

FORM SFEC-126
NOTIFICATION OF CONTRACT APPROVAL
 (S.F. Campaign and Government Conduct Code § 1.126)

City Elective Officer Information <i>(Please print clearly)</i>	
Name of City elective officer(s): Members, San Francisco Board of Supervisors	City elective office(s) held: Members, San Francisco Board of Supervisors

Contractor Information <i>(Please print clearly)</i>	
Name of Contractor: En Pointe Technologies Sales, LLC	
<i>Please list the names of (1) members of the contractor's board of directors; (2) the contractor's chief executive officer, chief financial officer and chief operating officer; (3) any person who has an ownership of 20 percent or more in the contractor; (4) any subcontractor listed in the bid or contract; and (5) any political committee sponsored or controlled by the contractor. Use additional pages as necessary.</i> Officers of PCM, Inc. (See attached) Frank Khulusi – Chairman/CEO Robert (Jay) Miley – President Brandon LaVerne – CFO/Treasurer & Asst. Secretary Subcontractors: TopTek Micro Systems, Ameritech, Delta Computer Solutions, Diamond Technology, Inc., AcademyX, Inc., RLS, Exygy, LLC, C M Pro's, Inc, Chaves & Associates, Beta Nineties Computer Inc., Kelco Computing, Mann Consulting, Actnet Advanced Technology Corp No political committee. Contractor address: 1940 E. Mariposa Ave El Segundo, CA 90245-3457	
Date that contract was approved: 1/15/19	Amount of contract: \$20,000,000
Describe the nature of the contract that was approved: This contract is to provide information technology hardware, software, professional and Cloud services to the City and County of San Francisco for your Tiers 1 and 2 of the Technology Marketplace 2.0. En Pointe has been providing services of this nature to CCSF since 2004.	
Comments:	

This contract was approved by (check applicable)

The City elective officer(s) identified on this form

A board on which the City elective officer(s) serves

San Francisco Board of Supervisors

Print Name of Board

The board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on the form sits

Print Name of Board

Filer Information <i>(Please print clearly)</i>	
Name of filer: Angela Calvillo, Clerk of the Board	Contact telephone number: (415) 554-5184
Address: City Hall, Room 244, 1 Dr. Carlton B. Goodlett Pl., San Francisco, CA 94102	E-mail: Board.of.Supervisors@sfgov.org

Signature of the Elective Officer (if submitted by City elective officer)

Date Signed

Angela Calvillo

1/18/19

Signature of Board Secretary or Clerk (if Submitted by Board Secretary or Clerk)

Date Signed



ABOUT US

Board of Directors

PCM ADVANTAGE

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Frank F. Khulusi
Chairman and Chief Executive Officer - PCM, Inc.

Chairman and Chief Executive Officer - PCM, Inc.



Frank F. Khulusi is one of our co-founders and has served as our Chairman of the Board and Chief Executive Officer since our inception in 1987, served as our President from our inception in 1987 until July 1999, and again from March 2001 to March 2012. Mr. Khulusi attended the University of Southern California. Mr. Khulusi's areas of relevant experience, qualifications, attributes or skills include extensive knowledge of the IT direct marketing and solutions industries, over 30 years of experience in leadership and growth of our company, extensive operations and financial experience, and experience with public company corporate governance.

Thomas A. Maloof
Director

Director

Thomas A. Maloof has served as one of our directors since May 1998. He served as Chief Financial Officer of Hospitality Marketing Concepts from January 2001 to August 2005, and has been an independent consultant since August 2005. Mr. Maloof served as President of Perinatal Practice Management, Inc. from February 1998 to November 2000. From August 2004 through April 11, 2005, Mr. Maloof served on the board of directors of our former subsidiary, eCOST.com, Inc. (Nasdaq: ECST). Mr. Maloof served as a director for Farmer Brothers Coffee (Nasdaq: FARM) from 2003 to 2011 and The Ensign Group (Nasdaq: ENSG) from 2000 to 2013. Mr. Maloof's areas of relevant experience, qualifications, attributes or skills include extensive knowledge of the IT direct marketing and solutions industries; experience having served on the board of directors of Farmer Brothers and The Ensign Group (including service on the audit committees of both entities); public accounting and auditing experience; and public company corporate governance, finance and financial reporting experience.

- Chair of the Audit Committee
- Member of the Nominating and Governance Committee

Ronald B. Reck
Director

Director

Ronald B. Reck has served as one of our directors since April 1999. Mr. Reck was employed by Applebee's International from 1987 to 1997, serving most recently as Executive Vice President and Chief Administrative Officer. Since 1998, Mr. Reck has served as President and Chief Executive Officer of Joron Properties, LLC, a real estate company until December 31, 2014. Mr. Reck's areas of relevant experience, qualifications,




Shareholder Tools




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attributes or skills include extensive knowledge of the IT direct marketing and solutions industries; extensive experience as a private investor; senior leadership roles with operations experience in complex public and private companies; and public company corporate governance and financial reporting experience.

-  Member of the Audit Committee
-  Member of the Nominating and Governance Committee
-  Chair of the Compensation Committee

 **Paul C. Heeschen**
Director

Director

Paul C. Heeschen has served as one of our directors since February 2006. Mr. Heeschen has served as a member of the board of directors of New Home Co Inc. (NYSE: NWHM) since February 2014. Mr. Heeschen served from January 1996 to May 2010 as a member of the board of directors of Diedrich Coffee, Inc., which was acquired by a subsidiary of Green Mountain Coffee Roasters, Inc. in May 2010. Mr. Heeschen served as Diedrich's Chairman from February 2001 and as its Executive Chairman from February 2010 to May 2010. Since 1995, Mr. Heeschen also has been a principal of Heeschen & Associates, a private investment firm. Mr. Heeschen's areas of relevant experience, qualifications, attributes or skills include extensive knowledge of the IT direct marketing and solutions industries; extensive experience as a private investor; senior leadership roles with operations experience in complex public and private companies; and public company corporate governance, finance and financial reporting experience.

-  Member of the Audit Committee
-  Member of the Nominating and Governance Committee
-  Member of the Compensation Committee

More than an IT Provider - We're Your Technology Partner!

Since 1987, PCM has been a leading provider of IT products, services, solutions to businesses, government agencies, educational, institutions, and healthcare facilities. We provide access to over 300,000 IT products like tablets , notebooks , desktops , servers , storage , and networking from leading manufacturers like Cisco , HPI , Apple , Adobe , Lenovo and Microsoft . With powerful eProcurement tools, comprehensive software licensing solutions and dedicated Account Executives, it's easy to get exactly what you need to tackle your technical challenges.

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- About Us
- Blog
- Brands
- Careers
- Certification & Authorization
- Investor Relations

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- Privacy Policy
- RSS
- Site Map
- Terms of Use and Sale
- Why PCM?

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We Provide

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- Employee Purchase Program
- OpsTRACK
- Services
- Solutions

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We proudly welcome American Express® Cards



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