

OFFICE OF THE CONTROLLER

CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

July 31, 2020

Jeffrey Tumlin, Director of Transportation Municipal Transportation Agency One South Van Ness Avenue, 7th Floor San Francisco, CA 94102

Attention: Leo Levenson, Chief Financial Officer

RE: Contracting for SFMTA Paratransit Services – FY 2020-21 & FY 2021-22

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2020-21 and 2021-22 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

/s/		
Ben Rosenfield,		
Controller		

Enclosures

cc: Board of Supervisors' Budget Analyst Human Resources, Employee Relations Timothy Manglicmot, Budget Manager Paratransit
COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

FISCAL YEAR 2020-21

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

	515									
			Bi-Weekly Rate per FTE				Annual Cost			
		# of Full Time								
		Equivalent								
Job Class Title	Class	Positions	Low		High		Low		High	
Transit Operator	9163	173.0	\$ 2,500	\$	3,001	\$	11,287,496	\$	13,550,415	
Transit Operator	9163	117.0	\$ 2,500	\$	3,001	\$	7,633,740	\$	9,164,154	
Automotive Mechanic Assistant Supervisor	7382	2.0	\$ 3,680	\$	4,418	\$	192,106	\$	230,620	
Automotive Mechanic Assistant Supervisor	7381	12.0	\$ 3,057	\$	3,670	\$	957,487	\$	1,149,444	
Automotive Service Worker	7410	8.0	\$ 2,462		2,956	\$	514,138	\$	617,213	
Senior Parts Storekeeper	1931	1.0	\$ 2,708	\$	3,251	\$	70,681	\$	84,851	
Transit Car Cleaner	9102	7.0	\$ 2,351	\$	2,822	\$	429,478	\$	515,579	
Transit Supervisor	9139	15.0	\$ 3,414	\$	4,099	\$	1,336,764	\$	1,604,759	
Manager III, MTA	9177	3.0	\$ 4.759	\$	5.713	\$	372.624	\$	447.328	
Transit Manager I	9140	7.0	\$ 4.033	\$	4,841	\$	736,747	\$	884,451	
Transportation Safety Specialist	9520	1.0	\$ 4,245	\$	5,096	\$	110,794	\$	133,006	
Communications Dispatcher II	1705	28.0	\$ 2,482	\$	2,980	\$	1,814,094	\$	2,177,784	
Communications Dispatcher I	1704	20.0	\$ 2,238	\$	2,687	\$	1,168,377	\$	1,402,614	
Planner I	5277	1.0	\$ 2,756	\$	3,308	\$	71,920	\$	86,339	
Executive Secretary I	1450	2.0	\$ 2,775	\$	3,331	\$	144,841	\$	173,878	
Senior Transit Information Clerk	9124	5.0	\$ 2,683	\$	3,221	\$	350,144	\$	420,341	
Senior Payroll And Personnel Clerk	1222	2.0	\$ 2,844	\$	3,414	\$	148,450	\$	178,211	
Accountant IV	1657	1.0	\$ 4,254	\$	5,107	\$	111,033	\$	133,293	
Accountant II	1652	4.0	\$ 3,037	\$	3,646	\$	317,075	\$	380,642	
Human Services Agency Senior Eligibility V	2905	4.0	\$ 2,885	\$	3,463	\$	301,160	\$	361,537	
Eligibility Worker Supervisor	2907	1.0	\$ 3,198	\$	3,839	\$	83,465	\$	100,198	
Senior Clerk	1406	7.0	\$ 2,103	\$	2,525	\$	384,277	\$	461,318	
Senior Account Clerk	1632	3.0	\$ 2.516	\$	3.021	\$	197.041	\$	236,544	
Human Resources Analyst	1241	2.0	\$ 3,438	\$	4,128	\$	179,476	\$	215,457	
Overtime pay during holidays (50% of holiday	pay, applic	calble class)				\$	518,168	\$	621,670	
Night / Shift Differential (8.25% of salary for e	stimated 1/	3 of employees)				\$	674,532	\$	809,550	
Overtime Pay (if applicable)						\$		\$	-	
Other Pay: 9163 (Uniform \$300/person/year S	Shoes \$250	/year)				\$	95,150	\$	95,150	
Other Pay: 7312 (Uniform \$300/person/year S	Shoes \$250	/year)				\$	64,350	\$	64,350	
Other Pay: 7410 (Shoes \$250/person/year)				\$	2,000	\$	2,000			
Other Pay: 7381 and 7382 (Tool \$600/person				\$	8,400	\$	8,400			
Other Pay: 9140 (Shoes \$150/person/year)				\$	1,050	\$	1,050			
Other Pay: 9139 (Shoes \$150/person/year)				\$	2,250	\$	2,250			
T	otal FTE	426.0			·					
	Tota	Sala	ry Costs>	\$	28,913,409	\$	34,709,974			
	tal of Other C	omp	ensation>	\$	1,365,900	\$	1,604,420			

FRINGE BENEFITS

	Job Class	\$ Amount
Benefits per FTEJob Class #:	9163	\$ 40,299
Benefits per FTEJob Class #:	9163	\$ 40,299
Benefits per FTEJob Class #:	7382	\$ 52,920
Benefits per FTEJob Class #:	7381	\$ 46,966
Benefits per FTEJob Class #:	7410	\$ 38,932
Benefits per FTEJob Class #:	1931	\$ 41,182
Benefits per FTEJob Class #:	9102	\$ 37,723
Benefits per FTEJob Class #:	9139	\$ 49,520
Benefits per FTEJob Class #:	9177	\$ 65,485
Benefits per FTEJob Class #:	9140	\$ 54,893
Benefits per FTEJob Class #:	9520	\$ 56,916
Benefits per FTEJob Class #:	1705	\$ 38,997
Benefits per FTEJob Class #:	1704	\$ 36,635
Benefits per FTEJob Class #:	5277	\$ 42,319
Benefits per FTEJob Class #:	1450	\$ 41,827
Benefits per FTEJob Class #:	9124	\$ 40,940
Benefits per FTEJob Class #:	1222	\$ 42,496
Benefits per FTEJob Class #:	1657	\$ 56,162
Benefits per FTEJob Class #:	1652	\$ 45,040
Benefits per FTEJob Class #:	2905	\$ 43,535
Benefits per FTEJob Class #:	2907	\$ 46,567
Benefits per FTEJob Class #:	1406	\$ 35,329
Benefits per FTEJob Class #:		\$ 39,328
Benefits per FTEJob Class #:	1241	\$ 47,959
	·	
Total Fringe Benefit	S	

				LOW		riigii	
Total Fringe Benefits				\$	15,654,440	\$	17,511,777
ADDITIONAL CITY COSTS	Quantity	Unit cost	Replacement Years				
Sedan, 4 door midsize	200	28,000	4	\$	1,446,340	\$	1,446,340
Van, Type A, life equipped	49	56,000	4	\$	708,707	\$	708,707
Van. Type B, lift equipped	64	60,000	4	\$	991,776	\$	991,776
Minivans, ramp equipped	25	45,000	4	\$	290,559	\$	290,559
2 way radios	338	50	1	•	4 365	œ.	4 365

2 way radios Mobile Data Computers 200 1,900 98,145 \$ 98,145 Fuel: (Est miles per gal is 5.9 at \$3.57 per gallon) 1,502,082 \$ 1,502,082 Parts (Est at \$2,467 per vehicle)
Claims (Est at 3.9% of salaries: 2.5% payout/.9% City Attorney/.5% added exposiure in paratransit)
Total Capital & Operating 861,446 1,127,623 861,446 1,353,689

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST 52,964,792 \$ 31,636,493 \$ 61,083,280 ESTIMATED SAVINGS 21,328,298 40% % of Savings to City Cost

- Comments/Assumptions:

 1. FY 1984 was the first year these services are/were contracted out.

 2. Salary levels reflect proposed salary rates effective July 1, 2020. Costs are represented as annual 12 month costs.

 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.

 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.

 5. MTA originally proposed using a job class, Chauffer, that does not currently exist. CON replaced with the most similar existing job class, Transit Coperator.
- Operator.

SFMTA FIT Paratransit Paratransit COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

FISCAL YEAR 2021-22

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

		PROJECTED					_			
			Bi-Weekly Rate per FTE				Annual Cost			
		# of Full Time								
		Equivalent								
Job Class Title	Class	Positions	Lov	,		High		Low		High
Transit Operator	9163	178.0		,500	\$	3,001	\$	11,613,724	\$	13,942,046
Transit Operator	9163	121.0		,500	\$	3,001	\$	7,894,723	\$	9,477,458
Automotive Mechanic Assistant Supervisor	7382	2.0		,680	\$	4,418	\$	192,106	\$	230,620
Automotive Mechanic	7381	12.0		,057	\$	3,670	\$	957,487	\$	1,149,444
Automotive Service Worker	7410	8.0		462	\$	2,956	\$	514,138	\$	617,213
Senior Parts Storekeeper	1931	1.0		708	\$	3,251	\$	70,681	\$	84,851
Transit Car Cleaner	9102	7.0		,351	\$	2,822	\$	429,478	\$	515,579
Transit Supervisor	9139	15.0		414	\$	4,099	\$	1,336,764	\$	1,604,759
Manager III, MTA	9177	3.0		759	\$	5,713	\$	372.624	\$	447.328
Transit Manager I	9140	7.0		.033	\$	4,841	\$	736,747	\$	884,451
Transportation Safety Specialist	9520	1.0		245	\$	5,096	\$	110,794	\$	133,006
Communications Dispatcher II	1705	29.0		482	\$	2,980	\$	1,878,883	\$	2,255,562
Communications Dispatcher I	1704	21.0		238	\$	2,687	\$	1,226,796	\$	1,472,745
Planner I	5277	1.0		756	\$	3,308	\$	71,920	\$	86,339
Executive Secretary I	1450	2.0	\$ 2	,775	\$	3,331	\$	144,841	\$	173,878
Senior Transit Information Clerk	9124	5.0	\$ 2	,683	\$	3,221	\$	350,144	\$	420,341
Senior Payroll And Personnel Clerk	1222	2.0		,844	\$	3,414	\$	148,450	\$	178,211
Accountant IV	1657	1.0	\$ 4	,254	\$	5,107	\$	111,033	\$	133,293
Accountant II	1652	4.0	\$ 3	,037	\$	3,646	\$	317,075	\$	380,642
Human Services Agency Senior Eligibility V	2905	4.0	\$ 2	,885	\$	3,463	\$	301,160	\$	361,537
Eligibility Worker Supervisor	2907	1.0	\$ 3	,198	\$	3,839	\$	83,465	\$	100,198
Senior Clerk	1406	7.0	\$ 2	,103	\$	2,525	\$	384,277	\$	461,318
Senior Account Clerk	1632	3.0	\$ 2	,516	\$	3,021	\$	197,041	\$	236,544
Human Resources Analyst	1241	2.0	\$ 3	,455	\$	4,148	\$	180,373	\$	216,535
Overtime pay during holidays (50% of holiday	pay, appli	calble class)					\$	589,367	\$	707,635
Night / Shift Differential (8.25% of salary for e	stimated 1	3 of employees)					\$	791,963	\$	950,884
Overtime Pay (if applicable)							\$	· -	\$	· -
Other Pay: 9163 (Uniform \$300/person/year \$	Shoes \$250)/year)					\$	97,900	\$	97,900
Other Pay: 7312 (Uniform \$300/person/year \$	Shoes \$250)/year)					\$	66,550	\$	66,550
Other Pay: 7410 (Shoes \$250/person/year)							\$	2,000	\$	2,000
Other Pay: 7381 and 7382 (Tool \$600/person					\$	8,400	\$	8,400		
Other Pay: 9140 (Shoes \$150/person/year)					\$	300	\$	300		
Other Pay: 9139 (Shoes \$150/person/year)							\$	300	\$	300
T	otal FTE	437.0		_						
	T	otal S	Salar	y Costs>	\$	29,624,725	\$	35,563,895		
		Tot	al of Oth	er Co	mpe	nsation>	\$	1,556,780	\$	1,833,969

FRINGE BENEFITS

	Job Class	\$ Amount
Benefits per FTEJob Class #:	9163	\$ 41,504
Benefits per FTEJob Class #:	9163	\$ 41,504
Benefits per FTEJob Class #:	7382	\$ 54,371
Benefits per FTEJob Class #:	7381	\$ 48,323
Benefits per FTEJob Class #:	7410	\$ 40,064
Benefits per FTEJob Class #:	1931	\$ 42,348
Benefits per FTEJob Class #:	9102	\$ 38,835
Benefits per FTEJob Class #:	9139	\$ 50,865
Benefits per FTEJob Class #:	9177	\$ 67,602
Benefits per FTEJob Class #:	9140	\$ 56,941
Benefits per FTEJob Class #:	9520	\$ 58,387
Benefits per FTEJob Class #:	1705	\$ 40,129
Benefits per FTEJob Class #:	1704	\$ 37,730
Benefits per FTEJob Class #:	5277	\$ 43,526
Benefits per FTEJob Class #:	1450	\$ 43,003
Benefits per FTEJob Class #:	9124	\$ 42,103
Benefits per FTEJob Class #:	1222	\$ 43,683
Benefits per FTEJob Class #:	1657	\$ 57,596
Benefits per FTEJob Class #:	1652	\$ 46,291
Benefits per FTEJob Class #:	2905	\$ 44,759
Benefits per FTEJob Class #:	2907	\$ 47,838
Benefits per FTEJob Class #:	1406	\$ 36,404
Benefits per FTEJob Class #:	1632	\$ 40,465
Benefits per FTEJob Class #:	1241	\$ 49,389

				Low		High	
Total Fringe Benefits				\$	16,491,742	\$	18,483,862
ADDITIONAL CITY COSTS	Quantity	Unit cost	Replacement Years				
Sedan, 4 door midsize	200	28,000	4	\$	1,491,177	\$	1,491,177
Van, Type A, life equipped	49	56,000	4	\$	730,677	\$	730,677
Van. Type B, lift equipped	64	60,000	4	\$	1,022,521	\$	1,022,521
Minivans, ramp equipped	25	45,000	4	\$	299,567	\$	299,567
2 way radios	338	50	4	\$	4,500	\$	4,500
Mobile Data Computers	200	1,900	4	\$	101,187	\$	101,187
The state of the s							

Fuel: (Est miles per gal is 5.9 at \$3.57 per gallon) \$
Parts (Est at \$2,467 per vehicle) \$
Claims (Est at 3.9% of salaries and capital cost: 2.5% payout/.9% City Attorney/.5% added exposiure in prart \$ 1,548,647 \$ 1.548.647 888,151 1,155,364 888,151 1,386,992 Total Capital & Operating 7.241.790 \$ 7.473.418

COST COMPARISON SUMMARY

63,355,144 32,473,401

30,881,744 49%

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST 54,915,037 \$ 32,426,559 \$ ESTIMATED SAVINGS 22,488,478

% of Savings to City Cost

- Comments/Assumptions:
 1. FY 1984 was the first year these services are/were contracted out.
 2. Salary levels reflect proposed salary rates effective July 1, 2020. Costs are represented as annual 12 month costs.
 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where
- Variable Image deficies consists of health and dental rates plus an estimate of dependent coverage.
 Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
 MTA originally proposed using a job class, Chauffer, that does not currently exist. CON replaced with the most similar existing job class, Transit