIW Historic District.</li> <li>• Bamboo wood siding shall not be allowed on façades listed above or as a primary façade material.</li> <li>• Laminated timber panels shall not be allowed on façades listed above.</li> <li>• When considering material selection immediately adjacent to contributing buildings (e.g., 20<sup>th</sup> Street Historic Core; Buildings 2, 12, and 21; and Buildings 103, 106, 107, and 108 located within or immediately adjacent to the BAE Systems site), characteristics of compatibility and differentiation shall both be taken into account. Material selection shall not duplicate adjacent building primary materials and treatments, nor shall they establish a false sense of historic development.</li> <li>• Avoid conflict of new materials that appear similar or attempt to replicate historic materials. For example, Building 12 has character-defining corrugated steel cladding. As such, the eastern</li> </ul>					

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<p>façade of Parcel C2, the northern façade of Parcels F and G, and the southern façade of Parcel D1 shall not use corrugated steel cladding as a primary material. As another example, Building 113 has character-defining brick-masonry construction. As such, the northern and western façades of Parcel A and the eastern façade of Parcel K North shall not use brick masonry as a primary material.</p> <ul style="list-style-type: none"> <li>• Use of contemporary materials shall reflect the scale and proportions of historic materials used within the UIW Historic District.</li> <li>• Modern materials shall be designed and detailed in a manner to reflect but not replicate the scale, pattern, and rhythm of adjacent contributing buildings' exterior materials.</li> </ul> <p><u>Review Process</u></p> <p>Prior to Port issuance of building permits associated with new construction, San Francisco Preservation Planning staff, in consultation with the San Francisco Port Preservation staff, shall use the Final Pier 70 SUD <i>Design for Development</i> Standards, including Secretary Standard No. 9, to evaluate all future development proposals within the project site for proposed new construction within the UIW Historic District. As part of this effort, project sponsors shall also submit a written memorandum for review and approval to San Francisco Preservation Planning staff that confirms compliance of all proposed new construction with these guiding plans and policies.</p>					
<b><i>Transportation and Circulation Mitigation Measures</i></b>					
<p><b>Mitigation Measure M-TR-5: Monitor and increase capacity on the 48 Quintara/24<sup>th</sup> Street bus routes as needed.</b></p> <p>Prior to approval of the Proposed Project's phase applications, project sponsors shall demonstrate that the capacity of the 48 Quintara/24<sup>th</sup> Street bus route has not exceeded 85 percent capacity utilization, and that future demand associated with build-out and occupancy of the phase will not cause</p>	<p>Developer, TMA, and SFMTA.</p> <p>Documentation of capacity of the 48 Quintara/24<sup>th</sup> Street</p>	<p><u>Demonstration of capacity:</u></p> <p>Prior to approval of the project's phase applications.</p>	<p>Project sponsors to demonstrate to the SFMTA that each building for which temporary certificates of occupancy are</p>	<p>Considered complete upon approval of the project's phase application.</p>	<p>Planning Department, SFMTA</p>

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<p>the route to exceed its utilization. Forecasts of travel behavior of future phases could be based on trip generation rates forecast in the EIR or based on subsequent surveys of occupants of the project, possibly including surveys conducted as part of ongoing TDM monitoring efforts required as part of Air Quality Mitigation Measure M-AQ-1f: Transportation Demand Management.</p> <p>If trip generation calculations or monitoring surveys demonstrate that a specific phase of the Proposed Project will cause capacity on the 48 Quintara/24<sup>th</sup> Street route to exceed 85 percent, the project sponsors shall provide capital costs for increased capacity on the route in a manner deemed acceptable by SFMTA through the following means:</p> <ul style="list-style-type: none"> <li>At SFMTA's request, the project sponsors shall pay the capital costs for additional buses (up to a maximum of four in the Maximum Residential Scenario and six in the Maximum Commercial Scenario). If the SFMTA requests the project sponsor to pay the capital costs of the buses, the SFMTA would need to find funding to pay for the added operating cost associated with operating increased service made possible by the increased vehicle fleet. The source of that funding has not been established.</li> </ul> <p>Alternatively, if SFMTA determines that other measures to increase capacity along the route would be more desirable than adding buses, the project sponsors shall pay an amount equivalent to the cost of the required number of buses toward completion of one or more of the following, as determined by SFMTA:</p> <ul style="list-style-type: none"> <li>Convert to using higher-capacity vehicles on the 48 Quintara/24<sup>th</sup> Street route. In this case, the project sponsors shall pay a portion of the capital costs to convert the route to articulated buses. Some bus stops along the route may not currently be configured to accommodate the longer articulated buses. Some bus zones could likely be extended by removing one or more parking spaces; in some locations, appropriate space may not be available. The</li> </ul>	<p>bus route shall be prepared by a consultant from the Planning Department's Transportation Consultant Pool, using a methodology approved by SFMTA and Planning. If documentation of capacity is based on monitoring surveys, the transportation consultant shall submit raw data from such surveys concurrently to SFMTA, the Planning Department, and project sponsors.</p>	<p>If project sponsors demonstrate to the SFMTA that the phase would not generate a number of transit trips on the 48 Quintara/24<sup>th</sup> Street bus route that would exceed the significance thresholds outlined in the EIR, further monitoring is not required during that phase.</p> <p><u>Capital Costs:</u> Payment required after SFMTA affirms via letter to the project sponsors that mitigation funds will be</p>	<p>requested would not generate a number of transit trips on the 48 Quintara/24<sup>th</sup> Street bus route that would exceed the significance thresholds outlined in the EIR.</p> <p>If the project demonstrates (using trip generation rates forecasted in the EIR or through surveys of existing travel behavior at the site) that a specific building would cause capacity to exceed 85 percent based on the Baseline scenario in the EIR or would contribute more than 5 percent of capacity on the line if it was already projected to exceed 85 percent capacity utilization in the Baseline</p>		

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<p>project sponsors' contribution may not be adequate to facilitate the full conversion of the route to articulated buses; therefore, a source of funding would need to be established to complete the remainder, including improvements to bus stop capacity at all of the bus stops along the route that do not currently accommodate articulated buses.</p> <ul style="list-style-type: none"> <li>SFMTA may determine that instead of adding more buses to a congested route, it would be more desirable to increase travel speeds along the route. In this case, the project sponsors' contribution would be used to fund a study to identify appropriate and feasible improvements and/or implement a portion of the improvements that would increase travel speeds sufficiently to increase capacity along the bus route such that the project's impacts along the route would be determined to be less than significant. Increased speeds could be accomplished by funding a portion of the planned bus rapid transit system along 16<sup>th</sup> Street for the 22 Fillmore between Church and Third streets. Adding signals on Pennsylvania Street and 22<sup>nd</sup> Street may serve to provide increased travel speeds on this relatively short segment of the bus routes. The project sponsors' contribution may not be adequate to fully achieve the capacity increases needed to reduce the project's impacts and SFMTA may need to secure additional sources of funding.</li> </ul> <p>Another option to increase capacity along the corridor is to add new a Muni service route in this area. If this option is selected, project sponsors shall fund purchase of the same number of new vehicles outlined in the first option (four for the Maximum Residential Alternative and six for the Maximum Commercial Alternative) to be operated along the new route. By providing an additional service route, a percentage of the current transit riders on the 48 Quintara/24<sup>th</sup> Street would likely shift to the new route, lowering the capacity utilization below the 85 percent utilization threshold. As for the first option, funding would need to be secured to pay for operating the new route.</p>		<p>spent on implementation of M-TR-5 through purchase of additional buses or alternative measure in accordance with M-TR-5. Capital costs for more than four buses, up to a maximum of six buses, shall only be required if the total gsf of commercial use exceeds the Maximum Residential Scenario total gsf of commercial use, identified in Table 2.3 of the EIR, and if project sponsors demonstrate that the</p>	<p>scenario without the Proposed Project, and the SFMTA has committed to implement M-TR-5, the project sponsors shall provide capital costs for increased capacity on the route in a manner deemed acceptable by SFMTA.</p>		



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		building would cause capacity to exceed 85 percent or would contribute more than 5 percent of capacity on the line if it was already projected to exceed 85 percent capacity utilization in the Baseline scenario without the Proposed Project.			
<p><b>Mitigation Measure M-TR-10: Improve pedestrian facilities on Illinois Street adjacent to and leading to the project site.</b></p> <p>As part of construction of the Proposed Project roadway network, the project sponsors shall implement the following improvements:</p> <ul style="list-style-type: none"> <li>• Install ADA curb ramps on all corners at the intersection of 22<sup>nd</sup> Street and Illinois Street</li> <li>• Signalize the intersections of Illinois Street with 20<sup>th</sup> and 22<sup>nd</sup> Street.</li> <li>• Modify the sidewalk on the east side of Illinois Street between 22nd and 20th streets to a minimum of 10 feet. Relocate</li> </ul>	Project sponsors shall implement the improvements.	During construction of street improvements adjacent to pedestrian facilities on Illinois Street identified in Mitigation Measure M-TR-10.	SFMTA reviews signal and site plans and maps for improvements identified in Mitigation Measure M-TR-10.	Considered complete when street improvements have been built.	SFMTA, Port

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obstructions, such as fire hydrants and power poles, as feasible, to ensure an accessible path of travel is provided to and from the Proposed Project.					
<p><b>Mitigation Measure M-TR-12A: Coordinate Deliveries</b></p> <p>The Project's Transportation Coordinator shall coordinate with building tenants and delivery services to minimize deliveries during a.m. and p.m. peak periods.</p> <p>Although many deliveries cannot be limited to specific hours, the Transportation Coordinator shall work with tenants to find opportunities to consolidate deliveries and reduce the need for peak period deliveries, where possible.</p>	Transportation Management Agency Transportation Coordinator.	On-going.	Transportation Management Agency Transportation Coordinator to coordinate with building tenants and delivery services to consolidate deliveries and reduce the need for peak period deliveries, where possible.	On-going during project operations.	Port
<p><b>Mitigation Measure M-TR-12B: Monitor loading activity and convert general purpose on-street parking spaces to commercial loading spaces, as needed.</b></p> <p>After completion of the first phase of the Proposed Project, and prior to approval of each subsequent phase, the project sponsors shall conduct a study of utilization of on- and off-street commercial loading spaces. Prior to completion, the methodology for the study shall be reviewed and approved by either: (a) Port Staff in consultation with SFMTA Staff for areas within Port jurisdiction; or (b) SFMTA Staff in consultation with Port Staff for areas within SFMTA jurisdiction. If the result of the study indicates that fewer than 15 percent of the commercial loading spaces are available during the peak loading period, the project sponsors shall incorporate measures to convert existing or proposed general purpose on-street parking spaces to commercial parking spaces in addition to the required off-street spaces.</p>	Developer, TMA or Port.	Prior to approval of the project's phase applications after completion of the first phase.	Project sponsors or TMA to conduct a commercial loading study for the Port.	Considered complete after the Port Staff reviews and approves the study and the project sponsors, Port or TMA incorporates any additional measures necessary for commercial loading.	Port

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<p><b>Mitigation Measure M-C-TR-4A: Increase capacity on the 48 Quintara/24<sup>th</sup> bus route under the Maximum Residential Scenario.</b></p> <p>The project sponsors shall contribute funds for one additional vehicle (in addition to and separate from the four prescribed under Mitigation Measure M-TR-5 for the Maximum Residential Scenario) to reduce the Proposed Project's contribution to the significant cumulative impact to not cumulatively considerable. This shall be considered the Proposed Project's fair share toward mitigating this significant cumulative impact. If SFMTA adopts a strategy to increase capacity along this route that does not involve purchasing and operating additional vehicles, the Proposed Project's fair share contribution shall remain the same, and may be used for one of those other strategies deemed desirable by SFMTA.</p>	<p>Developer, TMA and SFMTA</p> <p>Documentation of capacity shall be prepared by a consultant from the Planning Department's Transportation Consultant Pool, using the methodology approved by SFMTA and Planning pursuant to Mitigation Measure M-TR-5.</p>	<p><u>Demonstration of Capacity:</u> If necessary, prior to approval of the project's phase applications.</p> <p><u>Capital Costs:</u> Payment confirmed prior to issuance of building permit for building that would result in exceedance of 85 percent capacity utilization. Capital costs for more than four buses, up to a maximum of six buses, shall be paid if the total gsf of commercial use exceeds the Maximum Residential Scenario total gsf of commercial</p>	<p>If the Maximum Residential Scenario is implemented, the project sponsors shall contribute funds for one additional vehicle or a fair share contribution to the SFMTA.</p>	<p>If necessary, considered complete when SFMTA receives funds from the project sponsors</p>	<p>SFMTA</p>

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		use, identified in Table 2.3 of the EIR.			
<p><b>Mitigation Measure M-C-TR-4B: Increase capacity on the 22 Fillmore bus route under the Maximum Commercial Scenario.</b></p> <p>The project sponsors shall contribute funds for two additional vehicles to reduce the Proposed Project's contribution to the significant cumulative impact to not considerable. This shall be considered the Proposed Project's fair share toward mitigating this cumulative impact. If SFMTA adopts an alternate strategy to increase capacity along this route that does not involve purchasing and operating additional vehicles, the Proposed Project's fair share contribution shall remain the same, and may be used for one of those other strategies deemed desirable by SFMTA.</p>	<p>Developer, TMA, and SFMTA.</p> <p>Documentation of capacity shall be prepared by a consultant from the Planning Department's Transportation Consultant Pool, using the methodology approved by SFMTA and Planning pursuant to Mitigation Measure M-TR-5.</p>	<p>If necessary, prior to approval of the project's final phase application.</p> <p><u>Funds shall be contributed if the total gsf of commercial use for the Project in the final phase application exceeds the Maximum Residential Scenario total gsf of commercial use, identified in Table 2.3 of the EIR.</u></p>	<p>If the Maximum Commercial Scenario is implemented, the project sponsors shall contribute funds for one additional vehicle or a fair share contribution to the SFMTA.</p>	<p>If necessary, considered complete when SFMTA receives funds from the project sponsors.</p>	SFMTA
<b>Noise and Vibration Mitigation Measures</b>					
<p><b>Mitigation Measure M-NO-1: Construction Noise Control Plan.</b></p> <p>Over the project's approximately 11-year construction duration, project</p>	Project sponsors.	Prior to the start of construction activities;	Project sponsors to submit the Construction Noise	Considered complete upon submittal of the	Port or DBI

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<p>contractors for all construction projects on the Illinois Parcels and 28-Acre Site will be subject to construction-related time-of-day and noise limits specified in Section 2907(a) of the Police Code, as outlined above. Therefore, prior to construction, a Construction Noise Control Plan shall be prepared by the project sponsors and submitted to the Port. The construction noise control plan shall demonstrate compliance with the Noise Ordinance limits. Noise reduction strategies that could be incorporated into this plan to ensure compliance with ordinance limits may include, but are not limited to, the following:</p> <ul style="list-style-type: none"> <li>• Require the general contractor to ensure that equipment and trucks used for project construction utilize the best available noise control techniques (e.g., improved mufflers, equipment redesign, use of intake silencers, ducts, engine enclosures, and acoustically-attenuating shields or shrouds).</li> <li>• Require the general contractor to locate stationary noise sources (such as the rock/concrete crusher or compressors) as far from adjacent or nearby sensitive receptors as possible, to muffle such noise sources, and to construct barriers around such sources and/or the construction site, which could reduce construction noise by as much as 5 dBA. To further reduce noise, the contractor shall locate stationary equipment in pit areas or excavated areas, to the maximum extent practicable.</li> <li>• Require the general contractor to use impact tools (e.g., jack hammers, pavement breakers, and rock drills) that are hydraulically or electrically powered wherever possible to avoid noise associated with compressed air exhaust from pneumatically powered tools. Where use of pneumatic tools is unavoidable, an exhaust muffler on the compressed air exhaust shall be used, along with external noise jackets on the tools, which would reduce noise levels by as much as 10 dBA.</li> </ul>		implementation ongoing during construction.	Control Plan to the Port. A single Noise Control Plan or multiple Noise Control Plans may be produced to address project phasing.	Construction Noise Control Plan to the Port.	

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<ul style="list-style-type: none"> <li>Include noise control requirements for construction equipment and tools, including concrete saws, in specifications provided to construction contractors to the maximum extent practicable. Such requirements could include, but are not limited to, erecting temporary plywood noise barriers around a construction site, particularly where a site adjoins noise-sensitive uses; utilizing noise control blankets on a building structure as the building is erected to reduce noise levels emanating from the construction site; the use of blasting mats during controlled blasting periods to reduce noise and dust; performing all work in a manner that minimizes noise; using equipment with effective mufflers; undertaking the most noisy activities during times of least disturbance to surrounding residents and occupants; and selecting haul routes that avoid residential uses.</li> <li>Prior to the issuance of each building permit, along with the submission of construction documents, submit to the Port, as appropriate, a plan to track and respond to complaints pertaining to construction noise. The plan shall include the following measures: (1) a procedure and phone numbers for notifying the Port, the Department of Public Health, and the Police Department (during regular construction hours and off-hours); (2) a sign posted on-site describing permitted construction days and hours, noise complaint procedures, and a complaint hotline number that shall be answered at all times during construction; (3) designation of an on-site construction complaint and enforcement manager for the project; and (4) notification of neighboring residents and non-residential building managers within 300 feet of the project construction area and the American Industrial Center (AIC) at least 30 days in advance of extreme noise-generating activities (such as pile driving) about the estimated duration of the activity.</li> </ul>	Project sponsors	Prior to the issuance of each building permit for duration of the project.	Project sponsors to submit a plan to track and respond to complaints pertaining to construction noise. A single plan or multiple plans may be produced to address project phasing.	Considered complete upon review and approval of the plan by the Port.	
<b>Mitigation Measure M-NO-2: Noise Control Measures During Pile</b>	Project sponsors and construction	Prior to receiving a	Project sponsors to submit to the Port	Considered complete upon	Port or DBI

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<p><b>Driving.</b></p> <p>The Construction Noise Control Plan (required under Mitigation Measure M-NO-1) shall also outline a set of site-specific noise and vibration attenuation measures for each construction phase when pile driving is proposed to occur. These attenuation measures shall be included wherever impact equipment is proposed to be used on the Illinois Parcels and/or 28-Acre Site. As many of the following control strategies shall be included in the Noise Control Plan, as feasible:</p> <ul style="list-style-type: none"> <li>• Implement “quiet” pile-driving technology such as pre-drilling piles where feasible to reduce construction-related noise and vibration.</li> <li>• Use pile-driving equipment with state-of-the-art noise shielding and muffling devices.</li> <li>• Use pre-drilled or sonic or vibratory drivers, rather than impact drivers, wherever feasible (including slipways) and where vibration-induced liquefaction would not occur.</li> <li>• Schedule pile-driving activity for times of the day that minimize disturbance to residents as well as commercial uses located on-site and nearby.</li> <li>• Erect temporary plywood or similar solid noise barriers along the boundaries of each Proposed Project parcel as necessary to shield affected sensitive receptors.</li> <li>• Other equivalent technologies that emerge over time.</li> <li>• If CRF (including rock drills) were to occur at the same time as pile driving activities in the same area and in proximity to noise-sensitive receptors, pile drivers shall be set back at least 100 feet while rock drills shall be set back at least 50 feet (or vice versa)</li> </ul>	contractor(s).	building permit, incorporate feasible practices identified in M-NO-1 into the construction contract agreement documents. Control practices should be implemented throughout the pile driving duration.	documentation of compliance of implemented control practices that show construction contractor agreement with specified practices. A single Noise Control Plan or multiple Noise Control Plans may be produced to address project phasing.	submittal of documentation incorporating identified practices.	

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from any given sensitive receptor.					
<p><b>Mitigation Measure M-NO-3: Vibration Control Measures During Construction.</b></p> <p>As part of the Construction Noise Control Plan required under Mitigation Measure M-NO-1, appropriate vibration controls (including pre-drilling pile holes and using smaller vibratory equipment) shall be specified to ensure that the vibration limit of 0.5 in/sec PPV can be met at adjacent or nearby existing structures and Proposed Project buildings located on the Illinois Parcels and/or 28-Acre Site, except as noted below:</p> <ul style="list-style-type: none"> <li>Where pile driving, CRF, and other construction activities involving the use of heavy equipment would occur in proximity to any contributing building to the Union Iron Works Historic District, the project sponsors shall undertake a monitoring program to minimize damage to such adjacent historic buildings and to ensure that any such damage is documented and repaired. The monitoring program, which shall apply within 160 feet where pile driving would be used, 50 feet of where CRF would be required, and within 25 feet of other heavy equipment operation, shall include the following components: <ul style="list-style-type: none"> <li>Prior to the start of any ground-disturbing activity, the project sponsors shall engage a historic architect or qualified historic preservation professional to undertake a pre-construction survey of historical resource(s) identified by the Port within 160 feet of planned construction to document and photograph the buildings' existing conditions.</li> <li>Based on the construction and condition of the resource(s), a structural engineer or other qualified entity shall establish a maximum vibration level that shall not be exceeded at each building, based on existing conditions, character-defining features, soils conditions and anticipated construction practices in use at the time (a common standard is 0.2 inch per</li> </ul> </li> </ul>	Project sponsors and construction contractor(s).	Prior to receiving a building permit, incorporate feasible practices identified in M-NO-1 into the construction contract agreement documents. Control practices should be implemented throughout the pile driving duration.	Project sponsors to submit to Port documentation of compliance of implemented control practices that show construction contractor agreement with specified practices. A single Noise Control Plan or multiple Noise Control Plans may be produced to address project phasing.	Considered complete upon submittal of documentation incorporating identified practices.	Port or Planning Department



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<p>second, peak particle velocity).</p> <ul style="list-style-type: none"> <li>To ensure that vibration levels do not exceed the established standard, a qualified acoustical/vibration consultant shall monitor vibration levels at each structure within 160 feet of planned construction and shall prohibit vibratory construction activities that generate vibration levels in excess of the standard. Should vibration levels be observed in excess of the standard, construction shall be halted and alternative construction techniques put in practice. (For example, pre-drilled piles could be substituted for driven piles, if soil conditions allow; smaller, lighter equipment could possibly also be used in some cases.) The consultant shall conduct regular periodic inspections of each building within 160 feet of planned construction during ground-disturbing activity on the project site. Should damage to a building occur as a result of ground-disturbing activity on the site, the building(s) shall be remediated to its pre-construction condition at the conclusion of ground-disturbing activity on the site.</li> <li>In areas with a “very high” or “high” susceptibility for vibration-induced liquefaction or differential settlement risks, the project’s geotechnical engineer shall specify an appropriate vibration limit based on proposed construction activities and proximity to liquefaction susceptibility zones and modify construction practices to ensure that construction-related vibration does not cause liquefaction hazards at these homes.</li> </ul>					
<p><b>Mitigation Measure M-NO-4a: Stationary Equipment Noise Controls.</b></p> <p>Noise attenuation measures shall be incorporated into all stationary equipment (including HVAC equipment and emergency generators) installed on buildings constructed on the Illinois Parcels and 28-Acre Site as well as into the below-grade or enclosed wastewater pump station as necessary to meet noise limits specified in Section 2909 of the Police Code.* Interior</p>	Project sponsors and construction contractor(s).	Prior to the issuance of a building permit for each building located on the Illinois Parcels	Port to review construction plans.	Considered complete after submittal and approval of plans by the Port	Port or Planning Department/DBI

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<p>noise limits shall be met under both existing and future noise conditions, accounting for foreseeable changes in noise conditions in the future (i.e., changes in on-site building configurations). Noise attenuation measures could include provision of sound enclosures/barriers, addition of roof parapets to block noise, increasing setback distances from sensitive receptors, provision of louvered vent openings, location of vent openings away from adjacent commercial uses, and restriction of generator testing to the daytime hours.</p> <p>* Under Section 2909 of the Police Code, stationary sources are not permitted to result in noise levels that exceed the existing ambient (L90) noise level by more than 5 dBA on residential property, 8 dBA on commercial and industrial property, and 10 dBA on public property. Section 2909(d) states that no fixed noise source may cause the noise level measured inside any sleeping or living room in a dwelling unit on residential property to exceed 45 dBA between 10:00 p.m. and 7:00 a.m. or 55 dBA between 7:00 a.m. and 10:00 p.m. with windows open, except where building ventilation is achieved through mechanical systems that allow windows to remain closed.</p>		<p>or the 28-Acre Site, along with the submission of construction documents, the project sponsors shall submit to the Port and the DBI plans for noise attenuation measures on all stationary equipment.</p>			
<p><b>Mitigation Measure M-NO-4b: Design of Future Noise-Generating Uses near Residential Uses.</b></p> <p>Future commercial/office and RALI uses shall be designed to minimize the potential for sleep disturbance at any future adjacent residential uses. Design approaches such as the following could be incorporated into future development plans to minimize the potential for noise conflicts of future uses on the project site:</p> <ul style="list-style-type: none"> <li>• <u>Design of Future Noise-Generating Commercial/Office and RALI Uses.</u> To reduce potential conflicts between sensitive receptors and new noise-generating commercial or RALI uses located adjacent to these receptors, exterior facilities such as loading areas/docks, trash enclosures, and surface parking lots shall be located on the sides of buildings facing away from existing or planned sensitive receptors (residences or passive open space). If</li> </ul>	Project sponsors and construction contractor(s).	Prior to the issuance of a building permit for commercial, RALI, and parking uses, along with the submission of construction documents, the project sponsors shall submit to the and DBI plans to minimize	Port to review construction plans.	Considered complete after submittal and approval of plans by the Port.	Port or Planning Department/DBI

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<p>this is not feasible, these types of facilities shall be enclosed or equipped with appropriate noise shielding.</p> <ul style="list-style-type: none"> <li>Design of Future Above-Ground Parking Structure. If parking structures are constructed on Parcels C1 or C2, the sides of the parking structures facing adjacent or nearby existing or planned residential uses shall be designed to shield residential receptors from noise associated with parking cars.</li> </ul>		noise conflicts with sensitive receivers,			
<p><b>Mitigation Measure M-NO-6: Design of Future Noise-Sensitive Uses</b></p> <p>Prior to issuance of a building permit for vertical construction of specific residential building design on each parcel, a noise study shall be conducted by a qualified acoustician, who shall determine the need to incorporate noise attenuation measures into the building design in order to meet Title 24's interior noise limit for residential uses as well as the City's (Article 29, Section 2909(d)) 45-dBA (Ldn) interior noise limit for residential uses. This evaluation shall account for noise shielding by buildings existing at the time of the proposal, potential increases in ambient noise levels resulting from the removal of buildings that are planned to be demolished, all planned commercial or open space uses in adjacent areas, any known variations in project build-out that have or will occur (building heights, location, and phasing), any changes in activities adjacent to or near the Illinois Parcels or 28-Acre Site (given the Proposed Project's long build-out period), any new shielding benefits provided by surrounding buildings that exist at the time of development, future cumulative traffic noise increases on adjacent roadways, existing and planned stationary sources (i.e., emergency generators, HVAC, etc.), and future noise increases from all known cumulative projects located with direct line-of-sight to the project building.</p> <p>To minimize the potential for sleep disturbance effects from tonal noise or nighttime noise events associated with nearby industrial uses, predicted noise levels at each project building shall account for 24/7 operation of the BAE Systems Ship Repair facility, 24/7 transformer noise at Potrero Substation (if it remains an open air facility), and industrial activities at the AIC, to the</p>	Project sponsors and qualified acoustician.	Prior to the issuance of the building permit for vertical construction of any residential building on each parcel, a noise study shall be prepared by a qualified acoustician.	Port Staff to review the noise study. A single noise study or multiple noise studies may be produced to address project phasing.	Considered complete after submittal and approval of the noise study by the Port.	Port or Planning Department/DBI

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<p>extent such use(s) are in operation at the time the analysis is conducted.</p> <p>Noise reduction strategies such as the following could be incorporated into the project design as necessary to meet Title 24 interior limit and minimize the potential for sleep disturbance from adjacent industrial uses:</p> <ul style="list-style-type: none"> <li>• Orient bedrooms away from major noise sources (i.e., major streets, open space/recreation areas where special events would occur, and existing adjacent industrial uses, including but not limited to the AIC, PG&amp;E Hoedown Yard (if it is still operating at that time), Potrero Substation, and the BAE site) and/or provide additional enhanced noise insulation features (higher STC ratings) or mechanical ventilation to minimize the effects of maximum instantaneous noise levels generated by these uses even though there is no code requirement to reduce Lmax noise levels. Such measures shall be implemented on Parcels D and E1 (both scenarios), Building 2 (Maximum Residential Scenario only), Parcels PKN (both scenarios), PKS (both scenarios), and HDY (Maximum Residential Scenario only);</li> <li>• Utilize enhanced exterior wall and roof-ceiling assemblies (with higher STC ratings), including increased insulation;</li> <li>• Utilize windows with higher STC / Outdoor/Indoor Transmission Class (OITC) ratings;</li> <li>• Employ architectural sound barriers as part of courtyards or building open space to maximize building shielding effects, and locate living spaces/bedrooms toward courtyards wherever possible; and</li> </ul> <p>Locate interior hallways (accessing residential units) adjacent to noisy streets or existing/planned industrial or commercial development.</p>					
<b>Mitigation Measure M-NO-7: Noise Control Plan for Special Event</b>	Developer, Port, parks management	Prior to operation of a	Developer, Port, parks management	Considered complete upon	Port

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<b>Outdoor Amplified Sound.</b> The project sponsors shall develop and implement a Noise Control Plan for operations at the proposed entertainment venues to reduce the potential for noise impacts from public address and/or amplified music. This Noise Control Plan shall contain the following elements: <ul style="list-style-type: none"> <li>The project sponsors shall comply with noise controls and restrictions in applicable entertainment permit requirements for outdoor concerts.</li> <li>Speaker systems shall be directed away from the nearest sensitive receptors to the degree feasible.</li> <li>Outdoor speaker systems shall be operated consistent with the restrictions of Section 2909 of the San Francisco Police Code, and conform to a performance standard of 8 dBA and dBC over existing ambient L90 noise levels at the nearest residential use.</li> </ul>	entity, and/or parks programming entity.	special outdoor amplified sound, the project sponsors, parks management entity, and/or parks programming entity to develop a Noise Control Plan prior to issuance of event permit.	entity, and/or parks programming entity shall submit the Noise Control Plan to the Port.	submission and approval of the NCP by the Port.	
<b>Air Quality Mitigation Measures</b>					
<b>Mitigation Measure M-AQ-1a: Construction Emissions Minimization</b> The following mitigation measure is required during construction of Phases 3, 4, and 5, or after build-out of 1.3 million gross square feet of development, whichever comes first: <p>A. <i>Construction Emissions Minimization Plan.</i> Prior to issuance of a site permit, the project sponsors shall submit a Construction Emissions Minimization Plan (Plan) to the Port or Planning Department. The Plan shall detail project compliance with the following requirements:</p> <ol style="list-style-type: none"> <li>Where access to alternative sources of power is available, portable diesel generators used during construction shall be prohibited. Where portable diesel engines are required because alternative sources of power are not available, the</li> </ol>	Project sponsors and construction contractor(s).	Prior to issuance of a site permit, the project sponsors must submit Construction Emissions Minimization Plan  Prior to the commencement of construction activities	Project sponsors or contractor to submit a Construction Emissions Minimization Plan. Quarterly reports shall be submitted to Port Staff or Planning Department indicating the construction phase and off-road equipment	Considered complete upon Port or Planning Staff review and approval of Construction Emissions Minimization Plan or alternative measures that achieve the same emissions reduction.	Port or Planning Department

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<p>diesel engine shall meet the EPA or CARB Tier 4 off-road emission standards and be fueled with renewable diesel (at least 99 percent renewable diesel or R99), if commercially available, as defined below.</p> <p>2. All off-road equipment greater than 25 horsepower that operates for more than 20 total hours over the entire duration of construction activities shall have engines that meet the EPA or CARB Tier 4 off-road emission standards and be fueled with renewable diesel (at least 99 percent renewable diesel or R99), if commercially available. If engines that comply with Tier 4 off-road emission standards are not commercially available, then the project sponsors shall provide the next cleanest piece of off-road equipment as provided by the step-down schedules in Table M-AQ-1-1.</p>		<p>during Phase 3, 4, and 5, or prior to construction following build-out of 1.3 million gross square feet of development, the project sponsors must certify (1) compliance with the Plan, and (2) all applicable requirements of the Plan have been incorporated into contract specifications.</p> <p>The Plan shall be kept on site and available for review. A sign shall be posted at the perimeter of the construction site indicating the basic</p>	<p>information used during each phase. For off-road equipment using alternative fuels, reporting shall include the actual amount of alternative fuel used.</p> <p>Within six months of the completion of construction activities, the project sponsors shall submit to Port Staff a final report summarizing construction activities. The final report shall indicate the start and end dates and duration of each construction phase. In addition, for off-road equipment using alternative fuels, reporting shall include the actual amount of alternative fuel used.</p>		
<b>Table M-AQ-1-1: Off-Road Equipment Compliance Step-Down Schedule</b>					
<b>Compliance Alternative</b>	<b>Engine Emission Standard</b>	<b>Emissions Control</b>			
1	Tier 3	CARB PM VDECS (85%) <sup>1</sup>			
2	Tier 2	CARB PM VDECS (85%)			
<b>How to use the table:</b> If the requirements of (A)(2) cannot be met, then the project sponsors would need to meet Compliance Alternative 1. Should the project sponsors not be able to supply off-road equipment meeting Compliance Alternative 1, then Compliance Alternative 2 would need to be met.					
<sup>1</sup> CARB, Currently Verified Diesel Emission Control Strategies (VDECS).					

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<p>Available online at <a href="http://www.arb.ca.gov/diesel/verdev/vt/cvt.htm">http://www.arb.ca.gov/diesel/verdev/vt/cvt.htm</a>.  Accessed January 14, 2016.</p> <p>i. With respect to Tier 4 equipment, "commercially available" shall mean the availability taking into consideration factors such as: (i) critical path timing of construction; and (ii) geographic proximity of equipment to the project site.</p> <p>ii. With respect to renewable diesel, "commercially available" shall mean the availability taking into consideration factors such as: (i) critical path timing of construction; (ii) geographic proximity of fuel source to the project site; and (iii) cost of renewable diesel is within 10 percent of Ultra Low Sulfur Diesel #2 market price.</p> <p>iii. The project sponsors shall maintain records concerning its efforts to comply with this requirement. Should the project sponsor determine either that an off-road vehicle that meets Tier 4 emissions standards or that renewable diesel are not commercially available, the project sponsor shall submit documentation to the satisfaction of Port or Planning Staff and, for the former condition, shall identify the next cleanest piece of equipment that would be use, in compliance with Table M-AQ-1-1.</p> <p>3. The project sponsors shall ensure that future developers or their contractors require the idling time for off-road and on-road equipment be limited to no more than 2 minutes, except as provided in exceptions to the applicable State regulations regarding idling for off-road and on-road equipment. Legible and visible signs shall be posted in</p>		<p>requirements of the Plan and where copies of the Plan are available to the public for review.</p>			

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<p>multiple languages (English, Spanish, and Chinese) in designated queuing areas and at the construction site to remind operators of the 2-minute idling limit.</p> <p>4. The project sponsors shall require that each construction contractor mandate that construction operators properly maintain and tune equipment in accordance with manufacturer specifications.</p> <p>5. The Plan shall include best available estimates of the construction timeline by phase with a description of each piece of off-road equipment required for every construction phase and shall be updated pursuant to the reporting requirements in Section B below. Reporting requirements for off-road equipment descriptions and information shall include as much detail as is available, but are not limited to: equipment type, equipment manufacturer, equipment identification number, engine model year, engine certification (Tier rating), horsepower, engine serial number, and expected fuel usage and hours of operation. For Verified Diesel Emission Control Strategies (VDECS) installed, descriptions and information shall include technology type, serial number, make, model, manufacturer, CARB verification number level, and installation date and hour meter reading on installation date. The Plan shall also indicate whether renewable diesel will be used to power the equipment. The Plan shall also include anticipated fuel usage and hours of operation so that emissions can be estimated.</p> <p>6. The project sponsors and their construction contractors shall keep the Plan available for public review on site during working hours. Each construction contractor shall post at the perimeter of the project site a legible and visible sign summarizing the requirements of the Plan. The sign shall also state that the public may ask to inspect the Plan at any time</p>					



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<p>during working hours, and shall explain how to request inspection of the Plan. Signs shall be posted on all sides of the construction site that face a public right-of-way. The project sponsors shall provide copies of the Plan to members of the public as requested.</p> <p>B. <i>Reporting.</i> Quarterly reports shall be submitted to Port or Planning Staff indicating the construction activities undertaken and information about the off-road equipment used, including the information required in Section A(5). In addition, reporting shall include the approximate amount of renewable diesel fuel used.</p> <p>Within 6 months of the completion of all project construction activities, the project sponsors shall submit to Port or Planning Staff a final report summarizing construction activities. The final report shall indicate the start and end dates and duration of each construction phase. The final report shall include detailed information required in Section A(5). In addition, reporting shall include the actual amount of renewable diesel fuel used.</p> <p>C. <i>Certification Statement and On-site Requirements.</i> Prior to the commencement of construction activities, the project sponsors shall certify through submission of city-standardized forms (1) compliance with the Plan, and (2) all applicable requirements of the Plan have been incorporated into contract specifications.</p>					
<p><b>Mitigation Measure M-AQ-1b: Diesel Backup Generator Specifications</b></p> <p>To reduce NOx associated with operation of the Maximum Commercial or Maximum Residential Scenarios, the project sponsors shall implement the following measures.</p> <p>A. All new diesel backup generators shall:</p> <ol style="list-style-type: none"> <li>1. have engines that meet or exceed CARB Tier 4 off-road emission standards which have the lowest NOx emissions of commercially</li> </ol>	Project sponsors	Prior to approval of a generator permit by Port Staff.	Anticipated location and engine specifications of a proposed diesel backup generator shall be submitted to the Port Staff for review and approval prior to	Considered complete upon review and approval by Port Staff.	Port

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<p>available generators; and</p> <p>2. be fueled with renewable diesel, if commercially available, which has been demonstrated to reduce NOx emissions by approximately 10 percent.</p> <p>B. All new diesel backup generators shall have an annual maintenance testing limit of 50 hours, subject to any further restrictions as may be imposed by the BAAQMD in its permitting process.</p> <p>C. For each new diesel backup generator permit submitted to BAAQMD for the project, anticipated location, and engine specifications shall be submitted to the Port Staff for review and approval prior to issuance of a permit for the generator from the San Francisco DBI or the Port. Once operational, all diesel backup generators shall be maintained in good working order for the life of the equipment and any future replacement of the diesel backup generators shall be required to be consistent with these emissions specifications. The operator of the facility at which the generator is located shall maintain records of the testing schedule for each diesel backup generator for the life of that diesel backup generator and provide this information for review to the Port within 3 months of requesting such information.</p>			issuance of a generator permit.		
<p><b>Mitigation Measure M-AQ-1c: Use Low and Super-compliant VOC Architectural Coatings in Maintaining Buildings through Covenants Conditions and Restrictions (CC&amp;Rs) and Ground Lease</b></p> <p>The Project sponsors shall require all developed parcels to include within their CC&amp;R's and/or ground leases requirements for all future interior spaces to be repainted only with "Super-Compliant" Architectural Coatings (<a href="http://www.aqmd.gov/home/regulations/compliance/architectural-coatings/super-compliant-coatings">http://www.aqmd.gov/home/regulations/compliance/architectural-coatings/super-compliant-coatings</a>). "Low-VOC" refers to paints that meet the more stringent regulatory limits in South Coast AQMD Rule 1113; however, many manufacturers have reformulated to levels well below these limits. These are referred to as "Super-Compliant" Architectural Coatings.</p>	Project sponsors and construction contractor(s).	Project sponsors submit to the Port documentation of CC&R's and/or ground lease requirements prior to building occupancy	Project sponsors to include in CC&R's and/or ground lease requirements with buildings tenants prior to building occupancy.	Considered complete upon project sponsor submittal to the Port of documentation of CC&R's and/or ground lease requirements	Port or Planning Department

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<b>Mitigation Measure M-AQ-1d: Promote use of Green Consumer Products</b> The project sponsors shall provide education for residential and commercial tenants concerning green consumer products. Prior to receipt of any certificate of final occupancy and every five years thereafter, the project sponsors shall work with the San Francisco Department of Environment (SF Environment) to develop electronic correspondence to be distributed by email annually to residential and/or commercial tenants of each building on the project site that encourages the purchase of consumer products that generate lower than typical VOC emissions. The correspondence shall encourage environmentally preferable purchasing and shall include contact information and links to SF Approved. The website may also be used as an informational resource by businesses and residents.	Project sponsors.	permit. Prior to occupancy of the building by tenants and every five years thereafter, project sponsors to distribute educational materials to tenants.	Project sponsors to work with SF Environment to develop educational materials.	Considered complete after distribution of educational materials to residential and commercial tenants.	Port or Planning Department
<b>Mitigation Measure M-AQ-1e: Electrification of Loading Docks</b> The project sponsors shall ensure that loading docks for retail, light industrial or warehouse uses that will receive deliveries from refrigerated transport trucks incorporate electrification hook-ups for transportation refrigeration units to avoid emissions generated by idling refrigerated transport trucks.	Project sponsors	Prior to issuance of a building permit for a building containing loading docks for retail, light industrial or warehouse uses.	Project sponsors to provide construction plans to DBI or the Port to ensure compliance.	Considered complete upon approval of construction plans by DBI or the Port.	Port or Planning Department
<b>Mitigation Measure M-AQ-1f: Transportation Demand Management.</b> The project sponsors shall prepare and implement a Transportation Demand Management (TDM) Plan with a goal of reducing estimated daily one-way vehicle trips by 20 percent compared to the total number of daily one-way vehicle trips identified in the project's Transportation Impact Study at project build-out. To ensure that this reduction goal could be reasonably achieved, the TDM Plan will have a monitoring goal of reducing by 20 percent the daily one-way vehicle trips calculated for each building that has received a	Developer to prepare and implement the TDM Plan, which will be implemented by the Transportation Management Association and will	Developer to prepare TDM Plan and submit to Planning Staff prior to approval of the project	Project sponsors to submit the TDM Plan to Planning Staff for review.  Transportation Demand Management	The TDM Plan is considered complete upon approval by the Planning Staff.  Annual monitoring	Planning Department

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<p>Certificate of Occupancy and is at least 75% occupied compared to the daily one-way vehicle trips anticipated for that building based on anticipated development on that parcel, using the trip generation rates contained within the project's Transportation Impact Study. There shall be a Transportation Management Association that would be responsible for the administration, monitoring, and adjustment of the TDM Plan. The project sponsor is responsible for identifying the components of the TDM Plan that could reasonably be expected to achieve the reduction goal for each new building associated with the project, and for making good faith efforts to implement them. The TDM Plan may include, but is not limited to, the types of measures summarized below for explanatory example purposes. Actual TDM measures selected should include those from the TDM Program Standards, which describe the scope and applicability of candidate measures in detail and include:</p> <ul style="list-style-type: none"> <li>• Active Transportation: Provision of streetscape improvements to encourage walking, secure bicycle parking, shower and locker facilities for cyclists, subsidized bike share memberships for project occupants, bicycle repair and maintenance services, and other bicycle-related services;</li> <li>• Car-Share: Provision of car-share parking spaces and subsidized memberships for project occupants;</li> <li>• Delivery: Provision of amenities and services to support delivery of goods to project occupants;</li> <li>• Family-Oriented Measures: Provision of on-site childcare and other amenities to support the use of sustainable transportation modes by families;</li> <li>• High-Occupancy Vehicles: Provision of carpooling/vanpooling incentives and shuttle bus service;</li> <li>• Information and Communications: Provision of multimodal</li> </ul>	be binding on all development parcels.		Association to submit monitoring report annually to Planning Staff and implement TDM Plan Adjustments (if required).	reports would be on-going during project buildout, or until five consecutive reporting periods show that the project has met its reduction goals, at which point reports would be submitted every three years.	

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<p>wayfinding signage, transportation information displays, and tailored transportation marketing services;</p> <ul style="list-style-type: none"> <li>Land Use: Provision of on-site affordable housing and healthy food retail services in underserved areas;</li> <li>Parking: Provision of unbundled parking, short term daily parking provision, parking cash out offers, and reduced off-street parking supply.</li> </ul> <p>The TDM Plan shall include specific descriptions of each measure, including the degree of implementation (e.g., for how long will it be in place), and the population that each measure is intended to serve (e.g. residential tenants, retail visitors, employees of tenants, visitors, etc.). It shall also include a commitment to monitoring of person and vehicle trips traveling to and from the project site to determine the TDM Plan's effectiveness, as outlined below.</p> <p>The TDM Plan shall be submitted to the City to ensure that components of the TDM Plan intended to meet the reduction target are shown on the plans and/or ready to be implemented upon the issuance of each certificate of occupancy.</p> <p><i>TDM Plan Monitoring and Reporting:</i> The Transportation Management Association, through an on-site Transportation Coordinator, shall collect data and make monitoring reports available for review and approval by the Planning Department staff.</p> <ul style="list-style-type: none"> <li><u>Timing:</u> Monitoring data shall be collected and reports shall be submitted to Planning Department staff every year (referred to as "reporting periods"), until five consecutive reporting periods</li> </ul>					

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<p>display the fully-built project has met the reduction goal, at which point monitoring data shall be submitted to Planning Department staff once every three years. The first monitoring report is required 18 months after issuance of the First Certificate of Occupancy for buildings that include off-street parking or the establishment of surface parking lots or garages that bring the project's total number of off-street parking spaces to greater than or equal to 500. Each trip count and survey (see below for description) shall be completed within 30 days following the end of the applicable reporting period. Each monitoring report shall be completed within 90 days following the applicable reporting period. The timing shall be modified such that a new monitoring report shall be required 12 months after adjustments are made to the TDM Plan in order to meet the reduction goal, as may be required in the "TDM Plan Adjustments" heading below. In addition, the timing may be modified by the Planning Department as needed to consolidate this requirement with other monitoring and/or reporting requirements for the project.</p> <ul style="list-style-type: none"> <li>• <u>Components:</u> The monitoring report, including trip counts and surveys, shall include the following components OR comparable alternative methodology and components as approved or provided by Planning Department staff: <ul style="list-style-type: none"> <li>○ Trip Count and Intercept Survey: Trip count and intercept survey of persons and vehicles arriving and leaving the project site for no less than two days of the reporting period between 6:00 a.m. and 8:00 p.m. One day shall be a Tuesday, Wednesday, or Thursday during one week without federally recognized holidays, and another day shall be a Tuesday, Wednesday, or Thursday during another week without federally recognized holidays. The trip count and intercept survey shall be prepared by a qualified transportation or qualified survey consultant and the methodology shall be</li> </ul> </li> </ul>					

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<p>approved by the Planning Department prior to conducting the components of the trip count and intercept survey. It is anticipated that the Planning Department will have a standard trip count and intercept survey methodology developed and available to project sponsors at the time of data collection.</p> <ul style="list-style-type: none"> <li>Travel Demand Information: The above trip count and survey information shall be able to provide travel demand analysis characteristics (work and non-work trip counts, origins and destinations of trips to/from the project site, and modal split information) as outlined in the Planning Department's <i>Transportation Impact Analysis Guidelines for Environmental Review</i>, October 2002, or subsequent updates in effect at the time of the survey.</li> <li>Documentation of Plan Implementation: The TDM Coordinator shall work in conjunction with the Planning Department to develop a survey (online or paper) that can be reasonably completed by the TDM Coordinator and/or TMA staff to document the implementation of TDM program elements and other basic information during the reporting period. This survey shall be included in the monitoring report submitted to Planning Department staff.</li> <li>Degree of Implementation: The monitoring report shall include descriptions of the degree of implementation (e.g., how many tenants or visitors the TDM Plan will benefit, and on which locations within the site measures will be/have been placed, etc.)</li> <li>Assistance and Confidentiality: Planning Department staff will assist the TDM Coordinator on questions regarding the components of the monitoring report and shall ensure that the identity of individual survey responders is protected.</li> </ul> <p><i>TDM Plan Adjustments.</i> The TDM Plan shall be adjusted based on the</p>					

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monitoring results if three consecutive reporting periods demonstrate that measures within the TDM Plan are not achieving the reduction goal. The TDM Plan adjustments shall be made in consultation with Planning Department staff and may require refinements to existing measures (e.g., change to subsidies, increased bicycle parking), inclusion of new measures (e.g., a new technology), or removal of existing measures (e.g., measures shown to be ineffective or induce vehicle trips). If three consecutive reporting periods' monitoring results demonstrate that measures within the TDM Plan are not achieving the reduction goal, the TDM Plan adjustments shall occur within 270 days following the last consecutive reporting period. The TDM Plan adjustments shall occur until three consecutive reporting periods' monitoring results demonstrate that the reduction goal is achieved. If the TDM Plan does not achieve the reduction goal then the City shall impose additional measures to reduce vehicle trips as prescribed under the development agreement, which may include restriction of additional off-street parking spaces beyond those previously established on the site, capital or operational improvements intended to reduce vehicle trips from the project, or other measures that support sustainable trip making, until three consecutive reporting periods' monitoring results demonstrate that the reduction goal is achieved.					
<b>Mitigation Measure M-AQ-1g: Additional Mobile Source Control Measures</b>  The following Mobile Source Control Measures from the BAAQMD's 2010 Clean Air Plan shall be implemented: <ul style="list-style-type: none"> <li>Promote use of clean fuel-efficient vehicles through preferential (designated and proximate to entry) parking and/or installation of charging stations beyond the level required by the City's Green Building code, from 8 to 20 percent.</li> <li>Promote zero-emission vehicles by requesting that any car share program operator include electric vehicles within its car share</li> </ul>	Project sponsors and TMA.	On-going.	Project sponsors and TMA to implement measures	On-going.	Port or Planning Department/DBI



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program to reduce the need to have a vehicle or second vehicle as a part of the TDM program that would be required of all new developments.					
<p><b>Mitigation Measure M-AQ-1h: Offset of Operational Emissions</b></p> <p>Prior to issuance of the final certificate of occupancy for the final building associated with Phase 3, or after build out of 1.3 million square feet of development, whichever comes first, the project sponsors, with the oversight of Port Staff, shall either:</p> <p>(1) <b>Directly fund or implement a specific offset project within San Francisco</b> to achieve reductions of 25 tons per year of ozone precursors and 1 ton of PM10. This offset is intended to offset the estimated annual tonnage of operational ozone precursor and PM10 emissions under the buildout scenario realized at the time of completion of Phase 3. To qualify under this mitigation measure, the specific emissions offset project must result in emission reductions within the SFBAAB that would not otherwise be achieved through compliance with existing regulatory requirements. A preferred offset project would be one implemented locally within the City and County of San Francisco. Prior to implementation of the offset project, the project sponsors must obtain Port Staff's approval of the proposed offset project by providing documentation of the estimated amount of emissions of ROG, NOx, and PM10 to be reduced (tons per year) within the SFBAAB from the emissions reduction project(s). The project sponsors shall notify Port Staff within 6 months of completion of the offset project for verification; or</p> <p>(2) <b>Pay a one-time mitigation offset fee to the BAAQMD's Strategic Incentives Division</b> in an amount no less than \$18,030 per weighted ton of ozone precursors and PM10 per year above the significance threshold, calculated as the difference between total annual emissions at build out under mitigated conditions and the</p>	Project sponsors.	<p><u>Offsets for Phase 3/build-out of 1.3 million square feet:</u></p> <p>Upon completion of construction, and prior to issuance of a Certificate of Occupancy for the final building associated with Phase 3, or after build out of 1.3 million square feet of development, whichever comes first, developer shall demonstrate to the satisfaction of Port Staff that offsets have been funded or implemented,</p>	Port Staff to approve the proposed offset project.	<p>If project sponsor directly funds or implements a specific offset project, considered complete when Port Staff approves the proposed offset project prior to individual Certificates of Occupancy.</p> <p>If project sponsor pays a one-time mitigation offset fee, considered complete when documentation of payment is provided to Port Staff.</p>	Port

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<p>significance threshold in the EIR air quality analysis, which is 25 tons per year of ozone precursors and 1 ton of PM10, plus a 5 percent administrative fee, to fund one or more emissions reduction projects within the SFBAAB. This one-time fee is intended to fund emissions reduction projects to offset the estimated annual tonnage of operational ozone precursor and PM10 emissions under the buildout scenario realized at the time of completion of Phase 3 or after completion of 1.3 million sf of development, whichever comes first. Documentation of payment shall be provided to Port Staff.</p> <p>Acceptance of this fee by the BAAQMD shall serve as an acknowledgment and commitment by the BAAQMD to implement one or more emissions reduction project(s) within 1 year of receipt of the mitigation fee to achieve the emission reduction objectives specified above, and provide documentation to Port Staff and to the project sponsors describing the project(s) funded by the mitigation fee, including the amount of emissions of ROG, NOx, and PM10 reduced (tons per year) within the SFBAAB from the emissions reduction project(s). If there is any remaining unspent portion of the mitigation offset fee following implementation of the emission reduction project(s), the project sponsors shall be entitled to a refund in that amount from the BAAQMD. To qualify under this mitigation measure, the specific emissions retrofit project must result in emission reductions within the SFBAAB that would not otherwise be achieved through compliance with existing regulatory requirements.</p>		<p>or offset fee has been paid, in an amount sufficient to offset emissions above BAAQMD thresholds for build-out to date.</p> <p><u>Offsets for subsequent phases/build-out:</u> Upon completion of construction of each subsequent phase, and prior to issuance of a Certificate of Occupancy for the final building associated with such phase, developer shall demonstrate to the satisfaction of Port Staff that offsets</p>			

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		have been funded or implemented, or offset fee has been paid, in an amount sufficient to offset emissions above BAAQMD thresholds for build-out to date and taking into account offsets previously funded, implemented, and/or purchased.			
<b><i>Wind and Shadow Mitigation Measures</i></b>					
<b>Mitigation Measure M-WS-1: Identification and Mitigation of Interim Hazardous Wind Impacts</b>  When the circumstances or conditions listed in Table M.WS.1 are present at the time a building Schematic Design is submitted, the requirements described below apply:  <b>Table M.WS.1: Circumstances or Conditions during which Mitigation Measure M-WS-1 Applies</b>	Project sponsors, qualified wind consultant.	As outlined in Table M.WS.1: Circumstances or Conditions during which Mitigation Measure M-WS-1 Applies, a wind impact analysis shall be	Qualified wind consultant to prepare a scope of work to be approved by Port Staff and following approval of a scope of work submit a wind impact analysis to Port Staff for approval	Considered complete upon approval or issuance of building permit.	Port

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Subject Parcel Proposed for Construction	Circumstance or Condition	Related Upwind Parcels		prepared for the listed circumstances prior to issuance of a building permit for any proposed building when the circumstances or conditions listed in Table M.WS.1 are present at the time a building Schematic Design is submitted.	of feasible design changes to minimize interim hazardous wind impacts.		
Parcel A	Construction of any new buildings on Parcel A.	NA					
Parcel B	Construction of any new buildings on Parcel B.	NA					
Parcel E2	Construction of any new buildings on Parcel E2 over 80 feet in height, prior to any construction of new buildings on approximately 80% of the combined total parcel area of Parcels H1 and G that would be completed by the estimated time of occupancy of the subject building, as estimated on or about the date of the building Schematic Design submittal.	Parcels H1 and G					
Parcel E3	Construction of any new buildings on Parcel E3 over 80 feet in height, prior to any construction of new buildings on approximately 80% of the combined total parcel area of Parcels E2 and G that would be completed by the estimated time of occupancy of the subject building, as estimated on or about the date of the building	Parcels E2 and G					

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Schematic Design submittal.							
Parcel F	Construction of any new buildings on Parcel F.	NA					
Parcel G	Construction of any new buildings on Parcel G.	NA					
Parcel H1	Construction of any new buildings on Parcel H1 over 80 feet in height, prior to any construction of new buildings on approximately 80% of the combined total parcel area of Parcels E2 and G that would be completed by the estimated time of occupancy of the subject building, as estimated on or about the date of the building Schematic Design submittal.	Parcels E2 and G					
Parcel H2	Construction of any new buildings on Parcel H2 over 80 feet in height, prior to any construction of new buildings on approximately 80% of the combined total parcel area of Parcels H1, E2, and E3 that would be completed by the estimated time of occupancy of the subject building, as estimated on or about the date of the building Schematic Design submittal.	Parcels H1, E2, and E3					

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<p><i>Source: SWCA.</i></p> <p><b>Requirements</b></p> <p>A wind impact analysis shall be required prior to building permit issuance for any proposed new building that is located within the project site and meets the conditions described above. All feasible means (e.g., changes in design, relocating or reorienting certain building(s), sculpting to include podiums and roof terraces, adding architectural canopies or screens, or street furniture) to eliminate hazardous winds, if predicted, shall be implemented. After such design changes and features have been considered, the additional effectiveness of landscaping may also be considered.</p> <p>1. <u>Screening-level analysis.</u> A qualified wind consultant approved by Port Staff shall review the proposed building design and conduct a “desktop review” in order to provide a qualitative result determining whether there could be a wind hazard. The screening-level analysis shall have the following steps: For each new building proposed that meets the criteria above, a qualified wind consultant shall review and compare the exposure, massing, and orientation of the proposed building(s) on the subject parcel to the building(s) on the same parcel in the representative massing models of the Proposed Project tested in the wind tunnel as part of this EIR and in any subsequent wind analysis testing required by this mitigation measure. The wind consultant shall identify and compare the potential impacts of the proposed building(s) to those identified in this EIR, subsequent wind testing that may have occurred under this mitigation measure, and to the City’s wind hazard criterion. The wind consultant’s analysis and evaluation shall consider the proposed building(s) in the context of the “Current Project Baseline,” which, at any given time during construction of the Proposed Project, shall be defined as any existing buildings at the site, the as-built designs of all previously-completed structures and the then-current designs of</p>					

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<p>approved but yet unbuilt structures that would be completed by the time of occupancy of the subject building.</p> <p>(a) If the qualified wind consultant concludes that the building design(s) could not create a new wind hazard and could not contribute to a wind hazard identified by prior wind tunnel testing for the EIR and in subsequent wind analysis required by this mitigation measure, no further review would be required. If there could be a new wind hazard, then a quantitative assessment shall be conducted using wind tunnel testing or an equivalent quantitative analysis that produces comparable results to the analysis methodology used in this EIR.</p> <p>(b) If the qualified wind consultant concludes that the building design(s) could create a new wind hazard or could contribute to a wind hazard identified by prior wind tunnel testing conducted for this EIR and in subsequent wind analysis required by this mitigation measure, but in the consultant's professional judgment the building(s) can be modified to reduce such impact to a less-than-significant level, the consultant shall notify Port Staff and the building applicant. The consultant's professional judgment may be informed by the use of "desktop" analytical tools, such as computer tools relying on results of prior wind tunnel testing for the Proposed Project and other projects (i.e., "desktop" analysis does not include new wind tunnel testing). The analysis shall include consideration of wind location, duration, and speed of wind. The building applicant may then propose changes or supplements to the design of the proposed building(s) to achieve this result. These changes or supplements may include, but are not limited to, changes in design, building orientation, sculpting to include podiums and roof terraces, and/or the addition of architectural canopies or screens, or</p>					

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<p>street furniture. The effectiveness of landscaping may also be considered. The wind consultant shall then reevaluate the building design(s) with specified changes or supplements. If the wind consultant demonstrates to the satisfaction of Port Staff that the modified design and landscaping for the building(s) could not create a new wind hazard or contribute to a wind hazard identified in prior wind tunnel testing conducted for this EIR and in subsequent wind analysis required by this mitigation measure, no further review would be required.</p> <p>(c) If the consultant is unable to demonstrate to the satisfaction of Port Staff that no increase in wind hazards would occur, wind tunnel testing or an equivalent method of quantitative evaluation producing results that can be compared to those used in the EIR and in any subsequent wind analysis testing required by this mitigation measure is required. The building(s) shall be wind tunnel tested in the context of a model that represents the Current Project Baseline, as described in Item 1, above. The testing shall include all the test points in the vicinity of a proposed building or group of buildings that were tested in this EIR, as well as all additional points deemed appropriate by the consultant to determine the wind performance for the building(s). Testing shall occur in places identified as important, e.g., building entrances, sidewalks, etc., and there may need to be additional test point locations considered. At the direction and approval of the Port, the "vicinity" shall be determined by the wind consultant, as appropriate for the circumstances, e.g., a starting concept for "vicinity" could be approximately 350 feet around the perimeter of the subject parcel(s), subject to the wind consultant's reducing or increasing this radial distance. The wind tunnel testing shall test the proposed building design(s), as well as the Current Project Baseline, in</p>					



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<p>order to clearly identify those differences that would be due to the proposed new building(s). In the event the wind tunnel testing determines that design of the building(s) would increase the hours of wind hazard or extent of area subject to hazardous winds beyond those identified in prior wind testing conducted for this EIR and in subsequent wind tunnel analysis required by this mitigation measure, the wind consultant shall notify Port Staff and the building applicant. The building applicant may then propose changes or supplements to the design of the proposed building(s) to eliminate wind hazards. These changes or supplements may include, but are not limited to, changes in design, building orientation, sculpting building(s) to include podiums and roof terraces, adding architectural canopies or screens, or street furniture. All feasible means (changes in design, relocating or reorienting certain building(s), sculpting to include podiums and roof terraces, the addition of architectural canopies or screens, or street furniture) to eliminate wind hazards, if predicted, shall be implemented to the extent necessary to mitigate the impact. After such design changes and features have been considered, the additional effectiveness of landscaping at the size it is proposed to be installed may also be considered. The wind consultant shall then reevaluate the building design(s) with specified changes or supplements. If the wind consultant demonstrates to the satisfaction of Port Staff that the modified design would not create a new wind hazard or contribute to a wind hazard identified in prior wind tunnel testing conducted for this EIR and in subsequent wind analysis required by this mitigation measure, no further review would be required.</p> <p>If the proposed building(s) would result in a wind hazard exceedance, and the only way to eliminate the hazard is to redesign a proposed building, then the building shall be redesigned.</p>					

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<p><b>Mitigation Measure M-WS-2: Wind Reduction for Rooftop Winds</b></p> <p>If the rooftop of building(s) is proposed as public open space and/or a passive or active public recreational area prior to issuance of a building permit for the subject building(s), a qualified wind consultant shall prepare a wind impact and mitigation analysis in the context of the Current Project Baseline regarding the proposed architectural design. All feasible means (such as changing the proposed building mass or design; raising the height of the parapets to at least 8 feet, using a porous material where such material would be effective in reducing wind speeds; using localized wind screens, canopies, trellises, and/or landscaping around seating areas) to eliminate wind hazards shall be implemented as necessary. A significant wind impact would be an increase in the number of hours that the wind hazard criterion is exceeded or an increase in the area subjected to winds exceeding the hazard criterion as compared to existing conditions at the height of the proposed rooftop. The wind consultant shall demonstrate to the satisfaction of Port Staff that the building design would not create a new wind hazard or contribute to a wind hazard identified in prior wind testing conducted for this EIR.</p>	Project Sponsors and qualified wind consultant.	Prior to issuance of a building permit for a building with a rooftop proposed as public open space and/or passive/active recreational area, the qualified wind consultant shall demonstrate that no new wind hazards or a contribution to a wind hazard identified in the EIR would occur in a wind hazard and mitigation analysis.	Port Staff to review wind hazard and mitigation analysis.	Considered complete upon approval or issuance of building permit	Port
<b><i>Biological Resources Mitigation Measures</i></b>					
<p><b>Mitigation Measure M-BI-1a: Worker Environmental Awareness Program Training</b></p> <p>Project-specific Worker Environmental Awareness Program (WEAP) training shall be developed and implemented by a qualified biologist* and attended by all project personnel performing demolition or ground-disturbing work prior to beginning demolition or ground-disturbing work on site for</p>	Project sponsors and qualified project biologist.	Prior to demolition or ground-disturbing activities.	Port staff to review and approve WEAP training. Project sponsors and qualified biological consultant to document WEAP	Considered complete after Port staff reviews and approves WEAP training, and confirm	Port or Planning Department

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<p>each construction phase. The WEAP training shall include, but not be limited to, education about the following:</p> <ul style="list-style-type: none"> <li>a. Applicable State and Federal laws, environmental regulations, project permit conditions, and penalties for non-compliance.</li> <li>b. Special-status plant and animal species with the potential to be encountered on or in the vicinity of the project site during construction.</li> <li>c. Avoidance measures and a protocol for encountering special-status species including a communication chain.</li> <li>d. Preconstruction surveys and biological monitoring requirements associated with each phase of work and at specific locations within the project site (e.g., shoreline work) as biological resources and protection measures will vary depending on where work is occurring within the site, time of year, and construction activity.</li> <li>e. Known sensitive resource areas in the project vicinity that are to be avoided and/or protected as well as approved project work areas, access roads, and staging areas.</li> </ul> <p>Best management practices (BMPs) (e.g., straw wattles or spill kits) and their location around the project site for erosion control and species exclusion, in addition to general housekeeping requirements.</p> <p>* Typical experience requirements for a “qualified biologist” include a minimum of four years of academic training and professional experience in biological sciences and related resource management activities, and a minimum of two years of experience conducting surveys for each species that may be present within the project area.</p>			training and provide documentation during annual mitigation report to the Port.	compliance in annual mitigation report.	
<p><b>Mitigation Measure M-BI-1b: Nesting Bird Protection Measures</b></p> <p>The project site’s proximity to San Francisco Bay and its current lack of</p>	Project sponsors, qualified biological consultant.	Prior to issuance of demolition or building	If construction will occur during nesting season, qualified biological consultant to	Considered complete upon issuance of demolition or	Port or Planning Department

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<p>activity result in a more attractive environment for birds to nest than other San Francisco locations (e.g., the Financial District) that have higher levels of site activity and human presence. Nesting birds and their nests shall be protected during construction by implementation of the following measures for each construction phase:</p> <ul style="list-style-type: none"> <li>a. To the extent feasible, conduct initial activities including, but not limited to, vegetation removal, tree trimming or removal, ground disturbance, building demolition, site grading, and other construction activities which may compromise breeding birds or the success of their nests (e.g., CRF, rock drilling, rock crushing, or pile driving), outside of the nesting season (January 15–August 15).</li> <li>b. If construction during the bird nesting season cannot be fully avoided, a qualified wildlife biologist* shall conduct pre-construction nesting surveys within 14 days prior to the start of construction or demolition at areas that have not been previously disturbed by project activities or after any construction breaks of 14 days or more. Surveys shall be performed for suitable habitat within 250 feet of the project site in order to locate any active passerine (perching bird) nests and within 500 feet of the project site to locate any active raptor (birds of prey) nests, waterbird nesting pairs, or colonies.</li> <li>c. If active nests are located during the preconstruction bird nesting surveys, a qualified biologist shall evaluate if the schedule of construction activities could affect the active nests and if so, the following measures would apply: <ul style="list-style-type: none"> <li>i. If construction is not likely to affect the active nest, construction may proceed without restriction; however, a qualified biologist shall regularly monitor the nest at a frequency determined appropriate for the surrounding construction activity to confirm there is no adverse effect. Spot-check monitoring frequency</li> </ul> </li> </ul>		permits for construction during the nesting season (August 16 – January 14)	conduct bat surveys and present results to Port Staff	building permits for construction	

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<p>would be determined on a nest-by-nest basis considering the particular construction activity, duration, proximity to the nest, and physical barriers which may screen activity from the nest. The qualified biologist may revise his/her determination at any time during the nesting season in coordination with the Port of San Francisco or Planning Department.</p> <p>ii. If it is determined that construction may affect the active nest, the qualified biologist shall establish a no-disturbance buffer around the nest(s) and all project work shall halt within the buffer until a qualified biologist determines the nest is no longer in use. Typically, these buffer distances are 250 feet for passerines and 500 feet for raptors; however, the buffers may be adjusted if an obstruction, such as a building, is within line-of-sight between the nest and construction.</p> <p>iii. Modifying nest buffer distances, allowing certain construction activities within the buffer, and/or modifying construction methods in proximity to active nests shall be done at the discretion of the qualified biologist and in coordination with the Port of San Francisco or Planning Department, who would notify CDFW. Necessary actions to remove or relocate an active nest(s) shall be coordinated with the Port of San Francisco or Planning Department and approved by CDFW.</p> <p>iv. Any work that must occur within established no-disturbance buffers around active nests shall be monitored by a qualified biologist. If adverse effects in response to project work within the buffer are</p>					

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<p>observed and could compromise the nest, work within the no-disturbance buffer(s) shall halt until the nest occupants have fledged.</p> <p>v. Any birds that begin nesting within the project area and survey buffers amid construction activities are assumed to be habituated to construction-related or similar noise and disturbance levels, so exclusion zones around nests may be reduced or eliminated in these cases as determined by the qualified biologist in coordination with the Port of San Francisco or Planning Department, who would notify CDFW. Work may proceed around these active nests as long as the nests and their occupants are not directly impacted.</p> <p>* Typical experience requirements for a “qualified biologist” include a minimum of four years of academic training and professional experience in biological sciences and related resource management activities, and a minimum of two years of experience conducting surveys for each species that may be present within the project area.</p>					
<p><b>Mitigation Measure M-BI-2: Avoidance and Minimization Measures for Bats</b></p> <p>A qualified biologist (as defined by CDFW*) who is experienced with bat surveying techniques (including auditory sampling methods), behavior, roosting habitat, and identification of local bat species shall be consulted prior to demolition or building relocation activities to conduct a pre-construction habitat assessment of the project site (focusing on buildings to be demolished or relocated) to characterize potential bat habitat and identify potentially active roost sites. No further action is required should the pre-construction habitat assessment not identify bat habitat or signs of potentially active bat roosts within the project site (e.g., guano, urine staining, dead bats, etc.).</p>	Project sponsors, qualified biological consultant, and CDFW.	Prior to issuance of demolition or building permits when trees or shrubs would be removed or buildings demolished as part of an individual project.	Qualified biological consultant to conduct bat surveys and present results to Port Staff.	Considered complete upon issuance of demolition or building permits.	Port or Planning Department

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<p>The following measures shall be implemented should potential roosting habitat or potentially active bat roosts be identified during the habitat assessment in buildings to be demolished or relocated under the Proposed Project or in trees adjacent to construction activities that could be trimmed or removed under the Proposed Project:</p> <ul style="list-style-type: none"> <li>a) In areas identified as potential roosting habitat during the habitat assessment, initial building demolition, relocation, and any tree work (trimming or removal) shall occur when bats are active, approximately between the periods of March 1 to April 15 and August 15 to October 15, to the extent feasible. These dates avoid the bat maternity roosting season and period of winter torpor. [Torpor refers to a state of decreased physiological activity with reduced body temperature and metabolic rate.]</li> <li>b) Depending on temporal guidance as defined below, the qualified biologist shall conduct pre-construction surveys of potential bat roost sites identified during the initial habitat assessment no more than 14 days prior to building demolition or relocation, or any tree trimming or removal.</li> <li>c) If active bat roosts or evidence of roosting is identified during pre-construction surveys, the qualified biologist shall determine, if possible, the type of roost and species. A no-disturbance buffer shall be established around roost sites until the qualified biologist determines they are no longer active. The size of the no-disturbance buffer would be determined by the qualified biologist and would depend on the species present, roost type, existing screening around the roost site (such as dense vegetation or a building), as well as the type of construction activity that would occur around the roost site.</li> <li>d) If special-status bat species or maternity or hibernation roosts are detected during these surveys, appropriate species- and roost-specific avoidance and protection measures shall be</li> </ul>					

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<p>developed by the qualified biologist in coordination with CDFW. Such measures may include postponing the removal of buildings or structures, establishing exclusionary work buffers while the roost is active (e.g., 100-foot no-disturbance buffer), or other compensatory mitigation.</p> <p>e) The qualified biologist shall be present during building demolition, relocation, or tree work if potential bat roosting habitat or active bat roosts are present. Buildings and trees with active roosts shall be disturbed only under clear weather conditions when precipitation is not forecast for three days and when daytime temperatures are at least 50 degrees Fahrenheit.</p> <p>f) The demolition or relocation of buildings containing or suspected to contain bat roosting habitat or active bat roosts shall be done under the supervision of the qualified biologist. When appropriate, buildings shall be partially dismantled to significantly change the roost conditions, causing bats to abandon and not return to the roost, likely in the evening and after bats have emerged from the roost to forage. Under no circumstances shall active maternity roosts be disturbed until the roost disbands at the completion of the maternity roosting season or otherwise becomes inactive, as determined by the qualified biologist.</p> <p>g) Trimming or removal of existing trees with potential bat roosting habitat or active (non-maternity or hibernation) bat roost sites shall follow a two-step removal process (which shall occur during the time of year when bats are active, according to a) above, and depending on the type of roost and species present, according to c) above).</p> <p>i. On the first day and under supervision of the qualified biologist, tree branches and limbs not containing cavities or fissures in which bats could roost shall be cut using chainsaws.</p>					



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<p>ii. On the following day and under the supervision of the qualified biologist, the remainder of the tree may be trimmed or removed, either using chainsaws or other equipment (e.g., excavator or backhoe).</p> <p>All felled trees shall remain on the ground for at least 24 hours prior to chipping, off-site removal, or other processing to allow any bats to escape, or be inspected once felled by the qualified biologist to ensure no bats remain within the tree and/or branches.</p> <p>iv. * CDFW defines credentials of a "qualified biologist" within permits or authorizations issued for a project. Typical qualifications include a minimum of five years of academic training and professional experience in biological sciences and related resource management activities, and a minimum of two years of experience conducting surveys for each species that may be present within the project area.</p>					
<p><b>Mitigation Measure M-BI-3: Pile Driving Noise Reduction for Protection of Fish and Marine Mammals</b></p> <p>Prior to the start of reconstruction of the bulkhead in Reach II, the project sponsors shall prepare a detailed Construction Plan that outlines the details of the piling installation approach. This Plan shall be reviewed and approved by Port Staff. The information provided in this plan shall include, but not be limited to, the following:</p> <ul style="list-style-type: none"> <li>• The type of piling to be used (whether sheet pile or H-pile);</li> <li>• The piling size to be used;</li> <li>• The method of pile installation to be used;</li> <li>• Noise levels for the type of piling to be used and the method of pile driving;</li> <li>• Recalculation of potential underwater noise levels that could be generated during pile driving using methodologies outlined in</li> </ul>	Project sponsors.	Prior to construction of the bulkhead in Reach II, project sponsors to prepare a Construction Plan.	Project sponsors to prepare a Construction Plan and submit it to the Port for review and approval. If determined necessary, sound attenuation and monitoring plan would then be developed. Results of the vibration monitoring would be provided to NOAA if required. An alternative to the sound	Considered complete upon review and approval of the Construction Plan. If determined necessary, approval of the sound attenuation and monitoring plan would be required by Port Staff, and monitoring results would be provided to	Port

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<p>CalTrans 2009 [Caltrans, Technical Guidance for Assessment and Mitigation]; and</p> <ul style="list-style-type: none"> <li>When pile driving is to occur.</li> </ul> <p>If the results of the recalculations provided in the detailed Construction Plan for pile driving discussed above indicate that underwater noise levels are less than 183 dB (SEL) for fish at a distance of 33 feet (less than or equal to 10 meters) and 160 dB (RMS) sound pressure level or 120 dB (RMS) re 1 <math>\mu</math>Pa impulse noise level for marine mammals for a distance 1,640 feet (500 meters), then no further measures are required to mitigate underwater noise. If recalculated noise levels are greater than those identified above, then the project sponsors shall develop a sound attenuation reduction and monitoring plan. This plan shall be reviewed and approved by Port Staff. This plan shall provide detail on the sound attenuation system, detail methods used to monitor and verify sound levels during pile-driving activities, and all BMPs to be taken to reduce impact hammer pile-driving sound in the marine environment to an intensity level of less than 183 and 160/120 dB (as identified above) at distances of 33 feet (less than or equal to 10 meters) for fish and 1,640 feet (500 meters) for marine mammals. The sound-monitoring results shall be made available to NOAA Fisheries. If, in the case of marine mammals, recalculated noise levels are greater than 160 dB (peak) at less than or equal to 1,640 feet (500 meters), then the project sponsors shall consult with NOAA to determine the need to obtain an Incidental Harassment Authorization (IHA) under the MMPA. If an IHA is required by NOAA, an application for an IHA shall be prepared by the project sponsors.</p> <p>The plan shall incorporate as appropriate, but not be limited to, the following BMPs:</p> <ul style="list-style-type: none"> <li>Any impact-hammer-installed soldier wall H-pilings or sheet piling shall be conducted in strict accordance with the Long-Term Management Strategy (LTMS) work windows for Pacific herring,* during which the presence of Pacific herring in the project site is</li> </ul>			attenuation and monitoring plan is to consult with NOAA and provide evidence to the satisfaction of Port Staff.	NOAA.	

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<p>expected to be minimal unless, where applicable, NOAA Fisheries in their Section 7 consultation with the Corps determines that the potential effect to special-status fish species is less than significant.</p> <ul style="list-style-type: none"> <li>• If pile installation using impact hammers must occur at times other than the approved LTMS work window for Pacific herring or result in underwater sound levels greater than those identified above, the project sponsors shall consult with both NOAA Fisheries and CDFW on the need to obtain incidental take authorizations to address potential impacts to longfin smelt and green sturgeon associated with reconstruction of the steel sheet pile bulkhead in Reach II, and to implement all requested actions to avoid impacts.</li> <li>• A 1,640-foot (500-meter) safety zone shall be established and maintained around the sound source to the extent such a safety zone is located within in-water areas, for the protection of marine mammals in the event that sound levels are unknown or cannot be adequately predicted.</li> <li>• In-water work activities associated with reconstruction of the steel sheet pile bulkhead in Reach II shall be halted when a marine mammal enters the 1,640-foot (500-meter) safety zone and shall cease until the mammal has been gone from the area for a minimum of 15 minutes.</li> <li>• A “soft start” technique shall be used in all pile driving, giving marine mammals an opportunity to vacate the area.</li> <li>• A NOAA Fisheries-approved biological monitor shall conduct daily surveys before and during impact hammer pile driving to inspect the safety zone and adjacent San Francisco Bay waters for marine mammals. The monitor shall be present as specified by NOAA Fisheries during the impact pile-driving phases of construction.</li> </ul>					

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<ul style="list-style-type: none"> <li>Other BMPs shall be implemented as necessary, such as using bubble curtains or an air barrier, to reduce underwater noise levels to acceptable levels.</li> </ul> <p>Alternatively, the project sponsors may consult with NOAA directly and submit evidence to their satisfaction of Port Staff of NOAA consultation. In such case, the project sponsors shall comply with NOAA recommendations and/or requirements.</p> <p>* U.S. Army Corps of Engineers, Programmatic Essential Fish Habitat (EFH) Assessment for the Long-Term Management Strategy for the Placement of Dredged Material in the San Francisco Bay Region. July 2009.</p>					
<p><b>Mitigation Measure M-BI-4: Compensation for Fill of Jurisdictional Waters</b></p> <p>To offset temporary and/or permanent impacts to jurisdictional waters of San Francisco Bay adjacent to the 28-Acre Site, construction associated with repair or replacement of the Reach II bulkhead shall be conducted as required by regulatory permits (i.e., those issued by the Corps, RWQCB, and BCDC) and in coordination with NMFS as appropriate. If required by regulatory permits, compensatory mitigation shall be provided as necessary, at a minimum ratio of 1:1 for fill beyond that required for normal repair and maintenance of existing structures. Compensation may include on-site or off-site shoreline improvements or intertidal/subtidal habitat enhancements along San Francisco's eastern waterfront through removal of chemically treated wood material (e.g., pilings, decking, etc.) by pulling, cutting, or breaking off piles at least 1 foot below mudline or removal of other unengineered debris (e.g., concrete-filled drums or large pieces of concrete).</p> <p>Improvements would be implemented in accordance with NMFS as appropriate. On-site or off-site restoration/enhancement plans, if required, must be prepared by a qualified biologist prior to construction and approved by the permitting agencies prior to beginning construction, repair, or</p>	<p>Project sponsors.</p> <p>In accordance with regulatory permits and coordination with NMFS, compensatory mitigation, if required; shall be provided at a minimum ratio of 1:1.</p>	<p>Prior to any construction at the Reach II bulkhead or in accordance with regulatory permits.</p>	<p>Project sponsors to comply with regulatory permits</p>	<p>Considered complete after issuance of regulatory permits for the fill of jurisdictional waters.</p>	<p>Port</p>

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replacement of the Reach II bulkhead. Implementation of restoration/enhancement activities by the permittee shall occur prior to project impacts, whenever possible.					
<b><i>Geology and Soils Mitigation Measures</i></b>					
<b>Mitigation Measure M-GE-3a: Reduction of Rock Fall Hazards</b>  The project sponsors shall prepare a site-specific geotechnical report(s), subject to review and approval by the Port, that evaluates the design and construction methods proposed for Parcels PKS, C-1, and C-2, the Irish Hill playground, and 21 <sup>st</sup> Street. The investigations shall determine the potential for rock fall hazards. If the potential for rock fall hazards is identified, the site-specific geotechnical investigations shall identify measures to minimize such hazards to be implemented by the project sponsors. Possible measures to reduce the impacts of potential rock fall hazards include, but are not limited to, the following: <ul style="list-style-type: none"> <li>Limited regrading to adjust slopes to stable gradient;</li> <li>Rock fall containment measures such as installation of drape nets, rock fall catchment fences, or diversion dams; and</li> <li>Site design measures such as implementing setbacks to ensure that buildings and public uses are outside areas that could be subject to damage as a result of rock fall.</li> </ul>	Project sponsors.	Prior to the start of construction activities at Parcels PKS, C-1, C-2, the Irish Hill playground, and 21 <sup>st</sup> Street.	Project sponsors to submit geotechnical report(s) to the Port for review and approval.	Considered complete upon approval of geotechnical report(s) and any associated measures to minimize rock fall hazards.	Port
<b>Mitigation Measure M-GE-3b: Signage and Restricted Access to Pier 70</b>  Prior to issuance of the first certificate of occupancy under the Proposed Project, the project sponsors shall install a gate or an equivalent measure to prevent access to the existing dilapidated pier at the project site. A sign shall be posted at the potential access point informing the public of potential risks associated with use of the structure and prohibiting public access.	Project sponsors to install signage and gate or equivalent measure to prevent access to the existing dilapidated pier.	Prior to issuance of the first Certificate of Occupancy.	Project sponsors to document installation of signage and gate or equivalent measure	Considered complete upon installation of the signage and gate or equivalent measure. The measure will be documented in the annual	Port

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MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
				mitigation and monitoring report.	
<p><b>Mitigation Measure M-GE-6: Paleontological Resources Monitoring and Mitigation Program</b></p> <p>Prior to issuance of a building permit for construction activities that would disturb sedimentary rocks of the Franciscan Complex (based on the site-specific geotechnical investigation or other available information), the project sponsors shall retain the services of a qualified paleontological consultant having expertise in California paleontology to design and implement a Paleontological Resources Monitoring and Mitigation Program (PRMMP). The PRMMP shall specify the timing and specific locations where construction monitoring would be required; emergency discovery procedures; sampling and data recovery procedures; procedures for the preparation, identification, analysis, and curation of fossil specimens and data recovered; preconstruction coordination procedures; and procedures for reporting the results of the monitoring program. The PRMMP shall be consistent with the Society for Vertebrate Paleontology (SVP) Standard Guidelines for the mitigation of construction-related adverse impacts to paleontological resources and the requirements of the designated repository for any fossils collected.</p> <p>During construction, earth-moving activities that have the potential to disturb previously undisturbed native sediment or sedimentary rocks shall be monitored by a qualified paleontological consultant having expertise in California paleontology. Monitoring need not be conducted for construction activities in areas where the ground has been previously disturbed or when construction activities would encounter artificial fill, Young Bay Mud, marsh deposits, or non-sedimentary rocks of the Franciscan Complex.</p> <p>If a paleontological resource is discovered, construction activities in an appropriate buffer around the discovery site shall be suspended for a maximum of 4 weeks. At the direction of the Environmental Review Officer</p>	Project sponsors and qualified paleontological consultant.	<p>Prior to issuance of a building permit where construction activities would disturb sedimentary rocks of the Franciscan complex.</p> <p>If earth-moving activities have the potential to disturb previously undisturbed native sediment, a qualified paleontological consultant would monitor the activities.</p>	<p>Qualified paleontological consultant to prepare a PRMMP for review and approval by the ERO. A single PRMMP or multiple PRMMPs may be produced to address project phasing.</p> <p>In compliance with the requirements of the PRMMP, a qualified paleontological consultant would monitor construction and provide a monitoring report for inclusion in the annual mitigation and monitoring report.</p>	<p>Considered complete upon documentation to the satisfaction of that building permit construction activities would not disturb sedimentary rocks of the Franciscan Complex, or review and approval of the PRMMP, if required, by the Planning Department. Monitoring activities and compliance would be documented in the annual mitigation and monitoring report.</p>	Port and Planning Department

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<p>(ERO), the suspension of construction can be extended beyond 4 weeks if needed to implement appropriate measures in accordance with the PRMMP, but only if such a suspension is the only feasible means to prevent an adverse impact on the paleontological resource.</p> <p>The paleontological consultant's work shall be conducted at the direction of the City's ERO. Plans and reports prepared by the consultant shall be submitted first and directly to the ERO for review and comment, and shall be considered draft reports subject to revision until final approval by the ERO.</p>					
<b>Hydrology and Water Resources Mitigation Measures</b>					
<p><b>Mitigation Measure M-HY-2a: Design and Construction of Proposed Pump Station for Options 1 and 3</b></p> <p>The project sponsors shall design the new pump station proposed as part of the Proposed Project to achieve the following performance criteria.</p> <ul style="list-style-type: none"> <li>The dry-weather capacity of the new pump station and associated force main shall be sufficient to convey dry-weather wastewater flows within the 20<sup>th</sup> Street sub-basin, including flows from the existing baseline, the Proposed Project at full build-out, and cumulative project contributions; and</li> <li>The wet-weather capacity of the new pump station shall be sufficient to ensure that potential wet-weather combined sewer discharges from the 20<sup>th</sup> Street sub-basin and associated downstream basins do not exceed the long-term average of ten discharges per year specified in the SFPUC Bayside NPDES permit or applicable corresponding permit condition at time of final design. The capacity shall be based on the existing baseline, the Proposed Project at full build-out, and cumulative project contributions.</li> </ul> <p>The project sponsors shall coordinate with the SFPUC regarding the design and construction of the pump station. The final design shall be subject to</p>	Project sponsors.	Prior to construction of the proposed pump station for Options 1 and 3.	Project sponsors to coordinate with the SFPUC and Port regarding the proposed pump station design and performance criteria.	Considered complete upon approval of the final design by the SFPUC.	SFPUC

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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approval by the SFPUC.					
<p><b>Mitigation Measure M-HY-2b: Design and Construction of Proposed Pump Station for Option 2</b></p> <p>The project sponsors shall design the new pump station proposed as part of the Proposed Project to achieve the following performance criteria.</p> <ul style="list-style-type: none"> <li>The dry-weather capacity of the new pump station and associated force main shall be sufficient to convey dry-weather wastewater flows within the 20<sup>th</sup> Street sub-basin, including flows from the existing baseline, the Proposed Project at full build-out, and cumulative project contributions;</li> <li>During wet weather, wastewater flows from the project site shall bypass the wet-weather facilities and be conveyed to the combined sewer system in such a manner that they do not contribute to combined sewer discharges within the 20<sup>th</sup> Street sub-basin; and</li> <li>The wet-weather capacity of the new pump station shall be sufficient to ensure that potential wet-weather combined sewer discharges from the 20<sup>th</sup> Street sub-basin and associated downstream basins do not exceed the long-term average of ten discharges per year specified in the SFPUC Bayside NPDES permit or applicable corresponding permit condition at time of final design. The capacity shall be based on the existing baseline and cumulative project contributions.</li> </ul> <p>The project sponsors shall coordinate with the SFPUC regarding the design and construction of the pump station. The final design shall be subject to approval by the SFPUC.</p>	Project sponsors.	Prior to construction of the proposed pump station for Option 2.	Project sponsors to coordinate with the SFPUC and Port regarding the proposed pump station design and performance criteria.	Considered complete upon approval of the final design by the SFPUC.	SFPUC
<b>Hazards and Hazardous Materials Mitigation Measures</b>					
<b>Mitigation Measure M-HZ-2a: Conduct Transformer Survey and Remove PCB Transformers</b>	Project sponsors and qualified contractor.	Prior to the demolition, renovation, or	Qualified contractor to survey and determine the	Considered complete if no PCBs found or	Port



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The project sponsors shall retain a qualified contractor to survey any building and/or structure planned for demolition, renovation, or relocation to identify all electrical transformers in use and in storage. The contractor shall determine the PCB content using name plate information, or through sampling if name-plate data do not provide adequate information regarding the PCB content of the dielectric equipment. The project sponsors shall retain a qualified contractor to remove and dispose of all transformers in accordance with the requirements of Title 40 of the Code of Federal Regulations, Section 761.60 (described under the Regulatory Framework) and the Title 22 of the California Code of Regulations, Section 66261.24. The removal shall be completed in advance of any building or structural demolition, renovation, or relocation.		relocation of any building and/or structure.	PCB content of transformers in use and storage. If necessary, the contractor shall remove and dispose of transformers in accordance with applicable regulations.	upon appropriate disposal and removal of transformers. Mitigation activities would be documented in hazardous materials manifestos and in the annual mitigation and monitoring report.	
<b>Mitigation Measure M-HZ-2b: Conduct Sampling and Cleanup if Stained Building Materials Are Observed</b>  In the event that leakage is observed in the vicinity of a transformer containing greater than 50 parts per million PCB (determined in accordance with Mitigation Measure H-HZ-2a), or the leakage has resulted in visible staining of the building materials or surrounding surface areas, the project sponsors shall retain a qualified professional to obtain samples of the building materials for the analysis of PCBs in accordance with Part 761 of the Code of Federal Regulations. If PCBs are identified at a concentration of 1 part per million, then the project sponsors shall retain a contractor to clean the surface to a concentration of 1 part per million or less in accordance with Title 40 of the Code of Federal Regulations, Section 761.61(a). The sampling and cleaning shall be completed in advance of any building or structural demolition, renovation, or relocation.	Project sponsors and qualified contractor.	In the event that leakage is observed in the vicinity of a transformer containing greater than 50 parts per million PCB, or the leakage has resulted in visible staining of the building materials or surrounding surface areas. If determined necessary, sampling and	If leakage or spillage occurs, qualified contractor to obtain samples and clean the surface (if necessary) in accordance with applicable regulations.	Considered complete if no PCBs found or upon sampling and removal of PCBs in accordance with applicable regulations. Mitigation activities would be documented in hazardous materials manifestos and in the annual mitigation and monitoring report.	Port

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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		cleaning shall be completed in advance of any building or structural demolition, renovation, or relocation.			
<b>Mitigation Measure M-HZ-2c: Conduct Soil Sampling if Stained Soil is Observed</b> In the event that leakage is observed in the vicinity of a PCB-containing transformer that has resulted in visible staining of the surrounding soil (determined in accordance with Mitigation Measure M-HZ-2a), the project sponsors shall retain a qualified professional to obtain soil samples for the analysis of PCBs in accordance with Part 761 of the Code of Federal Regulations. If PCBs are identified at a concentration less than the residential Environmental Screening Level of 0.22 milligrams per kilogram, then no further action shall be required. If PCBs are identified at a concentration greater than or equal to the residential Environmental Screening Level of 0.22 milligrams per kilogram, then the project sponsors shall require the contractor to implement the requirements of the Pier 70 RMP, as required by Mitigation Measure M-HZ-6. The sampling and implementation of the Pier 70 RMP requirements shall be completed in advance of any building or structural demolition, renovation, relocation, or subsequent development.	Project sponsors and qualified contractor.	In the event that leakage is observed in the vicinity of a transformer, or the leakage has resulted in visible staining of soils. If determined necessary, sampling and removal shall be completed in advance of any building or structural demolition, renovation, or relocation.	If leakage or spillage occurs, qualified contractor to obtain samples and remove any PCBs (if necessary) in accordance with applicable regulations.	Considered complete if no PCBs found or upon sampling and removal of PCBs in accordance applicable regulations. Mitigation activities would be documented hazardous materials manifestos and in the annual mitigation and monitoring report.	Port
<b>Mitigation Measure M-HZ-3a: Implement Construction and Maintenance-Related Measures of the Pier 70 Risk Management Plan</b> The project sponsors shall provide notice to the RWQCB, DPH, and Port in accordance with the Pier 70 RMP, in advance of ground-disturbing activities	Project sponsors and construction contractor(s).	Notice shall be provided to the RWQCB, DPH, and Port in accordance	All plans prepared in accordance with the Pier 70 RMP shall be submitted to the RWQCB,	Considered complete upon notice to the RWQCB, DPH, and Port.	Port

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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<p>that would disturb an area of 1,250 square feet or more of native soil, 50 cubic yards or more of native soil, more than 0.5 acre of soil, or 10,000 square feet or more of durable cover (Pier 70 RMP Sections 4.1, 4.2, and 6.3).</p> <p>The project sponsors shall also (through their contractor) implement the following measures of the Pier 70 RMP during construction to provide for the protection of worker and public health, including nearby schools and other sensitive receptors, and to ensure appropriate disposition of soil and groundwater removed from the site:</p> <ul style="list-style-type: none"> <li>• A project-specific health and safety plan (Pier 70 RMP Section 6.4);</li> <li>• Access controls (Pier 70 RMP Section 6.1);</li> <li>• Soil management protocols, including those for: <ul style="list-style-type: none"> <li>○ soil movement (Pier 70 RMP Section 6.5.1),</li> <li>○ soil stockpile management (Pier 70 RMP Section 6.5.2), and</li> <li>○ import of clean soil (including preparation of a project-specific Soil Import Plan) (Pier 70 RMP Section 6.5.3);</li> </ul> </li> <li>• A dust control plan in accordance with the measures specified by the California Air Resources Board for control of naturally occurring asbestos (Title 17 of California Code of Regulations, Section 93105) and Article 22B of the San Francisco Health Code and other applicable regulations as well as site-specific measures (Pier 70 RMP Section 6.6);</li> <li>• A project-specific stormwater pollution prevention control plan (Pier 70 RMP Section 6.7);</li> <li>• Off-site soil disposal (Pier 70 RMP Section 6.8);</li> </ul>		<p>with the Pier 70 RMP prior to any ground-disturbing activities that would disturb an area of 1,250 square feet or more of native soil, 50 cubic yards or more of native soil, more than 0.5 acre of soil, or 10,000 square feet or more of durable cover.</p>	<p>DPH, and Port for review and approval in accordance with the notification requirements of the RMP.</p>		

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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<ul style="list-style-type: none"> <li>A project-specific groundwater management plan for temporary dewatering (Pier 70 RMP Section 6.10.1);</li> <li>Risk management measures to minimize the potential for new utilities to become conduits for the spread of groundwater contamination (Pier 70 RMP Section 6.10.2);</li> <li>Appropriate design of underground pipelines to prevent the intrusion of groundwater or degradation of pipeline construction materials by chemicals in the soil or groundwater (Pier 70 RMP Section 6.10.3); and</li> <li>Protocols for unforeseen conditions (Pier 70 RMP Section 6.9).</li> </ul> <p>Following completion of construction activities that disturb any durable cover, the integrity of the previously existing durable cover shall be re-established in accordance with Section 6.2 of the Pier 70 RMP and the protocols described in the Operations and Maintenance Plan of the Pier 70 RMP.</p> <p>All plans prepared in accordance with the Pier 70 RMP shall be submitted to the RWQCB, DPH, and/or Port for review and approval in accordance with the notification requirements of the RMP (Pier 70 RMP Section 4.0).</p>					
<p><b>Mitigation Measure M-HZ-3b: Implement Well Protection Requirements of the Pier 70 Risk Management Plan</b></p> <p>In accordance with Section 6.11 of the Pier 70 RMP, the project sponsors shall review available information prior to any ground-disturbing activities to identify any monitoring wells within the construction area, including any wells installed by PG&amp;E in support of investigation and remediation of the PG&amp;E Responsibility Area within the 28-Acre Site. The wells shall be appropriately protected during construction. If construction necessitates destruction of an existing well, the destruction shall be conducted in accordance with California and DPH well abandonment regulations, and</p>	Project sponsors	Prior to ground-disturbing activities.	Project sponsors to identify any monitoring wells in the area, and appropriately protect them. If destruction of a well is required, it would be conducted in accordance with	Monitoring complete if no wells or activities would be demonstrated in RWQCB and DPH regulatory applications and documented in the annual mitigation and	Port

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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must be approved by the RWQCB. The Port shall also be notified of the destruction. If required by the RWQCB, DPH, or the Port, the project sponsors shall reinstall any groundwater monitoring wells that are part of the ongoing groundwater monitoring network.			applicable regulations and the Port would be notified. If required by the RWQCB, DPH, or the Port, the project sponsors shall reinstall any groundwater monitoring wells that are part of the ongoing groundwater monitoring network.	monitoring report.	
<p><b>Mitigation Measure M-HZ-4: Implement Construction-Related Measures of the Hoedown Yard Site Management Plan</b></p> <p>In accordance with the notification requirements of the Hoedown Yard SMP (Section 4.2), the project sponsors (through their contractor) shall notify the RWQCB, DPH, and/or Port prior to conducting any intrusive work at the Hoedown Yard. During construction, the contractor shall implement the following measures of the Hoedown Yard SMP to provide for the protection of worker and public health, and to ensure appropriate disposition of soil and groundwater.</p> <ul style="list-style-type: none"> <li>• A project-specific Health and Safety Plan (Hoedown Yard SMP Section 5): <ul style="list-style-type: none"> <li>○ Dust management measures in accordance with the measures specified by the California Air Resources Board for control of naturally occurring asbestos (Title 17 of California Code of Regulations, Section 93105) and Article 22B of the San Francisco Health Code. The specific measures must address</li> </ul> </li> </ul>	Project sponsors	Prior to ground-disturbing activities at the Hoedown Yard.	The project sponsors shall notify the RWQCB, DPH, and/or Port prior to conducting any intrusive work at the Hoedown Yard.	Considered complete after notification to the RWQCB, DPH, and/or Port.	DPH

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<p>dust control (SMP Section 6.1) and dust monitoring (SMP Section 6.2).</p> <ul style="list-style-type: none"> <li>Soil and water management measures, including: <ul style="list-style-type: none"> <li>soil handling (Hoedown Yard SMP Section 7.1.1),</li> <li>stockpile management (Hoedown Yard SMP Section 7.1.2),</li> <li>on-site reuse of soil (Hoedown Yard SMP Section 7.1.3),</li> <li>off-site soil disposal (Hoedown Yard SMP Section 7.1.4),</li> <li>excavation dewatering (Hoedown Yard SMP Section 7.1.5),</li> <li>stormwater management (Hoedown Yard SMP Section 7.1.6),</li> <li>site access and security (Hoedown Yard SMP Section 7.1.7), and</li> <li>unanticipated subsurface conditions (Hoedown Yard SMP Section 7.2).</li> </ul> </li> </ul>					
<p><b>Mitigation Measure M-HZ-5: Delay Development on Proposed Parcels H1, H2, and E3 Until Remediation of the PG&amp;E Responsibility Area is Complete</b></p> <p>The project sponsors shall not start construction of the proposed development or associated infrastructure on proposed Parcel H1, H2, and E3 until PG&amp;E's remedial activities in the PG&amp;E Responsibility Area within and adjacent to these parcels have been completed to the satisfaction of the RWQCB, consistent with the terms of the remedial action plan prepared by PG&amp;E and approved by RWQCB. During subsequent development, the project sponsors shall implement the requirements of the Pier 70 RMP within the PG&amp;E Responsibility Area, as enforced through the recorded deed restriction on the Pier 70 Master Plan Area.</p>	Project sponsors and PG&E.	<p>Prior to the start of construction on proposed Parcels H1, H2, and E3.</p> <p>During subsequent development, for implementation of Pier 70 RMP Requirements.</p>	<p>PG&amp;E to complete remedial activities in the PG&amp;E Responsibility Area within and adjacent to Parcels H1, H2, and E3 to satisfaction of RWQCB.</p> <p>Project sponsor to implement Pier 70 RMP requirements, enforced by recorded deed</p>	Considered complete upon RWQCB confirmation of satisfaction with PG&E remedial action.	Port

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MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<p><b>Mitigation Measure M-HZ-6: Additional Risk Evaluations and Vapor Control Measures for Residential Land Uses</b></p> <p>The notification submittals required under Mitigation Measure M-HZ-3a shall describe site conditions at the time of development. If residential land uses are proposed at or near locations where soil vapor or groundwater concentrations exceed residential cleanup standards for vapor intrusion (based on information provided in the Pier 70 RMP), this information shall be included in the notification submittal and the RWQCB and DPH determine whether a risk evaluation is required. If required, the project sponsors or future developer(s) shall conduct a risk evaluation in accordance with the Pier 70 RMP. The risk evaluation shall be based on the soil vapor and groundwater quality presented in the Pier 70 RMP and the proposed building design. The project sponsors shall conduct additional soil vapor or groundwater sampling as needed to support the risk evaluation, subject to the approval of the RWQCB and DPH.</p> <p>If the risk evaluation demonstrates that there would be unacceptable health risks to residential users (i.e., greater than <math>1 \times 10^{-6}</math> incremental cancer risk or a non-cancer hazard index greater than 1), the project sponsors shall incorporate measures into the building design to minimize or eliminate exposure to soil vapor through the vapor intrusion pathway, subject to review and approval by the RWQCB and DPH. Appropriate vapor intrusion measures include, but are not limited to design of a safe building configuration that would preclude vapor intrusion; installation of a vapor barrier; and/or design and installation of an active vapor monitoring and extraction system.</p> <p>If the risk evaluation demonstrates that vapor intrusion risks would be within acceptable levels (less than <math>1 \times 10^{-6}</math> incremental cancer risk or a non-cancer hazard index less than 1) under a project-specific development scenario, no additional action shall be required. (For instance, the project sponsors could locate all residential uses above the first floor which, in some cases, could eliminate the potential for residential exposure to organic compounds in soil</p>	Project sponsors	Prior to ground-disturbing activities of residential land uses if near locations where soil vapor or groundwater concentrations exceed residential cleanup standard for vapor intrusion.	restriction. Site conditions shall be recorded by the project sponsors and included in the notification submittal to the RWQCB and DPH. If required, the project sponsors shall conduct a risk evaluation in accordance with the Pier 70 RMP and incorporate measures to minimize or eliminate exposure to soil vapor.	Considered complete upon a notification submittal to the RWQCB and DPH. If a risk evaluation and further measures are required, they would be reviewed and approved by the RWQCB and DPH.	Port

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
vapors.)					
<p><b>Mitigation Measure M-HZ-7: Modify Hoedown Yard Site Mitigation Plan</b></p> <p>The project sponsors shall conduct a risk evaluation to evaluate health risks to future site occupants, visitors, and maintenance workers under the proposed land use within the Hoedown Yard. The risk evaluation shall be based on the soil, soil vapor, and groundwater quality data provided in the existing SMP and supporting documents and the project sponsors shall conduct additional sampling as needed to support the risk evaluation.</p> <p>Based on the results of the risk evaluation, the project sponsors shall modify the Hoedown Yard SMP to include measures to minimize or eliminate exposure pathways to chemicals in the soil and groundwater, and achieve health-based goals (i.e., an excess cancer risk of <math>1 \times 10^{-6}</math> and a Hazard Index of 1) applicable to each land use proposed for development within the Hoedown Yard. At a minimum, the modified SMP shall include the following components:</p> <ul style="list-style-type: none"> <li>• Regulatory-approved cleanup levels for the proposed land uses;</li> <li>• A description of existing conditions, including a comparison of site data to regulatory-approved cleanup levels;</li> <li>• Regulatory oversight responsibilities and notification requirements;</li> <li>• Post-development risk management measures, including management measures for the maintenance of engineering controls (e.g., durable covers, vapor mitigation systems) and site maintenance activities that could encounter contaminated soil;</li> <li>• Monitoring and reporting requirements; and</li> <li>• An operations and maintenance plan, including annual inspection requirements.</li> </ul>	<p>Project sponsors shall conduct a risk evaluation, and shall modify the Hoedown Yard SMP to include measures to minimize or eliminate exposure pathways to chemicals in the soil and groundwater, and achieve health-based goals applicable to each land use proposed for development within the Hoedown Yard.</p>	<p>Prior to ground-disturbing activities at the Hoedown Yard.</p>	<p>Project sponsors shall submit the risk evaluation and proposed risk management plan to the RWQCB, DPH, and Port for review and approval.</p>	<p>Considered complete upon review and approval of the risk evaluation and proposed risk management plan by the RWQCB, DPH, and Port.</p>	<p>Port, DPH</p>



MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
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The risk evaluation and proposed risk management plan shall be submitted to the RWQCB, DPH, and Port for review and approval prior to the start of ground disturbance.					
<b>Mitigation Measure M-HZ-8a: Prevent Contact with Serpentine Bedrock and Fill Materials in Irish Hill Playground</b> The project sponsors shall ensure that a minimum 2-foot thick durable cover of asbestos-free clean imported fill with a vegetated cover is emplaced above serpentinite bedrock and fill materials in the level portions of Irish Hill Playground. The fill shall meet the soil criteria for clean fill specified in Table 4 of the Pier 70 RMP and included in Appendix F, Hazards and Hazardous Materials, of this EIR. Barriers shall be constructed to preclude direct climbing on the bedrock of the Irish Hill remnant. The design of the durable cover and barriers shall be submitted to the DPH and Port for review and approval prior to construction of the Irish Hill Playground.	Project sponsors to design and install a 2-foot-thick durable cover over serpentinite bedrock and fill in the level portions of the Irish Hill Playground and barriers to preclude direct climbing on the bedrock of the Irish Hill remnant.	Submittal of design of durable cover and barriers to DPH and Port prior to construction of the Irish Hill Playground.	Project sponsors shall submit design of durable covers and barriers to DPH, Port	Considered complete upon review and approval of the design and installation of the 2-foot-thick durable cover and barriers by the DPH and Port.	Port, DPH
<b>Mitigation Measure M-HZ-8b: Restrictions on the Use of Irish Hill Playground</b> To the extent feasible, the project sponsors shall ensure that the Irish Hill Playground is not operational until ground disturbing activities for construction of the new 21 <sup>st</sup> Street and on the adjacent parcels (PKN, PKS, HDY-1, HDY2, C1, and C2) is completed. If this is not feasible, and Irish Hill Playground is operational prior to construction of the new 21 <sup>st</sup> Street and construction on all adjacent parcels, the playground shall be closed for use when ground-disturbing activities are occurring for the construction of the new 21 <sup>st</sup> Street and on any of the adjacent parcels.	Project sponsors.	Prior to and during construction of the new 21 <sup>st</sup> Street and on Parcels PKN, PKS, HDY-1, HDY-2, C1, and C2.	Project sponsors shall ensure the playground is not operational until ground-disturbing activities at the new 21 <sup>st</sup> Street and on Parcels PKN, PKS, HDY-1, HDY-2, C1, and C2 are complete; or playground shall be closed for use when ground-disturbing activities are occurring	Considered complete when the aforementioned parcels' ground-disturbing activities are finished. Documentation would occur in the annual mitigation and monitoring report.	Port

MITIGATION MONITORING AND REPORTING PROGRAM FOR PIER 70 MIXED-USE DISTRICT PROJECT					
MEASURES ADOPTED AS CONDITIONS OF APPROVAL	Implementation Responsibility	Mitigation Schedule	Monitoring/ Reporting Responsibility	Monitoring Schedule	Monitoring Agency <sup>1</sup>
<b>IMPROVEMENT MEASURES FOR THE PIER 70 MIXED-USED DISTRICT PROJECT</b>					
<p><b>Improvement Measure I-CR-4a: Documentation</b></p> <p>Before any demolition, rehabilitation, or relocation activities within the UIW Historic District, the project sponsors should retain a professional who meets the Secretary of the Interior's Professional Qualifications Standards for Architectural History to prepare written and photographic documentation of all contributing buildings proposed for demolition within the UIW Historic District. The documentation for the property should be prepared based on the National Park Service's Historic American Building Survey (HABS)/Historic American Engineering Record (HAER) Historical Report Guidelines. This type of documentation is based on a combination of both HABS/HAER standards and National Park Service's policy for photographic documentation, as outlined in the NRHP and National Historic Landmarks Survey Photo Policy Expansion.</p> <p>The written historical data for this documentation should follow HABS/HAER standards. The written data should be accompanied by a sketch plan of the property. Efforts should also be made to locate original construction drawings or plans of the property during the period of significance. If located, these drawings should be photographed, reproduced, and included in the dataset. If construction drawings or plans cannot be located, as-built drawings should be produced.</p> <p>Either HABS/HAER-standard large format or digital photography should be used. If digital photography is used, the ink and paper combinations for printing photographs must be in compliance with NR-NHL Photo Policy Expansion and have a permanency rating of approximately 115 years. Digital photographs should be taken as uncompressed, TIFF file format. The size of each image should be 1,600 by 1,200 pixels at 330 pixels per inch or larger, color format, and printed in black and white. The file name for each electronic image should correspond with the index of photographs and photograph label. Photograph views for the dataset should include (a)</p>	Project sponsors and qualified preservation architect, historic preservation expert, or other qualified individual.	<u>Project Sponsor Documentation</u> : Before any demolition, rehabilitation, or relocation activities within the UIW Historic District.	Project sponsors and qualified preservation architect, historic preservation expert, or other qualified individual to complete historic resources documentation, and transmit such documentation to the History Room of the San Francisco Public Library, and to the Northwest Information Center of the California Historical Information Resource System.	Considered complete when documentation is reviewed and approved by Port Preservation Staff, and the documentation is provided to the San Francisco Public Library, and to the Northwest Information Center of the California Historical Information Resource System.	Port

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contextual views; (b) views of each side of each building and interior views, where possible; (c) oblique views of buildings; and (d) detail views of character-defining features, including features on the interiors of some buildings. All views should be referenced on a photographic key. This photographic key should be on a map of the property and should show the photograph number with an arrow to indicate the direction of the view. Historic photographs should also be collected, reproduced, and included in the dataset.  The project sponsors should transmit such documentation to the History Room of the San Francisco Public Library, and to the Northwest Information Center of the California Historical Information Resource System. The project sponsors should scope the documentation measures with Port Preservation staff..					
<b>Improvement Measure I-CR-4b: Public Interpretation</b> Following any demolition, rehabilitation, or relocation activities within the project site, the project sponsors should provide within publicly accessible areas of the project site a permanent display(s) of interpretive materials concerning the history and architectural features of the District's three historical eras (Nineteenth Century, Early Twentieth Century, and World War II), including World War II-era Slipways 5 through 8 and associated craneways. The display(s) should also document the history of the Irish Hill Remnant, including, for example, the original 70- to 100-foot tall Irish Hill landform and neighborhood of lodging, houses, restaurants, and saloons that occupied the once much larger hill until the earlier twentieth century. The content of the interpretive display(s) should be coordinated and consistent with the sitewide interpretive plan prepared for the 28-Acre Site in coordination with the Port. The specific location, media, and other characteristics of such interpretive display(s) should be presented to Port preservation staff for approval prior to any demolition or removal activities.	Project sponsors should provide a permanent display(s) of interpretive materials concerning the history and architectural features of the District within publicly accessible areas of the project site.	<u>Project sponsors provide permanent display:</u> Following any demolition, rehabilitation, or relocation activities within the project site.	Project sponsors submit documentation of permanent display(s) of interpretive materials	Considered complete when interpretive materials are presented to Port preservation staff for approval. The materials would then be presented in the publically accessible area of the project site.	Port
<b>Improvement Measure I-TR-A: Construction Management Plan</b> <u>Traffic Control Plan for Construction</u> – To reduce potential conflicts between	Project sponsors, TMA, and	Prior to issuance of a	Construction contractor(s) to	Considered complete upon	Port, Planning Department,

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<p>construction activities and pedestrians, bicyclists, transit, and autos during construction activities, the project sponsors should require construction contractor(s) to prepare a traffic control plan for major phases of construction (e.g., demolition and grading, construction, or renovation of individual buildings). The project sponsors and their construction contractor(s) will meet with relevant City agencies to coordinate feasible measures to reduce traffic congestion, including temporary transit stop relocations and other measures to reduce potential traffic and transit disruption and pedestrian circulation effects during major phases of construction. For any work within the public right-of-way, the contractor would be required to comply with San Francisco's Regulations for Working in San Francisco Streets (i.e., the "Blue Book"), which establish rules and permit requirements so that construction activities can be done safely and with the least possible interference with pedestrians, bicyclists, transit, and vehicular traffic. Additionally, non-construction-related truck movements and deliveries should be restricted as feasible during peak hours (generally 7:00 a.m. to 9:00 a.m. and 4:00 p.m. to 6:00 p.m., or other times, as determined by SFMTA and the Transportation Advisory Staff Committee [TASC]).</p> <p>In the event that the construction timeframes of the major phases and other development projects adjacent to the project site overlap, the project sponsors should coordinate with City Agencies through the TASC and the adjacent developers to minimize the severity of any disruption to adjacent land uses and transportation facilities from overlapping construction transportation impacts. The project sponsors, in conjunction with the adjacent developer(s), should propose a construction traffic control plan that includes measures to reduce potential construction traffic conflicts, such as coordinated material drop offs, collective worker parking, and transit to job site and other measures.</p> <p><u>Reduce Single Occupant Vehicle Mode Share for Construction Workers</u> – To minimize parking demand and vehicle trips associated with construction workers, the project sponsors should require the construction contractor to include in the Traffic Control Plan for Construction methods to encourage</p>	construction contractor(s).	building permit. Project construction updates for adjacent residents and businesses within 150 feet would occur throughout the construction phase.	<p>prepare a Traffic Control Plan and meet with relevant City agencies (i.e., SFMTA, Port Staff, and Planning Department) to coordinate feasible measures to reduce traffic congestion.</p> <p>A single traffic control plan or multiple traffic control plans may be produced to address project phasing.</p>	submittal of the Traffic Control Plan to the SFMTA and the Port. Project construction update materials would be provided in the annual mitigation and monitoring plan.	SFMTA as appropriate

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walking, bicycling, carpooling, and transit access to the project construction sites and to minimize parking in public rights-of-way by construction workers in the coordinated plan.  <u>Project Construction Updates for Adjacent Residents and Businesses</u> – To minimize construction impacts on access for nearby residences, institutions, and businesses, the project sponsors should provide nearby residences and adjacent businesses with regularly-updated information regarding construction, including construction activities, peak construction vehicle activities (e.g., concrete pours), travel lane closures, and lane closures via a newsletter and/or website.					
<p><b>Improvement Measure I-TR-B: Queue Abatement</b></p> <p>It should be the responsibility of the owner/operator of any off-street parking facility with more than 20 parking spaces (excluding loading and car-share spaces) to ensure that vehicle queues do not occur regularly on the public right-of-way. A vehicle queue is defined as one or more vehicles (destined to the parking facility) blocking any portion of any public street, alley, or sidewalk for a consecutive period of 3 minutes or longer on a daily or weekly basis.</p> <p>If a recurring queue occurs, the owner/operator of the parking facility should employ abatement methods as needed to abate the queue. Appropriate abatement methods will vary depending on the characteristics and causes of the recurring queue, as well as the characteristics of the parking facility, the street(s) to which the facility connects, and the associated land uses (if applicable).</p> <p>Suggested abatement methods include but are not limited to the following: redesign of facility to improve vehicle circulation and/or on-site queue capacity; employment of parking attendants; installation of LOT FULL signs with active management by parking attendants; use of valet parking or other space-efficient parking techniques; use of off-site parking facilities or shared parking with nearby uses; use of parking occupancy sensors and signage</p>	Project sponsors, owner/operator of any off-street parking facility, and transportation consultant.	On-going during operations of any off-street parking facilities.	<p>The owner/operator of the parking facility should monitor vehicle queues in the public right-of-way, and would employ abatement measures as needed.</p> <p>If the Port Director, or his or her designee, suspects that a recurring queue is present, the Port should notify the property owner in writing. The owner/operator should hire a transportation consultant to</p>	Monitoring of the public right-of-way would be on-going by the owner/operator of off-street parking operations.	Port, Planning Department

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<p>directing drivers to available spaces; TDM strategies such as additional bicycle parking, customer shuttles, delivery services; and/or parking demand management strategies such as parking time limits, paid parking, time-of-day parking surcharge, or validated parking.</p> <p>If the Port Director, or his or her designee, suspects that a recurring queue is present, Port Staff should notify the property owner in writing. Upon request, the owner/operator should hire a qualified transportation consultant to evaluate the conditions at the site for no less than 7 days. The consultant should prepare a monitoring report to be submitted to the Port for review. If the Port determines that a recurring queue does exist, the facility owner/operator should have 90 days from the date of the written determination to abate the queue.</p>			prepare a monitoring report and if a recurring queue does exist, the owner/operator would abate the queue.		
<p><b>Improvement Measure I-TR-C: Strategies to Enhance Transportation Conditions During Events.</b></p> <p>The project's Transportation Coordinator should participate as a member of the Mission Bay Ballpark Transportation Coordination Committee (MBBTCC) and provide at least 1-month notification to the MBBTCC where feasible prior to the start of any then known event that would overlap with an event at AT&amp;T Park. The City and the project sponsors should meet to discuss transportation and scheduling logistics for occasions with multiple events in the area.</p>	Project sponsors, TMA, parks maintenance entity, parks programming entity, and/or Transportation Coordinator.	Prior to the start of any known event that would overlap with an event at AT&T Park.	Project sponsors and Transportation Coordinator to meet with MBBTCC and City to discuss transportation and scheduling logistics for occasions with multiple events in the area.	Include in MMRP Annual Report; On-going during project lifespan.	Port, Planning Department, SFMTA
<p><b>Improvement Measure I-WS-3a: Wind Reduction for Public Open Spaces and Pedestrian and Bicycle Areas</b></p> <p>For each development phase, a qualified wind consultant should prepare a wind impact and mitigation analysis regarding the proposed design of public open spaces and the surrounding proposed buildings. Feasible means should be considered to improve wind comfort conditions for each public open space, particularly for any public seating areas. These feasible means include horizontal and vertical, partially-porous wind screens (including canopies,</p>	Project sponsors and qualified wind consultant.	During the design of public open spaces and pedestrian and bicycle areas for each development phase.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by the Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for public open spaces and pedestrian and	Port or Planning Department

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trellises, umbrellas, and walls), street furniture, landscaping, and trees. Specifics for particular public open spaces are set forth in Improvement Measures I-WS-3b to I-WS-3f.  Any proposed wind-related improvement measure should be consistent with the design standards and guidelines outlined in the <i>Pier 70 SUD Design for Development</i> .				bicycle areas by the Port Staff.	
<b>Improvement Measure I-WS-3b: Wind Reduction for Waterfront Promenade and Waterfront Terrace</b>  The Waterfront Promenade and Waterfront Terrace would be subject to winds exceeding the pedestrian wind comfort criteria. A qualified wind consultant should prepare written recommendations of feasible means to improve wind comfort conditions in this open space, emphasizing vertical elements, such as wind screens and landscaping. Where necessary and appropriate, wind screens should be strategically placed directly around seating areas. For maximum benefit, wind screens should be at least 6 feet high and made of approximately 20 to 30 percent porous material. Design of any wind screen or landscaping shall be compatible with the Historic District.	Project sponsors and qualified wind consultant.	During the design of the Waterfront Promenade and Waterfront Terrace.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for the Waterfront Promenade and Waterfront Terrace by Port Staff	Port
<b>Improvement Measure I-WS-3c: Wind Reduction for Slipways Commons</b>  The central and western portions of Slipways Commons would be subject to winds exceeding the pedestrian wind comfort criteria. Street trees should be considered along Maryland Street, particularly on the east side of Maryland Street between Buildings E1 and E2. Vertical elements such as wind screens would help for areas where street trees are not feasible. Where necessary and appropriate, wind screens should be strategically placed to the west of any seating areas. For maximum benefit, wind screens should be at least 6 feet high and made of approximately 20 to 30 percent porous material. Design of	Project sponsors and qualified wind consultant.	During the design of the Slipway Commons.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for the Slipway Commons by Port Staff.	Port

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any wind screen or landscaping shall be compatible with the Historic District.					
<b>Improvement Measure I-WS-3d: Wind Reduction for Building 12 Market Plaza and Market Square</b>  Building 12 Market Plaza and Market Square would be subject to winds exceeding the pedestrian wind comfort criteria. For reducing wind speeds in the public courtyard between Buildings 2 and 12, the inner south and west façades of Building D-1 could be stepped by at least 12 feet to direct downwashing winds above pedestrian level. Alternatively, overhead protection should be used, such as a 12-foot-deep canopy along the inside south and west façades of Building D-1, or localized trellises or umbrellas over seating areas. For reducing wind speeds on the eastern and southern sides of Building 12, street trees should be considered, along Maryland and 22 <sup>nd</sup> streets. Smaller underplantings should be combined with street trees to reduce winds at pedestrian level. Design of any wind screen or landscaping shall be compatible with the Historic District.	Project sponsors and qualified wind consultant.	During the design of the Building 12 Market Plaza and Market Square.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for the Building 12 Market Plaza and Market Square by Port Staff.	Port



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<b>Improvement Measure I-WS-3e: Wind Reduction for Irish Hill Playground</b>  The Irish Hill Playground would be subject to winds exceeding the pedestrian wind comfort criteria. For maximum benefit, wind screens should be at least 6 feet high and made of approximately 20 to 30 percent porous material. Design of any wind screen or landscaping shall be compatible with the Historic District.	Project sponsors and qualified wind consultant.	During the design of the Irish Hill Playground.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for the Irish Hill Playground by Port Staff.	Port
<b>Improvement Measure I-WS-3f: Wind Reduction for 20<sup>th</sup> Street Plaza</b>  The 20 <sup>th</sup> Street Plaza would be subject to winds exceeding the pedestrian wind comfort criteria. A qualified wind consultant should prepare written recommendations of feasible means to improve wind comfort conditions in this open space, emphasizing hardscape elements, such as wind screens, canopies, and umbrellas. Where necessary and appropriate, wind screens should be strategically placed to the northwest of any seating area. For maximum benefit, wind screens should be at least 6 feet high and made of approximately 20 to 30 percent porous material. If there would be seating areas directly adjacent to the north façade of the PKN Building, localized canopies or umbrellas should be used. Design of any wind screen or landscaping shall be compatible with the Historic District.	Project sponsors and qualified wind consultant.	During the design of the 20 <sup>th</sup> Street Plaza.	Qualified wind consultant would prepare a wind impact and mitigation analysis to be reviewed by Port Staff.	Considered complete upon review of the wind impact and mitigation analysis for the 20 <sup>th</sup> Street Plaza by Port Staff.	Port



## **DDA EXHIBIT A7**

### **Other City Requirements**

The Municipal Code (available at [www.sfgov.org](http://www.sfgov.org)) and City and Port policies described in this Exhibit are incorporated by reference as though fully set forth in the DDA (collectively, the **"Other City Requirements"**). Developer is charged with full knowledge of and compliance with each applicable ordinance and policy and any related implementing regulations as amended, subject to **DA § 5.3** (Changes to Existing City Laws and Standards).

By Section 7 of Ordinance No. XXXX, the Board of Supervisors waived the application to the 28-Acre Site Project of the following provisions of the Administrative Code (collectively, the **"DA Waivers"**):

1. Chapter 6 (Public Works Contracting Policies and Procedures) other than the payment of prevailing wages as required in Chapter 6;
2. to the extent inconsistent with Developer's approved Workforce Development Plan (**"WDP"**), Chapter 14B (Local Business Enterprise Utilization and Non-Discrimination in Contracting); and
3. contract termination, liquidated damages, and debarment remedies under Section 4.9-1(c) (Nutritional Standards and Guidelines), Section 12Q.5(f) (Health Care Accountability), and Section 2T (Criminal History in Hiring and Employment) of the Administrative Code.

The descriptions below are not comprehensive but are provided for notice purposes only. Developer understands that its failure to comply with any applicable provision of the Other City Requirements will give rise to the specific remedies described in the applicable Other City Requirements (which may include penalties) and in certain cases give rise to a default under the DDA, which could result in a default under the DA as well. References to Developer in the Other City Requirements will apply to DDA Parties and their successors under the DDA and DA Successors under the DA.

All statutory references in this Exhibit are to the Municipal Code as in effect on the Reference Date unless specified otherwise. Initially capitalized or highlighted terms used in this Exhibit and not defined in the Appendix have the meanings ascribed to them in the cited ordinance.

#### **Contracting, Hiring, and Construction**

1. **Nondiscrimination in Contracts and Property Contracts.**  
(Admin. Code ch. 12B, ch. 12C)

(a) **Covered Contracts.** All provisions in this Section regarding the Nondiscrimination in Contracts and Property Contracts ordinance apply to "subcontracts to contracts" and "property contracts" as defined in Administrative Code sections 12B.2 and 12C.2.

(b) **Covenant Not to Discriminate.** In its development of the FC Project Area, Developer covenants and agrees not to discriminate against or segregate any person or group of persons on any basis listed in section 12955 of the California Fair Employment and Housing Act (Cal. Gov. Code §§ 12900-12996), or on the basis of the fact or perception of a person's race,

color, creed, religion, national origin, ancestry, age, sex, sexual orientation, gender identity, domestic partner status, marital status, disability, AIDS/HIV status, weight, height, association with members of protected classes, or in retaliation for opposition to any forbidden practices against any employee of, any City employee working with, or applicant for employment with Developer, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in the business, social, or other establishment or organization operated by Developer.

(c) Requirement to Include. Developer must: (i) include a nondiscrimination clause in substantially the form of **Subsection (a)** (Covenant Not to Discriminate); and (ii) incorporate by reference Administrative Code sections 12B.2(a), 12B.2(c)-(k), and 12C.3(a) in all contracts, subcontracts, and subleases and require all contractors, subcontractors, and subtenants to comply with those provisions.

(d) Nondiscrimination in Benefits. Developer agrees not to discriminate between employees with domestic partners and employees with spouses, or between the domestic partners and spouses of employees, where the domestic partnership has been registered with any governmental entity under state or local law authorizing registration, subject to the conditions set forth in Administrative Code section 12B.2. Developer's agreement relates to bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits, and travel benefits (collectively "**Core Benefits**"), as well as other employee benefits described in section 12B.1(b), during the term of each applicable Transaction Document.

(e) Form. On or before the Reference Date, Developer must complete, execute, deliver to, and obtain approval of its completed *Nondiscrimination in Contracts and Benefits* form CMD-12B-101 from CMD. The form is available on CMD's website.

(f) Penalties. Developer understands that under Administrative Code section 12B.2(h), the City may assess against Developer or deduct from any payments due Developer a penalty of \$50 for each person for each calendar day during which Developer or its subcontractor, property contractor, or other contractor discriminated against a protected person in violation of this Section. Violation of this Section also will be a Material Breach of the DDA and a cross-default under *DA§ 5.7(b) (Cross-Defaults)*.

## **2. Health Care Accountability Ordinance.**

(Admin. Code ch. 12Q)

(a) Developer agrees to comply fully with and be bound by the Health Care Accountability Ordinance ("**HCAO**"), as set forth in Administrative Code chapter 12Q, unless exempt.

(b) Covered Employees. For each Covered Employee, Developer must provide the appropriate health benefit set forth in HCAO section 12Q.3, unless it is exempt as a small business under HCAO section 12Q.3(e).

(c) Notice and Opportunity to Cure. If Developer fails to cure a violation of the HCAO after receiving notice of a violation and an opportunity to cure the violation, the City will have the remedies set forth in HCAO section 12Q.5(f), subject to the DA Waivers, which the City may exercise individually or in combination with any of its other rights and remedies.

(d) Covered Contracts. Any Contract, Subcontract, or Sublease, as defined in Chapter 12Q, that Developer enters into for public works, public improvements, or for services that the City will pay directly or reimburse Developer for must require the Contractor, Subtenant, or Subcontractor, as applicable, to comply with the applicable provisions of the HCAO and must contain contractual obligations substantially the same as those set forth in the HCAO. Developer agrees to notify the Contracting Department promptly of any Subcontractors performing services covered by Chapter 12Q and certify to the Contracting Department that Developer has notified the Subcontractors of their HCAO obligations under this Chapter.

(e) Noncompliance. Developer will be responsible for monitoring compliance with the HCAO by each Subcontractor, Subtenant, and Contractor performing services on the FC Project Area. But the City agrees that Developer will not be liable for the noncompliance of its Subcontractors, Subtenants, or Contractors. The City's remedies for Developer's noncompliance with the HCAO are subject to the DA Waivers.

(f) Retaliation Prohibited. Developer must not discharge, reduce in compensation, or otherwise discriminate against any Employee for notifying the City of any issue regarding noncompliance or anticipated noncompliance with the HCAO, for opposing any practice proscribed by the HCAO, for participating in any proceedings related to the HCAO, or for seeking to assert or enforce any rights under the HCAO by any lawful means.

(g) Representation and Warranty. Developer represents and warrants that it is not an entity that was set up, or is being used, for the purpose of evading the intent of the HCAO.

(h) Reporting. Upon request, Developer must provide reports to the City in accordance with any reporting standards promulgated by the City under the HCAO.

(i) Records. After receiving a written request from the City to inspect pertinent payroll records and after at least 10 days to respond have elapsed, Developer agrees to provide the City with access to pertinent payroll records relating to the number of employees employed and terms of medical coverage. In addition, the City and its Agents, in consultation with the Department of Public Health, may conduct audits of Contracting Parties, although such audits shall be conducted through an examination of records at a mutually agreed upon time and location within 10 days after written notice. Developer agrees to cooperate with the City in connection with these audits.

(j) Threshold. If a Subcontractor, Subtenant, or Contractor is exempt from the HCAO because the amount payable to the Subcontractor, Subtenant, or Contractor under all of its contracts with the City or relating to City-owned property is less than \$25,000 (or \$50,000 for nonprofits) in that City Fiscal Year, but the Subcontractor, Subtenant, or Contractor later enters into one or more agreements with the City or relating to City-owned property that cause the payments to the Subcontractor, Subtenant, or Contractor to equal or exceed \$75,000 in that City Fiscal Year, then all of the Contractor's, Subtenant's, or Subcontractor's contracts with the City and relating to City-owned property will become subject to the HCAO from the date on which the later agreement is executed.

### **3. Prevailing Wages and Working Conditions in Construction Contracts.**

(Calif. Labor Code §§ 1720 *et seq.*; Admin. Code § 6.22(e))

(a) Labor Code Provisions. Certain contracts for work at the FC Project Area may be public works contracts if paid for in whole or part out of public funds, as the terms "public

**work” and “paid for in whole or part out of public funds”** are defined in and subject to exclusions and further conditions under California Labor Code sections 1720-1720.6.

(b) Requirement. Developer must comply with the prevailing wage requirements in *WDP § II.C.6 (Prevailing Wages)* that apply to construction work on all Prevailing Wage Covered Projects by Developer, all Vertical Developers and Construction Contractors (and their subcontractors regardless of tier) (as defined in the WDP).

(c) Penalties. The Port has designated OLSE as the agency responsible for ensuring that prevailing wages are paid and other payroll requirements are met in accordance with the WDP, subject to the DA Waivers.

#### **4. Other Prevailing Wage Rate Requirements.**

(Admin. Code §§ 21C.3, 21C.4)

(a) Under Administrative Code section 21C.4, individuals engaged in theatrical or technical services related to the presentation of a Show at the FC Project Area, including rigging, sound, projection, theatrical lighting, videos, computers, draping, carpentry, special effects, and motion picture services, are entitled to be paid not less than the Prevailing Rate of Wages (including fringe benefits or matching equivalents) fixed by the Board of Supervisors, unless the Show is free and open to the public or meets any of the other exemptions in Administrative Code section 21C.4(b)(1).

(b) Individuals employed in the following activities at the FC Project Area are also entitled to the Prevailing Rate of Wages: (i) a Public Off-Street Parking Lot, Garage or Automobile Storage Facility under Administrative Code section 21C.3; (ii) a Special Event under Administrative Code section 21C.8; and (iii) Broadcast Services under Administrative Code section 21C.9.

(c) Agreement. Developer agrees to comply with the obligations in Administrative Code chapter 21C and to require its tenants, contractors, and any subcontractors to comply with the obligations in chapter 21C. In addition, if Developer or its tenant, contractor, or any subcontractor fails to comply with these obligations, the City will have all available remedies against Developer to secure compliance and seek redress for workers who provided the services as described in section 21C.7, together with the remedies set forth in the DDA.

(d) Payroll Records. Developer will: (i) comply with Administrative Code section 21C.7(c)(4) as to any Covered Contract on the FC Project Area as defined in Administrative Code section 21C.7(b); and (ii) provide to the City for inspection, after receipt of a Violation Notice (as defined in section 21C.7(c)(4)), payroll records and other documentary evidence necessary to establish that the noticed violation has been cured.

(e) OLSE. For current Prevailing Wage rates, see the OLSE website or call the OLSE at 415-554-6235.

#### **5. First Source Hiring Program.**

(San Francisco Administrative Code Sections 83.1 et seq.)

Developer's obligations to comply with the First Source Hiring Program are set forth in *WDP §§ II.C.3 (First Source Hiring Program for Construction Work)* and *II.D2 (First Source Hiring Program for Operations)*.

**6. Criminal History In Hiring And Employment Decisions.**

(Admin. Code ch. 12T)

(a) Agreement to Comply. Administrative Code Chapter 12T (“Chapter 12T”) will only apply to a Contractor’s, Subcontractor’s, or subtenant’s operations to the extent those operations are in furtherance of performing a Contract or Property Contract with the City subject to Chapter 12T. If applicable, Developer will comply with and be bound by Chapter 12T, including the remedies and implementing regulations, with respect to applicants to and employees of Developer who would be or are performing work at the FC Project Area under the DDA.

(b) Breach. Developer must incorporate Chapter 12T by reference in all contracts related to be performed in furtherance of a Contract or Property Contract with the City, as defined in Administrative Code section 12T.1. Developer will be responsible for monitoring compliance by its Subcontractors, Contractors, and subtenants, but the City agrees that Developer will not be liable for their noncompliance.

(c) Prohibited Activities. Developer and its Subcontractors, Contractors, and subtenants must not inquire about, require disclosure of, or if the information is received, base an Adverse Action on an applicant’s or potential applicant’s or employee’s: (i) Arrest not leading to a Conviction, except under circumstances identified in Chapter 12T as an Unresolved Arrest; (ii) participation in or completion of a diversion or a deferral of judgment program; (iii) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (iv) a Conviction or any other adjudication in the juvenile justice system, or information regarding a matter considered in or processed through the juvenile justice system; (v) a Conviction that is more than seven years old, based on the date of sentencing; or (vi) information pertaining to an offense other than a felony or misdemeanor, such as an infraction, except that a Contractor, Subcontractor, or subtenant may inquire about, require disclosure of, base an Adverse Action on, or otherwise consider an infraction or infractions contained in an applicant or employee’s driving record if driving is more than a de minimis element of the employment in question.

(d) Employment Applications. Developer and its Subcontractors, Contractors, and subtenants must not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any Conviction History or unresolved arrest until either after the first live interview with the person, or after a conditional offer of employment in accordance with section 12T.4(c).

(e) Disclosure. Developer and its Subcontractors, Contractors, and subtenants must state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment with Developer or its Subcontractors, Contractors, and subtenants at the FC Project Area that the DDA and all Contracts and Property Contracts will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

(f) Posting. Developer and its Subcontractors, Contractors, and subtenants must post the notice prepared by the OLSE, available on OLSE’s website, in a conspicuous place at the FC Project Area and at other workplaces, job sites, or other locations under the Subcontractor’s, Contractor’s, or subtenant’s control at which work is being done or will be done in furtherance of performing a Contract or Property Contract under the DDA with the City. The notice will be

posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the FC Project Area or other workplace at which it is posted.

(g) Penalties. Developer and its Subcontractors, Contractors, and subtenants understand and agree that upon any failure to comply with Chapter 12T, the City will have the right to pursue any rights or remedies available under Chapter 12T, subject to **Subsection (b)** (Breach) and the DA Waivers, including a penalty of \$50 for each employee, applicant or other person as to whom the violation occurred or continued, and thereafter, for subsequent violations, the penalty may increase to no more than \$100, for each employee or applicant whose rights were, or continue to be, violated.

(h) Inquiries. If Developer has any questions about the applicability of Chapter 12T, it may contact the Port for additional information. The Port will consult with the Director of the City's Office of Contract Administration, who has authority to grant a waiver under the circumstances set forth in section 12T.8 of Chapter 12T.

#### **7. Employee Signature Authorization Ordinance.**

(S.F. Admin Code §§ 23.50-23.56)

The City has adopted an Employee Signature Authorization Ordinance, which requires employers of employees in hotel or restaurant projects on public property with 50 or more full-time or part-time employees to enter into a "card check" agreement with a labor union regarding the preference of employees to be represented by a labor union to act as their exclusive bargaining representative. Developer agrees to comply with the requirements of the ordinance, if applicable, including any requirements applicable to its successors, as specified in Administrative Code section 23.54.

### **Use Of City Property**

#### **8. Tobacco Products and Alcoholic Beverages.**

(Admin. Code § 4.20; Health Code art. 19K)

(a) Definitions. For purposes of this Section: (i) "**alcoholic beverage**" is defined in California Business and Professions Code section 23004 and excludes cleaning solutions, medical supplies, and other products and substances not intended for drinking; and (ii) "**tobacco product**" is defined in Health Code section 1010(b).

(b) Advertising Ban. New general advertising signs that are visible to the public are prohibited on the exterior of any City-owned building under Administrative Code section 4.20-1.

(c) Tobacco Sales Ban. No person may sell tobacco products on property owned by or under the control of the City under Health Code article 19K.

(d) Alcoholic Beverage Advertising. Port property used for operation of a restaurant, concert or sports venue, or other facility or event where the sale, production, or consumption of alcoholic beverages is permitted, will be exempt from the alcoholic beverage advertising prohibition in Administrative Code section 4.20(a)-(c).



**9. Integrated Pest Management Program.**  
(Env. Code ch. 3)

(a) IPM Plan. Chapter 3 of the Environment Code (the “**IPM Ordinance**”) describes an integrated pest management policy (“**IPM Policy**”) to be implemented by all City departments. Except for the permitted uses of pesticides provided in IPM Ordinance section 303, Developer must not use or apply during the DDA term, and must not contract with any party to provide pest abatement or control services to the FC Project Area, except in compliance with the Port’s integrated pest management plan (“**IPM Plan**”).

(b) Application. Although not a City Department, Developer agrees to comply, and must require all of Developer’s contractors to comply, with the Port’s approved IPM Plan and IPM Ordinance sections 300(d), 302, 304, 305(f), 305(g), and 306, as if Developer were a City department. Among other matters, the IPM Ordinance: (i) provides for the use of pesticides only as a last resort; (ii) prohibits the use or application of pesticides on City-owned property except for pesticides granted exemptions under IPM Ordinance section 303 (including pesticides included on the most current Reduced Risk Pesticide List compiled by the Department of the Environment); (iii) imposes certain notice requirements; and (iv) requires Developer to keep certain records and to report to the City all pesticide use by Developer’s staff or contractors.

(c) Prior Review. Before Developer or Developer’s contractor applies pesticides to outdoor areas, Developer must obtain a written recommendation from a person holding a valid Agricultural Pest Control Advisor license issued by the California Department of Pesticide Regulation and any such pesticide application must be made only by or under the supervision of a person holding a valid Qualified Applicator certificate or Qualified Applicator license under California law. The City’s current Reduced Risk Pesticide List and additional details about pest management on City property can be found at the Department of the Environment website, <http://sfenvironment.org/ipm>.

**10. Resource-Efficient Facilities and Green Building Requirements.**  
(Env. Code ch. 7)

Developer agrees to comply with all applicable provisions of the Environment Code relating to resource-efficiency and green building design requirements.

**11. Tropical Hardwood and Virgin Redwood Ban.**  
(Env. Code ch. 8)

The City urges companies not to import, purchase, obtain or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood, or virgin redwood wood product, except as expressly permitted by the application of Environment Code sections 802(b) and 803(b). Developer agrees that, except as permitted by the application of Environment Code sections 802(b) and 803(b), Developer will not use or incorporate any tropical hardwood or virgin redwood in the construction of the Improvements or provide any items to the construction of the Project, or otherwise in the performance of the DDA that are tropical hardwoods, tropical hardwood wood products, virgin redwood, or virgin redwood wood products. If Developer fails to comply in good faith with any of Environment Code chapter 8, Developer will be liable for liquidated damages for each violation in any amount equal to the contractor’s net profit on the contract, or 5% of the total amount of the contract dollars, whichever is greater.

**12. Diesel Fuel Measures.**  
(Env. Code ch. 9)

Consistent with the City's Greenhouse Gas Emissions Reduction Plan (Env. Code § 903) to reduce greenhouse gas emissions in the City, Developer must minimize exhaust emissions from operating equipment and trucks during construction. Developer's compliance with MMRP Mitigation Measure M-AQ-1a will satisfy this requirement.

**13. Arsenic-Treated Wood.**  
(Env. Code ch. 13)

Developer must not purchase preservative-treated wood products containing arsenic on behalf of the City in the performance of the DDA without obtaining an exemption under Environment Code section 1304 from the Department of Environment. Developer may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of Environment. This provision does not preclude Developer from purchasing preservative-treated wood containing arsenic for saltwater immersion. In this Section: (a) "**preservative-treated wood containing arsenic**" means wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including chromated copper arsenate preservative, ammoniac copper zinc arsenate preservative, or ammoniacal copper arsenate preservative; and (b) "**saltwater immersion**" means a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

**14. Food Service and Packaging Waste Reduction Ordinance.**  
(Env. Code ch. 16)

Developer agrees to comply fully with and be bound by section 1604(d) of the Food Service and Packaging Waste Reduction Ordinance (Env. Code ch. 16), including the remedies provided in section 1607 and implementing guidelines and rules. By entering into the DDA and the Development Agreement, Developer agrees that if it breaches this provision, and fails to cure within the cure periods provided herein, the City will suffer actual damages that will be impractical or extremely difficult to determine and that the following amounts of liquidated damage are reasonable estimates of the damage that the City will incur based on any violation, established in light of the circumstances existing on the Reference Date: (a) \$100 for the first breach; (b) \$200 for the second breach in the same year; and (c) \$500 for subsequent breaches in the same year. These liquidated damages will not be considered penalties, but agreed monetary damages sustained by the City because of Developer's noncompliance.

**15. Bottled Drinking Water.**  
(Env. Code ch. 24; Port Reso. No. 12-11)

Developer is subject to all applicable provisions of Environment Code chapter 24 prohibiting the sale or distribution of drinking water in plastic bottles with a capacity of 21 fluid ounces or less at Events held on City Property with attendance of more than 100 people during the DDA Term. Also, Developer must comply with the Port's *Zero Waste Policy for Events and Activities* (Port Reso. No. 12-11) for applicable Events at the FC Project Area during the DDA Term.

**16. Graffiti Removal and Abatement.**  
(Pub. Works Code Sec. 23)

(a) Requirement. Developer agrees to remove all graffiti from the FC Project Area, including from the exterior of any structures within the FC Project Area, consistent with the notice and cure provisions of Public Works Code section 23. If the Director of Public Works determines that any property contains graffiti in violation of section 2303, the Director may issue a notice of violation to Developer and any Offending Party. At the time the notice of violation is issued, the Director will take one or more photographs of the alleged graffiti and make copies of the photographs available to Developer and any Offending Party upon request. The photographs will be dated and retained as a part of the file for the violation. The notice will give Developer and any Offending Party 30 days after the date of the notice to either remove the graffiti or request a hearing on the notice of violation and set forth the procedure for requesting the hearing. This Section is not intended to require a tenant to breach any lease or other agreement that it may have concerning its use of the real property.

(b) Application. In this Section, “**graffiti**” means any inscription, word, figure, marking, or design that is affixed, marked, etched, scratched, drawn, or painted on any building, structure, fixture, or other improvement, whether permanent or temporary, including signs, banners, billboards, and fencing surrounding construction sites, whether public or private, without the consent of the owner of the property or the owner’s authorized agent, and that is visible from the public right-of-way, but does not include: (i) any sign or banner that is authorized by, and in compliance with, the applicable requirements of the DDA or the Port Building Code; (ii) any mural or other painting or marking on the property that is protected as a work of fine art under the California Art Preservation Act (Calif. Civil Code §§ 987 *et seq.*) or as a work of visual art under the Federal Visual Artists Rights Act of 1990 (17 U.S.C. §§ 101 *et seq.*); (iii) any painting or marking that a City department makes in the course of its official duties or as part of a public education campaign; or (iv) any painting or marking required for compliance with any local, state, or federal law.

**17. Drug-Free Workplace.**  
(41 U.S.C. ch. 81; Police Code art. 40)

To the extent applied by a federal grant or contract for the Project, the Drug-Free Workplace Act of 1988 (41 U.S.C. ch. 81) will apply to Developer. Developer agrees to adopt a Drug-Free Workplace Policy and comply with all other applicable requirements of the drug-free workplace laws under Police Code article 40.

**18. Nutritional Standards and Guidelines.**  
(Admin. Code § 4.9-1)

(a) Definitions. For the purpose of this Section: (i) “**meal**” means “**prepared food**” as defined in Environment Code section 1602(l), which means food or beverages prepared within San Francisco for individual customers or consumers in a form commonly understood to be a breakfast, lunch, or dinner; (ii) “**Nutritional Standards Requirements**” means the food and beverage nutritional standards and calorie labeling requirements set forth in Administrative Code section 4.9-1(c); (iii) “**restaurant**” is defined in Health Code section 451(s) and includes any coffee shop, cocktail lounge, sandwich stand, public school cafeteria, in-plant or employee eating establishment, and any other eating establishment that gives or offers for sale food that requires

no further preparation to the public, guests, patrons, or employees for consumption on or off the premises; (iv) "**vending machine**" is defined in Administrative Code section 4.2(a) and means an automated machine dispensing products or services, including food, beverages, tobacco products, newspapers, and periodicals.

(b) Vending Machines. Any permitted vending machine must comply with the Nutritional Standards Requirements in section 4.9-1(c). Developer must incorporate the Nutritional Standards Requirements into any contract for the installation of a vending machine on the FC Project Area or for the supply of food and beverages to that vending machine.

(c) Restaurants. Any restaurant on City property is encouraged to ensure that at least 25% of meals offered on the menu meet the Nutritional Standards Requirements set forth in Administrative Code section 4.9-1(e).

(d) Penalties. Developer's failure to comply with the Nutritional Standards Requirements in section 4.9-1(c) will be considered an Event of Default under the DDA and in addition to its other remedies, which will be subject to the DA Waivers, the City may require the removal of any vending machine on the FC Project Area that is not permitted or that violates the Nutritional Standards Requirements. Developer will be responsible for monitoring compliance with the Nutritional Standards Requirements by each subcontractor, subtenant, and contractor performing services or occupying premises on the FC Project Area. But the City agrees that Developer will not be liable for the noncompliance of its subcontractors, subtenants, or contractors.

**19. All-Gender Toilet Facilities.**  
(Admin. Code § 4.1-3)

Developer must include at least one all-gender toilet facility on each floor of any new building on City-owned land or that is constructed by or for the City where toilet facilities are required or provided. Unless not allowed by an existing lease, whenever extensive renovations are made on one or more floors in any building on land that the City owns or in a building that is leased to or by the City, Developer will provide at least one all-gender toilet facility on each floor where the renovations take place and toilet facilities are required or provided. An "all-gender toilet facility" means a toilet that is not restricted to use by persons of a specific sex or gender identity by means of signage, design, or the installation of fixtures. "Extensive renovations" means any renovation where the construction cost exceeds 50% of the cost of providing the required toilet facilities.

**20. Indoor Air Quality.**  
(Env. Code § 711(g))

Developer agrees to comply with section 711(g) of the Environment Code and regulations adopted under Environment Code section 703(b) relating to construction and maintenance protocols to address indoor air quality.

**Use Of Port Property**

**21. Southern Waterfront Community Benefits and Beautification Policy.**  
(Port Reso. No. 07-77)

(a) Policy Goals. The Port's *Policy for Southern Waterfront Community Benefits and Beautification* identifies beautification and related projects in the Southern Waterfront (from

Mariposa Street in the north to India Basin) that require funding. Under this policy, Developer must provide community benefits and beautification measures in consideration for the use of the Project Site. Examples of desired benefits include: (i) beautification, greening, and maintenance of any outer edges of and entrances to the FC Project Area; (ii) creation and implementation of a Community Outreach and Good Neighbor Policy to guide Developer's interaction with the Port, neighbors, visitors, and users; (iii) use or support of job training and placement organizations serving southeast San Francisco; (iv) commitment to engage in operational practices that are sensitive to the environment and the neighboring community by reducing engine emissions consistent with the City's Clean Air Program, and use of machines at the FC Project Area that are low-emission diesel equipment and use biodiesel or other reduced particulate emission fuels; (v) commitment to use low-impact design and other "green" strategies when installing or replacing stormwater infrastructure; (vi) employment at the FC Project Area of a large percentage of managers and other staff who live in the local neighborhood or community; (vii) use of truckers that are certified as LBEs under Administrative Code chapter 14B; and (viii) use of businesses that are located within the Potrero Hill and Bayview Hunters Point neighborhoods. Developer's performance of the Project Requirements under the DDA will satisfy the requirements under this policy. Developer agrees to provide the Port with documents and records regarding these activities at the Port's request.

(b) Agreement to Use Local Truckers. Except to the extent inconsistent with any pertinent collective bargaining agreement, Developer agrees that, for all directly contracted or service agreement trucking opportunities associated with Developer's operations at the FC Project Area, including hauling materials on, off, and within the Project Site, Developer will make good faith efforts to use Local Truckers first. For purposes of this Section, "**truckers**" means a business that provides trucking services for a profit, and "**Local Truckers**" means truckers that CMD has certified as LBEs.

To the extent that Developer in its sole discretion directly contracts or enters into a service agreement with truckers for trucking opportunities as described in this Section, Developer must use Local Truckers for a minimum of 60% of all contracted or service agreement trucking. Only the actual dollar amount paid to truckers will be counted towards meeting the 60% requirement; equipment rental and disposal fees will not be counted. Developer will not be in default of this provision for not meeting the 60% minimum if Developer offered trucking opportunities to Local Truckers, but the Local Truckers were unavailable or unwilling to perform the work.

During all periods of construction activities at the Project Site, Developer must submit a monthly report to the Port and CMD stating the total cost to Developer of trucking through a contract or service agreement during the preceding month and identifying the total amount paid to Local Truckers. The monthly report must document all truckers who conducted contract or service agreement work for Developer, and identify truckers that are Local Truckers. If Developer fails to meet the 60% minimum in any month, the report must document Developer's good faith outreach efforts to contact Local Truckers and the reasons that the work could not be conducted by Local Truckers. At the Port's or CMD's request, Developer must provide additional documentation required to ensure Developer's compliance with this provision. Developer's failure to comply with this Section will be a Material Breach under the DDA.

## **Other Public Policies**

**22. Conflicts of Interest.**

(Calif. Gov. Code §§ 87100 *et seq.* & §§ 1090 *et seq.*; Charter § 15.103; Campaign and Govt'l Conduct Code art. III, ch. 2)

Through its execution of the DDA, Developer acknowledges that it is familiar with Charter section 15.103, Campaign and Governmental Conduct Code article III, chapter 2, and California Government Code sections 87100 *et seq.* and sections 1090 *et seq.*, certifies that it does not know of any facts that would violate these provisions and agrees to notify the Port if Developer becomes aware of any such fact during the DDA Term.

**23. Sunshine.**

(Calif. Gov. Code §§ 6250 *et seq.*; Admin. Code ch. 67)

Developer understands and agrees that under the California Public Records Act (Calif. Gov. Code §§ 6250 *et seq.*) and the City's Sunshine Ordinance (Admin. Code ch. 67), the Transaction Documents and all records, information, and materials that Developer submits to the City may be public records subject to public disclosure upon request. Developer may mark materials it submits to the City that Developer in good faith believes are or contain trade secrets or confidential proprietary information protected from disclosure under public disclosure laws, and the City will attempt to maintain the confidentiality of these materials to the extent provided by law. Developer acknowledges that this provision does not require the City to incur legal costs in any action by a person seeking disclosure of materials that the City received from Developer.

**24. Contribution Limits-Contractors Doing Business with the City.**

(Campaign and Govt'l Conduct Code § 1.126)

(a) Application. Campaign and Governmental Conduct Code section 1.126 ("Section 1.126") applies only to agreements subject to approval by the Board of Supervisors, the Mayor, any other elected officer, or any board on which an elected officer serves. Section 1.126 prohibits a person who contracts with the City for the sale or lease of any land or building to or from the City from making any campaign contribution to: (i) any City elective officer if the officer or the board on which that individual serves or a state agency on whose board an appointee of that individual serves must approve the contract; (ii) a candidate for the office held by the individual; or (iii) a committee controlled by the individual or candidate, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for the contract or six months after the date the contract is approved.

(b) Acknowledgment. Through its execution of the DDA, Developer acknowledges the following.

(i) Developer is familiar with Section 1.126.

(ii) Section 1.126 applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more.

(iii) If applicable, the prohibition on contributions applies to: (1) Developer; (2) each member of Developer's board of directors; (3) Developer's chairperson, chief executive officer, chief financial officer, and chief operating officer; (4) any person with an ownership interest of more than 20% in Developer; (5) any subcontractor listed in the

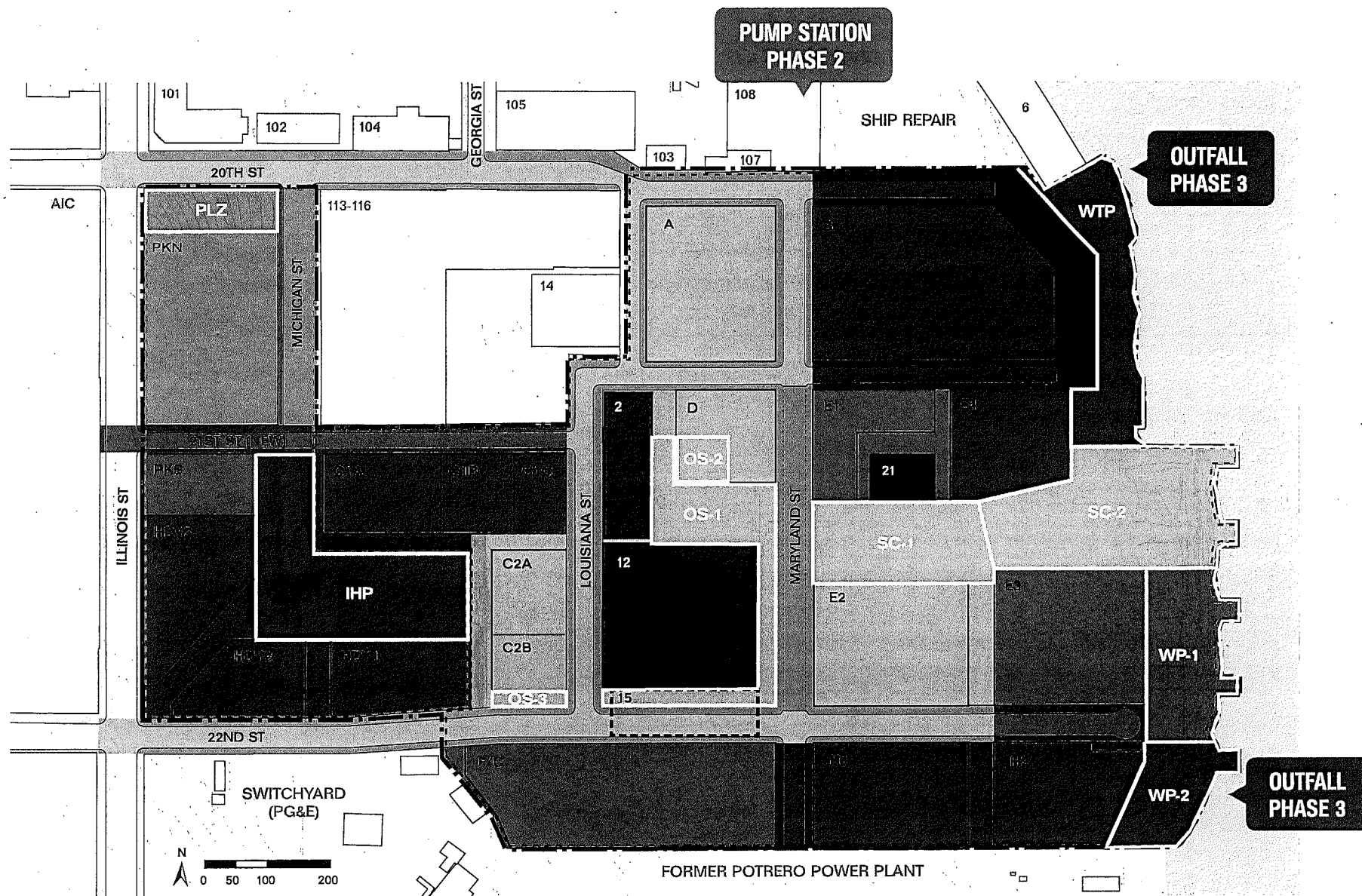
contract; and (6) any committee, as defined in Campaign and Governmental Conduct Code section 1.104, that is sponsored or controlled by Developer.

**25. Implementing the MacBride Principles – Northern Ireland.**  
(Admin. Code ch. 12F)

The Port and the City urge companies doing business in Northern Ireland to move towards resolving employment inequities and encourage them to abide by the MacBride Principles. The Port and the City urge San Francisco companies to do business with corporations that abide by the MacBride Principles.







## PIER 70 SUD PHASING PLAN

SITELAB urban studio 08/30/2017

**SITE BOUNDARIES**  
 - Pier 70 SUD  
 - 28-Acre Site  
 - Illinois Parcels

**PHASES**  
 - Phase 0.5  
 - Phase 1  
 - Phase 2  
 - Phase 3  
 - SC-2 Indicates open space zones



**DDA EXHIBIT B2**

**SCHEDULE OF PERFORMANCE<sup>1</sup>**

<b>Schedule of Performance for Phase Improvements other than Deferred Infrastructure or Public Spaces within Park Parcels<sup>2</sup></b>			
<b>Phase</b>	<b>Outside Date for Phase Submittal Application</b>	<b>Outside Date for Commencement of Phase Improvements</b>	<b>Outside Date for Final Completion of Phase Improvements<sup>3</sup></b>
<b>1</b>	<b>[insert date that is 12 months after Project Approval] ("Phase 1 Approval")</b>	<b>18 months after Phase 1 Approval</b>	<b>5 years after Commencement of Phase Improvements for Phase 1</b>
<b>2</b>	<b>2 years after Final Completion<sup>4</sup> of all Phase 1 Phase Improvements</b>	<b>18 months after Phase 2 Approval</b>	<b>5 years after Commencement of Phase Improvements for Phase 2</b>
<b>3</b>	<b>2 years after Final Completion of all</b>	<b>18 months after Phase 3 Approval</b>	<b>5 years after Commencement of</b>

<sup>1</sup> All outside dates for performance set forth below are subject to the provisions regarding time for performance and the procedures for Excusable Delay as set forth in Article 4 of the DDA (Performance Dates) including Down Market Delay.

<sup>2</sup> Construction of Deferred Infrastructure will not be required for a determination of Final Completion for any Phase Improvement or Component thereof outside of the Deferred Infrastructure Zone (DDA §15.4(c)).

<sup>3</sup> Developer will not be in breach of the Schedule of Performance if it has submitted a Certificate of Self-Determination at least 30-days prior to the Outside Date for Final Completion, and if subsequently disapproved, is diligently prosecuting any deficiencies identified by the Chief Harbor Engineer.

<sup>4</sup> "Final Completion" means the approval (or deemed approval) of a Determination of Completion by the Chief Harbor Engineer in accordance with §15.5.

	<b>Phase 2 Phase Improvements</b>		<b>Phase Improvements for Phase 3</b>
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<b>Schedule of Performance for Deferred Infrastructure (including Public Spaces within Deferred Infrastructure Zones)<sup>5</sup></b>	
<b>Description of Deferred Infrastructure</b>	<b>Outside Date for Final Completion of Deferred Infrastructure</b>
Each Vertical DDA and each Vertical Coordination Agreement will assign responsibility for Deferred Infrastructure among Developer and Vertical Developer and will require the responsible party to construct the applicable Deferred Infrastructure within the associated Deferred Infrastructure Zone or adjacent Park Parcel in accordance with this Schedule of Performance.	<p>Deferred Infrastructure must be completed no later than 12 months after Final Completion of the adjacent Horizontal or Vertical Improvements, as follows:</p> <p>(1) For Deferred Infrastructure that does not directly front Vertical Improvements, the Deferred Infrastructure must be Substantially Completed no later than 12 months after Final Completion of the adjacent Public Spaces, whether or not Developer or a Vertical Developer have entered into a Vertical DDA.</p> <p>(2) For Deferred Infrastructure that fronts Vertical Improvements (and will therefore be subject to a Vertical DDA), the Deferred Infrastructure must be completed no later than 12 months after issuance of a Temporary Certificate of Occupancy for the Vertical Improvements on the associated Development Parcel.</p>

<sup>5</sup> Construction of Deferred Infrastructure will not be required for a determination of Final Completion for adjacent Phase Improvements or Components thereof (DDA §15.4(c)) outside of the Deferred Infrastructure Zone.

<b>Schedule of Performance for Public Spaces within Park Parcels (not including Deferred Infrastructure)<sup>67</sup></b>		
<b>Phase</b>	<b>Park Parcel #</b>	<b>Outside Date for Final Completion of Public Spaces</b>
<b>Phase 0.5</b>	<b>PLZ</b>	<b>PLZ is not a Developer obligation under this DDA. Port will require the Parcel K North Vertical Developer to Substantially Complete the PLZ improvements within 12 mos. after Temporary Certificate of Occupancy for a building on Parcel K North.</b>
<b>Phase 1</b>	<b>OS1</b>	<b>12 months after a Temporary Certificate of Occupancy has been issued for both Buildings 2 and Building 12</b>
<b>Phase 1</b>	<b>OS2</b>	<b>OS2 is not a Developer obligation under this DDA. Port will require the Vertical Developer of Parcel D to obtain a Determination of Completion for the OS2 improvements within 12 mos. after Port has issued a Temporary Certificate of Occupancy for a building on Parcel D.</b>
<b>Phase 1</b>	<b>OS3</b>	<b>OS3 is not a Developer obligation under this DDA. Port will require the Vertical Developer of Parcel C2-B to obtain a Determination of Completion for the OS3 improvements within 12 mos. after Port has issued a Temporary Certificate of Occupancy for a building on Parcel C2-B.</b>
<b>Phase 1</b>	<b>SC1</b>	<b>12 months after Temporary Certificate of Occupancy for a building on Parcel E2</b>
<b>Phase 1</b>	<b>SC2</b>	<b>18 months after Temporary Certificate of Occupancy for a building on Parcel E2</b>

<sup>6</sup> Park Parcels are illustrated on DDA Exhibit B1 (Phasing Plan)

<sup>7</sup> Construction of Deferred Infrastructure will not be required for a determination of Final Completion for adjacent Park Parcels or Components thereof (DDA §15.4(c)) outside of the Deferred Infrastructure Zone.

<b>Phase 2</b>	<b>WP1</b>	<b>12 months after Temporary Certificate of Occupancy for a building on Parcel E3</b>
<b>Phase 3</b>	<b>WTP</b>	<b>12 months after Temporary Certificate of Occupancy for a building on Parcel B</b>
<b>Phase 3</b>	<b>WP2</b>	<b>12 months after Temporary Certificate of Occupancy for a building on Parcel H2</b>
<b>Phase 3</b>	<b>IHP</b>	<b>IHP is not a Developer obligation under this DDA. If the Port assigns this obligation to the Vertical Developer of the Hoedown Yard, the Port will require a Vertical Developer of the Hoedown Yard (or a portion thereof) to obtain a Determination of Completion for the IHP improvements within 12 months after the last Temporary Certificate of Occupancy to be issued for buildings on HDY 1 and 2.</b>

<b>Associated Public Benefits Schedule of Performance<sup>8</sup></b>		
<b>Associated Public Benefits</b>	<b>Outside Date for Vertical DDA</b>	<b>Outside Date for Close of Escrow and Commencement of Construction</b>
<b>Building E4</b>	Vertical Developer Affiliate or an Arts Master Tenant has entered into a Vertical DDA for Building E4 consistent with Section 7.13 no later than the date that Port has issued a Temporary Certificate of Occupancy for Office Building B-2.	In accordance with the terms of the applicable Vertical DDA for Building E4.
<b>Building 12</b>	Vertical Developer Affiliate has entered into a Vertical DDA for Building 12 consistent with Section 7.15 no later than one year after Acceptance of Maryland St between 20 <sup>th</sup> and 21 <sup>st</sup> St.	The Vertical DDA will require Close of Escrow and Commencement of Construction to occur no later than three years after entering into the Vertical DDA for Building 12, with diligent prosecution to completion thereafter.
<b>Building 21</b>	Vertical Developer Affiliate has entered into a Vertical DDA for Building 21 consistent with Section 7.15 within 1 year after Completion of Building E-1	The Vertical DDA will require Close of Escrow and Commencement of Construction for Building 21 no later than three years after entering into the Vertical DDA for Building 21, with diligent prosecution to completion thereafter.

<sup>8</sup> With the Phase Submittal application for Phase 3 and within six months after the Port has issued a Determination of Completion for all Vertical Improvements in all Phases, Developer must submit to the Port an Associated Public Benefits Report in accordance with Section 7.21, confirming Project compliance with all Associated Public Benefits.

<b>Noonan Building Replacement</b>	To be provided in accordance with DDA Section 7.14.
<b>50,000 gsf of PDR</b>	To be provided by Project completion in accordance with DDA Section 7.18
<b>On-site childcare</b>	Two child-care facilities, each with a capacity of a minimum of 50 children, to be provided; one in connection with Phase 1 and one in connection with Phases 2 or 3, all in accordance with DDA Section 7.16.
<b>Active Recreation Rooftop Open Space</b>	If not otherwise provided by the Port on Parcel C1A, the Phase Submittal for Phase 3 will identify the location for a minimum 20,000 gsf of contiguous rooftop open space that could be used for active recreation subject to available funding and other conditions in accordance with DDA §7.16.
<b>Community Facilities</b>	To be offered with each Phase Submittal until accepted, subject to the terms and condition of DDA §7.20.
<b>Workforce Plan</b>	Compliance in accordance with the requirements of the Workforce Development Plan.
<b>Affordable Housing</b>	Compliance in accordance with the requirements of the Affordable Housing Plan.



<b>Phase Schedule of Performance for Option Parcels, including Early Ground Lease Parcels</b>	
<b>Option Parcel</b>	<b>Outside Date</b>
<b>Execute Vertical DDA for Early Lease Parcel in Phase 1 (DDA §2.2(f))</b>	Two years after Commencement of Phase Improvements for Phase 1
<b>Execute Vertical DDA for Early Lease Parcel in Phase 2 (DDA §2.2(f))</b>	Two years after Commencement of Phase Improvements for Phase 2
<b>Outside Date for Execution of a Vertical DDA for all Option Parcels in a Phase 1 (DDA §2.2(g))</b>	Three years after the Determination of Completion for all Phase Improvements within Phase 1.
<b>Outside Date for Execution of a Vertical DDA for all Option Parcels in a Phase 2 (DDA §2.2(g))</b>	Three years after Determination of Completion for all Phase Improvements within Phase 2.
<b>Outside Date for Execution of a Vertical DDA for all Option Parcels in a Phase 3 (DDA §2.2(g))</b>	Three years after Determination of Completion for all Phase Improvements within Phase 3.



LODGED WITH PORT COMMISSION  
SECRETARY 9/26/17

**DDA EXHIBIT B3**

**AFFORDABLE HOUSING PLAN**

**of**

**DISPOSITION AND DEVELOPMENT AGREEMENT**

**(Pier 70 28-Acre Site)**

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**Attachments**

AHP Attachment A: Form of Housing Map  
AHP Attachment B: City and County of San Francisco Inclusionary Affordable Housing Monitoring and Procedures Manual  
AHP Attachment C: Initial In-Lieu Fee Rate Schedule

## SUMMARY

This Affordable Housing Plan has been designed to facilitate development of at least 30% of all Residential Units built in the AHP Housing Area as BMR Units or Inclusionary Units. In addition, at build-out of each Phase Area of the 28-Acre Site, this Affordable Housing Plan requires that not fewer than 20% of all Residential Units in the AHP Housing Area be BMR Units or Inclusionary Units.

The DDA obligates Developer to construct all of the necessary Horizontal Improvements needed for the development of Affordable Housing Projects on three designated Affordable Housing Parcels in the AHP Housing Area. This Affordable Housing Plan also requires Vertical Developers of Market-Rate Rental Projects to provide 20% of the Rental Units as below-market-rate, on-site Inclusionary Units.

The Affordable Housing Projects will be developed by Affordable Housing Developers selected by MOHCD. Developer is required to deliver the Affordable Housing Parcels to MOHCD and to either construct or reimburse MOHCD for the Horizontal Improvements needed for development. The Parties anticipate that the Affordable Housing Parcels at full build-out will include no less than 327 BMR Units.

In the Development Agreement, the City has agreed to allocate and use Impact Fees and other City sources described below to fund a portion of the costs of the Affordable Housing Projects.

- Vertical Developers of Market-Rate Condo Projects on the 28-Acre Site will not be allowed to provide Inclusionary Units under this Affordable Housing Plan. Instead, they will be required to pay 28-Acre Site Affordable Housing Fees that will be deposited into the Citywide Affordable Housing Fund. MOHCD will administer and use these funds for the Affordable Housing Projects.
- Each Vertical Developer of a Commercial Project on the 28-Acre Site will be required to pay the 28-Acre Site Jobs/Housing Equivalency Fee. MOHCD will administer and use these funds for the Affordable Housing Projects.
- The City has formed an IRFD over the Hoedown Yard. Under the IRFD Financing Plan and the Tax Allocation MOU, the City has agreed to allocate and use Housing Tax Increment for the Affordable Housing Projects.

This Summary is provided for convenience and for informational purposes only. In the case of a conflict between the terms of this Summary and the Affordable Housing Plan, the provisions of the Affordable Housing Plan shall prevail.

## 1. DEFINITIONS

The following terms specific to this Affordable Housing Plan have the meanings given to them below or are defined where indicated. Initially capitalized and other terms not listed below are defined in the **Appendix Part B** or in other Transaction Documents as specified in **Appendix Part C**. In accordance with *App ¶ 8.1 (General Rule)*, this Affordable Housing Plan and all AHP-specific definitions will prevail over any other Transaction Document in relation to Developer's affordable housing rights and obligations. All references to the DDA include this Affordable Housing Plan unless explicitly stated otherwise.

**"4% LIHTC"** means tax credits available for affordable housing development under the Tax Code.

**"28-Acre Site Affordable Housing Fee"** means the 28-Acre Site Project-specific Impact Fee imposed on Market-Rate Condo Projects under **Section 6.2** (Market-Rate Condo Projects).

**"28-Acre Site Jobs/Housing Equivalency Fee"** means the 28-Acre Site Project-specific Impact Fee imposed under the Development Agreement.

**"Affordable Housing Cost"** when used in reference to a BMR Unit or an Inclusionary Unit means a monthly rental charge (including the applicable Utility Allowance but excluding Parking Charges) that does not exceed 30% of the maximum Area Median Income permitted for the applicable type of Residential Unit, based on Household Size.

**"Affordable Housing Developer"** means a qualified developer selected by MOHCD to develop an Affordable Housing Parcel.

**"Affordable Housing Parcel Completion Date"** means the date on which Developer has satisfied the requirements of **Subsection 3.3(a)** (Required Improvements), subject to **Section 3.4** (Developer's Reimbursement Option).

**"Affordable Housing Project"** means the building that an Affordable Housing Developer builds on an Affordable Housing Parcel in which 100% of the Residential Units are BMR Units, with the exception of the manager's unit. The inclusion of associated and ancillary uses, such as ground floor retail, child care, social services, parking, or other tenant-serving uses to the extent permitted by the Regulatory Requirements, will not affect the designation of the building as an Affordable Housing Project

**"Affordable Housing Parcel"** means a development parcel upon which an Affordable Housing Project is to be built.

**"AHP Deferred Infrastructure"** means Horizontal Improvements, primarily consisting of Utility Infrastructure, Public ROWs, and other Improvements installed between the edge of a Public ROW and the boundary of an Affordable Housing Parcel, such as sidewalks and curb cuts, street lights, furnishing, and landscaping, and utility boxes and laterals serving the parcel, that Affordable Housing Developers may be required to construct under an agreement with MOHCD.

**"AHP Housing Area"** means the 28-Acre Site and Parcel K South.

**"AMI"** or **"Area Median Income"** when used in reference to Inclusionary Units and BMR Units means the current unadjusted median income for the San Francisco area as published by HUD, adjusted solely for Household Size. If HUD ceases to publish the AMI data for San Francisco for 18 months or more, MOHCD and Developer will make good faith efforts to agree on other publicly-available and credible substitute data for AMI.

**"BMR Credit"** means a credit equal to the number of BMR Units anticipated to be developed on each Affordable Housing Parcel in a Phase for purposes of calculating the Interim Affordable Percentage. BMR Credit will be given for an Affordable Housing Parcel only on the applicable Affordable Housing Completion Date. Unless the Parties agree otherwise, Parcel C1B will have



100 BMR Credits, Parcel C2A will have 100 BMR Credits, and Parcel K South will have 121 BMR Credits.

**"BMR Unit"** means a below-market-rate Residential Unit constructed in an Affordable Housing Project. Inclusionary Units are not BMR Units.

**"Completed Affordable Housing Parcel"** means an Affordable Housing Parcel for which Developer has satisfied the requirements of **Subsection 3.3(a)** (Required Improvements).

**"Completed Residential Unit"** means a Residential Unit in the AHP Housing Area for which the Port has issued a Temporary Certificate of Occupancy.

**"Condo Unit"** means a Residential Unit that is intended to be offered for sale in fee for individual ownership.

**"Final Affordable Percentage"** is defined in **Subsection 2.1** (Final Affordable Percentage).

**"Final Completion of all Residential Projects"** means the date that the Chief Harbor Engineer has issued a temporary Certificate of Occupancy for all Residential Units to be developed in the AHP Housing Area.

**"household"** means one or more related or unrelated individuals who live together in a Residential Unit as their primary dwelling.

**"Household Size"** means the number of persons in a household occupying a Residential Unit. MOHCD shall establish minimum Household Size requirements for BMR and Inclusionary Unit occupancy eligibility.

**"Housing Impact Fees"** means the 28-Acre Site Affordable Housing Fees and the 28-Acre Site Jobs/Housing Equivalency Fees collected from development on the 28-Acre Site.

**"Housing Map"** means **AHP Attachment A**.

**"HUD"** means the United States Department of Housing and Urban Development.

**"Inclusionary Obligation"** is defined in **Subsection 6.1(a)** (Development).

**"Inclusionary Unit"** means a Rental Unit that is: (i) available to and occupied by a household with an income not exceeding the Maximum Inclusionary AMI; and (ii) rented at an Affordable Housing Cost for households with incomes at or below the Maximum Inclusionary AMI, subject to adjustment as provided in **Section 9.2** (Potrero Terrace and Annex) and **Section 9.3** (Housing for Special Populations), if applicable. BMR Units are not Inclusionary Units.

**"Interim Affordable Percentage"** is defined in **Subsection 2.2(b)** (Required Interim Threshold).

**"Marketing and Operations Guidelines"** is defined in **Subsection 6.1(c)** (Marketing).

**"Market-Rate Condo Project"** means a Market-Rate Project containing Condo Units.

**"Market-Rate Parcel"** means a Development Parcel other than an Affordable Housing Parcel on which development of residential use is permitted, as identified on the attached Housing Map, subject to revision in accordance with the DDA and this Affordable Housing Plan.

**"Market-Rate Project"** means a Residential Project constructed by a Vertical Developer and containing Market-Rate Units and Inclusionary Units if required. The inclusion of other uses permitted under the SUD will not affect the designation as a Market-Rate Project.

**"Market-Rate Rental Project"** means a Market-Rate Project containing Rental Units.

**"Market-Rate Unit"** means any Residential Unit constructed on a Market-Rate Parcel that is not subject to affordability restrictions under this Affordable Housing Plan.

**"Maximum Inclusionary AMI"** is defined in **Subsection 6.1(a)** (Development).

**"MOHCD Manual"** is defined in **Subsection 6.1(c)** (Procedures for Monitoring and Enforcement).

**"Parking Charge"** means the market-rate charge for a parking space that is accessory to one or more Residential Projects on the 28-Acre Site.

**"Parking Space"** means a parking space constructed by or on behalf of any Vertical Developer, including an Affordable Housing Developer.

**"Rental Unit"** means a room or suite of two or more rooms with provisions for sleeping, eating, and sanitation that is designed for residential occupancy for 32 consecutive days or more by one household and may include senior and assisted living facilities.

**"Restrictive Covenant"** means a recorded document encumbering a Market-Rate Project that specifies the required number of Inclusionary Units at specified affordability levels in accordance with this Affordable Housing Plan.

**"Section 415"** means the City's Inclusionary Affordable Housing Program (Planning Code §§ 415 and 415.1 through 415.11).

**"Utility Allowance"** means a dollar amount determined in a manner acceptable to the California Tax Credit Allocation Committee, which may include an amount published periodically by the San Francisco Housing Authority based on standards established by HUD, for the cost of basic utilities for households, adjusted for Household Size. If both the San Francisco Housing Authority and HUD cease publishing a Utility Allowance, then Vertical Developers may use another publicly-available and credible dollar amount approved by MOHCD.

## **2. HOUSING DEVELOPMENT**

### **2.1. Residential Development at Full Build-Out.**

(a) **Final Affordable Percentage.** Due to the flexibility in uses permitted on certain Development Parcels under the Pier 70 Special Use District, the maximum number of Residential Units permitted on the 28-Acre Site ranges from 1,100 Residential Units (under a development scenario that maximizes commercial uses) to 2,150 Residential Units (under a development scenario that maximizes residential uses). This Affordable Housing Plan has been designed to achieve a development scenario in which, upon Final Completion of all Residential Projects, the sum of the Inclusionary Units and the BMR Units in the AHP Housing Area, including the BMR Credits, equals or exceeds 30% of the total number of Residential Units constructed in the AHP Housing Area (the **"Final Affordable Percentage"**) at a midpoint development scenario of 1,702 units within the 28-Acre Site. The City, through MOHCD, will control the design, size, typology, construction, financing, operation, and nature of the Affordable Housing Projects to be built on the Affordable Housing Parcels. Thus, achievement of the Final Affordable Percentage will be controlled by the City.

(b) **Developer's Obligations.** The Parties acknowledge that Developer's obligations under this Affordable Housing Plan are limited to delivering the Affordable Housing Parcels to Port for delivery to MOHCD as specified herein.

(c) **Vertical Developers' Obligations.** Vertical Developers' obligations under this Affordable Housing Plan and the Development Agreement are limited to: (i) satisfying the Inclusionary Obligation for any Market-Rate Rental Project; (ii) paying the 28-Acre Site Affordable Housing Fee for any Market-Rate Condo Project; and (iii) paying the 28-Acre Site Jobs/Housing Equivalency Fee for any Commercial Project. For reference purposes only, the In-Lieu Fee Rate Schedule in effect on the Reference Date is attached as **AHP Attachment C**.

## 2.2. Interim Residential Development.

(a) Phasing Effect. The Parties understand that, due to the phased nature of the development of the AHP Housing Area, the Final Affordable Percentage may not be met at any given time prior to Final Completion of all Residential Projects on the AHP Housing Area. However, the Parties agree that at least 20% of Residential Units on the AHP Housing Area must at all times be Inclusionary Units or BMR Units, taking into account the BMR Credits earned.

(b) Required Interim Threshold. When all Residential Projects within each Phase other than the Final Phase are Substantially Complete: (i) the sum of all Inclusionary Units for which a Temporary Certificate of Occupancy has been issued plus any BMR Credits earned; (ii) must not be less than 20% of the sum of all Completed Residential Units *plus* any BMR Credits (the "**Interim Affordable Percentage**"). Developer acknowledges that the Port will not approve a Phase Submittal if development in accordance with the Phase Submittal would not meet the Interim Affordable Percentage.

(c) Illustrative Calculation. For example, if in Phase 2:

(i) Vertical Developers have built 875 Completed Residential Units, so the Interim Affordable Percentage is 175 (20% of 875);

(ii) of the Completed Residential Units, 75 are Inclusionary Units; and

(iii) Developer has caused the Affordable Housing Completion Date to occur for Parcel C2A and received 100 BMR Credits; then

(iv) the sum of Completed Inclusionary Units + BMR Credits is 175; and

(v) Developer will have met the Interim Affordable Percentage because the sum of Completed Inclusionary Units + BMR Credits (175) is equal to the Interim Affordable Percentage (175).

## 2.3. Development Process.

(a) Horizontal Improvements. Developer proposes to construct Horizontal Improvements for the 28-Acre Site in three Phases. The anticipated order of Phases is set forth in the Phasing Plan and the Schedule of Performance attached to the DDA, subject to revision in accordance with the DDA.

(b) Housing Data Table. To track Developer's obligations under this Affordable Housing Plan, each Phase Submittal must include a Housing Data Table in a form reasonably acceptable to the Port. Port staff will review the Housing Data Table in accordance with the Horizontal Review Procedures. Each Housing Data Table must include the following information:

(i) the location and acreage of each Affordable Housing Parcel and each Market-Rate Parcel for the Current Phase and all Prior Phases and whether Developer proposes any changes from the Housing Map or previous approvals;

(ii) the number of BMR Credits that will be included in the Current Phase, and the number of BMR Credits that Developer has obtained for any Prior Phase; and

(iii) the anticipated location of each anticipated Residential Project in the Phase and, for any Market-Rate Project, the anticipated acreage, height and density, number of Residential Units, housing tenure (rental vs. ownership), and on- or off-site parking to be provided, including the proposed number and location of units to be designated in accordance with Zoning Administrator Bulletin 10, if known, of Inclusionary Units.

(c) Proposals to Change. Developer must provide notice to the Port in accordance with *App ¶ 5 (Notices)* of any anticipated change in the number or proposed location of Inclusionary Units from those identified in the Phase Submittal. The Port in consultation with MOHCD will approve the change if Developer can demonstrate, in the Port's reasonable judgment, that the changes would not interfere with Developer's ability to meet the Interim Affordable Percentage for the Current Phase. Developer must specify the final number of Inclusionary Units for any Market-Rate Project in the related Appraisal Notice.

(d) Restrictive Covenant. The required number of any Inclusionary Units will be specified in the Ground Lease and/or a Restrictive Covenant recorded against the Residential Parcel at Close of Escrow.

### **3. AFFORDABLE HOUSING PARCELS**

**3.1. Selection of Affordable Housing Parcels.** Developer has preliminarily selected, and the Port and MOHCD have approved, Parcel C1B and Parcel C2A as the Affordable Housing Parcels on the 28-Acre Site. In consultation with MOHCD, the Port has also agreed that a portion of Parcel K South will be treated as an Affordable Housing Parcel. Parcel C1B, Parcel C2A, and Parcel K South are identified on the Housing Map.

#### **3.2. Site Alteration Process.**

(a) Developer Request. Developer may submit a request to the Port at any time to substitute an alternate parcel for any existing Affordable Housing Parcel or to make material changes to the size or boundaries of an Affordable Housing Parcel. Developer's request must be accompanied by: (i) a brief explanation as to why Developer is requesting the substitution or change; (ii) in the case of a substitution request, a demonstration that the parcel can support an equivalent number of affordable units; and (iii) if it can not support an equivalent number of affordable units, the number of BMR Credits that would be associated with the alternate parcel.

(b) Standard of Review. The Port will review Developer's request for parcel substitution or material change in consultation with MOHCD in accordance with this Subsection. If Developer seeks to reduce the size of any Affordable Housing Parcel because Developer does not need the BMR Credits allocated to the parcel to meet the Final Affordable Percentage (i.e., under a maximum office scenario), the Port and MOHCD may approve or disapprove the request, each in its sole discretion. The Parties agree that the factors listed below may inform, but will not limit, the Port's and MOHCD's decisions.

(i) BMR Credits. Whether Developer can meet the Final Affordable Percentage or Interim Affordable Percentage requirements if the change would decrease the number of BMR Credits.

(ii) Frontages. Each parcel must have a minimum of one frontage that provides immediate vehicular access in a manner consistent with the Design for Development and immediate pedestrian access to a Public ROW.

(iii) Fiscal Impact. The alternative parcel or material change should not have a material negative impact on the reasonably anticipated or proposed financing for the proposed substitute parcel when compared to the original parcel.

(iv) Location. The alternative parcel, when compared to the original parcel, maintains the overall balance of providing the Affordable Housing Parcels with access to transit, proximity to parks, and other public amenities.

(v) Site Conditions. The proposed substitution or material change should not result in a parcel that is materially more difficult or expensive to develop (e.g., sites

that include the need for extensive retaining walls, subsurface improvements, or ongoing monitoring responsibilities, or that cannot accommodate the contemplated parking or common areas).

(vi) Other Matters. The Port and MOHCD may consider any additional or unique matters that arise during the course of the development of the 28-Acre Site.

(c) Non-Material Changes. This Section does not apply to any non-material changes to the area or boundaries of an Affordable Housing Parcel that do not conflict with this Affordable Housing Plan, but Developer must obtain the Port's consent to any change in the area or boundaries of an Affordable Housing Parcel in accordance with the DDA.

### **3.3. Developer's Obligation to Complete Infrastructure.**

(a) Required Improvements. Under the DDA, Developer must meet the Project Requirement to deliver Completed Affordable Housing Parcels suitable to accommodate not less than 327BMR Units. To meet this obligation, Developer will perform the following work with respect to each Affordable Housing Parcel (with such selection to be at Developer's option):

(i) Substantially Complete all Phase Improvements serving the parcel, whether located within or outside of its boundaries; or

(ii) provide appropriate guarantees, bonds, and public improvement agreements acceptable to the City and the Port to secure Developer's Substantial Completion of all Phase Improvements by the Affordable Housing Parcel Completion Date; or

(iii) make an election to pay MOHCD for the Affordable Housing Developer's costs of AHP Deferred Infrastructure pursuant to **Section 3.4** (Developer's Reimbursement Option).

(b) Required Completion Dates. Subject to Excusable Delay in accordance with the DDA, Developer shall meet the Affordable Housing Parcel Completion Date for:

(i) the first Affordable Housing Parcel within 18 months following City's Acceptance of the Horizontal Improvements for Phase 1 on the 28-Acre Site; and

(ii) the second Affordable Housing Parcel within 18 months following City's Acceptance of the Horizontal Improvements for Phase 2 on the 28-Acre Site; and

(iii) the third Affordable Housing Parcel within 18 months following City's Acceptance of the Horizontal Improvements for the Final Phase of development on the 28-Acre Site.

(c) Notice of Anticipated Completion. At least 6 months before the Affordable Housing Parcel Completion Date, Developer shall give the Port and MOHCD notice of the availability of the Affordable Housing Parcel.

(d) Phase Improvements. In addition to the requirements in **Subsection 3.3(a)** (Required Improvements), Developer shall Finally Complete all Phase Improvements (other than any AHP Deferred Infrastructure) serving the Affordable Housing Parcel in accordance with the DDA. Developer's obligation to Finally Complete the Phase Improvements (other than any AHP Deferred Infrastructure) will be secured by Phase Security as set forth in the DDA. The Port will include in any lease of the Affordable Housing Parcel that the tenant must provide to Developer required access for Developer's work, if any, on the Phase Improvements on condition that Developer's work does not materially interfere with or materially obstruct the Affordable Housing Developer's work to the maximum extent reasonably feasible and that the Affordable Housing Developer's work similarly does not materially interfere with Developer's work.

(e) Construction Coordination. Subject to **Section 3.4** (Developer's Reimbursement Option), Developer shall coordinate the construction of the Phase Improvements with the construction of the Affordable Housing Project to ensure that: (i) the Phase Improvements other than utility laterals serving the applicable Affordable Housing Parcel are Substantially Complete at or before the construction of the Affordable Housing Project is Finally Complete; and (ii) the utility laterals serving the applicable Affordable Housing Parcel are Substantially Completed in coordination with the construction of the Affordable Housing Project.

(f) No Other Developer Obligations. Developer's sole obligations with respect to development of Affordable Housing Projects on the Affordable Housing Parcels are the construction obligations under this Article. Under no circumstances will Developer have an obligation to contribute funds to MOHCD or any other person, even if available Housing Impact Fees and Housing Tax Increment are insufficient to fund construction of the Affordable Housing Projects on the Affordable Housing Parcels.

**3.4. Developer's Reimbursement Option.** In lieu of constructing all or a portion of Horizontal Improvements for any Affordable Housing Parcel, Developer may, in non-binding consultation with MOHCD, designate the same as AHP Deferred Infrastructure, which MOHCD will require the applicable Affordable Housing Developer to construct. Developer's election will be conditional upon entering into an agreement with MOHCD, in form reasonably satisfactory to MOHCD, in which Developer agrees to pay MOHCD for the costs of the AHP Deferred Infrastructure, as such costs are certified by MOHCD and submitted for reimbursement to the Developer.

#### **4. AFFORDABLE HOUSING DEVELOPMENT**

##### **4.1. BMR Unit Production.**

(a) MOHCD to Produce. MOHCD has agreed to coordinate with the Port to produce at least 327 BMR Units in the AHP Housing Area. MOHCD in its sole discretion will decide on the number of BMR Units to be constructed on each Affordable Housing Parcel, whether an Affordable Housing Project will be developed with Condo Units or Rental Units, the size of the BMR Units, whether the project will be targeted to a particular population (e.g., senior housing, housing for formerly homeless households), and the allocations of BMR Units among affordability levels.

(b) Number of BMR Credits. The number of BMR Units actually built on an Affordable Housing Parcel will not affect the number of BMR Credits that Developer received upon delivery of the Completed Affordable Housing Parcel.

(c) Number of BMR Units. The Parties currently contemplate that MOHCD will produce 100 Units on Parcel C1B, 100 BMR Units on Parcel C2A, and 121 BMR Units on Parcel K South. MOHCD will have the right to produce fewer or more BMR Units on an Affordable Housing Parcel if the number produced would not: (i) result in a reduction of rentable area below that required to produce 327 BMR Units in the AHP Housing Area; or (ii) require any material changes to the Phase Improvements serving the parcel.

(d) Environmental Review; Phase Submittal. Before MOHCD elects to produce more than the number of BMR Units specified in **Subsection 4.1(c)** (Number of BMR Units) in any Affordable Housing Parcel, MOHCD will (1) consult with the Planning Department to determine if the additional density would exceed the environmental analysis in the Final EIR and, if so, MOHCD will be solely responsible for undertaking any additional analysis required to comply with CEQA and implementing any required mitigation or improvement measures imposed as a condition to the additional density and (2) be solely responsible for processing an amendment to the applicable Phase Submittal allowing for additional units in the Phase, and satisfying all conditions of approval to such amendment, so that the increase in BMR Units does

not result in a decrease in the number of residential units permitted on any other parcel in such Phase.

**4.2. Uses of Affordable Housing Parcel.** Unless Developer, the Port, and MOHCD, each in its respective sole discretion, agrees otherwise, the Affordable Housing Parcels must be used only for production of BMR Units and ancillary community-serving, neighborhood retail or parking spaces within an Affordable Housing Project.

**4.3. Compliance with Ground Lease.** Each Affordable Housing Project will be developed under a ground lease between the Port and the Affordable Housing Developer.

**4.4. Release from Master Lease.** Prior to the commencement of any ground lease between the Port and the Affordable Housing Developer, Developer and Port will execute a written release of the Master Lease between Developer and Port with respect to the applicable Affordable Housing Parcel.

## **5. HOUSING PROGRAM**

**5.1. Conveyance Agreements.** In accordance with the DDA, the Port will convey fee title to or a leasehold interest in the parcel to each Vertical Developer of a Market-Rate Parcel. Each conveyance agreement will be substantially in one of the forms attached to the DDA and, among other things, will: (a) specify the maximum number of Market-Rate Units allowed to be developed on the Market-Rate Parcel; (b) require the recordation of a Restrictive Covenant setting forth the Inclusionary Obligation in accordance with **Subsection 6.1(f)** (Restrictive Covenant) as a condition to Close of Escrow of any Market-Rate Rental Project; and (c) require the Vertical Developer of any Market-Rate Condo Project to pay the 28-Acre Site Affordable Housing Fee in accordance with **Section 6.2** (Market-Rate Condo Projects).

**5.2. Vertical Developer Discretion.** Vertical Developers will be able to decide on the number, size, and type of Residential Units constructed, subject to any applicable limitations in the Regulatory Requirements, any applicable Restrictive Covenant, and its conveyance agreement.

## **6. INCLUSIONARY HOUSING REQUIREMENTS**

### **6.1. Market-Rate Rental Projects.**

**(a) Development.** Twenty percent of all Residential Units in each Market-Rate Rental Project must be Inclusionary Units rented at a level affordable to households with incomes between 55% and 110% of Area Median Income, and not to exceed a maximum average of 80% of Area Median Income in each building (referred to herein as the "**Inclusionary Obligation**").

**(b) Financing.** Vertical Developers are responsible for financing the development of the Inclusionary Units included within their Market-Rate Rental Projects and may access financing sources such as 4% LIHTCs, tax-exempt bond proceeds, and other sources of below-market-rate housing financing, to the extent the Market-Rate Rental Project qualifies for any available financing. The City has no obligation to provide any funding to Vertical Developers under this Affordable Housing Plan. Residential Units that are financed with 4% LIHTCs will count as Inclusionary Units but will not be subject to any restrictions or monitoring by MOHCD except as set forth in Planning Code sections 415.8 and 415.9.

### **(c) Procedures for Monitoring and Enforcement.**

**(i)** Subject to **clause (ii)** of this Subsection, procedures for renting an Inclusionary Unit must conform to the *City and County of San Francisco Inclusionary Affordable Housing Program Monitoring and Procedures Manual*, a current copy of which is attached as **AHP Attachment B**, subject to any update in effect when Inclusionary Units in the Market-Rate Rental Project are available for rent to the extent such update

does not result in a Material Change (as defined in the Development Agreement) ( the "MOHCD Manuals").

(ii) To the extent that the MOHCD Manual is inconsistent with or conflicts with this Affordable Housing Plan, this Affordable Housing Plan will prevail. Accordingly, MOHCD agrees that a Vertical Developer of a Market-Rate Rental Project may proceed under the following provisions.

(1) All Inclusionary Units must be on the 28-Acre Site. The Vertical Developer will have no in-lieu payment, off-site, or land dedication option.

(2) All Inclusionary Units must be affordable to households with household incomes of between 55% and 110% of Area Median Income, subject to meeting an average of the Maximum Inclusionary AMI at each Market-Rate Rental building.

(3) Units shall be designated in accordance with Zoning Administrator Bulletin 10

(4) Bundling of parking with an Inclusionary Unit will be prohibited, as set forth in **Section 8.1** (Unbundling). Parking spaces shall be made available to households renting Inclusionary Units at the same ratio of parking spaces to Residential Units for the 28-Acre Site Project overall.

(5) The maximum monthly parking rate for an Inclusionary Unit will be equal to the ratio of the Inclusionary Unit's rent as compared to rent for an equivalent (determined by factors including square footage, number of bedrooms, and location within the building) Market-Rate Unit. For example, if the equivalent Market-Rate Unit's monthly rent is \$3,000 and the Inclusionary Unit's monthly rent is \$1500, the permitted parking rate for a tenant in the Inclusionary Unit would be 50% of market-rate parking rate. Parking rates may be adjusted in concert with market rate adjustments, but no more than annually.

(d) Marketing. A Vertical Developer may not market or rent Inclusionary Units until MOHCD has approved, in its reasonable discretion, the following: (i) Marketing and Operations Guidelines, which must include any preferences required by the MOHCD Manual or this Affordable Housing Plan; (ii) conformity of the proposed Affordable Housing Cost for Inclusionary Units with this Affordable Housing Plan; and (iii) project-specific eligibility and income qualifications for tenant households (collectively "**Marketing and Operations Guidelines**").

(e) Marketing and Operations Guidelines.

(i) After the Port notifies MOHCD of the first Phase Submittal, MOHCD shall commence to develop and diligently pursue completion of area- or project-wide Marketing and Operations Guidelines for use by each Vertical Developer of a Market-Rate Rental Project at the 28-Acre Site.

(ii) If these project-wide Marketing and Operations Guidelines are not in place within 90 days before the date that any Vertical Developer expects to begin marketing Inclusionary Units, then that Vertical Developer of a Market-Rate Rental Project shall be responsible for submitting its own proposed Marketing and Operations Guidelines to MOHCD. MOHCD will review and grant or withhold its approval of each set of Marketing and Operations Guidelines in its reasonable judgment within 30 days after it is delivered. If MOHCD does not respond in the initial 30-day period, the Vertical Developer may submit to MOHCD a second request for approval, and the Marketing and Operations Guidelines will be deemed approved if MOHCD does not respond within 30 days after the second request.



(f) Restrictive Covenant. Each Restrictive Covenant for a Market-Rate Parcel to be developed as a Market-Rate Rental Project must include the following.

(i) the total number of Residential Units and the number of Inclusionary Units that the Vertical Developer intends to build on the Market-Rate Parcel;

(ii) a statement that the term of the Inclusionary Obligation is for the life of the Market-Rate Rental Project; and

(iii) a covenant to keep the Inclusionary Units as Rental Units for the term of the Inclusionary Obligation.

## **6.2. Market-Rate Condo Projects.**

(a) Payment of 28-Acre Site Affordable Housing Fee. No on-site Inclusionary Units will be permitted in any Market-Rate Condo Project on the 28-Acre Site. Instead, each Vertical Developer of a Market-Rate Condo Project shall pay a fee in lieu of providing Inclusionary Units on-site (the "**28-Acre Site Affordable Housing Fee**"). In consideration of these requirements, the City has waived the collection of fees under Section 415 from the 28-Acre Site.

(b) Calculation of Fee.

(i) Affordable Housing Fees under Section 415 currently vary by unit size and number of bedrooms and are listed in the Inclusionary Housing Program Fee Schedule. The City has directed the Controller, in consultation with the Inclusionary Housing Technical Advisory Committee, to conduct a study to examine the appropriate amount and application of the Inclusionary Affordable Housing Fee under Section 415, and the Board of Supervisors may be adopting changes to the Fee Schedule in 2018.

(ii) .The 28-Acre Site Affordable Housing Fee rate will be \$79/gsf. This fee is equivalent to 28% of the number of Residential Units to be developed in the Market-Rate Condo Project based on the amounts currently charged under Section 415, as noted on the San Francisco Citywide Development Impact Fee Register effective as of January 1, 2017. For example, under a 28% fee requirement, a typical 100 unit project in which at least 15% of its units have two bedrooms and at least 10% of its units have three bedrooms, would be required to pay \$9,263,699 in 2017 dollars. Based on an average unit size of 1040 gsf per unit, this figure translates into a rate of \$79 per gsf of residential use.

(iii) The 28-Acre Site Affordable Housing Fee rate will be adjusted annually in accordance with Section 409, based on the Annual Infrastructure Construction Cost Inflation Estimate (AICCIE) published by Office of the City Administrator's Capital Planning Group and approved by the Capital Planning Committee. No other adjustments to fees under Section 415 will apply to the 28-Acre Site. The Port will collect (or require evidence of prior payment of) 28-Acre Site Affordable Housing Fees from the Vertical Developer of any Market-Rate Condo Project as a condition to issuance of the first construction permit.

(c) Use of Fees. MOHCD will use all 28-Acre Site Affordable Housing Fees collected by the City as set forth in **Section 7.4** (MOHCD's Rights and Obligations).

(d) MOHCD Role. MOHCD will monitor and enforce the Inclusionary Obligation in accordance with Planning Code section 415.9 and section 415(c)(4)(C)-(D) if applicable, except that all references to Section 415 will be deemed to refer to the requirements under this Section.

## **7. FINANCING AFFORDABLE HOUSING PROJECTS**

**7.1. Affordable Housing Parcels.** As described in **Section 3.3** (Developer's Obligation to Complete Infrastructure), Developer will complete Horizontal Improvements serving the Affordable Housing Parcels at its own cost, subject to **Section 3.4** (Developer's Reimbursement Option). In addition, the Port will ground lease each of the Affordable Housing Parcels to MOHCD or an Affordable Housing Developer at no cost to facilitate the development of the Affordable Housing Projects.

**7.2. Housing Impact Fees.** The City and the Port will make the following Impact Fees generated by vertical development in the 28-Acre Site available to MOHCD for the development of Affordable Housing Projects on the Affordable Housing Parcels.

(a) 28-Acre Site Affordable Housing Fees. The development of Market-Rate Condo Projects in the 28-Acre Site will generate 28-Acre Site Affordable Housing Fees, as provided in **Section 6.2** (Market-Rate Condo Projects).

(b) 28-Acre Site Jobs/Housing Equivalency Fees. As set forth in the Development Agreement and the form of Vertical DDA, each Vertical Developer of a Market-Rate Commercial Project within the 28-Acre Site will be required to pay the 28-Acre Site Jobs/Housing Equivalency Fee to the City before the Chief Harbor Engineer issues the first construction permit for its site.

**7.3. Housing Tax Increment.** The City has formed the IRFD over the Hoedown Yard to generate Housing Tax Increment for the development of the Affordable Housing Projects.

### **7.4. MOHCD's Rights and Obligations.**

(a) Allocated Funds. Subject to **Subsection 7.4(c)** (Reimbursement of Advances), MOHCD will use Housing Impact Fees and Housing Tax Increment to construct the Affordable Housing Projects on the Affordable Housing Parcels.

(b) Reallocation of Funds. MOHCD will have the right to reallocate Housing Impact Fees and Housing Tax Increment to any other affordable housing project in San Francisco on condition that MOHCD replaces the reallocated funds with an equal amount from other sources when needed for the development of the Affordable Housing Projects on the Affordable Housing Parcels.

(c) Reimbursement of Advances. If MOHCD in its sole discretion elects to advance funds for the development of the Affordable Housing Projects on the Affordable Housing Parcels before Housing Impact Fees and Housing Tax Increment are available, MOHCD will have the right to be reimbursed from Housing Impact Fees and Housing Tax Increment as those funds become available.

## **8. PARKING REQUIREMENTS; RESIDENTIAL UNIT SIZE REQUIREMENTS**

**8.1. Unbundling.** All parking spaces serving Market Rate Residential Buildings must be unbundled and offered for purchase or rent separately from any Residential Unit in the 28-Acre Site. Vertical Developers will have the sole discretion to determine whether parking spaces in a Market-Rate Project are available for rent or purchase. MOHCD will have the sole discretion to determine whether parking spaces in an Affordable Housing Project are available for rent or purchase.

### **8.2. Parking Charge.**

(a) Discretion to Set Rates. Each Vertical Developer of a Market-Rate Parcel and MOHCD for each Affordable Housing Parcel will determine, each in its sole discretion, the Parking Charge for parking spaces serving the parcel, subject to **Subsection 8.2(b)** (Limitations on Rates).

(b) Limitations on Rates. Vertical Developers must not charge renters of Inclusionary Units any fees, charges or costs, or impose rules, conditions or procedures on such renters, that do not equally apply to all market-rate renters.

**8.3. Parking Allotment.** No more than 0.25 parking spaces per Residential Unit may be developed on any Affordable Housing Parcel in the 28-Acre Site.

**8.4. Residential Unit Size.** At least 30% of all Residential Units constructed in the AHP Housing Area will be either 2-bedroom or 3-bedroom Residential Units, and at least 5% of the required 2-bedroom and 3-bedroom Residential Units will be 3-bedroom Residential Units. Compliance will be tracked by phase, and shall be cumulative across all phases. To verify compliance, each phase submittal to the Port will indicate the required percent of 2 bedroom or 3 bedroom units to be achieved on each parcel (excluding the Affordable Housing Parcels), and subsequent Appraisal Notices and VDDAs for each parcel shall require such percentages accordingly. For Phases 1 and 2, the Phase Submittal may fall behind this minimum ratio for proposed and previously approved units by up to 10%.

## **9. OUTREACH PROGRAMS**

**9.1. District 10.** Given the 28-Acre Site's location within San Francisco's District 10, pre-marketing and marketing programs for Inclusionary Units in the Market-Rate Projects must target residents of District 10 to the greatest extent permitted by MOHCD's then-applicable policies and procedures. In addition, the residents of District 10 will be given the maximum neighborhood preference for leasing Inclusionary Units permitted under MOHCD's then-applicable policies and procedures.

**9.2. Potrero Terrace and Annex.** The Parties desire that certain BMR Units may be offered to households currently living at the public housing developments known as Potrero Terrace and Potrero Annex, or other public housing sites undergoing reconstruction to support the phased redevelopment of these sites as part of the City's Hope SF program. In that case, development, leasing, and management of such designated units within the Affordable Housing Project will be subject to 24 CFR Part 983 and other applicable federal rules and regulations governing the use of project-based vouchers.

**9.3. Housing for Special Populations.** The Parties may agree to target a limited number of either BMR Units or Inclusionary Units towards special populations, such as educators, artists, or formerly homeless individuals. In the case of Inclusionary Units, the Parties may execute an addendum adjusting the AMI requirements above the limits contained in this Affordable Housing Plan if needed to better target such populations.

## **10. MISCELLANEOUS**

The following provisions apply to this Development Agreement in addition to those in **Appendix Part A** (Standard Provisions and Rules of Interpretation).

**10.1. Third-Party Beneficiaries.** The Parties agree that MOHCD is a third-party beneficiary of this Affordable Housing Plan, with the same rights and obligations as if it were a party. Except to the extent set forth in the immediately preceding sentence, there are no express or implied third-party beneficiaries of this Affordable Housing Plan.

**10.2. Notices to MOHCD.** Notices given under this Affordable Housing Plan are governed by App 5 (Notices). Notices to MOHCD must be addressed as specified below.

To MOHCD:

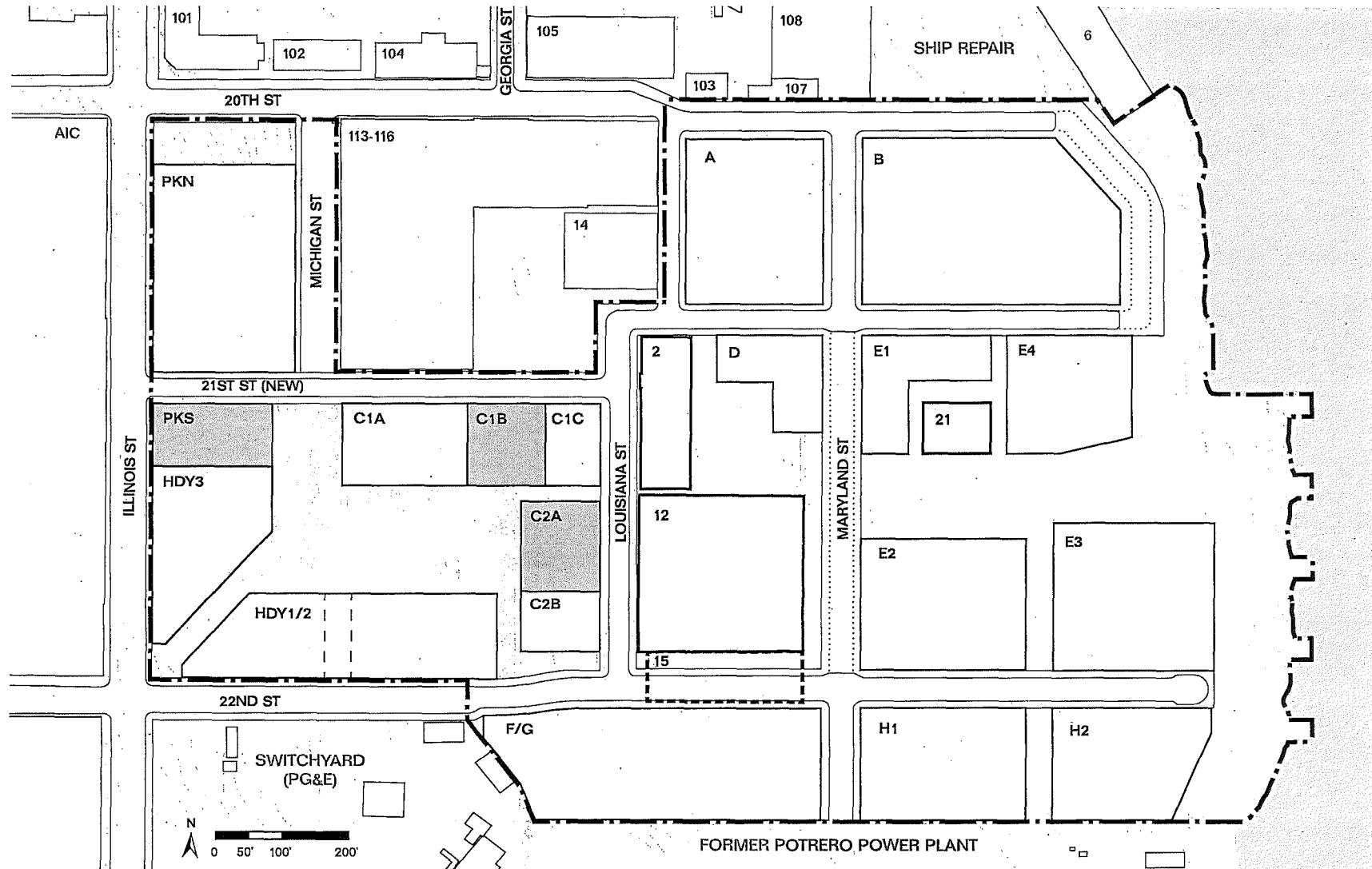
Mayor's Office of Housing and Community  
Development

With a copy to:

Dennis J. Herrera, Esq.  
City Attorney  
City Hall, Room 234  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102  
Attn:

**10.3. Attachments.** The attachments listed below are incorporated in and are a part of this Affordable Housing Plan.

AHP Attachment A: Housing Map  
AHP Attachment B: City and County of San Francisco Inclusionary Affordable Housing  
Monitoring and Procedures Manual  
AHP Attachment C: Initial In-Lieu Fee Rate Schedule



## EXHIBIT A: HOUSING MAP

09/12/2017

--- Pier 70 SUD  
Affordable Housing Parcel



***CITY AND COUNTY OF SAN FRANCISCO***

***INCLUSIONARY AFFORDABLE HOUSING PROGRAM  
MONITORING AND PROCEDURES MANUAL***

***Effective May 10, 2013***

## Preface

The Inclusionary Affordable Housing Program ("Program") requires developers to sell or rent a certain percentage of units in new developments at a "below market rate" price that is affordable to Low-income, Median-income and Moderate-income Households. The Program is governed by San Francisco Planning Code Section 415 *et seq.*, and is administered by the San Francisco Mayor's Office of Housing ("MOH"). Planning Code Section 415 requires that MOH and the San Francisco Planning Department publish a Procedures Manual containing procedures for monitoring and enforcement of the policies and procedures for implementation of the Program. This Monitoring and Procedures Manual ("Manual") contains information regarding the Program for potential buyers and renters of below market rate units ("BMR Units"), as well as for information for Projects Sponsors, owners and property managers of BMR Units developed under the Program. Updates to the Manual occur as needed.

The purpose of the Program is to provide housing options to Low-income, Median-income and Moderate-income Households in San Francisco in order to maintain income and cultural diversity in San Francisco. The findings set forth in Section 415.1 of the San Francisco Planning Code further explain the need for such housing in San Francisco.

This Manual should be read in conjunction with the applicable requirements of the Program, found in San Francisco Planning Code Section 415 *et seq.*, including prior versions of that section. Previous versions of Planning Code section 415 *et seq.* can be found on the MOH website at [www.sf-moh.org](http://www.sf-moh.org). While every effort has been made to harmonize the information in this Manual with the requirements of the Planning Code and previous versions of the Code, should there be any conflict with the Manual and the Planning Code or previous versions of Section 415 *et seq.* (whichever is applicable to a particular development), the terms of the Planning Code or those previous versions shall prevail over this Manual. The provisions of a Notice of Special Restrictions recorded on a Project or BMR Unit developed under the Program shall prevail over any general requirements in the Manual or the Planning Code.

Users of this Manual are encouraged to seek their own legal counsel to aid in understanding of the requirements of the Program. If there are general questions regarding the Manual, users may call the Mayor's Office of Housing at (415) 701-5500, or visit its website at [www.sf-moh.org](http://www.sf-moh.org).

Any request for the interpretation and applicability of the provisions of the Planning Code may be sought by contacting the Zoning Administrator, pursuant to Planning Code Section 307(a).

The Procedures Manual in effect at the time of initial purchase or initial rental of a BMR Unit shall govern the regulation of that unit until it is sold or re-rented unless a BMR Owner or current BMR Renter chooses to be governed by all of the more up-to-date provisions of the then-current Procedures Manual. In that case, the BMR Owner or current BMR Renter must agree to be governed by the totality of the new regulations; a BMR Owner or BMR Renter may not pick some provisions from the Procedures Manual in effect at the time of initial purchase or initial rental and some in effect in the then-current Procedures Manual. If the owner or tenant chooses to be governed by the then-current Procedures Manual, he or she shall sign an agreement with the City to that effect, and the Planning Department and MOH shall apply all of the rules and regulations in the then-current Procedures Manual to the BMR Unit.

The effective date of this Manual is May 10, 2013. Prior versions of this Manual were adopted on September 10, 1992 and June 28, 2007.



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## I. DEFINITIONS

The definitions contained in Section 401 of the San Francisco Planning Code shall apply to this Manual. Defined terms are capitalized throughout this Manual.

AMI OR AREA MEDIAN INCOME	As defined in Planning Code Section 401.
AFFORDABLE HOUSING FEE OR FEE	The fee paid to the City under Section 415.5 of the Planning Code.
AFFORDABLE TO QUALIFYING HOUSEHOLDS	As defined in Section 401 of the Planning Code.
ANNUAL GROSS INCOME	As defined in Section 401 of the Planning Code.
BMR	Below Market Rate
BMR BUYER	Below Market Rate Unit Buyer, including all members of the applicant Household.
BMR NOTE	As defined in Section II (G) of this Manual.
BMR OWNER	Owner of a Below Market Rate Unit, including all members of the Household.
BMR OWNERSHIP UNIT	A Below Market Rate Unit that is owned.
BMR RENTER	Below Market Rate Unit renter or current tenant of a BMR Rental Unit, including all members of the applicant Household
BMR RENTAL UNIT	A Below Market Rate Unit that is rented.
BMR UNIT	A Below Market Rate Unit as defined in Planning Code Section 401 as an "Affordable unit" or "affordable housing unit."
BACK END RATIO	As defined in Section II (D) of this Manual.
BASE PRICE	As defined in Section II (G) of this Manual.
CERTIFICATE OF FINAL COMPLETION AND OCCUPANCY	A certificate issued to a Project Sponsor by the San Francisco Department of Building Inspection (DBI) that certifies that all Building Code provisions and building specifications for the development project have been satisfied.

CERTIFICATE OF PREFERENCE	As defined in Section II (B) and III (B) of this Manual.
CERTIFIED REALTOR	A realtor certified with the California Association of Realtors.
CHANGE IN AMI FORMULA	As defined in Section II (F) of this Manual.
CITY	The City and County of San Francisco.
CITY DEED OF TRUST	As defined in Section II (G) of this Manual.
CLOSE OF ESCROW	The closing of the sale of Housing Unit.
COMBINED LOAN TO VALUE	The percentage of a property's value plus any outstanding debt on the property that a lender can or may loan to a borrower.
CONDITIONS OF APPROVAL	As defined in Planning Code Section 401.
CONDOMINIUM	As defined in Planning Code Section 401.
CONVERSION	Change in use of a property.
DBI OR DEPARTMENT OF BUILDING INSPECTIONS	As defined in Planning Code Section 401.
DEBT TO LOAN RATIO	The percentage of gross monthly income that goes toward paying for your monthly housing expense, alimony, child support, car payments and other installment debts, and payments on revolving or open-ended accounts, such as credit cards.
DEDICATED SITE	As defined in Planning Code Section 401.
DEED IN LIEU OF FORECLOSURE	A deed to real property accepted by a lender from a defaulting borrower to avoid the necessity of foreclosure proceedings by the lender.
DOMESTIC PARTNER	As defined in California Family Code, commencing with Section 297, whose definition does not include San Francisco Domestic Partnership.
EQUAL OPPORTUNITY HOUSING SYMBOL	The federal fair housing symbol used to identify the adherence to federal fair housing rules.
FICO	Fair Isaac Corporation. The best-known and most widely used credit score model in the United States.
FAIR MARKET APPRAISAL	The value of a BMR Unit determined without regard to sales or rental restrictions on that unit pursuant to an independent appraisal conducted



	by an appraiser acceptable to MOH.
FAIR HOUSING	State or federal laws that govern the fair and unbiased treatment of buyers and renters when selling or renting a housing unit.
FANNIE MAE OR FNMA	A New York stock exchange company. It is a public company that operates under a federal charter and is the nation's largest source of financing for home mortgages. Fannie Mae does not lend money directly to consumers, but instead works to ensure that mortgage funds are available and affordable, by purchasing mortgage loans from institutions that lend directly to consumers.
FIRST CERTIFICATE OF OCCUPANCY	As defined in Section 401 of the Planning Code.
FIRST CONSTRUCTION DOCUMENT	As defined in Section 401 of the Planning Code.
FIRST-TIME HOMEBUYER	As defined in Section 401 of the Planning Code and further defined in Section II of this Manual.
FIRST-TIME HOMEBUYER EDUCATION WORKSHOP	A course designed to provide basic education to first time homebuyers offered by a counseling agency certified by MOH as listed at <a href="http://www.sf-moh.org">www.sf-moh.org</a> .
FREDDIE MAC	Federal Home Loan Mortgage Association. An independent stock company which creates a secondary market in conventional residential loans and in FHA and VA loans by purchasing mortgages.
FRONT END RATIO	As defined in Section II of this Manual.
GROSS INCOME	As defined in Section 401 of the Planning Code.
HOA OR HOMEOWNERS ASSOCIATION	A nonprofit association that manages the common areas of a condominium or planned unit development (PUD). Unit owners pay to the association a fee to maintain areas owned jointly.
HOA OR HOME OWNERS ASSOCIATION OR "HOA"DUES	Monthly payments due to a Homeowners Association for the upkeep, maintenance and improvement of common areas in a residential building.
HEAD OF HOUSEHOLD	Head of Household is defined as one who pays more than half the cost of maintaining a Household for the year and there cannot appear more than one Head of Household on a given application.

HOUSEHOLD	As defined in Planning Code Section 401.
HOUSEHOLD OF LOW INCOME	As defined in Planning Code Section 401
HOUSEHOLD OF MEDIAN INCOME	As defined in Planning Code Section 401.
HOUSEHOLD OF MODERATE INCOME	As defined in Planning Code Section 401.
HOUSING UNIT	As defined in Planning Code Section 401.
INCLUSIONARY HOUSING PROGRAM ORDINANCE	Sections 415-415.9 inclusive of the San Francisco Planning Code, as amended from time to time.
LIFE OF THE PROJECT	As defined in Planning Code Section 401.
LOAN TO VALUE RATIO	The percentage of a property's value that a lender can or may loan to a borrower.
MOH	As defined in Planning Code Section 401.
MANUAL OR PROCEDURES MANUAL	As defined in Planning Code Section 401.
MARKETING CONSULTANT	A person representing a development of BMR units who markets and sells the BMR units in accordance with the procedures set forth in this Manual and by MOH.
MARKETING PLAN	A compliance procedure, described in Section V of this Manual, which requires the Project Sponsor that has a BMR Unit requirement to undertake certain measures that are directed to advertise and sell available affordable Housing Units to qualified Households.
MAXIMUM HOUSEHOLD INCOME	The maximum income allowed for a Household applying for a BMR Unit as determined by household size through the income table named Maximum Income by Household Size Derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that Contains San Francisco.
MAXIMUM INCOME BY HOUSEHOLD SIZE DERIVED FROM THE UNADJUSTED AREA MEDIAN INCOME (AMI) FOR HUD METRO FAIR MARKET	The table produced by MOH annually to announce AMI levels for that calendar year as published on the MOH website at <a href="http://www.sf-moh.org">www.sf-moh.org</a> .

RENT AREA (HMFA) THAT CONTAINS SAN FRANCISCO	
MAXIMUM PURCHASE PRICE	As defined in Planning Code Section 401.
MAXIMUM MONTHLY RENT	The monthly monetary consideration determined per Section II (C) paid by a BMR Renter Household for use of the designated BMR rental unit as the Household's principal residence.
MAXIMUM RESALE PRICE	The purchase price to be paid by a buyer of a BMR unit previously purchased by a Qualified Household, as calculated according to Section II (C) of this Manual.
MAYOR'S OFFICE OF HOUSING, OR MOH	As defined in Planning Code Section 401.
MINORITY COMMUNITIES	<p>Minority communities or minority Households shall include, as a guideline, members of the following racial, ethnic, gender or otherwise specially disadvantaged groups:</p> <p>African-American - defined as persons of African origin.</p> <p>Latino - defined as persons of Mexican, Caribbean, Central American or South American origin.</p> <p>Asian - defined as persons of Chinese, Japanese, Korean, Pacific Islander, Samoan, Filipino, Southeast Asian or Asian Indian origin.</p> <p>Native American - defined as persons whose origins are of indigenous peoples of North America.</p> <p>Women</p> <p>Gay and Lesbian Individuals</p> <p>Families with dependents - defined as a Household with two or more persons in which the head of Household is an adult and at least one other Household member is an elderly or handicapped person who is financially dependent on the head of Household or a person under the age of 18 years who is related to the head of the Household by blood, marriage or adoption or related to the domestic partner by blood or adoption.</p> <p>Person with a disability - defined as a person who satisfied the definition of "handicapped" under Federal Fair Housing Law on the basis of presence of a long-term physical or mental impairment which substantially limits</p>

	<p>one or more of such person's major life activities including mobility, visual or hearing impairment, terminal illness or AIDS diagnosis.</p> <p>Elderly - defined as persons over the age of 65 years.</p>
MOH-APPROVED FIRST-TIME HOMEBUYER EDUCATION PROVIDER	A housing counseling agency certified by MOH and listed at <a href="http://www.sf-moh.org">www.sf-moh.org</a> .
MOH-APPROVED LENDER	A lender certified by MOH and listed at <a href="http://www.sf-moh.org">www.sf-moh.org</a> . Approved MOH lenders must attend annual trainings for all MOH homeownership programs and be a part of an approved lending institution that pays an annual participation fee to MOH.
MOH-APPROVED REALTOR	A realtor certified by MOH and listed at <a href="http://www.sf-moh.org">www.sf-moh.org</a> . Approved MOH realtors must attend annual trainings for the BMR Ownership Program.
MORTGAGE	A loan using a Housing Unit as collateral.
MULTIPLE LISTING SERVICE OR MLS	An association of real estate agents providing for a pooling of listings and the sharing of commissions on a specified basis.
NOTICE OF SPECIAL RESTRICTIONS (NSR)	As defined in Planning Code Section 401.
PLANNER	A staff member of the San Francisco Planning Department.
PLANNING APPROVAL	A general term for the Conditions of Approval, Planning Permits, Zoning Administrator determinations or other planning approvals issued for a specific housing development.
PLANNING CODE	The City and County of San Francisco Planning Code.
PLANNING COMMISSION	As defined in Planning Code Section 401.
PLANNING DEPARTMENT	As defined in Section 401 of the Planning Code.
PRIMARY RESIDENCE	As defined in Section II (A) and III (A) of this Manual.
PRINCIPAL PROJECT	As defined in Planning Code Section 401.
PRINCIPALLY PERMITTED PROJECT	Development projects that do not require Planning Commission review in the form of a Conditional Use Permit or PUD.

PROCEDURES MANUAL OR MANUAL	As defined in Planning Code Section 401.
PROGRAM OR INCLUSIONARY HOUSING PROGRAM	As defined in Planning Code Section 401.
PROJECT	As defined in Planning Code Section 401.
PROJECT OWNER	The owner of a Project on which is subject to Planning Code Section 415 <i>et seq.</i>
PROJECT SPONSOR OR SPONSOR	As defined in Planning Code Section 401.
QUALIFYING HOUSEHOLD	As defined in Planning Code Section 401.
REDEVELOPMENT AGENCY	San Francisco Redevelopment Agency or its successor.
SRO	As defined in the Planning Code Section 890.88.
SECTION 8 OR SECTION 8 HOUSING CHOICE VOUCHER PROGRAM	A federal housing program as administered locally by public housing agencies in which a subsidy is paid to the landlord directly by the public housing agencies on behalf of the participating family.
SHORT SALE	A sale of real estate in which the proceeds from selling the property will fall short of the balance of debts secured by liens against the property and the property owner cannot afford to repay the liens' full amounts, whereby the lien holders agree to release their lien on the real estate and accept less than the amount owed on the debt. Any unpaid balance owed to the creditors is known as a deficiency.
SPECIAL ASSESSMENT	A proportional fee charged to the owner by the Homeowner's Association (HOA) to cover the cost of physical improvement to the entire building.
SPOUSE	A partner in a marriage.
TRANSFER	Any voluntary or involuntary sale, assignment or transfer of any interest in a BMR Unit
TRANSFER TAX	Tax on the passing of title to property from one person (or entity) to another.
UNBUNDLED PARKING	As defined in Planning Code Section 167.

UPGRADES	Any improvement made to a Housing Unit that is purchased either through the seller of the unit or purchased by the BMR Buyer upon purchase of a Housing Unit.
USE RESTRICTION	Any restrictions imposed by the Program or the City on the use or conveyance of a Housing Unit, as set forth in the NSR, Conditions of Approval, and/or other recorded documents or associated Planning Code provisions in effect at the time of Project Approval.
UTILITY ALLOWANCE	A dollar amount established periodically by the San Francisco Housing Authority based on U.S. Department of Housing and Urban Development (HUD) standards for cost of basic utilities for Households.
ZONING ADMINISTRATOR	The Zoning Administrator for the City and County of San Francisco.

## **II. OWNERSHIP PROGRAM**

Buying, owning, and selling a BMR Ownership Unit differs in many ways from buying, owning, and selling a market rate unit. It is important that the buyers and sellers of BMR Ownership Units understand the rules and procedures of the Program fully. Among other items, this section sets forth the requirements for BMR Ownership Units including the qualifications for Qualified BMR Buyers, the application process, the establishment of the initial BMR Unit sales price and resale pricing, mortgage loan requirements, title and escrow requirements, restrictions on BMR Ownership Units and BMR Owners, and documentation and enforcement of sales restrictions for BMR Ownership Units.

### **A. QUALIFIED BUYER**

Upon initial sale and resale of a BMR Unit, a BMR Buyer must meet the qualifications set forth below and MOH will use the procedures set forth below to determine Households that qualify as BMR Buyers.

#### **First-time Homebuyer**

No member of the applicant Household may have owned any interest in a Housing Unit for a three (3) year period prior to applying to qualify for purchase of a BMR Unit restricted under the Inclusionary Housing Program. The period shall be counted backwards from the application date for the BMR Unit.

An applicant shall be deemed to have owned an interest in a Housing Unit regardless of whether or not that interest results in a financial gain, is in another state or country, or if the applicant has ever used the property as a primary residence.

Notwithstanding the forgoing, the following interests shall not, by themselves, disqualify an applicant from falling within the definition of first time homebuyer: (1) ownership of timeshares; (2) loan co-signers from previous real estate transactions; (3) appearing on title solely in the capacity as a trustee for a trust, where the trust is the legal owner of the dwelling unit; (4) being a named beneficiary of a trust that includes a Housing Unit amongst the trust assets, but only if the trustor is living at the time; and (5) ownership of shares in a limited equity co-op.

MOH may verify first-time homebuyer status by (1) reviewing mortgage deductions on the three most recent years of federal tax returns for each applicant; (2) a signed statement on the application stating homeownership status; (3) a title search; or (4) other means reasonably calculated to determine First-time Homebuyer status.

#### **Income and Asset Requirement**

Per Planning Code Section 415.6 (c), initial sale BMR Ownership Units that are provided on the site of the Principal Project will be priced to be Affordable to Qualifying Households 90% of AMI on average, unless stated otherwise in Use Restrictions for the Project. Per Planning Code Section 415.7 (d), initial sale BMR Ownership Units that are provided off-site of the Principal Project will be priced to be Affordable to Qualifying Households with a Maximum Household Income that does not exceed 70% of AMI. In the case of the initial sale BMR Ownership Units only, the Maximum Household Income shall be set 10% above the Maximum Household Income level stated in Use Restrictions for the Project, not to

exceed 120% of AMI. Maximum Household Income amounts are adjusted on an annual basis by MOH.

These Maximum Income Levels apply except in the case of BMR Units that convert from rental to ownership as described in Section V (I) of this Manual.

MOH shall calculate Household income, including an asset test, based on the methodology contained in Section IV of this Manual.

BMR Ownership Units currently being marketed may adjust their Maximum Household Income used for qualifying applicants, but not for establishing the Maximum Purchase Price, as new Maximum Household Income levels are published by MOH at the beginning of each calendar year. Should a Project Sponsor or BMR Owner wish to update the Maximum Purchase Price levels as new Maximum Household Income levels are published by MOH at the beginning of each calendar year, the BMR Unit(s) must be removed from marketing and a new pricing and marketing process must be established.

#### **Household Definition and Requirements**

As defined in Planning Code Section 401, and for the purpose of qualifying for the Program, a Household is defined as any person or persons who reside or intend to reside in the same Housing Unit.

All Spouses or Domestic Partners must be included in the Household and must appear on the application, title and loan for the BMR Unit.

100% student Households as defined under the California Tax Credit Allocation Committee Compliance Manual 2012 Chapter 17 Category 11I are not eligible for the Program except under the exceptions contained in the IRS Section 42 (i) (3) (D).

All Household members who are under 18 years of age must be the legal dependent of an adult Household member, except in the case of emancipated minors, as claimed on the most recent federal income tax return, or legal minor children of titleholders.

#### **Household Size Determination**

The size of the Household is determined by counting together every person who intends to live in the BMR Unit, regardless of age or dependency status.

All adult Household members exempted from title and loan in Section II (A) below will be counted toward Household size and must appear on the application for the BMR Unit.

Pregnant applicants will be counted as two members of a Household with verifiable medical documentation.

Verified live-in assistants and foster children may be counted toward Household size in order to determine unit size and must appear on the application for the BMR Unit but will not be counted in income determinations and may not appear on title and loan for the BMR Unit.

Temporarily absent Household members who intend to live in the BMR Unit upon return must appear on the application for the BMR Unit. Such Household members include, but are not limited to,



Household members serving temporarily in the armed forces, or who are temporarily institutionalized.

#### **Minimum Household Size**

The size of a Household must be compatible with the size of the BMR Unit being purchased. A minimum of one person per bedroom is required. There is no restriction on purchasing a BMR Unit that has fewer bedrooms than the Household size; however, the Project may impose maximum Household size rules under the restrictions contained in Section II (B) of this Manual.

#### **Occupancy Requirement**

All members of the Household must occupy the BMR Ownership Unit as their primary residence, as defined by living in the BMR Unit at least 10 out of 12 months of the calendar year, and must occupy the BMR Unit within 60 days of the completion of the purchase.

#### **Title and Loan Requirements**

All adult Household members must appear as an owner or co-owner on the BMR Unit title and must co-sign for any purchase loan for the BMR Unit with the following exceptions:

- (1) Legal dependents of titleholders as claimed on the most recent federal income tax return or legal minor children of titleholders. Spouses or Domestic Partners are not considered dependents;
- (2) Household members younger than age 24 who are the child of a titleholder who will reside in the BMR Unit as their primary residence, regardless of being named as a dependent on the federal tax form of a titleholder; and,
- (3) Recent immigrants with insufficient credit history as defined as a person who has been in the United States for 2 years or less as supported by entrance documentation or a sworn statement and lender documentation of the reason for loan denial, including a copy of the applicant's credit report.

#### **First-time Homebuyer Education Workshop Requirement**

All adult applicants age 18 and older must attend and complete a first-time homebuyer education workshop and receive a certificate of completion of such from a MOH-approved First-time Home Buyer Education Provider before applying for a BMR Unit. Applicants must provide a certificate of completion with the BMR application package. The certificate of completion from the workshop will be valid for two years from the date of issuance for the purpose of the Program. Applicants not required to complete the workshop include those adults who are not required to appear on the loan and title for the BMR Unit per the rules contained above in Section II (A) of this Manual.

#### **Loan Preapproval Requirement**

The applicant Household must obtain a loan preapproval from a MOH-approved Lender within the lending guidelines explained in Section II (D) in order to apply for a BMR Unit. The loan preapproval must refer to the building and/or the BMR Unit for which the applicant Household is applying and must include all adults age 18 and older as potential borrowers unless exempted from the requirement to

appear on the loan per Section II (A) of this Manual.

## **B. PROCESS**

The following describes the process for applying for and purchasing a BMR Ownership Unit.

### **Application Process**

New BMR Ownership Units shall be marketed for at least 45 days and resale BMR Ownership Units upon resale shall be marketed for at least 21 days, including a listing on the MOH website and local venues. Specific rules for marketing new BMR Ownership Units are contained in Section V (G) of this Manual. Specific rules for marketing resale BMR Ownership Units are contained in Section II (F) of this Manual. Applicants must submit a BMR application form and supporting documentation by a specific deadline for each BMR Ownership Unit by a specified deadline for that unit. All applications for BMR Ownership Units shall be entered into a lottery for the unit as described in Section II (B) of this Manual for initial sale and resale BMR Ownership Units.

### **Application Requirements**

Applicants for all BMR Ownership Units must supply the following documentation to the Project Sponsor for the BMR Unit or, in the case of resale BMR Ownership Units, to the BMR Owner in order to apply for a BMR Ownership Unit:

An application from the proposed purchaser on a form specified by MOH;  
Supporting documentation from all members 18 years or older of the purchaser Household, including:

- Past three (3) years IRS returns;
- Past three (3) years W-2 forms;
- Three (3) current and consecutive pay stubs or equivalent;
- Three (3) current and consecutive statements from every liquid asset account or personal cash holdings, including all custodial accounts held for minors;
- Federal Tax Form T4506;
- California Driver's License or State ID;
- Certificate of completion of a first-time homebuyer workshop from a MOH-approved First-time Home Buyer Education Provider;
- Loan preapproval for the specific BMR Unit or building from a MOH-approved Lender;
- Verification of San Francisco residency or employment (only if applicable);
- Copy of Certificate of Preference (only if applicable);
- CalHome Citizenship Form (only if applicable).

If the application is approved, and to proceed with a BMR Unit purchase, the applicant's lender must supply the following documentation to MOH:

- Lender Checklist;
- Sales agreement;
- Loan agreement (1003 and 1008);
- Final Fair Market Appraisal;

Preliminary Title Report;  
Mortgage loan commitment letter;  
Good Faith Estimate (GFE);  
Copy of Buyer's purchase approval letter from MOH;  
City downpayment application (only if applicable).

Before proceeding with closing, the Title Company must send to MOH:

Original borrower's signed BMR Note;  
Copy of signed City Deed of Trust;  
Copy of signed City Declaration of Restrictions & Option to Purchase Agreement;  
Copy of signed Acknowledgement of Declaration of Restrictions, Procedures Manual and Planning Code Ordinance;  
Estimated Settlement Statement;  
Copy of 1st lender note & deed;  
Copy of 1st lender escrow instructions;  
Request for Notice of Default.

After closing, the Title Company must send to MOH:

Executed BMR Note & Recorded City Deed of Trust;  
Recorded City Declaration of Restrictions & Option to Purchase Agreement;  
Recorded Acknowledgement of Declaration of Restrictions, Procedures Manual and Planning Code Ordinance;  
Recorded Request for Notice of Default;  
Final HUD-1 Statement;  
ALTA Policy;  
Completed sales agreement.

#### **Changing an Application after Submission**

No application changes shall be allowed after an application is submitted and after an application deadline has passed unless the change is (1) the removal of an applicant, (2) the addition of an applicant's Spouse or Domestic Partner or a new Household member in the case of an adoption or new guardianship; (3) an update of income qualification, such as a new job or a job that has ended; or (4) correction of technical errors, such as current phone number or other non-qualifying information.

#### **Application Review Period**

An application for a BMR Unit must be reviewed and approved for income qualification within the one hundred and twenty (120) days prior to the Close of Escrow of a BMR Unit.

#### **Request for Application Reconsideration**

An applicant requesting reconsideration of a disqualified application shall submit new information or documentation contesting the disqualification to MOH within 3 business days from the date of the disqualification letter and MOH shall respond by the end of a 7 business day period from the date of the

disqualification letter. In the case of such request, and when such a unit is available, the Project Sponsor shall maintain one appropriately sized BMR Unit for the disqualified Household for seven (7) business days from the date of the issuance of a disqualification letter but need not hold the applicant's preferred BMR Unit.

#### **Realtor Representation**

In the case where commission is being paid to the realtor of any buyer in a Project, commission shall be paid to the realtors of all BMR Buyers. The amount paid to realtors for BMR Buyers must be comparable to fees being paid for non-BMR Buyer representation in the Project.

In the case where no buyer's realtor in a Project is provided commission for realtor representation and the Project Sponsor's realtor serves as the agent for all buyers in the Project, the Project Sponsor's agent may represent the BMR Buyer as long as that agent is a Certified Realtor and agrees to legally represent the BMR Buyer in all aspects of the transaction.

#### **Maximum Occupancy Standard**

MOH does not establish a maximum household size for BMR Units. However, the Project Sponsor may apply a maximum occupancy standard to a Household occupying a BMR Unit as long as that standard is derived from the San Francisco Housing Code Section 503(b) and as long as that review is normal and customary and applied evenly to all tenants in the building.

#### **Selection of BMR Buyers upon Initial Sale and Resale of BMR Units**

##### *Lottery Preferences*

All Households may enter the lottery for a BMR Unit. However, those Households in which one member holds a Certificate of Preference (COP) from the former Redevelopment Agency or who lives or works in San Francisco will be given preference in the lottery ranking process, with COP holders being given the highest preference.

COP holders are primarily Households previously displaced by former Redevelopment Agency action in Redevelopment Project Areas per the San Francisco Redevelopment Agency's Property Owner and Occupant Preference Program, as reprinted September 11, 2008 and effective October 1, 2008 and on file with the Clerk of the Board in File No. 080521.

If the number of BMR Units available exceeds the number of qualified applicants who hold a COP or who live or work in San Francisco, the BMR Units will become available to other qualified applicants.

##### *Verification of Preference Qualification*

To be considered a COP holder, a Household must submit a copy of the Certificate of Preference with the application. COP inquiries should be addressed to the Mayor's Office of Housing at (415) 701-5613.

To be considered a Household that lives or works in San Francisco, at least one member of the applicant Household must provide the following proof of residency or employment with the submitted

application:

Verification that the applicant lives in San Francisco:

- (1) One utility bill with a San Francisco address dated within the 45 days preceding the application date for the BMR Unit. Utility bills can include gas, electric, garbage or water; or
- (2) Current paystubs with a San Francisco address; or
- (3) A current, formal lease with a San Francisco address.

OR

Verification that the applicant works in San Francisco:

MOH shall verify that a person works in San Francisco by reviewing an applicant's paystubs. If an applicant's employer is not based in San Francisco, or if a person's paystubs do not reflect a San Francisco work address, the applicant must supply a letter from the employer stating that the person works primarily in San Francisco and demonstrate that at least 75% of their working hours are in San Francisco.

#### *Lottery Process*

The following guidelines shall be applicable to the lottery process for all BMR Ownership Units:

A non-prioritized list of interested buyers will be kept by MOH. At least twenty-one (21) days prior to a lottery for initial sale BMR Units and at least fourteen (14) days prior to a lottery for resale BMR Units, all those signed up on the list will be notified of the availability of BMR Units and invited to participate in the lottery by MOH. The general public will be invited to participate in the lottery, as well;

Applicants who submit a complete application by the application deadline for the BMR Unit(s) will receive a numbered lottery ticket whose twin ticket shall be entered into the lottery. Applications missing a complete cover application, tax forms for all adults (or other applicable tax documents), all required certificates from a MOH-approved First-time Homebuyer Education Provider, and a loan preapproval will not be entered in to the lottery;

Lotteries for BMR Units shall be held in a public, accessible location that is arranged and paid for by the Project Sponsor;

A representative of MOH shall conduct the lottery in tandem with the Project Sponsor and record the order of lottery numbers drawn;

To conduct the lottery, MOH shall pull application tickets from a vessel in rank order and record the lottery results by application ticket number. COP holders will be drawn and ranked first, followed by applicants who live or work in San Francisco. MOH shall pull at least 10 ticket numbers for each BMR Unit available, should there be enough total applicants to do so;

Applications shall not be reviewed for eligibility before the lottery but only after the lottery ranking has been finalized;

The final lottery list shall be produced by MOH after the lottery once the lottery preferences have been clearly identified and applied;

Applicants shall be invited to attend lotteries, but attendance is not mandatory;

Lottery results shall be posted on either the MOH or Project Sponsor website but shall not include the names of applicants but only the application ticket numbers. The results of resale lotteries with 10 or fewer applicants may be announced by the Project Sponsor to each applicant rather than posting to a website.

#### *Post-Lottery Process*

Project Sponsors, MOH and BMR applicants shall adhere to the following process following the lottery for a BMR Unit:

MOH shall transmit a final lottery list to the Project Sponsor who shall notify all applicants of their position in the lottery and inform MOH of the lottery winners' intent to purchase the BMR Unit;

The Project Sponsor shall adhere to the rank order of the lottery list when offering BMR Units to lottery winners;

Applicants shall be reviewed post-lottery for Program qualifications and issued an approval or disqualification letter;

Per Section II (B) of this Manual, in the case of an request for reconsideration of a BMR application, and when such a BMR Unit is available, the Project Sponsor shall maintain one appropriately sized BMR Unit for the disqualified applicant for a seven (7) day period from the date of the issuance of a disqualification letter but need not hold the applicant's preferred BMR Unit;

To maintain the live or work lottery preference, the applicant must maintain the status of the preference from the time of the application to the time the BMR Unit is purchased.

#### **Financing**

A BMR Buyer must be granted ten (10) calendar days from date of the Program approval letter to enter into a sales contract for an available BMR Unit and must be offered at least a sixty-day (60) closing period with at least a forty-five day (45) financing contingency period within the sixty-day (60) closing period in the contract. This period can be extended if requested by the Project Sponsor or if needed to provide time for special products available to First-time Homebuyers.

#### **Escrow**

As is typical with market rate sale transactions, BMR Buyers may be required by the Project Sponsor or BMR Owner reselling a BMR Unit to work with a Title Company chosen by the Project Sponsor or BMR Owner when establishing an escrow account and finalizing the sale of the BMR Unit.

#### **Transaction Fees for BMR Ownership Units**

The Project Sponsor shall pay all usual, customary and reasonable transaction costs normally borne by the seller in a residential real estate transaction, with the following requirements:

Seller Transfer Tax shall be paid by the Project Sponsor in the case of all initial sales of BMR Units;

Seller realtor fees shall be paid by the Project Sponsor in all cases;

Buyer realtor fees shall be paid by the Project Sponsor in all cases in an amount commensurate with fees being paid for non-BMR Buyer representation in the Project per Section II (B) of this Manual.

### **C. ESTABLISHMENT OF INITIAL SALE AND RESALE PRICING**

#### **Pricing Process**

Prior to marketing a BMR Ownership Unit for initial sale, the Project Sponsor shall transmit a copy of the Notice of Special Restrictions ("NSR"), final planning approval, approved floor plans indicating the location of the BMR Units in the building, and final HOA dues for each BMR Unit to MOH, together with a request for determination of initial sales pricing on a form provided by MOH. The pricing shall be valid for sixty (60) days and shall serve as the final pricing for the BMR Units only upon approval of the Marketing Plan for the BMR Units. However, no BMR Units shall begin marketing in one calendar year with Maximum Purchase Prices that were established in the previous calendar year.

MOH shall require the completion of a standard form in order to request BMR Unit pricing.

#### **Income Table**

The income table used to calculate the income level of a BMR Household and thereby price BMR Units shall be the table named "Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco" unless the Project Sponsor, with permission from MOH, offers the BMR Units at a lower income level than that required by Use Restrictions and chooses to abide by an alternate income table in doing so.

#### **Methodology for Pricing Initial Sale Units**

MOH shall calculate the initial sales price of the BMR Unit according to the following assumptions:

- (1) the income limits specified in Use Restrictions;
- (2) total payments of no more than thirty-three (33) percent of the gross monthly income, including payments for taxes, insurance, homeowner or association's fees and related costs;
- (3) a mortgage interest rate that is the ten (10) year rolling average of 30-year interest rate data provided by Freddie Mac; and
- (4) a ten percent (10%) down payment assumption.

MOH shall price initial sale BMR Units based on the income level for a Household that is one person larger than the total number of bedrooms in the BMR Unit in all cases except for studio BMR Units, which assume a one-person Household, and SRO Units, which shall be priced based on three-fourths

(3/4) of the price for studio BMR Ownership Unit.

MOH shall transmit pricing information to the Project Sponsor within fifteen (15) business days of receiving a complete request for determination.

#### **Parking Space Policy for BMR Ownership Units**

##### *Bundled Parking Policy for BMR Ownership Units*

In Projects in which parking for the non-BMR units is sold or leased as a part of the sales price for any non-BMR Housing Unit, parking spaces shall be granted to BMR Buyers within the Maximum Purchase Price as established by MOH and at the same ratio of parking spaces to Housing Units in the Project overall. This policy shall apply in developments where even one parking space is included in the sales price for a non-BMR unit. All parking spaces granted to BMR Buyer Households shall be resold or released with the BMR Unit upon resale.

##### *Unbundled Parking Policy for BMR Ownership Units*

In Projects in which parking is "unbundled," or sold or leased separately from every Housing Unit in a Project, parking spaces shall be made available to BMR Buyers at the same ratio of parking spaces to Housing Units the project overall. If the Project Sponsor qualifies for the option, the Maximum Purchase Price of each BMR Unit, as determined by MOH, shall be reduced by the cost of constructing a parking space (as determined and published annually by MOH) multiplied by the ratio of parking spaces to Housing Units in the Project overall. The Project Sponsor is then allowed to charge the BMR Buyer the market rate price for the parking space as long as that price is the lowest price available for a parking space to any buyer in the Project.

In Projects in which parking for non-BMR residential units is "unbundled," or sold or leased separately from every Housing Unit in a Project, the Project Sponsor may still choose to sell or rent the parking spaces for BMR Units within the Maximum Sales Price of the BMR Unit as established by MOH if the Project Sponsor so chooses or if the Project Sponsor is unable to provide sufficient documentation that 100% of the parking spaces in the Project are sold or rented separate from Housing Units.

The details of the unbundled parking policy for BMR Units are as follows:

Project Sponsors must offer BMR Buyers the opportunity to purchase or lease parking spaces according to the overall ratio of parking spaces to Housing Units in the Project;

In Projects in which 1:1 parking is available, the price of each BMR Unit will be lowered by a standardized amount equivalent to the cost of constructing either a structured, above-ground parking space or a below-grade parking space, exact amount to be established by MOH through cost analysis and adjusted annually;

In Projects with less than 1:1 parking availability, MOH will lower the price of each BMR Unit by an amount equivalent to the cost of constructing either a structured, above-ground parking space or a below-grade parking space multiplied by the ratio of parking spaces to Housing Units in the Project overall;



The price of each BMR Unit will be reduced regardless of the BMR Buyer's choice to purchase or lease a parking space;

BMR Buyers must be offered the opportunity to purchase or lease parking at the lowest market rate price offered to any buyer in the Project;

This policy applies only to Projects in which the parking is 100% unbundled, or sold or leased separately, from the all Housing Units in the Project. Project Sponsors choosing this option must provide proof that they have affirmatively marketed their non-BMR residential units as having unbundled parking and must alert all buyers to the fact that all Housing Units in the Project are sold or leased both with and without parking and at two respective sales prices. At a minimum, such Projects must provide non-BMR buyers with pricing materials that provide two prices for every Housing Unit, one price with parking and one price without parking, and must prove that all advertising for the non-BMR residential units either states that parking is sold separately from Housing Units or, at the very least, does not state that Housing Units in the Project are sold with a parking space included in one price;

Project Sponsors shall not charge special fees for parking to BMR Buyers that are not charged to all buyers;

The price of a parking space for a BMR Buyer must never exceed the maximum established during the initial marketing of the BMR Units, but may fall below this price for both non-BMR and BMR Buyers as long as the reduction is applied evenly to all buyers;

In buildings with less than 1:1 parking, the opportunity to purchase or lease a space will be allocated by lottery rank. All BMR Buyers must be offered the option of purchasing or leasing a parking space until all required parking spaces to be allocated to BMR Buyers are purchased or leased. Should any spaces remain after every BMR Buyer has been offered the option to purchase or lease a space, those spaces may be sold or leased to non-BMR Buyers;

A first parking space that is purchased either (1) at the same time that the BMR Unit is initially purchased or (2) purchased by a BMR Owner any time after the initial purchase of the BMR Unit shall be re-sold with the BMR Unit upon resale of the unit. The parking space shall be resold within the overall resale price as outlined in Section II (C);

BMR Buyers or BMR Owners may purchase or lease a second parking space at any time without any restrictions placed on the Project Sponsor or the BMR Buyer BMR Owner. However, this second parking space becomes the responsibility of the BMR Owner upon resale of the BMR unit.

#### **Pricing Methodology for BMR Units upon Resale**

Except for transfers pursuant to Section II (F) of this Manual, the BMR Owner shall transfer the BMR Unit at a sales price no greater than the following amount (the "Maximum Resale Price"):

- (1) The price that the BMR Owner paid for the BMR Unit upon Close of Escrow ("Base Price") adjusted only by the percentage change in AMI (up or down) from the year of purchase to the year of the BMR Unit resale pricing (the "Change in AMI Formula");
- (2) The cost of eligible capital improvements completed in compliance with Section II (F) of this

Manual;

- (3) The cost of Special Assessments paid by the BMR Owner; plus
- (4) The cost of using a Certified Realtor and Multiple Listing Service, up to 5% of the Base Price, which is before the addition of capital improvements, special assessments and realtor commission.

The current BMR Owner's purchase year is the calendar year in which the BMR Unit closed escrow. This rule applies regardless of when the BMR Unit was purchased within that calendar year. The resale pricing year is the calendar year in which the BMR Unit is being repriced.

The AMI percentage change will be based on 100% of AMI for a 4-person Household in both index years. This 4-person proxy will be applied regardless of BMR Unit size or income designation of the BMR Unit.

*Example of Change in AMI Formula Pricing:*

Household purchases BMR Unit in February 2008 for \$300,000 and resells in July 2012. BMR Unit is a one-bedroom unit.

2008 4-person AMI = \$94,300

2012 4-person AMI = \$103,000

AMI change from 2008 – 2012 = 9.23%, or \$27,678

New Base Price = \$327,678

5% realtor commission = \$16,384

Final Maximum Resale Price = \$344,062

No other costs shall be recouped in the resale of a BMR Ownership Unit than those described under the Maximum Resale Price above.

A BMR Owner is not guaranteed that a buyer will purchase a BMR Unit at the Maximum Resale Price upon resale and may have to lower the resale price in order to attract a buyer. The Maximum Resale Price is simply the maximum amount that a BMR Owner may charge a BMR Buyer in a resale transaction.

The price of a BMR Unit at resale is not guaranteed to exceed the initial purchase price of the BMR Unit. However, any appreciation gained from the sale of a BMR Unit belongs to the BMR Owner upon resale unless the BMR Owner has an additional loan from the City or other entity that requires repayment and/or an appreciation share.

If the resale price as calculated above and before the addition of capital improvements and realtor commission is lower than the original purchase price for the BMR Unit, the BMR Owner may choose to resell the BMR Unit at the resale price as calculated, or at the original purchase price plus capital improvements and special assessments and realtor commission. The BMR Owner is not guaranteed that the BMR Unit will resell at the original purchase price, however.

**D. FINANCING REQUIREMENTS**

The purpose of the following financing requirements for BMR Ownership Units is to ensure that BMR

Buyers can afford to become homeowners within commonly accepted standards and to protect the BMR Unit from foreclosure. MOH will review loans factors important to sound lending, including but not limited to the following items.

#### **Loan Requirement**

All BMR Buyers must secure a loan to finance the purchase of a BMR Unit. All loans must be secured through a MOH-approved lender.

#### **Loan Originator**

All MOH BMR Buyers must work with a MOH-approved lender to secure a first or a subsequent loan. Such lenders are listed on the MOH website at [www.sf-moh.org](http://www.sf-moh.org). Approved MOH lenders must attend annual trainings for all MOH homeownership programs and be a part of an approved lending institution that pays an annual participation fee to MOH.

#### **Loan Term**

Buyers must use 30-year loans at all times, except in the case of refinance.

#### **Loan Payment Plan**

Buyers must use fixed rate loans only. Buyers cannot use negative amortizing loans, adjustable rate mortgages, "balloon payment" loans, or interest-only loans. MOH reserves the right to identify additionally prohibited loan characteristics.

#### **Loan to Value Ratio**

The maximum allowable Loan to Value Ratio is 95%.

#### **Downpayment Requirement**

Buyers must make a minimum 5% down payment, which will vary based on the sales price of the home. Of the total 5%, 3% must be the BMR Buyer's own funds (held in a financial institution) and 2% can be from gift funds (not yet received).

#### **Debt Ratios**

The Buyer's front-end ratio or debt-to-income ratio (i.e. monthly housing payment) must be no lower than 28% and no higher than 38% of the BMR Buyer's income. Such ratios will be determined by a BMR Buyer's lender.

The front-end ratio may include:

- Principal and interest payments on the first mortgage;
- Principal and interest payments, if any, on subordinate, non-deferred loans;
- Real estate taxes;
- Hazard insurance premium;

Flood insurance premium, is applicable;  
Private mortgage insurance premium, if applicable;  
Monthly Homeowners' Association Dues for condominiums.

The Buyer's back-end ratio or total debt-to-income ratio (i.e. total debt monthly payment) should not exceed 45% of the Buyer Household's income.

The back-end ratio may include:  
The monthly housing payment as defined above;  
Long-term installment debt beyond 10 months remaining to be paid;  
Revolving accounts and lines of credit;  
Alimony, child support or maintenance, if applicable.

#### **Interest Rates**

MOH will review loans for reasonable interest rates that are reflective of current trends.

#### **Documentation of Income**

Buyers must supply full income and other documentation to a lender when applying for a loan for a BMR Unit.

#### **FICO Score**

MOH does not establish a minimum FICO score for BMR Buyers. Lenders determine the minimum FICO score according to their own guidelines and loan products.

#### **Co-signing**

Co-signing for a loan for a BMR Unit by a non-BMR Household member is not allowed.

#### **Fees**

All fees must be usual, customary and reasonable transaction fees normally incurred in a residential real estate transaction. Fees should be charged at Close of Escrow, if possible.

#### **Seller Credits**

Seller Credits are allowed as long as the sales price remains at or under the stated sales price and if there is no downpayment assistance money from the City and no cash back to the BMR Buyer. Seller credit funds must be used in escrow.

#### **Named Borrowers**

All adult Household members must appear as an owner or co-owner on the BMR Unit title and must co-sign for any purchase loan for the BMR Unit with the following exceptions:

- (1) Legal dependents of titleholders as claimed on the most recent federal income tax return or legal minor children of titleholders. Spouses or Domestic Partners are not considered dependents;
- (2) Household members younger than age 24 who are the child of a titleholder who will reside in the BMR Unit as their primary residence, regardless of being named as a dependent on the federal tax form of a titleholder; and,
- (3) Recent immigrants with insufficient credit history as defined as a person who has been in the United States for 2 years or less as supported by entrance documentation or a sworn statement and lender documentation of the reason for loan denial, including a copy of the applicant's credit report.

### **Appraisals**

MOH requires a Fair Market Appraisal as a part of the lending and closing process. Lenders desiring to order an additional appraisal that compares BMR Units to other BMR Units may do for their lending purposes but such appraisal should compare BMR Units with similar characteristics, including similar AMI pricing targets.

### **BMR Note**

Lenders should be aware of the placement of the BMR Note as defined in Section II (G) of this Manual.

### **Government-insured Loans**

BMR Buyers may not be allowed to use government-insured loans such as FHA, Veteran's Administration loans, and other such loans at the current time as such loan programs have not agreed to accept loans that are restricted under the Program. MOH allows the use of such loans; however, such programs have not approved MOH's BMR program and therefore, have not lent to BMR Buyers under the Program.

### **Securitizing Loans**

As securitized loans under the Program tend to be sold to the Federal National Mortgage Association ("FNMA"), BMR Buyers should ensure that lenders are either able to sell their loan to FNMA or manage the loan within the lending institution itself.

### **Refinancing**

MOH must approve all refinancing agreements for BMR Ownership Units, including any new loans placed on the BMR Unit in any lien priority position. Owners may be permitted to refinance up to the original value of their first mortgage plus closing costs in order to obtain lower interest rates or lower monthly payments. Owners may refinance their BMR Units to withdraw cash only in an amount equal to the principal paid on the BMR Unit. MOH will not review the Household income for Program qualification upon refinancing. Owners must use a MOH-approved Lender to conduct the refinance and the new loan must be approved under the guidelines set out in Section II (D) of this Manual, including but not limited to a 95% loan to value ratio.

### **Home Equity Lines of Credit and Home Equity Loans**

MOH does not allow BMR Owners to open Home Equity Lines of Credit but may approve a Home Equity Loan if that loan falls within the guidelines of Sections II (D) of this Manual. BMR Owners who use such programs without approval from MOH may be in violation of their Program restrictions and/or may not be allowed by MOH to refinance their BMR Unit.

### **Default and Foreclosure**

In the event of loan default or risk of foreclosure on first mortgage, a BMR Owner must contact MOH to alert MOH of the default within 30 days of the default.

BMR Units that fall into foreclosure must be resold under their current restrictions. The Baseline Price used to resell a BMR Unit that was purchased by the primary lender at auction shall be the price paid at auction or the balance of the outstanding debt of the primary mortgage, whichever is higher.

In the event of a foreclosure, only a Qualified Buyer can purchase the BMR Unit at the foreclosure sale, with the exception of the first mortgage lender, who must then resell the BMR Unit to a Qualified Buyer.

See Section G of this Manual for information on the order of liens for a BMR Ownership Unit.

### **Short Sales**

In the case of BMR Units that have not received loan assistance from the City, MOH will consent to a short sale request, provided that the short sale price does not exceed the Maximum Purchase Price allowed under the Program. The BMR Owner has the discretion to lower the purchase price to any chosen amount below the maximum purchase price allowed under the Program.

In the case of Units that have received loan assistance from the City, MOH will only consent to a short sale request if allowed under the specific regulations governing the source of the City loan assistance. BMR Owners should refer to the specific guidelines associated with such sources outside of this Manual.

### **Financing Additional Items upon Purchase**

A loan for a BMR Unit shall not include storage units, other additional spaces for sale, or second parking spaces that were not provided with the BMR Unit as a part of the purchase of the BMR Unit. Such items and spaces will not be included in a BMR Unit resale and are the sole responsibility of a BMR Owner.

BMR Unit upgrades may not be financed as a part of a BMR Unit purchase and can never be added to the resale price of a BMR Ownership Unit that was purchased upon initial sale of the unit or within the first 10 years of the initial sale of the BMR Unit, as explained in Section II (F) of this Manual.

### **Exception for BMR Units Unable to Obtain Financing**

When a BMR Unit is unable to secure financing upon resale due to pending litigation in the Project or due to a ratio of rental to ownership Housing Units in the Project that is unacceptable to lenders, and whose BMR Owners must sell their BMR Unit due to financial hardship or job relocation out of the Bay

Area, such BMR Unit may be eligible for an allowance to sell the BMR Unit to a Buyer who will pay cash for the unit rather than by obtaining a mortgage. This allowance differs from MOH's standard policy which requires that all BMR Buyers carry a mortgage on a BMR Unit.

Under this option, a BMR Buyer would be allowed to purchase the BMR Unit in cash and not carry a mortgage under the following rules. However, financing is allowed and encouraged in the case of these Projects, should it be obtained. All such financing must be secured through a MOH-approved Lender.

The process of selling a BMR unit to an all-cash buyer shall follow the ensuing requirements and process:

- (1) After purchasing the BMR Unit in all cash, the Buyer's remaining monthly housing costs must equal no more than 38% of the Household monthly income. These costs include HOA dues, real estate taxes and home insurance as well as those set forth in Section II ( ) of this Manual. Settlement or trust funds may be used to determine the BMR Buyer's ability to meet monthly housing costs. BMR Buyers shall provide a credit report to verify any debt liabilities as well as other documents requested by MOH to confirm debt to loan ratios;
- (2) The Buyer must be at or below the Maximum Income Level for the BMR Unit;
- (3) In the case of cash purchases only, to gather a more comprehensive picture of a Household's true earnings, and to avoid selling a BMR Unit to a Household that is only temporarily low-income, MOH will average the past three years of federal tax income (in addition to the standard income test) to determine Household income. This method will present a more realistic picture of a Household's income. In the case that a Household has become recently retired or disabled, MOH may seek documentation of such and revert back to the current income review standard;
- (4) MOH will exempt the cash assets that are used to purchase a BMR Unit from the standard asset test for the Household;
- (5) BMR Buyers applying gift funds toward the purchase of the BMR Unit must supply a Gift Letter and verification of funds with the application for the BMR Unit.

Realtors should inform all potential BMR Buyers of the one-time nature of these policies and that the BMR Unit must be sold through the regular procedures of this Manual upon resale and inform potential BMR Buyers of the lawsuit pending against the Project or to the current rental to ownership unit ratio that is disallowing financing on the BMR Unit.

In the absence of a lender, the realtor for a BMR owner selling under this allowance shall coordinate all processes and deliver all forms typically provided by a Lender, including but not limited to a Fair Market Appraisal, credits reports and a Preliminary Title Report.

BMR Owners intending to obtain one of these allowances must submit a form provided by MOH and receive permission from MOH before selling to a cash BMR Buyer.

#### **E. TITLE AND ESCROW REQUIREMENTS**

### **Named Titleholders**

All adult Household members must appear as an owner or co-owner on the BMR Unit title and must co-sign for any purchase loan for the BMR Unit with the following exceptions:

- (1) Legal dependents of titleholders as claimed on the most recent federal income tax return or legal minor children of titleholders. Spouses or Domestic Partners are not considered dependents;
- (2) Household members younger than age 24 who are the child of a titleholder who will reside in the BMR Unit as their primary residence, regardless of being named as a dependent on the federal tax form of a titleholder; and
- (3) Recent immigrants with insufficient credit history as defined as a person who has been in the United States for 2 years or less as supported by entrance documentation or a sworn statement and lender documentation of the reason for loan denial, including a copy of the applicant's credit report.

### **Vesting**

BMR Units may be vested in any form as long as all titleholders also appear on title as a fee owner for the BMR Unit.

## **F. RESTRICTIONS ON BMR OWNERSHIP UNITS AND OWNERS**

### **Term of Restriction**

All BMR Ownership Units are restricted in their resale price and other applicable restrictions for the Life of the Project unless otherwise noted in Use Restrictions for the Project.

### **Occupancy Requirements**

BMR Ownership Units are to be owner-occupied and used as the owner's primary residence as defined by living in the BMR Unit at least 10 out of 12 months of the calendar year. The BMR Household must occupy the BMR Unit within 60 days of the completion of the purchase.

### **Rental Prohibition**

BMR Units are not to be used as rental property. An owner of a BMR Unit may not rent or sublease any part or the entire BMR Unit without prior written consent of MOH.

MOH may grant consent to a BMR Owner to rent in circumstances where the Household is forced to temporarily relocate due to employment requirements; where the BMR Owner is unable to sell a BMR Unit at the original purchase price or at the original purchase price plus the Change in AMI repricing methodology per Section II (C) of this Manual; or for other reason deemed acceptable by MOH in its sole discretion, provided that:

- (1) The total period for which the BMR Unit may be leased does not exceed twelve (12) months;



- (2) The tenant satisfies the income requirements placed on the BMR Unit by Use Restrictions and of this Manual for the Unit as a BMR Ownership Unit and other qualifying Household requirements placed on the BMR Unit by Use Restrictions and of this Manual for the Unit as a BMR Rental Unit;
- (3) Initial rent does not exceed the Maximum Monthly Rent, calculated according to the Maximum Household Income stated in the Use Restrictions for the Unit as a BMR Ownership Unit, or the BMR Owner's total housing expenses, as defined in Section I of this Manual, whichever is the lesser amount.

#### **Maintenance and Insurance**

The BMR Owner shall not destroy or damage the BMR Unit, allow the BMR Unit to deteriorate, or commit waste on the BMR Unit. Owners shall maintain the BMR Unit in compliance with all applicable laws, ordinances and regulations and in a good and clean condition and all appliances shall be in good and working order.

#### **Transfer Procedures**

A BMR Owner may Transfer the BMR Unit only to a Qualified Buyer. In connection with a proposed Transfer, Owner shall comply with the marketing and procedural requirements set forth in Section II (F) of this Manual. Excepting Transfers by foreclosure or an Acquisition Lender's acceptance of a Deed in Lieu of Foreclosure, or other circumstances approved by MOH, all Transfers shall take place through an escrow account with a mutually acceptable Title Company. No Transfer shall be permitted unless such title company complies with any and all escrow instructions provided by MOH.

#### *Transfer to Spouse or Domestic Partner*

If a BMR Owner marries or becomes a Domestic Partner after purchasing the BMR Unit, the Spouse or Domestic Partner may become a co-Owner. An Owner intending to add a Spouse or Domestic Partner as a co-Owner must present his or her marriage certificate or Domestic Partnership registration to MOH for review, and the proposed co-Owner shall execute an addendum to City documents related to the BMR Unit by which the co-Owner shall assume the same rights and responsibilities with respect to those documents as the Owner.

#### *Transfer upon Owner's Death*

Upon a BMR Owner's death, the Property may be Transferred to any co-Owner previously approved by MOH without further MOH approval, but such co-Owner shall notify MOH within thirty (30) days of the Transfer and MOH may require such co-Owner to execute an addendum to City documents related to the Property by which the co-Owner shall assume the same rights and responsibilities with respect to those documents as the Owner. If at the time of Owner's death, a co-Owner has not been previously approved by the City, such co-Owner must first present his or her marriage certificate or Domestic Partnership registration to the City for review, and if the documentation is approved by the City, the Property may be Transferred to such co-Owner in accordance with the preceding sentence.

Upon the death of a BMR Owner and all MOH-approved co-Owners, the Property may be Transferred by inheritance, will, or any other function of law to a child of the BMR Owner, provided however that such child otherwise qualifies under as a Qualified Buyer Household. The proposed transferee shall submit any financial and other information reasonably requested by MOH to verify that the proposed transferee meets the requirements of a Qualified Buyer Household. If MOH determines that the proposed transferee is a Qualified Buyer Household, the BMR Unit may be Transferred to the proposed transferee for no consideration (except to the extent necessary to pay off any existing lien secured by the BMR Unit). The proposed transferee shall execute a BMR Note, City Deed of Trust, and any other City documents related to the BMR Unit by which the proposed transferee shall assume the same rights and responsibilities with respect to those documents as the BMR Owner.

Upon the death of a BMR Owner and all MOH-approved co-Owners, if the Owner's child is not the entitled beneficiary of the BMR Unit, or if MOH determines that the proposed child transferee is not an Qualified Buyer Household, then the BMR Unit shall be Transferred pursuant to the requirements set forth in Section II (F) of this Manual, and the beneficiary of the BMR Unit shall only be entitled to receive the BMR Owner's proceeds from said Transfer.

In the case of an heir who is a current Household member at the time of the death of a titleholder, that heir shall be allowed one (1) year to live in the BMR Unit before either qualifying to inherit the BMR Unit as an Qualified Buyer Household or resell the BMR Unit under the procedures outlined in Section II (F) of this Manual.

#### **Removing a Person from Title**

Removal of a titleholder is allowed only in the case of death or dissolution of marriage or Domestic Partnership. MOH must approve such removals.

#### **Resale Restrictions and Procedures**

Upon the resale of BMR Ownership Units, a BMR Owner must adhere to the following procedures:

A BMR Owner must contract with a MOH-approved realtor to resell a BMR Ownership Unit. As described in Section II (C) of this Manual, the Maximum Resale Price of the resale BMR Unit will include commission for the realtor;

MOH shall calculate the Maximum Resale Price for the BMR Unit. The BMR Owner must, at least thirty (30) days prior to marketing the BMR Unit, advise MOH of his/her intent to sell the BMR Unit and shall work through a MOH-approved Realtor to request a determination of a Maximum Resale Price from MOH. MOH shall price the BMR Unit only upon receipt of a signed intent to resell the BMR Unit and request for pricing; a statement of all approved capital improvements made to the Unit; and a signed listing agreement with a MOH-approved certified realtor. MOH may require the completion of a standard form in the submission of such request. See Section II (C) of this Manual for an explanation of how BMR Ownership Units are priced upon resale;

Within the 30-day period, MOH shall inform the BMR Owner of the Maximum Resale Price of the BMR Unit and any other conditions of sale;

The BMR Unit must be marketed for at least 21 calendar days preceding an application deadline and lottery for the BMR Unit. Among other requirements, the BMR Owner's realtor must hold at least 3 open houses, including one week night and one weekend day open house; advertise the BMR Unit on the MLS to promote public awareness; accept applications; field all questions regarding BMR Units; provide applicants with lottery ticket or number; enter applicant information into a MOH-approved applicant tracking sheet within 24 hours of application deadline; and, ensure completeness of all applications;

All potential BMR Buyers who are on the general BMR interest list shall be notified by MOH of Units available for resale and invited to participate in the lottery, as well the general public;

A public lottery will be held by MOH for all BMR Units upon resale in accordance with Section II (B) of this Manual. MOH will conduct the lottery and record the results and the BMR Owner's realtor will make the results available to all interested applicants or members of the public;

To enter the lottery for resale, a BMR Buyer shall submit to the BMR Owner's realtor for approval the documentation outlined in Section II (B) plus a completed San Francisco Purchase Agreement. To proceed with a BMR Unit purchase post-lottery, the BMR Buyer's lender and Title Company must supply MOH with the documents outlined in Section II (B) of this Manual;

No sale may proceed without the written approval of MOH;

Broker fees paid by the BMR Owner must be shared in a commission agreement with the BMR Buyer's realtor. Such fees will be based on the MOH-calculated resale price before the addition of capital improvement amounts or realtor commission;

Sales agreements with terms requiring the payment of realtor fees by the BMR Buyer will not be approved;

No separate terms can be required within a sales agreement that requires the BMR Buyer to purchase appliances, furnishings, or other disallowed capital improvements;

All amenities and parking spaces that were purchased with the BMR Unit must be sold with the BMR Unit upon resale;

BMR Owners, BMR Buyers and realtors shall comply with the documentation and enforcement procedures set forth in Section II (G) of this Manual;

All new BMR Owners shall adhere to the requirements of this Manual;

Marketing of the resale of individual BMR Ownership Units shall be in compliance with all applicable federal, state and local laws related to Fair Housing. BMR Owners and their agents may be asked to certify that the BMR Unit has not been marketed in such a manner as to be discriminatory.

#### **Units Unable to Resell**

In the case of BMR Units that are unable to attract a buyer for a BMR Unit that has been repriced under

the Change in AMI Formula within a six (6) month period where the BMR Owner has made a good faith effort to sell the BMR Unit, or in cases where market rate comparisons reveal that the BMR Owner's purchase price for the BMR Unit is at or below current comparable market rate units, the BMR Owner may seek permission to rent the BMR Unit to a Qualified Renter Household for one year at a rent level that equals either the Maximum Monthly Rent levels allowed at the ownership AMI level of the BMR Unit as stated in Use Restrictions or the BMR Owner's total housing costs (whichever is lesser) with the option of entering into one additional year of rental if the current market rate comparisons continue exceed the original purchase price.

Furthermore, MOH may, upon application by the BMR Owner, consider granting the following exceptions on a one-time basis:

- (1) a one-time waiver of the First-time Homebuyer rule for the purchasing Household;
- (2) a one-time waiver of the minimum Household size rule for the purchasing Household;
- (3) a one-time waiver of the asset test for the purchasing Household; and,
- (4) a one-time allowance to exceed the maximum qualifying income level of the next BMR Buyer to be increased by 20% of that stated in Use Restrictions for the Project but not to exceed 120% of AMI at any time.

Owners of BMR Units that are repriced using a repricing formula other than the Change in AMI Formula must sign into this Manual in order for their BMR Unit to be repriced under the Change in AMI Formula and adhere to all provisions within this Manual thereof. These allowances will not be provided to BMR Owners who are reselling their BMR Unit at a price established by any other formula than the Change in AMI Formula.

#### **Capital Improvements and Special Assessments**

BMR Units may begin claiming capital improvements toward their Maximum Resale Price that are made no sooner than 10 years after the BMR Unit was first occupied. Once the BMR Unit becomes eligible for capital improvements credit, BMR Owners may begin submitting documentation of completed work.

MOH will review all capital improvements claims and categorize them into three distinct categories: Eligible Capital Improvements, Eligible Replacement and Repair and Ineligible Costs. Each category is defined as follows:

- (1) Eligible Capital Improvements include major structural system upgrades, new additions to the BMR Unit and improvements related to increasing the health, safety and energy efficiency of the property. Improvements that meet these criteria will be given 100% credit;
- (2) Eligible Replacement and Repair includes in-kind replacement of existing amenities, repairs and general maintenance that keeps the property in good working condition. Costs that meet these criteria will be given 50% credit for repairs; and
- (3) Ineligible costs include cosmetic enhancements, installations with limited useful life spans and non-permanent fixtures. Homeowners may undertake these projects at their discretion, however they will not be given capital improvements credit.

### **Procedure for Submitting Capital Improvements**

BMR Owners must submit capital improvements to MOH for review within 6-months of the completion of the project. In order to document the improvements, each BMR Owner must submit the following documentation:

- (1) A list of the capital improvements with a description on a form provided by MOH;
- (2) The receipt and invoice for each eligible improvement;
- (3) Proof of payment, such as a cancelled check, bank account statement or credit card bill;
- (4) A copy of site or building permits, if required; and
- (5) Contractor's license number for Projects exceeding \$500.

Upon receipt of a complete capital improvements claim, MOH staff may arrange a site visit to inspect the completed Project. Once the improvements have been verified, MOH will send a written response to approve or deny the submitted capital improvements within 60 days of original receipt. This information will be placed in the property file at MOH for use when the property is being sold.

### **Special Assessments**

Homeowner's Association initiated special assessments are considered capital improvements and will be added to the resale price of the home at the full amount of the special assessment paid by the BMR Owner. In order to receive credit for special assessments, homeowners must submit the following documentation within 6-months of payment:

- (1) An invoice for the special assessment; and
- (2) Proof of payment, such as a cancelled check, bank account statement or credit card bill.

### **Capital Improvements Cap**

In order to maintain the affordability of the BMR Unit for subsequent buyers, MOH will approve all eligible capital improvements, eligible replacement and repair, and special assessments when submitted. At the time of sale, MOH will cap all eligible capital improvements and eligible replacement and repair at 10% of the resale price. MOH will not cap special assessments.

### **List of Approved Capital Improvements**

#### *Eligible Capital Improvements*

Major Electrical Wiring System Upgrade  
Major Plumbing System Upgrade  
Room Additions  
Installation of Additional Closets and Walls  
Alarm System  
Smoke Detectors  
Removal of Toxic Substances, such as:  
Asbestos  
Lead

Mold/Mildew  
Insulation  
Upgrade to Double Paned Windows  
Fireplace Glass Screen  
Upgrade to Energy Star Built-In Appliances, as follows:  
Furnace  
Water Heater  
Stove/Range  
Dishwasher  
Microwave Hood

*Eligible Replacement and Repair*

Electrical Maintenance and Repair, such as:  
Switches  
Outlets  
Plumbing Maintenance and Repair, such as:  
Faucets  
Supply Line  
Sinks  
Flooring  
Countertops  
Cabinets  
Bathroom Tile  
Bathroom Vanity  
Replacement of Built-In Appliances, as follows:  
Furnace  
Water Heater  
Stove/Range  
Dishwasher  
Microwave Hood  
Garbage Disposal  
Window Sash  
Fireplace Maintenance or In-kind Replacement (Gas)  
Heating System  
Lighting System (Recessed)

*Ineligible Costs*

Cosmetic Enhancements, such as:  
Fireplace Tile and Mantel  
Decorative Wall Coverings or Hangings  
Window Treatments (Blinds, Shutters, Curtains, etc.)  
Installed Mirrors  
Shelving  
Refinishing of Existing Surfaces

Non-Permanent Fixtures, such as:

Track Lighting

Door Knobs, Handles and Locks

Portable Appliances (Refrigerator, Microwave, Stove/Oven, etc.)

Installations with Limited Useful Life Spans, such as:

Carpet

Painting of Existing Surfaces

Window Glass

Light Bulbs

### **Estate Planning**

New purchasers of BMR Units may not purchase the BM Unit through a trust of any kind, including but not limited to living trusts. Existing BMR Owners may not transfer ownership of their BMR Units to trusts of any kind, including living trusts.

### **G. DOCUMENTATION AND ENFORCEMENT OF SALES RESTRICTIONS FOR BMR OWNERSHIP UNITS**

At the request of MOH, and at the time of the initial or any subsequent sale of a BMR Unit, the BMR Buyer shall enter into such agreements or other documents as MOH may require ensuring that the BMR Unit will be subject to the Program requirements.

These documents include the following:

#### **Promissory Note**

A BMR Buyer shall execute and deliver to the City a promissory note in a form prepared by MOH (a "BMR Note") in an original principal amount equal to the difference between (i) the appraised fair market value of the BMR Unit as determined without regard to the sales and rental restrictions on such unit at the time of resale or default, and (ii) the Maximum Purchase Price of that unit at the time of the resale or default pursuant to the Use Restrictions. All such BMR Notes shall contain the above restrictions on resale and rental of a BMR Unit. The BMR Note shall provide for a stated rate of interest.

The BMR Note shall be due and payable, in full, on either: (1) the date of a Transfer of the Unit that is not performed in compliance with this Manual and the Use Restrictions; or (2) the date of an event of a default of any of the conditions, obligations or covenants contained in the BMR Note (including without limitation the covenant to sell the applicable BMR Unit in compliance with Use Restrictions). As further described below, the BMR Note shall be terminated, and no amount shall be due, upon a resale of the BMR Unit performed in compliance with this Manual and the Use Restrictions. Any funds received by the City from the repayment of BMR Notes shall be placed in the Citywide Affordable Housing Fund.

#### **Deed of Trust**

Repayment of the BMR Note shall be secured by a deed of trust encumbering the applicable BMR Unit in a form prepared by MOH (the "City Deed of Trust").

### **Declaration of Restrictions & Option to Purchase Agreement**

BMR Buyers shall execute and deliver to the City a Declaration of Restrictions and Option to Purchase Agreement, a document that, among other requirements, requires the BMR Owner to comply with the Use Restrictions and grants the City an option to purchase the BMR Unit in the event that the BMR Owner defaults under the terms therein.

### **Buyer Acknowledgment of Special Restrictions**

BMR Buyers shall execute and deliver to the City an acknowledgement that they have thoroughly reviewed this Manual and the recorded Declaration of Restrictions and Option to Purchase Agreement on the BMR Unit ("the Buyer Acknowledgment of Special Restrictions").

### **Function of Documents**

#### *Termination of Note and Reconveyance of Deed of Trust upon Resale*

Upon any resale of a BMR Unit, assuming (1) that there has been no event of default that is continuing under the existing BMR Note, and (2) that the resale of the BMR Unit complies with this Manual and Use Restrictions, MOH shall accept a replacement BMR Note made to the order of the City by the new purchaser of the BMR Unit, in form and substance acceptable to MOH, as full satisfaction of the existing BMR Note. At the closing of the sale transaction, the deed of trust securing the existing BMR Note shall be reconveyed by the City, and the new purchaser of the BMR Unit shall deliver to the City a new Declaration of Restrictions and Option to Purchase Agreement, a new BMR Note, and a new City Deed of Trust securing the new BMR Note, which deed of trust shall be recorded against the applicable BMR Unit.

#### *Term of Note and Deed*

For all BMR Units, the BMR Note shall have a term commencing on the date of purchase and ending on the earlier of: (1) the sale of the BMR Unit to which it pertains, or (2) a default of any of the conditions, obligations or covenants contained in the BMR Note (including without limitation the covenant to sell the applicable BMR Unit in compliance with Use Restrictions).

#### *Order of Liens*

The BMR Note shall not be subordinated to any other liens or restrictions affecting the Project or a BMR Unit to which Use Restrictions apply except for the Buyer's primary mortgage loan. The BMR Note can only be subordinated to the primary mortgage and must be in second lien priority position in all circumstances.

The restrictions imposed by Use Restrictions, and any liens recorded pursuant thereto (including but not limited to the Declaration of Restrictions and Option to Purchase Agreement), shall not be subordinated to any liens or restrictions affecting the Project or a BMR Unit to which Use Restrictions apply, including but not limited to Buyer's primary mortgage loan. In no event shall the Program restrictions applicable to a BMR Unit be subordinated to any lien against such BMR Unit, unless specifically allowed in the Use Restrictions applicable to the Unit.



#### *Recordation of Restrictions*

Before the issuance of the First Construction Document by the Department of Building Inspection, a Notice of Special Restrictions and other appropriate documentation shall be recorded with the Office of the Recorder of the City and County of San Francisco for the BMR Units in order to implement the Use Restrictions. Such restrictions and other recorded documents shall include language restricting the sale or rental of the BMR Units in accordance with Use Restrictions.

At the Close of Escrow for an individual BMR Unit, the Acknowledgement, Declaration of Restrictions and Option to Purchase Agreement, and the City Deed of Trust shall all be recorded against the BMR Unit with the Office of the Recorder of the City and County of San Francisco.

#### **H. Monitoring of BMR Ownership Units**

MOH shall monitor and require occupancy certification for BMR Ownership Units on an annual or bi-annual basis. Owner(s) of a BMR Unit will be required to submit an annual monitoring and enforcement report on a form provided by MOH and submitted on a date and at a location determined by MOH. The report shall provide information regarding occupancy status, changes in title and any other information MOH may reasonably require in order monitor compliance with the BMR Unit's specific Use Restrictions.

### **III. RENTAL PROGRAM**

Renting a BMR Rental Unit differs in many ways from renting a market rate unit. It is important that the Project Owners and renters of BMR Rental Units understand the rules and procedures of the Program fully. Among other items, this Section sets forth the requirements for BMR Rental Units including the qualifications for BMR Renters, the application process, the establishment of the Maximum Monthly Rent; permissible reasons for Project Owners to deny a BMR Unit to a potential BMR Renter Households; permissible reasons for Project Owners to evict or fail to renew the lease of a BMR Renter Household, the lease agreement process, restrictions on BMR Rental Units and Renters, Documentation and Enforcement of Restrictions for BMR Rental Units, monitoring of BMR Rental Units, and conversion of a BMR Rental Unit to a BMR Ownership Unit.

#### **A. QUALIFIED RENTER**

The following section addresses the necessary qualifications to rent a BMR Rental Unit.

##### **Non-homeowner Requirement**

Each member of an applicant Household must establish that he/she does not own an interest in a Housing Unit as of the date of application for a BMR Rental Unit.

An applicant shall be deemed to have owned an interest in a Housing Unit regardless of whether or not that interest results in a financial gain, is in another state or country, or if they have ever used the property as a Primary Residence.

Notwithstanding the forgoing, the following interests shall not, by themselves, disqualify an applicant from falling within the definition of non-homeowner: (1) ownership of timeshares; (2) loan co-signers from previous real estate transactions; and (3) appearing on title solely in the capacity as a trustee for a trust, where the trust is the legal owner of the dwelling unit.

MOH may verify non-homeowner status by (1) reviewing mortgage deductions on the three most recent years of federal tax returns for each applicant; (2) a signed statement on the application stating homeownership status; (3) a title search; or (4) other means reasonably calculated to determine first-time homebuyer status.

##### **Income and Asset Requirement**

Per Planning Code Sections 415.6 (c) and 415.7 (d), initial rental BMR Rental Units will be priced to be Affordable to Qualifying Households at 55% of AMI, unless stated otherwise in the Use Restrictions for the Project. Maximum Household Income levels are adjusted on an annual basis.

BMR Rental Units currently being marketed may adjust their Maximum Household Income used for qualifying applicants, but not for establishing the Maximum Monthly Rent, as new Maximum Household Income levels are published by MOH at the beginning of each calendar year. Should a Project Sponsor or Project Owner wish to update the Maximum Monthly Rent levels as new Maximum Household Income levels are published by MOH at the beginning of each calendar year, the BMR Rental Units must be removed from marketing and a new pricing and marketing process must be established.

**Household Definition and Requirements**

As defined in Planning Code Section 401, and for the purpose of qualifying for the Program, a Household is defined as any person or persons who reside or intend to reside in the same Housing Unit.

All Spouses or Domestic Partners must be included in the Household and must appear on the application and lease for the BMR Unit.

100% student Households as defined under the California Tax Credit Allocation Committee Compliance Manual 2012 Chapter 17 Category 11I are not eligible for the Program except under the exceptions contained in the IRS Section 42 (i) (3) (D).

All Household members who are under 18 years of age must be the legal dependent of an adult Household member, except in the case of emancipated minors, as claimed on the most recent income tax return, or legal minor children of titleholders.

**Household Size Determination**

The size of the Household is determined by counting together every person who intends to live in the BMR Unit, regardless of age or dependency status.

Pregnant applicants will be counted as two Household members with verifiable medical documentation.

Verified live-in assistants and foster children may be counted toward Household size in order to determine unit size and must appear on the application for the BMR Unit but will not be counted in income determinations and may not appear on the lease for the BMR Unit.

Temporarily absent Household members who intend to live in the BMR Unit upon return must appear on the application for the BMR Unit. Such Household members include, but are not limited to, Household members serving temporarily in the armed forces, or who are temporarily institutionalized.

**Minimum Household Size**

The size of a Household must be compatible with the size of the BMR Unit being rented. A minimum of one person per bedroom is required. There is no restriction on renting a BMR Unit that has fewer bedrooms than the Household size; however, the Project may impose maximum Household size rules under the restrictions contained in Section III (D) of this Manual.

**Occupancy Requirement**

All members of the BMR Household must occupy the BMR Rental Unit as their Primary Residence, as defined by living in the BMR Unit at least 10 out of 12 months of the calendar year, and must occupy the BMR Unit within 60 days of the completion of the lease commencement date.

**Leaseholder Requirements**

All adult Household members must appear on the lease for the BMR Unit with following exceptions:

- (1) Legal dependents of leaseholders as claimed on the most recent federal income tax return or legal minor children of leaseholders. Spouses or Domestic Partners are not considered dependents; or
- (2) Household members younger than age 24 who are the child of a leaseholder who will reside in the BMR Unit as their primary residence, regardless of being named as a dependent on the federal tax form of a leaseholder.

Should the Project require all adults to be on the lease for the BMR Rental Unit, these exceptions will not apply.

## **B. PROCESS**

### **Application Process**

New BMR Rental Units shall be marketed for at least a 28-day period, including a listing on the MOH website and local venues. Applicants must submit a MOH BMR rental lottery application by a specific deadline for each new BMR Rental Unit and submit a complete BMR rental application in order to qualify for a BMR Unit after the lottery. For more details on the marketing requirements for new BMR Rental Units, see Section V (G) of this Manual.

BMR Rental Units upon re-rental shall be marketed for at least 7 days, including a listing on the MOH website and local venues. All applications for BMR Rental Units upon re-rental shall be entered into a lottery as described in section II (B) of this Manual unless the Project is specifically permitted by MOH to maintain a wait list of applicants. Applicants must submit a BMR application form and supporting documentation by a specific deadline for each BMR Rental Unit. For more details on the marketing requirements for BMR Rental Units upon re-rental, see Section V (H) of this Manual.

### **Application Requirements**

Households applying for new and re-rental BMR Rental Units must supply the following documentation in order to qualify for the unit:

An application from the proposed renter Household on a form specified by MOH;  
Supporting documentation from all members 18 years or older of the renter Household, including:  
Past one (1) year IRS returns;  
Past one (1) year W-2 forms;  
Three (3) current and consecutive pay stubs or equivalent;  
Three (3) current and consecutive statements from every liquid asset account or personal cash holdings, including all custodial accounts held for minors;  
Verification of San Francisco residency or employment (only if applicable);  
Copy of Certificate of Preference (only if applicable).

In the case of new BMR Rental Units, applicants shall submit an abridged application form only and supply full income and other documentation if selected in the lottery process to proceed with a rental. In the case of re-rental BMR Rental Units, applicants shall submit a complete application within 7 days of the posting of the unit on the MOH website in order to be entered into a lottery for the unit.

To proceed with renting new and re-rental BMR Rental Units post-lottery, the Project Owner must supply a reviewed and approved application, also approved by MOH, as well as a draft lease agreement to MOH before MOH will approve the rental.

#### **Changing an Application after Submission**

No application changes shall be allowed after an application is submitted and after an application deadline has passed unless the change is (1) the removal of an applicant; (2) the addition of an applicant's Spouse or Domestic Partner or a new Household member in the case of an adoption or new guardianship; (3) an update of income qualification, such as a new job or a job that has ended; or (4) correction of technical errors, such as current phone number or other non-qualifying information.

#### **Application Review Period**

An application for a BMR Unit must be reviewed and approved for income qualification within the one hundred and twenty (120) days prior to the signing of the lease.

#### **Request for Application Reconsideration**

An applicant requesting reconsideration of a disqualified application shall submit new information or documentation contesting the disqualification to MOH within 3 business days from the date of the disqualification letter and MOH shall respond by the end of a 7 business day period from the date of the disqualification letter. In the case of such request, and when such a unit is available, the Project Sponsor shall maintain one appropriately sized BMR Unit for the disqualified Household for seven (7) business days from the date of the issuance of a disqualification letter but need not hold the applicant's preferred BMR Unit.

#### **Fees for Applying**

Project Owners shall not charge BMR Rental Unit applicants any fees for applying for a BMR Unit that (1) are not applied evenly to all tenants in the building; or (2) that are beyond actual cost.

#### **Selection of BMR Renters upon Initial Rental and Rerental of BMR Units**

##### *Lottery Preferences*

All individuals and Households may enter the lottery for a BMR Unit. However, those Households in which one member holds a Certificate of Preference (COP) from the former Redevelopment Agency or who lives or works in San Francisco will be given preference in the lottery ranking process, with COP holders being given the highest preference.

COP holders are primarily Households previously displaced by former Redevelopment Agency action in Redevelopment Project Areas per the San Francisco Redevelopment Agency's Property Owner and Occupant Preference Program, as reprinted September 11, 2008 and effective October 1, 2008 and on file with the Clerk of the Board in File No. 080521.

If the number of BMR Rental Units available exceeds the number of qualified applicants who hold a COP or who live or work in San Francisco, the BMR Units will become available to other qualified applicants.

#### *Verification of Preference Qualification*

To be considered a COP holder, a Household must submit a copy of the Certificate of Preference with the application. COP inquiries should be addressed to the Mayor's Office of Housing at (415) 701-5613.

To be considered a Household that lives or works in San Francisco, at least one applicant must provide the following proof of residency or employment with the submitted application:

Verification that the applicant lives in San Francisco:

- (1) One utility bill with a San Francisco address dated within the 45 days preceding the application date for the BMR Unit. Utility bills can include gas, electric, garbage or water; or
- (2) Current paystubs with a San Francisco address; or
- (3) A current, formal lease with a San Francisco address.

OR

Verification that the applicant works in San Francisco:

MOH shall verify that a person works in San Francisco by reviewing an applicant's paystubs. If an applicant's employer is not based in San Francisco, or if a person's paystubs do not reflect a San Francisco work address, the applicant must supply a letter from the employer stating that the person works primarily in San Francisco and demonstrate that at least 75% of their working hours are in San Francisco.

#### *Lottery Process*

MOH shall work in collaboration with the Project Sponsor to utilize a public lottery to select BMR Renters upon initial rental and rerelease of BMR Rental Units. The following guidelines shall be applicable to the lottery process for new BMR Rental Units:

A non-prioritized list of interested applicants will be kept by MOH. At least twenty-one (21) days prior to a lottery for initial rental BMR Rental Units and at least seven (7) days prior to a lottery for rerelease BMR Rental Units, all those signed up on the list will be notified of the availability of BMR Units and invited to participate in the lottery by MOH. The general public will be invited to participate in the lottery, as well;

Applicants who submit a complete application by the application deadline for the BMR Unit(s) will receive a numbered lottery ticket whose twin ticket shall be entered into the lottery. Applications missing a complete cover application will not be entered in to the lottery;

Lotteries for BMR Rental Units shall be held in a public, accessible location that is arranged and paid for by the Project Sponsor;

A representative of MOH shall conduct the lottery in tandem with the Project Sponsor and record the order of lottery numbers drawn;

To conduct the lottery, MOH shall pull application tickets from a vessel in rank order and record the lottery results by application ticket number. COP holders will be drawn and ranked first, followed by applicants who live or work in San Francisco. MOH shall pull at least 10 ticket numbers for each BMR Unit available, should there be enough total applicants to do so;

Applications shall not be reviewed for eligibility before the lottery but only after the lottery ranking has been finalized;

The final lottery list shall be produced by MOH after the lottery once the lottery preferences have been clearly identified and applied;

Applicants shall be invited to attend lotteries, but attendance is not mandatory;

Lottery results shall be posted on either the MOH or Project Sponsor website but shall not include the names of applicants but only the application ticket numbers. The results of rental lotteries with 10 or fewer applicants may be announced by the Project Sponsor to each applicant rather than posting to a website.

#### *Post-Lottery Process*

Following the lottery, MOH shall transmit a final lottery list to the Project Sponsor who shall notify all applicants of their position in the lottery and inform MOH of the lottery winners' intent to rent the BMR Unit;

The Project Sponsor shall adhere to the rank order of the lottery list when offering BMR Rental Units to lottery winners;

Applicants shall be reviewed by the Project Sponsor or Project Owner with MOH's approval post-lottery for Program qualifications and issued an approval or disqualification letter;

Per this section, in the case of an request for reconsideration, and when such a BMR Unit is available, the Project Sponsor shall maintain one appropriately sized BMR Unit for the disqualified Household for a seven (7) business day period from the date of the issuance of a disqualification letter but need not hold the Household's preferred BMR Unit;

To maintain the live or work lottery preference, the applicant must maintain the status of the preference from the time of the application to the time of purchasing the BMR Unit.

#### **Annual Recertification**

BMR Renters must provide annual Household income documentation to the Project Owner upon request and other information MOH may reasonably require to monitor compliance with the BMR Unit's Use Restrictions to certify continued qualification under the Program. Failure to provide such information could result in a Project Owner's inability to renew the lease of a BMR Renter. The recertification process is explained in more detail in Section III (I) of this Manual.

### **C. ESTABLISHMENT OF INITIAL RENTAL AND RERENTAL PRICING**

#### **Pricing Process**

Prior to marketing a BMR Unit for initial rental, the Project Sponsor shall transmit a copy of the Notice of Special Restrictions ("NSR"), final planning approval and approved floor plans indicating the location of the BMR Units in the building to MOH, together with a request for determination of initial Maximum Monthly Rent on a form provided by MOH. The pricing shall be valid for sixty (60) days and shall serve as the final pricing for the BMR Rental Units only upon approval of the Marketing Plan for the BMR Units. However, no BMR Units shall begin marketing in one calendar year with rental rates that were established in the previous calendar year.

Prior to marketing a BMR Units upon rerental, the Project Owner shall contact MOH to confirm the Maximum Rent Level of the vacant BMR Rental Unit.

MOH shall require the completion of a standard form in order to request BMR Unit Maximum Monthly Rent levels.

#### **Income Table**

The income table used to calculate the income level of a BMR Household and thereby price BMR Units shall be the table named "Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco" as published at [www.sf-moh.org](http://www.sf-moh.org) unless the Project Sponsor, with permission from MOH, offers the BMR Units at a lower income level than that required by Use Restrictions and chooses to abide by an alternate income table in doing so.

#### **Methodology for Establishing Maximum Monthly Rent Levels for BMR Rental Units**

MOH shall calculate initial rent levels of the BMR Rental Unit according to the following assumptions: (1) the income limits specified in Use Restrictions; (2) total payments of no more than thirty (30) percent of gross monthly income, based on the income limits required by Use Restrictions (and not based on an individual Household's income); and (3) a Utility Allowance reduction where applicable. MOH shall assume a one-person larger Household than the number of bedrooms in the BMR Unit when establishing the rent levels of all BMR Units except for studio units, which assume a one person Household, and SRO Units, which shall be priced based on three-fourths (3/4ths) of the Maximum Monthly Rent for a studio BMR Rental Unit.

In the case of renters using a Section 8 Voucher, Project Owners may collect the fully allowed rental reimbursement amount from the Housing Authority but shall not charge the tenant a rent higher than the Maximum Monthly Rent established by MOH.

#### **Parking Space Policy for BMR Rental Units**

##### *Bundled Parking Policy for BMR Rental Units*

In Projects in which parking for the non-BMR residential units is leased as a part of the rental rate for



such units, parking spaces shall be granted to BMR Renters within the Maximum Monthly Rent as established by MOH and at the same ratio of parking spaces to Housing Units for the Project overall. All parking spaces granted to BMR Renters shall be re-leased with the BMR Unit upon re-rental. This policy shall apply in cases where even one parking space is included in the rental rate for a non-BMR Unit.

#### *Unbundled Parking Policy for BMR Rental Units*

In Projects in which parking is "unbundled," or leased separately from every Housing Unit, parking spaces shall be made available to BMR Renters at the same ratio of parking spaces to Housing Units for the Project overall and the Project Owner must charge the BMR Renter a maximum monthly lease rate for parking spaces that is equivalent to either (1) a percentage of the lowest parking rate available in the Project that is determined by the average difference between Maximum Monthly Rent for BMR Units and non-BMR unit rental levels over the previous three (3) years as published annually by MOH on January 1 or (2) \$100, whichever is higher. Should MOH fail to publish the average difference between Maximum Monthly Rent levels for BMR Units and non-BMR unit rental levels over the previous three (3) years for a given year, the maximum monthly lease rate for parking spaces for BMR Units for that given year shall be \$100.

Project Owners choosing the unbundled parking option must provide proof that they have affirmatively marketed their non-BMR units to alert potential renters to the fact that all units in the Project are rented both with and without parking and at two respective monthly lease rates. Parking spaces not leased by BMR Renters may be made available to non-BMR renters once every space required is offered to a pending BMR Renter in the case of newly marketed BMR Units. In the case of BMR Rental Units upon re-rental, the new BMR rental should be offered the opportunity to lease a space that was leased by the previous tenant.

#### **Methodology for Establishing Maximum Monthly Rent Levels upon Re-rental of BMR Rental Units**

Rental rates for Qualified Renter Households shall not exceed the applicable amounts published in accordance with the provisions of Section II (C) of this Manual.

#### **Permissible Rent Increases for BMR Rental Units**

The Project Owner shall adjust (up or down) the Maximum Monthly Rent allowed for each BMR Renter on each anniversary of a BMR Renter's occupancy in an amount that does not exceed the amount determined by MOH based on the percent of median income established in Use Restrictions. These rents shall be made available on the MOH website at [www.sf-moh.org](http://www.sf-moh.org). The Project Owner must follow all applicable federal, state and local laws when introducing the Maximum Monthly Rent adjustment.

At no time shall an annual increase exceed the actual allowable increase for that year. In cases where the Maximum Monthly Rent level has decreased, the tenant's rent must be decreased. In cases where the annual adjustments have not been applied year to year, the Project Owner may not take advantage of any increases that were not applied until the BMR Unit is vacant and re-rented.

BMR Renters should be aware of the fact that annual rent changes are not based on the San Francisco Rent Board and that rents may exceed the rate of inflation.

### **Source of Annual Rent Levels for BMR Rental Units**

The qualifying Household Maximum Income Limits and Maximum Monthly Rent for BMR Units shall be updated annually as soon as January 1 of each year and will be available on the MOH website at [www.sf-moh.org](http://www.sf-moh.org).

### **Rent Subsidies**

Tenants of BMR Units must be permitted to use certified long-term government and non-profit rent subsidies including but not limited to the Section 8 Rental Voucher Program. Any imposed rent-to-income standard must be based on the amount the BMR Renter pays toward the rent under such subsidy.

### **Additional Fees Required of Renters**

Project Owners shall inform MOH of any additional required fees that will be applied to BMR Renters. Such fees will be allowed only if applied to all renters in the Project do not increase the Maximum Monthly Rent under the Program.

### **D. PERMISSIBLE REASONS FOR PROJECT OWNERS TO DENY BMR RENTER APPLICANTS**

Project Owners may deny BMR rental applicants based on the set of criteria described below. However, MOH must review and approve such criteria before it is applied to the applicant Household.

The Project must adhere to all applicable federal, state and local standards for rental selection criteria.

#### **Inability to Pay Rent**

The Project Owner may require a rent-to-income standard for BMR Renters. However, the Project must not require any Household to earn more than 2.5 times the rent each month in gross Household income and must also make allowances for a BMR applicant to prove demonstrated ability to pay rent in an amount lower than the 2.5 ratio. If a rent subsidy is used per Section III (C)), the tenant's rent to income requirement will then be based on the amount of rent the BMR Renter pays after the rent subsidy is applied.

#### **Credit**

The Project Owner may require each adult Household member age 18 and older to clear a credit check as long as that credit check is normal and customary and applied evenly to all tenants in the building.

#### **Eviction History**

The Project Owner may require each adult Household member age 18 and older to clear an eviction history review as long as that review is normal and customary and applied evenly to all tenants in the building.

### **Criminal History**

The Project Owner may require each Household member to clear a criminal history review as long as that review is normal and customary and applied evenly to all tenants in the building.

### **Maximum Occupancy Standard**

MOH does not establish a maximum household size for BMR Units. However, the Project Owner may apply a maximum occupancy standard to a Household occupying a BMR Unit as long as that standard is derived from the San Francisco Housing Code Section 503(b) and as long as that review is normal and customary and applied evenly to all tenants in the building.

### **E. PERMISSIBLE REASONS FOR PROJECT OWNERS TO EVICT OR FAIL TO RENEW THE LEASE OF A BMR RENTER HOUSEHOLDS**

A Project Owner may choose not to renew the lease of a BMR Renter Household for the following reasons only:

- (1) Non-payment of rent, meaning that the BMR Renter has failed to pay the rent to which the landlord is lawfully entitled under the written agreement between the tenant and landlord;
- (2) Illegal use of the BMR Unit, meaning that the tenant is using or permitting a BMR Rental Unit to be used for any illegal purpose;
- (3) Nuisance, meaning that the tenant is committing or permitting to exist a nuisance in, or is causing substantial damage to, the rental unit, or is creating a substantial interference with the comfort, safety or enjoyment of the landlord or tenants in the building, and the nature of such nuisance, damage or interference is specifically stated by the landlord in the writing
- (4) Breach of Lease; and
- (5) Conversion of a BMR Rental Unit to a BMR Ownership Unit as defined in Section V (I) of this Manual.

The Project Owner must not renew the lease of a BMR Renter if the BMR Renter is not in conformance with Program Rules, as follows:

If a BMR Renter is violating the requirements in this Manual, including but not limited to exceeding the income maximum for recertification as explained in Section III (G) of this Manual, not meeting the minimum Household size requirement or not occupying the BMR Unit as the Household's primary residence. MOH must review and approve any decisions not to renew the lease of a BMR Renter Household in the case of the BMR Renter violating the requirements in this Manual before the Project Owner can take such action.

### **F. LEASE AGREEMENT PROCESS**

The Project Owner shall allow a BMR Renter no fewer than 7 calendar days from the date of the Program approval letter or Project approval of the renter, whichever occurs later and which date must be made clear to the renter at the time of final approval, to enter into a lease for an available BMR Unit and that lease shall commence no sooner than 10 calendar days from the signing unless the BMR Renter prefers to begin the lease period sooner.

## **G. RESTRICTIONS ON BMR RENTAL UNITS AND RENTERS**

### **Term of Restriction**

All BMR Rental Units are restricted in their re-rental rate and other applicable restrictions for the Life of the Project unless otherwise noted in Use Restrictions for the Project.

### **Occupancy Requirement**

All members of the BMR Household must occupy the BMR Unit as their primary residence, as defined by living in the BMR Unit at least 10 out of 12 months of the calendar year, and must occupy the BMR Unit within 60 days of the completion of the lease commencement date.

### **Rental Prohibition**

BMR Renters may not sublease the entire BMR Unit nor rent a room within the BMR Unit or part of the BMR Unit at any time.

### **Maintenance**

BMR Renters and Project Owners shall not destroy or damage the BMR Unit, allow the BMR Unit to deteriorate, or commit waste on the BMR Unit. Renters and Owners of BMR Rental Units shall maintain the BMR Unit in compliance with all applicable laws, ordinances and regulations and in a good and clean condition and all appliances shall be in good and working order.

### **Lease Changes**

BMR Renters may not add or subtract any person from the lease for a BMR Rental Unit without consent from the Project Owner and from MOH. Should the Project Owner and MOH consent to the addition or subtraction of a qualified Household member in BMR Rental Unit, the new Household must submit a new application for the BMR Unit and meet the current eligibility standards for a BMR Rental Unit.

### **Transferring Units**

Current BMR Renters may apply for other current new or re-rental BMR Rental Units but have no preference in the process, but for those outlined for all applicants in Section III (B) of this Manual, nor is a Project Owner required to make a vacant BMR Unit available for another current BMR Renter in the building.

### **Annual Recertification**

BMR Renters must provide annual Household income documentation to the Project Owner upon request and other information MOH may reasonably require to monitor compliance with the BMR Unit's Use Restrictions to certify continued qualification under the Program. Failure to provide such information could result in a Project Owner's inability to renew the lease of a BMR Renter. The recertification process is explained in more detail in Section III (I) of this Manual.

### **Permissible Increase in Income**

Upon annual recertification, existing BMR Renters whose income exceeds 200% the original income target as stated in Use Restrictions for the BMR Unit will no longer be considered Qualified Renter Households under the Program and are no longer qualified to occupy a BMR Unit. The Project Owner must bring the BMR Unit into compliance with the Program no sooner than the end of the current lease term of the tenant Household.

*Example of 200% of Original Income Target:*

Maximum AMI allowed in Use Restrictions = 55% of AMI

200% of maximum AMI allowed in Use Restrictions = 110% of AMI

### **H. DOCUMENTATION AND ENFORCEMENT OF RESTRICTIONS FOR BMR RENTAL UNITS**

All leases must be 12-month leases.

MOH shall require specific lease language to be included in the lease, including an acknowledgement of the restrictions on the BMR Rental Unit and any monitoring procedures, including but not limited to this Procedures Manual. The material terms of the lease shall not change from year to year but for the Maximum Monthly Rent level.

All adult Household members must appear on the lease for the BMR Unit with following exception:

- (1) legal dependents of leaseholders as claimed on the most recent federal income tax return or legal minor children of leaseholders. Spouses or state Domestic Partners are not considered dependents; and
- (2) Household members younger than age 24 who are the child of a leaseholder who will reside in the BMR Unit as their primary residence, regardless of being named as a dependent on the federal tax form of a leaseholder.

Should the Project require all adults to be on the lease for the BMR Unit, these exceptions will not apply.

### **I. MONITORING OF BMR RENTAL UNITS**

BMR Rental Units shall be monitored on an annual basis to determine the continued eligibility of the BMR Renter Household. BMR Renter Households, Project Owner(s) or those charged with the management of affordable BMR Rental Units satisfying the requirements of their Use Restrictions are required to submit an annual monitoring and enforcement report on a form provided by MOH and submitted on a date and at a location determined by MOH. The report shall provide information regarding rents, Household and income characteristics of tenants of designated BMR Units, services provided as part of the housing service such as security, parking, utilities, and any other information MOH may reasonably require for monitoring compliance with the BMR Unit's Use Restrictions.

In addition, Project Owners shall be required to recertify BMR Renters for continuing Program qualification within 365 days of the annual renewal of each BMR Renter lease. Non-renewal of the lease

for a BMR Renter shall require at least a ninety (90) day notice to the BMR Renter of the lease non-renewal. Project Owners shall require existing BMR Renters to complete a new BMR application as provided by MOH at [www.sf-moh.org](http://www.sf-moh.org) and review such application under the application review guidelines also available at [www.sf-moh.org](http://www.sf-moh.org).

Upon recertification, existing BMR Renters must meet the qualification standards for BMR Renters as contained in Section III (A), including but not limited to continuing to be income qualified per Section III (G) of this Manual, and adhering to the minimum Household size and occupancy requirements set forth in Section III (A) of this Manual. BMR Renters must also be in compliance of the Restrictions on BMR Units and Renters as contained in Section III (G) of this Manual.

BMR Renters must provide annual Household income documentation to the Project Owner upon request and other information MOH may reasonably require to monitor compliance with the BMR Unit's Use Restrictions to certify continued qualification under the Program. Failure to provide such information could result in a Project Owner's inability to renew the lease of a BMR Renter.

#### **J. CONVERSION OF RENTAL UNIT TO OWNERSHIP UNIT**

BMR Renters should be aware of the fact that a private rental building subject to this Program may choose to convert all of the BMR Units in the Project to ownership units and therefore may convert their BMR Rental Units to restricted BMR Ownership Units. See Section V (I) of this Manual for information on this process.

#### **IV. INCOME REVIEW PROCEDURES FOR BMR OWNERSHIP AND RENTAL UNITS**

##### **A. Sources of Income**

Income maximums are based on "gross" income derived from all sources as detailed in Internal Revenue Code (26 USC Section 61), whether or not exempt from federal income tax. Such income includes, but is not limited to, the following:

- Compensation for services, including fees, commissions, and similar items;
- Income from assets;
- Gross income derived from business;
- Gains derived from dealings in property;
- Interest;
- Rents;
- Royalties;
- Dividends;
- Alimony and separate maintenance payments;
- Annuities;
- Income from life insurance and endowment contracts;
- Pensions;
- Income from discharge of indebtedness;
- Distribution share of partnership gross income;
- Income in respect of a decedent;
- Income from an interest in an estate or trust; and
- Public benefits including but not limited to CalWorks, SSI, Disability income.

##### **B. Determining Baseline Household Income**

MOH projects future income based on the gross income on each applicant's past three statements from each source of income. MOH must review income documentation for all Household members 18 years and older, regardless of dependency status.

##### **Calculating Income from Paystubs**

For employed applicants, annual income is derived by dividing the year-to-date gross income by the current pay period count and then by annualizing an estimated pay period amount by the total pay period count over one year.

##### *Example of Calculating Income with Paystubs:*

Year-to-date (YTD) income as stated on the most recent paystub for the calendar year = \$20,000

Current pay period on most recent pay stub = 10

Estimated pay period amount = \$2,000 (\$20,000 divided by 10)

Total number of pay periods in one year for the applicant = 24

Annualized pay = \$48,000 (\$2,000 x 24)

### *Tips and Bonuses*

When calculating income based on paystubs, tips and commission will be annualized. Bonuses will be annualized unless the applicant can provide documentation from the employer that the bonus was a one-time occurrence. In this case, the bonus amount will be removed from the annualization of the income and added in one time to the total annual income that is determined.

### *Seasonal Workers*

MOH will not annualize current income for seasonal workers who provide a Verification of Employment from their employer(s) verifying that the work does not occur year-round.

### **Calculating Income from Government Income**

For applicants receiving government income of any source, the income is derived by multiplying a regular monthly statement by 12 months or by referring to an annual award letter.

### **Calculating Income from Self-employed Income**

All self-employed applicants must submit a notarized Self-Employed affidavit provided by MOH. If self-employed for 2 or more years of federal income tax returns, MOH will average net income on the 2 years of tax returns. If self-employed less than 2 years of federal tax forms, MOH will annualize the submitted Profit & Loss statement.

### **Calculating Income from Cash Income**

In the case of an applicant who is paid in cash for employment, MOH will require a Verification of Employment from the applicant's employer to confirm annual income and IRS form 4506-T to verify that no taxes were paid.

### **Unemployed Applicants**

Unemployed applicants who are receiving no income at all should submit an Unemployed Affidavit as provided by MOH in place of income statements. Applicants receiving unemployment benefits do not need to complete the Unemployed Affidavit as unemployment benefits are considered income.

### **Verification of Employment**

An official Verification of Employment that is signed by an applicant's employer shall be used as the final proof of an applicant's income, if needed.

### **Income from Commercial Property or Land Owned**

The net income from any commercial property or land owned by any applicant shall be counted toward the annual Household income.



### **C. Asset Test**

MOH will apply an asset test to all applicants, including all custodial accounts held for minors. Household assets up to \$60,000 will not be counted toward Household income. 10% of all assets above \$60,000 will be added to the total Household income.

Assets include all liquid asset accounts, including but not limited to savings, checking accounts, Certificates of Deposit, stocks, and gifts. MOH will not count qualified retirement accounts toward an applicant's income. Such retirement accounts are limited to accounts that are intended for retirement and that would incur a penalty if withdrawn before a specified retirement age per each account. Such accounts include but are not limited to 401K and 403B accounts. MOH will also not count 529 college savings toward an applicant's income.

#### *Example of Addition of the Asset Test to Baseline Household Income:*

Household of 4 earns \$50,000 a year

Total Household assets = \$140,000

First \$60,000 of assets is excused:  $\$140,000 - \$60,000 = \$80,000$  remaining

10% of remaining \$80,000 is added to income:  $\$80,000 \times 10\% = \$8,000$

Total amount added to income: \$8,000

New total Household income:  $\$50,000 + \$8,000 = \$58,000$

### **D. Asset Test Exemption for Seniors**

For any senior aged 62 and older who is the Head of Household, MOH shall discount \$127,000 from total assets prior to performing the typical imputed income calculations.

For married seniors where one person is the Head of Household and the other has been nonworking, MOH shall discount \$190,000 (rather than 2x the single rate) from total assets prior to performing the typical imputed income calculations.

Any actual IRA or other retirement funds will be deducted from these amounts first. For example, if an applicant has \$10,000 in an IRA, and \$170,000 in non-IRA assets, MOH will reduce the waiver amount by \$10,000, from \$127,000 to \$117,000.

The asset deduction amount will be adjusted each year based on the then-current running total as published at [www.sf-moh.org](http://www.sf-moh.org).

## **V. PROCEDURES FOR PROJECT SPONSORS AND PROPERTY MANAGERS: GENERAL COMPLIANCE PROCEDURES**

### **A. Approval Process**

To comply with Planning Code Section 415 *et seq.*, Project Sponsors will work with the Planning Department and with their assigned Planner to choose the fee or to qualify for an alternative to the Affordable Housing Fee under the Program. Project Sponsors may review information about their options at [www.sf-moh.org](http://www.sf-moh.org) or contact the Planning Department at 415-558-6377.

Project Sponsors must sign an Affidavit of Compliance with the Inclusionary Housing Program with the Planning Department stating their intention to pay the Affordable Housing Fee or to qualify for the on-site, off-site or land dedication alternatives before receiving entitlement from the Planning Department or, in the case of Principally Permitted Projects, before the Planning Department will approve the building permit for the Project. The assigned Planner for the Project will guide the Project Sponsor through this process and apply the current Conditions of Approval to the Project as set forth by the Planning Code and the Planning Department. The current Affidavit of Compliance is found on the Planning Department's website at:

<http://www.sfplanning.org/Modules/ShowDocument.aspx?documentid=8422> or by calling the Planning Department at 415-558-6377. Project Sponsors shall consult with the Planning Department and MOH to explore the off-site and land dedication options before seeking Project approval from the Planning Department.

Once a Project has received Planning Department approval in the form of an entitlement or building permit approval, the Project Sponsors shall record a Notice of Special Restrictions (NSR) that includes the Conditions of Approval under the Program, and the location of any on-site or off-site BMR Units in the case of such Projects, and transmit a copy of the recorded NSR to the Planning Department and MOH.

Following Planning Department approval of a Project subject to the Program, the Planning Department must transmit a copy of such approval plus the Affidavit of Compliance with the Inclusionary Housing Program to MOH. The Planning Department shall also enter the Project's Program requirements in a database shared with DBI, which will then ensure that the Project does not receive its First Construction Document or First Certificate of Occupancy, depending on the method of compliance, unless the Project is in conformity with the Program. If the Project Sponsor intends to pay the Affordable Housing Fee, a fee determination letter must be secured from the Mayor's Office of Housing prior to Planning Department Approval of a Building Permit Application. The Planner will then enter the Affordable Housing Fee amount in the shared database.

Further sections of this Manual provide details on the exercise of each option.

### **B. COMPLIANCE THROUGH PAYMENT OF THE AFFORDABLE HOUSING FEE**

Project Sponsors who pay the Affordable Housing Fee ("Fee") to satisfy the Program requirements shall be charged on a per-unit size basis under a fee schedule that shall be updated annually on January 1 of each year. The Fee shall be based on the percentage requirements set forth in Planning Code Section 415. The Fee requirement shall be calculated by using the direct fractional result of the total number of

units in a Project multiplied by the percentage requirement, rather than rounding up the resulting figure.

The Fee is established as the amount of the affordability gap as defined in Section 415.5 of the Planning Code.

Commencing on January 1, 2013, no later than January 1 of each year, MOH shall adjust the Fee. The Fee shall be adjusted based on the change in the Construction Cost Index as published by Engineering News Record.

The Project Sponsor shall request a Fee determination from MOH by completing a form supplied by MOH and available at [www.sf-moh.org](http://www.sf-moh.org). Among other items, this form shall include:

- Project Sponsor contact information;
- The name and address of the Project;
- The number of total units by unit size;
- A copy of the recorded NSR for the Project; and
- An estimate of the Fee amount due.

MOH shall provide a Fee determination letter within ten (10) business days of the receipt of the request form. The letter shall be sent to the Project Sponsor and shared with the Planning Department. The Planning Department shall enter the amount due into a database shared with DBI, who will then issue a report outlining preliminary estimates of all development impact and in-lieu fees owed for a development project and require payment of this fee before the issuance of a First Construction Document. Payments for development impact and in-lieu fees must be made at the Permit Center, DBI, 1660 Mission, 6th floor, San Francisco, CA 94103. Questions about paying the Affordable Housing Fee after MOH has issued a fee determination letter should be directed to DBI at 558-6131.

In cases in which the Project Sponsor chooses to pay the Fee once the Fee has been established by MOH but a new fee schedule has since been established since MOH's determination of the Fee amount, DBI will alert the Project Sponsor of the schedule update and the Project Sponsor will then seek an updated Fee due amount from MOH. If the Fee schedule update has occurred within 30 days of the date of the issuance of the MOH fee determination letter, the Project Sponsor may choose to pay the Fee under the prior schedule if the payment is made within such 30-day period.

Prior to issuance by DBI of the First Construction Document for the Project Sponsor, the Project Sponsor must have paid in full the sum required to DBI, or the required portion of the fee due in accordance with any fee deferral allowances permitted under Section 403 of the Planning Code.

#### **C. COMPLIANCE THROUGH NEW CONSTRUCTION ON-SITE**

When qualifying for the on-site alternative per Sections 415.3 and 415.6 of the Planning Code, the Project Sponsor may provide the number and type of BMR Units satisfying the applicable Use Restrictions through the construction of said units on the site of the Principal Project.

The Project Sponsor shall construct and, when applicable, manage the BMR Units. Per Planning Code Section 415.8 (a) (2), BMR Units shall not remain vacant for a period exceeding sixty (60) days without

the written consent of MOH.

#### **Number of Units Required**

The number of BMR Units required under the on-site alternative of the Program is established by Section 415.6 of the Planning Code or by other related Planning Code sections.

#### **Pricing and Maximum Income Levels**

Per Section 415.8 (a) (4), the Maximum Income Levels specified in the Use Restrictions for the Project shall be the required income percentages for the Life of the Project, with the exception set forth in Section II (F) and V (G) of this Manual and excepting the fact that the qualifying income level for BMR Ownership Units only shall be 10% higher than the required income level used for pricing BMR Ownership Units, as explained in Section II (C) of this Manual.

See Section II (C) of this Manual for information on the pricing of BMR Ownership Units, including a description of the parking policy for such units. See Section III (C) of this Manual for information on the pricing of BMR Rental Units, including a description of the parking policy for such units.

#### **Term of Restriction**

Per Planning Code Section 415.8 (a) (1), all BMR Units constructed pursuant to Planning Code Sections 415.6 (on-site alternative) and 415.7 (off-site alternative) must remain Affordable to Qualifying Households for the Life of the Project. In some circumstances, the term of the restriction is established by sections of the Planning Code in effect at the time of Project approval or by the specific Notice of Special Restrictions recorded against the Project.

#### **Timing of Construction and Delivery of On-site Units**

Per Planning Code Section 415.6 (b), on-site BMR Units must be constructed, completed, ready for occupancy and marketed no later than the non-BMR Housing Units in the Principal Project.

#### **Design, Size and Location of On-site Units**

Per Planning Code Section 415.6 (c), all on-site BMR Units constructed must be provided as BMR Ownership Units unless the Project Sponsor meets the eligibility requirement of Section 415.5 (g). In general, BMR Units constructed under this Section 415.6 shall be comparable in number of bedrooms, exterior appearance and overall quality of construction to non-BMR Units in the Principal Project. A Notice of Special Restrictions shall be recorded prior to issuance of the First Construction Document and shall specify the number, location and sizes for all BMR Units required under this Section 415.6. The interior features in affordable units should be generally the same as those of the non-BMR Housing Units in the Principal Project, but need not be the same make, model or type of such item as long as they are of good and new quality and are consistent with then-current standards for new housing. The square footage of affordable units do not need to be the same as or equivalent to those in the non-BMR Housing Units in the Principal Project, so long as it is consistent with then-current standards for new housing. Where applicable, parking shall be offered to the BMR Units subject to the terms and conditions of the unbundled parking policy for BMR Units as specified in this Manual and amended from

time to time. On-site BMR Units shall be Ownership BMR Units unless the project applicant meets the eligibility requirement of Section 415.5(g).

#### **Development Subsidies**

Per Planning Code Section 415.6 (e), BMR Units constructed under Section 415.6 as part of an on-site Project shall not have received development subsidies from any Federal, State or local program established for the purpose of providing affordable housing, and shall not be counted to satisfy any affordable housing requirement. Other units in the same on-site project may have received such subsidies.

Per Planning Code Section 415.6 (f), notwithstanding the provisions of Section 415.6 (e), a Project may use California Debt Limit Allocation Committee (CDLAC) tax-exempt bond financing and four percent (4%) tax credits under the Tax Credit Allocation Committee (TCAC) to help fund its obligations under this ordinance as long as the project provides 20 percent (20%) of the Principal Project units as affordable at 50 percent (50%) of AMI for on-site housing. The income table to be used for such Projects when the units are priced at 50 percent (50%) of AMI is the income table used by MOH for the Inclusionary Housing Program as defined in Section I of this Manual, not that used by TCAC or CDLAC. Except as provided in this subsection, all BMR Units provided under this section must meet all of the requirements of Planning Code Section 415 *et seq.* and this Manual for on-site housing.

#### **Marketing**

See Section V (G) of this Manual for information on the marketing of initial sale BMR Units.

#### **Monitoring**

See Section V (J) of this Manual for information on the monitoring of BMR Ownership Units and BMR Rental Units.

#### **Requirement to Record Restrictions**

Per Planning Code Section 415.6 (c), a Notice of Special Restrictions shall be recorded prior to issuance of the First Construction Document and shall specify the number, location and sizes for all BMR Units required under Planning Code Section 415.6.

#### **D. COMPLIANCE THROUGH NEW CONSTRUCTION OFF-SITE**

When qualifying for the off-site alternative per Sections 415.3 and 415.7 of the Planning Code, the Project Sponsor may provide the number and type of BMR Units satisfying the Use Restrictions through the construction of said units off-site from the Principal Project.

The Project Sponsor shall construct and, when applicable, manage the BMR Units. Such BMR Units shall not remain vacant for more than sixty (60) days at any time from the date of final completion. Off-site Projects shall maintain insurance from the Project's architect, contractor and the Project Sponsor.

## **Approval Process**

Project Sponsors choosing the off-site option shall adhere to all requirements contained in Planning Code Section 415.7 and shall adhere to the following procedures.

If the Project Sponsor is eligible and selects pursuant to Section 415.5 (f) to provide off-site BMR Units to satisfy the requirements of Section 415.1 *et seq.*, the Project Sponsor shall notify the Planning Department and MOH of its intent as early as possible. The Planning Department and MOH shall provide an evaluation of the Project's compliance with the requirements of Section 415.5 (f) and 415.7 prior to approval by the Planning Commission or Planning Department.

The Planning Department through its designated Planner shall require the Project Sponsor to indicate the intent to satisfy the Inclusionary Housing Program requirement partially or completely through off-site BMR units on the Affidavit for Compliance with the Inclusionary Housing Program. On an additional, standardized off-site form, the Planner shall (1) define the BMR Unit percent requirement of the Project under Planning Code Section 415.7; (2) confirm that the off-site proposal meets the required BMR Unit percent requirement under Planning Code Section 415.7; (3) confirm that the off-site proposal is within one mile of the Principal Project; (4) confirm that the off-site proposal includes ownership units per Planning Code Section 417.7 (d) and, if not, that the off-site proposal qualifies as a rental project per Planning Code Section 415.5 (g); and (5) confirm that the off-site housing meets the Quality Standards for Off-site Affordable Housing Units per Section V (D) of this Manual. The Project Sponsor should deliver all site information at least 120 days prior to the scheduled Planning Commission approval hearing.

The Planner will then share the standardized off-site form with MOH. MOH will also review the off-site proposal to confirm its compliance with Section 415 *et seq.*

The Project Sponsor shall record a Notice of Special Restrictions on both the Principal Project and the off-site Project, noting the Use Restrictions of each.

## **Number of Units Required**

The number of BMR Units required under the off-site option of the Program is established by Section 415.7 (a) of the Planning Code.

## **Pricing and Maximum Income Levels**

Per Section 415.8 (a) (4), the Maximum Income Levels specified in the Use Restrictions for the Project shall be the required income percentages for the Life of the Project, with the exception of allowances set forth in this Manual.

Per Section 415.7 (a) d) of the Planning Code, all off-site units constructed under this Section must be provided as BMR Ownership Units for the Life of the Project, unless the Project meets the eligibility requirement of Section 415.5 (g). Per Planning Code Section 417 (d), off-site BMR Ownership Units must be affordable to Qualifying Households earning no more than 70 percent (70%) of AMI and off-site BMR

Rental Units must be affordable to Qualifying Households earning no more than 55 percent (55%) of AMI.

See Section II (C) of this Manual for an explanation of the pricing mechanism for BMR Ownership Units, including a description of the parking policy for BMR Units. See Section III (C) of this Manual for an explanation of the pricing mechanism for BMR Rental Units, including a description of the parking policy for BMR Units.

#### **Term of Restriction**

Per Planning Code Section 415 (8) (a) (1), all BMR Units constructed pursuant to Planning Code Sections 415.6 and 415.7 must remain Affordable to Qualifying Households for the Life of the Project.

#### **Timing of Construction and Delivery of Off-site Units**

Per Planning Code Section 415.7 (b), off-site BMR Units must be constructed, completed, ready for occupancy and marketed no later than the market rate units in the Principal Project. In no case shall the Principal Project be issued a First Certificate of Occupancy until the off-site project has received its First Certificate of Occupancy.

#### **Geographic Location of Off-site BMR Units**

Per Planning Code Section 415.7 (c), the Project Sponsor must ensure that off-site BMR Units are located within one mile of the Principal Project.

#### **Quality Standards for Off-Site BMR Units**

All BMR Units constructed off-site under the provisions of Section 415.7 shall be of good quality and generally equivalent to current market rate housing standards commonplace in San Francisco as determined by the Zoning Administrator in accordance with official Planning Department policy. Off-site BMR Units shall be comparable in number of bedrooms, number of bathrooms, exterior appearance and overall quality of construction to market rate units in the Principal Project, and shall meet at a minimum, or exceed, the following standards:

##### *Individual Unit Sizes*

Per Planning Code 417 (d), the total square footage of the off-site affordable units constructed under Section 415.7 shall be no less than the calculation of the total square footage of the on-site non-BMR Housing Units in the Principal Project multiplied by the relevant on-site percentage requirement for the project specified in Section 415.7. In addition, average individual BMR Unit square footages shall be no less than 70% of the average Principal Project unit square footage for corresponding unit types classified by number of bedrooms, and in no case shall individual unit square footages be less than the following for each unit type:

Studios:	350 square feet
1-Bedrooms:	550 square feet
2-Bedrooms:	800 square feet

3-Bedrooms: 1,000 square feet

4-Bedrooms: 1,250 square feet

Exceptions to these square footage minimums may be made at the Zoning Administrator's discretion where the Principal Projects average unit size by corresponding unit type classification is less than these minimums. When using such discretion, the Zoning Administrator shall take into account any anticipated occupant for a particular development.

The average off-site BMR Unit size for a given unit type may be permitted to be less than 70% of the average size of the corresponding unit type of the Principal Project at the discretion of the Zoning Administrator on a case-by-case basis, provided there is a corresponding increase in unit numbers and all other provisions of this section are met. No reduction in the required total minimum BMR Unit square footage per Section 415.7(d) of the Planning Code shall be permitted.

#### *Design of Off-site BMR Units*

##### *Room sizes*

No required bedroom shall be smaller than 120 square feet, and at least one bedroom in every BMR Unit, except for studios, shall be a minimum of 144 square feet. The minimum horizontal dimension for any bedroom, excluding alcoves not included in the minimum square foot calculation, shall be 10 feet.

Primary rooms in studios shall be no less than 165 square feet excluding any contiguous kitchen area. The minimum horizontal dimension for any such primary room, excluding alcoves not included in the minimum square foot calculation, shall be 11 feet.

No living room shall be smaller than 144 square feet, with a minimum dimension excluding alcoves not included in the minimum square foot calculation, of 11 feet.

At least one bathroom shall meet ADA size requirements, and all other full bathrooms required by this section must be at least 40 square feet in size.

Smaller room size minimums may be permitted at the discretion of the Zoning Administrator on a case-by-case basis, if such smaller room sizes are typical of the principal Project and are consistent with current City building and housing codes.

##### *Interior Heights*

Prevailing floor-to-ceiling heights in each BMR Unit shall be no less than 8'-6". Lower ceiling heights in bathrooms, hallways, or small portions of other rooms may be permitted to allow for central heat and air ductwork where necessary, but in no case shall any ceiling height in such areas be less than 8'-0".

##### *Kitchen and Bathroom Amenities*

At a minimum, all kitchens shall have a full size four-burner cook top and full size oven, with



built-in exhaust hood/microwave oven unit (or an equivalent thereof), full size kitchen sink with in-drain electric disposal, full size dishwasher, full size refrigerator/freezer, good quality upper and lower level cabinets with doors, quality counter top surfaces, and a suitable good quality floor surface. While appliances and finishes need not match or be equivalent to those in the Principal Project, they should be new and of good quality in terms of performance, durability and appearance. At the discretion of the Zoning Administrator, appliance sizes may be scaled down for studio units if such downsizing is typical of the Principal Project. For the purpose of preserving interior materials or character of older buildings or providing aesthetic compatibility therein, fully restored vintage appliances and finishes may be used as long as they are of good quality, durability, and in good working condition.

Bathrooms shall consist of a shower stall, toilet and lavatory. At least one bathroom in each unit shall have both a shower stall and standard size tub or a combination tub-shower unit.

#### *Closets*

Each Housing Unit shall have a coat closet and a linen closet, plus a closet for each bedroom: Minimum dimensions for coat closet shall be 4'X 2'. Minimum closet dimensions for required linen closet shall be 36"X 18". Minimum closet size for the first/master bedroom shall be 16 square feet with a minimum depth of two feet. Minimum closet size for each additional bedroom shall be 12 square feet with a minimum depth of two feet.

#### *Laundry facilities*

Off-site BMR Projects shall provide laundry facilities comparable to the Principal Project. Each BMR Unit shall contain laundry facilities if such facilities are provided in the Principal Project. Each floor shall contain a laundry facility if such facilities are in the Principal Project, with one full-size washer and one full size dryer for every four units per floor. There shall be a common laundry room for the entire building if such a facility is provided in the Principal Project with one washer and one dryer unit for every eight units. Individual laundry facilities within units shall consist of both a washer and dryer unit. Studios, one- and two-bedroom units may utilize stacker units; three bedroom units and larger shall have full size laundry machine units. Laundry machines shall be new and of good quality and durability.

#### *Finish qualities*

Finish qualities throughout Housing Units and common areas including: doors; windows; wall and floor materials and finishes; bathroom finishes and fixtures; trim; hardware; lighting and other electric features, need not match or be equivalent to that of the Principal Project, but should be new and of good quality in terms of performance, functionality, durability and appearance and should reflect current residential interior styles, except in cases where vintage styles are appropriate to the interior finish design of the building, or where it is desired to preserve historic features or finishes.

#### *Parking*

Parking provided for off-site BMR Units shall be comparable to the parking provided at the

Principal Project in terms of the ratio of parking spaces to Housing Units. Should development budgets or zoning restrictions not allow such a parking arrangement, the rent or sales price of the BMR Units will be reduced to reflect the absence of the required parking spaces according to the Unbundled Parking Policy described in Sections II (C) and III (C) of this Manual.

#### ***Zoning Administrator Discretion***

Smaller room size minimums may be permitted at the discretion of the Zoning Administrator on a case-by-case basis, if such smaller room sizes are typical of the Principal Project and are consistent with current City building and housing codes.

The standards in this section may be reduced at the discretion of the Zoning Administrator on a case-by-case basis provided the intent of this section -- that all BMR Units shall be of good quality and generally equivalent to current market rate housing standards commonplace in San Francisco -- is generally being met as determined by the Zoning Administrator. Absent timely amendments to this section, requirements may be added or eliminated at the discretion of the Zoning Administrator to allow for changes in market standards or in technology. In adding or eliminating such requirements, the Zoning Administrator shall take into account the likely occupancy of the off-site BMR Units in consultation with MOH.

#### **Development Subsidies**

Per Planning Code Section 415.7 (f), individual BMR Units constructed as part of a larger off-site project under Section 415.7 shall not receive development subsidies from any Federal, State or local program established for the purpose of providing affordable housing, and shall not be counted to satisfy any affordable housing requirement for the off-site development. Other units in the same off-site project may receive such subsidies.

Per Planning Code Section 415.7 (g), notwithstanding the provisions of Section 415.7(f) above, a project may use California Debt Limit Allocation Committee (CDLAC) tax-exempt bond financing and four percent (4%) credits under the Tax Credit Allocation Committee (TCAC) to help fund its obligations under this ordinance as long as the project provides twenty five percent (25%) of the units as affordable at 50 percent (50%) of AMI for off-site housing. The income table to be used for such projects when the units are priced at 50 percent (50%) of AMI is the income table used by MOH for the Inclusionary Housing Program, not that used by TCAC or CDLAC. Except as provided in this subsection, all BMR Units provided under this section must meet all of the requirements of Planning Code Section 415 *et seq.* and this Manual for off-site housing.

#### **Marketing**

See Section V (G) of this Manual for information on the marketing of initial sale BMR Units.

#### **Monitoring**

See Section V (J) of this Manual for information on the monitoring of BMR Ownership Units and BMR Rental Units.

### **Requirement to Record Restrictions**

Per Planning Code Section 415.6 (c), a Notice of Special Restrictions shall be recorded prior to issuance of the First Construction Document and shall specify the number, location and sizes for all BMR Units required under Planning Code Section 415.7.

### **E. COMPLIANCE THROUGH LAND DEDICATION IN EASTERN NEIGHBORHOODS**

Project Sponsors choosing the land dedication option under Section 419.5 of the Planning Code shall adhere to all requirements contained in such section and shall adhere to the following procedures.

#### **Initial Planning Department Review of Project**

Prior to any project approvals from the Planning Department or Planning Commission, the Planning Department through its designated Planner shall require the Project Sponsor to indicate the intent to satisfy the Inclusionary Housing Program requirement partially or completely through land dedication on the Affidavit for Compliance with the Inclusionary Housing Program.

On an additional standardized form provided by MOH, the Planner shall:

- (1) define the tier and percent requirement of the Project under Section 419;
- (2) identify whether the Principal Project for which the land dedication is provided applies to a single site or to a collective of sites within a 1-mile radius;
- (3) confirm that the land dedication requirement meets the required percent of total developable area of the Principal Project [which excludes land already substantially developed, subsequent non-developable uses required in connection with the project approval (ie. Open spaces, streets, alleys, walkways, or other public infrastructure), easements and other parts of the land that are not developable];
- (3) confirm that the percentage of land being dedicated to fully or partially fulfill the Project Sponsor's requirement under the Program accommodates at least the same percent of total potential units to be constructed on the Principal Project;
- (4) calculate the total number of BMR Units that would have been owed if they were provided as on-site BMR Units on the Principal Project;
- (5) state whether the dedicated land is in the form of air rights; and
- (6) note if the Section 419.5 rental incentive applies.

The Planner will then submit the standardized land dedication form to MOH.

#### **MOH Review and Recommendation**

The Project Sponsor must deliver to MOH all site information at least 120 days prior to the scheduled approval hearing by the Planning Commission. MOH will issue a denial or conditional approval letter prior to issuance of project approvals from the Planning Commission or Planning Department and after MOH has completed its due diligence review of complete information submitted by the Project Sponsor.

In order to determine whether to issue a letter verifying acceptance, MOH will review the proposed land dedication to determine whether it satisfies the following requirements of Section 419.5, among others:

- (1) The dedicated site will result in a total amount of inclusionary units not less than forty (40) units. MOH may conditionally approve and accept dedicated sites which result in no less than twenty-five (25) units at its discretion;
- (2) The dedicated site will result in a total amount of units that is equivalent or greater than the minimum percentage of the units that would have been provided on-site at the Principal Project, as required by Table 419.5, had the BMR Units been provided on-site. MOH may also accept dedicated sites that represent the equivalent of or greater than the required percentage of units for all units that could be provided on a collective of sites within a one-mile radius, provided the total amount of inclusionary units provided on the dedicated site is equivalent to or greater than the total requirements for all Principal Projects participating in the collective, according to the requirements of Table 419.5;
- (3) The dedicated site is suitable from the perspective of size, configuration, physical characteristics, physical and environmental constraints, access, location, adjacent use, and other relevant planning criteria. The site must allow development of affordable housing that is sound, safe and acceptable;
- (4) The dedicated site includes or will include infrastructure necessary to serve the units, including sewer, utilities, water, light, street access and sidewalks;
- (5) The developer must apply for and pay for environmental review under CEQA of the land dedication and complete any applicable CEQA review prior or simultaneous to approval of the Principal Project;
- (6) The value of the dedicated land is equal to or greater than the value of the Principal Project multiplied by the applicable required land dedication percentage. Value shall be determined by Fair Market Appraisals of the Principal Project and the proposed land dedication submitted by the Project Sponsor and subject to review and approval by MOH.

#### **Required Materials**

In order for MOH to perform this review of the proposed land dedication site, the Project Sponsor must provide the following due diligence documents to MOH with respect to the proposed site:

- (1) Preliminary Title Report dated within 30 days of submittal;
- (2) Recent Land/Site Surveys;

- (3) Geotechnical Report;
- (4) Phase I Report;
- (5) Phase II Report if hazardous materials are suspected in the Phase I Report;
- (6) Cost estimate for mitigation of any hazardous materials;
- (7) Land Use Memo that assesses the conformance of the proposed affordable housing project at the land dedication site with existing zoning, occupancy and use restrictions;
- (8) Fair Market Value Appraisal to be completed to Uniform Standards of Professional Appraisal Practice standards by qualified appraisers holding a California Certified General Appraisal License (issued by the Office of Real Estate Appraisers), preferably with a Member of the Appraisal Institute member designation (issued by the Appraisal Institute), and with experience valuing similar properties in the Bay Area;
- (9) Infrastructure Study assessing the availability and capacity of infrastructure (sewer, utilities, water, light, street access and sidewalk) available to support the proposed affordable housing project. If adequate infrastructure is not provided, a third-party cost estimate of providing such infrastructure must be provided;
- (10) Density Studies compliant with site's underlying zoning, including one version that assumes Principal Project stated unit mix and size standards and one version that assumes 30% of units are 3-bedroom units;
- (11) Cost study for each version of the density study in order to estimate how much it would cost to develop affordable housing according to each density study, taking into account federal prevailing wage labor rates;
- (12) Schedule for delivery of land, including estimated dates for First Construction Document, demolition, lot division, etc;
- (13) Intent of developer to deliver vacant site.

Developable units as assumed for the preceding studies should be comparable in size to the Principal Project unit sizes and at no time smaller than the following unit sizes:

- Studios = 350
- 1-BR = 550 square feet
- 2-BR = 800 square feet
- 3-BR = 1,000 square feet
- 4-BR = 1,250 square feet

Developable projects as assumed for the preceding studies must be able to accommodate the same parking ratio as that being provided by the Principal Project.

#### **Approval Letter and Conditions**

If MOH determines that the site is acceptable in accordance with Code Section 419, MOH will issue a formal approval letter. If MOH's acceptance of the site is dependent on certain conditions being satisfied prior to the conveyance of the site, MOH shall identify such conditions in the letter. At a minimum, MOH's acceptance of the site shall always be conditioned on a finding of consistency with the

General Plan and approval of the conveyance by the Board of Supervisors and Mayor. Other conditions may include, but shall not be limited to:

- (1) If the proposed land dedication site is found to have any hazardous materials or other environmental damage that requires remediation prior to development of Housing Units, MOH's acceptance of the site shall also be conditioned on the Project Sponsor clearing the site of such hazardous materials to the satisfaction of MOH in its sole discretion prior to conveyance to City. Alternatively, if approved by MOH, any required environmental remediation may be able to be mitigated after conveyance within a mitigation cost standard that is determined by MOH and borne by the Project Sponsor. If MOH agrees to allow environmental remediation work to be done after conveyance, MOH's acceptance of the site shall also be conditioned on the Project Sponsor placing sufficient funds (as determined by MOH) to pay for such remediation in an escrow account concurrently with the conveyance, which funds shall be released to MOH when the environmental remediation costs are incurred.
- (2) If mitigation measures relevant to the land dedication are required as part of the Principal Project's environmental clearance, MOH's acceptance of the site shall also be conditioned, when appropriate, on the Project Sponsor completing such measures for the dedicated site concurrently with the Principal Site. If applicable, the Project Sponsor shall be obligated under the Conditions of Approval to satisfy this condition post-conveyance.
- (3) Removal of exceptions to title deemed unacceptable to MOH shall be in its sole discretion.
- (4) MOH shall not be required to identify all conditions in the letter; failure to reference any conditions in the letter shall not preclude the City from imposing such reasonable conditions after the letter is issued as may be deemed appropriate by MOH in light of any new information discovered after the letter is issued. Notwithstanding the foregoing, no new conditions may be added after the Agreement (as defined below) has been approved by the Board of Supervisors and Mayor and executed by MOH.

Should MOH issue a formal conditional approval letter, the Project Sponsor will seek entitlement for the Principal Project. Should the Project become entitled, the Board of Supervisors must then approve the land dedication per the standard City land conveyance process by grant deed, unless another method is approved. If approved by the Planning Commission, the Board of Supervisors, and the Mayor, the Project Sponsor must convey the land before issuance of First Construction Document for the Principal Project, with all conditions set forth in the Agreement (as defined below) and the MOH conditional approval letter having been met. In certain circumstances, the City may provide for a later conveyance if adequate security is provided to the City by the Project Sponsor.

If MOH issues an acceptance letter, MOH and Project Sponsor will enter into a purchase and sale agreement in a form prepared by MOH (the "Agreement"). The Agreement will state that the sale of the

land dedication site will be for \$1, and will be subject to all of the conditions precedent as identified by MOH. Upon execution of the Agreement by Project Sponsor, MOH shall present the Agreement and the proposed conveyance to the Board of Supervisors for approval. Upon approval of the Agreement and approval of the conveyance by the Board of Supervisors and the Mayor, and upon satisfaction or waiver of all of the conditions precedent, the Project Sponsor shall convey the land to MOH. Subject to the terms of the Agreement, in the event that any conditions have not been satisfied or waived by the issuance of the First Construction Document for the Project (or such later date as agreed to by the Planning Commission in the Principal Project's condition of approval), regardless of reason, the Project Sponsor shall not be able to use land dedication to satisfy its Inclusionary Housing Program Requirements and must satisfy the requirements of the Program through another means.

#### **F. COMPLIANCE THROUGH MIDDLE INCOME ALTERNATIVE IN EASTERN NEIGHBORHOODS**

MOH shall develop procedures for this compliance option with the next update of this Manual.

#### **G. MARKETING PROCEDURES FOR INITIAL SALE AND RENTAL OF BMR UNITS**

##### **General Requirements for Marketing of all Initial Sales and Rentals of BMR Units**

The Project Sponsor shall use good faith and affirmative efforts to attract potential Qualifying Owner and Qualifying Renter Households from all Minority Communities and Low-income, Median-income and Moderate-income communities through the marketing and advertising of the BMR Units. Toward that goal, the Project Sponsor shall prepare and provide to MOH a copy of the Marketing Plan for the sale or rental of the BMR Units prior to accepting applications or statements of interest for the purchase or lease of the BMR Units. No marketing or advertising material shall be distributed or published without the prior written approval of the Marketing Plan by MOH and all such materials shall be consistent with the approved Marketing Plan. Approval or disapproval of the Marketing Plan shall be made within ten (10) business days of receipt of a complete marketing plan. In instances where the Marketing Plan has been disapproved; MOH will provide recommendations to remedy any deficiencies.

To ensure access and outreach to Minority Communities and Low-income, Median-income and Moderate-income communities, the Project Sponsor must hire as part of the marketing and outreach strategy a Marketing Agent certified by MOH as having demonstrated capacity in reaching identified targeted populations. The targeted populations will be identified by MOH based on an analysis of the demographic characteristics Low-income, Median-income and Moderate-income communities of San Francisco, and applicants to the BMR program. The Project Sponsor must also work with the MOH-approved First-time Homebuyer Education Providers to market their BMR Units. Such outreach will be prescribed by MOH in a Marketing Plan template provided by MOH.

The Project Sponsor shall submit the Marketing Plan to MOH at least thirty (30) calendar days prior to the anticipated commencement of the Project's marketing and outreach and at least one hundred and twenty days (120) prior to the anticipated close of escrow for BMR Ownership Units and lease origination dates for BMR Rental Units.

##### **Content of Marketing Plan**

MOH shall prescribe the form of the Marketing Plan and shall provide the format to the Project Sponsor for completion and submittal. Unless determined by MOH to be inapplicable to a particular Project, the Marketing Plan shall include:

The name, address, email address, and phone number of the Project Sponsor;

The name, address, email address, and phone number of the sales or rental agent(s);

An attached copy of all planning approvals, the NSR and approved floor plans associated with the Principal Project and any applicable off-site Project;

The name of the City Planner assigned to the Project;

A description of the total number of units in the Principal Project or applicable off-site Project;

A description of the total number of Market Rate units in the Project;

A description of the total number of BMR Units in the Project;

The Home Association Dues (HOA Dues) for each BMR Unit;

All amenities included in the sale or rental of the BMR Unit;

Parking available to all residential tenants in the Project;

BMR Buyer or BMR Renter qualifications;

Workshop and open house dates;

A media plan;

A strategy for marketing to residents of the immediate neighborhood;

A comprehensive strategy for reaching out to Low-income, Median-income, moderate-income and Minority Communities in San Francisco;

Dates and strategy for the application process;

Dates and strategy for the lottery selection process;

Dates and strategy for the process of working with lottery winners;

Marketing materials which clearly define Program eligibility and which specify documentation and monitoring procedures;

Notices that BMR Buyers are subject to special Use Restrictions, including an acknowledgement of these restrictions in the case of both BMR Ownership and BMR Rental Units and a sample packet of the City's



escrow closing documents that each BMR Buyer will be expected to execute upon purchase in the case of a BMR Ownership Units;

Listing of BMR Ownership Units with the San Francisco Multiple Listing Service (MLS);

A list of community housing organizations that will receive written notification regarding the availability of the BMR Units prior to commencement of advertising or marketing of such units;

A list of community housing organizations that the Project Sponsor or the Project Sponsor's marketing representative must work with in order to meet language or cultural needs of minority communities.

#### **Conduct of Marketing Plan**

No marketing of the BMR Unit(s) shall begin until the Project Sponsor has received written approval of the Marketing Plan following confirmation from MOH of the number, type, location, and price or rent of the BMR Units and permissible income limits of purchasers or tenants, pursuant to II (C) and III (C) of this Manual.

Projects Sponsors shall submit to MOH a complete Marketing Plan in a template provided by MOH. MOH shall have ten (10) business days to review and approve the Plan. The submitted Marketing Plan should not commence any sooner than thirty (30) days from the date of the submission to MOH, as reflected in all dates set forth in the plan.

All available BMR Ownership Units must be advertised by the Project Sponsor and listed on the MOH website of available BMR Units for at least forty-five (45) days prior to the application deadline for the BMR Unit(s). All available BMR Rental Units must be advertised by the Project Sponsor and listed on the MOH website of available BMR Units for at least twenty-eight (28) days prior to an application deadline for the BMR Unit(s).

BMR Units must be advertised in at least five (5) local newspapers that reach Minority and Low-, Median and Moderate-income Communities in San Francisco for a continuous period of at least the first three (3) weeks of the required marketing period and at least one local newspaper of general San Francisco circulation for at least two weekend days prior to the established application deadlines for the BMR Units.

Project Sponsors must hold at least three (3) open houses to show the BMR Units, with at least one open house date on a weekday evening and one open house date on a weekend. BMR Buyers or BMR Renters should be afforded the opportunity to view the BMR Units post-lottery in the same fashion as non-BMR buyers or renters in the Project.

Project Sponsors offering three or more BMR Units may be required to hold an information session open to the public in which the Project Sponsor presents the Project and explains the BMR program. Project Sponsors offering larger quantities of BMR Units may be required, at MOH's discretion, to hold additional information sessions. Information sessions for BMR Units shall be held in a public, accessible location that is arranged and paid for by the Project Sponsor.

As a part of the Marketing Plan submission, the Project Sponsor must provide a flyer for the BMR Units

that must include specific information set forth in the marketing plan template and may choose to use a template flyer provided by MOH if preferred.

Project Sponsors shall pay for a mailing to Certificate of Preference holders to announce new BMR Unit offerings. The mailing shall be coordinated by MOH and MOH shall send the Project Sponsor a bill for such mailing in the amount of 10 cents a page for copying the flyer plus the price of mailing the flyer to each of the Certificate of Preference holders at the then current standard first class mail rate.

Project Sponsors shall make a Program application available to the public on their own website and in person at a designated location at the least. At the end of the required marketing period, applicants shall submit the Program application directly to the Project Sponsor by a mandated day and time. Applicants submitting an application shall be issued a lottery ticket by the Project Sponsor. A twin ticket shall be held by the Project Sponsor to be entered into the lottery if the application is deemed by MOH to be complete. The Project Sponsor, with oversight from MOH, shall evaluate the application and determine within fifteen (15) business days if the applicant meets the eligibility for a BMR Renter or BMR Owner as described in Sections II and III of this Manual.

The application deadline shall be followed by a public lottery for all new BMR Units, as described in Sections II (B) and III (B) of this Manual. The Project Sponsor shall submit to MOH within 24 hours of the application deadline a list of all lottery applicants on a spreadsheet provided by MOH. The Project Sponsor may be allowed a longer period of time to submit the applicant list in the case of larger Projects with approval from MOH. This list shall be used as the final applicant list for use in the lottery.

The Project Sponsor shall alert sales or rental staff to the BMR Units and provide such staff with a copy of this Manual and the special Use Restrictions applicable to the BMR Units.

The sales or rental programs and procedures shall not have the effect of excluding or discriminating against any person on the basis of race, religion, national origin, sex, sexual orientation, gender identity, health status, source of income such as disability insurance, social security, TANF, or any other basis prohibited by federal, state or local law.

The Equal Housing Opportunity symbol shall be displayed in a visible location at any sales or rental office, and shall be incorporated in all advertisements and printed materials.

#### **Application Review Process**

Following the publication of the lottery results, BMR applications shall be reviewed by Project Sponsors by applying the application review guidelines as described in Section V (G) of this Manual and at [www.sfgov.org](http://www.sfgov.org) and presented to MOH for review before the issuance of an approval or disqualification letter to the applicants. The Project Sponsor shall verify the Household eligibility (as approved by MOH) within fifteen (15) working days of the receipt of a complete application. Should an applicant be approved by MOH and is otherwise approved, that applicant will either enter into a lease for the BMR Unit or work with an approved lender to secure a loan. In the case of BMR Ownership Units, the Project Sponsor shall submit the BMR Buyer application to MOH for approval at least sixty (60) days prior to the anticipated close of escrow. In the case of BMR Rental Units, the Project Sponsor shall submit the BMR Renter application to MOH for approval at least fifteen (15) days prior to the anticipated signing of the lease.

#### **Inability to Find a Buyer or Renter for an Initial Sale or Initial Rental BMR Unit**

In cases where, despite the Project Sponsor's good faith efforts, no eligible BMR Owner or BMR Renter has contracted to purchase or rent a BMR Unit within six (6) months after the lottery for the BMR Units, the Project Sponsor shall inform MOH, which may then increase the permissible income levels for prospective BMR Buyers or BMR Renters of that BMR Unit up to a maximum twenty (20) percent over the income percentage limit specified in Use Restrictions (but only 10% above the actual Maximum Income Level for the BMR Unit for BMR Ownership Units that are priced under this Manual), but not to exceed 120% AMI at any time, on a one-time basis only, but shall not increase any current or future permissible sales or rental price of that BMR Unit as indicated in Use Restrictions or this Manual. Project Sponsors shall inform all BMR Buyers of the one-time nature of the qualifying income increase.

#### **H. MARKETING PROCEDURES FOR RESALE AND RENTAL OF BMR UNITS**

##### **Marketing Procedures for Resale of BMR Units**

Section II (F) of this Manual contains requirements for the marketing of BMR Ownership Units upon resale.

##### **Marketing Procedures for BMR Rental Units upon Rerental**

###### *Maximum Monthly Rent of BMR Rental Units upon Rerental*

The Project Sponsor shall notify MOH of a vacancy of a BMR Unit prior to offering the BMR Rental Units for rent and prior to marketing the unit according to the marketing procedures set forth below.

Rental rates for qualifying Households shall not exceed the applicable Maximum Monthly Rent published in accordance with the provisions of Section III (C) of this Manual.

###### *Marketing Procedures for BMR Rental Units upon Rerental*

Marketing of BMR Rental Units upon re-rental shall be in compliance with all applicable federal, state and local laws related to fair housing rules. Project Owners may be asked to certify that the BMR Units have not been marketed in such a manner as to be discriminatory.

The rental programs and procedures shall not have the effect of excluding or discriminating against any person on the basis of race, religion, national origin, sex, sexual orientation, health status, source of income such as disability insurance, social security, TANF, or any other basis prohibited by federal, state or local law.

Upon re-rental, BMR Rental Unit managers must follow the process established by MOH for re-renting BMR Units. This process includes the following:

The Project Sponsor shall inform MOH at least thirty (30) days prior to the intended lease origination date of a new BMR Renter of the availability of any such BMR Rental Unit before beginning any general marketing;

Units must be listed on the MOH website list of available BMR Units for at least a seven (7) business day period in a form provided by MOH;

Applicants must complete a MOH BMR rental application and return the application and all supporting materials to the Project Owner by the application deadline;

All applications shall be entered into a lottery for the BMR Unit as described in Section III (B) unless the Project is specifically permitted by MOH to maintain a waitlist of applicants.

#### **I. CONVERSION OF BMR RENTAL UNITS TO OWNERSHIP UNITS**

When authorized by Use Restrictions placed on a Principal Project, a BMR Rental Unit may be permitted to be converted for owner occupancy only upon satisfaction of all of the following additional conditions:

If the BMR Unit is subject to Use Restrictions specifying that the BMR Unit be a rental unit, conversion shall be subject to the approval of the Planning Commission;

The conversion from rental to condominium ownership of the BMR Unit shall be subject to any applicable City procedures, standards, fees and regulations in effect at the time of application;

The BMR Unit must be in good physical condition at the time of sale as verified by an inspection;

The Project Sponsor shall prepare and submit a Marketing Plan and conduct sales of the BMR Units in conformity with the Requirements of this Manual in force at the time of marketing and sale;

Existing tenants shall be offered a right of first refusal to purchase the BMR Unit, which right of first refusal shall afford the tenant at least six (6) months or the balance of the existing lease period, whichever is longer, from the time of official notice to exercise the right to purchase or to vacate the unit;

Should the current BMR Renter decide to purchase the BMR Unit, such unit shall be priced at the level of affordability dictated for the current BMR Rental Unit as stated in Use Restrictions or at the actual income level of the current BMR Renter, whichever is higher;

In the case of a BMR Unit whose current BMR Renter exercises the right of first refusal, the BMR Renter must be eligible under the BMR Buyer Program and the gross annual Household income of the BMR Renter at the time of application should not exceed 120% of AMI or at the actual income level of the BMR renter, whichever is higher;

Should the current BMR Renter decide not to purchase the BMR Unit, the unit shall be priced at the level of affordability dictated for the unit as stated in the Use Restrictions for the Project had the BMR Unit initially been sold rather than rented;

Should the current BMR Renter decide not to purchase the BMR Unit, the Project Owner shall provide a relocation allowance to the current BMR Renter in an amount equal to current relocation allowances required under the San Francisco Rent Ordinance;

In the case of a BMR Unit whose current BMR Renter does not exercise the right of first refusal, the prospective purchaser must meet all of the requirements of a BMR Buyer described in Section II (A) of this Manual;

Upon conversion, the BMR Unit(s) shall record a new Notice of Special Restrictions identifying the BMR Unit as a restricted BMR Ownership Unit under the current version of Section 415 of the Planning Code;

Once converted, BMR Units shall be subject to all restrictions applicable to the marketing, sale and resale of BMR Ownership Units as set forth in this Manual, including resale restrictions as set forth in Section II (F) of this Manual.

#### **J. MONITORING AND REPORTING PROCEDURE**

##### **Monitoring and Reporting Procedures for BMR Ownership Units**

BMR Ownership Units shall be monitored according to the requirements set forth in Section II (H) of this Manual.

##### **Monitoring and Reporting Procedures for BMR Rental Units**

BMR Rental Units shall be monitored according to the requirements set forth in Section III (I) of this Manual.

#### **K. STATISTICAL INFORMATION FOR BMR UNITS**

MOH may at any time require the Project Sponsor to collect information from the owners or tenants of all BMR Units in the Project regarding their ethnicity, gender, age, and such other information as may be requested to allow MOH to verify that there have been no discriminatory practices in the selection of such tenants or owners. The collection of such information shall be conducted in a manner and using a form acceptable to MOH, ensuring that the information is being collected after the BMR Renter or BMR Owner selection process is complete, and is used solely for statistical reasons and not as the basis for making any decision regarding the qualification of a tenant or owner for occupancy of a BMR Unit.

#### **L. DOCUMENT RETENTION POLICY**

Project Sponsors of BMR Units shall retain initial application forms and Household income documentation for the greater of (1) five (5) years from the date of a BMR Renter or BMR Owner's occupancy of a BMR Unit, or (2) the duration of the tenure of the BMR Owner or BMR Renter occupying the BMR Unit. This data may be requested by MOH, along with an administrative fee if any is authorized at the time of the request.

#### **M. CONFLICT OF INTEREST**

The Project Sponsor may not sell or rent a BMR Unit to the Project architect, attorney, prime contractor,

or to anyone of its or their employees, directors, officers or agents, or to any of their family members, as determined by MOH.

#### **N. PENALTIES**

Failure to comply with the requirements of Planning Code Section 415, any Use Restrictions for the Project, or the Procedures Manual may result in an enforcement action by the City including but not limited to the imposition of penalties under the Planning Code.

#### **O. PUBLIC RECORDS**

Applicants, owners, and project sponsors should be aware that any information provided to the City and County of San Francisco will be used, disseminated, and retained as needed in conducting the City's official business and may be subject to disclosure in accordance with the California Public Records Act and the San Francisco Sunshine Ordinance.

## Mayor's Office of Housing and Community Development

### Inclusionary Housing Program Fee Schedule 2017

Effective June 6, 2016, the fees below are applicable to all developments subject to the ordinance. These fees will be multiplied per the off-site unit count otherwise required for all new developments subject to the ordinance. The fee schedule in place at the time of payment will be applied to each specific project.

#### 2017 Fee Schedule

SRO/Group Housing unit - \$148,506

Studio unit - \$198,008

1-bedroom unit - \$268,960

2-bedroom unit - \$366,369

3-bedroom unit - \$417,799

4-bedroom unit - \$521,431

The next fee update will occur on January 1, 2018. For questions regarding the calculation of a fee amount, please contact Kate Conner at the Planning Department at (415) 558-6409 or [kate.conner@sfgov.org](mailto:kate.conner@sfgov.org).

#### Background

As adopted by the Board of Supervisors, the Inclusionary Affordable Housing Ordinance (Section 415.5 of the San Francisco Planning Code) prescribes that an Affordable Housing Fee (the "Fee") must be paid for residential developments subject to Section 415 et seq. The Fee is based on the number of units applicable under the "off-site" option as established in Section 415.7 of the Planning Code. The current applicable percentage varies depending on the number of units proposed, unless the development submitted its first planning application under an earlier version of the program. Certain Area Plans such as the Eastern Neighborhoods Plan also require a different off-site percentage. Please see MOHCD's [Inclusionary Housing Program Overview](#) page for specific requirements.

The fee is established in Section 415.5 of the Planning Code and is based on the affordability gap using data on the cost of developing residential housing as derived from the "San Francisco Inclusionary Housing Program Financial Analysis 2012" prepared by Seifel Consulting and the maximum purchase price for the equivalent unit size under the Inclusionary Affordable Housing Program. The Planning Department and the Mayor's Office of Housing and Community Development will update this technical report from time to time as they deem appropriate in order to ensure that the affordability gap remains current.

The fee is indexed to the Construction Cost Index (CCI) for San Francisco as published by Engineering News-Record.

The San Francisco Planning Department shall calculate the fee using the direct fractional result of the total number of units.





**DDA EXHIBIT B4**

***[VERTICAL DDA ATTACHMENT [XX]]***

**WORKFORCE DEVELOPMENT PLAN**

**(Pier 70 28-Acre Site)**

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## **PIER 70 28-ACRE SITE WORKFORCE DEVELOPMENT PLAN**

**I. Project Background.** The development plan for the 28-Acre Site under the Transaction Documents provides for the development of a new mixed-use neighborhood composed of office, retail, market rate and affordable residential uses as well as entirely new infrastructure, utilities, parks and open space. This Workforce Development Plan sets forth the activities Developer and Vertical Developer shall undertake, and require their Contractors, Consultants, Subcontractors, Subconsultants, and Commercial Tenants, as applicable, to undertake, to support workforce development in both the construction and end use phases of the Project, as set forth in this Workforce Development Plan.

The Port and Developer have entered into the DDA that provides for the development of the Project in a series of Phases. In connection with the DDA, the Port and the Developer will enter into a Master Lease providing Developer the right to construct Horizontal Improvements within the Project after Port approval of Phase Submittals and issuance of necessary Regulatory Approvals. Developer will enter into contracts with Contractors and Consultants to construct all Horizontal Improvements allowed under the Master Lease.

The DDA also sets forth a process for the conveyance of Option Parcels by Parcel Leases to Vertical Developers. When a Vertical Developer is selected, the Port and the Vertical Developer will enter into a Vertical DDA that provides the procedures for the Port's delivery of a 99-year Parcel Lease to the Vertical Developer and sets forth the rights and obligations for the Vertical Developer's construction of Vertical Improvements and Deferred Infrastructure. Vertical Developers will enter into contracts with Contractors and Consultants to construct the Vertical Improvements allowed in the Vertical DDAs. Upon completion of the Vertical Improvements, the applicable Parcel Lease, between the Port and the Vertical Developer, shall govern the operation and use of the Vertical Improvements.

**II. Purpose of the Workforce Development Plan.** This Workforce Development Plan sets forth the employment and contracting requirements for the construction and operation of the Project (as defined in the DDA). This Workforce Development Plan has been jointly prepared by the Port and Developer (on behalf of itself and each Vertical Developer), in consultation with others including OEWD and other relevant City Agencies.

The purpose of this Workforce Development Plan is to ensure training, employment and economic development opportunities are part of the development and operation of the Project. This Workforce Development Plan creates a mechanism to provide employment and economic development opportunities for economically disadvantaged persons and San Francisco residents. The Port and Developer agree that job creation and equal opportunity contracting opportunities in all areas of employment are an essential part of the redevelopment of Pier 70. The Port and Developer agree that it is in the best interests of the Project and the City for a portion of the jobs and contracting opportunities to be directed, to the extent possible based on the type of work required, and subject to collective bargaining agreements, to local, small and economically disadvantaged companies and individuals whenever there is a qualified candidate.

This Workforce Development Plan identifies goals for achieving this objective and outlines certain measures that will be undertaken in order to help ensure that these goals and objectives are successfully met. In recognition of the unique circumstances and requirements surrounding the Project, the Port, OEWD and Developer have agreed that this Workforce Development Plan will constitute the exclusive workforce requirements for the Project.

This Workforce Development Plan requires:

- Developer or Vertical Developers to fund certain OEWD job readiness and training programs run by CityBuild and TechSF.
- Developer or Vertical Developer shall include in all leases, subleases or other occupancy contracts provisions that require all Permanent Employers that occupy more than 25,000 gsf to enter into a First Source Hiring Agreement (in the forms attached hereto as Attachment A-1 and Attachment A-2) that will require participation in the City's Workforce System towards the hiring goals of Chapter 83 hiring goals applicable to Covered Operations for First Source referrals and, where applicable, partnership with TechSF. Developer shall also include in such leases, subleases or other occupancy contracts provisions that require Lessees and Service Providers to identify a single point of contact and contact OEWD's Business Services team to discuss its obligations under the First Source Hiring Agreement.
- On an annual basis, Developer shall provide First Source program and contact information to Permanent Employers that occupy less than 25,000 gsf, so they may avail themselves of referral services offered by OEWD.
- Developer and Vertical Developers of projects that are not otherwise covered by local hire requirements to enter into a First Source Hiring Agreement for construction (in the form of Attachment A-3 attached hereto).
- Developer and Vertical Developers to meet the hiring and apprenticeship goals applicable to certain construction work for Local Residents and Disadvantaged Workers for Covered Projects as set forth in Attachment B (Local Hiring Requirements).
- Developer and Vertical Developers to meet the utilization and outreach goals applicable to certain construction work for Local Business Enterprises in accordance with the requirements set forth in Attachment C (LBE Utilization Plan).
- Developer to meet the outreach goals applicable to the initial leasing of retail space suitable for use by local diverse small businesses.

The foregoing summary is provided for convenience and for informational purposes only. In case of any conflict between this Workforce Development Plan and the [DDA][Vertical DDA], the provisions of this Workforce Development Plan shall control.

### **III. Workforce Development Plan.**

#### **A. DEFINITIONS**

The following terms specific to this Workforce Development Plan have the meanings given to them below or are defined where indicated. Other initially capitalized terms are defined in the **Appendix Part B** or in other Transaction Documents as specified in **Appendix Part C**. This Workforce Development Plan and all Workforce-Development Plan-specific definitions will prevail over any other Transaction Document in relation to the rights and obligations of Developer's and Vertical Developers with respect to workforce development. All references to the DDA or Vertical DDA, as applicable, include this Workforce Development Plan unless explicitly stated otherwise.<sup>1</sup>

**"Commercial Activity"** means retail sales and services, restaurant, hotel, education and office uses, technology and biotechnology business, and any other non-profit or for-profit commercial uses permitted under the SUD that are conducted within a Vertical Improvement.

**"Commercial Tenant"** means a tenant, subtenant or other occupant that enters into a lease, sublease or other occupancy contract for a Covered Operation.

**"Construction Contractor"** means a construction contractor hired by or on behalf of Developer or a Vertical Developer who performs Construction Work on the 28-Acre Site or other construction work otherwise covered under the LBE Utilization Plan or First Source Hiring Agreement for Construction.

**"Construction Work"** means, as applicable, (a) the initial construction of all Horizontal Improvements required or permitted to be made to the 28-Acre Site to be carried out by Developer under the DDA, (b) the initial construction of all Vertical Improvements to be carried out by a Vertical Developer under a Vertical DDA, and (c) initial tenant improvement work for all Vertical Improvements other than light industrial, arts activities or standalone affordable buildings. For the avoidance of doubt, Construction Work for Vertical Improvements shall not include any repairs, maintenance, renovations or other construction work performed after issuance of the first certificate of occupancy for a Vertical Improvement.

**"Covered Operations"** means (i) Commercial Activity which results in the expansion of entry and apprentice level positions that is located within a newly constructed Vertical Improvement or an addition, or alteration thereto, where the Vertical Improvement (or addition or alteration thereto) contains more than 25,000 gross square feet in floor area, and (ii) the operation of a Residential Project containing more than 25,000 square feet or more than 10 Residential Units. Covered Operations does not include (a) any operations or activities conducted by tenants, subtenants or owners of Residential Units, (b) Residential Projects containing less than 25,000 square feet or fewer than 10 dwelling units, (c) Vertical Improvements containing less than 25,000 square feet and (d) tenants, subtenants and other

occupants within a Vertical Improvement that contains less than 25,000 gross square feet of sublease space.

**“Disadvantaged Worker(s)”** is defined in Attachment B attached here

**“Final, Binding and Non-Appealable”** means 90-days after the subject approval, or if a third party files an action challenging the approval during such 90-day period, thirty days after the final judgment or other resolution of the action or issue.

**“FSHA”** means the City’s First Source Hiring Administration.

**“FSHA Operations Agreement”** means a First Source Hiring Agreement for Business, Commercial, Operation and Lease Occupancy of the Building, for Permanent Employers or for Permanent Tech Employers, as more particularly described in Section D.2. hereof.

**“Internship”** shall mean A learning and career preparation method that occurs within the context of a course or program. Internships include careers exploration and direct experience and include guidance by staff, mentors, employers, and peers. An intern obtains a good understanding of the requirements of the occupation and an overview of all aspects of their chosen industry, and develops college and career readiness and success skills, such as critical thinking, problem-solving, collaboration and communication.

**“Lessee”** shall mean a Tenant, business operator and any other occupant of a commercial office building. Lessee shall include every person tenant, subtenant, or any other entity occupying the building for the intent of doing business in the City and County of San Francisco and possessing a Business Registration Certificate with the Office of Treasurer.

**“Local Business Enterprise(s)”** means a firm that has been certified as an LBE as set forth in Administrative Code Chapter 14B (Local Business Enterprise Utilization and Non-Discrimination in Contracting Ordinance).

**“Local Resident(s)”** is defined on Attachment C attached hereto.

**“OEWD”** means the City’s Office of Economic & Workforce Development.

**“Permanent Employer”** shall mean each employer in a Covered Operation.

**“Permanent Tech Employer”** shall mean a Permanent Employer that (i) employs primarily Technology Occupations and Technology-Enabled Occupations, and (ii) occupies more than 25,000 gsf within the Project.

**“Prevailing Rate of Wages”**. The Prevailing Rate of Wages as defined in Section 6.1, and established under subsections 6.22(e)(3) and 6.22(f), of the Administrative Code.

**“Prevailing Wage Covered Project”** means Construction Work within the 28-Acre Site with an estimated cost in excess of the Threshold Amount.

**“Referral”** shall mean a member of the Workforce System who has participated in an OEWD workforce training program.

**“Registered Apprenticeship”** shall mean a work experience that combines formal job-related technical instruction with structured on-the-job learning experiences. Apprentices are hired by employer at outset of training program, and the training program is pre-approved by the US Department of Labor (USDOL) or California Division of Apprenticeship Standards (DAS). Registered Apprentices receive progressive wages commensurate with their skill attainment throughout an apprenticeship training program. Upon successful completion of all phases of on-the-job learning and related instruction components, Registered Apprentices receive nationally recognized certificates of completion issued by the USDOL or DAS.

**“TechSF”** shall mean a program which has been established by the City and County of San Francisco and managed by the Office of Economic and Workforce Development, to provide training, education and job placement assistance services to jobseekers, and connects local employers to a qualified workforce in order to help all involved benefit from the growth of the local technology industry, Technology-Enabled Occupations and Technology Occupations across all sectors. For the purposes of this document, this term will refer to any successor programs, which provide similar services.

**“Technology-Enabled Occupations”** shall mean occupations that require skills related to Information, Media and ICT Literacy as highlighted in California’s Digital Literacy definition, “[one’s capacity] for using digital technology, communications tools, and/or networks in creating, accessing, analyzing, managing, integrating, evaluating, and communicating information in order to function in a knowledge based economy and society.” Technology-Enabled Occupations require the ability to analyze, access and work with common computing and communications devices, operating systems, networking systems and applications. These occupations require the ability to understand and use ICT computing, communications and information technologies; use technologies for advance research, analysis and administrative operations. These occupations also require the ability to create, interpret and work with an increasing variety of digital media.

**“Technology Occupations”** shall mean positions that require core competencies in information and communication technology (ICT) systems and solutions. These occupations develop and deploy technologies and infrastructures to both support their enterprise and product users. Additionally, technology occupations require skills in research, design, development and analysis of custom technological products; including but not limited to software, web, application, and cloud-based products. Technology occupations also include positions that are related to the sales, marketing and engineering of these technology-based products. Technology occupations typically occur in the major industry clusters as defined by the North American Industry Classification System (NAICS): Software Publishers; Wired Telecommunications; Wireless Telecommunications; Satellite Communications; Data Processing, Hosting and Related Services; Internet Publishing and Broadcasting and Web Search Portals; and Computer Systems Design. Major technology occupation clusters as identified by the Bureau of Labor Statistics include but are not limited to: information support and services; network systems; program and software development; and web and digital communications.



“**Threshold Amount**” as defined in Section 6.1 of the San Francisco Administrative Code.

“**Work Experience**” shall mean any Experience which combine an on-the-job learning component with related classroom instruction designed to maximize the value of on-the-job experiences. Work Experience Education is classified in the California Education Code as General, Exploratory, or Vocational. General work experience exposes students to the world of work; exploratory work experience also allows students to experience a variety of careers; and vocational work experience allows students to explore a career interest in greater depth.

**B. WORKFORCE JOB READINESS AND TRAINING FUNDS.**

1. **Application.** Developer will provide OEWD with \$1 Million in funding to support the job training and readiness programs run by CityBuild and TechSF as more particularly set forth in this **Section B.1** (all funds required under this Section B.1, the “**Job Readiness and Training Funds**”). The funding requirements under Section B.2 and B.3 will be binding on Developer and its successors and assigns under the DDA. The funding requirements under Section B.4 will be binding on Developer or may be assigned to the applicable Vertical Developers under the terms of their Parcel Leases, as provided thereunder.
2. **CityBuild Program.** The Project will pay a total of **\$250,000** across the three Phases of development in accordance with this Section B.2 that the City will use to fund CityBuild programs.
  - a. Purpose and Amount. The Project will pay the City a total of \$250,000 that the City will use to fund CityBuild programs run by OEWD’s Workforce Development Division. , allocated by amount and program in the City’s discretion. Funds will be allocated by amount and program in OEWD’s discretion, but such programs may include the CityBuild Academy, an 18-week pre-apprenticeship training program that prepares citywide residents for entry into the trades; the Construction Administration & Professional Service Academy, an 18-week program offered at City College of San Francisco that prepares San Francisco residents for entry-level careers as professional construction office administrators; or the CityBuild Women’s Mentorship Program, a volunteer program that connects women construction leaders with experienced professional and mentors.
  - b. Manner and Timing of Payment. Developer will pay the CityBuild program funds in accordance with the following schedule:
    - i. Phase 1: Developer will pay the City \$83,333 within ~~fifteen~~ninety days after the Phase 1 Approval become Final, Binding and Non-Appealable.

- ii. Phase 2: Developer will pay the City \$83,333 within ~~fifteen-ninety~~ days after the Phase ~~2~~ Approval become Final, Binding and Non-Appealable.
- iii. Phase 3: Developer will pay the City \$83,333 within ~~fifteen-ninety~~ days after the Phase ~~3~~ Approval become Final, Binding and Non-Appealable.

**3. CityBuild Services.** The Project will pay a total of **\$100,000** that will be used to remove barriers to permanent employment.

- a. Purpose and Amount. The Project will pay \$100,000 to fund the delivery of services to assist individuals, interested in entering CityBuild or the trades, with addressing barriers to employment. The services will offer case management and supportive services (driver license, housing, union dues, tools, uniform/boots). The resources will be primarily for Bayview Hunter's Point neighborhood residents and surrounding areas. The participants will be assessed for their appropriateness to work in construction and will be provided services to assist them with entering a career in construction. These funds will be distributed directly to Young Community Developers. The participants will be assessed for their appropriateness to work in construction and will be provided services to assist them with entering a career in construction.
- b. Manner and Timing of Payment. Developer will make the payment directly to Young Community Developers within ~~fifteen-ninety~~ days after the Phase 1 Approval become Final, Binding and Non-Appealable.

**4. TechSF Bridge Training for BVHP/Dogpatch Communities & Targeted End Use Jobs.** The Project will pay \$650,000 associated with commercial-office development in Phase 1 and in future Phases, in accordance with this Section.

- a. Purpose and Amount. The Vertical Developers of the first commercial-office project in Phase 1 and the Vertical Developer of the first commercial-office project to be developed in any subsequent Phase will be required to pay funds to the City that will be used by OEWD to support moderate-skilled job training and education programs that prepare individuals in the Bayview Hunter's Point neighborhood residents and surrounding areas in zip codes 94124, 94107, 94103, 94102, 94110, 94134, 94115, and 94112 and other disadvantaged citywide residents for technology (e.g. IT administrator, data scientist, etc.) and technology-enabled (e.g. office administration) Office Skills positions for tenant's new employee hiring and incumbent employee advancement offered through the TechSF initiative or OEWD-identified partners. Tech SF will customize technology training based on the types of tenant leasing space within the Phase, which may include Office Skills, Advanced Manufacturing or Biotech technology training.

- b. Manner and Timing of Payment.
  - i. Phase 1: The Vertical DDA for the first office-commercial project in Phase 1 will require the Vertical Developer to pay to the City \$325,000 as a condition to issuance of the First Construction Document for the Vertical Improvements.
  - ii. Phase 2 or 3: The Vertical DDA for the first office-commercial project to be proposed in Phase 2 (or the first office-commercial project to be proposed in Phase 3 if no office commercial project is proposed for Phase 2) will require the Vertical Developer to pay to the City \$325,000 as a condition to issuance of the First Construction Document for the Vertical Improvements.
- c. Accounting. Developer and Vertical Developers will have no right to challenge the appropriateness of or the amount of any expenditure, so long as it is used in accordance with the provisions of this **Section B.4**. The Job Readiness and Training Funds may be commingled with other funds of the City for purposes of investment and safekeeping, but the City shall maintain records as part of the City's accounting system to account for all the expenditures for a period of four (4) years following the date of the expenditure, and make such records available upon Developer's request.
- d. Board Authorization. By approving the DDA and form of Vertical DDA, including this Workforce Development Plan, the Board of Supervisors authorizes the City (including OEWD) to accept and expend the Job Readiness and Training Funds paid by the Developer as set forth herein. The Board of Supervisors also agrees that any interest earned on any the Job Readiness and Training Funds shall remain in designated accounts for use by OEWD for workforce readiness and training consistent with this Exhibit B4 and shall not be transferred to the City's general fund.

## C. CONSTRUCTION WORK

1. **Application.** Developers, Vertical Developers and Construction Contractors shall comply with the applicable provisions of this **Section C.1** (the "**Construction Workforce Requirements**") that are requirements of the DDA, with respect to Developer and of the Vertical DDA with respect to Vertical Developers.
2. **Local Hiring Requirements.** Developer, all Vertical Developers and Construction Contractors (and their subcontractors regardless of tier) must comply with the Local Hiring Requirements set forth on Attachment B attached hereto with respect to Covered Projects (as defined therein).
3. **First Source Hiring Program for Construction Work.** In any contract for Construction Work that is not subject to the Local Hiring Requirements, Developer, with respect to the Horizontal Improvements, and each Vertical Developer with respect to each Vertical Improvement, will: (i) include a provision

requiring each Construction Contractor to enter into a FSHA Construction Agreement in the form attached hereto as Attachment A-3 before beginning any construction work, and (ii) provide a signed copy thereof to the FSHA and CityBuild within 10 business days of execution.

4. **Local Business Enterprise Requirements.** Developer, all Vertical Developers and their respective Contractors and Consultants (as defined in Attachment C) shall comply with the Local Business Enterprise Utilization Program set forth in Attachment C hereto.
5. **Obligations; Limitations on Liability.** Developer and each Vertical Developer shall use good faith efforts, working with the OEWD or its designee, to enforce the applicable Construction Workforce Requirements with respect to its Construction Contractors (as defined above), Contractors and Consultants (as defined in Attachment C), and each Construction Contractor, Contractor and Consultant, as applicable, shall use good faith efforts, working with OEWD or its designee, to enforce the Construction Workforce Requirements with respect to its subcontractors and subconsultants (regardless of tier). However, Developer and Vertical Developers shall not be liable for the failure of their respective Construction Contractors, Contractors and Consultants, and Construction Contractors, Contractors and Consultants shall not be liable for the failure of their respective subcontractors and subconsultants.
6. **Prevailing Wages.**
  - a. Prevailing Wages. Subject to any collective bargaining agreements in the building trades, Developer, all Vertical Developers and Construction Contractors (and their subcontractors regardless of tier) must (A) pay, and shall require its respective Construction Contractors (and subcontractors regardless of tier) to pay, all persons performing work on a Prevailing Wage Covered Project no less than the applicable Prevailing Rate of Wages, and (B) comply with, and require its Contractors and Subcontractors to comply with, the provisions of Administrative Code subsections 6.22(e)(5), (6), (7) and subsection 6.22(f) for any Prevailing Wage Covered Project.
  - b. Enforcement. City's Office of Labor Standards Enforcement ("OLSE") enforces labor laws adopted by San Francisco voters and the San Francisco Board of Supervisors. The Port designates OLSE as the agency responsible for ensuring that prevailing wages are paid and other payroll requirements are met in connection with the Work.

#### **D. PROJECT OPERATIONS**

1. **Application.** Covered Operations within the Project will be subject to the applicable First Source Hiring Requirements (including TechSF) and Retail Marketing Requirements set forth in this **Section D.1** (collectively, the

**“Operations Workforce Requirements”**). The Operations Workforce Requirements will be binding on Vertical Developers entering into Parcel Leases.

**2. First Source Hiring Program for Operations.**

a. First Source Hiring Agreements. Port and Developer will ensure that the Parcel Lease for each Option Parcel will require the Vertical Developer as tenant thereunder to comply with the operational requirements of the then-current Administrative Code Chapter 83 (**“Chapter 83”**) in accordance with this Workforce Development Plan (subject to limitations on Changes to Existing City Laws as provided in Section 5. of the Development Agreement). Compliance with Chapter 83 will be achieved by the following:

- i. Vertical Developer will include in all leases, subleases or other occupancy contracts for Covered Operations (each, a **“Commercial Lease”**), a requirement that the Commercial Tenant enter into a FSHA Operations Agreement in the form attached hereto as Attachment A-1.
- ii. Vertical Developer will require the applicable party to provide a signed copy of each FSHA Operations Agreement within 10 business days of execution of the Commercial Lease.
- iii. With the execution of each applicable Commercial Lease, Vertical Developer will provide information and require Lessee to notify OEWD Business Services.

b. First Source Hiring Agreements for Permanent Tech Employers. The purpose of the FSHA Tech Operations Agreement is to facilitate job training and education opportunities for participants in the TechSF Program. In addition to the First Source Hiring Agreements above, Port and Developer will ensure that the Parcel Lease for each Option Parcel will require the Vertical Developer as tenant thereunder to :

- i. If Vertical Developer is a Permanent Tech Employer, provide hiring executive(s) contact information to OEWD Business Services for itself, and enter into a FSHA Tech Operations Agreement in the form of Attachment A-2;
- ii. Vertical Developer will include in all lease, subleases or other occupancy contracts for Covered Operations (each, a **“Commercial Lease”**), a requirement that the Commercial Tenant to enter into the FSHA Tech Operations Agreement in the form in Attachment A-2; and
- iii. Provide contact information for any Commercial Tenant that is a Permanent Tech Employer. Vertical Developer will provide the

executive(s) contact information within 10 days of execution of, or, if available, prior to execution of the applicable Commercial Lease, and will provide updated contact information annually thereafter.

- iv. With the execution of each applicable Commercial Lease with a Permanent Tech Employer, Vertical Developer will provide information related to TechSF and require Lessee to notify OEWD Business Services staff. Vertical Developer will only be required to provide information as supplied to it by OEWD Business Services staff. If no information is supplied by OEWD Business Services staff, then this subsection will be deemed complete.

### **3. Local Diverse Small Business Retail Marketing Program.**

- a. Application. Developer, working with its Vertical Developer Affiliates, the Port of San Francisco and OEWD will implement a program that provides opportunities for diverse and local small businesses to become part of the future revitalization of Pier 70 in accordance with this Section D.3 implemented.
- b. Program Goals. Developer, working with its Vertical Developer Affiliates, the Port of San Francisco and OEWD will implement a program that provides opportunities for diverse and local small businesses to become part of the future revitalization of Pier 70 designed to (i) attract and support diverse small businesses in retail, PDR, arts and commercial spaces within the 28-Acre Site, with a specific focus on District 10 entrepreneurs and businesses, and to (ii) leverage resources available through existing local, state and federal programs delivered through local partner organizations (e.g. OEWD, Neighborhood Economic Development Organizations). Developer, working with its Vertical Developer Affiliates, will seek to incorporate 5% local small diverse businesses within traditional retail and PDR spaces in the project, excluding parcel E4.
- c. Marketing Program.
  - i. Using its best available information, Developer will provide in each Phase Submittal, the projected commercial space available in the Phase and a general overview of retail, PDR, arts and commercial spaces that could be available for sublease within the applicable Phase to local diverse small businesses. To the extent feasible, the information will include the items described below, at a conceptual level, with the understanding that the description will be based on Developer's best projections at the time, but will be subject to change as the Phase is developed:
    - (1) Potential type of use: retail, services, PDR, restaurant, etc.;

- (2) Type of space: new construction, rehabilitated space, floor to ceiling heights, likely mechanical systems, loading access, parking availability;
  - (3) Approximate size of spaces
  - (4) Location: building parcels and street/park frontage locations;
  - (5) Projected timing: timing for delivery of core and shell space availability and anticipated lease sign target date prior to the delivery of core and shell; and
  - (6) Contact: Name of broker or Developer contact for any follow up questions.
- ii. Developer will provide Port and OEWD with an update to the information described above within six to eight months after the initial Phase Submittal if the information provided with the Phase Submittal has changed materially.
  - iii. During each Phase, Developer will coordinate with OEWD and real estate brokers with the goal of identifying small businesses that might lease space within Vertical Improvements in the Phase by complying with the following process:
    - (1) From and after the applicable Phase Approval, Developer provide information on the potential leasing opportunities to OEWD. OEWD to coordinate businesses, entrepreneurs, and Neighborhood Economic Development Organizations (“NEDO”) about potential opportunities.
    - (2) OEWD/Small Business Services will provide support through during lease negotiations with local diverse small businesses identified through this marketing program and engage 1-2 NEDOs that serve small businesses with specific focus on those based in District 10. It is anticipated that OEWD will require each NEDO to provide the following services:
      - (a) Initial consultation to determine potential businesses and entrepreneurs to conduct outreach about potential opportunities at the 28-Acre Site.
      - (b) Consultation with entrepreneurs and businesses necessary to successfully locate their business at the 28-Acre Site. This could include services typically provided by NEDOs such as business plan support, small business financing,

loan applications, understanding bank underwriting criteria, and training in basic financial management concepts, including, building equity, maintaining adequate working capital, managing growth and other issues critical to the growth and financial stability of the businesses.

- (c) NEDOs will identify businesses/entrepreneurs that are eligible and interested in leasing space at Pier 70.
  - (d) NEDOs will share information on outreach events and conversations with OEWD and Forest City.
  - (e) Provide support through during lease negotiations with local diverse small businesses identified through this marketing program.
- iv. Developer, working through its Vertical Developer Affiliates, will specifically consider neighborhood-serving retail and services that could potentially sublease space subject to Parcel Leases between Port and Vertical Developer Affiliates, including grocery stores, dry cleaners, hardware, after-school programs, recreation and activity spaces, and similar neighborhood-serving businesses.
- v. Developer, through its Vertical Developer Affiliates, will engage brokers to manage the overall marketing and outreach strategy for leasing of commercial, retail, and neighborhood spaces within Option Parcels taken down by Vertical Developer Affiliates, including the Building 12 Market Hall. When entering into such contracts with brokers, Developer will emphasize the goals of the small business program and the marketing information prepared by Developer at the beginning of each Phase and will require the applicable broker(s) to engage with the businesses that OEWD/NEDOs have identified in step 1 for the potential spaces available.
- d. Sublease Commitments. Developer, working through its Vertical Developer Affiliates, will use good faith efforts to market new sublease space coming on the market with the initial opening of each Vertical Improvement to diverse local small businesses that it identifies through the marketing program described in **Subsection D.3.c** above, at fair market rents and subject to then-existing market conditions. In order to provide time for the small business to develop, Developer will provide a mutual option to extend after the initial lease term. The initial term and option to extend would be a minimum of 8 years. In its evaluation of potential subtenants hereunder, Developer, acting through its Vertical Developer Affiliates, will consider the history and past success of the proposed retail subtenant and its business, as well as the type of business, its ability to



enhance the overall Project, and its long term viability. Each such potential subtenant must meet standard experience and financial qualifications associated with investment reporting, including (i) the proposed programmatic layout; (ii) its long term proforma and business model; and (iii) financial qualifications, which may include reasonable guarantees of performance.

## **E. GENERAL PROVISIONS**

- 1. Enforcement.** OEWD shall have the authority to enforce the Construction Workforce Requirements and the Operations Workforce Requirements. The Port and OEWD staff agree to work cooperatively to create efficiencies and avoid redundancies and to implement this Workforce Development Plan in good faith, and to work with all of the Project's stakeholders, including Developer and Vertical Developers, Construction Contractors (and their subcontractors) and Permanent Employers, in a fair, nondiscriminatory and consistent manner.
- 2. Third Party Beneficiaries.** Each contract for Construction Work and Covered Operations shall provide that OEWD shall have third party beneficiary rights thereunder for the limited purpose of enforcing the requirements of this Workforce Development Plan applicable to such party directly against such party.
- 3. Flexibility.** Some jobs will be better suited to meeting or exceeding the hiring goals than others, hence all workforce hiring goals under a Construction Contract will be cumulative, not individual, goals for that Construction Contract or Permanent Employer. In addition, Developer and Vertical Developers shall have the right to reasonably spread the workforce goals, in different percentages, among separate Construction Contracts or Permanent Employers so long as the cumulative goals among all of the Construction Contracts or Permanent Employers at any given time meet the requirements of this Workforce Development Plan. The parties shall make such modifications to the applicable First Source Hiring Agreements consistent with Developer and Vertical Developers' allocation. This acknowledgement does not alter in any way the requirement that Developer, Vertical Developers, Construction Contractors and Permanent Employers comply with good faith effort obligations to meet their respective participation goals for the Construction Work and Covered Operations.
- 4. Exclusivity.** In recognition of the unique circumstances and requirements surrounding the Project, the Port, OEWD and Developer have agreed that this Workforce Development Plan will constitute the exclusive workforce requirements for the Project. Without limiting the generality of the foregoing, if the City implements or modifies any workforce development policy or requirements after the date of this Workforce Development Plan, whether relating to construction or operations, that would otherwise apply to the Project and Developer asserts that such change as applied to the Project would be prohibited by the Development Agreement (including an increase in the obligations of Developer, any Vertical Developer, or their contractors under any provisions of

the DDA or any Vertical DDA), then the parties shall resolve the issue through the Dispute Resolution procedures of Section III.F below..

**F. DISPUTE RESOLUTION.**

- 1. Meet and Confer.** In the event of any dispute under this Workforce Development Plan (including, without limitation, as to compliance with this Workforce Development Plan), the parties to such dispute shall meet and confer in an attempt to resolve the dispute. The parties shall negotiate in good faith for a period of 10 business days in an attempt to resolve the dispute; provided that the complaining party may proceed immediately to the Arbitration Provisions of Attachment D (Dispute Resolution) hereto, without engaging in such a conference or negotiations, if the facts could reasonably be construed to support the issuance of a temporary restraining order or a preliminary injunction.
- 2. Arbitration.** Disputes arising under this Workforce Development Plan may be submitted to the provisions of Attachment D (Dispute Resolution) hereof if the meet and confer provision of Section F.1 above does not result in resolution of the dispute.

**Attachment A-1**

**Form of First Source Hiring Agreement for Operations**

**Attachment A-2**

**Form of First Source Hiring Agreement for Tech Operations**

[see attached]

**Attachment A-3**

**Form of First Source Hiring Agreement for Construction**

[see attached]

**Attachment B**

**Local Hiring Requirements**

[see attached]

**Attachment C**

**LBE Utilization Plan**

[see attached]

## **Attachment D**

### **Dispute Resolution**

#### **1.     *Arbitration***

Any dispute involving the alleged breach or enforcement of this Workforce Development Plan (excluding disputes relating to the First Source Hiring Agreement and the applicable City ordinances, which shall be resolved in accordance with their respective terms) shall be submitted to arbitration in accordance with this **Attachment E**.

The arbitration shall be submitted to the American Arbitration Association, San Francisco, California office (“AAA”) which will use the Commercial Rules of the AAA then applicable, but subject to the further revisions thereof. If there is a conflict between the Commercial Rules of the AAA and the arbitration provisions in this Program, the arbitration provisions of this Program shall govern. The arbitration shall take place in the City and County of San Francisco.

#### **2.     *Demand for Arbitration***

The party seeking arbitration shall make a written demand for arbitration (“***Demand for Arbitration***”). The Demand for Arbitration shall contain at a minimum: (1) a cover letter demanding arbitration under this provision and identifying the entities believed to be involved in the dispute; (2) a copy of the notice of default, if any, sent from one party to the other; (3) any written response to the notice of default; and (4) a brief statement of the nature of the alleged default.

#### **3.     *Parties’ Participation***

All persons or entities affected by the dispute (including, as applicable, OEWD, the Port, Developer, Vertical Developers, Construction Contractor (and subcontractor) and Permanent Employer) and shall be made Arbitration Parties. Any such person or entity not made an Arbitration Party in the Demand for Arbitration may intervene as an Arbitration Party and in turn may name any other such affected person or entity as an Arbitration Party; provided that, upon request by any party, the arbiter may dismiss such party if it is not reasonably affected by the dispute.

#### **4.     *OEWD Request to AAA***

Within seven (7) business days after service or receipt of a Demand for Arbitration, OEWD shall transmit to AAA a copy of the Demand for Arbitration and any written response thereto from an Arbitration Party. Such material shall be made part of the arbitration record.

#### **5.     *Selection of Arbitrator***

One arbitrator shall arbitrate the dispute. The arbitrator shall be selected from the panel of arbitrators from AAA by the Arbitration Parties in accordance with the AAA rules. The parties shall act diligently in this regard. If the Arbitration Parties fail to agree on an arbitrator



within seven (7) business days from the receipt of the panel, AAA shall appoint the arbitrator. A condition to the selection of any arbitrator shall be the arbitrator's agreement to: (i) submit to all Arbitration Parties the disclosure statement required under California Code of Civil Procedure Section 1281.9; and (ii) render a decision within thirty (30) days from the date of the conclusion of the arbitration hearing.

**6. *Setting of Arbitration Hearing***

A hearing shall be held within ninety (90) days of the date of the filing of the Demand for Arbitration with AAA, unless otherwise agreed by the Arbitration Parties. The arbitrator shall set the date, time and place for the arbitration hearing(s) within the prescribed time periods by giving notice by hand delivery or first class mail to each Arbitration Party.

**7. *Discovery***

In arbitration proceedings hereunder, discovery shall be permitted in accordance with Code of Civil Procedure §1283.05 as it may be amended from time to time.

**8. *California Law Applies***

California law, including the California Arbitration Act, Code of Civil Procedure Part 3, Title 9, §§ 1280 through 1294.2, shall govern all arbitration proceedings in any Employment and Contracting Agreement.

**9. *Arbitration Remedies and Sanctions***

The arbitrator may impose only the remedies and sanctions set forth below:

a. Order specific, reasonable actions and procedures to mitigate the effects of the non-compliance and/or to bring any non-compliant Arbitration Party into compliance with the Workforce Development Plan.

b. Require any Arbitration Party to refrain from entering into new contracts related to work covered by the applicable sections of the Workforce Development Plan, or from granting extensions or modifications to existing contracts related to services covered by the applicable sections of the Workforce Development Plan, other than those minor modifications or extensions necessary to enable completion of the work covered by the existing contract.

c. Direct any Arbitration Party to cancel, terminate, suspend or cause to be cancelled, terminated or suspended, any contract or portion(s) thereof for failure of any Arbitration Party to comply with any of the requirements in this Workforce Development Plan. Contracts may be continued upon the condition that a program for future compliance is approved by OEWD. If any Arbitration Party is found to be in willful breach of its obligations hereunder, the arbitrator may impose a monetary sanction not to exceed Fifty Thousand Dollars (\$50,000.00) or ten percent (10%) of the base amount of the breaching party's contract, whichever is less, provided that, in determining the amount of any monetary sanction to be assessed, the arbitrator shall consider the financial capacity of the breaching party. No monetary sanction shall be imposed pursuant to this paragraph for the first willful breach of the Workforce

Development Plan unless the breaching party has failed to cure after being provided written notice and a reasonable opportunity to cure. Monetary sanctions may be imposed for subsequent uncured willful breaches by any Arbitration Party whether or not the breach is subsequently cured. For purposes of this paragraph, "*willful breach*" means a knowing and intentional breach.

d. Direct any Arbitration Party to produce and provide to OEWD any records, data or reports which are necessary to determine if a violation has occurred and/or to monitor the performance of any Arbitration Party.

#### ***10. Arbitrator's Decision***

The arbitrator will normally make his or her award within twenty (20) days after the date that the hearing is completed but in no event past thirty (30) days from the conclusion of the arbitration hearing; provided that where a temporary restraining order is sought, the arbitrator shall make his or her award not later than twenty-four (24) hours after the hearing on the motion. The arbitrator shall send the decision by certified or registered mail to each Arbitration Party and shall also copy all Arbitration Parties by email (if email addresses are provided).

#### ***11. Default Award; No Requirement to Seek an Order Compelling Arbitration***

The arbitrator may enter a default award against any person or entity who fails to appear at the hearing, provided that: (1) the person or entity received actual written notice of the hearing; and (2) the complaining party has a proof of service for the absent person or entity. In order to obtain a default award, the complaining party need not first seek or obtain an order to arbitrate the controversy pursuant to Code of Civil Procedure §1281.2.

#### ***12. Arbitrator Lacks Power to Modify***

Except as expressly provided above in this, Attachment C, the arbitrator shall have no power to add to, subtract from, disregard, modify or otherwise alter the terms of the Workforce Development Plan or to negotiate new agreements or provisions between the parties.

#### ***13. Jurisdiction/Entry of Judgment***

The inquiry of the arbitrator shall be restricted to the particular controversy which gave rise to the Demand for Arbitration. A decision of the arbitrator issued hereunder shall be final and binding upon all Arbitration Parties. The prevailing Arbitration Party(ies) shall be entitled to reimbursement for the arbitrator's fees and related costs of arbitration. If a subcontractor is the losing party and fails to pay the fees within 30 days, then the applicable Construction Contractor (for whom that subcontractor worked) shall pay the fees. Each Arbitration Party shall pay its own attorneys' fees, provided, however, those attorneys' fees may be awarded to the prevailing party if the arbitrator finds that the arbitration action was instituted, litigated, or defended in bad faith. Judgment upon the arbitrator's decision may be entered in any court of competent jurisdiction.

**14. Exculpation**

Except as set forth in **Section 13** above, each Arbitration Party shall expressly waive any and all claims against OEWD, the Port and the City for costs or damages, direct or indirect, relating to this Workforce Development Plan or the arbitration process in this Attachment E, including but not limited to claims relating to the start, continuation and completion of construction.



**DDA EXHIBIT B5**

**TRANSPORTATION PROGRAM  
of  
DISPOSITION AND DEVELOPMENT AGREEMENT**

**(PIER 70 28-Acre Site)**

DDA EXHIBIT B3

TRANSPORTATION PROGRAM

I. Transportation Fee.

A. **Payment by Vertical Developers.** Each Vertical Developer shall pay to SFMTA a "Transportation Fee" that SFMTA will use and allocate in accordance with Section I.B below. The Transportation Fee must meet all requirements of and will be payable on all vertical development in the 28-Acre Site in accordance with Planning Code sections 411A.1-411A.8. Under the Development Agreement and this Transportation Program:

- The Transportation Fee will be payable on any development project on the 28-Acre Site, except Affordable Housing Projects pursuant to Planning Code section 406(b) and Building 21, Building 12 and Parcel E4.
- The Transportation Fee will be calculated at 100% of the applicable TSF rate without a discount under Section 411A.3(d). The Project shall be subject to 100% of the applicable TSF rate as if it were a Project submitted under 411A.3(d)(3). The amount of the Transportation Fee for each applicable land use category will be identical to the amount for the same land use category in the Fee Schedule in Planning Code section 411A.5 as in effect when the Port issues the first construction permit for each building.

B. **Accounting and Use of Transportation Fee by SFMTA.** Section 411A.7 will apply except as follows. The Treasurer will account for all Transportation Fees paid for each development project on the 28-Acre Site (the "**Total Fee Amount**"). SFMTA will use an amount equal to or greater than the Total Fee Amount to pay for uses permitted by the TSF Fund under Planning Code section 411A.7, including SFMTA and other agencies' costs to design, permit, construct, and install a series of transportation improvements in the area surrounding the Pier 70 SUD Area. SFMTA and other implementing agencies will be responsible for all costs associated with the design, permitting, construction, installation, maintenance, and operation of these improvements above the Total Fee Amount. SFMTA will report to the Planning Director on any use of the Total Fee Amount in any reporting period for the Annual Review under the Development Agreement. Examples of projects that SFMTA may fund with the Total Fee Amount include:

- 16th Street Ferry Landing. Construction of a new ferry terminal at Mission Bay and support of other water transit, including a network of water taxi/small water ferry docks along the waterfront.
- T-Third Enhancements. Reliability and capacity enhancements, including flashing "Train Coming" signs, in-ground detectors at to-be-identified intersections, and additional light rail vehicles (LRV) as needed to serve the growing population along the line.
- 10, 11, 12, and other MUNI lines that are planned to serve 28-Acre Site Project neighborhood.<sup>1</sup> Capital improvements, including buses, associated with newly proposed MUNI routes, and re-routing of existing MUNI lines to better serve transit riders in the Dogpatch, Mission Bay, and Potrero Hill neighborhoods. Operation plans for all Muni service is contingent on the SFMTA Board of Directors adoption of an operating budget.
- Muni Metro East. Capital costs associated with an expanded facility for on-site rebuilds, capacity for expanded bus and LRV fleet, and tracks for storage.

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<sup>1</sup> Project payment for Mitigation Measure M-TR-5 will not be requested by the SFMTA until after Project's contribution to the 10, 11, 12, and other Muni lines planned to serve the 28-Acre Site Project neighborhood are expended, provided relevant impacts still exist.

- Mission Bay E-W Bike Connector. Implementation of a connection across tracks, likely between 17th Street and Owens Street, to connect the 4th Street bikeway on east side and the 17th Street bikeway on west side.
- Terry A. Francois Boulevard Cycletrack. Implementation of bicycle access on Terry A. Francois Boulevard, including multi-use (peds/bikes) access on the 3rd Street Bridge and associated signal modifications.
- North-south bike connection on Indiana Street. Implementation of bicycle connection along Indiana Street from Cesar Chavez Boulevard to Mariposa Street.
- Upgraded bicycle access on Cesar Chavez Boulevard. Implementation of a lane along Cesar Chavez Boulevard from US 1-280/Pennsylvania to Illinois Street, including elements such as bulbs, islands, and restriping.
- Pedestrian improvements. Implement improved sidewalks and crosswalks as needed at various gap locations throughout the adjacent Dogpatch neighborhood, as identified in partnership with community and City partners.

Nothing in this Transportation Program will prevent or limit the City's absolute discretion to:

(i) conduct environmental review in connection with any future proposal for improvements; (ii) make any modifications or select feasible alternatives to future proposals that the City deems necessary to conform to any applicable laws, including CEQA; (iii) balance benefits against unavoidable significant impacts before taking final action; (iv) determine not to proceed with such future proposals; or (v) obtain any required approvals for the improvements.

## II TDM Plan.

Developer shall implement the Transportation Demand Management ("TDM") Plan attached as **TP Schedule 1** and otherwise comply with EIR Mitigation Measure M-AQ-1f, attached as **TP Schedule 2**. Under Planning Code Section 169.4(e), the Zoning Administrator shall approve and order the recordation of the TDM Plan against the Project and it shall be enforceable through the Notice of Violation procedures in the Planning Code, or any other applicable provision of law. The Zoning Administrator shall retain the discretion to determine what constitutes a separate violation in this context. The Planning Code procedures shall apply, except that the Zoning Administrator shall have discretion to impose a penalty of up to \$250 per violation. Developer agrees to a TDM Plan that vehicle trips associated with the 28-Acre Site will not exceed 80% of the vehicle trips calculated for 28-Acre Site Project in the Transportation Impact Study. The TDM measures (the "**TDM Measures**") outlined in the TDM Plan, or made in consultation with the relevant agencies, must achieve the TDM Plan.

Developer's TDM Plan and related obligations under this Transportation Program will begin when the Port or DBI issues a temporary certificate of occupancy for the first building at the Pier 70 SUD Area and remain in effect for the life of Project.

## III. SFMTA Contact

SFMTA commits to designating a staff person to follow up on the transportation related components of the Project, including this Exhibit, the DA, and the FEIR. This staff person will be a point person for the Developer and the community.

## IV. RPP Permits

The Project will not be eligible for Residential Parking Permits under Transportation Code Section 405. Developer has agreed that such restriction will be included in the Conditions, Covenants and Restrictions (CC&Rs) of the Project.



## **DDA Exhibit B6**

### **Arts Program For Building E4**

#### **Eligible Uses**

- Arts activities that include performance, exhibition, rehearsal, production, post-production and educational activities of any of the following: Dance, music, dramatic art, film, video, graphic art, painting, drawing, sculpture, small-scale glassworks, ceramics, textiles, woodworking, photography, custom-made jewelry or apparel, and other visual, performance and sound arts and craft.
- Arts spaces will include studios, workshops, archives and theaters, and other similar spaces customarily used principally for arts activities. Studios, workshops, performance space and other similar spaces customarily used principally for arts activities (rehearsal, performance, visual arts, display, design, multimedia, classrooms, galleries, theatre, events, and exhibitions), and related accessory administrative office and support space.
- Commercial arts and art-related business service uses including, but not limited to, recording and editing services, small-scale film and video developing and printing; titling; video and film libraries; special effects production; fashion and photo stylists; production, sale and rental of theatrical wardrobes; and studio property production and rental companies.
- Community or public use space (for example community meetings or events), with a minimum size of 1,000 square feet.
- Retail and restaurant uses not to exceed 10,000 usable square feet in the aggregate.
- Studio space to accommodate the Noonan Tenants, if Building E4 is designated by Developer as Noonan Replacement Space under DDA Section 7.13. Procedures for assigning space to Noonan Tenants and criteria for selection of subsequent artists to occupy the Noonan Tenant Replacement Space, whether in E4 or in a separate location, will be governed by the Artist Transition Plan described in DDA Section 7.13.

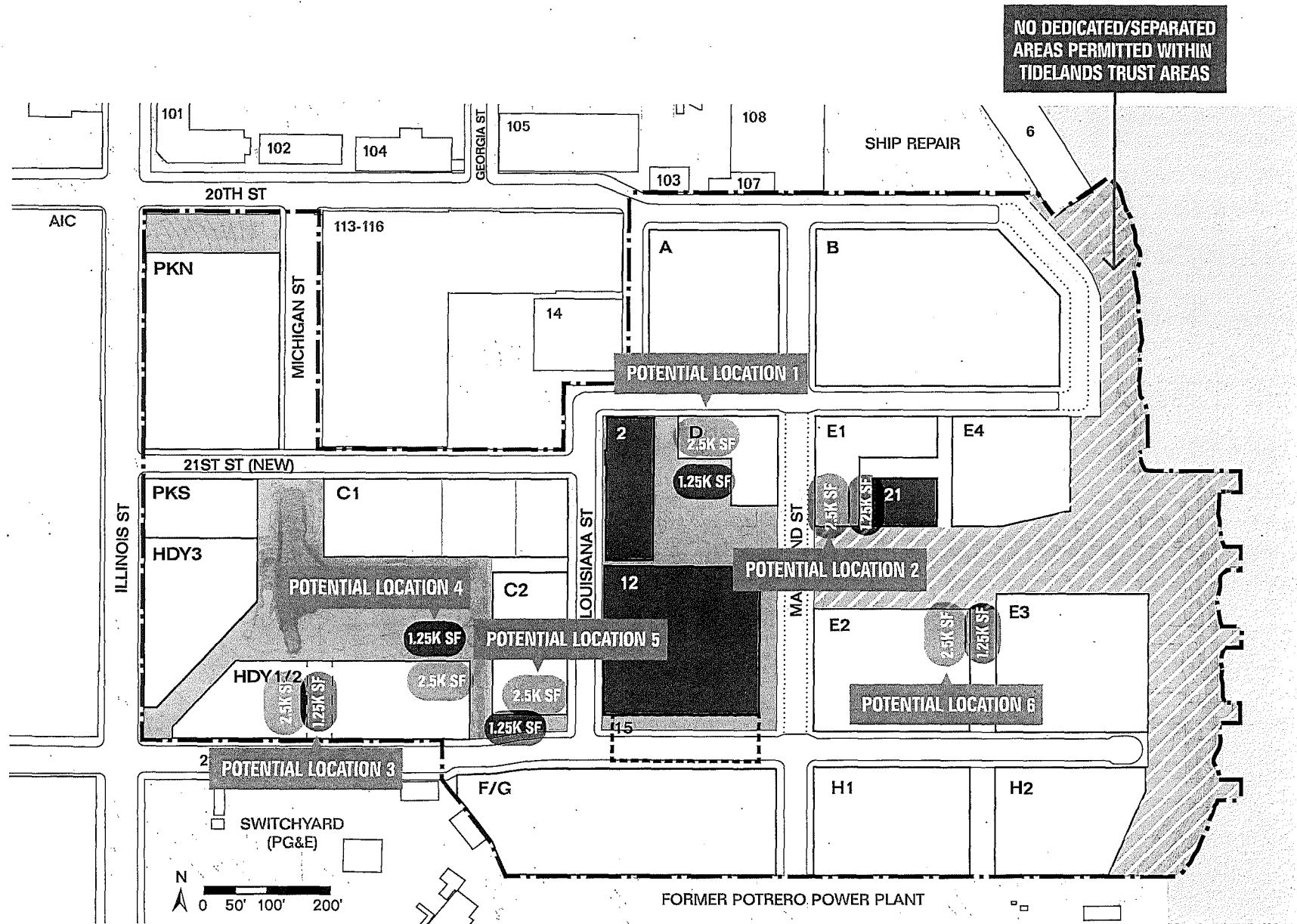
#### **Arts Organization Programming and Tenancy**

For non-Noonan Tenant Replacement Space arts and cultural space within E4, an Arts Master Tenant meeting the qualifications specified in Section 7.12(b) of the DDA (or, if none, a qualified arts non-profit organization selected by Developer in consultation with Port) will:

- Create a set of selection criteria to evaluate artists and/or arts organization desiring to occupy the space. Example criteria may include demonstrated commitment to sustained artistic practice(s), programming strength and quality, demonstrated commitment to promoting forms of expression and cultural traditions that have been historically marginalized, demonstrated commitment to providing space to access art and creativity for historically marginalized communities, fundraising capacity, execution/operational capacity, leadership/staff/board strength and stability, demonstrated commitment to community service and engagement, financial stability and economic disadvantage.

- Establish a selection committee (which could include representatives from the Arts Master Tenant or other operator of E4 and other established San Francisco/Bay Area artists) to review new applications.
- Prioritize artists and/or arts organizations using the following geographic locations: artists in designated zip code(s) in the adjacent Pier 70 area; artists in the rest of San Francisco; artists in the greater San Francisco Bay Area (Alameda, Contra Costa, Marin, Napa, San Mateo, Santa Clara, Solano and Sonoma); and all other artists.
- Establish rents for artists, arts organizations, and users at reasonable rates for comparable non-profit artist space in San Francisco, but at a minimum, sufficient to reimburse the Arts Master Tenant for its costs, including any financing costs, operation and maintenance costs, reserves and any administrative fees or other commercially standard costs of operating a building.

DDA Exhibit B7  
Map of Potential Childcare Locations



**LOCATION SIZES:**  
Indoor: 2,500 GSF (50 children)  
Outdoor: 1,250 GSF (50 children)

PIER 70 SPECIAL USE DISTRICT  
CHILD CARE LOCATIONS

October 6, 2017



DDA - B8

LODGED WITH PORT COMMISSION  
SECRETARY 9/28/17

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# **PIER 70 SUD INFRASTRUCTURE PLAN**

**September 19, 2017**

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## **1. INTRODUCTION / PROJECT DESCRIPTION**

### **1.1 Purpose**

This Infrastructure Plan is an exhibit to the Interagency Cooperation Agreement (ICA) between Forest City Pier 70, LLC (Developer), the Port of San Francisco (Port) and relevant agencies from the City and County of San Francisco (City), Port, and Developer for the Pier 70 Special Use District (SUD) Project (Project). The Infrastructure Plan defines the Infrastructure (as referred to as Horizontal Improvements in the ICA) for the Project and identifies the responsibilities of the City, Port and Developer for design, construction and operation of the Infrastructure, including elements of sustainability, environmental management, demolition, geotechnical improvements, grading, street and transportation improvements, open space and park improvements, potable water system, non-potable water system, auxiliary water supply system, combined sewer system, stormwater management system and dry utility system.

### **1.2 Site Description**

The Project site consists of an approximately 35-acre area bounded by Illinois Street to the west, 20th Street to the north, San Francisco Bay to the east, and 22nd Street to the south. Two development areas constitute the Project site. The "28-Acre Site" is an approximately 28 acre area generally located between 20th Street, Michigan Street, 22nd Street, and San Francisco Bay that includes a number of Port-owned parcels within the overall Pier 70 area. The "Illinois Parcels" form an approximately 7-acre site that consists of an approximately 3.4-acre Port-owned parcel along Illinois Street at 20th Street and the approximately 3.6-acre "Hoedown Yard," at Illinois and 22nd Streets, which is owned by PG&E. The Hoedown Yard includes a City-owned 0.2-acre portion of the Michigan Street right-of-way that bisects the parcel.

### 1.3 Land Use

Under the proposed Pier 70 Special Use District (SUD), the Project will include a mixed-use land use program that includes residential, commercial office, district parking, retail, arts, light industrial and open space uses. Several parcels are zoned to allow either residential, district parking or commercial office uses – for this reason, the Project Environmental Impact Report (EIR) analyzes both a maximum residential scenario and a maximum commercial scenario. Through the course of Project build-out, land uses will be selected for each parcel through the Phase Submittal and parcel disposition processes. In order to provide a conceptual system design that functions in either development scenario (or a blend between the two), where the scenarios impact infrastructure design, this Infrastructure Plan analyzes the scenario that conservatively controls design. The following land use tables are used to determine infrastructure demands in this document only. These numbers do not represent the final land use program and may be adjusted in the future within the limits studied under the EIR. Adjustments will not significantly change the utility demands.

Table 1.0: Land Use, Maximum Residential Scenario

Land Use	28-Acre Site	Illinois Parcels	Project Total
Residential	2,155 units	870 units	3,025 units
Commercial	884,200 gsf	11,800 gsf	896,000 gsf
Retail	234,992 gsf	33,360 gsf	268,352 gsf
Restaurant	58,748 gsf	8,340 gsf	67,088 gsf
Art/Light Industrial	143,110 gsf	-	143,110 gsf

Table 1.1: Land Use, Maximum Commercial Scenario

Land Use	28-Acre Site	Illinois Parcels	Project Total
Residential	1,326 units	518 units	1,844 units
Commercial	1,739,450 gsf	243,900 gsf	1,983,350 gsf
Retail	237,174 gsf	37,899 gsf	275,073 gsf
Restaurant	59,294 gsf	9,475 gsf	68,769 gsf
Art/Light Industrial	143,110 gsf	-	143,110 gsf

#### 1.4 Infrastructure Plan Overview

This Infrastructure Plan describes the construction and development of Infrastructure to be provided by Developer for the Project, including associated off-site improvements needed to support the Project. The Project shall use the San Francisco Subdivision Regulations (Subdivision Regulations) and Port Building Code as the basis for design standards, criteria, specifications, and acceptance procedures for Infrastructure in the Project.

This Infrastructure Plan also describes the Project Infrastructure obligations of the City, Port and other City Agencies. As a condition of the Developer's performance under this Infrastructure Plan, the Developer shall obtain requisite approvals in accordance with the ICA.

This Infrastructure Plan focuses on the Infrastructure required to build the Project as described in the Project EIR. The EIR also includes a number of Project variants, which may or may not be implemented. Some of these variants are also described in the Infrastructure Plan, but are not required components of the Infrastructure.

## **1.5 Developer's Obligations**

The Development Term Sheet between the Port and the Developer includes requirements for the Developer to process entitlement approvals and environmental clearance through the EIR for the entire Pier 70 SUD Project, consisting of 35 acres in total. However, the Developer's Infrastructure obligations do not include all of the Infrastructure required within the Pier 70 SUD Site. While infrastructure planning and conceptual design has been performed for the whole Project in support of the entitlement and EIR efforts, the scope of this Infrastructure Plan is limited to only those responsibilities assigned to the Developer. Developer (or its assignee) has Infrastructure obligations that are generally limited to design and construction of Infrastructure within the Developer Obligation Area shown in Figure 1.0, which includes the 28-Acre Site and within the right-of-ways of the Numbered Streets outside the 28-Acre Site. Numbered Streets consist of 20th, 21st, and 22nd Street between Illinois Street and the western boundary of the 28-Acre Site. In addition to the improvements within the Developer Obligation Area, Developer is obligated to design and construct several offsite improvements, including: a new AWSS main in 20th Street between the connection to existing at 3rd Street and Illinois Street; a possible new AWSS main in 22nd Street between Maryland Street and the existing AWSS to the west contingent upon the conditions stated in Section 13.3; the combined sewer pump station and associated structures just north of 20th Street in the vicinity of Building 108; traffic signalization at 20th Street, 21st Street, and 22nd Street; retaining walls required to support the public right-of-way at certain locations; and a combined sewer force main replacement in Illinois Street between 20th Street and 21st Street if deemed necessary by the SFPUC (see Section 14.2), at its sole discretion, after considering the results of a condition and sizing assessment to be performed by the Developer.

The Developer's Infrastructure obligations exclude certain improvements outside of the Developer Obligation Area associated with the Remainder Area shown in Figure 1.0 to be

designed and constructed by the Port or other 3<sup>rd</sup> Parties. Specifically, exclusions to the Developer's obligations relating to the Remainder Area consist of, but are not limited to, the following work to be performed by others: 22<sup>nd</sup> Street AWSS extension between 3<sup>rd</sup> Street and Illinois Street to serve Hoedown Yard development, Illinois Streetscape Frontage; Illinois Parcels Service Infrastructure; the Irish Hill Playground; 20th Street Plaza; Michigan Street improvements; and generally scope related to environmental management, demolition & abatement, sea level rise mitigation, geotechnical improvements, site grading and drainage within the Illinois Parcels Site. In addition, the potential District Parking Structure and rehabilitation of existing Buildings 2, 12 and 21 to remain, which is not considered an element of Infrastructure, are explicitly excluded from the Developer's obligations.

#### **1.6 Property Acquisition, Dedication, and Easements**

The mapping, street vacations, property acquisition, dedication and acceptance of streets and other Infrastructure improvements will occur through the Subdivision Map process in accordance with the San Francisco Subdivision Code and San Francisco Subdivision Regulations. Improvements described in this Infrastructure Plan shall be constructed within the public right-of-way or dedicated easements within public open space areas to provide for access and maintenance of Infrastructure facilities.

Public utilities within easements will be installed in accordance with applicable City regulations for public acquisition and acceptance within dedicated public service easement areas, including provisions for maintenance access. Proposed easements are shown in this Infrastructure Plan (see Figure 14.0).

As further discussed in Section 8.2, portions of the existing site are subject to the State Lands Public Trust (Trust) including certain proposed utility zones within public right-of-way and park and open space parcels.



A tentative map will be prepared for the Developer Obligation Area as shown in Figure 1.0, and the Remainder Area will be completed in a second tentative map for the Illinois Parcel by others. Final maps will be submitted for the public right of way prior to permits for each phase of infrastructure. Final maps for each parcel (or groups of parcels) will be submitted for each development project.

### **1.7 Project Datum**

Elevations referred to herein are based on Old City Datum plus 100-feet, referred to herein as Project Old City Datum (POCD). San Francisco Vertical Datum 13 (SFVD13) is included for reference as the Project may be subject to change of datum to SFVD13 in the future.

### **1.8 Master Plans**

Each Infrastructure system described herein has been more fully described and evaluated in Draft Master Utility Plans (MUPs), which have been simultaneously submitted to the City as reference information for the Infrastructure Plan. These MUPs provide more detailed layouts of each Infrastructure system. The Infrastructure Plan is to be approved by the City as part of the ICA approval process. Approval of this Infrastructure Plan does not imply approval of the MUPs, which will be approved after ICA execution and prior to approval of street improvement plans for the first phase of development.

### **1.9 Conformance with EIR and Entitlements**

This Infrastructure Plan has been developed to be consistent with the project description as well as mitigation measures contained in the EIR and other entitlement documents. Regardless of the status of their inclusion in this Infrastructure Plan, the mitigation measures of the EIR shall apply to the Project.

### **1.10 Applicability of Codes and Infrastructure Standards**

This Infrastructure Plan may be materially modified to the extent such modifications are in conformance with the Subdivision Regulations and are mutually agreed to by the Port, City and the Developer consistent with the terms of the ICA.

### **1.11 Project Phasing**

It is anticipated that the Project will be developed in several Phases subject to the submittal and approval process outlined in the ICA. A Project Phasing Plan will be submitted for approval with the Basis of Design at the start of each Phase. The Phasing Plan will provide a utility-by-utility schematic showing existing and proposed infrastructure, temporary and permanent connections, and demonstrate how continuity of existing services will be maintained.

Each Phase will include Development Parcel(s) and associated Infrastructure (Phase Infrastructure) to serve the incremental build-out of the Project. Phase Infrastructure will be defined in Improvement Plans and associated Public Improvement Agreement for each Phase to be approved by the City and Port prior to filing final maps for the associated Development Parcel(s). Phase infrastructure must be designed and constructed to create complete systems within each phase. The parties acknowledge that certain Infrastructure, as described in this Infrastructure Plan, such as abatement, demolition, environmental management, grading, geotechnical improvements and utility connections, may be required or desired outside the current Phase. The parties will cooperate in good faith in determining the scope and timing of such advance Infrastructure, so as not to delay the construction of Development Parcels and associated Phase Infrastructure.

Demolition or abandonment of existing infrastructure and construction of each proposed Development Parcel and associated Phase Infrastructure will impact site accessibility. During construction of each Development Parcel and associated Phase Infrastructure,

interim access shall be provided and maintained for active utility access and emergency vehicles, subject to San Francisco Fire Department (SFFD) requirements. Within active streets to remain open, pedestrian access shall be maintained on at least one side where adjacent to an active construction area.

### **1.12 Acceptance of Phased Infrastructure**

Any Acceptance of streets and other Infrastructure Improvements will occur according to the San Francisco Subdivision Code and San Francisco Subdivision Regulations, unless otherwise approved as an exception by the City. The Acquiring Agency shall accept full, complete, and functional Streets and Infrastructure as designed in conformance with the Subdivision Regulations and utility standards, and constructed in accordance with the project plans and specifications, subject to any design modifications or exceptions that may be authorized by the Public Works Director under the San Francisco Subdivision Code.

Utilities to be accepted cannot rely on utilities constructed to a temporary standard, however they may rely on utilities constructed to a permanent standard that will be removed or replaced in a later phase subject to approval as an exception by the City.

With the consent of both the Acquiring Agency and the agency owning the existing infrastructure, certain portions of Phase Infrastructure to be accepted may rely upon existing infrastructure that is required to be replaced in a subsequent Phase provided the existing infrastructure adequately serves the present Phase demands. Existing infrastructure may not be in between two segments of new infrastructure.

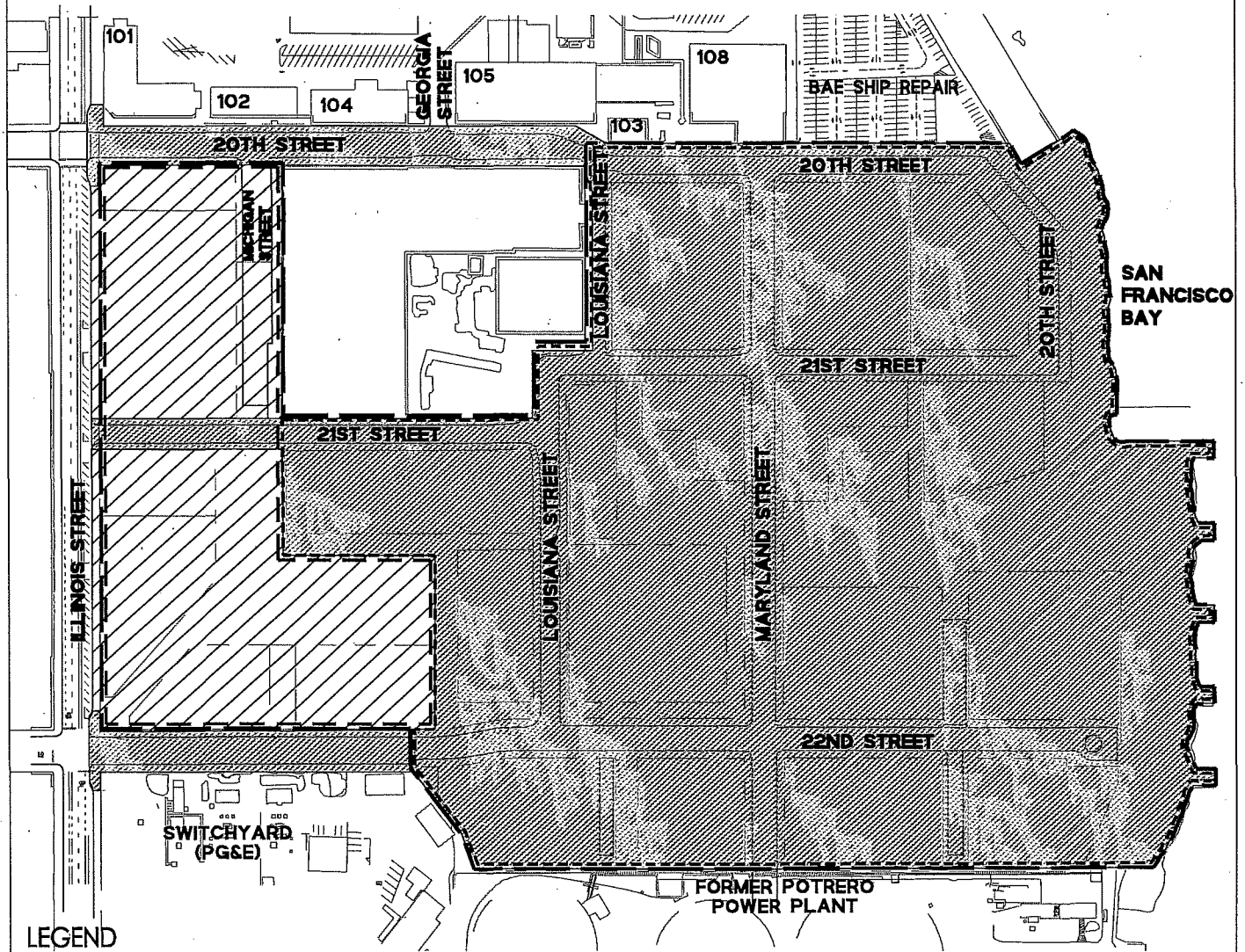
Phase Infrastructure may include improvements on Port property outside of the present Phase boundary within a subsequent Phase area (see Figure 14.0). The Acquiring Agency shall accept Phase Infrastructure that is constructed within Port property outside of the

Phase boundary, subject to a demonstration of how the subsequent Phase Infrastructure can be sequenced to avoid impacting the Phase Infrastructure.

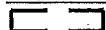
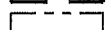
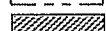
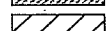


### **1.13 Operation and Maintenance**

With the exception of certain Streetscape Improvements identified in the Draft Streetscape Master Plan (SSMP) to be privately maintained, further described in Section 8.5.4 of this plan, the Acquiring Agency will be responsible for maintenance of Infrastructure installed by the Developer upon acceptance, except as otherwise agreed to. A maintenance agreement, as required by the Public Improvement Agreement (PIA), will be prepared in conjunction with the first phase of improvement plans and may be subject to a Major Encroachment Permit (MEP).

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# LEGEND

-  PIER 70 SUD BOUNDARY
-  PROPOSED DEVELOPMENT PARCEL
-  DEVELOPER OBLIGATION AREA
-  REMAINDER AREA
-  28-ACRE SITE BOUNDARY
-  ILLINOIS PARCELS BOUNDARY

## **2. Sustainability**

### **2.1 Sustainable Infrastructure**

A key component of Project's redevelopment is its sustainable infrastructure. This Infrastructure Plan incorporates various strategies that support the long term sustainable vision for this new urban community. Innovative street designs, efficient land planning, and modern, efficiently-sized Infrastructure serve as the cornerstones for this new sustainable community.

The Developer's Infrastructure obligations include the design and construction of certain sustainability improvements within the Developer Obligation Area identified in Section 1.5. A summary of the key sustainable strategies that are to be incorporated into Infrastructure to be installed by the Developer are as follows:

#### Section 3 – Environmental Management

- Environmental management to satisfy all applicable statutory and regulatory requirements for redevelopment uses

#### Section 4 – Demolition and Abatement

- Demolition and abatement of identified unusable and dilapidated structures
- Renovation of select historic buildings to satisfy current seismic, structural, and code requirements
- Demolition or abandonment of sub-standard utility infrastructure
- Re-use of recycled materials on-site where feasible, including exploration of use of local materials

#### Section 5 – Sea Level Rise

- Grading and utility infrastructure designed to provide resiliency for long term protection against sea level rise
- Financing mechanism put in place to fund continuing monitoring and future improvements at the Project site to adapt to varying amounts of sea level rise

#### Section 6 – Geotechnical Conditions

- Geotechnical improvements to improve seismic stability

#### Section 7 – Site Grading and Drainage

- Grading plans designed to remove the new proposed development areas from existing FEMA flood plain designation
- Initial grading and drainage designs to provide long term protection and future adaptability to accommodate potential sea level rise
- Grading design to minimize the need to import soil from offsite locations while accommodating grades adjacent to existing historic structures
- Erosion and sedimentation control measures during construction will be utilized consistent with an approved Storm Water Pollution Prevention Plan for the site

#### Section 8 – Street and Transportation Systems

- Efficient and smart site layout provides a dense, transit-oriented development that encourages shared resources, bicycling and walking for leisure and commuter transport
- New Infrastructure to improve circulation and safely support alternative transportation modes such as bicycles, buses, and shuttles to regional transit hubs.

- Livable community designed to optimize the pedestrian experiences throughout the Project area
- New public bicycle and pedestrian paths to provide connection to open spaces to support safety and wellness of visitors and dwellers
- Provide bike share stations on-site

#### Section 11 – Low Pressure Water System

- New reliable and efficient potable water system
- Use of water conservation fixtures to reduce potable water demands

#### Section 12 – Non-Potable Water System

- Use of water conservation fixtures to reduce non-potable water demands
- Option 1: Newly constructed buildings will collect graywater and rainwater as required to be reused for toilet and urinal flushing, irrigation, and cooling tower makeup
- Option 2: A District-Scale Water Treatment and Recycling System (WTRS) will treat blackwater (project generated wastewater including toilet flows) to a non-potable standard and deliver to Development Parcels via a new non-potable water distribution system

#### Section 13 – Auxilliary Water Supply System

- New AWSS to improve reliability of fire suppression systems and enhance resiliency during a seismic event.

#### Section 14 – Combined Sewer System



- Option 1: Graywater collection for non-potable reuse in buildings as required reduces demand on wastewater conveyance and treatment facilities and low pressure water infrastructure
- Option 2: Possible on-site district-scale Water Treatment and Recycling System (WTRS) will treat blackwater to a non-potable standard for reuse on site to reduce demand on off-site wastewater conveyance and existing treatment facilities and low pressure water infrastructure
- New wastewater collection system to reduce the amount of groundwater intrusion
- New low flow fixtures generating reduced discharge into the wastewater system
- Replacement of 20<sup>th</sup> Street Pump Station to accommodate existing and proposed flows from the current Pier 70 sewershed including the Project
- New stormwater collection system designed for long term protection from flooding and adaptability for sea level rise
- Designed to convey stormwater to the City Combined Sewer System for treatment downstream

#### Section 15 – Stormwater Management

- Stormwater management facilities included in street designs and open spaces to reduce runoff rate and volume impacting the City Combined Sewer System
- Variant: 30% of building rooftops to include green roofs in accordance with the Better Roofs Ordinance

#### Section 16 – Dry Utility Systems

- Replace overhead electrical distribution with a joint trench distribution system following the roadways.
- New power, gas and communication systems to serve the development

- Variant: Installation of photovoltaics on at least 15% of building rooftops in accordance with the Better Roofs Ordinance for renewable generation
- Use of energy efficient fixtures and equipment to reduce energy demands
- Variant: Renewable Energy Generation and Microgrid Distribution System with Load Management controls to enhance resiliency and reduce carbon emissions

#### Additional Project Infrastructure Variants

Project has also been designed with enough flexibility to consider the addition of the following district-scale sustainable facilities into the infrastructure program for the development as desired and feasible;

- District Heating and Cooling System Variant
- Vacuum Waste Collection System Variant

The Infrastructure Plan has been prepared to allow for implementation of the above variants with little to no impact to the required Infrastructure components.

### **3. Environmental Management**

#### **3.1 General Site Characterization**

Several investigations and remediation activities have been conducted throughout the Pier 70 Master Plan Area between 1989 and 2011. The Site Investigation (SI) and Human Health Risk Assessment conducted in 2009 and 2010 included soil gas, soil and groundwater sampling and analysis. Results from that and previous investigations were evaluated with respect to applicable regulatory standards and risk-based site-specific Cleanup Levels presented in the Feasibility Study and Remedial Action Plan (FS/RAP) to identify Constituents of Concern (COCs).

#### **3.2 Regulatory Framework and Management Approach**

The FS/RAP for the Site was prepared on behalf of the Port with oversight by the San Francisco Bay Regional Water Quality Control Board (RWQCB) and the San Francisco Department of Public Health (SFDPH). The approved remedy consists of engineering controls (e.g., removing, replacing, or capping soil with durable cover) and institutional controls (e.g., deed restrictions, soil management measures, health and safety plans) to manage potential health risks. The remedy consists of the following:

- Durable Covers (defined as hardscape such as asphalt, concrete, non-moveable pavers, or a minimum of two feet of clean soil) over existing native soil that meet the remedial action objective of preventing human exposure to constituents of concern in the soil beneath the Site.
- Long-term maintenance and monitoring of durable covers to ensure that covers continue to function as designed.
- Institutional controls to minimize the potential to impact human health and the environment after installation of durable cover.

The Risk Management Plan (RMP) provides a framework for managing residual COCs in soil in a manner that protects site users under current and future land use.

### **3.3 Requirements for Future Excavation Work**

Any future construction work that involves ground disturbing activities is subject to both the Maher Ordinance and the RMP. The RMP describes risk management measures that include notifying the Port, RWQCB, and SFDPH of planned activities; limiting access and posting signage around portions of the Site that are under construction; managing soil including soil disposal and compliance with the Dust Control Plan for the Site; managing storm water and groundwater; and reestablishing durable cover following completion of ground disturbing activities. The RMP also outlines procedures for addressing unexpected subsurface conditions encountered during development.

The Developer's Infrastructure obligations include implementation of the RMP within the areas identified in Section 1.5.

## **4. Demolition, Abatement and Historic Structure Stabilization**

### **4.1 Scope of Demolition**

The Developer's Infrastructure obligations include the demolition and abatement of non-retained existing buildings and demolition or abandonment infrastructure features within the Developer Obligation Area identified in Figure 1.0 (excluding Building 117, to be demolished by others in advance of the Project). This includes buildings not intended for long-term reuse, site structures (retaining walls, utility structures), streets and pavements, and existing utilities not intended for long-term reuse. In certain cases, underground utilities may be abandoned rather than demolished subject to City and Port approval.

The Developer will either: a) separate demolition debris material by type at the site and deliver to a facility that reuses or recycles those materials; or, b) process as mixed demolition debris and transport off-site by a Registered Transporter for delivery to a Registered Facility that processes mixed debris for recycling. Certain inert materials, such as concrete, may be crushed on site for reuse as engineered fill or aggregate. The feasibility of materials recycling and reuse may be limited by the requirements for abatement of hazardous materials and the potential value of the recycled material.

### **4.2 Existing Infrastructure Demolition or Abandonment**

Existing utility demolition or abandonment scope includes storm drain, combined sewer, water and electric, gas and communications abandonment or removal. Where feasible, demolished utility materials will be recycled.

Concrete and asphalt pavements will be demolished, and where feasible, recycled and used on site or made available for use elsewhere. The recycled concrete/asphalt materials will be allowed for pavement and structural slab sub-base material, utility trench backfill, and, where feasible, concrete and asphalt mixes, as approved by the City and Geotechnical Engineer of Record.

As part of a standard vegetation grubbing and clearing operation, trees and other plant materials will be protected in place, relocated, or removed as needed from future grading areas. All trees and plants to be removed will be recycled for composting purposes.

CCSF Ordinance 175-91 restricts the use of potable water for soil compaction and dust control activities undertaken in conjunction with any construction or demolition project occurring within the boundaries of San Francisco, unless permission is obtained from San Francisco Public Utilities Commission (SFPUC). Non-potable water must be used for soil compaction and dust control activities during project construction or demolition. Recycled water is available from the SFPUC for dust control on roads and streets. However, per State regulations, recycled water cannot be used for demolition, pressure washing, or dust control through aerial spraying. Recycled water will be supplied by truck for activities that require its use.

#### **4.3 Building 15 Retention**

Building 15 is a historic building that will be retained partially over 22<sup>nd</sup> St and the Building 12 Plaza area to enhance the SUD character and maintain the relationship with Building 12. Improvements will include removal of skin from Building 15, raising of grades around base and modification of foundation, and structural retrofit of frame.

#### **4.4 Phases of Demolition and Abatement**

Demolition and abatement will occur in phases based on the principle of adjacency and as-needed to facilitate a specific proposed Development Phase. The amount of demolition will be the minimum necessary to support the Development Phase and maintain minimum required access and utility connections. The phased demolition of smaller areas will allow the existing utility services, vehicular access areas, and vegetation to remain in place as long as possible in order to reduce disruption of existing uses of the

Project site and adjacent facilities. Developer will monitor new and existing) utilities to remain within the Phase boundary pre and post demolition, as required.

## **5. Sea Level Rise and Adaptive Management Strategy**

### **5.1 Sea Level Rise Introduction**

Sea Level Rise (SLR) has the potential to increase flooding along shoreline areas as the 100-year high tide (Base Flood Elevation) increases over time. The Project will be built to protect against a reasonable amount of SLR and designed to accommodate higher SLR through an Adaptive Management approach that allows the Project Infrastructure to be adjusted over time in response to measured SLR.

The Sea-Level Rise Task Force of the Coastal and Ocean Working Group of the California Climate Action Team released their State of California Sea-Level Rise Guidance Document based on the June 2012 National Academy of Sciences (NAS) Sea-Level Rise for the Coasts of California, Oregon and Washington. Table 5.1 summarizes the low estimate, projected and high estimate Sea Level Rise projections for the San Francisco Bay area. These estimates are consistent with the "Guidance for Incorporating Sea Level Rise into Capital Planning in San Francisco: Assessing Vulnerability and Risk to Support Adaptation," dated December 14, 2015 as prepared by the City and County of San Francisco Sea Level Rise Committee for the San Francisco Capital Planning Committee, adopted by the Capital Planning Committee.

**Table 5.1: Sea Level Rise Projections for San Francisco Bay (NAS, 2012)**

<b>Time Period</b>	<b>Low Estimate (Inches)</b>	<b>Projected (Inches)</b>	<b>High Estimate (Inches)</b>
2000-2050	4.8	11.0	23.9
2000-2070	9.0	19.0	38.7
2000-2100	16.7	36.2	65.5

Source: Moffat and Nichol Memorandum "Pier 70 Development, Sea Level Rise and Proposed Improvements," December 4, 2014.



## **5.2 Adaptive Management Approach**

Because the actual rate of future SLR is uncertain, the Adaptive Management approach will embrace a pro-active adaptive management strategy that can respond to changes that will come about in the future as a result of additional scientific study and monitoring of actual SLR conditions. The Adaptive Management strategy will include four basic fundamentals

- Initial infrastructure design to accommodate reasonable SLR scenarios,
- Infrastructure design that can be adjusted in the future in response to actual SLR,
- Monitoring of scientific updates and actual SLR data, and
- Funding mechanism to implement necessary improvements to address SLR.

## **5.3 Initial Grading Design**

Coastal flooding at the site includes two components: 1) combined high water and wave action along the perimeter shoreline, and 2) extreme still water elevation for inland areas. The flood elevations for the perimeter shoreline areas are determined by the combined effects of high still water elevation plus a combination of tides, swell, wind, waves, tsunamis, and shoreline geometry, or Total Water Level (TWL) with a 1 percent chance of occurring each year. Figure 5.0 shows graphic illustration of shoreline with elevation requirements at the perimeter and Bay Trail and includes Table 5.1 with summary of elevation for minimum design criteria for Shoreline, Bay Trail, Building Finished Floor, and Open Space.

### **5.3.1 Shoreline**

The shoreline area east of the Bay Trail area will be improved to provide protection against the current 1 percent chance TWL caused by a combination of tides, waves and shoreline geometry. This area slopes to the water and is designed to allow for

additional inundation with future SLR. No specific allowance for SLR is provided and this area will eventually be subject to tides as sea level rises.

### **5.3.2 Bay Trail**

The Bay Trail area will be elevated to an elevation above TWL plus an allowance for 24-inches of SLR.. The elevations in the Bay Trail area will provide perimeter protection for the project to the west. The elevation and types of protection in the Bay Trail area may vary along the length of the Project shoreline as TWL varies based on shoreline orientation and the proposed adjacent land plan.

### **5.3.3 Building Finished Floor**

Buildings are inboard of the shoreline perimeter protection area and finished floor elevations will be design based on two conditions. The first is the 1 percent chance SWL elevation, plus an allowance for 66-inches SLR, plus 6-inches of freeboard. The second is the Bay Trail protection elevation plus additional elevation to provide for overland release of storm water from the building pad to the shoreline.

### **5.3.4 Open Space**

Open space inboard of the shoreline perimeter protection area will be designed to allow for drainage away from building and overland release of storm water from the open space over the Bay Trail protection and shoreline.

## **5.4 Initial Combined Sewer System Design**

The new Combined Sewer System (CSS) will be designed to conform to the requirements of the Subdivision Regulations with potential exceptions or design modifications as noted in Section 14, subject to City approval. The 2015 Subdivision Regulations require “that the hydraulic grade line shall, in general, be four feet below the pavement or ground surface, and at no point less than two feet” (referred to as freeboard). Freeboard in the vicinity of the Historic Core fronting 20<sup>th</sup> Street, Louisiana Street, and 21<sup>st</sup> Street, where grades cannot be raised because they are constrained by existing historic buildings and streets, will require exception to Subdivision Regulations requirements where freeboard may be less than the required 2-feet in its current condition and cannot be improved enough to meet the requirements of the Subdivision Regulations. At a minimum, the new CSS must maintain freeboard in these areas for all design storms. Developer will submit requests for exception for areas with less-than required freeboard for review and approval by City. See 14.2.6 Existing Condition on 20<sup>th</sup> Street for additional information. Location and sewer asset-specific design criteria for freeboard as related to SLR scenarios will be consistent with City guidelines (*Guidance for Incorporating SLR into Capital Planning in San Francisco*, 2015), where possible. The CS outfall will require a flap gate, which will be installed at the time of outfall repair.

### **5.4.1 Stormwater Management**

Stormwater Management features will be designed with a minimum of 30 inches of freeboard between hydraulic grade in drainage/underdrainage systems and the CS system at the point of connection. Freeboard will be allowed to reduce to 6-inches with 24-inches of SLR.

## **5.5 Infrastructure Adaptation for Future SLR**

Information relating to monitoring, decision making framework, reporting, funding and improvements are included in Section 5.6.

### **5.5.1 Shoreline**

The shoreline area will experience more frequent inundation with SLR. Elevation in this area will not be modified, however improvements will be made to protect the area from erosion caused by wave action and runoff.

### **5.5.2 Bay Trail**

For SLR values greater than the 24-inches, the perimeter designs will provide the ability to make future changes to the perimeter if over topping of the Bay Trail area protection becomes a nuisance or hazardous at some locations. The appropriate type of adjustments will be determined through the decision making framework described below and may include increasing the shoreline elevations through the construction of small berms or low walls, or other appropriate measures.

### **5.5.3 Building Finished Floor**

Building finished floor elevations is not anticipated. SLR beyond an elevation that may impact building finished floor elevations will require perimeter and storm water system improvements to protect the structures.

### **5.5.4 Open Space**

Future adaptation of open space areas is not anticipated. SLR beyond an elevation that may impact the open space will require perimeter storm water system improvements for SLR protection.

### **5.5.5 Combined Sewer System**

The new CSS will be designed to accommodate modification in the future in response to SLR. Modification will include the addition of pump stations near the CSS diversion structures (Central Basin outfalls 30 and 30A) that allow discharge to San Francisco Bay. Ownership and operation of SLR pump stations will be determined in the development of adaptive management strategy (see Section 5.2). After 66 inches SLR, additional perimeter protection will be required for the replacement 20<sup>th</sup> Street Pump Station.

#### **5.5.5.1 Stormwater Management**

Future adaptation of Stormwater Management features is not anticipated. Beyond 24-inches SLR, the CSS modifications mentioned in the section above will also mitigate SLR impacts to the Stormwater Management features.

### **5.6 SLR Monitoring Program**

As part of the Project, monitoring program will be created to review and synthesize SLR estimates prepared for San Francisco Bay by the National Oceanic Atmospheric Administration and State Agencies. The monitoring program will require periodic review of updated SLR guidance from Local, State and Federal regulatory agencies. The monitoring program will be managed by the Shoreline Adaptation Community Facilities District (SACFD). Monitoring program will be coordinated with City programs addressing SLR.

#### **5.6.1 Decision Making Framework**

When the data from the monitoring program demonstrates that SLR in San Francisco Bay is expected to exceed the allowances designed for in the initial improvements, a range of additional improvements can be made to protect the Project from flooding and periodic wave overtopping. Planning, design, and review

takes significant amount of time, thus work will begin on improvements before those SLR effects are problematic. In coordination with the City, the SACFD will be responsible for determination of decision on which improvements will be made at the time improvements are required, which will depend on a variety of factors, including, but not limited to:

- Consultation with the SFPUC and other local agencies,
- New Local, State or Federal requirements about how to address SLR,
- Available technology and industry best practices at the time, and
- Both the observed rate of actual SLR and updated estimates of future SLR

#### **5.6.2 Sea Level Rise Monitoring and Implementation Report**

The monitoring program will require periodic preparation of a report on the progress of the adaptive management strategy. SACFD will commission the report which will be prepared no less than every 5 years and more frequently if required by regulators. The report will include:

- The publication of the data collected and literature reviewed under the monitoring program,
- A review of changes in Local, State or Federal regulatory environment related to SLR, and a discussion of how the Project is complying with applicable new regulatory requirements.
- A discussion of the improvements recommended to be made if sea levels reach the anticipated thresholds identified in the Decision Making Frameworks within the next 5-years, and
- A report of the funds collected for implementation of the adaptive management strategy, and a projection of funds anticipated to be available in the future.

### **5.6.3 Funding Mechanism**

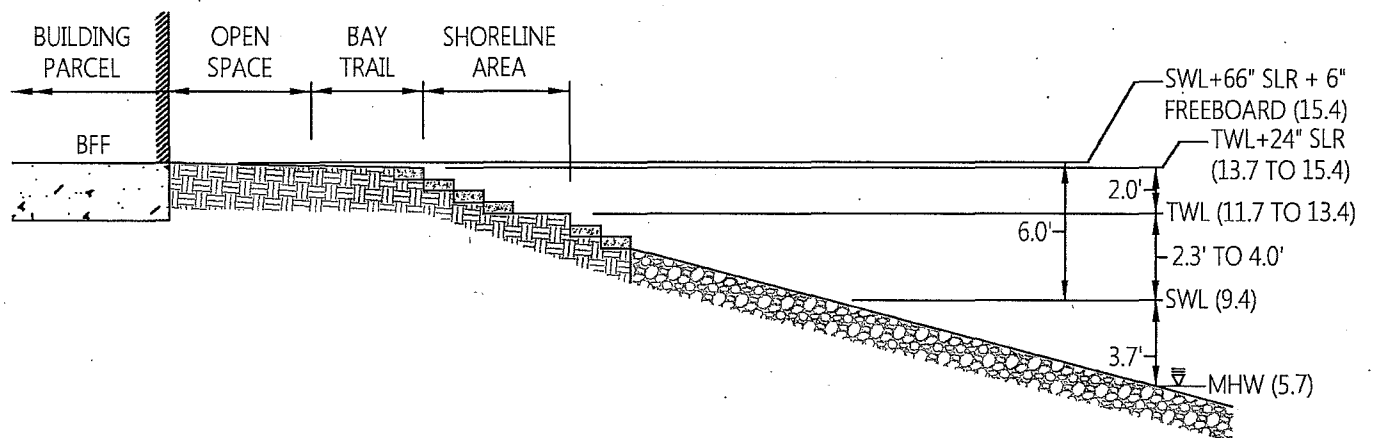
The Project's financing plan includes a Shoreline Adaptation tax to create project-generated funding that will be dedicated to paying for monitoring and flood protection improvements necessary to implement the Adaptive Management Strategy. Funds will be overseen by the SACFD.

**ABBREVIATIONS:**

SWL STILL WATER LEVEL  
 TWL TOTAL WATER LEVEL  
 BFF BUILDING FINISHED FLOOR  
 MHW MEAN HIGH WATER  
 SLR SEA LEVEL RISE  
 ELEV ELEVATION

**LEGEND:**

(XX.X) ELEVATION



NOTE: 1. ELEVATIONS PROVIDED IN SFVD13 DATUM

TABLE 5.1 - MINIMUM DESIGN CRITERIA

AREA	MINIMUM DESIGN CRITERIA
SHORELINE	SHORELINE BASE FLOOD ELEVATION (TWL) + 0-INCHES SLR
BAY TRAIL	SHORELINE BASE FLOOD ELEVATION (TWL) + 24-INCHES SLR
BUILDING FINISHED FLOOR	BASE FLOOD ELEVATION (SWL) + 66-INCHES SLR + 6-INCHES FREEBOARD
OPEN SPACE	DRAINAGE AWAY FROM STRUCTURES, OVERLAND RELEASE OVER BAY TRAIL

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## **6. Geotechnical Conditions**

### **6.1 Existing Site Geotechnical Conditions**

The Project Site was formerly occupied by serpentinite bluffs overlooking tidal mud flats extending into San Francisco Bay. The western portion of the site was occupied by a large hill, referred to as Irish Hill. Rock from blasting and quarrying of Potrero Point and Irish Hill during the late 1800s and early 1900s was placed in the tidal areas to extend and develop the shoreline toward the east. The Pier 70 area was previously occupied by shipbuilding and ironwork industries. The concrete ship slipways (Slipways 5 through 8) constructed in the early 1940s for ship construction and maintenance, are buried within the southeastern portion of the site. The portion of the site west of the 1869 shoreline is underlain by shallow bedrock; east of the 1869 shoreline the site is underlain by fill, Bay Mud, clay and sand, and bedrock. High groundwater level at the Project Site corresponds to the level of the San Francisco Bay. Groundwater may be present within fractures and sand seams in the bedrock at higher elevations (western portion of the site.).

### **6.2 Site Geotechnical Approach**

The Developer's Infrastructure obligations include the design and construction of certain geotechnical improvements within the Developer Obligation Area identified in Figure 1.0.

#### **6.2.1 Shoreline Stabilization**

Preliminary analysis indicates the shoreline could be subject to lateral slope displacement under seismic loading. The amount of displacement predicted would not be tolerable for rehabilitated or proposed buildings or sensitive infrastructure within a certain distance from the shoreline. Lateral displacement can be mitigated by reinforcing this slope with a structural wall or ground improvement along the shoreline. Structural wall solutions may include but are not limited to tied-back sheet pile walls, rows of secant piles, and king-pile walls. Ground improvement may

consist of treatments such as deep soil mixing (DSM), vibro-compaction, vibro-replacement, and deep dynamic compaction.

#### **6.2.2 Surcharging**

Portions of the site are underlain by Bay Mud where artificial fill was historically placed beyond the original shoreline. Bay Mud can undergo excessive settlement over long periods of time, especially under new fill or building loads. Potential options for addressing consolidation of the Bay Mud underlying design loads include use of deep foundations to support the new loads or installation of wick drains and surcharging areas where grades will be raised or relatively light structures are planned.

The portion of the Project Site situated over the concrete slipways is not expected to undergo settlement under the weight of new fill loads as the slipways are supported by a vast number of pile foundations bearing on competent material below.

### **6.3 Phases of Geotechnical Stabilization**

The geotechnical stabilization will be completed in phases to match the Phases of the Project. The extent of geotechnical stabilization will be the minimum necessary for the current Phase.

### **6.4 Schedule for Additional Geotechnical Studies**

Developer will perform design-level geotechnical studies prior to commencing preparation of Phase Improvement Plans and submit to the City for review as part of the Basis of Design. The design level geotechnical studies will provide a specification for the design of the stabilization program, including monitoring of program results.

## **7. Site Grading and Drainage**

### **7.1 Existing Site Conditions**

The project site has varying topography, sloping up from the San Francisco Bay. From the shoreline for approximately 1,000-feet west, the site is relatively flat rising only approximately 10 feet total from the shoreline. The site then increases in grade steeply and levels off at it approaches Illinois Street with an approximately 30-foot increase in elevation at Illinois Street. Site grading is constrained along the northern boundary, the existing Port historic buildings to remain and 20<sup>th</sup> Street existing grades at the location of the lowest elevations at the site on 20<sup>th</sup> Street near the northeast corner of Buildings 113-116. Existing site topography is shown on Figure 7.0. The project site has almost no vegetation, with the exception of a multi-trunk eucalyptus tree and grasses on the Irish Hill which extends approximately 24-feet above surrounding grade, and scattered vegetation in the northeast portion of the 28-Acre Site. Impervious surface covers approximately 98 percent of 28-Acre Site and approximately 43 percent of the Illinois Parcels with most of the remainder of the Illinois Parcel being a rock knoll and compacted gravel.

### **7.2 Proposed Project Grading Overview**

The Developer will be responsible for the design and construction of the proposed grading and retaining walls within the Developer Obligation Area shown in Figure 1.0, including transition areas at the edge of the Developer Obligation Area. Proposed Project grading is shown on Figure 7.1. Proposed grading for the Project raise from the shoreline to approximately elevation 104 POCD or 15 SFVD13 and grades gently toward the west to the approximate beginning of the existing steep slope. The site then grades up steeply, to match grade at Illinois Street. Existing grading at the eastern end of 20<sup>th</sup> Street and adjacent to the existing historic building to remain constrain grading and limit the Project

ability to modify grading and overland release in these areas. Retaining walls are required to support the public right-of-way at several locations.

### **7.3 Elevation and Grading Design Criteria**

SLR will result in changing water levels in the San Francisco Bay that the project will need to accommodate.

#### **7.3.1 Basic Tide Elevations**

Minimum project elevations are based on the FEMA 100-year design tide elevation, or Base Flood Elevation (BFE). The project includes two design criteria. The first is the Still Water Level (SWL) that include the static 100-year tide elevation for design of Development Parcels and the Project combined sewer system. The second criteria is the BFE required Project shoreline protection, or TWL. The TWL elevation varies along the project shoreline and takes into account near shore bathymetry, shoreline grading and coincident events including tides, storm surges, and waves that result in a 1% annual chance of flooding along the shoreline. In addition, the Subdivision Regulation requires combined sewer analysis be based on a tide elevation of 96.5 POCD or 7.9 SFVD13. Required elevations are identified in Section 7.3.4. Shoreline elevations are dependent on an assumed shoreline geometry. The final geometry will be analyzed by the project shoreline engineer to confirm that elevations conform to FEMA requirements.

#### **7.3.2 Potential Sea Level Rise**

SLR will result in changing water levels in the San Francisco Bay that the project will need to accommodate. More specific discussion of SLR is included in Section 5. The design criteria employed at the time of this Infrastructure Plan are based on the best scientific forecasts and potential design strategies currently available. The

forecasts will likely change over time and will provide revised guidance for future projects. Allowance for SLR is identified in Section 7.3.4.

### **7.3.3 Long Term Settlement**

As described in Section 6, geotechnical stabilization techniques will be utilized where required to create a stable platform for the proposed development. The stabilization techniques will reduce the potential for settlement due to liquefaction in the sandy soils and compression of the Bay Mud below the site. The final grading plans will be developed to accommodate the additional minimal amounts of long term settlement anticipated due to secondary compression of the soils.

### **7.3.4 Design Tide Elevations**

Design tide elevations are a combination of basic tide elevation with an allowance for SLR. Design tide elevations for the Shoreline, Bay Trail and Building Pads are shown in Table 7.0.0 in reference to the POCD datum and Table 7.0.1 in reference to the SFVD13 datum. The combined sewer is generally designed with a tide elevation of 96.5 POCD or 7.9 SFVD13 and four feet of freeboard, allowing for up to 2 feet of sea level rise while maintaining a potential minimum 2 feet of freeboard. The equipment and structures of the replacement 20<sup>th</sup> Street Pump Station will be protected from 66 inches of SLR to elevation 103.5 POCD or 14.9 SFVD13. In addition, the Pump Station will be designed and protected from any potential overland flows from uplands upland areas.

**Table 7.0.0: Design Tide Elevation, POCD**

	<b>Basic Tide Elevation (Feet)</b>	<b>SLR Allowance (Inches)</b>	<b>Freeboard (Inches)</b>	<b>Design Elevation (Feet)</b>
Shoreline	100.3 (min.) 102.1 (max.)	0	0	100.3 (min.) 102.1 (max.)
Bay Trail	100.3 (min.) 102.1 (max.)	24	0	102.3 (min.) 104.1 (max.)
Building Pads	98.0	66	6	104.0

**Table 7.0.1: Design Tide Elevation, SFVD13**

	<b>Basic Tide Elevation (Feet)</b>	<b>SLR Allowance (Inches)</b>	<b>Freeboard (Inches)</b>	<b>Design Elevation (Feet)</b>
Shoreline	11.65 (min.) 13.45 (max.)	0	0	11.7 (min.) 13.5 (max.)
Bay Trail	11.65 (min.) 13.45 (max.)	24	0	13.7 (min.) 15.5 (max.)
Building Pads	9.35	66	6	15.4

#### **7.4 Site Grading Designs**

A description of the grading design for the Project is included below. The conceptual grading plan for the Project are shown on Figure 7.1. Grading may require transition slopes or retaining walls beyond the Developer Obligation Area. The parties will cooperate in good faith in determining the timing and scope of such grading so as not to delay the construction of Development Parcels and associated Phase Infrastructure.

#### **7.4.1 Proposed Building Areas**

The minimum grades for the site including the shoreline areas are influenced by the BFE. According to the FEMA requirements, in order for the proposed building areas to be above the Zone A flood plain, the proposed finished floor elevations and below grade garage entrance elevations must remain above the BFE. While FEMA does not require an allowance for sea level rise, the building finish floor elevations will be set to accommodate a minimum 66-inches of SLR plus an additional 6-inches of freeboard. Therefore, the minimum finished floor elevations and garage entrances for the proposed new buildings will be set at 104.0 POCD or 15.4 SFVD13 (BFE + 66-inches + 6-inches). In general, the final building finished floor elevations and garage entrances will increase the further they are from the shoreline to provide overland release to the Bay.

#### **7.4.2 Existing Building 12**

The existing elevation of building 12 is lower than the proposed surrounding street elevation. There are currently three grading options considered for Building 12:

- Raising the exterior grade and leaving interior grade as is
- Raising the exterior and interior grade and modifying windows and doors at base of building
- Raising the structural frame along with exterior and interior grade

#### **7.4.3 Proposed Roadway Areas and Retaining Walls**

A portion of 20<sup>th</sup> Street will be raised near the waterfront to provide SLR protection, requiring a retaining wall where there is a grade difference with the BAE Shipyard parking lot. A portion of the northern spur of the remnant of Irish Hill would be removed for construction of 21<sup>st</sup> Street. Retaining walls would be necessary along both sides of portions of 21<sup>st</sup> Street to retain Irish Hill, to address the grade

difference between 21<sup>st</sup> Street and Michigan Street and to protect the adjacent existing Building 116 to remain. The reconfigured 22<sup>nd</sup> Street would also require a retaining wall to accommodate the proposed elevation difference between the streets and the adjacent PG&E facility to the south. Retaining walls will be outside of right of way and privately owned and maintained.

Some streets will be graded using a "saw tooth" design with a minimum 0.5% slope between grade breaks. Saw toothed grading alternates between high and low points creating a pattern resembling the edge of a saw. This pattern allows for positive drainage in the streets while maintaining minimal elevation differences between the high and low points. See Figure 7.2 for illustration of saw tooth grading.

The "saw-tooth" grading plan will be developed in conjunction with the design of the stormwater system. The run-off from a 100-year storm during a 100-year tide will be contained within the storm drain system below the street curb lines.

The "saw tooth" grading plan will provide overland release paths by increasing the elevation of the high points so that the downstream high point elevation of the flow line in the gutter is equal to or lower than the top of curb elevation at the upstream low point. The downstream high point may be raised to the back of walk/right of way line if an acceptable wastewater vent trap detail, backwater valve, or other alternate design solution is approved by the SFPUC. This overland release design will protect the new building finished floors from storm/tides larger than the 5-year event or system maintenance issue such as blocked catch basin or pipes. This will continue through the downstream basins until there is capacity in the storm system or storm water is released to the open space. The new building finish floor elevations will be above the back of walk/right of way elevation and therefore



protected from flooding. Also some areas of the site are straight graded and direct overland flow to open space areas or the bay.

#### **7.4.4 Open Space Areas**

The Bay Trail along the shoreline would have minimum design elevations ranging from 102.3 to 104.1 POCD or 13.7 to 15.5 SFVD13. These elevations would allow for 24- inches of SLR. Grade will increase gradually west of the Bay Trail to provide positive overland release, including open space areas. The shoreline area east of the Bay Trail would be designed to provide safe public access to the water in the near term and allow for adaptive management over the longer term.

### **7.5 Proposed Site Grading Conforms**

Project grading will conform to existing grades to remain at project boundaries or construct walls to address abrupt changes in grade. At the south edge of the site, roads and parcels generally conform to the property south of the project site. A portion of the reconstruction of 22<sup>nd</sup> Street will require a retaining wall or embankment to address grade change to the south, adjacent to the PG&E Switchyard. At the west edge of the site, grading will conform to existing grades at Illinois Street. At the north edge of the site, grading will generally conform to existing grades, with exception to the east end of 20<sup>th</sup> Street which transitions to proposed grades up to 3 feet higher than existing to conform to proposed grading at the Bay Trail. Grades at the Bay Trail will be raised to address future sea level rise. For additional information regarding sea level rise and adaptive management strategies refer to Section 5 of this document.

### **7.6 Cut/Fill Quantities**

While the Developer is only responsible for grading within the Developer Obligation Area, soil from the Remainder Area will be made available for use as fill throughout the site.

Table 7.1 summarizes the cut and fill quantities for the Developer Obligation Area and Remainder Areas:

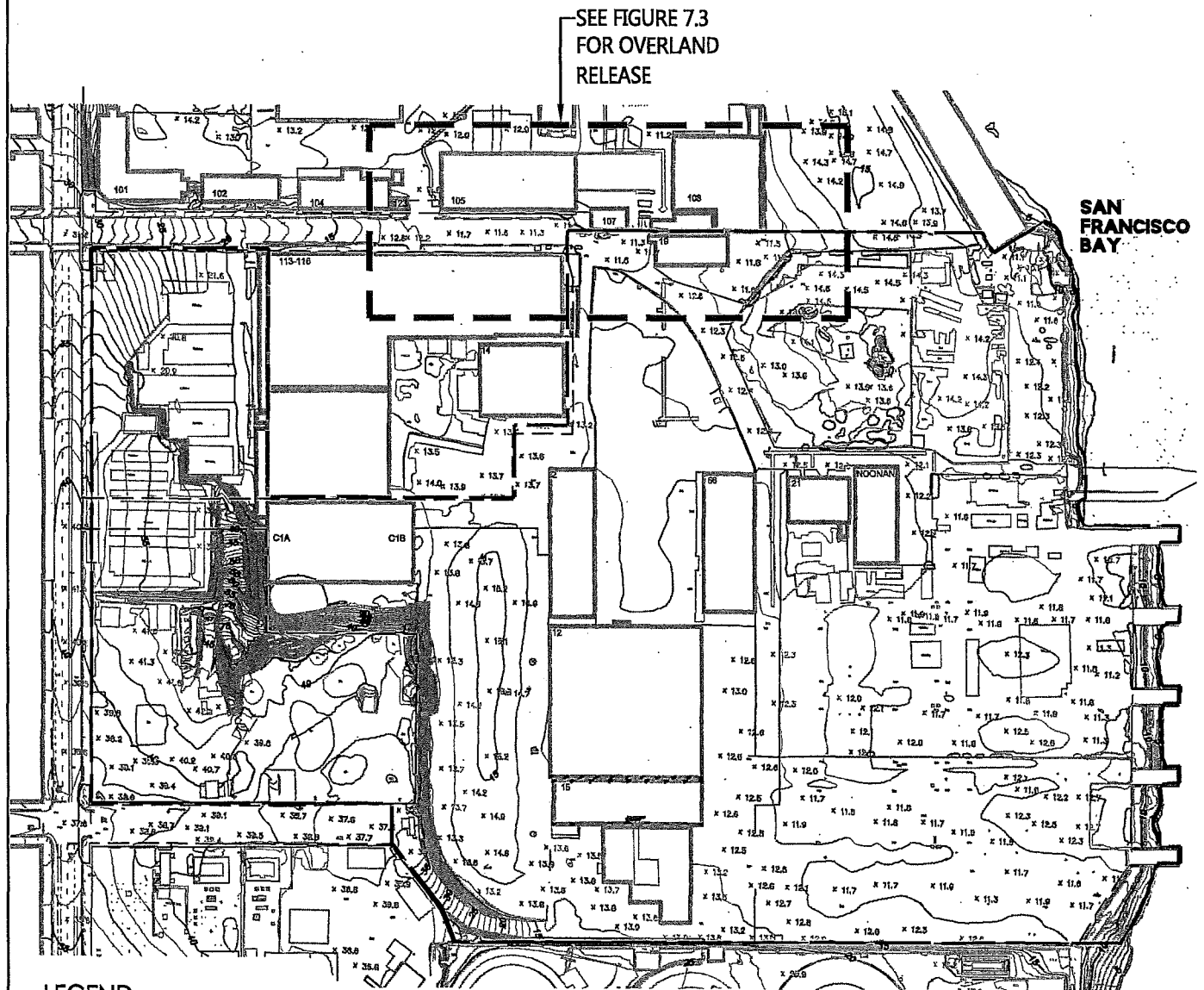
**Table 7.1: Cut and Fill Summary**

	Cut (Cubic Yards)	Fill (Cubic Yards)
Developer Obligation Area	115,155	119,518
Remainder Area	49,122	5,402

### **7.7 Phases of Site Earthwork**

Grading will occur based on the principle of adjacency and as needed to facilitate a specific proposed Development Phase and consistent with the Project Phasing Plan to be approved with the Basis of Design. The amount and location of the grading proposed will be the minimum necessary to support the Development Phase. The new Development Phase will conform to the existing grades as close to the edge of the Development Phase area as possible while maintaining the integrity of the remainder of the Project. Interim grading will be constructed and maintained as necessary to support existing facilities impacted by proposed Development Phases.

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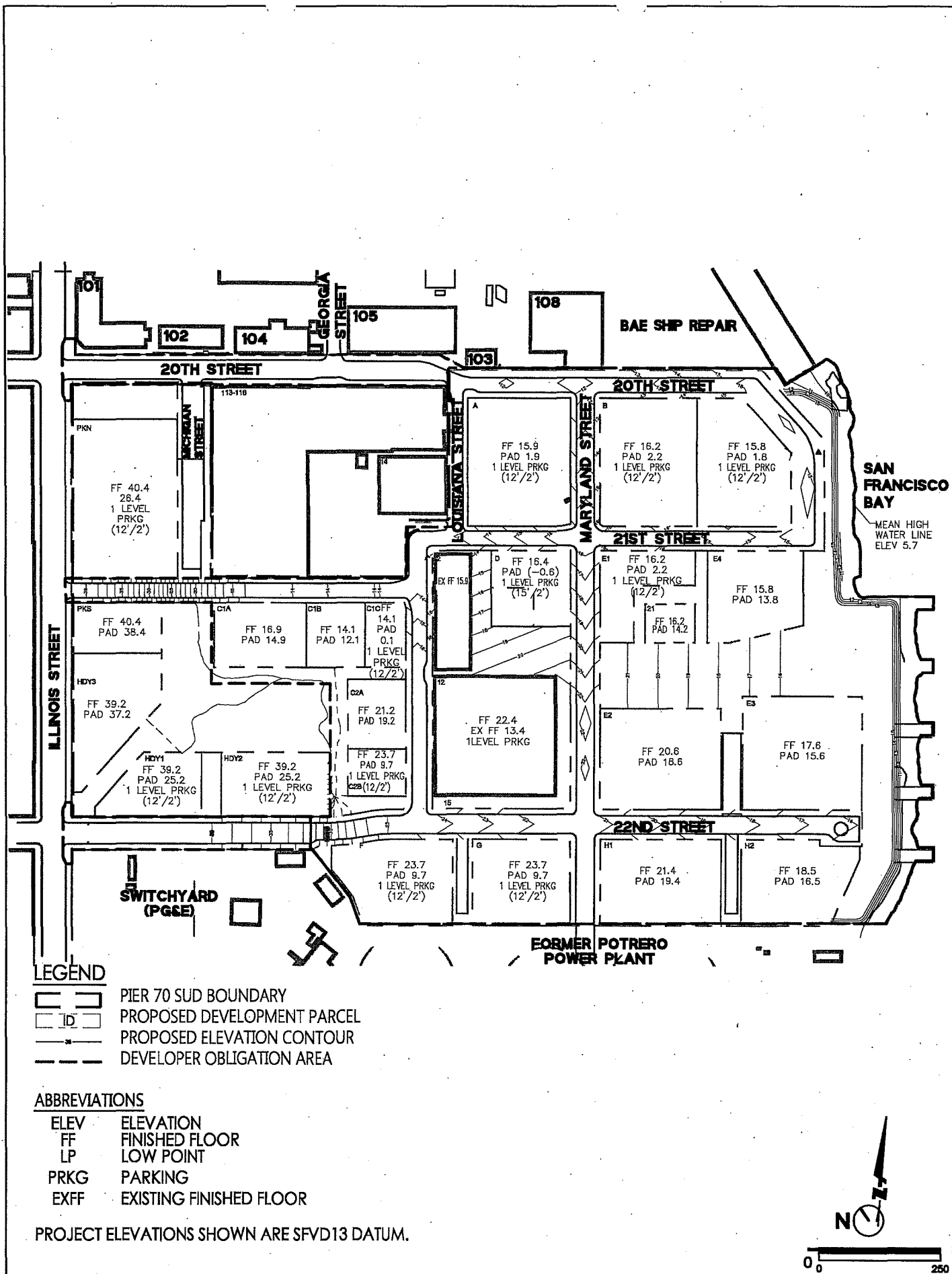


# LEGEND

- PIER 70 SUD BOUNDARY
- EXISTING ELEVATION CONTOUR
- DEVELOPER OBLIGATION AREA
- 28-ACRE SITE BOUNDARY

PROJECT ELEVATIONS SHOWN ARE SFVD13 DATUM.

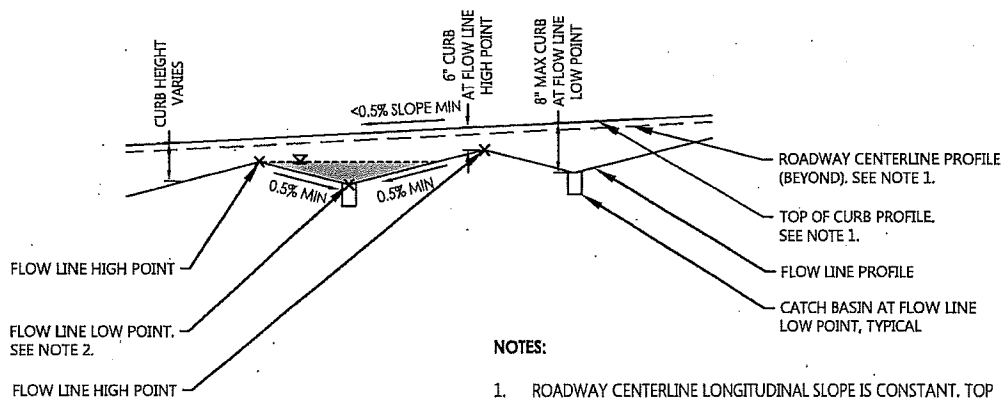
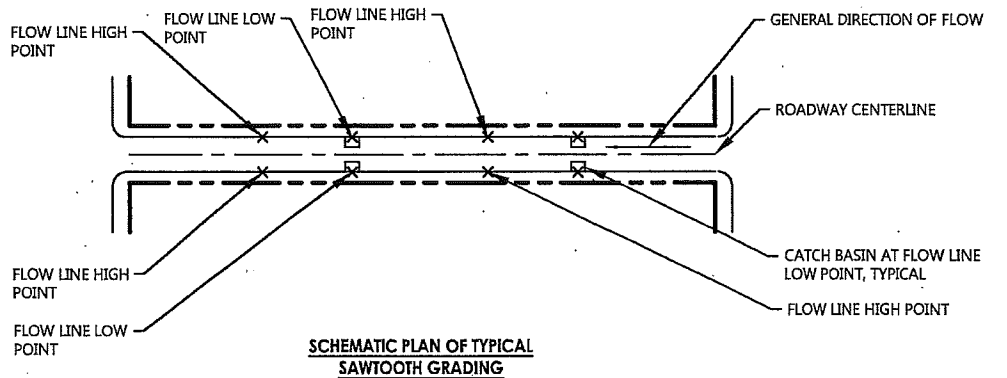
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PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 7.1: PROPOSED GRADING

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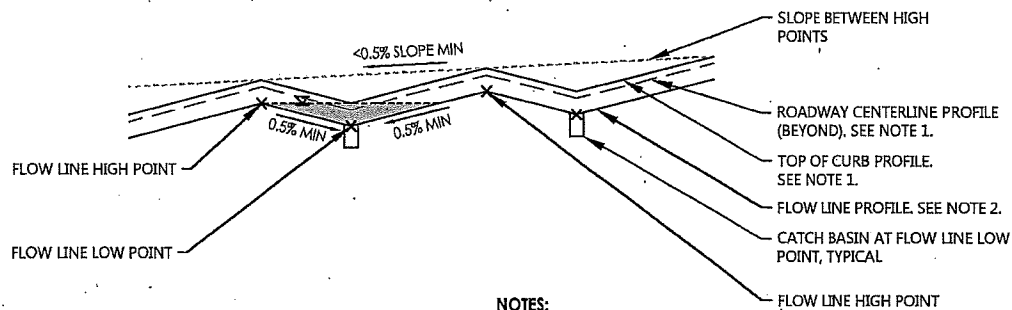


NOTES:

1. ROADWAY CENTERLINE LONGITUDINAL SLOPE IS CONSTANT. TOP OF CURB FOLLOWS ROADWAY CENTERLINE PROFILE.
2. THE LOW POINT OF THE FLOW LINE COINCIDES WITH THE STEEPEST STREET CROSS SLOPE AND 8-INCH CURB.

OPTION 1

SCHEMATIC PROFILE OF FLOW LINE SAWTOOTH GRADING WITH PARALLEL SAWTOOTH ROADWAY CENTERLINE AND TOP OF CURB



NOTES:

1. ROADWAY CENTERLINE PROFILE AND TOP OF CURB FOLLOWS FLOW LINE PROFILE.
2. FLOW LINE HIGH POINT ELEVATIONS ARE LOWER THAN THE UPSTREAM TOP OF CURB LOW POINT ELEVATIONS.

## **8. Street and Transportation Systems**

The Project Site is uniquely situated between the existing Dogpatch neighborhood and the waterfront. Its location means the new street grid is intended to serve local access only at low speeds; there are no throughways designed to move large volumes of traffic between different parts of the City. The streets in the Project Site are a closed loop that represent the end of the road. In addition to vehicular and pedestrian traffic, site infrastructure will also provide for access by bicycles, transit and emergency vehicles.

### **8.1 Streetscape Master Plan**

The Draft Pier 70 SUD Streetscape Master Plan (SSMP), including a Roadway and Utility Sections Supplement, has been submitted for City review and provides additional detail for streetscape design for the project, building upon the Pier 70 SUD Design for Development.

### **8.2 Public Streets**

The proposed primary streets on the project site would be 20<sup>th</sup> and 22<sup>nd</sup> streets. The proposed Maryland Street would be a secondary north-south running street, new minor streets proposed as part of the Project include a new 21<sup>st</sup> Street, running west-to-east from Illinois to the Waterfront, and Louisiana Street, running north from 22<sup>nd</sup> Street to 20<sup>th</sup> Street. A jog on Louisiana Street from 21<sup>st</sup> Street to 20<sup>th</sup> Street to accommodate existing historic structures within the 20<sup>th</sup> Street Historic Core would be provided. All proposed streets would include sidewalks, as well as street furniture. With the exception of Louisiana Street between 20<sup>th</sup> and 21<sup>st</sup> Street, all proposed streets would be two-way, with a single lane of travel in each direction. Louisiana Street between 20<sup>th</sup> and 21<sup>st</sup> Street would be one-way in the southbound direction, with a single lane of travel and a single sidewalk on the east side. The proposed streets would provide access for emergency vehicles and freight loading on the west fronting the Historic Core. Michigan Street, Louisiana Street, and 21<sup>st</sup> Street would be designed as primary on-street loading corridors.

The roadway network is designed for SU-30 vehicles. Additionally, vehicles accessing the site up to the size of a WB-40, and WB-50 on a limited path (entering 20<sup>th</sup> Street, south on Louisiana Street, exiting 22<sup>nd</sup> Street) will be subject to a Driveway and Loading Operations Plan (DLOP) to manage conflicts with truck deliveries and other roadway users. Refer to Section 2.7 of the SSMP regarding commercial truck access to the Project.

As part of the Proposed Project, Michigan Street between 21<sup>st</sup> Street and 20<sup>th</sup> Street will be vacated. Street vacation to be submitted in the future will be consistent with the approved SSMP.

Portions of the existing site are subject to the State Lands Public Trust (Trust) including existing and proposed street right of way, and proposed development parcels and open space. Proposed development parcels will be removed from the Trust in exchange for additional Trust over proposed streets and open space areas. Figure 8.0 shows streets that will be located in the future Trust and Figure for 9.0 shows open space that will be located in the future Trust.

The proposed right-of-way width will be preliminarily approved as part of the MUPs and SSMP separately, which includes a Roadway and Utility Sections Supplement providing detailed sections of each street segment. The Developer will be responsible for design and construction of streets within the Developer Obligation Area. See table 8.0 for further detail regarding street configuration and responsibility.

### 8.2.1 Roadway Dimensions

**Table 8.0: Right-of-Way Dimensions**

Street	Responsibility	Right-of-Way Width (feet)	Street Elements with Width(feet)
20 <sup>th</sup> Street between Illinois Street and Georgia Street)	Developer	66	14 SW/8 P/11 S/11 S/8 P/ 14 SW* (*Sidewalk width may vary due to historic structure encroachments)
20 <sup>th</sup> Street between Georgia Street and Louisiana Street	Developer	66	17 BT*/8 P/11 TL/11 TL/8 P/ 11 SW* (width varies due to irregular historic building frontages)
20 <sup>th</sup> Street between Louisiana Street and Waterfront	Developer	57	16 BT/11 TL/10 TL/8 P/12 SW
20 <sup>th</sup> Street at Waterfront	Developer	67	15 SW/8 P/12 TL/12 TL/ 20 BT
21 <sup>st</sup> Street	Developer	49	10 SW/11 TL/10 TL/8 P/10 SW
22 <sup>nd</sup> Street between Illinois Street and SUD Boundary	Developer	66	12 SW/5.5 B/11 TL/11 S/5.5 B/ 9 P/12 SW
22 <sup>nd</sup> Street between SUD Boundary and Louisiana Street	Developer	60	12 SW/7 B/11 TL/11 S/7 B/ 12 SW
22 <sup>st</sup> Street between Louisiana Street and Maryland Street	Developer	62	12 SW/8 P/11 S/11 S/8 P/12 SW
22 <sup>nd</sup> Street between Maryland Street and Waterfront	Developer	60	12 SW/8 P/10 S/10 S/8 P/12 SW
Louisiana Street between 20 <sup>th</sup> Street and 21 <sup>st</sup> Street*	Developer	30	20 TL/10 SW
Louisiana Street between 21 <sup>st</sup> and 22 <sup>nd</sup> Street	Developer	54	12 SW/11 TL/11 TL/ 8 P/12 SW
Maryland Street north of 22 <sup>nd</sup> Street	Developer	60	12 SW/8 P/10 S/10 S/8 P/12 SW
Maryland Street south of 22 <sup>nd</sup> Street	Developer	62	12 SW/8 P/11 TL/11 TL/8 P/ 12 SW
Michigan Street*	Other	54.5	10 SW/13 TL/ 13 TL/ 18.5 L

\* May be Port-owned private street

ROW	Right-of-Way	BT	Bay Trail
TL	Travel Lane	S	Sharrow
SW	Sidewalk	L	Loading
B	Bicycle Lane	E	Easement
P	Parking		
L	Loading		



### **8.3 Bicycle Access**

The project extends regional Bay Trail and Blue Greenway along the shoreline and adds additional designated Class 2 and sharrow (class three) bicycle routes for connectivity from Illinois Street through the site. See Figure 8.1 for proposed bicycle routes. Refer to Section 2.3.2 of the SSMP for additional information and detail regarding bicycle routes and circulation. SFMTA retains the right to modify facilities post-construction after street acceptance as demand requires.

### **8.4 Transit Access**

The project will establish a Transit Management Agency (TMA) to coordinate and implement Transportation Demand Management (TDM) strategies and provide a shuttle service to connect the site to regional transit hubs including BART and Caltrain. A route for TMA shuttles has been designated as shown on Figure 8.2.

Additionally, SFMTA is currently analyzing potential MUNI routes for access to Pier 70 and has indicated the route as shown on Figure 8.2. There will be a bus stop in both the inbound and outbound direction to be constructed prior to commencement of the MUNI bus route. The project will provide bus bulbs at these locations for effective bus loading operations, per SFMTA request.

Refer to Section 2.8 of the SSMP and Pier 70 SUD Vehicle Turning Supplement for additional information regarding transit access and specific turning studies for vehicle turning through the transit routes indicated.

### **8.5 Streetscape Design Considerations**

#### **8.5.1 Raised Streets**

Based on its location and historic industrial character, the Project proposes a series of Raised Streets – a curbless street variant of Shared Public Ways as defined in the

San Francisco Better Streets Plan (BSP) – on 20<sup>th</sup> at the Waterfront and Maryland Street between 21<sup>st</sup> and 22<sup>nd</sup> Streets, where pedestrian activity in the vicinity of retail, adjacent plazas and parks will be more intensive than other parts of the site. The design intent is to calm traffic moving through this area to create a safe environment for pedestrians that encourages public recreational use and socialization. In order to distinguish from the BSP Shared Public Way category, which is intended to apply to small streets and prioritizes pedestrian use of the entire right-of-way over vehicles and bicycles, the term “Raised Streets” is introduced to capture the concept as applied in the Project. Within the Raised Streets, specific crosswalk locations will be provided to designate where pedestrians have priority to cross and parking lanes help separate the pedestrian zone from travel lanes. Drainage of Raised Streets is addressed in Section 14.2.8.

#### **8.5.2 Traffic Calming**

Roadways are designed as local streets with minimum lane widths with a strategic layout to avoid throughways, intended to reduce speeds and promote pedestrian and bicycle safety. In addition, raised streets and streetscape features such as bulbouts have been included to further the same purpose.

#### **8.5.3 Fire Department Access**

Fire trucks will utilize the entire travel way for turning movements at intersections. Intersections will be designed to provide 7-feet clear when fire trucks enter on-coming travel lanes. Fire truck turnaround locations will be coordinated with the SFFD and constructed consistent with the Fire Code at dead-end street locations.

The final street layouts and cross sections are detailed in the SSMP. The final configurations will be reviewed by the SFFD for conformance to the Fire Code.

Refer to Pier 70 SUD Vehicular Turning Supplement for detailed fire truck turning studies through proposed roadway network.

#### **8.5.4 Street Pavement, Curb and Gutter, and Sidewalk Sections**

The existing portions of 20<sup>th</sup> and 22<sup>nd</sup> Streets within the Developer Obligation Area will be reconstructed as a part of the Project. The City standard structural section for reconstructed existing and new on-grade roadways consists of eight inches of Portland Cement Concrete and two-inch asphalt concrete wearing surface. Alternative cross sections such as asphalt wearing surface over Class 2 aggregate base, cobblestones, decorative paving, and porous paving may be used if approved by the Acquiring Agency. City standard roadways will be maintained by the Acquiring Agency. Alternative materials have been proposed as a part of the SSMP and will be maintained by an Independent Maintenance Entity to be established by the project.

City standard curb and gutter will be maintained by the Acquiring Agency. Sidewalks and non-standard curb conditions such as flush curbs at raised streets, if approved by the Acquiring Agency and any affected City Department, will be maintained by an Independent Maintenance Entity to be established by the Project.

Based on Measure M-TR-10 of the Mitigation Monitoring and Reporting Program for the Pier 70 Mixed-Use District Project (MMRP) on Illinois Street, the Developer will replace curb ramps on east side at 20<sup>th</sup> Street intersection, construct new curb ramps on east side at newly constructed 21<sup>st</sup> Street intersection, and replace curb ramps on four corners at 22<sup>nd</sup> Street intersection. Replacement of the sidewalk on east side of Illinois Street between intersections with 20<sup>th</sup>, 21<sup>st</sup>, and 22<sup>nd</sup> Streets will be the responsibility of others, and will be a minimum of 10 feet in width, with

obstructions such fire hydrants and power poles relocated as feasible to ensure accessible path of travel to and from Project.

Paving in Illinois Street will be restored as needed based on utility trenching.

#### **8.5.5 Street Lights**

Streetlighting units - consisting of poles, foundations, and fixtures - will be designed and constructed for the proposed roadway network. Street lighting shall comply with City of San Francisco standards. The SSMP identifies a set of lamp fixtures and fixture types that will be specified, and surplus stock will be provided for repair and replacement of street lights by SFPUC. Project may submit street lighting units to the City for approval, and if not acceptable, the poles, foundations, and fixtures will be maintained by the project through an Independent Maintenance Entity through an MEP. The City, at its discretion, may choose to maintain approved fixtures and related electrical wiring on private poles through an agreement with the Independent Maintenance Entity.

### **8.6 Traffic Control and Signalization**

The project will design and construct signalization to be implemented at the offsite intersections of Illinois Street at 20th Street and 22nd Street (based on MMRP Measure M-TR-10), as well as at the new intersection created at Illinois Street and 21st Street.

### **8.7 Maintenance and Street Acceptance**

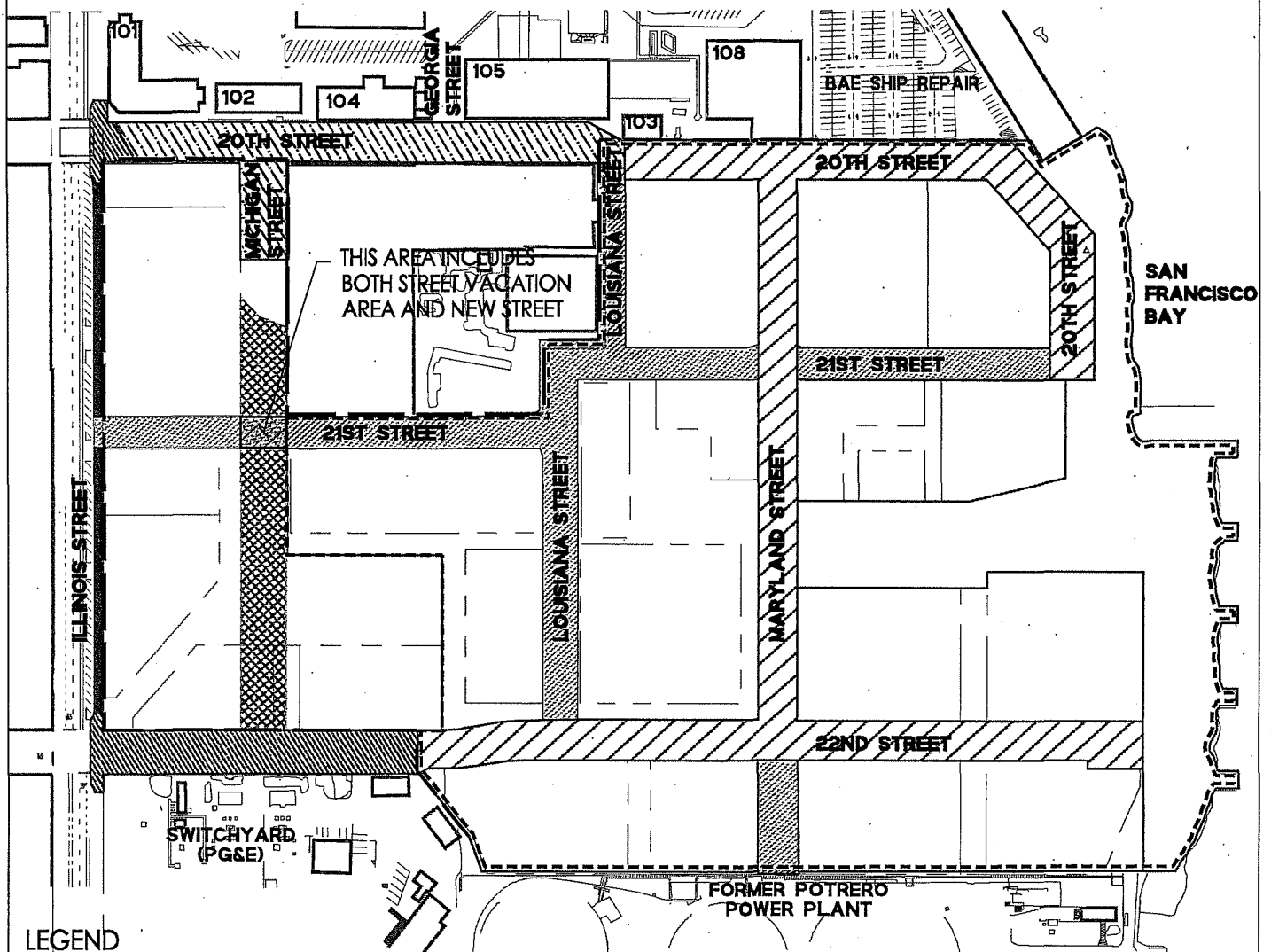
The Acquiring Agency will be responsible for maintenance and repair of the roadways under its ownership, except as otherwise agreed to and permitted through an MEP. The Developer will be responsible for maintenance of new and/or improved public streets within the Developer Obligation Area until such time as they are accepted by the Acquiring Agency for maintenance and liability purposes.

Upon acceptance of the new and/or improved public streets by the Acquiring Agency, responsibility for the operation and maintenance of the roadway and streetscape elements will be designated as defined in the various City of San Francisco Municipal Codes, except as otherwise agreed to and permitted through an MEP. An Independent Maintenance Entity, such as a Maintenance Community Facilities District (Maintenance CFD), will be established prior to occupancy and will provide a comprehensive management approach for those items that fall outside of the City's responsibility.

### **8.8 Phasing of Improvements**

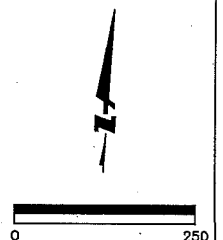
The new roadway system will be constructed in phases to match the Phases of the Project. The amount of the existing roadway repaired and/or replaced will be the minimum necessary to serve the Phase. The Phase will connect to the existing roadways as close to the edge of the Phase area as possible while maintaining safe access to the new development and the remainder of the Project site. The existing land uses will continue to utilize the existing roadways until replaced with new roadways. Bus stops will be added just prior to commencement of the MUNI bus route or with the last phase, whichever is earlier, and not necessarily with the phase in which they are located. Repairs and/or replacement of the existing facilities will be made as necessary to serve the Phase. Fire truck turnaround areas will be coordinated with the SFFD consistent with the Fire Code.

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# LEGEND

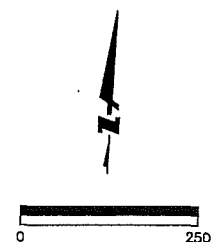
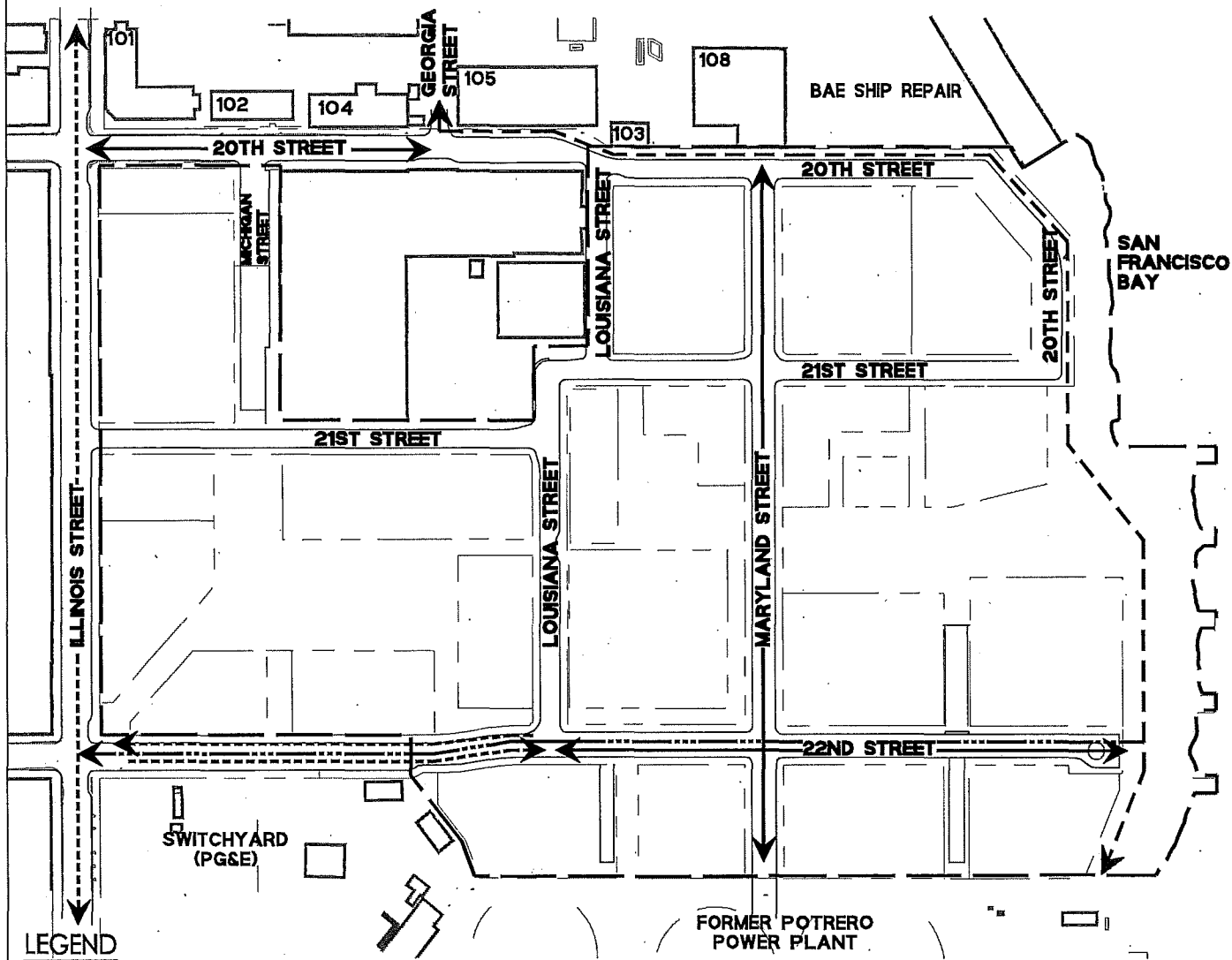
- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- 28-ACRE SITE BOUNDARY
- NEW STREET
- NEW STREET WITH PUBLIC TRUST OVERLAY
- EXISTING STREET TO BE REPAVED
- EXISTING STREET TO BE REPAVED WITH PUBLIC TRUST OVERLAY
- STREET VACATION AREA
- SIDEWALK IMPROVEMENTS ONLY (BY OTHERS)



PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 8.0: STREET LAYOUT

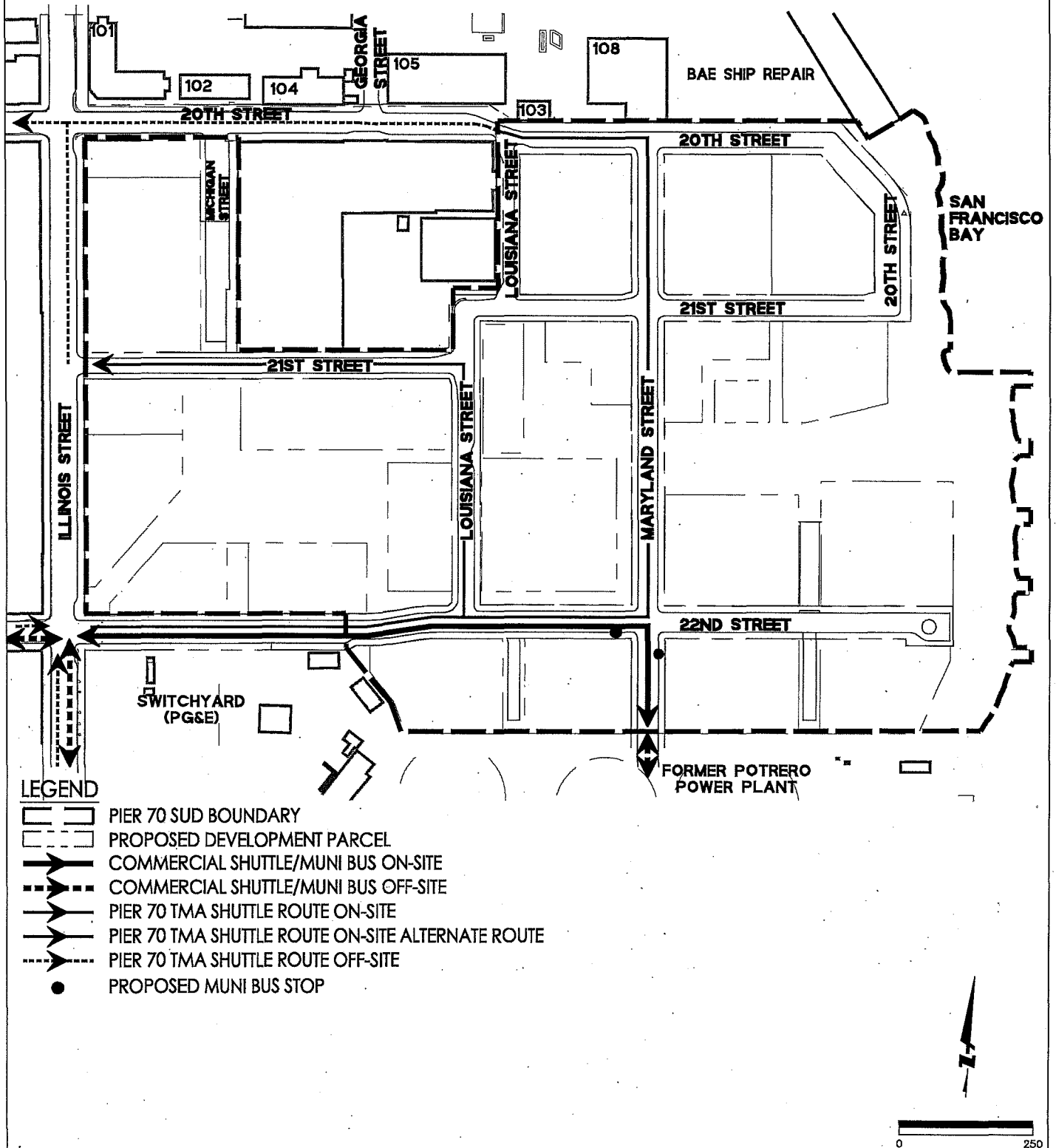
DRAWING NAME: K:\Eng\13\130162\Exhibits\Infrastructure Plan\8.1-IP BICYCLE ROUTE.dwg  
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PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 8.1: BICYCLE ROUTE

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PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 8.2: TRANSIT ROUTE



## **9. Open Space and Parks**

### **9.1 Open Space and Parks Overview**

New parks will include open plazas adjacent to historic buildings, linear commons lined with retail uses, a waterfront promenade, a waterfront terrace with multi-use lawn, the extension of the Bay Trail through the Project site, a playground nestled between several buildings and a hill, and mid-block passages connecting the public realm to streets.

The proposed open space and parks respond to several key objectives:

1. To connect the Dogpatch neighborhood to the waterfront
2. To create a variety of vibrant public spaces for social interaction and respite
3. To enhance the resiliency of the site against sea-level rise
4. To retain a defining feature of the Historic District open areas
5. To project an identity for the site that draws from the character of the adjacent neighborhood and the history of the Pier 70 industrial waterfront.

In total approximately nine acres of parks will be provided within the Project. The proposed open space would supplement recreational amenities in the vicinity of the project site, such as the new Crane Cove Park in the northwestern part of Pier 70, and would include extension of the Blue Greenway and Bay Trail through the southern half of Pier 70 within the Project area.

These open spaces are anticipated to accommodate everyday passive uses as well as public outdoor events, including art exhibitions, theater performances, cultural events, outdoor fairs, festivals and markets, outdoor film screenings, evening/night markets, food events, street fairs, and lecture services. Fewer than 100 events per year are anticipated, including approximately 25 mid-size events attracting attendance between 500-750 people, and four larger-size events attracting up to 5,000 people.

Improvements in the Park and Open Space parcels will be subject to a site specific storm water management plan, which may include the presence of storm water features as part of a comprehensive storm water management approach for the Project. Some parks and open spaces will be subject to utility easements that may impact proposed improvements.

In addition to these publicly accessible open space areas, the Project could potentially include private open space areas such as balconies, rooftops, and courtyards that would be accessible only to building occupants.

Since the Project will install or modify 500 square feet or more of landscape area, compliance with San Francisco's Water Efficient Irrigation Ordinance, adopted as Chapter 63 of the San Francisco Administrative Code and the SFPUC Rules & Regulations Regarding Water Service to Customers. Compliance will be documented with improvement plans to be reviewed and approved by SFPUC prior to construction.

## **9.2 Proposed Open Space and Parks to be Built by Developer – Developer Obligation Area**

The Developer's Infrastructure obligations include the design and construction of the open space and park improvements within the Developer Obligation Area as summarized below in Table 4. A brief description of the new parks, open space facilities, and the Bay Trail is provided further below. Figure 9.0 illustrates the location of the proposed parks and open space.

**Table 9.0: Proposed Parks and Open Space – Developer Obligation Area**

<b>Park</b>	<b>ID</b>	<b>Suggested Programming</b>
Waterfront Promenade	WP-1	Multi-use Bay Trail, café dining terraces, furnished picnic and seating, shoreline pathway to craneway piers, viewing pavilions, large-scale public art and artifact pieces, public program uses
Waterfront Promenade	WP-2	
Waterfront Terrace	WTP	Multi-use Bay Trail, viewing pavilion, a social lawn, and eating/drinking area with picnicking, seating, and food and beverage operations.
Slipways Commons	SC-1	Connect interior to the waterfront, multipurpose uses including community gatherings, festivals, performances, art installations, nighttime and cultural events, café terrace, an event plaza and a viewing pavilion.
Slipways Commons	SC-2	
Market Square	OS-1	Outdoor market space, social centerpiece, pedestrian hub, informal and formal events, flexible space for open-air markets, market stalls, and small performances and gatherings
Building 12 Plaza	OS-2	Small plazas along edges of Building 12, display of artwork, seating, and ground-floor uses within building to extend outside, including café terrace, metal-frame remnant of Building 15
Parcel C2 Plaza	OS-3	Plaza located along the southern frontage of C2 with direct views of Building 12 at the core of the Project
Mid-Block Passages	-	Pedestrian amenities including seating, landscaping, pedestrian lighting, public art, retail displays, café access, temporary kiosks and/or food and retail trucks, as feasible

**9.2.1 Waterfront Promenade (WP-1, WP-2)**

The Waterfront Promenade would encompass a minimum 100-foot-wide portion of an approximately 5-acre waterfront park area (which includes the Waterfront Terrace and Slipways Commons open space areas, described below) located along

the central and southern shoreline of the project site. The Waterfront Promenade would include a north-south running pedestrian and bicycle promenade as part of the 20-foot-wide Blue Greenway and Bay Trail system that extends from Mission Creek to the southern San Francisco County line at Candlestick Point. Anticipated features include a café terrace outdoor dining terraces east of Parcel E3 and H2, and furnished picnic and seating terraces east of Parcels E3 and H2, which would provide park users with opportunities for waterfront viewing and passive recreation. A six-foot-wide informal shoreline pathway would run parallel to the rip-rap along the water's edge and would connect the various features at the Bay edge. The Pier 70 craneway piers along the water's edge would also be made accessible to the public and would offer opportunities for fishing and Bayfront viewing, as well as views back to the Pier 70 historic buildings. The Waterfront Promenade installation would include two of four possible viewing pavilions, large-scale public art and artifact pieces, within the project site, which would be designed to emphasize the view of the horizon as well as accommodate a variety of public program uses such as cultural events and gatherings.

### **9.2.2 Waterfront Terrace (WTP)**

The Waterfront Terrace would be constructed along the northern half of the project site's shoreline, just to the north of the Waterfront Promenade, and orient views towards the active and historic shipbuilding activities north of the project site. The Waterfront Terrace includes three primary spaces: a third possible viewing pavilion to the north, a social lawn along the central portion, and an eating/drinking area along the southern portion, which would include picnicking, seating, and food and beverage operations. The Waterfront Terrace would also include the northern portion of the 20-foot-wide Blue Greenway and Bay Trail system within the project site.

There are no alterations planned for the existing dilapidated pier extending from the project site into San Francisco Bay which would remain in place under the Project. The Port through its historic resource consultant has determined that the existing building on the pier has lost its integrity as a contributing resource and the pier is collapsing into the Bay due to damage from winter storms. The dilapidated pier is not part of the Project.

### **9.2.3 Slipways Commons (SC-1, SC-2)**

Slipways Commons open space would connect existing Buildings 2, 12, and 21 to the waterfront. This area would be designed as the most flexible, multipurpose of the open spaces, intended to accommodate community gatherings, festivals, performances, art installations, and nighttime and cultural events, as well as passive recreation during quieter times. Anticipated features include a café terrace and multifunction commons, an event plaza and a viewing pavilion. No streets are planned between Parcels E1, E2, E3 and E4 and Building 21 and the park, in order to maximize recreational use of the park and encourage pedestrian travel. As shown in Figure 2.6.1 of the SSMP, emergency vehicle access will be provided east of Maryland Street within a portion of SC-1 for access to Building 21.

### **9.2.4 Market Square (OS-1)**

The Market Square is an outdoor market space framing the social centerpiece of Project. Market Square would be located directly north of historic Building 12 and east of Building 2 with four pedestrian access points. The approximately 1.5-acre plaza and square would provide the opportunity for informal and formal events, supporting flexible space for open-air markets, market stalls, and small performances and gatherings.

#### **9.2.5 Building 12 Plaza (OS-2)**

The Building 12 Plaza are small plazas along the east and southern edges of Building 12 (approximately 23 to 28 feet wide). The plazas will provide opportunities for display of artwork, seating, and ground-floor uses within building to extend outside. The southern plaza would also host a café terrace. The Project would potentially retain a metal-frame remnant of Building 15 above the new 22<sup>nd</sup> Street, directly south of Building 12.

#### **9.2.6 Parcel C2 Plaza**

The Parcel C2 open space includes a small park fronting 22<sup>nd</sup> Street that will feature enhanced landscaping and potentially limited seating.

#### **9.2.7 Mid-Block Passages**

Mid-block passages are publicly accessible pedestrian routes underneath a building or between two adjacent parcels. These paths are designed to connect between various amenities and pedestrian-oriented spaces. They include public staircases and narrow pedestrian paths, as well as alleys that connect between two streets. Some, but not all, mid-block passages are pedestrian-only private ROW that are closed to motorized vehicles. Mid-block passages will not be considered public open space on commercial blocks if building connector is constructed overhead.

### **9.3 Proposed Open Space and Parks to be Built by Other – Illinois Parcels**

The Developer's Infrastructure obligations specifically exclude the design and construction of the open space and park improvements within the Illinois Parcels, as summarized herein.

### **9.3.1 Irish Hill Playground (IHP)**

The Irish Hill Playground installation would be south and east of the existing remnant of Irish Hill. The Irish Hill Playground would include children's play areas (play slope and play pad) and other recreation opportunities, a picnic grove, a lounging terrace, and planted slopes and pathways. The non-native multi-trunk trees located on the remnant of Irish Hill would remain.

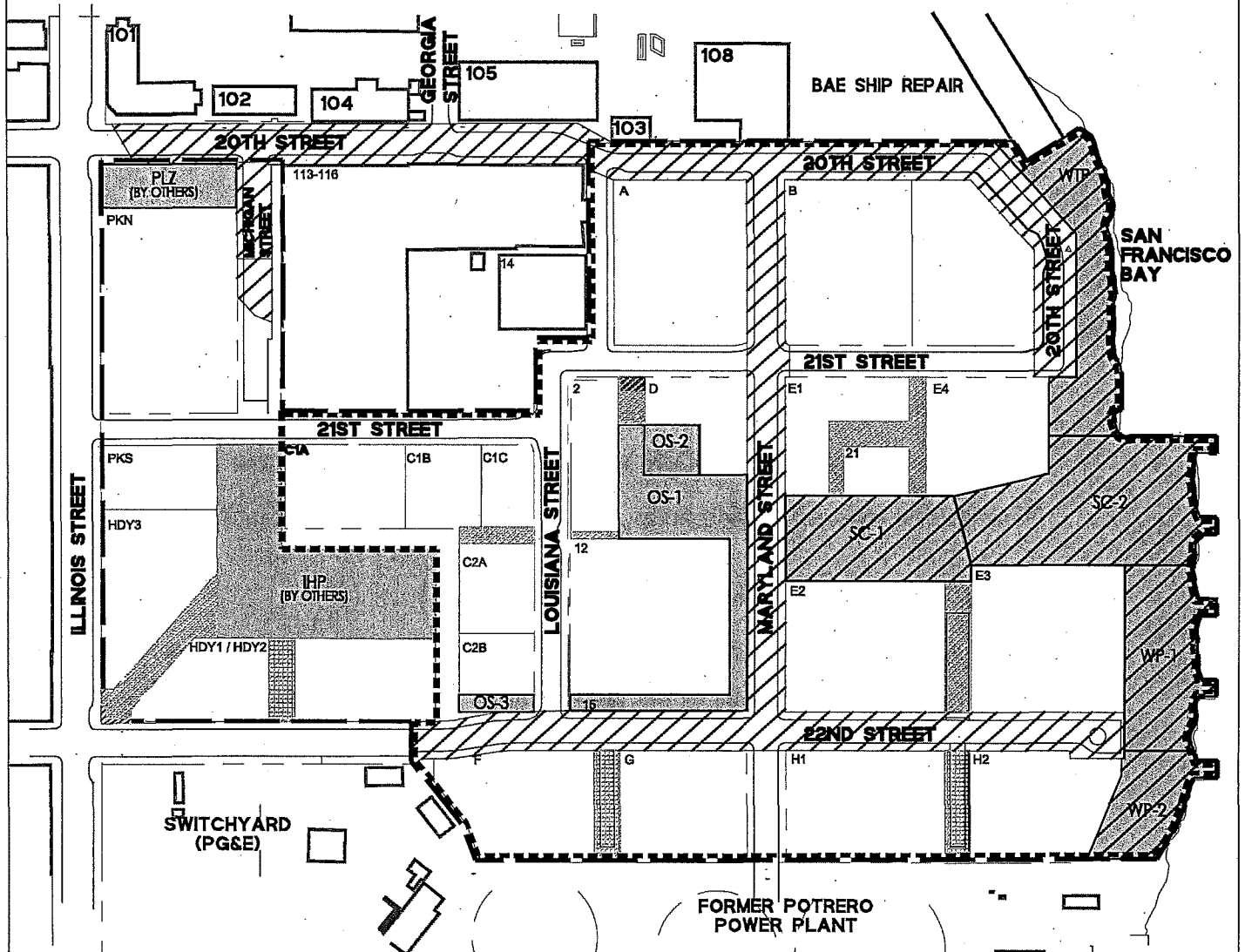
### **9.3.2 20<sup>th</sup> Street Plaza (PLZ)**

The 20<sup>th</sup> Street Plaza open space area would be located at the southeast corner of the 20<sup>th</sup> Street and Illinois Street intersection, directly north of Parcel PKN. This gateway space would allow for direct views from Illinois Street and 20<sup>th</sup> Street to Building 113, on the Historic Core site. Potential features within the 20<sup>th</sup> Street Plaza include terraced seating areas, and stormwater management facilities.

## **9.4 Phasing, Operation and Maintenance**

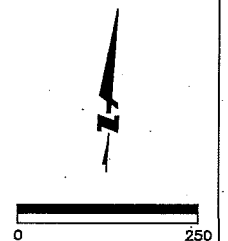
New open space and parks system will be constructed in phases to match the Phases of the Project. The Phase will connect to the existing open space and parks as close to the edge of the Phase area as possible where a logical transition line can be established within the open space improvement features.

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# LEGEND

- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- PROPOSED PUBLIC OPEN SPACE
- MID-BLOCK PASSAGEWAY
- POSSIBLE MID-BLOCK PASSAGEWAY (IF OPEN TO SKY)
- PUBLIC TRUST
- 28-ACRE SITE BOUNDARY



PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 9.0: OPEN SPACE EXHIBIT



## **10. Utility Layout and Separation**

### **10.1 Utility Systems**

The Project proposes to install public utility systems, including the combined sewer system, low pressure water (LPW) system, non-potable water (unless building by building graywater is implemented), auxiliary water supply system (AWSS), and dry utility systems. See Figure 10.0 Typical Utility Plan and Section.

### **10.2 Utility Layout and Separation Criteria**

Utility main layout and separations will be designed in accordance with the City of San Francisco Subdivision Regulations (Subdivision Regulations) and SFPUC Utility Standards. Utility main separation requirements are presented in Table 10.0 Horizontal Utility Main Separation Matrix. Subdivision Regulations shall prevail unless a design modification is granted by SFPUC.

**Table 10.0: Minimum Horizontal Utility Main Separation Matrix**

<b>Utility Separation</b>	<b>Combined Sewer</b>	<b>Combined Sewer Force Main</b>	<b>Potable Water (LPW)</b>	<b>Auxiliary Water Supply System (AWSS)</b>	<b>Non-Potable Water</b>
<b>Face of Curb</b>	5' clear to OD (Ref 1, copied LPW)	5' clear to OD (Ref 1, copied LPW)	5' clear to OD (Ref 1)	5' clear to OD (Ref 1, copied LPW)	5' clear to OD (Ref 1, copied LPW)
<b>Combined Sewer</b>	---	3.5' min clear OD to OD (Ref 1)	10' clear OD to OD (Ref 2)	3.5' min clear OD to OD (Ref 1)	3.5' min clear OD to OD (Ref 1)
<b>Combined Sewer Force Main</b>	---	---	10' clear OD to OD (Ref 2)	3.5' min clear OD to OD (Ref 1)	3.5' min clear OD to OD (Ref 1)
<b>Potable Water (LPW)</b>	---	---	---	4' clear OD to OD (Ref 1 & 2)	4' clear OD to OD (Ref 1 & 2)
<b>Auxiliary Water Supply System</b>	---	---	---	---	3' clear to OD pipe (Ref 1)

Ref 1: San Francisco Subdivision Regulations, Diagram No. 1 Minimum Utilities Separation for Wastewater and Water – Combined Sewer System, dated October, 2014

Ref 2: CA Code of Regulations Title 22 Section 64572

### 10.3 Conceptual Utility Layout

The Project utility layout is designed to connect the proposed Project utility infrastructure to the existing adjacent public utility infrastructure facilities. Individual utility systems are further described and shown in Sections 11 through 16. Specific sections for each roadway are included in the Pier 70 SUD Roadway and Utility Section Supplement to be approved separately as part of the Master Utility Plans.

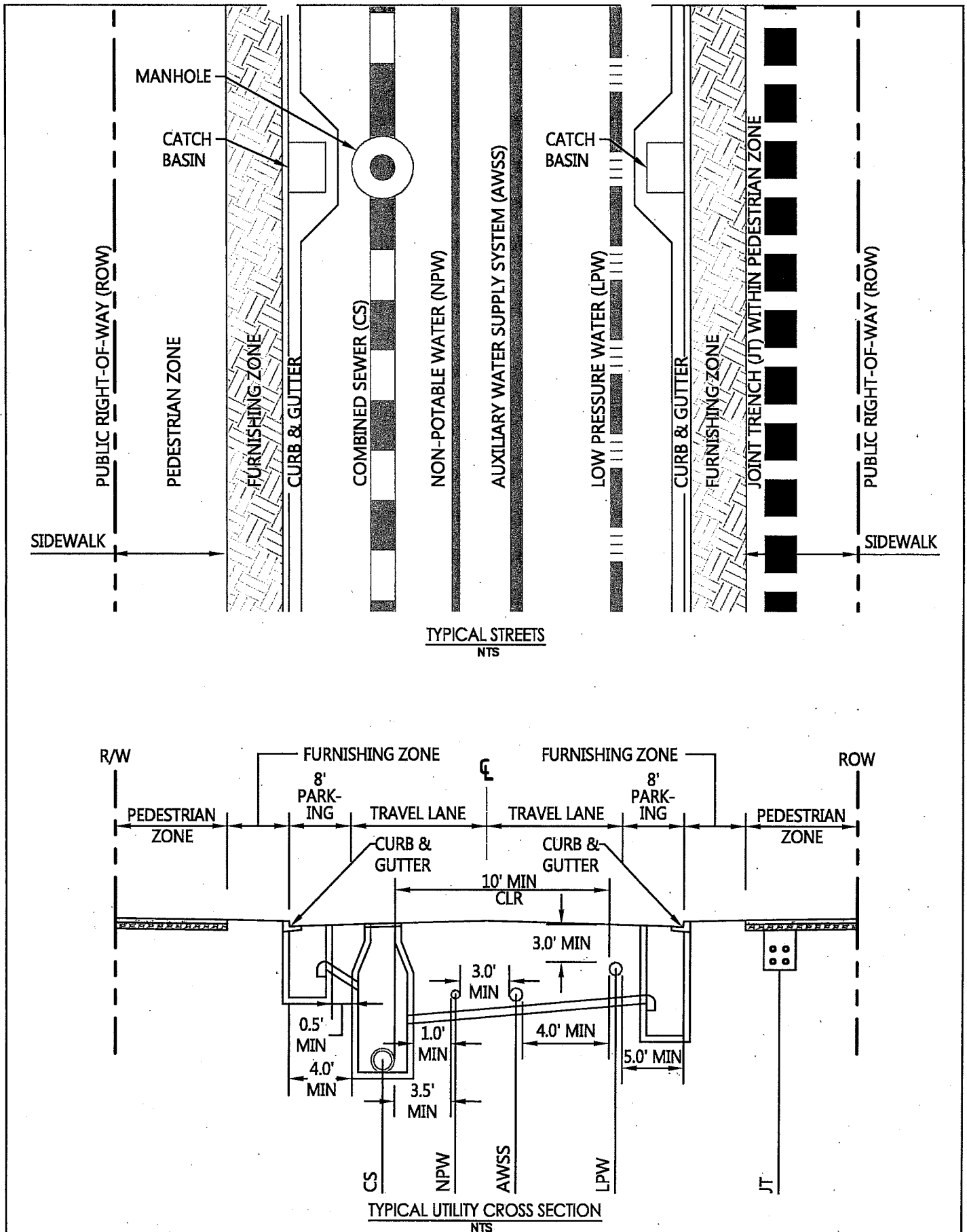
#### **10.4 Utility Layout Requirements Exception or Design Modifications**

Based on the utility sizing and roadway sections included in the Pier 70 SUD Roadway and Utility Section Supplement, proposed exceptions or design modifications may be required, subject to approval, for the following conditions

- Combined Sewer Force Main under multi-use path at 20<sup>th</sup> Street
- Low Pressure Water Main within 5.0 feet of face of curb at bulbout on 20<sup>th</sup> Street at Louisiana Street intersection

In accordance with the SSMP, an Independent Maintenance Entity will accept additional maintenance responsibilities caused by deviations from standards listed above, including restoration of the areas listed above where maintenance of utilities may impact improvements, subject to approval. SFPUC would be responsible only for temporary restoration with asphalt curbs or paving as is typical in standard roadways. The Independent Maintenance Entity would be responsible for final restoration as defined in a Maintenance Agreement to be executed with the Acquiring Agency for the street. A formal exception or design modification will be requested with the Project construction documents submittal, as needed.

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NOTE: MANHOLE SHALL NOT BE LOCATED WITHIN THE PARKING SPACES.

## **11. Low Pressure Potable Water System**

### **11.1 Existing Low Pressure Water System**

Existing potable water service to the Project site is provided by a water supply, storage and distribution system owned and operated by SFPUC. The system provides domestic water supply and low pressure fire hydrants. The existing Low Pressure Water (LPW) system includes a 16-inch diameter transmission main on 3<sup>rd</sup> Street and local 8-inch and 12-inch distribution mains in the surrounding street network. The existing water mains in the vicinity of the Project are shown on Figure 11.0.

The Project site also includes a network of water service piping that will be removed or abandoned with Project development.

Hydrant flow tests were performed on the hydrants in the vicinity of the Project to establish pressure and flow of the existing system, and create a model for the Project. Results of the 6 hydrant flow tests are included in Table 11.1. For additional information on the flow tests performed by the SFFD, including a map of hydrant locations, see Appendix F of the Low Pressure Water Master Plan (LPWMP).

**Table 11.1: Existing Fire Hydrant Flow Data**

<b>Hydrant</b>	<b>Observed Flow (gpm)</b>	<b>Static Pressure at Gauge (psi)</b>	<b>Observed Pressure During Flow Test (psi)</b>	<b>Pressure Drop During Flow Test (psi)</b>
1	924	72	69	3
2	809	72	70	2
3	1,093	72	66	6
4	1,067	72	71	1
5	1,144	72	71	1
6	791	62	57	5

## **11.2 Proposed Low Pressure Water System**

### **11.2.1 Proposed Water Demands**

The Project water demands are identified in Table 11.2.

**Table 11.2: Project Domestic Water Demands**

<b>Scenario</b>	<b>Maximum Residential Scenario Demand (gpm)</b>	<b>Maximum Commercial Scenario Demand (gpm)</b>
Average Day Demand (ADD)	299	246
Max Day Demand (MDD) (Peaking Factor 1.2)	358	295
Peak Hour Demand (PHD) (Peaking Factor 2.6)	792	652
Required Fire Flow	2000	2000
Maximum Demand (MDD + Fire Flow)	2,358	2,295

For additional information on the Project's methods used for calculating domestic water demands, including specific unit water demands used, see the LPWMP.

### **11.2.2 Project Water Supply**

As required by the California Water Code, SFPUC prepared and approved a Water Supply Assessment for the Project, dated May 4, 2016. SFPUC concluded that there are adequate water supplies to serve the Project and cumulative retail water demands during normal years, single dry years, and multiple dry years over a 20-year planning horizon.

### **11.2.3 Proposed Water Distribution System**

The Developer's infrastructure obligation includes the design and construction of the proposed LPW distribution system within the Developer Obligation Area identified in Figure 1.0, except on 20th street between Illinois and Louisiana Street where there is an existing 12-inch main LPW line. The Developer will prepare a work plan to assess the condition of this LPW line to determine if it is suitable to support the project based on criteria provided by SFPUC and retain the LPW line as appropriate. Should the existing 12-inch main LPW line not meet the SFPUC criteria, the Developer will replace the line on 20th Street between Illinois and Louisiana Street. The proposed water distribution system is shown in Figure 11.0. The LPW system consists of the backbone improvements – such as 8-inch and 12-inch low pressure mains, fittings, valves, and hydrants, service laterals, meters and appurtenant installations.

Developer will strive to install laterals at the time the main is constructed in accordance with the Subdivision Regulations. However in cases where the adjacent vertical development lags too far behind the infrastructure construction to install the lateral with certainty, Developer may request to defer installation of laterals, subject to case by case approval as an exception to the Subdivision Regulations in accordance with Subdivision Code Section 1312. The deferral will be subject to certain pavement restoration requirements within the moratorium area to be identified as a condition to the exception. Connection details will be provided with the Improvement Plans for review and approval by SFPUC.

The LPW distribution system will connect to the existing low pressure water system at Louisiana Street and 20<sup>th</sup> Street, Illinois Street and 21<sup>st</sup> Street, and Illinois and 22<sup>nd</sup> Street. The LPW infrastructure will be located within the paved area of the street and provide a minimum clearance from the outside of the pipe of 5.0 feet to

face of curb, except for a small section of pipe on 20<sup>th</sup> Street at Louisiana Street (if exception/design modification is approved by SFPUC and SFDPW) due to a bulbout at this location.

Vertical and horizontal separation distances between adjacent combined sewer system, non-potable water and dry utilities will conform to the requirements outlined in Title 22 of the California Code of Regulations and the State of California Department of Health Services Guidance Memorandum 2003-02 and the Subdivision Regulations. Figure 10.0 shows typical utility alignment and roadway sections.

Required disinfection of new mains and connections to existing mains must be performed by SFPUC at Developer's cost.

#### **11.2.4 Low Pressure Water Design Criteria**

The proposed LPW system is required to maintain 20 psi minimum residual pressure and 14 fps maximum velocity during MDD plus Fire Flow. The system will also maintain 40 psi minimum residual pressure and 8 fps maximum velocity during PHD. The Project water system is modeled in the LPWMP to confirm the on-site LPW system will meet pressure and flow requirements.

### **11.3 Potable Water Fire Protection**

The potable water system will be the primary fire water supply for the Project site. The potable water system will be designed to provide the maximum daily demand plus a design fire flow of 2,000 gpm. The 2,000 gpm fire flow will provide adequate fire protection for the new construction. The existing historical structures to remain will be retrofitted with appropriate fire protection systems when they are remodeled for commercial use and will be designed based on the 2,000 gpm flow available.



The project will coordinate with the SFFD for the final location of potable water fire hydrants around the Project.

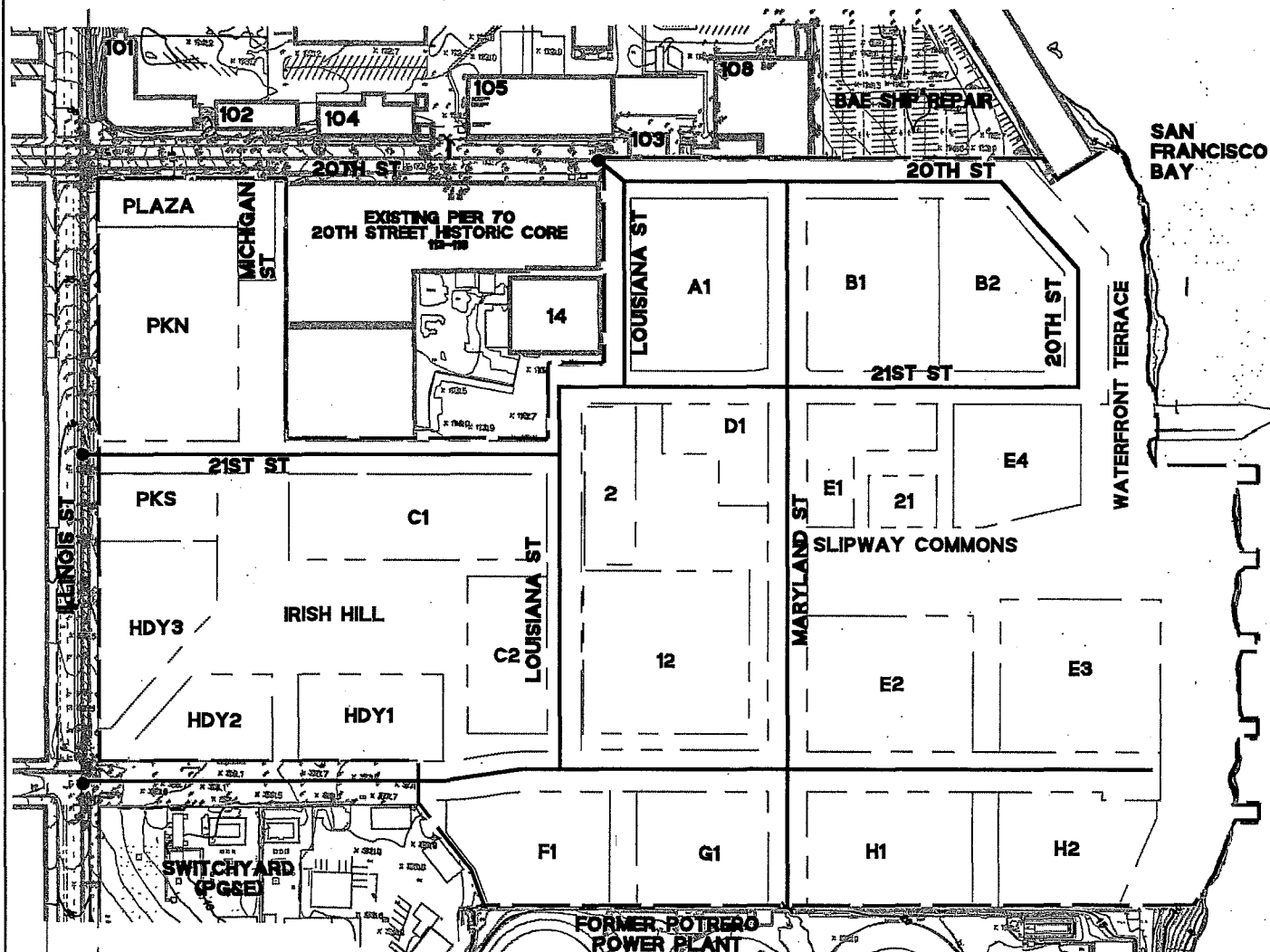
#### **11.4 Low Pressure Water System Phasing**

The new LPW system will be installed based on the principle of adjacency, and as-needed to facilitate a specific proposed Development Phase consistent with the Project Phasing Plan to be approved with the Basis of Design. . The amount and location of the proposed LPW system installed will be the minimum necessary to support the Development Phase. The new Development Phase will connect to the existing systems as close to the edge of the Development Phase area as possible while maintaining the integrity of the existing system. Repairs and/or replacement of the existing facilities will be made as necessary to support the proposed Development Phase. Temporary LPW systems may be constructed by Developer and maintained by SFPUC at Developer's expense as necessary to support existing LPW facilities impacted by proposed Development Phases.

Impacts to improvements installed with previously constructed portions of the development due to the designs of subsequent phases will be the responsibility of the Developer and addressed prior to approval of the construction documents for the subsequent Phase.

For each Development Phase, the Developer will provide a Low Pressure Water Utility Report describing and depicting the existing LPW infrastructure and the proposed phased improvements and demonstrate that the Development Phase will provide the required pressure and flow.

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# **LEGEND**

- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- EXISTING LOW PRESSURE WATER MAIN
- PROPOSED LOW PRESSURE WATER MAIN IN PUBLIC RIGHT OF WAY
- PROPOSED LOW PRESSURE WATER MAIN OUTSIDE OF PUBLIC RIGHT OF WAY
- POINT OF CONNECTION

PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 11.0: LOW PRESSURE WATER LOCATION

## **12. Non-Potable Water System**

In September 2012, the City and County of San Francisco adopted the Non-Potable Water Ordinance allowing the collection, treatment, and use of alternative water sources for non-potable applications. In October 2013, the ordinance was amended to allow district-scale water systems consisting of two or more building sharing a non-potable water system. The ordinance was further amended in July 2015 to mandate the installation of onsite non-potable water systems in new developments 250,000 sf or more (the "Non-Potable Water Ordinance", Ordinance 109-15 – Mandatory Use of Alternate Water Supplies in New Construction). The project will comply with local ordinances by either supplying non-potable water demands through a network of non-potable water pipes supplied from a district wide Water Treatment and Recycling System (WTRS) located just outside of the Developer Obligation Area in Building 108 or by implementing graywater reuse on a building by building basis through the site. Should the project proceed with the parcel by parcel graywater reuse systems, the project will apply for an exemption from requirements for recycled water in the proposed roadway network and if granted will not install NPW mains in roadways.

### **12.1 Existing Recycled Water System**

The Project is located within the City's designated recycled water use area, however a City recycled water system is not currently available within or near the Project. The Project may be served by the City's recycled water supply in the future as a back-up in the event a district-wide WTRS is implementable.

## **12.2 Proposed Non-Potable Water System**

The Project will either implement parcel-based graywater reuse systems or a district wide WTRS to comply with the City's Non-Potable Water Program. The Developer's Infrastructure obligations include the design and construction of either proposed Non-Potable Water (NPW) system variants within the Developer Obligation Area identified in Figure 1.0 and further described in 12.2.1 and 12.2.2. The decision between parcel-based or district-wide WTRS will be made prior to construction of Phase 1 based on market viability and the SFPUC Non Potable Water application procedures.

The project Non-Potable Water (NPW) demands are identified in Table 12.0 and in the Non-Potable Water Master Plan (NPWMP). The NPWMP outlines the Project's methods used for calculating non-potable water demands, including specific unit water demands used.

**Table 12.0: Project Non-Potable Domestic Water Demands**

Scenario	Maximum Residential Scenario Demand (gpm)	Maximum Commercial Scenario Demand (gpm)
Average Day Demand (ADD)	95	113
Max Day Demand (MDD) (Peaking Factor 1.4)	134	158
Peak Hour Demand (PHD) (Peaking Factor 3.0)	286	339

### **12.2.1 Parcel Based Graywater Variant**

A City source of RW is not available at the site. Should the project proceed with Parcel based Graywater to address NPW demands, each parcel will implement graywater reuse to supply NPW demands within the building. In the event that irrigation of parks and open space can be provided with pipes from adjacent

buildings, the project would file an application for an exemption from requirements for RW in the proposed roadway network, and a RW distribution network would not be installed if the exemption is approved. In the event an exemption is not granted, a RW distribution system would be installed with cross-connections to the LPW system within the Developer Obligation Area, but not extending to off-site users.

#### **12.2.2 District WTRS Variant**

As described and shown in the Updated District-Scale Wastewater Treatment and Reuse Project Summary for the Pier 70 SUD Project, dated September 27, 2016 by AECOM, if implemented, the WTRS will be located north of 20th Street, in Building 108 or in the parking lot east of Building 108 adjacent to the BAE Ship Repair Facility. The WTRS may collect blackwater, graywater, and/or rainwater from the project, and will include the following in one centralized location: feed tank, trash trap, bioreactor, disinfection and storage tank, and possibly heat recovery. Wastewater flows in excess of the non-potable demand will be discharged to the municipal sewer. Liquid waste from the reactor is assumed to be discharged to municipal sewer or be hauled away by truck to a location permitted to accept liquid waste, in compliance with the Hazardous Materials Business Plans for Wastewater Treatment and Reuse Systems. Trash trap waste is assumed to be disposed of with other landfill waste. The WTRS will be enclosed and odor control unit(s) will be installed and vented to the atmosphere. The footprint of the facility will be approximately 10,000 to 20,000 square feet and will be sized for a total capacity up to 150,000 gallons per day (depending on final project demands) and designed to allow expansion of the treatment capacity by phase.

Should the project proceed with the District WTRS Variant, the following would apply:

#### **12.2.2.1 Proposed Non-Potable Water Supply**

Under the district wide WTRS scenario, NPW will be supplied by a WTRS that will divert flows from the combined sewer system, treat these flows, and generate NPW for use on site. Excess combined sewer flow would be pumped in the 20<sup>th</sup> Street force main to the combined sewer system to Illinois Street, which would require agreement with SFPUC.

#### **12.2.2.2 Proposed Distribution System**

Under the district wide WTRS scenario, the Developer's Infrastructure obligations include the design and construction of the proposed non-potable water distribution system within the Developer Obligation Area identified in Figure 1.0. A private entity may own and operate the NPW system once complete within a Major Encroachment Permit, or alternatively, the Developer may explore the possibility that the SFPUC would own and operate the NPW distribution system. The proposed NPW distribution system is shown in Figure 12.0 for the WTRS scenario. The NPW system consists of the backbone improvements - such as 8-inch low pressure mains, fittings, and valves, service laterals, meters and appurtenant installations. Developer may choose to request to defer installation of laterals in certain cases where the adjacent vertical development will lag the infrastructure construction, subject to case by case approval as an exception. See Section 11.2.3 for full explanation. If operated by a private entity, an encroachment permit will be required for the NPW system located in public rights of way.

### **12.3 Non-Potable Water System Phasing**

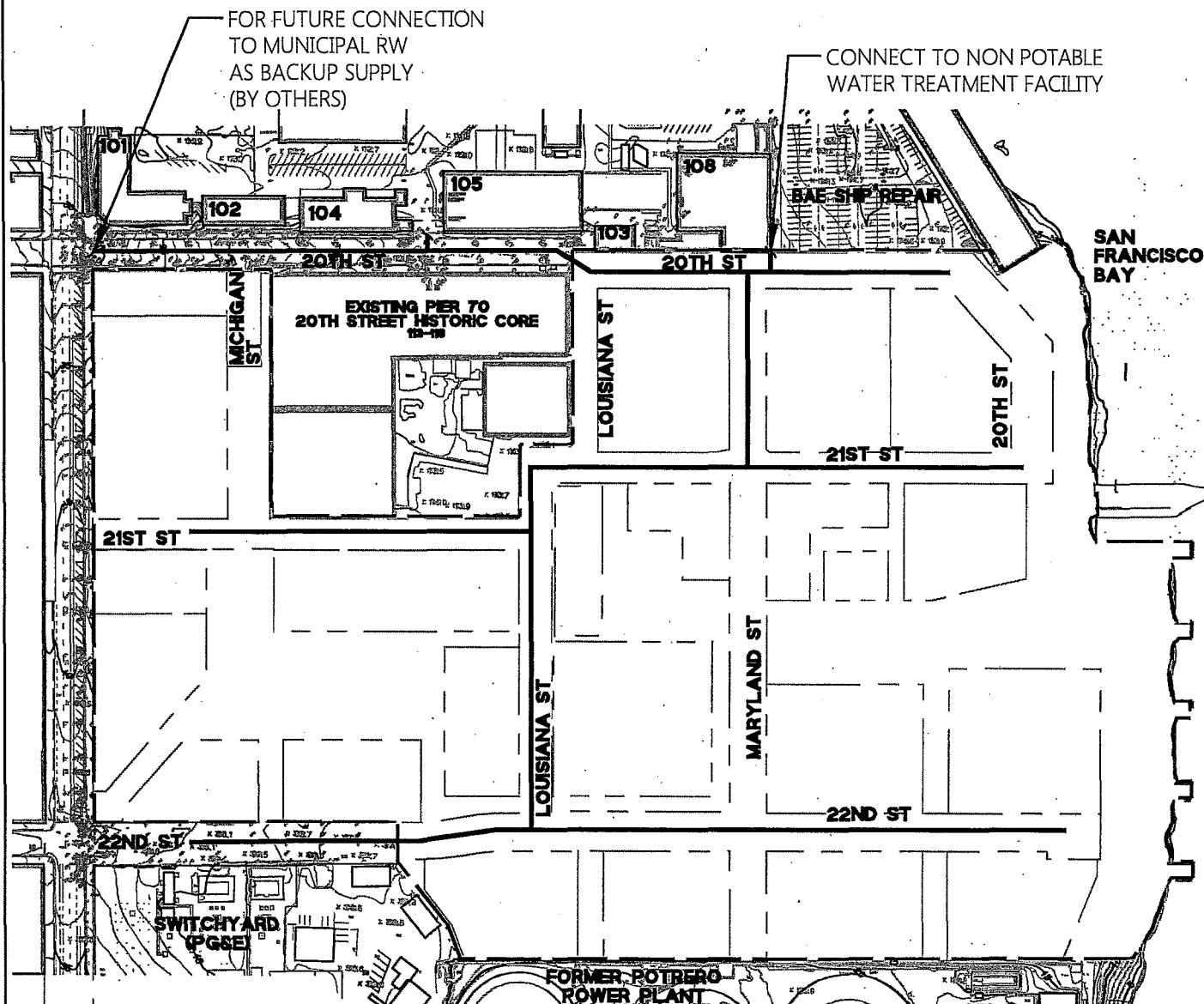
The new NPW system will be installed based on the principle of adjacency, and as-needed to facilitate a specific proposed Development Phase the Project Phasing Plan to be approved with the Basis of Design. . The amount and location of the proposed NPW

system installed will be the minimum necessary to support the Development Phase. The new Development Phase will connect to the existing systems as close to the edge of the Development Phase area as possible while maintaining the integrity of the existing system. Each phase will be operational prior to occupancy of proposed buildings to be constructed as a part of that phase.

The Operator of the NPW distribution system will be responsible for the new, phased NPW facilities once construction of the improvements is complete. In the event that the Operator is a private entity, a major encroachment will be needed for the NPW distribution system. Alternatively, the Developer may explore the possibility that the SFPUC would operate the NPW distribution system. Impacts to improvements installed with previously constructed portions of the development due to the designs of subsequent phases will be the responsibility of the Developer and addressed prior to approval of the construction documents for the subsequent Phase.

For each Development Phase, the Developer will provide the City a Non-Potable Water Utility Report describing and depicting the existing NPW infrastructure and the proposed phased improvements and demonstrate that the Development Phase will provide the required pressure and flow.

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### LEGEND

- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- PROPOSED NON-POTABLE WATER MAIN (8 INCH)



PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 12.0: NON-POTABLE WATER LOCATION



### **13. Auxiliary Water Supply System (AWSS)**

#### **13.1 Existing AWSS Infrastructure**

The SFPUC, in cooperation with the San Francisco Fire Department (SFFD), owns and operates the Auxiliary Water Supply System (AWSS), a high-pressure, non-potable water distribution system dedicated to fire suppression that is particularly designed for reliability after a major seismic event. Currently, a 14-inch AWSS main exists in 3<sup>rd</sup> Street.

#### **13.2 AWSS Regulations and Requirements**

New developments within the City must meet the fire suppression objectives that were developed by SFPUC and SFFD. Developer will prepare a design study that is equivalent to a Master Utility Plan for AWSS and submit with the Basis of Design as part of each Phase. The SFPUC and SFFD will work with the Developer to determine post-seismic event fire suppression requirements during the planning phases of the Project. Requirements will be determined based on building density, fire flow, pressure requirements, City-side objectives for fire suppression following a seismic event, and proximity of new facilities to existing AWSS facilities. AWSS improvements will be located in public right-of-way, or on Port of San Francisco property within a public easement, as approved by SFPUC on a case-by-case basis.

#### **13.3 Proposed AWSS Infrastructure**

To meet the SFPUC and SFFD AWSS requirements, the Project will be required to incorporate new AWSS infrastructure. The Developer's Infrastructure obligations include the design and construction of the proposed AWSS within the Developer Obligation Area identified in Figure 1.0 as well as the offsite AWSS extension in 20<sup>th</sup> Street between 3<sup>rd</sup> Street and Illinois Street, including the tie-in to the existing AWSS in 3<sup>rd</sup> Street. In addition, the system includes an AWSS extension in 22nd Street between 3rd Street and Illinois

Street, including the tie-in to the existing AWSS in 3<sup>rd</sup> Street, to be designed and constructed by other Developers to serve the Hoedown Yard development.

The potable water system will be the primary fire water supply for the Project site. The AWSS is a redundant system that will be designed for enhanced post-seismic reliability achieved through geotechnical stabilization and use of more robust materials such as Earthquake Resistant Ductile Iron Pipe (ERDIP).

The AWSS consists of the backbone improvements - such as high pressure ERDIP mains, fittings, valves, and hydrants. Pipe diameter will be determined based on modeling of the system to be performed by SFPUC and their consultants and presented in the Basis of Design for each Phase. SFPUC shall work in good faith with Developer to provide reasonable criteria for the proposed interim condition prior to connection through PPP with the goal of not oversizing the piping beyond what will be required in the ultimate looped condition. The AWSS generally does not include service laterals that connect to buildings. The proposed AWSS layout consists of the following, as depicted on Figure 13.0, that would create a new reliable auxiliary system to complement the potable water fire protection system with multiple points of connection to the existing City AWSS.:

1. Developer Obligation: An L-shaped segment of high-pressure mains connecting to the existing AWSS distribution system in 3<sup>rd</sup> Street at 20<sup>th</sup> Street, extending through 20<sup>th</sup> Street and Maryland Street, and connecting through the future development area in former Potrero Power Plant. The Developers of former Potrero Power Plant will construct a mirror L-shaped segment that will connect back to the existing AWSS distribution system in 3<sup>rd</sup> Street at 23<sup>rd</sup> Street, creating a loop between the two sites. There will be new hydrants every 500 feet (or as approved by SFFD) within the Project as part of this L-shaped segment. In the event that the former Potrero Power Plant development project has not commenced construction of AWSS

infrastructure within their site prior to completion of Phase 3 at Pier 70, Developer will be required to install AWSS pipe in 22nd Street between Maryland Street and the existing City AWSS to complete a second point of connection as a condition of acceptance of Phase 3 streets. Developer must include this possible AWSS in the affected utility sections of 22nd Street for future planning purposes.

2. By Others: A straight extension of high-pressure main connecting to the existing AWSS distribution system in 3<sup>rd</sup> Street at 22<sup>nd</sup> Street to Illinois Street, where a fire hydrant will be located at the northeast corner.

A typical utility section identifying clearances to other infrastructure within the roadway network is identified in Figure 10. Final design of the AWSS for the project will be determined by the SFPUC and SFFD in consultation with the Developer.

#### **13.4 Proposed System Wide Improvements**

Based on a recent study commissioned by SFPUC, additional improvements are being considered to enhance AWSS service to the project vicinity, including Mission Bay. In addition to the Proposed AWSS Infrastructure listed in Section 13.3, Developer will provide a one-time capital contribution not to exceed \$1,500,000 current dollars to the City, subject to a 4.5% escalation calculated from the time of project approval, to pay for a share of the system-wide improvements proposed in the vicinity of the project. This payment amount will be provided based on an actual fair share calculation up to the specified amount and must be utilized to pay for improvements that benefit the project. Unless the parties mutually agree to a different payment trigger, payment will be due at the earlier of either SFPUC's Notice to Proceed for the system-wide improvements or acceptance of the final City street in Phase 3.

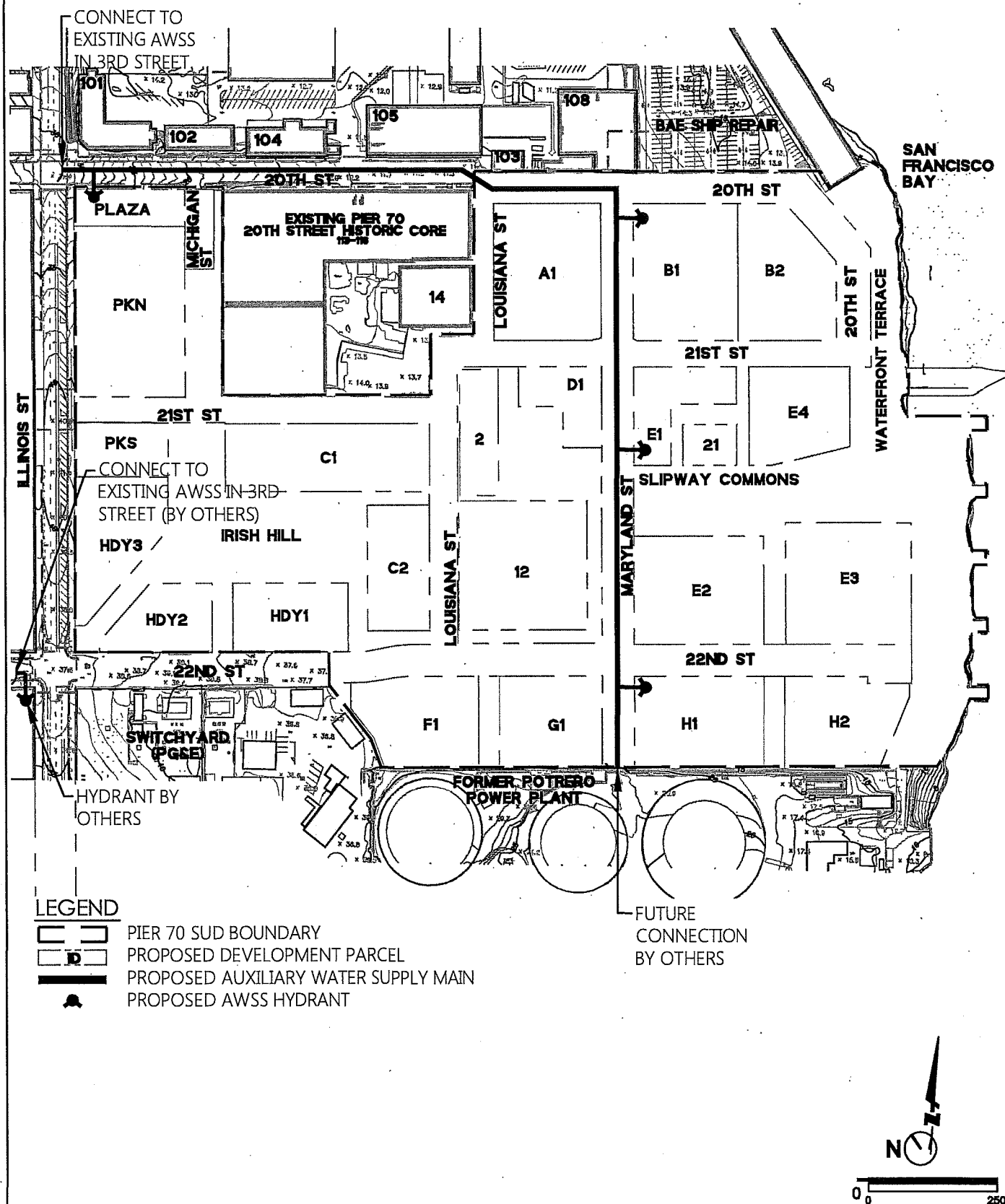
### **13.5 AWSS Phasing**

The new AWSS will be installed based on the principle of adjacency and as-needed to facilitate a specific proposed Development Phase the Project Phasing Plan to be approved with the Basis of Design. . The amount and location of the proposed AWSS installed will be the minimum necessary to support the Development Phase. The new Development Phase will connect to the existing systems as close to the edge of the Development Phase area as possible while maintaining the integrity of the existing system.

The SFPUC will be responsible for maintenance of SFPUC-owned AWSS facilities. . Impacts to improvements installed with previously constructed portions of the development due to the designs of subsequent phases will be the responsibility of the Developer and addressed prior to approval of the construction documents for the subsequent Phase.

For each Development Phase, the SFPUC will provide flow and pressure capacity of the existing AWSS that project system is connecting to at the Developer's Expense. The developer, in conjunction with its consultants, will provide an AWSS Report describing the pressure and flow the AWSS provides with each phase. The construction documents will be completed by the Developer in conjunction with the SFPUC.

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PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 13.0: AUXILIARY WATER SUPPLY LOCATION

## **14. Combined Sewer System**

### **14.1 Existing Combined Sewer**

The project is located in the City's Central Basin Combined Sewer System (CSS) district where sanitary sewer and storm water are collected and conveyed in the same system.

#### **14.1.1 Existing Drainage Areas**

The Project site is part of a larger 51.0 acre drainage area identified in the March 13, 2014 SFPUC memorandum, "Pier 70 Development – 20<sup>th</sup> Street Pump Station Hydraulic Assessment."

#### **14.1.2 Existing Sewer Demands**

Based on the March 13, 2014 SFPUC memorandum, "Pier 70 Development – 20<sup>th</sup> Street Pump Station Hydraulic Assessment," existing Average Dry Weather Flow (ADWF) is 100 gpm and the existing Peak Dry Weather Flow (PDWF) is 200 gpm.

#### **14.1.3 Existing Combined Sewer System**

The drainage basin is served by an existing CSS that includes a gravity collection system, pump station, force main, storage and CS control structures and CS outfall structures.

The CS gravity collection system includes 8-inch and 18-inch CS mains (to remain) in 20<sup>th</sup> Street between Illinois Street and the future Georgia Street at the BAE shipyard entrance. A 42-inch storage pipe then conveys flow along 20<sup>th</sup> Street from Georgia Street to the CS pump station near the Bay at the east end of 20<sup>th</sup> Street, is also known as the SFPUC 20<sup>th</sup> Street Pump Station. A 54-inch storage pipe extends approximately 950-feet south. The 42-inch storage pipe, 54-inch storage pipe, and 20<sup>th</sup> Street Pump Station will be replaced as part of the Project.

There are other Port owned sanitary sewer mains on the site that will be removed or abandoned as part of the Project.

The pump station pumps sanitary sewer and storm events consistent with the applicable NPDES Permit to the 27-inch gravity CS main in Illinois Street via a 10-inch diameter force main in 20th Street and a portion of Illinois Street. This pump station has the capacity to pump sanitary sewer flows and minor storm events. The pump station works in conjunction with 42-inch and 54-inch on site storage pipes and control structures for existing outfall structures 30 and 30A to manage stormwater and limit the number of CS outfall events as identified in the City's NPDES permit.

#### **14.2 Proposed Combined Sewer**

The project will continue to use a CSS for conveyance of sanitary sewer and storm water flows from the Project site. Because the project is over 250,000 gross square feet it will be subject to Article 12C of the San Francisco Health Code, Onsite Water Reuse Ordinance. To comply with this ordinance the Project will either implement gray water reuse on a parcel by parcel basis or implement a District Wide Water Treatment and Recycling System. The CSS is conservatively analyzed without assuming any reduction from wastewater treatment and reuse of non-potable water.

The Developer's infrastructure obligation includes the design and construction of the new combined sewer force main (CSFM) in 20<sup>th</sup> Street between Louisiana Street and the combined sewer pump station. The Developer will prepare a work plan to assess the condition and appropriate sizing of the remainder of the existing offsite CSFM that connects to the City CSS in Illinois Street to determine if it is suitable to support the project based on criteria provided by SFPUC and retain the CSFM appropriate. Should the existing 10-inch CSFM not meet the SFPUC review and criteria, the Developer will replace

the line on 20th Street between Illinois Street and Louisiana Street as well as the line in Illinois Street between 20<sup>th</sup> Street and the manhole near 21<sup>st</sup> Street. The replacement of this infrastructure is at the sole discretion of the SFPUC.

#### **14.2.1 Drainage Area**

A portion of the drainage area previously directed to the existing CS Pump Station will be connected directly to the gravity main located in Illinois Street, to which the pump station ultimately drains. This reduced area is the western and southern half of Buildings PKS, HDY2 and HDY3 and totals approximately 1.2 acres. Additionally, sewer contributions from these structures will also be directed to the gravity main in Illinois Street. The remainder of the drainage area previously draining to the pump station totals approximately 49.8 acres and will continue to follow this drainage pattern.

#### **14.2.2 Proposed Sanitary Sewer Demands**

Project sanitary sewer demands conservatively assume 95% return on potable water and 100% return on non-potable water (indicative of implementation of WTRS which results in higher CS conveyance demand than building by building graywater reuse) resulting in an ADWF of 365,955 gpd for the maximum residential scenario. Applying a peaking factor of 3.0 to the ADWF, the Project is anticipated to generate a PDWF of 1,097,865 gpd or 762 gpm. The project Grading and Combined Sewer System Master Plan (GCSMP) outlines the Project's method for calculating the sanitary sewer demand is being submitted concurrently with this Infrastructure Plan.

#### **14.2.3 Proposed Combined Sewer Capacity and Design Criteria**

Preliminary hydrology and hydraulic models for the site have been developed and are included in the Combined Sewer Master Plan. The proposed CSS will be



designed with tidal elevation of POCD 96.5 or SFVD13 7.9 and will generally provide 4 feet of freeboard in conformance with the Subdivision Regulations, and include allowance for SLR of 24 inches. The Reconstructed 20<sup>th</sup> Street Pump Station will be protected from 66 inches of SLR to elevation 103.5 POCD or 14.9 SFVD13. In addition, the rim elevation of the Pump Station will be designed to protect from flooding related to the potential for overland flows.

#### **14.2.4 Proposed Combined Sewer System**

The proposed CSS is shown schematically in Figure 14.0. The CSS consists of the backbone improvements - such as gravity mains, manholes, catch basins, culverts, pump station, force main, and storage pipe, service laterals and appurtenant installations. . Developer may choose to request to defer installation of laterals (e.g., where the adjacent vertical development will lag the infrastructure construction), subject to case by case approval by SFPUC as an exception to the San Francisco Subdivision Code..

The CSS will be designed and constructed by the Developer with review and approval by SFPUC. The proposed CSS includes the gravity collection system, pump station, force main, storage and CS control structures and CS outfall structures. The CS outfall will require a flap gate, which will be installed at the time of outfall repair. The offsite existing upstream gravity CSS in 20<sup>th</sup> street between Illinois Street and Louisiana Street will remain in place. The existing offsite force main between the point of connection at 20<sup>th</sup> Street and Louisiana Street to the connection to the gravity sewer system on Illinois Street in the vicinity of 21<sup>st</sup> Street, may be retained subject to SFPUC approval of pending condition and sizing assessment. The proposed CSS system will be owned and maintained by the City upon construction completion and improvement acceptance by the City.

The proposed gravity CSS within the Developer Obligation Area will include a system of 12-inch to 54-inch mains. In raised streets, (if approved by the City), manholes will be offset from the valley gutter to prevent inundation during flood events. The gravity mains will connect to a new, relocated CS pump station located in the BAE parking area just north of 20<sup>th</sup> Street in the vicinity of Building 108. The pump station will pump sanitary sewer flows and the design stormwater flow to the 27-inch CS main in Illinois Street. The pump station control panel is proposed to be located within or on the side of existing Building 108 with substructures such as the wet well located outside, directly adjacent to the building.

The pump station will work in conjunction with proposed on-site storage pipe and control structures for outfall structures 30 and 30A to manage stormwater and limit the number of CS outfall events as identified in the City's NPDES permit.

#### **14.2.5 Water Treatment and Recycling System (WTRS)**

The Project may choose to implement a WTRS instead of implementing a parcel based graywater system to comply with the City's Non-Potable Water Ordinance, subject to market viability and the SFPUC Non Potable Water application approval. With WTRS some of the flow from the CSS would be diverted to an on-site, modular wastewater treatment plant that would treat collected wastewater to meet the water quality criteria defined in Title 22, Division 4, Chapter 3: Water Recycling Criteria of the California Code of Regulations. The resulting, treated, non-potable water would then be distributed to development parcels for reuse in toilet flushing, irrigation, cooling towers and other allowable uses as discussed further in the Non-Potable Water section of this Infrastructure Plan. The WTRS would be modular and installed and expanded in increments to accommodate the Phase Development Plan. The first module would have to be operational prior to first occupancy in

accordance with the Non-Potable Water Ordinance, unless otherwise waived by the SFPUC.

#### **14.2.6 Existing Condition on 20<sup>th</sup> Street**

The vicinity of the Historic Core fronting 20th Street, Louisiana Street, and 21st Street is a low-lying area that cannot be raised as part of this project. There are a number of existing historic buildings fronting 20<sup>th</sup> Street and future grades must generally conform to existing due to this constraining factor. The new CSS will contain the hydraulic grade below the street elevation for the 5-year storm. While the new CSS must maintain or reduce the freeboard and will improve the existing condition, it potentially may not achieve the City's recommended 4 feet and required 2 feet of freeboard as identified in the 2015 San Francisco Subdivision Regulations; after review in detailed design, the Developer may submit a request an exception from the freeboard requirement in these site boundary-constrained areas. Additionally, in the event of SLR, flooding in this low-lying area will need to be addressed as part of the Port's adaptive management strategy for the BAE Shipyard to the north. As previously discussed, the Project will fund a Shoreline Adaptation CFD through special taxes.

#### **14.2.7 SLR Adaptation**

The CSS has been designed to accommodate the required tide elevation plus a 24-inch allowance for SLR. As part of the Project's Adaptive Management Strategy, SLR will be monitored to determine when the adaptation strategy needs to be implemented. Adaptation strategy may include raising shoreline grades and addition of SLR pump stations to reduce the CSS hydraulic grade. Ownership and operation of pump stations will be determined in the development of adaptive management strategy (see Section 5.2).

#### **14.2.8 100-Year Storm Design and Overland Release**

A storm drain system model for the site has been developed as part of the Combined Sewer Master Plan. The model confirms that the storm drain system, street sections and street grading are able to convey the 100-year storm event and overland release without overtopping the street curb or impacting buildings. Modeling will be reviewed by the SFPUC as part of the MUP review and approval process. For the raised streets, this street was modeled to confirm that a 4-foot wide accessible path is maintained within the pedestrian zone while overland release from the 100-year storm event occurs without flooding subgrade structures such as basements. A draft memorandum outlining performance of drainage for raised streets is included as Appendix F to the GCSMP. Grading must conform to the street and building finish floors of existing Port buildings to remain along 20<sup>th</sup> Street and Louisiana Street, which affects overland release. At a minimum, the new CSS must maintain the freeboard in these areas for the 100-year storm.

#### **14.2.9 Combined Sewer Phasing**

The new CSS will be installed based on the principle of adjacency and as-needed to facilitate a specific proposed Development Phase consistent with the Project Phasing Plan to be approved with the Basis of Design, while also maintaining existing combined sewer function and applicable NPDES permit compliance status. The amount and location of the proposed CSS installed will be the minimum necessary to support the Development Phase, while maintaining service to existing non-project users of the sewer system and system permit compliance. The new Development Phase will connect to the existing systems as close to the edge of the Development Phase area as possible while maintaining the integrity of the existing system for the remainder of the Project. Utilities in previously built phases shall be inspected before and after construction of new phase to monitor any damages

caused during construction. Repairs and/or replacement of the existing facilities will be made as necessary to support the proposed Development Phase.

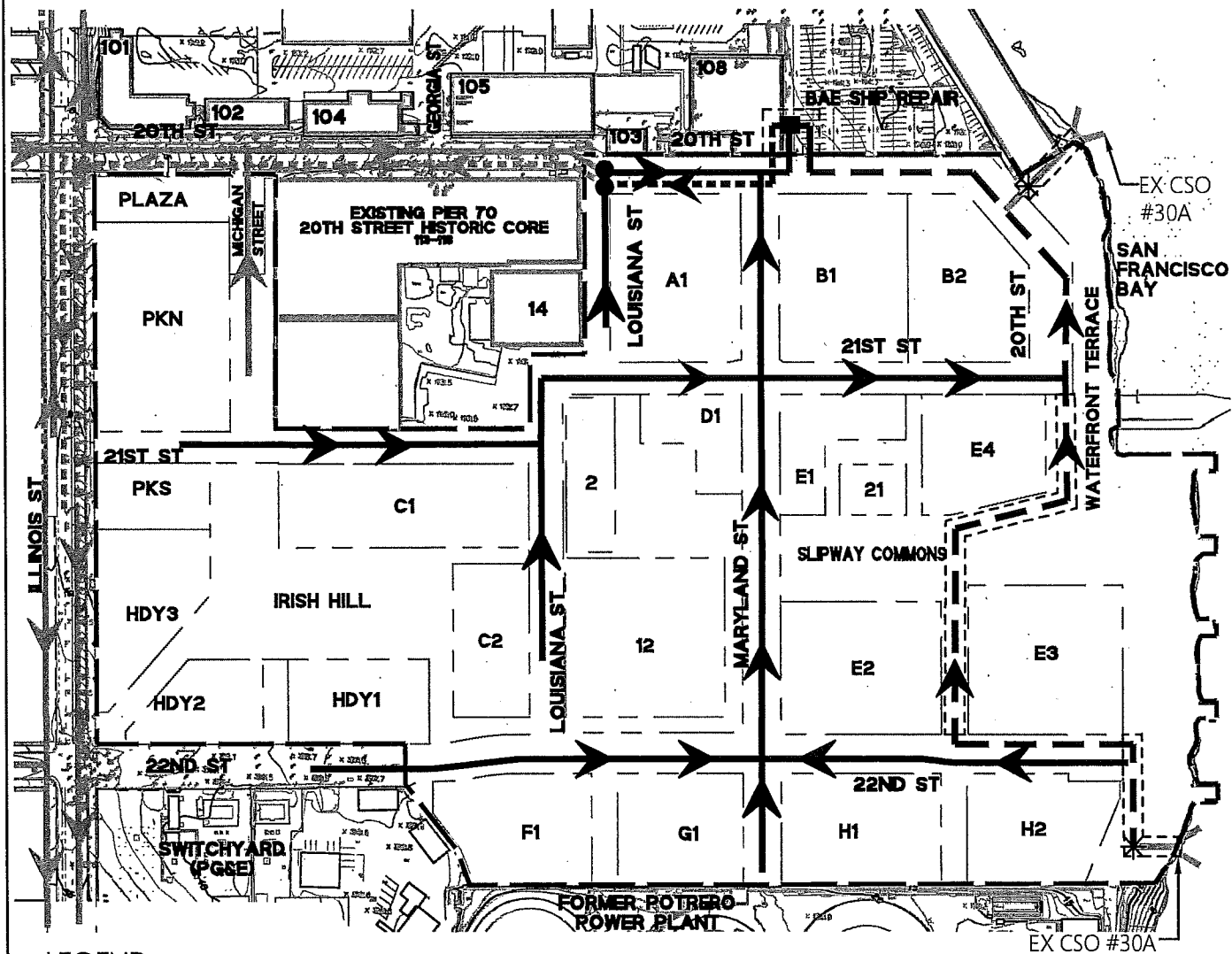
Temporary CS may be constructed by Developer and maintained by SFPUC at Developer's expense as necessary to support service to permanent infrastructure upstream. Temporary infrastructure will be avoided to the extent possible and are subject to SFPUC for approval.

A combined Alternatives Analysis/Conceptual Engineering Report (AA/CER) for the CS Pump Station, sewer storage facilities, and associated force main will be prepared by the Developer for SFPUC review and approval. The AA/CER will be scheduled in a manner so as to secure SFPUC approval prior to issuance of the Phase 1 Improvement Plan permit. The AA/CER will reference applicable design criteria (e.g., NPDES permit requirements, SLR performance objectives; construction phasing, etc.); identify applicable alternative designs (including capacities of sump, pumps, and storage); evaluate those alternatives, including applicable modeling, and secure SFPUC approval on the preferred alternative. The report will identify construction timing for the Developer's replacement of PS, sewer storage facilities, and outfall repair and flap gate installation. Any needed system-wide modeling will be conducted by the Developer team via access to the SFPUC system model or, at the Developer's request, by the SFPUC (subject to reimbursement).

The existing CS pump station and 54-inch storage pipe will remain until they either a) need to be upgraded because of capacity limitations that would result in Combined Sewer Discharges exceeding those allowed by SFPUC's NPDES Permit, or b) are impacted by the Phase development footprint. Additionally, a Basis of Design Report and supporting analysis will be submitted by the Developer at the

start of each subsequent project Phase in order to reconfirm sewer system performance, including Phase demands. The pump station shall be replaced as part of the Phase improvements if the estimated frequency of Combined Sewer Discharges exceeds the allowable limit by the time of Phase completion. As the existing pump station is in conflict with the development footprint in Phase 3, it must be replaced within Phase 3 at a minimum, if not earlier due to capacity limitations. The amount of storage will be managed to meet the Phase demands until all storage is replaced by Phase 3. Initial calculations of Combined Sewer Discharge frequency by phase have been provided in the Technical Memorandum included as Appendix E to the GCSMP.

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 PLOT DATE: 08-01-17 PLOTTED BY: rals



# LEGEND

- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- PROPOSED COMBINED SEWER MAIN
- PROPOSED COMBINED SEWER FORCE MAIN
- PROPOSED COMBINED SEWER STORAGE
- EXISTING COMBINED SEWER FORCE MAIN
- EXISTING COMBINED SEWER GRAVITY MAIN
- PROPOSED PUMP STATION
- POINT OF CONNECTION
- WEIR STRUCTURE/FUTURE PUMP STATION
- OUTSIDE OF RIGHT OF WAY

## NOTES

- HALF OF PKS, HDY3, & HDY2 STORM DRAIN RUNOFF FLOWS DIRECTLY TO 27" GRAVITY MAIN IN ILLINOIS STREET.
- PKS, HDY2, & HDY3 SEWER FLOWS TO 27" GRAVITY MAIN IN ILLINOIS STREET.

PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 14.0: COMBINED SEWER LOCATION

## **15.Stormwater Management**

### **15.1 Existing Stormwater Management System**

The site was developed prior to recent implementation of stormwater management systems and does not currently employ any best management practices to manage stormwater runoff. Currently, the site is 87% covered in impervious pavement.

### **15.2 Proposed Stormwater Management System**

The Project is located in a combined sewer area and is subject to the Combined Sewer Area Performance Requirements of the San Francisco Stormwater Management Requirements (SMRs). A Stormwater Master Plan will be provided as part of the Basis of Design submitted with the Improvement Plans. This will be updated with each Phase.

Since the site was previously more than 50% impervious, the Project must reduce the runoff rate and volume of stormwater going into the combined system relative to the 2-year, 24-hour design storm. The Developer's Infrastructure obligations include the design and construction of the proposed stormwater management system within the Developer Obligation Area identified in Figure 1.0. Typically, the SMRs require projects reduce runoff rate and volume of stormwater by 25% each respectively. The SMRs acknowledge that some projects have more challenging site conditions than others, and with this in mind, SFPUC has developed the Modified Compliance Program to allow development projects with proven site challenges and limitations to modify the standard stormwater performance measures set by the SMR. The Modified Compliance Program:

- Applies only to projects in the Combine Sewer System
- Evaluates site limitation including: high groundwater, shallow depth to bedrock, poorly infiltrating soils, contamination, and zero lot line projects
- Assesses project potential for non-potable demand



- Modifies volume and peak runoff rate reduction requirements based on site-specific constraints. Modification allows for increase in peak runoff rate reduction while simultaneously decreasing volume reduction at a 1:1 ratio, to a maximum of 40% peak runoff rate and 10% volume reduction.

#### **15.2.1 Roadways and Open Space**

Three percolation tests have been performed at the site, with infiltration results between 0.3 inches per hour in bedrock areas and 2.4 inches per hour in existing fill areas. Additional testing will be performed in the future to confirm infiltration rates site wide in the vicinity of proposed features that will require infiltration for stormwater management. Provided that these tests yield similar results, the Roadways and Open Space will comply with SMRs through infiltration of stormwater runoff into underlying soils in landscape areas and pervious paving. The roadways and open space will achieve 25% peak rate and volume reductions in comparison to the existing condition for the 2 year, 24 hour event.

As discussed in Section 15.2.2 for Development Parcels, within the Developer Obligation Area, the project may increase perviousness in the Roadways and Open Space to provide additional rate and volume reductions for the Development Parcels. As approved by SFPUC based on proposed design, the project would still include equivalent reductions achieved by non-potable reuse as a part of this site wide compliance strategy, and provide the equivalence of 25% rate and volume reductions site wide.

Actual location of permeable paving to be approved during the City projects Street Improvement Permit (SIP) and Stormwater Control Plan (SCP) review and approvals process.

### **15.2.2 Development Parcels**

The Development Parcels are generally zero lot line and directly adjacent to public parks and streets with limited options to reduce the volume of runoff. The Project intends to submit a master application for vertical parcels within the Developer Obligation Area requesting Modified Compliance Approval from SFPUC consisting of a 40 percent reduction in peak runoff rate and a 10 percent reduction in runoff volume for the Development Parcels. The Project's Modified Compliance Application will be submitted to the SMR Review Team prior to submittal of the Preliminary Stormwater Control Plan (SCP) for SFPUC Approval. Additionally, the project will be pursuing a master credit for stormwater volume reduction associated with non-potable reuse at the site through implementation of the district-wide WTRS. Alternatively, as approved by SFPUC, a stormwater volume reduction equivalency credit may be sought parcel by parcel based on graywater reuse within the buildings when subject to the NPO. Additional runoff volume and rate reductions, if required, may be addressed at each development parcel with implementation of Best Management Practices (BMPs), such as green roofs, flow through planters, or detention. Developer is not directly responsible for SMR compliance on Development Parcels.

Additionally, as discussed in 15.2.1 for Roadway and Open Space, the project may elect to increase perviousness within the streets and open space to further achieve a master-credit to be applied to Development Parcels; however, this would require the project to provide the equivalence of full compliance for Development Parcels.

### **15.2.3 Exempt Areas**

Several Areas with the Developer Obligation Area are exempted from SMRs, including the existing portion of 20<sup>th</sup> Street and 22<sup>nd</sup> Street which are being

repaved in their current alignment, and Historic Buildings 2, 12 and 21, which are to remain.

#### **15.2.4 SLR Adaptation**

Stormwater Management features will be connected to the CSS. Initial design allows both CSS and Stormwater Management features to accommodate 24-inches SLR while maintaining freeboard within the respective systems. Modifications to the CSS required for SLR beyond 24-inches will also mitigate SLR impacts to the Stormwater Management features, future adaptation is not anticipated.

## **16. Dry Utility Systems**

### **16.1 Existing Dry Utility Systems**

#### **16.1.1 Electric**

Existing 12kV distribution systems within the project limits are served by Pacific Gas and Electric (PG&E) Company via Port electrical facilities managed and operated by the San Francisco Public Utilities Commission (SFPUC). The PG&E systems emanate from the adjacent PG&E Substation 'A' on Illinois and 22nd Street. PG&E 12kV systems occupy existing rights of way or franchised areas in 22nd Street and Illinois Street, and within the project limits. Port electrical facilities emanate from several PG&E wholesale distribution tariff WDT 12kV service locations within the project site and on the periphery. Specific WDT locations are as follows; Building 21, Building 102 and Michigan Street at 20th Street. These distribution points are wholesale energy transfer locations serving Port owned distribution facilities within the project site managed by the SFPUC PE. PG&E and Port facilities currently provide electric utility service at voltages of 12kV to below 600V with the project site.

#### **16.1.2 Natural Gas**

The site is currently served from an existing 16-inch PG&E gas main on Illinois Street through a 4-inch gas main on 20th Street.

#### **16.1.3 Communications**

Existing AT&T, Comcast, and other internet providers' facilities existing on Illinois street are in underground duct banks. Existing City of San Francisco Communication Department of Technology Information Services (DTIS) facilities consist of overhead lines and cables in underground conduits.

### **16.2 Proposed Dry Utility Systems**

The Developer's Infrastructure obligations include the design and construction of the proposed dry utility systems per a utility service agreement to be executed during project implementation,

within the Developer Obligation Area identified in Figure 1.0. The proposed Joint Trench Layout is shown on Figure 16.0.

### **16.2.1 Electric**

In accordance with Chapter 99 of the San Francisco Administrative Code, the SFPUC has performed a feasibility study and has determined that it will provide electric power to the project. SFPUC is the exclusive electric service provider for Pier 70 subject to the conditions of the DA. Based on the Draft June 15, 2015 Master Electric Infrastructure Plan (MEIP), the total cumulative electric load requirement for the project is about 22 MVA megavolt-amperes (MVA).

Developer will design and construct a joint trench with substructures including conduits, pull boxes, concrete pads and enclosures to complete a fully operational distribution system required by the SFPUC in accordance with their Rules and Regulations. The joint trench and associated substructures may be subject to refund. Distribution elements such as switches, transformers, and cables will be provided by the SFPUC and located underground.

SFPUC is responsible for planning, design and construction of all Wholesale Distribution Tariff (WDT) intervening facilities necessary to provide a source of SFPUC power to the project. Developer is responsible for all temporary and permanent distribution facilities starting at the load side of the WDT; including but not limited to the removal and relocation of any existing utility infrastructure, required for this project in accordance with SFPUC Rules and Regulations for Electric Service, local, state, and federal requirements.

SFPUC requires adequate space for the WDT interconnections to the PG&E power grid. Based on the required load of 22 MVA from the MEIP, SFPUC projects that there may be up to three 12kV circuits required to serve the load; that would consequently require additional space to install a switchgear with metering and necessary intervening facilities for respective WDT service location. While the WDT space can be indoor or outdoor, the project anticipates the WDT facilities to be installed indoors

located within specific buildings. SFPUC will be responsible for the design and coordination with the architect, electrical and civil/structural engineers of each building. Each WDT space will require a minimum area of 24 feet by 30 feet and at least 2 feet of unobstructed clearance from the top of the equipment to the bottom of a structural ceiling (if installed indoors). The walls and door around an indoor WDT space shall have a 3-hour fire rating. The door shall open outward and meet the same Uniform Building Code and NEC requirements for the installation and access of the building's electrical main service equipment. The switchgear shall be accessible 24 hours a day, 7 days a week. In the event that the WDT space is no longer needed in the future, SFPUC will remove all equipment including substructures, and restore the slab to a condition consistent with the adjacent building slab. The WDT spaces will not be on any of the development parcels except PKN, PKS, C1B or C1A, and C2A. Vertical Developer shall grant and SFPUC shall document and procure all necessary land rights for the WDT installation, and SFPUC provide a timely quitclaim of those land rights upon vacating the WDT facility.

#### **16.2.2 Natural Gas**

The gas distribution system is planned to be an element of a joint trench (JT) system which would include electric, phone, cable TV and streetlight facilities. The joint trench distribution system is shown on Figure 16.0. On some streets, in order to provide 10 feet between proposed building structures and gas piping systems, gas mains may be required to be separated from the joint trench into a gas only trench. The Developer will be responsible for construction of gas mains within the proposed roadway network.

#### **16.2.3 Communications**

The communications systems are planned to be an element of a JT which would include electric, gas and streetlight facilities.

Internet providers such as AT&T, Comcast or other third parties will provide new service for proposed improvements as participants in the JT system. Facilities will be placed in franchised areas. The Developer will be responsible for designs and construction of the JT

to accommodate AT&T, Comcast, or other third party facilities within Developer Obligation Area.

The Developer will be responsible for a DTIS substructure system within the Developer Obligation Area, including conduits, boxes and fire alarm pull stations; these will be provided as an element of the JT. Design and specification will be in accordance with DTIS standard requirements.

#### **16.2.4 District Microgrid and Renewable Energy Variants**

Solar photovoltaic arrays could be located on various project rooftops and interconnected with a proposed Project district scale microgrid system to serve as a site-side (demand side) distribution system capable of balancing captive supply and demand resources. The Project microgrid would reduce energy losses in transmission and distribution, increasing efficiency of the electric delivery system. The Project microgrid can be backed up by the project's electrical distribution system and would not necessarily supply all project demand.

#### **16.2.5 Streetlight Systems**

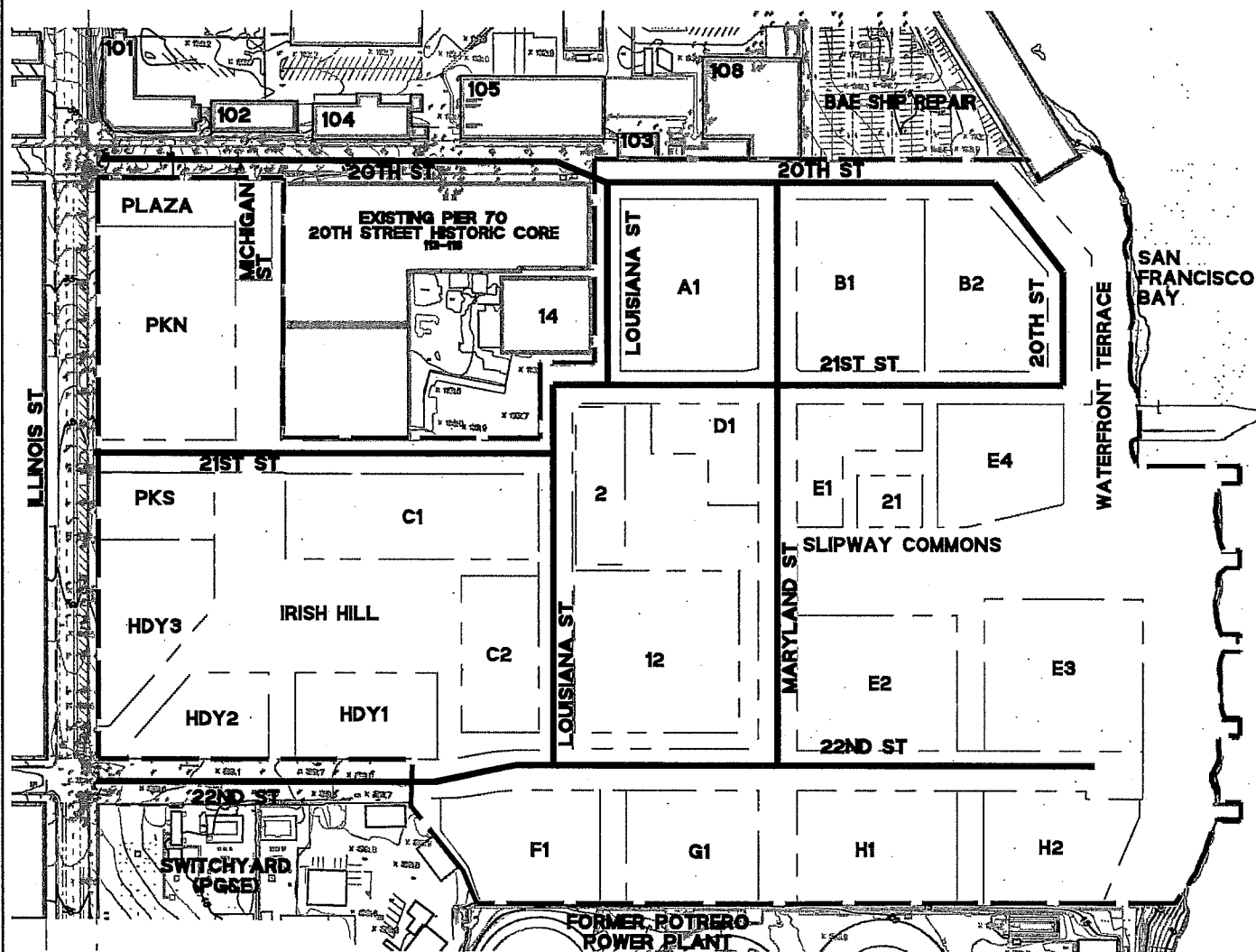
Proposed public streetlighting systems will consist of conduits, boxes, conductors and streetlighting units (foundation, pole, and luminaire). Lighting unit locations, and spacing will be in compliance with San Francisco Public Utilities Commission Streetlighting Standard Requirements, and Subdivision Regulations. LED or light emitting diode technology will be employed in conformance with the latest industry standards, IES recommended practice and subject to SFPUC approval. Electric distribution systems will be in compliance with the National Electrical or California electrical Code, and all local requirements. Streetlighting units shall comply with City of San Francisco standards. The SSMP identifies a set of lamp fixtures and fixture types that will be specified, and surplus stock will be provided for repair and replacement of street lights by SFPUC. Project may submit street lights/poles to the City for approval, and if not acceptable, street lights/poles will be maintained by the project through an Independent Maintenance

Entity. The City, at its discretion, may choose to maintain approved fixtures and related electrical wiring on private poles through an agreement with the Independent Maintenance Entity.

### **16.3 Proposed Dry Utility System Phasing**

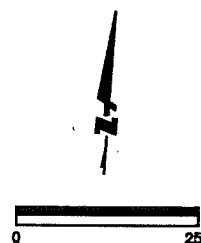
The new JT system will be installed based on the principle of adjacency and as-needed to facilitate a specific proposed Development Phase the Project Phasing Plan to be approved with the Basis of Design. . The amount and location of the proposed JT installed will be the minimum necessary to support the Development Phase. The new Development Phase will connect to the existing systems as close to the edge of the Development Phase area as possible while maintaining the integrity of the existing system for the remainder of the Project. Repairs and/or replacement of the existing facilities will be made as necessary to support the proposed Development Phase. Temporary JT may be constructed by Developer and maintained by the Project Electrical Utility at Developer's expense as necessary to support service to existing buildings.





# LEGEND

- PIER 70 SUD BOUNDARY
- PROPOSED DEVELOPMENT PARCEL
- PROPOSED JOINT TRENCH



PIER 70 SUD INFRASTRUCTURE PLAN

FIGURE 16.0 JOINT TRENCH LOCATION



## **DDA EXHIBIT B9**

### **REQUIRED SUBMITTALS FOR DEVELOPER REQUEST FOR A DETERMINATION OF COMPLETION**

The following items must be submitted to the Port as part of the Request for a Determination of Completion.

- ☐ Complete all work described in the permit including instructional bulletins (IBs) and notice of correction report (NCRs).
- ☐ Complete corrective work described in field observation reports produced by Developer's consultants.
- ☐ Complete as-built record drawings in the required format.
- ☐ Confirm infrastructure built within the limits of easements and no additional rights are needed.
- ☐ Obtain sign-off from the Engineer of Record
- ☐ Obtain sign-off from the Landscape Architect of Record.
- ☐ Obtain sign-off from third party utility companies.
- ☐ Provide evidence of SFDBI or Port permit completion, including punch list.
- ☐ Prepare a binder with the following:
  - Evidence of SFPW Americans with Disabilities Act sign-off
  - Bonds for (or reduced bonds to) 10% for a one year period
  - Conditional assignment of warranties to Port
  - Evidence of a recorded Notice of Completion by the Developer
  - Evidence that the Notice of Completion has been given to all direct contractors and claimants per California Civil Code section 8190.
  - Preliminary Title Report
  - Offer of Dedication for Improvements
  - Offer of Dedication for Public Easements (if not already obtained)
  - Provision of appropriate rights granted to Port for safe access for pedestrians and vehicles to Port facilities via Developer's improvements in unaccepted streets.



10-6-2017



**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR**

---

**[MASTER LEASE FORM]**

**LEASE NO. L-[\_\_\_\_\_]**

**BETWEEN THE  
[  
THE CITY AND COUNTY OF SAN FRANCISCO  
OPERATING BY AND THROUGH THE  
SAN FRANCISCO PORT COMMISSION**

**AS LANDLORD**

**AND**

**[NAME OF TENANT]**

**AS TENANT**

**DATED AS OF \_\_\_\_\_, 201[\_\_\_\_]**

---

**ELAINE FORBES  
EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE- PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

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#### **Exhibits and Schedules:**

Exhibit A	Legal Description of Property
Exhibit B	Site Plan
Exhibit C	Intentionally Omitted
Exhibit D	Rent <b>[Note: Include based on PL discussions.]</b>
Exhibit E	Project Approvals
Exhibit F	Permitted Title Exceptions
Exhibit G	Notices of Special Tax
Exhibit H	CFD and Assessment Matters
Exhibit I	Transportation Plan
Exhibit J	Intentionally Omitted
Exhibit K	Workforce Development Plan Requirements
Exhibit L	Form of Estoppel Certificate
Exhibit M	Form of Non-Disturbance Agreement
Exhibit N	Insurance Requirements
Exhibit O-1	Form of Lessor Estoppel Certificate for Mortgagees
Exhibit O-2	Form of Lessor Estoppel Certificate for Transferees
Exhibit P	Mitigation and Improvement Measures
Exhibit Q	Port Special Provisions
Exhibit R	Rules of Interpretation
Exhibit S	Form of Memorandum of Lease

Schedule XX Disclosure Summary Sheet

**BASIC LEASE INFORMATION**

<u>Lease Date:</u>	_____, 201[XX]
<u>Lease Number:</u>	_____
<u>Landlord or Port:</u>	<b>CITY AND COUNTY OF SAN FRANCISCO,</b> a municipal corporation, operating by and through the <b>SAN FRANCISCO PORT COMMISSION</b>
<u>Landlord's Address:</u>	Port of San Francisco Pier 1 San Francisco, California 94111 Attention: Director of Real Estate  Telephone: (415) 274-0400 Facsimile: (415) 274-0494
<u>Tenant:</u>	FC Pier 70, LLC, a Delaware limited liability company
<u>Tenant's Contact Person:</u>	
<u>Tenant's Address:</u>	
<u>Tenant's Billing Address:</u>	
<u>Premises:</u>	<p>As of the Commencement Date, the Premises consists of:</p> <p>A portion of that certain real property known as Pier 70, consisting of approximately 28 acres bounded by Illinois Street on the west, 22<sup>nd</sup> Street on the south, and San Francisco Bay on the north and east in the City and County of San Francisco, State of California, together with any and all Improvements and Subsequent Construction thereto, but excluding (1) the building commonly known as the Noonan Building, along with certain areas adjacent to the Noonan Building, as further depicted on <b><i>Exhibit XX</i></b> attached hereto (the "<b>Noonan Site</b>"), (2) the area currently leased by Port to Affordable Self Storage, Inc. ("<b>Affordable Self Storage</b>") pursuant to that certain Lease No. L-XX between Port and Affordable Self Storage, as further depicted on <b><i>Exhibit XX</i></b> attached hereto ("<b>Affordable Self Storage Site</b>"), (3) the building commonly known as Building 21, along with certain areas adjacent to Building 21, as further depicted on <b><i>Exhibit XX</i></b> attached hereto ("<b>Building 21 Site</b>"), and (4) the area currently used by PG&amp;E, as further depicted on <b><i>Exhibit XX</i></b> attached hereto ("<b>PG&amp;E Remediation Site</b>"). The initial Premises is more particularly depicted in <b><i>Exhibit A</i></b> attached hereto and made a part hereof.</p>

	The Premises are subject to adjustment as provided in <b>Section 1.1(b)</b> of this Lease.
<u><b>Length of Term:</b></u>	Twenty-five (25) years
<u><b>Commencement Date:</b></u>	
<u><b>Expiration Date:</b></u>	[Insert date immediately prior to the 25 <sup>th</sup> anniversary of the Commencement Date.]
<u><b>Permitted Use:</b></u>	<p>The Premises will be used solely for the Primary Permitted Use and Ancillary Permitted Uses described below:</p> <p>Tenant will primarily use the Premises for the following three (3) uses (collectively, the “<b>Primary Permitted Uses</b>”):</p> <ul style="list-style-type: none"> <li>(i) development of the Horizontal Improvements</li> <li>(ii) construction of temporary streets for the benefit of the Horizontal Improvements, Vertical Improvements and Annexation Sites; and</li> <li>(iii) one or more surface parking lots in accordance with <b>Section 10.4</b>.</li> </ul> <p>So long as the Primary Permitted Uses are not materially and adversely affected, the Premises may also be used for the following ancillary uses (collectively, the “<b>Ancillary Permitted Uses</b>”):</p> <ul style="list-style-type: none"> <li>(i) construction staging in connection with the development of Horizontal Improvements or Vertical Improvements, subject to <b>Section 4.3</b>;</li> <li>(ii) subject to Port’s right to terminate Tenant’s ability to hold Special Events, as further described in <b>Section 24.1</b>, Special Events, subject to the procedures attached hereto as <b>Exhibit [XX]</b>;</li> <li>(iii) model units and sales/leasing offices relating to Vertical Improvements; and</li> <li>(iv) any other uses authorized by the Port in writing, which authorization may be withheld in Port’s sole discretion.</li> </ul>
<u><b>Base Rent:</b></u>	\$1.00/year.
<u><b>Other Rent:</b></u>	As further described in <b>Exhibit D</b> attached hereto, all net rent, fees, or other charges due Tenant from any Subtenant will be applied as “ <b>Land Proceeds</b> ” that Port can contribute as an “ <b>Advance of Land Proceeds</b> ” under [Section 7 of the DDA]. “ <b>Land Proceeds</b> ” and “ <b>Advance of Land Proceeds</b> ” are defined in the DDA.

<p><u>Security Deposit and Bonds:</u></p>	<p>Twenty-Five Thousand Dollars (\$25,000.00) on or before the Commencement Date.</p> <p>Before commencing any site grading, Tenant will deliver to Port a (i) payment Bond, in a principal amount no less than fifty percent (50%) of the cost to grade the Premises, and (ii) performance Bond, in a principal amount no less than one hundred percent (100%) of the cost to grade the Premises.</p> <p>Tenant will deliver the Bonds required in the DDA within the time period described therein.</p> <p>Promptly following issuance of an SOP Compliance Determination (as defined in the DDA) for any Horizontal Improvements, if and only if as of such date CFD Proceeds (as defined in the DDA) are not accessible for purposes of maintenance thereof. Tenant will also deliver a Bond in an amount equal to 10% of the Horizontal Improvements as additional security for the maintenance and repair of the Horizontal Improvements ("<b>Maintenance and Repair Bond</b>").</p> <p>"<b>Bond</b>" means either a payment bond or performance bond issued by a responsible surety company licensed to do business in the State of California and in form acceptable to Port naming Port as co-obligee.</p>
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## MASTER LEASE

**THIS MASTER LEASE** (this “Lease” or “Master Lease”) dated for reference purposes as of the Lease Date set forth in the Basic Lease Information, is by and between **THE CITY AND COUNTY OF SAN FRANCISCO** (the “City”), operating by and through the **SAN FRANCISCO PORT COMMISSION** (“Port”), as landlord, and **FC PIER 70, LLC**, a Delaware limited liability company (“Tenant”). The Basic Lease Information that appears on the preceding pages and all Exhibits and Schedules attached hereto are hereby incorporated by reference into this Lease and will be construed as a single instrument and referred to herein as this “Lease.” In the event of any conflict or inconsistency between the Basic Lease Information and the Lease provisions, the Basic Lease Information will control. All initially capitalized terms used herein are defined in **Article 44** or have the meanings given them when first defined.

### THIS LEASE IS MADE WITH REFERENCE TO THE FOLLOWING FACTS AND CIRCUMSTANCES:

**A.** Port is an agency of the City, exercising its functions and powers over property under its jurisdiction and organized and existing under the Burton Act and the City’s Charter. The Waterfront Plan is Port’s adopted land use document for property within Port jurisdiction, which provides the policy foundation for waterfront development and improvement projects.

**B.** Port and [Forest City Development California, Inc., a Delaware corporation] (“Master Developer”), are parties to that certain Disposition and Development Agreement dated as of \_\_\_\_\_, 201\_ (the “DDA”) that governs the mixed-use development of an approximately 28-acre site (the “28-Acre Site”), as more particularly described in the DDA (the “Project”). The 28-Acre Site is located within an area commonly known as “Pier 70.” Following certification of the Final Environmental Impact Report for the Pier 70 Mixed-Use Project (Case No. 2014-001272ENV) in compliance with the California Environmental Quality Act (“CEQA”), the CEQA Guidelines, and Chapter 31 of the San Francisco Administrative Code by Motion No. 19976 on August 24, 2017, Port and the City took a number of actions approving the Project, including the following:

[insert list of material entitlements] (collectively, the “Project Approvals”)

**C.** The DDA sets forth a parcel disposition process under which Port will deliver quitclaim deeds or enter into ground leases for each of the Development Parcels within the 28-Acre Site with a Vertical Developer. The Vertical Developer may be Master Developer, on behalf of itself or through its Affiliates, or, if Master Developer fails to exercise its option to acquire or lease such Development Parcel, to third parties selected in accordance with the requirements of the DDA.

**D.** Master Developer has an obligation under the DDA to construct new and upgraded Horizontal Improvements on the Premises in accordance with the Project Approvals, and to create Development Parcels that will be served by the necessary infrastructure for their intended use. In order to provide Master Developer with access to and possession of the 28-Acre Site through the completion of the Horizontal Improvements, the Parties wish to enter into this Master Lease, setting for the terms and conditions under which Master Developer will lease the Premises. As provided hereunder, upon conveyance of a Development Parcel (either by fee transfer or ground lease), the description of the Premises hereunder will be adjusted to remove the applicable Development Parcel from this Master Lease. As further provided hereunder, the description of the Premises hereunder will be adjusted to include the Noonan Site and the Affordable Site upon satisfaction of certain conditions.

ACCORDINGLY, for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the Parties agree as follows:

1. PREMISES; DEMISE.

1.1. Premises.

(a) Lease of Premises; Description. For the Rent and subject to the terms and conditions of this Lease, Port hereby leases to Tenant, and Tenant hereby leases from Port, the “Premises” described in the Basic Lease Information as of the Commencement Date hereof.

(b) Adjustment of Premises for Development. From time to time during the Term, the legal description of the Premises will be modified in accordance with this *Section 1.1(b)*, and the term “Premises” refers to the property that is subject to this Lease at the time.

(i) Development Parcels.

(1) As provided under each Vertical DDA, Port will convey a Development Parcel to the Vertical Developer. Prior to conveyance of a Development Parcel to a Vertical Developer, Port and Tenant must execute, acknowledge, and record a Partial Release of Master Lease in the form attached hereto as *Exhibit [XX]* (“Partial Release of Master Lease”) for such Development Parcel.

(2) Port will provide Tenant at least ten (10) business days’ prior notice of the anticipated conveyance date for each Development Parcel (“Anticipated Conveyance Date”) and where Tenant should deposit the executed and acknowledged Partial Release of Master Lease. Tenant will deposit into escrow the executed and acknowledged Partial Release of Master Lease at least five (5) business days before the Anticipated Conveyance Date. Tenant’s failure to timely execute, acknowledge and deliver the Partial Release of Master Lease into escrow will be a major default under this Lease and the DDA.

(3) Once the Partial Release of Master Lease for the applicable Development Parcel is recorded in the Official Records, then Tenant’s leasehold interest in such applicable Development Parcel will be terminated and other than the obligations that survive the expiration or termination of this Lease, this Lease will be terminated as it applies to such Development Parcel.

(ii) Horizontal Improvement Parcels. Upon Acceptance by the City of each work of Horizontal Improvement constructed in accordance with the DDA, Port and Master Developer will execute a Partial Release of Master Lease for the parcels where the Horizontal Improvements are Accepted (each a “Horizontal Improvement Parcel”). Once the Partial Release of Master Lease for the applicable Horizontal Improvement Parcel is recorded in the Official Records, then Tenant’s leasehold interest in such applicable Horizontal Improvement Parcel will be terminated and other than the obligations that survive the expiration or termination of the Master Lease, this Master Lease will be terminated as it applies to such applicable Horizontal Improvement Parcel.

(iii) Noonan Site, Affordable Storage Site. Building 21 Site, and PG&E Remediation Site. The Noonan Site, the Affordable Storage Site, the Building 21 Site and the PG&E Remediation Site (each, an “Annexation Site”) are each initially excluded from the “Premises” given that Annexation Sites are needed by Master Developer during the Project’s earlier construction phases but each is needed by Master Developer during the Project’s later construction phases. The Port will notify Tenant in writing thirty (30) days prior to the estimated date upon which (1) in the case of the Noonan Site, all artists and other users will have permanently vacated the Noonan Site, (ii) in the case of the Affordable Storage Site, Affordable Storage will have permanently vacated the Affordable Storage Site, (iii) in the case of the Building 21 Site, SFPUC and other users will have permanently vacated the Building 21 Site, and (iv) in the case of the PG&E Remediation Site, PG&E will have received written confirmation from each Regulatory Agency that Remediation of the PG&E Remediation Site is complete and PG&E will have vacated the PG&E Remediation Site. Following the occurrence



of the applicable foregoing events with respect to an applicable Annexation Site, Port will notify Tenant of the occurrence of such event and that such Annexation Site is ready to be added to the Premises (an "**Annexation Notice**"). The applicable Annexation Site will be added to the Premises effective on the date that is three (3) business day after receipt of the Annexation Notice or earlier if agreed to by both Parties. Within a reasonable time following the addition of the Annexation Site, the Parties will revise **Exhibit XX** so that it reflects the inclusion of the Annexation Site into the Premises, provided, that the Parties' failure to do so will not impact the inclusion of the same into the Premises. **[Note: May need to revise for portions of the Orton Site]**

(c) **Accessibility Inspection Disclosure.** California law requires commercial landlords to disclose to tenants whether the property being leased has undergone inspection by a Certified Access Specialist ("CASp") to determine whether the property meets all applicable construction-related accessibility requirements. The law does not require landlords to have the inspections performed. Tenant is hereby advised that the Premises has not been inspected by a CASp and Port will have no liability or responsibility to make any repairs or modifications to the Premises in order to comply with accessibility standards. The following disclosure is required by law:

"A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties will mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises."

(d) **San Francisco Disability Access Disclosures.** Tenant is hereby advised that the Premises may not currently meet all applicable construction-related accessibility standards, including standards for public restrooms and ground floor entrances and exits. Tenant understands and agrees that Tenant may be subject to legal and financial liabilities if the Premises does not comply with applicable federal and state disability access Laws. As further set forth in **Article 8** (Compliance with Laws), Tenant further understands and agrees that it is Tenant's obligation, at no cost to Port, to cause the Premises and Tenant's use thereof to be conducted in compliance with the Disabled Access Laws and any other federal or state disability access Laws. Tenant will notify Port if it is making any alterations or Improvements to the Premises that might impact accessibility standards required under federal and state disability access Laws.

(e) **No Right to Encroach.**

(i) If Tenant (including, its Agents, Invitees, successors and assigns) uses or occupies space outside the Premises without the prior written consent of Port (the "**Encroachment Area**"), then upon written notice from Port ("**Notice to Vacate**"), Tenant will immediately vacate such Encroachment Area and if such Encroachment Area is controlled by Port, pay as Additional Rent for each day Tenant used, occupied, uses or occupies such Encroachment Area, an amount equal to the rentable square footage of the Encroachment Area, multiplied by the then current fair market rent for such Encroachment Area, as reasonably determined by Port (the "**Encroachment Area Charge**"). If Tenant uses or occupies such Encroachment Area for a fractional month, then the Encroachment Area Charge for such period will be prorated based on a thirty (30) day month. In no event will acceptance by Port of the Encroachment Area Charge be deemed a consent by Port to the use or occupancy of the Encroachment Area by Tenant, its Agents, Invitees, successors or assigns, or a waiver (or be deemed as a waiver) by Port of any and all other rights and remedies of Port under this Lease.

(ii) In addition, Tenant will pay to Port, as Additional Rent, an amount equaling Three Hundred Dollars (\$300.00), which amount will be increased by One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, upon delivery of the initial Notice to Vacate plus the actual cost associated with a survey of the Encroachment Area. In the event Port determines during subsequent inspection(s) that Tenant has failed to vacate the Encroachment Area, then Tenant will pay to Port, as Additional Rent, an amount equaling Four Hundred Dollars (\$400.00), which amount will be increased by One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, for each additional Notice to Vacate, if applicable, delivered by Port to Tenant following each inspection. The parties agree that the charges associated with each inspection of the Encroachment Area, delivery of each Notice to Vacate and survey of the Encroachment Area represent a fair and reasonable estimate of the administrative cost and expense which Port will incur by reason of Port's inspection of the Premises, issuance of each Notice to Vacate and survey of the Encroachment Area. Tenant's failure to comply with the applicable Notice to Vacate and Port's right to impose the foregoing charges will be in addition to and not in lieu of any and all other rights and remedies of Port under this Lease. **[NOTE: Amounts to increase by \$50 every 5 years after DDA execution]**

(iii) In addition to Port's rights and remedies under this *Section 1.1(e)*, the terms and conditions of the Indemnity and waiver provision set forth in *Article 19* (Indemnification of Port) will also apply to Tenant's (including, its Agents, Invitees, successors and assigns) use and occupancy of the Encroachment Area as if the Premises originally included the Encroachment Area, and Tenant will additionally Indemnify Port from and against any and all loss or liability resulting from delay by Tenant in surrendering the Encroachment Area including, without limitation, any loss or liability resulting from any claims against Port made by any tenant or prospective tenant founded on or resulting from such delay and Losses to Port due to lost opportunities to lease any portion of the Encroachment Area to any such tenant or prospective tenant, together with, in each case, actual attorneys' fees and costs.

(iv) All amounts set forth in this *Section 1.1(e)* will be due within three (3) business days following the applicable Notice to Vacate and/or separate invoice relating to the actual cost associated with a survey of the Encroachment Area. By signing this Lease, each Party specifically confirms the accuracy of the statements made in this *Section 1.1(e)* and the reasonableness of the amount of the charges described in this *Section 1.1(e)*.

## 1.2. *Limitations.*

(a) **Permitted Encumbrances.** The interests granted by Port to Tenant pursuant to *Section 1.1(a)* are subject to (i) the matters reflected in *Exhibit F* (the "**Permitted Title Exceptions**"), (ii) [the Master Association and TMA; (iii) CFD and Assessment Matters], and (iv) such other matters as Tenant will cause or suffer to arise subject to the terms and conditions of this Lease (collectively, the "**Permitted Encumbrances**").

(b) **Subsurface Mineral Rights.** Under the terms and conditions of Article 2 of the Burton Act, the State has reserved all subsurface mineral deposits, including oil and gas deposits, on or underlying the Premises. In accordance with the provisions of Sections 2 and 3.5(c) of the Burton Act, Tenant and Port hereby acknowledge that the State has reserved the right to explore, drill for and extract such subsurface minerals, including oil and gas deposits, solely from a single point of entry outside of the Premises, provided that such right will not be exercised so as to disturb or otherwise interfere with the Leasehold Estate or the use of the Premises, including the ability of the Premises to support the Improvements, but provided further that, without limiting any remedies the Parties may have against the State or other parties, any such disturbance or interference that causes damage or destruction to the Premises will be governed by *Article 15*. Port will have no liability under this Lease arising out of any exercise by the State of such mineral rights (unless the State has succeeded to Port's interest under this Lease, in which case such successor owner may have such liability).

(c) **“AS IS WITH ALL FAULTS”**. TENANT AGREES THAT PORT IS LEASING THE PREMISES TO TENANT, AND THE PREMISES ARE HEREBY ACCEPTED BY TENANT, IN THEIR EXISTING STATE AND CONDITION, **“AS IS, WITH ALL FAULTS,”** SUBJECT TO THE TERMS OF THIS LEASE. TENANT ACKNOWLEDGES AND AGREES THAT NEITHER PORT NOR ANY OF THE OTHER INDEMNIFIED PARTIES HAS MADE, AND THERE IS HEREBY DISCLAIMED, ANY REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, OF ANY KIND, WITH RESPECT TO THE CONDITION IN, ON, UNDER, ABOVE, OR ABOUT THE PREMISES, TITLE TO THE PREMISES, THE SUITABILITY OR FITNESS OF THE PREMISES OR ANY APPURTENANCES THERETO FOR THE DEVELOPMENT, USE, OR OPERATION OF THE IMPROVEMENTS, THE COMPLIANCE OF THE PREMISES WITH ANY LAWS, ANY MATTER AFFECTING THE USE, VALUE, OCCUPANCY OR ENJOYMENT OF THE PREMISES, OR ANY OTHER MATTER PERTAINING TO THE PREMISES, ANY APPURTENANCES THERETO OR THE IMPROVEMENTS, AND AS FURTHER DESCRIBED HEREIN.

Tenant further acknowledges and agrees that it has been afforded a full opportunity to inspect Port's records relating to conditions in, on, around, under, and pertaining to the Premises. Port makes no representation or warranty as to the accuracy or completeness of any matters contained in such records. Tenant is not relying on any such information. All information contained in such records is subject to the limitations set forth in this **Section 1.2(c)**. Tenant represents and warrants to Port that Tenant has performed a diligent and thorough inspection and investigation in, on, around, under, and pertaining to the Premises, either independently or through its own experts including (i) the quality, nature, adequacy and physical condition in, on, around, under, and pertaining to the Premises including the structural elements, foundation, and all other physical and functional aspects in, on, around, under, and pertaining to the Premises; (ii) the quality, nature, adequacy, and physical, geotechnical and environmental condition in, on, around, under, and pertaining to the Premises, including the soil and any groundwater (including Hazardous Materials conditions (including the presence of asbestos or lead) with regard to the building, soils and any groundwater); (iii) the suitability in, on, around, under, and pertaining to the Premises for the Improvements and Tenant's planned use of the Premises; (iv) title matters, the zoning, land use regulations, historic preservation laws, and other Laws governing use of or construction in, on, around, under, and pertaining to on the Premises; and (v) all other matters of material significance affecting in, on, around, under, and pertaining to the Premises and its development and use under this Agreement.

As part of its agreement to accept the Premises in their **“As Is With All Faults”** condition, Tenant, on behalf of itself and its successors and assigns, will be deemed to waive any right to recover from, and forever release, acquit and discharge, Port, the City, and their respective Agents of and from any and all Losses, whether direct or indirect, known or unknown, foreseen or unforeseen, that Tenant may now have or that may arise on account of or in any way be connected with (i) the physical, geotechnical or environmental condition in, on, under, above, or about the Premises, (ii) the suitability of the Premises for the development of the Improvements, the Permitted Uses, value, occupancy or enjoyment of the Premises, title matters, (iii) any Laws applicable thereto, including Environmental Laws or any other matter pertaining to the Premises, any appurtenances thereto or the Improvements; provided, however, the foregoing waiver will not apply to Losses arising from or relating to (a) the sole negligence or willful misconduct of the Indemnified Parties, or (b) arising from Pre-Existing Hazardous Materials so long such Pre-existing Hazardous Materials are not Released or Exacerbated.

In connection with the foregoing release, Tenant acknowledges that it is familiar with California Civil Code Section 1542, which provides as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR EXPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF

KNOWN TO HIM OR HER MUST HAVE MATERIALLY AFFECTED  
THE SETTLEMENT WITH THE DEBTOR.

Tenant agrees that the release contemplated by this **Section 1.2(c)** includes unknown claims pertaining to the subject matter of this release. Accordingly, Tenant hereby waives the benefits of Civil Code Section 1542, or under any other statute or common law principle of similar effect, in connection with the release contained in this **Section 1.2(c)**.

Tenant Initials: \_\_\_\_\_

(d) **Title Defect.** Port will have no liability to Tenant in the event any defect exists in Port's title to the Premises as of the Commencement Date and no such defect will be grounds for a termination of this Lease by Tenant. Tenant's sole remedy with respect to any such existing title defect will be to obtain compensation by pursuing its rights against any title insurance company or companies issuing title insurance policies to Tenant.

(e) **No Light, Air or View Easement.** This Lease does not include an air, light, or view easement. Any diminution or shutting off of light, air or view by any structure which may be erected on lands near or adjacent to the Premises or by any vessels berthed near the Premises will in no way affect this Lease or impose any liability on Port, entitle Tenant to any reduction of Rent, or affect this Lease in any way or Tenant's obligations hereunder.

(f) **Unique Nature of Premises.** Tenant acknowledges that: (a) Port's regular maintenance may involve activities, such as pile driving, that create noise and other effects not normally encountered in locations elsewhere in San Francisco due to the unique nature of the Premises; (b) there is a risk that all or a portion of the Premises will be inundated with water due to floods or sea level rise; and (c) there is a risk that sea level rise will increase the cost of operations, maintenance, and repair of the Premises.

**1.3. Memorandum of Technical Corrections.** The Parties reserve the right, upon mutual agreement of Port's Executive Director and Tenant, to enter into memoranda of technical corrections hereto to reflect any non-material changes in the actual legal description and square footages of the Premises, and upon full execution thereof, such memoranda will be deemed to become a part of this Lease.

**2. TERM.**

The effectiveness of this Lease will commence on the Commencement Date as shown in the Basic Lease Information. The Lease will expire at 11:59 p.m. on the Expiration Date set forth in the Basic Lease Information, unless earlier terminated or extended in accordance with the terms of this Lease. The period from the Commencement Date until the final expiration of the Lease is referred to as the "Term."

**3. RENT**

During the Term, Tenant will pay Rent for the Premises to Port at the times and in the manner provided in **Exhibit D** attached hereto and incorporated herein by this reference.

**4. USES.**

**4.1. Uses within Premises.** The Premises will be used and occupied only for the Permitted Uses specified in the Basic Lease Information and for no other purpose.

**4.2. Advertising and Signs.** Subject to the prohibition on tobacco and alcohol advertising provided in **Article 42**, Tenant has the right to install signs on the Premises in accordance with this **Section 4.2**. All signs must comply with all Laws relating thereto and the requirements of the SUD and Design for Development. Tenant must obtain all Regulatory Approvals required by such Laws. Port makes no representation with respect to Tenant's ability to obtain required Regulatory Approval. All rents, fees, or other charges from all signs will be

applied in accordance with **Section XX of Exhibit D**. Tenant, at its sole cost and expense, must remove all signs placed by it on the Premises at the expiration or earlier termination of this Lease. [Tenant may enter into agreements with other parties for purposes of placing Promotional Signage, and provided that such use complies with all the terms and conditions of this Lease, such use shall not be considered a Transfer for purposes of this Lease.] **Discuss collars around signage within the Premises.**

#### **4.3. Construction Staging.**

(a) **Construction Staging for Horizontal Development.** Tenant has the right to use (and to allow its Agents and Invitees to use) portions of the Premises for construction staging, including, without limitation, storage of soil stockpiles, construction materials and equipment, fencing, temporary construction offices as may be reasonably necessary or convenient in connection with the development of Horizontal Improvements. It is expressly acknowledged and agreed that no Staging Rent will be payable on account of construction staging activities in connection with the development of Horizontal Improvements, and that the provisions of **Section [ ] of Exhibit D**, which require payment of Staging Rent in conjunction with the lease or license of construction staging areas to Vertical Developers, are not applicable to construction staging activities in connection with the development of Horizontal Improvements.

(b) **Construction Staging for Vertical Development.** Subject to the provisions of **Section [ ] of Exhibit D** regarding payment of Staging Rent, Tenant has the right to Sublease to Vertical Developers (so long as the Primary Permitted Uses are not adversely impacted by the applicable Sublease), portions of the Premises for construction staging, including, without limitation, storage of soil stockpiles, construction materials and equipment, fencing, and temporary construction offices in connection with the development of the applicable Vertical Improvements.

(c) **Comply with Laws.** All construction staging must be performed in accordance with applicable Laws, including any operations plan approved by Port and applicable provisions of the MMRP.

#### **4.4. Limitations on Uses by Tenant.**

(a) **Prohibited Activities.** Tenant will not conduct or permit on the Premises any of the following activities (in each instance, a “Prohibited Use” and collectively, “Prohibited Uses”):

(i) any activity, or maintaining of any object, which is not within the Permitted Use or not previously approved by Port in writing, in its sole discretion;

(ii) any activity which constitutes waste or nuisance to owners or occupants of adjacent properties, including, but not limited to, the preparation, manufacture or mixing of anything that might emit any unusually objectionable odors, noises or lights onto adjacent properties, the use of light apparatus which can be seen outside the Premises, or the use of loudspeakers or sound apparatus which can be heard outside the Premises in violation of applicable Law, provided, that the Construction Impacts reasonably expected for the construction of the Horizontal Improvements will not be considered or deemed a nuisance;

(iii) prior to annexation of the Noonan Building or the Affordable Storage into the Premises, any activity which will in any way injure, obstruct or interfere with the rights of ingress and egress of the artists in the Noonan Building or Affordable Storage, as applicable;

(iv) any activity which will in any way injure, obstruct or interfere with the rights of ingress and egress of other owners, tenants, or occupants of adjacent properties;

(v) use of the Premises for residential, sleeping or personal living quarters and/or "Live/Work" space;

(vi) the placement of any Sign on or near the Premises related to any auction, distress, fire, bankruptcy or going out of business sale on the Premises without the prior written consent of Port, which consent may be granted, conditioned, or withheld in the sole and absolute discretion of Port;

(vii) any vehicle and equipment maintenance, including but not limited to fueling, changing oil, transmission or other automotive fluids provided, however, the foregoing prohibition does not apply to standard equipment maintenance for pay stations used for collecting parking fees or to the charging of electric vehicles and equipment, all located within the portion of the Premises used for parking operations;

(viii) except in connection with the construction of the Horizontal Improvements and the Vertical Improvements, the storage of any and all excavated materials, including but not limited to, dirt, concrete, sand, asphalt, and pipes;

(ix) except in connection with the construction of the Horizontal Improvements and the Vertical Improvements, the storage of any and all aggregate material, or bulk storage, such as wood or of other loose materials; or

(x) the washing of any vehicles or equipment (unless such use is reasonably required on a temporary basis to comply with the Pier 70 Mitigation Monitoring and Reporting Program or the Pier 70 Risk Management Plan during construction of the Horizontal Improvements.

(b) **Notice to Cease Prohibited Use.** In the event Port determines after inspection of the Premises that a Prohibited Use is occurring on the Premises, then Tenant must immediately cease the Prohibited Use and pay to Port, as Additional Rent, an amount equaling Three Hundred Dollars (\$300.00) (which amount will be increased by an additional One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter), upon delivery of written notice to Tenant to cease the Prohibited Use ("**Notice to Cease Prohibited Use**"). In the event Port determines in subsequent inspection(s) of the Premises that Tenant has not ceased the Prohibited Use, then Tenant must pay to Port, as Additional Rent, an amount equaling Four Hundred Dollars (\$400.00) (which amount will be increased by an additional One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter), for each additional Notice to Cease Prohibited Use delivered to Tenant relating to such Prohibited Use. The Parties agree that the charges associated with each inspection of the Premises and delivery of the Notice to Cease Prohibited Use, if applicable, represent a fair and reasonable estimate of the administrative cost and expense which Port will incur by reason of Port's inspection of the Premises and Tenant's failure to comply with the applicable Notice to Cease Prohibited Use and that Port's right to impose the foregoing charges is in addition to and not in lieu of any and all other rights under this Lease. **[NOTE: Base Amount to increase by \$50 every 5 years after DDA execution]**

By placing their initials below, each Party specifically confirms the accuracy of the statements made in this Section and the reasonableness of the amount of the charges described in this Section.

*Tenant Initials:* \_\_\_\_\_

(c) **Restrictions on Encumbering Port's Reversionary Interest.** Tenant may not enter into agreements granting licenses, easements or access rights over the Premises (collectively, "**Access Rights**") if the same would be binding on Port's reversionary interest in the Premises without Port's prior written consent, which consent may be withheld in Port's sole discretion. Notwithstanding the foregoing, the Parties acknowledge that Master Developer's

obligations to deliver the Horizontal Improvements under the DDA (including the Infrastructure Plan), and the requirements of the Master Utilities Plan, Master Tentative Map and associated conditions of approval will require the dedication or granting of certain Access Rights that may be binding on Port's reversionary interest in the Premises. Port will not withhold its consent to any Access Rights that are consistent with matters previously approved by Port (including the DDA, Infrastructure Plan and Master Tentative Map) or in the Master Utilities Plan; and will not unreasonably withhold its consent to Access Rights to private parties that are reasonably required for the functioning of the Horizontal Improvements or Vertical Improvements (e.g., private gas easements and private telecommunications easements).

## 5. DEVELOPMENT PROJECTS.

**5.1. Generally.** Tenant acknowledges that during the Term, other development projects will be developed or constructed in the immediate vicinity of the Premises (as generally described in *Section 5.2*), and other development projects on or near Port property [(such as the development projects at Seawall Lot 337, Pier 48, Pier 80, SFPUC's Bay Corridor Transmission & Distribution project along Illinois Street from 16<sup>th</sup> St to 23<sup>rd</sup> St, and the proposed development of over 5 million square feet on the 29-acre Central Waterfront site at or around 1201 Illinois Street (bounded by Illinois, the Bay, 22nd and 23rd Streets), and [ ] also may be constructed in the vicinity of the Premises (collectively, "**Development Projects**"). Tenant is aware that construction of the Development Projects and other construction projects of Port tenants, licensees or occupants or projects of third parties in the vicinity of the Premises and the activities associated with such construction may generate adverse impacts on construction of the Horizontal Improvements, use and/or operation of the Premises after construction, or may result in inconvenience to or disturbance of Tenant and its Agents and Invitees. Said impacts may include increased vehicle and truck traffic, closure of traffic lanes, re-routing of traffic, traffic delays, loss of street and public parking, dust, dirt, construction noise, and visual obstructions (collectively, "**Construction Impacts**").

Tenant hereby waives any and all Losses against the Indemnified Parties arising out of any inconvenience or disturbance to Tenant, its Agents or Invitees, from Construction Impacts. The Parties will each use reasonable efforts to coordinate its construction efforts with each other and with others engaged in construction on such other projects in a manner that will seek, to the extent reasonably possible, to reduce construction conflicts.

### 5.2. Pier 70.

(a) **Generally.** Tenant acknowledges that the Port Commission endorsed the vision, goals, objectives, and design criteria of the Pier 70 Master Plan. A brief description of the some of the existing and planned development in Pier 70 is as follows, all of which will create Construction Impacts:

(i) Pier 70 "Cove" and "Hill" sites. The Pier 70 Master Plan identifies development opportunities at the "Cove" and "Hill" sites located at the south west corner of 20th Street and Illinois Street. [Development of these sites may impede views from the Premises.]

(ii) New 21<sup>st</sup> Street and Michigan Street. Changes to streets [adjacent] to the Premises (including construction of new streets). Additionally, Michigan Street is currently an approximately eighty (80) foot right of way. Port is exploring alternate permanent configurations, redesign, or path of travel, of or on Michigan Street, including narrowing the width of Michigan Street to no less than sixty-eight (68) feet and the City's potential vacation all or a portion of Michigan Street. Tenant has no objections to narrowing the width of Michigan Street to no less than sixty-eight (68) feet nor does Tenant object to the City's vacation of all or any portion of Michigan Street.

(iii) New 19<sup>th</sup> Street. Proposed extension of 19<sup>th</sup> Street east from Illinois Street that will accommodate heavy truck traffic for the ship repair facility and connect to the reopened Georgia Street.

(iv) Crane Cove Park. North of [the planned 19th Street extension], Port anticipates commencing and completing construction of Crane Cove Park during the Term.

(v) Louisiana Street and Georgia Street. At any time during the Term, Port will explore alternate permanent configurations, redesign, or path of travel, of or on Georgia Street along the east side of Building 104 and Louisiana Street, including a one way southbound twenty (20) foot path of travel along Louisiana Street, and may construct an alternate permanent configuration, redesign, or path of travel, of or on Louisiana and Georgia Streets.

(vi) Waterfront Site. Construction of new public open space and parks, construction of new buildings, and historic rehabilitation, which construction will take place throughout the Term.

(vii) Historic Core. Port and Historic Pier 70, LLC entered into a Lease Disposition and Development Agreement dated September 16, 2014 and Lease No. L-15814 dated as of July 29, 2015 for the area referred to as the “**Historic Core**” in the Pier 70 Master Plan, located along 20<sup>th</sup> Street, East of Illinois Street, which among other things, will result in the rehabilitation and sublease of the buildings within the Historic Core (the “**Historic Core Project**”).

(viii) Parcel K. [insert description]

(ix) Hoe Down Yard. [insert description.]

(x) Areas Adjacent to the Historic Core. North of 20<sup>th</sup> Street and [near] the Shipyard. [Note: Additional information to be included.]

(xi) Shipyard. The Pier 70 Master Plan calls for “maintaining approximately 17 acres of [Pier 70] for ship repair.” The Shipyard is located north of 20<sup>th</sup> Street and east of Illinois Street and is adjacent to portions of the Historic Core along 20<sup>th</sup> Street. Port anticipates that the Shipyard will remain active and operational throughout the Term (including potentially expanding or increasing its operations).

(b) Cooperation. Tenant acknowledges and agrees that it will reasonably cooperate with Port, the tenant or operator of the Shipyard, Historic Pier 70 LLC, and any future tenants or occupants of Pier 70 (collectively, the “**Pier 70 Parties**”) in the implementation of the Pier 70 Master Plan, which includes the development and/or rehabilitation of the Historic Core, Waterfront Site and Crane Cove Park, and continued operation of the Shipyard; provided, however, that such cooperation will be at no material out-of-pocket cost to Tenant.

## **6. TAXES AND ASSESSMENTS.**

### **6.1. Payment of Taxes and Other Impositions.**

(a) Payment of Taxes. Tenant will pay or cause to be paid to the proper authority prior to delinquency, all Impositions assessed, levied, confirmed or imposed on the Premises or any of the Improvements or Personal Property (excluding the personal property of any Subtenant whose interest is separately assessed) located on the Premises or on its Leasehold Estate (but excluding any such taxes separately assessed, levied or imposed on any Subtenant), or on any use or occupancy of the Premises hereunder, to the full extent of installments or amounts payable or arising during the Term, whether in effect at the Commencement Date or which become effective thereafter. Tenant further recognizes and agrees that the Leasehold Estate may be subject to the payment of special taxes, including without limitation a levy of special taxes to finance energy efficiency, water conservation, water pollution control and similar improvements under the Special Tax Financing Law in Chapter 43 Article X of the Administrative Code. Tenant will not permit any such Impositions to become a defaulted lien on the Premises or the Improvements thereon. All such taxes must be paid directly to the City’s



Office of the Treasurer & Tax Collector or other charging authority prior to delinquency, provided that if applicable Law permits Tenant to pay such taxes in installments, Tenant may elect to do so. In addition, Tenant will pay any fine, penalty, interest or cost as may be charged or assessed for nonpayment or delinquent payment of such taxes. Subject to **Section 6.2**, Tenant will have the right to contest the validity, applicability or amount of any taxes in accordance with **Article 7**. In the event of any dispute, Tenant will Indemnify and hold the Indemnified Parties harmless from and against all Losses, including Attorneys' Fees and Costs, resulting therefrom.

(i) **Acknowledgment of Possessory Interest.** Tenant specifically recognizes and agrees that this Lease creates a possessory interest that is subject to taxation, and that this Lease requires Tenant to pay any and all possessory interest taxes levied upon Tenant's interest pursuant to an assessment lawfully made by the City's Office of Assessor-Recorder. Tenant further acknowledges that any Sublease, Transfer or any exercise of any option to renew or extend this Lease may constitute a change in ownership, within the meaning of the California Revenue and Taxation Code, and therefore may result in a reassessment of any possessory interest created hereunder in accordance with applicable Law.

(ii) **Reporting Requirements.** San Francisco Administrative Code Sections 23.38 and 23.39 (or any successive or replacement ordinance) requires that Port report certain information relating to this Lease, and the creation, renewal, extension, assignment, sublease, or other transfer of any interest granted hereunder, to the City's Office of Assessor-Recorder within sixty (60) days after any such transaction. Within thirty (30) days of request by Port following the date of any transaction that is subject to such reporting requirements, Tenant will provide such information as may reasonably be requested by Port to enable Port to comply with such requirements.

(b) **Other Impositions.** Without limiting the provisions of **Section 6.1(a)**, and except as otherwise provided in this **Section 6.1(b)**, Tenant will pay or cause to be paid all Impositions (as defined below), to the full extent of installments or amounts payable or arising during the Term, which may be assessed, levied, confirmed or imposed on or in respect of or be a lien upon the Premises, any Horizontal Improvements or other Improvements now or hereafter located thereon, any Personal Property now or hereafter located thereon (but excluding the personal property of any Subtenant whose interest is separately assessed), the Leasehold Estate, or any subleasehold estate permitted hereunder, including any taxable possessory interest which Tenant, any Subtenant or any other Person may have acquired pursuant to this Lease (but excluding any such Impositions separately assessed, levied or imposed on any Subtenant). Subject to the provisions of **Article 7**, Tenant will pay all Impositions directly to the taxing authority, prior to delinquency, provided that if any applicable Law permits Tenant to pay any such Imposition in installments, Tenant may elect to do so. In addition, Tenant will pay any fine, penalty, interest or cost as may be assessed for nonpayment or delinquent payment of any Imposition. As used herein, "Impositions" means all taxes (including possessory interest, real, personal and special taxes), assessments, liens, levies, fees, charges, or expenses of every description, levied, assessed, confirmed, or imposed by a governmental or quasi-governmental entity on the Premises, any of the Horizontal Improvements, Improvements or Personal Property located on the Premises, the Leasehold Estate, any subleasehold estate, or any use or occupancy of the Premises hereunder. Impositions includes all such taxes, assessments, liens, levies, fees charged or expenses of every description, whether general or special, ordinary or extraordinary, foreseen or unforeseen, or hereinafter levied or assessed in lieu of or in substitution of any of the foregoing of every character, including, without limitation, special taxes under the CFD. The foregoing or subsequent provisions notwithstanding, Tenant will not be responsible for any Impositions arising from or related to, Port's fee ownership interest in the Premises, Port's interest as landlord under this Lease, or any transfer thereof, including but not limited to, Impositions relating to the fee, transfer taxes associated with the conveyance of the fee, or business or gross rental taxes attributable to Port's fee interest or transfer thereof.

(c) **Proof of Compliance.** Within a reasonable time following Port's written request, which Port may give at any time, Tenant will deliver to Port copies of official receipts of the appropriate taxing authorities, or other proof reasonably satisfactory to Port, evidencing the timely payment of such Impositions.

**6.2. Acknowledgements and Covenants Regarding Community Facilities Districts and Assessment Matters.** **[Note: Conform/update with DDA and Financing Plan.]**

(a) **Section 53341.5 Acknowledgment.** Prior to Tenant's execution and delivery of this Lease, Tenant delivered to Port an acknowledgment (the "Notice of Special Tax") confirming that Tenant has been advised of the terms and conditions of the CFD, including that the Premises is subject to the Applicable Special Taxes (as defined in *Exhibit XX*). A copy of the executed Notice of Special Tax is attached hereto as *Exhibit G*.

(b) **Facilities and Maintenance CFD.** As material consideration for the Port entering into this Lease, Tenant will comply with all of the covenants and acknowledgements set forth in *Exhibit XX* (CFD and Assessment Matters) attached hereto, which covenants and acknowledgements will be recorded against title to the Premises and survive the expiration or earlier termination of this Lease. ("Agreement to Comply with CFD and Assessment Matters").

**6.3. Port's Right to Pay.** Unless Tenant is exercising its right to contest in accordance with the provisions of *Article 7*, Tenant fails to pay and discharge any Imposition (including fines, penalties and interest) prior to delinquency, Port, at its sole option, may (but is not obligated to) pay or discharge the same; provided that prior to paying any such delinquent Imposition, Port will give Tenant written notice specifying a date that is at least ten (10) days following the date such notice is given after which Port intends to pay such Impositions. If Tenant fails, on or before the date specified in such notice, either to pay the delinquent Imposition, then Port may thereafter pay such Imposition, and the amount so paid by Port (including any interest and penalties thereon paid by Port), together with interest at the Default Rate computed from the date Port makes such payment, will be payable by Tenant as Additional Rent.

**7. CONTESTS.**

**7.1. Right of Tenant to Contest Impositions and Liens.** Subject to *Section 6.2*, Tenant has the right to contest the amount, validity or applicability, in whole or in part, of any Impositions, mechanics' lien or encumbrance (including any arising from work performed or materials provided to Tenant or any Subtenant to improve all or a portion of the Premises) by appropriate proceedings conducted in good faith and with due diligence, at no cost to Port, provided that, prior to commencement of such contest, Tenant notifies Port of such contest. Tenant must notify Port of the final determination of such contest within fifteen (15) days after such determination. Subject to *Section 6.2*, nothing in this Lease requires Tenant to pay any Impositions, mechanics' lien, or encumbrance so long as Tenant contests the validity, applicability or amount of such Impositions, mechanics' lien or encumbrance in good faith, and so long as it does not allow the portion of the Premises affected by such Impositions, mechanics' lien or encumbrance to be forfeited to the entity levying such Impositions, mechanics' lien or encumbrance as a result of its nonpayment. If any Law requires as a condition to such contest, that the disputed amount be paid under protest, or that a bond or similar security be provided, Tenant must comply with such condition as a condition to its right to contest. Tenant is responsible for the payment of any interest, penalties or other charges that may accrue as a result of any contest, and Tenant must provide a statutory lien release bond or other security reasonably satisfactory to Port in any instance where Port's interest in the Premises may be subjected to such lien or claim. Tenant is not required to pay any Impositions, mechanics' lien or encumbrance being so contested during the pendency of any such proceedings unless payment is required by the court or agency conducting such proceedings. Port, at its own expense and at its sole option, may elect to join in any such proceeding whether or not any Law requires that such proceedings be brought by or in the name of Port or any owner of the Premises. Port will not be subjected to

any liability for the payment of any fines or penalties, and except as provided in the precedent sentence, costs, expenses, or fees, including Attorneys' Fees and Costs, in connection with any such proceeding. Without limiting **Article 28**, Tenant will Indemnify the Indemnified Parties for all Losses resulting from Tenant's contest of any Imposition, mechanics' lien or encumbrance.

## **8. COMPLIANCE WITH LAWS.**

### **8.1. Compliance with Laws and Other Requirements.**

(a) **Tenant's Obligation to Comply.** Subject to **Section 8.1(b)** hereof, during the Term, Tenant will comply with, at no cost to Port, (i) all applicable Laws (taking into account any variances or other deviations properly approved), (ii) the Pier 70 Risk Management Plan, (iii) the DDA, (iv) the Mitigation Monitoring and Reporting Program, (v) the Transportation Demand Management Plan [, and (vi).....] **[Note: add others as necessary]**. The foregoing sentence will not be deemed to limit Port's ability to act in its legislative or regulatory capacity, including the exercise of its police powers. In particular, Tenant acknowledges that the Permitted Uses do not limit Tenant's responsibility to obtain Regulatory Approvals for such Permitted Uses, nor do such Permitted Uses limit Port's responsibility in the issuance of any such Regulatory Approvals to comply with applicable Laws. It is understood and agreed that Tenant's obligation to comply with Laws includes the obligation to make, at no cost to Port, all additions to, modifications of, and installations on the Premises that may be required by any Laws relating to or affecting the Premises.

(b) **Unforeseen Requirements.** The Parties acknowledge and agree that Tenant's obligation under this **Section 8.1(b)** to comply with all Laws and the other requirements set forth in **Section 8.1(a)** is a material part of the bargained-for consideration under this Lease. Notwithstanding the foregoing, the Parties acknowledge that the primary purpose of this Lease is for the implementation of the Project under the DDA, including construction of Horizontal Improvements, not for the occupancy, use, repair or maintenance of buildings existing as of the Commencement Date, except as expressly required under the DDA or required or permitted hereunder. Therefore, except as set forth in this **Section 8.1(b)**, no occurrence or situation arising during the Term, or any Law, whether foreseen or unforeseen, and however extraordinary, relieves Tenant from its liability to pay all of the sums required by any of the provisions of this Lease, or otherwise relieves Tenant from any of its obligations under this Lease or the DDA, or gives Tenant any right to terminate this Lease in whole or in part. Tenant waives any rights now or hereafter conferred upon it by any Law to terminate this Lease or to receive any abatement, diminution, reduction or suspension of payment of such sums, on account of any such occurrence or situation, provided that such waiver will not affect or impair any right or remedy expressly provided Tenant under this Lease; provided, however, until the time Master Developer is required under the DDA to rehabilitate existing buildings in the Premises, Tenant will have no obligation to comply with Laws and the other requirements set forth in **Section 8.1(a)** that might require substantial improvements to buildings or facilities existing within the Premises as of the Commencement Date if, as an alternative, Tenant can take reasonable measures to obviate the applicability of such Laws or cease use of the affected area for purposes other than preparation for or construction of the Horizontal Improvements. For example, Tenant will have no obligation to undertake any improvements to the buildings existing on the Premises as of the Commencement Date that would otherwise be required by applicable Laws for occupancy (e.g. disability access or seismic upgrades) if the applicable buildings are vacated and secured from occupancy.

## **9. REGULATORY APPROVALS.**

(a) **Port Acting as Owner of Property.** Tenant understands and agrees that Port is entering into this Lease in its proprietary capacity as the holder of fee title to the Premises and not as a Regulatory Agency with certain police powers. By entering into this Lease, Port is in no way modifying or limiting the obligation of Tenant to obtain any required Regulatory Approvals from Regulatory Agencies, and to cause the Premises to be used and occupied in

accordance with all Laws and required Regulatory Approvals. Tenant acknowledges and agrees that Port has made no representation or warranty that the necessary Regulatory Approvals to allow for the development of the Horizontal Improvements or other Improvements can be obtained. Tenant further acknowledges and agrees that although Port is an agency of the City, Port staff and executives have no authority or influence over officials or Regulatory Agencies responsible for the issuance of any Regulatory Approvals, including Port and/or City officials acting in a regulatory capacity. Accordingly, there is no guarantee, nor a presumption, that any of the Regulatory Approvals required for the approval or development of the Horizontal Improvements or other Improvements will be issued by the appropriate Regulatory Agency, and Tenant understands and agrees that neither entry by Port into this Lease nor any approvals given by Port under this Lease will be deemed to imply that Tenant will obtain any required approvals from Regulatory Agencies which have jurisdiction over the Horizontal Improvements, other Improvements and/or the Premises, including Port itself in its regulatory capacity. Port's status as an agency of the City in no way limits the obligation of Tenant, at Tenant's own cost and initiative, to obtain Regulatory Approvals from Regulatory Agencies that have jurisdiction over the Horizontal Improvements or other Improvements. By entering into this Lease, Port is in no way modifying or limiting Tenant's obligations to cause the Premises to be developed, Restored, used and occupied in accordance with all Laws. Tenant further acknowledges and agrees that any time limitations on Port review or approval within this Lease applies only to Port in its proprietary capacity, not in its regulatory capacity. Without limiting the foregoing, Tenant understands and agrees that Port staff have no obligation to advocate, promote or lobby any Regulatory Agency and/or any local, regional, state or federal official for any Regulatory Approval, for approval of the Horizontal Improvements or other Improvements or other matters related to this Lease, and any such advocacy, promotion or lobbying will be done by Tenant at Tenant's sole cost and expense. Tenant hereby waives any claims against the Indemnified Parties, and fully releases and discharges the Indemnified Parties to the fullest extent permitted by Law, from any liability relating to the failure of Port, the City or any Regulatory Agency from issuing any required Regulatory Approval or from issuing any approval of the Horizontal Improvements or other Improvements.

(b) **Regulatory Approval; Conditions.** The provisions of this *Section 9(b)* do not apply to Regulatory Approvals required for development of the Horizontal Improvements pursuant to the DDA, which is governed by the DDA. Tenant understands that Tenant's use and operations on the Premises for the Ancillary Permitted Uses may require Regulatory Approvals from Regulatory Agencies, which may include the City, Port, the RWQCB, SFPUC, and other Regulatory Agencies. Tenant is solely responsible for obtaining any such Regulatory Approvals, as further provided in this Section.

Port, at no cost to Port, will cooperate reasonably with Tenant in its efforts to obtain such Regulatory Approvals, including submitting letters of authorization for submittal of applications consistent with applicable Laws and to further terms and conditions of this Lease, including without limitation, being a co-permittee with respect to any such Regulatory Approvals. However, if Port is required to be a co-permittee under any such permit, then Port will not be subject to any conditions and/or restrictions under such permit that could (i) encumber, restrict or adversely change the use of any Port property other than the Premises, unless in each instance Port has previously approved, in Port's sole and absolute discretion, such conditions or restrictions and Tenant has assumed all obligations and liabilities related to such conditions and/or restrictions; or (ii) restrict or change the use of the Premises in a manner not otherwise permitted under this Lease or subject Port to unreimbursed costs or fees, unless in each instance Port has previously approved, in Port's reasonable discretion, such conditions and/or restrictions and Tenant has assumed all obligations and liabilities related to such conditions, restrictions, and/or Port's unreimbursed costs or fees.

Port will provide Tenant with its approval or disapproval thereof in writing to Tenant within ten (10) business days after receipt of Tenant's written request, or if Port's Executive

Director reasonably determines that Port Commission or Board action is required under applicable Laws, at the first Port and subsequent Board hearings after receipt of Tenant's written request subject to notice requirements and reasonable staff preparation time, not to exceed forty-five (45) days for Port Commission action alone and seventy-five (75) days if both Port Commission and Board action is required, provided such period may be extended to account for any recess or cancellation of board or commission meetings. Port will join in any application by Tenant for any required Regulatory Approval and execute such permit where required, provided that Port has no obligation to join in any such application or sign the permit if Port does not approve the conditions or restrictions imposed by the Regulatory Agency under such permit as set forth above in this section. Tenant further acknowledges and agrees that any time limitations on Port review or approval within this Lease applies only to Port in its proprietary capacity, not in its regulatory capacity.

Tenant will bear all costs associated with (1) applying for and obtaining any necessary Regulatory Approval, and (2) complying with any and all conditions or restrictions imposed by Regulatory Agencies as part of any Regulatory Approval, including the economic costs of any development concessions, waivers, or other impositions, and whether such conditions or restrictions are on-Premises or require off-Premises improvements, removal, or other measures. Tenant in its sole discretion has the right to appeal or contest any condition in any manner permitted by Law imposed by any such Regulatory Approval; provided, however, if Port is a co-permittee, then Tenant will have first obtained Port's prior consent, not to be unreasonably withheld, prior to commencing any such appeal or contest. Tenant will provide Port with prior notice of any such appeal or contest and keep Port informed of such proceedings. Tenant will pay or discharge any fines, penalties or corrective actions imposed as a result of the failure of Tenant to comply with the terms and conditions of any Regulatory Approval. No Port approval will limit Tenant's obligation to pay all the costs of complying with any conditions or restrictions.

Without limiting any other Indemnification provisions of this Lease, Tenant will Indemnify the Indemnified Parties from and against any and all Losses which may arise in connection with Tenant's failure to obtain or seek to obtain in good faith, or to comply with the terms and conditions of any Regulatory Approval which will be necessary to operate the Premises in accordance with the terms hereof except to the extent that such Losses arise from the gross negligence or willful acts or omissions of an Indemnified Party acting in its proprietary (and not its regulatory) capacity.

## **10. TENANT'S MANAGEMENT AND OPERATING COVENANTS.**

**10.1. Construction of the Horizontal Improvements.** Tenant will construct the Horizontal Improvements in accordance with the DDA.

**10.2. Mitigation Monitoring and Reporting Program.** In order to mitigate any potential significant environmental impacts of the Project and operation of the Premises, Tenant agrees that the development and operation of the Project will be in accordance with mitigation measures set forth in the Mitigation Monitoring and Reporting Program attached as *Exhibit XX*. As appropriate, Tenant will incorporate the Mitigation Monitoring and Reporting Program into any contract for the development of the Horizontal Improvements and/or operation of the Horizontal Improvements and the Premises.

**10.3. Special Events.** All Special Events must be conducted in accordance with all the conditions set forth in *Exhibit XX*.

**10.4. Parking Operations.** So long as the Primary Permitted Use is not materially and adversely affected, Tenant will operate in accordance with this *Section 10.4*, a surface parking lot containing [XX] parking spaces within the Premises to service the artist tenants at the Noonan Building. Tenant will also have the right, but not the obligation, to operate additional surface parking spaces and lots within the Premises until no more surface areas within the Premises are

available for surface parking use due to the need for such areas for the construction of the Horizontal Improvements, including staging for the same.

(a) **Generally.** Subject to *Section XX*, all surface parking spaces will be available to the artist tenants of the Noonan Building and otherwise to the general public on a non-exclusive basis only and offered at fair market rates on either a daily basis or a monthly basis (provided Tenant will not offer discounted rates for monthly parking, as more particularly set forth in the Transportation Demand Management Plan) and available at least 8 consecutive hours daily.

(b) **Parking Revenues.** All parking revenues will be applied in accordance with *Section XX of Exhibit D*.

(c) **Prevailing Rate of Wages and Displaced Work Protection Required for Workers.** Tenant will comply fully and be bound by all the requirements of Sections 21C.3 and 21C.7 of the City's Administrative Code. In general, the ordinance requires operators of public off-street parking lots, garages, or storage facilities for automobiles on property owned or leased by Port to pay employees working in such facilities not less than the Prevailing Rate of Wages, as defined by ordinance, including fringe benefits or the matching equivalents thereof, paid in private employment for similar work. The ordinance also requires the operator of such facilities to retain for a 90-day transition employment period, the Employees, as defined by the ordinance, who have worked at least 15 hours per week and have been employed by the immediately preceding operator or its subcontractors, if any, for the preceding twelve months or longer at the facility or facilities covered by the agreement with the Port, provided that just cause does not exist to terminate any Employee. The predecessor operator's Employees who worked at least 15 hours per week will be employed in order of their seniority with the predecessor.

(d) **Revenue Control Equipment.** Tenant will comply with Article 22 of the San Francisco Business and Tax Regulations Code, including, without limitation the requirement to install, maintain and use Revenue Control Equipment at the Premises. Tenant will immediately notify Port in writing of any audit, inspection, alleged violation, violation or penalty action taken under such Article by any Enforcing Agency, as defined by Article 22. In addition to any other requirements under this Lease, upon Port's request, Tenant will provide Port a copy of all information submitted to the Tax Collector and any other City department or official to demonstrate Tenant's compliance with Article 22.

**10.5. Transportation Demand Management Plan.** Tenant will comply with the Transportation Demand Management Plan throughout the Term.

**10.6. Pier 70 Risk Management Plan.** Tenant will comply, and will cause its Agents to comply, with all applicable provisions of the Pier 70 Risk Management Plan, a copy of which has been provided to Tenant, including requirements to notify all site users, comply with risk management measures during construction, and inspect, document and report site conditions to Port annually. Any and all Subleases will require Subtenants (including its Agents) to comply with all applicable provisions of the Pier 70 Risk Management Plan.

## **11. REPAIR AND MAINTENANCE.**

### **11.1. Covenants to Repair and Maintain the Premises.**

(a) Except as set forth in *Sections 11.1(b) and 11.1(c)*, Tenant is obligated at its sole cost and expense (but without limitation on Master Developer's right to reimbursement under the DDA or Acquisition Agreement) to maintain, repair and replace the Historic Buildings in the condition existing as of the Effective Date and any Improvements constructed or rehabilitated by Tenant on the Premises, reasonable wear and tear excepted and subject further to all Regulatory Approvals.

(b) Tenant is obligated at its sole cost and expense (but without limitation on Master Developer's right to reimbursement under the DDA or Acquisition Agreement) to maintain, repair and replace the Horizontal Improvements to a condition required by the DDA for the City's Acceptance of the same until the applicable Horizontal Improvements are Accepted by the City and the applicable Horizontal Improvement Parcel is released from the Premises in accordance with **Section 1.1(b)(ii)**. Tenant will make such repairs and replacements with materials and quality of workmanship at least equivalent in quality, appearance, public safety, and durability to and in all respects consistent with the Horizontal Improvements installed at the time of issuance of the final certificate of occupancy for the applicable Horizontal Improvements.

(c) Tenant is obligated at its sole cost and expense (but without limitation on Master Developer's right to reimbursement under the DDA or Acquisition Agreement), to repair and replace any damage caused by Tenant, its Subtenants, Agents or Invitees to the utilities serving the Noonan Building tenants and artists. If Port determines that the utilities serving the Noonan Building tenants and artists require maintenance, repair or replacement for any other reason, then Tenant will grant Port a right of access to the Noonan Building Site and such other areas as reasonably necessary to perform such maintenance, repair or replacement, provided Port does not unreasonably interfere with the construction of the Horizontal Improvements.

(d) For purposes of this Lease, the term "reasonable wear and tear" will not include any deterioration in the condition or diminution of the value of any portion of the Premises in any manner whatsoever related directly or indirectly to Tenant's failure to comply with the terms and conditions of this Lease. Port is not obligated to make any repairs, replacement or renewals of any kind, nature or description whatsoever to the Premises nor to any Horizontal Improvements, other Improvements or Subsequent Construction. Tenant hereby waives all rights to make repairs at Port's expense under Sections 1932(1), 1941 and 1942 of the California Civil Code or under any similar Law now or hereafter in effect.

**11.2. Port's Right to Inspect.** Port or the City may make periodic inspections of the Premises to inspect the construction and development of the Horizontal Improvements or as otherwise required or reasonably necessary to determine Tenant's compliance with this Lease, in all cases upon reasonable prior notice to Tenant during regular business hours. During an inspection, Port will comply with Master Developer's onsite safety measures and act reasonably to minimize any interference with Master Developer's construction activities. Port will provide a copy of any inspection reports prepared by Port or its Agents promptly following Master Developer's request, subject to Port's right to withhold documents otherwise privileged or confidential. Port disclaims any warranties, representations, and statements made in any reports, will have no liability or responsibility with respect to any warranties, representations, and statements, and will not be estopped from taking any action (including later claiming that the construction of the Horizontal Improvements is defective, unauthorized, or incomplete) or be required to take any action as a result of any inspection.

**11.3. Right to Repair.** In the event Tenant fails to maintain, repair, and replace the Premises, the Historic Buildings, Horizontal Improvements, damages to utilities serving the Noonan Building tenants and artists or the other Improvements, as applicable, in accordance with **Section 11.1** and such failure is likely to cause imminent physical harm to any Person or constitutes a violation of applicable Law, or with respect to Historic Buildings only, such failure is likely to result in deterioration to or damage of the Historic Buildings below the condition existing on the Commencement Date, Port or the City may repair the same at Tenant's cost and expense and Tenant will reimburse Port or the City, as applicable, as provided in this **Section 11.3**; provided, however, with respect to Tenant's failure to maintain and repair the Horizontal Improvements only, Port may call on the Maintenance and Repair Bond, if any, in lieu of expending its own funds for such repairs. Except in the event of an emergency, Port or the City, as applicable, will first provide no less than fifteen (15) days prior notice to Tenant before commencing any maintenance to or repair of any of the foregoing. If Tenant does not



commence maintenance or repair of the affected Horizontal Improvements or provide assurances reasonably satisfactory to Port or the City, as applicable, that Tenant will commence maintenance or repair of the same within such fifteen (15) day period, then Port or the City, as applicable, may proceed to take the required action. If Port or the City, as applicable, elects to proceed with such repair or maintenance, then promptly following completion of any work taken by Port or the City, as applicable, pursuant to this **Section 11.3**, Port or the City, as applicable, will deliver a detailed invoice of the work completed, the materials used and the costs relating thereto. Tenant also will pay to Port or the City, as applicable, an administrative fee equal to ten percent (10%) of the total "hard costs" of the work. "**Hard costs**" include the cost of materials and installation, but exclude any costs associated with design, such as architectural fees. Tenant will pay to Port or the City, as applicable, the amount set forth in the invoice within thirty (30) days after delivery of the invoice.

In the event Port notifies Tenant of a failure to maintain and repair in accordance with **Section 11.1** ("**Maintenance Notice**"), Tenant will pay to Port, as Additional Rent, an amount equaling Three Hundred Dollars (\$300), which amount will be increased by one hundred dollars on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, upon delivery of the Maintenance Notice. In the event Port determines during subsequent inspection(s) that Tenant has failed to so maintain the Premises in accordance with this Article 10, then Tenant will pay to Port, as Additional Rent, an amount equaling Four Hundred Dollars (\$400), which amount will be increased by One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, for each additional Maintenance Notice, if applicable, delivered by Port to Tenant following each inspection. The Parties agree that the charges associated with each inspection of the Premises and delivery of each Maintenance Notice represent a fair and reasonable estimate of the administrative cost and expense which Port will incur by reason of Port's inspection of the Premises and issuance of each Maintenance Notice. Tenant's failure to comply with the applicable Maintenance Notice and Port's right to impose the foregoing charges is in addition to and not in lieu of any and all other rights and remedies of Port under this Lease. The amounts set forth in this **Section 11.3** are due within five (5) days following delivery of the applicable Maintenance Notice.

*Tenant's Initials:* \_\_\_\_\_

## **12. HORIZONTAL IMPROVEMENTS.**

**12.1. Tenant's Obligation to Construct the Horizontal Improvements.** Tenant is obligated to construct, [or cause the Master Developer to construct,] the Horizontal Improvements during the Term in accordance with the DDA, including **[Articles 13-17]** thereof. Tenant's and Master Developer's construction of the Horizontal Improvements in accordance with the DDA is a material part of the bargained for consideration under this Lease and failure to do so in accordance with this Lease and the DDA may result in, among other things, termination of this Lease. Port has no obligation to construct any of the Horizontal Improvements.

**12.2. Tenant's Obligation to Make Horizontal Improvements Available for Use Prior to Acceptance.** Before Acceptance of the applicable Horizontal Improvements by the City, subject to the immediately following sentence, Tenant will have the right, but not the obligation, to make the Horizontal Improvements that (a) will be operated by the SFPUC, available for SFPUC's use without charge or any fee, and (b) would generally be available for the public's use, such as streets, sidewalks, parks and open space, available for use by all parties, including Vertical Developers, the general public, the City and Port, without charge or any fee. Notwithstanding the foregoing, Tenant will make available for use without charge, all Horizontal Improvements necessary for any [Vertical Improvements] to obtain a temporary certificate of occupancy.

**12.3. Title to Improvements.** Tenant will own all Horizontal Improvements until they are Accepted by the City. Tenant will own during the Term all Subsequent Construction located



on the Premises and all appurtenant fixtures, machinery and equipment installed therein (except for subtenant improvements to the extent owned by any subtenant pursuant to such sublease, trade fixtures and other personal property of Subtenants). Upon release of the applicable Horizontal Improvement Parcels that contain parks and open space that are Accepted by Port, title to the Improvements related to such parks and open space, including appurtenant fixtures (but excluding trade fixtures and other personal property of Tenant and its Subtenants), will vest in Port without further action of any Party, and without compensation or payment to Tenant. Tenant and its Subtenants have the right at any time, or from time to time, including, without limitation, at the expiration or upon the earlier termination of the Term of this Lease, to remove Personal Property from the Premises; provided, however, that if the removal of Personal Property causes damage to the Premises, Tenant will promptly cause the repair of such damage at no cost to Port.

### **13. SUBSEQUENT CONSTRUCTION.**

#### **13.1. Port Approval.**

(a) **Generally.** Tenant will have the right, from time to time during the Term, to construct Subsequent Construction in accordance with the provisions of this *Article 13*.

(b) **Subsequent Construction Requiring Port's Approval in Port's Sole Discretion.** Tenant has the right during the Term to perform Subsequent Construction in accordance with the provisions of this *Article 13*, provided that Tenant cannot do any of the following without Port's prior approval, which approval may be withheld by Port in its sole discretion:

(i) Construct additional buildings or other additional above ground structures on Development Parcels or Dedicated Parcels prior to the applicable parcel's release from the Premises, other than temporary buildings, and structures necessary to advance the Permitted Uses that are Demolished and Removed by Tenant prior to the earlier of (A) five (5) years from completion of such temporary buildings or structures, or (B) the applicable parcel's release from the Premises;

(ii) Decrease the bulk or height of the exterior of any Historic Building beyond the bulk or height existing as of the Commencement Date;

(iii) Materially alter the Historic Fabric of any Historic Building unless pursuant to the requirements of an approved Regulatory Approval or the DDA;

(iv) Perform Subsequent Construction on any Historic Building that would cause a decertification of all or a portion of the Historic Building for Historic Preservation Tax Credits, or that does not comply with the Secretary's Standards; or

(v) Perform Subsequent Construction to the Public Access Areas that would adversely affect (other than temporarily during the period of such Subsequent Construction) the public access to, or the use or appearance of such Public Access Areas.

#### **13.2. Construction Schedule.**

(a) **Performance.** Once commenced, Tenant will prosecute all Subsequent Construction with reasonable diligence, subject to Force Majeure.

(b) **Reports and Information.** During periods of construction, Tenant will submit to Port written progress reports when and as reasonably requested by Port.

#### **13.3. Construction.**

(a) **Commencement of Construction.** Tenant will not commence any Subsequent Construction until Tenant has obtained all building permits, other Regulatory Approvals and Port approvals to the extent required.

(b) **Construction Standards.** All Subsequent Construction must be performed by duly licensed and bonded contractors or mechanics and must be accomplished expeditiously, diligently and in accordance with good construction and engineering practices and applicable Laws, and, in the case of Subsequent Construction on Historic Buildings only, will be consistent with the Secretary's Standards and the historic register status of the Premises.

(c) **Reports and Information.** During periods of Construction, Tenant will submit to Port written progress reports or other reports for the benefit of or requested by the County Assessor when and as reasonably requested by the County Assessor.

(d) **Costs of Construction.** Port will have no responsibility for costs of any Construction and Tenant will pay (or cause to be paid) all such costs.

(e) **Construction Rights of Access.** During any period of Subsequent Construction, Port and its Agents have the right to enter areas in which Subsequent Construction is being performed, on reasonable prior written notice during customary construction hours, subject to the rights of Subtenants and to Tenant's right of quiet enjoyment under this Lease, to inspect the progress of the work; provided, however, that Port and its Agents will conduct their activities in such a way to minimize interference with Tenant and its operations to the extent feasible. Nothing in this Lease, however, will be interpreted to impose an obligation upon Port to conduct such inspections or any liability in connection therewith.

(f) **Prevailing Wages.** Any construction, alteration, demolition, installation, maintenance, repair, or laying of carpet at, or hauling of refuse from, the Premises comprise a public work if paid for in whole or part out of public funds. The terms "**public work**" and "**paid for in whole or part out of public funds**" as used in this Section are defined in California Labor Code Section 1720 et seq., as amended. Tenant agrees that any person performing labor for Tenant on any public work at the Premises will be paid not less than the highest prevailing rate of wages consistent with the requirements of Section 6.22(E) of the San Francisco Administrative Code, and will be subject to the same hours and working conditions, and will receive the same benefits as in each case are provided for similar work performed in San Francisco County. Tenant will include in any contract for such labor a requirement that all persons performing labor under such contract will be paid not less than the highest prevailing rate of wages for the labor so performed. Tenant will require any contractor to provide, and will deliver to City upon request, certified payroll reports with respect to all persons performing such labor at the Premises.

(g) **Compliance with Workforce Development Plan.** Tenant agrees that it will comply with the Workforce Development Plan attached hereto as ***Exhibit XX***.

**13.4. Safety Matters.** Tenant, while performing any Subsequent Construction or maintenance or repair of the Improvements (for purposes of this Section only, "**Work**"), will undertake commercially reasonable measures in accordance with good construction practices to minimize the risk of injury or damage to adjoining portions of the Premises, the Horizontal Improvements, and Improvements and the surrounding property, or the risk of injury to persons or members of the public, caused by or resulting from the performance of its Work. Tenant will erect appropriate construction barricades to enclose the areas of such construction and maintain them until the Construction has been substantially completed, to the extent reasonably necessary to minimize the risk of hazardous construction conditions.

### **13.5. Record Drawings.**

(a) With respect to any Subsequent Construction requiring a building permit (but excluding temporary structures), Tenant will furnish to Port one set of design/permit drawings in their finalized form and Record Drawings with respect to such Subsequent Construction within ninety (90) days following completion of the applicable Subsequent Construction and Port's written notice to Tenant requesting same. Record Drawings must be in the form of full-size, hard paper copies and converted into electronic format as (1) full-size

scanned TIF files, and (2) AutoCad files of the completed and updated Final Construction Documents, as further described below, and in such format as is reasonably required by Port's building department at the time of submittal. As used in this Section "**Record Drawings**" means drawings, plans and surveys showing the Subsequent Construction as built on the Premises and prepared during the course of construction (including all requests for information, responses, field orders, change orders, and other corrections to the documents made during the course of construction). If Tenant fails to provide such Record Drawings to Port within the time period specified herein, and such failure continues for an additional ninety (90) days following an additional written request from Port, Port will thereafter have the right to cause an architect or surveyor selected by Port to prepare Record Drawings showing such Subsequent Construction, and the actual, third-party cost of preparing such Record Drawings must be reimbursed by Tenant to Port as Additional Rent. Nothing in this Section limits Tenant's obligations, if any, to provide plans and specifications in connection with Subsequent Construction under applicable regulations adopted by Port in its regulatory capacity. Tenant is permitted to disclaim any representations or warranties with respect to the design/permit drawings, Record Drawings or other plans and specifications provided hereunder, and, at Tenant's request, Port will provide Tenant with a release from liability for future use of the applicable materials, in a form acceptable to Tenant and Port.

(b) **Record Drawing Requirements.** Record Drawings must be no less than (24" x 36"), with mark-ups neatly drafted to indicate modifications from the original design drawings, scanned at 400 dpi. Each drawing will have a Port-assigned number placed onto the title block prior to scanning. An index of drawings must be prepared correlating drawing titles to the numbers. A minimum of ten (10) drawings will be scanned as a test, prior to execution of this requirement in full.

(c) **AutoCad Requirements.** The AutoCad files must be contained in Release 2006 or a later version, and drawings must be transcribed onto a compact disc(s) or DVD(s), as requested by Port. All X-REF, block and other referenced files must be coherently addressed within the environment of the compact disc or DVD, at Port's election. Discs containing files that do not open automatically without searching or reassigning X-REF addresses will be returned for reformatting. A minimum of ten (10) complete drawing files, including all referenced files, is required to be transmitted to Port as a test, prior to execution of this requirement in full.

(d) **Changes in Technology.** Port reserves the right to revise the format of the required submittals set forth in this *Section 13.5* as technology changes and new engineering/architectural software is developed.

#### **14. UTILITY SERVICES.**

**14.1. Utility Services.** Tenant acknowledges and agrees that Port, in its proprietary capacity as owner of the Premises and landlord under this Lease, will not provide any utility services to the Premises or any portion of the Premises. Additionally, Tenant's construction of the various utilities infrastructure as part of the Horizontal Improvements required under the DDA is a material bargained for consideration of this Lease. Tenant, at its sole expense, must (i) arrange for the provision and construction of all on-site and off-site utilities necessary to construct, operate and use the Horizontal Improvements, all of the Buildings and any other portion of the Premises for their intended use, (ii) be responsible for contracting with, and obtaining, all necessary utility and other services, as may be necessary and appropriate to the uses to which all of the Improvements and the Premises are put, and (iii) maintain and repair all utilities serving the Premises to the point provided by the respective utility service provider (whether on or off the Premises). Tenant also must coordinate with the respective utility service provider with respect to the installation of utilities, including providing advance notice to appropriate parties of trenching requirements.

Tenant will pay or cause to be paid as the same become due, all deposits, charges, meter installation fees, connection fees and other costs for all public or private utility services at any time rendered to the Premises or any part of the Premises, and will do all other things required for the maintenance, repair, replacement, and continuance of all such services. Tenant agrees, with respect to any public utility services provided to the Premises by City, that no act or omission of City in its capacity as a provider of public utility services, abrogates, diminishes, or otherwise affects the respective rights, obligations and liabilities of Tenant and Port under this Lease, or entitle Tenant to terminate this Lease or to claim any abatement or diminution of Rent. Further, Tenant covenants not to raise as a defense to its obligations under this Lease, or assert as a counterclaim or cross-claim in any litigation or arbitration between Tenant and Port relating to this Lease, any Losses arising from or in connection with City's provision (or failure to provide) public utility services, except to the extent to preserve its rights hereunder that failure to raise such claim in connection with such litigation would result in a waiver of such claim. The foregoing does not constitute a waiver by Tenant of any claim it may now or in the future have (or claim to have) against any such public utility provider relating to the provision of (or failure to provide) utilities to the Premises.

**14.2. Electricity.** Tenant will procure all electricity for the Premises from the San Francisco Public Utilities Commission at rates to be determined by the San Francisco Public Utilities Commission. If the San Francisco Public Utilities Commission determines that it cannot feasibly provide service to Tenant, Tenant may seek another provider. Nothing herein limits any remedy Tenant may have at law or in equity to recover damages for the City utility's failure to deliver utility services hereunder. **[Note: May be revised based on final DA.]**

**14.3. Energy Consumption.** Tenant acknowledges and agrees that Port has delivered a Disclosure Summary Sheet, Statement of Energy Performance, Data Checklist, and Facility Summary (all as defined in the California Code of Regulations, Title 20, Division 2, Chapter 4, Article 9, Section 1680) for the Premises no less than 24 hours prior to Tenant's execution of this Lease. The Disclosure Summary Sheet is attached as **Schedule [XX]**.

**14.4. Waiver.** Tenant hereby waives any benefits of any applicable Law, including the provisions of California Civil Code Section 1932(1) permitting the termination of this Lease due to any interruption or failure of utility services. The foregoing shall not constitute a waiver by Tenant of any claim it may now or in the future have (or claim to have) against any public utility provider relating to the provision of (or failure to provide) utilities to the Premises.

## **15. DAMAGE OR DESTRUCTION.**

### **15.1. Damage or Destruction.**

(a) **Tenant to Give Notice.** If at any time during the Term, any damage or destruction occurs to all or any portion of the Premises from fire or other casualty (each a "Casualty"), Tenant will promptly give telephonic or written notice (including via electronic mail) thereof to Port generally describing the nature and extent of such Casualty.

(b) **No Effect on Lease.** This Lease will not terminate or be forfeited or be affected in any manner by reason of Casualty, and Tenant, notwithstanding any law or statute present or future (including without limitation, California Civil Code Sections 1932(2) and 1933(4)), waives any and all rights to quit or surrender the Premises or any part thereof, Tenant acknowledging and agreeing that the provisions of this **Article 15** will govern the rights and remedies of the parties in the event of a Casualty. Tenant expressly agrees that its obligations hereunder, including the payment of any and all Rent and any other sums due hereunder, will continue as though said Premises, the Horizontal Improvements, and/or other Improvements had not been damaged or destroyed and without abatement, suspension, diminution or reduction of any kind; provided, however, Tenant's obligations to construct, or cause Master Developer to construct, the Horizontal Improvements within any specified period may be revised in accordance with [Section 9.2 of the DDA].

(c) **Tenant's Restoration.** In the event of a Casualty, Tenant has no obligation to Restore the Historic Buildings until such Historic Buildings are required to be Rehabilitated in accordance with the procedures set forth in the DDA relating to construction and must be at Tenant's or Master Developer's sole expense; provided, however Tenant will promptly alleviate any conditions caused by such Casualty that could cause an immediate or imminent threat to the public safety and welfare or damage to the environment, including any demolition or hauling of rubble or debris. , Tenant must Restore or cause to be Restored, all Horizontal Improvements damages or affected by the Casualty. All work Tenant is required to perform under this Section must be performed without regard to the amount or availability of insurance proceeds.

## **16. CONDEMNATION.**

### **16.1. General; Notice; Waiver.**

(a) **General.** If, at any time during the Term, there is any Condemnation of all or any part of the Premises, including any of the Improvements, the rights and obligations of the Parties will be determined pursuant to this **Article 16**.

(b) **Notice.** In case of the commencement of any proceedings or negotiations which might result in a Condemnation of all or any portion of the Premises during the Term, the Party learning of such proceedings will promptly give written notice of such proceedings or negotiations to the other Party. Such notice will describe with as much specificity as is reasonable, the nature and extent of such Condemnation or the nature of such proceedings or negotiations and of the Condemnation which might result therefrom, as the case may be.

(c) **Waiver.** Except as otherwise provided in this **Article 16**, the Parties intend that the provisions of this Lease will govern their respective rights and obligations in the event of a Condemnation. Accordingly, but without limiting any right to terminate this Lease given Tenant in this **Article 16**, Tenant waives any right to terminate this Lease upon the occurrence of a Partial Condemnation under California Code of Civil Procedure Sections 1265.120 and 1265.130, as such section may from time to time be amended, replaced or restated.

**16.2. Total Condemnation.** If there is a Condemnation of the entire Premises or the Leasehold Interest (a "**Total Condemnation**"), this Lease will terminate as of the Condemnation Date. Upon such termination, except as otherwise set forth in this Lease, the Parties will be released without further obligations to the other Party as of the Condemnation Date, subject to the payment to Port of accrued and unpaid Rent, up to the Condemnation Date and the provisions that expressly survive the expiration or earlier termination of this Lease. Port and Tenant will execute and deliver a termination of Lease or such other document as is reasonably necessary to evidence such termination.

**16.3. Substantial Condemnation, Partial Condemnation.** If there is a Condemnation of any portion but less than all of the Premises, the rights and obligations of the Parties will be as follows:

(a) **Substantial Condemnation.** If there is a Substantial Condemnation of a portion of the Premises or the Leasehold Estate, this Lease will terminate, at Tenant's option, (which will be exercised, if at all, at any time within ninety (90) days after the Condemnation Date by delivering written notice of termination to Port). "**Substantial Condemnation**" means where Tenant reasonably determines that, because of the Condemnation, it will be infeasible for Master Developer under the DDA to develop all or any remaining Phase (as defined in the DDA) of the Project substantially in conformance with the Project Approvals, due to either economic or physical construction reasons unless Port and Master Developer amend the DDA, each in their sole discretion.

(b) **Partial Condemnation.** If there is a Condemnation of any portion of the Premises or the Leasehold Estate which does not result in a termination of this Lease under **Section 16.2** or **Section 16.3(a)** (a "**Partial Condemnation**"), this Lease will terminate only as to the portion of the Premises taken in such Partial Condemnation, effective as of the Condemnation Date. In the case of a Partial Condemnation, this Lease will remain in full force and effect as to the portion of the Premises (or of the Leasehold Estate) remaining immediately after such Condemnation. Port and Tenant will execute and deliver a partial termination of Lease or such other document as is reasonably necessary to evidence such termination.

**16.4. Awards.** Except as provided in **Sections 16.5** and **16.6**, Awards and other payments to either Port or Tenant on account of a Condemnation, less costs, fees and expenses of either Port or Tenant (including, without limitation, reasonable Attorneys' Fees and Costs) incurred in the collection thereof ("**Net Awards and Payments**") will be allocated between Port and Tenant as follows:

- (a) First, to the payment of all unpaid Rent.
- (b) Second, in the event of a Partial Condemnation, to pay costs of Restoration incurred by Tenant, in which case, the portion of the Net Awards and Payments allocable to Restoration will be payable to Tenant, a Mortgagee, or trustee in accordance with the requirements governing payment of insurance proceeds set forth in **Section 16.4(c)**;
- (c) Third, to Port for the value of the condemned land only, subject to the particular uses of the Premises existing immediately prior to the Condemnation Date, and without reference to, or inclusion of, Port's reversionary interest in the value of the Improvements;
- (d) Fourth, to any non-affiliate Mortgagee pursuant to a non-affiliate Mortgage as and to the extent provided therein, for payment of all sums secured by its Mortgage that remain outstanding, together with its reasonable out of pocket expenses and charges in collecting the Net Award and Payment, including without limitation, its reasonable attorneys' fees incurred in the Condemnation;
- (e) Fifth, to Tenant to the extent that the Net Awards and Payments are attributable to Tenant's Leasehold Estate not including the value of the Improvements for the remaining unexpired portion of the Term to the original scheduled Expiration Date;
- (f) Sixth, the balance of the Net Awards and Payment will be divided proportionately between Port, for the value of Port's reversionary interest in the land and Improvements (based on the date the Term would have expired but for the event of Condemnation) and Tenant, for the value of the Horizontal Improvements constructed by Tenant for the remaining unexpired portion of the Term to the original scheduled Expiration Date. Any Net Awards and Payment paid to Tenant in accordance with this Section will be applied as "**Land Proceeds**" that Port can contribute as an "**Advance of Land Proceeds**" under [Section 7 of the DDA.]
- (g) Notwithstanding anything to the contrary set forth above, any portion of the Net Awards and Payments which has been specifically designated by the condemning authority or in the judgment of any court to be payable to Port or Tenant on account of any interest in the Premises or the Improvements separate and apart from the value of Port's reversionary interest in the land and Improvements, the Leasehold Estate, or the value of the Improvements on the Premises for the remaining unexpired portion of the Term of this Lease, will be paid to Port or Tenant, as applicable, as so designated by the condemning authority or judgment. If less than all of the Premises is condemned, and this Lease is terminated, the fair market value of the remaining Premises and Improvements thereon which become the property of Port upon such termination shall be treated for purposes of this Section as received by Port on account of its share of the Award and the cash payment payable to Port shall be reduced by a like amount and instead paid to Tenant.

**16.5. Temporary Condemnation.** If there is a Condemnation of all or any portion of the Premises for a temporary period lasting less than the remaining Term, other than in connection with a Substantial Condemnation or a Partial Condemnation of a portion of the Premises for the remainder of the Term, this Lease will remain in full force and effect, and the entire Award will be payable to Tenant.

**16.6. Personal Property.** Notwithstanding *Section 16.4*, Port will not be entitled to any portion of any Net Awards and Payments payable in connection with the Condemnation of the Personal Property of Tenant or any of its Subtenants.

**17. LIENS.**

**17.1. Liens.** Tenant will not create or permit the attachment of, and will promptly discharge at no cost to Port, any lien, security interest, or encumbrance on the Premises or the Leasehold Estate, other than (i) this Lease, permitted Subleases, and Permitted Title Exceptions, (ii) liens for non-delinquent Impositions (excluding Impositions which may be separately assessed against the interests of Subtenants or are being contested in accordance with *Article 7*), and (iii) Mortgages in accordance with *Article 37*.

**17.2. Mechanics' Liens.** Tenant will keep the Premises and the Leasehold Estate free from any liens arising out of any work performed, materials or services furnished, or obligations incurred by Tenant or any of its Agents. Tenant will provide thirty (30) days' advance written notice to Port of any Construction to allow Port to post a notice of non-responsibility on the Premises. If Tenant does not, within sixty (60) days following the imposition of any such Lien, cause the same to be released of record or post a bond or take such other action reasonably acceptable to Port, it will constitute a Tenant Event of Default, and Port will have, in addition to all other remedies provided by this Lease or by Law, the right but not the obligation to cause the same to be released by such means as it deems proper, including payment of the claim giving rise to such lien. All sums paid by Port (including interest at the Default Rate computed from the date of payment) for such purpose and all expenses incurred by Port in connection therewith must be reimbursed to Port by Tenant within ten (10) days following demand by Port. Port will include with its demand, supporting documentation.

**18. ASSIGNMENT AND SUBLETTING.**

**18.1. Transfers.** Tenant will have the right to Transfer without obtaining Port's consent its entire interest in this Lease to the proposed Transferee in connection with a Transfer of the Master Developer's rights under the DDA pursuant to *Article 6* of the DDA. Except in connection with a Transfer under the DDA, no other Transfer of Tenant's interest is permitted.

**18.2. Other Transfers.** [Note: This section to coordinate with DDA and s.t. further discussion between the parties.] Except for a Transfer described in *Section 18.1*, Tenant must obtain Port's prior written consent to any Transfer, which Port shall not withhold, condition or delay unreasonably. It will be reasonable for Port to withhold its consent to a Transfer if the DDA is not being Transferred to the same proposed transferee.

**18.3. No Release of Tenant's Existing Liability or Waiver by Virtue of Consent.** The effectiveness of a Transfer hereunder is not in any way to be construed to relieve Tenant of any liability arising out of or with regard to the performance of any covenants or obligations to be performed by Tenant hereunder before the date of such Transfer.

**18.4. Sublease.** Tenant has the right to Sublease portions of the Premises for the Permitted Ancillary Uses without Port's prior consent so long all of the following conditions are satisfied (each a "Pre-Approved Sublease"): [Note: Exhibit D needs to include how all sublease rent will be calculated and applied.]

(a) The Sublease will not adversely and materially impact construction of the Horizontal Improvements or the Vertical Improvements; and

(b) The Sublease (and any further sub-subleases of the Sublease space) are all subject to the terms and conditions of this Lease, provided that the Subtenant need not be obligated to undertake any obligations with respect to the Subleased Space that is Tenant's obligation under such Sublease; and

(c) The term of the Sublease does not extend beyond the Term of this Lease;

(d) The Sublease contains an Indemnification and waiver of claims provision benefitting Port that is substantially and materially the same as **Article 19** except that the term "Tenant" in such provision means "Subtenant;" and

(e) The Sublease requires that under all liability and other insurance policies, "THE CITY AND COUNTY OF SAN FRANCISCO, THE SAN FRANCISCO PORT COMMISSION AND THEIR OFFICERS, AGENTS, EMPLOYEES AND REPRESENTATIVES" are additional insureds by written endorsement and acknowledging Port's rights to demand increased coverage to normal amounts consistent with the Subtenant's business activities on the Premises; and

(f) Subject to the rights of any Mortgagee, the Sublease requires Subtenant to pay the Sublease rent and other sums due under the Sublease directly to Port upon receiving written notice from Port that a Tenant Event of Default has occurred; and

(g) The Sublease requires the Subtenant to expressly waive entitlement to any and all relocation assistance and benefits in connection with this Lease; and

(h) The Sublease contains a provision similar to **Article 36** (Right to Enter) requiring Subtenant to permit Port to enter its Subleased space for the purposes specified in **Article 36**; and

(i) The Sublease contains a provision similar to **Section 30.1** (Tenant Estoppel)) requiring Subtenant, from time to time, to provide Port an estoppel certificate substantially similar to the form attached hereto as **Exhibit XX**; and

(j) The Sublease requires Subtenant to comply with the Special Provisions set forth in **Article 42**; and

(k) The Sublease contains a provision that if for any reason whatsoever this Lease is terminated, the Sublease will be automatically terminated; and

(l) All net rent, fees, and other charges due and payable to Tenant as further described in **Exhibit D**, will be applied as "Land Proceeds" that Port can contribute as an "Advance of Land Proceeds" under [Section 7 of the DDA.]

**18.5. Acknowledgements.** Tenant acknowledges and agrees that Port's rights with respect to Transfers are reasonable limitations for purposes of California Civil Code Section 1951.4 and waives any claims arising from Port's actions under this **Article 18**.

**18.6. Mortgaging of Leasehold.** Notwithstanding anything herein to the contrary, at any time during the Term, Tenant has the right, without Port's consent, to sell, assign, encumber, or transfer its interest in this Lease to a Mortgagee in connection with the exercise of remedies under the provisions of a Mortgage subject to the limitations, rights and conditions set forth in **Article 37** hereof, and, in the event so assigned, the Lease may be further assigned with notice to, but without the consent of, Port.

**18.7. Assignment of Rents.** Tenant hereby assigns to Port all rents and other payments of any kind, due or to become due from any or present or future Subtenant as security for Tenant's obligations hereunder prior to actual receipt thereof by Tenant; provided, however, the foregoing assignment shall be subject and subordinate to any assignment made to a Mortgagee under **Article 37** until such time as Port has terminated this Lease (subject to the Port's agreement to enter into a new lease with Mortgagee and all other provisions of this Lease protecting Mortgagee's interests in this Lease), at which time the rights of Port in all rents and



other payments assigned pursuant to this **Section 18.2** will become prior and superior in right; provided, further, any rents collected by any Mortgagee from any Subtenants pursuant to any assignment of rents or subleases made in its favor will promptly remit to Port the rents so collected (less the actual cost of collection) to the extent necessary to pay Port any Rent, including any and all Additional Rent, through the date of termination of this Lease.

**18.8. No Release of Tenant.** The acceptance by Port of Rent or other payment from any other person will not be deemed to be a waiver by Port of any provision of this Lease or to be a release of Tenant from any obligation under this Lease. No Transfer or Sublease will in any way diminish, impair or release any of the liabilities and obligations of Tenant, any guarantor or any other person liable for all or any portion of Tenant's obligations under this Lease.

## **19. INDEMNIFICATION OF PORT.**

**19.1. General Indemnification of the Indemnified Parties.** Subject to **Section 19.4**, Tenant agrees to and will Indemnify the Indemnified Parties from and against any and all Losses imposed upon or incurred by or asserted against any such Indemnified Parties in connection with the occurrence or existence of any of the following:

(a) any accident, injury to or death of Persons, or loss or destruction of or damage to property occurring in, on, under, around, or about the Premises or any part thereof and which may be directly or indirectly caused by any acts done in, on, under, or about the Premises, or any acts or omissions of Tenant, its Agents, Subtenants, or Invitees, or their respective Agents and Invitees;

(b) any use, non-use, possession, occupation, operation, maintenance, management, or condition of the Premises or any part thereof by Tenant, its Agents, Subtenants, or Invitees, or their respective Agents and Invitees;

(c) any latent, design, construction or structural defect relating to the Improvements, any other Subsequent Construction, or any other matters relating to the condition of the Premises caused directly or indirectly by Tenant or any of its Agents, Invitees, or Subtenants;

(d) any failure on the part of Tenant or its Agents, Invitees, or Subtenants, as applicable, to perform or comply with any of the terms, covenants, or conditions of this Lease or with applicable Laws;

(e) performance of any labor or services or the furnishing of any materials or other property in respect of the Premises or any part thereof by Tenant or any of its Agents or Subtenants;

(f) any acts, omissions, or negligence of Tenant, its Agents, Invitees, or Subtenants; and

(g) any civil rights actions or other legal actions or suits initiated by any user or occupant of the Premises to the extent it relates to such use or occupancy.

## **19.2. Hazardous Materials Indemnification.**

(a) In addition to its obligations under **Section 19.1** (General Indemnity) and subject to **Section 19.4**, Tenant, for itself and on behalf of its Subtenants, Agents and Invitees, agrees to Indemnify the Indemnified Parties and the State Lands Indemnified Parties from any and all Losses and Hazardous Materials Claims that arise as a result of: (i) any Hazardous Material Condition; (ii) any Handling or Release of Hazardous Materials in, on, under, around or about the Premises; or (iii) any Exacerbation of any Hazardous Material Condition; or (iv) failure by Tenant or its Agent, Subtenant, or Invitee, or any of their respective Agents or Invitees (a "Related Third Party") to comply with the Pier 70 Risk Management Plan.

(b) Tenant's obligations under **Section 19.2(a)** includes: (i) actual costs incurred in connection with any Investigation or Remediation requested by Port or required by any Environmental Regulatory Agency and to restore the affected area to its condition before the Release; (ii) actual damages for diminution in the value of the Premises or the Facility; (iii) actual damages for the loss or restriction on use of rentable or usable space or of any amenity of the Premises; (iv) actual damages arising from any adverse impact on marketing the space; (v) sums actually paid in settlement of Claims, Hazardous Materials Claims, Environmental Regulatory Actions, including fines and penalties; (vi) actual natural resource damages; and (vii) Attorneys' Fees and Costs, consultant fees, expert fees, court costs, and all other actual litigation, administrative or other judicial or quasi-judicial proceeding expenses. If Port actually incurs any damage and/or pays any costs within the scope of this section, Tenant must reimburse Port for Port's costs, plus interest at the Interest Rate from the date of demand until paid, within five (5) business days after receipt of Port's payment demand and reasonable supporting evidence of the cost or damage actually incurred.

(c) Tenant understands and agrees that its liability to the Indemnified Parties and the State Lands Indemnified Parties under this **Section 19.2**, subject to **Section 19.4**, arises upon the earlier to occur of (a) discovery of any such Hazardous Materials (other than Known Pre-Existing Hazardous Materials) in, on, under, around, or about the Premises, (b) the Handling or Release of Hazardous Materials in, on, under, around or about the Premises, (c) the Exacerbation of any Hazardous Material Condition, or (d) the institution of any Hazardous Materials Claim with respect to such Hazardous Materials, and not upon the realization of loss or damage.

**19.3. Scope of Indemnities; Obligation to Defend.** Except as otherwise provided in **Section 19.4**, Tenant's Indemnification obligations under this Lease are enforceable regardless of the active or passive negligence of the Indemnified Parties, and regardless of whether liability without fault is imposed or sought to be imposed on the Indemnified Parties. Tenant specifically acknowledges that it has an immediate and independent obligation to defend the Indemnified Parties from any Loss that actually or potentially falls within the Indemnification obligations of Tenant, even if such allegations are or may be groundless, false, or fraudulent, which arises at the time such claim is tendered to Tenant and continues at all times thereafter until finally resolved. Tenant's Indemnification obligations under this Lease are in addition to, and in no way will be construed to limit or replace, any other obligations or liabilities which Tenant may have to Port in this Lease, at common law or otherwise. All Losses incurred by the Indemnified Parties subject to Indemnification by Tenant constitute Additional Rent owing from Tenant to Port hereunder and are due and payable from time to time immediately upon Port's request, as incurred.

**19.4. Exclusions from Indemnifications, Waivers and Releases.** Without impacting or reducing Tenant's Indemnity of the State Lands Indemnified Parties in **Section 19.2**, and provided that Tenant and the Related Third Parties are in compliance with the Pier 70 Risk Management Plan, nothing in this **Article 19** (Indemnities) relieves the Indemnified Parties from liability, nor will the Indemnities set forth in **Sections 19.1 (General Indemnification of Indemnified Parties)**, **19.2 (Hazardous Materials Indemnification)**, the defense obligations set forth in **Sections 19.3 (Scope of Indemnities)** and **19.6 (Defense)**, or the waivers or releases of claims set forth in **Section 19.7 (Waiver)** extend to Losses: **[Subject to further negotiation.]**

(a) to the extent caused by the gross negligence or willful misconduct of the Indemnified Parties, or

(b) arising from Known Pre-Existing Hazardous Materials, so long as the same are not Handled, Released or Exacerbated by the acts or omissions of Tenant or Related Third Parties,

(c) arising from Unknown Pre-Existing Hazardous Conditions, so long as the same are not (i) Handled, Released or Exacerbated by the acts or omissions of Tenant or Related Third Parties, or (ii) arising from third party claims by Related Third Parties; or

(d) arising from Post-Effective Date Hazardous Materials originating outside of the Premises, so long as the same are not (i) Handled by Tenant or any of the Related Third Parties, Released or Exacerbated, or (ii) arising from third party claims by Related Third Parties

**19.5. Survival.** Tenant's Indemnification obligations under this Lease and the provisions of this **Article 19** survive the expiration or earlier termination of this Lease (or, the partial termination of this Lease with respect to any portion of the Premises released in accordance with **Section 1.1(b)**).

**19.6. Defense.** Tenant will, at its option but subject to reasonable approval by Port, be entitled to control the defense, compromise or settlement of any such matter through counsel of Tenant's choice; provided, that in all cases Port will be entitled to participate in such defense, compromise or settlement at its own expense. If Tenant fails, however, in Port's reasonable judgment, within a reasonable time following notice from Port alleging such failure, to take reasonable and appropriate action to defend, compromise or settle such suit or claim, Port will have the right promptly to use the City Attorney or hire outside counsel, at Tenant's sole cost, to carry out such defense, compromise or settlement which expense is due and payable to the Port within fifteen (15) days after receipt by Tenant of a detailed invoice for such expense.

**19.7. Waiver.** Subject to **Section 19.5**, as a material part of the consideration of this Lease, Tenant hereby assumes the risk of, and waives, discharges, and releases any and all claims against the Indemnified Parties from any Losses, including (i) damages by death of or injury to any Person, or to property of any kind whatsoever and to whomever belonging, (ii) goodwill, (iii) business opportunities, (iv) any act or omission of persons occupying adjoining premises, (v) theft, (vi) explosion, fire, steam, oil, electricity, water, gas, rain, pollution, or contamination, (vii) Building defects, (viii) inability to use all or any portion of the Premises due to sea level rise or flooding or seismic events, and (ix) any other acts, omissions or causes arising at any time and from any cause, in, on, under, or about the Premises, including all claims arising from the joint, concurrent, active or passive negligence of any of Indemnified Parties.

Tenant expressly acknowledges and agrees that the amount payable by Tenant hereunder does not take into account any potential liability of the Indemnified Parties for any consequential, incidental or punitive damages. Port would not be willing to enter into this Lease in the absence of a complete waiver of liability for consequential, incidental or punitive damages due to the acts or omissions of the Indemnified Parties, and Tenant expressly assumes the risk with respect thereto. Accordingly, without limiting any Indemnification obligations of Tenant or other waivers or releases contained in this Lease and as a material part of the consideration of this Lease, Tenant fully RELEASES, WAIVES AND DISCHARGES forever any and all claims, demands, rights, and causes of action against the Indemnified Parties for consequential, incidental and punitive damages (including, without limitation, lost profits) and covenants not to sue, or to pay the Attorneys' Fees and Costs of any party to sue for such damages, the Indemnified Parties arising out of this Lease or the uses authorized hereunder, including, any interference with uses conducted by Tenant pursuant to this Lease regardless of the cause, and whether or not due to the negligence of the Indemnified Parties.

Tenant understands and expressly accepts and assumes the risk that any facts concerning the claims released in this Lease might be found later to be other than or different from the facts now believed to be true, and agrees that the waivers and releases in this Lease will remain effective. Therefore, with respect to the claims released in this Lease, Tenant waives any rights or benefits provided by California Civil Code Section 1542, which reads as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR. BY PLACING ITS INITIALS BELOW, TENANT SPECIFICALLY ACKNOWLEDGES AND CONFIRMS THE VALIDITY OF THE WAIVERS AND RELEASES MADE ABOVE AND THE FACT THAT TENANT WAS REPRESENTED BY COUNSEL WHO EXPLAINED THE CONSEQUENCES OF THE WAIVERS AND RELEASES AT THE TIME THIS LEASE WAS MADE, OR THAT TENANT HAD THE OPPORTUNITY TO CONSULT WITH COUNSEL, BUT DECLINED TO DO SO.

Tenant's Initials

Tenant acknowledges that the waivers and releases contained herein include all known and unknown, disclosed and undisclosed, and anticipated and unanticipated claims for consequential, incidental or punitive damages. Tenant realizes and acknowledges that it has agreed upon this Lease in light of this realization and, being fully aware of this situation, it nevertheless intends to waive the benefit of Civil Code Section 1542, or any statute or other similar law now or later in effect.

## **20. INSURANCE.**

**20.1. Required Insurance Coverage.** Tenant, at its sole cost and expense, and Tenant's Subtenants or Agents that conduct any Special Event, or, as relevant, install or maintain any Promotional Signage shall maintain, or cause to be maintained, throughout the Term, the following insurance:

(a) **General Liability Insurance.** Comprehensive or commercial general liability insurance, with limits not less than Twenty Million Dollars (\$20,000,000.00) each occurrence combined single limit for bodily injury and property damage, including coverages for contractual liability, liquor liability, independent contractors, broad form property damage, personal injury, products and completed operations, fire damage and legal liability with limits not less than Two Hundred Fifty Thousand Dollars (\$250,000.00) and explosion, collapse and underground (XCU) coverage during any period in which Tenant is conducting any activity on or Subsequent Construction or Improvement to the Premises with risk of explosion, collapse, or underground hazards. This policy must also cover non-owned and for-hire vehicles and all mobile equipment or unlicensed vehicles, such as forklifts.

(b) **Automobile Liability Insurance.** Comprehensive or business automobile liability insurance with limits not less than Five Million Dollars (\$5,000,000.00) each occurrence combined single limit for bodily injury and property damage, including coverages for owned and hired vehicles and for employer's non-ownership liability, which insurance shall be required if any automobiles or any other motor vehicles are operated in connection with Tenant's activity on the Premises or the Permitted Use. If parking is a Permitted Use under this Lease, Tenant must obtain, maintain, and provide to Port upon request evidence of personal automobile liability insurance for persons parking vehicles at the Premises on a regular basis, including without limitation Tenant's Agents and Invitees.

(c) **Worker's Compensation; Employer's Liability; Jones Act; U.S. Longshore and Harborworker's Act Insurance.** Worker's Compensation in statutory amounts, with Employer's Liability limit not less than One Million Dollars (\$1,000,000.00) for each accident, injury, or illness. In the event Tenant is self-insured for the insurance required pursuant to this *Section 20.1(c)*, it shall furnish to Port a current Certificate of Permission to Self-Insure signed by the Department of Industrial Relations, Administration of Self-Insurance, Sacramento, California. In addition, Tenant will be required to maintain insurance for claims

under the Jones Act or U.S. Longshore and Harborworker's Act, respectively as applicable with Employer's Liability limit not less than Five Million Dollars (\$5,000,000.00) for each accident, injury or illness, on employees eligible for each.

(d) **Personal Property Insurance.** Tenant, at its sole cost and expense, shall procure and maintain on all of its personal property and Subsequent Construction, in, on, or about the Premises, property insurance on an all risk form, excluding earthquake and flood, to the extent of full replacement value. The proceeds from any such policy shall be used by Tenant for the replacement of Tenant's personal property or contractors' equipment as applicable.

(e) **Flood Insurance.**

(i) During construction of the improvements, for any parcel located within a flood zone on the City's flood maps, flood insurance will be in an amount equal to the maximum amount of full replacement cost of the improvements with a deductible not to exceed ten percent (10%) except that a greater deductible will be permitted to the extent that flood coverage is not available from recognized carriers or through the NFIP at commercially reasonable rates.

(ii) During construction of the improvements, for any parcel not located within a flood zone on the City's flood maps, flood insurance will be in an amount to the extent available at commercially reasonable rates from recognized insurance carriers or through the NFIP equal to the maximum amount of full replacement cost of the improvements with a deductible not to exceed ten percent (10%) except that a greater deductible will be permitted to the extent that flood coverage is not available from recognized carriers or through the NFIP at commercially reasonable rates

(f) **Pollution Legal Liability.** Tenant, at its sole cost and expense, will procure Pollution Legal Liability insurance with limits of not less than Five Million Dollars (\$5,000,000.00) per claim, with not less than ten (10) year term. Each of the State Lands Indemnified Parties will be named as additional insureds under the terms of any such policy.

(g) **Construction Activities.** Insurance required in connection with construction of Horizontal Improvements is as set forth below:

(i) **Contractor Requirements.** Tenant must require its contractors and subcontractors to maintain the following coverages:

(1) Commercial general liability insurance with limits of not less than \$5 million each occurrence on a policy form that is at least as broad as Insurance Services Office (ISO) Commercial General Liability coverage (occurrence Form CG 00 01);

(2) Comprehensive automobile liability insurance with a policy limit of not less than \$5 million each occurrence on a policy form that is at least as broad as ISO Form Number CA 0001 covering automobile liability, Code 1 (any auto);

(3) Worker's compensation insurance with statutory limits and employer's liability insurance with limits of not less than \$1 million each accident, injury, or illness;

(4) Watercraft liability insurance (if operating watercraft) protection and indemnity insurance with limits not less than \$1 million each occurrence, or with Port approval, lesser limits and deductible as are readily available in the insurance market at a commercially reasonable cost, wreck removal, and damages "In Rem" (the vessel); and

(5) Marine general liability (MGL) (if operating watercraft) with limits not less than \$10 million each occurrence and aggregate basis;

(6) Vessel pollution liability insurance (if operating watercraft with engines or fuel usage) with limits not less than \$5 million per occurrence and \$5 million in

the aggregate with a deductible not to exceed \$50,000 with Port approval, lesser limits and deductible as are readily available in the insurance market at a commercially reasonable cost; insurance should cover liability imposed under laws for any loss, damage, cost, liability or expense arising out of the sudden, accidental, and unintentional discharge, spillage, leakage, emission, or release of any substance of any kind into or on the navigable waters of the United States or the adjoining shorelines.

(7) Contractor's pollution liability insurance with limits of not less than Five Million Dollars (\$5,000,000.00) per claim.

(ii) ***Builder's Risk Requirements.*** In addition, Tenant or General Contractor must carry "Builder's All Risk" insurance on a "Special Form" ("All Risk") Builder's Risk meeting the following requirements.

(1) The amount of coverage must be equal to the full replacement cost of any existing structures affected by the work and full replacement cost of all new construction, including all materials and equipment intended to become part of the permanent structures. The policy must provide coverage for "soft costs," such as design and engineering fees, code updates, permits, bonds, insurance, and inspection costs caused by an insured peril. The Builder's Risk insurance may have a deductible clause not to exceed \$100,000.

(2) The Builder's Risk policy must identify the City and County of San Francisco and the San Francisco Port Commission as loss payees, subordinate to any lender requirements.

(3) The Builder's Risk policy must include the following coverages: (A) all damages of loss to the work and to appurtenances, to materials and equipment to be incorporated into the project while the same are in transit, stored on or off the site, to construction plant and temporary structures; (B) the costs of debris removal, including demolition as may be made reasonably necessary by covered perils, resulting damage, and any applicable law; and (C) start up and testing and machinery breakdown including electrical arcing.

(iii) ***Professional Services Requirements.*** Tenant must require all providers of architectural, design, engineering, geotechnical, and environmental professional services under contract with Tenant to provide professional liability coverage with limits not less than Five Million Dollars (\$5,000,000.00) each claim. With respect to all other professional services provided to Tenant for the Horizontal Improvements, Tenant must require all providers of such professional services under contract with Tenant to provide professional liability coverage with limits not less than Two Million Dollars (\$2,000,000.00) each claim. Such insurance will provide coverage during the period when such professional services are performed and for a period of 3 years after issuance of a Certificate of Occupancy for the Horizontal Improvements. This requirement may be met by the use of an extended reporting period.

(h) ***Other Coverage.*** Such other insurance or different coverage amounts may change from time to time as required by the City's Risk Manager, if in the reasonable judgement of the City's Risk Manager it is the general commercial practice in San Francisco to carry such insurance and/or in the requested insurance limits for the subject activities taking into consideration the risks associated with such uses of the Premises, so long as any insurance required is available from recognized carriers at commercially reasonable rates. If Tenant determines that such other insurance or coverage amount should not be required because it is not available from recognized carriers at commercially reasonable rates, then Tenant will provide to Port evidence supporting Tenant's determination of commercial unreasonableness as to the applicable coverage. Such evidence may include quotes, declinations, and notices of cancellation or non-renewal from leading insurance companies for the required coverage, percentage of overall operating expenses attributable thereto, and then current industry practice for comparable mixed-use/retail/office projects in San Francisco.

(i) **Substitution.** Notwithstanding the foregoing, Tenant shall have the right, upon the prior approval of Port, not to be unreasonably withheld, to substitute any of the insurance coverage required in this **Article 20** with insurance coverage maintained by one or more of Tenant's Agents, Invitees or transferees as long as the insurance policies, certificates and endorsements for such insurance coverage comply in all respects with the requirements of this **Section 20.1(c)**, as determined by Port.

**20.2. General Requirements.**

(a) **Insurance provided for pursuant to this Section:**

(i) Shall be carried under a valid and enforceable policy or policies issued by insurers of recognized responsibility that are rated Best A—:VIII or better by the latest edition of Best's Key Rating Guide (or a comparable successor rating) and legally authorized to sell such insurance within the State of California;

(ii) As to property insurance required hereunder, such insurance shall name the Tenant as the first named insured. As to liability insurance Tenant shall ensure that Port and the City of San Francisco are named as additional insureds under all general liability, automobile liability, vessel pollution, contractors pollution, Public Boat Dock liability coverages. Any umbrella and/or excess liability insurance will include an endorsement through a blanket additional endorsement or equivalent naming as additional insureds the following: **"THE CITY AND COUNTY OF SAN FRANCISCO, THE PORT OF SAN FRANCISCO AND THEIR OFFICERS, DIRECTORS, EMPLOYEES AND AGENTS."**

(iii) As to Commercial General Liability and automobile liability insurance, shall provide that it constitutes primary insurance with respect to claims insured by such policy, and, except with respect to limits, that insurance applies separately to each insured against whom claim is made or suit is brought;

(iv) Will provide for waivers of any right of subrogation that the insurer of such party may acquire against each party hereto with respect to any losses and damages that are of the type covered under the policies required by **Sections 20.1(a)20.1(b), 20.1(c), and 20.1(f)**;

(v) Will be subject to the reasonable approval of Port, which approval shall not be unreasonably withheld or be limited to whether or not such insurance meets the terms of this Lease;

(vi) If any of the insurance required hereunder is provided under a claims-made form of policy, Tenant shall maintain such coverage continuously throughout the Term, and following the expiration or termination of the Term, Tenant shall maintain, or require to be maintained, such coverage without lapse for a period of three (3) years beyond the expiration or termination of this Lease as to any particular portion of the Premises. This requirement may be met by the use of an extended reporting period.

(b) **Certificates of Insurance; Right of Port to Maintain Insurance.**

Tenant shall furnish Port certificates with respect to the policies required under this Section within thirty (30) days after the Commencement Date and, with respect to renewal policies, within thirty (30) days after the policy renewal date of each such policy, and, within sixty (60) days after Port's request, shall also provide Port with copies of each such policy, or shall otherwise make such policy available to Port for its review. If at any time Tenant fails to maintain the insurance required pursuant to **Section 20.1**, or fails to deliver certificates as required pursuant to this Section, then, upon thirty (30) business days' written notice to Tenant, Port may obtain and cause to be maintained in effect such insurance by taking out policies with companies satisfactory to Port. Within thirty (30) business days following demand, Tenant shall reimburse Port for all amounts so paid by Port, together with all costs and expenses in connection therewith and interest thereon at the Default Rate.

(c) **Insurance of Others.** To the extent Tenant requires liability insurance policies to be maintained by Subtenants, contractors, subcontractors or others in connection with their use or occupancy of, or their activities on, the Premises, Tenant shall require that such policies be endorsed to include the “**CITY AND COUNTY OF SAN FRANCISCO AND THE PORT OF SAN FRANCISCO AND THEIR OFFICERS, AGENTS, EMPLOYEES AND REPRESENTATIVES**” as additional insureds under the terms of any such policy. Unless otherwise specified in this agreement, Tenant will ensure that all contractors and sub-contractors performing work on the Premises and all operators and subtenants of any portion of the Premises carry adequate insurance coverages.

(d) **Excess Coverage.** All requirements may be satisfied by any combination of umbrella and excess liability policies (including blanket policies).

**20.3. Release and Waiver.** Each Party hereby waives all rights of recovery and causes of action, and releases each other Party from any liability, losses and damages occasioned to the property of each such Party, which losses and damages are of the type covered under the property policies required by *Sections 20.1(d)* to the extent that such loss is reimbursed by an insurer.

## **21. HAZARDOUS MATERIALS.**

### **[Note: Conform with Parcel Lease]**

**21.1. Compliance with Environmental Laws.** Tenant will comply and cause its Agents, Invitees, and all Persons under any Sublease, to comply with all Environmental Laws, Operations Plans (if any), the Pier 70 Risk Management Plan, and prudent business practices, including, without limitation, any deed restrictions, regulatory agreements, deed notices, soils management plans or certification reports required in connection with the approvals of any regulatory agencies in connection with the Project. Without limiting the generality of the foregoing, Tenant covenants and agrees that it will not, without the prior written consent of Port, which consent will not be unreasonably delayed or withheld, Handle, nor permit the Handling of Hazardous Materials on, under or about the Premises, except for (A) standard building materials and equipment that do not contain asbestos or asbestos-containing materials, lead or polychlorinated biphenyl (PCBs), (B) any Hazardous Materials which do not require a permit or license from, or that need not be reported to, a governmental agency, which Hazardous Materials are used in the construction of the Horizontal Improvements, and which are reported to, and approved by Port prior to any such Handling (which approval will not be unreasonably withheld) and, in any case, are used in compliance with all applicable Laws and any reasonable conditions or limitations imposed by Port, (C) janitorial or office supplies or materials in such amounts as are customarily used for general office, residential or commercial purposes so long as such Handling is at all times in compliance with all Environmental Laws, and (D) Pre-Existing Hazardous Materials that are required by Law or prudent business practices to be Handled for Remediation purposes.

**21.2. Tenant Responsibility.** Tenant agrees to protect its Agents and Invitees in its operations on the Premises from hazards associated with Hazardous Materials by complying with all Environmental Laws and occupational health and safety Laws and also agrees, for itself and on behalf of its Agents and Invitees, that during its use and occupancy of the Premises:

(a) Other than the Pre-Existing Hazardous Materials, will not permit any Hazardous Materials to be present in, on, under or about the Premises except as permitted under *Section 21.1*;

(b) Will not cause or permit any Hazardous Material Condition; and

(c) Will comply with all Environmental Laws relating to the Premises and any Hazardous Material Condition and any investigation, construction, operations, use or any other activities conducted in, on, or under the Premises, and will not engage in or permit any activity at



the Premises, or in the operation of any vehicles used in connection with the Premises in violation of any Environmental Laws;

(d) Tenant will be the "Generator" of any waste, including hazardous waste or soils, resulting from investigation, construction, operations, use or any other activities conducted in, on, or under the Premises;

(e) Will comply with all provisions of the Pier 70 Risk Management Plan with respect to the Premises, at its sole cost and expense, including requirements to notify site users, comply with risk management measures during construction, and inspect, document and report site conditions to Port annually and

(f) Will comply, and will cause all of its Subtenants that are subject to an Operations Plan, to comply with the Operations Plan applicable to Tenant or such Subtenant.

**21.3. Tenant's Environmental Condition Notification Requirements.** The following requirements are in addition to the notification requirements specified in the (i) Operations Plan(s), if any, (ii) the Pier 70 Risk Management Plan, and (iii) Environmental Laws:

(a) Tenant must notify Port as soon as practicable, orally or by other means that will transmit the earliest possible notice to Port staff, of and when Tenant learns or has reason to believe Hazardous Materials were Released or, except as allowed under **Section 21.1**, Handled, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during the Term or Tenant's occupancy of the Premises, whether or not the Release or Handling is in quantities that would be required under Environmental Laws to be reported to an Environmental Regulatory Agency. In addition to Tenant's notice to Port by oral or other means, Tenant must provide Port written notice of any such Release or Handling within twenty-four (24) hours following such Release or Handling.

(b) Tenant must notify Port as soon as practicable, orally or by other means that will transmit the earliest possible notice to Port staff of Tenant's receipt or knowledge of any of the following, and contemporaneously provide Port with an electronic copy within twenty-four (24) hours following Tenant's receipt of any of the following, of:

(i) Any notice of the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during Tenant's occupancy of the Premises that Tenant or its Agents or Invitees provide to an Environmental Regulatory Agency;

(ii) Any notice of a violation, or a potential or alleged violation, of any Environmental Law that Tenant or its Agents or Invitees receive from any Environmental Regulatory Agency;

(iii) Any other Environmental Regulatory Action that is instituted or threatened by any Environmental Regulatory Agency against Tenant or its Agents or Invitees and that relates to the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during the Term or Tenant's occupancy of the Premises;

(iv) Any Hazardous Materials Claim that is instituted or threatened by any third party against Tenant or its Agents or Invitees and that relates to the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use in, on, under or about the Premises during the Term or Tenant's occupancy of the Premises; and

(v) Other than any Environmental Regulatory Approvals issued by the Department of Public Health and the Hazardous Materials Unified Program Agency, any notice of the termination, expiration, or substantial amendment of any Environmental Regulatory Approval needed by Tenant or its Agents or Invitees for their operations at the Premises.

(c) Tenant must notify Port of any meeting, whether conducted face-to-face or telephonically, between Tenant and any Environmental Regulatory Agency regarding an Environmental Regulatory Action concerning the Premises or Tenant's or its Agents' or Invitees' operations at the Premises. Port will be entitled to participate in any such meetings at its sole election.

(d) Tenant must notify Port of any Environmental Regulatory Agency's issuance of an Environmental Regulatory Approval concerning the Premises or Tenant's or its Agents' or Invitees' operations at the Premises. Tenant's notice to Port must state the name of the issuing entity, the Environmental Regulatory Approval identification number, and the dates of issuance and expiration of the Environmental Regulatory Approval. In addition, Tenant must provide Port with a list of any plan or procedure required to be prepared and/or filed with any Environmental Regulatory Agency for operations on the Premises. Tenant must provide Port with copies of any of the documents within the scope of this **Section 21.3(d)** upon Port's request.

(e) Tenant must provide Port with copies of all non-privileged communications with Environmental Regulatory Agencies, copies of investigation reports conducted by Environmental Regulatory Agencies, and all non-privileged communications with other persons regarding actual Hazardous Materials Claims arising from Tenant's or its Agents' or Invitees' operations at the Premises.

(f) Port may from time to time request, and Tenant will be obligated to provide, available information reasonably adequate for Port to determine whether any and all Hazardous Materials are being Handled in a manner that complies with all Environmental Laws.

#### **21.4. Remediation Requirement.**

(a) After notifying Port in accordance with **Section 21.3** and subject to **Section 21.4(d)**, Tenant must Remediate, at its sole cost and in compliance with all Environmental Laws and this Lease, any Hazardous Material Condition occurring during the Term or while Tenant or its Agents or Invitees otherwise occupy any part of the Premises; provided Tenant must take all necessary immediate actions to the extent practicable to address an emergent Release of Hazardous Materials to confine or limit the extent or impact of such Release, and will then provide such notice to Port in accordance with **Section 21.3**. Except as provided in the previous sentence, Tenant must obtain Port's approval, which approval will not be unreasonably withheld, conditioned or delayed, of a Remediation work plan whether or not such plan is required under Environmental Laws, then begin Remediation actions immediately following Port's approval of the work plan and continue diligently until Remediation is complete.

(b) In addition to its obligations under **Section 21.4(a)**, before this Lease terminates for any reason, Tenant must Remediate, at its sole cost and in compliance with all Environmental Laws and this Lease: (i) any Hazardous Material Condition caused by Tenant's or its Agents' or Invitees' Handling of Hazardous Materials during the Term; and (ii) any Hazardous Material Condition discovered during Tenant's occupancy that is required to be Remediated by any Regulatory Agency if Remediation would not have been required but for Tenant's use of the Premises, or due to Subsequent Construction or construction of the Horizontal Improvements.

(c) In all situations relating to Handling or Remediating Hazardous Materials, Tenant must take actions that are reasonably necessary in Port's reasonable judgment to protect the value of the Premises, such as obtaining Environmental Regulatory Approvals related to Hazardous Materials and taking measures to remedy any deterioration in the condition or diminution of the value of any portion of the Premises in any manner related directly or indirectly to Hazardous Materials.

(d) Unless Tenant or its Agents or Invitees Exacerbate the Hazardous Material Condition or Handle or Release Pre-Existing Hazardous Materials in, on, under, around or about

the Premises, Tenant will not be obligated to Remediate any Hazardous Material Condition existing before the Commencement Date or the date of Tenant's first use of the Premises, whichever is earlier.

**21.5. *Pesticide Prohibition.*** Tenant will comply with the provisions of Chapter 3 of the San Francisco Environment Code (the "**Pesticide Ordinance**") which (i) prohibit the use of certain pesticides on City property, and (ii) require the posting of certain notices and the maintenance of certain records regarding pesticide usage as further described in **Section XX**.

**21.6. *Additional Definitions.***

"**Environmental Laws**" includes all present and future federal, State and local laws, statutes, rules, regulations, ordinances, standards, directives, and conditions of approval, all administrative or judicial orders or decrees, and all permits, licenses, approvals, or other entitlements, or rules of common law pertaining to Hazardous Materials (including the Handling, Release, or Remediation thereof), industrial hygiene or environmental conditions in the environment, including structures, soil, air, air quality, water, water quality and groundwater conditions, any environmental mitigation measure adopted under Environmental Laws affecting any portion of the Premises, the protection of the environment, natural resources, wildlife, human health or safety, or employee safety, or community right-to-know requirements related to the work being performed under this Lease. "**Environmental Laws**" include the City's Pesticide Ordinance (Chapter 39 of the San Francisco Administrative Code), Section 20 of the San Francisco Public Works Code (Analyzing Soils for Hazardous Waste), the FOG Ordinance, the Pier 70 Risk Management Plan and that certain Covenant and Environmental Restrictions on Property made by the City, acting by and through the Port, for the benefit of the California Regional Water Quality Control Board for the San Francisco Bay Region and recorded in the Official Records.

"**Environmental Regulatory Action**" when used with respect to Hazardous Materials means any inquiry, investigation, enforcement, Remediation, agreement, order, consent decree, compromise, or other action that is threatened, instituted, filed, or completed by an Environmental Regulatory Agency in relation to a Release of Hazardous Materials, including both administrative and judicial proceedings.

"**Environmental Regulatory Agency**" means the United States Environmental Protection Agency, OSHA, any California Environmental Protection Agency board, department, or office, including the Department of Toxic Substances Control and the RWQCB, Cal-OSHA, the Bay Area Air Quality Management District, the San Francisco Department of Public Health, the San Francisco Fire Department, the SFPUC, Port, or any other Regulatory Agency now or later authorized to regulate Hazardous Materials.

"**Environmental Regulatory Approval**" means any approval, license, registration, permit, or other authorization required or issued by any Environmental Regulatory Agency, including any hazardous waste generator identification numbers relating to operations on the Premises and any closure permit.

"**Exacerbate**" or "**Exacerbating**" when used with respect to Hazardous Materials means any act or omission that increases the quantity or concentration of Hazardous Materials in the affected area, causes the increased migration of a plume of Hazardous Materials in soil, groundwater, or bay water, causes a Release of Hazardous Materials that had been contained until the act or omission, or otherwise requires Investigation or Remediation that would not have been required but for the act or omission, it being understood that the mere discovery of Hazardous Materials, in and of itself, does not cause "**Exacerbation**". Exacerbate also includes the disturbance, removal or generation of Hazardous Materials in the course of Tenant's operations, investigations, maintenance, repair, Improvements and Alterations under this Lease. "**Exacerbation**" has a correlative meaning.

**“Handle”** when used with reference to Hazardous Materials means to use, generate, move, handle, manufacture, process, produce, package, treat, transport, store, emit, discharge or dispose of any Hazardous Material. **“Handling”** and **“Handled”** will have correlative meanings.

**“Hazardous Material”** means any material, waste, chemical, compound, substance, mixture, or byproduct that is identified, defined, designated, listed, restricted, or otherwise regulated under Environmental Laws as a **“hazardous constituent”**, **“hazardous substance”**, **“hazardous waste constituent”**, **“infectious waste”**, **“medical waste”**, **“biohazardous waste”**, **“extremely hazardous waste”**, **“pollutant”**, **“toxic pollutant”**, or **“contaminant”**, or any other designation intended to classify substances by reason of properties that are deleterious to the environment, natural resources, wildlife, or human health or safety, including, without limitation, ignitability, infectiousness, corrosiveness, radioactivity, carcinogenicity, toxicity, and reproductive toxicity. Hazardous Material includes, without limitation, any form of natural gas, petroleum products or any fraction thereof, asbestos, asbestos-containing materials, polychlorinated biphenyls (PCBs), PCB-containing materials, and any substance that, due to its characteristics or interaction with one or more other materials, wastes, chemicals, compounds, substances, mixtures or byproducts, damages or threatens to damage the environment, natural resources, wildlife or human health or safety. **“Hazardous Materials”** also includes any chemical identified as a **“constituent of concern”** in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

**“Hazardous Material Claim”** means any Environmental Regulatory Action or any claim made or threatened by any third party against the Indemnified Parties, the State Lands Indemnified Parties, or the Premises relating to damage, contribution, cost recovery compensation, loss or injury resulting from the Release of any Hazardous Materials, including Losses based in common law. Hazardous Materials Claims include Investigation and Remediation costs, fines, natural resource damages, damages for decrease in value of the Premises or other Port property, the loss or restriction of the use or any amenity of the Premises or other Port property, Attorneys’ Fees and Costs and fees and costs of consultants and experts.

**“Hazardous Material Condition”** means the Release, or threatened Release of Hazardous Materials in, on, under, or about the Premises, other Port property, or the environment, or from any vehicles Tenant, or its Agents and Invitees use in, on, under, or about the Premises during the Term or Tenant’s occupancy of the Premises.

**“Investigate”** or **“Investigation”** when used with reference to Hazardous Material means any activity undertaken to determine the nature and extent of Hazardous Material that may be located in, on, under or about the Premises, any Improvements or any portion of the site or the Improvements or which have been, are being, or threaten to be Released into the environment. Investigation will include preparation of site history reports and sampling and analysis of environmental conditions in, on, under or about the Premises or any Improvements.

**“Known Pre-Existing Hazardous Materials”** means any Hazardous Material existing on, in, about or around the Premises as of the Effective Date and identified as a **“constituent of concern”** in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

**“Pier 70 Risk Management Plan”** means the Pier 70 Risk Management Plan, Pier 70 Master Plan Area, prepared for the Port of San Francisco by Treadwell & Rolo and dated July 25, 2013, and approved by the RWQCB on January 24, 2014, including any amendments and revisions thereto that are approved by the RWQCB, and as interpreted by Regulatory Agencies with jurisdiction.

**“Post-Effective Date Hazardous Materials”** means any Hazardous Materials that are not existing on, in, about or around the Premises as of the Effective Date and instead first introduced on or after the Effective Date.

**"Pre-Existing Hazardous Materials"** means any Known Pre-Existing Hazardous Materials and any Unknown Pre-Existing Hazardous Materials.

**"Release"** means when used with respect to Hazardous Materials any accidental, actual, imminent or intentional spilling, introduction, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, or disposing into the air, soil gas, land, surface water, groundwater, or environment (including the abandonment or discarding of barrels, containers, and other closed receptacles containing any Hazardous Material).

**"State Lands Indemnified Parties"** means the State of California, the California State Lands Commission, and all of their respective heirs, legal representatives, successors and assigns, and all other Persons acting on their behalf.

**"Unknown Pre-Existing Hazardous Materials"** means any Hazardous Material existing on, in, about or around the Premises as of the Effective Date and not identified in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

## **22. PORT'S RIGHT TO PAY SUMS OWED BY TENANT.**

### **22.1. Port May Pay Sums Owed by Tenant Following Tenant's Failure to Pay.**

Without limiting any other provision of this Lease, and in addition to any other rights or remedies available to Port for any Tenant Event of Default, if at any time Tenant fails to pay any sum required to be paid by Tenant pursuant to this Lease to any Person other than Port (other than any Imposition, mechanics' lien or encumbrance with respect to which the provisions of *Articles 6* and *7* apply, or any other sum required to be paid by Tenant which Tenant is contesting in good faith and with due diligence and which would not become a lien on the Property), Port may, at its sole option, but will not be obligated to, upon ten (10) days prior notice to Tenant, pay such sum for and on behalf of Tenant.

**22.2. Tenant's Obligation to Reimburse Port.** If pursuant to *Section 22.1*, Port pays any sum required to be paid by Tenant hereunder, Tenant will reimburse Port as Additional Rent, the sum so paid. All such sums paid by Port are due from Tenant to Port at the time the sum is paid, and if paid by Tenant at a later date, will bear interest at the lesser of the Default Rate or the maximum non-usurious rate Port is permitted by Law to charge from the date such sum is paid by Port until Port is reimbursed in full by Tenant. Port's rights under this *Article 22* are in addition to its rights under any other provision of this Lease or under applicable Laws. The provisions of this *Section 22.2* will survive the expiration or earlier termination of this Lease.

## **23. EVENTS OF DEFAULT.**

**23.1. Events of Default.** Subject to the provisions of *Section 23.2*, the occurrence of any one or more of the following events which remain uncured after the passage of time set forth pursuant to this *Article 23* shall constitute an "Event of Default" under the terms of this Lease:

(a) Tenant fails to pay any Rent or Imposition when due, which failure continues for five (5) business days following written notice from Port; provided, however, Port will not be required to give such notice on more than two (2) occasions during any calendar year, and failure to pay any Rent or Imposition thereafter when due will be deemed an Event of Default without need for further notice;

(b) Tenant fails to deliver into escrow the duly executed and acknowledged Partial Release and Termination for an applicable Development Parcel within the time period set forth in *Section 1.1(b)(i)*, and such failure continues for one (1) business day following written notice from Port;

(c) Tenant fails to maintain any insurance required to be maintained by Tenant under this Lease, which failure continues without cure for five (5) business days after written notice from Port;

(d) Tenant fails to comply with the requirements set forth in **Exhibit XX** for each Special Event and such failure continues for one (1) business day following written notice from Port; provided, however, if Tenant commits the same default with respect to consecutive, related Special Events more than two (2) times within a twelve (12) month period (by way of example only, holding a prohibited Special Event during non-business hours on more than two (2) occasions), then Tenant will not be entitled to any cure period under this **Section 23.1(d)** after notice of such second default;

(e) A Material Breach (as such terms is defined in the DDA) by Master Developer occurs under the DDA and remains uncured but such Tenant Event of Default under this Lease will be deemed cured if the Material Breach by Master Developer is cured pursuant thereto;

(f) Tenant abandons the Premises, within the meaning of California Civil Code Section 1951.2, which abandonment is not cured within thirty (30) days after notice from Port of Port's belief of abandonment;

(g) The Premises are used for Prohibited Uses, as determined by Port in its reasonable discretion, and such Prohibited Use(s) continues for a period of twenty-four (24) hours following written notice from Port; provided, however, if such default cannot reasonably be cured within such period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such period and diligently and in good faith continues to cure the default; provided, further, without limitation of the foregoing, the Parties agree that Tenant's internal deliberations to determine the path to cure such default will be deemed to be a commencement of cure;

(h) Tenant fails to comply with the provisions of **Section 11.1** (Covenant to Repair and Maintain the Premises) within five (5) days following written notice from Port; provided, however, if such default cannot reasonably be cured within such five (5) day period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such five (5) day period and diligently and in good faith continues to cure the default; provided, however, without limitation of the foregoing, the Parties agree that Tenant's internal deliberations to determine the path to cure such default will be deemed to be a commencement of cure;

(i) Tenant fails to comply with the provisions of **Article 21** and such failure continues for a period of one (1) business day following written notice from Port; provided, however, if such default cannot reasonably be cured within such one (1) business day period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such one (1) business day period and diligently and in good faith continues to cure the default; provided, further that the Parties agree that Tenant's internal deliberations to determine the path to cure such default will be deemed to be a commencement of cure;

(j) Tenant files a petition for relief, or an order for relief is entered against Tenant, in any case under applicable bankruptcy or insolvency Law, or any comparable Law that is now or hereafter may be in effect, whether for liquidation or reorganization, which proceedings if filed against Tenant are not dismissed or stayed within one hundred eighty (180) days;

(k) A writ of execution is levied on the Leasehold Estate which is not released within one hundred eighty (180) days, or a receiver, trustee or custodian is appointed to take custody of all or any material part of the property of Tenant, which appointment is not dismissed within one hundred eighty (180) days; provided, however, that the exercise by a Mortgagee of any of its remedies under its Mortgage will not, in and of itself, constitute a default under this **Section 23.1(k)**;

(l) Tenant makes a general assignment for the benefit of its creditors; or

(m) Tenant violates any other covenant, or fails to perform any other obligation to be performed by Tenant under this Lease (including, but not limited to, any Mitigation and Improvement Measures that Tenant is required to comply with) at the time such performance is due, and such violation or failure continues without cure for more than thirty (30) days after written notice from Port specifying the nature of such violation or failure, or, if such cure cannot reasonably be completed within such thirty (30) day period, if Tenant does not within such thirty (30) day period commence such cure, or having so commenced, does not prosecute such cure with diligence and dispatch to completion within a reasonable time thereafter.

### **23.2. *Special Provisions Concerning Mortgagees and Events of Default.***

Notwithstanding anything in this Lease to the contrary, the exercise by a Mortgagee of any of its remedies under its Mortgage will not, in and of itself, constitute a default under this Lease. Port will also accept a cure of an Event of Default by any Tenant investor or mezzanine lender; provided, however, such parties will not have any additional time to cure any Event of Default.

## **24. REMEDIES.**

### **24.1. *Port's Remedies Generally.* [Note: Coordinate with DDA and also consider potential remedies for failure to timely perform Horizontal Improvements.]**

(a) Upon the occurrence and during the continuance of an Event of Default under this Lease, except as expressly limited herein, Port has all rights and remedies provided in this Lease or available at Law or in equity (including the right to seek injunctive relief or an order for specific performance, where appropriate), including the right to self-help to the extent provided for herein; provided, however, notwithstanding anything to the contrary in this Lease, any right to cure and any remedy available to Port regarding any Event of Default under the Workforce Development Program, is limited to those rights and remedies provided in the applicable Law for such applicable Special City and Port Provisions; provided, further, Port's right to terminate this Lease for a Tenant Event of Default will be limited to Tenant Event of Defaults described in *Sections 23.1(a)* (but only with respect to Tenant's failure to pay any Impositions), *23.1(e)*, *23.1(g)* and *23.1(i)*.

(b) In addition to the foregoing Remedies, (i) Port will have the right to prohibit Tenant's use of the Premises for Special Events if more than XX Event of Defaults under *Section 23.1(d)* occur during any given XX-month period, and [(ii) with respect to an Event of Default due to Tenant's failure to pay Rent, Port will have the remedies set forth in the Financing Plan].

(c) Except as expressly provided herein, all of Port's rights and remedies are cumulative, and except as may be otherwise provided by applicable Law, the exercise of any one or more rights will not preclude the exercise of any other.

### **24.2. *Right to Keep Lease in Effect.***

(a) **Continuation of Lease.** Port has the remedy described in California Civil Code Section 1951.4 (lessor may continue lease in effect after lessee's breach and abandonment and recover rent as it becomes due, if lessee has right to sublet or assign, subject only to reasonable limitations) under which Port may continue this Lease in full force and effect. In the event Port elects this remedy, Port has the right to enforce by suit or otherwise, all covenants and conditions hereof to be performed or complied with by Tenant and exercise all of Port's rights, including the right to collect Rent when due. Upon the occurrence of a Tenant Event of Default, Port may enter the Premises without terminating this Lease and relet them, or any part of them, to third parties for Tenant's account. Tenant will be liable immediately to Port for all reasonable costs Port incurs in reletting the Premises, including Attorneys' Fees and Costs, brokers' fees or commissions, expenses of remodeling the Premises required by the reletting and similar costs. Reletting can be for a period shorter or longer than the remaining Term, at such rents and on such other terms and conditions as Port determines in its sole discretion.

(b) **No Termination Without Notice.** No act by Port allowed by this *Section 24.2*, nor any appointment of a receiver upon Port's initiative to protect its interest under this Lease, nor any withholding of consent to a Transfer or termination of a Transfer in accordance herewith, will terminate this Lease, unless and until Port notifies Tenant in writing that Port elects to terminate this Lease.

(c) **Application of Proceeds of Reletting.** If Port elects to relet the Premises as provided in *Section 24.2(a)*, the rent that Port receives from reletting will be applied to the payment of:

(i) First, all costs incurred by Port in enforcing this Lease, whether or not any action or proceeding is commenced, including Attorneys' Fees and Costs, brokers' fees or commissions, the costs of removing and storing Personal Property, costs in connection with reletting the Premises, or any portion thereof, altering, installing, modifying and constructing tenant improvements required for a new tenant, and costs of repairing, securing and maintaining the Premises or any portion thereof;

(ii) Second, the payments of any indebtedness other than Rent due hereunder from Tenant to Port;

(iii) Third, Rent due and unpaid under this Lease;

(iv) After deducting the payments referred to in this *Section 24.2(c)*, any sum remaining from the rent Port receives from reletting will be held by Port and applied to monthly installments of future Rent as such amounts become due under this Lease. In no event will Tenant be entitled to any excess rent received by Port. If on a date Rent or other amount is due under the Lease, the rent received by Port as of such date from any reletting is less than the Rent or other amount due on that date, or if any costs incurred by Port in reletting, remain after applying the rent received from such reletting, Tenant will pay to Port such deficiency. Such deficiency will be calculated and paid monthly.

(d) **Payment of Rent.** Tenant will pay to Port Rent on the dates the Rent is due, less the rent Port has received from any reletting which exceeds all costs and expenses of Port incurred in connection with a Tenant Event of Default and the reletting of all or any portion of the Premises.

**24.3. Port's Right to Cure Tenant's Default.** Port, at any time after Tenant commits an Event of Default, may, at Port's sole option, cure the default at Tenant's sole cost. If Port at any time, by reason of Tenant's default, undertakes any act to cure or attempt to cure such default that requires the payment of any sums, or otherwise incurs any costs, damages, or liabilities (including without limitation, Attorneys' Fees and Costs), all such sums, costs, damages, or liabilities paid by Port will be due immediately from Tenant to Port at the time the sum is paid, and if paid by Tenant at a later date, shall bear interest at the lesser of the Default Rate or the maximum non-usurious rate Port is permitted by Law to charge from the date such sum is paid by Port until Port is reimbursed by Tenant.

**24.4. Termination of Tenant's Right to Possession.** Upon an Event of Default that allows for termination:

(a) Before exercising any right to terminate this Lease and Tenant's right to possession of the Premises under *Sections 23.1(a)* (but only with respect to Tenant's failure to pay any Imposition), *23.1(e)*, *23.1(g)*, and *23.1(i)*, Port will provide Tenant with a second written notice ("Second Default Notice") and the additional cure period set forth below:

(i) For an Event of Default under *Section 23.1(a)*, Tenant will have five (5) business days following delivery of the Second Default Notice to cure;

(ii) For an Event of Default under *Sections 23.1(e)* or *23.1(g)*, Tenant will have one (1) business day following delivery of the Second Default Notice to cure;



provided, however, if such default cannot reasonably be cured within such one (1) business day period, then Port will not exercise its termination right if Tenant is diligently and in good faith continues to cure the default to completion;

(b) Port may terminate this Lease and Tenant's right to possession of the Premises for the Events of Default described in *Section 24.4(a)* at any time following expiration of the cure periods set forth in *Section 24.4(a)* for the applicable Event of Default by providing Tenant with a written notice of termination.

(c) Acts of maintenance, efforts to relet the Premises, or the appointment of a receiver on Port's initiative to protect Port's interest under this Lease will not constitute a termination of Tenant's right to possession.

(d) If Port elects to terminate this Lease, Port has the rights and remedies provided by California Civil Code Section 1951.2, including the right to recover from Tenant the following:

(i) The worth at the time of award of the unpaid Rent which had been earned at the time of termination; plus

(ii) The worth at the time of award of the amount by which the unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such rental loss that Tenant proves could have been reasonably avoided; plus

(iii) The worth at the time of award of the amount by which the unpaid Rent for the balance of the Term after the time of award exceeds the amount of the loss of Rent that Tenant proves could be reasonably avoided; plus

(iv) Any other amounts necessary to compensate Port for the detriment proximately caused by Tenant's default, or which, in the ordinary course of events, would likely result therefrom. Efforts by Port to mitigate the damages caused by Tenant's breach of this Lease do not waive Port's rights to recover damages upon termination.

The "worth at the time of award" of the amounts referred to in *Sections 24.4(d)(i) and 24.4(d)(ii)* above will be computed by allowing interest at an annual rate equal to the lesser of the Default Rate or the maximum non-usurious rate Port is permitted by Law to charge. The "worth at the time of award" of the amount referred to in *Section 24.4* will be computed by discounting the amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award, plus one percent (1%).

**24.5. Continuation of Subleases and Other Agreements.** Port has the right, at its sole option, to assume any and all Subleases and agreements by Tenant for the maintenance or operation of the Premises. Tenant hereby further covenants that, upon request of Port following a Tenant Event of Default and termination of Tenant's interest in this Lease, Tenant will execute, acknowledge and deliver to Port such further instruments as may be necessary or desirable to vest or confirm or ratify vesting in Port the then existing Subleases and other agreements then in force, as above specified.

**24.6. Appointment of Receiver.** From and after a Tenant Event of Default, Port has the right to have a receiver appointed to collect Rent and conduct Tenant's business. Neither the filing of a petition for the appointment of a receiver nor the appointment itself will constitute an election by Port to terminate this Lease.

**24.7. Waiver of Redemption.** Tenant hereby waives, for itself and all Persons claiming by and under Tenant, redemption or relief from forfeiture under California Code of Civil Procedure Sections 1174 and 1179, or under any other pertinent present or future Law, in the event Tenant is evicted or Port takes possession of the Premises by reason of any Tenant Event of Default.

**24.8. Remedies Not Exclusive.** The remedies set forth in this *Article 24* are not exclusive; they are cumulative and in addition to any and all other rights or remedies of Port now or later allowed by other terms and provisions of this Lease, Law or in equity. Tenant's obligations hereunder will survive any termination of this Lease.

**25. EQUITABLE RELIEF.**

In addition to the other remedies provided in this Lease, either Party is entitled at any time after a default or threatened default by the other Party to seek injunctive relief or an order for specific performance, where appropriate to the circumstances of such default. In addition, after the occurrence of an event of default by the other Party, the non-defaulting Party is entitled to any other equitable relief which may be appropriate to the circumstances of such event of default.

**26. NO WAIVER.**

**26.1. No Waiver by Port or Tenant.** No failure by Port or Tenant to insist upon the strict performance of any term of this Lease or to exercise any right, power or remedy consequent upon a breach of any such term, will be deemed to imply any waiver of any such breach or of any such term unless clearly expressed in writing by the Party against which waiver is being asserted. No waiver of any breach will affect or alter this Lease, which shall continue in full force and effect, or the respective rights of Port or Tenant with respect to any other then existing or subsequent breach.

**26.2. No Accord or Satisfaction.** No submission by Tenant or acceptance by Port of full or partial Rent or other sums during the continuance of any failure by Tenant to perform its obligations hereunder will waive any of Port's rights or remedies hereunder or constitute an accord or satisfaction, whether or not Port had knowledge of any such failure except with respect to the Rent so paid. No endorsement or statement on any check or remittance by or for Tenant or in any communication accompanying or relating to such payment will operate as a compromise or accord or satisfaction unless the same is approved as such in writing by Port. Port may accept such check, remittance or payment and retain the proceeds thereof, without prejudice to its rights to recover the balance of any Rent, including any and all Additional Rent, due from Tenant and to pursue any right or remedy provided for or permitted under this Lease or in law or at equity. No payment by Tenant of any amount claimed by Port to be due as Rent hereunder (including any amount claimed to be due as Additional Rent) will be deemed to waive any claim which Tenant may be entitled to assert with regard to the making of such payment or the amount thereof, and all such payments will be without prejudice to any rights Tenant may have with respect thereto, whether or not such payment is identified as having been made "under protest" (or words of similar import).

**27. DEFAULT BY PORT; TENANT'S REMEDIES. [DISCUSS. COORDINATE WITH DDA]**

**27.1. Default by Port.** Port will be deemed to be in default hereunder only if Port fails to perform or comply with any obligation on its part hereunder, and (i) such failure continues for more than the time of any cure period provided herein, or, (ii) if no cure period is provided herein, for more than sixty (60) days after written notice thereof from Tenant (provided that Port will use reasonable efforts to cure such default within a thirty (30) day period after receipt of such written notice from Tenant), or, (iii) if such default cannot reasonably be cured within such sixty (60) day period, Port does not within such period commence with due diligence and dispatch the curing of such default, or, having so commenced, thereafter fails or neglects to prosecute or complete with diligence and dispatch the curing of such default.

**27.2. Tenant's Exclusive Remedies.** Upon the occurrence of default by Port described above, which default substantially and materially interferes with the ability of Tenant to construct the Horizontal Improvements, Tenant will have the exclusive right (a) to seek equitable relief, including specific performance, in accordance with applicable Laws and the provisions of this Lease where appropriate and where such relief does not impose personal liability on Port or

its Agents; or (b) if and only if Master Developer has a right to terminate the DDA on account of the applicable default, and Master Developer elects to terminate the DDA, to terminate this Lease. Tenant agrees that, notwithstanding anything to the contrary herein or pursuant to any applicable Laws, Tenant's remedies hereunder constitutes Tenant's sole and absolute right and remedy for a default by Port hereunder, and Tenant has no remedy of self-help.

**28. TENANT'S RECOURSE AGAINST PORT.**

**28.1. No Recourse Beyond Value of Property Except as Specified.** Tenant agrees that notwithstanding any other term or provision of this Lease, (a) Tenant will have no recourse with respect to, and Port will not be liable for, any obligation of Port under this Lease, or for any claim based upon this Lease, except to the extent of the fair market value of Port's fee interest in the Premises (as encumbered by this Lease) and (b) neither Port nor the Indemnified Parties will be liable under any circumstances for injury or damage to, or interference with Tenant's business, including loss or profits, loss of rents or other revenues, loss of business opportunity, loss of goodwill or loss of use, in each case, however occurring. By Tenant's execution and delivery hereof and as part of the consideration for Port's obligations hereunder, Tenant expressly waives all such liability.

**28.2. No Recourse Against Specified Persons.** No commissioner, officer, or employee of the Indemnified Parties will be personally liable to Tenant, or any successor in interest, for any Event of Default by Port, and Tenant agrees that it will have no recourse with respect to any obligation of Port under this Lease, or for any amount which may become due Tenant or any successor or for any obligation or claim based upon this Lease, against any such Person.

**28.3. Nonliability of Tenant's Members, Partners, Shareholders, Directors, Officers and Employees.** No member, officer, partner, shareholder, director, board member, agent, or employee of Tenant will be personally liable to Port, and Port will have no recourse against any of the foregoing, in an Event of Default by Tenant or for any amount which may become due to Port or on any obligations under the terms of this Lease or any claim based upon this Lease.

**29. LIMITATIONS ON LIABILITY.**

**29.1. Waiver of Indirect or Consequential, Incidental, Punitive and Special Damages.** As a material part of the consideration for this Lease, in no event will either Party be liable to the other Party for any consequential, incidental, special and punitive damages arising out of any such Party's default.

**29.2. Limitation on Parties' Liability Upon Transfer.** In the event of any transfer of Port's interest in and to the Premises, Port (and in case of any subsequent transfers, the then transferor) will automatically be relieved from and after the date of such transfer of all liability with regard to the performance of any covenants or obligations contained in this Lease thereafter to be performed on the part of Port (or such transferor, as the case may be), but not from liability incurred by Port (or such transferor, as the case may be) on account of covenants or obligations to be performed by Port (or such transferor, as the case may be) hereunder before the date of such transfer; provided, however, that Port (or such subsequent transferor) has transferred to the transferee any funds in Port's (or in the possession of such subsequent transferor) in which Port (or such subsequent transferor) has an interest, in trust, for application pursuant to the provisions hereof, and such transferee has assumed all liability for all such funds so received by such transferee from Port (or such subsequent transferor).

**30. ESTOPPEL CERTIFICATES.**

**30.1. Estoppel Certificate by Tenant.** Tenant will execute, acknowledge and deliver to Port (or at Port's request, to a prospective purchaser or mortgagee of Port's interest in the Premises), within fifteen (15) business days after a request, a certificate substantially in the form attached hereto as *Exhibit XX* stating to Tenant's knowledge after diligent inquiry (a) that this Lease is unmodified and in full force and effect (or, if there have been modifications, that this

Lease is in full force and effect, as modified, and stating the modifications or, if this Lease is not in full force and effect, so stating), (b) the dates, if any, to which any Rent and other sums payable hereunder have been paid, (c) that no notice has been received by Tenant of any default hereunder which has not been cured, except as to defaults specified in such certificate, and (d) any other matter actually known to Tenant, directly related to this Lease and reasonably requested by Port. In addition, if requested, Tenant will attach to such certificate a copy of this Lease, and any amendments thereto, and include in such certificate a statement by Tenant that, its knowledge, such attachment is a true, correct and complete copy of this Lease, as applicable, including all modifications thereto. Any such certificate may be relied upon by any Port, any successor agency, and any prospective purchaser or mortgagee of the Premises or any part of Port's interest therein. Tenant will also insert a provision similar to this Section into each Sublease requiring Subtenants under Subleases to execute, acknowledge and deliver to Port, within twenty (20) business days after request, an estoppel certificate substantially in the form attached hereto as **Exhibit XX** covering the matters described in clauses (a), (b), (c) and (d) above with respect to such Sublease, along with a true and correct copy of the applicable Sublease and all amendments thereto.

### **30.2. Estoppel Certificate by Port.**

Port will execute, acknowledge and deliver to Tenant (or at Tenant's request, to any Mortgagee, prospective Mortgagee, prospective purchaser, or other prospective transferee of Tenant's interest under this Lease), within fifteen (15) business days after a request, a certificate substantially in the form attached hereto as **Exhibit XX** stating to Port's actual knowledge after diligent inquiry (a) that this Lease is unmodified and in full force and effect (or, if there have been modifications, that this Lease is in full force and effect as modified, and stating the modifications or if this Lease is not in full force and effect, so stating), (b) the dates, if any, to which Rent and other sums payable hereunder have been paid, whether or not, to the knowledge of Port, there are then existing any defaults under this Lease (and if so, specifying the same) and (c) any other matter actually known to Port, directly related to this Lease and reasonably requested by the requesting Party. In addition, if requested, Port will attach to such certificate a copy of this Lease and any amendments thereto, and include in such certificate a statement by Port that, to its knowledge, such attachment is a true, correct and complete copy of this Lease, including all modifications thereto. Any such certificate may be relied upon by Tenant or any Mortgagee, prospective Mortgagee, prospective purchaser, or other prospective transferee of Tenant's interest under this Lease.

## **31. APPROVALS BY PORT; STANDARD OF REVIEW; FEES FOR REVIEW.**

**31.1. Approvals by Port.** The Port's Executive Director or his or her designee, is authorized to execute on behalf of Port any closing or similar documents and any contracts, agreements, memoranda, or similar documents with State, regional or local authorities or other Persons that are necessary or proper to achieve the purposes and objectives of this Lease and do not materially increase the obligations of Port hereunder, if the Executive Director reasonably determines, after consultation with, and approval as to form by, the City Attorney, that the document is necessary or proper and in Port's best interests. The Port Executive Director's signature of any such documents will conclusively evidence such a determination by him or her. Wherever this Lease requires or permits the giving by Port of its consent or approval, or whenever an amendment, waiver, notice, or other instrument or document is to be executed by or on behalf of Port, the Executive Director, or his or her designee, is authorized to execute such instrument on behalf of Port, except as otherwise provided by applicable Law, including the City's Charter and approval by the City's Attorney's Office to the extent applicable, or if the Executive Director determines, in his or her sole discretion, that Port Commission action is necessary prior to execution of such instrument.

**31.2. Standard of Review.** Except as expressly provided otherwise or when Port is acting in its regulatory capacity, the following standards will apply to the Parties' conduct under this Agreement.

(a) **Advance Writings Required.** Whenever a Party's approval or waiver is required: (i) the approval or waiver must be obtained in advance and in writing; and (ii) the Party whose approval or waiver is sought may not unreasonably withhold, condition, or delay its approval or waiver, as applicable.

(b) **Commercial Reasonableness.** Whenever a Party is permitted to make a judgment, form an opinion, judge the sufficiency of the other Party's performance, or exercise discretion in taking (or refraining from taking) any action or making any determination, or grant or withhold its approval or consent, unless otherwise stated in this Lease, that Party must employ commercially reasonable standards in doing so. In general, the Parties' conduct in implementing this Lease, including construction of Improvements, disapprovals, demands for performance, requests for additional information, and any exercise of an election or option, must be commercially reasonable.

**31.3. Fees for Review.** Unless a different time period is required in this Lease, within thirty (30) days after Port's written request, Tenant will pay Port, as Additional Rent, Port's reasonable costs, including, without limitation, Attorneys' Fees and Costs and costs of Port staff time incurred in connection with the review, investigation, processing, documentation, and/or approval of any proposed Transfer, Mortgage, estoppel certificate, or any other matter under this Lease requiring Port's approval or review excluding any such costs incurred by Port in its regulatory capacity, which costs will be paid separately by Tenant to the extent required by the applicable regulatory requirements. Tenant will pay such reasonable costs regardless of whether or not Port consents to such proposal.

**32. NO MERGER OF TITLE.**

There will be no merger of the Leasehold Estate with the fee estate in the Premises by reason of the fact that the same Person may own or hold (a) the Leasehold Estate or any interest in such Leasehold Estate, and (b) any interest in such fee estate. No such merger will occur unless and until all Persons having any interest in the Leasehold Estate and the fee estate in the Premises join in and record a written instrument effecting such merger.

**33. QUIET ENJOYMENT.**

Subject to the Permitted Encumbrances, the Premises being in and around construction throughout the Term, Construction Impacts from the adjacent and nearby Development Projects, the terms and conditions of this Lease and applicable Laws, Port agrees that Tenant, upon paying the Rent and observing and keeping all of the covenants under this Lease on its part to be kept, will lawfully and quietly hold, occupy and enjoy the Premises during the Term without hindrance or molestation by Port. Notwithstanding the foregoing, Port has no liability to Tenant in the event any defect exists in the title of Port as of the Commencement Date, whether or not such defect affects Tenant's rights of quiet enjoyment. Tenant's sole remedy with respect to any such existing title defect is to obtain compensation by pursuing its rights against any title insurance company or companies issuing title insurance policies to Tenant.

**34. SURRENDER OF PREMISES.**

**34.1. End of Lease Term.**

(a) **Conditions of Premises.** Except with respect to those portions of the Premises for which this Lease terminates upon conveyance of Development Parcels to Vertical Developers or the City upon Acceptance of Horizontal Improvements, as applicable, (either case of which will also be governed by the DDA and other Project Approvals), upon the expiration or other termination of the Term of this Lease, Tenant will quit and surrender to Port the Premises (i) in good order and condition, (ii) clean, free of debris, waste, and Hazardous Materials (other

than any Pre-Existing Hazardous Materials that have not been Handled, Released, or Exacerbated by Tenant, its Agents, or Invitees), and (iii) free and clear of all liens and encumbrances other than the Permitted Encumbrances. If it is determined by Port that the condition of all or any portion of the Premises is not in compliance with the provisions of this Lease with respect to Hazardous Materials at the expiration or earlier termination of this Lease, then at Port's sole option, Port may require Tenant to hold over possession of the Premises until Tenant can surrender the Premises to Port in the condition required herein. Except as set forth in **Section 34.1(b)**, the Premises will be surrendered with all Horizontal Improvements, other Improvements, repairs, alterations, additions, substitutions and replacements thereto. Tenant hereby agrees to execute all documents as Port or the City may deem necessary to evidence or confirm any such other termination.

**(b) Demolition of Improvements.**

**(i)** At the expiration or earlier termination of this Lease, at Port's sole election ("**Demolition Option**"), Port may require Tenant, at Tenant's sole cost, to Demolish and Remove the Improvements, including Horizontal Improvements that have not been Accepted by the City that Port or the City reasonably believe are defective, and surrender the Premises as a vacant parcel of real property. Port will notify Tenant of Port's election to exercise the Demolition Option (i) no later than twenty-four (24) months prior to the expiration of this Lease, or (ii) within ninety (90) days following termination of this Lease due to a Tenant Event of Default.

**(ii)** If Port exercises the Demolition Option in accordance with **Section 34.1(b)(i)**, then if Port agrees that Tenant will complete the Demolition and Removal after the expiration or earlier termination of this Lease (or promptly thereafter if the Lease is terminated due to a Tenant Event of Default), Port and Tenant will enter into Port's standard license granting Tenant non-possessory access to the Premises in order for Tenant to perform the Demolition and Repair following the expiration or earlier termination of this Lease; provided, however, Tenant will perform the Demolition and Removal in compliance with **Article 13** (Subsequent Construction) and Port may require insurance, bond, guaranty, Indemnification, and other requirements that exceed the coverage amounts or licensee obligations set forth in Port's standard license, that Port determines are reasonably appropriate to protect its interest in light of the risks and liabilities associated with the Demolition and Removal.

**(iii)** Tenant must commence and complete the Demolition and Removal in a timely manner and with due diligence and care, and complete the same within the time period agreed to between the Parties.

**(c) Subleases.** Upon any termination of this Lease, all Subleases hereunder will automatically terminate.

**(d) Personal Property.** On or before expiration or earlier termination of this Lease, Tenant will remove and will cause all Subtenants to remove, all of their respective trade fixtures, signs and other Personal Property. If the removal of such Personal Property causes damage to the Premises, Tenant will promptly repair such damage, at no cost to Port. Any items not removed by Tenant as required herein will be deemed abandoned and may be stored, removed, and disposed of by Port at Tenant's sole cost and expense, and Tenant waives all claims against Port for any Losses resulting from Port's retention, removal or disposition of such Personal Property; provided, however, that Tenant will be liable to Port for all costs incurred in storing, removing and disposing of such abandoned property or repairing any damage to the Premises resulting from such removal.

**(e) Quitclaim.** Upon the expiration or earlier termination of this Lease, the Premises will automatically, and without further act or conveyance on the part of Tenant or Port, become the property of Port, free and clear of all liens and without payment therefore by Port and will be surrendered to Port upon such date. Upon or at any time after the expiration or

earlier termination of this Lease, if requested by Port, Tenant will promptly deliver to Port, without charge, a quitclaim deed to the Premises and any other instrument reasonably requested by Port to evidence or otherwise effectuate the termination of Tenant's leasehold estate hereunder and to effectuate such transfer or vesting of title to the Premises, the Improvements and Personal Property that Port agrees are to remain within the Premises.

(f) **Survival.** The provisions of this **Section 34.1** will survive the expiration or earlier termination of this Lease.

### 35. NOTICES.

#### 35.1. Notices.

All notices, demands, consents, and requests which may or are to be given by any Party to the other will be in writing, except as otherwise provided herein. All notices, demands, consents, and requests to be provided hereunder shall be deemed to have been properly given on the date of receipt if served personally on a day that is a business day (or on the next business day if served personally on a day that is not a business day), or, if mailed, on the date that is two (2) days after the date when deposited with the U.S. Postal Service for delivery by United States registered or certified mail, postage prepaid, in either case, addressed as follows:

<i>To Port:</i>	Port of San Francisco Pier 1 San Francisco, CA 94111 Attn: Deputy Director of Real Estate and Development Re: Pier 70 Waterfront Site
<i>With a copy to:</i>	Port of San Francisco Pier 1 San Francisco, CA 94111 Attn: Deputy Director of Real Estate and Development Re: Pier 70 Waterfront Site
<i>Master Developer:</i>	
<i>With a copy to:</i>	

or at such other place or places in the United States as each such Party may from time to time designate by written notice to the other in accordance with the provisions hereof. For convenience of the Parties, copies of notices may also be given by electronic-mail to the electronic-mail address set forth above (or such other address as may be provided from time to time by notice given in the manner required hereunder); however, neither Party may give official or binding notice by electronic-mail.

#### 35.2. Form and Effect of Notice.

Every notice given to a Party or other Person under this Section must state (or shall be accompanied by a cover letter that states):

(a) the Section of this Lease pursuant to which the notice is given and the action or response required, if any; and

(b) if applicable, the period of time within which the recipient of the notice must respond thereto.

In no event will a recipient's approval of or consent to the subject matter of a notice be deemed to have been given by its failure to object thereto if such notice (or the accompanying cover letter) does not comply with the requirements of this **Section 35.2**.

### **36. INSPECTION OF PREMISES BY PORT.**

**36.1. Entry for Inspection.** Subject to the rights of any Subtenants, Port and its authorized Agents have the right to enter the Premises without notice at any time during normal business hours of generally recognized business days, provided that Tenant or Tenant's Agents are present on the Premises (except in the event of an emergency), for the purpose of inspecting the Premises to determine whether the Premises is in good condition and whether Tenant is complying with its obligations under this Lease.

**36.2. Entry for Horizontal Improvements.** With respect to the development of Horizontal Improvements, Port and its Agents have the right of entry onto Premises in accordance with [Section 14.8(b) of the DDA] to the extent reasonably necessary to carry out the purposes of the DDA.

**36.3. General Entry.** In addition to its rights pursuant to **Section 36.1**, subject to the rights of any Subtenants, Port and its authorized Agents will have the right to enter the Premises at all reasonable times and upon reasonable notice as stated below for any of the following purposes:

(a) To perform any necessary maintenance, repairs or restoration to the Premises or to perform any services which Port has the right or obligation to perform in accordance with **Sections 11.2** or **24.2**;

(b) To serve, post, or keep posted any notices required or allowed under the provisions of this Lease;

(c) To obtain environmental samples and perform equipment and facility testing.

Port agrees to give Tenant reasonable prior notice of Port's entering on the Premises except in an emergency for the purposes set forth above. Such notice will be not less than one (1) days' prior notice. Tenant will have the right to have a representative of Tenant accompany Port or its Agents on any entry into the Premises. Notwithstanding the foregoing, no notice will be required for Port's entry onto public areas of the Premises during regular business hours unless such entry is for the purposes set forth in **Section 36.3(a)**.

**36.4. Emergency Entry.** Port may enter the Premises at any time, without notice, in the event of an emergency. Port will have the right to use any and all means which Port may deem proper in such an emergency in order to obtain entry to the Premises. Entry to the Premises by any of these means, or otherwise, will not under any circumstances be construed or deemed to be a forcible or unlawful entry into, or a detainer of, the Premises, or an eviction of Tenant from the Premises or any portion of the Premises.

**36.5. No Liability.** Port will not be liable in any manner, and Tenant hereby waives any claim for damages, for any inconvenience, disturbance, loss of business, nuisance, or other damage, including without limitation any abatement or reduction in Rent, arising out of Port's entry onto the Premises as provided in **Article 36** or performance of any necessary or required work on the Premises, or on account of bringing necessary materials, supplies and equipment into or through the Premises during the course thereof, except damage resulting solely from the willful misconduct or gross negligence of Port or its authorized representatives.



**36.6. Nondisturbance.** Port will use its commercially reasonable efforts to conduct its activities on the Premises as allowed in this **Article 36** in a manner which, to the extent reasonably practicable, will minimize annoyance or disturbance to Tenant.

**36.7. Subtenant Agreement.** Tenant will require each Subtenant to permit Port to enter its premises for the purposes specified in **Section 36.1** through **Section 36.4**.

**37. MORTGAGES.**

Tenant will have the right to Mortgage the Leasehold Estate in accordance with the attached **Exhibit XX**.

**38. NO JOINT VENTURE.**

Nothing contained in this Lease will be deemed or construed as creating a partnership or joint venture between Port and Tenant or between Port and any other Person, or cause Port to be responsible in any way for the debts or obligations of Tenant. The subject of this Lease is a lease with neither Party acting as the agent of the other Party in any respect except as may be expressly provided for in this Lease.

**39. ECONOMIC ACCESS.**

Tenant will comply with the Workforce Development Plan attached hereto as **Exhibit XX** (collectively, the "**Workforce Development Plan**"). The Workforce Development Plan is designed to afford opportunities for San Francisco residents to participate in the construction and operation of the Horizontal Improvements. Tenant will comply with the Workforce Development Plan with respect to the operation and leasing of the Premises, and will include in its Subleases, applicable provisions of the Workforce Development Plan in accordance with the same.

**40. REPRESENTATIONS AND WARRANTIES OF TENANT.**

Tenant represents, warrants and covenants to Port as follows, as of the date hereof and as of the Commencement Date:

(a) **Valid Existence; Good Standing.** Tenant is a [limited liability company] duly organized and validly existing under the laws of the State of [\_\_\_\_\_]. Tenant has the requisite power and authority to own its property and conduct its business as presently conducted. Tenant is in good standing in the State of [\_\_\_\_\_].

(b) **Authority.** Tenant has the requisite power and authority to execute and deliver this Lease and the agreements contemplated hereby and to carry out and perform all of the terms and covenants of this Lease and the agreements contemplated hereby to be performed by Tenant and upon execution, are legal, valid and binding obligations of Tenant, enforceable against Tenant in accordance with its terms; and do not violate any provision of any agreement or judicial order to which Tenant is a party or to which Tenant is subject.

(c) **No Suspension.** That Tenant has not been suspended, disciplined or disbarred by, or prohibited from contracting with, any federal, state or local governmental agency. In the event Tenant has been so suspended, disbarred, disciplined or prohibited from contracting with any governmental agency, it will immediately notify the Port of same and the reasons therefore together with any relevant facts or information requested by Port. Any such suspension, debarment, discipline or prohibition may result in the termination or suspension of this Agreement.

(d) **No Limitation on Ability to Perform.** Neither Tenant's [articles of organization or operating agreement], nor any applicable Law, prohibits Tenant's entry into this Lease or its performance hereunder. No consent, authorization or approval of, and no notice to or filing with, any governmental authority, regulatory body or other Person is required for the due execution and delivery of this Lease by Tenant and Tenant's performance hereunder, except

for consents, authorizations and approvals which have already been obtained, notices which have already been given and filings which have already been made. Except as may otherwise have been disclosed to Port in writing, there are no undischarged judgments pending against Tenant, and Tenant has not received notice of the filing of any pending suit or proceedings against Tenant before any court, governmental agency, or arbitrator, which might materially adversely affect the enforceability of this Lease or the business, operations, assets or condition of Tenant.

(e) **Valid Execution.** The execution and delivery of this Lease and the performance by Tenant hereunder have been duly and validly authorized. When executed and delivered by Port and Tenant, this Lease will be a legal, valid and binding obligation of Tenant.

(f) **Defaults.** The execution, delivery and performance of this Lease (i) do not and will not violate or result in a violation of, contravene or conflict with, or constitute a default by Tenant under (A) any agreement, document or instrument to which Tenant is a party or by which Tenant is bound, (B) any law, statute, ordinance, or regulation applicable to Tenant or its business, or (C) the articles of organization or the operating agreement of Tenant, and (ii) do not result in the creation or imposition of any lien or other encumbrance upon the assets of Tenant, except as contemplated hereby.

(g) **Financial Matters.** Except to the extent disclosed to Port in writing, (i) Tenant is not in default under, and has not received notice asserting that it is in default under, any agreement for borrowed money, (ii) Tenant has not filed a petition for relief under any chapter of the U.S. Bankruptcy Code, (iii) there has been no event that has materially adversely affected Tenant's ability to meet its Lease obligations hereunder, (iv) to Tenant's knowledge, no involuntary petition naming Tenant as debtor has been filed under any chapter of the U.S. Bankruptcy Code, (v) no federal or state tax liens have been filed against Tenant, and (vi) there is no material adverse change in Tenant's financial condition and Tenant is meeting its financial obligations as they mature.

The representations and warranties herein survive any termination of this Lease.

#### 41. **MITIGATION AND IMPROVEMENT MEASURES.**

In order to mitigate the significant environmental impacts of this Lease and operation of the Premises, Tenant agrees that the operation of the Project will be in accordance with the Mitigation and Improvement Measures attached to this Lease as *Exhibit P*. Tenant will incorporate such Mitigation and Improvement Measures into any contract for the operation of the Improvements.

#### 42. **SPECIAL PROVISIONS.**

Tenant will comply with the Port and City Special Provisions attached hereto as *Exhibit XX*.

#### 43. **GENERAL.**

##### 43.1. ***Time of Performance.***

(a) **Expiration.** All performance dates (including cure dates) expire at 5:00 p.m., San Francisco, California time, on the performance or cure date.

(b) **Weekend or Holiday.** A performance date which falls on a Saturday, Sunday or City holiday is deemed extended to 5:00 p.m. the next working day.

(c) **Days for Performance.** All periods for performance or notices specified herein in terms of days will be calendar days, and not business days, unless otherwise provided herein.

(d) **Time of the Essence.** Time is of the essence with respect to each provision of this Lease, including, but not limited, the provisions for the exercise of any option

on the part of Tenant hereunder and the provisions for the payment of Rent and any other sums due hereunder, subject to Force Majeure.

**43.2. Interpretation of Agreement.**

(a) **Exhibits and Schedule.** Whenever an "Exhibit" or "Schedule" is referenced, it means an attachment to this Lease unless otherwise specifically identified. All such exhibits and schedules are incorporated herein by reference.

(b) **Captions.** Whenever a section, article or paragraph is referenced, it refers to this Lease unless otherwise specifically identified. The captions preceding the articles and sections of this Lease and in the table of contents have been inserted for convenience of reference only. Such captions will not define or limit the scope or intent of any provision of this Lease.

(c) **Words of Inclusion.** The use of the term "include", "including", "such as", or words of similar import, when following any general term, statement or matter will not be construed to limit such term, statement or matter to the specific items or matters, whether or not language of non-limitation is used with reference thereto. Rather, such terms will be deemed to refer to all other items or matters that could reasonably fall within the broadest possible scope of such statement, term or matter.

(d) **No Presumption Against Drafter.** This Lease has been negotiated at arm's length and between Persons sophisticated and knowledgeable in the matters dealt with herein. In addition, experienced and knowledgeable legal counsel has represented each Party. Accordingly, this Lease will be interpreted to achieve the intents and purposes of the Parties, without any presumption against the Party responsible for drafting any part of this Lease (including California Civil Code Section 1654).

(e) **Fees and Costs.** The Party on which any obligation is imposed in this Lease will be solely responsible for paying all costs and expenses incurred in the performance thereof, unless the provision imposing such obligation specifically provides to the contrary.

(f) **Lease References.** Wherever reference is made to any provision, term or matter "in this Lease," "herein" or "hereof," or words of similar import, the reference will be deemed to refer to any and all provisions of this Lease reasonably related thereto in the context of such reference, unless such reference refers solely to a specific numbered or lettered article, section or paragraph of this Lease or any specific subdivision thereof.

(g) **Approvals.** Unless otherwise specifically stated in this Lease, wherever a Party hereto has a right of approval or consent, such approval or consent will not be unreasonably withheld, conditioned or delayed and such approval or consent will be given in writing.

(h) **Legal References.** Wherever reference is made to a specific code or section of a specific Law, the reference will be deemed to include any amendment, restatement or replacement.

**43.3. Successors and Assigns.** This Lease is binding upon and will inure to the benefit of the successors and assigns of Port, Tenant, and any Mortgagee. Where the term "Tenant," "Port," "Mortgagee" is used in this Lease, it means and includes their respective successors and assigns, or including, as to any Mortgagee, any transferee and any successor or assign of such transferee. Whenever this Lease specifies or implies Port as a Party or the holder of the right or obligation to give approvals or consents, if Port or the entity which has succeeded to Port's rights and obligations no longer exists, then the City will be deemed to be the successor and assign of Port for purposes of this Lease.

**43.4. No Third-Party Beneficiaries.** This Lease is for the exclusive benefit of the Parties hereto and not for the benefit of any other Person and will not be deemed to have

conferred any rights, express or implied, upon any other Person, except as provided in **Article 37** with regard to Mortgagees.

**43.5. Real Estate Commissions.** Port is not liable for any real estate commissions, brokerage fees or finder's fees which may arise from this Lease or any Sublease. Tenant and Port each represents that neither has engaged any broker, agent or finder in connection with this transaction. In the event any broker, agent or finder makes a claim, through either Party, the Party through whom such claim is made agrees to Indemnify the other Party (including the Indemnified Parties) from any Losses arising out of such claim.

**43.6. Counterparts.** This Lease may be executed in counterparts, each of which is deemed to be an original, and all such counterparts constitute one and the same instrument.

**43.7. Entire Agreement.** This Lease (including the Exhibits) constitutes the entire agreement between the Parties with respect to the subject matter set forth therein, and supersede all negotiations or previous agreements between the Parties with respect to all or any part of the terms and conditions mentioned herein or incidental hereto. No parol evidence of any prior or other agreement will be permitted to contradict or vary the terms of this Lease.

**43.8. Amendment.** Neither this Lease nor any of the terms hereof may be terminated, amended or modified except by a written instrument executed by the Parties. If Master Developer seeks an amendment to the DDA pursuant to [Section 3.4 thereof,] and such amendment requires a corresponding amendment to this Lease, [then the provisions of Section 3.4 thereof shall be deemed incorporated herein by reference.]

**43.9. Governing Law; Selection of Forum.** This Lease will be governed by, and interpreted in accordance with, the laws of the State of California. As part of the consideration for Port's entering into this Lease, Tenant agrees that all actions or proceedings arising directly or indirectly under this Lease may, at the sole option of Port, be litigated in courts having situs within the State of California, and Tenant consents to the jurisdiction of any such local, state or federal court, and consents that any service of process in such action or proceeding may be made by personal service upon Tenant wherever Tenant may then be located, or by certified or registered mail directed to Tenant at the address set forth herein for the delivery of notices.

**43.10. Recordation.** This Lease will not be recorded by either Party. The Parties agree to execute and record in the Official Records a Memorandum of Lease in the form attached hereto as **Exhibit XX**. Promptly upon Port's request following the expiration of the Term or any other termination of this Lease, Tenant will deliver to Port a duly executed and acknowledged quitclaim deed suitable for recordation in the Official Records and in form and content satisfactory to Port and the City Attorney, for the purpose of evidencing in the public records the termination of Tenant's interest under this Lease. Port may record such quitclaim deed at any time on or after the termination of this Lease, without the need for any approval or further act of Tenant.

**43.11. Attorneys' Fees.** The Prevailing Party in any action or proceeding (including any cross-complaint, counterclaim, or bankruptcy proceeding) against the other party by reason of a claimed default, or otherwise arising out of a party's performance or alleged non-performance under this Lease, will be entitled to recover from the other party its costs and expenses of suit, including but not limited to reasonable Attorneys' Fees and Costs, which will be payable whether or not such action is prosecuted to judgment. "**Prevailing party**" within the meaning of this Section includes, without limitation, a party who substantially obtains or defeats, as the case may be, the relief sought in the action, whether by compromise, settlement, judgment or the abandonment by the other party of its claim or defense. Attorneys' Fees and Costs under this Section includes attorneys' fees and all other reasonable costs and expenses incurred in connection with any appeal.

For purposes of this Lease, reasonable fees of attorneys of the City's Office of the City Attorney will be based on the fees regularly charged by private attorneys with an equivalent

number of years of professional experience (calculated by reference to earliest year of admission to the Bar of any State) who practice in San Francisco in law firms with approximately the same number of attorneys as employed by the Office of the City Attorney.

**43.12. Severability.** If any provision of this Lease, or its application to any Person or circumstance, is held invalid by any court, the invalidity or inapplicability of such provision will not affect any other provision of this Lease or the application of such provision to any other Person or circumstance, and the remaining portions of this Lease will continue in full force and effect, unless enforcement of this Lease as so modified by and in response to such invalidation would be grossly inequitable under all of the circumstances, or would frustrate the fundamental purposes of this Lease.

#### **44. DEFINITION OF CERTAIN TERMS.**

For purposes of this Lease, initially capitalized terms shall have the meanings ascribed to them in this Section [to be cross-checked and finalized with final lease drafts]:

“28-Acre Site” is defined in *Recital B*.

“Access Rights” as defined in *Section 4.4(c)*.

“Acceptance” means, with respect to any Horizontal Improvement, the acceptance by the Port or City of such Horizontal Improvement in accordance with the applicable procedures set forth in the DDA. “Accept” and “Accepted” have correlative meanings.

“Acquisition Agreement” means [agreement for acquisition of Horizontal Improvements.]

“Additional Rent” means any and all sums (other than Base Rent) that may become due or be payable by Tenant under this Lease.

“Affiliate” means any Person directly or indirectly Controlling, Controlled by or under Common Control with the other Person in question. [Note: use same definition that we end up with in DDA]

“Affordable Self Storage” is defined in the Basic Lease Information.

“Affordable Self Storage Site” is defined in the Basic Lease Information and further depicted in *Exhibit XX*.

“Agents” means, when used with reference to either Party to this Lease, the members, officers, directors, commissioners, employees, agents and contractors of such Party, and their respective heirs, legal representatives, successors and assigns.

“Agreement to Comply with CFD and Assessment Matters” as defined in *Section 6.2(b)*.

“Ancillary Permitted Uses” as described in the Basic Lease Information.

“Anniversary Date” means each anniversary of the Commencement Date during the Term, unless the actual Commencement Date is not the first day of a month, in which case, each Anniversary Date will be determined as if the Commencement Date were the first day of the first full month after the actual Commencement Date.

“Anticipated Conveyance Date” as defined in *Section 1.1(b)(i)(2)*

“As Is With All Faults” as defined in *Section 1.2(c)*.

“Attorneys’ Fees and Costs” means reasonable attorneys’ fees, costs, expenses and disbursements, including, but not limited to, expert witness fees and costs, travel time and associated costs, transcript preparation fees and costs, document copying, exhibit preparation, courier, postage, facsimile, long-distance and communications expenses, court costs, and other reasonable costs and fees associated with any other legal, administrative or alternative dispute

resolution proceeding, including such fees and costs associated with execution upon any judgment or order, and costs on appeal.

**"Award"** means all compensation, sums or value paid, awarded or received for a Condemnation, whether pursuant to judgment, agreement, settlement or otherwise.

**"Base Rent"** as defined in *Exhibit D*.

**"Bond"** as defined in the Basic Lease Information.

**"Building 21 Site"** is defined in the Basic Lease Information and further depicted in *Exhibit XX*.

**"Buildings"** means \_\_\_\_\_.

**"CASp"** is defined in *Section 1.1(c)*.

**"Casualty"** is defined in *Section 15.1(a)*.

**"CFD Assessment"** means the special taxes to be levied on the Land (and other property in the Pier 70 area) in accordance with the terms and conditions of the "Rate and Method of Apportionment of Special Tax" applicable to the Infrastructure CFD. [add reference to any other CFDs that might be in place]

**"City"** means the City and County of San Francisco, a municipal corporation.

**"Commencement Date"** as defined in the Basic Lease Information.

**"Condemnation"** means the taking or damaging, including severance damage, of all or any part of any property, or the right of possession thereof, by eminent domain, inverse condemnation, or for any public or quasi-public use under the law. Condemnation may occur pursuant to the recording of a final order of condemnation, or by a voluntary sale of all or any part of any property to any Person having the power of eminent domain (or to a designee of any such Person), provided that the property or such part thereof is then under the threat of condemnation or such sale occurs by way of settlement of a condemnation action.

**"Condemnation Date"** means the earlier of: (a) the date when the right of possession of the condemned property is taken by the condemning authority; or (b) the date when title to the condemned property (or any part thereof) vests in the condemning authority.

**"Construction Impacts"** as described in *Section 5.1*.

**"Control"** means the ownership (direct or indirect) by one Person of more than fifty percent (50%) of the profits or capital of another Person. **"Controlled"** and **"Controlling"** have correlative meanings. **"Common Control"** means that two Persons are both Controlled by the same other Person.

**"DDA"** is defined in *Recital E*.

**"Dedicated Parcel"** as defined in the Housing Plan attached to the DDA.

**"Dedicated Parcel Completion Date"** as defined in the Housing Plan attached to the DDA.

**"Default Rate"** means \_\_\_\_\_.

**"Demolition and Remove"** means the demolition of the Improvements and the removal and disposal of all debris in accordance with all Laws. **"Demolition and Removal"** have a correlative meaning.

**"Demolition Option"** as defined in *Section 34.1(b)(i)*.

**"Design for Development"** means the Pier 70 SUD Waterfront Site Design for Development approved by the Port Commission and the Planning Commission, as amended from time to time.

“**Development Parcel**” means a buildable parcel in the SUD.

“**Development Projects**” is defined in *Section 5.1*.

“**Encroachment Area**” is defined in *Section 1.1(e)*.

“**Encroachment Area Charge**” is defined in *Section 1.1(e)*.

“**Environmental Laws**” as defined in *Section 21.6*.

“**Environmental Regulatory Action**” is defined in *Section 21.6*.

“**Environmental Regulatory Agency**” is defined in *Section 21.6*.

“**Environmental Regulatory Approval**” is defined in *Section 21.6*.

“**Event of Default**” as defined in *Section 23.1*.

“**Exacerbate**” is defined in *Section 21.6*.

“**Executive Director**” means the Executive Director of the Port or his or her designee.

“**Final Construction Documents**” means plans and specifications sufficient for the processing of an application for a building permit in accordance with applicable Laws and the Interagency Cooperation Agreement.

“**FOG Ordinance**” means Sections 140-140.7 of Article 4.1 of the San Francisco Public Works Code, or any subsequent amendment or replacement of the same that sets forth prohibitions, limitations and requirements for the discharge of fats, oils and grease into the City’s sewer system by food service establishments.

“**Force Majeure**” means events which result in delays in a Party’s performance of its obligations hereunder due to causes beyond such Party’s control, including, but not restricted to: (i) domestic or international events disrupting civil activities, such as war, acts of terrorism, insurrection, acts of the public enemy, and riots; (ii) acts of nature, including floods, earthquakes, unusually severe weather, and resulting fires and casualties; (iii) epidemics and other public health crises affecting the workforce by actions such as quarantine restrictions; (iv) inability to secure necessary labor, materials, or tools (but only if the Party claiming delay has taken reasonable action to obtain them on a timely basis) due to any of the above events, freight embargoes, lack of transportation, or failure or delay in delivery of utilities serving the Premises; (v) Administrative Delay, Environmental Delay, or Down Market Delay (in each case as defined in the DDA); and (vi) in the case of Tenant, any delay resulting from a defect in Port’s title to the Premises. Force Majeure does not include failure to obtain financing or have adequate funds. The delay caused by Force Majeure includes not only the period of time during which performance of an act is hindered, but also such additional time thereafter as may reasonably be required to make repairs, to Restore if appropriate, and to complete performance of the hindered act.

“**Foreclosure**” means a foreclosure of a Mortgage or other proceedings in the nature of foreclosure (whether conducted pursuant to court order or pursuant to a power of sale contained in the Mortgage), deed or voluntary assignment or other conveyance in lieu thereof.

“**Generator**” as described in *Section 21.2(d)*.

“**Handle**” is defined in *Section 21.6*.

“**Hard costs**” is defined in *Section 11.3*

“**Hazardous Material**” as defined in *Section 21.6*.

“**Hazardous Material Claim**” is defined in *Section 21.6*.

“**Hazardous Material Condition**” is defined in *Section 21.6*.

**“Historic Building”** means any of buildings 2, 12, 21 (to the extent the same has been added to the Premises in accordance with *Section 1.1(b)(iii)* and frame of building 15. **“Historic Buildings”** mean more than one Historic Building.

**“Historic Core”** is defined in *Section 5.2(a)(vii)*.

**“Historic Core Project”** is defined in *Section 5.2(a)(vii)*.

**“Horizontal Improvements”** means any improvements constructed or to be constructed by the Master Developer pursuant to the DDA.

**“Horizontal Improvement Parcel”** is defined in *Section 1.1(b)(ii)*.

**“Impositions”** is defined in *Section 6.1(b)*.

**“Improvements”** means all Buildings, structures, fixtures and other improvements erected, built, placed, installed, constructed, renovated, or rehabilitated, located upon or within the Premises on or after the Commencement Date.

**“Indemnified Party”** and **“Indemnified Parties”** means the City, including, but not limited to, all of its boards, commissions, departments, agencies and other subdivisions, including, without limitation, the Port; all of the Agents of the California State Lands Commission, the City, including its Port, and all of their respective heirs, legal representatives, successors and assigns, all other Person acting on their behalf, and each of them.

**“Indemnify”** means indemnify, protect and hold harmless. **“Indemnification”** has a correlative meaning.

**“Indemnifying Party”** is defined in *Section 19.6*.

**“Index”** means the Consumer Price Index for All Urban Consumers (base years 1982-1984 = 100) for the San Francisco-Oakland-San-Jose area, published by the United States Department of Labor, Bureau of Labor Statistics. If the Index is modified during the Term hereof, the modified Index shall be used in place of the original Index. If compilation or publication of the Index is discontinued during the Term, Port shall select another similar published index, generally reflective of increases in the cost of living, subject to Tenant’s approval, which shall not be unreasonably withheld or delayed, in order to obtain substantially the same result as would be obtained if the Index had not been discontinued.

**“Indexed”** means the product of the number to be Indexed multiplied by the percentage increase, if any, in the Index from the first day of the month in which the Commencement Date occurred to the first day of the most recent month for which the Index is available at any given time.

**“Infrastructure CFD”** means the City and County of San Francisco Community Facilities District No. [ ] (Pier 70 Public Improvements).

**“Infrastructure Plan”** means the Infrastructure Plan attached to the DDA.

**“Investigate”** or **“Investigation”** are defined in *Section 21.6*.

**“Invitees”** when used with respect to Tenant means the customers, patrons, invitees, guests, members, licensees, assignees, and subtenants of Tenant and the customers, patrons, invitees, guests, members, licensees, assignees and sub-tenants of subtenants.

**“Known Pre-Existing Hazardous Materials”** is defined in *Section 21.6*.

**“Law”** or **“Laws”** means any one or more present and future laws, ordinances, rules, regulations, permits, authorizations, orders and requirements, to the extent applicable to the Parties or to the Premises or any portion thereof, whether or not in the present contemplation of the Parties, including, without limitation, all consents or approvals (including Regulatory Approvals) required to be obtained from, and all rules and regulations of, and all building and



zoning laws of, all federal, state, county and municipal governments, the departments, bureaus, agencies or commissions thereof, authorities, boards of officers, any national or local board of fire underwriters, or any other body or bodies exercising similar functions, having or acquiring jurisdiction of, or which may affect or be applicable to, the Premises or any part thereof, including, without limitation, any subsurface area, the use thereof and of the Buildings and Improvements thereon. "Laws" include the Mitigation and Monitoring Program and the Pier 70 Risk Management Plan.

"Lease" means this lease, as it may be amended from time to time.

"Leasehold" or "Leasehold Estate" means Tenant's leasehold estate created by this Lease.

"Live/Work" as described in *Section 4.4(a)(v)*.

"Loss" or "Losses" when used with reference to any Indemnity means any and all claims, demands, losses, liabilities, damages (including foreseeable and unforeseeable consequential damages), liens, obligations, interest, injuries, penalties, fines, lawsuits and other proceedings, judgments and awards and costs and expenses, (including, without limitation, reasonable Attorneys' Fees and Costs and consultants' fees and costs) of whatever kind or nature, known or unknown, contingent or otherwise.

"Maintenance Notice" is defined in *Section 11.3*.

"Master Developer" is defined in *Recital B*.

"Master Tentative Map" means \_\_\_\_\_.

"Master Utilities Plan" is defined in the DDA.

"Memorandum of Lease" means the Memorandum of this Lease, between Port and Tenant, recorded in the Official Records, in the form of *Exhibit XX* attached hereto.

"Mitigation Monitoring and Reporting Program" means the Mitigation Monitoring and Reporting Program that the Port Commission adopted by Resolution No. [\_\_\_\_\_] and attached hereto as *Exhibit XX*.

"Mortgage" means a mortgage, deed of trust, assignment of rents, fixture filing, security agreement or similar security instrument or assignment of Tenant's leasehold interest under this Lease recorded in the Official Records.

"Mortgagee" means the holder or holders of a Mortgage and, if the Mortgage is held by or for the benefit of a trustee, agent or representative of one or more financial institutions, the financial institutions on whose behalf the Mortgage is being held. Multiple financial institutions participating in a single financing secured by a single Mortgage shall be deemed a single Mortgagee for purposes of this Lease.

"Mortgagor" is defined in *Section XX*.

"Net Awards and Payments" is defined in *Section 16.4*.

"Noonan Site" is described in the Basic Lease Information and as further depicted in *Exhibit XX*.

"Notice of Special Tax" is defined in *Section 6.2(a)*.

"Notice to Cease Prohibited Use" is defined in *Section 4.4(b)*.

"Notice to Vacate" is defined in *Section 1.1(e)*.

"Official Records" means, with respect to the recordation of Mortgages and other documents and instruments, the Official Records of the City and County of San Francisco.

"Partial Condemnation" is defined in *Section 16.3(b)*.

**“Partial Release of Master Lease”** as defined in *Section 1.1(b)(i)(1)* and further depicted in *Exhibit XX*.

**“Party”** means Port or Tenant, as a party to this Lease; **“Parties”** means both Port and Tenant, as Parties to this Lease.

**“Permitted Encumbrances”** is described in *Section 1.2(a)*.

**“Permitted Title Exceptions”** is defined in *Section 1.2(a)*.

**“Permitted Transfer”** means a Transfer to a Permitted Transferee.

**“Permitted Transferee(s)”** means any transferee of the Master Developer’s interest in the DDA permitted or approved in accordance with the DDA.

**“Permitted Uses”** is defined in *Section 4.1*.

**“Person”** means any individual, partnership, corporation (including, but not limited to, any business trust), limited liability company, joint stock company, trust, unincorporated association, joint venture or any other entity or association, the United States, or a federal, state or political subdivision thereof.

**“Personal Property”** means all fixtures, furniture, furnishings, equipment, machinery, supplies, software, and other tangible personal property that is incident to the ownership, development or operation of the Improvements and/or the Premises, whether now or hereafter located in, upon or about the Premises, belonging to Tenant and/or in which Tenant has or may hereafter acquire an ownership interest, together with all present and future attachments, accessions, replacements, substitutions and additions thereto or therefor.

**“Pesticide Ordinance”** is defined in *Section 21.5*.

**“PG&E Remediation Site”** is described in the Basic Lease Information and further depicted in *Exhibit XX*.

**“Pier 70”** is defined in *Recital B*.

**“Pier 70 Parties”** is defined in *Section 5.2(a)(vii)*.

**“Pier 70 Risk Management Plan”** is defined in *Section 21.6*.

**“Port”** means the San Francisco Port Commission.

**“Pre-Approved Sublease”** is defined in *Section 18.3*.

**“Pre-Existing Hazardous Materials”** is defined in *Section 21.6*.

**“Premises”** is defined in the Basic Lease Information and *Section 1.1*.

**“Prevailing party”** is defined in *Section 43.11*.

**“Primary Permitted Use”** is defined in the Basic Lease Information.

**“Prime Rate”** means the base rate on corporate loans posted by at least 75% of the nation’s 30 largest banks, as published by the Wall Street Journal, or if the Wall Street Journal has ceased to publish the Prime Rate, then such other equivalent recognized source.

**“Prohibited Use”** or **“Prohibited Uses”** as defined in *Section 4.4(a)*.

**“Project”** means the [Pier 70] project as generally described in the Project Approvals.

**“Project Approvals”** is defined in *Recital B*.

**“Promotional Signage”** means signage containing advertising or promotional messages [relating to events, subtenants or otherwise relating to the Premises, which signage is intended to be visible primarily to persons on the Premises.] [OPEN]

“public work” is defined in *Section 13.3(f)*.

“reasonable wear and tear” is defined in *Section 11.1(d)*.

“Record Drawings” is defined in *Section 13.5(a)*. “Regulatory Agency” means any governmental agency having jurisdiction over the Premises, including, but not limited to, the City, RWQCB, and the Army Corps of Engineers.

“Regulatory Approval” means any authorization, approval or permit required by any Regulatory Agency.

“Rehabilitation” means the repair or alteration of an historic building that does not damage or destroy materials, features, or finishes considered important in defining the building’s historic character.

“Related Third Party” is defined in *Section 21.6*.

“Release” is defined in *Section 21.6*.

“Remediate” or “Remediation” when used with reference to Hazardous Materials means any activities undertaken to clean up, abate, remove, transport, dispose, contain, treat, stabilize, monitor, remediate, or otherwise control Hazardous Materials located in, on, under or about the Premises or which have been, are being, or threaten to be Released into the environment or to restore the affected area to the standard required by the applicable Environmental Regulatory Agency in accordance with application Environmental Laws and any additional Port requirements. Remediation includes, without limitation, those actions included within the definition of “remedy” or “remedial action” in California Health and Safety Code Section 25322 and “remove” or “removal” in California Health and Safety Code Section 25323.

“Rent” means the sum of Base Rent (including all adjustments) and Additional Rent. For purposes of this Lease, Rent includes all unpaid sums that are payable as Rent, but that are unpaid when earned and/or accrue for payment at a later time in accordance with the provisions of this Lease.

“Restoration” means the restoration, replacement, or rebuilding of the Improvements (or the relevant portion thereof) in accordance with all Laws then applicable. (“Restore” and “Restored” shall have correlative meanings.)

“RWQCB” shall mean the San Francisco Bay Regional Water Quality Control Board of Cal/EPA, a state agency.

“Security Deposit” is defined in the Basic Lease Information.

“Special Event” means temporary or short term exhibitions, private and public gatherings, recreation, athletic events, filming, commemorations, market places, sporting events, musical and theatrical performances and other forms of live entertainment and includes setup/load in and demobilization/load out; parking for Special Events; temporary improvements; installation of tents and structures; administrative and security functions and other amenities and facilities to accommodate such Special Events.

“State” means the State of California.

“Staging Rent” is defined in *Exhibit D*.

“Sublease” means any lease, sublease, license, concession, or other agreement (including, without limitation, a Sublease to Port) by which Tenant leases, subleases, demises, licenses, or otherwise grants to any Person in conformity with the provisions of this Lease, the right to occupy or use any portion of the Premises (whether in common with or to the exclusion of other Persons).

“Subsequent Construction” means all repairs to and reconstruction, replacement, addition, expansion, Restoration, Rehabilitation, alteration, or modification of any Improvements, or any

construction of additional Improvements. “Subsequent Construction” does not include any Horizontal Improvements.

“Substantial Condemnation” is defined in *Section 16.3(a)*.

“Subtenant” means any Person leasing, using, occupying or having the right to occupy any portion of the Premises under and by virtue of a Sublease.

“SUD” means Planning Code Section 249.XX establishing the [Pier 70] Special Use District, as it may be amended from time to time.

“Tenant” is identified in the Basic Lease Information, and its permitted successors and assigns.

“Term” is defined in *Section 2*.

“Commencement Date” is defined in the Basic Lease Information.

“Total Condemnation” is defined in *Section 16.2*.

“Transfer” means any of the following events or proposed events, whether voluntary, involuntary, or by operation of Law: (a) Tenant sells, assigns, encumbers, subleases, or otherwise transfers any of its interest in this Lease or in the Premises; (b) any Person other than Tenant occupies or claims a right of possession to any part of the Premises; (c) Tenant dissolves, merges, consolidates, or otherwise reorganizes, or sells, assigns, encumbers, or otherwise transfers cumulatively or in the aggregate 50 percent or more (25 percent or more if publicly traded) of its equity interests or business assets, such as goodwill, inventory, and profits; or (d) any subtenant, assignee, or other Transferee of Tenant sells, assigns, encumbers, sub-leases, or otherwise Transfers any of its interest in its Sublease or premises.

Notwithstanding the foregoing, as used herein, the term “Transfer” does not include (i) Special Events; or (ii) any hypothecation, encumbrance or mortgage of this Lease, or pledge of the ownership interests in Tenant, made in accordance with *Article 37*. [Conform to DDA]

“Vertical DDA” is defined in the DDA.

“Vertical Developer” is defined in the DDA.

“Vertical Improvements” is defined in the DDA.

“Work” is defined in *Section 13.4*.

“worth at the time of award” is defined in *Section 24.4*.

[NO FURTHER TEXT ON THIS PAGE; SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the Parties have executed this Lease as of the day and year first above written.

**Tenant**

[INSERT NAME OF TENANT],

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

**Port**

**CITY AND COUNTY OF SAN FRANCISCO,**  
a municipal corporation, operating by and through the  
**SAN FRANCISCO PORT COMMISSION**

By: \_\_\_\_\_

APPROVED AS TO FORM:

DENNIS J. HERRERA, City Attorney

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Lease authorized by:

- Port Board of Directors Resolution No. [\_\_\_\_\_]
- Board of Supervisors Resolution No. [\_\_\_\_\_]

**EXHIBIT XXXX**  
**PROCEDURES FOR SPECIAL EVENTS**

**To Follow**

## EXHIBIT D

### RENT

#### 3. RENT.

##### 3.1 *Payment of Percentage Rent.*

(a) Tenant will pay to Port from and after the Commencement Date and throughout the Term, participation rent on a monthly basis equal to one hundred percent (100%) of Net Income generated at or from the Premises ("**Percentage Rent**"). Port will apply one hundred percent (100%) of the Percentage Rent as "**Land Proceeds**" that Port can contribute as an "**Advance of Land Proceeds**" under [Section 7 of the DDA]. "**Land Proceeds**" and "**Advance of Land Proceeds**" are defined in the DDA.

(b) From and after the Commencement Date, Tenant will determine the actual Percentage Rent payable for each calendar month in each calendar quarter during the Term by the twentieth (20th) day of the immediately following calendar quarter. The monthly payments of Percentage Rent will be Tenant's good faith estimate of the Percentage Rent owed to Port. In the event this Lease expires or terminates on a day other than the last day of a calendar quarter, Percentage Rent for such fractional part of the calendar quarter preceding such expiration or termination date will be prorated to account for the partial calendar quarter and paid within twenty (20) days after such expiration or termination date, but if this Lease terminates as a result of a Tenant Event of Default, any amounts due hereunder will be payable immediately upon termination.

##### 3.2. *Additional Definitions.*

"**Adjustments**" mean the following items (without duplication and provided they are not included in any Soft Costs or other costs entitled to a developer return under the DDA or Financing Plan):

(1) All reasonable actual costs deducted by Tenant's parking operator for the maintenance and repair of surface parking lots such as re-paving and striping costs; provided, however, in no event will any adjustment for surface parking lots reduce the Minimum Parking Revenues generated from each parking lot, until agreed to by Port in its sole discretion; and

(2) All reasonable actual out of pocket third party costs associated with the operation of special events, such as payment to special events managers and other Permitted Uses.

"**Gross Income**" means for any reporting period or portion thereof during the Term, the following: all payments, revenues, fees or amounts received by Tenant or by any other party for the account of Tenant from any Person for any Person's use or occupancy of any portion of the Premises (excluding security or other deposits to be returned to such Person upon the termination of such use or occupancy), or from any other sales, advertising, concessions, licensing or programming generated from the Premises, including, without limitation, all base rent, percentage rent, payments made to Tenant from any Subtenant to reimburse Tenant for operating expenses, common area maintenance expenses, insurance expenses, Impositions, or, in the case of tenant improvements and finishes to prepare portions of the Premises for occupancy or use by such Subtenant, license fees, parking charges, advertising revenues, event or promotional fees, charges and permit fees. Without limiting the foregoing, "**Gross Income**" also includes any and all payments made to Tenant from the Business Interruption or delayed opening insurance proceeds.

"**Minimum Parking Revenues**" means sixty-six percent (66%) of gross parking revenues generated from all parking lot or parking operations, less actual costs associated with the maintenance and repair of surface parking lots such as re-paving and striping costs.

**"Net Income"** means Gross Income less Adjustments.

**3.3. Reporting of Percentage Rent.**

(a) Tenant will deliver to Port a complete statement setting forth in reasonable detail its Net Income for each calendar month in each calendar quarter, including an itemized list of all Adjustments from Gross Income that Tenant claims and which are expressly permitted under this Lease, and a computation of the Percentage Rent for each calendar month in a calendar quarter (the **"Percentage Rent Statement"**) by the twentieth (20th) day of the immediately following calendar quarter. A financial officer or other accountant employed by Tenant who is authorized and competent to prepare such Percentage Rent Statement must certify each Percentage Rent Statement as accurate, complete and current.

(b) If Port receives the Percentage Rent payment but does not receive the applicable Percentage Rent Statement by the twentieth (20th) day of the immediately following calendar quarter, such failure, until cured, will be treated as a late payment of Percentage Rent, subject to a Late Charge.

(c) If Tenant fails to deliver any Percentage Rent Statement within the time period set forth in this Section 3.3 (irrespective of whether any Percentage Rent is actually paid or payable by Tenant to Port) and such failure continues for thirty (30) days after the date Port delivers to Tenant written notice of such failure, Port will have the right, among its other remedies under this Lease, to have a Port Representative examine Tenant's Books and Records (and, to the extent permitted by the applicable Sublease, the Books and Records of any other occupant or user of the Premises) as may be necessary to determine the amount of Percentage Rent due to Port for the period in question. The determination made by Port Representative will be binding upon Tenant, absent manifest error, and Tenant will promptly pay to Port the total cost of the examination, together with the full amount of Percentage Rent due and payable for the period in question, including any Late Charge and interest at the Default Rate.

**3.4. Payment of Percentage Rent.** Percentage Rent will be determined by Tenant for each calendar month during the Term and will be payable by the twentieth (20th) day of the following calendar month. In the event this Lease expires or terminates on a day other than the last day of a calendar month, Percentage Rent for such fractional part of the calendar month preceding such expiration or termination date will be prorated to account for the partial calendar month and paid within twenty (20) days after such expiration or termination date, but if this Lease terminates as a result of a Tenant Event of Default, any amounts due hereunder will be payable immediately upon termination.

**3.5 Books and Records.** Tenant will keep books and records according to generally accepted accounting principles consistently applied or such other method as is reasonably acceptable to Port. "Books and Records" means all of Tenant's books, records, and accounting reports or statements relating to this Lease and the operation and maintenance of the Premises, including, without limitation, cash journals, rent rolls, general ledgers, income statements, bank statements, income tax schedules relating to the Property, and any other bookkeeping documents Tenant utilizes in its business operations for the Premises. Tenant will maintain a separate set of accounts, including bank accounts, to allow a determination of expenses incurred and revenues generated directly from the Premises. If Tenant operates all or any portion of the Premises through a Subtenant or Agent (other than Port), Tenant will cause such Subtenant or Agent to adhere to the foregoing requirements regarding books, records, accounting principles and the like.

**3.6 Audit.** Tenant agrees to make its Books and Records (and, to the extent within Tenant's control, the Books and Records of any other person relating to the calculation of Percentage Rent) available in the City and County of San Francisco to Port, or to any accountant employed or retained by Port or the City who is competent to examine and audit the Books and Records (hereinafter collectively referred to as **"Port Representative"**), for the purpose of



examining said Books and Records to determine the accuracy of Tenant's reporting of Gross Income or Net Income, for a period of five (5) years after the applicable Percentage Rent Statement was delivered to Port. Tenant will reasonably cooperate with Port Representative during the course of any audit; provided however, once commenced, such audit will be diligently pursued to completion by Port within a reasonable time after its commencement. If an audit has commenced and Port claims that errors or omissions have occurred, Tenant will retain the Books and Records and make them available until those matters are resolved.

If an audit reveals that Tenant has understated its Gross Income or Net Income for said audit period, Tenant will pay Port, within fifteen (15) days after receipt of such audit results, the difference between the amount Tenant has paid and the amount it should have paid to Port, plus interest at the Default Rate. If Tenant understates its Gross Income for any audit period by five percent (5%) or more of Tenant's understated amount, Tenant will pay Port's cost of the audit. Any overpayments revealed by an audit will be credited towards Rent payments due subsequent to the audit until credited in full.

**3.7 Manner of Payment.** Tenant will pay all Rent to Port in lawful money of the United States of America at the address for notices to Port specified in this Lease, or to such other Person or at such other place as Port may from time to time designate by notice to Tenant. Percentage Rent is payable without prior notice or demand. Rent is due and payable at the times provided in this Lease, provided that if no date for payment is otherwise specified, or if payment is stated to be due "upon demand," "promptly following notice," "upon receipt of invoice," or the like, then such Additional Rent is due thirty (30) days following the giving by Port and the receipt by Tenant of such demand, notice, invoice or the like to Tenant specifying that such sum is presently due and payable.

**3.8 Interest on Delinquent Rent.** Rent not paid when due will bear interest from the date due until paid at an annual interest rate equal to the greater of (i) ten percent (10%) or (ii) five percent (5%) in excess of the Prime Rate that is in effect as of the date payment is due (the "Default Rate"). However, interest will not be payable on Late Charges incurred by Tenant or to the extent such payment would violate any applicable usury or similar law. Payment of interest will not excuse or cure any default by Tenant.

**3.9 Late Charge.** Tenant acknowledges and agrees that late payment by Tenant to Port of Rent, or Tenant's failure to provide the Percentage Rent Statement to Port, will cause Port increased costs not contemplated by this Lease. The exact amount of such costs is extremely difficult to ascertain. Such costs include processing and accounting charges. Accordingly, without limiting any of Port's rights or remedies hereunder and regardless of whether such late payment results in a Tenant Event of Default, Tenant will pay a late charge (the "Late Charge") equal to the higher of (a) five percent (5%) of all Rent or any portion thereof which remains unpaid more than five (5) days following the date it is due (or with respect to a failure by Tenant to deliver the Percentage Rent Statement to Port within five (5) days following the date it is due, five percent (5%) of Percentage Rent due for the subject period of the Percentage Rent Statement), or (b) **[Note: Increase following amount by \$500 every 5 years after execution of the DDA: One Thousand Dollars (\$1,000)]**, which amount will be increased by an additional One Thousand Dollars (\$1,000) on the tenth (10th) anniversary of the Commencement Date and every ten (10) years thereafter; provided, however, Tenant will not be subject to a Late Charge more than once every calendar year if Tenant pays the unpaid Rent or delivers the Monthly Statement to Port, as applicable, within five (5) days of written notice from Port of such failure. The Parties agree that the Late Charge represents a fair and reasonable estimate of the cost that Port will incur by reason of a late payment by Tenant.

**3.10 No Abatement or Setoff.** Tenant will pay all Rent at the times and in the manner provided in this Lease without any abatement, setoff, credit, deduction, or counterclaim.

**3.11 Net Lease.** It is the purpose of this Lease and intent of Port and Tenant that all Rent is absolutely net to Port, so that this Lease yields to Port the full amount of Rent at all

times during the Term, without deduction, abatement or offset. Under no circumstances, whether now existing or hereafter arising, and whether or not beyond the present contemplation of the Parties is Port expected or required to incur any expense or make any payment of any kind with respect to this Lease or Tenant's use or occupancy of the Premises. Without limiting the foregoing, Tenant is solely responsible for paying each item of cost or expense of every kind and nature whatsoever, the payment of which Port would otherwise be or become liable by reason of Port's estate or interests in the Premises, any rights or interests of Port in or under this Lease, or the ownership, leasing, operation, management, maintenance, repair, rebuilding, remodeling, use or occupancy of the Premises, or any portion thereof. No occurrence or situation arising during the Term, or any Law, whether foreseen or unforeseen, and however extraordinary, relieves Tenant from its liability to pay all of the sums required by any of the provisions of this Lease, or otherwise relieves Tenant from any of its obligations under this Lease, or except as set forth in this Lease, gives Tenant any right to terminate this Lease in whole or in part. Tenant waives any rights now or hereafter conferred upon it by any Law to terminate this Lease or to receive any abatement, diminution, reduction or suspension of payment of such sums, on account of any such occurrence or situation, provided that such waiver will not affect or impair any right or remedy expressly provided Tenant under this Lease.

**3.12 Survival.** Tenant's obligation to pay any unpaid Rent due and payable will survive the expiration or earlier termination of this

**PORT COMMISSION  
CITY AND COUNTY OF SAN FRANCISCO**

**RESOLUTION NO. 17-43**

- WHEREAS, The Port owns approximately 72 acres along San Francisco's Central Waterfront, roughly bounded by Mariposa Street, Illinois Street, 22<sup>nd</sup> Street, and the San Francisco Bay known as Pier 70.
- WHEREAS, Beginning in 2006, the Port initiated an intensive planning process that has culminated in a project that would restore and redevelop an approximately 35-acre site located at Pier 70 bounded generally by Illinois Street on the west, 20th Street to the north, San Francisco Bay on the east and 22nd Street on the south in San Francisco's Central Waterfront Plan Area (the "Project Site"); and
- WHEREAS, The Project Site includes an approximately 28-acre area owned by the Port known as the "28-Acre Site," bounded generally by Michigan Street on the west, 22nd Street on the south, 20th Street on the north and San Francisco Bay on the east; and
- WHEREAS, From 2007 to 2010, the Port conducted a community process that evaluated the unique site conditions and opportunities at Pier 70 and built a public consensus for Pier 70's future that nested within the policies established for the Eastern Neighborhoods-Central Waterfront. This process culminated in the Pier 70 Master Plan, which was endorsed by the Port Commission in May 2010, and the proposed mixed-use development of the Project Site (the "Pier 70 Mixed-Use Project"); and
- WHEREAS, In April 2011, by Resolution No. 11-21, the Port Commission awarded to Forest City Development California, Inc. ("Forest City"), through a competitive process, the opportunity to negotiate for the development of the 28-Acre Site as a mixed-use development and historic preservation project (the "28-Acre Project"); and
- WHEREAS, In May 2013, by Resolution No. 13-20, the Port Commission endorsed the Term Sheet for the 28-Acre Project. Subsequently, in June 2013, by Resolution No. 201-13, the Board of Supervisors found the 28-Acre Project fiscally feasible under Administrative Code, Chapter 29 and endorsed the Term Sheet for the 28-Acre Project; and
- WHEREAS, Port staff and FC Pier 70, LLC, an affiliate of Forest City ("Developer"), have negotiated the terms of the Disposition and Development Agreement ("DDA") and related transaction documents that are

incorporated into the DDA and provide the overall road map for development of the 28-Acre Project, including a Financing Plan, an Infrastructure Plan, an Affordable Housing Plan, a Transportation Plan that includes a Transportation Demand Management Program, a Workforce Development Plan, an arts program for the use of the arts building on Parcel E4 (including replacement studio space for the artist community in the Noonan building), and forms of an interim Master Lease, Vertical Disposition and Development Agreement and Parcel Lease (including applicable lease terms for Historic Buildings 2, 12 and 21); and

WHEREAS, The Developer has engaged in an extensive community outreach process that has included more than 120 community meetings since 2011, including workshops, focus groups, art events, formal and informal presentations, open houses and site tours. Additionally, in 2014, 73% of voters supported Proposition F, the ballot measure supporting reuse of the area and increasing the height limits for the 28-Acre Project, conditional upon Port Commission approval of a development plan for the 28-Acre Project; and

WHEREAS, Developer is an affiliate of Forest City and Forest City Realty Trust, Inc., a publicly-traded company with exceptional access to capital, and Port financial staff have reviewed and confirmed the financial capacity of Developer's parent in amounts sufficient to satisfy its obligation to fund its obligations under the DDA; and

WHEREAS, The parties wish to enter into the DDA substantially in the form on file with the Commission Secretary and incorporated in this resolution by reference; and

WHEREAS, Concurrently with this resolution, the Port Commission has taken or intends to take a number of other actions in furtherance of the 28-Acre Project, including: (1) approving a trust exchange agreement ("Exchange Agreement") between the Port and the California State Lands Commission; (2) consenting to amendments to the Planning Code that create the Pier 70 Special Use District ("Pier 70 SUD") over the Project Site and related amendments to the zoning maps; (3) consenting to the Development Agreement as it relates to matters under Port jurisdiction; (4) approving the Design for Development, which provides more detailed land use controls of the Pier 70 SUD and conforming amendments to the Waterfront Land Use Plan; (5) approving and recommending that the Board of Supervisors approve a memorandum of understanding for interagency cooperation among the Port, the City, and other City agencies with respect to approvals related to the subdivision of the 28-Acre Site and construction of infrastructure and other public facilities; (6)

recommending that the Board of Supervisors approve formation proceedings for sub-project areas to Project Area G of City and County of San Francisco Infrastructure Financing District No. 2 and a memorandum of understanding between the Port and the Assessor, the Treasurer-Tax Collector, and the Controller regarding the assessment, collection, and allocation of ad valorem and special taxes to the financing districts; and (7) approving and recommending that the Board of Supervisors approve the public offering and disposition of Parcel K North that is adjacent to the 28-Acre Site; and

WHEREAS, Under the DDA and other transaction documents, at full build-out, the 28-Acre Project will include: (1) 1,100 to 2,150 new residential units, including on-site housing affordable to a range of low- to moderate-income households as described in the Affordable Housing Plan; (2) between 1 million and 2 million gross square feet of new commercial and office space; (3) rehabilitation of three significant contributing resources to the Union Iron Works Historic District; (4) space for small-scale manufacturing, retail, and neighborhood services; (5) transportation demand management on-site, a shuttle service, and payment of impact fees to the Municipal Transportation Agency for improved transportation connections through the neighborhood; (6) 9 acres of new open space, potentially including active recreation on rooftops, a playground, a market square, a central commons, and waterfront parks along the shoreline; (7) on-site strategies to protect against sea level rise; and (8) replacement studio space for artists currently leasing space in the Noonan Building and a new arts space; and

WHEREAS, The DDA governs: (1) Developer's obligations to complete horizontal development of the 28-Acre Project, including entitlements, site preparation, subdivision and construction work related to streets and sidewalks, public realm amenities (e.g., parks and open space), public utilities and shoreline improvements (together, "Horizontal Development"), all to create development parcels and support and protect buildings; and (2) Developer's option to purchase or ground lease the majority of developable lots in the 28-Acre Site for vertical development, all in accordance with all of the governing land use and entitlement documents, including the Development Agreement, Pier 70 SUD, and Design for Development; and

WHEREAS, The DDA also governs Developer's obligations to deliver various public benefits, including: (1) the rehabilitation of Historic Buildings 2, 12, and 21 in accordance with the Secretary of the Interior's Standards for the Rehabilitation of Historic Properties; (2) a new up to approximately 90,000-square-foot arts facility; (3) replacement space for current tenants of the Noonan Arts Building; (4) at least 50,000 square feet of

Production, Distribution and Repair space; (5) two on-site child care facilities; (6) 9 acres of new parks and open space; (7) on-site sea level rise protections; and (8) affordable housing as described below; and

WHEREAS, The DDA includes a Schedule of Performance that includes outside dates for the completion of public infrastructure, including streets, utilities and parks, and the development of Historic Buildings 12 and 21 and the Arts Building; and

WHEREAS, The DDA provides the Port with remedies in the event that Developer does not meet its obligations under the Schedule of Performance or other provisions of the DDA, including specific performance and termination for material breach; and

WHEREAS, The DDA, which is premised on approval of the Pier 70 trust exchange under the Exchange Agreement, (1) establishes processes to ensure that the Port receives fair market value for the sale or lease of all option parcels as established by appraisal or public offerings on the open market; (2) provides for three development parcels to be used for 100% affordable housing development through an agreement with the City that the Port will lease the parcels at below-market rents and the City will apply impact fees payable by developers of commercial parcels and market-rate housing to development of the affordable housing sites; (3) provides for the use of nontrust revenue sources in the form of tax increment and special tax revenues to the extent necessary to make the rehabilitation of two historic buildings financially feasible; and (4) provides for the Port to be repaid, with interest, from nontrust revenues for costs of constructing infrastructure and public facilities needed and desired to support development at the 28-Acre Site; and

WHEREAS, The Financing Plan provides that (1) Developer is responsible for funding all entitlement costs and the costs of constructing Horizontal Development to the extent other 28-Acre Project sources are not available, subject to reimbursement; (2) Developer's costs will be repaid with an 18% market rate of return from a number of potential sources, including the sale or lease of parcels at fair market value, community facilities district and infrastructure financing district proceeds, and, at the Port's discretion, Port capital; and (3) after Developer's costs are repaid, land revenues will be split 55% to the Port and 45% to Developer; and

WHEREAS, The Affordable Housing Plan includes measures to ensure that at least 30% of all residential units produced at the 28-Acre Site and the adjacent Parcel K South are affordable to low- and moderate-income

households, with the following components: (1) 150 or more inclusionary rental units, representing 20% of all on-site rental units and (2) 320 or more permanently affordable units in three buildings to be developed by local nonprofits in the 28-Acre Site and Parcel K South. The Port will enter into a memorandum of understanding with the Mayor's Office of Housing and Community Development for developer selection, rent-free leases, and development of the permanently affordable housing projects on the three sites; and

WHEREAS, The Infrastructure Plan includes the conceptual level planning elements of all the infrastructure systems necessary to serve the Pier 70 SUD and describes Developer's obligation to complete streets and infrastructure to support development of the 28-Acre Site. The Port's and City's third-party developers will retain certain infrastructure obligations related to the adjacent Illinois Street Parcels, including the 20th Street Plaza, Michigan Street, and Irish Hill Park; and

WHEREAS, The Transportation Plan requires, among other things, that (1) vertical developers pay a transportation fee that the Municipal Transportation Agency will use and allocate for transportation improvements in the area and (2) Developer, building owners, and tenants implement a Transportation Demand Management Program designed to reduce 28-Acre Project-related one-way vehicular auto trips by 20%; and

WHEREAS, The Workforce Development Plan requires Developer and its contractors and subcontractors, vertical developers, and tenants to comply with applicable workforce provisions, including a 30% local hiring commitment, local business enterprise utilization, participation in the City's "First Source" hiring programs, and up to \$1 million in funding to support expansion of CityBuild and TechSF training for District 10 residents; and

WHEREAS, The Master Lease is a form that sets forth the terms and conditions under which the Port will lease most of the 28-Acre Site to Developer when it is ready to begin constructing horizontal improvements, including parks, streets and utilities in accordance with the DDA. Individual development parcels will be removed from the Master Lease upon completion of the horizontal improvements serving each parcel as they are leased or sold to vertical developers; and

WHEREAS, The Vertical Disposition and Development Agreement is a form that sets forth (i) the conditions to a vertical developer's acquisition of the lease or fee interest in each development parcel within the 28-Acre Site and (ii) applicable Port and City requirements for constructing the applicable development project; and

WHEREAS, The Parcel Lease is a form that sets forth the terms and conditions under which vertical developers will acquire rights to development parcels that are conveyed by ground lease rather than deed, and will be modified, as described in the staff memorandum accompanying this resolution, to address circumstances unique to (1) the Arts Building expected to be built on Parcel E4, including restrictions to allow arts uses and on rent) and (2) Historic Buildings 2, 12 and 21 (including Port review of construction plans and consistency with Secretary's Standards); and

WHEREAS, On August 24, 2017, the Planning Commission (1) reviewed and considered the Final Environmental Impact Report for the Pier 70 Mixed-Use Project ("FEIR") (Case No. 2014-001272ENV); (2) found the FEIR to be adequate, accurate and objective, thus reflecting the independent analysis and judgment of the Planning Department and the Planning Commission; and (3) by Motion No. 19976, certified the FEIR as accurate, complete and in compliance with the California Environmental Quality Act ("CEQA"), the CEQA Guidelines, and Chapter 31 of the San Francisco Administrative Code; and

WHEREAS, At the same hearing, the Planning Commission approved the Pier 70 Mixed-Use Project and in so doing, adopted approval findings under CEQA by Motion No. 19977, including a Statement of Overriding Considerations ( the "Pier 70 CEQA Findings"), and adopted a Mitigation Monitoring and Reporting Program ("MMRP"). A copy of the Planning Commission Motions, the Pier 70 CEQA Findings, and the MMRP are on file with the Port Commission Secretary and may be found in the records of the Planning Department at 1650 Mission Street, San Francisco, CA, and are incorporated in this resolution by reference as if fully set forth herein; and

WHEREAS, The Port Commission has reviewed the FEIR, the MMRP and the CEQA Findings, and finds that the approvals before the Port Commission are within the scope of the FEIR and that no substantial changes in the Pier 70 Mixed Use-Project or the circumstances surrounding the Pier 70 Mixed-Use Project have occurred and no new information that could not have been known previously showing new significant impacts or an increase in severity in impacts has been discovered since the FEIR was certified; now, therefore be it

RESOLVED, That the Port Commission adopts the Pier 70 CEQA Findings as its own and adopts the MMRP and imposes its requirements as a condition to this approval action; and be it further

RESOLVED, That the Port Commission hereby approves the DDA and finds that the 28-Acre Project is consistent with and furthers the purposes of the



common law public trust and the statutory trust under the Burton Act; and, be it further

RESOLVED, That the Port Commission approves the development plan described in the DDA as a Development Plan under Section 4 of the Union Iron Works Historic District Housing, Waterfront Parks, Jobs and Preservation Initiative (Proposition F, November 2014); and, be it further

RESOLVED, That the Port Commission authorizes the Executive Director of the Port, or her designee, to execute the DDA, subject to Board of Supervisors' approval, and recommends to the Board of Supervisors approval of the DDA; and, be it further

RESOLVED, That to the extent that implementation of the DDA involves the execution and delivery of additional agreements, notices, consents and other instruments or documents by the Port, including, without limitation, instruments conveying or leasing development parcels to Developer or vertical developers (such as the Master Lease, Parcel Leases and Vertical Disposition and Development Agreements) (collectively, "Subsidiary Agreements"), the Executive Director, or her designee, as she may deem necessary or appropriate in consultation with the City Attorney, is authorized to execute all such Subsidiary Agreements so long as the transactions governed by such Subsidiary Agreements are contemplated in, and comply with the terms of, the DDA, and with respect to the Master Lease, Parcel Leases and Vertical Disposition and Development Agreements, are substantially in the form of the Master Lease, Parcel Lease and Vertical Disposition Agreement attached as Exhibits to the DDA; and, be it further

RESOLVED, That the Port Commission authorizes and urges all officers, employees, and agents of the Port and the City to take all steps that they deem necessary or appropriate, to the extent permitted by applicable law, in order to implement the DDA in accordance with this resolution, including preparation and attachment of exhibits, execution of subsequent documents, or to otherwise effectuate the purpose and intent of this resolution and the DDA as described in the in the staff memorandum accompanying this resolution; and, be it further

RESOLVED, That the Port Commission authorizes the Executive Director of the Port, or her designee, to enter into any amendments or modifications to the DDA that the Executive Director determines, in consultation with the City Attorney, are in the best interest of the Port, do not materially decrease the benefits to or materially increase the obligations or liabilities of the Port, and are in compliance with all applicable laws; and, be it further

RESOLVED, That prior to Developer making any presentations to the Port Commission regarding a phase submittal and the Port Director or Commission, as applicable, taking any action on the phase submittal, Developer will make at least one presentation on the phase submittal to the Port's Central Waterfront Advisory Group (CWAG) or a successor Port advisory group that advises the Port on matters impacting the area of the Port that includes the 28-Acre Site; and, be it further

RESOLVED, That 5% of lease revenues paid to the Port under leases for the 28-Acre Site will be deposited in the Southern Waterfront Beautification Fund.

***I hereby certify that the foregoing resolution was adopted by the San Francisco Port Commission at its meeting of September 26, 2017.***

Amy Quesada

Digitally signed by Amy Quesada  
DN: cn=Amy Quesada, ou=Port of San Francisco, ou=Port  
Executive, email=amy.quesada@port.com, o=US  
Date: 2017.10.11 13:56:53 -0700

Secretary

DDA -C1

For Lodging 09/26/17

Subject to Continuing Review by the Port and Forest City



**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN LEE, MAYOR**

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**FINANCING PLAN**

**BETWEEN**

**THE CITY AND COUNTY OF SAN FRANCISCO,  
ACTING BY AND THROUGH THE SAN FRANCISCO PORT COMMISSION**

**AND**

**FC PIER 70, LLC,  
A DELAWARE LIMITED LIABILITY COMPANY**

**28-ACRE SITE**

**[REFERENCE DATE]**

---

**ELAINE FORBES, EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

For Lodging 09/26/17  
Subject to Continuing Review by the Port and Forest City  
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## **APPENDIX**

### **ATTACHMENTS**

FP Exhibit A:	Form of Acquisition and Reimbursement Agreement
FP Exhibit B:	Form of Special Fund Administration Agreement
FP Exhibit C:	Outline of Maintenance Covenants
FP Exhibit D:	Form of Promissory Note-LP
FP Exhibit E:	Form of partial assignment of rights under Promissory Note-LP
FP Exhibit F:	Form of Promissory Note-X
FP Exhibit G:	Form of Promissory Note-PC
FP Exhibit H:	RMA Term Sheet
FP Schedule 1:	Summary Proforma
FP Schedule 2:	Sample Developer Return and Cumulative IRR calculation
FP Schedule 3:	Entitlement Cost Statement
FP Schedule 4:	Tables – Public Financing Project Areas, Sources, and Uses
FP Schedule 5:	Sample Credit Bid Calculations

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## FINANCING PLAN

This **FINANCING PLAN** implements, is a part of, and is attached as **DDA Exhibit C1** to and incorporated into the Disposition and Development Agreement (the "**DDA**") between the City and County of San Francisco (including its agencies and departments, the "**City**"), acting by and through the San Francisco Port Commission (the "**Port**" or the "**Port Commission**"), and FC Pier 70, LLC ("**Developer**") (each, a "**Party**").

Initially capitalized and other terms are defined in the "Appendix to Transaction Documents for the Pier 70 Mixed-Use Project" or in other Transaction Documents as specified in the Appendix, which contains definitions, rules of interpretation, and standard provisions applicable to all Transaction Documents.

### 1. FINANCING OVERVIEW

#### 1.1. Financing Plan Term.

(a) Effective Date. This Financing Plan, as part of the DDA, becomes effective on the Reference Date. Because certain financial obligations and rights will continue after the Horizontal Improvements reach Final Completion, the Parties have agreed that this Financing Plan will have an independent termination date and continue in effect after the DDA Term ends, subject to *DDA § 12.10 (Effects of Termination on Project Payment Sources)*.

(b) Termination. This Financing Plan will terminate when it has been fully performed by the following actions:

- (i) the Port has conveyed all Development Parcels to Vertical Developers and Land Proceeds have been applied to the Project Payment Obligation or to revenue-sharing;
- (ii) the Port has satisfied the Project Payment Obligation; and
- (iii) revenue-sharing under this Financing Plan is complete.

1.2. **Funding Goals**. This Financing Plan establishes the contractual framework for financing horizontal development of the Project in accordance with the DDA and to achieve the following Funding Goals.

- Construct Horizontal Improvements in coordination with vertical development of the 28-Acre Site and minimize excess carrying costs of horizontal development.
- Use Public Financing Sources to leverage other sources and enhance the Port's ability to satisfy the Project Payment Obligation and each Party's anticipated share of Project Surplus.
- Provide Developer with the opportunity to achieve a market-rate Developer Return on its use of Developer Capital for Horizontal Development Costs.
- Provide the Port with the opportunity to achieve a market-rate Return on Port Capital on its use of Port Capital for Horizontal Development Costs.
- Meet affordable housing goals that San Francisco voters established as City policy by adopting Proposition F.
- Provide the Port with Fair Market Value for Parcel K North and each Option Parcel in compliance with AB 418.
- Use tax-exempt debt to the extent reasonably feasible, consistent with this Financing Plan and Governing Law and Policy.

- Protect the Parties' investments in Horizontal Improvements by providing a funding source for Ongoing Maintenance Costs.
- Provide a mechanism for San Francisco to adapt to rising sea levels and protect its land, residents, and businesses by financing Pier 70 Shoreline Protection Facilities and other Port capital needs after full Project build-out.
- Implement sound and prudent municipal fiscal policies that protect the City General Fund, the Port Harbor Fund, and the City's and the Port's respective financial standings and fiduciary obligations, while operating in the constraints of this Financing Plan and Governing Law and Policy.

**1.3. Overview of Financing Districts.** As part of the Project Approval, the Board of Supervisors has formed or has agreed to form the following financing districts, each of which is discussed in more detail in **Article 4** (Mello-Roos Taxes), **Article 6** (Tax Increment), and **Article 12** (Affordable Housing) and shown in **FP Schedule 4. Table 1 in Schedule 4** illustrates the financing districts described in this Section.

(a) Pier 70 Leased Property CFD. The Pier 70 Leased Property CFD at formation will include certain Pier 70 Leased Property. The CFD will consist of three Zones and a Future Annexation Area, as shown in the RMA. Zone 1 will include all Development Parcels to be developed as NOI Property in Phase 1 other than Historic Building 12. Zone 2 will include all Development Parcels to be developed as NOI Property in future phases except Historic Building 21. Zone 3 will include Historic Buildings 12 and 21.

(i) Facilities Special Taxes from all three Zones will be applied to the following, in the order of priority listed:

(1) Capital Costs, consisting of Entitlement Costs, other Horizontal Development Costs, Developer Capital and Developer Return, and Port Capital and Return on Port Capital, incurred in the horizontal development of the FC Project Area;

(2) PNLP Payments, which will be disbursed from the Land Proceeds Fund for revenue-sharing under this Financing Plan; and

(3) the Historic Building Feasibility Gap.

(ii) Shoreline Special Taxes from Zones 1 and 2 will be applied as set forth in **Subsection 4.7** (Reserve and Shoreline Facilities Accounts).

(iii) A total of \$20 million in the aggregate of Arts Building Special Taxes from Zones 1 and 2 of the Pier 70 Leased Property CFD and from the Pier 70 Condo CFD will be deposited into the Arts Building Account and applied to the following, in the following order of priority to the extent of such amounts:

(1) If the Noonan Replacement Space is located outside of the Arts Building, (I) up to \$13.5 million for the Noonan Replacement Space, (II) subject to meeting the private investment obligation set forth in **Subsection 10.2** (Arts Building Funding), up to \$4 million for the Arts Building Funding, and (III) \$2.5 million for community space in the 28-Acre Site or elsewhere; or

(2) If the Noonan Replacement Space is located in the Arts Building, (I) up to \$17.5 million for the Arts Building if the Vertical Developer meets the private investment obligation set forth in **Subsection 10.2** (Arts Building Funding), and (II) \$2.5 million for community space in the 28-Acre Site or elsewhere.

(iv) The Future Annexation Area consists of Parcels E1, F, G, H1, H2, and C1A. Additionally, Parcel E4 and Parcel K South will be identified as Future Annexation Area, which will allow either parcel to be annexed to the Pier 70 Leased Property CFD if they cease to be used for the purposes specified in the DDA.

(v) The Pier 70 Leased Property CFD will include a Facilities CFD and a Services CFD.

(vi) The RMA for the Facilities CFD will authorize the CFD to levy Facilities Special Taxes on each Taxable Parcel in the Pier 70 Leased Property CFD. Under the RMA, the Pier 70 Leased Property CFD will levy Facilities Special Taxes at different rates for Market-Rate Rental Projects and Taxable Commercial Parcels.

(vii) Facilities Special Taxes will be deposited into the following subaccounts of the Facilities Special Tax Fund of the Special Fund Trust Account that the Pier 70 Leased Property CFD will establish:

(1) the Capital Improvements Account, which will be used to pay directly for Horizontal Improvements, pay the Parties for their Capital Costs, and for any other use allowed under this Financing Plan;

(2) the Project Reserve Account, for use as a project reserve for Capital Costs and any other use allowed under this Financing Plan;

(3) the Arts Building Account with the Arts Building Special Taxes for the Noonan Replacement Space, the Arts Building Funding, and community space; and

(4) the Shoreline Reserve Account with a portion of the Facilities Special Taxes to fund Shoreline Adaptation Studies and, after the Shoreline Protection Project is approved, Pier 70 Shoreline Protection Facilities.

(viii) The Services Special Taxes levied on each Taxable Parcel in the Pier 70 Leased Property CFD will pay the Ongoing Maintenance Costs of the FC Project Area Maintained Facilities, which will be:

(1) Public Spaces in the FC Project Area;

(2) Public ROWs in FC Project Area; and

(3) Shoreline Improvements in and adjacent to the FC Project Area.

(b) Pier 70 Condo CFD. The Pier 70 Condo CFD at formation will include Parcel K North and Parcels C1C, C2B, and D, which the Port will sell for development as Residential Condo Projects. The CFD will consist of two Zones and a Future Annexation Area. Zone 1 will consist of Parcel K North. Zone 2 will include all Residential Condo Projects in the 28-Acre Site.

(i) Facilities Special Taxes from both Zones will be applied to the following, in the order of priority listed:

(1) the Michigan Street segment;

(2) the 20<sup>th</sup>/Illinois Plaza;

(3) FC Project Area Capital Costs;

(4) PNLP Payments, which will be disbursed from the Land Proceeds Fund for revenue-sharing under this Financing Plan;

(5) From Zone 2 of the Pier 70 Condo CFD, Pier 70 Shoreline Protection Facilities; and

(6) Shoreline Adaptation Studies and Shoreline Protection Facilities.

(ii) A total of \$20 million in the aggregate of Arts Building Special Taxes from Zone 2 of the Pier 70 Condo CFD and Zones 1 and 2 of the Pier 70 Leased Property CFD will be deposited into the Arts Building Account and applied to the following, in the following order of priority:

(1) If the Noonan Replacement Space is located outside of the Arts Building, (I) up to \$13.5 million for the Noonan Replacement Space, (II) subject to meeting the private investment obligation set forth in **Subsection 10.2** (Arts Building Funding), up to \$4 million for the Arts Building Funding, and (III) \$2.5 million for community space in the 28-Acre Site or elsewhere; or

(2) If the Noonan Replacement Space is located in the Arts Building, (I) up to \$17.5 million for the Arts Building if the Vertical Developer meets the private investment obligation set forth in **Subsection 10.2** (Arts Building Funding), and (II) \$2.5 million for community space in the 28-Acre Site or elsewhere.

(iii) The Future Annexation Area consists of Parcels E1, F, G, H1, H2, and C1A. Additionally, Parcel E4 and Parcel K South will be identified as Future Annexation Area, which will allow either parcel to be annexed to the Pier 70 Condo CFD if they cease to be used for the purposes specified in the DDA.

(iv) The Pier 70 Condo CFD will include a Facilities CFD and a Services CFD.

(v) The RMA for the Pier 70 Condo CFD will authorize the CFD to levy Facilities Special Taxes on each Taxable Residential Unit in the Pier 70 Condo CFD.

(vi) Facilities Special Taxes will be deposited into the following subaccounts of the Facilities Special Tax Fund of the Special Fund Trust Account that the Pier 70 Condo CFD will establish:

(1) the Capital Improvements Account, which will be used to pay directly for the Michigan Street segment, the 20<sup>th</sup>/Illinois Plaza, Horizontal Improvements, pay the Parties for their Capital Costs, and for any other use allowed under this Financing Plan; and

(2) the Arts Building Account with the Arts Building Special Taxes for the Noonan Replacement Space, the Arts Building Funding, and community space.

(vii) The Services Special Taxes levied on each Taxable Residential Unit in Zone 1 of the Pier 70 Condo CFD will pay the Ongoing Maintenance Costs of the Parcel K North Maintained Facilities, which will be:

(1) Public Spaces in Zone 1;

(2) Public ROWs in Zone 1;

(3) Public Spaces outside of the FC Project Area and the 20<sup>th</sup> Street CFD;

(4) Public ROWs in Pier 70 north of 20<sup>th</sup> Street and outside of the 20<sup>th</sup> Street CFD; and

(5) Shoreline Protection Facilities.

(viii) The Services Special Taxes levied on each Taxable Residential Unit in Zone 2 of the Pier 70 Condo CFD will pay the Ongoing Maintenance Costs of the FC Project Area Maintained Facilities, which will be:

(1) Public Spaces in Zone 2;

(2) Public ROWs in Zone 2 and

(3) Shoreline Improvements in and adjacent to the FC Project Area.

(c) Hoedown Yard CFD. The Hoedown Yard CFD will include the Hoedown Yard, and will include a Facilities CFD and a Services CFD.

(i) The RMA will authorize the Hoedown Yard CFD to levy Facilities Special Taxes on each Taxable Parcel in the Hoedown Yard CFD.

(ii) Hoedown Yard CFD Proceeds will be used to finance the following:

(1) Irish Hill Park;

(2) acquisition of shoreline space near the former Hunters Point Power Plant; and

(3) other Port capital costs.

(iii) The Services Special Taxes on each Taxable Parcel in the Hoedown Yard CFD will pay the Ongoing Maintenance Costs of the Hoedown Yard Maintained Facilities, which will be:

(1) Public Spaces in the Hoedown Yard CFD;

(2) Public ROWs in the Hoedown Yard CFD;

(3) Public Spaces outside of the FC Project Area and the 20<sup>th</sup> Street CFD;

(4) Public ROWs in Pier 70 north of 20<sup>th</sup> Street and outside of the 20<sup>th</sup> Street CFD; and

(5) Shoreline Protection Facilities.

(d) IFD Sub-Project Areas G-1, G-2, G-3, and G-4. Sub-Project Area G-1 covers the Historic Core, and IFD Sub-Project Area G-2, Sub-Project Area G-3, and Sub-Project Area G-4, collectively, cover the FC Project Area and Parcel K North.

(i) Appendix G-1 and Appendix G-2 authorize the IFD to use Allocated Tax Increment from all of the Sub-Project Areas to meet the Waterfront Set-Aside requirement under IFD Law on a Project Area G-wide basis rather than on a sub-project area basis.

(ii) Under Appendix G-2, the IFD is authorized to pledge and use Project Tax Increment to pay directly for Capital Costs for the FC Project Area, subject to the Interest Cost Limitation, and to pay Special Debt Service on Mello-

Roos Bonds and debt service on Tax Increment Bonds issued to finance Capital Costs.

(iii) Appendix G-2 authorizes the IFD to pledge and use Port Tax Increment to pay the Historic Building Feasibility Gap, to pay directly for Port Improvements at Pier 70 outside of the FC Project Area, and to pay Special Debt Service on Mello-Roos Bonds and debt service on Tax Increment Bonds issued to finance Port Improvements at Pier 70 outside of the FC Project Area.

(e) IRFD. The IRFD covers the Hoedown Yard. The IRFD Financing Plan authorizes the IRFD to use Allocated Housing Tax Increment to finance construction on the Affordable Housing Parcels in the 28-Acre Site and Parcel K South.

#### **1.4. Summary Proforma.**

(a) Contents. **FP Schedule 1** (Summary Proforma) contains the following key estimates for each Phase and for the horizontal development as a whole:

- (i) Developer's estimated Entitlement Sum and line item estimates by category;
- (ii) Developer's estimated Site Preparation costs and line item estimates by category;
- (iii) application of Developer Capital and each other anticipated source, including Advances of Land Proceeds, to Horizontal Development Costs (other than those listed in (i) and (ii) above) by category;
- (iv) accrual of Developer Return on Entitlement Costs, costs of Site Preparation, and other Horizontal Development Costs;
- (v) accrual of Interest on Land Proceeds;
- (vi) the projected value of each Option Parcel assuming entitlements are in place, also referred to as Land Value Indicators;
- (vii) the projected value of Parcel K North assuming entitlements are in place;
- (viii) the rehabilitation costs and projected Historic Building Feasibility Gap of each of Historic Building 12 and Historic Building 21;
- (ix) the projected Arts Building Funding;
- (x) the projected funding gap for the costs of affordable housing development on the Affordable Housing Parcels;
- (xi) projected levy and allocation of Mello-Roos Taxes;
- (xii) projected growth and allocation of Project Tax Increment;
- (xiii) bonding capacity for the Project; and
- (xiv) Project Surplus available for revenue-sharing.

(b) Assumptions. The Proforma incorporates certain assumptions that informed the drafting of this Financing Plan. Proforma assumptions include the following:

- (i) Financing districts described in this Financing Plan will be established and Tax Revenues from each district will be available for their authorized uses.

(ii) Development Parcels will be developed for both residential and commercial-office uses at densities described as the "Mid-Point Project" in the Land Use Plan and Design for Development.

(iii) Two Development Parcels in the 28-Acre Site and Parcel K South will be designated for development by Affordable Housing Developers. As described in **Article 12** (Affordable Housing) and in *DDA Ex. B5*, the financing sources for these parcels will include 28-Acre Site Affordable Housing Fees, 28-Acre Site Jobs/Housing Equivalency Fees, and Housing Tax Increment.

(iv) Entitlement Costs on the 28-Acre Site will be paid by early Project Payment Sources expected to consist of a combination of Early Mello-Roos Bond Proceeds and an Advance of Land Proceeds from the Port's sale of Parcel K North.

(v) The Port will convey Option Parcels in fee or by ground lease for Fair Market Value determined under *DDA art. 7 (Parcel Conveyances)*.

(vi) Developer will exercise its Options for all Option Parcels through Vertical Developer Affiliates, which will enter into Vertical DDAs in the form of *DDA Exh D3*, which will specify ground rent or purchase prices payable on terms described in this Financing Plan.

(vii) The Port shall ask the City to issue Mello-Roos Bonds on behalf of each CFD for the applicable Phase and use the proceeds to pay the Project Payment Obligation or to pay directly for Phase Improvements, or both based on the approved Phase Budget.

(viii) Advances of Land Proceeds and Public Financing Sources, when available, will be preferred over capital sources to pay the costs of Phase Improvements.

(ix) Whenever the Project Payment Obligation for a Current Phase includes both a Developer Balance and a Port Balance, Developer and the Port will be paid by available Project Payment Sources as specified in **Subsection 2.4(e)** (Pro Rata Payments).

(c) Future Events.

(i) Both Parties acknowledge that the Proforma is illustrative only, and future events that do not conform to Proforma assumptions will not provide the applicable Party with a unilateral right to:

(1) disapprove a Payment Request based solely on a difference between actual costs and estimated costs in the Proforma;

(2) disapprove a Payment Request based solely on a difference between actual revenues and estimated revenues in the Proforma;

(3) demand payment under a Payment Request for estimated costs included in the Proforma that Developer did not actually incur;

(4) demand payment under a Payment Request if estimated revenues in the Proforma exceed actual revenues or are not available when projected;

(5) amend this Financing Plan; or

(6) terminate the DDA.

(ii) To the extent that horizontal development varies from Proforma assumptions, certain provisions of this Financing Plan will no longer apply and will be deemed severed from this Financing Plan.

(d) Use of Proforma Budgets. The Port may use the Proforma budgets to determine whether to advance Port Capital and to request the issuance of Bonds by the City.

**1.5. Payment Sources for the FC Project Area .** This Financing Plan describes the Parties' agreement as to the Project Payment Sources for the Entitlement Sum and Horizontal Development Costs in the FC Project Area and the treatment of those sources. An overview follows, subject to more detailed conditions in **Article 3** (Land Proceeds), **Article 4** (Mello-Roos Taxes), **Article 5** (Mello-Roos Bonds), **Article 6** (Tax Increment), and **Article 7** (Port Advances).

(a) Mello-Roos Bond Proceeds.

(i) Mello-Roos Bonds secured and payable by Facilities Special Taxes or Project Tax Increment, or both, will be the preferred public financing approach for a significant amount of the Phase Improvement Costs.

(ii) Governing Law and Policy will prevail over any conflict with this Financing Plan or any other part of the DDA relating to Project Payment Sources.

(b) Port Sources.

(i) Advances of Land Proceeds and Public Financing Sources are expected to provide a majority of the funds to satisfy the Project Payment Obligation.

(ii) The Port may use Port Capital Advances to pay directly for Horizontal Improvements or to satisfy an outstanding Developer Balance when Public Financing Sources are not available.

(c) Developer Capital.

(i) Developer has used and will use Developer Capital to pay directly for Entitlement Costs and Horizontal Development Costs when Land Proceeds, Port Capital, and Public Financing Sources are not available.

(ii) The Port will make progress payments from time to time on behalf of the Acquiring Agencies in accordance with this Financing Plan and the Acquisition Agreement in the form of **FP Exhibit A**.

(d) Leased Property Improvement Special Taxes. Improvement Special Taxes from the Pier 70 Leased Property CFD will fund, in no particular order:

- (i) the Entitlement Sum;
- (ii) Developer Return;
- (iii) Horizontal Development Costs;
- (iv) Port Capital and Return on Port Capital;
- (v) the Noonan Replacement Space, the Arts Building Funding (under certain conditions), and other community facilities;
- (vi) the Historic Building Feasibility Gap;
- (vii) PNLP Payments;
- (viii) Shoreline Adaptation Studies and Shoreline Protection Facilities;

and



(ix) Pier 70 Shoreline Protection Facilities.

(e) Condo Improvement Special Taxes. Improvement Special Taxes from the Pier 70 Condo CFD will fund, in no particular order:

- (i) the Michigan Street segment;
- (ii) the Entitlement Sum;
- (iii) Developer Return;
- (iv) Horizontal Development Costs;
- (v) Port Capital and Return on Port Capital;
- (vi) Except for Parcel K North, the Noonan Replacement Space, the Arts Building Funding (under certain conditions), and other community facilities;
- (vii) the Historic Building Feasibility Gap;
- (viii) 20<sup>th</sup>/Illinois Plaza;
- (ix) PNLP Payments; and
- (x) after all Bonds secured by the Improvement Special Taxes from the Pier 70 Condo CFD are paid in full and the items above have all been paid, for Shoreline Adaptation Studies, Shoreline Protection Facilities, and Pier 70 Shoreline Protection Facilities.

(f) Project Tax Increment. Subject to the Interest Cost Limitation, Allocated Project Tax Increment and proceeds of Tax Increment Bonds secured and payable by Project Tax Increment will fund, in no particular order:

- (i) the Entitlement Sum;
- (ii) Developer Return;
- (iii) Horizontal Development Costs;
- (iv) Port Capital and Return on Port Capital;
- (v) the Historic Building Feasibility Gap
- (vi) 20<sup>th</sup>/Illinois Plaza;
- (vii) PNLP Payments; and
- (viii) Pier 70 Shoreline Protection Facilities.

**1.6. Other Sources and Costs.** This Financing Plan describes the Parties' agreement as to public sources for other Improvements in the SUD and the treatment of those sources. An overview follows, subject to more detailed conditions in **Article 10** (Arts Building), **Article 11** (Historic Buildings), and **Article 12** (Affordable Housing), in addition to relevant provisions of the Articles listed in **Section 1.5** (Payment Sources for the FC Project Area).

(a) 20<sup>th</sup>/Illinois Plaza. The 20<sup>th</sup>/Illinois Plaza will be an obligation of the Vertical Developer that the Port selects to develop Parcel K North. The construction costs of these Improvements will be treated as an Advance of Land Proceeds under **Subsection 7.4(a)** (Parcel K North).

(b) Waterfront Set-Aside. Under the IFD Law, the Port will apply Allocated Tax Increment from Sub-Project Area G-1, Sub-Project Area G-2, Sub-Project Area G-3, and Sub-Project Area G-4 to fund improvements required by the IFD Law.

(c) Interim Lease Revenues. Interim Lease Revenues will be a source for other Improvements in the SUD consistent with the Master Lease.

### **1.7. Additional Sources.**

(a) Cooperation. The City, the Port, and Developer will cooperate to identify additional sources and incentives that might be available for Horizontal Improvements and Vertical Improvements at the FC Project Area, such as incentives for historic rehabilitation, brownfield remediation, transit-oriented development, and sustainable development.

(b) Conditions to Other Sources. The Parties must agree to use any permitted source that is not identified in this Financing Plan as a Project Payment Source for Capital Costs. A potential new source, other than Port Capital, that meets all of the following conditions will be deemed to be permitted if it:

- (i) is less costly than Developer Capital;
- (ii) does not materially increase the overall cost of Horizontal Improvements;
- (iii) does not increase the time for implementation, cost, or financing of any Phase;
- (iv) does not impose additional regulations and restrictions that are inconsistent with this Financing Plan or the DDA;
- (v) does not require the Improvements to be made out of sequence with the Phasing Plan in effect when the funds would be available, if such resequencing creates a material cost increase to the Project;
- (vi) does not result in lower residual values for Option Parcels; and
- (vii) does not impose requirements that would impact the ability to market and transfer Development Parcels.

(c) Horizontal Development Costs. Administrative costs and additional work required by accepting a new source will be eligible for reimbursement under this Financing Plan as Hard Costs or Soft Costs, as applicable.

**1.8. Limitation on Sources.** Developer acknowledges that none of the following is a Project Payment Source to pay directly or secure and pay Bonds issued to pay Developer's Horizontal Development Costs at the 28-Acre Site under any circumstances not specified in this Financing Plan:

- (a) City General Fund;
- (b) Port Harbor Fund other than Land Proceeds and any Port Capital that the Port commits to use;
- (c) Facilities Special Taxes deposited in the Shoreline Reserve Account or special taxes collected from outside of the Pier 70 Leased Property CFD or the Pier 70 Condo CFD; or
- (d) Tax Increment in the Special Fund Trust Account holding Port Tax Increment (other than for Historic Buildings Feasibility Gap), Housing Increment, or Tax Increment from outside of the Sub-Project Areas, except as specified in Subsection 1.6(a) (Waterfront Set-Aside).

**1.9. Special Fund Accounts.** Table 2 in Schedule 4 lists each Project Payment Source described in this Financing Plan and specifies the person responsible for receiving, administering, and disbursing each source. This listing is without prejudice to the Port's right to amend these funds or form new ones for convenience or efficiency. Changes affecting Mello-Roos Taxes or Tax Increment from the 28-Acre Site and Parcel K North will be subject

to Developer's consent until the Project Payment Obligation and Promissory Note-LP have been fully paid.

## **2. FLOW OF FUNDS**

**2.1. Port Payments.** References in any Transaction Document to Port payments or disbursements will mean any of the following funds of the Port, any CFD, the IFD, or the IRFD that are applied as described in this Financing Plan and illustrated in **FP Schedule 4**:

- (a) Land Proceeds from Parcel K North and the 28-Acre Site that the Port uses to make Advances to the Pier 70 CFDs to pay Capital Costs, which the Escrow Agent will disburse from the Escrow Account as specified in an approved Payment Request and in the priority set forth in **Section 2.4(d)** (Priorities for Payments);
- (b) Port Capital that the Port uses to make Advances to the Pier 70 CFDs to pay Developer's Capital Costs, which the Port will disburse as specified in an approved Payment Request;
- (c) Mello-Roos Taxes that the Special Fund Trustee disburses from the applicable segregated account in the Facilities Special Tax Fund as specified in an approved Payment Request;
- (d) Project Tax Increment that the Special Fund Trustee disburses from the applicable segregated account in the Tax Increment Fund as specified in an approved Payment Request;
- (e) Bond Proceeds that an Indenture Trustee disburses from the applicable Capital Improvement Account to pay Capital Costs (subject to the Interest Cost Limitation, if applicable), Promissory Note-LP, and Promissory Note-X (from Mello-Roos-only Bonds) under an Indenture and as specified in an approved Payment Request;
- (f) Interim Satisfaction Balance that the Special Fund Trustee disburses from the Revenue Account or as otherwise set forth in this Financing Plan;
- (g) Project Surplus that the Special Fund Trustee disburses from the Revenue Account after the Final Audit; and
- (h) Housing Tax Increment disbursed to MOHCD.

### **2.2. Payment Process Generally.**

- (a) Payment Request. As specified in more detail in *AA art. 4 (Payment Requests)*, Developer must prepare a Payment Request in the form of *AA Exh C (Payment Request)* and attach supporting documents to initiate the payment process for its Capital Costs. Developer will propose specific Project Payment Sources for the requested payment and submit the Payment Request to the Chief Harbor Engineer.
- (b) Approval of Payment Requests. After determining that a Payment Request is complete, the Chief Harbor Engineer must arrange for each applicable Other Acquiring Agency to inspect and approve the Phase Improvements and Components covered by the Payment Request. Based on inspection results, the Chief Harbor Engineer will approve or disapprove the Payment Request within 30 days after his completeness determination and forward any Approved Payment Request promptly to the Port Finance Director for payment instructions.
- (c) Failure to Approve. As specified in the form of Payment Request, if the Chief Harbor Engineer has not approved or disapproved the Payment Request in 30 days after his completeness determination, it will be deemed approved under the Acquisition Agreement. If the Chief Harbor Engineer has not approved or disapproved a Payment Request or forwarded an Approved Payment Request to the Port Finance Director in the

30-day approval period, Developer will be entitled to submit a copy to the Port Finance Director with proof of delivery to the Chief Harbor Engineer.

(d) Directions to Disburse. The Port Finance Director will confirm the amount of funds available from each Project Payment Source, whether or not specified in the Approved Payment Request. Subject to limitations under Governing Law and Policy and any priorities established in this Financing Plan, the Port Finance Director will then enter the exact amounts to be applied from each Project Payment Source to honor the Approved Payment Request. The Port Finance Director will direct disbursements by providing copies as appropriate to the Escrow Agent, the Indenture Trustee, and the Special Fund Trustee, with copies to Developer, the CFD Agent, and the IFD Agent if applicable for their files.

(e) When Payment Requests Are Not Required. Notwithstanding anything herein to the contrary, a Payment Request shall not be required for (i) distributions to the Developer of Project Surplus, (ii) the disbursement of funds to the Developer from the Revenue Account, or (iii) distributions to the Developer from a Hybrid Lease.

### **2.3. Entitlement Costs.**

(a) Entitlement Cost Statement.

(i) Up to the Reference Date, Developer spent Developer Capital on Entitlement Costs. Developer Return on Developer's Entitlement Costs began to accrue on the later of July 12, 2011, or the date on which Developer incurred the costs. Developer's preliminary Entitlement Cost Statement is attached as **FP Schedule 3** showing Developer's line item breakdown of: (1) Entitlement Costs; and (2) Developer Return accrued on each of the preceding costs for the period ending about 90 days before the Reference Date with estimates up to the Reference Date.

(ii) Developer must provide its updated Entitlement Cost Statement to the Port for review no later than 90 days after the Reference Date. The Port will be obligated to pay the amount of the Entitlement Sum reflected in the final, reviewed, and approved Entitlement Cost Statement under this Section, subject to **Subsection 2.3(b)** (Project Payment Sources for Entitlement Costs).

(iii) Developer Return will accrue on the unpaid balance of the Entitlement Sum from the Reference Date until the date received by the Developer.

(b) Project Payment Sources for Entitlement Costs.

(i) IFD Law imposes the Interest Cost Limitation on the use of Tax Increment that also applies to any Bonds secured and payable by Tax Increment.

(ii) The Interest Cost Limitation does not apply to Land Proceeds, Mello-Roos Taxes, and Mello-Roos-only Bond Proceeds. The Port will apply Advances of Land Proceeds, Improvement Special Taxes from the Pier 70 CFDs (including amounts in the Shoreline Reserve Account), and Mello-Roos-only Bond Proceeds to pay Excess Return until paid in full before applying those sources to any other part of the Entitlement Sum.

(c) Payment Process.

(i) As described in **Section 2.2** (Payment Process Generally), Developer must submit to the Port a completed Payment Request under the Acquisition Agreement to initiate the payment process for the Entitlement Sum. The Approved Payment Request, as verified by the Port Finance Director, will direct the Escrow Agent to make an Advance of Land Proceeds to the

Pier 70 CFDs by disbursing Parcel K North Proceeds to Developer unless clause (iv) of Subsection 7.4(a) (Parcel K North) applies.

(ii) The amount of the disbursement will be the lesser of: (1) Parcel K North Proceeds; and (2) the outstanding Developer Balance. Any Parcel K North Proceeds in excess of the Developer Balance will be deposited into the Land Proceeds Fund for application to Capital Costs.

(iii) Concurrently with the disbursement under this Subsection, the Port will enter the date of its Advance and the amounts applied to Entitlement Costs and Allowed Developer Return on the allonge to Promissory Note-LP. The Port will also enter the amount applied to Excess Return on the allonge to Promissory Note-X.

(iv) If the Entitlement Sum is not fully paid by the disbursement under this Subsection, the Port will provide a copy of the Approved Payment Request to the Special Fund Trustee and the Indenture Trustee. The Approved Payment Request will authorize disbursements of Improvement Special Taxes and Mello-Roos Bond Proceeds to Developer, subject to the Interest Cost Limitation if applicable, as those funds become available up to the unpaid balance of the Entitlement Sum and accrued Developer Return until paid.

(v) If the Entitlement Sum is not fully paid by Pier 70 CFD Proceeds, the Approved Payment Request will serve as instructions to the Special Fund Trustee to disburse other Project Payment Sources for the unpaid balance to Developer as they become available, subject to the Interest Cost Limitation if applicable. Under the Special Fund Administration Agreement, the Special Fund Trustee will record the dates and amounts of each disbursement and the account from which each disbursement is made.

(vi) In the alternative, if the Entitlement Sum is not fully paid by Pier 70 CFD Proceeds, the Port will have the right, but will in no event be obligated, to make a Port Capital Advance to the Pier 70 CFDs to pay any remaining balance. If the Port does so, the Port will make a contemporaneous entry on the allonge to Promissory Note-PC that specifies the date of the Advance and the amounts applied to the Entitlement Sum, Allowed Developer Return, and Excess Return. The Port will also make corresponding entries on the Port Capital Schedule.

(vii) Contemporaneously with each disbursement under this Section, Developer will make corresponding entries on the Developer Capital Schedule.

#### **2.4. Horizontal Development Costs.**

(a) Allocation of Developer's Costs. To comply with the Tax Code relating to tax-exempt debt, the Parties are allocating Developer's Horizontal Development Costs between those eligible for reimbursement from tax-exempt sources and those that must be paid from other sources. Examples of the Parties' preliminary conclusions follow.

(i) Costs to demolish existing structures to clear the 28-Acre Site for horizontal development and the cost to partially demolish and relocate the frame of Historic Building 15 would be eligible for tax-exempt financing.

(ii) Costs of Utility Infrastructure, Public ROWs, Public Spaces, Transportation Infrastructure, Shoreline Improvements, and Shoreline Adaptation Studies would be eligible for tax-exempt financing.

(iii) The Developer and the Port understand that certain Project costs (including, but not limited to, certain Entitlement Costs and certain Site

Preparation costs) may not be eligible for financing under CFD Law, IFD Law, or IRFD Law, or if eligible under such acts such costs may not be eligible for tax-exempt financing under the Tax Code, and the Parties will work with the City's bond counsel to determine eligibility prior to the issuance of Bonds.

**(b) Developer Cash Flow in each Quarter.**

(i) Developer will account for its use of Developer Capital in each Developer Quarterly Report, which must update Developer's spending on Phase Improvement Costs by Phase and provide prior notice when Developer expects Phase Improvement Costs to reach or exceed the applicable Phase Budget.

(ii) Developer must record its use of Developer Capital for Phase Improvement Costs on the Developer Capital Schedule, which must be updated and attached to each Developer Quarterly Report. Developer must record promptly on the Developer Capital Schedule, on the date received, each receipt of funds from a Project Payment Source applied to the Developer Balance.

**(c) Payments from Project Payment Sources.**

(i) As described in **Section 2.2** (Payment Process Generally), Developer must submit to the Port from time to time a completed Payment Request under AA § 4.2 (*Processing Payment Requests*) to initiate the payment process for the Developer Balance.

(ii) The Port Finance Director will review each Approved Payment Request delivered by the Chief Harbor Engineer under **Subsection 2.2(b)** (Approval of Payment Requests) or Developer under **Subsection 2.2(c)** (Failure to Approve) and:

(1) identify costs that are subject to restrictions under this Financing Plan or Governing Law and Policy;

(2) indicate the amounts available from each Project Payment Source under AA § 4.3 (*Processing Payments*);

(3) specify any priorities among Project Payment Sources under this Financing Plan; and

(4) forward the Approved Payment Request, with any other documents required for approved disbursements, to the Special Fund Trustee, the Escrow Agent, or the Indenture Trustee, as applicable.

(iii) The Joint Escrow Instructions will instruct the Escrow Agent to make progress payments to Developer on behalf of the Acquiring Agencies as directed in each Approved Payment Request. Each disbursement from Escrow will be an Advance of Land Proceeds to pay for Developer Improvements or Components under the Acquisition Agreement. For each disbursement, the Port will make contemporaneous entries on the allonge to Promissory Note-LP that specify the date, amount, and application of funds and on the allonge to Promissory Note-X that specify the date and amount applied to Excess Return. Each Port entry must conform to the Approved Payment Request.

(iv) The Special Fund Administration Agreement will authorize the Special Fund Trustee to make progress payments to Developer on behalf of the Acquiring Agencies to the extent directed in Approved Payment Requests. The Special Fund Trustee will disburse Project Tax Revenues when available to honor Approved Payment Requests in the order submitted, subject as applicable to the Interest Cost Limitation and the priorities specified in this Financing Plan. The

Special Fund Trustee will record the date, amount, and application of each disbursement.

(v) Each Indenture will authorize the Indenture Trustee to make progress payments to Developer on behalf of the Acquiring Agencies as directed in each Approved Payment Request. The Indenture Trustee will disburse available Bond Proceeds to honor Approved Payment Requests in the order submitted, subject as applicable to the Interest Cost Limitation, the priorities specified in this Financing Plan, and the Indenture. The Indenture Trustee will record the date, amount, and application of each disbursement and comply with other record-keeping requirements of the Indenture.

(d) Priorities for Payment.

(i) Payment Requests will have priority in the order approved, subject as applicable to the Interest Cost Limitation and the priorities specified in this Financing Plan. The Port will provide instructions for Advances of Land Proceeds and Public Financing Sources from each Current Phase to be disbursed as funds become available.

(ii) Payment of the Entitlement Sum and Developer Return on the Entitlement Sum from the Reference Date until paid, as described in **Section 2.3** (Entitlement Costs), will be the first priority for application of all Project Payment Sources.

(iii) The Entitlement Sum and accrued Developer Return will be paid before Horizontal Development Costs of Phase 1.

(iv) The Historic Building Feasibility Gap for Historic Building 12 and for Historic Building 21 will be paid at the time and in the manner set forth in **Article 11** (Historic Buildings).

(v) Horizontal Development Costs of a Current Phase will be paid before Horizontal Development Costs of a Later Phase.

(vi) Whenever the Port has committed to use Port Capital under **Section 7.5** (Port Capital Advances), any pre-existing Developer Balance must be paid before making an Advance of Port Capital. An Advance of Port Capital may be used to pay the pre-existing Developer Balance.

(vii) After the Port makes a Port Capital Advance, Project Payment Sources will be applied to the Developer Balance and the Port Balance by pro rata payments as described in **Subsection 2.4(e)** (Pro Rata Payments).

(viii) To the extent that a Developer Balance and a Port Balance are not satisfied by Project Payment Sources available during a Current Phase, the priorities for paying each Party's balance will be preserved by the previously Approved Payment Request.

(ix) After the Developer Balance and the Port Balance are satisfied, the Interim Satisfaction Balance in a Current Phase will be available for revenue-sharing if the conditions specified in **Section 3.6** (Interim Satisfaction) are satisfied.

(x) After the Project Payment Obligation is satisfied in full, the Pier 70 CFDs and the Pier 70 IFDs (due to their pledge of Project Tax Increment to debt of the Pier 70 CFDs) will make payments on Promissory Note-LP until fully paid as described in **Subsection 7.6(c)** (Promissory Note-LP).

(xi) After Promissory Note-LP is paid in full, the Pier 70 CFDs will pay Promissory Note-X.

(e) Pro Rata Payments. Whenever payment obligations under this Financing Plan include both a Developer Balance and Port Balance, those obligations will be paid pro rata, based on proportionate values of the Developer Balance and the Port Balance. Funds will be applied to any outstanding accrued return on capital before application to the capital balances. Sample calculations for pro rata application of funds to a Developer Balance and a Port Balance are shown in **FP Schedule 5**.

**2.5. Trust Account for Special Funds.** The Port, in its proprietary capacity and as CFD Agent, IFD Agent, and IRFD Agent, has entered or will enter into a Special Fund Administration Agreement with the Special Fund Trustee in the form attached as **FP Exhibit B** (Form of Special Fund Administration Agreement), under which the Special Fund Trustee will hold and administer in a Special Fund Trust Account segregated accounts described in **Article 3** (Land Proceeds), **Article 4** (Mello-Roos Taxes), **Article 6** (Tax Increment), and **Article 12** (Affordable Housing). All trust accounts that the Special Fund Trustee is expected to hold and administer are listed on **FP Schedule 4**, without prejudice to the Port's right as agent of the financing districts to combine accounts, close accounts, or add additional trust accounts to facilitate implementation of this Financing Plan.

**2.6. Special Facility Designation.**

(a) Port Revenue Bonds. The Port previously issued Port Revenue Bonds secured and payable by a pledge of Port revenues under the Port Master Indenture. As defined in the Port Master Indenture, pledged Port revenues specifically exclude revenues pledged to repay financing for public facilities that have been designated by the Port as "Special Facilities."

(b) Designation and Effect. The Port hereby designates the SUD as a Special Facility and declares revenues from and with respect to the SUD, including Land Proceeds and Project Surplus, to be Special Facility Revenue pledged to pay Special Facility Revenue Bonds. As a result, the Port revenues from and with respect to the SUD are not "Revenue" subject to and as defined in the Port Master Indenture.

**3. LAND PROCEEDS**

**3.1. Use of Land Proceeds.** Developer and the Port agree to the uses of Land Proceeds described below.

(a) Horizontal Development Costs. The Port will use Advances of Land Proceeds from Option Parcels as those funds become available to pay the Developer Balance and any Port Balance as specified in this Financing Plan. The Port may also use Advances of Land Proceeds to pay directly for Horizontal Development Costs.

(b) Deferred Infrastructure. Subject to SFPUC's prior approval on a case-by-case basis, when the Port conveys an Option Parcel to a Vertical Developer, the Vertical Cooperation Agreement will: (1) identify any Deferred Infrastructure to be constructed by the Vertical Developer; (2) obligate the Vertical Developer to construct the Deferred Infrastructure; and (3) attach Developer's consent, in which Developer agrees to reimburse the Vertical Developer for its Deferred Infrastructure costs. Developer's payment will be treated as reimbursable Developer Capital, which will accrue Developer Return from the date that such costs are reimbursed to the Vertical Developer to the date such costs are paid to the Developer.

(c) 20<sup>th</sup>/Illinois Plaza.

(i) The Port's offering document for Parcel K North will require the Vertical Developer to build the 20<sup>th</sup>/Illinois Plaza as a public benefit of the



development project. The Port will specify an estimate of the cost to construct the 20<sup>th</sup>/Illinois Plaza based on third-party cost estimates.

(ii) The 20<sup>th</sup>/Illinois Plaza offset will be deemed to have been deducted from the Parcel K North Proceeds. The Port will instruct the Escrow Agent to disburse the Parcel K North Proceeds to Developer in accordance with **Section 2.3 (Entitlement Costs)**.

(iii) The initial amount of the Advance of Land Proceeds will be the sum of Parcel K North Proceeds and the 20<sup>th</sup>/Illinois Plaza offset, subject to true-up. The Port will enter the disbursement date, amount, and application of funds on the allonges to Promissory Note-LP and Promissory Note-X as applicable. Each Port entry must conform to the Approved Payment Request.

(iv) The Vertical Developer will be required to provide evidence of its actual costs to build the 20<sup>th</sup>/Illinois Plaza to the Port. The Port will revise its entries on the allonges to Promissory Note-LP and Promissory Note-X accordingly. The entries will date back to the date on which Parcel K North Proceeds were disbursed from Escrow.

(v) The Port may elect to require the Parcel K North Vertical Developer to build the Michigan Street segment also. If so, the offering document will specify that the Vertical Developer will be the Port's fee developer for the Michigan Street segment subject to public works contracting requirements, and the Port will agree to pay the Vertical Developer's costs to build the Michigan Street segment using Pier 70 Condo CFD Proceeds. Under this payment structure, the Port will not be making an Advance of Land Proceeds.

(d) Hoedown Yard Improvements.

(i) Assuming that the City exercises or publicly offers its purchase option for the Hoedown Yard, the Port will work with the City on its offering document. At the City's election, the offering document may require the Hoedown Yard Vertical Developer to build Irish Hill Park. Subject to a budget approved by the City, the City and the Port will agree to pay the Vertical Developer's costs with Hoedown Yard CFD Proceeds, if and when available.

(ii) The offering document will also specify whether construction of Irish Hill Park will be a public works project that the City will fund directly with Hoedown Yard CFD Proceeds, or whether the Vertical Developer will pay the cost to build Irish Hill Park conditioned on reimbursement from Hoedown Yard CFD Proceeds, if and when available.

**3.2. Special Fund for Land Proceeds.**

(a) Land Proceeds Fund. The Port has entered into the Special Fund Administration Agreement with the Special Fund Trustee specifying the Special Fund Trustee's duties to hold and administer the Land Proceeds Fund in accordance with this Financing Plan. In the Land Proceeds Fund, the Revenue Account has been created as a subaccount. The Special Fund Trustee's principal duties for the Land Proceeds Fund and the Revenue Account are described in this Article.

(b) Interim Satisfaction. At any time when the Project Payment Obligation for a Phase is satisfied, but the other conditions to Interim Satisfaction under **Subsection 3.6(b)** (Interim Satisfaction Event at Closing) have not been met, Land Proceeds will be deposited into the Land Proceeds Fund to be used to pay Capital Costs until Interim Satisfaction occurs. If all of the conditions under **Subsection 3.6(b)** (Interim Satisfaction Event at Closing) have been met, Land Proceeds will be deposited into, or transferred to, the Revenue Account for revenue-sharing. Funds deposited in the

Revenue Account will be immediately disbursed to the Developer in the Developer Share and to the Port in the Port Share

(c) Revenue Sharing. All other funds deposited in the Revenue Account under this Financing Plan will be immediately disbursed to the Developer in the Developer Share and to the Port in the Port Share.

(d) Character of Distributed Land Proceeds.

(i) The Developer Share of the Interim Satisfaction Balance distributed to Developer will not be subject to any obligation for Developer to reinvest the funds in Horizontal Development Costs or other restrictions on use under this Financing Plan.

(ii) The Port Share of the Interim Satisfaction Balance distributed to the Port will not be subject to any obligation for the Port to reinvest the funds in Horizontal Development Costs or other restrictions on use under this Financing Plan unless the Port committed to do so in a Phase Budget.

**3.3. Right to Credit Bid.** Under *DDA art. 7 (Parcel Conveyances)*, Developer, through its Vertical Developer Affiliates, has the right to tender a Credit Bid instead of cash for some or all of the Prepaid Rent or purchase price of each Option Parcel, subject to the Port's rights following a Subordination Event. Under this Section, the permitted amount of any Credit Bid will be applied automatically to a Vertical Developer Affiliate's purchase or ground lease of an Option Parcel.

(a) Calculation of Price. The price that a Vertical Developer Affiliate will be required to pay for Closing any Port conveyance of an Option Parcel will be as set forth in *DDA art. 7 (Parcel Conveyances)*.

(b) Public Financing Sources. Before the Credit Bid Determination Date, the Port will provide to Developer an update on Public Financing Sources that will be available to pay directly for Phase Improvements. The Parties will assume that the available Public Financing Sources, in addition to the Advance of Land Proceeds from the conveyance, would be used to directly pay for Horizontal Development Costs of Phase Improvements before Developer Capital or Port Capital is used.

(c) Estimated Balance Owning.

(i) Developer will provide an estimate of the Developer Balance as of the Closing Deadline. The Port will provide an estimate of the Port Balance as of the Closing Deadline. The Parties must exchange this information and daily accrual rates by the Credit Bid Determination Date.

(ii) The Parties will assume that Developer will spend Developer Capital on Phase Improvements on projected spending dates occurring before the Closing Deadline to the extent not paid directly by Public Financing Sources or Land Proceeds. Estimated costs that Developer does not have under contract will not be considered for this purpose.

(iii) The Parties will assume that the Port will make one or more Port Capital Advances to pay for Phase Improvements as specified in any Port commitment to do so under **Section 7.5** (Port Capital Advances).

(iv) If no Port Balance will be outstanding on the Credit Bid Determination Date, the amount that a Vertical Developer Affiliate may Credit Bid for the Port's conveyance of the Option Parcel will be determined under **Subsection 3.4(a)** (Developer Balance Only).

(v) If both a Developer Balance and a Port Balance will be outstanding on the Credit Bid Determination Date, the amount that a Vertical Developer Affiliate may Credit Bid for the Port's conveyance of the Option Parcel will be determined under **Subsection 3.4(b)** (Balances Owed to Both Parties).

(vi) The right to Credit Bid will not affect a Vertical Developer Affiliate's obligation to pay Developer Closing Costs in cash to Close Escrow on the Port's conveyance of an Option Parcel.

(vii) When a Vertical Developer Affiliate must pay Fair Market Value to the Port both in cash and by Credit Bid, the entire Credit Bid must be applied to the outstanding Developer Balance before the Port authorizes disbursement of Land Proceeds to Developer.

**3.4. Amount of Credit Bid.** The Parties will establish the amount of a Vertical Developer Affiliate's Credit Bid no later than the Credit Bid Determination Date as follows.

(a) Developer Balance Only. This Subsection will apply when the Project Payment Obligation consists solely of the Developer Balance. The Parties' estimates will be subject to final adjustment to confirmed figures on the Closing Date.

(i) If the estimated Developer Balance is greater than the Fair Market Value of the Option Parcel, the Credit Bid will be the full amount of the Fair Market Value. The Port, in turn, will be deemed to have received the Credit Bid in Escrow at Closing and to have instructed the Escrow Agent to disburse the amount of the Credit Bid as an Advance of Land Proceeds immediately after Closing to Developer with a corresponding reduction in the Developer Balance. Developer must enter the reduction in the Developer Capital Schedule.

(ii) If the estimated Developer Balance is less than the Fair Market Value of the Option Parcel, the following will apply.

(1) The Vertical Developer Affiliate's Credit Bid will be limited to the amount of the Developer Balance, subject to the Port's rights under **Section 3.7** (Ground Lease Options), plus 45% of the difference between the Fair Market Value of the Option Parcel and the Developer Balance, if any. The Credit Bid will be deemed to have been delivered into Escrow and paid to the Port at the Close of Escrow.

(2) The Port, in turn, will be deemed to have instructed the Escrow Agent to disburse funds in the amount of the Credit Bid as an Advance of Land Proceeds to Developer immediately after the Port's receipt to satisfy the Developer Balance on an interim basis and reduce the Developer Capital Schedule to zero.

(3) As a condition to Closing, the Vertical Developer Affiliate will be required to deposit cash into Escrow equal to the sum of (I) 55% of the difference between Fair Market Value and the Developer Balance, plus (II) the amount of Developer Closing Costs, or as otherwise determined under **Section 3.7** (Ground Lease Options).

(4) The Joint Escrow Instructions will direct the Escrow Agent to pay Developer Closing Costs and then to disburse the remaining cash Land Proceeds directly to the Port, or otherwise as set forth in **Section 3.7** (Ground Lease Options).

(b) Balances Owed to Both Parties. This Subsection will apply when the Project Payment Obligation includes both a Developer Balance and a Port Balance on the

Credit Bid Determination Date. The Parties' estimates will be subject to final adjustment to actual amounts on the Closing Date.

(i) If the sum of the estimated Developer Balance and Port Balance is greater than the Fair Market Value of the Option Parcel, the maximum amount of the Credit Bid will be Developer's pro rata share of the Fair Market Value, calculated in accordance with **Subsection 2.4(e)** (Pro Rata Payments), and the Vertical Developer must pay the difference between the Credit Bid and the Fair Market Value in cash. The Port, in turn, will be deemed to have received the Credit Bid in Escrow at Closing and to have instructed the Escrow Agent to disburse the amount of the Credit Bid as an Advance of Land Proceeds immediately after Closing to Developer.

(ii) If the Developer Balance and the Port Balance are less than the Fair Market Value of the Option Parcel on the Credit Bid Determination Date, the following will apply.

(1) The Vertical Developer Affiliate's Credit Bid will be limited to the amount of the Developer Balance, plus 45% of the difference between the Fair Market Value of the Option Parcel and the total of the Developer Balance and Port Balance. The Credit Bid will be deemed delivered into Escrow and paid to the Port at the Close of Escrow.

(2) The Port, in turn, will be deemed to have received the Credit Bid in Escrow at Closing, and to have instructed the Escrow Agent to disburse the amount of the Credit Bid immediately after Closing to Developer to satisfy the Developer Balance and reduce the Developer Capital Schedule to zero (\$0) on an interim basis.

(3) As a condition to Closing, the Vertical Developer Affiliate will be required to deposit cash into Escrow equal to the sum of (I) the Port Balance, (II) 55% of the difference between Fair Market Value of the Option Parcel and total of the Developer Balance and Port Balance, plus (III) the amount of Developer Closing Costs, or as otherwise determined under **Section 3.7** (Ground Lease Options).

(4) The Joint Escrow Instructions will direct the Escrow Agent to pay Developer Closing Costs and disburse to the Port the remaining Land Proceeds, or otherwise as set forth in **Section 3.7** (Ground Lease Options).

(iii) Developer must enter all cash and Credit Bids applied to the Developer Balance in the Developer Capital Schedule. The Port must enter all cash applied to the Port Balance in the Port Capital Schedule.

(c) Priorities for Payment. The application of funds according to the priorities above is shown in the illustrative examples in **FP Schedule 5** (Sample Credit Bid Calculations), assuming the Port conveys an Option Parcel to a Vertical Developer Affiliate by Prepaid Lease at Fair Market Value.

### **3.5. Treatment of Third-Party Payments.**

(a) Escrow. Unless the Port has made a Ground Lease Election under **Section 3.7** (Ground Lease Options), any Unrelated Vertical Developer that ground leases or buys an Option Parcel must deposit cash into Escrow equal to the sum of Fair Market Value and Developer Closing Costs. The Joint Escrow Instructions will direct the Escrow Agent to obtain demands for the Developer Balance and the Port Balance as of the Closing Deadline with daily accrual rates, subject to verification.

(b) Disbursements. Subject to **Section 3.7** (Ground Lease Options), the Port will direct the Escrow Agent to disburse funds from the Escrow Account at the Close of Escrow for the following purposes and in the following order:

- (i) to pay Developer Closing Costs;
- (ii) to pay any remaining balance of the Entitlement Sum and accrued Developer Return by an Advance of Land Proceeds;
- (iii) to pay Developer Return on the remaining Developer Balance and, if applicable, Return on Port Capital according to **Subsection 2.4(e)** (Pro Rata Payments) by an Advance of Land Proceeds;
- (iv) to pay any balance of unreimbursed Developer Capital and unreimbursed Port Capital according to **Subsection 2.4(e)** (Pro Rata Payments) by an Advance of Land Proceeds; and
- (v) to disburse any remaining Land Proceeds to the Special Fund Trustee for deposit in the Revenue Account of the Land Proceeds Fund.

### **3.6. Interim Satisfaction.**

(a) Effect of Breach. This Section will not apply at any time when an uncured Event of Default by the Developer exists.

(b) Interim Satisfaction Event at Closing. An Interim Satisfaction Event will occur by operation of this Financing Plan only when the Land Proceeds from the conveyance would be sufficient to:

- (i) satisfy the Developer Balance in full in cash or by Credit Bid;
- (ii) satisfy the Port Balance in full in cash; and
- (iii) pay Phase Improvement costs under existing contracts that are anticipated to be payable before the Closing Deadline.

(c) Distribution of Interim Satisfaction Balance from Escrow. If the Port is conveying the Option Parcel in fee, the Port will instruct the Escrow Agent to disburse the Developer Share and the Port Share of the Interim Satisfaction Balance from Escrow to the Special Fund Trustee for deposit in the Revenue Account of the Land Proceeds Fund. If the Port is conveying the Option Parcel by Parcel Lease, **Section 3.7** (Ground Lease Options) will apply.

### **3.7. Ground Lease Options.**

(a) Port Election. Interim Satisfaction will give rise to the Port's right to elect one of the Parcel Lease options under this Section. At Interim Satisfaction, the Port must provide a notice of Ground Lease Election to Developer no later than 10 days after the appraisal of the Option Parcel becomes final under *DDA § 7.3 (Option Parcel Appraisals)*.

(b) Hybrid Lease. If the notice of Ground Lease Election states that the Port elects to convey the Option Parcel by Hybrid Lease, the Port will require the Vertical Developer to enter into a Hybrid Lease for the Option Parcel. Under a Hybrid Lease, the Interim Satisfaction Balance will be distributed for revenue-sharing as described in this Subsection.

- (i) The Port will direct the Escrow Agent, the Special Fund Trustee, and the Indenture Trustee as applicable to disburse available Public Financing Sources and the Advance of Land Proceeds needed to pay off the Developer Balance and the Port Balance and to pay directly any Horizontal Development

Costs that are under contract and expected to be payable before the Closing Deadline.

(ii) Under a Hybrid Lease, the remaining Land Proceeds will be the Interim Satisfaction Balance available for revenue-sharing as follows.

(1) The Developer Share of the Interim Satisfaction Balance will be disbursed from Escrow to Developer. Notwithstanding any other provision of this Financing Plan that requires the Interim Satisfaction Balance to be deposited in the Revenue Account, when there is a Hybrid Lease, the Developer Share of the Interim Satisfaction Balance will be paid directly to the Developer from Escrow.

(2) The Port Share of the Interim Satisfaction Balance will be paid to the Port as Annual Ground Rent. Annual Ground Rent will be calculated by applying the Rent Conversion Factor to the Port Share of the Interim Satisfaction Balance, with the first installment paid at the Close of Escrow. Notwithstanding any other provision of this Financing Plan that requires the Interim Satisfaction Balance to be deposited in the Revenue Account, when there is a Hybrid Lease, the Port Share of the Interim Satisfaction Balance will be paid directly to the Port from Escrow. See **FP Schedule 5**.

(3) For example, if the Interim Satisfaction Balance were \$10 million, Developer would receive Prepaid Rent of \$4.5 million in a lump sum in cash or by Credit Bid, and the Port would receive the first of 99 installments of Annual Ground Rent in cash at the Close of Escrow, calculated by the formula: \$5.5 million x Rent Conversion Factor.

(iii) The Joint Escrow Instructions will direct the Escrow Agent to obtain demands for payment of the Developer Balance from Developer and for payment of the Port Balance from the Port, with each Party's demand subject to verification by the other Party, and for Closing only after the Vertical Developer has deposited required funds into Escrow.

(iv) The Joint Escrow Instructions will direct the Escrow Agent to disburse funds from Escrow in the following order and amounts:

(1) to the Escrow Agent, the Developer Closing Costs;

(2) to Developer, an Advance of Land Proceeds equal to the remaining balance of the Entitlement Sum and accrued Developer Return in the same form (cash or Credit Bid) paid to the Port;

(3) the amount of the Developer Balance to Developer by an Advance of Land Proceeds in the same form (cash or Credit Bid) paid to the Port and the amount of the Port Balance to the Port by an Advance of Land Proceeds in cash; and

(4) the Developer Share of the Interim Satisfaction Balance to Developer (cash or Credit Bid) and the first installment of Annual Ground Rent (cash) due under the Hybrid Lease to the Port.

(c) **Prepaid Lease.** If the notice of Ground Lease Election states that the Port elects to convey the Option Parcel by Prepaid Lease, the Joint Escrow Instructions for the Prepaid Lease will direct the Escrow Agent to disburse Land Proceeds in the following order and amounts:

(i) to the Escrow Agent, the Developer Closing Costs;

(ii) to Developer, the remaining balance of the Entitlement Sum and accrued Developer Return by an Advance of Land Proceeds in the same form (cash or Credit Bid) paid to the Port;

(iii) the Developer Balance to Developer by an Advance of Land Proceeds in the same form (cash or Credit Bid) paid to the Port and the Port Balance to the Port by an Advance of Land Proceeds in cash; and

(iv) the Developer Share of the Interim Satisfaction Balance in cash or by Credit Bid to Developer and the Port Share in cash to the Port. Notwithstanding any other provision of this Financing Plan that requires the Interim Satisfaction Balance to be deposited in the Revenue Account, when there is a Prepaid Lease, the Developer Share and Port Share of the Interim Satisfaction Balance will be paid directly to the Developer and Port, respectively, from Escrow.

(d) Developer Election. Developer shall have right to elect Annual Ground Rent, subject to the same conditions under which the Port can elect Annual Ground Rent, which shall be subordinate to the Port's receipt of Annual Ground Rent, and which election shall be subject to agreement by the Port and Developer on the terms of the Developer's receipt of Annual Ground Rent.

### **3.8. Deferred Fair Market Value Payments.**

(a) Deposits. A Vertical Developer may defer paying the entire Fair Market Value for a Commercial Parcel in the following manner. Vertical Developer Affiliates may Credit Bid amounts to be paid under this Section, subject to **Section 3.4** (Amount of Credit Bid).

(i) The Vertical Developer must make a nonrefundable deposit of 10% of the Fair Market Value of the Commercial Parcel.

(ii) No later than six months after making the initial deposit, the Vertical Developer must either:

(1) Close Escrow by paying the balance of the Fair Market Value for the Commercial Parcel; or

(2) make an additional nonrefundable deposit of 10% of the Fair Market Value of the Commercial Parcel.

(iii) The Vertical Developer must Close Escrow no later than six months after making the second deposit if it did not close under **clause (ii)**.

(b) Failure to Close or Make Deposits.

(i) If the Vertical Developer fails to take any step required by **clause (ii)** of **Subsection 3.8(a)** (Deposits), the Vertical Developer will forfeit the initial deposit and all rights to the Commercial Parcel.

(ii) If the Vertical Developer fails to timely Close Escrow under **clause (iii)** of **Subsection 3.8(a)** (Deposits), the Vertical Developer will forfeit both deposits and all rights to the Commercial Parcel.

(c) Application of Deposits. Because the deposits made pursuant to this **Subsection 3.8** (Deposits) are non-refundable, they shall be applied immediately upon receipt in the same manner and for the same purposes as set forth in this **Section 3** (Land Proceeds): In connection with any such Deposit, the Developer and the Port will take the same steps as set forth in **Subsection 3.3(c)** (Estimated Balance Owed) for determining the Developer Balance and the Port Balance by the date of the deposit.

(d) Character of Deposits. If the Vertical Developer is a Vertical Developer Affiliate, then it may make the deposits allowed by this **Subsection 3.8** (Deposits) in cash or by Credit Bid, as required by this **Section 3** (Land Proceeds). If the Vertical Developer is an Unrelated Vertical Developer, then it may make the deposits allowed by this **Subsection 3.8** (Deposits) in cash, as required by this **Section 3** (Land Proceeds).

**3.9. Reporting.** Developer Quarterly Reports must reflect the flow of all funds into and from Escrow for each Port conveyance of an Option Parcel. Each Vertical Developer Affiliate's payments to the Port must be broken down by amounts paid by Credit Bid or in cash. The Port's corresponding disbursements to Developer must also be broken down by Credit Bid and cash. Each Developer Quarterly Report must include an updated Developer Capital Schedule reflecting the Cumulative IRR and the reduction of the Developer Balance when funds are actually received or, in the case of a Credit Bid, as of the date of a deposit under **Section 3.8** (Deferred Fair Market Value Payments) or the Closing Date.

**3.10. Distribution of Project Surplus.**

(a) Distribution of Land Proceeds after Final Audit.

(i) After the Port has accepted the Final Audit under *DDA § 20.3(b)* (Final Audit), the Parties will review the aggregate amount of the Interim Satisfaction Balance distributed from time to time. If the Final Audit shows any discrepancy between the amounts each Party actually received and its respective revenue share, the Port will direct the Special Fund Trustee to make a disbursement from the Land Proceeds Fund as necessary to correct the discrepancy.

(ii) If no funds remain in the Land Proceeds Fund, but the Final Audit shows a discrepancy in the amounts disbursed, the Port will adjust distributions of the Project Surplus to the Port or the Developer, as applicable, to correct the discrepancy.

(iii) If no discrepancy is shown, the balance in the Land Proceeds Fund will be transferred to the Revenue Account and distributed as Project Surplus by Developer Share and Port Share.

(b) Final Distribution. After the Port has accepted the Final Audit under **Subsection 9.3(b)** (Final Audit), the Port will assign 45% of all PNLP Payments to Developer as described in **Subsection 7.6(c)** (Promissory Note-LP). Amounts payable to the Developer pursuant to the assignment of Promissory Note-LP will continue to be made in the manner set forth in this Financing Plan until the Port's revenue-sharing obligation is satisfied.

**4. MELLO-ROOS TAXES**

**4.1. Purpose.**

(a) City Policy. Developer acknowledges that the CFD Goals will prevail in the event of any inconsistency with this Financing Plan, except to the extent that the Board of Supervisors waives any provision of the CFD Goals.

(b) Authority for Pier 70 Leased Property CFD. Subject to Governing Law and Policy and the Pier 70 Leased Property CFD's authorized bonded indebtedness limit, when formed, the Pier 70 Leased Property CFD will be authorized to:

(i) finance all costs described in **Subsection 1.3(a)** (Pier 70 Leased Property CFD);

(ii) enter into a pledge agreement with the IFD and accept and expend Allocated Tax Increment in accordance with this Financing Plan;



(iii) incur indebtedness to repay Port Advances and sign and deliver promissory notes in favor of the Port as described in **Article 7** (Port Advances);

(iv) issue Mello-Roos Bonds through the City at the Port's request for any purpose authorized in this Financing Plan;

(v) after the Project Payment Obligation is fully satisfied, use available Project Payment Sources to pay amounts still owing under Promissory Note-LP, subject to the Interest Cost Limitation to the extent applicable;

(vi) after Promissory Note-LP is fully paid, use available Project Payment Sources to pay amounts owing under Promissory Note-X;

(vii) use Shoreline Special Taxes, amounts remaining in the Project Reserve Account and Shoreline Reserve Accounts, and Mello-Roos Bond Proceeds to pay directly for or pledge as security for Bonds to finance Pier 70 Shoreline Protection Facilities and, subject to Port Commission and Board of Supervisors approval, for other Pier 70 costs and other uses permitted under the CFD Formation Proceedings for the Pier 70 Leased Property CFD; and

(viii) use Services Special Taxes to pay Ongoing Maintenance Costs of FC Project Area Maintained Facilities.

(c) Authority for Pier 70 Condo CFD. Subject to Governing Law and Policy and the Pier 70 Condo CFD's authorized bonded indebtedness limit, when formed, the Pier 70 Condo CFD will be authorized to:

(i) finance all costs described in **Subsection 1.3(b)** (Pier 70 Condo CFD);

(ii) issue Mello-Roos Bonds through the City at the Port's request for any purpose authorized in this Financing Plan;

(iii) use Services Special Taxes levied in Zone 1 of the Pier 70 Condo CFD to pay Ongoing Maintenance Costs of Parcel K North Maintained Facilities; and

(iv) use Services Special Taxes levied in Zone 2 of the Pier 70 Condo CFD to pay Ongoing Maintenance Costs of FC Project Area Maintained Facilities.

(d) Authority for the Hoedown Yard CFD. Subject to Governing Law and Policy and the Hoedown Yard CFD's authorized bonded indebtedness limit, when formed, the Hoedown Yard CFD will be authorized to:

(i) finance all costs described in **Subsection 1.3(c)** (Hoedown Yard CFD);

(ii) enter into a pledge agreement with the IRFD and accept and expend Allocated Housing Tax Increment to finance 100% affordable housing on the Affordable Housing Parcels;

(iii) issue Mello-Roos Bonds through the City at the Port's request for any purpose authorized in this Financing Plan; and

(iv) use Services Special Taxes from the Hoedown Yard CFD to pay Ongoing Maintenance Costs of Hoedown Yard Maintained Facilities.

**4.2. City Implementation.** The City has agreed to undertake the CFD Formation Proceedings for each CFD in the Tax Allocation MOU.

(a) Agreement to Form CFDs. Promptly following the recordation of a Transfer Map for the 28-Acre Site, the City will:

(i) form the Pier 70 Leased Property CFD, with special tax rates and other terms set forth in the RMA Term Sheet set forth in **FP Exhibit H** and as otherwise required by this Financing Plan or mutually agreed to by the Parties;

(ii) designate the Future Annexation Area of the Pier 70 Leased Property CFD;

(iii) form the Pier 70 Condo CFD, with special tax rates and other terms set forth in the RMA Term Sheet set forth in **FP Exhibit H** and as otherwise required by this Financing Plan or mutually agreed to by the Parties;

(iv) designate the Future Annexation Area of the Pier 70 Condo CFD;  
and

(v) form the Hoedown Yard CFD, with special tax rates and other terms required by this Financing Plan or otherwise mutually agreed to by the Parties.

(b) Agreement to Allocate Special Taxes. The City has agreed to allocate to each CFD the Mello-Roos Taxes from the CFD for use in accordance with this Financing Plan.

(c) Appointment of Port as Agent. The City will appoint the Port as CFD Agent to take all authorized actions on behalf of each CFD, including:

(i) directing the Special Fund Trustee to disburse Mello-Roos Taxes for the purposes specified in the applicable CFD Formation Proceedings and described in this Financing Plan;

(ii) determining in collaboration with the Public Finance Division of the Controller's Office whether and in what amounts the City will issue Bonds on behalf of each CFD;

(iii) directing the Indenture Trustees' disbursement of Mello-Roos Bond Proceeds; and

(iv) incurring and repaying indebtedness as set forth in Promissory Note-LP, Promissory Note-PC, and Promissory Note-X.

(d) CFD Reporting Requirements. The Port as CFD Agent will prepare on behalf of each CFD an annual CFD Report in compliance with California Government Code sections 50075.1(d), 50075.3(d), and 53411 for each CFD, reporting on:

(i) the amount of Mello-Roos Taxes collected and expended;

(ii) the amount of Mello-Roos Bond Proceeds collected and expended;

and

(iii) the status of the Project.

(e) Tax Allocation MOU. The Board of Supervisors has authorized the Controller, the Assessor, and the Treasurer-Tax Collector to enter into the Tax Allocation MOU with the Port under Charter section B7.320 in furtherance of the Financing Documents. For each CFD, the Board of Supervisors has authorized and directed the following actions.

(i) The Assessor will coordinate efforts with the Port and Developer to place each Development Parcel on the assessment roll as soon as practicable after its Final Map is recorded.

(ii) The Treasurer-Tax Collector will levy and collect in a segregated fund Mello-Roos Taxes from each CFD as directed by the Port as CFD Agent, to the extent consistent with the Financing Documents.

(iii) The Controller will disburse Mello-Roos Taxes from each CFD to the Special Fund Trustee.

(iv) The Port will consult with the Public Finance Division of the Controller's Office on timing, amounts, and other matters relating to Mello-Roos Bonds, and the Port, the Treasurer-Tax Collector, the Assessor, and the Controller will cooperate to implement the objectives of the Financing Documents.

**4.3. Special Fund for Special Taxes.** Under sections 50075 and 53410 of the California Government Code, Mello-Roos Taxes must be deposited into a designated account. The Port shall enter into the Special Fund Administration Agreement with the Special Fund Trustee authorizing the trustee to establish segregated accounts as needed to implement this Financing Plan.

(a) Improvement Special Taxes. The authorized accounts in the Special Tax Fund for Facilities Special Taxes will be:

(i) the Pier 70 CFD Facilities Account(s);

(ii) the Project Reserve Account;

(iii) the Shoreline Reserve Account;

(iv) the Arts Building Account;

(v) the Hoedown Yard Facilities Account; and

(vi) other accounts to hold funds to repay indebtedness incurred by any Facilities CFD under this Financing Plan.

(b) Shoreline Facilities Account. After the Project Payment Obligation is satisfied and Promissory Note-LP is fully paid, any funds remaining in the Pier 70 CFD Facilities Account(s) and the Project Reserve Account will be transferred to the Shoreline Reserve Account; which will become the Shoreline Facilities Account.

(c) Services Special Taxes. The authorized accounts in the Services Special Tax Fund will be:

(i) the Pier 70 Leased Property Services Account;

(ii) the Pier 70 Condo CFD Services Accounts for Zone 1 and Zone 2;  
and

(iii) the Hoedown Yard Services Account.

**4.4. Notice of Contract to Maintain Levy of CFD Financing.** Under Section 3 of article XIII C of the California Constitution, under certain circumstances, voters may vote to reduce or repeal the levy of special taxes in a community facilities district. Section 9 of article I of the California Constitution, however, prohibits the passage of a law resulting in an impairment of contract.

(a) Notice. This Section provides notice of the following:

(i) The DDA, including this Financing Plan, is a contract between the City, by and through the Port, and Developer.

(ii) The financing program under this Financing Plan, including, but not limited to, Financing Horizontal Development Costs, 100% affordable housing in the 28-Acre Site, the Historic Building Feasibility Gap, the Arts

Building Funding, Ongoing Maintenance Costs, the Pier 70 Shoreline Protection Facilities, PNL P Payments, and the CFD Administrative Costs through the application of Mello-Roos Taxes and Mello-Roos Bonds secured and payable by Facilities Special Taxes, is an essential part of the consideration for the DDA.

(iii) Any reduction in the City's ability to levy and collect Mello-Roos Taxes on behalf of each CFD for purposes specified in this Financing Plan would materially impair Developer's and the Port's contractual rights and obligations under the DDA.

(b) Intent to Maintain Contract. To further preserve the contractual rights and obligations under the DDA, the Port agrees that the following will apply until all Mello-Roos Bonds and all other debts have been repaid in full or defeased before maturity for any reason other than a refunding.

(i) Until the Port has satisfied the Project Payment Obligation and paid Promissory Note-LP, neither the Port nor the City will initiate or conduct proceedings under CFD Law to reduce the Facilities Special Tax rates except by agreement with Developer or if legally compelled to do so (e.g., by a final judgment).

(ii) If the voters adopt an initiative ordinance under section 3 of article XIII C of the California Constitution that purports to reduce, repeal, or otherwise alter the Mello-Roos Tax rates, the Port and the City will meet and confer with Developer to consider reasonable legal action to preserve the Port's ability to comply with its obligations under the DDA and this Financing Plan.

#### **4.5. RMA Generally.**

(a) Cooperation. Developer and the Port will cooperate in developing RMAs for each CFD that are consistent with this Financing Plan, and, for the Pier 70 CFDs, **FP Exhibit H.**

(b) Priority Administrative Costs. In the formation process for each CFD, the Port will estimate the amount of annual CFD Administrative Costs that will have first priority for payment by Mello-Roos Taxes based on: (i) actual administration costs of other community facilities districts in San Francisco; (ii) the CFD's complexity and size; and (iii) estimated costs of administrative services to be provided by Port and City staff and consultants.

(c) Special Tax Rates for Pier 70 Leased Property CFD. Developer and the Port agree as follows.

(i) The maximum annual Facilities Special Taxes in the RMA for the Pier 70 Leased Property CFD will be on a building square footage basis and will not exceed 80% of the anticipated average annual Project Tax Increment to be generated in the CFD. For example, if the projected average annual Project Tax Increment for Leased Parcels is \$5.00 per building square foot, then the maximum annual Facilities Special Taxes for the Pier 70 Leased Property CFD will be not higher than \$4.00 per building square foot.

(ii) In addition, the Developer and the Port acknowledge and agree that the term of the Facilities Special Taxes set forth in the RMA for the Pier 70 Leased Property CFD shall not be later than 45 years from the date of creation of the applicable Sub-Project Area of the IFD in which the Taxable Parcel is located.

(d) Reduction of Special Tax Rates for Pier 70 Leased Property CFD. If the City, the Port, and Developer determine, before the City issues the first series of Mello-Roos Bonds secured by Improvement Special Taxes levied in the Pier 70 Leased

Property CFD, that the anticipated average annual Project Tax Increment from Taxable Parcels is less than the amount projected at formation of the CFD, then the City and Developer will take the steps necessary to lower the Facilities Special Taxes and the Shoreline Special Taxes in the RMA for the Pier 70 Leased Property CFD to an amount not more than 80% of the revised anticipated average annual Project Tax Increment to be generated in the CFD. The Shoreline Special Taxes will also be lowered to reflect the decrease in assessed valuation, as set forth in the RMA.

(e) Delinquencies. Each RMA will include a provision that prohibits the City from levying Special Taxes on any Taxable Parcel due to the delinquencies in the payment of Facilities Special Taxes of other property owners in an amount greater than 10% of the applicable Maximum Special Tax Rates for such Taxable Parcel.

(f) Annual Levy. After formation of the Pier 70 CFDs, the CFD Administrator will consult with Developer as needed to determine in each City Fiscal Year:

- (i) what development has occurred in the prior City Fiscal Year;
- (ii) the amount of Project Tax Increment in the Tax Increment Fund;
- (iii) the amount of Housing Tax Increment in the Housing Tax Increment Fund;
- (iv) the debt service requirement for each CFD; and
- (v) the anticipated CFD Administrative Costs.

(g) Material Changes to CFD Law. If CFD Law changes to make Mello-Roos Taxes unavailable or severely impair the uses authorized by the Financing Documents, the Port and Developer in consultation with the City will negotiate in good faith to establish a substitute financing program equivalent in nature and function as allowed under then-current Governing Law and Policy.

#### **4.6. Services Special Taxes.**

(a) Authorized Costs. The RMA for each Services CFD shall authorize the City to levy Services Special Taxes annually in the amounts needed to provide a perpetual pay-as-you-go source to fund Ongoing Maintenance Costs of Maintained Facilities. Developer acknowledges that Maintained Facilities will never include private open space.

(b) No Prepayment. The RMA for each CFD will provide that taxpayers will not be allowed to prepay Services Special Taxes.

(c) Other Sources for Ongoing Maintenance Costs.

(i) Although the City and the Port will acquire all Developer Improvements from Developer under this Financing Plan, the Maintained Facilities are important to the ongoing success and identity of the Project. To protect its investment, Developer has agreed to establish a supporting framework if needed or desired to replace or supplement the Services Special Taxes, which may include assessments through one or more property owners associations, to assist in funding Ongoing Maintenance Costs if necessary.

(ii) In addition, the Port will establish maintenance obligations among all other Pier 70 tenants and property owners, as well as consenting adjacent landowners who benefit from adjacency of Maintained Facilities, to contribute their equitable shares toward Ongoing Maintenance Costs.

**(d) Covenants.**

(i) The Port has informed Developer that, because of limited Port revenue sources, the Port would not enter into the DDA or Financing Plan without ensuring an ongoing funding source for Ongoing Maintenance Costs.

(ii) Developer agrees to obtain Port or City, if applicable, approval of and establish maintenance covenants to be recorded in the Official Records before the Port or the City conveys any Taxable Parcel in any CFD formed in the SUD. Maintenance covenants will run with the land and be binding on successors in perpetuity.

(iii) The maintenance covenants will specify that the City, including the Port, is an intended beneficiary and obligate every owner of a Taxable Parcel to pay an amount equivalent to Services Special Taxes that would have been levied if the CFDs or their taxing powers are ever eliminated or reduced for any reason, including any vote of the qualified electors in the CFD.

**4.7. Reserve and Shoreline Facilities Accounts.**

(a) Funding for Reserve Accounts. The CFD Formation Proceedings will authorize the Pier 70 Leased Property CFD to assess Shoreline Special Taxes on Taxable Parcels in the Pier 70 Leased Property CFD.

(i) Shoreline Special Taxes will be levied at the times and the rates in the RMA on each Taxable Parcel in the Pier 70 Leased Property CFD.

(ii) Until the Project Payment Obligation is satisfied and Promissory Note-LP is fully repaid, the following will apply to the applicable Pier 70 CFD Facilities Account:

(1) Facilities Special Taxes in the account after making any payments due on a Principal Payment Date, paying priority and any other CFD Administrative Costs, and setting aside amounts needed to replenish any other reserves specified in the Special Fund Administration Agreement will be held for authorized purposes.

**(b) Division of Reserves.**

(i) For each Phase, until the conditions described in Subsections (ii), (iii) or (iv) below have occurred, 75% of the Shoreline Special Taxes collected under **Subsection 4.7(a)** (Funding for Reserve Accounts) from Taxable Parcels located in that Phase of the Pier 70 Leased Property CFD will be deposited into the Project Reserve Account.

(ii) If at the end of the Phase, the Phase Audit shows that the subject Phase reached Phase Satisfaction, then one-third of the Shoreline Special Taxes deposited in the Project Reserve Account on behalf of the subject Phase shall be transferred to the Shoreline Reserve Account. After such transfer, the deposit of Shoreline Special Taxes collected from Taxable Parcels located in that Phase to the Project Reserve Account shall be reduced from 75% to 50% of the Shoreline Special Taxes collected from the Taxable Parcels in the subject Phase. Amounts in the Project Reserve Account, and amounts to be thereafter deposited in, the Project Reserve Account, shall be applied, if needed, for the Next Phase.

(iii) If at the end of the Phase, the Phase Audit shows that the subject Phase did not reach Phase Satisfaction, then funds on deposit in the Project Reserve Account shall be applied in amounts required to reach Phase Satisfaction. If Phase Satisfaction is achieved by using one-third or less of the balance in the Project Reserve Account for the subject Phase, as shown in the

Phase Audit, then upon achieving Phase Satisfaction, a transfer is made from the remaining amounts in the Project Reserve Account (after any expenditures for achieving Phase Satisfaction) to the Shoreline Reserve Account in an amount so that funds remaining on deposit in the Project Reserve Account from the Shoreline Special Taxes collected on behalf of the subject Phase is equal to two-thirds of the balance in the Project Reserve Account for the subject Phase as shown in the Phase Audit (i.e., before using any such funds for Phase Satisfaction). After such transfer, the deposit of Shoreline Special Taxes collected from Taxable Parcels located in that Phase to the Project Reserve Account shall be reduced from 75% to 50% of the Shoreline Special Taxes collected from the Taxable Parcels in the subject Phase. Amounts in the Project Reserve Account, and amounts to be thereafter deposited in, the Project Reserve Account, shall be applied, if needed, for the Next Phase.

(iv) If at the end of the Phase, the Phase Audit shows that the subject Phase did not reach Phase Satisfaction, then funds on deposit in the Project Reserve Account shall be applied in amounts required to reach Phase Satisfaction. If Phase Satisfaction is achieved by using more than one-third of the of the balance in the Project Reserve Account for the subject Phase, as shown in the Phase Audit, then upon achieving Phase Satisfaction, no transfers from the Project Reserve Account to the Shoreline Reserve Account shall be made for the subject Phase. Thereafter, the deposit of Shoreline Special Taxes collected from Taxable Parcels located in that Phase to the Project Reserve Account shall be reduced from 75% to 50% of the Shoreline Special Taxes collected from the Taxable Parcels in the subject Phase. Amounts in the Project Reserve Account, and amounts to be thereafter deposited in, the Project Reserve Account, shall be applied, if needed, for the Next Phase.

(v) If at the end of the Phase, the Phase Audit shows that the subject Phase did not reach Phase Satisfaction for that Phase and application of the funds on deposit in the Project Reserve Fund will not be sufficient to reach Phase Satisfaction for that Phase, then the following shall occur: (A) all of the funds in the Project Reserve Account shall be applied to pay the Developer Balance and the Port Balance to the extent of such funds; and (B) the remaining amount necessary to achieve Phase Satisfaction Balance shall be provided from the proceeds of Bonds issued by the Pier 70 Leased Property CFD secured by the Shoreline Special Taxes to be deposited in the Project Reserve Account for the subject Phase, which shall continue to be deposited at the rate of 75% of the Shoreline Special Taxes for the subject Phase (to service the Bonds that have been issued based on the tax stream of 75% of the Shoreline Special Taxes for the Phase). The proceeds of any such Bonds shall be used to pay the following expenses in the following order of priority: Entitlement Sum, Developer Return, and Horizontal Development Costs in the subject Phase.

(vi) For each Phase, funds deposited into the Shoreline Reserve Account will be limited initially to 25% of the Shoreline Special Taxes collected under **Subsection 4.7(a)** (Funding for Reserve Accounts) from the Taxable Parcels in the subject Phase. After satisfaction of the conditions set forth in subsections (ii), (iii), or (iv) above, further deposits to the Shoreline Reserve Account will be made at 50% of the Shoreline Special Taxes collected from the Taxable Parcels in the subject Phase. If the conditions set forth in subsection (v) above apply, the amount of Shoreline Special Taxes collected from the subject Phase that are deposited in the Shoreline Reserve Account will continue to be limited to 25% of the Shoreline Special Taxes collected from the subject Phase.

(c) Project Reserve. The Project Reserve Account will be used for the following expenses, in the order of priority listed below.

- (i) Entitlement Sum and accrued Developer Return;
- (ii) other Horizontal Development Costs;
- (iii) Developer Balance and Port Balance, pro rata; and
- (iv) Historic Building Feasibility Gap.

(d) Secondary Debt Service Reserve. In addition to its primary function to finance the Entitlement Sum and Horizontal Development Costs, the Project Reserve may serve as a secondary debt service reserve fund for Bonds secured by the Facilities Special Taxes in the Pier 70 Leased Property CFD.

(e) Shoreline Reserve. The Shoreline Reserve Account will be used for Shoreline Adaptation Studies and, after conducting and completing the appropriate environmental review under CEQA, Shoreline Protection Facilities and Pier 70 Shoreline Protection Facilities.

(f) Shoreline Facilities Account.

(i) When the Pier 70 CFD Facilities Account(s) and the Project Reserve Account are each Ready for Close, all funds remaining in each account will be transferred into the Shoreline Reserve Account and used for Pier 70 Shoreline Protection Facilities and for other Port capital facilities approved by the Port Commission and the Board of Supervisors. After the transfers, the account will be known as the Shoreline Facilities Account.

(ii) The RMA for the Pier 70 Leased Property CFD will provide that the CFD is authorized to continue to levy Shoreline Special Taxes in Zone 1 and Zone 2 of the Pier 70 Leased Property CFD to fund the Shoreline Protection Project after the Port has satisfied all of its payment obligations to Developer under this Financing Plan.

(g) Determining Pier 70 Shoreline Protection Facilities.

(i) Before the anticipated date of the Final Audit, the Port will complete a technical study of the Project's shoreline protection needs to provide a commercially reasonable standard of flood protection based on then-available scientific consensus (National Research Council or IPCC) for mid-high range of projected sea-level rise for the period through the term of the Master Lease and the Parcel Leases for the 28-Acre Site with the latest expiration date.

(ii) The Port and Developer will review the study and agree on a commercially reasonable design for needed potential shoreline improvements to protect the 28-Acre Site from sea-level rise.

(iii) The Port and Developer will review and comment on designs for improvements outside of the 28-Acre Site that are needed to protect the 28-Acre Site, but the Port will have final design control and decision as long as Developer concurs that the scope will protect the 28-Acre Site.

(iv) The Port, in consultation with Developer, will determine the commercially reasonable costs of implementing the flood protection project to protect 28-Acre Site determined by this process, including a 100% contingency and annual escalation factors consistent with escalation used in the DDA for other costs and revenues.



(v) Once design is work finalized, the Port and Developer will agree on a construction schedule for the flood protection project. At the times and in the manner set forth in this Financing Plan, the Port will finance the project with:

- (1) Allocated Project Tax Increment (if any) for the balance of the respective terms of the Sub-Project Areas;
- (2) Facilities Special Taxes levied in Zone 2 of the Pier 70 Condo CFD;
- (3) available Shoreline Special Taxes; and
- (4) any proceeds of any Bonds secured by these sources.

(vi) The RMAs and Appendix G-2 for the Sub-Project Areas will specify that the costs of these improvements will have priority over other costs that are authorized but only after the Project Payment Obligation is satisfied in full and Promissory Note-LP is paid in full, and all payment obligations to Developer under this Financing Plan are satisfied. Nothing in this **Subsection 4.7(g)** (Determining Pier 70 Shoreline Protection Facilities) will be construed to limit the ability of the Port to spend Shoreline Special Taxes from the Shoreline Reserve Account, or to bond against these taxes and spend the resulting bond proceeds on, Shoreline Protection Facilities outside of Pier 70 before the Project Payment Obligation is satisfied in full and Promissory Note-LP is paid in full, and all payment obligations to Developer under this Financing Plan are satisfied.

#### **4.8. Shortfall Provisions.**

(a) Developer Waiver and Covenant. Developer agrees to refrain from initiating a Reassessment to reduce the Baseline Assessed Value or later Current Assessed Value of any Taxable Parcel in the SUD until the IFD Termination Date. In addition, the Developer covenants that should the Developer initiate a Reassessment on a Taxable Parcel in the SUD in violation of the waiver, and subject to **Subsection 4.8(c)** (Circumstances Causing Shortfall), the Developer and the Port shall take the following measures to avoid shortfalls:

(i) Developer will pay the Port the Assessment Shortfall in twenty days after the Port delivers its payment demand. Amounts not paid when due will bear interest at the rate of 10%, compounded annually, until paid.

(ii) The obligation to pay the Assessment Shortfall will begin in the City Fiscal Year following the Reassessment and continue until the earlier to occur of the following dates:

- (1) IFD Termination Date; or
- (2) when the Assessment Shortfall equals \$0 or less.

(b) Vertical Developer Waiver and Covenant. The Port covenants that it will include in each Parcel Lease or with respect to fee conveyances, the Restrictive Covenant recorded at Close of Escrow under the applicable Vertical DDA with a Vertical Developer, the following provisions:

(i) A waiver in which the Vertical Developer agrees to refrain from initiating a Reassessment to reduce the Baseline Assessed Value or later Current Assessed Value of any Taxable Parcel in the SUD until the IFD Termination Date.

(ii) A covenant by the Vertical Developer that should the Vertical Developer initiate a Reassessment on a Taxable Parcel in the SUD in violation of the waiver, and subject to **Subsection 4.8(c)** (Circumstances Causing Shortfall),

the Vertical Developer and the Port shall take the following measures to avoid shortfalls:

(1) Vertical Developer will pay the Port the Assessment Shortfall in twenty days after the Port delivers its payment demand. Amounts not paid when due will bear interest at the rate of 10%, compounded annually, until paid.

(2) The obligation to pay the Assessment Shortfall will begin in the City Fiscal Year following the Reassessment and continue until the earlier to occur of the following dates: (A) the IFD Termination Date; or (B) when the Assessment Shortfall equals \$0 or less.

(c) Circumstances Causing Shortfall. This Section will apply if the Developer or any Vertical Developer initiates a Reassessment on a Taxable Parcel in the SUD in violation of **Subsection 4.8(a)** (Developer Waiver and Covenant) or **Subsection 4.8(b)** (Vertical Developer Waiver and Covenant).

(d) Tax Exemption. Developer and the Port do not intend for this Section to affect the tax-exempt status of any Bonds. Should the Tax Code change, or the Internal Revenue Service or a court of competent jurisdiction issue a ruling that might cause any tax-exempt Bonds to be deemed taxable due to the requirements under this **Subsection 4.8** (Shortfall Provisions), the Port shall release the obligations under this **Subsection 4.8** (Shortfall Provisions) and cause this **Subsection 4.8** (Shortfall Provisions) to be deemed severed from this Financing Plan under *App ¶ A4.3 (Severability)*.

(e) Mutual Expectations as to Shortfall Measures. Neither Developer nor the Port expects the Port to make demand for payment under this **Subsection 4.8** (Shortfall Provisions). In light of the Parties' mutual expectations, Developer has agreed to the waiver in **Subsection 4.8(a)** (Developer Waiver and Covenant) and to include waiver and covenant language in documents with Vertical Developers as described in **Subsection 4.8(b)** (Vertical Developer Waiver and Covenant).

(f) No Negotiation. Developer understands that the Port would not be willing to enter into this Financing Plan without this **Subsection 4.8** (Shortfall Provisions).

**4.9. Future Annexations.** For each Parcel located in the Future Annexation Area, when the Developer determines whether the Parcel shall be developed as NOI Property or Condo Property, the Developer shall notify the Port and the City in writing of such determination. Within sixty (60) days after receipt of such notification, the Port and the City shall take steps necessary to (i) annex the Parcel that the Developer has determined will be developed as NOI Property to the Pier 70 Leased Property CFD, or (ii) annex the Parcel that the Developer has determined will be developed as Condo Property to the Pier 70 Condo CFD. The annexation will be implemented by the execution and delivery of a Unanimous Approval form and an amendment to the Notice of Special Tax Lien required by the CFD Law, without requiring any public hearing or legislative action on the part of either the Port or the City.

**4.10. Limit on Actions.** Neither the City nor the Port will take any action under CFD Law or otherwise to do any of the following without Developer's prior written consent: (i) initiate proceedings to modify or repeal any provision of any RMA, the list of authorized facilities and services, the Special Tax rates, or the authorized bonded indebtedness or any other CFD provision; or (ii) annex any property to any CFD except under **Section 4.9** (Future Annexations).

**4.11. Validation.** Developer agrees to cooperate with any City or Port judicial validation actions relating to the formation of the CFDs and matters authorized under each RMA and this Financing Plan. Attorneys' fees associated with these validation actions will be

Port Costs or City Costs that are reimbursable under **Section 9.2** (Port Accounting and Budget).

## **5. MELLO-ROOS BONDS**

**5.1. Legal Limitations.** The following limitations and priorities will apply to the use of Mello-Roos Bond Proceeds.

(a) Fair Market Price. To comply with CFD Law section 53313.51, the Acquisition Agreement for the Developer Improvements specifies a fair market price or method to determine a fair market price for each capital facility or discrete portion or phase of a capital facility to be acquired, including "an amount reflecting the interim cost of financing cash payments that must be made during the construction of the project."

(b) Interest Cost Limitation. Any Mello-Roos Bonds secured and payable by a pledge of Tax Increment will be subject to the Interest Cost Limitation.

### **5.2. Use of Proceeds.**

(a) Priorities. Until the Project Payment Obligation is satisfied, Mello-Roos Bond Proceeds will be available only after the following are fully funded:

- (i) required reserves and costs of issuance;
- (ii) capitalized interest for debt service covering a period that the Port, the City, and the Developer will determine on a case-by-case basis; and
- (iii) for the purposes authorized in the applicable Indenture.

(b) Payment Priorities. Unless otherwise required under this Financing Plan, the priorities under **Subsection 2.4(d)** (Priorities for Payment) will apply to all Mello-Roos Bond Proceeds except as limited by Governing Law and Policy, this Financing Plan, and the CFD Formation Proceedings. After satisfying the obligations under **Subsection 2.4(d)** (Priorities for Payment), the Port may use Mello-Roos Bond Proceeds for any other eligible use consistent with applicable Indentures and the CFD Formation Proceedings.

(c) Financing Temporarily Excused. The City will not be obligated to issue any Mello-Roos Bonds under this Financing Plan at any time during which:

- (i) Developer or any Vertical Developer Affiliate is in default in the payment of any ad valorem tax or Mello-Roos Taxes levied on any Taxable Parcel in a Sub-Project Area or the Pier 70 Leased Property CFD;
- (ii) the Port has declared Developer to be in Material Breach of the DDA;
- (iii) the Port has declared any Vertical Developer Affiliate to be in breach of its conveyance agreement provisions incorporating specified DDA obligations;
- (iv) the Port or the City, each in its sole judgment in light of the Funding Goals and advice from staff and consultants, finds that market conditions, or conditions affecting the property in the Project (such as tax delinquencies, assessment appeals, damage or destruction of improvements, or litigation), make it fiscally imprudent or infeasible to issue Mello-Roos Bonds; or
- (v) the underwriter exercises any right to cancel its obligation to purchase Mello-Roos Bonds during the occurrence and continuation of events specified in its bond purchase agreement with the City.

### 5.3. Issuance.

(a) Financing Assumptions. The Port will ask the City to issue Mello-Roos Bonds secured and payable by Improvement Special Taxes in accordance with assumptions in approved Phase Budgets, unless the Port determines that the assessed or appraised value of the applicable Taxable Parcels and the financing do not meet the minimum requirements in the CFD Goals. This Financing Plan is based on certain assumptions regarding Mello-Roos Bonds for the Project, summarized below.

(i) Special Debt Service on Mello-Roos Bonds issued will be secured and paid in part by Project Tax Increment as described in **Subsection 6.3(d)** (Priority of NOI Property Project Tax Increment).

(ii) The City may issue Mello-Roos-only Bonds secured and payable by Improvement Special Taxes, but not Tax Increment, to finance Excess Return.

(b) Meet and Confer.

(i) Developer will have the right to request through the Port that the City issue Mello-Roos Bonds. The City and the Port agree to meet and confer with Developer regarding its request.

(ii) Before the Port makes any request for the City to sell Mello-Roos Bonds, Port and City staff and consultants will meet and confer with Developer to discuss the terms of the proposed bond issue. The Port and the City in consultation with the Port's financing consultants will retain discretion to determine reasonable and appropriate issuance dates, principal amounts, and primary financing terms in light of the purpose of the financing, the CFD Goals, and the Port IFD Guidelines if applicable.

(c) Consistency with CFD Goals. Mello-Roos Bonds will be issued at the times, in the manner, and in the amounts that are consistent with the requirements set forth in the applicable Indenture and the CFD Goals.

(d) Payment of Debt Service in the Event of Delinquencies. If delinquencies in the payment of Improvement Special Taxes securing Mello-Roos Bonds results in an insufficient amount to pay the debt service on the applicable Mello-Roos Bonds, the CFD will use funds in the following order of priority to cover the shortfall:

(i) a draw on the applicable debt service reserve held under the applicable Indenture; and

(ii) At the option of the Port, an Advance of Port Capital.

(e) Collection of Delinquencies. If delinquent Improvement Special Taxes are collected, they will be applied with regard to the applicable Mello-Roos Bonds in the following order of priority:

(i) for debt service on the applicable Mello-Roos Bonds, if required;

(ii) to replenish the applicable debt service reserve held under the applicable Indenture; and

(iii) Replenishment of any Port Capital advanced.

(f) Credit Enhancement.

(i) If the bond underwriter requires or recommends security to enhance the marketability of any Bonds or provide better terms, the Parties will cooperate to determine the form of security that would provide the greatest financial benefit to the Project. Measures may include designating a portion of

Mello-Roos Bond Proceeds to fund capitalized interest, a letter of credit in the amount of a specified period of debt service, and a guaranty.

(ii) Neither Party will be required to provide credit enhancement, but a Party choosing to do so will be entitled to reimbursement of associated ancillary costs, such as issuance and annual fees, which will be treated as Developer Capital or Port Capital, as applicable.

(g) Tax-Exempt or Taxable. Developer and the Port agree to cooperate to maximize the tax-exempt treatment of any Mello-Roos Bonds that the City issues, subject to the following.

(i) The Port and the City, after consultation with the Developer, will determine whether Bonds should be taxable or tax-exempt. Bond tax counsel for the Port or the City, or both, will evaluate each proposed use of tax-exempt Bonds for the possibility of meeting the private use test (such as reserved parking spaces, management agreements longer than five years, etc.), the private payment test (as a result of revenue-sharing, transfer fees, Port participation in ground leases, etc.), and the private loan test under the Tax Code.

(ii) Bond tax counsel for a planned Bond issue for the Project will determine whether all planned uses of the proceeds will qualify for tax-exempt treatment under the Tax Code.

#### **5.4. Bond Indenture.**

(a) Covenant to Foreclose. The Port will cause the City to covenant with Mello-Roos Bond bondholders to foreclose any lien of delinquent Improvement Special Taxes consistent with the general practice for community facilities districts in California or as set forth in the CFD Law, and otherwise as determined by the City in consultation with its underwriter or financial advisor for the Mello-Roos Bonds and other consultants.

(b) Reserve Fund Earnings. The Indenture for each issue of Mello-Roos Bonds will provide that earnings on any reserve fund that are not then needed to replenish the reserve fund to the reserve requirement will be transferred: (i) to the applicable Mello-Roos Improvement Fund for allowed uses until it is closed in accordance with the Indenture; and (ii) after the fund is closed, to the debt service fund held under the Indenture.

(c) Continuing Disclosure. Developer agrees to execute a continuing disclosure agreement if requested by an underwriter of Mello-Roos Bonds or any other financing consultant for the bonds. Developer must comply with all obligations under any continuing disclosure agreement that it executes in connection with the offering and sale of any Mello-Roos Bonds.

(d) No Recourse to General Fund or Port Harbor Fund. Under no circumstances will any bondholder of Mello-Roos Bonds issued under this Financing Plan have recourse to either the City General Fund or the Port Harbor Fund.

#### **5.5. Mello-Roos Bonds for Phases.**

(a) Intent to Issue Early Bonds.

(i) Under this Financing Plan, the Port will seek Board of Supervisors approval for the City to issue Early Mello-Roos Bonds as soon as feasible after formation of each CFD, the Reference Date, and the approval of each Later Phase, subject to **Subsection 5.3(a)** (Financing Assumptions). Port requests will also be timed to coordinate with each Phase Budget.

(ii) The Port will size each issue of Early Mello-Roos Bonds by the applicable Improvement Special Taxes and the Taxable Parcels to be taxed, value-to-lien limitations, and underwriter requirements. Although the Port intends to issue Early Mello-Roos Bonds, it reserves the right to refrain from requesting issuance during the pendency of any of the circumstances described in **Subsection 5.2(c)** (Financing Temporarily Excused).

(b) Phase 1. Phase 1 Early Mello-Roos Bonds will be secured and payable by a pledge of Facilities Special Taxes for the Pier 70 Leased Property CFD and Project Tax Increment as described in a Pledge Agreement and **Subsection 6.5(h)**. To the extent Early Mello-Roos Bond Proceeds are available, they will be used in Phase 1 as follows.

(i) The Port will use an Advance of Parcel K North Proceeds and Pier 70 Condo CFD Proceeds available after paying for the Michigan Street segment to pay the Entitlement Sum determined under **Subsection 2.3(a)** (Entitlement Cost Statement) and accrued Developer Return.

(ii) Any remaining Early Mello-Roos Bond Proceeds will be used to pay the remaining Developer Balance and any Port Balance according to **Subsection 2.4(e)** (Pro Rata Payments), subject to the Interest Cost Limitation if applicable.

(iii) Any remaining Early Mello-Roos Bond Proceeds would then be used to pay directly for Phase 1 Horizontal Improvements.

(c) Security. Mello-Roos Taxes needed to pay debt service on Mello-Roos Bonds will be secured and payable by pledges of applicable categories of Mello-Roos Taxes, subject to Maximum Tax Rates, value-to-lien limitations, and underwriter requirements. Except for Bonds used to pay Excess Return, Special Debt Service on Mello-Roos Bonds will also be secured and payable by pledges of Project Tax Increment as described in a Pledge Agreement and **Subsection 6.5(h)**.

(d) Developer's Consent. By entering into the DDA, including this Financing Plan, Developer acknowledges that the Port has the right and obligation, in accordance with an approved Phase Budget, to request that the City issue Early Mello-Roos Bonds and agrees to pay any Facilities Special Taxes that become due before the Port conveys an encumbered Taxable Parcel to a Vertical Developer. In consideration of this agreement, the Port agrees that Developer's Mello-Roos Tax payments made to service Early Mello-Roos Bonds under this Section will be Soft Costs.

## **6. TAX INCREMENT**

**6.1. IFD Formation.** In the IFD Formation Proceedings, the City took the following actions with respect to the IFD.

(a) Agreement to Allocate Tax Increment. The City agreed to allocate to the IFD the Annual Allocated Tax Increment as set forth in the Port's annual budget for use in Project Area G in accordance with Appendix G-2, and this Financing Plan.

(b) Appointment of Port as Agent. The City appointed the Port as the IFD Agent with the authority to act on behalf of the IFD to implement this Financing Plan, including:

- (i) disbursing Allocated Tax Increment as provided in Appendix G-2;
- (ii) determining in collaboration with the Public Finance Division of the Controller's Office whether and in what amounts the IFD will issue Bonds for use in the Sub-Project Areas;
- (iii) directing the Indenture Trustees' disbursement of Bond proceeds;

(iv) as security for Special Debt Service on any Mello-Roos Bonds, executing and delivering an agreement pledging, on a first priority basis, the NOI Property Project Tax Increment, and, on a subordinate basis, the Residential Condo Project Tax Increment, as set forth in **Subsection 6.3(d)** (Priority of NOI Property Project Tax Increment);

(v) incurring and repaying indebtedness as set forth in Promissory Note-LP and Promissory Note-PC; and

(vi) preparing on behalf of the IFD an annual Statement of Indebtedness in compliance with section 53395.8(i)(2) of the IFD Law reporting on the Sub-Project Areas' revenues and debts, listing the following debts:

(1) the obligation to apply any Allocated Tax Increment from Sub-Project Area G-2 as provided in Appendix G-2;

(2) the obligation to apply any Allocated Tax Increment from Sub-Project Area G-3 as provided in Appendix G-2;

(3) the obligation to apply any Allocated Tax Increment from Sub-Project Area G-4 as provided in Appendix G-2;

(4) obligations under Promissory Note-LP and Promissory Note-PC;

(5) any pledge of Tax Increment to secure Special Debt Service on Mello-Roos Bonds or other debts of the CFD; and

(6) any Tax Increment Bonds issued by the IFD secured, on a first priority basis, the Residential Condo Project Tax Increment, and, on a subordinate basis, the NOI Property Project Tax Increment, as set forth in **Subsection 6.3(e)** (Priority of Residential Condo Project Tax Increment).

**6.2. Tax Allocation MOU.** The Board of Supervisors authorized the Controller, the Assessor, and the Treasurer-Tax Collector to enter into the Tax Allocation MOU with the Port under Charter section B7.320 in furtherance of the Financing Documents with respect to the IFD.

(a) Authorized Actions. The Board of Supervisors authorized and directed the following actions by approving the Tax Allocation MOU.

(i) The Assessor will coordinate efforts with the Port and Developer to place each Development Parcel in the Sub-Project Areas on the assessment roll and determine its Baseline Assessed Value as soon as practicable after the Chief Harbor Engineer issues the related Final Certificate of Occupancy.

(ii) The Treasurer-Tax Collector will levy and collect in a segregated fund Gross Tax Increment from each Sub-Project Area as directed by the Port as IFD Agent to the extent consistent with the Financing Documents.

(iii) The Controller will disburse Allocated Tax Increment from each Sub-Project Area and a portion of the Allocated Tax Increment from Sub-Project Area G-1 to the IFD for use in Project Area G as directed by the Port as IFD Agent to the extent consistent with Appendix G-1 and Appendix G-2, the other Financing Documents, and the Port's approved budget.

(b) Required Cooperation and Consultation. The Port will consult with the Public Finance Division of the Controller's Office on timing, amounts, and other matters relating to Bonds. The Port, the Treasurer-Tax Collector, the Assessor, and the Controller will cooperate to ensure that the objectives of the Financing Documents will be fulfilled.

### **6.3. Sub-Project Area Tax Increment.**

(a) Special Fund for Tax Increment. Section 53396(b) of the IFD Law requires tax increment to be allocated to and paid into a special fund of the district. In compliance with this requirement, the Port has established the Tax Increment Fund in the Special Fund Trust Account with the following segregated accounts for each Sub-Project Area: (i) Project Account (with subaccounts for the NOI Property Project Tax Increment and the Residential Condo Project Tax Increment); (ii) Port Account; (iii) Shoreline Facilities Account; (iv) Waterfront Set-Aside Account; and (v) other accounts to hold funds to repay indebtedness incurred by the IFD.

(b) Waterfront Set-Aside. Under section 53395.8(g)(3)(C)(ii) of the IFD Law, the IFD may spend the Waterfront Set-Aside "solely on shoreline restoration, removal of bay fill, or waterfront public access to or environmental remediation of the San Francisco waterfront." Both Parties acknowledge that the IFD Law will prevail over any conflicting provision in this Financing Plan and Appendix G-2.

(c) IFD Administrative Costs. Appendix G-2 authorizes the IFD to fund IFD Administrative Costs from Annual Allocated Tax Increment.

(d) Priority of NOI Property Project Tax Increment. The IFD is authorized to use NOI Property Project Tax Increment from each Sub-Project Area in the priority listed below:

- (i) to pay Special Debt Service on Mello-Roos Bonds as described in **Subsection 6.5(h)** (Application of Tax Increment to Special Debt Service);
- (ii) to fund the Leased Property Backup Fund to the Leased Property Backup Fund Requirement;
- (iii) to pledge as security and pay for Tax Increment Bonds;
- (iv) to satisfy the Project Payment Obligation subject to the Interest Cost Limitation, including the Historic Building Feasibility Gap as provided in **Subsection 11.1(a)(iii)**;
- (v) to finance directly Horizontal Improvements;
- (vi) to pay Promissory Note-LP subject to the Interest Cost Limitation;
- (vii) to pay Promissory Note-PC subject to the Interest Cost Limitation;
- (viii) after the Project Payment Obligation is satisfied, to pay directly, issue Bonds, or pledge as security for Bonds for Shoreline Protection Facilities, including Pier 70 Shoreline Protection Facilities; and
- (ix) subject to Port Commission and Board of Supervisors approval, for any other purpose authorized by Appendix G-2 and IFD Law.

(e) Priority of Residential Condo Project Tax Increment. The IFD is authorized to use Residential Condo Project Tax Increment from each Sub-Project Area in the priority listed below:

- (i) to pledge as security and pay for Tax Increment Bonds;
- (ii) to pay Special Debt Service on Mello-Roos Bonds as described in **Subsection 6.5(h)** (Application of Tax Increment to Special Debt Service);
- (iii) to fund the Leased Property Backup Fund to the Leased Property Backup Fund Requirement;



(iv) to satisfy the Project Payment Obligation subject to the Interest Cost Limitation, including the Historic Building Feasibility Gap as provided in **Subsection 11.1(a)(iii)**;

(v) to finance directly Horizontal Improvements;

(vi) to pay Promissory Note-LP subject to the Interest Cost Limitation;

(vii) to pay Promissory Note-PC subject to the Interest Cost Limitation;

(viii) after the Project Payment Obligation is satisfied, to pay directly, issue Bonds, or pledge as security for Bonds for Shoreline Protection Facilities, including Pier 70 Shoreline Protection Facilities; and

(ix) subject to Port Commission and Board of Supervisors approval, for any other purpose authorized by Appendix G-2 and IFD Law.

**6.4. Port Tax Increment.** The Port will use Port Tax Increment to finance Irish Hill Park, the Historic Building Feasibility Gap, Improvements at Pier 70 outside of the 28-Acre Site as authorized in Appendix G-2. The Port may choose to perform any authorized project as a public work using Port and City staff or a construction manager that is paid a fee for its services. Authorized projects include those listed below.

(a) Use. The Port may use Port Tax Increment to pay directly for or reimburse a third party for the costs to plan, design, and build the Port Improvements at the Illinois Street Parcels, other maritime uses eligible under the IFD Law, and Shoreline Protection Facilities.

(b) Historic Building Feasibility Gap. The Port may use Port Tax Increment to pay the Historic Building Feasibility Gap for either or both of Historic Building 12 and Historic Building 21, as set forth in **Subsection 11.1** (Subsidy for Historic Buildings 12 and 21).

(c) Historic Resources. The Port may use Port Tax Increment to pay the costs to rehabilitate historic resources at Pier 70, but outside of the 28-Acre Site, according to the Secretary's Standards.

**6.5. Sub-Project Areas.**

(a) Base Year. Under IFD Law, the base year for Project Area G, including all of its Sub-Project Areas, is City Fiscal Year 2015-2016.

(b) ERAF Tax Increment.

(i) The IFD Formation Proceedings and Appendix G-2 authorize the allocation of Allocated Tax Increment to the IFD for use in Project Area G. Allocated Tax Increment initially will consist of:

(1) the City Share of Tax Increment (64.59% of each property tax increment dollar in FY 2015-2016); and

(2) the ERAF Tax Increment (25.33% of each property tax increment dollar in FY 2015-2016).

(ii) To ensure that the IFD receives the maximum amount of Allocated Tax Increment for the benefit of the Project, the Port and Developer agree to use ERAF Tax Increment from each Sub-Project Area to pay directly for Public Facilities before Developer Capital or any other available Public Financing Source is used.

(iii) After the ERAF Debt Period for each Sub-Project Area expires, the amount of related ERAF Tax Increment allocated to the IFD will be limited to

the amount necessary to service Bonds secured and payable by ERAF Tax Increment.

(iv) Because the Sub-Project Areas are required to use ERAF Tax Increment to pay directly for Public Facilities, the following will apply, separately for each Sub-Project Area, and to any Bonds secured and payable by ERAF:

(1) the Bonds will be considered to be issued in the first City Fiscal Year in which the Sub-Project uses ERAF Tax Increment to pay directly for Public Facilities; and

(2) the Bonds must be repaid no later than 45 years after the date the IFD actually receives \$100,000 of Allocated Tax Increment from each Sub-Project Area.

(c) IFD Cap. Subject to the IFD Cap, Appendix G-2 authorizes the allocation of Tax Increment to the IFD for use in Project Area G beginning in the City Fiscal Year following the applicable Sub-Project Area's formation and continuing for 45 years after the date the Sub-Project Area actually receives \$100,000 of Allocated Tax Increment.

(d) Pledge of Tax Increment.

(i) Each Sub-Project Area allocates Tax Increment to the IFD for the purposes specified in this Financing Plan. The Board of Supervisors authorized the IFD to incur debt and to pledge and use Tax Increment as provided in Appendix G-2 and this Financing Plan by Ordinance No. XXXX.

(ii) As described in **Article 7** (Port Advances), the Port intends to meet the Project Payment Obligation under this Financing Plan in part by making Advances of Land Proceeds and Port Capital Advances to the Pier 70 CFDs. Under IFD Law, "debt" includes the Developer Balance, the Port Balance, and amounts owing under Promissory Note-LP.

(iii) The IFD Cap does not limit the amount of debt that the Port, the CFD, or the IFD will undertake under this Financing Plan. The Port represents and warrants that it has not, in its capacity as IFD Agent, made any pledges of Tax Increment from any of the Sub-Project Areas to any other debt as defined under IFD Law.

(e) Acquisition Prices. In accordance with IFD Law section 53395.8(g)(12), the Acquisition Agreement for the Acquiring Agencies' purchases of Developer Improvements specifies a price or method to determine a price for each public facility or discrete portion or phase of a facility, including the interim cost of financing construction. Developer Return will accrue on the initial acquisition prices specified in *AA Exh B*, as revised under *AA § 1.3 (Acquisition Price Updates)* to reflect actual costs as they become known. Payments under the Acquisition Agreement using Project Tax Increment or the proceeds of Bonds secured and payable by Project Tax Increment will be subject to the Interest Cost Limitation.

(f) Increment Carryover. As long as Developer is not in Material Breach of the DDA, Project Tax Increment remaining after payment of all costs and debt incurred for Horizontal Development Costs in any Current Phase will be available for use in a Later Phase, subject to the 5-year limit on accumulation of tax increment under IFD Law section 53395.2 and other provisions of Governing Law and Policy.

(g) Waterfront Set-Aside. The Port Commission and the Board of Supervisors have approved Appendix G-1 and Appendix G-2. IFD Law and Appendix G-2 allow the Waterfront Set-Aside requirement applicable to Project Area G to be met

on a Project Area G-wide basis rather than on a Sub-Project Area basis. Appendix G-1 provides that the Port's use of more than 20% of the Allocated Tax Increment from Sub-Project Area G-1 on Waterfront Set-Aside would allow the IFD, in the discretion of the Port as IFD Agent, to set aside less than 20% of Allocated Tax Increment from the Sub-Project Areas for the Waterfront Set-Aside.

(h) **Application of Tax Increment to Special Debt Service.** The application of Tax Increment to Special Debt Service shall be set forth in the RMA for the Pier 70 Leased Property CFD and a Pledge Agreement and shall generally follow the provisions of this Subsection 6.5(h), subject to changes as agreed to by the Parties. At the end of each City Fiscal Year, the City shall determine the amount of Project Tax

(i) Increment on deposit with the Special Fund Trustee and available to pay the Special Debt Service on Mello-Roos Bonds. In calculating the available amount, the City shall determine amounts from the following sources in the following order of priority (herein, the "Available Credit Tax Increment"): (i) NOI Property Project Tax Increment; (ii) Residential Condo Project Tax Increment (but only after satisfying the use set forth in **Subsection 6.3(e)(i)** first); and (iii) the Leased Property Backup Fund. At the beginning of the next City Fiscal Year, the CFD Administrator will inform the City of the amount of the potential Facilities Special Tax levy on each Parcel of NOI Property to pay the Special Debt Service on Mello-Roos Bonds (assuming, for purposes of this calculation only, no credit for Project Tax Increment) (the "Potential Facilities Special Tax Levy"). The City will then transfer, or cause to be transferred, to the Mello-Roos Bond Account (28-Acre Site Improvement Special Taxes) all or any portion of the Available Credit Tax Increment equal to the Potential Facilities Special Tax Levy. If the Available Credit Tax Increment is less than the Potential Facilities Special Tax Levy, the City will transfer, or cause to be transferred, to the Mello-Roos Bond Account (28-Acre Site Improvement Special Taxes) the entire amount of the Available Credit Tax Increment. Under the RMA for the Pier 70 Leased Property CFD, the CFD Administrator will determine if the Available Credit Tax Increment that was transferred to the Mello-Roos Bond Account (28-Acre Site Improvement Special Taxes) is sufficient when combined with other amounts already on deposit therein to satisfy the Special Tax Requirement for the Facilities Special Tax in the Pier 70 Leased Property CFD. If such amounts are sufficient, then the CFD Administrator will not levy any Facilities Special Taxes on the Taxable Property within the Pier 70 Leased Property CFD for such City Fiscal Year. If such amounts are not sufficient, the CFD Administrator will determine the deficit, and then do the following:

**Comment [HRM(-X1)]:** Special Debt Service is limited to Facilities Special Taxes. The definition of "special debt service" should be revised to reflect the replenishment of the reserve fund.

(A) Determine, through a report provided by the City or by other means (such as receipts from the Vertical Developers of NOI Property, which Parcels of NOI Property paid their ad valorem tax bills in full in the prior City Fiscal Year (the "Paying NOI Property") and which Parcels of NOI Property did not (the "Non-Paying NOI Property").

(B) If the Available Credit Tax Increment transferred to the Mello-Roos Bond Account (28-Acre Site Improvement Special Taxes) is greater than the Potential Facilities Special Tax Levy of all of the Paying NOI Property, then the CFD Administrator (I) shall not levy Facilities Special Taxes to pay Special Debt Service on Mello-Roos Bonds for such City Fiscal Year on such Parcels of Paying NOI Property, (II) shall apply the remaining amount of the Available Credit Tax Increment (after subtracting an amount equal to the Potential Facilities Special Tax Levy on the Paying NOI Property) on a pro rata basis (based on the Potential Facilities Special Tax Levy of the Non-Paying NOI Property in such City Fiscal Year) to each Parcel of the Non-Paying NOI Property, and (III) levy Facilities Special Taxes on each Parcel of Non-Paying NOI Property in the amount equal to such Parcel's Potential

Facilities Special Tax Levy less the pro rata portion of the remaining amount of the Available Credit Tax Increment allocated to such Parcel in Step (II) .

(C) If the Available Credit Tax Increment transferred to the Mello-Roos Bond Account (28-Acre Site Improvement Special Taxes) is less than the Potential Facilities Special Tax Levy of all of the Paying NOI Property, then the CFD Administrator (I) shall apply the amount of the Available Credit Tax Increment on a pro rata basis (based on the Potential Facilities Special Tax Levy of the Paying NOI Property in such City Fiscal Year) to each Parcel of the Paying NOI Property, (II) shall levy Facilities Special Taxes in such City Fiscal Year on each Parcel of Paying NOI Property in the amount equal to such Parcel's Potential Facilities Special Tax Levy less the pro rata portion of the amount of the Available Credit Tax Increment allocated to such Parcel in Step (I), and (III) shall levy in such City Fiscal Year the Potential Facilities Special Tax Levy on each Parcel of Non-Paying Property.

(j)

(k) Leased Property Backup Fund. The Leased Property Backup Fund shall be funded from Project Tax Increment in the priority set forth in **Subsection 6.3(d)** (Priority of NOI Property Project Tax Increment) and **Subsection 6.3(e)** (Priority of Residential Condo Project Tax Increment). Pursuant to the foregoing subsections, Project Tax Increment may not be used for items lower in priority than the Leased Property Backup Fund until the Leased Property Backup Fund is funded to its Leased Property Backup Fund Requirement.

**6.6. Tax Increment Bonds.** Appendix G-2 authorizes the IFD to issue Tax Increment Bonds in compliance with Governing Law and Policy, subject to the same Project-based constraints, limitations, and procedures applicable to Mello-Roos Bonds under this Financing Plan. The Parties anticipate seeking issuance of Tax Increment Bonds to fund Project Payment Obligations secured, on a first priority basis, from Residential Condo Project Tax Increment and, on a subordinate basis, from NOI Property Project Tax Increment. However, the Port and City shall not issue Tax Increment Bonds secured by the NOI Property Project Tax Increment until the Leased Property Backup Fund has reached its Leased Property Backup Fund Requirement. Any reference in this Financing Plan to the Project Share of Tax Increment or Mello-Roos Bonds secured and payable by the Project Tax Increment will also mean the proceeds of any Tax Increment Bonds that the City issues for those purposes.

**6.7. Validation.** Developer agrees to cooperate with any City or Port judicial validation actions relating to the formation of the Sub-Project Areas and matters authorized under Appendix G-2 and this Financing Plan. Attorneys' fees associated with these validation actions will be Port Costs or City Costs that are reimbursable under **Section 9.2** (Port Accounting and Budget).

## **7. PORT ADVANCES**

### **7.1. Port Revenues.**

(a) Allowed Uses of Port Revenues. Under the Burton Act, AB 418, and Charter section B6.406, Land Proceeds and Port Capital are public trust revenues that must be deposited into the Port Harbor Fund. Once deposited into the Port Harbor Fund, the Port may spend those revenues subject to any priorities established under any Indenture or other debt instrument secured and payable by those funds, for:

- (i) uses specified in section 3 and section 5 of the Burton Act;
- (ii) uses specified in Charter appendix B;

(iii) uses specified in AB 418 and any other state legislation authorizing Port expenditures; and

(iv) other uses consistent with the public trust.

(b) Trust Consistency. The Port Commission has determined that the Port's use and handling of Land Proceeds and Port Capital as specified in this Financing Plan are authorized under AB 418 and the Charter and are otherwise consistent with the public trust and the Burton Act.

**7.2. Port Election.** The provisions of **Section 1.7** (Additional Sources) do not apply to the application of Port Capital. The procedures applicable to the Port's decision to use Port Capital are described in **Subsection 7.5(a)** (Port's Right). Each Port Advance will be treated as specified in this Article.

**7.3. Advances of Land Proceeds.**

(a) Use of Land Proceeds. The Port will use Land Proceeds to make Advances of Land Proceeds to the Pier 70 CFDs to extent necessary to pay the Developer Balance and the Port Balance outstanding whenever Land Proceeds are available.

(b) Promissory Note-LP and Promissory Note-X.

(i) Before the Port makes the first Advance of Land Proceeds by application of cash or a Credit Bid to the Project Payment Obligation, the CFD Agent will sign Promissory Note-LP in the form of **FP Exhibit D** and Promissory Note-X in the form of **FP Exhibit F** and deliver them to the Port.

(ii) Contemporaneously with each Advance of Land Proceeds, the CFD Agent will provide to the Port the following information with respect to the application of funds:

(1) the date and Phase to which each entry applies;

(2) amounts applied to pay the Developer Balance, accounting separately for amounts applied to the Entitlement Sum, Developer Capital spent on other Horizontal Development Costs, Allowed Developer Return, and Excess Return;

(3) amounts applied to pay the Port Balance, accounting separately for amounts applied Port Capital spent on Horizontal Development Costs, Allowed Return on Port Capital, and Excess Return; and

(4) amounts used to pay directly for Horizontal Development Costs.

(iii) The Port will enter on the allonge to Promissory Note-X the date, Phase, and any portion of an Advance of Land Proceeds used to pay Excess Return to Developer or Excess Return to the Port. The Port will enter on the allonge to Promissory Note-LP all other information regarding the Advance.

(iv) Interest will begin to accrue on each Advance of Land Proceeds from the date of the Advance at the annual rate of XXXX%, compounded quarterly, until paid.

(v) Contemporaneously with each payment that the CFD Agent makes to the Port to apply to Promissory Note-LP, the Port will enter on the allonge the application of the funds. The Port will apply payments first to pay accrued interest, then to principal in chronological order of each Advance of Land Proceeds.

(vi) The CFD Agent will not make any payments on Promissory Note-X until Promissory Note-LP has been paid in full.

**7.4. 20<sup>th</sup>/Illinois Parcel Land Proceeds.** The Port Commission and the Board of Supervisors have authorized the Port to publicly offer and sell the 20<sup>th</sup>/Illinois Parcel, subdivided into Parcel K North and Parcel K South, at Fair Market Value. The Advance of Land Proceeds from the sale of Parcel K North will be treated as specified in **Subsection 7.3(b)** (Promissory Note-LP and Promissory Note-X).

(a) Parcel K North.

(i) The Port has established Parcel K North's Fair Market Value based on its highest and best use by a proprietary appraisal, which the Port has used to establish a minimum offering price for Parcel K North. The Port has begun the process to publicly offer the parcel for sale in accordance with the Port's customary procedures. The offering is open to all qualified bidders, including Developer.

(ii) The bid documents specify as follows.

(1) The winning bidder must deposit the purchase price and Developer Closing Costs into Escrow and Close of Escrow must occur no later than the first anniversary of the Reference Date.

(2) The Port may require the purchasers to build the 20<sup>th</sup>/Illinois Plaza. In that circumstance, the offering documents will specify an allowance for the required Improvements, and the amount of each offset will be deemed to be an Advance of Land Proceeds.

(3) The Port may require the purchasers to build the Michigan Street segment as the Port's fee developer. In that circumstance, the offering documents will specify a cost allowance that the Port will pay with the proceeds of Mello-Roos Bonds secured and payable by Facilities Special Taxes levied in the Pier 70 Condo CFD.

(iii) If the winning bidder is an Unrelated Vertical Developer, the Port will instruct the Escrow Agent to disburse the Parcel K North Proceeds in the following order of priority from Escrow at Closing as follows, until the funds have been disbursed fully:

(1) an Advance of Land Proceeds to pay Excess Return included in the Entitlement Sum and Excess Return accrued since the Reference Date;

(2) an Advance of Land Proceeds to pay the balance of the Entitlement Sum and Allowed Developer Return accrued since the Reference Date;

(3) an Advance of Land Proceeds to pay the Developer Balance and the Port Balance, subject to **Subsection 2.4(e)** (Pro Rata Payments); and

(4) for deposit into the Land Proceeds Fund.

(iv) If Developer is the winning bidder, its selected Vertical Developer Affiliate may pay at least in part by Credit Bid subject to all limitations and conditions of **Section 3.3** (Right to Credit Bid) and **Section 3.4** (Amount of Credit Bid). The Credit Bid will be recorded as an Advance of Land Proceeds.

(v) This clause will apply only if the Closing has not occurred by the first anniversary of the Reference Date, and the delay is not caused by

Environmental Delay, Litigation Delay, or Developer's acts or omissions. In 60 days after the first anniversary of the Reference Date, the Port must elect one of the following options.

(1) The Port may elect to make an Advance to the CFD in an amount equal to the appraised Fair Market Value of Parcel K North, which will be treated as an Advance of Land Proceeds and applied as set forth in **clause (iii)** of this Subsection. Under this election, the proceeds of any later Port sale of Parcel K North would be Harbor Fund Revenues free of any restrictions under this Financing Plan.

(2) The Port may make an offer to sell Parcel K North to a Vertical Developer Affiliate at its appraised Fair Market Value by a Credit Bid subject to all limitations and conditions of **Section 3.3** (Right to Credit Bid) and **Section 3.4** (Amount of Credit Bid) and otherwise on terms specified in the bid package and without the requirement for an appraisal under *DDA art. 7 (Parcel Conveyances)*. If sold under this clause, the Credit Bid will be treated as an Advance of Land Proceeds.

#### **7.5. Port Capital Advances.**

(a) Port's Right. The Port has the right to invest Port Capital when Land Proceeds and Public Financing Sources are not projected to be available to pay for projected Horizontal Development Costs, subject to the following limitations to allow for a coordinated plan of finance and associated capital formation activities by Developer.

(i) During its review of a Phase Budget, the Port may commit to use Port Capital, separate from or including the Port Share of any Interim Satisfaction Balance, by providing notice to Developer in 60 days after Developer submits the proposed Phase Budget.

(ii) The Port may propose to invest Port Capital at other times during a Phase. To do so, the Port must notify Developer of the proposed amount and use of Port Capital at least 6 months before the projected date of a capital expense in the Phase Budget.

(iii) The Parties will meet and confer promptly after the Port's notice to agree on the timing and amount of any proposed Port Capital Advance. After the Parties have agreed, the Port must deposit the agreed amount of Port Capital in the Port Capital Advance Fund held by the Special Trustee at least four months before the agreed date. Developer must exhaust the Port Capital Advance before spending Developer Capital.

(iv) Port Capital Advances may be used to pay directly for Phase Improvements that would otherwise be paid by Developer Capital or to reimburse Developer for costs of Phase Improvements when no Public Financing Sources are available. If the Port uses a Port Capital Advance to reimburse Developer for costs of Phase Improvements when no Public Financing Sources are available, then the conditions in **Subsections 7.5(a)(i)-(iii)** shall not apply.

#### **(b) Delivery and Use of Port Capital Advances.**

(i) If the funds are subject to the annual City budget process, the Port must deliver the funds to the Special Fund Trustee for deposit in the Port Capital Advance Fund no later than three months after the Board of Supervisors approves the appropriation so long as the time frames in **Subsection 7.5(a)(i)** and **Subsection 7.5(a)(ii)** are met.

(ii) If the funds are Project-generated, such as the Port Share of any Interim Satisfaction Balance, the Port must direct the Escrow Agent to disburse the funds from Escrow to the Special Fund Trustee for deposit in the Port Capital Advance Fund.

(c) Promissory Note-PC.

(i) Before the Port makes the first Port Capital Advance, the CFD Agent will sign Promissory Note-PC in the form of **FP Exhibit G** to which an allonge is attached and deliver it to the Port.

(ii) Contemporaneously with each Port Capital Advance, the CFD Agent will provide to the Port for entry on the allonge the following information with respect to the application of funds:

(1) the date and Phase to which each entry applies; and

(2) amounts applied to pay the Entitlement Sum, Horizontal Development Costs, Allowed Developer Return, and Excess Return.

(iii) Return on Port Capital will begin to accrue on the date of that the Special Fund Trustee disburses each Port Capital Advance at the annual rate of 10%, compounded quarterly, until paid.

(iv) The Port will update the Port Capital Schedule after any quarter in which it makes a Port Capital Advance or receives a payment on Promissory Note-PC to provide ongoing updates of the status of the Port Balance.

(d) Port Withdrawal from Port Capital Advance Fund. If both of the following conditions are satisfied, the Port may withdraw funds in the Port Capital Advance Fund.

(i) An Interim Satisfaction Event exists.

(ii) Available proceeds of Mello-Roos Bonds or Tax Increment Bonds or both are available when needed to pay directly for all remaining Phase Improvement Costs in the Phase Budget.

**7.6. CFD Payment Obligations.**

(a) Sources to Repay Port Advances.

(i) Subject to the Interest Cost Limitation as applicable, the Pier 70 CFDs may use Public Financing Sources to pay Promissory Note-LP, Promissory Note-PC, and Promissory Note-X.

(ii) The Pier 70 CFDs will be authorized to direct the Special Fund Trustee to disburse funds in the Land Proceeds Fund in accordance with **Subsection 2.4(d)** (Priorities for Payments) to pay Promissory Note-PC.

(b) Promissory Note-PC. Funds that the Pier 70 Leased Property CFD and the Pier 70 Condo CFD pay to the Port for application to Promissory Note-PC will be Port Harbor Revenues. Payments will be recorded on the Port Capital Schedule.

(c) Promissory Note-LP.

(i) Any amount that either of the Pier 70 CFDs or the IFD pays to the Port for application to Promissory Note-LP will be deemed Land Proceeds and will be deposited in the Revenue Account of the Land Proceeds Fund for disbursement in accordance with **Subsection 3.2(c)** (Revenue-Sharing). Disbursements will not be recorded on the Developer Capital Schedule or the Port Capital Schedule.



(ii) Promptly after accepting the Final Audit, as adjusted under **Subsection 3.10(a)** (Distribution of Land Proceeds after Final Audit), the Port will: (1) execute and deliver to Developer an assignment in the form of **FP Exhibit E**, dated as of the date the Port accepts the Final Audit; (2) provide a copy of the assignment to the CFD Agent; and **clause (i)** of this Subsection will apply; and (3) any amount that the Pier 70 Leased Property CFD, the Pier 70 Condo CFD, or the IFD thereafter pays to the Port for application to Promissory Note-LP will continue to be deemed Land Proceeds and will be deposited in the Land Proceeds Fund for disbursement in accordance with Article 3.

(d) **Promissory Note Entries.** The Port agrees to make contemporaneous entries on Promissory Note-LP, Promissory Note-X, and Promissory Note-PC to track Advances of Land Proceeds, Port Capital Advances, the accrual of Interest on Land Proceeds, Return on Port Capital, and the application of Project Payment Sources to Promissory Note-LP, Promissory Note-X, and Promissory Note-PC.

## **8. ACQUISITION OF DEVELOPER IMPROVEMENTS**

### **8.1. Commercially Reasonable Costs.**

(a) **Deemed Reasonableness.** For work described in Developer's construction contracts, not including change orders, any Horizontal Development Cost that Developer incurs will be deemed commercially reasonable and to represent the fair market value price of a Horizontal Improvement if the contract is secured through a competitive bid process with three or more qualified firms and awarded to the lowest responsible bidder.

(b) **Lowest Responsible Bidder.** Developer will select the lowest responsible bidder after considering price and proposed schedule, with other factors such as the contractor's ability to contribute to Developer's obligations under the Workforce Program, Local Hiring, and other contracting goals and requirements, financial strength, proposed project team, and any unique benefits offered to the Project.

(c) **Sole Source Contracts.** If Developer selects a contractor to perform a particular scope as a sole source, Developer must validate the bid by:

(i) providing the Port with an analysis of Soft Costs relative to the expected Project budget;

(ii) providing the Port with an engineer's cost estimate for Hard Costs;

or

(iii) demonstrating that the product or service is available from only one supplier in the Bay Area region.

(d) **Port Validation.** In the event that a contract for Horizontal Improvements is not secured through the competitive bid process described in **Subsection 8.1(a)** (Deemed Reasonableness), the Port may hire a third-party consultant to validate the Hard Costs and Soft Costs when evaluating the commercial reasonableness of Horizontal Development Costs.

### **8.2. Guaranteed Maximum Price Contract.**

(a) **Selection Process.** If Developer uses a Guaranteed Maximum Price form of contract, it will select a CM-GC in accordance with **Subsection 8.1(a)** (Deemed Reasonableness) and **Subsection 8.1(b)** (Lowest Responsible Bidder) before the preconstruction period.

(b) **Bid Requirements.** In its bid, the CM-GC must identify the following:

(i) preconstruction costs;

(ii) general conditions as a fixed monthly cost for the staff and support necessary to complete the Horizontal Improvements;

(iii) construction management fee as a fixed percentage to be applied to the cost of Horizontal Improvements;

(iv) a preliminary estimate for the cost of the Horizontal Improvements; and

(v) any Horizontal Improvements the CM-GC intends to self-perform.

(c) Contract Negotiations.

(i) At the end of the preconstruction period, Developer will negotiate a GMP contract based on budgeting and estimating performed by the CM-GC in collaboration with various sub-trades at various design milestones during preconstruction.

(ii) Developer will have the option to proceed under the negotiated GMP contract terms or terminate the CM-GC and issue a new bid solicitation for in accordance with **Subsection 8.1(a)** (Deemed Reasonableness) and **Subsection 8.1(b)** (Lowest Responsible Bidder). The selected CM-GC will be required to solicit competitive bids in accordance with **Section 8.1** (Commercially Reasonable Costs) for each sub-trade package including work it wishes to self-perform.

(iii) GMP contract terms will limit contingency to less than 15% unless it is determined by a competitive bidding process that the market terms for contingency are higher than 15%, in which case the contingency may be set consistent with market terms and the Developer shall notify Port of the contingency amount.

(iv) Customary incentives to ensure performance actually paid to the CM-GC under the GMP contract will be considered a commercially reasonable cost of the contract.

**8.3. Progress Payments.** Under the Acquisition Agreement, the Port will make progress payments from time to time using Project Payment Sources as each source becomes available. If requested in Developer's Payment Request, specified payments will be made directly to Developer's contractors.

**8.4. Payment Conditions.** Developer acknowledges that it must satisfy all conditions to payment in the Acquisition Agreement before the Port will be obligated to approve a Payment Request.

**8.5. Reimbursements for Horizontal Development Costs.** Developer and the Port acknowledge the following.

(a) Expenditures in Reliance of Reimbursement and Return. Developer's use of Developer Capital before Land Proceeds and Public Financing Sources are available is not a gift or a waiver of Developer's right to reimbursement for Horizontal Development Costs and to receive Developer Return.

(b) Payments in Installments. Developer will be reimbursed for Horizontal Development Costs and receive Developer Return in installments as Project Payment Sources become available in accordance with this Financing Plan and the Acquisition Agreement, and Developer Return will accrue on any unpaid balance until the Developer Balance is satisfied by all available Project Payment Sources.

(c) Limited Project Revenues and Sources.

(i) Both Parties wish to use Public Financing Sources to the greatest extent and as early as feasible for Horizontal Development Costs.

(ii) Developer expressly acknowledges that:

(1) the Port's Public Financing Sources to pay Excess Return will be limited to Mello-Roos Taxes and Mello-Roos-only Bonds;

(2) the Port's and the financing districts' payment obligations are not guaranteed and are subject to **Section 1.8** (Limitations on Sources); and

(3) while the Port may elect in its sole discretion to make Port Capital Advances for the Project, it is under no obligation, and may not be compelled, to use Port Capital except to the extent that it makes a commitment to do so under **Section 7.5** (Port Capital Advances).

(d) Termination of Acquisition Agreement. The Acquisition Agreement is an independent contract that will survive termination of this Financing Plan unless the Acquisition Agreement has expired on its own terms.

**9. REPORTING**

**9.1. Developer Accounting.**

(a) Phase Accounts. Developer agrees to establish and maintain separate Phase Accounts for each Phase in form reasonably approved by the Port to track Developer's Horizontal Development Costs for Phase Improvements as they are incurred, the accrual of Developer Return on its unreimbursed Horizontal Development Costs, and the application of Project Payment Sources to accrued Developer Return and unreimbursed Horizontal Development Costs. Each Phase Account must calculate separately accrual of Developer Return up to the Interest Cost Limitation and accrual of Excess Return.

(b) Developer Quarterly Reports. Quarterly, after the date of each Phase Approval and continuing until the Project Payment Obligation has been fully satisfied, Developer will prepare and deliver to the Port a Developer Quarterly Report in a form reasonably acceptable to the Port. Developer Quarterly Reports must include the following information, reported separately for each Phase for which Developer has obtained a Phase Approval and in the aggregate for the Project as a whole:

(i) if applicable, a statement of Horizontal Development Costs previously incurred by Developer but not yet reimbursed;

(ii) updated estimates if any have been prepared, of additional Horizontal Development Costs for Phase Improvements and actual Horizontal Development Costs incurred as specified in **Subsection 2.4(b)** (Developer Quarterly Reports);

(iii) accrued paid and unpaid Developer Return, accounting separately for Developer Return up to the Interest Cost Limitation and Excess Return;

(iv) if applicable, adjustments to the prior Developer Quarterly Report;

(v) application of Project Payments Sources that Developer has received during the reporting period, accounting separately for each source;

(vi) new development expected to occur or that is occurring, and, if available to the Developer, the assessed value of which is expected to be included

on the secured real property tax roll in the City Fiscal Year before the Later Phase Developer Quarterly Report will be due;

(vii) any conveyances of Development Parcels that are expected to occur, if the assessed value is expected to be included on the secured real property tax roll for a City Fiscal Year before the Later Phase Developer Quarterly Report will be due;

(viii) Cumulative IRR, accounting for any distributions of Interim Satisfaction Balance and anticipated future distributions for the Current Phase; and

(ix) Port Costs and Other City Costs, billed, paid, and unpaid.

(c) Effect of Termination.

(i) Subject to clause (ii) of this Subsection, Developer Quarterly Reports must cover all Phases, even if Developer has Transferred part or all of its interest in a Phase to an Unrelated Transferee.

(ii) Developer's obligation to provide Developer Quarterly Reports will terminate as to any Terminated Phase after Developer has provided to the Port the Developer Quarterly Report covering the reporting period ending on the applicable Termination Date.

(iii) Developer will be obligated to provide a Phase Audit under Subsection 9.3(a) (Phase Audit) for any Terminated Phase covering the Phase up to the Termination Date and to cooperate with any successor master developer to the extent necessary for the successor to complete any Phase Audit required under Subsection 9.3(a) (Phase Audit) and Final Audit required under Subsection 9.3(b) (Final Audit).

**9.2. Port Accounting and Budget.**

(a) Accounting for Use of Port Capital. Quarterly, after the date of each Phase Approval and continuing until the Project Payment Obligation has been fully satisfied, the Port will prepare and deliver to the Developer a Port Quarterly Report in a form reasonably acceptable to the Developer. Port Quarterly Reports must include the following information, reported separately for each Phase for which Developer has obtained a Phase Approval and in the aggregate for the Project as a whole: (i) all entries under Subsection 7.6(d) (Promissory Note Entries); (ii) accrued paid and unpaid Return on Port Capital, accounting separately for Return on Port Capital up to the Interest Cost Limitation and Excess Return; (iii) if applicable, adjustments to the prior Port Quarterly Report; (iv) application of Project Payments Sources that Port has received during the reporting period, accounting separately for each source; and (v) Port Costs and Other City Costs, billed, paid, and unpaid.

(b) Budget Preparation.

(i) Within 90 days after the Reference Date, (A) the Port will deliver to the Developer an estimate of the Port Costs and Other City Costs projected to be incurred through the end of City Fiscal Year 2018-2019, and (B) the Port and Developer will meet and confer to create a budget of projected Port Costs, Other City Costs, and Public Financing Sources for the period ending June 30 of the 2018-2019 City Fiscal Year. By October 1 of each year during the DDA Term, the Port and Developer will meet and confer on an Annual Port Budget for the next City Fiscal Year.

(ii) To aid the Port in preparing its budget, Developer will provide its estimates of Horizontal Development Costs for all Horizontal Improvements that

it expects to build in the next City Fiscal Year by quarter. By March 1 of each City Fiscal Year, the Port will advise Developer of Advances of Port Capital that the Port intends to include in its proposed budget as a Project Payment Source, subject to the City's annual budget approval process.

(iii) The Port will prepare a preliminary budget estimating Port Costs and Project Payment Sources. The Port will also request estimates of Other City Costs from each other City Agency, including those to be provided by Public Works under DA § 3.7(c) (*Payment of Other City Costs*).

(c) Contents of Annual Budget. The preliminary budget will provide quarterly estimates of projected Public Financing Sources, Port Costs, and Other City Costs for allocated Port and City staff by department and category and include estimated fees payable to third-party professionals that the Port and other City Agencies have engaged or expect to engage. The Port will update its preliminary budget through an iterative process and discussions with Developer as the Port obtains more information. Through this process, the Port and Developer will agree on the Annual Port Budget and agree on the amount that the Port will retain from Public Financing Sources to offset Port Costs and Other City Costs and an estimate of the remaining amount that Developer will be required to pay.

(d) City and State Authority. Developer acknowledges that the Port's departmental budget and budget supplements are subject to review and approval by the Port Commission and the Board of Supervisors, each in its sole discretion. Developer also acknowledges that the Port's budget, including the Annual Port Budget, is subject to applicable requirements of AB 418, the public trust, and the Charter.

(e) Reporting.

(i) Within 90 days after the end of each quarter during the DDA Term, the Port Director will deliver to Developer a Port Quarterly Report that states the Port's Horizontal Development Costs for Port Improvements, Port Costs, Other City Costs, and Project Payment Sources for the previous quarter and in comparison to the Annual Port Budget. The Port Director or the Port Finance Director must certify that each Port Quarterly Report is complete and complies with this Section to her knowledge. Each Port Quarterly Report will be binding on Developer in the absence of error that Developer demonstrates in six months after receipt.

(ii) The report must be in a reasonably detailed form and include copies of invoices from any third-party professionals. The Port must provide additional information and supporting documentation about Port Costs at Developer's reasonable request. The Port and Developer agree to cooperate to develop a reporting format that satisfies Developer's reasonable informational needs without divulging any privileged or confidential information of the Port, the City, or their respective Agents.

(iii) Within six (6) months after the Project Payment Obligation for Horizontal Development Costs is satisfied, the Port will prepare a Final Port Report providing cumulative, detailed information about the Port's Horizontal Development Costs and Interest on Port Capital spent for Port Improvements. The Final Port Report will be subject to Developer's rights under Subsection 9.4(b) (Developer Audit).

### **9.3. Audit Obligations.**

#### **(a) Phase Audit.**

(i) In reference to each Phase, except as to any portion for which the DDA has been terminated or unless otherwise approved by the Port Director, Developer must submit to the Port a Phase Audit prepared by a CPA that updates all financial matters included in previously submitted Developer Quarterly Reports through the Phase Audit Date. The CPA must prepare the report according to a scope of review agreed upon by the Port and the Developer. The cost of a Phase Audit will be a Soft Cost.

(ii) Subject to **clause (iii)** of this Subsection, the Phase Audit Date for each Phase will be six months after the later of the date that the Port has: (1) conveyed the last Option Parcel to be conveyed in the Phase; or (2) issued the Certificate of Completion.

(iii) The Phase Audit Date for any Terminated Phase will be six months after the Termination Date.

(iv) The Port will have two months to review and accept each Phase Audit without prejudice to its rights under **Subsection 9.4(a)** (Port Audit).

#### **(b) Final Audit.**

(i) The Final Audit Date for the Horizontal Improvements will be six months after the Port has satisfied the Project Payment Obligation for the Developer Balance and all Development Parcels have been conveyed to Vertical Developers. Developer must submit to the Port the Final Audit prepared by a CPA, except as to any Terminated Phase, which updates all of the matters included in all Phase Audits through the Final Audit Date. The CPA will prepare the report according to a scope of review approved by the Port.

(ii) The Final Audit will provide the basis for determining: (1) whether a Project Surplus exists; and (2) the final distribution of Land Proceeds under **Section 3.10** (Distribution of Project Surplus).

(iii) The Port will have two months to review and accept each Phase Audit without prejudice to its rights under **Subsection 9.4(a)** (Port Audit).

### **9.4. Audit Rights**

(a) **Port Audit.** The Port will have the right to conduct a Port Audit of Books and Records pertaining to a Phase Audit and of the Final Audit. Such audit will be conducted during normal business hours upon no less than 10 business days' notice at the principal place of business of Developer in San Francisco or other places where Books and Records are kept. Port will provide Developer with copies of any audit performed. The Port must notify Developer of the Port's intent to conduct a Port Audit no more than two years after receiving the Phase Audit or Final Audit that the Port intends to review.

(i) **Port Costs.** The Port will bear its own audit costs unless a Port Audit reveals that Developer's Horizontal Development Costs for any category, including accrued Developer Return, are overstated by 5% or more from those stated in the Phase Audit or Final Audit under review. In that case, the costs of the Port Audit will be reimbursable Port Costs under the DDA.

(ii) **Dispute Resolution.** The Parties may agree to submit disputes over whether any of Developer's Horizontal Development Costs for any category are overstated by 5% or more to nonbinding arbitration under **DDA § 10.3** (General Arbitration Procedures).

(b) Developer Audit. Developer will have the right to conduct a Developer Audit of the Port's Horizontal Development Costs as reported in the Final Port Report. Such audit will be conducted during normal business hours upon no less than 10 business days' notice at the Port's administrative offices in San Francisco. Developer will provide Port with copies of any audit performed. Developer must notify the Port of Developer's intent to conduct a Developer Audit no more than two years after receiving the Final Port Report.

(i) Developer Costs. Developer will bear its own audit costs unless a Developer Audit reveals that the Port's Horizontal Development Costs for any category are overstated by 5% or more from those stated in the Final Port Report. In that case, the costs of the Developer Audit will be reimbursable Soft Costs under the DDA.

(ii) Dispute Resolution. The Parties may agree to submit disputes over whether any of the Port's Horizontal Development Costs for any category are overstated by 5% or more to nonbinding arbitration under *DDA Section 10.3* (General Arbitration Procedures).

#### **9.5. Books and Records.**

(a) Books and Records. Developer must keep in its San Francisco office Books and Records of all: (i) Developer Capital spent on Horizontal Development Costs of Horizontal Improvements; (ii) application of Project Payment Sources and any other sources to pay for or reimburse Developer's Horizontal Development Costs and pay Developer Return, organized by Phases; and (iii) Phase Accounts, Developer Quarterly Reports, Phase Audits, and the Final Audit, under generally accepted accounting principles consistently applied, or in another format approved by the Port. Developer must maintain Books and Records for each Phase for the longer of two years after the applicable date that the Port accepts a Phase Audit under **Subsection 9.3(a)** and the date on which any Port Audit is final or any litigation or dispute resolution proceeding relating to Developer's Books and Records or any Port Audit is finally concluded. After reasonable notice, Developer will make its Books and Records available to the Port during regular business hours.

(b) Port Books and Records. The Port agrees to provide copies of its annual Statement of Indebtedness and financial statements (audited, if available) relating to each of the Sub-Project Area's Appendices to Developer as soon as practicable following their public filing or release, until the Final Audit Date. The Port must retain and make its Books and Records related to Promissory Note-LP and Promissory Note-X available for Developer's review and audit until the Final Audit Date.

#### **9.6. Consultants.**

(a) Port Consultants. The Port, following consultation with Developer, will select any consultants that the Port deems reasonably necessary to form the CFDs and the Sub-Project Areas, prepare Appendix G-2 and the RMAs, issue Bonds, and otherwise implement the DDA. The Port currently anticipates engaging special tax consultants, tax increment fiscal consultants, appraisers, financial advisors, bond underwriters, absorption consultants, bond counsel, bond trustees, escrow agents, and escrow verification agents, without prejudice to its right to engage other consultants as the need arises. Under **Subsection 4.5(b)** (Priority Administrative Costs) and **Subsection 6.3(c)** (IFD Administrative Costs), the Port's reasonable out-of-pocket costs for financing consultants will be reimbursed from the proceeds of Public Financing Sources to the extent permitted under Governing Law and Policy. Any unreimbursed consultant costs will be Port Costs. However, the Port will not be entitled to payment of any third-party costs or Other City Costs: (A) that are billed to the Port more than 6 months after the services were provided;

and (B) any invoice for such third-party costs or Other City Costs that the Port timely receives, if the Port does not forward it to Developer in 4 months after the Port receives it.

(b) Developer Consultants. Developer may engage its own consultants to advise it on matters related to the DDA, the Financing Plan, the implementation of any Public Financing Sources, or the issuance of any Bonds, and its reasonable out-of-pocket costs that are not reimbursed from Public Financing Sources will be Soft Costs.

## **10. ARTS BUILDING**

### **10.1. Arts Program.**

(a) Purpose. The DDA describes the provision of affordable arts space on Parcel E-4 as an associated public benefit.

### **10.2. Arts Building Funding.**

(a) Port Subsidy. The Port will subsidize the Arts Building by providing the no-cost lease to the Arts Master Tenant.

(b) Use of Arts Building Proceeds.

(i) Based on reasonably expected interest rates, the Arts Building Special Taxes have been established to be sufficient to generate approximately \$20 million in Arts Building Proceeds.

(ii) Regardless of the actual amount of Arts Building Proceeds, the Arts Building Proceeds will be utilized to finance the following improvements in the following order of priority and in the following amounts:

(1) If the Noonan Replacement Space is not located within the Arts Building:

(A) the first \$13.5 million of the Arts Building Proceeds will be available to finance the Hard Costs and Soft Costs of the Noonan Replacement Space;

(B) if the Vertical Developer constructing the Arts Building demonstrates to the Port that it has raised \$17.5 million in private or philanthropic capital, the next \$4 million of the Arts Building Proceeds will be available to finance the Hard Costs and Soft Costs of the Arts Building;

(C) the next \$2.5 million of the Arts Building Proceeds will be available to finance community facilities; and

(D) any remaining Arts Building Proceeds will be available to finance the Hard Costs and Soft Costs of the Arts Building (in addition to the amounts set forth in (B) above provided an equivalent amount of private or philanthropic capital is raised by the Vertical Developer).

(2) If the Noonan Replacement Space is not built as a stand-alone structure but is incorporated into a larger Arts Building:

(A) if the Vertical Developer constructing the Arts Building demonstrates to the Port that it has raised \$17.5 million in private or philanthropic capital, up to \$17.5 million of the Arts Building Proceeds will be available to finance the Hard Costs and Soft Costs of the Arts Building;



(B) the next \$2.5 million of the Arts Building Proceeds will be available to finance community facilities; and

(C) any remaining Arts Building Proceeds will be available to finance the Hard Costs and Soft Costs of the Arts Building (in addition to the amounts set forth in (A) above provided an equivalent amount of private or philanthropic capital is raised by the Vertical Developer).

## **11. HISTORIC BUILDINGS**

### **11.1. Subsidy for Historic Buildings 12 and 21**

(a) Agreement to Reimburse for Historic Buildings Feasibility Gap.

(i) The Historic Building Feasibility Gap will be determined separately for each of Historic Building 12 and Historic Building 21.

(ii) At the earlier of one year after receipt of a TCO or 90% occupancy of space in the applicable Historic Building, a final calculation of the Historic Building Feasibility Gap will be determined using the formula set forth in **Subsection 11.1(b)** (Formula) based on actual revenues, costs, and Historic Tax Credits received.

(iii) Once determined, the Historic Building Feasibility Gap will be paid to the applicable Vertical Developer Affiliate from the next available Public Financing Sources; including any available Port Tax Increment.

(iv) As a condition to providing Public Financing Sources to the Historic Buildings Feasibility Gap, the Port will have the right to approve construction drawings for the Historic Building. The applicable Vertical Developer Affiliate will maintain a Historic Building Schedule in a format approved by the Port to account for eligible costs and application of Public Financing Sources to the applicable Historic Building Feasibility Gap.

(v) Contemporaneously with the commencement of construction of each of Building 12 and Building 21, the Port intends to issue Mello-Roos Bonds sized based on the amount of Facilities Special Taxes anticipated to be generated from Building 12 or Building 21, as applicable.

(b) Formula. The Historic Building Feasibility Gap will be calculated separately for Historic Building 12 and Historic Building 21 as follows:

(i) Add the applicable Vertical Developer Affiliate's actual Historic Building Costs;

(ii) Subtract from the sum above the capitalized value of the actual net operating income, assuming a 7% capitalization rate;

(1) The capitalized value shall account for the net present value impact of guaranteed participation rent to the Port of 3.5% of modified gross revenues starting in year 30; and

(iii) Subtract the actual contributions made by Historic Tax Credit investors.

## **12. AFFORDABLE HOUSING**

**12.1. Affordable Housing Plan.** Developer's obligations under the Affordable Housing Plan are to:

- (a) deliver construction-ready development pads for the Affordable Housing Parcels;
- (b) build at least 20% Inclusionary Units in any Market-Rate Rental Project at rates that are affordable to persons of low and moderate income; and
- (c) pay Affordable Housing Fees in lieu of providing onsite Inclusionary Units in Residential Condo Project.

**12.2. IRFD Formation.** In the IRFD Formation Proceedings, the City took the following actions with respect to the IRFD.

- (a) Agreement to Allocate Housing Tax Increment. The City agreed to allocate to the IRFD the Allocated Housing Tax Increment as set forth in MOHCD's annual budget for use in the 28-Acre Site in accordance with the IRFD Financing Plan and this Financing Plan.
- (b) Appointment of Port as Agent. The City appointed the Port as the IRFD Agent with the authority to act on behalf of the IRFD to implement this Financing Plan, including:
  - (i) disbursing Allocated Housing Tax Increment as provided in the IRFD Financing Plan;
  - (ii) determining in collaboration with the Public Finance Division of the Controller's Office whether and in what amounts the IRFD will issue Housing Tax Increment Bonds;
  - (iii) directing the Indenture Trustees' disbursement of Bond proceeds; and
  - (iv) preparing on behalf of the IRFD an annual report for posting on the Board of Supervisors' webpage in compliance with section 53369.26 of the IRFD Law.

**12.3. Tax Allocation MOU.** The Board of Supervisors authorized the Controller, the Assessor, and the Treasurer-Tax Collector to enter into the Tax Allocation MOU with the Port under Charter section B7.320 in furtherance of the Financing Documents with respect to the IRFD.

- (a) Authorized Actions. The Board of Supervisors authorized and directed the following actions by approving the Tax Allocation MOU.
  - (i) The Assessor will coordinate efforts with the Port and Developer to place each Development Parcel in the IRFD on the assessment roll and determine its Baseline Assessed Value as soon as practicable after the Chief Harbor Engineer issues the related Final Certificate of Occupancy.
  - (ii) The Treasurer-Tax Collector will levy and collect in a segregated fund Gross Tax Increment from the IRFD as directed by the Port as IRFD Agent to the extent consistent with the Financing Documents.
  - (iii) The Controller will disburse Allocated Housing Tax Increment that the City has allocated from the IRFD for affordable housing in the 28-Acre Site as directed by the Port as IRFD Agent to the extent consistent with the IRFD Financing Plan, the other Financing Documents, and the Port's approved budget.
- (b) Required Cooperation and Consultation. The Port will consult with the Public Finance Division of the Controller's Office on timing, amounts, and other matters relating to Bonds. The Port, the Treasurer-Tax Collector, the Assessor, and the

Controller will cooperate to ensure that the objectives of the Financing Documents will be fulfilled.

**12.4. Housing Increment Bonds.** The IRFD Financing Plan authorizes the IRFD to issue Bonds secured and payable by Hoedown Yark Facilities Special Taxes, Housing Tax Increment, or both in compliance with Governing Law and Policy.

**12.5. Validation.** Developer agrees to cooperate with any City or Port judicial validation actions relating to the formation of the IRFD and matters authorized under the IRFD Financing Plan and this Financing Plan. Attorneys' fees associated with these validation actions will be Port Costs or City Costs that are reimbursable under *DDA § 20.2 (Port Accounting and Budget)*.

[Remainder of page intentionally left blank.]

Developer and the Port have executed this Financing Plan as of the last date written below.

**DEVELOPER:**

**FC PIER 70, LLC,**  
a Delaware limited liability company

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**PORT:**

**CITY AND COUNTY OF SAN  
FRANCISCO**, a municipal corporation,  
operating by and through the San Francisco  
Port Commission

By: \_\_\_\_\_

Elaine Forbes,  
Executive Director

Date: \_\_\_\_\_

Authorized by Port Resolution No. \_\_\_\_\_  
and Board of Supervisors Resolution No. \_\_\_\_  
\_\_\_\_\_.

**APPROVED AS TO FORM:**  
Dennis J. Herrera, City Attorney

By: \_\_\_\_\_

Joanne Sakai  
Deputy City Attorney





**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR**

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**ACQUISITION AND REIMBURSEMENT AGREEMENT**

**BY AND BETWEEN**

**THE CITY AND COUNTY OF SAN FRANCISCO  
OPERATING BY AND THROUGH THE  
SAN FRANCISCO PORT COMMISSION**

**AND**

**FOREST CITY DEVELOPMENT CALIFORNIA, INC.,  
A CALIFORNIA CORPORATION**

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**ELAINE FORBES  
INTERIM EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE PRESIDENT  
LESLIE KATZ, COMMISSIONER  
ELENI KOUNALAKIS, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

**[PROJECT APPROVAL DATE]**

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**APPENDIX**

**EXHIBITS**

AA Exhibit A	Horizontal Improvements
AA Exhibit B	Preliminary Acquisition Prices for Phase Improvements
AA Exhibit C	Form of Payment Request
AA Exhibit C1	Form: Development Improvements to which Payment Request Applies
AA Exhibit C2	Form: Horizontal Development Costs & AA Allocation Proposal



## ACQUISITION AND REIMBURSEMENT AGREEMENT

This **ACQUISITION AND REIMBURSEMENT AGREEMENT** (this "**Acquisition Agreement**"), dated for reference purposes only as of the Project Approval Date, is between the **CITY AND COUNTY OF SAN FRANCISCO** (the "**City**"), acting by and through the **PORT COMMISSION OF THE CITY AND COUNTY OF SAN FRANCISCO** (the "**Port**"), and **FOREST CITY DEVELOPMENT CALIFORNIA, INC.** ("**Developer**"), a California corporation. Developer and the Port are each a "**Party**" to this Acquisition Agreement.

Initially capitalized and other terms are defined in as specified in the attached Appendix, which contains standard provisions, rules of interpretation, and definitions applicable to all Transaction Documents and this Acquisition Agreement.

### RECITALS

A. The Port and Developer have entered into the DDA, under which Developer is obligated to construct Horizontal Improvements at the Project Site. The Port must meet its Project Payment Obligation under the DDA reimbursing Developer for Horizontal Development Costs it incurs for Developer Improvements, together with Developer Return. The Port will make these payments to Developer on behalf of all Acquiring Agencies to acquire the Developer Improvements from Developer.

B. The Port and the City have entered into the Tax Allocation MOU under which the City agrees to take actions necessary to implement the Public Financing Sources for Horizontal Development Costs as described in the Financing Plan in the DDA. In addition to the Public Financing Sources, the Port will use Advances of Land Proceeds and may elect to use Advances of Port Capital to make payments to Developer and satisfy the Project Payment Obligation.

C. This Acquisition Agreement describes the procedures by which, at Developer's request, the Port will:

1. pay Developer the Entitlement Sum;
2. inspect and accept on its own behalf, or cause each Other Acquiring Party to inspect and accept, the Developer Improvements listed in **AA Exhibit A** (Horizontal Improvements), as supplemented from time to time under **Section 1.2** (Horizontal Improvements);
3. review and accept preliminary Acquisition Prices for the Phase Improvements listed in **AA Exhibit B** (Preliminary Acquisition Prices), and as supplemented under **Section 1.4** (Acquisition Price Updates); and
4. pay Developer for Developer Improvements as Project Payment Sources become available to the Port in accordance with the Financing Plan.

### AGREEMENT

#### 1. PURPOSE AND INTENT.

##### 1.1. Implementation. This Acquisition Agreement:

- (a) implements and is subject to all limitations of the DDA and the Financing Plan;
- (b) will become effective on the date this Acquisition Agreement is fully executed and delivered; and
- (c) describes the procedures by which, at Developer's request, the Port will use available Project Payment Sources to pay Developer the Entitlement Sum and the Acquisition Prices of Developer Improvements as described in the Financing Plan.

1.2. **Horizontal Improvements.** The Parties intend **AA Exhibit A** (Horizontal Improvements), as attached when this Acquisition Agreement is executed, to be a complete list of all Horizontal Improvements for which Developer could incur Horizontal Development Costs. **AA Exhibit A** (Horizontal Improvements) contains reasonably detailed descriptions of Horizontal Improvements that are part of the Developer Construction Obligations for the Project, all of which are eligible to be financed by

Project Payment Sources under the Financing Plan. If the scope of Horizontal Improvements changes during the course of the Project, Developer must submit proposed revisions to **AA Exhibit A** from time to time for the Port's review and approval. The Port will not be required to pay from any Project Payment Source the Horizontal Development Costs of any Improvement that is not listed in **AA Exhibit A** (Horizontal Improvements) and approved revisions.

**1.3. Acquisition Prices.** Developer Improvements are Horizontal Improvements for which Developer pays using Developer Capital. In addition to the Phase Approval procedures in *DDA art. 3 (Phase Approval)* and Construction Document approval requirements in *DDA art. 13 (Construction Documents)*, procedures in this Acquisition Agreement will apply to Acquisition Prices.

(a) Preliminary Acquisition Prices in Phase Applications.

i. In connection with each Phase Application, Developer must provide Construction Documents for Phase Improvements, an updated proforma that includes updated estimates of the Horizontal Development Costs of Phase Improvements, and a breakdown of Phase Improvements by Components and associated preliminary Acquisition Prices in the form of **AA Exhibit B** (Preliminary Acquisition Prices). The Port Commission's Phase Approval will include approval of the Phase Budget reflecting the approved Acquisition Prices of Phase Improvements. The Port will not be obligated to pay for any Component of any Developer Improvement for which Developer has not obtained approval of its Acquisition Price, as amended by Acquisition Price Updates approved or deemed approved under this Section.

ii. Before the Port Commission considers each Phase Application, the Port will deliver, through the Director of Public Works, copies of Construction Documents and preliminary Acquisition Prices in the submittal to each Other Acquiring Party for review under *ICA § 4.2 (Phase Applications)*.

(b) Acquisition Price Updates.

iii. Contemporaneously with its submittal of additional Construction Documents for Horizontal Improvements, Developer may submit proposed Acquisition Price Updates to the Acquisition Prices approved in the Phase Budget. Each proposed Acquisition Price Update must: (1) provide additional detail on Components of the Phase Improvements; (2) update and allocate the Acquisition Price Updates to Components corresponding to Developer's anticipated Payment Requests; and (3) otherwise update any other information relevant to the Acquisition Prices.

(c) Consultation with Acquiring Agencies. Before submitting a proposed AA Supplement, Developer may request through the Port to meet with the applicable Acquiring Parties to establish required contents of AA Supplements to the Acquisition Facilities List or the Acquisition Price List. The Port will provide a copy of Developer's request to other appropriate Acquiring Parties within five business days after Developer's request. To expedite review, Developer may deliver a copy of its request to other applicable Acquiring Parties simultaneously with delivery to the Port.

(d) Contents. An Acquiring Party will be required to review a proposed AA Supplement only if it contains all of the information described in **Section 1.2** (Acquisition Facilities List) or **Section 1.3** (Acquisition Price List), as applicable, and any supporting materials the Acquiring Party reasonably requests in connection with the proposed AA Supplement. The AA Supplement will not be complete until Developer has complied with an Acquiring Party's request for supporting materials.

(e) AA Review Periods. The AA Review Period for an Acquiring Party to accept or object to any portion of the proposed AA Supplement will be 30 business days after Developer has submitted the complete AA Supplement proposal. Developer may resubmit any proposed AA Supplement to which the Acquiring Party has timely objected, and the Acquiring Party will have 15 business days after receipt to review any resubmitted proposed AA Supplement. Each

Acquiring Party must deliver a notice of approval or disapproval through the Port to Developer within the AA Review Period

(f) Grounds for Disapproval. Any notice of disapproval of a proposed AA Supplement to the Acquisition Facilities List the Acquisition Price List must state with specificity the Acquiring Party's grounds for disapproval, which must be made in good faith. An Acquiring Party may disapprove an AA Supplement to either list on any of the grounds specified below.

iv. Developer has included a Horizontal Improvement or Component that was not previously listed or that may not be financed under Governing Law and Policy.

v. Developer's proposed AA Supplement is not consistent with prior approvals or the Financing Plan.

vi. The proposed AA Supplement includes changes to Phase Improvements after Developer has begun horizontal construction for the Current Phase.

vii. The proposed AA Supplement includes changes to a Phase Improvement after Developer has requested a determination that it is Substantially Complete under *DDA § 15.4 (Substantial Completion)* or an inspection under **Section 3.1** (Inspection).

(g) Deemed Approval. If the Acquiring Party fails to deliver notice to Developer that an AA Supplement is disapproved within the AA Review Period, then the AA Supplement will be a Deemed Approved AA Supplement.

(h) AA Supplement for Each Phase. [Discuss appropriate cutoff time for new AA Supplements: At any time before submitting the permit application to begin construction of Phase Improvements,] Developer may submit one or more proposed AA Supplements to the Acquisition Facilities List pertinent to the Current Phase for the Port's review in accordance with **Section 1.4** (AA Supplements). Each proposed AA Supplement must describe in reasonable detail any proposed revisions or additions to Phase Improvements.

(i) Amendments. Each Approved AA Supplement and Deemed Approved AA Supplement will amend the Acquisition Facilities List or the Acquisition Price List, as applicable, without further Port action.

#### **1.4. Project Payment Sources.**

(a) Limitation. The Port will not be obligated to pay the Entitlement Sum, the Horizontal Development Costs of Developer Improvements, or accrued Developer Return under this Acquisition Agreement except from Project Payment Sources. Except for Excess Return to be paid from Project Payment Sources specified in the Financing Plan, the Port will have no liability to pay any Horizontal Development Cost that is ineligible to be financed by Public Financing Sources under Governing Law and Policy, even if it was included in the Acquisition Facilities List or any Approved AA Supplement or Deemed Approved AA Supplement.

(b) Escrow Bonds. Developer acknowledges that if the Port and Developer agree to issue escrow bonds for the Project, and bond proceeds are deposited in an escrow fund, escrowed amounts will become Project Payment Sources: (i) only after satisfaction of all escrow requirements and release from the escrow fund; and (ii) in the amounts specified in the applicable Indenture. The Port agrees to take all reasonable actions necessary to cause the release of funds from an escrow fund after all conditions for their release have been satisfied.

(c) No Payment Guaranty. The Port makes no warranty, express or implied, that Project Payment Sources will be sufficient to pay for the Entitlement Sum, all of the Horizontal Improvements, and accrued Developer Return.

**1.5. Deposits of Project Payment Sources.**

(d) Bond Proceeds. The proceeds of any bonds will be deposited, held, invested, reinvested, and disbursed as provided in the respective Indenture, all in a manner consistent with the Financing Plan and this Acquisition Agreement. The portion of bond proceeds that is used to fund reserves for debt service, to capitalize interest on the bonds, and to pay costs of issuance and administration will not be available to make payments to Developer.

(e) Special Fund Trust Account. Mello-Roos Taxes, Allocated Tax Increment, and Land Proceeds will be deposited in the Special Fund Trust Account described in the Financing Plan and held and disbursed as specified in the Special Fund Administration Agreement.

(f) Investment Policy. Developer acknowledges that [the City][the Port] will direct the investment of Project Payment Sources in accordance with its investment policy, all applicable laws, and the applicable Indentures. The [Port][City] will have no responsibility to Developer with respect to any investment of Project Payment Sources before their use under this Acquisition Agreement, including any loss of all or a portion of the principal invested or any penalty for liquidation of an investment so long as the investments were made in accordance with all applicable laws and the applicable Indenture, even if a loss diminishes the amount of available Project Payment Sources.

**2. CONSTRUCTION OF HORIZONTAL IMPROVEMENTS.**

**2.1. Obligation to Construct.** The Developer Construction Obligations are governed solely by the DDA. This Acquisition Agreement does not create an obligation to construct any Horizontal Improvement. This Article applies only to those Developer Improvements for which Developer seeks payment under this Acquisition Agreement.

**2.2. Relationship to Public Works Contracting Requirements.** This Acquisition Agreement provides for the Port's payment for and acquisition of Horizontal Improvements from time to time from Project Payment Sources and is not intended to be a public works contract. In that regard, the Port and Developer agree to all of the following statements.

(a) Local Concern. The construction of Horizontal Improvements and Components is of local, and not statewide, concern.

(b) Private Work. Neither the California Public Contract Code nor the City's public works requirements apply to Developer's construction of the Horizontal Improvements.

(c) Private Contracts. Developer will award all contracts for the construction of the Horizontal Improvements.

(d) No Advantage. Requiring Developer to comply with the Public Contract Code and the City's public works requirements would be incongruous and would not produce an advantage to the City, the Port, or the Project.

(e) Compliance with DDA. Developer agrees to award all contracts for construction of the Horizontal Improvements as provided in the DDA.

(f) Consultation with Acquiring Parties. From time to time at the Port's request, representatives of Developer will meet and confer with staff, consultants, and contractors of the Acquiring Parties regarding matters arising under this Acquisition Agreement with respect to the Horizontal Improvements, progress in constructing and acquiring them, and any other matter related to the Horizontal Improvements or this Acquisition Agreement. Staff of the applicable Acquiring Parties will have the right to: (i) attend (and at the request of Developer will attend) meetings between Developer and its contractors relating to the Horizontal Improvements; and (ii) meet and confer with individual contractors and Developer at the Port's request to resolve disputes or ensure proper construction of the Horizontal Improvements.

**2.3. Independent Contractor.**

(a) No Obligation to Contractors. In performing under this Acquisition Agreement, Developer is an independent contractor and not the agent or employee of the Port, the City, the CFD, or the IFD. Except as otherwise provided in this Acquisition Agreement, the Port, the City, the CFD, and the IFD has no obligation to make payments to any contractor, subcontractor, agent, consultant, employee, or supplier of Developer.

(b) Port Determination. The Port has determined that it would obtain no advantage by directly undertaking the construction of the Horizontal Improvements, and that the DDA requires that the Horizontal Improvements be constructed by Developer as if they had been constructed under the direction and supervision, or under the authority, of the applicable Acquiring Party.

**3. ACQUISITION OF DEVELOPER IMPROVEMENTS.Application.** This Article applies only to Developer Improvements for which Developer seeks the payment under this Acquisition Agreement. The Parties agree that the Acquisition Price List represents Developer's best estimate of the fair market value of the Horizontal Improvements as of the Project Approval Date, without prejudice to Developer's right and obligation to update Acquisition Prices by AA Supplements and of the pertinent Acquiring Parties' rights to review and approve each AA Supplement under this Acquisition Agreement.

**3.2. Inspection at Completion.**

(a) Obligation to Pay. Except as set forth in **Section 3.5** (Component Financing), the Port will not be obligated under this Acquisition Agreement to pay the Acquisition Price of any Horizontal Improvement to Developer until the applicable Acquiring Party has inspected it, found it to be suitable for its intended use, and determined it to be Finally Complete in conformance with approved Construction Documents and otherwise consistent with the DDA and any applicable City Laws.

(b) Inspection Request. Developer may initiate an inspection by delivering to the Chief Harbor an Inspection Request. The Chief Harbor Engineer will forward a copy of the Inspection Request to the applicable Acquiring Party within XXXX business days after the Inspection Request is delivered.

(c) Inspection Procedures. Each Acquiring Party will be responsible for providing Developer with written procedures for inspection of Horizontal Improvements before construction begins at the Project Site. Inspection procedures must be consistent with the DDA, the ICA, this Acquisition Agreement, and applicable City Laws. If inspection procedures are not timely delivered, the standards in the DDA and the ICA will apply to all inspections.

(d) Inspection. Each Acquiring Party will be responsible for conducting a requested inspection with due diligence and in a reasonable time given the scope of the inspection but not to exceed 21 days after the Chief Harbor Engineer has transmitted Developer's Inspection Request. Within five days after conducting an inspection, the Acquiring Party must provide notice to Developer that the Horizontal Improvement has been approved as inspected or deliver the Acquiring Party's punch list of items to be corrected, with a copy to the Chief Harbor Engineer.

**3.3. Restrictions on Payments.** The Port may provide notice to Developer at any time until the last date on which the Port may require a Port Audit for a Phase if the Port believes that Horizontal Development Costs of a Phase Improvement exceed its fair market value, if not previously established in accordance with DDA § 3.4 (*Phase Budget*), **Section 1.3** (Acquisition Price List), and **Section 1.a.i** (AA Supplements). Promptly following the Port's notice, the Port and Developer will meet and confer to review the Horizontal Development Costs and make reasonable good faith efforts to reach an agreed determination of fair market value to establish the Acquisition Price. [Dispute resolution measures?]

**3.4. Purchase and Sale.** Developer agrees to sell Developer Improvements at their Acquisition Prices to the Acquiring Parties through the Port, and the Port agrees to use Project Payment Sources to pay Developer the Acquisition Prices of Developer Improvements, subject to the Tax Allocation MOU, this Acquisition Agreement, and the Financing Plan.

### **3.5. Component Financing.**

(a) Components Valued up to \$1 Million. Section 53313.51(a) of the CFD Law and section 53395.8(g)(12)(a) of the IFD Law authorize the purchase of a specific Horizontal Improvement or Components capable of serviceable use as determined by the Acquiring Party. Subject to the availability of Project Payment Sources, the Port agrees to pay to Developer the Acquisition Price of Components up to the \$1 million threshold under this Section before Developer has: (i) completed the Horizontal Improvement of which the Component is a part (unless it is the final Component of a Horizontal Improvement); or (ii) transferred title to the Horizontal Improvement to the Acquiring Party. A reasonably detailed description and the Acquisition Price of each Component to be financed under this Section must be listed on **AA Exhibit B** through an Approved AA Supplement or Deemed Approved AA Supplement.

(b) Components Valued More Than \$1 Million. If the Acquisition Price of a Horizontal Improvement exceeds \$1 million, section 53313.51 of the CFD Law and section 53395.8(g)(12) of the IFD Law authorize the purchase of Components whether or not the Components are capable of serviceable use. Subject to the availability of Project Payment Sources, the Port agrees to pay to Developer the Acquisition Price of Components of Horizontal Improvements above the \$1 million threshold before Developer has: (i) Substantially Completed the Horizontal Improvement of which the Component is a part (unless it is the final Component of a Horizontal Improvement); or (ii) transferred title to the Horizontal Improvement to the Acquiring Party. A reasonably detailed description and estimated Acquisition Price of each Component to be financed under this Section must be listed on **AA Exhibit B** through an Approved AA Supplement or Deemed Approved AA Supplement. [Review def and codes.]

(c) Acceptance of Horizontal Improvements. Developer acknowledges that no Acquiring Party will be obligated to accept a Horizontal Improvement of which a Component is a part until the entire Horizontal Improvement has been constructed as required under the DDA and determined to be Finally Complete under *DDA § XXXX* [Add to DDA and ICA] and **Section 3.2** (Inspection at Completion). The Port acknowledges that a Component does not have to be accepted by the Acquiring Party as a condition precedent to the paying the Acquisition Price of the Component.

**3.6. Defective or Nonconforming Work.** This Section will apply if an Acquiring Party finds any of the work done or materials furnished for a Horizontal Improvement or Component to be defective or nonconforming to approved Construction Documents and City Laws. If the finding is made before the Port has paid the Acquisition Price to Developer, the Port may withhold the payment until the defect or nonconformity is corrected to the Acquiring Party's satisfaction. If the finding is made after the Port has paid the Acquisition Price to Developer, then the DDA will govern cure rights and obligations. [Cross-reference DDA]

## **4. PAYMENT REQUESTS.**

**4.1. Initiating Payment Process.** To initiate the process for payment, Developer must deliver to the Chief Harbor Engineer a Payment Request in the form of **AA Exhibit C** that contains all relevant information, including all required attachments in an organized manner.

(a) Entitlement Sum. To receive reimbursement of the Entitlement Sum, Developer must deliver a Payment Request that contains all required information and attachments, as applicable.

(b) Costs of Developer Improvements. Each Payment Request for Developer Improvements must include: (i) a copy of the Chief Harbor Engineer's notice that the applicable Acquiring Party has inspected the Horizontal Improvement or Component and approved payment of its Acquisition Price or, if applicable, evidence reasonably acceptable to the Port that the applicable Acquiring Party has inspected the Horizontal Improvement or Component and approved payment of its Acquisition Price; and (ii) acceptable forms of proof of payment for the Horizontal Development Costs to be reimbursed by the payment.

(a) Contract Terms and Lien Releases. Any Payment Request for a Component (other than the final Component of a Horizontal Improvement) must be supported by: (i) a statement in the form of **AA Exhibit C-1** specifying each contractor, subcontractor, materialman, and other person with whom Developer or its contractor has entered into contracts with respect to any Component included in the Payment Request; (ii) the contract amount for each contract; (iii) a statement in the form of **AA Exhibit C-2** specifying the manner in which the amount of the requested Acquisition Price was calculated and attributed to each Horizontal Improvement and Component; and (iv) signed and acknowledged unconditional or conditional lien releases and waivers (in the form required under Cal. Civil Code § 3262) from all contractors, subcontractors, materialmen, consultants, and other persons that Developer retained in connection with the Component, in each instance unconditionally or conditionally waiving all lien and stop notice rights with respect to the pending payment.

(b) Final Payment. The final Payment Request for a Horizontal Improvement also must include: (i) a copy of the determination of completeness issued by the Chief Harbor Engineer under **Section 3.2** (Inspection at Completion) or similar evidence that the applicable Acquiring Party has found that Developer has Finally Completed the Horizontal Improvement; (ii) a signed assignment of warranties and guaranties for the Horizontal Improvement, in a form acceptable to the Acquiring Party; (iii) as-built drawings and an executed assignment of the Construction Documents, to the extent reasonably obtainable; and (iv) an executed assignment of reimbursements, if any, from third parties payable with respect to the Horizontal Improvements, such as utility or other reimbursements, to be used by the Port to repay Debt or to be added to Project Payment Sources unless the amount of the reimbursement is deducted from the Payment Request.

(c) Proposed Sources. Developer must indicate in each Payment Request the proposed Project Payment Sources to be used to satisfy the Payment Request when approved. Developer's proposal must be consistent with the Phase Budget for the Phase in which Developer incurred the Horizontal Development Costs to be reimbursed under the Payment Request.

(d) Cost Allocation. Each Payment Request must include the AA Allocation Proposal in the form of **AA Exhibit C-2** specifying how Developer has allocated the following categories of Horizontal Development Costs in the calculation of Acquisition Prices: (i) Horizontal Development Costs that apply to more than one Horizontal Improvement or Component (e.g., Soft Costs such as design fees and Hard Costs such as City Agency inspection and review fees); (ii) Horizontal Development Costs that apply to both Horizontal Improvements and other Improvements (e.g., Hard Costs such as grading); and (iii) for Horizontal Improvements to be purchased in Components, the amount of the Acquisition Price allocated to each Component, or a reasonable, objective method to be used to allocate among Components. Developer's AA Allocation Proposal in a Payment Request will be presumed to be reasonable and will be accepted for all purposes of this Acquisition Agreement unless the Port Finance Director notifies Developer of the Port's good-faith reasonable objection to the AA Allocation Proposal within five days after the Port Finance Director receives the Payment Request for processing. [Dispute Resolution; no obligation to pay while dispute is pending.]

#### **4.2. Processing Payment Requests.**

(a) Completeness Determination. Within 10 days after delivery of any Payment Request, the Chief Harbor Engineer will review the Payment Request to determine if it is complete or incomplete. If incomplete, the Chief Harbor Engineer will have the right to request and receive additional information and documentation reasonably necessary to complete the review. If the Chief Harbor Engineer fails to notify Developer within the 10-day review period that a Payment Request is incomplete, the Payment Request will be deemed complete. Developer agrees to cooperate with the Chief Harbor Engineer in conducting each completeness review and to provide the Chief Harbor Engineer with any additional information and documentation that is reasonably necessary for the Chief Harbor Engineer to conclude each review.

(b) Notice to Developer. Within 30 days after the date a Payment Request is determined or deemed to be complete under **Subsection 4.2(a)** (Completeness Determination), the Chief Harbor Engineer must review the Payment Request to confirm that all conditions of **Article 3** (Acquisition of Developer Improvements) and **Section 4.1** (Initiating Payment Process) have been satisfied, to the extent applicable. The Chief Harbor Engineer also must provide notice to Developer either that: (i) the Payment Request is approved by delivering a countersigned copy of the Payment Request to Developer; or (ii) the Payment Request is disapproved, specifying in the notice the reasons for disapproval. If the Payment Request is disapproved, Developer may revise and resubmit it for approval, and the Chief Harbor Engineer will review it within the amount of time that is reasonable in light of the materiality of the reasons for the disapproval, not to exceed the greater of 10 days and the remaining number of days in the 30-day period for determining the completeness of the Payment Request.

(c) Deemed Approval. If the Chief Harbor Engineer fails to notify Developer within the review period that a Payment Request is approved or disapproved, then the Payment Request will be deemed approved.

#### **4.3. Processing Payments.**

(a) Port Finance Director. Within five days after approving a Payment Request, the Chief Harbor Engineer must forward the original signed Approved Payment Request to the Port Finance Director. If the Chief Harbor Engineer has not forwarded the Approved Payment Request within that period, Developer will have the right to deliver a Deemed Approved Payment Request, consisting of the Payment Request, together with proof of its delivery to the Chief Harbor Engineer, directly to the Port Finance Director, with a copy to the Chief Harbor Engineer.

(b) Disbursements. The Port Finance Director must submit to the Escrow Agent, the Indenture Trustee, or the Fiscal Agent, as applicable, all documentation required for disbursements needed to satisfy a Payment Request to the extent of available Project Payment Sources within 15 business days after receiving the Approved Payment Request or Deemed Approved Payment Request. If specified in a Payment Request, the Port will direct payments under any Approved or Deemed Approved Payment Request directly to a third party to which payment is owed.

(c) Project Payment Sources. After a Payment Request is paid in full, the Port Finance Director must annotate the Payment Request to reflect the actual Project Payment Sources disbursed for payment. The Port will include provide copy of the annotated Payment Request to Developer in the next Port Quarterly Report. [Add to DDA.]

#### **4.4. Right to Withhold Payment.**

(a) Final Payment for Completed Improvements. The Port may withhold final payment for any Finally Completed Horizontal Improvement (if it has no Components) or the final Component of any Finally Completed Horizontal Improvement until: (i) the Completed Horizontal Improvement has been inspected and approved under *DDA § XXXX* [Add to DDA and ICA] and **Section 3.2** (Inspection at Completion); (ii) any City action required to accept dedication of or transfer of title to a Horizontal Improvement becomes final and Developer has satisfied the requirements of **Section 4.1** (Initiating Payment Process) to the extent applicable; and (iii) Developer has delivered general lien releases for the Horizontal Improvement (conditioned solely upon payment) to the Chief Harbor Engineer.

(b) Retention. The Port will be entitled to withhold from the amounts payable under each Payment Request a portion for retention as authorized by the Acquiring Party's policies and procedures; not to exceed in the aggregate 10 percent of the amount of the Acquisition Price of a Horizontal Improvement as set forth in **AA Exhibit B**, as amended. The Port will be obligated to release any retention in accordance with the Acquiring Party's policies and procedures. [Port staff to consult with each dept. re policy.]



**4.5. Priority of Payment Requests.**

(a) Numbering and Priority. Developer must number each Payment Request consecutively in the order in which it is submitted to the Port. Except to the extent that **Section 4.4** (Right to Withhold Payment) applies or as provided under the DDA with respect to a Major Breach, the priority of Developer's right to payment under each unsatisfied Payment Request will be in ascending numerical order.

(b) Phase-Specific. Each Payment Request must be limited to Horizontal Development Costs that Developer incurred in a single Phase or to Entitlement Costs incurred before the Project Approval Date. Developer must identify the Phase to which the Payment Request pertains and include Developer's AA Allocation Proposal, which must conform to the applicable Phase Budget.

(c) Port Advances. The Port will have the right in its sole discretion to make a Port Advance of any other source of funds available to the Port at a cost that is less than Developer Return whenever Project Payment Sources are not immediately available. The Port will deduct the amount of any Port Advances of Land Proceeds that were paid by Credit Bid, to the extent not already allocated to an earlier Payment Request, from the amount payable under each Payment Request until the full amount of each Port Advance of Land Proceeds has been allocated.

(d) Public Financing. The Port and Developer acknowledge that Public Financing Sources may be applied to the payment of a Payment Request only to the extent that the Horizontal Development Costs are eligible for payment under Governing Law and Policy, including the limitation on Eligible Return.

(e) No Deadline to Pay. The Port may pay Approved and Deemed Approved Payment Requests: (i) in any number of installments as Project Payment Sources become available; and (ii) irrespective of the length of time that payment is deferred, subject only to limitations on the amount of Project Payment Sources available for the Project.

(f) All Undisputed Amounts Paid. Except as provided in **Section 4.4** (Right to Withhold Payment) or as provided under the DDA with respect to a Major Breach, the Port agrees not to withhold payment on any undisputed portion of a Payment Request.

**4.6. Vesting.**

(a) Vesting at Approval. Developer's right to payment under a Payment Request will vest when it is approved or deemed approved under **Section 4.2** (Processing Payment Requests). If Project Payment Sources are not available to pay the full amount of a Payment Request at approval, then the Port will pay the Payment Request to the extent funds are available and notify Developer of the amount of the remaining unpaid portion. Developer will have a vested right to the payment of the unsatisfied portion of the Payment Request from Project Payment Sources as they become available.

(b) Order of Payment. Subject to **Section 4.4** (Right to Withhold Payment) or as provided under the DDA with respect to a Major Breach, the Port will pay Payment Requests in ascending order as Project Payment Sources become available. The priority established under this Section will prevail over any conflicting provisions in determining priorities for payments from Project Payment Sources except as provided in the DDA with respect to a Major Breach. This limitation on Project Payment Sources will apply regardless of: (i) the identity of the owner of any property in the Project Site when the Payment Request is paid; (ii) whether the payee under the Payment Request is, at the time of payment, a Party to the DDA; and (iii) whether the DDA has been terminated for reasons other than a Major Breach or assigned to or assumed by another person. This Section will survive termination of this Acquisition Agreement and the DDA. [Will sources be limited by Phases? If so, need to revise]

**4.7. Deposit of Payments.** Except for payments: (a) made to third parties at Developer's direction; and (b) following termination of the DDA for a Major Breach, the Port will tender all payments made under any Approved Payment Request as specified by Developer.

**5. MISCELLANEOUS.**

**5.1. Developer Representations and Warranties.** Developer represents and warrants to and for the benefit of the Port as follows.

(a) Authority to Conduct Business. Developer is a California corporation duly organized and validly existing under the laws of the State of California, is in compliance with the laws of California, and has the power and authority to own its properties and assets and to carry on its business as now being conducted.

(b) Authority to Enter Agreement. Developer has the power and authority to enter into this Acquisition Agreement and has taken all action necessary to cause this Acquisition Agreement to be executed and delivered, and this Acquisition Agreement has been duly and validly executed and delivered by Developer.

(c) Reliance Justified. Developer explicitly agrees that the Port will be entitled to rely on information provided by Developer's representative in or with respect to any Payment Request.

**5.2. Communications and Notices.**

(a) Certain Communications. The following communications may be made in any written form for which receipt may be confirmed, including facsimile, electronic mail, and certified first class mail, return receipt requested: (i) a Port request for additional information about a AA Supplement or a Payment Request and Developer's response to the request; (ii) a Port notice of approval or disapproval of a AA Supplement or a Payment Request; (iii) an Inspection Request; and (iv) a Port notice of the insufficiency of Project Payment Sources to pay an Approved Payment Request or Deemed Approved Payment Request in full. Communications covered by this Subsection will be effective upon receipt, or, if delivered after 5 p.m. or on a weekend or holiday, the next business day.

(b) Submittals. Developer must submit proposed AA Supplements and Payment Requests to the Port for review and approval must be in writing and sent by certified first class mail - return receipt requested, personal delivery, or receipted overnight delivery. Payment Requests must be clearly marked: "*Payment Request No. \_\_\_\_\_; Waterfront Site; Attn: Deputy Director, Finance & Administration.*" Communications covered by this Subsection will be effective on the actual date of delivery, or, if delivered after 5 p.m. or on a weekend or holiday, the next business day. Copies of communications covered by this Subsection must be delivered in the same manner as the original.

(c) Notices. All other notices must be given in the manner specified in **App. ¶ A.5** to the addresses for notice provided below, or as changed in accordance with **App. ¶ A.5**. [Developer notice addresses to be confirmed or revised.]

Port:

Port of San Francisco  
Pier 1  
San Francisco, CA 94111  
Telephone: (415) 274-0400

Att'n: Chief Harbor Engineer  
Facsimile:  
Email:

Or

Att'n: Deputy Director, Finance/Admin.  
Facsimile:  
Email:

Or:

Att'n: [Port project manager]  
Facsimile:  
Email:

With a copy to:

City Attorney's Office  
Port of San Francisco  
Pier 1  
San Francisco, CA 94111  
Att'n: General Counsel

Telephone: (415) 274-0485  
Facsimile: (415) 274-0494  
Email: eileen.malley@sfgov.org

Developer:

Forest City Development California, Inc.  
949 Hope Street, Suite 200  
Los Angeles, California 90015  
Attention: Mr. Kevin Ratner

Facsimile: (213) 488-0039  
Email: kevinratner@forestcity.net

With a copy to:

Forest City Enterprises, Inc.  
50 Public Square  
1360 Terminal Tower  
Cleveland, Ohio 44113  
Attention: Amanda Seewald, Esq.

Facsimile: (216) 263-6206  
Email: amandaseewald@forestcity.net

(d) Day-to-Day Communications. Developer and the Port agree that day-to-day communications will be directed as follows to: (i) [ ] for Developer; and (ii) [ ], Port Project Manager, (415) 274-xxxx, [ ]@sfport.com, for the Port.

**5.3. Limited Liability of the Port and the City.** Except as otherwise provided in the DDA, Developer agrees that any and all obligations of the Port or the City arising out of or related to this Acquisition Agreement are special and limited obligations of the Port and the City, as applicable, and the Port's obligations to make any payments under this Acquisition Agreement to implement the Financing

Plan are restricted entirely to available Project Payment Sources as provided in the Financing Plan and from no other source. No member of the Board of Supervisors or the Port Commission, or any Port or City official, employee, or agent will incur any liability under this Acquisition Agreement to Developer in their individual capacities by reason of their actions or any Port obligations under this Acquisition Agreement. No officer, director, member, agent, or employee of Developer will be personally liable to the Port or the City in the event of any default or breach of this Acquisition Agreement by Developer. [Delete; Move DDA provisions to Appendix.]

**5.4. Relationship to Other Agreements.** Nothing in this Acquisition Agreement may be construed as affecting the Port's, the City's, or Developer's respective rights or obligations under the DDA, including the Financing Plan, the Tax Allocation MOU, and Governing Law and Policy. If this Acquisition Agreement creates ambiguity in relation to or conflicts with any provision of the Financing Plan, the Financing Plan will prevail.

**5.5. Amendment.** This Acquisition Agreement may be amended from time to time as provided in **App. ¶ A.1.4(a)** and otherwise by Approved AA Supplements and Deemed Approved AA Supplements.

[Remainder of page intentionally left blank.]

Executed as of the last date set forth below.

**DEVELOPER:**

**FOREST CITY DEVELOPMENT CALIFORNIA,  
INC.,** a California corporation

By: \_\_\_\_\_  
Kevin Ratner,  
authorized signatory

Date: \_\_\_\_\_

**PORT:**

**CITY AND COUNTY OF SAN FRANCISCO,**  
a municipal corporation, operating by and through  
the San Francisco Port Commission

By: \_\_\_\_\_  
Elaine Forbes,  
Interim Executive Director

Date: \_\_\_\_\_

Authorized by:  
Port Resolution No. \_\_\_\_\_  
and Board Resolution No. \_\_\_\_\_

**APPROVED AS TO FORM:**

**DENNIS J. HERRERA**  
City Attorney

By: \_\_\_\_\_  
Joanne Sakai  
Deputy City Attorney

**AA EXHIBIT A**

**Horizontal Improvements to be Acquired**

[To be completed and attached before execution of Acquisition Agreement and amended by  
AA Supplements from time to time.]

**AA EXHIBIT B**

**Description of Phase Improvements and Components and  
Preliminary Acquisition Price List**

[To be completed for each Phase Application and amended by AA Supplements before horizontal construction begins.]

PHASE: \_\_\_\_\_

AA EXHIBIT C

Form of Payment Request

PAYMENT REQUEST NO. \_\_\_\_\_

AMOUNT REQUESTED: \$ \_\_\_\_\_

☐ ENTITLEMENT OR ☐ PHASE: \_\_\_\_\_

To the Chief Harbor Engineer and the Port:

1. I am authorized to execute this Payment Request on behalf of Developer.
2. [Delete for Horizontal Development Costs.] This Payment Request No. \_\_\_\_\_ is for the Entitlement Sum.
2. [Delete for Entitlement Sum.] The Horizontal Improvements or Components for which payment is requested (described in **AA Exhibit C-1**) were constructed in accordance with the DDA and:  
☐ have been inspected and approved for payment as indicated in the attached notice from the Chief Harbor Engineer or  
☐ this is a Deemed Approved Payment Request as indicated by the attached proof of delivery to the Chief Harbor Engineer.
3. [Delete for Entitlement Sum.] The Acquisition Prices for the Horizontal Improvements or Components for which payment is requested: (a) reflect Horizontal Development Costs that were not incurred more than 90 days after the applicable Acquiring Party found construction to be Finally Complete; (b) have not been inflated in any respect; (c) have not been previously paid; (d) are not the subject of any previously submitted Payment Requests; and (e) have been calculated in conformance with the Acquisition Agreement.
4. The Horizontal Development Costs for which payment is requested are not the subject of dispute with any contractor, subcontractor, materialman, or other person who supplied goods or labor, as evidenced by the attached lien releases.
5. Developer is in compliance with the DDA and the Acquisition Agreement.
6. Neither Developer nor any Vertical Developer Affiliate is: (a) delinquent in the payment of ad valorem real property taxes, possessory interest taxes, Mello-Roos Special Taxes, or special assessments levied on any of the Taxable Parcels it ground leases in the Project Site; or (b) in Material Breach of the DDA.
7. Developer proposes the use of the Project Payment Sources indicated below to satisfy this Payment Request. [Check each proposed Project Payment Source and insert estimated amount to be used.]

Proposed Source	Amount Proposed (\$)	Amount Disbursed (\$) [For Port use only]
<input type="checkbox"/> Port Advance of Land Proceeds		
<input type="checkbox"/> CFD Bond proceeds		
<input type="checkbox"/> Special Taxes		
<input type="checkbox"/> IFD Bond proceeds		
<input type="checkbox"/> Project Tax Increment		
<input type="checkbox"/> Other (specify):		



8. Payments under this Payment Request, when approved or deemed approved, are to be made as follows.

☐ The amount of \$ \_\_\_\_\_ to Developer's deposit account at the following financial institution by wire, according to the following instructions: \_\_\_\_\_

☐ The following amounts to any third party listed below at the specified address:

Name	Amount (\$)	Address
------	-------------	---------

10. Other relevant information about Payment Request:

By signing below, I certify that the above representations and warranties and all information provided in this Payment Request, including attachments and exhibits, are true and correct to the best of my knowledge based on reasonable investigation and inquiry.

By: \_\_\_\_\_  
Authorized Representative of  
Forest City Development California, Inc.

Date: \_\_\_\_\_

Attachments:

- ☐ Notice of approval
- ☐ Unconditional lien releases from: \_\_\_\_\_
- ☐ Conditional lien releases from: \_\_\_\_\_
- ☐ For Completed Horizontal Improvement: Copy of recorded determination of completeness
- ☐ For Completed Horizontal Improvement: Original assignment of warranties and guaranties
- ☐ For Completed Horizontal Improvement: As-built drawings of the Horizontal Improvement
- ☐ Exhibit C-1
- ☐ Exhibit C-2

**NOTICE TO PORT**

Under Section 4.2(c) of the Acquisition Agreement, if you fail to notify Master Developer that this Payment Request is approved or disapproved within 30 days after you determine that this Payment Request is complete, it will be a **Deemed Approved Payment Request**.

Payment Request approved on \_\_\_\_\_

By: \_\_\_\_\_  
Chief Harbor Engineer

**EXHIBIT C1**

**Form: Horizontal Improvements and Components to which Payment Request Applies**

PAYMENT REQUEST NO. \_\_\_\_\_

1. The Horizontal Improvements and Components for which payment is requested under this Payment Request are (descriptions must match Exhibit B):


2. Information for each contractor, subcontractor, materialman, and other contract for which payment is requested under this Payment Request is shown below.

Name	Contract Amount	Requested Amount	Previously Paid
Total Requested:			

**Attachments:**

☐ Approved AA Supplement(s) (include proof of delivery of any Deemed Approved AA Supplement)

☐ Proof of Payment for each amount included in the Horizontal Development Costs

**AA Exh. C1-1**

Payment Request submitted in accordance with Acquisition and Reimbursement Agreement ("Acquisition Agreement") between the City and County of San Francisco, acting by and through the San Francisco Port Commission, and Forest City Development California, Inc. ("Master Developer"), dated for reference purposes only as of [date].

EXHIBIT C2

Horizontal Development Costs & AA Allocation Proposal

PAYMENT REQUEST NO. \_\_\_\_\_

To be completed for each Horizontal Improvement in this Phase:	
Description of each Component in this Phase:	
Initial estimate of total Horizontal Development Costs of Horizontal Improvement:	
AA Allocation Proposal of Horizontal Development Costs of Horizontal Improvement to each Component:	
AA Allocation Proposal of Horizontal Development Costs applicable to multiple Horizontal Improvements or Phases to each Component of this Horizontal Improvement:	

Port worksheet for payment:	
Horizontal Development Costs supported by attachments to Payment Request:	
<b>Less:</b> Amount to be paid by Port Advance of Land Proceeds paid by Credit Bid	
<b>Less:</b> Holdback for lien releases per § 4.4(a) of the Acquisition Agreement:	
<b>Less:</b> Retention per § 4.4(c) of the Acquisition Agreement:	
Total amount payable under this Payment Request:	

Attachments – Complete Horizontal Improvements Only:

[ ] Copies of previous Payment Requests for Horizontal Improvement for which release of retention is requested.

AA Exh. C2-1

Payment Request submitted in accordance with Acquisition and Reimbursement Agreement between the City and County of San Francisco, acting by and through the San Francisco Port Commission, and Forest City Development California, Inc., dated for reference purposes only as of [date]).



## SPECIAL FUND ADMINISTRATION AGREEMENT

**City and County of San Francisco Infrastructure Financing District No. 2 (Port of San Francisco); Sub-Project Area G-2 (Pier 70 - Waterfront Site)**

**City and County of San Francisco Community Facilities District No. \_\_\_\_  
(Pier 70 - Waterfront Site Facilities)**

**City and County of San Francisco Community Facilities District No. \_\_\_\_  
(Pier 70 - Waterfront Site Operation and Maintenance Costs)**

This Special Fund Administration Agreement, dated as of \_\_\_\_\_, 20\_\_ (the "**Agreement**"), is by and between the City and County of San Francisco acting by and through the San Francisco Port Commission (the "**Port**"), as agent of the IFD, Facilities CFD and Services CFD referenced below, and [Trustee Bank], a national banking association organized and existing under the laws of the United States of America (the "**Trustee**").

### RECITALS

This Agreement is made with reference to the following facts and circumstances:

A. Under California Government Code Section 53395 et seq. (the "**IFD Law**") and Ordinance No. 27-16 adopted by the Board of Supervisors on February 23, 2016 (the "**IFD Ordinance**"), the City and County of San Francisco (the "**City**"), acting through its Board of Supervisors (the "**Board of Supervisors**"), established City and County of San Francisco Infrastructure Financing District No. 2 (Port of San Francisco) (the "**IFD**") and approved an Infrastructure Financing Plan for the IFD (together with all appendices implementing project-specific infrastructure plans for sub-project areas, the "**IFD Financing Plan**").

B. Under the IFD Law and Ordinance No. \_\_\_\_ adopted by the Board of Supervisors on \_\_\_\_\_, 20\_\_ (the "**Sub-Project Area G-2 Ordinance**"), the City, acting by and through the Board of Supervisors, established Sub-Project Area G-2 (Pier 70 - Waterfront Site) ("**Sub-Project Area G-2**") in the IFD, and approved Appendix G-2 to the IFD Financing Plan as a Pier 70 enhanced financing plan for Sub-Project Area G-2.

C. Sub-Project Area G-2 consists of approximately 28 acres in the southeast corner of Pier 70 (the "**Waterfront Site**"). Forest City Development California, Inc. (the "**Developer**"), has obtained certain project approvals for the development of the area within Sub-Project Area G-2 (the "**Project Site**").

D. Among other Project Site approvals, the Port approved a Disposition and Development Agreement, dated as of \_\_\_\_\_, 20\_\_, by and between the City, acting by and through the Port, and the Developer (the "**DDA**"). A Financing Plan is attached to the DDA as Exhibit C1 thereto (the "**Financing Plan**"). The Financing Plan establishes the contractual framework for financing horizontal development of the Project Site in accordance with the DDA and thereby identifies the principal payment sources for such development, including without limitation Land Proceeds, Port Capital and Developer Capital. The Financing Plan also sets forth certain parameters for the use of Allocated Tax Increment and Mello-Roos Taxes.

E. Under the Mello-Roos Community Facilities Act of 1982 (California Government Code §§ 53311 - 53368) (the "**Mello-Roos Act**"), the Board of Supervisors established two community facilities districts:

(i) City and County of San Francisco Community Facilities District No. \_\_\_\_ (Pier 70 - Waterfront Site Facilities) (the "**Facilities CFD**"), which is authorized to levy (i) special taxes to finance Horizontal Improvements (the "**Facilities Special Taxes**"), (ii) special taxes to finance one or more District Parking Facilities if built ("**Parking Special Taxes**"), (iii) special taxes to finance the Building E4 Feasibility Gap (the "**Building E4 Special Taxes**"), and (iv) after the applicable Conversion Dates, special taxes to finance the Shoreline Protection Project (the "**Shoreline Special Taxes**") and issue bonds to provide financing for such purposes; and

(ii) City and County of San Francisco Community Facilities District No. \_\_\_\_ [TBD: whether project area is larger than Waterfront Site and includes Orton, 20<sup>th</sup>/III, or HDY] (Pier 70 - Waterfront Site Services) (the "**Services CFD**") that would levy special taxes ("**Services Special Taxes**") to finance ongoing operation and maintenance costs for [TBD Pier 70 wide Infrastructure,][defined term specifies project facilities] Horizontal Improvements, and Shoreline Protection Facilities financed by the Facilities CFD. [If maintenance CFD is larger than Facilities CFD, could be complicated. FP has definitions for Ongoing Maintenance Costs and Maintained Facilities.]

F. In its Resolution No. \_\_\_\_, effective \_\_\_\_, 20\_\_ (the "**MOU Resolution**"), the Board of Supervisors approved the designation of the Port as the agent of the City with respect to the Facilities CFD and the Services CFD and the administration of the Mello-Roos Taxes and any proceeds of debt secured by Facilities Special Taxes, Parking Special Taxes, Building E4 Special Taxes and Shoreline Special Taxes. In this role, the Port will be responsible for directing the disbursement of Mello-Roos Taxes and any proceeds of Debt secured by the Facilities Special Taxes, Parking Special Taxes, Building E4 Special Taxes and Shoreline Special Taxes to implement the DDA, the Financing Plan and the MOU. [Do approval of the MOU and designation of IFD Agent occur here or in the IFD ordinance?]

G. In the [Let's talk about whether both the ordinance and the reso are needed to approve this agreement] Sub-Project Area G-2 Ordinance and the MOU Resolution, the Board of Supervisors authorized the Port to enter into this Agreement to govern the receipt, deposit and expenditure of Allocated Tax Increment, Mello-Roos Taxes, certain Land Proceeds, Advances of Port Capital and Advances of Land Proceeds.

H. The Port expects to receive Allocated Tax Increment attributable to Sub-Project Area G-2 primarily in [December, April and June] of each City Fiscal Year during the term of this Agreement commencing \_\_\_\_, 20\_\_.

I. Under the IFD Financing Plan, the Board of Supervisors, as legislative body of the IFD, may issue Tax Increment Debt and, as legislative body of the Facilities CFD, may issue Mello-Roos Bonds, each payable from Project Tax Increment, Port Tax Increment, or both. A pledge of Project Tax Increment Debt, Port Tax Increment, or both, to the Mello-Roos Bonds would be accomplished pursuant to a pledge agreement between the Port, as agent of the IFD, and the Facilities CFD (each, a "**Pledge Agreement**"). The Indenture Trustee for the Mello-Roos Bonds may also be a party to the Pledge Agreement.

J. Port Tax Increment will also constitute a source of funds to acquire, construct, finance or refinance facilities authorized under Appendix G-2 and the Resolution of Formation for the Facilities CFD, to the extent that Port Tax Increment is not otherwise needed to finance horizontal development of the Project Site in accordance with the DDA, pay debt service on Tax Increment Debt, or Mello-Roos Bonds.

K. The Port, on its own behalf and as agent of the IFD with respect to Sub-Project Area G-2, as agent of the Facilities CFD and as agent of the Services CFD, now desires to enter into this Agreement with the Trustee in order to provide for the administration and disposition of Allocated Tax Increment, Mello-Roos Taxes, certain Land Proceeds, Advances of Port Capital and Advances of Land Proceeds consistent with the terms of the DDA, the Financing Plan, the IFD Financing Plan, Appendix G-2 and the MOU.

## **AGREEMENT**

Accordingly, in consideration of the matters described in the foregoing recitals, the covenants contained in this Agreement, and for other consideration the receipt and sufficiency of which is hereby acknowledged, the Port and the Trustee agree as follows:

### **Section 1. Definitions.**

Unless the context otherwise clearly requires, the capitalized terms used in this Agreement shall have the following meanings or if not defined in this Agreement, the meanings given such terms in the Appendix to the DDA.

**"Allocated Tax Increment"** means the portion of Gross Tax Increment from Sub-Project Area G-2 that the City has agreed in Appendix G-2 to allocate to the IFD for use in Sub-Project Area G, equal to the sum of ERAF Tax Increment and the City Share of Tax Increment.

**"Annual Allocated Tax Increment"** means Allocated Tax Increment received by the Port, as agent of the IFD, in a City Fiscal Year.

[Could we drop the first two words for the next 3, as sub-categories?] **"[Annual Allocated] Project Tax Increment"** means the portion of Annual Allocated Tax Increment that is Project Tax Increment.

**"[Annual Allocated] Port Tax Increment"** means Annual Allocated Tax Increment that is Project Tax Increment.

**"[Annual Allocated] Historic Building Tax Increment"** means the portion of Allocated Tax Increment that is collected from Historic Building 12 and Historic Building 21.

**"City Fiscal Year"** means the period beginning on July 1 of any year and ending on the following June 30.

**"Debt Service"** means the amount of cash required to pay principal and interest on Debt under an Indenture, taking into account administrative costs and coverage ratios but excluding capitalized interest and any other amounts that are funded from gross bond proceeds for the payment of debt service before net proceeds are available for disbursement under the applicable Indenture; *provided, however*, that "Debt Service" shall include any capitalized interest to the extent necessary to ensure the exclusion from gross income for federal tax purposes of the owners of such Debt of interest on such Debt and to

comply with the federal tax law-related covenants set forth in [Are these usually in documents other than the Indenture? legal documents for such Debt]. **[Note: Definition of "Debt Service" differs from definition in Appendix as it excludes "required funding and replenishment of reserves" to be permit funding and replenishment of reserves to occur after payment of debt service in respective waterfall provisions and provides for inclusion of capitalized interest for federal tax purposes] [Revised in Appendix to clarify that the exclusion only applies when determining amount of MR taxes and TI needed to meet debt service.]**

**"Facilities CFD Administrative Costs"** means CFD Administrative Costs payable from Facilities CFD Special Taxes.

**"Facilities CFD Resolution of Formation"** means, with respect to the Facilities CFD, Resolution No. \_\_\_\_, effective \_\_\_\_, 20\_\_, pursuant to which the Board of Supervisors established the Facilities CFD.

**"Facilities CFD Special Taxes"** means, collectively, Facilities Special Taxes, Parking Special Taxes, Building E4 Special Taxes and Shoreline Special Taxes.

**"Interim Security Account Requirement"** means the amount equal to At-Risk Infrastructure Costs less the amount of: (1) Public Financing Sources projected to be available in the Current Phase for those costs; and (2) the amount of any irrevocable standby letter of credit (or any other form of Adequate Security that will pay the Port immediately and unconditionally on a sight draw) for the benefit of the Port that Developer has provided as Phase Security, if it expires after the Outside Date for Final Completion of Phase Improvements and otherwise meets Port requirements.

**"Mello-Roos Bonds"** means one or more series of taxable or tax-exempt bonds, including refunding bonds, or any other debt (as defined in Mello-Roos Act) that the City issues for the Facilities CFD, secured by a pledge of any Facilities CFD Special Taxes or Allocated Tax Increment, or both, for any purpose authorized under Governing Law and Policy.

**"Mello-Roos Bonds Debt Service Requirement"** means the Debt Service coming due on Mello-Roos Bonds in a City Fiscal Year prior to the next expected Receipt Date of Mello-Roos Taxes. [Is this the amount due for the entire FY or between Receipt Dates?]

**"Mello-Roos Taxes"** means the Facilities Special Taxes, Parking Special Taxes, Building E4 Special Taxes, Services Special Taxes and Shoreline Special Taxes that the City levies in a City Fiscal Year on Taxable Parcels in the CFD Project Area in accordance with the RMA, including delinquent special taxes collected at any time by payment or through foreclosure. **[Note: Definition of "Mello-Roos Taxes" differs from definition in Appendix as it includes "Shoreline Special Taxes"]**

**"Nonreimbursable Mello-Roos Bonds Debt Service"** when used in reference to any outstanding Mello-Roos Bonds that are secured in whole or in part by a pledge of Project Tax Increment means Debt Service for the relevant period on the portion of the proceeds that was used to have finance, or is expected to finance, Improvements outside of or not of primary benefit to Sub-Project Area G-2 or in the amount that the Port determines to be allocable to such Improvements. [Intended to prevent spending TI outside of G-2]



**"Nonreimbursable Tax Increment Debt Service"** when used in reference to any outstanding Tax Increment Debt that is secured in whole or in part by a pledge of Project Tax Increment means Debt Service for the relevant period on the portion of the proceeds that was used to finance, or is expected to finance, Improvements outside of and not of primary benefit to Sub-Project Area G-2 in the amount determined that the Port determines to be allocable to such Improvements. [Intended to prevent spending TI outside of G-2]

**"Priority Facilities CFD Administrative Costs"** means Facilities CFD Administrative Costs permitted to be paid first from Facilities CFD Special Taxes pursuant to the Financing Plan.

**"Priority Services CFD Administrative Costs"** means Services CFD Administrative Costs permitted to be paid first from Services CFD Special Taxes pursuant to the Financing Plan.

**"Receipt Date"** means each date that the Port, as agent of the IFD, the Facilities CFD or the Services CFD, receives Allocated Tax Increment or Mello-Roos Taxes from the City.

**"Services CFD Administrative Costs"** means CFD Administrative Costs payable from Services Special Taxes.

**"Services CFD Resolution of Formation"** means, with respect to the Services CFD, Resolution No. \_\_\_, effective \_\_\_, 20\_\_\_, pursuant to which the Board of Supervisors established the Services CFD.

**"Tax Increment Debt"** means Tax Allocation Bonds and any other Debt obligation of the IFD with respect to Sub-Project Area G-2, not including Mello-Roos Bonds, secured by a pledge (or otherwise payable from a contribution) of Allocated Tax Increment. For the avoidance of doubt, Tax Increment Debt includes any such debt obligations incurred pursuant to a Pledge Agreement.

**"Tax Increment Debt Service Requirement"** means the Debt Service coming due on Tax Increment Debt in a City Fiscal Year prior to the next expected Receipt Date of Allocated Tax Increment.

## **Section 2. Effective Date; Termination of Agreement.**

(a) This Agreement shall become effective on the date first written above and shall terminate on the date determined in accordance with Section 2(b). [we usually use the project approval date as the reference date, and say that the agmt becomes effective when fully executed (or the "last date written below"), with spaces for execution dates under the signature blocks.]

(b) This Agreement shall terminate on the date of the latest of the following to occur:

(i) When all of the Allocated Tax Increment and Mello-Roos Taxes have been disbursed in accordance with the Mello-Roos Act, IFD Law and Appendix G-2.

(ii) The later of the respective dates specified in the Facilities CFD Resolution of Formation as the last date on which Facilities Special Taxes, Parking Special Taxes, Building E4 Special Taxes and Shoreline Special Taxes may be levied in the Facilities CFD.

(iii) The date specified in the Services CFD Resolution of Formation as the last date on which Services Special Taxes may be levied in the Services CFD.

(iv) When all Tax Allocation Debt and Mello-Roos Bonds and other Debt of the IFD with respect to Sub-Project Area G-2 have been defeased and the proceeds thereof have been expended.

(v) Upon written direction of the Port to the Trustee to close the Tax Increment Fund, the Special Tax Fund and the Land Proceeds Fund and to distribute any remaining funds therein to the Port to be used for any lawful purpose of the Port consistent with the provisions of Appendix G-2, the Facilities CFD Resolution of Formation and the Services CFD Resolution of Formation. [Also the Financing Plan, if closed before it ends?]

(c) The parties may agree to terminate this Agreement on any date that they determine by agreement pursuant to Section 36 below.

### **Section 3. Establishment of Special Funds and Accounts.**

(a) Funds and Accounts Related to Allocated Tax Increment. The Trustee shall establish, maintain and hold in trust a separate fund designated as the "Tax Increment Fund" (the "**Tax Increment Fund**"), which shall constitute the special fund required by Section 53396(b) of the IFD Law with respect to Sub-Project Area G-2. Within the Tax Increment Fund, the Trustee shall establish, maintain and hold the following accounts: the "Project Tax Increment Debt Account," the "Mello-Roos Bond Account (Project Tax Increment)," the "Port Tax Increment Debt Account," the "Mello-Roos Bond Account (Port Tax Increment)," the "Project Account," the "Port Account," and the "Historic Building Account."

The Tax Increment Fund and the accounts therein shall be held by the Trustee for the benefit of the IFD and shall be applied by the Trustee in accordance with this Agreement.

(b) Funds and Accounts Related to Special Taxes. The Trustee shall establish, maintain and hold in trust a separate fund designated the "Special Tax Fund" (the "**Special Tax Fund**"). Within the Special Tax Fund, the Trustee shall establish, maintain and hold the following accounts: the "Mello-Roos Bond Account (Facilities Special Taxes)," the "Mello-Roos Bond Account (Parking Special Taxes)," the "Mello-Roos Bond Account (Building E4 Special Taxes)," the "Mello-Roos Bond Account (Shoreline Special Taxes)," the "Facilities Account," the "Parking Account," the "Building E4 Account," the "Shoreline Reserve Account," and the "Services Account."

The Special Tax Fund and the accounts therein shall be held by the Trustee for the benefit of the Facilities CFD and the Services CFD and shall be applied by the Trustee in accordance with this Agreement.

(c) Funds and Accounts Related to Land Proceeds. The Trustee shall establish, maintain and hold in trust a separate fund designated as the "Land Proceeds Fund" (the "**Land Proceeds Fund**"). Within the Land Proceeds Fund, the Trustee shall establish, maintain and hold the following accounts: the "Interim Security Account," the "Revenue Account," the "Advance of Land Proceeds Account" and the "Advance of the Port Capital Account."

The Land Proceeds Fund and the accounts therein shall be held by the Trustee for the benefit of the Port and shall be applied by the Trustee in accordance with this Agreement.

#### **Section 4. Allocation and Disposition of Project Tax Increment.**

The Port shall cause the Controller to transfer all Annual Allocated Project Tax Increment to the Trustee. No later than 15 [only specify business days] days before each anticipated Receipt Date, the Port will provide written instructions to the Trustee specifying the allocation of Annual Allocated Project Tax Increment into accounts within amounts the Tax Increment Fund. [So the "Receipt Date" will be the date of the Controller's transfer to the trust account.] The Port shall direct the Trustee in writing to allocate from the Tax Increment Fund the amount of any payment of Annual Allocated Project Tax Increment (excluding any such increment representing Annual Allocated Historic Building Tax Increment), in the following order of priority, each item to be fully satisfied before the item next in priority:

(a) First, an amount equal to the Tax Increment Debt Service Requirement with respect to any Tax Increment Debt secured in whole or in part by a pledge of Project Tax Increment less any Nonreimbursable Tax Increment Debt Service with respect to such Tax Increment Debt for deposit in the Project Tax Increment Debt Account.

(b) Second, to replenish a debt service reserve fund for any outstanding Tax Increment Debt secured in whole or in part by a pledge of Project Tax Increment to the applicable funding requirement. Amounts required for this purpose shall be deposited in the Project Tax Increment Debt Account.

(c) Third, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment less any Nonreimbursable Tax Increment Debt Service with respect to such Mello-Roos Bonds for deposit in the Mello-Roos Bond Account (Project Tax Increment).

(d) Fourth, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment to the applicable funding requirement. Amounts required for this purpose shall be deposited in the Mello-Roos Bond Account (Project Tax Increment).

(e) Fifth, subject to the Interest Cost Limitation as applicable, to pay the Developer Balance, Port Balance, Horizontal Development Costs, Horizontal Improvements, amounts payable under Promissory Note-LP, [amounts payable under Promissory Note-PC Advances of Port Capital used for eligible Port

Improvements and to pay directly for eligible Port Improvements]. Amounts required for this purpose shall be deposited in the Project Account.

(f) [discuss priority of payment of IFD Administrative Costs - presumably on pro rata basis with Port Tax Increment and Historic Building Tax Increment]  
[Agree]

**Section 5. Allocation and Disposition of Port Tax Increment.** [Similar revisions as above.]

(a) The Port shall direct the Trustee in writing to allocate the amount of any payment of Annual Allocated Port Tax Increment Revenues (excluding any such increment representing Annual Allocated Historic Building Tax Increment), in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, an amount equal to the Tax Increment Debt Service Requirement with respect to any Tax Increment Debt secured in whole or in part by a pledge of Port Tax Increment for deposit in the Port Tax Increment Debt Account but only to the extent funds to satisfy the Tax Increment Debt Service Requirement for such Tax Increment Debt are not otherwise deposited to the Project Tax Increment Debt Account in such City Fiscal Year pursuant to Section 4(a)(i).

(ii) Second, to replenish a debt service reserve fund for any outstanding Tax Increment Debt secured in whole or in part by Project Tax Increment to the applicable funding requirement but only to the extent funds necessary to so replenish are not otherwise deposited to the Project Tax Increment Debt Account pursuant to Section 4(a)(ii). Amounts required for this purpose shall be deposited in the Port Tax Increment Debt Account.

(iii) Third, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Port Tax Increment for deposit in the Mello-Roos Bond Account (Port Tax Increment) but only to the extent funds to satisfy the the Mello-Roos Bond Debt Service Requirement for such Mello-Roos Bonds are not otherwise deposited in the Mello-Roos Bond Account (Project Tax Increment) for such City Fiscal Year pursuant to Section 4(a)(iii).

(iv) Fourth, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment to the applicable funding requirement but only to the extent funds necessary to so replenish are not otherwise deposited to the Mello-Roos Bond Account (Project Tax Increment) pursuant to Section 4(a)(iv). Amounts required for this purpose shall be deposited in the Mello-Roos Bond Account (Port Tax Increment).

(v) Fifth, to pay for Port Improvements and Improvements at Pier 70 outside of the Project Site as authorized in Appendix G-2. Amounts required for this purpose shall be deposited in the Port Account.

(vi) [discuss priority of payment of IFD Administrative Costs presumably on pro rata basis with Project Tax Increment and Historic Building Tax Increment]

(b) The Port shall transfer or cause to be transferred all Annual Allocated Port Tax Increment Revenues to the Trustee no later than fifteen (15) calendar days after its Receipt Date, accompanied by a written order of the Port specifying the amounts, if any, to be deposited in the Tax Increment Fund, the Port Tax Increment Debt Account, the Mello-Roos Bond Account (Port Tax Increment) and the Port Account.

**Section 6. Allocation and Disposition of Historic Building Tax Increment.**

(a) After depositing in a special fund held by the Port the amount required to pay the pro rata share of IFD Administrative Costs for that City Fiscal Year allocable to Annual Allocated Historic Building Tax Increment for such City Fiscal Year, the Port shall transfer or cause to be transferred all Allocated Historic Building Tax Increment to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Historic Building Account.

(b) The Port shall direct the Trustee in a written requisition therefor in substantially the form of Exhibit C to allocate amounts on deposit in the Historic Building Account to reimburse the Developer for the Historic Building Feasibility Gap. [Could we have a single req form that requires the Port to identify which account is to be used instead of a different form for each?]

**Section 7. Allocation and Disposition of Facilities Special Taxes.**

(a) The Port shall direct the Trustee in writing to allocate the amount of any payment of Facilities Special Taxes, in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, to pay a pro rata share of Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(ii) Second, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Facilities Special Taxes for deposit in the Mello-Roos Bond Account (Facilities Special Taxes) but only to the extent amounts necessary to satisfy the Mello-Roos Bond Debt Service Requirement with respect to such Mello-Roos Bonds are not otherwise deposited in the Mello-Roos Bond Account (Project Tax Increment) and the Mello-Roos Bond Account (Port Tax Increment) pursuant to Section 4(a) and Section 5(a).

(iii) Third, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured in whole or in part by a pledge of Facilities Special Taxes to the applicable funding requirement but only to the extent funds necessary for such replenishment are not otherwise deposited in the Mello-Roos Bond Account (Project Tax Increment) and the Mello-Roos Bond Account (Port Tax Increment), pursuant to Section 4(a) and Section 5(a). Amounts required for this purpose shall be deposited in the Mello-Roos Bond Account (Facilities Special Taxes).

(iv) Fourth, to pay a pro rata share of Facilities CFD Administrative Costs not representing Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(v) Fifth, to pay for Horizontal Improvements and, after Promissory Note-LP is paid off, to pay the Building E-4 Feasibility Gap upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit D. Amounts required for this purpose shall be deposited in the Facilities Account.

(vi) Sixth, all remaining amounts to the Shoreline Reserve Account. **[Port to confirm timing of transfers to Shoreline Reserve Account] [How about annually, right after the Principal Payment Date, which applies whether or not bonds are outstanding.]**

(b) The Port shall transfer or cause to be transferred all Facilities Special Taxes to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Mello-Roos Bond Account (Facilities Special Taxes), the Facilities Account and the Shoreline Reserve Account.

#### **Section 8. Allocation and Disposition of Parking Special Taxes.**

(a) The Port shall direct the Trustee in writing to allocate the amount of any payment of Parking Special Taxes, in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, to pay a pro rata share of Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(ii) Second, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured by a pledge of Parking Special Taxes for deposit in the Mello-Roos Bond Account (Parking Special Taxes) but only to the extent Parking Revenue is not otherwise available to satisfy the Mello-Roos Bond Debt Service Requirement with respect to such Mello-Roos Bonds.

(iii) Third, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured by a pledge of Parking Special Taxes to the applicable funding requirement but only to the extent Parking Revenue is not otherwise available to satisfy the Mello-Roos Bond Debt Service Requirement with respect to such Mello-Roos Bonds.

(iv) Fourth, to pay a pro rata share of Facilities CFD Administrative Costs not representing Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(v) Fifth, to pay for District Parking Facilities upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit E. Amounts required for this purpose shall be deposited in the Parking Account.

(vi) Sixth, all remaining amounts to the Shoreline Reserve Account.

(b) The Port shall transfer or cause to be transferred all Parking Special Taxes to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Parking Account and the Shoreline Reserve Account.

#### **Section 9. Allocation and Disposition of Building E4 Special Taxes.**

(a) The Port shall direct the Trustee in writing to allocate the amount of any payment of Building E4 Special Taxes, in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, to pay a pro rata share of Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(ii) Second, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured by a pledge of Building E4 Special Taxes for deposit in the Mello-Roos Bond Account (Building E4 Special Taxes).

(iii) Third, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured by a pledge of Building E4 Special Taxes to the applicable funding requirement.

(iv) Fourth, to pay a pro rata share of Facilities CFD Administrative Costs not representing Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(v) Fifth, for deposit in the Building E4 Account. In the event the Developer has delivered notice of its intent to construct Building E4 Account to the Port pursuant to Section 9.4 of the Financing Plan on or before the 10th anniversary of the Project Approval Date, amounts on deposit in the Building E4 Account may be used to reimburse the Developer for the Building E4 Feasibility GAP upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit F.

(vi) Sixth, in the event the Developer has delivered notice of its intent to construct Building E4 to the Port pursuant to Section 9.4 of the Financing Plan on or before the 10th anniversary of the Project Approval Date, all Building E-4 Special Taxes received in any City Fiscal Year on and after such notice is received by the Port remaining after the allocations prescribed by Section 8(a) shall be allocated to the Shoreline Reserve Account. **[Discuss timing]**

(b) The Port shall transfer or cause to be transferred all Building E-4 Special Taxes to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Mello-Roos Bond Account (Building E4 Special Taxes) and the Building E-4 Account.

(c) In the event the Developer has not delivered notice of its intent to construct Building E4 to the Port pursuant to Section 9.4 of the Financing Plan by the 10th anniversary of the Project Approval Date, all Building E-4 Special Taxes remaining after the allocations prescribed by Section 8(a) on or after the first business day following the 10th anniversary of the Project Approval Date shall be transferred to the Shoreline Reserve Account upon written direction from the Port. [And the Trustee should close the E4 account.]

#### **Section 10. Allocation and Disposition of Shoreline Special Taxes.**

(a) The Port shall direct the Trustee in writing to allocate the amount of any payment of Shoreline Special Taxes, in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, to pay a pro rata share of Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(ii) Second, to the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Shoreline Special Taxes for deposit in the Mello-Roos Bond Account (Shoreline Special Taxes) but only to the extent amounts necessary to satisfy the Mello-Roos Bond Debt Service Requirement with respect to such Mello-Roos Bonds are not otherwise deposited in the Mello-Roos Bond Account (Project Tax Increment) and Mello-Roos Bond Account (Port Tax Increment) pursuant to Section 4(a) and Section 5(a).

(iii) Third, to replenish a debt service reserve fund for any outstanding Mello-Roos Bonds secured in whole or in part by a pledge of Shoreline Special Taxes to the applicable funding requirement but only to the extent funds necessary for such replenishment are not otherwise deposited in the Mello-Roos Bond Account (Project Tax Increment) and Mello-Roos Bond Account (Port Tax Increment), pursuant to Section 4(a) and Section 5(a). Amounts required for this purpose shall be deposited in the Mello-Roos Bond Account (Shoreline Special Taxes).

(iv) Fourth, to pay a pro rata share of Facilities CFD Administrative Costs not representing Priority Facilities CFD Administrative Costs in that City Fiscal Year (based on total Facilities CFD Special Taxes levied and collected in such City Fiscal Year). Amounts for such purpose shall be deposited in a special fund held by the Port.

(v) Fifth, after any applicable Conversion Date, pay for costs related to the Shoreline Protection Project, other Pier 70 costs and other uses permitted under the RMA for the Facilities CFD. Amounts required for this purpose shall be deposited in the Shoreline Reserve Account.



(b) The Port shall transfer or cause to be transferred all Shoreline Special Taxes to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Mello-Roos Bond Account (Shoreline Special Taxes) and the Shoreline Reserve Account. **[Consider creation of sub-accounts within Shoreline Reserve Account to segregate pre-conversion and post-conversion deposits into the Shoreline Reserve Account] [ok, with merger after all other pre-conversion debts are satisfied.]**

#### **Section 11. Allocation and Disposition of Services Special Taxes.**

(a) After depositing in a special fund held by the Port the amount required to pay Services CFD Administrative Costs in that City Fiscal Year, the Port shall transfer or cause to be transferred all Services Special Taxes to the Trustee no later than fifteen (15) calendar days after their Receipt Date, accompanied by a written order of the Port specifying the deposit of such amount in the Services Account.

(b) The Port shall direct the Trustee in a written requisition therefor in substantially the form of Exhibit H to allocate the amount of any Services Special Taxes to pay for Ongoing Maintenance Costs.

(c) The Port may direct the Trustee that the provisions of this Section 11 shall be of no further force or effect in its sole discretion.

#### **Section 12. Allocation and Disposition of Land Proceeds.**

(a) The Port shall cause the Escrow Agent to disburse certain Land Proceeds to the Trustee in accordance with the Financing Plan. The Trustee shall allocate all such Land Proceeds in the following order of priority, each item to be fully satisfied before the item next in priority:

(i) First, to the extent required to satisfy Interim Security Account Requirement for the Current Phase. Amounts for such purpose shall be deposited in the Interim Security Account.

(ii) Second, to the extent such Land Proceeds relate to Option Parcels payable to the Port under Article 7 of the DDA, to make Advances of Land Proceeds to the extent necessary to pay the Developer Balance and the Port Balance outstanding upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit I. Amounts required for this purpose shall be deposited in the Advance of Land Proceeds Account.

(iii) Third, to the Land Proceeds Fund.

(b) The Port shall direct the Trustee in a written requisition in substantially the form of Exhibit J to distribute amounts on deposit in the Interim Security Account to pay directly for At-Risk Infrastructure Costs for the Current Phase to the extent permitted under the Financing Plan.

(c) At the end of each [default is calendar periods] quarter, the Port shall direct the Trustee in writing to transfer to the Revenue Account from the Interim Security Account an amount equal to any additional Project Payment Sources other than Land Proceeds in an

amount not less than \$250,000 becoming available to pay for At-Risk Infrastructure Costs during that quarter. **[Timing and amounts to be confirmed] [Smaller transfers allowed for last transfer of Interim Security]**

(d) Promptly after the Port has accepted Developer's Phase Audit for a particular Phase, the Port shall direct the Trustee in writing to transfer all amounts then remaining in the Interim Security Account to the Revenue Account.

(e) Upon the satisfaction of all conditions to Interim Satisfaction with respect to a Phase under the Financing Plan, the Port shall direct the Trustee in writing to (i) transfer all amounts then on deposit in the Land Proceeds Fund to the Revenue Account and (ii) after making such transfer disburse all amounts then on deposit in the Revenue Account to the Developer and the Port in an amount equal to the Developer Share and the Port Share, respectively; provided, however, that the Port, at its sole discretion, may instruct the Trustee in writing to advance funds up to the aggregate amount of the Port Share that it is entitled to receive pursuant to this paragraph (e) and the Financing Plan to pay directly for Horizontal Development Costs in any Phase (each such advance, an **"Advance of Port Capital"**). The Trustee shall use all Advances of Port Capital to pay for Horizontal Development Costs pursuant to this paragraph (e) upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit K. Amounts required for this purpose shall be deposited in the Advance of Port Capital Account.

(f) All transfers of Land Proceeds to the Trustee pursuant to this Section 12 shall be accompanied by a written order of the Port specifying the deposit of such amount in the Land Proceeds Fund, the Interim Security Account, the Advance of Land Proceeds Account, the Advance of Port Capital and the Revenue Account. [Add to DDA escrow closing instructions ,]

### **Section 13. Project Tax Increment Debt Account.**

(a) At the written direction of the Port, amounts deposited in the Project Tax Increment Debt Account shall be transferred by the Trustee from time to time, to pay debt service on Tax Increment Debt secured in whole or in part by a pledge of Project Tax Increment under and pursuant to the terms of the documents pursuant to which the Project Tax Increment Debt was issued, as in effect from time to time. In the event amounts in the Project Tax Increment Debt Account and, to the extent such Tax Increment Debt is also secured by a pledge of Port Tax Increment, amounts deposited in the Port Tax Increment Debt Account to pay debt service on such Tax Increment Debt, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing Project Tax Increment Debt, the Trustee shall withdraw the amount of the deficiency from the Project Account. Notwithstanding any other provision of this Agreement, amounts in the Project Tax Increment Debt Account shall not be applied to the payment of Nonreimbursable Tax Increment Debt Service.

(b) Prior to June 30 of each year (the "FYE"), the Port shall calculate the Tax Increment Debt Service Requirement with respect to Tax Increment Debt secured in whole or in part by a pledge of Project Tax Increment as of the FYE, and shall provide the Trustee with a certificate of the Port (the **"Year-End Project Tax Increment Debt Certificate"**) directing the Trustee to transfer from the Project Tax Increment Debt Account to the appropriate debt service accounts established by the documents evidencing such Tax Increment Debt the amounts set forth in the Year-End Project Tax Increment Debt

Certificate. The Year-End Project Tax Increment Debt Certificate shall state the sum of the amounts to be transferred from the Project Tax Increment Debt Account to debt service accounts pursuant to the Year-End Project Tax Increment Debt Certificate, which together with any amounts to be transferred to such accounts pursuant to the Year-End Port Tax Increment Debt Certificate as of the [FYE], shall equal the Tax Increment Debt Service Requirement with respect to Tax Increment Debt secured in whole or in part by a pledge of Project Tax Increment as of [the FYI]. The Year-End Project Tax Increment Debt Certificate shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Project Tax Increment Debt Certificate, on the first business day following [the FYE], the Trustee shall make the transfers described in Section 13(c).

(c) Upon compliance with the conditions stated in Section 13(b), the Trustee shall (i) transfer all amounts remaining in the Project Tax Increment Debt Account to the Mello-Roos Bond Account (Project Tax Increment), as necessary to make up any deficiencies in such account for the then immediately preceding City Fiscal Year, and (ii) any remaining amount to the Project Account.

#### **Section 14. Port Tax Increment Debt Account.**

(a) At the written direction of the Port, amounts deposited in the Port Tax Increment Debt Account shall be transferred by the Trustee from time to time, to pay debt service on Tax Increment Debt secured in whole or in part by a pledge of Port Tax Increment under and pursuant to the terms of the documents pursuant to which the Port Tax Increment Debt was issued, as in effect from time to time. In the event amounts in the Port Tax Increment Debt Account and, to the extent such Tax Increment Debt is also secured by a pledge of Project Tax Increment, amounts deposited in the Project Tax Increment Debt Account to pay debt service on such Tax Increment Debt, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing Port Tax Increment Debt, the Trustee shall withdraw the amount of the deficiency from the Port Account.

(b) Prior to each FYE, the Port shall calculate the Port Tax Increment Debt Service Requirement with respect to Tax Increment Debt secured in whole or in part by a pledge of Port Tax Increment as of the FYE, and shall provide the Trustee with a certificate of the Port (the "**Year-End Port Tax Increment Debt Certificate**") directing the Trustee to transfer from the Port Tax Increment Debt Account to the appropriate debt service accounts established by the documents evidencing the Port Tax Increment Debt the amounts set forth in the Year-End Port Tax Increment Debt Certificate. The Year-End Port Tax Increment Debt Certificate shall state the sum of the amounts to be transferred from the Port Tax Increment Debt Account to debt service accounts pursuant to the Year-End Port Tax Increment Debt Certificate, which together with any amounts to be transferred to such accounts pursuant to the Year-End Project Tax Increment Debt Certificate as of the FYE, shall equal the Tax Increment Debt Service Requirement with respect to Tax Increment Debt secured in whole or in part by a pledge of Port Tax Increment as of the FYE. The Year-End Port Tax Increment Debt Certificate shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Port Tax Increment Debt Certificate, on the first business day following the FYE, the Trustee shall make the transfers described in Section 14(c).

(c) Upon compliance with the conditions stated in Section 14(b), the Trustee shall (i) transfer all amounts remaining in the Port Tax Increment Debt Account to the Mello-Roos Bond Account (Port Tax Increment), as necessary to make up any deficiencies in

such account for the then immediately preceding City Fiscal Year, and (ii) any remaining amount to the Port Account.

**Section 15. Mello-Roos Bond Account (Project Tax Increment).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Project Tax Increment) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Project Tax Increment) and, to the extent such Mello-Roos Bonds are also secured by Port Tax Increment, Facilities Special Taxes or Shoreline Special Taxes, amounts deposited for the payment of debt service for such Mello-Roos Bonds in the Mello-Roos Bond Account (Port Tax Increment), Mello-Roos Bond Account (Facilities Special Taxes) and Mello-Roos Bond (Shoreline Reserve Account), as applicable, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing such Mello-Roos Bonds, the Trustee shall withdraw the amount of the deficiency from the Project Account. Notwithstanding any other provision of this Agreement, amounts in the Mello-Roos Bond Account (Project Tax Increment) shall not be applied to the payment of Nonreimbursable Mello-Roos Bonds Debt Service or the payment of debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment in excess of the Interest Cost Limitation.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment as of the FYE, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Project Tax increment) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment). The Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment) shall state the sum of the amounts to be transferred from the Mello-Roos Bond Account (Project Tax increment) to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment), which together with any amounts to be transferred to such accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment), the Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes) and the Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes) as of the FYE, shall equal the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Project Tax Increment as of the FYE. The Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment), on the first business day following the FYE, the Trustee shall make the transfers described in Section 15(c).

(c) Upon compliance with the conditions stated in Section 15(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Project Tax Increment) to the Project Account.

**Section 16. Mello-Roos Bond Account (Port Tax Increment).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Port Tax Increment) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Port Tax Increment or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Port Tax Increment) and, to the extent such Mello-Roos Bonds are also secured by Project Tax Increment, Facilities Special Taxes or Shoreline Special Taxes, amounts deposited for the payment of debt service for such Mello-Roos Bonds in the Mello-Roos Bond Account (Project Tax Increment), Mello-Roos Bond Account (Facilities Special Taxes) and Mello-Roos Bond (Shoreline Reserve Account), as applicable, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing such Mello-Roos Bonds, the Trustee shall withdraw the amount of the deficiency from the Port Account. Notwithstanding any other provision of this Agreement, amounts in the Mello-Roos Bond Account (Port Tax Increment) shall not be applied to the payment of debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Port Tax Increment in excess of the Interest Cost Limitation.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Port Tax Increment as of the FYE, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Port Tax increment) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment). The Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment) shall state the sum of the amounts to be transferred from the Mello-Roos Bond Account (Port Tax increment) to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment), which together with any amounts to be transferred to such accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment), the Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes) and the Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes) as of the FYE, shall equal the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Port Tax Increment as of the FYE. The Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment), on the first business day following FYE, the Trustee shall make the transfers described in Section 16(c).

(c) Upon compliance with the conditions stated in Section 16(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Port Tax Increment) to the Port Account.

#### **Section 17. Project Account.**

(a) The Trustee shall withdraw and apply moneys in the Project Account in accordance with a written requisition of the Port in substantially the form of Exhibit A.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Project Account.

(c) The Trustee shall transfer any amounts in the Project Account to the Tax Increment Debt Account or the Mello-Roos Bond Account (Project Tax Increment) to the extent and at the times required to comply with the provisions of Section 13(a) and Section 15(a).

**Section 18. Port Account.**

(a) The Trustee shall withdraw and apply moneys in the Port Account in accordance with a written requisition of the Port in substantially the form of Exhibit B.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Port Account.

(c) The Trustee shall transfer any amounts in the Port Account to the Tax Increment Debt Account or the Mello-Roos Bond Account (Port Tax Increment) to the extent and at the times required to comply with the provisions of Section 14(a) and Section 16(a).

**Section 19. Historic Building Account.**

(a) The Trustee shall withdraw and apply moneys in the Historic Building Account in accordance with a written requisition of the Port in substantially the form of Exhibit C.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Historic Building Account.

**Section 20. Mello-Roos Bond Account (Facilities Special Taxes).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Facilities Special Taxes) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Facilities Special Taxes or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Facilities Special Taxes) and, to the extent such Mello-Roos Bonds are also secured by Project Tax Increment or Port Tax Increment, amounts deposited for the payment of debt service for such Mello-Roos Bonds in the Mello-Roos Bond Account (Project Tax Increment) and the Mello-Roos Bond Account (Port Tax Increment), as applicable, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing such CFD Bonds, the Trustee shall withdraw the amount of the deficiency from the Facilities Account.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Facilities Special Taxes to be satisfied by Facilities Special Taxes as of the FYE, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Facilities Special Taxes) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes). The Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes) shall state the sum of the amounts to be transferred from the Mello-Roos Bond Account (Facilities Special Taxes) to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate

(Facilities Special Taxes), which together with any amounts to be transferred to such accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment) and the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment) as of the FYE, shall equal the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Facilities Special Taxes as of the FYE. The Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Facilities Special Taxes), on the first business day following the FYE, the Trustee shall make the transfers described in Section 20(c).

(c) Upon compliance with the conditions stated in Section 20(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Facilities Special Taxes) to the Shoreline Reserve Account.

## **Section 21. Mello-Roos Bond Account (Parking Special Taxes).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Parking Special Taxes) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured by a pledge of Parking Special Taxes or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Parking Special Taxes) and Parking Revenues on deposit with the Port for the payment of debt service for such Mello-Roos Bonds are insufficient to pay amounts due under the documents evidencing such Mello-Roos Bonds, the Trustee shall withdraw the amount of the deficiency from the Parking Account.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Parking Special Taxes as of the FYE to be satisfied by Parking Special Taxes, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Parking Special Taxes) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes). The Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes) shall state the sum of the amounts to be transferred from the Mello-Roos Bond Account (Parking Special Taxes) to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes), which together with any Parking Revenues on deposit with the Port for the payment of debt service for such Mello-Roos Bonds shall equal the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of Parking Special Taxes as of the FYE. The Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Parking Special Taxes), on the first business day following the FYE, the Trustee shall make the transfers described in Section 21(c). [**Confirm Port will remit Parking Revenue directly to bond trustee to pay debt service**]

(c) Upon compliance with the conditions stated in Section 21(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Parking Special Taxes) to the Shoreline Reserve Account.

**Section 22. Mello-Roos Bond Account (Building E4 Special Taxes).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Building E4 Special Taxes) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured by a pledge of Building E4 Special Taxes or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Building E4 Special Taxes) are insufficient to pay amounts due from Building E4 Special Taxes under the documents evidencing such Mello-Roos Bonds, the Trustee shall withdraw the amount of the deficiency from the Building E4 Account.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured by a pledge of Building E4 Special Taxes to be satisfied by Building E4 Special Taxes as of the FYE, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Building E4 Special Taxes)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Building E4 Special Taxes) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Building E4 Special Taxes). The Year-End Bond Debt Certificate (Building E4 Special Taxes) shall state the sum of the amounts to be transferred to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Building E4 Special Taxes), which shall equal the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured by a pledge of Building E4 Special Taxes as of the FYE. The Year-End Mello-Roos Bond Debt Certificate (Building E4 Special Taxes) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Building E4 Special Taxes), on the first business day following the FYE, the Trustee shall make the transfers described in Section 22(c).

(c) Upon compliance with the conditions stated in Section 22(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Building E4 Special Taxes) to the Shoreline Reserve Account.

**Section 23. Mello-Roos Bond Account (Shoreline Special Taxes).**

(a) At the written direction of the Port, amounts in the Mello-Roos Bond Account (Shoreline Special Taxes) shall be transferred by the Trustee from time to time, to pay debt service on Mello-Roos Bonds secured in whole or in part by a pledge of Shoreline Special Taxes or as otherwise required under the documents pursuant to which any such Mello-Roos Bonds have been issued. In the event amounts in the Mello-Roos Bond Account (Shoreline Special Taxes) and, to the extent such Mello-Roos Bonds are also secured by Project Tax Increment or Port Tax Increment, amounts deposited for the payment of debt service for such Mello-Roos Bonds in the Mello-Roos Bond Account (Project Tax Increment) and the Mello-Roos Bond Account (Port Tax Increment), as applicable, on a cumulative basis, are insufficient to pay amounts due under the documents evidencing such Mello-Roos Bonds, the Trustee shall withdraw the amount of the deficiency from the Shoreline Reserve Account.

(b) Prior to each FYE, the Port shall calculate the Mello-Roos Bond Debt Service Requirement with respect to Mello-Roos Bonds secured in whole or in part by a pledge of



Shoreline Special Taxes as of June 30 to be satisfied by Shoreline Special Taxes, and shall provide the Trustee with a certificate of the Port (the "**Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes)**") directing the Trustee to transfer from the Mello-Roos Bond Account (Shoreline Special Taxes) to the appropriate debt service accounts established by the documents evidencing such Mello-Roos Bonds the amounts set forth in the Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes). The Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes) shall state the sum of the amounts to be transferred to debt service accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes), which together with any amounts to be transferred to such accounts pursuant to the Year-End Mello-Roos Bond Debt Certificate (Project Tax Increment) and the Year-End Mello-Roos Bond Debt Certificate (Port Tax Increment) as of the FYE, shall equal the Mello-Roos Bond Debt Service Requirement with respect Mello-Roos Bonds secured in whole or in part by a pledge of Shoreline Special Taxes as of said June 30. The Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes) shall also state that provided the Trustee has made all the transfers required to be made in accordance with the Year-End Mello-Roos Bond Debt Certificate (Shoreline Special Taxes), on the first business day following the FYE, the Trustee shall make the transfers described in Section 23(c).

(c) Upon compliance with the conditions stated in Section 23(b), the Trustee shall transfer all remaining amounts in the Mello-Roos Bond Account (Shoreline Special Taxes) to the Shoreline Reserve Account.

#### **Section 24. Facilities Account.**

(a) The Trustee shall withdraw and apply moneys in the Facilities Account in accordance with a written requisition of the Port in substantially the form of Exhibit D.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Facilities Account.

(c) The Trustee shall transfer any amounts in the Facilities Account to the Mello-Roos Bond Account (Facilities Special Taxes) to the extent and at the times required to comply with the provisions of Section 20(a).

#### **Section 25. Parking Account.**

(a) The Trustee shall withdraw and apply moneys in the Parking Account in accordance with a written requisition of the Port in substantially the form of Exhibit E.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Parking Account.

(c) The Trustee shall transfer any amounts in the Parking Account to the Mello-Roos Bond Account (Parking Special Taxes) to the extent and at the times required to comply with the provisions of Section 21(a).

#### **Section 26. Building E4 Account.**

(a) The Trustee shall withdraw and apply moneys in the Building E4 Account in accordance with a written requisition of the Port in substantially the form of Exhibit F.

(b) The Trustee shall maintain records as to the date of each deposit to and distribution from the Building E4 Account.

(c) The Trustee shall transfer any amounts in the Building E4 Account to the Mello-Roos Bond Account (Building E4 Special Taxes) to the extent and at the times required to comply with the provisions of Section 22(a).

**Section 27. Shoreline Reserve Account.**

(a) Before the applicable Conversion Dates, the Trustee shall withdraw and apply moneys in the Shoreline Reserve Account to finance Horizontal Development Costs, finance the Building E-4 Feasibility Gap, after the Project Payment Obligation is fully satisfied, pay off Promissory Note-LP subject to the Interest Cost Limitation to the extent applicable, and after Promissory Note-LP is paid off, pay the Building E-4 Feasibility Gap, upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit G.

(b) After the applicable Conversion Dates, the Trustee shall withdraw and apply moneys in the Shoreline Reserve Account to pay for costs related to the Shoreline Protection Project, other Pier 70 costs and other uses permitted under the RMA for the Facilities CFD, upon receipt from the Port of a written requisition therefor in substantially the form of Exhibit G.

(c) The Trustee shall maintain records as to the date of each deposit to and distribution from the Shoreline Reserve Account.

(d) The Trustee may establish sub-accounts within the Shoreline Reserve Account for the purpose of segregating amounts on deposit from each Phase. **[Discuss] [Not sure why]**

**Section 28. Revenue Account.**

Promptly upon Interim Satisfaction occurring for the then Current Phase, the Port shall direct the Trustee in writing to distribute all amounts then on deposit in the Revenue Account to the Port and the Developer in an amount equal to the Port Share and Developer Share, respectively, subject to the terms and conditions of the Financing Plan.

**Section 29. Investment of Funds; Reporting of Earnings and Balances.**

(a) Investment of Funds. The Trustee shall invest amounts on deposit in the funds and accounts established under this Agreement at the written direction of the Port in any lawful investment for Port funds. The Trustee may rely on the written direction of the Port as to the legality of any such investment. In the absence of any such written direction, the Trustee shall hold such moneys uninvested. The Trustee shall not be responsible for any loss on any investment made at the written direction of the Port or otherwise made in accordance with this Section 29(a).

(b) Reporting of Earnings and Balances. The Trustee shall provide monthly reports to the Port with a copy to the Developer setting forth a list of all assets in each of the accounts and funds established under this Agreement, all deposit and withdrawal activity

for the funds and accounts, any investment gain or loss on amounts in such funds and accounts, and the ending balance, as of the end of the preceding month, of each such account.

### **Section 30. General Provisions Regarding the Trustee.**

The following provisions shall pertain to the performance by the Trustee of its duties under this Agreement:

(a) Duties, Immunities and Liabilities of Trustee. The Trustee shall perform such duties and only such duties as are specifically set forth in this Agreement. The Trustee shall exercise the rights and powers vested in it by this Agreement, and use the some degree of care and skill in their exercise, as a reasonable person would exercise or use under the circumstances in the conduct of his or her own affairs.

(b) Merger or Consolidation of Trustee. Any company into which the Trustee may be merged or converted or with which it may be consolidated or any company resulting from any merger, conversion or consolidation to which it shall be a party or any company to which the Trustee may sell or transfer all or substantially all of its corporate trust business, without the execution or filing of any paper or any further act, anything herein to the contrary notwithstanding. The Trustee shall give written notice to the Port of any such merger or consolidation and of any name change.

(c) Liability of Trustee. The recitals of facts herein shall be taken as statements of the Port and the Trustee assumes no responsibility for the correctness of the some, or shall incur any responsibility with respect to this Agreement, other than in connection with the duties or obligations herein or imposed upon it. The Trustee shall not be liable (i) in connection with the performance of its respective duties hereunder, except for its own negligence or willful misconduct; (ii) for any error of judgment made in good faith, unless it shall be proved that the Trustee was negligent in ascertaining the pertinent facts; (iii) with respect to any action taken or omitted to be taken by it in good faith in accordance with the direction of the Port the relating to the time, method and place of exercising any trust or power conferred upon the Trustee under this Agreement; or (iv) for any action taken by it in good faith and believed by it to be authorized or within the discretion or rights or powers conferred upon it by this Agreement.

(d) Payment, Reimbursement, Indemnification. The Port agrees:

(i) to pay the Trustee, from time to time reasonable compensation for all services rendered by it hereunder (which compensation shall not be limited by any provision of law in regard to the compensation of a trustee of an express trust);

(ii) except as otherwise expressly provided herein, to reimburse the Trustee upon its request for all reasonable expenses, disbursements and advances incurred or made by the Trustee in accordance with any provision of this Agreement (including the reasonable compensation and the expenses and disbursements of its agents and counsel), except any such expense, disbursement or advance as may be attributable to the Trustee's negligence or willful misconduct; and

(iii) to indemnify the Trustee for, and to hold it harmless against, any loss, liability, cost, claim or expense of any kind whatsoever, including those of its

attorneys, incurred without negligence or willful misconduct on the Trustee's part, arising out of or in connection with the acceptance or administration of this trust or the performance of its duties hereunder, including the costs and expenses of defending itself against any claim or liability in connection with the exercise or performance of any of its powers or duties hereunder. The provisions of this Section 30(d)(iii) shall survive the termination of this Agreement.

(e) Expenditure of Trustee's Funds. No provision of this Agreement shall require the Trustee to expend or risk its own funds or otherwise incur any financial liability in the performance of any of its duties hereunder, or in the exercise of any of its rights or powers, if repayment of such funds or adequate indemnity against such risk or liability is not reasonably assured to it.

(f) Agents, Co-Trustees. The Trustee may execute any of the trusts or powers hereunder or perform any duties hereunder either directly or by or through agents, co-trustees or attorneys and the Trustee shall not be responsible for any misconduct or negligence on the part of any agent, co-trustee or attorney appointed with due care by it hereunder.

(g) No Personal Liability. In acting as Trustee hereunder, the Trustee acts solely in its capacity as Trustee, and not in its individual, personal or corporate capacity.

(h) Right of Trustee to Rely on Documents. The Trustee shall not be bound to make any investigation into the facts or matters stated in any resolution, requisition, certificate, statement, instrument, opinion, report, notice, request, direction, consent, order, debenture, coupon or other paper or document, but the Trustee, in its discretion, may make such further investigation or inquiry into such facts or matters as it may deem fit.

The Trustee shall be protected in acting upon any notice, resolution, request, direction, requisition, consent, order, certificate, report, opinion, or other paper or document believed by it to be genuine and to have been signed or presented by the proper party or parties. The Trustee may consult with counsel, with regard to legal questions, and the opinion of such counsel shall be full and complete authorization and protection in respect of any action taken or suffered by it hereunder in good faith and in accordance therewith. The Trustee may conclusively rely upon any direction or instruction received by it from the Port as to the deposit and withdrawal of moneys in the funds and accounts established under this Agreement and shall not be responsible as to the correctness of the amounts received, or the use or allocation thereof, but its responsibility shall be limited to the accounting for such funds as it shall actually receive.

Whenever in the administration of the trusts imposed upon it by this Agreement the Trustee shall deem it necessary or desirable that a matter be proved or established prior to taking or suffering any action hereunder, such matter (unless other evidence in respect thereof be herein specifically prescribed) may be deemed to be conclusively proved and established by a statement of the Port and such statement shall be full warrant to the Trustee for any action taken or suffered in good faith under the provisions of this Agreement in reliance upon such statement, but in its discretion the Trustee may, in lieu thereof, accept other evidence of such matter or may require such additional evidence as to it may deem reasonable.

(i) Preservation and Inspection of Documents. All documents received by the Trustee under the provisions of this Agreement shall be retained in its possession and shall be subject at all reasonable times upon reasonable prior notice to the inspection of the Port and its respective agents and representatives duly authorized in writing, at reasonable hours and under reasonable conditions.

**Section 31. Resignation or Removal of Trustee.**

(a) The Trustee may resign at any time by giving written notice to the Port, and the Port shall promptly appoint a successor trustee.

(b) The Port may remove the Trustee at any time without cause by giving written notice to the Trustee and appointing a successor trustee.

(c) Notwithstanding any other provision of this Agreement, no resignation or removal of the Trustee shall take effect until the acceptance of appointment and assumption of duties by the successor trustee.

**Section 32. Section Headings and References.**

The headings or titles of the several Sections hereof, and any table of contents appended to copies hereof, shall be solely for convenience of reference and shall not affect the meaning, construction or effect of this Agreement.

All references herein to "Sections" and other subsections are to the corresponding Sections or subsections of this Agreement; the words "herein," "hereof," "hereby," "hereunder" and other words of similar import refer to this Agreement as a whole and not to any particular Section or subsection hereof; and words of any gender shall mean and include words of the other genders.

**Section 33. Execution in Several Counterparts.**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the Port and the Trustee shall preserve undestroyed, shall together constitute but one and the same instrument.

**Section 34. Governing Law.**

This Agreement shall be construed in accordance with and governed by the Constitution and laws of the State of California, applicable to the contracts made and performed in such State.

**Section 35. Notices.**

Unless otherwise expressly stated herein, any notice or demand which by any provision of this Agreement is required or permitted to be given or served by any party may be given or served by being sent by any generally recognized express service, hand delivery, or deposited postage prepaid in a post office letter box addressed (until another address is specified by a party, and then, that address) as follows:

The Port:

Pier 1  
San Francisco Port Commission  
San Francisco, CA 94111  
Attention: Executive Director

The Trustee:

[Trustee Bank]  
[address to come]

**Section 36. Amendments.**

This Agreement may not be effectively amended, changed, modified, altered or terminated except in writing, executed by the Port and the Trustee. The Trustee shall execute any amendment to this Agreement as requested by the Port except that the Trustee shall have the right to refuse to execute any amendment to this Agreement to the extent it materially and adversely affects the rights of the Trustee hereunder.

IN WITNESS WHEREOF, the Port, as agent of the IFD, Facilities CFD and Services CFD, has caused this Agreement to be signed in its name by its duly authorized officer, and the Trustee has caused this Agreement to be signed in its name by its duly authorized officer, all as of the day and year first above written.

CITY AND COUNTY OF SAN FRANCISCO ACTING BY  
AND THROUGH THE SAN FRANCISCO PORT  
COMMISSION, AS AGENT OF THE IFD, THE  
FACILITIES CFD AND THE SERVICES CFD

By: \_\_\_\_\_

Its: \_\_\_\_\_

[TRUSTEE BANK], as Trustee

By: \_\_\_\_\_

Its: \_\_\_\_\_

**EXHIBIT A**  
**FORM OF REQUISITION**  
**PROJECT ACCOUNT**



**EXHIBIT B**  
**FORM OF REQUISITION**  
**PORT ACCOUNT**



**EXHIBIT C**  
**FORM OF REQUISITION**  
**HISTORIC BUILDING ACCOUNT**

**EXHIBIT D**  
**FORM OF REQUISITION**  
**FACILITIES ACCOUNT**

**EXHIBIT E**  
**FORM OF REQUISITION**  
**PARKING ACCOUNT**

**EXHIBIT F**  
**FORM OF REQUISITION**  
**BUILDING E4 ACCOUNT**

**EXHIBIT G**  
**FORM OF REQUISITION**  
**SHORELINE RESERVE ACCOUNT**

**EXHIBIT H**  
**FORM OF REQUISITION**  
**SERVICES ACCOUNT**



**EXHIBIT I**  
**FORM OF REQUISITION**  
**ADVANCE OF LAND PROCEEDS**

**EXHIBIT J**

**FORM OF REQUISITION**

**INTERIM SECURITY ACCOUNT**

**EXHIBIT K**  
**FORM OF REQUISITION**  
**ADVANCE OF PORT CAPITAL**



FINANCING PLAN SCHEDULE 3  
PRELIMINARY ENTITLEMENT COST STATEMENT



**Pier 70**

**Entitlements Costs through 6/30/2017**

**PRELIMINARY (Updated 9/8/2017)**

Entitlement Costs - Invoice file	\$ 17,973,954
Entitlement Costs - Overhead	\$ 10,104,099
Total Costs Through June 30, 2017	<u>\$ 28,078,053</u>

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Kelly Pretzer  
Development Director  
Forest City Realty Trust

**Pier 70**  
**Entitlement Cost Summary**  
**and Estimated Developer Return**

Quarter Cost Incurred	Preliminary Entitlement Costs (Preliminary Cost Statement)			Additional Projected Entitlement Costs			Total Projected Entitlement Costs	
	General Expenses	Travel & Expenses	Total	Overhead <sup>1</sup>	Other Costs	Total	Costs	Return <sup>2</sup>
Q3 2011	\$ 471,041	\$ 3,327	\$ 474,367	\$ 221,986	\$ -	\$ 221,986	\$ 696,353	\$ 1,396,490
Q4 2011	\$ 753,214	\$ 989	\$ 754,204	\$ 221,986	\$ -	\$ 221,986	\$ 976,189	\$ 1,831,345
Q1 2012	\$ 161,769	\$ 262	\$ 162,030	\$ 318,241	\$ -	\$ 318,241	\$ 480,272	\$ 841,516
Q2 2012	\$ 92,001	\$ 1,618	\$ 93,619	\$ 318,241	\$ -	\$ 318,241	\$ 411,860	\$ 672,837
Q3 2012	\$ 284,836	\$ 1,015	\$ 285,851	\$ 318,241	\$ -	\$ 318,241	\$ 604,092	\$ 918,366
Q4 2012	\$ 637,920	\$ -	\$ 637,920	\$ 318,241	\$ -	\$ 318,241	\$ 956,161	\$ 1,349,827
Q1 2013	\$ 292,529	\$ 934	\$ 293,463	\$ 300,472	\$ -	\$ 300,472	\$ 593,935	\$ 776,784
Q2 2013	\$ 419,104	\$ -	\$ 419,104	\$ 300,472	\$ -	\$ 300,472	\$ 719,576	\$ 869,592
Q3 2013	\$ 167,438	\$ -	\$ 167,438	\$ 300,472	\$ -	\$ 300,472	\$ 467,910	\$ 520,960
Q4 2013	\$ 627,402	\$ 447	\$ 627,848	\$ 300,472	\$ -	\$ 300,472	\$ 928,320	\$ 949,087
Q1 2014	\$ 731,903	\$ 3,217	\$ 735,120	\$ 368,121	\$ -	\$ 368,121	\$ 1,103,241	\$ 1,031,842
Q2 2014	\$ 533,415	\$ 880	\$ 534,295	\$ 368,121	\$ -	\$ 368,121	\$ 902,416	\$ 768,808
Q3 2014	\$ 224,431	\$ 883	\$ 225,313	\$ 368,121	\$ -	\$ 368,121	\$ 593,434	\$ 458,247
Q4 2014	\$ 665,397	\$ 2,892	\$ 668,289	\$ 368,121	\$ -	\$ 368,121	\$ 1,036,410	\$ 721,219
Q1 2015	\$ 524,575	\$ -	\$ 524,575	\$ 352,839	\$ -	\$ 352,839	\$ 877,413	\$ 546,500
Q2 2015	\$ 869,862	\$ 455	\$ 870,317	\$ 352,839	\$ -	\$ 352,839	\$ 1,223,156	\$ 676,368
Q3 2015	\$ 863,417	\$ 5,275	\$ 868,692	\$ 352,839	\$ -	\$ 352,839	\$ 1,221,531	\$ 593,780
Q4 2015	\$ 1,362,933	\$ 3,084	\$ 1,366,017	\$ 352,839	\$ -	\$ 352,839	\$ 1,718,856	\$ 725,530
Q1 2016	\$ 1,320,265	\$ 9,935	\$ 1,330,200	\$ 571,294	\$ -	\$ 571,294	\$ 1,901,495	\$ 686,177
Q2 2016	\$ 1,016,873	\$ 4,802	\$ 1,021,675	\$ 571,294	\$ -	\$ 571,294	\$ 1,592,969	\$ 481,491
Q3 2016	\$ 1,127,579	\$ 1,270	\$ 1,128,848	\$ 571,294	\$ -	\$ 571,294	\$ 1,700,143	\$ 418,544
Q4 2016	\$ 3,001,988	\$ 14,513	\$ 3,016,501	\$ 571,294	\$ -	\$ 571,294	\$ 3,587,795	\$ 690,717
Q1 2017	\$ 1,432,566	\$ 17,800	\$ 1,450,366	\$ 970,647	\$ -	\$ 970,647	\$ 2,421,013	\$ 341,765
Q2 2017	\$ 391,499	\$ 1,368	\$ 392,866	\$ 970,647	\$ -	\$ 970,647	\$ 1,363,513	\$ 125,477
<b>Subtotal</b>	<b>\$ 17,973,954</b>	<b>\$ 74,965</b>	<b>\$ 18,048,920</b>	<b>\$ 10,029,134</b>	<b>\$ -</b>	<b>\$ 10,029,134</b>	<b>\$ 28,078,053</b>	<b>\$ 18,393,268</b>
Q3 2017	\$ -	\$ -	\$ -	\$ -	\$ 4,022,007	\$ 4,022,007	\$ 4,022,007	\$ 180,990
Q4 2017	\$ -	\$ -	\$ -	\$ -	\$ 1,340,669	\$ 1,340,669	\$ 1,340,669	\$ -
<b>Total</b>	<b>\$ 17,973,954</b>	<b>\$ 74,965</b>	<b>\$ 18,048,920</b>	<b>\$ 10,029,134</b>	<b>\$ 5,362,677</b>	<b>\$ 15,391,810</b>	<b>\$ 33,440,730</b>	<b>\$ 18,574,258</b>

Notes:

1. Overhead is spread equally across all quarters by year.
2. Assumes 18 percent return on entitlement costs, compounded quarterly.

# DDA - C1 - Sch I **ATTACHMENT B-1 - SUMMARY PRO-FORMA UNDERWRITING (a)**

## **A.) HORIZONTAL INFRASTRUCTURE INVESTMENT USES**

Upfront Project Entitlement Expenditures	\$	33,440,730
Phase I Infrastructure	\$	149,544,813
Phase II Infrastructure	\$	87,162,871
Phase III Infrastructure	\$	60,771,977
Total Horizontal Infrastructure Uses	\$	330,920,391

## **B.) HORIZONTAL INFRASTRUCTURE INVESTMENT SOURCES**

<i>CFD/IFD Bonds - Debt Service Paid by Tax Increment</i>		
Phase I IFD Bonds	\$	62,728,057
Phase II IFD Bonds	\$	40,609,858
Phase III IFD Bonds	\$	66,254,767
Total CFD/IFD Bonds - Debt Service Paid by Tax Increment	\$	169,592,682
Pay Go Tax Increment Applied to Project	\$	186,831,336
Condominium CFD Facilities Tax Proceeds	\$	35,378,942
Project Reserve Proceeds from Sea Level Rise CFD Tax	\$	5,316,490
Total Horizontal Infrastructure Investment Sources	\$	397,119,450

## **C.) MASTER DEVELOPER PEAK EQUITY (b)**

Phase I	\$	76,945,889
Phase II	\$	23,842,519
Phase III	\$	20,127,914

## **D.) PREPAID AND ANNUAL GROUND RENT**

A-1 (Office)	\$	14,882,747
KN (Resi)	\$	25,030,915
E2 (Resi)	\$	11,588,385
C-2B (Resi)	\$	8,065,959
2 (Resi)	\$	17,751,305
D-1 (Resi)	\$	17,011,491
F-G (Office)	\$	35,394,957
E1 (Resi)	\$	19,165,316
E3 (Resi)	\$	5,114,179
B-1 - B-2 (Office)	\$	53,788,463
C-1A (Office)	\$	244,450,180
C-1C (Resi)	\$	9,605,187
H-1 (Resi)	\$	13,171,380
H-2 (Resi)	\$	31,649,880
Total Prepaid and Annual Ground Rent	\$	506,670,342

## **E.) PROJECT NET CASH FLOW**

Horizontal Infrastructure Costs	\$	(330,920,391)
CFD/IFD Bonds - Debt Service Paid by Tax Increment	\$	169,592,682
Pay Go Tax Increment	\$	186,831,336
Condominium CFD Facilities Tax Proceeds	\$	35,378,942
Project Reserve from Sea Level Rise Tax Proceeds	\$	5,316,490
Ground Rent Payments	\$	506,670,342
Total Project Profit	\$	572,869,401

## **F.) DISTRIBUTION OF PROFIT**

Master Developer Return on Investment	\$	143,675,059
<b>Profit Sharing:</b>		
Master Developer Profit Participation - Prepaid Annual Ground Rent	\$	-
Master Developer Profit Participation - Prepaid Ground Rent	\$	83,134,873
Port of San Francisco Profit Participation - Annual Ground Rent	\$	244,450,180
Port of San Francisco Profit Participation - Prepaid Ground Rent	\$	101,609,289
Total Master Developer Profit	\$	226,809,932
Total Port of San Francisco Profit	\$	346,059,469
Total Project Profit	\$	572,869,401

## **G.) PORT OF SAN FRANCISCO NET ECONOMIC BENEFIT**

Port Annual Ground Rent (Including Parcel C-1A)	\$	244,450,180
Port Share of Prepaid Ground Rent	\$	101,609,289
1.5% of Net Proceeds from Refinancings	\$	193,260,917
1.5% (Yrs 30-59) & 2.5% (Yrs 60-99) of Modified Gross Revenues	\$	1,769,535,033
Condominium Resale Transfer Fees	\$	1,684,030,812
Total Port of San Francisco Net Economic Benefit	\$	3,992,886,231

## **H.) TAX INCREMENT TO PORT FOR PIER 70 WIDE FACILITIES AND CITY SHORELINE PROTECTION**

Port's 8 Cents of Tax Increment	\$	145,780,770
Unused Tax Increment to Port after Project is Complete	\$	555,012,843
Total Tax Increment to Port for Pier 70 Wide Facilities and City Shoreline Protection	\$	700,793,613

## **I.) CFD TAX REVENUES FOR CITY SHORELINE PROTECTION**

Available Sea Level Rise CFD Tax Proceeds	\$	281,250,929
Available Condominium CFD Facilities Tax Proceeds	\$	1,353,066,606
Unused Project Reserve Proceeds from Sea Level Rise CFD Tax	\$	491,994,859
Unused Condominium CFD Facilities Tax Proceeds Applied to Project	\$	6,852,694
Total CFD Tax Revenues for City Shoreline Protection	\$	2,133,165,088

## **Notes:**

\*\*\* All numbers are preliminary estimates and subject to further change. \*\*\*

- (a) Numerical estimates are expressed in nominal terms unless otherwise denoted.  
(b) Estimated peak equity assuming development of each phase on a stand-alone basis.

## ATTACHMENT B-1 - ANNUAL SUMMARY PRO-FORMA UNDERWRITING (a)

	TOTAL	2011 YEAR 1	2012 YEAR 2	2013 YEAR 3	2014 YEAR 4	2015 YEAR 5	2016 YEAR 6	2017 YEAR 7	2018 YEAR 8	2019 YEAR 9	2020 YEAR 10	2021 YEAR 11	2022 YEAR 12	2023 YEAR 13	2024 YEAR 14	2025 YEAR 15	2026 YEAR 16	2027 YEAR 17
<b>A.) HORIZONTAL INFRASTRUCTURE INVESTMENT USES</b>																		
Upfront Project Entitlement Expenditures	\$ 33,440,730	\$ 1,334,232	\$ 2,488,322	\$ 2,982,387	\$ 4,588,583	\$ 5,853,188	\$ 10,313,000	\$ 6,070,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase I Infrastructure	\$ 149,544,813	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,781,753	\$ 41,137,323	\$ 58,882,984	\$ 35,982,773	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase II Infrastructure	\$ 87,192,871	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,878,378	\$ 43,257,250	\$ 31,028,245	\$ -	\$ -	\$ -
Phase III Infrastructure	\$ 80,771,977	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,938,653	\$ 13,937,032	\$ 18,768,378
Total Horizontal Infrastructure Uses	\$ 330,820,381	\$ 1,334,232	\$ 2,488,322	\$ 2,982,387	\$ 4,588,583	\$ 5,853,188	\$ 10,313,000	\$ 6,070,000	\$ 13,781,753	\$ 41,137,323	\$ 58,882,984	\$ 35,982,773	\$ 12,878,378	\$ 43,257,250	\$ 31,028,245	\$ 7,938,653	\$ 13,937,032	\$ 18,768,378
<b>B.) HORIZONTAL INFRASTRUCTURE INVESTMENT SOURCES</b>																		
CFDA/DF Bonds - Debt Service Paid by Tax Increment	\$ 62,728,057	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,858,583	\$ 13,803,768	\$ -	\$ 17,278,277	\$ -	\$ 14,888,428	\$ -	\$ -	\$ -
Phase I CFDA/DF Bonds	\$ 40,808,858	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,488,183	\$ -	\$ -	\$ -	\$ 11,111,695
Phase II CFDA/DF Bonds	\$ 86,254,787	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,574,174	\$ -	\$ -	\$ -
Phase III CFDA/DF Bonds	\$ 169,582,682	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,858,583	\$ 13,803,768	\$ -	\$ 17,278,277	\$ 29,488,183	\$ 20,283,603	\$ -	\$ 36,735,051	\$ 11,111,695
Total CFDA/DF Bonds - Debt Service Paid by Tax Increment	\$ 169,582,682	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,858,583	\$ 13,803,768	\$ -	\$ 17,278,277	\$ 29,488,183	\$ 20,283,603	\$ -	\$ 36,735,051	\$ 11,111,695
Pay Go Tax Increment Applied to Project	\$ 188,831,338	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 480,080	\$ 1,043,188	\$ 1,828,740	\$ 2,028,534	\$ 2,128,283
Condominium CFD Facilities Tax Proceeds	\$ 35,378,942	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,740,087	\$ 2,809,894	\$ 5,451,160	\$ -	\$ 81,418	\$ 8,041,094	\$ 108,228	\$ 110,393	\$ 12,580,738	\$ 147,442
Project Reserve Proceeds from Sea Level Rise CFD Tax	\$ 5,318,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 452,725	\$ 298,835	\$ 304,812	\$ 821,063	\$ -
Total Horizontal Infrastructure Investment Sources	\$ 397,119,450	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,740,087	\$ 19,668,578	\$ 19,254,927	\$ -	\$ 17,337,883	\$ 38,472,083	\$ 21,719,856	\$ 2,343,648	\$ 52,163,384	\$ 13,385,418
<b>C.) MASTER DEVELOPER PEAK EQUITY (b)</b>																		
Phase I	\$ 76,845,888	\$ 1,334,232	\$ 3,823,554	\$ 8,805,951	\$ 11,404,534	\$ 17,057,730	\$ 27,370,730	\$ 33,440,730	\$ 33,440,730	\$ 28,811,834	\$ 52,889,314	\$ 76,845,888	\$ 85,818,287	\$ 38,593,921	\$ 19,023,858	\$ 17,951,188	\$ -	\$ -
Phase II	\$ 23,842,518	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,878,378	\$ 21,132,239	\$ 23,842,518	\$ 29,842,518	\$ 23,842,518	\$ 23,842,518
Phase III	\$ 20,127,914	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,938,653	\$ -	\$ -
<b>D.) PREPAID AND ANNUAL GROUND RENT</b>																		
A-1 (Office)	\$ 14,882,747	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,978,548	\$ 11,808,187	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KA (Retail)	\$ 25,030,915	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,030,915	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
E2 (Retail)	\$ 11,588,385	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,588,385	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C-2B (Retail)	\$ 8,065,959	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,065,959	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 (Retail)	\$ 17,751,305	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,751,305	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
D-1 (Retail)	\$ 17,011,481	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,011,481	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
F-2 (Office)	\$ 35,384,857	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,078,691	\$ 28,315,988	\$ -	\$ -	\$ -
E1 (Retail)	\$ 19,165,318	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 19,165,318	\$ -	\$ -	\$ -	\$ -
E3 (Retail)	\$ 5,114,178	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,114,178	\$ -	\$ -	\$ -	\$ -
B-1 - B-2 (Office)	\$ 53,788,463	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,757,893	\$ 43,030,770
C-1A (Office)	\$ 244,450,180	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 415,287	\$ 427,748	\$ 440,578
C-1C (Retail)	\$ 9,605,187	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,805,187	\$ -
H-1 (Retail)	\$ 13,171,380	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,171,380	\$ -
H-2 (Retail)	\$ 31,848,880	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,848,880	\$ -
Total Prepaid and Annual Ground Rent	\$ 508,870,342	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,030,915	\$ 37,405,848	\$ 18,888,040	\$ 11,808,187	\$ -	\$ 31,358,488	\$ 28,315,988	\$ 415,287	\$ 85,511,885	\$ 43,471,349
<b>E.) PROJECT NET CASH FLOW</b>																		
Horizontal Infrastructure Costs	\$ (330,820,381)	\$ (1,334,232)	\$ (2,488,322)	\$ (2,982,387)	\$ (4,588,583)	\$ (5,853,188)	\$ (10,313,000)	\$ (6,070,000)	\$ (13,781,753)	\$ (41,137,323)	\$ (58,882,984)	\$ (35,982,773)	\$ (12,878,378)	\$ (43,257,250)	\$ (31,028,245)	\$ (7,938,653)	\$ (13,937,032)	\$ (18,768,378)
CFDA/DF Bonds - Debt Service Paid by Tax Increment	\$ 169,582,682	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,858,583	\$ 13,803,768	\$ -	\$ 17,278,277	\$ 29,488,183	\$ 20,283,603	\$ -	\$ 36,735,051	\$ 11,111,695
Pay Go Tax Increment	\$ 188,831,338	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 480,080	\$ 1,043,188	\$ 1,828,740	\$ 2,028,534	\$ 2,128,283
Condominium CFD Facilities Tax Proceeds	\$ 35,378,942	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,740,087	\$ 2,809,894	\$ 5,451,160	\$ -	\$ 81,418	\$ 8,041,094	\$ 108,228	\$ 110,393	\$ 12,580,738	\$ 147,442
Project Reserve from Sea Level Rise Tax Proceeds	\$ 5,318,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 452,725	\$ 298,835	\$ 304,812	\$ 821,063	\$ -
Ground Rent Payments	\$ 508,870,342	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,030,915	\$ 37,405,848	\$ 18,888,040	\$ 11,808,187	\$ -	\$ 31,358,488	\$ 28,315,988	\$ 415,287	\$ 85,511,885	\$ 43,471,349
Total Project Profit	\$ 572,868,401	\$ (1,334,232)	\$ (2,488,322)	\$ (2,982,387)	\$ (4,588,583)	\$ (5,853,188)	\$ (10,313,000)	\$ (6,070,000)	\$ 18,888,258	\$ 18,836,803	\$ (18,419,987)	\$ (24,058,575)	\$ 4,458,317	\$ 24,573,299	\$ 19,003,577	\$ (5,179,418)	\$ 103,838,238	\$ 38,088,388
<b>F.) DISTRIBUTION OF PROFIT</b>																		
Master Developer Return on Investment	\$ 143,875,058	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,888,258	\$ 8,207,807	\$ 6,857,883	\$ -	\$ 8,011,101	\$ 9,446,887	\$ 2,143,791	\$ 1,271,278	\$ 88,885,348	\$ 15,042,408
Profit Sharing:																		
Master Developer Profit Participation - Prepaid Annual Ground Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Master Developer Profit Participation - Prepaid Ground Rent	\$ 83,134,873	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,247,629
Port of San Francisco Profit Participation - Annual Ground Rent	\$ 244,450,180	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 415,287	\$ 427,748	\$ 440,578
Port of San Francisco Profit Participation - Prepaid Ground Rent	\$ 101,808,289	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,524,758
Total Master Developer Profit	\$ 228,808,932	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,888,258	\$ 8,207,807	\$ 6,857,883	\$ -	\$ 8,011,101	\$ 9,446,887	\$ 2,143,791	\$ 1,271,278	\$ 88,885,348	\$ 18,288,893
Total Port of San Francisco Profit	\$ 348,059,469	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 415,287	\$ 427,748	\$ 1,895,337
Total Project Profit	\$ 572,868,401	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,888,258	\$ 8,207,807	\$ 6,857,883	\$ -	\$ 8,011,101	\$ 9,446,887	\$ 2,143,791	\$ 1,686,568	\$ 70,285,092	\$ 18,255,274
<b>G.) PORT OF SAN FRANCISCO NET ECONOMIC BENEFIT</b>																		
Port Annual Ground Rent (Including Parcel C-1A)	\$ 244,450,180	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 415,287	\$ 427,748	\$ 440,578
Port Share of Prepaid Ground Rent	\$ 101,808,289	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,524,758
1.5% of Net Proceeds from Refinancing	\$ 193,280,917	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1.5% (Yrs 30-59) & 2.5% (Yrs 60-89) of Modified Gross Revenues	\$ 1,789,535,033	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Condominium Resale Transfer Fees	\$ 1,684,030,812	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 77,427	\$ 180,604	\$ 334,209	\$ 488,889	\$ 888,988
Total Port of San Francisco Economic Benefit	\$ 3,992,885,231	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 77,427	\$ 180,604	\$ 748,487	\$ 924,615	\$ 2,634,323
<b>H.) TAX INCREMENT TO PORT FOR PIER 70 WIDE FACILITIES AND CITY SHORELINE PROTECTION</b>																		
Port's Share of Tax Increment	\$ 145,780,770	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 202,961	\$ 384,304	\$ 708,884	\$ 723,041	\$ 737,502
Unused Tax Increment to Port after Project is Complete	\$ 555,012,843	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Tax Increment to Port for Pier 70 Wide Facilities and City Shoreline Protection	\$ 700,793,613	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 202,961	\$ 384,304	\$ 708,884	\$ 723,041	\$ 737,502
<b>I.) CFD TAX REVENUES FOR CITY SHORELINE PROTECTION</b>																		
Available Sea Level Rise CFD Tax Proceeds	\$ 281,259,828	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 53,250	\$ 97,658	\$ 99,812	\$ 101,604	\$ 273,888	\$ 343,430
Available Condominium CFD Facilities Tax Proceeds	\$ 1,353,088,501	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Unused Project Reserve Proceeds from Sea Level Rise CFD Tax	\$ 491,894,858	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Unused Condominium CFD Facilities Tax Proceeds Applied to Project	\$ 6,852,694	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total CFD Tax Revenues for City Shoreline Protection	\$ 2,133,155,086	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 53,250	\$ 97,658	\$ 99,812	\$ 101,604	\$ 273,888	\$ 343,430



Notes:  
 \*\*\* All numbers are preliminary estimates and subject to further change. \*\*\*  
 (a) Numerical estimates are expressed in nominal terms unless otherwise denoted.  
 (b) Estimated peak equity assuming development of each phase on stand-alone basis.

ATTACHMENT B-1 - ANNUAL SUMMARY PRO-FORMA UNDERWRITING	2047 YEAR 37	2048 YEAR 38	2049 YEAR 39	2050 YEAR 40	2051 YEAR 41	2052 YEAR 42	2053 YEAR 43	2054 YEAR 44	2055 YEAR 45	2056 YEAR 46	2057 YEAR 47	2058 YEAR 48	2059 YEAR 49	2060 YEAR 50	2061 YEAR 51	2062 YEAR 52	2063 YEAR 53	2064 YEAR 54	2065 YEAR 55
<b>A.) HORIZONTAL INFRASTRUCTURE INVESTMENT USES</b>																			
Upfront Project Entitlement Expenditures	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase I Infrastructure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase II Infrastructure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase III Infrastructure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Horizontal Infrastructure Uses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>B.) HORIZONTAL INFRASTRUCTURE INVESTMENT SOURCES</b>																			
CFMFD Bonds - Debt Service Paid by Tax Increment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase I CFMFD Bonds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase II CFMFD Bonds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase III CFMFD Bonds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total CFMFD Bonds - Debt Service Paid by Tax Increment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pay Go Tax Increment Applied to Project	\$ 8,673,270	\$ 8,177,484	\$ 8,385,819	\$ 7,830,787	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Condominium CFD Facilities Tax Proceeds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Project Reserve Proceeds from Sea Level Rise CFD Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Horizontal Infrastructure Investment Sources	\$ 8,673,270	\$ 8,177,484	\$ 8,385,819	\$ 7,830,787	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>C.) MASTER DEVELOPER PEAK EQUITY (b)</b>																			
Phase I	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase II	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Phase III	\$ 20,127,914	\$ 12,728,517	\$ 3,936,528	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>D.) PREPAID AND ANNUAL GROUND RENT</b>																			
A-1 (Office)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KN (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
E2 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C-2B (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
D-1 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
F-G (Office)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
E1 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
E3 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B-1 - B-2 (Office)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C-1A (Office)	\$ 795,734	\$ 819,808	\$ 844,184	\$ 889,520	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
C-1C (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
H-1 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
H-2 (Retail)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Prepaid and Annual Ground Rent	\$ 795,734	\$ 819,808	\$ 844,184	\$ 889,520	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
<b>E.) PROJECT NET CASH FLOW</b>																			
Horizontal Infrastructure Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CFMFD Bonds - Debt Service Paid by Tax Increment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pay Go Tax Increment	\$ 8,673,270	\$ 8,177,484	\$ 8,385,819	\$ 7,830,787	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Condominium CFD Facilities Tax Proceeds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Project Reserve from Sea Level Rise Tax Proceeds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ground Rent Payments	\$ 795,734	\$ 819,808	\$ 844,184	\$ 889,520	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
Total Project Profit	\$ 10,468,003	\$ 8,987,089	\$ 10,210,013	\$ 8,530,307	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
<b>F.) DISTRIBUTION OF PROFIT</b>																			
Master Developer Return on Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Profit Sharing:</b>																			
Master Developer Profit Participation - Prepaid Annual Ground Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Master Developer Profit Participation - Prepaid Ground Rent	\$ 4,352,971	\$ 4,129,888	\$ 4,214,619	\$ 3,433,854	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Port of San Francisco Profit Participation - Annual Ground Rent	\$ 795,734	\$ 819,808	\$ 844,184	\$ 889,520	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
Port of San Francisco Profit Participation - Prepaid Ground Rent	\$ 5,320,298	\$ 5,047,618	\$ 5,151,201	\$ 4,196,933	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Master Developer Profit	\$ 4,352,971	\$ 4,129,888	\$ 4,214,619	\$ 3,433,854	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Port of San Francisco Profit	\$ 6,116,032	\$ 5,987,222	\$ 5,995,394	\$ 5,088,453	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
Total Project Profit	\$ 10,468,003	\$ 8,987,089	\$ 10,210,013	\$ 8,530,307	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
<b>G.) PORT OF SAN FRANCISCO NET ECONOMIC BENEFIT</b>																			
Port Annual Ground Rent (Including Parcel C-1A)	\$ 795,734	\$ 819,808	\$ 844,184	\$ 889,520	\$ 895,805	\$ 922,473	\$ 950,148	\$ 978,652	\$ 1,008,012	\$ 1,038,252	\$ 1,069,400	\$ 1,101,482	\$ 1,134,528	\$ 1,168,582	\$ 1,203,819	\$ 1,239,727	\$ 1,276,919	\$ 1,315,227	\$ 1,354,883
Port Share of Prepaid Ground Rent	\$ 5,320,298	\$ 5,047,618	\$ 5,151,201	\$ 4,196,933	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1.5% of Net Proceeds from Refinancings	\$ -	\$ -	\$ -	\$ 1,701,871	\$ 1,531,879	\$ -	\$ -	\$ 3,819,785	\$ 754,108	\$ -	\$ 4,723,789	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,851,459
1.5% (Yrs 30-59) & 2.5% (Yrs 60-99) of Modified Gross Revenues	\$ -	\$ -	\$ 541,309	\$ 1,228,138	\$ 1,284,882	\$ 1,302,891	\$ 2,812,110	\$ 3,919,830	\$ 3,419,425	\$ 5,438,103	\$ 5,801,246	\$ 5,789,284	\$ 5,942,982	\$ 6,120,933	\$ 6,304,252	\$ 6,493,380	\$ 6,688,161	\$ 6,888,828	\$ 7,085,491
Condominium Resale Transfer Fees	\$ 3,804,344	\$ 3,618,474	\$ 4,039,029	\$ 4,157,110	\$ 4,281,823	\$ 4,419,278	\$ 4,542,586	\$ 4,878,983	\$ 4,819,229	\$ 4,983,808	\$ 5,112,720	\$ 5,288,102	\$ 5,424,085	\$ 5,589,808	\$ 5,754,412	\$ 5,927,044	\$ 6,104,856	\$ 6,288,001	\$ 6,478,941
Total Port of San Francisco Economic Benefit	\$ 9,620,376	\$ 9,785,699	\$ 10,572,732	\$ 12,153,571	\$ 7,674,089	\$ 6,835,682	\$ 6,404,843	\$ 12,897,111	\$ 10,000,774	\$ 11,440,181	\$ 16,507,135	\$ 12,136,887	\$ 12,500,973	\$ 12,979,002	\$ 13,262,282	\$ 13,660,151	\$ 14,069,955	\$ 14,492,054	\$ 17,878,275
<b>H.) TAX INCREMENT TO PORT FOR PIER 70 WIDE FACILITIES AND CITY SHORELINE PROTECTION</b>																			
Port's 8 Cents of Tax Increment	\$ 2,969,558	\$ 3,029,049	\$ 3,089,630	\$ 3,151,423	\$ 3,214,451	\$ 3,278,740	\$ 3,344,315	\$ 3,411,201	\$ 3,479,428	\$ 3,548,014	\$ 3,618,984	\$ 3,692,394	\$ 3,768,242	\$ 3,841,587	\$ 3,918,398	\$ 3,998,768	\$ 4,078,702	\$ 4,158,238	\$ 4,241,400
Unused Tax Increment to Port after Project is Complete	\$ -	\$ -	\$ -	\$ 2,000,301	\$ 6,698,976	\$ 12,306,823	\$ 16,247,948	\$ 13,530,574	\$ 16,181,819	\$ 21,723,419	\$ 20,147,462	\$ 21,709,832	\$ 20,319,433	\$ 20,829,384	\$ 20,120,477	\$ 20,475,859	\$ 20,048,469	\$ 20,827,429	\$ 20,219,977
Total Tax Increment to Port for Pier 70 Wide Facilities and City Shoreline Protection	\$ 2,969,558	\$ 3,029,049	\$ 3,089,630	\$ 5,151,724	\$ 11,903,427	\$ 15,585,663	\$ 19,592,263	\$ 16,941,775	\$ 19,641,244	\$ 25,272,433	\$ 23,767,396	\$ 25,402,026	\$ 33,084,675	\$ 29,670,931	\$ 34,039,875	\$ 32,473,728	\$ 35,123,200	\$ 33,705,654	\$ 34,461,377
<b>I.) CFD TAX REVENUES FOR CITY SHORELINE PROTECTION</b>																			
Available Sea Level Rise CFD Tax Proceeds	\$ 1,094,110	\$ 1,115,892	\$ 1,138,312	\$ 1,161,078	\$ 1,184,300	\$ 1,207,888	\$ 1,232,145	\$ 1,258,788	\$ 1,281,824	\$ 1,307,563	\$ 1,333,714	\$ 1,360,386	\$ 1,387,588	\$ 1,415,348	\$ 1,443,855	\$ 1,472,828	\$ 1,501,978	\$ 1,532,018	\$ 1,562,658
Available Condominium CFD Facilities Tax Proceeds	\$ 1,623,748	\$ 1,682,223	\$ 2,001,488	\$ 2,041,497	\$ 2,082,327	\$ 2,123,674	\$ 2,166,453	\$ 2,208,782	\$ 2,252,978	\$ 2,298,058	\$ 2,345,039	\$ 2,391,980	\$ 2,439,778	\$ 2,488,574	\$ 2,538,345	\$ 2,589,112	\$ 2,640,894	\$ 2,693,712	\$ 2,747,587
Unused Project Reserve Proceeds from Sea Level Rise CFD Tax	\$ 314,844	\$ 320,773	\$ 327,189	\$ 333,732	\$ 341,243	\$ 351,921	\$ 360,649	\$ 369,432	\$ 378,270	\$ 387,165	\$ 396,118	\$ 405,130	\$ 414,201	\$ 423,332	\$ 432,523	\$ 441,774	\$ 451,085	\$ 460,456	\$ 469,887
Unused Condominium CFD Facilities Tax Proceeds Applied to Project	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total CFD Tax Revenues for City Shoreline Protection	\$ 3,332,342	\$ 3,398,989	\$ 3,466,989	\$ 3															

**FP SCHEDULE 4**  
**OVERVIEW OF PUBLIC FUNDING SOURCES**

DISTRICT NAME or AREA INCLUDED	FUND CATEGORY	PERMITTED USES <sup>1</sup>
<b>28-Acre Site, Parcel K North</b>	Land Proceeds <sup>2</sup>	<ul style="list-style-type: none"> <li>○ FC Project Area HDCs<sup>3</sup></li> <li>○ Revenue-sharing<sup>4</sup></li> </ul>
<b>Sub-Project Areas G-2, G-3, and G-4, IFD Project Area G</b> (28-Acre Site, Parcel K North)	Project Tax Increment (92%)	<ul style="list-style-type: none"> <li>○ Offset Facilities Special Taxes on NOI Property in Pier 70 Leased Property CFD</li> <li>○ FC Project Area HDCs<sup>5</sup></li> <li>○ PNLN Payments for revenue-sharing</li> <li>○ Historic Building Feasibility Gap</li> </ul>
	Port Tax Increment (8%)	<ul style="list-style-type: none"> <li>○ Port Improvements</li> <li>○ Historic Building Feasibility Gap</li> </ul>
<b>Pier 70 Leased Property CFD</b> (28-Acre Site)  <b>Zone 1:</b> Phase 1 except HB 12  <b>Zone 2:</b> All Later Phase NOI Property except HB 21  <b>Zone 3:</b> Historic Bldg 12 and Historic Bldg 21  <b>All:</b> Zones 1, 2, and 3	Facilities Special Taxes levied on All	<ul style="list-style-type: none"> <li>○ FC Project Area Capital Costs</li> <li>○ PNLN Payments for revenue-sharing</li> <li>○ Historic Building Feasibility Gap</li> </ul>
	Shoreline Special Taxes levied on Zones 1 and 2 only	<ul style="list-style-type: none"> <li>○ Project Reserve<sup>6</sup></li> <li>○ Shoreline Reserve<sup>7</sup></li> </ul>
	Arts Special Tax levied on Zones 1 and 2 only (In combination with Condo CFD Arts Special Taxes)	<ul style="list-style-type: none"> <li>○ Match up to:               <ul style="list-style-type: none"> <li>○ \$13.5M for stand-alone Noonan Replacement Space and \$4M for Arts Building (subject to conditions), or</li> <li>○ \$17.5M for Arts Building if Noonan Replacement Space is in Arts Building</li> <li>○ \$2.5M for community space near or in the 28-Acre Site, potentially in Arts Building (subject to conditions)</li> </ul> </li> </ul>
	Services Special Taxes levied on All	<ul style="list-style-type: none"> <li>○ FC Project Area Maintained Facilities, consisting of:               <ul style="list-style-type: none"> <li>○ Public Spaces and Public ROWs in the FC Project Area; and</li> <li>○ Shoreline Improvements</li> </ul> </li> </ul>

<sup>1</sup> Permitted uses until the Project Payment Obligation, Historic Building Feasibility Gap, and Arts Building Funding are satisfied and Promissory Note-LP is paid in full.

<sup>2</sup> Capitalized terms used but not defined have the meanings given in the Appendix.

<sup>3</sup> HDCs include Entitlement Costs, other costs of horizontal development, and all return on investment owed to either Party.

<sup>4</sup> By distributions at Interim Satisfaction or from Project Surplus, which includes PNLN Payments.

<sup>5</sup> Subject to the Interest Cost Limitation.

<sup>6</sup> Pays for HDCs, Historic Building Feasibility Gap, Arts Building Funding, with remainder transferred to Shoreline Reserve.

<sup>7</sup> Pays for Shoreline Adaption Studies, Shoreline Protection Facilities, and implementation of Shoreline Protection Project.

DISTRICT NAME or AREA INCLUDED	FUND CATEGORY	PERMITTED USES <sup>1</sup>
<b>Pier 70 Condo CFD</b> (28-Acre Site, Parcel K North)  <b>Zone 1:</b> PKN  <b>Zone 2:</b> Condos in 28-Acre Site  <b>All:</b> Zone 1 and Zone 2   <b>1.1.</b>	Facilities Special Taxes levied on All	<ul style="list-style-type: none"> <li>Michigan Street segment</li> <li>20<sup>th</sup>/Illinois Plaza</li> <li>FC Project Area Capital Costs</li> <li>PNLP Payments for revenue-sharing</li> </ul>
	Arts Special Tax levied on Zone 2 only (In combination with Pier 70 Leased Property CFD Arts Special Taxes)	<ul style="list-style-type: none"> <li>Match up to:               <ul style="list-style-type: none"> <li>\$13.5M for stand-alone Noonan Replacement Space and \$4M for Arts Building (subject to conditions); or</li> <li>\$17.5M for Arts Building if Noonan Replacement Space is in Arts Building</li> </ul> </li> <li>\$2.5M for community space near or in the 28-Acre Site, potentially in Arts Building (subject to conditions)</li> </ul>
	Services Special Taxes levied on Zone 1 only	<ul style="list-style-type: none"> <li>Parcel K North Maintained Facilities, consisting of:               <ul style="list-style-type: none"> <li>Public Spaces and Public ROWs in Zone 1;</li> <li>Public Spaces outside of the FC Project Area and the 20<sup>th</sup> Street CFD;</li> <li>Public ROWs in Pier 70 north of 20<sup>th</sup> Street and outside of 20<sup>th</sup> Street CFD; and</li> <li>Shoreline Protection Facilities</li> </ul> </li> </ul>
	Services Special Taxes levied on Zone 2 only	<ul style="list-style-type: none"> <li>FC Project Area Maintained Facilities, consisting of:               <ul style="list-style-type: none"> <li>Public Spaces and Public ROWs in Zone 2; and</li> <li>Shoreline Improvements</li> </ul> </li> </ul>
<b>Hoedown Yard CFD</b> (Hoedown Yard)	Facilities Special Taxes	<ul style="list-style-type: none"> <li>Irish Hill Park</li> <li>Acquisition of shoreline near former Hunters Point Power Plant</li> <li>Other Port Capital Costs</li> </ul>
	Services Special Taxes	<ul style="list-style-type: none"> <li>HDY Maintained Facilities, consisting of:               <ul style="list-style-type: none"> <li>Public Spaces and Public ROWs in the Hoedown Yard CFD;</li> <li>Public Spaces outside of the FC Project Area and the 20<sup>th</sup> Street CFD;</li> <li>Public ROWs in Pier 70 north of 20<sup>th</sup> Street and outside of 20<sup>th</sup> Street CFD; and</li> <li>Shoreline Protection Facilities</li> </ul> </li> </ul>
<b>IRFD No. 2</b> (Hoedown Yard)	Housing Tax Increment	<ul style="list-style-type: none"> <li>Affordable Housing Parcels in the AHP Housing Area</li> </ul>

**Appendix G-2 Sub-Project Areas G-2, G-3, and G-4  
(Pier 70 - 28-Acre Site)**

*This Appendix supplements and amends the main body of the Infrastructure Financing Plan (the "IFP") as it relates to Sub-Project Areas G-2, G-3, and G-4 (collectively, the "Sub-Project Areas", each a "Sub-Project Area"). This Appendix includes the separate Infrastructure Financing Plan for each of Sub-Project Area G-2, G-3, and G-4. In the event of any inconsistency between the main body of the IFP and this Appendix, the provisions of this Appendix shall govern with respect to Sub-Project Areas G-2, G-3, and G-4.*

**Background:** Sub-Project Areas G-2, G-3, and G-4 collectively include a largely unimproved 28-acre area in the southeast corner of Pier 70 known as the "28-Acre Site". In the general election held in the City and County of San Francisco (the "City") on November 4, 2014, an initiative entitled, the "Union Iron Works Historic District Housing, Waterfront Parks, Jobs and Preservation Initiative" ("Proposition F"), was approved by the voters in the City. Pursuant to Proposition F, the voters in the City approved a policy of the City, that the City encourage the timely development of the 28-Acre Site with a development project that includes market-rate and affordable residential uses, commercial-office, retail, light industrial-arts use, parking, and infrastructure development including street improvements, and public open space.

The City, acting by and through the Port Commission (the "Port"), and Forest City Development California, Inc., or an affiliate thereof ("Forest City") anticipate entering into a Disposition and Development Agreement (the "DDA"), including a Financing Plan, which will govern the disposition and development of the 28-Acre Site and provide for the financing of certain capital facilities and public services related to the proposed project.

Forest City currently plans to develop the 28-Acre Site in three phases. Each Sub-Project Area corresponds to one of the phases as shown below to provide for a separate 45-year tax increment allocation period for each phase.

Sub-Project Area G-2:	Phase I
Sub-Project Area G-3:	Phase II
Sub-Project Area G-4:	Phase III

**Port as agent of the IFD with respect to Sub-Project Areas G-2, G-3 and G-4:** The Board of Supervisors has appointed the City, acting by and through Port, as the agent of the IFD to implement this Appendix.

**Boundaries and legal descriptions of Sub-Project Areas G-2, G-3 and G-4:** The boundaries of Sub-Project Areas G-2, G-3, and G-4, are described in the maps attached to this Appendix as Attachment 1. The legal descriptions of Sub-Project Areas G-2, G-3, and G-4 are also attached to this Appendix as Attachment 1.

The Sub-Project Areas do not initially correspond to the boundaries of assessor parcels. Tax increment will not be allocated to the IFD from a Sub-Project Area until assessor parcels corresponding to the boundaries of the Sub-Project Area have been created.

**Enhanced Financing Plan:** Each of Sub-Project Areas G-2, G-3, and G-4 is a "Pier 70 district," as defined in Section 53395.8(c)(11) of the IFD Law, and this Appendix includes a "Pier 70 enhanced financing plan" for each of the Sub-Project Areas as defined in Section

53395.8(c)(12) of the IFD Law. Other initially-capitalized terms used, but not defined in this Appendix, have the meanings ascribed to them in the IFD Law or the IFP.

#### **A. Base Year; Commencement of Tax Increment Allocation**

The **"Base Year"** for each of Sub-Project Areas G-2, G-3, and G-4 is the fiscal year in which the assessed value of taxable property in such Sub-Project Area was last equalized prior to the effective date of the ordinance adopted to create Sub-Project Areas G-2, G-3, and G-4 or a subsequent fiscal year. The Base Year for each of Sub-Project Areas G-2, G-3, and G-4 is FY 2015-2016.

Tax increment may begin to be allocated to the IFD from each of Sub-Project Areas G-2, G-3, and G-4 beginning in the fiscal year following the Base Year, provided that no tax increment will be allocated to the IFD from a Sub-Project Area until the amount of increment that will be allocated in the fiscal year is equal to at least \$100,000.

#### **B. Allocation of Tax Increment**

1. The annual allocation of tax increment generated in each of Sub-Project Areas G-2, G-3, and G-4 to the IFD for purposes of Section 53396(b) of the IFD Law will be the amount appropriated in each fiscal year by the Board of Supervisors for deposit in the respective special fund established for such Sub-Project Area.
2. The Board of Supervisors will appropriate 100 percent of the "Allocated Tax Increment" (as defined below) for allocation to the IFD until the IFD repays all debt (as defined in the IFD Law) including all ERAF-secured debt payable from Allocated Tax Increment to fund the capital facilities authorized by Section 53395.8(d) and listed in Table 1 of this Appendix (the **"Facilities"**). The financing of the Facilities satisfies Section 53395.8(c)(3)(C)(ii) of the IFD Law.
3. In order for the Facilities to be developed concurrently with the Pier 70 waterfront buildings, and because there will be some lag time between the construction of the Facilities and availability of Allocated Tax Increment, multiple sources of funding will be needed to pay for the Facilities, and such sources, to the extent repaid by the IFD with Allocated Tax Increment from Sub-Project Areas G-2, G-3 or G-4, will constitute debt/ERAF-secured debt of such Sub-Project Area:
  - funds (**"Developer Capital"**) to be advanced by Forest City (the **"Developer"**);
  - funds to be advanced by the Port as either direct Port capital or advances of land proceeds; and
  - proceeds from bonds that would be issued by the IFD and/or a community facilities district (**"CFD"**) that would be established by the City to include all or a portion of the property in Sub-Project Areas G-2, G-3, and G-4.

In addition, the Port, as the agent of the IFD, will use Allocated Tax Increment to pay directly for Facilities costs. The financial obligation of the IFD to fund Facilities costs with Allocated Tax Increment from each of Sub-Project Areas G-2, G-3 and G-4 is a debt/ERAF-secured debt for each of the Sub-Project Areas and will be reflected in the annual Statement of Indebtedness required by the IFD Law.

4. **[Provided by C. Lynch for discussion]** Notwithstanding the foregoing, the allocation made by the Board of Supervisors in this Appendix shall be the following:

(A) The Board of Supervisors hereby irrevocably allocates all of the "City Share of Tax Increment" (as defined below) from Sub-Project Areas G-2, G-3, and G-4 to the IFD to the extent that the City Share of Tax Increment is necessary to repay bonds, notes or related agreements (including Pledge Agreements, as described below [no additional text was provided to describe Pledge Agreements]) or meet contractual obligations that the IFD or the Port is obligated to satisfy with Allocated Tax Increment, in each case to the extent such bonds, notes, agreements or obligations have been approved by the Board of Supervisors.

(B) The Board of Supervisors retains the discretion to make annual appropriations for the allocation of City Share of Tax Increment from Sub-Project Areas G-2, G-3, and G-4 to the IFD to pay for debt that is not described in the preceding clause (A), including the financial obligation to fund Facilities costs from annual deposits of Allocated Tax Increment.

5. For purposes of this Appendix, capitalized terms that are not otherwise defined are defined as follows:

**"Gross Tax Increment"** is, for each of Sub-Project Areas G-2, G-3, and G-4, 100% of the revenue produced by the application of the 1% ad valorem tax rate to the Incremental Assessed Property Value of property within such Sub-Project Area;

**"Incremental Assessed Property Value"** is, in any year, for each of Sub-Project Areas G-2, G-3, and G-4, the difference between the assessed value of the property within such Sub-Project Area for that fiscal year and the assessed value of the property within such Sub-Project Area in the Base Year, to the extent that the difference is a positive number;

**"ERAF Tax Increment"** is 25.330110% of Gross Tax Increment. This "ERAF share" (as defined in Section 53395.8(c)(8) of the IFD Law) is available to be allocated to the IFD because each of Sub-Project Areas G-2, G-3, and G-4 is a Pier 70 district.

**"City Share of Tax Increment"** is 64.588206% of Gross Tax Increment;

**"Allocated Tax increment"** is, for each of Sub-Project Areas G-2, G-3, and G-4, the sum of ERAF Tax Increment and City Share of Tax Increment.

**"CFD Bonds"** are the bonds issued by the CFD that are secured by the facilities special taxes levied by the CFD. Bonds issued by the CFD that are secured by other special taxes will not be paid for by any Allocated Tax Increment.

**C. Maximum Portion of Tax Increment Revenue of San Francisco and Affected Taxing Agencies to be Committed to Sub-Project Areas G-2, G-3, and G-4**

100% of the City Share of Tax Increment and 100% of the ERAF Tax Increment shall be allocated to the IFD from each of Sub-Project Areas G-2, G-3, and G-4:

- City Share of Tax Increment: 64.588206% of every dollar of Gross Tax Increment, which is 100% of the City Share of Tax Increment;
- ERAF Tax Increment: 25.330110% of every dollar of Gross Tax Increment, which is 100% of the ERAF Tax Increment.

Section 53395.8(g)(3)(D) of the IFD Law provides that the portion of incremental property tax revenue of the City to be allocated to the IFD from a Sub-Project Area must be equal to the portion of the incremental tax revenue of the ERAF share proposed to be committed to the Sub-Project Area. The portion of the City Share of Tax Increment and the ERAF Tax Increment are equal at 100% of the respective amounts.

None of the incremental tax revenue of the local educational agencies in the boundaries of the Sub-Project Areas will be allocated to the IFD.

#### **D. Projection of Tax Increment Revenue to Sub-Project Areas G-2, G-3, and G-4**

The financing section for a Sub-Project Area must include a projection of the amount of tax increment expected to be allocated to the IFD from the Sub-Project Area assuming an allocation period for such Sub-Project Area of 45 fiscal years after the fiscal year in which the City projects that the IFD will have received \$100,000 of tax increment from such Sub-Project Area under the IFD Law.

The projection of Allocated Tax Increment from Sub-Project Area G-2 to be allocated to the IFD is attached as Rider #1 to this Appendix. The projection of Allocated Tax Increment from Sub-Project Area G-3 to be allocated to the IFD is attached as Rider #2 to this Appendix. The projection of Allocated Tax Increment from Sub-Project Area G-4 to be allocated to the IFD is attached as Rider #3 to this Appendix.

#### **E. Tax Increment Limit**

The financing section must include a limit on the total number of dollars of tax increment that may be allocated to the IFD pursuant to the IFP, subject to amendment of the IFP.

The initial tax increment limit for each Sub-Project Area is listed below. These limits reflect the projected total Allocated Tax Increment plus a contingency factor of approximately 88%-92% to account for variables such as higher assessed values of taxable property due to resales.

- The tax increment limit, including the limit on ERAF Tax Increment, for Sub-Project Area G-2 is initially established at \$1,040,000,000.
- The tax increment limit, including the limit on ERAF Tax Increment, for Sub-Project Area G-3 is initially established at \$770,500,000.
- The tax increment limit, including the limit on ERAF Tax Increment, for Sub-Project Area G-4 is initially established at \$1,190,000,000.

#### **F. Pier 70 ERAF Allocation Limit**

In accordance with Section 53395.8(g)(3)(D)(ii)(II) of the IFD Law, each of Sub-Project Areas G-2, G-3, and G-4 is subject to a limitation on the number of dollars of the ERAF



share to be divided and allocated to the IFD from such Sub-Project Area pursuant to this Appendix, which has been established in consultation with the county tax collector and shall be included in the Statement of Indebtedness that the IFD files for the 19th fiscal year after the fiscal year in which any ERAF-secured debt is first issued.

The initial limits on the ERAF Tax Increment to be divided and allocated to the IFD from each Sub-Project Area are listed below. These limits reflect the projected ERAF Tax Increment allocation to each Sub-Project Area plus a contingency factor of approximately 88%-92%.

- The limit on the ERAF Tax Increment to be divided and allocated to the IFD from Sub- Project Area G-2 is initially established at \$293,000,000.
- The limit on the ERAF Tax Increment to be divided and allocated to the IFD from Sub- Project Area G-3 is initially established at \$217,000,000.
- The limit on the ERAF Tax Increment to be divided and allocated to the IFD from Sub- Project Area G-4 is initially established at \$335,000,000.

#### **G. 20% Waterfront Set-Aside Requirement for Waterfront Districts**

Pursuant to Section 53395.8(g)(3)(C)(ii) of the IFD Law, 20% of the Allocated Tax Increment ("Set-Aside") must be set aside to be expended solely on shoreline restoration, removal of bay fill, or waterfront public access to or environmental remediation of the San Francisco waterfront ("Authorized Set-Aside Uses"). The IFD Law allows the Set-Aside Requirement applicable to Project Area G (Pier 70) to be met on a Project Area G (Pier 70)-wide basis rather than on a Sub-Project Area basis. Pursuant to Appendix G-1, on a cumulative basis, it is estimated that approximately 64% of the Allocated Tax Increment to the IFD from Sub-Project Area G-1 will be used for Authorized Set-Aside Uses. As such, the Port, at its discretion, may wish to spend less than 20% of Allocated Tax Increment from Sub-Project Areas G-2, G-3, or G-4 on Authorized Set-Aside Uses.

On a cumulative basis, it is estimated that approximately 43% of the Allocated Tax Increment to the IFD from Sub-Project Area G-2, 44% of the Allocated Tax Increment to the IFD from Sub-Project Area G-3, and 36% of the Allocated Tax Increment to the IFD from Sub-Project Area G-4 will be used for Authorized Set-Aside Uses.

#### **H. Time Limits**

The financing section must include the following time limits for each Sub-Project Area:

1. A date on which the effectiveness of the infrastructure financing plan and all tax increment allocations to the Sub-Project Area will end, not to exceed 45 years from the date the IFD actually received \$100,000 in incremental tax revenues from the Sub-Project Area under the IFD Law;
2. A time limit on the IFD's authority to repay indebtedness with incremental tax revenues received in the Sub-Project Area under the IFD Law, not to exceed 45 years from the date the IFD actually received \$100,000 in incremental tax revenues from the Sub-Project Area under the IFD Law; and
3. A time limit on the issuance of new ERAF-secured debt (as defined in Section 53395.8(c)(7) of the IFD law) to finance the Facilities, which (with certain exceptions

described in the IFD Law) may not exceed 20 fiscal years from the fiscal year in which any Pier 70 district subject to a Pier 70 enhanced financing plan first issues debt.

For Sub-Project Area G-2, the following are the applicable time limits:

- Date on which the effectiveness of the infrastructure financing plan with respect to Sub-Project Area G-2 and all tax increment allocations to Sub-Project Area G-2 will end: ***the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-2 under the IFD Law.***
- Date after which the IFD may no longer repay indebtedness with incremental tax revenues received under the IFD Law from Sub-Project Area G-2: ***the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub- Project Area G-2 under the IFD Law.***
- Date after which the IFD may not issue new ERAF-secured debt with respect to Sub-Project Area G-2: ***the final day of the 20th fiscal year after the fiscal year in which the IFD first issued debt secured by Allocated Tax Increment from Sub-Project Area G-2.*** The IFD law allows the IFD to issue ERAF-secured debt after this date in certain circumstances, and this Appendix incorporates those provisions by this reference as if they were fully incorporated herein.

For Sub-Project Area G-3, the following are the applicable time limits:

- Date on which the effectiveness of the infrastructure financing plan with respect to Sub-Project Area G-3 and all tax increment allocations to Sub-Project Area G-3 will end: ***the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-3 under the IFD Law.***
- Date after which the IFD may no longer repay indebtedness with incremental tax revenues received under the IFD Law from Sub-Project Area G-3: ***the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub- Project Area G-3 under the IFD Law.***
- Date after which the IFD may not issue new ERAF-secured debt with respect to Sub-Project Area G-2: ***the final day of the 20th fiscal year after the fiscal year in which the IFD first issued debt secured by Allocated Tax Increment from Sub-Project Area G-3.*** The IFD law allows the IFD to issue ERAF-secured debt after this date in certain circumstances, and this Appendix incorporates those provisions by this reference as if they were fully incorporated herein.

For Sub-Project Area G-4, the following are the applicable time limits:

- Date on which the effectiveness of the infrastructure financing plan with respect to Sub-Project Area G-4 and all tax increment allocations to Sub-Project Area G-4 will end: ***the final day of the 45th fiscal year after the fiscal year in which the IFD***

**actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-4 under the IFD Law.**

- Date after which the IFD may no longer repay indebtedness with incremental tax revenues received under the IFD Law from Sub-Project Area G-4: **the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub- Project Area G-4 under the IFD Law.**
- Date after which the IFD may not issue new ERAF-secured debt with respect to Sub-Project Area G-4: **the final day of the 20th fiscal year after the fiscal year in which the IFD first issued debt secured by Allocated Tax Increment from Sub-Project Area G-4.** The IFD law allows the IFD to issue ERAF-secured debt after this date in certain circumstances, and this Appendix incorporates those provisions by this reference as if they were fully incorporated herein.

For purposes of this Appendix, ERAF-secured debt for a Sub-Project Area includes the obligation of the IFD to use ERAF Tax Increment from the Sub-Project Area to pay directly for Facilities. This ERAF-secured debt for a Sub-Project Area shall be considered to be issued in the first fiscal year in which the IFD uses ERAF Tax Increment from the Sub-Project Area to pay directly for Facilities and shall be payable for the period ending on the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from the Sub-Project Area.

#### **I. Description of Public Improvements and Facilities**

The IFD Law requires an infrastructure financing plan to contain the following information with respect to each of Sub-Project Areas G-2, G-3, and G-4.

##### **1. Public facilities to be provided by the private sector.**

Under the requirements of the proposed Pier 70 Special Use District and Design for Development guidelines, vertical developers will be responsible for developing certain privately owned, public open spaces. These costs will not be repaid to vertical developers from Allocated Tax Increment generated in Sub-Project Areas G-2, G-3, and G-4.

##### **2. Public facilities to be provided by governmental entities without assistance under the IFD Law.**

CFD special taxes are planned to be levied and collected from Pier 70 waterfront lessees and property owners to fund the planning, design, and construction of shoreline protection facilities.

##### **3. Public facilities to be financed with assistance from Sub-Project Areas G-2, G-3, and G-4.**

The Facilities that will be funded with Allocated Tax Increment from the Sub-Project Areas are listed in Table 1. These improvements are summarized below in Exhibit G-2a.

**Exhibit G-2a**

<b>Facilities to be Funded by IFD</b>	<b>Target Completion Timing</b>	<b>Estimated Cost (2017 \$)</b>
<b>Sub-Project Area G-2</b>		
Direct Construction Costs	2018 - 2021	\$82,940,000
Owners Other Cost	2018 - 2021	\$1,784,000
Construction Contingency	2018 - 2021	\$12,658,000
Design Contingency	2018 - 2021	\$4,219,000
Indirect Costs	2018 - 2021	\$37,509,000
Indirect Cost Contingency	2018 - 2021	\$2,185,000
<b>Subtotal - Sub-Project Area G-2</b>		<b>\$141,295,000</b>
<b>Sub-Project Area G-3</b>		
Direct Construction Costs	2022 - 2024	\$39,897,000
Owners Other Cost	2022 - 2024	\$914,000
Construction Contingency	2022 - 2024	\$6,126,000
Design Contingency	2022 - 2024	\$2,042,000
Indirect Costs	2022 - 2024	\$22,655,000
Indirect Cost Contingency	2022 - 2024	\$1,338,000
<b>Subtotal - Sub-Project Area G-3</b>		<b>\$72,972,000</b>
<b>Sub-Project Area G-4</b>		
Direct Construction Costs	2025 - 2028	\$19,881,000
Owners Other Cost	2025 - 2028	\$512,000
Construction Contingency	2025 - 2028	\$3,106,000
Design Contingency	2025 - 2028	\$1,035,000
Indirect Costs	2025 - 2028	\$20,668,000
Indirect Cost Contingency	2025 - 2028	\$1,061,000
<b>Subtotal - Sub-Project Area G-4</b>		<b>\$46,263,000</b>
<b>Pier 70 Wide (Subject to Port Commission and Board of Supervisors Approval)</b>		
Irish Hill Park	2019 - 2030	\$10,000,000
Building 106 Rehabilitation	2019 - 2040	\$30,000,000
Building 111 Rehabilitation	2019 - 2040	\$20,000,000
Shipyard Electrical Service	2019 - 2030	\$3,000,000
Crane Cove Park	2019 - 2040	\$30,000,000
Shipyard Improvements	2019 - 2040	\$20,000,000
Site Interpretation and Public Realm Improvements	2019 - 2040	\$500,000
<b>Subtotal - Pier 70 Wide</b>		<b>\$113,500,000</b>
<b>Total Estimated Costs</b>		<b>\$374,030,000</b>

Pursuant to Attachment 2: "Guidelines for Establishment and Use of an Infrastructure Financing District (IFD) with Project Areas on Land under the Jurisdiction of the San Francisco Port Commission", which were adopted by the Board of Supervisors pursuant to Resolution No. 123-13 on April 23, 2013, excess tax increment not required to fund public facilities in project areas will be allocated to either (a) the City's General Fund, (b) funding improvements to the City's seawall, or (c) protecting the City against sea level rise, as allowed by State law. Accordingly, the Port plans to allocate any excess tax

increment not required to fund the public facilities listed in Table 1 and Exhibit G-2a to protecting the City against sea level rise.

4. Public facilities to be provided jointly by the private sector and governmental entities

There are no public facilities that will be jointly provided by the private and governmental entities. [Per M. Wallace, B. Benson has proposed replacement language to make sure all historic buildings including 108 are addressed. Please provide replacement language.]

**J. Projected Sources of Financing for the Public Facilities**

The financing section must include the projected sources of financing for the Facilities, including debt to be repaid with Allocated Tax Increment, projected revenues from future leases, sales, or other transfers of any interest in land within Sub-Project Areas G-2, G-3, and G-4, and any other legally available sources of funds.

The financing plan is presented in Table 2 of this Appendix. As summarized in Exhibit G-2b below, it is anticipated that the Facilities will be financed with a combination of Allocated Tax Increment from Sub-Project Areas G-2, G-3, and G-4 used on a pay-go basis, proceeds of bonds issued by the IFD and a CFD, special taxes levied on property within an overlapping CFD, capital to be advanced by the Developer (to be repaid by the IFD with Allocated Tax Increment from Sub-Project Areas G-2, G-3, and G-4), and advances of land proceeds (to be repaid by the IFD with Allocated Tax Increment from Sub-Project Areas G-2, G-3, and G-4). At this time, it is contemplated that either IFD bonds or CFD Bonds will be issued; in both cases, Allocated Tax Increment will be used to pay debt service. The type of bond to be issued will be determined based on market conditions approaching the time of issuance. Additionally, the Port may potentially advance capital to finance facilities (to be repaid by the IFD with Allocated Tax Increment from the Sub-Project Areas) as well. However, other than advances of land proceeds, the amounts listed below do not assume any advances of Port capital. Table 2 and Exhibit G-2b address the portion of the Facilities to be financed by tax increment and do not address any other sources of funding that may be applied to the Facilities.

The amounts shown in Table 2 and Exhibit G-2b include ERAF Tax Increment and City Share of Tax Increment that will be allocated to the IFD from the Sub-Project Areas to pay for Facilities on a pay-go basis pursuant to Government Code Section 53395.2. As described elsewhere in this Appendix, for each Sub-Project Area, the obligation of the IFD to use Allocated Tax Increment from the Sub-Project Area to pay for the Facilities under this Appendix constitutes a debt and an ERAF-secured debt and shall be payable from Allocated Tax Increment from the Sub-Project Area through the period ending on the final day of the 45th fiscal year after the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from the Sub-Project Area.

**Exhibit G-2b**

<b>Anticipated Sources and Uses of Funds</b>		
	<b>2017/18 Dollars</b>	<b>Nominal Dollars</b>
<b>Anticipated Sources of Funds</b>		
Annual Tax Increment	\$596,720,000	\$1,578,818,000
Bond Proceeds	\$137,429,000	\$169,593,000
Developer Capital	\$133,832,000	\$150,273,000
Advances of Land Proceeds	\$164,931,000	\$192,200,000
<b>Total Sources</b>	<b>\$1,032,912,000</b>	<b>\$2,090,884,000</b>
<b>Anticipated Uses of Funds</b>		
Bond Debt Service	\$253,893,000	\$522,328,000
Interest on Advanced Funds	\$22,975,000	\$27,042,000
Repay Developer Capital	\$121,166,000	\$150,274,000
Repay Advances of Land Proceeds	\$101,663,000	\$192,200,000
Pier 70 Sub-Project Areas G-2, G-3, and G-4 Facilities	\$287,909,000	\$329,382,000
Pier 70 Wide Facilities	\$53,041,000	\$140,339,000
Sea Level Rise Protection	\$130,379,000	\$498,964,000
ERAF	\$61,886,000	\$230,355,000
<b>Total Uses</b>	<b>\$1,032,912,000</b>	<b>\$2,090,884,000</b>

This Appendix does not project the anticipated costs of administering the IFD, but the Port, as agent of the IFD, expects to pay the costs of administering the IFD with Allocated Tax Increment from the Sub-Project Areas.

Assessed values and property tax amounts are projected in Table 3 of this Appendix. Developer capital, advances of land proceeds, and bonds issuances to be repaid by the IFD are projected in Table 4 of this Appendix.

**K. Accounting Procedures**

The IFD will maintain accounting procedures for Sub-Project Areas G-2, G-3, and G-4 in accordance, and otherwise comply, with Section 6306 of the Public Resources Code for the term of this Appendix.

**L. Cost and Revenue Analysis**

The financing section must include an analysis of: (a) the costs to the City's General Fund for providing facilities and services to Sub-Project Areas G-2, G-3, and G-4 while these Sub-Project Areas are being developed and after they are developed and (b) the taxes, fees, charges, and other revenues expected to be received by the City's General Fund as a result of expected development in Sub-Project Areas G-2, G-3, and G-4.

1. Costs to the City's General Fund for providing facilities and services to Sub-Project Areas G-2, G-3, and G-4 while they are being developed and after Sub-Project Areas G-2, G-3, and G-4 are developed.

Estimates of costs to the City's General Fund for providing facilities and services to Sub-Project Areas G-2, G-3, and G-4, while they are being developed and after they are developed are detailed in Attachment 3: "Fiscal and Economic Impact Analysis Update – Pier 70 Mixed Use Development Project" and summarized in the following Exhibit G-2c

and Exhibit G-2d, which are sourced from Attachment 3. As shown, the annual cost to the City's General Fund to provide services to the three Sub-Project Areas is estimated to be approximately \$1.8 million in 2017 dollars. Service costs during the construction period are estimated to range from \$1.0 million to \$1.8 million in 2017 dollars. General Fund costs are comprised of costs to provide police, fire, and emergency medical services to the project. The cost of maintaining and operating Pier 70 waterfront parks, open spaces, and roads will not be funded by the General Fund. These costs will be funded by a CFD services tax.

2. Taxes, fees, charges and other revenues expected to be received by the City's General Fund as a result of expected development in Sub-Project Areas G-2, G-3, and G-4.

Taxes, fees, charges and other revenues expected to be received by the City's General Fund as a result of expected development in Sub-Project Areas G-2, G-3, and G-4 are detailed in Attachment 3: "Fiscal and Economic Impact Analysis Update – Pier 70 Mixed Use Development Project" and summarized in the following Exhibit G-2d. As shown, upon stabilization, the project is anticipated to generate annually \$9.8 million of net revenue to the City's General Fund.

As shown in Exhibit G-2d, it is estimated that the Pier 70 development will annually generate a net fiscal surplus to the City's General Fund of \$8.0 million per year expressed in 2017 dollars.

**Exhibit G-2c: Annual Service Costs During Development (2017 \$)**

Area/Service	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
<b>IFD</b>											
<b>Pier 70 28-acre Waterfront Site</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(33,364)	(117,608)	(200,072)	(228,817)	(228,817)	(377,175)	(466,786)	(532,781)	(699,767)	(744,419)	(849,000)
Fire/EMS	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>	<u>(853,000)</u>
Total, Pier 70	(886,364)	(970,608)	(1,053,072)	(1,081,817)	(1,081,817)	(1,230,175)	(1,319,786)	(1,385,781)	(1,552,767)	(1,597,419)	(1,702,000)
<b>20th/Illinois</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)
Fire/EMS	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>	<u>(52,000)</u>
Total, 20th/Illinois	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)
TOTAL IFD	(990,364)	(1,074,608)	(1,157,072)	(1,185,817)	(1,185,817)	(1,334,175)	(1,423,786)	(1,489,781)	(1,656,767)	(1,701,419)	(1,806,000)
<b>IRFD</b>											
<b>Hoedown Yard</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)
Fire/EMS	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>	<u>(69,000)</u>
Total, 20th/Illinois	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
TOTAL IRFD	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
<b>TOTAL, SERVICE COSTS</b>	<b>(1,128,364)</b>	<b>(1,212,608)</b>	<b>(1,295,072)</b>	<b>(1,323,817)</b>	<b>(1,323,817)</b>	<b>(1,472,175)</b>	<b>(1,561,786)</b>	<b>(1,627,781)</b>	<b>(1,794,767)</b>	<b>(1,839,419)</b>	<b>(1,944,000)</b>

8/31/17



**Exhibit G-2d: Estimated Annual Net General Revenues and Expenditures (2017 \$)**

Item	IFD				
	Pier 70 28-acre Waterfront Site	20th/Illinois St.	IFD Annual Total	IRFD Hoedown Yard	SUD Annual Total
<b>Annual General Revenue</b>					
Property Tax in Lieu of VLF	\$1,729,000	\$225,000	1,954,000	\$310,000	2,264,000
Property Transfer Tax	2,231,000	\$204,000	2,435,000	\$0	2,435,000
Sales Tax	772,000	\$96,000	868,000	\$129,000	997,000
Parking Tax (City 20% share)	0	\$0	0	\$0	0
Gross Receipts Tax	7,007,000	\$2,000	7,009,000	\$44,000	7,053,000
<b>Subtotal, General Revenue</b>	<b>\$11,739,000</b>	<b>\$527,000</b>	<b>\$12,266,000</b>	<b>\$483,000</b>	<b>\$12,749,000</b>
(less) 20% Charter Mandated Baseline	<u>(\$2,347,800)</u>	<u>(\$105,400)</u>	<u>(\$2,453,200)</u>	<u>(\$96,600)</u>	<u>(\$2,549,800)</u>
<b>Net to General Fund</b>	<b>\$9,391,200</b>	<b>\$421,600</b>	<b>\$9,812,800</b>	<b>\$386,400</b>	<b>\$10,199,200</b>
<b>Public Services Expenditures</b>					
Parks and Open Space			<i>Funded by Project Assessments</i>		
Roads			<i>Funded by Project Assessments</i>		
Police	(849,000)	(52,000)	(901,000)	(69,000)	(969,000)
Fire/EMS (net of fees and charges)	<u>(853,000)</u>	<u>(52,000)</u>	<u>(905,000)</u>	<u>(69,000)</u>	<u>(974,000)</u>
<b>Subtotal, Services</b>	<b>(\$1,702,000)</b>	<b>(\$104,000)</b>	<b>(\$1,806,000)</b>	<b>(\$138,000)</b>	<b>(\$1,943,000)</b>
<b>NET General Revenues</b>	<b>\$7,689,200</b>	<b>\$317,600</b>	<b>\$8,006,800</b>	<b>\$248,400</b>	<b>\$8,256,200</b>
<b>Annual Other Dedicated and Restricted Revenue</b>					
Public Safety Sales Tax	\$386,000	\$48,000	434,000	\$65,000	499,000
SF Cnty Transportation Auth'y Sales Tax	<u>\$386,000</u>	<u>\$48,000</u>	<u>434,000</u>	<u>\$65,000</u>	<u>499,000</u>
<b>Subtotal</b>	<b>\$772,000</b>	<b>\$96,000</b>	<b>\$868,000</b>	<b>\$130,000</b>	<b>\$998,000</b>
<b>Possessory Interest/Property Taxes (1)</b>	<b>\$17,328,000</b>	<b>\$2,253,000</b>	<b>\$19,581,000</b>	<b>\$3,111,000</b>	<b>\$22,692,000</b>
<b>TOTAL, Net General + Other Revenues</b>	<b>\$25,789,200</b>	<b>\$2,666,600</b>	<b>\$28,455,800</b>	<b>\$3,489,400</b>	<b>\$31,946,200</b>

(1) Until project infrastructure costs are fully paid, the full \$0.65 per property tax dollar generated from the site will be utilized to fund bond debt service and on a pay-go basis fund infrastructure costs through an IFD/IRFD approved by the Board of Supervisors. The \$0.65 represents the General Fund and dedicated funds share; total IFD revenues available for infrastructure will also include the State's share that currently is distributed to ERAF. The IRFD (Hoedown Yard parcels) will only receive the General Fund share to pay for Project costs.

8/31/17

**Appendix G-2  
Rider #1  
PROJECTION OF ALLOCATED TAX INCREMENT, SUB-PROJECT AREA G-2 (PIER 70 –  
WATERFRONT)**

FY 2015/16	Base Year - \$0
FY 2023/24 <sup>1</sup>	\$2,283,000
FY 2024/25	\$4,323,000
FY 2025/26	\$7,975,000
FY 2026/27	\$8,134,000
FY 2027/28	\$8,297,000
FY 2028/29	\$8,463,000
FY 2029/30	\$8,632,000
FY 2030/31	\$8,805,000
FY 2031/32	\$8,981,000
FY 2032/33	\$9,160,000
FY 2033/34	\$9,344,000
FY 2034/35	\$9,531,000
FY 2035/36	\$9,721,000
FY 2036/37	\$9,916,000
FY 2037/38	\$10,114,000
FY 2038/39	\$10,316,000
FY 2039/40	\$10,522,000
FY 2040/41	\$10,733,000
FY 2041/42	\$10,948,000
FY 2042/43	\$11,167,000
FY 2043/44	\$11,390,000
FY 2044/45	\$11,618,000
FY 2045/46	\$11,850,000
FY 2046/47	\$12,087,000
FY 2047/48	\$12,329,000

<sup>1</sup> For purposes of illustration only. The actual commencement date for Allocated Tax Increment in Sub-Project Area G-2 will be the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-2 under the IFD Law.

**Appendix G-2**  
**Rider #1 Continued**

FY 2048/49	\$12,575,000
FY 2049/50	\$12,827,000
FY 2050/51	\$13,083,000
FY 2051/52	\$13,345,000
FY 2052/53	\$13,612,000
FY 2053/54	\$13,884,000
FY 2054/55	\$14,162,000
FY 2055/56	\$14,445,000
FY 2056/57	\$14,734,000
FY 2057/58	\$15,029,000
FY 2058/59	\$15,329,000
FY 2059/60	\$15,636,000
FY 2060/61	\$15,949,000
FY 2061/62	\$16,268,000
FY 2062/63	\$16,593,000
FY 2063/64	\$16,925,000
FY 2064/65	\$17,263,000
FY 2065/66	\$17,608,000
FY 2066/67	\$17,961,000
FY 2067/68	\$18,320,000
Cumulative Total, Rounded	\$542,187,000

**Appendix G-2**  
**Rider #2**  
**PROJECTION OF ALLOCATED TAX INCREMENT, SUB-PROJECT AREA G-3 (PIER 70 – WATERFRONT)**

FY 2015/16	Base Year - \$0
FY 2028/29 <sup>2</sup>	\$5,715,000
FY 2029/30	\$5,829,000
FY 2030/31	\$5,946,000
FY 2031/32	\$6,064,000
FY 2032/33	\$6,186,000
FY 2033/34	\$6,309,000
FY 2034/35	\$6,436,000
FY 2035/36	\$6,564,000
FY 2036/37	\$6,696,000
FY 2037/38	\$6,830,000
FY 2038/39	\$6,966,000
FY 2039/40	\$7,106,000
FY 2040/41	\$7,248,000
FY 2041/42	\$7,393,000
FY 2042/43	\$7,540,000
FY 2043/44	\$7,691,000
FY 2044/45	\$7,845,000
FY 2045/46	\$8,002,000
FY 2046/47	\$8,162,000
FY 2047/48	\$8,325,000
FY 2048/49	\$8,492,000
FY 2049/50	\$8,662,000
FY 2050/51	\$8,835,000
FY 2051/52	\$9,011,000
FY 2052/53	\$9,192,000

<sup>2</sup> For purposes of illustration only. The actual commencement date for Allocated Tax Increment in Sub-Project Area G-3 will be the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-3 under the IFD Law.

**Appendix G-2  
Rider #2 Continued**

FY 2053/54	\$9,376,000
FY 2054/55	\$9,563,000
FY 2055/56	\$9,754,000
FY 2056/57	\$9,949,000
FY 2057/58	\$10,148,000
FY 2058/59	\$10,351,000
FY 2059/60	\$10,558,000
FY 2060/61	\$10,770,000
FY 2061/62	\$10,985,000
FY 2062/63	\$11,205,000
FY 2063/64	\$11,429,000
FY 2064/65	\$11,657,000
FY 2065/66	\$11,890,000
FY 2066/67	\$12,128,000
FY 2067/68	\$12,371,000
FY 2068/69	\$12,618,000
FY 2069/70	\$12,871,000
FY 2070/71	\$13,128,000
FY 2071/72	\$13,391,000
FY 2072/73	\$13,658,000
Cumulative Total, Rounded	\$410,845,000

**Appendix G-2  
Rider #3  
PROJECTION OF ALLOCATED TAX INCREMENT, SUB-PROJECT AREA G-4 (PIER 70 –  
WATERFRONT)**

FY 2015/16	Base Year - \$0
FY 2029/30 <sup>3</sup>	\$802,000
FY 2030/31	\$1,003,000
FY 2031/32	\$9,291,000
FY 2032/33	\$9,477,000
FY 2033/34	\$9,666,000
FY 2034/35	\$9,860,000
FY 2035/36	\$10,057,000
FY 2036/37	\$10,258,000
FY 2037/38	\$10,463,000
FY 2038/39	\$10,673,000
FY 2039/40	\$10,886,000
FY 2040/41	\$11,104,000
FY 2041/42	\$11,326,000
FY 2042/43	\$11,552,000
FY 2043/44	\$11,783,000
FY 2044/45	\$12,019,000
FY 2045/46	\$12,259,000
FY 2046/47	\$12,505,000
FY 2047/48	\$12,755,000
FY 2048/49	\$13,010,000
FY 2049/50	\$13,270,000
FY 2050/51	\$13,535,000
FY 2051/52	\$13,806,000
FY 2052/53	\$14,082,000
FY 2053/54	\$14,364,000

<sup>3</sup> For purposes of illustration only. The actual commencement date for Allocated Tax Increment in Sub-Project Area G-4 will be the fiscal year in which the IFD actually receives \$100,000 of Allocated Tax Increment from Sub-Project Area G-4 under the IFD Law.

**Appendix G-2**  
**Rider #3 Continued**

FY 2054/55	\$14,651,000
FY 2055/56	\$14,944,000
FY 2056/57	\$15,243,000
FY 2057/58	\$15,548,000
FY 2058/59	\$15,859,000
FY 2059/60	\$16,176,000
FY 2060/61	\$16,500,000
FY 2061/62	\$16,829,000
FY 2062/63	\$17,166,000
FY 2063/64	\$17,509,000
FY 2064/65	\$17,860,000
FY 2065/66	\$18,217,000
FY 2066/67	\$18,581,000
FY 2067/68	\$18,953,000
FY 2068/69	\$19,332,000
FY 2069/70	\$19,718,000
FY 2070/71	\$20,113,000
FY 2071/72	\$20,515,000
FY 2072/73	\$20,925,000
FY 2073/74	\$21,344,000
Cumulative Total, Rounded	\$625,789,000

**Table 1**  
**Appendix G-2**  
**Improvements to be Funded by IFD**  
**IFD Public Facility Improvement Schedule**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Type of Improvement	Location of Improvement	Target Completion Timing	Estimated Cost (2017 \$)
<b>Sub-Project Area G-2 (Phase I) Facilities</b>			
Demolition and Abatement	Existing buildings 15, 16, 19, 25, 32, 66 and at-/below-grade site demolition	2018 - 2021	\$5,437,000
Auxiliary Water Supply System	Routing through ROW, see Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$3,295,000
Low Pressure Water	Routing through ROW, see Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$3,509,000
Reclaimed Water	Routing through ROW, see Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$2,355,000
Combined Sanitary Sewer	Routing through ROW, see Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$12,009,000
Joint Trench	Routing through ROW, see Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$3,872,000
Earthwork, Soil Disposal, and Retaining Walls	See Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$8,873,000
Roadways	See Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$9,138,000
Streetscape	See Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$4,548,000
Parks & Open Space	See Attachment 4: Phase 1 Submittal Exhibits	2018 - 2021	\$20,424,000
Historical Building Rehabilitation	Existing buildings 15 and 108	2018 - 2021	\$9,480,000
Owners Other Cost	NA	2018 - 2021	\$1,784,000
Construction Contingency	NA	2018 - 2021	\$12,658,000
Design Contingency	NA	2018 - 2021	\$4,219,000
Indirect Costs	NA	2018 - 2021	\$37,509,000
Indirect Cost Contingency	NA	2018 - 2021	\$2,185,000
<b>Subtotal - Sub-Project Area G-2 (Phase I)</b>			<b>\$141,295,000</b>



**Table 1**  
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**Port of San Francisco**

Type of Improvement	Location of Improvement	Target Completion Timing	Estimated Cost (2017 \$)
<b>Sub-Project Area G-3 (Phase II) Facilities</b>			
Demolition and Abatement	Existing building 11 and at-/below-grade site demolition	2022 - 2024	\$2,746,000
Auxiliary Water Supply System	Routing through ROW, see Attachment 4: Phasing Plan	2022 - 2024	\$209,000
Low Pressure Water	Routing through ROW, see Attachment 4: Phasing Plan	2022 - 2024	\$1,100,000
Reclaimed Water	Routing through ROW, see Attachment 4: Phasing Plan	2022 - 2024	\$669,000
Combined Sanitary Sewer	Routing through ROW, see Attachment 4: Phasing Plan	2022 - 2024	\$5,536,000
Joint Trench	Routing through ROW, see Attachment 4: Phasing Plan	2022 - 2024	\$1,377,000
Earthwork, Soil Disposal, and Retaining Walls	See Attachment 4: Phasing Plan	2022 - 2024	\$3,091,000
Roadways	See Attachment 4: Phasing Plan	2022 - 2024	\$2,742,000
Streetscape	See Attachment 4: Phasing Plan	2022 - 2024	\$1,552,000
Parks & Open Space	See Attachment 4: Phasing Plan	2022 - 2024	\$20,875,000
Historical Building Rehabilitation	NA	2022 - 2024	\$0
Owners Other Cost	NA	2022 - 2024	\$914,000
Construction Contingency	NA	2022 - 2024	\$6,126,000
Design Contingency	NA	2022 - 2024	\$2,042,000
Indirect Costs	NA	2022 - 2024	\$22,655,000
Indirect Cost Contingency	NA	2022 - 2024	\$1,338,000
<b>Subtotal - Sub-Project Area G-3 (Phase II)</b>			<b>\$72,972,000</b>

**Table 1**  
**Appendix G-2**  
**Improvements to be Funded by IFD**  
**IFD Public Facility Improvement Schedule**  
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**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Type of Improvement	Location of Improvement	Target Completion Timing	Estimated Cost (2017 \$)
<b>Sub-Project Area G-4 (Phase III) Facilities</b>			
Demolition and Abatement	At-/below-grade site demolition	2025 - 2028	\$1,194,000
Auxiliary Water Supply System	Routing through ROW, see Attachment 4: Phasing Plan	2025 - 2028	\$80,000
Low Pressure Water	Routing through ROW, see Attachment 4: Phasing Plan	2025 - 2028	\$746,000
Reclaimed Water	Routing through ROW, see Attachment 4: Phasing Plan	2025 - 2028	\$410,000
Combined Sanitary Sewer	Routing through ROW, see Attachment 4: Phasing Plan	2025 - 2028	\$1,755,000
Joint Trench	Routing through ROW, see Attachment 4: Phasing Plan	2025 - 2028	\$889,000
Earthwork, Soil Disposal, and Retaining Walls	See Attachment 4: Phasing Plan	2025 - 2028	\$4,348,000
Roadways	See Attachment 4: Phasing Plan	2025 - 2028	\$1,371,000
Streetscape	See Attachment 4: Phasing Plan	2025 - 2028	\$1,126,000
Parks & Open Space	See Attachment 4: Phasing Plan	2025 - 2028	\$7,962,000
Historical Building Rehabilitation	NA	2025 - 2028	\$0
Owners Other Cost	NA	2025 - 2028	\$512,000
Construction Contingency	NA	2025 - 2028	\$3,106,000
Design Contingency	NA	2025 - 2028	\$1,035,000
Indirect Costs	NA	2025 - 2028	\$20,668,000
Indirect Cost Contingency	NA	2025 - 2028	\$1,061,000
<b>Subtotal - Sub-Project Area G-4 (Phase III)</b>			<b>\$46,263,000</b>

**Table 1**  
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**Improvements to be Funded by IFD**  
**IFD Public Facility Improvement Schedule**  
**Infrastructure Financing Plan**  
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**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Type of Improvement	Location of Improvement	Target Completion Timing	Estimated Cost (2017 \$)
<b>Pier 70 Wide Facilities (Subject to Port Commission and Board of Supervisors Approval)</b>			
Irish Hill Park including Landscaping, Site Furnishings, Public Art, Recreation Equipment, Playground Equipment, and Stormwater Management	Assessor's Block 4120/Lot 002 and potentially portions of Assessor's Block 4110/Lot 008A	2019 - 2030	\$10,000,000
Building 106 Rehabilitation	Assessor's Block 4052/Lot 001	2019 - 2040	\$30,000,000
Building 111 Rehabilitation	Assessor's Block 4052/Lot 001	2019 - 2040	\$20,000,000
Shipyards Electrical Service including Electrical Power Separation	Assessor's Block 4110/001, Assessor's Block 4046/Lot 001 and/or Assessor's Block 4052/Lot 001	2019 - 2030	\$3,000,000
Crane Cove Park including Expanded Park to East, Buildings 109 and 110 Rehabilitation, Site Furnishings, and Park Upgrades	Assessor's Block 4046/Lot 001	2019 - 2040	\$30,000,000
Shipyards Improvements including Historic Resource Rehabilitation, Facilities Disposal (Cranes and Drydocks), Pile and Fill Removal, and Stormwater Management	Assessor's Block 4046/Lot 001, Assessor's Block 4052/Lot 001 and adjacent offshore areas	2019 - 2040	\$20,000,000
Pier 70 Wide Site Interpretation and Public Realm Improvements	Assessor's Block 4110/001, Assessor's Block 4046/Lot 001, Assessor's Block 4052/Lot 001, Assessor's Block 4120/Lot 002 and Assessor's Block 4110/Lot 008A	2019 - 2040	\$500,000
<b>Subtotal - Pier 70 Wide Facilities</b>			<b>\$113,500,000</b>
<b>Total Estimated Costs</b>			<b>\$374,030,000</b>

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Total 2017/18 Dollars	Total Nominal Dollars	Base Year FY 15/16	Year 1 FY 16/17	Year 2 FY 17/18	Year 3 FY 18/19	Year 4 FY 19/20	Year 5 FY 20/21	Year 6 FY 21/22	Year 7 FY 22/23
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$428,626,670	\$1,134,072,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ERAF	100%	\$168,092,823	\$444,744,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Annual Total		<b>\$596,719,493</b>	<b>\$1,578,817,800</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$596,719,493	\$1,578,817,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bond Proceeds		\$137,428,825	\$169,592,682	\$0	\$0	\$0	\$0	\$16,958,583	\$13,803,768	\$0	\$17,276,277
Developer Capital		\$133,832,094	\$150,273,590	\$16,901,636	\$10,218,627	\$6,014,454	\$0	\$3,697,526	\$38,321,013	\$23,836,436	\$12,761,518
Advances of Land Proceeds		\$164,931,373	\$192,200,418	\$0	\$0	\$0	\$18,655,418	\$37,405,648	\$19,988,040	\$11,906,197	\$0
<b>Total Sources of Funds</b>		<b>\$1,032,911,784</b>	<b>\$2,090,884,490</b>	<b>\$16,901,636</b>	<b>\$10,218,627</b>	<b>\$6,014,454</b>	<b>\$18,655,418</b>	<b>\$58,061,758</b>	<b>\$72,112,821</b>	<b>\$35,742,633</b>	<b>\$30,037,795</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$253,892,744	\$522,328,387	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest on Advanced Funds		\$22,974,947	\$27,041,858	\$0	\$0	\$0	\$4,873,665	\$1,724,148	\$1,206,524	\$0	\$5,949,685
Repay Developer Capital		\$121,166,407	\$150,273,590	\$0	\$0	\$0	\$0	\$10,360,771	\$12,597,244	\$0	\$11,326,592
Repay Advances of Land Proceeds		\$101,662,800	\$192,200,418	\$0	\$0	\$0	\$0	\$4,873,665	\$0	\$0	\$0
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$287,908,679	\$329,382,160	\$16,901,636	\$10,218,627	\$6,014,454	\$13,781,753	\$41,103,174	\$58,309,053	\$35,742,633	\$12,761,518
Pier 70 Wide Facilities		\$53,041,434	\$140,338,906	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sea Level Rise Protection		\$130,378,925	\$498,964,093	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ERAF		\$61,885,847	\$230,355,078	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Uses of Funds</b>		<b>\$1,032,911,784</b>	<b>\$2,090,884,490</b>	<b>\$16,901,636</b>	<b>\$10,218,627</b>	<b>\$6,014,454</b>	<b>\$18,655,418</b>	<b>\$58,061,758</b>	<b>\$72,112,821</b>	<b>\$35,742,633</b>	<b>\$30,037,795</b>
<b>Net IFD Fund Balance</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits				0%	0%	0%	0%	0%	0%	0%	0%

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Year 8 FY 23/24	Year 9 FY 24/25	Year 10 FY 25/26	Year 11 FY 26/27	Year 12 FY 27/28	Year 13 FY 28/29	Year 14 FY 29/30	Year 15 FY 30/31	Year 16 FY 31/32	Year 17 FY 32/33
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$1,640,100	\$3,105,500	\$5,728,300	\$5,842,800	\$5,959,700	\$10,183,800	\$10,963,900	\$11,315,800	\$17,480,900	\$17,830,600
ERAF	100%	\$643,200	\$1,217,900	\$2,246,400	\$2,291,400	\$2,337,200	\$3,993,700	\$4,299,600	\$4,437,600	\$6,855,400	\$6,992,600
Annual Total		<b>\$2,283,300</b>	<b>\$4,323,400</b>	<b>\$7,974,700</b>	<b>\$8,134,200</b>	<b>\$8,296,900</b>	<b>\$14,177,500</b>	<b>\$15,263,500</b>	<b>\$15,753,400</b>	<b>\$24,336,300</b>	<b>\$24,823,200</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$2,283,300	\$4,323,400	\$7,974,700	\$8,134,200	\$8,296,900	\$14,177,500	\$15,263,500	\$15,753,400	\$24,336,300	\$24,823,200
Bond Proceeds		\$29,498,163	\$20,263,603	\$0	\$36,735,051	\$11,111,695	\$0	\$0	\$23,945,542	\$0	\$0
Developer Capital		\$11,789,879	\$2,685,478	\$7,866,007	\$0	\$0	\$16,181,016	\$0	\$0	\$0	\$0
Advances of Land Proceeds		\$31,358,486	\$28,315,966	\$0	\$14,294,272	\$26,629,322	\$3,647,068	\$0	\$0	\$0	\$0
Total Sources of Funds		<b>\$74,929,828</b>	<b>\$55,588,446</b>	<b>\$15,840,707</b>	<b>\$59,163,523</b>	<b>\$46,037,916</b>	<b>\$34,005,585</b>	<b>\$15,263,500</b>	<b>\$39,698,942</b>	<b>\$24,336,300</b>	<b>\$24,823,200</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$1,600,268	\$2,895,924	\$5,337,115	\$5,384,639	\$5,433,113	\$9,270,235	\$9,897,086	\$10,135,220	\$15,791,311	\$15,982,973
Interest on Advanced Funds		\$2,952,868	\$1,736,726	\$856,074	\$5,573,678	\$908,566	\$0	\$734,870	\$525,054	\$0	\$0
Repay Developer Capital		\$27,025,375	\$19,570,066	\$1,072,667	\$33,545,146	\$19,833,115	\$0	\$3,274,746	\$11,667,868	\$0	\$0
Repay Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$357,239	\$3,647,068	\$0	\$15,970,530	\$6,381,834	\$6,633,634
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$43,148,365	\$31,001,443	\$7,866,007	\$13,937,032	\$18,768,379	\$19,828,085	\$0	\$0	\$0	\$0
Pier 70 Wide Facilities		\$202,952	\$384,287	\$708,845	\$723,028	\$737,505	\$1,260,197	\$1,356,797	\$1,400,269	\$2,163,155	\$2,206,593
Sea Level Rise Protection		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ERAF		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Uses of Funds		<b>\$74,929,828</b>	<b>\$55,588,446</b>	<b>\$15,840,707</b>	<b>\$59,163,523</b>	<b>\$46,037,916</b>	<b>\$34,005,585</b>	<b>\$15,263,500</b>	<b>\$39,698,942</b>	<b>\$24,336,300</b>	<b>\$24,823,200</b>
Net IFD Fund Balance		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Year 18 FY 33/34	Year 19 FY 34/35	Year 20 FY 35/36	Year 21 FY 36/37	Year 22 FY 37/38	Year 23 FY 38/39	Year 24 FY 39/40	Year 25 FY 40/41	Year 26 FY 41/42	Year 27 FY 42/43
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$18,187,100	\$18,550,900	\$18,921,900	\$19,300,300	\$19,686,300	\$20,080,000	\$20,481,600	\$20,891,300	\$21,309,200	\$21,735,400
ERAF	100%	\$7,132,400	\$7,275,000	\$7,420,600	\$7,569,000	\$7,720,300	\$7,874,700	\$8,032,200	\$8,192,900	\$8,356,700	\$8,523,900
Annual Total		<b>\$25,319,500</b>	<b>\$25,825,900</b>	<b>\$26,342,500</b>	<b>\$26,869,300</b>	<b>\$27,406,600</b>	<b>\$27,954,700</b>	<b>\$28,513,800</b>	<b>\$29,084,200</b>	<b>\$29,665,900</b>	<b>\$30,259,300</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$25,319,500	\$25,825,900	\$26,342,500	\$26,869,300	\$27,406,600	\$27,954,700	\$28,513,800	\$29,084,200	\$29,665,900	\$30,259,300
Bond Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Sources of Funds		<b>\$25,319,500</b>	<b>\$25,825,900</b>	<b>\$26,342,500</b>	<b>\$26,869,300</b>	<b>\$27,406,600</b>	<b>\$27,954,700</b>	<b>\$28,513,800</b>	<b>\$29,084,200</b>	<b>\$29,665,900</b>	<b>\$30,259,300</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$16,178,469	\$16,377,874	\$16,581,267	\$16,788,728	\$17,000,339	\$17,216,182	\$17,436,341	\$17,660,904	\$17,889,958	\$18,123,593
Interest on Advanced Funds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Advances of Land Proceeds		\$6,890,471	\$7,152,445	\$7,419,658	\$7,692,215	\$7,970,223	\$8,253,792	\$8,543,032	\$8,838,056	\$9,138,982	\$9,445,925
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Wide Facilities		\$2,250,560	\$2,295,582	\$2,341,575	\$2,388,357	\$2,436,038	\$2,484,727	\$2,534,427	\$2,585,240	\$2,636,961	\$2,689,782
Sea Level Rise Protection		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ERAF		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Uses of Funds		<b>\$25,319,500</b>	<b>\$25,825,900</b>	<b>\$26,342,500</b>	<b>\$26,869,300</b>	<b>\$27,406,600</b>	<b>\$27,954,700</b>	<b>\$28,513,800</b>	<b>\$29,084,200</b>	<b>\$29,665,900</b>	<b>\$30,259,300</b>
Net IFD Fund Balance		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits		93%	80%	69%	61%	55%	49%	45%	41%	38%	35%

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Year 28 FY 43/44	Year 29 FY 44/45	Year 30 FY 45/46	Year 31 FY 46/47	Year 32 FY 47/48	Year 33 FY 48/49	Year 34 FY 49/50	Year 35 FY 50/51	Year 36 FY 51/52	Year 37 FY 52/53
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$22,170,000	\$22,613,400	\$23,065,700	\$23,527,100	\$23,997,600	\$24,477,600	\$24,967,100	\$25,466,500	\$25,975,800	\$26,495,300
ERAF	100%	\$8,694,400	\$8,868,200	\$9,045,600	\$9,226,500	\$9,411,000	\$9,599,300	\$9,791,300	\$9,987,000	\$10,186,800	\$10,390,600
Annual Total		<b>\$30,864,400</b>	<b>\$31,481,600</b>	<b>\$32,111,300</b>	<b>\$32,753,600</b>	<b>\$33,408,600</b>	<b>\$34,076,900</b>	<b>\$34,758,400</b>	<b>\$35,453,500</b>	<b>\$36,162,600</b>	<b>\$36,885,900</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$30,864,400	\$31,481,600	\$32,111,300	\$32,753,600	\$33,408,600	\$34,076,900	\$34,758,400	\$35,453,500	\$36,162,600	\$36,885,900
Bond Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Sources of Funds</b>		<b>\$30,864,400</b>	<b>\$31,481,600</b>	<b>\$32,111,300</b>	<b>\$32,753,600</b>	<b>\$33,408,600</b>	<b>\$34,076,900</b>	<b>\$34,758,400</b>	<b>\$35,453,500</b>	<b>\$36,162,600</b>	<b>\$36,885,900</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$18,361,901	\$18,604,975	\$18,852,910	\$19,105,804	\$19,363,756	\$19,626,867	\$19,895,240	\$20,168,981	\$20,448,197	\$18,477,228
Interest on Advanced Funds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Advances of Land Proceeds		\$9,304,429	\$9,368,666	\$9,091,626	\$9,379,569	\$9,673,270	\$9,177,484	\$9,365,819	\$7,630,787	\$0	\$0
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Wide Facilities		\$2,743,491	\$2,798,273	\$2,854,307	\$2,911,467	\$2,969,624	\$3,029,145	\$3,089,690	\$3,151,415	\$3,214,474	\$3,278,811
Sea Level Rise Protection		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000,301	\$8,688,976	\$10,517,098
ERAF		\$454,579	\$709,686	\$1,312,457	\$1,356,760	\$1,401,950	\$2,243,405	\$2,407,651	\$2,502,015	\$3,810,954	\$4,612,762
<b>Total Uses of Funds</b>		<b>\$30,864,400</b>	<b>\$31,481,600</b>	<b>\$32,111,300</b>	<b>\$32,753,600</b>	<b>\$33,408,600</b>	<b>\$34,076,900</b>	<b>\$34,758,400</b>	<b>\$35,453,500</b>	<b>\$36,162,600</b>	<b>\$36,885,900</b>
<b>Net IFD Fund Balance</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits</b>											
		33%	30%	28%	27%	25%	24%	22%	21%	22%	22%

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Year 38 FY 53/54	Year 39 FY 54/55	Year 40 FY 55/56	Year 41 FY 56/57	Year 42 FY 57/58	Year 43 FY 58/59	Year 44 FY 59/60	Year 45 FY 60/61	Year 46 FY 61/62	Year 47 FY 62/63
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$27,025,200	\$27,565,700	\$28,117,000	\$28,679,300	\$29,253,000	\$29,838,000	\$30,434,800	\$31,043,400	\$31,664,300	\$32,297,700
ERAF	100%	\$10,598,300	\$10,810,300	\$11,026,500	\$11,247,100	\$11,472,000	\$11,701,400	\$11,935,400	\$12,174,100	\$12,417,700	\$12,666,000
Annual Total		<b>\$37,623,500</b>	<b>\$38,376,000</b>	<b>\$39,143,500</b>	<b>\$39,926,400</b>	<b>\$40,725,000</b>	<b>\$41,539,400</b>	<b>\$42,370,200</b>	<b>\$43,217,500</b>	<b>\$44,082,000</b>	<b>\$44,963,700</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$37,623,500	\$38,376,000	\$39,143,500	\$39,926,400	\$40,725,000	\$41,539,400	\$42,370,200	\$43,217,500	\$44,082,000	\$44,963,700
Bond Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Sources of Funds		<b>\$37,623,500</b>	<b>\$38,376,000</b>	<b>\$39,143,500</b>	<b>\$39,926,400</b>	<b>\$40,725,000</b>	<b>\$41,539,400</b>	<b>\$42,370,200</b>	<b>\$43,217,500</b>	<b>\$44,082,000</b>	<b>\$44,963,700</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$15,286,214	\$15,499,779	\$14,356,963	\$9,776,675	\$8,999,753	\$8,085,548	\$2,218,029	\$2,218,029	\$0	\$0
Interest on Advanced Funds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Wide Facilities		\$3,344,269	\$3,411,185	\$3,479,388	\$3,549,006	\$3,620,058	\$3,692,359	\$3,766,219	\$3,841,439	\$3,918,418	\$3,996,846
Sea Level Rise Protection		\$13,202,463	\$13,530,574	\$14,811,067	\$18,490,743	\$19,536,533	\$20,687,867	\$25,292,674	\$25,829,364	\$27,918,588	\$28,476,959
ERAF		\$5,790,554	\$5,934,462	\$6,496,082	\$8,109,975	\$8,568,655	\$9,073,626	\$11,093,278	\$11,328,668	\$12,244,995	\$12,489,894
Total Uses of Funds		<b>\$37,623,500</b>	<b>\$38,376,000</b>	<b>\$39,143,500</b>	<b>\$39,926,400</b>	<b>\$40,725,000</b>	<b>\$41,539,400</b>	<b>\$42,370,200</b>	<b>\$43,217,500</b>	<b>\$44,082,000</b>	<b>\$44,963,700</b>
Net IFD Fund Balance		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits		23%	23%	24%	25%	26%	27%	28%	29%	31%	32%



**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

		Year 48 FY 63/64	Year 49 FY 64/65	Year 50 FY 65/66	Year 51 FY 66/67	Year 52 FY 67/68	Year 53 FY 68/69	Year 54 FY 69/70	Year 55 FY 70/71	Year 56 FY 71/72	Year 57 FY 72/73
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>											
General Fund	100%	\$32,943,500	\$33,602,400	\$34,274,500	\$34,959,900	\$35,659,200	\$22,949,900	\$23,408,900	\$23,877,000	\$24,354,600	\$24,841,700
ERAF	100%	\$12,919,300	\$13,177,800	\$13,441,300	\$13,710,100	\$13,984,300	\$9,000,200	\$9,180,200	\$9,363,800	\$9,551,100	\$9,742,100
Annual Total		<b>\$45,862,800</b>	<b>\$46,780,200</b>	<b>\$47,715,800</b>	<b>\$48,670,000</b>	<b>\$49,643,500</b>	<b>\$31,950,100</b>	<b>\$32,589,100</b>	<b>\$33,240,800</b>	<b>\$33,905,700</b>	<b>\$34,583,800</b>
<b>IFD Sources of Funds</b>											
Annual Tax Increment		\$45,862,800	\$46,780,200	\$47,715,800	\$48,670,000	\$49,643,500	\$31,950,100	\$32,589,100	\$33,240,800	\$33,905,700	\$34,583,800
Bond Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Sources of Funds</b>		<b>\$45,862,800</b>	<b>\$46,780,200</b>	<b>\$47,715,800</b>	<b>\$48,670,000</b>	<b>\$49,643,500</b>	<b>\$31,950,100</b>	<b>\$32,589,100</b>	<b>\$33,240,800</b>	<b>\$33,905,700</b>	<b>\$34,583,800</b>
<b>IFD Uses of Funds</b>											
Bond Debt Service		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest on Advanced Funds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Developer Capital		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repay Advances of Land Proceeds		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pier 70 Wide Facilities		\$4,076,609	\$4,158,285	\$4,241,447	\$4,326,160	\$4,412,783	\$2,840,043	\$2,896,842	\$2,954,696	\$3,013,874	\$3,074,138
Sea Level Rise Protection		\$29,046,499	\$29,627,429	\$30,219,977	\$30,824,377	\$31,440,864	\$20,235,040	\$20,639,741	\$21,052,535	\$21,473,586	\$21,903,058
ERAF		\$12,739,692	\$12,994,486	\$13,254,376	\$13,519,463	\$13,789,853	\$8,875,017	\$9,052,518	\$9,233,568	\$9,418,240	\$9,606,604
<b>Total Uses of Funds</b>		<b>\$45,862,800</b>	<b>\$46,780,200</b>	<b>\$47,715,800</b>	<b>\$48,670,000</b>	<b>\$49,643,500</b>	<b>\$31,950,100</b>	<b>\$32,589,100</b>	<b>\$33,240,800</b>	<b>\$33,905,700</b>	<b>\$34,583,800</b>
<b>Net IFD Fund Balance</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits</b>											
		33%	34%	35%	36%	37%	38%	39%	39%	40%	40%

**Table 2**  
**Appendix G-2**  
**Sources and Uses of Funds Infrastructure Financing Plan**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

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		Year 58 FY 73/74
<b>Available Property /Possessory Interest Tax Increment Revenue to IFD</b>		
General Fund	100%	\$15,331,400
ERAF	100%	\$6,012,500
Annual Total		<u>\$21,343,900</u>
<b>IFD Sources of Funds</b>		
Annual Tax Increment		\$21,343,900
Bond Proceeds		\$0
Developer Capital		\$0
Advances of Land Proceeds		\$0
<b>Total Sources of Funds</b>		<u>\$21,343,900</u>
<b>IFD Uses of Funds</b>		
Bond Debt Service		\$0
Interest on Advanced Funds		\$0
Repay Developer Capital		\$0
Repay Advances of Land Proceeds		\$0
Pier 70 Sub-Project Areas G-2- G-4 Facilities		\$0
Pier 70 Wide Facilities		\$1,897,268
Sea Level Rise Protection		\$13,517,781
ERAF		<u>\$5,928,851</u>
<b>Total Uses of Funds</b>		<u>\$21,343,900</u>
<b>Net IFD Fund Balance</b>		\$0
Cumulative Waterfront Expenditures as a % of Cumulative IFD Increment Deposits	41%	

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Property Tax Projection		2017/18 NPV	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31	FY 31/32	FY 32/33
<b>Sub-Project Area G-2</b>												
Incremental AV on Tax Roll (\$1,000s)			\$253,926	\$480,805	\$886,866	\$904,604	\$922,698	\$941,148	\$959,976	\$979,170	\$998,766	\$1,018,739
Property Tax Increment at 1%	1.0%	\$253,111,499	\$2,539,257	\$4,808,052	\$8,868,661	\$9,046,041	\$9,226,980	\$9,411,477	\$9,599,755	\$9,791,704	\$9,987,656	\$10,187,389
Property Tax Distributed to IFD												
General Fund	64.59%	\$163,484,690	\$1,640,100	\$3,105,500	\$5,728,300	\$5,842,800	\$5,959,700	\$6,078,900	\$6,200,500	\$6,324,500	\$6,451,000	\$6,580,000
ERAF	25.33%	\$64,113,170	\$643,200	\$1,217,900	\$2,246,400	\$2,291,400	\$2,337,200	\$2,383,900	\$2,431,600	\$2,480,200	\$2,529,900	\$2,580,500
Total	89.92%	\$227,597,860	\$2,283,300	\$4,323,400	\$7,974,700	\$8,134,200	\$8,296,900	\$8,462,800	\$8,632,100	\$8,804,700	\$8,980,900	\$9,160,500
<b>Sub-Project Area G-3</b>												
Incremental AV on Tax Roll (\$1,000s)			\$0	\$0	\$0	\$0	\$0	\$635,532	\$648,243	\$661,199	\$674,422	\$687,923
Property Tax Increment at 1%	1.0%	\$168,036,743	\$0	\$0	\$0	\$0	\$0	\$6,355,316	\$6,482,429	\$6,611,988	\$6,744,217	\$6,879,226
Property Tax Distributed to IFD												
General Fund	64.59%	\$108,534,940	\$0	\$0	\$0	\$0	\$0	\$4,104,900	\$4,187,000	\$4,270,700	\$4,356,100	\$4,443,300
ERAF	25.33%	\$42,563,700	\$0	\$0	\$0	\$0	\$0	\$1,609,800	\$1,642,000	\$1,674,800	\$1,708,300	\$1,742,500
Total	89.92%	\$151,098,640	\$0	\$0	\$0	\$0	\$0	\$5,714,700	\$5,829,000	\$5,945,500	\$6,064,400	\$6,185,800
<b>Sub-Project Area G-4</b>												
Incremental AV on Tax Roll (\$1,000s)			\$0	\$0	\$0	\$0	\$0	\$0	\$89,235	\$111,566	\$1,033,252	\$1,053,926
Property Tax Increment at 1%	1.0%	\$242,463,293	\$0	\$0	\$0	\$0	\$0	\$0	\$892,349	\$1,115,658	\$10,332,518	\$10,539,257
Property Tax Distributed to IFD												
General Fund	64.59%	\$156,607,040	\$0	\$0	\$0	\$0	\$0	\$0	\$576,400	\$720,600	\$6,673,800	\$6,807,300
ERAF	25.33%	\$61,415,954	\$0	\$0	\$0	\$0	\$0	\$0	\$226,000	\$282,600	\$2,617,200	\$2,669,600
Total	89.92%	\$218,022,994	\$0	\$0	\$0	\$0	\$0	\$0	\$802,400	\$1,003,200	\$9,291,000	\$9,476,900
Total General Fund		\$428,626,670	\$1,640,100	\$3,105,500	\$5,728,300	\$5,842,800	\$5,959,700	\$10,183,800	\$10,963,900	\$11,315,800	\$17,480,900	\$17,830,600
Total ERAF		\$168,092,823	\$643,200	\$1,217,900	\$2,246,400	\$2,291,400	\$2,337,200	\$3,993,700	\$4,299,600	\$4,437,600	\$6,855,400	\$6,992,600
Total Property Tax Distributed to IFD		\$596,719,493	\$2,283,300	\$4,323,400	\$7,974,700	\$8,134,200	\$8,296,900	\$14,177,500	\$15,263,500	\$15,753,400	\$24,336,300	\$24,823,200

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Property Tax Projection		2017/18 NPV	FY 33/34	FY 34/35	FY 35/36	FY 36/37	FY 37/38	FY 38/39	FY 39/40	FY 40/41	FY 41/42	FY 42/43
<b>Sub-Project Area G-2</b>												
Incremental AV on Tax Roll (\$1,000s)			\$1,039,113	\$1,059,887	\$1,081,083	\$1,102,714	\$1,124,755	\$1,147,253	\$1,170,196	\$1,193,605	\$1,217,482	\$1,241,837
Property Tax Increment at 1%	1.0%	\$253,111,499	\$10,391,125	\$10,598,866	\$10,810,832	\$11,027,135	\$11,247,553	\$11,472,531	\$11,701,957	\$11,936,054	\$12,174,822	\$12,418,372
Property Tax Distributed to IFD												
General Fund	64.59%	\$163,484,690	\$6,711,600	\$6,845,800	\$6,982,700	\$7,122,400	\$7,264,800	\$7,410,100	\$7,558,300	\$7,709,500	\$7,863,700	\$8,021,000
ERAF	25.33%	\$64,113,170	\$2,632,100	\$2,684,700	\$2,738,400	\$2,793,200	\$2,849,000	\$2,906,000	\$2,964,100	\$3,023,400	\$3,083,900	\$3,145,600
Total	89.92%	\$227,597,860	\$9,343,700	\$9,530,500	\$9,721,100	\$9,915,600	\$10,113,800	\$10,316,100	\$10,522,400	\$10,732,900	\$10,947,600	\$11,166,600
<b>Sub-Project Area G-3</b>												
Incremental AV on Tax Roll (\$1,000s)			\$701,668	\$715,714	\$730,027	\$744,617	\$759,520	\$774,700	\$790,202	\$806,005	\$822,120	\$838,568
Property Tax Increment at 1%	1.0%	\$168,036,743	\$7,016,681	\$7,157,140	\$7,300,267	\$7,446,174	\$7,595,196	\$7,746,997	\$7,902,024	\$8,060,053	\$8,221,197	\$8,385,676
Property Tax Distributed to IFD												
General Fund	64.59%	\$108,534,940	\$4,532,100	\$4,622,800	\$4,715,200	\$4,809,500	\$4,905,700	\$5,003,800	\$5,103,900	\$5,206,000	\$5,310,100	\$5,416,300
ERAF	25.33%	\$42,563,700	\$1,777,300	\$1,812,900	\$1,849,200	\$1,886,100	\$1,923,900	\$1,962,300	\$2,001,600	\$2,041,600	\$2,082,400	\$2,124,100
Total	89.92%	\$151,098,640	\$6,309,400	\$6,435,700	\$6,564,400	\$6,695,600	\$6,829,600	\$6,966,100	\$7,105,500	\$7,247,600	\$7,392,500	\$7,540,400
<b>Sub-Project Area G-4</b>												
Incremental AV on Tax Roll (\$1,000s)			\$1,075,000	\$1,096,497	\$1,118,439	\$1,140,803	\$1,163,612	\$1,186,888	\$1,210,621	\$1,234,842	\$1,259,542	\$1,284,731
Property Tax Increment at 1%	1.0%	\$242,463,293	\$10,750,000	\$10,964,969	\$11,184,386	\$11,408,029	\$11,636,121	\$11,868,883	\$12,106,206	\$12,348,421	\$12,595,418	\$12,847,309
Property Tax Distributed to IFD												
General Fund	64.59%	\$156,607,040	\$6,943,400	\$7,082,300	\$7,224,000	\$7,368,400	\$7,515,800	\$7,666,100	\$7,819,400	\$7,975,800	\$8,135,400	\$8,298,100
ERAF	25.33%	\$61,415,954	\$2,723,000	\$2,777,400	\$2,833,000	\$2,889,700	\$2,947,400	\$3,006,400	\$3,066,500	\$3,127,900	\$3,190,400	\$3,254,200
Total	89.92%	\$218,022,994	\$9,666,400	\$9,859,700	\$10,057,000	\$10,258,100	\$10,463,200	\$10,672,500	\$10,885,900	\$11,103,700	\$11,325,800	\$11,552,300
Total General Fund		\$428,626,670	\$18,187,100	\$18,550,900	\$18,921,900	\$19,300,300	\$19,686,300	\$20,080,000	\$20,481,600	\$20,891,300	\$21,309,200	\$21,735,400
Total ERAF		\$168,092,823	\$7,132,400	\$7,275,000	\$7,420,600	\$7,569,000	\$7,720,300	\$7,874,700	\$8,032,200	\$8,192,900	\$8,356,700	\$8,523,900
Total Property Tax Distributed to IFD		\$596,719,493	\$25,319,500	\$25,825,900	\$26,342,500	\$26,869,300	\$27,406,600	\$27,954,700	\$28,513,800	\$29,084,200	\$29,665,900	\$30,259,300

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Property Tax Projection		2017/18 NPV	FY 43/44	FY 44/45	FY 45/46	FY 46/47	FY 47/48	FY 48/49	FY 49/50	FY 50/51	FY 51/52	FY 52/53
<b>Sub-Project Area G-2</b>												
Incremental AV on Tax Roll (\$1,000s)			\$1,266,670	\$1,291,993	\$1,317,838	\$1,344,195	\$1,371,074	\$1,398,499	\$1,426,479	\$1,455,004	\$1,484,097	\$1,513,779
Property Tax Increment at 1%	1.0%	\$253,111,499	\$12,666,704	\$12,919,929	\$13,178,381	\$13,441,948	\$13,710,743	\$13,984,987	\$14,264,791	\$14,550,044	\$14,840,970	\$15,137,789
Property Tax Distributed to IFD												
General Fund	64.59%	\$163,484,690	\$8,181,400	\$8,345,000	\$8,511,900	\$8,682,200	\$8,855,800	\$9,032,900	\$9,213,600	\$9,397,900	\$9,585,800	\$9,777,500
ERAF	25.33%	\$64,113,170	\$3,208,500	\$3,272,600	\$3,338,100	\$3,404,800	\$3,472,900	\$3,542,400	\$3,613,300	\$3,685,500	\$3,759,200	\$3,834,400
Total	89.92%	\$227,597,860	\$11,389,900	\$11,617,600	\$11,850,000	\$12,087,000	\$12,328,700	\$12,575,300	\$12,826,900	\$13,083,400	\$13,345,000	\$13,611,900
<b>Sub-Project Area G-3</b>												
Incremental AV on Tax Roll (\$1,000s)			\$855,338	\$872,442	\$889,891	\$907,696	\$925,856	\$944,373	\$963,245	\$982,518	\$1,002,169	\$1,022,220
Property Tax Increment at 1%	1.0%	\$168,036,743	\$8,553,381	\$8,724,422	\$8,898,910	\$9,076,957	\$9,258,563	\$9,443,728	\$9,632,451	\$9,825,178	\$10,021,686	\$10,222,198
Property Tax Distributed to IFD												
General Fund	64.59%	\$108,534,940	\$5,524,600	\$5,635,100	\$5,747,800	\$5,862,800	\$5,980,100	\$6,099,700	\$6,221,600	\$6,346,100	\$6,473,000	\$6,602,500
ERAF	25.33%	\$42,563,700	\$2,166,600	\$2,209,900	\$2,254,100	\$2,299,200	\$2,345,200	\$2,392,100	\$2,439,900	\$2,488,700	\$2,538,500	\$2,589,300
Total	89.92%	\$151,098,640	\$7,691,200	\$7,845,000	\$8,001,900	\$8,162,000	\$8,325,300	\$8,491,800	\$8,661,500	\$8,834,800	\$9,011,500	\$9,191,800
<b>Sub-Project Area G-4</b>												
Incremental AV on Tax Roll (\$1,000s)			\$1,310,420	\$1,336,633	\$1,363,367	\$1,390,636	\$1,418,439	\$1,446,819	\$1,475,756	\$1,505,260	\$1,535,376	\$1,566,081
Property Tax Increment at 1%	1.0%	\$242,463,293	\$13,104,204	\$13,366,326	\$13,633,674	\$13,906,361	\$14,184,386	\$14,468,194	\$14,757,562	\$15,052,602	\$15,353,759	\$15,660,810
Property Tax Distributed to IFD												
General Fund	64.59%	\$156,607,040	\$8,464,000	\$8,633,300	\$8,806,000	\$8,982,100	\$9,161,700	\$9,345,000	\$9,531,900	\$9,722,500	\$9,917,000	\$10,115,300
ERAF	25.33%	\$61,415,954	\$3,319,300	\$3,385,700	\$3,453,400	\$3,522,500	\$3,592,900	\$3,664,800	\$3,738,100	\$3,812,800	\$3,889,100	\$3,966,900
Total	89.92%	\$218,022,994	\$11,783,300	\$12,019,000	\$12,259,400	\$12,504,600	\$12,754,600	\$13,009,800	\$13,270,000	\$13,535,300	\$13,806,100	\$14,082,200
<b>Total General Fund</b>												
		\$428,626,670	\$22,170,000	\$22,613,400	\$23,065,700	\$23,527,100	\$23,997,600	\$24,477,600	\$24,967,100	\$25,466,500	\$25,975,800	\$26,495,300
<b>Total ERAF</b>												
		\$168,092,823	\$8,694,400	\$8,868,200	\$9,045,600	\$9,226,500	\$9,411,000	\$9,599,300	\$9,791,300	\$9,987,000	\$10,186,800	\$10,390,600
<b>Total Property Tax Distributed to IFD</b>												
		\$596,719,493	\$30,864,400	\$31,481,600	\$32,111,300	\$32,753,600	\$33,408,600	\$34,076,900	\$34,758,400	\$35,453,500	\$36,162,600	\$36,885,900

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Property Tax Projection		2017/18 NPV	FY 53/54	FY 54/55	FY 55/56	FY 56/57	FY 57/58	FY 58/59	FY 59/60	FY 60/61	FY 61/62	FY 62/63
<u>Sub-Project Area G-2</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,544,061	\$1,574,933	\$1,606,439	\$1,638,568	\$1,671,341	\$1,704,771	\$1,738,857	\$1,773,632	\$1,809,108	\$1,845,296
Property Tax Increment at 1%	1.0%	\$253,111,489	\$15,440,614	\$15,749,333	\$16,064,391	\$16,385,676	\$16,713,412	\$17,047,709	\$17,388,568	\$17,736,321	\$18,091,081	\$18,452,958
Property Tax Distributed to IFD												
General Fund	64.59%	\$163,484,690	\$9,973,100	\$10,172,500	\$10,376,000	\$10,583,500	\$10,795,200	\$11,011,100	\$11,231,300	\$11,455,900	\$11,685,000	\$11,918,800
ERAF	25.33%	\$64,113,170	\$3,911,100	\$3,989,300	\$4,069,100	\$4,150,500	\$4,233,500	\$4,318,200	\$4,404,500	\$4,492,600	\$4,582,500	\$4,674,100
Total	89.92%	\$227,597,860	\$13,884,200	\$14,161,800	\$14,445,100	\$14,734,000	\$15,028,700	\$15,329,300	\$15,635,800	\$15,948,500	\$16,267,500	\$16,592,900
<u>Sub-Project Area G-3</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,042,649	\$1,063,512	\$1,084,775	\$1,106,472	\$1,128,614	\$1,151,168	\$1,174,199	\$1,197,676	\$1,221,641	\$1,246,074
Property Tax Increment at 1%	1.0%	\$168,036,743	\$10,426,490	\$10,635,120	\$10,847,754	\$11,064,724	\$11,286,143	\$11,511,677	\$11,741,993	\$11,976,757	\$12,216,415	\$12,460,743
Property Tax Distributed to IFD												
General Fund	64.59%	\$108,534,940	\$6,734,500	\$6,869,200	\$7,006,600	\$7,146,700	\$7,289,700	\$7,435,400	\$7,584,200	\$7,735,800	\$7,890,600	\$8,048,400
ERAF	25.33%	\$42,563,700	\$2,641,000	\$2,693,900	\$2,747,700	\$2,802,700	\$2,858,800	\$2,915,900	\$2,974,200	\$3,033,700	\$3,094,400	\$3,156,300
Total	89.92%	\$151,098,640	\$9,375,500	\$9,563,100	\$9,754,300	\$9,949,400	\$10,148,500	\$10,351,300	\$10,558,400	\$10,769,500	\$10,985,000	\$11,204,700
<u>Sub-Project Area G-4</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,597,398	\$1,629,348	\$1,661,933	\$1,695,173	\$1,729,070	\$1,763,657	\$1,798,932	\$1,834,909	\$1,871,608	\$1,909,041
Property Tax Increment at 1%	1.0%	\$242,463,293	\$15,973,977	\$16,293,483	\$16,619,328	\$16,951,735	\$17,290,703	\$17,636,566	\$17,989,324	\$18,349,088	\$18,716,081	\$19,090,414
Property Tax Distributed to IFD												
General Fund	64.59%	\$156,607,040	\$10,317,600	\$10,524,000	\$10,734,400	\$10,949,100	\$11,168,100	\$11,391,500	\$11,619,300	\$11,851,700	\$12,088,700	\$12,330,500
ERAF	25.33%	\$61,415,954	\$4,046,200	\$4,127,100	\$4,209,700	\$4,293,900	\$4,379,700	\$4,467,300	\$4,556,700	\$4,647,800	\$4,740,800	\$4,835,600
Total	89.92%	\$218,022,994	\$14,363,800	\$14,651,100	\$14,944,100	\$15,243,000	\$15,547,800	\$15,858,800	\$16,176,000	\$16,499,500	\$16,829,500	\$17,166,100
Total General Fund		\$428,626,670	\$27,025,200	\$27,565,700	\$28,117,000	\$28,679,300	\$29,253,000	\$29,838,000	\$30,434,800	\$31,043,400	\$31,664,300	\$32,297,700
Total ERAF		\$168,092,823	\$10,598,300	\$10,810,300	\$11,026,500	\$11,247,100	\$11,472,000	\$11,701,400	\$11,935,400	\$12,174,100	\$12,417,700	\$12,666,000
Total Property Tax Distributed to IFD		\$596,719,493	\$37,623,500	\$38,376,000	\$39,143,500	\$39,926,400	\$40,725,000	\$41,539,400	\$42,370,200	\$43,217,500	\$44,082,000	\$44,963,700

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Property Tax Projection		2017/18 NPV	FY 63/64	FY 64/65	FY 65/66	FY 66/67	FY 67/68	FY 68/69	FY 69/70	FY 70/71	FY 71/72	FY 72/73
<u>Sub-Project Area G-2</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,882,195	\$1,919,851	\$1,958,241	\$1,997,398	\$2,037,355	\$0	\$0	\$0	\$0	\$0
Property Tax Increment at 1%	1.0%	\$253,111,499	\$18,821,953	\$19,198,510	\$19,582,407	\$19,973,977	\$20,373,554	\$0	\$0	\$0	\$0	\$0
Property Tax Distributed to IFD												
General Fund	64.59%	\$163,484,690	\$12,157,100	\$12,400,300	\$12,648,300	\$12,901,200	\$13,159,300	\$0	\$0	\$0	\$0	\$0
ERAF	25.33%	\$64,113,170	\$4,767,600	\$4,863,000	\$4,960,200	\$5,059,400	\$5,160,600	\$0	\$0	\$0	\$0	\$0
Total	89.92%	\$227,597,860	\$16,924,700	\$17,263,300	\$17,608,500	\$17,960,600	\$18,319,900	\$0	\$0	\$0	\$0	\$0
<u>Sub-Project Area G-3</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,270,985	\$1,296,408	\$1,322,342	\$1,348,788	\$1,375,756	\$1,403,281	\$1,431,339	\$1,459,964	\$1,489,168	\$1,518,950
Property Tax Increment at 1%	1.0%	\$168,036,743	\$12,709,853	\$12,964,079	\$13,223,421	\$13,487,878	\$13,757,562	\$14,032,807	\$14,313,390	\$14,599,644	\$14,891,681	\$15,189,502
Property Tax Distributed to IFD												
General Fund	64.59%	\$108,534,940	\$8,209,300	\$8,373,500	\$8,541,000	\$8,711,800	\$8,886,000	\$9,063,800	\$9,245,000	\$9,429,900	\$9,618,500	\$9,810,900
ERAF	25.33%	\$42,563,700	\$3,219,400	\$3,283,800	\$3,349,500	\$3,416,500	\$3,484,800	\$3,554,500	\$3,625,600	\$3,698,100	\$3,772,100	\$3,847,500
Total	89.92%	\$151,098,640	\$11,428,700	\$11,657,300	\$11,890,500	\$12,128,300	\$12,370,800	\$12,618,300	\$12,870,600	\$13,128,000	\$13,390,600	\$13,658,400
<u>Sub-Project Area G-4</u>												
Incremental AV on Tax Roll (\$1,000s)			\$1,947,220	\$1,986,165	\$2,025,890	\$2,066,403	\$2,107,740	\$2,149,889	\$2,192,894	\$2,236,744	\$2,281,484	\$2,327,113
Property Tax Increment at 1%	1.0%	\$242,463,293	\$19,472,198	\$19,861,655	\$20,258,897	\$20,664,035	\$21,077,402	\$21,498,888	\$21,928,937	\$22,367,438	\$22,814,835	\$23,271,130
Property Tax Distributed to IFD												
General Fund	64.59%	\$156,607,040	\$12,577,100	\$12,828,600	\$13,085,200	\$13,346,900	\$13,613,900	\$13,886,100	\$14,163,900	\$14,447,100	\$14,736,100	\$15,030,800
ERAF	25.33%	\$61,415,954	\$4,932,300	\$5,031,000	\$5,131,600	\$5,234,200	\$5,338,900	\$5,445,700	\$5,554,600	\$5,665,700	\$5,779,000	\$5,894,600
Total	89.92%	\$218,022,994	\$17,509,400	\$17,859,600	\$18,216,800	\$18,581,100	\$18,952,800	\$19,331,800	\$19,718,500	\$20,112,800	\$20,515,100	\$20,925,400
Total General Fund		\$428,626,670	\$32,943,500	\$33,602,400	\$34,274,500	\$34,959,900	\$35,659,200	\$22,949,900	\$23,408,900	\$23,877,000	\$24,354,600	\$24,841,700
Total ERAF		\$168,092,823	\$12,919,300	\$13,177,800	\$13,441,300	\$13,710,100	\$13,984,300	\$9,000,200	\$9,180,200	\$9,363,800	\$9,551,100	\$9,742,100
Total Property Tax Distributed to IFD		\$596,719,493	\$45,862,800	\$46,780,200	\$47,715,800	\$48,670,000	\$49,643,500	\$31,950,100	\$32,589,100	\$33,240,800	\$33,905,700	\$34,583,800

**Table 3**  
**Appendix G-2**  
**Assessed Value and Property Tax Projection**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

<u>Property Tax Projection</u>		<u>2017/18 NPV</u>	<u>FY 73/74</u>
<u>Sub-Project Area G-2</u>			
Incremental AV on Tax Roll (\$1,000s)			\$0
Property Tax Increment at 1%	1.0%	\$253,111,499	\$0
Property Tax Distributed to IFD			
General Fund	64.59%	\$163,484,690	\$0
ERAF	25.33%	\$64,113,170	\$0
Total	89.92%	\$227,597,860	\$0
<u>Sub-Project Area G-3</u>			
Incremental AV on Tax Roll (\$1,000s)			\$0
Property Tax Increment at 1%	1.0%	\$168,036,743	\$0
Property Tax Distributed to IFD			
General Fund	64.59%	\$108,534,940	\$0
ERAF	25.33%	\$42,563,700	\$0
Total	89.92%	\$151,098,640	\$0
<u>Sub-Project Area G-4</u>			
Incremental AV on Tax Roll (\$1,000s)			\$2,373,654
Property Tax Increment at 1%	1.0%	\$242,463,293	\$23,736,544
Property Tax Distributed to IFD			
General Fund	64.59%	\$156,607,040	\$15,331,400
ERAF	25.33%	\$61,415,954	\$6,012,500
Total	89.92%	\$218,022,994	\$21,343,900
Total General Fund		\$428,626,670	\$15,331,400
Total ERAF		\$168,092,823	\$6,012,500
Total Property Tax Distributed to IFD		\$596,719,493	\$21,343,900



**Table 4**  
**Appendix G-2**  
**Developer Capital and Bond Issuances to be Repaid by IFD**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

Loan Terms	Estimated Interest Rate	Term	DCR	Issuance Costs /Reserves [1]			
Developer Capital	4.5%						
Advances of Land Proceeds	TBD						
IFD or CFD Bond	7.0%	30	110%-130%	13%			
	Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21
<b>Gross Loan Amounts</b>							
Developer Capital	\$150,273,590	\$16,901,636	\$10,218,627	\$6,014,454	\$0	\$3,697,526	\$38,321,013
Advances of Land Proceeds	\$192,200,418	\$0	\$0	\$0	\$18,655,418	\$37,405,648	\$19,988,040
IFD or CFD Bonds	\$215,987,727	\$0	\$0	\$0	\$0	\$22,372,801	\$18,210,775
<b>Total Gross Loan Amounts</b>	<b>\$558,461,735</b>	<b>\$16,901,636</b>	<b>\$10,218,627</b>	<b>\$6,014,454</b>	<b>\$18,655,418</b>	<b>\$63,475,976</b>	<b>\$76,519,829</b>
<b>Net Loan Proceeds</b>							
Developer Capital	\$150,273,590	\$16,901,636	\$10,218,627	\$6,014,454	\$0	\$3,697,526	\$38,321,013
Advances of Land Proceeds	\$192,200,418	\$0	\$0	\$0	\$18,655,418	\$37,405,648	\$19,988,040
IFD or CFD Bonds	\$187,909,323	\$0	\$0	\$0	\$0	\$19,464,337	\$15,843,375
<b>Total Net Loan Proceeds</b>	<b>\$530,383,330</b>	<b>\$16,901,636</b>	<b>\$10,218,627</b>	<b>\$6,014,454</b>	<b>\$18,655,418</b>	<b>\$60,567,512</b>	<b>\$74,152,428</b>

**Notes:**

[1] Excludes capitalized interest.

**Table 4**  
**Appendix G-2**  
**Developer Capital, Advances of Land Proceeds, and Bond Issuances to be Repaid by IFD**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

<b>Loan Terms</b>	<b>Estimated Interest Rate</b>	<b>Term</b>	<b>DCR</b>	<b>Issuance Costs /Reserves [1]</b>			
Developer Capital	4.5%						
Advances of Land Proceeds	TBD						
IFD or CFD Bond	7.0%	30	110%-130%	13%			
	<b>Total</b>	<b>FY 21/22</b>	<b>FY 22/23</b>	<b>FY 23/24</b>	<b>FY 24/25</b>	<b>FY 25/26</b>	<b>FY 26/27</b>
<b>Gross Loan Amounts</b>							
Developer Capital	\$150,273,590	\$23,836,436	\$12,761,518	\$11,789,879	\$2,685,478	\$7,866,007	\$0
Advances of Land Proceeds	\$192,200,418	\$11,906,197	\$0	\$31,358,486	\$28,315,966	\$0	\$14,294,272
IFD or CFD Bonds	\$215,987,727	\$0	\$19,857,790	\$40,408,443	\$24,520,256	\$0	\$50,321,987
<b>Total Gross Loan Amounts</b>	<b>\$558,461,735</b>	<b>\$35,742,633</b>	<b>\$32,619,308</b>	<b>\$83,556,808</b>	<b>\$55,521,699</b>	<b>\$7,866,007</b>	<b>\$64,616,259</b>
<b>Net Loan Proceeds</b>							
Developer Capital	\$150,273,590	\$23,836,436	\$12,761,518	\$11,789,879	\$2,685,478	\$7,866,007	\$0
Advances of Land Proceeds	\$192,200,418	\$11,906,197	\$0	\$31,358,486	\$28,315,966	\$0	\$14,294,272
IFD or CFD Bonds	\$187,909,323	\$0	\$17,276,277	\$35,155,345	\$21,332,623	\$0	\$43,780,129
<b>Total Net Loan Proceeds</b>	<b>\$530,383,330</b>	<b>\$35,742,633</b>	<b>\$30,037,795</b>	<b>\$78,303,710</b>	<b>\$52,334,066</b>	<b>\$7,866,007</b>	<b>\$58,074,401</b>

**Notes:**

[1] Excludes capitalized interest.

**Table 4**  
**Appendix G-2**  
**Developer Capital, Advances of Land Proceeds, and Bond Issuances to be Repaid by IFD**  
**Infrastructure Financing Plan**  
**Infrastructure Financing District No. 2**  
**Sub-Project Areas G-2, G-3, and G-4 (Pier 70 - 28-Acre Site)**  
**Port of San Francisco**

<b>Loan Terms</b>	<b>Estimated Interest Rate</b>	<b>Term</b>	<b>DCR</b>	<b>Issuance Costs /Reserves [1]</b>	
Developer Capital	4.5%				
Advances of Land Proceeds	TBD				
IFD or CFD Bond	7.0%	30	110%-130%	13%	

	<b>Total</b>	<b>FY 27/28</b>	<b>FY 28/29</b>	<b>FY 29/30</b>	<b>FY 30/31</b>
<b>Gross Loan Amounts</b>					
Developer Capital	\$150,273,590	\$0	\$16,181,016	\$0	\$0
Advances of Land Proceeds	\$192,200,418	\$26,629,322	\$3,647,068	\$0	\$0
IFD or CFD Bonds	\$215,987,727	\$12,772,063	\$0	\$0	\$27,523,611
<b>Total Gross Loan Amounts</b>	<b>\$558,461,735</b>	<b>\$39,401,385</b>	<b>\$19,828,085</b>	<b>\$0</b>	<b>\$27,523,611</b>
<b>Net Loan Proceeds</b>					
Developer Capital	\$150,273,590	\$0	\$16,181,016	\$0	\$0
Advances of Land Proceeds	\$192,200,418	\$26,629,322	\$3,647,068	\$0	\$0
IFD or CFD Bonds	\$187,909,323	\$11,111,695	\$0	\$0	\$23,945,542
<b>Total Net Loan Proceeds</b>	<b>\$530,383,330</b>	<b>\$37,741,016</b>	<b>\$19,828,085</b>	<b>\$0</b>	<b>\$23,945,542</b>

**Notes:**

[1] Excludes capitalized interest.

**Attachment 1:**

**Infrastructure Financing District Sub-Project Area Boundary Maps and Legal  
Descriptions  
(See Attached)**



EXISTING 20TH STREET 66' WIDE

BURTON ACT LINE / PROPOSED BOUNDARY LINE  
PROPOSED 20TH STREET 57' WIDE

APN: 4111-004

**LEGEND:**

— PUEBLO LINE OF 1883  
- - - BURTON ACT LINE  
- - - PROPOSED BOUNDARY LINE

APN: 4111-003

PROPOSED 21ST STREET 49' WIDE

C1C

PROPOSED LOUISIANA STREET 54' WIDE

PROPOSED MARYLAND STREET 60' WIDE

APN: 4052-001

C2A 120.00'

C2B

138.25'

96.00'

2 83.30'

246.01'

152.50'

161.00'

251.20'

256.17'

E1

E4

21

250.00'

203.50'

0 100

PROPOSED 22ND STREET 60' WIDE

APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-2  
(PIER 70 - 28-ACRE SITE)

PREPARED BY	TRM	PREPARED BY	BPS
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-2-2	SHEET NO.	2 OF 2

**LEGEND:**

- PUEBLO LINE OF 1883
- BURTON ACT LINE
- EXISTING BOUNDARY LINE
- PROPOSED BOUNDARY LINE

BURTON ACT LINE/  
PUEBLO LINE OF 1883

BURTON ACT LINE/  
EXISTING BOUNDARY LINE

EXISTING 20TH STREET 66' WIDE

EXISTING ILLINOIS STREET 80' WIDE

PROPOSED  
MICHIGAN STREET  
68' WIDE

113-116

BURTON ACT LINE/  
EXISTING BOUNDARY LINE

PKN

212.00'

APN: 4110-001

320.70'

APN: 4111-004

PROPOSED 21ST STREET 49' WIDE

PKS

HDY3

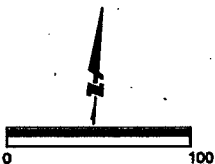
APN: 4110-008A  
1.51 AC

EXISTING MICHIGAN STREET  
80' WIDE

C1A

C1B

APN: 4120-002  
1.49 AC



APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO)  
SUB-PROJECT AREA G-2

PREPARED BY	TRM	PREPARED BY	BPB
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-2-1	SHEET NO.	1 OF 2

APN: 4111-004

PROPOSED 21ST STREET 49' WIDE

C1C

C2A

EXISTING  
BOUNDARY  
LINE

C2B

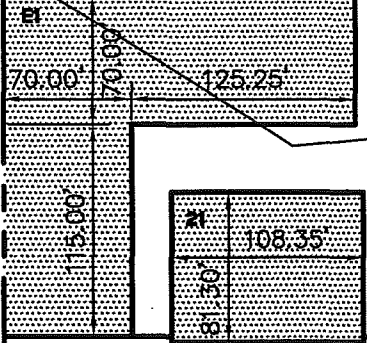
PROPOSED LOUISIANA STREET 54' WIDE

2

D

12

PROPOSED MARYLAND STREET 60' WIDE



APN: 4052-001

E2

PROPOSED 22ND STREET 60' WIDE

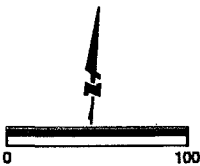
H1

PUEBLO LINE  
OF 1883

**LEGEND:**

- PUEBLO LINE OF 1883
- - - - - BURTON ACT LINE
- EXISTING BOUNDARY LINE
- - - - - PROPOSED BOUNDARY LINE

BURTON ACT LINE / PROPOSED BOUNDARY LINE



APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

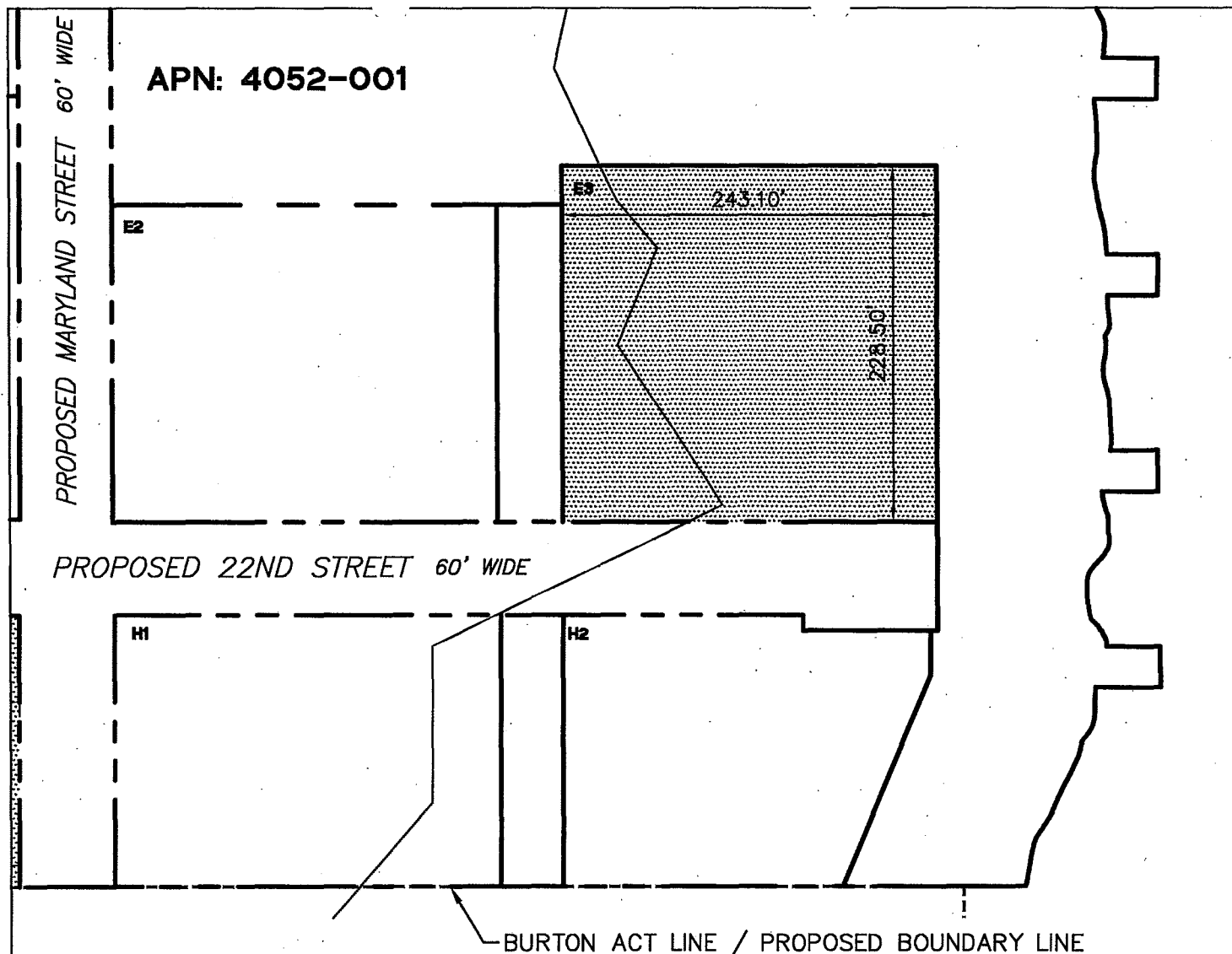
SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-3  
(PIER 70 - 28-ACRE SITE)

PREPARED BY	TRM	PREPARED BY	BPS
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-3-2	SHEET NO.	2 OF 3



APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-3  
(PIER 70 - 28-ACRE SITE)

PREPARED BY	TRM	PREPARED BY	BPB
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-3-3	SHEET NO.	3 OF 3

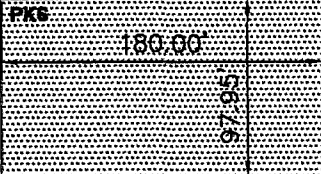


APN: 4110-001

APN: 4111-004

EXISTING ILLINOIS STREET 80' WIDE

PROPOSED 21ST STREET 49' WIDE



APN: 4110-008A  
1.51 AC

EXISTING MICHIGAN STREET 80' WIDE

CIA

CIB

APN: 4120-002  
1.49 AC

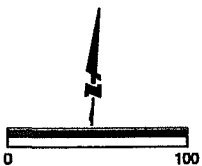
HDY2

HDY1

EXISTING 22ND STREET 66' WIDE

**LEGEND:**

- PUEBLO LINE OF 1883
- - - - - BURTON ACT LINE
- EXISTING BOUNDARY LINE
- - - - - PROPOSED BOUNDARY LINE



APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

SAN FRANCISCO PORT COMMISSION

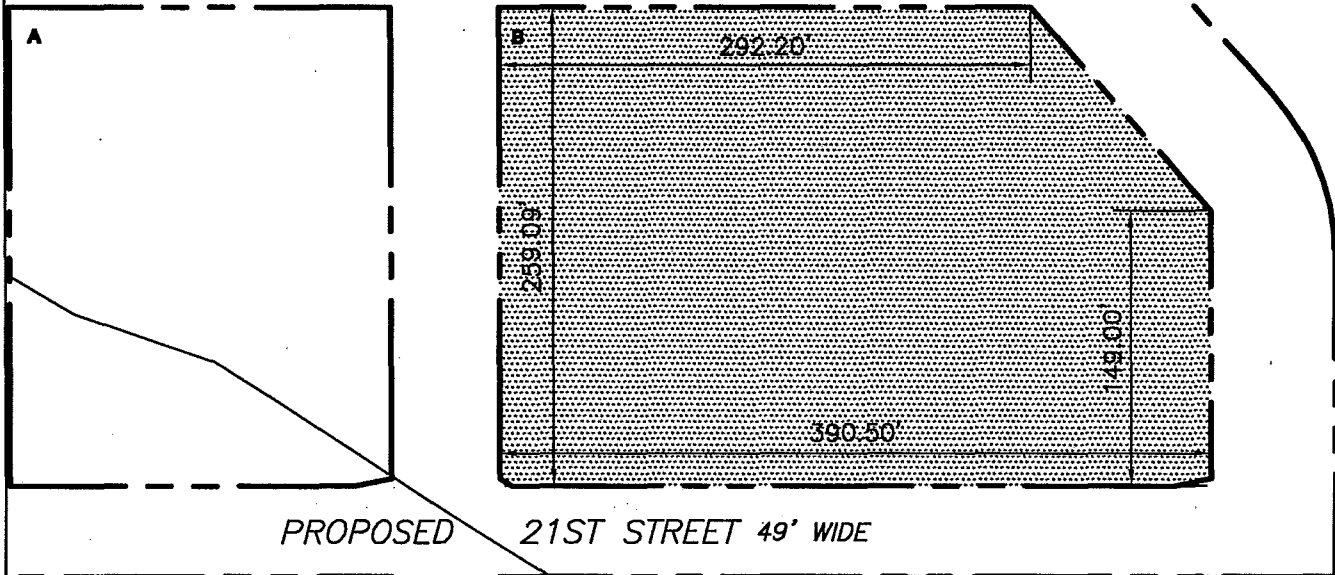


PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

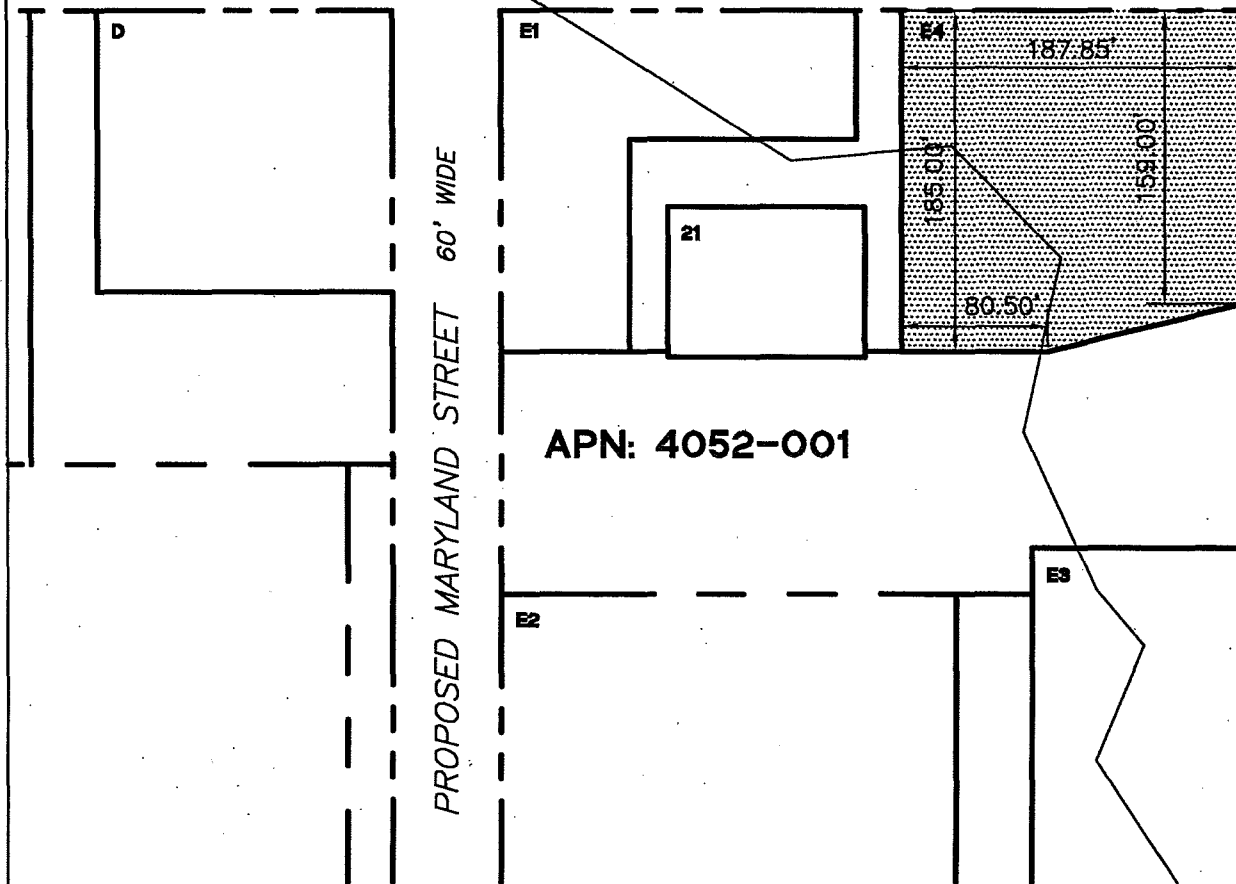
CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO)  
SUB-PROJECT AREA G-3

PREPARED BY	TRM	PREPARED BY	BPB
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-3-1	SHEET NO.	1 OF 3

PROPOSED 20TH STREET 57' WIDE



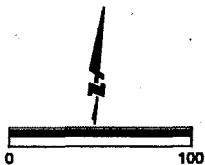
PROPOSED 21ST STREET 49' WIDE



APN: 4052-001

**LEGEND:**

———— PUEBLO LINE OF 1883  
 - - - - - PROPOSED BOUNDARY LINE



APPROVED BY  
 SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
 DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
 INFRASTRUCTURE FINANCING DISTRICT NO. 2  
 (PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-4  
 (PIER 70 - 28-ACRE SITE)

PREPARED BY	TRM	PREPARED BY	BPS
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-4-2	SHEET NO.	2 OF 3

APN: 4111-004

PROPOSED 21ST STREET 49' WIDE

PKS

HDY3

APN: 4110-008A  
1.51 AC

EXISTING MICHIGAN STREET  
80' WIDE

C1A

28.00'

133.00'

C1B

175.00'

C1C

84.00'

APN: 4120-002  
1.49 AC

HDY2

HDY1

C2A

C2B

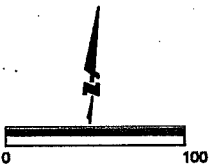
PROPOSED LOUISIANA STREET 54' WIDE

2

12

**LEGEND:**

- BURTON ACT LINE
- EXISTING BOUNDARY LINE
- PROPOSED BOUNDARY LINE



APPROVED BY  
SAN FRANCISCO PORT COMMISSION

DATE \_\_\_\_\_

CHIEF HARBOR ENGINEER

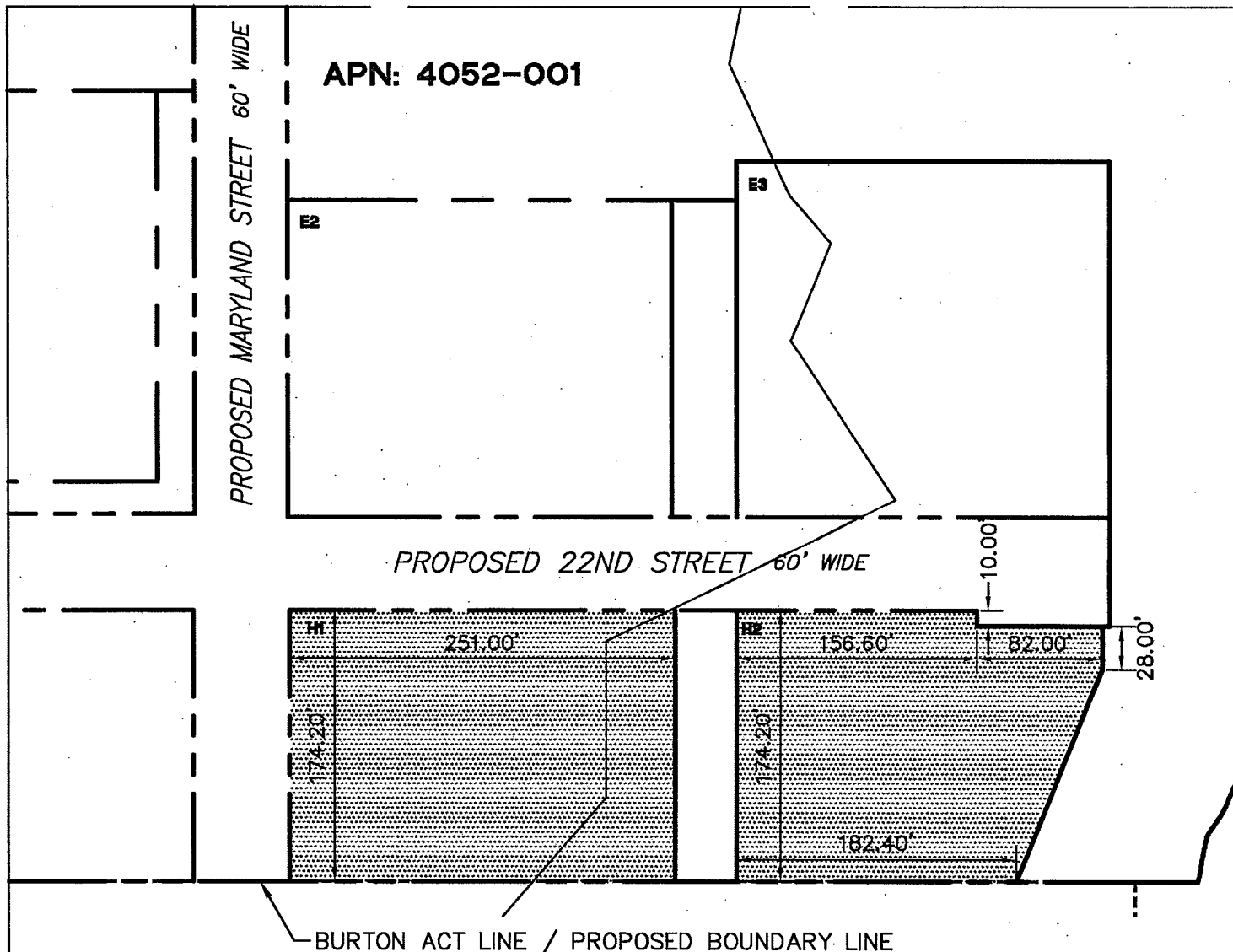
SAN FRANCISCO PORT COMMISSION



PORT OF SAN FRANCISCO  
DEPARTMENT OF ENGINEERING

CITY AND COUNTY OF SAN FRANCISCO  
INFRASTRUCTURE FINANCING DISTRICT NO. 2  
(PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-4  
(PIER 70 - 28-ACRE SITE)

PREPARED BY	TRM	PREPARED BY	BPB
CHECKED BY	RKB	DATE	9/1/2017
CONTRACT NO.	20170209	SCALE	1"=100'
DRAWING NO.	G-4-1	SHEET NO.	1 OF 3



<p>APPROVED BY SAN FRANCISCO PORT COMMISSION</p> <p>DATE _____</p> <p>CHIEF HARBOR ENGINEER</p>	<p>SAN FRANCISCO PORT COMMISSION</p> <p>PORT OF SAN FRANCISCO DEPARTMENT OF ENGINEERING</p>	<p>CITY AND COUNTY OF SAN FRANCISCO INFRASTRUCTURE FINANCING DISTRICT NO. 2 (PORT OF SAN FRANCISCO) SUB-PROJECT AREA G-4 (PIER 70 - 28-ACRE SITE)</p> <table border="1"> <tr> <td>PREPARED BY</td> <td>TRM</td> <td>PREPARED BY</td> <td>BPS</td> </tr> <tr> <td>CHECKED BY</td> <td>RKB</td> <td>DATE</td> <td>9/1/2017</td> </tr> <tr> <td>CONTRACT NO.</td> <td>20170209</td> <td>SCALE</td> <td>1"=100'</td> </tr> <tr> <td>DRAWING NO.</td> <td>G-4-3</td> <td>SHEET NO.</td> <td>3 OF 3</td> </tr> </table>	PREPARED BY	TRM	PREPARED BY	BPS	CHECKED BY	RKB	DATE	9/1/2017	CONTRACT NO.	20170209	SCALE	1"=100'	DRAWING NO.	G-4-3	SHEET NO.	3 OF 3
PREPARED BY	TRM	PREPARED BY	BPS															
CHECKED BY	RKB	DATE	9/1/2017															
CONTRACT NO.	20170209	SCALE	1"=100'															
DRAWING NO.	G-4-3	SHEET NO.	3 OF 3															

**LEGAL DESCRIPTION**  
**FOR**  
**CITY AND COUNTY OF SAN FRANCISCO, INFRASTRUCTURE FINANCING DISTRICT NO. 2**  
**PORT OF SAN FRANCISCO, SUB-PROJECT AREA G-2 (PIER 70 - 28-ACRE SITE)**

ALL THAT REAL PROPERTY SITUATED IN THE CITY AND COUNTY OF SAN FRANCISCO, STATE OF CALIFORNIA, DESCRIBED AS FOLLOWS:

**PARCEL PKN**

BEGINNING AT A POINT ON THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE), DISTANT THEREON SOUTH 04°21'59" EAST 69.35 FEET FROM THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE NORTH 85°38'01" EAST 212.00 FEET; THENCE SOUTH 04° 21'59" EAST 320.70 FEET; THENCE SOUTH 85°38'01" WEST 212.00 FEET TO SAID EASTERLY LINE OF ILLINOIS STREET; THENCE ALONG SAID LINE OF ILLINOIS STREET, NORTH 04°21'59" WEST 320.70 FEET TO SAID POINT OF BEGINNING, CONTAINING 67,988 SQUARE FEET, MORE OR LESS.

**PARCEL A**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 20<sup>TH</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 804.07 FEET; THENCE SOUTH 04°21'59" EAST 24.00 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 208.50 FEET; THENCE SOUTH 04°21'59" EAST 255.09 FEET; THENCE SOUTH 74°11'04" WEST 20.15 FEET; THENCE SOUTH 85°38'01" WEST 188.75 FEET; THENCE NORTH 04°21'59" WEST 259.09 TO SAID TRUE POINT OF BEGINNING, CONTAINING 53,981 SQUARE FEET, MORE OR LESS.

**PARCEL C2B**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 677.50 FEET; THENCE NORTH 04°21'59" WEST 39.70 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE SOUTH 85°38'01" WEST 120.00 FEET; THENCE NORTH 04°21'59" WEST 96.00 FEET TO A POINT HEREIN REFERRED TO AS "POINT A"; THENCE NORTH 85°38'01" EAST 120.00 FEET; THENCE SOUTH 04°21'59" EAST 96.00 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 11,520 SQUARE FEET, MORE OR LESS.

**PARCELS C2A**

BEGINNING AT "POINT A", AS DESCRIBED IN THE ABOVE PARCEL C2B; THENCE NORTH 04°21'59" WEST 138.25 FEET; THENCE NORTH 85°38'01" EAST 120.00 FEET; THENCE SOUTH 04°21'59" EAST 138.25 FEET; THENCE SOUTH 85°38'01" WEST 120.00 FEET TO SAID POINT OF BEGINNING, CONTAINING 16,589 SQUARE FEET, MORE OR LESS.

**PARCEL 12**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 731.50 FEET; THENCE NORTH 04°21'59" WEST 36.70 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 04°21'59" WEST 251.20 FEET TO A POINT HEREIN REFERRED TO AS "POINT B"; THENCE NORTH 85°38'01" EAST 256.17 FEET; THENCE SOUTH 04°21'59" EAST 251.20 FEET; THENCE SOUTH 85°38'01" WEST 256.17 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 64,351 SQUARE FEET, MORE OR LESS.

**PARCEL 2**

BEGINNING AT "POINT B", AS DESCRIBED IN THE ABOVE PARCEL 12; THENCE NORTH 04°21'59" WEST 246.01 FEET; THENCE NORTH 85°38'01" EAST 83.30 FEET; THENCE SOUTH 04°21'59" EAST 246.01 FEET; THENCE SOUTH 85°38'01" WEST 83.30 FEET TO SAID POINT OF BEGINNING, CONTAINING 20,492 SQUARE FEET, MORE OR LESS .

**PARCEL D**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 1012.57 FEET; THENCE NORTH 04°21'59" WEST 381.41 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE SOUTH 85°38'01" WEST 161.00 FEET; THENCE NORTH 04°21'59" WEST 152.50 FEET; THENCE NORTH 85°38'01" EAST 161.00 FEET; THENCE SOUTH 04°21'59" EAST 152.50 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 24,552 SQUARE FEET, MORE OR LESS .

**PARCEL E2**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 1072.57 FEET; THENCE NORTH 04°21'59" WEST 14.20 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 04°21'59" WEST 203.50 FEET; THENCE NORTH 85°38'01" EAST 250.00 FEET; THENCE SOUTH 04°21'59" EAST 203.50 FEET; THENCE SOUTH 85°38'01" WEST 250.00 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 50,875 SQUARE FEET, MORE OR LESS .

THE BASIS OF BEARING FOR THE ABOVE DESCRIPTIONS IS BASED UPON THE BEARING OF N03°41'33"W BETWEEN SURVEY CONTROL POINTS NUMBERED 375 AND 376, OF THE HIGH PRECISION NETWORK DENSIFICATION (HPND), CITY & COUNTY OF SAN FRANCISCO 2013 COORDINATE SYSTEM (SFCS13).

**LEGAL DESCRIPTION**  
**FOR**  
**CITY AND COUNTY OF SAN FRANCISCO INFRASTRUCTURE FINANCING DISTRICT NO. 2**  
**PORT OF SAN FRANCISCO, SUB-PROJECT AREA G-3 (PIER 70 - 28-ACRE SITE)**

ALL THAT REAL PROPERTY SITUATED IN THE CITY AND COUNTY OF SAN FRANCISCO, STATE OF CALIFORNIA,  
DESCRIBED AS FOLLOWS:

**PARCEL PKS**

BEGINNING AT A POINT ON THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE), DISTANT THEREON NORTH 04°21'59" WEST 426.95 FEET FROM THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE NORTH 85°38'01" EAST 180.00 FEET; THENCE SOUTH 04°21'59" EAST 97.90 FEET; THENCE SOUTH 85°38'01" WEST 180.00 FEET TO SAID EASTERLY LINE OF ILLINOIS STREET; THENCE ALONG SAID LINE OF ILLINOIS STREET, NORTH 04°21'59" WEST 97.90 FEET TO SAID POINT OF BEGINNING, CONTAINING 17,630 SQUARE FEET, MORE OR LESS.

**PARCEL F/G**

BEGINNING AT THE EASTERLY TERMINUS OF THE SOUTHERLY LINE 22<sup>ND</sup> STREET, DISTANT THEREON NORTH 85°38'01" EAST 480.00 FEET FROM THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE); THENCE NORTH 85°38'01" EAST 5.94 FEET; THENCE NORTH 55°28'14" EAST 17.91 FEET; THENCE NORTH 85°38'01" EAST 26.17 FEET; THENCE ALONG A TANGENT CURVE TO THE LEFT WITH A RADIUS 328.50 FEET, THROUGH A CENTRAL ANGLE 11°06'07", AN ARC LENGTH OF 63.65 FEET TO THE BEGINNING OF A REVERSE CURVE WITH A RADIUS OF 270.00 FEET; THENCE EASTERLY ALONG SAID CURVE, CONCAVE TO THE SOUTH, THROUGH A CENTRAL ANGLE OF 11° 06'07", AN ARC LENGTH OF 52.32 FEET; THENCE NORTH 85°38'01" EAST 368.74 FEET; THENCE SOUTH 04°21'59" EAST 174.20 FEET TO THE MOST SOUTHERLY LINE OF THAT PARCEL OF LAND DESCRIBED IN DEED GRANTED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 13, 1967 IN BOOK B192, PAGE 384, OFFICIAL RECORDS, CITY AND COUNTY OF SAN FRANCISCO; THENCE ALONG SAID SOUTHERLY LINE, SOUTH 85°30'01" WEST 431.57 FEET TO THE MOST SOUTHWESTERLY CORNER OF SAID PARCEL; THENCE ALONG THE LINES OF SAID PARCEL, NORTH 25°06'47" WEST 56.46 FEET AND NORTH 42° 41'35" WEST 129.00 FEET TO SAID POINT OF BEGINNING, CONTAINING 82,477 SQUARE FEET, MORE OR LESS.

**PARCEL E1**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 20<sup>TH</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 1072.57 FEET; THENCE SOUTH 04°21'59" EAST 332.09 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 195.25 FEET; THENCE SOUTH 04°21'59" EAST 70.00 FEET; THENCE SOUTH 85°38'01" WEST 125.25 FEET; THENCE SOUTH 04°21'59" EAST 115.00 FEET; THENCE SOUTH 85°38'01" WEST 70.00 FEET; THENCE NORTH 04°21'59" WEST 185.00 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 21,717 SQUARE FEET, MORE OR LESS.

**PARCEL 21**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 20<sup>TH</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 1272.32 FEET; THENCE SOUTH 04°21'59" EAST 438.79 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE SOUTH 04°21'59" EAST 81.30 FEET; THENCE SOUTH 85°38'01" WEST 108.35 FEET; THENCE NORTH 04°21'59" WEST 81.30 FEET; THENCE NORTH 85°38'01" EAST 108.35 FEET TO THE TRUE POINT OF BEGINNING, CONTAINING 8,809 SQUARE FEET, MORE OR LESS.

**PARCEL E3**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 1364.57 FEET; THENCE NORTH 04°21'59" WEST 14.20 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 04°21'59" WEST 228.50 FEET; THENCE NORTH 85°38'01" EAST 243.10 FEET; THENCE SOUTH 04°21'59" EAST 228.50; THENCE SOUTH 85°38'01" WEST 243.10 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 55,548 SQUARE FEET, MORE OR LESS.

THE BASIS OF BEARING FOR THE ABOVE DESCRIPTIONS IS BASED UPON THE BEARING OF N03°41'33"W BETWEEN SURVEY CONTROL POINTS NUMBERED 375 AND 376, OF THE HIGH PRECISION NETWORK DENSIFICATION (HPND), CITY & COUNTY OF SAN FRANCISCO 2013 COORDINATE SYSTEM (SFCS13).



**LEGAL DESCRIPTION**  
**FOR**  
**CITY AND COUNTY OF SAN FRANCISCO, INFRASTRUCTURE FINANCING DISTRICT NO. 2**  
**PORT OF SAN FRANCISCO, SUB-PROJECT AREA G-4 (PIER 70 - 28-ACRE SITE)**

ALL THAT REAL PROPERTY SITUATED IN THE CITY AND COUNTY OF SAN FRANCISCO, STATE OF CALIFORNIA, DESCRIBED AS FOLLOWS:

**PARCEL C1A**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF ILLINOIS STREET, NORTH 04°21'59" WEST 426.95 FEET; THENCE NORTH 85°38'01" EAST 285.50 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 133.00 FEET TO A POINT HEREIN REFERRED TO AS "POINT A"; THENCE SOUTH 04°21'59" EAST 128.00 FEET; THENCE SOUTH 85°38'01" WEST 133.00 FEET; THENCE NORTH 04°21'59" WEST 128.00 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 17,024 SQUARE FEET, MORE OR LESS.

**PARCEL C1B**

BEGINNING AT "POINT A", AS DESCRIBED IN THE ABOVE PARCEL C1A; THENCE NORTH 85°38'01" EAST 175.00 FEET TO A POINT HEREIN REFERRED TO AS "POINT B"; THENCE SOUTH 04°21'59" EAST 128.00 FEET; THENCE SOUTH 85°38'01" WEST 175.00 FEET; THENCE NORTH 04°21'59" WEST 128.00 FEET TO SAID POINT OF BEGINNING, CONTAINING 22,400 SQUARE FEET, MORE OR LESS.

**PARCEL C1C**

BEGINNING AT "POINT B", AS DESCRIBED IN THE ABOVE PARCEL C1B; THENCE NORTH 85°38'01" EAST 79.00 FEET; THENCE SOUTH 26°49'04" EAST 13.09 FEET; THENCE SOUTH 04°21'59" EAST 115.90 FEET; THENCE SOUTH 85°38'01" WEST 84.00 FEET; THENCE NORTH 04°21'59" WEST 128.00 FEET TO SAID POINT OF BEGINNING, CONTAINING 10,722 SQUARE FEET, MORE OR LESS.

**PARCEL B**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 20<sup>TH</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85°38'01" EAST 1072.57 FEET; THENCE SOUTH 04°21'59" EAST 24.00 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 292.20 FEET; THENCE SOUTH 46° 07'41" EAST 147.59 FEET; THENCE SOUTH 04°21'59" EAST 145.00 FEET; THENCE SOUTH 74°38'42" WEST 20.98 FEET; THENCE SOUTH 85°38'01" WEST 363.50 FEET; THENCE NORTH 04°21'59" WEST 255.09 TO SAID TRUE POINT OF BEGINNING, CONTAINING 95,710 SQUARE FEET, MORE OR LESS.

**PARCEL E4**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE SOUTHERLY LINE OF 20<sup>TH</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 20<sup>TH</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 1480.67 FEET; THENCE SOUTH 04°21'59" EAST 332.09 FEET TO THE **TRUE POINT OF BEGINNING**; THENCE SOUTH 04°21'59" EAST 159.00 FEET; THENCE SOUTH 72° 01'08" WEST 110.45' FEET; THENCE SOUTH 85°38'01" WEST 80.50 FEET; THENCE NORTH 04°21'59" WEST 185.00 FEET; THENCE NORTH 85° 38'01" EAST 187.85 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 33,357 SQUARE FEET, MORE OR LESS.

**PARCEL H1**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 1073.57 FEET; THENCE SOUTH 04°21'59" EAST 45.80 FEET TO SAID **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 251.00 FEET; THENCE SOUTH 04°21'59" EAST 174.20 FEET TO THE MOST SOUTHERLY LINE OF THAT PARCEL OF LAND DESCRIBED IN DEED GRANTED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 13, 1967 IN BOOK B192, PAGE 384, OFFICIAL RECORDS, CITY AND COUNTY OF SAN FRANCISCO; THENCE ALONG SAID SOUTHERLY LINE, SOUTH 85°38'01" WEST 251.00 FEET; THENCE NORTH 04°21'59" WEST 174.20 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 43,724 SQUARE FEET, MORE OR LESS.

**PARCEL H2**

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERLY LINE OF ILLINOIS STREET (80 FEET WIDE) AND THE NORTHERLY LINE OF 22<sup>ND</sup> STREET (66 FEET WIDE); THENCE ALONG SAID LINE OF 22<sup>ND</sup> STREET AND ITS EASTERLY PROLONGATION, NORTH 85° 38'01" EAST 1364.57 FEET; THENCE SOUTH 04°21'59" EAST 45.80 FEET TO SAID **TRUE POINT OF BEGINNING**; THENCE NORTH 85°38'01" EAST 156.60 FEET; THENCE SOUTH 04°21'59" EAST 10.00 FEET; THENCE NORTH 85°38'01" EAST 82.00 FEET; THENCE SOUTH 04°21'59" EAST 28.00 FEET; THENCE SOUTH 18°03'22" WEST 147.34 FEET TO THE MOST SOUTHERLY LINE OF THAT PARCEL OF LAND DESCRIBED IN DEED GRANTED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 13, 1967 IN BOOK B192, PAGE 384, OFFICIAL RECORDS, CITY AND COUNTY OF SAN FRANCISCO; THENCE ALONG SAID SOUTHERLY LINE, SOUTH 85°38'01" WEST 182.40 FEET; THENCE NORTH 04°21'59" WEST 174.20 FEET TO SAID TRUE POINT OF BEGINNING, CONTAINING 36,917 SQUARE FEET, MORE OR LESS.

THE BASIS OF BEARING FOR THE ABOVE DESCRIPTIONS IS BASED UPON THE BEARING OF N03°41'33"W BETWEEN SURVEY CONTROL POINTS NUMBERED 375 AND 376, OF THE HIGH PRECISION NETWORK DENSIFICATION (HPND), CITY & COUNTY OF SAN FRANCISCO 2013 COORDINATE SYSTEM (SFCS13).

**Attachment 2:**

**Guidelines for Establishment and Use of an Infrastructure Financing District (IFD) with  
Project Areas on Land under the Jurisdiction of the San Francisco Port Commission  
(See Attached)**

File No. 130264

Committee Item No. 6

Board Item No. 15

## COMMITTEE/BOARD OF SUPERVISORS

### AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Sub-Committee

Date 04/17/2013

Board of Supervisors Meeting

Date APRIL 23, 2013

#### Cmte Board

<input type="checkbox"/>	<input type="checkbox"/>	Motion
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Resolution
<input type="checkbox"/>	<input type="checkbox"/>	Ordinance
<input type="checkbox"/>	<input type="checkbox"/>	Legislative Digest
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Budget and Legislative Analyst Report
<input type="checkbox"/>	<input type="checkbox"/>	Legislative Analyst Report
<input type="checkbox"/>	<input type="checkbox"/>	Youth Commission Report
<input type="checkbox"/>	<input type="checkbox"/>	Introduction Form (for hearings)
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Department/Agency Cover Letter and/or Report
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<input type="checkbox"/>	<input type="checkbox"/>	Grant Information Form
<input type="checkbox"/>	<input type="checkbox"/>	Grant Budget
<input type="checkbox"/>	<input type="checkbox"/>	Subcontract Budget
<input type="checkbox"/>	<input type="checkbox"/>	Contract/Agreement
<input type="checkbox"/>	<input type="checkbox"/>	Form 126 – Ethics Commission
<input type="checkbox"/>	<input type="checkbox"/>	Award Letter
<input type="checkbox"/>	<input type="checkbox"/>	Application
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#### OTHER

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Completed by: Victor Young

Date April 12, 2013

Completed by: Victor Young

Date 4/18/13

1 [Adoption of Guidelines for the Establishment and Use of an Infrastructure Financing District  
2 on Port Land]

3 **Resolution adopting Guidelines for the Establishment and Use of an Infrastructure**  
4 **Financing District with Project Areas on Land Under the Jurisdiction of the San**  
5 **Francisco Port Commission.**

6  
7 WHEREAS, Government Code Sections 53395-53398.47 (IFD Law) authorizes certain  
8 public agencies, including the City and County of San Francisco, to establish infrastructure  
9 financing districts (IFDs) to finance the planning, design, acquisition, construction, and  
10 improvement of public facilities meeting the requirements of IFD Law; and

11 WHEREAS, IFDs are formed to facilitate the design, acquisition, construction, and  
12 improvement of necessary public facilities and provide an alternative means of financing when  
13 local resources are insufficient; and

14 WHEREAS, Government Code Sections 53395.8 and 53395.81 authorize the  
15 establishment of IFDs on land under the jurisdiction of the Port Commission of San Francisco  
16 (Port) to finance additional public facilities to improve the San Francisco waterfront and further  
17 authorizes the establishment of project areas within an IFD for the same purposes; and

18 WHEREAS, By Board Resolution No. 110-12, adopted on March 27, 2012, and Board  
19 Resolution No. 227-12, adopted on June 12, 2012, the Board stated its intention to form a  
20 single IFD consisting of all Port land (waterfront district) with project areas corresponding to  
21 Port development projects within the waterfront district; and

22 WHEREAS, By Board Resolution No. 66-11, adopted on February 8, 2011, the Board  
23 adopted "Guidelines for the Establishment and Use of Infrastructure Financing Districts in the

24 *///*

1 City and County of San Francisco," which do not apply to land owned or managed by the Port;  
2 and

3 WHEREAS, A draft document entitled "Guidelines for the Establishment and Use of an  
4 Infrastructure Financing District with Project Areas on Land under the Jurisdiction of the San  
5 Francisco Port Commission" (Port Guidelines) setting forth proposed policy criteria and  
6 guidelines for the waterfront district is on file with the Clerk of the Board of Supervisors in File  
7 No. <sup>130264</sup>, which is hereby declared to be a part of this Resolution as if set forth fully herein;  
8 now, therefore, be it

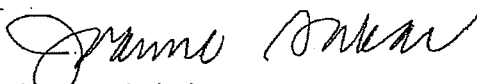
9 RESOLVED, That the Board of Supervisors finds that the Port Guidelines will ensure  
10 that a rational and efficient process is established for the formation the waterfront district and  
11 project areas within it, and adopts the Port Guidelines; and, be it

12 FURTHER RESOLVED, That this Resolution and the Port Guidelines will be effective  
13 on the date the Board of Supervisors adopts this Resolution.  
14

15 APPROVED AS TO FORM:

16 DENNIS J. HERRERA  
17 City Attorney

18 By:

  
19 Joanne Sakai  
Deputy City Attorney  
20  
21  
22  
23  
24  
25

OFFICE OF THE MAYOR  
SAN FRANCISCO



EDWIN M. LEE  
MAYOR

TO: Angela Calvillo, Clerk of the Board of Supervisors  
FROM: *for* Mayor Edwin M. Lee *gr*  
RE: Adoption of Guidelines for the Establishment and Use of an Infrastructure  
Financing District on Port Land  
DATE: March 19, 2013

---

Attached for introduction to the Board of Supervisors is the Resolution adopting  
"Guidelines for the Establishment and Use of an Infrastructure Financing District with  
Project Areas on Land Under the Jurisdiction of the San Francisco Port Commission".

Please note this item is cosponsored by Supervisors Kim

I request that this item be calendared in Budget and Finance Committee.

Should you have any questions, please contact Jason Elliott (415) 554-5105.

cc. Supervisor Jane Kim

RECEIVED  
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130264 ✓

Item 6  
File 13-0264

Department:  
The Port

## EXECUTIVE SUMMARY

### Legislative Objectives

- The proposed resolution would adopt "Guidelines for the Establishment and Use of an Infrastructure Financing District (IFD) with Project Areas on Land under the Jurisdiction of the San Francisco Port Commission". The Port IFD Guidelines establish the threshold criteria that must be met in order to establish a Port IFD and the strategic criteria that should be considered by the Board of Supervisors but are not required to establish the Port IFD.

### Key Points

- State law authorizes the establishment of a Port IFD to finance public improvement projects along the San Francisco waterfront. The Port IFD may finance the same types of improvement projects that are financed by non-Port IFDs (open space, parks, and street improvements), as well as projects specific to the Port, including removal of bay fill, storm water management facilities, shoreline restoration, and maritime facility improvements. Increased property tax revenues resulting from certain Port development projects (tax increment) may be redirected from the General Fund to the Port IFD in order to finance public improvements, subject to Board of Supervisors approval.
- The Board of Supervisors previously approved a resolution of intention (1) to establish the Port IFD consisting of eight project areas; and (2) directing the Port Executive Director to prepare a financing plan, subject to Board of Supervisors' approval. The Port intends to submit a Port IFD financing plan for proposed development on Piers 30-32 and Seawall Lot 330 to the Board of Supervisors in late 2014.
- The Budget and Legislative Analyst recommends amendments to the proposed Port IFD guidelines, including to Threshold Criteria 6, 7, and 8, to clarify the intent of the threshold criteria, as noted in the recommendations below.

### Fiscal Impact

- Threshold Criteria 5 requires that financing plans for each of the Port IFD project areas demonstrate a net economic benefit, while the City's IFD Guidelines. Previously approved by the Board of Supervisors require that the IFD demonstrate a net fiscal benefit to the General Fund. The City's IFD Guidelines acknowledge that the Port's use of IFD law differs from the City. However, in order to fully disclose the fiscal impact of the Port IFD on the City's General Fund, the proposed Port IFD Guidelines should be amended to require that project area financing plans project the net fiscal impact to the City's General Fund, as well as the net economic benefits.

### Policy Considerations

- Property taxes are apportioned to the Educational Revenue Augmentation Fund (ERAF), the City's General Fund, and other taxing entities. Under State law, in five of the Port IFD project areas, the ERAF portion of tax increment may be redirected to the Port IFD in an amount proportional to the General Fund portion of tax increment that is redirected to the Port IFD. Threshold Criteria 6 maximizes redirection of the ERAF portion of tax increment to the Port IFD in order to maximize the Port's ability to finance public improvements. Redirecting the ERAF's share of tax increment could potentially result in a State General Fund cost to backfill those monies intended for education.
- The proposed Port IFD Guidelines will guide future Board of Supervisors' decisions on allocation of City and ERAF tax increment. Therefore, approval of the proposed resolution is a policy decision for the Board of Supervisors.



### Recommendations

1. Amend the proposed resolution to request the Port to amend:
  - (a) The Port IFD Guidelines to specify that the threshold criteria must be met in order to establish a Port IFD or project area, and the strategic criteria should be considered by the Board of Supervisors but are not required to establish a Port IFD;
  - (b) Threshold Criteria 5 to require that the project area financing plan projects the net fiscal impact to the City's General Fund, as well as the net economic benefits, over the term of the Port IFD;
  - (c) Threshold Criteria 6 and 7 to specify that the share of tax increment allocated to the City and ERAF is the tax rate established annually by the State for the ERAF and by the Board of Supervisors for the City pursuant to the California Revenue and Taxation Code; and
  - (d) Threshold Criteria 8 to specify that ERAF's excess share of tax increment may not be re-allocated to the City's General Fund or to improvements in the City's seawall and other measures to protect against sea level rise.
2. Approval of the proposed resolution, as amended, is a policy decision for the Board of Supervisors.

## MANDATE STATEMENT AND BACKGROUND

### Mandate Statement

California Government Code Section 53395 et seq., which became law in 1990, authorizes cities and counties to establish Infrastructure Financing Districts (IFD), subject to approval by the city council or county board of supervisors, to finance "public capital facilities of communitywide significance." The definition of such public facilities includes parks, other open space, and street improvements. In addition, Section 53395.8 authorizes the establishment of an IFD by the Port of San Francisco (Port IFD) to finance additional improvement projects along the San Francisco waterfront, such as structural repairs and improvements to piers, seawalls, and wharves as well as historic rehabilitation of and seismic and life-safety improvements to existing buildings. The establishment of a Port IFD is subject to approval by the Board of Supervisors.

### Background

#### State Law Authorizes the Establishment of Infrastructure Financing Districts

In order to provide alternative financing mechanisms for local jurisdictions to fund public works and services, State law<sup>1</sup> authorizes cities and counties to establish IFDs within individual city or county boundaries to finance the:

- Purchase, construction, expansion, improvement, seismic retrofit or rehabilitation of any real or other tangible property with an estimated life of 15 years or longer, including parks, other open space, and street improvements;
- Planning and design work directly related to the purchase, construction, expansion, improvement, seismic retrofit or rehabilitation of that property;
- Reimbursement to a developer of a project located entirely within the boundaries of an IFD for any permit expenses incurred and to offset additional expenses incurred by the developer in constructing affordable housing units;

<sup>1</sup> California Government Code Section 53395 et seq.

- Costs incurred by a county in connection with the division of taxes collected.

An IFD, once established with specific boundaries, obtains revenue in the same manner as former redevelopment districts. Assessed values on properties located within the IFD, and the property taxes derived from those values, are fixed at a baseline value. Increases in assessed value above the baseline and the associated increase in property tax, known as tax increment, may then be used to pay for the new public facilities that the IFD was established to pay for.

The City's Guidelines for IFDs, "Guidelines for the "Establishment and Use of Infrastructure Financing Districts in the City and County of San Francisco" were adopted by the Board of Supervisors on February 8, 2011 (Resolution No. 66-11). The City's Guidelines do not apply to an IFD on land owned or managed by the Port. The City currently has one established IFD, located in Rincon Hill, which is subject to the adopted guidelines, and was approved by the Board of Supervisors on February 15, 2011 (Ordinance No. 19-11).

### **State Law Authorizes the Establishment of an Infrastructure Financing District on Port Property**

State law<sup>2</sup> authorizes the establishment of a Port IFD to finance additional improvement projects along the San Francisco waterfront. The additional improvement projects include removal of bay fill, storm water management facilities, shoreline restoration, maritime facility improvements, historic rehabilitation, and other improvement projects not included in non-Port IFDs.

A Port IFD may be divided into individual project areas, subject to Board of Supervisors approval. The State laws described in this report would apply to each Port project area that the Board of Supervisors approves.<sup>3</sup> On March 27, 2012, the Board of Supervisors approved a resolution of intention to establish a Port IFD (Resolution No. 110-12), with seven project areas. On June 12, 2012, the Board of Supervisors amended the resolution of intention to include Seawall Lot 351 as the eighth project area in the Port IFD (Resolution No. 227-12). The eight project areas for the Port IFD in the amended resolution of intention are:

1. Seawall Lot 330 (Project Area A)
2. Piers 30-32 (Project Area B)
3. Pier 28 (Project Area C)
4. Pier 26 (Project Area D)
5. Seawall Lot 351 (Project Area E)
6. Pier 48 (Project Area F)
7. Pier 70 (Project Area G)
8. Rincon Point-South Point (Project Area H)

The resolution of intention allows the Port to establish additional project areas in compliance with State law, as noted below.

The previously approved resolution of intention directs the Port Executive Director to prepare a financing plan, which is subject to approval of the Board of Supervisors. According to Mr. Brad

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<sup>2</sup> California Government Code Section 53395.8

<sup>3</sup> California Government Code Section 53395.8(g)

Benson, Port Special Projects Manager, the Port intends to submit a Port IFD financing plan associated with the proposed multi-purpose venue on Piers 30-32 and the companion mixed use development on Seawall Lot 330 to the Board of Supervisors in late 2014, after the City has completed environmental review of the proposed project.

According to State law<sup>4</sup>, the portion of the tax increment allocated to local educational agencies, San Francisco Unified School District, San Francisco Community College District, and the San Francisco County Office of Education, may not be allocated to the Port IFD. The tax increment from other recipients of City property taxes, including the Bay Area Air Quality Management District and Bay Area Rapid Transit District, may be allocated to the Port IFD if a resolution approving the financing plan is adopted by that recipient and sent to the Board of Supervisors.<sup>5</sup>

Except for specified circumstances, State law<sup>6</sup> mandates that any tax increment allocated to the Port IFD must be used within the Port IFD's boundaries. In addition, a minimum of 20 percent of the tax increment allocated to the Port IFD must be set aside to be expended exclusively on shoreline restoration, removal of bay fill, or waterfront public access to or environmental remediation of the San Francisco waterfront.

#### **Educational Revenue Augmentation Fund Tax Increment Allocated to Port IFD in Specific Project Areas**

According to State law<sup>7</sup>, the Port may use tax increment generated by the five project areas noted below, which would otherwise be allocated to the Educational Revenue Augmentation Fund<sup>8</sup>'s (ERAF), subject to specific limitations. Two of the five project areas – Seawall Lot 330 and Pier 70 – were included in the resolution of intention, previously approved by the Board of Supervisors, while three of the five project areas – Piers 19, 23, and 29 – may be proposed by the Port for inclusion in the Port IFD at a future date. According to Ms. Joanne Sakai, Deputy City Attorney, the Board of Supervisors may opt to not allocate ERAF's share of tax increment generated by any of the five project areas to the Port IFD on a case-by-case basis when considering whether to approve the proposed Port IFD financing plan.

<sup>4</sup> California Government Code Section 53395.8.g.3.c.i

<sup>5</sup> California Government Code Section 53395.8.g.5.

<sup>6</sup> California Government Code Section 53395.8.g.3.c.ii

<sup>7</sup> On September 29, 2012, Assembly Bill (AB) 2259 was passed.

<sup>8</sup> The Educational Revenue Augmentation Fund redirects one-fifth of total statewide property tax revenue from cities, counties and special districts to school and community college districts. The redirected property tax revenue is deposited into a countywide fund for schools and community colleges (ERAF). The property tax revenue is distributed to the county's non-basic aid schools and community colleges (i.e., school and community college districts that receive more than the minimum amount of state aid required by the State constitution). In 2004, the State approved a complex financing mechanism, known as the triple flip, in which one-quarter cent of the local sales tax is used to repay the Proposition 57 deficit financing bond; property taxes are redirected from ERAF to cities and counties to offset revenue losses from the one-quarter cent sales tax; and State aid offsets losses to school and community college districts from the redirected ERAF funds.

### Pier 70 Project Area

A Pier 70 project area may not be formed prior to January 1, 2014. According to Mr. Benson, the Port intends to submit a financing plan for the Pier 70 project area for Board of Supervisors consideration after it completes environmental review of the proposed Pier 70 mixed use development, likely in 2015 or 2016. The Port may allocate ERAF's share of tax increment from the Pier 70 project area to the Port IFD to fund public improvements at Pier 70. Under State law, the amount of ERAF's share of tax increment allocated to the Port IFD is proportional to the City's share of tax increment allocated to the Port IFD.<sup>9</sup>

The Port may issue debt, secured by the ERAF share of tax increment from the Pier 70 project area for up to 20 fiscal years from the first Pier 70 debt issuance. Once any ERAF-secured debt issued within the Pier 70 project area has been paid, ERAF's share of tax increment will be paid into ERAF. Beginning in the 21<sup>st</sup> fiscal year, ERAF's share of tax increment may only be used to meet debt service obligations for previously issued debt secured by ERAF's allocation of tax increment. ERAF's share of tax increment exceeding debt service obligations must be paid into ERAF.

### Seawall Lot 330 and Piers 19, 23, and 29 Project Areas

ERAF's share of tax increment from Seawall Lot 330 and Piers 19, 23, and 29 may only be allocated to fund (a) construction of the Port's Cruise Terminal at Pier 27, (b) planning and design work directly related to construction of the Port's Cruise Terminal at Pier 27, (c) future installations of shoreside power facilities on Port maritime facilities, and (d) planning, design, acquisition, and construction of improvements to publicly-owned waterfront lands held by trustee agencies, such as the National Park Service, California State Parks, and City and County of San Francisco Departments to be used as a public spectator viewing site for America's Cup related events.

ERAF's share of tax increment allocated to Seawall Lot 330 and Piers 19, 23, and 29 project areas must be equal to the percentage of the City's share of tax increment allocated to these project areas and cannot exceed \$1,000,000 annually. The Port must set aside a minimum of 20 percent of ERAF's share of tax increment allocated to these project areas to pay for planning, design, acquisition, and construction of improvements to waterfront lands owned by Federal, State, or local trustee agencies, such as the National Park Service or the California State Parks.<sup>10</sup>

Any improvements made with ERAF's share of tax increment for the above purposes are not required to be located within the individual project areas from which ERAF's share of tax increment is allocated. To enable allocation of ERAF's share of tax increment from all of the eligible project areas noted above, the Board of Supervisors would have to approve an amendment the previously approved resolution of intention to form the Port IFD to authorize Piers 19, 23 and 29 as Port IFD project areas.

<sup>9</sup> For example, for every \$1.00 in Property Taxes (not including Property Taxes designated to pay General Obligation bonds), \$0.25 is allocated to ERAF, \$0.65 is allocated to the City's General Fund, and \$0.10 is allocated to the other taxing entities (SFUSD, Community College District, BART, and Bay Area Air Quality Management District). If the Board of Supervisors were to approve 50% of the City's General Fund share of tax increment (or \$0.325 of \$0.65), then the ERA share of tax increment is 50% (or \$0.125 of \$0.25).

<sup>10</sup> State law sets aside 20 percent from ERAF's tax increment in lieu of the minimum of 20 percent of the tax increment allocated to the Port IFD required to be set aside to be expended exclusively on shoreline restoration, removal of bay fill, or waterfront public access to or environmental remediation of the San Francisco waterfront.

Maps of the Port IFD, with specific project area boundaries defined, are provided in the Attachment to this report.

## DETAILS OF PROPOSED LEGISLATION

The proposed resolution would adopt "Guidelines for the Establishment and Use of an Infrastructure Financing District with Project Areas on Land under the Jurisdiction of the San Francisco Port Commission" (Port IFD Guidelines). The City's Capital Planning Committee recommended approval of the Port IFD Guidelines on January 2, 2013.

The Port IFD Guidelines identify 10 threshold criteria and four strategic criteria. According to Mr. Benson, the threshold criteria must be met in order to establish a Port IFD and the strategic criteria should be considered by the Board of Supervisors but are not required for the establishment of a Port IFD. Because neither the proposed Port IFD Guidelines nor the proposed resolution define the purpose of the threshold criteria and strategic criteria, the proposed Port IFD Guidelines should be amended to specify that (1) the threshold criteria must be met in order to establish a Port IFD, and (2) the strategic criteria should be considered by the Board of Supervisors but are not required for the establishment of a Port IFD, comparable to language in the City's Guidelines.

The Port IFD Guidelines are summarized below.

### Threshold Criteria of the Port IFD Guidelines

1. Any Port IFD initially established is subject to Board of Supervisors approval and must:
  - Consist exclusively of Port property;
  - Meet the threshold criteria proposed in the Port IFD Guidelines;
  - Be accompanied by a project area-specific financing plan that meets State law requirements.
2. Potential property annexations to the Port IFD of non-Port property adjacent to Port property are subject to Board of Supervisors approval and will be evaluated individually to determine whether to annex the non-Port property. If annexation is approved, the percentage of the tax increment generated by the non-Port property not used to finance Port public facilities should be subject to the City's IFD Guidelines.
3. No tax increment will be allocated to the Port IFD without completion of environmental review and recommendation for approval by the City's Capital Planning Committee.
4. Public facilities financed by tax increment in project areas and any adjacent property annexations approved by the Board of Supervisors must be consistent with:
  - State law regarding IFDs;
  - The Port's Waterfront Land Use Plan;
  - Any restrictions on Port land use pursuant to the Burton Act;
  - The Port's 10-Year Capital Plan.
5. The Port must demonstrate that the project area will result in a net economic benefit to the City in the project area-specific financing plan by including:

- Total revenue that the General Fund is projected to receive;
  - Total number of jobs and other economic development benefits the project is expected to produce.
6. When an allocation of ERAF's share of tax increment, identified in the Port IFD Guidelines as \$0.25 per \$1.00 in tax increment, is authorized under State law, the City, subject to Board of Supervisors approval, should maximize such contributions to those project areas by allocating the maximum amount of City tax increment to those areas, identified in the Guidelines as \$0.65 per \$1.00 in tax increment. As previously noted, ERAF's share of tax increment is authorized for allocation within the Seawall Lot 330, Pier 19, Pier 23, Pier 29, and Pier 70 project areas.
  7. Tax increment amounts based on project area-specific financing plans for project areas are subject to approval by the Board of Supervisors and should be sufficient to enable the Port to:
    - Obtain fair market rent for Port leases after build-out of the project area;
    - Enable proposed development projects to attract equity;
    - Fund debt service and debt service coverage for any bonds issued in public facilities financed by tax increment in Port IFD project areas;
    - Fund the Port's administrative costs and authorized public facilities with available revenue on a pay-as-you-go<sup>11</sup> basis.
  8. Excess tax increment not required to fund public facilities in project areas will be allocated to either (a) the City's General Fund, (b) funding improvements to the City's seawall, or (c) protecting the City against sea level rise, as allowed by State law, contingent upon Board of Supervisors approval.
  9. The Port will include pay-as-you-go tax increment revenue allocated to the project area in the Port's Capital Budget if the Port issues revenue bonds to be repaid by tax increment revenue generated in one or more Port project areas in order to provide debt service coverage for Port revenue bonds as a source of funding.
  10. The Port is required to identify sources of funding to construct, operate and maintain public facilities by project area tax increment in the project area-specific financing plan.

### **Strategic Criteria of the Port IFD Guidelines**

The four strategic criteria for the Board of Supervisors to consider, when approving the Port IFD, provide guidance in the appropriate use of Port IFD financing and in the selection of projects within the Port IFD. These strategic criteria are:

- Port IFD financing should be used for public facilities serving Port land where other Port monies are insufficient;
- Port IFD financing should be used to leverage non-City resources, such as any additional regional, State, or Federal funds that may be available;
- The Port should continue utilizing the "best-practices" citizen participation procedures<sup>12</sup> to help establish priorities for public facilities serving Port land;

<sup>11</sup> Pay-as-you-go is a method of financing expenditures with funds that are currently available rather than borrowed.

- The Port, the Mayor's Budget Office and the Controller should collaborate to conduct periodic nexus studies every ten years, at minimum, to examine whether the cost of basic municipal services, such as services provided by the Fire and Police Departments, are covered by the sum of the portion of property taxes the City receives from Port land, hotel, sales, payroll or gross receipts taxes, and any other taxes the City receives from Port land, and any other revenues that the City receives from Port land.

## FISCAL ANALYSIS

While there is no direct fiscal impact of the proposed resolution to adopt the Port's Guidelines for Establishment and Use of an Infrastructure Financial District with Project Areas on Land under the Jurisdiction of the Port Commission, there are criteria within the Port IFD Guidelines that may have fiscal impacts to the Port and the City.

### Threshold Criteria 5 Requires Net Economic, Not Fiscal, Benefit to the City

Threshold Criteria 5 requires that the project area financing plan demonstrate a net economic benefit to the City that, over the term of the project area, includes the (a) total estimated amount of revenue to the City's General Fund; and (b) number of jobs and other economic development benefits. In contrast, the City's IFD Guidelines require that the IFD provide a net fiscal benefit over the 30-year term of the IFD, "guaranteeing that there is at least some gain to the General Fund in all circumstances". In addition, State law<sup>13</sup> requires only an analysis of costs and revenues to the City.

Threshold Criteria 5 states that the project area financing plan should be similar to findings of fiscal responsibility and feasibility reports prepared in accordance with Administrative Code Chapter 29. Administrative Code Chapter 29 requires more detailed evaluation of fiscal benefits to the City than required by the proposed Port IFD Guidelines, including direct and indirect financial benefits to the City, project construction costs, available funding to pay project costs, ongoing maintenance and operating costs, and debt service costs.

The City's IFD Guidelines acknowledge that the Port's use of IFD law differs from the City in that the Port intends to build infrastructure to attract private investment to create jobs, small business, waterfront visitors and other growth, and therefore would not necessarily be "predicated on up-zonings<sup>14</sup> that result in net fiscal benefits to the General Fund". However, in order to fully disclose the fiscal impact of the Port IFD on the City's General Fund, the Budget and Legislative Analyst recommends that the proposed Port IFD Guidelines be amended to require that the project area financing plan project the net fiscal impact to the City's General Fund, as well as the net economic benefits, over the term of the Port IFD.

<sup>12</sup> Best practices citizen participation procedures include regular publicly-noticed meetings of waterfront advisory committees to support ongoing communication with neighborhood and waterfront stakeholders as well as community planning processes for major waterfront open space, maritime, and development project opportunities and needs.

<sup>13</sup> California Government Code Section 53395.8.g.3.c.vii

<sup>14</sup> "Up-zonings" are increases in height, bulk or density, allowing increased development.

### **Threshold Criteria 6 and 7 Refer to Specific Tax Increment Percentages Which are Subject to Change**

Threshold Criteria 6 and 7 refer to specific property tax rate allocations, as they are currently allocated. The City's property tax allocation is referred to in specific numeric terms as \$0.65 per \$1.00 in tax increment and ERAF's Property Tax allocation is referred to as \$0.25 per \$1.00 in tax increment. However, future State law may change these property tax allocations. In addition, these property tax allocations are subject to approval by the State for ERAF and by Board of Supervisors for the City on an annual basis. Therefore, the Budget and Legislative Analyst recommends that Threshold Criteria 6 and 7 specify that the share of tax increment allocated to the City and ERAF is the tax rate established annually by the State for ERAF and by the Board of Supervisors for the City pursuant to the California Revenue and Taxation Code.

### **Threshold Criteria 8 Does Not Specify ERAF's Excess Share of Tax Increment May Not be Re-Allocated to the City's General Fund**

Threshold Criteria 8 states that excess tax increment not required to fund project area-specific public facilities should be allocated to the General Fund or to improvements in the City's seawall and other measures to protect against sea level rise. However, Threshold Criteria 8 does not specify that ERAF's excess share of tax increment may not be diverted in the manner outlined by Threshold Criteria 8. State law contains specific restrictions for how ERAF's share of tax increment may be used, as described in the Background Section of this report. Therefore, the Budget and Legislative Analyst recommends that Threshold Criteria 8 should specify that ERAF tax increment may not be re-allocated to the City's General Fund or to improvements in the City's seawall and other measures to protect against sea level rise.

## **POLICY CONSIDERATIONS**

### **State Law Allows ERAF Tax Increment Intended to Fund Local Education to be used to Fund Construction of the Pier 27 Cruise Terminal and Development at Pier 70**

As previously noted, ERAF's share of tax increment may be allocated to five project areas within the Port IFD and used for limited purposes. Threshold Criteria 6 specifies that the City should maximize ERAF contributions in designated project areas by allocating the maximum City contribution to those same project areas.<sup>15</sup> The rationale for maximizing ERAF contributions is to maximize the Port's ability to pay for development of public infrastructure along the Port, such as the Cruise Terminal at Pier 27. Such allocations are subject to Board of Supervisors approval for each individual project area.

According to the Senate Appropriation Committee's fiscal summary of the State law, diverting ERAF's share of tax increment could potentially result in a State General Fund cost to backfill those monies intended for education. However, the potential State General Fund cost is unknown because the economic activity that would be generated absent a Port IFD is unclear.

<sup>15</sup> ERAF's share of tax increment is allocated in proportion to the percentage of City tax increment allocated to the designated project areas.

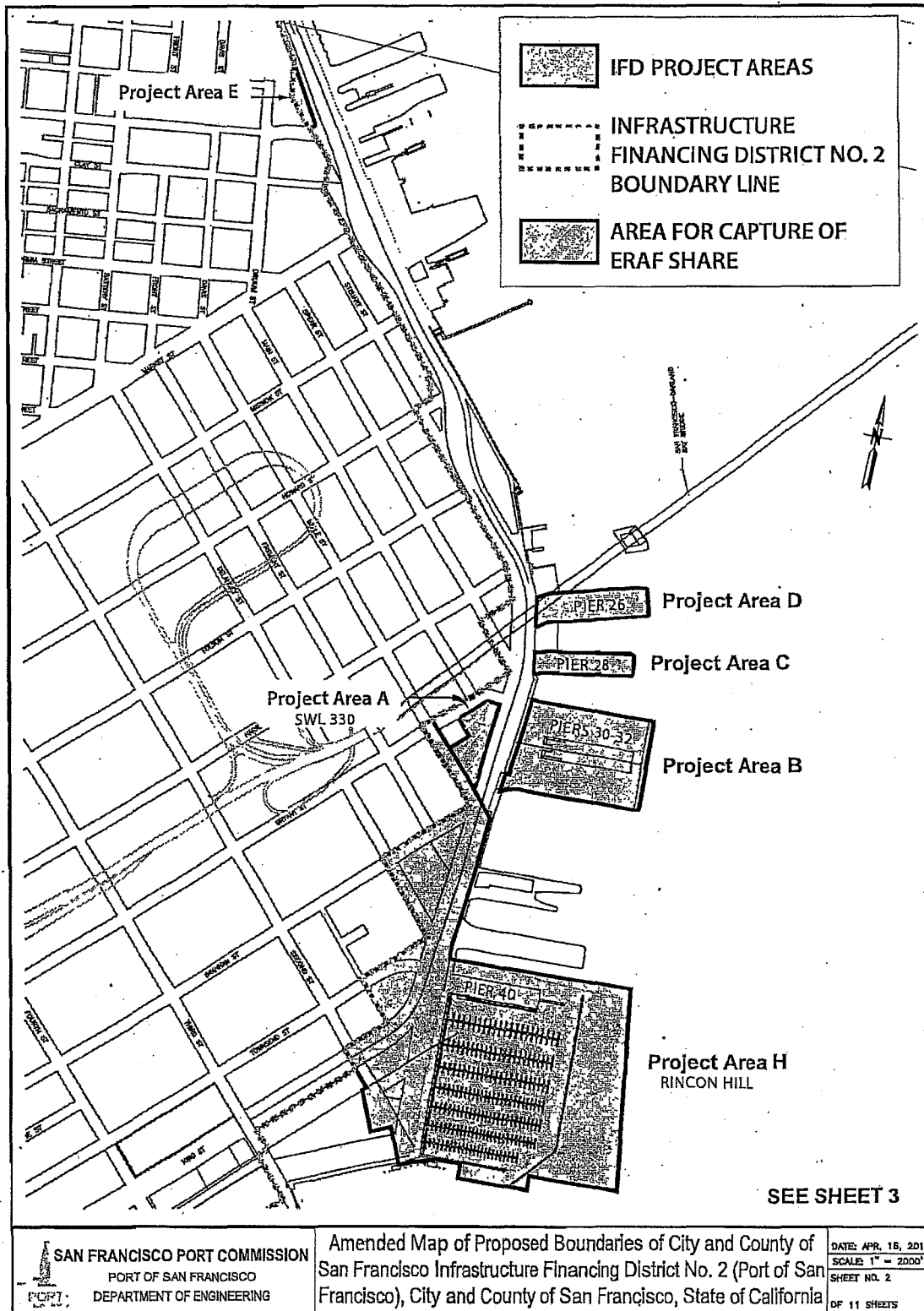


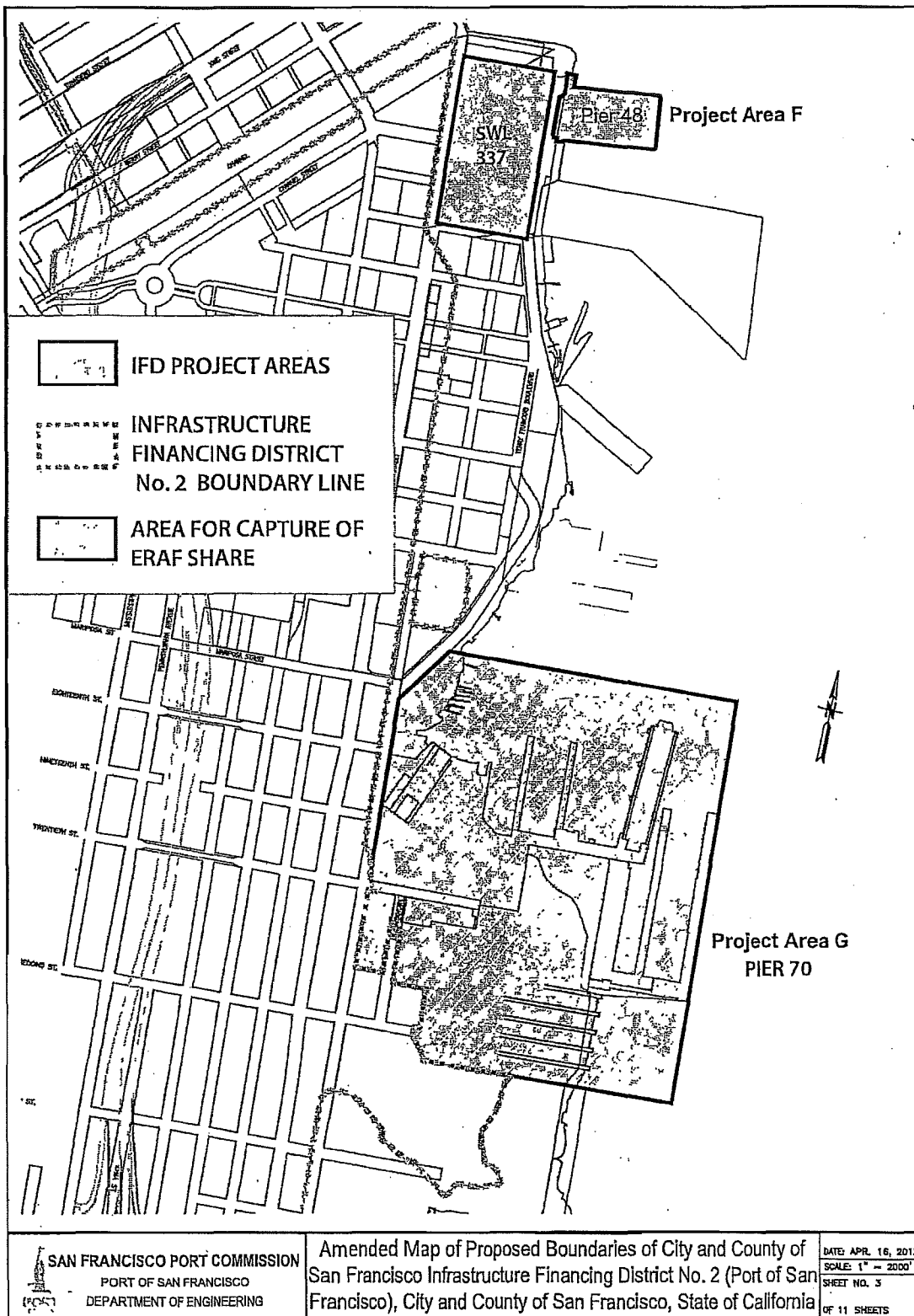
### **Approval of the Proposed Resolution is a Policy Decision for the Board of Supervisors**

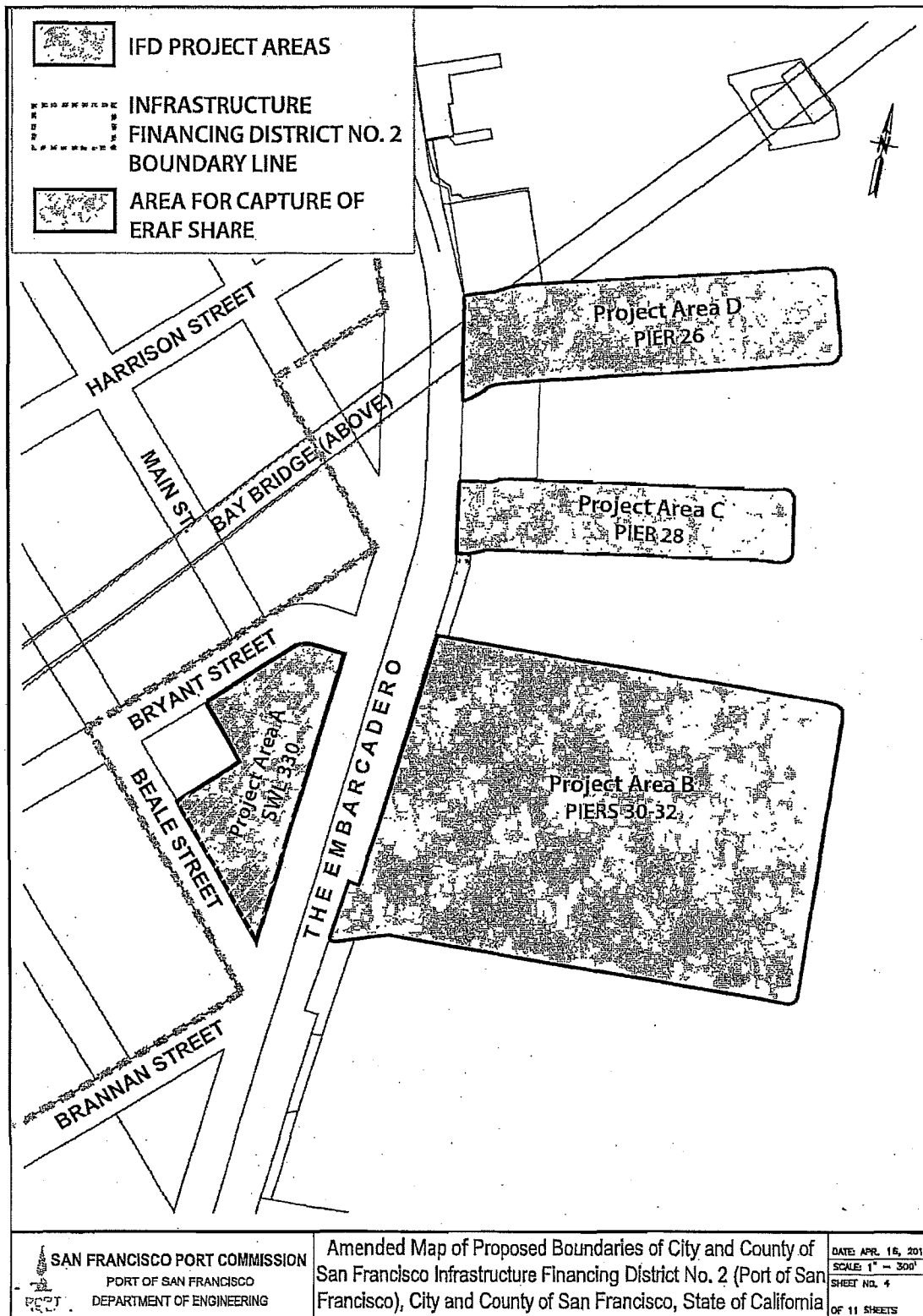
The proposed Port IFD Guidelines will guide future Board of Supervisors' decisions on allocation of City and ERAF tax increment. Therefore, approval of the proposed resolution is a policy decision for the Board of Supervisors.

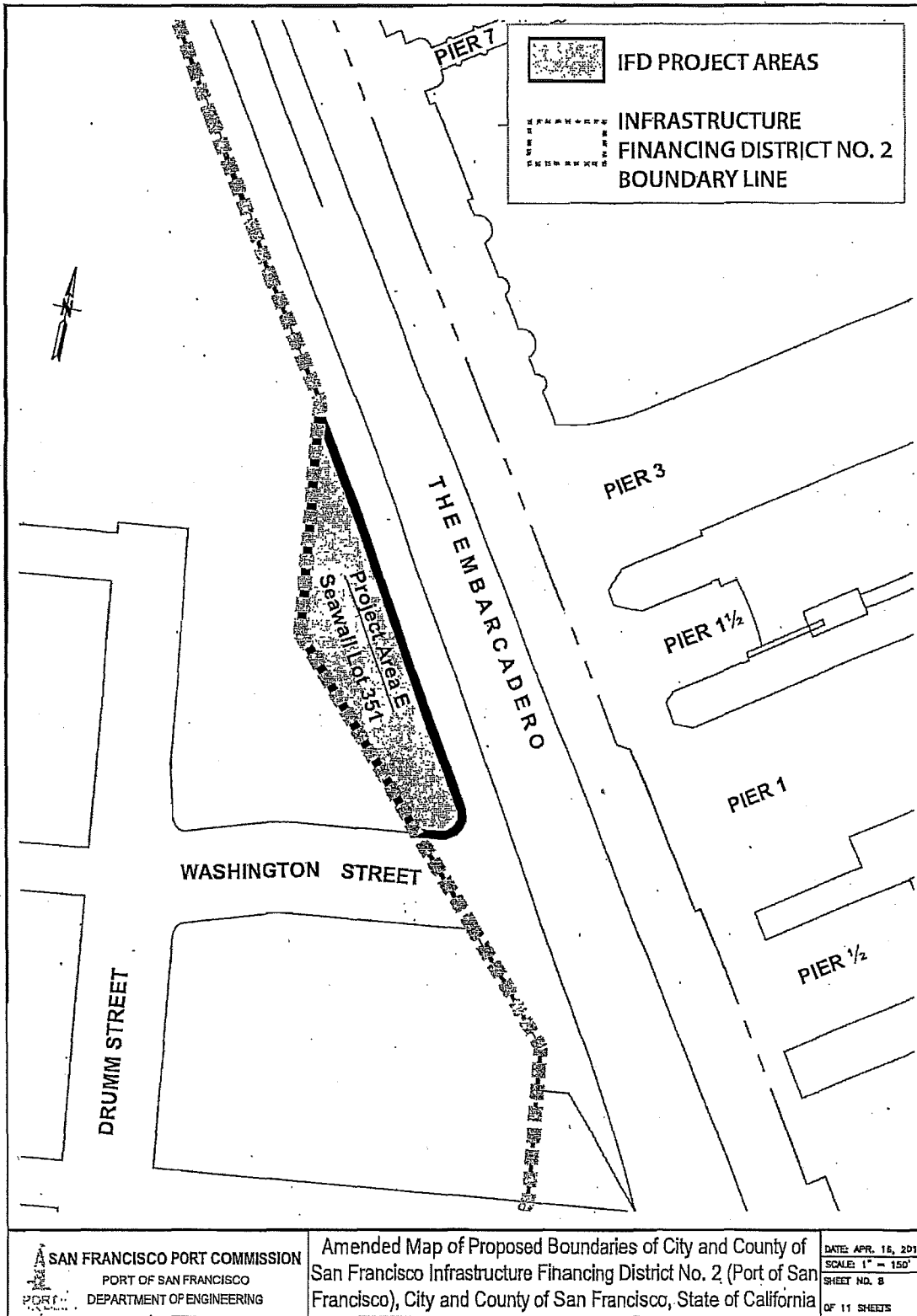
### **RECOMMENDATIONS**

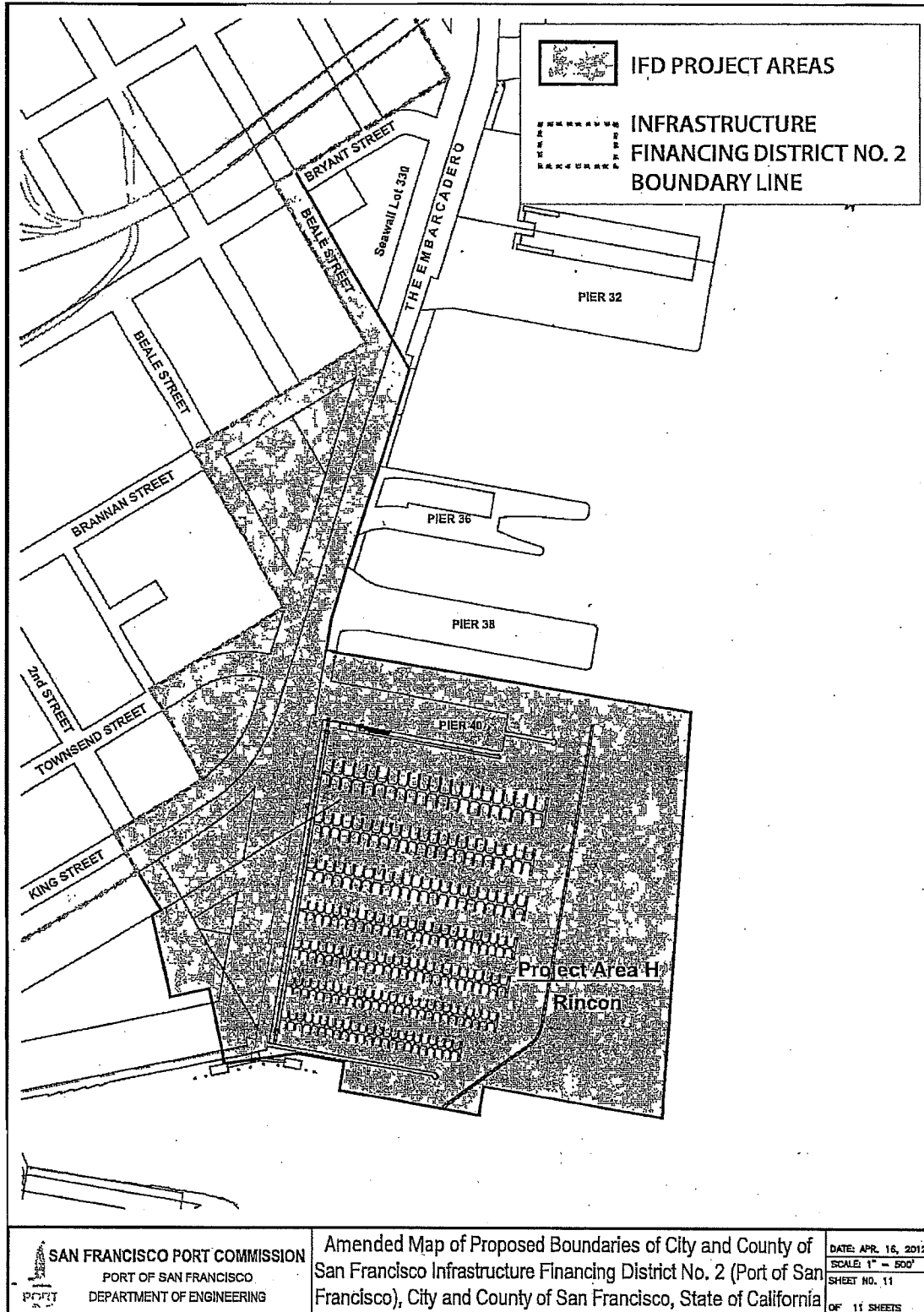
1. Amend the proposed resolution to request the Port to amend:
  - (a) The Port IFD Guidelines to specify that the threshold criteria must be met in order to establish a Port IFD or project area, and the strategic criteria should be considered by the Board of Supervisors but are not required to establish a Port IFD;
  - (b) Threshold Criteria 5 to require that the project-area financing plan projects the net fiscal impact to the City's General Fund, as well as the net economic benefits, over the term of the Port IFD;
  - (c) Threshold Criteria 6 and 7 to specify that the share of tax increment allocated to the City and ERAF is the tax rate established annually by the State for the ERAF and by the Board of Supervisors for the City pursuant to the California Revenue and Taxation Code; and
  - (d) Threshold Criteria 8 to specify that ERAF's excess share of tax increment may not be re-allocated to the City's General Fund or to improvements in the City's seawall and other measures to protect against sea level rise.
2. Approval of the proposed resolution, as amended, is a policy decision for the Board of Supervisors.

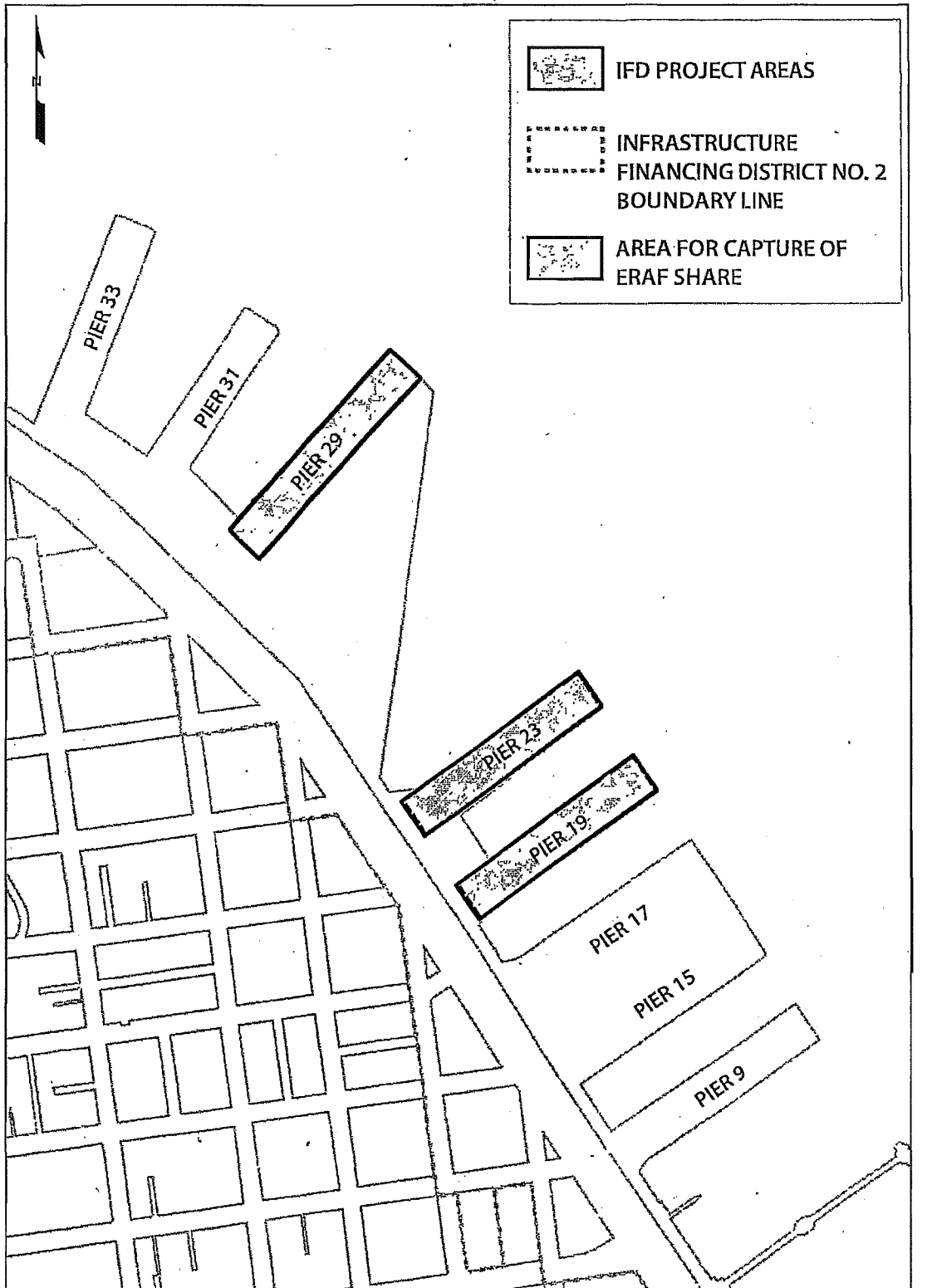












Port of San Francisco  
Infrastructure Financing Districts in the  
Northern Waterfront Defined by AB 2259

0 250 500 1,000 Feet

Revised 4-11-13

**Draft Guidelines for the Establishment and Use of an  
Infrastructure Financing District with Project Areas on  
Land under the Jurisdiction of the San Francisco Port Commission  
(Revised 4/16/13 per Budget Analyst's recommendations)**

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**Threshold Criteria:** The following Threshold Criteria must be met to establish an infrastructure financing district (IFD) or project area on Port land.

1. **At formation, limit waterfront districts and project areas to Port land.** Consistent with California Infrastructure Financing District (IFD)-law (Gov. Code §§ 53395-53398.47) (IFD law), the City may form an IFD consisting only of land under the jurisdiction of the San Francisco Port Commission (Port) without an election (waterfront district). The formation of a waterfront district consisting of all Port land with project areas corresponding to Port development projects within the waterfront district<sup>1</sup> will be subject to the criteria in these *Guidelines for Establishment and Use of Infrastructure Financing Districts and Project Areas on Land under the Jurisdiction of the San Francisco Port Commission* (Port Guidelines). The City will consider allocating property tax increment from a project area to the waterfront district when the Port submits a project area-specific infrastructure financing plan that specifies: (a) the public facilities to be financed by tax increment<sup>2</sup> generated in the project area; (b) the projected cost of the proposed public facilities; (c) the projected amount of tax increment that will be generated over the term of the project area; (d) the amount of tax increment that is proposed to be allocated to the IFD to finance public facilities; and (e) any other matters required under IFD law.
2. **Consider requests to annex non-Port land to a project area on a case-by-case basis.** If an owner of non-Port land adjacent to a project area petitions to add the adjacent property to the project area in accordance with the IFD law, the City will consider on a case-by-case basis: (a) whether to annex the non-Port property to the project area to assist in financing public facilities; and (b) the extent to which tax increment generated by the non-Port land but not used for Port public facilities should be subject to the *Guidelines for the Establishment and Use of Infrastructure Financing Districts in the City and County of San Francisco* (City Guidelines).<sup>3</sup>
3. **Require completion of environmental review and the affirmative recommendation of the Capital Planning Committee before approving any infrastructure financing plan that allocates tax increment from a project area.** The City may form the Port-wide waterfront district without allocating tax increment to the waterfront district. The City will

<sup>1</sup> In accordance with Board of Supervisors intent as stated in Board Resolution No. 110-12, adopted on March 27, 2012, and Board Resolution No. 227-12, adopted on June 12, 2012. These Port Guidelines will apply even if the Board later decides to create multiple IFDs on Port land, rather than a single waterfront district.

<sup>2</sup> IFD law generally authorizes certain classes of public facilities to be financed through IFDs. The Legislature has broadened the types of authorized public facilities for waterfront districts to include: (1) remediation of hazardous materials in, on, under, or around any real or tangible property; (2) seismic and life-safety improvements to existing buildings; (3) rehabilitation, restoration, and preservation of structures, buildings, or other facilities having special historical, architectural, or aesthetic interest or value and that are listed on the National Register of Historic Places, are eligible for listing on the National Register of Historic Places individually or because of their location within an eligible registered historic district, or are listed on a state or local register of historic landmarks; (4) structural repairs and improvements to piers, seawalls, and wharves, and installation of piles; (5) removal of bay fill; (6) stormwater management facilities, other utility infrastructure, or public open-space improvements; (7) shoreline restoration; (8) other repairs and improvements to maritime facilities; (9) planning and design work that is directly related to any public facilities authorized to be financed by a waterfront district; (10) reimbursement payments made to the California Infrastructure and Economic Development Bank in accordance with IFD law; (11) improvements, which may be publicly owned, to protect against potential sea level rise; (12) Port maritime facilities at Pier 27; (13) shoreside power installations at Port maritime facilities; and (14) improvements to publicly-owned waterfront lands used as public spectator viewing sites for America's Cup activities in San Francisco. Gov. Code §§ 53395.3, 53395.8(d), and 53395.81(c)(1).

<sup>3</sup> Adopted on February 8, 2011, by the Board of Supervisors Resolution No. 66-11. The City Guidelines do not apply to IFDs on land owned or managed by the Port.



not approve an infrastructure financing plan that would allocate property tax increment to the waterfront district from any project area, however, until the following have occurred: (a) the City has completed environmental review of the proposed development project associated with the project area and any proposed public facilities to be financed with property tax increment from the project area; and (b) the Capital Planning Committee has recommended approval of the related infrastructure financing plan.

4. **Public facilities financed by tax increment must be consistent with applicable laws, policies, and the Port's capital plan.** Project areas in the waterfront district must finance public facilities that are consistent with: (a) IFD law; (b) the Port's Waterfront Land Use Plan; (c) any restrictions imposed by the public trust for commerce, navigation, and fisheries, the Burton Act (stats. 1968, ch. 1333), or other applicable statute; and (d) the Port's 10-Year Capital Plan, all as in effect on the date the City approves any project area infrastructure financing plan.
5. **The Port must demonstrate the net fiscal impact of the proposed project area on the City's General Fund and show that the project area will result in a net economic benefit to the City, including the Port.** The Port must include in the infrastructure financing plan for each project area: (a) the total amount of revenue that the City's General Fund is projected to receive and the projected costs to the City's General Fund over the term of the project area; and (b) the number of jobs and other economic development benefits that the project assisted by the waterfront district is projected to produce over the term of the project area. The projections in the infrastructure financing plan should be similar to those prepared to demonstrate that certain projects are fiscally feasible and responsible in accordance with Administrative Code Chapter 29 and include projections of direct and indirect financial benefits to the City, construction costs, available funding to pay project costs, ongoing operating and maintenance costs, and debt service.
6. **Where applicable, maximize State contributions to project areas through matching City contributions.** IFD law authorizes the allocation of the State's share of property tax increment to certain Port project areas in proportion to the City's allocation of tax increment to the Port project area to assist in financing specified Port public facilities, such as historic preservation at Pier 70 and the Port's new James R. Herman Cruise Terminal at Pier 27. When an allocation of the State's share of property tax increment to a Port project area is authorized under IFD law, the City will allocate to the waterfront district the amount of tax increment from the project area that will maximize the amount of the State's tax increment that is available to fund authorized public facilities. In accordance with the California Revenue and Taxation Code, the Board of Supervisors annually approves the share of City property tax dollars allocated to the City (\$0.646 in FY 2012-2013), and the State annually approves the State's share of City property tax dollars (\$0.253 in FY 2012-2013). To maximize State contributions to project areas through matching City contributions in project areas where the City's use of the State's share is authorized, so, the City would budget up to \$0.90 per the sum of all of the City's share of property tax dollars from the project area plus all of the State's share of property tax dollars from the project area (i.e., the sum of \$0.65 of tax increment allocated by the City to the waterfront district from the project area and the State's share of tax increment), until the earlier to occur of: (a) full financing of the authorized public facilities by tax increment; or (b) the allocation to the waterfront district of the full amount of tax increment from the project area authorized under the approved infrastructure financing plan.
7. **Determine the amount of tax increment to be allocated to the waterfront district from a project area in relation to project economics.** The City will consider approving infrastructure financing plans for Port project areas that provide for allocations of tax increment of up to \$0.65 per up to the sum of property tax dollars allocated to the City from

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the project area in accordance with tax rates established annually by the Board of Supervisors for the City, or, where permitted by IFD law, the sum of the City's share of property tax dollars from the project area \$0.65 of tax increment so that, in combination with plus State the State's share of property tax dollars from the project area as established annually by the State's share of tax increment, the total allocated is up to \$0.90 per property tax dollar, to fund authorized public facilities necessary for each proposed development project. Each infrastructure financing plan must include projections of the amount of tax increment that will be needed to fund necessary public facilities. The allocation should be sufficient to enable the Port to: (a) obtain fair market rent for Port ground leases after build-out of the project area; and (b) enable proposed development projects to attract private equity. No tax increment will be used to pay a developer's return on equity or other internal profit metric in excess of limits imposed by applicable state and federal law; the IFD law currently measures permissible developer return by reference to a published bond index and both the State Mello-Roos Community Facilities Act and federal tax law require a return that is consistent with industry standards. The Board of Supervisors in its discretion may allocate additional tax increment to other public facilities serving the waterfront district that require funding.

An approved infrastructure financing plan will state the City's agreement that, for any debt secured by tax increment allocated to the waterfront district from a project area to finance authorized public facilities, the City will disburse tax increment to the waterfront district from the project area in amounts sufficient to fund: (a) debt service and debt service coverage for bonds issued under IFD law (IFD Bonds), bonds issued under the Mello-Roos Community Facilities Act of 1982<sup>4</sup> (CFD Bonds), and other forms of indebtedness that the Port is authorized to issue to fund public facilities authorized to be financed in the infrastructure financing plan to the extent not funded by special tax levies; and (b) costs of administration and authorized public facilities on a pay-as-you-go basis.

8. **Use excess tax increment for citywide purposes.** Any portion of the City's share of Tax increment that the City allocated to the waterfront district from the project area but that is not required to fund eligible project-specific public facilities will be re-allocated to the City's General Fund or to improvements to the City's seawall and other measures to protect the City against sea level rise or other foreseeable risks to the City's waterfront. Under IFD law, any portion of the State's share of tax increment not needed to fund eligible public facilities reverts to the State and may not be re-allocated for citywide purposes.
9. **Port Capital Budget.** If the Port issues Port revenue bonds (instead of CFD Bonds or IFD Bonds) to be repaid by tax increment revenue generated in one or more Port project areas, to further the purposes Port Commission Resolution No. 12-22 adopting the Port's Policy for Funding Capital Budget Expenditures, the Port will include annually in its Capital Budget any tax increment revenue allocated to the waterfront district from the project area to provide debt service coverage on any Port revenue bond debt payable from tax increment.
10. **Require each project area infrastructure financing plan to identify sources of funding to construct, operate, and maintain public facilities financed by project area tax increment.** Tax increment will be allocated to the waterfront district from a project area under a project area infrastructure financing plan only if the Port has identified anticipated sources of funding to construct, operate, and maintain any public facilities to be financed with project area tax increment. Examples of acceptable sources for operation and maintenance are: (a) private financing mechanisms, such as a homeowners association assessment; (b) a supplemental special tax levied by a community facilities district formed

<sup>4</sup> Gov. Code §§ 553311-53368.3 (Mello-Ross Act).

under the Mello-Roos Act or assessments levied by a community benefits district; and (c) the Port's maintenance budget or other allocation of the Port Harbor Fund.

Strategic Criteria: are to be considered by the Board of Supervisors, but are not required to establish a Port IFD or project area.

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- **Use Port IFD financing for public facilities serving Port land where other Port moneys are insufficient.** Port IFD financing should be used to finance public facilities serving Port land when the Port does not otherwise have sufficient funds.
- **Use Port IFD financing to leverage non-City resources.** Port IFD financing should be used to leverage additional regional, state, and federal funds. For example, IFD funds may prove instrumental in securing matching federal or state dollars for transportation projects.
- **Continue the Port's "best-practices" citizen participation procedures to help establish priorities for public facilities serving Port land.** Continue to use the Port's "best-practices" citizen participation procedures to: (a) establish community and municipal priorities for construction of infrastructure serving Port land; and (b) ensure that infrastructure financing plans for Port project areas provide financing to help the Port and the City meet those priorities.
- **The Port, the Mayor's Budget Office, and the Controller should collaborate to conduct periodic nexus studies.** No less than every ten years, the Port, the Mayor's Budget Office, and the Controller should collaborate on a nexus study. The nexus analysis will examine whether the cost of basic municipal services provided to Port property, such as services provided by the Fire and Police Departments, is covered by the sum of: (a) the portion of property taxes the City receives from Port land that is not allocated to the waterfront district; (b) hotel, sales, payroll or gross receipts, and any other taxes the City receives from Port land; and (c) any other revenues that the City receives from Port land.

**Draft**  
**Guidelines for the Establishment and Use of an**  
**Infrastructure Financing District with Project Areas on**  
**Land under the Jurisdiction of the San Francisco Port Commission**

**Threshold Criteria:**

- 1. At formation, limit waterfront districts and project areas to Port land.** Consistent with California Infrastructure Financing District (IFD) law (Gov. Code §§ 53395-53398.47), the City may form an IFD consisting only of land under the jurisdiction of the San Francisco Port Commission (Port) without an election (waterfront district). The formation of a waterfront district consisting of all Port land with project areas corresponding to Port development projects within the waterfront district<sup>1</sup> will be subject to the criteria in these *Guidelines for Establishment and Use of Infrastructure Financing Districts and Project Areas on Land under the Jurisdiction of the San Francisco Port Commission* (Port Guidelines). The City will consider allocating property tax increment from a project area to the waterfront district when the Port submits a project area-specific infrastructure financing plan that specifies: (a) the public facilities to be financed by tax increment<sup>2</sup> generated in the project area; (b) the projected cost of the proposed public facilities; (c) the projected amount of tax increment that will be generated over the term of the project area; (d) the amount of tax increment that is proposed to be allocated to the IFD to finance public facilities; and (e) any other matters required under IFD law.
- 2. Consider requests to annex non-Port land to a project area on a case-by-case basis.** If an owner of non-Port land adjacent to a project area petitions to add the adjacent property to the project area in accordance with the IFD law, the City will consider on a case-by-case basis: (a) whether to annex the non-Port property to the project area to assist in financing public facilities; and (b) the extent to which tax increment generated by the non-Port land but not used for Port public facilities should be subject to the *Guidelines for the Establishment and Use of Infrastructure Financing Districts in the City and County of San Francisco* (City Guidelines).<sup>3</sup>
- 3. Require completion of environmental review and the affirmative recommendation of the Capital Planning Committee before approving any infrastructure financing plan that allocates tax increment from a project area.** The City may form the Port-wide waterfront district without allocating tax increment to the waterfront district. The City will not approve an infrastructure financing plan that would allocate property tax increment to the

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<sup>1</sup> In accordance with Board of Supervisors intent as stated in Board Resolution No. 110-12, adopted on March 27, 2012, and Board Resolution No. 227-12, adopted on June 12, 2012. These Port Guidelines will apply even if the Board later decides to create multiple IFDs on Port land, rather than a single waterfront district.

<sup>2</sup> IFD law generally authorizes certain classes of public facilities to be financed through IFDs. The Legislature has broadened the types of authorized public facilities for waterfront districts to include: (1) remediation of hazardous materials in, on, under, or around any real or tangible property; (2) seismic and life-safety improvements to existing buildings; (3) rehabilitation, restoration, and preservation of structures, buildings, or other facilities having special historical, architectural, or aesthetic interest or value and that are listed on the National Register of Historic Places, are eligible for listing on the National Register of Historic Places individually or because of their location within an eligible registered historic district, or are listed on a state or local register of historic landmarks; (4) structural repairs and improvements to piers, seawalls, and wharves, and installation of piles; (5) removal of bay fill; (6) stormwater management facilities, other utility infrastructure, or public open-space improvements; (7) shoreline restoration; (8) other repairs and improvements to maritime facilities; (9) planning and design work that is directly related to any public facilities authorized to be financed by a waterfront district; (10) reimbursement payments made to the California Infrastructure and Economic Development Bank in accordance with IFD law; (11) improvements, which may be publicly owned, to protect against potential sea level rise; (12) Port maritime facilities at Pier 27; (13) shoreside power installations at Port maritime facilities; and (14) improvements to publicly-owned waterfront lands used as public spectator viewing sites for America's Cup activities in San Francisco. Gov. Code §§ 53395.3, 53395.8(d), and 53395.81(c)(1).

<sup>3</sup> Adopted on February 8, 2011, by the Board of Supervisors Resolution No. 66-11. The City Guidelines do not apply to IFDs on land owned or managed by the Port.

waterfront district from any project area, however, until the following have occurred: (a) the City has completed environmental review of the proposed development project associated with the project area and any proposed public facilities to be financed with property tax increment from the project area; and (b) the Capital Planning Committee has recommended approval of the related infrastructure financing plan.

4. **Public facilities financed by tax increment must be consistent with applicable laws, policies, and the Port's capital plan.** Project areas in the waterfront district must finance public facilities that are consistent with: (a) IFD law; (b) the Port's Waterfront Land Use Plan; (c) any restrictions imposed by the public trust for commerce, navigation, and fisheries, the Burton Act (stats. 1968, ch. 1333), or other applicable statute; and (d) the Port's 10-Year Capital Plan, all as in effect on the date the City approves any project area infrastructure financing plan.
5. **The Port must demonstrate that the project area will result in a net economic benefit to the City, including the Port.** The Port must include in the infrastructure financing plan for each project area: (a) the total amount of revenue that the City's General Fund is projected to receive over the term of the project area; and (b) the number of jobs and other economic development benefits that the project assisted by the waterfront district is projected to produce over the term of the project area. The projections in the infrastructure financing plan should be similar to those prepared to demonstrate that certain projects are fiscally feasible and responsible in accordance with Administrative Code Chapter 29.
6. **Where applicable, maximize State contributions to project areas through matching City contributions.** IFD law authorizes the allocation of the State's share of property tax increment to certain Port project areas in proportion to the City's allocation of tax increment to the Port project area to assist in financing specified Port public facilities, such as historic preservation at Pier 70 and the Port's new James R. Herman Cruise Terminal at Pier 27. When an allocation of the State's share of property tax increment to a Port project area is authorized under IFD law, the City will allocate to the waterfront district the amount of tax increment from the project area that will maximize the amount of the State's tax increment that is available to fund authorized public facilities. To do so, the City would budget up to \$0.90 per property tax dollar (i.e., the sum of \$0.65 of tax increment allocated by the City to the waterfront district from the project area and the State's share of tax increment), until the earlier to occur of: (a) full financing of the authorized public facilities by tax increment; or (b) the allocation to the waterfront district of the full amount of tax increment from the project area authorized under the approved infrastructure financing plan.
7. **Determine the amount of tax increment to be allocated to the waterfront district from a project area in relation to project economics.** The City will consider approving infrastructure financing plans for Port project areas that provide for allocations of tax increment of up to \$0.65 per property tax dollar, or, where permitted by IFD law, \$0.65 of tax increment so that, in combination with State's share of tax increment, the total allocated is up to \$0.90 per property tax dollar, to fund authorized public facilities necessary for each proposed development project. Each infrastructure financing plan must include projections of the amount of tax increment that will be needed to fund necessary public facilities. The allocation should be sufficient to enable the Port to: (a) obtain fair market rent for Port ground leases after build-out of the project area; and (b) enable proposed development projects to attract private equity. No tax increment will be used to pay a developer's return on equity or other internal profit metric in excess of limits imposed by applicable state and federal law; the IFD law currently measures permissible developer return by reference to a published bond index and both the State Mello-Roos Community Facilities Act and federal tax law require a return that is consistent with industry standards. The Board of Supervisors

in its discretion may allocate additional tax increment to other public facilities serving the waterfront district that require funding.

An approved infrastructure financing plan will state the City's agreement that, for any debt secured by tax increment allocated to the waterfront district from a project area to finance authorized public facilities, the City will disburse tax increment to the waterfront district from the project area in amounts sufficient to fund: (a) debt service and debt service coverage for bonds issued under IFD law (IFD Bonds), bonds issued under the Mello-Ross Community Facilities Act of 1982<sup>4</sup> (CFD Bonds), and other forms of indebtedness that the Port is authorized to issue to fund public facilities authorized to be financed in the infrastructure financing plan to the extent not funded by special tax levies; and (b) costs of administration and authorized public facilities on a pay-as-you-go basis.

8. **Use excess tax increment for citywide purposes.** Tax increment not required to fund eligible project-specific public facilities will be allocated to the City's General Fund or to improvements to the City's seawall and other measures to protect the City against sea level rise or other foreseeable risks to the City's waterfront.
9. **Port Capital Budget.** If the Port issues Port revenue bonds (instead of CFD Bonds or IFD Bonds) to be repaid by tax increment revenue generated in one or more Port project areas, to further the purposes Port Commission Resolution No. 12-22 adopting the Port's Policy for Funding Capital Budget Expenditures, the Port will include annually in its Capital Budget any tax increment revenue allocated to the waterfront district from the project area to provide debt service coverage on any Port revenue bond debt payable from tax increment.
10. **Require each project area infrastructure financing plan to identify sources of funding to construct, operate, and maintain public facilities financed by project area tax increment.** Tax increment will be allocated to the waterfront district from a project area under a project area infrastructure financing plan only if the Port has identified anticipated sources of funding to construct, operate, and maintain any public facilities to be financed with project area tax increment. Examples of acceptable sources for operation and maintenance are: (a) private financing mechanisms, such as a homeowners association assessment; (b) a supplemental special tax levied by a community facilities district formed under the Mello-Ross Act or assessments levied by a community benefits district; and (c) the Port's maintenance budget or other allocation of the Port Harbor Fund.

#### Strategic Criteria

- **Use Port IFD financing for public facilities serving Port land where other Port moneys are insufficient.** Port IFD financing should be used to finance public facilities serving Port land when the Port does not otherwise have sufficient funds.
- **Use Port IFD financing to leverage non-City resources.** Port IFD financing should be used to leverage additional regional, state, and federal funds. For example, IFD funds may prove instrumental in securing matching federal or state dollars for transportation projects.
- **Continue the Port's "best-practices" citizen participation procedures to help establish priorities for public facilities serving Port land.** Continue to use the Port's "best-practices" citizen participation procedures to: (a) establish community and municipal priorities for construction of infrastructure serving Port land; and (b) ensure that

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<sup>4</sup> Gov. Code §§ 553311-53368.3 (Mello-Ross Act).

infrastructure financing plans for Port project areas provide financing to help the Port and the City meet those priorities.

- **The Port, the Mayor's Budget Office, and the Controller should collaborate to conduct periodic nexus studies.** No less than every ten years, the Port, the Mayor's Budget Office, and the Controller should collaborate on a nexus study. The nexus analysis will examine whether the cost of basic municipal services provided to Port property, such as services provided by the Fire and Police Departments, is covered by the sum of: (a) the portion of property taxes the City receives from Port land that is not allocated to the waterfront district; (b) hotel, sales, payroll or gross receipts, and any other taxes the City receives from Port land; and (c) any other revenues that the City receives from Port land.

# **CITY POLICY FOR PORT IFD**

**BOARD OF SUPERVISORS BUDGET COMMITTEE**

791

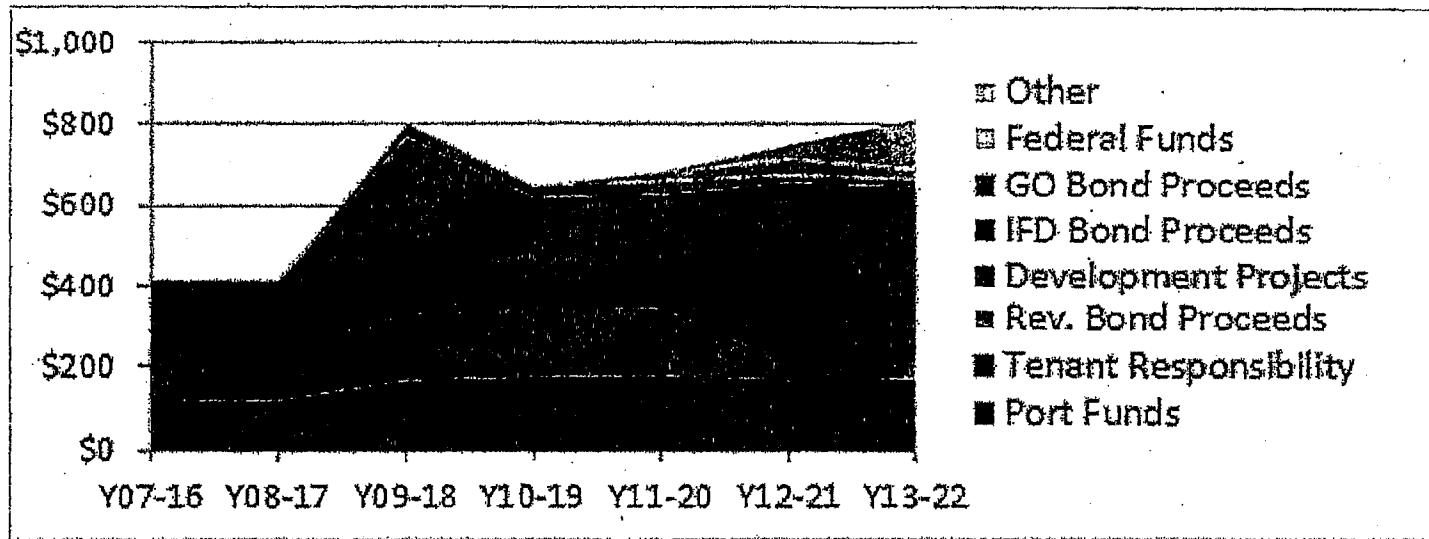
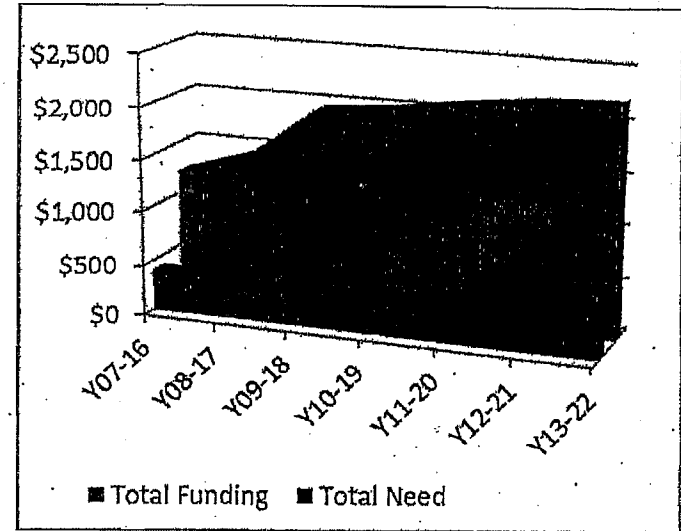




# INFRASTRUCTURE FINANCING DISTRICTS

- A city or county may form an Infrastructure Financing District (technically a separate political subdivision) to finance public improvements like new **streets, utility infrastructure and parks.**
- The method of financing – *tax increment* – is similar to redevelopment, where growth in property taxes may be captured for periods of up to 45 years, except that in most cases, **only local property tax may be captured.**
- Tax increment may be used to pay for infrastructure via the sale of bonds, or on a pay-as-you go basis.
- Port IFDs are structured to provide different types of public benefits than redevelopment, which focused on affordable housing. By state law, **20% of the Port IFD tax increment must be spent on parks, Bay access and fill removal and environmental remediation.**

# PORT 10 YEAR CAPITAL PLAN



## IFD LEGISLATIVE EFFORTS

- **SB 1085 (2005)** – Authorized the Board of Supervisors to form Infrastructure Financing Districts along Port of San Francisco property
- **AB 1199 (2010)** – Pier 70 State Share of Tax Increment
- **AB 664 & AB 2259 (2012)** – 34<sup>th</sup> America's Cup IFD State Share of Tax Increment

# PROPOSED PORT IFD POLICY

## Nexus Analysis

- Charter and the Burton Act established Port Harbor Fund
- 2004 and 2008 nexus analysis (taxes and revenues from Port vs. cost of City services)
- Taxes generated from Port property are sufficient to pay for City services on leased property and the workorder budget supports services on unleased property.
- **Principle:** General Fund should not subsidize City services for unleased Port property, and the Harbor Fund should not pay for City services on leased property.

# PORTWIDE IFD

- **Waterfront project areas for each project**

- **Eligible uses:**

- Piers, docks, wharves & aprons

- Installation of piles

- Seismic upgrades

- Utility infrastructure

- Streets and sidewalks

- **Parks and Bay access**

- **Fill removal**

- **Environmental remediation**

- Historic rehabilitation

- Seawall and sea level rise

- Port maritime facilities

# PROPOSED PORT IFD POLICY

1. **Port land.** Districts formed on Port property.
2. **Annexing Non-Port Land.** Case-by-case policy decision about applying existing City IFD Guidelines.
3. **CEQA.** Conduct CEQA prior to adopting an Infrastructure Financing Plan.
4. **Priority of Improvements.** Consistent with: IFD law, Waterfront Plan, public trust and Capital Plan.
5. **Economic Benefit and General Fund Impact.** Results in total net revenue to General Fund, jobs and other economic development benefits.
6. **State and City matching contributions.** Maximize use of local increment to leverage the maximum available State share.

## PROPOSED PORT IFD POLICY

7. **Amount of increment allocated.** Up to **\$0.65 per property tax dollar**, or, where permitted by State law, **up to \$0.90 per property tax dollar**, until the costs of required infrastructure are fully paid or reimbursed. No increment will be used to pay a developer's return, except as permitted by law.
8. **Excess increment.** To the City's General Fund or to improvements to the City's seawall or to address sea level rise.
9. **Port Annual Capital Program.** If the Port issues revenue bonds, debt service coverage to Port Capital Program.
10. **Funding for Infrastructure Maintenance.** Identify source to maintain improvements.

## **PORT IFD FORMATION**

- Resolution 110-12 – “City and County of San Francisco Infrastructure Financing District No. 2 (Port of San Francisco)”
- City staff will develop an Infrastructure Finance Plan (“IFP”) which will include a separate “IFP appendix” for each project
- Port, DPW, SFPUC review of horizontal infrastructure proposals and third-party cost estimates
- Mechanisms to ensure a fair infrastructure price (e.g., GMP contracts)
- CPC recommendation to full BOS regarding each IFP appendix



# STRATEGIC CRITERIA & NEXUS

1. Use IFDs where other Port moneys are insufficient.
2. Use IFDs strategically to leverage non-City resources.
3. Continue the “best-practices” citizen participation procedures used to help City agencies prioritize implementation.

Conduct periodic nexus analysis every ten years to review net economic benefits to City. What are the costs of City services to the proposed development vs. general taxes (net of tax increment)?

# MAJOR WATERFRONT PROJECTS<sup>1</sup>

- SWL 337 & Pier 48

3.6 million sf of mixed use development, est. all-in cost of \$1.47 billion  
\$341 million in tax increment captured to service debt (12.5% of total generated over 75 year term)

- Pier 70 Waterfront Site<sup>2</sup>

> 3.5 million sf of mixed use development, est. all-in cost of \$1.76 billion

- Piers 30-32 and SWL 330

~2 million sf of mixed use development, est. cost of \$875-975 million

Notes:

- 1 Figures for all development projects (sf of development, cost estimates and financial projections are conceptual, pre-entitlement projections).
- 2 The Port proposes to form a broader infrastructure financing district project area over all of Pier 70 (69 acres). The Waterfront Site is 25 acres.

# SWL 337 FISCAL IMPACT

**BASED ON CHAPTER 29 FISCAL FEASIBILITY REPORT  
PROJECTION IS SUBJECT TO REFINEMENT**

- Net Fiscal Benefit to CCSF
  - \$13 million tax and dedicated revenue
  - \$2.5 million Police, Fire and DPW costs
  - = \$10.5 million annual fiscal benefit
- While SFMTA is projected to receive \$1.7 million of this amount, the full costs of SFMTA service to the site will be further analyzed during CEQA and SFMTA's related planning studies
- After IFD pays for eligible infrastructure costs, the project will generate \$8 million annually (in 2013 dollars) which the Board may allocate to the City's seawall or for General Fund purposes.

# SWL 337 & PIER 48: COSTS FOR PARKS, STREETS, HISTORIC REHAB, UTILITIES AND SITE WORK

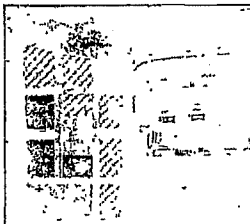
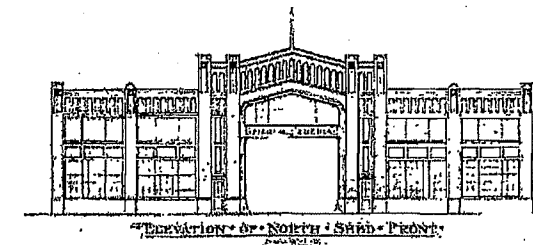
PHASE	COMPONENT	UNINFLATED COSTS	INFLATED COSTS (3%)	START YEAR
Entitlements	Entitlements	\$20,000,000	\$20,000,000	2012
Phase 1	Parcels A, B & C	\$18,390,613	\$21,523,162	2017
Phase 1a	Parcel D Garage	\$5,216,622	\$6,164,578	2017
Phase 2	Parcels G & K	\$31,832,900	\$38,227,462	2018
Phase 3	Parcels E & F	\$17,362,012	\$21,364,776	2019
Phase 4	Parcels H, I & J	\$14,687,489	\$18,441,259	2020
Total		\$107,489,636	\$125,721,237	

## Notes:

- Costs presented in 2012 USD.
- Phase 4 also includes projected costs for Pier 48 of \$22,050,000 (\$28,428,311 inflated), paid through tenant-funded capital improvements and project IFD proceeds.
- Total = hard costs + 10% contingency + 25% soft costs.



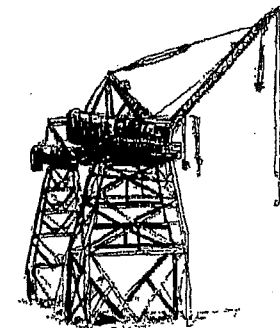
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# Pier 70 Waterfront Site

## Total Infrastructure & Site Conditions Costs

Type of Infrastructure	Est. Cost
Entitlements	\$21,000,000
Roads and Utilities	\$38,856,000
Site Preparation	\$27,837,000
Seacant Wall	\$23,413,000
Open Space	\$28,894,000
Site Remediation	\$11,452,000
Off-site Improvements	\$26,894,000
<b>Total</b>	<b>\$178,346,000</b>



### Notes:

- Costs presented in 2012 USD.
- Does not include approximately \$90 million in historic building rehab work, net costs of which (after federal historic tax credits and building revenues) will be eligible for IFD reimbursement.

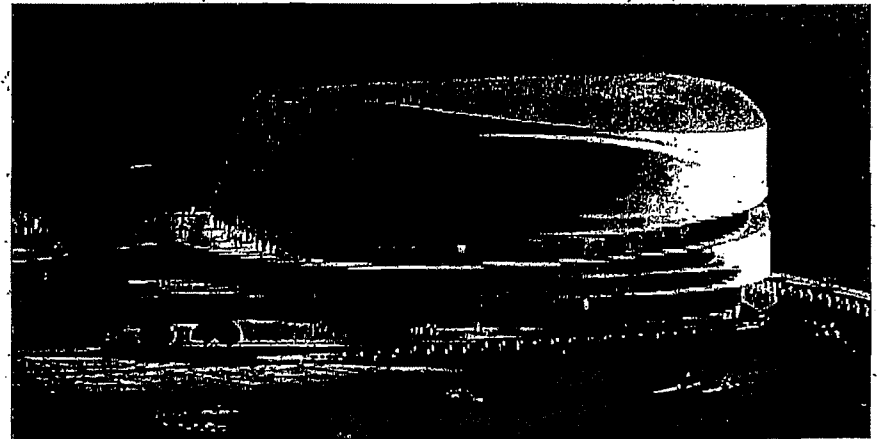
# WARRIORS: FISCAL FEASIBILITY & COSTS

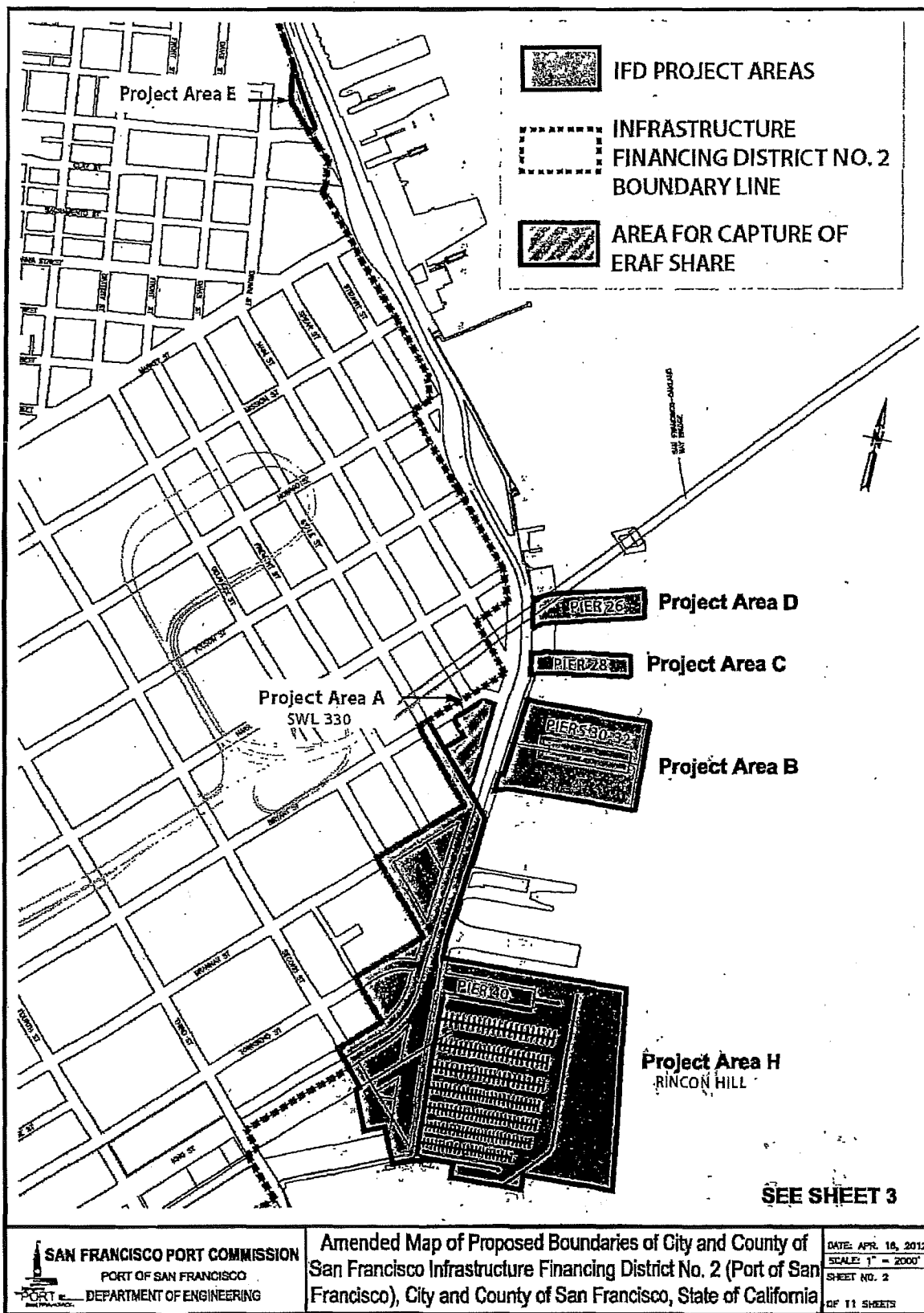
## 1. Direct & indirect economic benefits of the project

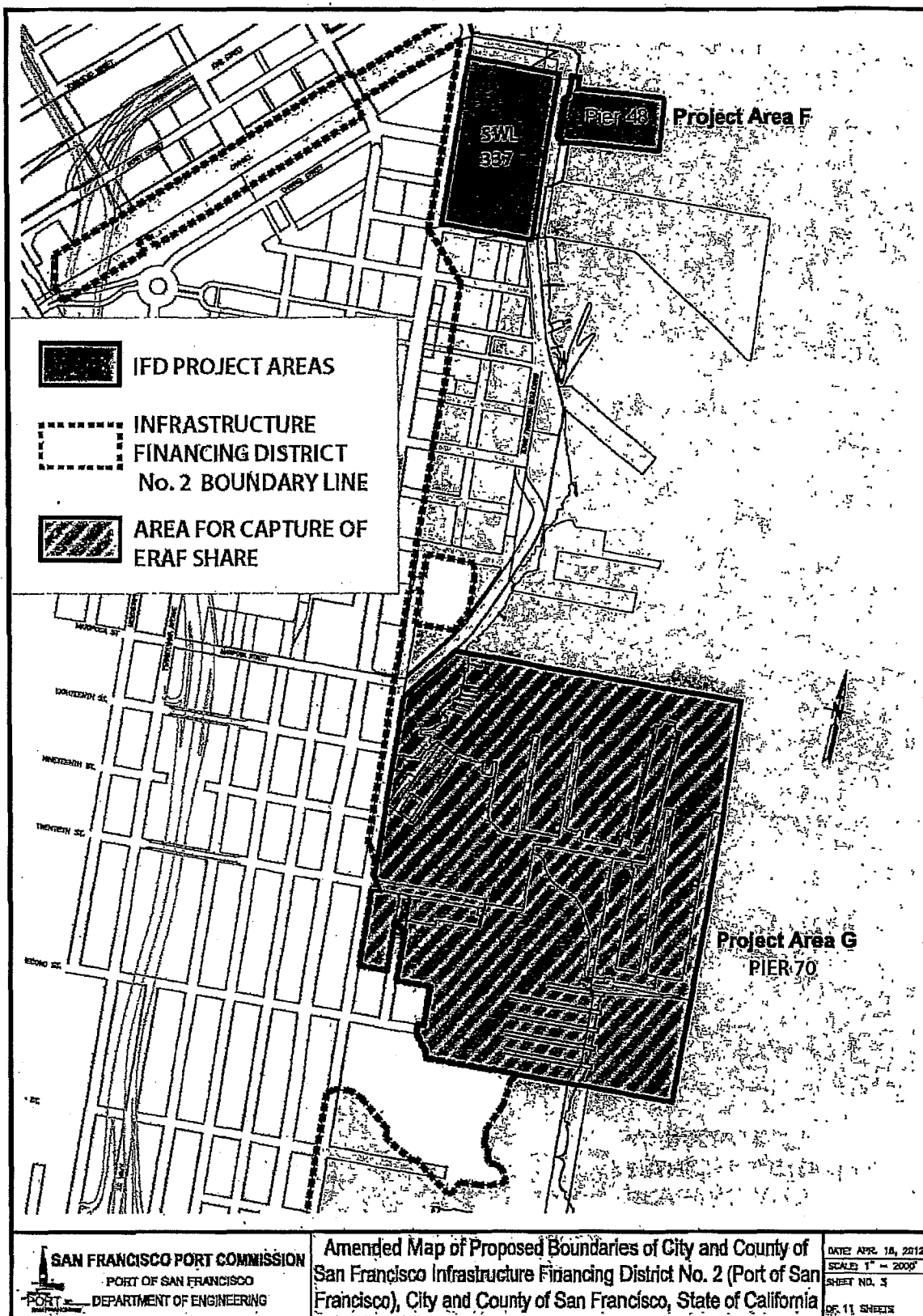
- City Revenue: \$19.4M (inc. tax increment)/ \$53.8M (one-time)
- Visitor Spending: \$60M/year
- Jobs: 2,623 (construction) / 1,757 (permanent)

## 2. Construction costs: \$875-975M (hard & soft costs)

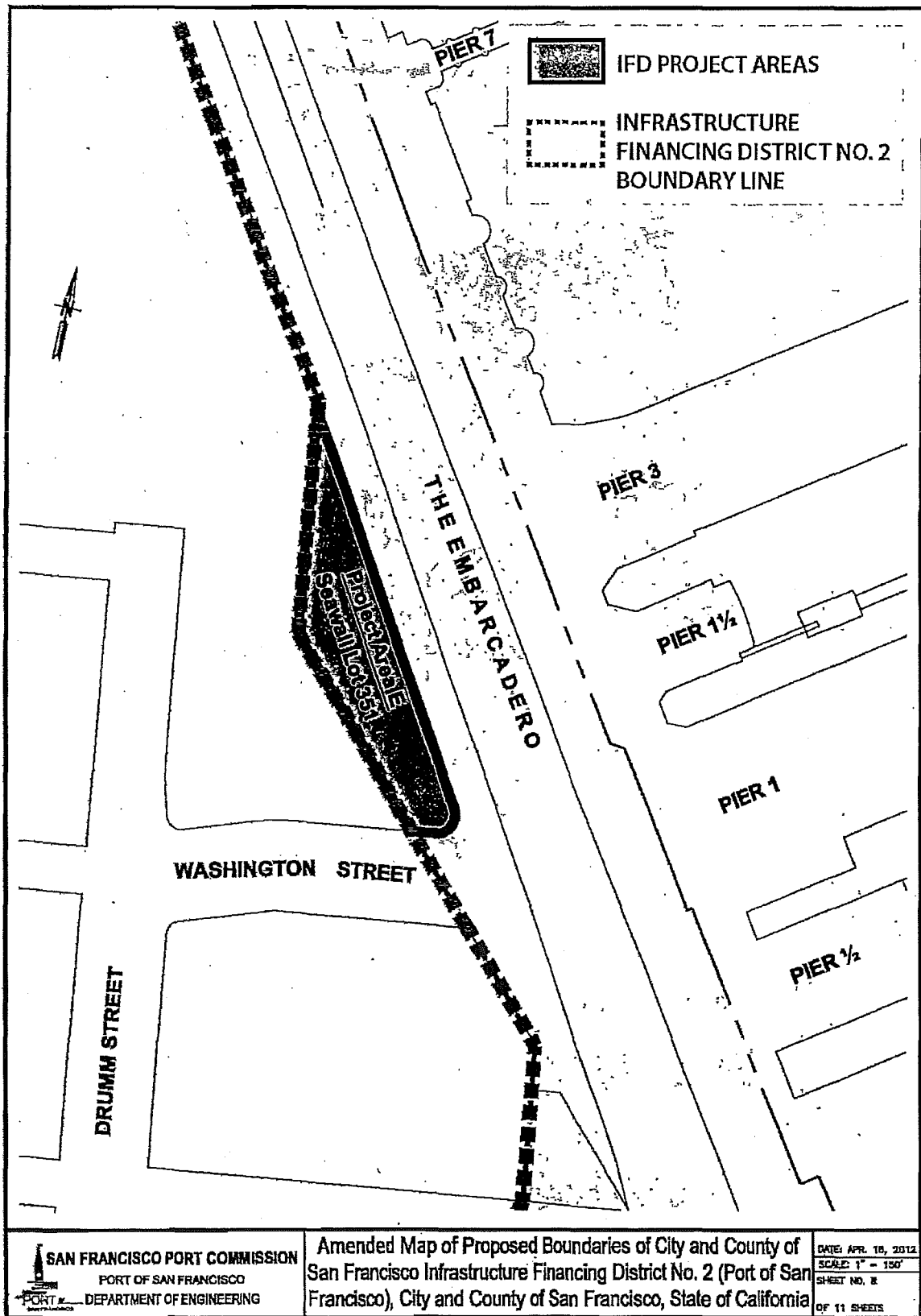
- City will reimburse Warriors for agreed improvements to Piers 30-32 capped at \$120 M
- Reimbursement from 3 sources: Piers 30-32 Rent Credits, Sale Price of SWL 330, IFD

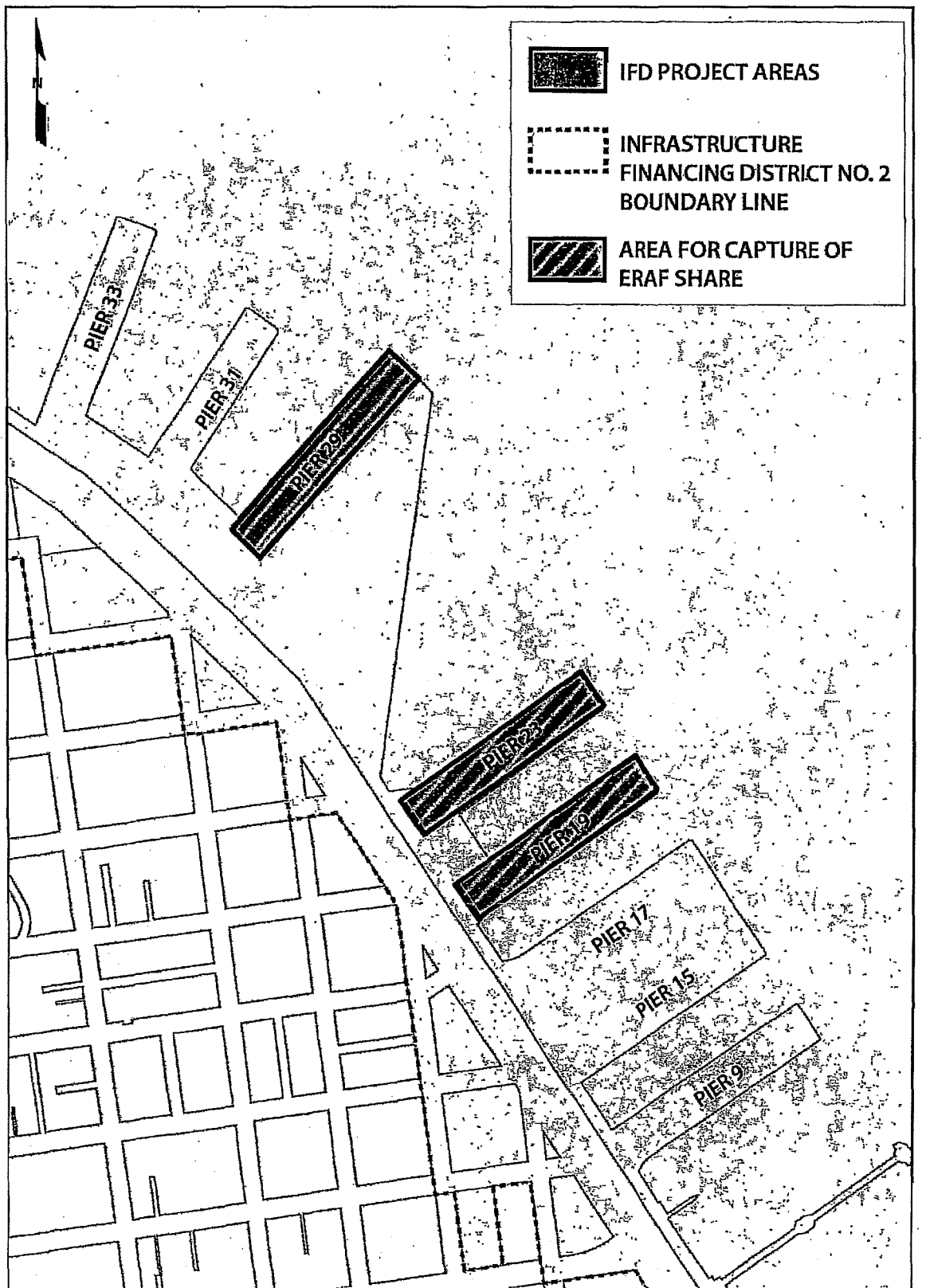












Port of San Francisco  
Infrastructure Financing Districts in the  
Northern Waterfront Defined by AB 2259

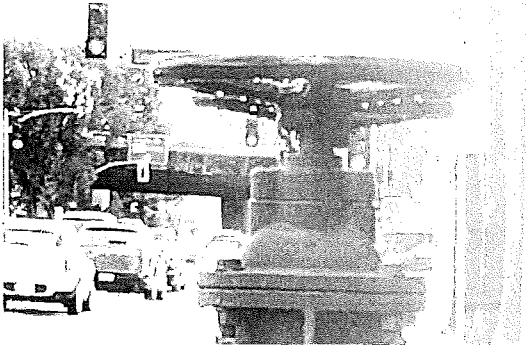
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Revised 4-11-13



**Attachment 3:**

**Fiscal and Economic Impact Analysis Update – Pier 70 Mixed Use Development Project  
(See Attached)**



**Berkson  
Associates**

Urban Economics  
Policy Forensics & Forecasting  
Planning & Policy Analysis

# REPORT

## FISCAL AND ECONOMIC ANALYSIS UPDATE

### PIER 70 MIXED-USE DEVELOPMENT PROJECT

Prepared for the Port of San Francisco

Prepared by Berkson Associates

August 31, 2017



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### Appendix A: Fiscal Analysis



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## EXECUTIVE SUMMARY

This report updates a 2013 evaluation of the fiscal feasibility of proposed development at Pier 70. The Project consists of three areas evaluated in this report: 1) the Pier 70 28-Acre Waterfront Site (the “Waterfront Site”); 2) the Port-owned property at 20<sup>th</sup> Street and Illinois Street (20<sup>th</sup>/Illinois); and 3) the PG&E-owned parcel further south known as the Hoedown Yard. The entire Project area encompasses the 69-acre Pier 70 Special Use District (“SUD”).

The Project’s Finance Plan includes the creation of two Mello-Roos financing districts, the designation of additional sub-project areas to an existing Infrastructure Financing District (“IFD”) that includes the Waterfront Site and 20<sup>th</sup>/Illinois parcels; and an Infrastructure Revitalization Financing District (IRFD) covering the Hoedown Yard. The districts will utilize portions of Project-generated property tax to fund Project infrastructure and affordable housing. To establish an IFD and IRFD, Port policies require the preparation of analysis to demonstrate that “the project area will result in a net economic benefit to the City.”<sup>1</sup> This update reports the number of jobs and direct and indirect financial benefits to the City, construction costs, available funding to pay project costs, ongoing operating and maintenance costs and public revenues, and debt service. The estimates are based on one possible development scenario; actual results will depend on future market conditions and the timing, mix and value of new development and the costs for infrastructure and facilities.

The Port of San Francisco (“Port”) owns the Waterfront Site, which it plans to develop in partnership with FC Pier 70, LLC (“Forest City”). The Port also owns the 20<sup>th</sup>/Illinois property; a portion of the property will be sold to raise funds to fund the Project’s infrastructure and other development costs. A description of the Project is provided in **Chapter 1** of this report, and **Chapters 2 and 4** describe financing. **Chapter 3** provides estimates of fiscal and economic benefits.

All dollar amounts are expressed in terms of 2017 purchasing power, unless otherwise noted. Certain values derived from the Finance Plan have been updated to 2017. Information and assumptions are based on data available as of August, 2017. Actual numbers may change depending on Project implementation and future economic and fiscal conditions.

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<sup>1</sup> Guidelines for the Establishment and Use of an Infrastructure Financing District with Project Areas on Land under the Jurisdiction of the San Francisco Port Commission (Adopted April 23, 2013 by Resolution No. 123-13; File No. 130264)





## FISCAL BENEFITS

The Pier 70 Waterfront Site, 20<sup>th</sup>/Illinois Street parcel and the Hoedown Yard will create approximately \$8.3 million in new, annual ongoing general tax revenues to the City net of tax increment, after deducting direct service costs, as described in **Chapter 3**. Additional one-time revenues, including construction-related sales tax and gross receipts tax, total \$7.5 million. A portion of Project-generated property taxes will help to pay for Project infrastructure and facilities. Special taxes paid by the Project will help fund public services.

Development impact fees to fund infrastructure improvements Citywide and to serve the Project total an estimated \$184.1 million. Certain development fees, including Jobs Housing Linkage fees and Affordable Housing In-lieu fees, will help to fund affordable housing at the Project.

The new general revenues will fund direct services needed by the Project, including police and fire/EMS services. Other services, including maintenance and security of parks, open space, road maintenance, and transit shuttle services will be funded directly by tenants of new Project vertical development. The estimated \$8.3 million in net City general revenues, after deducting service costs and Charter-mandated baseline allocations of general revenues, will be available to the City to fund improved or expanded Citywide infrastructure and services. **Chapter 3** further describes fiscal revenue and expenditures estimates.

## ECONOMIC BENEFITS

The Project will provide a range of direct and indirect economic benefits to the City and the Port. These benefits include a range of economic benefits such as new jobs, economic activity, and increased public and private expenditures as described in **Chapter 5** and summarized below:

- 6,100 new jobs, plus another 5,300 additional indirect and induced jobs, for a total of 11,400 jobs in San Francisco resulting from new businesses and employees.
- \$2.1 billion of construction activity over a period of 15 to 20 years (including infrastructure and building development), resulting in 16,800 direct, indirect and induced construction-related job-years during construction.
- Over 2,000 new residential units, plus sites for an additional 322 affordable units in 100 percent affordable developments. This housing is critical to economic growth in San Francisco and the region.

The Project provides space for Arts and Light Industrial uses that can help to retain cultural activities in the City, and encourage innovation and growth of new small businesses in the crafts and arts trades, as well as high-tech industries.



## DIRECT FINANCIAL BENEFITS TO THE PORT

The Port of San Francisco, as property owner, will participate in and benefit financially from development and ongoing leasing activities at the Project. Direct benefits totaling an estimated \$178 million in net present value (NPV, 2017 \$\$) are described in **Chapter 5** and include participation in financial returns, tax increment and special taxes generated by new development.

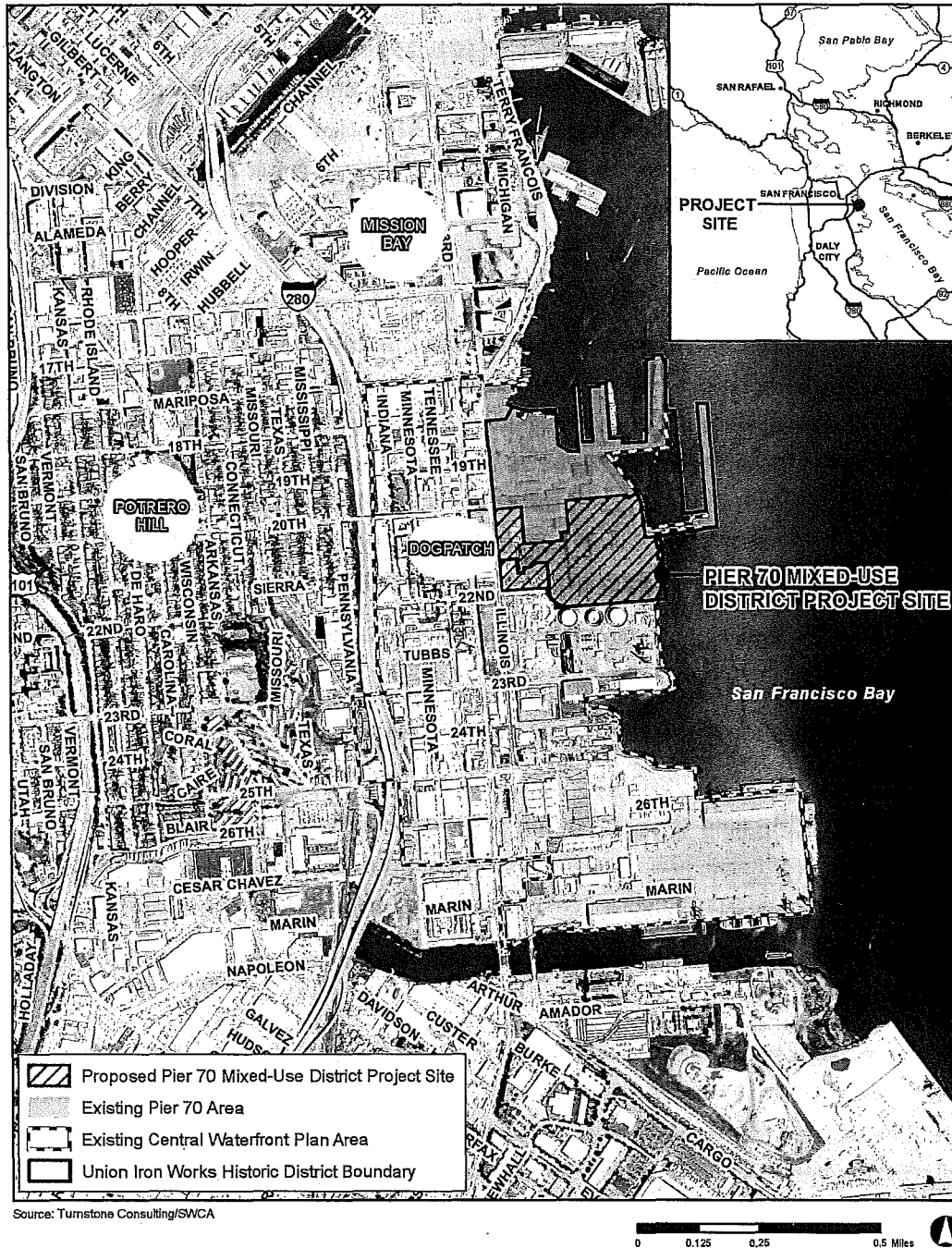
## NEW PUBLIC ACCESS FACILITIES

The Project will provide a range of public parks, public access and open space, and a network of landscaped pedestrian connections and bicycle networks. These facilities will benefit San Francisco residents, and provide amenities to encourage retention and attraction of businesses, employees, and residents.

## OTHER PUBLIC BENEFITS

Development of the Project represents an opportunity to complete an important component of the revitalization of the San Francisco waterfront, bringing a vital mix of uses that will support business, residential, retail, and recreational activities to an area now characterized by vacant and underutilized land and intermittent buildings. The Project will result in the rehabilitation of historic buildings, to be maintained by the building owners/tenants. The redevelopment of the Project will generate benefits for the City and community in the form of urban revitalization, employment and living opportunities, preservation of historic maritime facilities and structures, improved public waterfront access, delivery of affordable housing, improvements to Port property including sea level rise protections, new outdoor recreation opportunities, and City-wide fiscal and economic benefits as described in other sections of this report.

Figure 1 Project Area



# 1. THE PROJECT & COSTS OF CONSTRUCTION

The Project will be constructed over a period of 10 to 15 years (including infrastructure and building development), depending on future economic conditions and market demand. The Project and its development costs total an estimated \$2.1 billion, as described below. The Developer will be responsible for development of the Project; **Chapter 2** further describes sources of development funding.

## PROJECT DESCRIPTION

The Project proposes a mixed-use development, with the ability for certain parcels to be constructed as either residential or commercial uses. For purposes of this analysis, a “midpoint” scenario is analyzed, which assumes a roughly equivalent distribution of residential and commercial uses. Taken together, the Pier 70 28-Acre Site and the 20<sup>th</sup>/Illinois Street Parcels are in the Pier 70 Special Use District (SUD) and comprise the Pier 70 Infrastructure Financing District (IFD). The Pier 70 SUD also includes the PG&E “Hoedown Yard”, which constitutes a separate Infrastructure Revitalization Financing District (IRFD).

The scenario evaluated in the fiscal and economic analysis includes the following uses for the total Project:

**Office** –For the purpose of analysis, this report assumes construction of 1.4 million gross square feet of office.

**Retail, Arts and Light Industrial** – For the purpose of analysis, this report assumes that 281,800 gross square feet of Retail, Arts and Light Industrial uses are constructed within the SUD. The uses are divided between traditional retail, and arts, culture and light industrial uses.

The traditional retail space includes restaurants and cafes, businesses and financial services, convenience items, and personal services.

The Arts and Light Industrial space will be oriented towards small-scale local production, arts and cultural uses, small business incubator uses, and other publically accessible and activating uses. The space will provide low-cost facilities to help grow local manufacturing and light industrial businesses and encourage collaboration and networking through shared facilities. These uses will provide economic vitality and create unique local character that will attract residents and office tenants to the Waterfront Site.

**Residential** – This fiscal and economic analysis assumes a scenario consisting of 2,042 total Project units in the SUD. Additional sites will be dedicated to affordable housing and accommodate 322 additional affordable units.

**Affordable Housing**— The Pier 70 Waterfront Site will provide 20% of rental units as inclusionary affordable units, producing about 177 affordable units. As noted above, additional sites will be dedicated to affordable housing and accommodate an additional 322 affordable units.

All condominiums, including those on the Illinois Street parcels, are assumed to pay in-lieu fees representing 28% of total condo units. These fees will help fund onsite affordable housing.

**Parking** – The number of parking spaces will be depend on the actual mix of uses constructed. The fiscal and economic analysis assumes approximately 1,900 parking spaces.

## CONSTRUCTION COSTS AND ASSESSED VALUE

**Table 1** summarizes development costs totaling approximately \$2.1 billion,<sup>2</sup> which will occur over 15 to 20 years of buildout (infrastructure and buildings) depending on future market conditions. These values provide the basis for estimates of various revenues and economic impacts.

Table 1 Summary of Construction Costs and Assessed Value (2017 \$\$)

Item	Development Cost	Assessed Value
<b>Pier 70 28-acre Waterfront Site</b>		
Infrastructure	\$260,535,000	<i>inc. in bldg.value</i>
Arts, Light Industrial (1)	\$29,647,000	\$14,391,000
Office (1)	\$636,626,000	\$728,073,000
Residential	\$768,753,000	\$990,362,000
<b>Total</b>	<b>\$1,695,561,000</b>	<b>\$1,732,826,000</b>
<b>20th/Illinois</b>		
Infrastructure	<i>see Pier 70 costs</i>	<i>inc. in bldg.value</i>
Residential	\$159,730,000	\$225,345,000
<b>Total</b>	<b>\$159,730,000</b>	<b>\$225,345,000</b>
<b>Hoedown Yard</b>		
Infrastructure	<i>see Pier 70 costs</i>	<i>inc. in bldg.value</i>
Residential	<u>\$220,548,000</u>	<u>\$311,146,000</u>
<b>Total</b>	<b>\$220,548,000</b>	<b>\$311,146,000</b>
<b>TOTAL</b>	<b>\$2,075,839,000</b>	<b>\$2,269,317,000</b>

(1) Mixed use retail is included in the values for other uses.

Office buildings include additional Arts, Light Industrial uses and value.

Sources: Forest City; Port of San Francisco; Berkson Associates

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<sup>2</sup> Hard and soft development costs; land value included in assessed value.

## 2. AVAILABLE FUNDING FOR THE PROJECT

As described in the prior chapter, development costs are anticipated to total \$2.1 billion over the course of Project buildout. Several financing mechanisms and funding sources will assure development of the Project as summarized in this section.

### HORIZONTAL DEVELOPMENT OF WATERFRONT SITE & SPECIAL USE DISTRICT

Under the Development and Disposition Agreement (“DDA”), Forest City will be responsible for horizontal development of the Waterfront Site, consisting of construction of infrastructure and other public facilities and site preparation for vertical development. The Port will reimburse Forest City for these infrastructure, public facility, and site preparation costs, including design and planning expenditures related to these improvements. Vertical construction of buildings will be the responsibility of the Developer.

Project-based sources of funding and/or reimbursement include the following:

- **Prepaid ground rent** that vertical developers pay to Forest City for improved and entitled land;
- **Net sales proceeds of the Port’s public offering of a portion of the 20<sup>th</sup>/Illinois Street** parcels adjacent to the Waterfront Site;
- **Mello-Roos Community Facilities District (CFD)** bond proceeds secured by CFD special taxes and tax increment – CFD bonds are expected to be the primary public financing mechanism for the funding of infrastructure costs.
- **CFD special taxes** not required for debt service may be used to fund Horizontal Development Costs on a “pay-as-you-go” basis. Special taxes could also fund a reserve for unanticipated increases in horizontal development costs or to fund planning and studies to develop plans for Shoreline Protection Facilities.
- **Infrastructure Financing District (IFD)** – The Board of Supervisors has previously formed a Port-wide IFD and a sub-project area over the Historic Core leasehold. The IFD would be authorized to pledge tax increment from the sub-project area to secure bonds issued by the CFD and to issue bonds secured by tax increment from the sub-project area for the purpose of infrastructure and public facilities construction. Tax increment includes the local and State portions of the tax increment from taxable parcels in the Waterfront

Site. Tax increment from the sub-project area not required for debt service may be used to fund horizontal development Costs on a “pay-as-you-go” basis.

- **Infrastructure Revitalization Financing District (IRFD)** -- The IRFD will allow the capture of property tax increment for affordable housing and to reimburse the Developer for eligible public infrastructure expenses. The tax increment only includes the local share of property taxes. Under the IRFD, the district will collect pay-go taxes up until the final bond is issued, and tax increment necessary to service bond debt, debt service coverage and bond reserves. Subsequently, any tax increment in excess of amounts required to service debt and fulfill requirements of bond covenants will flow to the General Fund.
- **Condominium Facility Tax** -- This is a CFD special tax that will be assessed on condominium units to initially provide an additional source of funding to pay for infrastructure and later available to the City to fund shoreline protection facilities.
- **Shoreline Tax** -- A CFD special tax that will be assessed on all leased properties to fund shoreline improvements by the Port.

In addition to the CFD funding for infrastructure and public facilities, as noted in the **Chapter 3** fiscal analysis, CFD special taxes will be paid by new vertical development to fund a range of public services including parks and open space, street cleaning and street/sidewalk maintenance.

## VERTICAL DEVELOPMENT OF WATERFRONT SITE & SPECIAL USE DISTRICT

Building developers will be responsible for all costs and funding of vertical construction of buildings.

One exception is Building E4. An arts special tax will be assessed to help the fund construction of the E4 building, which is designated for arts/innovation/maker uses. The building would not be financially feasible without the additional funding.

### 3. FISCAL ANALYSIS:

## FUNDING OF INFRASTRUCTURE MAINTENANCE & PUBLIC SERVICES

Development of the Project will create new public infrastructure, including streets, parks and open space that will require ongoing maintenance. As described below, service costs will be funded through special taxes paid by new development. Other required public services, including additional police, fire and emergency medical services (EMS), will be funded by increased General Fund revenues from new development supplemented by charges for services.

**Table 2** summarizes total annual general revenues created by the Project Project, excluding tax increment allocated to the IFD and IRFD. After deducting service costs, \$8.3 million is generated annually to the General Fund. Additional restricted revenues will be generated.

**Table 2 Estimated Annual Net General Revenues and Expenditures (2017 \$\$)**

Item	IFD				
	Pier 70 28-acre Waterfront Site	20th/Illinois St.	IFD Annual Total	IRFD Hoedown Yard	SUD Annual Total
<b>Annual General Revenue</b>					
Property Tax in Lieu of VLF	\$1,729,000	\$225,000	1,954,000	\$310,000	2,264,000
Property Transfer Tax	2,231,000	\$204,000	2,435,000	\$0	2,435,000
Sales Tax	772,000	\$96,000	868,000	\$129,000	997,000
Parking Tax (City 20% share)	0	\$0	0	\$0	0
Gross Receipts Tax	7,007,000	\$2,000	7,009,000	\$44,000	7,053,000
<b>Subtotal, General Revenue</b>	<b>\$11,739,000</b>	<b>\$527,000</b>	<b>\$12,266,000</b>	<b>\$483,000</b>	<b>\$12,749,000</b>
(less) 20% Charter Mandated Baseline	(\$2,347,800)	(\$105,400)	(\$2,453,200)	(\$96,600)	(\$2,549,800)
<b>Net to General Fund</b>	<b>\$9,391,200</b>	<b>\$421,600</b>	<b>\$9,812,800</b>	<b>\$386,400</b>	<b>\$10,199,200</b>
<b>Public Services Expenditures</b>					
Parks and Open Space			<i>Funded by Project Assessments</i>		
Roads			<i>Funded by Project Assessments</i>		
Police	(849,000)	(52,000)	(901,000)	(69,000)	(969,000)
Fire/EMS (net of fees and charges)	(853,000)	(52,000)	(905,000)	(69,000)	(974,000)
<b>Subtotal, Services</b>	<b>(\$1,702,000)</b>	<b>(\$104,000)</b>	<b>(\$1,806,000)</b>	<b>(\$138,000)</b>	<b>(\$1,943,000)</b>
<b>NET General Revenues</b>	<b>\$7,689,200</b>	<b>\$317,600</b>	<b>\$8,006,800</b>	<b>\$248,400</b>	<b>\$8,256,200</b>
<b>Annual Other Dedicated and Restricted Revenue</b>					
Public Safety Sales Tax	\$386,000	\$48,000	434,000	\$65,000	499,000
SF Cnty Transportation Auth'y Sales Tax	\$386,000	\$48,000	434,000	\$65,000	499,000
<b>Subtotal</b>	<b>\$772,000</b>	<b>\$96,000</b>	<b>\$868,000</b>	<b>\$130,000</b>	<b>\$998,000</b>
<b>Possessory Interest/Property Taxes (1)</b>	<b>\$17,328,000</b>	<b>\$2,253,000</b>	<b>\$19,581,000</b>	<b>\$3,111,000</b>	<b>\$22,692,000</b>
<b>TOTAL, Net General + Other Revenues</b>	<b>\$25,789,200</b>	<b>\$2,666,600</b>	<b>\$28,455,800</b>	<b>\$3,489,400</b>	<b>\$31,946,200</b>

(1) Until project infrastructure costs are fully paid, the full \$0.65 per property tax dollar generated from the site will be utilized to fund bond debt service and on a pay-go basis fund infrastructure costs through an IFD/IRFD approved by the Board of Supervisors. The \$0.65 represents the General Fund and dedicated funds share; total IFD revenues available for infrastructure will also include the State's share that currently is distributed to ERAF. The IRFD (Hoedown Yard parcels) will only receive the General Fund share to pay for Project costs.

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**Table 3** summarizes one-time fees and revenues. The impact fee revenue will be dedicated and legally required to fund infrastructure and facilities targeted by each respective fee. In the case of Transit Impact Development Fees, the revenue will offset facility costs (i.e., additional buses) directly attributable to Project. Jobs-Housing and Affordable Housing Fees paid by the Pier 70 development will fund affordable housing provided by the Project. Other impact fee revenues may be used Citywide to address needs created by new development.

Table 3 Estimated One-Time Fees and Revenues (2017 \$\$)

Item	IFD		IFD Total	IRFD Hoedown Yard	SUD Total
	Pier 70 28-acre Waterfront Site	20th/Illinois St.			
<b>Development Impact Fees (1)</b>					
Jobs Housing Linkage - \$413	\$37,443,000	\$157,000	37,600,000	\$0	37,600,000
Affordable Housing-- \$415 (1)	\$44,206,000	\$17,999,000	62,205,000	\$24,852,000	87,057,000
Child Care (2)	\$4,650,000	\$477,000	5,127,000	\$671,000	5,798,000
TSF - \$411A and TIDF-\$411.3 (3)	\$40,530,000	\$2,414,000	42,944,000	\$3,207,000	46,151,000
Total Development Impact Fees	\$126,829,000	\$21,047,000	\$147,876,000	\$28,730,000	\$176,606,000
<b>Other One-Time Revenues</b>					
Construction Sales Tax (1% Gen'l Fund)	\$2,798,000	\$264,000	3,062,000	\$364,000	3,426,000
Gross Receipts Tax During Construction	\$3,730,000	\$351,000	4,081,000	\$0	4,081,000
Total: Other One-Time Revenues	\$6,528,000	\$615,000	\$7,143,000	\$364,000	\$7,507,000
<b>Total One-Time Revenues</b>	<b>\$133,357,000</b>	<b>\$21,662,000</b>	<b>\$155,019,000</b>	<b>\$29,094,000</b>	<b>\$184,113,000</b>

(1) Impact fee rates as of Jan. 1, 2017.

(2) Childcare fees only apply to office and residential uses.

(3) Transportation Sustainability Fee (TSF) replaced TIDF in 2016; assumes entire Project pays TSF.

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## MAINTENANCE AND SERVICE COSTS

### SERVICE COSTS DURING DEVELOPMENT

During development, the construction of new infrastructure will trigger a need for public services. **Table 4** estimates service costs by area during development, based on:

- No service costs will be incurred by the City prior to occupancy of buildings; the Developer will be responsible for facility maintenance prior to acceptance by the City.
- Parks and open space will be funded by assessments paid by building owners.
- Fire/EMS costs will be incurred prior to initial occupancy to provide ambulance services.
- Roads will require minor and major maintenance over time; these costs will be funded by special taxes paid by building owners.
- Police costs are phased as new development and occupancy occurs.

Actual costs will depend on the level of future service demands, and Citywide needs by City departments at the time of development and occupancy.

Table 4 Annual Service Costs During Development (2017 \$\$)

Area/Service	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
<b>IFD</b>											
<b>Pier 70 28-acre Waterfront Site</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(33,364)	(117,608)	(200,072)	(228,817)	(228,817)	(377,175)	(466,786)	(532,781)	(699,767)	(744,419)	(849,000)
Fire/EMS	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)
Total, Pier 70	(886,364)	(970,608)	(1,053,072)	(1,081,817)	(1,081,817)	(1,230,175)	(1,319,786)	(1,385,781)	(1,552,767)	(1,597,419)	(1,702,000)
<b>20th/Illinois</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)
Fire/EMS	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)
Total, 20th/Illinois	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)
TOTAL IFD	(990,364)	(1,074,608)	(1,157,072)	(1,185,817)	(1,185,817)	(1,334,175)	(1,423,786)	(1,489,781)	(1,656,767)	(1,701,419)	(1,806,000)
<b>IRFD</b>											
<b>Hoedown Yard</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)
Fire/EMS	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)
Total, 20th/Illinois	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
TOTAL IRFD	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
<b>TOTAL, SERVICE COSTS</b>	<b>(1,128,364)</b>	<b>(1,212,608)</b>	<b>(1,295,072)</b>	<b>(1,323,817)</b>	<b>(1,323,817)</b>	<b>(1,472,175)</b>	<b>(1,561,786)</b>	<b>(1,627,781)</b>	<b>(1,794,767)</b>	<b>(1,839,419)</b>	<b>(1,944,000)</b>

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### **Public Open Space**

The Pier 70 SUD will include approximately 9 acres of public parks and open spaces.<sup>3</sup> All of the Waterfront Site's at-grade parks and open spaces will be owned by, and will remain under the jurisdiction of, the Port and subject to conditions of the BCDC major permit applicable to portions of the Waterfront Site.

Maintenance of the parks and open spaces will be funded by special taxes imposed on Vertical Developers by a maintenance CFD upon issuance of Certificates of Occupancy. Preliminary estimates of annual maintenance costs to be funded by the special taxes total approximately \$2.9 million. The costs include administration, maintenance, and utility costs required for parks, open space and hardscape improvements, and roads.<sup>4</sup> The costs include long-term, "life-cycle" replacement of facilities, including major surface reconstruction of roads.

### **Police**

The SFPD will respond to police needs and calls for service generated by the Project. The Project area is located within the Bayview District of San Francisco Police Department (SFPD). The Port currently contracts with the SFPD to provide two officers that respond to calls for service on Port property. It is assumed that this current level of service by the contracted officers will continue.

The draft EIR states that the addition of Project residents and employees would require an additional patrol unit, which typically consist of up to five officers on staggered shifts.<sup>5</sup> Police staffing increases are expected to occur over the next several years to meet the City Charter mandate for the number of sworn police officers; this increase will help to address needs created during development and at buildout of the Project.

Based on five officers at an average cost of \$189,000 per officer, the additional annual cost at buildout would total approximately \$968,700. This cost includes employee taxes and benefits, overtime and backfill during vacation, equipment, and the annual capitalized acquisition and maintenance cost of vehicles.<sup>6</sup>

Increased police costs will be offset by increases in General Fund revenues generated during Project development and at buildout.

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<sup>3</sup> Notice of Preparation, May 6, 2015, pg. 4

<sup>4</sup> Maintenance Cost Projections 7/21/17, correspondence from Port of SF, 8/30/17.

<sup>5</sup> DEIR, Section 4.L., Impact PS-1, Dec. 21, 2016.

<sup>6</sup> Email correspondence from Carolyn Welch, Budget Manager San Francisco Police Dept., to Sarah Dennis-Phillips, San Francisco Office of Economic and Workforce Development, Sept. 21, 2016.

**Fire and EMS**

The San Francisco Fire Department (SFFD) deploys services from the closest station with available resources, supplemented by additional resources based on the nature of the call. The Project Site is within the first response area for Fire Station No. 37 in Battalion 10 located in the Potrero Hill neighborhood, about 0.75 miles west of the project site. Other stations within Battalion that would respond include Stations 4, 9, 17, 25 and 42; additional stations would respond if needed. Ambulances are “dynamically” deployed around the City depending on forecasts of need at any given time.

According to the draft EIR, the addition of Project residents and employees would require an additional ambulance, under both a Maximum Residential and Maximum Commercial scenario.<sup>7</sup> Ambulances are staffed with an EMT and a paramedic who provide pre-hospital advanced medical and trauma care.<sup>8</sup> For coverage 24/7, a fully staffed ambulance would require a total of 3.5 EMTs and 3.5 paramedics, at a total cost of \$1,248,300 including taxes and benefits, and including the annualized capital and maintenance cost for an ambulance.<sup>9</sup>

Increased fire service and EMS costs will be offset by increases in General Fund revenues generated during Project development and at buildout. Cost recovery from fees averages approximately 22%, which would provide \$274,600 of offsetting revenues, resulting in a net cost of \$973,700.

**SFMTA**

The Pier 70 SUD Transportation Plan provides a comprehensive transportation program to guide design, development, and eventual operation of transportation elements of the Project. The transportation plan presents goals, principles, and strategies to meet the travel demand needs of the site with an array of transportation options that meets the City’s future mobility and sustainability goals.<sup>10</sup>

A shuttle service is a key component of the Project. The shuttle would connect the Pier 70 SUD to regional transit hubs, like the Transbay Transit Center and 16<sup>th</sup> Street / Mission Street BART station. The service would be operated and maintained by a Pier 70 Transportation

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<sup>7</sup> DEIR, Section 4.L, Impact PS-2, Dec. 21, 2016.

<sup>8</sup> DEIR, Section 4.L, pg. 4.L.7, Dec. 21, 2016.

<sup>9</sup> Email correspondence from Mark Corso, Finance Division San Francisco Fire Department, Oct. 11, 2016, to Rebecca Benassini, Port of San Francisco

<sup>10</sup> Pier 70 Transportation Plan Draft, 1/9/16.

Management Agency (TMA).<sup>11</sup> The TMA is likely to contract with a third-party shuttle operator. Fees collected from tenants of the Project would fund the shuttle service, which would be free to riders. Preliminary estimates indicate annual costs of approximately \$700,000 annually for operation of seven vehicles, a transportation coordinator, marketing and other costs.<sup>12</sup>

No changes to Muni system routes are proposed as a part of the project. Muni capital needs and operations would be funded through a combination of local, State and Federal sources as well as from fee revenues. Specific service increases and related funding have not been determined at this point in time.

#### **DPW**

The Project will create new roadway connections, and improve existing streets. All streets will have sidewalks, streetscape and street trees. Signalization improvements will be required. Special taxes imposed on Vertical Developers by a maintenance CFD will fund maintenance of streetscape improvements, landscaping and road maintenance. The CFD services budget includes both ongoing maintenance of facilities as well as periodic "life cycle" costs for repair and replacement of facilities over time.<sup>13</sup>

#### **Public Health**

Depending on the outcome of ongoing debates regarding the Affordable Care Act, it is possible that current revenues to the Dept. of Public Health could be reduced. The new residents added by the Project could increase demands on public health facilities, including San Francisco General, and incur additional costs not estimated in the current analysis. Funding for these costs could be derived from the net surpluses generated by the Project.

## **PUBLIC REVENUES**

New tax revenues from the Project will include both ongoing annual revenues and one-time revenues, as summarized in the prior tables. The revenues represent direct, incremental benefits of the Project. These tax revenues will be available to help fund public improvements and services both within the Project and Citywide. The following sections describe key assumptions and methodologies employed to estimate each revenue.

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<sup>11</sup> DEIR, pg. 4.E.44, Dec. 21, 2016.

<sup>12</sup> R.Berkson correspondence with Kelly Pretzer, Forest City, 10/18/16.

<sup>13</sup> Maintenance Cost Projections 7/21/17, correspondence from Port of SF, 8/30/17.

**Charter Mandated Baseline Requirements**

The City Charter requires that a certain share of various General Fund revenues be allocated to specific programs. An estimated 20 percent of revenue is shown deducted from General Fund discretionary revenues generated by the Project (in addition to the share of parking revenues dedicated to MTA, shown separately).<sup>14</sup> While these baseline amounts are shown as a deduction, they represent an increase in revenue as a result of the Project to various City programs whose costs aren't necessarily directly affected by the Project, resulting in a benefit to these services.

**Possessory Interest and Property Taxes**

Possessory interest tax or property tax at a rate of 1 percent of value will be collected from the land and improvements associated with the Project.<sup>15</sup> The development on parcels transferred in fee will be charged property taxes, while the development on parcels under ground lease will be charged a "possessory interest tax" in an amount equivalent to property tax. Parcels on the Waterfront Site may be sold for residential condominium development. The 20<sup>th</sup>/Illinois Street Parcel is assumed sold for condominium development.

The City receives up to \$0.65 of every property or possessory interest tax dollar collected. The State's Education Revenue Augmentation Fund (ERAF) receives \$0.25 of every property or possessory interest tax dollar collected, although the State of California has authorized the capture of this tax increment through an IFD for purposes of furthering state interests at Pier 70, pursuant to AB 1199.<sup>16</sup> The DDA proposes to use IFD tax increment revenues, including the ERAF share of tax increment, to fund predevelopment, horizontal development (site preparation, infrastructure, and site-wide amenities), and the development of parks and open space at the Waterfront Site. The IRFD on the Hoedown Yard will retain only the \$0.65 portion.

The remaining \$0.10 of every property or possessory interest tax dollar collected, beyond the City's \$0.65 share and the \$0.25 State ERAF share, is distributed directly to other local taxing entities, including the San Francisco Unified School District, City College of San Francisco, the Bay Area Rapid Transit District and the San Francisco Bay Area Air Quality Management District. These distributions will continue and will increase as a result of the Project.

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<sup>14</sup> Jamie Querubín, San Francisco Controllers Office, correspondence with consultant, August 25, 2017.

<sup>15</sup> Ad valorem property taxes supporting general obligation bond debt in excess of this 1 percent amount are excluded for purposes of this analysis. Such taxes require separate voter approval and proceeds are payable only for uses approved by the voters.

<sup>16</sup> Assembly member Ammiano, Chapter 664 of the statutes of 2010.

The DDA will provide that an 8 percent share of IFD taxes, not otherwise required for debt services or other Project costs, may be utilized for Port capital improvements elsewhere within Pier 70.

For the Waterfront Site and the 20<sup>th</sup>/Illinois Street Parcel, land (and the possessory interest in the land), buildings, and other improvements will be assessed and taxed. In the event of the sale of a parcel, the land will be assessed at the new transaction price; following development of buildings (and their sale, if applicable) the property will be re-assessed. The County Assessor will determine the assessed values; the estimates shown in this analysis are preliminary and may increase depending on future economic conditions and the type, amount and future value of development

The assessed value is assumed to grow at a 2 percent annual rate (or at CPI, whichever is less) as permitted by State law, unless a transaction occurs which would reset the assessed value to the transaction price, or unless depreciation or adverse economic conditions negatively affect assessed value. The analysis assumes that the overall growth in value, including increased assessed value due to resales, will keep pace with inflation.

It is likely that taxes will also accrue during construction of infrastructure and individual buildings, depending on the timing and method of assessment and tax levy.

#### **Property Tax In-Lieu of Vehicle License Fees**

The State budget converts a significant portion of former Motor Vehicle License Fee (VLF) subventions, previously distributed by the State using a per-capita formula, into property tax distributions. These distributions increase over time based on assessed value growth within each jurisdiction. These revenues to the City are projected to increase proportionately to the increase in the assessed value added by new development.

#### **Sales Taxes**

The City General Fund receives 1 percent of taxable sales. Sales taxes will be generated from several Project-related sources:

- Sales at new retail and restaurant uses
- Taxable sales by other businesses, including those in the Arts and Industrial space. Sales tax can also be generated by sales of businesses in the office space, but this has not been estimated
- Taxable expenditures by new residents and commercial tenants at the Project which are partially captured by retail and businesses at the Project

In addition to the 1 percent sales tax received by every city and county in California, voter-approved local taxes dedicated to transportation purposes are collected. Two special districts, the San Francisco County Transportation Authority and the San Francisco Public Financing Authority (related to San Francisco Unified School District) also receive a portion of sales taxes (0.50 and 0.25 percent, respectively) in addition to the 1 percent local portion. The City also receives revenues from the State based on sales tax for the purpose of funding public safety-related expenditures.

#### **Sales Taxes from Construction**

During the construction phases of the Project, one-time revenues will be generated by sales taxes on construction materials and fixtures. Sales tax will be allocated directly to the City and County of San Francisco in the same manner as described in the prior paragraph.

#### **Transient Occupancy Tax (TOT)**

Hotel Room Tax (also known as Transient Occupancy Tax or TOT) will be generated when hotel occupancies are enhanced by the commercial and residential uses envisioned for the Project. The City currently collects a 14 percent tax on room charges. However, given that no hotels are envisioned for the Project (out-of-town visitors to the site will likely stay at hotels elsewhere in the City), the impact will not be direct and is excluded from this analysis.

#### **Parking Tax**

The City collects tax on parking charges at garages, lots, and parking spaces open to the public or dedicated to commercial users. The tax is 25 percent of the pre-tax parking charge. The revenue may be deposited to the General Fund and used for any purpose, however as a matter of City policy the SFMTA retains 80 percent of the parking tax revenue; the other 20 percent is available to the General Fund for allocation to special programs or purposes. This analysis assumes that all new commercial parking spaces envisioned for the Project will generate parking tax. This analysis does not include any off-site parking tax revenues that may be generated by visitors to the Project that park off-site.

#### **Property Transfer Tax**

The City collects a property transfer tax ranging from \$5.00 on the first \$1,000 of transferred value on transactions up to \$250,000 to \$25.00 per \$1,000 on the amount of transactions above \$10 million. The fiscal estimates assume an effective rate applicable to an average condo transaction of \$1 million, and an average rental and office building transaction of \$20 million.

Several residential parcels could be sold to vertical developers and become condominiums, which will sell more frequently than residential rental and commercial properties. The fiscal analysis assumes that commercial property sells once every ten to twenty years, or an average of about once every 15 years. For estimating purposes, it is assumed that sales are spread



evenly over every year, although it is more likely that sales will be sporadic. An average tax rate has been applied to the average sales transactions to estimate the potential annual transfer tax to the City. Actual amounts will vary depending on economic factors and the applicability of the tax to specific transactions.

The residential units on the 20<sup>th</sup>/Illinois Street Parcel and Hoedown Yard are assumed to be condos, which can re-sell independently of one another at a rate more frequent than rental buildings, generating more transfer tax revenue than rental buildings. This analysis conservatively assumes that the average condominium will be sold to a new owner every seven years, on average.

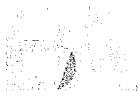
#### **Gross Receipts Tax**

Estimated gross receipts tax revenues are generated from on-site businesses and rental income. This analysis does not estimate the “phase in” of this tax during the 2014 to 2017 period and assumes gross receipts taxes will substantially replace the existing payroll tax. Actual revenues from future gross receipt taxes will depend on a range of variables, including business types and sizes, share of activity within San Francisco, and other factors; the estimates generally assume the lower rates if a potential range exists for a given category in the analysis. It is likely that the majority of businesses in the retail, arts and light industrial (RALI) space will be small businesses and therefore exempt from the gross receipts tax.

## DEVELOPMENT IMPACT FEES

The Project will generate a number of one-time City impact fees as a result of new development. Reuse of existing buildings is assumed to be exempt from the impact fees. Fees include:

- **Jobs Housing Linkage Program** (Planning Code Sec. 413) – A fee per each new square foot of commercial development to fund housing programs to meet affordable housing needs generated by new employment by the Project’s commercial uses. These fees will help fund affordable housing at the Project.
- **Affordable Housing** (Planning Code Sec. 415) – Condominiums on the site will meet affordable housing requirements by paying the affordable housing fee representing 28% percent of the market rate units. 20 percent of new rental developments will provide onsite inclusionary affordable units
- **Child Care** (Planning Code Sec. 414, 414A) – A fee per square foot will be paid by the office and residential uses, applicable to the extent that childcare facilities are not provided on-site.



- **Transit Sustainability Fee (TSF)** (Planning Code Sec. 411A) – This fee, effective December 25, 2015, replaced the Transit Impact Development Fee. It is a fee per square foot paid by residential, non-residential, and PDR uses. The fee estimates assume that new Project development pays 100 percent of the TSF fees.

In addition to the impact fees charged by the City, utility connection and capacity charges will be collected based on utility consumption and other factors. Other fees will include school impact fees to be paid to the San Francisco Unified School District. The Project will also pay various permit and inspection fees to cover City costs typically associated with new development projects.

## 4. DEBT LOAD TO BE CARRIED BY THE CFD, IFD AND IRFD

The Pier 70 Waterfront Site proposes to use a portion of newly created property tax funds from the Project, collected through an Infrastructure Financing District (IFD) on the Pier 70 Waterfront Site, and an Infrastructure and Revitalization Financing District (IRFD) on Hoedown Yard properties to help pay for the horizontal development costs required by the Project. The IFD and IRFD obligations will be secured by property taxes (and possessory interest taxes) paid by the Project lessees and property owners, and will not obligate the City's General Fund or the Port's Harbor Fund. In the IFD, the property tax increment will be used to fund Project infrastructure and/or to repay IFD bonds, or to pay debt service on CFD bonds, as described below. In the IRFD, the property tax increment will be used to finance affordable housing and/or to repay IRFD Bonds.

Although specific financing vehicles will be refined as the financial planning continues and market conditions change, it is expected that the annual IFD revenues will fund debt service on \$397 million of net proceeds from bonds (nominal dollars). IRFD bond proceeds are estimated to be approximately \$45.9 million (nominal dollars). The actual amount of bonds issued could be greater depending on the amount of tax increment generated in future years. For the purpose of specifying debt issuance limits, a contingency has been added to the anticipated required amounts and the amounts issued could be greater than the estimates noted above.

Although CFD bonds (paid by IFD revenues) currently are anticipated to be the primary source of debt proceeds, the specific mix of CFD and IFD bonds will be determined based on future market conditions, and on the appropriate mix necessary to minimize financing costs.

The formation documents for the IFD, IRFD and CFD, which are subject to approval by the Board of Supervisors, clarify that the debt incurred under these districts are obligations of the districts, and are not an obligation, responsibility or risk to the Port's Harbor Fund and the City's General Fund.



## 5. BENEFITS TO THE CITY AND PORT

The Project will provide a range of direct and indirect benefits to the City and the Port. These benefits include tax revenues that exceed service costs, as well as a range of other economic benefits such as new jobs, economic activity, and increased public and private expenditures.

### FISCAL BENEFITS

As described in **Chapter 3**, the Project is anticipated to generate a net \$8.3 million annual general City tax revenues in excess of its estimated public service costs. These revenues would be available for expansion of local and/or Citywide services and public facilities.

### ECONOMIC BENEFITS TO THE CITY

The construction of the Project on the Pier 70 Waterfront Site and Illinois Street Parcel and future economic activity of businesses and households that will occupy the Project will create short-term construction spending and jobs, as well as longer-term, permanent jobs and economic activity in San Francisco. The economic analysis provides estimates of these benefits, including the “multiplier” effects from expenditures by new businesses and households that in turn generate more business to suppliers and other industries supporting the new businesses at the Project.

**Table 5** summarizes the potential economic benefits of the Project. The following analysis provides a description of the types of benefits and an “order of magnitude” of benefits.

Table 5 Summary of Economic Impacts (2017 \$\$)

Impact Category	IFD		IRFD	
	Pier 70 28-acre Waterfront Site	20th/Illinois	Hoedown Yard	TOTAL
<b><u>Ongoing Project Employment</u></b>				
Direct	6,050	30	10	6,090
Indirect	1,850	10	0	1,860
Induced	<u>3,380</u>	<u>20</u>	<u>10</u>	<u>3,410</u>
Total Employment	<b>11,280</b>	<b>60</b>	<b>20</b>	<b>11,360</b>
<b><u>Annual Economic Output</u></b>				
Direct	\$1,722,251,000	\$8,095,000	\$3,501,000	\$1,733,847,000
Indirect	516,451,000	2,427,000	1,050,000	519,928,000
Induced	<u>616,257,000</u>	<u>2,897,000</u>	<u>1,253,000</u>	<u>620,407,000</u>
Total Annual Economic Output	<b>\$2,854,959,000</b>	<b>\$13,419,000</b>	<b>\$5,804,000</b>	<b>\$2,874,182,000</b>
<b><u>Construction-Related Employment (Job-Years)</u></b>				
Direct	8,350	790	1,090	10,230
Indirect	2,450	230	320	3,000
Induced	<u>2,950</u>	<u>280</u>	<u>380</u>	<u>3,610</u>
Total Construction Employment (Job-Years)	<b>13,750</b>	<b>1,300</b>	<b>1,790</b>	<b>16,840</b>
<b><u>Economic Output from Construction</u></b>				
Direct	\$1,695,561,000	\$159,730,000	\$220,548,000	\$2,075,839,000
Indirect	482,990,000	45,500,000	62,824,000	591,314,000
Induced	<u>525,899,000</u>	<u>49,542,000</u>	<u>68,406,000</u>	<u>643,847,000</u>
Total Economic Output from Construction	<b>\$2,704,450,000</b>	<b>\$254,772,000</b>	<b>\$351,778,000</b>	<b>\$3,311,000,000</b>

Source: IMPLAN 2014; and Berkson Associates.

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**Employment**

New permanent full and part-time jobs will be created by the Project. The number of jobs to San Francisco residents will depend on the ability of local residents to compete for Project employment opportunities and implementation of local hire policies.

The number and type of Arts and Light Industrial jobs depend on the potential mix of businesses and uses, and may include shared office and manufacturing work environments, arts and culture, and food-related uses. For purposes of analysis, this report assumes average job densities similar to office uses, consistent with the environmental analysis of the Project.<sup>17</sup>

<sup>17</sup> DEIR, Table 4.C.5, pg. 4.C.27, Dec. 21, 2016.

**Total Output**

“Direct” output refers to the total income from all sources to the businesses located at the Project; these sources of income in turn are spent by the businesses on supplies, labor, and profit required to produce the goods and services provided by the businesses. In addition, Project businesses will spend money on goods, supplies, and services in San Francisco, which will generate additional “indirect” economic activity and support additional jobs at those suppliers. The San Francisco households holding those direct and indirect jobs will spend a portion of their income in the City, which is an additional source of “induced” output. Total output is the sum of direct, indirect, and induced business income in the City as a result of the Project.

**New Households and Affordable Housing**

Development of residential units at the Pier 70 Waterfront Site and 20<sup>th</sup>/Illinois Street Parcel will generate a small number of new jobs directly serving the residential buildings and occupants, for example building maintenance, janitorial and repair services, waste collection, domestic services, and childcare. Expenditures by the residents of the new units are not included in the economic impact numbers because the analysis projects economic activity generated by the Project due to onsite jobs, and the indirect and induced expenditures associated with those onsite jobs. However, the addition of a significant supply of residential units will help to ensure that induced expenditures are captured in San Francisco, and that expenditures by residents relocating from other communities are also spent in the City. These effects will be a substantial benefit to San Francisco business revenues. These potential taxable sales are included in the fiscal analysis of direct tax revenues created, but are not shown in the economic analysis.

As noted in **Chapter 1**, the Waterfront Site will provide 20 percent inclusionary affordable units on all rental projects. Condos are assumed to pay in-lieu fees per unit for 28 percent of total condo units. The availability of affordable housing will help San Francisco businesses retain employees critical to their ongoing operations in the City. Additional sites will be dedicated to development dedicated entirely to affordable housing. Fees paid by new Project development (e.g., the affordable housing in-lieu fees, and jobs-housing linkage fees) will help to fund the affordable housing.

**Construction Impacts**

\$2.1 billion of direct construction expenditures for site development and vertical construction will create a range of economic benefits to the City. In addition to generating “direct” construction activity and jobs on site, the construction expenditures will also generate new business and jobs “indirectly” for San Francisco firms serving the construction industry. Expenditures in San Francisco by the households of employees of companies benefiting from these direct and indirect expenditures will create additional “induced” benefits to the City. These benefits will occur over time during construction and through buildout of the Project.

As described in **Chapter 3**, construction activity will generate additional general revenues to the City, including sales tax on construction materials and gross receipts tax.

## DIRECT FINANCIAL BENEFITS TO THE PORT

The Port will receive various revenues over the 99-year lease period and in conjunction with land sales; the estimates below provide the Port with approximately \$178 million in net present value (NPV, 2017 \$\$) of revenues that are projected to be generated to the Port over time, based on current financial projections based on the program assumptions described in **Chapter 1** of this report. Actual revenues will vary depending on the mix of land uses, Project costs and revenues, and future economic conditions, and will be generated over the life of the Project.

- Profit participation in land value, calculated as 55 percent of all horizontal cash flow after Forest City achieves an 18 percent return on its predevelopment and infrastructure investments, estimated at \$23.7 million (NPV, 2017 \$).
- Participation in modified gross rent from buildings, starting at 1.5 percent 30 years after construction and increasing to 2.5 percent 60 years after construction, estimated at \$22.8 million (NPV, 2017 \$).
- 1.5 percent of all net proceeds from sale or refinancing of properties, estimated at \$5.9 million (NPV, 2017 \$).
- A share of property tax increment, designated for capital improvements at Pier 70 including the release of reserves, estimated at \$38.9 million (NPV, 2017 \$).
- A \$0.08 share of each dollar of property tax increment from the amount collected annually, estimated at \$23.6 million (NPV, 2017 \$).
- Condominium Transfer Fee – paid upon every sale of a condominium unit, estimated at \$36.8 million (NPV, 2017 \$).
- Condominium Facility Tax – This tax will fund capital improvements and Pier 70 public services; the portion available after debts are paid will be applied to shoreline improvements, and is estimated at \$1.5 million (NPV, 2017 \$).
- Shoreline Tax – A portion of the CFD special tax not required for Project costs and reserves will be available to the Port after the Developer's required returns are paid; this is estimated at \$16.1 million (NPV, 2017 \$).
- Lease Revenues from Parcel C-1A – this site, originally programmed for a parking garage, will provide the Port with an estimated \$8.9 million (NPV, 2017 \$).



The Port will publicly offer the 20<sup>th</sup>/Illinois Street parcel for sale or 99-year ground lease at fair market value through a proprietary public offering as soon as practicable after project approval. The Port's net proceeds, or an amount equal to the parcel's appraised fair market value, will be used by the Port to reduce or pay off predevelopment costs and accrued return.

## NEW PUBLIC ACCESS FACILITIES

The Project will provide a range of public parks, public access, and open space, consisting of approximately 9 acres of public parks, including a 4.5-acre Waterfront Park. A network of landscaped pedestrian connections and multiple classes of bicycle networks, from commuting lanes to recreational pathways, throughout the Project site will enhance accessibility. These facilities will benefit San Francisco residents, and provide amenities to encourage retention and attraction of businesses, employees, and residents.

As previously noted, maintenance of these facilities will be funded by a CFD. Maintenance special taxes levied against each taxable development parcel, separate from special taxes levied to pay for infrastructure, will provide pay-as-you-go funds for operating and maintenance costs of public access, roads, parks and open space areas.

## OTHER PUBLIC BENEFITS

Development of the Project represents an opportunity to complete an important component of the revitalization of the San Francisco waterfront, bringing a vital mix of uses that will support business, residential, retail, and recreational activities to an area now characterized by vacant and underutilized land and intermittent buildings. The Project will result in the rehabilitation of historic buildings, to be maintained by the building owners/tenants. The redevelopment of the Project will generate benefits for the City and community in the form of urban revitalization, employment and living opportunities, preservation of historic maritime facilities and structures, improved public waterfront access, delivery of affordable housing, improvements to Port property including sea level rise protections, new outdoor recreation opportunities, and City-wide fiscal and economic benefits as described in other sections of this report.





## APPENDIX A: FISCAL ANALYSIS

**Table 1**  
**Fiscal Results Summary, Ongoing Revenues and Expenditures**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	IFD				
	Pier 70 28-acre Waterfront Site	20th/Illinois St.	IFD Annual Total	IRFD Hoedown Yard	SUD Annual Total
<b>Annual General Revenue</b>					
Property Tax in Lieu of VLF	\$1,729,000	\$225,000	1,954,000	\$310,000	2,264,000
Property Transfer Tax	2,231,000	\$204,000	2,435,000	\$0	2,435,000
Sales Tax	772,000	\$96,000	868,000	\$129,000	997,000
Parking Tax (City 20% share)	0	\$0	0	\$0	0
Gross Receipts Tax	7,007,000	\$2,000	7,009,000	\$44,000	7,053,000
<b>Subtotal, General Revenue</b>	<b>\$11,739,000</b>	<b>\$527,000</b>	<b>\$12,266,000</b>	<b>\$483,000</b>	<b>\$12,749,000</b>
(less) 20% Charter Mandated Baseline	<u>(\$2,347,800)</u>	<u>(\$105,400)</u>	<u>(\$2,453,200)</u>	<u>(\$96,600)</u>	<u>(\$2,549,800)</u>
<b>Net to General Fund</b>	<b>\$9,391,200</b>	<b>\$421,600</b>	<b>\$9,812,800</b>	<b>\$386,400</b>	<b>\$10,199,200</b>
<b>Public Services Expenditures</b>					
Parks and Open Space			<i>Funded by Project Assessments</i>		
Roads			<i>Funded by Project Assessments</i>		
Police	(849,000)	(52,000)	(901,000)	(69,000)	(969,000)
Fire/EMS (net of fees and charges)	<u>(853,000)</u>	<u>(52,000)</u>	<u>(905,000)</u>	<u>(69,000)</u>	<u>(974,000)</u>
<b>Subtotal, Services</b>	<b>(\$1,702,000)</b>	<b>(\$104,000)</b>	<b>(\$1,806,000)</b>	<b>(\$138,000)</b>	<b>(\$1,943,000)</b>
<b>NET General Revenues</b>	<b>\$7,689,200</b>	<b>\$317,600</b>	<b>\$8,006,800</b>	<b>\$248,400</b>	<b>\$8,256,200</b>
<b>Annual Other Dedicated and Restricted Revenue</b>					
Public Safety Sales Tax	\$386,000	\$48,000	434,000	\$65,000	499,000
SF Cnty Transportation Auth'y Sales Tax	<u>\$386,000</u>	<u>\$48,000</u>	<u>434,000</u>	<u>\$65,000</u>	<u>499,000</u>
<b>Subtotal</b>	<b>\$772,000</b>	<b>\$96,000</b>	<b>\$868,000</b>	<b>\$130,000</b>	<b>\$998,000</b>
<b>Possessory Interest/Property Taxes (1)</b>	<b>\$17,328,000</b>	<b>\$2,253,000</b>	<b>\$19,581,000</b>	<b>\$3,111,000</b>	<b>\$22,692,000</b>
<b>TOTAL, Net General + Other Revenues</b>	<b>\$25,789,200</b>	<b>\$2,666,600</b>	<b>\$28,455,800</b>	<b>\$3,489,400</b>	<b>\$31,946,200</b>

(1) Until project infrastructure costs are fully paid, the full \$0.65 per property tax dollar generated from the site will be utilized to fund bond debt service and on a pay-go basis fund infrastructure costs through an IFD/IRFD approved by the Board of Supervisors. The \$0.65 represents the General Fund and dedicated funds share; total IFD revenues available for infrastructure will also include the State's share that currently is distributed to ERAF. The IRFD (Hoedown Yard parcels) will only receive the General Fund share to pay for Project costs.

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**Table 1a**  
**Annual Service Costs During Development**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Area/Service	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
<u>IFD</u>											
<b>Pier 70 28-acre Waterfront Site</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(33,364)	(117,608)	(200,072)	(228,817)	(228,817)	(377,175)	(466,786)	(532,781)	(699,767)	(744,419)	(849,000)
Fire/EMS	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)	(853,000)
Total, Pier 70	(886,364)	(970,608)	(1,053,072)	(1,081,817)	(1,081,817)	(1,230,175)	(1,319,786)	(1,385,781)	(1,552,767)	(1,597,419)	(1,702,000)
<b>20th/Illinois</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)
Fire/EMS	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)	(52,000)
Total, 20th/Illinois	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)	(104,000)
TOTAL IFD	(990,364)	(1,074,608)	(1,157,072)	(1,185,817)	(1,185,817)	(1,334,175)	(1,423,786)	(1,489,781)	(1,656,767)	(1,701,419)	(1,806,000)
<u>IRFD</u>											
<b>Hoedown Yard</b>											
Parks and Open Space	<i>Funded by Project Assessments</i>										
Roads	<i>Funded by Project Assessments</i>										
Police	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)
Fire/EMS	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)	(69,000)
Total, 20th/Illinois	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
TOTAL IRFD	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)	(138,000)
<b>TOTAL, SERVICE COSTS</b>	<b>(1,128,364)</b>	<b>(1,212,608)</b>	<b>(1,295,072)</b>	<b>(1,323,817)</b>	<b>(1,323,817)</b>	<b>(1,472,175)</b>	<b>(1,561,786)</b>	<b>(1,627,781)</b>	<b>(1,794,767)</b>	<b>(1,839,419)</b>	<b>(1,944,000)</b>

**Table 2**  
**Fiscal Results Summary, One-Time Revenues**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	IFD		IFD Total	IRFD Hoedown Yard	SUD Total
	Pier 70 28-acre Waterfront Site	20th/Illinois St.			
<u>Development Impact Fees (1)</u>					
Jobs Housing Linkage - \$413	\$37,443,000	\$157,000	37,600,000	\$0	37,600,000
Affordable Housing-- \$415 (1)	\$44,206,000	\$17,999,000	62,205,000	\$24,852,000	87,057,000
Child Care (2)	\$4,650,000	\$477,000	5,127,000	\$671,000	5,798,000
TSF - \$411A and TIDF-\$411.3 (3)	\$40,530,000	\$2,414,000	42,944,000	\$3,207,000	46,151,000
Total Development Impact Fees	<b>\$126,829,000</b>	<b>\$21,047,000</b>	<b>\$147,876,000</b>	<b>\$28,730,000</b>	<b>\$176,606,000</b>
<u>Other One-Time Revenues</u>					
Construction Sales Tax (1% Gen'l Fund)	\$2,798,000	\$264,000	3,062,000	\$364,000	3,426,000
Gross Receipts Tax During Construction	\$3,730,000	\$351,000	4,081,000	\$0	4,081,000
Total: Other One-Time Revenues	<b>\$6,528,000</b>	<b>\$615,000</b>	<b>\$7,143,000</b>	<b>\$364,000</b>	<b>\$7,507,000</b>
<b>Total One-Time Revenues</b>	<b>\$133,357,000</b>	<b>\$21,662,000</b>	<b>\$155,019,000</b>	<b>\$29,094,000</b>	<b>\$184,113,000</b>

(1) Impact fee rates as of Jan. 1, 2017.

(2) Childcare fees only apply to office and residential uses.

(3) Transportation Sustainability Fee (TSF) replaced TIDF in 2016; assumes entire Project pays TSF.

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**Table A-1**  
**Project Description Summary (1)**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Gross Bldg. Sq.Ft.	Units or Spaces	Notes
<b>Pier 70 28-acre Waterfront Site</b>			
Retail	75,893	na	
Arts, Light Industrial	205,880	na	Inc. 115,700 sq.ft. Bldgs 12c, 21
Office	1,387,228	na	Inc. 60ksf Bldg 12a
<b>Residential</b>			
Apartments			
Market Rate		709 units	
Affordable		177 units	
Total, Apts		886 units	
Condos			
Market Rate		587 units	
Affordable		units	
Total, Condos		587 units	
Total, Residential		1,473 units	
Parking		1,569 spaces	
<b>20th/Illinois Street</b>			
Retail	6,600		
Office	0	na	
Residential (condos)	248,615	239 units	
Parking		239 spaces	
<b>Hoedown Yard</b>			
Retail			
Office			
Residential (condos)	349,353	330 units	
Parking		126 spaces	
<b>TOTAL</b>			
Retail	82,493		
Arts, Light Industrial	205,880		
Office	1,387,228		
<b>Residential</b>			
Apartments			
Market Rate		709	
Affordable		177	
Total, Apts		886	
Condos			
Market Rate		1,156	
Affordable		0	
Total, Condos		1,156	
Total, Residential	1,614,106	2,042	
Market Rate		1,865	
Affordable		177	
Parking		1,934 spaces	

(1) From Financing Plan Base Case scenario (Updates 8/30/17).  
 Additional 100% affordable units can be constructed on dedicated sites.  
 Source: Forest City; Port of San Francisco; Berkson Associates

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**Table A-2**  
**Population and Employment**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Assumptions	Total
<b>Pier 70 28-acre Waterfront Site</b>		
Population (1)	2.27 persons per unit	3,344
<u>Employment (FTEs)</u>		
Retail	350 sq.ft. per FTE (2)	217
Arts, Light Industrial	276 sq.ft. per FTE (2)	746
Office	276 sq.ft. per FTE (2)	5,026
Residential (4)	27.9 units per FTE (3)	53
Parking (2)	270 spaces per FTE (3)	6
Total		6,048
Total Service Population		9,391
<hr/>		
<b>Illinois Street Parcels (2)</b>		
Population (1)	2.27 persons per unit	543
<u>Employment (FTEs)</u>		
Retail	350 sq.ft. per FTE (2)	19
Office	276 sq.ft. per FTE (2)	0
Residential (4)	27.9 units per FTE (3)	9
Parking (2)	270 spaces per FTE (3)	1
Total		28
Total Service Population		571
<b>Hoedown Yard</b>		
Population (1)	2.27 persons per unit	749
<u>Employment (FTEs)</u>		
Retail	350 sq.ft. per FTE (2)	0
Office	276 sq.ft. per FTE (2)	0
Residential (4)	27.9 units per FTE (3)	12
Parking (3)	270 spaces per FTE (3)	0
Total		12
Total Service Population		761
<b>TOTAL</b>		
Residents		4,635
Employees		6,088
Service Population		10,724
<b>CITYWIDE</b>		
Residents (5)		866,583
Employees (6)		709,496
Service Population		1,576,079

(1) Based on DEIR.

(2) DEIR, Table 4.C.5.

(3) DEIR, Table 4.C.5.

(4) Includes building management, janitorial, cleaning and repair, childcare, and other domestic services.

(5) Cal. Dept. of Finance, Rpt. E-1, 2016

(6) BLS QCEW State and County Map, 2016Q3.

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**Table A-3**  
**San Francisco City Development Impact Fee Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Residential	Office	Retail	Arts, Light Industrial	TOTAL
New Development (sq.ft.) (1)	1,986,740	1,387,228	82,493	205,880	
New Residential Units	2,042				
Adaptive Reuse (Buildings 2, 12, 21)					
Units	107,736				
Sq.Ft.	107,616	60,000	0	115,700	
Net of Adaptive Reuse	1,529,771	1,327,228	82,493	90,180	
<b>City Fees</b> (per gross building sq.ft.) (2)					
Jobs Housing Linkage -\$413 (5)		\$33,831,042	\$1,961,684	\$1,807,207	<b>\$37,599,932</b>
Affordable Housing-\$415 (3)	\$87,056,973				<b>\$87,056,973</b>
Child Care-\$414 (4)	\$3,607,919	\$2,189,926	\$0	\$0	<b>\$5,797,845</b>
Transportation Sustainability Fee \$411A (6)	\$17,250,361	\$26,531,288	\$1,649,035	\$720,538	<b>\$46,151,222</b>
TIDF-\$411.3 (6)		\$0	\$0	\$0	<b>\$0</b>
<b>Total</b>	<b>\$107,915,252</b>	<b>\$62,552,256</b>	<b>\$3,610,719</b>	<b>\$2,527,745</b>	<b>\$176,605,972</b>

(1) Residential fees assume avg. 900 sq.ft./unit.

(2) All Impact fees are as of January 2017.

(3) Plans anticipate providing Inclusionary rental units on Waterfront Site; Illinois Street assumed to be condos and pay an in-lieu fee.  
Assumes in-lieu fees of \$268,960 (avg. 1-bdrm) times 20% of onsite market-rate units.

(4) Childcare fee will not apply if child care facilities are constructed on site.

(5) Jobs-Housing fee for Arts/Light Industrial assumes rate for Integrated PDR and Small Enterprise Workspace.

(6) Transportation Sustainability Fee (TSF) replaced TIDF in 2016; analysis assumes all development pays 100% of TSF.  
Arts, Light Industrial assumes PDR fee; retail fee for < 100,000 sq.ft.

Sources: City of San Francisco, and Berkson Associates.

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**Table A-3a**  
**San Francisco City Development Impact Fee Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Residential	Office	Retail	Arts, Light Industrial	TOTAL
<b>Pier 70 28-acre Waterfront Site</b>					
New Development (sq.ft.) (1)	1,388,772	1,387,228	75,893	205,880	
New Residential Units	1,473				
Adaptive Reuse (buildings 2, 12, 21)					
Units	120				
Sq.Ft.	107,616	60,000		115,700	
Sq.Ft. Net of Adaptive Reuse	1,281,156	1,327,228	75,893	90,180	
Condos	587				
<b>City Fees (per gross building sq.ft.) (2)</b>					
Jobs Housing-\$413 (5)		\$25.49	\$23.78	\$20.04	\$37,442,984
Affordable Housing-\$415 (3)	\$268,960				\$44,206,266
Child Care-\$414 (4)	\$1.92	\$1.65			\$4,649,746
Transportation Sustainability Fee \$411A (6)	\$9.18	\$19.99	\$19.99	\$7.99	\$40,529,942
TIDF-\$411.3 (6)					\$0
<b>Total</b>	<b>\$58,427,100</b>	<b>\$62,552,256</b>	<b>\$3,321,837</b>	<b>\$2,527,745</b>	<b>\$126,828,938</b>
<b>20th/Illinois Street (2)</b>					
New Development (sq.ft.) (1)	248,615	0	6,600	0	
New Residential Units	239				
Condos	239				
<b>City Fees (per gross building sq.ft., except for "Affordable housing" (2)</b>					
Jobs Housing-\$413 (5)		\$25.49	\$23.78	\$20.04	\$156,948
Affordable Housing-\$415 (3)	\$268,960				\$17,998,803
Child Care-\$414 (4)	\$1.92	\$1.65			\$477,341
Transportation Sustainability Fee (6)	\$9.18	\$19.99	\$19.99	\$7.99	\$2,414,220
TIDF-\$411.3 (6)					\$0
<b>Total</b>	<b>\$20,758,430</b>	<b>\$0</b>	<b>\$288,882</b>	<b>\$0</b>	<b>\$21,047,312</b>
<b>Hoedown Yard (2)</b>					
New Development (sq.ft.) (1)	349,353	0	0		
New Residential Units	330				
<b>City Fees (per gross building sq.ft., except for "Affordable housing" (2)</b>					
Jobs Housing-\$413 (5)		\$25.49	\$23.78	\$20.04	\$0
Affordable Housing-\$415 (3)	\$268,960				\$24,851,904
Child Care-\$414 (4)	\$1.92	\$1.65			\$670,758
Transportation Sustainability Fee (6)	\$9.18	\$19.99	\$19.99	\$7.99	\$3,207,061
TIDF-\$411.3 (6)					\$0
<b>Total</b>	<b>\$28,729,722</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$28,729,722</b>



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Notes to Table A-3a:

- (1) Residential fees assume avg. 943 sq.ft./unit.
- (2) All impact fees are as of January 2017.
- (3) Plans anticipate providing inclusionary rental units on Waterfront Site; Illinois Street assumed to be condos and pay an in-lieu fee.  
Assumes in-lieu fees of \$268,960 (avg. 1-bdrm) times 20% of onsite market-rate units.
- (4) Childcare fee will not apply if child care facilities are constructed on site.
- (5) Jobs-Housing fee for Arts/Light Industrial assumes rate for Integrated PDR and Small Enterprise Workspace.
- (6) Transportation Sustainability Fee (TSF) replaced TIDF in 2016; analysis assumes all development pays 100% of TSF.  
Arts, Light Industrial assumes PDR fee; retail fee for < 100,000 sq.ft.

Sources: City of San Francisco, and Berkson Associates.

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**Table A-4**  
**Assessed Value Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Development Cost	Assessed Value
Infrastructure	\$260,535,000	<i>none assumed</i>
Arts, Light Industrial	\$29,647,000	\$14,391,000
Office	\$636,626,000	\$728,073,000
Residential	\$1,149,031,000	\$1,526,853,000
<b>Total</b>	<b>\$2,075,839,000</b>	<b>\$2,269,317,000</b>

**Table A-4a**  
**Assessed Value Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Development Cost	Assessed Value
<b>Pier 70 28-acre Waterfront Site</b>		
Infrastructure	\$260,535,000	<i>inc. in bldg.value</i>
Arts, Light Industrial (1)	\$29,647,000	\$14,391,000
Office (1)	\$636,626,000	\$728,073,000
Residential	\$768,753,000	\$990,362,000
<b>Total</b>	<b>\$1,695,561,000</b>	<b>\$1,732,826,000</b>
<b>20th/Illinois</b>		
Infrastructure	<i>see Pier 70 costs</i>	<i>inc. in bldg.value</i>
Residential	\$159,730,000	\$225,345,000
<b>Total</b>	<b>\$159,730,000</b>	<b>\$225,345,000</b>
<b>Hoedown Yard</b>		
Infrastructure	<i>see Pier 70 costs</i>	<i>inc. in bldg.value</i>
Residential	<u>\$220,548,000</u>	<u>\$311,146,000</u>
<b>Total</b>	<b>\$220,548,000</b>	<b>\$311,146,000</b>
<b>TOTAL</b>	<b>\$2,075,839,000</b>	<b>\$2,269,317,000</b>

(1) Mixed use retail is included in the values for other uses.

Office buildings include additional Arts, Light Industrial uses and value.

Sources: Forest City; Port of San Francisco; Berkson Associates

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**Table A-5**  
**Possessory Interest and Property Tax Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Assumptions	Total
Gross Property Tax/Possessory Interest Tax	1.0% of new AV	<b>\$22,693,000</b>
<b>Allocation of Tax (2)</b>		
Net New General Fund (1)	65.00%	<b>\$14,750,450</b>
ERAF	25.33%	<b>\$5,748,000</b>
SF Unified School District	7.70%	<b>\$1,747,000</b>
Other	<u>1.97%</u>	<u><b>\$447,000</b></u>
	100.00%	<b>\$22,692,450</b>

Sources: City of San Francisco, and Berkson Associates

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**Table A-6**  
**Property Tax in Lieu of VLF Estimate**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Assumptions	Total
Citywide Total Assessed Value (1)		\$212,173,326,106
Total Citywide Property Tax in Lieu of Vehicle License Fee (VLF) (2)		\$211,724,000
<b>Pier 70 28-acre Waterfront Site</b>		
Project Assessed Value		\$1,732,826,000
Growth in Citywide AV due to Project		0.82%
<b>Net New Property Tax in Lieu of VLF (3)</b>		<b>\$1,729,000</b>
<hr/>		
<b>20th/Illinois Street</b>		
Project Assessed Value		\$225,345,000
Growth in Citywide AV due to Project		0.11%
<b>Net New Property Tax in Lieu of VLF (3)</b>		<b>\$225,000</b>
<b>Hoedown Yard</b>		
Project Assessed Value		\$311,146,000
Growth in Citywide AV due to Project		0.15%
<b>Net New Property Tax in Lieu of VLF (3)</b>		<b>\$310,000</b>
		1.07%
<b>TOTAL PROPERTY TAX IN LIEU OF VLF</b>		<b>\$2,264,000</b>

(1) Based on the CCSF FY2015-16 total taxable assessed value recorded by Controller's Office, City and County of San Francisco. Annual Report 2016, Office of the Assessor-Recorder (pg. 22).

(2) City and County of San Francisco Annual Appropriation Ordinance for Fiscal Year Ending June 30, 2017, page 126.

(3) Equals the increase in Citywide AV due to the Project multiplied by the current Citywide Property Tax In Lieu of VLF. No assumptions included about inflation and appreciation of Pier 70 or Citywide assessed values beyond 2016.

Sources: City of San Francisco, and Berkson Associates

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**Table A-7**  
**Property Transfer Tax (2017 dollars)**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Assumptions	Total
<b>Pier 70 28-acre Waterfront Site</b>		
<u>Annual Transfer Tax From Building Sales</u>		
Residential Value (2)		
Residential Assessed Value (AV)	\$990,362,000 (avg. sale once/15 years)	
Avg. Sales Value (1)	6.7% annual turnover	\$66,024,000
Transfer Tax From Residential Buildings (2)	\$19.32 /\$1,000 (avg. \$20 mill. sale)	\$1,275,000
Commercial Value (2)		
Non-Residential Assessed Value (AV)	\$742,464,000 (avg. sale once/15 years)	
Avg. Sales Value (1)	6.7% annual turnover	\$49,498,000
Transfer Tax From Commercial Buildings (2)	\$19.32 /\$1,000 (avg. \$20 mill. sale)	\$956,000
<b>Annual Average Transfer Tax</b>		<b>\$2,231,000</b>
<b>20th/Illinois Street</b>		
<u>Annual Transfer Tax From Building Sales</u>		
Residential Value (2)		
Residential Assessed Value (AV)	\$225,345,000 (avg. sale once/7 years)	
Avg. Sales Value (1)	14.3% annual turnover	\$32,192,000
Transfer Tax From Residential Buildings (2)	\$6.35 /\$1,000 (avg. \$1 mill. sale)	\$204,000
Commercial Value (2)		
Non-Residential Assessed Value (AV)	(avg. sale once/15 years)	
Avg. Sales Value (1)	6.7% annual turnover	\$0
Transfer Tax From Commercial Buildings (2)	\$19.32 /\$1,000 (avg. \$20 mill. sale)	\$0
<b>Annual Average Transfer Tax</b>		<b>\$204,000</b>
<b>Hoedown Yard</b>		
<u>Annual Transfer Tax From Building Sales</u>		
Residential Value (2)		
Residential Assessed Value (AV)	\$311,146,000 (avg. sale once/7 years)	
Avg. Sales Value (1)	14.3% annual turnover	\$44,449,000
Transfer Tax From Residential Buildings (2)	\$6.35 /\$1,000 (avg. \$1 mill. sale)	\$282,000
Commercial Value (2)		
Non-Residential Assessed Value (AV)	\$0 (avg. sale once/15 years)	
Avg. Sales Value (1)	6.7% annual turnover	\$0
Transfer Tax From Commercial Buildings (2)	\$19.32 /\$1,000 (avg. \$20 mill. sale)	\$0
<b>Annual Average Transfer Tax</b>		<b>282,000</b>
<b>TOTAL ONGOING TRANSFER TAX</b>		<b>\$2,717,000</b>

- (1) Waterfront Site assumes all residential buildings are rental units, and sales of all buildings average once every 15 years.  
 Illinois Street Parcels assumed to be condos and sell once every 7 years.  
 Commercial buildings assume sale once every 15 years.
- (2) Calculated estimate assumes rate on \$1 million average for condos, \$20 million for apartments and commercial buildings.  
 Rates range from \$5/\$1,000 on first \$250,000 to \$25/\$1,000 on amounts above \$10 million.

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**Table A-8a**  
**Sales Tax Estimates**  
**Pier 70 28-acre Waterfront Site**

Item	Assumptions	Total
<b>Taxable Sales From New Residential Uses</b>		
Average Annual Housing Payment	\$47,600 per household	
Housing as a % of Average Annual HH Income (1)	30%	\$158,700
Average HH Retail Expenditure (2)	27%	\$42,800
New Households		1,473
Total New Retail Sales from Households		\$63,044,000
New Taxable Retail Sales Captured in San Francisco	80% of retail expenditures	\$50,435,200
<b>Net New Sales Tax to GF From Residential Uses</b>	1.0% tax rate x taxable sales	<b>\$504,000</b>
<b>Taxable Sales From Commercial Space</b>		
Retail Sq.Ft.		
Innovation (3)	50%	102,940
Retail		75,893
Total		178,833
Retail Taxable Sales		
Innovation	\$300 per sq.ft.	\$30,882,000
Retail	\$300 per sq.ft.	\$22,767,900
Total		\$53,649,900
Sales Tax to San Francisco	1.0% tax rate x taxable sales	\$536,000
(less) New On-Site Residential Sales (4)	25% of commercial sales	(\$134,000)
(less) Shift From Existing Sales (5)	25%	(\$134,000)
<b>Net New Sales Tax to GF from Retail Space</b>		<b>\$268,000</b>
<b>TOTAL Sales Tax to General Fund (1%)</b>		<b>\$772,000</b>
<b>Annual Sales Tax Allocation</b>		
Sales Tax to the City General Fund (7)	1.00% tax rate x taxable sales	\$772,000
<b>Other Sales Taxes</b>		
Public Safety Sales Tax (6)	0.50% tax rate x taxable sales	\$386,000
San Francisco County Transportation Authority (6)	0.50% tax rate x taxable sales	\$386,000
SF Public Financing Authority (Schools) (6)	0.25% tax rate x taxable sales	\$193,000
<b>One-Time Sales Taxes on Construction Materials and Supplies (rounded)</b>		
Total Development Cost		\$1,695,561,000
Construction Costs (exc. Land, profit, soft costs, etc.)	55.00%	\$932,559,000
Supply/Materials Portion of Construction Cost	60.00%	\$559,535,000
San Francisco Capture of Taxable Sales	50.00%	\$279,767,500
Sales Tax to San Francisco General Fund	1.0% tax rate x taxable sales	\$2,798,000

(1) Assumed average share of income allocated towards rent or mortgage.

(2) Based on blended assumptions with average household expenditure based on typical household spending as reported for the San Francisco MSA by the State Board of Equalization.

(3) Only a portion of the tenants of innovation space will generate sales taxes (50% assumed).  
Innovation space will be distributed between shared office work environment, shared manufacturing, arts and culture, and food stall and kiosk retail uses. With the exception of food stall and kiosk retail, innovative retail uses are not assumed to generate substantial retail sales.

(4) A portion of new sales from San Francisco residents are assumed captured by retail in the Project (calculated above).

(5) Reflects a deduction of retail sales that could be captured elsewhere in San Francisco were the Project not built.

(6) Sales tax proportions for these entities as reported by Controller's Office.

Source: Berkson Associates

8/31/17

**Table A-8b**  
**Sales Tax Estimates**  
**20th/Illinois Street**

Item	Assumptions	Total
<b>Taxable Sales From New Residential Uses</b>		
Average Annual Housing Payment	\$50,000 per household	
Housing as a % of Average Annual HH Income (1)	30%	\$166,700
Average HH Retail Expenditure (2)	27%	\$45,000
New Households		239
Total New Retail Sales from Households		\$10,755,000
New Taxable Retail Sales Captured in San Francisco	80% of retail expenditures	\$8,604,000
<b>Net New Sales Tax to GF from Residential Uses</b>	1.0% tax rate x taxable sales	<b>\$86,000</b>
<b>Taxable Sales From Commercial Space</b>		
Retail Sq.Ft.		6,600
Retail Taxable Sales	\$300 per sq.ft.	\$1,980,000
Sales Tax to San Francisco	1.0% tax rate x taxable sales	\$20,000
(less) New On-Site Residential Sales (3)	25% of commercial sales	(\$5,000)
(less) Shift From Existing Sales (4)	25%	(\$5,000)
<b>Net New Sales Tax to GF from Retail Space</b>		<b>\$10,000</b>
<b>TOTAL Sales Tax to General Fund (1%)</b>		<b>\$96,000</b>
<b>Annual Sales Tax Allocation</b>		
Sales Tax to the City General Fund	1.00% tax rate x taxable sales	\$96,000
<b>Other Sales Taxes</b>		
Public Safety Sales Tax (5)	0.50% tax rate x taxable sales	\$48,000
San Francisco County Transportation Authority (5)	0.50% tax rate x taxable sales	\$48,000
SF Public Financing Authority (Schools) (5)	0.25% tax rate x taxable sales	\$24,000
<b>One-Time Sales Taxes on Construction Materials and Supplies (rounded)</b>		
Total Development Cost		\$159,730,000
Construction Costs (exc. Land, profit, soft costs, etc.)	55.00%	\$87,852,000
Supply/Materials Portion of Construction Cost	60.00%	\$52,711,000
San Francisco Capture of Taxable Sales	50.00%	\$26,356,000
Sales Tax to San Francisco General Fund	1.0% tax rate x taxable sales	<b>\$264,000</b>

(1) Assumed average share of income allocated towards rent or mortgage.

(2) Based on blended assumptions with average household expenditure based on typical household spending as reported for the San Francisco MSA by the State Board of Equalization.

(3) A portion of new sales from San Francisco residents are assumed captured by retail in the Project (calculated above).

(4) Reflects a deduction of retail sales that could be captured elsewhere in San Francisco were the Project not built.

(5) Sales tax proportions for these entities as reported by Controller's Office.

Source: Berkson Associates

8/14/17

**Table A-8c**  
**Sales Tax Estimates**  
**Hoedown Yard**

Item	Assumptions	Total
<b>Taxable Sales From New Residential Uses</b>		
Average Annual Housing Payment	\$50,000 per household	
Housing as a % of Average Annual HH Income (1)	30%	\$166,700
Average HH Retail Expenditure (2)	27%	\$45,000
New Households		330
Total New Retail Sales from Households		\$14,850,000
New Taxable Retail Sales Captured in San Francisco	80% of retail expenditures	\$11,880,000
<b>Net New Sales Tax to GF from Residential Uses</b>	1.0% tax rate x taxable sales	<b>\$119,000</b>
<b>Taxable Sales From Commercial Space</b>		
Retail Sq.Ft.		6,600
Retail Taxable Sales	\$300 per sq.ft.	\$1,980,000
Sales Tax to San Francisco	1.0% tax rate x taxable sales	\$20,000
(less) New On-Site Residential Sales (3)	25% of commercial sales	(\$5,000)
(less) Shift From Existing Sales (4)	25%	(\$5,000)
<b>Net New Sales Tax to GF from Retail Space</b>		<b>\$10,000</b>
<b>TOTAL Sales Tax to General Fund (1%)</b>		<b>\$129,000</b>
<b>Annual Sales Tax Allocation</b>		
Sales Tax to the City General Fund	1.00% tax rate x taxable sales	\$129,000
<b>Other Sales Taxes</b>		
Public Safety Sales Tax (5)	0.50% tax rate x taxable sales	\$65,000
San Francisco County Transportation Authority (5)	0.50% tax rate x taxable sales	\$65,000
SF Public Financing Authority (Schools) (5)	0.25% tax rate x taxable sales	\$32,000
<b>One-Time Sales Taxes on Construction Materials and Supplies (rounded)</b>		
Total Development Cost		\$220,548,000
Construction Costs (exc. Land, profit, soft costs, etc.)	55.00%	\$121,301,000
Supply/Materials Portion of Construction Cost	60.00%	\$72,781,000
San Francisco Capture of Taxable Sales	50.00%	\$36,391,000
Sales Tax to San Francisco General Fund	1.0% tax rate x taxable sales	<b>\$364,000</b>

(1) Assumed average share of income allocated towards rent or mortgage.

(2) Based on blended assumptions with average household expenditure based on typical household spending as reported for the San Francisco MSA by the State Board of Equalization.

(3) A portion of new sales from San Francisco residents are assumed captured by retail in the Project (calculated above).

(4) Reflects a deduction of retail sales that could be captured elsewhere in San Francisco were the Project not built.

(5) Sales tax proportions for these entities as reported by Controller's Office.

Source: Berkson Associates

8/31/17



**Table A-9**  
**Parking Tax**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Assumption	Total
<b>Pier 70 28-acre Waterfront Site</b>		
Total Spaces		1,569
Residential Spaces		1,569
Non-Residential Spaces (1)		0
<u>Parking Revenues</u>		
Annual Total (2)	\$5,928 per year	\$0
<u>San Francisco Parking Tax (3)</u>	25% of revenue	\$0
Parking Tax Allocation to General Fund/Special Programs	20% of tax proceeds	\$0
Parking Tax Allocation to Municipal Transp. Fund	80% of tax proceeds	\$0
<hr/>		
<b>20th/Illinois Street</b>		
Non-Residential Spaces (1)		
<u>Parking Revenues</u>		
Annual Total (2)	\$5,928 per day	\$0
<u>San Francisco Parking Tax</u>	25% of revenue	\$0
Parking Tax Allocation to General Fund/Special Programs	20% of tax proceeds	\$0
Parking Tax Allocation to Municipal Transp. Fund	80% of tax proceeds	\$0
<hr/>		
<b>Hoedown Yard</b>		
Non-Residential Spaces (1)		
<u>Parking Revenues</u>		
Annual Total (2)	\$5,928 per day	\$0
<u>San Francisco Parking Tax</u>	25% of revenue	\$0
Parking Tax Allocation to General Fund/Special Programs	20% of tax proceeds	\$0
Parking Tax Allocation to Municipal Transp. Fund	80% of tax proceeds	\$0

(1) This analysis assumes that all non-residential Project parking will generate parking tax; includes parking in commercial buildings.

(2) Including parking tax on monthly and daily rentals.

(3) 80 percent is transferred to the San Francisco Municipal Transportation Agency for public transit as mandated by Charter Section 16.110.

Source: Berkson Associates

8/31/17

Table A-10

## Gross Receipts Tax Estimates (2017 dollars)

## Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard

Item	Total Gross Receipts (GR)	GR Allocated to SF for GR Tax (1)	up to \$1m	Gross Revenue Tier (2)			\$25m+	Gross Receipts Tax
				\$1m - \$2.5m	\$2.5m - \$25m			
<b>Pier 70 28-acre Waterfront Site</b>								
<u>Business Income</u>								
Retail (net of shift) (4)	\$11,384,000	\$10,246,000	0.075%	0.100%	0.135%	0.160%	\$10,246	
Arts, Light Industrial (3)	\$15,441,000	\$1,544,000	0.075%	0.100%	0.135%	0.160%	\$1,158	
Office (4)	\$1,431,376,000	\$1,288,238,000	0.400%	0.460%	0.510%	0.560%	\$6,570,014	
Parking	\$0	\$0	0.075%	0.100%	0.135%	0.160%	\$0	
Subtotal	\$1,458,201,000	\$1,300,028,000					\$6,581,418	
<u>Rental Income (5)</u>								
Retail	\$3,076,000	\$3,076,000						
Arts, Light Industrial	\$4,150,000	\$4,150,000	0.285%	0.285%	0.300%	0.300%	\$12,450	
Office	\$88,736,000	\$88,736,000	0.285%	0.285%	0.300%	0.300%	\$266,208	
Parking	\$8,836,000	\$8,836,000	0.285%	0.285%	0.300%	0.300%	\$26,508	
Residential	\$40,027,000	\$40,027,000	0.285%	0.285%	0.300%	0.300%	\$120,081	
Subtotal	\$144,825,000	\$144,825,000					\$425,247	
Total Gross Receipts	\$1,603,026,000	\$1,444,853,000					\$7,006,665	
<hr/>								
<u>Project Construction</u>								
Total Development Value (6)	\$1,695,561,000	\$1,695,561,000						
Direct Construction Cost (7)	\$932,558,550	\$932,558,550	0.300%	0.350%	0.400%	0.450%	\$3,730,234	
<hr/>								
<b>20th/Illinois Street</b>								
<u>Business Income</u>								
Retail (net of shift) (4)	\$990,000	\$891,000	0.075%	0.100%	0.135%	0.160%	\$891	
Office (4)	\$0	\$0	0.400%	0.460%	0.510%	0.560%	\$0	
Parking (4)	\$0	\$0	0.075%	0.100%	0.135%	0.160%	\$0	
Subtotal	\$990,000	\$891,000					\$891	
<u>Rental Income (5)</u>								
Retail	\$267,000	\$267,486	0.285%	0.285%	0.300%	0.300%	\$802	
Office	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0	
Parking	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0	
Residential	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0	
Subtotal	\$267,000	\$267,486					\$802	
Total Gross Receipts	\$1,257,000	\$1,158,486					\$1,693	

**Table A-10**  
**Gross Receipts Tax Estimates (2017 dollars)**  
**Pier 70 28-acre Waterfront Site, 20th/Illinois and Hoedown Yard**

Item	Total Gross Receipts (GR)	GR Allocated to SF for GR Tax (1)	up to \$1m	Gross Revenue Tier (2)			Gross Receipts Tax
				\$1m - \$2.5m	\$2.5m - \$25m	\$25m+	
<u>Project Construction</u>							
Total Development Value (6)	\$159,730,000	\$160,000,000					
Direct Construction Cost (7)	\$87,852,000	\$87,852,000	0.300%	0.350%	0.400%	0.450%	\$351,408
<hr/>							
<u>Hoedown Yard</u>							
<u>Business Income</u>							
Retail (net of shift) (4)	\$990,000	\$891,000	0.075%	0.100%	0.135%	0.160%	\$1,411
Office (4)	\$0	\$0	0.400%	0.460%	0.510%	0.560%	\$41,076
Parking (4)	\$0	\$0	0.075%	0.100%	0.135%	0.160%	\$0
Subtotal	\$1,568,000	\$9,465,300					\$42,487
 <u>Rental Income (5)</u>							
Retail	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$1,234
Office	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0
Parking	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0
Residential	\$0	\$0	0.285%	0.285%	0.300%	0.300%	\$0
Subtotal	\$411,000	\$411,184					\$1,234
Total Gross Receipts	\$1,979,000	\$9,876,484					\$43,721
<hr/>							
<u>Project Construction</u>							
Total Development Value (6)	\$220,548,000	\$220,548,000					
Direct Construction Cost (7)	\$121,301,000	\$121,301,000	0.300%	0.350%	0.400%	0.450%	\$456,000

\*Note: reflects tax implementation after the payroll tax is phased out.

(1) Rounded; gross receipts for retail, office, and manufacturing uses are based on direct output of onsite uses, from IMPLAN.

(2) Given uncertainty about business size among various categories, this analysis applies highlighted tax rate in tier for each use.

to \$25 million per business. The actual gross receipts will depend on the size of business in each category and their gross receipts generated within the City.

(3) 10% of gross receipts are assumed to be subject to the tax as small businesses and employment outside of San Francisco will be exempt. Rate based on retail; manufacturing v

(4) 90% of office gross receipts are assumed to be subject to the tax as small businesses and employment outside of San Francisco will be exempt.

Gross receipts based on output per employee of \$284,800 (IMPLAN). Tax rate based on Financial, Insurance, Professional, Scientific and Technical Services.

Parking business income based on gross revenues (net of parking tax) from garages and commercial spaces (see parking tax estimates). Parking rent for residential parking incl

(5) Pier 70 office and residential rents include rent from retail and non-structured parking components. Estimates are based on the Pier 70 Financial Plan.

(6) Based on vertical development cost plus infrastructure cost.

(7) As a planning estimate, approximately 55% is assumed to represent direct construction costs.

Sources: City of San Francisco; IMPLAN 2014; Berkson Associates.

8/31/17

**Attachment 4:**

**Phasing Plan and Phase 1 Submittal Exhibits  
(See Attached)**

**DDA EXHIBIT C3**  
**Term Sheet: Rate and Method of Apportionment for Pier 70 Leased Property and  
Pier 70 Condo Property CFD**

The Port and Developer have agreed that the RMAs for the Pier 70 28-Acre Site/Leased Property CFD and the Pier 70 28-Acre Site/Condominiums CFD shall be drafted consistent with the provisions below, subject to the approval by the Board of Supervisors.

**A. For Pier 70 28-Acre Site/Leased Properties CFD**

1. Classes of Property:

- “Developed Property” defined as follows:
  - *For levy of the Facilities Special Tax and Arts Building Special Tax:* all Taxable Parcels for which the 24-month anniversary of the date of the Vertical DDA has occurred during the previous Fiscal Year, regardless of whether or not a Building Permit has been issued.
  - *For levy of the Shoreline Special Tax and Services Special Tax:* all Taxable Parcels for which a Certificate of Occupancy was issued on or prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2018.
- “Undeveloped Property” defined as
  - all Taxable Parcels that are not Developed Property.

2. Preliminary Special Tax Rates per gross square foot for Developed Property (subject to review):

Land Use	Facilities Special Tax	Shoreline Special Tax		Arts Building Special Tax	Services Special Tax
		Zone 1	Zone 2		
Non-Residential	\$3.60	\$0.55	\$0.82	\$0.51	\$1.00
Rental less than 70 Feet	\$3.59	\$0.55	\$0.80	\$0.41	\$0.81
Rental greater than or equal to 70 Feet	\$3.80	\$0.58	\$0.87	\$0.41	\$0.81
Building 12	\$3.38	Exempt	Exempt	Exempt	Exempt
Building 21	\$3.50	Exempt	Exempt	Exempt	Exempt

3. Escalators:

- Facilities Special Tax: 2% annually.
- Shoreline Special Tax: 2% annually.
- Arts Building Special Tax: 2% annually.
- Services Special Tax: the lesser of the following: (i) the annual increase, if any, in the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose region (base years 1982-1984=100) published by the Bureau of Labor Statistics of the United States Department of Labor, or, if such index is no longer published, a similar escalator that is determined by the Port and City to be appropriate, and (ii) five percent (5%).

4. Commencement of Special Taxes:

- Facilities Special Tax: on Developed Property, at the maximum special tax, regardless of debt service; no levy on Undeveloped Property unless bonds issued.
- Shoreline Special Tax: on Developed Property only at the maximum special tax, regardless of debt service; no levy on Undeveloped Property at any time.
- Arts Building Special Tax: on Developed Property only at the maximum special tax, regardless of debt service; no levy on Undeveloped Property at any time.
- Services Special Tax: on Developed Property only; no levy on Undeveloped Property at any time.

5. Terms of Special Taxes:

- The Facilities Special Tax shall be levied and collected on a Taxable Parcel until the earlier of: (i) the Fiscal Year in which the Port determines that all Authorized Expenditures that will be funded by the Leased Property CFD have been funded and all Bonds have been fully repaid, (ii) the Fiscal Year in which Tax Increment is no longer collected within the Sub-Project Area within which the Parcel is located, as determined by the Administrator with direction from the Deputy Director, and (iii) a Fiscal Year in the future.
- The Shoreline Special Tax shall be levied on and collected from each Taxable Parcel for 120 Fiscal Years.
- The Arts Building Special Tax shall be levied and collected until the earlier of: (i) the Fiscal Year in which the Port determines that all Arts Building Costs have been funded and all Arts Building Bonds have been fully repaid, and (ii) Fiscal Year 2080-81.
- The Services Special Tax shall be levied and collected in perpetuity.

6. Annexation:

- RMA will provide for the future annexation of additional Leased Property from among the Future Annexation Area parcels (i.e., E1, F, G, H1, H2, E4, PKS and C1A).

7. Administrative Reduction of Taxes

- Applies only to Facilities Special Tax and Shoreline Special Tax.
- The Port and Developer will have the opportunity prior to issuance of first series of Bonds to agree to reduce special tax rates to reflect then-current valuation estimates, if lower (assuming a 20% buffer).

8. Credit for Tax Increment

- A parcel shall be entitled to a credit against the Facilities Special Tax from the tax increment received from that parcel (and from any tax increment generated in City and County of San Francisco Infrastructure Financing District No. 2, Sub-Project Areas G-2, G-3, and G-4 that is available after satisfying higher-priority items as set forth in the Financing Plan should the amount of tax increment received from the parcel not be sufficient to offset the Facilities Special Tax on that parcel), but only under the following circumstances:
  - The parcel has paid its ad valorem and Facilities Special Taxes (if any) in the previous year (i.e., delinquent parcels are not entitled to any credit); and
  - The parcel is an Assessed Parcel.
- The term "Assessed Parcel" means an NOI Parcel that meets all four of the following conditions: (i) the NOI Parcel has a building constructed on the NOI Parcel and a Certificate of Occupancy has been granted; (ii) the building has been fully-assessed by the County Assessor; (iii) the County Assessor has levied ad valorem taxes on the NOI Parcel based on the full value of the building; and (iv) the NOI Parcel has paid in full at least one year of these ad valorem taxes based upon the full value of the building.
- The mechanics and timing of the application of the credit will be determined in connection with the drafting of the RMAs.
- The RMA will determine the establishment of appropriate tax increment and backup funds and the priority of funding of the accounts. In addition, The Parties will determine in the RMA how the Leased Properties Backup Fund will be replenished.

9. Miscellaneous

- Definition of Special Tax Requirement applicable to the Facilities Special Tax should **exclude** Administrative Expenses, which shall be collected from Arts Building Special Tax, Shoreline Special Tax, and/or Services Special Tax.
- Prepayment shall not be provided for any of the special taxes.
- The Shoreline Special Tax, the Arts Building Special Tax, and the Services Special Tax shall **not** be levied on Historic Buildings 12 and 21.
- The 10% delinquency limitation shall be applicable to all property in the Leased Property CFD (i.e., residential and non-residential property).

## B. For Pier 70 28-Acre Site/Condominiums CFD

### 1. Classes of Property:

- “Developed Property” defined as follows:
  - *For levy of the Facilities Special Tax and Arts Building Special Tax:* all Taxable Parcels (i) for which a Building Permit was issued on or prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2018, or (ii) Vertical DDA Property that has not pulled a Building Permit if the 36 month anniversary of the date of the Vertical DDA has occurred, or will occur, during the Fiscal Year.
  - *For levy of the Services Special Tax:* all Taxable Parcels for which a Certificate of Occupancy was issued on or prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2018.
- “Vertical DDA Property” defined as follows:
  - any Parcel that is not yet Developed Property against which a Vertical DDA has been recorded, and for which the Developer or the Vertical Developer has, by June 30 of the prior Fiscal Year, notified the Administrator of such recording
- “Undeveloped Property” defined as
  - all Taxable Parcels that are not Developed Property or Vertical DDA Property.

### 2. Preliminary Special Tax Rates per net square foot for Developed Property (subject to review):

Land Use	Facilities Special Tax	Arts Building Special Tax	Services Special Tax
Condominiums	\$4.70	\$0.64	\$1.25

DDA Exhibit C3

Page 4



Parcel K North	\$5.02	Exempt	\$1.57
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3. Escalators:

- Facilities Special Tax: 2% annually.
- Arts Building Special Tax: 2% annually.
- Services Special Tax: the lesser of the following: (i) the annual increase, if any, in the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose region (base years 1982-1984=100) published by the Bureau of Labor Statistics of the United States Department of Labor, or, if such index is no longer published, a similar escalator that is determined by the Port and City to be appropriate, and (ii) five percent (5%).

4. Commencement of Special Taxes:

- Facilities Special Tax: on all land use classes in accordance with the apportionment section; levy at maximum assigned tax rates on Developed Property regardless of debt service; no levy on Vertical DDA Property or Undeveloped Property unless bonds issued.
- Arts Building Special Tax: on Developed Property only, regardless of debt service; no levy on Vertical DDA Property or Undeveloped Property at any time.
- Services Special Tax: on Developed Property only; no levy on Vertical DDA Property or Undeveloped Property at any time.

5. Terms of Special Taxes:

- The Facilities Special Tax shall be levied on and collected from each Taxable Parcel for 120 Fiscal Years.
- The Arts Building Special Tax shall be levied, collected and applied to Arts Building Costs until all Arts Building Bonds have been fully repaid. Thereafter, the Arts Building Special Tax shall convert to a Services Special Tax and shall be levied and collected in perpetuity.
- The Services Special Tax shall be levied and collected in perpetuity.

6. Annexation:

- RMA will provide for the future annexation of additional Condo Property from among the Future Annexation Area parcels (i.e., E1, F, G, H1, H2, E4, PKS and C1A).

7. Administrative Reduction of Taxes

- Applies only to the Facilities Special Tax.
- Special tax rates reduced prior to issuance of first series of Bonds so as to be consistent with the agreed-upon overall tax rate.

8. Miscellaneous

- The Arts Building Special Tax shall **not** be levied on Parcel K North.
- The 10% delinquency limitation shall be applicable to all property in the Condominium Property CFD (i.e., residential and non-residential property).



**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR**

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**MEMORANDUM OF UNDERSTANDING  
(PIER 70 SUD FINANCING DISTRICTS)**

**BY AND AMONG**

**THE CONTROLLER OF THE CITY AND COUNTY OF SAN FRANCISCO,  
THE TREASURER AND TAX COLLECTOR OF THE CITY AND COUNTY OF SAN  
FRANCISCO,  
THE ASSESSOR-RECORDER OF THE CITY AND COUNTY OF SAN FRANCISCO**

**AND**

**THE SAN FRANCISCO PORT COMMISSION**

---

**BEN ROSENFELD, CONTROLLER**

**JOSE CISNEROS, TREASURER AND TAX COLLECTOR**

**MONIQUE MOYER, PORT EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

**\_\_\_\_\_, 2017**

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**MEMORANDUM OF UNDERSTANDING**  
(Pier 70 SUD Financing Districts)

This **MEMORANDUM OF UNDERSTANDING** (Pier 70 SUD Financing District) (this "**MOU**") is among the San Francisco Controller (the "**Controller**"), the San Francisco Assessor-Recorder (the "**Assessor**"), the San Francisco Treasurer and Tax Collector (the "**Treasurer-Tax Collector**"), and the San Francisco Port Commission (the "**Port**"). This MOU relates to the allocation and administration of property tax increment and special taxes from property under Port jurisdiction. The Port Commission approved this MOU by Resolution No. \_\_\_\_\_ on \_\_\_\_\_. The Board of Supervisors approved this MOU (the "**Board of Supervisors**") by Resolution No. \_\_\_\_\_, adopted on \_\_\_\_\_ and executed by the Mayor on \_\_\_\_\_ (the "**Board MOU Resolution**").

Unless otherwise stated in this MOU, capitalized terms used in this MOU but not defined in this MOU have the meaning given those terms in the "Appendix to Transaction Documents for the Pier 70 Mixed-Use Project," attached hereto as Exhibit E.

**RECITALS**

A. The IFD Law authorizes the Board to form one or more infrastructure financing districts within its jurisdictional boundaries and to use Tax Increment generated within the district to finance certain authorized improvements.

B. The IRFD Law authorizes the Board to form one or more infrastructure and revitalization financing districts within its jurisdictional boundaries and to use Tax Increment generated within the district to finance certain authorized improvements, including affordable housing.

C. On February 23, 2016, the Board adopted Ordinance No. 27-16, which the Mayor signed on March 11, 2016 (the "**Port IFD Ordinance**"), by which it established a waterfront district under Section 53395.8 of the IFD Law over all waterfront property under Port jurisdiction, named *City and County of San Francisco Infrastructure Financing District No. 2 (Port of San Francisco)* (the "**Port IFD**"), and designated project areas and sub-project areas within the Port IFD, including Project Area G (Pier 70) ("**Project Area G**"). In the Port IFD Ordinance, the Board also approved an Infrastructure Financing Plan for the Port IFD (the "**Port IFD IFP**").

D. Project Area G consists of approximately 73 acres of uplands, filled lands, and submerged lands known as Pier 70, which is listed in the National Register as the Union Iron Works Historic District. Pier 70 is shown in a map attached to the Port IFD IFP.

E. On \_\_\_\_, 20\_\_, the Board adopted Ordinance No. \_\_\_\_\_, which the Mayor signed on \_\_\_\_ 20\_\_ (the "**Sub-Project Area Ordinance**"), establishing Sub-Project Area G-2 (Pier 70 - 28 Acre Site), Sub-Project Area G-3 (Pier 70 - 28 Acre Site) and Sub-Project Area G-4 (Pier 70 - 28 Acre Site) within Project Area G (the "**Sub-Project Areas**") and approving a related infrastructure financing plan as Appendix G-2 to the Port IFD IFP ("**Appendix G-2**"). The Board also established the Pier 70 Mixed-Use Special Use District ("**SUD**") over approximately \_\_\_\_\_ acres covering most of the southern end of Pier 70 and approximately 3 acres bisected by a public right-of-way in the southwest portion of the SUD owned by Pacific Gas and Electric Company,

commonly known as the **"Hoedown Yard."** The SUD also covers approximately 28 acres in the southeast corner of Pier 70, which is commonly known as the **"28-Acre Site,"** and an approximately 3-acre parcel in the northwest corner of the SUD sometimes known as **"Parcel K."** The Hoedown Yard and Parcel K are collectively referred to as the **"Illinois Street Parcels."**

F. Collectively, the Sub-Project Areas are composed of the 28-Acre Site and the northern part of Parcel K (**"Parcel K North"**). FC Pier 70, LLC, a Delaware limited liability company (**"Master Developer"**), has obtained concurrent approvals for commercial and residential development for the Project.

G. On \_\_\_\_, 20\_\_, the Board adopted Ordinance No. \_\_\_\_, which the Mayor signed on \_\_\_\_, 20\_\_ (the **"IRFD Ordinance"**), establishing City and County of San Francisco Infrastructure and Revitalization Financing District No. 2 (Hoedown Yard) (the **"IRFD"**) and approving a related infrastructure financing plan (the **"IRFD IFP"**) covering the Hoedown Yard.

H. Among other Project approvals, the Port and the Board approved a Disposition and Development Agreement, dated as of \_\_\_\_ (the **"DDA"**), between Master Developer and the City acting by and through the Port, by Port Resolution No. \_\_\_\_ and Board Resolution No. \_\_\_\_, which the Mayor signed on \_\_\_\_, 20\_\_. Under the DDA, Master Developer is responsible for payment of the Entitlement Costs and construction and installation of the Horizontal Improvements serving the 28-Acre Site. Under the DDA, the Port covenanted to use Project Payment Sources to satisfy the Project Payment Obligation, including to pay or reimburse the Developer for Entitlement Costs (including Developer Return) and construction costs related to the Horizontal Improvements (including a Developer Return), pay the Historic Building Feasibility Gap, and provide funds for the Noonan Replacement Space, community arts and other community facilities, and the Arts Building Funding. The DDA includes a Financing Plan that describes the Port's and Master Developer's rights and obligations with respect to financing the Horizontal Improvements and other public improvements for the Project. The Financing Plan also describes the funding source for Ongoing Maintenance Costs of the Maintained Facilities and Shoreline Protection Facilities. A copy of the Financing Plan is attached to this MOU as Exhibit A.

I. In Appendix G-2, the Board authorized the Port IFD to use Allocated Tax Increment generated in the Sub-Project Areas and to issue, pay and secure debt for the purposes and subject to the limitations described in Appendix G-2. The Allocated Tax Increment consists of City Share of Tax Increment and ERAF Tax Increment. **"City Share of Tax Increment"** means 64.59% of the Tax Increment generated in the Sub-Project Areas. **"ERAF Tax Increment"** means the 25.33% county Education Revenue Augmentation Fund portion of the Tax Increment generated in the Sub-Project Areas.

J. Under the DDA, the Port and Master Developer agreed that 91.11% of Allocated Tax Increment (**"Project Tax Increment"**) will be used to pay for Horizontal Improvements at the 28-Acre Site, and the remaining 8.89% of the Allocated Tax Increment (the **"Port Tax Increment"**) will be allocated to the Port to finance improvements to Pier 70 inside and outside of the 28-Acre Site, including Shoreline Protection Facilities and other costs described in the Financing Plan. A copy of the Port IFD IFP with Appendix G-2 is attached to this MOU as Exhibit B.

K. In the IRFD IFP, the Board authorized the IRFD to use Allocated Housing Tax Increment generated in the IRFD and allocated by the City in the IRFD IFP and to issue, pay and secure debt for the purposes and subject to the limitations described in the IRFD IFP. Under the DDA, the Port and Master Developer agreed that Allocated Housing Tax Increment will be used to pay for affordable housing on the 28-Acre Site and Parcel K South. A copy of the IRFD IFP is attached to this MOU as Exhibit C.

L. The CFD Law authorizes the Board to form one or more CFDs within its jurisdictional boundaries and to levy and collect special taxes to finance public facilities and public services. The Board approved amendments of the San Francisco Special Tax Financing Law to authorize certain uses of special taxes required by the Financing Plan under Ordinance No. \_\_\_\_, adopted on \_\_\_\_ and signed by the Mayor on \_\_\_\_.

M. In the Financing Plan, the Board agreed to establish and levy Special Taxes in the following CFDs in accordance with the RMAs in furtherance of the Financing Plan:

(i) A **"Pier 70 Leased Property CFD"** that will, after annexation of some or all of the Future Annexation Area, include all Option Parcels in the 28-Acre Site that the Port will convey by Parcel Lease for development as Market-Rate Rental Projects and Taxable Commercial Projects. The Pier 70 Leased Property CFD will finance public facilities and public services as described in greater detail in the Financing Plan.

(ii) A **"Pier 70 Condo CFD"** that will, after annexation of some or all of the Future Annexation Area, include Parcel K North and all Residential Condo Projects in the 28-Acre Site. The Pier 70 Condo CFD will finance public facilities and public services as described in greater detail in the Financing Plan.

(iii) A **"Hoedown Yard CFD"** that will include the Hoedown Parcel. The Hoedown Yard CFD will finance public facilities and public services as described in greater detail in the Financing Plan.

N. Each of the CFDs will be established by the Board pursuant to CFD Formation Proceedings.

O. Under the DDA, the Port will ground lease or sell development parcels at fair market value to vertical developers, who may be affiliates of Master Developer or third-party builders, for construction of new buildings and rehabilitation of historic buildings for reuse. Consequently, Special Taxes will be levied on, and Tax Increment will consist of revenues from property taxes levied on, development parcels owned in fee simple and leasehold interests in parcels owned by the Port.

P. In this MOU, **"Financing Documents"** means the DDA, including the Financing Plan, Port IFD IFP, Appendix G-2, IRFD IFP, RMAs and all ordinances and resolutions adopted by the Board in connection with the formation of the Sub-Project Areas, IRFD and CFDs.

Q. In this MOU, **"Debt"** means any bonds or other forms of indebtedness secured by Allocated Tax Increment, Allocated Housing Tax Increment or Special Taxes from the CFDs that are issued by the IFD, IRFD or City to implement the Financing

Documents. Debt may include an Advance of Loan Proceeds, Port Advances, and additional funding sources described in the Financing Plan to reimburse Master Developer or to pay directly for Horizontal Improvements.

R. In the Board MOU Resolution, the Board appointed the Port to act as the agent of the Port IFD, IRFD and CFDs in the administration of Tax Increment and Special Taxes after the taxes are allocated in accordance with the City's budget procedures and this MOU with the authority and responsibility to:

(i) direct the disbursement of Allocated Tax Increment, Allocated Housing Tax Increment, tax increment allocated to the IFD from Sub-Project Area G-1 (Pier 70 - Historic Core), Special Taxes and any Debt proceeds to implement the Financing Documents;

(ii) enter into one or more Acquisition Agreements with the Master Developer and other private parties that would establish the terms and conditions under which the Port and other City agencies would acquire Horizontal Improvements with Tax Increment, Special Taxes and any Debt proceeds;

(iii) enter into one or more pledge agreements for the benefit of the Leased Property CFD each, a "**Pledge Agreement**") pursuant to which the Port, as agent of the Port IFD with respect to the Sub-Project Areas, would pledge or agree to use Allocated Tax Increment to pay debt service on bonds issued by the for and on behalf of the CFDs;

(iv) enter into one or more Pledge Agreements pursuant to which the Port, as agent of the IRFD, would pledge or agree to use Allocated Housing Increment from the IRFD to pay debt service on bonds issued to finance affordable housing; and

(v) incur and repay indebtedness in the form of Advances of Loan Proceeds, Port Capital Advances and additional funding sources described in the Financing Plan.

S. After its appointment as agent of the CFDs, Sub-Project Areas and IRFD, the Port, acting on their behalf, will enter into an agreement with a financial institution (the "**Tax Administration Agreement**") appointing it as the Special Fund Trustee. The agreement will obligate the Trustee to hold Special Taxes, Allocated Tax Increment and Allocated Housing Tax Increment in separate special funds and to disburse the funds at the Port's direction to satisfy the Project Payment Obligation, Historic Feasibility Gap, the Noonan Replacement Space, community arts and other community facilities, the Arts Building Funding, Ongoing Maintenance Costs of the Maintained Facilities, and acquisition and construction of the Shoreline Protection Facilities and other public improvements, as permitted under the Financing Documents. A copy of the form of the Tax Administration Agreement is attached to this MOU as Exhibit D.

T. This MOU describes procedures to which the City and the Port have agreed to implement the Financing Documents and enable the Port to satisfy the Project Payment Obligation, and to finance Shoreline Protection Facilities.



## **AGREEMENT**

### **1. Term.**

(a) Commencement. This MOU will be effective on the date it is fully executed.

(b) Expiration. The term of this MOU will end automatically on the date of the latest of the following to occur:

- i. When all of the Allocated Tax Increment has been disbursed in accordance with IFD Law and Appendix G-2.
- ii. When all of the Allocated Housing Tax Increment has been disbursed in accordance with the IRFD Law and the IRFD IFP.
- iii. When all of the Special Taxes have been disbursed in accordance with the CFD Law, the Financing Plan and the RMAs.
- iv. On the last date on which Special Taxes may be levied in the CFDs under the RMAs.
- v. When all Debt has been defeased and the proceeds of such Debt has been expended.

(c) Early Termination. The Controller, Treasurer-Tax Collector, Assessor and Port each retains the right to terminate this MOU before its term expires under Section 1(b) by notice to the others. The notice must be given at least [ ] before the desired early termination date stated in the notice. The noticed early termination date will be the effective date of the termination unless one or both of the other parties request additional time to take any actions made necessary by termination. The terminating party will be obligated to grant any request for additional time that is reasonable under the circumstances.

### **2. Purpose; Cooperation.**

(a) Purpose. The Controller, Assessor, Treasurer-Tax Collector and Port agree that a purpose of this MOU is to implement the Financing Documents, which is in the best interests of the City and the health, safety, and welfare of its residents, and in accord with the public purposes and provisions of applicable federal, state, and local laws.

(b) MOU as Complementary Instrument. The Controller, Assessor, Treasurer-Tax Collector and Port intend this MOU to complement, and not to conflict with, the Financing Documents, which will prevail over any conflicting provision in this MOU.

(c) Cooperation. The Controller, Assessor and Treasurer-Tax Collector agree to aid the Port, and the Controller, Assessor, Treasurer-Tax Collector and Port agree to cooperate with one another, to implement the Financing Documents expeditiously and to undertake and complete all actions or proceedings reasonably necessary or appropriate to ensure that the objectives of the Financing Documents are met during the term of this MOU.

(d) Validation. The City agrees to cooperate with the Port to file and prosecute to completion one or more validation actions associated with the formation of the Sub-Project Areas, IRFD and CFDs and the issuance of related Debt.

(e) Consistent with Applicable Law. The Controller, Assessor, Treasurer-Tax Collector and Port agree that nothing in this MOU is intended to obligate any party to take any action that is not consistent with applicable law.

### **3. Provisions Relating to the Port IFD, Sub-Project Areas and IRFD.**

(a) Tax Roll. With respect to parcels in the Sub-Project Areas, IRFD and CFDs, the Assessor agrees to coordinate efforts with the Master Developer and the Port to (i) accept block/lot numbers and incorporate them on the next fiscal year's tax roll upon the earliest to occur of recordation of a condominium map, issuance of a building permit or issuance of a temporary certificate of occupancy and (ii) calculate the Baseline Assessed Value of each such parcel as soon as practicable thereafter.

(b) Levy and Collection of Tax Increment. With respect to parcels in the Sub-Project Areas and IRFD, the Controller agrees to levy and the Treasurer-Tax Collector agrees to collect Tax Increment as required under and in accordance with applicable law. The Treasurer-Tax Collector will charge the Port IFD and IRFD, as applicable, for any costs that the Treasurer-Tax Collector incurs in connection with issuance of bonds by the IFD or the IRFD and any investment of bond proceeds for which the Treasurer-Tax Collector is responsible, and reserves the right to seek reimbursement of additional costs incurred in the collection of property taxes in the Sub-Project Areas and IRFD that it will bill to the Port IFD or IRFD, as applicable. The Controller will deduct from the Tax Increment a cost recovery amount for its reasonable costs related to work performed for the Port IFD with respect to the Sub-Project Areas and the IRFD.

The City agrees that it will levy property taxes on possessory interests in property in the Sub-Project Areas on the secured roll.

(c) Allocation of Tax Increment. The Controller acknowledges that Government Code Section 53369.30 provides for the allocation and payment of Allocated Housing Tax Increment to IRFD as set forth in the IRFD IFP. As set forth in this MOU, and subject to limitations under IRFD Law and IRFD IFP, the Controller agrees to implement the Board MOU Resolution, to deposit Allocated Housing Tax Increment when received into a segregated fund and to budget and appropriate Allocated Housing Tax Increment to the IRFD in the manner allocated by the City for the purposes specified in the Financing Plan and the IRFD IFP. The Controller agrees to pay the Allocated Housing Tax Increment allocated in the IRFD to the IRFD with the next allocation following receipt of a report from the Treasurer-Tax Collector on the amount of gross Tax Increment collected from the IRFD.

The Controller acknowledges that Revenue & Taxation Code Section 96.1 provides that the apportionment of property tax revenues from the Sub-Project Areas will be subject to the allocation and payment of Allocated Tax Increment to the Port IFD as set forth in the Port IFD IFP. As set forth in this MOU, and subject to limitations under IFD Law and Port IFD IFP, the Controller agrees to implement the Board MOU Resolution, to deposit Allocated Tax Increment when received into a segregated fund and to budget and appropriate Allocated Tax Increment to the Port IFD in the manner allocated by the City for the purposes specified in the Financing Plan, Port IFD IFP and

Appendix G-2. The Controller agrees to pay the Allocated Tax Increment to the Port IFD with the next allocation following receipt of a report from the Treasurer-Tax Collector on the amount of gross Tax Increment collected from the Sub-Project Areas.

(d) Statement of Indebtedness for Sub-Project Areas. The Port, the Controller and the Treasurer-Tax Collector agree that the Port IFD's obligations to use the funds for the purposes specified in the IFP and Appendix G-2 is a financial obligation under the Port IFD Law that the Port, as agent of the Port IFD with respect to the Sub-Project Areas, will include in each Statement of Indebtedness. The Treasurer-Tax Collector and the Controller hereby agree that they will not dispute the amount of the debts shown on a Statement of Indebtedness prepared by the Port so long as the debts are consistent with the IFP and Appendix G-2. At the Controller's request, the Port, as agent of the Port IFD, will consult with the Controller in connection with the preparation of each Statement of Indebtedness.

(e) Disbursement of Taxes; Port Direction. The Controller agrees (i) to disburse Allocated Tax Increment to the Port IFD to the extent collected and allocated in Appendix G-2 during each fiscal year, (ii) to prepare and provide to the Port any information about property tax collection requested by the Port within 10 business days after December 10 and April 10 and (iii) provide updates of the information described in clause (ii) at reasonable intervals identified by the Port.

The Controller agrees (i) to disburse Allocated Housing Tax Increment to the IRFD to the extent collected and allocated in the IRFD IFP during each fiscal year, (ii) to prepare and provide to the Port any information about property tax collection requested by the Port within 10 business days after December 10 and April 10 and (iii) provide updates of the information described in clause (ii) at reasonable intervals identified by the Port.

(f) Cooperation. The Controller agrees to collaborate with the Port on any issuance of Debt secured by or payable from Allocated Tax Increment or Allocated Housing Tax Increment to implement the Financing Documents subject to IFD Law and IRFD Law.

(g) Port Appointment as Agent with Respect to the Port IFD; Duration.

In the Board MOU Resolution, the Board, acting as the legislative body for the IFD under IFD Law, appointed the Port as the agent of the Port IFD with respect to the Sub-Project Areas with the authority to: (1) disburse Allocated Tax Increment as provided in Appendix G-2; (2) subject to the Financing Plan, determine whether and in what amounts the Port IFD will issue Debt in collaboration with the Office of Public Finance; (3) execute and deliver a Pledge Agreement for Debt issued by the Board of Supervisors for and on behalf of the Facilities CFD; (4) if Debt is issued, direct the indenture trustee's disbursement of the Debt proceeds; and (5) prepare an annual Statement of Indebtedness on behalf of the Port IFD with respect to Sub-Project Areas that lists the following forms of indebtedness by October 1 of each fiscal year: (A) the financial obligation of the Port IFD with respect to Sub-Project Areas to apply Allocated Tax Increment in compliance with the Port IFD IFP and Appendix G-2 and (B) any other Debt authorized by Appendix G-2. In accordance with Charter section B7.320 and the Board MOU Resolution, the Controller's obligation under this MOU to disburse Allocated Tax Increment as set forth in Appendix G-2 will continue until the Board of Supervisors passes and the Mayor approves a resolution revoking the Port's agency and terminating

the Controller's authority to continue making disbursements as authorized by the IFP Ordinance, but in any event as long as any Debt payable from Allocated Tax Increment is outstanding or any obligations to Master Developer that are payable from Tax Increment have not been satisfied.

To the extent that the term of the Sub-Project Areas extends beyond revocation of the Port's agency, the Port's obligations as landowner will continue.

(h) Port Appointment as Agent with Respect to the IRFD; Duration.

In the Board MOU Resolution, the Board of Supervisors, acting as the legislative body for the IRFD under IRFD Law, appointed the Port as the agent of the IRFD with the authority to: (1) disburse Allocated Housing Tax Increment as provided in the IRFD IFP; (2) subject to the Financing Plan, determine whether and in what amounts the IRFD will issue Debt in collaboration with the Office of Public Finance; (3) execute and deliver a Pledge Agreement for Debt issued to finance affordable housing on the 28-Acre Site and Parcel K South; and (4) if Debt is issued, direct the indenture trustee's disbursement of the Debt proceeds.

In accordance with Charter section B7.320 and the Board MOU Resolution, the Controller's obligation under this MOU to disburse Allocated Housing Tax Increment as set forth in the IRFD IFP will continue until the Board of Supervisors passes and the Mayor approves a resolution revoking the Port's agency and terminating the Controller's authority to continue making disbursements as authorized by the IRFD Ordinance, but in any event as long as any Debt payable from Allocated Housing Tax Increment is outstanding.

(i) No Unilateral Changes Affecting IFD and IRFD. The City agrees to the following measures with respect to the Port IFD and the IRFD:

i. Except to the extent required under the Port IFD Law, the IRFD Law or other controlling state or federal law, City will not change the *Guidelines for the Establishment and Use of an Infrastructure Financing District with Project Areas on Land under the Jurisdiction of the San Francisco Port Commission* in any way that would adversely affect the Port's ability to meet its obligations under the Financing Plan. The City will not to initiate any changes to the boundaries of the Port IFD, Project Area G, the Sub-Project Areas or the IRFD without consulting with the Port and providing the Port the opportunity to review and object to the proposed changes.

ii. Except at the request of the Port, City will not initiate any amendments to Appendix G-2 or the IRFD IFP that would adversely affect the timing or amount of Allocated Tax Increment or Allocated Housing Tax Increment or that would adversely affect the Port's ability to meet its obligations under the Financing Documents except at the joint request of the Port and Master Developer.

iii. The City agrees not to form any additional land-secured financing districts over any portion of the Sub-Project Areas, IRFD or CFDs except at the request of the Port and the Master Developer.

**4. Provisions Relating to the CFDs.**

(a) Cooperation. The City agrees to undertake proceedings for the formation of the CFDs under the CFD Law, to designate the Future Annexation Area, to annex the

Future Annexation Area into the CFDs from time to time in accordance with the Financing Plan, to issue bonds, to levy Special Taxes, and to foreclose on delinquent parcels in the manner, at the times, for the purposes, in the circumstances and subject to the limitations in the Financing Documents.

(b) Port as Agent of the CFDs. In the Board MOU Resolution, the Board of Supervisors, acting as the legislative body for the CFDs, approved this MOU and appointed the Port as the agent of the CFDs with the authority to: (1) disburse Special Taxes as provided in the Financing Documents; (2) in collaboration with the Office of Public Finance, determine whether and in what amounts the CFDs will issue bonds in accordance with the Financing Documents; (3) if bonds are issued, direct the indenture trustee's disbursement of the proceeds of such bonds in accordance with the Financing Documents; (4) repay Debt as described in the Financing Plan; and (5) on behalf of the CFDs file all reports required by applicable law. The Port's appointment will continue until revoked by a Board of Supervisors resolution. To the extent that the term of the CFDs extends beyond revocation of the Port's agency, the Port's obligations as landowner will continue.

(c) Tax Roll. The Assessor agrees to coordinate efforts with the Port and the Master Developer to accept block/lot numbers and incorporate them on the next fiscal year's tax roll upon the earliest to occur of recordation of a condominium map, issuance of a building permit or issuance of a temporary certificate of occupancy.

(d) Levy and Collection of Special Taxes. The CFDs (if the Special Taxes are collected on the unsecured property tax roll) or the Controller (if the Special Taxes are collected on the secured property tax roll), as applicable, will levy and the Treasurer-Tax Collector will collect Special Taxes. The Treasurer-Tax Collector will bill the CFDs for its reasonable costs of collecting the Special Taxes; it will also charge the CFDs for any costs that the Treasurer-Tax Collector incurs in connection with issuance of bonds by the CFDs and any investment of bond proceeds for which the Treasurer-Tax Collector is responsible.

The City agrees to levy Special Taxes on possessory interests in property in the CFDs on the secured roll.

(e) Disbursement of Taxes. As set forth in this MOU, and subject to limitations under CFD Law and the Financing Documents, the Controller agrees to implement the Board MOU Resolution and to allocate, budget, appropriate and disburse to the CFDs, Special Taxes collected on the annual secured property tax roll from the applicable CFD for the purposes specified in the Financing Documents.

(f) Delinquent Special Taxes. The Treasurer-Tax Collector agrees to prepare and provide to the Port (i) a list of current and delinquent parcels in the CFDs within 10 business days after April 10 and December 10 and (ii) the redemption tax roll for the CFDs by July 15 each year.

(g) Duration. In accordance with Charter section B7.320 and the Board MOU Resolution, the Controller's authority under this MOU to disburse funds will continue until the Board of Supervisors passes and the Mayor approves a resolution revoking the Port's agency and terminating the Controller's authority to continue making disbursements as authorized in this MOU, but in any event such authority will continue

as long as any bonds payable from Special Taxes are outstanding or any obligations to Master Developer that are payable from Special Taxes have not been satisfied.

(h) Debt. The City agrees to collaborate with the Port upon request to issue on behalf of the CFDs Debt secured by Special Taxes to implement the Financing Documents subject to CFD Law. The Port agrees to consult with the Office of Public Finance about timing, amounts, and other matters relating to such Debt.

(i) No Unilateral Changes Affecting CFDs. The City agrees to the following measures with respect to the CFDs:

i. Without the joint written consent of the Port and the Master Developer, the City will amend the San Francisco Special Tax Financing Law as it applies to the Project solely to the extent required by a City-wide vote.

ii. Without the joint written consent of the Port and the Master Developer, except to the extent required under the CFD Law or other controlling state or federal law, the City will not change the *Local Goals and Policies for Community Facilities Districts* as they apply to the Project.

iii. Without the joint written consent of the Port and the Master Developer, the City will not take any action to change the boundaries of the CFDs, including annexation of property, in violation of the Financing Plan.

iv. Without the joint written consent of the Port and the Master Developer, the City will not take any action to initiate proceedings to modify or repeal any provision of any RMA, the list of authorized facilities and services, the Special Tax rates, or the authorized bonded indebtedness or any other CFD provision.

v. The City will not take any action with respect to the annexation of the Future Annexation Area into the CFDs except as set forth in Section 4.9 of the Financing Plan.

vi. The City will not take any action to reduce the Special Taxes in violation of Section 4.4 of the Financing Plan.

(j) Special Taxes Levied on Leasehold Interests. Under the CFD Law and the Financing Plan, Special Taxes will be levied on the leasehold interest in Port-owned parcels in the CFDs and will be payable by the lessee. The City and the Port agree that the Port's rights to terminate these leasehold interests in the event of default by the lessees may be limited in the lease documentation in order to preserve the rights of the City to collect the Special Taxes.

## **5. Provisions relating to Sub-Project Areas, IRFD and CFDs**

(a) Acquisition Agreements. To the extent necessary, the Port is hereby authorized to enter into one or more Acquisition Agreements to establish the terms and conditions under which the Port and other City agencies would acquire Developer Improvements with Advances of Land Proceeds, Port Advances, Special Taxes, Tax Increment and proceeds of Debt.

(b) Unique Parcel Identifiers. The Port will use good faith efforts to confirm each year with the Assessor-Recorder that the parcels within the Sub-Project Areas, IRFD and CFDs are labeled with a unique identifier for the purpose of assisting the Controller with its duties under this MOU.

(c) Representatives. Each of the Treasurer-Tax Collector, Assessor and Controller agree to provide the Port with the name and contact information for the individual within its department to assist the Port with issues related to the Port IFD, Sub-Project Areas, IRFD and CFDs.

**6. No General Fund Commitment; Limited Funding Sources.**

(a) This MOU is not intended to and does not create any City commitment or obligation to satisfy any portion of Debt from the City's General Fund, nor may this MOU be construed in any manner that would violate the debt limitations under article XVI, section 18 of the State Constitution or under the City's Charter, including section 3.105 of the Charter.

(b) Unless otherwise agreed to by the City, Allocated Tax Increment from the Sub-Project Areas and Allocated Housing Tax Increment from the IRFD will be the only Tax Increment available to pay debt service on Debt and to satisfy the Port's payment obligations under the Financing Plan and the other purposes specified in the Port IFD IFP, Appendix G-2 and the IRFD IFP.

(c) Unless otherwise agreed to by the City, Special Taxes will be the only special taxes available to satisfy the Port's payment obligations under the Financing Plan and to satisfy the other purposes specified in the applicable CFD Formation Proceedings.

**7. Notices.**

(a) Manner of Notice. Any notice, request for consent, or response to a request for consent (any of these documents, a "**notice**") given under this MOU will be effective only if in writing and given by delivering the notice in person or by sending it first-class certified mail with return receipt requested or by overnight courier return receipt requested, with postage prepaid, to the addresses specified below.

(b) Addresses for Notice. Notices must be delivered to the following addresses, or at any other address designated by a party's notice as a new address for notices:

Address for Port:	Port of San Francisco Pier 1 San Francisco, CA 94111 Attn: Deputy Director of Finance Telephone: (415) 274-0400 Re: SF/Port MOU (Pier 70 - 28-Acre Site)
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And to:	Office of the City Attorney Pier 1, Port of San Francisco San Francisco, CA 94102 Attn: Port General Counsel Telephone: (415) 274-0400 Re: SF/Port MOU (Pier 70 - 28-Acre Site)
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Address for Controller:

Office of the Controller  
City and County of San Francisco  
City Hall, Room 316  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102  
Attn: Ben Rosenfield, Controller  
Email: ben.rosenfield@sfgov.org  
Telephone: 415-554-7500  
Fax No.: 415-554-7466  
Re: SF/Port MOU  
(Pier 70 - 28-Acre Site)

Address for Treasurer-Tax Collector:

Office of the Treasurer and Tax Collector  
City and County of San Francisco  
City Hall, Room 140  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102  
Attn:  
Email:  
Telephone: 415-554-\_\_\_\_\_  
Fax No.: 415-554-\_\_\_\_\_  
Re: SF/Port MOU  
(Pier 70 - 28-Acre Site)

Address for Assessor:

Office of the Assessor-Recorder  
City and County of San Francisco  
City Hall, Room 190  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102  
Attn:  
Email:  
Telephone: 415-554-\_\_\_\_\_  
Fax No.: 415-554-\_\_\_\_\_  
Re: SF/Port MOU  
(Pier 70 - 28-Acre Site)

And to:

Office of the City Attorney  
City Hall, Room 234  
1 Dr. Carlton B. Goodlett Place, Room 232  
San Francisco, CA 94102  
Attn: Real Estate/Finance  
Re: SF/Port MOU  
(Pier 70 - 28-Acre Site)

(c) Effective Date. Any notice under this MOU will be deemed to have been given two business days after the date it is mailed if sent by first-class certified mail, one business day after the date it is mailed if sent by overnight courier, or on the date



personal delivery is made or refused. Attempts to provide notice by email, telephone, or facsimile will not bind or be effective against any party.

(d) Courtesy Copies. Until the Port has satisfied its payment obligation to the Master Developer under the DDA, the City and the Port agree to provide courtesy copies to Master Developer of any notices that either the City or the Port gives to the other, at the same time and in the same manner as provided above, at the address listed on Master Developer's Consent. Neither the City's nor the Port's failure to give Master Developer a copy of any notice given under this MOU will affect the validity or effective date of the notice.

**8. Successors and Assigns; No Third-Party Beneficiary.**

(a) This MOU binds the City's and the Port's respective successors and assigns.

(b) Except as provided in the following paragraph, this MOU is for the exclusive benefit of the City and the Port and not for the benefit of any other person and may not be deemed to have conferred any rights, express or implied, upon any other person.

The City and the Port agree that Master Developer is an intended third-party beneficiary of this MOU entitled to rely on and receive the benefits of this MOU to the extent the benefits relate to Master Developer's rights under the DDA. Master Developer may enforce any provision of this MOU against the City and the Port to the extent the provision relates to Master Developer's rights under the DDA, but neither the City nor the Port will be liable to Master Developer for damages under this MOU, except as otherwise provided under Section 5.6 of the DDA. Successors and assigns to which Master Developer validly transfers any of its interests or rights under the DDA will be third-party beneficiaries of this MOU to the extent of their interest, subject to all limitations of this MOU.

**9. Amendments to MOU.**

(a) This MOU may be amended or modified only by a written instrument executed by the Controller, Assessor, the Treasurer-Tax Collector and the Port. The Mayor, the Controller and the Treasurer-Tax Collector (or any successor City officer as designated by law) may consent on the City's behalf to any change that does not increase or decrease the pledge of Allocated Tax Increment, Allocated Housing Tax Increment or Special Taxes that is the subject of this MOU or otherwise materially increase the City's liabilities or obligations or materially decrease the availability of Allocated Tax Increment, Allocated Housing Tax Increment or Special Taxes for the purposes specified in this MOU. In accordance with Charter section B7.340, the Board of Supervisors must approve any other change by resolution approved by the Mayor.

(b) Master Developer. Master Developer's consent will be a requirement for any amendment that affects the availability of Project Payment Sources to meet the Project Payment Obligation under the DDA.

Executed and effective as of the last date set forth below.

**CONTROLLER OF THE CITY AND COUNTY  
OF SAN FRANCISCO,**

**CITY AND COUNTY OF SAN FRANCISCO,**  
a municipal corporation operating by and  
through the San Francisco Port Commission

By: \_\_\_\_\_  
BEN ROSENFELD

By: \_\_\_\_\_  
ELAINE FORBES  
Executive Director

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**TREASURER AND TAX COLLECTOR  
OF THE CITY AND COUNTY OF SAN  
FRANCISCO,**

**ASSESSOR-RECORDER OF THE  
CITY AND COUNTY OF SAN  
FRANCISCO,**

By: \_\_\_\_\_  
JOSE CISNEROS

By: \_\_\_\_\_  
CARMEN CHU

Date: \_\_\_\_\_

Date: \_\_\_\_\_

REVIEWED:

**DENNIS J. HERRERA**  
City Attorney

By: \_\_\_\_\_  
Deputy City Attorney

**CLERK OF THE BOARD,**

By: \_\_\_\_\_  
ANGELA CALVILLO

Date: \_\_\_\_\_

Authorized by:

Port Resolution No. \_\_\_\_  
Board of Supervisors Resolution No. \_\_\_\_

## MASTER DEVELOPER'S CONSENT

By signing below, [Name \_\_\_\_\_], on behalf of FC Pier 70, LLC ("**Master Developer**"):

1. consents to the Memorandum of Understanding (Pier 70 - SUD Financing Districts) among the Controller of the City and County of San Francisco, Treasurer and Tax Collector of the City and County of San Francisco, Assessor-Recorder of the City and County of San Francisco, and San Francisco Port Commission dated for reference purposes as of \_\_\_\_\_ (the "**MOU**") to which this consent is attached;
2. acknowledges that Master Developer is an intended third-party beneficiary of the MOU entitled to enforce the MOU subject to all of its limitations, including the limitation on damages specified in **Section 8(b)**, and specifically agrees that the MOU validly applies to Master Developer and its successors and assigns; and
3. represents that Master Developer has authorized me to execute this consent on behalf of Master Developer and to bind Master Developer by this consent.

### MASTER DEVELOPER:

**FC PIER 70, LLC,**  
**A Delaware limited liability company**

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Address for courtesy copies of notices:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exhibits:

A: Financing Plan

B: Port IFD IFP and Appendix G-2

C: IRFD IFP

D: Form of Tax Administration Agreement

E. Appendix to Transaction Documents for the Pier 70 Mixed-Use Project

**EXHIBIT A**  
**Financing Plan**

## **EXHIBIT B**

### **Port IFD IFP and Appendix G-2**

**EXHIBIT C**

**IRFD IFP**

**EXHIBIT D**

**FORM OF TAX ADMINISTRATION AGREEMENT**



**EXHIBIT E**

**APPENDIX TO TRANSACTION DOCUMENTS FOR  
THE PIER 70 MIXED-USE PROJECT**



**DDA Exhibit D1**

**Permitted Exceptions**

**In reference to:** Chicago Title Company's Preliminary Title Report with an effective date of July 14, 2017, Title No. FWPN-TO13000149-JM

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
1.	Taxes for the fiscal year 2017-2018.	Taxes will only affect the Property post-closing. There are no taxes currently due on the Property because it is held by the City and County of San Francisco.	Permitted Exception to the extent taxes arise post Close of Escrow	Permitted Exception to the extent taxes arise post Close of Escrow
2.	Taxes for the fiscal year 2016-2017.	Taxes will only affect the Property post-closing. There are no taxes currently due on the Property because it is held by the City and County of San Francisco.	N/A as of Close	N/A as of Close
3.	Mello Roos Community Facilities District.	Any special taxes/assessments will only affect the Property post-closing. There are no special taxes/assessments currently due on the Property because it is held by the City and County of San Francisco.	Permitted Exception	Permitted Exception
4.	Supplemental Taxes	Approved, subject to Title Company adding the phrase <i>"resulting from changes of ownership or completion of new construction occurring after the date of this policy."</i>	Permitted Exception	Permitted Exception
5.	Any adverse claim based upon the assertion that some portion of the land is tide or submerged lands.	To be eliminated after trust exchange.	Permitted Exception	Unpermitted Exception
6.	Any adverse claim based upon the assertion that any	To be eliminated after trust exchange.	Permitted Exception	Unpermitted Exception

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
	portion of said land was not tideland that was available for disposition by the State of California.			
7.	Rights and Easements for Commerce, Navigation and Fishery.	To be eliminated after trust exchange.	Permitted Exception	Unpermitted Exception
8.*	Reservations or Exceptions and Patents whether or not shown by the Public Records.	Title Company will be asked to disclose specific Patents or applicable Acts or delete this exception.	Unpermitted Exception	Unpermitted Exception
<b>THE FOLLOWING ITEMS AFFECT THOSE PORTIONS OF THE HEREIN DESCRIBED LAND LYING WITHIN ASSESSORS BLOCK 4042, LOT 1:</b>				
9.*	Easement recorded November 26, 1940 in Book 3689, Page 185.	An easement from the Columbia Steel Company ("Grantor") to the City and County of San Francisco ("Grantee") for the purpose of the construction, maintenance and operation of sewers and all appurtenances.	Unpermitted Exception	Unpermitted Exception
10.	Covenants, Conditions and Restrictions appearing in a Quitclaim Deed recorded November 13, 1967 at 26523 in Book B192, Page 384.	<p>Quitclaim from the United States of America ("Grantor") to the State of California acting through the San Francisco Port Authority ("Grantee").</p> <p>Said quitclaim deed is subject to the following:</p> <p>Subject to rights of way, restrictions, reservations and easements now existing or of record.</p> <p>Together with all and singular the tenements, hereditaments and appurtenances thereunto belonging, or in anywise appertaining, and the reversion and reversions, remainder and remainders, rents, issues and profits thereof, and also all the</p>	Permitted Exception	Permitted Exception

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
		<p>estate, right, title, interest, property possession, claim and demand whatsoever, in law as well as equity, of the Grantor of, in or to the described premises and every part and parcel thereof, with the appurtenances.</p> <p>Together with those items of personal property presently located at the said Department Reserve Plant, DOD #46, 20<sup>th</sup> and Illinois Streets, San Francisco, CA. [Note: Those items of personal property are listed on Exhibit A attached to the document.]</p> <p>It is the intention of the Grantor to convey to the Grantee all real property, personal property and improvements of whatsoever nature owned by the Grantor and located at the facility known as Departmental Reserve Plant, DOD #46, 20<sup>th</sup> and Illinois Streets, San Francisco, CA.</p> <p>Said property transferred was duly determined to be surplus pursuant to the General Services Administration for disposal pursuant to the Federal Property and Administrative Services Act of 19489 (63 Stat. 377).</p>		
11.	Conditions, restrictions, Easements, Reservations and Limitations and Rights, Powers, Duties and Trust contained in the Legislative Grants and by law as to the land or any portion thereof acquired by the City and County of San Francisco, by Chapter 1333 of		Permitted Exception	Unpermitted Exception

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
	the Statutes of 1968, as amended by Chapters 1296 and 1400, Statutes of 1969 and by Chapter 670, Statutes of 1970, and Chapter 1253, Statutes of 1971, and as may be further amended, and such Reversionary Rights and Interest as may be possessed by the State of California under the terms and provisions of said Legislative Grants, or by law.			
12.	Agreement Relating to Transfer of the Port of San Francisco from the State of California to the City and County of San Francisco recorded January 30, 1969 at R40413 in Book B308; Page 686.	Document sets forth the terms and conditions and obligations by and between the City and County of San Francisco (the "City") and the Director of Finance of the State of California acting for and on behalf of the State of California, and assisted by the Secretary for Agriculture and Services of the State of the State of California and the San Francisco Port Authority relating to the Transfer of the Port property to the City from the State of California.  <b>Note: to be eliminated upon trust exchange.</b>	Permitted Exception	Unpermitted Exception
<b>THE FOLLOWING ITEMS AFFECT THOSE PORTION OF THE HEREIN DESCRIBED LAND LYING WITHIN ASSESSORS BLOCK 4111, LOT 4</b>				
13.	Judgment Quieting Title, San Francisco Superior Court Case No. 401394, recorded April 16, 1954 at C63570 in Book	The People of the State of California vs. The Bethlehem Pacific Coast Steel Corporation et al.	Permitted Exception	Permitted Exception

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
	6359, Page 235.			
14*.	Easement recorded February 28, 1967 at P43734 in Book B121, Page 100.	<p>Bethlehem Steel Corporation ("Grantor") grants to the United States of America ("Grantee") the right and privilege to enter upon Grantor's lands as abut the northerly, westerly and southerly sides of the of the premises to a width of 3 feet for the purpose of performing maintenance and repair work on the building materially located on the premises.</p> <p><b>Note:</b> The Property is a fractional piece of the property described in the document.</p> <p><b>Note:</b> Title to all property previously owned by Grantor and Grantee is now vested in City and County of San Francisco, in trust. Exception should be deleted.</p>	Unpermitted Exception	Unpermitted Exception
15.*	Permit recorded July 25, 1967 at Q4404 in Book B162, Page 939.	<p>Revocable permit granted by the Department of Public Works to Bethlehem Steel Corp. for the construction and maintenance of a private force main in 20th Street to serve Blocks 4111 and 4046. Permit is conditioned on a 12,000-gallon per day maximum daily flow rate, and a 150-gallon per minute maximum flow rate.</p> <p><b>Note:</b> Title to all property previously owned by Grantor and Grantee is now vested in City and County of San Francisco, in trust. Exception should be deleted.</p>	Unpermitted Exception	Unpermitted Exception
16.	Corporation Grant Deed recorded on December 16, 1982 at D275576 in Book D464, Page 628.	<p>A Grant Deed from Bethlehem Steel Corporation to the City and County of San Francisco.</p> <p>Conveyance is subject to liens for general and special county and city taxes for the fiscal year</p>	Permitted Exception	Permitted Exception

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
		<p>July 1, 1982, to June 30, 1983.</p> <p>All subject to all easements, covenants, conditions and restrictions of record.</p> <p>Further subject to any matters that could be ascertained by an up-to-date survey, by making inquiry of persons in possession or by an inspection of the real property.</p> <p>All subject to rights and easements for commerce, navigation, and fishery in favor of the public or federal or state governments.</p> <p>Subject, further, to the effect of the following unrecorded instrument: Grant of Right of Way dated September 30, 1966, from Bethlehem Steel Corporation to the United States of America.</p>		
17.*	Street Encroachment Agreement recorded on July 6, 1976 at Z01074 in Book C196, Page 780.	<p>The City and County of San Francisco Department of Public Works granted a Street Encroachment Permit to Bethlehem Steel Company affecting Block 4046, Lot 1; Blk. 4110, Lot 1 &amp; Blk. 4111, Lot 2 located on both sides of 20th Street east of Illinois Street.</p> <p>Encroachment affects a fence and curbside parking area with 35 foot wide unrestricted access on 20th Street.</p> <p><b>Note:</b> Title to all property previously owned by Bethlehem Steel now vested in City and County of San Francisco, in trust. Exception should be deleted.</p>	Unpermitted Exception	Unpermitted Exception
18.*	A Notice – Seismic Building Hazard recorded on January 9, 1995	The Notice references a seismic building hazard located at 401 20th St. – Assessors Block 4111, Lot 4.	Unpermitted Exception.	Unpermitted Exception.

\* items that should be deleted from PTR prior to execution of final DDA



<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
	at F739802 on Reel G293, Image 166.	<p>The building is an unreinforced masonry wall building that is required to be seismically strengthened in accordance with the provisions of Chapters 14 and 15 of the San Francisco Building Code.</p> <p><b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b></p>		
19.*	A Notice – Seismic Building Hazard recorded January 9, 1995 at F739802 on Reel G293, Image 168.	<p>The Notice references a seismic building hazard located at 401 20th St. – Assessors Block 4111, Lot 4.</p> <p>The building is an unreinforced masonry wall building that is required to be seismically strengthened in accordance with the provisions of Chapters 14 and 15 of the San Francisco Building Code.</p> <p><b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b></p>	Unpermitted Exception.	Unpermitted Exception.
20.*	Minor Sidewalk Encroachment Permit No. 14MSE-0343 recorded July 29, 2015 as Inst. No. 2015-K098782-00.	<p>Minor Sidewalk Encroachment Permit allows for the use of existing sub-sidewalk basements and loading structure along Michigan Street frontage between 20<sup>th</sup> and 22<sup>nd</sup> St.</p> <p><b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b></p>	Unpermitted Exception	Unpermitted Exception
<b>THE FOLLOWING ITEMS AFFECT ALL OF THE HEREIN DESCRIBED LAND</b>				
21.*	Matters disclosed by Record of Survey 8565	Record of Survey depicts a northerly portion of the property. Survey discloses the	Unpermitted Exception	Unpermitted Exception

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
	recorded April 30, 2015 as Inst. No. 2015-K054517-00.	location of several building situated on the Property.  <b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b>		
22.*	Memorandum of Lease recorded July 29, 2015 as Inst. No. 2015-K098783-00.  And re-recorded January 22, 2016 as Inst. No. 2016-K193227-00.	<b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b>	Unpermitted Exception	Unpermitted Exception
23.*	Landlord's Agreement and Estoppel Certificate recorded July 29, 2015 as Inst. No. 2016-K098785-00.	Landlord's Agreement and Estoppel Certificate (the "Agreement") by and between the City and County of San Francisco operating through the San Francisco Port Commission ("Landlord") and historic Pier 70, LLC ("Borrower") and Bank of America, N.A. ("Lender").  <b>Note: Within Orton Property; if this requires an amendment to the Orton legal description to remove, it should be done prior to execution of final DDA</b>	Unpermitted Exception	Unpermitted Exception
24.	Covenant and Environmental Restriction on Property recorded August 19, 2016 as Inst. No. 2016-K308328-00.	The Covenant and Environmental Restriction on property (the "Covenant") affects the property consisting of Seawall Lot 349, Seawall Lot 345 (portion), Assessors Block 4110 (portion) and Twentieth Street (portion), generally bounded by Mariposa Street, Illinois Street and 22 <sup>nd</sup> Street (the "Property").  The Covenant was made by the	Permitted Exception to the extent it affects the Property	Permitted Exception to the extent it affects the Property

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
		<p>City and County of San Francisco ("Covenantor") for the benefit of the California Regional Water Quality Control Board for the San Francisco Bay Region (the "Water Board").</p> <p>The Property and groundwater underlying the property contains hazardous material as defined in California Health &amp; Safety Code Section 25260. Subdivision (d).</p> <p>Covenantor promises to restrict the use of the Property as follows:</p> <p>a. Use of native soil for growing produce for human consumption shall not be permitted on the Property;</p> <p>b. Uses involving regular exposure to native soil shall not be permitted on the Property;</p> <p>c. No hospital shall be permitted on the Property;</p> <p>d. No Owners or Occupants of the Property or any thereof shall conduct any excavation work on the Property, except in accordance with the July 25, 2013 Risk Management Plan prepared by Treadwell &amp; Rollo, Inc. (the "RMP").</p> <p>e. All uses, maintenance and development of the Property shall comply with the RMP at all times, including but not limited to: restoring and subsequently maintaining the integrity of any pavement or other surface described in the RMP capable of preventing exposure to the underlying soil (the "Durable Cover") following any construction, remedial measures taken, or remedial equipment installed on the Property pursuant to the</p>		

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
		<p>requirements of the Water Board and/or the RMP, unless otherwise expressly permitted in writing by the Water Board's Executive Officer.</p> <p>f. Except for the dewatering during construction activities, no Owners or Occupants of the Property shall drill, bore, otherwise construct, or use a well for the purpose of extracting ground water for any use.</p> <p>g. The Owner shall notify the Water Board of each of the following when not performed in compliance with the RMP or any Water Board approved work plans: (1) The type, cause, location and date of any disturbance to the Durable Cover, any remedial measures taken or remedial equipment installed, and of the groundwater monitoring system installed on the Property pursuant to the requirements of the Water Board, which could affect the ability of the Durable Cover or remedial measures, remedial equipment, or monitoring system to perform their respective functions and (2) the type and date of repair of such disturbance.</p> <p>h. The Covenantor, all Owners and Occupants agree that the Water Board shall have reasonable access to the Property for the purposes of inspection, surveillance, maintenance, or monitoring, as provided for in Division 7 of the Water Code.</p> <p>i. No Owner or Occupant of the Property shall act in any manner that will aggravate or contribute to the existing environmental conditions of the Property.</p>		

\* items that should be deleted from PTR prior to execution of final DDA

<u>Schedule B:</u>	<u>Document Description and Recording Data</u>	<u>Overview</u>	<u>Master Lease</u>	<u>Parcel Lease</u>
		Unless terminated the covenant shall continue in effect in perpetuity.		
25.	Any right, title or interest by reason of the record title to said Land not having been established and quieted under the provisions of the "Destroyed Land Records Relief Act of 1906, as Amended," commonly known as the "McEnerney Act".	<p>Title Company will require evidence that a McEnerney Judgement was filed on the property. Title may offer an endorsement to the title policy if no McEnerney judgment is found.</p> <p><i>The DDA requires the Port to undertake a McEnerney action, which must be final prior to the execution of the first Vertical DDA</i></p>	Permitted Exception	Unpermitted Exception
26.	Rights of Tenants [Any rights of the parties in possession of a portion of, or all of, said Land, which rights are not disclosed by the public records.]	Port must deliver property under the Master Lease and under any Vertical DDA free of all tenants and occupants.	Unpermitted Exception	Unpermitted Exception
27.	Matters disclosed by a survey.	Title Company will be provided a current ALTA/NSPS Survey prior to Closing. Developer reserves the right to comment on Title Company's survey read-in exception.	Permitted Exception	Permitted Exception
28.	Request for an Owner's Affidavit.	Title Company will request an Owner's Affidavit from the City and County of San Francisco.		

\* items that should be deleted from PTR prior to execution of final DDA

# **ENDORSEMENTS TO BE REQUESTED BY DEVELOPER**

	<b><u>CLTA/ALTA</u></b>	<b><u>Description</u></b>
1.	ALTA 9.2-06	Comprehensive (Improved Land)
2.	ALTA 26-06	Legally created parcels (Subdivision Map Act).
3.	ALTA 3.1-06	Zoning endorsement (Improved land).
4.	ALTA 8.2-06	Environmental Lien Endorsement.
5.	ALTA 17-06	Direct access and entry to public streets
6.	ALTA 17.2-06	Utility Access.
7.	ALTA 18-06	Single tax parcel.
8.	ALTA 19.1-06	Contiguity (if single parcel)
9.	ALTA 22-06	Location and Map.
10.	ALTA 25-06	Land same as on survey.
11.	ALTA 26.0	Legally Created Parcel
12.	ALTA 28-06	Easement – Damage or Enforced Removal [Subject to survey review].
13.	ALTA 28.1-06	Encroachments [Subject to survey review].
14.	ALTA 39.06	Lack of Signatures for electronically delivered Policy.
15.	CLTA 100.19	Existing Restriction Violations in old CCRs.
16.	CLTA 110.1	Deletion of Arbitration provision

\* items that should be deleted from PTR prior to execution of final DDA



**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR**

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**FORM OF VERTICAL DISPOSITION AND DEVELOPMENT AGREEMENT**

**([PIER 70] – [DESCRIBE PARCEL])**

**BETWEEN THE**

**THE CITY AND COUNTY OF SAN FRANCISCO  
OPERATING BY AND THROUGH THE  
SAN FRANCISCO PORT COMMISSION**

**AND**

**[VERTICAL DEVELOPER]**

**DATED AS OF \_\_\_\_\_, 201[\_\_\_\_]**

---

**ELAINE FORBES  
EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE- PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

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#### Exhibits and Schedules:

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Exhibit C	[Form of Quitclaim Deed—will need to include re-purchase right if fail to commence construction within XX months] [Form of Parcel Lease]
Exhibit D	Restrictive Covenants
Exhibit E	Transfer Fee Covenant
Exhibit F	Notices of Special Tax
Exhibit G	CFD and Assessment Matters

Exhibit H Form of Permit to Enter  
Exhibit I Vertical Developer Representations and Warranties  
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Exhibit L Partial Termination of Master Lease  
Exhibit M [If applicable: Deferred Infrastructure  
Exhibit N Form of Engineer's Certificate and Form of Architect's Certificate  
Exhibit O Form of Certificate of Completion  
Exhibit XX Scope of Development and Schedule of Performance **[only for residential fee parcels]**  
Exhibit XX City and Port Special Provisions

Schedule 4.2 Port Disclosure Matters

Schedule 15.3 Remedies for Failure to Commence Construction **[only for residential fee parcels.]**

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Schedule 18.1 Hazardous Materials Indemnity **[only for fee parcels]**

## FORM VERTICAL DISPOSITION AND DEVELOPMENT AGREEMENT

([Pier 70] – DESCRIBE PARCEL)

**THIS VERTICAL DISPOSITION AND DEVELOPMENT AGREEMENT** (this “**Agreement**”) dated for reference purposes only as of \_\_\_\_\_, 20\_\_\_\_, is by and between the **CITY AND COUNTY OF SAN FRANCISCO**, a municipal corporation (“**City**”), operating by and through the San Francisco Port Commission (“**Port**”), \_\_\_\_\_, and a \_\_\_\_\_ (“**Vertical Developer**”). All Exhibits and Schedules attached hereto are hereby incorporated by reference into this Agreement and will be construed as a single instrument and referred to herein as this “**Agreement**.” Initially capitalized terms in this Agreement are defined in **Article 23**.

**THIS AGREEMENT IS MADE WITH REFERENCE TO THE FOLLOWING FACTS AND CIRCUMSTANCES:**

**A.** Port owns certain real property located in the City and County of San Francisco consisting of approximately \_\_\_\_\_ square feet of unimproved land, as more particularly described on **Exhibit A** attached hereto (as may be refined and adjusted in accordance with the terms of this Agreement, the “**Property**”). The Property is located within an approximately 28-acre area located in the southeast corner of Pier 70 (the “**28-Acre Site**”) as more particularly described in that certain Disposition and Development Agreement dated \_\_\_\_\_, 2017, by and between FC Pier 70, LLC, a Delaware limited liability company [\_\_\_\_\_] (“**Horizontal Developer**”) and Port (as the same may be amended, supplemented, modified and/or assigned from time to time, the “**Horizontal DDA**”) and that certain Master Lease dated [\_\_\_\_\_] 2017, by and between Horizontal Developer and Port (as the same may be amended, supplemented, modified and/or assigned from time to time, the “**Master Lease**”). The boundaries of the Property may be refined and adjusted with the advancement of the 28-Acre Site development as set forth in **Section 3.1(d)**.

**B.** Under the Horizontal DDA and the Master Lease, Port has agreed to convey by sale or ground lease those certain Development Parcels (as defined in the Horizontal DDA) in accordance with the terms thereof. The Property is a Development Parcel under the Horizontal DDA, within Phase [XX] of development thereunder.

**C.** Planning Code Section 249.XX (the Pier 70 Special Use District) (as amended from time to time, the “**SUD**”) establishes the basic land use standards for vertical development within the Phase and sets forth the process and requirements for review and approval of design and construction documents related to Vertical Development. As authorized under the SUD, the Port and the Planning Commission approved the Pier 70 Design for Development dated [\_\_\_\_\_] 2017, as amended from time to time (the “**Design for Development**”), that sets forth design standards and design guidelines that will apply to all Vertical Development within the Phase.

**D.** On \_\_\_\_\_, 201\_\_\_\_, the Port approved a Phase [XX] Submittal (the “**Phase Submittal**”) that set forth the approved development program for the development of Phase [XX], as described therein and consistent with the Horizontal DDA, including, among other things, (i) Horizontal Developer’s obligations with respect to the construction of certain Horizontal Improvements, (ii) the development plan for Phase [XX], including affordable housing and park and open space requirements, and (iii) certain other associated public benefits to be provided in Phase [XX].

**E.** [Include additional Recitals that describe the parcel disposition process as provided under the Horizontal DDA, and any other relevant facts and circumstances leading up to execution of this VDDA]

**F.** [for commercial parcels: Subject to the terms and conditions of this Agreement, Vertical Developer desires to option and thereafter to ground lease the Property and Port is willing to grant an option and thereafter ground lease the Property on the terms and conditions set forth herein.]

[for residential parcels: Subject to the terms and conditions of this Agreement, Vertical Developer desires to [for fee parcels: purchase] [for ground lease parcels: ground lease] the Property and Port is willing to [for fee parcels: sell] [for ground lease parcels: ground lease] the Property on the terms and conditions set forth herein.]

**G.** Vertical Developer proposes to construct the project generally described in *Exhibit B* (as the same may be modified from time to time in accordance with the terms hereof, the "Vertical Project") under the terms of this Agreement. The term "Vertical Project" includes the Deferred Infrastructure. In connection with the Vertical Project, Vertical Developer is obligated to provide certain public benefits, as more particularly set forth herein, including [insert as appropriate: [providing Inclusionary Units]; [on-site child-care facilities]; [assuming the obligation to construct Deferred Infrastructure obligations] [other obligations]] and to comply with all applicable requirements of the Workforce Development Plan, the Mitigation Monitoring and Reporting Program and the Special Provisions.

**H.** The parties now desire to enter into this Agreement to set forth the terms and conditions upon which Port will deliver [for ground lease parcels: a leasehold estate] [for fee parcels: a fee interest] in the Property to Vertical Developer and Vertical Developer will develop the Vertical Project.

ACCORDINGLY, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Port and Vertical Developer hereby agree as follows:

## AGREEMENT

### 1. CONVEYANCE OF PROPERTY.

Subject to the terms, covenants and conditions set forth herein, Port agrees to [for fee parcels: sell] [for ground lease parcels: ground lease on the terms substantially in the form set forth in the lease attached hereto as *Exhibit XX* ("Parcel Lease")] to Vertical Developer, and Vertical Developer agrees to [for fee parcels: purchase] [for ground lease parcels: ground lease on the terms set forth in the Parcel Lease] from Port, Port's interest in the Property.

### 2. ACQUISITION PRICE.

**2.1. Acquisition Price.** The [for fee parcels: acquisition price for the Property] [for ground lease parcels: consideration due Port from Vertical Developer under the terms of the Parcel Lease on the Closing Date] is \_\_\_\_\_ and \_\_\_/100 Dollars (\$ \_\_\_\_\_) (the "Acquisition Price").

**2.2. Payment of Acquisition Price; Deposit.** Vertical Developer will pay Port the Acquisition Price as follows:

(a) **[For residential parcels: Deposit.** On or prior to the Effective Date, Vertical Developer will make an earnest money deposit in an amount equal to ten percent (10%) of the Acquisition Price (the "Deposit").] **[for commercial parcels: Initial Deposit.** On or prior to the Effective Date, Vertical Developer will make an earnest money deposit in an amount equal to ten percent (10%) of [for prepaid commercial leases: the Acquisition Price][for hybrid commercial leases: [insert amount that is ten percent (10%) of the present value of the Premises]](the "Initial Deposit").]

(b) **[for commercial leases. Additional Deposit.** If Vertical Developer elects to extend the Target Closing Date in accordance with *Section 7.3(a)*, then on the Target Closing Date, Vertical Developer will make an additional deposit in an amount equal to ten percent (10%) of **[for prepaid commercial leases: the Acquisition Price] [for hybrid commercial leases: [insert amount that is ten percent (10%) of the present value of the Premises] (the "Additional Deposit")]**. The Initial Deposit and the Additional Deposit are collectively referred to as the "Deposit." If there is no Additional Deposit, then the Initial Deposit may also be referred to as the "Deposit."

(c) Before expiration of the Contingency Period, the Deposit will be refundable to Vertical Developer only if this Agreement is terminated in accordance with *Section 6.2*. After expiration of the Contingency Period, the Deposit is non-refundable to Vertical Developer except as set forth in *Sections 6.3(b), 8.1, 10.2 or Section 10.4*. The Deposit will be credited against the Acquisition Price at Closing.

**[for non-Credit Bid deals only:** Vertical Developer will deliver the Deposit into escrow with [insert name of Title Company] (the "Title Company" or "Escrow Agent"). The Deposit will be held in an interest-bearing account, and all interest thereon will be deemed a part of the Deposit.] The Deposit (including interest thereon) will be applied to the Acquisition Price payable to Port [for sale parcels: at the consummation of the purchase and sale contemplated hereunder] [for ground lease parcels: upon the mutual execution and delivery of the Parcel Lease as contemplated hereunder] (the "Closing" or the "Close of Escrow").

**[for Credit Bid deals only:** Each Deposit will be applied by Credit Bid on the date it is due. The Deposit will be refundable to Vertical Developer only if this Agreement is terminated in accordance with *Section 6.2* before expiration of the Contingency Period, or after expiration of the Contingency Period, in accordance with *Section 6.3(b), 8.1, or Section 10.2 or Section 10.4(a)*. The Acquisition Price less the Deposit will be applied by Credit Bid [for sale parcels: at the consummation of the purchase and sale contemplated hereunder] [for ground lease parcels: upon the mutual execution and delivery of the Parcel Lease as contemplated hereunder] (the "Closing" or the "Close of Escrow").]

(d) **Independent Consideration.** Notwithstanding any provision of this Agreement to the contrary, upon any early termination of this Agreement where Vertical Developer is entitled to a refund of the Deposit, the Escrow Agent will deduct from the Deposit the sum of One Thousand Dollars (\$1,000) (the "Independent Contract Consideration") and deliver such Independent Contract Consideration to Port, which amount the parties bargained for and agree to as consideration for Vertical Developer's right to inspect and purchase the Property pursuant to this Agreement and for Port's execution, delivery and performance of this Agreement. The Independent Contract Consideration is in addition to and independent of any other consideration or payment provided in this Agreement, is nonrefundable, and is fully earned and will be retained by Port notwithstanding any other provision of this Agreement.

(e) **[For Vertical Developer Affiliates]: Credit Bid.** All payments to be made by Vertical Developer under this *Section 2.2* will be made by Credit Bid in accordance with [Sections 3.3—3.5 of the Financing Plan] attached to the Horizontal DDA and applied when due ("Credit Bid"), and all refunds will be applied by a reversal of the Credit Bid.

### 3. CONDITIONS OF TITLE.

#### 3.1. Permitted Encumbrances.

(a) **Permitted Exceptions.** At the Close of Escrow Port will convey interest in and to the Property to Vertical Developer **[for fee parcels: by quitclaim deed in the form of Exhibit C attached hereto (the "Deed")]** **[for ground lease parcels: by "Parcel Lease"]**, subject to the following: (i) Permitted Port Title Exceptions (as defined below); (ii) all items of which

Vertical Developer had actual notice or knowledge of as of the expiration of Contingency Period (subject to the provisions of **Section 6.3** with respect to a Port Title Defect); (iii) this Agreement and the Memorandum; (iv) the Master Association and TMA; (v) CFD and Assessment Matters; (vi) Development Easements, if any, (vii) the Pier 70 Master Association Documents; and (viii) [for fee parcels: the Deed, the Restrictive Covenant and the Transfer Fee Covenant] [for ground lease parcels: the Parcel Lease] (collectively, "**Permitted Encumbrances**"), **[Note: Add others as necessary/appropriate]** and otherwise free and clear of (1) rights of possession by others and [for fee parcels: rights of possession of Port], and (2) liens, encumbrances, covenants, assessments, easements, leases, licenses or other use agreements, and taxes.

(b) **Permitted Port Title Exceptions.** For purposes of this Agreement, the following will constitute "**Permitted Port Title Exceptions**":

- (i) Each matter affecting title to Property disclosed by the Title Commitment and Survey, and not otherwise objected to by Vertical Developer prior to the expiration of the Contingency Period under **Section 6.4** hereof;
- (ii) the lien of ad valorem real estate taxes, special taxes and assessments not yet delinquent as of the date of Closing, subject to proration as herein provided;
- (iii) Laws, including but not limited to building and zoning laws, ordinances and regulations, now or hereafter in effect relating to the Property;
- (iv) the customary printed exceptions and exclusions contained in title insurance policies;
- (v) matters caused by or on behalf of Vertical Developer or its Agents;
- (vi) Development Easements;
- (vii) Matters approved by Vertical Developer prior to Close of Escrow;
- (viii) The TMA;
- (ix) The Pier 70 Master Association Documents—including any CC&Rs;
- (x) The Restrictive Covenants;
- (xi) The Transfer Fee Covenant; and
- (xii) The CFD and Assessment Matters.

(c) **Horizontal Documents.** The Property forms a part of the 28-Acre Site and until the Closing, is subject to the Horizontal DDA, the Master Lease, and other documents contemplated in such agreements (collectively, the "**Horizontal Documents**"). The Horizontal Documents require the Horizontal Developer to construct and complete the Horizontal Improvements and other improvements (other than the Deferred Infrastructure in some cases) on the 28-Acre Site, including the Property, within a certain period that includes the period after the Effective Date. The Horizontal Improvements and other improvements may be necessary for the successful construction and operation of the Vertical Project. Accordingly, Vertical Developer agrees and acknowledges that (i) Horizontal Developer or its assigns may be performing material physical changes to the Property during the period prior to Closing in connection with the construction of the Horizontal Improvements (other than the Deferred Infrastructure in some cases), (ii) Port and Horizontal Developer may amend or modify the Horizontal Documents without Vertical Developer's prior consent, (iii) subject to **Section 3.4**, prior to Closing, Port may record or cause to be recorded, Development Easements on the Property to advance the development of the Horizontal Improvements, and (iv) subject to **Section 3.1(d)**, prior to Closing, Port may make adjustments to the legal description of the Property to exclude any portion thereof that is or is intended to become a right-of-way as the development of the 28-Acre



Site advances, Vertical Developer further agrees and acknowledges that because Port is not performing any of the Horizontal Improvements including any that may affect Vertical Developer's ability to commence and complete construction of the Vertical Project, Vertical Developer will work with the Horizontal Developer to agree on any schedule of performance for the completion of any portion of the Horizontal Improvements and other improvements that may impact Vertical Developer's ability to commence and complete construction of the Vertical Project and Vertical Developer's releases and waivers against or for the benefit of the City Parties, as described in **Section 4.4** include any Claims related to the Horizontal Improvements.

(d) **Modifications to Legal Description of Property.** Vertical Developer acknowledges and agrees that minor modifications to the boundaries of the Property may be required to accommodate existing and proposed rights-of-way as development of the 28-Acre Site advances. Accordingly, prior to the Close of Escrow, Port may request that Vertical Developer will consent to any such minor modification, such consent not to be unreasonably withheld, conditioned or delayed so long as the modification (i) will not materially and adversely affect Vertical Developer's intended development, use or operation of the Property and the Vertical Project as reasonable determined by Vertical Developer and such intended development, use or operation is consistent with the SUD and Design for Development; and (ii) is not inconsistent with the SUD, Design for Development or Phase Submittal (if submitted) in any material respect. **Section 12.12** (Post Closing Boundary Adjustments) addresses boundary adjustments after Close of Escrow.

**3.2. Restrictive Covenants.** Vertical Developer acknowledges and agrees that Port would not Deliver the Property unless Vertical Developer agreed, among other things, to comply with (a) the obligation to construct the Vertical Project in accordance with the terms of this Agreement, (b) the obligation to construct the Deferred Infrastructure in accordance with the terms of this Agreement and the VCA, (c) the CFD and Assessment Matters further described in **Section 3.3**, [for fee parcels: (d) those certain restrictive covenants attached hereto as **Exhibit D** pertaining to Vertical Developer's use and operation of the Property (the "Restrictive Covenant"), (e) those certain transfer fee covenants attached hereto as **Exhibit E** (the "Transfer Fee Covenant") [and] for residential condo parcels: (f) the obligation to develop the Vertical Project that complies with the Scope of Development attached hereto as **Exhibit P** (the "Scope of Development").

**3.3. Acknowledgements and Covenants Regarding Community Facilities Districts and Assessment Matters.**

(a) **Section 53341.5 Acknowledgment.** Prior to Close of Escrow, Vertical Developer will deliver to Port an acknowledgment (the "Notice of Special Tax") in the form attached hereto as **Exhibit F** confirming that Vertical Developer has been advised of the terms and conditions of the CFD, including that the Property is subject to the CFD Assessments.

(b) **Facilities and Maintenance CFD.** Vertical Developer will comply with all of the covenants and acknowledgements set forth in **Exhibit G** attached hereto (CFD and Assessment Matters), which covenants and acknowledgements will be recorded against title to the Property and survive Close of Escrow ("Agreement to Comply with CFD and Assessment Matters").

**3.4. Reservation of Easements.**

(a) **Development Easements - Before Close of Escrow.** Before the Close of Escrow, without limiting **Section 3.1(d)**, in order to facilitate the development of the Horizontal Improvements, Port has the right, subject to the limitations set forth below, to grant, convey or dedicate easements, and similar rights on and over the Property to utility companies, local water and sewer districts, the City, and other entities that provide utility or similar service to the Property or properties located adjacent thereto (the types of easements and similar rights described in the foregoing are, collectively, referred to herein as "Development Easements");

provided, however, before Port records, grants, conveys or dedicates any Development Easements hereunder, (i) if prior to the expiration of the Contingency Period, Port will furnish Vertical Developer with a copy of the proposed Development Easements for Vertical Developer's review. and (ii) if after the expiration of the Contingency Period, Port will furnish Vertical Developer with a copy of the proposed Development Easements for Vertical Developer's review and approval which approval will not be unreasonably withheld, conditioned or delayed so long as the proposed Development Easements (A) will not materially and adversely affect Vertical Developer's intended development, use or operation of the Property or the Vertical Project as reasonably determined by Vertical Developer and such intended development, use or operation is consistent with the SUD and Design for Development, (B) are not inconsistent with the SUD, Design for Development or Phase Submittal (if submitted) in any material respect, and (C) are in form and substance reasonably acceptable to Vertical Developer. Vertical Developer will approve or disapprove any proposed Development Easement that requires Vertical Developer's prior approval within twenty (20) days following its receipt thereof; if Vertical Developer fails to approve or disapprove the applicable Development Easement within such twenty (20) day period, Port may submit to Vertical Developer a second written request for approval. If Vertical Developer fails to approve or disapprove the applicable proposed Development Easement within ten (10) days after Port's second written request for approval, Vertical Developer will be deemed to have approved the proposed applicable Development Easements.

(b) **Master Association and Transportation Management Association.**

Without limiting the generality of the foregoing provisions of this **Section 3.4**, Vertical Developer acknowledges that the Property is included within Pier 70 Master Association (the "Master Association") and Vertical Developer is obligated to participate in a Transportation Management Association (the "TMA") that was formed to implement and administer the Transportation Demand Management Plan for the 28-Acre Site. Vertical Developer further acknowledges that the Property is or, prior to or concurrently with the Close of Escrow, [if applicable: or subsequent to the Close of Escrow,] will be subject to the covenants, conditions and restrictions contained in the [for commercial parcels: Master Commercial Declaration] [for residential parcels: Master Residential Declaration] by the recording of a supplemental declaration, and Vertical Developer is or will be obligated to participation in the Master Association and TMA, and that Vertical Developer will be responsible for all assessments that may be owing with respect to the Property following the Close of Escrow with respect to the Master Association and TMA.

**3.5. Vertical Developer's Responsibility for Title Insurance.** Vertical Developer understands and agrees that the right, title and interest in the Property will not exceed that vested in Port, and Port is under no obligation to furnish any policy of title insurance in connection with this transaction. Vertical Developer recognizes that any fences or other physical monument of the Property's boundary lines may not correspond to the legal description of the Property. Port will not be responsible for any discrepancies in the parcel area or location of the property lines or any other matters which an accurate survey or inspection might reveal. It is Vertical Developer's sole responsibility to obtain a survey from an independent surveyor and a policy of title insurance from a title company, if desired.

**[For ground lease parcels:** Vertical Developer will cause to be delivered to Port at Closing, a title insurance policy insuring Port's fee interest in the Property subject to the Parcel Lease and the other Permitted Encumbrances which are applicable to the fee. Port's title insurance policy will be at Vertical Developer's sole cost.

**4. INDEPENDENT INVESTIGATION; "AS IS" CONDITION; RELEASE OF PORT; PORT COVENANTS.**

**4.1. Vertical Developer's Independent Investigation.** Vertical Developer represents and warrants to Port that as of the expiration of the Contingency Period described in **Section 6.1**,

Vertical Developer will have performed a diligent and thorough inspection and investigation of each and every aspect of the Property, either independently or through agents of Vertical Developer's choosing, including, without limitation, the following matters (collectively, the "Property Conditions"):

(a) All matters relating to title including, without limitation, the existence, quality, nature and adequacy of Port's interest in the Property and the existence of physically open and legally sufficient access to the Property.

(b) The zoning and other legal status of the Property, including, without limitation, the Property's compliance with or applicability of all Laws and private or public covenants, conditions and restrictions, and all governmental and other legal requirements such as taxes, assessments, use permit requirements, environmental permits and building and fire codes.

(c) The quality, nature, adequacy and physical condition in, on, around, under, and pertaining to the Property, including all other physical and functional aspects in, on, around, under, and pertaining to the Property.

(d) The quality, nature, adequacy, and physical, geological and environmental condition in, on, around, under, and pertaining to the Property (including soils and any groundwater), and the presence or absence of any Hazardous Materials in, on, under or about the Property or any other real property in the vicinity of the Property. As used in this Agreement,

(e) The suitability in, on, around, under, and pertaining to the Property for Vertical Developer's intended uses or the development of the Vertical Project. Vertical Developer represents and warrants that its intended use of the Property is [ ].

(f) The economics and development potential, if any, of the Property.

(g) All other matters of material significance affecting in, on, around, under, and pertaining to the Property, including its development and use contemplated under this Agreement.

**4.2. Property Disclosures.** California law requires owners to disclose to buyers or lessees the presence or potential presence of certain Hazardous Materials. Accordingly, Vertical Developer is hereby advised that occupation of the Property may lead to exposure to Hazardous Materials such as, but not limited to, any chemical identified as a "constituent of concern" in the or Pier 70 Risk Management Plan, gasoline, diesel and other vehicle fluids, vehicle exhaust, office maintenance fluids, tobacco smoke, methane and building materials containing chemicals, such as formaldehyde. [IF APPLICABLE: Further, there are Hazardous Materials located on the Property, which are described in \_\_\_\_\_, copies of which have been delivered to or made available to Vertical Developer.] By execution of this Agreement, Vertical Developer acknowledges that the notices and warnings set forth above satisfy the requirements of California Health and Safety Code Section 25359.7 and related statutes.

[IF APPLICABLE: Vertical Developer acknowledges that Port has disclosed the matters relating to the Property referred to in **Schedule 4.2** attached hereto. Nothing contained in such schedule will limit any of the provisions of this Article or relieve Vertical Developer of its obligations to conduct a diligent inquiry hereunder, nor will any such matters limit any of the provisions of **Section 4.3** ["As Is" Purchase] or **Section 4.4** [Release of Port].

**4.3. "As Is With All Faults"; Disclaimer of Representations and Warranties .**  
VERTICAL DEVELOPER SPECIFICALLY ACKNOWLEDGES AND AGREES THAT [For Fee Parcels: PORT IS SELLING AND VERTICAL DEVELOPER IS PURCHASING PORT'S INTEREST IN] [For Ground Leases: IT IS LEASING PURSUANT TO THE TERMS OF THE PARCEL LEASE] THE PROPERTY ON AN "AS IS WITH ALL FAULTS" BASIS. VERTICAL DEVELOPER IS RELYING SOLELY ON ITS INDEPENDENT

INVESTIGATION. VERTICAL DEVELOPER SPECIFICALLY ACKNOWLEDGES AND AGREES THAT NEITHER THE CITY, INCLUDING ITS PORT, NOR ANY OF THE OTHER CITY PARTIES, HAS MADE, AND THERE IS HEREBY DISCLAIMED, ANY REPRESENTATIONS OR WARRANTIES OF ANY KIND WHATSOEVER, EXPRESS OR IMPLIED, AS TO ANY MATTERS CONCERNING THE PROPERTY, THE SUITABILITY OR FITNESS OF THE PROPERTY OR THE APPURTENANCES TO THE PROPERTY FOR THE VERTICAL PROJECT OR THE VERTICAL DEVELOPER'S INTENDED USES OR OPERATION OF THE PROPERTY, TITLE MATTERS, OR ANY OF THE PROPERTY CONDITIONS, THE LEGAL, PHYSICAL, GEOLOGICAL, ENVIRONMENTAL OR OTHER CONDITIONS OF THE PROPERTY, THE PROPERTY'S COMPLIANCE WITH LAWS, INCLUDING ALL BUILDING, PLANNING, ZONING AND OTHER REGULATIONS RELATING TO THE PROPERTY, THE VERTICAL PROJECT, OR ANY MATTER AFFECTING THE USE, VALUE, OR OCCUPANCY IN THE PROJECT, OR ANY OTHER MATTER WHATSOEVER PERTAINING TO THE PROPERTY OR THE PROPOSED VERTICAL PROJECT.

**4.4. Release of City and Port.** As part of its agreement to [for fee parcels: purchase] [for lease parcels: accept] the Property in its "As Is With All Faults" condition, Vertical Developer, on behalf of itself and its successors and assigns, waives or will be deemed to waive, any right to recover from, and forever releases, acquits, and discharges, the California State Lands Commission, City, including, but not limited to, all of its boards, commissions, departments, agencies and other subdivisions, including, without limitation, Port, and all of their respective officers, employees, agents, contractors and representatives, and their respective heirs, successors, legal representatives and assigns (collectively, the "City Parties"), from any and all demands, claims, legal or administrative proceedings, losses, liabilities, damages, penalties, fines, liens, judgments, costs or expenses whatsoever (including, without limitation, attorneys' fees and costs), whether direct or indirect, known or unknown, foreseen or unforeseen (collectively, "Claims"), whether direct or indirect, known or unknown, foreseen or unforeseen, that Vertical Developer may now have or that may arise on account of or in any way be connected with (i) the suitability of the Property for the development of the Vertical Project or Vertical Developer's and its Agents and customer's past, present and future use of the Property, (ii) title matters, or any of the property conditions, the legal, physical, geological or environmental condition of the Property (including soil and groundwater conditions), including, without limitation, any Hazardous Material in, on, under, above or about the Property, (iii) any Laws applicable thereto, including, without limitation, Environmental Laws, (iv) damages by death of or injury to any Person, or to property of any kind whatsoever and to whomever belonging, (v) construction impacts from the Horizontal Improvements, delay in completion of or failure to complete the Horizontal Improvements, defects in the Horizontal Improvements, and any other matter related to Horizontal Improvements, and (v) goodwill, or business opportunities arising at any time and from any cause in, on, around, under, and pertaining to the Property or the Vertical Project, including all Claims arising from the joint, concurrent, active or passive negligence of any of City Parties, but excluding any intentionally harmful acts committed solely by Port or City.

Vertical Developer expressly acknowledges and agrees that the amount payable or expended by Vertical Developer hereunder does not take into account any potential liability of the City Parties for any consequential, incidental or punitive damages. Port would not be willing to enter into this Agreement in the absence of a complete waiver of liability for consequential, incidental or punitive damages due to the acts or omissions of the City Parties, and Vertical Developer expressly assumes the risk with respect thereto. Accordingly, without limiting any Indemnification obligations of Vertical Developer or other waivers contained in this Agreement and as a material part of the consideration of this Agreement, Vertical Developer fully RELEASES, WAIVES AND DISCHARGES forever any and all claims, demands, rights, and causes of action against the City Parties for consequential, incidental and punitive damages

(including, without limitation, lost profits) and covenants not to sue for such damages, the City Parties arising out of this Agreement or the uses authorized hereunder, including, any interference with uses conducted by Vertical Developer pursuant to this Agreement regardless of the cause, and whether or not due to the negligence of the City Parties.

Further, the City Parties will not, under any circumstance, be responsible or liable to Vertical Developer for, and Vertical Developer hereby releases the City Parties from, any Claims that may arise on account of or in any way be connected with the failure to complete any Horizontal Improvements (as defined in the Horizontal DDA) on or near the Property, or at any location within the 28-Acre Site, and Vertical Developer, its successors and assigns, assume the risk that any such Horizontal Improvements will not be completed.

Vertical Developer understands and expressly accepts and assumes the risk that any facts concerning the Claims released, waived, and discharged in this Agreement includes known and unknown claims, disclosed and undisclosed, and anticipated and unanticipated claims pertaining to the subject matter of the releases, waivers, and discharges, and might be found later to be other than or different from the facts now believed to be true, and agrees that the releases, waivers, and discharges in this Agreement will remain effective. Accordingly, with respect to the Claims released, waived, and discharged in this Agreement, Vertical Developer expressly waives the benefits of Section 1542 of the California Civil Code, which provides as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN TO HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR.

BY PLACING ITS INITIALS BELOW, VERTICAL DEVELOPER SPECIFICALLY ACKNOWLEDGES AND CONFIRMS THE VALIDITY OF THE RELEASES, WAIVERS, AND DISCHARGES MADE ABOVE AND THE FACT THAT VERTICAL DEVELOPER WAS REPRESENTED BY COUNSEL WHO EXPLAINED, AT THE TIME THIS AGREEMENT WAS MADE, THE CONSEQUENCES OF THE ABOVE RELEASES, WAIVERS AND DISCHARGES.

INITIALS: VERTICAL DEVELOPER: \_\_\_\_\_

**4.5. *Survival.*** The provisions of this **Article 4** will survive the expiration or earlier termination of this Agreement.

## **5. PRE-CLOSING COVENANTS.**

**5.1. *Access to Property Prior to Closing.*** In connection with any entry for the purposes of performing non-invasive investigations and tests necessary to carry out the terms of this Agreement or performing visual surveys and inspections by Vertical Developer or its Agents onto the Property prior to the Close of Escrow, Vertical Developer will enter into a license with Port on Port's standard form of license attached hereto as **Exhibit H** (the "License"). If Vertical Developer desires to perform invasive testing or other due diligence on the Property, then at Port's election, the License may be adjusted by Port, in its sole discretion to account for the additional risks associated with such activities, including increased insurance coverage amounts or additional insurance coverage and broader indemnity and release provisions. If the Property is then under lease to Horizontal Developer under the Master Lease, Vertical Developer will enter into a license with Horizontal Developer in the form substantially on the same terms and conditions as the License, as reasonably acceptable to Horizontal Developer. If the Property is not under lease to Horizontal Developer under the Master Lease, Vertical Developer agrees and acknowledges that Port will include in the License, any additional provisions required by Law (or mandated by the Port Commission pursuant to a policy adopted by the Port Commission in a public meeting) to be included in real property licenses.

**5.2. Final Map.** From and after the expiration of the Contingency Period and prior to the Close of Escrow, Vertical Developer, at its sole cost and expense, will have the right but not the obligation to commence to process a Final Map; provided, however, Vertical Developer will not cause or permit the recordation of such Final Map prior to the Close of Escrow. Port, at no cost to Port, will cooperate reasonably with Vertical Developer in its efforts to process such Final Map in accordance with the terms of **Section 12.9(b)**.

**5.3. Regulatory Approvals for Vertical Project.** From and after the expiration of the Contingency Period and prior to the Close of Escrow, Vertical Development will have the right, but not the obligation, at its sole cost and expense, to pursue Regulatory Approvals for the Vertical Project including, without limitation, schematic design approval under the SUD; provided, however, Vertical Developer will not cause or permit the issuance of any such Regulatory Approval prior to the Close of Escrow if the same would be binding upon Port. Port, at no cost to Port, will cooperate reasonably with Vertical Developer in its efforts to process such Regulatory Approvals in accordance with the terms of **Section 12.9(b)**.

## **6. CONDITIONS PRECEDENT TO CLOSING OF ACQUISITION.**

### **6.1. Contingency Period.**

(a) **Generally.** Vertical Developer will have until 5:00 p.m. San Francisco Time on [insert date that is forty-five (45) days after the Effective Date of Agreement] to inspect and review the Property and to elect to proceed with the Delivery of the Property on and subject to the terms of this Agreement (such period being referred to herein as the "**Contingency Period**"). If Vertical Developer elects to proceed with the purchase of the Property, then Vertical Developer will, before the expiration of the Contingency Period, notify Port and Escrow Agent in writing that Vertical Developer has approved all such matters ("**Acceptance Notice**"). If Vertical Developer elects not to proceed with the purchase of the Property, then Vertical Developer must, before the expiration of the Contingency Period, deliver notice to Port that it is exercising its right to terminate this Agreement in accordance with **Section 6.2** (the "**Termination Notice**"). If before the end of the Contingency Period Vertical Developer fails to give Port a Termination Notice or an Acceptance Notice, then Vertical Developer will be deemed to have elected to proceed to Closing.

(b) **Objectable Matters.** If Vertical Developer objects to any of aspect of the Property within the Contingency Period, then Vertical Developer may (but will not be obligated to) deliver to Port written notice explaining the aspects of the Property that are objectionable to Vertical Developer ("**Objection Notice**"). Port has no obligation to remove or remedy any of the items listed in the Objection Notice objectionable to Vertical Developer ("**Objectionable Items**"). Port has ten (10) days after receipt of the Objection Notice to notify Vertical Developer whether Port will remove or remedy the Objectionable Items; provided, however, if less than ten (10) days remain before the Contingency Period expires when Port receives the Objection Notice, then Port may, at its sole discretion, extend the Contingency Period by the number of days necessary for Port to have ten (10) days to respond to the Objection Notice. If Port so extends the Contingency Period, then Vertical Developer may terminate this Agreement at any time prior to the date that is one (1) business day after the expiration of such ten (10) day period if and only if Port does not agree in writing, prior to the expiration of such ten (10) day period, to remove or remedy all of the Objectionable Items to Vertical Developer's satisfaction prior to Closing.

(c) **Port Election to Remove or Remedy Objectionable Matter.** If Port elects to remedy or remove the Objectionable Items and requires additional time beyond the Closing Date to remove or remedy any of the items, the Closing Date will be delayed for so long as Port diligently pursues such removal or remedy, not to exceed thirty (30) days unless otherwise agreed by the Parties. If and when Port elects not to remove or remedy the Objectionable Item and so notifies Vertical Developer in writing, which Port may do at any time

including following an initial election to pursue remedial or corrective actions, then Vertical Developer may elect to either (i) proceed to Closing in accordance with the terms of this Agreement, in which event, Vertical Developer will be deemed to have waived any objections to the Objectable Items Port will not remove or remedy, or (ii) terminate this Agreement in accordance with **Section 6.2**, in each case by delivering written notice thereof to Port not later than three (3) business days after the date Port notifies Vertical Developer in writing that Port has elected not to remove or remedy the Objectable Item. If Vertical Developer fails to notify Port of its election within such three (3) business day period, Vertical Developer shall be deemed to have elected to proceed to Closing.

**6.2. Vertical Developer's Right to Terminate; Return of Deposit.** If Vertical Developer elects to terminate this Agreement in accordance with **Section 6.1(a)**, **Section 6.1(c)**, **Section 6.3** or **Section 8.1**, or **Section 10.4(a)**, (collectively, "VD Terminable Rights") then [for non-Credit Bid deals: the Deposit will be returned promptly to Vertical Developer upon notice thereof to Escrow Agent] [for Credit Bid deals: the Credit Bid will be reversed], Vertical Developer will have no further remedies against Port and, except for any provisions of this Agreement which expressly state that they will survive the termination of this Agreement, this Agreement will be terminated and canceled in all respects and neither Vertical Developer nor Port will have any further rights or obligations hereunder. If Vertical Developer does not duly terminate this Agreement in accordance with and within the time periods set forth in the applicable VD Terminable Sections, or if Vertical Developer waives its right to terminate this Agreement, (i) this Agreement will remain in full force and effect and Vertical Developer will have no further right to terminate this Agreement under the applicable VD Terminable Sections, and (ii) Vertical Developer will be deemed to have waived any liability of Port and any right to refuse to consummate the Closing by reason of any condition known to Vertical Developer as of the last day of the Contingency Period, or if applicable, one (1) business day following Port's delivery of written notice to Vertical Developer that Port will not remove or remedy the Objectable Item.

**6.3. Title Review Following Contingency Period Expiration.**

(a) If at the time scheduled for Close of Escrow any (i) possession by others, (ii) rights of possession other than those of Vertical Developer, or (iii) lien, encumbrance, covenant, assessment, easement, lease, tax or other matter which is not a Permitted Port Title Exception, encumbers the Property and would materially and adversely affect the development of the Property ("Port Title Defect"), Port will have up to thirty (30) days from the date scheduled for Close of Escrow to remove the Port Title Defect. The Close of Escrow will be extended to the earlier of seven (7) Business Days after the Port Title Defect is removed or the expiration of the thirty (30) day period. If the Port Title Defect can be removed by bonding and Port has not so bonded within the thirty (30) day period, Vertical Developer may, but will not be obligated to, cause a bond to be issued. If Vertical Developer causes a bond to be issued in accordance with this **Section 6.3(a)**, Port will reimburse Vertical Developer for the cost of such bond within thirty (30) days of demand or, at Port's option, credit such amount against the Acquisition Price payable to Port under this Agreement.

(b) If at the Closing Date, a Port Title Defect still exists, Vertical Developer may by written notice to Port either (i) terminate this Agreement and [for non-Credit Bid deals: receive a return of the Deposit] [for Credit Bid deals: the Credit Bid will be reversed] or (ii) accept Delivery of the Property. If Vertical Developer accepts Delivery of the Property subject to a Port Title Defect, the Port Title Defect will be deemed waived. If Vertical Developer does not accept Delivery of the Property and fails to terminate this Agreement within seven (7) days after the Closing Date, or any extension as provided above, Port may terminate this Agreement upon three (3) days written notice to Vertical Developer. If the Agreement is terminated under this Section the terms of **Section 6.2** shall apply.



#### 6.4. *Port's Conditions Precedent.*

(a) **Port's Conditions Precedent.** The following are conditions precedent to Port's obligation to consummate the Close of Escrow and thereby Deliver the Property to Vertical Developer:

(i) Vertical Developer will have performed all obligations under this Agreement required to be performed on its part before the Close of Escrow, no uncured Acquisition Event of Default will exist on Vertical Developer's part under this Agreement and all of Vertical Developer's representations and warranties made in **Section 21.3** will have been true and correct when made and will be true and correct as of the Close of Escrow. At the Close of Escrow, Vertical Developer will deliver to Port a certificate to confirm the accuracy of such representations and warranties, substantially in the form attached hereto as **Exhibit I**.

(ii) Vertical Developer will have deposited into Escrow, **[for non-Credit Bid deals:** the balance of the Acquisition Price], **[for ground leases:** the security deposit and all other sums, including any bonds, required to be paid to Port on or prior to the effective date of the Parcel Lease pursuant to the terms thereof] and all other sums necessary to consummate the Close of Escrow pursuant to the terms of this Agreement.

(iii) **[for Credit Bid deals:** Vertical Developer will have notified Port that it consents to the balance of the Acquisition Price being Credit Bid at Closing;

(iv) Vertical Developer will have deposited into Escrow each of the documents described in **Section 7.4(b)**, each duly executed and acknowledged by Vertical Developer.

(v) **[for ground lease parcels:** Vertical Developer will have obtained all insurance required under the Parcel Lease and will have deposited evidence thereof into Escrow.

(vi) Vertical Developer will have satisfied the submittal requirements that Vertical Developer (or Vertical Developer's contractor) is required to make before Close of Escrow relating to Vertical Developer's obligations to comply with the Workforce Development Plan attached hereto as **Exhibit J ("Workforce Development Plan")**.

(vii) Vertical Developer and Port will have executed mutual irrevocable instructions to the Escrow Agent, all in accordance with **Article 7**.

(viii) Vertical Developer will have executed and delivered to Port a certification of compliance with San Francisco Administrative Code Chapters 12B and 12C on the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (Form HRC-12B-101), together with supporting documentation, and will have secured approval of the form by the City's Human Rights Commission.

(ix) Vertical Developer has deposited into Escrow such evidence of authority to enter into [the Parcel Lease], this Agreement and any other Transaction Documents, as Port and the Title Company may reasonably require (including certificates of good standing, board resolutions and certificates of incumbency).

(x) Vertical Developer will have delivered into escrow, a reaffirmation that all the representations and warranties made in **Section 21.3** are and remain true and correct as of the Closing Date.

(xi) [add as applicable: Vertical Developer will have complied with the requirements of the Housing Plan as it pertains to the Property to the extent required at Close of Escrow.]

(xii) Horizontal Developer will have deposited into Escrow duly executed and acknowledged counterparts of the DDA Release and Partial Termination.



(xiii) **[For ground lease parcels only:** The Title Company is irrevocably committed to issue to Port upon payment by Vertical Developer, the title insurance policy required by **Section 3.5** to be delivered to Port as of the Closing Date.]

(b) **Satisfaction of Port's Conditions.** The conditions precedent set forth in **Section 6.4(a)** are intended solely for the benefit of Port. If any such condition precedent is not satisfied on or before the Closing Date, Port's Executive Director, or, if the Executive Director determines that waiver of the condition precedent materially affects the rights, obligations, or expectations of Port, the Port Commission by resolution, will have the right in its sole discretion either to waive in writing the condition precedent in question and proceed with the Close of Escrow, or, in the alternative, to terminate this Agreement. If Vertical Developer is using reasonably diligent efforts to meet or satisfy the conditions precedent to Close of Escrow, the date for the Close of Escrow will be extended for a reasonable period or periods of time specified by Vertical Developer, but such periods in the aggregate will not extend beyond the Closing Date (unless otherwise extended by mutual agreement of the Parties) to allow such conditions precedent to be satisfied, subject to Port's further right to terminate this Agreement by the Closing Date if all such conditions precedent have not been satisfied.

#### **6.5. Vertical Developer's Conditions to Closing.**

(a) **Vertical Developer Conditions Precedent.** The following are conditions precedent to Vertical Developer's obligation to consummate the Close of Escrow and accept the Property from Port under this Agreement:

(i) Port will have performed all obligations under this Agreement which Port is required to perform before the Close of Escrow and there is no Acquisition Event of Default by Port.

(ii) The Title Company is irrevocably committed to issue to Vertical Developer, upon payment by Vertical Developer, a title insurance policy satisfactory to Vertical Developer, insuring Vertical Developer's interest in the Property subject to Permitted Encumbrances.

(iii) Port will have deposited into escrow each of the documents described in **Section 7.4(a)**, each duly executed and acknowledged by Port.

(iv) Horizontal Developer will have deposited into escrow duly two (2) duly executed and acknowledged counterparts of each of the Development Agreement Assignment, DDA Release and Partial Termination.

(v) Horizontal Developer will have deposited into escrow a ground lessee's affidavit and, if required by Title Company, a mechanic's lien indemnity, in form and substance reasonably satisfactory to Horizontal Developer and Title Company.

(b) **Satisfaction of Vertical Developer's Conditions Precedent.** The conditions precedent set forth in **Section 6.5(a)** are intended solely for the benefit of Vertical Developer. If any such condition precedent is not satisfied on or before the Close of Escrow, Vertical Developer will have the right in its sole discretion to waive in writing the condition precedent in question and proceed with the Close of Escrow and acceptance of the Property under this Agreement. If Port is using reasonably diligent efforts to meet the conditions precedent, the date for the Close of Escrow may be extended, at Vertical Developer's sole option, for a reasonable period or periods of time specified by Vertical Developer, but such periods in the aggregate will not extend beyond the Closing Date, to allow such conditions precedent to be satisfied, subject to Vertical Developer's further right to terminate this Agreement by the Closing Date.

## 6.6. *Taxes and Assessments.*

(a) **Ad Valorem Taxes and Assessments Before and After Close of Escrow.** For any period before the Close of Escrow, Vertical Developer is responsible for the payment of any ad valorem taxes (including possessory interest and special taxes) assessed by reason of this Agreement. Ad valorem taxes and assessments levied, assessed, or imposed for any period from and after the Close of Escrow, including possessory interest and special taxes, are the sole responsibility of Vertical Developer.

(b) **Possessory Interest Taxes.** Vertical Developer recognizes and understands that this Agreement may create a possessory interest subject to property taxation and that Vertical Developer may be subject to the payment of property taxes levied on such interest. San Francisco Administrative Code Sections 23.38 and 23.39 (or any successor statute) require that the City report certain information relating to this Agreement, and any renewals of this Agreement, to the County Assessor within sixty (60) days after any such transaction, and that Vertical Developer report certain information relating to any assignment under this Agreement to the County Assessor within sixty (60) days after such assignment transaction. Vertical Developer agrees to provide such information as may be requested by Port to enable Port to comply with this requirement.

(c) **Right to Contest.** Subject to *Section 3.3* and the matters described therein, Vertical Developer has the right to contest the amount, validity or applicability, in whole or in part, of any ad valorem, possessory interest or other taxes and assessments levied on Vertical Developer or the Property by reason of this Agreement (collectively, "**Taxes and Assessments**") by appropriate proceedings conducted in good faith and with due diligence, at no cost to Port, provided that, prior to commencement of such contest, Vertical Developer notifies Port of such contest. Vertical Developer must notify Port of the final determination of such contest within fifteen (15) days after such determination. Subject to *Section 3.3*, nothing in this Agreement requires Vertical Developer to pay any Taxes and Assessments so long as Vertical Developer contests the validity, applicability or amount of such Taxes and Assessments in good faith, and so long as it does not allow the portion of the Property affected by such Taxes and Assessments to be forfeited to the entity levying such Taxes and Assessments as a result of its nonpayment. If any Law requires, as a condition to such contest, that the disputed amount be paid under protest, or that a bond or similar security be provided, Vertical Developer must comply with such condition as a condition to its right to contest. Vertical Developer is responsible for the payment of any interest, penalties or other charges that may accrue as a result of any contest, and Vertical Developer must provide a statutory lien release bond or other security reasonably satisfactory to Port in any instance where Port's interest in the Property may be subjected to such lien or claim. Vertical Developer is not required to pay any Taxes and Assessments being so contested during the pendency of any such proceedings unless payment is required by the court or agency conducting such proceedings. Port, at its own expense and at its sole option, may elect to join in any such proceeding whether or not any Law requires that such proceedings be brought by or in the name of Port or any owner of the Property. Port will not be subjected to any liability for the payment of any fines or penalties, and except as provided in the preceding sentence, costs, expenses or fees, including Attorneys' Fees and Costs, in connection with any such proceeding. **[for fee parcels only:** Notwithstanding the foregoing, from and after the Close of Escrow, subject to *Section 3.3* and the matters described therein, Vertical Developer's right to contest Taxes and Assessments will be absolute and, without limiting the generality of the foregoing, in no event will Vertical Developer be obligated to notify or provide security to Port nor will Port have a right to participate.]

(d) **Survival.** This *Section 6.6* will survive the expiration or earlier termination of this Agreement.

## 7. ESCROW AND CLOSING.

**7.1. Escrow.** Vertical Developer and Port will deposit an executed counterpart of this Agreement with the Title Company. Port and Vertical Developer will deposit escrow instructions as appropriate to enable the Escrow Agent to comply with the terms of this Agreement. In addition, Port will deposit supplementary escrow instruction instructing Escrow Agent to apply all funds received by it in accordance with the requirements of the Financing Plan. In the event of any conflict between the provisions of this Agreement and any escrow instructions or supplementary escrow instructions, the terms of this Agreement or the Financing Plan, as applicable, will control.

**7.2. Closing.** The Closing hereunder will be held, and delivery of all items to be made at the Closing under the terms of this Agreement will be made, at the offices of the Title Company on the date that is [for residential parcels: thirty (30) days] [for commercial parcels: six months after the expiration of the Contingency Period before 3:00 p.m. San Francisco time or such earlier date and time as Vertical Developer and Port may mutually agree upon in writing (the "Target Closing Date"). **[for residential parcels only:** Such date and time may not be extended without the prior written approval of both Port and Vertical Developer, which may be withheld in each of their sole discretion.] The "Closing Date" is the date that the Closing or Close of Escrow occurs.

### 7.3. **[for commercial parcels only: Extension of Closing Date.**

(a) **Extension of Target Closing Date.** Vertical Developer has one option to extend the Target Closing Date by an additional six (6) months (the "Extended Closing Date") in accordance with this **Section 7.3(a)** by delivering written notice to Port of its election to extend the Target Closing Date to the Extended Closing Date ("Extension Notice"). The Target Closing Date will be extended to the Extended Closing Date (unless an earlier Closing Date is agreed to between the Parties) only if all of the following conditions are satisfied (collectively, the "Extended Closing Date Conditions"):

- (i) There is no Vertical Developer Acquisition Event of Default, Vertical Developer Default, or Unmatured Vertical Developer Event of Default as of the date Port receives the Extension Notice and during the period after the Target Closing Date;
- (ii) Port receives at least ten (10) days before the Target Closing Date, the Extension Notice; and
- (iii) **[for non-Credit Bid deals:** Port receives by wire transfer on or before the Target Closing Date, an additional deposit equaling ten percent (10%) of the Acquisition Price (the "Additional Deposit").] **[for Credit Bid deals affiliates:** An additional deposit equaling ten percent (10%) of the Acquisition Price (the "Additional Deposit") will be Credit Bid on the date Port receives the Extension Notice].

If Vertical Developer does not satisfy the Extended Closing Date Conditions within the time periods set forth in this **Section 7.3(a)** and Closing does not occur by the Target Closing Date, then it will be deemed an Acquisition Event of Default by Vertical Developer and Port will retain the Deposit as liquidated damages.

### 7.4. **Deposit of Documents.**

(a) **By Port.** At or before the Closing, Port will deposit into escrow the following items:

- (i) **[For fee parcels:** the duly executed and acknowledged Deed conveying the Property to Vertical Developer subject to the Permitted Encumbrances;]

(ii) [For ground lease parcels: four (4) duly executed and acknowledged counterparts of the Parcel Lease and two (2) duly executed and acknowledged counterparts of the Memorandum of Lease (in the form attached to the Parcel Lease) (the "Memorandum of Lease");]

(iii) [two (2) duly executed and acknowledged counterpart originals of the Release of Disposition and Development Agreement in the form attached hereto as **Exhibit K** (the "DDA Release") signed by Port;]

(iv) [two (2) duly executed and acknowledged counterpart originals of the Partial Release of Master Lease in the form attached thereto as Exhibit [XX] (the "Partial Termination") signed by Port;]

(v) two (2) duly executed and acknowledged counterparts signed by Port of a memorandum of this Agreement in the form of **Exhibit XX** attached hereto attached hereto (the "Memorandum of VDDA");

(vi) a duly executed owner's title affidavit in form reasonably satisfactory to Port and Title Company; and

(vii) evidence of authority to consummate the transactions contemplated by this Agreement, as the Title Company may reasonably require (including, if applicable, Port Commission and Board of Supervisors' resolutions).

(b) **By Vertical Developer.** At or before the Closing, Vertical Developer will deposit into escrow the following items:

(i) [For ground lease parcels: four (4) duly executed by Vertical Developer and acknowledged counterparts of the Parcel Lease and two (2) duly executed by Vertical Developer and acknowledged counterparts of the Memorandum of Lease;]

(ii) two (2) duly executed and acknowledged counterparts of the Memorandum of VDDA;

(iii) the funds necessary to consummate the Close of Escrow **for Credit Bid deals:** (other than the Acquisition Price which is to be Credit Bid in accordance with the terms of this Agreement)];

(iv) [For fee parcels: two (2) duly executed counterparts by Vertical Developer of the Restrictive Covenant;]

(v) [For fee parcels: two (2) duly executed counterparts by Vertical Developer of the Transfer Fee Covenant;]

(vi) two (2) duly executed originals by Vertical Developer of the Agreement to Comply with CFD and Assessment Matters; and

(vii) two (2) duly executed originals by Vertical Developer of the Notice of Special Tax; and

(viii) evidence of authority to consummate the transactions contemplated by this Agreement, as Port and the Title Company may reasonably require (including certificates of good standing, board resolutions and certificates of incumbency).

(c) **Further Assurances.** Port and Vertical Developer will each deposit such other instruments as are reasonably required by the Escrow Agent or otherwise required to close the escrow and consummate the purchase of the Property in accordance with the terms hereof.

**7.5. Steps to Close Escrow.** Port and Vertical Developer will instruct the Escrow Agent to consummate the escrow as provided herein. Upon the Close of Escrow, the Escrow

Agent will record in the Official Records, in the following and no other order, the DDA Release, the Partial Termination, [for fee parcels: the Deed, the Transfer Fee Covenant, the Restrictive Covenants] [for ground lease parcels: the Memorandum of VDDA, the Memorandum of Lease], the Agreement to Comply with CFD and Assessment Matters, and any other documents reasonably required to be recorded under the terms of Regulatory Approvals. Upon Close of Escrow, Escrow Agent will deliver a settlement statement to Port and Vertical Developer [for non-Credit Bid deals: and deliver to Port all funds received by Escrow Agent on account of the Acquisition Price. Port will instruct the Escrow Agent to disburse the net proceeds of the Acquisition Price to the Project Payment Obligation as defined in the Financing Plan in accordance with *Article 2* (Flow of Funds) of the Financing Plan]. [for Credit Bid deals: If the Acquisition Price will be paid by Credit Bid, Port and Vertical Developer will make entries in [the Developer Capital Schedule and the Port Capital Schedule] to reflect the disposition of cash, proceeds deemed to have been deposited by Credit Bid as described in the Financing Plan, and any offset to Fair Market Value by the estimated Deferred Infrastructure costs.] [confirm process] In addition, the Title Company will issue title policies to Vertical Developer [for ground lease parcels: and Port] as required under *Section 3.5*.

**7.6. Waiver of Pre-Delivery Conditions.** Unless the Parties otherwise expressly agree at the time of Close of Escrow, all pre-Delivery conditions of the Parties will, upon Escrow, be deemed waived by the Party benefited by such condition.

**7.7. Merger.** Upon the Close of Escrow, the terms set forth in *Section 1* through *Section 10*, inclusive, of this Agreement will be deemed to have merged with the [for fee parcels: Deed] [for ground lease parcels: Ground Lease] and will be of no further force or effect, except to the extent such term expressly survives the Close of Escrow pursuant to the terms thereof. For the avoidance of doubt, the terms of *Section 11* through *Section 23*, inclusive, of this Agreement will survive the Close of Escrow.

## **8. RISK OF LOSS PRIOR TO CLOSING.**

**8.1. Loss.** Prior to the Closing Date, Port will give Vertical Developer notice of the occurrence of damage or destruction of, or the commencement of condemnation proceedings affecting, any portion of the Property. In the event that all or any portion of the Property is condemned, or destroyed or damaged by fire or other casualty prior to the Closing, then Vertical Developer may, at its option to be exercised within ten (10) days of Port's notice of the occurrence of the damage or destruction or the commencement of condemnation proceedings, either terminate this Agreement or consummate the Delivery of the Property for the full Acquisition Price as required by the terms hereof. If Vertical Developer elects to terminate this Agreement or fails to give Port notice within such ten (10)-day period that Vertical Developer will proceed with the purchase, then this Agreement will terminate at the end of such ten (10)-day period and the terms of *Section 6.2* will apply.

**8.2. Insurance Proceeds and Awards.** Vertical Developer acknowledges that until immediately prior to Closing, the Property will be leased by Port to Horizontal Developer pursuant to the terms and condition of the Master Lease.

(a) **Insurance Proceeds.** Pursuant to the Horizontal Documents, Horizontal Developer is obligated to insure the Property until immediately prior to the Closing. Accordingly, Horizontal Developer may receive insurance proceeds arising from damage or destruction of the Property. If Vertical Developer desires to have any portion of such insurance proceeds available for Vertical Developer's use if it consummates the Delivery of the Property for the full Acquisition Price after damage or destruction of the Property, then Vertical Developer and Horizontal Developer must include the terms of any transfer of insurance proceeds arising from damage or destruction of the Property received by Horizontal Developer to Vertical Developer in the VCA. Port will not be obligated to purchase any third party

commercial liability insurance or property insurance with regard to the Property and in no event, will Port be obligated to transfer to Vertical Developer any insurance proceeds Port may receive or credit against or reduce the Acquisition Price as a result of damage or destruction of the Property.

(b) **Condemnation Awards.** If Vertical Developer elects to consummate the Delivery of the Property for the full Acquisition Price after condemnation of a portion of the Property, Vertical Developer must negotiate with Horizontal Developer for the transfer to Vertical Developer of condemnation award proceeds Horizontal Developer may receive from the partial condemnation of the Property. Port will not be transferring to Vertical Developer or crediting against the Acquisition Price, any condemnation award proceeds.

## 9. CLOSING EXPENSES.

**9.1. Expenses.** Vertical Developer will pay all fees, charges, costs and other amounts necessary for the opening and Close of Escrow (collectively, the "**Closing Costs**"), including (i) real property transfer taxes applicable to the Delivery of the Property, (ii) personal property transfer taxes, (iii) the cost of any title reports, surveys, inspections and premiums for all title insurance policies obtained by Vertical Developer, **[for ground lease parcel: Port]**, and if applicable, any lender, (iv) escrow fees and recording charges, and (v) any other costs and charges of the escrow for the transaction contemplated hereby. Vertical Developer will pay the Closing Costs upon the Close of Escrow. If the Title Company requires, Vertical Developer shall pay into Escrow any such fees, costs, charges or other amounts required for the Close of Escrow under this Agreement.

**9.2. Brokers:** The parties represent and warrant to each other that no broker or finder was instrumental in arranging or bringing about this transaction **[for non-affiliate deals only: other than [ ] ("Broker")]** and that there are no other claims or rights for brokerage commissions or finder's fees in connection with the transactions contemplated by this Agreement. If any person **[for non-affiliate deals only: other than Broker]** brings a claim for a commission or finder's fee based on any contact, dealings, or communication with either Party, then such Party will defend the other Party from such claim, and will Indemnify the City Parties or Vertical Developer and its officers, employees, directors, owners, heirs, successors, legal representatives and assigns ("**Vertical Developer Parties**"), as applicable, from, and hold the City Parties or Vertical Developer Parties, as applicable, against, any and all costs, damages, claims, liabilities, or expenses (including, without limitation, reasonable attorneys' fees and disbursements) that the City Parties or Vertical Developer Parties, as applicable, incur in defending against the claim. The provisions of this Section will survive the Closing, or, if the Delivery of the Property is not consummated for any reason, any termination of this Agreement.

## 10. ACQUISITION DEFAULTS, REMEDIES AND LIQUIDATED DAMAGES.

**10.1. Acquisition Event of Default.** For purposes hereof, an "**Acquisition Event of Default**" means:

(a) Vertical Developer fails to pay when due, any amount required to be paid hereunder, and such failure continues for a period of five (5) business days following Vertical Developer's receipt of notice thereof from Port;

(b) Vertical Developer causes or permits the occurrence of a Transfer not permitted under this Agreement;

(c) All conditions to the Close of Escrow in the applicable Party's favor have been satisfied or waived, and such Party fails to consummate the Closing by the Closing Date in violation of this Agreement;

(d) Vertical Developer files a petition for relief, or an order for relief is entered against Vertical Developer, in any case under applicable bankruptcy or insolvency law,

or any comparable law that is now or hereafter may be in effect, whether for liquidation or reorganization, which proceedings if filed against Vertical Developer are not dismissed or stayed within one hundred eighty (180) days;

(e) A writ of execution is levied on this Agreement which is not released within one hundred twenty (120) days, or a receiver, trustee or custodian is appointed to take custody of all or any material part of the property of Vertical Developer, which appointment is not dismissed within one hundred twenty (120) days;

(f) Vertical Developer makes a general assignment for the benefit of its creditors; and

(g) The applicable Party violates any covenant set forth in *Sections 1* through and including *Section 9* of this Agreement, or fails to perform any other obligation to be performed by the party under *Sections 1* through and including *Section 9* of this Agreement at the time such performance is due, and such violation or failure continues without cure for more than fifteen (15) days after written notice from the other party specifying the nature of such violation or failure, or, if such cure cannot reasonably be completed within such fifteen (15) day period, if such party does not within such fifteen (15) day period commence such cure, or having so commenced, does not prosecute such cure with diligence and dispatch to completion within a reasonable time thereafter.

**10.2. Failure to Close Escrow.** Subject to *Section 10.3*, if due to an Acquisition Event of Default, Escrow cannot close on the date agreed to by the Parties, the non-defaulting Party may terminate this Agreement by written notice and demand the return of its money, papers or documents deposited in Escrow (including, in the case of Vertical Developer, the return of the Deposit); provided, however, the defaulting Party will have ten (10) days after delivery of such termination notice to perform any acts required of it to permit Close of Escrow. If neither Party has performed fully to enable Close of Escrow by the time established therefor, then either Party may instruct the Title Company to return all documents and funds deposited with it to the applicable Parties in ten (10) days; unless within such ten (10) day period, both Parties perform fully all their obligations to enable Close of Escrow, in which case, the Title Company will proceed to the Close of Escrow without regard to such delay.

**10.3. Default by Vertical Developer; Liquidated Damages.** IF THE DELIVERY OF THE PROPERTY IS NOT CONSUMMATED DUE TO AN ACQUISITION EVENT OF DEFAULT BY THE VERTICAL DEVELOPER HEREUNDER, PORT WILL BE ENTITLED, AS ITS SOLE AND EXCLUSIVE REMEDY, TO TERMINATE THIS AGREEMENT AND [FOR NON CREDIT BID DEALS ONLY: RETAIN THE DEPOSIT] [FOR CREDIT BID DEALS ONLY: MAINTAIN THE CREDIT BID OF THE DEPOSIT (IN OTHER WORDS, NOT REVERSE THE CREDIT BID)] AS LIQUIDATED DAMAGES.

THE PARTIES HAVE AGREED THAT PORT'S ACTUAL DAMAGES, IN THE EVENT OF A FAILURE TO CONSUMMATE THE DELIVERY OF THE PROPERTY AS SPECIFIED IN THE PRECEDING SENTENCE, WOULD BE EXTREMELY DIFFICULT OR IMPRACTICABLE TO DETERMINE. AFTER NEGOTIATION, THE PARTIES HAVE AGREED THAT, CONSIDERING ALL THE CIRCUMSTANCES EXISTING ON THE DATE OF THIS AGREEMENT, THE AMOUNT OF THE DEPOSIT IS A REASONABLE ESTIMATE OF THE DAMAGES THAT PORT WOULD INCUR IN SUCH AN EVENT. BY PLACING THEIR RESPECTIVE INITIALS BELOW, EACH PARTY SPECIFICALLY CONFIRMS THE ACCURACY OF THE STATEMENTS MADE ABOVE AND THE FACT THAT EACH PARTY WAS REPRESENTED BY COUNSEL WHO EXPLAINED, AT THE TIME THIS AGREEMENT WAS MADE, THE CONSEQUENCES OF THIS LIQUIDATED DAMAGES PROVISION.

INITIALS: PORT: \_\_\_\_\_ VERTICAL DEVELOPER: \_\_\_\_\_



**10.4. Port Default; Vertical Developer's Remedies.** Upon the occurrence of an Acquisition Event of Default by Port and provided there is no Acquisition Event of Default by Vertical Developer, Vertical Developer has the exclusive remedies set forth below following the expiration of applicable cure periods:

(a) **Termination.** Vertical Developer may terminate this Agreement upon ten (10) days' written notice to Port, in which event [**for non-Credit Bid deals:** Vertical Developer will receive a return of the Deposit] [**for Credit Bid Deals:** the Credit Bid will be reversed] and the parties shall have no further rights and obligations hereunder except for the obligations that expressly survive termination of this Agreement; or

(b) **Specific Performance.** Vertical Developer may institute an action for specific performance. Port acknowledges that an Acquisition Event of Default by Port under **Section 10.1(a)** will be conclusively deemed to be a breach of an agreement to transfer real property that cannot be adequately relieved by pecuniary compensation as set forth in California Civil Code § 3387; or

(c) **Damages.** Port will not be liable to Vertical Developer for any monetary damages whether caused by any Acquisition Event of Default by Port and in no event will Port be liable for any actual, consequential, incidental or punitive damages; provided, however, if Port is required under the terms of this Agreement to return the Deposit to Vertical Developer and Port fails to return the Deposit in Port's possession as required under this Agreement, then Vertical Developer may institute a cause of action for monetary damages equal to the amount of Deposit that has not been returned by Port; or

(d) **No Other Remedies.** Other than the remedies set forth in Sections 10.4(a), 10.4(b), and 10.4(c), Vertical Developer is not entitled to any other remedies permitted by law or at equity.

## **11. COMPLIANCE WITH LAWS.**

During the term of this Agreement, Vertical Developer will comply with, at no cost to Port, (i) all applicable Laws (taking into account any variances or other deviations properly approved and applicable to the Vertical Project), (ii) the Pier 70 Risk Management Plan, (iii) the Mitigation Monitoring and Reporting Program, (iv) the Transportation Demand Management Plan, [**Note: Add only for parcel leases:** (v) the Parcel Lease,] and [**Note: add other requirements imposed in connection with Project Approvals, if any**]. The foregoing sentence will not be deemed to limit Port's ability to act in its legislative or regulatory capacity, including the exercise of its police powers. Vertical Developer acknowledges that the description of the Vertical Project attached hereto does not limit Vertical Developer's responsibility to obtain Regulatory Approvals for the Vertical Project, nor does the Vertical Project limit Port's responsibility in the issuance of any such Regulatory Approvals to comply with applicable Laws. It is understood and agreed that Vertical Developer's obligation to comply with Laws includes the obligation to make, at no cost to Port, all additions to, modifications of, and installations on the Property that may be required by any Laws relating to or affecting the Property.

## **12. DEVELOPMENT OF VERTICAL PROJECT AND RELATED INFRASTRUCTURE.**

### **12.1. Project Requirements.**

**[for commercial parcels and residential rental parcels only:** From and after the Close of Escrow, Vertical Developer will have the right, but not the obligation, to construct the Vertical Project. If Vertical Developer so elects to construct the Vertical Project, the Vertical Project will be designed, reviewed, constructed and completed in accordance with (i) **Article 11** (Compliance with Laws) through and including **Article 23** (Definitions) of this Agreement (including the terms of any exhibits referenced therein), (ii) the Vertical Development Requirements, (iii) the FOG Ordinance and the inclusion of automatic grease removal devices on all kitchen sinks in any café, restaurant or other food establishment on the Property, (iv) the



Mitigation Monitoring and Reporting Program, and (v) the Workforce Development Plan (sometimes collectively referred to as the "**Project Requirements**"). Vertical Developer hereby consents to, and waives any rights it may have now or in the future to challenge the legal validity of, the conditions, requirements, policies, or programs required by the Horizontal DDA, this Agreement and the Project Requirements, including, without limitation, any Claim that they constitute an abuse of police power, violate substantive due process, deny equal protection of the laws, effect a taking of property without payment of just compensation, or impose an unlawful tax.

**Use only for residential parcels conveyed in fee:** Vertical Developer must construct the Vertical Project. The Vertical Project will be designed, reviewed, constructed and completed in accordance with (i) the Scope of Development attached hereto as **Exhibit XX**, (ii) Schedule of Performance attached hereto as **Exhibit XX**, (iii) **Articles 11** (Compliance with Laws and Regulatory Approvals) through and including **Article 23** (Definitions) of this Agreement (including the terms of any exhibits referenced therein), (iv) the FOG Ordinance and the inclusion of automatic grease removal devices on all kitchen sinks in any café, restaurant or other food establishment on the Site, (v) the Mitigation Monitoring and Reporting Program; and (v) the Workforce Development Plan (sometimes collectively referred to as the "**Project Requirements**"). Vertical Developer hereby consents to, and waives any rights it may have now or in the future to challenge the legal validity of, the conditions, requirements, policies, or programs required by the Horizontal DDA, this Agreement and the Project Requirements, including, without limitation, any Claim that they constitute an abuse of police power, violate substantive due process, deny equal protection of the laws, effect a taking of property without payment of just compensation, or impose an unlawful tax.

**12.2. Mitigation Monitoring and Reporting Program.** In order to mitigate the significant environmental impacts of the development contemplated hereby, the construction and subsequent operation of all or any part of the Vertical Project will be in accordance with all applicable Environmental Laws and the Mitigation Monitoring and Reporting Program attached hereto as **Exhibit XX**. Vertical Developer will incorporate the Mitigation Monitoring and Reporting Program into any contract or subcontract.

**12.3. Amendment of Development Requirements.** Vertical Developer will not seek any amendment to the Design for Development under Section [XXX] of the SUD or to the SUD under Section 302 of the Planning Code without obtaining the prior written consent of Port (and, for any proposed amendment that may impact Horizontal Developer, the Horizontal Developer), which consent may be given or withheld in each of their sole discretion. In its application to Port or the City for a Regulatory Approval under the SUD or applicable building codes, Vertical Developer will expressly identify in writing any elements of its proposed construction that requires an amendment to the Vertical Development Requirements, and state the reason for the proposed amendment. No amendment to the Vertical Development Requirements will be effective with respect to such items if an amendment was not clearly sought by Vertical Developer in writing and such amendment was not approved by the Port in its proprietary capacity.

**12.4. Construction of Infrastructure.** Vertical Developer will be solely responsible for developing all improvements within the Property, including, without limitation, private right of ways, pedestrian walkways, infrastructure, and landscaping and hardscaping in any open space and common areas located within the Property. **Only for certain commercial and residential rental parcels—delete for residential parcels conveyed by fee:** If Vertical Developer elects to construct the Vertical Project, Vertical Developer will also be required to construct the Deferred Infrastructure identified on **Exhibit XX** attached hereto to the extent the obligation to construct the Deferred Infrastructure was wholly transferred to, and accepted by, Vertical Developer in the VCA. Horizontal Developer (or its successors or assigns with respect to the obligation to construct Horizontal Improvements in accordance with the Pier 70 Infrastructure Plan (attached

to the Horizontal DDA as *Exhibit [XX]*) will cause to be constructed Horizontal Improvements serving the Property, including streets and utilities necessary to serve the Property adjacent to (but not within) the Property, in accordance with the terms of the Horizontal DDA and as between Vertical Developer and Horizontal Developer, in accordance with the VCA. If Vertical Developer requires access to any real property outside of the Property that is under the control of Port in connection with the construction of the Deferred Infrastructure, Vertical Developer and Port will use good faith efforts to negotiate and execute a License as may be adjusted between the Parties to account for the additional risks associated with such activities, including increased insurance coverage amounts or additional insurance coverage and broader indemnity and release provisions, and any additional provisions required by Law (or mandated by the Port Commission pursuant to a policy adopted by the Port Commission in a public meeting) to be included in real property licenses.

**12.5. Construction Standards.** All construction must be performed by duly licensed and bonded contractors or mechanics and will be accomplished expeditiously, diligently and in accordance with good construction and engineering practices and applicable Laws.

**12.6. Reports and Information.** During periods of construction, Vertical Developer will submit to Port written progress reports or other reports for the benefit of or requested by the County Assessor when and as reasonably requested by Port or the County Assessor.

**12.7. Costs of Vertical Project Sole Responsibility of Vertical Developer.** Port has no responsibility for any costs of the Vertical Project and Vertical Developer will pay (or cause to be paid) all such costs.

**12.8. Construction Rights of Access.** During any period of construction, Port and its Agents will have the right to enter areas in which construction is being performed, on reasonable prior written notice during customary construction hours, subject to the rights of tenants and subtenants, and any safety procedures or precautions required by Vertical Developer and/or its contractors, to inspect the progress of the work; provided, however, that Port and its Agents will conduct their activities in such a way to minimize interference with Vertical Developer and its operations to the extent feasible. Nothing in this Agreement, however, will be interpreted to impose an obligation upon Port to conduct such inspections or any liability in connection therewith.

**12.9. Regulatory Approvals.**

(a) **Port Acting as Owner of Property.** Vertical Developer understands and agrees that Port is entering into this Agreement in its proprietary capacity as the holder of fee title to the Property and not as a Regulatory Agency with certain police powers. Vertical Developer agrees and acknowledges that Port has made no representation or warranty that the necessary Regulatory Approvals to allow for the development of the Vertical Project can be obtained. Vertical Developer agrees and acknowledges that although Port is an agency of the City, Port staff and executives have no authority or influence over officials or Regulatory Agencies responsible for the issuance of any Regulatory Approvals, including Port and/or City officials acting in a regulatory capacity. Accordingly, there is no guarantee, nor a presumption, that any of the Regulatory Approvals required for the approval or development of the Vertical Project will be issued by the appropriate Regulatory Agency, and Vertical Developer understands and agrees that neither entry by Port into this Agreement nor any approvals given by Port under this Agreement will be deemed to imply that Vertical Developer will obtain any required approvals from Regulatory Agencies which have jurisdiction over the Vertical Project and/or the Property, including Port itself in its regulatory capacity. Port's status as an agency of the City in no way limits the obligation of Vertical Developer, at Vertical Developer's own cost and initiative, to obtain Regulatory Approvals from Regulatory Agencies that have jurisdiction over the Vertical Project. By entering into this Agreement, Port is in no way modifying or

limiting Vertical Developer's obligations to cause the Property to be developed, restored, used and occupied in accordance with all Laws. Vertical Developer further agrees and acknowledges that any time limitations on Port review or approval within this Agreement applies only to Port in its proprietary capacity, not in its regulatory capacity. Without limiting the foregoing, Vertical Developer understands and agrees that Port staff have no obligation to advocate, promote or lobby any Regulatory Agency and/or any local, regional, state or federal official for any Regulatory Approval, for approval of the Vertical Project or other matters related to this Agreement, and any such advocacy, promotion or lobbying will be done by Vertical Developer at Vertical Developer's sole cost and expense. Vertical Developer hereby waives any Claims against the City Parties, and fully releases and discharges the City Parties to the fullest extent permitted by Law, from any liability relating to the failure of Port, the City or any Regulatory Agency from issuing any required Regulatory Approval or from issuing any approval of the Vertical Project.

**(b) Regulatory Approval; Conditions.**

**(i)** Vertical Developer understands that construction of the Vertical Project, including the Deferred Infrastructure, and Vertical Developer's contemplated uses and activities on the Property, may require Regulatory Approvals from Regulatory Agencies, which may include the City, Port, the RWQCB, SFPUC, SFPW, SFDPH, BAAQMD, Cal OSHA and other Regulatory Agencies. Vertical Developer is solely responsible for obtaining any such Regulatory Approvals, as further provided in this Section.

**(ii)** Port, at no cost to Port, will cooperate reasonably with Vertical Developer in its efforts to obtain such Regulatory Approvals, including submitting letters of authorization for submittal of applications consistent with all applicable Laws and the further terms and conditions of this Agreement, including, without limitation, being a co-permittee with respect to any such Regulatory Approvals. However, if (1) Port is required to be a co-permittee under any such permit, then Port will not be subject to any conditions and/or restrictions under such permit that could encumber, restrict or adversely change the use of any Port property other than the Property, unless in each instance Port has previously approved, in Port's sole and absolute discretion, such conditions or restrictions and Vertical Developer has assumed all obligations and liabilities related to such conditions and/or restrictions; or (2) Port is required to be a co-permittee under any such permit, then Port will not be subject to any conditions or restrictions under such permit that could restrict or change the use of the Property in a manner not otherwise permitted under this Agreement or subject Port to unreimbursed costs or fees, unless in each instance Port has previously approved, in Port's reasonable discretion, such conditions and/or restrictions and Vertical Developer has assumed all obligations and liabilities related to such conditions and/or restrictions (including the assumption of any unreimbursed costs or fees Port may be subject to a result of such Regulatory Approval).

**(iii)** Port will provide Vertical Developer with its approval or disapproval thereof in writing to Vertical Developer within ten (10) business days after receipt of Vertical Developer's written request, or if Port's Executive Director reasonably determines that Port Commission or Board of Supervisors action is required under applicable Laws, at the first Port and subsequent Board hearings after receipt of Vertical Developer's written request subject to notice requirements and reasonable staff preparation time, not to exceed forty-five (45) days for Port Commission action alone and seventy-five (75) days if both Port Commission and Board action is required, provided such period may be extended to account for any recess or cancellation of board or commission meetings. Port will join in any application by Vertical Developer for any required Regulatory Approval and execute such permit where required, provided that Port has no obligation to join in any such application or sign the permit if Port does not approve the conditions or restrictions imposed by the Regulatory Agency under such permit as set forth above.

(iv) Vertical Developer will bear all costs associated with (1) applying for and obtaining any necessary Regulatory Approval, and (2) complying with any and all conditions or restrictions imposed by Regulatory Agencies as part of any Regulatory Approval, including the economic costs of any development concessions, waivers, or other impositions, and whether such conditions or restrictions are on-site or require off-site improvements, removal, or other measures. Vertical Developer in its sole discretion has the right to appeal or contest any condition in any manner permitted by Law imposed by any such Regulatory Approval. Vertical Developer will provide Port with prior notice of any such appeal or contest and keep Port informed of such proceedings. Vertical Developer will pay or discharge any fines, penalties or corrective actions imposed as a result of the failure of Vertical Developer to comply with the terms and conditions of any Regulatory Approval. No Port approval will limit Vertical Developer's obligation to pay all the costs of complying with any conditions or restrictions. Vertical Developer will take reasonable steps to cooperate with Port in connection with Port's efforts to obtain approvals from Regulatory Agencies related to development of Pier 70 that are not necessary for or related to development of the Property.

(v) Without limiting any other Indemnification provisions of this Agreement [for ground lease parcels: or the Parcel Lease], Vertical Developer will Indemnify the City Parties from and against any and all Losses which may arise in connection with Vertical Developer's failure to obtain or seek to obtain in good faith, or to comply with the terms and conditions of any Regulatory Approval which will be necessary to develop and construct the Property in accordance with the Scope of Development, except to the extent that such Losses arise from the gross negligence or willful misconduct of any City Party.

(c) **Certain City Regulatory Approvals.** Horizontal Developer and the City have entered into the Development Agreement, which will govern certain land use matters under the Planning Code, including Impact Fees and Exactions. The Port and other City Agencies, with Horizontal Developer's consent, have entered into the ICA specifying certain procedures and standards that will apply when Horizontal Developer seeks Regulatory Approvals for the Horizontal Improvements from other City Agencies. A copy of the Development Agreement has either been made available to Vertical Developer for its review at Port's offices or has been provided to Vertical Developer.

(d) **Compliance.** Vertical Developer is solely responsible for ensuring that the design and construction of the Vertical Project, including without limitation the Deferred Infrastructure (if assigned to and assumed by Vertical Developer in the VCA) comply with all Vertical Development Requirements and applicable Laws at no cost to the Port.

(e) **Noncompliance.** Vertical Developer must pay any fines and penalties and perform any corrective actions imposed for noncompliance with any applicable Laws and Indemnify the Port against any liability arising from such noncompliance, even if the Port is a co-permittee. Vertical Developer will not be entitled to reimbursement from public financing sources for any fines, penalties, and costs of corrective actions related to its construction of Deferred Infrastructure.

#### ***12.10. Conditions to Commencement of Construction of the Vertical Project..***

(a) **Conditions Precedent.** Unless expressly waived by Port, Vertical Developer must satisfy all of the following conditions before Commencement of Construction of the Vertical Project:

(i) **Certification.** Vertical Developer will have delivered to Port a statement certified by its officer as true, correct and complete that (1) it has obtained all Regulatory Approvals required to commence construction of the Vertical Project, (2) it has obtained sufficient financing to commence and complete the Vertical Project, and (3) it has paid the City all Impact Fees and Exactions that are required to be paid prior to commencement of construction of the Vertical Project.

(ii) **[For ground lease parcels only: Insurance.** Vertical Developer has in place all insurance required during construction of the Vertical Project under the terms of the Parcel Lease and has provided Port evidence thereof.]

(iii) **Good Standing.** There will be no uncured Vertical Developer Default by Vertical Developer under this Agreement **[for ground lease parcels only:** or uncured Event of Default under the Parcel Lease].

(iv) **Security.** If any surety bond, sub-guard insurance (or other insurance product), guaranty, or other security is obtained by or for the benefit of Vertical Developer with respect to the payment of any funds or performance obligations associated with the Vertical Project, Vertical Developer will cause to have (1) Port named as a co-obligee to any bond, and (2) Port named as an additional insured or third-party beneficiary with respect to any sub-guard or other insurance product; provided, however, Port's rights under such Bond, insurance product or guaranty will (x) remain subordinate to the rights of any Mortgagee and (y) not be exercised by Port before a Vertical Developer Default.

(v) **[For residential parcels only: Construction Documents.** The construction documents for the Vertical Project must conform to the Scope of Development. By way of example, the Vertical Project must contain the number of floors and residential units described in the Scope of Development.

(b) **Conditions for Benefit of the Port.** The conditions in *Section 12.10(a)* (Conditions Precedent) are solely for the benefit of Port. Only Port may waive any of those conditions, and only to the extent waivable under Law.

(c) **Effect of Failure of Condition.** Vertical Developer's failure to satisfy any condition described in *Section 12.10(a)* (Conditions Precedent) will not alone relieve either Party of any obligations that previously arose under this Agreement.

(d) **Commencement Estoppel.** Vertical Developer has the right, but not the obligation, to request an estoppel certificate from Port, at no cost to Port, for the benefit of Vertical Developer and any Mortgagee or other lender, stating that Vertical Developer has satisfied the conditions set forth in *Section 12.10*. Any such request will include a certification by Vertical Developer that (i) satisfies the requirements of *Section 12.10(a)(i)* and (ii) that to its actual knowledge, Port is not in default under this Agreement or the Parcel Lease. Port will have at least ten (10) business days to respond to such request.

**12.11. Safety Matters.** Vertical Developer will undertake commercially reasonable measures in accordance with good construction practices to minimize the risk of injury or disruption or damage to adjoining or nearby property, or the risk of injury to members of the public, caused by or resulting from the performance of its development of the Vertical Project. Vertical Developer will erect appropriate construction barricades to enclose the areas of such construction and maintain them until construction has been substantially completed, to the extent reasonably necessary to minimize the risk of hazardous construction conditions.

**12.12. Post-Closing Boundary Adjustments.** The Parties acknowledge that, as development of the 28-Acre Site advances, the description of each parcel of real property may require further refinements, which may require minor boundary adjustments. The Parties agree to cooperate in effecting any required boundary adjustments consistent with *Section 21.2* (Technical Changes). Vertical Developer agrees that all conveyance agreements from Vertical Developers to any Transferees of the Property will include the obligation to cooperate with Port in boundary adjustments.

**12.13. Vertical Developer Outreach Requirement.** The Vertical Project is subject to the administrative design review process set forth in the Pier 70 SUD, which provides an opportunity for third parties to review and comment on an application for design review of the Vertical Project prior to approval by the City's Planning Director. Additionally, as a requirement

of this Agreement, Vertical Developer will make an informational presentation regarding the consistency of its application with the Pier 70 SUD and Design for Development to the Port's Central Waterfront Advisory Group ("CWAG") within 30 days of its submittal to the Planning Director. Port will reasonably cooperate with Vertical Developer to schedule and notice this presentation by publication, posting, mailing or other means reasonably aimed at providing stakeholders with an opportunity to attend the presentation. If a CWAG meeting cannot be scheduled within 30 days of the submittal, the Vertical Developer will have the option to present at the next scheduled CWAG meeting or to host a public presentation of its design and will provide a minimum of 2 weeks' notice by publication, posting, mailing or other means reasonably aimed at providing stakeholders with an opportunity to attend the presentation. The presentation is for informational purposes only; any third party wishing to submit a formal public comment on the design of the Vertical Project will be required do so pursuant to the process set forth in the Pier 70 SUD. However, should the Vertical Developer desire to change its design review application to incorporate any feedback received from the presentation, any such changes submitted more than 30 days after the initial submission will reset the 60-day design review period established by the Pier 70 SUD.

### 13. COMPLETION OF VERTICAL PROJECT.

**13.1. Completion; Certificates of Completion.** The obligations of Vertical Developer set forth in this Agreement, if any, will be deemed satisfied upon the completion of the Vertical Project, as evidenced by Port's issuance of a Certificate of Completion in accordance with the following terms:

(a) **Submittals.** When Vertical Developer reasonably believes that it has Completed the Vertical Project (excluding the Deferred Infrastructure), it may submit to Port an Architect's Certificate in the form attached as *Exhibit XX* (or such other form as approved by the Chief Harbor Engineer), and request that the Port issue a Certificate of Completion. When Vertical Developer reasonably believes that it has Completed the Deferred Infrastructure, it may submit to Port an Engineer's Certificate in accordance with the procedures set forth in [Section XX of the Horizontal DDA.]

(b) **Deferred Items.** With respect to the Vertical Project, if there remain uncompleted (i) customary punch list items, (ii) landscaping, or (iii) exterior finishes (to the extent Vertical Developer can demonstrate to Port's reasonable satisfaction that such finishes would be damaged during the course of later construction of interior improvements) (collectively "Deferred Items"), Port may reasonably condition approval of the Certificate of Completion upon provision of security or other assurances in form, substance and amount satisfactory to Port that all the Deferred Items will be diligently pursued to completion.

(c) **Port Response.** Port will respond within thirty (30) days after its receipt of the Engineer's Certificate and Architect's Certificate. If Port does not issue a Certificate of Completion for the Vertical Project substantially in the form of *Exhibit XX* as requested under *Subsection 13.1(a)* (Submittals), then Port will deliver to Vertical Developer a notice specifying the reasons it did not issue the requested Certificate of Completion and the reasonable acts or measures that Vertical Developer must take to obtain a Certificate of Completion. Vertical Developer may submit revised Engineer's and Architect's Certificates and a new request for a Certificate of Completion under *Subsection 13.1(a)* (Submittals) at any time after completing the specified acts or measures.

(d) **Effect of Certificate of Completion.** For purposes of this Agreement only, the Certificate of Completion will be the Port's conclusive determination that Vertical Developer has Completed the Vertical Project and effective upon such issuance, other than the terms and conditions of this Agreement that expressly survive termination, this Agreement will terminate. The Port's determination will not impair Vertical Developer's release as provided in *Article 4* (Release), Port's right to Indemnity under Vertical Developer's obligation to Indemnify

the City Parties in **Section 12.9(b)(v)** and **Article 18** (Indemnification), or Port's right, to reimbursement of Port and City Costs as provided under **Section 14.4** (Survival), all of which expressly survive termination of this Agreement. The Port's issuance of a Certificate of Completion will not relieve Vertical Developer or any other person from the Vertical Development Requirements or compliance with applicable Laws, including applicable building, fire, or other code requirements, conditions to occupancy of any improvement, or other applicable Laws. This **Section 13.1(d)** will survive the expiration or earlier termination of this Agreement.

**13.2. [for ground lease parcels: Record Drawings.**

(a) Vertical Developer will furnish to Port one set of design/permit drawings in their finalized form and Record Drawings with respect to the Vertical Project within ninety (90) days following completion of the Vertical Project. Record Drawings must be in the form of full-size, hard paper copies and converted into electronic format as (1) full-size scanned TIF files, and (2) AutoCad files of the completed and updated construction documents, as further described below, and in such format as is reasonably required by Port's building department at the time of submittal. As used in this Section "Record Drawings" means drawings, plans and surveys showing the construction as built on the Property and prepared during the course of construction (including all requests for information, responses, field orders, change orders and other corrections to the documents made during the course of construction). If Vertical Developer fails to provide such Record Drawings to Port within the time period specified herein, and such failure continues for an additional ninety (90) days following an additional written request from Port, Port will thereafter have the right to cause an architect or surveyor selected by Port to prepare Record Drawings showing such construction, and the actual, third-party cost of preparing such Record Drawings must be reimbursed by Vertical Developer to Port promptly after invoice of the same is delivered to Vertical Developer. Nothing in this Section will limit Vertical Developer's obligations, if any, to provide plans and specifications in connection with the construction under applicable regulations adopted by Port in its regulatory capacity. Vertical Developer will be permitted to disclaim any representations or warranties with respect to the design/permit drawings, Record Drawings or other plans and specifications provided hereunder, and, at Vertical Developer's request, Port will provide Vertical Developer with a release from liability for future use of the applicable materials, in a form acceptable to Vertical Developer and Port.

(b) **Record Drawing Requirements.** Record Drawings must be no less than (24" x 36"), with mark-ups neatly drafted to indicate modifications from the original design drawings, scanned at 400 dpi. Each drawing will have a Port-assigned number placed onto the title block prior to scanning. An index of drawings must be prepared correlating drawing titles to the numbers. A minimum of ten (10) drawings will be scanned as a test, prior to execution of this requirement in full.

(c) **AutoCad Requirements.** The AutoCad files must be contained in Release 2006 or a later version, and drawings must be transcribed onto a compact disc(s) or DVD(s), as requested by Port. All X-REF, block and other referenced files must be coherently addressed within the environment of the compact disc or DVD, at Port's election. Discs containing files that do not open automatically without searching or reassigning X-REF addresses will be returned for reformatting. A minimum of ten (10) complete drawing files, including all referenced files, is required to be transmitted to Port as a test, prior to execution of this requirement in full.

(d) **Changes in Technology.** Port reserves the right to revise the format of the required submittals set forth in this **Section 13.2** as technology changes and new engineering/architectural software is developed.



## 14. PORT/CITY COSTS.

**14.1. Port Costs.** Port and the City are entitled to reimbursement for, respectively, Port Costs and City Costs incurred in connection with performing its obligations under this Agreement and any changes to this Agreement requested by Vertical Developer. Upon the request of Vertical Developer, Port and Vertical Developer will meet and confer regarding the Port Costs and City Costs likely to be incurred in connection with this Agreement. Except to the extent specifically set forth herein, Port will not be entitled to collect any other fee or reimbursement from Vertical Developer in connection with the performance of Port's obligations under this Agreement in its proprietary capacity.

**14.2. Reporting of Port Costs.** Within ninety (90) days following the end of each calendar quarter during the term of this Agreement and within ninety (90) days following the expiration or termination of this Agreement, Port will deliver to Vertical Developer a summary of Port Costs (together with City Costs invoiced as of such date) incurred during such quarter (the "Port Costs Report"). The summary will be in a reasonably detailed form and will include (i) a general description of the services performed and Port Costs incurred, (ii) cost for Port staff time and cost for the City Attorney's staff time spent on the Vertical Project, (iii) the transaction costs incurred by the City, (iv) the fees and costs incurred and paid by Port under the ICA, and (v) the fees and costs of non-City professionals and copies of invoices from such non-City professionals. Port will provide such supporting documentation as Vertical Developer may reasonably request to verify that the Port Costs were incurred in accordance with this Agreement. Port and Vertical Developer will cooperate with one another to develop a reporting format that satisfies the reasonable informational needs of Vertical Developer to justify expenditures of Port Costs in accordance with this Agreement without divulging any privileged or confidential information of Port, the City, or their respective contractors. The Port Costs Report will be binding on Vertical Developer in the absence of error demonstrated by Vertical Developer within six (6) months of Vertical Developer's receipt of the same.

**14.3. Payment of Port Costs.** Vertical Developer will reimburse Port for Port Costs and City Costs described in each Port Costs Report no later than thirty (30) days after its receipt of the Port Costs Report from Port. While the Parties currently anticipate the Port Cost Reports will be delivered quarterly, Port will have the right to submit monthly Port Cost Reports. The Parties will meet and confer in good faith to resolve any disputes regarding a Port Costs Report. Port will have the right to terminate or suspend any work for Vertical Developer under this Agreement upon Vertical Developer's failure to pay amounts due and owing hereunder, and continuing until Vertical Developer makes payment in full to Port.

**14.4. Survival.** Vertical Developer's obligation to reimburse Port for Port Costs and City Costs incurred during the term of the Agreement will survive the expiration or termination of this Agreement.

## 15. DEFAULTS; REMEDIES.

**15.1. Default by Vertical Developer.** The occurrence after the Closing Date of any one of the following events or circumstances will constitute a "Vertical Developer Default:"

(a) Vertical Developer causes or permits the occurrence of a Transfer not permitted under this Agreement;

(b) Vertical Developer fails to pay when due any amount required to be paid hereunder, or fails to pay any taxes or assessments on the Property when due (including CFD and IFD assessments), and such failure continues for a period of five (5) business days following Vertical Developer's receipt of notice thereof from the Port;

(c) **[for residential condo parcels:** Vertical Developer fails to cause the Commencement of Residential Construction to occur within thirty (30) months of the Closing Date, subject to Force Majeure ("Required Construction Commencement Date");]



(d) **[for fee parcels:** Vertical Developer is in default under the Restrictive Covenants and fails to cure the same in accordance with the terms of such documents within a reasonable period of time (or such shorter period of time as may be specified in the Restrictive Covenant, if applicable) **[for ground lease parcels:** An Event of Default (*i.e.*, after expiration of all applicable notice and cure periods) occurs under the Ground Lease];

(e) **[for ground lease parcels:** Vertical Developer files a petition for relief, or an order for relief is entered against Vertical Developer, in any case under applicable bankruptcy or insolvency law, or any comparable law that is now or hereafter may be in effect, whether for liquidation or reorganization, which proceedings if filed against Vertical Developer are not dismissed or stayed within one hundred twenty (120) days;]

(f) **[for ground lease parcels:** A writ of execution is levied on this Agreement which is not released within one hundred twenty (120) days, or a receiver, trustee or custodian is appointed to take custody of all or any material part of the property of Vertical Developer, which appointment is not dismissed within one hundred twenty (120) days;]

(g) **[for ground lease parcels:** Vertical Developer makes a general assignment for the benefit of its creditors;]

(h) Vertical Developer fails to perform any other obligation required to be performed under this Agreement by Vertical Developer, and such failure continues beyond any the period of time for cure thereof or the expiration of any grace period specified in this Agreement therefor, or if no such cure or grace period is specified, within thirty (30) days after Vertical Developer's receipt of notice thereof from the Port as appropriate, or in the case of a default that is curable but is not susceptible of cure within thirty (30) days, Vertical Developer fails promptly to commence to cure such default and thereafter diligently to prosecute such cure to completion within a reasonable time, but in no event to exceed one hundred and twenty (120) days;

(i) [if applicable: Vertical Developer fails to provide Adequate Security to the extent required under this Agreement, or once it has provided Adequate Security fails to maintain the same as required under this Agreement, and such failure continues for thirty (30) days following receipt of notice from Port (provided, that Vertical Developer will immediately, upon receiving notice from Port to such effect, suspend all activities (other than those needed to preserve the condition of improvements or as necessary for health or safety reasons) on affected portions of the Property during any period during which Adequate Security are not maintained as required by this Agreement); and

(j) the obligor of any Adequate Security commits a default under the applicable security instrument or revokes or refuses to perform as required under the Adequate Security and Vertical Developer does not replace the Adequate Security within thirty (30) days following Vertical Developer's receipt of notice from Port; provided, that (i) Vertical Developer will immediately, upon receiving notice from Port to such effect, suspend all activities (other than those needed to preserve the condition of improvements or as necessary for health or safety reasons) on affected portions of the Property during any period during which the Adequate Security is maintained as required by this Agreement, (ii) any cure period for a default under the Adequate Security will run concurrently with the above thirty (30) day period, and (iii) upon receipt by Port of any replacement Adequate Security Port will return, if in its possession or control, the original Adequate Security.

**15.2. Default by Port.** It will constitute a "Port Default" under this Agreement, if after the Closing Date, Port fails to perform any of its agreements or obligations under this Agreement, and such failure continues beyond the period of time for cure thereof or the expiration of any grace period specified in this Agreement therefor, or if no such cure or grace period is specified, within thirty (30) days after Port's receipt of notice thereof from Vertical Developer, or, in the case of a default that is curable but is not susceptible of cure within

thirty (30) days, if the Port fails promptly to commence to cure such default and thereafter diligently to prosecute such cure to completion, but in no event to exceed one hundred and twenty (120) days.

### **15.3. Port Remedies for Vertical Developer Default.**

(a) **General.** **[for Parcel lease parcels:** During the continuance of a Vertical Developer Default subject to *Article 16*, and the limitations set forth in Section 25 of the Parcel Lease (including, without limitation, Section 25.4 of the Parcel Lease) Port will have all rights and remedies described in Section 25 of the Parcel Lease; provided, however, notwithstanding anything to the contrary contained in this Agreement or the Parcel Lease, any right to cure and any remedy available to Port regarding any Vertical Developer Default under the Workforce Development Plan is limited to those rights and remedies set forth in the Workforce Development Plan. .

**[for fee parcels:** During the continuance of a Vertical Developer Default, Port will have all rights and remedies available at law or in equity, including the right to collect on the Adequate Security and the right to institute such proceedings as may be necessary, including action to cure the default or to seek specific performance or other injunctive relief, and the remedies set forth in the Special Provisions; provided, however, notwithstanding anything to the contrary contained in this Agreement, any right to cure and any remedy available to Port regarding any Vertical Developer Default under the Workforce Development Plan is limited to those rights and remedies set forth in the Workforce Development Plan.

(b) **[for fee parcels only: Failure to Commence Residential Construction.** In addition to any other remedy available to Port, with respect to any Vertical Developer Default under *Section 15.1(c)*, if Vertical Developer does not commence construction of the Vertical Project by the Required Construction Commencement Date, the provisions of *Schedule 15.3* will apply.

### **15.4. Vertical Developer's Remedies for Port Default.**

**[For ground lease parcels:** In the event of a Port Default after the Closing Date, Vertical Developer will have the remedies set forth in [Section 28 of the Parcel Lease.]

**[For fee parcels only:** In the event of a Port Default after the Closing Date, Vertical Developer's remedy is limited to an action for specific performance. Port will not be liable to Vertical Developer for any monetary damages whether caused by a Port Default and in no event will Port be liable for any actual, consequential, incidental or punitive damages.]

**15.5. Limitation on Port Liability.** Except as expressly set forth in *Section 10.4(c)* and *Section 18.4*, Port will not have any liability whatsoever for monetary damages, and in no event, will Port be liable for any actual, consequential, incidental or punitive damages, including, but not limited to, lost opportunities, lost profits or other damages of a consequential nature under this Agreement.

**15.6. No Implied Waivers.** No waiver made by a waiving Party with respect to the performance or manner or time thereof (including an extension of time for performance) of any obligations of another Party, or of any condition to the waiving Party's own obligations, will be considered a waiver of the waiving Party's rights with respect to any obligation of another Party or any condition to the waiving Party's own obligations beyond those expressly waived in writing.

**15.7. Limitation on Personal Liability.** No natural person, including any commissioner, member, supervisor, officer, director, employee, representative, or attorney of a Party, will be personally liable to another Party in the event of any default or for any amount that may become due to a Party under this Agreement, provided the foregoing will not limit any liabilities that exist under a security instrument or that exist under applicable law.

**16. FINANCING; RIGHTS OF MORTGAGEES.**

**[For lease parcels:** The rights and obligations of each Party related to any Mortgage (as defined in the Parcel Lease) is set forth in the Parcel Lease.

**[For fee parcels:** The rights and obligations of each Party related to any deed of trust, mortgage, or other security instrument against the Property is set forth in *Schedule 16*. **[Note: Include final provision from Parcel Lease.]**

**17. LABOR MATTERS.**

**17.1. Compliance with Workforce Development Plan.** In connection with the construction of the Vertical Project, Vertical Developer agrees to comply with all applicable provisions of the Workforce Development Plan.

**17.2. Prevailing Wages.** Any construction, alteration, demolition, installation, maintenance, repair, or laying of carpet at, or hauling of refuse from, the Property comprise a public work if paid for in whole or part out of public funds. The terms "public work" and "paid for in whole or part out of public funds" as used in this Section are defined in California Labor Code Section 1720 et seq., as amended. Vertical Developer agrees that any person performing labor for Vertical Developer on any public work at the Property will be paid not less than the highest prevailing rate of wages consistent with the requirements of Section 6.22(E) of the San Francisco Administrative Code, and will be subject to the same hours and working conditions, and will receive the same benefits as in each case are provided for similar work performed in San Francisco County. Vertical Developer will include in any contract for such labor a requirement that all persons performing labor under such contract will be paid not less than the highest prevailing rate of wages for the labor so performed and a requirement that such contractor provide, and deliver to City upon request, certified payroll reports with respect to all persons performing such labor at the Property.

**18. INDEMNIFICATION.****18.1. Indemnification by Vertical Developer.****(a) General Indemnity.**

**(i)** If Vertical Developer accesses the Property prior to the Closing Date, then Vertical Developer must Indemnify the City Parties against any and all Losses related to such access, including Losses related to Hazardous Materials, in accordance with the License. Vertical Developer's Indemnification obligation also includes the obligations described in *Section 12.9(b)(v)* related to Regulatory Approvals.

**(ii) Following Close of Escrow: [For Lease Parcels only:** Following the Close of Escrow, Vertical Developer's obligation to Indemnify the City Parties will be in accordance with the Parcel Lease]

**[For Fee Parcels only:** Following Close of Escrow, except to the extent caused by the gross negligence or willful misconduct of a City Party, Vertical Developer must Indemnify the City Parties against any and all Losses first arising from and after the Close of Escrow directly or indirectly from:

**(1)** Vertical Developer's failure to obtain any Regulatory Approval or to comply with any Regulatory Requirement for the Vertical Project or the Deferred Infrastructure as more particularly set forth in *Section 12.9(b)(v)*;

**(2)** any personal injury or property damage occurring on any portion of the Property while under Vertical Developer's ownership or control;

(3) any Vertical Developer Party's acts or omissions in relation to construction, management, or operations at the Property including patent and latent defects and mechanic's or other liens to secure payment for labor, service, equipment, or material;

(4) In addition, to the foregoing, Vertical Developer will Indemnify the City Parties from and against all Losses (if a City Party has been named in any action or other legal proceeding) incurred by a City Party arising directly or indirectly out of or connected with contracts or agreements (i) to which no City Party is a party, (ii) entered into by Vertical Developer in connection with its performance under this Agreement or any Assignment and Assumption Agreement, except to the extent such Losses were caused by the gross negligence or willful misconduct of a City Party; (iii) or any losses incurred by Port. For purposes of the foregoing sentence, no City Party will be deemed to be a "party" to a contract solely by virtue of having approved the contract under this Agreement (e.g., an Assignment and Assumption Agreement).

**[For fee Parcels only: Hazardous Materials Indemnity.]** In addition to the Indemnity under *Section 18.1(a)* (General Indemnity), the terms and provisions of *Schedule 18.1* will apply.

**18.2. Indemnification for Breach of Representations.** Vertical Developer agrees to Indemnify, defend and hold harmless the City Parties from and against any and all Losses arising from any breach of express representation, warranty or covenant by made by Vertical Developer in *Section 21.3* (Representations).

**18.3. Defense of Claims.** Subject to the express terms of any Indemnity obligation hereunder, Vertical Developer's Indemnification obligations under this Agreement are enforceable regardless of the active or passive negligence of the City Parties, and regardless of whether liability without fault is imposed or sought to be imposed on the City Parties. Vertical Developer specifically acknowledges that it has an immediate and independent obligation to defend the City Parties from any Loss that actually or potentially falls within the Indemnification obligations of Vertical Developer, even if such allegations are or may be groundless, false, or fraudulent, which arises at the time such claim is tendered to Vertical Developer and continues at all times thereafter until finally resolved. Vertical Developer's Indemnification obligations under this Agreement are in addition to, and in no way, will be construed to limit or replace, any other obligations or liabilities which Vertical Developer may have to Port in this Agreement, at common law or otherwise.

**18.4. Limitations of Liability.** It is understood and agreed that no commissioners, members, officers, agents, or employees of the City Parties will be personally liable to Vertical Developer, nor will any direct or indirect partners, members or shareholders of Vertical Developer or its or their respective officers, directors, agents or employees (or of their successors or assigns) be personally liable to the City Parties, in the event of any default or breach of this Agreement or for any amount that may become due under the terms of this Agreement; provided, that the foregoing will not release obligations of a Person that otherwise has liability for such obligations, such as (i) the general partner of a partnership that, itself, has liability for the obligation or (ii) the obligor under any Adequate Security covering such obligation.

**18.5. Survival of Indemnification Obligations.** The terms and provisions of this *Article 18* will survive the expiration or termination of this Agreement.

## **19. TRANSFER AND ASSIGNMENTS.**

**19.1. Before Close of Escrow.** Vertical Developer's option to [purchase the Property] [lease the Leasehold Estate] is personal to Vertical Developer. Accordingly, Vertical Developer may not Transfer this Agreement before Close of Escrow without the prior written consent of Port, which may be granted, withheld, or conditioned in its sole discretion and in Port's reasonable discretion for a Transfer to an Affiliate. The Parties agree that if Port consents to a Transfer, all Net Transfer Proceeds will be applied as followed:

(a) First, to pay Port's Attorneys' Fees and Costs associated with Port's review of the Transfer; and

(b) Second, all remaining proceeds to Port to be deposited into the [Pier 70 Special Facility Revenue Account] or, if not required to be so deposited, in the [Pier 70 Project Account] and thereafter distributed in accordance with [Section \_\_\_\_ of the Financing Plan (Exhibit XX to the DDA)].

## **19.2. Additional Definitions.**

**"Assignment"** means an assignment, conveyance, hypothecation, pledge (other than from and after Close of Escrow, a pledge in connection with any mezzanine financing which will not require prior Port approval), or otherwise transfer of all or any of Vertical Developer's interest in this Agreement.

**"Control"** means with respect to any Person (a) the possession, directly or indirectly, of the power to direct or cause the direction of the day to day management, policies or activities of such Person whether through ownership of voting securities, by contract or otherwise (excluding customary limited partner or non-managing member approval rights, or (b) the ownership (direct or indirect) of more than fifty percent (50%) of the profits or capital of another Person, or (c) the ownership (direct or indirect) of more than fifty percent (50%) of the ownership interest of such Person (whether shares, partnership interests, membership interest or other equity, and whether one or more classes thereof). **"Controlled"** and **"Controlling"** have correlative meanings.

**"Excluded Transfer"** means any of the following: (a) the exercise of customary remedies under mezzanine financing of Vertical Developer or any constituent owner thereof; (b) the exercise of customary limited partner or non-managing member remedies under a partnership or limited liability company operating agreement, as applicable; (c) a change in Control resulting from death or legal incapacity of a natural person; (d) the sale, transfer or issuance of less than the Controlling interest of stock of Vertical Developer that is listed on a nationally or internationally recognized stock exchange in a single transaction or a related series of transactions; or (e) a change resulting from death or legal incapacity of a natural person.

**"Managing Party"** means, with respect to any Person, both (a) the possession, directly or indirectly, of the power to direct or cause the direction of the day-to-day management, policies or activities of Vertical Developer whether through ownership of voting securities, by contract or otherwise (excluding customary limited partner or non-managing member approval rights) and (b) the ownership (direct or indirect) of more than ten percent (10%) of the profits or capital of Vertical Developer.

**"Net Transfer Proceeds"** means before Close of Escrow, Transfer Proceeds less the transferor Vertical Developer's reasonable Attorneys' Fees and Costs incurred by Tenant in connection with a Transfer.

**"Non-Cash Consideration"** means consideration received by Tenant in connection with a Sale that is not Cash Consideration.

**"Significant Change"** means any change in the direct or indirect ownership of Vertical Developer that results in a change in Control of Vertical Developer provided, however, in no event will any Excluded Transfer be deemed a Significant Change.

**"Transfer"** means an Assignment and Significant Change.

**"Transfer Proceeds"** means all consideration received by or for the account of Vertical Developer in connection with a Transfer, including Cash Consideration, the principal amount of any loan made by Vertical Developer to a purchaser as part of the purchase price, or any other Non-Cash Consideration representing a portion of the purchase price.

**19.3.** [for leasehold parcel: *After Close of Escrow*. After the Close of Escrow, Vertical Developer will be permitted to Transfer all or any of its interest or rights in this Agreement in conjunction with a Transfer permitted by the Parcel Lease or approved by Port in accordance with the Parcel Lease.]

**19.4.** [for fee parcel: *After Close of Escrow*.

(a) **Vertical Developer's Right to Transfer Prior to Certificate of Completion.**

**[Note: This entire Section to be revised based on final Parcel Lease discussion.]**

(b) **Vertical Developer's Right to Transfer After Certificate of Completion.** Notwithstanding any other provision of this Agreement, the provisions relating to Transfers will not apply from and after the issuance of a Certificate of Completion.

(c) **No Restriction on Certain Matters.** The provisions of this *Article 19* will not be deemed to prohibit or otherwise restrict (1) the granting of authorizations to facilitate the development, operation and use of the Property, in whole or in part, (2) the grant or creation of a Mortgage, (3) the sale or transfer of the Property or a portion thereof or any interest therein pursuant to foreclosure or the exercise of a power of sale contained in a Mortgage or any other remedial action in connection therewith, or a conveyance or transfer thereof in lieu of foreclosure or exercise of such power of sale, or (4) any Transfer to the Port, the City, City Agencies or any other Governmental Entity.

(d) **Conditions Precedent.** Vertical Developer's rights and obligations under this Agreement may be Transferred only (1) if the Close of Escrow has occurred, in conjunction with the Transfer of the portion of the Transferred Property to which the rights and obligations apply and (2) subject to *Section 19.5*. The Transferee, upon taking title of the Transferred Property will succeed to all of Vertical Developer's rights (including without limitation the right to Transfer) and obligations under this Agreement.

**19.5. *Limitation on Liability.*** From and after a Transfer, the Transferor will be released from all obligations and liability under this Agreement to the extent first arising after the date of such Transfer. In no event will Transferor be liable for a new default first arising after the date of such Transfer.

**19.6. *Restrictions on Port Transfer.*** This Agreement will not restrict Port's right to Transfer all or any portion of the Property to which it holds title. Unless otherwise prohibited by Law, Port agrees, however, not to Transfer any portion of the Property or any interest therein acquired by it to any Person where such Transfer would preclude Port's or Vertical Developer's performance under this Agreement or the uses, densities, rights or intensity of development contemplated under this Agreement or the Vertical Development Requirements.

**19.7. *Sale of Individual Residential Units.***

(a) **Non-Applicability of Transfer Restrictions.**

(i) Notwithstanding any other provision of this Agreement, the provisions relating to Transfers will not apply to buyers of individual Residential Units and parking spaces for which, on or before the date of sale, a certificate of occupancy has been issued.

(ii) Except with respect to Inclusionary Units, which will be handled according to the provisions set forth in the Housing Plan, Port will not: (A) require notice or assumption of obligations for sales or subsequent re-sales of any such Residential Units; (B) require notice or assumption of obligations, if any, for the transfer of Residential Unit project condominium common areas; nor (C) impose any obligations with respect to completion of the

improvements on individual Residential Units for which a Certificate of Occupancy has been issued.

(iii) Vertical Developer will include in each purchase and sale agreement for a Residential Unit a full waiver and release of any and all Claims against the City Parties resulting from Vertical Developer's completion of, or failure to complete, all or any part of the Vertical Project or Deferred Infrastructure, Horizontal Developer's completion of, or failure to complete, all or any part of the Horizontal Improvements, the Port or the City's failure to complete any part of the Pier 70 Project, and the payment by the buyer or seller of any Residential Unit of any fees set forth in the Transfer Fee Covenant.

(iv) This **Section 19.7** is for the express benefit of Vertical Developer, and nothing herein will be construed to: (A) confer on an individual Residential Unit purchaser the status of Transferee or Vertical Developer or (B) provide such purchaser, as opposed to Vertical Developer, with the right to request a Certificate of Completion for an individual Residential Unit.

(v) No buyer of any individual Residential Unit will be subject to the obligations or have the rights of Vertical Developer under this Agreement, the Restrictive Covenants or the obligations of Horizontal Developer under the Horizontal DDA, including without limitation, obligations for construction of the Deferred Infrastructure if applicable or the right to request a Certificate of Completion. The Parties hereto acknowledge that any of the Vertical Development Requirements that are binding on Residential Units, including any income restrictions, will be included in recorded documents that run with the applicable Residential Units.

## 20. PORT AND CITY SPECIAL PROVISIONS.

Vertical Developer will comply with the Port and City Special Provisions attached hereto as **Exhibit XX**.

## 21. GENERAL PROVISIONS. [PLACEHOLDER: REVISE WITH FINAL APPLICABLE SPECIAL PROVISIONS DOCUMENT FROM JOANNE]

**21.1. Notices.** Any notices required or permitted to be given under this Agreement will be in writing and will be delivered (a) in person, (b) by certified mail, postage prepaid, return receipt requested, or (c) by U.S. Express Mail or commercial overnight courier that guarantees next day delivery and provides a receipt, and such notices will be addressed as follows:

### Port:

Port of San Francisco  
Port General Counsel  
Office of the City Attorney  
Pier 1  
San Francisco, CA 94111  
Re: Pier 70 ([Identify Parcel])

Port of San Francisco  
Pier 1  
San Francisco, CA 94111  
Attn: Director of Real Estate and  
Development  
Re: Pier 70 ([Identify Parcel])

with a copy to:

Port of San Francisco  
Pier 1  
San Francisco, CA 94111

Attn: General Counsel  
Re: Pier 70 ([Identify Parcel])

***Vertical Developer:***

***with a copy to:***

or such other address as either party may from time to time specify in writing to the other party. Any notice will be deemed given when actually delivered (or when delivered is refused, if applicable) if such delivery is in person, two (2) days after deposit with the U.S. Postal Service if such delivery is by certified or registered mail, and the next business day after deposit with the U.S. Postal Service or with the commercial overnight courier service if such delivery is by overnight mail.

**21.2. *Amendments/Technical Changes.*** This Agreement may be amended or modified only by a written instrument signed by the Vertical Developer and Port. Without limiting the foregoing, Vertical Developer and the Port may correct any inadvertent error to this Agreement or any of its exhibits or implementing documents that is contrary to the Parties' intention in the identification or characterization of or any reference to any title exception, legal description, boundaries of any parcel, map or drawing, or the text, or otherwise agree to minor changes that do not materially and adversely affect the Vertical Project or Deferred Infrastructure (as reasonably determined by Vertical Developer). Any agreed change will be effected by a signed memorandum or replacement pages. A memorandum or replacement sheet will not be deemed an amendment of this Agreement or the relevant document as long as any adjustments are relatively minor and do not result in a material change as determined by the Port in consultation with counsel. Any memorandum will become a part of this Agreement or the affected document when fully executed.

**21.3. *Representations and Warranties of Vertical Developer.*** Vertical Developer represents and warrants to Port as of the Effective Date and as of the Close of Escrow as follows:

(a) That Vertical Developer is a duly organized, validly existing, and in good standing under the laws of the State of \_\_\_\_\_. Vertical Developer has all requisite power and authority to conduct its business as presently conducted.

(b) That Vertical Developer has not been suspended, disciplined or disbarred by, or prohibited from contracting with, any federal, state or local governmental agency. In the event Vertical Developer has been so suspended, disbarred, disciplined or prohibited from contracting with any governmental agency, it will immediately notify the Port of same and the reasons therefore together with any relevant facts or information requested by Port. Any such suspension, debarment, discipline or prohibition may result in the termination or suspension of this Agreement.

(c) That this Agreement and all documents executed by Vertical Developer: (i) are and at the time of Closing will be duly authorized, executed and delivered by Vertical Developer; (ii) are and at the time of Closing will be legal, valid and binding obligations of Vertical Developer; and (iii) do not and at the time of Closing will not violate any provision of any agreement or judicial order to which Vertical Developer is a party or to which Vertical Developer is subject. The Transaction Documents will be a legal, valid and binding obligation of Vertical Developer, enforceable against Vertical Developer in accordance with its terms.

(d) That Vertical Developer has all requisite power and authority to execute and deliver the Transaction Documents and to carry out and perform all of the terms and covenants of the Transaction Documents.



(e) None of Vertical Developer's formation documents, nor any other agreement or Law in any way prohibits, limits or otherwise affects the right or power of Vertical Developer to enter into and perform all of the terms and covenants of the Transaction Documents. Vertical Developer is not party to or bound by any contract, agreement, indenture, trust agreement, note, obligation or other instrument that could prohibit, limit or otherwise affect the same. No consent, authorization or approval of, or other action by, and no notice to or filing with, any governmental authority, regulatory body or any other Person is required for the due execution, delivery and performance by Vertical Developer of the Transaction Documents or any of the terms and covenants contained therein. There are no pending or threatened lawsuits or proceedings or undischarged judgments affecting Vertical Developer before any court, governmental agency, or arbitrator that is reasonably expected to materially and adversely affect the enforceability of the Transaction Documents or the business, operations, assets or condition of Vertical Developer.

(f) The execution, delivery and performance of the Transaction Documents (i) do not and will not violate or result in a violation of, contravene or conflict with, or constitute a default under (A) any agreement, document or instrument to which Vertical Developer or by which Vertical Developer's assets may be bound or affected, (B) any Law, or (C) [the articles of incorporation or the bylaws of Vertical Developer], and (ii) do not and will not result in the creation or imposition of any lien or other encumbrance upon the assets of Vertical Developer (other than the lien of a Mortgage in accordance with this Agreement or the Parcel Lease).

(g) There is no material adverse change in Vertical Developer's financial condition and Vertical Developer is meeting its current liabilities as they mature; no federal or state tax liens have been filed against it; and Vertical Developer is not in default or claimed default under any agreement for borrowed money.

(h) Notwithstanding anything to the contrary in this Agreement, the foregoing representations and warranties will survive the Closing Date.

**21.4. Governing Law.** This Agreement will be governed by, subject to, and construed in accordance with the laws of the State of California and City's Charter and Administrative Code. All legal actions related to this Agreement will be instituted in the Superior Court of the City and County of San Francisco, State of California, in any other appropriate court in the City or, if appropriate, in the Federal District Court in San Francisco, California.

**21.5. Merger of Prior Agreements.** This Agreement, together with the exhibits hereto, contain any and all representations, warranties and covenants made by Vertical Developer and Port and constitutes the entire understanding between the parties hereto with respect to the subject matter hereof. Any prior correspondence, memoranda or agreements are replaced in total by this Agreement together with the exhibits hereto.

**21.6. Parties and Their Agents.** The term "Vertical Developer" as used herein will include the plural as well as the singular. If Vertical Developer consists of more than one (1) individual or entity, then the obligations under this Agreement imposed on Vertical Developer will be joint and several. As used herein, the term "Agents" when used with respect to either party will include the agents, employees, officers, contractors and representatives of such party.

**21.7. Interpretation of Agreement.**

(a) **Exhibits.** Whenever an "Exhibit" is referenced, it means an exhibit or attachment to this Agreement unless otherwise specifically identified. All such Exhibits are incorporated in this Agreement by reference.

(b) **Captions.** Whenever a section or paragraph is referenced, it refers to this Agreement unless otherwise specifically identified. The captions preceding the sections of this Agreement and in the table of contents have been inserted for convenience of reference only. Such captions will not define or limit the scope or intent of any provision of this Agreement.

(c) **Words of Inclusion.** The use of the term “including”, “include”, “such as” or words of similar import when following any general term, statement or matter will not be construed to limit such term, statement or matter to the specific items or matters, whether or not language of non-limitation is used with reference thereto. Rather, such terms will be deemed to refer to all other items or matters that could reasonably fall within the broadest possible scope of such statement, term or matter.

(d) **No Presumption Against Drafter.** This Agreement has been negotiated at arm's length and between Persons sophisticated and knowledgeable in the matters dealt with herein. In addition, experienced and knowledgeable legal counsel has represented each Party. Accordingly, this Agreement will be interpreted to achieve the intents and purposes of the Parties, without any presumption against the Party responsible for drafting any part of this Agreement (including California Civil Code Section 1654).

(e) **Costs and Expenses.** The Party on which any obligation is imposed in this Agreement will be solely responsible for paying all costs and expenses incurred in the performance of such obligation, unless the provision imposing such obligation specifically provides to the contrary.

(f) **Agreement References.** Wherever reference is made to any provision, term or matter “in this Agreement,” “herein” or “hereof” or words of similar import, the reference will be deemed to refer to any and all provisions of this Agreement reasonably related thereto in the context of such reference, unless such reference refers solely to a specific numbered or lettered section or paragraph of this Agreement or any specific subdivision of this Agreement.

**21.8. Attorneys' Fees.** If either Party hereto fails to perform any of its respective obligations under this Agreement or if any dispute arises between the Parties hereto concerning the meaning or interpretation of any provision of this Agreement, then the defaulting Party or the Party not prevailing in such dispute, as the case may be, will pay any and all costs and expenses incurred by the other party on account of such default or in enforcing or establishing its rights hereunder, including, without limitation, court costs and reasonable attorneys' fees and disbursements. For purposes of this Agreement, the reasonable fees of attorneys of the Office of the City Attorney of the City and County of San Francisco will be based on the fees regularly charged by private attorneys with the equivalent number of years of experience in the subject matter area of the law for which the City Attorney's services were rendered who practice in the City of San Francisco in law firms with approximately the same number of attorneys as employed by the City Attorney's Office.

**21.9. Time of Essence.** Time is of the essence with respect to the performance of the parties' respective obligations contained herein.

**21.10. No Merger.** The obligations contained herein that expressly survive the Closing will not merge with the transfer of title to the Property but will remain in effect until fulfilled.

**21.11. Non-Liability of City Officials, Employees and Agents.** Notwithstanding anything to the contrary in this Agreement, no elective or appointive board, commission, member, officer, employee or agent of City will be personally liable to Vertical Developer, its successors and assigns, in the event of any default or breach by City or for any amount which may become due to Vertical Developer, its successors and assigns, or for any obligation of City under this Agreement.

**21.12. Conflicts of Interest.** Through its execution of this Agreement, Vertical Developer acknowledges that it is familiar with the provisions of Section 15.103 of City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitute a violation of said

provisions and agrees that if it becomes aware of any such fact during the term of this Agreement, Vertical Developer will immediately notify the City.

**21.13. Notification of Limitations on Contributions.** Through its execution of this Agreement, Vertical Developer acknowledges that it is familiar with Section 1.126 of the San Francisco Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the selling or leasing of any land or building to or from the City whenever such transaction would require the approval by a City elective officer, the board on which that City elective officer serves, or a board on which an appointee of that individual serves, from making any campaign contribution to (1) the City elective officer, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual or candidate, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Vertical Developer acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Vertical Developer further acknowledges that the prohibition on contributions applies to each Vertical Developer; each member of Vertical Developer's board of directors, and Vertical Developer's chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than twenty percent (20%) in Vertical Developer; any subcontractor listed in the contract; and any committee that is sponsored or controlled by Vertical Developer. Additionally, Vertical Developer acknowledges that Vertical Developer must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126. Vertical Developer further agrees to provide to City the names of each person, entity or committee described above.

**21.14. Sunshine Ordinance.** Vertical Developer understands and agrees that under the City's Sunshine Ordinance (San Francisco Administrative Code, Chapter 67) and the State Public Records Law (Gov. Code Section 6250 et seq.), this Agreement and any and all records, information, and materials submitted to the City or Port hereunder public records subject to public disclosure. Vertical Developer hereby acknowledges that the City or Port may disclose any records, information and materials submitted to the City or Port in connection with this Agreement.

**21.15. Tropical Hardwood and Virgin Redwood Ban.** The City and County of San Francisco urges companies not to import, purchase, obtain or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product except as expressly permitted by the application of Sections 802(b) and 803(b) of the San Francisco Environment Code.

**21.16. MacBride Principles - Northern Ireland.** The City urges companies doing business in Northern Ireland to move toward resolving employment inequities and encourages them to abide by the MacBride Principles as expressed in San Francisco Administrative Code Section 12F.1 et seq. The City also urges companies to do business with corporations that abide by the MacBride Principles. Vertical Developer acknowledges that it has read and understands the above statement of the City concerning doing business in Northern Ireland.

**21.17. Severability.** If any provision of this Agreement or the application thereof to any person, entity or circumstance will be invalid or unenforceable, the remainder of this Agreement, or the application of such provision to persons, entities or circumstances other than those as to which it is invalid or unenforceable, will not be affected thereby, and each other provision of this Agreement will be valid and be enforceable to the fullest extent permitted by law, except to the extent that enforcement of this Agreement without the invalidated provision would be unreasonable or inequitable under all the circumstances or would frustrate a fundamental purpose of this Agreement.

**21.18. Counterparts.** This Agreement may be executed in two (2) or more counterparts, each of which will be deemed an original, but all of which taken together will constitute one and the same instrument.

**21.19. Further Assurances.** The parties agree to execute such instruments or to do such further acts as may be reasonably necessary to carry out the provisions of this Agreement; provided, however, that no party will be obligated to provide such instruments and to do such further acts that would materially increase such party's liabilities hereunder or materially decrease such party's rights hereunder. The provisions of this section will survive the Closing.

**21.20. . [add if the Vertical Project will include inclusionary BMR units].**  
**Enforceability Waivers.** The Horizontal DDA (including the Affordable Housing Plan), together with this Agreement, implements the California Infrastructure Financing District Law, Cal. Government Code §§ 53395 et seq. and City of San Francisco policies and includes regulatory concessions and significant public investment in the Pier 70 Project. The regulatory concessions and public investment include, without limitation, a direct financial contribution of net tax increment, the conveyance of real property without payment, and other forms of public assistance specified in California Government Code section 65915 et seq. These public contributions result in identifiable, financially sufficient and actual cost reductions for the benefit of [Horizontal Developer and] Vertical Developers, as contemplated by California Government Code section 65915. In light of the Port's authority under Government Code Section 53395.3 and in consideration of the direct financial contribution and other forms of public assistance described above, the Parties understand and agree that the Costa-Hawkins Act does not and will not apply to the Inclusionary Units developed at the Vertical Project under this Agreement. The Port would not enter into this Agreement without the above provisions. **[Note: TBC]**

**21.21. Plans on Record with Port.** The most recent versions of the Exhibits, as such Exhibits may be amended or supplemented from time to time in accordance with this Agreement or the terms of such Exhibits, will not be required to be recorded but will be kept on file with the Port. Full color copies of all recorded documents are also on file with the Port. All documents on file with the Port will be made available to members of the public at reasonable times in keeping with the Port's standard practices.

**21.22. Survival; Effect of Termination.** Any release, partial release, expiration or termination of this Agreement will not affect any provision of this Agreement that, by its express term, is intended to survive the expiration or termination of this Agreement. Upon any termination of this Agreement before issuance of the final Certificate of Completion by reason of a Vertical Developer Default, Vertical Developer will not have the right to proceed with the Vertical Project improvements or Deferred Infrastructure and any additional construction must proceed, if at all, under the terms of a new vertical disposition and development agreement with the Port or, with the written agreement of the Port, a reinstatement of this Agreement with appropriate agreed upon revisions.

## **22. PORT AND CITY PROVISIONS.**

Vertical Developer will comply with the Port and City provisions set forth in *Exhibit XX* hereto.

## **23. DEFINITIONS.**

For purposes of this Agreement, initially capitalized terms will have the meanings ascribed to them in this Article:

"28-Acre Site" is defined in *Recital A*.

"Acceptance Notice" is defined in *Section 6.1(a)*.

"Acquisition Price" is defined in *Section 2*.

“Acquisition Event of Default” is defined in *Section 10.1*.

[for commercial parcels only]: “Additional Deposit” is defined in *Section 2.2(a)*.

“Adequate Security” is defined in *Exhibit M*.

“Administrative Fees” means a fee imposed by Port or the City in their respective regulatory capacities, that is in effect at the time and payable upon the submission of an application for any permit or approval (including, without limitation, development applications submitted in accordance with the SUD or building permit applications), which is intended to cover only the estimated actual costs to City or the Port of processing that application and inspecting work undertaken pursuant to that application and to reimburse the City or the Port for its administrative costs in processing applications for any permits or approvals required under the Vertical Development Requirements.

“Agents” is defined in *Section 21.6*.

“Agreement” means

“Agreement to Comply with CFD and Assessment Matters” as described in *Section 3.3(b)*.

“Architect” means a duly licensed design professional by the State of California designated by Vertical Developer from time to time to issue the Architect’s Certificate.

“Architect’s Certificate” means a certificate from the Architect in the form attached hereto as *Exhibit XX*, verifying [Completion] of the Vertical Project (other than the Deferred Infrastructure).

“As Is With All Faults” as defined in *Section 4.3*.

“BAAQMD” means the Bay Area Air Quality Management District.

“Board of Supervisors” means the San Francisco Board of Supervisors.

“Broker” is defined in *Section 9.2*.

“Cal OSHA” means the California Occupational Safety and Health Administration.

“Certificate of Completion” means a certificate executed by Port that Vertical Developer has Completed the construction of the Vertical Project in accordance with all the provisions of this Agreement.

“CFD Assessments” is defined in [ ].

“City” means the City and County of San Francisco, a municipal corporation.

“City Costs” means the actual and reasonable costs incurred by City (other than Port) in performing its obligations under this Agreement, as determined on a time and materials basis, including any defense costs as set forth in *Section 18.3*, but excluding work and fees covered by Administrative Fees.

“City Parties” as described in *Section 4.4*.

“Claims” means a demand made in an action or in anticipation of an action for money, mandamus, or any other relief available at law or in equity for a Loss arising directly or indirectly from acts or omissions occurring in relation to the Vertical Project or at the Property during the Term of this Agreement.

“Close of Escrow” and “Closing” are defined in *Section 2.2(c)*.

“Closing Costs” as defined in *Section 9.1*.

“Closing Date” means the date when Closing occurs.

**"Commence Construction", "Commencement of Construction"** and any variation thereof means the commencement of substantial physical construction as part of a sustained and continuous construction plan.

**"Commencement of Residential Construction"** means the groundbreaking in connection with the commencement of physical construction of the Vertical Project (excluding the Deferred Infrastructure), or a specified portion thereof, provided that the Commencement of Residential Construction will not be deemed to have occurred until commencement of permanent foundations pursuant to a valid foundation permit (excluding the conducting of test borings or indicator piles or other excavation for pre-development testing). Vertical Developer's physical work on "site improvements", as that term is defined in California Civil Code Section 3102, without its commencement of the work described above, does not constitute Commencement of Residential Construction.

**"Complete" or "Completed"** means completion by Vertical Developer of all aspects of the Vertical Project in accordance with the approved Construction Documents, or provision of security satisfactory to Port for any Deferred Items, and issuance of applicable temporary certificates of occupancy for the Vertical Project, together with completion of all improvements which are specifically required as a matter of law for occupancy of the entire Vertical Project under the conditions of any Regulatory Approvals.

**"Construction Documents"** means (i) schematic design documents approved by Planning or Port under the SUD, (ii) site permits and/or building permits issued by the Port for the Vertical Project, and (iii) Improvement Plans for Deferred Infrastructure approved by the Port in accordance with the ICA.

**"Contingency Period"** is defined in *Section 6.1(a)*.

[for residential rental inclusionary projects only] **"Costa Hawkins Act"** [to be inserted]

**"Credit Bid"** as defined in *Section 2.2(e)*.

**"DDA Release"** is defined in *Section 7.4(a)(iii)*.

**"Deed"** as described in *Section 3.1(a)*.

**"Deferred Infrastructure"** means those certain Horizontal Improvements identified in *Exhibit M* that Vertical Developer is required to construct under this Agreement.

**"Deferred Items"** is defined in *Section 13.1(b)*.

**"Deliver" or "Delivery"** means [for fee parcel: conveyance of the Property by Port to Vertical Developer by quitclaim deed] [for ground lease parcels: ground lease of the Property].

**"Deposit"** is defined in *Section 2.2(a)*.

**"Design for Development"** means the Pier 70 Design for Development dated [\_\_\_\_\_, 2017], as amended from time to time.

**"Development Agreement"** means that certain Development Agreement by and between the Port and Horizontal Developer, dated as of \_\_\_\_\_, 2017 and recorded in the Official Records as Document No. \_\_\_\_\_.

**"Development Documents"** means (i) the SUD and the Subdivision Map; (ii) the Design for Development; (iii) approved Construction Documents; and (v) the Development Agreement.

**"Development Easements"** is defined in *Section 3.4(a)*.

**"Effective Date"** means the date on which both parties have executed this Agreement as set forth below.

**"Engineer"** means a duly licensed engineer by the State of California, designated by Vertical Developer from time to time to issue the Engineer's Certificate.

**"Engineer's Certificate"** means a certificate from the Engineer for the Deferred Infrastructure in the form verifying Completion of the Deferred Infrastructure.

**"Environmental Laws"** mean all present and future federal, State and local Laws, statutes, rules, regulations, ordinances, standards, directives, and conditions of approval, all administrative or judicial orders or decrees and all permits, licenses, approvals or other entitlements, or rules of common law pertaining to Hazardous Materials (including the Handling, Release, or Remediation thereof), industrial hygiene or environmental conditions in the environment, including structures, soil, air, air quality, water, water quality and groundwater conditions, any environmental mitigation measure adopted under Environmental Laws affecting any portion of the Premises, the protection of the environment, natural resources, wildlife, human health or safety, or employee safety or community right-to-know requirements related to the work being performed under this Lease. "Environmental Laws" include the City's Pesticide Ordinance (Chapter 39 of the San Francisco Administrative Code), Section 20 of the San Francisco Public Works Code (Analyzing Soils for Hazardous Waste), the FOG Ordinance, the Pier 70 Risk Management Plan and that certain Covenant and Environmental Restrictions on Property made as of August 11, 2016, by the City, acting by and through the Port, for the benefit of the California Regional Water Quality Control Board for the San Francisco Bay Region and recorded in the Official Records as document number 2016-K308328-00.

**"Escrow Agent"** means the Title Company acting in its capacity as the escrow agent for the transaction.

[for commercial parcels only: **"Extended Closing Date"** is defined in *Section 7.3(a)*]

**"Extended Closing Date Conditions"** is defined in *Section 7.3(a)*.

**"Extension Notice"** is defined in *Section 7.3(a)*.

**"Final Map"** means [a final subdivision map meeting the requirements of the Subdivision Map Act of California (Calif. Gov't Code §§ 66410-66499.37) and the San Francisco Subdivision Code and Subdivision Regulations, subject to applicable amendments by or procedures in the DA Ordinance (as defined in the Horizontal DDA) and Development Agreement. ]

**"FOG Ordinance"** means Sections 140-140.7 of Article 4.1 of the San Francisco Public Works Code, or any subsequent amendment or replacement of the same that sets forth prohibitions, limitations and requirements for the discharge of fats, oils and grease into the City's sewer system by food service establishments.

**"Force Majeure"** means events which result in delays in a Party's performance of its obligations hereunder due to causes beyond such Party's control and not caused by the acts or omissions of such Party, including, but not restricted to, acts of nature or of the public enemy, fires, floods, earthquakes, tidal waves, strikes, freight embargoes, and unusually severe weather. Force Majeure does not include (i) failure to obtain financing or failure to have adequate funds, (ii) sea level rise, or (iii) any event that does not cause an actual delay. The delay caused by Force Majeure includes not only the period of time during which performance of an act is hindered, but also such additional time thereafter as may reasonably be required to make additional repairs or obtain additional Regulatory Approvals that would not have otherwise been required but for the Force Majeure Event.

**"Hazardous Material"** means any material, waste, chemical, compound, substance, mixture, or byproduct that is identified, defined, designated, listed, restricted or otherwise regulated under Environmental Laws as a "hazardous constituent", "hazardous substance", "hazardous waste constituent", "infectious waste", "medical waste", "biohazardous waste",

“extremely hazardous waste”, “pollutant”, “toxic pollutant”, or “contaminant”, or any other designation intended to classify substances by reason of properties that are deleterious to the environment, natural resources, wildlife, or human health or safety, including, without limitation, ignitability, infectiousness, corrosiveness, radioactivity, carcinogenicity, toxicity, and reproductive toxicity. Hazardous Material includes, without limitation, any form of natural gas, petroleum products or any fraction thereof, asbestos, asbestos-containing materials, polychlorinated biphenyls (“PCBs”), PCB-containing materials, and any substance that, due to its characteristics or interaction with one or more other materials, wastes, chemicals, compounds, substances, mixtures or byproducts, damages or threatens to damage the environment, natural resources, wildlife or human health or safety. “Hazardous Materials” also includes any chemical identified as a “constituent of concern” in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

“**Horizontal DDA**” means that certain Disposition and Development Agreement between the City and County of San Francisco, a municipal corporation and charter city, acting by and through the San Francisco Port Commission, and FC Pier 70, LLC, a Delaware limited liability company, dated for reference purposes only as of [\_\_\_\_\_].

“**Horizontal Developer**” is defined in *Recital A*.

“**Horizontal Documents**” is defined in *Section 3.1(c)*.

“**Horizontal Improvements**” is defined in the Horizontal DDA.

“**ICA**” means the Interagency Cooperation Agreement between various City agencies and departments and the Port, dated as of \_\_\_\_\_, 2017, establishing procedures for City review of the Project.

“**Impact Fees and Exactions**” as defined in the Development Agreement.

“**Inclusionary Units**” has the meaning set forth in the Affordable Housing Plan attached to the Horizontal DDA.

“**Indemnify**” means indemnify, protect, defend and hold harmless. “**Indemnification**” and “**Indemnity**” have correlative meanings.

“**Independent Contract Consideration**” as described in *Section 2.2(d)*.

[for commercial parcels only: “**Initial Deposit**” is defined in *Section 2.2(a)*.

“**Land Use Plan**” means the map attached to the DDA as [Exh XX], which consists of a map showing Horizontal Developer’s proposed land uses and intensity of vertical development at the 28-Acre Site as of the Effective Date of the DDA.

“**Laws**” means the Constitution and laws of the United States, the Constitution and laws of the State of California, the laws of the City and County of San Francisco, and any codes, statutes, rules, regulations, ordinances, or executive mandates thereunder, and any State or Federal court decision (including any order, injunction or writ) thereunder. The term “**Laws**” will refer to any or all Laws as the context may require.

“**License**” is defined in *Section 5.1*.

“**Losses**” means when used in reference to a Claim means any personal injury, property damage, or other loss, liability, actual damages, compensation, contribution, cost recovery, lien, obligation, interest, injury, penalty, fine, action, judgment, award, or costs (including reasonable attorneys’ fees), or reasonable costs to satisfy a final judgment of any kind, known or unknown, contingent or otherwise, except to the extent specified in this Agreement.

“**Master Lease**” is defined in *Recital A*.



"Map Act" means the Subdivision Map Act of California (Calif. Gov't Code §§ 66410-66499.37).

"Master Association" as described in *Section 3.4(b)*.

"Memorandum of Lease" is defined in *Section 7.4(a)(ii)*.

"Memorandum of VDDA" is defined in *Section 7.4(a)(v)*.

"Minimum Net Worth Amount" means Twenty-Seven Million Five Hundred Thousand Dollars (\$27,500,000.00), which amount will increase by ten percent (10%) on the tenth (10th) anniversary of the Commencement Date and every ten (10) years thereafter. **[NOTE: \$27.5 million to increase by 5% every 5 years after Horizontal DDA execution]**

"Mitigation Monitoring and Reporting Program" means the Mitigation Monitoring and Reporting Program adopted by the Port for the Pier 70 Project on September 26, 2017, by Resolution No. \_\_\_\_.

"Mortgagee" is defined in *Schedule 16*.

"Net Worth Requirement" means, with respect to a proposed transferee, the proposed transferee has a net worth (inclusive of its equity in the Property) equal to at least the Minimum Net Worth Amount, less any debt to be secured by (i) the proposed transferee's interest in the Property, or (ii) a pledge of the proposed transferee's ownership interest.

"Notice of Special Tax" is defined in *Section 3.3(a)*.

"Objectionable Items" is defined in *Section 6.1(b)*.

"Objection Notice" is defined in *Section 6.1(b)*.

"Official Records" means the official records of the City and County of San Francisco.

"Parcel Lease" as defined in *Section 3.1(a)*.

"Partial Termination" is defined in *Section 7.4(a)(v)*.

"Party" means Port or Vertical Developer, as a party to this Agreement. "Parties" means both Port and Vertical Developer, as parties to this Agreement.

"Permitted Encumbrances" as described in *Section 3.1(a)*.

"Permitted Port Title Exceptions" as described in *Section 3.1(b)*.

"Person" means any individual, partnership, corporation (including, but not limited to, any business trust), limited liability company, joint stock company, trust, unincorporated association, joint venture or any other entity or association, the United States, or a federal, state or political subdivision thereof.

"Phase Submittal" means a Phase Submittal approved by the Port in accordance with Section [XX] of the Horizontal DDA.

"Pier 70 Master Association Documents" means [\_\_\_\_].

"Pier 70 Project" means the development of Horizontal Improvements and Vertical Improvements within the 28-Acre Site in accordance with the Horizontal DDA and Development Documents.

"Pier 70 Risk Management Plan" means the Pier 70 Risk Management Plan, Pier 70 Master Plan Area, prepared for the Port of San Francisco by Treadwell & Rolo and dated July 25, 2013, and approved by the RWQCB on January 24, 2014, including any amendments and revisions thereto that are approved by the RWQCB, and as interpreted by Regulatory Agencies with jurisdiction.

**“Port” or “Port Commission”** means the San Francisco Port Commission.

**“Port Costs”** means the actual and reasonable costs incurred by Port in performing its obligations under this Agreement, as determined on a time and materials basis, including any defense costs as set forth in *Section 18.3*, but excluding work and fees covered by Administrative Fees.

**“Port Costs Report”** as defined in *Section 14.2*.

**“Port Default”** as defined in *Section 15.2*.

**“Port Director”** means the Executive Director of the Port.

**“Port Title Defect”** is defined in *Section 6.3(a)*.

**“Project Requirements”** is defined in *Section 12.1*.

**“Project MMRP”** means the Mitigation Monitoring and Reporting Program adopted by the Port for the Pier 70 Project on \_\_\_\_\_, 2017, by Resolution No. \_\_\_\_\_.

**“Property”** is defined in Recital A.

**“Property Conditions”** is defined in *Section 4.1*.

**“Public Improvement Agreement”** means an agreement entered into between the Port and the Vertical Developer for the completion of the required Deferred Infrastructure if not completed at the time of Final Map approval in accordance with applicable procedures of the Map Act, Subdivision Code and Subdivision Regulations, or such other agreement entered into between Port and Developer at any time for the completion of Vertical Developer’s Deferred Infrastructure obligations hereunder (such as a Street Excavation Improvement Agreement or other Port-issued construction agreement for Public Space Parcels).

**“Public Space Parcels”** means those parcels designated in the Land Use Plan for Public Space and shown as such in the Infrastructure Plan, as amended from time to time.

**“Qualified Transferee”** means any transferee that satisfies each of the following criterion: (1) has, or has engaged a property manager with at least ten (10) years’ experience operating [use for commercial leases: major commercial projects] [use for residential leases: residential projects]; (2) satisfies the Net Worth Requirement; and (3) is subject to jurisdiction of the courts of the State.

**“Regulatory Agency”** means a City Agency or federal, state, or regional body, administrative agency, commission, court, or other governmental or quasi-governmental organization with jurisdiction over any aspect of the Vertical Project or the 28-Acre Site.

**“Regulatory Approval”** means any motion, resolution, ordinance, permit, approval, license, registration, permit, utility services agreement, Final Map, or other action, agreement, or entitlement required or issued by any Regulatory Agency with jurisdiction over any portion of the 28-Acre Site, as finally approved.

**[for residential condo parcels only: “Required Construction Commencement Date”** is defined in *Section 15.1(c)*.

**“Residential Units”** means any apartment unit, condominium or cooperative unit, hotel or motel room, or other structure developed on the Property containing toilet facilities that is designed and available under applicable law for use and occupancy as a residence by one or more individuals.

**“Restrictive Covenants”** as defined in *Section 3.2* hereof.

**[for residential fee parcels only: “Scope of Development”** is defined in *Section 3.2*.]

**“SFDPH”** means the San Francisco Department of Public Health.

“**SFPW**” means San Francisco Public Works.

“**Special Provisions**” means the City requirements set forth in *Article 20* hereof.

“**State Lands Indemnified Parties**” is defined in *Schedule 18.1, Section XX*.

“**Subdivision Code**” means the San Francisco Subdivision Code.

“**Subdivision Regulations**” means subdivision regulations adopted by San Francisco Department of Public Works from time to time and any exceptions and design modifications from the standards set forth therein to the extent necessary to achieve consistency with the Infrastructure Plan and all matters previously approved in accordance with Section 4.1(a) of the ICA.

“**SUD**” means Planning Code Section 249.79 (the Pier 70 Special Use District), as amended from time to time.

“**Survey**” means a survey required by the Title Company to issue the title insurance policy described in the Title Commitment.

“**Target Closing Date**” is defined in *Section 7.2*.

“**Taxes and Assessments**” is defined in *Section 6.6*.

“**Tentative Map**” means a tentative subdivision map or tentative parcel map submitted by an applicant and approved by the City in accordance with procedures under the Subdivision Code and Development Documents.

“**Termination Notice**” is defined in *Section 6.1(a)*.

“**Title Commitment**” means a commitment by the Title Company that it will issue to Vertical Developer, an A.L.T.A. extended coverage title insurance policy, with such coinsurance or reinsurance and direct access agreements as Vertical Developer may request reasonably, in an amount designated by Vertical Developer which is satisfactory to the Title Company, insuring that the leasehold estate in the Property is vested in Vertical Developer subject only to the Permitted Title Exceptions, and with such C.L.T.A. form endorsements as may be requested reasonably by Vertical Developer, all at the sole cost and expense of Vertical Developer.

“**Title Company**” is defined in *Section 2.2(c)*.

“**TMA**” is defined in *Section 3.4(b)*.

“**Transaction Documents**” means the documents executed and delivered by Vertical Developer pursuant to *Section 7.4(b)*.

“**Transfer**” [conform with Parcel Lease]

“**Transfer Fee Covenant**” is defined in *Section 3.1(d)*.

“**Transferee**” means any Person to which Vertical Developer assigns its rights and obligations under this Agreement in accordance with *Article 19*.

“**Transferor**” means Vertical Developer, in its capacity as a transferor of its rights and obligations under this Agreement in accordance with *Article 19*.

“**Unmatured Vertical Developer Event of Default**” means any default that, with the giving of notice or the passage of time, or both would constitute a Vertical Developer Acquisition Event of Default or Vertical Developer Default under this Agreement.

“**VCA**” means the Vertical Cooperation Agreement to be executed between Vertical Developer and Horizontal Developer, as the same may be amended, supplemented, modified and/or assigned from time to time). **[add as applicable:** The VCA will include, among other items, a schedule of Horizontal Developer’s Horizontal Improvements obligations, Vertical

Developer's Deferred Infrastructure obligations, and the timing of delivery for each] The VCA may include provisions related to (i) assignment and assumption of liability for Deferred Infrastructure, including bonding and warranty, (ii) sequencing and coordination of infrastructure work as between Master Developer and Vertical Developer, (iii) each party's obligations related to liability for damage and restoration thereof, (iv) repaving obligations to extent of any underground work performed after Master Developer's paving, (v) Master Developer reasonable approval over changes to horizontal permit obtained by Vertical Developer, (vi) Master Developer self-help right if Vertical Developer fails to complete Deferred Infrastructure pursuant to an agreed upon schedule of performance, (vii) soil disposal arrangement, and (viii) mechanism for Vertical Developer to submit Deferred Infrastructure costs to Master Developer for reimbursement through Financing Plan (exclusive of fines, penalties, corrective actions).

"VDDA Assignment and Assumption Agreement" means an assignment of this Agreement in substantially the form of *Exhibit XX* attached hereto.

"Vertical Developer" is defined in *Section 21.6*.

"Vertical Developer's Conditions" is defined in *Section [xx]*.

"Vertical Developer Default" is defined in *Section 15.1*.

"Vertical Development Requirements" means those certain requirements for development of the Property that are contained in: (i) the Development Documents; (ii) [for fee parcels: the Restrictive Covenants][for ground lease parcels: the Parcel Lease]; (ii) approved Construction Documents; and (iii) this Agreement.

"Vertical Project" is defined in *Recital H*. "Work Development Plan" is defined in *Section 6.4(a)(vi)*.

[SIGNATURES ON FOLLOWING PAGE]

The parties have duly executed this Agreement as of the respective dates written below.

**CITY:**

**VERTICAL DEVELOPER:**

**CITY AND COUNTY OF SAN FRANCISCO,**  
a municipal corporation, operating by and  
through the **SAN FRANCISCO PORT**  
**COMMISSION**

\_\_\_\_\_ a \_\_\_\_\_

By: \_\_\_\_\_  
[NAME]  
Executive Director

By: \_\_\_\_\_  
[NAME]

Endorsed by Port Resolution No. \_\_\_\_\_ and Board  
Resolution No. \_\_\_\_\_

Its: \_\_\_\_\_

**APPROVED AS TO FORM:**

**DENNIS J. HERRERA, City Attorney**

By: \_\_\_\_\_  
[NAME OF DEPUTY]  
Deputy City Attorney

**EXHIBIT A**

**REAL PROPERTY DESCRIPTION**

All that certain real property located in the City and County of San Francisco, State of California, described as follows:

*[To be attached prior to execution]*

**EXHIBIT B**

**VERTICAL PROJECT**

[To be attached prior to execution]

**EXHIBIT C**

*[If ground lease parcel: **FORM OF GROUND LEASE**]*

[To be attached prior to execution]

*[If fee parcel: **FORM OF QUITCLAIM DEED**]*

RECORDING REQUESTED BY,  
AND WHEN RECORDED RETURN TO:

Real Estate Division  
City and County of San Francisco  
25 Van Ness Avenue, Suite 400  
San Francisco, California 94102  
Attn: Director of Property

MAIL TAX STATEMENTS TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Attn: \_\_\_\_\_

The undersigned hereby declares this  
instrument to be exempt from Recording Fees  
(CA Govt. Code § 27383) and Documentary  
Transfer Tax (CA Rev. & Tax Code § 11922  
and S.F. Bus. & Tax Reg. Code § 1105)

(Space above this line reserved for Recorder's  
use only)

Documentary Transfer Tax of \$\_\_\_\_\_ based upon full market value of the property without  
deduction for any lien or encumbrance

**QUITCLAIM DEED [WITH RESTRICTIONS  
AND EASEMENT RESERVATIONS]  
[(Assessor's Parcel No. \_\_\_\_\_)]**

FOR VALUABLE CONSIDERATION, receipt and adequacy of which are hereby  
acknowledged, the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation (the  
"City"), operating by and through the SAN FRANCISCO PORT COMMISSION ("Port"),  
pursuant to [Ordinance No. \_\_\_\_\_, adopted by the Board of Supervisors on  
\_\_\_\_\_, 20\_\_ and approved by the Mayor on \_\_\_\_\_, 20\_\_], hereby  
RELEASES, REMISES AND QUITCLAIMS to \_\_\_\_\_  
("Vertical Developer"), any and all right, title and interest City may have in and to the real



property located in the City and County of San Francisco, State of California, described on Exhibit A attached hereto and made a part hereof.

**[NOTE: ADD RESERVATIONS AND RESTRICTIONS AS APPLICABLE. IF RESTRICTIONS OR OTHER COVENANTS OR OBLIGATIONS OF GRANTEE, ADD GRANTEE AS SIGNATORY TO DEED.]**

Executed as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

CITY AND COUNTY OF SAN FRANCISCO,  
a municipal corporation, operating by and through  
the SAN FRANCISCO PORT COMMISSION

By: \_\_\_\_\_  
[NAME]  
Executive Director

Endorsed by Port Resolution No. \_\_\_\_\_

and Board Resolution No. \_\_\_\_\_

APPROVED AS TO FORM:

DENNIS J. HERRERA  
City Attorney

By: \_\_\_\_\_  
[NAME OF DEPUTY]  
Deputy City Attorney

DESCRIPTION CHECKED/APPROVED:

By: \_\_\_\_\_  
[NAME]  
City Engineer

**A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.**

State of California            )  
  )  
County of San Francisco        )

SS

On \_\_\_\_\_, before me, \_\_\_\_\_, a notary public in and for said State, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_ (Seal)

**EXHIBIT D**

[if ground lease parcel; **RESERVED**]

*[If fee parcel: **RESTRICTIVE COVENANTS**]*







**[FORM PARCEL LEASE FOR WATERFRONT SITE  
(EXCLUDES HISTORIC BUILDING PARCELS AND E4)]**

**CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR**

---

**LEASE NO. L-[ ]**

**BETWEEN THE**

**THE CITY AND COUNTY OF SAN FRANCISCO  
OPERATING BY AND THROUGH THE  
SAN FRANCISCO PORT COMMISSION**

**AS LANDLORD**

**AND**

**[TENANT]**

**AS TENANT**

**DATED AS OF \_\_\_\_\_, 20[ ]**

---

**ELAINE FORBES  
EXECUTIVE DIRECTOR**

**SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT  
KIMBERLY BRANDON, VICE- PRESIDENT  
LESLIE KATZ, COMMISSIONER  
DOREEN WOO HO, COMMISSIONER**

10/6/2017

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**Exhibits: [Exhibit Letters to be Updated]**

Exhibit A	Legal Description of Property
Exhibit B	Site Plan
Exhibit C-1	Scope of Development
Exhibit C-2	Affordable Housing Requirements
Exhibit D	Rent
Exhibit XX	Project Approvals
Exhibit XX	Permitted Title Exceptions
Exhibit XX	Notices of Special Tax
Exhibit XX	CFD and Assessment Matters
Exhibit XX	Traffic Management Plan
Exhibit XX	Horizontal Developer Infrastructure and Deferred Infrastructure
Exhibit XX	Workforce Development Plan
Exhibit XX	Form of Estoppel Certificate
Exhibit XX	Form on Non-Disturbance Agreement
Exhibit XX	Insurance Requirements
Exhibit XX	Form of Lessor Estoppel Certificate for Lenders
Exhibit XX	Form of Lessor Estoppel Certificate for Transferees
Exhibit XX	Mitigation and Improvement Measures
Exhibit XX	Port and City Special Provisions <b>[Note: Port and City Special Provisions will be updated to include all requirements applicable as of execution date.]</b>
Exhibit XX	Rules of Interpretation

Exhibit XX	Form of Memorandum of Lease
Exhibit XX	Form of Facilities Condition Report
Exhibit XX	Form of Assignment and Assumption Agreement
Exhibit XX	Review Procedures for Subsequent Construction on Historic Buildings

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## BASIC LEASE INFORMATION

Each reference to the Basic Lease Information in this Lease will incorporate the applicable Basic Lease Information specified herein.

As defined in the Disposition and Development Agreement between the Port and Forest City Development California, Inc., dated as of \_\_\_\_\_, 20\_\_ (the "DDA"), this Lease is a [fully prepaid lease] [or] [Hybrid Ground Lease] of unimproved property to a [Vertical Developer Affiliate of Horizontal Developer][or][Third Party lessee].

**Lease No.**

Lease No. L-XXXX

**Effective Date:**

\_\_\_\_\_, 20\_\_

**Landlord:**

**THE CITY AND COUNTY OF SAN FRANCISCO**  
operating by and through the  
**SAN FRANCISCO PORT COMMISSION**

**Tenant:**

**Tenant's Address for Notices:**

**Landlord's Address for Notices:**

**Premises:**

All that real property located in the City and County of San Francisco, California, as more particularly described in *Exhibit A* attached hereto (the "Property"). The Property contains approximately \_\_\_\_\_ square feet of unimproved land area (the "Land"), together with all rights and privileges appurtenant to the Property and owned by Port, and any Improvements hereafter constructed on the Property. The Property is shown generally on the Site Plan attached hereto as *Exhibit B*. The Property and all Improvements now and hereafter located on the Property are referred to in this Lease as the "Premises."

**Single Point of Entry for State Mineral**

Located in Zone 3, California grid System, at a point Reservation Entry where X equals \_\_\_\_\_ and Y equals \_\_\_\_\_,

**Permitted Use Before Commencement of Construction of the Project:**

Construction staging only to advance either the Vertical Project or the Horizontal Improvements. Any other use requires the prior approval of Port, which approval may be withheld in its sole

discretion.

**Permitted Use After Commencement of Construction of the Project<sup>1</sup>:**

The use and operation of the Premises will be [insert more tailored/specific uses] subject to the Required Uses, the limitations set forth in the Scope of Development attached hereto as *Exhibit C* and the SUD [add if applicable: and the Affordable Housing Restrictions described in *Exhibit C-2* attached hereto] (collectively, the “**Project**”) and as further specified below and in *Article 3*.

“**Required Uses**” means the use of at least the Minimum Public Benefit Area within the Premises dedicated solely to [PDR/childcare/other required public benefit] throughout the Term in accordance with *Section 3.7*.

“**Minimum Public Benefit Area**” means XXX square feet of the Premises dedicated solely to the Required Uses.

**Commencement Date:**

The Effective Date of this Lease.

**Expiration Date:**

\_\_\_\_\_, \_\_\_\_ [(99 years after the Commencement Date)]

**Prepaid Rent:**

[Fully Prepaid][Third Party Hybrid Amount]:  
\$\_\_\_\_ or [the Vertical Developer Affiliate Hybrid Amount]: \$\_\_\_\_

**Rent:**

As set forth in *Exhibit D* attached hereto.

**Security Deposit [For Hybrid Leases]:**

An amount equal to two (2) months of Base Rent

**[Environmental Oversight Deposit:]**

[Note: May be applicable for certain leases based on hazardous materials uses]

**[Environmental Financial Assurances Deposit:]**

[Note: May be applicable for certain leases based on hazardous materials uses]

**Project Approvals:**

Those certain project approvals for the Waterfront Site listed in *Exhibit E* attached hereto and made a

<sup>1</sup> Note: it is anticipated that the Scope of Development will simply include the type of use (residential or office with accessory retail, etc....) and the maximum density and parking if applicable. It is not intended to lock in any specific development project subject to these broad limitations. The Affordable Housing restrictions would be applied to apartment projects through the recordation of applicable affordable housing agreements/restrictions recorded against title at close of escrow, which would be described and/or attached as Exhibit C-2.

10/6/17

part hereof, as may be amended from time to time.

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## LEASE NO. L-XXXX

THIS LEASE NO. L-XXXX (this "Lease") is dated as of the Effective Date, by and between THE CITY AND COUNTY OF SAN FRANCISCO, operating by and through the SAN FRANCISCO PORT COMMISSION ("Port"), as landlord, and [ ] ("Tenant"). The Basic Lease Information that appears on the preceding pages and all Exhibits and Schedules attached hereto are hereby incorporated by reference into this Lease and will be construed as a single instrument and referred to herein as this "Lease." In the event of any conflict or inconsistency between the Basic Lease Information and the Lease provisions, the Basic Lease Information will control. All initially capitalized terms used herein are defined in *Article 47* or have the meanings given them when first defined.

THIS LEASE IS MADE WITH REFERENCE TO THE FOLLOWING FACTS AND CIRCUMSTANCES:

A. Port is an agency of the City, exercising its functions and powers over property under its jurisdiction and organized and existing under the Burton Act and the City's Charter. The Waterfront Plan is Port's adopted land use document for property within Port jurisdiction, which provides the policy foundation for waterfront development and improvement projects.

B. Port has jurisdiction of approximately sixty-nine (69) acres of land along San Francisco's Central Waterfront, generally bounded by Mariposa Street, Illinois Street, 22nd Street, and San Francisco Bay, commonly known as Pier 70. Previously known as the San Francisco Yard and the Bethlehem Steel Shipyard, Pier 70 is a former 19th century ship building and repair facility, and the most intact historic maritime industrial complex of that era west of the Mississippi River. A portion of the site remains an active ship repair facility.

C. The Port and [insert name of Forest City entity] ("Horizontal Developer"), are parties to that certain Disposition and Development Agreement dated as of , 201\_ (the "DDA") and that certain Lease No. L-XX dated as of [ ], 20\_\_ (the "Master Lease"). The DDA and Master Lease govern the mixed-use development of an approximately 28-acre site, known as the "Waterfront Site," as more particularly described in the DDA and Master Lease. The DDA and Master Lease set forth a parcel disposition process under which the Port will enter into fully-prepaid or partially-prepaid ground leases for developable parcels within the Waterfront Site with Horizontal Developer, on behalf of itself or through its Vertical Developer Affiliates, or, if Horizontal Developer fails to exercise its option to lease such developable parcel, to third parties selected in accordance with the requirements of the DDA.

D. This Lease is a [fully] [partially] prepaid ground lease with a [Vertical Developer Affiliate] [Third Party]. The form of this Lease was authorized by the Port Commission by Resolution No. XXX and the Board of Supervisors by Resolution No. XXX, which resolutions authorized the Port's Executive Director to enter into this Lease without further approval by the Port Commission or the Board of Supervisors under Charter Section 9.118.

E. [Include additional Recitals that describe exercise of Option, if applicable, the parcel disposition process as provided under the DDA, the escrow instructions approved and submitted by the parties, close of escrow and any other relevant facts and circumstances leading up to execution of this Lease]

ACCORDINGLY, for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the Parties agree as follows:

# 1. PREMISES; TERM.

## 1.1. Premises.

(a) **Lease of Premises; Description.** For the Rent and subject to the terms and conditions of this Lease, Port hereby leases to Tenant, and Tenant hereby leases from Port, the Premises described in the Basic Lease Information as of the Commencement Date.

(b) **Permitted Title Exceptions.** The interests granted by Port to Tenant pursuant to *Section 1.1(a)* are subject to (i) the matters reflected in *Exhibit XX* (the “**Permitted Title Exceptions**”), and (ii) such other matters as Tenant will cause or suffer to arise subject to the terms and conditions of this Lease, and (iii) the rights of Port and the public reserved under the terms of this Lease.

(c) **Accessibility Inspection Disclosure.** California law requires commercial landlords to disclose to tenants whether the property being leased has undergone inspection by a Certified Access Specialist (“CASp”) to determine whether the property meets all applicable construction-related accessibility requirements. The law does not require landlords to have the inspections performed. Tenant is hereby advised that the Premises has not been inspected by a CASp and Port will have no liability or responsibility to make any repairs or modifications to the Premises in order to comply with accessibility standards. The following disclosure is required by law:

“A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties will mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises.”

(d) **San Francisco Disability Access Disclosures.** Tenant is hereby advised that the Premises may not currently meet all applicable construction-related accessibility standards, including standards for public restrooms and ground floor entrances and exits. Tenant understands and agrees that Tenant may be subject to legal and financial liabilities if the Premises does not comply with applicable federal and state disability access Laws. As further set forth in *Article 7* (Compliance with Laws), Tenant further understands and agrees that it is Tenant’s obligation, at no cost to Port, to cause the Premises and Tenant’s use thereof to be conducted in compliance with the Disabled Access Laws and any other federal or state disability access Laws. Tenant will notify Port if it is making any Alterations or Improvements to the Premises that might impact accessibility standards required under federal and state disability access Laws.

## (e) **No Right to Encroach.**

(i) If Tenant (including, its Agents, Invitees, successors and assigns) uses or occupies space outside the Premises without the prior written consent of Port (the “**Encroachment Area**”), then upon written notice from Port (“**Notice to Vacate**”), Tenant will immediately vacate such Encroachment Area and if such Encroachment Area is controlled by Port, pay as Additional Rent for each day Tenant used, occupied, uses or occupies such Encroachment Area, an amount equal to the rentable square footage of the Encroachment Area, multiplied by the then current fair market rent for such Encroachment Area, as reasonably determined by Port (the “**Encroachment Area Charge**”). If Tenant uses or occupies such Encroachment Area for a fractional month, then the Encroachment Area Charge for such period

will be prorated based on a thirty (30) day month. In no event will acceptance by Port of the Encroachment Area Charge be deemed a consent by Port to the use or occupancy of the Encroachment Area by Tenant, its Agents, Invitees, successors or assigns, or a waiver (or be deemed as a waiver) by Port of any and all other rights and remedies of Port under this Lease.

(ii) In addition, Tenant will pay to Port, as Additional Rent, an amount equaling Three Hundred Dollars (\$300.00), which amount will be increased by One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, upon delivery of the initial Notice to Vacate plus the actual cost associated with a survey of the Encroachment Area. In the event Port determines during subsequent inspection(s) that Tenant has failed to vacate the Encroachment Area, then Tenant will pay to Port, as Additional Rent, an amount equaling Four Hundred Dollars (\$400.00), which amount will be increased by One Hundred Dollars (\$100.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, for each additional Notice to Vacate, if applicable, delivered by Port to Tenant following each inspection. The parties agree that the charges associated with each inspection of the Encroachment Area, delivery of each Notice to Vacate and survey of the Encroachment Area represent a fair and reasonable estimate of the administrative cost and expense which Port will incur by reason of Port's inspection of the Premises, issuance of each Notice to Vacate and survey of the Encroachment Area. Tenant's failure to comply with the applicable Notice to Vacate and Port's right to impose the foregoing charges will be in addition to and not in lieu of any and all other rights and remedies of Port under this Lease. **[Note: Amounts to increase by \$50 every 5 years from DDA execution.]**

(iii) In addition to Port's rights and remedies under this *Section 1.1(e)*, the terms and conditions of the Indemnity and waiver provision set forth in *Article 19* (Indemnification of Port) will also apply to Tenant's (including, its Agents, Invitees, successors and assigns) use and occupancy of the Encroachment Area as if the Premises originally included the Encroachment Area, and Tenant will additionally Indemnify Port from and against any and all loss or liability resulting from delay by Tenant in surrendering the Encroachment Area including, without limitation, any loss or liability resulting from any Claims against Port made by any tenant or prospective tenant founded on or resulting from such delay and losses to Port due to lost opportunities to lease any portion of the Encroachment Area to any such tenant or prospective tenant, together with, in each case, actual attorneys' fees and costs.

(iv) All amounts set forth in this *Section 1.1(e)* will be due within three (3) business days following the applicable Notice to Vacate and/or separate invoice relating to the actual cost associated with a survey of the Encroachment Area. By signing this Lease, each party specifically confirms the accuracy of the statements made in this *Section 1.1(e)* and the reasonableness of the amount of the charges described in this *Section 1.1(e)*.

(f) **Subsurface Mineral Rights.** Under the terms and conditions of Article 2 of the Burton Act, the State has reserved all subsurface mineral deposits, including oil and gas deposits, on or underlying the Premises. In accordance with the provisions of Sections 2 and 3.5(c) of the Burton Act, Tenant and Port hereby acknowledge that the State has reserved the right to explore, drill for and extract such subsurface minerals, including oil and gas deposits, solely from a single point of entry outside of the Premises as identified in the Basic Lease Information, provided that such right will not be exercised so as to disturb or otherwise interfere with the Leasehold Estate or the use of the Premises, including the ability of the Premises to support the Improvements, but provided further that, without limiting any remedies the Parties may have against the State or other parties, any such disturbance or interference that causes damage or destruction to the Premises will be governed by *Article 14*. Port will have no liability under this Lease arising out of any exercise by the State of such mineral rights (unless the State has succeeded to Port's interest under this Lease, in which case such successor owner may have such liability).

(g) **"AS IS WITH ALL FAULTS".** TENANT AGREES THAT PORT IS LEASING THE PREMISES TO TENANT, AND THE PREMISES ARE HEREBY ACCEPTED BY TENANT, IN THEIR EXISTING STATE AND CONDITION, "AS IS, WITH ALL FAULTS." TENANT ACKNOWLEDGES AND AGREES THAT NEITHER PORT NOR ANY OF THE OTHER INDEMNIFIED PARTIES HAS MADE, AND THERE IS HEREBY DISCLAIMED, ANY REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, OF ANY KIND, WITH RESPECT TO THE CONDITION IN, ON, UNDER, ABOVE, OR ABOUT THE PREMISES, TITLE TO THE PREMISES, THE SUITABILITY OR FITNESS OF THE PREMISES OR ANY APPURTENANCES THERETO FOR THE DEVELOPMENT, USE, OR OPERATION OF THE IMPROVEMENTS, THE COMPLIANCE OF THE PREMISES WITH ANY LAWS, ANY MATTER AFFECTING THE USE, VALUE, OCCUPANCY OR ENJOYMENT OF THE PREMISES, OR ANY OTHER MATTER PERTAINING TO THE PREMISES, ANY APPURTENANCES THERETO OR THE IMPROVEMENTS, AND AS FURTHER DESCRIBED HEREIN.

Tenant further acknowledges and agrees that it has been afforded a full opportunity to inspect Port's records relating to conditions in, on, around, under, and pertaining to the Premises. Port makes no representation or warranty as to the accuracy or completeness of any matters contained in such records. Tenant is not relying on any such information. All information contained in such records is subject to the limitations set forth in this **Section 1.1(g)**. Tenant represents and warrants to Port that Tenant has performed a diligent and thorough inspection and investigation in, on, around, under, and pertaining to the Premises, either independently or through its own experts including (i) the quality, nature, adequacy and physical condition in, on, around, under, and pertaining to the Premises including the structural elements, foundation, and all other physical and functional aspects in, on, around, under, and pertaining to the Premises; (ii) the quality, nature, adequacy, and physical, geotechnical and environmental condition in, on, around, under, and pertaining to the Premises, including the soil and any groundwater (including Hazardous Materials conditions (including the presence of asbestos or lead) with regard to the building, soils and any groundwater); (iii) the suitability in, on, around, under, and pertaining to the Premises for the Improvements and Tenant's planned use of the Premises; (iv) title matters, the zoning, land use regulations, historic preservation laws, and other Laws governing use of or construction in, on, around, under, and pertaining to on the Premises; and (v) all other matters of material significance affecting in, on, around, under, and pertaining to the Premises and its development and use under this Lease.

As part of its agreement to accept the Premises in their "As Is With All Faults" condition, Tenant, on behalf of itself and its successors and assigns, will be deemed to waive any right to recover from, and forever release, acquit and discharge, Port, the City, and their respective Agents of and from any and all Losses, whether direct or indirect, known or unknown, foreseen or unforeseen, that Tenant may now have or that may arise on account of or in any way be connected with (i) the physical, geotechnical or environmental condition in, on, under, above, or about the Premises, including any Hazardous Materials in, on, under, above or about the Premises (including soil and groundwater conditions), (ii) the suitability of the Premises for the development of the Improvements, the Permitted Uses, value, occupancy or enjoyment of the Premises, (iii) title matters, the zoning land use regulations, historic preservation laws, and other Laws applicable thereto, including Environmental Laws, or any other matter pertaining to the Premises, any appurtenances thereto or the Improvements; (iv) all other matters of material significance affecting in, on, around, under, and pertaining to the Premises and its development and use under this Lease.

In connection with the foregoing release, Tenant acknowledges that it is familiar with California Civil Code, Section 1542, which provides as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR EXPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN TO HIM OR HER MUST HAVE MATERIALLY AFFECTED THE SETTLEMENT WITH THE DEBTOR.

Tenant agrees that the release contemplated by this *Section 1.1(g)* includes unknown claims pertaining to the subject matter of this release. Accordingly, Tenant hereby waives the benefits of Civil Code Section 1542, or under any other statute or common law principle of similar effect, in connection with the release contained in this *Section 1.1(g)*.

Tenant Initials: \_\_\_\_\_

The provisions of this *Section 1.1(g)* will survive the expiration or earlier termination of this Lease.

(h) **Title Defect.** Port will have no liability to Tenant in the event any defect exists in Port's title to the Premises as of the Commencement Date and no such defect will be grounds for a termination of this Lease by Tenant. Tenant's sole remedy with respect to any such existing title defect will be to obtain compensation by pursuing its rights against any title insurance company or companies issuing title insurance policies to Tenant.

(i) **No Light, Air or View Easement.** This Lease does not include an air, light, or view easement. Any diminution or shutting off of light, air or view by any structure which may be erected on lands near or adjacent to the Premises or by any vessels berthed near the Premises will in no way affect this Lease or impose any liability on Port, entitle Tenant to any reduction of Rent, or affect this Lease in any way or Tenant's obligations hereunder.

(j) **Unique Nature of Premises.** Tenant acknowledges that: (a) Port's regular maintenance may involve activities, such as pile driving, that create noise and other effects not normally encountered in locations elsewhere in San Francisco due to the unique nature of the Premises; (b) there is a risk that all or a portion of the Premises will be inundated with water due to floods or sea level rise; and (c) there is a risk that sea level rise will increase the cost of operations, maintenance, and repair of the Premises.

(k) **Memorandum of Technical Corrections.** The Parties reserve the right, upon mutual agreement of Port's Executive Director and Tenant, to enter into memoranda of technical corrections hereto to reflect any non-material changes in the actual legal description and square footages of the Premises, and upon full execution thereof, such memoranda will be deemed to become a part of this Lease.

(l) **[Port's Reservation of Rights.] [Note: Placeholder in the event may be necessary for certain leases]**<sup>2</sup>

**1.2. Term.** The effectiveness of this Lease will commence on the Commencement Date as shown in the Basic Lease Information. The Lease will expire at 11:59 p.m. on the date that is nine-nine (99) years thereafter, unless earlier terminated or extended in accordance with the terms of this Lease. The period from the Commencement Date until the final expiration of the Lease is referred to as the "Term."

## 2. RENT.

During the Term, Tenant will pay Rent for the Premises to Port at the times and in the manner provided in *Exhibit D* attached hereto and incorporated herein by this reference.

<sup>2</sup> Note: it is anticipated that the Reservation of Rights will be included in parcel-specific circumstances, such as where a public access area is included within the boundaries of the Premises.



### 3. USES.

**3.1. Permitted Uses.** Tenant will use and operate the Premises in accordance with this Lease and solely for the Permitted Uses described in the Basic Lease Information. Tenant will not seek any amendment to the Required Uses, Project Approvals, including, without limitation, the SUD or Design for Development that would be substantially inconsistent with the land use restrictions set forth in the Scope of Development without the prior written consent of the Port Commission and, during the term of the DDA, Horizontal Developer, each in its sole discretion. The Parties recognize that from time to time, Tenant may desire to obtain additional use, zoning, regulatory or land use approvals or conditional use authorization relating to the Premises. Port agrees, from time to time, to reasonably cooperate with Tenant, at no cost to Port, in pursuing such regulatory approvals or authorizations, including, but not limited to, executing documents, applications or petitions relating thereto, subject to the limitations of this **Section 3.1, Section 3.7, and Article 8.**

**3.2. Prohibited Uses.** Tenant will not conduct or permit on the Premises any of the following activities (in each instance, a "Prohibited Use" and collectively, "Prohibited Uses"):

- (a) any activity, or the maintaining of any object, which is not within the Permitted Use or not previously approved by Port in writing, in its sole discretion;
- (b) any activity or object which will materially overload or cause material damage to the Premises (other than which would be considered reasonable wear and tear or which is otherwise repaired by Tenant in accordance with the terms of this Lease);
- (c) any activity which constitutes waste or nuisance, including, but not limited to, the preparation, manufacture or mixing of anything that might emit any unusually objectionable odors, noises or lights onto adjacent properties, or the use of loudspeakers or sound or light apparatus which can be heard or seen outside the Premises;
- (d) any activity which will in any way injure, obstruct or interfere with the rights of ingress and egress of other owners, tenants, or occupants of adjacent properties;
- (e) the placement of any Sign on or near the Premises related to any auction, distress, fire, bankruptcy or going out of business sale on the Premises without the prior written consent of Port, which consent may be granted, conditioned, or withheld in the sole and absolute discretion of Port;
- (f) any vehicle and equipment maintenance, including but not limited to, fueling, changing oil, transmission or other automotive fluids; provided, however, the foregoing prohibition does not apply to standard equipment maintenance for office equipment (such as printers, computer, and copiers) and residential equipment (such as washing machines, dryers, and kitchen appliances) or to charging stations for electric vehicles and equipment;
- (g) the storage of any and all excavated materials, including but not limited to, dirt, concrete, sand, asphalt, and pipes (unless such use is reasonably required on a temporary basis to allow for the construction of the Initial Improvements, Subsequent Construction, or the repair or maintenance of the Improvements);
- (h) the storage of any and all aggregate material, or bulk storage, such as wood or of other loose materials (unless such use is reasonably required on a temporary basis to allow for the construction of the Initial Improvements, Subsequent Construction, or the repair or maintenance of the Improvements); or
- (i) the washing of any vehicles or equipment (unless such use is reasonably required on a temporary basis to comply with the Pier 70 Risk Management Plan during construction of the Initial Improvements or (ii) is ancillary to the Permitted Use and in accordance with a Port approved operations plan).

**3.3. Liquidated Damages for Repeat Prohibited Uses.** In addition to the other remedies available to Port under this Lease for an Event of Default under Section 24.1(f), if Tenant uses the Premises for a Prohibited Use more than two (2) times within any twenty-four (24) month period, then Tenant will pay Port an amount equal to Twenty-Five Thousand Dollars (\$25,000.00) (as adjusted periodically, the "**Prohibited Use Charge**") for the third such Prohibited Use and for each such Prohibited Use thereafter as liquidated damages, which Twenty-Five Thousand Dollars (\$25,000.00) will be increased by fifteen percent (15%) on the fifth (5th) anniversary of the Commencement Date and every five (5) years thereafter. **[ Note: \$25K will increase annually by 3% from and after the date of DDA execution until execution of this Lease. ]**

THE PARTIES HAVE AGREED THAT PORT'S ACTUAL DAMAGES, IN THE EVENT TENANT USES THE PREMISES FOR A PROHIBITED USE MORE THAN TWO (2) TIMES WITHIN A TWENTY-FOUR (24) MONTH PERIOD, WOULD BE EXTREMELY DIFFICULT OR IMPRACTICABLE TO DETERMINE. AFTER NEGOTIATION, THE PARTIES HAVE AGREED THAT, CONSIDERING ALL THE CIRCUMSTANCES EXISTING ON THE DATE OF THIS LEASE, THE AMOUNT OF THE PROHIBITED USE CHARGE IS A REASONABLE ESTIMATE OF THE DAMAGES THAT PORT WOULD INCUR IN SUCH AN EVENT. BY PLACING THEIR RESPECTIVE INITIALS BELOW, EACH PARTY SPECIFICALLY CONFIRMS THE ACCURACY OF THE STATEMENTS MADE ABOVE AND THE FACT THAT EACH PARTY WAS REPRESENTED BY COUNSEL WHO EXPLAINED, AT THE TIME THIS AGREEMENT WAS MADE, THE CONSEQUENCES OF THIS LIQUIDATED DAMAGES PROVISION.

Initials:

\_\_\_\_\_  
Port

\_\_\_\_\_  
Tenant

**3.4. Advertising and Signs.** Subject to the prohibition on tobacco and alcohol advertising provided in *Article 45*, Tenant will have the right to install signs and advertising inside the Premises and the Improvements in accordance with the Pier 70 Master Signage Program, as may be amended from time to time. Tenant will have the right to place, construct or maintain any sign, flag, advertisement, awning, banner or other decoration (collectively, "**Sign**") on, or visible from, the exterior of the Premises without the prior written consent of Port acting in its proprietary capacity, provided any Sign that Tenant places, constructs or maintains on the Premises will comply with all Laws relating thereto, including but not limited to the Design for Development and the Pier 70 Master Signage Program, building permit requirements, and Tenant will obtain all Regulatory Approvals required by such Laws. Port makes no representation with respect to Tenant's ability to obtain such Regulatory Approval. Tenant, at its sole cost and expense, will remove all Signs placed by it on the Premises at the expiration or earlier termination of this Lease.

**3.5. Restrictions on Encumbering Port's Reversionary Interest.** Tenant may not enter into agreements granting licenses, easements or access rights over the Premises if the same would be binding on Port's reversionary interest in the Premises without Port's prior written consent, which consent may be withheld in Port's sole discretion, and subject to the provisions of *Article 6*.

**3.6. Required Public Access Areas.** **[Note: Placeholder for leases where Public Access is required or part of the project.]** Tenant must maintain throughout the Term, dedicated public access areas within the Premises as depicted on *Exhibit XX* attached hereto.

The Public Access Areas may be amended from time to time between the Parties, provided, however, in no event will the Public Access Areas be reduced from the Public Access Areas depicted on *Exhibit XX* as of the Commencement Date without Port's prior written consent, or increased from the Public Access Areas depicted on *Exhibit XX* as of the Commencement Date without Tenant's prior written consent, in each case which consent may be withheld in its sole discretion. Tenant must maintain the Public Access Areas in accordance with, and in compliance with, this Lease and must comply with the Rules and Regulations for Public Access Areas set forth in *Exhibit XX* attached hereto.

**3.7. Required Public Benefits.** [Note: Applicable for certain leases.] Tenant may not use the Minimum Public Benefit Area for any use other than the Required Uses without the prior written consent of Port, which consent may be granted, withheld or conditioned in Port's sole discretion. Tenant must include with any request to use the Minimum Public Benefit Area for uses other than the Required Uses evidence of its efforts to lease the Premises for the Required Uses, including outreach and marketing efforts. Port's consent to any one request to reduce the Minimum Public Benefit Area for Required Uses will not be construed as consent for any subsequent request.

#### **4. DEVELOPMENT PROJECTS.**

**4.1. Generally.** Tenant acknowledges that during the Term, other development projects will be developed or constructed in the immediate vicinity of the Premises (as generally described in *Section 4.2*), and other development projects on or near Port property [(such as the development projects at Seawall Lot 337, Pier 48, Pier 80, SFPUC's Bay Corridor Transmission and Distribution Project along Illinois Street from 16th Street to 23rd Street, the proposed development of over 5 million square feet on the 29-acre Central Waterfront site at or around 1201 Illinois Street (bounded by Illinois, the Bay, 22<sup>nd</sup> and 23<sup>rd</sup> Streets) [ ] also may be constructed in the vicinity of the Premises (collectively, "Development Projects"). Tenant is aware that construction of the Development Projects and other construction projects of Port tenants, licensees or occupants or projects of third parties in the vicinity of the Premises and the activities associated with such construction may generate adverse impacts on construction of the Initial Improvements or any Subsequent Construction, use and/or operation of the Premises after construction, or may result in inconvenience to or disturbance of Tenant and its Agents and Invitees. Said impacts may include increased vehicle and truck traffic, closure of traffic lanes, re-routing of traffic, traffic delays, loss of street and public parking, dust, dirt, construction noise, and visual obstructions (collectively, "Construction Impacts").

Tenant hereby waives any and all Losses against the Indemnified Parties arising out of any inconvenience or disturbance to Tenant, its Agents or Invitees, from Construction Impacts. The Parties will each use reasonable efforts to coordinate its construction efforts with each other and with others engaged in construction on such other projects in a manner that will seek, to the extent reasonably possible, to reduce construction conflicts.

#### **4.2. Pier 70.**

(a) **Generally.** Tenant acknowledges that the Port Commission endorsed the vision, goals, objectives, and design criteria of the Pier 70 Master Plan. A brief description of the some of the existing and planned development in Pier 70 is as follows, all of which will create Construction Impacts:

- (i) Pier 70 "Cove" and "Hill" sites. The Pier 70 Master
- (ii) Plan identifies development opportunities at the "Cove" and "Hill" sites located at the south west corner of 20<sup>th</sup> Street and Illinois Street. [Development of these sites may impede views from the Premises.]

(iii) New 21<sup>st</sup> Street and Michigan Street. Changes to streets [adjacent] to the Premises (including construction of new streets). Additionally, Michigan Street is currently an approximately 80 foot right of way. Port is exploring alternate permanent configurations, redesign, or path of travel, of or on Michigan Street, including narrowing the width of Michigan Street to no less than sixty-eight (68) feet and the City's potential vacation all or a portion of Michigan Street. Tenant has no objections to narrowing the width of Michigan Street to no less than sixty-eight (68) feet nor does Tenant object to the City's vacation of all or any portion of Michigan Street.

(iv) New 19<sup>th</sup> Street. Proposed extension of 19<sup>th</sup> Street east from Illinois Street that will accommodate heavy truck traffic for the ship repair facility and connect to the reopened Georgia Street.

(v) Crane Cove Park. North of [the planned 19<sup>th</sup> Street extension], Port anticipates commencing and completing construction of Crane Cove Park during the Term.

(vi) Louisiana Street and Georgia Street. At any time during the Term, Port will explore alternate permanent configurations, redesign, or path of travel, of or on Georgia Street along the east side of Building 104 and Louisiana Street, including a one way southbound twenty (20) foot path of travel along Louisiana Street, and may construct an alternate permanent configuration, redesign, or path of travel, of or on Louisiana and Georgia Streets.

(vii) Waterfront Site. Port and [Horizontal Developer] entered into a DDA, the Master Lease, the Development Agreement, and other agreements for the Waterfront Site (collectively, the "Forest City Agreements"). The Forest City Agreements will, among other things, permit the construction of new public open space and parks, construction of new buildings, and historic Rehabilitation, which construction will take place throughout the Term. The Premises is located within the Waterfront Site.

(viii) Historic Core. Port and Historic Pier 70, LLC entered into a Lease Disposition and Development Agreement dated September 16, 2014 and Lease No. L-15814 dated as of July 29, 2015 for the area referred to as the "Historic Core" in the Pier 70 Master Plan, located along 20<sup>th</sup> Street, East of Illinois Street. **[Add additional description information.]**

(ix) Parcel K. [Insert description]

(x) Hoedown Yard. [Insert description]

(xi) Areas Adjacent to the Historic Core. North of 20<sup>th</sup> Street and [near] the Shipyard. **[Note: Additional information to be included.]**

(xii) Shipyard. The Pier 70 Master Plan calls for "maintaining approximately 17 acres of...[Pier 70] for ship repair." The Shipyard is located north of 20<sup>th</sup> Street and east of Illinois Street and is adjacent to portions of the Historic Core along 20<sup>th</sup> Street. Port anticipates that the Shipyard will remain active and operational throughout the Term (including potentially expanding or increasing its operations).

(b) Cooperation. Tenant acknowledges and agrees that it will reasonably cooperate with Port, the tenant or operator of the Shipyard, Historic Pier 70 LLC, Forest City, and any future tenants or occupants of Pier 70 (collectively, the "Pier 70 Parties") in the implementation of the Pier 70 Master Plan, which includes the development and/or rehabilitation of the Historic Core, Waterfront Site and Crane Cove Park, and continued operation of the Shipyard; provided, however, that such cooperation will be at no material out-of-pocket cost to Tenant.

## 5. TAXES AND ASSESSMENTS.

### 5.1. *Payment of Taxes and Other Impositions.*

(a) **Payment of Taxes.** Tenant will pay or cause to be paid to the proper authority prior to delinquency, all Impositions assessed, levied, confirmed, or imposed on the Premises or any of the Improvements or Personal Property (excluding the personal property of any Subtenant whose interest is separately assessed) located on the Premises or on its Leasehold Estate (but excluding any such taxes separately assessed, levied or imposed on any Subtenant), or on any use or occupancy of the Premises hereunder, to the full extent of installments or amounts payable or arising during the Term, whether in effect at the Commencement Date or which become effective thereafter. Tenant further recognizes and agrees that the Leasehold Estate may be subject to the payment of special taxes, including without limitation a levy of special taxes to finance energy efficiency, water conservation, water pollution control and similar improvements under the Special Tax Financing Law in Chapter 43 Article X of the Administrative Code and the special taxes described in **Section 5.2**. Tenant will not permit any such Impositions to become a defaulted lien on the Premises or the Improvements thereon; provided that if applicable Law permits Tenant to pay such taxes in installments, Tenant may elect to do so. In addition, Tenant will pay any fine, penalty, interest or cost as may be charged or assessed for nonpayment or delinquent payment of such taxes. Tenant will have the right to contest the validity, applicability or amount of any such taxes in accordance with **Article 6**. In the event of any such dispute, Tenant will Indemnify and hold the Indemnified Parties harmless from and against all Losses, including Attorneys' Fees and Costs, resulting therefrom.

(i) **Acknowledgment of Possessory Interest.** Tenant specifically recognizes and agrees that this Lease creates a possessory interest which is subject to taxation, and that this Lease requires Tenant to pay any and all possessory interest taxes levied upon Tenant's interest pursuant to an assessment lawfully made by the County Assessor. Tenant further acknowledges that any Sublease, Transfer, or Assignment permitted under this Lease and any exercise of any option to renew or extend this Lease may constitute a change in ownership, within the meaning of the California Revenue and Taxation Code, and therefore may result in a reassessment of any possessory interest created hereunder in accordance with applicable Law.

(ii) **Reporting Requirements.** San Francisco Administrative Code Sections 23.38 and 23.39 (or any successive or replacement ordinance) requires that Port report certain information relating to this Lease, and the creation, renewal, extension, assignment, sublease, or other transfer of any interest granted hereunder, to the County Assessor within sixty (60) days after any such transaction. Within thirty (30) days following the date of any transaction that is subject to such reporting requirements, Tenant will provide such information as may reasonably be requested by Port to enable Port to comply with such requirements.

(b) **Other Impositions.** Without limiting the provisions of **Section 5.1(a)**, and except as otherwise provided in this **Section 5.1(b)** and **Article 6**, Tenant will pay or cause to be paid all Impositions, to the full extent of installments or amounts payable or arising during the Term which may be assessed, levied, confirmed or imposed on or in respect of or be a lien upon the Premises, any Improvements now or hereafter located thereon, any Personal Property now or hereafter located thereon (but excluding the personal property of any Subtenant whose interest is separately assessed), the Leasehold Estate, or any subleasehold estate permitted hereunder, including any taxable possessory interest which Tenant, any Subtenant or any other Person may have acquired pursuant to this Lease (but excluding any such Impositions separately assessed, levied or imposed on any Subtenant). Subject to the provisions of **Article 6**, Tenant will pay all Impositions directly to the taxing authority, prior to delinquency, provided that if any applicable Law permits Tenant to pay any such Imposition in installments, Tenant may elect to do so. In addition, Tenant will pay any fine, penalty, interest or cost as may be assessed for nonpayment or delinquent payment of any Imposition. As used herein, "Impositions" means all taxes (including

possessory interest, real, personal, and special taxes), assessments, liens, levies, fees, charges or expenses of every description, levied, assessed, confirmed or imposed by a governmental or quasi-governmental entity on the Premises, any of the Improvements or Personal Property located on the Premises, the Leasehold Estate, any subleasehold estate, or any use or occupancy of the Premises hereunder. Impositions includes all such taxes, assessments, liens, levies, fees charged or expenses of every description, whether general or special, ordinary or extraordinary, foreseen or unforeseen, or hereinafter levied or assessed in lieu of or in substitution of any of the foregoing of every character including, without limitation, special taxes under the CFD. The foregoing or subsequent provisions notwithstanding, Tenant will not be responsible for any Impositions arising from or related to, Port's fee ownership interest in the Property or Premises, Port's interest as landlord under this Lease, or any transfer thereof, including but not limited to, Impositions relating to the fee, transfer taxes associated with the conveyance of the fee, or business or gross rental taxes attributable to Port's fee interest or transfer thereof.

(c) **Proof of Compliance.** Within a reasonable time following Port's written request which Port may give at any time and give from time to time, Tenant will deliver to Port copies of official receipts of the appropriate taxing authorities, or other proof reasonably satisfactory to Port, evidencing the timely payment of such Impositions.

**5.2. Acknowledgements and Covenants Regarding Community Facilities Districts and Assessment Matters. [Note: Conform/update with DDA and Financing Plan.]**

(a) **Section 53341.5 Acknowledgment.** Prior to Tenant's execution and delivery of this Lease, Horizontal Developer and Port delivered to Tenant, and Tenant executed and delivered to Horizontal Developer and Port, a notice of special tax pursuant to California Government Code Section 53341.5 (the "Notice of Special Tax") confirming that Tenant has been advised of the terms and conditions of the CFD, including that the Premises are subject to the Applicable Special Taxes (as defined in *Exhibit XX*). A copy of the executed Notice of Special Tax is attached hereto as *Exhibit XX*.

(b) **Facilities and Maintenance CFD.** As material consideration for Port entering into this Lease, Tenant will comply with all of the covenants and acknowledgements set forth in *Exhibit XX* (CFD Matters) attached hereto and the Horizontal Developer is an explicit third-party beneficiary of the covenants and acknowledgements set forth in *Exhibit XX* (CFD Matters) attached hereto.

**5.3. Port's Right to Pay.** Unless Tenant is exercising its right to contest in accordance with the provisions of *Article 6*, if Tenant fails to pay and discharge any Imposition (including fines, penalties and interest) prior to delinquency, Port, at its sole option, may (but is not obligated to) pay or discharge the same; provided that prior to paying any such delinquent Imposition, Port will give Tenant written notice specifying a date that is at least ten (10) days following the date such notice is given after which Port intends to pay such Impositions. If Tenant fails, on or before the date specified in such notice, either to pay the delinquent Imposition or to notify Port that it is contesting such Imposition pursuant to *Article 6*, then Port may thereafter pay such Imposition, and the amount so paid by Port (including any interest and penalties thereon paid by Port), together with interest at the Default Rate computed from the date Port makes such payment, will be payable by Tenant as Additional Rent.

**6. CONTESTS.**

**6.1. Right of Tenant to Contest Impositions and Liens.** Subject to *Section 5.2*, Tenant has the right to contest the amount, validity or applicability, in whole or in part, of any Imposition, mechanics' lien, or encumbrance (including any arising from work performed or materials provided to Tenant or any Subtenant to improve all or a portion of the Premises) by appropriate proceedings conducted in good faith and with due diligence, at no cost to Port, provided that, prior to commencement of such contest, Tenant notifies Port of such contest.

Tenant must notify Port of the final determination of such contest within fifteen (15) days after such determination. Subject to **Section 5.2**, nothing in this Lease requires Tenant to pay any Imposition, mechanics' lien, or encumbrance so long as Tenant contests the validity, applicability or amount of such Imposition, mechanics' lien, or encumbrance in good faith, and so long as it does not allow the portion of the Premises affected by such Imposition, mechanics' lien, or encumbrance to be forfeited to the entity levying such Imposition, mechanics' lien, or encumbrance as a result of its nonpayment. If any Law requires, as a condition to such contest, that the disputed amount be paid under protest, or that a bond or similar security be provided, Tenant must comply with such condition as a condition to its right to contest. Tenant is responsible for the payment of any interest, penalties or other charges that may accrue as a result of any contest, and Tenant must provide a statutory lien release bond or other security reasonably satisfactory to Port in any instance where Port's interest in the Premises may be subjected to such lien or claim. Tenant is not required to pay any Imposition, mechanics' lien, or encumbrance being so contested during the pendency of any such proceedings unless payment is required by the court or agency conducting such proceedings. Port, at its own expense and at its sole option, may elect to join in any such proceeding whether or not any Law requires that such proceedings be brought by or in the name of Port or any owner of the Premises. Port will not be subjected to any liability for the payment of any fines or penalties, and except as provided in the preceding sentence, costs, expenses or fees, including Attorneys' Fees and Costs, in connection with any such proceeding. Without limiting **Article 19**, Tenant will Indemnify the Indemnified Parties for all Losses resulting from Tenant's contest of any imposition.

**6.2. Port's Right to Contest Impositions.** At its own cost and after notice to Tenant of its intention to do so, Port may, but in no event will be obligated to, contest the validity, applicability or the amount of any Impositions, by appropriate proceedings conducted in good faith and with due diligence. Nothing in this section will require Port to pay any Imposition as long as it contests the validity, applicability or amount of such Imposition in good faith, and so long as it does not allow any portion of the Premises to be forfeited to the entity levying such Imposition as a result of its nonpayment and so long as such activities do not cause a default under any Mortgage in effect at the time. Port will give notice to Tenant within a reasonable period of time of the commencement of any such contest and of the final determination of such contest. Port will reimburse Tenant within thirty (30) days after demand from Tenant for any such fines, penalties, costs, interest, expenses or fees, including Attorney's Fees and Costs, which Tenant may be legally obligated to pay solely as a result of Port's contest of such Impositions.

## **7. COMPLIANCE WITH LAWS.**

**7.1. Tenant's Obligation to Comply.** During the Term, Tenant will comply with, at no cost to Port, (i) all applicable Laws (taking into account any variances or other deviations properly approved), (ii) the Pier 70 Risk Management Plan, and (iii) the Mitigation Monitoring and Reporting Program, (iv) the Vertical DDA (so long as the Vertical DDA remains in effect), [(v) all applicable requirements for qualification of the Project for Historic Preservation Tax Credits, including compliance with the Secretary's Standards,] and the Transportation Demand Management Plan **[note: add other requirements imposed in connection with Project Approvals, if any]**. The foregoing sentence will not be deemed to limit Port's ability to act in its legislative or regulatory capacity, including the exercise of its police powers. In particular, Tenant acknowledges that the Permitted Uses do not limit Tenant's responsibility to obtain Regulatory Approvals for such Permitted Uses, nor do such Permitted Uses limit Port's responsibility in the issuance of any such Regulatory Approvals to comply with applicable Laws. It is understood and agreed that Tenant's obligation to comply with Laws includes the obligation to make, at no cost to Port, all additions to, modifications of, and installations on the Premises that may be required by any Laws relating to or affecting the Premises.



**7.2. Unforeseen Requirements.** The Parties acknowledge and agree that Tenant's obligation under this **Section 7.2** to comply with all Laws and the other requirements set forth in **Section 7.1** is a material part of the bargained-for consideration under this Lease. Tenant's obligation to comply with Laws and the other requirements set forth in **Section 7.1** includes the obligation to make substantial improvements (including any barrier removal work or other work required to all or any portion of the Premises under Disabled Access Laws as a result of Tenant's specific use of the Premises, the Improvements, Deferred Infrastructure or any Subsequent Construction performed by or on behalf of Tenant, or substructural repairs to the Premises), regardless of, among other factors, the relationship of the cost of curative action to the Rent under this Lease, the length of the then remaining Term, the relative benefit of the repairs to Tenant or Port, the degree to which curative action may interfere with Tenant's use or enjoyment of the Premises, the likelihood that the Parties contemplated the particular Law involved, or the relationship between the Law or the other requirements set forth in **Section 7.1** involved and Tenant's particular use of the Premises. No occurrence or situation arising during the Term, nor any Law or the other requirements set forth in **Section 7.1**, however extraordinary, relieves Tenant of its obligations hereunder, nor gives Tenant any right to terminate this Lease (except for the Termination Option set forth in **Section 7.3**) in whole or in part or to otherwise seek redress against Port. Tenant waives any rights now or hereafter conferred upon it by any Law to terminate this Lease (except for the Termination Option set forth in **Section 7.3**), to receive any abatement, diminution, reduction or suspension of payment of Rent, or to compel Port to make any repairs to comply with any such Laws, on account of any such occurrence or situation.

**7.3. Right to Terminate Lease.**

(a) **Termination Option.** Notwithstanding any other provision of **Section 7.1**, in the event of any change in Laws during the last ten (10) years of the Term that would require capital repairs or improvements, including upgrades or other capital expenditures for reconstruction, replacement, expansion, Restoration, alteration or modification of the Premises (including the Improvements), Tenant will have the option, but not the obligation, to terminate this Lease (the "**Termination Option**") on the following terms and conditions:

(i) If Tenant desires to exercise the Termination Option, Tenant will deliver written notice thereof to Port of its election, at least one hundred twenty (120) days prior to the termination date specified therein ("**Termination Notice for Change in Laws**").

(ii) On or prior to the effective date of termination of this Lease in accordance with this **Section 7.3**, Tenant must:

(1) cure all Tenant monetary Events of Default and any Events of Default relating to the provisions of **Section 7.1** (other than making the capital repairs or improvements necessitated by the change in Laws leading to Tenant's exercise of the Termination Option) and **Section 10.1**,

(2) cure all Tenant Events of Default or Unmatured Events of Defaults under **Article 21**,

(3) pay in full all utility charges and Impositions due and owing up to and including the effective date of termination,

(4) maintain all the insurance required to be maintained under **Section 20** until the effective date of termination, and

(5) if requested by Port, Demolish and Remove the Improvements in accordance with this **Section 7.3**.

(b) **Demolition and Removal Requirement.** If Port desires Tenant to Demolish and Remove the Improvements, Port will notify Tenant within ninety (90) days



following receipt of the Termination Notice for Change in Laws, which election may be made by Port in its sole discretion. If Tenant Demolishes and Removes the Improvements in accordance with this **Section 7.3**, Tenant will have no obligation to cure any Events of Default under **Sections 7.1 or 10.1**. If Tenant exercises its Termination Option, this Lease will terminate on the later of the date set forth in the Termination Notice for Change in Laws or the date Tenant cures all of the Events of Default required to be cured and completes the Demolition and Removal in compliance with all Laws; provided, however, if Port requests Tenant to Demolish and Remove the Improvements, and such work cannot reasonably be completed prior to termination of this Lease, then Tenant's access to the Premises to perform such work will be under Port's license, as further described in **Section 36.2**. Tenant's obligation to Demolish and Remove the Improvements in accordance with this **Section 7.3** will survive the earlier termination of this Lease.

## **8. REGULATORY APPROVALS.**

(a) **Port Acting as Owner of Property.** Tenant understands and agrees that Port is entering into this Lease in its proprietary capacity as the holder of fee title to the Premises and not as a Regulatory Agency with certain police powers. Tenant acknowledges and agrees that Port has made no representation or warranty that the necessary Regulatory Approvals to allow for the development of the Initial Improvements can be obtained. Tenant acknowledges and agrees that although Port is an agency of the City, Port staff and executives have no authority or influence over officials or Regulatory Agencies responsible for the issuance of any Regulatory Approvals, including Port and/or City officials acting in a regulatory capacity. Accordingly, there is no guarantee, nor a presumption, that any of the Regulatory Approvals required for the approval or development of the Initial Improvements will be issued by the appropriate Regulatory Agency, and Tenant understands and agrees that neither entry by Port into this Lease nor any approvals given by Port under this Lease will be deemed to imply that Tenant will obtain any required approvals from Regulatory Agencies which have jurisdiction over the Initial Improvements and/or the Premises, including Port itself in its regulatory capacity. Port's status as an agency of the City in no way limits the obligation of Tenant, at Tenant's own cost and initiative, to obtain Regulatory Approvals from Regulatory Agencies that have jurisdiction over the Initial Improvements. By entering into this Lease, Port is in no way modifying or limiting Tenant's obligations to cause the Premises to be developed, Restored, used and occupied in accordance with all Laws. Tenant further acknowledges and agrees that any time limitations on Port review or approval within this Lease applies only to Port in its proprietary capacity, not in its regulatory capacity. Without limiting the foregoing, Tenant understands and agrees that Port staff have no obligation to advocate, promote or lobby any Regulatory Agency and/or any local, regional, state or federal official for any Regulatory Approval, for approval of the Initial Improvements or other matters related to this Lease, and any such advocacy, promotion or lobbying will be done by Tenant at Tenant's sole cost and expense. Tenant hereby waives any claims against the Indemnified Parties, and fully releases and discharges the Indemnified Parties to the fullest extent permitted by Law, from any liability relating to the failure of Port, the City or any Regulatory Agency from issuing any required Regulatory Approval or from issuing any approval of the Initial Improvements.

(b) **Regulatory Approval; Conditions.** Tenant understands that construction of the Initial Improvements and Tenant's contemplated uses and activities on the Premises, any subsequent changes in Permitted Uses, and any Subsequent Construction, may require Regulatory Approvals from Regulatory Agencies, which may include the City, Port, RWQCB, SFPUC, and other Regulatory Agencies. Tenant is solely responsible for obtaining any such Regulatory Approvals, as further provided in this Section.

Port, at no cost to Port, will cooperate reasonably with Tenant in its efforts to obtain such Regulatory Approvals, including submitting letters of authorization for submittal of applications

consistent with all applicable Laws and the further terms and conditions of this Lease, including, without limitation, being a co-permittee with respect to any such Regulatory Approvals. However, if Port is required to be a co-permittee under any such permit, then Port will not be subject to any conditions and/or restrictions under such permit that could (i) encumber, restrict or adversely change the use of any Port property other than the Premises, unless in each instance Port has previously approved, in Port's sole and absolute discretion, such conditions or restrictions and Tenant has assumed all obligations and liabilities related to such conditions and/or restrictions; or (ii) restrict or change the use of the Premises in a manner not otherwise permitted under this Lease or subject Port to unreimbursed costs or fees, unless in each instance Port has previously approved, in Port's reasonable discretion, such conditions and/or restrictions and Tenant has assumed all obligations and liabilities related to such conditions and/or restrictions (including the assumption of any unreimbursed costs or fees Port may be subject to).

Port will provide Tenant with its approval or disapproval thereof in writing to Tenant within ten (10) business days after receipt of Tenant's written request, or if Port's Executive Director reasonably determines that Port Commission or Board action is required under applicable Laws, at the first Port and subsequent Board hearings after receipt of Tenant's written request subject to notice requirements and reasonable staff preparation time, not to exceed forty-five (45) days for Port Commission action alone and seventy-five (75) days if both Port Commission and Board action is required, provided such period may be extended to account for any recess or cancellation of board or commission meetings. Port will join in any application by Tenant for any required Regulatory Approval and execute such permit where required, provided that Port has no obligation to join in any such application or sign the permit if Port does not approve the conditions or restrictions imposed by the Regulatory Agency under such permit as set forth above in this section.

Tenant will bear all costs associated with (1) applying for and obtaining any necessary Regulatory Approval, and (2) complying with any and all conditions or restrictions imposed by Regulatory Agencies as part of any Regulatory Approval, including the economic costs of any development concessions, waivers, or other impositions, and whether such conditions or restrictions are on-Premises or require off-Premises improvements, removal, or other measures. Tenant in its sole discretion has the right to appeal or contest any condition in any manner permitted by Law imposed by any such Regulatory Approval; provided, however, if Port is a co-permittee, then Tenant will have first obtained Port's prior consent, not to be unreasonably withheld, prior to commencing any such appeal or contest. Tenant will provide Port with prior notice of any such appeal or contest and keep Port informed of such proceedings. Tenant will pay or discharge any fines, penalties or corrective actions imposed as a result of the failure of Tenant to comply with the terms and conditions of any Regulatory Approval. No Port Approval will limit Tenant's obligation to pay all the costs of complying with any conditions or restrictions. Tenant will take reasonable steps to cooperate with Port in connection with Port's efforts to obtain approvals from Regulatory Agencies related to development of Pier 70 that are not necessary for or related to development of the Premises.

Without limiting any other Indemnification provisions of this Lease, Tenant will Indemnify the Indemnified Parties from and against any and all Losses which may arise in connection with Tenant's failure to obtain or seek to obtain in good faith, or to comply with the terms and conditions of any Regulatory Approval which will be necessary to develop and construct the Premises in accordance with the Scope of Development, except to the extent that such Losses arise solely from the negligence or willful acts or omissions of Port acting in its proprietary capacity.

(c) **Regulatory Permit Coverage.** Except as may otherwise be agreed upon between Tenant and Horizontal Developer pursuant to separate agreement(s), Tenant will not be entitled to rely upon Regulatory Approvals previously obtained by Horizontal Developer for any

portion of the Waterfront Site, but will be required to obtain its own Regulatory Approvals in accordance with all applicable Laws. This includes, without limitation, Stormwater Pollution Prevention Plans (SWPPP), Dust Control Plans (DCP), Asbestos Dust Mitigation Plans (ADMP), and compliance with the City's Maher Ordinance (SFDPH Article 22A). Notwithstanding the foregoing, in accordance with its approved ADMP, Horizontal Developer will provide a sitewide air monitoring network positioned on ongoing horizontal and vertical construction work within the Waterfront Site.

## 9. TENANT'S MANAGEMENT AND OPERATING COVENANTS.

**9.1. Operating Standards.** From and after Completion of the Initial Improvements, Tenant will maintain and operate the Premises, or cause the Premises to be maintained and operated, in a manner consistent with the prudent business practices of institutional landlords of buildings of comparable age, size, type and use located in San Francisco and in accordance with this Lease. Tenant is exclusively responsible, at no cost to Port, for the management and operation of the Premises.

**9.2. Leasing of Premises.** Tenant will use reasonable efforts to keep as much of the space in the Premises leased, taking into account marketplace conditions and applying in the exercise of such efforts, the prudent business practices of institutional landlords of buildings of comparable age, size, type and use located in San Francisco.

### 9.3. Reporting of Subleases.

(a) **Leasing Activity Reports.** Tenant will deliver to Port within sixty (60) days following the end of each calendar year commencing in the calendar year a certificate of occupancy is issued for the Improvements until and including the calendar year that includes the twenty-fifth (25<sup>th</sup>) anniversary of the Commencement Date, a leasing activity report for immediately prior calendar year for the Premises substantially in the form attached hereto as **Exhibit XX** (the "Leasing Activity Report"). **[Note: Leasing Activity Report will contain at least total square footage available and square footage leased, the number of tenants [the average rental rate, and to the extent publicly available, gross revenues from the Premises]** To the extent gross revenues from the Premises is made available in other public forums such as government filings, Tenant will include such information in the Leasing Activity Report. Each Leasing Activity Report will be certified by an officer of Tenant that it is a true and correct copy.

(b) **Audited Financial Statements.** Tenant will deliver to Port within ninety (90) days following the end of the calendar year that includes the twenty-sixth (26<sup>th</sup>) anniversary of the Commencement Date and within sixty (60) days following the end of each calendar year thereafter until the calendar year that includes the Expiration Date, Tenant's audited financial statement for the Premises, certified by Tenant's chief financial officer as being true, correct, and complete. The Parties agree and acknowledge that the audited financial statements need not include a line item for each Sublease and the pertinent financial terms related to such Sublease, but may instead, include a summary of the revenues generated by the Subleases.

(c) **Port Representative.** Throughout the Term, upon no less than forty-eight (48) hours' prior notice to Tenant, a representative of Port may review at the property manager's offices at the Premises during regular business hours, a complete copy of the Subleases at the Premises. Other than any Subleases Port has agreed to recognize pursuant to a Non-Disturbance Agreement, Port's representative will not be permitted to copy any of the Subleases or take any written notes of any Sublease terms during the first twenty-nine (29) years of the Term.

(d) **Appraiser.** Until Port sells its fee interest or enters into a long-term lease for the last development parcel within the Waterfront Site, Port's appraiser may review at the

management office at the Premises or at another San Francisco location where Tenant may keep copies of Subleases, all current Subleases and rent roll, provided Port's appraiser has entered into a customary confidentiality agreement that does not limit his or her ability to use the information in a manner necessary to inform the appraisal. The information gathered by the appraiser will be used solely to inform the appraiser in determining the fair market value of the development parcel to be sold or leased, as applicable.

**9.4. Restaurant/Retail Businesses Open to the General Public.** Throughout the Term, restaurants and other facilities for the exclusive use of the members of any invitation-only membership organization is prohibited on the ground floor of the Premises; provided, however, the foregoing does not prohibit amenities available only to employees of Tenant or any Subtenant (e.g. an employee cafeteria) or facilities for the exclusive use of membership organizations that are open to the general public (e.g. a membership-based gym).

**9.5. Flags.** **[Note: Applicable only for Buildings 12, 21, 2 and Parcel E4]** Throughout the Term, a Port flag will fly on each flagpole within the Premises ("Flagpoles"). Port will provide Port flags to Tenant. Tenant will promptly, at no charge, install, raise, lower and remove Port flags at Port's request. The dimensions of Port flags will be similar to the dimensions of Port flags flown in the Central Waterfront. Tenant also may use the Flagpoles to fly other flags on each Flagpole, provided that such other flags, other than the flags of the United States and the State of California, must be placed beneath the Port flag and Port must first reasonably approve the dimensions, color, text, design, and materials for such flag. If Port determines that Tenant's response to Port's request to raise or lower Port flags is inadequate, then at Port's election, Port may access the Flagpoles to adjust the Port flags accordingly without notice to Tenant.

Tenant will have no responsibility to maintain any Port flags. Port will provide Tenant with replacement Port flags to replace worn Port flags on the Flagpoles. If Port does not provide a replacement flag to replace a worn flag, then Tenant will provide Port with notice requesting that a replacement flag be provided ("**Replacement Notice**"). If Port reasonably believes the flag in question is not worn sufficiently enough to warrant its replacement, Port will notify Tenant within five (5) days following receipt of the Replacement Notice, and such flag will remain in place and not be replaced. If Port has not timely notified Tenant that Port disputes the need to replace the flag and if Port does not provide Tenant with a replacement flag within thirty (30) days following the Replacement Notice, then Tenant will deliver to Port a second notice, which notice will include a statement in bold, all caps and underlined that if Port does not provide Tenant with a replacement flag within ten (10) days of such second notice, then Tenant will have the right to remove the worn flag. If Port does not provide Tenant with a replacement flag within ten (10) days of such second notice, then Tenant will have the right to remove the worn flag; provided, however, if Port notifies Tenant that Port cannot provide Tenant with a replacement flag due to unavailability of a replacement flag, Tenant will not remove the worn flag until Port is able to obtain a replacement flag. If Tenant removes Port's flag, then Tenant will promptly fly a replacement flag provided by Port to Tenant.

**9.6. Graffiti Removal.** Graffiti is detrimental to the health, safety and welfare of the community in that it promotes a perception in the community that the laws protecting public and private property can be disregarded with impunity. This perception fosters a sense of disrespect of the law that results in an increase in crime; degrades the community and leads to urban blight; is detrimental to property values, business opportunities and the enjoyment of life; is inconsistent with City's property maintenance goals and aesthetic standards; and results in additional graffiti and in other properties becoming the target of graffiti unless it is quickly removed from public and private property. Graffiti results in visual pollution and is a public nuisance. Graffiti must be abated as quickly as possible to avoid detrimental impacts on the City and its residents, and to prevent the further spread of graffiti.

Tenant agrees to commence removal of graffiti from the Premises within forty-eight (48) hours of the earlier of Tenant's: (a) discovery or notification of the graffiti or (b) receipt of notification of the graffiti from San Francisco Public Works. This **Section 9.6** is not intended to require Tenant to breach any lease or other agreement that it may have concerning its use of the Premises. The term "graffiti" means any inscription, word, figure, marking or design that is affixed, marked, etched, scratched, drawn or painted on any building, structure, fixture or other improvement, whether permanent or temporary, including signs, banners, billboards and fencing surrounding construction sites, whether public or private, without the consent of the owner of the property or the owner's authorized agent, and that is visible from the public right-of-way, but does not include: (1) any sign or banner that is authorized by, and in compliance with, the applicable requirements of the San Francisco Public Works Code, the Planning Code, or the Building Code; or (2) any mural or other painting or marking on the property that is protected as a work of fine art under the California Art Preservation Act (Calif. Civil Code §§ 987 et seq.) or as a work of visual art under the Federal Visual Artists Rights Act of 1990 (17 U.S.C. §§ 101 et seq.).

**9.7. Mitigation Monitoring and Reporting Program.** In order to mitigate any potential significant environmental impacts of the Initial Improvements and operation of the Premises, Tenant agrees that the development and operation of the Improvements will be in accordance with mitigation measures set forth in the Mitigation Monitoring and Reporting Program attached as **Exhibit XX**. As appropriate, Tenant will incorporate the Mitigation Monitoring and Reporting Program into any contract for the development and/or operation of the Improvements and the Premises.

**9.8. Transportation Demand Management (TDM) Plan.** Tenant will comply with the Transportation Demand Management Plan attached hereto as **Exhibit XX** throughout the Term.

**9.9. Pier 70 Risk Management Plan.** Tenant will comply, and will cause its Agents to comply, with all applicable provisions of the Pier 70 Risk Management Plan, a copy of which has been provided to Tenant, including requirements to notify all site users, comply with risk management measures during construction, and inspect, document and report site conditions to Port annually. Any and all Subleases will require Subtenants (including its Agents) to comply with all applicable provisions of the Pier 70 Risk Management Plan.

## **10. REPAIR AND MAINTENANCE; FACILITIES CONDITION REPORT; RESERVE ACCOUNT.**

**10.1. Covenants to Repair and Maintain the Premises.** Except as may otherwise be provided under **Articles 14** (Damage and Destruction) and **15** (Condemnation), throughout the Term, Tenant will maintain and repair, at no cost to Port, the Premises, all Improvements within the Premises (including, without limitation, all Material Systems) and Subsequent Construction thereon in accordance with the prudent business practices of institutional landlords of buildings of comparable age, size, type and use located in San Francisco (less reasonable wear and tear), and in compliance with all applicable Laws and this **Article 10**. Tenant will with reasonable promptness make (or cause others to make) all repairs, renewals and replacements, whether structural or non-structural, interior or exterior, ordinary or extraordinary, foreseen or unforeseen, required to comply with this **Section 10.1**, except as set forth in **Article 14** or **Article 15**. For purposes of this Lease, the term "reasonable wear and tear" will not include any deterioration in the condition or diminution of the value of any portion of the Premises in any manner whatsoever related directly or indirectly to Tenant's failure to comply with the terms and conditions of this Lease.

## 10.2. *Facilities Condition Report.*

### (a) Additional Definitions.

“**Capital Items**” mean replacements, repairs, and/or improvements to the Premises, the foundation and structural integrity of the Improvements and Material Systems serving the Premises, and other Improvements within the Premises that would be deemed capital assets under general accounting principles consistently applied.

“**Capital Reserves**” means funds in a bank account where all funds will be used solely to replace, repair, and improve Capital Items within the Premises.

“**Capital Reserve Deposits**” means the deposits into an account for Capital Reserves.

“**FCR Date**” means the twentieth (20<sup>th</sup>) Anniversary Date and every ten (10) years thereafter until and including the sixtieth (60<sup>th</sup>) Anniversary Date and ever five (5) years thereafter until the expiration of the Term.

(b) **Facilities Condition Report.** No less than ninety (90) days before each FCR Date, Tenant will deliver to Port a facilities condition report (the “**Facilities Condition Report**”) prepared by a qualified team of construction professionals including, without limitation, a structural and mechanical engineer, each with at least ten (10) years of experience in constructing, renovating and/or evaluating major [use for residential leases: residential] [use for commercial leases: commercial] buildings in California. The Facilities Condition Report will be substantially in the form is attached hereto as *Exhibit XX*. **[Note: FCR will describe at a minimum the condition and integrity of the foundation and structural integrity of the Improvements, and the condition and integrity of all Material Systems serving the Improvements within the Premises as well as an estimate of the remaining useful life of all the Material Systems.]** Additionally, if a Facilities Condition Report is prepared by Tenant or another party in connection with any Transfer or Refinancing, then Tenant will provide or cause the other party to provide, a copy of such Facilities Condition Report to Port.

(c) **Failure to Revise or Submit Report.** If Port reasonably believes the Facilities Condition Report does not satisfy the requirements set forth in *Section 10.2(b)*, then Port will notify Tenant of such deficiency within forty-five (45) days following receipt of the Facilities Condition Report and Tenant will revise the Facilities Condition Report, to address Port’s concerns within sixty (60) days. If Tenant fails to provide a Facilities Condition Report, or a revised Facilities Condition Report to Port within such period of time, Port after giving thirty (30) days’ notice to Tenant will have the right, but not the obligation, to cause the preparation of a Facilities Condition Report by construction professionals of Port’s choice, satisfying the experience requirements set forth in *Section 10.2(b)* at Tenant’s sole cost. Upon Port’s delivery to Tenant of an invoice for such Facilities Condition Report, Tenant will promptly reimburse Port the amount set forth in such invoice.

(d) **Maintenance and Repair of Identified Items.** Tenant will use commercially reasonable efforts to perform the recommended repairs identified in the Facilities Condition Report in accordance with the prudent business practices of institutional landlords of buildings of comparable age, size, type and use located in San Francisco.

**10.3. Capital Reserves.** Throughout the Term, Tenant will maintain commercially reasonable Capital Reserves as may be required for the repair of Capital Items from time to time consistent with the prudent business practices of institutional landlords of buildings of comparable age, size, type and use located in San Francisco.

**10.4. No Obligation of Port; Waiver of Rights.** From and after the Commencement Date, Tenant will be solely responsible for the condition, operation, repair, maintenance and management of the Premises, including the Initial Improvements, Deferred Infrastructure until

accepted by the applicable public agency, Subsequent Construction, and any and all other Improvements. Port will not, as a result of this Lease, have any obligation to make repairs or replacements of any kind or maintain the Premises or any portion of any of them. Tenant waives the benefit of any Law that would permit Tenant to make repairs or replacements at Port's expense, or abate or reduce any of Tenant's obligations under, or terminate, this Lease, on account of the need for any repairs or replacements. Without limiting the foregoing, Tenant hereby waives any right to make repairs at Port's expense as may be provided by California Civil Code Sections 1932(1), 1941 and 1942, as any such provisions may from time to time be amended, replaced or restated.

**10.5. Port's Right to Repair.** In the event Tenant fails to maintain and repair the foundation, the structural integrity of the Improvements, the roofs, and building systems (including plumbing, sewer, mechanical, electrical and other utility systems) (collectively, "Material Systems") within the Premises in accordance with **Section 10.1** and such failure is likely to cause imminent physical harm to any Person or constitutes a violation of applicable Law, Port may repair the same at Tenant's cost and expense and Tenant will reimburse Port therefor as provided in this **Section 10.5**. Except in the event of an emergency, Port will first provide no less than fifteen (15) days prior notice to Tenant before commencing any maintenance to or repair of a Material System ("Port's Repair Notice"). If Tenant does not commence maintenance or repair of the affected Material System or provide assurances reasonably satisfactory to Port that Tenant will commence maintenance or repair of the same within such fifteen (15) day period, then Port may proceed to take the required action. If Port elects to proceed with such repair or maintenance, then promptly following completion of any work taken by Port pursuant to this **Section 10.5**, Port will deliver a detailed invoice of the work completed, the materials used and the costs relating thereto. Tenant also will pay to Port an administrative fee equal to ten percent (10%) of the total "hard costs" of the work. "Hard costs" include the cost of materials and installation, but exclude any costs associated with design, such as architectural fees. Tenant will pay to Port the amount set forth in the invoice within thirty (30) days after delivery of Port's invoice.

In the event Port notifies Tenant of a failure to maintain and repair the Premises ("Maintenance Notice"), Tenant will pay to Port, as Additional Rent, an amount equaling [**Note: amount to increase by \$50 every 5 years after DDA execution:** Three Hundred Dollars (\$300)], which amount will be increased by one hundred dollars on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, upon delivery of the Maintenance Notice. In the event Port determines during subsequent inspection(s) that Tenant has failed to so maintain the Premises in accordance with this **Article 10**, then Tenant will pay to Port, as Additional Rent, an amount equaling [**Note: amount to increase by \$50 every 5 years after DDA execution:** Four Hundred Dollars (\$400)], which amount will be increased by one hundred dollars on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, for each additional Maintenance Notice, if applicable, delivered by Port to Tenant following each inspection. The Parties agree that the charges associated with each inspection of the Premises and delivery of each Maintenance Notice represent a fair and reasonable estimate of the administrative cost and expense which Port will incur by reason of Port's inspection of the Premises and issuance of each Maintenance Notice. Tenant's failure to comply with the applicable Maintenance Notice and Port's right to impose the foregoing charges is in addition to and not in lieu of any and all other rights and remedies of Port under this Lease. The amounts set forth in this **Section 10.5** are due within five (5) days following delivery of the applicable Maintenance Notice.

Initials: \_\_\_\_\_ Tenant

## 11. IMPROVEMENTS.

**11.1. Tenant's Obligation to Construct the Initial Improvements.** Construction of the Initial Improvements [and Deferred Infrastructure] will be governed by the terms and conditions



of the Vertical DDA and the VCA, and subject to (i) this Lease and all applicable Laws, including without limitation, the Pier 70 SUD and the Design for Development, (ii) the Pier 70 Risk Management Plan, (iii) the Mitigation Monitoring and Reporting Program, (iv) all applicable requirements for qualification of the Project for Historic Preservation Tax Credits, including compliance with the Secretary's Standards,] and [(v) the Traffic Management Plan]. Any Subsequent Construction will be performed in accordance with **Article 12**.

### 11.2. *Deferred Infrastructure.*

**[Note: Tenant may need to perform Deferred Infrastructure and Horizontal Developer may perform if Tenant fails to perform. Conform with DDA obligations.]**

11.3. *Title to Improvements.* During the Term, Tenant will own all of the Improvements within the Premises, including all Subsequent Construction and all appurtenant fixtures, machinery and equipment installed therein (except for Subtenant improvements to the extent owned by any Subtenant pursuant to the applicable sublease, trade fixtures and other personal property of Subtenants). At the expiration or earlier termination of this Lease, title to the Improvements, including appurtenant fixtures (but excluding trade fixtures and other personal property of Tenant and its Subtenants other than Port), will vest in Port without further action of any Party, and without compensation or payment to Tenant. Tenant and its Subtenants will have the right at any time, or from time to time, including, without limitation, at the expiration or upon the earlier termination of the Term, to remove Personal Property from the Premises; provided, however, that if the removal of Personal Property causes material damage to the Premises, Tenant will promptly cause the repair of such damage at no cost to Port.

## 12. CONSTRUCTION.

### 12.1. *Port Approval.*

(a) **Generally.** Tenant will have the right, from time to time during the Term, to construct the Initial Improvements and perform Subsequent Construction (collectively, "Construction") in accordance with the provisions of this **Article 12**.

(b) **Construction Requiring Port's Prior Approval.** Tenant has the right during the Term to perform Subsequent Construction in accordance with the provisions of this **Article 12**, provided that Tenant cannot do any of the following without Port's prior approval, which approval may be withheld by Port in its sole discretion:

(i) [Materially alter the exterior architectural design of any Improvements (other than changes reasonably required to conform to changes in applicable Law); **[Note: Applicable only for leases with historic buildings.]**

(ii) [Materially alter the Historic Fabric unless pursuant to the requirements of an approved Regulatory Approval;] **[Note: applicable only for leases with historic buildings]**

(iii) Perform Subsequent Construction that would, cause a decertification of all or a portion of the Premises for Historic Preservation Tax Credits, or that does not comply with the Secretary's Standards; **[Note: applicable only for leases with historic buildings]**

(iv) Perform Subsequent Construction to the Public Access Areas that would adversely affect (other than temporarily during the period of such Subsequent Construction) the public access to, or the use or appearance of such Public Access Areas **[Note: Only applicable in leases where public access area is required.]**



**12.2. Permits/Design Review/Tenant Improvements.** Tenant must obtain all Regulatory Approvals and all permits required by applicable Law to be obtained from governmental agencies having jurisdiction, including, where applicable, from Port itself. Without limiting the foregoing, Tenant acknowledges that the Initial Improvements and any major alterations or additions (as defined in the Design for Development) are further subject to conformance with the Port of San Francisco Union Iron Works Historic District at Pier 70, the Pier 70 Master Signage Program and the design review process set forth in [Planning Code Section 249.79][Pier 70 SUD], which requires review and approval by Port for certain improvements, for consistency with the SUD and Design for Development. Without limiting anything else in this **Article 12**, Port's approval, in its proprietary capacity, will not be required for the installation or alteration of tenant improvements and finishes to prepare portions of the Premises for occupancy or use by Subtenants, provided that the foregoing does not alter Tenant's obligation to obtain any required Regulatory Approvals and permits, including, as applicable, a building permit from Port, in its regulatory capacity.

**[Note: Applicable only for leases with Historic Buildings. Tenant will comply with the requirements set forth in Exhibit XX (Review Procedures for Subsequent Construction on Historic Buildings).]**

**12.3. Construction Schedule.**

(a) **Performance.** Once commenced, Tenant will prosecute all Construction with reasonable diligence, subject to Force Majeure, and subject to any other applicable provisions regarding timing as set forth in the Vertical DDA and the VCA.

(b) **Reports and Information.** During periods of Construction, Tenant will submit to Port written progress reports when and as reasonably requested by Port.

**12.4. Construction:**

(a) **Commencement of Construction.** Tenant will not commence any Construction until all the following conditions have been satisfied or waived by Port:

(i) Tenant has obtained and paid for all required building permits (or site permits and necessary addenda) and any other required Regulatory Approvals to commence with Construction; and

(ii) If any Bond, sub-guard insurance (or other insurance product), guaranty, or other security is obtained by or for the benefit of Tenant with respect to the payment of any funds or performance obligations associated with the Initial Improvements or any Subsequent Construction, Tenant will cause to have (1) Port named as a co-obligee to any performance and/or payment bond; (2) Port named as an additional insured or third-party beneficiary with respect to any sub-guard or other insurance product, and (3) Port named as an additional beneficiary to any guaranty provided by a guarantor of any Subtenant's obligations that is granted a Non-Disturbance Agreement in accordance with **Section 18.4**; provided, however, Port's rights under such Bond, insurance product or guaranty will (x) remain subordinate to the rights of any Lender, and (y) not be exercised by Port before an Event of Default.

(b) **Construction Standards.** All Construction will be performed by duly licensed and bonded contractors or mechanics and will be accomplished expeditiously, diligently and in accordance with good construction and engineering practices and applicable Laws.

(c) **Compliance with Secretary's Standards.** Tenant expressly acknowledges that the Buildings within the Premises are each individually a contributing resource to the Port of San Francisco Union Iron Works Historic District at Pier 70 which is listed on the National Register of Historic Places. Accordingly, all Construction affecting the

interior or exterior of the Premises (including but not limited to, any repair, alteration, improvement, or construction to the interior or exterior of any of the Buildings) is subject to review by Port for consistency with the design policies and criteria set forth in the Waterfront Plan, Secretary's Standards, and the Mitigation Monitoring and Reporting Program. Tenant expressly agrees to comply with the Secretary's Standards to Port's satisfaction for all Construction affecting the interior and exterior of the Premises. **[Note: This provision applicable only for leases with historic buildings]**

(d) **Reports and Information.** During periods of Construction, Tenant will submit to Port written progress reports or other reports for the benefit of or requested by the County Assessor when and as reasonably requested by Port or the County Assessor.

(e) **Costs of Construction.** Port will have no responsibility for costs of any Construction and Tenant will pay (or cause to be paid) all such costs.

(f) **Construction Rights of Access.** During any period of Construction, Port and its Agents will have the right to enter areas in which Construction is being performed, on reasonable prior written notice during customary construction hours, subject to the rights of Subtenants, to inspect the progress of the work; provided, however, that Port and its Agents will conduct their activities in such a way to minimize interference with Tenant and its operations to the extent feasible. Nothing in this Lease, however, will be interpreted to impose an obligation upon Port to conduct such inspections or any liability in connection therewith.

(g) **Prevailing Wages.** Any construction, alteration, demolition, installation, maintenance, repair, or laying of carpet at, or hauling of refuse from, the Premises comprise a public work if paid for in whole or part out of public funds. The terms "public work" and "paid for in whole or part out of public funds" as used in this Section are defined in California Labor Code Section 1720 et seq., as amended. Tenant agrees that any person performing labor for Tenant on any public work at the Premises will be paid not less than the highest prevailing rate of wages consistent with the requirements of Section 6.22(E) of the San Francisco Administrative Code, and will be subject to the same hours and working conditions, and will receive the same benefits as in each case are provided for similar work performed in San Francisco County. Tenant will include in any contract for such labor a requirement that all persons performing labor under such contract will be paid not less than the highest prevailing rate of wages for the labor so performed. Tenant will require any contractor to provide, and will deliver to City upon request, certified payroll reports with respect to all persons performing such labor at the Premises.

(h) **Compliance with Workforce Development Plan.** Tenant agrees that it will comply with the applicable provisions of the Workforce Development Plan, which provisions are attached hereto as *Exhibit XX*.

**12.5. Safety Matters.** Tenant, while performing any Construction or maintenance or repair of the Improvements (for purposes of this Section only, "Work"), will undertake commercially reasonable measures in accordance with good construction practices to minimize the risk of injury or disruption or damage to adjoining portions of the Premises and Improvements and the surrounding property, or the risk of injury to members of the public, caused by or resulting from the performance of its Work. Tenant will erect appropriate construction barricades to enclose the areas of such construction and maintain them until the Construction has been substantially completed, to the extent reasonably necessary to minimize the risk of hazardous construction conditions.

## **12.6. Record Drawings.**

(a) With respect to any Construction requiring a building permit, Tenant will furnish to Port one set of design/permit drawings in their finalized form and Record Drawings

with respect to such Construction within ninety (90) days following completion of the applicable Construction and Port's written notice to Tenant requesting same. Record Drawings must be in the form of full-size, hard paper copies and converted into electronic format as (1) full-size scanned TIF files, and (2) AutoCad files of the completed and updated Construction Documents, as further described below, and in such format as is reasonably required by Port's building department at the time of submittal. As used in this Section "**Record Drawings**" means drawings, plans and surveys showing the Construction as built on the Premises and prepared during the course of construction (including all requests for information, responses, field orders, change orders and other corrections to the documents made during the course of construction). If Tenant fails to provide such Record Drawings to Port within the time period specified herein, and such failure continues for an additional ninety (90) days following an additional written request from Port, Port will thereafter have the right to cause an architect or surveyor selected by Port to prepare Record Drawings showing such Construction, and the actual, third-party cost of preparing such Record Drawings must be reimbursed by Tenant to Port as Additional Rent. Nothing in this Section will limit Tenant's obligations, if any, to provide plans and specifications in connection with Construction under applicable regulations adopted by Port in its regulatory capacity. Tenant will be permitted to disclaim any representations or warranties with respect to the design/permit drawings, Record Drawings or other plans and specifications provided hereunder, and, at Tenant's request, Port will provide Tenant with a release from liability for future use of the applicable materials, in a form acceptable to Tenant and Port.

(b) **Record Drawing Requirements.** Record Drawings must be no less than (24" x 36"), with mark-ups neatly drafted to indicate modifications from the original design drawings, scanned at 400 dpi. Each drawing will have a Port-assigned number placed onto the title block prior to scanning. An index of drawings must be prepared correlating drawing titles to the numbers. A minimum of ten (10) drawings will be scanned as a test, prior to execution of this requirement in full.

(c) **AutoCad Requirements.** The AutoCad files must be contained in Release 2006 or a later version, and drawings must be transcribed onto a compact disc(s) or DVD(s), as requested by Port. All X-REF, block and other referenced files must be coherently addressed within the environment of the compact disc or DVD, at Port's election. Discs containing files that do not open automatically without searching or reassigning X-REF addresses will be returned for reformatting. A minimum of ten (10) complete drawing files, including all referenced files, is required to be transmitted to Port as a test, prior to execution of this requirement in full.

(d) **Changes in Technology.** Port reserves the right to revise the format of the required submittals set forth in this *Section 12.6* as technology changes and new engineering/architectural software is developed.

**12.7. *Certification of Entitlement Costs and Total Development Costs.*** Attachment 1 to Exhibit D includes the provisions to certify Entitlement Costs and Total Development Costs of the Initial Tenant.

### **13. UTILITY AND TELECOMMUNICATIONS SERVICES.**

**13.1. *Utility Services.*** Tenant acknowledges and agrees that Port, in its proprietary capacity as owner of the Premises and landlord under this Lease, will not provide any utility services to the Premises or any portion of the Premises. In accordance with the requirements under the DDA, the Premises will be served by the Horizontal Improvements constructed by Horizontal Developer, construction of which may occur simultaneously with construction of Tenant's Initial Improvements. If Tenant desires to coordinate construction activities with Horizontal Developer or construction of the Initial Improvements with the Horizontal Improvements, Tenant will include such provision in the VCA. Tenant, at its sole expense, will

(i) arrange for the provision and construction of all on-site and any off-site utilities necessary to construct, operate and use all of the Improvements and any other portion of the Premises for their intended use, (ii) be responsible for contracting with, and obtaining, all necessary utility and other services, as may be necessary and appropriate to the uses to which all of the Improvements and the Premises are put (it being acknowledged that City (including its SFPUC) is the sole and exclusive provider to the Premises of certain public utility services), and (iii) maintain and repair all utilities serving the Premises to the point provided by the respective utility service provider (whether on or off the Premises). Tenant also must coordinate with the respective utility service provider with respect to the installation of utility services, including providing advance notice to appropriate parties of trenching requirements.

Tenant will pay or cause to be paid as the same become due, all deposits, charges, meter installation fees, connection fees and other costs for all public or private utility services at any time rendered to the Premises or any part of the Premises, and will do all other things required for the maintenance, repair, replacement, and continuance of all such services. Tenant agrees, with respect to any public utility services provided to the Premises by City, that no act or omission of City in its capacity as a provider of public utility services, will abrogate, diminish, or otherwise affect the respective rights, obligations and liabilities of Tenant and Port under this Lease, or entitle Tenant to terminate this Lease or to claim any abatement or diminution of Rent. Further, Tenant covenants not to raise as a defense to its obligations under this Lease, or assert as a counterclaim or cross-claim in any litigation or arbitration between Tenant and Port relating to this Lease, any Losses arising from or in connection with City's provision (or failure to provide) public utility services, except to the extent to preserve its rights hereunder that failure to raise such claim in connection with such litigation would result in a waiver of such claim. The foregoing will not constitute a waiver by Tenant of any claim it may now or in the future have (or claim to have) against any such public utility provider relating to the provision of (or failure to provide) utilities to the Premises.

Notwithstanding the foregoing, to the extent installed by Horizontal Developer and included in the Master CC&Rs to be recorded against the Premises, Tenant will be required to participate in the districtwide utility systems serving the Waterfront Site, including, without limitation, procuring recycled water from the district blackwater system and electricity from the district energy system. **[TBC]**

**13.2. Energy Consumption.** **[Note: Applicable for certain leases only.]** Tenant acknowledges and agrees that City has delivered a Disclosure Summary Sheet, Statement of Energy Performance, Data Checklist, and Facility Summary (all as defined in the California Code of Regulations, Title 20, Division 2, Chapter 4, Article 9, Section 1680) for the Premises no less than 24 hours prior to Tenant's execution of this Lease. The Disclosure Summary Sheet is attached as Schedule [xxx].

**13.3. Rooftop and Other District-Wide Equipment.**

(a) **Telecommunications Equipment and Satellite Dish.** Tenant will have the right to install Satellite Dish(es) on the roof of the Premises and to sublease such portions to an operator, provided that Tenant (i) complies with all Laws, and (ii) obtains all required Regulatory Approvals. The Parties will cooperate in connection with the location of any Satellite Dish installed pursuant to this **Section 13.1** and the location of any Satellite Dish installed by Port or City pursuant to **Section 13.3** so as to minimize interference with the systems serviced by such Satellite Dish.

(b) **Other Equipment.**

(i) **Solar.** [placeholder for any requirements to install Rooftop Solar Thermal connected to District Energy System and Rooftop Solar PV connected to District Microgrid]

(ii) *District Blackwater System.* [placeholder for Tenant obligations to install facilities for and participate in district blackwater system]

(iii) *District Energy System.* [placeholder for Tenant obligations to install facilities for and participate in district energy system]

(iv) *Communications Facilities.* Tenant agrees that Port and City have the right to install at no charge, Satellite Dish(es) and other telecommunications facilities reasonably required for Port's or City's operations and/or District-wide programs and systems, including, without limitation, (i) facilities for City's emergency or 700-Mhz and 800-Mhz City-wide radio system communications facilities (or its successor), (ii) [public Wi-Fi networks], and (iii) [a Horizontal cellular network], which may require installation on the roof or exterior of any building within the Premises, provided that Port (i) complies with all Laws, (ii) obtains all required Regulatory Approvals, and (iii) obtains Tenant's prior reasonable approval with respect to the size, location, dimensions, color, text (if any), screening, reflectivity, and method of installation of the applicable Satellite Dish or telecommunications facility. The installation of any such Satellite Dish(es) and other telecommunications facilities will be at Port's or City's sole cost. If the installation of any such Satellite Dish or other telecommunications facility requires alterations and/or improvements of any portion of the Premises, including, without limitation, the relocation of any photo-voltaic panels or any other Satellite Dish previously installed on the roof of the Premises, such alterations and/or improvements will be at Port's sole cost and expense, and Port will promptly repair, at its sole cost, any damage to the Premises including, without limitation, to any photo-voltaic panels. All aspects and phases of Port's installation, other equipment, wiring, conduit, roof mount and base, will at all times be subject to supervision and approval by Tenant, not to be unreasonably withheld, conditioned or delayed. All approval and supervision rights of Tenant are intended solely to protect Tenant's interests. Port will be responsible for procuring, prior to any installation, and maintaining in force at all times thereafter, any and all Regulatory Approvals as may be required for the lawful installation, use and operation of Port's or City's system. Port will be permitted access to the areas on the roof where any such installation is made, as necessary for the installation, repair, maintenance, and replacement thereof. Any access, interruptions or disturbance for the foregoing purposes will be temporary only. Port's access to the roofs will not unreasonably interfere with or disturb Tenant's or Subtenants' use and enjoyment of the Premises, will be subject to the reasonable building security procedures adopted by Tenant, and will require prior written consent for access occurring during regular business hours (except in cases of emergency). Port's access may be subject to temporary interruption in cases of emergency. Port will promptly repair and restore any damage to persons or property caused as a result of Port's access to and activities on the roof. Port will be solely responsible for all maintenance, utilities and other costs of operation of any such facility installed pursuant to the terms of this **Section 13.3**.

**13.4. Electricity.** Tenant will procure all electricity for the Premises from the San Francisco Public Utilities Commission at rates to be determined by the San Francisco Public Utilities Commission. If the San Francisco Public Utilities Commission determines that it cannot feasibly provide service to Tenant, Tenant may seek another provider. Nothing herein limits any remedy Tenant may have at law or in equity to recover damages for City utility's failure to deliver utility services hereunder **[Note: Maybe further revised based on final Development Agreement.]**

]

**13.5. Waiver.** Tenant hereby waives any benefits of any applicable Law, including the provisions of California Civil Code Section 1932(1) permitting the termination of this Lease due to any interruption or failure of utility services. The foregoing does not constitute a waiver by Tenant of any claim it may now or in the future have (or claim to have) against any public utility provider relating to the provision of (or failure to provide) utilities to the Premises.

## 14. DAMAGE OR DESTRUCTION.

### 14.1. *Damage or Destruction.*

(a) **Tenant to Give Notice.** If at any time during the Term any damage or destruction occurs to all or any portion of the Premises from fire or other casualty (each a "Casualty"), Tenant will promptly give telephonic and written notice ("Casualty Notice") thereof to Port generally describing the nature and extent of such Casualty.

(b) **No Effect on Lease.** Except as set forth in *Section 14.3*, this Lease will not terminate or be forfeited or be affected in any manner by reason of Casualty, and Tenant, notwithstanding any law or statute present or future (including without limitation, California Civil Code Sections 1932(2) and 1933(4)), waives any and all rights to quit or surrender the Premises or any part thereof, Tenant acknowledging and agreeing that the provisions of this *Article 14* will govern the rights and remedies of the parties in the event of a Casualty. Tenant expressly agrees that its obligations hereunder, including the payment of any and all Base Rent, Additional Rent and any other sums due hereunder, will continue as though said Premises and/or Improvements had not been damaged or destroyed and without abatement, suspension, diminution or reduction of any kind.

**14.2. Restoration Obligation.** In the event of a Casualty, unless Tenant terminates this Lease in accordance with *Section 14.3*, Tenant will commence and diligently Restore the Improvements to the condition they were in immediately before such Casualty in accordance with then applicable Laws (including any required code upgrades) [and Secretary's Standards], without regard to the amount or availability of insurance proceeds, subject to Force Majeure; provided, however, subject to the rights of Lenders in accordance with *Article 40*, all all-risk coverage insurance proceeds, earthquake and flood insurance proceeds, boiler and machinery insurance proceeds, and any other insurance proceeds paid to Tenant by reason of Casualty (other than business or rental interruption insurance), must be first used by Tenant for Restoration of the Premises. All Restoration must be performed in accordance with the procedures set forth in *Article 12* relating to Construction and at Tenant's sole expense and must be completed within five (5) years following the event of Casualty, subject to Force Majeure. In connection with any Restoration, any Restoration that would otherwise require Port approval under *Sections 12.1(b)* will require Port's prior approval subject to the standards set forth in such sections. The Restored Improvements must be at least equivalent in quality, appearance, public safety, and durability to the Initial Improvements and provide similar public benefit as the original Initial Improvements, subject to the Permitted Uses.

### 14.3. *Termination Due to Major or Uninsured Casualty.*

"Major Casualty" means damage to or destruction of all or any portion of the Premises to the extent that the hard costs of Restoration will exceed thirty percent (30%) of the hard costs to replace the Improvements in their entirety. The calculation of such percentage will be based upon replacement costs and requirements of applicable Laws in effect as of the date of the event causing such Major Casualty.

"Uninsured Casualty" means any of the following: (i) a Casualty event occurring at any time during the Term for which the costs of Restoration (including the cost of any required code upgrades) are not insured or insurable under the policies of insurance that Tenant is required to carry under *Article 20* and such costs exceed One Million Dollars (\$1,000,000.00), which amount will be increased by an additional Five Hundred Thousand Dollars (\$500,000.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, or (ii) a Casualty event occurring at any time during the Term which is covered under Tenant's policies of insurance that Tenant is required to carry under *Article 20* but where the cost of Restoration (including the cost of any required code upgrades) will exceed the sum of (A) the net proceeds of any insurance payable, (B) the amount of any applicable policy deductibles, and (c) One Million Dollars

(\$1,000,000.00), which amount will be increased by an additional Five Hundred Thousand Dollars (\$500,000.00) on the tenth (10th) Anniversary Date and every ten (10) years thereafter. Any Casualty event not insured due to Tenant's failure to maintain the requisite insurance policies and coverage requirements under *Article 20* will not be considered an Uninsured Casualty.

(a) **Tenant's Election to Terminate.** If an event of Major Casualty or Uninsured Casualty occurs at any time during the Term, then within ninety (90) days following Tenant's delivery to Port of the Casualty Notice, Tenant may, by written notice to Port, terminate this Lease upon satisfaction of all the conditions set forth in *Section 14.3(b)*.

(b) **Conditions to Termination.** As a condition precedent to Tenant's right to terminate this Lease in accordance with *Section 14.3*, unless waived by Port, Tenant will do all of the following:

(i) Unless otherwise requested by Port, in its sole discretion, Tenant will, at its sole cost and expense, Demolish and Remove the Improvements prior to the effective termination date;

(ii) Unless the Improvements are to be demolished as set forth in *Section 14.3(b)(i)*, Tenant will provide Port the estimated cost of Restoration;

(iii) Cure all Tenant monetary Events of Defaults and any Tenant Events of Default or Unmatured Events of Default relating to the provisions of *Section 21*;

(iv) Pay in full all utility charges and Impositions incurred up to and including the effective date of termination;

(v) Maintain all the insurance required to be maintained under *Section 20* until the effective date of termination;

(vi) Pay or cause to be paid the following amounts solely from the insurance proceeds as and to the extent available arising from each Casualty promptly following receipt of such proceeds, in the order required by any senior Mortgage, and if none, in the following order of priority:

(1) First, to Port (or Tenant, if such work is performed by, or on account of, Tenant at its cost) for the actual costs incurred for any work required to alleviate any conditions caused by such Casualty that could cause an immediate or imminent threat to the public safety and welfare or damage to the environment, including any demolition or hauling of rubble or debris;

(2) Second, to Port, for all accrued and unpaid amounts owed to Port under this Lease, if any, by Tenant, up to the effective date of the termination;

(3) Third, to each non-affiliate Lender demanding payment, in order of priority, a portion of the remaining casualty insurance proceeds arising out of or in connection with the Casualty in an amount not to exceed the aggregate amounts that are secured by the applicable non-affiliate Mortgage then owed to each such non-affiliate Lender; and

(4) Fourth, to the appropriate governmental or quasi-governmental entity, all Impositions due up to the effective date of termination; and

(5) Fifth, the balance of the proceeds will be divided proportionately between Port, for the value of Port's reversionary interest in the Premises and Improvements (in their condition immediately prior to the Casualty event) as of the date the Term would have expired but for the Casualty event, and Tenant, for the value of the Improvements for the remaining unexpired portion of the Term (in their condition immediately



prior to the event of damage or destruction) less any proceeds distributed in repayment of any Mortgages as provided in *Section 14.3(b)(vi)(3)*.

(vii) Upon termination in accordance with this *Article 14*, Tenant will deliver possession of the Premises to Port and quitclaim to Port all right, title and interest in the Premises and in any remaining Improvements. Upon such termination, the Parties will be released thereby without further obligation to the other Party as of the effective date of such termination; provided, however, that the Indemnification provisions hereof or any other provision that explicitly survives the expiration or earlier termination of this Lease will survive any such termination with respect to matters arising before the effective date of any such termination.

**14.4. Distribution Upon Lease Termination Due to Tenant Failure to Restore.** If Tenant is obligated to and fails to Restore the Improvements as provided herein and commits a Tenant Event of Default in failing to Restore the Improvements and this Lease is thereafter terminated due to such Tenant Event of Default, all insurance proceeds remaining after application pursuant to *Section 14.3(b)(vi)(1)—14.3(b)(vi)(4)* will be paid to and retained by Port.

## 15. CONDEMNATION.

### 15.1. General; Notice; Waiver.

(a) **General.** If, at any time during the Term, there is any Condemnation of all or any part of the Premises, including any of the Improvements, the rights and obligations of the Parties will be determined pursuant to this *Article 15*.

(b) **Notice.** In case of the commencement of any proceedings or negotiations which might result in a Condemnation of all or any portion of the Premises during the Term, the Party learning of such proceedings will promptly give written notice of such proceedings or negotiations to the other Party. Such notice will describe with as much specificity as is reasonable, the nature and extent of such Condemnation or the nature of such proceedings or negotiations and of the Condemnation which might result therefrom, as the case may be.

(c) **Waiver.** Except as otherwise provided in this *Article 15*, the Parties intend that the provisions of this Lease will govern their respective rights and obligations in the event of a Condemnation. Accordingly, but without limiting any right to terminate this Lease given Tenant in this *Article 15*, Tenant waives any right to terminate this Lease upon the occurrence of a Partial Condemnation under California Code of Civil Procedure Sections 1265.120 and 1265.130, as such section may from time to time be amended, replaced or restated.

**15.2. Total Condemnation.** If there is a Condemnation of the entire Premises or the Leasehold Estate (a "Total Condemnation"), this Lease will terminate as of the Condemnation Date. Upon such termination, except as otherwise set forth in this Lease, the Parties will be released without further obligations to the other Party as of the Condemnation Date, subject to the payment to Port of accrued and unpaid Rent, up to the Condemnation Date and the provisions that explicitly survive the expiration or earlier termination of this Lease.

**15.3. Substantial Condemnation, Partial Condemnation.** If there is a Condemnation of any portion but less than all of the Premises, the rights and obligations of the Parties will be as follows:

(a) **Substantial Condemnation.** If there is a Substantial Condemnation of a portion of the Premises, this Lease will terminate, at Tenant's option (which must be exercised, if at all, at any time within ninety (90) days after the Condemnation Date by delivering written notice of termination to Port), as of the Condemnation Date, as further provided below. For



purposes of this **Article 15**, "**Substantial Condemnation**" means a Condemnation of (i) less than the entire Premises which renders the Project untenable, unsuitable, or economically infeasible for the Permitted Uses as reasonably determined by Tenant, or (ii) of property located outside the Premises that, in any case, substantially and materially eliminates access to the Premises where no alternative access can be constructed or made available. Notwithstanding the foregoing, Tenant will have no right to terminate this Lease under this Section if the Substantial Condemnation, as the case may be: (x) can be cured by the performance of Restoration (unless such Substantial Condemnation occurs during the last ten (10) years of the Term or if Tenant reasonably anticipates, based upon a schedule of performance for such Restoration prepared with due diligence by Tenant in consultation with Port that at the time of completion of the Restoration, less than ten (10) years would remain in the Term), and (y) the cost of such Restoration does not exceed by at least One Million Dollars (\$1,000,000.00), which amount will be increased by an additional Five Hundred Thousand Dollars (\$500,000.00) on the tenth (10<sup>th</sup>) Anniversary Date and every ten (10) years thereafter, the portion of the Award fairly allocable to severance damages suffered by Tenant. In such case, this Lease will not terminate, and, upon a determination that the Lease will continue based upon the availability and amount of Award, Tenant will commence and complete such Restoration as promptly as reasonably practicable by using commercially reasonable diligence and pursuant to the provisions of **Article 12** and **Section 15.4**, subject to events of Force Majeure.

(b) **Partial Condemnation.** If there is a Condemnation of any portion of the Premises or the Leasehold Estate which does not result in a termination of this Lease under **Section 15.2** or **Section 15.3(a)** (a "**Partial Condemnation**"), this Lease will terminate only as to the portion of the Premises taken in such Partial Condemnation, effective as of the Condemnation Date. In the case of a Partial Condemnation, this Lease will remain in full force and effect as to the portion of the Premises (or of the Leasehold Estate) remaining immediately after such Condemnation, and Tenant will promptly commence and complete, subject to events of Force Majeure, any necessary Restoration of the remaining portion of the Premises, at no cost to Port. Any such Restoration will be performed in accordance with the provisions of **Article 12**.

**15.4. Awards.** Except as provided in **Sections 15.5** and **15.6**, Awards and other payments to either Port or Tenant on account of a Condemnation, less costs, fees and expenses of either Port or Tenant (including, without limitation, reasonable Attorneys' Fees and Costs) incurred in the collection thereof ("**Net Awards and Payments**") will be allocated between Port and Tenant as follows:

- (i) First, to Port for the payment of all unpaid Rent.
- (ii) Second, in the event of a Partial Condemnation, to pay costs of Restoration incurred by Tenant, in which case, the portion of the Net Awards and Payments allocable to Restoration will be payable to Tenant, a Lender, or trustee in accordance with the requirements governing payment of insurance proceeds set forth in **Section 14.3(b)(vi)** **15.4(iv)**;
- (iii) Third, to Port for the value of the condemned land only, subject to the particular uses of the Premises existing immediately prior to the Condemnation Date, and without reference to, or inclusion of, Port's reversionary interest in the value of the Improvements (the "**Condemned Land Value**");
- (iv) Fourth, to any non-affiliate Lender pursuant to a non-affiliate Mortgage as and to the extent provided therein, for payment of all sums secured by its non-affiliate Mortgage that remain outstanding, together with its reasonable out of pocket expenses and charges in collecting the Net Award and Payment, including without limitation, its reasonable attorneys' fees incurred in the Condemnation.

(v) Fifth, to Tenant to the extent that the Net Awards and Payments are attributable to Tenant's Leasehold Estate, not including the value of the Improvements for the remaining unexpired portion of the Term to the original scheduled Expiration Date;

(vi) Sixth, the balance of the Net Awards and Payment will be divided proportionately between Port, for the value of Port's reversionary interest in the Improvements (based on the date the Term would have expired but for the event of Condemnation), and Tenant, for the value of the Improvements for the remaining unexpired portion of the Term to the original scheduled Expiration Date.

(vii) Notwithstanding anything to the contrary set forth above, any portion of the Net Awards and Payments which has been specifically designated by the condemning authority or in the judgment of any court to be payable to Port or Tenant on account of any interest in the Premises or the Improvements separate and apart from the value of Port's reversionary interest in the land and Improvements, the Leasehold Estate, or the value of the Improvements on the Premises for the remaining unexpired portion of the Term, will be paid to Port or Tenant, as applicable, as so designated by the condemning authority or judgment.

**15.5. Temporary Condemnation.** If there is a Condemnation of all or any portion of the Premises for a temporary period lasting less than the remaining Term, other than in connection with a Substantial Condemnation or a Partial Condemnation of a portion of the Premises for the remainder of the Term, this Lease will remain in full force and effect, there will be no abatement of Rent, and the entire Award will be payable to Tenant.

**15.6. Relocation Benefits, Personal Property.** Notwithstanding *Section 15.4*, Port will not be entitled to any portion of any Net Awards and Payments payable in connection with the Condemnation of the Personal Property of Tenant or any of its Subtenants.

## **16. LIENS.**

**16.1. Liens.** Tenant will not create or permit the attachment of, and will promptly discharge at no cost to Port, any lien, security interest, or encumbrance on the Premises or the Leasehold Estate, other than (i) this Lease, permitted Subleases, and Permitted Title Exceptions, (ii) liens for non-delinquent Impositions (excluding Impositions which may be separately assessed against the interests of Subtenants or are being contested in accordance with *Article 4*), and (iii) Mortgages.

**16.2. Mechanics' Liens.** Tenant will keep the Premises and the Leasehold Estate free from any liens arising out of any work performed, materials or services furnished, or obligations incurred by Tenant or any of its Agents. Tenant will provide thirty (30) days' advance written notice to Port of any Subsequent Construction to allow Port to post a notice of non-responsibility on the Premises. If Tenant does not, within sixty (60) days following the imposition of any such lien, cause the same to be released of record or post a bond or take such other action reasonably acceptable to Port, it will constitute an Event of Default, and Port will have, in addition to all other remedies provided by this Lease or by Law, the right but not the obligation to cause the same to be released by such means as it deems proper, including payment of the claim giving rise to such lien. All sums paid by Port (including interest at the Default Rate computed from the date of payment) for such purpose and all expenses incurred by Port in connection therewith must be reimbursed to Port by Tenant within ten (10) days following demand by Port. Port will include with its demand, supporting documentation.

## **17. DEPOSITS.**

### **17.1. Base Rent Deposit. [Note: Applicable only for Hybrid Leases]**

(a) On or before the Commencement Date, Tenant will pay to Port in addition to Base Rent, a security deposit (as adjusted from time to time, the "**Base Rent Deposit**") for the

Premises in an amount equal to [insert an amount equal to two times the monthly base rent] (\$XXX). The Security Deposit will be increased on each Adjustment Date so that the Security Deposit held by Port always equals no less than twice the monthly installment of Base Rent. Tenant will deliver to Port within five (5) days following each Adjustment Date, the difference between the Base Rent Deposit currently held by Port and increased Base Rent Deposit.

(b) Tenant agrees that Port may, but will not be required to, apply the Base Rent Deposit in whole or in part to (i) remedy any failure by Tenant to pay Rent as and when due, (ii) cure, or attempt to cure, any Event of Default by Tenant in the performance of the terms, covenants and conditions of this Lease, (iii) repair, or attempt to repair, any damage to the Premises caused by Tenant, its Subtenants, Agents or Invitees, or (iv) compensate Port for any expense incurred or damage caused by Tenant, its Subtenants, Agents, or Invitees.

**17.2. Environmental Financial Performance Deposit.** [Note: Parties to explore additional provisions, with corresponding required mitigations, for subtenant uses that increase environmental liability/risk.] On or prior to the commencement of any Sublease with a Subtenant that will engage in activities on the Premises involving the use of Hazardous Materials, (other than (a) standard building materials and equipment that do not contain asbestos or asbestos-containing materials, lead or polychlorinated biphenyl (PCBs), and (b) janitorial or office supplies or materials in such amounts as are customarily used for general office, residential, or commercial purposes so long as such Handling is at all times in compliance with all Environmental Laws), Tenant will deliver to Port an amount determined by Port to be reasonable security for increased environmental liabilities to Port arising out of the Subtenant's specific use of non-Excepted Hazardous Materials at the Premises (the "Environmental Financial Performance Deposit") as additional collateral for the full and faithful performance by Tenant of its obligations under *Article 21*. Port's determination of the amount of the Environmental Financial Performance Deposit will be consistent with the Port Commission's adoption of the Environmental Risk Policy and Financial Assurance Requirements for Real Property Agreements on [Note: update as necessary: November 13, 2007, pursuant to Resolution No. 07-81, as may be amended or updated from time to time] (the "Port Environmental Risk Policy"). In the event Port determines in its sole but reasonable discretion that any proposed change(s) to Tenant's (or its Subtenants') use and operation of Hazardous Materials (other than Excepted Hazardous Materials) on the Premises increase Port's risk of Loss, then prior to commencement of such Sublease, Port may require Tenant to increase the Environmental Financial Performance Deposit in a manner consistent with the Port Environmental Risk Policy. Port also has the right to increase every five (5) years the amount of the Environmental Financial Performance Deposit in a manner consistent with the Port Environmental Risk Policy if Port reasonably believes after review of Tenant's and Subtenants' use and operation of Hazardous Materials (other than Excepted Hazardous Materials) that the then current amount is insufficient.

**17.3. Environmental Oversight Deposit.**

(a) If Tenant is required to provide an Environmental Financial Performance Deposit in accordance with *Section 17.2*, then prior to commencement of the Sublease necessitating such deposit, Tenant will also deliver to Port an environmental oversight deposit ("Environmental Oversight Deposit") in cash, in an amount equaling [Note: Adjust if Port Commission increases this amount for all new leases: Ten Thousand Dollars (\$10,000)], as security for Port's recovery of costs of inspection, monitoring, enforcement, and administration of Tenant's performance of its obligations under *Article 21*; provided, however, the Environmental Oversight Deposit will not be deemed an advance of Rent, an advance of any other payment due to Port under this Lease, a security deposit subject to the California Civil Code, or a measure of Port's damages upon an Event of Default concerning Tenant's obligations under *Article 21*.

(b) Port at its option may demand reimbursement from Tenant within five (5) business days following demand, or use, apply, or retain the Environmental Oversight Deposit in whole or in part to reimburse Port, for Port's costs incurred if an Environmental Regulatory Agency delivers a notice of violation or order regarding a Hazardous Material Condition ("Environmental Notice") to Tenant and either: (i) the actions required to cure or comply with the Environmental Notice cannot be completed within fourteen (14) days after its delivery; or (ii) Tenant has not begun to cure or comply with the Environmental Notice or is not working actively to cure or comply with the Environmental Notice within fourteen (14) days after its delivery. Under these circumstances, Port's costs may include staff time corresponding with and responding to Regulatory Agencies, Attorneys' Fees and Costs, and inspection, collection, and laboratory analysis of environmental samples and monitoring the Hazardous Material Condition.

(c) If an Environmental Notice is delivered to Tenant, and Tenant has cured or complied with the Environmental Notice within fourteen (14) days after its delivery, Port at its option may demand payment from Tenant within five (5) days following demand, or apply the sum of **[Note: amount to increase by \$50 every 5 years after DDA execution: Five Hundred Dollars (\$500)]** (which amount will be increased by one hundred dollars on the tenth (10<sup>th</sup>) anniversary of the Commencement Date and every ten years thereafter) from the Environmental Oversight Deposit, as Additional Rent for each Environmental Notice delivered to Tenant to reimburse Port for its administrative costs.

#### 17.4. *Generally.*

(a) The Base Rent Deposit, Environmental Financial Performance Deposit (if any) and the Environmental Oversight Deposit (if any), are collectively referred to as the "Security Deposit." Tenant will not be entitled to any interest on the Security Deposit.

(b) The amount of the Security Deposit will not be deemed to limit Tenant's liability for the performance of any of its obligations under this Lease nor be a measure of Port's damages upon a Tenant Event of Default. Port may apply the Security Deposit as provided herein without waiving any of Port's other rights and remedies hereunder or at Law or in equity.

(c) The Security Deposit will not be deemed an advance of Rent, an advance of any other payment due to Port under this Lease, a security deposit subject to the California Civil Code.

(d) Should Port use any portion of the Security Deposit, Tenant must replenish the Security Deposit to the full extent of the required amount within five (5) business days following Port's demand.

(e) Port's obligations with respect to the Security Deposit are those of a debtor and not a trustee. Port will not be required to keep the Security Deposit separate from its general funds.

(f) Upon the expiration or earlier termination of this Lease, Port will return the unused balance of the Security Deposit to Tenant (less any amounts then due and payable from Tenant to Port under this Lease) within thirty (30) days after Tenant surrenders possession of the Premises to Port.

### 18. ASSIGNMENT AND SUBLETTING.

#### 18.1. *Transfer.*

##### (a) Additional Definitions.

"Assignment" means an assignment, conveyance, hypothecation, pledge (other than a pledge in connection with any mezzanine financing which will not require prior Port approval), or otherwise transfer all or any of Tenant's interest in this Lease or Leasehold Estate.

**"Control"** means with respect to any Person (a) the possession, directly or indirectly, of the power to direct or cause the direction of the day to day management, policies or activities of such Person whether through ownership of voting securities, by contract or otherwise (excluding customary limited partner or non-managing member approval rights, or (b) the ownership (direct or indirect) of more than fifty percent (50%) of the profits or capital of another Person, or (c) the ownership (direct or indirect) of more than fifty percent (50%) of the ownership interest of such Person (whether shares, partnership interests, membership interest or other equity, and whether one or more classes thereof). **"Controlled"** and **"Controlling"** have correlative meanings.

**"Excluded Transfer"** means any of the following: (a) the exercise of customary remedies under mezzanine financing of Tenant or any constituent owner thereof; (b) the exercise of customary limited partner or non-managing member remedies under a partnership or limited liability company operating agreement, as applicable; (c) a change resulting from death or legal incapacity of a natural person; (d) the sale, transfer or issuance of less than the Controlling interest of stock listed on a nationally or internationally recognized stock exchange in a single transaction or a related series of transactions; or (e) a change resulting from death or legal incapacity of a natural person.

**"Managing Party"** means, with respect to any Person, both (a) the possession, directly or indirectly, of the power to direct or cause the direction of the day-to-day management, policies or activities of Tenant whether through ownership of voting securities, by contract or otherwise (excluding customary limited partner or non-managing member approval rights) and (b) the ownership (direct or indirect) of more than ten percent (10%) of the profits or capital of Tenant.

**"Minimum Net Worth Amount"** means Twenty-Seven Million Five Hundred Thousand Dollars (\$27,500,000.00), which amount will increase by ten percent (10%) on the tenth (10th) anniversary of the Commencement Date and every ten (10) years thereafter. **[NOTE: \$27.5 million to increase by 5% every 5 years after DDA execution]**

**"Net Worth Guarantor"** means a Person satisfying the Net Worth Requirement that is the guarantor under the Net Worth Guaranty.

**"Net Worth Guaranty"** means a guaranty of performance of all the obligations under this Lease, in an amount not to exceed the Net Worth Requirement, and otherwise in form and substance reasonably satisfactory to Port, delivered to Port by a Person satisfying the Net Worth Requirement.

**"Net Worth Requirement"** means, with respect to a proposed transferee, the proposed transferee has (a) prior to issuance of a Certificate of Completion, a net worth (inclusive of its equity in the Property) equal to at least the Minimum Net Worth Amount, less any debt to be secured by (i) the proposed transferee's interest in the Premises or Leasehold Estate, or (ii) a pledge of the proposed transferee's ownership interest, or (b) following the issuance of a Certificate of Completion, a net worth equal to or at least the lesser of (i) Minimum Net Worth Amount and (ii) thirty percent (30%) of the fair market value of the Premises, in each case.

**"Qualified Transferee"** means any transferee that satisfies each of the following criterion: (1) has, or has engaged a property manager with at least ten (10) years' experience operating **[use for commercial leases: major commercial projects] [use for residential leases: residential projects]**; (2) satisfies the Net Worth Requirement; and (3) is subject to jurisdiction of the courts of the State.

**"Significant Change"** means any change in the direct or indirect ownership of Tenant that results in a change in Control of Tenant provided, however, in no event will any Excluded Transfer be deemed a Significant Change.

**"Transfer"** means an Assignment and Significant Change.

(b) **Conditions to Transfer Before Certificate of Completion.** Subject to *Sections 18.1(e), 18.1(h), 18.1(i)*, before Port's issuance of a Certificate of Completion, Tenant will not (i) suffer or permit any Significant Change to occur, or (ii) assign, convey, hypothecate, pledge (other than a pledge in connection with any mezzanine financing which will not require prior Port approval), or otherwise transfer all or any of its interest in this Lease, without the prior written consent of Port, which consent may not be unreasonably withheld by Port if each of the following conditions is satisfied:

(i) In the case of an Assignment only, the proposed transferee executes and delivers an Assignment and Assumption Agreement in substantially the form attached hereto as *Exhibit XX* (an "Assignment and Assumption Agreement"), which Assignment and Assumption Agreement must contain:

(1) an express assumption by the proposed transferee, for itself and its successors and assigns, and expressly for the benefit of Port, of all of the obligations of Tenant arising from or after the effective date of the Transfer under this Lease, the Vertical DDA if in effect, and any other agreements or documents entered into by and between Port and Tenant pursuant to this Lease directly relating to the Project, and an express agreement by the proposed transferee to be subject to all of the conditions and restrictions to which Tenant is subject;

(2) a representation by the proposed transferee that it has conducted a thorough investigation and due diligence of the Improvements, including the condition of the real property, of all Material Systems, the roof and structural integrity of the Improvements, and if the Transfer occurs after the twentieth (20th) anniversary of the Commencement Date, has reviewed the most recent Facilities Condition Report prepared by Tenant; and

(3) a release by the proposed transferee of the Indemnified Parties and the State Lands Indemnified Parties and waiver of any and all Losses against the Indemnified Parties and the State Lands Indemnified Parties for the condition of the Improvements or the real property or any claims assignor may have against the Indemnified Parties arising prior to the effective date of the Transfer.

(ii) In the case of a Significant Change only, Tenant delivers to Port, a certificate setting forth the purchaser or purchasers of the ownership interest resulting in the Significant Change, purchase price of such interest, any Net Sales Proceeds owed to Port, and a reaffirmation from Tenant that it will continue to be obligated under all the terms and conditions of this Lease, all certified by Tenant's chief financial officer as true, accurate, and complete, the form of which is attached hereto as *Exhibit XX* ("Significant Change Certificate").;

(iii) All instruments and other legal documents involved in effectuating the Transfer reasonably requested by Port, including all documentation necessary for Port to confirm the amount of Port's share of Transfer Proceeds, has been submitted to Port for its review and reasonable approval, or at the request of Tenant, such documents are made available for Port's review at Tenant's office in San Francisco;

(iv) There is no Event of Default or Unmatured Event of Default on the part of Tenant under this Lease or any of the other documents or obligations to be assigned to the proposed transferee where Tenant or proposed transferee have not made provisions to cure the applicable default, which provisions are satisfactory to Port in its sole discretion; and

(v) If the effective date of the Transfer is prior to Port's issuance of a Certificate of Completion, there is no Developer Event of Default or an Unmatured Developer Event of Default (as such terms are defined in the Vertical DDA) on the part of Developer under the Vertical DDA, where Tenant or the proposed transferee has not made provisions to cure the default, which provisions are satisfactory to Port;

(vi) Subject to **Section 18.1(b)(vii)**, (1) in the case of a Significant Change, Tenant must be a Qualified Transferee immediately following the consummation of such Significant Change; and (2) in the case of an Assignment, the proposed transferee is a Qualified Transferee;

(vii) If Tenant (in the case of a Significant Change) or proposed transferee (in the case of an Assignment) does not satisfy the Net Worth Requirement, Tenant or the proposed transferee, as applicable, will have the right to deliver a Net Worth Guaranty in lieu of satisfying the Net Worth Requirement. Under the Net Worth Guaranty, the Net Worth Guarantor, among other things, will:

(1) guaranty performance of all of Tenant's obligations under this Lease in an amount not to exceed the Net Worth Requirement;

(2) covenant that it will throughout the term of the Net Worth Guaranty, maintain the Net Worth Requirement; and

(3) provide Port as of the first day of each calendar year, a statement certified by its chief financial officer, or if the Net Worth Guarantor is an individual, a certified public accountant, that the Net Worth Guarantor continues to meet the Net Worth Requirement and that to his/her actual knowledge, he/she is not aware of any facts that would cause the Net Worth Guarantor to not meet the Net Worth Requirement.

The Net Worth Guaranty will otherwise be in form and substance reasonably satisfactory to Port. The Net Worth Guaranty will terminate when the Tenant benefiting from the Net Worth Guaranty meets the Net Worth Requirement. Tenant and the Net Worth Guarantor will provide Port with its financial statements and other information necessary to substantiate its position that it meets the Net Worth Requirement and that the Net Worth Guaranty should terminate.

(viii) Tenant provides to Port an estoppel certificate substantially in the form attached hereto as **Exhibit XX**, which estoppel certificate will be effective as of the effective date of Transfer;

(ix) Port receives on or prior to the effective date of Transfer (A) Port's share of Net Sale Proceeds, as described in [**Section 3.6 of Exhibit D**] and (B) a settlement statement relating to the Transfer or other evidence, reasonably satisfactory to Port, of Port's share of Net Sales Proceeds.

(x) Port receives on or prior to the effective date of Transfer sufficient funds to reimburse Port for its Attorneys' Fees and Costs to review the proposed Transfer provided, however, if Port has not delivered to Tenant an invoice for Attorney's Fees and Costs prior to the effective date of Transfer, Tenant will reimburse Port for same within ten (10) business days of receipt of such invoice.

(c) **Transfer After Certificate of Completion.** From and after Port's issuance of a Certificate of Completion, Tenant may Transfer without the prior consent of Port so long as:

(i) in the case of a Significant Change, Tenant is a Qualified Transferee immediately following the consummation of such Significant Change;

(ii) in the case of an Assignment, the proposed transferee is a Qualified Transferee; provided, however, if Tenant (in the case of a Significant Change) or proposed transferee (in the case of an Assignment) does not satisfy the Net Worth Requirement, Tenant or the proposed transferee, as applicable, will have the right to deliver a Net Worth Guaranty in lieu of satisfying the Net Worth Requirement in accordance with **Section 18.1(b)(vii)**;



(iii) Tenant provides Port prior notice before the effective date of the Transfer;

(iv) in the case of an Assignment, within thirty (30) days after such Assignment, Tenant delivers an Assignment and Assumption Agreement to Port, executed by transferor and the transferee; and

(v) in the case of a Significant Change, within thirty (30) days after such Significant Change, Tenant delivers a Significant Change Certificate to Port.

(d) **No Limitation.** It is the intent of this Lease, to the fullest extent permitted by Law and equity that no Transfer of this Lease, or any interest therein, however consummated or occurring, and whether voluntary or involuntary, may operate, legally or practically, to deprive or limit Port of the benefits under this Lease or any rights or remedies or controls provided in or resulting from this Lease with respect to the Premises that Port would have had, had there been no such Transfer

(e) **Mortgaging of Leasehold.** Notwithstanding anything herein to the contrary, at any time during the Term, Tenant has the right, without Port's consent, to sell, assign, encumber or transfer its interest in this Lease to a Lender or other purchaser in connection with the exercise of remedies under the provisions of a Mortgage, subject to the limitations, rights and conditions set forth in *Article 40* hereof.

(f) **Limitation on Liability.** From and after an Assignment of all of the transferor's interest in this Lease or Leasehold Estate, the transferor will be released from all obligations and liability under this Lease to the extent first arising after the date of such Assignment. In no event will the transferor be liable for a new default first arising after the date of such Assignment. The effectiveness of any Assignment hereunder is not in any way to be construed to relieve the transferor tenant of any liability arising out of or with regard to the performance of any covenants or obligations to be performed by the transferor tenant hereunder before the date of such Assignment.

(g) **Notice of Significant Changes; Reports to Port.** Tenant will promptly notify Port of any and all Significant Changes. At such time or times as Port may reasonably request, Tenant must furnish Port with a statement, certified as true and correct by an officer of Tenant, setting forth all of the constituent members of Tenant and the extent of their respective holdings, and in the event any other Persons have a beneficial interest in Tenant, their names and the extent of such interest.

(h) **Assignment to Accommodate Sale of Historic Tax Credits or Low-Income Housing Tax Credits.** Notwithstanding anything to the contrary set forth herein, Port's consent will not be required in the event of a Transfer to an entity solely for the purpose of taking advantage of the Historic Preservation Tax Credit or Low Income Housing Tax Credit, as applicable, subject to all of the following conditions: (i) at least thirty (30) days prior to such Transfer, Tenant furnishes Port with the name of the proposed assignee, together with evidence reasonably satisfactory to Port indicating that the proposed Transfer is solely for the purpose of taking advantage of the Historic Preservation Tax Credit or Low Income Housing Tax Credit, as applicable; and (ii) the conditions set forth in *Sections 18.1(b)(i)—18.1(b)(viii), and 18.1(b)(x)* have all been met.

(i) **Transfers Not Requiring Port Consent Before Certificate of Completion.** Notwithstanding anything to the contrary set forth herein, Port's consent will not be required in the event of a Transfer to a Tenant Affiliate or a Significant Change in which there is no change of the Managing Party of Tenant; subject to all of the following conditions: (i) at least five (5) business days prior to such Transfer, Tenant provides notice thereof to Port; and (ii) the conditions set forth in *Section 18.1(b)(i)—18.1(b)(viii) and 18.1(b)(x)* have all been met.



**18.2. Assignment of Rents.** Tenant hereby assigns to Port all rents and other payments of any kind, due or to become due from any present or future Subtenant as security for Tenant's obligations hereunder prior to actual receipt thereof by Tenant; provided, however, the foregoing assignment will be subject and subordinate to any assignment made to a Lender under **Article 40** until such time as Port has terminated this Lease (subject to the Port's agreement to enter into a New Lease with Lender and all other provisions of this Lease protecting Lender's interests in this Lease), at which time the rights of Port in all rents and other payments assigned pursuant to this **Section 18.2** will become prior and superior in right; provided, further, any rents collected by any Lender from any Subtenants pursuant to any assignment of rents or subleases made in its favor will promptly remit to Port the rents so collected (less the actual cost of collection) to the extent necessary to pay Port any Rent, including any and all Additional Rent, through the date of termination of this Lease.

**18.3. Subletting by Tenant.**

(a) **Qualifying Subleases.** Tenant has the right to sublet all or any portion of the Improvements to one or more Subtenants by written Subleases from time to time without the necessity of obtaining the prior written consent of Port for each applicable Sublease upon satisfaction of all the conditions set forth in this **Section 18.3(a)**

(i) The Sublease (and any further sub-subleases of the Sublease Space) are all subject to the terms and conditions of this Lease and the terms and conditions of the Sublease and further sub-subleases are consistent with the provisions of this Lease, provided that Subtenants need not be obligated for Restoration, and, provided further that the Subtenant need not be obligated to undertake any obligations with respect to the Subleased Space that is Tenant's obligation under such Sublease; and

(ii) The term of the Sublease does not extend beyond the Term; and

(iii) The Sublease rental rates reflect an arms-length transaction at fair market rents for subleases as reasonably determined by Tenant, taking into account factors that prudent institutional landlords of buildings of comparable age, size, type and use located in San Francisco would use to determine Sublease; and

(iv) If the sublease is for property management services at the Premises, then the size of the Sublease space is comparable to the size of property management offices for buildings of institutional landlords that are of comparable age, size, type and use located in San Francisco, and the Sublease rental rates reflect an arms-length transaction at fair market rents as reasonably determined by Tenant; and

(v) The Sublease contains an Indemnification and waiver of claims provision benefitting Port that is substantially and materially the same as **Article 19** except that the term "Tenant" in such provision means "Subtenant;" and

(vi) The Sublease requires that under all liability and other insurance policies, **"THE CITY AND COUNTY OF SAN FRANCISCO, THE SAN FRANCISCO PORT COMMISSION AND THEIR OFFICERS, AGENTS, EMPLOYEES AND REPRESENTATIVES"** are additional insureds by written endorsement and acknowledging Port's rights to demand increased coverage to normal amounts consistent with the Subtenant's business activities on the Premises; and

(vii) Subject to the rights of any Lender, the Sublease requires Subtenant to pay the Sublease rent and other sums due under the Sublease directly to Port upon receiving written notice from Port that a Tenant Event of Default has occurred; and

(viii) The Sublease requires the Subtenant to expressly waive entitlement to any and all relocation assistance and benefits in connection with this Lease; and

(ix) The Sublease contains a provision similar to **Article 39** (Right to Enter) requiring Subtenant to permit Port to enter its Subleased Space for the purposes specified in **Article 39**; and

(x) The Sublease contains a provision similar to **Article 31** (Tenant Estoppel)) requiring Subtenant, from time to time, to provide Port an estoppel certificate substantially similar to the form attached hereto as **Exhibit XX**; and

(xi) The Sublease requires Subtenant to comply with the City and Port Requirements set forth in **Article 45**;

(xii) The Sublease contains a provision that if for any reason whatsoever this Lease is terminated, unless Port has agreed otherwise in a Non-Disturbance Agreement between Port and the Subtenant, such termination will result in the automatic termination of the Sublease and any existing subleases for the Subleased Space; and

(xiii) Entering into the applicable Sublease would not cause Tenant to fall below the Minimum Public Benefit Area or prevent the use of the Premises for the Required Use.

(b) **Sublease with Tenant Affiliate Requires Port Approval.** All Subleases (i) with a Tenant Affiliate; (ii) Controlled by Tenant or a Tenant Affiliate; or (iii) owned either directly or indirectly by Tenant or a Tenant Affiliate, require the prior written consent of Port, which consent may not be unreasonably if the Sublease is on rental rates that reflect an arms' length transaction at fair market rents, as reasonably determined by Port.

#### **18.4. Non-Disturbance of Subtenants and Attornment.**

(a) **Generally.** Subject to the provisions of this **Section 18.4**, from time to time upon the request of Tenant, Port will enter into agreements with Subtenants providing generally, with regard to a given Sublease, that in the event of any termination of this Lease resulting from a Tenant Event of Default, Port will not terminate or otherwise disturb the rights of the Subtenant under such Sublease, but will instead honor such Sublease as if such agreement had been entered into directly between Port and such Subtenant ("**Non-Disturbance Agreements**").

(b) **Conditions for Issuance of Non-Disturbance Agreements.** Port will enter into a Non-Disturbance Agreement with a particular Subtenant if all of the following conditions are satisfied:

(i) The applicable Sublease is for a term of at least five (5) years (not including any renewal terms);

(ii) The applicable Sublease Space is comprised of at least 10,000 rentable square feet;

(iii) The performance by Tenant of its obligations under such Sublease will not cause an Event of Default to occur under this Lease;

(iv) The applicable Sublease term, including options, does not extend beyond the scheduled Term;

(v) The applicable Sublease complies with all the conditions of **Section 18.3(a)**;

(vi) The Subtenant agrees that in the event this Lease expires, terminates or is canceled during the term of the Sublease, the Subtenant will attorn to Port (provided Port agrees not to disturb the occupancy or other rights of the Subtenant and to be bound by the terms of the Sublease, except as otherwise set forth in the Non-Disturbance Agreement), and the Sublease will be deemed a direct lease between the Subtenant and Port,

except that any subleases entered into by Subtenant (or its subtenants) for the Sublease Space will be terminated and Port will not be:

(1) liable to the Subtenant for any security deposit or prepaid rent or other charges previously paid by such Subtenant to Tenant unless such deposits, rent or charges are transferred to Port;

(2) bound by any indemnification obligations or any waivers and releases made by the sublandlord in the Sublease for the benefit of Subtenant or any other party;

(3) bound by any requirement or obligation of the sublandlord under the Sublease to pay any (A) unpaid or unreimbursed tenant improvement allowance (provided, however, if the Subtenant incurs costs after termination of this Lease that are reimbursable from any remaining and unpaid tenant allowance ("**Reimbursable Subtenant Costs**"), then so long as Subtenant is not in default under the Sublease, Subtenant may receive a rent credit of up to fifty percent (50%) of the monthly base rent then payable until the Reimbursable Subtenant Costs are fully reimbursed, as further refined and agreed to between the parties in the Non-Disturbance Agreement), or (B) liquidated damages;

(4) liable to Subtenant for any indirect, consequential, incidental, punitive or special damages;

(5) bound by any limitation on Subtenant's obligation to indemnify any sublandlord parties based on Subtenant's insurance coverage;

(6) bound by any limitation on sublandlord's ability to transfer its interest in the Sublease (including any requirement to deliver prior notice to Subtenant or obtain Subtenant's prior approval);

(7) bound by any requirement or obligation to keep records or documents confidential that violates the Public Records Act or the City's Sunshine Ordinance; and

(8) bound by any amendment or modification of the Sublease that increase Tenant's obligations under the Sublease or decrease the Subtenant's obligations under the Sublease unless such amendment or modification has previously been approved by Port in writing.

(vii) During the continuance of any Tenant Event of Default, Port may, in its sole discretion, withhold or condition its agreement to provide a Non-Disturbance Agreement on the cure of such default as Port may specify either in a notice of default given under *Section 24.1* or in a notice withholding or conditioning its agreement to provide a Non-Disturbance Agreement; and

(viii) Concurrently with its request for a Non-Disturbance Agreement from Port, Tenant will submit to Port:

(1) an electronic copy of the Sublease in the form to be executed in Microsoft Word format (or other comparable format),

(2) a summary of basic terms of the Sublease,

(3) an electronic draft of a Non-Disturbance Agreement in Microsoft Word format (or other comparable format), redlined against the form required by *Section 18.4(d)*,

(4) a statement certifying that the Sublease satisfies all the conditions and requirements set forth in *Section 18.3(a)* including that the Sublease rental rates

reflect an arms-length transaction at fair market rents as reasonably determined by Tenant, and the proposed Non-Disturbance Agreement complies with all the conditions and requirements set forth in **Section 18.4(b)**, and

(5) an executed Tenant estoppel certificate substantially in the form attached hereto as **Exhibit XX**, and Tenant will certify as of the effective date of the Non-Disturbance Agreement that the certifications made by Tenant in the estoppel certificate remains unchanged; and **[Note: estoppel certificate must have Tenant certify that attached Sublease and summary of basic terms is true, correct and complete and that there have been no changes in the executed Sublease and summary from the electronic copies previously delivered to Port.]**

(6) all relevant information requested by Port including reasonable financial information establishing the ability of the proposed Subtenant to perform its contemplated obligations under such Sublease, and relevant information concerning the business character and operating history of the proposed Subtenant.

(ix) Tenant deposits sufficient funds to reimburse Port for its Attorneys' Fees and Costs to review the proposed Non-Disturbance Agreement (which, for avoidance of doubt, includes any additional administrative fees, or outside counsel or contractors engaged by Port to review such request for a Non-Disturbance Agreement);

(x) Subtenant agrees that notwithstanding any Non-Disturbance Agreement, the Sublease will terminate as of the Lease termination date (1) if the Lease terminates (A) as a result of Tenant exercising its Termination Option due to change in Laws, as further described in **Section 7.3**, or (B) in the event of Casualty or Condemnation, as further described in **Articles 14 and 15**; or (2) if there is an uncured Subtenant event of default, giving effect to any notice and cure period provided therein (which agreement will be evidenced by acceptance of a Non-Disturbance Agreement reflecting the matters described in this clause (x)); and

(xi) If a guarantor guaranties any Subtenant obligation under the Sublease, Port will be named as an additional beneficiary to such guaranty; provided, however, Port's rights under such guaranty will not be effective until termination of this Lease; and

(xii) The Subtenant will deliver to Port an executed estoppel certificate, substantially in the form attached hereto as **Exhibit XX** certifying as of the Lease termination date, among other things: (A) that the Sublease, including all amendments, is attached thereto and is unmodified, except for such attached amendments, and is in full force and effect, as so amended, or if such Sublease is not in full force and effect, so stating, (B) which amendments, if any, to the Sublease have been previously approved by Port in writing, including the dates of approval, (C) the dates, if any, to which any rent and other sums payable thereunder have been paid, (D) that the Subtenant is not aware of any Tenant defaults under the Sublease which have not been cured, except as to defaults specified in said certificate, and (E) that the Subtenant is not aware of any Subtenant defaults which have not been cured.

(c) **Copy of Sublease.** To the extent a Sublease has been provided to Port in connection with a request for a Non-Disturbance Agreement, Tenant will provide Port a true and complete copy of the executed Sublease and summary of the Sublease basic terms attached to the Tenant estoppel certificate, in accordance with **Section 18.4(b)(viii)(5)** within five (5) business days after the execution thereof, which Sublease will contain substantially the same (or more favorable to the landlord) business terms as in the form of Sublease, statement, and other information previously provided to Port.

(d) **Form of Non-Disturbance Agreement.** Each Non-Disturbance Agreement will be substantially in the form of **Exhibit XX** and, if not in such form, will be in

form and substance agreed upon by Tenant and Port, not to be unreasonably withheld by either party. With each request for a Non-Disturbance Agreement, Tenant will submit a copy of the form, showing any requested interlineations or deletions.

(e) **Response Period.**

(i) Port will respond to any request for a Non-Disturbance Agreement within fifteen (15) business days after receipt of all the materials described in **Section 18.4(b)(viii)**; provided, however, if Tenant requests three (3) or more Non-Disturbance Agreements whose response time overlaps at any given time, (1) Port will have an additional five (5) business days to respond for each Non-Disturbance Agreement, and (2) Tenant will pay to Port an additional administrative processing fee of One Thousand Dollars (\$1,000) for every overlapping Non-Disturbance Agreement request above two (2), which amount will be increased by Five Hundred Dollars (\$500) on the tenth (10th) Anniversary Date and every ten (10) years thereafter.

(ii) If Port fails to respond to such request within such fifteen (15) business day period (or twenty (20) business days if so extended), then Tenant will deliver to Port a second notice requesting Port's response ("**Second NDA Notice**"). The Second NDA Notice must display prominently on the envelope enclosing such notice and the first page of such notice, substantially the following: "**APPROVAL REQUEST FOR [INSERT ADDRESS OF LEASED PREMISES]/PIER 70 SUBLEASE MATTERS. IMMEDIATE ATTENTION REQUIRED; FAILURE TO RESPOND WITHIN FIVE (5) BUSINESS DAYS WILL RESULT IN THE REQUEST BEING DEEMED APPROVED.**" If Port fails to respond within five (5) business days after Port's receipt of the Second NDA Notice, then such non-response will be deemed to be approval of such Non-Disturbance Agreement and the applicable Subtenant will be entitled to rely on the terms of the applicable Non-Disturbance Agreement, provided, however, if there are any conflicts between the provisions in the Sublease and the deemed approved Non-Disturbance Agreement, on the one hand, and **Sections 18.3** and **18.4(b)** on the other hand, **Sections 18.3** and **18.4(b)** will control.

**18.5. No Further Amendment or Consent Implied.** No material terms of a Sublease after Port's execution of a Non-Disturbance Agreement, will be binding upon Port unless Port has granted its written consent thereto, which consent shall not be withheld if the amendment conforms to the requirements of **Section 18.3** and **Section 18.4(b)**. Consent to one Sublease or amendment, as applicable, will not be construed as consent to a subsequent Sublease or amendment, as applicable.

**18.6. No Release of Tenant.** The acceptance by Port of Rent or other payment from any other person will not be deemed to be a waiver by Port of any provision of this Lease or to be a release of Tenant from any obligation under this Lease. Except as set forth in **Section 18.2**, no Transfer or Sublease will in any way diminish, impair or release any of the liabilities and obligations of Tenant, any guarantor or any other person liable for all or any portion of Tenant's obligations under this Lease.

**18.7. Acknowledgement.** Tenant acknowledges and agrees that each of the rights of Port set forth in this **Article 18** is a reasonable limitation on Tenant's right to assign or sublet for purposes of California Civil Code Section 1951.4.

**19. INDEMNIFICATION OF PORT.**

**19.1. General Indemnification of the Indemnified Parties.** Subject to **Section 19.4**, Tenant agrees to and will Indemnify the Indemnified Parties from and against any and all Losses imposed upon or incurred by or asserted against any such Indemnified Parties in connection with the occurrence or existence of any of the following:

(a) any accident, injury to or death of Persons or loss or destruction of or damage to property occurring in, on, under, around, or about the Premises or any part thereof and which may be directly or indirectly caused by any acts done in, on, under, or about the Premises, or any acts or omissions of Tenant, its Agents, Subtenants, or Invitees, or their respective Agents and Invitees;

(b) any use, non-use, possession, occupation, operation, maintenance, management, or condition of the Premises or any part thereof by Tenant, its Agents, Subtenants, or Invitees, or their respective Agents and Invitees;

(c) any latent, design, construction or structural defect relating to the Improvements, any other Subsequent Construction, or any other matters relating to the condition of the Premises caused directly or indirectly by Tenant or any of its Agents, Invitees, or Subtenants;

(d) any failure on the part of Tenant or its Agents, Invitees, or Subtenants, as applicable, to perform or comply with any of the terms, covenants, or conditions of this Lease or with applicable Laws;

(e) performance of any labor or services or the furnishing of any materials or other property in respect of the Premises or any part thereof by Tenant or any of its Agents or Subtenants;

(f) any acts, omissions, or negligence of Tenant, its Agents, Invitees, or Subtenants; and

(g) any civil rights actions or other legal actions or suits initiated by any user or occupant of the Premises to the extent it relates to such use or occupancy.

#### **19.2. Hazardous Materials Indemnification.**

(a) In addition to its obligations under *Section 19.1* (General Indemnity) and subject to *Section 19.4*, Tenant, for itself and on behalf of Related Third Parties, agrees to Indemnify the Indemnified Parties and the State Lands Indemnified Parties from any and all Losses and Hazardous Materials Claims that arise as a result of:

(i) any Hazardous Material Condition;

(ii) any Handling or Release of Hazardous Materials in, on, under, around or about the Premises **Add if Tenant responsible for Deferred Infrastructure:** and any area outside the Premises boundary used by Tenant to perform the Deferred Infrastructure, (“Deferred Infrastructure Area”); or

(iii) any Handling or Release of Hazardous Materials in, on, under, around or about the Premises

(iv) any Exacerbation of any Hazardous Material Condition; or

(v) failure by Tenant or its Agent, Subtenant, or Invitee, or any of their respective Agents or Invitees (individually “Related Third Party” and collectively “Related Third Parties”) to comply with the Pier 70 Risk Management Plan.

(b) Tenant's obligations under *Section 19.2(a)* includes: (i) actual costs incurred in connection with any Investigation or Remediation requested by Port or required by any Environmental Regulatory Agency and to restore the affected area to its condition before the Release; (ii) actual damages for diminution in the value of the Premises or the Facility; (iii) actual damages for the loss or restriction on use of rentable or usable space or of any amenity of the Premises; (iv) actual damages arising from any adverse impact on marketing the space; (v) sums actually paid in settlement of Claims, Hazardous Materials Claims,

Environmental Regulatory Actions, including fines and penalties; (vi) actual natural resource damages; and (vii) Attorneys' Fees and Costs, consultant fees, expert fees, court costs, and all other actual litigation, administrative or other judicial or quasi-judicial proceeding expenses. If Port actually incurs any damage and/or pays any costs within the scope of this section, Tenant must reimburse Port for Port's costs, plus interest at the Interest Rate from the date Port incurs each cost until paid, within five (5) business days after receipt of Port's payment demand and reasonable supporting evidence of the cost or damage actually incurred.

(c) Tenant understands and agrees that its liability to the Indemnified Parties and the State Lands Indemnified Parties under this *Section 19.2* subject to *Section 19.4*, arises upon the earlier to occur of

(i) discovery of any such Hazardous Materials (other than Pre-Existing Hazardous Materials) in, on, under, around, or about the Premises, **[Add if Tenant responsible for Deferred Infrastructure: and the Deferred Infrastructure Area;]**

(ii) the Handling or Release of Hazardous Materials in, on, under, around or about the Premises **[Add if Tenant responsible for Deferred Infrastructure: the Deferred Infrastructure Area;]**

(iii) the Exacerbation of any Hazardous Material Condition, or

(iv) the institution of any Hazardous Materials Claim with respect to such Hazardous Materials, and not upon the realization of loss or damage.

**19.3. Scope of Indemnities; Obligation to Defend.** Except as otherwise provided in *Section 19.4*, Tenant's Indemnification obligations under this Lease are enforceable regardless of the active or passive negligence of the Indemnified Parties, and regardless of whether liability without fault is imposed or sought to be imposed on the Indemnified Parties. Tenant specifically acknowledges that it has an immediate and independent obligation to defend the Indemnified Parties from any Loss that actually or potentially falls within the Indemnification obligations of Tenant, even if such allegations are or may be groundless, false, or fraudulent, which arises at the time such claim is tendered to Tenant and continues at all times thereafter until finally resolved. Tenant's Indemnification obligations under this Lease are in addition to, and in no way will be construed to limit or replace, any other obligations or liabilities which Tenant may have to Port in this Lease, at common law or otherwise. All Losses incurred by the Indemnified Parties subject to Indemnification by Tenant constitute Additional Rent owing from Tenant to Port hereunder and are due and payable from time to time immediately upon Port's request, as incurred.

**19.4. Exclusions from Indemnifications, Waivers and Releases.**

(a) Nothing in this *Article 19* (Indemnities) relieves the Indemnified Parties or the State Lands Indemnified Parties from liability, nor will the Indemnities set forth in *Section 19.1*, (General Indemnification of Indemnified Parties), *19.2* (Hazardous Materials Indemnification), or the defense obligations set forth in *Sections 19.3* (Scope of Indemnities) and *19.6*, (Defense), extend to Losses:

(i) to the extent caused by the gross negligence or willful misconduct of the Indemnified Parties; or

(ii) from third parties' claims for exposure to Pre-Existing Hazardous Materials prior to the earlier of the **[for non-affiliate deals: (1) commencement date of the License, if any, executed under the Vertical DDA for access to the Premises prior to the effective date of this Lease, or (2) the Commencement Date.] [for affiliates deals: the earlier of the (1) commencement of the License, if any, executed under the Horizontal DDA for access to the**

Premises prior to the effective date of the Master Lease; or (2) effective date of the Master Lease.]; or

(iii) to the extent the applicable Loss was not caused by the failure of Tenant or a Related Third Party to comply with the Pier 70 Risk Management Plan, claims from third parties arising from exposure to Pre-Existing Hazardous Materials on, about or under the Deferred Infrastructure Area after the Acceptance Date for the Deferred Infrastructure Area, except for (1) claims from Related Third Parties, and (2) claims arising from the Handling, Release or Exacerbation of Pre-Existing Hazardous Materials by the acts or omissions of Tenant or Related Third Parties.

(b) If it is reasonable for an Indemnified Party or a State Lands Indemnified Party to assert that a claim for Indemnification under this **Section 19.4** is covered by a pollution liability insurance policy, pursuant to which such Indemnified Party or State Lands Indemnified Party is an insured party or a potential claimant, then Port will reasonably cooperate with Tenant in asserting a claim or claims under such insurance policy but without waiving any of its rights under this **Section 19.4**. Notwithstanding the foregoing, if an Indemnified Party or State Lands Indemnified Party is a named insured on a pollution liability insurance policy obtained by Tenant, the Indemnification from Tenant under this **Section 19.4** will not be effective unless such Indemnified Party or State Lands Indemnified Party has asserted and diligently pursued a claim for insurance under such policy and until any limits from the policy are exhausted, on condition that (i) Tenant pays any self-insured retention amount required under the policy, and (ii) nothing in this sentence requires any Indemnified Party or State Lands Indemnified Party to pursue a claim for insurance through litigation prior to seeking indemnification from Tenant.

**19.5. Survival.** Tenant's Indemnification obligations under this Lease and the provisions of this **Article 19** survive the expiration or earlier termination of this Lease.

**19.6. Defense.** Tenant will, at its option but subject to Approval by Port, be entitled to control the defense, compromise or settlement of any such matter through counsel of Tenant's choice; provided, that in all cases Port will be entitled to participate in such defense, compromise or settlement at its own expense. If Tenant fails, however, in Port's reasonable judgment, within a reasonable time following notice from the Port alleging such failure, to take reasonable and appropriate action to defend, compromise or settle such suit or claim, Port has the right promptly to use the City Attorney or hire outside counsel, at Tenant's sole expense, to carry out such defense, compromise or settlement, which expense is due and payable to Port within fifteen (15) days after receipt by Tenant of a detailed invoice for such expense.

**19.7. Waiver.** As a material part of the consideration of this Lease, Tenant hereby assumes the risk of, and waives, discharges, and releases and will cause the Related Third Parties to assume the risk of, and waive, discharge and releases, any and all claims against the Indemnified Parties and the State Lands Indemnified Parties from any Losses, including: (a) damages by death of or injury to any Person, or to property of any kind whatsoever and to whomever belonging; (b) goodwill; (c) business opportunities; (d) any act or omission of persons occupying adjoining premises; (e) theft; (f) explosion, fire, steam, oil, electricity, water, gas or rain, pollution or contamination; (g) Building defects (including stopped, leaking or defective Material Systems); (h) inability to use all or any portion of the Premises due to sea level rise or flooding or seismic events; and (i) any other acts, omissions or causes arising at any time and from any cause, in, on, under, or about the Premises **[Add if Tenant responsible for Deferred Infrastructure: and the Deferred Infrastructure Area.]**, including all claims arising from the joint, concurrent, active or passive negligence of any of Indemnified Parties.

Tenant expressly acknowledges and agrees that the amount payable by Tenant hereunder does not take into account any potential liability of the Indemnified Parties or the State Lands Indemnified Parties for any consequential, incidental or punitive damages. Port would not be



willing to enter into this Lease in the absence of a complete waiver of liability for consequential, incidental or punitive damages due to the acts or omissions of the Indemnified Parties or the State Lands Indemnified Parties, and Tenant expressly assumes the risk with respect thereto. Accordingly, without limiting any Indemnification obligations of Tenant or other waivers or releases contained in this Lease and as a material part of the consideration of this Lease, Tenant fully RELEASES, WAIVES AND DISCHARGES forever any and all claims, demands, rights, and causes of action against the Indemnified Parties or the State Lands Indemnified Parties for consequential, incidental and punitive damages (including, without limitation, lost profits) and covenants not to sue or to pay the Attorneys' Fees and Costs of any party to sue for such damages, the Indemnified Parties or the State Lands Indemnified Parties arising out of this Lease or the uses authorized hereunder, including, any interference with uses conducted by Tenant pursuant to this Lease regardless of the cause, and whether or not due to the negligence of the Indemnified Parties.

Tenant understands and expressly accepts and assumes the risk that any facts concerning the claims released in this Lease might be found later to be other than or different from the facts now believed to be true, and agrees that the waivers and releases in this Lease will remain effective. Therefore, with respect to the claims released in this Lease, Tenant waives any rights or benefits provided by California Civil Code, Section 1542, which reads as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR.

By placing its initials below, Tenant specifically acknowledges and confirms the validity of the waivers and releases made above and the fact that Tenant was represented by counsel who explained the consequences of the waivers and releases at the time this Lease was made, or that Tenant had the opportunity to consult with counsel, but declined to do so.

Tenant's Initials \_\_\_\_\_

Tenant acknowledges that the waivers and releases contained herein include all known and unknown, disclosed and undisclosed, and anticipated and unanticipated claims for consequential, incidental or punitive damages. Tenant realizes and acknowledges that it has agreed upon this Lease in light of this realization and, being fully aware of this situation, it nevertheless intends to waive the benefit of Civil Code Section 1542, or any statute or other similar law now or later in effect.

## **20. INSURANCE.**

Tenant will comply with the insurance requirements set forth in *Exhibit XX* attached hereto throughout the Term.

## **21. HAZARDOUS MATERIALS. [OPEN]**

**21.1. Compliance with Environmental Laws.** Tenant will comply and cause its Agents, Invitees and all Persons under any Sublease, to comply with all Environmental Laws, Operations Plans (if any), the Pier 70 Risk Management Plan, and prudent business practices, including, without limitation, any deed restrictions, regulatory agreements, deed notices, soils management plans or certification reports required in connection with the approvals of any regulatory agencies in connection with the Project. Without limiting the generality of the foregoing, Tenant covenants and agrees that it will not, without the prior written consent of Port, which consent will not be unreasonably delayed or withheld, Handle, nor permit the Handling of Hazardous Materials on, under or about the Premises, except for (a) standard building materials and equipment that do not contain asbestos or asbestos-containing materials, lead or

polychlorinated biphenyl (PCBs), (b) any Hazardous Materials which do not require a permit or license from, or that need not be reported to, a governmental agency and are used in compliance with all applicable laws and any reasonable conditions or limitations required by Port, (c) janitorial or office supplies or materials in such amounts as are customarily used for general office, residential, or commercial purposes so long as such Handling is at all times in compliance with all Environmental Laws, and (d) Pre-Existing Hazardous Materials that are Handled for Remediation purposes under the jurisdiction of an Environmental Regulatory Agency (collectively, "Excepted Hazardous Material.")

**21.2. Tenant Responsibility.** Tenant agrees to protect its Agents and Invitees in its operations on the Premises from hazards associated with Hazardous Materials by complying with all Environmental Laws and occupational health and safety Laws and also agrees, for itself and on behalf of its Agents and Invitees, that during its use and occupancy of the Premises:

(a) Other than the Pre-Existing Hazardous Materials, will not permit any Hazardous Materials to be present in, on, under or about the Premises except as permitted under **Section 21.1**;

(b) Will not cause or permit any Hazardous Material Condition; and

(c) Will comply with all Environmental Laws relating to the Premises and any Hazardous Material Condition and any investigation, construction, operations, use or any other activities conducted in, on, or under the Premises, and will not engage in or permit any activity at the Premises, or in the operation of any vehicles used in connection with the Premises in violation of any Environmental Laws;

(d) Tenant will be the "Generator" of any waste, including hazardous waste, resulting from investigation, construction, operations, use or any other activities conducted in, on, or under the Premises;

(e) Will comply with all provisions of the Pier 70 Risk Management Plan with respect to its Premises, at its sole cost and expense, including requirements to notify site users, comply with risk management measures during construction, and inspect, document and report site conditions to Port annually and

(f) Will comply, and will cause all of its Subtenants that are subject to an Operations Plan, to comply with the Operations Plan applicable to Tenant or such Subtenant.

**21.3. Tenant's Environmental Condition Notification Requirements.** The following requirements are in addition to the notification requirements specified in the (i) Operations Plan(s), if any, (ii) the Pier 70 Risk Management Plan, and (iii) Environmental Laws:

(a) Tenant must notify Port as soon as practicable, orally or by other means that will transmit the earliest possible notice to Port staff, of and when Tenant learns or has reason to believe Hazardous Materials were Released or, except as allowed under **Section 21.1**, Handled, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during the Term or Tenant's occupancy of the Premises; whether or not the Release or Handling is in quantities that would be required under Environmental Laws to be reported to an Environmental Regulatory Agency. In addition to Tenant's notice to Port by oral or other means, Tenant must provide Port written notice of any such Release or Handling within twenty-four (24) hours following such Release or Handling.

(b) Tenant must notify Port as soon as practicable, orally or by other means that will transmit the earliest possible notice to Port staff of Tenant's receipt or knowledge of any of the following, and contemporaneously provide Port with an electronic copy within twenty-four (24) hours following Tenant's receipt of any of the following, of:

(i) Any notice of the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during Tenant's occupancy of the Premises that Tenant or its Agents or Invitees provide to an Environmental Regulatory Agency;

(ii) Any notice of a violation, or a potential or alleged violation, of any Environmental Law that Tenant or its Agents or Invitees receive from any Environmental Regulatory Agency;

(iii) Any other Environmental Regulatory Action that is instituted or threatened by any Environmental Regulatory Agency against Tenant or its Agents or Invitees and that relates to the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant, or its Agents and Invitees use during the Term or Tenant's occupancy of the Premises;

(iv) Any Hazardous Materials Claim that is instituted or threatened by any third party against Tenant or its Agents or Invitees and that relates to the Release or Handling of Hazardous Materials, in, on, under, or about the Premises or the environment, or from any vehicles Tenant or its Agents and Invitees use in, on, under, or about the Premises during the Term or Tenant's occupancy of the Premises; and

(v) Other than any Environmental Regulatory Approvals issued by the Department of Public Health and the Hazardous Materials Unified Program Agency, any notice of the termination, expiration, or substantial amendment of any Environmental Regulatory Approval needed by Tenant or its Agents or Invitees for their operations at the Premises.

(c) Tenant must notify Port of any meeting, whether conducted face-to-face or telephonically, between Tenant and any Environmental Regulatory Agency regarding an Environmental Regulatory Action concerning the Premises or Tenant's or its Agents' or Invitees' operations at the Premises. Port will be entitled to participate in any such meetings at its sole election.

(d) Tenant must notify Port of any Environmental Regulatory Agency's issuance of an Environmental Regulatory Approval concerning the Premises or Tenant's or its Agents' or Invitees' operations at the Premises. Tenant's notice to Port must state the name of the issuing entity, the Environmental Regulatory Approval identification number, and the dates of issuance and expiration of the Environmental Regulatory Approval. In addition, Tenant must provide Port with a list of any plan or procedure required to be prepared and/or filed with any Environmental Regulatory Agency for operations on the Premises. Tenant must provide Port with copies of any of the documents within the scope of this Section 22.4(d) upon Port's request.

(e) Tenant must provide Port with copies of all non-privileged communications with Environmental Regulatory Agencies, copies of investigation reports conducted by Environmental Regulatory Agencies, and all non-privileged communications with other persons regarding actual Hazardous Materials Claims arising from Tenant's or its Agents' or Invitees' operations at the Premises.

(f) Port may from time to time request, and Tenant will be obligated to provide, available information reasonably adequate for Port to determine whether any and all Hazardous Materials are being Handled in a manner that complies with all Environmental Laws.

#### **21.4. Remediation Requirement.**

(a) After notifying Port in accordance with **Section 21.3** and subject to **Section 21.4(d)**, Tenant must Remediate, at its sole cost and in compliance with all Environmental Laws and this Lease, any Hazardous Material Condition occurring during the Term or while Tenant or its Agents or Invitees otherwise occupy any part of the Premises;

provided Tenant must take all necessary immediate actions to the extent practicable to address an emergent Release of Hazardous Materials to confine or limit the extent or impact of such Release, and will then provide such notice to Port in accordance with **Section 21.3**. Except as provided in the previous sentence, Tenant must obtain Port's approval, which approval will not be unreasonably withheld, conditioned or delayed, of a Remediation work plan whether or not such plan is required under Environmental Laws, then begin Remediation actions immediately following Port's approval of the work plan and continue diligently until Remediation is complete.

(b) In addition to its obligations under **Section 21.4(a)**, before this Lease terminates for any reason, Tenant must Remediate, at its sole cost and in compliance with all Environmental Laws and this Lease: (i) any Hazardous Material Condition caused by Tenant's or its Agents' or Invitees' Handling of Hazardous Materials during the Term; and (ii) any Hazardous Material Condition discovered during Tenant's occupancy that is required to be Remediated by any Regulatory Agency if Remediation would not have been required but for Tenant's use of the Premises, or due to Subsequent Construction or construction of the Initial Improvements.

(c) In all situations relating to Handling or Remediating Hazardous Materials, Tenant must take actions that are reasonably necessary in Port's reasonable judgment to protect the value of the Premises, such as obtaining Environmental Regulatory Approvals related to Hazardous Materials and taking measures to remedy any deterioration in the condition or diminution of the value of any portion of the Premises.

(d) Unless Tenant or its Agents or Invitees Exacerbate the Hazardous Material Condition or Handle or Release Pre-Existing Hazardous Materials in, on, under, around or about the Premises, Tenant will not be obligated to Remediate any Hazardous Material Condition existing before the Commencement Date or the date of Tenant's first use of the Premises, whichever is earlier.

**21.5. Pesticide Prohibition.** Tenant will comply with the provisions of Chapter 3 of the San Francisco Environment Code (the "**Pesticide Ordinance**") which (i) prohibit the use of certain pesticides on City property and (ii) require the posting of certain notices and the maintenance of certain records regarding pesticide usage, as further described in **Section XX [Note: Insert relevant section in Special City/Port Requirements Exhibit]**.

#### **21.6. Additional Definitions.**

"**Environmental Laws**". The term "**Environmental Laws**" includes all present and future federal, State and local Laws, statutes, rules, regulations, ordinances, standards, directives, and conditions of approval, all administrative or judicial orders or decrees and all permits, licenses, approvals or other entitlements, or rules of common law pertaining to Hazardous Materials (including the Handling, Release, or Remediation thereof), industrial hygiene or environmental conditions in the environment, including structures, soil, air, air quality, water, water quality and groundwater conditions, any environmental mitigation measure adopted under Environmental Laws affecting any portion of the Premises, the protection of the environment, natural resources, wildlife, human health or safety, or employee safety or community right-to-know requirements related to the work being performed under this Lease. "**Environmental Laws**" include the City's Pesticide Ordinance (Chapter 39 of the San Francisco Administrative Code), Section 20 of the San Francisco Public Works Code (Analyzing Soils for Hazardous Waste), the FOG Ordinance, the Pier 70 Risk Management Plan and that certain Covenant and Environmental Restrictions on Property made as of August 11, 2016, by the City, acting by and through the Port, for the benefit of the California Regional Water Quality Control Board for the San Francisco Bay Region and recorded in the Official Records as document number 2016-K308328-00.

**"Environmental Regulatory Action"** when used with respect to Hazardous Materials means any inquiry, investigation, enforcement, Remediation, agreement, order, consent decree, compromise, or other action that is threatened, instituted, filed, or completed by an Environmental Regulatory Agency in relation to a Release of Hazardous Materials, including both administrative and judicial proceedings.

**"Environmental Regulatory Agency"** means the United States Environmental Protection Agency, OSHA, any California Environmental Protection Agency board, department, or office, including the Department of Toxic Substances Control and the RWQCB, Cal-OSHA, the Bay Area Air Quality Management District, the San Francisco Department of Public Health, the San Francisco Fire Department, the SFPUC, Port, or any other Regulatory Agency now or later authorized to regulate Hazardous Materials.

**"Environmental Regulatory Approval"** means any approval, license, registration, permit, or other authorization required or issued by any Environmental Regulatory Agency, including any hazardous waste generator identification numbers relating to operations on the Premises and any closure permit.

**"Exacerbate"** or **"Exacerbating"** when used with respect to Hazardous Materials means any act or omission that increases the quantity or concentration or potential for human exposure of Hazardous Materials in the affected area, causes the increased migration of a plume of Hazardous Materials in soil, groundwater, or bay water, causes a Release of Hazardous Materials that had been contained until the act or omission, or otherwise requires Investigation or Remediation that would not have been required but for the act or omission, it being understood that the mere discovery of Hazardous Materials does not cause **"Exacerbation"**. **"Exacerbate"** also includes the disturbance, removal or generation of Hazardous Materials in the course of Tenant's operations, Investigations, maintenance, repair, construction of Improvements and Alterations under this Lease. **"Exacerbate"** also means failure to comply with the Pier 70 Risk Management Plan. **"Exacerbation"** has a correlative meaning.

**"Handle"** when used with reference to Hazardous Materials means to use, generate, move, handle, manufacture, process, produce, package, treat, transport, store, emit, discharge or dispose of any Hazardous Material. **"Handling"** has a correlative meaning.

**"Hazardous Material"**. The term **"Hazardous Material"** means any material, waste, chemical, compound, substance, mixture, or byproduct that is identified, defined, designated, listed, restricted or otherwise regulated under Environmental Laws as a "hazardous constituent", "hazardous substance", "hazardous waste constituent", "infectious waste", "medical waste", "biohazardous waste", "extremely hazardous waste", "pollutant", "toxic pollutant", or "contaminant", or any other designation intended to classify substances by reason of properties that are deleterious to the environment, natural resources, wildlife, or human health or safety, including, without limitation, ignitability, infectiousness, corrosiveness, radioactivity, carcinogenicity, toxicity, and reproductive toxicity. Hazardous Material includes, without limitation, any form of natural gas, petroleum products or any fraction thereof, asbestos, asbestos-containing materials, polychlorinated biphenyls ("PCBs"), PCB-containing materials, and any substance that, due to its characteristics or interaction with one or more other materials, wastes, chemicals, compounds, substances, mixtures or byproducts, damages or threatens to damage the environment, natural resources, wildlife or human health or safety. **"Hazardous Materials"** also includes any chemical identified as a **"constituent of concern"** in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

**"Hazardous Material Claim"** means any Environmental Regulatory Action or any claim made or threatened by any third party against the Indemnified Parties or the Premises relating to

damage, contribution, cost recovery compensation, loss or injury resulting from the Release or Exacerbation of any Hazardous Materials, including Losses based in common law. Hazardous Materials Claims include Investigation and Remediation costs, fines, natural resource damages, damages for decrease in value of the Premises or other Port property, the loss or restriction of the use or any amenity of the Premises or other Port property, Attorneys' Fees and Costs and fees and costs of consultants and experts.

**"Hazardous Material Condition"** means the Release or Exacerbation, or threatened Release or Exacerbation of Hazardous Materials in, on, under, or about the Premises, other Port property, or the environment, or from any vehicles Tenant or its Agents and Invitees use in, on, under, or about the Premises during the Term or Tenant's occupancy of the Premises.

**"Investigate"** or **"Investigation"** when used with reference to Hazardous Material means any activity undertaken to determine the nature and extent of Hazardous Material that may be located in, on, under or about the Premises, any Improvements or any portion of the site or the Improvements or which have been, are being, or threaten to be Released into the environment. Investigation will include preparation of site history reports and sampling and analysis of environmental conditions in, on, under or about the Premises or any Improvements.

**"Pier 70 Risk Management Plan"** means the Pier 70 Risk Management Plan, Pier 70 Master Plan Area, prepared for the Port of San Francisco by Treadwell & Rolo and dated July 25, 2013, and approved by the RWQCB on January 24, 2014, including any amendments and revisions thereto that are approved by the RWQCB, and as interpreted by Regulatory Agencies with jurisdiction.

**"Release"** means when used with respect to Hazardous Materials, any accidental, actual, imminent, or intentional spilling, introduction, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, or disposing into the air, soil, gas, land, surface water, groundwater or environment (including the abandonment or discarding of barrels, containers, and other closed receptacles containing any Hazardous Material).

**"Remediate"** or **"Remediation"** when used with reference to Hazardous Materials means any activities undertaken to clean up, abate, remove, transport, dispose, contain, treat, stabilize, monitor, remediate, or otherwise control Hazardous Materials located in, on, under or about the Premises or which have been, are being, or threaten to be Released into the environment or to restore the affected area to the standard required by the applicable Environmental Regulatory Agency in accordance with applicable Environmental Laws and any additional Port requirements. Remediation includes, without limitation, those actions included within the definition of **"remedy"** or **"remedial action"** in California Health and Safety Code Section 25322 and **"remove"** or **"removal"** in California Health and Safety Code Section 25323.

## **22. DELAY DUE TO FORCE MAJEURE.**

For all purposes of this Lease, a Party whose performance of its obligations hereunder is hindered or affected by events of Force Majeure will not be considered in breach of or in default in its obligations hereunder to the extent of any delay resulting from Force Majeure, provided, however, that the provisions of this *Article 22* will not apply to Tenant's obligation to pay Rent. A Party seeking an extension of time pursuant to the provisions of this section will give notice to the other Party describing with reasonable particularity (to the extent known) the facts and circumstances constituting Force Majeure within (a) a reasonable time (but not more than fifteen (15) days) after knowledge of the beginning of such enforced delay or (b) promptly after the other Party's demand for performance.

## **23. PORT'S RIGHT TO PAY SUMS OWED BY TENANT.**

**23.1. Port May Pay Sums Owed by Tenant Following Tenant's Failure to Pay.**  
Without limiting any other provision of this Lease, and in addition to any other rights or

remedies available to Port for any Tenant Event of Default, if at any time Tenant fails to pay any sum required to be paid by Tenant pursuant to this Lease to any Person other than Port (other than any Imposition, mechanics' lien or encumbrance with respect to which the provisions of **Article 6** apply), or any other sum required to be paid by Tenant which Tenant is contesting in good faith and with due diligence, and which would not become a lien on the Property). Port may, at its sole option, but will not be obligated to, upon ten (10) days prior notice to Tenant, pay such sum for and on behalf of Tenant.

**23.2. Tenant's Obligation to Reimburse Port.** If pursuant to **Section 23.1**, Port pays any sum required to be paid by Tenant hereunder, Tenant will reimburse Port as Additional Rent, the sum so paid. All such sums paid by Port are due from Tenant to Port at the time the sum is paid, and if paid by Tenant at a later date, will bear interest at the lesser of the Default Rate or the maximum non-usurious rate Port is permitted by Law to charge from the date such sum is paid by Port until Port is reimbursed in full by Tenant. Port's rights under this **Article 23** are in addition to its rights under any other provision of this Lease or under applicable Laws. The provisions of this **Section 23.2** will survive the expiration or earlier termination of this Lease.

## **24. EVENTS OF DEFAULT.**

**24.1. Events of Default.** Subject to the provisions of **Section 24.2**, the occurrence of any one or more of the following events which remain uncured after the passage of time set forth pursuant to this **Article 24** will constitute an "Event of Default" under the terms of this Lease:

(a) Tenant fails to pay any Rent or Imposition when due, which failure continues for five (5) business days following written notice from Port; provided, however, Port will not be required to give such notice on more than two (2) occasions during any calendar year, and failure to pay any Rent or Imposition thereafter when due will be deemed a Tenant Event of Default without need for further notice;

(b) Tenant fails to maintain any insurance required to be maintained by Tenant under this Lease, which failure continues without cure for five (5) business days after written notice from Port;

(c) [Intentionally blank];

(d) Prior to the issuance of a Certificate of Completion, a Developer Event of Default (as such term is defined in the Vertical DDA) occurs under the Vertical DDA and remains uncured but such Tenant Event of Default under this Lease will be deemed cured if the Developer Event of Default is cured pursuant thereto;

(e) Tenant abandons the Premises, within the meaning of California Civil Code Section 1951.2, which abandonment is not cured within thirty (30) days after notice from Port of Port's belief of abandonment;

(f) The Premises are used for Prohibited Uses, as determined by Port in its reasonable discretion, and such Prohibited Use(s) continues for a period of one (1) business day following written notice from Port; provided, however, if such default cannot reasonably be cured within such one (1) business day Tenant will not be in default of this Lease if Tenant commences to cure the default within such one (1) business day and diligently and in good faith continues to cure the default;

(g) **[Note: Applicable for certain leases]** Tenant fails to use the Minimum Public Benefit Area for the Required Uses, except as otherwise set forth in **Section 3.7**.

(h) Tenant fails to comply with the provisions of **Section 10.1** within five (5) days following written notice from Port; provided, however, if such default cannot reasonably be cured within such five (5) day period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such five (5) day period and diligently and in good faith



continues to cure the default provided, however, without limitation of the foregoing, the Parties agree that Tenant's internal meetings to determine the path to cure such default will be deemed to be a commencement of cure;

(i) Tenant fails to restore the Improvements after an event of Casualty in accordance with and within the time frame set forth in **Section 14.2** and such failure continues for a period of fifteen (15) days following written notice from Port; provided, however, if such default cannot reasonably be cured within such fifteen (15) days period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such fifteen (15) day period and diligently and in good faith continues to cure the default;

(j) Tenant fails to comply with the provisions of **Sections 21.1—21.5** and such failure continues for a period of one (1) business day following written notice from Port; provided, however, if such default cannot reasonably be cured within such one (1) business day period, Tenant will not be in default of this Lease if Tenant commences to cure the default within such one (1) business day period and diligently and in good faith continues to cure the default; provided, further that the Parties agree that Tenant's internal meetings to determine the path to cure such default will be deemed to be a commencement of cure;

(k) Tenant files a petition for relief, or an order for relief is entered against Tenant, in any case under applicable bankruptcy or insolvency Law, or any comparable Law that is now or hereafter may be in effect, whether for liquidation or reorganization, which proceedings if filed against Tenant are not dismissed or stayed within one hundred eighty (180) days;

(l) A writ of execution is levied on the Leasehold Estate which is not released within one hundred eighty (180) days, or a receiver, trustee or custodian is appointed to take custody of all or any material part of the property of Tenant, which appointment is not dismissed within one hundred eighty (180) days; provided, however, that the exercise by a Lender of any of its remedies under its Mortgage will not, in and of itself, constitute a default under this **Section 24.1(l)**;

(m) Tenant makes a general assignment for the benefit of its creditors; [or]

(n) **[Note: Applicable only where Deferred Infrastructure assigned to and assumed by Tenant in the VCA.]** Tenant fails to complete construction of the Deferred Infrastructure within the timeframe required in the VCA and remains uncured, but such default under this Lease will be deemed cured if such default is cured pursuant to the VCA; or

(o) Tenant violates any other covenant, or fails to perform any other obligation to be performed by Tenant under this Lease (including, but not limited to, any Mitigation and Improvement Measures that Tenant is required to comply with) at the time such performance is due, and such violation or failure continues without cure for more than thirty (30) days after written notice from Port specifying the nature of such violation or failure, or, if such cure cannot reasonably be completed within such thirty (30) day period, if Tenant does not within such thirty (30) day period commence such cure, or having so commenced, does not prosecute such cure with diligence and dispatch to completion within a reasonable time thereafter.

#### **24.2. Special Provisions Concerning Lenders and Events of Default.**

Notwithstanding anything in this Lease to the contrary, the exercise by a Lender of any of its remedies under its Mortgage will not, in and of itself, constitute a default under this Lease. Port will also accept a cure of an Event of Default by any Tenant investor or mezzanine lender; provided, however, such parties will not have any additional time to cure any Event of Default.



**25. REMEDIES. [NOTE: POTENTIALLY ADD BONDHOLDER RIGHTS PROVISIONS.\*]**

**25.1. Port's Remedies Generally.** Upon the occurrence and during the continuance of an Event of Default under this Lease, Port has all rights and remedies provided in this Lease or available at Law or in equity (including the right to seek injunctive relief or an order for specific performance, where appropriate), including the right to self-help to the extent provided for herein; provided, however, notwithstanding anything to the contrary in this Lease, any right to cure and any remedy available to Port regarding any Event of Default under the Workforce Development Plan, is limited to those rights and remedies provided in the applicable Law for such applicable Special City and Port Provisions; provided, further, Port's right to terminate this Lease for an Event of Default will be limited to Events of Default described in *Sections 24.1(a) and 24.1(d)—24.1(m)*.

All of Port's rights and remedies are cumulative, and except as may be otherwise provided by applicable Law, the exercise of any one or more rights will not preclude the exercise of any other.

**25.2. Right to Keep Lease in Effect.**

(a) **Continuation of Lease.** Port has the remedy described in California Civil Code Section 1951.4 (lessor may continue lease in effect after lessee's breach and abandonment and recover rent as it becomes due, if lessee has right to sublet or assign, subject only to reasonable limitations) under which Port may continue this Lease in full force and effect following the occurrence of an Event of Default. In the event Port elects this remedy, Port has the right to enforce by suit or otherwise, all covenants and conditions hereof to be performed or complied with by Tenant and exercise all of Port's rights, including the right to collect Rent when due. Upon the occurrence of an Event of Default, Port may, following written notice to Tenant, enter the Premises without terminating this Lease and relet them, or any part of them, to third parties for Tenant's account. Tenant will be liable immediately to Port for all reasonable costs Port incurs in reletting the Premises, including Attorneys' Fees and Costs, brokers' fees or commissions, expenses of remodeling the Premises required by the reletting and similar costs. Reletting can be for a period shorter or longer than the remaining Term, at such rents and on such other terms and conditions as Port determines in its sole discretion.

(b) **No Termination Without Notice.** No act by Port allowed by this *Section 25.2*, nor any appointment of a receiver upon Port's initiative to protect its interest under this Lease, will terminate this Lease, unless and until Port notifies Tenant in writing that Port elects to terminate this Lease.

(c) **Application of Proceeds of Reletting.** If Port elects to relet the Premises as provided in *Section 25.2(a)*, the rent that Port receives from reletting will be applied to the payment of:

(i) First, all costs incurred by Port in enforcing this Lease, whether or not any action or proceeding is commenced, including Attorneys' Fees and Costs, brokers' fees or commissions, the costs of removing and storing Personal Property, costs in connection with reletting the Premises, or any portion thereof, altering, installing, modifying and constructing tenant improvements required for a new tenant, and costs of repairing, securing and maintaining the Premises to the standards set forth in this Lease or any portion thereof;

(ii) Second, the payments of any Imposition or any other indebtedness other than Rent due and unpaid hereunder from Tenant to Port;

(iii) Third, Rent due and unpaid under this Lease;

(iv) After deducting the payments referred to in this *Section 25.2(c)*, any sum remaining from the rent Port receives from reletting will be held by Port and applied to

monthly installments of future Rent as such amounts become due under this Lease. In no event will Tenant be entitled to any excess rent received by Port. If on a date Rent or other amount is due under the Lease, the rent received by Port as of such date from any reletting is less than the Rent or other amount due on that date, or if any costs incurred by Port in reletting, remain after applying the rent received from such reletting, Tenant will pay to Port such deficiency. Such deficiency will be calculated and paid monthly.

(d) **Payment of Rent.** Tenant will pay to Port Rent on the dates the Rent is due, less the rent Port has received from any reletting which exceeds all costs and expenses described in *Section 25.2(c)*.

**25.3. Port's Right to Cure Tenant's Default.** Port, at any time after Tenant commits an Event of Default, may, at Port's sole option, cure the default at Tenant's cost. If Port at any time following an Event of Default, by reason of Tenant's default, undertakes any act to cure or attempt to cure such default that requires the payment of any sums, or otherwise incurs any costs, damages, or liabilities (including without limitation, Attorneys' Fees and Costs), all such sums, costs, damages or liabilities paid by Port will be due immediately from Tenant to Port at the time the sum is paid, and if paid by Tenant at a later date will bear interest at the lesser of the Default Rate or the maximum non-usurious rate Port is permitted by Law to charge from the date such sum is paid by Port until Port is reimbursed by Tenant.

**25.4. Termination of Tenant's Right to Possession.**

(a) Before exercising any right to terminate this Lease and Tenant's right to possession of the Premises for the following Events of Default, Port will provide Tenant with a second written notice ("**Second Default Notice**") and the additional cure period set forth below:

(i) For an Event of Default under *Section 24.1(a)*, Tenant will have five (5) business days following delivery of the Second Default Notice to cure;

(ii) For an Event of Default under *Sections 24.1(d), 24.1(e), 24.1(h), or 24.1(i)*, Tenant will have ten (10) days following delivery of the Second Default Notice to cure; provided, however, if such default cannot reasonably be cured within such ten (10) day period, then Port will not exercise its termination right if Tenant is diligently and in good faith continues to cure the default to completion;

(iii) For an Event of Default under *Sections 24.1(f), 24.1(g), or 24.1(j)*, Tenant will have one (1) business day following delivery of the Second Default Notice to cure; provided, however, if such default cannot reasonably be cured within such one (1) business day period, then Port will not exercise its termination right if Tenant is diligently and in good faith continues to cure the default to completion;

(iv) For an Event of Default under *Sections 24.1(k), 24.1(l), or 24.1(m)*, Tenant will have thirty (30) days following delivery of the Second Default Notice to cure, which may include a dismissal or stay, as applicable;

(b) Port may terminate this Lease and Tenant's right to possession of the Premises for the Events of Default described in *Section 25.4(a)* at any time following expiration of the cure periods set forth in *Section 25.4(a)* for the applicable Event of Default by providing Tenant with a written notice of termination.

(c) Acts of maintenance, efforts to relet the Premises, or the appointment of a receiver on Port's initiative to protect Port's interest under this Lease will not constitute a termination of Tenant's right to possession.

(d) If Port elects to terminate this Lease, Port has the rights and remedies provided by California Civil Code Section 1951.2, including the right to recover from Tenant the following:

(i) The worth at the time of award of the unpaid Rent which had been earned at the time of termination; plus

(ii) The worth at the time of award of the amount by which the unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such rental loss that Tenant proves could have been reasonably avoided; plus

(iii) The worth at the time of award of the amount by which the unpaid Rent for the balance of the Term after the time of award exceeds the amount of the loss of Rent that Tenant proves could be reasonably avoided; plus

(iv) Any other amounts necessary to compensate Port for the detriment proximately caused by Tenant's default, or which, in the ordinary course of events, would likely result therefrom. Efforts by Port to mitigate the damages caused by Tenant's breach of this Lease do not waive Port's rights to recover damages upon termination.

The "worth at the time of award" of the amounts referred to in *Sections 25.4(d)(i) and 25.4(d)(ii) above* will be computed by allowing interest at an annual rate equal to the lesser of the Interest Rate or the maximum non-usurious rate Port is permitted by Law to charge. The "worth at the time of award" of the amount referred to in *Section 25.4 above* will be computed by discounting the amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award, plus one percent (1%).

**25.5. Continuation of Subleases and Other Agreements.** Port has the right, at its sole option, to assume any and all Subleases and agreements by Tenant for the maintenance or operation of the Premises (to the extent assignable) following an Event of Default and termination of Tenant's interest in this Lease. Tenant hereby further covenants that, upon request of Port following an Event of Default and termination of Tenant's interest in this Lease, Tenant will execute, acknowledge and deliver to Port such further instruments as may be necessary or desirable to vest or confirm or ratify vesting in Port the then existing Subleases and other agreements then in force, as above specified.

**25.6. Appointment of Receiver.** During the continuance of an Event of Default, Port has the right to have a receiver appointed to collect Rent and conduct Tenant's business. Neither the filing of a petition for the appointment of a receiver nor the appointment itself will constitute an election by Port to terminate this Lease.

**25.7. Waiver of Redemption.** Tenant hereby waives, for itself and all Persons claiming by and under Tenant, redemption or relief from forfeiture under California Code of Civil Procedure Sections 1174 and 1179, or under any other pertinent present or future Law, in the event Tenant is evicted or Port takes possession of the Premises by reason of any Event of Default.

**25.8. Liquidated Damages for Repeat Prohibited Uses.** In addition to the other remedies available to Port under this Lease for an Event of Default under *Section 24.1(f)*, if Tenant commits the same type of an Event of Default under *Section 24.1(f)* more than two (2) times within a twenty-four (24) month period, then Tenant will pay Port an amount equal to the "Prohibited Use Charge" for the third such Event of Default and for each such Event of Default thereafter as liquidated damages.

THE PARTIES HAVE AGREED THAT PORT'S ACTUAL DAMAGES, IN THE EVENT TENANT COMMITS THE SAME TYPE OF EVENT OF DEFAULT UNDER SECTION 24.1(f) MORE THAN TWO (2) TIMES WITHIN A TWENTY-FOUR (24) MONTH PERIOD, WOULD BE EXTREMELY DIFFICULT OR IMPRACTICABLE TO DETERMINE. AFTER NEGOTIATION, THE PARTIES HAVE AGREED THAT, CONSIDERING ALL THE CIRCUMSTANCES EXISTING ON THE DATE OF THIS LEASE, THE AMOUNT OF THE PROHIBITED USE CHARGE IS A REASONABLE ESTIMATE OF THE DAMAGES THAT

PORT WOULD INCUR IN SUCH AN EVENT. BY PLACING THEIR RESPECTIVE INITIALS BELOW, EACH PARTY SPECIFICALLY CONFIRMS THE ACCURACY OF THE STATEMENTS MADE ABOVE AND THE FACT THAT EACH PARTY WAS REPRESENTED BY COUNSEL WHO EXPLAINED, AT THE TIME THIS AGREEMENT WAS MADE, THE CONSEQUENCES OF THIS LIQUIDATED DAMAGES PROVISION.

Port: \_\_\_\_\_

Tenant: \_\_\_\_\_

**25.9. *Horizontal Developer Right to Perform Deferred Infrastructure.*** If Tenant fails to complete the Deferred Infrastructure within the time frame set forth in the VCA, then Tenant will grant Horizontal Developer access to the Premises to complete the same. **[Note: Provision applicable only in leases where Tenant has obligation to complete Deferred Infrastructure.]**

**25.10. *Remedies Not Exclusive.*** The remedies set forth in this *Article 25* are not exclusive; they are cumulative and in addition to any and all other rights or remedies of Port now or later allowed by other terms and provisions of this Lease, Law or in equity. Tenant's obligations hereunder will survive any termination of this Lease.

## **26. EQUITABLE RELIEF.**

In addition to the other remedies provided in this Lease, either Party is entitled at any time after a default or threatened default by the other Party to seek injunctive relief or an order for specific performance, where appropriate to the circumstances of such default. In addition, after the occurrence of an event of default by the other Party, the non-defaulting Party is entitled to any other equitable relief which may be appropriate to the circumstances of such event of default.

## **27. NO WAIVER.**

**27.1. *No Waiver by Port or Tenant.*** No failure by Port or Tenant to insist upon the strict performance of any term of this Lease or to exercise any right, power or remedy consequent upon a breach of any such term, will be deemed to imply any waiver of any such breach or of any such term unless clearly expressed in writing by the Party against which waiver is being asserted. No waiver of any breach will affect or alter this Lease, which will continue in full force and effect, or the respective rights of Port or Tenant with respect to any other then existing or subsequent breach.

**27.2. *No Accord or Satisfaction.*** No submission by Tenant or acceptance by Port of full or partial Rent or other sums during the continuance of any failure by Tenant to perform its obligations hereunder will waive any of Port's rights or remedies hereunder or constitute an accord or satisfaction, whether or not Port had knowledge of any such failure except with respect to the Rent so paid. No endorsement or statement on any check or remittance by or for Tenant or in any communication accompanying or relating to such payment will operate as a compromise or accord or satisfaction unless the same is approved as such in writing by Port. Port may accept such check, remittance or payment and retain the proceeds thereof, without prejudice to its rights to recover the balance of any Rent, including any and all Additional Rent, due from Tenant and to pursue any right or remedy provided for or permitted under this Lease or in law or at equity. No payment by Tenant of any amount claimed by Port to be due as Rent hereunder (including any amount claimed to be due as Additional Rent) will be deemed to waive any claim which Tenant may be entitled to assert with regard to the making of such payment or the amount thereof, and all such payments will be without prejudice to any rights Tenant may have with respect thereto, whether or not such payment is identified as having been made "under protest" (or words of similar import).

## 28. DEFAULT BY PORT; TENANT'S REMEDIES.

**28.1. *Default by Port*.** Port will be deemed to be in default hereunder only if Port fails to perform or comply with any obligation on its part hereunder, and (i) such failure continues for more than the time of any cure period provided herein, or, (ii) if no cure period is provided herein, for more than sixty (60) days after written notice thereof from Tenant (provided that, Port will use reasonable efforts to cure such default within a thirty (30) day period) after receipt of such written notice from Tenant, or, (iii) if such default cannot reasonably be cured within such sixty (60) day period, Port does not within such period commence with due diligence and dispatch the curing of such default, or, having so commenced, thereafter fails or neglects to prosecute or complete with diligence and dispatch the curing of such default.

**28.2. *Tenant's Exclusive Remedies*.** Upon the occurrence of default by Port described above, which default substantially and materially interferes with the ability of Tenant to conduct the use on the Premises provided for hereunder or materially obstructs the realization of the Project, Tenant has the exclusive right (a) to offset or deduct only from the Rent becoming due hereunder, or if no Rent is due hereunder, then the amount of the damage award will be amortized over a ten (10) year period and payable by Port on a monthly basis, but in either event only after obtaining a final, unappealable judgment in a court of competent jurisdiction for such damages in accordance with applicable Law and the provisions of this Lease, or (b) to seek equitable relief in accordance with applicable Laws and the provisions of this Lease where appropriate and where such relief does not impose personal liability on Port or its Agents; provided, however, (x) in no event will Tenant be entitled to offset from all or any portion of the Rent becoming due hereunder or to otherwise recover or obtain from Port or its Agents any damages (including, without limitation, any indirect or consequential, incidental, punitive or special damages proximately arising out of a default by Port hereunder) or Losses other than Tenant's actual damages as described in the foregoing clause (a), (y) Tenant agrees that, notwithstanding anything to the contrary herein or pursuant to any applicable Laws, Tenant's remedies hereunder constitutes Tenant's sole and absolute right and remedy for a default by Port hereunder, and (z) Tenant has no remedy of self-help.

## 29. TENANT'S RECOURSE AGAINST PORT.

**29.1. *No Recourse Beyond Value of Property Except as Specified*.** Tenant agrees that notwithstanding any other term or provision of this Lease, (a) Tenant will have no recourse with respect to, and Port will not be liable for, any obligation of Port under this Lease, or for any claim based upon this Lease, except to the extent of the fair market value of Port's fee interest in the Premises (as encumbered by this Lease) and (b) neither Port nor the Indemnified Parties will be liable under any circumstances for injury or damage to, or interference with Tenant's business, including loss or profits, loss of rents or other revenues, loss of business opportunity, loss of goodwill or loss of use, in each case, however occurring. By Tenant's execution and delivery hereof and as part of the consideration for Port's obligations hereunder Tenant expressly waives all such liability.

**29.2. *No Recourse Against Specified Persons*.** No commissioner, officer or employee of Port or City will be personally liable to Tenant, or any successor in interest, for any Event of Default by Port, and Tenant agrees that it will have no recourse with respect to any obligation of Port under this Lease, or for any amount which may become due Tenant or any successor or for any obligation or claim based upon this Lease, against any such Person.

**29.3. *Nonliability of Tenant's Members, Partners, Shareholders, Directors, Officers and Employees*.** No member, officer, partner, shareholder, director, board member, agent, or employee of Tenant will be personally liable to Port, and Port will have no recourse against any of the foregoing, in an Event of Default by Tenant or for any amount which may become due to Port or on any obligations under the terms of this Lease or any claim based upon this Lease.

### 30. LIMITATIONS ON LIABILITY.

#### 30.1. *Waiver of Indirect or Consequential, Incidental, Punitive or Special Damages.*

As a material part of the consideration for this Lease, neither Party (including the Indemnified Parties) will be liable for, and each Party hereby waives any claims against the other Party for any indirect or consequential, incidental, punitive, special damages.

**30.2. *Limitation on Port's Liability Upon Transfer.*** In the event of any transfer of Port's interest in and to the Premises, Port (and in case of any subsequent transfers, the then transferor) will automatically be relieved from and after the date of such transfer of all liability with regard to the performance of any covenants or obligations contained in this Lease thereafter to be performed on the part of Port (or such transferor, as the case may be), but not from liability incurred by Port (or such transferor, as the case may be) on account of covenants or obligations to be performed by Port (or such transferor, as the case may be) hereunder before the date of such transfer; provided, however, that Port (or such subsequent transferor) has transferred to the transferee any funds in Port's (or in the possession of such subsequent transferor) in which Port (or such subsequent transferor) has an interest, in trust, for application pursuant to the provisions hereof, and such transferee has assumed all liability for all such funds so received by such transferee from Port (or such subsequent transferor).

### 31. ESTOPPEL CERTIFICATES BY TENANT AND SUBTENANT.

(a) Tenant will execute, acknowledge and deliver to Port (or at Port's request, to a prospective purchaser or mortgagee of Port's interest in the Premises), within fifteen (15) business days after a request, a certificate substantially in the form attached hereto as ***Exhibit XX*** stating to the best of Tenant's knowledge after diligent inquiry (a) that this Lease is unmodified and in full force and effect (or, if there have been modifications, that this Lease is in full force and effect, as modified, and stating the modifications or, if this Lease is not in full force and effect, so stating), (b) the dates, if any, to which any Rent and other sums payable hereunder have been paid, (c) that no notice has been received by Tenant of any default hereunder which has not been cured, except as to defaults specified in such certificate and (d) any other matter actually known to Tenant, directly related to this Lease and reasonably requested by Port. **[Note: May be expanded for assignments.]**

(b) Unless otherwise requested, Tenant will attach to such certificate a copy of this Lease, and any amendments thereto, and include in such certificate a statement by Tenant that, to the best of Tenant's knowledge, such attachment is a true, correct and complete copy of this Lease, as applicable, including all modifications thereto.

(c) Any such certificate may be relied upon by any Port, any successor agency, and any prospective purchaser or mortgagee of the Premises or any part of Port's interest therein.

(d) Tenant will insert a provision similar to this Section into each Sublease, requiring Subtenants under Subleases to execute, acknowledge and deliver to Port, within twenty (20) business days after request, an estoppel certificate substantially in the form attached hereto as ***Exhibit XX***, covering, among other things, the matters described in clauses (a), (b), (c) and (d) above with respect to such Sublease, along with a true and correct copy of the applicable Sublease and all amendments thereto.

### 32. ESTOPPEL CERTIFICATES BY PORT.

Port will execute, acknowledge and deliver to Tenant (or at Tenant's request, to any prospective Subtenant that is entitled to obtain a Non-Disturbance Agreement from Port in accordance with ***Section 18.4(b)***, prospective Lender meeting the requirements of ***Article 40***, prospective purchaser, or other prospective transferee of Tenant's interest under this Lease), within fifteen (15) business days after a request, a certificate substantially in the form attached

hereto as **Exhibit XX** stating to Port's actual knowledge after diligent inquiry (a) that this Lease is unmodified and in full force and effect (or, if there have been modifications, that this Lease is in full force and effect as modified, and stating the modifications or if this Lease is not in full force and effect, so stating), (b) the dates, if any, to which Rent and other sums payable hereunder have been paid, whether or not, to the knowledge of Port, there are then existing any defaults under this Lease (and if so, specifying the same) and (d) any other matter actually known to Port, directly related to this Lease and reasonably requested by the requesting Party. In addition, if requested, Port will attach to such certificate a copy of this Lease and any amendments thereto, and include in such certificate a statement by Port that, to the best of its knowledge, such attachment is a true, correct and complete copy of this Lease, including all modifications thereto. Any such certificate may be relied upon by Tenant or any prospective Subtenant, Lender, prospective Lender, prospective purchaser, or other prospective transferee of Tenant's interest under this Lease.

### **33. APPROVALS BY PORT; STANDARD OF REVIEW; FEES FOR REVIEW.**

**33.1. Approvals by Port.** The Port's Executive Director or his or her designee, is authorized to execute on behalf of Port any closing or similar documents and any contracts, agreements, memoranda or similar documents with State, regional or local authorities or other Persons that are necessary or proper to achieve the purposes and objectives of this Lease and do not materially increase the obligations of Port hereunder, if the Executive Director reasonably determines, after consultation with, and approval as to form by, the City Attorney, that the document is necessary or proper and in Port's best interests. The Port Executive Director's signature of any such documents will conclusively evidence such a determination by him or her. Wherever this Lease requires or permits the giving by Port of its consent or approval, or whenever an amendment, waiver, notice, or other instrument or document is to be executed by or on behalf of Port, the Executive Director, or his or her designee, is authorized to execute such instrument on behalf of Port, except as otherwise provided by applicable Law, including the City's Charter to the extent applicable, or if the Executive Director determines, in his or her sole discretion, that Port Commission action approving execution of such instrument is necessary.

**33.2. Standard of Review.** Except as expressly provided otherwise or when Port is acting in its regulatory capacity, the following standards will apply to the Parties' conduct under this Lease.

(a) **Advance Writings Required.** Whenever a Party's approval or waiver is required: (i) the approval or waiver must be obtained in advance and in writing; and (ii) the Party whose approval or waiver is sought may not unreasonably withhold, condition, or delay its approval or waiver, as applicable.

(b) **Commercial Reasonableness.** Whenever a Party is permitted to make a judgment, form an opinion, judge the sufficiency of the other Party's performance, exercise discretion in taking (or refraining from taking) any action or making any determination, or grant or withhold its approval or consent, unless otherwise stated in this Lease, that Party must employ commercially reasonable standards in doing so. In general, the Parties' conduct in implementing this Lease, including construction of Improvements, disapprovals, demands for performance, requests for additional information, and any exercise of an election or option, must be commercially reasonable.

**33.3. Fees for Review.** Unless a different time period is required in this Lease, within thirty (30) days after Port's written request, Tenant will pay Port, as Additional Rent, Port's reasonable costs, including, without limitation, Attorneys' Fees and Costs and costs for Port staff time incurred in connection with the review, investigation, processing, documentation and/or approval of any proposed Transfer, Sale, Mortgage, estoppel certificate, Non-Disturbance Agreement, Refinancing, other certificate, or Subsequent Construction (excluding any such costs



incurred by Port's regulatory capacity, which costs will be paid separately by Tenant to the extent required in connection with the review or processing of such regulatory request). Tenant will pay such costs regardless of whether or not Port consents to such proposal.

### **34. NO MERGER OF TITLE.**

There will be no merger of the Leasehold Estate with the fee estate in the Premises by reason of the fact that the same Person may own or hold (a) the Leasehold Estate or any interest in such Leasehold Estate, and (b) any interest in such fee estate. No such merger will occur unless and until all Persons having any interest in the Leasehold Estate and the fee estate in the Premises join in and record a written instrument effecting such merger.

### **35. QUIET ENJOYMENT.**

Subject to the Permitted Title Exceptions, the terms and conditions of this Lease, the Vertical DDA (while in effect), and applicable Laws, Port agrees that Tenant, upon paying the Rent and observing and keeping all of the covenants under this Lease on its part to be kept, will lawfully and quietly hold, occupy and enjoy the Premises during the Term without hindrance or molestation by Port. Notwithstanding the foregoing, Port has no liability to Tenant in the event any defect exists in the title of Port as of the Commencement Date, whether or not such defect affects Tenant's rights of quiet enjoyment (unless such defect is due to City's willful misconduct). Tenant's sole remedy with respect to any such existing title defect is to obtain compensation by pursuing its rights against any title insurance company or companies issuing title insurance policies to Tenant.

### **36. SURRENDER OF PREMISES.**

**36.1. Condition of Premises.** Except as set forth in *Section 36.2*, upon the expiration or earlier termination of this Lease, Tenant will quit and surrender to Port the Premises (i) in good order and condition consistent with the requirements of *Section 10.1*, reasonable wear and tear excepted to the extent the same is consistent with maintenance of the Premises in the condition required hereunder [Add if applicable: and the requirements hereunder with respect to Historic Preservation standards]; (ii) clean, free of debris, waste, and Hazardous Materials (other than any Pre-Existing Hazardous Materials that have not been Handled, Released, or Exacerbated), and (iii) free and clear of all liens and encumbrances other than the Permitted Title Exceptions and other licenses, easements or access rights approved or consented to by Port in accordance with *Section 3.5*. If it is determined by Port that the condition of all or any portion of the Premises is not in compliance with the provisions of this Lease with respect to Hazardous Materials at the expiration or earlier termination of this Lease, then at Port's sole option, Port may require Tenant to hold over possession of the Premises until Tenant can surrender the Premises to Port in the condition required herein. Except as set forth in *Section 36.2*, the Premises will be surrendered with all Improvements, repairs, alterations, additions, substitutions and replacements thereto. Tenant hereby agrees to execute all documents as Port may deem necessary to evidence or confirm any such other termination.

### **36.2. Demolition of Improvements.**

(a) **Notice.** At the expiration or earlier termination of this Lease, at Port's sole election ("**Demolition Option**"), Port may require Tenant, at Tenant's sole cost, to Demolish and Remove the Improvements and surrender the Premises as a vacant parcel of unimproved real property. Port will notify Tenant of Port's election to exercise the Demolition Option (i) no later than twenty-four (24) months prior to the expiration of this Lease, (ii) within ninety (90) days following Tenant's election to terminate this Lease in accordance with *Section 7.3* (Termination for Cost Associated with Change in Laws), *Section 14.3(a)* (Termination for Major Casualty), or *Article 15* (Condemnation), or (iii) upon termination of this Lease due to an Event of Default described in *Section 25.4*.



(b) **Access After Termination.** If Port exercises the Demolition Option in accordance with *Section 36.2(a)*, then if Port agrees that Tenant will complete the Demolition and Removal after the expiration or earlier termination of this Lease (or promptly thereafter if the Lease is terminated due to an Event of Default described in *Section 25.4*), Port and Tenant will enter into Port's standard license granting Tenant non-possessory access to the Premises in order for Tenant to perform the Demolition and Repair following the expiration or earlier termination of this Lease; provided, however, Tenant will perform the Demolition and Removal in compliance with *Article 12* (Construction) and Port may require insurance, bond, guaranty, Indemnification, and other requirements that exceed the coverage amounts or licensee obligations set forth in Port's standard license, that Port determines are reasonably appropriate to protect its interest in light of the risks and liabilities associated with the Demolition and Removal.

(c) **Period to Complete.** Tenant must commence and complete the Demolition and Removal in a timely manner, with due diligence and care, and complete the same within the time period agreed to between the Parties, but in no event longer than six (6) months following the expiration or earlier termination of this Lease. The provisions of this *Section 36.2* will survive the expiration or earlier termination of this Lease.

**36.3. Personal Property.** On or before expiration or earlier termination of this Lease, Tenant will remove, and will cause all Subtenants to remove (other than any Subtenants that are permitted to remain on the Premises beyond the termination of this Lease in accordance with a Non-Disturbance Agreement previously entered into between the applicable Subtenant and Port), all of their respective Personal Property and Signs within the Premises. If the removal of such Personal Property causes damage to the Premises, Tenant must promptly repair such damage, at no cost to Port. Any items not removed by Tenant as required herein will be deemed abandoned and may be stored, removed, and disposed of by Port at Tenant's sole cost and expense, and Tenant waives all claims against Port for any Losses resulting from Port's retention, removal or disposition of such Personal Property; provided, however, that Tenant will be liable to Port for all costs incurred in storing, removing and disposing of such abandoned property or repairing any damage to the Premises resulting from such removal.

**36.4. Quitclaim.** Upon the expiration or earlier termination of this Lease, the Premises will automatically, and without further act or conveyance on the part of Tenant or Port, become the property of Port, free and clear of all liens and without payment therefore by Port and will be surrendered to Port upon such date. Upon or at any time after the expiration or earlier termination of this Lease, if requested by Port, Tenant will promptly deliver to Port, without charge, a quitclaim deed to the Premises and any other instrument reasonably requested by Port to evidence or otherwise effectuate the termination of the Leasehold Estate and to effectuate such transfer or vesting of title to the Premises, the Improvements and Personal Property that Port agrees are to remain within the Premises.

### **37. HOLD OVER.**

Any holding over by Tenant after the expiration or termination of this Lease will not constitute a renewal hereof but will be deemed a month-to-month tenancy and will be upon each and every one of the other terms, conditions and covenants of this Lease, except that Minimum Rent payable for the applicable month will be equal to the higher of: (i) twenty percent (20%) of the average Modified Gross Income for the three (3) Lease Years immediately prior to the Expiration Date, or (ii) eight hundred percent (800%) of the monthly Minimum Rent payable for the month immediately preceding the Expiration Date. Either Party may cancel said month-to-month tenancy upon thirty (30) days written notice to the other party.

**38. NOTICES.**

**38.1. Notices.** All notices, demands, consents, and requests which may or are to be given by any Party to the other must be in writing, except as otherwise provided herein. All notices, demands, consents and requests to be provided hereunder will be deemed to have been properly given on the date of receipt if served personally on a day that is a business day (or on the next business day if served personally on a day that is not a business day), or, if mailed, on the date that is two (2) days after the date when deposited with the U.S. Postal Service for delivery by United States registered or certified mail, postage prepaid, in either case, addressed as follows:

<b>To Port:</b>	Port of San Francisco Pier 1 San Francisco, CA 94111 Attention: Deputy Director of Real Estate and Development (Reference: [Insert Address of Premises/Pier 70])  Telephone: (415) 274-0400
<b>With a copy to:</b>	Port of San Francisco Pier 1 San Francisco, CA 94111 Attention: Port General Counsel (Reference: [Insert Address of Premises/Pier 70])  Telephone: (415) 274-0400
<b>To Tenant:</b>	
<b>With a copy to:</b>	

or at such other place or places in the United States as each such Party may from time to time designate by written notice to the other in accordance with the provisions hereof. For convenience of the Parties, copies of notices may also be given by electronic-mail to the electronic-mail address set forth above (or such other number or address as may be provided from time to time by notice given in the manner required hereunder); however, neither Party may give official or binding notice by electronic-mail.

**38.2. Form and Effect of Notice.** Every notice given to a Party or other Person under this Section must state (or accompanied by a cover letter that states):

- (a) the Section of this Lease pursuant to which the notice is given and the action or response required, if any; and
- (b) if applicable, the period of time within which the recipient of the notice must respond thereto.

In no event will a recipient's approval of or consent to the subject matter of a notice be deemed to have been given by its failure to object thereto if such notice (or the accompanying cover letter) does not comply with the requirements of this **Section 38.2**.

### **39. ACCESS TO THE PREMISES BY PORT.**

**39.1. Entry by Port.** Port and its authorized Agents have the right to enter the Premises without notice at any time during normal business hours of generally recognized business days, provided that Tenant or Tenant's Agents are present on the Premises (except in the event of an emergency), for the purpose of inspecting the Premises to determine whether the Premises is in good condition and whether Tenant is complying with its obligations under this Lease.

**39.2. General Entry.** In addition to its rights pursuant to **Section 39.3**, subject to the rights of any Subtenants, Port and its authorized Agents will have the right to enter the Premises at all reasonable times and upon reasonable notice as stated below for any of the following purposes:

- (1) To perform any necessary maintenance, repairs or restoration to the Premises or to perform any services which Port has the right or obligation to perform in accordance with **Section 10.1** or **25.2**;
- (2) To serve, post, or keep posted any notices required or allowed under the provisions of this Lease;
- (3) To post "For Sale" signs at any time during the Term; to post "For Lease" signs during the last six (6) months of the Term or during any period in which an Event of Default is continuing;
- (4) On an occasional basis, at all reasonable times after giving Tenant reasonable advance written or oral notice, to show the Premises to prospective tenants or other interested parties during the last eighteen (18) months of the Term; and
- (5) To obtain environmental samples and perform equipment and facility testing.

Port agrees to give Tenant reasonable prior notice of Port's entering on the Premises except in an emergency for the purposes set forth above. Such notice will be not less than three (3) business days' prior notice. Tenant will have the right to have a representative of Tenant accompany Port or its Agents on any entry into the Premises. Notwithstanding the foregoing, no notice will be required for Port's entry onto public areas of the Premises during regular business hours unless such entry is for the purposes set forth in **Section 39.2**.

**39.3. Emergency Entry.** Port may enter the Premises at any time, without notice, in the event of an emergency. Port will have the right to use any and all means which Port may deem proper in such an emergency in order to obtain entry to the Premises. Entry to the Premises by any of these means, or otherwise, will not under any circumstances be construed or deemed to be a forcible or unlawful entry into, or a detainer of, the Premises, or an eviction of Tenant from the Premises or any portion of the Premises.

**39.4. No Liability.** Port will not be liable in any manner, and Tenant hereby waives any claim for damages, for any inconvenience, disturbance, loss of business, nuisance, or other damage, including without limitation any abatement or reduction in Rent, arising out of Port's entry onto the Premises as provided in **Article 41** or performance of any necessary or required work on the Premises, or on account of bringing necessary materials, supplies and equipment into or through the Premises during the course thereof, except damage resulting solely from the willful misconduct or gross negligence of Port or its authorized representatives.

**39.5. Non-Disturbance.** Port will use its commercially reasonable efforts to conduct its activities on the Premises as allowed in this *Article 39* in a manner which, to the extent reasonably practicable, will minimize annoyance or disturbance to Tenant.

**39.6. Subtenant Agreement.** Tenant will require each Subtenant to permit Port to enter its premises for the purposes specified in *Section 39.1* through *Section 39.3*.

#### **40. MORTGAGES.**

##### **40.1. Mortgages.**

(a) **Right to Grant Mortgages.** Tenant has the right during the Term, to grant a mortgage, deed of trust or other security instrument (each a "**Mortgage**") encumbering (i) all or a portion of the Leasehold Estate in all or a portion of the Premises, (ii) Borrower's interest in any permitted Subleases thereon, (iii) any Personal Property of Borrower, (iv) products and proceeds of the foregoing, and (v) any other rights and interests of Borrower arising under this Lease for the benefit of a Bona Fide Institutional Lender (together with its successors in interest, a "**Lender**") as security for one or more loans related solely to the Project or the Property, the proceeds from which are used to pay or reimburse costs incurred in connection with the Project and/or the Property, subject to the terms and conditions contained in this *Article 40*.

"**Bona Fide Institutional Lender**" means any one or more of the following, whether acting in its own interest and capacity or in an agency or a fiduciary capacity for one or more Persons none of which need be Bona Fide Institutional Lenders: (i) a savings bank, a savings and loan association, a commercial bank or trust company or branch thereof, an insurance company, a licensed California finance lender, any agency or instrumentality of the United States government or any state or City governmental authority, a pension fund, an investment banking or merchant banking firm, or any entity directly or indirectly sponsored or managed by any of the foregoing, or other lender, all of which, at the time a Mortgage is recorded in favor of such entity, owns or manages assets of at least Five Hundred Million Dollars (\$500,000,000) in the aggregate (or the equivalent in foreign currency), or (ii) an Historic Preservation Tax Credit or Low Income Housing Credit investor or Affiliate thereof that has given a loan to Tenant to optimize or utilize effectively the Historic Preservation Tax Credits or Low Income Housing Tax Credits, as applicable.

(b) **Restrictions on Financing.** No Mortgage will be granted to secure obligations unrelated to the Project and/or the Property or to provide compensation or rights to a Lender in return for matters unrelated to the Project and/or the Property.

(c) **Leasehold Mortgages Subject to this Lease.** With the exception of the rights expressly granted to Lenders in this *Article 40*, the execution and delivery of a Mortgage will not give or be deemed to give a Lender any greater rights than those granted to Tenant hereunder.

(d) **Transfer by Lenders.** A Lender may transfer or assign all or any part of or interest in any Mortgage to a Bona Fide Institutional Lender without the consent of or notice to any Party; provided, however, that Port will have no obligations under this Agreement to a Lender unless Port is notified of such Lender. Furthermore, Port's receipt of notice of a Lender following Port's delivery of a notice or demand to Tenant or to one or more Lenders under *Section 40.4* will not result in an extension of any of the time periods in this *Article 40*, including the cure periods specified in *Section 40.5*.

(e) **No Subordination of Fee Interest or Rent.** Under no circumstance whatsoever will a Lender place or suffer to be placed any lien or encumbrance on Port's fee interest in the Land in connection with any financing permitted hereunder, or otherwise. Port will not subordinate its interest in the Premises, nor its right to receive Rent, to any Lender.

(f) **Violation of Covenant.** Any Mortgage not permitted by this **Article 40** will be deemed to be a violation of this covenant on the date of its execution or filing of record regardless of whether or when it is foreclosed or otherwise enforced.

#### **40.2. Copy of Notice of Default to Lender.**

(a) **Copy to Lender.** Whenever Port delivers any notice or demand to Tenant for any breach or default by Tenant in its obligations or covenants under this Lease, Port will at the same time forward a copy of such notice or demand to each Lender that has previously made a written request to Port for a copy of any such notices in accordance with **Section 40.2(b)**. A delay or failure by Port to provide such notice or demand to any Mortgagee that has previously made a written request therefor will extend, by the number of days until notice is given, the time allowed to such Mortgagee to cure.

(b) **Notice From Lender to Port.** Each Lender is entitled to receive notices in accordance with **Section 40.2(a)** provided such Lender has delivered a notice to Port in substantially the following form:

"The undersigned does hereby certify that it is a Lender, as such term is defined in that certain lease entered into by and between the City and County of San Francisco, operating by and through the San Francisco Port Commission, as landlord, and [insert name of Tenant], as tenant (the "**Lease**"), of tenant's interest in the Lease demising the property, a legal description of which is attached hereto as **Exhibit A** and made a part hereof by this reference. The undersigned hereby requests that copies of any and all notices from time to time given under the Lease to tenant by Port be sent to the undersigned at the following address:

\_\_\_\_\_."

If Lender desires to have Port acknowledge receipt of Lender's name and address delivered to Port pursuant to this **Section 40.2(b)**, then such request must be made in bold, underlined and in capitalized letters.

#### **40.3. Lender's Option to Cure Defaults.**

(a) Before or after receiving any notice of failure to cure referred to in **Section 40.2**, each Lender will have the right (but not the obligation), at its option, to commence to cure or cause to be cured any Event of Default, within the same period afforded to Tenant hereunder plus an additional period of (a) fifteen (15) days with respect to a monetary Event of Default and (b) forty-five (45) days with respect to a non-monetary Event of Default that is susceptible of cure by such Lender without obtaining title to the applicable property subject to the applicable Mortgage or acquiring the ownership interests in Tenant, as applicable.

(b) If a non-monetary Event of Default cannot be cured by Lender without obtaining title to the Leasehold Estate, or applicable portion thereof, Port will refrain from exercising its right to terminate this Lease and will permit the cure by a Lender of such Event of Default if, within the cure period set forth in **Section 40.3(a)**: (i) such Lender notifies Port in writing that such Lender intends to proceed with due diligence to foreclose the Mortgage or otherwise obtain title to the subject property or ownership interests, as applicable; (ii) such Lender commences foreclosure proceedings whether by non-judicial foreclosure, judicial foreclosure, by appointment of a receiver, or deed (or assignment) in lieu of foreclosure, within sixty (60) days after giving such notice, and diligently pursues such proceedings to completion; and (iii) after obtaining title, such Lender, subject to **Section 40.4**, diligently proceeds to cure those Events of Default that are susceptible of cure by such Lender. The period from the date Lender so notifies Port until a Lender acquires and succeeds to the interest of Tenant under this Lease or some other party acquires such interest through Foreclosure is herein called the "**Foreclosure Period.**"

(c) Nothing in this **Article 40** will preclude Port from exercising any rights or remedies under this Lease against Tenant (other than a termination of this Lease) with respect to any other Events of Default during the Foreclosure Period.

(d) Notwithstanding the foregoing, no Lender will be required to cure any non-monetary Event of Default that is specific or personal to Tenant which cannot be cured by Lender (by way of example and not limitation, Tenant bankruptcy, or the failure to submit required information in the possession of Tenant). Lender's acquisition of title to the Leasehold Estate, or the completion of a foreclosure (or assignment in lieu thereof), as applicable, will be deemed to be a cure of such Events of Default specific or personal to Tenant. The foregoing will not excuse a Lender's failure to cure any continuing default that is curable by Lender.

#### **40.4. Lender's Obligations with Respect to the Property.**

(a) **Rights and Obligations upon Lender Acquisition.** Except as set forth in this **Article 40**, no Lender will have any obligations or other liabilities under this Lease unless and until it acquires title by any method to the Leasehold Estate (referred to as "**Foreclosed Property**"). Except as otherwise provided herein (including, without limitation, **Sections 40.4(b)–(d)**), a Lender (or its designee, successor or assign) or other winning bidder at a foreclosure sale (collectively, a "**Successor Owner**") that acquires title to any Foreclosed Property (a "**Lender Acquisition**") will take title subject to all of the terms and conditions of this Lease to the extent applicable to the Foreclosed Property, including any claims for payment or performance of obligations that are due as a condition to enjoying the benefits under this Lease from and after the Lender Acquisition. Upon completion of a Lender Acquisition, Port will recognize the Successor Owner as Tenant under this Agreement. Such recognition will be effective and self-operative without the execution of any further instruments; provided, upon request, at no cost to Port, Port will execute a written agreement recognizing Successor Owner. A Successor Owner, upon a Lender Acquisition, will be required promptly to cure all monetary defaults and all other defaults then reasonably susceptible of being cured by such Lender to the extent not cured prior to completion of the Lender Acquisition. The foregoing obligation includes any obligation to Restore, except as set forth in **Section 40.4(c)**.

(b) **Obligations by Lender Prior to Lender Acquisition.** Prior to a Lender Acquisition, Port will have no right to enforce any obligation under this Lease against any Lender unless such Lender expressly assumes and agrees to be bound by this Lease in a form reasonably approved in writing by Lender and Port, which form will be consistent with the terms of this Lease (for the avoidance of doubt, the foregoing will not limit Port's rights and remedies against Tenant notwithstanding any interest Lender may have in Tenant or any right against any successor owner of the Property for a continuing default, as set forth in and subject to the limitations of this **Article 40**). However, Lender agrees to comply during a Foreclosure Period with the terms, conditions and covenants of this Lease that are reasonably susceptible of being complied with by Lender, including the payment of all Impositions and any other sums due and owing hereunder.

(c) **No Obligation to Restore.** Subject to **Sections 40.4(d)** and **(e)**, Lender, including any Lender who obtains title to Foreclosed Property through a Lender Acquisition will not be obligated by the provisions of this Lease to Restore any damage or destruction to the Improvements beyond the extent necessary to preserve or protect the Improvements already made, to remove any debris and to perform other reasonable measures to protect the public; provided, however, any other Person who thereafter obtains title to the Leasehold Estate, or any interest therein from or through such Lender (or its designee), or any other Successor Owner (other than such Lender) will be obligated to Restore any damage or destruction to the Improvements in accordance with this Lease, except that any time period for such Restoration shall be reset as if the applicable casualty or condemnation occurred as of the date of the Mortgagee Acquisition.

(d) **Obligation to Sell If Not Restore.** In the event that Lender acquires the Foreclosed Property through a Lender Acquisition and chooses not to complete or Restore the Improvements, it will notify Port in writing of its election within [XX] days following the Lender Acquisition and will sell its interest with reasonable diligence to a purchaser that will be obligated to Restore the Improvements, but in any event Lender will use good faith efforts to cause such sale to occur within [XX] months following Lender's written notice to Port of its election not to Restore (the "Sale Period").

(e) **Lender Agreement to Complete or Restore.** If Lender fails to sell its interest in the Leasehold Estate within the Sale Period, such failure will not constitute a default hereunder but Lender will be obligated to Restore the Improvements to the extent this Lease obligates Tenant to so Restore. In the event Lender agrees, or is deemed to have agreed, to Restore the Improvements, all such work will be performed in accordance with all the requirements set forth in this Lease, and Lender must submit evidence reasonably satisfactory to Port that it has the qualifications and financial responsibility necessary to perform such obligations.

**40.5. Provisions of Any Mortgage.** Each Mortgage must provide that Lender will during the Term, (i) promptly provide Port by registered or certified mail a copy of any notice delivered by Lender to Tenant of a borrower default under the Mortgage, and (ii) give Port prior notice before Lender initiates any Mortgage foreclosure action with respect to the Property or the Project.

**40.6. No Impairment of Mortgage.** No default by Tenant under this Lease will invalidate or defeat the lien of any Lender. Neither a breach of any obligation in a Mortgage, nor a foreclosure under any Mortgage will defeat, diminish, render invalid or unenforceable or otherwise impair Tenant's rights or obligations under this Lease or constitute, by itself, a default under this Lease.

**40.7. Multiple Mortgages.**

(a) If at any time there is more than one Mortgage constituting a lien on a single portion of the Property or any interest therein, the lien of Lender prior in time to all others (the "Senior Lender") will be vested with the rights under **Sections 40.3, 40.10, 40.13, and 40.14** to the exclusion of the holder of any other Mortgage except if the Senior Lender fails to exercise the rights set forth in **Sections 40.3 and 40.10**, as applicable, then the holder of a junior Mortgage that has provided notice to Port in accordance with **Section 40.2** will succeed to the rights set forth in **Sections 40.3 and 40.10**, as applicable, only if the holders of all Mortgages senior to it have failed to exercise the rights set forth in **Sections 40.3 and 40.10**, as applicable.

(b) A Senior Lender's failure to exercise its rights under **Sections 40.3, 40.10, 40.13, or 40.14**, as applicable, or any delay in the response of any Lender to any notice by Port will not extend (i) any cure period, (ii) period to enter into a New Lease, or (iii) Tenant's or any Lender's rights under this **Article 40**. For purposes of this **Section 40.7**, in the absence of an order of a court of competent jurisdiction that is served on Port, a title report prepared by a reputable title company licensed to do business in the State of California and having an office in the City, setting forth the order of priorities of the liens of Mortgages on real property, may be relied upon by Port as conclusive evidence of priority.

**40.8. Cured Defaults.** Port will accept performance by a Mortgagee with the same force and effect as it performed by Tenant. No such performance on behalf of Tenant in and of itself will cause Mortgagee to become a "mortgagee in possession" or otherwise cause it to be bound by or liable under this Lease.

**40.9. Limitation on Liability of Lender.** No Lender will become liable under the provisions of this Lease unless and until such time as it becomes the owner of the Leasehold



Estate and then only for so long as it remains the owner of the Leasehold Estate and only with respect to the obligations arising during such period of ownership.

If a Lender becomes the owner of the Leasehold Estate under this Lease or under a New Lease, (i) except as set forth in **Sections 40.4(c)** and **40.4(d)**, such Lender will be liable to Port for the obligations of Tenant hereunder only to the extent such obligations arise during the period that such Lender remains the owner of the Leasehold Estate, and (ii) in no event will Lender have personal liability under this Lease or New Lease, as applicable, greater than Lender's interest in this Lease or such New Lease, and Port will have no recourse against Lender's assets other than its interest herein or therein.

**40.10. New Lease.** In the event of the termination of this Lease before the expiration of the Term, including, without limitation, the rejection of this Lease by a trustee of Tenant in bankruptcy or by Tenant as a debtor-in-possession, except (i) by Total Condemnation, (ii) as the result of damage or destruction as provided in **Article 14**, or (iii) as a result of Tenant exercising its option to terminate this Lease due to change in Laws as provided in **Section 7.3**, Port will serve upon Lender written notice that this Lease has been terminated, together with a statement of any and all sums which would at that time be due under this Lease but for such termination, and of all other defaults, if any, under this Lease then known to Port. The Senior Lender will thereupon have the option to obtain a new lease in accordance with and upon the following terms and conditions ("New Lease"):

(i) Upon the written request of Lender, within thirty (30) days after service of such notice that this Lease has been terminated ("New Lease Execution Period"), Port will enter into a New Lease of the Premises with the most senior Lender giving notice within such period or its designee, provided that Lender assumes Tenant's obligations as Sublandlord under any Subleases then in effect; and

(ii) Such New Lease will be entered into at the Lender's cost, will be effective as of the date of termination of this Lease, and will be for the remainder of the Term and at the Rent and upon all the agreements, terms, covenants and conditions hereof, including any applicable rights of renewal and in substantially the same form as this Lease (except for any requirements or conditions which Tenant has satisfied prior to the termination). The New Lease will have the same priority as this Lease, including priority over any mortgage or other lien, charge or encumbrance on the title to the Premises. The New Lease will require Lender to perform any unfulfilled monetary obligation of Tenant under this Lease that would, at the time of the execution of the New Lease, be due under this Lease if this Lease had not been terminated and to perform as soon as reasonably practicable any unfulfilled non-monetary obligation which is continuing and is reasonably susceptible of being performed by such Lender, including any obligation to Restore. If Lender elects not to Restore, then it will follow the procedures set forth in **Sections 40.4(d)** and **(e)**. Upon the execution of the New Lease, Lender will pay any and all sums which would at the time of the execution thereof be due under this Lease but for such termination, and will pay all expenses, including reasonable Attorneys' Fees and Costs incurred by Port in connection with such defaults and termination, the recovery of possession of the Premises, and the preparation, execution and delivery of such New Lease. The provisions of this **Section 40.10(ii)** will survive any termination of this Lease (except as otherwise expressly set out in the first sentence of **40.10**), and will constitute a separate agreement by Port for the benefit of and enforceable by Lender.

**40.11. Nominee.** Any rights of a Lender under this **Article 40**, as amended hereby, may be exercised by or through its nominee or designee (other than Tenant) which is an Affiliate of Lender; provided, however, no Lender will acquire title to the Lease through a nominee or designee which is not a Person otherwise permitted to become Tenant hereunder; provided, further that a Lender may acquire title to the Lease through a wholly owned (directly or indirectly) subsidiary of Lender.



**40.12. Subleases and Other Property Agreements.** Effective upon the commencement of the term of any New Lease executed pursuant to **Subsection 40.10**, any Sublease then in effect will be assigned and transferred without recourse by Port to Lender. Between the date of termination of this Lease and expiration of the New Lease Execution Period, Port will not (1) enter into any new management agreements or agreements for the maintenance of the Premises or the supplies therefor (collectively, "**Other Property Agreements**") or Subleases which would be binding upon Lender if Lender enters into a New Lease, (2) cancel or materially modify any of the existing Subleases, management agreements or agreements for the maintenance of the Premises or the supplies therefor or any other agreements affecting the Premises, or (3) accept any cancellation, termination or surrender of any Subleases which were not automatically terminated upon termination of the Lease as a result of the absence of a Non-Disturbance Agreement with the Subtenant of such Sublease (unless all the conditions to Port's recognition of the Sublease under the Non-Disturbance Agreement have not been met) or Other Property Agreement without the written consent of Lender, which consent will not be unreasonably withheld or delayed; provided, however Lender's prior approval will not be required for any Other Property Agreement entered into, cancelled, or modified by Port due to an emergency. Effective upon the commencement of the term of the New Lease, Port will also quitclaim to Lender, its designee or nominee (other than Tenant), without recourse, all of Tenant's Personal Property remaining on the Premises.

**40.13. Consent of Lender.** Port will not (i) modify this Lease in a manner that increases base rent or percentage rent owed to Port, decreases the Term or otherwise amends the terms of this Lease in a manner that creates a material adverse effect upon Senior Lender, or (ii) terminate or cancel this Lease without Senior Lender's prior written consent, which consent will not be unreasonably withheld, conditioned or delayed. Any such modification, termination or cancellation of this Lease without Senior Lender's consent will be effective against Senior Lender.

No merger of this Lease and the fee estate in the Premises will occur on account of the acquisition by the same or related parties of the leasehold estate created by this Lease and the fee estate in the Premises without the prior written consent of Lender.

**40.14. Cooperation.** Port, through its Executive Director, and Tenant will cooperate in including in this Lease by suitable written amendment or agreement from time to time any provision which may be reasonably requested by the Senior Lender and customarily included in such amendment or agreement to implement the provisions and intent of this **Article 40**, provided, however, that any such amendment or agreement will not adversely affect in any material respect any of Port's rights and remedies under this Lease. Port's execution of any such amendment or agreement is conditioned on Port's receipt of its share of Net Refinancing Proceeds (if any), and Attorneys' Fees and Costs incurred in connection with the review and negotiation of such document.

#### **41. NO JOINT VENTURE.**

Nothing contained in this Lease will be deemed or construed as creating a partnership or joint venture between Port and Tenant or between Port and any other Person, or cause Port to be responsible in any way for the debts or obligations of Tenant. The subject of this Lease is a lease with neither Party acting as the Agent of the other Party in any respect.

#### **42. ECONOMIC ACCESS.**

Tenant will comply with the Workforce Development Plan attached hereto as **Exhibit XX** (collectively, the "**Workforce Development Plan**"). The Workforce Development Plan is designed to afford opportunities for San Francisco residents to participate in the construction and operation of the Initial Improvements. Tenant will comply with the Workforce Development

Plan with respect to the operation and leasing of the Premises, and will include in its Subleases, applicable provisions of the Workforce Development Plan in accordance with the same.

#### 43. REPRESENTATIONS AND WARRANTIES.

Tenant represents, warrants and covenants to Port as follows, as of the date hereof and as of the Commencement Date:

- (a) **Valid Existence; Good Standing.** Tenant is a [ ] duly organized and validly existing under the laws of the State of [ ]. Tenant has the requisite power and authority to own its property and conduct its business as presently conducted. Tenant is in good standing in the State of California.
- (b) **Port.** Tenant has the requisite power and authority to execute and deliver this Lease and the agreements contemplated hereby and to carry out and perform all of the terms and covenants of this Lease and the agreements contemplated hereby to be performed by Tenant.
- (c) **No Limitation on Ability to Perform.** Neither Tenant's articles of organization or operating agreement, nor any applicable Law, prohibits Tenant's entry into this Lease or its performance hereunder. No consent, authorization or approval of, and no notice to or filing with, any governmental authority, regulatory body or other Person is required for the due execution and delivery of this Lease by Tenant and Tenant's performance hereunder, except for consents, authorizations and approvals which have already been obtained, notices which have already been given and filings which have already been made. Except as may otherwise have been disclosed to Port in writing, there are no undischarged judgments pending against Tenant, and Tenant has not received notice of the filing of any pending suit or proceedings against Tenant before any court, governmental agency, or arbitrator, which might materially adversely affect the enforceability of this Lease or the business, operations, assets or condition of Tenant.
- (d) **Valid Execution.** The execution and delivery of this Lease and the performance by Tenant hereunder have been duly and validly authorized. When executed and delivered by Port and Tenant, this Lease will be a legal, valid and binding obligation of Tenant.
- (e) **Defaults.** The execution, delivery and performance of this Lease (i) do not and will not violate or result in a violation of, contravene or conflict with, or constitute a default by Tenant under (A) any agreement, document or instrument to which Tenant is a party or by which Tenant is bound, (B) any law, statute, ordinance, or regulation applicable to Tenant or its business, or (C) the articles of organization or the operating agreement of Tenant, and (ii) do not result in the creation or imposition of any lien or other encumbrance upon the assets of Tenant, except as contemplated hereby.
- (f) **Financial Matters.** Except to the extent disclosed to Port in writing, (i) Tenant is not in default under, and has not received notice asserting that it is in default under, any agreement for borrowed money, (ii) Tenant has not filed a petition for relief under any chapter of the U.S. Bankruptcy Code, (iii) there has been no event that has materially adversely affected Tenant's ability to meet its Lease obligations hereunder, and (iv) to Tenant's knowledge, no involuntary petition naming Tenant as debtor has been filed under any chapter of the U.S. Bankruptcy Code.

The representations and warranties herein will survive any termination of this Lease to the extent specified in this Lease.

#### 44. MITIGATION AND IMPROVEMENTS MEASURES.

In order to mitigate the significant environmental impacts of this Lease and operation of the Premises, Tenant agrees that the operation of the Project will be in accordance with the Mitigation and Improvement Measures attached to this Lease as ***Exhibit XX***, which are those

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Mitigation and Improvement Measures applicable to the Premises. As appropriate, Tenant will incorporate such Mitigation and Improvement Measures into any contract for the operation of the Improvements.

#### 45. PORT AND CITY SPECIAL PROVISIONS.

Tenant will comply with the Port and City Special Provisions attached hereto as *Exhibit XX*.

#### 46. GENERAL

##### 46.1. Time of Performance.

(a) **Expiration**. All performance dates (including cure dates) expire at 5:00 p.m., San Francisco, California time, on the performance or cure date.

(b) **Weekend or Holiday**. A performance date which falls on a Saturday, Sunday or City holiday is deemed extended to 5:00 p.m. the next working day.

(c) **Days for Performance**. All periods for performance or notices specified herein in terms of days will be calendar days, and not business days, unless otherwise provided herein.

(d) **Time of the Essence**. Time is of the essence with respect to each provision of this Lease, including, but not limited, the provisions for the exercise of any option on the part of Tenant hereunder and the provisions for the payment of Rent and any other sums due hereunder, subject to the provisions of *Article 21* relating to Force Majeure.

##### 46.2. Interpretation of Agreement.

(a) **Exhibits and Schedule**. Whenever an "Exhibit" or "Schedule" is referenced, it means an attachment to this Lease unless otherwise specifically identified. All such exhibits and schedules are incorporated herein by reference.

(b) **Captions**. Whenever a section, article or paragraph is referenced, it refers to this Lease unless otherwise specifically identified. The captions preceding the articles and sections of this Lease and in the table of contents have been inserted for convenience of reference only. Such captions will not define or limit the scope or intent of any provision of this Lease.

(c) **Words of Inclusion**. The use of the term "include", "including", "such as", or words of similar import, when following any general term, statement or matter will not be construed to limit such term, statement or matter to the specific items or matters, whether or not language of non-limitation is used with reference thereto. Rather, such terms will be deemed to refer to all other items or matters that could reasonably fall within the broadest possible scope of such statement, term or matter.

(d) **No Presumption Against Drafter**. This Lease has been negotiated at arm's length and between Persons sophisticated and knowledgeable in the matters dealt with herein. In addition, experienced and knowledgeable legal counsel has represented each Party. Accordingly, this Lease will be interpreted to achieve the intents and purposes of the Parties, without any presumption against the Party responsible for drafting any part of this Lease (including California Civil Code Section 1654).

(e) **Fees and Costs**. The Party on which any obligation is imposed in this Lease will be solely responsible for paying all costs and expenses incurred in the performance thereof, unless the provision imposing such obligation specifically provides to the contrary.

(f) **Lease References**. Wherever reference is made to any provision, term or matter "in this Lease," "herein" or "hereof," or words of similar import, the reference will be

deemed to refer to any and all provisions of this Lease reasonably related thereto in the context of such reference, unless such reference refers solely to a specific numbered or lettered article, section or paragraph of this Lease or any specific subdivision thereof.

(g) **Approvals.** Unless otherwise specifically stated in this Lease, wherever a Party hereto has a right of approval or consent, such approval or consent will not be unreasonably withheld, conditioned or delayed and such approval or consent will be given in writing.

(h) **Legal References.** Wherever reference is made to a specific code or section of a specific Law, the reference will be deemed to include any amendment, restatement or replacement.

**46.3. Successors and Assigns.** This Lease is binding upon and will inure to the benefit of the successors and assigns of Port, Tenant, and any Lender. Where the term "Tenant," "Port," "Lender" is used in this Lease, it means and includes their respective successors and assigns, including, as to any Lender, any transferee and any successor or assign of such transferee. Whenever this Lease specifies or implies Port as a Party or the holder of the right or obligation to give approvals or consents, if Port or the entity which has succeeded to Port's rights and obligations no longer exists, then the City will be deemed to be the successor and assign of Port for purposes of this Lease.

**46.4. No Third-Party Beneficiaries.** This Lease is for the exclusive benefit of the Parties hereto and not for the benefit of any other Person and will not be deemed to have conferred any rights, express or implied, upon any other Person, except as provided in **Article 40** with regard to Lenders and **Section 25.8** with regard to Horizontal Developer's ability to complete the Deferred Infrastructure under certain limited circumstances.

**46.5. Real Estate Commissions.** Port is not liable for any real estate commissions, brokerage fees or finder's fees which may arise from this Lease or any Sublease. Tenant and Port each represents that it engaged no broker, agent or finder in connection with this transaction and Lease. In the event any broker, agent or finder makes a claim through Tenant or Subtenant, Tenant will Indemnify Port from any Losses arising out of such claim.

**46.6. Counterparts.** This Lease may be executed in counterparts, each of which is deemed to be an original, and all such counterparts constitute one and the same instrument.

**46.7. Entire Agreement.** This Lease (including the Exhibits) constitute the entire agreement between the Parties with respect to the subject matter set forth therein, and supersede all negotiations or previous agreements between the Parties with respect to all or any part of the terms and conditions mentioned herein or incidental hereto. No parol evidence of any prior or other agreement will be permitted to contradict or vary the terms of this Lease.

**46.8. Amendment.** Neither this Lease nor any of the terms hereof may be terminated, amended or modified except by a written instrument executed by the Parties.

**46.9. Governing Law; Selection of Forum.** This Lease will be governed by, and interpreted in accordance with, the laws of the State of California. As part of the consideration for Port's entering into this Lease, Tenant agrees that all actions or proceedings arising directly or indirectly under this Lease may, at the sole option of Port, be litigated in courts having situs within the State of California, and Tenant consents to the jurisdiction of any such local, state or federal court, and consents that any service of process in such action or proceeding may be made by personal service upon Tenant wherever Tenant may then be located, or by certified or registered mail directed to Tenant at the address set forth herein for the delivery of notices.

**46.10. Recordation.** This Lease will not be recorded by either Party. The Parties agree to execute and record in the Official Records a Memorandum of Lease in the form attached

hereto as **Exhibit XX**. Promptly upon Port's request following the expiration of the Term or any other termination of this Lease, Tenant will deliver to Port a duly executed and acknowledged quitclaim deed suitable for recordation in the Official Records and in form and content satisfactory to Port and the City Attorney, for the purpose of evidencing in the public records the termination of Tenant's interest under this Lease. Port may record such quitclaim deed at any time on or after the termination of this Lease, without the need for any approval or further act of Tenant.

**46.11. Attorneys' Fees.** The Prevailing Party in any action or proceeding (including any cross-complaint, counterclaim, or bankruptcy proceeding) against the other party by reason of a claimed default, or otherwise arising out of a party's performance or alleged non-performance under this Lease, will be entitled to recover from the other party its costs and expenses of suit, including but not limited to Attorneys' Fees and Costs, which will be payable whether or not such action is prosecuted to judgment. "**Prevailing party**" within the meaning of this Section includes, without limitation, a party who substantially obtains or defeats, as the case may be, the relief sought in the action, whether by compromise, settlement, judgment or the abandonment by the other party of its claim or defense. Attorneys' Fees and Costs under this Section includes attorneys' fees and all other reasonable costs and expenses incurred in connection with any appeal.

For purposes of this Lease, reasonable fees of attorneys of the City's Office of the City Attorney will be based on the fees regularly charged by private attorneys with an equivalent number of years of professional experience (calculated by reference to earliest year of admission to the Bar of any State) who practice in San Francisco in law firms with approximately the same number of attorneys as employed by the Office of the City Attorney.

**46.12. Effective Date.** This Lease will become effective on the date (the "**Effective Date**") the Parties duly execute and deliver this Lease. The Effective Date will be inserted by Port on the cover page and on page 1 hereof, provided, however, that either Party's failure to insert the Effective Date will not invalidate this Lease. Where used in this Lease or in any of its exhibits, references to "the date of this Lease," the "reference date of this Lease," "Lease Date" or "Effective Date" will mean the Effective Date determined as set forth above and shown on the first page hereof.

**46.13. Severability.** If any provision of this Lease, or its application to any Person or circumstance, is held invalid by any court, the invalidity or inapplicability of such provision will not affect any other provision of this Lease or the application of such provision to any other Person or circumstance, and the remaining portions of this Lease will continue in full force and effect, unless enforcement of this Lease as so modified by and in response to such invalidation would be grossly inequitable under all of the circumstances, or would frustrate the fundamental purposes of this Lease.

#### **47. DEFINITIONS OF CERTAIN TERMS.**

For purposes of this Lease, initially capitalized terms will have the meanings ascribed to them in this Section [to be cross-checked and finalized with final lease drafts]:

"**Additional Rent**" means any and all sums (other than Base Rent and Percentage Rent) that may become due or be payable by Tenant under this Lease.

"**Affiliate**" means any Person directly or indirectly Controlling, Controlled by or under Common Control with the other Person in question.

"**Agents**" means, when used with reference to either Party to this Lease, the members, officers, directors, commissioners, employees, agents and contractors of such Party, and their respective heirs, legal representatives, successors and assigns.

**"Annual Development Cost Statement"** means

**"As Is With All Faults"** is defined in *Section 1.1(g)*.

**"Assessor's Office"** means the Office of the Assessor-Recorder in the City and County of San Francisco, or any successor agency responsible for assessing real property in the City and County of San Francisco.

**"Assignment and Assumption Agreement"** is defined in *Section 18.1(b)(i)*.

**"Attorneys' Fees and Costs"** means reasonable attorneys' fees, costs, expenses and disbursements, including, but not limited to, expert witness fees and costs, travel time and associated costs, transcript preparation fees and costs, document copying, exhibit preparation, courier, postage, facsimile, long-distance and communications expenses, court costs and other reasonable costs and fees associated with any other legal, administrative or alternative dispute resolution proceeding, including such fees and costs associated with execution upon any judgment or order, and costs on appeal.

**"Award"** means all compensation, sums or value paid, awarded or received for a Condemnation, whether pursuant to judgment, agreement, settlement or otherwise.

**"Bona Fide Institutional Lender"** is defined in *Section 40.1(a)*.

**"Bond"** is defined in the Basic Lease Information.

**"Books and Records"** is defined in [*Section XX of Exhibit XX*].

**"Capital Items"** is defined in *Section 10.2(a)*.

**"Capital Reserves"** is defined in *Section 10.2(a)*.

**"Capital Reserve Deposits"** is defined in *Section 10.2(a)*.

**"CASp"** is defined in *Section 1.1(c)*.

**"Casualty"** is defined in *Section 14.1*.

**"Casualty Notice"** is defined in *Section 14.1(a)*.

**"Certificate of Completion"** is defined in the Vertical DDA"

**"CFD Assessment"** means the special taxes to be levied on the Land (and other property in the Pier 70 area) in accordance with the terms and conditions of the "Rate and Method of Apportionment of Special Tax" applicable to the Infrastructure CFD. **[add reference to any other CFDs that might be in place]**

**"City"** means the City and County of San Francisco, a municipal corporation.

**"Commencement Date"** is defined in the Basic Lease Information.

**"Common Control"** means that two Persons are both Controlled by the same other Person.

**"Completion"** means completion of construction of all or any applicable portion of the Initial Improvements **[Note: Use if Deferred Infrastructure included in VCA:** [including the Deferred Infrastructure, in accordance with the terms hereof, as conclusively evidenced by the issuance of a temporary certificate of occupancy. **"Complete"** has a correlative meaning.

**"Condemnation"** means the taking or damaging, including severance damage, of all or any part of any property, or the right of possession thereof, by eminent domain, inverse condemnation, or for any public or quasi-public use under the law. Condemnation may occur pursuant to the recording of a final order of condemnation, or by a voluntary sale of all or any part of any property to any Person having the power of eminent domain (or to a designee of any

such Person), provided that the property or such part thereof is then under the threat of condemnation or such sale occurs by way of settlement of a condemnation action.

**"Condemnation Date"** means the earlier of: (a) the date when the right of possession of the condemned property is taken by the condemning authority; or (b) the date when title to the condemned property (or any part thereof) vests in the condemning authority.

**"Condemned Land Value"** is defined in *Section 15.4(iii)*.

**"constituent of concern"** is defined in *Section 21.6*.

**"Construction"** is defined in *Section 12.1(a)*.

**"Construction Impacts"** is defined in *Section 4.1*.

**"Control"** is defined in *Section 18.1(a)*. **"Controlled"** and **"Controlling"** have correlative meanings.

**"DDA"** is defined in *Recital C*.

**"Default Rate"** is defined in *Section XXX*.

**"Deferred Infrastructure"** means those items of Public Improvements assigned to and assumed by Tenant to be completed in conjunction with the Initial Improvements, as more particularly described in *Exhibit XX* attached hereto and as further described in the VCA.

**"Demolish and Remove"** means the demolition of the Improvements and the removal and disposal of all debris in accordance with all Laws. **"Demolition and Removal"** has a correlative meaning.

**"Demolition Option"** is defined in *Section 36.2(a)*.

**"Design for Development"** means the Pier 70 Design for Development that the Port Commission and the Planning Commission approved.

**"Development Agreement"** means that certain Development Agreement between [ ] and [ ], dated as of [ ], 20xx, as may be amended from time to time.

**"Development Documents"** means (i) the SUD; (ii) the Design for Development (including the Green Building Specifications); (iii) the Port Plans and Policies; and (iv) the Development Agreement. **[TBC]**

**"Development Projects"** is defined in *Section 4.1*.

**"Disabled Access Laws"** means all Laws related to access for persons with disabilities including, without limitation, the Americans with Disabilities Act, 42 U.S.C.S. Section 12101 et seq. and disabled access laws under the Port's building code.

**"Economically Infeasible Termination Notice"** is defined in *Section 7.3*.

**"Effective Date"** is defined in *Section 46.12*.

**"Encroachment Area"** is defined in *Section 1.1(e)(i)*.

**"Encroachment Area Charge"** is defined in *Section 1.1(e)(i)*.

**"Environmental Financial Performance Deposit"** is defined in *Section 17.2*.

**"Environmental Laws"** is defined in *Section 21.6*.

**"Environmental Notice"** is defined in *Section 17.3(b)*.

**"Environmental Oversight Deposit"** is defined in *Section 17.3(a)*.

“Environmental Regulatory Action” is defined in *Section 21.6*.

“Environmental Regulatory Agency” is defined in *Section 21.6*.

“Event of Default” is defined in *Section 24.1*.

“Exacerbate” or “Exacerbating” is defined in *Section 21.6*.

“Excepted Hazardous Materials” is defined in *Section 21.1*.

“Excluded Transfer” is defined in *Section 18.1(a)*.

“Executive Director” means the Executive Director of the Port or his or her designee.

“Facilities Condition Report” is defined in *Section 10.2(b)*.

“FCR Date” is defined in *Section 10.2(a)*.

“Final Construction Documents” means plans and specifications sufficient for the processing of an application for a building permit in accordance with applicable Laws.

“Flagpoles” is defined in *Section 9.5*.

“FOG Ordinance” means Sections 140-140.7 of Article 4.1 of the San Francisco Public Works Code, or any subsequent amendment or replacement of the same that sets forth prohibitions, limitations and requirements for the discharge of fats, oils and grease into the City’s sewer system by food service establishments.

“Force Majeure” means events which result in delays in a Party’s performance of its obligations hereunder due to causes beyond such Party’s control and not caused by the acts or omissions of such Party, including, but not restricted to, acts of nature or of the public enemy, fires, floods, earthquakes, tidal waves, strikes, freight embargoes, and unusually severe weather. Force Majeure does not include (i) failure to obtain financing or failure to have adequate funds, (ii) sea level rise, or (iii) any event that does not cause an actual delay. The delay caused by Force Majeure includes not only the period of time during which performance of an act is hindered, but also such additional time thereafter as may reasonably be required to make additional repairs or obtain additional Regulatory Approvals that would not have otherwise been required but for the Force Majeure Event.

“Foreclosed Property” is defined in *Section 40.4(a)*.

“Foreclosure” means a foreclosure of a Mortgage or other proceedings in the nature of foreclosure (whether conducted pursuant to court order or pursuant to a power of sale contained in the Mortgage), deed or voluntary assignment or other conveyance in lieu thereof.

“Foreclosure Period” is defined in *Section 40.3(b)*.

“Forest City Agreements” is defined in *Section 4.2(a)(vii)*.

“Generator” is described in *Section 21.2(d)*.

“graffiti” is defined in *Section 9.6*.

“Gross Income” is defined in [*Section XX in Exhibit XX*].

“Handle” is defined in *Section 21.6*.

“Hard costs” is defined in *Section 10.5*.

“Hazardous Material” is defined in *Section 21.6*.

“Hazardous Material Claim” is defined in *Section 21.6*.

“Hazardous Material Condition” is defined in *Section 21.6*.



"Historic Core" is described in *Section 4.2(a)(viii)*.

"Horizontal Developer" is defined in *Recital C*.

"Impositions" is defined in *Section 5.1(b)*.

"Improvements" means all buildings, structures, fixtures and other improvements erected, built, placed, installed, constructed, renovated, Restored, or Rehabilitated, located upon or within the Premises on or after the Commencement Date, including, but not limited to, the Initial Improvements and any Subsequent Construction.

"Indemnified Parties" means City, including, but not limited to, all of its boards, commissions, departments, agencies and other subdivisions, including, without limitation, the Port; all of the Agents of the City, including its Port, and all of their respective heirs, legal representatives, successors and assigns, all other Person acting on their behalf, and each of them.

"Indemnify" means indemnify, protect and hold harmless.

"Index" is defined in *Section XX* [of *Exhibit D*].

"Infrastructure CFD" means the City and County of San Francisco Community Facilities District No. [ ] (Pier 70 Public Improvements).

"Initial Improvements" means all Improvements to be built on the Premises or portion(s) thereof **[Note: add if included in VCA]** [including the Deferred Infrastructure] in accordance with the Vertical DDA, Scope of Development, and SUD, **[Note: include for historic buildings:** including, without limitation, all renovation and Rehabilitation work on the existing building(s)].

"Investigate" or "Investigation" is defined in *Section 21.6*.

"Invitees" when used with respect to Tenant means the customers, patrons, invitees, guests, members, licensees, assignees and Subtenants of Tenant and the customers, patrons, invitees, guests, members, licensees, assignees and sub-tenants of Subtenants.

"Land" is defined in Basic Lease Information.

"Late Charge" is defined in *Section XX*.

"Law" or "Laws" means any one or more present and future laws, (including Environmental Laws) ordinances, rules, regulations, permits, authorizations, orders and requirements, to the extent applicable to the Parties or to the Premises or any portion thereof, whether or not in the present contemplation of the Parties, including, without limitation, all consents or approvals (including Regulatory Approvals) required to be obtained from, and all rules and regulations of, and all building and zoning laws of, all federal, state, county and municipal governments, the departments, bureaus, agencies or commissions thereof, authorities, boards of officers, any national or local board of fire underwriters, or any other body or bodies exercising similar functions, having or acquiring jurisdiction of, or which may affect or be applicable to, the Premises or any part thereof, including, without limitation, any subsurface area, the use thereof and of the buildings and Improvements thereon.

"Lease" means this lease, as it may be amended from time to time.

"Leasehold" or "Leasehold Estate" means Tenant's leasehold estate created by this Lease.

"Leasing Activity Report" is defined in *Section 9.3*.

"Leasing Agent" is defined in *Section 9.2*.

"Lease Year" means each calendar year during the Term.

"Loss" or "Losses" when used with reference to any Indemnity means any and all claims, demands, losses, liabilities (including direct or vicarious liabilities), damages (including

foreseeable and unforeseeable, incidental and consequential damages), liens, obligations, interest, injuries, penalties, fines, lawsuits and other proceedings, judgments and awards and costs and expenses, (including, without limitation, reasonable Attorneys' Fees and Costs and consultants' fees and costs) of whatever kind or nature, known or unknown, contingent or otherwise.

**"Low Income Housing Tax Credit"** means a tax credit obtained in accordance with 26 U.S. Code §42 (as amended from time to time), or an equivalent federal or state tax credit program for affordable housing.

**"Maintenance Notice"** is defined in *Section 10.5*.

**"Major Casualty"** means damage to or destruction of all or any portion of the Premises to the extent that the hard costs of Restoration will exceed thirty percent (30%) of the hard costs to replace the Premises in their entirety. The calculation of such percentage will be based upon replacement costs and requirements of applicable Laws in effect as of the date of the event causing such Major Casualty.

**"Master Lease"** is defined in *Recital C*.

**"Material Systems"** is defined in *Section 10.5*.

**"Memorandum of Lease"** means the Memorandum of this Lease, between Port and Tenant, recorded in the Official Records, in the form of *Exhibit XX* attached hereto.

**"Minimum Net Worth Amount"** is defined in *Section 18.1(a)*.

**"Minimum Public Benefit Area"** is defined in the Basic Lease Information.

**"Mitigation and Improvement Measures"** means the Mitigation and Monitoring Program described in *Exhibit XX*.

**"Mortgage"** means a mortgage, deed of trust, assignment of rents, fixture filing, security agreement or similar security instrument or assignment of the Leasehold Estate recorded in the Official Records.

**"Lender Acquisition"** is defined in *Section 40.4(a)*.

**"Lender"** means the holder or holders of a Mortgage in compliance with *Article 40* and, if the Mortgage is held by or for the benefit of a trustee, agent or representative of one or more financial institutions, the financial institutions on whose behalf the Mortgage is being held. Multiple financial institutions participating in a single financing secured by a single Mortgage will be deemed a single Lender for purposes of this Lease.

**"Net Awards and Payments"** is defined in *Section 15.4*.

**"Net Worth Guarantor"** is defined in *Section 18.1(a)*.

**"Net Worth Guaranty"** is defined in *Section 18.1(a)*.

**"Net Worth Requirement"** is defined in *Section 18.1(a)*.

**"New Lease"** is defined in *Section 40.10*.

**"New Lease Execution Period"** is defined in *Section 40.10(i)*.

**"Non-Disturbance Agreements"** is defined in *Section 18.4(a)*.

**"Notice of Special Tax"** is defined in *Section 5.2(a)*.

**"Notice to Vacate"** is defined in *Section 1.1(e)(i)*.

**"Official Records"** means, with respect to the recordation of Mortgages and other documents and instruments, the Official Records of the City and County of San Francisco.

**"Other Property Agreements"** is defined in *Section 40.12*.

**"Partial Condemnation"** is defined in *Section 15.3(b)*.

**"Party"** means Port or Tenant, as a party to this Lease; **"Parties"** means both Port and Tenant, as Parties to this Lease.

**"PCBs"** is defined in *Section 21.6*.

**"Percentage Rent"** is defined in *Exhibit D*.

**"Permitted Title Exceptions"** is defined in *Section 1.1(b)*.

**"Permitted Uses"** is defined in *Section 3.1*.

**"Person"** means any individual, partnership, corporation (including, but not limited to, any business trust), limited liability company, joint stock company, trust, unincorporated association, joint venture or any other entity or association, the United States, or a federal, state or political subdivision thereof.

**"Personal Property"** means all fixtures, furniture, furnishings, equipment, machinery, supplies, software and other tangible personal property that is incident to the ownership, development or operation of the Improvements and/or the Premises, whether now or hereafter located in, upon or about the Premises, belonging to Tenant and/or in which Tenant has or may hereafter acquire an ownership interest, together with all present and future attachments, accessions, replacements, substitutions and additions thereto or therefor.

**"Pesticide Ordinance"** is described in *Section 21.5*.

**"Pier 70 Master Signage Program"** means [\_\_\_\_\_]

**"Pier 70 Parties"** is defined in *Section 4.2(b)*.

**"Pier 70 Risk Management Plan"** is defined in *Section 21.6*.

**"Port"** means the San Francisco Port Commission.

**"Port Environmental Risk Policy"** is defined in *Section 17.2*.

**"Port's Repair Notice"** is defined in *Section 10.5*.

**"Pre-Existing Hazardous Materials"** means any Hazardous Material existing on the Premises as of the Effective Date and identified as a "constituent of concern" in the Pier 70 Environmental Site Investigation Report, Pier 70 Remedial Action Plan, or Pier 70 Risk Management Plan.

**"Premises"** is defined in *Section 1.1(a)*.

**"Prevailing party"** is defined in *Section 46.11*.

**"Prime Rate"** means the base rate on corporate loans posted by at least 75% of the nation's 30 largest banks, as published by the Wall Street Journal, or if the Wall Street Journal has ceased to publish the Prime Rate, then such other equivalent recognized source.

**"Prohibited Use"** is defined in *Section 3.2*.

**"Prohibited Use Charge"** is defined in *Section 3.3*.

**"Project"** means the project described in the Scope of Development attached hereto as *Exhibit C*, including all Improvements.

“**Project Approvals**” is defined in the Basic Lease Information.

“**Property**” is defined in Basic Lease Information.

“**public work**” is defined in *Section 12.4(g)*.

“**Qualified Transferee**” is defined in *Section 18.1(a)*.

“**reasonable wear and tear**” is defined in *Section 10.1*.

“**Record Drawings**” is defined in *Section 12.6(a)*.

“**Refinancing Proceeds**” is defined in XXX.

“**Refinancings**” is defined in XXX.

“**Regulatory Approval**” means any authorization, approval or permit required by any governmental agency having jurisdiction over the Premises, including, but not limited to, the City, RWQCB, SFPW, the Army Corps of Engineers, and any Environmental Regulatory Agency.

[“**Rehabilitation**” means the repair or alteration of an historic building that does not damage or destroy materials, features, or finishes considered important in defining the building’s historic character.] **[Note: Applicable for leases with historic buildings]**

“**Reimbursable Subtenant Costs**” is defined in *Section 18.4(b)(vi)(3)*.

“**Release**” is defined in *Section 21.6*.

“**Remediate**” or “**Remediation**” is defined in *Section 21.6*.

“**Rent**” means the sum of Base Rent (including all adjustments), Percentage Rent, Sale Proceeds, Refinancing Proceeds, Additional Rent and all other sums payable by Tenant to Port hereunder, including any Late Charges and interest assessed at the Default Rate.

“**Replacement Notice**” is defined in *Section 9.5*.

“**Required Uses**” is defined in the Basic Lease Information.

“**Restoration**” means the restoration, replacement, or rebuilding of the Improvements (or the relevant portion thereof) in accordance with all Laws then applicable. All Restoration will be conducted in accordance with the provisions of *Section 12*. “**Restore**” and “**Restored**” have correlative meanings.

“**RWQCB**” will mean the San Francisco Bay Regional Water Quality Control Board of Cal/EPA, a state agency.

“**Sale**” is defined in XXX.

“**Sale period**” is defined in *Section 40.4(d)*.

“**Sales Proceeds**” is defined in XXX.

“**Second NDA Notice**” is defined in *Section 18.4(e)(ii)*.

“**Security Deposit**” is defined in *Section 17.4(a)*.

“**Senior Lender**” is defined in *Section 40.7(a)*.

“**SFPUC**” means the San Francisco Public Utilities Commission.

“**SFPW**” means San Francisco Public Works.

“**Sign**” is defined in *Section 3.4*.

“**Significant Change**” is defined in *Section 18.1(a)*.

"Significant Change Certificate" is defined in *Section 18.1(b)(ii)*.

"Special City and Port Provisions" is defined in *Section 25.1*.

"State" means the State of California.

"Sublease" means any lease, sublease, license, concession or other agreement (including, without limitation, a Sublease to Port) by which Tenant leases, subleases, demises, licenses or otherwise grants to any Person in conformity with the provisions of this Lease, the right to occupy or use any portion of the Premises (whether in common with or to the exclusion of other Persons), and any amendment, modification or supplement thereto.

"Subleased Space" means the portion of the Premises subject to a Sublease.

"Subsequent Construction" means all repairs to and reconstruction, replacement, addition, expansion, Restoration, [Rehabilitation,] alteration or modification of any Improvements, or any construction of additional Improvements, following completion of the Initial Improvements.

"Substantial Condemnation" is defined in *Section 15.3(a)*.

"Subtenant" means any Person leasing, using, occupying or having the right to occupy any portion of the Premises under and by virtue of a Sublease.

"SUD" means Planning Code Section 249.XX establishing the Pier 70 Special Use District, as it may be amended from time to time.

"Tenant" is defined in the Basic Lease Information, and its permitted successors and assigns.

"Term" is defined in *Section 1.2*.

"Termination Notice for Change in Laws" is defined in *Section 7.3*.

"Termination Option" is defined in *Section 7.3*.

"Total Condemnation" is defined in *Section 15.2*.

"Transportation Demand Management Plan" means the Transportation Demand Management Plan attached hereto as *Exhibit XX*.

"Transfer" is defined in *Section 18.1(a)*.

"Uninsured Casualty" is defined in *Section 14.3*.

"Unmatured Event of Default" means any default that, with the giving of notice or the passage of time, or both, would constitute an Event of Default.

"VCA" means the Vertical Cooperation Agreement dated [ ] between Tenant and Horizontal Developer that is attached as *Exhibit [XX]* to the Vertical DDA.

"Vertical DDA" means the Vertical Disposition and Development Agreement between Port and [Tenant, as developer,] dated as of [ ].

"Waterfront site" is defined in *Section XXX*.

"Work" is defined in *Section 12.5*.

"Workforce Development Plan" is defined in *Article 42*.

"worth at the time of award" is defined in *Section 25.4*.

[Signature Page Follows]

10/6/17

IN WITNESS WHEREOF, the Parties have executed this Lease as of the day and year first above written.

TENANT:

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

r

PORT:

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

APPROVED AS TO FORM:

DENNIS J. HERRERA, City Attorney

By: \_\_\_\_\_

Port Commission Resolution No. [ ] adopted on [ ]

Board of Supervisors Resolution No. [ ] adopted on [ ]

10/6/17

DRAFT

## EXHIBIT D

### ARTICLE 3

#### RENT

##### 3.1 Prepaid Rent.

The Parties acknowledge that this Lease is a **[Fully Pre-paid][Hybrid] Lease**, as that term is defined in the Financing Plan attached as Exhibit XX to the DDA. On or before the Commencement Date, Tenant will pay to Port the **[Pre-Paid Amount][Third Party Hybrid Amount]** or **[the VDDA Hybrid Amount]**, as set forth in the Basic Lease Information.

##### 3.2 Tenant's Covenant to Pay Rent.

During the Term, Tenant will pay Rent for the Premises to Port at the times and in the manner provided in this Article 3.

##### 3.3 [Note: include this section for Hybrid Ground Leases only] Base Rent.

From and after the Commencement Date and continuing thereafter throughout the Term, Tenant will pay to Port, in advance on the first day of each calendar month during the Term, without further notice or demand and, except as expressly set forth in **Section 28.2** without abatement, offset, rebate, credit or deduction for any reason whatsoever, monthly installments of rent equal to \_\_\_\_\_ Dollars (\$\_\_\_\_\_.00) (the **"Base Rent"**). Base Rent will be further adjusted after the Commencement Date in accordance with Section 3.4.

##### 3.4 [Note: include this section for Hybrid Ground Leases only] Adjustments to Base Rent.

###### (a) Definitions

(i) **"Adjustment Date"** means the fifth (5<sup>th</sup>) anniversary date of the Commencement Date and each five-year anniversary date thereafter; provided, however, that if the Commencement Date is other than the first day of a month, then the first Adjustment Date will be the first day of the sixty-first (65<sup>th</sup>) month thereafter.

(ii) **"Adjustment Period"** means each five-year period during the Term commencing on each Adjustment Date.

(iii) **"Current Index"** means the Index for the calendar month immediately preceding the applicable Adjustment Date.

(iv) **"Index"** means the **[Note: Use following for commercial leases]** [Consumer Price Index for All Urban Consumers (base years 1982-1984 = 100) for the San Francisco-Oakland-San Jose area] **[Note: Use the following for residential leases]** [Consumer Price Index for All Urban Consumers: Housing (base years 1982-1984=100) for the San



Francisco-Oakland-San Jose area], published by the United States Department of Labor, Bureau of Labor Statistics.. If the Index is changed so that the base year differs from that used as of the date most immediately preceding the prior Adjustment Date, the Index will be converted in accordance with the conversion factor published by the [United States Department of Labor, Bureau of Labor Statistics]. If the Index is discontinued during the Term, such other government index or computation with which it is replaced will be used in order to obtain substantially the same result as would be obtained if the Index had not been discontinued; provided, however, if there is no replacement government index or computation, then Port will select another similar published index, generally reflective of increases in the cost of living, in order to obtain substantially the same result as would be obtained if the Index had not been discontinued.

(v) **"Initial Published Index"** means the Index published October 2012.

(vi) **"Prior Index"** means the Index published closest (but prior) to the month five (5) years prior to the applicable Adjustment Date, provided however, for the first Adjustment Date, the Index used will be the Initial Published Index.

(b) Adjustment to Base Rent. On each Adjustment Date, the Base Rent payable under this Lease will be adjusted to equal the greater of (i) one hundred ten percent (110%) of the Base Rent in effect immediately prior to such Adjustment Date, or (ii) one hundred percent (100%) of the amount determined by multiplying the Base Rent in effect immediately prior to such Adjustment Date by a fraction, the numerator of which is the Current Index and the denominator of which is the Prior Index as shown below:

$$\text{Current Index/Prior Index} \times \text{Base Rent} = \text{Adjusted Base Rent}$$

In no event will any adjustments to Base Rent in accordance with this Section 3.4(b) (being the increase from the amount of the Base Rent payable for the Adjustment Period immediately prior to such Adjustment Date) exceed twenty percent (20%) of the Base Rent payable for the immediately preceding Adjustment Period.

### **3.5 Participation of Gross Rent from and after Year 30. [Note: does not apply to any residential condominium building; Buildings 12 and 21, and Parcel E-4]**

(a) Definitions.

(i) **"Adjustments"** means the following items (without duplication):

(1) all Impositions paid by Tenant and allocated on a straight-line basis during the Lease Year in which the applicable Imposition was paid;

(2) all taxes, assessments, charges, and bills for utilities, including, without limitation, charges for water, gas, oil, sanitary and storm sewer, and electricity paid by Tenant;

(3) insurance premiums for insuring the Improvements in compliance with **Section 20** and allocated on a straight-line basis during the Lease Year in which the applicable insurance premium was paid; and

(4) all costs (not including cost of capital, debt service or other financing costs) paid by Tenant for Capital Items and allocated on a straight-line basis during the Lease Years in which the applicable Capital Item was paid; provided however, in any year, the amount of cost for Capital Items will be limited to the portion of the amortized costs of the Capital Items attributable to such Lease Year. For purposes hereof, the amortized costs of the Capital Items will be determined by dividing the original direct costs of such Capital Items by the number of years of useful life of the applicable Capital Items, based on general accounting principles consistently applied, irrespective of Tenant's actual method of accounting. The minimum amortization period will be five (5) years. Capital Items must have been unanticipated on the Commencement Date of this Lease and specifically exclude any costs related to the development and construction of the Initial Improvements.

(ii) **"Capital Items"** means replacements, repairs, and/or improvements to the Premises, the foundation and structural integrity of the Buildings, and all Material Systems serving the Improvements within the Premises that would be deemed capital assets under general accounting principles consistently applied.

(iii) **"Gross Income"** means for any reporting period or portion thereof during the Term, the following: all payments, revenues, fees or amounts received by Tenant or by any other party for the account of Tenant from any Person for any Person's use or occupancy of any portion of the Premises (excluding security or other deposits to be returned to such Person upon the termination of such use or occupancy), or from any other sales, advertising, concessions, licensing or programming generated from the Premises, including, without limitation, all base rent, percentage rent, payments made to Tenant from any Subtenant to reimburse Tenant for operating expenses, common area maintenance expenses, insurance expenses, Impositions, or, in the case of tenant improvements and finishes to prepare portions of the Premises for occupancy or use by such Subtenant, license fees, parking charges, advertising revenues, event or promotional fees, charges and permit fees. Without limiting the foregoing, "Gross Income" also includes any and all payments made to Tenant from the Business Interruption or delayed opening insurance proceeds.

(iv) **"Modified Gross Income"** means Gross Income less Adjustments.

(b) Payment of Percentage Rent.

(i) Tenant will pay to Port percentage rent (**"Percentage Rent"**) in accordance with this Section 3.5. From and after the thirtieth (30<sup>th</sup>) Anniversary Date (**"Percentage Rent Commencement Date"**) and continuing thereafter throughout the Term until the sixtieth (60<sup>th</sup>) Anniversary Date, Tenant will pay to Port Percentage Rent on a monthly basis equal to one and one-half percent (1.5%) of Modified Gross Income generated at or from the Premises for the applicable month. From and after the sixtieth (60<sup>th</sup>) Anniversary Date and continuing thereafter throughout the remainder of the Term, Tenant will pay to Port Percentage Rent on a monthly basis equal to two and one-half percent (2.5%) of Modified Gross Income generated at or from the Premises for the applicable month;

(ii) From and after the Percentage Rent Commencement Date, Tenant will determine the actual Percentage Rent payable for each calendar month in each calendar quarter

during the Term by the twentieth (20th) day of the immediately following calendar quarter. The monthly payments of Percentage Rent will be Tenant's good faith estimate of the Percentage Rent owed to Port. In the event this Lease expires or terminates on a day other than the last day of a calendar quarter, Percentage Rent for such fractional part of the calendar quarter preceding such expiration or termination date will be prorated to account for the partial calendar quarter and paid within twenty (20) days after such expiration or termination date, but if this Lease terminates as a result of a Tenant Event of Default, any amounts due hereunder will be payable immediately upon termination.

(c) Reporting of Percentage Rent.

(i) Tenant will deliver to Port a complete statement setting forth in reasonable detail its Modified Gross Income for each calendar month in each calendar quarter, including an itemized list of all Adjustments from Gross Income that Tenant claims and which are expressly permitted under this Lease, and a computation of the Percentage Rent for each calendar month in a calendar quarter (the "**Percentage Rent Statement**") by the twentieth (20th) day of the immediately following calendar quarter. A financial officer or other accountant employed by Tenant who is authorized and competent to prepare such Percentage Rent Statement must certify each Percentage Rent Statement as accurate, complete and current.

(ii) If Port receives the Percentage Rent payment but does not receive the applicable Percentage Rent Statement by the twentieth (20th) day of the immediately following calendar quarter, such failure, until cured, will be treated as a late payment of Percentage Rent, subject to a Late Charge.

(iii) If Tenant fails to deliver any Percentage Rent Statement within the time period set forth in this Section 3.5(c) (irrespective of whether any Percentage Rent is actually paid or payable by Tenant to Port) and such failure continues for thirty (30) days after the date Port delivers to Tenant written notice of such failure, Port will have the right, among its other remedies under this Lease, to have a Port Representative examine Tenant's Books and Records (and, to the extent permitted by the applicable Sublease, the Books and Records of any other occupant of the Premises) as may be necessary to determine the amount of Percentage Rent due to Port for the period in question. The determination made by Port Representative will be binding upon Tenant, absent manifest error, and Tenant will promptly pay to Port the total cost of the examination, together with the full amount of Percentage Rent due and payable for the period in question, including any Late Charge and interest at the Default Rate.

**3.6 Port Participation in Sale Proceeds.**

(a) [Note: Applicable only for Horizontal Developer Affiliates] Distribution of, and Port's Participation in, Sale Proceeds of Qualifying Early Sale. One Hundred Percent (100%) of the Qualifying Early Sale Proceeds from a Qualifying Early Sale occurring at any time prior to the Early Transfer Date, less the following deductions in this Section 3.6(a), will be deposited into the Pier 70 Special Facility Revenue Account or, if not required to be so deposited, in the Pier 70 Project Account and thereafter distributed in accordance with Section \_\_\_\_ of the Financing Plan (Exhibit XX to the DDA):

(i) Tenant's Purchase Price less the portion of the outstanding principal amount of indebtedness secured by a Mortgage used to pay down Tenant's Purchase Price, Costs of Sale, costs associated with the Mortgage, Entitlement Costs, and/or a 12% annual return on such Entitlement Costs, if any, including any associated fees and prepayment and defeasance costs;

(ii) Port's Attorneys' Fees and Costs associated with Port's review of the Qualifying Early Sale;

(iii) Costs of Sale to the extent not repaid through the process in [Section 3.6(a)(i)];

(iv) Outstanding Tenant's Certified Entitlement Costs to the extent not repaid through the process in [Section 3.6(a)(i)]; and

(v) A 12% annual return on the Certified Entitlement Costs to the extent not repaid through the process in [Section 3.6(a)(i)].

(vi)

(b) Distribution of, and Port's Participation in, Net Sale Proceeds.

(i) *Generally.* Tenant will pay Port one and one-half percent (1 ½%) of the "Net Sale Proceeds" (as defined below) from each Sale occurring on or after the Early Transfer Date.

(ii) *Special Rules for Calculating Sale Proceeds for a Reappraisal Event.* For purposes of calculating Net Sale Proceeds on a Reappraisal Event, Tenant's Purchase Price from such Reappraisal Event will equal the higher of (i) the value assigned to the Leasehold Estate by the acquiring owners in connection with the Reappraisal Event, as evidenced by the higher of value estimates provided to the Assessor's Office or a valuation assigned to the Leasehold Estate by the acquiring owners in connection with the change in ownership in any stock purchase agreement, merger, or other applicable agreement; or (ii) the appraised value of the Leasehold Estate established in an Appraisal Report reasonably approved by Port and Tenant; or (iii) the final unappealable assessed value of the Leasehold Estate based on a reassessment of the Leasehold Estate arising from the Reappraisal Event, as established by the Assessor's Office.

(c) Distribution of, and Port's Participation in, Net Recapitalization Proceeds. Tenant will pay Port an amount equal to one and one-half percent (1 ½%) of the Net Recapitalization Proceeds from each Sale occurring on or after the Early Transfer Date.

[Add Recap before Early Transfer Date]

(d) Manner of Payment. The estimated closing statement will be updated as of the date of closing of the Sale to show the actual (i) Sale Proceeds and Port's share thereof, and (ii) line item description of the deductions and exclusions from Sale Proceeds to arrive at Net Sale Proceeds. If escrow is opened for the Sale, then Port's share of the Sale Proceeds must be distributed through escrow. If no escrow is opened for the Sale, Port's share of the Sale

Proceeds must be paid upon the closing of any such Sale. This provision constitutes notice to Tenant that Port is to be paid in full its share of Sale Proceeds through the close of escrow or the closing of the applicable Sale. If Port is not paid full by such closing date, the amount due Port will be subject to a Late Charge and will accrue interest at the Default Rate from and after the closing until paid in full to Port. Port may reference in any estoppel certificate or other representation requested from Port that payment to Port of Port's share of Sale Proceeds is a material obligation under the Lease, due and owing upon the closing of any Sale hereunder, provided, however, failure to reference such obligation will in no way negate Tenant's obligation to pay, and Port's right to receive, Port's share of Sale Proceeds. Within forty-five (45) days after any such Sale, Tenant will submit to Port a statement prepared in accordance with sound accounting principles consistently applied, and certified by Tenant's chief executive officer or chief financial officer (or equivalent position), as current, complete and correct, confirming the actual amount of Sale Proceeds received; line item description of the deductions and exclusions from Sale Proceeds to arrive at Net Sale Proceeds and the amount of Net Sale Proceeds due to Port. At Port's option, any overpayments may be either refunded to transferor Tenant or applied to any other amount then due and unpaid under the Lease. Tenant will accompany the statement of Sale Proceeds with the amount of any underpayments. The statements delivered to Port under this Section are subject to the audit provisions of Section 3.9 for determination of the accuracy of Tenant's reporting of the Port's share of Sale Proceeds.

(e) Survival. The provisions of this Section 3.6 will survive the earlier termination or expiration of this Lease. Additionally, any release by Port of Tenant's obligations under this Lease in connection with any Sale is conditioned on Port's receipt of Port's share of Sale Proceeds.

(f) Additional Definitions. The following definitions apply for purposes of this Section 3.6:

**"Appraisal Report"** means a third-party appraisal report prepared by a Qualified Appraiser in compliance with the then current version of the Uniform Standards of Professional Appraisal Practice and based on joint appraisal instructions provided by Port and Tenant, and Port and Tenant will have reasonable review and approval rights over the final appraisal report.

**"Building Permit Date"** means the date Tenant obtains all entitlements necessary to pull the building permit to commence construction of the Initial Improvements.

**"Cash Consideration"** means (i) cash, or (ii) cash equivalents.

**"Certified Entitlement Costs"** means Entitlement Costs, as certified in accordance with *Attachment 1 to this Exhibit XX*.

**"Certified Total Development Costs"** means the Total Development Costs, as certified in accordance with *Attachment 1 to this Exhibit XX*.

**"CofO Issuance Date"** means the date Port, in its regulatory capacity, issues a certificate of occupancy for the Initial Improvements.

**"Costs of Sale"** means only the following costs incurred by Tenant in connection with a Transfer: (i) brokerage commissions paid to licensed real estate brokers (provided, however, that in the case of brokerage commissions paid to Affiliate brokers, such commissions must be commercially reasonable), (ii) finder's fees (provided that in the case of finder's fees to Affiliates, such finder's fees must be commercially reasonable), (iii) reasonable and customary closing fees and costs including recording fees and transfer taxes, title insurance premiums and

survey fees, (iv) reasonable advertising and marketing costs, and (v) reasonable Attorneys' Fees and Costs. "Costs of Sale" excludes adjustments to reflect prorations of rents, taxes or other items of income or expense customarily prorated in connection with sales of real property.

"Early Transfer Date" means the earlier of: (1) three years after the Commencement Date of this Lease; or (2) the date that Port issues a site permit and first building permit addendum to allow commencement of construction of the Initial Improvements.

"Entitlement Costs" means Tenant's reasonable out-of-pocket costs actually incurred from and after the effective date of the Vertical DDA until the Building Permit Date and attributable to the following only: designing the Initial Improvements; costs related to all land use approvals and entitlements, including preparation and processing of design review applications under the SUD and the Design for Development, subdivision maps, and costs of compliance with all conditions of approval and CEQA mitigation measures legally required by the City, Port or any other Regulatory Authority as a condition to obtaining the entitlements; architectural, engineering, consultants, community outreach, attorney and other professional fees reasonably necessary to obtain the entitlements.

"Hard Costs" means reasonable out-of-pocket costs actually incurred by Tenant attributable solely to the cost of labor, materials and construction of the Initial Improvements described in the Scope of Development. "Hard Costs" do not include the cost of any improvements for any specific or speculative Subtenant or any costs incurred after the CofO Issuance Date.

"Initial Tenant" means [insert name of initial tenant entity].

"Net Recapitalization Proceeds" means Recapitalization Proceeds less the transferor owner's: (i) initial purchase price for the ownership interest being transferred or sold for the Recapitalization Proceeds; (ii) Costs of Sale; and (iii) any portion of the Recapitalization Proceeds that will be used by Tenant for Capital Items, except to the extent previously deducted from Modified Gross Income pursuant to Section 3.5.

"Net Sales Proceeds" means Sale Proceeds less:

(i) Costs of Sale; and

(ii) if the transferor Tenant constructed the Initial Improvements, Capital Items, except to the extent previously deducted from Modified Gross Income pursuant to **Section 3.5** and the greater of:

(1) Tenant's Purchase Price (but only if such amount is not included in Certified Total Development Costs) plus the Certified Total Development Costs, or

(2) the indebtedness secured by a Mortgage on the Premises in accordance with **Article 40**; or

(iii) if transferor Tenant did not construct the Initial Improvements, the greater of:

(1) Tenant's Purchase Price, or

(2) the indebtedness secured by a Mortgage on the Premises in accordance with **Article 40**.

"Non-Cash Consideration" means consideration received by Tenant in connection with a Sale that is not Cash Consideration.

"Qualified Appraiser" means an appraiser that meets the following qualifications:

(i) is licensed in the State of California as a Certified General Appraiser;

(ii) is a member of the Appraisal Institute;

(iii) has at least 10 years' experience in the San Francisco Bay Area valuing commercial-office or multiple occupancy residential properties or both, depending on the Permitted Uses of the Leasehold Estate being appraised; and

(iv) is a principal in either a national or regional firm based in California that: (1) is not a Tenant Affiliate; (2) does not have an equity investment in Tenant, any Tenant Affiliate, or any Person Controlling Tenant; and (3) does not have a conflict of interest by virtue of a contractual relationship with Tenant either existing or in the 24 months immediately preceding the engagement, unless the Port in its sole discretion waives the conflict.

[**"Qualifying Early Sale"** means (i) an Assignment of the Leasehold Estate to any Person that is not an Affiliate of Tenant, (ii) a Recapitalization that results in a change in Control of Tenant or (iii) a Reappraisal Event.] [Open]

**"Qualifying Early Sale Proceeds"** means the Sale Proceeds from a Qualifying Early Sale.

[subject to further negotiation] **"Reappraisal Event"** means a change in ownership of real property as described in [Cal. Revenue and Taxation Code, [Chapter 2 (Change in Ownership and Purchase), Section 64], as that law is in effect as of [\_\_\_\_\_, 2017] and attached hereto as Exhibit [XX]].

[**"Recapitalization"** means a transfer, a single transaction or a related series of transactions that results in a change in the Person that had more than fifty percent (50%) of the ownership interest in Tenant (whether shares, partnership interests, membership interest or other equity, and whether one or more classes thereof).] [Open]

**"Recapitalization Proceeds"** means all consideration received by or for the account of the owner (whether direct or indirect) of Tenant in connection with a Recapitalization, including Cash Consideration or any other Non-Cash Consideration representing a portion of the purchase price.

[**"Sale"** means either (i) an Assignment of the entirety of the Leasehold Estate, other than an Assignment of the Leasehold Estate to a Tenant Affiliate, (ii) a Reappraisal Event, or (iii) a Recapitalization.] [Open]

**"Sale Proceeds"** means all consideration received by or for the account of Tenant in connection with a Sale, including Cash Consideration, the principal amount of any loan made by Tenant to a purchaser as part of the purchase price, or any other Non-Cash Consideration representing a portion of the purchase price; provided however, a commitment to fund future costs, in and of itself, will not be considered or deemed to be consideration received by or for the account of Tenant in connection with a Sale.

**"Semi Qualifying Early Sale"** means

**"Soft Costs"** means reasonable out-of-pocket costs actually incurred by the Tenant that actually constructs the Initial Improvements and attributable solely to architectural, engineering, consultant, attorney, and other professional fees, regulatory fees, CEQA mitigation measures, community benefits, Impact Fees (as defined in the Horizontal DDA), Port Costs and Other City Costs (as defined in the Vertical DDA), performance and payment bonds, safety and security measures, and thirty party costs to prepare Certified Total Development Costs, in each case in connection with the Initial Improvements described in the Scope of Development. **"Soft Costs"** do not include costs already included in Certified Entitlement Costs, costs associated with the design or construction any specific or speculative Subtenant improvements or any costs incurred after the CofO Issuance Date.

**"Tenant's Purchase Price"** means (i) in the case of the Initial Tenant, the **"Acquisition Price"** under the Vertical DDA and (ii) in the case of each subsequent tenant following the Initial Tenant, the Sale Proceeds paid by such Tenant to the immediately prior tenant for the Leasehold Estate.

"Total Development Costs" means Certified Entitlement Costs, Soft Costs, and Hard Costs. "Total Development Costs" do not include the cost of any improvements for any specific or speculative Subtenant.

### **3.7 Port Participation in Refinancing Proceeds.**

(a) Port's Participation. In connection with any Qualifying Refinancing, Tenant will pay to Port an amount equal to one and ½ percent (1.5%) of Net Refinancing Proceeds.

(b) Reporting of Refinancing Proceeds. No less than fifteen (15) days prior to the close of escrow for each Refinancing, Tenant will deliver to Port, an estimated closing statement that includes the best estimate of the following items:

- (i) Gross proceeds from Refinancing;
- (ii) The estimated Net Refinancing Proceeds including a separate line item for each of the costs permitted to be deducted from the gross proceeds from the Refinancing, as applicable to arrive at Net Refinancing Proceeds; and
- (iii) The estimated Net Refinancing Proceeds allocated to Port and Tenant.

(c) Manner of Payment. The estimated closing statement will be updated as of the date for close of escrow under the Refinancing to show the actual (i) gross Refinancing Proceeds, (ii) Net Refinancing Proceeds and Port's share thereof, as applicable, and (iii) with respect to any Refinancing, line item description of the deductions and exclusions from Refinancing Proceeds to arrive at Net Refinancing Proceeds. Tenant must pay Port from the close of escrow of any Refinancing, Port's share of the Net Refinancing Proceeds. Port may reference in any estoppel certificate or other representation requested from Port by a Mortgage lender, that payment to Port of Port's share of Net Refinancing Proceeds is a material obligation under the Lease, due and owing at close of escrow of any Refinancing hereunder, provided, however, failure to reference such obligation will in no way negate Tenant's obligation to pay, and Port's right to receive, Port's share of Net Refinancing Proceeds. This provision constitutes notice to Tenant that Port is to be paid in full its share of Refinancing Proceeds through the close of escrow. If Port is not paid full by such closing date, the amount due Port will be subject to a Late Charge and will accrue interest at the Default Rate from and after the closing until paid in full to Port. Within forty-five days (45) after any Refinancing, Tenant will submit to Port a statement, prepared in accordance with sound accounting principles consistently applied, and certified by Tenant's chief executive officer or chief financial officer (or equivalent position) as current, complete and correct, confirming the actual amount of Refinancing Proceeds, disbursed, permitted deductions made from such proceeds, and the amount of Net Refinancing Proceeds due to Port and actually paid to Port. At Port's option, any overpayments will be either refunded to Tenant, applied to any other amount then due and unpaid, or credited against Rent due. Tenant will accompany the statement of Net Refinancing Proceeds with the amount of any underpayments. The statements delivered to Port under this Section 3.7(d) will be subject to the audit provisions of Section 3.9 for determination of the accuracy of Tenant's reporting of Net Refinancing Proceeds.

(d) Survival. The provisions of this Section 3.7 will survive the earlier termination or expiration of this Lease.



(e) Additional Definitions. The following additional definitions will apply for purposes of this Section.

A “**Net Refinancing Proceeds**” means all gross principal amounts of any Refinancing occurring after the Effective Date hereof [(plus, in the event of secondary financing, the original principal balance of any existing financing that is not repaid as a part of such secondary financing)], after subtracting the following:

(1) (x) in the case of the first (1st) Refinancing following the First Permanent Loan, the greater of (i) the outstanding indebtedness secured by a Mortgage to be paid off by the Refinancing and (ii) 65% of the appraised, as-built value as of the date of the First Permanent Loan and (y) in the case of any subsequent Refinancing, the outstanding indebtedness secured by a Mortgage to be paid off by the Refinancing;

(2) amounts needed to pay the lenders’ actual costs of such Refinancing paid by Tenant including application fees, closing costs, points and other customary lenders’ fees such as lenders’ Attorneys’ Fees and Costs and title insurance costs paid at close of escrow for such Refinancing;

(3) amounts needed to pay Port’s Attorneys’ Fees and Costs associated with Port’s review of the Refinancing; and

(4) amounts needed to pay Tenant’s Attorneys’ Fees and Costs associated with the Refinancing; and

(5) any portion of the Refinancing Proceeds that will be used for Capital Items approved in accordance with *Sections 10.2(d) and 12.1*.

B “**Qualifying Refinancing**” means a Refinancing if (i) the Refinancing is not the first permanent financing following Completion of the Initial Improvements (the “First Permanent Loan”) and (ii) there has been an increase in the as-built value of the Premises since the date on which the named Tenant acquired the Leasehold Estate. The as-built value of the Premises as of such date and as of the date of the Refinancing will be based upon an appraisal prepared by a third-party appraiser for the benefit of the Lender providing the Refinancing or if there is no Lender requirement for an appraisal or if Tenant is not in possession of such appraisal, Port will have reasonably approved the appraisal instructions for such appraisal.

C “**Refinancing**” means any secured debt financing or refinancing incurred by Tenant and secured by any Mortgage, which may include secured financing from an Affiliate of Tenant and any refinancing or replacement of existing debt secured by a Mortgage (including any permanent take-out financing for financing the construction of the Initial Improvements), other than (1) Mortgages placed upon the Premises prior to Completion of the Initial Improvements; or (2) Mortgages placed upon the Premises concurrently with any Sale.

D     **"Refinancing Proceeds"** means all sums actually disbursed by a lender in connection with a Refinancing.

**3.8 Books and Records.** Tenant will keep books and records according to generally accepted accounting principles consistently applied or such other method as is reasonably acceptable to Port. **"Books and Records"** means all of Tenant's books, records, and accounting reports or statements relating to this Lease and the operation and maintenance of the Premises, including, without limitation, cash journals, rent rolls, general ledgers, income statements, bank statements, income tax schedules relating to the Property, and any other bookkeeping documents Tenant utilizes in its business operations for the Premises or in connection with any Sale or Refinancing. Tenant will maintain a separate set of accounts, including bank accounts, to allow a determination of expenses incurred and revenues generated directly from the Premises, including proceeds and costs incurred from any Sales and Refinancings. If Tenant operates all or any portion of the Premises through a Subtenant or Agent (other than Port), Tenant will cause such Subtenant or Agent to adhere to the foregoing requirements regarding books, records, accounting principles and the like.

**3.9 Audit.** Tenant agrees to make its Books and Records (and, to the extent within Tenant's control, the Books and Records of any other person relating to the matters identified in Section 3.6(b)) available in the City and County of San Francisco to Port, or to any accountant employed or retained by Port or the City who is competent to examine and audit the Books and Records (hereinafter collectively referred to as "Port Representative"), for the purpose of examining said Books and Records to determine the accuracy of Tenant's reporting of Gross Income, Modified Gross Income, Sale Proceeds, Net Sale Proceeds, Refinancing Proceeds and Net Refinancing Proceeds, for a period of five (5) years after the applicable Percentage Rent Statement (or closing statement with respect to a Sale or Refinancing) was delivered to Port. Tenant will reasonably cooperate with Port Representative during the course of any audit; provided however, once commenced, such audit will be diligently pursued to completion by Port within a reasonable time after its commencement. If an audit has commenced and Port claims that errors or omissions have occurred, Tenant will retain the Books and Records and make them available until those matters are resolved.

If an audit reveals that Tenant has understated its Gross Income, Modified Gross Income, Sale Proceeds, Net Sale Proceeds, Refinancing Proceeds, or Net Refinancing Proceeds for said audit period, Tenant will pay Port, within fifteen (15) days after receipt of such audit results, the difference between the amount Tenant has paid and the amount it should have paid to Port, plus interest at the Default Rate. If Tenant understates its Gross Income for any audit period by five percent (5%) or more of Tenant's understated amount, Tenant will pay Port's cost of the audit. Any overpayments revealed by an audit will be credited towards Rent payments due subsequent to the audit until credited in full.

**3.10 Manner of Payment.** Tenant will pay all Rent to Port in lawful money of the United States of America at the address for notices to Port specified in this Lease, or to such other Person or at such other place as Port may from time to time designate by notice to Tenant. Minimum Rent, Participation Rent, and Port's share of Sale Proceeds and Refinancing Proceeds are payable without prior notice or demand. Rent is due and payable at the times provided in this Lease, provided that if no date for payment is otherwise specified, or if payment is stated to be due "upon demand," "promptly following notice," "upon receipt of invoice," or the like, then

such Additional Rent is due thirty (30) days following the giving by Port and the receipt by Tenant of such demand, notice, invoice or the like to Tenant specifying that such sum is presently due and payable.

**3.11 Interest on Delinquent Rent.** Rent not paid when due will bear interest from the date due until paid at an annual interest rate equal to the greater of (i) ten percent (10%) or (ii) five percent (5%) in excess of the Prime Rate that is in effect as of the date payment is due (the “Default Rate”). However, interest will not be payable on Late Charges incurred by Tenant or to the extent such payment would violate any applicable usury or similar law. Payment of interest will not excuse or cure any default by Tenant.

**3.12 Late Charge.** Tenant acknowledges and agrees that late payment by Tenant to Port of Rent, or Tenant’s failure to provide the Percentage Rent Statement to Port, will cause Port increased costs not contemplated by this Lease. The exact amount of such costs is extremely difficult to ascertain. Such costs include processing and accounting charges. Accordingly, without limiting any of Port’s rights or remedies hereunder and regardless of whether such late payment results in a Tenant Event of Default, Tenant will pay a late charge (the “Late Charge”) equal to the higher of (a) five percent (5%) of all Rent or any portion thereof which remains unpaid more than five (5) days following the date it is due (or with respect to a failure by Tenant to deliver the Percentage Rent Statement to Port within five (5) days following the date it is due, five percent (5%) of Participation Rent due for the subject period of the Percentage Rent Statement), or (b) [Note: Increase following amount by \$500 every 5 years after execution of the DDA: One Thousand Dollars (\$1,000)], which amount will be increased by an additional One Thousand Dollars (\$1,000) on the tenth (10th) anniversary of the Commencement Date and every ten (10) years thereafter; provided, however, Tenant will not be subject to a Late Charge more than once every calendar year if Tenant pays the unpaid Rent or delivers the Monthly Statement to Port, as applicable, within five (5) days of written notice from Port of such failure. The Parties agree that the Late Charge represents a fair and reasonable estimate of the cost that Port will incur by reason of a late payment by Tenant.

**3.13 No Abatement or Setoff.** Tenant will pay all Rent at the times and in the manner provided in this Lease without any abatement, setoff, credit, deduction, or counterclaim.

**3.14 Net Lease.** It is the purpose of this Lease and intent of Port and Tenant that all Rent is absolutely net to Port, so that this Lease yields to Port the full amount of Rent at all times during the Term, without deduction, abatement or offset. Under no circumstances, whether now existing or hereafter arising, and whether or not beyond the present contemplation of the Parties is Port expected or required to incur any expense or make any payment of any kind with respect to this Lease or Tenant’s use or occupancy of the Premises. Without limiting the foregoing, Tenant is solely responsible for paying each item of cost or expense of every kind and nature whatsoever, the payment of which Port would otherwise be or become liable by reason of Port’s estate or interests in the Premises, any rights or interests of Port in or under this Lease, or the ownership, leasing, operation, management, maintenance, repair, rebuilding, remodeling, use or occupancy of the Premises, or any portion thereof. No occurrence or situation arising during the Term, or any Law, whether foreseen or unforeseen, and however extraordinary, relieves Tenant from its liability to pay all of the sums required by any of the provisions of this Lease, or otherwise relieves Tenant from any of its obligations under this Lease, or except as set forth in

this Lease, gives Tenant any right to terminate this Lease in whole or in part. Tenant waives any rights now or hereafter conferred upon it by any Law to terminate this Lease or to receive any abatement, diminution, reduction or suspension of payment of such sums, on account of any such occurrence or situation, provided that such waiver will not affect or impair any right or remedy expressly provided Tenant under this Lease.

**3.15 Survival.** Tenant's obligation to pay any unpaid Rent due and payable will survive the expiration or earlier termination of this Lease.

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## ATTACHMENT 1 TO EXHIBIT D

### PROCEDURES TO CERTIFY ENTITLEMENT COSTS AND DEVELOPMENT COSTS

#### 1. ANNUAL COST STATEMENTS.

(a) **Annual Entitlement Cost Statements.** Within ninety (90) days after the end of each calendar year until the calendar year Initial Tenant obtains all entitlements necessary to commence construction of the Initial Improvements, Initial Tenant will deliver to Port a complete statement setting forth in reasonable detail (the "Annual Entitlement Cost Statement"): (i) the Entitlement Costs incurred as of the last day of the immediately preceding calendar year, and (ii) any disputed amounts or expenditures from prior or annual entitlement cost statements. A financial officer of Initial Tenant must certify each Annual Entitlement Cost Statement as true, accurate, complete and current. "Annual Cost Statements" means the Annual Entitlement Cost Statements and the Annual Development Cost Statements.

(b) **Total Development Cost Statements.** Within ninety (90) days after the end of each calendar year (or if the CofO Issuance Date is issued before October 1, ninety (90) days following such issuance date) until the Certified Total Development Cost is approved by Port, Initial Tenant will deliver to Port a complete statement setting forth in reasonable detail (the "Annual Development Cost Statement"): (i) the Total Development Cost incurred as of the last day of the immediately preceding calendar year, and (ii) any disputed amounts or expenditures from prior annual Development Cost Statements. A financial officer of Initial Tenant must certify each Annual Development Cost Statement as true, accurate, complete and current.

(c) **Port Review.** Within sixty (60) days following receipt of the applicable Annual Development Cost Statement, Port will notify Initial Tenant if it agrees or disagrees with all or any of the amounts set forth in the Annual Development Cost Statement. If Port disagrees with all or any of the amounts set forth in the applicable Annual Development Cost Statement, then the Parties will meet as many times as necessary over the next twenty-one (21) days to resolve their disagreement. If the Parties are unable to resolve their disagreement within such twenty-one (21) day period, then Initial Tenant will include in all future Annual Development Cost Statements, and Certified Total Development Cost Statement, a separate line item for such disputed amount or expenditure until such dispute is resolved between the Parties or either Party exercises its rights under Section 4 (Audit Rights) of this Attachment 1 to Exhibit D.

#### 2. PORT REPRESENTATIVE.

If Initial Tenant fails to deliver any Annual Cost Statement, or Certified Total Development Cost Statement, as applicable, within the time periods set forth herein, and such failure continues for thirty (30) days after the date Port delivers to Initial Tenant written notice of such failure, Port has the right, among its other remedies under this Lease, to have a Port Representative examine Initial Tenant's books and records as may be necessary to determine all the information required in the Annual Cost Statements, as applicable. The determination made by Port Representative will be binding upon Initial Tenant, absent manifest error, and Initial Tenant must promptly pay to Port the total cost of the examination.

#### 3. CERTIFIED COST STATEMENT.

(a) **Certified Entitlement Cost Statement.** Within sixty (60) days following the Building Permit Date, Initial Tenant will furnish Port with an itemized statement setting forth in detail: (i) the Entitlement Cost incurred by Initial Tenant to the Building Permit Date, and (ii) any disputed amounts or expenditures from prior quarterly or annual cost statements, certified as true, accurate and complete by an independent certified public accountant (the "Certified Entitlement Cost Statement").

**(b) Certified Total Development Cost Statement.** Within one hundred twenty (120) days following the CoFO Issuance Date, Tenant that constructed the Initial Improvements will furnish Port with an itemized statement setting forth in detail: (i) the Total Development Cost incurred by such Tenant to the CoFO Issuance Date, and (ii) any disputed amounts or expenditures from prior quarterly or annual cost statements, certified as true, accurate and complete by an independent certified public accountant (the "Certified Total Development Cost Statement").

**(c) Port Review.** Port will notify the Tenant within sixty (60) days following Port's receipt of the Certified Entitlement Cost Statement or the Certified Total Development Cost Statement, as applicable, of Port's agreement or disagreement with such statement. If Port disagrees with any such statement, the Parties will meet to resolve the disagreement. If the Parties are unable to resolve their disagreement, either may Party exercise its rights under Section 4 (Audit Rights) of this Attachment 1 to Exhibit D.

#### **4. AUDIT RIGHTS.**

If Port disagrees with the Certified Entitlement Cost Statement or the Certified Total Development Cost Statement, Port may request that such records be audited by an independent certified public accounting firm mutually acceptable to Port and Tenant, or if the Parties are unable to agree, either Party may apply to the Superior Court of the State of California in and for the County of San Francisco for appointment of an auditor meeting the foregoing qualifications. If the court denies or otherwise refuses to act upon such application, either Party may apply to the American Arbitration Association, or any similar provider of professional commercial arbitration services, for appointment in accordance with the rules and procedures of such organization of an independent auditor. Such audit will be binding on the Parties, except in the case of fraud, corruption or undue influence. Port will pay the entire cost of the audit unless the audit discovers that Tenant has overstated the Entitlement Cost or the Total Development Cost, as applicable, by more than three percent (3%) of the lower amount, in which case Tenant will pay the entire cost of the audit.

#### **5. BOOKS AND RECORDS RELATED TO TOTAL DEVELOPMENT COSTS.**

Tenant must keep accurate books and records of the Total Development Costs incurred to date, funds expended by Tenant, outstanding Tenant capital, Tenant capital return accrued, and debt or other third-party proceeds received by or on behalf of Initial Tenant in connection with the development of the Initial Improvements, all in accordance with accounting principles generally accepted in the construction industry. Port, including its Agents, has the right to inspect Tenant's books and records regarding the development of the Initial Improvements, the costs incurred in connection therewith, and all other Total Development Costs, including funds expended by Tenant, return accrued on such funds, and debt or other third party proceeds received by or on behalf of Tenant in connection with the development of the Initial Improvements in a location within San Francisco during regular business hours and upon reasonable advance notice.

**EXHIBIT H**  
**CFD MATTERS**

**[Note: Conform with DDA and Financing Plan.]**

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## **EXHIBIT J**

### **MASTER DEVELOPER INFRASTRUCTURE AND ASSIGNED HORIZONTAL INFRASTRUCTURE**

**[Note: Section under further review. Coordinate with other transaction documents.]**

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[Subject to Continued Negotiation Between Port and Forest City]

**DDA EXHIBIT D4**  
**Form of Joint Appraisal Instructions**

**I. Introduction**

These Appraisal Instructions (these “**Instructions**”) constitute a part of that certain Disposition and Development Agreement (the “**DDA**”), dated as of [\_\_\_\_], by and between the City and County of San Francisco, a municipal corporation and charter city (the “**City**”) acting by and through the San Francisco Port Commission (the “**Port**” or the “**Port Commission**”), and [Forest City Development California, Inc., a Delaware corporation] (“**Developer**”). All capitalized terms used herein but not otherwise defined herein will have the meaning ascribed to such terms in the DDA as summarized in Schedule 2.

These Instructions will govern preparation and delivery of each appraisal report (each, an “**Appraisal**”) setting forth the Appraiser’s opinion of the Fair Market Value of the Subject Property for purposes of determining the price of conveyance of the Subject Property as an Option Parcel, in accordance with Article 7 of the DDA.

These Instructions, along with Section 7.3 of the DDA, will constitute the scope of work and sole instructions to be utilized by the Appraiser in preparing an Appraisal.

**II. Subject Property.** The Option Parcel that is the subject of these Appraisal Instructions is identified as Parcel [\_\_\_] as more particularly described in Attachment 1 attached hereto (the “**Subject Property**”).

**III. Appraisal Standards.**

Each opinion of value will be stated in a self-contained appraisal report based on a comprehensive study and analysis and setting forth, in detail, all data, analysis, and conclusions, as necessary and typical of a complete, self-contained<sup>1</sup> appraisal report in compliance with the current version of the Uniform Standards of Professional Appraisal Practice (“**USPAP**”).

The Appraisal Report will include the Appraiser’s final opinion of the Fair Market Value for the Subject Property stated as a specific dollar figure.

**IV. Documents to be Reviewed and Considered by the Appraiser**

**A. Project Documents**

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<sup>1</sup> As of 2014, USPAP replaced the terminology of “Restricted Use, Summary and Self Contained”, and replaced the report content types with two types, “Appraisal Report” and “Restricted Appraisal Report.” The reference to “Self Contained” in III, Appraisal Standards, refers to the meaning it had prior to 2014. Also, the reference to “Complete” appraisal has the meaning that it did prior this term being removed officially from USPAP, i.e. essentially that no relevant and applicable valuation approaches or methodologies may be excluded (and the rationale for any approach excluded be provided).

The Subject Property shall be appraised assuming that the following documents are applicable to the property and property interests being appraised (collectively, the “**Project Documents**”):

1. The SUD and Design for Development, attached hereto as Attachment 2;
2. The Interagency Cooperation Agreement, attached hereto as Attachment 3
3. The Vertical DDA for the Subject Property, substantially in the form attached hereto as Attachment 4 which includes (a) the Scope of Development which provides the permitted uses and certain standards for development of the Subject Property, (b) the inclusionary requirement applicable to the Subject Property [include clause (b) *for residential uses only; inclusionary requirement will be an in-lieu fee for condo parcels or on-site inclusionary for rental parcels*], (c) Jobs Program, and (d) measures under the MMRP applicable to the Subject Property as identified therein;
4. The [*the Ground Lease*][*Quitclaim Deed and Restrictive Covenants*] for the Subject Property, substantially in the form attached to the Vertical DDA;
5. The rights and obligations under the Development Agreement as established by a Development Agreement Assignment, Assumption and Release substantially in the form attached hereto as Attachment 5;
6. The Master CC&Rs, substantially in the form attached hereto as Attachment 6;
7. The Vertical Cooperation Agreement, substantially in the form attached hereto as Attachment 7;
8. Lien of Special Taxes for Community Facilities District as summarized in Attachment 8;
9. Rate and Method of Apportionment as attached as Attachment 9;
10. Final Subdivision Map No. \_\_\_\_\_ that establishes the Subject Property as a legal parcel subdivided in accordance with the Subdivision Map Act and all applicable laws shown in Attachment 10.

*[Add reference to any additional entitlement or regulatory approvals and any other documents not listed above to which the Subject Property will be subject, including matters affecting title to the Subject Property.]*

B. Other Information

*[Describe here any other documents that the Port and Developer mutually agree to present to the Appraiser for its consideration during the appraisal process, which may include, without limitation: (i) information regarding the then-current condition of the Subject Property, (ii) additional information regarding the status of all required horizontal*

*improvements, (iii) cost estimates or other information relevant to the cost or value of the vertical development, and (iv) data from recent transactions at the site or nearby sites.]*

**V. Appraisal Purpose and Report Requirements.**

**A. Purpose.**

*[For fee transfers:]* The appraisal assignment is to determine, subject to the Special Instructions and Extraordinary Assumptions set forth in these Instructions, the Fair Market Value as defined by California Code of Civil Procedure section 1263.320 of the fee interest in the Subject Property (the "Fee Value"), which will be the purchase price of the fee simple interest in the Subject Property pursuant to the Vertical DDA.

*[For transfers pursuant to Fully Pre-paid Leases:]* The appraisal assignment is to determine, subject to the Special Instructions and Extraordinary Assumptions set forth in these Instructions (1) the Fair Market Value as defined by California Code of Civil Procedure section 1263.320 of the fee interest in the Subject Property (the "**Fee Value**"), (2) the Fair Market value of the Leased Fee Interest; and (3) the Fair Market Value of the Leasehold Interest, as a 99-year lease, prepaid (the "**Prepaid Lease Value**").

*[For transfers pursuant to Hybrid Leases:]* The appraisal assignment is to determine, subject to the Special Instructions and Extraordinary Assumptions set forth in these Instructions (1) the Fair Market Value as defined by California Code of Civil Procedure section 1263.320 of the fee interest in the Subject Property (the "**Fee Value**"), (2) the Fair Market value of the Leased Fee Interest; and (3) the Fair Market Value of the Leasehold Interest, as a 99-year lease, prepaid (the "**Prepaid Lease Value**"). In addition, consult with at least 2 firms from Qualified Investment Advisor pool established by the Port and Developer and determine factors that, when multiplied by the Fee Value or the Prepaid Lease Value, would be equal annual ground rent, if no rent is prepaid..

The Port intends to use the Appraisal to support its findings that the proposed *[ground lease][sale]* is consistent with the conditions in the State statute (AB 418) allowing for the Port's sale of a fee or leasehold interest in the 28-Acre Site free from public trust restrictions, subject to the Port receiving fair market value for the lease or sale of any trust termination lands or interest in the lands.

**B. Appraisal and Report Requirements.**

1. General Principles. Each Appraisal will be prepared in accordance with USPAP and the following requirements:

a. The Appraiser shall take into account the terms and conditions of the Project Documents applicable to the Subject Property, including, without limitation, the Lien of Special Taxes, and the terms of the Vertical DDA, *[the Ground Lease][Quitclaim Deed and Restrictive Covenants]* and Development Agreement Assignment, Assumption and Release. Without limiting the generality of the foregoing, it is specifically recognized that, in accordance

with the provisions of the Parcel Lease, in addition to the [Prepaid Lease Value] [Annual Rent], the holder of the leasehold interest will be responsible to make certain Percentage Rent and participation payments thereunder.

b. The Appraiser shall take into account any other covenants, conditions, and restrictions or easements benefitting or burdening the Subject Property and any unusual characteristics of the Subject Property, including without limitation, zoning, land use and other regulatory restrictions applicable to the Subject Property as of the date of value of the Appraisal.

c. The Appraiser shall explain the reasoning applied to arrive at the final opinion of value and how the results of each approach to value were weighed in that opinion, and the reliability of each approach to value for solving the particular appraisal problem.

d. The Appraiser shall state as a single amount (*i.e.*, not a range of values) his or her final opinion of *[each of]* the Fee Value*], the Prepaid Lease Value and the Annual Rent]*.

e. Comparable market data (“**comparables**”) shall be presented in individual write-up sheets and include the following data:

- Physical address and legal description (if possible)
- Parties to the transaction
- Date of Transaction
- Sales price
- Financing terms and conditions (if known)
- Property rights conveyed
- Transaction conditions (buyer motivation, arm's length, distressed, etc.) (if discoverable)
- Description of improvements, including utilities available
- Size and shape of property
- Unit counts (if applicable)
- Current Use
- Zoning and proposed zoning change (if applicable)
- Development of capitalization rate (if sale comparable is income producing)
- Verification of the transaction data (including names and contact information of with whom the transaction was verified/confirmed and date verified)

f. Comparable lease data shall additionally include:

- Date of lease or most recent transaction
- Lease rates and terms

- TI allowances, expense allocations, and rental concessions, if any and known
- Square feet of leased space (and basis of calculation, if known)
- Date and source of verification

g. The Appraiser shall physically inspect all comparables relied upon if located within a sixty (60) mile radius of the Subject Property. As to any comparables relied upon outside of this radius, the Appraiser shall take other reasonable steps to evaluate the location and condition of the comparable.

h. Discount and capitalization rates must be supported by market data and discussed in the narrative as to how they were derived.

i. The actual adjustments shall be set forth in an adjustment grid(s) and discussed in sufficient detail to lead the reader to the Appraiser's conclusions.

j. Photographs of all comparables utilized by the Appraiser shall be provided within the appraisal, including original photographs of all comparables physically inspected.

k. Maps displaying the location of all comparables as compared to the Subject Property shall be included.

l. Consistent with USPAP direction, the Appraiser shall avoid use of, or justify inclusion of comparable sales requiring extraordinary verification and weighting considerations, such as sales to governmental agencies, sales to non-profit organizations, sales to environmental organizations, sales to parties desiring to exchange the land to the government, distressed sales, and other atypical or non-arm's length sales.

m. The Appraiser must provide a line-item discussion reflecting the development of each income, expense, vacancy, infrastructure, cost-to-cure, or demolition item cited in the Appraisal.

n. Property operating expenses, development costs, delay costs may be supported by comparables construction contracts, building contractors, cost-estimators, cost-estimating services to industry recognized income/expense manuals such as Marshall & Swift, BOMA, IREM, etc.

o. If the Appraiser chooses to use self-made or commercial appraisal software, such as Argus Enterprise, Microsoft Excel etc., he/she must provide all supporting printouts, spreadsheets, and electronic versions of the files, which support the Operating Income Statement or Discounted Cash Flow (DCF) analyses provided within the Appraisal.

### **C. Extraordinary Assumptions and Special Instructions**

#### **1. Extraordinary Assumptions**

a. Upon conveyance, the Subject Property will be a valid legal parcel in accordance with the requirements of the Subdivision Map Act and will be fully entitled subject only to design review approval by Planning in accordance with the requirements of the SUD and Design for Development and approval of building permits by the Port for Vertical Improvements and approvals necessary to commence Deferred Infrastructure.

b. *[add if commercial parcel]*: An Office Development Authorization from the Planning Commission (per Planning Code Sections 321 and 322), and approval from the Planning Department is not required for new office development under the jurisdiction of the Port.

c. The Subject Property has access to public streets and all required utilities necessary to serve the development as further described in the Project Documents. *[If horizontal improvements are not yet complete, substitute the following: The Subject Property will be provided with access to public streets and required utilities necessary to serve the development as and when provided in the Vertical DDA and Vertical Cooperation Agreement.]*

d. The Subject Property is graded and soil compacted in accordance with the certification of Developer's geotechnical engineer *[NTD: This may not be the case for all parcels at Pier 70 (e.g., parcels with basement excavation), and special instructions will be provided]*.

e. The Subject Property was remediated in accordance with the *[insert standard of remediation to be provided]* and no further remediation is required. *[NTD: This may not be the case for P70, and special instructions will be provided.]*

f. The permitted uses are set forth in the Vertical DDA's Scope of Development of the Subject Property (residential (rental or for-sale) or commercial), including maximum density and maximum off-street parking.

g. *[applies to residential uses only]* The affordable housing requirements applicable to the Subject Property (in-lieu fee for condo parcels, on-site inclusionary for rental) are set forth in the Development Agreement.

## 2. Special Instructions

a. In evaluating the estimated revenue to be derived from the anticipated development of the Subject Property, the Appraiser shall (1) consider data provided by the Port and Developer, (2) consult with a real estate broker or brokerage firm with at least 5 years' experience in the San Francisco real estate market, and (3) review proprietary rent roll and sublease information from the following operating buildings at Pier 70 \_\_\_\_\_, after signing a non-disclosure agreement (Attachment 11).

b. In evaluating the estimated construction period and development costs of the anticipated development of the Subject Property for the purposes of a residual land value analysis, the Appraiser shall consult with a general contractor or construction cost estimator with at least 5 years' experience in estimating construction costs of similar

developments in San Francisco and may consider construction cost estimates provided by the Port and Developer.

c. The Appraiser shall provide a detailed analysis of the method(s), data and information relied upon in determining each capitalization rate used in the Appraisal. In making this determination, the Appraiser shall conduct and document (name, title, company and opinion summary) market participant interviews regarding market capitalization rates for fee simple *[and leasehold]* transactions and for transactions involving completed buildings and development sites, and consult with at least 2 Qualified Investment Advisors. "**Qualified Investment Advisor**" means a firm providing real estate investment banking or real estate investment advisory services, including real estate investment brokerage services, with at least 10 years' experience in the San Francisco real estate market, selected from the list of firms set forth on Schedule 5, or another comparable firm approved by Port and Developer.

d. Based on the comparables set, market participant interviews and consultation with at least 2 Qualified Investment Advisors, the Appraiser shall quantify the capitalization rate differential between fee simple and the subject leasehold transactions. The Port and Developer understand that the capitalization rate differential between fee simple and leasehold transactions has historically been greater than 5 basis points. The Appraisal shall include a reasoned narrative to support the conclusion set forth in the Appraisal regarding the capitalization rate differential, including any deviation from the historic differential.

e. *[For lease transfers:]* The Appraiser shall select approaches to value that are applicable to the assignment, but shall include a residual land value analysis as one approach.

f. *[For transfers by Hybrid Lease]* In order to determine Annual Ground Rent, the Appraiser shall quantify, based on consultation with at least 2 Qualified Investment Advisors, a factor which when multiplied by either the Fee Simple Value or the Prepaid Lease Value, yields the Annual Rent (the "Annual Rent Conversion Factor") i.e.,  $\text{Fee Simple Value or Prepaid Lease Value (\$X)} \times \text{Annual Rent Conversion Factor (Y\%)} = \text{Annual Rent}$ . The Appraiser and Qualified Investment Advisors may determine the Annual Rent Conversion Factor as a factor to be applied against either the Prepaid Lease Value or the Fee Simple Value, and the Appraisal shall state whether the Annual Rent Conversion Factor specified is to be applied against Fee Simple Value or Prepaid Lease Value. The Port and Developer understand that an Annual Rent Conversion Factor applied to Prepaid Lease Value would be different and higher than an Annual Rent Conversion Factor applied to Fee Simple Value, but in either case the Annual Rent Conversion Factor should be determined so as to yield the same result when multiplied by the appropriate value, i.e., the Fair Market Annual Rent. The Annual Rent Conversion Factor shall be within the range recommended by the Qualified Investment Advisors, and the Appraisal shall include a reasoned narrative to support the conclusion set forth in the Appraisal regarding the determination of the Annual Rent Conversion Factor within that range.

## VI. Appraisal Procedures.

The following sets forth the procedures for the preparation of each Appraisal; these procedures may be modified or waived by mutual agreement of Port and Developer, each agreeing to such modification or waiver in its sole discretion.

**A. Contracting Parties.** The Appraiser will be engaged jointly by Developer and Port (collectively, the “**Contracting Parties**”) and will be provided with points of contact for each to assist in completing the assignment. For questions regarding the appraisal and subject documents, please contact both of the following:

**Port Contact:**

Name, Address, Phone #, Email address

**Developer Contact:**

Name, Address, Phone #, Email address

**B. Pre-Work Conference:** At the request of the Contracting Parties, the Appraiser will attend a pre-work conference for discussion and understanding of these Instructions, including a timing update. The pre-work conference may be held in conjunction with an inspection of the Subject Property.

**C. Inspection:** Inspection of the Subject Property is to be coordinated with the property contacts who will both have the option of having representatives attend the inspection with the Appraiser.

**D. Draft Report:** The Appraiser will submit to the Contracting Parties an initial draft appraisal report (the “**Draft Report**”), consisting of an unprotected PDF copy of such report, within the period specified within the fully executed contract for appraisal services. The Appraiser shall maintain a well-documented workfile, available on request for review by the Contracting Parties, containing supporting documents, meeting and interview notes, and other materials relied upon but not included in the Appraisal.

**E. Review and Comment Period:** Following its receipt of the Draft Report, the Contracting Parties will review such Draft Report and, within 15 calendar days thereafter, provide any comments or feedback to the Appraiser.

**F. Final Appraisal:** Following receipt of any comments, the Appraiser will, within a reasonable time (not to exceed 15 calendar days without the Contracting Parties’ written consent), revise the Draft Report as appropriate after considering any such comments or feedback and deliver to the Contracting Parties a final Appraisal, by emailing a PDF report and delivering by overnight delivery service two (2) signed hard copies of the Final Appraisal.

## **VII. Confidentiality.**

The Contracting Parties and the Appraiser acknowledge and agree that, in the course of preparing an Appraisal pursuant to these Instructions, the Contracting Parties may disclose



confidential information, which has been approved and authorized by Contracting Parties for release, to the Appraiser.

The Appraiser agrees not to disclose such confidential information to any third party and to treat it with the same degree of care as it would its own confidential information. It is understood, however, that the Appraiser may disclose such confidential information on a "need to know" basis to the Appraiser's employees and subcontractors. As a condition precedent to any such disclosure, each and all of such employees and subcontractors will have executed a written confidentiality agreement with the Contracting Parties which obligates such employees and subcontractors to maintain the confidentiality of such confidential information.

Each Appraisal, the Fair Market Value determination included therein, and the supporting documentation, also constitute confidential information, and the Appraiser will strictly abide by the confidentiality and ethics provisions of the Appraisal Institute and USPAP.

The Appraiser must obtain written authorization from the Contracting Parties before disclosure of any confidential information. The passage of time in and of itself will not extinguish either the Appraiser's responsibility for confidentiality or the appraiser/client relationship. The appraiser/client relationship is extinguished only upon written release from the Contracting Parties. Even though the appraiser/client relationship may terminate, the Appraiser will at all times remain subject to the confidentiality and ethics provisions of Appraisal Institute and USPAP.

## **VIII. ATTACHMENTS AND SCHEDULES**

The following Attachments and Schedules attached to these Joint Appraisal Instructions are incorporated herein by this reference:

Attachment 1: Subject Property

Attachment 2: SUD and Design for Development

Attachment 3: Interagency Cooperation Agreement

Attachment 4: Form of Vertical DDA

Attachment 5: Form of Development Agreement Assignment, Assumption and Release

Attachment 6: Form of Master CC&Rs

Attachment 7: Form of Vertical Cooperation Agreement

Attachment 8: Summary of Lien of Special Taxes

Attachment 9: Rate and Method of Apportionment

Attachment 10: Final Subdivision Map

Attachment 11: Form of Non-Disclosure Agreement

Schedule 1: Subject Property Special Instructions

Schedule 2: DDA Defined Terms

Schedule 3: Background

Schedule 4: Appraisal Notice

Schedule 5: List of Qualified Investment Advisors

## **SCHEDULE 1: SUBJECT PROPERTY SPECIAL INSTRUCTIONS**

*[Special Instructions to include, without limitation:*

- *Description of the grading, excavation and geotechnical condition of the site (as certified by Developer's geotechnical engineer), and the applicable standard of remediation.*
- *If the Subject Property includes a basement level, description of the condition of the site, which may be left as-is, or partially pre-excavate.*
- *Separate Special Instructions for Residential and Commercial-Office if the Subject Property is Flex and a dual appraisal is requested by Developer.]*

## **SCHEDULE 2: DDA DEFINED TERMS**

### **SCHEDULE 3: BACKGROUND**

**A. Entitlement and Legal Framework.** The applicable zoning for the 28-Acre Site is set forth in the Pier 70 Special Use District (the “SUD”) and Design for Development that govern the development standards and guidelines for Vertical Development. The DDA is the principal agreement governing development of the 28-Acre Site, including both “horizontal” and “vertical” development of the Project, delivery of public benefits and the financial structure for the transaction. The City has entered into a Development Agreement with Developer that provides vested rights to both horizontal and vertical development to proceed in accordance with the Project Approvals and Transaction Documents.

**B. Horizontal Development and Deferred Infrastructure.**

1. Developer is responsible under the DDA for horizontal development of the Project, including entitlement, site preparation (including grading and environmental remediation), subdivision and construction work related to streets and sidewalks, public realm amenities (e.g., parks and open space), public utilities and shoreline improvements to create development parcels and support and protect buildings (including affordable housing). Standards for horizontal development are set forth in the Infrastructure Plan attached to the DDA and the Streetscape Plan subsequently approved by the Port. Under the Interagency Cooperation Agreement, the City and Port agree to process applications for Horizontal Improvements and subdivision maps consistent with the DDA (including the Infrastructure Plan and Streetscape Plan) and in accordance with the streamlined review and approval procedures set forth therein.

2. The DDA establishes the scope and timing of Project phasing through a Phasing Plan and Schedule of Performance that establishes deadlines by which Developer must submit development applications for each Phase, commence and complete the Phase Improvements within each Phase, and deliver Associated Public Benefits, subject to Excusable Delay. The DDA also allows Developer to identify Deferred Infrastructure Zones associated with Option Parcels within which items of Deferred Infrastructure may be assigned to Vertical Developers. Each Deferred Infrastructure Zone may consist of the following: (i) the area between back-of-curb and the adjacent Development Parcel boundary (or if none, the adjacent Public Spaces); (ii) up to 40’ feet of Public Spaces and mid-block passages adjacent to Development Parcels; and the entire portion of Market Square (OS-2) that will be built in the air parcel above Parcel D; and (iii) the area adjacent to Development Parcels for the installation of service infrastructure, including laterals, traps, air vents, clean-outs, meter boxes, backflow preventers, irrigation facilities and associated pedestals, pull boxes, and secondary conduits. Master Developer or the applicable Vertical Developer as assigned will be obligated to construct the Deferred Infrastructure, subject to the Schedule of Performance attached as DDA Exhibit B2 and as outlined in the Vertical Cooperation Agreement.

**C. Phase Submittals.** The Subject Property is included within the Phase Submittal for Phase [XX] of the Project, a copy of which is attached hereto as Attachment 2. The Phase Submittal sets forth all applicable obligations and timing for completion of Phase Improvements

within the applicable Phase, the range of residential density and maximum off-street parking that can be allocated to each Option Parcel and the public benefits that will be provided with the delivery of Vertical Improvements within the applicable Phase, including child-care facilities, community facilities and affordable housing.

**D. Conveyance of Subject Property and Vertical Development.** Pursuant to Section 7.3(a) of the DDA, Developer has triggered the appraisal process for the Subject Property by delivering to the Port the Appraisal Notice attached hereto as Schedule 4. In the Appraisal Notice, Developer has identified the Subject Property, provided a detailed program of uses planned for the parcel, including the area programmed for each type of use, the location, and amount of office development on the Subject Property that would be counted against the maximum annual limit under Planning Code Section 321 and identified the inclusionary housing, fee and program requirements that will be binding on the Subject Property consistent with the Affordable Housing Plan.

**SCHEDULE 4: APPRAISAL NOTICE**

**SCHEDULE 5: LIST OF QUALIFIED INVESTMENT ADVISORS**



**EXHIBIT D6**  
**BIDDER SELECTION CRITERIA**

**I. RESIDENTIAL PARCELS**

**Non-Affiliation Requirement**

- Bidder is not an Affiliate of Developer, as that term is defined in the DDA
- Bidder does not have any financial arrangements with Developer in submitting its bid

**Financial Requirements**

-Bidder is able to demonstrate the financial ability to perform the obligations it is assuming in association with the development of the Option Parcel. For purposes of this section, this includes evidence of access to adequate equity and debt capital along with commitment letters from those financing sources, and the ability to post the required security associated with the development of the auction lot.

- Provision of a commitment letter to fund a 10% refundable deposit within 10 business days of being selected as the Vertical Developer through the Public Offering

**Experience Requirements**

-The managing principal of the bidder has at least five (5) years of experience in developing the type of residential product to be developed on the Option Parcel the bidder is seeking to purchase or lease.

-The principals of the bidder have collectively completed at least three (3) development projects containing at least 75% of the number of units proposed for the Option Parcel.

**Entity in Good Standing Requirements**

-Documentation evidencing that the bidder and its constituent members, if any, have been duly formed, made all filings and are in good standing in the State of California and in the state of their respective incorporation. If the bidder is a joint venture, then the bidder shall provide evidence demonstrating the existence of a duly executed contractual relationship between the applicable parties.

-Bidder has not defaulted on its obligations on another lot or project within the Pier 70 SUD area.

**No Unfair Advantage Requirement**

- Bidder has not received an unfair advantage by receiving any bid information that is different from or in advance of such information being made available to other interested bidders.

**Compliance with Transaction Documents and Port/City Requirements**

EXHIBIT D6

Bidder has indicated its willingness to enter into the Vertical DDA [and form of Ground Lease] in the form included in the bid package, and its ability to comply with applicable Port and City requirements thereunder, including the Workforce Development Plan.

## **II. COMMERCIAL PARCELS**

### **Non-Affiliation Requirement**

- Bidder is not an Affiliate of Developer, as that term is defined in the DDA
- Bidder does not have any financial arrangements with Developer in submitting its bid

### **Financial Requirements**

- Bidder is able to demonstrate the financial ability to perform the obligations it is assuming in association with the development of the Option Parcel. For purposes of this section, this includes evidence of access to adequate equity and debt capital along with commitment letters from those financing sources, and the ability to post the required security associated with the development of the auction lot.

- Provision of a commitment letter to fund a 10% refundable deposit within 10 business days of being selected as the Vertical Developer through the Public Offering

### **Experience Requirements**

- The managing principal of the bidder has at least five (5) years of experience in developing the type of commercial product to be developed on the Option Parcel the bidder is seeking to purchase or lease.
- The principals of the bidder have collectively completed at least three (3) development projects containing at least 75% of the commercial square footage proposed for the Option Parcel.

### **Entity in Good Standing Requirements**

- Documentation evidencing that the bidder and its constituent members, if any, have been duly formed, made all filings and are in good standing in the State of California and in the state of their respective incorporation. If the bidder is a joint venture, then the bidder shall provide evidence demonstrating the existence of a duly executed contractual relationship between the applicable parties.

- Bidder has not defaulted on its obligations on another lot or project within the Pier 70 SUD area.

### **Compliance with Transaction Documents and Port/City Requirements**

Bidder has indicated its willingness to enter into the Vertical DDA and form of Ground Lease in the form included in the bid package, and its ability to comply with applicable Port and City requirements thereunder, including the Workforce Development Plan.

EXHIBIT D6

No Unfair Advantage Requirement

- Bidder has not received an unfair advantage by receiving any bid information that is different from or in advance of such information being made available to other interested bidders

DRAFT

EXHIBIT D6



DDA EXHIBIT D-6  
LAND VALUE INDICATORS BY PARCEL

85.0%

Parcel	Est. 2012 \$ Land Value	Est. 2017 \$ Land Value	Est. 2017 \$ "Strike Price"
A-1 (Office)	\$11,759,161	\$13,632,090	\$11,587,277
E2 (Resi)	\$9,713,833	\$11,260,994	\$9,571,845
C-2B (Resi)	\$6,761,198	\$7,838,082	\$6,662,370
2 (Resi)	\$14,879,830	\$17,249,801	\$14,662,331
D-1 (Resi)	\$13,844,359	\$16,049,406	\$13,641,995
F-G (Office)	\$25,593,104	\$29,669,422	\$25,219,008
E1 (Resi)	\$14,273,641	\$16,547,062	\$14,065,003
E3 (Resi)	\$3,808,857	\$4,415,510	\$3,753,183
B-1 - B-2 (Office)	\$35,592,544	\$41,261,513	\$35,072,286
C-1C (Resi)	\$6,546,557	\$7,589,254	\$6,450,866
H-1 (Resi)	\$8,977,148	\$10,406,975	\$8,845,929
H-2 (Resi)	\$21,571,442	\$25,007,214	\$21,256,132

NOTE: Subject to agreement between the parties, the strike prices contained in this Attachment may be converted to per SF rates, in order to allow use of the strike prices with respect to flex parcels, as intended under the DDA.



**DDA SCHEDULE 1  
APPROVED ARBITERS POOL**

Qualified arbiters with Real Estate expertise from the AAA's National Panel of Arbitrators and Mediators

1. **Bruce Belding** <http://www.californianeutrals.org/PDF/Bruce-Belding.pdf>
2. **Matthew Geyer** <http://www.geyerlawandadr.com/resume.htm>
3. **Hon. Carl West Anderson** <https://gary-weiner-mhde.squarespace.com/hon-carl-west-anderson-ret/>

Qualified arbiters with Real Estate expertise from JAMS Global Engineering and Construction Group

4. **Bruce Edwards** <https://www.jamsadr.com/edwards/>
5. **Hon. William J. Cahill** <https://www.jamsadr.com/cahill/>
6. **Zela G. Claiborne** <https://www.jamsadr.com/claiborne/>

Other Qualified arbiters with Real Estate expertise

7. **Robert "Bob" Sheppard, Sheppard-Uziel Law Firm**  
<http://sheppardlaw.com/robert-j-sheppard/>





**PIER 70 DDA  
SCHEDULE 2  
QUALIFIED APPRAISER POOL**

1. **R. Blum and Associates (Ronald Blum)**  
505 Sansome Street, Suite 850  
San Francisco CA 94111  
415.944.4441 (phone)  
[Rblum@rbaappraisal.com](mailto:Rblum@rbaappraisal.com)
2. **Cushman + Wakefield (Elizabeth Champagne)**  
Cushman & Wakefield Western, Inc.  
201 California Street, Suite 800  
San Francisco, CA 94111  
415.397-1700  
[Elizabeth.champagne@cushwake.com](mailto:Elizabeth.champagne@cushwake.com)
3. **Integra Realty Resources (Jan Keleczeewski)**  
101 Montgomery Street, Suite 1800  
San Francisco, CA 94104  
(415) 310-3360 Phone  
[Jkleczeewski@irr.com](mailto:Jkleczeewski@irr.com)
4. **CBRE, Inc. (Bruce Jamgot Chian)**  
350 Sansome Street, Suite 850  
San Francisco, CA 94103  
415.334.4051 (phone)  
[Bruce.jamgotchian@cbre.com](mailto:Bruce.jamgotchian@cbre.com)
5. **Newmark Cornish & Carey**  
One Bush Street  
Suite 1500  
San Francisco, CA 94104  
T. 415.445.8888

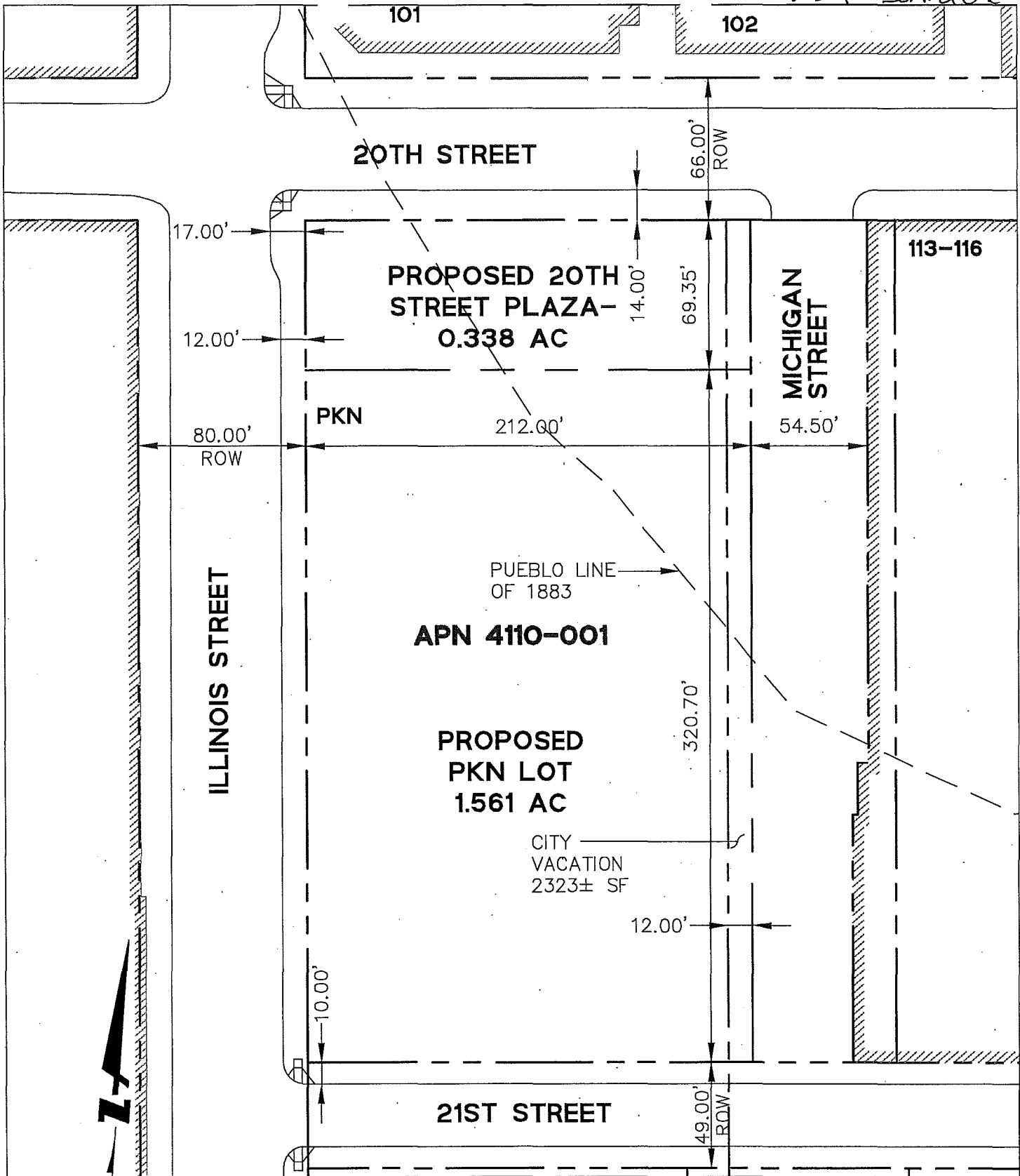


**PIER 70 DDA  
SCHEDULE 3  
QUALIFIED BROKERS POOL**

1. **JLL (Chris Roeder, Elizabeth Hearle)**  
One Front Street  
Suite 1100  
San Francisco, CA 94111  
415.393-4900
2. **Eastdil Secured (Jeff Weber, Paul Nelson, Mark Penrod)**  
101 California Street, Suite 2950  
San Francisco CA 94111  
415.228.2900 (phone)
3. **HFF (Bruce Ganong, Michael Leggett)**  
101 Second Street, Suite 800  
San Francisco, CA 94105  
415.276.6300
4. **Colliers International (Tony Crossley)**  
101 Second Street, 11th Floor  
San Francisco, CA 94105  
United States  
[Tony.Crossley@colliers.com](mailto:Tony.Crossley@colliers.com)  
415.288.7807 (phone)
5. **CBRE, Inc. (Russell Ingram)**  
101 California Street  
44<sup>th</sup> Floor  
San Francisco, CA 94111  
415.772.0459 (phone)
6. **Newmark Cornish & Carey (Mike Taquino)**  
One Bush Street  
Suite 1500  
San Francisco, CA 94104  
United States  
415.477.9200 (phone)  
[mtaquino@newmarkccarey.com](mailto:mtaquino@newmarkccarey.com)

- 7. Moran & Co. (Maryann King)**  
2 Embarcadero, 8<sup>th</sup> Floor  
San Francisco, CA 94111  
415.634.7030 (phone)  
[maryannk@moranandco.com](mailto:maryannk@moranandco.com)

DRAFT



GRAPHIC SCALE

60 0 60

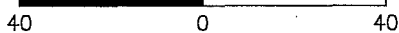
Date	No.	Revisions
09/12/2017		
Scale	1"=60'	
Design	RKB	
Drawn	PJR	
Approved	TRM	
Job No	20170209	

# PIER 70 SUD LOT PKN EXHIBIT

CITY & COUNTY OF SAN FRANCISCO CALIFORNIA



255 SHORELINE DRIVE, STE 200  
REDWOOD CITY, CA 94065  
650/482-6300  
650/482-6399 (FAX)



255 SHORELINE DRIVE, STE 200  
REDWOOD CITY, CA 94065  
650/482-6300  
650/482-6399 (FAX)

## **DDA SCHEDULE 5**

### **Illinois Street Additional Measures for PKN/PKS and HDY Parcel Offerings**

#### **Measure 1: Conduct Long-Term Site Noise Measurements**

Prior to designing buildings that front Illinois Street, the developers of the Illinois Parcels (“**Illinois Parcel building developers**”) will conduct long-term noise measurements. These measurements will be conducted for at least 48 hours (as compared to the typical 24 hour period) and should include normal operation of the AIC loading docks. Future Illinois Parcel building developers will consult with AIC to determine appropriate monitoring locations and the most representative 48-hour window within a two week period, during a time of year of typical, representative operations. Provided, however, that if it is not feasible to conduct the long-term noise measurements during a time of year of typical, representative operation at AIC, the consultant conducting noise measurements may provide adjusted noise levels that have been modified as appropriate in the consultant’s professional opinion to reflect typical, representative operation at AIC. In addition to measuring the site LDN, the measurements will also capture maximum noise levels (LMAX) associated with AIC operations during nighttime hours (10 p.m. to 7 a.m.). The Illinois Parcel building developers may capture LMAX noise levels by performing the noise measurements using sound level meters with the ability to record audio when a certain trigger level is exceeded. Therefore, loud events could be recorded and determined if they are AIC loading dock activity or not.

#### **Measure 2: Residential Building Design at Illinois Parcels**

Based on the long-term measurement data collected in Measure 1 and the predicted Project + Future site noise levels, the Illinois Parcel building developers will design the buildings’ exterior facades (including windows) to reduce exterior noise levels to a maximum of 45 dBA LDN at the interiors of dwelling units, and to 50 dBA  $L_{eq}$  at the interiors of any other space where the principal use is non-residential. This measure would satisfy the State of California Title 24 requirement.

In addition, the Illinois Parcel building developers will design the exterior façade of the Illinois Parcels to reduce maximum interior noise levels (LMAX) from AIC activities during nighttime hours (10 p.m. to 7 a.m.) to the maximum extent feasible with the goal of ensuring maximum interior noise levels of 50 dBA LMAX, where feasible as determined by the noise consultant conducting noise measurements in accordance with Measure 1. Mitigation of LMAX levels is not required by Title 24 and would be an additive measure.

#### **Measure 3: Development of Outdoor Use at Illinois Parcels**

Based on the findings in the EIR that future traffic noise levels along Illinois Street would exceed 65 dBA LDN, as well as the potential for impact from AIC operations such as hoods, mechanical venting, etc., the DDA will require that the Port include in Illinois Parcel conveyance documents a requirement that unprotected outdoor use areas associated with residential development along Illinois Street shall be avoided where feasible – this would include

playgrounds and patio areas but would exclude balconies and any pedestrian and/or service passageways. The DDA will require the Port to include in conveyance documents for the Illinois Parcels a requirement that whenever feasible, the Illinois Parcel building developers will locate outdoor use areas associated with residential development along Illinois Street at the east side or interior of any residential buildings, which will shield the spaces from noise along and across Illinois Street. In addition, where outdoor use areas associated with residential development along Illinois Street are built, they must incorporate mitigation to reduce noise levels to up to 70 dBA LDN.

#### **Measure 4: Land Use Restriction at Ground Floor at Illinois Parcels**

The Pier 70 SUD Design for Development document will prohibit any residential uses on the ground floor of any building on the Illinois Parcels. Instead, the Design for Development document will authorize retail, institutional, office, arts, and PDR-1 uses on the ground floor of buildings at the Illinois Parcels, which are more compatible with the current activities at AIC and would present fewer potential land use conflicts with ground-floor AIC operations, such as the AIC loading docks located on the western side of Illinois Street. Additionally, buildings at the Illinois Parcels are required to have a minimum ground floor height of 14 feet, with the exception of parcel PKN, putting the first residential level generally above the level of AIC loading docks.

#### **Measure 5: Required Disclosure to Future Owners/Lessees of Residential Units Located within the Illinois Parcels**

Prior to conveyance of each Illinois Parcel, a notice of special restrictions must be recorded against the applicable Illinois Parcels containing the following disclosure to lessees/purchasers in all buildings fronting Illinois Street:

“DISCLOSURE OF NEIGHBORING LIGHT INDUSTRIAL USE(S): You are purchasing or leasing property that is adjacent to or nearby to the existing American Industrial Center (AIC). As of [DATE], the AIC is located in a PDR-1-G (Production, Distribution and Repair – General) zoning district and contains light industrial, as well as office, retail, and other uses. Consistent with such zoning, the AIC operations generate noise associated with truck traffic and loading activities at the AIC and other impacts at all hours of the day, seven days per week, even if operating in conformance with existing laws and regulations and locally accepted customs and standards for operations of such uses. California law provides: “Nothing which is done or maintained under the express authority of a statute can be deemed a nuisance.” (Cal. Civil Code Section 3482). You should be prepared to accept such inconveniences or discomforts as a normal and necessary aspect of living near the AIC, and understand that the AIC is not required to alter its current or future activities undertaken in compliance with applicable laws and zoning regulations after construction of your building.”

The notice will require the applicable property owners to provide the disclosure to lessees prior to signing a lease, and to purchasers at the time required by California Civil Code Section 1102.3.



**Measure 6: Condominium Governing Documents/Property Management Agreement for Residential Development on Illinois Parcels to Include Meet and Confer Process, Designated Liaison**

Conveyance documents for the Illinois Parcels will require the applicable developer to include the following provisions in the recorded covenants, conditions and restrictions (“CC&Rs”) (or other applicable governing documents) for any future residential condominium development governing documents for any future residential condominium development and/or the property management agreement for any future rental residential development the following:

Establishment of a point of contact within the homeowners association and/or property manager to receive any resident complaints regarding noise or other issues related to AIC operations prior to any such complaints being submitted to the AIC. Such point of contact shall be responsible for providing to complainant a copy of the DISCLOSURE OF NEIGHBORING LIGHT INDUSTRIAL USE(S).

- Establishment of a “meet and confer” process to (a) receive any resident complaints regarding noise or other issues related to AIC operations, and (b) consistent with the DISCLOSURE OF NEIGHBORING LIGHT INDUSTRIAL USE(S), resolve directly with AIC such complaints, with the goal of resolving informally between the residential project and AIC any resident complaints prior to the complainant’s filing of a formal complaint with the City or other regulatory agency.
- Designation of a representative of the condominium association (in the case of a residential condominium development) and/or property owner/management company (in case of a residential rental development) to act as a liaison with the AIC. The liaison shall promote open and regular communication between the residential project and AIC. The liaison shall work with appropriate AIC representatives to ensure that both the occupants of the Illinois Street project and AIC (and their respective residents/tenants) receive advance notice of events that may affect residents or AIC tenants, and to minimize the disruption associated with such events.



**DDA EXHIBIT D7**  
**Outline of Master Association Conditions, Covenants, and Restrictions**

Defined terms used but not defined in this Exhibit [XX] shall have the meanings set forth in the DDA. Prior to delivery of the first Appraisal Notice for a Development Parcel under Section 7.3(a) of the DDA, Port and Developer shall agree upon the form of Master CC&Rs in accordance with Section 8.6 of the DDA. The Master CC&Rs shall contain at a minimum the provisions set forth in this Exhibit [XX].

**Legal Framework:** City and Port will consent to recordation of the Master CC&Rs that are consistent with these minimum requirements. The Master CC&Rs will be recorded against each Option Parcel within the Covered Property (described below) prior to termination of the Master Lease and before conveyance of the applicable Option Parcel to a Vertical Developer. Upon recordation, the Master CC&Rs will constitute a lien on Developer's leasehold interest under the Master Lease with respect to the applicable Covered Property. Port will consent to the survival of the Master CC&R's upon termination of the Master Lease as to any and all of the Covered Property, and the Master CC&Rs will thereupon run with the land upon conveyance by Port to each Vertical Developer of the Covered Property. The Noonan Building [**and any other existing tenant spaces to be carved out from the Master Lease initially**] will be added to the Covered Property subject to the Master Lease upon termination of the existing Noonan Building [**or other applicable**] lease.

**Declarant:** [Forest City Development California, Inc.], or its successor and assigns as Developer under the DDA ("**Developer**").

**Property:** The property within the 28-Acre Site that will be subject to the Master CC&Rs (the "**Covered Property**") will consist of all Option Parcels other than (i) the Affordable Housing Parcels; (ii) Parcel E4; and (iii) Historic Buildings 12 and 21.

**Master Owners' Association and Condominium Owners' Associations:** The Master CC&Rs will designate a master owners' association (the "**Master Owners' Association**") comprised of the ground lessees and owners of each covered Option Parcel. Each Option Parcel that is further subdivided for residential or commercial condominium purposes will also be subject to a Condominium Declaration of Covenants and Restrictions ("**Condominium CC&Rs**") that will designate a condominium association (each, a "**Condominium Owners' Association**") comprised of the owner of each individual condominium unit (but not including the City or Port) within the applicable Option Parcel covered by the Condominium CC&Rs. The Condominium Owners' Association will also be a member of the Master Owners' Association.

**Governing Documents:** Developer shall record one overall set of Master CC&Rs, and such other annexations, declarations, public use easements and/or other instruments governing the common use, maintenance and obligations associated with the Covered Property (collectively, the "**Governing Documents**") and may record one or more separate sets of Governing Documents against the commercial portions of the Property and the residential portions of the Property. Port will cooperate and approve the recordation of the Governing Documents in such form as is reasonably Approved by the Executive Director in consultation with the City

Attorney. The Master CC&Rs will specify that the Master CC&Rs will survive the termination of the Master Lease so as to constitute a lien on any Development Parcel conveyed to a Vertical Developer through a Vertical DDA.

**Term.** The Master CC&Rs will provide for a minimum term of ninety-nine (99) years with ten (10) year automatic renewals, but in no event will the Master CC&Rs expire earlier than the expiration date of the last Ground Lease or Restrictive Covenant entered into pursuant to the DDA.

**Easements, Operating Covenants and Use Restrictions.** The Governing Documents will include the following: descriptions of the separately-held interests in the Covered Property; descriptions of the reciprocal, joint use, non-exclusive, and exclusive easements between and among the holders of interests in the Covered Property; covenants for collective management, administration, operation, maintenance, repair, replacement and reconstruction of the common areas; the formation and operation of the Master Owners' Association; certain covenants and restrictions relative to the use of the easement areas, the Development Parcels and condominium projects and units located therein (including, without limitation, permitted and prohibited uses, signage and parking, consistent with the terms of the SUD and Design for Development); and provisions regarding insurance, damage and destruction and other matters pertaining to the Project.

**Design Review:** The Master CC&Rs will require the owner or lessee of each Option Parcel to obtain approval by the Master Association Design Review Committee for consistency with the SUD and Design for Development before the applicable owner or lessee may submit a design review application to Port/Planning to the extent required by the SUD.

**Transportation Management Association:** The Master CC&Rs and/or the applicable Condominium CC&Rs will include the obligation to establish and maintain at all times during the Term of the Master CC&Rs a Transportation Management Association that shall operate in accordance with the requirements of MMRP Mitigation Measure M-AQ-1f: Transportation Demand Management.

**Transportation Demand Management:** The Master CC&Rs will require each member of the Master Association to comply with and implement TDM measures imposed by the TMA that are selected from the TDM Program Standards set forth therein to achieve the TDM Commitment that vehicle trips associated with the 28-Acre Site will not exceed 80% of the vehicle trips calculated for 28-Acre Site Project in the Transportation Impact Study. The CC&Rs may include requirements for individual monitoring of building trips and enforcement by the Master Association of buildings that fail to meet the TDM Commitments associated with their individual building.

**Parking:** The Master CC&Rs and/or the applicable Condominium CC&Rs will establish reciprocal easements and reasonable restrictions governing the use of common parking facilities, including without limitation the District Parking Facility, if constructed. Each property owner or ground lessee will be prohibited from applying for residential permit parking (RPP) at the Project

site, and residents of Pier 70 will not be eligible for or seek to obtain permits under the neighboring Dogpatch RPP.

**Project Development and Maintenance Responsibilities for Private Streets and Open Space.** The Master CC&Rs will set forth the obligations of the Master Owners' Association for the funding and/or responsibility for ongoing maintenance, repair and replacement of all private streets and private open spaces that are established in accordance with the Transaction Documents. The Master CC&Rs will provide for the ownership of the privately maintained infrastructure, or "common area" by the Master Owners' Association, the applicable Condominium Owners' Association or the owners of each individual lot or condominium unit as tenants in common, as appropriate in each case.

**Funding and Other Responsibilities:** The Governing Documents will describe the various relationships between the Port, Developer and its successors, including the Master Owners' Association, the Condominium Owners' Associations and individual property owners regarding payments for funding the Master Owners' Association obligations. If the Master Owners' Association selects a Business Improvement District (or similar financing structure) (a "BID") to fund any improvements to the public realm, each owner/lessee will be required to be a member of the BID.

**Budget:** The Governing Documents will require that each Master Owners' Association and Condominium Owners' Association distribute to its constituent property owners on an annual basis (i) an annual budget of the applicable Master Owners' Association or Condominium Owners' Association, and (ii) a reserve study performed by the applicable Master Owners' Association and/or Condominium Owners' Association. The Governing Documents will include procedures reasonably necessary to assure that the annual budget (including reserves) will be adequately funded. Such measures will include providing the Master Owners' Association with the right and obligation to assess its members for the reasonable cost of the Associations' maintenance, repair and public services obligations, the right to lien the property of any member who defaults in the payment of an assessment and the obligation to diligently pursue all reasonable actions permitted by law as necessary to collect delinquencies.

**Participation in master marketing program.** Each Covered Property owner/lessee will be required to participate in a master marketing program for the 28-Acre Site if established by the Master Owners' Association.

**District-Wide Requirements.** The Master CC&Rs will require each owner/lessee of a Covered Property to provide designated energy, utility and telecommunications facilities within each building and/or participate in various district-wide programs established by the Master Association to comply with its targets under the Sustainability Plan. Such requirements may include participation in district blackwater and district energy systems, installation of rooftop solar facilities, mobile telecom sites (macro or DAS), implementation of district-wide security systems (such as exterior mounted security cameras) and compliance with exclusive marketing agreements for telecommunications providers.

**Sitewide Air Monitoring.** To comply with regulatory requirements, each owner/lessee of a Covered Property must pay its fair share cost for compliance by the Master Association with the Asbestos Dust Mitigation Program for the 28-Acre Site.

**[delete if sufficiently covered by Parcel Lease/VDDA and Restrictive Covenants]**

**Jobs Program.** The Master CC&Rs will require owners and lessees of Covered Property to comply with all relevant aspects of the Workforce Development Program during the term of the DDA.

**City and Port as Third-Party Beneficiaries.** The City and Port shall be third party beneficiaries to all Governing Documents and shall have the right, but not the duty, to enforce the Governing Documents against the Developer and its successors, including the Master Owners' Association, the Condominium Owners' Associations and individual property owners, as applicable, and to receive copies of all material information and documentation that are sent to all of the owners of lots and units pursuant to the requirements of the Governing Documents or required by law related to the ongoing operation, maintenance and repair (including necessary replacements) of the "common area" as provided therein (such as budgets and reserve studies).



## SAN FRANCISCO PLANNING DEPARTMENT

### Planning Commission Resolution No. 19978

HEARING DATE: AUGUST 24, 2017

1650 Mission St.  
Suite 400  
San Francisco,  
CA 94103-2479

Reception:  
**415.558.6378**

Fax:  
**415.558.6409**

Planning  
Information:  
**415.558.6377**

*Case No.:* 2014-001272GPA  
*Project Name:* Pier 70 Mixed-Use Project  
*Existing Zoning:* M-2 (Heavy Industrial) Zoning District  
P (Public) Zoning District  
40-X and 65-X Height and Bulk Districts  
*Block/Lot:* 4052/001, 4110/001 and 008A, 4111/004, 4120/002,  
*Proposed Zoning:* Pier 70 Mixed-Use Zoning District  
65-X and 90-X Height and Bulk Districts  
*Project Sponsor:* Port of San Francisco and Forest City Development California Inc.  
*Staff Contact:* Richard Sucre – (415) 575-9108  
[richard.sucre@sfgov.org](mailto:richard.sucre@sfgov.org)

RESOLUTION RECOMMENDING THAT THE BOARD OF SUPERVISORS APPROVE AMENDMENTS TO MAP NO. 04 AND MAP NO. 05 OF THE URBAN DESIGN ELEMENT OF GENERAL PLAN AND THE LAND USE INDEX OF THE GENERAL PLAN TO PROVIDE REFERENCE TO THE PIER 70 MIXED-USE PROJECT SPECIAL USE DISTRICT, AND MAKING FINDINGS OF CONSISTENCY WITH THE GENERAL PLAN AND PLANNING CODE SECTION 101.1, AND FINDINGS UNDER THE CALIFORNIA ENVIRONMENTAL QUALITY ACT.

WHEREAS, Section 4.105 of the Charter of the City and County of San Francisco provides to the Planning Commission the opportunity to periodically recommend General Plan Amendments to the Board of Supervisors; and

WHEREAS, pursuant to Planning Code Section 340(C), the Planning Commission ("Commission") initiated a General Plan Amendment for the Pier 70 Mixed-Use Project ("Project"), per Planning Commission Resolution No. 19949 on June 22, 2017.

WHEREAS, these General Plan Amendments would enable the Project. The Project includes new market-rate and affordable residential uses, commercial use, retail-arts-light industrial uses, parking, shoreline improvements, infrastructure development and street improvements, and public open space. Depending on the uses proposed, the Project would include between 1,645 to 3,025 residential units, a maximum of 1,102,250 to 2,262,350 gross square feet (gsf) of commercial-office use, and a maximum of 494,100 to 518,700 gsf of retail-light industrial-arts use. The Project also includes construction of transportation and circulation improvements, new and upgraded utilities and infrastructure, geotechnical and shoreline improvements, between 3,215 to 3,345 off-street parking spaces in proposed buildings and district parking structures, and nine acres of publicly-owned open space.

WHEREAS, the Project would construct new buildings that would range in height from 50 to 90 feet, as is consistent with Proposition F which was passed by the voters of San Francisco in November 2014.

WHEREAS, these General Plan Amendments would amend Map No. 04 "Urban Design Guidelines for Heights of Buildings" and Map No. 5 "Urban Design Guidelines for Bulk of Buildings" in the Urban Design Element to reference the Pier 70 Mixed-Use Project Special Use District, as well as update and amend the Land Use Index of the General Plan accordingly.

WHEREAS, this Resolution approving these General Plan Amendments is a companion to other legislative approvals relating to the Pier 70 Mixed-Use Project, including recommendation of approval of Planning Code Text Amendments and Zoning Map Amendments, approval of the Pier 70 SUD Design for Development and recommendation for approval of the Development Agreement.

WHEREAS, on August 24, 2017, the Planning Commission reviewed and considered the Final EIR for the Pier 70 Mixed Project (FEIR) and found the FEIR to be adequate, accurate and objective, thus reflecting the independent analysis and judgment of the Department and the Commission, and that the summary of comments and responses contained no significant revisions to the Draft EIR, and approved the FEIR for the Project in compliance with CEQA, the CEQA Guidelines and Chapter 31.

WHEREAS, on August 24, 2017, by Motion No. 19976, the Commission certified the Final Environmental Impact Report for the Pier 70 Mixed-Use Project as accurate, complete and in compliance with the California Environmental Quality Act ("CEQA").

WHEREAS, on August 24, 2017, the Commission by Motion No. 19977 approved California Environmental Quality Act (CEQA) Findings, including adoption of a Mitigation Monitoring and Reporting Program (MMRP), under Case No. 2014-001272ENV, for approval of the Project, which findings are incorporated by reference as though fully set forth herein.

WHEREAS, the CEQA Findings included adoption of a Mitigation Monitoring and Reporting Program (MMRP) as Attachment B, which MMRP is hereby incorporated by reference as though fully set forth herein and which requirements are made conditions of this approval.

WHEREAS, on July 20, 2017, the Commission conducted a duly noticed public hearing at a regularly scheduled meeting on General Plan Amendment Application Case No. 2014-001272GPA. At the public hearing on July 20, 2017, the Commission continued the adoption of the General Plan Amendment Application to the public hearing on August 24, 2017.

WHEREAS, a draft ordinance, substantially in the form attached hereto as Exhibit A, approved as to form, would amend Map No. 04 "Urban Design Guidelines for Heights of Buildings" and Map No. 05 "Urban Design Guidelines for Bulk of Buildings" in the Urban Design Element, and the Land Use Index of the General Plan.

**NOW THEREFORE BE IT RESOLVED**, that the Planning Commission hereby finds that the General Plan Amendments promote the public welfare, convenience and necessity for the following reasons:

1. The General Plan Amendments would help implement the Pier 70 Mixed-Use Project development, thereby evolving currently under-utilized industrial land for needed housing, commercial space, and parks and open space.
2. The General Plan Amendments would help implement the Pier 70 Mixed-Use Project, which in turn will provide employment opportunities for local residents during construction and post-occupancy, as well as community facilities and parks for new and existing residents.



3. The General Plan Amendments would help implement the Pier 70 Mixed-Use Project by enabling the creation of a mixed-use and sustainable neighborhood, with fully rebuilt infrastructure. The new neighborhood would improve the site's multi-modal connectivity to and integration with the surrounding City fabric, and connect existing neighborhoods to the City's central waterfront.
4. The General Plan Amendments would enable the construction of a new vibrant, safe, and connected neighborhood, including new parks and open spaces. The General Plan Amendments would help ensure a vibrant neighborhood with active streets and open spaces, high quality and well-designed buildings, and thoughtful relationships between buildings and the public realm, including the waterfront.
5. The General Plan Amendments would enable construction of new housing, including new on-site affordable housing, and new arts, retail and manufacturing uses. These new uses would create a new mixed-use neighborhood that would strengthen and complement nearby neighborhoods.
6. The General Plan Amendments would facilitate the preservation and rehabilitation of portions of the Union Iron Works Historic District—an important historic resource listed in the National Register of Historic Places.

AND BE IT FURTHER RESOLVED, that the Planning Commission finds these General Plan Amendments are in general conformity with the General Plan, and the Project and its approvals associated therein, all as more particularly described in Exhibit A to the Development Agreement on file with the Planning Department in Case No. 2014-001272DVA, are each on balance, consistent with the following Objectives and Policies of the General Plan, as it is proposed to be amended as described herein, and as follows:

#### **HOUSING ELEMENT**

##### **OBJECTIVE 1**

*IDENTIFY AND MAKE AVAILABLE FOR DEVELOPMENT ADEQUATE SITES TO MEET THE CITY'S HOUSING NEEDS, ESPECIALLY PERMANENTLY AFFORDABLE HOUSING.*

##### **POLICY 1.1**

*Plan for the full range of housing needs in the City and County of San Francisco, especially affordable housing.*

##### **POLICY 1.8**

*Promote mixed use development, and include housing, particularly permanently affordable housing, in new commercial, institutional or other single use development projects.*

##### **POLICY 1.10**

*Support new housing projects, especially affordable housing, where households can easily rely on public transportation, walking and bicycling for the majority of daily trips.*

The Project is a mixed-use development with between 1,645 and 3,025 dwelling units at full project build-out, which provides a wide range of housing options. As detailed in the Development Agreement, the Project exceeds the inclusionary affordable housing requirements

of the Planning Code, through a partnership between the developer and the City to reach a 30% affordable level.

**OBJECTIVE 11**

**SUPPORT AND RESPECT THE DIVERSE AND DISTINCT CHARACTER OF SAN FRANCISCO'S NEIGHBORHOODS.**

**POLICY 11.1**

*Promote the construction and rehabilitation of well-designed housing that emphasizes beauty, flexibility, and innovative design, and respects existing neighborhood character.*

**POLICY 11.2**

*Ensure implementation of accepted design standards in project approvals.*

**POLICY 11.7**

*Respect San Francisco's historic fabric, by preserving landmark buildings and ensuring consistency with historic districts.*

The Project, as described in the Development Agreement and controlled in the Design for Development (D4D), includes a program of substantial community benefits designed to revitalize a former industrial shipyard and complement the surrounding neighborhood. Through the standards and guidelines in the D4D, the Project would respect the character of existing historic resources, while providing for a distinctly new and unique design. The Project retains three historic resources (Buildings 2, 12 and 21) and preserves the character of the Union Iron Works Historic District by providing for compatible new construction.

**OBJECTIVE 12**

**BALANCE HOUSING GROWTH WITH ADEQUATE INFRASTRUCTURE THAT SERVES THE CITY'S GROWING POPULATION.**

**POLICY 12.1**

*Encourage new housing that relies on transit use and environmentally sustainable patterns of movement.*

**POLICY 12.2**

*Consider the proximity of quality of life elements, such as open space, child care, and neighborhood services, when developing new housing units.*

The Project appropriately balances housing with new and improved infrastructure and related public benefits.

The project site is located adjacent to a transit corridor, and is within proximity to major regional and local public transit. The Project includes incentives for the use of transit, walking and bicycling through its TDM program. In addition, the Project's streetscape design would enhance vehicular, bicycle and pedestrian access and connectivity through the site. The Project will establish a new bus line through the project site, and will provide an open-to-the-public shuttle.

Therefore, new residential and commercial buildings constructed as part of the Project would rely on transit use and environmentally sustainable patterns of movement.

The Project will provide over nine acres of new open space for a variety of activities, including an Irish Hill playground, a market square, a central commons, a minimum ½ acre active recreation on the rooftop of buildings, and waterfront parks along 1,380 feet of shoreline.

The Project includes substantial contributions related to quality of life elements such as open space, affordable housing, transportation improvements, childcare, schools, arts and cultural facilities and activities, workforce development, youth development, and historic preservation.

#### COMMERCE AND INDUSTRY ELEMENT

##### **OBJECTIVE 1**

**MANAGE ECONOMIC GROWTH AND CHANGE TO ENSURE ENHANCEMENT OF THE TOTAL CITY LIVING AND WORKING ENVIRONMENT.**

##### **POLICY 1.1**

*Encourage development which provides substantial net benefits and minimizes undesirable consequences. Discourage development which has substantial undesirable consequences that cannot be mitigated.*

The Project is intended to provide a distinct mixed-use development with residential, office, retail, cultural, and open space uses. The Project would leverage the Project site's location on the Central Waterfront and close proximity to major regional and local public transit by building a dense mixed-use development that allows people to work and live close to transit. The Project's buildings would be developed in a manner that reflects the Project's unique location in a former industrial shipyard. The Project would incorporate varying heights, massing and scale, maintaining a strong streetwall along streets, and focused attention around public open spaces. The Project would create a balanced commercial center with a continuum of floorplate sizes for a range of users, substantial new on-site open space, and sufficient density to support and activate the new active ground floor uses and open space in the Project.

The Project would help meet the job creation goals established in the City's Economic Development Strategy by generating new employment opportunities and stimulating job creation across all sectors. The Project would also construct high-quality housing with sufficient density to contribute to 24-hour activity on the Project site, while offering a mix of unit types, sizes, and levels of affordability to accommodate a range of potential residents. The Project would facilitate a vibrant, interactive ground plane for Project and neighborhood residents, commercial users, and the public, with public spaces that could accommodate a variety of events and programs, and adjacent ground floor building spaces that include elements such as transparent building frontages and large, direct access points to maximize circulation between, and cross-activation of, interior and exterior spaces.

##### **OBJECTIVE 2**

**MAINTAIN AND ENHANCE A SOUND AND DIVERSE ECONOMIC BASE AND FISCAL STRUCTURE FOR THE CITY.**

**POLICY 2.1**

*Seek to retain existing commercial and industrial activity and to attract new such activity to the city.*

See above (Commerce and Industry Element Objective 1 and Policy 1.1) which explain the Project's contribution to the City's overall economic vitality.

**OBJECTIVE 3**

**PROVIDE EXPANDED EMPLOYMENT OPPORTUNITIES FOR CITY RESIDENTS, PARTICULARLY THE UNEMPLOYED AND ECONOMICALLY DISADVANTAGED.**

**POLICY 3.2**

*Promote measures designed to increase the number of San Francisco jobs held by San Francisco residents.*

The Project would help meet the job creation goals established in the City's Economic Development Strategy by generating new employment opportunities and stimulating job creation across all sectors. The Project will provide expanded employment opportunities for City residents at all employment levels, both during and after construction. The Development Agreement, as part of the extensive community benefit programs, includes focused workforce first source hiring – both construction and end-user – as well as a local business enterprise component.

**TRANSPORTATION ELEMENT**

**OBJECTIVE 2**

**USE THE TRANSPORTATION SYSTEM AS A MEANS FOR GUIDING DEVELOPMENT AND IMPROVING THE ENVIRONMENT.**

**POLICY 2.1**

*Use rapid transit and other transportation improvements in the city and region as the catalyst for desirable development, and coordinate new facilities with public and private development.*

**POLICY 2.5**

*Provide incentives for the use of transit, carpools, vanpools, walking and bicycling and reduce the need for new or expanded automobile and automobile parking facilities.*

The Project is located within a former industrial shipyard, and will provide new local, regional, and statewide transportation services. The Project is located in close proximity to the Caltrain Station on 22<sup>nd</sup> Street, and the Muni T-Line along 3<sup>rd</sup> Street. The Project includes a detailed TDM program, including various performance measures, physical improvements and monitoring and enforcement measures designed to create incentives for transit and other alternative to the single occupancy vehicle for both residential and commercial buildings. In addition, the Project's design, including its streetscape elements, is intended to promote and enhance walking and bicycling.

**OBJECTIVE 23**

IMPROVE THE CITY'S PEDESTRIAN CIRCULATION SYSTEM TO PROVIDE FOR EFFICIENT, PLEASANT, AND SAFE MOVEMENT.

**POLICY 23.1**

*Provide sufficient pedestrian movement space with a minimum of pedestrian congestion in accordance with a pedestrian street classification system.*

**POLICY 23.2**

*Widen sidewalks where intensive commercial, recreational, or institutional activity is present, sidewalks are congested, where sidewalks are less than adequately wide to provide appropriate pedestrian amenities, or where residential densities are high.*

**POLICY 23.6**

*Ensure convenient and safe pedestrian crossings by minimizing the distance pedestrians must walk to cross a street.*

The Project will re-establish a street network on the project site, and will provide pedestrian improvements and streetscape enhancement measures as described in the D4D and reflected in the mitigation measures and Transportation Plan in the Development Agreement. The Project would establish 21<sup>st</sup> Street (between the existing 20<sup>th</sup> and 22<sup>nd</sup> Streets) and Maryland Street, which would function as a main north-south thoroughfare through the project site. Each of the new streets would have sidewalks and streetscape improvements as is consistent with the Better Streets Plan.

**URBAN DESIGN ELEMENT**

**OBJECTIVE 1**

**EMPHASIS OF THE CHARACTERISTIC PATTERN WHICH GIVES TO THE CITY AND ITS NEIGHBORHOODS AN IMAGE, A SENSE OF PURPOSE, AND A MEANS OF ORIENTATION.**

**POLICY 1.1**

*Recognize and protect major views in the city, with particular attention to those of open space and water.*

As explained in the D4D, the Project uses a mix of scales and interior and exterior spaces, with this basic massing further articulated through carving and shaping the buildings to create views and variety on the project site, as well as pedestrian-friendly, engaging spaces on the ground. The Project maintains and opens view corridors to the waterfront.

**POLICY 1.2**

*Recognize, protect and reinforce the existing street pattern, especially as it is related to topography.*

**POLICY 1.3**

*Recognize that buildings, when seen together, produce a total effect that characterizes the city and its districts.*

The Project would re-establish the City's street pattern on the project site, and would construct new buildings, which would range in height from 50 and 90 feet. These new buildings would be viewed in conjunction with the three existing historic resources (Buildings 2, 12 and 21) on the project site, and the larger Union Iron Works Historic District. The Project would include new construction, which is sensitive to the existing historic context, and would be compatible, yet differentiated, from the historic district's character-defining features. The Project is envisioned as an extension of the Central Waterfront and Dogpatch neighborhoods.

**OBJECTIVE 2**

CONSERVATION OF RESOURCES WHICH PROVIDE A SENSE OF NATURE, CONTINUITY WITH THE PAST, AND FREEDOM FROM OVERCROWDING.

**POLICY 2.4**

*Preserve notable landmarks and areas of historic, architectural or aesthetic value, and promote the preservation of other buildings and features that provide continuity with past development.*

**POLICY 2.5**

*Use care in remodeling of older buildings, in order to enhance rather than weaken the original character of such buildings.*

The Project would revitalize a portion of a former industrial shipyard, and would preserve and rehabilitate important historic resources, including Buildings 2, 12 and 21, which contribute to the Union Iron Works Historic District, which is listed in the National Register of Historic Places. New construction would be designed to be compatible, yet differentiated, with the existing historic context.

**RECREATION AND OPEN SPACE ELEMENT**

**OBJECTIVE 1**

ENSURE A WELL-MAINTAINED, HIGHLY UTILIZED, AND INTEGRATED OPEN SPACE SYSTEM.

**POLICY 1.1**

*Encourage the dynamic and flexible use of existing open spaces and promote a variety of recreation and open space uses, where appropriate.*

**POLICY 1.7**

*Support public art as an essential component of open space design.*

The Project would build a network of waterfront parks, playgrounds and recreational facilities on the 28-Acre Site that, with development of the Illinois Street Parcels, will more than triple the amount of parks in the neighborhood. The Project will provide over nine acres of new open space for a variety of activities, including an Irish Hill playground, a market square, a central commons, a minimum ½ acre active recreation on the rooftop of buildings, and waterfront parks along 1,380 feet of shoreline. In addition, the Project would provide new private open space for each of the new dwelling units.

**POLICY 1.12**

*Preserve historic and culturally significant landscapes, sites, structures, buildings and objects.*

See Discussion in Urban Element Objective 2, Policy 2.4 and 2.5.

**OBJECTIVE 3**

**IMPROVE ACCESS AND CONNECTIVITY TO OPEN SPACE.**

**POLICY 3.1**

*Creatively develop existing publicly-owned right-of-ways and streets into open space.*

The Project provides nine acres of new public open space and opens up new connections to the shoreline in the Central Waterfront neighborhood. The Project would encourage non-automobile transportation to and from open spaces, and would ensure physical accessibility these open spaces to the extent feasible.

**CENTRAL WATERFRONT AREA PLAN**

**Objectives and Policies**

**Land Use**

**OBJECTIVE 1.1**

**ENCOURAGE THE TRANSITION OF PORTIONS OF THE CENTRAL WATERFRONT TO A MORE MIXED-USE CHARACTER, WHILE PROTECTING THE NEIGHBORHOOD'S CORE OF PDR USES AS WELL AS THE HISTORIC DOGPATCH NEIGHBORHOOD.**

**POLICY 1.1.2**

*Revise land use controls in formerly industrial areas outside the core Central Waterfront industrial area, to create new mixed use areas, allowing mixed-income housing as a principal use, as well as limited amounts of retail, office, and research and development, while protecting against the wholesale displacement of PDR uses.*

**POLICY 1.1.7**

*Ensure that future development of the Port's Pier 70 Mixed Use Opportunity Site supports the Port's revenue-raising goals while remaining complementary to the maritime and industrial nature of the area.*

**POLICY 1.1.10**

*While continuing to protect traditional PDR functions that need large, inexpensive spaces to operate, also recognize that the nature of PDR businesses is evolving gradually so that their production and distribution activities are becoming more integrated physically with their research, design and administrative functions.*

**OBJECTIVE 1.2**

IN AREAS OF THE CENTRAL WATERFRONT WHERE HOUSING AND MIXED-USE IS ENCOURAGED, MAXIMIZE DEVELOPMENT POTENTIAL IN KEEPING WITH NEIGHBORHOOD CHARACTER.

**POLICY 1.2.1**

*Ensure that infill housing development is compatible with its surroundings.*

**POLICY 1.2.2**

*For new construction, and as part of major expansion of existing buildings in neighborhood commercial districts, require housing development over commercial. In other mixed-use districts encourage housing over commercial or PDR where appropriate.*

**POLICY 1.2.3**

*In general, where residential development is permitted, control residential density through building height and bulk guidelines and bedroom mix requirements.*

**POLICY 1.2.4**

*Identify portions of Central Waterfront where it would be appropriate to increase maximum heights for residential development.*

**OBJECTIVE 1.4**

**SUPPORT A ROLE FOR "KNOWLEDGE SECTOR" BUSINESSES IN APPROPRIATE PORTIONS OF THE CENTRAL WATERFRONT.**

**POLICY 1.4.1**

*Continue to permit manufacturing uses that support the Knowledge Sector in the Mixed Use and PDR districts of the Central Waterfront.*

**POLICY 1.4.3**

*Allow other Knowledge Sector office uses in portions of the Central Waterfront where it is appropriate.*

**OBJECTIVE 1.7**

**RETAIN THE CENTRAL WATERFRONT'S ROLE AS AN IMPORTANT LOCATION FOR PRODUCTION, DISTRIBUTION, AND REPAIR (PDR) ACTIVITIES**

**POLICY 1.7.3**

*Require development of flexible buildings with generous floor-to-ceiling heights, large floor plates, and other features that will allow the structure to support various businesses.*

**Housing**

**OBJECTIVE 2.1**

**ENSURE THAT A SIGNIFICANT PERCENTAGE OF NEW HOUSING CREATED IN THE CENTRAL WATERFRONT IS AFFORDABLE TO PEOPLE WITH A WIDE RANGE OF INCOMES.**



**POLICY 2.1.1**

*Require developers in some formally industrial areas to contribute towards the City's very low, low, moderate and middle income needs as identified in the Housing Element of the General Plan.*

**OBJECTIVE 2.3**

**REQUIRE THAT A SIGNIFICANT NUMBER OF UNITS IN NEW DEVELOPMENTS HAVE TWO OR MORE BEDROOMS EXCEPT SENIOR HOUSING AND SRO DEVELOPMENTS UNLESS ALL BELOW MARKET RATE UNITS ARE TWO OR MORE BEDROOM UNITS.**

**POLICY 2.3.1**

*Target the provision of affordable units for families.*

**POLICY 2.3.2**

*Prioritize the development of affordable family housing, both rental and ownership, particularly along transit corridors and adjacent to community amenities.*

**POLICY 2.3.3**

*Require that a significant number of units in new developments have two or more bedrooms, except Senior Housing and SRO developments.*

**POLICY 2.3.4**

*Encourage the creation of family supportive services, such as child care facilities, parks and recreation, or other facilities, in affordable housing or mixed-use developments.*

**Built Form**

**OBJECTIVE 3.1**

**PROMOTE AN URBAN FORM THAT REINFORCES THE CENTRAL WATERFRONT'S DISTINCTIVE PLACE IN THE CITY'S LARGER FORM AND STRENGTHENS ITS PHYSICAL FABRIC AND CHARACTER.**

**POLICY 3.1.1**

*Adopt heights that are appropriate for the Central Waterfront's location in the city, the prevailing street and block pattern, and the anticipated land uses, while producing buildings compatible with the neighborhood's character.*

**POLICY 3.1.2**

*Development should step down in height as it approaches the Bay to reinforce the city's natural topography and to encourage and active and public waterfront.*

**POLICY 3.1.6**

*New buildings should epitomize the best in contemporary architecture, but should do so with full awareness of, and respect for, the height, mass, articulation and materials of the best of the older buildings that surrounds them.*

**POLICY 3.1.9**

*Preserve notable landmarks and areas of historic, architectural or aesthetic value, and promote the preservation of other buildings and features that provide continuity with past development.*

**OBJECTIVE 3.2**

PROMOTE AN URBAN FORM AND ARCHITECTURAL CHARACTER THAT SUPPORTS WALKING AND SUSTAINS A DIVERSE, ACTIVE AND SAFE PUBLIC REALM.

**POLICY 3.2.1**

*Require high quality design of street-facing building exteriors.*

**POLICY 3.2.2**

*Make ground floor retail and PDR uses as tall, roomy and permeable as possible.*

**POLICY 3.2.5**

*Building form should celebrate corner locations.*

**OBJECTIVE 3.3**

PROMOTE THE ENVIRONMENTAL SUSTAINABILITY, ECOLOGICAL FUNCTIONING AND THE OVERALL QUALITY OF THE NATURAL ENVIRONMENT IN THE PLAN AREA

**POLICY 3.3.1**

*Require new development to adhere to a new performance-based ecological evaluation tool to improve the amount and quality of green landscaping.*

**POLICY 3.3.3**

*Enhance the connection between building form and ecological sustainability by promoting use of renewable energy, energy-efficient building envelopes, passive heating and cooling, and sustainable materials.*

**Transportation**

**OBJECTIVE 4.1**

IMPROVE PUBLIC TRANSIT TO BETTER SERVE EXISTING AND NEW DEVELOPMENT IN CENTRAL WATERFRONT

**POLICY 4.1.4**

*Reduce existing curb cuts where possible and restrict new curb cuts to prevent vehicular conflicts with transit on important transit and neighborhood commercial streets.*

**POLICY 4.1.6**

*Improve public transit in the Central Waterfront including cross-town routes and connections the 22nd Street Caltrain Station and Third Street Light Rail.*

**OBJECTIVE 4.3**

ESTABLISH PARKING POLICIES THAT IMPROVE THE QUALITY OF NEIGHBORHOODS AND REDUCE CONGESTION AND PRIVATE VEHICLE TRIPS BY ENCOURAGING TRAVEL BY NON-AUTO MODES

**POLICY 4.3.1**

*For new residential development, provide flexibility by eliminating minimum off-street parking requirements and establishing reasonable parking caps.*

**POLICY 4.3.2**

*For new non-residential development, provide flexibility by eliminating minimum off-street parking requirements and establishing caps generally equal to the previous minimum requirements. For office uses limit parking relative to transit accessibility.*

**OBJECTIVE 4.4**

SUPPORT THE CIRCULATION NEEDS OF EXISTING AND NEW PDR AND MARITIME USES IN THE CENTRAL WATERFRONT

**POLICY 4.4.3**

*In areas with a significant number of PDR establishments and particularly along Illinois Street, design streets to serve the needs and access requirements of trucks while maintaining a safe pedestrian and bicycle environment.*

**OBJECTIVE 4.5**

CONSIDER THE STREET NETWORK IN CENTRAL WATERFRONT AS A CITY RESOURCE ESSENTIAL TO MULTI-MODAL MOVEMENT AND PUBLIC OPEN SPACE

**POLICY 4.5.2**

*As part of a development project's open space requirement, require publicly-accessible alleys that break up the scale of large developments and allow additional access to buildings in the project.*

**POLICY 4.5.4**

*Extend and rebuild the street grid, especially in the direction of the Bay.*

**OBJECTIVE 4.7**

IMPROVE AND EXPAND INFRASTRUCTURE FOR BICYCLING AS AN IMPORTANT MODE OF TRANSPORTATION

**POLICY 4.7.1**

*Provide a continuous network of safe, convenient and attractive bicycle facilities connecting Central Waterfront to the citywide bicycle network and conforming to the San Francisco Bicycle Plan.*

**POLICY 4.7.2**

*Provide secure, accessible and abundant bicycle parking, particularly at transit stations, within shopping areas and at concentrations of employment.*

**POLICY 4.7.3**

*Support the establishment of the Blue-Greenway by including safe, quality pedestrian and bicycle connections from Central Waterfront.*

**Streets & Open Space**

**OBJECTIVE 5.1**

**PROVIDE PUBLIC PARKS AND OPEN SPACES THAT MEET THE NEEDS OF RESIDENTS, WORKERS AND VISITORS**

**POLICY 5.1.1**

*Identify opportunities to create new public open spaces and provide at least one new public open space serving the Central Waterfront.*

**POLICY 5.1.2**

*Require new residential and commercial development to provide, or contribute to the creation of public open space.*

**OBJECTIVE 5.4**

**THE OPEN SPACE SYSTEM SHOULD BOTH BEAUTIFY THE NEIGHBORHOOD AND STRENGTHEN THE ENVIRONMENT**

**POLICY 5.4.1**

*Increase the environmental sustainability of Central Waterfronts system of public and private open spaces by improving the ecological functioning of all open space.*

**POLICY 5.4.3**

*Encourage public art in existing and proposed open spaces.*

**Historic Preservation**

**OBJECTIVE 8.2**

**PROTECT, PRESERVE, AND REUSE HISTORIC RESOURCES WITHIN THE CENTRAL WATERFRONT AREA PLAN**

**POLICY 8.2.2**

*Apply the Secretary of the Interior's Standards for the Treatment of Historic Properties in conjunction with the Central Waterfront area plan and objectives for all projects involving historic or cultural resources.*

**OBJECTIVE 8.3**

**ENSURE THAT HISTORIC PRESERVATION CONCERNS CONTINUE TO BE AN INTEGRAL PART OF THE ONGOING PLANNING PROCESSES FOR THE CENTRAL WATERFRONT AREA PLAN**

**POLICY 8.3.1**

*Pursue and encourage opportunities, consistent with the objectives of historic preservation, to increase the supply of affordable housing within the Central Waterfront plan area.*

The Central Waterfront Area Plan anticipated a new mixed-use development at Pier 70. The Project is consistent with the objectives and policies of the Central Waterfront Plan, since the Project adaptively reuses a portion of a former industrial shipyard and provides a new mixed-use development with substantial community benefits, including nine-acres of public open space, new streets and streetscape improvements, on-site affordable housing, rehabilitation of three historic buildings, and new arts, retail and light manufacturing uses. New construction will be appropriately designed to fit within the context of the Union Iron Works Historic District. In addition, the Project includes substantial transit and infrastructure improvements, including new on-site TDM program, facilities for a new public line through the project site, and a new open-to-the public shuttle service.

**AND BE IT FURTHER RESOLVED**, that the Planning Commission finds these General Plan Amendments are in general conformity with the Planning Code Section 101.1, and the Project and its approvals associated therein, all as more particularly described in Exhibit B to the Development Agreement on file with the Planning Department in Case No. 2014-001272DVA, are each on balance, consistent with the following Objectives and Policies of the General Plan, as it is proposed to be amended as described herein, and as follows:

- 1) *That existing neighbor-serving retail uses will be preserved and enhanced, and future opportunities for resident employment in and ownership of such businesses enhanced;*

No neighborhood-serving retail uses are present on the Project site. Once constructed, the Project will contain major new retail, arts and light industrial uses that will provide opportunities for employment and ownership of retail businesses in the community. These new uses will serve nearby residents and the surrounding community. In addition, building tenants will patronize existing retail uses in the community (along 3<sup>rd</sup> Street and in nearby Dogpatch), thus enhancing the local retail economy. The Development Agreement includes commitments related to local hiring.

- 2) *That existing housing and neighborhood character be conserved and protected in order to preserve the cultural and economic diversity of our neighborhoods;*

No existing housing will be removed for the construction of the Project, which will provide at full build-out between 1,645 and 3,025 new residential units. The Project is designed to revitalize a former industrial site and provide a varied land use program that is consistent with the surrounding Central Waterfront and Dogpatch neighborhoods, and the historic context of the Union Iron Works Historic District, which is listed in the National Register of Historic Places. The Project provides a new neighborhood complete with residential, office, retail, arts, and light manufacturing uses, along with new transit and street infrastructure, and public open space. The Project design is consistent with the historic context, and provides a desirable, pedestrian-friendly experience with interactive and engaged ground floors. Thus, the Project would preserve and contribute to housing within the surrounding neighborhood and the larger City, and would otherwise preserve and be consistent with the neighborhood's industrial context.

3) *That the City's supply of affordable housing be preserved and enhanced;*

The construction of the Project will not remove any residential uses, since none exist on the project site. The Project will enhance the City's supply of affordable housing through its affordable housing commitments in the Development Agreement, which will result in total of 30% on-site affordable housing units.

4) *That commuter traffic not impede Muni transit service or overburden our streets or neighborhood parking;*

The Project would not impede transit service or overburden streets and neighborhood parking. The Project includes a robust transportation program with an on-site Transportation Demand Management (TDM) program, facilities to support a new bus line through the project site, an open-to-the-public shuttle service, and funding for new neighborhood-supporting transportation infrastructure.

The Project is also well served by public transit. The Project is located within close proximity to the MUNI T-Line Station along 3<sup>rd</sup> Street and the bus routes, which pick-up/drop-off at 20<sup>th</sup> and 3<sup>rd</sup>, and 23<sup>rd</sup> and 3<sup>rd</sup> Streets. In addition, the Project is located within walking distance to the 22nd Street Caltrain Station. Future residents would be afforded close proximity to bus or rail transit.

Lastly, the Project contains new space for vehicle parking to serve new parking demand. This will ensure that sufficient parking capacity is available so that the Project would not overburden neighborhood parking, while still implementing a rigorous TDM Plan to be consistent with the City's "transit first" policy for promoting transit over personal vehicle trips.

5) *That a diverse economic base be maintained by protecting our industrial and service sectors from displacement due to commercial office development, and that future opportunities for resident employment and ownership in these sectors be enhanced;*

Although the Project would displace portions of an industrial use historically associated with the Bethlehem Steel and/or Union Iron Works, the Project provides a strong and diverse economic base by the varied land use program, which includes new commercial office, retail, arts, and light industrial uses. The Project balances between residential, non-residential and PDR (Production, Distribution and Repair) uses. Across the larger site at Pier 70 (outside of the project site), the Port of San Francisco has maintained the industrial shipyard operations (currently under lease by BAE). On the 28-Acre site, the Project includes light manufacturing and arts uses, in order to diversify the mix of goods and services within the

project site. The Project also includes a large workforce development program and protections for existing tenants/artists within the Noonan Building. All of these new uses will provide future opportunities for service-sector employment.

- 6) *That the City achieve the greatest possible preparedness to protect against injury and loss of life in an earthquake;*

The Project will comply with all current structural and seismic requirements under the San Francisco Building Code and the Port of San Francisco.

- 7) *That landmarks and historic buildings be preserved;*

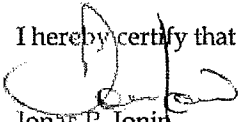
The Project would preserve and rehabilitate a portion of the Union Iron Works Historic District and three of its contributing resources: Buildings 2, 12 and 21. In addition, the Project includes standards and guidelines for new construction adjacent to and within the Union Iron Works Historic District, which is listed in the National Register of Historic Places. These standards and guidelines ensure compatibility of new construction with the character-defining features of the Union Iron Works Historic District, as guided by the Secretary of the Interior's Standards for the Treatment of Historic Properties. In addition, the Project preserves and provides access to an important cultural relic, Irish Hill, which has been identified as an important resource to the surrounding community.

- 8) *That our parks and open space and their access to sunlight and vistas be protected from development.*

The Project will improve access to the shoreline within the Central Waterfront neighborhood, and will provide 9-acres of new public open space. The Project will not affect any of the City's existing parks or open space or their access to sunlight and vistas. A shadow study was completed and concluded that the Project will not cast shadows on any property under the jurisdiction of, or designated for acquisition by, the Recreation and Park Commission.

**AND BE IT FURTHER RESOLVED**, that pursuant to Planning Code Section 340, the Commission recommends to the Board of Supervisors **APPROVAL** of the aforementioned General Plan Amendments. This approval is contingent on, and will be of no further force and effect until the date that the San Francisco Board of Supervisor has approved by resolution approving the Zoning Map Amendment, Planning Code Text Amendment, and Development Agreement.

I hereby certify that the Planning Commission **ADOPTED** the foregoing Resolution on August 24, 2017.

  
Jonas P. Ionin  
Commission Secretary

AYES: Hillis, Johnson, Koppel, Melgar, Moore and Richards  
NAYES: None  
ABSENT: Fong  
ADOPTED: August 24, 2017



# SAN FRANCISCO PLANNING DEPARTMENT

## Planning Commission Motion No. 19976

HEARING DATE: AUGUST 24, 2017

*Case No.:* 2014-001272ENV  
*Project Title:* Pier 70 Mixed-Use District Project  
*Zoning:* M-2 (Heavy Industrial) and P (Public)  
40-X and 65-X Height and Bulk Districts  
*Block/Lot:* Assessor's Block 4052/Lot 001, Block 4111/Lot 004  
Block 4120/Lot 002, and Block 4110/Lots 001 and 008A  
*Project Sponsor:* David Beaupre/Port of San Francisco  
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Kelly Pretzer/Forest City Development California, Inc.  
[KellyPretzer@forestcity.net](mailto:KellyPretzer@forestcity.net), (415) 593-4227  
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### ADOPTING FINDINGS RELATED TO THE CERTIFICATION OF A FINAL ENVIRONMENTAL IMPACT REPORT FOR THE PROPOSED PIER 70 MIXED-USE DISTRICT PROJECT.

MOVED, that the San Francisco Planning Commission (hereinafter "Commission") hereby CERTIFIES the final Environmental Impact Report identified as Case No. 2014-001272ENV, the "Pier 70 Mixed-Use District Project" (hereinafter "Project"), based upon the following findings:

1. The City and County of San Francisco, acting through the Planning Department (hereinafter "Department") fulfilled all procedural requirements of the California Environmental Quality Act (Cal. Pub. Res. Code Section 21000 *et seq.*, hereinafter "CEQA"), the State CEQA Guidelines (Cal. Admin. Code Title 14, Section 15000 *et seq.*, hereinafter "CEQA Guidelines") and Chapter 31 of the San Francisco Administrative Code (hereinafter "Chapter 31").
  - A. The Department determined that an Environmental Impact Report (hereinafter "EIR") was required and provided public notice of that determination by publication in a newspaper of general circulation on May 6, 2015.
  - B. The Department held a public scoping meeting on May 28, 2015 in order to solicit public comment on the scope of the Project's environmental review.
  - C. On December 21, 2016, the Department published the Draft Environmental Impact Report (hereinafter "DEIR") and provided public notice in a newspaper of general circulation of the availability of the DEIR for public review and comment and of the date and time of the Planning



Commission public hearing on the DEIR; this notice was mailed to the Department's list of persons requesting such notice.

- D. Notices of availability of the DEIR and of the date and time of the public hearing were posted near the project site on December 21, 2016.
  - E. On December 21, 2016, copies of the DEIR were mailed or otherwise delivered to a list of persons requesting it, to those noted on the distribution list in the DEIR, and to government agencies, the latter both directly and through the State Clearinghouse.
  - F. A Notice of Completion was filed with the State Secretary of Resources via the State Clearinghouse on December 21, 2016.
- 2. The Commission held a duly advertised public hearing on said DEIR on February 9, 2017 at which opportunity for public comment was given, and public comment was received on the DEIR. The period for acceptance of written comments ended on February 21, 2017.
  - 3. The Department prepared responses to comments on environmental issues received at the public hearing and in writing during the 60-day public review period for the DEIR, prepared revisions to the text of the DEIR in response to comments received or based on additional information that became available during the public review period, and corrected errors in the DEIR. This material was presented in a Comments and Responses document, published on August 9, 2017, distributed to the Commission and all parties who commented on the DEIR, and made available to others upon request at the Department.
  - 4. A Final Environmental Impact Report (hereinafter "FEIR") has been prepared by the Department, consisting of the DEIR, any consultations and comments received during the review process, any additional information that became available, and the Comments and Responses document all as required by law.
  - 5. Project EIR files have been made available for review by the Commission and the public. These files are available for public review at the Department at 1650 Mission Street, Suite 400, and are part of the record before the Commission.
  - 6. On August 24, 2017, the Commission reviewed and considered the information contained in the FEIR and hereby does find that the contents of said report and the procedures through which the FEIR was prepared, publicized, and reviewed comply with the provisions of CEQA, the CEQA Guidelines, and Chapter 31 of the San Francisco Administrative Code.
  - 7. The Planning Commission hereby does find that the FEIR concerning File No. 2014-001272ENV reflects the independent judgement and analysis of the City and County of San Francisco, is adequate, accurate and objective, and that the Comments and Responses document contains no significant revisions to the DEIR that would require recirculation of the document pursuant to CEQA Guideline Section 15088.5, and hereby does CERTIFY THE COMPLETION of said FEIR in compliance with CEQA, the CEQA Guidelines and Chapter 31 of the San Francisco Administrative Code.

8. The Commission, in certifying the completion of said FEIR, hereby does find that the project described in the EIR would have the following significant unavoidable environmental impacts, which cannot be mitigated to a level of insignificance:
  - A. **TR-5:** The Proposed Project would cause the 48 Quintara/24<sup>th</sup> Street bus route to exceed 85 percent capacity utilization in the a.m. and p.m. peak hours in both the inbound and outbound directions.
  - B. **TR-12:** The Proposed Project's loading demand during the peak loading hour would not be adequately accommodated by proposed on-site or off-street loading supply or in proposed on-street loading zones, which may create hazardous conditions or significant delays for transit, bicycles or pedestrians.
  - C. **C-TR-4:** The Proposed Project would contribute considerably to significant cumulative transit impacts on the 48 Quintara/24<sup>th</sup> Street and 22 Fillmore bus routes.
  - D. **NO-2:** Construction of the Proposed Project would cause a substantial temporary or periodic increase in ambient noise levels in the project vicinity above levels existing without the project.
  - E. **NO-5:** Operation of the Proposed Project would cause substantial permanent increases in ambient noise levels along some roadway segments in the project site vicinity.
  - F. **C-NO-2:** Operation of the Proposed Project, in combination with other cumulative development, would cause a substantial permanent increase in ambient noise levels in the project vicinity.
  - G. **AQ-1:** Construction of the Proposed Project would generate fugitive dust and criteria air pollutants, which would violate an air quality standard, contribute substantially to an existing or projected air quality violation, and result in a cumulatively considerable net increase in criteria air pollutants.
  - H. **AQ-2:** At project build-out, the Proposed Project would result in emissions of criteria air pollutants at levels that would violate an air quality standard, contribute to an existing or projected air quality violation, and result in a cumulatively considerable net increase in criteria air pollutants.
  - I. **C-AQ-1:** The Proposed Project, in combination with past, present, and reasonably foreseeable future development in the project area, would contribute to cumulative regional air quality impacts.
9. The Commission reviewed and considered the information contained in the FEIR prior to approving the Project.

Motion No. 19976  
August 24, 2017

CASE NO. 2014-001272ENV  
Pier 70 Mixed-Use District Project

I hereby certify that the foregoing Motion was ADOPTED by the Planning Commission at its regular meeting of August 24, 2017.



Jonas P. Ionin  
Commission Secretary

AYES: Hillis, Richards, Johnson, Koppel, Melgar, Moore  
NOES: None  
ABSENT: Fong  
ADOPTED: August 24, 2017

ECONOMIC AND WORKFORCE DEVELOPMENT  
TODD RUFO, DIRECTOR



CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR

To: Alisa Somera, Erica Major, Linda Wong

From: Sarah Dennis Phillips, OEWD

CC: Brad Benson, Christine Maher, Port

Date: October 10, 2017

Re: Supporting Documents for Board File 170986 (Pier 70 Project)

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On September 12<sup>th</sup> 2017, Mayor Lee and Supervisor Cohen introduced the Disposition and Development Agreement (DDA) Resolution for the Pier 70 Project, Board File 170986. Please find attached supporting document submittals for this file:

- DDA Exhibit B7 Map of Potential Child Care Locations
- DDA Exhibit B10 Form of Master Lease
- DDA Exhibit D2 Form of Vertical DDA
- DDA Exhibit D3 Form of Parcel Lease

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ECONOMIC AND WORKFORCE DEVELOPMENT  
TODD RUFO, DIRECTOR



CITY AND COUNTY OF SAN FRANCISCO  
EDWIN M. LEE, MAYOR

To: Linda Wong

From: Sarah Dennis Phillips, OEWD

CC: Brad Benson, Christine Maher, Port

Date: October 12, 2017

Re: Supporting Documents for Board File 170986 (Pier 70 Project)

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On September 12<sup>th</sup> 2017, Mayor Lee and Supervisor Cohen introduced the Disposition and Development Agreement (DDA) Resolution for the Pier 70 Project, Board File 170986. Please find attached supporting document submittals for this file:

- o Port Commission Resolution approving the DDA, dated 9/26/17
- o DDA Exhibit A7 Other City Requirements
- o Replacement DDA Exhibit B4, Workforce Development Plan
- o Replacement DDA Exhibit B10, Form of Master Lease
- o DDA Exhibit C3 Term Sheet: Rate and Method of Apportionment for Pier 70 Leased Property CFD
- o DDA Exhibit D4 Form of Appraisal Instructions
- o DDA Exhibit D7 Outline of Master Association Conditions, Covenants, and Restrictions

2017 OCT 12 PM 3:03  
BOARD OF SUPERVISORS  
SAN FRANCISCO  
BY [Signature]

OFFICE OF THE MAYOR  
SAN FRANCISCO



EDWIN M. LEE

TO: Angela Calvillo, Clerk of the Board of Supervisors  
FROM: *[Signature]* Mayor Edwin M. Lee  
RE: Disposition and Development Agreement – FC Pier 70, LLC - Pier 70 Project  
DATE: September 12, 2017

Attached for introduction to the Board of Supervisors is a resolution approving a Disposition and Development Agreement between the Port and FC Pier 70, LLC, for 28 acres of real property located in the southeast portion of the larger area known as Seawall Lot 349 or Pier 70;; adopting findings under the California Environmental Quality Act; adopting findings of consistency with the General Plan and the eight priority policies of Planning Code Section 101.1(b); and adopting public trust consistency findings.

Please note that this legislation is co-sponsored by Supervisor Cohen.

Should you have any questions, please contact Mawuli Tugbenyoh (415) 554-5168.

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