## Carroll, John (BOS)

From:

Carroll, John (BOS)

Sent:

Tuesday, January 29, 2019 9:18 AM

To:

BOS-Supervisors; BOS-Legislative Aides

Cc:

'Patrick MacCartee'; Board of Supervisors, (BOS); 'Calvillo, Angela

(angela.calvillo@sfgov.org)'; Somera, Alisa (BOS)

Subject:

FW: PCN Hearing 1/23/19 - Tank18 Follow Up

Attachments:

BYOB Label Question.pdf; Tank18 Support Signup.pdf; Tank189 Support Letters.zip;

tank182019-01-28\_15-11-14.pdf

Categories:

181032

Thank you for your message, Mr. MacCartee.

By this message, the attached documents are forwarded to the care of the Board members. I will add these documents to the file for this PC or N matter.

Supervisors and Aides:

These support documents relate to agenda item No. 31 on today's Board agenda.

I invite you to review the entire matter on our Legislative Research Center by following the link below:

#### Board of Supervisors File No. 181032

John Carroll **Assistant Clerk Board of Supervisors** San Francisco City Hall, Room 244 San Francisco, CA 94102 (415)554-4445



Click here to complete a Board of Supervisors Customer Service Satisfaction form.

The Legislative Research Center provides 24-hour access to Board of Supervisors legislation and archived matters since August 1998.

Disclosures: Personal information that is provided in communications to the Board of Supervisors is subject to disclosure under the California Public Records Act and the San Francisco Sunshine Ordinance. Personal information provided will not be redacted. Members of the public are not required to provide personal identifying information when they communicate with the Board of Supervisors and its committees. All written or oral communications that members of the public submit to the Clerk's Office regarding pending legislation or hearings will be made available to all members of the public for inspection and copying. The Clerk's Office does not redact any information from these submissions. This means that personal information—including names, phone numbers, addresses and similar information that a member of the public elects to submit to the Board and its committees—may appear on the Board of Supervisors website or in other public documents that members of the public may inspect or copy. SPQSF

From: Patrick MacCartee [mailto:patrick@tank18.com]

Sent: Monday, January 28, 2019 7:01 PM

To: Carroll, John (BOS) < john.carroll@sfgov.org>

Subject: Re: PCN Hearing 1/23/19 - Tank18 Follow Up

Hi John,

#### Attached are the following

- 1. Letters of support we have received today from some of our customers and BYOB fans -37
- 2. Letter of support form CA State Senator Scott Wiener.
- 3. Support Petition that we have been running for a couple days ~113 sign ons.
- 4. BYOB Label Questions answered.

Please let me know if there are any other questions or documents I can provide for you and the board.

On Mon, Jan 28, 2019 at 4:09 PM Carroll, John (BOS) < john.carroll@sfgov.org> wrote:

Thanks for your question. Your previous email went out to all the Supervisors on Friday at 2:08 p.m.

If you have more support documents you would like added to the file and distributed to the Board, please just send in a reply-all to this email. We will take care to deliver.

Regards,

#### John Carroll

#### **Assistant Clerk**

**Board of Supervisors** 

San Francisco City Hall, Room 244

San Francisco, CA 94102

(415) 554-4445

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of the public may inspect or copy. SPQSF
From: Patrick MacCartee [mailto: <u>patrick@tank18.com]</u> Sent: Monday, January 28, 2019 4:04 PM
<b>To:</b> Carroll, John (BOS) < <u>iohn.carroll@sfgov.org</u> > <b>Subject:</b> Re: PCN Hearing 1/23/19 - Tank18 Follow Up
This message is from outside the City email system. Do not open links or attachments from untrusted sources.
Hi John, do I need to forward our support letter and petition to the board or just bring them in with us?
I have like 131 signatures over a dozen letter of support including one from CA senator Wiener.
Patrick
Sent from my iPhone.
Forwarded message
From: Patrick MacCartee < patrick@tank18.com > Date: Fri, Jan 25, 2019 at 1:49 PM
Subject: PCN Hearing 1/23/19 - Tank18 Follow Up
To: Mahogany, Honey (BOS) < <a href="mailto:honey.mahogany@sfgov.org">honey.mahogany@sfgov.org</a> , Aaron (BOS) < <a href="mailto:aaron.peskin@sfgov.org">aaron.peskin@sfgov.org</a> , Sunny (BOS) < <a href="mailto:sunny.angulo@sfgov.org">sunny.angulo@sfgov.org</a> , Lee (BOS)
< <u>lee.hepner@sfgov.org</u> >, Hillary < <u>hillary.ronen@sfgov.org</u> >, Amy (BOS) <amy.beinart@sfgov.org>, <matt.haney@sfgov.org>, <carolina.morales@sfgov.org></carolina.morales@sfgov.org></matt.haney@sfgov.org></amy.beinart@sfgov.org>
Cc: Cheryln Chin < cchin@tank18.com >, Carroll, John (BOS) < john.carroll@sfgov.org >

Dear Supervisors and other members,

My name is Patrick MacCartee and I am a founder and CEO of Tank18. I wanted to reach out to you and apologize for my absence for the PCN hearing on 1/23/19. I spent all of Tuesday night and most of the early morning Wednesday with my dying dog Hazel. In my sleep-depraved state, I slept through the first half of the meeting. In my absence I learned that a concerned member of the community brought conflicting information to your attention that I wanted to address about retail sales at our location.

## **Background**

When we opened Tank18 6 years ago, it was under a winery license, CA 02, which allowed sale of wine for on-premise consumption and off-premise consumption. In 2017 we had to renew our lease at 2x what we were originally paying. This meant we had to broaden our offering and adapt the business. When we moved to a type 75 license, we lost the privilege for sale of off-premise consumption, thus we have requested a type 20 so that we can again sell retail wine. As of January 2018, when we started operation under type 75 license, there have been no retails sales for off site consumptions at Tank18. Retail wine sales made up a good amount of business in the past >\$250k, this is why we are requesting the type 20, we don't think our business can survive at the market rate rents we are paying trying to keep pace with tech in encroaching in around us.

The web page grab (included below) the community member shared with you is basic information for one of our wine and food parties that we throw when we bring in a new wine release. 80% of a wineries carbon footprint is in the glass, thus we promote people brining in and reuse their own wine bottles for this event. They fill their bottles for \$9 and drink wine, they have lunch, and it's a fun party for all ages. We do this for about 6 wine releases a year with different themes. This month was Spanish themed and everyone had paella and other tapas with their Spanish style wine. All wine is consumed on premise, nothing leaves the building.

The screen grab shared with the PCN committee never made any mention of taking wine home or the fact that it was retail wine. I am not sure why this community member made that leap, but ultimately it was my fault for not being there to explain further. Is there any information I can provide you with to further help with your decision?

Sincerely,

Patrick MacCartee

Co Founder and CEO - Tank18

<image002.png>

Patrick MacCartee

Tank18 Winery

1345 Howard St

San Francisco, CA

415-637-0257

patrick@tank18.com

Patrick MacCartee

Tank18 Winery

1345 Howard St

San Francisco, CA

415-637-0257

patrick@tank18.com

<tank182019-01-28\_15-11-14.pdf>

Patrick MacCartee Tank18 Winery 1345 Howard St San Francisco, CA 415-637-0257 patrick@tank18.com CAPITOL OFFICE STATE CAPITOL. ROOM 4066 SACRAMENTO. CA 95814 TEL (916) 651-4011 FAX (916) 651-4911

DISTRICT OFFICE
455 GOLDEN GATE AVENUE
SUITE 14800
SAN FRÂNCISCO. CÁ 94102
TEL (415) 557-1300
FAX (415) 557-1252

SENATOR WIENER@SENATE CA.GOV

# California State Senate

#### SENATOR SCOTT WIENER

或善高

ELEVENTH SENATE DISTRICT

COMMITTEES
HUMAN SERVICES
CHAIR
APPROPRIATIONS
ENERGY, UTILITIES &
COMMUNICATIONS
PUBLIC SAFETY
TRANSPORTATION & HOUSING



January 28, 2019

Board President Norman Yee San Francisco Board of Supervisors 1 Dr. Carlton B. Goodlett Place City Hall, Room 244 San Francisco, Ca. 94102-4689

Dear President Yee:

I write in support of the Type-20 license sought by Tank18 at 1345 Howard Street.

- Wiene

In a short amount of time, Tank18 has become a top destination for wine lovers throughout the Bay Area. With over 6,000 square feet of event space, BizBash magazine declared Top18 one of the top new event spaces in San Francisco.

A true "urban winery," Tank18 previously held a Type-20 license which allowed for the sale of wine, both on and off site. In response to rising business costs, Tank18 adapted its business to operate under a Type-75 license. Approval of the Type-20 license will not only allow for the sale of wine again but will help Tank18 stay in business and continue to be a positive addition to the neighborhood.

Tank18 has been able to thrive for six years in the SOMA district, despite being in an area with lots of empty retail space. They have been good neighbors in District 6 bringing in more business and keeping the area lively throughout the week.

Should you have any questions regarding this matter, please do not hesitate to reach out to Victor Ruiz-Cornejo in my office at <u>victor.ruiz-cornejo@sen.ca.gov</u>.

Sincerely,

Scott Wiener

Senator

### CC:

Supervisor Sandra Lee Fewer Supervisor Catherine Stefani Supervisor Aaron Peskin Supervisor Gordon Mar Supervisor Vallie Brown Supervisor Matt Haney Supervisor Rafael Mandelman Supervisor Hillary Ronen Supervisor Shamann Walton Supervisor Ahsha Safaí

#### **BYOB Label Question**

We did have a question come in from one of the supervisors about the BYOB label and why we have them.

Why are you putting a BYOB label on the bottles if they are being consumed onsite?

Our BYOB program started when we did have an off premise license. People were reusing the same bottle over 10x and we started to see the build up on the stickers, which was really fun, so we created another recycling game with our customers.

#### Frequent recycling discounts

- Customers with 5 different BYOB labels on a single bottle got up to 5% off on their order.
- Customers with 10 or more BYOB labels on a single bottle got up to 10% off on their order.

Our customers love this game and they brought their bottles in with pride. It was fun kind of competition and badge of pride with many recyclers.



When we switch licenses and no longer had our retail licenses, we committed to our customers that we were in the works to solve this problem and that they could still earn credit towards their frequent recyclers discount. So customers keep bringing their bottles in and we keep putting stickers on them. They drink their wine onsite, but they get their discount or build up of stickers towards their discount for what ever they drink on site. The ultimate goal for most of them is that they are ready to rock with their 10 stickers if they don't have them already once we can reinstate retail sales.

Count	First Name	City	Zip	Email address
1	Patrick MacCartee	San Francisco	94103	maccartee@gmail.com
2	Sean Lackey	San Francisco	94110	A STATE OF THE PROPERTY OF T
3	Alex Mastrodonato	San Francisco	94103	Lamastro@gmail.com
4	Angelina Calderon	San Francisco	94122	Alinapaz@gmail.com
5	Tony D. Cornejo	Burlingame	94010	Tcdouglas650@gmail.com
6	Adam Garvey	San Francisco	94114	
7	Jack Krawczyk	San Francisco	94115	
8	Juan Garcia	SAN Francisco	94117	juan@beatboxevents.com
9	Johnnie Thompson	San Francisco	94110	johnniemail@gmail.com
10	Thomas Corvo	HONOLULU	96816	tomcorvo@gmail.com
11	Erich Pearson	San Francisco	94103	Epearsonsf@gmail.com
12	Megan Christopherson	San Francisco	94103	) # 18 COLO # 18
13	Adam Morrison	Lafayette	94549	lukeadamgo@hotmail.com
14	David Christensen	San Francsico	94109	dc10sf@yahoo.com
15	Brian Flynn	San Francisco	94114	Brianjflynn@hotmail.com
16	Stephanie Brennan	San Francisco	94109	Stephbrennan@gmail.com
17	Mike Dorsey	Oakland	94605	Miked8783@yahoo.com
18	Neena Sihota	San Francisco	94108	neenasihota@gmail.com
19	hector espinoza	San Jose	95116	Gslm21@yahoo.com
20	Khaia Brogan	San Francisco	94117	khaiabrogan@gmail.com
21	Brian Urmanita	San francisco	94114	B.urmanita@gmail.com
22	Brad Baertsch	Los Angeles	90036	brad.baertsch@gmail.com
23	Gale West	Phienix	85020	Gale@galewest.com
24	Jennifer Winger	Menio Park	94025	jennwinger@icloud.com
25	Rolo Talorda	San Francisco	94112	rolodj@gmail.com
26	Ben Randle	San Francisco	94102	
27	justin young	san francisco	94117	jpcyoung@gmail.com
28	Jason Jackson	San Francisco	94114	Jmattjack@gmail.com
29	John Hunt	San Francisco	94107	Jhunt1970@gmail.com
30	Maureen Benson	Oakland	94605	yesmsbenson@gmail.com
31	Leland Belli	San Francisco	94105	somasf94105@gmail.com
32	Jonah Parsons	San Francisco	94107	jonahparsons@gmail.com
33	Jonathan Taylor	San Francisco	94107	tank18@eljt.net
34	Rodrigo De Lima	SAN FRANCISC	94129	•
35	denise latka	San Francisco	94114	deniselawson@hotmail.com
36	Joseph Killian	San Francisco	94103	josephlkillian@gmail.com
37	Bret Allan	San Francisco	94109	Bret.allan@gmail.com
38	Michael Wei	San Francisco	94105	michael.wei@gmail.com
39	Kelly Fix	San Francisco	94131	Misskellyfox@gmail.com
40	Chris Garvey	Oakland	94605	cp_garvey@yahoo.com
41	Demian Rosenblatt	San Francisco	94114	demian@mac.com
42	Carlos Gonzalez	Long Beach	90808	carlosgonzalezjr@gmail.com

43	Jason Fuges	San Francisco	94114	Jfuges@gmail.com
44	Lauren lyon	San Francisco		lyon.lauren@gmail.com
45	Charles Tindell	San Francisco		charles0677@hotmail.com
46	Rachel Siress	Mountain View	94041	
47	Matthew Lawrence	San francisco	***************************************	Matlaw@gmail.com
48	Lowell Caulder	San Francisco	00-14-11/0	
49	Jay Barmann	SAN FRANCISC	94117	lowell.caulder@gmail.com jay@conflation.info
	Mike Blank	San Francisco		
50 51				mike@mikeblank.com
51	Drew guyton	san Francisco		drewguyton@aol.com
52	Randy Maupin	San Francisco		Randysfcatclub@gmail.com
53	Walter Johnson	san francisco		walter.j.johnson@gmail.com
54	Rachel Swedish	San Francisco	94117	Raswedi@gmail.com
55	Beatrice Chin	San Francisco	94131	
56	Gerald Chin	San Francisco	94121	
57	John Adams	San Francisco		jna@retina.net
58	Eric waldron	san francisco		ewaldron949@gmail.com
59	Herbert Hilliard	Sf	94103	Herbert.hilliard@yahoo.com
60	MEGAN WILLSON	SAN FRANCISC	94122	
61	Heather Melton	San Francisco	94103	heatmelt@hotmail
62	Nikkole Gadsden	San leandro	94577	Nikkejg@gmail.com
63	Gregory Green	san francisco	94102	glgreen@gmail.com
64	Schuyler St John	San Francisco	94105	Schstjohn@gmail.com
65	Carlos Cabarcos	San Francisco	94117	
66	Ian Hunter	San Francisco	94110	landhunter@yahoo.com
67	John Anaya	San Francisco	94122	johnanaya@gmail.com
68	Timothy Denike	San Francisco	94114	timmy@circuitboy.org
69	Kathleen Bigelow	Kirkland	98034	kbigelow5@hotmail.com
70	Sarah David Bogachyk	San Francisco	94110	lbogachik@gmail.com
71	Luke Powell	San francisco	94115	Luckylamour@gmail.com
72	Arlene Guizar	La jolla	92037	Arleneguizar@gmail.com
73	ronda mcwhorter	waterford	95386	ferretmom6@hotmail.com
74	Tessa Bronner	San Francisco	94112	t_bronner@yahoo.com
75	Paula Crabtree	Salinas	93906	Paula@churchbrothers.com
76	Alisha Liscinsky	San Francisco	94116	
77	Corinne Ng	San Francisco	94107	corinne@corinneng.com
78	Jane Chang	San Francisco	94109	jane@redcoachmotorlodge.com
79	Adrian Hills	San Francisco	94103	Adrianhills@gmail.com
80	aimee Cannon	Salinas	***************************************	Cannona77@gmail.com
81	Patrick Boscarino	San Jose		Patrick@anml.com
82	Karen padres	Salinas	93901	Richardpadres@comcast.net
83	Jen Adkins	San Fransisco		Jen.adkins24@gmail.com
84	Adam Huffman	San Francisco		adammhuffman.com
85	Cheryln Chin	San Francisco		cherylnchin@yahoo.com

86	Aaron Hagaman	San Francisco	94114	airhagaman@gmail.com
87	Shane Humphreys	Oakland	94605	Shaneadero@gmail.com
88	Josh bukstein	san Francisco	94110	joshbukstein@gmail.com
89	Dara Looney	Berkeley	94710	
90	Rob Kaftan	San Francisco	94114	Rkaftan@yahoo.com
91	Jimmy castellucci	san francisco	94117	jmcast80@gmail.com
92	James Kim	Oakland	94619	James.king@gmail.com
93	Matthew Zils	San Francisco, C	94103	drxilz@gmail.com
94	Olivia Morsd	San Francisco	94110	Olivia.morad@gmail.com
95	David Mohammadi	San Francisco	94114	Dahvideh@hotmail.com
96	Theresa Vu	San Francisco	94102	teavu415@gmail.com
97	Kyle Drechsler	San Francisco	94102	Kyledrechsler@gmail.com
98	John Pacheco	San Francisco	94110	pacheco_john@yahoo.com
99	mark davin	oakland	94611	mdavingz@gmail.com
100	Neil Stewart	San Francisco	94102	mr stewart.n@gmail.com
101	Katie Cubillas	San Francisco	94109	cubillas@gmail.com
102	Liz and Van Adams	Los Gatos	95032	chipsandsalsa@verizon.net
103	Robert Marshall	San Francisco	94115	lucas.marshall@gmail.com
104	Andrew Williams	San Francisco	94110	antixian666@gmail.com
105	Jon Bentley	San francisco	94131	Jobent@gmail.com
106	Cory Knox	San francisco	94114	Corysfo@yahoo.com
107	Lane Stilson	San Francisco	94114	lanestilson@gmail.com
108	Jamie Talbot	San Francisco	94102	jamie@jamietalbot.com
109	Saundra Johnson	Denair	95316	saundra.s.johnson@gmail.con
110	David Suh	San Francisco	94127	
111	Joshua Kotler	San Francisco	94107	Samsunjek@gmail.com
112	Chuck Gutro	San Francisco	94110	cgutro@salesforce.com
113	Mike Dopson	San Francisco	94109	Mdopson@gmail.com

I am a local member of the community and neighborhood who feels that Tank18 provides a valuable and unique service in our neighborhood. We love attending their restaurant and wine events and highly desire the ability to take our wine home or to parties once again. Tank18 serves as a beautiful melting pot of all members that make up the fabric of SF's vibrant community, including people of color, LBGTQ, parents & families, and all economic classes with a wide array of offerings. Please help support one of our favorite small local business and help keep SOMA night life and quality food options available.

Signed

Name

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Signed

Walter Johnson

Name

1-28-19

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Signed

Nama



#### Patrick MacCartee <patrick@tank18.com>

## Fwd: Support for Local Establishment - TANK 18

Cheryln Chin <cchin@tank18.com>

Mon, Jan 28, 2019 at 4:09 PM

To: Ed Coleman <e2cassoc@sbcglobal.net>

Cc: Patrick James MacCartee <patrick@tank18.com>, Ed Chin <scubagolf88@yahoo.com>

Ed, Thank you SO much for sending this directly the Board of Supervisors!!

You are awesome and a loyal Tank18 patron.

Much Gracias!!

Cheryln, Ed & Patrick

Cheryln Chin | Tank 18 Winery | cchin@tank18.com

Begin forwarded message:

From: Edward Coleman <e2cassoc@sbcglobal.net>
Subject: Support for Local Establishment - TANK 18

Date: January 28, 2019 at 4:06:01 PM PST

To: "sanfranciscoboardofsupervisors@sfgov.org" <sanfranciscoboardofsupervisors@sfgov.org>

Honorable Members of the Board,

I am writing this letter in support of this highly unusual local establishment. I have been a resident of San Francisco for over 40 years, and feel that Tank 18 provides a valuable and unique service in one of our unique neighborhoods in the City. We enjoy patronizing this establishment while meeting our friends of advancing age in an atmosphere which includes young adults representing a multitude of age groups and ethnicity's. We enjoy their restaurant and cherish the opportunity to pair their unique wines with our foods and also have the opportunity to carry home some of their wines for enjoyment later. Tank 18 serves as a unparalleled melting pot in a lovely setting for the varying members of the San Francisco Community, including people of color, LBGTQ individuals, and parents and families from a broad spectrum of economic means. Tank 18's variety of offerings are consonant with this joyfull panoply of humanity. I am asking for your support in sustaining one of our favorite small, local businesses that have so enriched the night life and quality food options in SOMA. As this area continues to grow, Tank 18 will remain a welcome addition.

I hope that you will assist me and members of my family by continuing to avail the food and wine options that Tank 18 has so ably offered to so many of us.

Respectfully,

Edward Coleman

I am a local member of the community and neighborhood who feels that Tank18 provides a valuable and unique service in our neighborhood. We love attending their restaurant and wine events and highly desire the ability to take our wine home or to parties once again. Tank18 serves as a beautiful melting pot of all members that make up the fabric of SF's vibrant community, including people of color, LBGTQ, parents & families, and all economic classes with a wide array of offerings. Please help support one of our favorite small local business and help keep SOMA night life and quality food options available.

Signed

Name

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Signed

LISA SOBERANES

Name

1.28.19

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Peter	B	Orth
C: d		

Signed

Peter B. Orth

Name

1/28/19

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Signed

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Signed

ANDROJA GIPTONAN

Name

1152110

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Signed

Michael Gorecks

Name

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Signed

Veronica Contas

Name

1.28.19

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Signed

Marche Mulier

Name

) Jate

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Signed

Shantel Hermandez

Name

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Signed

Kendra Lancin

Name

1/28/19

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Signed

Name

Date<sup>l</sup>

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Signe

Molly Morrison

Name

1/26/19 Date

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	-
Signed	

Walter Gómez

Name

1/28/19

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Signed

Jeony Park

Name

1/28/2019

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Signed

Ed Chin

Name

1 28 19 Date

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Edith Mendez

1/28/19

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Signed

Joseph Killian

Name

1/28/2019

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Name

Jan 28, 2019

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Signed

**ELLIOTT NATHAN** 

Name

**Jan 28, 2019** 

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Name		
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Signed	- Ji-p-k_	
	Jim Park	
Name		_
	Jan 28, 2018	
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**Signed** 

Name

#### Carroll, John (BOS)

From:

Board of Supervisors, (BOS)

Sent: To: Monday, January 28, 2019 4:29 PM BOS-Supervisors; Carroll, John (BOS)

Subject:

FW: Support for Local Establishment - TANK 18

Categories:

181032

From: Edward Coleman <e2cassoc@sbcglobal.net>

Sent: Monday, January 28, 2019 4:16 PM

Subject: Re: Support for Local Establishment - TANK 18

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

#### Honorable Members of the Board,

I am writing this letter in support of this highly unusual local establishment. I have been a resident of San Francisco for over 40 years, and feel that Tank 18 provides a valuable and unique service in one of our unique neighborhoods in the City. We enjoy patronizing this establishment while meeting our friends of advancing age in an atmosphere which includes young adults representing a multitude of age groups and ethnicity's. We enjoy their restaurant and cherish the opportunity to pair their unique wines with our foods and also have the opportunity to carry home some of their wines for enjoyment later. Tank 18 serves as a unparalleled melting pot in a lovely setting for the varying members of the San Francisco Community, including people of color, LBGTQ individuals, and parents and families from a broad spectrum of economic means. Tank 18's variety of offerings are consonant with this joyfull panoply of humanity. I am asking for your support in sustaining one of our favorite small, local businesses that have so enriched the night life and quality food options in SOMA. As this area continues to grow, Tank 18 will remain a welcome addition.

I hope that you will assist me and members of my family by continuing to avail the food and wine options that Tank 18 has so ably offered to so many of us.

Respectfully,

Edward Coleman

#### Carroll, John (BOS)

From:

Subject:

Carroll, John (BOS)

Sent:

Friday, January 25, 2019 2:05 PM

To:

'Patrick MacCartee'; Board of Supervisors, (BOS)

Cc:

Cheryln Chin; Mahogany, Honey (BOS); Peskin, Aaron (BOS); Angulo, Sunny (BOS); Hepner, Lee (BOS); Ronen, Hillary; Beinart, Amy (BOS); Haney, Matt (BOS); Morales, Carolina (BOS)

Lie

RE: PCN Hearing 1/23/19 - Tank18 Follow Up

Thanks for your letter, Mr. MacCartee.

We will forward your message to the entire Board of Supervisors for their information before the Board meeting on Tuesday, and I will retain your communication for the Board file.

I invite you to review the entire matter on our <u>Legislative Research Center</u> by following the link below: Board of Supervisors File No. 181032

# John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415)554-4445



Click here to complete a Board of Supervisors Customer Service Satisfaction form.

The Legislative Research Center provides 24-hour access to Board of Supervisors legislation and archived matters since August 1998.

Disclosures: Personal information that is provided in communications to the Board of Supervisors is subject to disclosure under the California Public Records Act and the San Francisco Sunshine Ordinance. Personal information provided will not be redacted. Members of the public are not required to provide personal identifying information when they communicate with the Board of Supervisors and its committees. All written or oral communications that members of the public submit to the Clerk's Office regarding pending legislation or hearings will be made available to all members of the public for inspection and copying. The Clerk's Office does not redact any information from these submissions. This means that personal information—including names, phone numbers, addresses and similar information that a member of the public elects to submit to the Board and its committees—may appear on the Board of Supervisors website or in other public documents that members of the public may inspect or copy. SPQSF

From: Patrick MacCartee [mailto:patrick@tank18.com]

Sent: Friday, January 25, 2019 1:50 PM

To: Mahogany, Honey (BOS) <honey.mahogany@sfgov.org>; Peskin, Aaron (BOS) <aaron.peskin@sfgov.org>; Angulo,

Sunny (BOS) <sunny.angulo@sfgov.org>; Hepner, Lee (BOS) <lee.hepner@sfgov.org>; Ronen, Hillary

<hillary.ronen@sfgov.org>; Beinart, Amy (BOS) <amy.beinart@sfgov.org>; Haney, Matt (BOS) <matt.haney@sfgov.org>;

Morales, Carolina (BOS) < carolina.morales@sfgov.org>

Cc: Cheryln Chin <cchin@tank18.com>; Carroll, John (BOS) <john.carroll@sfgov.org>

Subject: PCN Hearing 1/23/19 - Tank18 Follow Up

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Dear Supervisors and other members,

My name is Patrick MacCartee and I am a founder and CEO of Tank18. I wanted to reach out to you and apologize for my absence for the PCN hearing on 1/23/19. I spent all of Tuesday night and most of the early morning Wednesday with my dying dog Hazel. In my sleep-depraved state, I slept through the first half of the meeting. In my absence I learned that a concerned member of the community brought conflicting information to your attention that I wanted to address about retail sales at our location.

#### **Background**

When we opened Tank18 6 years ago, it was under a winery license, CA 02, which allowed sale of wine for on-premise consumption and off-premise consumption. In 2017 we had to renew our lease at 2x what we were originally paying. This meant we had to broaden our offering and adapt the business. When we moved to a type 75 license, we lost the privilege for sale of off-premise consumption, thus we have requested a type 20 so that we can again sell retail wine. As of January 2018, when we started operation under type 75 license, there have been no retails sales for off site consumptions at Tank18. Retail wine sales made up a good amount of business in the past >\$250k, this is why we are requesting the type 20, we don't think our business can survive at the market rate rents we are paying trying to keep pace with tech in encroaching in around us.

The web page grab (included below) the community member shared with you is basic information for one of our wine and food parties that we throw when we bring in a new wine release. 80% of a wineries carbon footprint is in the glass, thus we promote people brining in and reuse their own wine bottles for this event. They fill their bottles for \$9 and drink wine, they have lunch, and it's a fun party for all ages. We do this for about 6 wine releases a year with different themes. This month was Spanish themed and everyone had paella and other tapas with their Spanish style wine. All wine is consumed on premise, nothing leaves the building.

The screen grab shared with the PCN committee never made any mention of taking wine home or the fact that it was retail wine. I am not sure why this community member made that leap, but ultimately it was my fault for not being there to explain further. Is there any information I can provide you with to further help with your decision?

Sincerely,

Patrick MacCartee Co Founder and CEO - Tank18





### BYOB TURNS 6 - JANUARY 19, 2019

11A - 5P (BOTTLING LINE STOPS AT 4P)

Patrick MacCartee Tank18 Winery 1345 Howard St San Francisco, CA 415-637-0257 patrick@tank18.com Dear Supervisors and other members,

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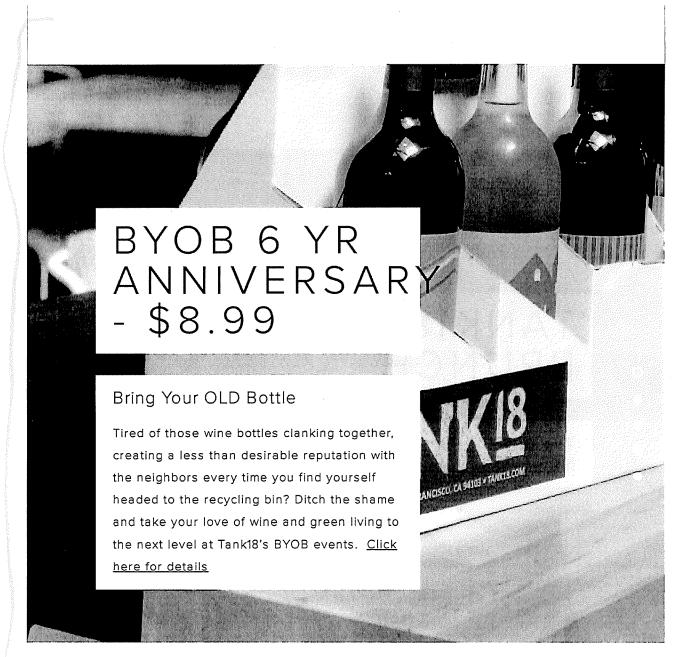
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## BYOB TURNS 6 - JANUARY 19, 2019

11A - 5P (BOTTLING LINE STOPS AT 4P)