AIRPORT COMMISSION

CITY AND COUNTY OF SAN ERANCISCO RESOLUTION NO.

AWARD OF TERMINAL 2 SPECIALTY RETAIL CONCESSION LEASE NO. 2 TO AVILA RETAIL DEVELOPMENT & MANAGEMENT, LLC

- WHEREAS, By Resolution No. 17-0190 adopted on August 15, 2017, the Airport Commission ("Commission") authorized Staff to commence the competitive selection process and issue a Request for Proposals ("RFP") for six Leases, Lease No. 2 being for a Local Gifts retail concession; and
- WHEREAS, By Resolution No. 17-0306 adopted December 5, 2017, the Commission approved the minimum requirements and lease specifications, and authorized Staff to accept proposals for six Leases; and
- WHEREAS, on January 31, 2018, Staff received two proposals for the Local Gifts retail concession from the following proposers: Avila Retail Development & Management, LLC; MRG San Francisco, LLC.; and
- WHEREAS, a five-member panel reviewed the qualifying proposals and determined Avila Retail Development & Management, LLC.to be the highest-ranking, responsive, and responsible proposer; now therefore, be it
- RESOLVED, that this Commission hereby awards the Terminal 2 Specialty Retail Concession Lease No. 2 to Avila Retail Development & Management, LLC, under the conditions set forth in the Staff memorandum on file with the Commission Secretary, including, but not limited to, a term of seven years for a post-security location, exercisable at the sole and absolute discretion of the Airport Commission, and a Minimum Annual Guarantee of \$200,000.00 for the first year of the Lease, and subject to its compliance with the Nondiscrimination in Employment Program and Equal Benefits Ordinance; and be it further
- RESOLVED, that this Commission Secretary is hereby directed to request approval of the Lease by Resolution of the Board of Supervisors pursuant to Section 9.118 of the Charter of the City and County of San Francisco.

Secretary