File No	190167	Committee Is Board Item N	tem No Io	3
	COMMITTEE/BOAR AGENDA PACKE			S
Committee:	Budget & Finance Sub-Co	mmittee	Date Mirci	L13,2019
Board of Su	pervisors Meeting		Date	
Cmte Boal	Motion Resolution Ordinance Legislative Digest Budget and Legislative A Youth Commission Repolative A Introduction Form Department/Agency Cove MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Comm Award Letter Application Public Correspondence	er Letter and/		
OTHER	(Use back side if addition	nal space is n	eeded)	
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Completed by: Linda Wong
Completed by: Linda Wong

Date March f, 2019

Date\_\_\_\_

[Accept and Expend Gift - San Francisco Foundation - 101 Hyde Street - \$1,000,000]

Resolution authorizing the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue Fund; and approving the City's use of those funds for the interim activation of City property located at 101 Hyde Street.

WHEREAS, The Mayor's Office of Housing and Community Development ("MOHCD") is responsible for collecting and expending funding for affordable housing; and

WHEREAS, Ordinance No. 126-16 was finally approved by the Board of Supervisors on June 28, 2016, and signed by the Mayor on July 7, 2016, a copy of which is on file with the Clerk of the Board of Supervisors under File No. 160550 and is incorporated herein by reference ("1066 Market Planning Approvals"); and

WHEREAS, The 1066 Market Planning Approvals required 1066 Market Street, LLC ("Developer") to cause conveyance to City of Assessor's Parcel Block No. 0346, Lot No. 003A, located at 101 Hyde Street in the City and County of San Francisco (the "Property"); and

WHEREAS, Resolution No. 253-16 was approved by the Board of Supervisors on June 21, 2016, and signed by the Mayor on July 1, 2016, a copy of which is on file with the Clerk of the Board of Supervisors under File No. 160694 and is incorporated herein by reference, and authorized the Director the Property to accept the Property on behalf of the Mayor's Office of Housing and Community Development; and

WHEREAS, Pursuant to Resolution No. 253-16, the City acquired the Property on August 5, 2016, (the "Acquisition Date"); and

WHEREAS, Developer shall cause City to be provided \$1,000,000 through the San Francisco Foundation (the "SFF") for the purpose of: (i) offsetting interim ownership costs incurred by City as of the Acquisition Date; (ii) funding improvements to the Property to support interim activation; and (iii) fund miscellaneous expenses associated with interim activation of the Property (collectively, the "Interim Uses") until the Property is developed for its intended future purpose as permanent affordable housing; and

WHEREAS, MOHCD has requested the \$1,000,000 funds from the SFF, which would be given to the Neighborhood Development Special Revenue Fund as maintained by the Controller to be used by the City for such Interim Uses; now, therefore, be it

RESOLVED, The Board of Supervisors hereby authorizes MOHCD to accept the gift of \$1,000,000 from the SFF and to expend it consistent with the Interim Uses and requirements of the gift.

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Approved:
London N. Breed, Mayor

Recommended:

Ben Rosenfield, Controller

#### Items 2 and 3

#### Files 19-0166 and 19-0167

Continued from February 27, 2019 Budget and Finance Committee

#### Department:

Mayor's Office of Housing and Community Development Real Estate Division

#### **EXECUTIVE SUMMARY**

#### **Legislative Objectives**

**File 19-0166** is a resolution authorizing the Director of the City's Real Estate Division to execute a commercial lease between City and La Cocina, Inc., for City-owned property located at 101 Hyde Street.

**File 19-0167** is a resolution authorizing the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue fund, and approves the City's use of the funds for the interim activation of 101 Hyde Street.

#### **Key Points**

- 101 Hyde Street is a City-owned parcel, conveyed to the City by the developer of market rate housing at 1066 Market Street in lieu of meeting the City's Inclusionary Affordable Housing requirements (approved by the Board of Supervisor through Ordinance 126-16). The property is slated for affordable housing development, but until sufficient funding is identified to develop the property, the Board of Supervisors approved the property for interim use for community serving purposes. In addition to the property conveyance, the developer donated \$6 million, of which \$1 million was for interim community use and \$5 million was for affordable housing development. These funds are held in trust by the San Francisco Foundation.
- The City selected the nonprofit organization, La Cocina, through a competitive solicitation to use the property for food oriented businesses. Under the proposed lease, La Cocina would make tenant improvements and operate a food hall, assisting low-income clients in launching self-sustaining businesses.
- The tenant improvements are scheduled for completion in November 2019. Upon issuance of the temporary certificate of occupancy, La Cocina will pay annual rent of \$12,000 and percentage rent equal to 5 percent of net revenues. The lease will extend through December 2025.

#### **Fiscal Impact**

Tenant improvement costs are estimated to be \$4.6 million. Funding sources include \$1.4 million of City funds, including the \$1 million grant from the San Francisco Foundation and \$465,000 in previously appropriated funds; \$2.4 million secured by La Cocina through fundraising; and approximately \$780,000 to be obtained through additional fundraising or a bridge loan.

#### Recommendation

Approval of the proposed resolutions is a policy matter for the Board of Supervisors.

#### **MANDATE STATEMENT**

City Administrative Code Section 10.170-1 states that accepting Federal, State, or third-party grant funds in the amount of \$100,000 or more, including any City matching funds required by the grant, is subject to Board of Supervisors approval.

City Administrative Code Section 23.30 requires Board of Supervisors approval for lease of Cityowned property that is not required for City purposes. An appraisal of the fair market rent for the lease is not required if the Director of the City's Real Estate Division determines that the fair market rent is less than \$45 per square foot..

#### **BACKGROUND**

101 Hyde Street is a one story building at the corner of Golden Gate Avenue and Hyde Street consisting of approximately 7,500 square feet of space formerly used as a U.S. Postal Service Office. In August 2016, the owner of the land dedicated the site to the City through the Mayor's Office of Housing and Community Development (MOHCD) for the purpose of developing affordable housing. The dedication was a result of Ordinance 126-16 which waived the Inclusionary Affordable Housing requirements set forth in Planning Code Section 415, exempting the market rate residential development at 1066 Market Street (affiliated with the Shorenstein Properties LLC) from such requirements in exchange for the dedication of real property.

#### **DETAILS OF PROPOSED LEGISLATION**

**File 19-0166**: The proposed resolution authorizes the Director of Real Estate to execute a commercial lease between City and La Cocina, Inc., for City-owned property located at 101 Hyde Street.

**File 19-0167:** The proposed resolution authorizes the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue fund, and approves the City's use of the funds for the interim activation of 101 Hyde Street.

#### \$1,000,000 Gift (File 19-0167)

As noted above, the developer of the market rate housing at 1066 Market Street donated 101 Hyde Street to the City for affordable housing development in lieu of meeting the City's Inclusionary Affordable Housing requirements. In addition to the property donation, the developer donated \$6 million for the development of 101 Hyde Street; \$1 million was donated for temporary development of the site while the City raised additional funds for developing the site as permanent affordable housing, and \$5 million was donated for converting the space to affordable housing. The San Francisco Foundation agreed to be the temporary trustee of the funds until the site is ready for development.

The release of the \$1,000,000 gift would be used for temporary development of the site. According to the proposed resolution, the \$1,000,000 was given to the San Francisco Foundation for the purpose of (i) offsetting interim ownership costs incurred by the City for temporary use of the property; (ii) funding improvements to the property to support interim use; and (iii) funding miscellaneous expenses associated with interim use of the property until the property is developed as permanent affordable housing.

#### Commercial Lease (File 19-0166)

#### Original Lease

In 2016, the City's Real Estate Division in collaboration with the Office of Economic and Workforce Development (OEWD) and MOHCD solicited proposals for temporarily converting 101 Hyde Street to a community serving interim use through a competitive Request for Proposals (RFP) process. They received two proposals and selected La Cocina, Inc., a non-profit organization, as the proposer with the higher application and interview score. La Cocina specializes in assisting low-income clients in launching self-sustaining food oriented businesses. La Cocina proposed building a food hall with a commercial kitchen in the space which will include seven kiosks for full time vendors, and one kiosk for rotating pop-ups.

Between December 2016 and June 2018, a period of 18 months, the Real Estate Division and La Cocina worked to establish the terms of the commercial lease. The Real Estate Division entered into a lease with La Cocina in June 2018. The lease term was year-to-year for up to seven years. According to Mr. Josh Keene, Special Projects and Transactions Manager, the Real Estate Division consulted with the City Attorney's Office and did not consider the lease to be subject to Board of Supervisors approval for the initial one-year term under Administrative Code Section 23.31, which grants the Director of Real Estate the authority to enter into leases of one year or less for which the rent is less than \$15,000. Under the lease, upon issuance of a temporary certificate of occupancy, La Cocina will pay annual rent of \$12,000 and percentage rent of 5 percent of net income.

#### **Proposed Lease**

The proposed lease replaces the prior year-to-year lease and provides a mechanism for the City to release portions of the \$1 million gift, as well as additional City funds, to La Cocina. The lease term is for approximately six years and nine months from approximately March 1, 2019 through December 31, 2025. Upon issuance of a temporary certificate of occupancy, La Cocina would pay annual rent of \$12,000 and percentage rent equal to 5 percent of net income.

#### Tenant Improvements

The original lease and proposed lease are for the operation of a restaurant, bar, and/or food market hall. La Cocina is responsible to make tenant improvements at its sole cost, based on detailed architectural drawings included in the original lease. The City will reimburse La Cocina for tenant improvements up to \$1,465,000. Design development documents are completed and construction documents are 90 percent complete. Construction of tenant improvements is scheduled to begin in May 2019 and completion of tenant improvements is expected in November 2019.

#### **FISCAL IMPACT**

The project budget for tenant improvements to 101 Hyde Street is \$4,600,000 as shown below in Table 1.

Table 1: Preliminary project budget for development at 101 Hyde Street

Total Uses	\$4,600,000
Contingency (6%)	256,889
Subtotal	\$4,343,111
Administration	70,000
Furniture, Fixtures, and Equipment	152,000
Construction Hard Costs	4,013,100
Permits and Utilities	24,386
Design and Engineering Costs	\$83,625
Uses	
Total Sources	\$4,600,000
Bridge Loan or Other Fundraising <sup>c</sup>	782,522
Subtotal City and La Cocina Funds	\$3,817,478
Subtotal La Cocina <sup>b</sup>	\$2,412,478
US Department of Health and Human Services	750,000
La Cocina Funds	\$1,662,478
La Cocina Funds	
Subtotal City Funds <sup>a</sup>	\$1,405,000
FY 2017-18 and FY 2018-19 Budget	465,000
San Francisco Foundation Grant	\$940,000
City Funds	
Sources	

<sup>&</sup>lt;sup>a</sup> Of the \$1 million San Francisco Foundation grant, \$60,000 is allocated to Real Estate Division costs and \$940,000 is allocated to the 101 Hyde Street project. Total City contribution is \$1,465,000, including \$60,000 in Real Estate Division costs, \$940,000 in the San Francisco Foundation grant, and \$465,000 previously appropriated by the Board of Supervisors in the FY 2017-18 and FY 2018-19 budgets.

#### **RECOMMENDATION**

Approval of the proposed resolutions is a policy matter for the Board of Supervisors.

<sup>&</sup>lt;sup>b</sup> La Cocina has \$2,412,478 in funds previously received, approved, or pledged from foundations, corporations, individuals, and federal grants.

<sup>&</sup>lt;sup>c</sup> The funding gap of \$782,522 is expected to come from additional fundraising by La Cocina, or if necessary, from a bridge loan to La Cocina from Dignity Health.

Items 19 and 20	Department:
Files 19-0166 and 19-0167	Mayor's Office of Housing and Community Development
	Real Estate Division

#### **EXECUTIVE SUMMARY**

#### **Legislative Objectives**

**File 19-0166** is a resolution authorizing the Director of the City's Real Estate Division to execute a commercial lease between City and La Cocina, Inc., for City-owned property located at 101 Hyde Street.

**File 19-0167** is a resolution authorizing the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue fund, and approves the City's use of the funds for the interim activation of 101 Hyde Street.

#### **Key Points**

- 101 Hyde Street is a City-owned parcel, conveyed to the City by the developer of market rate housing at 1066 Market Street in lieu of meeting the City's Inclusionary Affordable Housing requirements (approved by the Board of Supervisor through Ordinance 126-16). The property is slated for affordable housing development, but until sufficient funding is identified to develop the property, the Board of Supervisors approved the property for interim use for community serving purposes. In addition to the property conveyance, the developer donated \$6 million, of which \$1 million was for interim community use and \$5 million was for affordable housing development. These funds are held in trust by the San Francisco Foundation.
- The City selected the nonprofit organization, La Cocina, through a competitive solicitation to use the property for food oriented businesses. Under the proposed lease, La Cocina would make tenant improvements and operate a food hall, assisting low-income clients in launching self-sustaining businesses.
- The tenant improvements are scheduled for completion in November 2019. Upon issuance of the temporary certificate of occupancy, La Cocina will pay annual rent of \$12,000 and percentage rent equal to 5 percent of net revenues. The lease will extend through December 2025.

#### Fiscal Impact

Tenant improvement costs are estimated to be \$4.6 million. Funding sources include \$1.4 million of City funds, including the \$1 million grant from the San Francisco Foundation and \$465,000 in previously appropriated funds; \$2.4 million secured by La Cocina through fundraising; and approximately \$780,000 to be obtained through additional fundraising or a bridge loan.

#### Recommendation

Approve the proposed resolution.

#### **MANDATE STATEMENT**

City Administrative Code Section 10.170-1 states that accepting Federal, State, or third-party grant funds in the amount of \$100,000 or more, including any City matching funds required by the grant, is subject to Board of Supervisors approval.

City Administrative Code Section 23.30 requires Board of Supervisors approval for lease of Cityowned property that is not required for City purposes. An appraisal of the fair market rent for the lease is not required if the Director of the City's Real Estate Division determines that the fair market rent is less than \$45 per square foot..

#### **BACKGROUND**

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#### **DETAILS OF PROPOSED LEGISLATION**

**File 19-0166**: The proposed resolution authorizes the Director of Real Estate to execute a commercial lease between City and La Cocina, Inc., for City-owned property located at 101 Hyde Street.

**File 19-0167:** The proposed resolution authorizes the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue fund, and approves the City's use of the funds for the interim activation of 101 Hyde Street.

#### \$1,000,000 Gift (File 19-0167)

As noted above, the developer of the market rate housing at 1066 Market Street donated 101 Hyde Street to the City for affordable housing development in lieu of meeting the City's Inclusionary Affordable Housing requirements. In addition to the property donation, the developer donated \$6 million for the development of 101 Hyde Street; \$1 million was donated for temporary development of the site while the City raised additional funds for developing the site as permanent affordable housing, and \$5 million was donated for converting the space to affordable housing. The San Francisco Foundation agreed to be the temporary trustee of the funds until the site is ready for development.

The release of the \$1,000,000 gift would be used for temporary development of the site. According to the proposed resolution, the \$1,000,000 was given to the San Francisco Foundation for the purpose of (i) offsetting interim ownership costs incurred by the City for temporary use of the property; (ii) funding improvements to the property to support interim use; and (iii) funding miscellaneous expenses associated with interim use of the property until the property is developed as permanent affordable housing.

#### Commercial Lease (File 19-0166)

#### Original Lease

In 2016, the City's Real Estate Division in collaboration with the Office of Economic and Workforce Development (OEWD) and MOHCD solicited proposals for temporarily converting 101 Hyde Street to a community serving interim use through a competitive Request for Proposals (RFP) process. They received two proposals and selected La Cocina, Inc., a non-profit organization, as the proposer with the higher application and interview score. La Cocina specializes in assisting low-income clients in launching self-sustaining food oriented businesses. La Cocina proposed building a food hall with a commercial kitchen in the space which will include seven kiosks for full time vendors, and one kiosk for rotating pop-ups.

Between December 2016 and June 2018, a period of 18 months, the Real Estate Division and La Cocina worked to establish the terms of the commercial lease. The Real Estate Division entered into a lease with La Cocina in June 2018. The lease term was year-to-year for up to seven years. According to Mr. Josh Keene, Special Projects and Transactions Manager, the Real Estate Division consulted with the City Attorney's Office and did not consider the lease to be subject to Board of Supervisors approval for the initial one-year term under Administrative Code Section 23.31, which grants the Director of Real Estate the authority to enter into leases of one year or less for which the rent is less than \$15,000. Under the lease, upon issuance of a temporary certificate of occupancy, La Cocina will pay annual rent of \$12,000 and percentage rent of 5 percent of net income.

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#### FISCAL IMPACT

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Table 1: Preliminary project budget for development at 101 Hyde Street

Sources	
City Funds	
San Francisco Foundation Grant	\$940,000
FY 2017-18 and FY 2018-19 Budget	465,000
Subtotal City Funds <sup>a</sup>	\$1,405,000
La Cocina Funds	
La Cocina Funds	\$1,662,478
US Department of Health and Human Services	750,000
Subtotal La Cocina <sup>b</sup>	\$2,412,478
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Subtotal City and La Cocina Funds	\$3,817,478
Bridge Loan or Other Fundraising <sup>c</sup>	782,522
Total Sources	\$4,600,000
Uses	
Design and Engineering Costs	\$83,625
Permits and Utilities	24,386
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Administration	70,000
Subtotal	\$4,343,111
Contingency (6%)	256,889
Total Uses	\$4,600,000

 $<sup>^{\</sup>rm a}$  Of the \$1 million San Francisco Foundation grant, \$60,000 is allocated to Real Estate Division costs and \$940,000 is allocated to the 101 Hyde Street project. Total City contribution is \$1,465,000, including \$60,000 in Real Estate Division costs, \$940,000 in the San Francisco Foundation grant, and \$465,000 previously appropriated by the Board of Supervisors in the FY 2017-18 and FY 2018-19 budgets.

#### **RECOMMENDATION**

Approve the proposed resolution.

<sup>&</sup>lt;sup>b</sup> La Cocina has \$2,412,478 in funds previously received, approved, or pledged from foundations, corporations, individuals, and federal grants.

<sup>&</sup>lt;sup>c</sup> The funding gap of \$782,522 is expected to come from additional fundraising by La Cocina, or if necessary, from a bridge loan to La Cocina from Dignity Health.

File Number:	190167	
(Provided by	Clerk of Board of Supervisors)	

#### **Grant Resolution Information Form**

(Effective July 2011)

Purpose: Accompanies proposed Board of Supervisors resolutions authorizing a Department to accept and expend grant funds.

The following describes	the grant referred to in	the accompanying resolution:

- 1. Grant Title: San Francisco Foundation Grant 101 Hyde Interim Activation
- 2. Department: Mayor's Office of Housing and Community Development
- 3. Contact Person: Benjamin McCloskey Telephone: (415) 701-5575
- 4. Grant Approval Status (check one):
  - [X] Approved by funding agency [] Not yet approved
- 5. Amount of Grant Funding Approved or Applied for: \$1,000,000.00
- **6.** a. Matching Funds Required: **N/A** 
  - b. Source(s) of matching funds (if applicable): N/A
- 7. a. Grant Source Agency: San Francisco Foundation
  - b. Grant Pass-Through Agency (if applicable): N/A
- 8. Proposed Grant Project Summary: 101 Hyde Interim Activation
- 9. Grant Project Schedule, as allowed in approval documents, or as proposed:

Start-Date: **TBD** End-Date: **TBD** 

- **10.** a. Amount budgeted for contractual services: **\$0** 
  - b. Will contractual services be put out to bid? N/A
  - c. If so, will contract services help to further the goals of the Department's Local Business Enterprise (LBE) requirements? N/A
  - d. Is this likely to be a one-time or ongoing request for contracting out? N/A
- **11.** a. Does the budget include indirect costs?

[] Yes [X] No

- b. 1. If yes, how much? N/A
- b. 2. How was the amount calculated? N/A
- c. 1. If no, why are indirect costs not included? N/A

[X] Not allowed by granting agency [] To maximize use of grant funds on direct services [] Other (please explain):

- c. 2. If no indirect costs are included, what would have been the indirect costs? **None.**
- 12. Any other significant grant requirements or comments: None.

**Disability Access Checkli Forms to the Mayor's Offic		a copy of all completed Grant Information
13. This Grant is intended for	r activities at (check all that apply)	
<ul><li>[X] Existing Site(s)</li><li>[ ] Rehabilitated Site(s)</li><li>[ ] New Site(s)</li></ul>	<ul><li>[X] Existing Structure(s)</li><li>[X] Rehabilitated Structure(s)</li><li>[ ] New Structure(s)</li></ul>	[] Existing Program(s) or Service(s) [X] New Program(s) or Service(s)
concluded that the project as Federal, State and local disa	proposed will be in compliance w	on Disability have reviewed the proposal and ith the Americans with Disabilities Act and all other and will allow the full inclusion of persons with
1. Having staff trained in h	ow to provide reasonable modifica	tions in policies, practices and procedures;
2. Having auxiliary aids an	d services available in a timely ma	anner in order to ensure communication access;
		to the public are architecturally accessible and appliance Officer or the Mayor's Office on Disability
If such access would be tech	inically infeasible, this is described	in the comments section below:
Comments:		
	tor or Mayor's Office of Disability F	Reviewer:
Eugene Flannery (Name)		
Environmental Compliance M	Manager	
(Title)  Date Reviewed:/	-19	(Signature Required)
Department Head or Desig	nee Approval of Grant Informati	on Form:
Kate Hartley (Name)		
Director		1.
(Title)	- 1,0	
Date Reviewed:	31/17/	(Signature Required)
		(eignature riequireu)

### Mayor's Office of Housing and Community Development

City and County of San Francisco



London Breed Mayor

Kate Hartley
Director

#### Memorandum

TO:

Ruben Orduña, San Francisco Foundation

CC:

Landon Williams, San Francisco Foundation

Joaquin Torres/Jorge Rivas/Crezia Tano, Office of Economic and Workforce Development

Andrico Penick/Josh Keene, Department of Real Estate

Mara Blitzer, MOHCD

FROM:

Kate Hartley, Mayor's Office of Housing and Community Development

DATE:

February 1, 2019

RE:

101 Hyde Street Interim Commercial Use - Request for Release of Funds for the

Municipal Marketplace Project.

#### **Executive Summary**

The San Francisco Foundation (SFF) is holding a \$1,000,000 Grant (the "Grant") from 1066 Market Street, LLC (affiliated with the Shorenstein Company) that the City and County of San Francisco ("City") requests to use to partially finance the improvements necessary to convert the former Post Office at 101 Hyde Street ("Site") into a small business incubator and food hall to serve the low-income residents and workers of the Tenderloin district. The Grant will provide critical money for the design and planning of the Tenant Improvements for the project and will jump-start the capital fund-raising effort needed to complete the conversion. Release of Grant funds to the City is the necessary first step in the process of making them available for disbursement by the City to La Cocina, the entity chosen through a competitive process to make use of them. La Cocina is a competent, experienced sponsor with an excellent team that has made significant progress to date. Successful implementation of their plan relies on fundraising, for which the sponsor demonstrates a strong track record.

This memo provides background information about the plans for, and status of, the proposed Municipal Marketplace project for purposes of seeking release of the Grant funds by SFF to the City. Grant proceeds will not be released to the sponsor by the City until they have demonstrated significant completion of additional fundraising.

#### History and Background

101 Hyde Street is a one-story building located at the corner of Golden Gate Avenue and Hyde Street consisting of approximately 7,500 gross square feet, formerly used as a U.S. Postal Service office.

In August 2016, the owner of the land and the improvements at 101 Hyde Street ("Site") dedicated the Site to the City, through the Mayor's Office of Housing and Community Development ("MOHCD") for the purpose of developing 85-100 units of affordable housing. At that time an interim use of the Site was deemed appropriate to activate it in the interest of public health and safety while necessary additional funds are raised to proceed with its full development as affordable housing.

In addition to the property transfer, the Site's owner provided certain funds for the express purpose of creating housing and interim amenities at the Site. The City is grateful to the San Francisco Foundation for acting as temporary trustee of these funds.

In the Fall of 2016, the Real Estate Department ("RED") in collaboration with the Office of Economic and Workforce Development ("OEWD") and MOHCD solicited proposals for converting the Site to a community-serving, interim use. La Cocina, a non-profit 501(c)3 public benefit corporation specializing in assisting low-income entrepreneurs to launch self-sustaining food oriented microbusinesses, was selected, in association with the Tenderloin Housing Clinic ("THC"), to lease, build, manage and operate a community serving facility at the site. As La Cocina's community partner in the project, THC will lead all neighborhood outreach efforts, provide overall liaison with the Tenderloin neighborhood, and help to ensure that the project executes on its goals of community service. In addition, drawing from its own extensive experience with both rehabilitation construction projects and with City contracts and agencies THC will provide advice and technical assistance La Cocina to ensure that the construction phase of the project is completed in a timely and efficient manner and that La Cocina meets its contracting compliance requirements.

#### Proposed Interim Use of 101 Hyde Street: La Cocina's Municipal Marketplace

La Cocina proposes to build, manage, and operate a 7,500 square foot food hall and business incubator space low-income, local food-service entrepreneurs from the La Cocina programs and any additional capacity will be available to the community. The Municipal Marketplace will include a shared, upto-date commercial kitchen and indoor community space with a focus on providing economic opportunity for entrepreneurs who are otherwise unable to find appropriate and affordable space to start-up a business. Food halls managed by for-profit developers charge rents that are unsustainable for small business owners, making them especially inaccessible to small start-up enterprises. Businesses at La Cocina's food hall will pay a rent based on a much smaller base fee and a much smaller percentage of sales than is typically charged at food halls managed by for-profit developers. La Cocina will also provide the facilities and common area management services. In addition, the Municipal Marketplace will include a commercial kitchen on site whereas many food halls require vendors to prepare their food off-site at an additional cost to the vendor.

The space will include kiosks for seven (7) full-time vendors and one (1) for rotating pop-ups, a full service bar which will be separate from the main space, and a large central area for seating and for community gatherings.

The Marketplace will also provide affordable and healthful eating options for Tenderloin residents and workers and a vibrant and welcoming community gathering space.

The goals of the proposed Municipal Marketplace are:

- To address the lack of equitable access to brick and mortar business ownership for low-income entrepreneurs in the Bay Area;
- To increase the number of safe, healthy and accessible community-centered spaces for Tenderloin residents; and
- To create and refine a successful economic model for business incubator space that can be replicated in ground floor retail space in future affordable housing developments.

The City will continue to own the site and lease it to La Cocina. La Cocina will sub-lease portions of the premises to vendors that are low-income, local businesses for approximately 7 years. Since their selection in December 2016, RED has worked with La Cocina to establish the terms of the lease agreement (see below).

#### La Cocina's Experience

From its base in San Francisco, over the last 13 years La Cocina has proven to be very successful at launching revenue-generating micro-food businesses (over 60) that have little to no start-up capital, including 26 restaurants in one of the most difficult restaurant economies in the US. La Cocina staff and clients have successfully launched businesses at Farmers' Markets, hosted street food festivals, sold food informally on the streets and innovated in the food industry. La Cocina staff has, cumulatively, over 25 years of food-industry experience and a well-connected resource base.

La Cocina has worked with participant businesses to open their businesses within far-ranging contexts. They have worked with Cushman-Wakefield to fill spaces at Crocker Galleria, with the Westfield to activate their Westfield coffee space over the holidays and with the Market on Market to launch Azalina's. La Cocina was a founding advisor for the Mission Community Market, the inspiration and the organization behind the 100,000 person San Francisco Street Food Festival, and has managed mobile vending relationships at Dolores Park and Justin Herman Plaza. Additionally, La Cocina has consulted with food truck market halls in New Orleans and Portland, supporting both through successful openings. Lastly, in preparation for the Municipal Market venture, La Cocina talked extensively with the initial management team of the Hall, a for-profit owned food hall on Market Street in the City about the plans for that shared market. El Pipila, a La Cocina graduate, is one of only two businesses that has had no turn-over in the space it occupies, a testament to the strength of support provided by La Cocina.

#### Lease Terms and Restrictions on Use of Grant Funds

The proposed Lease with the City includes certain provisions that control the use of Grant funds, referred to in the Lease as the "Tenant Improvement Allowance." These include the following:

• The Tenant Improvement Allowance ("Allowance") may only be used for "Reimbursable Costs", including hard costs and architecture and engineering fees associated with work that has been authorized by City-approved design or construction documents or change orders.

- The Allowance may only be used to reimburse La Cocina for work that has been completed and paid for, not for deposits or for pre-payment of work yet to be performed.
- Requests for such reimbursement must be made by way of monthly Draw Requests which must include certain documentation such as invoices, Contractor's percentage of completion estimates, proofs of payment, lien releases, etc.
- The Allowance may be used to reimburse La Cocina for up to the first \$250,000 of Reimbursable Costs after which the Allowance may pay only 50% of each Draw Request until it is exhausted.
- The City may withhold a disbursement of the Allowance until La Cocina provides evidence that it holds or has the right to receive all funds necessary to meet its obligation to match the City's disbursement.

#### Uses and Sources of Financing for Tenant Improvements

<u>CAPITAL USES</u>: \$4,700,000

As of 11/30/2018 the total cost of the conversion of 101 Hyde to a food hall was estimated to be approximately \$4,600,000. That estimate was based on 90% Construction Design, bids from Mechanical, Electrical subcontractors and consultations with Plumbing, Drywall and Painting. The figure above includes escalation to start of construction expected to occur approximately March 2019. This budget figure also includes a 9.6% construction contingency.

A detailed project Construction Budget is attached as Exhibit B

CAPITAL SOURCES: \$4,700,000

Project costs are to be paid for by a combination of public funding from the City and fund-raising by La Cocina from other private foundations, corporations and individuals.

• City Funds: \$1,465,000

This includes \$940,000 of the \$1M Grant that is the subject of this memo. A portion of the \$1,000,000 Grant (approximately \$60,000) is expected to be used to repay RED for costs related to the transfer of the Site, holding costs and the administration of the RFP. Additional City funds were approved in the FY17-18 and FY18-19 City budgets, to bring the total City funds to the project to \$1,465,000.

#### • Other Fund-raising: : \$2,412,478 raised to date, target raise is \$3,235,000

La Cocina has considerable experience fund-raising both for capital projects and for its on-going operations, having fund-raised at least \$1M annually for the past 13 years. Their FY18 budget is \$2.8M, of which half will be generated by events, retail and catering services and the remainder by fund-raising.

To assist with the Municipal Marketplace project, Brenda Laribee, a fund-raising consultant with nearly 30 years of experience in helping to raise money for local non-profit organizations such as Continuum HIV Day Services, SFJAZZ and Rafael House, has been engaged to work with La

Cocina's Board members, who count among their members individuals associated with the Levi Strauss Foundation and the Women's Foundation of California. La Cocina has existing relationships with several financial institutions that have provided capital and operating assistance over the past 11 years, including for example, Citibank (start-up grants in 2002, 2004, and 2006), Well Fargo (grant funding annually since 2002), JP Morgan Chase (grant funding since 2014),

La Cocina proposes to raise the remaining capital financing from a variety of foundations, corporations and individual donors. As of 1/31/2019, approximately \$2,412,478 of the projected \$3,235,000 that must be raised has already been received, approved, or pledged. The remaining \$822,522 is expected to be raised over the next 4-6 months.

While this > \$3m fund-raising goal for 101 Hyde would increase La Cocina's overall fund-raising goal for their efforts will be assisted by the fact that the Municipal Marketplace capital campaign will be associated with the one-time hard costs of an identifiable construction project which will provide a national model for similar efforts to reduce poverty and more equitable opportunities for economic growth.

La Cocina has an approved loan of \$1MM from Dignity Health to bridge the potential gap between obtaining fund-raising dollars and meeting the need for them during the construction phase of the project.

CAPITAL FINANCING		
Secured or Pledged Funding:		
Grant (MOHCD)	\$ 1,465,000	
Foundations, Corporations, Individuals	\$ 1,662,478	\$3,877,478
Community Economic Development (US		
Dept of Health and Human Services)	\$ 750,000	
Bridge Loan		
Dignity Health PRI (drawdown only as		
needed. Goal is to minimize debt.)	\$1,000,000	
TOTAL CAPITAL FINANCING AVAILABLE		\$4,877,478

In addition, La Cocina is fund-raising to include raising an additional \$300,000 for on-going program and operations at the Municipal Marketplace during its initial stages. To date, La Cocina fundraising effort has met this goal.

PROGRAM FINANCING		
Secured or Pledged Funding:		
OEWD	\$ 75,000	¢202.247
Foundations, Corporations, Individuals	\$392,347	
TOTAL PROGRAM FINANCING		\$392,347

Any excess funds raised will be utilized by La Cocina to increase programming intensity, such as a soft opening that is exclusive to the community.

#### Marketing and Community Support

La Cocina's municipal marketplace will follow the same marketing model as other La Cocina-incubated programs. La Cocina's current customer mailing list has 10,000 people and its social media channels have over 30,000 followers. La Cocina's 2015 Street Food Festival attracted over 80,000 attendees who demonstrated an interest in both the goods that La Cocina produces and the stories and people behind those goods. Reaching out to this active and engaged audience will be the first step for marketing the food hall.

Marketing efforts will begin within the community that the Marketplace is intended to serve. La Cocina plans a soft opening with an exclusive focus on residents and neighborhood workers before extending the food hall's doors to the broader community. Working with Tenderloin community organizations with which it already has relationships, La Cocina will host events, offer discounted space and ensure that the Municipal Marketplace becomes a resource to the community.

As it has successfully done in other locations, La Cocina, along with its vendors will then continue to build sales by actively reaching out to local institutions such as Hastings, local non-profits, the San Francisco legal community and City Hall to increase lunch foot traffic and will engage the assistance of PR professionals and use social media to reach additional customers.

The Municipal Marketplace proposal has generated support from numerous non-profit, private and public sector organizations, including many that are active in the Tenderloin neighborhood such as the Tenderloin Housing Clinic (a co-sponsor and partner), St. Anthony's, Tenderloin Neighborhood Development Corporation, 826 Valencia, Mercy Housing, Tenderloin Healthy Corner Store Coalition, and Root Division. Other supporting community-based and public-sector supporters include Mission Economic Development Agency, Urban Solutions, Hastings College of Law, City College's School of Arts and Hospitality Studies, San Francisco's Office of Small Business, Restaurant and Hotel Workers' Union Local 2, and the Mayor's Offices of Economic and Workforce Development and of Housing and Community Development

#### **Project Milestones and Status**

The Development Team (Architect, Contractor, Owner's Construction Representative) for the Municipal Marketplace project has been selected. La Cocina hired an in-house Project Manager to take over day to day management of the overall project, beginning in summer 2018.

Architect: Perkins and Will (primary architect)

LMNOP Design (design-build)

Contractor: BCCI Builders

Owner's Construction

Representative: Pound Management

Tenant-Improvements Design and Permitting: As of 11/30/2018

Conceptual Design - Complete Schematic Design - Complete Design Development - Complete Construction Documents ("CDs") - 90% Complete

La Cocina has held a Pre-Application meeting with DBI to insure that the project can get an Over-the-Counter ("OTC") Permit. Additionally, the team received their MOD approval. Since the proposed use of 101 Hyde as a Retail Sales and Service (Restaurant) is a permitted use, approval by the planning department can be obtained over-the-counter.

<u>Construction (demolition)</u> is expected to commence in May 2019 to be completed approximately 21 weeks later.

A detailed project Construction Budget is attached as Exhibit B. (Updated version will be sent 2/1. It will be 2 months pushed out from the 11/18 version)

#### **Next Steps**

Upon receipt of approval to disburse funds from San Francisco Foundation, MOHCD/OEWD/RED will proceed with seeking approvals from the Board of Supervisors to continue moving the project forward. Two resolutions will be introduced to the Board, an approval of the Terms of Lease and an approval to Accept and Expend funds from the San Francisco Foundation. It is expected to take approximately 6 weeks for the City's review and approval of these Resolutions, which will be introduced in January 2018. Following these approvals, the City intends to enter into the Lease with La Cocina, facilitating the start of site renovations once La Cocina has raised the funds necessary to do so.

#### **Recommendation:**

MOHCD recommends SSF approval of the release of Grant funds subject to the City's approval of the acceptance of those funds to facilitate the signing of a Lease and initiation of the Municipal Marketplace project at 101 Hyde.

- 1. Exhibits:
- A. A Food Hall for All
- B. Construction Budget detail (see separate Excel File)
- C. Project Milestones/Schedule (see separate Excel File)
- D. Parcel Map (see Exhibit B of RED RFP)
- E. Rendering and Floor Plans (11/20/18 version).



#### LA COCINA



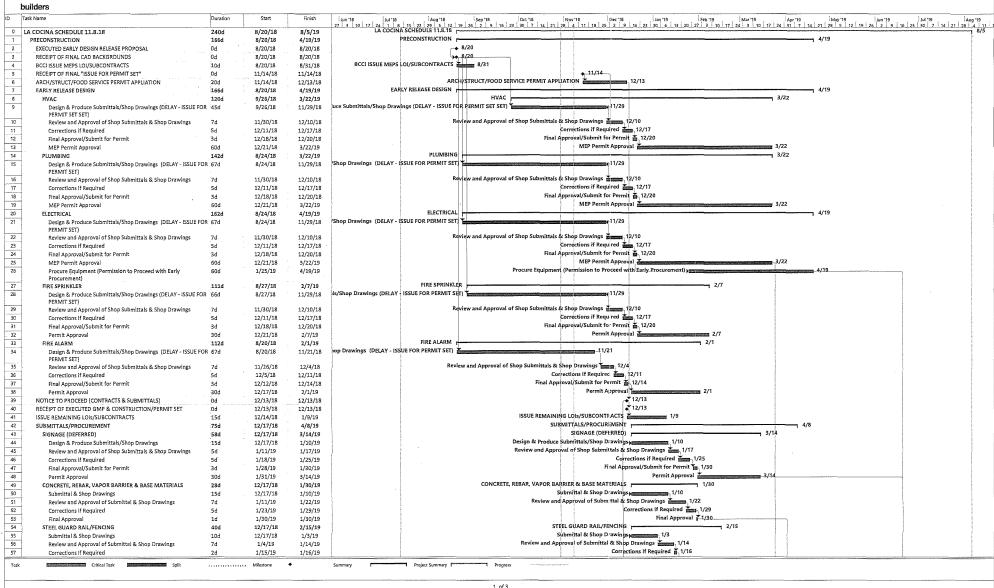
#### 101 Hyde Street Market Hall Project

		I		Prelin	ninary Budg	get
#	Description	Current Budget	Invoiced to Date	%	Balance	Notes
2.00	Design & Engineering			·		
2.01	Surveyor:	0	0	0%	0	
2.02	Geotechnical Engineer:	0	0	0%	0	
2.03	Civil Engineering: Luk and Associates  Architectural Design: Perkins + Will	0	0	0%	0	Agreed to provide services pro bono per call with TP 3/7/
2.05	Interior Design: LMNOP	58,625	0	0%	58,625	Agreed to provide services pro bono per call with PT 3/7/ per Agreement dated 3/16/
2.06	Structural Engineering: FTF Engineering	25,000	0	0%	25,000	per TP budget dated 11/14/1
2.07	Mechanical Engineer: Innovative	0	0	0%	0	Costs under BCCI (line 4.0
2.08	Electrical Engineer: MacMillan	0	0	0%	0	Costs under BCCI (line 4.0
2.09	Plumbing Engineer: Ayoob	0	0	0%	0	Costs under BCC1 (line 4.0
2.10	Commissioning:	0	0	0%	0	
2.11	Hardware Consultant:	0	0	0%	0	
2.12	Fire Consultant:	0	0	0%	0	
2.13	Furniture Design: Spec Writer:	0	0	0% 0%	0	
2.15	Vertical Transport.:	0	0	0%	0	
2.16	A/V / Acoustical: Worldstage	0	0	0%	0	Potential for pro bono work on both design and components per TP call 3/7/
2.17	Life Safety / Codes:	0	0	0%	0	Costs under BC
2.18	Kitchen Designer: Myers/KRBS	0	0	0%	0	Costs under BCCI (line 4.0
2.19	Lighting Designer:	0	0	- 0%	0	Costs under BCCI (line 4.0
2.20	IT Consultant;	0	D	0%	0	TP has the firm "OFFICE" lined up and they will do pro bono work at no co
2.21	Waterproofing:	0	0	0%	0	
2.22	Other Design Consultants	Û	0	0%	0	
2.23	Design & Engineering Reimbursables	0	0	0%	0	
andriss;	Sub-total:	83,625	0	0%	83,625	
3.00	Permits and Utilities:					
3.01	Planning Approvals	0	0	0%	0	BCCI consultant included in 11/14/17 BCCI budget, permit expeditor working pro bo
3.03	Building, Grading Permits & Impact Fees  Environmental Inspector: Al Clancy	0	0	0%	0	included in 11/14/17 BCCI budget, not shown to prevent double count
3.04	Health Department	0	0	0%	0	
3.05	School Fees:	0	0	0%	0	
3.06	Telephone & Data	0	0	0%	0	
3.07	Water System/Connection Fees	24,386	0	0%	24,386	2" CW supply. Rates per SF Water Power & Sewer Rate Schedule - 2017/20
3.08	Septic System/Connection Fees	0	0	0%	0	Fees not incldued because septic system is not chang
3.09	PG&E Upgrade	0	0	0%	0	included in BCCI bud
3.10	SWPPP:	0	0	0%	0	
3.11	Other Fees & Permits:	0	0	0%	0	
4.00	Sub-total: Construction Hard Costs:	24,386	0	0%	24,386	Approximate the second of the
4.01	General Contractor - Pre-Construction: BCCI	39,244	0	0%	39,244	per Pre-Construction Agreement dated 2/20/
4.02	General Contractor - GMP	3,898,856	127,859	3%	3,770,997	per BCCI Final Pricing Dated 1/23/
4.03	Civil Contractor:	0	0	0%	0	
4.04	Independent Testing & Inspections:	0	0	0%	0	
4.05	Arborist:	0	0	0%	0	
4.06	Signage	75,000	0	0%	75,000	per 11/14/17 budget created by TP, confirmed on 3/6/
4.07	Fire Alarm + Sprinklers:	0	0	0%	0	
4.08	A/V / Low Voltage:	0	0	0%	0	
4.09	Owner Supplied Items Other Contractors	0	0	0%	0	
4.10 4.11	Construction Escalation	0	0	0%	0	
4.12	Construction Security	0	0	0%	0	
	Sub-total:	4,013,100	127,859	3%	3,885,241	
5.00	Furniture, Fixtures & Equipment:					de la constanta de la constant
5.01	Telephone Systems:	0	0	0%	0	No phone system to be instal
5.02	Computer Systems & Office Equipment	0	0	0%	0	Caleb is exploring Square as a potential dor
5.03	Audio / Visual Systems	0	0	0%	0	Will include projection screens, custom lighting fixture, and sounds system - not yet pric
5.04	Kitchen Equipment	0	0	0%	0	\$350,000 value - to be dona
5.05	Special Equipment	0	0	0%	0	
5.06	Window Treatments, Rugs, Etc.	0	0	0%	0	
5.07 5.08	Decorative Lighting: Fixtures and Furniture:	0 87,000	0	0%	0 87,000	Items to be donated per notes in TP budget of 11/17/17 including tables and ch
5.09	Artwork/ Wall Treatment:	65,000	0	0%	65,000	per 11/14/17 budget created by TP, confirmed on 3/6,
5.10	Internet Services	0	0	0%	0	Confirm with TP, needed for event space rer
5.11	Other Furniture, Fixtures & Equipment	0	0	0%	0	The state of the s
8 98 W	Sub-total:	152,000	0	0%	152,000	
6.00	Administration:					
6.01	Project Management: Pound Management Inc.	50,000	37,313	75%	12,688	
6.02	Insurance, Builders Risk:	20,000	0	0%	20,000	
	Legal Fees:	0	0	0%	0	
-		0	0	0%	0	
6.04	Plans & Document Control:			0%	0	1
6.04 6.05	Finance Expense:	0	0	~~~~~~~~~	- 0	
6.04 6.05 6.06	Finance Expense: Temporary Facilities:	0	0	0%	0	
6.04 6.05 6.06	Finance Expense: Temporary Facilities: Administration Reimbursables	0	0	0%		
6.04 6.05 6.06	Finance Expense: Temporary Facilities:		0 37,313	~~~~~~~~~	32,688	
6.04 6.05 6.06 6.07	Finance Expense: Temporary Facilities: Administration Reimbursables Sub-total: Total Project Coess	70,000 4,343,111	0 37,313 165,171	0% 53% 4%	32,688 4,177,940	
6.03 6.04 6.05 6.06 6.07	Finance Expense: Temporary Facilities: Administration Reimbursables Sub-total: Total Project Costs Proposed Project Contingency	0 -70,000 -4,343,111 \$ 256,889	0 37,313 165,171	0% 53%	32,688	
6.04 6.05 6.06 6.07 4.02	Finance Expense: Temporary Facilities: Administration Reimbursables Sub-total: Total Project Coess	70,000 4,343,111	0 37,313 165,171	0% 53% 4%	32,688 4,177,940	

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#### La Cocina 101 Hyde Street Municipal Market Hall San Fransisco CA. 94110

La Cocina Schedule 11.8.18.mpp Status Date: 10/29/18 Printed: 11/8/18 (.1:35 PM.).



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#### La Cocina 101 Hyde Street Municipal Market Hall San Fransisco CA. 94110

La Cocina Schedule 11.8.18.mpp Status Date: 10/29/18 Printed: 11/8/18 (.1:35 PM ).

ask Name	Duration	Start	Finish	
Final Approval	1d	1/17/19	1/17/19	
Procurement	20d	1/17/19	2/15/19	Procurement 2/15
STRUCTURAL PLYWOOD SHEARWALL	40d	12/17/18	2/15/19	STRUCTURAL PLYWOOD SHEARWALL
Submittal & Shop Drawings	10d	12/17/18	1/3/19	Submittal & Shop Drawings
Review and Approval of Submittal & Shop Drawings	7d	1/4/19	1/14/19	Review and Approval of Submittal & Shbp Drawings
Corrections If Required	2d	1/15/19	1/16/19	Corrections if Required 1.1/16
	1d			Final Approval \$ 1/17
Final Approval		1/17/19	1/17/19	Procurent 2 -2/15
Procurement	20d	1/18/19	2/15/19	STOREFRONT 3/28
STOREFRONT	68d	12/17/18	3/28/19	
Submittal & Shop Drawings	10d	12/17/18	1/3/19	Submittal & Shop Drawinjas
Review and Approval of Submittal & Shop Drawings	5d	1/4/19	1/10/19	Review and Approval of Submittal & Shop Drawings 🚋 1/10
Corrections if Required	2d	1/11/19	1/14/19	Corrections If Required   ↓ 1/14
Final Approval	1d	1/15/19	1/15/19	Final Approval 7/1/5
Procurement	50d	1/16/19	3/28/19	Procurement -3/28
DRYWALL, FLOORING, DFH	53d	12/17/18	3/7/19	DRYWALL, FLOORING, DFH
Submittal & Shop Drawings	15d	12/17/18	1/10/19	Submittal & Shop Drawings
Review and Approval of Submittal & Shop Drawings	5d	1/11/19	1/17/19	Review and Approval of Submittal & Shop Drawings 5000, 1/17
Corrections If Required	2d	1/18/19	1/22/19	Corrections If Required 🚋 1/22
Final Approval	1d	1/23/19	1/23/19	Final Approval 1, 1/23
Procurement	30d	1/24/19	3/7/19	Procurement ====================================
FOOD SERVICE EQUIPMENT	75d	12/17/18	4/8/19	FOOD SERVICE EQUIPMENT 4/8
Submittal & Shop Drawings	15d	12/17/18	1/10/19	Submittal & Shop Drawings
Review and Approval of Submittal & Shop Drawings	7d	1/11/19	1/22/19	Review and Approval of Submittal & Shop Drawings 1/22
Corrections if Required	7 d 2 d	1/11/19	1/24/19	Corrections If Required   1/24
	20 1d	1/25/19	1/25/19	Final Approval ₹1/25
Final Approval	50d	1/25/19	4/8/19	Procurement
Procurement				CONSTRUCTION TO THE PROPERTY OF THE PROPERTY O
CONSTRUCTION	110d	3/1/19	8/5/19	MOBILIZATION/DEMO 3/25
MOBILIZATION/DEMO	17d	3/1/19	3/25/19	
Mobilization	Вd	3/1/19	3/1/19	÷3/1
install Temp Utilities/Safety Barricades	2d	3/1/19	3/4/19	Install Temp Utilities/Safety Barricades 並 3/4
Safe Off Utilities	2d	3/1/19	3/4/19	Safe Off Utilities 🛅 3/4
Soft Demalition	15d	3/5/19	3/25/19	Soft Demolition 3/25
UNDERGROUND UTILITIES/STRUCTURAL	32d	3/25/19	5/7/19	UNDERGROUND UTILITIES/STRUCTURAL 5/7
Survey/Layout Foundations & Utilities	1d	3/25/19	3/25/19	Survey/Layout Foundations & Utilities \$73/25
Remove Concrete Floor & Saw cut/Trench Utilities/Excavate	5d	3/26/19	4/1/19	Remove Concrete Floor & Saw cut/Trench Utilities/Excavate Footings 🛌 4/1
Footings				
Underground Utilities	15d	4/2/19	4/22/19	Underground Utilities 4/22
Inspection of Utilities	1d	4/23/19	4/23/19	Inspection of Utilities K 4/23
Backfill Trenches	5d	4/24/19	4/30/19	Backfill Trenches 🚋 4/30
Place Rebar at Footings	1d	4/2/19	4/2/19	Place Rebar at Footings 17.4/2
Inspect Rebar	1d	4/3/19	4/3/19	Inspect Rebar 7 4/3
Pour Strip Footings	1d	4/4/19	4/4/19	Pour Strip Footings 1, 4/4
Cure Footings	3d	4/5/19	4/7/19	Cure Footings 🛓 4/7
Concrete Surface Patching & (N) Concrete Floor - Slope to Drain	5d	5/1/19	5/7/19	Concrete Surface Patching & (N) Concrete Floor - Slope to Drain
EXTERIOR	4d	4/8/19	4/11/19	EXTERIOR 11 4/11
Remove Windows & Doors/Board Up Temporarily	2d	4/8/19	4/9/19	Remove Windows & Doors/Board Up Temporarily (1/4/9
		4/8/19		Install (N) Storefort \( \frac{1}{4} \)/11
Install (N) Storefront	2d		4/11/19	install (ity state etc.)
Building Watertight	0d	4/11/19	4/11/19	FRAMING/ROUGH-IN/FINISH
FRAMING/ROUGH-IN/FINISH	51d	5/8/19	7/19/19	
Layout Partitions & MEPS	2d	5/8/19	5/9/19	Layout Partitions & MEPS \$ 5/9
install Bottom Tracks for (N) Shear Walls & Partition Walls	4d	5/10/19	5/15/19	install Bottom Tracks for (N) Shear Walls & Partition Walls 🚞 5/15
Install Shear Wall & Stud Framing	4d	5/16/19	5/21/19	Install Shear Wall & Stud Framing 🚟 5/21
Rough-In- MEPS	20d	5/22/19	6/19/19	Rough-In- MEPS
Inspect Framing/ MEPS	1d	5/28/19	5/28/19	Inspect Framing/ MEPS <sub>M</sub> , 5/28
Hang Drywall Throughout	3d	5/29/19	5/31/19	rang Drywall Throughout 蓋。5/31
Tape/Top Drywall	3d	6/3/19	6/5/19	Tape/Top Drywall 🕍 6/5
Fireproofing/Caulking	2d	6/6/19	6/7/19	Fireproofing/Caulking #.6/7
Install Door Frames	2d	6/10/19	6/11/19	Install Door Frames 6, 6/11
Paint Walls/Frames/Doors	2d	6/12/19	6/13/19	Paint Walls/Frames/Doors 2, 6,13
Place Resinous Flooring	3d	6/14/19	6/18/19	Place Resinous Flooring 🛅 6/18
	30 2d	6/14/19	-,,	Restroom Finishes. & 6/17
Restroom Finishes	2d	6/14/19	6/17/19 6/17/19	Install Base Throughout to 6/17
Install Base Throughout				install base Introlgnotion () / / / Install Celling Tile/19
Install Ceilings	2d	6/18/19	6/19/19	instati Celings #[o/19

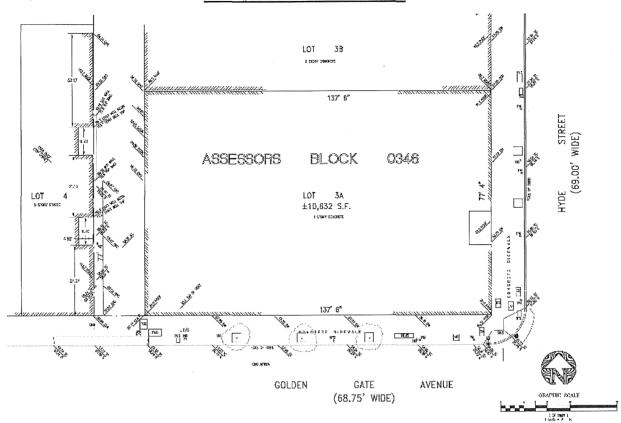
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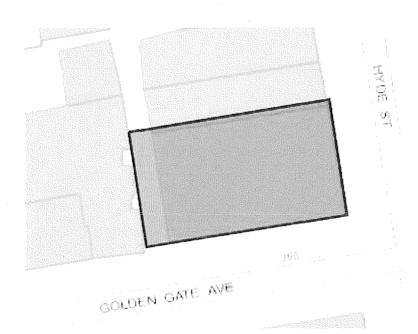
La Cocina 101 Hyde Street Municipal Market Hall San Fransisco CA. 94110 La Cocina Schedule 11.8.18.mpp Status Date: 10/29/18 Printed: 11/8/18 (.1:35 PM ).

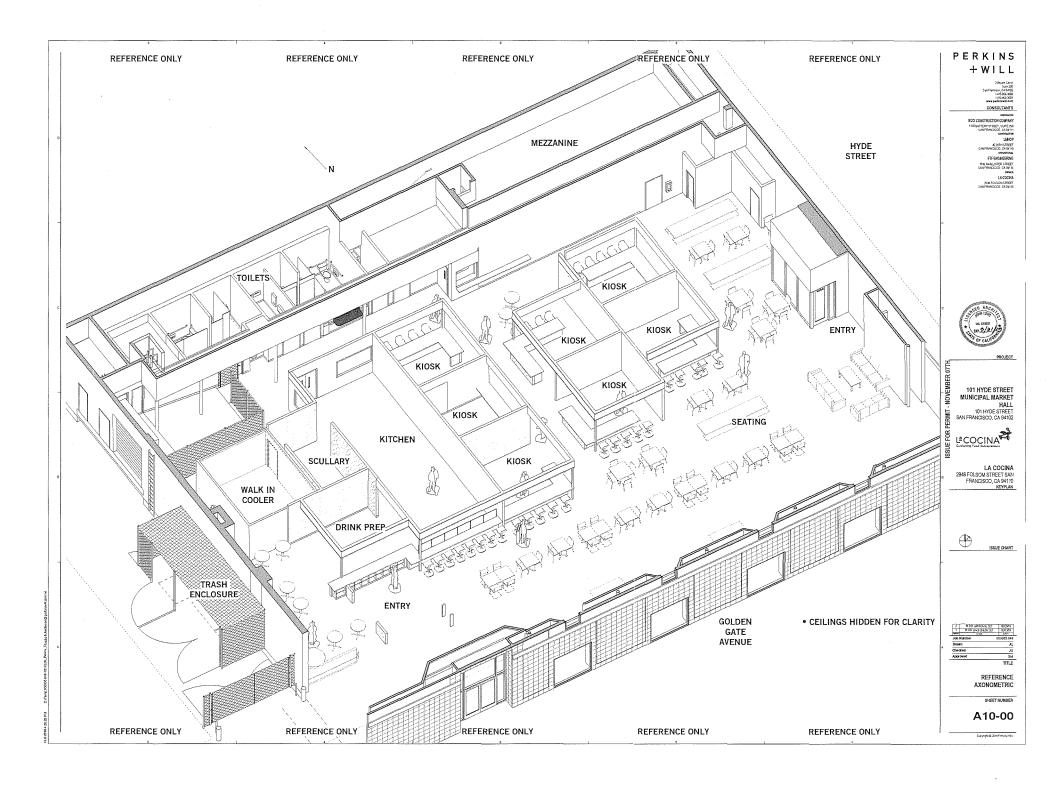
54[1] 14(15)55 57, 571[6								
builders								
ID T	ask Name	Duration	Start	Finish				
120	Install Fixtures/Appliances/Equipment	20d	6/20/19	7/18/19				
121	Install Doors and Hardware	1d	7/19/19	7/19/19	Install Doors and Hardware 7/19			
122	SITE WORK	41d	4/12/19	6/10/19	SITE WORK 6/10			
123	Mural Painting	40d	4/12/19	6/7/19	Mural Painting			
124	Trash Enclosure	3d	4/12/19	4/16/19	Trash Enclosure 📆 4/16			
125	Misc. Enclosures	3d	4/17/19	4/19/19	Misc, Enclosures 🛓 4/19			
126	Site Punch list	1d	6/10/19	6/10/19	Site Punch list 1 6/10			
127	PROJECT COMPLETION	12d	7/19/19	8/5/19	PROJECT COMPLETION			
128	HVAC Commissioning	3d	7/19/19	7/23/19	HVAC Commissioning 📥, 7/23			
129	Fire Life Safety Inspection	1d	7/24/19	7/24/19	Fire Life Safety Inspection 17.724			
130	Building Inspection	1d	7/25/19	7/25/19	Building Inspection 7,7/25			
131	Health Department Inspection	1d	7/26/19	7/26/19	Health Department Inspection x 7/26			
132	Quality Control Pre Punch List	2d	7/29/19	7/30/19	Quality Control Pre Punch List 🙀 7/30			
133	Final Janitorial	1d .	7/31/19	7/31/19	Final Janitorial 7.731			
134	Architectural Punch Walk	1d	8/1/19	8/1/19	Architectural Punch Walk 7 5/1			
135	Punch Corrections	1d	8/2/19	8/2/19	Punch Corrections 🕇 8/2			
136	Project Turnover Building Final	Od	8/5/19	8/5/19	\$/5			

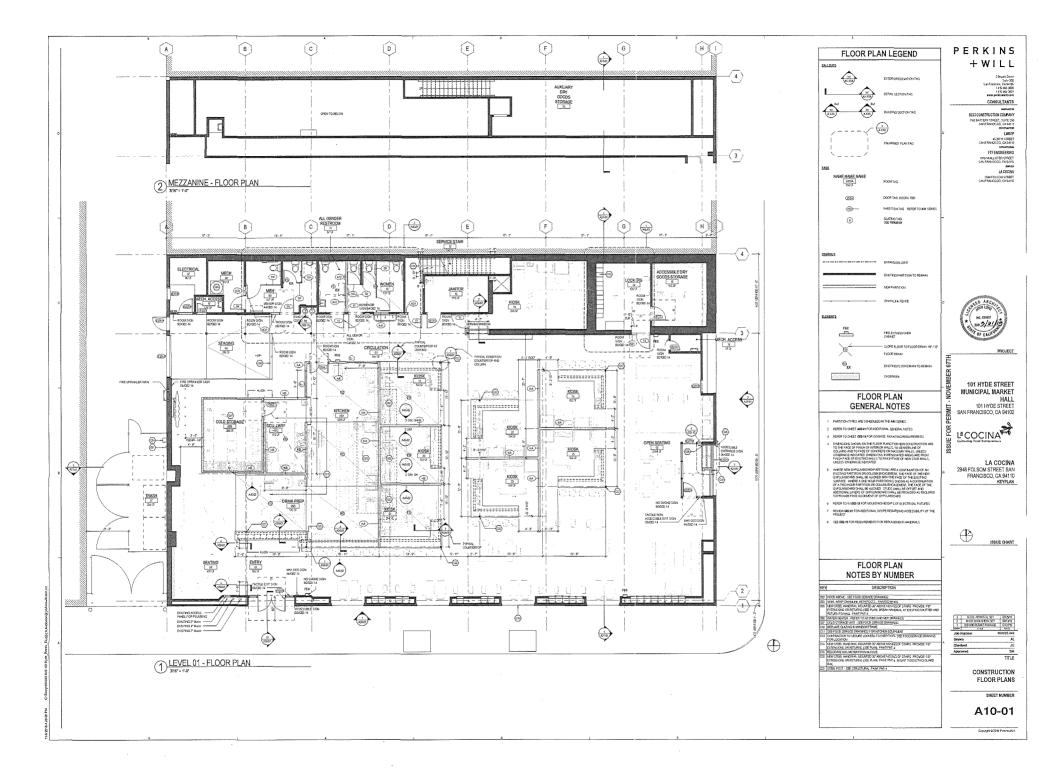
1 Progress

#### 101 Hyde Street - Parcel Maps











March 26, 2018

Ms. Kate Hartley
Director
Mayor's Office of Housing and Community Development
1 South Van Ness
5th Floor
San Francisco, CA 94103

Dear Ms. Hartley,

I am writing to confirm that The San Francisco Foundation has a charitable fund dedicated to support the affordable housing work at 101 Hyde Street. The fund has a balance of \$6.4M and the Foundation is prepared to make an initial distribution of \$1M to the city for this work upon receipt of an eligible spending plan.

Thank you,

Ruben D. Orduña

Vice President for Development and Donor Services

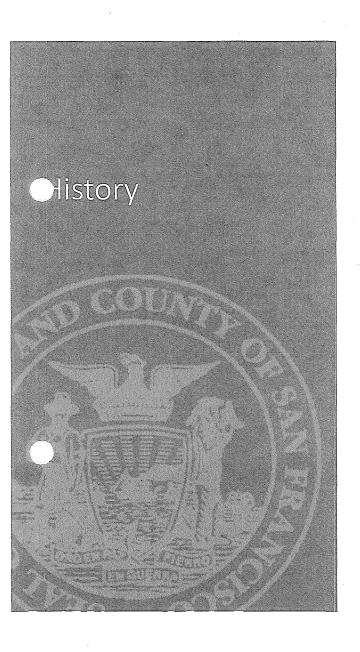
Received in Committee 2/27/13/2.

## 101 Hyde Interim Use

# Budget & Finance Committee February 27, 2019

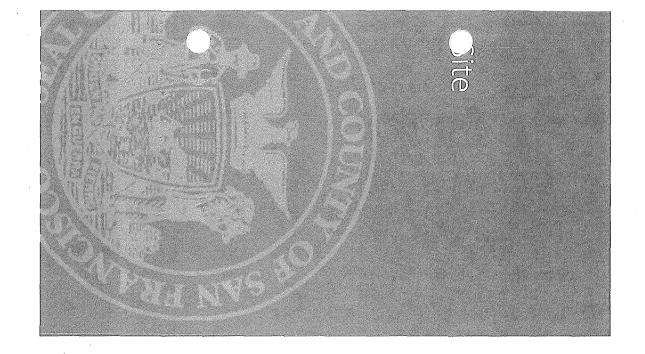


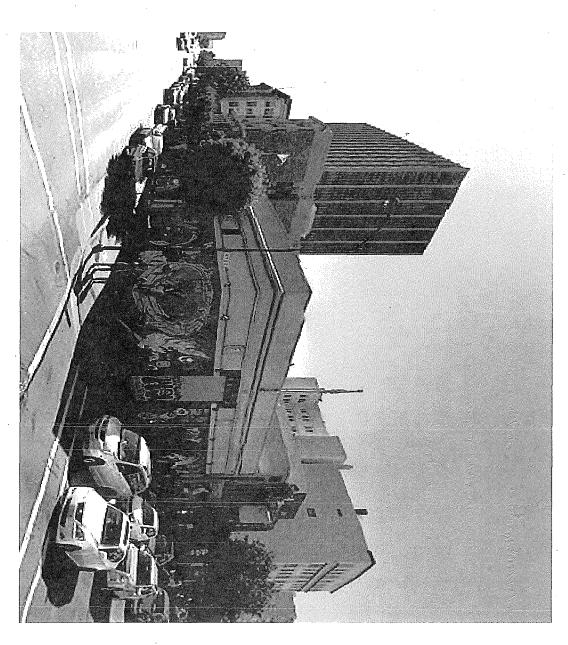
Mayor's Office of Housing and Community Development – Amy Chan Real Estate Department - Josh Keene Office of Economic and Workforce Development – Lisa Pagan

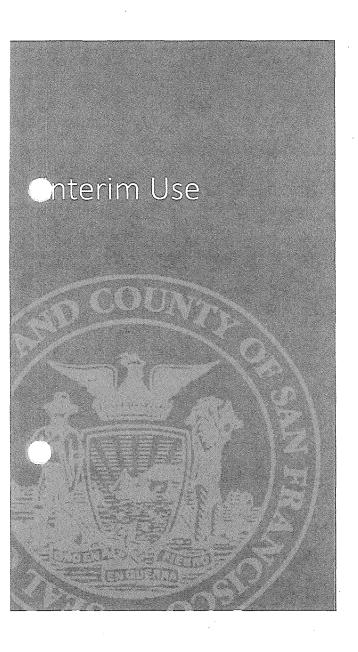


#### 2016-2018

- Land dedication from 1066 Market project for affordable housing development
- \$6MM gift held by San Francisco Foundation:
  - \$1MM for interim activation
  - \$5MM for affordable housing development
- City issued RFP for community-serving interim use and selected La Cocina, Inc.
- City and La Cocina negotiated lease and secured additional public funding for project buildout



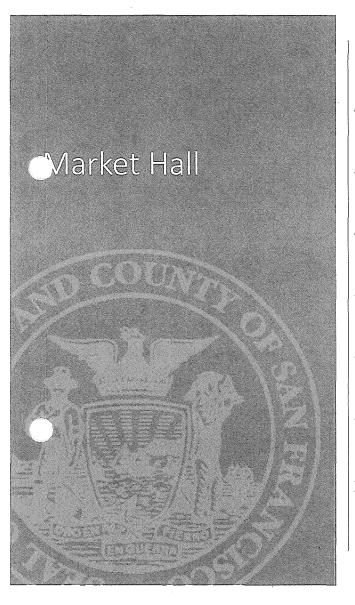


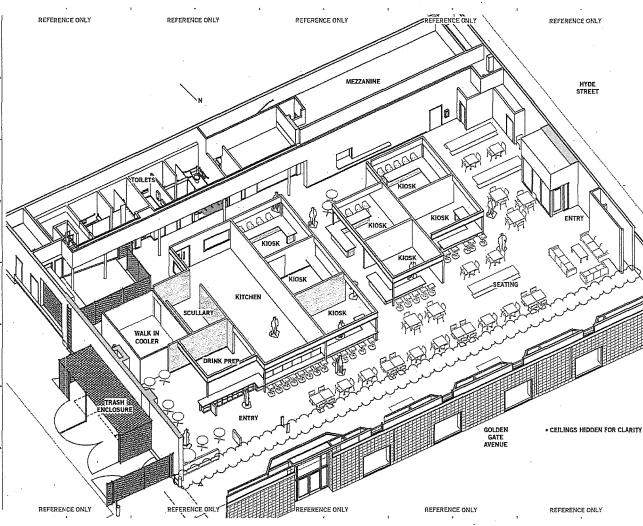


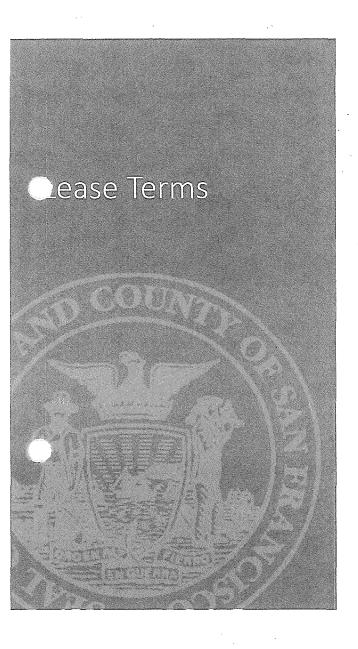
### La Cocina Proposal:

- 7,500 SF Food hall and business incubator with commercial kitchen
- 7 Full-time and 1 rotating pop-up vendors that are low-income entrepreneurs who worked with La Cocina to launch micro-businesses
- Vibrant, welcoming community gathering space/seating
- New affordable healthful eating options in the TL
- Partnership with Tenderloin Housing Clinic (THC) who will provide technical assistance on construction management and contract compliance
- THC will also lead neighborhood outreach and serve as the overall liaison with the Tenderloin neighborhood

4

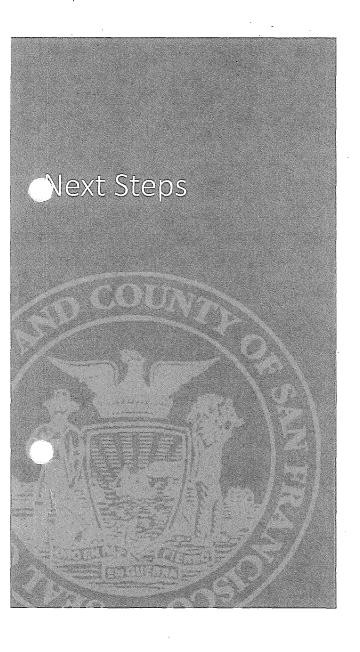






## • Proposal before BOS:

- Lease to expire 12/31/25, replaces year to year lease
- Monthly rent \$1,000 + 5% of net income
- La Cocina responsible for tenant improvements, with up to \$1,465,000 reimbursable by the City
- La Cocina responsible for all costs associated with operating the premises



- BOS Approval:
  - Lease (File 190166)
  - Accept & Expend (File 190167)
- Project Timeline:
  - Start TI Construction ~May 2019
  - Complete TIs~ November 2019
  - Anticipated Opening January 2020

## 101 Hyde Interim Use

# Budget & Finance Committee February 27, 2019



Mayor's Office of Housing and Community Development – Amy Chan Real Estate Department - Josh Keene Office of Economic and Workforce Development – Lisa Pagan

#### Mayor's Office of Housing and Community Development

City and County of San Francisco



**London N. Breed**Mayor

Kate Hartley
Director

то:	Angela Calvill	Angela Calvillo, Clerk of the Board of Supervisors							
FROM:		Benjamin McCloskey, Deputy Director Mayor's Office of Housing and Community Development							
DATE:	January 30, 2	January 30, 2019							
SUBJECT:		Accept and Expend Resolution for San Francisco Foundation Grant – 101 Hyde Interim Activation							
GRANT TITLE: San Francisco Foundation Grant – 101 Hyde Interim Activation									
Attached plea	ase find the origina	al and 2 copies of each of the following	: :						
_X_ Prop	Proposed resolution; original signed by Department, Mayor, Controller								
_X_ Gran	ant information form								
Gran	nt budget								
Gran	Grant application								
_X_ Gran	Grant award letter from funding agency								
Othe	r (Explain):								
Departmental representative to receive a copy of the adopted resolution:									
Name:		Benjamin McCloskey							
Phone:		701-5575							
Interoffice Ma	ail Address:	Benjamin.McCloskey@sfgov.org							
Certified copy	y required	Yes	No 🗵						
		e seal of the City/County affixed and ary copies without the seal are sufficie							

1 South Van Ness Avenue – Fifth Floor, San Francisco, CA 94103 Phone: (415) 701-5500 Fax: (415) 701-5501 TDD: (415) 701-5503 • www.sfmohcd.org

#### OFFICE OF THE MAYOR SAN FRANCISCO



LONDON N. BREED Mayor

2011 FEB 12 PM 4:02

TO:

Angela Calvillo, Clerk of the Board of Supervisors

FROM:

RE:

Kanishka Karunaratne Cheng Accept and Expend Gift - San Francisco Foundation - 101 Hyde Street -

\$1,000,000

DATE:

February 12, 2019

Resolution authorizing the Mayor's Office of Housing and Community Development to accept and expend a gift of \$1,000,000 from the San Francisco Foundation to the Neighborhood Development Special Revenue Fund; and approving the City's use of those funds for the interim activation of City property located at 101 Hyde Street.

Please note that Supervisor Haney is a co-sponsor of this legislation.

Should you have any questions, please contact Kanishka Karunaratne Cheng at 415-554-6696.