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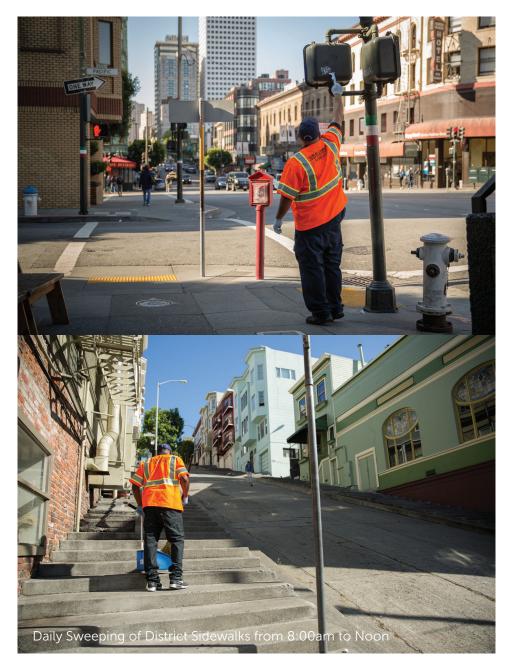
Unveiling ceremony for new installation Shimmer suspended over the Peter Macchiarini Steps

MESSAGE FROM BOARD PRESIDENT, OLIVER MAR

With the close of 2018, the Top of Broadway CBD (ToBCBD) closes the chapter on another successful year of managing the Broadway commercial district in North Beach, San Francisco. As one of the oldest and most iconic business districts in San Francisco, the Broadway district today is in the midst of a revitalization effort that we believe will ultimately improve the entrepreneurial resiliency of the area and lay the foundation on which Broadway will reinvent itself. However, such progression takes time, so for the last several years the ToBCBD has been diligently working to responsibly steward this local growth while preserving and promoting the diverse history of the famed entertainment district through multiple placemaking projects and concerted beautification efforts.

Just this past February, the ToBCBD installed and inaugurated 10 bronze plaques in our local sidewalks commemorating the cultural legacy of historic business and sites once situated in this iconic district. Places like "Terrific Street" and the "Devil's Acre" as well as spots like the Jazz Workshop, Spec's and Finocchio's are all part of the mosaic that is Broadway's heritage, showcasing the distinctly different identities of the district over the years as the street oscillated between relevancy and infamy. Promoting this diversified history of Broadway has been a clear objective of our District Identity Committee since the inception of this district and finally bringing a project to fruition that does just that was truly a privilege for our organization.

Also introduced to Broadway this past Spring was a new custom LED art installation suspended over the base of the Peter Macchiarini Steps at Broadway/Kearny St dubbed "Shimmer" by design firm Symmetry Labs. The ToBCBD commissioned Symmetry Labs to design a lighting installation that would both illuminate the dimmed Broadway turnoff and activate the space through dynamic, programmable lighting effects. After showing off Shimmer's synchronized functionality at last April's ribbon-cutting ceremony, the ToBCBD is looking forward to expanding our inventory of lighting



designs and patterns to display across Shimmer seasonally or by event in the coming weeks and months so be sure to keep an eye out for new effects the next time you're around Broadway!

Finally, in response to prominent community support in extending district services to cover the Greater North Beach area, the ToBCBD Expansion Task Force has been methodically working to identify and engage with key stakeholders we believe would be instrumental in driving a legitimate effort to expand the CBD boundary to include territories North, East & South of the current district footprint. Although initial stakeholder interest in these areas appear strong and apt for investigation, the Expansion Task Force understands more work needs to be done to alleviate the concerns of certain community leaders and is re-iterating its commitment to facilitating neighborhood consensus over controversy with regards to any investigation of the North Beach area.

In conclusion, 2019 will prove to be a pivotal year for the Top of Broadway CBD generally. The current expansion bid will ultimately determine our longevity as an organization as the financial solvency of the district is contingent on adequately expanding its boundaries to create a functional economy of scale. Whether or not our positive momentum from 2018 will pay dividends in our current expansion bid into the Greater North Beach Area is currently unknown; but what the ToBCBD Board of Directors can say definitively is that no other organization right now is better equipped to develop solutions to address the quality-of-life concerns and economic woes of North Beach than the Top of Broadway CBD. All we need from North Beach is the green light to move onward and upwards!

SOBO FY17-18 REVIEW

In FY 17-18, the Top of Broadway SOBO Committee sustained its collaborative work with neighborhood partners and City agencies to establish a higher baseline service level in-district, directing local resources to further enhance the quality of life and presentation of public spaces around the Broadway/Columbus corridor. To this end, incidences of illegal

2018 TOP OF BROADWAY CBD BOARD OF DIRECTORS

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> Joe Carouba Vice President Carmen Crotti

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Matias Drago

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Payam Arvin

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dumping in-district continue to decrease, down an additional 20% this year on top of last year's 52% recorded decrease; however, reports of graffiti and human/animal waste incidents in-district are up, exemplifying the need for constant sidewalk servicing as the circumstances of our local public rights-of-way vary from day-to-day, week-to-week. All in all, Committee members recognize clearly the correlation between routine sidewalk servicing and the district's economic vitality, and as such, have steered the CBD to provide daily sidewalk services in an effort to maintain the integrity of our historic commercial district.

Some highlights of this past year's maintenance and safety services include:

- Provided sidewalk maintenance services 363 days out of the year, collecting and removing approximately 9,075 lbs. of litter from the gutters and public rights-of-way.
- Removed 1,215 incidences of graffiti from the public rights-of-way, a modest 13% increase from last fiscal year.
- Removed 662 incidences of Human/Animal Waste in-district, a noted 14% increase from last fiscal year.
- Reported and facilitated the

removal of over 322 incidences of illegal dumping in the district, a notable 20% decrease from last fiscal year.

 Conducted Regular District-Wide Inspections with SFDPW personnel and coordinated resources among multiple agencies to ensure baselines services are being maintained on Broadway.

Cleaning & Maintenance–Dome Cleaning

District cleaning and litter

- Graffiti Incidents Removed.....1215 (+13%)
- Pressure Washing of District.....14 times (44,964 ft. of total linear frontage)

DISI FY17-18 REVIEW

In FY17-18, the Top of Broadway DISI Committee oversaw the installation of several projects that will undoubtedly enhance the cultural and profile general walking experience on Broadway. In February 2018, the CBD oversaw the placement of 10 bronze commemorative plaques in and around the Broadway area highlighting prominent landmarks and historic businesses that have contributed to the identity of the district from the birth of San Francisco to the present. A few months later in late May, the CBD also unveiled a one-of-a-kind lighting installation dubbed "Shimmer" in the heart of the ToBCBD boundary as a means of actively rehabilitating a beleaguered public space through artistic activation. Shimmer sits suspended





over the Peter Macchiarini Steps in our district and represents a unique opportunity to proactively increase pedestrian safety while engendering a more legitimate local use of the iconic staircase and corridor.

Some highlights of this past year's projects and achievements include:

- Finalized and oversaw the installation of 10 bronze commemorative markers in and around Broadway, bringing the 2015 Community Challenge Grant Project to a successful conclusion.
- Contracted and facilitated the installation of the custom lighting project "Shimmer" over the Peter Macchiarini Steps between 494 & 504 Broadway, a capital project intended to reinvent a prominent public space in the heart of the Top of Broadway CBD district.
- Developed a new marketing strategy and promotional campaign intended for rollout in FY18-19.
- Collaborated with North Beach Citizens and the SF Chapter of the Surfrider Foundation to purchase and install 10 Cigarette Butt Cans

in and around the Broadway entertainment district.

Continued developing strategic partnerships in and around North Beach, collaborating with North Beach Neighbors, North Beach Citizens, North Beach Business Association and the Telegraph Hill Dwellers on several project and issues that impact all our constituencies. accommodate more ideas and implement projects more quickly. We have 3 standing committees: Executive, Sidewalk Operations, and District Identity and occasionally the Land Use Committee. All CBD property owners and business tenants are encouraged to work on one or more of the committees.

Active Committees:

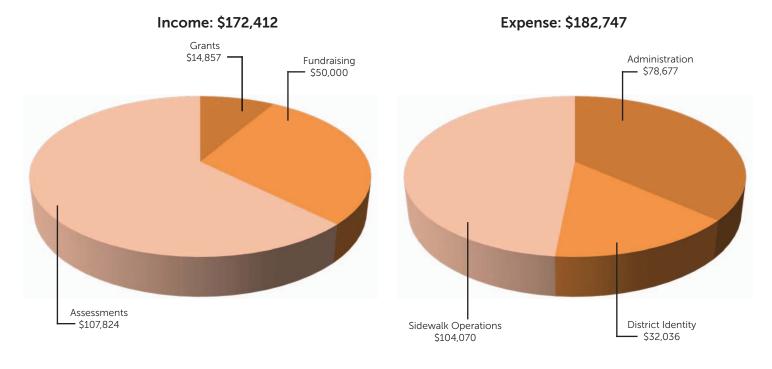
In early 2016, the Board restructured its Committee system to



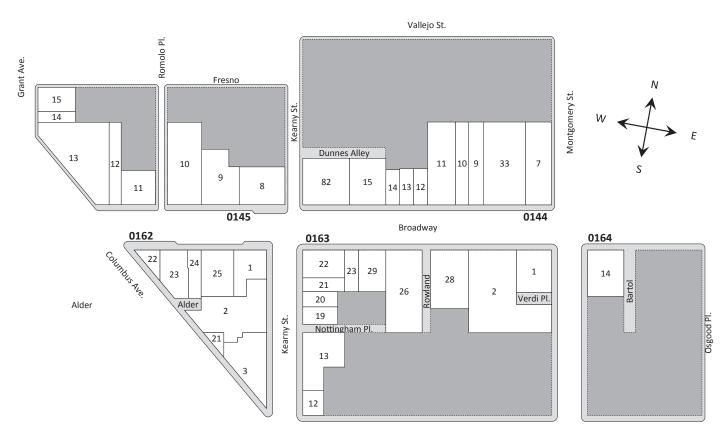
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TOBCBD Committee Name	Functions and Duties
Executive & Organization Committee Chair: Oliver Mar, President	Oversees staff and district administration and consulting contracts, corporate finances, insurance, grants, development of budget, Board agendas and meetings, correspondences, outreach, bylaws and Board policies, relations with the Board of Supervisor's office, political reps and public agencies, Board elections, fundraising, etc. Oversees annual election of Board members. Consists of all of the officers of the corporation.
Sidewalk Operations, Beautification and Order (SOBO) Chair: Payam Arvin	Oversees maintenance and security service provider contracts involved in the improvement of the public rights of way, including sidewalk sweeping, steam cleaning, landscaping, personnel and non-personnel expenses. Coordinates with existing private security companies hired by private property owners within the district as well with SFPD Central Station.
District Identity and Streetscape Improvements (DISI) Chair: Jerry Cimino	Oversees marketing and promotion of the District and projects showcasing positive aspects of the Top of Broadway CBD. Range of purview includes but is not limited to: branding of the district, public relations and social media outreach and engagement, website maintenance, streetscape issues including landscaping design and new public spaces projects.
Land Use Chair: Joe Carouba	Parking, transportation, mobility, planning, zoning, code enforcement, new developments, Entertainment Commission, alcohol permits and outdoor dining encroachments, review of new tenant improvements and their impact, etc.





TOP OF BROADWAY CBD BOUNDARIES



Pacific Ave.



250 Columbus Avenue Suite 207 San Francisco, CA 94133

Financial Reporting

BENCHMARK 1: Whether the variance between the budget amounts for each service category was within 10 percentage points from the budget identified in the Management Plan

1.00%

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SA 76 - Broadway					FY 2017-18					
Service Category/Budget Line	Management Plan Budget	General Benefit Dollars	Management Plan Assessment Budget	% of Budget	FY 2015-16 Budget	General Benefit Dollars	FY 2017-18 Assessment Budget	% of Budget	Variance	Source
SA 76 - Top of Broadway CBD - District Identity and Activities	\$ 45,000.00	\$ 450.00	\$ 44,550.00	42.23%	\$ 45,000.00	\$-	\$ 45,000.00	42.23%	0.00%	
SA 76 - Top of Broadway CBD - Sidewalk Operations, Beautification, and Order	\$ 30,000.00	\$ 300.00	\$ 29,700.00	28.15%	\$ 30,000.00	\$-	\$ 30,000.00	28.15%	0.00%	
SA 76 - Top of Broadway CBD - Administration, Organization, and Corporate Operations	\$ 31,567.31	\$ 315.67	\$ 31,251.64	29.62%	\$ 31,567.31	\$-	\$ 31,567.31	29.62%	0.00%	
Contingency and Reserve	\$ -	\$-	\$ -	0.00%	\$-	\$-	\$ -	0.00%	0.00%	
0	\$-	\$-	\$-	0.00%	\$-	\$-	\$ -	0.00%	0.00%	
0	\$ -	\$ -	\$-	0.00%	\$ -	\$ -	\$ -	0.00%	0.00%	
0	\$-	\$-	\$-	0.00%	\$-	\$-	\$-	0.00%	0.00%	
TOTAL	\$ 106,567.31	\$ 1,065.67	\$ 105,501.64	100.00%	\$ 106,567.31	\$ -	\$ 106,567.31	100.00%		

BENCHMARK 2: General Benefit Requirement

Revenue Sources	FY 20	17-2018 Actuals	% of actuals	Source
Assessment Revenue	\$	107,824.00		Assessments and penalties
Total Assessment (Special Benefit) Revenue	\$	107,824.00	62.54%	
Contributions and Sponsorships	\$	50,000.00	29.00%	
Grants	\$	14,587.00	8.46%	
Donations	\$	-	0.00%	
Interest Earned			0.00%	
Special Event	\$	-	0.00%	
Other	\$	-	0.00%	
Total Non-Assessment (General Benefit) Revenue	\$	64,587.00	37.46%	
Total	\$	172,411.00	100.00%	

BENCHMARK 3: Whether the variance between the budget amout and actual expenses within a fiscal year was within 10 percentage points

					FY 2017-18							
FY 2017-18 Budget	Amount from Assessment		•	% Budget (Total Budget)	Actuals	Amount from Assessment	Amount from General Benefit	% of Actuals (Assessment)	% of Actuals (Total Budget)	Variance (Assessment)	Variance (Total Budget)	Source
\$ 45,000.00	\$ 45,000.00	\$-	42.23%	42.23%	\$ 53,022.74	\$ 45,000.00	\$ 8,022.74	42.23%	28.34%	0.00%	-13.88%	Historical Markers Grant \$11,156.38
\$ 30,000.00	\$ 30,000.00	\$-	28.15%	28.15%	\$ 53,063.65	\$ 30,000.00	\$ 23,063.65	28.15%	28.36%	0.00%	0.21%	Historical Markers Grant \$8,587.09 & GB
\$ 31,567.31	\$ 31,567.31	\$-	29.62%	29.62%	\$ 80,993.96	\$ 31,567.31	\$ 49,426.65	29.62%	43.29%	0.00%		\$20,500 prior yr grant fr City & GB
\$ -	\$ -	\$-	0.00%			\$ -		0.00%	0.00%	0.00%	0.00%	
<u>\$</u> - \$-	\$ - \$ -	\$ - \$ -	0.00%			\$ - \$ -	\$ - \$ -	0.00%	0.00%			
\$ - \$ 106 567.31	\$ - \$ 106 567 31	\$ - \$ -	0.00%			\$ -	\$ - \$ 80,513,04	0.00%	0.00%	0.00%	0.00%	
	\$ 45,000.00 \$ 30,000.00 \$ 31,567.31 \$ - \$ - \$ - \$ - \$ - \$ - \$ -	FY 2017-18 Budget Assessment \$ 45,000.00 \$ 45,000.00 \$ 30,000.00 \$ 30,000.00 \$ 31,567.31 \$ 31,567.31 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	FY 2017-18 Budget Assessment Benefit \$ 45,000.00 \$ 45,000.00 \$ - \$ 30,000.00 \$ 30,000.00 \$ - \$ 30,000.00 \$ 30,000.00 \$ - \$ 31,567.31 \$ 31,567.31 \$ - \$ 31,567.31 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	FY 2017-18 Budget Assessment Benefit (Assessment) \$ 45,000.00 \$ 45,000.00 \$ - 42.23% \$ 30,000.00 \$ 30,000.00 \$ - 28.15% \$ 31,567.31 \$ 31,567.31 \$ - 29.62% \$ - \$ - \$ - 0.00% \$ - \$ - \$ - 0.00% \$ - \$ - \$ - 0.00% \$ - \$ - \$ - 0.00%	FY 2017-18 Budget Assessment Benefit (Assessment) Budget) \$ 45,000.00 \$ 45,000.00 \$ - 42.23% \$ 30,000.00 \$ 30,000.00 \$ - 28.15% \$ 31,567.31 \$ - 29.62% 29.62% \$ - \$ - 0.00% 0.00% \$ - \$ - 0.00% 0.00% \$ - \$ - 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BENCHMARK 4: Whether CBD is indicating the amount of funds to be carried forward into the next fiscal year and designating projects to be spent in current fiscal year

FY 2017-2018 Carryover Disbursement	\$	50,644.00	Source	Spenddown Timeline
Special Assessment Project				
SA 76 - Top of Broadway CBD - District Identity and Activities	\$	50,644.00		
SA 76 - Top of Broadway CBD - Sidewalk Operations,				
Beautification, and Order				
SA 76 - Top of Broadway CBD - Administration, Organization, and				
Corporate Operations				
Contingency and Reserve	\$	-		
Special Project Total	\$	50,644.00		
Total Designated Amount for FY 2018-19	\$	50,644.00		