

1 [Agreement Amendment - Alliant Insurance Services, Inc. - Insurance Brokerage Services -
2 Not to Exceed \$74,000,000]

3 **Resolution authorizing the Director of the Risk Management Division of the Office of**
4 **the City Administrator to enter into a First Amendment for insurance brokerage**
5 **services with Alliant Insurance Services, to increase the agreement amount by**
6 **\$39,500,000 for a total amount not to exceed \$74,000,000 pursuant to Charter, Section**
7 **9.118, with no change to the term length to expire on June 30, 2020, to commence upon**
8 **approval by the Board of Supervisors.**

9
10 WHEREAS, The City and County of San Francisco ("City") requires the services of a
11 qualified brokerage firm to place insurance coverages for the City; and

12 WHEREAS, The City Administrator, acting through the Director of the Risk
13 Management ("Risk Manager"), prequalified Alliant Insurance Services, Inc. ("Alliant") to
14 provide such services pursuant to a Request for Qualifications for Insurance Broker and Risk
15 Management Consulting Services issued in March 2016; and

16 WHEREAS, The Risk Manager entered into an Agreement with Alliant dated June 26,
17 2017, for the placement of City coverages for the Citywide Property Insurance Program; and

18 WHEREAS, The Agreement had a not to exceed amount of \$34,500,000 which applies
19 to the cost of premiums for City coverages; broker services compensation is by commissions
20 paid by insurance policy providers; except for risk management consulting services (if any),
21 Alliant is not directly compensated by or through the not to exceed contract value; and

22 WHEREAS, It is necessary to increase the value of the Agreement by \$39,500,000 to
23 cover the cost of premiums for FYs 2019-2020 through 2021-2022; and

24 WHEREAS, The funds for premiums will be paid via work order from the various City
25 departments and enterprises for which the insurance is being procured; now, therefore, be it

1 RESOLVED, That, pursuant to Charter, Section 9.118, the Board of Supervisors
2 hereby authorizes the Director of the Risk Management Division of the Office of the City
3 Administrator to amend its contract for insurance brokerage services with Alliant Insurance
4 Services, Inc. by executing the First Amendment in substantially the form attached hereto, to
5 increase the contract amount by \$39,500,000 from a not to exceed amount of \$34,500,000 to
6 a not to exceed amount of \$74,000,000; and, be it

7 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
8 parties, the Director of Risk Management shall provide the final contract to the Clerk of the
9 Board for inclusion into the official file.

10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25