## OFFICE OF THE CONTROLLER

July 31, 2020
Jeffrey Tumlin, Director of Transportation
Municipal Transportation Agency
One South Van Ness Avenue, $7^{\text {th }}$ Floor
San Francisco, CA 94102
Attention: Leo Levenson, Chief Financial Officer

RE: Contracting for SFMTA Paratransit Services - FY 2020-21 \& FY 2021-22
The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2020-21 and 2021-22 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.
Sincerely,

## /s/

Ben Rosenfield,
Controller
Enclosures
cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations
Timothy Manglicmot, Budget Manager

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SFMTA
FIT Paratransit
Paratransit
COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)
FISCAL YEAR 2020-21
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ESTIMATED CITY COSTS:

| Job Class Title | Class | \# of Full Time Equivalent Positions | Bi-Weekly Rate per FTE |  |  |  | Annual Cost |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Low |  | High |  | Low |  | High |  |
| Transit Operator | 9163 | 173.0 | \$ | 2,500 | \$ | 3,001 | \$ | 11,287,496 | \$ | 13,550,415 |
| Transit Operator | 9163 | 117.0 | \$ | 2,500 | \$ | 3,001 | \$ | 7,633,740 | \$ | 9,164,154 |
| Automotive Mechanic Assistant Supervisor | 7382 | 2.0 | \$ | 3,680 | \$ | 4,418 | \$ | 192,106 | \$ | 230,620 |
| Automotive Mechanic | 7381 | 12.0 | \$ | 3,057 | \$ | 3,670 | \$ | 957,487 | \$ | 1,149,444 |
| Automotive Service Worker | 7410 | 8.0 | \$ | 2,462 | \$ | 2,956 | \$ | 514,138 | \$ | 617,213 |
| Senior Parts Storekeeper | 1931 | 1.0 | \$ | 2,708 | \$ | 3,251 | \$ | 70,681 | \$ | 84,851 |
| Transit Car Cleaner | 9102 | 7.0 | \$ | 2,351 | \$ | 2,822 | \$ | 429,478 | \$ | 515,579 |
| Transit Supervisor | 9139 | 15.0 | \$ | 3,414 | \$ | 4,099 | \$ | 1,336,764 | \$ | 1,604,759 |
| Manager III, MTA | 9177 | 3.0 | \$ | 4,759 | \$ | 5,713 | \$ | 372,624 | \$ | 447,328 |
| Transit Manager I | 9140 | 7.0 | \$ | 4,033 | \$ | 4,841 | \$ | 736,747 | \$ | 884,451 |
| Transportation Safety Specialist | 9520 | 1.0 | \$ | 4,245 | \$ | 5,096 | \$ | 110,794 | \$ | 133,006 |
| Communications Dispatcher II | 1705 | 28.0 | \$ | 2,482 |  | 2,980 | \$ | 1,814,094 |  | 2,177,784 |
| Communications Dispatcher I | 1704 | 20.0 | \$ | 2,238 | \$ | 2,687 | \$ | 1,168,377 | \$ | 1,402,614 |
| Planner I | 5277 | 1.0 | \$ | 2,756 | \$ | 3,308 | \$ | 71,920 | \$ | 86,339 |
| Executive Secretary I | 1450 | 2.0 | \$ | 2,775 | \$ | 3,331 | \$ | 144,841 | \$ | 173,878 |
| Senior Transit Information Clerk | 9124 | 5.0 | \$ | 2,683 | \$ | 3,221 | \$ | 350,144 | \$ | 420,341 |
| Senior Payroll And Personnel Clerk | 1222 | 2.0 | \$ | 2,844 | \$ | 3,414 | \$ | 148,450 | \$ | 178,211 |
| Accountant IV | 1657 | 1.0 | \$ | 4,254 | \$ | 5,107 | \$ | 111,033 | \$ | 133,293 |
| Accountant II | 1652 | 4.0 | \$ | 3,037 | \$ | 3,646 | \$ | 317,075 | \$ | 380,642 |
| Human Services Agency Senior Eligibility V | 2905 | 4.0 | \$ | 2,885 | \$ | 3,463 | \$ | 301,160 | \$ | 361,537 |
| Eligibility Worker Supervisor | 2907 | 1.0 | \$ | 3,198 | \$ | 3,839 | \$ | 83,465 | \$ | 100,198 |
| Senior Clerk | 1406 | 7.0 | \$ | 2,103 | \$ | 2,525 | \$ | 384,277 | \$ | 461,318 |
| Senior Account Clerk | 1632 | 3.0 | \$ | 2,516 | \$ | 3,021 | \$ | 197,041 | \$ | 236,544 |
| Human Resources Analyst | 1241 | 2.0 | \$ | 3,438 | \$ | 4,128 | \$ | 179,476 | \$ | 215,457 |
| Overtime pay during holidays (50\% of holiday pay, applicalble class) |  |  |  |  |  |  | \$ | 518,168 | \$ | 621,670 |
| Night / Shift Differential ( $8.25 \%$ of salary for estimated $1 / 3$ of employees) |  |  |  |  |  |  | \$ | 674,532 | \$ | 809,550 |
| Overtime Pay (if applicable) |  |  |  |  |  |  | \$ | - | \$ | - |
| Other Pay: 9163 (Uniform \$300/person/year Shoes \$250/year) |  |  |  |  |  |  | \$ | 95,150 | \$ | 95,150 |
| Other Pay: 7312 (Uniform \$300/person/year Shoes \$250/year) |  |  |  |  |  |  | \$ | 64,350 | \$ | 64,350 |
| Other Pay: 7410 (Shoes \$250/person/year) |  |  |  |  |  |  | \$ | 2,000 | \$ | 2,000 |
| Other Pay: 7381 and 7382 (Tool \$600/person/year) |  |  |  |  |  |  | \$ | 8,400 | \$ | 8,400 |
| Other Pay: 9140 (Shoes \$150/person/year) |  |  |  |  |  |  | \$ | 1,050 | \$ | 1,050 |
| Other Pay: 9139 (Shoes \$150/person/year) |  |  |  |  |  |  | \$ | 2,250 | \$ | 2,250 |
| Total FTE I - - 426.0」 |  |  |  |  |  |  |  |  |  |  |
| Total Salary Costs---> |  |  |  |  |  |  |  | 88,913, 409 |  | 34,709, $97 \underline{4}$ |
| Total of Other Compensation---> |  |  |  |  |  |  | \$ | 1,365,900 | \$ | 1,604,420 |

FRINGE BENEFITS


COST COMPARISON SUMMARY

## ESTIMATED TOTAL CITY COST <br> LESS: ESTIMATED TOTAL CONTRACT COST <br> ESTIMATED SAVINGS <br> \% of Savings to City Cost

| $\$$ | $52,964,792$ | $\$$ | $61,083,280$ |
| ---: | ---: | ---: | ---: |
| $\$$ | $31,636,493$ | $\$$ | $31,682,916$ |
| $\$$ | $21,328,298$ | $\$$ | $29,400,364$ |

## Comments/Assumptions

. FY 1984 was the first year these services are/were contracted ou
2. Salary levels reflect proposed salary rates effective July 1, 2020. Costs are represented as annual 12 month costs.
3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where pplicable.
4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
5. MTA originally proposed using a job class, Chauffer, that does not currently exist. CON replaced with the most similar existing job class, Transit Operator.

## SFMTA

FIT Paratransit
Paratransit
COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)
FISCAL YEAR 2021-22
ESTIMATED CITY COSTS:


FRINGE BENEFITS

|  | Job Class | \$ Amount |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Benefits per FTE--Job Class \#: | 9163 | \$ | 41,504 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9163 | \$ | 41,504 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 7382 | \$ | 54,371 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 7381 | \$ | 48,323 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 7410 | \$ | 40,064 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1931 | \$ | 42,348 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9102 | \$ | 38,835 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9139 | \$ | 50,865 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9177 | \$ | 67,602 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9140 | \$ | 56,941 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9520 | \$ | 58,387 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1705 | \$ | 40,129 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1704 | \$ | 37,730 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 5277 | \$ | 43,526 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1450 | \$ | 43,003 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 9124 | \$ | 42,103 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1222 | \$ | 43,683 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1657 | \$ | 57,596 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1652 | \$ | 46,291 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 2905 | \$ | 44,759 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 2907 | \$ | 47,838 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1406 | \$ | 36,404 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1632 | \$ | 40,465 |  |  |  |  |  |  |
| Benefits per FTE--Job Class \#: | 1241 | \$ | 49,389 |  |  |  |  |  |  |
| Total Fringe Benefits |  |  |  |  |  | Low | High |  |  |
| Total Frin |  |  |  |  |  | \$ | 16,491,742 | \$ | 18,483,862 |
| ADDITIONAL CITY COSTS |  | Quantity |  | Unit cost | Replacement Years |  |  |  |  |
| Sedan, 4 door midsize |  | 200 |  | 28,000 |  |  | 1,491,177 | \$ | 1,491,177 |
| Van, Type A, life equipped |  | 49 |  | 56,000 | 4 | \$ | 730,677 | \$ | 730,677 |
| Van. Type B, lift equipped |  | 64 |  | 60,000 | 4 | \$ | 1,022,521 | \$ | 1,022,521 |
| Minivans, ramp equipped |  | 25 |  | 45,000 | 4 | \$ | 299,567 | \$ | 299,567 |
| 2 way radios |  | 338 |  | 50 | 4 | \$ | 4,500 | \$ | 4,500 |
| Mobile Data Computers |  | 200 |  | 1,900 | 4 | \$ | 101,187 | \$ | 101,187 |
| Fuel: (Est miles per gal is 5.9 at $\$ 3.57$ per gallon) |  |  |  |  |  | \$ | 1,548,647 | \$ | 1,548,647 |
| Parts (Est at \$2,467 per vehicle) |  |  |  |  |  | \$ | 888,151 | \$ | 888,151 |
| Claims (Est at 3.9\% of salaries and capital cost: $2.5 \%$ payout/.9\% City Attorney/.5\% added exposiure in prart |  |  |  |  |  | \$ | 1,155,364 | \$ | 1,386,992 |
| Total Capital 8 |  |  |  |  |  | \$ | 7,241,790 | \$ | 7,473,418 |

COST COMPARISON SUMMARY
LESS: ESTIMATED TOTAL CONTRACT COST
ESTIMATED SAVINGS
$\%$ of Savings to City Cost

| $\$$ | $54,915,037$ | $\$$ | $63,355,144$ |
| ---: | ---: | ---: | ---: |
| $\$$ | $32,426,559$ | $\$$ | $32,473,401$ |
|  |  | $22,488,478$ | $\$$ |

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