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**Appeal of Community Plan Evaluation** 2918-2924 Mission Street Project **Supplemental Responses** 

DATE:

June 11, 2018

TO:

Angela Calvillo, Clerk of the Board of Supervisors

FROM:

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RE:

Board of Supervisors File No. 180019, Planning Department Case No.

2014.0376ENV - Appeal of the Community Plan Evaluation for the 2918-

2924 Mission Street Project. Block/Lots: 6529/002, 002A, and 003

PROJECT SPONSOR: Mark Loper, Reuben, Junius & Rose, on behalf of RRTI, Inc. - (415) 567-9000

APPELLANT:

J. Scott Weaver, Law Office of J. Scott Weaver, on behalf of Calle 24 Latino

Cultural District Council - (415) 317-0832

**HEARING DATE:** 

June 19, 2018

ATTACHMENTS1:

D – ICF, Historic Resource Evaluation, 2918-2922 Mission Street, San Francisco, May

E - Planning Department, Historic Resource Evaluation Response, 2918-2922 Mission

Street, San Francisco, May 31, 2018

F - Fehr&Peers, 2918 Mission Analysis Memorandum, June 4, 2018 G - RWDI, Shadow Analysis 2918 Mission Street, February 2, 2018

H – ALH Urban & Regional Economics, Socioeconomic Effects of 2918 Mission Street

Market-Rate Development, June 2018

<sup>&</sup>lt;sup>1</sup> Attachments A, B, and C are included in the Department's February 5, 2018 appeal response.

#### INTRODUCTION

On January 2, 2018, J. Scott Weaver on behalf of the Calle 24 Latino Cultural District Council ("the Appellant") filed an appeal of the Planning Department's (the "Department") issuance of a Community Plan Evaluation ("CPE") under the *Eastern Neighborhoods Rezoning and Area Plan Final Environmental Impact Report* ("Eastern Neighborhoods PEIR or PEIR")<sup>2</sup> pursuant to the California Environmental Quality Act ("CEQA") for the 2918-2924 Mission Street Project (the "Project"). The Clerk of the Board of Supervisors scheduled the appeal for hearing at the Board's February 13, 2018 meeting, and on February 5, 2018, the Department provided a response to the CEQA appeal, <u>Planning Appeal Response - February 5, 2018</u>. The entire file is available in <u>Board of Supervisors File No. 180019</u>.

Shortly prior to the February 13, 2018 appeal hearing date, the Department received new information indicating the potential for the existing building on the project site at 2918-2922 Mission Street to be considered a historic resource for its association with the Mission Coalition of Organizations during the late 1960s and early 1970s. This information was not considered in the CPE initial study, and the Department determined that additional research was required to assess whether the proposed Project would result in a significant impact to a historic resource that is peculiar to the project or its site and that was not disclosed as a significant effect in the Eastern Neighborhoods PEIR.

On February 13, 2018, the Board of Supervisors opened a hearing on the appeal of the CPE and voted to continue the hearing to June 19, 2018, to allow additional time for the Department to prepare an analysis of potential historic resources effects of the Project.

This memorandum and the attached documents are supplements to the Department's February 5, 2018 responses to the appeal letter. This memorandum presents the findings of the Historic Resource Evaluation of the 2918-2922 Mission Street building, as well as the findings of new analyses of transportation, shadow, and socioeconomic effects.

The decision before the Board is whether to uphold the Department's determination that the Project is not subject to further environmental review (beyond that conducted in the CPE Initial Study and the PEIR) pursuant to CEQA section 21083.3 and CEQA Guidelines section 15183 and deny the appeal, or to overturn the Department's CPE determination for the Project and return the Project to the Department for additional environmental review. The Board's decision must be based on substantial evidence in the record. (See CEQA Guidelines section 15183(b) and (c).)

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<sup>&</sup>lt;sup>2</sup> The Planning Commission certified the Eastern Neighborhoods Rezoning and Area Plan Final EIR (Planning Department Case No. 2004.0160E, State Clearinghouse No. 2005032048) on August 7, 2008. The Project site is within the Eastern Neighborhoods Rezoning and Area Plan project area.

#### HISTORIC RESOURCE EVALUATION

In order to assess whether the building at 2918-2922 Mission Street is a historic resource pursuant to CEQA, the Department required that a qualified historic resource consultant prepare a historic resource evaluation (HRE) of the project site building (ICF, 2918-2922 Mission Street, San Francisco, Historic Resource Evaluation Part 1, May 29, 2018, included as **Attachment D**). The Department directed the scope of work and provided oversight of the work product. The Department's preservation staff have reviewed this report and concur with its findings (Planning Department, Historic Resource Evaluation Response, May 31, 2018, included as **Attachment E**).

As further discussed below, the HRE found that, although the 2918-2922 Mission Street building is significant under the California Register of Historical Resources ("California Register") Criterion 1 for events, it lacks sufficient integrity to convey its identified historic significance under Criterion 1 and, therefore, is not eligible for listing in the California Register of Historical Resources. The building is not eligible under any other criteria. As such, the Department has determined that the building is not a historic resource as defined under CEQA Guidelines section 15064.5.

As discussed in Attachments A and B, 2918-2922 Mission Street appears eligible for listing on the California Register under Criterion 1 for its association with "headquarters and offices of prominent organizations associated with struggles for inclusion," as defined in the California Office of Historic Preservation's Latinos in Twentieth Century California: National Register of Historic Places Context Statement (2015). As a shared workspace of several organizations (Mission Hiring Hall Inc., Mission Housing Development Corporation, Mission Model Neighborhood Corporation, Mission Childcare Consortium Inc., and Mission Community Legal Defense Fund), the subject property is representative of communitybased activism and service in the Mission District. Born out of the Mission Coalition Organization, a locally organized and federally-funded Model Cities program with a history of neighborhood-based activism, the subject organizations represented and served the Mission District's Latino population, providing services such as legal guidance, childcare, job placement, and housing/tenant assistance, in Spanish and English, while also assisting residents overcome racial barriers and discrimination. The property was also the former site of Latinoamerica, a celebrated mural by local Latina artists group, Mujeres Muralistas. The mural represented the vibrant Mission community and further underscored the relationship of the organizations housed at 2918-2922 Mission Street to the community. The period of significance for the building encompasses the years that the subject organizations occupied the building, 1973-1985.

The 2918-2922 Mission Street building does not appear eligible for listing on the California Register under Criterion 2 (association with the lives of persons important in our local, regional, or national past), Criterion 3 (distinctive architectural characteristics), or Criterion 4 (information potential for prehistory or history); nor is the building a contributor or non-contributor to an eligible historic district.

To be a historic resource for the purposes of CEQA, a property must not only be shown to be significant under the California Register criteria, but it must also have integrity. Integrity is defined as "the authenticity of a property's historic identity, evidenced by the survival of physical characteristics that existed during the property's period of significance." Integrity is comprised of seven qualities: location, association, design, workmanship, setting, feeling, and materials. For a property to retain integrity it is not necessary for all seven qualities to be present; however, the overall sense of past time and place must be evident to illustrate significant aspects of the property's past. Of these qualities, only the location and setting of the 2918-2922 building remain. Significant interior and exterior alterations to the subject property that occurred after the period of significance have eliminated the property's qualities of association, design, workmanship, feeling, and materials for the period of historical significance. Exterior changes to the building after 1985 included the addition of mullions to the doors and windows, the installation of a cloth awning along the length of the front façade, and painting over of the Latinoamerica mural on the south elevation. Interior office partitions and finishes constructed by the community organizations that occupied the building were later removed to create large, open interior spaces for a laundromat and retail use. Additional changes for the new uses included new mechanical systems and infrastructure to support banks of laundry machines, construction of new partitions for maintenance halls, and all new finishes. These alterations have resulted in a lack of integrity in workmanship, materials, and design, and have rendered the property unable to convey integrity of association and feeling as an administrative hub for the above-mentioned Mission community organizations.

In conclusion, the historic resource evaluation has determined that the 2918-2922 Mission Street building is not a historic resource under CEQA. Therefore, the proposed demolition of this building would not result in significant impacts on historic resources that are peculiar to the Project or its site and that were not disclosed as significant effects in the Eastern Neighborhoods PEIR. This information supplements and confirms the findings of the CPE/Initial Study dated August 30, 2017, which found that the proposed Project would not result in significant environmental impacts peculiar to the Project or its site and beyond those disclosed in the PEIR.

#### **TRANSPORTATION**

In bullet item 3 of the Appeal Letter, the Appellant contends that "[t]he CEQA findings did not take into account the potential impacts of the Proposed Project on the Calle 24 Latino Cultural District... including... increased traffic due to reverse commutes and shuttle busses." The appellant has not provided any evidence in support of these claims. The Department's appeal response dated February 5, 2018 (pages 15-17) and supporting documentation in Attachment A (Appeal of Community Plan Exemption for 2675 Folsom Street, March 13, 2017) and Attachment B (Fehr & Peers, Eastern Neighborhoods / Mission District Transportation and Demographic Trends, January 2017 and Updated Eastern Neighborhood Traffic Counts, April 2017) provide evidence to the contrary based on updated local and regional transportation modeling, census data, and traffic counts at representative intersections in the Mission. Observed traffic volumes in 2016 were around 5 to 10 percent lower than expected based on the Eastern Neighborhoods PEIR and the percentage of estimated development completed. Updated

traffic counts were conducted in April 2017 at four intersections in the Mission neighborhood (Guerrero Street/16th Street, South Van Ness Avenue/16th Street, Valencia Street/15th Street, and Valencia Street/16th Street) that were analyzed in the Eastern Neighborhoods PEIR show that overall there were fewer vehicles at these four intersections (average decrease of 4 percent) when compared to the PEIR traffic volume projections for 2017.

To further evaluate the concerns raised by the appellant that traffic volumes in the Calle 24 Latino Cultural District are higher than anticipated in the Eastern Neighborhoods PEIR, the Department conducted additional transportation analysis. At the direction of Department transportation staff, consultants performed traffic counts at the Potrero Avenue/23<sup>rd</sup> Street and Mission Street/24th Street intersections on April 10, 2018 (*Fehr&Peers*, 2918 Mission Transportation Analysis Memorandum, June 4, 2018 – see **Attachment F**). These counts were then compared to the Eastern Neighborhoods PEIR 2018 projected traffic volume that would be expected based on the total change in housing units constructed in the Mission from 2011 to 2018. The traffic count data show that observed traffic volumes were 5 percent lower at the Potrero Avenue/23rd Street intersection and 44 percent lower at the Mission Street/24th Street intersection than would be expected based on projected volumes in the Eastern Neighborhoods PEIR. In fact, the total traffic volume had decreased from the 2000 baseline data used for the PEIR transportation impact analysis.

Regardless, as discussed on the Department's February 5, 2018 appeal response page 24, automobile delay, as described solely by level of service or similar measures of traffic congestion, is no longer considered a significant impact on the environment under CEQA in accordance with CEQA section 21099 and Planning Commission Resolution 19579, and the CPE initial study evaluates whether the proposed project would result in significant impacts due to an increase in vehicle miles traveled (VMT), the metric that the City adopted for evaluating traffic impacts under CEQA in 2016.

The additional transportation analysis also evaluates changes to transit reliability in the vicinity of the project site by examining transit speeds on Mission Street. Three bus routes run along Mission Street: the 14 Mission, 14R Mission Rapid, and 49 Van Ness/Mission. Between 2007 and 2017, transit travel speeds have generally increased between 11 to 35 percent, with the exception of the northbound direction in the morning peak period. Speeds increased from 7.8 miles per hour (mph) to 9.3 mph (19 percent) in the southbound direction during the a.m. peak period, and from 5.2 mph to 7.3 mph (35 percent) in the southbound direction during the p.m. peak period. Transit travel speeds decreased from 8.5 mph to 8.1 (5 percent) in the northbound direction during the a.m. peak period between 2011 and 2017, and increased from 7.1 mph to 7.9 mph (11 percent) in the northbound direction during the p.m. peak period. Increases in speed occurred throughout the ten-year study period, and are not attributable solely to the installation of bus-only lanes on Mission Street in 2015. Thus, the appellant's claims that new development and changed circumstances such as commuter shuttles and TNCs have resulted in unanticipated impacts on transit operations are not supported by the available evidence.

Overall, the available evidence does not support the appellant's claims that new development under the Eastern Neighborhoods Area Plan has resulted in significant transportation impacts that were not anticipated under the Eastern Neighborhoods PEIR.

#### **SHADOW**

Although not required by CEQA, in San Francisco the environmental review of projects includes an analysis of whether new shadow from a proposed project would affect the use and enjoyment of parks or open spaces that are publically accessible.

There are 143 public schools and approximately 110 private schools in San Francisco.<sup>3,4</sup> In general, schoolyards are not considered to be publically accessible, as they are only accessible to the students, faculty, and staff associated with the school. As such, shadow on schoolyards is typically not evaluated as part of CEQA review in San Francisco. However, over 40 public schools citywide are currently enrolled in the San Francisco Shared Schoolyard Project. Information on the Shared Schoolyard Project may be found at <a href="http://www.sfsharedschoolyard.org/">http://www.sfsharedschoolyard.org/</a>. Only schoolyards that are enrolled in the Shared Schoolyard Project are considered to be publically accessible, and participating schoolyards are included as public open spaces within the shadow analysis for CEQA review. The Zaida T. Rodriguez School located next to the Project site is not a participating schoolyard; thus, shadow effects of the proposed project on the Zaida T. Rodriguez schoolyard are not considered environmental impacts under CEQA. This issue is further discussed in the Department's February 5, 2018 appeal response (pages 28 and 29). Accordingly, the CPE initial study did not find any significant shadow impacts that are peculiar to the Project or Project site that were not previously disclosed in the Eastern Neighborhoods PEIR.

Although shadow effects of the Project on non-publically accessible schoolyards are not considered environmental impacts under CEQA, the Project sponsor retained a shadow consultant to prepare a quantitative shadow analysis in accordance with the Department's shadow analysis methodology that evaluates the shadow effects of the project on the two nearby schoolyards for informational purposes (RWDI, Shadow Analysis 2918 Mission Street, February 7, 2018 – included as Attachment G). The Zaida T. Rodriguez School is comprised of two campuses. The 2950 Mission Street main campus is located to the south of the Project site, and includes an approximately 4,500-square-foot schoolyard located on the western side of the building fronting Osage Alley. The 421 Bartlett Street annex is located across Osage Alley to the west of the Project site, with its approximately 2,000-square-foot schoolyard located on the eastern side of the building, also fronting Osage Alley, as shown in the figure below.

<sup>&</sup>lt;sup>3</sup> San Francisco Unified School District, <a href="http://www.sfusdjobs.org/about-sfusd">http://www.sfusdjobs.org/about-sfusd</a>, June 2018.

<sup>&</sup>lt;sup>4</sup> https://www.privateschoolreview.com/california/san-francisco, June 2018.



The shadow analysis shows that the proposed Project would not cast any new shadows on the 2950 Mission Street campus schoolyard between 8:59 a.m. and 4:44 p.m. on any day of the year. Outside of these hours, morning and evening shadows would fall on the northeastern corner of the schoolyard area; however, this location is used for staff parking and storage and not as a play area. With respect to the 421 Bartlett Street annex, the proposed Project would cast new shadows on the schoolyard in the morning throughout the year. Shadows would range in duration from 143 minutes to 273 minutes and would not occur after 11:51 a.m. on any day of the year. The duration of shadow varies with the time of year. In general, the maximum area of shading occurs before 9 a.m., and by 11 a.m., one quarter of the schoolyard or less would be shadowed. Mature trees on the schoolyard currently shade portions of the schoolyard during the mornings.

Development projects located in proximity to schools is not an unusual circumstance in San Francisco. As discussed above, shadow on schoolyards that are not publicly accessible open space is not an environmental impact under CEQA. Accordingly, environmental review of other development projects

that shade schoolyards throughout the city have determined that such effects are not physical environmental impacts.<sup>5</sup> Accordingly, the CPE initial study did not find any significant shadow impacts that are peculiar to the Project or Project site that were not previously disclosed in the Eastern Neighborhoods PEIR.

#### SOCIOECONOMIC EFFECTS

As discussed in the Department's appeal response (pages 20 to 23; Attachments A and C), for the purpose of CEQA environmental impact analysis, socioeconomic effects may be considered only to the extent that a link can be established between anticipated socioeconomic effects of a proposed action and adverse physical environmental effects. The CPE initial study and the additional Department analysis have considered, and do not identify adverse physical environmental effects due to gentrification and displacement of business, residents, or nonprofits as alleged by the appellant.

Socioeconomic effects are not considered environmental impacts in the absence of adverse physical environment effects. The available evidence does not support the appellant's claims that development under the Eastern Neighborhoods rezoning and area plans, such as the 2918-2924 Mission Street project is responsible for residential or commercial displacement. The Planning Department worked with ALH Urban & Regional Economics to prepare analyses of retail supply and demand, commercial and residential displacement, as well as a review of the relevant academic literature to evaluate whether gentrification and displacement of existing residents or businesses can be attributed to market-rate residential and mixed-use development under the Eastern Neighborhoods rezoning and area plans. Neither these analyses nor the literature provides empirical evidence supporting the position that market-rate development under the rezoning and area plans is responsible for residential or commercial displacement. (See the Department's February 5, 2018 appeal response Attachment C for the March 2017 ALH technical study). Based on the available data and expert opinion presented in the academic literature, it appears that the fundamental causes of gentrification and displacement in the Mission and elsewhere in San Francisco are likely related to broader economic and social trends, such as the mismatch between the supply and demand for housing at all levels, the strength of the regional economy, low unemployment, high wages, favorable climate, fundamental changes in the retail sector, and a preference for urban lifestyles and shorter commutes.

In response to this appeal and under the direction of the Department, ALH Economics prepared an updated study encompassing the following: (1) project-specific analysis to evaluate whether the residential projects that are in the Department pipeline within ¾-mile of the 2918-2924 Mission Street Project site could result in commercial market shifts, such as the displacement of existing commercial

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<sup>&</sup>lt;sup>5</sup> 1601 Mariposa EIR, Case No. 2012.1398E, certified November 12, 2015; 600 Van Ness Avenue Preliminary Mitigated Negative Declaration, Case No. 2015-012729ENV, June 8, 2018.

establishments; (2) an overview of pricing trends in the San Francisco rental housing market to evaluate whether market-rate apartment production at and around 2918-2924 Mission Street may affect rents of existing properties in the vicinity; and (3) a review of recent academic literature on the relationship between housing production and housing costs, and residential displacement. This report - *Socioeconomic Effects of 2918 Mission Street Market-Rate Development* – is presented as **Attachment E**. The findings of this study further support the previous analyses that indicate that, based on the preponderance of available evidence and studies to date, there is no demonstrated causation between market rate development in the Mission District and commercial and residential displacement.

Pipeline Effects on Displacement of Commercial Establishments

According to the Department's most recent development pipeline report, a total of 710 net new residential units are proposed (including the proposed project) within one-half mile of the project site. Of these, 564 units are market rate, and 146 are below market rate affordable units. These projects propose a total of 27,480 square feet of net new retail space. Within an additional one-quarter mile radius, there are four proposed residential development projects comprising a total of 97 net new units, including 86 market rate units, 11 affordable units, and 7,258 square feet of net new retail. In total, the pipeline identifies 807 net new residential units, with 650 market rate and 157 (19 percent) affordable, and 34,738 square feet of net new retail space proposed within three-quarters of a mile of the Project site.<sup>6</sup>

The projects in the pipeline, if constructed, would result in a relatively small increase over the existing residential and retail development in the project and plan areas. At present, there are approximately 11,275 households and 1.4 million square feet of retail space within one-half mile of the project site, and approximately 15,659 households and 3 million square feet of retail space within the Mission District as a whole. Thus, the projects in the pipeline would result in an approximately 5.9 percent increase in households and 2.0 percent increase in retail space within a one-half mile radius of the project site and an approximately 4.3 percent increase in households and 0.9 percent increase in retail space for the Mission District as a whole.

The estimated retail demand generated by future residents of projects in the pipeline within a three-quarter-mile radius of the project site is 28,900 square feet. As stated above, the projects in the pipeline would provide a total of 34,738 square feet of net new retail space. Because the projects in the pipeline would provide slightly more net new retail space than needed to support the estimated demand for neighborhood-serving retail generated by the related population increase, and because this demand is a small fraction of the existing neighborhood retail available in the project area, it is unlikely that the residential development in the pipeline would exert substantial pressure on the existing retail base within the one-half mile radius around the project site.

<sup>&</sup>lt;sup>6</sup> ALH Economics, Socioeconomic Effects of 2918 Mission Street Market-Rate Development, June 18, Tables 1 and 2.

This analysis is reinforced by the existing balance between retail supply and demand in the one-half mile radius area as well as the Mission District. Retail demand analyses indicate that residents within a one-half mile radius are estimated to support approximately 920,900 square feet of retail services of which 354,300 square feet is neighborhood-oriented retail services, while the existing retail inventory in this area is approximately 1,363,000 square feet. Similarly, Mission District residents are estimated to generate demand for approximately 1,246,300 square feet of retail services of which 479,500 square feet is neighborhood-oriented retail services, and there is approximately 3 million square feet of retail inventory in the Mission.<sup>7</sup> These demand estimates indicate that the supply of retail in the Mission as a whole outstrips locally-generated demand. In the Mission, the total retail supply is 2.4 times the amount of retail supportable by its residents, and 6.3 times the neighborhood-oriented demand generated by district residents. Within a one-half mile radius of the project site, the total supply of retail area also exceeds the amount supportable by residents, but to a lesser extent than the Mission District as a whole. The one-half mile area total retail supply is 1.5 times the amount of retail supportable by its residents, and 3.8 times the neighborhood-oriented demand. This suggests the area is a retail attraction, meaning that the existing retail base is attracting clientele from a broader geographic area.

Given the estimated number of existing Mission District households and the number needed to support the Mission District retail base, an additional 22,320 to 83,056 households would be needed to fully support the Mission District retail base. The potential 775 pipeline households would comprise only 0.9 to 3.5 percent of this amount, indicating that new pipeline households would have a very insignificant effect on the Mission District retail base.<sup>8</sup>

In summary, retail supply and demand analysis for the one-half mile area around the 2918-2924 Mission Street Project site, and in particular for the Mission District as a whole, demonstrates that both areas are regional shopping destinations, providing substantially more retail supply than can be supported by the residents of the Mission. Accordingly, it appears that (1) broad socioeconomic changes and trends in the retail industry have greater influence on commercial uses in the Mission than the composition of the immediate population of the neighborhood; (2) new residential development in the Mission has a relatively insignificant role in influencing the overall commercial make-up of the district, as the commercial base is supported by a broader citywide as well as a regional clientele; and (3) changes in occupancy within the existing housing stock likely have a much greater impact on the neighborhood-oriented commercial base than residents of new residential development given the scale of the existing stock relative to new development.

<sup>&</sup>lt;sup>7</sup> Ibid, Table 6

<sup>&</sup>lt;sup>8</sup> Ibid, Table 7. The range indicates the number of households to capture only neighborhood-oriented retail demand to all retail demand.

Effects on residential rents and displacement

ALH Economics reviewed case study as well as academic and related literature to probe whether marketrate apartment production at and around 2918 Mission Street would affect residential rents of existing
properties, thereby making housing less affordable for existing residents. The findings generally conclude
that housing production itself does not result in increased costs of the existing housing base, but rather
helps suppress increases in home prices and rents in existing buildings. The literature shows that failure
to increase housing stock to accommodate demand resulting from job and wage growth and a generally
increasing population results in greater competition for existing housing, with higher income households
outbidding lower income households and otherwise exerting upward price pressure on existing housing.
Further, the studies find that both market-rate and affordable housing development help to suppress
price appreciation and reduce displacement.

A recent study by researchers at UC Berkeley and UCLA commissioned by the California Air Resources Board<sup>9</sup> found that, while gentrification and displacement was occurring in neighborhoods near transit stations, such displacement was largely taking place in areas that did not experience significant new residential development. The authors note that:

"Gentrification in Los Angeles and the Bay Area transit neighborhoods cannot be attributed to new residential development, as the vast majority of transit neighborhoods in both Los Angeles and the Bay Area experienced relatively little residential development from 2000 to 2013" (p. 91).

Furthermore, the study finds that limiting market-rate housing development near transit is likely to increase regional vehicle miles traveled (VMT). The report stresses that:

"[A] policy that reduced market-rate housing development in locations that encourage lower auto use, even if the policy reduced displacement and preserved affordable housing, would likely result in a net regional increase in VMT compared to a policy that increased the production of (dense) housing near transit" (p. 180).

In summary, the available evidence does not support the appellant's claims that the 2918-2924 Mission Street project would cause commercial or residential displacement. Nor does the evidence support the appellant's attempts to link gentrification and displacement to significant adverse impacts on the environment beyond those identified in the Eastern Neighborhoods PEIR. Thus, the appellant has not demonstrated that the Department's determination that in the proposed project would not result in significant impacts on the physical environment that were not previously identified in the Eastern Neighborhoods PEIR is not supported by substantial evidence in the record.

<sup>&</sup>lt;sup>9</sup> California Air Resources Board, 2017. "Developing a New Methodology for Analyzing Potential Displacement". https://www.arb.ca.gov/research/apr/past/13-310.pdf

#### CONCLUSION

As discussed in the CEQA Guidelines section (page 6) of the Department's Appeal Response dated February 5, 2018, CEQA section 21083.3 and CEQA Guidelines section 15183 **mandate** that projects that are consistent with the development density established by existing zoning, community plan or general plan policies for which an EIR was certified, **shall not** require additional environmental review unless there are project-specific effects that are peculiar to the project or its site and that were not disclosed as significant effects in the prior EIR.

CEQA Guidelines section 15064(f) provides that the determination of whether a project may have one or more significant effects shall be based on substantial evidence in the record of the lead agency. CEQA Guidelines 15604(f)(5) offers the following guidance: "Argument, speculation, unsubstantiated opinion or narrative, or evidence that is clearly inaccurate or erroneous, or evidence that is not credible, shall not constitute substantial evidence. Substantial evidence shall include facts, reasonable assumption predicated upon facts, and expert opinion supported by facts."

The Appellant has not provided substantial evidence to support a claim that the CPE fails to conform to the requirements of CEQA pursuant to CEQA section 21083.3 and CEQA Guidelines section 15183. The Planning Department conducted necessary studies and analyses necessary to make an informed decision about the environmental effects of the project, based on substantial evidence in the record, in accordance with the Planning Department's CPE Initial Study and standard procedures, and pursuant to CEQA and the CEQA Guidelines. Therefore, the Planning Department respectfully recommends that the Board of Supervisors uphold the Department's CPE and reject the appeal.

## Attachment D

## Historic Resource Evaluation 2918-2922 Mission Street May 29, 2018

#### **FINAL DRAFT**

# 2918-2922 MISSION STREET, SAN FRANCISCO HISTORIC RESOURCE EVALUATION PART I

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May 2018





## **Contents**

List of Tab	les	iii
List of Figu	ıres	iv
List of Acr	onyms and Abbreviations	vi
Chapter 1 Intr	oduction	1-1
1.1	Executive Summary	1-1
1.1.1	Property Information	1-1
1.2	Methods	1-4
1.2.1	Architectural Survey	1-4
1.2.2	Research	1-4
Chapter 2 <b>Pro</b>	perty Description and History	2-1
2.1	Property Description	2-1
2.1.1	Project Site	2-1
2.1.2	Architectural Description	2-2
2.2	Property History	2-5
2.2.1	Site History	2-6
2.2.2	Construction Chronology	2-12
2.2.3	Building Alterations	2-14
Chapter 3 Hist	toric Context	3-1
3.1	Mission Street and the Mission District Through the Early Twentieth Century	3-1
3.1.1	Early San Francisco: Spanish and Mexican Periods	3-1
3.1.2	Early Mission District Development	3-1
3.2	The Mission District in the Post-World War II Era	3-2
3.2.1	Demographic Changes in the Mission	3-2
3.2.2	Community Needs and Organizational Response in the 1960s	3-4
3.2.3	Urban Renewal and Community Mobilization in the Mission	3-5
3.2.4	Mission District Community-Based Organizations and Activism After Model Cities	3-13
3.3	Comparitive Context: Latino Civil Rights and Activism in California in the Post-World War II Period	3-15
3.3.1	Organizations for Latino Rights and Inclusion	
3.3.2	Post-War Latino Labor and Union Activism	
Chapter 4 <b>Ow</b>	ner/Occupant History	
4.1	Owner/Occupant Chronology	
4.2	Organization Occupant Histories	

4.2.1	Mission Model Neighborhood Corporation	4-4
4.2.2	Mission Housing Development Corporation	4-6
4.2.3	Mission Hiring Hall	4-7
4.2.4	Mission Childcare Consortium	4-9
4.2.5	Mission Community Legal Defense Fund	4-10
Chapter 5 Eva	aluation	5-1
5.1	California Register Eligibility	5-1
5.1.1	Criterion 1 (Events)	5-1
5.1.2	Criterion 2 (Persons)	5-3
5.1.3	Criterion 3 (Design/Construction)	5-3
5.1.4	Criterion 4 (Information Potential)	5-4
5.1.5	Integrity	5-4
5.1.6	Historic District Evaluation	5-6
Chapter 6 <b>Co</b>	nclusion	6-1
Chapter 7 Bik	oliography	7-1
Chapter 8 Pre	eparers' Qualifications	7-1
Appendix A <b>B</b>	uilding Permits	7-1
Appendix B <b>C</b>	ounty Assessor's Real Property Record	7-1
Annondiy C S	anharn Eira Insuranca Mans	7_1

RRTI, Inc.

## **Tables**

Table 1. Previous Historic Resource Status of Properties at the Project Site Assigned by	Planning1-2
Table 2. Construction Chronology	2-12
Table 3. Owner Chronology	4-1
Table 4. Occupant Chronology	4-2

RRTI, Inc.

## **Figures**

Page	9
Figure 1. Project site, perspective view facing northwest at Mission Street between 26th and 25th	
Streets; north is up2-1	L
Figure 2. 2922 Mission Street, perspective view facing west at Mission Street near 24th Street 2-2	2
Figure 3. 2920 Mission Street, perspective view of the parking lot, facing west at Mission Street 2-2	
Figure 4. Glazed door and glazed sidelite, east (primary) façade, facing west2-3	
Figure 5. Gothic frieze at the parapet, east (primary) façade, facing west2-3	
Figure 6. Entrance at the South façade, facing north2-3	
Figure 7. Flat parapet roof projection with painted sign advertisement, located at the south façade,	
facing north2-3	
Figure 8. Detail of the west facade, facing east2-4	ŀ
Figure 9. Interior detail of commercial washing machine space, facing east2-4	ŀ
Figure 10. Staircase leads to mezzanine, facing north2-4	ŀ
Figure 11. Vacant commercial space occupies the north half of the building, facing northwest 2-5	;
Figure 12. Two windows within the partition wall that separates laundry from vacant commercial	
space, facing south2-5	;
Figure 13. Project site features a parking lot, perspective view facing west at Mission Street toward	
Osage Street2-5	;
Figure 14. Detail of 1905 Sanborn File Insurance Company map, Volume 6, Sheet 626, showing the	
subject parcels outlined in red. Right is north2-6	ć
Figure 15. Detail of 1914 Sanborn File Insurance Company map, Volume 6, Sheet 611, showing the	
subject parcels outlined in red. Right is north2-7	7
Figure 16. Detail of 1938 aerial photo, showing the subject parcels outlined in red.	
Right is north2-8	}
Figure 17. View of Mission Street at 26th Street, facing north, November 17, 1949. Source: San	
Francisco Historical Photograph Collection, San Francisco Public Library2-9	)
Figure 18. Detail of 1950 Sanborn Fire Insurance Company map, Volume 6, Sheet 611, showing the	
subject parcels outlined in red. Right is north2-9	
Figure 19. Photo of subject property as Atlas (Volkswagen) Motors, August 24, 19642-10	)
Figure 20. Undated photo of the <i>Latinoamerica</i> mural painted by Mujeres Muralistas2-11	L
Figure 21. MCO Housing Chair Flor de Maria Crane lobbies State Assemblyman Willie Brown and	
San Francisco Supervisor Terry Francois. Source: El Tecolote Archives, via FoundSF,	
http://www.foundsf.org/index.php?title=The_Truth_Behind_MCO:_Model_Cities	
End_of_the_Mission3-8	}
Figure 22. MCO's 5th annual convention at University of San Francisco, 1972. Source: El Tecolote	
Archives, via FoundSF,	
$http://www.foundsf.org/index.php? title=MCO\_and\_Latino\_Community\_Formation3-10000000000000000000000000000000$	)
Figure 23. Flyer for the Mission District's community programs. Source: UC Santa Barbara, Library,	
Department of Special Research Collections, Lucero (Linda) collection on La Raza Silkscreen	
Center/La Raza Graphics3-11	L

RRTI, Inc. Contents

Figure 24. Map of Model Cities-funded organizations in the Mission, included on the cover of a $1^{\circ}$	974
programs report published by the MMNC Source: Mission Model Neighborhood Corporation,	
Mission Model Cities 74-753	3-12
Figure 25. Detail of 1974 Model Cities programs report cover, showing a hand drawn map	
indicating the location of four Model Cities organizations within the subject building Source:	
Mission Model Neighborhood Corporation, Mission Model Cities 74-75	. 4-4
Figure 26. Interior space occupied by Mission Hiring Hall in the subject building, c.1975 Source:	
Office of the Mayor, San Francisco Model Cities Program, 19751975	. 4-8

RRTI, Inc. Contents

## **Acronyms and Abbreviations**

1976 DCP Survey San Francisco Department of City Planning Architectural Survey

of 1976

APN Assessor's Parcel Number

AWOC Agricultural Workers Unionizing Committee

BART Bay Area Rapid Transit

California Register California Register of Historical Resources
CDBG Community Development Block Grant
CEQA California Environmental Quality Act
CSO Community Service Organization

DPR California Department of Parks and Recreation
HERE Hotel Employees and Restaurant Employees Union
Here Today Here Today: San Francisco's Architectural Heritage

HRE Historic Resource Evaluation

HUD U.S. Department of Housing and Urban Development

La Raza en Acción Local

MACABI Mission Area Community Action Board
MALDEF Mexican American Legal Defense Fund
MAPA Mexican American Political Association

MCCCMission Childcare ConsortiumMCOMission Coalition OrganizationMCORMission Council on Redevelopment

MHDC Mission Housing Development Corporation

MHH Mission Hiring Hal

MMNC Mission Model Neighborhood Corporation

MNC Mission Neighborhood Centers

MTU Mission Tenants' Union

National Register National Register of Historic Places

NCLR National Council of La Raza
NCM National Chicano Moratorium
NFWA National Farm Workers Association

OBECA Organization for Business, Education, and Community

Advancement

Planning City and County of San Francisco Planning Department

PRLDF Puerto Rican Legal Defense Fund
SFRA San Francisco Redevelopment Agency

UFW United Farm Workers

## 1.1 Executive Summary

This Historic Resource Evaluation (HRE) Part I was prepared by ICF on behalf of RRTI, Inc., to inform future review by the City and County of San Francisco Planning Department (Planning). ICF is on a consultant pool list maintained by Planning to prepare HREs for development projects in the city that may affect historical resources, as defined by the California Environmental Quality Act (CEQA).

The project site currently consists of three lots: a single building that resides on two parcels (Assessor's Parcel Number [APN] 6529/002 and 6529/002A), consisting of 2,600 square feet, and one single parking lot located on the adjacent parcel to the south (APN 6529/003), consisting of 6,433.13 square feet. The proposed project involves merging the three lots into one and demolishing the existing building and parking lot at the project site (2918-2922 Mission Street), and constructing a new building (an eight-story 75-unit residential building with ground floor retail).

The building at 2918-2922 Mission Street was previously documented in the South Mission Historic Resource Survey via a California Department of Parks and Recreation (DPR) 523A (Primary Record) form, completed by Page & Turnbull in 2008 (Page & Turnbull 2008). Planning has assigned the building a California Historical Resource Status Code of 6Z: ineligible for National Register of Historic Places (National Register), California Register of Historical Resources (California Register), or local designation through survey evaluation. The San Francisco Historic Preservation Commission adopted the findings of the South Mission Historic Resource Survey on November 17, 2011. It appears that this status code was assigned to the building based on its lack of architectural character, but a full evaluation of the building's potential significance under California Register criteria was not completed at the time of the South Mission Survey. This HRE evaluates the potential historical significance of the building at 2918-2922 Mission Street under all applicable California Register criteria for the purposes of CEQA review.

## 1.1.1 Property Information

#### **1.1.1.1 Zoning**

The project site is within the Mission Street Neighborhood Commercial Transit Zoning District, which is a moderate- to high-density, transit-oriented, multi-scale mixed-use neighborhood with land use controls that encourage community-serving commercial uses on the ground and lower floors, with housing above. Neighborhood Commercial Transit Zoning Districts are located in transit-rich neighborhoods and aim to utilize the residential and commercial prospects of these areas.

#### 1.1.1.2 Current Historic Status

As stated previously, the one-story building at the project site was previously documented as part of the South Mission Historic Resource Survey and requires further evaluation. Additionally, ICF

searched federal, state, and local records to determine if the subject properties have been identified in any official registers of historic resources.

#### **National Register of Historic Places**

The National Register is the nation's most comprehensive inventory of historic resources. It is administered by the National Park Service and includes buildings, structures, sites, objects, and districts that possess historic, architectural, engineering, archaeological, or cultural significance at the national, state, or local level.

2918-2922 Mission Street is not listed in, nor has it previously been found eligible for listing in, the National Register.

#### **California Register of Historical Resources**

The California Register is an inventory of significant architectural, archaeological, and historical resources in the State of California. Resources listed as State Historical Landmarks and in the National Register are automatically listed in the California Register. Resources can also be nominated to the California Register by local governments, private organizations, or citizens.

2918-2922 Mission Street is not listed in, nor has it previously been found eligible for listing in, the California Register.

#### San Francisco Planning Department Historic Status Code

Planning has assigned each building in the city a status code that determines whether a property fits the definition of a *historical resource* as defined in the CEQA Statutes and Guidelines and as described in the San Francisco Preservation Bulletin No. 16. There are three categories of status codes:

- **Category A:** properties that are historical resources for the purposes of CEQA.
- **Category B:** properties that require further consultation and review because the property is 50 years old or older and has not been previously evaluated.
- **Category C:** properties that are either not age-eligible or have been determined not to be historical resources.

Table 1 lists the previous historic resource codes and status of the properties at the project site.

Table 1. Previous Historic Resource Status of Properties at the Project Site Assigned by Planning

Address	Planning Dept. Historic Resource Status
2918-2922 Mission Street	С
2920 Mission Street (parking lot)	В

## San Francisco City Landmarks, Structures of Merit, Historic Districts, and Conservation Districts

The City maintains a list of properties and groupings of properties designated as local landmarks and historic districts under Articles 10 and 11 of the San Francisco Planning Code. San Francisco Landmark designation criteria are identical to those of the National and California Registers,

requiring a property or district to have significance in the areas of events, associated people, architectural merit, or the ability to yield information, as evaluated within a local context. A property may also be designated as a Structure of Merit if it is not officially designated as a landmark and is not situated in a designated historic district but is recognized as worthy of protection, enhancement, perpetuation, and continued use. Additionally, properties may be designated as individually significant or contributors to conservation districts located exclusively in the City's downtown core area, under Article 11 of the San Francisco Planning Code. Conservation districts seek to designate and protect buildings based on architectural quality and contribution to the character of downtown.

2918-2922 Mission Street is not a San Francisco Article 10 or Article 11 Landmark, or a Structure of Merit, and it is not located in the boundaries of any locally designated Article 10 landmark district or Article 11 conservation district.

#### Here Today: San Francisco's Architectural Heritage (1968)

The Junior League of San Francisco conducted one of the first architectural surveys in San Francisco, documenting approximately 2,500 properties in the 1960s. It published its findings in the book entitled *Here Today: San Francisco's Architectural Heritage* (*Here Today*) (Junior League of San Francisco 1968). The survey did not assign ratings to buildings or contain in-depth archival research or formal historical evaluation of the properties that would meet today's standards. The research files and the *Here Today* book held at the San Francisco Public Library's San Francisco History Room, provide brief historical and biographical information for the properties the authors considered important. On May 11, 1970, the findings of the *Here Today* survey were adopted by the San Francisco Board of Supervisors as Resolution No. 268-70, and the survey is considered an official local historical register under CEQA.

2918-2922 Mission Street is not listed in Here Today.

#### Department of City Planning Architectural Quality Survey (1976 DCP Survey)

The San Francisco Department of City Planning Architectural Survey of 1976 (1976 DCP Survey) was a reconnaissance survey of the City and County of San Francisco to identify and rate architecturally significant buildings and structures. The rating was based on a scale of -2 (contextual) to 5 (extraordinary). Potential historical significance was not considered when assigning a rating and historical associations were not considered for the buildings and structures included in the survey. The 10,000 rated buildings and structures included in the survey accounted for only 10% of the City's architectural building stock. The 1976 DCP Survey is recognized by Planning for informational purposes.

2918-2922 Mission Street was not recorded in the 1976 DCP Survey.

#### **South Mission Historic Resource Survey**

The building at 2918-2922 Mission Street was included in the South Mission Historic Resource Survey, which was informed by a DPR 523A form completed by Page & Turnbull in 2008 (Page & Turnbull 2008). No DPR 523B form or detailed evaluation of the property was completed under this survey. The survey assigned the property a California Historical Resource Status Code of 6Z, interpreted for the survey to mean that the property was found ineligible for national, state, and local registers through survey evaluation. However, it appears that 2918-2922 Mission Street was

evaluated based upon its architectural characteristics under California Register Criterion 3, and that comprehensive evaluation of the building under Criterion 1 and 2 was not completed.

#### 1.2 Methods

#### 1.2.1 Architectural Survey

ICF architectural historians Andrea Dumovich and Jonathon Rusch surveyed the site on February 14, 2018, to record existing conditions, historic features, and visible alterations of the property. The survey included documentation of all exposed exterior façades and accessible interior spaces of the building with photographs and written notes. Except where otherwise noted, all photographs in this report were taken by ICF on February 14, 2018.

#### 1.2.2 Research

ICF prepared this report using primary and secondary sources associated with the property and its past occupants. These sources were collected at various repositories, including available permits from the San Francisco Department of Building Inspection (Appendix A, *Building Permits*); deed information and building valuation cards from the San Francisco Assessor-Recorder's Office (Appendix B, *County Assessor's Real Property Record*); and inventory forms held in Planning's property files.

Historic images of the property were sought through the San Francisco Public Library's online photograph collection and San Francisco Assessor's Office Negative Collection, San Francisco Municipal Transportation Agency's online photograph collection, Western Neighborhoods Project's online photograph collection, and University of California collections through Calisphere.

Property-specific research was conducted using the following sources.

- Planning's online Property Information Map
- San Francisco Public Library Ephemera Collection
- Sanborn Fire Insurance Company maps (Appendix C, Sanborn Fire Insurance Maps)
- Historical San Francisco city directories
- San Francisco Chronicle archives

In addition, ICF architectural historians conducted telephone interviews with several community members. Interviewees were selected because of their close knowledge of the Mission's twentieth-century history, and/or direct personal experiences with the Mission Coalition Organization (MCO) and the non-profit organizations that occupied the subject building during the 1970s and 1980s. ICF pursued this research method in order to collect historical factual information and reminiscences that otherwise are not captured in written historical records. Individuals interviewed during the preparation of this report are the following: Sam Moss, executive director of Mission Housing Development Corporation (MHDC); Mike Miller, community organizer involved in the MCO during the late 1960s and early 1970s; Larry Del Carlo, participant in the MCO and former executive director of MHDC; and Pete Gallegos, Mission activist during the 1970s and board member emeritus of MHDC. Anne Cervantes, architect and founding member of the San Francisco Latino Historical

Society, also shared research regarding the history of the Mission and organizations housed within the subject building via written notes and phone conversations.

### 2.1 Property Description

#### 2.1.1 Project Site

The project site includes three adjacent parcels located in San Francisco's Mission District neighborhood, along the western edge of Mission Street between 25th and 26th Streets (Figure 1). The northern two parcels (6529/002 and 6259/002A) contain one building, which is currently occupied by a coin operated laundry service; this building abuts a three-story residential building to the west and a one-story commercial bank building to the north. The southern parcel (6529/003) extends between Mission Street and Osage Alley and contains a surface parking lot. Located adjacent to the parking lot to the south is the one-story Zaida T. Rodriguez Child Development School. Facing the project site across Mission Street is the Instituto Familiar De La Raza, Inc. (2919 Mission Street) and a two-story auto body collision repair shop (2925 Mission Street), which was previously associated with the automobile-related tenant of the subject building.

The surrounding area is characterized by a mix of one- to four-story buildings, which primarily contain commercial uses at the ground level with residential units within the upper stories. The subject building contributes to the commercial district that lines Mission Street. The immediate neighborhood's typical era of construction is the 1920s, mixed with a few late 1880s buildings and some examples of modern construction.



Figure 1. Project site, perspective view facing northwest at Mission Street between 26th and 25th Streets; north is up.

#### 2.1.2 Architectural Description

#### 2.1.2.1 2918-2922 Mission Street

2918-2922 Mission Street is a one-story-with-mezzanine, commercial building (Figure 2). The building has a rectangular plan, is constructed of reinforced concrete, and stands on a concrete foundation. The building's roof is generally flat with a parapet and features two shallowly pitched gables that are not visible from the street level. The building's east (primary) façade faces Mission Street. It expresses a minimally Gothic Revival architectural style with a Gothic frieze that extends along the parapet of the primary façade, above an aluminum-frame window assembly that spans the width of the façade. The building's south façade faces the adjacent parking lot enclosed by a chainlink fence (Figure 3). Between the building's west (rear) facade and an adjacent three-story residential building is a narrow alleyway on a raised foundation. The building's north facade immediately abuts a neighboring, street-facing commercial building and could not be inspected.



Figure 2. 2922 Mission Street, perspective view facing west at Mission Street near 24th Street



Figure 3. 2920 Mission Street, perspective view of the parking lot, facing west at Mission Street

#### East Façade

The building's primary façade faces Mission Street and is generally symmetrical in design. The façade comprises two structural bays with an aluminum-frame window assembly across each bay. The east façade is primarily clad in concrete stucco with occasional concrete grid patterns. The building's primary entrance is recessed at the center of the two bays. The entrance has a single, fully glazed door with a glazed sidelight providing access to the laundromat; a second door is located at the north wall formed by the recessed entrance and accesses the commercial space within the north half of the building (Figure 4). A wood lattice surmounts the recessed entrance. The window assembly and door are not original to the building. A non-original metal-frame, canvas awning is installed above the band of windows and spans the width of the façade. The Gothic frieze at the parapet that terminates the façade is an original feature of the building; however, it appears that decorative elements at the center and sides of the frieze, possibly finials, have been removed (Figure 5). A series of fluorescent lights are installed behind the canvas awning.



Figure 4. Glazed door and glazed sidelite, east (primary) façade, facing west



Figure 5. Gothic frieze at the parapet, east (primary) façade, facing west

#### **South Façade**

The south façade is constructed of board-formed concrete. An entrance is located at the center of the façade, containing a non-original single paneled, metal-faced wood door (Figure 6). This entrance is located within an area of the façade that has been infilled with concrete, indicating the location of a larger, previous entrance. Occasional piping remains along the wall of the façade. The flat parapet roof projection is visible along the south façade. A painted sign advertising the current laundromat tenant of the building is also located near the roofline at the south façade (Figure 7).



Figure 6. Entrance at the South façade, facing north



Figure 7. Flat parapet roof projection with painted sign advertisement, located at the south façade, facing north

#### **West Façade**

The west façade faces the narrow alleyway on a raised foundation. The west façade contains a band of nine-lite industrial steel-sash windows, including several broken panes. Pairings of aluminum sash windows have replaced some of the upper lites, and in some instances the steel-sash windows have been removed altogether and have been replaced by ventilation tubing. Wrought iron security bars are mounted over some of the steel windows. The west façade is not pedestrian-accessible, as the rear alleyway is blocked off by a chain-link fence (Figure 8).



Figure 8. Detail of the west facade, facing east

#### Interior

The interior of 2918-2922 Mission Street is divided into two primary rooms, each of which fills approximately half of the building. A laundromat tenant occupies the southern half of the building and features modern floor, wall, and ceiling finishes throughout, which date to the building's conversion to its current use c.1991. Predominant finishes within the laundromat include tile flooring and gypsum board. Commercial washing machines and driers line all interior walls apart from the glazed wall at the front of the building, and form long banks through the center of the room (Figure 9). Structural steel columns are arranged throughout the interior and support steel ceiling beams. Interior doors provide access to narrow maintenance channels along the south and west walls of the building; these channels contain utilities and ventilation ducts attached to the commercial laundry equipment in the adjacent room. A staircase opening to the laundromat room leads to the mezzanine level located at the rear of the building (Figure 10).

The north half of the building contains a vacant commercial space accessible through the door at the building's central recessed entrance, as well as through an interior door leading from the laundromat (Figure 11). Two windows are located within the partition wall separating the two interior spaces (Figure 12). The vacant commercial space features linoleum or vinyl tile flooring and gypsum board walls. Fluorescent lighting and ceiling fan fixtures are found throughout the building's interior.



Figure 9. Interior detail of commercial washing machine space, facing east



Figure 10. Staircase leads to mezzanine, facing north



Figure 11. Vacant commercial space occupies the north half of the building, facing northwest



Figure 12. Two windows within the partition wall that separates laundry from vacant commercial space, facing south

#### 2.1.2.2 Adjacent Parking Lot

An asphalt-paved surface parking occupies the adjacent parcel to the south of 2918-2922 Mission Street (Figure 13). The parking lot is enclosed in metal chain-link fencing and features gates at Mission Street and the rear alley. An iron fence and low concrete curb are located along the public sidewalk at Mission Street. The parking lot features abandoned metal poles that appear to have held lighting fixtures or signage associated with its former use for automobile sales.



Figure 13. Project site features a parking lot, perspective view facing west at Mission Street toward Osage Street

## 2.2 Property History

The following sections provide a site history and construction chronology based on historic maps, photographs, building permits, newspaper articles, and additional primary and secondary resources collected from repositories and online sources listed in Section 1.2, *Methods*.

#### 2.2.1 Site History

Following the turn of the twentieth century, the parcels that currently contain 2918-2922 Mission Street contributed to a neighborhood of residences interspersed with small-scale commercial establishments. As shown on the Sanborn Fire Insurance Map published in 1905, the parcels that currently contain the subject building were occupied by a multi-family, two-story building of flats set back slightly from Mission Street. The adjacent lot to the south (currently containing the surface parking lot) was occupied by a two-story livery stable that filled its entire lot (Figure 14). Immediately adjacent to the south is Haight Primary School, a commercial lot that takes up a majority of the block. Nearby buildings facing Mission Street mostly include one-story dwellings and two-story commercial storefronts.

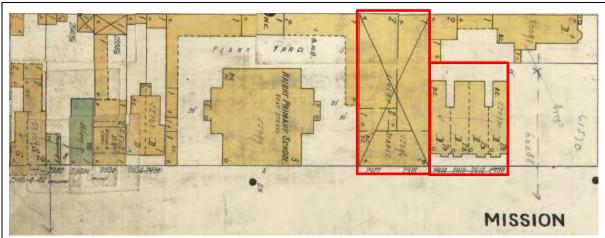


Figure 14. Detail of 1905 Sanborn File Insurance Company map, Volume 6, Sheet 626, showing the subject parcels outlined in red. Right is north.

Source: Sanborn Fire Insurance Map Company, accessed via David Rumsey Map Collection.

As shown on the next available Sanborn map, published in 1914, the parcel at 2918-2922 Mission Street maintained its shape and residential building; the 1914 map provided additional detail that the northern half of the building contained "housekeeping rooms" (Figure 15). Though the adjacent parcel (today's parking lot) also retained its two-story commercial building, the building was noted as vacant. Both buildings withstood the 1906 earthquake and ensuing fires, which were halted at 20th Street. Surrounding properties facing Mission Street had mostly remained their same lot building size and shape as in 1905. By 1914, as shown on the Sanborn map, the lot at the corner of Mission and 25th Street was filled by a three-story commercial building; several one-story dwellings on the school's lot had been demolished; and several of the lots near 26th Street had been filled.

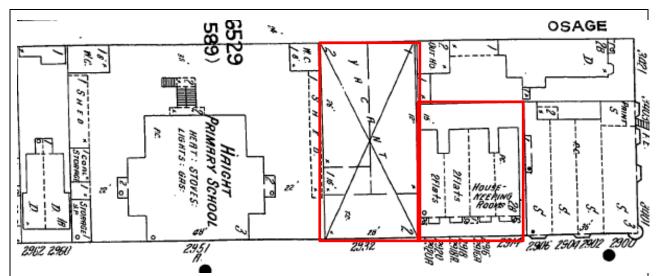


Figure 15. Detail of 1914 Sanborn File Insurance Company map, Volume 6, Sheet 611, showing the subject parcels outlined in red. Right is north.

Source: Sanborn Fire Insurance Map Company, accessed via San Francisco Public Library.

The flats building and adjacent commercial building were demolished at a subsequent date, although the exact demolition year has not been determined. The approximately square-plan building that currently stands on the project site was built c.1924, which is the construction date listed in the San Francisco Planning Department's Property Information Map. However, an original building permit was not located at the San Francisco Department of Building Inspection, so the construction date cannot be confirmed. Furthermore, the original architect has not been identified.

The subject building appears to have originally been divided into two separate commercial spaces, each affiliated with a separate street address (2920 Mission Street and 2922 Mission Street). The two earliest identified tenants were associated with automobile sales and repair. In 1925, the commercial space at 2920 Mission Street served as a branch location of Coast Auto Company, a new and used vehicle dealership with a main location on Van Ness Avenue. Several other automobile dealers occupied the space in rapid succession. By 1933, Morton & Wildman, a used car dealership, occupied the southern half of the building (2922 Mission Street); a second automobile-related business, Malkason Motors Co., occupied the northern half of the building (2920 Mission Street). Further information on the known occupants of the building is included in Table 4. The aerial photograph of the site taken in 1938 by Harrison Ryker confirms that the adjacent parcel to the south was then occupied by a surface parking lot, presumably utilized as a car storage lot for the businesses operating in the neighboring building (Figure 16).



Figure 16. Detail of 1938 aerial photo, showing the subject parcels outlined in red.

Right is north.

Source: San Francisco Aerial Views, accessed via David Rumsey Map Collection.

Automobile-related businesses are known to have occupied the subject building during the following few decades. Limited information has been uncovered to describe physical alterations to the building into the immediate post-World War II period, although a photograph of the Mission Street streetscape in 1949 illustrates the building and its immediate commercial and residential setting at that time. In the photograph, the subject building is viewed from the south and is identifiable through its distinctive Gothic-style frieze, which appears to have featured finials projecting above the roofline at the center and outer ends of the façade (Figure 17). No additional documentation of the appearance of the building's street-facing façade prior to the 1960s was located during the preparation of this report.



Figure 17. View of Mission Street at 26th Street, facing north, November 17, 1949.

Source: San Francisco Historical Photograph Collection, San Francisco Public Library.

The 1950 Sanborn map shows that the vacant parking lot maintained its use as a car sales lot or "used car mart," addressed 2920 Mission Street. The adjacent commercial building maintained two separate storefronts with addresses 2920-2922 Mission Street. City directories indicate that the building was vacant for limited periods of time during the 1950s. At the end of 1956, a permit was issued to remove interior concrete panels, implying that the two separate commercial tenant spaces were consolidated into one. City directory records and permits specify that the building was occupied in 1957 as a supermarket.

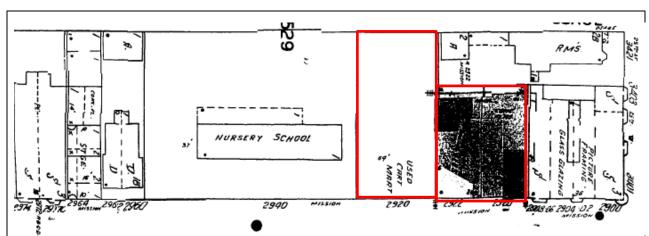


Figure 18. Detail of 1950 Sanborn Fire Insurance Company map, Volume 6, Sheet 611, showing the subject parcels outlined in red. Right is north.

Source: Sanborn Fire Insurance Map Company, accessed via San Francisco Public Library.

In 1958, Atlas Motors or Atlas Volkswagen became the sole tenant of 2920-2922 Mission Street. Atlas remained as the primary tenant at the site until 1972. A photograph of the building taken in 1964 illustrates exterior improvements implemented by the tenant during this period, including illuminated signage, flagpoles at the roofline, and screen installed above the band of display windows along Mission Street, which effectively concealed the building's distinctive decorative frieze and created a more contemporary appearance to attract customers. (Figure 19).



Figure 19. Photo of subject property as Atlas (Volkswagen) Motors, August 24, 1964.

Source: San Francisco Historical Photograph Collection, San Francisco Public Library.

By 1960, the property appears to have been divided again into two store fronts by adding a "partition across center," as stated in a 1960 building permit.

After Atlas Motors moved out in 1972, several community-based social service organizations rented the space throughout the 1970s and 1980s. According to San Francisco City Directories and San Francisco Telephone Directories, the following organizations were tenants of the building during this period:

- Mission Hiring Hall (1973 to 1985)
- Mission Housing Development Corporation (1974 to 1985)
- Mission Model Neighborhood Corporation (1974)
- Mission Childcare Consortium Inc. (1974 to 1975)
- Mission Community Legal Defense Fund (1974 to 1978)

1974 was the only year that all of these local organizations occupied 2918-2922 Mission Street at once. Additional information on these organizations is included in Chapter 4, *Owner/Occupant History*.

In 1974, a group of pioneer Chicana/Latina female muralists, the Mujeres Muralistas, were approached by the Mission Model Neighborhood Corporation (MMNC) to paint a mural on the south facade of the subject building. For the commission, the muralists were paid \$1,000 from federal Model Cities funds. (See Chapter 3 for additional information about MMNC and Model Cities funding.) The resulting mural was called Latinoamerica, or Pan America (Figure 20). Painted collaboratively by lead muralists Consuelo Mendez, Graciela Carrillo, Patricia Rodriguez, and Irene Perez, the mural represented Latino/a residents of the Mission District with an emphasis on Latin America's mestizo and indigenous heritage. A particular detail near the mural's center depicts Venezuelan devils surrounding a family encased in a sun symbol, and towards the bottom right is a group of Mission youth (Cordova 2017:134-141; Rodriguez 2011:83-84). Although not the first mural that the Mujeres Muralistas painted collaboratively, Latinoamerica introduced the group as important public artists providing a new perspective within the Mission's mural movement. Four additional Latina artists—Miriam Olivo, Ruth Rodriguez, Ester Hernandez, and Xochil Nevel—joined the Mujeres Muralistas as a result of the project. Patricia Rodriguez later recalled, "Everyone was watching us and interviewing us for newspapers, television, and radio. We represented a new generation of muralists depicting our own reality at the present moment of time, exploring new ideas and new styles, and speaking about the Latinas who lived in the Mission District. [...] [Mission residents] brought their children to introduce them to their Latino heritage so that they would not forget where they came from. The mural seemed to heal some of the community's wounds" (Rodriguez 2011:84-85).



Figure 20. Undated photo (1974 or later) of the *Latinoamerica* mural painted by Mujeres Muralistas. Source: Mujeres Muralistas, http://mujeresmuralistas.tumblr.com/

According to Rodriguez, *Latinoamerica* significantly raised the public profile of Mujeres Muralistas within the community of Latino/a artists in San Francisco and expanded the aesthetic vocabulary of murals in the Mission to include themes representing the experiences of Latinas. The mural attracted national press, and the group earned wider recognition that led to numerous new projects (Rodriguez

2011:85-86; Cervantes pers. comm.). It remains unknown exactly how long the mural existed; although it was included in a mural map of the Mission published in the *San Francisco Chronicle* in 1988, a 1990 flyer documenting murals in the Mission District does not list the mural at that time, which indicates that it had since been painted over (*San Francisco Chronicle* 1988:B4; San Francisco Contemporary Chicano Murals 1990:1).

Per a 1989 building permit, the building was occupied that year by a video store. In 1991, the building was converted to its current commercial function as a coin-operated laundromat.

## 2.2.2 Construction Chronology

Table 2 provides a construction chronology of the subject properties. Building records are included in Appendix A, *Building Permits*, providing copies of the available permits, and Appendix C, *Sanborn Fire Insurance Maps*, providing full sheet Sanborn maps for the subject properties.

**Table 2. Construction Chronology** 

Date	Architect/ Builder	Detail	Source
June 2, 1926	C. Chiappo (Builder)	Permit for concrete floors (2920 Mission St)	SF Dept. of Building Inspection
December 17, 1934	Neon Sign Service Co. (Contractor)	Permit to install horizontal neon swinging sign that reads "Oldsmobile" (2920 Mission St)	SF Dept. of Building Inspection
November 20, 1937	Neon Sign Service Co. (Contractor)	Building permit to install one horizontal double face neon sign reading "Used Cars Malkason Motors Co" (2920 Mission St)	SF Dept. of Building Inspection
October 14, 1946	Hugo Bloomgust (Construction supervisor)	Permit to replace swing doors with slide doors (2920 Mission St)	SF Dept. of Building Inspection
March 28, 1947	West Coast Advertising Co. (Construction supervisor)	Permit to erect a steel billboard less than 10 feet tall and 25 feet wide, surrounded by ornamental moldings (2920 Mission St)	SF Dept. of Building Inspection
June 3, 1953	L.A. Hinson (Contractor)	Permit to remove façade's glass front and rebuild with hollow tile, base, plastered in and outside (2920 Mission St)	SF Dept. of Building Inspection
July 2, 1954	L&M Construction (Contractor)	Permit to replace existing 9-foot-by-10-foot sliding entrance doors with 6- foot-8 inch-by-5-foot	SF Dept. of Building Inspection

Date	Architect/ Builder	Detail	Source
		width double doors (2920 Mission St)	
April 24, 1956	Wonderlite Neon Products Co (Contractor)	Permit to install horizontal neon sign reading "Joy Meat Co Free Parking" (2920 Mission St)	SF Dept. of Building Inspection
August 1, 1956	Bertelsen + Odgeys (Contractor)	Permit to repair fire damage to roof, interior and storerooms (2920 Mission St)	SF Dept. of Building Inspection
December 12, 1956	Bertelsen + Odgeys (Contractor)	Permit to remove three concrete panels dividing two stores and install steel beams to support roof to form three arches between stores  (2920-2922 Mission St)	SF Dept. of Building Inspection
1957	Unknown	Converted from supermarket to repair garage (2920-2922 Mission St)	Building Card, Assessor's Office, City & County of San Francisco
June 4, 1957	Bertelsen + Odgeys (Contractor)	Permit to alter entrance doors to make 8-foot opening. Reinstall 2nd entrance doors that have been removed. Construct plywood panel partition across back of store, only 8 feet high (2920 Mission St)	SF Dept. of Building Inspection
June 5, 1957	Wonderlite Neon Products Co (Contractor)	Permit to erect "Volvo" sign (2920 Mission St)	SF Dept. of Building Inspection
1960	Unknown	Partition across center; Plaster walls and ceiling; Change glass front (2920-2922 Mission St)	Building Card, Assessor's Office, City & County of San Francisco
1960	Unknown	Convert from repair garage to auto sales and garage with "OFC" (2920-2922 Mission St)	Building Card, Assessor's Office, City & County of San Francisco
May 26, 1960	Lang Construction (Contractor)	Permit to install screen at front of building to hold sign (2922 Mission St)	SF Dept. of Building Inspection
August 17, 1960	Cascade Neon (Contractor)	Permit to install Atlas Motors "V W" sign (2922 Mission St)	SF Dept. of Building Inspection

Date	Architect/ Builder	Detail	Source
August 17, 1960	Cascade Neon (Contractor)	Permit to install Atlas Motors "Porsche" sign (2922 Mission St)	SF Dept. of Building Inspection
December 7, 1972	Range Building Contractor (Contractor)	Permit to patch roof and improve framing, heating, electrical, plumbing, and level the floor, paint, plaster, and wallboard (2922 Mission St)	SF Dept. of Building Inspection
July 22, 1974	J. Alex Camilli (Contractor)	Permit to build four partitions, 8 inches each, with doors (2922 Mission St)	SF Dept. of Building Inspection
September 28, 1981	Eller Outdoor Ad (Contractor)	Permit to erect sign on wall (2918 Mission St)	SF Dept. of Building Inspection
April 25, 1989	Unknown	Permit to install awning (2920 Mission St)	SF Dept. of Building Inspection
March 25, 1991	Unknown	Permit for tenant improvements: new vinyl flooring, tables, nonbearing partitions, painting (2922 Mission St)	SF Dept. of Building Inspection
May 28, 1991	Zdwih Yuen (Contractor and lessee)	Permit to change approved plan/change of use to coin operated laundry and mini mart. (2922 Mission St)	SF Dept. of Building Inspection
December 26, 2000	ABC Roofing (Contractor)	Permit to replace existing roof (2922 Mission St)	SF Dept. of Building Inspection

#### 2.2.3 Building Alterations

A review of building permits and historic photographs, as well as visual inspection of the current exterior and interior conditions of the building, indicate that a number of alterations have occurred at 2918-2922 Mission Street.

The original 1924 construction permit and building plans were not located during the preparation of this report. However, historic photographs indicate that the original exterior design of the building is somewhat similar to its current appearance, containing a Gothic Revival-style frieze over a broad, glazed storefront assembly. The frieze at the front façade has been altered through the removal of elements projecting above the roofline at the outer corners and center of the façade; these elements appear in a photograph taken in 1949 (Figure 17) but were no longer extant in a photograph taken in 1964 (Figure 19). The frieze currently shows rough edges in the locations where the projecting elements were removed.

The storefront assembly and entrance doors at the front façade have been altered numerous times since the building was constructed to meet the changing needs of tenants. Furthermore, panels were installed at the front façade in front of the frieze prior to 1964 and remained in place until at least 1974 (as evidenced in Figure 20, showing the mural *Latinoamerica*); research has not revealed the date when these panels were removed.

Originally accommodating two tenants, the building's interior has experienced repeated changes to its partition wall and room configuration. A 1974 permit was issued to erect four partition walls within the building, which likely occurred in order to create separate interior workspaces for the group of community-based service organizations that were housed there at various times over the subsequent decade.

Building permits also indicate that automobile-related tenants have installed numerous identification signs for their businesses, which is unsurprising for a building that housed a succession of commercial tenants desiring to advertise their services. None of the automobile-related signage is extant.

The 1964 photograph shows a broad side door at the south façade of 2918-2922 Mission Street that connected the business tenants of the building to the adjacent surface parking lot, where used cars were parking. By the time the Mujeres Muralistas painted *Latinoamerica* on the south façade of the building in 1974, the earlier opening appears to have been infilled and contained only a single-leaf door. This entrance has been retained, although the door leaf has been replaced.

In 1991, several permits were filed to convert the building at 2918-2922 Mission Street to its current laundromat use with attached convenience store. Scopes of work that supported the building's conversion included installation of commercial laundry equipment (requiring new concrete flooring and ventilation systems) and construction of partition walls. It is unknown if the circa 1960s panels were removed from the façade at this time. New mullions were furthermore inserted into the glazed storefront assembly across the building's front façade, based on visual inspection; this change remains undated.

# 3.1 Mission Street and the Mission District Through the Early Twentieth Century

#### 3.1.1 Early San Francisco: Spanish and Mexican Periods

In 1769, an expedition led by Spanish soldier Gaspar de Portolá, founder and first Governor of Alta California, traveled north from San Diego in an attempt to locate Monterey Bay. He arrived instead at Sweeny Ridge in today's San Mateo County, where members of the party became the first Europeans to observe the San Francisco Bay. In 1776, Juan de Bautista de Anza led a party that traveled from Monterey into what is now San Francisco to explore settlement locations. Anza chose the site of today's Fort Point for a new Spanish garrison, or *presidio*, and chose a creek location approximately 3 miles to the southeast, which he named Arroyo de los Dolores, for a new mission. The Presidio of San Francisco was dedicated in September, and Mission San Francisco de Asís (which became known as Mission Dolores) was dedicated in October (Kyle 2002:350-52; Woodbridge 2006:18-21).

The Spanish period ended in 1822, as the new government of Mexico seized control of California, and the pueblo of Yerba Buena was formally created in 1835. Fueled by anti-clerical sentiment, during the 1830s the Mexican government began secularizing the California missions. Throughout the Spanish era and much of the Mexican era, areas between Mission Dolores and Mission Bay to the east, and Rincon Point and Yerba Buena Cove to the northeast, remained undeveloped. However, Spanish and Mexican residents were familiar with and made transient use of these undeveloped landscapes. By the mid-1820s, trails ran along the contours of Yerba Buena Cove, and a horse path approximating today's Mission Street extended from the cove southwest to the mission and pueblo (Bean and Rawls 2002:56, 58-70, 72; Sandos 2004:11-12, 108-09; JRP Historical Consulting 2010:33-35; Tim Kelley Consulting 2011:5).

## 3.1.2 Early Mission District Development

For much of its history, the Mission developed as a semi-independent "city within a city" with its own rich cultural and architectural heritage. The Mission district is the oldest settled area of the city, beginning with Spanish establishment of Mission Dolores in 1776, from which the district derives its name. Land formerly held by Mission Dolores was secularized following Mexican independence from Spain in 1821, and the Mission district became home to a mixture of Spanish soldiers, Mexican gentry, ranchers, settlers and their families, and squatters. Ranchos on the hills surrounding the low-lying Mission "valley" (the current-day Inner Mission) were granted to figures such as José Cornelio Bernal and José Noe. The discovery of gold in the foothills of the Sierras in 1848 brought a massive population influx to San Francisco. Residential development in most of the Mission district was delayed until the mid-1860s, when the resolution of lingering historic land claims, the formal extension of the City boundary to its current-day line, and the construction of more rail lines combined to spur residential construction through the entirety of the Mission. Houses in various sizes and configurations accommodated a wide range of economic classes. Transit service was established on all of the major north-south streets of the Mission by the mid-1880s, connecting the

area to workplaces downtown. Precita Creek, which had served as the natural border between the Mission and the old Potrero Viejo rancho (Bernal Heights) was infilled c.1884, and Army Street (renamed Cesar Chavez Street in 1995) was constructed. This new road linked the major north-south routes and defined the southern boundary of the urbanizing Mission District. (City and County of San Francisco Planning Department 2007:1-41).

The architectural character of the Mission was largely developed in the decades between 1880 and 1906, and is composed of single-family and multi-family residential buildings on the east-west and smaller north-south roads, designed in a mixture of Stick Eastlake, Italianate, and Queen Anne styles, and commercial and residential-over-commercial buildings on the larger north-south thoroughfares.

The 1906 San Francisco earthquake and fire destroyed most of downtown San Francisco and the entire South of Market district, where the majority of the city's industry and working-class housing had been located. While most of the northern portion of the Mission was destroyed in the fire, the area south of 20th Street was spared devastation, and many working-class residents who had lived South of Market sought new homes nearby in the Mission.

After the reconstruction and intense development following the 1906 earthquake and fire, the Mission was largely built out, and little physical change occurred between the First and Second World Wars. The Mission's commercial corridors—namely Valencia and Mission streets, including the shopping district along Mission Street between 16th and Army (now Cesar Chavez) streets that came to be known as "Mission Miracle Mile" in the post-World War II period—remained economically vibrant through the 1960s. Demographically, the Mission had a large Irish and Irish-American population during these years, joined by other ethnic groups including Italians, Germans, Scandinavians, Armenians, and Greeks (City and County of San Francisco Planning Department 2007:66). Some Latino/a residents also called the Mission home prior to World War II and operated small businesses, such as grocery stores (Cervantes pers. comm.). Most male residents in the neighborhood were employed in working-class occupations and made their livelihoods as teamsters, carpenters, or longshoremen. Working women in the neighborhood found positions as domestic servants. The neighborhood developed a distinct working-class identity and a strong organized labor presence during the early twentieth century. After the 1906 earthquake and fire, the Mission became a central location for union activism, and the neighborhood witnessed tensions as the working class received stagnate wages, as well as below-standard living and working conditions. In the 1960s, union activism expanded with fraternal organizations and union halls located in the Mission (City and County of San Francisco Planning Department 2007:65-66).

#### 3.2 The Mission District in the Post-World War II Era

### 3.2.1 Demographic Changes in the Mission

Following World War II, the Mission was among San Francisco's neighborhoods that experienced an exodus of established working-class and middle-class residents, primarily white, to the suburbs and more affluent residential neighborhoods in the far western parts of the city. This pattern of "flight" from the Mission created opportunities for the many subsequent newcomers to the neighborhood, including in-migration of African Americans from the southeastern U.S. during World War II, followed by Latin American immigration beginning in the 1950s. These successive waves of immigration into San Francisco during the post-World War II period, coupled with the availability of

affordable housing stock in the Mission that had been vacated by the earlier groups of residents, underscored the Mission's identity as an important, evolving working-class enclave in San Francisco. (Summers Sandoval 2013:103-104)

The Mission first experienced an influx in Latin American residents in the 1940s, the start of a demographic shift that ultimately came to define the neighborhood's social and cultural identity in the second half of the twentieth century. The Mission was not the first enclave of Spanish-speaking residents in San Francisco; Mexican-American communities had previously taken root in North Beach (known as Little Mexico) and the South of Market district (Summers Sandoval 2013:103-104). Mexican-American laborers had also lived in neighborhoods along the city's waterfront near their employers, which included shipyards (Cervantes pers. comm.) As the twentieth century progressed, however, large-scale infrastructure projects took place within or adjacent to the city's Mexican-American communities. These projects, particularly the construction of the Broadway Tunnel and San Francisco-Oakland Bay Bridge, displaced members of the existing Latino neighborhoods. Seeking a new home, these communities were drawn to the Mission's available housing and proximity to industrial employers such as factories, warehouses, shipyards, and canneries (Summers Sandoval 2013:103-104).

As a result, the Mission—and specifically the Inner Mission—developed into San Francisco's foremost Latin American enclave after World War II. Estimates suggest that the neighborhood's Latino/a residents comprised 11% of its population in 1950; by 1970, the percentage had risen to 45%. The streams of new immigrant residents into the Mission during this period only strengthened over time. Many Latino/a people arrived in the neighborhood because they followed established social, cultural, and family bonds; the Mission provided an environment where Spanish was often spoken and where social support was available for finding housing and employment. (Summers Sandoval 2013:101-104)

Near the beginning of the Mission's ascendance as a Latino enclave in the middle of the twentieth century, many of San Francisco's Spanish-speaking residents had been born in Mexico. Through the 1950s and 1960s, however, increasing numbers of Central American-born migrants arrived in San Francisco and made their homes in the Mission alongside residents of Mexican heritage. The largest numbers of Central American immigrants to San Francisco originated in El Salvador and Nicaragua. (By 1960, just as many Nicaraguans resided in San Francisco as in the remainder of California.) However, individuals arrived in San Francisco, and specifically the Mission, from all countries in Central and South America. "Push" and "pull" factors motivated this new group of Latin American immigrants, as many sought better economic opportunities in the United States and also fled politically repressive governments in their home countries. The influx of foreign-born Latin American residents to San Francisco was only strengthened by the passage of the Immigration and Nationality Act of 1965, which reformed the United States' previous quota-based immigration system. While in some respects the new legislation eroded earlier restrictions based on country of origin, it introduced a new cap on the total number of immigrants allowed from the Western Hemisphere per year. By restricting legal avenues, this change in federal policy led to a rise in unsanctioned immigration into the United States. Considered together, these various forces brought many new Latin American residents to the Mission, which evolved as a vibrant, culturally and nationally diverse pan-ethnic Latino enclave in San Francisco. (Summers Sandoval 2013:101-104; Gutiérrez 2013)

# 3.2.2 Community Needs and Organizational Response in the 1960s

In the 1950s and 1960s, San Francisco's manufacturing industries that had previously nourished the city's blue collar and ethnic communities were rapidly disappearing from central San Francisco. The Mission had long been recognized as a working-class enclave, but in the mid-twentieth century the neighborhood experienced a rise in poverty among residents (Summers Sandoval 2013:123-124). Compounding residents' economic uncertainty were the myriad obstacles that ethnic minority and immigrant communities faced in the job market and education system. The neighborhood experienced major issues including youth unemployment, absentee landlords, lack of childcare services, and poorly performing public schools (Howell 2015:222, 239). Furthermore, much of the Mission's building stock had been constructed within 15 years of the 1906 earthquake, and by the 1960s had suffered decades of deferred maintenance. Studies of the neighborhood's physical conditions judged many buildings in the Mission to be substandard and/or deteriorating (Summers Sandoval 2013:123-124).

In light of the numerous challenges facing the Mission in the 1960s, the neighborhood's political and social landscape included a broad range of community-based organizations committed to improving livelihoods and providing resources to the neighborhood's residents. Many of the Mission's residents were economically disadvantaged, culturally distinct from San Francisco's social elite, and lacked representation in the city's established political arenas. Yet the neighborhood embodied a long tradition of self-determination as a "city within a city," which continued to influence how Mission residents, property owners, and businesses organized themselves and advocated for their needs (Howell 2015:222).

Due to the Mission's concentration of Spanish-speaking immigrant residents, many of the community organizations active during the 1960s were aligned with specific Latin American ethnic and nationality groups. They also represented a range of political positions; some focused on business and social concerns from a cultural assimilationist perspective, while other organizations employed activist approaches to address structural social inequalities. Taken together, however, these organizations formed a broad network active in the neighborhood. Although by no means not exhaustive, the following list summarizes several of the prominent community organizations that operated in the Mission during the 1960s:

- Mission Neighborhood Centers (MNC): Founded as a settlement house, MNC advocated for
  greater social services to address issues faced by the neighborhood's residents. MNC
  completed a study in 1960, "A Self-Portrait of the Greater Mission District," that was an early
  attempt to articulate the neighborhood's social challenges and propose solutions (Howell
  2015:222-227).
- Community Service Organization (CSO): The Mexican American-affiliated CSO was active
  across California and focused on social and political issues facing Latino/a residents of
  urban areas; the organization's focus spread to San Francisco during the 1960s (Summers
  Sandoval 2013:127).
- Organization for Business, Education and Community Advancement (OBECA)/Arriba Juntos:
   Known as OBECA at its founding in 1965, this nonprofit organization developed programs to
   address Mission residents' needs in a range of issues, but focusing on employment skills.
   Renamed Arriba Juntos (Upward Together) in 1967, the Catholic-affiliated service group

was most active in training youth for employment opportunities. (Howell 2015:237; Summers Sandoval 2013:132)

- Centro Social Obrero: A union caucus affiliated with the locally prominent Building and Construction Workers Union, Local 261, Centro Social Obrero focused on the needs of Mission laborers. Centro Social Obrero developed programs that benefited the union's Spanish-speaking members, such as English language instruction and naturalization support (Summers Sandoval 2013:130).
- Mission Area Community Action Board (MACABI): MACABI was formed by San Francisco's Economic Opportunity Council and was involved in the distribution of federal anti-poverty funds in the Mission. Operating with a board of directors consisting of members elected from the neighborhood the organization served, MACABI directed funding to local organizations—including Centro Social Obrero, OBECA/Arriba Juntos, and the youthfocused service organization Mission Rebels—to support their community programs. (Howell 2015:251; Miller 2009:50)
- Mission Tenants' Union (MTU): Affiliated with the Progressive Labor Party, the Marxistorientated MTU fought for the rights of the Mission's most in need residential tenants (Summers Sandoval 2013:130-131).

In addition these organizations, the Catholic Church became a pronounced force for Latino political inclusion and civil rights in the Mission. Existing neighborhood parishes, such as St. Peter's Church, provided important social and cultural institutions for the Mission's many Spanish-speaking Catholic residents. Priests were keenly aware of the social barriers faced by members of their congregations, and their involvement in social justice struggles became an extension of their ministries. The further left-aligned Catholic parishes worked to overturn discriminatory hiring practices of local employers, and actively supported the civil rights efforts of the National Farm Workers Association. (Summers Sandoval 2013:106-115; Miller 2009:49)

The robust network of community service organizations active in the Mission during the 1960s set the stage for fruitful organizational collaboration when the issue of City-sponsored redevelopment arrived in the second half of the decade.

# 3.2.3 Urban Renewal and Community Mobilization in the Mission

#### 3.2.3.1 The Roots of Urban Renewal in San Francisco

Social organizing in the Mission during the 1960s and 1970s can only be understood in the context of broader trends in federal urban policy. The availability of new funding sources from the federal government for redevelopment projects led cities across the United States to enact major new projects that had pronounced, and often adverse, effects on the lives of their residents.

Broadly speaking, economic revival in the United States following World War II caused a rebirth of interest in improvement of cities by some after nearly two decades in which private buildings and public infrastructure had decayed due to lack of funding. Postwar planning addressed four major issues: so-called urban blight, accommodating the automobile in the city, flight to the suburbs, and integrating government-sponsored urban planning and social welfare programs into a private-enterprise-driven economy (Pregill and Volkman 1999:704).

The first significant postwar urban legislation was the federal Housing Act of 1949. This act and much of America's urban renewal and revitalization initiatives that followed during this period focused on slum clearance and affordable housing development. The Federal-Aid Highway Act of 1956, which created the National System of Interstate and Defense Highways, also had a significant impact on America's postwar development. The interstate road system was designed to link major cities and most state capitals, reducing time over traditional long-distance routes and, in urban areas, carrying a higher volume of traffic during congested, peak commuting hours. One consequence of this federal transportation legislation was that in numerous American cities, new highway construction led to the displacement of existing communities (Pregill and Volkman 1999:695).

In most cities, the task of coordinating urban renewal, as it became known, fell to newly created local redevelopment agencies. In San Francisco, Justin Herman directed the San Francisco Redevelopment Agency (SFRA) during a particularly active period from 1959 until 1971. As with other city redevelopment agencies throughout the country, the SFRA leveraged federal funding and new powers to acquire land through eminent domain to facilitate redevelopment by razing large sections of San Francisco. At the time, this large-scale clearance was considered a necessary technique by some to prevent the redeveloped area from returning to its former blighted condition. However, this method displaced thousands of residents and businesses, proving especially disruptive to San Francisco's low-income, black, and Asian communities (Brown 2010:41).

The Western Addition is one example of massive displacement led by the SFRA in San Francisco. Through the 1940s and 1950s, the Western Addition neighborhood, also known as the Fillmore, was largely composed of working-class African Americans who primarily lived in older Victorian homes that the SFRA judged to be in disrepair. Through its attempts to redevelop the neighborhood, SFRA displaced more than 13,500 people and destroyed approximately 3,120 housing units along with the neighborhood's beloved cultural institutions, including jazz clubs. At the time, it was the nation's second-largest residential redevelopment project (Howell 2015: 241). The leveling of the Western Addition sounded alarm bells within other neighborhoods similarly composed of poor and working-class minority populations.

#### 3.2.3.2 Community Response in the Mission

By the 1960s, local opposition to the devastation wrought by urban renewal to existing residents and historic fabric echoed nationwide. In the Mission, residents took note of the Western Addition as a cautionary tale and organized to prevent a similar outcome in their neighborhood. While the SFRA did not intend to replicate precisely the same types of clearance in the Mission, Mission residents anticipated that considerable and disruptive changes would affect their communities as a result of the SFRA's redevelopment plans (Miller 2009:23-24; Summers Sandoval 2011:124-125).

In 1966, the SFRA sought funds for their proposed "Mission Street Corridor"—a study to understand how construction of the Bay Area Rapid Transit (BART) system and associated redevelopment near planned transit stations would affect the Mission's immediate urban environment. This event sparked one of San Francisco's greatest urban political mobilizations, catalyzed by the threat of urban renewal on the neighborhood's predominantly low-income minority communities. Within almost no time, local opposition to SFRA's plans began, led by groups of business and property owners. In 1966, Mary Hall, a realtor, along with "right-wing populist" Jack Bartalini and other neighborhood groups, opposed the SFRA's study out of fear of anticipated displacement. Residents from a range of political backgrounds feared that BART access would generate massive speculative

development in the Mission, which would then price out the existing poor, working-class, and middle-class residents. (Summers Sandoval 2011)

That year, the Mission Council on Redevelopment (MCOR) was established in anticipation of the city's plans for redevelopment in the Mission. A consortium of existing Mission community organizations, MCOR was formed by existing organizations such as OBECA, in addition to "Latino social service providers, Catholic parish churches, tenants' groups, homeowners' groups, block clubs, and the emerging left-wing Raza youth groups" (Howell 2015:267). MCOR was not strictly opposed to the concept of federally funded redevelopment, but rather demanded the opportunity to veto any of the SFRA's urban redevelopment plans that MCOR judged as not meeting the needs of Mission community members. Because the SFRA's reputation had been severely damaged through its earlier slum clearance approach in the Western Addition, the agency took a somewhat more community-sensitive approach for urban renewal in the Mission, through the use of rehabilitation grants and rental supplements in addition to limited building clearance and new construction. MCOR specifically sought a high level of self-determination in the planning process for Mission redevelopment, and held a series of meetings with the SFRA to convey the viewpoints of its constituent members and to urge for neighborhood participation in the city's urban renewal planning efforts. When MCOR was ultimately not granted veto power over SFRA plans, the group organized mass demonstrations that resulted in the Board of Supervisors not pursuing federal urban renewal funds for projects in the Mission. Following its victory, MCOR quickly disbanded (Howell 2015:258-277).

# 3.2.3.3 The Model Cities Program and the Mission Coalition Organization

In 1966, the same year that MCOR mobilized in the Mission, the federal government was also refining its policy perspective on how urban revitalization should be accomplished in the United States. In 1966, the federal Demonstration Cities and Metropolitan Development Act established the Model Cities Program—one of President Lyndon Baines Johnson's Great Society programs—that provided funding for urban renewal through the U.S. Department of Housing and Urban Development (HUD). In light of the acknowledged social failures of the earlier urban renewal paradigm, the new Model Cities Program mandated citizen input into planning decisions and required that urban improvement efforts involve neighborhood preservation rather than demolition. (Pregill and Volkman 1999:706-711)

The nationwide Model Cities Program was composed of a five-year plan to address social and economic issues pertaining to "blighted" urban neighborhoods. Cities that participated in the program received a one-year grant to develop programming for education, housing, health, employment, and social service improvements. Once these plans were completed, cities were then eligible for additional grants and programming, such as supplemental Model Cities grants and federal grant-in-aid programs. Local mayors or city managers were responsible for overseeing the Model Cities Program for their local neighborhoods, and each participating city was required to form a demonstration agency to coordinate the program at the municipal level. However, the Model Cities Program also required "widespread citizen participation" for involving the voices of community residents, groups, and businesses (U.S. Department of Housing and Urban Development 1969:3-7). According to a federal informational brochure on the program, Model Cities aimed to "give citizens early, meaningful, and direct access to decision-making, so they can influence the planning and carrying out of the program" (U.S. Department of Housing and Urban Development 1969:8). The federal program did not specify any particular format for citizen participation, however, and each

Model Cities application had to propose its own strategy (U.S. Department of Housing and Urban Development 1969:8).

Mayor Joseph Alioto was attracted by the Model Cities Program as a new, participatory mechanism to fund social and built environment improvement programs in San Francisco with federal money. In February 1968, Alioto presented the Model Cities Program to the neighborhood at MACABI's Spanish-Speaking Issues Conference. The mayor stated to community members that he would sponsor an application from the Mission for Model Cities funding if the neighborhood supported the idea (Summers Sandoval 2011; Cervantes pers. comm.). The members of MCOR viewed this as an opportunity for meaningful community improvements in the Mission and reconvened to form a new consortium, the Mission Coalition Organization (MCO)—a larger and broader organization than MCOR. The aim of MCO was to strategically position the neighborhood on the Model Cities Program, to articulate community needs, and to secure community control for how the new forms of HUD urban renewal funds were to be used in the Mission (Howell 2015:282-287). MCO subsequently became one of the most broadly based and highly visible community organizations in all of San Francisco (Miller pers. comm.).



Figure 21. MCO Housing Chair Flor de Maria Crane lobbies State Assemblyman Willie Brown and San Francisco Supervisor Terry Francois. Source: El Tecolote Archives, via FoundSF,

http://www.foundsf.org/index.php?title=The\_Truth\_Behind\_MCO:\_Model\_Cities--End\_of\_the\_Mission.

As a neighborhood-based group that ultimately gained considerable influence over the use of federal funding in the Mission, MCO was distinguished through its inclusive, coalition-based organizational model. MCO was a grassroots entity united under multiethnic and diverse solidarity and was developed after the Alinsky Model of Community Action, which was unusual for its time and set the group apart from many other community organizations. Many 1960s social movements understood themselves as representing a specific category or concern—such as Black Power, tenants' rights, or

welfare and low-income needs. The Alinsky Model attempted to create urban protest "and to draw lessons from different experiences in order to provide a fulfilling model of popular organization, able to improve the living conditions of the poor, empower the grassroots, and obtain more democracy and greater social justice" for a wide range of disenfranchised groups (Castells 1983:60).

In California, the Alinsky Model was adopted by significant community organizers such as Fred Ross Sr. of the CSO. Ross, who trained Cesar Chavez and was involved in the development of the United Farm Workers union, mentored Mission community leaders who became involved in the MCO. These leaders included Herman Gallegos, Abel Gonzalez, Chuck Ayala, Margaret Cruz, Rosario Anaya, Lee Soto, Juanita Del Carlo, and Roberto Hernandez, among others (Cervantes pers. comm.). MCO upheld memberships with a wide representation of Mission residents, including "conservative white homeowners' clubs, unions [such as the prominent Centro Social Obrero union caucus], ethnic mutual aid groups, Latino social service providers, merchants, churches, and even self-described third-world nationalist groups" (Howell 2015:13-14). As a strong community group with a broad base of support, MCO was able to gain considerable political power and neighborhood support during negotiations with Mayor Alioto regarding the Mission's role as a Model Cities target neighborhood.

On October 4, 1968, MCO held its first convention at the Centro Obrero Social Hall in the Mission; over 500 delegates participated and elected OBECA's Ben Martinez as president of MCO. MCO's power was also upheld by tenant's unions and Centro Social Obrero (Howell 2015: 283). To create an inclusive and varied following, MCO created numerous interest-group and nationality vice presidencies, as well as twelve membership-concerns committees, and additional committees focused on housing, employment, education, community maintenance, and planning. This diverse web of committees helped the MCO develop into an expansive voice for community change (Howell 2015:283; Mission Model Neighborhood Corporation 1973:1). According to a history of the MCO written for a Model Cities report several years after the coalition was formed, the coalition's "long range goal was to build a city wide identity as a powerful community organization capable of speaking for the broad range of people and interests in the Mission" (Mission Model Neighborhood Corporation 1973:2). It was through MCO's unique and complex committee structure that MCO was able to support unity across its organizations and ultimately MCO as a whole (Figure 22).



Figure 22. MCO's 5th annual convention at University of San Francisco, 1972.

Source: El Tecolote Archives, via FoundSF,

http://www.foundsf.org/index.php?title=MCO\_and\_Latino\_Community\_Formation.

Thus, MCO was positioned as a highly structured and inclusive neighborhood organization during the ramp-up to Model Cities in San Francisco. (Bayview-Hunters Point, a San Francisco neighborhood similarly composed of many low-income and minority residents, also began the process of negotiating with the Mayor's Office and HUD to become a Model Cities target neighborhood.) The coalition's direct involvement in the program, however, was limited because HUD would not formally designate MCO as the neighborhood's citizen participation structure. Even so, MCO secured considerable control over the use of federal Model Cities funds. MCO worked with Mayor Alioto to ensure that the coalition secured majority board representation of (and thus had effective control over) the new decision-making planning authority, the Mission Model Neighborhood Corporation (MMNC) (Howell 2015:283-288). Formed in 1970, MMNC somewhat mirrored SFRA in function as a public authority but was a private, non-profit corporation and focused only on Mission residents (Howell 2015:279). MMNC had a 21-member board, two thirds of which were nominated by the MCO and later appointed by the Mayor. The remaining MMNC board members were also appointed by the Mayor (Miller pers. comm.).

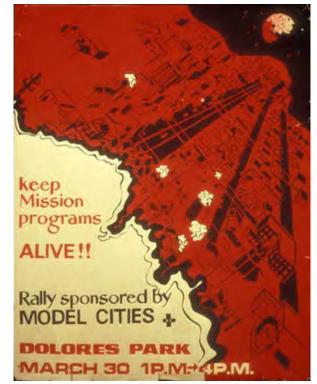


Figure 23. Flyer for the Mission District's community programs. Source: UC Santa Barbara, Library, Department of Special Research Collections, Lucero (Linda) collection on La Raza Silkscreen Center/La Raza Graphics.

Through its initial efforts (reflecting the priorities that MCO had developed during its first years in existence), the MMNC board developed a Model Cities plan that laid out the Mission's various community needs and issues, with a focus on housing, employment, education, childcare, and legal defense. Developing a planning process was essential for identifying community needs and developing a proposal for how federal funds could meet such needs of low-income families and peoples. The plan also proposed a number of new neighborhood-based organizations with programs that would address these needs. The plan was submitted to HUD for review, and it was approved in 1970. Grant funding for the Mission was released shortly thereafter, and the various organizations proposed in the Model Cities plan could be established (Miller pers. comm.; Del Carlo pers. comm.). Several of these organizations—which included Mission Housing Development Corporation (MHDC), Mission Hiring Hall (MHH), and Mission Childcare Consortium (MCCC)—ultimately occupied the subject building; additional information on the missions and programs of these organizations is included in Chapter 4, Owner/Occupant History.

In the context of the Model Cities Program nationwide, ample control and planning set the Mission apart from other Model Cities target neighborhoods. MMNC developed several task forces with the objective of gaining self-reliance for neighborhood residents. The task forces included Social Services, Health, and Housing and Physical Development, and were responsible for monitoring and evaluating the work of the various MMNC-affiliated nonprofit corporations (Figure 24).

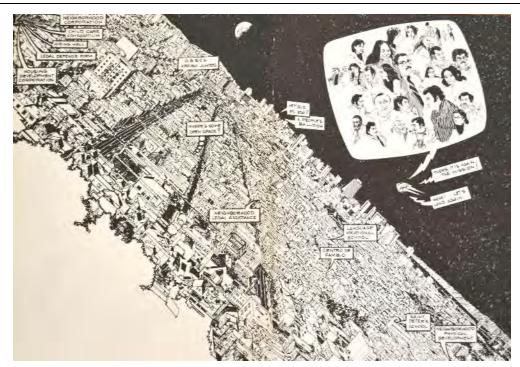


Figure 24. Map of Model Cities-funded organizations in the Mission, included on the cover of a 1974 programs report published by the MMNC Source: Mission Model Neighborhood Corporation, *Mission Model Cities 74-75* 

MCO operated from 1968 to 1974, with its peak years of power between 1970 and 1971. At one time the organization had up to 12,000 members (Castells 1983:106). In addition to securing its involvement in the MMNC, and thus exerting considerable control over the use of federal Model Cities funding, the organization continued to advocate for sensitive redevelopment planning, specifically related to the introduction of the two BART stations in the Mission. According to historian Ocean Howell, the MCO had the foresight and organizational strength to prevent disruptive speculative development around the transit stations:

The MCO addressed this issue by successfully lobbying the Department of City Planning to downzone Mission Street, imposing height and bulk limitations. These limitations, in turn, succeeded in making the speculative redevelopment of the area a losing bet. [...] In the end, no buildings surrounding the BART stations were cleared. When the stations themselves were finally built, they would be much better integrated into the surrounding urban fabric, at least in terms of scale, than were any projects in the Western Addition. (Howell 2015:288)

In 1969, President Nixon's administration began to restrict federal funding for urban programs. In 1974, after a moratorium on Model Cities funding was issued, and due to internal organizational issues, MCO dissolved. However, the work of MCO during the previous several years resulted in a network of community-based service organizations, which continued to receive funding through MMNC. In addition to MHH, MHDC, and the other programs that occupied the subject building and are described in more detail in Chapter 4, Model Cities funded new and existing non-profit corporations in the Mission. These included the following: Mission Education Project, which provided support to Inner Mission children, parents, teachers, and administrators; Mission Reading Clinic, which provided specific educational needs to children with reading disabilities and

handicaps; Mission Contractors Association, which worked to lower barriers for minority contractors working in the mainstream construction industry; and Mission Language & Vocational School, which offered instruction in English language and related job skills to improve Mission residents' chances for employment (Office of the Mayor 1975). Model Cities funding also reached arts institutions and programs in the Mission, such as Galería de la Raza, that supported the work of Latino/a artists in the neighborhood. Funding supported these artists as they developed new approaches to artistic practice—such as public murals with themes related to political activism and Latino culture and identity in the Mission (Howell 2015:291-292; Cervantes pers. comm.).

City directories reveal that MCO's primary administrative space during the 1970s was at 2707 Folsom Street. Of the numerous groups developed under MCO, several were housed in the building at 3145 23rd Street during their earliest years before ultimately moving into the subject building at 2918-2922 Mission Street beginning in 1974. These organizations include the Model Cities nonprofits MHH and MHDC, both of which were established in 1971 and continue to operate today. Further information on the histories and programs of these groups is included in Chapter 4, *Owner/Occupant History*.

# 3.2.4 Mission District Community-Based Organizations and Activism After Model Cities

Although the federal government formally ended the Model Cities Program in 1973, and MCO dissolved the following year, many organizations that were developed under the auspices of Model Cities with MCO involvement were able to sustain their programs and continued to be active forces for social change and meaningful neighborhood improvement in the Mission. The Model Cities funding paradigm transitioned to the federal Community Development Block Grant (CDBG) model, created through the Housing and Community Development Act of 1974. Once the program was established, CDBGs were funneled from HUD through city governments to organizations throughout San Francisco, as long as the non-profits continued to serve low-income families and maintain their original missions. The transition from Model Cities funding to CDBGs, however, limited the amount of grass-roots activism that previously occurred during MCO's leadership; the organizations became dependent upon the city for funding and thus had to cooperate with the city. Therefore, some viewed the non-profits as an extension of city government with less local power. Conversely, CDBGs allowed programs originally created under the Model Cities Program in the Mission to expand their services outside of the earlier Model Cities neighborhood boundary (Del Carlo pers. comm.). In addition to CDBG funding, existing Model Cities organizations also sought new funding from municipal and state sources to supplement their federal money. For instance, major funding sources for Mission Childcare Consortium included the State Department of Education and the Department of Social Services.

Because the Mission received a significant amount of CDBG funding that was available, organizations that developed from the Model Cities Program continued to grow their services and ultimately expand operations into larger facilities. Such was the case for Mission Hiring Hall, Mission Housing Development Corporation, Mission Childcare Consortium, and Mission Community Legal Defense Fund, when they expanded and moved into the building at 2918-2922 Mission Street in 1973-1974.

Many organizations that developed under Model Cities and the MCO were later sustained through CDBG funding. These non-profits included the Mission Language and Vocational School, Horizons Unlimited, Economic Opportunity Council, and Arriba Juntos. This geography of community-based

support embodied the spirit of close collaboration that had its roots in the MCO. The various organizations frequently worked with one another in order to address the interlinked needs of community members in the Mission. The fact that Mission Hiring Hall, Mission Housing Development Corporation, Mission Childcare Consortium, and Mission Community Legal Defense Fund, all shared space at 2918-2922 Mission Street at one time is reflective of such collaboration. It was important that their staff shared workspace in order to collaboratively solve problems and support one another's missions. For instance, a Mission resident seeking employment through Mission Hiring Hall may also require childcare in order to attend training or interviews; in those cases, they were then referred to Mission Childcare Consortium. As each organization eventually grew and required larger office/community space, however, they became more independent of one another (Del Carlo pers. comm.).

Additionally, other organizations that developed after MCO with CDBG funding maintained organizational missions related to those groups developed under Model Cities. One example of these was Mission Economic Development Project, which formed in 1975 to provide socio-economic aid to Mission residents who ran small businesses and those who wanted to start their own business. (Office of the Mayor 1975)

The established and City-aligned network of active community-based non-profits in the Mission had a counterpoint in a constellation of groups that represented a range of more radical perspectives, and that reflected the growing urgency around the experiences of politically disenfranchised groups in the United States. The various forms of organizing and service delivery that arose beginning in the late 1960s but continuing through the 1970s and 1980s reflected growing consciousness and political concerns related to movements around race/ethnic-based civil rights and militarism, Third World solidarity, and women's rights and women's liberation.

An important current of Mission activism in the 1970s and 1980s that operated outside of the federally funded service organizations was largely led by the radical Latino student group known as La Raza en Acción Local (La Raza). Following the San Francisco State College strike (led by a leftist coalition of student groups) and building upon the ideals of MCO, La Raza formed in the late 1960s to accelerate local activism in the Mission and defend a unified Latino community (reflected in its name, "the race," referring to all Spanish-speaking people). Energized by the community mobilization that accompanied the trial of Los Siete de la Raza, seven teenage Latinos accused of killing a police officer in 1969, La Raza was set up similarly to MCO in that it created numerous social and cultural programs, which were funded by other similar-minded groups as well as by the Catholic and Baptists churches. Each program had an elected board and militant groups; La Raza also had a general board that oversaw the organization. Membership was highly selective; a member could vote only if he/she had served in a program for at least two years as an active participant. By 1970, La Raza significantly expanded their activities. The group developed the La Raza Information Centre as part of their Latino educational tutorial program; established a legal counseling center, silkscreen center, credit co-operative, and its own affordable housing development corporation. The corporation's first project encompassed building a 50-unit, low-income housing project on top of a public parking lot, with solar-heating, in the heart of the Mission District (Castells 1983: 119).

In 1975, La Raza undertook a campaign with the Mission Planning Council and successfully preserved housing for approximately 4,000 people while also shutting down pornography-related bookstores and theaters. La Raza also closed down a bar at 24th Street in an attempt to halt gentrification, and redirected the city's funds for urban landscaping towards sanitation, public transit, and traffic improvements. Additionally, La Raza, in joint effort with a neighborhood coalition,

achieved approval of a zoning ordinance to help preserve the neighborhood's residential character. Although these achievements were important, La Raza hoped for a larger mobilization by San Francisco's low-income neighborhoods that would impose a new urban development strategy (Castells 1983: 119).

Throughout the 1970s, Mission District activism remained strong, and by the late 1970s there were approximately 60 community-based organizations in the Mission, most all of which were relatively active (Castells 1983: 120). Longstanding Latino community organizations continued to operate in the post-MCO era, such as the G.I. Forum, Mexican American Political Association (MAPA), Catholic Social Services, the YMCA, and the Salvation Army, for example. Following the MCO movement, some new organizations were founded to focus on more narrowly defined services, clientele, or political goals, and in some instances began looking towards international political situations rather than social conditions at home (Gallegos pers. comm.).

One notable development in this vein was the Central American solidarity movement, which was active in Mission through the 1970s and 1980s. As a result of repressive regimes in Central American nations supported by the United States—such as in Nicaragua, El Salvador, and Guatemala—immigration to San Francisco from these countries remained pronounced. Central American activists in the Mission, as well as those standing in solidarity with them, organized around anti-militarism. These activists supported the needs of those involved in political struggles in Central America, with some leaving San Francisco to join the revolutions. A sanctuary movement also emerged to protect refugees who arrived in the city, specifically in the Mission. (Martí 2006:6-7; Gallegos pers. comm.)

A period of varied political positions and strategies for producing social change, the 1970s and 1980s saw a flourishing of organizing and political activity in the Mission. The focus of Mission social service providers and activist groups in the post-MCO era formed around the myriad needs of the residents. Many of these needs were similar to those first laid out in the Mission Model Cities plan, including housing, education, and employment within the neighborhood. However, the post-MCO era's groups became more specialized as the community, too, became more politically diverse.

# 3.3 Comparative Context: Latino Civil Rights and Activism in California in the Post-World War II Period

In order to provide a comparative context that informs the evaluation of the subject building at 2918-2922 Mission Street, the following section describes significant trends in organizing and service delivery that occurred throughout California during the post-World War II period. While diverse, the developments described in this section shared the aim to rectify the social and political disenfranchisement experienced by Latino/a people statewide. Adapted from information contained in the National Register of Historic Places context statement *Latinos in Twentieth Century California* (prepared for the California Office of Historic Preservation), this summary addresses major organizations and movements that originated within various Latino communities and political contexts, and that illustrates the impressive range of ways in which Latino/a individuals have become socially and politically active and have fought for greater rights as Americans.

## 3.3.1 Organizations for Latino Rights and Inclusion

Throughout the twentieth century, Latino/a people have created movements and service organizations in all regions of the United States against numerous forms of racial and ethnic discrimination in realms closely tied to inclusion in American civic life—including education, employment, housing, and political participation. Broadly speaking, before 1960 Latino activism was most often visible as

community-based, civic and trade union organizing. After 1960, electoral politics and voter mobilizations assumed greater importance, signifying the accumulating power of Latinos. In the process, activists formed key organizations to harness the collective power of the Latino community. This history was characterized by generational waves of organization building and leadership, each animated by the broad social context of their times (California Office of Historic Preservation 2015:99).

Formed in 1947, the Community Service Organization (CSO) was an early and important postwar Latino civil rights advocacy organization based in Los Angeles, which eventually expanded throughout the state of California. Initially formed in Los Angeles by Antonio Rios, Edward Roybal, and Fred Ross, CSO began by leading Roybal's voter campaign for the Los Angeles City Council. In 1949, Roybal won the position, making him the first Mexican-American since 1881 to be elected to the Los Angeles City Council. By 1950, CSO had registered 32,000 East Los Angeles' Mexican-Americans as voters. From there, the organization expanded into larger and broader activism. In 1950, CSO's membership grew to more than 5,000 and comprised chapters throughout 35 cities. CSO advocated for worker rights such as unionization, minimum wage, and migrant worker medical care, and also advocated against housing displacement, educational segregation, and police brutality. Membership continued to increase with 10,000 members throughout the state by the early 1960s, which included those in the San Francisco Bay area, the Central Valley, the Los Angeles region, and others. Local CSO chapters trained Cesar Chavez, Dolores Huerta, and other Latinos/Latinas for future leadership roles (California Office of Historic Preservation 2015:115-116).

During the 1960s and 1970s, Latino civil rights national activism expanded substantially and changed in tenor. While activists shared the goal of ending racial discrimination, various strategies diverged within Latino political activism during this time. Some groups fought for acceptance and inclusion by Americans into the American mainstream society; however, many rejected a cultural assimilation approach and instead underlined Latino cultural integrity. At this time, Latino activism fought to be included in, or to change the structures of, America's political system.

The 1960s brought the formation of La Raza Unida, a Mexican-American political party based in Texas. In 1972, La Raza Unida held a national convention and also fostered local and state political candidates within the Southwest (DeSipio 2013). In 1968, the National Council of La Raza (NCLR) was established in Arizona by Julian Samora, Ernesto Galarza, and activist Herman Gallegos (of San Francisco) who served as the group's executive director. NCLR was a large national organization that operated as an umbrella for other community organizations. Its work supported organizations nationwide while creating a national Latino-activist plan. The Mexican American Legal Defense Fund (MALDEF), established that same year in San Antonio, worked on gaining equity within various fields including employment, education, politics, and immigration. MALDEF eventually opened headquarters in San Francisco and Los Angeles. Vilma Martinez led MALDEF while it was headquartered in San Francisco in the 1970s. Four years after MALDEF formed, the Puerto Rican

Legal Defense Fund (PRLDF) developed (DeSipio 2013). Additional Latino activist groups that formed through the 1960s and 1970s include the National Hispanic Chamber of Commerce and the United Farm Workers (UFW), established by Cesar Chavez, Dolores Huerta and others. UFW elevated California's Mexican farmworker plight to the national level, which helped increase awareness of injustices against Latino laborers.

In the 1960s, injustices against largely immigrant farmworkers from Mexico provided stimulus for the Chicano movement: an urban movement with a broad constituency that developed from the era of 1960s social protesting. An important part of the struggle for Latino civil rights, the Chicano movement inspired many community-oriented services to open, of which several received funding from federal War on Poverty programs. In California, community services to open under the momentum of the Chicano movement include an Oakland health clinic, Centro de Salud Mental; San Diego's Chicano Community Health Center; the Chicana Service Action Centers for job-training located throughout Los Angeles; the East Los Angeles Community Union; and Santa Clara County's Mexican American Community Services Agency (California Office of Historic Preservation 2015:104).

The Chicano movement also relied on youth activism. Groups included those such as high school and college quasi-military radical student protesters known as the Brown Berets, who demanded equal education and cultural acknowledgement. Additionally, the National Chicano Moratorium (NCM) was an anti-Vietnam War group that protested from 1969-1970 in Los Angeles. Latina activists also utilized feminism and the 1960s feminism movement to demand social equality. Francisca Flores led the creation of Los Angeles' Comision Feminil Mexicana Nacional, a group that prepared Latinas for leadership roles within and beyond the Chicano movement (California Office of Historic Preservation 2015:104-105).

The Chicano movement's efforts resulted in noted victories for Latino/a people in the United States. The Fifth and Fourteenth Amendments were nationally enforced; national Latino advocacy groups and organizations gained permanency; Latino/a individuals began to progress into the national and political mainstream; and newer Latino groups—those who demanded stronger civil rights—outweighed earlier methods of assimilation into mainstream American culture (California Office of Historic Preservation 2015:105).

The year 1975 was pivotal for California's Latino population. Through grassroots activism, the Voting Rights Act extended to Latino/a people, easing the voting process along with providing bilingual materials. In 1982, the Voting Rights Act was amended to allow majority-minority voting districts that benefited minority voters. This amendment helped the election of several Latinos into political roles (California Office of Historic Preservation 2015:117-118).

#### 3.3.2 Postwar Latino Labor and Union Activism

Following the Depression era and World War II, the United States underwent tremendous economic growth. This trend meant greater jobs for some and many Latino workers—many of them of Mexican heritage—quit their agricultural jobs and searched for work in cities. By 1960, 85 percent of the Spanish surname population in California resided in the state's cities (California Office of Historic Preservation 2015:72). Latinas, too, generally shifted from semi-skilled factory occupations into clerical positions. An increase in jobs in urban areas, along with the G.I. Bill that allowed Latinos to achieve higher education and therefore greater opportunities for white-collar jobs, provided them upward mobility for the first time. However, much of their gains were temporary, and Latino/a

workers continued to hold inferior jobs, continued to largely occupy the manual labor sector, and continued to earn lower wages than Anglos.

In the 1960s, Latino/a Californians led strike efforts with political support at the state level by Governor Pat Brown, who gained political control through his 1958 pro-labor campaign. Latinos also strengthened their union forces by entering into AFL-CIO unions. In Southern California, Mexican-Americans held union membership in high numbers. At a meat-processing factory, workers grew union membership with strong organizing tactics and through the leadership of J.J. Rodriguez, a CIO local president. The Mine, Mill and Smelter Workers Union of Los Angeles held numerous strikes from the 1940s-1960s, with 400 Mexican union members out of a 2,100-member union. Also in Los Angeles, Mexican steelworkers made up a third of a 16,000-member union. Mexican laborers of Southern California unionized and led strikes in other industries, such as auto, electrical, aircraft, rubber, and longshoremen (California Office of Historic Preservation 2015:76).

Farmworkers also organized. The Agricultural Workers Unionizing Committee (AWOC), established in 1959, held a strike in 1961 against lettuce growers of the Imperial Valley, and again the following year towards the California Packing Corporation (California Office of Historic Preservation 2015:76-77).

On a national level, the National Farm Workers Association (NFWA)—later renamed the United Farm Workers (UFW)—led efforts to organize farm workers. NFWA demanded minimum wage, social security, housing, healthcare, and education assistance for farm laborers. NFWA led several strikes that drew attention nationwide for the first time. In 1965, a UFW strike against grape growers that lasted until 1970 attracted national support and sympathy, coinciding during the civil rights movement (California Office of Historic Preservation 2015:77-78). In 1972, the UFW had increased California's farmworker wages to nearly double with some then receiving basic healthcare. The UFW peaked in the 1970s while organizing workers in Arizona, California, and Florida, and securing the passage of the Agricultural Labor Relations Act for California, giving farm labor unions new protections (California Office of Historic Preservation 2015:78).

In the 1970s, Latinos and Latinas continued advocating and fighting for worker rights. "Housing the largest Spanish-speaking population in the U.S., California emerged as the site of nationally significant labor activism" (California Office of Historic Preservation 2015:79). By the 1980s, the Reagan administration propagated national anti-unionism sentiment when the President fired air traffic controllers who went on strike in 1981 and replaced them with other employees. Reagan's firings led other employers across the nation to follow suit with their own employees who went on strike.

While the national labor movement began to wither at this time, Latino/a organizers brought fierce union tactics, which ignited the labor movement on a national scale. In San Francisco in the 1980s, the Hotel Employees and Restaurant Employees Union (HERE) Local 2 aided a hotel strike with the organization of Miguel Contreras. HERE also created Latinos Unidos (United Latinos) to additionally assist the strikers. The strike lasted 27 days, and ultimate gained higher wages and increased benefits. In Van Nuys, California, Mexican workers at a General Motors plant delayed closure of the plant through grassroots boycotting. In Watsonville in 1985, 1,500 Mexican and Mexican-American women employees went on strike against their frozen food employer for 19 months. Although they lost, their strike was noticed across the nation (California Office of Historic Preservation 2015:81).

## **Owner/Occupant History**

## 4.1 Owner/Occupant Chronology

Table 3 provides a list of the known owners of 2918-2922 Mission Street. Table 4 provides a list of known occupants. Given that the building contained many commercial tenants at any one time, Table 4 presents the tenants listed in San Francisco city directories at four points in time between the building's construction in 1924, and 1982, the final year that city directories are available.

**Table 3. Owner Chronology** 

Date	Name/Address	Source
APN 6529-002	2918-2920 Mission Street	
1917-1953	Henrietta Sittenfeld	San Francisco Office of the Assessor- Recorder; June 2, 1953 Building Permit, source: SF Dept. of Building Inspection
1947	Union Trust So. Exrs	San Francisco Office of the Assessor- Recorder
1952–2006	Marvin Sugarman, Warren A. Sugarman, Georganna S. Sugarman, and/or Sugarman Family Trust	San Francisco Office of the Assessor- Recorder
2006-present	RRTI Inc.	San Francisco Office of the Assessor- Recorder
APN 6529-002A	2922 Mission Street	
1917	Commercial Centre Realty	San Francisco Office of the Assessor- Recorder
1938	ML Fruhling	San Francisco Office of the Assessor- Recorder
1938	Cal Pao Title & Tr Co	San Francisco Office of the Assessor- Recorder
1938-1946	Aaron A. and Louise R. Heringhi	San Francisco Office of the Assessor- Recorder
1946	Louise R. Heringhi	San Francisco Office of the Assessor- Recorder
1956	Bertha A. Gordon, Wells Fargo Bank, and Marvin Sugarman	San Francisco Office of the Assessor- Recorder
Unknown-2006	Marvin Sugarman, Warren A. Sugarman, Georganna S. Sugarman, and/or Sugarman Family Trust	San Francisco Office of the Assessor- Recorder
2006-present	RRTI Inc.	San Francisco Office of the Assessor- Recorder
APN 6529-003	Parking Lot	
1948	Jessie B. Lyon	San Francisco Office of the Assessor- Recorder

1960	Bertha A. Gordon, Wells Fargo Bank, and Marvin Sugarman	San Francisco Office of the Assessor- Recorder
1952-2006	Marvin Sugarman, Warren A. Sugarman, Georganna S. Sugarman, and/or Sugarman Family Trust	San Francisco Office of the Assessor- Recorder
2006-Present	RRTI Inc.	San Francisco Office of the Assessor- Recorder

#### **Table 4. Occupant Chronology**

Date	Name/Address	Source
1925	Coast Auto Company	Crocker-Langley San Francisco City Directory 1925 (San Francisco, CA: R.L. Polk & Co. 1925).
1926- 1929	• Badger & Hayes Inc. (2922 Mission St)	Crocker-Langley San Francisco City Directory 1928 (San Francisco, CA: R.L. Polk & Co. 1926-1929).
1933	<ul> <li>Morton &amp; Wildman (used cars) (2922 Mission St)</li> <li>Malkason Motors Co. (2920 Mission St)</li> </ul>	Polk's Crocker-Langley San Francisco City Directory 1933 (San Francisco, CA: R.L. Polk & Co. 1933).
1953	• Lesher-Muirhead Motors (2920 Mission St)	Polk's San Francisco City Directory 1953 (San Francisco, CA: R.L. Polk & Co. 1953).
1955–56	Better Values Store Inc. (2920 Mission St)	Polk's San Francisco City Directory 1955–56 (San Francisco, CA: R.L. Polk & Co. 1956).
1958	<ul> <li>Volvo Motors Auto (2922 Mission St)</li> <li>Sam's Speed Service (auto repair) (2920 Mission St)</li> </ul>	Polk's San Francisco City Directory 1958 (Los Angeles, CA: R.L. Polk & Co. 1958).
1959- 1972	• Atlas Motors or Atlas Volkswagen (2920-2922 Mission St)	Polk's San Francisco City Directory 1959–1972 (Los Angeles; Monterey Park, CA: R.L. Polk & Co. 1959-1972).
1973- 1985	Mission Hiring Hall Inc. (2922 Mission St)	Polk's San Francisco City Directory 1973 (Monterey Park, CA: R.L. Polk & Co. 1973); San Francisco City Directory 1974 (El Monte, CA: R.L Polk & CO. 1974– 1977); San Francisco City Directory 1978 (Dallas, Texas: R.L Polk & Co. 1978). San Francisco Telephone Directory 1979–1985.

1974- 1985	Mission Housing Development Corporation (2922 Mission St)	San Francisco City Directory 1974 (El Monte, CA: R.L Polk & CO. 1974–1977); San Francisco City Directory 1978 (Dallas, Texas: R.L Polk & CO. 1978). San Francisco Telephone Directory 1979–1985.
1974	<ul> <li>Mission Model Neighborhood Corp. (2922 Mission St)</li> </ul>	San Francisco City Directory 1974 (El Monte, CA: R.L Polk & CO. 1974).
1974– 1975	<ul> <li>Mission Childcare Consortium Inc. (2922 Mission St)</li> </ul>	San Francisco City Directory 1974 (El Monte, CA: R.L Polk & CO. 1974–1975).
1974- 1978	<ul> <li>Mission Community Legal Defense Fund (2922 Mission St)</li> </ul>	San Francisco City Directory 1974 (El Monte, CA: R.L Polk & CO. 1974–1977); San Francisco City Directory 1978 (Dallas, Texas: R.L Polk & CO. 1978).
1989	Movie Magic	SF Dept. of Building Inspection, Permit No. 612733
1991- Present	Wash Club Laundry     (2922 Mission St)	SF Dept. of Building Inspection, Permit No. 668045

## 4.2 Organization Occupant Histories

The five community-based nonprofit organizations whose offices were housed in the subject building beginning c.1974 developed in close association with one another and have interlinked histories (Figure 25). These five organizations—Mission Model Neighborhood Corporation (MMNC), Mission Housing Development Corporation (MHDC), Mission Hiring Hall (MHH), Mission Childcare Consortium (MCCC), and Mission Community Legal Defense Fund (MCLDF)—have a shared origin created through, and funded by, the federal Model Cities Program. They also embodied a shared goal to improve the lived experiences of the residents of the Mission, many of whom faced serious social barriers regardless of their ethnicity.

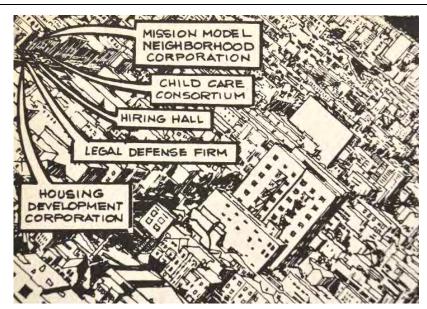


Figure 25. Detail of 1974 Model Cities programs report cover, showing a hand drawn map indicating the location of four Model Cities organizations within the subject building Source: Mission Model Neighborhood Corporation, *Mission Model Cities 74-75* 

The organizations were created following the submittal of the Mission Model Cities plan to the Department of Housing and Urban Development and the first delivery of Model Cities funding to San Francisco in 1971. The plan identified a broad range of community needs for the Mission in the realms of employment, education, housing, health, recreation, and other areas. Upon their formation, the majority of these organizations (with the exception of MCLDF) established their offices at 3145 23rd Street. As the organizations grew their staff and programs, it is believed that their first shared space proved too small for them, and they relocated to 2918-2922 Mission Street in order to expand (Del Carlo pers. comm.). Based on city directories and municipal Model Cities reports, the first of the organizations to relocate was MHH, in 1973; the remainder followed in 1974. The various groups vacated the building over time, with the MCCC offices remaining for only one year. MHDC and MHH remained the longest, until 1985, when it appears that these organizations outgrew the space they had occupied for over ten years (Del Carlo pers. comm.).

The following section presents brief histories of the five Model Cities-funded programs that occupied the building at 2918-2922 Mission Street during the early- to mid-1970s. These histories provide an overview of the programs' primary programs and major organizational accomplishments, as well as brief comparative context that describes similar organizations that may have also operated in San Francisco during the same period. The building's earlier automobile-related commercial tenants are not expanded upon in this section, as they appear to be unremarkable businesses within the context of a neighborhood commercial corridor in San Francisco during the early- to mid-twentieth century.

#### 4.2.1 Mission Model Neighborhood Corporation

In 1970, MMNC was formed by MCO and Mayor Joseph Alioto's office as a private, not-for-profit corporation that was the primary citizen participation mechanism required by the Model Cities program. The corporation resembled existing agencies that operated throughout the entire city (such as the SFRA), but MMNC was responsible for administering Model Cities funding to programs

occurring within the boundaries of the Mission Model Cities target area. Prior to the waning of MCO's political influence in 1974, MMNC operated in tandem with the Mission Housing Development Corporation (described in the following section) to assess the Mission's policy and planning needs. Most importantly, MMNC became an instrument for the MCO's political objective to allow residents of the Mission to identify urban planning priorities and to determine its own political future (Howell 2015:279-280).

The community-focused planning efforts of the MMNC were rooted in its 21-member board of directors, two thirds of which are put forward by the MCO and formally appointed by the mayor. The directors were responsible for developing the Model Cities improvement plan that outlined MMNC's areas of community involvement in the Mission (Del Carlo pers. comm.). On May 3, 1971, a \$2.9 million Mission District improvement plan, drafted by MMNC, was approved by the San Francisco Board of Supervisors and forwarded to HUD. The plan proposed approximately \$800,000 for job development, \$800,000 for housing development, \$775,000 on education, and \$200,000 on citizen participation and outreach (Burns 1971:5).

Playing a central role in the work of MMNC was its large collection of task forces—in areas such as employment, police, recreation, welfare, and housing—that liaised with applicable Model Cities organizations. For instance, the housing task force was linked with programs including the Mission Housing Development Corporation; the police task force was a bridge to programs such as Mission Community Legal Defense Fund. The task forces were responsible for evaluating the efficacy of their respective organizations and had the authority to withhold funding if any organization's programs were deemed as not meeting community needs sufficiently (Mission Model Neighborhood Corporation 1973).

MMNC was initially allocated an annual budget of \$3.2 million and was viewed as the primary source of local planning expertise and community participation in the Mission. During the early 1970s MMNC gained considerable funding and access to City Hall, which it used to propose new programs and policies to improve the quality of life for existing Mission residents and mitigate potential displacement. One example of MMNC's influence was its successful campaign to downzone areas of Mission Street near the BART station locations, making those areas less attractive to outside real estate developers. Also in the early 1970s, MMNC drew attention to issues such as inadequate municipal service performance (i.e., garbage collection), and lobbied appropriate city agencies to address residents' concerns (Howell 2015:284–289).

City directories indicate that MMNC was housed in the subject building for one year only. As MMNC fulfilled the community participation mandate of the Model Cities Program, the moratorium on Model Cities in 1974 forecast an uncertain future for the corporation. Mayor Alioto proposed that both the MMNC and the equivalent organization in the city's other Model Cities neighborhood, Bayview-Hunters Point, be combined into a new body, the Model Cities Council. The council was to include board members from each of the neighborhoods but would be housed in the mayor's office (Burns 1974:3). Thus MMNC pivoted to a position more closely associated with City Hall; historian Ocean Howell has written that the corporation "effectively ceased to be a strictly community-controlled organization. From that point on, the organization's activities were severely curtailed by a conservative Department of Housing and Urban Development" (Howell 2015:294).

#### 4.2.2 Mission Housing Development Corporation

MHDC was formed alongside the MMNC and functioned as a public housing development authority that initially operated using Model Cities funding. MHDC's primary goal was to improve housing options for low-income residents of the Mission, and it was closely aligned with the planning expertise of MMNC. Reflecting their interconnected relationship, both organizations shared space within the building at 3145 23rd Street beginning in 1971, and in 1974 relocated together into the subject building at 2918-2922 Mission Street.

When established in 1971, MHDC was an early non-profit affordable housing development organization in San Francisco. Although it does not appear that comparable neighborhood-based affordable housing corporations existed previous to MHDC, an important antecedent to the organization's work is the ILWU Longshore Redevelopment Corporation, which planned and developed the St. Francis Square complex in the Fillmore District during the 1960s. While not strictly a community-based non-profit like MHDC, the union-affiliated developer of St. Francis Square is notable for constructing affordable housing units outside the auspices of the municipal housing agency, the San Francisco Housing Authority. Union pension investments funded St. Francis Square, whose 300 units were sold to low- and moderate-income San Francisco residents. The project has been viewed as an important model for creating affordable housing units for individuals who otherwise faced barriers in the housing market in the city (Cole 2016).

Compared to St. Francis Square, the work of MHDC ultimately represented a longer-term investment in a single neighborhood. MHDC was formed to address the specific housing needs of the Mission. A 1974 fact sheet on the corporation described its rationale: "overcrowding, deterioration, high rent, high construction cost, dilapidation, and lack of a master plan are some of the housing problems existing in the Mission Neighborhood Area. Lack of cooperation from existing housing agencies to deal with these problems has created the need for the MHDC Project" (Mission Model Neighborhood Corporation 1974: "Fact Sheet: Mission Model Neighborhood Corporation" para. 3).

In conjunction with the MCO and MMNC, MHDC oversaw programs that distributed federal Model Cities funding into new housing development projects and other housing-related initiatives in the Mission. The program's earliest efforts were in community funding for the rehabilitation of existing buildings that had suffered from deferred maintenance (Del Carlo pers. comm.). MHDC employed Model Cities funding for a provision of \$150,000 to Crocker National Bank, which the bank used as security against potential defaults for rehabilitation loans that were available to Mission residents (San Francisco Chronicle 1972:2). The corporation furthermore acquired a limited number of properties, which it then arranged to be sold to Mission residents who were not able to buy property without MHDC's financial assistance. According to a 1974 program report, MHDC had sponsored the rehabilitation of more than 100 buildings in the Mission (Mission Model Neighborhood Corporation 1974: "Fact Sheet: Mission Model Neighborhood Corporation"). In addition to its rehabilitation and home buying assistance programs, MHDC sought a clearer picture of housing issues in the Mission and conducted a door-to-door survey to identify the neighborhood's makeup of owners and renters (Cervantes pers. comm.)

The most visible of MHDC's projects within its first two years in existence were its successful appeal for federal funding for two new below-market-rate housing projects. This money was awarded shortly before President Richard Nixon's administration slashed Model Cities program funding. Apartamentos de la Esperanza, at 19th and Guerrero streets, and the Betel Apartments complex, at 24th Street and Potrero Avenue, were funded in 1973 and completed several years later, providing

39 and 50 units of affordable housing respectively (San Francisco Chronicle 1973:2; Howell 2015:292–293).

MHDC additionally spearheaded new urban planning efforts in the Mission. A significant accomplishment for the organization was the completion of the 1974 *A Plan for the Inner Mission*, also known as the Mission Plan. During the development of the plan from 1972 to 1974, planners hired by MHDC worked with community members to refine priorities for neighborhood improvements in a range of planning-related areas, including housing, recreation and park space, economic development, public health, education, community services, and transportation. Although not an official neighborhood plan developed by the Department of City Planning, the Mission Plan was a major effort for a community-based organization to analyze and synthesize a range of urban issues affecting quality of life of neighborhood residents (Mission Housing Development Corporation 1974).

Following the dissolution of MCO, MDHC's two affordable housing developments in the Mission had already been awarded federal funding and were underway; the organization's completed initiatives included rehabilitating several buildings as subsidized condominiums, as well as providing financial assistance to approximately 450 residents. Despite MMNC and MDHC's ambitions to introduce thousands of new affordable residential units in the Mission, in 1974 political developments at the local and national levels heavily restricted their ability to enact those plans (Howell 2015:294-295).

Through the 1970s, MHDC saw its two funded development projects—Apartamentos de la Esperanza and Betel Apartments—through to completion, and continued to explore new affordable housing construction. In the early 1980s, MHDC was responsible for constructing a third housing project from scratch, as well as rehabilitated a single-room occupancy hotel (Moss pers. comm.).

MHDC remained at 2918-2922 Mission Street until the mid-1980s. As a tenant of 2918-2922 Mission Street, MHDC originally utilized the building as an administrative office. While today MHDC has internal facing programs that go beyond affordable housing provision—such as engaging community members through skills building classes—those programs did not start until after MHDC relocated from 2918-2922 Mission Street (Moss pers. comm.). The organization currently occupies offices in the Mission at 474 Valencia Street.

#### 4.2.3 Mission Hiring Hall

MHH was established as a Model Cities employment service for Mission residents, and was among several "manpower" organizations that operated in the neighborhood at this time. Once formally funded by Model Cities grants, MHH carried forward the goals of the MCO's jobs committee, which had developed its role negotiating directly with San Francisco employers to secure employment contracts. A number of individuals who had been heavily involved in the MCO jobs committee transferred to MHH upon its creation (Miller 2009:222).

The name given to MHH harkened to the hiring hall concept that is closely associated with San Francisco labor history, and specifically with the 1934 West Coast Longshoreman's Strike. During the strike, one principal demand of the waterfront workers was to establish a union-administered institution, the hiring hall, to dispatch union members to jobs on the docks. Once implemented, the hiring hall system regulated job assignments and eliminated the favoritism that had previously been rampant along the waterfront (Mills n.d.). MHH thus had a meaningful connection to an established tradition in San Francisco, but the organization operated outside of a union context. Based on research conducted for this report, it could not be determined whether any comparable

neighborhood-based employment organizations existed prior to Model Cities that used a similar strategy to negotiate directly with employers to secure jobs for underserved residents.

The primary goal of MHH during the 1970s and 1980s was to place unemployed residents of the Mission in jobs in San Francisco. The organization sought to overcome the various barriers faced by neighborhood residents, particularly Spanish speakers, in the employment market: these barriers included lack of job training and formal education, lack of English language skills, and discriminatory hiring practices. Many of the positions that were open to job seekers who had limited experience were in sectors such as garment manufacturing, and offered low pay and difficult workplace conditions (Mission Model Neighborhood Corporation 1974:C4-C5).

Staff members of MHH met with unemployed residents of the Mission seeking job referrals, and provided employment counseling and skills related to resume writing and application completion (Figure 26). With a formal bureaucratic structure and full-time, paid staff, the MHH forged relationships with major employers in the city, including Pacific Gas & Electric, Chevron, Foremost-McKesson, Hostess, and Safeway, which committed to interview and hire Mission job seekers. (Del Carlo pers. comm.; Office of the Mayor 1975) The organization therefore advocated for employment opportunities, some of them white-collar, that may previously have been unattainable to Mission residents. By 1973—prior to the moratorium on federal Model Cities funding and the organization's relocation into the subject building—MHH had placed over 650 individuals in jobs, and had placed nearly 200 Mission residents in employment training opportunities (Mission Model Neighborhood Corporation 1973:"Fact Sheet: Missing Hiring Hall").



Figure 26. Interior space occupied by Mission Hiring Hall in the subject building, c.1975 Source: Office of the Mayor, San Francisco Model Cities Program, 1975

Although the federal Model Cities Program was eliminated in 1973, MHH was able to continue work through funding provided by the Department of Labor (Miller pers. comm.). The organization's relocation to new offices in 1973 and its transition to federal block grant funding do not appear to have disrupted its program offerings, and MHH continued working to place unemployed Mission residents in jobs. By 1975, the organization had received over \$300,000 in funding from HUD (Office of the Mayor 1975). According to the 1979 municipal performance report for community development programs, MHH operated to "provide sufficient job information, supportive services"

and referrals of Mission Model Neighborhood residents to place them in full-time employment. A secondary goal is Affirmative Action and Job Development activities leading to job creation and placement" (Mayor's Office of Community Development 1979:48).

MHH worked closely with other manpower organizations in the Mission, including Arriba Juntos (which also received HUD funding through the Model Cities program and community block grants). Job applicants who arrived at Mission Hiring Hall but required additional training prior to employment were referred to Arriba Juntos, which provided the necessary support (such as a specific training program for jobs at Safeway). Arriba Juntos also provided post-hire counseling to assist in job retention. The collaboration between these two organizations reflects the tightly connected environment of community-based nonprofits in the neighborhood during the 1970s. (Del Carlo pers. comm.; Office of the Mayor 1975)

MHH remained in the subject building until 1985. The organization remains in existence as of the writing of this report, with offices in the Mission at 3080 16<sup>th</sup> Street, and in the South of Market district at 1048 Folsom Street.

#### 4.2.4 Mission Childcare Consortium

MCCC was established to provide sliding-scale child day care to families residing within the Mission Model Cities target area, which was identified as in high need of affordable day care options for working-class families. The organization grew out of the MCO's childcare committee (Del Carlo pers. comm.). A 1973 Model Cities Program report articulated the community's need for affordable childcare, stating that "parents, single mothers in particular, are unable to find childcare at a cost which will permit them to go to work or continue working" (Mission Model Neighborhood Corporation 1973:"Fact Sheet: Mission Childcare Consortium" para. 2). The provision of community-based childcare, therefore, was viewed as a tool to support not only childhood development but also employment and family financial security. Additional funding for MCCC was initially supplied by the Department of Social Services (Office of the Mayor 1975). Research completed for this report did not determine whether any comparable community-based childcare organizations operated in San Francisco during the second half of the twentieth century.

The consortium's first day care location, accommodating 40 children, opened in November 1971 at the former St. Peter's school on Alabama Street; seven additional locations opened early the following year, housed in both residential and commercial properties in the Mission (Stack 1971:4; Cervantes pers. comm.). Many of the coalition's staff members were hired directly from Mission communities and were fluent in Spanish, although not all children who participated in the group's day programs were from Spanish-speaking homes. The organization was structured to meet varying childcare needs within the community: several locations operated throughout the day, others operated before and after school hours, and one additional location was a drop-in center. The coalition's services aimed to allow parents—particularly mothers, who were traditionally assigned to child-caring roles—to take employment or receive job training during the daytime (Hamilton 1971:4; Stack 1971:4).

Within the consortium's first years in operation, its programs were expanded to include a 24-hour Extended Family Center that provided social services to abused children and their families (California Living Magazine 1973:23). By 1973, the organization reported that it had grown rapidly to serve approximately 250 children in the Mission. Its day care services included a nutrition program providing free meals and snacks, as well as a health program with medical, vision, and

dental examinations. Social workers were also employed at the individual childcare locations (Mission Model Neighborhood Corporation 1973: "Fact Sheet: Mission Childcare Consortium").

According to city directories, the administrative office of MCCC relocated from its initial location at 3145 23rd Street into the subject building at 2918-2922 Mission Street in 1974, and remained there through 1975. At this time, the organization had six childcare centers throughout the Mission, and continued the scopes of its nutrition, health, and social service programs (Mission Model Neighborhood Corporation 1974:"Fact Sheet: Mission Childcare Consortium"). After the moratorium on federal Model Cities funding, the Mission Childcare Consortium continued to receive money from the Department of Social Services but also secured major funding from the State Department of Education. The change in funding source did not disrupt the organization's programs, and in 1975 eight childcare centers were in operation (Office of the Mayor 1975). However, the consortium's dependence on state money meant that policy changes at the state level at times threatened to limit certain families' participation in its subsidized childcare programs. In response, through the 1970s the consortium fought to maintain the community's access to its programs and joined campaigns against proposed state policy changes (Zane 1974:4; McKillips 1976:4).

City directories indicate that the offices of the Mission Childcare Consortium relocated out of 2918-2922 Mission Street in 1976, after two years' occupancy of the building. Immediately after its relocation out of the subject building, the organization retained spaces at 3000 Folsom Street and 1406 Valencia Street and was led by Ben Martinez, the former president of the MCO (Cervantes pers. comm.). The organization remains in operation as of the writing of this report.

#### 4.2.5 Mission Community Legal Defense Fund

MCLDF was founded to provide bilingual (Spanish and English) legal services free of charge to residents of the Mission, particularly serving low-income Latino/a residents who faced legal barriers to full participation in civic life. The legal defense fund was established in 1973, two years after the formation of the other organizations that ultimately joined it within 2918-2922 Mission Street. MCLDF's original office location was at 2707 Folsom Street (Mission Model Neighborhood Corporation 1973: "Fact Sheet: Mission Community Legal Defense Fund"), which it occupied briefly before moving to the Mission Street Model Cities building in 1974.

Although focused at a community scale, MCLDF followed in the tradition of influential public interest legal defense funds that had become active nationwide in the twentieth century. Prominent organizations included the NAACP Legal Defense and Education Fund, in addition to MALDEF and PRLDF, which addressed issues specific to Latino/a communities. These legal defense funds pursued legal action with the aim of changing socially unjust institutions and winning civil rights in areas such as employment, voting, and housing (DeSipio 2013). By providing legal services to individual community members, however, MCLDF was perhaps more similar to the Bayview-Hunters Point Community Defender, a federally funded legal program founded in 1971 in San Francisco's other Model Cities target neighborhood (Office of the Mayor 1975).

The programs of MCLDF responded to the inability of the public defender's office to provide effective legal counsel to Mission residents. According to an MMNC report drafted immediately before the legal defense fund began operating, the organization was created to lower "the large number of Mission Neighborhood Area residents arrested and found guilty of offenses simply because they cannot afford adequate legal services and must depend on the Public Defense Office"

(Mission Model Neighborhood Corporation 1973: "Fact Sheet: Mission Community Legal Defense" para. 2).

The legal defense fund's staff was comprised of attorneys who volunteered their time, or worked well below the rates they would be paid by a private law firm (Del Carlo pers. comm.). Upon its establishment, the organization defined its parameters as providing criminal defense services, assisting with "own recognizance" release and bail services, as necessary. After one year in operation, the organization had expanded its services to encompass the following: "Legal counseling for those charged with criminal offenses; some legal aid for civil matters of community concern; court representation; attorney referrals; probation hearing aid; drug diversion assistance; legal research; training legal workers; law classes; coordination with other Mission community organizations; on-going study regarding arrests, police brutality, etc." (Mission Model Neighborhood Corporation 1974: "Fact Sheet: Mission Community Legal Defense" para. 3). Within six months in 1974, the organization reported that it had served more than 250 clients and appeared in court more than 150 times. The organization reported that, "Compared with the data in the Annual Report of the Public Defender's Office - 1972, the MCLD showed significantly fewer 'guilty' judgments, fewer clients sent to prison, more probations and more not guilty findings and dismissals" (Mission Model Neighborhood Corporation 1974: "Fact Sheet: Mission Community Legal Defense" para. 4). By 1975, Mission Legal Defense Fund had provided some form of legal assistance to over 600 residents of the Mission (Office of the Mayor 1975).

In addition to courtroom representation and legal research, MCLDF developed programs to assist Mission residents navigate the legal territory of immigration and welfare assistance. Through its immigration services, the organization provided counseling and representation at immigration and naturalization hearings. MCLDF's welfare services were a later addition to its suite of programs, and encompassed legal advising, representation, and workshops to familiarize welfare aid recipients in the Mission with their rights and responsibilities (Mayor's Office of Community Development 1979:47).

Beyond the organization's courtroom-based legal services and educational programs for Mission residents, MCLDF was involved in public campaigns to reform racially biased public policies in San Francisco, which reflected the strategies used by national civil rights legal defense funds such as MALDEF and PRLDF. During the years that the organization was housed at 2918-2922 Mission Street, it was one of several community groups involved in a reform campaign to establish new guidelines for police treatment of public witnesses during arrests. The organization also campaigned against changes to the admissions practices of Hastings College of the Law, which were viewed as creating bias against racial and ethnic minority applicants (Robinson 1976:14; Ramirez 1978:10).

City directories indicate that MCLDF moved its offices to 2940 16th Street in 1979. The organization no longer operates.

#### 5.1 **California Register Eligibility**

The following section evaluates the property to determine whether it meets the eligibility criteria for listing in the California Register, for the purposes of CEQA review. These evaluative criteria are closely based on those developed by the National Park Service for the National Register. In order to be eligible for listing in the California Register, a property must demonstrate significance under one or more of the following criteria:

- **Criterion 1 (Events):** Resources that are associated with events that have made a significance contribution to the broad patterns of local or regional history, or the cultural heritage of California or the United States.
- **Criterion 2 (Persons):** Resources that are associated with the lives of persons important to local, California, or national history.
- **Criterion 3 (Design/Construction):** Resources that embody the distinctive characteristics of a type, period, region, or method of construction, or represent the work of a master, or possess high artistic values.
- **Criterion 4 (Information Potential):** Resources that have yielded, or have the potential to yield, information important to the prehistory or history of the local area, California, or the nation.

In addition, a property must retain integrity when being evaluated for listing in the California Register. Integrity is the measure by which a property is evaluated based on the property's ability to convey its historical significance. To retain integrity, a property must have most of the seven aspects of historic integrity as defined by the National Register and adopted by the California Register: location, design, materials, workmanship, setting, association, and feeling.

#### 5.1.1 **Criterion 1 (Events)**

2918-2922 Mission Street is significant under Criterion 1 at the local level, for its association with five community-based non-profit organizations that occupied the building and formed a locus of community services in the Mission between the mid-1970s and mid-1980s: Mission Model Neighborhood Corporation (MMNC), Mission Hiring Hall (MHH), Mission Housing Development Corporation (MHDC), Mission Childcare Consortium (MCC), and Mission Community Legal Defense Fund (MCLDF). These organizations represented the successful implementation of communitybased (and largely Latino/a-based) control over the use of federal Model Cities funding for neighborhood resident empowerment in San Francisco during the post-World War II period. The organizations are closely associated with the evolving story of federal anti-poverty and urban renewal programs in the second half of the twentieth century. Through its use as a hub of neighborhood-based social services during the 1970s and 1980s, the building is associated with the Mission's successful Model Cities community participation strategy to define community needs and develop impactful organizational solutions.

Through the involvement of the MCO, a broad-based neighborhood coalition formed in 1968 based on the community organizing principles of Saul Alinsky, Mission residents gained a voice in the process of defining community needs. The MCO's participatory approach has been recognized as highly innovative and successful in terms of citizen participation, which distinguished the Mission from the majority of Model Cities programs across the United States. Specifically, the MCO negotiated with Mayor Alioto's office during the application process for the Mission's Model Cities designation, and ultimately secured majority representation on the board of the MMNC, the neighborhood-based nonprofit corporation responsible for planning, distributing funding to, and evaluating the Mission's Model Cities programs.

The Mission's experience in the Model Cities program thus represents a significant development in the history of the Mission during the twentieth century, and in the social history of Latino/a residents of San Francisco (who were served predominantly, but not exclusively, by the Mission's Model Cities initiatives). The strong involvement of the MCO in the MMNC (and by extension its affiliated community non-profits, which developed out of the MCO's standing committees) allowed a spectrum of community members to become involved in articulating the needs of residents, developing organizational solutions to overcome social barriers, and working towards the political and social inclusion of the Mission's underserved populations.

MMNC occupied the subject building for one year, 1974. It was joined by four of the neighborhood's Model Cities organizations (as represented in Figure 25). These organizations were:

- Mission Hiring Hall (1973–1985)
- Mission Housing Development Corporation (1974–1985)
- Mission Childcare Consortium (1974–1975)
- Mission Community Legal Defense Fund (1974–1978)

Although MMNC, MHH, MHDC, and MCCC previously shared a smaller office at 3145 23rd Street beginning in 1971, the subject building at 2918-2922 Mission Street has a long-term affiliation with the organizations. Specifically, MCLDF delivered social services and resources to Mission residents from the building for a period of at least five years and MHH and MHDC remained in the building for more than ten years. While the Model Cities program was phased out immediately prior to the organizations' relocation into the subject building, the organizations received federal HUD money through a different funding model (Community Development Block Grants) and continued to embody the vision of neighborhood-based social service delivery that had been developed by the MCO and implemented by MMNC.

The subject building meets the definition of "Headquarters and Offices of Prominent Organizations," a property type "associated with struggles for inclusion" as described in the publication *Latinos in Twentieth Century California: National Register of Historic Places Context Statement* (California Office of Historic Preservation 2015:139). While not significant specifically for individual achievements attributed to the tenant organizations, the subject building at 2918-2922 Mission Street was recognized as one of the neighborhood's most prominent hubs of Mission activism and social service organizations that worked to overcome the systemic social barriers faced by Mission residents, specifically Latino/a individuals. Working collaboratively with one another and housed together on the Inner Mission's primary commercial corridor, the four nonprofit organizations listed above (and initially joined by the MMNC) provided services to improve affordable housing options in the Mission, secure stable employment, provide childcare options for working and work-seeking

parents, and offer legal representation. Given the demographic composition of the Mission at this time, the organizations supported community-based efforts to improve the lives of its Latino/a residents and more fully integrate them into the social and political life of the city at large. Considered together in light of their cumulative influence on Mission residents, the four organizations (initially with the close oversight of the MMNC) formed an impactful neighborhood center that led to meaningful change in the lives of Mission residents following the influential organizing principles of the MCO.

The significant association of the subject building at 2918-2922 Mission Street with community-based social service delivery in the Mission was furthermore expressed through the MMNC's decision to commission the pioneering Latina muralist collective the Mujeres Muralistas to paint the mural *Latinoamerica* on the south façade of the building. *Latinoamerica* introduced the collective into the Mission muralist tradition, which previously had been dominated by men. The mural included complex themes related to the cultural identities and lived experiences of the Mission's Latino/a residents in the 1970s, and it marked the building's strong connection with the culturally vibrant neighborhood that its tenant organizations served. The mural continued to express the building's link to Mission community members until it was painted over during the late 1980s.

For the reasons described above, ICF finds that 2918-2922 Mission Street is significant under Criterion 1. The building's period of significance associated with this significance is 1974-1985, encompassing the years that the building housed the organizations originally established through the federal Model Cities Program. The period of significance ends in 1985, the year the final two of the organizations, MHDC and MHH, vacated the building.

## 5.1.2 Criterion 2 (Persons)

The subject property has been occupied by commercial enterprises and social service organizations for the entirety of its history and is not closely tied to any particular individual. To be found eligible under Criterion 2, the property has to be directly tied to a historically important person and the place where the individual conducted or produced the work for which the individual is known. The building housed a collection of Mission-based community organizations during the 1970s and 1980s, whose potential significance is analyzed under Criterion 1. Although staff members of these organizations were involved in notable initiatives to improve the opportunities and quality of life of Mission residents, the accomplishments of any persons would be better understood within the context of their organizations than as individuals. Consequently, ICF finds that 2918-2922 Mission Street is not significant under Criterion 2.

## 5.1.3 Criterion 3 (Design/Construction)

The building at 2918-2922 Mission Street is a one-story commercial building with relatively simple massing and design. Decorative elements are restricted to the front façade, which comprises a Gothic Revival-style frieze above a glazed storefront that has been altered numerous times over the course of nearly a century to meet tenant needs. The frieze provides visual interest to the building and conveys the ambitions of the original designer(s) to create a somewhat refined appearance for an otherwise vernacular commercial building. However, this design strategy is common among modest industrial and commercial buildings constructed during the 1910s and 1920s in San Francisco, and the repeated changes that have occurred to the materials and design of the storefronts prevent the building from exemplifying the qualities of an automobile-related commercial building dating to the mid-1920s. Furthermore, the building's architect or original

builder has not been identified through review of historical building permits, and 2918-2922 Mission Street does not employ Revival-style decorative elements or construction techniques in an inventive manner such that the design would indicate the hand of a master designer. 2918-2922 Mission Street does not embody the distinctive characteristics of a type, period, region, or method of construction, and does not possess high artistic values. For these reasons, ICF finds that 2918-2922 Mission Street is not significant under Criterion 3.

## 5.1.4 Criterion 4 (Information Potential)

The property is not evaluated for eligibility under Criterion 4 (Information Potential), which typically is employed for archaeological resources and is outside the scope of this report.

## 5.1.5 Integrity

The following discussion addresses the subject property's integrity under Criterion 1 as it relates to 2918-2922 Mission Street's significant associations with the Model Cities-affiliated community organizations that occupied the building between 1974 and 1985.

Location: The building at 2918-2922 Mission Street has not been moved since it was originally constructed; therefore, the property retains integrity of location.

Setting: The numerous properties in the immediate vicinity of 2918-2922 Mission Street continue to comprise a distinct, linear commercial district to which the subject building belongs, and to which it has belonged since its construction. Select buildings in the vicinity were constructed after Model Cities community organizations occupied the building in the 1970s and 1980s, including the adjacent building at 2900 Mission Street. However, the series of storefronts facing the Mission Street streetscape continue to form a primary business corridor serving the Mission's Latin American residents. Therefore, the subject property retains integrity of setting.

Design: While the basic elements of the subject building's original footprint and massing remain the same since its date of construction in c.1924, the building's exterior and interior have been altered substantially since Model Cities-affiliated community organizations vacated the building in 1985. At the exterior of the building, the Gothic frieze located at the roofline of the Mission Street façade is currently exposed, whereas a screen installed over the frieze c.1960 appears to have remained in place during at least a portion of the community organizations' tenancy in the building. (Portions of the screen system are visible in Figure 20, taken after the organizations had moved into the building.) The awning that spans the front façade above the storefront windows was installed after 1985 and is associated with the building's recent commercial use as a laundromat and market. Furthermore, visual inspection of the building indicates that the division of windows and entry door within the building's Mission Street storefront also appear to have been altered through the insertion of additional mullions, although the size of the window and door openings do not appear to have been expanded.

Interior tenant improvements that accommodated the building's conversion from auto sales to office use during the early 1970s included new plastering and painting, as well as the installation of new mechanical systems and concrete flooring. The construction of partition walls to divide the building into separate office spaces for the tenant organizations also occurred at approximately this time. The interior of the building, as illustrated in Figure 26, was characterized by simple finishes that were appropriate to its administrative use, as well as interior partial-height partitions that

separated staff offices. Based on available building permits, the conversion of the building to retail use in the late 1980s and ultimately to a laundromat in 1991 involved numerous changes to its interior layout, including new vinyl flooring and partition walls. Plans submitted in 1991 indicate that the partitioned office spaces that had previously housed the individual service organizations in the building had been removed by this time (See Appendix A). Rather, the building contained two primary, largely open, interior spaces: the smaller retail tenant space within the northeast corner of the building, and the laundromat space filling the remainder. The partial-height office partitions no longer exist. The laundromat space was furthermore altered through the installation of banks of industrial washing machines and clothes dryers, which involved the construction of new service corridors and walls at the south and west sides of the building interior. Visual inspection of the building interior reveals additional changes, including lighting fixtures, interior doors and windows, signage, and tile flooring that do not appear to date to the building's use as an office between 1974 and 1985.

Additionally, an important element of the building's design associated with the Model Cities tenants was the 1974 mural *Latinoamerica* at the building's south façade, which was painted over in the late 1980s.

As a result of the changes described above, the building does not retain elements of its design that previously characterized it as the administrative office space of MMNC, MHDC, MHH, MCCC, and MCLDF. Therefore the building does not retain integrity of design.

Materials and Workmanship: The historic material palette and construction methods of the subject building, dating to the occupancy of community service organizations between 1974 and 1985, are no longer evident based on the building's exterior and interior, which is mainly due to alterations in the late 1980s and early 1990s during its conversion to a laundromat. As described above under "Design," the simple finishes of bare concrete floor and multiple partition walls dividing the office spaces (including partial-height office walls) no longer exist. The current material palette of vinyl and ceramic tile flooring, modern interior doors, and banks of laundry equipment express different physical characteristics than the office finishes that defined the building during the 1970s and 1980s. The remaining interior finishes that appear to remain from the period of significance (1975-1985) appear to be gypsum board covering portions of the interior walls. Furthermore, the destruction of the *Latinoamerica* mural has removed the work of skilled artists from the exterior of the building. Therefore, the subject property does not retain integrity of materials and workmanship.

Feeling: The property no longer conveys its former character as an office building that once housed the offices of several community-based service organizations serving the Mission's population. Its change of use into a laundry and minimart and associated interior changes have altered the types of activities that occur there. The building does not express the feeling of an active organizational hub where community members of the Mission gather around neighborhood social issues and solutions. The destruction of the *Latinoamerica* mural has further reduced the building's feeling as an establishment connected to the needs and identity of the Mission. Therefore, the subject property does not retain integrity of feeling.

Association: As a composite of the other aspects of integrity, association would be present if the subject property retained a direct link to the organizations that occupied it during the 1970s and 1980s. 2918-2922 Mission Street retains few to no tangible or intangible aspects of its community-focused organizational use—as the interior partitioned office spaces have been removed and its use

has changed from community needs-serving to commercial. Of particular importance, the mural *Latinoamerica* previously formed a direct link between the property and its organization tenants' work largely serving the Latino/a residents of the Mission, but is no longer extant. Therefore, the subject property does not retain integrity of association.

In summary, although the subject property at 2918-2922 Mission Street retains integrity of location and setting, it lacks integrity of design, materials, workmanship, feeling, and association. Per guidance provided in the California Office of Historic Preservation publication *Latinos in Twentieth Century California: National Register of Historic Places Context Statement*, properties with significance as headquarters or offices of significant Latino political or community organizations can be listed or found eligible under National Register Criterion A (the equivalent of California Register Criterion 1). However, in order for a property to be eligible for historic register listing under Criterion 1, its "historic location, setting, feeling, and association must be strongly present in the evaluation of integrity" (California Office of Historic Preservation 2013:140). As described above, 2918-2922 Mission Street lacks integrity of feeling and association, such that the building retains very few tangible or intangible qualities that would convey its past use as offices of Model Cities-affiliated community organizations in the 1970s and 1980s. For this reason, 2918-2922 Mission Street does not have sufficient integrity to convey its identified historic significance under Criterion 1 and is not eligible for listing in the California Register.

#### 5.1.6 Historic District Evaluation

Properties located within the blocks surrounding the subject property were previously documented in the South Mission Historic Resource Survey. The methodology of this survey included the evaluation of California Register-eligible historic districts. Several such historic districts were identified in the neighborhood. The contributors of these districts were linked through their shared architectural character, urban development history, and/or significant builder. The South Mission Historic Resource Survey did not document any historic district that encompasses or is in the immediate vicinity of 2918-2922 Mission Street, which does not express a discernible consistency in architectural style or era of construction. For this reason, the subject building does not appear to be located within a historic district that is eligible for listing in the California Register under Criterion 3.

Additionally, this HRE considered whether a historic district analysis would be applicable to the subject building under California Register Criterion 1. It does not appear that a historic district exists, in consideration of the building's associations with postwar community organizing and social service delivery in the Mission. There does not appear to be a concentration of other properties in the immediate vicinity of the subject building that were historically linked to the subject building within the context of community organizing or political action during the 1970s and 1980s. As a result, 2918-2922 Mission Street does not contribute to any historic district that is eligible for listing in the California Register under Criterion 1.

# Chapter 6 Conclusion

The subject building at 2918-2922 Mission Street is not individually eligible for listing in the California Register. Although ICF finds that the property has significance under California Register Criterion 1, with 1974-1985 as its period of significance, it lacks sufficient integrity to convey its identified significance. The property is also not eligible as part of any known historic districts. Therefore, the property does not meet CEQA's definition of a historical resource.

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## Chapter 8

## **Preparers' Qualifications**

Andrea Dumovich (Preparer) is an architectural historian with 5 years of diverse policy and project support experience in historic preservation, California Environmental Quality Act, and affordable housing. She has experience in historic research, including reviewing building permits, Sanborn maps, and building directories, among other sources. Andrea has prepared Department of Parks and Recreation forms, Supplemental Information Forms, Historic Resource Evaluation sections, and architectural descriptions. Her previous work has included proposal writing, project research, data collection, and assisting with specific plans, environmental impact report chapters, and other planning documents. Andrea has provided writing and editorial skills to many non-profit organizations focused on environmental and urban planning issues. She has also been published in planning literature such as Earth Island Journal, SPUR's The Urbanist Magazine, and Urban Land Institute's San Francisco blog.

Jonathon Rusch (Preparer) holds a bachelor's degree in geography from the University of Minnesota and a master's degree in historic preservation planning from Cornell University. In more than 5 years of professional experience as an architectural historian, Rusch has worked throughout the United States for federal agencies and within the private sector; he has an extensive background preparing context studies, evaluating the historic register eligibility of properties in urban and rural settings, and assessing project impacts on historical resources. He has served as primary author of numerous historic resource evaluations in San Francisco and surrounding municipalities in the Bay Area. His experience also includes preparing architectural survey reports, Historic American Building Survey documentation reports, National Register nomination forms, federal rehabilitation tax credit applications, Section 106 technical reports, and neighborhood design guidelines. Rusch meets the Secretary of the Interior's Professional Qualification Standards for Architectural History.

Gretchen Hilyard Boyce (Senior Technical Reviewer) holds a bachelor's degree in architectural history from the University of Virginia and a master's in historic preservation planning from the University of Pennsylvania. Gretchen has worked as a historic preservation planner and cultural landscape specialist in California for 11 years and has extensive experience in cultural resource documentation, evaluation, design review, and compliance. Gretchen meets the Secretary of the Interior's professional qualification standards for architectural history, history, and preservation planning.

# Appendix A **Building Permits**

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Approved:

Chief Building Inspector.

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## **ALTERATION BLANKS**

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## THE BOARD OF PUBLIC WORKS

OF THE CITY AND COUNTY OF SAN FRANCISCO

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#### CITY AND COUNTY OF SAN FRANCISCO

DEFARTMENT OF PUBLIC WORKS

CENTRAL PERMIT BUREAU

BUILDING INSPECTION

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Fire Marshal

#### CITY AND COUNTY OF SAN FRANCISCO

DEPARTMENT OF PUBLIC WORKS

**CENTRAL PERMIT BUREAU** 

DEPARTMEN BLOG FORM
BUILDING INSPECTION

APPLICATION FOR BUILDING PERMIT

ALTERATION

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Application is hereby made to the Department of Public Works of the City and County of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth:

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of the granting of this permit, or from the use of placed by virtue thereof, and will in all things of the granting of this permit, or from the use of placed by virtue thereof, and will in all things of the control o	License No.  License No.  City and County of San Francisco  License No.  City and County of San Francisco
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of the granting of this permit, or from the use of placed by virtue thereof, and will in all things of (8) Architect  Certificate No State of California  Address.  (9) Engineer.  Certificate No State of California  Address.  (10) Plans and specifications prepared by Other than Architect or Engineer.  Address.  (11) Contractor.  NEON SIGN SERVICE CO.  License No State of California  Address.  1707 FOLSOM STREET  (12) Owner.  Address.	License No. City and County of San Francisco  License No. City and County of San Francisco
of the granting of this permit, or from the use of placed by virtue thereof, and will in all things of (8) Architect  Certificate No State of California  Address.  (9) Engineer  Certificate No State of California  Address.  (10) Plans and specifications prepared by Other than Architect or Engineer  Address.  (11) Contractor  NEON SIGN SERVICE CO  License No 33263 HE 1243  State of California  Address.  1707 FOLSOM STREET  (12) Owner  Address  (12) Owner  Address  (13) Owner  Address  (14) Owner  Address  (15) Owner  Address  (16) Owner  Address	License No. City and County of San Francisco  License No. City and County of San Francisco

APPROVED:	Approved:	
	Superintend	ent Bureau of Building Inspection
	Zoning:	
	Approved:	10-10-46
	-	City Flanning Commission
	Approved:	
		Director of Public Health
Division of Fire Prevention and Investigation	Approved:	
Workmen's Compensation Insurance Policy or Certificate filed with Central	- <u>1</u>	Department: of Electricity
Permit Bureau	Approved:	
nce Policy or Certificate on file for reason of exclusion checked:		
(a) No one to be employed	***************************************	Bureau of Engineering
(b) Casual labor only to be employed	Approved:	
(c) Services or labor to be performed in return for aid or sustenance only, received from any religious,	+ 2 · · · · · · · · · · · · · · · · · ·	÷į.
charitable or relief organization	£.	Art Commission

OFFICIAL COPY BLDG. FORM FOR PERMIT TO MAKE ADDITIONS, ALTERATIONS or REPAIRS TO BUILDING OCT 1 1946 Superintendent Bureau of Building Inspection

Report farorett Danset Stewart

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<b>4</b> 13	MAI	FRAI	TCI	$S \subset Q$	, PERMIT BUREAU	
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#### CITY AND COUNTY OF SAN FRANCISCO

JBLIC WORKS BLEG. FORM

Cory And County , gam come sti

DEPARTMENT OF APPLICATION FOR BUILDING PERMIT BUILDING INSPECTION ALTERATION Application is hereby made to the Department of Public Works of the City and County of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth: 2920 No. of families (2) Present use of building. ...No. of families... (3) Use of building hereafter..... (4) Total Cost \$ ... (5) Description of work to be done. (6) APPLICANT MUST FILL OUT COMPENSATION INSURANCE DATA ON REVERSE SIDE. (1) Supervision of construction by..... (8) Architect License No... State of California City and County of San Francisco (9) Engineer..... Certificate No... License No. State of California City and County of San Francisco Address.... (10) Plans and specifications prepared by Other than Architect or Engineer..... (11) Contractor.. License No.

City and County of San Francisco License No. State of California I hereby certify and agree, if a permit is issued herein that all the provisions of the BUILDING LAW AND BUILDING ZONE ORDINANCES, SET-BACK LINE REQUIREMENTS AND FIRE ORDINANCES OF THE CITY AND COUNTY OF SAN FRANCISCO, the STATE HOUSING ACT OF CALIFORNIA, and of said permit will be complied with, whether specified herein or shown on any plans submitted herewith, and hereby agree to save, indemnify and keep harmless the City and County of San Francisco and its officials against all damages, liabilities, judgments, costs and expenses which may in anywise accrue against said City and County or any of its officials in consequence of the granting of this permit, or from the use or occupancy of any sidewalk, street, or sub-sidewalk space by virtue thereof, and will in all things strictly comply with the conditions of this permit. The foregoing covenants shall be binding upon the owner of said property, the applicant, their heirs, successors and assignees. sors and assignees. Rason (12) Owner..

> THE DEPARTMENT WILL CALL UP TELEPHONE NO. IF ANY ALTERATIONS OR CHANGES ARE NECESSARY ON THE PLANS SUBMITTED.

Owner's Authorized Agent.

<b>,</b>	
APPROVED:	Approved:
	Superintendent Bureau of Building Inspection
	Zoning: Com
	Approved:
	- Comment of the second
	City Planning Commission
	Approved:
. LIVE 3/27/m	Director of Public Health
	Approved:
Division of Fire Prevention and Investigation	
Workmen's Compensation Insurance	Department of Electricity
Policy or Certificate filed with Central Permit Bureau	Department of Electricity
No Workmen's Compensation Insur-	Approved:
ance Policy or Certificate on file for reason of exclusion checked:	
(a) No one to be employed	Bureau of Engineering
(b) Casual labor only to be	- Digatering
employed	Approved:
(c) Services or labor to be performed in return for aid or sustenance	
only, received from any religious, charitable or relief organization □	Art Commission

OFFICIAL COPY BLDG. FORM West Coast Advertising Co. Owner FOR PERMIT TO MAKE ADDITIONS, ALTERATIONS or REPAIRS TO BUILDING Location Mission W/L 75' S. Cost \$ 20.00 MAR 2 6 1947 Approved: Superintendent Bureau of Building Inspection

Report favorall Denod Stewart 3.27.47

0	SAN FRANCISCO				DECEIV
	EKHTRAK		Write in Ink—File To	<del></del>	M — — — 1
CIA	DEPA	CITY REMENT OF PUBLIC W	Y AND COUNTY OF SA ORKS		TRAIDPERMIT BU
0	DEPARTMENT OF	FORM	PLICATION FOR BUIL		
9	RUITDING INSPECTION		ALTERATIO		

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人。	CITY AND COUNT	Y OF SAN FRA	NCISCO	T Z W	AR 2 6	1947
DEP	ARTMENT OF PUBLIC WORKS	•	CEN	TRAJO	ERMIT	BUREAU
	G FORM F APPLICATION FO	<u> </u>	CI	TY AND CO	DEFICION JUNTY OF	SAN FRANCE
<u>เบ</u> เปเต	APPECATION FO	R BOILDING P	erenala.	•	2 2	
		EBATION		-		
		March	25.1	947		194:
cisco	Application is hereby made to the Department for permission to build in accordance with the first the description and for the purpose here.	nt of Public Work he plans and speci	s of the C fications,	itv and C	ounty of	San Fran
(1)	Location Mission W/L 75 S. 25th	Wall		***********	<u>.</u>	
	Present use of building Vacant				:	es
(3)	Use of building hereafterBillboard			No, ò	f famili	es
(4)	Total Cost \$20+00	•		-		
(5)	Description of work to be done. To erec	t standard b	illboa	rd hav	ing a	steel
	vertising surface of not over	•				•
	,					
	et in length and surrounded by					**
	be in accordance with our cus					
a1	1 requirements of sign ordinan	ice				
20	3/8" x 4" lag screws are pl	aced_at_bear	ine po	ints.	If p	latform
	used, 8 additional screws of				_	
	nnont					
	ppot 08				**	
(6) .	APPLICANT MUST FILL OUT COMPENS	SATION INSURA	NCE DA	TA ON	REVER	SE SIDE
(7)	Supervision of construction by Wes	t Coast Adve	rtisin	g Co.		
	Address 123		***************		,	
						*
(8)	Architect None					
	Certificate No.	License No		***********	1. 11.	η ( <del>υ</del>
	State of California	City and Count	y of San	Francisc	O I	31
	Address		<u></u>		<u> </u>	:
(9)	Engineer None					
	Certificate No	License No.				
	State of California	City and Count		Francisc	0	
	Address					
(10)	Plans and specifications prepared by Other than Architect or Engineer. Wal	ton Hondana	· .		<b>)</b>	•: [
٠	Other than Architect or Engineer	ter henderso	11		<del>*</del>	
	Address 123	So. van Nes	S		£ 1	· .
(11)	Contractor Self				3	
(44)	VVIII 40 IVI					
	License No	License No City and Count	v of San	Trancies		·
	bosco or comportan	Oily and Count	<i>y</i> 01 Dan	A TOMORDO		
	Address					***************************************
LAW ORD OF C any j Coun	hereby certify and agree, if a permit is is AND BUILDING ZONE ORDINANCES, INANCES OF THE CITY AND COUNTY ALIFORNIA, and of said permit will be colans submitted herewith, and I hereby agrity of San Francisco and its officials against may in anywise accrue against said City ing of this permit, or from the use or occurtue thereof, and will in all things strictly covenants shall be binding upon the owner.	SET-BACK LIN OF SAN FRANC complied with, who ree to save, indem all damages, liabil and County or any	IE REQICISCO, the other spenify and littles, judgen of its	JIREME THE STAT: Cified he keep hari gments, of	NTS A E HOUS rein or mless th	ND FIRE SING ACT shown on e City and d expenses
sors	and assignees.					
(12)	Owner. West Coast Advertising					
	Address 128 So. Van Ness					*
•	- Holasula					

(12)	Owner West Coast Advertising	Co.		
	,			•
	Address 228 So. Van Ness		-	
	19 N. C.	,	-	

Owner's Authorized Agent.

			Y <mark>ŸOƏ JAISIFIYÖ</mark>
Approved:	Approved:	REFER TO:	SAN FRANCE BUILDING INST
Zone Cmun CPC Setbacks		Bureau of Engineering BBI Struct Engineer  Boiler Inspector  Art Commission	3 No. CO.
	Department of Public Health		Herietta Sittenfeld. Owner
June June	Approved:	Approved 5/28 19 3	FOR PERMIT TO MAKE
Department of City Planning			ADDITIONS, ALTERATIONS or REPAIRS TO BUILDING
Approved:			TO BOILDING
	Department of Electricity		Location 2920 Mission Street
	Approved:		
			Total Cost \$_500.00
	Art Commission		Filed 19
575 ly 6/1/53	Approved:		Approved:
Bureau of Fire Prevention & Public Safety			ு கூறைவுவாட்ட
Approved:	Boiler Inspector		TAPPINEVE D
	Workman's Compensation Insurance Policy or Certificate filed with Central Permit Bureau	Ho Jena	JUN 2 - 1953
Structural Engineer, Bureau Building Inspection 🔻	No Workman's Compensation Insurance Policy or Certificate on file for reason of	Building Inspector, Bureau of Building Inspection	Marchaell (Caraca)
Approved:	exclusion checked:	I agree to comply with all conditions or stipula- tions of the various Bureaus or Departments	Superintendent, Bureau of Building Inspection
	(a) No one to be employed	noted hereon.	111 121
	(b) Casual labor only to employed .		Permit No. 11512 1050
Bureau of Engineering	(c) Services or labor to be performed in return for aid or sustenance only, received from any religious, charitable or relief organization.	Owner's Authorized Agent	JUN 3 - 1953
Auteau of Imgineeting	itable or relief organization		Issued 19

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OFFIC	SAN FRANCISCO CENTRA	L PERMIT BURBAU F435 Write
Ě	DEPA	CITY AND RTMENT OF PUBLIC WORKS
8	DEFARTMEN POPE	FORM APPLICATE
Ϋ́Ğ	<u> </u>	ADDITION

CITY AND COUNTY OF SAN FRANCISCO DEF OF DEFENIT BUREAU

APPLICATION FOR BUILDING PERMIT ADDITIONS, ALTERATIONS OR REPAIRS EVILLIBLE AND EVILOR

	May 25, 1953. 19
build	Application is hereby made to the Department of Public Works of San Francisco for permission to in accordance with the plans and specifications submitted herewith and according to the description for the purpose hereinafter set forth:
(1)	Location 2920 Mission Street,
(2)	Total Cost \$ 500,00 (3) No. of stories 1 (4) Basement no Yes or No.
(5)	Present use of building Caragon (6) No. of families N. M.
(7)	Proposed use of building Same. (8) No. of families
(9)	Type of construction Congrete (10)
	Any other building on lot
(12)	Yes or No  Does this alteration create an additional floor of occupancyno
	Yes or No  Does this alteration create an additional story to the buildingno
	Yes or No  Electrical work to be performed
	Yes or No Yes or No Ground floor area of building Aprox 2500 sq. ft. (16) Height of building Aprox 22ft.
	Detailed description of work to be done Remove present glass fronts-
	and rebuild with hollow tile hase plastered
	in and outside.
····-	
4	
•	
•	
(18) any	No portion of building or structure or scaffolding used during construction, to be closer than 6'0" to wire containing more than 750 volts. See Sec. 385, California Penal Code.
(19)	Supervision of construction by
(20)	General contractor I.A. Hinson. California License No. 14304
	Address 756-4th Avenue
(21)	Architect
7.	Address
(2Ż).	Address California Certificate No.
	Address
(23) tion, I fu dam anyt	I hereby certify and agree that if a permit is issued for the construction described in this applica- all the provisions of the permit and all laws and ordinances applicable thereto will be complied with. rther agree to save San Francisco and its officials and employees harmless from all costs and ages which may accrue from use or occupancy of the sidewalk, street or subsidewalk space or from hing else in connection with the work included in the permit. The foregoing covenant shall be bind- upon the owner of said property, the applicant, their heirs, successors and assignees.
(24)	Owner Hariatta Sittenfeld (Phone Su-J1.500 (For Contact by Bureau)

By Address 75 L 4Th Aug.

Owner's Authorized Agent to be Owner's Authorized Architect, Engineer or General Contractor.

PERMIT OF OCCUPANCY MUST BE OBTAINED ON COMPLETION OF HOTEL OR APARTMENT HOUSE PURSUANT TO SEC. 808 SAN FRANCISCO BUILDING CODE.

			OFFICIAL COPY  Sundains  Lay data  Lay data  Ray NVE
Approved:	Approved:	REFER TO:	BLDG. FORM
Zone CPC Setback	1	Bureau of Engineering	3 APPLICATION OR - C
0 / 5/3454	Department of Public Health	Dept. of Public Health '	Baltista D. Petrelli Owner for permit to make
Hudnels Department of City Planning	Approved:	J. J.	ADDITIONS, ALTERATIONS or REPAIRS TO BUILDING
Approved:	Electrical Inspector		Location 2920 Mission SL
	Approved:		Total Cost \$ 450.00
	Art Commission		Filed 6/28 195.4
Bureau of Fire Prevention & Public Safety	Approved:		Approved:  APPROVEID  AND Parks Works
Approved:	Approved:		JUL 2 _ 1954
		Building Inspector, Bureau of Building Inspection	SUPERINTENDENT EUREAD SUBLINES INSPECTION Superintendent Bureau of Building Inspection
		I agree to comply with all conditions or stipula- tions of the various Bureaus or Departments noted hereon.	Permit No. 149257
Structural Engineer, Bureau of Building Inspection	Bureau of Engineering	Owner's Authorized Agent	Issued 7/6/5/195

DEPARTMENT OF PUBLIC WORKS

CITY AND COUNTY OF SAN FRANCISCO DEPT. OF PUBLIC WORKS

CENTRAL PERMIT BUREAU

OF THE DO AM IN TE

DEPARTMENTBLOOG FORM

954 JUN 30 AM 10:16

APPLICATION FOR BUILDING PERMIT

BUILDING INSPECTION ADDITIONS, ALTERATIONS OR REPAIRS Application is hereby made to the Department of Public Works of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth: K9P0 (1) Location..... (5) Present use of building (6) No. of families.... (8) No. of families. No. (7) Proposed use of building (9) Type of construction. 1, 2, 3, 4, or 5 Building Code Occupancy Classification (11) Any other building on lot (Must be shown on plot plan if answer is Yes.) Yes or No (12) Does this alteration create an additional floor of occupancy..... (13) Does this alteration create an additional story to the building. Yes or No (14) Electrical work to be performed. Plumbing work to be performed (15) Ground floor area of building 1000 Detailed description of work to be done (18) No portion of building or structure or scaffolding used during construction, to be closer than 6'0" any wire containing more than 750 volts. See Sec. 385, California Penal Code. (19) Supervision of construction by Address (21) Architec Address (22) Engineer (23) I hereby certify and agree that if a permit is issued for the construction described in this application, all the provisions of the permit and all laws and ordinances applicable thereto will be complied with. I further agree to save San Francisco and its officials and employees harmless from all costs and damages which may accrue from use or occupancy of the sidewalk, street or subsidewalk space or from anything else in connection with the work included in the permit. The foregoing covenant shall be binding upon the owner of said property, the applicant, their heirs, successors and assignees. (24) Owner... (For Contact by Bureau) Address .Address Owner's Authorized Agent to be Owner's Authorized Architect, Engineer or General Contractor.

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	DING	1 F.R. 21
WONDERLITE NEON PRODU 1095 FOLSOM ST. UN BLDG, FORM	CTS:: 1408	
4 APPLICATION OF	<u> 724-96</u> V	
FOR PERMIT TO	<b>6</b> .	
ERECT SIGN OR BILL BU Location 2920 Number	ARD Of	
<i>(A.</i> )	jo)	
Cost \$ 3 25 APR 20 1956	195	
Approved IP IP IB O V [		The state of the s
APR 24 1956  Land Buss  SHIPS INTERNOCUT  BRUHE ALL ALLED INSPECTION	c N	大大
Superintendent Bureau of Buildi	ng Inspection	
Permit No 65347		

REFER TO:

Building Inspector, Bureau of Building Inspection

I agree to comply with all conditions or stipula-tions of the various Bureaus or Departments noted hereon.

Owner's Authorized Agent

WONDERLITE DEON PRODUCTS CON 1095 FOLSOM ST. UNdernil 1.4000

Bureau of Engineering . . 

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: Approved:
Department of Public Health
Approved:
Department of Electricity
Approved:
Art Commission
Approved:
Boller Imperio
Approved:
Bureau of Engineering

Write in Ink — File Two Copies RECEIVED

# DEPARTMENT OF PUBLIC WORKS DEPARTMENT OF PUBLIC WORKS

1956 APR 23 AM 8: 39

BLDG. FORM 3 35 Pil 1956

APPLICATION FOR PERMIT BUILDING INSPECTION SIGNS - BILL BOARDS

APR IS **1956** 

CHT & SOLEF S.F. Application is hereby made to the Department of Public Works of the City and County of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth:

7	ELECTRIC SIGN	non-electric sign $\square$	BILL BOARD [
<b>(1)</b>	Location 2920 Mission	St.	
(2)	Total Cost \$325.00	(3) Number of sto	ries in building 2
(4)	Present use of building	atail store (5) Typ	e of huilding frame
		face horizontal neon	4, 4, 6, 2, 0, 0
	Thickness 10°	Size 90 x 31 Ft. We	ight 150 Lb

PLOT PLAN AND ELEVATION

Indicate exactly the location of sign or billboard horizontally and vertically.

- (8) Drawings in duplicate showing methods of attachment must be submitted with this application.
- (9) No portion of building or structure, or scaffolding used during construction, to be closer than 5'0" to any wire containing more than 750 volts. See Sec. 385, Calif. Penal Code.

(10) Contractor WONDERLITE NEON PRODUCTS CO. UNCHANT 1-1000	
1005 FOLSOW ST. UNGHAM 17-1000	
License No. 29264 License No. H11 State of California City and County of San Francisco	

Address (11) I hereby certify and agree that if a permit is issued for the construction described in this application, all the provisions of the permit, and all the laws and ordinances applicable thereto will be compiled with. I further agree to save San Francisco and its officials and employees become all configurations.

and damages which	may accove from the or	occurrency of the sidewalk.	street or ambaidewalk share
or from anything ele shall be binding uno	se in connection with the or the owner of said prop	work included in the peri	nit. The foregoing covenantits, successors and assignees
			· •

	men or among about one same.	or sent brokersh' on	e abbreard over went	A STREET
(12)	Owner Joy Meat Co.			

WONDERLITE NEON PRODUCTS CO. Address

Address

				OFFICIAL COPY  SMIGTING  TRAVES  OFFICIAL  TRAVES  TRAVES  OFFICIAL  TRAVES  OFFICIA
				M L W L
Approved:	Approved:		REFER TO:	BLDG. FORM
Zone William	· · · · · · · · · · · · · · · · · · ·		Bureau of Engineering	No. 27.7565
		· · · · · · · · · · · · · · · · · ·	BBI Struct. Engineer	APPLICATION OF C
CPC Setback	2012	i	Art Commission	
	Market	}	Dept. of Public Health '	Marrin Sugarmanowner
// JUL 2 6 1956	Departme	nt of Public Health	Approved 7/28 195.6	FOR PERMIT TO MAKE
Cesthe	Approved:		Approved 198.9	ADDITIONS, ALTERATIONS or REPAIRS
Department of City Planning				TO BUILDING .
Approved:		3		Location 2920 Mission St.
		Electrical Inspector		Location A/AU ////OS/UA U/
•		1		
	Approved:	į		
		· .		Total Cost \$ 2000.00
•	· · · · · · · · · · · · · · · · · · ·			JUL 2 4 1956
		Art Commission		Filed Jul 2 2 195
	Approved:	,		; <u> </u>
		- 1		Approved: FPRBWEM
Bureau of Fire Prevention & Public Safety		• .		A Dear Police Works
Bureau of Fire Prevention & Public Safety	***************************************	Boiler Inspector		AUG - 1 1956
Approved:				AUG TISSU
•	Approved:	"}		Lester la Bush.
·	·	Ì	Follow !!	SUPERINTENDENT SUBLAN SUILDING INSPECTION
	•	it in the second	Building Inspector, Bureau of Building Inspection	Cupatintes and Dunous of Duilding V
		•	Torres to comply with all and it are a family	Superintendent Bureau of Building Inspection
		,	I agree to comply with all conditions or stipula- tions of the various Bureaus or Departments noted hereon.	168134
		ì		Permit No.
	•	į		f/ /56
Structural Engineer, Bureau of Building Inspection	Bu	reau of Engineering	Owner's Authorized Agent	Issued

RECEIVED

CITY AND COUNTY OF SAN FRANCISCO, OF PUBLIC WORKS

WORKS

| SSC | CENTRAL PERMIT BUREAU

APPLICATION FOR BUILDING PERMIT

ADDITIONS, ALTERATIONS OR BEPAIRS

| SSC | CENTRAL PERMIT BUREAU

| APPLICATION FOR BUILDING INSPECTION

JUIY 23 195	5.
Application is hereby made to the Department of Public Works of San Francisco for permission build in accordance with the plans and specifications submitted herewith and according to the description of the purpose hereinafter set forth:	to m
(1) Location 2920 Mission ST.	
(2) Total Cost \$ 7 000, 00 (3) No. of stories 0.75. C. (4) Basement No.	
(5) Present use of building Store (6) No. of families No.	
(7) Proposed use of building Store (8) No. of families Name	er.
(9) Type of construction Convete Walls Wood Roof. (10)	:
1, 2, 3, 4, or 5 Building Code Occupancy Classification (Must be shown on plot plan if answer is Yes.)  Yes or No	
12) Does this alteration create an additional floor of occupancy NO.  Yes or No.	
13) Does this alteration create an additional story to the building	
(14) Electrical work to be performed	•••
Aes or No Yes or No (15) Ground floor area of building 240.0	it.
17) Describe Work to be done (in addition to reference to drawings & specifications)	
Repair five damage to roof, interior	,
and store yours.	
	•••
(18) No portion of building or structure or scaffolding used during construction, to be closer than 6'0" my wire containing more than 750 volts. See Sec. 385, California Penal Code.	to
(19) Supervision of construction by John Bextelsen Address 1932 Fell St.	
20) General contractor Bertelsen + Odgers California License No. 149822	•••
Address 446 Ralston St. SF	
21) Architect	
Address	
22) Engineer	
Address	
(23) I hereby certify and agree that if a permit is issued for the construction described in this application, all the provisions of the permit and all laws and ordinances applicable thereto will be complied wit further agree to save San Francisco and its officials and employees harmless from all costs at lamages which may accrue from use or occupancy of the sidewalk, street or subsidewalk space or from anything else in connection with the work included in the permit. The foregoing covenant shall be bining upon the owner of said property, the applicant, their heirs, successors and assignees.	h. id m d-
(24) Owner Mayvin Sugarman (Phone St. 1-8875 (For Contact by Bureau)  Address 21 Craaman Ave S.F.	)
Address Z/ CYaoman/ Ave S.F	  -
By Donald J. Odogla Address 446 R2/Stan St. S.	-

			OFFICIAL COPY
			SAN FR BUILDING
Approved:	Approved:	REFER TO:	BLDG. FORM
Zone CHUMA.	NOTICE - If store to be used for any type food business drawings muct be submitted be Eureau of Food and Milk	Bureau of Engineering BBI Struct. Engineer Boiler Inspector	3 APPLICATION OF
Commercial Dist only such as	Department of Public Health  Department of Public Health	Dept. of Public Health	Mayvin Sugayman owner 2210 2944 Ave FOR PERMIT TO MAKE
retail stores lera	Department of Public Health	Approved /2/0 195 C	FOR PERMIT TO MAKE
Department of City Planning	Approved:		ADDITIONS, ALTERATIONS or REPAIRS
Approved:	et en en en joer begin de en		TO BUILDING  Location 2920 - 2922
	Electrical Inspector		
	Approved:		Mission St.
			Total Cost \$ 1,2 00,00
	Art Commission		DEC - 6 1956
	AA COMMISSION		Filed 195
DA.	Approved:		Approved:
Bureau of Fire Prevention & Public Safety			APPROVED
Approved:	Boiler Inspector		A Cont Public Holes (U)
Approved		l'al	DEC 1 2 1956
21 Hauch 12/12/86	Approved:	Allmille	Lestal Bush
		Building Inspection Bureau of Building Inspection	SUPERINTENDENT CAPEAU COLDING RESPECTION Superintendent Bureau of Building Inspection
		I agree to comply with all conditions on stimula-	Supermendent Bureau of Buning Inspection
		I agree to comply with all conditions or stipula- tions of the various Bureaus or Departments noted hereon.	Permit No. 72534
		M	Permit No. 77234
		Mayou Magamusor	DEC 1 2 1956 195
Structural Engineer, Bureau of Building Inspection	Bureau of Engineering	Owner's Autourized Agent	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
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Write in Ink—File Two Copies
CITY AND COUNTY OF SAN FRANCISCO
BEPARTMENT OF PUBLIC WORKS CENTRAL PERMIT BUREAU
ECTION FOR BUILDING PERMIT ADDITIONS, ALTERATIONS OR REPAIRS
Additions, Alterations or repairs $Dec: H$
Application is hereby made to the Department of Public Works of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth:
(1) Location 2920 - 2922 MISSION St.
(2) Total Cost \$ \( \frac{200.60}{0.00} \). (3) No. of stories \( \frac{00-2l}{0.00} \). (4) Basement \( \frac{100}{0.00} \).
(5) Present use of building Store (6) No. of families. Non. e
(7) Proposed use of building Store (8) No. of families None
(9) Type of construction Concrete Walls France roof (10)
(11) Any other building on lot
Yes or No
(12) Does this alteration create an additional floor of occupancy
(13) Does this alteration create an additional story to the building
(14) Electrical work to be performed
(15) Ground floor area of building sq. ft. (16) Height of building 20 ft.
(17) Describe Work to be done (in addition to reference to drawings & specifications)
Memore Three concrete panels
dividing two stores and install steel
beams to support roof to form
3 Arches between stores
(18) No portion of building or structure or scaffolding used during construction, to be closer than 6'0" to any wire containing more than 750 volts. See Sec. 385, California Penal Code.
(19) Supervision of construction by Con Od GEYS Address 446 Na Slan St.
(19) Supervision of construction by Don Odgers Address 446 Ralston St.  (20) General contractor Gevtelsen + Odgers California License No 149822  Address 446 Ralston St. St.
Address 446 Ralston St. S.F.
(21) Architect California Certificate No.
Address
(22) Engineer W. C. Ewing California Certificate No
Address
(23) I hereby certify and agree that if a permit is issued for the construction described in this application, all the provisions of the permit and all laws and ordinances applicable thereto will be complied with I further agree to save San Francisco and its officials and employees harmless from all costs and damages which may accrue from use or occupancy of the sidewalk, street or subsidewalk space or from anything else in connection with the work included in the permit. The foregoing covenant shall be binding upon the owner of said property, the applicant, their heirs, successors and assignees.
(24) Owner Mayum Sugarman (Phone Ju 7-1440)  Address 42 Den Slo St. San Francisco
Address 42 Den Slo St. San Francisco

Owner's Authorized Agent to be Owner's Authorized Architect, Engineer or General Contractor.

BUILDING Approved: Approved: REFER TO: BLDG. FORM Bureau of Engineering Zone BBI Struct, Engineer Boiler Inspector . CPC Setback Art Commission . Approval for Comme, 452. Dept of Public Health . Department of Public Health FOR PERMIT TO MAKE Approved . Approved: ADDITIONS, ALTERATIONS of REPAIRS Department of City Planning TO BUILDING Location Electrical Inspector Approved: Total Cost MAY 2 2 1957 Art Commission Filed Approved: Bureau of Fire Prevention & Public Safety Boller Inspector Approved: Approved: SUPERINTENDENT Building Inspector, Bureau of Building Inspection Superintendent Bureau of Building Inspection I agree to comply with all conditionst or stipulations of the various Eureaus or Departments noted hereon Permit No... JUN 4- 1957 er's Authorized Agent Structural Engineer, Pareau of Building Inspection Bureau of Engineering

OFFICIAL COPY

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		(19) Supervision of	construction by Toler, A	deylelsenAddress		14000
		(20) General contra	octor Beytelsen't 446 Ralston	. SF	California: License	No. 1. 1. Q. S. L.
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		Address	and a trade of the state of the		~~~~~	***************************************
		(22) Engineer	**>****************	(	California Certificat	e No
		Address	**************************************	abatanskallderskrænjdejligersdtkred	*****************	
		(23) I haraby cartif	y and agree that if a p ns of the permit and all save San Francisco and accrue from use or occ noction with the work is	ermit is issued for	the construction des	cribed in this applica-

anything olso in coincetion with the work included in the permit. The loregoing covernment and in ing upon the owner of said property, the applicant, their heirs, successors and assignees.

(24) Owner. Vo. Vo. Matoys (Phone Py 5-2294)

Address 7011 Mission St. Daly City

By Owner's Authorized Agent to be Owner's Authorized Architect, Engineer or General Contractor

			DEPAR BUILDING
Zone 2m	pproved:	REFER TO: Bureau of Engineering	WONDERLITE HE ON ASSISTANCE CONTROL CO
CPC Setback 5 3/57	Department of Public Fiealth	Art Commission  Dept of Public Health  Approved	Volvo motors
Department of City Planning  Approved:	pproved:  Department of Electricity		Location 2920 Dressen J
Aı	pproved:		Cost \$ 250 Fee 350 MAY 29 1957.
Comply 6-4-57	Art Coronaission		Approved:
Approved:  Approved:  Approved:	Boiler Inspector	Lilla M	La Cooly
		Building Inspector, Bureau of Building Inspection  I agree to comply with all conditions or stipulations of the various Bureaus or Departments noted hereon.	Superintendent Bureau of Building Inspection  Permit No. /77751
Structural Engineer, Bureau of Building Inspection	Bureau of Engineering	Owner's Airthorized Agent	WENDERS HE LESS AND

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	(12) Owner	Volvo Motore	linen man	****			**************
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	Owner's Author	zed Kantikanciswij	en; caelioheia a	chilect, Engineer	or (leneral Co	itractor	
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			V d a d a d COPY
6529/33			17 Februar
Approved:	Approved:	REFER TO:	BLDG. FORM
Zone O Murecra/C CPC Setbacks		Bureau of Engineering  BBI Struct Engineer  Boiler Inspector  Art Commission ( )  Dept. of Public Health	3 No. CO
11211 -	Department of Public Health		ATLAS MOTORS OWNER
Will Dale J 24/2060 Department of City Planning	Approved:	Approved April B. 1960	FOR PERMIT TO MAKE ADDITIONS, ALTERATIONS OF REPAIRS TO BUILDING
Approved:	Department of Electricity	Lo see. 1606 SFBC.	Location 2905 M15510W
	Approved:		#000, - L.C.N. Total Cost \$ 3000
	Art Commission		Filed FEB 25 1960
1 Webran 4-12-60	Approved:		Approved:
Approved: as noted in plans	Boiler Inspector		Dept. Public Work
Structural Engineer, Bureau Building Inspection	Workman's Compensation Insurance Policy or Certificate filed with Central Permit Bureau  No Workman's Compensation Insurance	Building Inspector, Bureau of Building Inspection	SUPERINTENDENT SUPERIN HISPECTION
Approved:	Policy or Certificate on file for reason of exclusion checked:  (a) No one to be employed	I agree to comply with all conditions or stipula- tions of the various Bureaus or Departments noted hereon.	Superintendent, Bureau of Building Inspection
Bureau of Engineering	<ul> <li>(b) Casual labor only to employed . </li> <li>(c) Services or labor to be performed in return for aid or sustenance only, received from any religious, characteristics.</li> </ul>	ARLAS (MOTORS  Owner of Owner's Authorized Agent	Permit No
Person of Calingania	itable or relief organization		155ueu 19

# Write is Ink File Two Copies

# CITY AND COUNTY OF SAN FRANCISCO

DEPARTMENT OF PUBLIC WORKS

CENTRAL PERMIT BUREAU

CTION	APPLICATION FOR BUIL	LDING PERMIT	
3	ADDITIONS, ALTERATIO	ns or repairs	
		FEB	23 1960
Application is hereby m build in accordance with the and for the purpose hereina		nitted herewith and acco	rding to the description
(1) Location ATLA	5 MS TORS both. (3) No. of stories	2940 Y15	SION
(2) Total Cost \$ 3000	(3) No. of stories	(4) Baseme	ent // // Yes or No
(5) Present use of building	ANTO SHOW P	, , , , , , , , , , , , , , , , , , ,	, of families
(7) Proposed use of building	OB AUTO SHOW R	هر (8) No	of families
(9) Type of construction	1 201 00	(10) 16° 2	Occupancy Classification
(11) Any other building on	lot (Must be sho	wn on plot plan if answe	
(12) Does this alteration cre	ate an additional floor of occu	pancy Yes or No	•
(13) Does this alteration cre	eate an additional story to the	building DD	
(14) Electrical work to be	performed	umbing work to be perf	ormed Vo
	building 7500 sq. ft	4	20 ft.
(17) Detailed description of	work to be done	MOVABLE	PARTITION
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To HoLD	51911		
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(18) No portion of building any wire containing more th	or structure or scaffolding use nan 750 volts. See Sec. 385, C	ed during construction, to alifornia Penal Code.	be closer than 6'0" to
(19) Supervision of construc	ction by Al HAN	Address 80	5 / Dura ST
(20) General contractor	LANG COUSTRUCTO	a. /3 California Licens	e No
Address 805	IRWIN ST	SAN RAFA	TEL
			•
Address			
(22) Engineer			
	s	•	
tion, all the provisions of the I further agree to save Sa	gree that if a permit is issue permit and all laws and ordin Francisco and its officials from use or occupancy of the with the work included in throperty, the applicant, their h	nances applicable thereto and employees harmle	will be complied with.
(24) Owner ATLAS	roperty, the applicant, their h	errs, successors and assig	mees, 4T 5 0 2 2 5 1
Add OOCC	MOTORS MISSION ST	(Frione	
	Hano Add		
Owner's Authorized	Addr Agent to be Owner's Authorized ANCY MUST BE OBTAIN	Architect, Engineer or Gener	al Contractor.



Approved: Zone CPC Setback	Approved:	REFER TO:  Bureau of Engineering	CASCADE NEON STATES  A APPLICATION OF ATLAS MOTORS
	Department of Public Health	Approved	V-W S/GN FOR PERMIT TO
Department of City Planning	Approved:		ERECT SIGN OR BILL BOARD
Approved:	Department of Electricity		Location 2922 MISSION 57
·	Approved:	4	Cost \$ 200 0 1 1 1 1 14 14 1 11.11
	Art Commission	3	Filed 8-10-60 <sub>195</sub>
Det & Ship	Approved:		Approved:
Bureau of Fire Prevention & Public Safety  Approved:	Bøller, Inspector	•	PPROVED  Dopt. Peblic Works
	Approved:	Building Inspector, Bureau of Building Inspection	AUG 17 1550 Plent C Lary  STREET STREET
1) 1 - 6/1. 11.		I agree to comply with all conditions or stipulations of the various Bureaus or Departments noted hardon	Superintendent, Bureau of Building Inspection Permit No
Structural Engineer, Bureau of Building Inspection	Bureau of Engineering	Owner's Authorized Agent	[ssued195

San Francisco		, ,
Central Permit Bureau F. No. 432	•	RECEIVED
S CITY AN	Write in Ink — File Two Copies  ND COUNTY OF SAN FRAN	
O DEPARTMENT OF PUBLIC WOI	RKS	1962n4kal5pekkar Sureau
BLDG. FORM	APPLICATION FOR PERMI	BUILDING INSPECTION
<b>≺</b> 4	SIGNS—BILL BOARDS	r
•	Dept. Of Book howhere	8-10 1960
cisco for permission to build in acco	the Department of Public Works of to ordance with the plans and specification or the purpose hereinafter set forth:	ions submitted herewith and ac-
electric sign 🔉	non-electric sign [	BILL BOARD [
	MISSION ST	
(2) Total Cast \$ 200 30	(3) Number of s	tories in building
(4) Present use of building	VTO SALES (5) Type	of building
(6) If Sign give: Style D	FACE HORZ. Size 6' x 6' Ft, Weigh	
Thickness /0"	Size 6 x 6 Ft, Weigh	1. 200 # Lbs.
(7) 12" THRU BO	)LT	
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2(8) Drawings in duplicate show	ring methods of an achments must be	submitted with this application.
. (9) No portion of building or st	ructure, or scaffolding used during co	instruction, to be closer then 6'0"
	e than 750 volts, See Sec. 385, Calif. I	Penal Code.
(10) Contractor	/////////	17601577
License No	(63 License No. Sity and County	of San Francisco
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from all costs and damage	gree to save San Francisco and its o es which may accrue from use or o	ccupancy of the sidewalk, street
or sidewalk space or from a foregoing covenant shall successors and assignees,	anything else in connection with the very binding upon the owner of said pr	operty, the applicant, their heirs,
	MOTORS	No. of the land of
Address 2972-2	MIDSION 51 .	
The state of the s	Resort	(For contact by Bureau)
By Www. Owner's Authorized Agent to be Owner's	Address r's Authorized Architect, Engineer or Gen	eral Contractor

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APPLICATION	OF
AS MOT ORSCHE FOR PERMIT T SIGN OR BIL	SKIN
1922 M	15510N
8-10-	**************************************

REFER TO:	BLDG. FORM
Bureau of Engineering	4 APPLICATION OF  ATLAS MOTORS  PORSCHE SKAN  FOR PERMIT TO  ERECT SIGN OR BILL BOARD
	, Location 2922 MISSION
<b>₹</b>	Cost \$ 250 00 Factor 1824
	Filed 8-10-60 195
e e e e e e e e e e e e e e e e e e e	Approved:
	APPROVED
= (. Italian	AUG 17 1960  Plat C. Lay  SUSFERIT THEOREM  SUSF
Building Inspector, Bureau of Building Inspection	Superintendent, Bureau of Building Inspect
I agree to comply with all conditions or stipulations of the various Bureaus or Departments noted herein.	Permit No. 214179

Approved:	Approved:
Zone	
CPC Setback	
Of O Secondary	
	Department of Public Health
Cidencia	Approved:
Department of City Planning	
Approved:	
	Department of Electricity
	Approved:
	Art Commission
Was in the	Approved:
Faiill 1660	. •
Bureau of Fire Prevention & Public Safety	Boiler Jnspector
Approved:	Approved:
<b>4</b>	
Jim Van Louis 8/16/60.	
Structural Engineer, $\stackrel{f}{\iota}$ Bureau of Building Inspection	Bureau of Engineering

1	
SAN FRAN	CISCO
	Central Permit Bureau F. No. 432
<b>\$</b>	Write in Ink — File Two Copies RECEIVED  CITY AND COUNTY OF SAN FRANCISCO PUBLIC WORKS
DEPARTMI	ENT DEFARENT OF PUBLIC WORKS SENTENCISCO TO SELECTION OF THE CONTROL OF THE CONTR
RAILDING ING	SPECTION BLDG, FORM
<b>X</b>	APPLICATION FOR PERMIT BUILDING INSPECTION
	SIGNS—BILL BOARDS
	8-10-60 195
	Application is hereby made to the Department of Public Works of the City and County of San Francisco for permission to build in accordance with the plans and specifications submitted herewith and according to the description and for the purpose hereinafter set forth:
	ELECTRIC SIGN [ NON-ELECTRIC SIGN [ BILL BOARD [
	(1) Location 2922 MISSION 57.
	(2) Total Cast § 250 00 (3) Number of stories in building 3
	(4) Present use of building AUTO SALES (5) Type of building 3 (6) If Sign give: Style D/F HORZ ELECTRIC SIGN  Thickness 10" Size 30" x 36" Ft. Weight 100# Lbs.
1	162 16 Slive vivos Stulle D/F HORZ FIECTRIC SIGN
	to it sign give: sixte by the sixte
	PLOT PLAN AND ELEVATION
	Indicate exactly the location of sign or billboard horizontally and vertically
	Indicate exactly the location of sign of binopard normolitary and vertically
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	2-1/2" X4" LAG
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	ne Fig.
	(8) Drawings in duplicate showing methods of attachments must be submitted with this application
	(9) No portion of building or structure, or scaffolding used during construction, to be closer than 6'0' to any wire containing more than 750 volts. See Sec. 385, Calif. Penal Code.
	(10) Contractor CASCADE NEON
ľ	License No. 148/63 License No. 390480 State of California City and County of San Francisco
	State of California City and County of San Francisco
	Address b) VERONA HACE
	(11) I hereby certify and agree that if a permit is issued for the construction described in this application, all the provisions of the permit, and all the laws and ordinances applicable thereto will be complied with. I further agree to save San Francisco and its officials and employees harmless from all costs and damages which may accrue from use or occupancy of the sidewalk, street or sidewalk space or from anything else in connection with the work included in the permit. The foregoing covenant shall be binding upon the owner of said property, the applicant, their heirs successors and assignees.
	(12) Owner ATLAS MOTORS

Address 1972 MISSICN ST. Phone No.

(For contact by Bureau)

By Contact by Bureau)

Owner's Authorized Agent to be Owner's Authorized Architect, Engineer or General Contractor

9 1	FOR DEPARTMENTAL USE ONLY RANCISCO APPROVED FOR ISSUANCE.	CITY AND COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS	
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OPEPAR		ADDITIONS, ALTERATIONS OR REPAIRS	
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•	SUPERINTERRENT RUREAU BUILDING INSPECTION	OF SAN FAN BOOKEDS FERMISSION TO BUILD IN ACCORDANCE WITH  THE PLANS AND SPECIFICATIONS SUBMITTED HEREWITH AND ACCORDING  TO THE DESCRIPTION AND FOR THE PURPOSE HEREMASTER SET FORTH;  CIT	APPLIC
	RUREAU BULLONIA	TO THE DESCRIPTION AND FOR THE PURPOSE HEREINAFTER SET FORTH;	ATION
		[1] STREET ADDRESS OF JOB:	20
	DATE FILE 90V 18 1972 FILING FEE RECEIPT NO.	2922 Musion IT	
	HERMIT NO. 1550EO DEC 7 - 1972	(a) ESTIMATED COST OF JOS:	
		FION OF EXISTING BUILDING	क्लो
	(4A) TYPE OF CONSTR, 1-hr L.; N CJ (5A) NUMBER (6A) PA	NUMBER OF 17A) PRESENT USE: 18A) BLOG. CODE 19A) NO. OF SEMENTS. (AUTO STALES) OCCUP. CLASE 2 DWG. UNITS US CELLAND.	_
	TAL TYPE OF CONSTR. Library N. C. 1(5) NUMBER OF 1(6) NO.	UILDING AFTER PROPOSED ALTERATION UIMBER OF 1(7) PROPOSED USE: 1(8) BLDG. CODE 1(9) NO. OF	_
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	(28) WRITE IN DESCRIPTION OF ALL WORK TO BE PERFORMED UNDER THIS	APPLICATION (REFERENCE TO PLANS IS NOT SUFFICIENT).	2
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APPLICANT'S CERTIFICATION

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More the appropriate method of compliance below:

Certificate of Consent to Self-Instra's issues by the Director of Industrial Edections.

Certificate of Workman's Comparation Insurance Issued by an admitted Insurer.

An exact copy or duplicate of (i) certified by the Director or (ii) certified by the insurer.

The cost of the work to be partiamed is \$100 or less.

The cost of the work to be partiamed is \$100 or less.

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### **IMPORTANT NOTICES**

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No portion of building or structure or scalladding used during contraction, to be closer than 6°0" to any wire containing more than 750 volts. See Sec. 385, Confornia Penal Code.

Pursuant to Son Francisco Building Code, the building parinti shall be posted on the job. The owner is responsible for approved plant and application are assumed to be correct. If octual grade lares or not the same as shown earlied drawings become correct. If octual grade lares or not the same as shown earlied drawings showing correct grade lines, cut on old lift largather with complete devises of retainings walls and wall footings required must be submitted to this bureou for approval. ANY STRUATHON REQUESTED HEREON OR BY CODE MAY BE APPEALED.

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☐ €NGINEER AGENT WITH POWER OF ATTORNEY

CONTRACTOR ATTORNEY IN FACT.

APPLICANT'S CERTIFICATION

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DESCRIBED IN THIS APPLICATION, ALL THE PROVISIONS OF THE PERMIT AND ALL
LAWS AND ORDINANCES TREETO WAIL BE COMPUTED WITH

NOTICE TO APPLICANT
HOLD NARMESS CLAUSE: the Permittet(t) by occeptance of the permit, agree(t) to indemnify and hold hormless the City and County of Son Francisco from and against any and a Colombia of Son Francisco Indemnify and hold hormless the City and County of Son Francisco Indemnify and Indemnifer and Son Francisco, and to disturb the defended and actions.
In conformity with the provisions of Section 3900 of the labor Code of the State of Coldinaries, the applicant half base on Rich of the with the Central Permit haveou, either Centralised (i) or (ii) or (iii) designated below or shall inducte time (IY) or (V) or (VI) below, witherear is applicable. If however, them (IV) is takeded then time (IV) must be thatted on well. Mark the appropriate method of compliance below:

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Carlificate of Workman's Compensation Insurance insued by an admitted imprec.

An exact copy or duplicate of (I) certified by the Director or (II) certified by the Director or (II) certified by the Director or (II) certified to the insurer.

Lecretify that in the performance of the work for which this Permit is insued, I that for employ any personin any of Colifornio. It certify that in the performance of the work for which this Permit is insued, I that for otemptoy my personin any in the event that I should become subject to the workman's compensation provisions of the tobac Code of Colifornio and fail is compensation provisions of the cobac Code of Colifornio and fail is compensation provisions of Section 1800 at the Understand, in the event that should become subject to the workman's compensation provisions of Section 1800 at the Understand, in the event that with the provisions of Section 1800 at the Understand, in other provisions of the Conference of the work for which this Permit in issued, I will a suppley or contractor who complets with the workman's compensation lever of Colifornio and who based nice or price to the commencement of any year will like, with the Central Fermit Bureou evidence that years will be such as a contractor with the provision of the conference of

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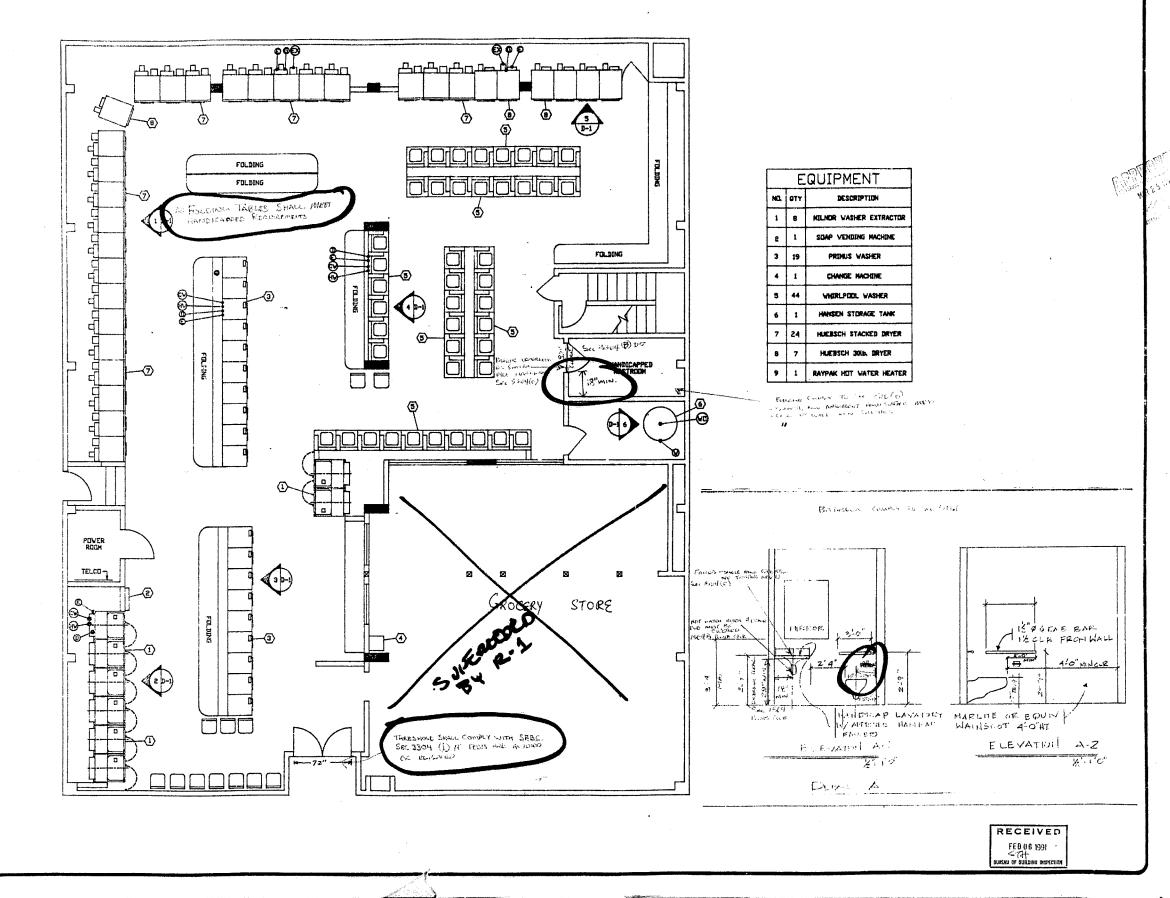
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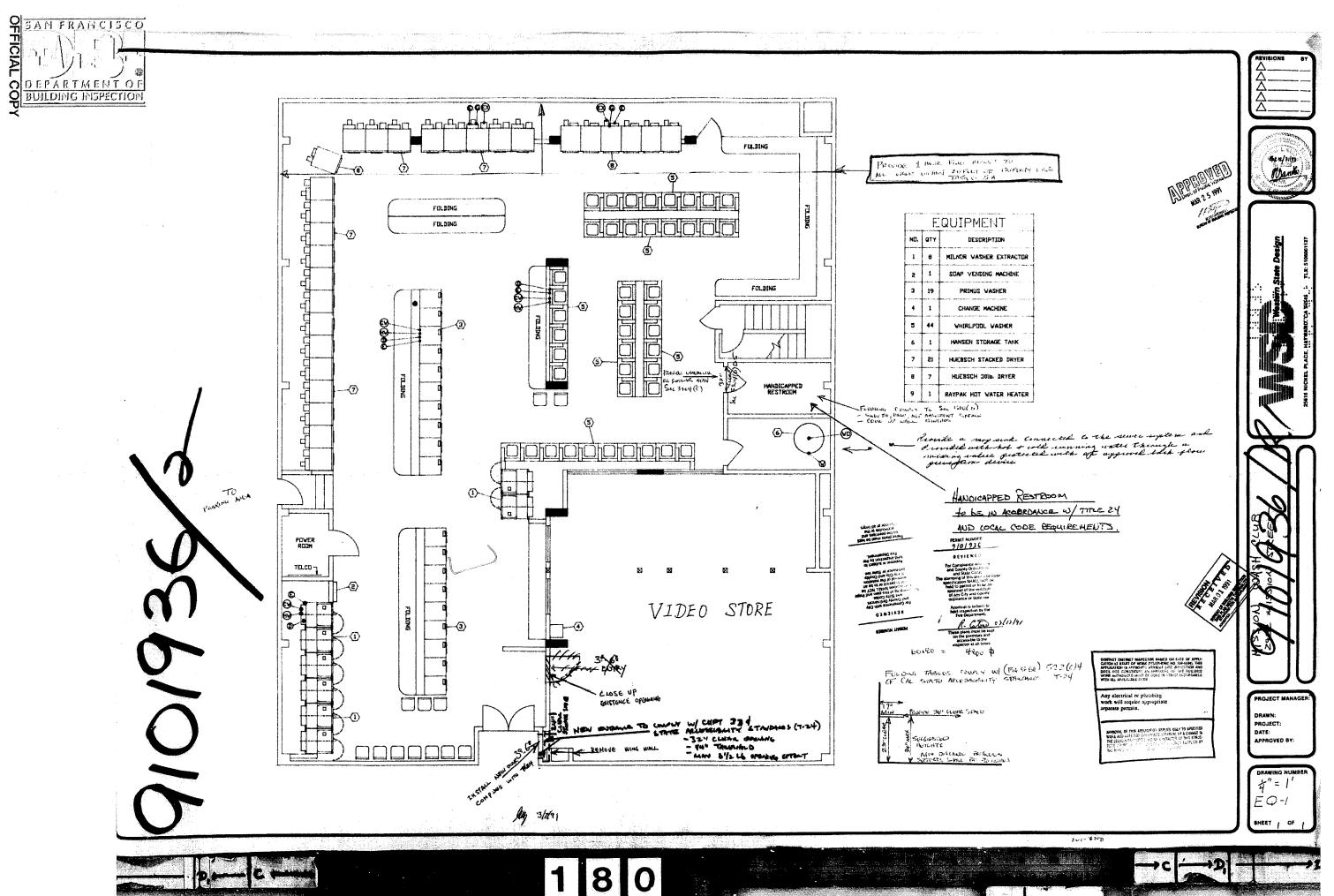
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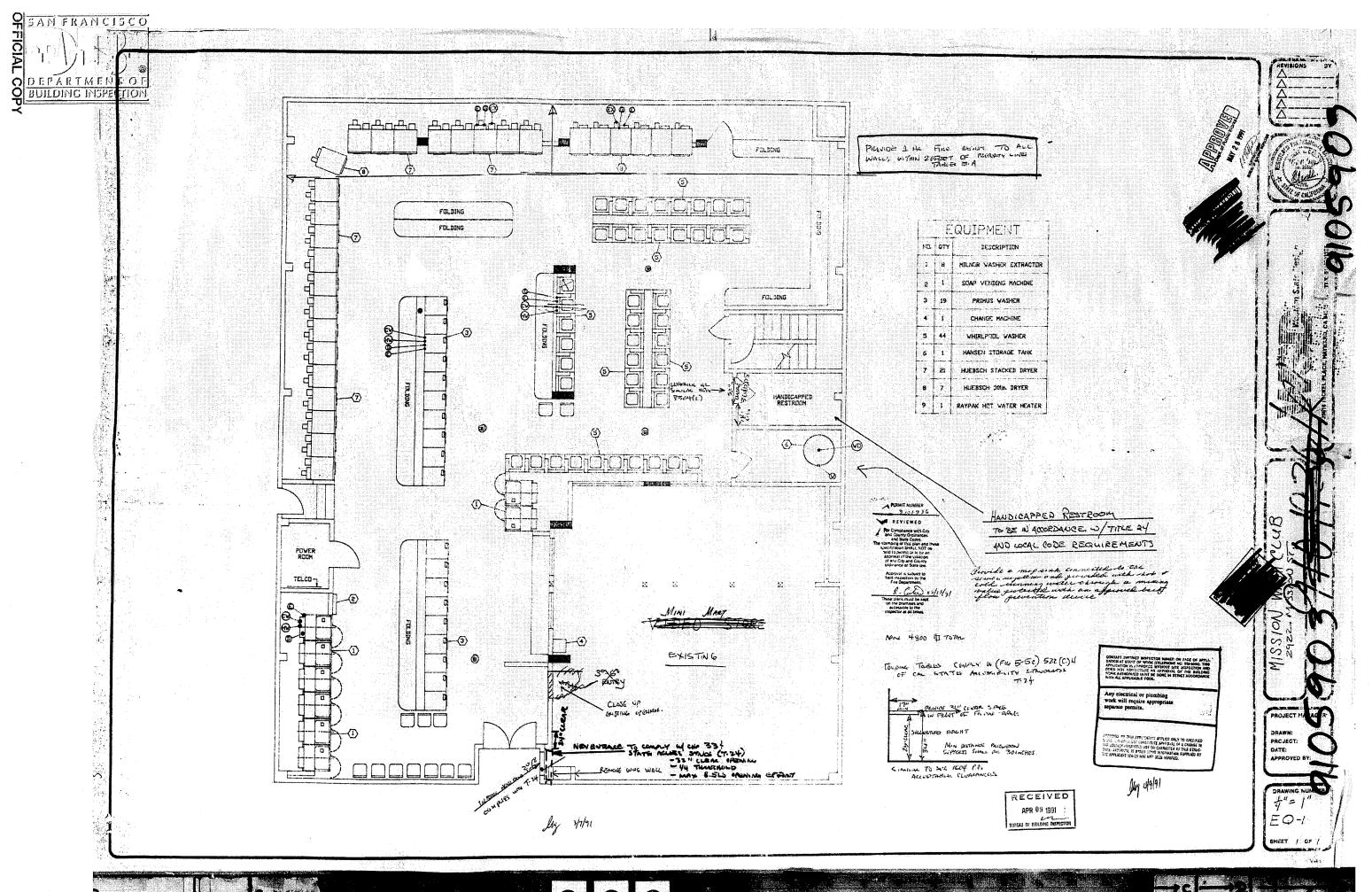
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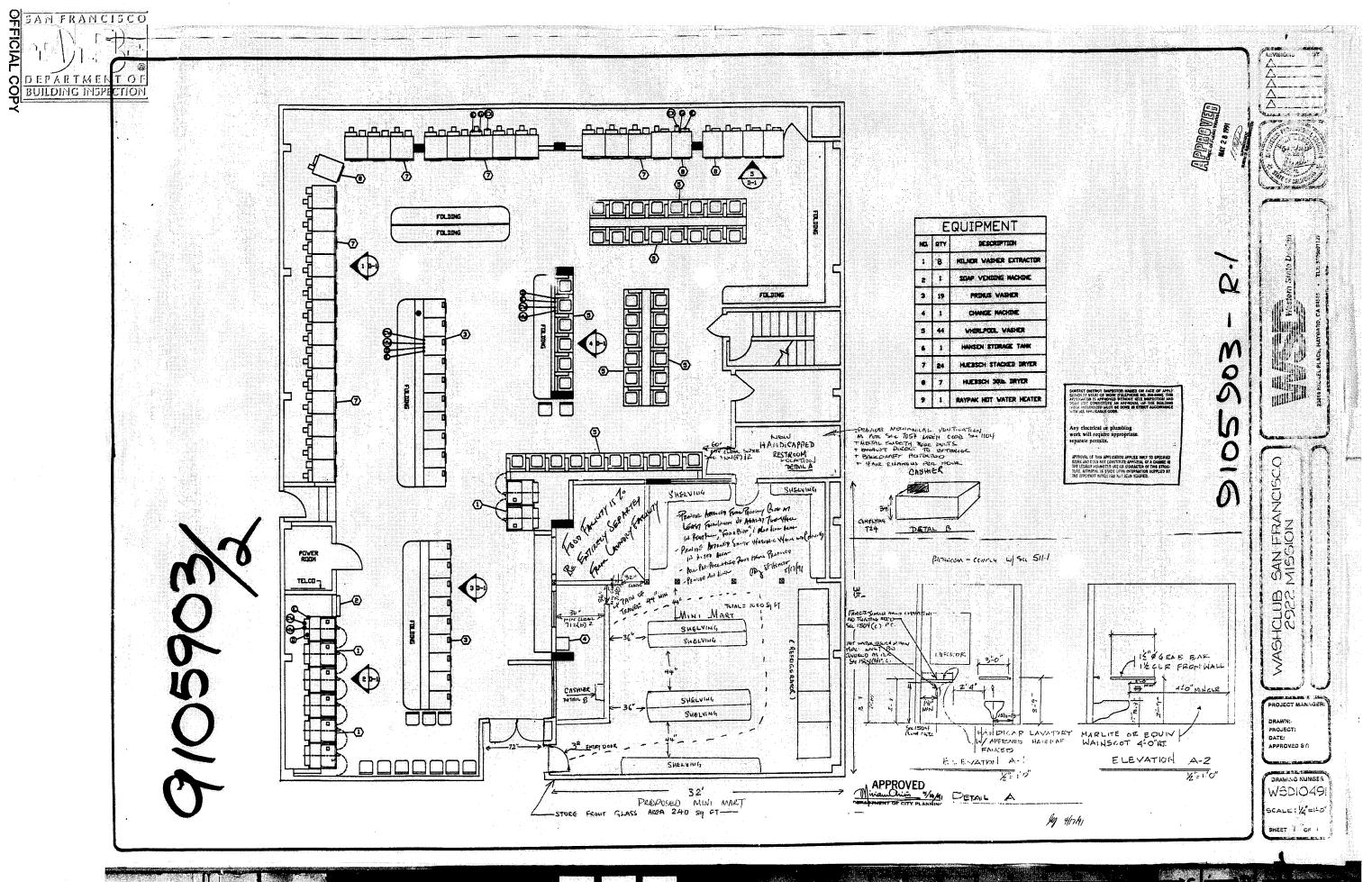
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APPLICATION FOR BUILDING PERMIT

ADDITIONS, ALTERATIONS OR REPAIRS

FILLING FEE RECEIPT NO

W/0 9/20/0/ NUMBER OF PLAN SETS

PPROVE Dept of Building Insp.

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DIRECTOR DEPT OF BUILDING INSPECTION

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APPROVED FOR ISSUANCE

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APPROVAL NUMBER: OSHA APPROVAL REQ'D

CITY AND COUNTY OF SAN FRANCISCO DEPARTMENT OF BUILDING INSPECTION APPLICATION IS HEBEBY MADE TO THE DEPARTMENT OF BUILDING INSPECTION OF SAN FRANCISCO FOR PERMISSION TO BUILD IN ACCORDANCE WITH THE PLANS AND SPECIFICATIONS SUBMITTED HEREWITH AND ACCORDING TO THE DESCRIPTION AND FOR THE PURPOSE HEREINAFTER SET FORTH.

FORM 3 OTHER AGENCIES REVIEW REQUIRED FORM 8 🔼 OVER-THE-COUNTER ISSUANCE  $\mathcal{P}$ 

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## IMPORTANT NOTICES

No change shall be made in the character of the occupancy or use without first obtaining a Building Permit authorizing such change. See San Francisco Building Code and San Francisco Housing Code.

No portion of building or structure or scallolding used during construction, to be closer than 6'0' to any wire containing more than 750 volts. See Sec. 385, California Penal Code.

Pursuant to San Francisco Building Code, the building permit shall be posted on the job. The caner is responsible for approved plans and application being kept at building site.

Grade lines as shown on drawings accompanying this application are assumed to be correct. If actual grade fines are not the same as shown travised drawings showing correct grade lines, cuts and first together with complete details of relaining walls and wall footings required must be submitted to this department for approval.

ANY STIPULATION REQUIRED HEREIN OR BY CODE MAY BE APPEALED.

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BUILDING NOT TO BE OCCUPIED UNTIL CERTIFICATE OF FINAL COMPLETIGN IS POSTED ON THE BUILDING OF PERMIT OF OCCUPANCY GRAFIED, WHEN REQUIRED.

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THIS IS NOT A BUILDING PERIMIT. NO WORK SHALL BE STARTED UNTIL A BUILDING PERMIT'S ISSUED.

In dwellings all insulating materials must have a clearance of not less than two inches from all electrical wires or equipment.

CHECK APPROPRIATE BOX

OOWNER JARCHITECT
JLESSEE JAGENT
CONTRACTOR JENGINEER

APPLICANT'S CERTIFICATION

HEREBY CERTIFY AND AGREE THAT IF A PERMIT IS ISSUED FOR THE CONSTRUCTION
DESCRIBED IN THIS APPLICATION, ALL THE PROVISIONS OF THE PERMIT AND ALL TAWS
AND ORDINANCES THEREBY WILL DE COMPLIED WITH

9303-03 (REV 1-96)

## NOTICE TO APPLICANT

2230004

HOLD HARMLESS CLAUSE: The permitlere(s) by acceptance of the permit, agree(s) to indemnify and hold harmless the City and County of San Francisco from and against any and all claims, domands and actions for damages resulting from operations under this permit, regardless of neigisence of the City and County of San Francisco, and to assume the defense of the City and County of San Francisco, and to assume the defense of the City and County of San Francisco against all such datins, demands on actions.

In conformity with the provisions of Section 3800 of the Labor Code of the State of California, the applicant shall have coverage under (I), or (II) designated below or shall indicate item (III), or (IV), or (IV), whichever is applicable. If harvever item (IV) is checked item (IV) must be checked as well. Mark the appropriate method of compliance below:

I hereby affirm under penalty of perjury one of the following declarations:

- I have and will maintain a coefficate of consent to self-insure for workers' compensation, as provided by Section 3700 of the Linbor Code, for the pendarmance of the work for which this permit is issued.
- the work for which hims permit is issued.

  I have and will maintain workers' compensation insurance, as required by Section 3700 of the Laber Code, for the performance of the work for which this permit is issued. My workers' compensation insurance carrier and policy number are:

  Carrier

  Policy Number

  The cost of the work to be done is \$100 or less.

- Indices of the work of December 3 incomess.

  I confly that in the performance of the work for which this permit is issued, I shall not employ any person in any manner so as to become subject to the workers' compensation have of Calfornia. I further acknowledge that I understand that in the event that I should become subject to the workers' compensation provisions of the Labor Code of Calfornia and fail to comply forthwark with the provisions of Section 3800 of the Labor Code, that the permit herein applied for shall be deemed revoked.
- ( ) V. Leenly as the owner (or the agent for the owner) that in the performance of the work for which this permit is issued, I will employ a contractor who comples with the worker's compensation has of Cartlaria and who, prior to the commencement of any work, will file a completed copy of this form with the Central Permit Bureau.

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OWNER'S AUTHORIZED AGENT

# Appendix B County Assessor's Real Property Record

# CARD 1 OF 2 CITY & COUNTY OF SAN FRANCISCO TAB Nº 5537 REAL PROPERTY RECORD

ASSESSORS OFFICE VALUATION DIVISION

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PERMIT NO.	FOR		AMT.	DATE	YEAR	YEAR	AGE	REM. LIFE	TABLE	%	The state of the s	
			<u> </u>	<u> </u>	<u> </u>	<u> </u>	<b>\</b>		<b> </b>			
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REMARKS:				<u></u>		<u>,</u>						
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				LANI	D DATA							
FRONT	DEPTH		AREA		ZONING		TOPO	GRAPHY				
32,5 FT. x	<u> </u>	FT. =	2600	SF.	<u>C2.</u>	LEVEL	<u> </u>	GRADE		%	a property of	
						SOIL		VIEW				7.
	DESCRIPTIO	N		TRULDA	MENT		ALUE	SFV.		FV.	Salada Alan Salada Andrew S	
CORNER		CURB		% STD.	DEPTH	\$	1	s公連	\$ 7 2	\$	12500 1250 1250 1250 12500 125	- £:3
INSIDE	<u> </u>	SIDEWALK		% STD.	HTGIW							
		UTILITIES		% COR.	INFL.				<u> </u>			
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_ ADDRESS	•	BLO	CK	701	r DES	c. sa	. FT.	SALES PRICE	- DATE	GRM	REMARKS:	
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GROSS INCOME:					NET IN	ICOME:					Sales History:	
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Vacancy		. %		<u> </u>	\$		×	: %				
Effective Gross	Income				INCOM	E IMPUTA	LE TO LA	ND:				
Expenses				<u>.</u>			YIE	LD YAX	RATE			
								% %	%	-	CHI TO WENT	
					\$		x	<u>%</u>			Summary:	
		<u>.</u>			RESIDL	AL IMPUTA						<u></u>
					LIFE	DEPR.		TAX METHOD	RATE/P.V	<u>'-</u>		
					YR		%	%		_		
						Val. \$						
						led to:						
Total Expense:			<del></del>		Land	Value						<u> </u>
NET INCOME:	:				TOTA	L					ESTIMATED VALUE: # 3-500	



3l. 6529 / U

**企业工业** 

BLOCK NO.\_\_\_ <u>6529</u> 2 \$ 2 A LOT NO.

ROOMS

# **BUILDING CARD** ASSESSORS OFFICE

CITY & COUNTY OF SAN FRANCISCO

1-10-6166.

MISSIDN STREET & NO. 2920-27

STORIES B T M 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20

DATE

TOTAL

3

12/15 1935

USE	FO	UNDATION		ROOF	Po.	FLOORS	ELEVATORS
RESIDENTIAL	×	CONCRETE		TYPE		HARDWOOD	ELECTRIC
DWELLING		BRICK		MANSARO		PINE	HYDRAULIC
FLAT		PILES		GABLE		TILE	FREIGHT
APARTMENT		MISC.	Х	FLAT		MARBLE	PASSENGER
NON RESIDENTIAL	l			DORMER	.3	CEMENT	AUTOMATIC
HOTEL	8	BASEMENT		PLAIN		COMPOSITION	MISC.
OFFICE BLDG.	_ NO	NE PART FULL		MISC.	P	LUMBING	
STORE		CEMENT FLOOR			Si	PEC. FAIR ACHEAP	FEATURES
LOFT		UNFINISHED	2	TATERIAL	4	No. FIXTURES	FIRE ESCAPES
X GARAGE		FINISHED	メ	TAR & GRAVEL	,	HOT WATER	VENTILAT. SYSTEM
WAREHOUSE		NO. CAR GARAGE		SLATE	В	ATHROOMS	VAC. CL. SYSTEM
INDUSTRIAL		MISC.		ASBESTOS		No. ROOMS	SPRINKLER SYS.
THEATRE		· · · · · · · · · · · · · · · · · · ·		SHINGLE		TUB BLT. IN	INCINERATOR
CLUB	E	XTERIOR		TILE		TILE SHOWER	REFRIGERATORS.
BANK	`	WALLS		METAL		TILE WALLS	WALL BEDS
CHURCH		BRICK PRESE		MISC.	2	SEP. TOILET	BOOKCASES
SCHOOL	×	CONCRETE				MISC.	PORCHES
SERVICE STA.		RUSTIC	IN	TERIOR TRIM			BARS
MISC.		SHINGLE	8	ST & FAIR CHEAP	1	EATING	SOCIAL HALL
X AUTO SALES	T 🗸	STUCCO	¥	PINE		FURNACE	No. CLOSETS
CONSTRUCTION		STONE		HARDWOOD	G.	AS OIL COAL	LAUNDRY ROOM
ABIC		CORRUG. IRON	×	PLASTER	<b>F</b> .	STEAM	ATTIC
WOOD FRAME		MISC.		PLASTER BOARD		No. FIREPLACES	SUB BASEMENT
STEEL				CANVAS		CIRC. HEATER	SPECIAL
Mirr		TRIM		PANELE D	l	MISC.	
BRICK	×	PLAIN		BEAMED CEILING	No.	OUT BUILDINGS	CONVERTED FRO
X REIN. CONC.		SPECIAL		UNFINISHED		GARAGE	SUPERMINET TORE
MISC.		MISC.		MISC.		SHED	CAR. 1957 -
			<u> </u>			OTHER	TO AUTOSALESTE
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GENERAL CONDITION

BUILI	DING VAL	UATION
YEAR	AMOUNT	CHANGED BY
1925	5000	~/./.
.33	4500	P.V.
61	5600	ALT
		1

ALTE	RATIONS
AMOUNT	DESCRIPTION
500	REPAIRS FRONT TR
450	TEPHITE , WING
500	REMOVE ALL FIXT
4000	PARTITION ACROSS PLASTER WALLES
	AMOUNT 500 450

APPROVED BY

YEAR BUILT 1924

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RUSSELL L. WOLDEN, JR. COPYRIGHT 1937

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CU. FT @ \$

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SOM 7-18 23 706-43470-AS

TOTAL

7.75

Lotal

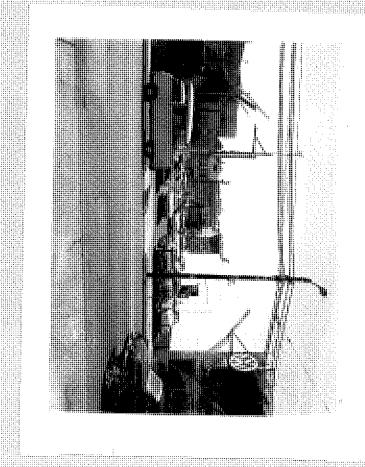
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						_ `	-11	CCECC	700	OFF:	  CE	)/// .	7/ <b>7</b> 1 7	, I I/	. <b>/_\ </b> \!\/	ICI		•				ss 2920-22 M	
pee	Ħ	5.	53				,	ASSESS(	)K3	OFF	ICE	VAL	JATIC	א אוכ	)	131		N 2	. LC	MS.		CLASS G-COMA	
STORIES	В	1 2	3 4	T .	7 8	9	10 1	1 12 13	4 15	16 17	18 19	20 21	22 23	24 25		Т		T	/	TOTAL	1	LAND ATTRIB	ISTES
ROOMS	4	7				1							11			1			4	'	Square	feet LOT 2A	
								1				1									Acres		
RESIDENT	IAL		<b></b>	CL	AS\$	,		EXTERN	OR CO	NSTRUCT	ION		INTERIO	R FINISH	l			HEATI	NG SYS	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Zening		<u> </u>
Dwelling D R		BR	1A	1B 2	3	4	5	Rustic			ļ	Plaster	•		X		Electric	G	as .	X oil		feet usable	100%
Flats				<u> </u>	X			Panels				Sheetro	ck		<u> </u>		Forced A	kir		X_	Corner Curb.	RALL L	Yes   No
Apartment	1		<u> </u>	FOUN	DATIO	N		Stucco			X	Waliboo	ord		ļ		Steam				Level		Yes No
Hotel			Concr	ete			X	Metal				Ponelin	9	<u> </u>	X		Radiant				Grade		Yes No 🗆
Motel	-		Brick					Shingles			ļ	Unfinish	ed		<u> </u>		Baseboai	rd			View		Yes ☐ No ☐
Rooming House	ļļ		Slab					Brick				<u> </u>					Vent & /	Air Con	d.		Utilities	·	Yes 🗌 No 🗌
			Conc.	Block			ļ	Concrete			X		BATH	ROOM	<del>,</del>		Gravity				Alley		Yes No
NON-RESIDE	NTIAL		Piers					Tilt-Up				Number	of Room	ns	1						l		••
Public Building			Misc.					Conc. Bloc	k .			Tubs		Built-in	$\Box$			MEC	HANIC	At			
School								Veneer				Shower			$\perp$		Sprinkler	Systen	1		]		
Office				BASE	MENT	No	NE		RO	OF		Tile	~		V			EL	EVATOR			IMPROVEMENT AT	TRIBUTES
Commercial		X	Unfini	shed 1/4	₹2	3/4	F	Сотр		Flot	X	Separat	e Toilet		2		Passenge	т Сара	city		Year b	oile K <sup>e</sup> r	1924
Industrial			Finish	ed 1/4	1/2	34	F	Metal		Hip							Freight (	Capacity			Effectiv	e Year	
			Numb	er Car Spa	ces			T&G	X	Gable			KITO	CHEN N	on	Æ	Automoti	ic Eleva	for		Total R		
							1	Concr.	•			Tile		Sink							Bedroo		
		LASSIF	ICATIO	N					FLO	ORS			BUIL	T-INS//	ON	四					Family Total F	koom inished Area	Yes No
Service Station			Medic				]	Softwood				Dwsh.	T	Disp.	T			MISC	ELLANEC	ous		Basement Area	
Loft			Theat	re				Hardwood				Oven	1	Range			Fire Esca	tpe	•		Finished	Attic Area	
Warehouse			Club	·				Terrozzo					1	.1	1		Yoult	·			Full Ba	ths	
Condominium			Bank					Marble					PLUA	ABING			Skylights				Half Bo	iths	
Greenhouse	', '		Store					Concrete				w. c.		1	]		-Family-R				Garage	· · · · · · · · · · · · · · · · · · ·	
Co-Operative			Garag	ie			X	Earth				Ura	1									titchen	Yes No No
Shed			Churc					Tile				T	i <del></del>	·		Y	ALUATIO	ON RI	CORD		,	deating   F   T	Yes   No     G   F   P
								Metal			<u> </u>	l	YR.	L/	AND		<del></del>	PTS.		TOTAL	CH.		<del>•</del>
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											<u> </u>		111	}	И		1	/	T	44000	Q1	NEIGHBORHOOD A	TTRIBUTES
								CON	PUT	OITA	NS		]					•		<del>/ /j 6/ // -</del>	-/\/_	mily use	<u> </u>
APPRAISER & DATE	4-10	-68	M.	MURPH	اسوي										******		<del> </del>				+	iily use	<u>x</u>
	AREA		COST	COST		COST		COST	UNIT	co	ST	UNIT	j			-	<del> </del>		_		+	iol use	
MAIN BIR	1810	4	(3)	306	53			<del></del>			•						<del> </del> -					l use onform.	Yes <b>28.</b> No 🗆
5'x65'x75#16#	325	ф.	250		13							1					- <del></del>					ity	Yes 🗷 No 🗆
OFFICES (	597						8	4 over	رمي	11.66	es i	100									1		Yes ☑ No ☐
	7	$\prec$	4	230			_				7.	-										Improvements	
MEZZ	<u>(180</u>	"	2	<u> </u>	20		782	<u> </u>	<i>'</i>			4									1	G	<b>75</b> F. 🗆 P. 🗀
												1		-					+-		+	2027	Tr. 1 21
			. [									<u>                                     </u>							_		<u> </u>	WARE CONCLUSION	23900
Total	<u>51 3</u>	5		3419			,					<u> </u>					!				Land V	atue ement Value	12800
Normal % Good				807	6	15,	13,0	600 /1	477	S. ON	BL.	e>cr: 2	SINIC	7	95°	3	)				Total V		36700
R. C. L. N. D.				720	0	`	-									Ŋe	nied		<u>4/2</u>	9/68			
n. u. s. 11. D.	_			·/	-							—				~ ~	,				l		

CONSTRUCTION RECORD NORMAL % GOOD EFFEC. APPR. PHOTO YEAR YEAR PERMIT NO. FOR DATE AMT. AGE REM. LIFE TABLE 811019/2:44 20404 C2 7-21-61 NN 25-411-6 657-10 3395 4500 952 C2 7-21-61 NN 25-411-62 657-16 1635-4 15500 952 C2 44/63 W MISSION TOX 25+26 654-5 3575+2625 Soll @ \$737 a 44/63 - VALUE ON JEC & = 830 4/3/54 7-6-54 8-1-56 2-12-5/ 5-4-51 LOT 2 3550 A MO 54850 3 300 5-26-60 1967-68 1966-67 LOT 3 350 A NO V SIGN SYACE 120 A YEAR TAX ADJ. 377 1867 \$813.44 817.50 TAB No. 5528 VOL. 39 BLOCK 6529 LOT 25 REIN, CONC. GARAGE TAND DATA 2920-22 MISSION ST. BET. 2574-267 NO **FRONT** DEPTH AREA ZONING TOPOGRAPHY RO BLDS. COVERS LOTS 2+2A. LEVEL GRADE SOIL VIEW BUILT L924 ON ROLLS FOR MN. \$26700 (IMP 12,400) LOT 24

\$36300 (IMP 12,700) LOT 2

M. MURRY DESCRIPTION ADJUSTMENT VALUE SFV. FFV. 72400 912-5730-CORNER CURB % STD. DEPTH % STD. WIDTH INSIDE SIDEWALK UTILITIES % COR. INFL. REMARKS: MARKET APPROACH LAND BLDET **ADDRESS** BLOCK LOT REMARKS: DESC. SQ. FT. SALES PRICE - DATE 508J. 2430-32 MISSANA /+MEZZ/ 2 Lors 5220 x 412= 47600 1824 5135 \$ x \$5 = \$ 25700 = \$73.300 6529 24 5135 INCOME APPLICABLE TO LOTS 2-24+3 BL16529 INCOME ANALYSIS GROSS INCOME: 1 | 297 | NET INCOME: Sales History: 5900 X 12 MAXES ON LOS 10800-INCOME IMPUTABLE PERSONALTY: 120 377 YIELD DEPR. TAX RATE % % % YR Vacancy % % CAST (DETRE) MAIN 200- 4810 P.C. 400 = \$19250 11297 Effective Gross Income INCOME IMPUTABLE TO LAND: Rese 325# 500 Expenses TAX RATE Office was within billy 2000 6 % 2: % 23,900 % Summary: Meggarea V \$49600 97200× 95 7970 Since 1953 \$13630 IMPR (ALLEW 60% 0850L 5400 RESIDUAL IMPUTABLE TO BLDG: YIELD TAX METHOD RATE/P.V. 6 % 2.2% 5: 33YR 3 % 11. 2. Bldg. Val. \$ LAND \$ 23900 12 OF BUX 13600 Rounded to: 28500 13600 Total Expense: 136 Land Value 97200 125700 3 ESTIMATED VALUE: LOT 2 \$36500 LOT 24 \$36900 NET INCOME: TOTAL -7 52000 a.

BLOCK NO 6 LOT NO	529 3	ASSES	DING CAF	ICE	•	
STREET & NO	2924? M	CITY & COUN	ITY OF SAN FF		TE_ 1- 13	<b>19</b> 54
STORIES B O M	2 3 4 5 6 7	8 9 10 11 12 13 14	15  6   17   18   19	20 I TOTAL	GENERAL EXCEL ×G	CONDITION DOD FAIR POOR
USE	FOUNDATION	ROOF No	. FLOORS	ELEVATORS		
RESIDENTIAL	CONCRETE	TYPE	HARDWOOD	ELECTRIC		
DWELLING	BRICK	MANSARD	PINE	HYDRAULIC	<del>╏╏╏╏╏</del> ┼┼┼┼┼┼┼┼	<del>╏┇╏╏</del>
FLAT	PILES	GABLE	TILE	FREIGHT		
APARTMENT	MISC.	FLAT	MARBLE	PASSENGER		
NON RESIDENTIAL	X WOOD	DORMER	CEMENT	AUTOMATIC		
HOTEL	BASEMENT	PLAIN	COMPOSITION	MISC.		
OFFICE BLDG	K NONE PART FULL		PLUMBING			
STORE	CEMENT FLOOR	-4	SPEC. FAIR CHEAP	FEATURES	╂	<del>╏╂╏╋╏┩┩╏┪╏╏╏╬</del> ┿┾╸
LOFT	UNFINISHED	MATERIAL N.		FIRE ESCAPES		
GARAGE WAREHOUSE	FINISHED NO. CAR GARAGE	TAR & GRAVEL	HOT WATER	VENTILAT. SYSTEM		
INDUSTRIAL	MISC.	X ASSESTOS N	BATHROOMS	SPRINKLER SYS.	<del></del>	<del>┞╂┤╀╂╃╃╁╂╂╏╏</del> ┼┼┼
THEATRE		SHINGLE	TUB BLT. IN	INCINERATOR		
CLUB	EXTERIOR	TILE	TILE SHOWER	REFRIGERATORS.		
BANK	WALLS	METAL	TILE WALLS	WALL BEDS	┠╫╫╫╫╫	<del>┠╬╫╬╬╬╬╫</del>
CHURCH	BRICK COMMO		SEP. TOILET	BOOKCASES		
SCHOOL	CONCRETE		MISC.	PORCHES	BUILDING	VALUATION
SERVICE STA.	X RUSTIC	INTERIOR TRIM		BARS	DOILDING	TALOATION
MISC.	SHINGLE		HEATING	SOCIAL HALL	YEAR AM	OUNT CHANGED
X USED LAR SALESDI	STUCCO		FURNACE	No. CLOSETS		
CONSTRUCTION		HARDWOOD	GAS OIL COAL	LAUNDRY ROOM		00 Moved
ABC	CORRUG. IRON	PLASTER	STEAM	ATTIC	1965 3	00 11
✓ WOOD FRAME	MISC.	PLASTER BOARD	No. FIREPLACES	SUB BASEMENT		
STEEL		CANVAS	CIRC. HEATER	SPECIAL		
MILL	TRIM	PANELED	MISC.			
BRICK	/ PLAIN		o. OUT BUILDINGS			
REIN. CONC.	5PECIAL	UNFINISHED	GARAGE			
MISC.	Misc.	міэс.	SHED			
	_#	1	OTHER			
1 10	xqx		p. – ,	\$ 810	ALT	ERATIONS
Parring 54's	9" × 112'4"×	* <u>643.3</u> Sq.F		\$ 1286	YEAR AMOU	NT DESCRIPTION
	<u> </u>		T@\$ .	\$		
	× ×		*	\$		
	x x	# CU. F SQ. F	<u>.</u>	\$		<u> </u>
TOTAL				\$		A
YEAR RINGT	19403 Movie	2 44 58			COMPILED B	Y CARRELL
FULL PAIR!	T 5 7 1076	DIASELL WOL	TEN CAPPRIGHT	1037	APPROVED E	



TAB NO. 5538
REAL PROPERTY RECORD

# CITY & COUNTY OF SAN FRANCISCO

ASSESSORS OFFICE VALUATION DIVISION

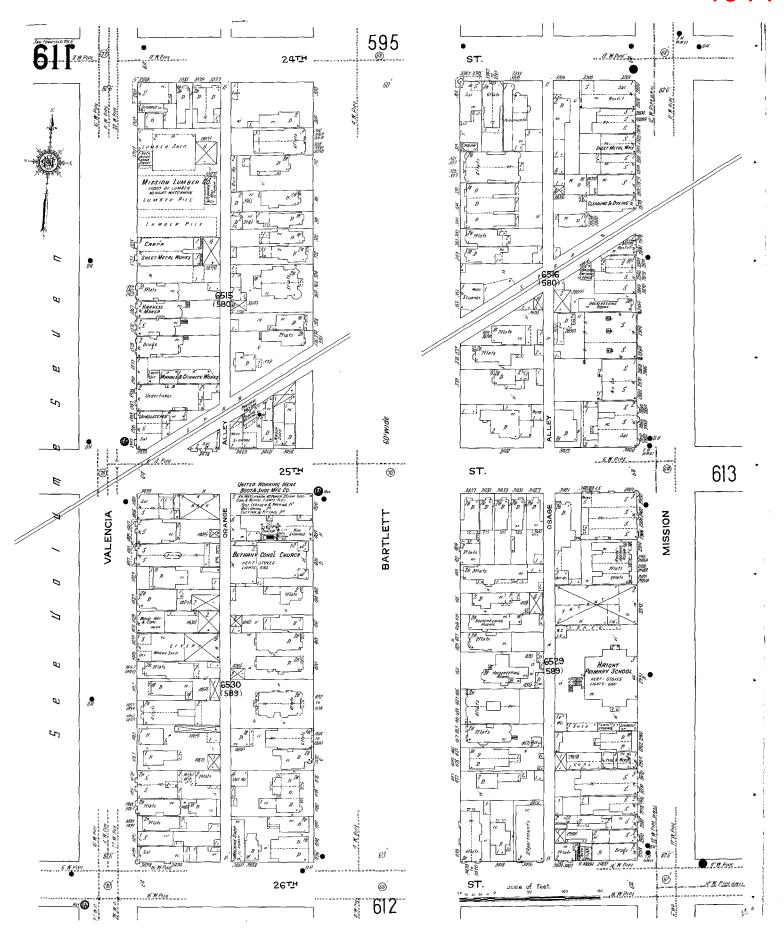
VOL 39 BLOCK (	529 F	3
ADDRESS 2924	MISSION.	57-4
	LISED CAR	

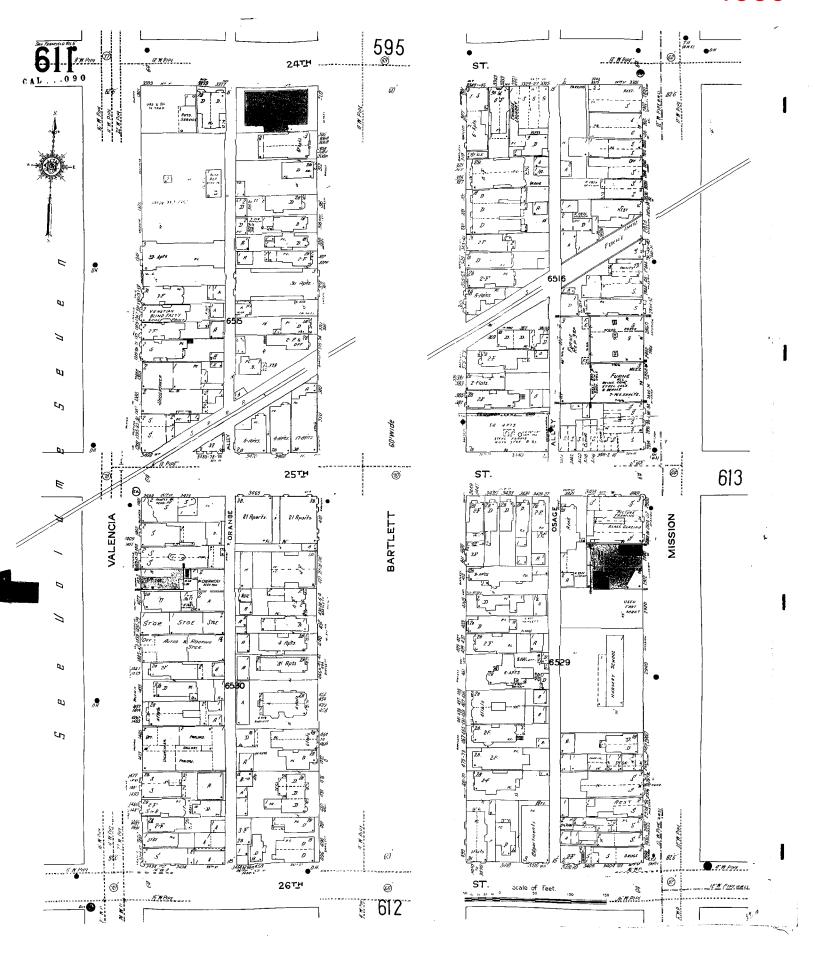
																										CODE CLASS X		AK LOT
STORIES		В	1 2	3 4	4 5	6	7 8	9	10 1	1   12   ī	3 14	15	16 17	18 19	20 21	22 23	3 24	25			T	,		TO	AL	I IAND	ATTRIBUTES	·_
ROOMS		ز	,		1-	1-1-		1		1-1	1		<b>-</b>				+		1 1	1	•			•		Square feet		(378
													<u></u>													Acres		
RESIDENTIAL CLASS						EXT	ERIO	R CON	ISTRUCT	NOT	ON INTERIOR FINISH					HEATING SYSTEM						Zoning		C-2				
Dwelling D	R		B R 1A 1B 2 3 4 5					5	Rustic					Plaster						Electric Gas Oil					Square feet usable		10070	
Flats -										Panels	Panels				Sheetrock						Forced Air					Corner		es 🗌 No 🎮
Apartment				FOUNDATION					Stucco					Wallboard											Curb, Sdwk		es 🔼 No 🗌	
Hotel				Concrete					Metal					Paneling						nt					Level Grade		es 🔯 No 📑	
Motel				Brick				Shingle	٠.				Unfinished						oard			_		View	1/	es □ No 🕱 es □ No 🕱		
Rooming House						Brick											Vent & Air Cond.					Utilities		es 18 No 🗆				
mooning 11003c	_			1	. Block	<u> </u>			-	Concrete :			1	BATH' ROOM				Gravity Gravity						Alley	Yes □ No 🕱			
NON-RE	SIDE	MIAL							<del> </del>	1			•		Numbe					Gravii	ıy_			_				<del></del>
				Piers					1	Tilt-Up				1	<b> </b>	GI KO		uilt-in				MECHA	MICAL					
Public Building				Misc.					-	Conc. I				1	Tubs	i	181	บเมร-เถ					,	т.				
School							VENIT		<u> </u>	Veneer	•			٠	Shower					Sprink	der S	***************************************					<del></del>	
Office				ļ		BASE	1		1	┞		ROC			Tile		-					ELEVA	CIOK	-			ENT ATTRIBU	
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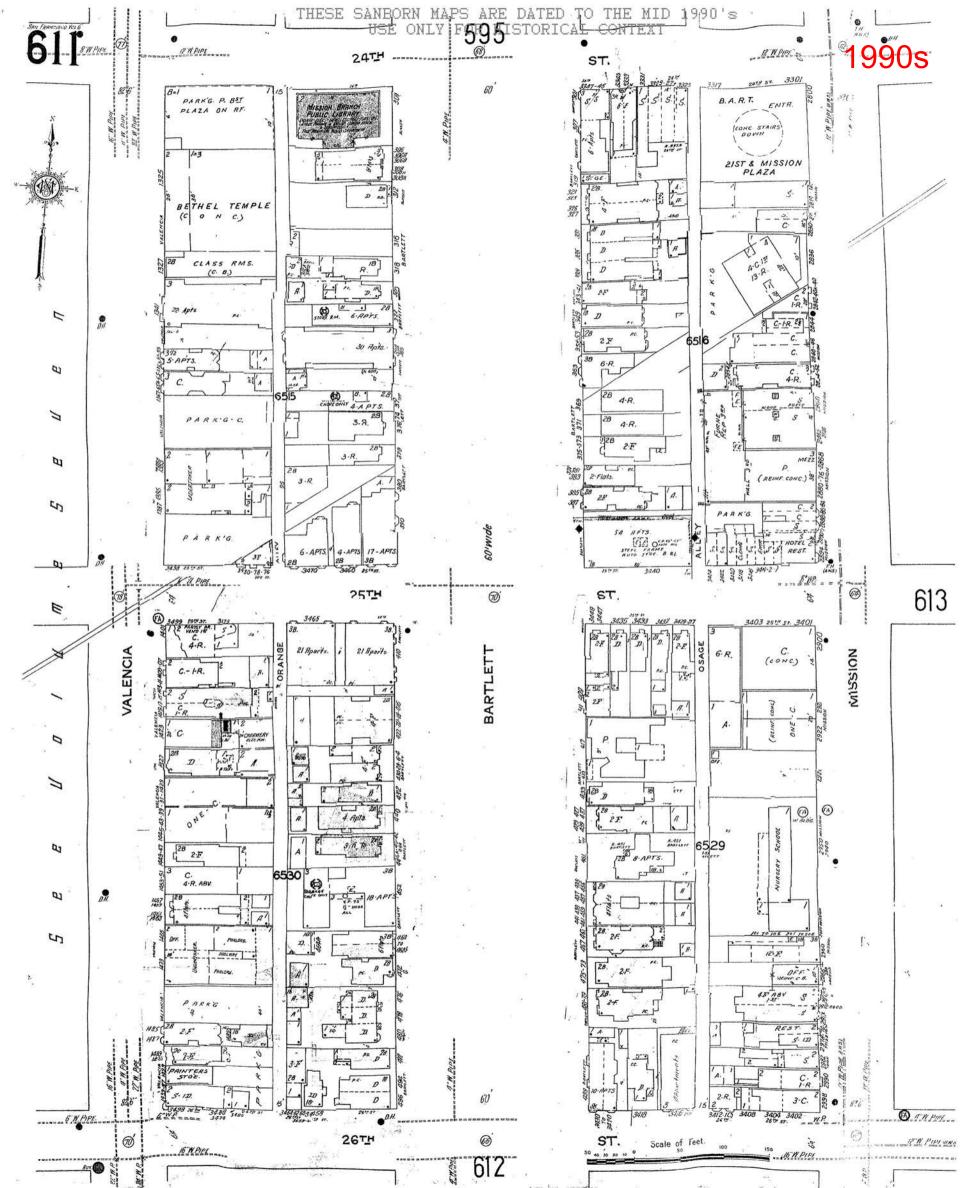
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# Appendix C Sanborn Fire Insurance Maps









# Attachment E

# San Francisco Planning Department Historic Resource Evaluation Response 2918-2922 Mission Street

May 31, 2018



# SAN FRANCISCO PLANNING DEPARTMENT

#### **Historic Resource Evaluation Response**

Date May 30, 2018 Case No.: 2014.0376APL

Project Address: 2918-2922 Mission Street

Zoning: Mission Street Neighborhood Commercial Transit (NCT) District

65-B/55-X and 65-B/55-X Height and Bulk District

Block/Lot: 6529/002 and 002A

Staff Contact: Julie Moore (Environmental Planner)

(415) 575-8733

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Michelle Taylor (Preservation Planner)

(415) 575-9197

michelle.taylor@sfgov.org

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Reception:

415.558.6378

415.558.6409

Planning Information: **415.558.6377** 

#### PART I: HISTORIC RESOURCE EVALUATION

#### **Buildings and Property Description**

2918-2922 Mission Street is located on the west side of Mission Street between 25<sup>th</sup> and 26<sup>th</sup> Streets in the Mission neighborhood. The property is located within the Mission Street Neighborhood Commercial Transit (NCT) District) Zoning District and a 65-B/55-X and 65-B/55-X Height and Bulk District.

2918-2922 Mission Street is a one story with mezzanine commercial building in a simplified Gothic Revival style constructed c.1924 by an unknown builder and architect. The subject building occupies two lots (6529/002 & 002A) and a parking lot associated with the building occupies a third lot (6529/003) to the south of the building. The building's primary (east) elevation is clad in smooth stucco and features a parapet with decorative gothic style frieze. The front elevation is dominated by aluminum frame full-height storefront windows, some with horizontal dividing muntins, above a concrete bulkhead. A cloth awning installed above the storefront windows runs the full length of the primary elevation. A recessed entry at the center of the building includes a storefront door to the extant laundromat and a storefront door to a vacant commercial retail space. The south elevation, adjacent to the parking lot, is visible from Mission Street and features a painted board-form concrete wall with a painted wall sign for the laundromat and a single personnel door.

The interior of the 2918-2922 Mission Street building is comprised of two large, open commercial spaces with a vacant retail space on the south half of the building and a laundromat on the north half. A set of stairs in the north half of the building provides access to a mezzanine level located at the rear of the building. Full-height partitions along the south and west perimeter walls of the laundromat provide narrow maintenance halls behind long banks of washing and drying machines. In the center of the space is an additional double bank of machines that runs nearly the full length of the room. Both ground floor commercial spaces are largely free from ornamentation or defining features. The finishes in the spaces include contemporary tile flooring (laundromat), vinyl flooring (vacant retail space), painted gypsum board and painted steel columns and beams.

#### Pre-Existing Historic Rating / Survey

The subject property, 2918-2922 Mission Street, was previously evaluated in the South Mission Historic Resource Survey adopted by the Historic Preservation Commission on November 17, 2011, and given a National Register Status Code of 6Z (Found ineligible for NR, CR or Local designation through survey evaluation). The building is considered a "Category C" property (No Historic Resource Present/Not Age Eligible) for the purposes of the Planning Department's California Environmental Quality Act (CEQA) review procedures. The Department determined that re-evaluation of the property was warranted given new information about community-based organizations that occupied the subject building in the 1970's and 1980's.

#### Neighborhood Context and Description

2918-2922 Mission Street is located in the Mission District neighborhood, an area with borders generally considered to be Division Street to the north, Cesar Chavez to the south, Guerrero to the west and Potrero Avenue to the east. The neighborhood is mixed residential/commercial/industrial with major commercial corridors located along Mission and 24<sup>th</sup> Streets.

The destruction of the 1906 earthquake and fire destroyed many of the homes and businesses in the Mission District, particularly the inner Mission; however, in less than a decade much of the district was rebuilt and the neighborhood's commercial and residential enclaves thrived. In the years following, the Mission District maintained its reputation as an affordable neighborhood, attracting a growing population of middle and working class families.

Following World War II, changes to national and local approaches to urban planning resulted in what many saw as destructive development policies such as "urban renewal". In the Mission District, these policy changes coincided with a growing Spanish-speaking population in the Mission District that included residents of Mexican descent along with recent immigrants from Central America. By the 1960's, threats of urban renewal in the Mission District pushed residents of all classes, races and political leanings to organize as a unified voice to halt such development. This foray into local activism ultimately led to the establishment of several community-based organizations in the 1960's and 1970's, many of which served and represented the neighborhood's thriving Latino population.

Today, the Mission District neighborhood contains a range of residential and commercial building types, including single-family residences, multi-family residential structures, mixed-use buildings with retail on the ground floor with residential flats above, small scale commercial buildings and institutional buildings. The buildings are designed in a variety of styles, including Victorian, Edwardian, Modernistic, Period Revival and contemporary styles which reflect the various stages of development within the neighborhood.

The subject propert is located at the south end of the Mission District on Mission Street, a strong commercial corridor that serves the surrounding mixed residential and commercial neighborhood. The neighboring building stock include a mix of generally low-scale commercial, institutional and residential buildings. A contemporary bank building constructed in 1988 sits directly adjacent to the building to the north. To the south is a parking lot associated with the subject building and then a single story housing a childcare center (built c.1949) operated by the San Francisco Unified School District. Directly across the

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<sup>&</sup>lt;sup>1</sup> Ibid, 3-4.

street from 2918-2922 Mission Street is a two-story, stucco clad building that houses the Instituto Familiar de la Raza, Inc. (built 1907) and a single story grocery store (built 1924).

It should be noted that the immediate blocks surrounding the subject property were surveyed in the South Mission Historic Resource Survey (adopted 2011). The subject building is not located adjacent to any known historic resources (Category A properties) and the South Mission Historic Resource Survey did not identify any potential historic district or important context on this portion of Mission Street.

#### CEQA Historical Resource(s) Evaluation

#### Step A: Significance

Under CEQA section 21084.1, a property qualifies as a historic resource if it is "listed in, or determined to be eligible for listing in, the California Register of Historical Resources." The fact that a resource is not listed in, or determined to be eligible for listing in, the California Register of Historical Resources or not included in a local register of historical resources, shall not preclude a lead agency from determining whether the resource may qualify as a historical resource under CEQA.

Individual	Historic District/Context		
Property is individually eligible for inclusion in a California Register under one or more of the following Criteria:	Property is eligible for inclusion in a California Register Historic District/Context under one or more of the following Criteria:		
Criterion 1 - Event: Yes No Criterion 2 - Persons: Yes No Criterion 3 - Architecture: Yes No Criterion 4 - Info. Potential: Yes No Period of Significance: 1973-1985	Criterion 1 - Event:		

To assist in the evaluation of the properties associated with the proposed project, the Department requested that a qualified historic resource consultant prepare an historic resource evaluation report according to an approved scope of work

□ ICF, 2918-2922 Mission Street, San Francisco, CA, Historic Resource Evaluation – Part 1 (May 2018) (ICF Part 1 report)

Below is a brief description of the historical significance per the criteria for inclusion on the California Registers for 2918-2922 Mission Street. This summary is based upon the ICF Part 1 report. Staff generally concurs with the findings of this report and refers the reader to it for a more thorough evaluation of significance.

The subject building located at 2918-2922 Mission Street has been identified as being individually eligible for listing in the California Register of Historical Resources under Criterion 1 (Events); however, the building lacks integrity to convey its significance under Criterion 1 and no longer qualifies as a historic resource for the purposes of CEQA. These findings are discussed below.

Furthermore, staff finds that the subject building is not located adjacent to any known historic resources (Category A properties) and does not appear to be located in or eligible to contribute to a potential historic district.

# Criterion 1: Property is associated with events that have made a significant contribution to the broad patterns of local or regional history, or the cultural heritage of California or the United States.

Staff concurs with the ICF finding that the subject property appears eligible for listing on the California Register under Criterion 1. To be eligible under the event Criterion, the building cannot merely be associated with historic events or trends but must have a specific association to be considered significant. 2918-2922 Mission Street is a locally significant property as defined in the California Office of Historic Preservation's *Latinos in Twentieth Century California*: *National Register of Historic Places Context Statement*, under the "Headquarters and Offices of Prominent Organizations" "associated with struggles for inclusion". As a shared workspace of several organizations, the subject property is representative of community-based activism and service in the Mission District. The period of significance for the subject building encompasses the years that the subject organizations occupied the building, 1973-1985.

From 1973 to 1985, several community-based organizations (Mission Hiring Hall Inc., Mission Housing Development Corporation, Mission Models Neighborhood Corporation, Mission Childcare Consortium Inc., and Mission Community Legal Defense Fund) occupied the subject building and provided services, such as legal guidance, childcare, job placement, and housing/tenant assistance, to Mission District residents. Born out of the Mission Coalition Organization, a locally organized and federally funded Model Cities program with a history of neighborhood-based activism, the subject organizations represented and served the Mission District's Latino population, providing services in Spanish and English, while also assisting residents overcome racial barriers and discrimination. The subject property was also the former site of *Latinoamerica*, a celebrated mural by local Latina artists group, Mujeres Muralistas. The mural represented the vibrant Mission community and further underscored the tie of the organizations housed at 2918-2922 Mission Street to the community.

See ICF report for additional historic context.

# Criterion 2: Property is associated with the lives of persons important in our local, regional or national past.

Staff concurs with the ICF report finding that the subject property does not appear eligible for listing on the California Register under Criterion 2. Although the work of the organizations based at 2918-2922 Mission Street is significant under Criterion 1, it is the work of many individuals collectively that is recognized, rather than any individual person(s) associated with one or all of the organizations. It does not appear that any one person's actions would rise to the level of importance that the subject property would be significant by association. Therefore, 2918-2922 Mission Street, is not eligible under Criterion 2.

See ICF report for additional historic context.

# Criterion 3: Property embodies the distinctive characteristics of a type, period, region, or method of construction, or represents the work of a master, or possesses high artistic values.

Staff concurs with the ICF report finding that the subject property does not appear eligible for listing on the California Register under Criterion 3. Additionally, the subject building was previously surveyed in

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<sup>&</sup>lt;sup>2</sup> California Office of Historic Preservation. *Latinos in Twentieth Century California: National Register of Historic Places Context Statement*. Sacramento: California State Parks, 2015, page 139.

the South Mission Historic Resource Survey (adopted 2011) and was not determined to be a eligible under Criterion 3 at that time.

Architecturally, 2918-2922 Mission Street features a simple design that has undergone several interior and exterior alterations since construction. The building does not present distinctive characteristics of a particular style, period, or method of construction. The subject building is not associated with a particular builder or architect. Therefore, 2918-2922 Mission Street, is not eligible under Criterion 3.

See ICF report for additional historic context.

Criterion 4: Property yields, or may be likely to yield, information important in prehistory or history.<sup>3</sup> Based upon a review of information in the Departments records, the subject property is not significant under Criterion 4 since this significance criterion typically applies to rare construction types when involving the built environment. The subject property is not an example of a rare construction type.

#### **Step B: Integrity**

To be a resource for the purposes of CEQA, a property must not only be shown to be significant under the California Register of Historical Resources criteria, but it also must have integrity. Integrity is defined as "the authenticity of a property's historic identity, evidenced by the survival of physical characteristics that existed during the property's period of significance." Historic integrity enables a property to illustrate significant aspects of its past. All seven qualities do not need to be present as long the overall sense of past time and place is evident.

The subject property has retained or lacks integrity from the period of significance noted in Step A:

Location:		Lacks	Setting:	X Retains	Lacks
Association:	Retains	$\boxtimes$ Lacks	Feeling:	Retains	\( \) Lacks
Design:	Retains	\times Lacks	Materials:	Retains	\( \) Lacks
Workmanship	: Retains	\times Lacks			

The Department concurs with ICF's analysis that the building no longer retains sufficient integrity to convey its significance under Criterion 1 and no longer qualifies as a historic resource for the purposes of CEQA. The location and setting of the subject property have retained integrity; however, significant interior and exterior alterations to the subject property that occurred after the Period of Significance (1973-1985) have resulted in a lack of Association, Feeling, Design, Workmanship and Materials.

In 1973, the community organizations that occupied the subject building added new finishes and constructed several new interior partitions for office space. In 1991, most of these partitions and finishes were removed to create large, open interior spaces for a laundromat and retail use. Additional changes for the new uses included new mechanical systems and infrastructure to support banks of laundry machines, construction of new partitions for maintenance halls, and all new finishes. Exterior changes to the building after 1985 included the addition of mullions to the doors and windows, the installation of a cloth awning along the length of the front façade, and painting over of the *Latinoamerica* mural on the south elevation.

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5

<sup>&</sup>lt;sup>3</sup> Assessment of archeological sensitivity is undertaken through the Department's Preliminary Archeological Review process.

The removal of the finishes and interior division of space that occurred after 1985 has resulted in a loss of the original meeting spaces and offices of the community-based organizations that occupied the building from 1973 to 1985. These alterations, along with changes to the exterior, have resulted in a lack of integrity in workmanship, materials, and design, and have rendered the property unable to convey integrity of association and feeling as an administrative hub for several community-based organizations.

See ICF report for additional context.

#### **Step C: Character Defining Features**

CEOA Historic Resource Determination

If the subject property has been determined to have significance and retains integrity, please list the character-defining features of the building(s) and/or property. A property must retain the essential physical features that enable it to convey its historic identity in order to avoid significant adverse impacts to the resource. These essential features are those that define both why a property is significant and when it was significant, and without which a property can no longer be identified as being associated with its significance.

Because 2918-2922 Mission Street, although significant under Criterion 1, was determined to lack integrity of association, feeling, design, workmanship and materials necessary to identify it as eligible for the California Register of Historical Resources, this analysis was not conducted.

OLAN Instance Nessance Determination	
Historical Resource Present	
☐ Individually-eligible Resource	
Contributor to an eligible Historic District	
Non-contributor to an eligible Historic District	
No Historical Resource Present	
PART I: PRINCIPAL PRESERVATION PLANNER REVIEW	
Signature. Mello	Date: 5/31/18
M. Pilar LaValley, Acting Prin <del>cipal</del> Preservation Planner	,

Virnaliza Byrd, Environmental Division/ Historic Resource Impact Review File Environmental Planner, Julie Moore

cc:

# Attachment F

# Fehr & Peers Transportation Analysis Memorandum June 5, 2018



#### **MEMORANDUM**

Date: June 5, 2018

To: Manoj Madhavan, San Francisco Planning Department

From: Jesse Cohn & Eric Womeldorff, Fehr & Peers

Subject: 2918 Mission Transportation Analysis

SF18-0978

#### Introduction

On November 30, 2017, the San Francisco Planning Commission approved the Community Plan Evaluation for the proposed development at 2918 Mission Street (Proposed Project). An appeal was filed by Calle 24 Latino Cultural District Council on January 1, 2018, based on concerns that the Eastern Neighborhoods Area Plan and subsequent 2008 EIR analysis are outdated, and that their determination of limited impacts to transit, traffic, and circulation is no longer accurate.

This memo summarizes new data collection in the Mission District, including vehicle volumes at key intersections in the neighborhood, and transit reliability as a result of new development. These observations reveal the following key findings:

- Intersection volumes at key locations in the Mission District do not exceed forecasts from the Eastern Neighborhoods Area Plan EIR, and in some cases are lower than the 2000 baseline.
- Transit speeds have improved along Mission Street in the past 10 years.

#### **Project Description**

The Proposed Project Site, 2918 Mission Street, is located on the west side of Mission Street between 25<sup>th</sup> and 26<sup>th</sup> Streets in the Mission Street Neighborhood Commercial Transit (NCT) Zoning District. The property is currently developed with a single-story, 5,200 square foot commercial building (a laundromat) and an associated surface parking lot. In total, the site is approximately 11,653 square feet. With the exception of two spaces that are rented to the adjacent bank, all spaces in the surface parking lot are for customers of the laundromat (and there is a sign posting this parking restriction). Laundromat staff watch for people using the parking lot and not visiting the laundromat, and warn them if observed.

Manoj Madhavan, San Francisco Planning Department June 5, 2018 Page 2 of 5



The Proposed Project would include the demolition of the existing building and new construction of an eight-story, 67,314 square foot mixed-use building with 75 dwelling units and 6,724 square feet of ground floor retail. The Proposed Project would not include any off-street vehicle parking, but would include 76 Class I bicycle parking spaces and 14 Class 2 bicycle parking spaces. The dwelling unit mix includes 18 studios, 27 one-bedroom units, and 30 two-bedroom units. The Proposed Project would include 9,046 square feet of usable open space.

Buildings immediately adjacent to the project site are the Zaida T. Rodriguez Early Education School to the south and to the west across Osage Alley, Chase Bank to the north at the corner of Mission and 25th Street, and a mix of two- and three-story buildings used for a variety of uses including automobile repair, retail stores, residences, restaurants, and the Instituto Familiar de la Raza across Mission Street to the east.

The project site is well served by public transportation. The Bay Area Rapid Transit (BART) 24th Street station is located one block north of the project site. Several MUNI bus lines including the 14-Mission, 14R-Mission Rapid (both 14 Muni lines run in their own exclusive travel lane), 48-Quintara/24th Street, 49-Van Ness/Mission and the 67-Bernal Heights are within one quarter mile.

#### **Intersection Volumes**

The Eastern Neighborhoods EIR analyzed several intersections within the Mission District. Fehr & Peers worked with the Planning Department to select three of these intersections and conduct one-day PM peak hour turning movement counts in April 2018: Potrero Street/23<sup>rd</sup> Street, Mission Street/24<sup>th</sup> Street, and South Van Ness Avenue/26<sup>th</sup> Street. These counts were then compared to the Eastern Neighborhoods EIR expected level of traffic growth based on the total change in housing units constructed in the Mission from 2011 to 2018. In addition, traffic counts were compared to observed traffic volumes collected in 2015 included in the 1515 South Van Ness Avenue Transportation Impact Study (TIS).

The Eastern Neighborhoods PEIR included growth forecasts under Options A, B, C, and the B/C preferred alternative. The Preferred Alternative included fewer estimated households than the maximum analyzed under Option C. These forecasts represented projections of likely, anticipated development through the year 2025, using best available information at the time that the PEIR was certified, rather than "caps" on permissible development or estimates of maximum capacity at buildout under the rezoning. The Eastern Neighborhoods PEIR projected that implementation of the Mission Area Plan could result in an increase of up to 2,054 net dwelling units and 700,000 to 3,500,000 sf of non-residential space (excluding PDR loss).



Overall, the current level of reported development from the Eastern Neighborhoods Monitoring Report was estimated to represent around 65 percent of background, no project growth (based on progress from 2000 baseline year to 2018 relative to the 2025 projections), and around 10 percent complete<sup>1</sup> for the growth projected under EIR Option C. While the preferred alternative does not precisely match any of the three options set forth in the EIR, Fehr & Peers selected Option C for comparison purposes as it showed the highest level of residential growth in the Mission.

**Table 1** shows a summary of observed and estimated traffic volumes from the Eastern Neighborhoods EIR for the intersections analyzed. On average, observed traffic volumes in 2018 were around 25 percent lower than expected based on the Eastern Neighborhoods EIR and the percentage of estimated development complete<sup>2</sup>. At two of the three intersections counted, total traffic volume had in fact decreased from the 2000 baseline count data. The observed traffic counts include only one day of count data, which introduces a chance that the observations are not representative; however, traffic volumes at urban intersections tend to be fairly stable with respect to the amount of peak hour traffic. Overall, this reflects that the Eastern Neighborhoods TIS and EIR took a fairly conservative approach to modeling the levels of local traffic generated by the changes in land use allowed by the Plan.

Table 1. Comparison of Observed and Estimated Volumes (Eastern Neighborhoods EIR)

Intersection	2000 Baseline Volume	2025 Option C Projected Volume	2018 Projected Volume <sup>1</sup>	2018 Observed Volume	Difference (2018 Observed – 2018 Projected)	% Diff.
Potrero / 23 <sup>rd</sup>	2,663	2,837	2,680	2,546	-134	-5%
Mission / 24 <sup>th</sup>	1,615	1,935	1,647	1,142	-505	-44%

<sup>1. 2018</sup> to date projected volume is derived from the 2000 baseline volume plus 10 percent of Option C added project trips. Actual completed development analyzed in Option C amounts to 25% of studied residential units, and 4% of non-residential new development.

Source: Fehr & Peers, 2018; Eastern Neighborhoods TIS, 2008

**Table 2** shows a summary of observed traffic volumes from the 1515 South Van Ness TIS compared with these 2018 traffic counts for the intersections analyzed. On average, observed traffic volumes in 2018 were around 8 percent lower than the observed volumes in the 1515 South Van Ness TIS. At Mission Street/24<sup>th</sup> Street, total traffic volume decreased from the 2015 observed volumes. At 26<sup>th</sup> Street and South Van Ness, there was an increase in traffic volume traveling northbound and

<sup>&</sup>lt;sup>1</sup> Estimate of 10 percent complete includes 25 percent of estimated increase in housing units and 4 percent of estimated increase in non-residential square footage from the 2000 baseline. This does not include the reduction in total PDR square footage.

<sup>&</sup>lt;sup>2</sup> Projected traffic volumes for EIR Option A (at 30% complete) and the No Project scenario were similar to those for Option C, and were on average higher than the observed 2016 traffic volumes.



southbound. This likely reflects shifts from other north/south streets such as Mission Street that have seen changes in their roadway configurations with the installation of bus-only lanes in 2015.

Table 2. Comparison of Observed Volumes (1515 South Van Ness TIS)

Intersection	2015 Observed Volume	2018 Observed Volume	Net Difference (2018 Observed – 2015 Observed)	% Difference
Mission / 24 <sup>th</sup>	1,476	1,142	-334	-29%
S. Van Ness / 26 <sup>th</sup>	1,534	1,759	225	13%

Source: Fehr & Peers, 2018; 1515 South Van Ness TIS, 2017

#### **Transit Effects**

Three bus routes run along Mission Street past the Proposed Project Site: 14 Mission, 14R Mission Rapid, and 49 Van Ness/Mission. Increased development and density throughout the Mission District has resulted in an increase in demand for transit in the neighborhood, and the 2918 Mission Street appeal cites concerns about transit reliability. In addition, the increased prevalence of ondemand transportation, such as Uber and Lyft, has resulted in an increase in passenger loading. When curb space is unavailable, loading and unloading vehicles may stand in the transit-only lane or travel lane, potentially delaying transit vehicles.

**Table 3** shows transit speeds between 2007 and 2017, along Mission Street between 14<sup>th</sup> Street and Cesar Chavez. Transit travel speeds have generally increased. Speeds increased from 7.8 miles per hour (mph) to 9.3 mph (19 percent) in the southbound direction during the AM peak period, and from 5.2 mph to 7.3 mph (35 percent) in the southbound direction during the PM peak period. Transit travel speeds decreased from 8.5 mph to 8.1 (5 percent) in the northbound direction during the AM peak period between 2011 and 2017, and increased from 7.1 mph to 7.9 mph (11 percent) in the northbound direction during the PM peak period. It should be noted that transit-only lanes were implemented on Mission Street during this time (in 2015), which has contributed to the increase in speed noted between 2015 and 2017.



Table 3. Transit Travel Speeds Along Mission Street (14<sup>th</sup> Street to Cesar Chavez)

Time Period	AM Peal	k Period	PM Peak Period		
Direction	Southbound	Northbound	Southbound	Northbound	
2007	7.8	N/A	5.4	7.1	
2009	8.4	N/A	6.6	7.1	
2011	8.8	8.5	6.9	7	
2013	8.6	8.3	6.6	6.8	
2015	8.9	8.3	6.7	6.8	
2017	9.3	8.1	7.3	7.9	
% Change (2007-2017)	19%	-5%	35%	11%	

Source: SFCTA Congestion Management Program, 2018

# Attachment G

RWDI
Shadow Analysis
2918 Mission Street
February 2, 2018



600 Southgate Drive Guelph ON Canada NIG 4P6 Tel: +1.519.823.1311 Fax: +1.519.823.1316

E-mail: solutions@rwdi.com

#### MEMORANDUM

DATE:	2018-02-07	RWDI Reference No.: 1604031
то:	Robert Tillman	EMAIL: rrti@pacbell.net
FROM:	Ryan Danks	EMAIL: ryan.danks@rwdi.com
RE:	Shadow Analysis 2918 Mission Street San Francisco, CA	

Dear Mr. Tillman,

As requested, we have conducted an analysis to understand the potential for shadowing from the proposed 2918 Mission Street development on two nearby schoolyards. The methodology we followed is the same as what is required for shadow studies on public spaces in San Francisco.

With respect to the Zaida T. Rodriguez Child Development Center (2950 Mission Street) we make the following observations:

- The proposed building is predicted to cast a small amount of new shadow onto the northern-most area of the playground during the morning and evening from April through August.
- No new shadows from the proposed building are predicted to fall anywhere on the playground between 8:59 am and 4:44 pm at any point in the year.
- The predicted morning shadows range in duration from 1 to 92 minutes and the evening shadows last between 1 and 102 minutes.
- If we ignore impacts outside of the school year (June 5 Aug 19, per the SFUSD 2018/2019 calendar), the longest new morning shadow lasts 85 minutes and the longest new evening shadow lasts 99 minutes





Robert Tillman RRT Partners LLC RWDI#1603031 2018-02-07

With respect to the Zaida T. Rodriguez Early Education School (421 Bartlett Street) we make the following observations:

- The proposed building is predicted to cast new shadows onto this space throughout the morning all year.
- No new shadows from the proposed building are predicted to occur after 11:51 am on any day of the year.
- The new shadows range in duration from 143 minutes to 270 minutes and if impacts outside the school year are ignored, the maximum duration reduces to 266 minutes.

Separate to this email we have included point-in-time shadow plots illustrating the location of the new shadow cast by the proposed building over the course of the summer and winter solstices and the vernal and autumnal equinoxes to provide additional context.

We would be happy to discuss our analysis and its findings further if desired.

Yours truly,

#### **RWDI**

Ryan Danks, B.A.Sc., P.Eng. Senior Engineer

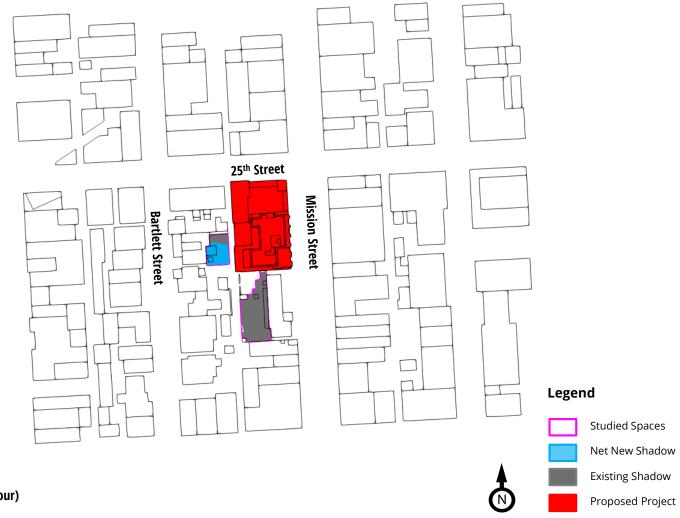
Frank Kriksic, BES, CET, LEED AP, C.Dir Senior Project Manager / Principal

#### STUDY AREAS









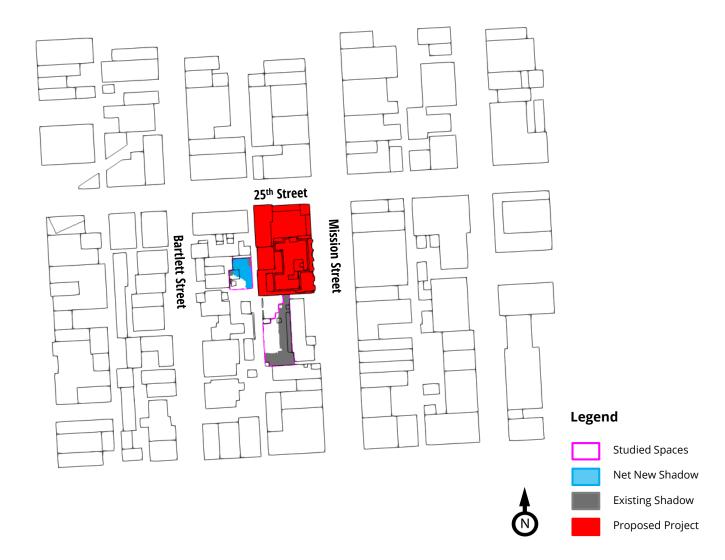
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9:00 am PDT





10:00 am PDT





11:00 am PDT

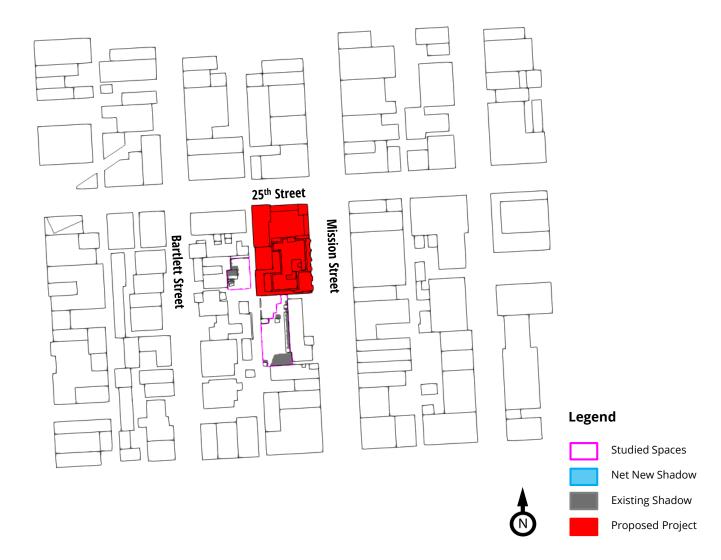


















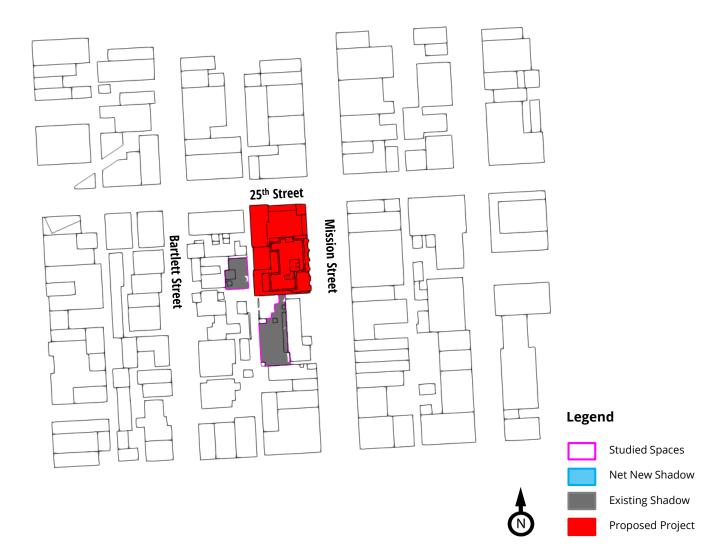


# MARCH 21









#### MARCH 21





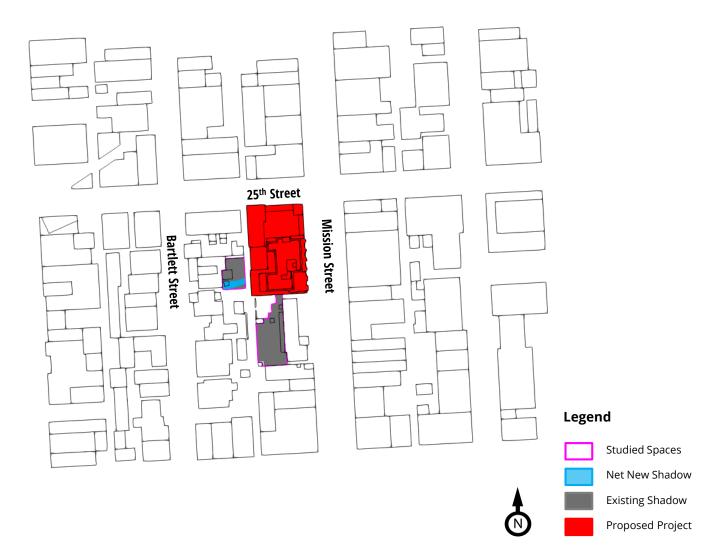
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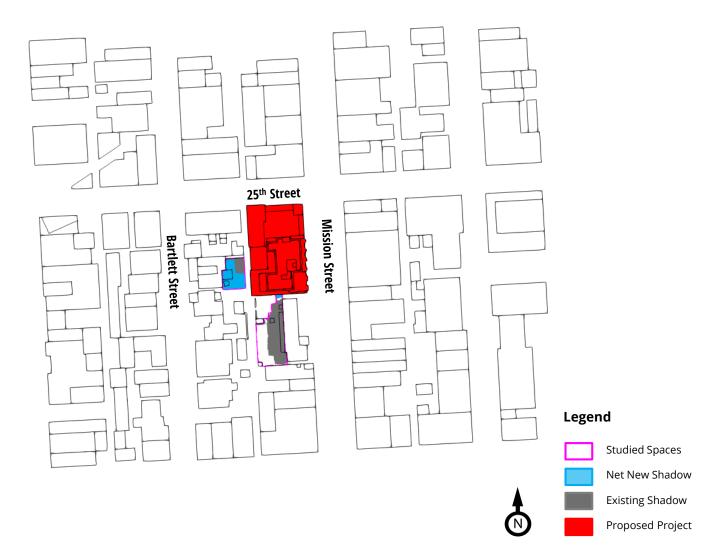


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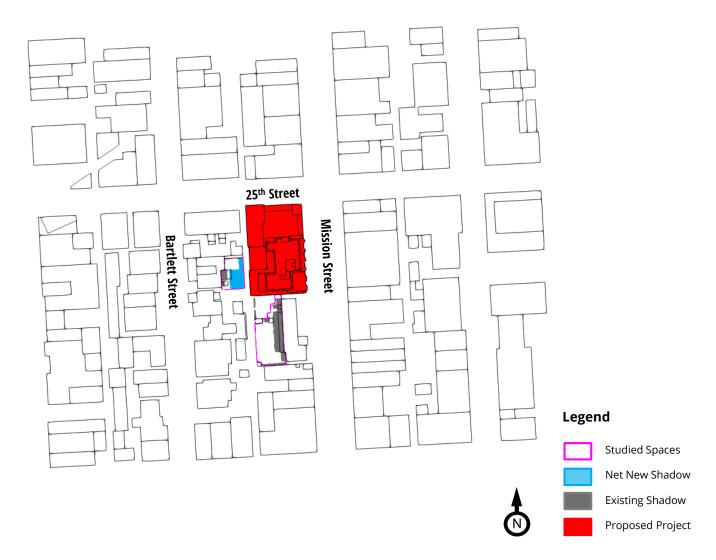




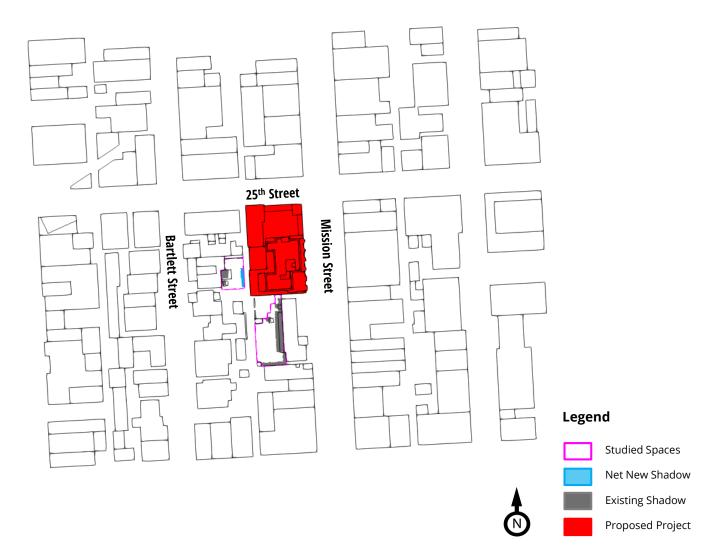












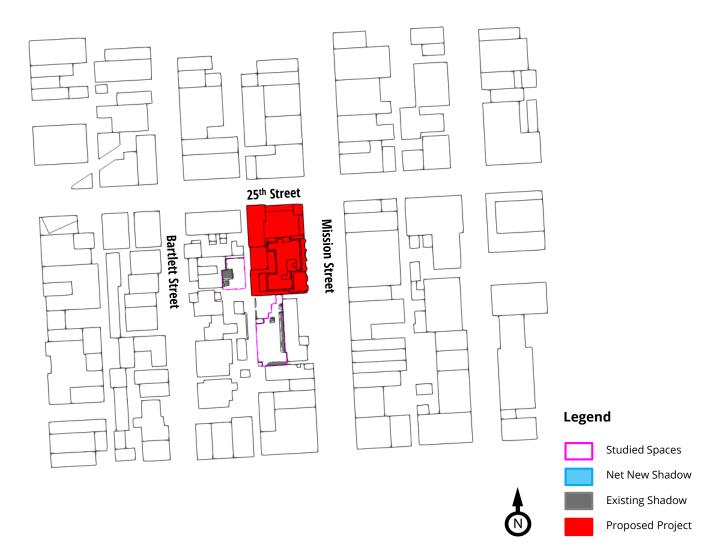




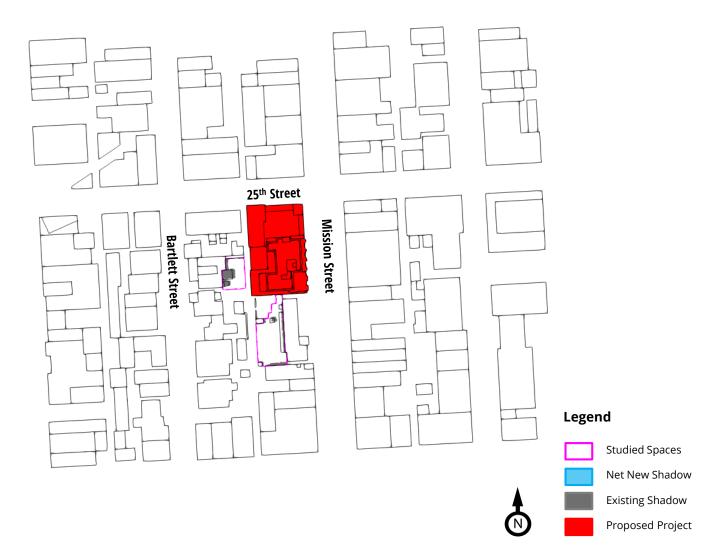




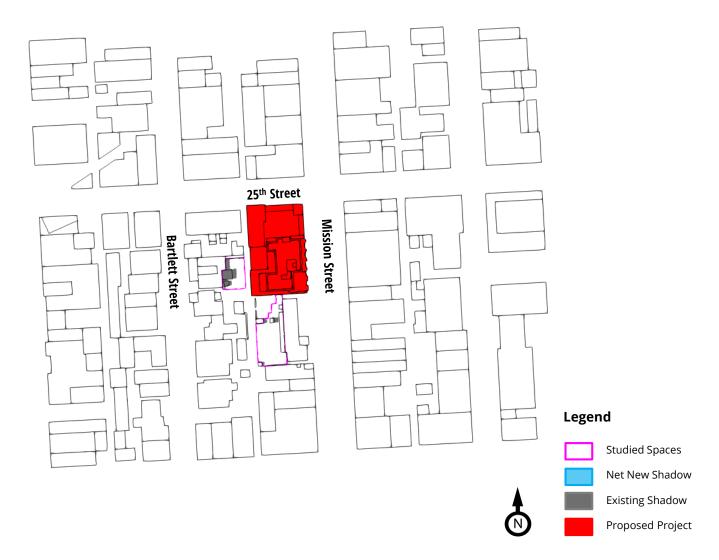




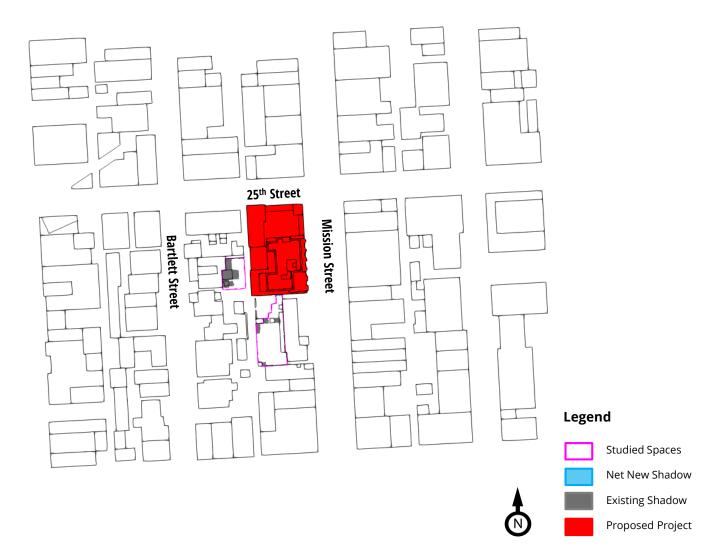




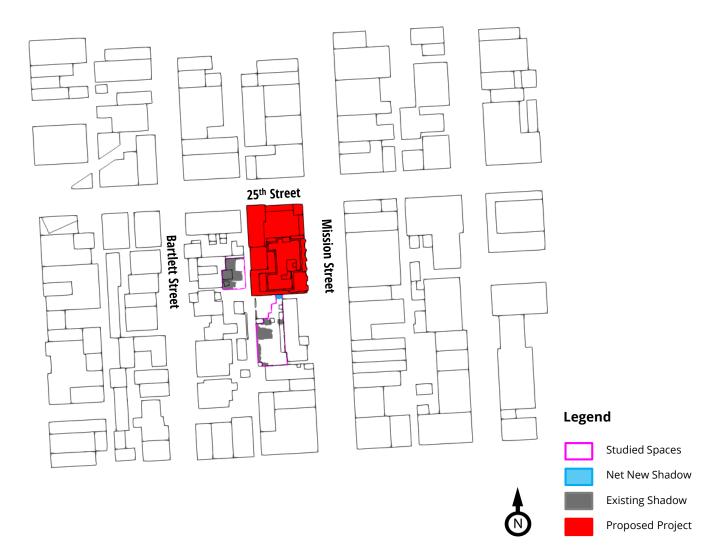




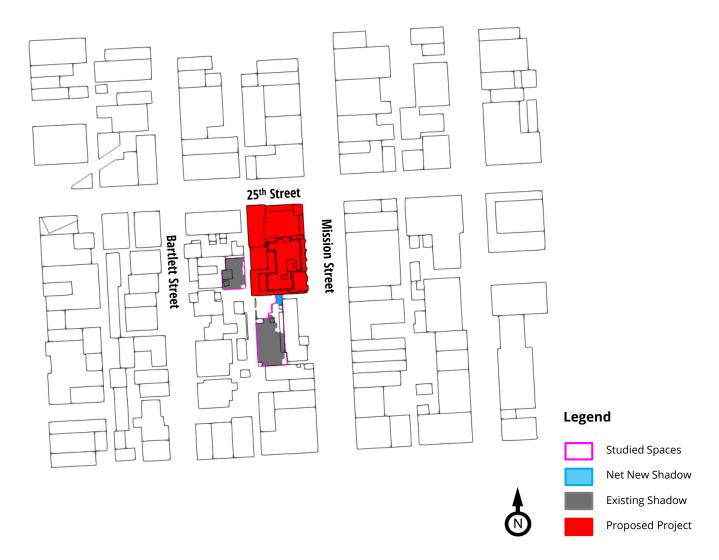
















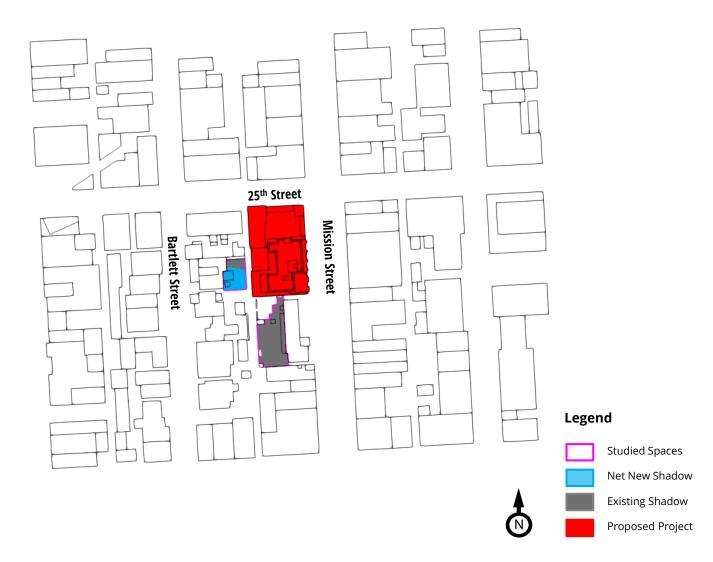
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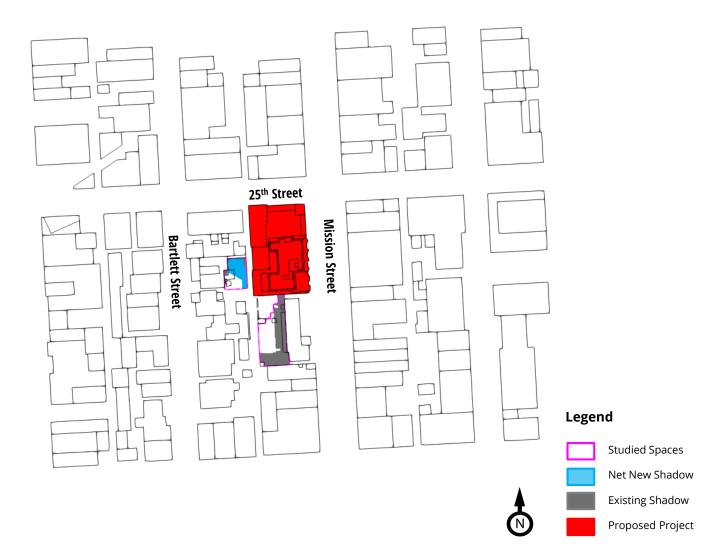




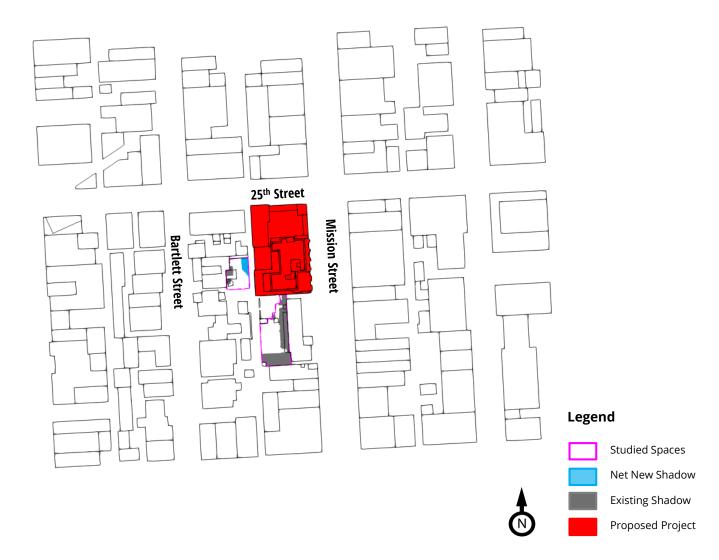








































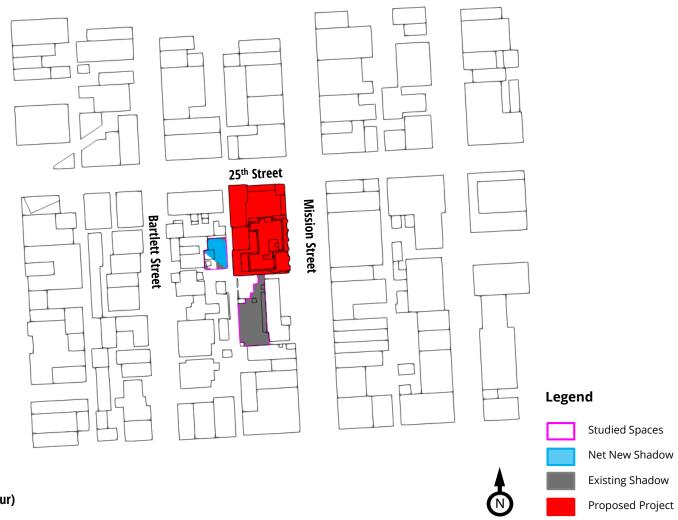
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6:08 pm PDT - (Sunset -1 hour)





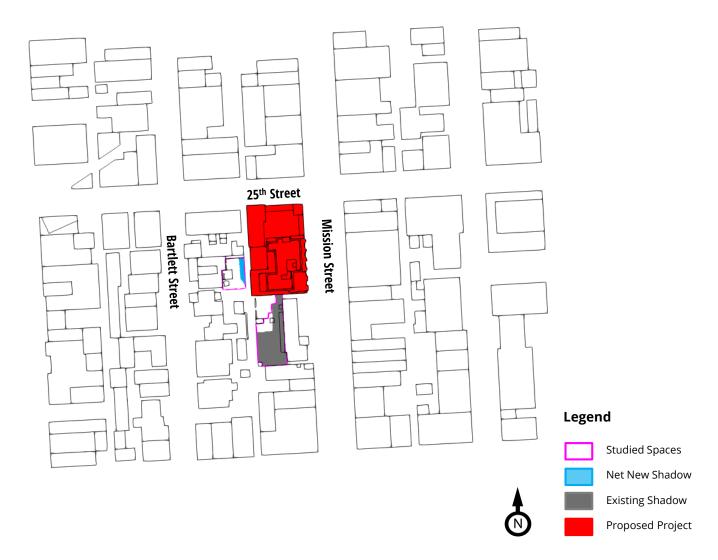
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9:00 am PST





10:00 am PST





11:00 am PST





12:00 pm PST





1:00 pm PST





2:00 pm PST





3:00 pm PST





3:55 pm PST - (Sunset -1 hour)

# Attachment H

ALH Urban & Regional Economics

Socioeconomic Effects of 2918 Mission

Street Market Rate Development

June 2018

### Socioeconomic Effects of 2918 Mission Street Market-Rate Development

### Prepared for:

The City and County of San Francisco Planning Department

### Prepared by:

ALH | ECON | ALH Urban & Regional Economics

June 2018



2239 Oregon Street Berkeley, CA 94705 510.704.1599 aherman@alhecon.com

June 14, 2018

Chris Kern Senior Environmental Planner Planning Department, City and County of San Francisco 1650 Mission Street, Suite 400 San Francisco, CA 94103

# Re: Socioeconomic Effects of Market-Rate Development Associated with 2918 Mission Street Project, San Francisco, CA

Dear Mr. Kern:

ALH Urban & Regional Economics (ALH Economics) is pleased to present this report addressing several issue areas associated with new market rate residential development in San Francisco's Mission District, specifically at 2918 Mission Street. The issue areas were identified and discussed in collaboration with the San Francisco Planning Department, and the research and findings are intended to complement materials the City Planning Department is preparing pursuant to the entitlement process for the 2918 Mission Street project.

It has been a pleasure working with you on this project. Please let me know if there are any questions or comments on the analysis included herein.

Sincerely,

Amy L. Herman

**Principal** 

### **TABLE OF CONTENTS**

I. INTRODUCTION AND SUMMARY OF FINDINGS AND CONCLUSION	1
INTRODUCTION	
II. PIPELINE IMPACTS ON COMMERCIAL DISPLACEMENT	4
ISSUE OVERVIEW AND LITERATURE REVIEW	8
PIPELINE RETAIL DEMANDPOTENTIAL IMPACTS ON COMMERCIAL GENTRIFICATION	13
III. RESIDENTIAL DISPLACEMENT	22
OVERVIEW OF RENTAL HOUSING MARKET TRENDS	25
IV. APPLICATION OF SOCIOECONOMIC EFFECTS IN CEQA ANALYSIS	41
ASSUMPTIONS AND GENERAL LIMITING CONDITIONS	43
APPENDIX A: ALH URBAN & REGIONAL ECONOMICS QUALIFICATIONS	S
APPENDIX B: EXHIBITS	

APPENDIX C: GENTRIFICATION AND DISPLACEMENT LITERATURE OVERVIEW

#### I. INTRODUCTION AND SUMMARY OF FINDINGS AND CONCLUSION

#### **INTRODUCTION**

RRTI, Inc. is proposing development of a 75-unit multifamily apartment project with ground floor retail space at 2918 Mission Street, the site of a current laundromat. The Calle 24 Latino Cultural District Council (appellant) is appealing decisions of the Planning Commission made on November 230, 2017 regarding the proposed project. Among the many reasons cited for the appeal, the appellant believes that the CEQA findings did not consider potential impacts due to gentrification and displacement to businesses, residents, and nonprofits within the LCD, which is a defined subarea within San Francisco's Mission District.

The City and County of San Francisco Planning Department is preparing a response to these concerns, and ALH Urban & Regional Economics (ALH Economics) was engaged as a technical expert to evaluate certain related issues, especially regarding socioeconomic impacts, such as residential and commercial displacement, as well as housing cost impacts.

In collaboration with the Planning Department and at their direction, ALH Economics prepared the following:

- analysis of residential pipeline (e.g., the project and cumulative projects) impacts on commercial gentrification;
- an overview of pricing trends in San Francisco's rental housing market; and
- review of literature on the relationship between housing production and housing costs as well as gentrification and residential displacement.

ALH Economics also identified and reviewed court cases addressing the relevancy of socioeconomic impacts to CEQA.

The report includes a summary of the literature review findings, with a detailed literature overview included in an appendix. Another appendix includes an introduction to ALH Economics and the firm's qualifications to prepare this report. The founder of ALH Economics has been actively involved in preparing economic-based analysis for environmental documents and EIRs for well over ten years and has been involved in environmental analysis pertaining to over 50 urban development projects throughout the San Francisco Bay Area and the State of California.

#### **SUMMARY OF FINDINGS AND CONCLUSION**

The detailed study findings are presented in the following report sections. Summary findings for each major topic are below, including a general conclusion for the overall research and analysis effort. For the purpose of some of the analysis, two areas of interest associated with the 2918 Mission Street project were defined. These include a one-half mile radius around the site, in order to capture the most likely area for pedestrian-oriented activity and neighborhood retail demand, and an additional one-quarter mile radius area, whose new residents could also provide some additional demand for commercial space near the 2918 Mission Street project site.

*Pipeline Impacts on Commercial Gentrification.* Research and analysis associated with pipeline residential projects within three-quarter miles of the planned 2918 Mission Street project finds that the amount of neighborhood-oriented retail demand generated by new residents is unlikely to result in

commercial market shifts, such as the displacement of existing commercial establishments. Pipeline residential projects include the following: projects that have filed applications, but are still under review; projects that have received Planning/DBI entitlements but have not yet broken ground; and projects that are under construction.

The amount of demand for neighborhood-oriented retail generated by residents of the Pipeline projects within the three-quarter mile radius - equivalent to 30,300 square feet of new retail space - is close to the amount of net retail space planned in those projects (38,528 square feet). As a point of comparison, the Mission District is estimated to have 3.0 million square feet of retail space, and the one-half mile area around 2918 Mission Street has 1.4 million square feet of retail space. It is therefore not a likely result that commercial gentrification would result from pressure exerted by current Pipeline projects on the existing retail base in the one-half mile radius around 2918 Mission Street. Thus, there is no basis to support the claim that existing commercial establishments will be displaced as a result of increased demand for retail from new residents moving into the Pipeline projects in the areas surrounding the 2918 Mission Street project.

Retail supply and demand analysis for the Mission as a whole and the one-half mile radius around the 2918 Mission Steet project demonstrates that both areas are regional shopping destinations, providing more retail supply than can be supported by their residents. *This is especially pronounced for the Mission District as a whole.* This indicates three issues: (1) regional socioeconomic change and broad trends in the retail industry are greater influences on these commercial uses than is the composition of the immediate population of the neighborhood; (2) new residential development in the areas play a relatively insignificant role in influencing the overall commercial make-up of the districts, as the commercial bases are supported by a local as well as a regional clientele; and (3) that changes in occupancy within the existing housing stock likely have a much greater impact on the neighborhood-oriented commercial base than residents of new residential development given the scale of the existing stock relative to new development.

Residential Displacement. The City of San Francisco has experienced strong apartment rent increases over the past 20+ years. From 1996 to 2016, average rents at larger complexes increased at an annual average rate of 5.5%. The inflation-adjusted annual increase over this time was 2.9%. Thus, rents increased at a rate of 2.6% per year over inflation. In 2016, market-rate apartment rents in San Francisco began to slow citywide, with some sources reporting a modest rental decline. This slowdown in rental rate growth continued through 2017 and into 2018. At the neighborhood level, the results have been more variable depending upon availability and relative rent levels. Historic market trends suggest that increases in rents will continue to occur, albeit modestly in the near-term. However, 71% of San Francisco's market-rate rentals are rent-controlled, with the residents insulated from short-term annual increases that occur.<sup>1</sup>

ALH Economics reviewed case study as well as academic and related literature to probe whether market-rate apartment production at and around 2918 Mission Street will impact rents of existing properties, thereby making housing less affordable for existing residents. The findings generally coalesce in the conclusion that housing production does not result in increased costs of the existing housing base, but rather helps suppress increases in home prices and rents in existing buildings. Failure to increase housing stock to accommodate demand resulting from job growth and a generally increasing population will result in greater competition for existing housing, with higher income households outbidding lower income households and otherwise exerting upward price pressure on existing housing. Further, the studies find that both market-rate and affordable housing

<sup>&</sup>lt;sup>1</sup> This percentage is pursuant to City of San Francisco Planning Department research currently in progress.

development help to suppress price appreciation and reduce displacement, although the rate at which this occurs in very small, localized areas requires further analysis to best understand the relationship between development, affordability, and displacement at the highly localized level.

ALH Economics reviewed additional literature on the topic of gentrification, addressing the causal relationship between market rate residential development and gentrification and displacement. In general, these studies indicate that experts in the field appear to coalesce around the understanding that there is weak causation between gentrification and displacement, with some experts concluding that the ability for residents to relocate or move (i.e., mobility rates) are not distinguishable between neighborhoods experiencing gentrification and neighborhoods not experiencing gentrification. The literature further demonstrates that displacement can occur without gentrification, and that displacement is not inevitable, with public policy tools available to stabilize communities. Some studies also suggest that in some instances, existing low-income households in a gentrifying neighborhood may benefit from gentrification because of neighborhood improvements perceived to be of value and increased housing satisfaction. The overall conclusion resulting from the literature review is that the evidence in the academic and associated literature does not support the concern that gentrification associated with new market-rate development will cause displacement. The findings overwhelmingly suggest that while some displacement may occur, it is not the inevitable result of gentrification, and that many factors influence whether or not displacement occurs.

Socioeconomic Effects in CEQA Analysis. Socioeconomic effects are not routinely included in EIRs prepared for projects pursuant to CEQA. CEQA does not require analysis of socioeconomic issues such as displacement, gentrification, environmental justice, or effects on "community character." There are very few court rulings on this topic, with the limited relevant cases suggesting very few instances where significant physical changes in the environment have been linked to social or economic effects. As there are few examples of whether this has occurred, this suggests there is limited reason to anticipate that residential development at or around 2918 Mission Street will result in socioeconomic impacts necessary to analyze under CEQA. Thus, case review does not demonstrate the significant physical impact required under CEQA to warrant further review.

*General Conclusion.* In conclusion, the evidence included in this report, resulting from the research and literature review, indicates that the socioeconomic impacts identified and discussed are policy considerations that do not meet the level of physical impacts required to warrant review and analysis under CEQA.

#### II. PIPELINE IMPACTS ON COMMERCIAL DISPLACEMENT

#### **ISSUE OVERVIEW AND LITERATURE REVIEW**

The appellant is concerned about the *commercial* displacement impacts of new residential development in the Mission District and at 2918 Mission Street, both individually and cumulatively. This includes concern that existing small businesses will be replaced by upscale corporate-owned businesses, and concern about the vulnerability of non-profits that are on month-to-month tenancies.

The academic community is increasingly exploring issues and questions associated with commercial gentrification and displacement. Even in the past 1.5 years academic literature has surfaced with increasing frequency exploring different aspects of commercial gentrification, such as its relationship to transit-oriented development or changes in consumer demand. Yet, in the words of Karen Chapple, a key academic from UC Berkeley, and associated researchers and colleagues at UCLA, "commercial gentrification .... is largely understudied." This statement pertains to a September 2017 Chapple et.al. study probing the linkages between transit-oriented development and commercial gentrification, that includes a literature review of other studies that probe and discuss different aspects of commercial gentrification, including causation and effects.

Some, but not all, of the studies referenced in the Chapple September 2017 paper directly or indirectly address the impact of changing neighborhood demographics on commercial gentrification. Some of these include other studies authored by Chapple, et. al., among other authors. The cited findings most germane to residential development or changing demographic impacts on commercial development are mixed, with one summary statement in the Chapple paper as follows: "it is difficult to unpack the mechanism by which commercial gentrification relates to residential gentrification (if it does at all)." Yet another summary statement in this paper, based upon Chapple et. al.'s findings from case studies in Oakland and Los Angeles, California, is: "Proximity to a transit station is likely not associated with commercial gentrification. More important factors that *may* (emphasis added) relate to commercial gentrification are the demographic characteristics of a neighborhood, particularly the percent of non-Hispanic black, foreign-born, and renter residents, as well as overall population density. In some contexts, residential gentrification *may* (emphasis added) lead to commercial gentrification."

In a 2016 paper published in "Cityscape," R. Meltzer, Assistant Professor at the New School, discusses how the process of commercial gentrification can occur through changes in consumer demand.<sup>5</sup> In this paper, Meltzer theorizes that changes in the consumer base brought about by residential gentrification may lead to changes in both the business environment and local patrons. Meltzer

<sup>4</sup> Ibid., page 4.

<sup>&</sup>lt;sup>2</sup> Karen Chapple & Anastasia Loukaitou-Sideris, et. al., "Transit-Oriented Development & Commercial Gentrification: Exploring the Linkages," September 2017, page 8.

See <a href="https://www.urbandisplacement.org/sites/default/files/images/commercialgentrificationreport\_9-7-17.pdf">https://www.urbandisplacement.org/sites/default/files/images/commercialgentrificationreport\_9-7-17.pdf</a>

<sup>&</sup>lt;sup>3</sup> Ibid.

<sup>&</sup>lt;sup>5</sup> Meltzer, R. (2016). Gentrification and small business: Threat or opportunity? Cityscape, 18(3), 57-85. https://www.huduser.gov/portal/periodicals/cityscpe/vol18num3/article3.html

additionally discusses how increasing property values may halt new business startups and put existing operations out of businesses if revenue gains do not keep pace with appreciation. This pressure, however, can take a long time to occur, since commercial leases are structured on a more long-term basis than residential leases, with less potential for near-term appreciation than residential leases. Also in this paper, Meltzer further demonstrates through analysis of New York City business microdata that chain stores are more likely to replace displaced businesses in gentrifying neighborhoods than in other neighborhoods not experiencing gentrification. While this finding in New York City may or may not be transferrable to other communities, the Mission District and other San Francisco neighborhoods are well-protected from this potential displacement trend as a result of San Francisco's extensive controls on formula retail. These controls effectively prohibit many chain store operations; thus San Francisco's policy tools minimize the threat of this type of commercial displacement in San Francisco.

While the Mission District and San Francisco are well protected from the threat of chain stores displacing existing commercial businesses, K. Chapple and R. Jacobus in 2009 wrote a paper discussing how retail reinvestment might lead to neighborhood revitalization. In this paper, Chapple and Jacobus showed that changes in the demographic composition of San Francisco Bay Area residential neighborhoods resulted in significant shifts in the mix of commercial establishments, with some establishments providing products and services less tailored to neighborhood demand. However, they also indicate this process could result in stiffer competition, resulting in lower prices for consumers, which could comprise a positive outcome for neighborhood residents. Thus, Chapple and Jacobus found that commercial changes resulting from gentrification, and potentially leading to displacement, can also be characterized as neighborhood or retail revitalization.

Some research studies have findings regarding the type of businesses that are more susceptible to commercial displacement. One such study was prepared by R. Meltzer and S. Capperis in 2016 and published in "Urban Studies." In this study, Meltzer and Capperis created a business typology using four categories of businesses, including necessary, discretionary, frequent, and infrequent. In their typology, necessary establishments are businesses that fulfill every day, immediate needs of residents, such as grocery stores and hardware stores. Discretionary establishments provide more luxury or recreational goods that enhance quality of life. Frequent stores provide goods or services that are frequently consumed and/or perishable, for which short travel times are essential to their appeal, and include establishments like banks, laundromats, and pharmacies, while infrequent establishments attract demand from outside the local neighborhood, providing goods such as furniture, clothing, and recreational goods.

The summary findings of this Meltzer and Capperis paper indicate that frequent and necessary establishments contribute to a neighborhood's well-being by serving a broad market that cuts across income classes, while infrequent and discretionary goods offer "local luxuries" catering to only one, high income group. The findings indicated that frequent and necessary establishments had higher retention rates than discretionary and infrequent ones, suggesting they are "less susceptible to shocks and changes in consumer demand." As stated by Chapple et. al., "the implications of these

<sup>&</sup>lt;sup>6</sup> Chapple, K., & Jacobus, R. (2009). Retail Trade as a Route to Neighborhood Revitalization. In M.A. Turner, H. Wial, & H. Wolman (Eds.), *Urban and Regional Policy and its Effects* (Vol. II, pp. 19-68). Washington, D.C.: Brookings Institutions Press.

http://www.rjacobus.com/resources/archives/Retail%20Trade%20Proof.pdf

<sup>&</sup>lt;sup>7</sup> Meltzer, R., & Capperis, S. (2016). Neighbourhood differences in retail turnover: Evidence from New York. *Urban Studies*, 0042098016661268. https://doi.org/10.1177/0042098016661268

<sup>&</sup>lt;sup>8</sup> Chapple and Jacobus, page 10.

distinctions is that decreasing shares of frequent and necessary establishments or increasing shares of discretionary and infrequent establishments could indicate commercial gentrification."

In their 2017 paper, Chapple et. al. state that only a few studies have explored the impacts of commercial gentrification, producing mixed results. For example, with regard to a paper published by R. Meltzer and J. Schuetz in 2012, <sup>10</sup> a paper written by L. Freeman and F. Braconi in 2004, <sup>11</sup> and other previously referenced works, they state:

- "In a study of neighborhood retail change in residentially-gentrifying neighborhoods of New York City, Meltzer and Schuetz (2012) found that retail access improved at a notably higher rate in low-value neighborhoods that 'experienced upgrading or gentrification', as 'low-income neighborhoods have lower densities of both establishments and employment, smaller average establishment size, and less diverse retail composition' and 'fewer chain stores and restaurants, somewhat contrary to conventional wisdom'". 12
- "Interviewing residents of changing New York neighborhoods, Freeman and Braconi (2004) found that most lauded the return of supermarkets and drugstores, rather than lamenting the invasion of restaurants and expensive boutiques. The authors argued that if this does not lead to widespread displacement, gentrification can help to 'increase socioeconomic, racial, and ethnic integration' in both resident and commercial areas."<sup>13</sup>
- "Some argue that under certain conditions, commercial changes associated with gentrification
  may benefit local businesses. If transit investments, for example, result in increased
  pedestrian traffic from transit riders and station-are development, this could lead to more
  patrons for nearby businesses, higher sales, and more employees in commercial districts."
- "Commercial districts may also benefit from forces associated with residential gentrification. As a neighborhood's consumer income and population density increase, business sales may also increase because of more customers and/or more disposable incomes (Meltzer, 2016). However, even if changes to a local consumer base result in neighborhood economic development, the benefits for businesses could be outweighed by the rising rents and operating costs. In addition, different tastes and a different socio-demographic composition of a new consumer base could result in stagnant or falling sales for certain existing businesses (Ibid.)."15

Despite the research findings identified and summarized in the Chapple et. al. September 2017 study, in somewhat of a summary statement of the state of the current literature and their own findings regarding the TOD and commercial gentrification linkage, Chapple et. al. state "The relationship

<sup>&</sup>lt;sup>9</sup> Ibid.

Meltzer, R. & Schuetz, J. (2012) Bodegas or Bagel Shops? Neighborhood Differences in Retail and Household Services. Economic Development Quarterly, 26(1), 73-94. <a href="https://doi.org/10.1177/089124211430328">https://doi.org/10.1177/089124211430328</a>

<sup>&</sup>lt;sup>11</sup> Freeman, L., & Braconi, F. (2004). Gentrification and Displacement New York City in the 1990s. Journal of the American Planning Association, 70(1), 39-52. https://doi.org/10.1080/019443604089076337

<sup>&</sup>lt;sup>12</sup> Chapple and Jacobus, page 10.

<sup>&</sup>lt;sup>13</sup> Ibid.

<sup>&</sup>lt;sup>14</sup> Ibid.

<sup>&</sup>lt;sup>15</sup> Ibid.

between residential and commercial gentrification also needs further exploration. The results of this study are rather mixed, and it is not clear when and where one type of gentrification follows the other, or which comes first. We suspect that there may not be a universal pattern, and this relationship may change from one neighborhood to the other."<sup>16</sup> For example, in discussing their qualitative case study research in Oakland, Chapple et. al. indicate that survey responses from some businesses "suggest that rent increases - more than changing consumer preferences - may be a factor driving displacement of businesses."<sup>17</sup> Yet in their literature review summary, they indicate "In short, the academic literature has only just begun to explore commercial gentrification. Much about the phenomenon is not yet fully understood, including what kind of effects commercial gentrification can be expected to have to area employees, consumers, and residents."<sup>18</sup>

ALH Economics reached out to Rachel Meltzer of the New School to discuss some of her research findings and overall oeuvre with regard to commercial displacement and gentrification. The primary purpose of this outreach was to discuss Meltzer findings reported on by ALH Economics in a prior report prepared for the San Francisco Planning Department associated with another residential project appeal in the Mission District. In that report, ALH Economics extrapolated a finding from Meltzer's above-referenced 2016 study, based on case study analysis in three New York neighborhoods, and applied the finding directly to the Mission District. This finding pertained to a conclusion presented by Meltzer, stating that "[t]he fact that displacement is not systematically higher in New York City's gentrifying neighborhoods bodes well for cities experiencing less aggressive gentrification; however, cities with less vibrant neighborhood retail markets could be more vulnerable to gentrification-induced displacement." ALH Economics then directly applied this statement to the Mission District (specifically the LCD sub-area), stating that it was reasonable to conclude that this vibrancy suggests that commercial displacement is no more likely to occur in the LCD where gentrification is presumed to be occurring than in other San Francisco neighborhoods not experiencing gentrification.

In discussion with Meltzer, ALH Economics now recognizes that the reported finding comprised an average effect, and that Meltzer's findings vary by neighborhood. Thus, it may not be reasonable to apply an aggregated finding to a specific neighborhood not included as part of Meltzer's study. Meltzer indicated that neighborhood-based findings are more idiosyncratic and qualitatively nuanced than the citywide average effect, and she suggested an individual case study in her analysis might be a better match to the Mission District than the aggregated New York City effect. This case study is the Sunset Park neighborhood in southwest Brooklyn, which has a predominant Hispanic and Asian population base and is a commercial shopping destination. However, the Sunset Park neighborhood has other characteristics that are not well-matched with the conditions in the Mission District, such as large swaths of land zoned for manufacturing, and the attraction of big chain stores to this manufacturing section, such as Home Depot and Costco. Thus, ALH Economics believes the findings specific to the Sunset Park neighborhood are not apt for the Mission District.

ALH Economics engaged in a generalized discussion with Meltzer, covering a range of topics relevant to her research on commercial displacement and gentrification. Some of what was discussed included San Francisco's formula retail store controls, which are not present in the communities Meltzer studies, and how these controls would likely mitigate against the worst displacement effects she sees in some of her research. The discussion also included a brief reference to a study prepared by Meltzer on gentrification's impacts on local employment and its nuanced findings, including questioning if there

<sup>&</sup>lt;sup>16</sup> Ibid, page 5.

<sup>&</sup>lt;sup>17</sup> Ibid., page 74.

<sup>&</sup>lt;sup>18</sup> Ibid, page 15.

<sup>&</sup>lt;sup>19</sup> Meltzer, 2016, page 80.

is an upside to the introduction of new businesses, bringing employment opportunities not already present in a neighborhood. Melzer indicated this study also probed the nature of a "local" job, and if there are circumstances where there was a bump up in local jobs, the type of businesses that tended to hire more locally, and if they were good paying and representative of upward mobility. The discussion with Meltzer did not end with any specific conclusions reached regarding commercial gentrification and displacement, and applicability to the Mission District. However, the conversation highlighted that there are many nuanced questions and findings that continue to provide strong fodder for continuing research on the topics.

#### **IMPLICATIONS OF LITERATURE REVIEW**

The Mission District, including areas near 2918 Mission Street, is a varied commercial shopping district, characterized by a high proportion of Latino-oriented retailers, restaurants, and services, but also other restaurants catering to a variety of personal incomes as well as bars, book stores, food markets, general merchandise stores/housewares stores, beauty/nail salons, jewelry stores, laundromats, and a variety of other neighborhood-oriented businesses, with only a limited number of commercial vacancies. Other commercial tenants in the general area, several blocks from the 2918 Mission Street development site, such as along Valencia Street, where there is a wider array of commercial operations, including more upscale eateries, boutiques, food purveyors, and accessory stores.

Valencia Street exemplifies the type of commercial gentrification discussed in some of the research papers summarized above, comprising a commercial area that has experienced significant change in past decades, including retail upscaling. In a previous Mission District residential project appeal, the appellants claimed that new residential development in the Mission District would result in the type of gentrification that occurred on Valencia Street. As demonstrated by research conducted by the City of San Francisco Planning Department, , however, the change in the Valencia Street Corridor occurred in the absence of intense new residential development, which suggests that other factors aside from residential development and the influx of a changing population base may be more directly associated with commercial gentrification in this area. The example of Valencia Street is relevant because of its proximity to the project and location within the Mission District. This most comparable and potent nearby example of commercial gentrification happened without and prior to significant new market-rate residential construction in the corridor. In fact, some of the most significant and transformative recent new housing construction on Valencia Street was Valencia Gardens (bet 14th and 15th), a very large 100% BMR project, which replaced the distressed and blighted older public housing development on that site. Thus, based on the Valencia Street evidence presented and the above academic literature summary, there is not clear evidence that new residential development in and of itself will cause gentrification of commercial space, including in the areas around the 2918 Mission Street project.

To further probe this analytically, ALH Economics examined the potential for neighborhood-oriented retail and commercial demand generated by the Pipeline projects within one-half mile of 2918 Mission Street, as well as an additional one-quarter mile radius, whose residents could potentially generate retail and services demand near 2918 Mission Street. The analysis estimates the amount of space likely to be supported by the Pipeline households and assesses if this could result in a change of the composition of the commercial base within one-half mile of 2918 Mission Street. As noted previously, this commercial base currently includes a high proportion of Latino-oriented retailers, restaurants, and services, but also includes a wide variety of other restaurants, book stores, food markets, general merchandise store/housewares stores, beauty and nail salons, jewelry stores,

laundromats, a variety of other neighborhood-oriented businesses, some more upscale food and retail establishments, and a limited number of commercial vacancies.

To summarize the following findings, the analysis finds that the amount of neighborhood-oriented retail demand generated by the identified Pipeline projects is unlikely to result in commercial market shifts. The Pipeline projects will instead be increasing the retail base, eliminating risk of pressure on the existing commercial base. Thus, ALH Economics concludes that existing commercial establishment displacement is unlikely to occur as a result of the residential development Pipeline in or near 2918 Mission Street.

#### **RESIDENTIAL PIPELINE**

San Francisco's Development Pipeline for the fourth quarter of 2017<sup>20</sup> was examined to identify proposed residential projects near 2918 Mission Street. Projects were identified based on their location and approval status, including number of net new units, both market rate and affordable, and net new retail space included in the project. Specifically, the following type of projects are included:

- Projects that have filed applications, but are still under review
- Projects that have received Planning/DBI entitlements but have not yet broken ground
- Projects that are under construction

The Pipeline projects reflected in the analysis include projects of 7 or more net dwelling units. This threshold was selected because, as of the date of the Pipeline report, it matched the San Francisco Planning Department's definition of moderate to large projects, which require a preliminary project assessment (PPA).<sup>21</sup>

Projects near 2918 Mission Street were identified based on a radius of one-half mile from the site, while other projects near but outside this area were identified within an additional one-quarter mile radius. These geographies were selected because of their walkability, with sites within one-half mile of 2918 Mission Street deemed very walkable for general shopping purposes, while the walkability of sites in the additional area could partially overlap with this primary one-half mile radius area. There may be yet other projects close to these areas, but to assess demand for neighborhood-oriented retail and services this analysis focuses on projects in the greatest proximity to 2918 Mission Street. The projects, their net unit counts, and net new retail square footage are listed in Table 1 on the following page. The Pipeline project locations are mapped in Map 1, which indicates size range of project by location relative to the 2918 Mission Street project site. Summaries of the net unit counts and retail square footages are presented below in Table 2.

<sup>&</sup>lt;sup>20</sup>See https://data.sfgov.org/dataset/SF<u>-Development-Pipeline-2016-Q3/k7mk-w2pg</u> for the database.

<sup>&</sup>lt;sup>21</sup> The PPA requirement was modified on April 13, 2018 to apply to projects of 10 or more dwelling units.

Table 1
Pipeline Projects Net New Units (1)
Projects Within One-Half Mile and Three-Quarter Miles of 2918 Mission Street
By Location, Approvals Status, Type of Housing Units, and Net New Retail

-			Affordab	le Housing	Units (2)		
	Total	Market	•			Affordability	Net New
Project Location and Status	Net Units	Rate	Rental	Owner	Total	Target	Retail Sq. Ft.
One-Half Mile Radius Projects							
Entitled							
1515 SOUTH VAN NESS AV	157	138	19	0	19	90% AMI;	1,451
2675 FOLSOM ST	11 <i>7</i>	98	19	0	19	90% AMI;	0
1296 SHOTWELL ST	94	0	94	0	94	30% AMI; 60% AMI;	0
1198 VALENCIA ST	49	43	0	6	6	90% AMI;	5,050
3620 CESAR CHAVEZ ST	24	24	0	0	0	·	672
2600 HARRISON ST	20	20	0	0	0		0
Sub Total Projects	461	323	132	6	138		7,173
Non-entitled							
2918 MISSION ST (3)	75	67	8	0	8	50% AMI; 55% AMI	6,651
3314 CESAR CHAVEZ ST	50	50	0	0	0	•	1,740
1278 - 1298 VALENCIA ST	35	35	0	0	0		. 0
3230 & 3236 24TH ST	21	21	0	0	0		4,150
606 CAPP ST	20	20	0	0	0		. 0
2632 MISSION ST	16	16	0	0	0		7,766
2610 MISSION ST	8	8	0	0	0		. 0
3310 MISSION ST	8	8	0	0	0		0
856 CAPP ST	8	8	0	0	0		0
981 - 987 VALENCIA ST	8	8	0	0	0		0
Sub Total Projects	249	241	8	0	8		20,307
Total One-Half Mile Radius	710	564	140	6	146		27,480
Projects Within Additional One-Qua	ırter Mile Radi	us (4)					
Entitled		No pro	jects mee	t the minin	num thres	shold of 7 net units	
Non-entitled							
793 SOUTH VAN NESS AV	73	62	NA	NA	11	NA	4,577
2300 HARRISON ST	9	9	0	0	0	1 77 1	2,950
2410 MISSION ST	8	8	0	0	0		0
2799 24TH ST	7	7	0	0	0		-269
Sub Total Projects	97	86	0	0	11		7,258
Total Pipeline	807	650	140	6	157		34,738

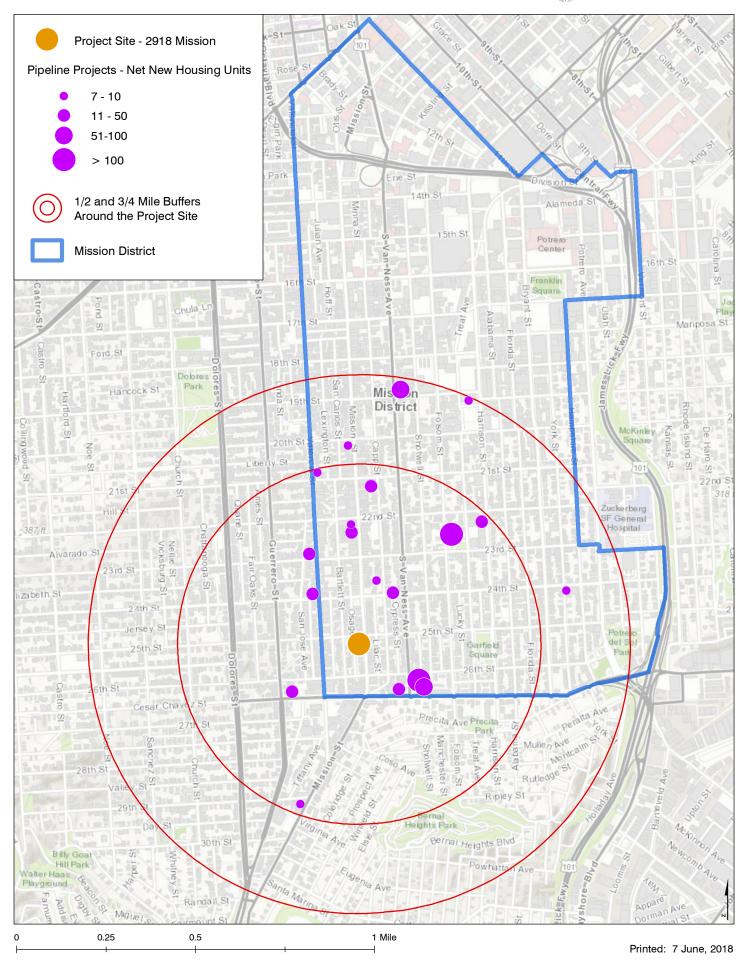
Sources: San Francisco Development Pipeline, 2017, Q4; City and County of San Francisco Planning Department; RRT Partners LLC; and ALH Urban & Regional Economics.

<sup>(1)</sup> This pipeline includes projects of 7 or more net dwelling units. This threshold was selected because it matches the San Francisco Planning Department's definition of moderate to large projects at the time the pipeline was assembled, which require a preliminary project assessment (PPA). That threshold was subsequently changed to 10 in April 2018.

<sup>(2)</sup> All available information from the San Francisco Development Pipeline is provided. Unless otherwise noted, the analysis assumes the tenure of all units is rental.

<sup>(3)</sup> Project information provided ty RRT Partners LLC.

<sup>(4)</sup> The geography reflected by these projects is another 1/4 mile radius beyond the 1/2 mile radius around 2918 Mission Street. Thus, this area extends out up to 3/4 miles from 2918 Mission Street.



Information extracted from the Development Pipeline indicates a total of 807 net new housing units. This includes 650 market rate units, comprising 564 in the one-half mile radius and 86 in the additional one-quarter mile radius. The Pipeline projects additionally include 146 affordable housing units in the one-half mile radius and 11 in the one-quarter mile radius, totaling 157 units overall. These comprise 21% of all units in the one-half mile radius and 11% of units in the additional one-quarter mile radius, for a cumulative total of 19% of all units. Most of the affordable housing units are rental, but a small number are owner units. In total, there are 710 units planned in the one-half mile radius and 97 units planned in the additional one-quarter mile radius.

Summary of Pipeline Projects Net New Units and Net New Retail Sq. Ft.

-		Units	s by Type	
Project Location and Status	Total Net Units	Market Rate	Affordable	Net New Retail Sq. Ft.
One-Half Mile Radius Projects				_
Entitled	461	323	138	7173
Non-entitled	249	241	8	20,307
Total	710	564	146	27,480
Projects Within Additional One-Quart	er Mile Radius	; (4)		
Entitled	0	0	0	0
Non-entitled	97	86	11	7,258
Total	97	86	11	7,258
Total Pipeline	807	650	157	34,738

Source: See Table 1.

In addition, these projects include 27,480 net new square feet of retail space in the one-half mile radius and another 7,258 square feet in the additional one-quarter mile radius. This is a total of 34,738 square feet of net new retail space.

This residential pipeline reflects potential interest in new housing production in the Mission District. However, because of the nature of development and the development process in San Francisco, the pipeline units may not all be developed. Moreover, the timing of development is uncertain, such that only a portion of the Pipeline units that are built will be delivered to the market in any given year.

For context, based upon the City's Housing Inventory reports, a total of 2,379 net new housing units were built in the Mission between 2001 and 2017. This is equivalent to an average of 140 units per year,<sup>22</sup> and boosted the Mission District's housing units by 9.9% over 2010.<sup>23</sup> In comparison, the City as a whole gained 41,935 net new housing units between 2001 and 2017,<sup>24</sup> comprising a total boost of 11.4%.<sup>25</sup> These figures indicate that new housing development in the Mission since 2010 slightly

2918 Mission St. Socioeconomic Issues

**ALH Urban & Regional Economics** 

<sup>&</sup>lt;sup>22</sup> See San Francisco Planning Department, "San Francisco Housing Inventory for years 2001 through 2017. Reports can be found at: http://sf-planning.org/citywide-policy-reports-and-publications.

<sup>&</sup>lt;sup>23</sup> Per the City's Housing Inventory for 2010 the Mission District had an estimated 24,001 housing units in 2010. See http://default.sfplanning.org/publications reports/2010 Housing Inventory Report.pdf.

See San Francisco Planning Department, "San Francisco Housing Inventory for years 2001 through 2017. Reports can be found at: http://sf-planning.org/citywide-policy-reports-and-publications.

<sup>&</sup>lt;sup>25</sup> Per the City's Housing Inventory for 2010 the City had an estimated 368,346 housing units in 2010. See http://default.sfplanning.org/publications reports/2010 Housing Inventory Report.pdf.

lagged the City of San Francisco as a whole. However, these rates of development likely did not keep pace with housing demand, resulting in strong rental rate surges annually since 2010, softening only recently beginning in 2016 (see next report section on rent trends).

#### **PIPELINE RETAIL DEMAND**

#### **Approach to Estimating Residential Retail Demand**

ALH Urban & Regional Economics prepared a generalized neighborhood retail spending analysis, or demand analysis, for the Pipeline's households. This spending analysis takes into consideration average household income, the percent of household income spent on retail goods, prospective spending in the retail categories used by the State of California Board of Equalization (which collects and reports business count and taxable sales data by retail category), generalized store sales per square foot for these categories, percent of category spending assumed to be directed to neighborhood shopping outlets, and an adjustment for service demand relative to retail demand.

Average household incomes for the Pipeline projects were estimated based on estimated average rents for the market rate units and percent of household income spent on housing. For the affordable units, incomes are based on the maximum income per the % of AMI expectations per project.

Since the Pipeline projects are planned and not in lease up phase, project rents for the market-rate units are not available. In addition, unit counts by number of bedrooms are also not available. Therefore, as this is a generalized analysis, one overall average market-rate rental rate is assumed for the Pipeline projects. This rate is \$4,500, which is the median asking rent for San Francisco rental units in April 2018 as compiled by Zillow.<sup>26</sup>

Exhibit 1 presents the monthly rent assumptions for all the planned Pipeline market-rate apartments. The average household income for the market-rate rental units is assumed to be three times the annual rent requirement, which is a standard housing cost to income convention. This results in annual household incomes of \$162,000 for the market-rate units. In San Francisco, the rent burden is often much greater, but the analysis conservatively assumes a multiple of three, thus resulting in higher incomes and higher spending potential than would result from the assumption of a greater housing cost burden. For the market-rate owner units, for the lack of any further unit information, the analysis includes a generic assumption of \$430,000 annual household income, based upon a March 2018 median San Francisco home sale price of \$1.3 million as noted by Zillow<sup>27</sup> and the assumption that annual household income is one-third the housing price.

For the affordable units, the analysis assumes the maximum household income by percent of AMI, and where unit information is lacking, assumes an average three-person household. These assumptions are explained in the footnotes to Exhibit 1, and result in average annual household income estimates ranging from \$48,800 for the 2918 Mission Street project to \$95,000 for two other projects.

The amount households spend on retail goods varies by household income. Date published by the U.S. Bureau of Labor Statistics, 2016 Consumer Expenditures Survey, provides information regarding household spending on retail based upon income. This information is presented in Exhibit 2, pursuant to ALH Economics estimates of the percentage of income spent on retail goods based on the type of

<sup>&</sup>lt;sup>26</sup> See https://www.zillow.com/research/data/, accessed June 6, 2018.

<sup>&</sup>lt;sup>27</sup> Ibid.

retail goods tracked by the California State Board of Equalization (BOE). As an example, households in the \$40,000 to \$49,999 annual income range, with an average household income of \$44,568, are estimated to spend 40% of income on retail goods. Extrapolating all the percentages of income spent on retail matched to the average household income per category results in percent of income spending estimates on retail for the Pipeline projects. The results are 25% of income for the market rate units and 31% to 39% for the affordable units. These estimates are included in Exhibit 1 with the estimates of monthly rent and average household incomes.

#### **Household and Pipeline Demand Estimates**

Based upon the household income and percent of income spent on retail estimates, Exhibit 1 also includes estimates of per household and total demand for retail pursuant to dollars spent by type of housing unit. The findings are summarized below in Table 3.

Table 3
Summary of Pipeline Projects Net New Units Household Spending on Retail

Project Location	Number of Households	Total Annual Retail Demand
One-Half Mile Radius Projects	682	\$27,914,800
Projects Within Additional One-Quarter Mile Radius	93	\$3,688,600
Total Pipeline	775	\$31,603,400

Source: See Exhibit 1.

The annual per household retail spending figures range from a low of \$19,200 for some of the households in the affordable rental units to \$45,000 for the market-rate ownership units. For the purpose of these projections, the market-rate units are assumed to operate at 95% occupancy and the affordable units at 100% occupancy. Therefore, given the occupancy assumptions, the total demand comprises \$27.9 million for the households in the one-half mile radius Pipeline units and \$3.7 million for the households in the additional one-quarter mile radius Pipeline households. The grand total is \$31.6 million in retail demand. Notably, this is demand for all retail sales, not just neighborhood-oriented retail, which is the type of retail demand one would most expect these households to exhibit for area retail.

As a proxy for total household spending patterns (e.g., all retail, not exclusively neighborhood-oriented retail), Pipeline residents are assumed to make retail expenditures consistent with statewide taxable sales trends for 2016 converted to estimated total sales (adjusting for select nontaxable sales, such as a portion of food sales). Using California as a benchmark is more appropriate than San Francisco because the City of San Francisco is a significant retail attraction community, and thus using San Francisco's sales pattern as a baseline would distort typical household spending patterns. The results, presented in Exhibit 3, indicate that assumed household spending by the major retail categories tracked by the BOE ranges from a low of 5.6% on home furnishings & appliances to a high of 17.2% on food & beverage stores (e.g., grocery stores). Other key categories include 12.0% on general merchandise (e.g., department and discount stores), 14.6% on food services & drinking places (e.g., restaurants and bars), and 13.1% on other retail, which includes drug stores, electronics,

2918 Mission St. Socioeconomic Issues

**ALH Urban & Regional Economics** 

<sup>&</sup>lt;sup>28</sup> Per RealAnswers, a research group that tracks San Francisco apartment rents, in 2016 the apartment occupancy rate among investment grade properties was 95.3%, which rounds to 95%. This is the most recent standardized information available on rental vacancy rate in San Francisco.

health and personal care, pet supplies, electronics, sporting goods, and others. As noted, not all these sales represent neighborhood-oriented shopping goods.

By retail category, assumptions on the share of sales made at neighborhood-oriented outlets were developed to hone in on anticipated demand for neighborhood shopping outlets. These assumptions by category are presented in Table 4, below.

Table 4. Assumed Percentage of Pipeline Residents
Spending at Neighborhood-Oriented Outlets

	Percent Assumed Neighborhood-Oriented		
Retail Cateogry			
Motor Vehicle & Parts Dealers	0%		
Home Furnishings & Appliances	15%		
Building Materials & Garden Equipment	10%		
Food & Beverage Stores	80%		
Gasoline Stations	0%		
Clothing & Clothing Accessories	20%		
General Merchandise Stores	20%		
Food Services & Drinking Places	75%		
Other Retail Group (6)	20%		

Source: ALH Urban & Regional Economics.

These assumptions are based upon an understanding of the nature of the retail shopping experience, such as comparison versus convenience goods, the increasing incidence of online shopping, and the type of goods sold in retail outlets. Based upon the pattern of estimated spending and the percent neighborhood-oriented assumptions, the overall analysis assumes that 33% of retail spending by Pipeline households comprises neighborhood-oriented spending. This percentage is largely influenced by the high proportion of food and beverage sales and food services and drinking place sales anticipated to comprise neighborhood-oriented purchases.

The aggregated retail demand estimates for the one-half mile radius and additional one-quarter mile radius pipeline households were converted to supportable square feet based upon the following:

- industry average assumptions regarding store sales performance;
- an adjustment to allow for a modest vacancy rate; and
- an allocation of additional space for services, such as banks, personal, and business services.

The industry resource of Retail Maxim was relied upon to develop per square foot sales estimates. This resource prepares an annual publication that culls reports for numerous retailers and publishes their annual retail sales on a per square foot basis. Select adjustments including inflation were made to result in 2018 sales estimates. The resulting sales per square foot figures, summarized from data presented in Exhibit 4, range from a low of \$310 per square foot for general merchandise stores to a high of \$671 per square foot for food and beverage stores (e.g., grocery stores). A 5% vacancy factor reflects a vacancy allowance to allow for market fluidity. The resulting space estimates were adjusted to comprise support for neighborhood-oriented retail outlets, based upon the assumptions per category. Finally, the analysis assumes 15% of retail space will be occupied by uses whose sales are not reflected in the major BOE categories, yet which require commercial space. This typically includes service retail, such as finance, personal, and business services, and is based on general retail occupancy observations. For service-oriented retail, the analysis assumes neighborhood-oriented

demand comprises 75% of total service demand. This assumption recognizes the strong neighborhood orientation of these services.

The Pipeline projects include those located in the one-half mile radius and those located in the additional one-quarter mile radius. Much of the neighborhood-oriented demand generated by households within the one-half mile radius could be directed at commercial operations located in that area, but some could also be directed to commercial operations within walking distance of the area or beyond, and thus outside the one-half mile radius. This includes the net new retail space planned in the Pipeline projects. In like manner, some of the neighborhood-oriented demand generated by households in the additional one-quarter mile radius could be directed to commercial operations in the one-half mile radius. However, the majority of demand generated by these households could most likely be directed to commercial operations located elsewhere instead of the one-half mile radius, including in their own projects as these Pipeline projects also include planned net new retail space. Hence, only a portion of the neighborhood-oriented demand generated by any of the Pipeline households is likely to be directed to businesses located in the one-half mile radius, with other demand directed towards businesses in other neighborhoods, including within walking distance of the Pipeline households.

One-half Mile Radius Pipeline Projects Neighborhood-Oriented Retail and Service Findings. The demand findings for the Pipeline projects in the one-half mile radius indicate estimated support for 25,500 square feet of neighborhood-serving retail and commercial space (see Exhibit 5). The level of demand generated by the 2918 Mission Street Project is only 2,500 square feet (see Exhibit 6). This means the remaining, other Pipeline one-half mile radius projects are estimated to generate demand for 23,200 square feet in neighborhood-serving retail and commercial space. As noted, the majority of this demand could be directed within the one-half mile radius, especially to the net new retail planned as part of the Pipeline projects, but some portion could likely be directed to other neighborhood-oriented businesses outside the one-half mile radius, thus not all the 25,500 square feet of demand may be directed at one-half mile radius establishments.

Additional One-Quarter Mile Pipeline Projects Neighborhood-Oriented Retail Findings. The retail demand findings for the Pipeline projects within an additional one-quarter mile of 2918 Mission Street will generate estimated support for 3,400 square feet of neighborhood-serving retail and commercial space (see Exhibit 7). This includes projects within one-half and three-quarter miles of 2918 Mission Street, emanating in most directions. Much of this demand will be directed toward commercial operations near these projects and other adjoining areas, including the net new retail space planned as part of the additional one-quarter mile radius projects, with only a portion likely directed toward one-quarter mile radius operations. Thus, only a portion of the 3,400 square feet of demand could comprise demand for retail and services located in the one-half mile radius area.

#### POTENTIAL IMPACTS ON COMMERCIAL GENTRIFICATION

The estimated composition of the neighborhood-oriented retail and commercial space demand generated by the Pipeline projects within the three-quarter mile radius of 2918 Mission Street is presented in Exhibit 8 and summarized below in Table 5. The figures total 20,448 square feet of retail space, 8450 square feet of service space (e.g., service retail, such as finance, personal, and business services), resulting in a rounded total of 28,900 square feet. The largest share of the total demand includes services, followed by grocery stores (food and beverage stores) and restaurants and bars (food services and drinking places). The remaining increments are relatively small, all less than 3,000 square feet. These are relatively small amounts of space, especially considering that these are total demand estimates, only a subset of which could be specifically directed to establishments located

in the one-half mile radius area. Moreover, a large portion of this demand comprises grocery store demand, which could help support the new Grocery Outlet store within the one-half mile area at 1245 South Van Ness, the location of the former DeLano's Market closed since 2010, as well as other existing small markets in the area.

Table 5. Pipeline Projects Neighborhood-Oriented Retail Demand
One-Half Mile and Three-Quarter Miles Radius Around 2918 Mission St.
Commercial Square Feet of Demand

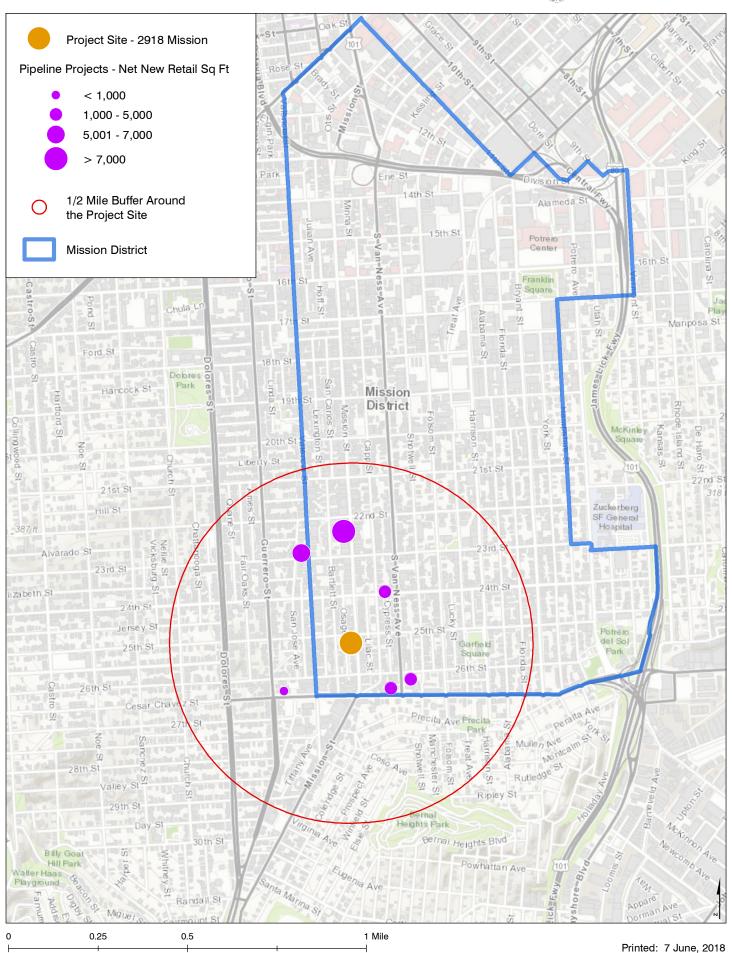
	Squ	are Feet Support	led
	One-Half	Add'l 1/4	
Retail Category	Mile	Mile	Total
Motor Vehicles and Parts	0	0	(
Home Furnishings and Appliances	729	96	825
Building Materials and Garden Equip.	616	81	697
Food and Beverage Stores	6,012	794	6,807
Gasoline Stations	0	0	(
Clothing and Clothing Accessories	887	117	1,004
General Merchandise Stores	2,269	300	2,569
Food Services and Drinking Places	5,839	772	6,611
Other Retail Group	1,709	226	1,935
Subtotal	18,061	2,387	20,448
Additional Service Increment	7,464	986	8,450
Total	25,526	3,373	28,899
Total Rounded to Nearest 100	25,500	3,400	28,900
Net New Retail Planned	27,480	7,258	34,738

Sources: Exhibits 5, 7, and 8; and Table 1.

The summary in Table 5 also includes the net new retail space planned in the Pipeline projects in each radius area and total. As noted earlier, this totals 27,480 square feet in the one-half mile area and 7,258 square feet in the additional one-quarter mile area, for a combined total of 34,738 square feet. The geographic distribution of the net new retail space is presented in Map 2, depicting the location of the net new retail space by general size range.

As these figures indicate, there is close to equilibrium between the amount of neighborhood-oriented retail demand and the net new amount of planned retail space in Pipeline projects in the combined areas. Given that not all neighborhood-oriented demand is likely to be expressed for only the retail space in the identified areas, this likely signifies a relative surplus of net new neighborhood-oriented retail space in these study areas. Thus, it is not a likely result that new residential developments in the one-half mile radius around the 2918 Mission Street project would exert pressure on the existing retail base that would lead to displacement of existing tenants. This supports our earlier assumption that there is a lack of evidence to support the premise that new residential development causes displacement of existing tenants from the neighborhood's commercial space.





Moreover, even without the net new addition of retail space in the Pipeline projects, the amount of neighborhood-oriented demand is relatively insignificant given the volume of retail in the one-half mile area. Pursuant to review of the City's Land Use database, which identifies square footage of building area by type by city block, ALH Economics estimates that the one-half mile radius has approximately 1.4 million square feet of retail space.<sup>29</sup> If 75% of the one-half mile radius demand and 33% of the additional one-quarter mile radius demand were specifically directed to one-half mile radius establishments, this would equate to just about 20,200 square feet of space, or 1.5% of the existing commercial base in the one-half mile radius. This is a small increment of the existing space, and unlikely to be a sufficient share to result in commercial market shifts. However, as the Pipeline projects will be increasing the retail base, there is no risk of pressure on the existing commercial base. Thus, there is no basis to suggest that any existing commercial establishments will be displaced because of the Pipeline projects in the one-half mile radius around the 2918 Mission Street project, or the additional one-quarter mile radius area.

This commercial displacement finding is reinforced by analysis regarding the existing balance between retail supply and demand in the one-half mile radius area as well as the Mission District. As noted above, the one-half mile area is estimated to have 1.4 million square feet of retail space. The Mission District has 3.0 million square feet of retail space. Demand analysis for existing households in the Mission indicates that the Mission District is clearly characterized by retail attraction, meaning it attracts more retail sales, or demand, than is supportable by its population base. A similar finding could be made for the one-half mile radius area, although not as markedly as for the Mission District. These findings are demonstrated by the analysis in Exhibits 9 through 12, with Exhibit 9 presenting the household counts and weighted average household incomes for area households in 2016. These household counts and average household incomes are 15,659 and \$110,317 in the Mission, respectively, and 11,275 and \$136,422 in the one-half mile radius, respectively. The demand analysis for each area was prepared using the same methodology and assumptions as for the Pipeline households, with Exhibit 11 estimating total retail demand and Exhibits 11 and 12 distributing these sales across retail categories and converted to supportable space.

The retail demand analyses are summarized in Table 6, which indicates that for the Mission as a whole, residents are estimated to generate total retail demand for 1.2 million square feet, with about 480,000 square feet of this amount comprising neighborhood-oriented demand. Comparable figures for one-half mile radius households are 920,000 square feet of total demand, including about 350,000 square feet of neighborhood-oriented demand.

These demand estimates indicate that the supply of retail in the Mission as a whole outstrips locally-generated demand. In the Mission, the total retail supply is 2.4 times the amount of retail supportable by its residents, and 6.3 times the neighborhood-oriented demand generated by residents. In the one-half mile radius the total supply exceeds the amount supportable by residents, but to a lesser extent

2918 Mission St. Socioeconomic Issues

<sup>&</sup>lt;sup>29</sup>See https://data.sfgov.org/Housing-and-Buildings/Land-Use/us3s-fp9q for the database.

<sup>&</sup>lt;sup>30</sup> See "Mission Area Plan Monitoring Report: 2011- 2015," Prepared by the City and County of San Francisco Planning Department, Table 2.1.1, page 9. This figure was generated by the Planning Department pursuant to analysis of the City's Land Use Database, which can be found at: <a href="https://data.sfgov.org/Housing-and-Buildings/Land-Use/us3s-fp9q">https://data.sfgov.org/Housing-and-Buildings/Land-Use/us3s-fp9q</a>.

<sup>&</sup>lt;sup>31</sup> The household count and income figures for the one-half mile radius are derived from a procedure that estimates the area demographics based upon the percentage share of each constituent census tract located in the one-half mile radius. These shares were estimated by ALH Economics based upon ArcGis analysis of the one-half mile area superimposed over area census tracts.

than the Mission District as a whole. Nevertheless, the one-half mile area total retail supply is 1.5 times the amount of retail supportable by its residents, and 3.8 times the neighborhood-oriented demand, suggesting this area as well is also characterized by retail attraction, meaning that the existing retail base is attracting clientele from a broader geographic area. This is especially the case when one considers that neighborhood-oriented demand is only a small subset of total demand, with the supply of neighborhood-oriented businesses in both areas greatly exceeding demand for neighborhood retail, especially in the Mission District.

Table 6. Mission and LCD Retail Inventory and
Total and Neighborhood-Oriented Commercial Square Feet of Demand

		Square Feet Supported		Supply	Supply Multiplier (1)	
	Retail		Neighborhood-		Neighborhood-	
Area	Inventory	Total	Oriented	Total	Oriented	
Mission District	3,022,780	1,246,300	479,500	2.4	6.3	
One-Half Mile Radius	1,362,900	920,900	354,300	1.5	3.8	

Sources: "Mission Area Plan Monitoring Report: 2011- 2015," Prepared by the City and County of San Francisco Planning Department, Table 2.1.1, page 9; Exhibits 11 and 12; and ALH Urban & Regional Economics.

- (1) This metric comprises retail inventory divided by total square feet of retail supported, or demand. If the metric is  $\geq 1.0$  then there is a surplus of retail space relative to local demand, thus requiring demand from outside the area to support the retail inventory.
- Table 7 presents another way of looking at the supply of retail in the Mission District compared to its resident base and the impact of the Pipeline households. This table identifies the number of Pipeline households, number of Mission District households, and calculates the approximate number of households needed to support the Mission District retail base. This number, which ranges from 37,979 to 98,715, comprises the number of households needed to support the retail if the Mission District captured 100% of all retail demand (37,979 households) or just 100% of the neighborhood-retail portion of demand (98,715). The high estimate of 98,715 households assumes capture of all neighborhood-serving retail. Thus, if some households make neighborhood goods purchases outside the Mission District, this figure would be even higher, which is likely the case.

Table 7. Mission District Retail Support Resident Household Deficits

Characteristic	Figure			
Number of Pipeline Households		775		
Mission District Households		15,659		
Households Needed to Support Mission District Retail (1)	37,979	-	98,715	
Mission District Household Deficit to Support Retail	22,320	-	83,056	
Pipeline Households as a Percent of Deficit	3.5%	-	0.9%	

Sources: Table 3; Exhibit 10; Table 6; and ALH Urban & Regional Economics.

(1) Comprises the number of Mission District households multiplied by 2.4 and 6.3, which are the supply multipliers in Table 6, indicating that the Mission District's retail supply is estimated to be 2.4 times the amount of retail supportable by residents, at 100% of retail spending potential, and 6.3 times the amount of neighborhood-oriented retail supportable by residents.

Given the estimated number of existing Mission District households and the number needed to support the Mission District retail base, the figures in Table 7 indicate that an additional 22,320 to 83,056 households support the Mission District retail base beyond the existing residents. The 775

potential Pipeline households would comprise only 0.9% to 3.5% this amount, indicating that the new Pipeline households will have a very insignificant impact on the Mission District retail base.

The figures in Table 7 are generalized figures, based upon generalized sales assumptions. To the extent sales in the Mission District vary from the assumed levels, then the estimated household counts required to support the retail base will differ. However, the analysis amply demonstrates that the Mission District is clearly a regional shopping destination, as is the one-half mile radius area. Broad citywide and regional socioeconomic change is a greater influence on commercial uses than is the immediate population of the neighborhood, which can only support a portion of the existing commercial space on its own. Because the existing commercial base in the Mission District exceeds the demand from existing residents and is largely supported by persons living beyond the area, new residential development within the Mission does not determine its overall commercial make-up. Furthermore, since the existing housing stock comprises the vast majority of all housing units, it is quite likely that changes in occupancy of existing housing units have a much greater impact on the commercial base than residents of new residential development.

#### III. RESIDENTIAL DISPLACEMENT

#### **OVERVIEW OF RENTAL HOUSING MARKET TRENDS**

The following is a brief overview of the historic trends for rental housing in San Francisco. It is based on a review of available databases for tracking rents and provides background context on the existing market, in which the planned market rate rental units at 2918 Mission Street and surrounding areas will be delivered.

#### **San Francisco Apartment Rent Trends**

Over time, research shows that in San Francisco and across the nation, apartment rents are consistently rising. The occurrence of rising rents, therefore, is not a new phenomenon and appears to occur irrespective of individual market changes. In San Francisco, the data show that there are often years of strong price and rent increases, followed by periods of slow rent increases or even price and rent declines. But overall, the overall trend is one of rising rents.

The Association of REALTORS has tracked these trends in San Francisco for the for-sale market and RealAnswers, a data information company (previously named RealFacts, Inc.), tracked these trends generally for the San Francisco apartment market for a 20-year period. RealAnswers, however, only included "investment grade" properties with 50 or more units, which, as of December 2016,<sup>32</sup> was 24,066 units, or about 11% of San Francisco's 2016 renter-occupied housing units.<sup>33</sup> This is only a portion of San Francisco's rental stock, likely represents the highest quality units, and would probably not include units influenced by San Francisco's rent control provision. For this reason, rental trends exemplified by these units are likely reasonably representative of overall trends impacting newer market-rate rental stock in San Francisco. Rents cited by RealAnswers would not, however, be representative of what most San Franciscans pay in rent as it does not capture San Francisco's large number of rental units that are subject to rent control.

Exhibit 13 shows the average investment grade apartment rents by unit type annually from 1996 to 2016. During this 20-year period, San Francisco's rents increased at an average annual rate of 5.5%. In absolute terms, this represented a near tripling of rents, from an average of \$1,235 in 1996 to \$3,571 in 2016. The Consumer Price Index for the San Francisco-Oakland-San Jose increased at an annual average rate of 2.9% from 1996 to 2016. Thus, rents increased at a rate of 2.6% per year over inflation. During this time, there were some periods of strong rental rate growth (1996-1997, 1999-2000, 2010-2014), as well as a few periods marked by declining rents (2000-2003 and 2008-2010); however, rents continued to trend upward over time.

In early 2016, a local resident recorded the listings for unfurnished apartments in the San Francisco Chronicle on the first Sunday in April for each year starting in 1948 through 2001 and using data from Craigslist from 2001 through mid-2016. A graphical depiction of these data is included in the graph on the following page. This graph indicates an upward trend in rents and an average annual

https://factfinder.census.gov/faces/tableservices/jsf/pages/productview.xhtml?src=CF

2918 Mission St. Socioeconomic Issues

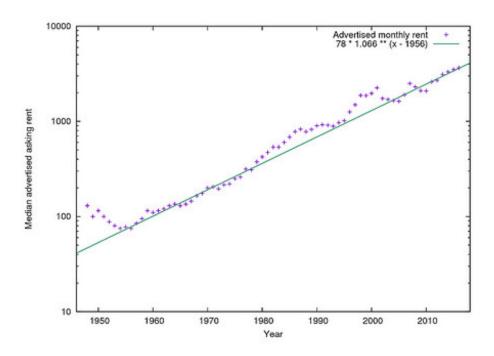
**ALH Urban & Regional Economics** 

<sup>&</sup>lt;sup>32</sup> RealAnswers ceased operation after this date, thus more current information based on these properties is not available.

<sup>&</sup>lt;sup>33</sup> Pursuant to the U.S. Census for 2016. See:

<sup>&</sup>lt;sup>34</sup> Source: U.S. Department of Labor, Bureau of Labor Statistics; San Francisco-Oakland-San Jose Consumer Price Index, All Items, 1982-1984+100 for All Urban Consumers. November 15, 2016.

rent increase of 6.6% (not adjusted for inflation). <sup>35</sup> While these data are not from a controlled study, they further support earlier observations and analysis that in San Francisco there has been a steady pattern of rental rate increases over an extended time period.



Sources: Zillow.com; and ALH Urban & Regional Economics.

As shown by the RealAnswers data in Exhibit 13, San Francisco rents experienced a significant change in 2016, when the rate of recent rent increases for investment grade units slowed down. In 2014, average rent increased 10% over the prior year, followed by an 8.6% increase in 2015 and a 0.4% increase in 2016. This slowdown in the rental market for the represented investment grade rental units is mirrored in other rental real estate sources, including Zillow, a national real estate and rental marketplace firm that tracks over 450 markets. The graph presented on the following page presents month-over-month rate changes in San Francisco median market rents from January 2014 to March 2018, thus demonstrating the trend beyond 2016. The data presented by Zillow indicate that median rental rates actually decreased overall in 2016. However, in contrast to RealAnswers, Zillow does not track or sample the same units over time. Instead, Zillow reports apartment listings by unit type, and thus comprises a different random set of units every month. As such, the Zillow trend may be less robust than the earlier RealAnswers trend.

As shown by the above graph, median rental rate growth in San Francisco citywide turned negative in January 2016 and continued to be negative throughout the year and into early 2017. Since then, monthly rent growth has been weak – either slightly positive or negative - and has not yet returned to the levels experienced in 2014 and 2015.

<sup>&</sup>lt;sup>35</sup> https://experimental-geography.blogspot.com/2016/05/employment-construction-and-cost-of-san.html

#### San Francisco Metropolitan Area and National Trends

Yardi Systems, Inc., a company that monitors 50+-unit apartment complexes nationally with a survey called the Yardi Matrix, also reports a slowdown in rent increases in the San Francisco metropolitan area, as shown in Table 8 below.

Table 8. Yardi Matrix
Apartment Rent Growth Statistics

Year over Year Growth (April)			Projected Growth	
	San Francisco		Year End	
Year	MSA	United States	San Francisco MSA	
2015	12.5%	4.3%	11.1%	
2016	6.5%	6.0%	10.5%	
2017	-0.1%	2.0%	3.8%	
2018	1.7%	2.4%	2.8%	

Sources: "Matrix Monthly, Rent Survey April 2015" by Yardi Matrix; "Matrix Monthly, Rent Survey April 2016" by Yardi Matrix; "Matrix Monthly, Rent Survey April 2017" by Yardi Matrix; "Yardi Matrix Multifamily Monthly, April 2018" by Yardi Matrix; and ALH Urban & Regional Economics.

As Table 8 indicates, year-over-year rent growth in the San Francisco MSA (or metro area),<sup>36</sup> which was 12.5% for the year ended April 2015, had declined to 6.5% by April 2016, and was -0.1% as of April 2017. Very modest rent growth has returned in the past year through April 2018, reported at 1.7%.

Nationally, the year-over-year trend in rent growth indicates a different pattern, with 4.3% rental rate growth in 2015, followed by increased rent growth of 6.0% in 2016. Similar to the San Francisco MSA, the rate of rent growth declined in 2017, but was nonetheless positive at 2.0% versus slightly negative in San Francisco. While rent growth both in the San Francisco metro area and overall nationwide were slowing down, the slowdown was more pronounced in San Francisco. As of April 2018, U.S. rent growth continues at a modest pace of 2.4%, moderately higher than that in the San Francisco metro area.

Table 8 also presents Yardi's forecast of rent growth for the calendar year for the San Francisco metro area. As shown, this growth forecast declined from 11.1% in 2015 to 2.8% in 2018. Out of the 30 larger metro areas with 2018 calendar year rent forecasts in the Yardi Matrix Multifamily Monthly April 2018 report, San Francisco ranks 17<sup>th</sup>, with Sacramento being the top market at a 7.2% projected rent growth for 2018, followed by Phoenix at 5.0%. Washington DC is the lowest at 1.3%.

#### **Neighborhood Trends**

Looking at the neighborhood level, Zumper found that, out of the 43 San Francisco neighborhoods included in its report, 25 experienced a rent decrease in median one-bedroom rents from March 2017 to March 2018.<sup>37</sup> One neighborhood was flat (West of Twins Peaks), while the remaining 17

2918 Mission St. Socioeconomic Issues

**ALH Urban & Regional Economics** 

<sup>&</sup>lt;sup>36</sup> Defined as the Standard Metropolitan Statistical Area, which includes San Mateo, Marin, Alameda, and Contra Costa counties.)

https://www.zumper.com/blog/2018/03/see-which-sf-neighborhoods-had-the-fastest-growing-rents-this-past-year/

had a rent increase. In most of these neighborhoods, the rate of increase was less than 5.0%, but five areas did experience an increase in excess of 5.0% (Presidio Heights/Laurel Heights, Lower Haight, Tenderloin, Bayview, and Lower Pacific Heights). The Mission experienced an increase of 1.47% in its median one-bedroom rent. The overall increase citywide in one-bedroom rents is 4%, which follows an overall rent decline in 2016.

In terms of monthly rent amounts reported by Zumper, the Mission, with a median one-bedroom rent of \$3,450, ties with Russian Hill for the 10<sup>th</sup> most expensive neighborhood in San Francisco. The median one-bedroom rent in the Mission is slightly higher than that for San Francisco overall at \$3,400 as reported in the Zumper National Rent Report: April 2018. This report also provides data on the median rent for a two-bedroom unit in San Francisco at \$4,510. Although this report indicates that year-over-year rent increases citywide were in the low single digits (2.4% and 1.8%, respectively), San Francisco remains the most-expensive rental market in the U.S.<sup>38</sup>

Based on evidence reviewed, rental rate growth in San Francisco has tapered off since the end of 2015, with either flat or declining rents, depending upon the source and its methodology. In most neighborhoods, such as the Mission District, rent increases have moderated. Although increases in rents will continue to occur based on historic market trends and irrespective of the market dynamics at any specific point in time, the San Francisco market remains in a slower period of rent increases. As noted above, however, City of San Francisco Planning Department analysis indicates that 71% of San Francisco's market-rate rentals are subject to rent control, thus many San Franciscan's are insulated from short-term annual increases that occur.

#### HOUSING PRODUCTION IMPACTS ON HOUSING COSTS

The following probes whether market-rate housing production at 2918 Mission Street and the surrounding area will result in making housing less affordable for existing residents. It is based on review of existing literature on the subject as well as independent research on the subject. The focus is on the impact of market-rate housing apartment production on rents of existing properties.

#### **Existing Literature**

ALH Urban & Regional Economics reviewed many studies and papers to identify the resources that best address the question of the impact of housing production on pricing. The resources found to be among the most relevant to this question include studies on several topics, including understanding the dynamics for pricing, increasing the availability of affordable housing, and understanding the relationship between home production and displacement. Based upon this review of the literature and related studies, six papers (including document links) stand out regarding their consideration of this issue. These papers were authored by state and local policy analysts as well as urban planning academics, and include the following:

- 1. Mac Taylor, Legislative Analyst, California Legislative Analyst's Office, "California's High Housing Costs: Causes and Consequences," March 17, 2015. http://www.lao.ca.gov/reports/2015/finance/housing-costs/housing-costs.pdf
- 2. Mac Taylor, Legislative Analyst, California Legislative Analyst's Office, "Perspectives on Helping Low-Income Californians Afford Housing," (February 2016). http://www.lao.ca.gov/Reports/2016/3345/Low-Income-Housing-020816.pdf

2918 Mission St. Socioeconomic Issues

**ALH Urban & Regional Economics** 

<sup>38</sup> https://www.zumper.com/blog/2018/03/zumper-national-rent-report-april-2018/

- 3. City and County of San Francisco, Office of the Controller-Office of Economic Analysis, "Potential Effects of Limiting Market-Rate Housing in the Mission," (September 10, 2015). <a href="http://sfcontroller.org/sites/default/files/FileCenter/Documents/6742-mission\_moratorium\_final.pdf">http://sfcontroller.org/sites/default/files/FileCenter/Documents/6742-mission\_moratorium\_final.pdf</a>
- 4. Miriam Zuk, Karen Chapple, "Housing Production, Filtering and Displacement: Untangling the Relationships," University of California, Berkeley, Institute of Governmental Studies Research Brief (May 2016).

http://www.urbandisplacement.org/sites/default/files/images/udp\_research\_brief\_052316.pdf

- 5. Paavo Monkkonen, Associate Professor Urban Planning, University of California Los Angeles, "Understanding and Challenging Opposition to Housing Construction in California's Urban Areas," Housing, Land Use and Development Lectureship & White Paper, December 1, 2016. http://uccs.ucdavis.edu/uccs-crre-housing-policy-brief-white-paper
- 6. Karen Chapple, Paul Waddell, and Daniel Chatman, with Miriam Zuk, "Developing a New Methodology for Analyzing Potential Displacement," Prepared for the California Air Resources Board and the California Environmental Protection Agency, by the University of California, Berkeley and the University of California, Los Angeles, April 26, 2017.

http://www.urbandisplacement.org/sites/default/files/images/arb tod report 13-310.pdf

The findings from the six studies reviewed below generally coalesce in the conclusion that housing production does not result in increased costs of the existing housing base, but rather helps suppress upward pressure on existing home prices and rents. Further, the studies find that both market-rate and affordable housing development help to suppress price appreciation and reduce displacement, although the rate at which this occurs in small, localized areas requires further analysis to best understand the relationship between development, affordability, and displacement at the local level. They further indicate that the extensive gentrification observed in Bay Area transit-served neighborhoods over the past 15+ years, including the Mission, was not caused by new development, as relatively limited development occurred during this time period in these neighborhoods.

Following is a brief synopsis of the cited studies with a focus on housing production and housing costs, emphasizing where possible on rental housing, as this is most applicable to the current projects in the pipeline relevant to the 2918 Mission Street project. The key findings of each study are highlighted.

#### California Legislative Analyst's Office (LAO)

March 2015 Study. The LAO's March 2015 study has the stated purpose of providing the State Legislature with an overview of the state's complex and expensive housing markets, including multifamily apartments. The study addresses several questions, including what has caused housing prices to increase so quickly over the past several decades and assessing how to moderate this trend. This study is focused on statewide and select county trends, and especially focuses on coastal metro areas, which includes San Francisco.

As a way of setting the framework, and as an example of how housing prices in California are higher than just about anywhere else in the country, the study demonstrates that California's average rent is about 50% higher than the rest of the country, and that housing prices are 2.5 times higher than the

national average. As a major finding, regarding how building less housing than people demand drives high housing costs, the study cites the following:

"California is a desirable place to live. Yet not enough housing exists in the state's major coastal communities to accommodate all of the households that want to live there. In these areas, community resistance to housing, environmental policies, lack of fiscal incentives for local governments to approve housing, and limited land constrains new housing construction. A shortage of housing along California's coast means households wishing to live there compete for limited housing. This competition bids up home prices and rents. Some people who find California's coast unaffordable turn instead to California's inland communities, causing prices there to rise as well. In addition to a shortage of housing, high land and construction costs also play some role in high housing prices." 39

The study makes many findings, including pertaining to the impacts of affordable housing programs, but specifically addresses how building less housing than people demand drives high housing costs, citing that the competition resulting from a lack of housing where people want to live bids up housing costs. While the study concludes that the relationship between growth of housing supply and increased housing costs is complex and affected by other factors, such as demographics, local economics, and weather, it concludes that statistical analysis suggests there remains a strong relationship between home building and prices. A major study finding presented in the paper indicates that:

"after controlling for other factors, if a county with a home building rate in the bottom fifth of all counties during the 2000s had instead been among the top fifth, its median home price in 2010 would have been roughly 25 percent lower. Similarly, its median rent would have been roughly 10 percent lower."

Thus, the LAO study concludes, as a result of conducting statistical analysis, that *a relationship exists* between increasing home production and reducing housing costs, including home prices and apartment rents.

*February 2016 Study.* In response to concerns about housing affordability for low-income households following release of the 2015 study, LAO's February 2016 follow-up study offers additional evidence that facilitating more private housing development in the state's coastal urban communities would help make housing more affordable for low-income Californians. As cited by the LAO:

"Existing affordable housing programs assist only a small proportion of low-income Californians. Most low-income Californians receive little or no assistance. Expanding affordable housing programs to help these households likely would be extremely challenging and prohibitively expensive. It may be best to focus these programs on Californians with more specialized housing needs—such as homeless individuals and families or persons with significant physical and mental health challenges.

Encouraging additional private housing construction can help the many low-income Californians who do not receive assistance. Considerable evidence suggests that

<sup>&</sup>lt;sup>39</sup> Mac Taylor, California Legislative Analyst's Office, "California's High Housing Costs: Causes and Consequences," March 17, 2015, page 3.

<sup>&</sup>lt;sup>40</sup> Ibid, page 12.

construction of market-rate housing reduces housing costs for low-income households and, consequently, helps to mitigate displacement in many cases. Bringing about more private home building, however, would be no easy task, requiring state and local policy makers to confront very challenging issues and taking many years to come to fruition. Despite these difficulties, these efforts could provide significant widespread benefits: lower housing costs for millions of Californians."<sup>41</sup>

In this paper, the LAO presents evidence that construction of new, market-rate housing can lower housing costs for low-income households. Highlights of this evidence are as follows:

- Lack of supply drives high housing costs, such that increasing the supply of housing can alleviate competition and place downward pressure on housing costs; and
- Building new housing indirectly adds to the supply of housing at the lower end of the market, because a) housing becomes less desirable as it ages; and b) as higher income households move from older, more affordable housing to new housing the older housing becomes available for lower income households.

Further, the LAO cites that the lack of new construction can slow the process of older housing becoming available for lower-income households, both owners and renters. The LAO additionally presents analysis demonstrating that when the number of housing units available at the lower end of a community's housing market increases, growth in prices and rents slows. This is demonstrated by comparative analysis of rents paid by low-income households in California's slow growth coastal urban counties and fast growing urban counties throughout the U.S., especially with regard to comparative rent burden as a share of income.

Finally, the LAO paper concludes that more private development is associated with less displacement. 42 The LAO cites that the analysis of low-income neighborhoods in the Bay Area suggests a link between increased construction of market-rate housing and reduced displacement. Specifically, the study found that between 2000 and 2013, census tracts with an above-average concentration of low-income households that built the most market-rate housing experienced considerably less displacement. Further, the findings show that displacement was more than twice as likely in low-income census tracts with little market-rate housing construction (bottom fifth of all tracts) than in low-income census tracts with high construction levels (top fifth of all tracts). 43 The LAO theorizes that one factor contributing to this finding is that Bay Area inclusionary housing policies requiring the construction of new affordable housing could be mitigating displacement, but that market-rate housing construction continues to appear to be associated with less displacement regardless of a community's inclusionary housing policies. 44 In communities without inclusionary housing policies, in low-income census tracts where market-rate housing construction was limited, the LAO also found displacement was more than twice as likely than in low-income census tracts with high construction levels. 45 This relationship between housing development and displacement remains statistically valid even after accounting for other economic and demographic factors.

<sup>&</sup>lt;sup>41</sup> Mac Taylor, California Legislative Analyst's Office, "Perspectives on Helping Low-Income Californians Afford Housing," February 2016, page 1.

<sup>&</sup>lt;sup>42</sup> The LAO defines a census tract as having experienced displacement if (1) its overall population increased and its population of low-income households decreased or (2) its overall population decreased and its low-income population declined faster than the overall population (see LAO, 2016, page 13).

<sup>&</sup>lt;sup>43</sup> Ibid, page 9.

<sup>44</sup> Ibid.

<sup>&</sup>lt;sup>45</sup> Ibid, page 10.

## City and County of San Francisco, Office of Economic Analysis

In 2015, at the request of the Board of Supervisors, the Office of Economic Analysis (OEA) prepared a report on the effects of a temporary moratorium, and an indefinite prohibition, on market-rate housing in the Mission District of San Francisco, pursuant to an 18-month moratorium being put on the November 2015 ballot. Accordingly, a report was prepared focusing on the effects of such actions on the price of housing, the City's efforts to produce new housing at all income levels, eviction pressures, and affordable housing. It also explores if there are potential benefits of a moratorium, such as reducing tenant displacement, discouraging gentrification, preventing nearby existing housing from becoming unaffordable, and preserving sites for permanently affordable housing.

The primary focus of this study is on addressing the impacts of a moratorium on the availability and provision of affordable housing, on which the study finds that a temporary moratorium would:

"lead to slightly higher housing prices across the city, have no appreciable effect on no-fault eviction pressures, and have a limited impact on the city's ability to produce affordable housing during the moratorium period. At the end of the moratorium, these effects would be reversed, through a surge of new building permits and construction, and there would be no long-term lasting impacts of a temporary moratorium." <sup>46</sup>

In other words, the study found that suppressing residential production results in increasing the cost of the existing housing stock. In a similar vein, the study states:

"market rate housing construction drives down housing prices and, by itself, increases the number of housing units that are affordable." <sup>47</sup>

Another study conclusion included finding no evidence that anyone would be evicted so that marketrate housing could be built in the Mission over the next 18 to 30 months as none of the identified planned housing units included in the analysis would require the demolition of any existing housing units.<sup>48</sup> Finally, the study stated:

"We further find no evidence that new market-rate housing contributes to indirect displacement in the Mission, by driving up the value of nearby properties. On the contrary, both in the Mission and across the city, new market rate housing tends to depress, not raise, the value of existing properties." <sup>49</sup>

This finding regarding price impacts was the result of statistical modeling, with a statistically significant result indicating that *new market-rate housing did not make nearby housing more expensive in San Francisco during the 2001-2013 period.*<sup>50</sup>

<sup>&</sup>lt;sup>46</sup> City and County of San Francisco, Office of the Controller-Office of Economic analysis, "Potential Effects of Limiting Market-Rate Housing in the Mission," September 10, 2015, page 1.

<sup>&</sup>lt;sup>47</sup> Ibid, page 28.

<sup>&</sup>lt;sup>48</sup> Ibid.

<sup>49</sup> Ibid.

<sup>&</sup>lt;sup>50</sup> Ibid page 26.

## University of California Berkeley, Institute of Governmental Studies

The cited study by Zuk and Chapple, from the Center for Community Innovation at UC Berkeley's Institute of Governmental Studies, builds on other studies prepared by the authors addressing gentrification in the Bay Area region. The purpose of this research brief is to add to the discussion on the importance of subsidized and market-rate housing production in alleviating the current housing crisis, and to especially probe the relationship between housing production, affordability, and displacement. This study specifically expands on the analysis prepared by the LAO in "Perspectives on Helping Low-Income Californians Afford Housing" (February 2016), wherein the LAO study was performed using a data set compiled by Zuk and Chapple for their Urban Displacement Project. Specifically, Zuk and Chapple seek to test the reliability of the LAO's findings taking into consideration yet one more additional variable, e.g., production of subsidized housing. Zuk and Chapple also seek to determine if the LAO's noted regional trends regarding the impact of housing production on housing costs and displacement hold up at the more localized neighborhood level.

In general, Zuk and Chapple's findings largely support the argument that building more housing reduces displacement pressures, and agree that "market-rate development is important for many reasons, including reducing housing pressures at the regional scale and housing large segments of the population."<sup>51</sup> They advance the understanding of this trend by concluding that market-rate housing production is associated with reduced displacement pressures, but find that subsidized housing production has more than double the impact of market-rate units. They further find that, through filtering, market-rate housing production is associated with near term higher housing cost burdens for low-income households, but with longer-term lower median rents.

Zuk and Chapple further probe the question of housing production, affordability, and displacement at the local level, including case study analysis of two San Francisco block groups in SOMA. Their findings at this granular geographic level are inconclusive, from which they conclude that "neither the development of market-rate nor subsidized housing has a significant impact on displacement. This suggests that indeed in San Francisco, and by extension similar strong markets, the unmet need for housing is so severe that production alone cannot solve the displacement problem." <sup>52</sup> They further cite that drilling down to local case studies, they "see that the housing market dynamics and their impact on displacement operate differently at these different scales" <sup>53</sup> and that detailed analysis is needed to clarify the complex relationship between development, affordability, and displacement at the local level. <sup>54</sup>

## Paavo Monkkonen, PhD., University of California Los Angeles

Monkkonen's study is itself a review of other studies, summarizing key study findings and using the information to shape state policy recommendations to address housing affordability. The key topic of Monkkonen's study is that housing in California is unaffordable to most households, and that limited construction relative to robust job growth is one of the main causes. Monkkonen, an Associate Professor of Urban Planning at the UCLA Luskin School of Public Affairs, says it best in summing up the purpose of his study and highlights of his findings, as follows:

<sup>&</sup>lt;sup>51</sup> Miriam Zuk, Karen Chapple, "Housing Production, Filtering and Displacement: Untangling the Relationships," University of California, Berkeley, Institute of Governmental Studies Research Brief (May 2016), page 4.

<sup>&</sup>lt;sup>52</sup> Ibid, page 7.

<sup>&</sup>lt;sup>53</sup> Ibid, page 10.

<sup>&</sup>lt;sup>54</sup> Ibid, page 1.

"Housing affordability is one of the most pressing issues facing California. In the intense public debate over how to make housing affordable, the role of new supply is a key point of contention despite evidence demonstrating that supply constraints — low-density zoning chief among them — are a core cause of increasing housing costs. Many California residents resist new housing development, especially in their own neighborhoods. This white paper provides background on this opposition and a set of policy recommendations for the state government to address it. I first describe how limiting new construction makes all housing less affordable, exacerbates spatial inequalities, and harms the state's economic productivity and environment. I then discuss the motivations for opposing more intensive land use, and clarify the way the role of new housing supply in shaping rents is misunderstood in public debates." 55

Monkkonen states that "constraining the supply of housing increases rents." He cites academic studies from the 1970s and 1980s that found a significant impact of restrictive zoning on housing prices and more sophisticated studies from the 2000s and 2010s that demonstrate that regulations such as historic preservation and low-density zoning increase prices. He states that higher housing prices help homeowners through increased equity, but hurt renters, which tend to have lower incomes than existing homeowners. He further cites studies that found that limiting population growth through low-density zoning (as a means of limiting housing production) hampers economic productivity because it restricts the labor pool, pushing people out and preventing newcomers.

Monkkonen states that if no new housing stock is available in desirable locations that high-income residents will renovate and occupy older housing that might otherwise by inhabited by lower-income residents. Thus, he concludes that "[t]he prevention of new construction cannot guarantee that older housing will remain affordable." He further cites several studies from 2008 and later that demonstrate that "housing markets with more responsive supply mechanisms experience less price growth and are able to capture the economic benefits of a booming economy." Monkkonen cites the Zuk and Chapple finding that these metropolitan scale trends may be less pronounced at the neighborhood level, depending upon the nature of the new housing built. But he also reinforces their finding that increasing the supply of market-rate housing and, more importantly, affordable housing, reduces displacement.

# Karen Chapple, Paul Waddell, and Daniel Chatman, with Miriam Zuk, University of California, Berkeley and the University of California, Los Angeles, April 26, 2017

This paper is a very extensive and comprehensive review of theory and research regarding the relationship between fixed-rail transit neighborhoods and displacement, using case studies in Los Angeles and the San Francisco Bay Area to examine patterns of neighborhood change in relation to transit proximity. The impetus behind this study is to assess the impact of pursuing more compact, transit-oriented development as a key strategy to achieve greenhouse gas reductions through regional sustainable communities strategies (SCS), in compliance with State of California climate change legislation. As noted in the study's Executive Summary, "Concern has been raised that such

2918 Mission St. Socioeconomic Issues

<sup>&</sup>lt;sup>55</sup> Paavo Monkkonen, "Understanding and Challenging Opposition to Housing Construction in California's Urban Areas," December 1, 2016, page 1.

<sup>&</sup>lt;sup>56</sup> Ibid, page 5.

<sup>&</sup>lt;sup>57</sup> Ibid page 6.

<sup>58</sup> Ibid.

development and investment patterns may result in heightened property values and the displacement of low income households."59

A key objective of the study was to examine "the relationship between fixed-rail transit neighborhoods and displacement in California by modeling past patterns of neighborhood change in relation to transit proximity." <sup>60</sup> The report also sought to analyze the relationship between displacement and travel behavior. The many types of variables included in the study's quantitative and qualitative case study analysis included neighborhood-level data, address-level data, and parcel-level data. The neighborhood-level analysis included variables such as demographic, housing, and socioeconomic characteristics; movement in/out of neighborhood; and public housing unit counts and Section 8 voucher recipients (all neighborhood-level datasets). The address-level analysis included variables such as number of housing units constructed; number of jobs, establishments, and business sales; number of evictions by type; and presence of a rail station. The parcel-level analysis included numerous variables probing changes associated with a plot of land, such as transaction history, land-use changes, new residential structure construction, major renovations, and conversions of apartments to condominiums. These data, along with other data constructs, were inputs to the investigators' development of proxies to assess different types of displacement (e.g., economic, physical, and exclusionary). The study years represented by the data reflected 2000 to 2013.

A heavy focus of the study was to assess vehicle miles traveled (VMT) among different groups relative to their transit proximity. But in addition, its findings have bearing on the knowledge base associated with residential gentrification and displacement. Aside from the findings associated with VMT, some of the case study findings associated with examining gentrification and displacement in fixed-rail transit neighborhoods included the following:

"Gentrification in Los Angeles and the Bay Area transit neighborhoods cannot be attributed to new
residential development, as the vast majority of transit neighborhoods in both Los Angeles and
the Bay Area experienced relatively little residential development from 2000 to 2013. In the Bay
Area, over half of market rate residential development occurred in tracts that did not gentrify."<sup>61</sup>

The preceding is a very high-level summary of just one small aspect of a detailed and well-researched study. It is, however, one of the findings most relevant to the issue being addressed by this literature review regarding the relationship between home construction, increasing rents, and displacement.

## Case Study Analysis and Findings

This section includes case study analysis and findings that explores the relationship between housing production and market-rate housing costs. The focus of this section is analysis specific to San Francisco, but also includes several additional case studies associated with other areas where rising residential prices relative to housing production has also been explored, either in depth or on a more qualitative basis.

<u>San Francisco.</u> To further probe the question of the impacts of housing production on housing costs at the local level, especially apartment rents, ALH Urban & Regional Economics strove to identify

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<sup>&</sup>lt;sup>59</sup> Karen Chapple, Paul Waddell and Daniel Chatman, with Miriam Zuk, "Developing a New Methodology for Analyzing Potential Displacement," April 26, 2107, page vi. <sup>60</sup> Ibid.

<sup>&</sup>lt;sup>61</sup> Ibid, page 91.

readily available data points local to San Francisco and the Mission District. These data points focused on residential unit production and rental price time series trends.

A consistent and thorough source of a time series of housing production data includes the City of San Francisco Housing Inventory reports, prepared by the San Francisco Planning Department on an annual basis. These reports track net unit production by neighborhood, with the potential to create a time series of data extending back more than a decade. There are yet other sources of data regarding San Francisco's residential inventory, including the American Community Survey, an annual publication of the U.S. Census Bureau, which samples annual trend data and presents estimated data points, such as the number of occupied rental units in San Francisco by census tract, which can then be aggregated into neighborhoods, or approximations thereof. The American Community Survey samples data and then presents information annually; however, the annual data most resemble a running average, with each year's data presentation comprising an average of the cited year and several prior years. Thus, the data are more of an amalgamation than an annual accounting, and as referenced, are based on sampling rather than a more comprehensive census, which still only occurs every 10 years, with the last one occurring in 2010.

There are also several sources of information on apartment rents. In addition to estimating occupied rental units, the American Community Survey also presents information on median rent by census tract as well as the number of units available for rent within select rental price bands, such as \$0 - \$499, \$500-\$999, \$1,000-\$1,499, \$1,500-\$1,999, and \$2,000+. The rent range band tops out at \$2,000+, thus there is no way to generate an estimated average rent without developing an assumption regarding the average unit rent in the \$2,000+ range. Another, less localized source, includes the City of San Francisco annual Housing Inventory reports, which include a time series of data regarding average rents for two-bedroom apartments in San Francisco, with some Bay Area comparison. Similar data are included on average prices for 2-bedroom homes, in San Francisco and the Bay Area. In addition, data information companies such as RealAnswers track apartment rents over time, with RealAnswers in particular providing a reliable time series of average rents by unit type and all units. However, this data source is not comprehensive, as it focuses on larger, investment grade properties, with a minimum 50-unit count, and this resource ceased operation after 2016. Other sources also provide a time series of data, but do not track the same set of housing units over time, and thus provide informative, but potentially less reliable findings.

ALH Economics compiled a time series of unit production data in San Francisco from 2006 onward from the City's annual Housing Inventory reports. This included all net units produced by neighborhood. ALH Urban & Regional Economics also compiled a time series of the number of occupied rental units from 2010 onward for San Francisco and the census tracts defining the Mission District, pursuant to the American Community Survey (ACS). Median and average rents for these occupied units were also compiled from the American Community Survey from 2010 onward. In addition, a time series of San Francisco apartment rents was prepared based on the Housing Inventory reports as well as Zillow and RealAnswers, with the latter tracking prices and price changes for a 20-year period, but ending in 2016.

ALH Economics prepared several analyses looking at housing production data and apartment rents, in San Francisco and the Mission District. The purpose of these analyses was to identify any relationships between the amount or rate of housing production and the change in apartment rental rates. One analysis in particular examined median rent changes per the ACS and associated changes in occupied housing units. Housing unit changes tracked by the ACS and the City of San Francisco were both examined. In addition, rent changes in San Francisco overall were examined relative to overall housing production rates, not just by City subarea.

The results of the analyses comparing local housing production and apartment rent trends were inconclusive. No specific trends were identified for the City or the Mission District suggesting that housing production has an impact on apartment rents, either increases in rent or rent suppression. This finding does not conflict with the conclusions of the above-cited studies on housing production and costs, such as the California Legislative Analyst's Office. As demonstrated by the reviewed studies, a more detailed analysis evaluating many other variables is needed to determine if there is a relationship between housing production (specifically apartments) and apartment rents. Variables that measure changes in the local economy, such as jobs, wages, and unemployment, should be included. Conducting a more rigorous analysis on a sub-city (e.g., neighborhood) basis is challenging because of the difficulty in developing a time series of reliable rent data for market-rate units by sub-area. For example, Zillow now tracks median rents in San Francisco and several neighborhoods for all rental units as well as units by type (i.e., number of bedrooms). While these data are useful, they are somewhat limited because the sample units comprise a random set of units being marketed at the time of Zillow's survey, and do not comprise a consistent stock of units being sampled over time. If possible, however, these data would be superior to use of the ACS rent data to evaluate these issues because of complications around what the ACS data are measuring, especially in San Francisco. Among these complications, two major constraints include the following:

- Rents are self-reported, thus there is reliance upon the person being surveyed to report accurate information; and
- Many San Francisco rental units are subject to rent control, thus reported rents are suppressed
  by the inclusion of rent control units and will always result in under reporting of market rate
  rent increases. For just the Mission District, an estimate published in June 2015 suggested that
  approximately 68% of units in the Mission census tracts are potentially rent-controlled.<sup>62</sup>

Because of the limitations in the data, the ALH Economics analysis of the impacts of housing production on housing costs in San Francisco and the Mission District is inconclusive and does not add to the existing literature findings. While further analysis is needed at the micro-level, the existing literature does demonstrate that at the metropolitan level, market-rate housing production, as well as affordable housing production, helps suppress existing home prices and rents and increases the number of housing units available to households with lower incomes.

**Other Cities.** Many other cities throughout the United States grapple with understanding where displacement is occurring in their city and how gentrification impacts displacement, and explore approaches to mitigate displacement. An oft-cited means of reducing displacement is the creation or preservation of affordable housing, priced to protect the most vulnerable residents. These considerations are often combined with concerns about promoting economic mobility for all, as displacement is deemed less likely to occur if household income grows along with the neighborhood's rising values.

Less common in the reports and studies prepared by or about other cities are findings or strategies regarding how new housing development impacts displacement, or rental rates of existing housing units, which is a core consideration at issue in San Francisco and the Mission District specifically. ALH Economics conducted a search to identify case study examples of cities, journalists, or urbanists that

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<sup>&</sup>lt;sup>62</sup> Sydney Cespedes, Mitchell Crispell, Christina Blackston, Jonathan Plowman, and Edward Graves, "Community Organizing and Resistance in SF's Mission District, Center for Community Innovation, June 2015, page 6.

broadened their examination or discussions to include the dimensions of new housing development and pricing relative to gentrification, including how to balance revitalization, which is perceived to be positive for communities, with reducing displacement risks. Following are summaries of some of the materials found to most directly include incorporation of new market-rate housing development along with affordable housing development in their analysis and findings.

**Seattle.** A January 2018 Seattle Times article reported findings that the Seattle region comprising King and Snohomish counties experienced a 48% increase in rents over the previous five years, with Seattle leading the nation in rent hikes in 2016 and early 2017.<sup>63</sup> While the annual rent still increased modestly from a year earlier (4.5%), the quarterly average rental rate dropped significantly for the first time this decade, comprising a 2.9% decline in December 2017 compared with the prior quarter. During the same period, the region's vacancy rate grew 0.8%, reaching 5.4% in December 2017, comprising the highest vacancy rate since 2010. Vacancy rates were reported to be higher among the existing apartment stock in neighborhoods experiencing new apartment development. In parallel, the biggest rent decreases were mostly in the popular Seattle neighborhoods experiencing the greatest new construction, with rents dropping more than 6% from the prior quarter in many neighborhoods.

While the surge in rental rates was attributed to strong job and population growth, The Seattle Times article attributed the changing rental market dynamics to the strong growth in rental unit supply, with many new projects under construction and supply growing faster than demand. As a result, some new apartments are remaining vacant. While some longer-term rental rate growth is anticipated for this market, several market analysts anticipate growth will be similar to the rate of inflation, rather than any accelerated market growth. Thus, rental rates in Seattle are anticipated to moderate pursuant to the achievement of relative market equilibrium between supply and demand.

This trend in Seattle suggests that rental unit pricing is influenced negatively by new rental unit construction, i.e., as new production occurs, pricing increases become more moderate or drop, suggesting that new development helps dampen pricing increases and does not result in increased rents elsewhere.

Prior to this recent market trend in Seattle, Sightline.org published a paper in 2016 by Dan Bertolet that focused on Seattle housing market dynamics and displacement. The paper's purpose was to lay out evidence on displacement in Seattle and assess strategies for community protection from displacement. The author's premise is that "the root cause of displacement is a shortage of homes, and the only real solution is to build lots more housing of all types, to bolster those efforts with public support for those most vulnerable, and to precisely target preservation efforts in places justified by the protection of cultural communities or the opening of economic opportunities." One focus of Bertolet's paper is the distinction between "physical displacement" and "economic displacement," with the former associated with old buildings making way for new ones, and the latter occurring when rising rents force tenants to move elsewhere. The author then indicates the two forms of displacement could precipitate "cultural displacement," when people move because neighbors and culturally related businesses have left the area.

A good portion of Bertolet's efforts was associated with the demolition of low-cost housing as new housing development opportunities arise in Seattle. As this is not a key issue relative to concerns about

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<sup>&</sup>lt;sup>63</sup> Mike Rosenberg, Seattle Times (seattletimes.com), "Seattle-area rents drop significantly for first time this decade as new apartments sit empty,", January 12, 2018, Updated January 13, 2018.

<sup>&</sup>lt;sup>64</sup> Dan Bertolet, Sightline.org, "Displacement: The Gnawing Injustice at the Heart of Housing Crises, What can we actually do about it?,", August 10, 2016.

displacement in San Francisco and the Mission District, the following focuses on other aspects of the Bertolet's research and findings more associated with economic displacement, although some of the paper's conclusions and findings are based upon comingling consideration of both types of displacement.

Bertolet makes many statements associated with the impact of housing production on displacement and rent trends. Among these are the following:

- "Legal restrictions on housing construction create a situation in which the need for homes increasingly outstrips the supply of homes available to rent or purchase. And this enforced housing shortage creates a preservation paradox: conservation of existing inexpensive privatemarket housing .... Does not reduce displacement. It only rearranges where the displacement happens – and can even increase its occurrence."
- "In a bidding war for scarce homes... the only way everyone can come out with a place to live is if there are enough new dwellings added for everyone who is bidding.... Ultimately, no action is more effective at curtailing displacement across an entire city than creating more housing choices for the diverse families and individuals who need them."
- "In terms of net housing gained versus housing lost, redevelopment is a big win for reversing Seattle's housing shortage and relieving upward pressure on prices caused by unmet demand. More homes to accommodate more families at lower prices is a simple formula for less displacement overall."

After examining data regarding new home development by zone in Seattle, such as commercial zone, neighborhood commercial + midrise zone, etc., versus homes lost to demolition, Bertolet concludes that the data indicate that to minimize overall displacement, Seattle should allow as many kinds of new housing at as high a density as possible given site characteristics. He further indicates that halting development to save existing housing may provide a short-lived benefit for some, but only at the expense of many more times families who will see their rents rise faster. While the context for this comment pertains to preserving homes versus demolition for higher density housing opportunities, this finding could equally pertain to a scenario of restricting versus allowing new residential development.

Bertolet's paper continues with additional discussion regarding rental housing price dynamics, the preservation of affordable housing, the process by which filtering reduces economic displacement both in the short-term and the long-term, the benefits of building more subsidized affordable housing, and the need for consideration of other approaches beyond new housing development to equitably address displacement pressures in some culturally sensitive communities. Specifically, Bertolet states that "Tackling displacement requires a "both/and" approach; build lots and lots of new housing, and provide support for communities most vulnerable to change." Thus, Bertolet recognizes that culturally sensitive communities have unique needs, but that new housing development is critical to the minimization of economic displacement.

Bertolet's paper was written during a period characterized by strong growth in Seattle's rental rates. However, Bertolet's position that net new housing development could relieve upward pressure on prices appears to be borne out by the trends reviewed in the January 2018 Seattle Times article, i.e., declining rental rates coinciding with dramatic increases in new housing supply and associated forecasted modest rental rate growth consistent with inflation.

**Denver.** In May 2016, Denver's Office of Economic Development (OED) engaged in a study titled "Gentrification Study: Mitigating Involuntary Displacement." This was a far-reaching and multi-faceted

study, that conducted a review of what strategies and tools can be employed to reduce displacement. As part of the study, Denver's OED looked at other cities around the U.S. to see how communities are balancing the benefits of thoughtful development in a way that helps protect the most vulnerable residents and promotes economic mobility for all. Pursuant to the review conducted by Denver's OED of conditions in Denver and practices in other cities such as Portland, Sacramento, Seattle, Los Angeles, and others, the study highlights the following ideas for Denver:

- Affordable Housing Increases in rental and for-sale housing prices outpaced income growth
  in many households, thus making public investment critical to increase Denver's supply of
  affordable housing across a wide spectrum of income levels;
- Middle-Skill Jobs Displacement is less likely if household income grows along with the
  neighborhood's rising values, thus career-directed workforce training is key to helping people
  get the credentials they need to meet employers' needs;
- **Support Small Business** Nurturing aspiring and existing small business owners is a powerful economic tool for sustaining healthy, diverse urban neighborhoods;
- Focus on Vulnerable Neighborhoods Armed with the ability to predict where displacement
  threatens in the new future, both public and private investment can drive future decisions to
  preserve and protect unique neighborhoods while fueling the development they need to build
  opportunity, income and jobs.<sup>65</sup>

Denver's OED study puts forth several recommendations, forming a platform for action. These include:<sup>66</sup>

- *There is no single solution* Gentrification is most often the result of complex market forces, and there is no quick fix for a city to benefit from neighborhood revitalization while completely avoiding the involuntary displacement that gentrification can bring;
- Investment in affordable housing continues to be a critical need This includes creating a
  funding source, preserving affordable housing, land banking, and fiscal policy and grants to
  protect existing homeowners; and
- Access to broader economic opportunity needs to be considered within every public investment

   Including provide technical support to neighborhood businesses, tie business incentives to targeted community engagement, expand awareness and exposure to career-path options, support entrepreneurship, and preserve industrial space for targeted uses with the potential to create middle-skills jobs.

As is clear from these summary points, one major thrust of Denver's approach is to support economic growth, of individuals as well as businesses, as a means of combating displacement. A very succinct statement in the full report addresses this by saying "Investing aggressively in affordable housing is critical, but housing-based strategies must also be paired with strategies to build existing residents' economic capacity. With the right strategies and supports, neighborhood reinvestment offers the potential to create new economic opportunity for existing residents. *Keeping investment out of some* 

66 Ibid.

<sup>&</sup>lt;sup>65</sup> Extracted from the Denver Office of Economic Development summary brochure "Gentrification Study: Balancing revitalization, reducing displacement. See

https://www.denvergov.org/content/dam/denvergov/Portals/690/Reports%20and%20Studies/GENT%20ST UDY%20051816.pdf for full study.

neighborhoods to avoid gentrification while the rest of the city prospers is not a positive strategy for the long-term success of neighborhood residents." <sup>67</sup>

This statement is supported by the study's summary of two Brookings Institution studies, one titled "The Anti-Poverty Case for Smart Gentrification" from 2015 and the other titled "Dealing with Neighborhood Change: A Primer on Gentrification and Policy Choices" from 2001. Of these studies, the full Denver report says "Both Brookings studies underline that a policy approach that seeks to simply stop or slow investment will not provide the greatest benefit to a city's lower-income residents. Rather, policymakers should undertake strategies that allow residents to stay in place as investments in their communities create new economic opportunity. This report recommends strategies to both create greater access to affordable housing in gentrifying neighborhoods, and to create entry points for residents to benefit from new investments in their communities."

While the thrust of the Denver study is more on how creating opportunities for economic growth can help mitigate displacement, rather than the impact of how other trends such as the development of market-rate housing can help preserve lower cost housing opportunities, this study does suggest that halting development in general is not a productive strategy and does not aid in reducing or minimizing residential displacement. The following section further explores the relationship between gentrification and displacement as addressed in the academic and associated literature.

<u>Dissenting Opinion.</u> The notion that the provision of new housing will help damp down increases in housing costs is not universally accepted. One such example of this dissenting opinion is made clear in a January 2018 article in Britain's daily newspaper "The Guardian" by Ann Pettifor, a Director of Policy Research in Macroeconomics (PRIME), a network of economists concerned with Keynesian monetary theory and policies. This article, printed in a newspaper and not reviewed or vetted as occurs with academic journal studies, is heavily grounded in discussion about London's real estate market, especially for houses, and thus is not easily transferrable to a U.S. market like San Francisco. However, the major thrust of Pettifor's argument is that throughout the UK, increases in housing supply, and a contraction of demand due to a decline in the number of households, has not dampened prices.

To support this statement, Pettifor presents a few scant figures regarding the number of households in the UK, and the number of dwellings. The only housing cost information presented includes an 11% increase in home prices in Ireland in 2006, when more than 90,000 homes were built in a country with 4 million people.<sup>69</sup> Thus, Pettifor's discussion is more qualitative than it is quantitative, wherein she states that the key to making housing more affordable in the UK is not to build more, but to stop the flow of cash flooding into expensive areas. She believes that building more without doing this will not reduce prices, and that the market will simply absorb more cash.

The crux of Pettifor's argument is that speculation in the London property market is fueling stratospheric house price rises, not a shortage of supply, and that this has been exacerbated by government subsidies, tax breaks, and global and non-resident buyers funneling cash into London property.<sup>70</sup> To stop the flow of cash, Pettifor recommends implementing a tax on property speculation

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<sup>&</sup>lt;sup>67</sup> "Gentrification Study: Mitigating Involuntary Displacement," Denver Office of Economic Development, May 2016, page 7.

<sup>&</sup>lt;sup>68</sup> Ibid, page 14.

<sup>&</sup>lt;sup>69</sup> "Why building more homes will not solve Britain's housing crisis," The Guardian, January 27, 2018, by Ann Pettifor.

<sup>&</sup>lt;sup>70</sup> Ibid.

and taxing speculative capital flows in and out of Britain, which would create a managed fall in property prices. Pettifor believes the resulting bubble deflation will achieve a more affordable housing market, and that the money getting channeled toward speculative property investment could instead be used to drive investment in capital and social infrastructure to generate growth in productive, skilled, better-paid employment.

Aside from the fact that Pettifor provides no analytical support for her opinions, she promulgates a stance that would require a change in national taxation policy that in her opinion would also cause a largescale decline in property values. Without more substantial information and data, it is not possible for a reader of Pettifor's article to understand how she reached her conclusions. Moreover, the approach she recommends involving a national taxation policy change is not an approach that can be implemented at the local level in the United States, where concerns about the impact of affordable housing supply and market-rate pricing are most acute. Further, the implementation of a policy that would guarantee wholesale property value reduction, such as promoted by Pettifor, does not address the connection between construction costs and pricing, which is not addressed herein but which also factors into the context of pricing for new housing development.

#### GENTRIFICATION AND DISPLACEMENT LITERATURE SURVEY OVERVIEW

ALH Economics identified and reviewed the academic and associated literature on gentrification. These papers study and address many aspects of gentrification, some of which include defining gentrification, as how one defines gentrification impacts how it is analyzed as well as the effects and consequences of gentrification, housing development, and affordability, as well as its relationship to urban poverty and other aspects of urban development. The primary purpose of this review was to identify papers that most succinctly or directly address the relationship between market rate residential development and gentrification and displacement to assist ALH Economics in evaluating the question of does market rate residential development *cause* gentrification and displacement?

ALH Economics identified 12 papers or articles that provide a succinct and germane discussion on the topic. A detailed and thorough discussion and literary review of each of these papers is included in Appendix C. While there are many other studies and articles that analyze gentrification and displacement, and seek to find a relationship between the two phenomena, the cited articles not only provide a representative sampling and discussion of other papers and associated commentaries, but provide a solid overview and analysis of the subject by leading experts in the field.

Based on review of these studies, as summarized in the Appendix C literature review, extensive analysis has been conducted for more than the past decade exploring causation between gentrification and displacement. In general, leading experts in the field appear to coalesce around the understanding that there is weak causation between gentrification and displacement, with some experts concluding that the ability for residents to relocate or move (i.e., mobility rates) are not distinguishable between neighborhoods experiencing gentrification and neighborhoods not experiencing gentrification. The literature further demonstrates that displacement can occur without gentrification, and that displacement is not inevitable, with *public policy tools* available to stabilize communities. Moreover, some studies also suggest that in some instances, existing low-income households in a gentrifying neighborhood may benefit from gentrification because of neighborhood improvements perceived to be of value and increased housing satisfaction.

The overall conclusion reached from conducting this literature review is that the concern that gentrification associated with new market-rate development at 2918 Mission Street, and the Mission District in general, will cause displacement *is not supported by the evidence in the academic* 

*literature*. The findings overwhelmingly suggest that while some displacement may occur, it is not the inevitable result of gentrification, and that many factors influence whether or not displacement occurs.

### IV. APPLICATION OF SOCIOECONOMIC EFFECTS IN CEQA ANALYSIS

Socioeconomic effects are not routinely included in EIR's prepared for projects pursuant to CEQA. Generally speaking, CEQA does not require analysis of socioeconomic issues such as displacement, gentrification, environmental justice, or effects on "community character." Most specifically, the CEQA Guidelines state that:

"[e]conomic or social effects of a project shall not be treated as significant effects on the environment." CEQA defines the "[e]nvironment" as "physical conditions," and impacts analyzed under CEQA must be "related to a physical change."

Under the CEQA guidelines, however, *physical changes* to the environment caused by a project's economic or social effects are secondary impacts that should be included in an EIR's impact analysis *if they are significant*.<sup>74</sup> There are very few rulings on this topic. The most oft-cited case focuses on urban decay in the context of an existing shopping center and, specifically, on whether project impacts would lead to a downward spiral of store closures and long-term vacancies, thus causing or contributing to urban decay.<sup>75</sup>

Beyond the requirement to assess the potential to cause urban decay where evidence suggests this result could occur, courts have issued limited rulings on the issue of socioeconomic impacts in the context of CEQA. One such case involves the effects of school overcrowding and property value impacts.<sup>76</sup>

These cases suggest very few instances where physical changes in the environment have been linked to social or economic effects. The courts position finding that questions of community character are

<sup>&</sup>lt;sup>71</sup> CEQA Guidelines, § 15131, subd. (a)

<sup>&</sup>lt;sup>72</sup> Pub Res Code §21060.5 (emphasis added); Guidelines, §15360.

<sup>&</sup>lt;sup>73</sup> Guidelines, §15358(b).

<sup>&</sup>lt;sup>74</sup> CEQA Guidelines §15064(e)

<sup>&</sup>lt;sup>75</sup> The primary case is Bakersfield Citizens for Local Control v City of Bakersfield (2004) 124 CA4th 1184, 1215, which requires EIRs to examine the potential for projects, primarily shopping center projects, to cause or contribute to urban decay if certain conditions are met, but does not establish that such decay will necessarily result from new development. Other related cases include Anderson First Coalition v City of Anderson (2005) 130 CA4th 1173, in which the court upheld an EIR for a Walmart supercenter against a challenge that the EIR did not adequately evaluate the project's potential to cause urban decay in the city's central business district; and Gilroy Citizens for Responsible Planning v City of Gilroy (2006) 140 CA4th 911, in which the court upheld the city's determination that it was unnecessary for an EIR for a shopping center project to examine urban decay effects because evidence in the record supported the city's conclusion that ongoing loss of business in the downtown commercial district would occur with or without development of the shopping center.

<sup>&</sup>lt;sup>76</sup> This case is Gray v County of Madera (2008) 167 CA4th 1099, 1121. The court upheld an EIR against a claim of economic impact because no evidence supported the assertion that potential reduction in property values of neighboring lands would have physical environmental consequences.

not a CEQA issue further supports this conclusion.<sup>77</sup> Even the State Legislature has ruled that social or economic effects are not CEQA issues as evidenced by the frequent introduction of bills by members to amend CEQA to permit analysis of socioeconomic issues and the continued failure of these bills being enacted into law.<sup>78</sup>

Thus, the issue of socioeconomic impacts in the context of CEQA is limited to where those impacts result in significant physical environmental impacts. As there are few examples of whether it has occurred, this suggests there is limited reason to anticipate that residential development at 2918 Mission Street and its surrounding areas (e.g., the one-half miles and additional one-quarter mile radii) will result in socioeconomic impacts necessary to analyze under CEQA. In conclusion, the evaluation does not demonstrate the significant physical impact required under CEQA to warrant further review. The evidence cited above, as well as research and literature review conducted by ALH Economics, supports this conclusion.

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<sup>&</sup>lt;sup>77</sup> Representative cases include Preserve Poway v. City of Poway (2016) 245 Cal. App. 4th 560, 581, regarding a new housing development replacing an equestrian center, in which case the Court of Appeal re-affirmed that CEQA does not "include such psychological, social, or economic impacts on community character;" and Cathay Mortuary, Inc. v. San Francisco Planning Com. (1989) 207 Cal.App.3d 275, 280, in which case the Court of Appeal rejected the argument that relocating a traditional Chinese mortuary to make way for a new park would be disruptive to the community, stating that the argument was not "related to any environmental issue."

<sup>&</sup>lt;sup>78</sup> See, e.g., SB 731 of 2013 (would have added to CEQA a requirement to study "economic displacement"; died in the Assembly in 2014); SB 115 of 1999 (Ch. 690, Stats. 1999) (an earlier version of this bill would have directed OPR to recommend revisions to CEQA that would require analysis of environmental justice; the bill was specifically amended before passage to eliminate this requirement); SB 1113 of 1997 (bill to require environmental justice impacts under CEQA vetoed by Governor), AB 3024 of 1992 (similar bill vetoed), AB 937 of 1991 (similar bill vetoed).

#### **ASSUMPTIONS AND GENERAL LIMITING CONDITIONS**

ALH Urban & Regional Economics has made extensive efforts to confirm the accuracy and timeliness of the information contained in this study. Such information was compiled from a variety of sources, including interviews with government officials, review of City and County documents, and other third parties deemed to be reliable. Although ALH Urban & Regional Economics believes all information in this study is correct, it does not warrant the accuracy of such information and assumes no responsibility for inaccuracies in the information by third parties. We have no responsibility to update this report for events and circumstances occurring after the date of this report. Further, no guarantee is made as to the possible effect on development of present or future federal, state or local legislation, including any regarding environmental or ecological matters.

The accompanying projections and analyses are based on estimates and assumptions developed in connection with the study. In turn, these assumptions, and their relation to the projections, were developed using currently available economic data and other relevant information. It is the nature of forecasting, however, that some assumptions may not materialize, and unanticipated events and circumstances may occur. Therefore, actual results achieved during the projection period will likely vary from the projections, and some of the variations may be material to the conclusions of the analysis.

Contractual obligations do not include access to or ownership transfer of any electronic data processing files, programs or models completed directly for or as by-products of this research effort, unless explicitly so agreed as part of the contract.

## APPENDIX A: ALH URBAN & REGIONAL ECONOMICS QUALIFICATIONS

#### FIRM INTRODUCTION

ALH Urban & Regional Economics (ALH Economics) is a sole proprietorship devoted to providing urban and regional economic consulting services to clients throughout California. The company was formed in June 2011. Until that time, Amy L. Herman, Principal and Owner (100%) of ALH Economics, was a Senior Managing Director with CBRE Consulting in San Francisco, a division of the real estate services firm CB Richard Ellis. CBRE Consulting was the successor firm to Sedway Group, in which Ms. Herman was a part owner, which was a well-established urban economic and real estate consulting firm acquired by CB Richard Ellis in late 1999.

ALH Economics provides a range of economic consulting services, including:

- fiscal and economic impact analysis
- CEQA-prescribed urban decay analysis
- economic studies in support of general plans, specific plans, and other long-range planning efforts
- market feasibility analysis for commercial, housing, and industrial land uses
- economic development and policy analysis
- other specialized economic analyses tailored to client needs

Ms. Herman's clients have included numerous cities and redevelopment agencies throughout California, transportation agencies, medical and educational institutions, nonprofits, commercial and residential developers, and many of the top Fortune 100 companies. Since forming ALH Economics, Ms. Herman's client roster includes California cities, major universities, environmental consulting firms, commercial developers, and law firms. A select list of ALH Economics clients include the University of California at Berkeley; the University of California at Riverside; LSA Associates; Raney Planning and Management, Inc.; During Associates; Lamphier-Gregory; Gresham Savage Nolan & Tilden, PC; California Gold Development Corporation; Environmental Science Associates (ESA); Arcadia Development Co.; Catellus Development Corporation; Sedgwick LLP; First Carbon Solutions - Michael Brandman Associates; City of Concord; Hospital Council of Northern and Central California; Howard Hughes Corporation dba Victoria Ward, LLC; Signature Flight Support Corporation; Blu Homes, Inc.; Ronald McDonald House; Infrastructure Management Group, Inc.; Equity One Realty & Management CA, Inc.; Remy Moose Manley; Orchard Supply Hardware; Office of Community Investment and Infrastructure as Successor Agency to the Redevelopment Agency of the City and County of San Francisco; City of Los Banos; Dudek; City of Tracy; Bay Area Rapid Transit District; Eagle Commercial Partners, LLC; City of Dublin; China Harbour Engineering Company; Alameda County Community Development Agency; Golden State Lumber; SimonCRE; Public Storage; Cross Development LLC; Alameda County Fair; Group 4 Architecture, Research + Planning, Inc.; East Bay Community Energy Authority; Claremont Colleges; and Kimco.

## PRINCIPAL INTRODUCTION

Ms. Amy Herman, Principal of ALH Economics, has directed assignments for corporate, institutional, non-profit, and governmental clients in key service areas, including fiscal and

economic impact analysis, commercial market analysis, economic development and redevelopment, location analysis, strategic planning, and policy analysis. During her career spanning almost 35 years, Ms. Herman has supported client goals in many ways, such as to demonstrate public and other project benefits, assess public policy implications, and evaluate and maximize the value of real estate assets. In addition, her award-winning economic development work has been recognized by the American Planning Association, the California Redevelopment Association, and the League of California Cities.

Ms. Herman's clients have included a range of cities and redevelopment agencies throughout California, medical and educational institutions, commercial and residential developers, and many of the top Fortune 100 companies. She holds a Master of Community Planning degree from the University of Cincinnati and a Bachelor of Arts degree in urban policy studies from Syracuse University.

Prior to forming ALH Economics, Ms. Herman worked for 20 years as an urban economist with Sedway Group and then CBRE Consulting's Land Use and Economics practice. Her prior professional work experience included 5 years in the Real Estate Consulting Group of the now defunct accounting firm Laventhol & Horwath (L&H), preceded by several years with the real estate consulting firm Land Economics Group, which was acquired by L&H. During the course of her career Ms. Herman has established a strong professional network and client base providing access to contacts and experts across a wide spectrum of real estate and urban development resources. A professional resume for Ms. Herman is presented on the following pages.

During her tenure with CBRE Consulting Ms. Herman developed a strong practice area involving the conduct of urban decay analyses as part of the environmental review process. This includes projects with major retail components as well as land uses, such as office development, R&D development, sports clubs, and sports facilities. A review of Ms. Herman's experience with these types of studies follows.

#### **EXPERIENCE CONDUCTING URBAN DECAY STUDIES**

#### Description of Services

The Principal of ALH Economics, Amy L. Herman, has performed economic impact and urban decay studies for dozens of retail development projects in California, as well as other land uses. These studies have generally been the direct outcome of the 2004 court ruling Bakersfield Citizens for Local Control ("BCLC") v. City of Bakersfield (December 2004) 124 Cal.App.4th 1184, requiring environmental impacts analyses to take into consideration the potential for a retail project as well as other cumulative retail projects to contribute to urban decay in the market area served by the project. Prior to the advent of the Bakersfield court decision, Ms. Herman managed these studies for project developers or retailers, typically at the request of the host city, or sometimes for the city itself. Following the Bakersfield decision, the studies have most commonly been directly commissioned by the host cities or environmental planning firms conducting Environmental Impact Reports (EIRs) for the projects. Studies are often conducted as part of the EIR process, but also in response to organized challenges to a city's project approval or to Court decisions ruling that additional analysis is required.

The types of high volume retail projects for which these studies have been conducted include single store developments, typically comprising a Walmart Store, The Home Depot, Lowe's

Home Improvement Warehouse, or Target store. The studies have also been conducted for large retail shopping centers, typically anchored by one or more of the preceding stores, but also including as much as 300,000 to 400,000 square feet of additional retail space with smaller anchor stores and in-line tenants.

The scope of services for the retail urban decay studies includes numerous tasks. The basic tasks common to most studies include the following:

- defining the project and estimating sales for the first full year of operations;
- identifying the market area;
- identifying and touring existing competitive market area retailers;
- evaluating existing retail market conditions at competitive shopping centers and along major commercial corridors in the market area;
- conducting retail demand, sales attraction, and spending leakage analyses for the market area and other relevant areas;
- forecasting future retail demand in the market area;
- researching the retail market's history in backfilling vacated retail spaces;
- assessing the extent to which project sales will occur to the detriment of existing retailers (i.e., diverted sales);
- determining the likelihood existing competitive and nearby stores will close due to sales diversions attributable to the project;
- researching planned retail projects and assessing cumulative impacts; and
- identifying the likelihood the project's economic impacts and cumulative project impacts will trigger or cause urban decay.

Many studies include yet additional tasks, such as assessing the project's impact on downtown retailers; determining the extent to which development of the project corresponds with city public policy, redevelopment, and economic development goals; projecting the fiscal benefits relative to the host city's General Plan; forecasting job impacts; analyzing wages relative to the existing retail base; and assessing potential impacts on local social service providers. Further, much of this approach and methodology is equally applicable to the other land uses for which urban decay studies are prepared.

#### Representative Projects

Many development projects for which Ms. Herman has prepared economic impact and urban decay studies are listed below. These include projects that are operational, projects under construction, projects approved and beyond legal challenges but not yet under construction, and project currently engaged in the public process. By category, projects are listed alphabetically by the city in which they are located.

## **Projects Operational**

- Alameda, Alameda Landing, totaling 285,000 square feet anchored by a Target (opened October 2013), rest of center opening starting in 2015
- American Canyon, Napa Junction Phases I and II, 239,958 square feet, anchored by a Walmart Superstore, prepared in response to a Court decision; project opened September 2007
- Bakersfield, Gosford Village Shopping Center, totaling 700,000 square feet, anchored by a Walmart Superstore, Sam's Club, and Kohl's; Walmart store opened March 18, 2010, Sam's Club and Kohl's built earlier

- Bakersfield, Panama Lane, Shopping Center, totaling 434,073 square feet, anchored by a Walmart Superstore and Lowe's Home Improvement Warehouse; Walmart store opened October 2009, Lowe's store built earlier
- Bakersfield, Silver Creek Plaza, anchored by a WinCo Foods, totaling 137,609 square feet, opened February 28, 2014
- Carlsbad, La Costa Town Square lifestyle center, totaling 377,899 square feet, anchored by Steinmart, Vons, Petco, and 24 Hour Fitness, opened Fall 2014
- Citrus Heights, Stock Ranch Walmart Discount Store with expanded grocery section, 154,918 square feet; store opened January 2007
- Clovis, Clovis-Herndon Shopping Center, totaling 525,410 square feet, anchored by a Walmart Superstore, opened March 2013
- Concord, Lowe's Commercial Shopping Center, totaling 334,112 square feet, anchored by a Lowe's Home Improvement Warehouse and a national general merchandise store; EIR Certified December 2008 with no subsequent legal challenge; store opened January 2010
- Concord, Veranda Shopping Center, a 375,000-square foot center anchored by a Whole Foods 365 Market, Movie Theater, and upscale apparel retail, opened October 2017, with 365 Market opening December 2017
- Dublin, Persimmon Place, 167,200 square feet, anchored by Whole Foods, opened 2015
- Folsom, Lifetime Fitness Center, a 116,363-square-foot fitness center including an outdoor leisure and lap pool, two water slides, whirlpool, outdoor bistro, eight tennis courts, outdoor Child Activity Area, and outdoor seating, opened April 2017
- Fresno, Park Crossing (formerly Fresno 40), totaling 209,650 square feet, July 2015
- Gilroy, 220,000-square-foot Walmart Superstore, replaced an existing Discount Store; store opened October 2005, with Discount Store property under new ownership planned for retail redevelopment of a 1.5-million-square-foot mall
- Gilroy, Lowe's Home Improvement Warehouse, 166,000 square feet; store opened May 2003
- Hesperia, Main Street Marketplace, totaling 465,000 square feet, anchored by a Walmart Superstore and a Home Depot, Walmart under construction, opened September 2012
- Madera, Commons at Madera, totaling 306,500 square feet, anchored by a Lowe's Home Improvement Warehouse; project opened July 2008
- Oakland, Safeway expansion, College & Claremont Avenues, 51,510 square feet total, comprising a 36,787 square-foot expansion, opened January 2015
- Oakland, Rockridge Safeway expansion and shopping center redevelopment (The Ridge), including total net new development of 137,072 square feet, opened September 2016
- Oroville, Walmart Superstore, 213,400 square feet, replacing existing Walmart Discount Store, opened April 2017
- Rancho Cordova, Capital Village, totaling 273,811 square feet, anchored by a Lowe's Home Improvement Warehouse; phased project opening, January 2008 – July 2008
- Sacramento, Delta Shores, 1.3- to 1.5-million square feet, anchored by a lifestyle center; phased project opening beginning September 2017
- Sacramento, Downtown Commons, mixed-use entertainment complex with 682,500 square feet of retail space adjoining new Golden 1 Center for the Sacramento Kings; initial tenant 2016, additional tenants beginning November 2017
- San Jose (East San Jose), Home Depot Store, 149,468 square feet; store opened October 2007

- San Jose, Lowe's Home Improvement Warehouse (redevelopment of IBM site), up to 180,000 square feet, store opened March 2010
- San Jose, Almaden Ranch, up to 400,000 square feet, anchor tenant Bass Pro Shop opened October 2015
- Sonora, Lowe's Home Improvement Warehouse, 111,196 square feet; store opened December 2010
- Sonora, Sonora Crossroads, Walmart Discount Store expansion to a Superstore, net increase of 30,000 square feet, groundbreaking May 2017
- Victorville, The Crossroads at 395, totaling 303,000 square feet, anchored by a Walmart Superstore, opened May 2014
- Victorville, Dunia Plaza, totaling 391,000 square feet, anchored by a Walmart Superstore and a Sam's Club, replacing existing Walmart Discount Store, opened September 2012
- West Sacramento, Riverpoint Marketplace, totaling 788,517 square feet, anchored by a Walmart Superstore, Ikea, and Home Depot; phased openings beginning March 2006
- Willows, Walmart Superstore totaling 196,929 square feet, replacing existing Walmart Discount Store (subsequently scaled back to a 54,404-square-foot expansion to existing 86,453-square-foot store), opened March 2012
- Walnut Creek, The Orchards at Walnut Creek, mixed-use project including up to 225,000 square feet of retail space, opened September 2016
- Woodland, Home Depot Store, 127,000 square feet; store opened December 2002
- Yuba City, Walmart Superstore, 213,208 square feet, replacing existing Discount Store; store opened April 2006. Discount Store site backfilled by Lowe's Home Improvement Warehouse

## **Projects Under Construction**

- Ukiah, Costco, 148,000-square-foot warehouse membership store, groundbreaking September 2017, completion anticipated Spring 2018
- Warriors Arena, San Francisco, groundbreaking January 2017

## Projects in Progress/Engaged in the Public Process

- Folsom, Westland-Eagle Specific Plan Amendment, Folsom Ranch, a 643-acre portion of the larger 3,585-acre Folsom Ranch Master Plan area including 977,000 square feet of retail space, along with residential, office, and industrial space
- Pleasanton, Johnson Drive Economic Development Zone, including 189,037 square feet of new general retail space, 148,000 square feet of club retail space, and a 150or 231-room hotel.
- Sacramento, Land Park Commercial Center, proposed commercial center with a 55,000-square-foot relocated and expanded full service Raley's grocery store and pharmacy and seven freestanding retail buildings comprising 53,980 square feet
- Tracy, Tracy Hills Specific Plan, Specific Plan area including 5,499 residential units, 875,300 square feet of commercial retail space, 624,200 square feet of office space, and 4,197,300 square feet of industrial space

## **Projects Approved and Beyond Legal Challenges**

- Bakersfield, Bakersfield Commons, totaling 1.2 million square feet of lifestyle retail space and 400,000 square feet of community shopping center space (project engaged in revisioning)
- Bakersfield, Crossroads Shopping Center, totaling 786,370 square feet, anchored by a Target
- Davis, Mace Ranch Innovation Center, an innovation center with 2,654,000 square feet of planned space, including research, office, R&D, manufacturing, ancillary retail, and hotel/conference center. FEIR completed January 2016 and Certified September 2017
- Fairfield, Green Valley Plaza, totaling 465,000 square feet
- Lincoln, Village 5 Specific Plan, area including 8,200 residential units, 3.1 million square feet of commercial retail space, 1.4 million square feet of office space, a 100-room hotel, and a 71-acre regional sports complex. Final EIR completed 2017. Specific Plan Approved January 2018. Groundbreaking anticipated 2019/2020.
- Kern County, Rosedale and Renfro, totaling 228,966 square feet, anchored by a Target
- Novato, Hanna Ranch, mixed-use project including 44,621 square feet of retail space, 21,190 square feet of office space, and a 116-room hotel
- Roseville, Hotel Conference Center, a 250-room hotel with a 20,000-square-foot conference facility and a 1,200-seat ballroom
- San Francisco, Candlestick Point, 635,000 square feet of regional retail and Hunters Point, with two, 125,000-square-foot neighborhood shopping centers (urban decay study not part of the legal challenge)

\*Amy L Herman Resume Insert



AMY L. HERMAN PRINCIPAL

ALH Urban & Regional Economics Berkeley, California

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#### **SELECT OTHER CLIENTS**

- Alameda County Fair
- Arcadia Development Company
- Blu Homes, Inc.
- China Harbor
   Engineering Company
- Claremont University
   Consortium
- City of Dublin
- Dudek
- Environmental Science Associates
- Equity One
- First Carbon Solutions
- Gresham Savage Nolan & Tilden
- Howard Hughes
   Corporation
- Kimco Realty
- City of Los Banos
- LSA Associates
- Michael Brandman Associates
- City of Pleasanton
- The Primary School
- Remy Moose Manley
- Signature Flight Support
- Sunset Development Co.
- Sycamore Real Estate
   Investments LLC
- Syufy Enterprises
- City of Tracy

Amy L. Herman, Principal of ALH Urban & Regional Economics, has provided urban and regional consulting services for approximately 35 years. During this time, she has been responsible for directing assignments for corporate, institutional, non-profit, and governmental clients in key service areas, including fiscal and economic impact analysis, economic development and redevelopment, feasibility analysis, location analysis, strategic planning, policy analysis, and transit-oriented development. Her award-winning economic development work has been recognized by the American Planning Association, the California Redevelopment Association, and the League of California Cities.

Prior to forming ALH Urban & Regional Economics in 2011, Ms. Herman's professional tenure included 20 years with Sedway Group, inclusive of its acquisition by CB Richard Ellis and subsequent name change to CBRE Consulting. Her prior professional work experience includes five years in the Real Estate Consulting Group of the now defunct accounting firm Laventhol & Horwath (L&H), preceded by several years with the land use consulting firm Land Economics Group, which was acquired by L&H.

Following are descriptions of select consulting assignments managed by Ms. Herman.

## **ECONOMIC IMPACT ANALYSIS**

**Alameda County.** Prime consultant managing a complex team preparing a Local Development Business Plan for the soon-to-be launched East Bay Community Energy Community Choice Aggregation program for Alameda County. ALH Economics components include economic impact and financial analysis of the local development program components.

**University of California.** Conducted economic impact studies and frequent updates for five University of California campuses: Berkeley, Davis, Riverside, San Francisco, and San Diego. Prepared models suitable for annual updates by campus personnel.

Hospital Council of Northern and Central California. Prepared an analysis highlighting the economic impacts of hospitals and long-term care facilities in Santa Clara County. The analysis included multiplier impacts for hospital spending, county employment, and wages. Completed a similar study for the Monterey Bay Area Region.

**Bay Area Rapid Transit District.** Completed economic impact analysis of BART's operations in the San Francisco Bay Area region.

**Various EIR Firms.** Managed numerous assignments analyzing the potential for urban decay to result from development of major big box and other shopping center retailers. The analysis comprises a required Environmental Impact Report component pursuant to CEQA.

#### FISCAL IMPACT ANALYSIS

**Stanford Research Park.** Analyzed historic and current fiscal contributions generated by the Stanford Research Park real estate base and businesses to the City of Palo Alto, Santa Clara County, and the Palo Alto Unified School District.

**City of Concord.** Structured and managed fiscal impact analysis designed to test the net fiscal impact of multiple land use alternatives pertaining to the reuse of the 5,170-acre former Concord Naval Weapons Station, leading to possible annexation into the City of Concord, California.

**Ronald McDonald House.** Prepared fiscal impact analysis of expansion plans to more than double the existing facility to better serve families seeking treatment at Lucille Packard Children's Hospital.

**Stanford Management Company and Stanford Hospitals.** Managed numerous assignments involving fiscal impact analysis for planned facilities developed by Stanford Management Company or Stanford Hospitals, including a satellite medical campus in Redwood City, a hotel and office complex in Menlo Park, and expansion of the hospital complex and the Stanford School of Medicine in Palo Alto.

### AMY L. HERMAN Principal

#### **ECONOMIC DEVELOPMENT AND PUBLIC FINANCE**

**Infrastructure Management Group.** Contributed to due diligence analysis of the proposed Transbay Transit Center to support evaluation of requested bond loan adjustment requests to support project construction.

**City of Santa Monica.** As a subconsultant to the City's land use consulting firm, conducted research and analysis exploring potential assessment district and other public finance options for financing key improvements in an older industrial area transitioning to a mixed-use community.

**Catellus/City of Alameda.** Prepared a retail leasing strategy for Alameda Landing, a regional shopping center planned on the site of the former U.S. Navy's Fleet Industrial Supply Center in Alameda.

**City of San Jose.** Prepared a study analyzing the costs and benefits associated with creating a bioscience incentive zone in the Edenvale industrial redevelopment area.

**City of Palo Alto.** Conducted a retail study targeting six of Palo Alto's retail business districts for revitalization, including the identification of barriers to revitalization and recommended strategies tailored to the priorities established for each of the individual target commercial areas.

**East Bay Municipal Water District.** Managed economic, demographic, and real estate data analysis in support of developing market-sensitive adjustments to long-term water demand forecasts. Prepared as a subconsultant to the District's water resource planning firm.

#### **DEVELOPMENT FEASIBILITY**

**Alameda County.** Managed numerous assignments helping Alameda County achieve its economic development goals for the County's unincorporated areas through surplus site disposition assistance, including market analysis and financial due diligence.

Office of Community Investment and Infrastructure as Successor Agency to the Redevelopment Agency of the City and County of San Francisco. Managed financial analysis estimating the tax payments in lieu of property taxes associated with UCSF development of medical office space in the former Mission Bay Redevelopment Project area.

**Union City Property Owner**. Provided an independent analysis regarding the reasonableness of the City of Union City continuing to reserve a key development area for office and/or R&D development in the context of the General Plan Update.

**DCT Management LLC.** Performed economic analysis on a proposed change to the Newark Zoning Ordinance regarding permitted industrial uses. The analysis demonstrated the market, fiscal, and economic impacts that could result from the proposed zoning ordinance change.

**PCR Services Corporation.** Analyzed the retail supportability of the planned mixed-use development of the UTC/Rocketdyne site in the Warner Center area of Los Angeles.

## **EDUCATION**

Ms. Herman holds a Bachelor of Arts degree in urban studies, magna cum laude, from Syracuse University. She also holds a Master of Community Planning degree from the University of Cincinnati. She has also pursued advanced graduate studies in City and Regional Planning at the University of California at Berkeley.

## **VOLUNTEER ACTIVITIES**

- Volunteer (Past President and Vice President), Rebuilding Together (formerly Christmas in April), East Bay - North
- Volunteer (Past President), Diablo Pacific Short Line, 501 (c)(3) Portable Modular Train Organization
- Volunteer (Past Secretary), Swanton Pacific Railroad, Santa Cruz County, California
- Volunteer, Redwood Valley Railway, Tilden Regional Park, California

## **APPENDIX B: EXHIBITS**

Exhibit 1
Entitled and Non-entitled Residential Pipeline Projects Within One-Half Mile and Three-Quarter Miles of 2918 Mission Street
Total Estimated Income and Spending on Retail from 2918 Mission Street and Pipeline Households
2018 Dollars

Residential Land Use	Average Monthly Rent Assumption	Estimated Average Household Income (1)	Number of Households (2)	Percent Income Spent on Retail (3)	Per Household Retail Spending (4)	Total Retail Demand (5)
Project (2918 Mission Street) (6)						
2918 Mission - Market Rate	\$4,500	\$162,000	64	25%	\$41,100	\$2,618,200
2918 Mission - Affordable Rental	NA	\$48,800 (7)	8	39%	\$19,200	\$153,800
Subtota	l .		72			\$2,772,000
Other One-Half Mile Projects						
Entitled Market Rate Rental (8)	\$4,500	\$162,000	266	25%	\$41,100	\$10,941,600
Entitled Affordable Rental	NA	\$74,600 (9)	132	33%	\$24,900	\$3,288,100
Entitled Market Rate Owner	NA	\$430,000 (10)	41	22%	\$45,000 (11)	\$3,933,100
Entitled Affordable Owner	NA	\$95,900 (12)	6	31%	\$30,100	\$180,600
Not Entitled Market Rate Rental (8)	\$4,500	\$162,000	165	25%	\$41,100	\$6,799,400
Not Entitled Affordable Rental (13)	NA	NA	0	NA	NA	NA
Subtota	ıl		610			\$25,142,800
Total One-Half Mile Radius	s				\$96,300	\$27,914,800
Projects Within Additional One-Quarte	r Mile Radius					
Not Entitled Market Rate (8)	\$4,500	\$162,000	82	25%	\$41,100	\$3,360,600
Not Entitled Affordable Rental	NA	\$95,000 (14)	11	31%	\$29,800	\$328,000
Subtota	ı		93			\$3,688,600
Гotal (15)		_	775			\$31,603,400

Sources: Vanguard Properties; 2018 Maximum Income by Household Size, Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco; 2018 Maximum Monthly Rent by Unit Type, Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco; Zillow; and ALH Urban & Regional Economics.

- (1) Households are assumed to spend one-third of annual household income on rent, thus incomes are estimated to comprise three times the annualized rent. This is a conservative assumption, as the rent burden for many San Francisco households is much greater.
- (2) Assumed to comprise occuppied housing units, allowing for a stabilized vacancy rate. Market-rate units are assumed to operate at 5% vacancy. Affordable units are assumed to experience no vacancy.
- (3) Percent of income spent on retail is based on analysis of the U.S. Bureau of Labor Statistics Consumer Expenditure Survey, summarized in Exhibit 2, which demonstrates that as income increase the percent of income spent on retail decreases. The selected percentages by project were identified based upon interpolation of the findings summarized in Exhibit 2.
- (4) Comprises the product of estimated annual household income times percent income spent on retail.
- (5) Comprises number of households times percent income spent on retail. Figures rounded to the nearest \$1,000.
- (6) The market rate unit rents are based on the April 2018 median rent for rental units in the Mission District, per Zillow's monthly multifamily rent trends. For analytical purposes this is deemed a proxy for the cost of the 2918 Mission Street market-rate unit monthly rents. The affordable unit rents are based on the maximum rents per AMI income level by unit type. The unit mix comprises 2 studio units, 3 one-bedroom units, and 3 two-bedroom units.
- (7) The affordable units at 2918 Mission Street are assumed to include 2 studio units affordable at 50% of AMI, 3 one-bedroom units affordable at 50% of AMI, and 1 two-bedroom unit affordable at 55% of AMI. Household sizes are assumed at 1 for studio units, 2 for one-bedroom units, and 3 for two-bedroom units (i.e., number of bedrooms plus one except for the studio units). Using these assumptions, and the 2018 Maximum Income by Household Size, the average weighted household income is \$48,800.
- (8) Market rate rents are based on the April 2018 median rent for rental units in the Mission District, per Zillow's monthly multifamily rent trends. For analytical purposes this is deemed a proxy for the cost of the average new rental unit, regardless of unit type.
- (9) The San Francisco Development Pipeline includes three projects with affordable units, two at 90% of AMI and one at 30% and 60% of AMI. The majority of the units are in the project with the lower AMI. ALH Urban & Regional Economics calculated an approximate weighted average AMI across all the units, based upon the limited information available. The conclusion is unit affordability at 70% of AMI, with the household size average 3 persons.
- (10) This is a generic assumption prepared by ALH Urban & Regional Economics, based on the household income equal to one-third housing cost and a March 2018 median home sale price in San Francisco of \$1.3 million per Zillow.
- (11) Per the formula, this figure would calculate as \$96,300. Conservatively, ALH Urban & Regional Economics reduced this estimate to \$45,000, to allow for a higher spending proportion of income spent for other purposes, such as housing costs.
- (12) Assumes 90% of AMI for a 3-person household. The San Francisco Development Pipeline indicates the 90% threshold. The household size assumption was prepared by ALH Urban & Regional Economics.
- (13) The units at 2918 Mission Street are the only "not entitled" affordable units in this area.
- (14) The affordability level of these units is not specified in the San Francisco Development Pipeline. For analytical purposes they are assumed to be affordable to 90% of AMI, which is consistent with the majority of other area projects with affordable levels. The income level included here corresponds with a 3-person households.
- (15) Totals do not match Table 1 because a vacancy rate is assumed for market-rate projects. Totals are rounded.

Exhibit 2
Household Income Spent on Retail (1)
United States
2016

	Household Income Range									
Characteristic	All Consumer Units	\$15,000 to \$29,999	\$30,000 to \$39,999	\$40,000 to \$49,999	\$50,000 to \$69,999	\$70,000 to \$99,999	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 and more	
Average HH Income	\$74,664	\$22,167	\$34,703	\$44,589	\$59,369	\$83,595	\$120,512	\$170,704	\$345,002	
Amount Spent on Retail (2)	\$21,411	\$12,614	\$16,512	\$17,949	\$20,648	\$25,238	\$31,377	\$39,324	\$47,687	
Percent Spent on Retail (3)	29%	57%	48%	40%	35%	30%	26%	23%	14%	

Sources: Table 1203. Income before taxes: Annual expenditure means, shares, standard errors, and coefficient of variation, Consumer Expenditure Survey, 2016, U.S. Bureau of Labor Statistics; and ALH Urban & Regional Economics.

<sup>(1)</sup> Includes retail categories estimated to be equivalent to the retail sales categories compiled by the State of California, Board of Equalization.

<sup>(2)</sup> Includes the Consumer Expenditures categories of: food; alcoholic beverages; laundry and cleaning supplies; other household products; household furnishings and equipment; apparel and services; vehicle purchases, cars and trucks, new; vehicle purchases, cars and trucks, used; vehicle purchases, other vehicles; gasoline and motor oil; 1/2 of maintenance and repairs (as a proxy for taxable parts); drugs; medical supplies; audio and visual equipment and services; pets, toys, hobbies, and playground equipment; other entertainment supplies, equipment, and services; personal care products and services; and reading; tobacco products and smoking supplies.

<sup>(3)</sup> Percentages may be low as some expenditure categories may be conservatively undercounted by ALH Economics.

Exhibit 3
State of California Board of Equalization Taxable Retail Sales Estimate by Retail Category 2016
(in \$000s)

Type of Retailer	Total Taxable Sales (1)	State of California Taxable Sales Adjusted to Total Retail	Percent of Total	Percent Assumed Neighborhood- Oriented (2)
Motor Vehicle & Parts Dealers	\$84,225,652	\$84,225,652	15.7%	0%
Home Furnishings & Appliances	\$29,910,071	\$29,910,071	5.6%	15%
Building Materials & Garden Equipment	\$35,238,333	\$35,238,333	6.6%	10%
Food & Beverage Stores	\$27,678,056	\$92,260,187 (3)	17.2%	80%
Gasoline Stations	\$43,273,082	\$43,273,082	8.0%	0%
Clothing & Clothing Accessories	\$39,698,156	\$39,698,156	7.4%	20%
General Merchandise Stores	\$48,255,569	\$64,340,759 (4)	12.0%	20%
Food Services & Drinking Places	\$78,494,623	\$78,494,623	14.6%	75%
Other Retail Group (6)	\$55,940,351	\$70,414,309 (5)	13.1%	20%
Total (7)	\$442,713,894	\$537,855,172	100%	NA

Sources: California State Board of Equalization (BOE), "Taxable Sales in California (Sales & Use Tax) during 2016; U.S. Economic Census, "Retail Trade: Subject Series - Product Lines: Product Lines Statistics by Kind of Business for the United States and States: 2007"; and Sedway Consulting.

- (1) Taxable sales are pursuant to reporting by the BOE.
- (2) Assumption prepared by ALH Urban & Regional Economics.
- (3) Sales for Food and Beverage Stores have been adjusted to account for non-taxable sales; only 30.0% of all food store sales are estimated to be taxable.
- (4) Sales for General Merchandise Stores have been adjusted to account for non-taxable food sales, since some General Merchandise Store sales include non-taxable food items. ALH Urban & Regional Economics estimates that at least 25% of General Merchandise sales are for grocery items that are also non-taxable. This estimate is based on analysis of the 2007 U.S. Economic Census, which attributes approximately 26% of General Merchandise Stores sales to food.
- (5) Sales for Other Retail Group have been adjusted to account for non-taxable drug store sales, since drug store sales are included in the Other Retail Group category. ALH Urban & Regional Economics estimates that 33.0% of drug store sales are taxable, based on discussions with the California BOE and examination of U.S. Census data. In California, drug store sales in 2015 represented approximately 12.74% of all Other Retail Group sales. Sedway Consulting applied that percentage and then adjusted upward for non-taxable sales.
- (6) Other Retail Group includes drug stores, electronics, health and personal care, pet supplies, gifts, art goods and novelties, sporting goods, florists, electronics, musical instruments, stationary and books, office and school supplies, second-hand merchandise, and miscellaneous other retail stores.
- (7) Totals may not add up due to rounding.

Exhibit 4
Calculation of Sales Per Square Foot Estimates
Select Retail Stores and Store Types
2010 Through 2013, and 2018 Projected (1)

	20	10	2	2011	;	2012	:	2013	Average
Store or Category (2)	In 2010\$'s	In 2018\$'s		s In 2018\$'s		s In 2018\$'s		s In 2018\$'s	In 2018\$'s
Apparel			İ		I				
Apparel - Specialty	\$405	\$464	\$447	\$496	\$472	\$513	\$451	\$483	\$489
Women's' Apparel	\$365	\$418	\$455	\$505	\$515	\$560	\$473	\$507	\$497
Shoe Stores	\$371	\$425	\$454	\$504	\$487	\$529	\$475	\$509	\$492
Ross Dress for Less	\$324	\$371	\$195	\$216	\$195	\$212	\$362	\$388	\$297
Kohl's	\$229	\$262	\$215	\$239	\$209	\$227	\$190	\$204	\$233
Discount Stores	\$196	\$224	\$212	\$235	\$213	\$232	\$202	\$216	\$227
Target	\$282	\$323	\$290	\$322	\$304	\$330	\$297	\$318	\$323
Wal-Mart	\$422	\$483	\$499	\$554	\$456	\$496	\$376	\$403	\$484
Department Stores Category	\$252	\$288	\$276	\$306	\$274	\$298	\$285	\$305	\$299
Sears	\$206	\$236	\$205	\$227	\$210	\$228	\$161	\$172	\$216
Domestics Category	\$294	\$336	\$288	\$320	\$268	\$291	\$300	\$321	\$317
Furniture Category	\$198	\$227	\$290	\$322	\$361	\$392	\$449	\$481	\$355
Average of Domestics & Furniture	\$246	\$282	\$289	\$321	\$315	\$342	\$375	\$401	\$336
Neighborhood Center Category									
Supermarkets	\$535	\$612	\$533	\$591	\$575	\$625	\$611	\$655	\$621
Specialty/Organic	\$510	\$584	\$658	\$730	\$698	\$759	\$756	\$810	\$721
Drug Stores	\$724	\$829	\$657	\$729	\$667	\$725	\$629	\$674	\$739
Rite Aid	\$421	\$482	\$560	\$621	\$549	\$597	\$556	\$596	\$574
CVS	\$802	\$918	\$806	\$894	\$883	\$960	\$875	\$937	\$927
Restaurants Category	\$429	\$491	\$496	\$550	\$480	\$522	\$486	\$521	\$521
Casual Dining	\$431	\$493	\$578	\$641	\$563	\$612	\$567	\$607	\$588
Fast Food Chains	\$431	\$493	\$507	\$562	\$492	\$535	\$543	\$582	\$543
Home Improvement	\$269	\$308	\$278	\$308	\$287	\$312	\$301	\$322	\$313
Auto - DIY Stores (3)	\$205	\$235	\$218	\$242	\$220	\$239	\$217	\$232	\$237
Other Retail Categories									
Accessories	\$778	\$890	\$978	\$1,085	\$1,191	\$1,295	\$1,032	\$1,106	\$1,094
HBA, Home Fragrances	\$541	\$619	\$474	\$526	\$531	\$577	\$519	\$556	\$570
Electronics & Appliances	\$686	\$785	\$1,171	\$1,299	\$821	\$892	\$946	\$1,013	\$998
Office Supplies	\$263	\$301	\$270	\$300	\$262	\$285	\$283	\$303	\$297
Sports	\$226	\$259	\$239	\$265	\$252	\$274	\$253	\$271	\$267
Pet Supplies	\$185	\$212	\$188	\$209	\$218	\$237	\$234	\$251	\$227
Book Superstores	\$180	\$206	\$247	\$274	\$210	\$228	\$189	\$202	\$228
Toys	\$320	\$366	\$333	\$369	\$312	\$339	\$220	\$236	\$328
Music Superstores	\$318	\$364	\$317	\$352	\$314	\$341	\$292	\$313	\$342
Gifts, Hobbies & Fabrics	\$124	\$142	\$136	\$151	\$137	\$149	\$151	\$162	\$151
Average of Other Retail Categories	\$362	\$414	\$435	\$483	\$425	\$462	\$412	\$441	\$450

Sources: Retail MAXIM, "Alternative Retail Risk Analysis for Alternative Capital" 2011, 2012, 2013, and 2014 (all publications present figures in the prior year dollars); United States Bureau of Labor Statistics Consumer Price Index - All Urban Consumers; and ALH Urban & Regional Economics.

<sup>(1)</sup> Figures are adjusted to 2016 pursuant to the Annual and latest 2016 CPI Index for all urban consumers.

<sup>(2)</sup> Includes industry-and category-representative stores.

<sup>(3)</sup> Average reflects a four-year trend.

Exhibit 5
Entitled and Non-entitled Residential Pipeline Projects Within One-Half Mile of 2918 Mission Street Supportable Square Feet of Commercial Space 2018 Dollars

				Supportable Sq. Ft	•
	Total Retail	Sales Per	,	Vacancy	Neighborhood-
Retail Category	Demand (1)	Sq. Ft. (2)	Amount (3)	Adjusted (4)	Oriented (5)
Motor Vehicles and Parts	\$4,371,330	\$800 (6)	5,464	5,752	0
Home Furnishings and Appliances	\$1,552,339	\$336	4,616	4,859	729
Building Materials and Garden Equip.	\$1,828,877	\$313	5,849	6,157	616
Food and Beverage Stores	\$4,788,324	\$671	7,140	7,515	6,012
Gasoline Stations	\$2,245,882	NA (7)	N/A (7)	N/A (7)	0
Clothing and Clothing Accessories	\$2,060,343	\$489 `	4,214	4,436	887
General Merchandise Stores	\$3,339,299	\$310	10,777	11,344	2,269
Food Services and Drinking Places	\$4,073,888	\$551	7,396	7,786	5,839
Other Retail Group	\$3,654,518	\$450	8,120	8,547	1,709
Subtotal	\$27,914,800		53,576	56,396	18,061
Additional Service Increment (15% of total) (9)	N/A	N/A	9,455	9,952	7,464 (8
Total	N/A	N/A	63,031 (10)	66,348	25,526
Total Rounded to Nearest 100			63,000	<b>66,300</b> (11)	25,500

- (3) Reflects the estimated supportable square feet of retail for each category.
- (4) Includes a 5% vacancy allowance for all categories of retail space.
- (5) See assumptions by retail category presented in Table 2.
- (6) The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.
- (7) Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.
- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

<sup>(1)</sup> See Exhibit 1 for the amount of estimated retail sales demand from the Pipeline projects' households located near the LCD and Exhibit 3 for the percentage distribution by category.

<sup>(2)</sup> These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.

Exhibit 6
2918 Mission Street
Supportable Square Feet of Commercial Space from Project Households
2018 Dollars

				Supportable Sq. Ft.	
Retail Category	Total Retail Demand (1)	Sales Per Sq. Ft. (2)	Total Amount (3)	Vacancy Adjusted (4)	Neighborhood Oriented (5)
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Motor Vehicles and Parts	\$434,082	\$800 (6)	543	571	0
Home Furnishings and Appliances	\$154,151	\$336	458	483	72
Building Materials and Garden Equip.	\$181,611	\$313	581	611	61
Food and Beverage Stores	\$475,491	\$671	709	746	597
Gasoline Stations	\$223,021	NA (7)	N/A (7)	N/A (7)	0
Clothing and Clothing Accessories	\$204,597	\$489	418	441	88
General Merchandise Stores	\$331,600	\$310	1,070	1,126	225
Food Services and Drinking Places	\$404,546	\$551	734	773	580
Other Retail Group	\$362,902	\$450	806	849	170
Subtotal	\$2,772,000		5,320	5,600	1,794
Additional Service Increment (15% of total) (9)	N/A	N/A	939	988	741 (8
Total	N/A	N/A	6,259 (10)	6,589	2,535
Total Rounded to Nearest 100			6,300	6,600 (11)	2,500

- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

<sup>(1)</sup> See Exhibit 1 for the amount of estimated retail sales demand from the Pipeline projects' households and Exhibit 3 for the percentage distribution by category.

<sup>(2)</sup> These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.

<sup>(3)</sup> Reflects the estimated supportable square feet of retail for each category.

<sup>(4)</sup> Includes a 5% vacancy allowance for all categories of retail space.

<sup>(5)</sup> See assumptions by retail category presented in Table 2.

<sup>(6)</sup> The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.

<sup>(7)</sup> Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.

Exhibit 7
Entitled and Non-entitled Residential Pipeline Projects Within Additional One-Quarter Mile of 2918 Mission Street Supportable Square Feet of Commercial Space
2018 Dollars

			(	Supportable Sq. Ft.	
	Total Retail	Sales Per	,	Vacancy	Neighborhood-
Retail Category	Demand (1)	Sq. Ft. (2)	Amount (3)	Adjusted (4)	Oriented (5)
Motor Vehicles and Parts	\$577,618	\$800 (6)	722	760	0
Home Furnishings and Appliances	\$205,123	\$336	610	642	96
Building Materials and Garden Equip.	\$241,664	\$313	773	814	81
Food and Beverage Stores	\$632,719	\$671	943	993	794
Gasoline Stations	\$296,766	NA (7)	N/A (7)	N/A (7)	0
Clothing and Clothing Accessories	\$272,249	\$489	557	586	117
General Merchandise Stores	\$441,248	\$310	1,424	1,499	300
Food Services and Drinking Places	\$538,315	\$551	977	1,029	772
Other Retail Group	\$482,900	\$450	1,073	1,129	226
Subtotal	\$3,688,600		7,079	7,452	2,387
Additional Service Increment (15% of total) (9)	N/A	N/A	1,249	1,315	986 (8
Total	N/A	N/A	8,329 (10)	8,767	3,373
Total Rounded to Nearest 100			8,300	<b>8,800</b> (11)	3,400

- (3) Reflects the estimated supportable square feet of retail for each category.
- (4) Includes a 5% vacancy allowance for all categories of retail space.
- (5) See assumptions by retail category presented in Table 2.
- (6) The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.
- (6) Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.
- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

<sup>(1)</sup> See Exhibit 1 for the amount of estimated retail sales demand from the Pipeline projects' households and Exhibit 3 for the percentage distribution by category.

<sup>(2)</sup> These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.

Exhibit 8
All Pipeline Projects Within Three-Quarter Miles of 2918 Mission Street Supportable Square Feet of Commercial Space 2018 Dollars

			(	Supportable Sq. Ft.	
	Total Retail	Sales Per		Vacancy	Neighborhood
Retail Category	Demand (1)	Sq. Ft. (2)	Amount (3)	Adjusted (4)	Oriented (5)
Motor Vehicles and Parts	\$4,948,947	\$800 (6)	6,186	6,512	0
Home Furnishings and Appliances	\$1,757,462	\$336	5,226	5,501	825
Building Materials and Garden Equip.	\$2,070,541	\$313	6,622	6,971	697
Food and Beverage Stores	\$5,421,042	\$671	8,083	8,508	6,807
Gasoline Stations	\$2,542,648	NA (7)	N/A (7)	N/A (7)	0
Clothing and Clothing Accessories	\$2,332,592	\$489	4,771	5,022	1,004
General Merchandise Stores	\$3,780,547	\$310	12,201	12,843	2,569
Food Services and Drinking Places	\$4,612,203	\$551	8,374	8,814	6,611
Other Retail Group	\$4,137,418	\$450	9,193	9,676	1,935
Subtotal	\$31,603,400		60,656	63,848	20,448
Additional Service Increment (15% of total) (9)	N/A	N/A	10,704	11,267	8,450 (8)
Total	N/A	N/A	71,360 (10)	75,115	28,899
Total Rounded to Nearest 100			71,400	<b>75,100</b> (11)	28,900

- (1) See Exhibit 1 for the amount of estimated retail sales demand from the Pipeline projects' households located within three-quarter miles of 2918 Mission Street and Exhibit 3 for the percentage distribution by category.
- (2) These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.
- (3) Reflects the estimated supportable square feet of retail for each category.
- (4) Includes a 5% vacancy allowance for all categories of retail space.
- (5) See assumptions by retail category presented in Table 2.
- (6) The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.
- (7) Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.
- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

Exhibit 9
Households and Mean Household Income
2016 (1)
Mission District and One-Half Mile Area Around 2918 Mission St.

		All Census Tract	Area	Mean Household Income
Geographic Area/Census 1	racts .	Households	Households	2016
			110400110140	20.0
Mission District Census Tr	acts (2)			
177		758	758	\$108,422
201		3,115	3,115	\$78,337
208		2,846	2,846	\$110,843
209		1,894	1,894	\$98,578
228.01		1,947	1,947	\$149,946
228.03		1,570	1,570	\$126,656
229.01		1,540	1,540	\$103,254
229.02		832	832	\$141,679
229.03		1,157	1,157	\$113,577
Total/Weighted Average	•	•	15,659	\$110,317
	Percent of			
One-Half Mile Area (3)	Census Tract			
253	56%	1,734	969	\$142,278
252	42%	2,117	883	\$168,279
251	1%	1,400	17	\$161,052
229.02 (4)	72%	832	596	\$141,679
228.03 (4)	42%	1,570	657	\$126,656
229.01 (4)	100%	1,540	1,540	\$103,254
228.01 (4)	0%	1,947	4	\$149,946
215	28%	2,580	722	\$157,089
214	29%	1,666	482	\$204,076
211	11%	1,919	210	\$212,843
210	100%	2,165	2,165	\$146,639
209 (4)	100%	1,894	1,894	\$98,578
208 (4)	26%	2,846	729	\$110,843
207	15%	2,656	407	\$197,080
		•	11,275	\$136,422

Sources: US Census American Community Survey, "S1901: Income in the Past 12 Months (In 2016 Inflation-Adjusted Dollars) 2012-2016"; City and County of San Francisco Board of Supervisors, "Displacement in the Mission District," dated October 2, 2015, page 8; "Calle24\_CompletesPipeline\_16\_12\_6" and Census Tract Lookup Finder for California by OHSPD; and ALH Urban & Regional Economics.

- (1) The ACS conducts annual sampling for a running five-year period, and then inflation-adjusts the income numbers to the last calendar year in the sample, which in this case is 2016.
- (2) The census tract boundaries for the Mission District Neighborhood per the report by the City and County of San Francisco Board of Supervisors, "Displacement in the Mission District," dated October 2, 2015.
- (3) The census tract identification and percentages for the One-Half Mile Area Around 2918 Mission Street per ALH Urban & Regional Economics using ArcGIS. Percentages compise ALH Economics assumptions.
- (4) Comprise census tracts that overlap with the Mission District. The household count in these tracts comprises 35% of Mission District households. The other census tracts are in other Planning Districts, including Bernal Heights and Central.

Exhibit 10
Mission District and One-Half Mile Radius Around 2918 Mission Street
Total Estimated Income and Spending on Retail from Existing Area Households
2018 Dollars

_	Estimated Average Household Income		_ Number of	Percent Income Spent on	Per Household Retail Spending	Total Retail
Area	2016 (1)	2018 (2)	Households (1)	Retail (3)	(4)	Demand (4)
Mission	\$110,317	\$113,930	15,659	29%	\$33,500	\$524,348,700
One-Half Mile Radius (5)	\$136,422	\$140,890	11,275	24%	\$34,400	\$387,445,500

Source: US Census American Community Survey, "S1901: Income in the Past 12 Months (In 2016 Inflation-Adjusted Dollars) 2012-2016"; United States Department of Labor, Consumer Price Index - All Urban Consumers; and ALH Urban & Regional Economics.

- (1) See Exhibit 9 for estimated 2016 household incomes.
- (2) Incomes are inflated from 2016 to 2018 pursuant to a CPI adjustment for All Urban Consumers from 2016 Annual Average to January 2018. The CPI factors are 240.007 for 2016 and 247.867 for January 2018, resulting in a 1.033 inflation rate.
- (3) Percent of income spent on retail is based on analysis of the U.S. Bureau of Labor Statistics Consumer Expenditure Survey, summarized in Exhibit 2, which demonstrates that as income increase the percent of income spent on retail decreases. The selected percentages by project were identified based upon interpolation of the findings summarized in Exhibit 2.
- (4) Figures rounded to the nearest \$1,000.
- (5) Comprises geographic area with a one-half mile radius around the 2918 Mission Street development site.

Exhibit 11
Mission District
Supportable Square Feet of Commercial Space from Households in the Mission District
2018 Dollars

			Supportable Sq. Ft.				
	2018 Total Retail	Sales Per		Vacancy	Neighborhood		
Retail Category	Demand (1)	Sq. Ft. (2)	Amount (3)	Adjusted (4)	Oriented (5)		
Motor Vehicles and Parts	\$82,110,600	\$800 (6)	102,638	108,040	0		
Home Furnishings and Appliances	\$29,158,977	\$336	86,706	91,270	13,690		
Building Materials and Garden Equip.	\$34,353,437	\$313	109,872	115,655	11,565		
Food and Beverage Stores	\$89,943,374	\$671	134,110	141,169	112,935		
Gasoline Stations	\$42,186,420	NA (7)	N/A (7)	N/A (7)	0		
Clothing and Clothing Accessories	\$38,701,267	\$489	79,161	83,327	16,665		
General Merchandise Stores	\$62,725,052	\$310	202,433	213,087	42,617		
Food Services and Drinking Places	\$76,523,488	\$551	138,931	146,243	109,682		
Other Retail Group	\$68,646,084	\$450	152,520	160,547	32,109		
Subtotal	\$524,348,700	1,006,371		1,059,338	339,265		
Additional Service Increment (15% of total) (9)	N/A	N/A	177,595	186,942	140,206 (8)		
Total	N/A	N/A	1,183,966 (10)	1,246,280	479,472		
Total Rounded to Nearest 100			1,184,000	<b>1,246,300</b> (11)	479,500		

Source: ALH Urban & Regional Economics.

- (3) Reflects the estimated supportable square feet of retail for each category.
- (4) Includes a 5% vacancy allowance for all categories of retail space.
- (5) See assumptions by retail category presented in Table 2.

- (7) Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.
- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

<sup>(1)</sup> See Exhibit 10 for the amount of estimated retail sales demand from Mission District Households and Exhibit 3 for the percentage distribution by category.

<sup>(2)</sup> These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.

<sup>(6)</sup> The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.

Exhibit 12
One-Half Mile Radius Around 2918 Mission Street
Supportable Square Feet of Commercial Space from Households Within One-Half Mile Radius of 2918 Mission St.
2018 Dollars

			Supportable Sq. Ft.				
	2018 Total Retail	Sales Per		Vacancy	Neighborhood		
Retail Category	Demand (1)	Sq. Ft. (2)	Amount (3)	Adjusted (4)	Oriented (5)		
Motor Vehicles and Parts	\$60,672,187	\$800 (6)	75,840	79,832	0		
Home Furnishings and Appliances	\$21,545,804	\$336	64,068	67,440	10,116		
Building Materials and Garden Equip.	\$25,384,033	\$313	81,185	85,458	8,546		
Food and Beverage Stores	\$66,459,887	\$671	99,095	104,311	83,449		
Gasoline Stations	\$31,171,887	NA (7)	N/A (7)	N/A (7)	0		
Clothing and Clothing Accessories	\$28,596,679	\$489	58,492	61,571	12,314		
General Merchandise Stores	\$46,348,049	\$310	149,579	157,452	31,490		
Food Services and Drinking Places	\$56,543,825	\$551	102,657	108,060	81,045		
Other Retail Group	\$50,723,147	\$450	112,698	118,630	23,726		
Subtotal	\$387,445,500	743,616		782,753	250,686		
Additional Service Increment (15% of total) (9)	N/A	N/A	131,226	138,133	103,600 (8)		
Total	N/A	N/A	874,842 (10)	920,886	354,286		
Total Rounded to Nearest 100			874,800	<b>920,900</b> (11)	354,300		

Source: ALH Urban & Regional Economics.

- (3) Reflects the estimated supportable square feet of retail for each category.
- (4) Includes a 5% vacancy allowance for all categories of retail space.
- (5) See assumptions by retail category presented in Table 2.

- (7) Gasoline sales are highly volatile, and gasoline stations do not typically require large increments of built space. Therefore, estimates for gasoline stations are excluded from this analysis.
- (8) Assumes 75% of service space is neighborhood-oriented, including banks, insurance, copy services, etc.
- (9) Includes an allocation of 15% of space to accommodate service retail, such as banks, personal, and business services.
- (10) Excludes Gasoline Stations.
- (11) Reflects the total amount of retail space supportable by 100% of the estimated households.

<sup>(1)</sup> See Exhibit 10 for the amount of estimated retail sales demand from households within one-half mile of 2918 Milssion Street and Exhibit 3 for the percentage distribution by category.

<sup>(2)</sup> These figures reflect achievable sales per square foot estimates for each respective retail category except as noted. The figures reflect general industry averages as well as national averages reported in the Retail MAXIM publication "Alternative Retail Risk Analysis for Alternative Capital." See Exhibit 4.

<sup>(6)</sup> The cited source for sales per square foot, Retail Maxim (see Exhibit 4), does not include sales figures for auto dealers. Sales figures for auto parts stores are included, and average \$237 per square foot. However, auto dealer sales greatly outweigh these sales in the overall category. Such sales are typically very high, especially relative to the amount of building area required to support their sales. For analytical purposes ALH Urban & Regional Economics assumes such sales are high, and overall average \$800 for the category.

Exhibit 13 Average Rents And Vacancy Trends - Investment Grade Apartments (1) San Francisco 1996 - 2016

	Monthly Rents						
Year	Studio	1 Bed/ 1 Bath	2 Bed/ 1 Bath	2 Bed/ 2 Bath	3 Bed/ 2 Bath	Average Rent	Average Vacancy
Monthly Rents							
1996	\$940	\$1,182	\$1,239	\$1,555	\$1,563	\$1,235	2.4%
1997	\$1,054	\$1,322	\$1,416	\$1,799	\$1,808	\$1,402	3.1%
1998	\$1,161	\$1,456	\$1,560	\$1,891	\$2,015	\$1,531	2.3%
1999	\$1,251	\$1,585	\$1,656	\$2,019	\$2,294	\$1,663	2.4%
2000	\$1,544	\$2,011	\$2,327	\$2,709	\$3,147	\$2,180	1.4%
2001	\$1,512	\$1,960	\$2,332	\$2,600	\$3,111	\$2,130	5.1%
2001	\$1,314	\$1,741	\$1,979	\$2,299	\$2,826	\$1,867	5.9%
2002	\$1,262	\$1,622	\$1,875	\$2,225	\$2,878	\$1,768	5.2%
2003	\$1,267	\$1,646	\$1,821	\$2,277	\$2,679	\$1,778	6.5%
2004	\$1,207 \$1,334						3.9%
		\$1,700 \$4,700	\$1,885 \$4,030	\$2,382	\$2,643	\$1,835 \$4,050	
2006	\$1,439 \$4,500	\$1,799	\$1,930	\$2,635	\$2,390	\$1,958	4.0%
2007	\$1,586	\$1,988	\$2,192	\$2,954	\$2,610	\$2,175	5.1%
2008	\$1,723	\$2,152	\$2,359	\$3,242	\$2,702	\$2,368	4.4%
2009	\$1,584	\$2,010	\$2,258	\$3,001	\$2,812	\$2,262	4.4%
2010	\$1,595	\$2,052	\$2,149	\$3,011	\$2,902	\$2,243	6.3%
2011	\$1,894	\$2,330	\$2,403	\$3,379	\$2,983	\$2,472	3.9%
2012	\$2,136	\$2,642	\$2,735	\$3,713	\$3,024	\$2,727	4.7%
2013	\$2,327	\$2,832	\$3,135	\$4,064	\$3,652	\$2,976	4.5%
2014	\$2,575	\$3,119	\$3,379	\$4,270	\$4,082	\$3,275	4.4%
2015	\$2,839	\$3,366	\$3,607	\$4,666	\$4,322	\$3,557	4.8%
2016	\$2,831	\$3,372	\$3,621	\$4,713	\$4,582	\$3,571	4.7%
1996-2016 Average							4.3%
Percent Change							
1996-1997	12.1%	11.8%	14.3%	15.7%	15.7%	13.5%	
1997-1998	10.2%	10.1%	10.2%	5.1%	11.4%	9.2%	
1998-1999	7.8%	8.9%	6.2%	6.8%	13.8%	8.6%	
1999-2000	23.4%	26.9%	40.5%	34.2%	37.2%	31.1%	
2000-2001	-2.1%	-2.5%	0.2%	-4.0%	-1.1%	-2.3%	
2001-2002	-13.1%	-11.2%	-15.1%	-11.6%	-9.2%	-12.3%	
2002-2003	-4.0%	-6.8%	-5.3%	-3.2%	1.8%	-5.3%	
2003-2004	0.4%	1.5%	-2.9%	2.3%	-6.9%	0.6%	
2004-2005	5.3%	3.3%	3.5%	4.6%	-1.3%	3.2%	
2005-2006	7.9%	5.8%	2.4%	10.6%	-9.6%	6.7%	
2006-2007	10.2%	10.5%	13.6%	12.1%	9.2%	11.1%	
2007-2008	8.6%	8.2%	7.6%	9.7%	3.5%	8.9%	
2008-2009	-8.1%	-6.6%	-4.3%	-7.4%	4.1%	-4.5%	
2009-2010	0.7%	2.1%	-4.8%	0.3%	3.2%	-0.8%	
2010-2011	18.7%	13.5%	11.8%	12.2%	2.8%	10.2%	
2010-2011	12.8%	13.4%	13.8%	9.9%	1.4%	10.2%	
2011-2012	8.9%	7.2%	14.6%	9.5%	20.8%	9.1%	
2013-2014	10.7%	10.1%	7.8%	5.1%	11.8%	10.0%	
2014-2015 2015-2016	10.3%	7.9%	6.7%	9.3%	5.9%	8.6%	
	-0.3%	0.2%	0.4%	1.0%	6.0%	0.4%	
Average Annual Growt	th Rate						
	5.7%	5.4%	5.5%	5.7%	5.5%	5.5%	

Sources: RealAnswers; and ALH Urban & Regional Economics.

<sup>(1)</sup> Database characteristics as of 2016 YTD December, including 77 complexes (all over 50 units) with a total of 24,066 units.

# APPENDIX C: GENTRIFICATION AND DISPLACEMENT LITERATURE OVERVIEW

#### **IDENTIFIED REPRESENTATIVE LITERATURE**

ALH Economics reviewed numerous papers or articles that address gentrification and residential displacement. While there are many papers or articles that are germane to the question of the relationship between the two phenomena, ALH Economics identified 11 that provide a solid overview and analysis of the subject by leading experts in the field as well as a representative sampling and discussion of other papers and associated commentaries. In some cases, the most relevant portion of the paper is the literature review, as this portion summarizes numerous other studies that also grapple with the question of the relationship between gentrification and displacement. In order of publication date, the specific papers reviewed for this purpose (and document links), include the following:

- Lance Freeman and Frank Braconi, "Gentrification and Displacement: New York City in the 1990s", American Planning Association. Journal of the American Planning Association; Winter 2004; 70, 1; ProQuest Direct Complete, page 39. <a href="http://www.astudentoftherealestategame.com/wp-content/uploads/2010/09/Freeman%2520and%2520Braconi%25202004%2520Gentrification%2520in%2520NY.pdf">http://www.astudentoftherealestategame.com/wp-content/uploads/2010/09/Freeman%2520and%2520Braconi%25202004%2520Gentrification%2520in%2520NY.pdf</a>
- Terra McKinnish, Randall Walsh, Kirk White. "Who Gentrifies Low-Income Neighborhoods?" National Bureau of Economic Research Working Paper 1403 (May 2008). http://www.nber.org/papers/w14036
- 3. Ingrid Gould Ellen, Katherine M. O'Regan, "How Low Income Neighborhoods Change: Entry, Exit, and Enhancement," Regional Science and Urban Economics, Volume 41, Issue 2 (March 2011). http://www.sciencedirect.com/science/article/pii/S0166046211000044 (abstract)
- 4. Silva Mathema, "Gentrification: An Updated Literature Review," Poverty & Race Research Action Council (October 2013). <a href="http://prrac.org/pdf/Gentrification\_literature\_review\_-\_October\_2013.pdf">http://prrac.org/pdf/Gentrification\_literature\_review\_-\_October\_2013.pdf</a>
- 5. Harvard University, Kennedy School of Government, Shorenstein Center on Media Politics and Public Policy, "Gentrification, Urban Displacement and Affordable Housing: Overview and Research Roundup," (August 2014).

  <a href="http://journalistsresource.org/studies/economics/real-estate/gentrification-urban-displacement-affordable-housing-overview-research-roundup">http://journalistsresource.org/studies/economics/real-estate/gentrification-urban-displacement-affordable-housing-overview-research-roundup</a>
- Joe Cortright, "How Governing got it wrong: The problem with confusing gentrification and displacement," Cityobservatory.org Commentary (June 2, 2015). <a href="http://cityobservatory.org/how-governing-got-it-wrong-the-problem-with-confusing-gentrification-and-displacement/">http://cityobservatory.org/how-governing-got-it-wrong-the-problem-with-confusing-gentrification-and-displacement/</a> [comments on Governing Magazine, "The 'G' Word: A Special Series on Gentrification" (February 2015) <a href="http://www.governing.com/topics/urban/gov-gentrification-series.html">http://www.governing.com/topics/urban/gov-gentrification-series.html</a>]

- Richard Florida, "The Complicated Link Between Gentrification and Displacement," Citylab (Atlantic Magazine), September 8, 2015. <a href="http://www.citylab.com/housing/2015/09/the-complicated-link-between-gentrification-and-displacement/404161/">http://www.citylab.com/housing/2015/09/the-complicated-link-between-gentrification-and-displacement/404161/</a>
- 8. University of California, Berkeley, "Urban Displacement Project," (funded by the U.S. Department of Housing and Urban Development for the Bay Area Regional Prosperity Plan and the California Air Resources Board) (December 2015).

  <a href="http://www.urbandisplacement.org/sites/default/files/images/urban\_displacement\_project executive summary.pdf">http://www.urbandisplacement.org/sites/default/files/images/urban\_displacement\_project executive summary.pdf</a>
- Miriam Zuk, Karen Chapple, "Housing Production, Filtering and Displacement: Untangling the Relationships," University of California, Berkeley, Institute of Governmental Studies Research Brief (May 2016). <a href="http://www.urbandisplacement.org/sites/default/files/images/udp\_research\_brief\_052316">http://www.urbandisplacement.org/sites/default/files/images/udp\_research\_brief\_052316</a>
   .pdf
- 10. Lei Ding, Jackelyn Hwang, Eileen Divringi, "Gentrification and Residential Mobility in Philadelphia," Discussion Paper: Federal Reserve Bank of Philadelphia, (September 2016). <a href="https://www.philadelphiafed.org//media/communitydevelopment/publications/discussion-papers/discussion-paper gentrification-and-residential-mobility.pdf?la=en">https://www.philadelphiafed.org//media/communitydevelopment/publications/discussion-papers/discussion-paper gentrification-and-residential-mobility.pdf?la=en</a>
- 11. Derek Hyra, "Commentary: Causes and Consequences of Gentrification and the Future of Equitable Development Policy," Cityscape, Volume 18, Number 3, Office of Policy Development and Research, U.S. Department of Housing and Urban Development, pp. 169-177 (November 2016). https://www.huduser.gov/portal/periodicals/cityscpe/vol18num3/index.html

As noted, there are many other studies and articles that analyze gentrification and displacement, and seek to find a relationship between the two phenomena. The cited articles, with summary reviews following, are considered a representative sampling of some of these papers and associated commentaries.

#### REPRESENTATIVE LITERATURE REVIEW

The 11 representative articles are summarized below, in order of their publication. In many cases, excerpts are provided directly from the studies, as this comprises the most succinct and direct method of presenting the study findings. It should be noted that much of the concern in the literature regarding gentrification pertains to impacts on lower-income or disadvantaged households and/or ethnic minorities, and thus the findings are often presented in this context. Accordingly, these findings may not be directly transferable to a residential district such as the Mission District, with its strong Latino character and likely high proportion of rent controlled units. However, in the absence of studies conducted specific to these characteristics, the following studies provide general insight into what the academic community is finding regarding the relationship between gentrification and displacement.

### 1. Lance Freeman, Columbia University, and Frank Braconi, then Executive Director of Citizen Housing and Planning Council, New York City, 2004.

This article is one of the most oft-cited papers in the literature about gentrification and displacement. It was authored in 2004 by Lance Freeman, Ph.D., then Assistant Professor in the Urban Planning Department of the Graduate School of Architecture, Planning, and Preservation at Columbia University, and Frank Braconi, then Executive Director of the Citizen Housing and Planning Council in New York City, a nonpartisan policy research organization focusing on housing, planning, and economic development issues in city, state, and federal politics.

This paper presents findings on a study of gentrification and displacement in New York City in the 1990s. Freeman and Braconi conducted the study to advance the research findings on the relationship between residential displacement and gentrification, citing various results from prior studies with disparate and inconclusive findings regarding the relationship between the two phenomena. Using New York City as their subject, Freeman and Braconi set out to study the following:

"To discern how gentrification is related to displacement, we examined the relationship between residence in a gentrifying neighborhood and residential mobility among disadvantaged households. If gentrification increases displacement, all other things being equal, we should observe higher mobility rates among disadvantaged households residing in gentrifying neighborhoods than among those residing elsewhere in the city."

The statistical analysis completed by Freeman and Braconi included many variables on housing and demographic characteristics, as well as neighborhood classifications. There are many findings from this study, with some particularly germane to San Francisco, given the market presence of rent control, in both New York City and San Francisco. Some of the verbatim findings of the study, are as follows:

- "Rent stabilization is by far the more common form of rent regulation in New York City. Our results indicate that poor tenants in such units are insignificantly less likely to exit than those in unregulated units. Rent stabilization does appear, however, to substantially reduce the odds that a less-educated household will move from their dwelling unit during any given time period. ..... We also tested in our regressions a variable interacting residence in a rent-regulated unit and in a gentrifying area and found that it was not significant. This indicates that while rent regulation tends to decrease tenant mobility, it does not do so more in gentrifying areas than in others."80
- "We found that increases in rent are indeed related to the probability of a household moving. But as was the case with the seven gentrifying neighborhoods, these increases were associated with a *lower* probability of moving rather than a higher one."<sup>81</sup>

<sup>&</sup>lt;sup>79</sup> Lance Freeman and Frank Braconi, "Gentrification and Displacement: New York City in the 1990s", American Planning Association. Journal of the American Planning Association, Winter 2004, page 42.

<sup>80</sup> Ibid, page 45.

<sup>&</sup>lt;sup>81</sup> Ibid, page 48.

"Gentrification has typically been depicted as a process of higher socioeconomic households displacing disadvantaged households. Indeed, some have defined gentrification as this type of displacement... The assumption behind this view is that displacement is the principal mechanism through which gentrification changes the socioeconomic character of a neighborhood. The results presented here, ...., suggest that a rethinking of the gentrification process is in order. Insofar as many of the other reasons people change residence (marriage or divorce, change of job, want a bigger unit, want to own, etc.) would not be expected to diminish as their neighborhood gentrifies, the reduced mobility rates we find in gentrifying neighborhoods are inconsistent with a process dependent on the massive displacement of disadvantaged residents. Rather, demographic change appears to occur primarily through normal housing succession and may even be slowed by a below-normal rate of exit by existing residents."

There are other findings of this and subsequent studies on gentrification by Freeman. Some of these findings are included in the summaries below of other studies, many of which include literature reviews. However, in their conclusion, Freeman and Braconi state the following:

"Our analysis indicates that rather than speeding up the departure of low-income residents through displacement, neighborhood gentrification in New York City was actually associated with a lower propensity of disadvantaged households to move. These findings suggest that normal housing succession is the primary channel through which neighborhood change occurs. Indeed, housing turnover may actually be slowed by the reduced mobility rates of lower-income and less-educated households. The most plausible explanation for this surprising finding is that gentrification brings with it neighborhood improvements that are valued by disadvantaged households, and they consequently make greater efforts to remain in their dwelling units, even if the proportion of their income devoted to rent rises." 83

# 2. Terra McKinnish, University of Colorado at Boulder: Randall Walsh, University of Colorado at Boulder; and Kirk White, Duke University, 2008

In May 2008, three academics prepared a working paper for the National Bureau of Economic Research. These academics include Terra McKinnish, Ph.D., Professor of Economics at the University of Colorado at Boulder, Randall Walsh, Ph.D., Assistant Professor of Economics at the University of Colorado at Boulder (now Associate Professor of Economics at University of Pittsburgh, Department of Economics), and Kirk White, Ph.D., now Economist in the Business Economic Research Group, Center for Economic Studies (formerly of the USDA and US Census Bureau).

This paper uses confidential Census data, specifically the 1990 and 2000 Census Long Form data, to study the demographic processes underlying the gentrification of low-income urban neighborhoods during the 1990's. In contrast to previous studies, the analysis is conducted at the more refined census-tract level with a narrower definition of gentrification and more closely matched comparison neighborhoods. The analysis is also richly disaggregated by demographic characteristic, uncovering differential patterns by race, education, age, and family structure that would not have emerged in the more aggregate analysis in previous studies. The areas included in the study were the 72 Consolidated Metropolitan Statistical

<sup>82</sup> Ibid.

<sup>&</sup>lt;sup>83</sup> Ibid, page 51.

Areas in the United States with populations of at least 500,000 in 1990, and thus includes a national sample.

The results provide no evidence of disproportionate displacement of low-education or minority householders in gentrifying neighborhoods.<sup>84</sup> But the study did find evidence that gentrifying neighborhoods disproportionately retain black householders with a high school degree. More specifically, "The bulk of the increase in average family income in gentrifying neighborhoods is attributed to black high school graduates and white college graduates. The disproportionate retention and income gains of the former and the disproportionate in-migration of the latter are distinguishing characteristics of gentrifying U.S. urban neighborhoods in the 1990's." <sup>85</sup>

This paper also included a literature review, with the authors citing that the literature most related to their study is that pertaining to the link between gentrification and out-migration in low-income neighborhoods. For this purpose, they review three specific studies, pertaining to 2002 analysis of Boston by Vigdor, a 2004 study by Freeman and Braconi in New York City, and a 2005 analysis by Freeman of a sample of U.S. neighborhoods. Of the Vigdor study, the authors state "He finds no evidence that low-income households are more likely to exist the current housing unit if they are located in a gentrifying zone."86 Of the Freeman and Braconi study they cite that "Identifying seven neighborhoods in Manhattan and Brooklyn that gentrified during the 90's, they find that lowincome households in the gentrifying neighborhoods were less likely to move than low-income households in non-gentrifying neighborhoods."87 Finally, of the 2005 Freeman study, which extended the preceding work to a sample of U.S. neighborhoods, and thus required a broader definition of gentrification for study purposes, they state "He gain finds little evidence that gentrification is associated with displacement of low-income households."88 Thus, in conclusion regarding this portion of their literature review, the authors cite the following: "This literature investigates whether there is empirical evidence to support the widely held belief that gentrification causes the displacement of low-income minorities from their neighborhoods. The most recent studies, although constrained by data limitations, find little evidence of displacement."89

# 3. Ingrid Gould Ellen and Katherine M. O'Regan, NYU, Wagner Graduate School and Furman Center, 2011

In March 2011 Ingrid Gould Ellen, Ph.D., and Katherine M. O'Regan, Ph.D., published an article on gentrification and displacement in the journal Regional Science and Urban Economics. At the time, Ellen was the Paulette Goddard Professor of Urban Policy and Planning and Director of the Urban Planning Program, NYU and O'Regan was Professor of Public Policy and Planning at NYU's Wagner Graduate School of Public Service (Regan is now Assistant Secretary for Policy Development and Research at the U.S. Department of Housing and Urban Development). The research in this paper was conducted while the authors were Special Sworn Status researchers of the U.S. Census Bureau at the New York Census Research Data Center.

The purpose of this paper was to examine whether the economic gains experienced by low-income neighborhoods in the 1990s followed patterns of classic gentrification, i.e., through the in-migration of higher income white, households, and out migration (or displacement) of the

<sup>&</sup>lt;sup>84</sup> Terra McKinnish, Randall Walsh, Kirk White. "Who Gentrifies Low-Income Neighborhoods?" National Bureau of Economic Research, Working Paper 1403, May 2008, page 3.

<sup>85</sup> Ibid, page 2.

<sup>&</sup>lt;sup>86</sup> Ibid, page 4.

<sup>87</sup> Ibid.

<sup>88</sup> Ibid, page 5.

<sup>89</sup> Ibid, page 4.

original lower income, usually minority residents, spurring racial transition in the process. 90 An abstract of this paper, published on-line, cites the following summary finding:

"Using the internal Census version of the American Housing Survey, we find no evidence of heightened displacement, even among the most vulnerable, original residents. While the entrance of higher income homeowners was an important source of income gains, so too was the selective exit of lower income homeowners. Original residents also experienced differential gains in income and reported greater increases in their satisfaction with their neighborhood than found in other low-income neighborhoods. Finally, gaining neighborhoods were able to avoid the losses of white households that non-gaining low income tracts experienced, and were thereby more racially stable rather than less."

Further, as cited in the study findings, Ellen and O'Regan state:

"The picture our analyses paint of neighborhood change is one in which original residents are much less harmed than is typically assumed. They do not appear to be displaced in the course of change, they experience modest gains in income during the process, and they are more satisfied with their neighborhoods in the wake of the change. To be sure, some individual residents are undoubtedly hurt by neighborhood change; but in aggregate, the consequences of neighborhood change — at least as it occurred in the 1990s — do not appear to be as dire as many assume." <sup>91</sup>

### 4. Silva Mathema, Poverty & Race Research Action Council, 2013

In October 2013, while a Research Associate with the Poverty & Race Research Action Council in Washington, D.C., Silva Mathema, Ph.D., prepared an updated literature review on gentrification, with a focus on the theories and realities of gentrification. Upon reviewing close to 30 cited papers on many aspects of gentrification, Mathema provides the following summary of recent gentrification research:

"Some studies have found little to no evidence of gentrification-induced displacement and laud gentrification for promoting urban revival and development (Betancur 2011). Using American Housing Survey's data on residential turnover, Ellen and O'Regan (2011) did not find increased displacement of vulnerable original residents in neighborhoods that experienced large economic gains during the 1990s. They also did not observe any drastic change in racial composition of the neighborhoods in the 1990s. This finding is significant because gentrification is usually associated with exodus of low-income minority residents from transitioning neighborhoods. In fact, there was increase in level of neighborhood satisfaction among original residents in growing neighborhoods. Similarly, Freeman's (2009) research suggests that gentrification does not impact neighborhood level diversity negatively. Likewise, McKinnish (2010), analyzing the census tract data, found no evidence of displacement among minority households in gentrifying neighborhoods. In fact, he suggested that

<sup>90</sup> http://www.sciencedirect.com/science/article/pii/S0166046211000044.

See paper excerpt cited in: <a href="https://journalistsresource.org/studies/economics/real-estate/gentrification-urban-displacement-affordable-housing-overview-research-roundup">https://journalistsresource.org/studies/economics/real-estate/gentrification-urban-displacement-affordable-housing-overview-research-roundup</a>

these diverse neighborhoods were attractive to middle class black families who were likely to move into these areas."  $^{92}$ 

Mathema concludes by recognizing that gentrification has received renewed attention from policymakers, and states that localities experiencing such transformations will "need to be cognizant of the main players, the state of gentrification, and historical and racial context of the neighborhood, to be able to design programs that aim to promote social justice and equitable development in the gentrifying neighborhoods."<sup>93</sup>

### 5. Harvard Shorenstein Center Project, 2014

In 2014 the Harvard Shorenstein Center Project published an overview and research roundup on gentrification, urban displacement, and affordable housing. The roundup includes an overall summary of the literature prepared by the Center along with links and synopses of a selection of eight studies on gentrification and its effects, a few of which included analysis of displacement.

The Center's overall summary references that the first longitudinal studies quantifying trends in gentrification generally found that low-income resident displacement due to gentrification was limited. They state the following about Lance Freeman's 2005 study:

"In 2005, Lance Freeman of Columbia University published an influential nationwide study that found that low-income residents of gentrifying urban neighborhoods were only slightly more likely to leave than those in non-gentrifying neighborhoods — 1.4% versus a 0.9%."<sup>94</sup>

They further indicated, however, that in 2008 Freeman indicated that more research was needed, and that "The empirical evidence [on gentrification] is surprisingly thin on some questions and inconclusive on others." <sup>95</sup>

This roundup cites other study findings, such as the following:

- "Recent studies of neighborhood change have examined other effects of gentrification on low-income residents. Research published in 2010 and 2011 found evidence that gentrification could boost income for low-income residents who remained and also raised their level of housing-related satisfaction.
- Even if the proportion of low-income residents displaced by gentrification is low, research indicates that the aggregate number displaced can be high and the consequences of displacement particularly harmful. A 2006 study estimated that about 10,000 households were displaced by gentrification each year in New York City.

<sup>&</sup>lt;sup>92</sup> Silva Mathema, "Gentrification: An updated Literature Review," Poverty & Race Research Action Council, October 2013, page 3.

<sup>&</sup>lt;sup>93</sup> Ibid, page 5.

<sup>&</sup>lt;sup>94</sup> Harvard University, Kennedy School of Government, Shorenstein Center on Media Politics and Public Policy, "Gentrification, Urban Displacement and Affordable Housing: Overview and Research Roundup," August 2014.
<sup>95</sup> Ibid.

Follow-up interviews found that among those displaced, many ended up living in overcrowded apartments, shelters or even became homeless."<sup>96</sup>

These somewhat contrary statements indicate the literature is at odds, with limited definitive results. Toward this end, the roundup states:

"The major studies on gentrification share several important limitations: They have not consistently examined the fate of displaced low-income residents; they do not look at the effects of gentrification over multiple decades; and most use data from the 1980s and 1990s — preceding major increases in rental prices throughout the 2000s and before the Great Recession. There is also no consensus on how to measure gentrification, so existing studies may be missing important demographic transitions in U.S. neighborhoods." <sup>97</sup>

### 6. Joseph Cortwright, City Commentary, cityobservatory.org, 2015

Economic Analyst Joseph Cortright, President and Principal Economist of Impressa, a Portland-based consulting firm specializing in metropolitan economies, knowledge-based industries, and education policy, recently authored an on-line commentary addressing the confusion between gentrification and displacement. This commentary was in response to a series on gentrification published by Governing Magazine in February 2015.

In his commentary, Cortright states that:

"There's precious little evidence that there has been, in the aggregate, any displacement of the poor from the neighborhoods Governing flags as "gentrifying." If there were displacement, you'd expect the number of poor people in these neighborhoods to be declining. In fact, nationally, there are more poor people living in the neighborhoods that they identify as "gentrifying" in 2013 than there were in 2000. Governing's gentrifying neighborhoods have gained poor AND nonpoor residents according to Census data. And even after "gentrifying," these neighborhoods still have higher poverty rates, on average, than the national average.

Careful academic studies of gentrifying neighborhoods, by Columbia's Lance Freeman and the University of Colorado's Terra McKinnish, show that improving neighborhoods actually do a better job of hanging on to previous poor and minority residents than poor neighborhoods that don't improve. The University of Washington's Jacob Vigdor has estimated that even when rents go up, existing residents generally attach a value to neighborhood improvements that more than compensates for the higher costs." 98

Cortright further addresses other study findings, pertaining to poverty and gentrification, but these are separate from the discussion regarding the relationship between displacement and gentrification.

<sup>97</sup> Ibid.

<sup>96</sup> Ibid.

<sup>&</sup>lt;sup>98</sup> Joe Cortright, "How Governing got it wrong: The problem with confusing gentrification and displacement," Cityobservatory.org Commentary, June 2, 2015.

## 7. Richard Florida, Martin Prosperity Institute at the University of Toronto and Global Research Professor at New York University, 2015

Richard Florida, Ph.D., Professor of Business and Creativity, Rotman School of Management, University of Toronto, authored a commentary on gentrification and displacement in 2015 in CityLab, an on-line publication of The Atlantic Magazine. This commentary pertains to an August 2015 review of gentrification, displacement, and the role of public investment, published by the Federal Reserve Bank of San Francisco, and authored by academics from UC Berkeley and UCLA, but also includes summaries of other study findings regarding gentrification and displacement. Florida begins by citing some of the findings of Lance Freeman of Columbia University, including the first study cited in this section. Florida states the following about Freeman's work:

"Perhaps the foremost student of gentrification and displacement is Lance Freeman of Columbia University. His 2004 study with Frank Braconi found that poor households in gentrifying neighborhoods of New York City were less likely to move than poor households in non-gentrifying neighborhoods. This of course may have to do with the fact that there are less poor households in gentrifying neighborhoods to begin with. Still, the authors concluded that "a neighborhood could go from a 30% poverty population to 12% in as few as 10 years without any displacement whatsoever." In a subsequent 2005 study, Freeman found that the probability that a household would be displaced in a gentrifying neighborhood was a mere 1.3 percent. A follow-up 2007 study, again with Braconi, examined apartment turnover in New York City neighborhoods and found that the probability of displacement declined as the rate of rent inflation increased in a neighborhood. Disadvantaged households in gentrifying neighborhoods were actually 15 percent less likely to move than those in nongentrifying households.

And, in a 2009 study, Freeman found that gentrifying neighborhoods are becoming more racially diverse by tracking neighborhood change from 1970-2000 (although he does note that cities overall are becoming more diverse as well). Freeman also discovered that changes in educational diversity were the same for both gentrifying and non-gentrifying areas. Ultimately, while some residents were displaced from 1970-2000, gentrifying neighborhoods were generally more diverse when it came to income, race, and education as opposed to non-gentrifying neighborhoods." <sup>99</sup>

Florida also references findings that suggest gentrification can reduce displacement. Specifically, he states:

"Counterintuitively, several studies have even found that gentrification can in some cases reduce displacement. Neighborhood improvements like bars, restaurants, waterfronts, or extended transit can and sometimes do encourage less advantaged households to stay put in the face of gentrification. A 2006 study found that displacement accounted for only 6 to 10 percent of all moves in New York City due to housing expenses, landlord harassment, or displacement by private action (e.g. condo conversion) between 1989 and 2002. A 2011 study concluded that neighborhood income gains did not significantly predict household exit rates. What did predict

<sup>&</sup>lt;sup>99</sup> Richard Florida, "The Complicated Link Between Gentrification and Displacement," *Citylab* (Atlantic Magazine), September 8, 2015.

outmigration was age, minority status, selective entry and exit, and renting as opposed to buying." 100

In further discussing study findings, Florida cites that "Indeed, displacement is becoming a larger issue in knowledge hubs and superstar cities, where the pressure for urban living is accelerating. These particular cities attract new businesses, highly skilled workers, major developers, and large corporations, all of which drive up both the demand for and cost of housing. As a result, local residents - and neighborhood renters in particular - may feel pressured to move to more affordable locations." This Florida comment followed general reference to findings from the Urban Displacement Project at UC Berkeley, which has authored many articles about gentrification, and sought to develop indicators that would identify census tracts in the Bay Area that are at risk of displacement and/or gentrification. In particular, Florida provides a link to a paper written by one of his colleagues, which seeks to distill some of the Urban Displacement Project findings http://www.citylab.com/housing/2015/08/mapping-gentrification-and-displacement-insan-francisco/402559/). The author of this document, Tanvi Misra, who is a CityLab colleague of Florida's, summarizes Karen Chapple of the Urban Displacement Project's findings as follows, demonstrating the complex relationship between gentrification and displacement:

"Displacement can be physical (as building conditions deteriorate) or economic (as costs rise). It might push households out, or it might prohibit them from moving in, called exclusionary displacement. It can result from reinvestment in the neighborhood — planned or actual, private or public — or disinvestment.

Thus, displacement is often taking place with gentrification nowhere in plain sight. In fact, stable neighborhoods at both the upper and lower ends of the income spectrum are experiencing displacement."<sup>101</sup>

See a review below regarding some of the findings from the Urban Displacement Project.

#### 8. University of California, Berkeley, Urban Displacement Project, 2015

The Urban Displacement Project at the University of California at Berkeley is research and action initiative of UC Berkeley in collaboration with researchers at UCLA, community based organizations, regional planning agencies and the State of California's Air Resources Board. The project aims to understand the nature of gentrification and displacement in the Bay Area and Southern California. The studies prepared by this project have spawned a great many papers, both by the Urban Displacement Project and by others commenting on its findings and analyzing its datasets. This paper, in particular, is an Executive Summary including a succinct literature review, summary of case studies, brief comment on anti-displacement policy analysis, and summary methodology overview. This paper states that "As regions across California plan for and invest in transit oriented development, in part as a response to SB 375 and the implementation of their Sustainable Communities Strategies, communities are increasingly concerned about how new transit investment and related new development will affect the lives of existing residents, particularly low-income communities of color." Thus,

<sup>&</sup>lt;sup>100</sup> Ibid.

<sup>&</sup>lt;sup>101</sup> See <a href="http://www.citylab.com/housing/2015/08/mapping-gentrification-and-displacement-in-san-francisco/402559/">http://www.citylab.com/housing/2015/08/mapping-gentrification-and-displacement-in-san-francisco/402559/</a>).

<sup>&</sup>lt;sup>102</sup> University of California, Berkeley, "Urban Displacement Project," December 2015, page 1.

the Urban Displacement Project "analyzed the relationship between transit investment and neighborhood change, identifying factors that place neighborhoods at risk of displacement and mapping Bay Area neighborhoods according to levels of risk." <sup>103</sup>

The Urban Displacement Project defines gentrification as the influx of capital and higher-income, higher-educated residents into working-class neighborhoods, and says it has already transformed about 10% of Bay Area neighborhoods, with displacement, which can be physical or economic, occurring in 48% of Bay Area neighborhoods. <sup>104</sup> The Urban Displacement Project indicates that displacement, whether physical or economic, may result from disinvestment as well as investment, and thus is often taking place in the absence of visible gentrification.

This paper cites several key study findings from the Urban Displacement Project.

- Regionally, there has been a net gain in 94,408 low-income households between 2000 and 2013. However, there has been a concurrent loss of almost 106,000 naturally-occurring affordable housing units (where low-income people pay 30% or less of their income on rent).
- More than half of low-income households, all over the nine-county region, live in neighborhoods at risk of or already experiencing displacement and gentrification pressures.
- The crisis is not yet half over: More tracts are at risk of displacement in the future compared to those already experiencing it (in other words, the number of tracts at risk of displacement are 123% higher than the numbers already experiencing it).
- Still, more than half of neighborhoods in the nine-county Bay Area are quite stable, or just becoming poorer.
- In low-income areas, this is due to a combination of subsidized housing production, tenant protections, rent control and strong community organizing.
- Displacement extends far beyond gentrifying neighborhoods: The Bay Area's affluent neighborhoods have lost slightly more low-income households than have more inexpensive neighborhoods a story of exclusion.
- We are losing "naturally occurring" affordable housing in neighborhoods often more quickly than we can build new housing.
- There is no clear relationship or correlation between building new housing and keeping housing affordable in a particular neighborhood. 105

Notably, this paper identifies "exclusionary displacement" as what occurs when households are prohibited from moving in.

Beyond these key findings, this Executive Summary includes a summary literature review. This literature review does not shed much light on the question of displacement's relationship to gentrification, other than citing that despite analytic challenges in measuring displacement, "most studies agree that gentrification at a minimum leads to exclusionary displacement and may push out some renters as well." However, this paper provides a few comments on case studies performed for nine Bay Area neighborhoods, and presents these additional findings (among others):

<sup>&</sup>lt;sup>103</sup> Ibid.

<sup>&</sup>lt;sup>104</sup> Ibid.

<sup>&</sup>lt;sup>105</sup> Ibid, page 2.

<sup>106</sup> Ibid, page 3.

- Gentrification may not precede displacement. Gentrification is often assumed to be a precursor to residential displacement, yet in many of our cases we found that displacement precedes gentrification and that the two processes are often occurring simultaneously.
- Gentrification and displacement are regional. Although gentrification and displacement are often seen as a neighborhood or local phenomenon, our cases show that they are inherently linked to shifts in the regional housing and job market.
- Despite continued pressures and much anxiety, many neighborhoods that expected to be at risk of displacement — such as East Palo Alto, Marin City and San Francisco's Chinatown — have been surprisingly stable, at least until 2013, the most recent year with available data. This is likely due to a combination of subsidized housing production, tenant protections, rent control and strong community organizing.
- Policy, planning and organizing can stabilize neighborhoods. Many of the cases have shown remarkable stability, largely due to strengths of local housing policy, community organizing, tenant protections and planning techniques.

This Executive Summary concludes with the following statement: "Even though many Bay Area neighborhoods are at risk of displacement or exclusion, such change is not inevitable. Subsidized housing and tenant protections such as rent control and just-cause eviction ordinances are effective tools for stabilizing communities, yet the regional nature of the housing and jobs markets has managed to render some local solutions ineffective." 107

## 9. Miriam Zuk and Karen Chapple, University of California, Berkeley, Institute of Governmental Studies, 2016

This research brief provides a summary of research into the relationship between housing production, filtering, and displacement based on analysis of an extensive dataset for the San Francisco Bay Area developed by the Urban Displacement Project at UC Berkeley. It was prepared by Zuk, Ph.D., Director and Senior Researcher, and Chapple, Ph.D., Professor of City and Regional Planning, both with the Center for Community Innovation at UC Berkeley's Institute of Governmental Studies. The study's findings regarding the impacts of market rate housing production on housing costs are discussed in a separate chapter in this report (see Chapter V. Housing Production Impacts on Housing Costs). However, the findings in this article also have relevancy to the question of the relationship between gentrification and displacement.

To the extent that new housing development can be construed as gentrification, the summary findings of this study are as follows:

• "At the regional level, both market-rate and subsidized housing reduce displacement pressures, but subsidized housing has over double the impact of market-rate units.

<sup>&</sup>lt;sup>107</sup> Ibid, page 4.

- Market-rate production is associated with higher housing cost burden for low-income households, but lower median rents in subsequent decades.
- At the local, block group level in San Francisco, neither market-rate nor subsidized housing production has the protective power they do at the regional scale, likely due to the extreme mismatch between demand and supply. Although more detailed analysis is needed to clarify the complex relationship between development, affordability, and displacement at the local scale, this research implies the importance of not only increasing production of subsidized and market-rate housing in California's coastal communities, but also investing in the preservation of housing affordability and stabilizing vulnerable communities." 108

In brief, this study appears to conclude that at the local level in San Francisco, the relationship between gentrification and displacement is indeterminate, and deserving of additional analysis to best probe the relationship.

# 10. Lei Ding, Federal Reserve Bank of Philadelphia, Jackelyn Hwang, Princeton University, and Eileen Divringi, Federal Reserve Bank of Philadelphia, 2016

This academic paper was prepared for the Federal Reserve Bank of Philadelphia in September 2016 by the following authors: Lei Ding, Ph.D., Community Development Economic Advisor, Community Development Studies & Education Department of the Federal Reserve Bank of Philadelphia; Jackelyn Hwang, Ph.D., Postdoctoral Research Fellow at Princeton University (forthcoming Assistant Professor of Sociology at Stanford University, September 2017); and Eileen Divringi, Community Development Research Analyst in the CDS&E Department of the Federal Reserve Bank of Philadelphia.

This paper also includes an extensive literature review section, with a topic specifically focused on gentrification and residential displacement, siting that residential displacement has been a central point of contention surrounding gentrification. In framing the review, the authors state:

"As neighborhoods gentrify and new residents of a higher socioeconomic status relative to incumbent residents move in and housing values and rents rise, housing and living costs may lead less advantaged incumbent residents to move out of the neighborhood against their will. Most existing studies on the population composition of gentrifying neighborhoods find that demographic changes take place at the aggregate neighborhood level. This implies that long-term, less advantaged residents are indeed moving out of the neighborhood. Further, anecdotal accounts show that residents move out of gentrifying neighborhoods by choice or through eviction as landlords increase rents, property taxes increase as local home values and rents rise, or because developers offer existing residents relatively large cash sums and then renovate the properties for larger profits (Newman and Wyly, 2006; Freeman, 2005). Few studies, however, have examined the moves of individual residents in gentrifying neighborhoods to support this." 109

The authors then proceed to review approximately ten studies exploring different aspects of the issue, many of which were cited by other authors reviewed above, as well as in this current

<sup>&</sup>lt;sup>108</sup> Miriam Zuk, Karen Chapple, "Housing Production, Filtering and Displacement: Untangling the Relationships," University of California, Berkeley, Institute of Governmental Studies Research Brief May 2016, page 1.

Lei Ding, Jackelyn Hwang, Eileen Divringi, "Gentrification and Residential Mobility in Philadelphia," Discussion Paper: Federal Reserve Bank of Philadelphia, September 2016, page 3.

analysis. While each study has its strengths and weaknesses, and unique data constraints, the authors conclude this literature review by stating:

"Overall, existing studies generally do not find evidence of elevated rates of mobility among less advantaged residents compared with similar residents in low-income neighborhoods that do not gentrify. The findings suggest that residential moves from gentrifying neighborhoods reflect normal rates of housing turnover among less advantaged residents and that the neighborhood-level demographic changes are largely due to the in-migration of high socioeconomic status residents."

Some of the perceived weaknesses in these studies, or alternate explanations for not detecting higher mobility rates, are among the reasons the authors conducted their study, examining residential mobility in Philadelphia from 2002 – 2014. As noted by the authors in the study conclusions:

"This case study of Philadelphia leverages a unique data set to shed light on the heterogeneous consequences of gentrification on residential mobility patterns. Our findings contribute to debates on gentrification and displacement by uncovering important nuances of residential mobility associated with the destinations of movers, vulnerable subpopulations, the pace of gentrification, and economic cycles. Previous studies have not explored these important dimensions of gentrification nor have they examined these patterns as gentrification has grown and expanded relative to its past since the late 1990s.

We find that gentrifying neighborhoods in Philadelphia, especially those in the more advanced stages of gentrification, have higher mobility rates on average compared with nongentrifying neighborhoods, but these movers are more likely to be financially healthier residents moving to higher-quality neighborhoods. Consistent with other recent studies of mobility and gentrification (Ellen and O'Regan, 2011; Freeman, 2005; McKinnish et al., 2010), we generally do not find that more vulnerable residents in gentrifying neighborhoods have elevated rates of mobility. As discussed earlier, Philadelphia has a number of distinct features that may mitigate the pace of residential displacement, such as its high vacancy rates and property tax assessment practices. It is also possible that displacement among vulnerable residents has not yet occurred during the study period or could be better observed when more comprehensive data are available. The slightly higher mobility rates among low-score residents in neighborhoods already in the more advanced stages of gentrification lend support for this. It is also possible that we do not observe displacement occurring within census tracts, but, if this is the case, localized moves, though still costly, among vulnerable residents in gentrifying census tracts may have less negative consequences for these residents who would still be proximate to the increased amenities that come with gentrification (McKinnish et al., 2010).

When more vulnerable residents move from gentrifying neighborhoods, however, they are more likely than their counterparts in nongentrifying neighborhoods to move to neighborhoods with lower incomes than the neighborhoods from where they move. These results suggest that gentrification redistributes less advantaged residents into less advantaged neighborhoods, contributing to the persistence of neighborhood disadvantage. Therefore, even though we do not observe higher mobility rates among

these groups, the results still demonstrate that gentrification can have negative residential consequences for these subpopulations." 110

### 11. Derek Hyra, American University, 2016

In this paper published in November 2016, Hyra, Ph.D., an Associate Professor in the Department of Public Administration and Policy at American University, cites that the causes and consequences of gentrification, e.g., an influx of upper-income people to low-income areas, are complex and multilayered. 111 He further states that perhaps the most controversial gentrification topic is its residential displacement consequences. 112 However, he cites that there is near empirical consensus that "mobility rates among low-income people are equivalent in gentrifying versus more stable low-income neighborhoods."113 In supporting this statement he cites no less than six studies conducted between 2004 and 2015 (several of which are also cited herein). Hyra believes this should not be interpreted as evidence gentrification is not related to a shrinking supply of affordable housing units, but rather that low-income people tend to move at a high rate from all neighborhood types. While Hyra believes understanding the relationship between gentrification and residential displacement is critical, he believes other important gentrification consequences exist, and he spends the balance of his short paper on exploring other potential consequences, such as political and cultural displacement, and discussing potential future research questions. These research questions and investigations include exploring the role of race in supply and demand-side gentrification explanations, as well as future investigations and governmental policy reforms to increase the changes that low- and moderate-income people benefit from the process of gentrification, such as providing affordable housing opportunities and supporting communityled organizations. 114

<sup>&</sup>lt;sup>110</sup> Ibid, pages 42 and 43.

Derek Hyra, "Commentary: Causes and Consequences of Gentrification and the Future of Equitable Development Policy," November 2016, page 170.

<sup>&</sup>lt;sup>112</sup> Ibid, page 171.

<sup>&</sup>lt;sup>113</sup> Ibid.

<sup>&</sup>lt;sup>114</sup> Ibid, page 173.