


| Program Name: IHSS Contract Mode (Same as Line 9 on HSA \#1) |  |  |  |  |  |  | Apeendix B page |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salaries \& Benefits Detail - Program Staff |  |  |  |  |  |  |  |  |  |
|  | Agency Totals |  | For HSA Program |  | For DAS Program | For DAS Program | For DAS Program | For DAS Program | For DAS Program | TOTAL |
|  | Annual Full <br> TimeSalary for <br> FTE | $\begin{gathered} \text { Total \% } \\ \text { FTE } \\ \hline \end{gathered}$ | \% FTE | $\begin{gathered} \text { Adjusted } \\ \text { FTE } \end{gathered}$ | Budgeted Salary | Budgeted Salary | Budgeted Salary | Budgeted Salary | Budgeted Salary | Budgeted Salary |
| Chief Operating Officer | \$188,116 | 1 | 15\% | 0.15 | \$28,217 | \$28,217 | \$28,217 | \$28,217 | \$28,217 | \$141,085 |
| Director of Programs | \$145,570 | 1 | 100\% | 1 | \$145,570 | \$145,570 | \$145,570 | \$145,570 | \$145,570 | \$727,850 |
| Associate Director of Nursing | \$167,160 | 1 | 60\% | 0.6 | \$100,296 | \$100,296 | \$100,296 | \$100,296 | \$100,296 | \$501,480 |
| Manager of Care Teams | \$74,038 | 4 | 100\% | 4 | \$296,152 | \$296,152 | \$296,152 | \$296,152 | \$296,152 | \$1,480,760 |
| Sr. Manager of Programs | \$89,095 | 1 | 100\% | 1 | \$89,095 | \$89,095 | \$89,095 | \$89,095 | \$89,095 | \$445,475 |
| Care Supervisor-FT | \$55,667 | 27 | 100\% | 27 | \$1,503,009 | \$1,503,009 | \$1,503,009 | \$1,503,009 | \$1,503,009 | \$7,515,045 |
| Care Supervisor-PT | \$59,401 | 2 | 50\% | 1 | \$59,401 | \$59,401 | \$59,401 | \$59,401 | \$59,401 | \$297,005 |
| Scheduler | \$49,706 | 2 | 100\% | 2 | \$99,412 | \$99,412 | \$99,412 | \$99,412 | \$99,412 | \$497,060 |
| Lead Care Supervisor | \$62,109 | 2 | 100\% | 2 | \$124,218 | \$124,218 | \$124,218 | \$124,218 | \$124,218 | \$621,090 |
| Timekeeper | \$58,286 | 1 | 100\% | 1 | \$58,286 | \$58,286 | \$58,286 | \$58,286 | \$58,286 | \$291,430 |
| Service Support Specialist | \$49,978 | 2 | 100\% | 2 | \$99,956 | \$99,956 | \$99,956 | \$99,956 | \$99,956 | \$499,780 |
| Program Assistant | \$44,696 | 1 | 100\% | 1 | \$44,696 | \$44,696 | \$44,696 | \$44,696 | \$44,696 | \$223,480 |
| Program Analyst | \$55,274 | 1 | 100\% | 1 | \$55,274 | \$55,274 | \$55,274 | \$55,274 | \$55,274 | \$276,370 |
| Specialized Training Coordinator | \$47,608 | 1 | 100\% | 1 | \$47,608 | \$47,608 | \$47,608 | \$47,608 | \$47,608 | \$238,040 |
| Support \& Retention Coordinator | \$46,859 | 5 | 100\% | 5 | \$234,295 | \$234,295 | \$234,295 | \$234,295 | \$234,295 | \$1,171,475 |
| Nurse Case Manager LVN | \$71,067 | 1 | 100\% | 1 | \$71,067 | \$71,067 | \$71,067 | \$71,067 | \$71,067 | \$355,335 |
| Data Manager | \$89,095 | 1 | 100\% | 1 | \$89,095 | \$89,095 | \$89,095 | \$89,095 | \$89,095 | \$445,475 |
| Data Systems Administrator | \$83,980 | 1 | 80\% | 0.8 | \$67,184 | \$67,184 | \$67,184 | \$67,184 | \$67,184 | \$335,920 |
| Desktop Support | \$62,016 | 1 | 100\% | 1 | \$62,016 | \$62,016 | \$62,016 | \$62,016 | \$62,016 | \$310,080 |
| Workforce Development Analyst | \$60,821 | 1 | 80\% | 0.8 | \$48,657 | \$48,657 | \$48,657 | \$48,657 | \$48,657 | \$243,285 |
| Wkf. Dev. Training Sup. - Work Readiness | \$64,608 | 1 | 100\% | 1 | \$64,608 | \$64,608 | \$64,608 | \$64,608 | \$64,608 | \$323,040 |
| Recruitment Coordinator | \$49,168 | 1 | 100\% | 1 | \$49,168 | \$49,168 | \$49,168 | \$49,168 | \$49,168 | \$245,840 |
| Outreach Coordinator | \$50,085 | 1 | 100\% | 1 | \$50,085 | \$50,085 | \$50,085 | \$50,085 | \$50,085 | \$250,425 |
| Training |  |  |  |  |  |  |  |  |  |  |
| Training Specialist | \$64,704 | 1 | 100\% | 1 | \$64,704 | \$64,704 | \$64,704 | \$64,704 | \$64,704 | \$323,520 |
| Training Specialist | \$63,409 | 1 | 100\% | 1 | \$63,409 | \$63,409 | \$63,409 | \$63,409 | \$63,409 | \$317,045 |
| Workforce Development Analyst | \$60,821 | 1 | 16\% | 0.16 | \$9,731 | \$9,731 | \$9,731 | \$9,731 | \$9,731 | \$48,655 |
| Director of Talent Development | \$143,504 | 1 | 10\% | 0.1 | \$14,350 | \$14,350 | \$14,350 | \$14,350 | \$14,350 | \$71,750 |
| Salary Savings/Turnover |  |  |  |  | (\$147,035) | (\$147,035) | (\$147,035) | (\$147,035) | (\$147,035) | (\$735,176) |
| Overtime |  |  |  |  | \$32,383 | \$32,383 | \$32,383 | \$32,383 | \$32,383 | \$161,915 |
| TOTALS | 2,056,843 | 64.0 | 23.1 | 59.61 | \$3,524,907 | \$3,524,907 | \$3,524,907 | \$3,524,907 | \$3,524,907 | \$17,624,534 |
| FRINGE BENEFIT RATE | 35\% |  |  |  | 35.2\% |  |  |  |  |  |
| EMPLOYEE FRINGE BENEFITS | \$723,904 |  |  |  | \$1,240,587 | \$1,240,587 | \$1,240,587 | \$1,240,587 | \$1,240,587 | \$6,202,935 |
| TOTAL SALARIES \& BENEFITS HSA\#2 | \$2,780,747 |  |  |  | \$4,765,494 | \$4,765,494 | \$4,765,494 | \$4,765,494 | \$4,765,494 | \$23,827,469 |


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