

1 [Contract Agreements - Sapient Corporation and Carahsoft Technology Corporation -
2 Office of the Assessor-Recorder's Property Assessment System Replacement Project -
3 Not to Exceed \$21,414,700 and \$14,432,762 Respectively]

4 **Resolution authorizing the Office of the Assessor-Recorder to enter into two**
5 **contracts: 1) an implementation services and ongoing support agreement with**
6 **Sapient Corporation for a 12-year term, in an amount not to exceed \$21,414,700;**
7 **and 2) a contract with Carahsoft Technology Corporation for licenses to Software**
8 **as a Service, with a 12-year term, in an amount not to exceed \$14,432,762; all to**
9 **implement and configure a comprehensive, fully-integrated Property Assessment**
10 **System, including all services related to delivery, installation, integration,**
11 **customization, data conversion, training, documentation, deployments, and**
12 **project management, to replace the obsolete legacy system currently in use; with**
13 **both contracts to commence upon Board of Supervisors and Mayoral approval.**

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15 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
16 approve by resolution contracts estimated to exceed \$10,000,000, or with a term
17 exceeding ten years; and

18 WHEREAS, The Office of the Assessor-Recorder (ASR) conducted a
19 competitive solicitation through a Request-for-Proposals (RFP) for development of the
20 new Property Assessment System, including all services related to delivery, installation,
21 integration, customization, data conversion, training, documentation, deployments, and
22 project management, to replace the obsolete legacy system currently in use; and

23 WHEREAS, Sapient, was the highest scoring responsive responsible RFP
24 proposer; and

1 WHEREAS, ASR proposes to award two contracts for the Property Assessment
2 System as follows:

3 1) Sapient Professional Services Agreement: For a 12-year term, at a not to
4 exceed contract sum of \$21,414,700, which includes a 20% contingency amount, to
5 implement and configure the Salesforce SaaS platform into a comprehensive, fully-
6 integrated Property Assessment System; and

7 2) Carahsoft SaaS Agreement: For a 12-year term, at a not to exceed contract
8 sum of \$14,432,762, which includes a 10% contingency amount, for Salesforce
9 Software as a Service, including optional enhanced implementation support and
10 training; and

11 WHEREAS, ASR's proposed new Property Assessment System will 1)
12 modernize ASR's property assessment system and enhance the assessment of
13 approximately \$3.2 billion in annual revenues, 2) improve the efficiency and
14 effectiveness of City operations, 3) support and deliver high quality and consistent
15 customer service seamlessly, and 4) facilitate open and transparent City government
16 operations; and

17 WHEREAS, The referenced contracts include price-holds, discounts, and/or
18 other terms sufficient to justify the price and term; and

19 WHEREAS, The two contracts in substantially final form are on file with the Clerk
20 of the Board of Supervisors in File No. 181037; now, therefore, be it

21 RESOLVED, That the Board of Supervisors authorizes the Purchaser and the
22 Office of the Assessor-Recorder to execute the two contracts for the new Property
23 Assessment System, with the terms described above, to commence following
24 enactment of this Resolution; and, be it
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1 FURTHER RESOLVED, That within 30 days of the contracts being fully
2 executed by all parties, the Purchaser and the Office of the Assessor-Recorder shall
3 provide the final contracts to the Clerk of the Board for inclusion into the official file.
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