FINANCIAL STATEMENTS

June 30, 2018

(WITH COMPARATIVE TOTALS AS OF JUNE 30, 2017)

Contents

Independent Accountants' Review Report	1-2
Financial Statements:	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to the Financial Statements	7-11



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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors Noe Valley Association, a Community Benefit District San Francisco, California

We have reviewed the accompanying statements of financial position of Noe Valley Association, a Community Benefit District (a nonprofit organization) as of June 30, 2018, and the related statements of activities, cash flows, and functional expenses for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements for the year ended June 30, 2018 in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

The accompanying summarized comparative information as of and for the year ended June 30, 2017 is derived from financials that were previously reviewed by us and we stated that we were not aware of any material modifications that should be made to those financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America in our report

dated October 18, 2017. We have not performed procedures in connection with that review engagement since that date.

Oakland, California

Crossy & Landa CPAS UP

December 10, 2018

Statement of Financial Position June 30, 2018

(With Comparative Totals as of June 30, 2017)

Assets		2018	2017		
Cash Assessments receivable Due from City	\$	295,175 2,927 1,787	\$	246,392 11,368 501	
Total Assets	\$	299,889	\$	258,261	
Liabilities and Net Assets					
Liabilities Accounts payable and accrued expenses Contingencies (Note 4)	\$	-	\$	135	
Net Assets Unrestricted Temporarily restricted (Note 5) Total Net Assets		284,448 15,441 299,889		256,626 1,500 258,126	
Total Liabilities and Net Assets	\$	299,889	\$	258,261	

Statement of Activities For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

			Ter	nporarily	Total			
	Ur	restricted	R	estricted		2018		2017
Support and Revenue								
Assessments revenue	\$	265,123	\$		\$	265,123	\$	265,123
Late fees and other charges		7,159				7,159		557
Fiscal projects		7,422		86,366		93,788		21,000
Donations		8,005				8,005		2,000
Interest		619				619		682
Net assets released from donor								
restrictions (Note 5)		72,425		(72,425)		-		-
Total Support and Revenue		360,753		13,941		374,694		289,362
Expenses								
Program		294,427				294,427		263,979
Management and general		31,524				31,524		35,969
Fundraising		6,980				6,980		8,930
Total Expenses		332,931		-		332,931		308,878
Change in net assets		27,822		13,941		41,763		(19,516)
Net Assets, beginning of year		256,626		1,500		258,126		277,642
Net Assets, end of year	\$	284,448	\$	15,441	\$	299,889	\$	258,126

Statement of Cash Flows For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

	2018		2017	
Cash flows from operating activities:	,			
Change in net assets	\$	41,763	\$	(19,516)
Adjustments to reconcile change in net				
assets to cash provided (used) by operating activities				
Change in assets and liabilities:				
Assessments receivable		8,441		710
Due from City		(1,286)		1,285
Accounts payable and accrued expenses		(135)		135
Net cash provided (used) by operating activities		48,783		(17,386)
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Change in cash		48,783		(17,386)
Cash, beginning of year		246,392		263,778
Cash, end of year	\$	295,175	\$	246,392

Statement of Functional Expenses For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

Programs District Fiscal Total Management Total **Fundraising** 2017 and General 2018 **Projects** Projects Program Salaries \$ 25,200 \$ \$ 25,200 \$ 12,600 4,200 \$ 42,000 \$ 42,000 2,048 1,024 341 Payroll taxes 2,048 3,413 3,413 Accounting 8,836 8,836 9,178 36,893 Fee for service 36,893 36,893 7,670 Street maintenance 160,220 160,220 160,220 162,065 Streetscape improvement 21,412 21,412 21,412 48,335 Advertising and promotions 907 907 453 151 1,511 20,907 Office expenses 1,011 19,229 20,240 506 169 20,915 3,740 Insurance 2,169 2,169 1,085 362 3,616 3,892 Payroll service 523 261 87 871 871 523 Travel, meals, meetings 681 681 341 114 1,136 3,886 Entertainment 13,730 13,730 13,730 920 1,903 Dues, permits and fees 5,518 5,518 2,759 9,197 **Donations** 1,530 765 255 2,550 1,000 1,530 Scholarships 1,073 1,073 1,073 Easter egg hunt and other 2,283 2,283 2,894 381 5,558 18 Total Expenses \$ 223,502 70,925 \$ 294,427 31,524 6,980 \$ 332,931 \$ 308,878

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

NOTE 1: NATURE OF ACTIVITIES

The Noe Valley Association, a Community Benefit District (the Organization) is a nonprofit organization founded by property owners, merchants and community members in the Noe Valley neighborhood of San Francisco, California. The Organization receives community benefit district assessment funds from taxes paid by property owners and merchants. Program activities of the Organization include:

Public Rights of Way and Sidewalk Operations

Sidewalk and gutter sweeping and spot cleaning, hot water seem cleanings, bulky and illegal trash removal, graffiti abatement, right of way support related to garbage cans, light poles, trees and tree wells.

District Identity and Streetscape Improvements

Activities related to district identity and streetscape improvements include tree planting, flower baskets, open sidewalks, new crosswalks, and additional greening work.

Noe Valley Harvest Festival

The Friends of Noe Valley, the Merchants Association, Noe Valley Farmer's Market and the NVA together created this annual neighborhood event held in October.

Fiscal Projects

Fiscal project work such as the Town Square project and the Girl's Film Festival.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis of Presentation

The Organization presents information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The three classes are differentiated by donor restrictions.

Unrestricted net assets – consist of resources which have not been specifically restricted by a donor. Unrestricted net assets may be designated for specific purposes by the Organization or may be limited by contractual agreements with outside parties.

Temporarily restricted net assets – represent contributions and other inflows of assets whose use is limited by donor-imposed stipulations that expire by the passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations.

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

Permanently restricted net assets – represent contributions and other inflows of assets whose use is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization, other asset enhancements and diminishments subject to the same kinds of stipulations or reclassifications from or to other classes of net assets as a consequence of donor-imposed stipulations. There were no permanently restricted net assets as of June 30, 2018.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period the promise is received. Conditional promises to give are not recognized until they become unconditional; that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of contribution. Contributions to be received after one year are discounted at an appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Unrestricted contributions and grants are recorded as unrestricted revenue when received. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Assessments Receivable

Assessments receivable primarily consists of delinquent tax assessments owed by property owners. Since the taxpayers will be subject to City enforcement procedures, all assessments are considered to be fully collectible at June 30, 2018.

Although delinquent assessments are subject to penalties and fines, the Organization believes that these amounts will be offset by delays in collections. Accordingly, no receivable has been recognized for penalties and fines and the Organization has not calculated the present value of this receivable.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and the California Revenue and Taxation Code Section 23701(d). The Organization has evaluated its current tax positions as of June 30, 2018 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively after they are filed.

Notes to the Financial Statements
For the Year Ended June 30, 2018
(With Comparative Totals for the Year Ended June 30, 2017)

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. There were no contributed services that met the criteria for recognition for the year ended June 30, 2018.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the assets or liability.

The Organization had no assets or liabilities recorded at fair value on June 30, 2018.

Concentration of Credit Risk

At times, the Organization may have deposits in excess of federally insured limits. The risk is managed by maintaining all deposits in high quality financial institutions.

Property and Equipment

All acquisitions of property and equipment in excess of \$1,000 and all expenditures for repairs and maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are stated at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment. The Organization had no property and equipment that met this capitalization policy at June 30, 2018.

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Reclassifications

Certain accounts in the prior year's summarized information have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements.

Subsequent Events

The Organization has evaluated subsequent events and has concluded that as of December 10, 2018 the date that the financial statements were available to be issued, there were no significant subsequent events to disclose.

NOTE 3: CONCENTRATIONS

Revenue

For the year ended June 30, 2018 the Organization received approximately 73% of its revenue from community benefit district assessments on property owners in the Noe Valley Community Benefit District. A significant reduction in the level of this support, if this were to occur, may have an effect on the Organization's program and activities.

NOTE 4: CONTINGENCIES

Assessments

Community benefit district assessments are received under agreement with the City and County of San Francisco and assessments have been currently authorized through December 2020. The assessments and related revenue to the Organization may be terminated at an earlier date if the community benefit district which funds the Organization's operations is disestablished by a vote of the assessed property owners or in certain other circumstances.

Grant Awards

Grant awards require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization has complied with the terms of all grants.

NOTE 5: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following as of June 30:

	<u>2018</u>	<u>2017</u>
Photo archiving	\$ -	\$ 1,500
Fiscal projects	<u> 15,441</u>	
Total	\$ 15,441	\$ 1,500

Temporarily restricted net assets were released from donor restriction by satisfying the purposes specified by the donor as follows for the years ended June 30:

	<u>2018</u>	2017
Photo archiving	\$ 1,500	\$ -
Fiscal projects	70,925	2,000
Total	\$ 72,425	\$ 2,000