File No. 190069

Committee Item No. <u>1</u> Board Item No. <u>20</u>

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Comm:Public Safety & Neighborhood ServicesDBoard of Supervisors Meeting:D

Date: <u>March 14, 2019</u> Date: <u>April 2, 2019</u>

Cmte Board

Resolution	
Ordinance	
Legislative Digest	
Budget and Legislative Analyst Report	
Youth Commission Report	
☑ Introduction Form	
Department/Agency Cover Letter and/or Report	
MOU	
Grant Information Form	
Grant Budget	
Subcontract Budget	
Contract/Agreement	
Form 126 – Ethics Commission	
Award Letter	
Application	
Public Correspondence	

OTHER

	\boxtimes	Applicant Presentation Materials - March 14, 2019
	\boxtimes	Police Department Response - March 13, 2019
	\boxtimes	Protest Letters
\boxtimes	\boxtimes	Planning Department Response - January 30, 2019
\boxtimes	\boxtimes	Referral - January 17, 2019
\boxtimes	\boxtimes	PC or N Request Letter - January 16, 2019
\boxtimes	\boxtimes	Form ABC-211 - January 14, 2019
\boxtimes	\boxtimes	Form ABC-253 - January 3, 2019
\boxtimes	\boxtimes	Form ABC-257 - December 27, 2018
		Form ABC-253 - January 3, 2019

Prepared by:	John Carroll	Date:	March 8, 2019
Prepared by:	John Carroll	Date:	March 21, 2019

FILE NO. 190069

PREPARED IN COMMITTEE 3/14/2019

RESOLUTION NO.

[Liquor License Transfer - 465 Hayes Street - The Epicurean Trader]

Resolution determining that the transfer of a Type-21 off-sale general beer, wine, and distilled spirits liquor license to The Epicurean Trader, LLC, doing business as The Epicurean Trader, located at 465 Hayes Street (District 5), will serve the public convenience or necessity of the City and County of San Francisco, in accordance with California Business and Professions Code, Section 23958.4; and requesting that the California Department of Alcoholic Beverage Control impose conditions on the issuance of the license.

WHEREAS, The Epicurean Trader, LLC is seeking the transfer of a Type-21 offsale general beer, wine, and distilled spirits liquor license to do business as The Epicurean Trader located at 465 Hayes Street (District 5); and

WHEREAS, The Planning Department has verified that the area is properly zoned and recommends approval; and

WHEREAS, The Police Department has filed two protests and zero letters of support with the Department of Alcoholic Beverage Control under California Business and Professions Code, Section 24013, and recommends that the Department of Alcoholic Beverage Control issue the liquor license with conditions; and

WHEREAS, The conditions recommended by the Police Department are the following: 1) sales, service, and consumption of alcoholic beverages shall be permitted only between the hours of 8:00 a.m. and 11:00 p.m. daily; 2) petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the most-recently-certified ABC-253; 3) no noise shall be audible at any nearby residence; and 4) the

1860

petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premise over which they have control, as depicted on ABC-253; now, therefore, be it

RESOLVED, That in accordance with California Business and Professions Code, Section 23958.4, the Board of Supervisors of the City and County of San Francisco hereby determines that the transfer of a Type-21 off-sale general beer, wine, and distilled spirits liquor license to The Epicurean Trader, LLC, doing business as The Epicurean Trader, located at 465 Hayes Street (District 5), will serve the public convenience or necessity of the City and County of San Francisco; and, be it

FURTHER RESOLVED, That the Board of Supervisors of the City and County of San Francisco hereby endorses and adopts the recommendations of the Police Department listed above and recommends that the Department of Alcoholic Beverage Control issue the license with those conditions. The Epicurean Trader is a respected retailer in the San Francisco community with two other markets in the Bernal Heights and Cow Hollow neighborhoods of San Francisco. We are a husband-and-wife run business and are completely independent with no outside investors.

Our current markets have a five-star rating across all online review sites (Yelp.com, Facebook, Foursquare, Google) and have been recognized in publications like Sunset Magazine and San Francisco Magazine for our dedication to small, local producers as well as being a great addition to San Francisco neighborhoods. The residents of Bernal Heights and Cow Hollow are thrilled to have us as part of their neighborhood and as part of the weekly shopping routine.

Below are a few quotes from our guests to highlight the impact that we can have on a local community:

- Rebecca S.: "A fantastic addition to the neighborhood"
- Carly C.: "Such an amazing addition to Union Street. They have a wide variety selection ranging from meats, cheeses, wines, spirits, etc. I was surprised by the high quality and specialty items that you can't get anywhere close by. I will definitely be adding this store to my regular shopping list!"
- Claire V. "Great addition to neighborhood panini sandwiches especially good. A gourmet food shop was needed."
- Matt M. "An amazing selection of pretty much everything they carry. My personal favorites are Tartine Bakery bread, and Bi-Rite Creamery ice cream. 5 stars for a very welcome addition to the neighborhood!"
- Ron C. "One of my favorite things is their sandwiches--a welcome addition to the fare on Union St. To top it all off, they even have fresh Tartine Bakery bread and pastries...what more could you ask for?"

Currently there are 1,286 residences within 500 feet of the proposed location, which may account for a population of over 3,000 people. Yet, there is nowhere for residents to purchase affordable, organic fruit and vegetables as well as other staples like fresh bread, milk and organic heirloom beans and grains.

Since we announced our plan to open in Hayes Valley we have been inundated with calls and emails from local residents stating how excited they are to have a grocery store close to their homes where they can purchase affordable and high-quality food.

We have designed the Hayes Valley location specifically with the neighborhood in mind and feedback from local residents. We are dedicating a significant portion of the store to 'weekly grocery needs' and aim to provide these weekly necessities at the lowest margin possible.

Less than 5% of the total square footage of the space is dedicated to the sale of alcoholic beverages, with the remainder focused on organic, quality food and pantry items, many of them made locally by San Franciscan artisans.

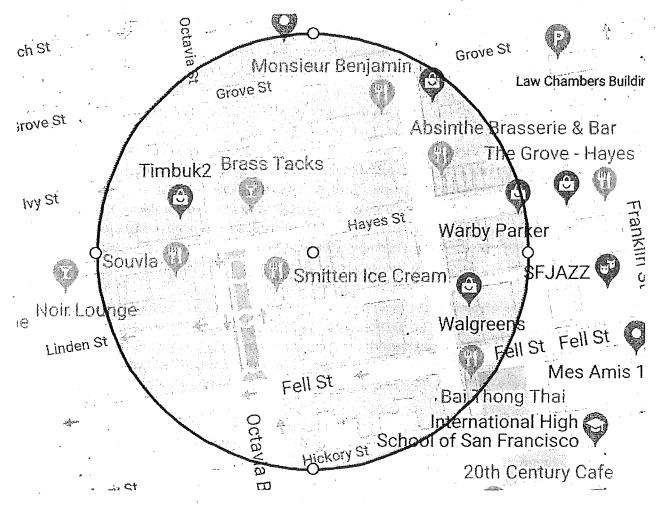
Despite alcohol being a small percentage of our overall business, it is important to the overall economics of our store format and our ability to pay our employees a 'livable wage' (above the minimum wage) and the high rents that San Francisco commands. In order for us to provide high-quality, organic and healthy produce, meats and staples to the Hayes Valley neighborhood at affordable prices, we need to be able to offer higher-margin, non-perishable items such as alcohol and specialty items to help pay the bills. Without the margins on alcohol the we simply would not be able to survive.

Like all the categories we serve, we take a lot of pride in the selection of our alcohol and don't simply look to carry cheap, low-quality liquor for the purpose of only getting intoxicated. We focus on smaller producers that care about authentic craftsmanship and quality raw materials. In fact, our dedication to quality has earned several accolades for our selection, including: 'Best Spirits Store in The San Francisco Bay Area' by San Francisco Magazine; 'Best Neighborhood Wine Shop' by Yelp amongst others.

We hope that you will support our bid to move into Hayes Valley and provide the community with quality grocery options.

Regards,

Mat & Holly (founders/owners)



There are no other markets within a 500 foot radius of the proposed location. In addition, there is nowhere currently in the Hayes Valley neighborhood to shop for weekly essentials, such as fresh bread, organic fruits and vegetables.





The Epicurean Trader 4.6 ★★★★★ (71) · Gourmet grocery store 401 Cortland Ave · (415) 872-9484 Open · Closes 8PM

The Epicurean Trader

5.0 ★★★★★ (38) · Gourmet grocery store 1909 Union St · (415) 780-1628 Open · Closes 9PM Cozy shop for artisanal spirts & foods



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THE EPICUREAN TRADER – SMALL BATCH ARTISAN GOODS

https://theepicureantrader.com/ *

©The Epicurean Trader. All rights reserved. Our site uses cookies. Learn more about our use of cookies; cookie policy. ACCEPT. PRE ORDER YOUR ...

The Epicurean Trader - 137 Photos & 87 Reviews - Specialty Food ... https://www.yelp.com > Food > Grocery -

**** Rating: 5 - 87 reviews - Price range: \$\$

87 reviews of The Epicurean Trader "There's that fun store called Whole ... I have only been to this location, but I drive by the union street store, have to pop in ...

The Epicurean Trader - 107 Photos & 41 Reviews - Beer, Wine ...

https://www.yelp.com > Food > Specialty Food >

**** Rating: 4.5 - 41 reviews - Price range: \$\$\$

41 reviews of The Epicurean Trader "I look forward to a return visit when I have ... Of the two locations, this one is customer unfriendly while the Cortland Street ...

The Epicurean Trader - Home | Facebook

https://www.facebook.com > ... > San Francisco, California > Wine, Beer & Spirits Store > * * * * * Rating: 5 - 26 votes

The Epicurean Trader - 401 Cortland Ave, San Francisco, California 94110 - Rated 5 based on 26 Reviews "Small batch rum, bourbon, whiskey, gin and more....



San Francisco Police Department ABC Liaison Unit



Alcoholic Beverage License -Public Convenience or Necessity Recommendation

To:

The San Francisco Board of Supervisors' Committee on Public Safety and Neighborhood Services

Supervisor Rafael Mandelman Supervisor Catherine Stefani Supervisor Shamman Walton

From: Lt. Georgia Sawyer #1565 Officer in Charge ALU/Permits Unit 415-553-9556

Date: March 13, 2019

Subject: P.C.N. Investigation Regarding:

The Epicurean Trader, LLC DBA: The Epicurean Trader 465 Hayes Street San Francisco, CA. 94102-4308

The Epicurean Trader, LLC has filed an application with the California Department of Alcoholic Beverage Control seeking a Type 21 (Off-Sale General) and Type 86 (Instructional Tasting license) license to be located at 465 Hayes Street (located Octavia St and Gough St.)

Hours of Operation:

8:00 a.m. to 11:00 p.m. daily

Digest:

The Epicurean Trader would like to operate a specialty grocery and instructional tasting located at 465 Hayes Street. If approved, this license will allow the Epicurean Trader to sell Off-Sale General and Instructional tasting.

1 of 3

Letters of Protest

2

Letters of Support

0

Police Calls for Service:

From January 2018 to January 2019

2 calls for service

Police Reports:

From January 2018 to January 2019

0 police reports

San Francisco Plot Information:

This premise is located in Plot: 558

A High Crime area is defined as 102 or more police reports in a plot for the year of 2018.

This plot had 226 police reports for 2018, which is 124 more than the Citywide "High Crime" average

State Census Tract Information:

This premise is located in Census Tract: 162 Population for this tract is: 2,541

On-sale license authorized by census tract: 9 Active on-sale licenses: 44 with 0 pending

Off-sale licenses authorized by census tract: 2 Active off-sale licenses: 6 with 0 pending

Departmental Recommendation:

Points of consideration: 2 (Nativity of our lord church & Patricia's green park)

2 of 3

No opposition from Northern Station.

Applicant premise is located in a "High Crime" area.

Applicant premise is located in a "High Concentration" area,

2 - Protest,

0 - Support

ALU Recommendation: Approval with following conditions:

Conditions for Type 21- Off Sale General, 86-Instructional Tasting

- 1. Sales, service and consumption of alcoholic beverages shall be permitted only between the hours of 8:00 a.m. and 11:00 p.m. daily.
- 2. Petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the most recently certified ABC-253.
- 3. No noise shall be audible at any nearby residence.

4. The petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premise over which they have control, as depicted on ABC-253.

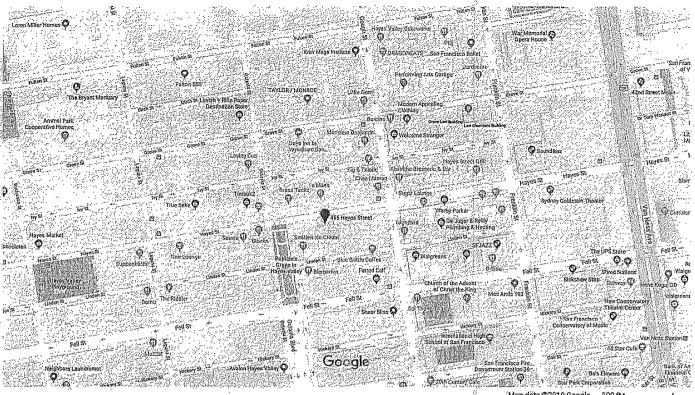
It should be noted that as of March 13, 2019 the applicant had not agreed to the above listed recommended conditions.

We acknowledge that we ale to accept these conditions: willing

Signed: 3 of 3

Matthew Pond, owned

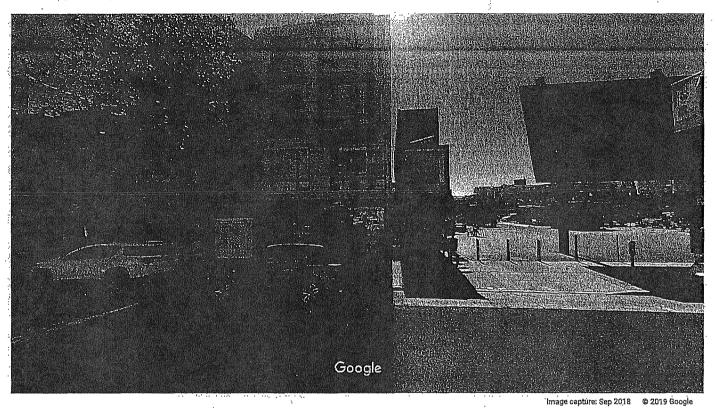
Google Maps 465 Hayes St



Map data @2019 Google. 100 ft 1

https://www.google.com/maps/place/465+Hayes+St;+San+Francisco;+CA+94102/@37.7769644;-122.4236001,18z/data=!4m5!3... 3/13/19

Google Maps 450 Hayes St



San Francisco, California Googla Street View- Sep 2018

https://www.google.com/maps/place/465+Hayes+St,+San+Francisco,+CA+94102/@37.7767844,-122.4239732,3a,75y,163.92h,91... 3/13/19

Carroll, John (BOS)

^r rom:	Carroll, John (BOS)
nt:	Wednesday, March 13, 2019 12:17 PM
10:	Mandelman, Rafael (BOS); Mundy, Erin (BOS)
Subject:	FW: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The Epicurean Trader

Categories: 2019.03.14 - PSNS, 190069

Good afternoon, Chair Mandelman.

I'm forwarding the below to you for agenda item 1 tomorrow. Supervisors Stefani and Walton will receive their own copies on separate messages in a few minutes.

Best to you,

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415) 554-4445

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From: Carroll, John (BOS)

Sent: Wednesday, March 13, 2019 12:15 PM

To: 'Mat Pond' <mat@theepicureantrader.com>

Cc: 'Gebb, Justin@ABC' <justin.gebb@abc.ca.gov>; 'Meyer, Rose @ABC' <Rose.Meyer@ABC.ca.gov>; 'Arnel.Junio@abc.ca.gov' <Arnel.Junio@abc.ca.gov>; Adina, Seema (CPC) <seema.adina@sfgov.org>; CPC.Referrals <CPC.Referrals@sfgov.org>; Powell, Georgia (CPC) <georgia.powell@sfgov.org>; Cancino, Juan Carlos (BOS) <juancarlos.cancino@sfgov.org>; Remski, Derek (BOS) <derek.remski@sfgov.org>; Simley, Shakirah (BOS) <shakirah.simley@sfgov.org>; Gordon, Nelly (POL) <nelly.gordon@sfgov.org>; George, Gigi (POL) <gigi.george@sfgov.org>; Macchi, Patrick (POL) <patrick.macchi@sfgov.org> Subject: RE: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The Epicurean Trader

Good afternoon,

me Police Department has completed their review of the subject public convenience or necessity request, and has forwarded their recommendation for approval with conditions. I have also received copies of 2 protest

letters filed against the service premise, and a copy of a form ABC-257, depicting the service premise boundaries. For your convenience, I have their review available from the link below:

Police Department Response - March 13, 2019

Protest Letters - Received March 13, 2019

Form ABC-257 - Received March 13, 2019

The Police Department's ALU is recommending approval with the following conditions:

1) sales, service, and consumption of alcoholic beverages shall be permitted only between the hours of 8:00 a.m. and 11:00 p.m. daily;

2) petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the most-recently-certified ABC-253;

4) no noise shall be audible at any nearby residence; and

3) the petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premise over which they have control, as depicted on ABC-253.

The Police Department reports that they have not received signed agreement with the proposed conditions from the applicant.

I invite you to review the entire matter on our Legislative Research Center by following the link below:

Board of Supervisors File No. 190069

This request for findings of public convenience or necessity will be heard as agenda item number 1 during tomorrow's Public Safety and Neighborhood Services Committee.

Thanks for the review.

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Carroll, John (BOS)

Tom:
nt:Carroll, John (BOS)
Wednesday, March 13, 2019 12:18 PMIo:Stefani, Catherine (BOS); Miller Hall, Ellie (BOS)Subject:FW: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The
Epicurean Trader

Categories: 190069, 2019.03.14 - PSNS

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Form ABC-257 - Received March 13, 2019

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The Police Department reports that they have not received signed agreement with the proposed conditions from the applicant.

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Carroll, John (BOS)

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Categories: 2019.03.14 - PSNS, 190069

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San Francisco Police Department *ABC Liaison Unit*



Alcoholic Beverage License – Public Convenience or Necessity Recommendation

To:

The San Francisco Board of Supervisors' Committee on Public Safety and Neighborhood Services

Supervisor Rafael Mandelman Supervisor Catherine Stefani Supervisor Shamman Walton

From:

Lt. Georgia Sawyer #1565 Officer in Charge ALU/Permits Unit 415-553-9550

Date: March 13, 2019

Subject: P.C.N. Investigation Regarding:

The Epicurean Trader, LLC DBA: The Epicurean Trader 465 Hayes Street San Francisco, CA. 94102-4308

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Hours of Operation:

8:00 a.m. to 11:00 p.m. daily

Digest:

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1 of 3

Letters of Protest

2 Letters of Support

0

Police Calls for Service:

From January 2018 to January 2019

2 calls for service

Police Reports:

From January 2018 to January 2019

0 police reports

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This plot had 226 police reports for 2018, which is 124 more than the Citywide "High Crime" average

State Census Tract Information:

This premise is located in Census Tract: 162 Population for this tract is: 2,541

On-sale license authorized by census tract: 9 Active on-sale licenses: 44 with 0 pending

Off-sale licenses authorized by census tract: 2 Active off-sale licenses: 6 with 0 pending

Departmental Recommendation:

Points of consideration: 2 (Nativity of our lord church & Patricia's green park)

2 of 3

No opposition from Northern Station.

Applicant premise is located in a "High Crime" area.

Applicant premise is located in a "High Concentration" area.

2 - Protest.

0 - Support

ALU Recommendation: Approval with following conditions:

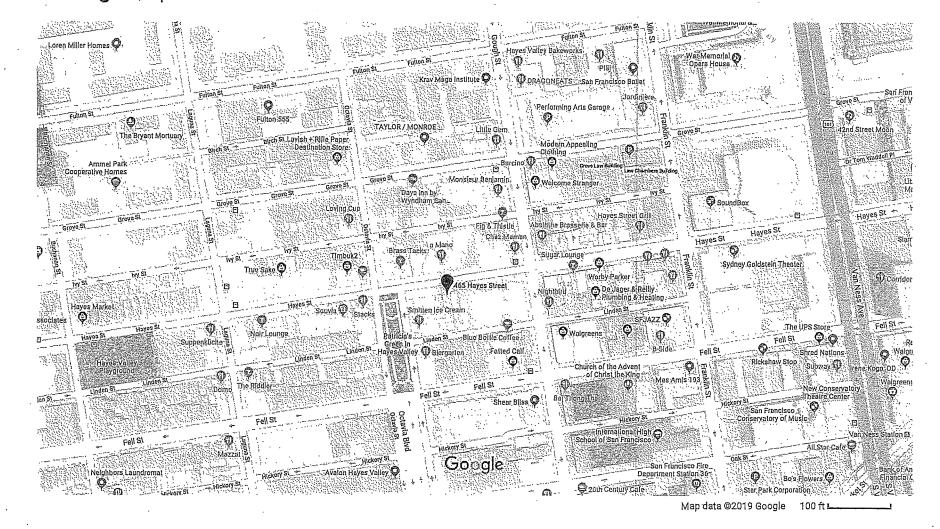
Conditions for Type 21- Off Sale General, 86-Instructional Tasting

- 1. Sales, service and consumption of alcoholic beverages shall be permitted only between the hours of 8:00 a.m. and 11:00 p.m. daily.
- 2. Petitioner(s) shall actively monitor the area under their control in an effort to prevent the loitering of persons on any property adjacent to the licensed premises as depicted on the most recently certified ABC-253.
- 3. No noise shall be audible at any nearby residence.

4. The petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premise over which they have control, as depicted on ABC-253.

It should be noted that as of March 13, 2019 the applicant had not agreed to the above listed recommended conditions.

Google Maps 465 Hayes St



https://www.google.com/maps/place/465+Hayes+St,+San+Francisco,+CA+94102/@37.7769644,-122.4236001,18z/data=!4m5!3... 3/13/19

1880

450 Hayes St - Google Maps

()

Page 1 of 2

Google Maps 450 Hayes St

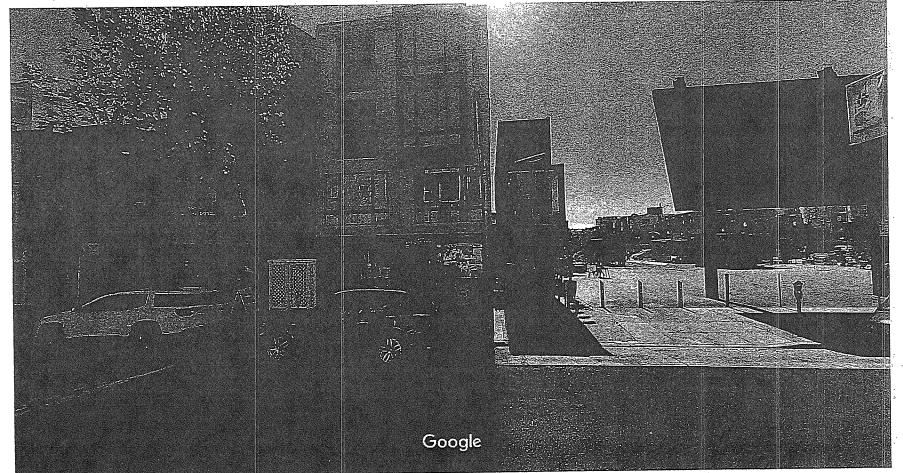


Image capture: Sep 2018 @ 2019 Google

San Francisco, California

Google

Street View - Sep 2018

http://www.google.com/maps/place/465+Hayes+St,+San+Franciscc___A+94102/@37.7767844,-122.4239732,3a,75y,163.92h,91... /19

1881

Department of Alcoholic Beverage Control PROTEST AGAINST ALCOHOLIC BEVERAGE LICENSE APPLICATION



- Refer to Form ABC-510, Information Regarding ABC License Application and Protests (Rev. April 2010), before completing and submitting your protest. The ABC-510 is located at www.abc.ca.gov and in each district office. · Please print legibly or type. Incomplete and/or Illegible Information will cause the protest to be rejected.
- . You will be notified by letter whether or not your your protest is accepted.
- . If the Department recommends licensure, you will be afforded the opportunity to request a hearing on your protest.
- . If a hearing is scheduled as to whether or not a license should be granted, you or your authorized representative will need to attend the hearing to testify and/or present evidence to support your protest, or your protest will be deemed abandoned.
- . All protests submitted to the ABC are public records and are open to inspection pursuant to the California Public Records Act (CPRA), (Gov. Code sec, 6254 et seq.)
- A copy of all valid and verified protests (ABC-510-A) and Protestant's/Complainant's Declaration (ABC-128) will be provided to the applicant as part of the licensing process.

I hereby protest the Issuance of a license under the Alcoholic Beverage Control Act to;

picurgan Trader LLC the DBA Epicarean Trader The (Name(s) of Applicani(s))

For premises at:

465 Hayes Street, San Francisco, CA 94102 (Exact address of proposed premises)

on the grounds that:

and 86

1) the application for llcense(s) Type 21 where Issues would result in or add to an undue concentration of licenses Section 23958

2) where there presently exists an undue concentration of licenses \mathbf{F}_{FD} defined by Section 23958.4 JAN 1 8 2019

3) where the proposed premises are located in a high crime reporting Beverage Control Dept of Alcoholic Bevere San Francisco district Section 23958.4 (c)

therefore issuance of license(s) would be contrary to public welfare and morals and submit that these licenses be denied.

Check here if additional sheets attached

John Nalty PRINT (Name of Protestant) declare under penalty of perjury:

(1) That I am the Protestant herein;

ŧ

(2) That I have read the above protest and know the contents thereof; and

(3) That the same is true of my own knowledge except as to those matters which are therein stated on information and belief, and as to those matters I believe to be true,

mail PROTESTANT'S SIGNATURE ITELEPHONE NUMBER (Optional & non-public) SanFran 1566, 61 DATE BIGNED SIGNED AT (City and State P. O. BOR 421949 San Francisco, CA 94143-1949 FROTESTANT'S ADDRESS (Full address + Street normal & number, Unil or Api, No., Cilly, Slete, & Zip Gode) 8/2019

ABC-510-A (Rev. April 2010)

Page 2.

Additional concerns about the 465 Hayes Street request for a Type 21 and 86 liquor licenses.

LICENSEE HAS NOT POSTED NOTIFICATION AT 465 Hayes Street for the public,

Review all consideration points including parking lot, near open space and public parks.

Conditions for approval for consideration.

Sales of alcoholic beverages shall be permitted between the hours of 7:00 am to 10pm daily.

No more than 5% of the square footage of the premise will be used for the display of the alcoholic beverages.

Sales of beer or malt beverages in quantities of 40oz, or similar size containers is prohibited.

No prepackaged beer or malt beverages shall be sold as a single unit.

Liquor licensee holder should be instructed on good neighbor policies for neighborhood, city and state.

Wine shall not be sold in bottles or containers smaller than 750 ml.

Loitering (loitering is defined as "to stand idly about; linger aimlessly without lawful business") is prohibited on any sidewalks or property adjacent to the licensed premises under the control of the licensee as depicted on the ABC-257.

The petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premises over which they have control.

RECEIVED

JAN 1 8 2019

Dept of Alecholic Bevorage Control Sen Francisco

m Mary

Department of Alcoholic Beverage Control PROTEST AGAINST ALCOHOLIC BEVERAGE LICENSE APPLICATION

- Refer to Form ABC-510, Information Regarding ABC License Application and Protests (Rev. April 2010), before completing and submitting your protest. The ABC-510 is located at www.abc.ca.gov and in each district office.
- · Please print legibly or type. Incomplete and/or illegible information will cause the protest to be rejected.
- . You will be notified by letter whether or not your your protest is accepted.
- . If the Department recommends licensure, you will be afforded the opportunity to request a hearing on your protest.
- If a hearing is scheduled as to whether or not a license should be granted, you or your authorized representative will need to attend the hearing to testify and/or present evidence to support your protest, or your protest will be deemed abandoned.
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- A copy of all valid and verified protests (ABC-510-A) and Protestant's/Complainant's Declaration (ABC-128) will be provided to the applicant as part of the licensing process.

I hereby protest the Issuance of a license under the Alcoholic Beverage Control Act to:

Epicurean trader, LLC the UBA Epicurean Trader The

For premises at:

4.65 Hayes Street, San Francis (D) (H 94102 (Exact address of proposed premises)

on the grounds that:

and 86

1) the application for license(s) Type 21 where issues would result in or add to an undue concentration of licenses Section 23958

2) where there presently exists an undue concentration of licenses as defined by Section 23958.4 JAN 1 8 2019

3) where the proposed premises are located in a high crime reporting of Barbarge Control district Section 23958.4 (c)

therefore issuance of license(s) would be contrary to public welfare and morals and submit that these licenses be denied.

Check here if additional sheets attached

MICHUEL NULLY PRINT (Name of Protestant)

___, declare under penalty of perjury;

(1) That I am the Protestant herein:

(2) That I have read the above protest and know the contents thereof; and

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TELEPHONE NUMBER (Optional & non-public) PROTESTANT'S SIGNATURE San Francisca, Cb DATE BIGNED SIGNED AT (City and State PROTESTANT'S ADDRESS (FUIL address + SIreel name & number, Unit or Api, No., City, Stale, & Zip Code)

ABC-610-A (Rev. April 2010)

Page 2.

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The petitioner(s) shall be responsible for maintaining free of litter the area adjacent to the premises over which they have control.

Michael Che

RECEIVED

JAN 1 8 2019

Dept of Alcoholic Buverage Control San Francisco

Carroll, John (BOS)

From: Sent: To:	Carroll, John (BOS) Wednesday, January 30, 2019 11:14 AM Gordon, Nelly (POL); George, Gigi (POL); Macchi, Patrick (POL)
Cc: Subject:	'Mat Pond'; 'Gebb, Justin@ABC'; 'Meyer, Rose @ABC'; 'Arnel.Junio@abc.ca.gov'; Adina, Seema (CPC); CPC.Referrals; Powell, Georgia (CPC); Mundy, Erin (BOS); Cancino, Juan Carlos (BOS); Remski, Derek (BOS); Simley, Shakirah (BOS) RE: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The
Categories:	Epicurean Trader 190069

Good morning,

The Planning Department has completed their review of the subject application, and has forwarded their recommendation for approval. For you convenience, I have their review available from the link below:

Planning Dept. Response - Received January 30, 2019

The matter is now awaiting review by the Police Department's ALU.

After receiving review from the Police Department, the Public Safety and Neighborhood Services Committee may hear and consider public convenience or necessity findings for the application, to be forwarded to the California Department of Alcoholic Beverage Control for their consideration in the license matter.

The Public Safety and Neighborhood Services Committee will tentatively schedule this hearing for a regular meeting in March of 2019.

I invite you to review the entire matter on our <u>Legislative Research Center</u> by following the link below:

Board of Supervisors File No. 190069

Thanks for the review.

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415) 554-4445

Click here to complete a Board of Supervisors Customer Service Satisfaction form.

The Legislative Research Center provides 24-hour access to Board of Supervisors legislation and archived matters since August 1998.

Disclosures: Personal information that is provided in communications to the Board of Supervisors is subject to disclosure under the California Public Records Act and the San Francisco Sunshine Ordinance. Personal information provided will not be redacted. Members of the public are not required to provide personal identifying information when they communicate with the Board of Supervisors and its committees. All written or oral communications that members of the public submit to the Clerk's Office regarding pending legislation or hearings will be made available to all members of the public for inspection and copying. The Clerk's Office does not redact any information from these submissions. This means that personal information—including names, phone numbers, addresses and similar information that a member of the public elects to submit to the Board and its committees—may appear on the Board of Supervisors website or in other public documents that members of the public may inspect or copy. SPQSF **rom:** Carroll, John (BOS)

it: Thursday, January 17, 2019 2:35 PM

To: CPC.Referrals <CPC.Referrals@sfgov.org>; Gordon, Nelly (POL) <nelly.gordon@sfgov.org>; Powell, Georgia (CPC) <georgia.powell@sfgov.org>

Cc: 'mat@ethepicureantrader.com' <mat@ethepicureantrader.com>; Mundy, Erin (BOS) <erin.mundy@sfgov.org>; Cancino, Juan Carlos (BOS) <juancarlos.cancino@sfgov.org>; Remski, Derek (BOS) <derek.remski@sfgov.org>; Simley, Shakirah (BOS) <shakirah.simley@sfgov.org>; 'Gebb, Justin@ABC' <justin.gebb@abc.ca.gov>; 'Meyer, Rose @ABC' <Rose.Meyer@ABC.ca.gov>; George, Gigi (POL) <gigi.george@sfgov.org>; Macchi, Patrick (POL) <patrick.macchi@sfgov.org>

Subject: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The Epicurean Trader

Good afternoon,

The office of the Clerk of the Board has received a letter requesting public convenience or necessity findings for a liquor license transfer. This matter is being referred to you for response via the following linked document:

Referral Letter - Planning and Police Departments - January 17, 2019

You may review the entire matter on our Legislative Research Center by following the link below:

Board of Supervisors File No. 190069

After receiving review from the Planning and Police Departments, the Public Safety and Neighborhood Services [¬]ommittee may hear and consider public convenience or necessity findings for the application, to be forwarded to the ulifornia Department of Alcoholic Beverage Control for consideration in the license matter.

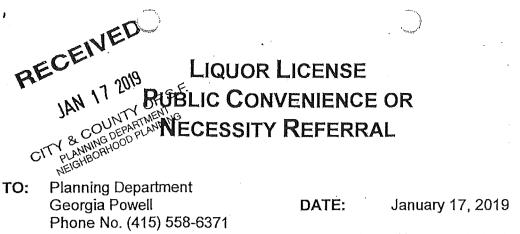
I request the Planning Department's response before March 1, 2019. Please confirm receipt of this message.

You may review the fact sheet for public convenience or necessity requests from the San Francisco Board of Supervisors via the following link:

Liquor License Public Convenience or Necessity Request

Thanks for the review.

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415)554-4445



TO: Police Department Inspector Nelly Gordon Phone No. (415) 837-7273 AP Block/Lot Nos.: 0817/069 Zoning: NCT - Hayes NCT; 40X Quad: NE Planning Team Record No.: <u>2019-000771</u> MIS

Please submit your response in four to six weeks for the matter to be heard. PLEASE EMAIL YOUR RESPONSE BY: March 1, 2019, to John Carroll, Public Safety and Neighborhood Services Committee Clerk. john.carroll@sfgov.org - Phone No: 554-4445

Applicant name:	The Epicurean Trader, LLC
Business name:	The Epicurean Trader
Application address:	465 Hayes Street San Francisco, CA 94102
Applicant contact info:	Mat Pond and Holly McDell 415-602-3407 <u>mat@thepicureantrader.com</u>
PLANNING REVIEW	N: 🖸 Approval 🗌 Denial
Planning Staff Contact:	SEEINA ADINA - 415-575-8722

Please print review comments on a trailing page.

POLICE	REVIEW:
--------	----------------

] Approval

Denial

Please print review comments in a trailing report.

PC or N Referral Letter

Powell, Georgia (CPC)

/m:	Adina, Seema (CPC)
Sent:	Wednesday, January 30, 2019 9:23 AM
To:	Carroll, John (BOS); Powell, Georgia (CPC)
Subject:	RE: Liquor License PC or N Referral - Liquor License Transfer - 465 Hayes Street - The
-	Epicurean Trader

Hi John:

Recommend approval of ABC Type 21 + 86 liquor license, in conjunction with a Specialty Grocery (d.b.a. The Epicurean Trader), principally permitted in the Hayes NCT per Planning Code Section 761. 311 not required for Specialty Grocery. Retail liquor sales and tasting area shall occupy less than 15% of the gross square footage of the establishment including all areas devoted to the display and sale of alcoholic beverages.

Thank you,

Seema

From: Carroll, John (BOS)

Sent: Thursday, January 17, 2019 2:35 PM

To: CPC.Referrals <<u>CPC.Referrals@sfgov.org</u>>; Gordon, Nelly (POL) <<u>nelly.gordon@sfgov.org</u>>; Powell, Georgia (CPC) <<u>georgia.powell@sfgov.org</u>>

: 'mat@ethepicureantrader.com' <<u>mat@ethepicureantrader.com</u>>; Mundy, Erin (BOS) <<u>erin.mundy@sfgov.org</u>>; _ancino, Juan Carlos (BOS) <<u>juancarlos.cancino@sfgov.org</u>>; Remski, Derek (BOS) <<u>derek.remski@sfgov.org</u>>; Simley, Shakirah (BOS) <<u>shakirah.simley@sfgov.org</u>>; 'Gebb, Justin@ABC' <<u>justin.gebb@abc.ca.gov</u>>; 'Meyer, Rose @ABC' <<u>Rose.Meyer@ABC.ca.gov</u>>; George, Gigi (POL) <<u>gigi.george@sfgov.org</u>>; Macchi, Patrick (POL) <<u>patrick.macchi@sfgov.org</u>>

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Liquor License Public Convenience or Necessity Request

Thanks for the review.

John Carroll Assistant Clerk Board of Supervisors San Francisco City Hall, Room 244 San Francisco, CA 94102 (415)554-4445



January 16th, 2019

ATTN: CLERK OF THE BOARD

San Francisco.Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco CA 94102

RE: TYPE 21 & TYPE 86 APPLICATION

465 Hayes Street dba THE EPICUREAN TRADER San Francisco CA 94102 (Transferring from: 2111 – 15 Hayes Street, San Francisco CA 94117, License# 343868)

ATTN: CALIFORNIA ALCOHOLIC BEVERAGE CONTROL and SAN FRANCISCO BOARD OF SUPERVISORS

The Epicurean Trader is a husband-and-wife owned and operated specialty food store. We currently have two San Francisco locations, in the Bernal Heights and Cow Hollow neighborhoods.

We offer small batch, artisanal food products across a number of categories including: farmstead cheeses & charcuterie; oils and vinegars; tea and coffee; herbs and spices; chocolate and confectionery; and other pantry items.

Our store supports small, local artisans who produce high quality, hand crafted products but don't have the production capacity, brand awareness or marketing budget to work with larger, higher volume supermarkets. We see our store as an incubator for the next generation of food producers, who will help push their respective crafts forward in a positive way.

We have tremendous respect for our vendors and work with them directly, versus using distributors like as the majority of other markets in San Francisco. We are proud to be the exclusive retailer for Tartine Bakery and Bi-Rite Creamery. We host regular demonstration and sampling events in-store to help educate our customers about the people and craftsmanship behind the products we sell.

Our existing locations have received several accolades since opening, including:

- #1 Rated Specialty Food store in San Francisco by Yelp.com
- #1 Gourmet Shop in San Francisco by Foursquare
- Featured as a "must see" in Saveur Magazine's 'Culinary Guide to San Francisco'
- Named the 'Best Neighborhood Market in San Francisco' by Pure Wow
- Named the 'Best Spirits Store in the San Francisco Bay Area' by San Francisco Magazine

401 CORTLAND AVENUE . SAN FRANCISCO CA 94110 . 415 872 9484 1909A UNION STREET . SAN FRANCISCO CA 94123 . 415 780 1628 WWW.THEEPICUREANTRADER.COM Alcohol sales are expected to be a minor percentage of overall sales, but an important part of our mission to bring awareness of small producers across both food and drink categories. We support small production wine producers both domestically and internationally, we support craft beers from local breweries, and distilled spirits from micro-distilleries, many of whom distill their products here in San Francisco!

Through the ABC Liquor Licensing process, we have already reached out to our local Board of Supervisors representative, local neighborhood committees, the San Francisco Police Department Alcohol Liaison Unit, and sent out a mailing to residents within 500 feet of the store and posted a notification in the front window of the proposed location.

Not only have we not had any complaints about our plans to convert the location into a specialty market, we have had neighbors call the ABC to express their delight that there would be more options to purchase organic, locally produced foods on Hayes Street (currently there are none).

We have already been through the PCN process in order to open our Union Street store, which has proven to be a welcome addition to the Cow Hollow neighborhood. Our existing stores have received 5 stars with 120 reviews on Yelp, which demonstrates the support the local community has for our store and our mission. We hope that the local residents around Hayes Valley will provide a similar support.

The hours of operation are anticipated to be 7.30am – 10pm daily.

We respectfully request your support of our proposed new location on Hayes Street as we feel it will serve as a "Public Convenience and Necessity", not only for the local residents around Hayes Street, but also citywide for all the small, local food businesses in San Francisco that we support that very few other retailers in San Francisco are willing to.

Sincerely,

Mat Pond and Holly McDell Owners

T: 415 602 3407 E: <u>mat@theepicureantrader.com</u> M: The Epicurean Trader, 21 Putnam Street, San Francisco CA 94110

> 401 CORTLAND AVENUE . SAN FRANCISCO CA 94110 . 415 872 9484 1909A UNION STREET . SAN FRANCISCO CA 94123 . 415 780 1628 WWW.THEEPICUREANTRADER.COM

·	And the second s			tt			
Department of Alcoholic Beverage Cont	rol	• • • • •		State of California			
INFORMATION AND INST			• • • •	Gavin Newsom, Governor			
SECTION 23958.4 B&P		an a	strational static static static static static static	ingen av autor and a star a second			
Instructions . This form is to be		iginal issuance or premi	ses to premises transfer of l	icenses.			
 Part I is to be com 	pleted by an ABC employee, licant's district file.	given to applicant with p	pre-application package, wit	h copy retained in			
Part 2 is to be com	pleted by the applicant, and re	turned to ABC.	and a start of the second s				
Part 3 is to be com	pleted by the local governing	body or its designated su	ibordinate officer or body, a	ind returned to ABC.			
PART 1 - TO BE COMPLETED BY	ADC						
1. APPLICANTS NAME				• • •			
EPICUREAN TRADER LLC		· · · · ·	· · · · · · · · · · · · · · · · · · ·	•			
2. PREMISES ADDRESS (Street number and name, 465 Hayes St San Francisco			3. LICENSE TYP	<i>₽</i>			
4. TYPE OF BUSINESS	<u> </u>	·····	1.21,00				
Full Service Restaurant	Hofbrau/Cafeteria	Cocktail Lounge	Private Clu				
Deli or Specially Restaurant		Night Club	·	Veterans_Club			
Cafe/Coffee Shop	Brew Pub	Tavern: Beer					
Bed & Breakfast:	Theater	Tavem: Beer & Wine	Wine Tasli	ng Room			
			· · · · · · · · · · · · · · · · · · ·				
Supermarket	Membership Store	Service Station	· '님 ' ··	l/Flea Market			
Liquor Store		Convenience Market	· [airy			
	ale General- Specialty G	l					
5. COUNTY POPULATION	5. TOTAL NUMBER OF LICENSES IN	•	7. RATIO OF LICENSES TO POPULA	TION IN COUNTY			
2,541/883,963		On-Sale Off-Sale		X On-Sale Off-Sale			
a. CENSUS TRACT NUMBER 162	9. NO. OF LICENSES ALLOWED IN	X On-Sale Off-Sale	10. NO. OF LICENSES EXISTING IN				
11. IS THE ABOVE CENSUS TRACT OVERCONCE	ENTRATED WITH LICENSES? (i.e., does th			X On-Sale Off-Sale			
X Yes, the number of existing licenses			· · · · · · · · · · · · · · · · · · ·				
No, the number of existing licenses			· · · · · · · · · · · · · · · · · · ·				
12. DOES LAW ENFORCEMENT AGENCY MAINT. X Yes (Go to Ilem #13)	AIN CRIME STATISTICS?		الله الي التي المراجع عليه المراجع الله المراجع المراجع المراجع المراجع المراجع المراجع المراجع المراجع المراجع والمراجع المحاجة المراجع	la de la construcción de la constru Construcción de la construcción de l			
13. CRIME REPORTING DISTRICT NUMBER	14. TOTAL NUMBER OF REPORTIN		15. TOTAL NUMBER OF OFFENSES	IN ALL REPORTING DISTRICTS			
558	653	د میرو باشد. از این ۲۵٬۹۰۱ رو ۲۵٬۹۰۱ میرو باشد و ۲۰۰۰ میکنور و ۲۵٬۹۰۱ میکنو	51,848				
16. AVERAGE NO. OF OFFENSES PER DISTRICT	17. 120% OF AVERAGE NUMBER O	FOFFENSES	18. TOTAL NUMBER OF OFFENSES	IN REPORTING DISTRICT			
19. IS THE PREMISES LOCATED IN A HIGH CRIM	E REPORTING DISTRICT? (i.e., has a 20%	greater number of reported crimes		es as delemniced from all crime			
reporting districts within the jurisdiction of the loc X Yes, the total number of offenses in		ceeds the total number in it	em #17	· · · · ·			
No, the total number of offenses in							
20. CHECK THE BOX THAT APPLIES (check only							
a. If " <u>No</u> " is checked in both item i on this issue. Advise the applican	#11 and item #19, Section 23958. It to bring this completed form to A	<u>4 B&P does not apply</u> to thi BC when filing the applicati	s application, and no additional on.	information will be needed			
b. If "Yes" is checked in either iter	n #11 or item #19 and the applica	ant is applying for a non-mata	ni license, a retail bona fide oub	lic eating place license a			
retail license issued for a hotel, mo	otel or other lodging establishmen	as defined in Section 2550	3.16(b) B&P, or a retail license	issued in conjuction with a			
beer manufacturer's license, or wir application or as soon as possible		incant to complete Section .	zana bring the completed form	to ABC when filing the			
\checkmark				an a			
A c. If "Yes" is checked in either iter sale beer license, an on-sale beer	and wine (public premises) licens	e, or an on-sale general (pu	blic premises) license, advise t	he applicant to take this form			
to the local governing body, or its of ABC in order to process the applic		body to have them complete	<u>Section 3</u> . The completed for	n will need to be provided to			
		····· · · ·					
Governing Body/Designated Subor	dinate Name: Board of S	upervisors					
FOR DEPARTMENT USE ONLY PREPARED BY (Name of Department Employee)	· · · · · · · · · · · · · · · · · · ·		the second se				
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ABC-245 (rev. 01-11)							
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PART 2 - TO BE COMPLETED BY THE APPLICANT (If box #20b is checked)

. 21. Based on the information on the reverse, the Department may approve your application if you can show that public convenience or necessity would be served by the issuance of the license. Please describe below the reasons why issuance of another license is justified in this area. You may attach a separate sheet or additional documention, if desired. Do *not* proceed to Part 3.

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22. APPLICANT SIGNATURE

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PART 3 - TO BE COMPLETED BY LOCAL OFFICIALS (If box #20c is checked)

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The applicant named on the reverse is applying for a license to sell alcoholic beverages at a premises where undue concentration exists (i.e., an over-concentration of licenses and/or a higher than average crime rate as defined in Section 23958.4 of the Business and Professions Code). Sections 23958 and 23958.4 of the Business and Professions Code requires the Department to deny the application unless the local governing body of the area in which the applicant premises are located, or its designated subordinate officer or body, determines within 90 days of notification of a completed application that public convenience or necessity would be served by the issuance. Please complete items #24 to #30 below and certify or affix an official seal, or attach a copy of the Council or Board resolution or a signed letter on official letterhead stating whether or not the issuance of the applied for license would serve as a public convenience or necessity.

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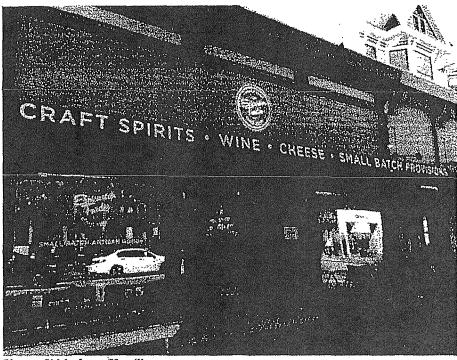
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ABC-245 REVERSE (rev. 01-11)

https://hoodline.com/2017/04/cow-hollow-s-new-epicurean-trader-offers-artisanal-eats-spirits-more

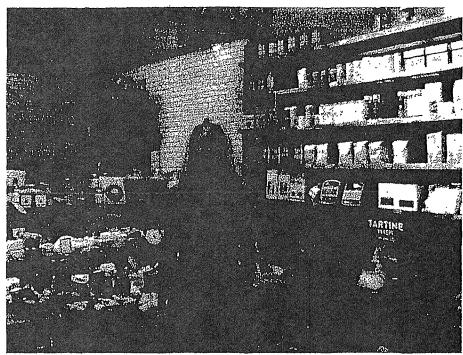
Cow Hollow's New 'Epicurean Trader' Offers Artisanal Eats, Spirits, & More



Photos: Shirin Jones/Hoodline Fri. April 7, 2017, 9:00am

by Shirin Jones Neighborhoods Cow Hollow

Seeking a change, Holly and Mat McDell left their home in Sydney, Australia nine years ago and moved to San Francisco. Over the years, the couple lived in both Cow Hollow and-Bernal Heights, and now, their business <u>The Epicurean Trader</u> can be found in both locations.



Holly McDell inside the Cow Hollow store.

Like the original location in Bernal Heights (401 Cortland Ave.), which <u>opened in 2015</u>, the Cow Hollow Epicurean Trader specializes in "small-batch artisan goods" from local and international producers, including cheese, bread, pasta, charcuterie, chocolates, jams, wine, craft beer, and spirits.

There's also a small selection of fresh produce, and a few housewares, such as candles, vases, and dinner napkins.

Everything in the store is researched, selected, and taste-tested by the McDells, which isn't always as easy as it sounds. "Keeping up with exciting food trends and tasting all the food products can be challenging," Holly explains. "It is a really fun task, but it's time-consuming."

9

Mat, who ran the global franchise business for <u>Levi's</u>, and Holly, an interior architect who most recently worked as the creative director for Popchips, used their design expertise to create the store of their dreams.

"We pay attention to the retail experience," Holly explained. "We want this to be a place where people take their time shopping."



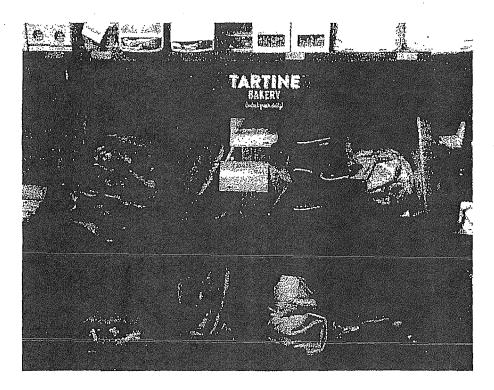
Cheese and charcuterie are two of the store's most popular items, and the Cow Hollow location has an expanded selection compared to the original, Holly says.

The store also stocks a few sought-after East Coast items that many local retailers don't carry, including chocolates from Brooklyn-based <u>Malvi</u> and cheese from Greenwich Village's <u>Murray's</u> <u>Cheese</u>.

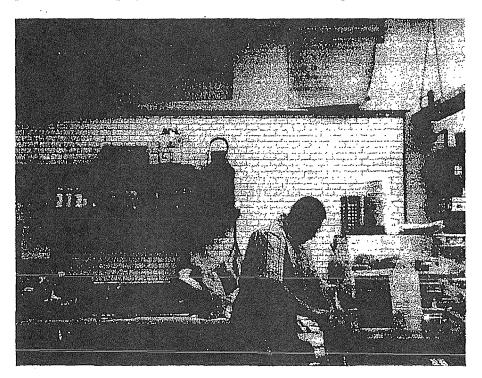


There are also some hard-to-find items from local purveyors, particularly <u>Tartine Bakery</u> bread and <u>Bi-Rite Creamery</u> ice cream, which the Epicurean Trader will begin carrying in June.

Gourmet cotton candy from local company <u>Sugar & Spun</u> is also among the store's most popular items.



The shop also offers prepared food, including grab-and-go sandwiches and salads, a menu of fresh panini, and Humphry Slocombe ice cream by the scoop.



And for those seeking a drink, there's a wide selection of beer, wine, and spirits, with an emphasis on hard-to-find craft whiskies, Scotch, and mezcal.

The store offers regular beer, wine, and spirits tastings on Fridays and Saturdays from 5:30pm-7:30pm; you can sign up for their e-newsletter to stay abreast of the latest.

"Ultimately, we want to be a platform for [producers] to be discovered by other people who think their product is as great as we do," Holly says. "San Franciscans get really excited about supporting that, and supporting our concept."

The Epicurean Trader is open Monday-Wednesday and Sunday from 10am-9pm, and Thursday-Saturday, from 10am-10pm.

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DISTRICT SERVING	LOCATION:	SAN FRAN	NCISCO						
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Name of Business:		. EPICURE.			•			F	-
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Alcoholic Beverage C	Control Act.								· · · ·
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Under penalty of perjury, each		· .			(1) He is a	an apolica			itive
officer of the applicant corpor	ration, named in the fo	pregoing applicati	on, duly auth	orized	to make thi	s applicat	tion on its behalf;	(2) that he has read th	
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Applicant Name(s)						Appli	icant Signatu	re(s)	
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California Department of Alcoholic Beverage Control License Query System Summary as of 01/15/2019

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For a definition of codes, view our glossary.

LIQUOR LICENSE PUBLIC CONVENIENCE OR NECESSITY REFERRAL

- **TO:** Planning Department Georgia Powell Phone No. (415) 558-6371
- **TO:** Police Department Inspector Nelly Gordon Phone No. (415) 837-7273

DATE: January 17, 2019

AP Block/Lot Nos.: 0817/069 Zoning: NCT - Hayes NCT; 40X Quad: NE Planning Team Record No.:

Please submit your response in four to six weeks for the matter to be heard. **PLEASE EMAIL YOUR RESPONSE BY:** March 1, 2019, to John Carroll, Public Safety and Neighborhood Services Committee Clerk. <u>john.carroll@sfgov.org</u> - Phone No: 554-4445

Applicant name:	The Epicurean Trader, LLC			
Business name:	The Epicurean Trader			
Application address:	465 Hayes Street San Francisco, CA 94102			
Applicant contact info: Mat Pond and Holly McDell 415-602-3407 <u>mat@theepicureantrader.com</u>				
PLANNING REVIE	N: 🗌 Approval 🗌 Denial			
Planning Staff Contact:				
Please print re	eview comments on a trailing page.			
POLICE REVIEW:	Approval Denial			
Please print re	eview comments in a trailing report.			



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January 16th, 2019

ATTN: CLERK OF THE BOARD

San Francisco Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco CA 94102

RE: TYPE 21 & TYPE 86 APPLICATION

465 Hayes Street dba THE EPICUREAN TRADER San Francisco CA 94102 (Transferring from: 2111 – 15 Hayes Street, San Francisco CA 94117, License# 343868)

ATTN: CALIFORNIA ALCOHOLIC BEVERAGE CONTROL and SAN FRANCISCO BOARD OF SUPERVISORS

The Epicurean Trader is a husband-and-wife owned and operated specialty food store. We currently have two San Francisco locations, in the Bernal Heights and Cow Hollow neighborhoods.

We offer small batch, artisanal food products across a number of categories including: farmstead cheeses & charcuterie; oils and vinegars; tea and coffee; herbs and spices; chocolate and confectionery; and other pantry items.

Our store supports small, local artisans who produce high quality, hand crafted products but don't have the production capacity, brand awareness or marketing budget to work with larger, higher volume supermarkets. We see our store as an incubator for the next generation of food producers, who will help push their respective crafts forward in a positive way.

We have tremendous respect for our vendors and work with them directly, versus using distributors like as the majority of other markets in San Francisco. We are proud to be the exclusive retailer for Tartine Bakery and Bi-Rite Creamery. We host regular demonstration and sampling events in-store to help educate our customers about the people and craftsmanship behind the products we sell.

Our existing locations have received several accolades since opening, including:

- #1 Rated Specialty Food store in San Francisco by Yelp.com
- #1 Gourmet Shop in San Francisco by Foursquare
- · Featured as a "must see" in Saveur Magazine's 'Culinary Guide to San Francisco'
- Named the 'Best Neighborhood Market in San Francisco' by Pure Wow
- Named the 'Best Spirits Store in the San Francisco Bay Area' by San Francisco Magazine

401 CORTLAND AVENUE . SAN FRANCISCO CA 94110 . 415 872 9484 1909A UNION STREET . SAN FRANCISCO CA 94123 . 415 780 1628 WWW.THEEPICUREANTRADER.COM Alcohol sales are expected to be a minor percentage of overall sales, but an important part of our mission to bring awareness of small producers across both food and drink categories. We support small production wine producers both domestically and internationally, we support craft beers from local breweries, and distilled spirits from micro-distilleries, many of whom distill their products here in San Francisco!

Through the ABC Liquor Licensing process, we have already reached out to our local Board of Supervisors representative, local neighborhood committees, the San Francisco Police Department Alcohol Liaison Unit, and sent out a mailing to residents within 500 feet of the store and posted a notification in the front window of the proposed location.

Not only have we not had any complaints about our plans to convert the location into a specialty market, we have had neighbors call the ABC to express their delight that there would be more options to purchase organic, locally produced foods on Hayes Street (currently there are none).

We have already been through the PCN process in order to open our Union Street store, which has proven to be a welcome addition to the Cow Hollow neighborhood. Our existing stores have received 5 stars with 120 reviews on Yelp, which demonstrates the support the local community has for our store and our mission. We hope that the local residents around Hayes Valley will provide a similar support.

The hours of operation are anticipated to be 7.30am – 10pm daily.

We respectfully request your support of our proposed new location on Hayes Street as we feel it will serve as a "Public Convenience and Necessity", not only for the local residents around Hayes Street, but also citywide for all the small, local food businesses in San Francisco that we support that very few other retailers in San Francisco are willing to.

Sincerely,

Mat Pond and Holly McDell Owners

T: 415 602 3407 E: <u>mat@theepicureantrader.com</u> M: The Epicurean Trader, 21 Putnam Street, San Francisco CA 94110

	Department of Alcoholic Beverage Control INFORMATION AND INSTR		State of California Gavin Newsom, Governor
	SECTION 23958.4 B&P		and a second state of the second
	Instructions . This form is to be us	ed for all applications for original issuance or premises	to premises transfer of licenses.
•	holding file or applic		-application package, with copy retained in
•	Part 2 is to be compl Part 3 is to be compl	eted by the applicant, and returned to ABC. eted by the local governing body or its designated subc	ordinate officer or body, and returned to ABC.
• • • •	PART 1 - TO BE COMPLETED BY A	BC	
•	EPICUREAN TRADER LLC T	THE.	
	2. PREMISES ADDRESS (Street number and name, cit 465 Hayes St San Francisco	y, zip code)	3. LICENSE TYPE
	4. TYPE OF BUSINESS		
	Full Service Restaurant	Hofbrau/Cafeteria Cocktail Lounge	
	Deli or Specialty Restaurant	Comedy Club	Veterans Club
	Cafe/Coffee Shop	Brew Pub Tavern: Beer	Fraternal Club
••		Theater Tavern: Beer & Wine	Wine Tasting Room
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•		Membership Store	Swap Meet/Flea Market
	Liquor Store	Department Store	Drive-in Dairy
	Drug/Variety Store 21-Off-Sale	☐Florist/Gift Shop ☐Convenience Market w/G e General- Specialty Grocery; 86- Instructiona	
	5. COUNTY POPULATION	6. TOTAL NUMBER OF LICENSES IN COUNTY	
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• • •	8. CENSUS TRACT NUMBER	9. NO, OF LICENSES ALLOWED IN CENSUS TRACT	
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		ne reporting district equals or exceeds the total number in item	#17
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• •	20. CHECK THE BOX THAT APPLIES (check only one		
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	h If "Ves" is checked in either item t	#11 or item #19, and the applicant is applying for a non-retail li	cense a retail bona fide oublic eating place license a
	retail license issued for a hotel, mote	for other lodging establishment as defined in Section 25503.1	6(b) B&P, or a retail license issued in conjuction with a
	application or as soon as possible the	grower's license, advise the <u>applicant to complete Section 2</u> are ereafter.	
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· · ·	X c. If "Yes" is checked in either item #	#11 <u>or</u> item #19, <u>and</u> the applicant is applying for an off-sale be id wine (public premises) license, or an on-sale general (public premises) license, or an on-sale general (public)	eer and wine license, an off-sale general license, an on-
	to the local governing body, or its de	signated subordinate officer or body to have them complete Se	ection 3. The completed form will need to be provided to
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PART 2 - TO BE COMPLETED BY THE APPLICANT (If box #20b is checked)

21. Based on the information on the reverse, the Department may approve your application if you can show that public convenience or necessity would be served by the issuance of the license. Please describe below the reasons why issuance of another license is justified in this area. You may attach a separate sheet or additional documention, if desired. Do not proceed to Part 3.

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PART 3 - TO BE COMPLETED BY LOCAL OFFICIALS (If box #20c is checked)

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The applicant named on the reverse is applying for a license to sell alcoholic beverages at a premises where undue concentration exists (i.e., an over-concentration of licenses and/or a higher than average crime rate as defined in Section 23958.4 of the Business and Professions Code). Sections 23958 and 23958.4 of the Business and Professions Code requires the Department to deny the application unless the local governing body of the area in which the applicant premises are located, or its designated subordinate officer or body, determines within 90 days of notification of a complete application that public convenience or necessity would be served by the issuance. Please complete items #24 to #30 below and certify or affix an official seal, or attach a copy of the Council or Board resolution or a signed letter on official letterhead stating whether or not the issuance of the applied for license would serve as a public convenience or necessity.

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S. 1997 - 4 180N 24. WILL PUBLIC CONVENIENCE OR NECESSITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVERAGE LICENSE? I press is . . See Attached (i.e., letter, resolution, etc.) Yes 200 No ...

25. ADDITIONAL COMMENTS, IF DESIRED (may include reasons for approval or denial of public convenience or necessity): والمتعلق والمعالية المرجعة والمراجع te oger helde er er stade skære se te overe er

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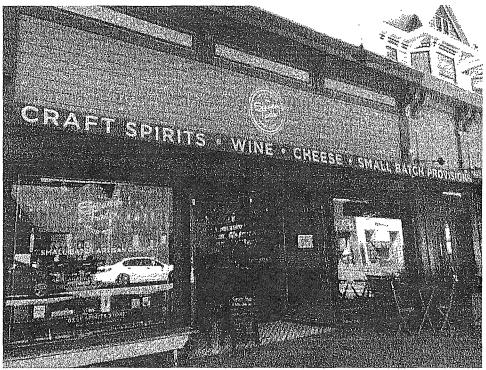
26. CITY/COUNTY OFFICIAL NAME CONTRACTOR OFFICIAL TITLE 28. CITY/COUNTY OFFICIAL PHONE NUMBER

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ABC-245 REVERSE (rev, 01-11) en aan here ooger af gange

https://hoodline.com/2017/04/cow-hollow-s-new-epicurean-trader-offers-artisanal-eats-spirits-more

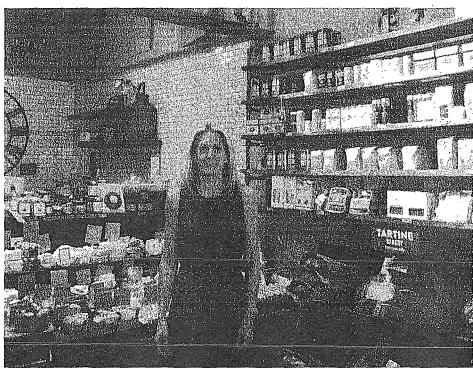
Cow Hollow's New 'Epicurean Trader' Offers Artisanal Eats, Spirits, & More



Photos: Shirin Jones/Hoodline Fri. April 7, 2017, 9:00am

by Shirin Jones Neighborhoods Cow Hollow

Seeking a change, Holly and Mat McDell left their home in Sydney, Australia nine years ago and moved to San Francisco. Over the years, the couple lived in both Cow Hollow and Bernal Heights, and now, their business <u>The Epicurean Trader</u> can be found in both locations.



Holly McDell inside the Cow Hollow store.

Like the original location in Bernal Heights (401 Cortland Ave.), which <u>opened in 2015</u>, the Cow Hollow Epicurean Trader specializes in "small-batch artisan goods" from local and international producers, including cheese, bread, pasta, charcuterie, chocolates, jams, wine, craft beer, and spirits.

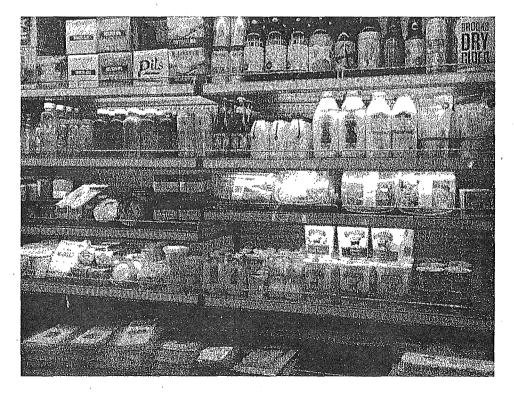
There's also a small selection of fresh produce, and a few housewares, such as candles, vases, and dinner napkins.

Everything in the store is researched, selected, and taste-tested by the McDells, which isn't always as easy as it sounds. "Keeping up with exciting food trends and tasting all the food products can be challenging," Holly explains. "It is a really fun task, but it's time-consuming."



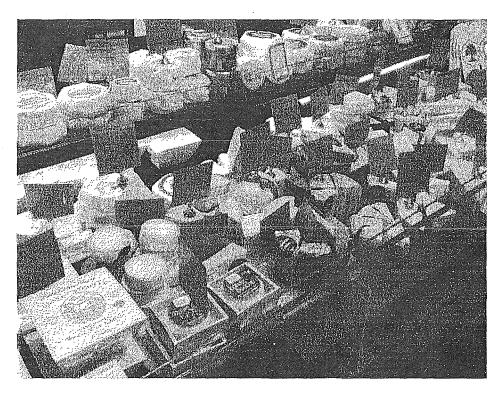
Mat, who ran the global franchise business for <u>Levi's</u>, and Holly, an interior architect who most recently worked as the creative director for Popchips, used their design expertise to create the store of their dreams.

"We pay attention to the retail experience," Holly explained. "We want this to be a place where people take their time shopping."



Cheese and charcuterie are two of the store's most popular items, and the Cow Hollow location has an expanded selection compared to the original, Holly says.

The store also stocks a few sought-after East Coast items that many local retailers don't carry, including chocolates from Brooklyn-based <u>Malvi</u> and cheese from Greenwich Village's <u>Murray's</u> <u>Cheese</u>.

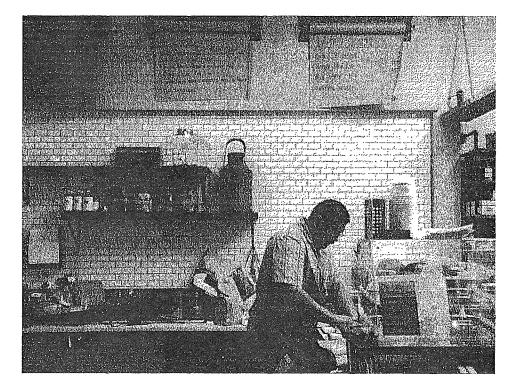


There are also some hard-to-find items from local purveyors, particularly <u>Tartine Bakery</u> bread and <u>Bi-Rite Creamery</u> ice cream, which the Epicurean Trader will begin carrying in June.

Gourmet cotton candy from local company <u>Sugar & Spun</u> is also among the store's most popular items.



The shop also offers prepared food, including grab-and-go sandwiches and salads, a menu of fresh panini, and Humphry Slocombe ice cream by the scoop.



And for those seeking a drink, there's a wide selection of beer, wine, and spirits, with an emphasis on hard-to-find craft whiskies, Scotch, and mezcal.

The store offers regular beer, wine, and spirits tastings on Fridays and Saturdays from 5:30pm-7:30pm; you can sign up for their e-newsletter to stay abreast of the latest.

"Ultimately, we want to be a platform for [producers] to be discovered by other people who think their product is as great as we do," Holly says. "San Franciscans get really excited about supporting that, and supporting our concept."

The Epicurean Trader is open Monday-Wednesday and Sunday from 10am-9pm, and Thursday-Saturday, from 10am-10pm.

Department of Alcoholic Beverage APPLICATION FOR ALCOHO ABC 211 (6/99)	•	RAGELI	CENSE(S)	• • •	1	f California 1 G. AMANDA	BAIRD
TO: Department of Alcoholic Beverag 33 NEW MONTGOMERY STR SUITE 1230 SAN FRANCISCO, CA 94105 (415) 356-6500		R C C	ile Number Leceipt Nun Geographica Copies Mail ssued Date:	nber: Il Code ed Date	484 2547687 : 3800 :: Јапцагу	Ctmsultant (415) 299 9, 2019:	2964
DISTRICT SERVING LOCATION:	SAN FRAM	NCISCO					1
First Owner: Name of Business:	EPICURE			THE			
Location of Business:	465 HAYE SAN FRAI		CA 94102-	4308			
County: Is Premise inside city limits? Mailing Address: (If different from premises address)	SAN FRAI Yes		•		ensus Tract	0162.00	
Type of license(s): 21,86						. •	
Transferor's license/name: 343868 /	DASOVIC,	DIANE C	AROL	Droj	oping Partne	r: Yes No_	_X
License TypeTransaction Ty21 - Off-Sale GeneralPERSON-TO-PERS21 - Off-Sale GeneralANNUAL FEE21 - Off-Sale GeneralPREMISE TO PREI86 - Instructional Tasting LiORIGINAL FEE86 - Instructional Tasting LiANNUAL FEE	ON TRANSFER	NA	Master Y Y Y N Y	Dup 0 0 0 0 0	Date 01/08/19 01/08/19 01/08/19 01/09/19 01/08/19	<u>Fee</u> \$1,250.00 \$670.00 \$100.00 \$300.00 \$300.00	
			-		Total	\$2,620.00	
Have you ever been convicted of a fe Have you ever violated any provision Department pertaining to the Act? Explain any "Yes" answer to the above questions of Applicant agrees (a) that any manage of a licensee, and (b) that he will not Alcoholic Beverage Control Act.	s of the Alco No an attachment w employed in	hich shall be de 1 an on-sale	emed part of this licensed part	s applica remises	tion. s will have a	ll the qualification	ş
STATE OF CALIFORNIA Coun Under penalty of perjury, each person whose signat officer of the applicant corporation, named in the for foregoing and knows the contents thereof and that a applicants has any direct or indirect interest in the a (4) that the transfer application or proposed transfe (90) days preceding the day on which the transfer a transferor or to defraud or injure any creditor of tra no resulting liability to the Department. Effective July 1, 2012, Revenue and Taxation Co share taxpayer information with Department of if the licensee's name appears in the 500 largest	regoing applications ach of the above pplicant or applic r is not made to sa pplication is filed insferor; (5) that the de Section 7057; Alcoholic Bevera	y, certifies and s on, duly authori statements there ant's business the atisfy the payme with the Depar he transfer appli authorizes the age Control. The	ays: (1) He is a zed to make thi in made are tru be conducted ent of a loan or i tment or to gain ication may be State Board o he Department	s applicat e; (3) that under the to fulfill a or establ withdraw f Equaliz may susp	nt, or one of the ion on its behalf; t no person other license(s) for wh n agreement entc ish a preference t n by either the ap ation and the Fr pend, revoke, an	(2) that he has read the r than the applicant or nich this application is ma ered into more than ninety to or for any creditor or oplicant or the licensee w ranchise Tax Board to	de; ; ith
Applicant Name(s)				Appli	cant Signatu	rre(s)	
EPICUREAN TRADER, LLC THE		•	····			· · ·	
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Department of Alcoholic Beverage Control SUPPLEMENTAL DIAGRAM

Instructions to Applicant:

Draw a sketch of the area on which the licensed premises is or will be located Show adjacent structures and nearest cross streets. If this is an event for a daily license, catering authorization or miscellaneous use, show the area where sales and consumption of alcoholic beverages will occur. Post a copy of this diagram with Daily License, Catering Authorization or Event Authorization where the event is held. Sales and consumption of alcoholic beverages must be confined to the area designated in the diagram and supervised to prevent violations of the Alcoholic Beverage Control Act.

1. APPLICANT NAME (Last, first, middlo) The Epicurean Trader, LLC	2. LICENSE TYPE Type 21 - Oll Sale General
3. PREMISES ADDRESS (Struet number and name, cby, stp code) 465 Hayes St, San Francisco CA 94102	Type 86 - Instructional Tasting License 4. NEAREST CROSS STREET Octavia St
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I have read the above instructions and I declare under penalty of perjury that the ab	ove diagram is true and correct.
APPLICANT SIGNATURE	10ATE-SIGNED 12/27/18
FOR ABC USE ONLY CERTIFIED CORRECT (Signalura) PRINTED NAME	
N/A ABC-253 (rev. 01-11)	
	RECEIVEN
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Department of Alcoholic Beverage Contro, PLANNED OPERATION (RETAIL

ECTION I - FOR ALL RETAIL AI	PLICANTS			· <i>~</i> -······ - ·	2 LICENSE TYP	E(S)	
he Epicurean Trader, LLC			*		۲ړ 🗸 ۲уре 86 .	/pc 21 - Oll Sale - Instructional T	General Fasting License
PREMISES ADDRESS (Street number and name 65 Hayes St, San Francis		4102	anna i she a agu agf	n to fair i f i fear ann an ann ann ann ann ann ann ann an	4. NEAREST OR Octavia St	OSS STREET	
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Deli or Specialty Restaurant	Comed	/ Club	Night Cl	ub '		Veterar	ns Club
Cafe/Coffee Shop	Brew Pi	ab	Tavern			Fratern	al Club
Bed & Breakfast	Theater		Wine Ta	sting Room		, , , , , , , , , , , , , , , , , , ,	\\
Supermarket	Membe	rship Store	Service	Station		Swap N	/leet/Flea Market
Liquor Store	Departr	nenț Store	Conven	ence Market		Drive-in	Dainy Contractor
Variety/Drug Store	i	p/Florist	Conveni	ence Market	w/Gasoline		
	y Grocery	· · · · · · · · · · · · · · · · · · ·			-		- ANI - 3 2777
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Other					s or Less		ian 10 Units
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Fast Food/Deli Other:	1.1 1		Korean	 []Italian	 Thai	LUNCH HOU From: N/A	AS A To: N/A
Pizza/Pasta		Japanese	Other:			DINNER HO	URS
OPERATING HOURS				······	n 940ar ar 201 a 201	1	
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Other	Augues1		Multi-St	ory - Numbe	r of stories:	4	
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]Yes t∕ No	Yes - h	ow many:		No	30%	BEVENAGES?	
INFORMATION GIVEN (R-27, R-107, Sec. 256	2.5, Sec. 23790.5		ABC USE ONL	Υ	25. DATE ENTE	RED INTO CABIN	
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BC-257 (REVERSE) (5/05)					•		,
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Department of Alcoholic Beverage Conv.

State of California

1. APPLICANT NAME (Last, first, middle) The Epicurean Trader, LLC A. PREMISES ADDRESS (Street number and name, city, ap and 465 Hayes St, San Francisco CA	^{θ)}	2. LICENSE TYPE ∀Type 21 - Olf Sale General ✓Type 86 - Instructional Tasting License 4. NEAREST CROSS STREET
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It is hereby declared that the above- reverse side, will not be changed wi Alcoholic Beverage Control. I decla	thout first notifying and securing r	d planned operation as indicated on the prior written approval of the Department of e foregoing is true and correct.
APPLICANT SIGNATURE (Only one signature required)		DATE SIGNED 12/27/18
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ABC-257 (5/05)	an a	

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California Department of Alcoholic Beverage Control License Query System Summary as of 01/15/2019

	License Information	-		
	License Number:	602484		·····
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	ABC Office of Application:	24 - SAN FRANCISCO		
	Duala and Massa			
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	Licensee Information			
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For a definition of codes, view our glossary.

Print	Form	
	Introduction Form	
	By a Member of the Board of Supervisors or the Mayor	
I her		Time stamp or meeting date
	1. For reference to Committee. (An Ordinance, Resolution, Motion, or Charter Amendment	<i>:</i>)
Ċ	2. Request for next printed agenda Without Reference to Committee.	•
\boxtimes	3. Request for hearing on a subject matter at Committee.	
	4. Request for letter beginning "Supervisor	inquires"
	5. City Attorney request.	
	6. Call File No. from Committee.	
	7. Budget Analyst request (attach written motion).	•
	8. Substitute Legislation File No.	
	9. Reactivate File No.	
	10. Question(s) submitted for Mayoral Appearance before the BOS on	
S	e check the appropriate boxes. The proposed legislation should be forwarded to the following	
	Planning Commission Building Inspection Commission	
Vote:	For the Imperative Agenda (a resolution not on the printed agenda), use a Imperative F	orm.
ponse	$\operatorname{pr}(s)$:	
Clerk	of the Board	
Subje	et:	
Liquo	r License Transfer - 465 Hayes Street - The Epicurean Trader	
The te	ext is listed below or attached:	
The E	ng to consider that the transfer of a Type-21 off-sale general beer, wine, and distilled spirits lip picurean Trader, LLC, doing business as The Epicurean Trader, located at 465 Hayes Street (the public convenience or necessity of the City and County of San Francisco.	-
	Signature of Sponsoring Supervisor:	· · · · · · · · · · · · · · · · · · ·
For (lerk's Use Only	

For Clerk's Use Only: