BOARD of SUPERVISORS



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MEMORANDUM

GOVERNMENT AUDIT AND OVERSIGHT COMMITTEE

SAN FRANCISCO BOARD OF SUPERVISORS

TO: Supervisor Gordon Mar, Chair

Government Audit and Oversight Committee

FROM: John Carroll, Assistant Clerk

DATE: August 21, 2020

SUBJECT: COMMITTEE REPORT, BOARD MEETING

Tuesday, August 25, 2020

The following file should be presented as COMMITTEE REPORT at the regular Board meeting on Tuesday, August 25, 2020. This resolution was acted upon at the regular Government Audit and Oversight Committee meeting on Thursday, August 20, 2020, at 10:00 a.m., by the votes indicated.

Item No. 23 File No. 200819

Resolution retroactively approving a third amendment to an emergency agreement between the Human Services Agency and 1231 Market Street Owner L.P., for the City's continued use of 459 hotel rooms and associated services; increasing the contract amount by \$25,618,542 for a total amount not to exceed \$35,608,542; and extending the booking period for a potential total term of April 8, 2020, through July 1, 2021.

RECOMMENDED AS A COMMITTEE REPORT

Vote: Supervisor Gordon Mar - Aye

Supervisor Aaron Peskin - Aye Supervisor Matt Haney - Aye

Cc: Board of Supervisors

Angela Calvillo, Clerk of the Board Alisa Somera, Legislative Deputy Anne Pearson, Deputy City Attorney

File	No.	200819

Committee Item	No.	3	
Board Item No.	23		

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Government Audit and Overs	<u>sight</u> Date: <u>August 20, 2020</u>					
Board of Supervisors Meeting: Date: August 25, 2020						
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OTHER						
Real Estate Presentation – A	ugust 20, 2020					
Presidential Action Transfer I	-					
Committee Report Request Memo – August 14, 2020						
Prepared by: John Carroll	Date: _ August 14, 2020					
Prepared by: John Carroll	Date: August 20, 2020					
						

1	[Contract Amendment - Retroactive - 1231 Market Street Owner L.P Hotel Rooms and Associated Services - Not to Exceed \$35,608,542]
2	
3	Resolution retroactively approving a third amendment to an emergency agreement
4	between the Human Services Agency and 1231 Market Street Owner L.P., for the City's
5	continued use of 459 hotel rooms and associated services; increasing the contract
6	amount by \$25,618,542 for a total amount not to exceed \$35,608,542; and extending the
7	booking period for a potential total term of April 8, 2020, through July 1, 2021.
8	
9	WHEREAS, In response to the COVID-19 pandemic, Mayor London N. Breed declared
10	a "Local Emergency" on Tuesday, February 25, 2020; and
11	WHEREAS, The Human Services Agency ("HSA"), in coordination with the Department
12	of Public Health, the Department of Emergency Management, the Department of
13	Homelessness and Supportive Housing, the Real Estate Division ("RED") and other City
14	stakeholders (collectively, the "City's COVID-19 Response Team"), procured hotel rooms and
15	related emergency services in support of the Local Emergency; and
16	WHEREAS, The City temporarily uses the rooms to further the public health and safety
17	in connection with its response to the Local Emergency by sheltering: (a) people who have
18	been exposed to the COVID-19 virus or are under medical quarantine; (b) people who are
19	otherwise within a vulnerable population and have no means to self-isolate or shelter-in-place;
20	and (c) health care workers and first responders; and
21	WHEREAS, The City entered into an Emergency Agreement dated April 4, 2020,
22	with 1231 Market Street Owner L.P. ("Hotel") for the City's use of 459 hotel rooms plus
23	associated services, including food service, as amended by a First Amendment to Emergency
24	Agreement dated May 15, 2020, to include requirements for City's reimbursement through the
25	Federal Emergency Management Agency, and a Second Amendment to Emergency

1	Agreement to increase the maximum contract amount to pay for food services (collectively,
2	the "Booking Contract"); and
3	WHEREAS, The initial term of the Booking Contract runs for 122 nights from
4	April 8, 2020, through August 7, 2020 (the "Booking Period"), and on July 6, 2020, the City
5	exercised its option to extend the Booking Period on a month-to-month basis commencing
6	August 8, 2020, and terminating no later than April 7, 2021; and
7	WHEREAS, The City's COVID-19 Response Team wishes to continue to use the hotel
8	rooms in connection with the Local Emergency; and
9	WHEREAS, HSA, in consultation with the Office of the City Attorney and RED,
10	negotiated a proposed Third Amendment to Emergency Agreement (the "Third Amendment")
11	with the Hotel to increase the contract amount to a not to exceed contract amount
12	of \$35,608,542; and to extend the Booking Period through July 1, 2021, for a total potential
13	Booking Period of April 8, 2020, through July 1, 2021 (449 nights), subject to City's early
14	termination rights as described in the Third Amendment; and
15	WHEREAS, A copy of the Third Amendment is on file with the Clerk of the Board in
16	File No. 200819; and
17	WHEREAS, Charter, Section 9.118 requires Board of Supervisors approval of the Third
18	Amendment; and
19	WHEREAS, The Planning Department determined the Booking Contract as amended
20	is not a project under Sections 15278 and 15060(c)(2) of the California Environmental Quality
21	Act (CEQA); now, therefore, be it
22	RESOLVED, That the Board of Supervisors hereby retroactively authorizes the
23	Executive Director of HSA, on behalf of the City and County of San Francisco, to execute the
24	Third Amendment to increase the contract amount to a total not to exceed amount
25	of \$35,608,542, and to extend the potential Booking Period until July 1, 2021, subject to City's

early termination rights as described in the Third Amendment, and to perform all of City's obligations under the Booking Contract as amended; and, be it FURTHER RESOLVED, That all actions heretofore taken by the officers of the City with respect to the Booking Contract are hereby approved, confirmed and ratified; and, be it FURTHER RESOLVED, That the Board of Supervisors authorizes the Executive Director of HSA to enter into any amendments or modifications to the Booking Contract that HSA determines, in consultation with the City Attorney and the Director of Property, do not otherwise materially increase the obligations or liabilities of the City, are necessary or advisable to effectuate the purposes of the Booking Contract or this Resolution, and are in compliance with all applicable laws, including the City's Charter; and, be it FURTHER RESOLVED, That within thirty (30) days of the Third Amendment being fully executed by all parties, HSA shall provide the final Third Amendment to the Clerk of the Board for inclusion into the official file.

Available: \$25,618,542 1 Fund ID: 10000 Department ID: 149657 2 Project Authority ID: 10033788 3 Account ID: 530310 Activity ID: 0001 4 5 6 /s/ Ben Rosenfield Controller 8 Funding for Fiscal Year 2020/2021 is subject to the enactment of the Annual 9 Appropriation Ordinance for Fiscal Year 10 2020/2021. RECOMMENDED: 11 12 13 Human Services Agency 14 **Executive Director** 15 16 Department of Public Health 17 Director of Health 18 19 /s/
Department of Emergency Management 20 21 **Executive Director** 22 23 24 Department of Homelessness and Supportive Housing

Director

25

CITY AND COUNTY OF SAN FRANCISCO BOARD OF SUPERVISORS

BUDGET AND LEGISLATIVE ANALYST

1390 Market Street, Suite 1150, San Francisco, CA 94102 (415) 552-9292 FAX (415) 252-0461

August 17, 2020

Full Brown

TO: Government Audit and Oversight Committee

FROM: Budget and Legislative Analyst

SUBJECT: August 20, 2020 Government Audit and Oversight Committee Meeting

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Item 3	Department: Human Service Agency
File 20-0819	

EXECUTIVE SUMMARY

Legislative Objectives

The Board of Supervisors is requested to review and approve an amendment to the existing agreement with the owners of Whitcomb Hotel to extend the terms of the agreement for an additional 327 days to provide shelter to San Francisco homeless residents as part of the City emergency response to the COVID-19 pandemic.

Key Points

- Resolution 200819 will approve a third amendment to an existing agreement between the
 Human Services Agency (HSA) and 1231 Market L.P. authorizing the Agency to extend the
 term of the current agreement from 122 to 449 days to secure continued use of 459 hotel
 rooms as part of the City's Alternative Housing program set up to provide shelter to the City's
 homeless residents during the COVID-19 epidemic.
- There are no changes to unit room costs or the daily not-to-exceed per room amounts allocated for linen and food costs, though additional costs will be incurred compared to the original agreement since the term of the agreement will be extended from 122 to 449 days.
- The agreement will expire on its own accord on July 1st, 2021

Fiscal Impact

- The primary modification is the length of the contract, which if approved as drafted, will be extend by a term of 327 additional days, from 122 days in the original agreement, to 449 days and hence involves an increase in total not-to-exceed costs of \$25,618,542 to \$35,608,542 from \$9,900,000 as established in the previously approved second amendment to the agreement.
- The Department is anticipating that the majority of costs will be covered by federal reimbursements through Federal Emergency Management Agency, prior Congressional authorization of funds as part of the CARES Act, some addition funding through HUD, and additional supplemental from the state. There are uncertainties regarding the availability and continuation of federal funding commitments, and these political contingencies could potentially affect the level of federal reimbursements.

Recommendations

- 1. Approve the resolution to amend the existing agreement between the City and 1231 Market L.P.
- 2. Require HSA to report back to the Board of Supervisors in six weeks as to the current status of the Alternative Housing program. In particular, the Agency should report on progress made in improving the utilization rate of current units, identifying and removing barriers to insuring that more homeless San Franciscans are being quickly housed, and progress is being made in securing additional units and expediting the process of bringing these units into active service

MANDATE STATEMENT

Section 9.118 of the City Charter requires the Board of Supervisors to approve the proposed third amendment to the existing agreement between the City and 1231 Market L.P.

BACKGROUND

On February 25, 2020, Mayor London Breed declared a state of emergency in order to address threats to public health and safety engendered by the COVID-19 pandemic. The Board of Supervisors concurred the following March 3rd with the mayoral declaration and the exercise of the statutory powers granted to the Mayor under Section 3.100 of the City Charter.¹

On March 6, 2020, the San Francisco Health Officer declared a local health emergency under Section 101080 of the California Health and Safety Code. The Board of Supervisors concurred on the local health emergency declaration on March 10, 2020. On the following March 16th, the County Health Officer issued Order no. C19-07, which was subsequently amended and replaced by Order no. C19-07b on March 31, 2020 that directed all San Francisco residents to remain in their homes and to observe social distancing measures. Given the large number of unsheltered persons in San Francisco, concerns developed over how to best protect the health and safety of San Francisco's homeless population. These concerns were exacerbated by the fact that Order no. C19-07b did not provide for any additional shelter to assist homeless persons in complying with the Executive Order. Nor did the Order specifically mandate minimum spacing requirements for congregate temporary homeless shelters.

To address the special health care and housing needs of unsheltered persons in San Francisco, on April 14, the Board of Supervisors passed, by unanimous vote, Ordnance 69-20 that required the City to secure and make available 8,250 rooms in hotels and motels to provide emergency shelter for homeless individuals by April 26, 2020. The ordinance specifically mandated that 7,000 rooms be made available to persons currently residing in temporary City shelters, Navigation Centers, SROs, persons without any shelter, and unhoused persons released from jail, with special provisions to prioritize elderly persons and those with existing health conditions that rendered them particularly vulnerable to complications or death from COVID-19. The Board also mandated the City to procure 500 rooms for people being discharged from hospitals that had tested positive for COVID-19 and who lacked the ability to self-quarantine. In addition, the

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¹ Under San Francisco Charter Section 3.100(14), the actions taken by the Mayor to meet the declared emergency are subject to concurrence by the Board of Supervisors. The Charter requires that the Mayor seek the concurrence of the Board of Supervisors "as soon as reasonably possible," but according to a March 24, 2020 memorandum from the City Attorney's Office ("Process for Board of Supervisors Action on Emergency Orders"), neither state nor local law establishes a deadline by which the Board of Supervisors must act. An order issued by the Mayor under a declaration of emergency remains in effect until the Board of Supervisors acts, by motion, to either concur or reject.

ordinance required that 750 rooms would be made available to front-line responders. The ordinance waived the requirement of Charter section 9.118 that the Board of Supervisors approve the service agreements required for the procurement of such rooms but required the Department of Emergency Management to submit daily reports as to the progress to date in securing the required 8,250 rooms. If the City was not able to meet the Board mandate by April 26, 2020, the ordinance urged the Mayor to utilize the grant of authority under section 3.100(14) of the City Charter to commandeer all necessary public and private resources as needed to insure the protection and safety of the resident population of San Francisco.

Ordnance 69-20 was to expire unless reauthorized in 60 days from the time of passage, or on June 13, 2020. On that date, when the ordinance expired, the capacity of the City's emergency response to address the shelter needs of San Francisco's homeless population through the City program designated as C19AH, or the Alternative Housing program, was well below the 8,250 room requirement established by the Board of Supervisors in Ordinance 69-20. As shown below, only 2,614 hotel rooms have been procured as of August 7, 2020, and not all of those were occupied.

Progress to date

The City currently operates shelter programs targeting four sub-groups within the homeless population:

- COVID-19 positive and persons under investigation: individuals diagnosed with COVID-19 or "under investigation" without space to safely isolate and self-quarantine
- COVID-19 Negative: COVID-negative individuals experiencing homelessness, many of whom are designated as members of "vulnerable" populations due to age and underlying health issues
- COVID-19 Recovered: Individuals who have recovered from COVID-19 and who require a safe space to shelter in place
- Front-line workers: Front-line City workers and City-contracted workers.²

Exhibit 1 shows the City's current number of shelter rooms secured through the Alternative Housing program as of August 7th, 2020, and utilization data for the various categories of homeless persons served.

As seen in Exhibit 1, a total of 2,239 of all 3,003 active rooms or units were occupied as of August 10, 2020, and 764 were unoccupied, resulting in a 74.6 percent utilization rate. Active rooms refers to rooms currently under City contract, and which should be ready to accept additional placements, subject to any delays due to cleaning and repair undertaken in the event rooms become vacant. HSA representatives have stated it is the policy of the City to maintain around 10 percent of program hotel rooms vacant on any given day due to the need for repairs, safety

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² See Open Data, https://data.sfgov.org/stories/s/COVID-19-Alternative-Housing/4nah-suat/

concerns, cleaning, and to allow for relocation of existing residents. In addition, some spare capacity is reserved to respond to "surges" in COVID-19 cases. However, the 74.6 percent utilization rate represents rooms or units unoccupied in excess of the number needed to leave 10 percent intentionally unoccupied for unit repairs, safely concerns, and to accommodate the transfer of existing residents.

Exhibit 1: Active units secured under C19AH Alterative Housing Programs as of 8/10/2020

	COVID-19 positive	COVID-19 recovered congregate	COVID-19 negative	Vulnerable sub-groups	Total
Active rooms or units (total)	228	111	365	2,299	3,003
Occupied	65	72	275	1,827	2,239
Unoccupied	163	39	90	472	764
Utilization	28.5%	64.9%	75.3%	79.5%	74.6%

Source: City Data, accessed on 8/10/2020

Based on the City's stated criteria, existing unit capacity (or "active rooms") is being underutilized within the Alternative Housing program. Approximately 20.5 percent of units allocated for persons designated as "vulnerable" were reported as unoccupied as of August 7, 2020 and 79.5 percent were occupied. For people designed as COVID-19-negative and who were not in high-risk groups, the utilization rate of existing units was 75.3 percent.

Exhibit 2 shows the total number of units procured to date through Alternative Housing program contracts in three housing categories: 1) recreational vehicles, 2) congregate units, and 3) hotel rooms. It further breaks out the number of units in active service and those in preparation for use. As of August 7, 2020, of the total 2,614 reported hotel rooms currently under contractual agreement with the City, 2,407 of these units, or 92.1 percent, were in active service – i.e., rooms under contract that are available for use, and which may or may not be currently occupied. (As shown in Exhibit 1, many units available for use are currently unoccupied due to the current 75 percent utilization rate). The difference of 207 represents units under contract and in preparation but not yet ready to accept resident placements.

All RV units were available for active service. The City had 476 congregate units secured under the Alternative Housing program as of August 7, 2020, with an additional 394 congregate units in preparation, As seen in Exhibit 2, the projected increase in near term capacity for the various categories of the Alternative Housing programs is 0 percent for RVs, 46.3 percent for congregate units, and 7.9 percent for hotel rooms. Even with these increases, the number of total units available will continue to fall well below the 8,250 hotel rooms required by Ordinance 69-20.

Exhibit 2: Active units and units in preparation

	RVs	Congregate	Hotel	All units
Total units available for service	120	476	2,407	3,003
Total units in preparation	0	394	207	601
Total units	120	870	2,614	3,604
% Increase in capacity	0%	46.3%	7.9%	16.7%

Source: Data provided by HSA, through 8/7/2020

Data provided to our office does not report utilization, or occupancy, by unit type — RV, congregate, and hotel. Hence, there is no way to determine how many of the 2,407 hotel rooms reported as being in active service in Exhibit 2 were occupied as of August 7, 2020. Nor has data been provided on the number of congregate units that are currently occupied, or the number of persons per congregate unit. Based on the reported utilization of units reported by categories of homeless residents (shown above in Exhibit 1), utilization for all categories of units currently appears to be below the City's stated utilization target.

Exhibit 3 shows the total estimated cost of operations for the City's Alterative Housing Program for FY 2019-20, while Exhibit 4 shows estimates cost reimbursements for the same period. The vast majority of the costs of the City's Alternative Housing program in FY 2019-20 have been covered through reimbursements from the federal government — FEMA reimbursements and funding appropriated by Congress as part of the CARES Coronavirus Relief Fund. In addition, State funding has provided the City with an additional revenue source.

Exhibit 3: HSA Alternative Housing Program Estimated Operations Costs, FY 2019-2020

First Responder Sites – including lease and food costs	\$7,918,965
Hotel – Shelter in place/Isolation and Quarantine including food at sites providing their own food for	
homeless	22,926,139
Security	9,690,160
Hotel food for sites not providing their own food	2,635,565
Cleaning/Janitorial	380,865
Laundry	342,892
RVs site set-up plus \$0.5 m for RV purchases	2,112,832
Congregate Sites	3,153,613
Supplies (includes PPE)	2,213,578
Staffing*	515,456
Total	\$51,890,065

Source: HSA

HSA expects FEMA to reimburse around 56 percent of the total program costs shown in Exhibit 3. This is lower than the standard 75 percent reimbursement rate generally provided with the expectation that localities will contribute 25 percent in matching funds from other sources. The lower expected reimbursement rate reflects current City policy to place certain individuals into units that do not conform to FEMA eligibility criteria for federal reimbursement.³ For example, San Francisco currently seeks to place all homeless persons 60 years and over into units within the Alternative Housing program. Some of these people are not eligible for reimbursement under current FEMA guidelines. The balance will be covered through \$22.678 million made available

^{*} Staffing costs refers to site monitors and sites leads. HSA provided some initial staffing through use of City workers, Staffing costs reported in Exhibit 3 represent the costs of additional staffing produced through a contract with Goodwill Industries. HSA will be contracting will be contracting with non-profit organizations to provide site staffing for existing and future units

³. As stated by HSA, "FEMA will reimburse certain costs of the emergency operation, in line with their specific criteria. For example, they will only cover costs at the alternative housing sites for 3 groups of people (COVID+, Persons Under Investigation, or individuals who are homeless and meet the CDC criteria for vulnerability or are age 65 or over), and only for the costs deemed necessary for health and safety."

through CARES Coronavirus Relief Funding, and a combination of state reimbursements from the Homeless Housing, Assistance and Prevention (HHAP) and California Department of Social Services (CDSS) Project Room Key funding, which together will provide a \$4.3 million in state subventions to the City.

Exhibit 4: Cost Reimbursements for SF's Alternative Housing Program, FY 2019-20

Total Costs: Alternative Housing Program	\$51,890,065
Estimated FEMA Revenues	\$24,911,920
State HHAP Funding	\$3,100,000
State CDSS Project Room Key	\$1,200,000
Estimated Balance to be covered by CARES Coronavirus Relief Fund	\$22,678,145

Source: HSA

Moreover, utilization data indicates there is room for scaling up and accelerating procurement. HSA representatives have indicated the primary cause for the inability of the City to meet its own targeted utilization rates is placement bottlenecks related to on-site staffing requirements. Site monitors and site leads must be available to insure buildings are property managed, and to accommodate the needs of hotel residents. Initial staffing was provided through the designation of City employees as Disaster Service Workers/First Responders, with additional staffing provided through a staffing contact with Goodwill Industries. The City is currently moving to outsource all site management to non-profit providers. The Department claims that the costs and time required for securing trained and qualified on-site staff, and the fact that some persons placed into units may have more intensive need for supportive services, are the primary reasons for subpar utilization of currently available units.

The City has fallen short of the targets set by the Board of Supervisors emergency shelter ordinance 69-20. HSA informed our office that the City has to date largely exhausted the hotels that responded to the City's initial Request for Qualifications (RFQ) to secure sites for Alternative Hosing placements. HSA confirmed that the City currently has a large number of hotel rooms that remain vacant. To date, the Mayor has not exercised emergency power provided through Section 3.100 (14) of the City Charter to requisition additional rooms to allow for increased capacity for placements.

DETAILS OF PROPOSED RESOLUTION

The proposed resolution would approve an amendment between the City and 1231 Market Street L.P., one of the hotels providing housing as part of the Alternative Housing Program. The current agreement between these two parties would be modified primarily by extending the term of the agreement and providing for adjustments to total project costs. Under the terms of the proposed 3rd amendment, the City will extend its agreement with 1231 Market Street L.P from a term of 122 days under the original agreement to a term of 449 days to rent rooms and to pay for services at the Whitcomb Hotel at 1231 Market Street. The terms of the agreement amendment are retroactive, and commence on April 8, 2020. The contract will expire on its own accord on July 1, 2021.

The revised daily flat rate for rooms is \$45,441 for the 449 day contract period. The daily room rate of \$99 is unchanged from the original agreement. A total of 459 units will be made available as per the terms of the original agreement. The City will also agree to cover costs to provide linen and food services for the additional term of the contract. The contract also includes a 15 percent contingency rate to allow the City to request the hotel to provide additional services and initiate repair of certain damages.

As seen in Exhibit 5, the total amount 1231 Market St L.P. may charge the City over the entire term of the revised agreement for all rooms and services shall not exceed \$35,608,542. Of this amount, \$20,403,009 is the fixed cost of procurement of the 459 rooms for 459 nights, regardless of whether the rooms are filled or not, for the entire contract term of 449 days at a \$99 daily rate. The 15 percent add-on contingency rate applied to the room charges is fixed at \$3,060,451 (15 percent of \$20,403,009). Other variable not-to-exceed caps on itemized costs are \$1,104,098 for linen cleaning services, and \$11,040,984 for food, both charged only for occupied rooms.

Exhibit 5: Not-to-Exceed Total Contract Costs

	Total	Per day*
Room	\$20,403,009	\$99.00
Linen	\$1,104,098	\$5.36
Food	\$11,040,984	\$53.57
Other (15 % reimbursement)	\$3,060,451	\$14.85
Total	\$35,608,542	\$172.78

Source: 3rd Amendment to agreement between HSA and 1231 Market L.P.

Exhibit 5 also shows the breakdown of Not-to-Exceed total costs into per day per unit costs under the assumption that all rooms are fully occupied over the entire length of the service contract.

SAN FRANCISCO BOARD OF SUPERVISORS

The fixed daily costs of securing the lodging and services are based on a daily rate of \$99 in room costs and the fixed contingency allotment that adds an additional \$14.85, or 15 percent, to the daily per room cost. Variable costs, assuming all rooms are fully occupied, would be \$5.36 for linens and \$53.57 for food service per pay per occupied room. The Board of Supervisors should note that the units will have a vacancy rate of at least 10 percent (as per HSA policy), and possibly higher based on program performance to date, and that food and linen costs will be billed based an actual levels of service provided, as opposed to the flat rate for rooms and the 15 percent contingency fee.

The key differences between the terms of the original agreement and the 3rd Amendment the Board of Supervisors is being asked to approve are shown in Exhibit 6. The room rate remains unchanged at \$99 per night and the contingency fee remains 15 percent of the room rate. There is no change in per unit per day rates for linen and food costs. The primary modification in the third amendment is the term of the agreement which, if approved as drafted, will be extended by 327 additional days, and hence allows for an increase in total not-to-exceed costs of \$25,618,542 to \$35,608,542 compared to the most recent not-to-exceed amount of \$9,990,000, established in the previously approved 2nd amendment to the agreement.

Exhibit 6 Key Changes between Original Agreement between City and 1231 Market L.P., 2nd Amendment, and Proposed 3rd Amendment to Agreement

Original	3rd		
Agreement	Amendment	Change	Unit Cost
459	459	0	n.a.
122	449	327	n.a.
\$99	\$99	0	\$99
122 nights	449 nights	327	n.a.
\$5,543,802	\$20,403,009	\$14,859,207	\$99
\$3,000,000	\$11,040,984	\$8,040,098	\$53.57
\$300,000	\$1,104,098	\$804,098	\$5.36
\$831,570	\$3,060,451	\$2,228,881	\$14.85
\$9,675,372	\$35,608,542	\$25,932,284	\$157.93
\$9,990,000	\$35,608,542	\$25,618,542	n.a.
	Agreement 459 122 \$99 122 nights \$5,543,802 \$3,000,000 \$300,000 \$831,570 \$9,675,372	Agreement Amendment 459 459 122 449 \$99 \$99 122 nights 449 nights \$5,543,802 \$20,403,009 \$3,000,000 \$11,040,984 \$300,000 \$1,104,098 \$831,570 \$3,060,451 \$9,675,372 \$35,608,542	Agreement Amendment Change 459 459 0 122 449 327 \$99 \$99 0 122 nights 449 nights 327 \$5,543,802 \$20,403,009 \$14,859,207 \$3,000,000 \$11,040,984 \$8,040,098 \$300,000 \$1,104,098 \$804,098 \$831,570 \$3,060,451 \$2,228,881 \$9,675,372 \$35,608,542 \$25,932,284

The hotel owners will continue to be responsible for complying with all additional health and public safety measures as required by the County Health Officer, as per the terms of the 1st Amendment to the agreement. In addition, the hotel is required to abide by all relevant FEMA laws and requirements, as specified in the 1st contract amendment Appendix E.

Fiscal Impact

As shown above in Exhibit 4, nearly 100 percent of the cost of procurement of rooms and services for FY 2019-2020 has been covered by a combination of FEMA reimbursements, the CARES Coronavirus Relief Fund, and supplemental State funding sources. Funding for the Whitcomb agreement between the City and 1231 Market St L.P. has been appropriated in the Mayor's interim budget in effect until September 1st, 2020. According to HSA representatives, the City will continue to rely on federal sources to cover the majority of the costs of providing Alternative Housing units, with expectations that funding will continue to be available from FEMA reimbursements, as well as monies still available in the CARES Coronavirus Relief Fund. In addition, HSA reports that some additional funding is anticipated to be provided by HUD. Anticipated amounts are sufficient to cover the cost of unit procurement and supplemental services for FY 2020-21 though the final budget for the year has not yet been adopted by the Board of Supervisors.

Provided HSA's expectation are satisfied, the proposed agreement should have negligible fiscal impact. However, there are uncertainties regarding the availability and continuation of federal funding commitments, and these political contingencies could potentially affect the level of federal reimbursements.

RECOMMENDATIONS

- 1. Approve the resolution to amend the existing agreement between the City and 1231 Market L.P.
- 2. Require HSA to report back to the Board of Supervisors in six weeks as to the current status of the Alternative Housing program. In particular, the Department should report on progress made in improving the utilization rate of current units, identifying and removing barriers to insuring that more homeless San Franciscans are being quickly housed, and progress is being made in securing additional units and expediting the process of bringing these units into active service.

Overview – Hotel Whitcomb

- ► Hotel Whitcomb: 459 Rooms
- (Largest of the City's Shelter-in-Place Hotels by about 3x)
- ► The Issue: City will soon exceed the \$10,000,000 contract authority allowable under the Charter.
- ▶ Because the 2-month emergency ordinance was not re-enacted, we are not able to exceed that budget authority without Board approval.
- ▶ HSA is requesting authority to increase the contract sum in order to allow the City to potentially remain at the Hotel through the end of the fiscal year (June 2021).
- City can terminate the contract prior to its expiration with 60 days' notice.

Deal Points - Original Contract

- ▶ Term: Began on April 8th through August 8, 2020
 - ▶ 4 months (or 122 nights)
 - City sent notice to extend on a month-to-month basis in July.
- ▶ Rooms: 459
- Room Rate: \$99 per room night
 - ► HSA controls the entire hotel as we do not want to co-mingle with other general populations
- Budget of \$75,000 per month for linens
- Budget of \$750,000 per month for food service
- 4-month subtotal: \$9,675,372

Deal Points – 1st & 2nd Amendment

- Done administratively under Emergency Ordinance Authority
- ► First Amendment from May 2020: amended to include FEMA Reimbursement Requirements
- Second Amendment from July 2020: amended to increase contract total to \$9,990,000 to add additional authority until the 3rd Amendment is signed

Deal Points – 3rd Amendment

- TODAY's Proposed Third Amendment: Rates, terms and conditions remain, except:
- ▶ Potential **term is extended** to give City site control until through the night of June 30, 2021
 - City can unilaterally terminate earlier on 60 days' notice.
- The contract sum is increased accordingly to account for an additional 10+ months from today.
 - Additional \$25,618,542 added to \$9,990,000 for a total amount not to exceed \$35,608,542*
 - *Unless earlier terminated with 60 days' notice by City

Questions?

Director Trent Rhorer from HSA is here to answer your questions regarding the program and the continued need for the space.

I am happy to answer your questions regarding the contract terms.

Third Amendment to Emergency Agreement between the City and County of San Francisco and 1231 Market Street Owner L.P. Hotel Whitcomb

THIS THIRD AMENDMENT (this "Amendment") is made as of _____, 2020, in San Francisco, California, by and between 1231 Market Street Owner L.P. ("Hotel"), and the City and County of San Francisco, a municipal corporation ("City").

WHEREAS, City and Hotel have entered into an Emergency Agreement dated April 4, 2020, as subsequently amended by the First Amendment to Emergency Agreement dated May 15, 2020 and the Second Amendment to Emergency Agreement dated July ___, 2020 (collectively, the "Agreement"), for Rooms and Services at the property commonly known as the Hotel Whitcomb located at 1231 Market Street, San Francisco, CA 94103, to further the public health and safety in connection with City's response to the Local Emergency declared by Mayor London Breed on Tuesday, February 25, 2020; and

WHEREAS, on July 6, 2020, City exercised its option under Section 2.2 of the Agreement to extend the Booking Period on a month-to-month basis commencing August 8, 2020; and

WHEREAS, City and Hotel desire to modify the Agreement on the terms and conditions set forth herein to extend the Booking Period and increase the Total Not-to-Exceed Compensation and associated amounts in Appendix B; and

WHEREAS, the City's Board of Supervisors approved this Amendment by Resolution [number] on [date];

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Hotel and City agree that the Agreement is hereby amended as follows:

- 1. **<u>Defined Terms</u>**. Capitalized terms not defined in this Amendment shall have the meaning set forth in the Agreement.
- 2. **Replace Section 2.1.** Section 2.1 is hereby deleted from the Agreement, and the following is hereby added in its place and fully incorporated into the Agreement:

2.1 Term.

- 2.1.1 The term of this Agreement shall be for 449 nights, commencing on April 8, 2020, and expiring of its own accord on July 1, 2020 (the last night will be June 30, 2020) (the "**Booking Period**"), unless earlier terminated in accordance with Section 8.1.1 or as otherwise provided herein.
- 3. **Replace Section 3.3.1.** Section 3.3.1 is hereby deleted from the Agreement, and the following is hereby added in its place and fully incorporated into the Agreement:

- 3.3.1 **Payment**. The flat daily rate for the Rooms and Services is \$45,441 (based upon a daily rate of \$99 per room per night). Hotel shall provide an invoice to the City for the monthly rate due under this Agreement for the Rooms and Services for such month ("Compensation") and any additional charges and reimbursement payable by City under this Agreement for the immediately preceding month, unless a different schedule is set out in Appendix B, "Calculation of Charges." Payment of the Compensation shall be made within 10 calendar days after receipt of the invoice, and payment for all other charges shall be made within 30 calendar days of receipt of the invoice, unless the City notifies the Hotel that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed Thirty-Five Million Six Hundred Eight Thousand Five Hundred Forty-Two Dollars (\$35,608,542). The breakdown of charges associated with this Agreement appears in Appendix B, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In the event that the Hotel incurs any additional costs or expenses for additional services provided at the Property in order to accommodate special requests of the City to assist it in handling the COVID-19 pandemic at the Property and agreed upon in writing by the City and Hotel, which such additional services are not included in the Services, then the City shall reimburse Hotel for all such actual and reasonable additional costs and expenses.
- 4. **Replace Section 8.1.1**. Section 8.1.1 is hereby deleted from the Agreement, and the following is hereby added in its place and fully incorporated into the Agreement:
 - 8.1.1 This Agreement shall expire of its own accord on the expiration of the Booking Period set forth in Section 2.1. In addition, City shall have the option, in its sole and absolute discretion with not less than 60 days' written notice to Hotel, to terminate this Agreement for any reason. City may send the termination notice to Hotel at any time during the Booking Period, but any termination notice sent after the 8th day of the month in which the notice is sent will be deemed to have been sent on the 8th day of the following month. Within the notice, City will specify the termination date, which will be at least 60 days after the deemed effective date of the notice. For example, if City sends a termination notice to Hotel on January 12, 2021, then notice will be deemed to be effective as of February 8, 2021, and the Booking Period will terminate at least 60 days thereafter (City's last night of occupancy would be no earlier than April 8, 2021, vacating on April 9, 2021).
- 5. **Replace Section 10.11.** Section 10.11 is hereby deleted from the Agreement, and the following is hereby added in its place and fully incorporated into the Agreement:
 - 10.11 **Limitations on Contributions**. By executing this Agreement, Hotel acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or the board of a state agency on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six

months after the date the contract is approved. The prohibition on contributions applies to each prospective party to the contract; each member of Hotel's board of directors; Hotel's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Hotel; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Hotel. Hotel must inform each such person of the limitation on contributions imposed by Section 1.126 and provide the names of the persons required to be informed to City.

- 6. <u>Amend Appendix B</u>. The following amounts within Appendix B Calculation of Charges are hereby amended, increased, and fully incorporated into the Agreement:
 - 1. Maximum Not-to-Exceed Amount of Agreement
 - a. Total Not-to-Exceed Compensation \$35,608,542
 - **b.** Not-to-Exceed Compensation for Room Nights \$20,403,009 (\$99 * 459 * 449 nights)
 - c. Not-to-Exceed Reimbursable Amount (15% of amount in b.) \$3,060,451
 - d. Not-to-Exceed Reimbursable Amount for Linens: \$1,104,098 (\$2,459 per night)
 - e. Not-to-Exceed Reimbursable Amount for Food Service (Appendix D) \$11,040,984
- 7. <u>Amend Appendix D</u>. The first sentence of Appendix D Food Service by Hotel is hereby deleted from the Agreement, and the following is hereby added in its place and fully incorporated into the Agreement:

The Hotel and City are working in good faith to develop and incorporate a food service program to not exceed the greater of \$65 per room night and/or \$11,040,984 (see Appendix B).

- 8. **Status of Property**. The Parties acknowledge that for purposes of the Agreement, as amended by this Amendment, the Property is not being operated as a "Tourist Hotel" as defined in San Francisco Administrative Code Section 41.4.
- 9. **Full Force and Effect**. Except as specifically amended in this Amendment, the terms and conditions of the Agreement, as amended by this Amendment, shall remain unchanged and in full force and effect. In the event of any conflict between the terms and conditions of the Agreement and the terms and conditions of this Amendment, the terms and conditions of this Amendment shall control.
- 10. <u>Counterparts</u>. This Amendment may be executed in two or more counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same instrument.

IN WITNESS WHEREOF, Hotel and City have executed this Amendment as of the date first referenced above.

CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation	HOTEL		
	1231 Market Street Owner L.P.		
T. A.D.			
Trent Rhorer	Benjamin Davison		
Executive Director Human Services Agency	Authorized Signatory		
	City Supplier number: 0000039802		
Approved as to Form:			
Dennis J. Herrera			
City Attorney			
By:			
David K. Ries			
Deputy City Attorney			

City and County of San Francisco Human Services Agency

Second Amendment to the Emergency Agreement

with

1231 Market Street Owner, L.P.

THIS AMENDMENT (this "Amendment") is made as of July 27, 2020, in San Francisco, California, by and between 1231 Market Street Owner L.P. ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Human Services Agency.

Recitals

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and

WHEREAS, the Agreement is an emergency services contract awarded pursuant to procedures applicable under the Local Emergency declared by Mayor London Breed on Tuesday, February 25, 2020, and Chapter 21 of the San Francisco Administrative Code;

WHEREAS, City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to increase the contract amount and to increase the maximum value of the food service program; and

NOW, THEREFORE, Contractor and the City agree as follows:

Article 1 Definitions

The following definitions shall apply to this Amendment:

1.1 **Agreement.** The term "Agreement" shall mean the Agreement dated April 4, 2020 between Contractor and City, as amended by the:

First amendment, dated May 15, 2020.

1.2 **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

Article 2 Modifications to the Agreement.

The Agreement is hereby modified as follows:

- 2.1 **Payment.** Section 3.3.1 of the Agreement currently reads as follows:
- 3.3.1 Payment. The flat monthly rate for the Rooms and Services is \$1,460,950.50. At the beginning of each month of the Booking Period, Hotel shall provide an invoice to the City for the

monthly rate due under this Agreement for the Rooms and Services for such month ("Compensation") and any additional charges and reimbursement payable by City under this Agreement for the immediately preceding month, unless a different schedule is set out in Appendix B, "Calculation of Charges." Payment of the Compensation shall be made within 10 calendar days after receipt of the invoice, and payment for all other charges shall be made within 30 calendar days of receipt of the invoice, unless the City notifies the Hotel that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed Nine Million Six Hundred Seventy-Five Thousand Three Hundred Seventy-Two Dollars (\$9,675,372). The breakdown of charges associated with this Agreement appears in Appendix B, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In the event that the Hotel incurs any additional costs or expenses for additional services provided at the Property in order to accommodate special requests of the City to assist it in handling the COVID-19 pandemic at the Hotel and agreed upon in writing by the City and Hotel, which such additional services are not included in the Services, then the City shall reimburse Hotel for all such actual and reasonable additional costs and expenses.

Such section is hereby amended in its entirety to read as follows:

- 3.3.1 Payment. The flat monthly rate for the Rooms and Services is \$1,460,950.50. At the beginning of each month of the Booking Period, Hotel shall provide an invoice to the City for the monthly rate due under this Agreement for the Rooms and Services for such month ("Compensation") and any additional charges and reimbursement payable by City under this Agreement for the immediately preceding month, unless a different schedule is set out in Appendix B, "Calculation of Charges." Payment of the Compensation shall be made within 10 calendar days after receipt of the invoice, and payment for all other charges shall be made within 30 calendar days of receipt of the invoice, unless the City notifies the Hotel that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed Nine Million Nine Hundred Ninety Thousand Dollars (\$9,990,000). The breakdown of charges associated with this Agreement appears in Appendix B, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In the event that the Hotel incurs any additional costs or expenses for additional services provided at the Property in order to accommodate special requests of the City to assist it in handling the COVID-19 pandemic at the Hotel and agreed upon in writing by the City and Hotel, which such additional services are not included in the Services, then the City shall reimburse Hotel for all such actual and reasonable additional costs and expenses.
- 2.2 **Calculation of Charges.** The following amounts within Appendix B Calculation of Charges are hereby amended, increased, and fully incorporated into the Agreement:
 - a. Total Not-to-Exceed Compensation \$9,990,000
 - e. Not-to-Exceed Reimbursable Amount for Food Service (Appendix D) \$3,314,627.70

2.3 **Food Service by Hotel.** *Appendix D of the Agreement currently reads as follows:*

The Hotel and City are working in good faith to develop and incorporate a food service program to not exceed the greater of \$65 per room night and/or \$3,000,000 (see Appendix B). The terms and conditions of such program, if and when mutually approved by Hotel and City, shall be attached hereto as Appendix D.

Such section is hereby amended in its entirety to read as follows:

The Hotel and City are working in good faith to develop and incorporate a food service program to not exceed the greater of \$65 per room night and/or \$3,314,627.70 (see Appendix B).

Article 3 Effective Date

Each of the modifications set forth in Section 2 shall be effective on and after the date of this Amendment.

Article 4 Legal Effect

Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation

Docusigned by:

Shert Rhorer

9753A8870BB74EE...

Trent Rhorer Executive Director Human Services Agency

Approved as to Form:

Dennis J. Herrera
City Attorney Signed by:

David Pies
David K. Ries
Deputy City Attorney

CONTRACTOR

1231 Market Street Owner L.P.

Benjamin Davison

Benjamin Davison Authorized Signatory

City Supplier number: 0000039802

First Amendment to Emergency Agreement between the City and County of San Francisco and 1231 Market Street Owner L.P. Hotel Whitcomb

THIS FIRST AMENDMENT (this "Amendment") is made as of May 15, 2020, in San Francisco, California, by and between 1231 Market Street Owner L.P. ("Hotel" or "Contractor"), and the City and County of San Francisco, a municipal corporation ("City").

WHEREAS, City and Hotel have entered into an Emergency Agreement dated April 4, 2020 (the "Agreement"), for Rooms and Services at the property commonly known as the Hotel Whitcomb located at 1231 Market Street, San Francisco, CA 94103; and

WHEREAS, City and Hotel desire to modify the Agreement on the terms and conditions set forth herein to incorporate provisions necessary to be eligible for cost recovery from the Federal Emergency Management Agency; and

WHEREAS, the Federal Emergency Management Agency requires inclusion of the certain contract provisions for procurement under exigent or emergency circumstances;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Hotel and City agree that the Agreement is hereby amended as follows:

- 1. **<u>Defined Terms</u>**. Capitalized terms not defined in this Amendment shall have the meaning set forth in the Agreement.
- 2. Addition to Article 7. The following is hereby added to the end of the first paragraph of Article 7 and fully incorporated into the Agreement:

Hotel shall apply for an exemption from the payment of hotel (transient occupancy) taxes with respect to Rooms and Services provided under this Agreement using the form available at http://www.sftreasurer.org/sites/default/files/2020-04/Hotel Exemption COVID-19 Form Rev 4.2.2020.pdf.

3. <u>New Article 15</u>. The following new Article 15 is hereby added to and fully incorporated into the Agreement:

Article 15 Official Actions Relating to the Emergency; FEMA Assistance

15.1 Orders of Local, State or Federal Officials.

City and Hotel mutually acknowledge that local, state, or federal authorities may issue official orders related to the COVID-19 epidemic, or take other official actions, subsequent to the execution of this Agreement that Parties to this Agreement cannot presently predict. City and Hotel mutually acknowledge and agree that this Agreement shall be subject to the provisions of any such official action or order ("Official Actions"), as they may be revised and updated. If the provisions of any such Official Actions materially impact the terms of this Agreement, the provisions of those Official Actions shall govern. Hotel shall use commercially reasonable efforts to stay updated on the status of the City Health Officer

Hotel Whitcomb
Amendment 1 Page 1 of 6 May 15, 2020

orders by checking the Department of Public Health website (sfdph.org) regularly. Hotel is strongly encouraged to post a copy of relevant Health Officer orders onsite and to provide a copy to any member of the public asking for a copy.

15.2 FEMA Assistance.

This is an acknowledgement that FEMA financial assistance will be requested by City and if provided will be used to fund all or a portion of this Agreement. Hotel shall comply with all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives, including the FEMA Emergency & Exigency Contracts Requirements attached hereto as Appendix E and incorporated herein by reference.

- 4. <u>New Appendix E</u>. A new Appendix E in the form attached hereto is hereby attached to the Agreement and is fully incorporated within the Agreement.
- 5. <u>Full Force and Effect</u>. Except as specifically amended in this Amendment, the terms and conditions of the Agreement, as amended by this Amendment, shall remain unchanged and in full force and effect. In the event of any conflict between the terms and conditions of the Agreement and the terms and conditions of this Amendment, the terms and conditions of this Amendment shall control.
- 6. <u>Counterparts</u>. This Amendment may be executed in two or more counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same instrument.

[REMAINDER OF PAGE INTENTIONALLY BLANK.]

IN WITNESS WHEREOF, Hotel and City have executed this Amendment as of the date first referenced above.

CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation

Docusigned by:

Irent Rhorer

1 rent Rhorer

Executive Director

Human Services Agency

1231 Market Street Owner L.P., a Delaware limited partnership

By: 1231 Market Owner GP LLC, a Delaware limited liability company, its general partner

Benjamin Davison
Benjamin Davison
Authorized Signatory

City Supplier number: 0000039802

Approved as to Form:

APPENDIX E

FEMA EMERGENCY & EXIGENCY CONTRACTS REQUIREMENTS

- 1. Precedence of FEMA Requirements. This contract may be eligible for FEMA funding. FEMA requires inclusion of the following contract provisions for procurement under exigent or emergency circumstances. In the event of a conflict between this appendix and other provisions of the Agreement that address the same or a similar requirement, the provisions that are stricter and impose the greater duties upon Hotel shall apply.
- 2. Work Hours and Safety Standards. Hotel agrees as follows:
- A. **Overtime requirements.** No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- B. Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (A) of this section Hotel and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, Hotel and subcontractor(s) shall be liable to the United States for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (A) of this section, in the sum of \$26 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (A) of this section.
- C. Withholding for unpaid wages and liquidated damages. The City shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by Hotel or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (B) of this section.
- D. **Subcontracts.** Hotel or subcontractor shall insert in any subcontracts the clauses set forth in paragraphs (A) through (D) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. Hotel shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (A) through (D) of this section.

E. **Exceptions.** This Section 2 does not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence

3. Clean Air Act. Hotel agrees as follows:

- A. Hotel agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- B. Hotel agrees to report each violation to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- C. Hotel agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

4. Federal Water Pollution Act. Hotel agrees as follows:

- A. Hotel agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- B. Hotel agrees to report each violation to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- C. Hotel agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

5. Debarment and Suspension. Hotel agrees as follows:

- A. To the extent this contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000, Hotel is required to verify that none of Hotel's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- B. To the extent this contract is a covered transaction, Hotel must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- C. This certification is a material representation of fact relied upon by the City. If it is later determined that Hotel did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the City, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

Hotel Whitcomb Amendment 1 D. Hotel agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C throughout the period of any contract that may arise from this offer. Hotel further agrees to include a provision requiring such compliance in its lower tier covered transactions.

6. Procurement of Recovered Materials

- A. In the performance of this contract, Hotel shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. Competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. Meeting contract performance requirements; or
 - iii. At a reasonable price.
- B. Information about this requirement, along with the list of EPA-designated items, is available at EPA's Comprehensive Procurement Guidelines web site, https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program.
- C. Hotel also agrees to comply with all other applicable requirements of Section 6002 of the Solid Waste Disposal Act.
- 7. **Department of Homeland Security Seal, Logo, and Flags.** Hotel shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.
- **8.** Compliance with Federal Law, Regulations, and Executive Orders. This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. Hotel will comply with all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives.
- **9. No Obligation by Federal Government.** The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the City, Hotel, or any other party pertaining to any matter resulting from the contract.
- 10. Program Fraud and False or Fraudulent Statements or Related Acts. Hotel acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the Hotel's actions pertaining to this contract.

11. Byrd Anti-Lobbying Certification.

A. Hotels who apply or bid for an award of \$100,000 or more shall file the required certification pursuant to the Byrd Anti-Lobbying Amendment, 31 U.S.C. §1352, as amended. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a

 Hotel Whitcomb
 Page 6 of 6
 May 15, 2020

Member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency.

B. If this contract is for a price of \$100,000 or more, Hotel, and its lower tiers, must sign and submit to the City the following certification:

<u>APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING</u>

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

1231 Market Street Owner L.P.

1231 Market Street Owner L.P. ("Hotel") certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Hotel understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Benjamin Davison
Signature of rioter's Authorized Official
Benjamin Davison, Authorized Signatory of its General Partner Name and Title of Hotel's Authorized Official
5/28/2020
Date

City and County of San Francisco Human Services Agency

Emergency Agreement between the City and County of San Francisco

and

1231 Market Street Owner L.P.

Hotel Whitcomb 1231 Market Street San Francisco, CA 94103

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Preamble

This Agreement is made this 4th day of April, 2020, in the City and County of San Francisco, State of California, by and between 1231 Market Street Owner L.P. ("**Hotel**"), as the owner of the Hotel Whitcomb, located at 1231 Market Street, San Francisco, CA 94103 ("**Property**"), and City (as defined below).

Recitals

WHEREAS, this Agreement is an emergency services contract awarded pursuant to procedures applicable under the Local Emergency declared by Mayor London Breed on Tuesday, February 25, 2020 (the "**Local Emergency**"), and Chapter 21 of the San Francisco Administrative Code; and

WHEREAS, the City's Human Services Agency ("**Department**") wishes to procure the following emergency services in support of the Local Emergency: provision of hotel rooms and related services in the Hotel as more particularly described herein and in Appendix A (Rooms and Scope of Services); and,

WHEREAS, City will use the Rooms and Services (as hereinafter defined) to further the public health and safety in connection with its response to the Local Emergency by sheltering and serving persons (a) who have come in close contact with a COVID-19 positive individual but have not been tested, or who have been tested and are awaiting results (14 day quarantine), or (b) who have tested positive for COVID-19 but do not have a medical need to be hospitalized (each of the foregoing, a "**Guest**", and collectively, the "**Group**"), all as further described in Appendix A; and

WHEREAS, the Parties understand and acknowledge that Department will allow persons described in the foregoing recital to use the Rooms and Services, as invitees, for shelter as a necessary response to the Emergency, and such persons will have no right to exclusively occupy the Rooms as tenants under State or local laws, including the City's Rent Ordinance.

Now, **THEREFORE**, the parties agree as follows:

Article 1 Definitions

The following definitions apply to this Agreement:

- 1.1 "Agreement" means this contract document, including all attached appendices, and all applicable City Ordinances and Mandatory City Requirements which are specifically incorporated into this Agreement by reference as provided herein.
- 1.2 "City" means the City and County of San Francisco, a municipal corporation, acting by and through the Executive Director of the Human Services Agency.
 - 1.3 "**Hotel**" has the meaning set forth in the Preamble.
- 1.4 "**Effective Date**" means the date this Agreement is fully executed and delivered by both Parties.
 - 1.5 "Party" and "Parties" mean the City and Hotel either collectively or individually.
- 1.6 "Rooms and Services" means collectively the hotel rooms and related services to be provided by Hotel as described in Appendix A (Rooms and Scope of Services).

Article 2 Term of the Agreement

2.1 **Term**.

- 2.1.1 The term of this Agreement shall be for four months, commencing on April 8, 2020, and expiring of its own accord on August 7, 2020 (the "Booking Period"), unless earlier terminated as otherwise provided herein.
- 2.1.2 City shall have the right to extend the Booking Period on a month-to month basis by providing no less than 30 days prior written notice to Hotel; *provided*, that (i) in no event shall any extension extend beyond April 7, 2021 and (ii) after August 7, 2020, either party may terminate this Agreement by providing thirty (30) days written notice to the other party of such termination. Any such extension shall be on the terms and conditions set forth in this Agreement and subject to any required approval by the City's Mayor and Board of Supervisors.

2.2 Reserved.

Article 3 Financial Matters

3.1 Certification of Funds; Budget and Fiscal Provisions.

This Agreement is subject to the budget and fiscal provisions of the City's Charter. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Hotel's assumption of risk of possible non-appropriation is part of the consideration for this Agreement. Notwithstanding anything herein to the contrary, Hotel shall have no obligation to provide Services if no appropriation has been made for the City's payment obligations hereunder.

THIS SECTION CONTROLS AGAINST ANY AND ALL OTHER PROVISIONS OF THIS AGREEMENT.

3.2 Guaranteed Maximum Costs.

The City's payment obligation to Hotel cannot at any time exceed the amount certified by City's Controller for the purpose and period stated in such certification. Absent an authorized Emergency per the City Charter or applicable Code, no City representative is authorized to offer or promise, nor is the City required to honor, any offered or promised payments to Hotel under this Agreement in excess of the certified maximum amount without the Controller having first certified the additional promised amount and the Parties having modified this Agreement as provided in Section 11.5, "Modification of this Agreement."

3.3 Compensation.

3.3.1 **Payment**. The flat monthly rate for the Rooms and Services is \$1,460,950.50. At the beginning of each month of the Booking Period, Hotel shall provide an invoice to the City for the monthly rate due under this Agreement for the Rooms and Services for such month ("**Compensation**")

and any additional charges and reimbursement payable by City under this Agreement for the immediately preceding month, unless a different schedule is set out in Appendix B, "Calculation of Charges." Payment of the Compensation shall be made within 10 calendar days after receipt of the invoice, and payment for all other charges shall be made within 30 calendar days of receipt of the invoice, unless the City notifies the Hotel that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed Nine Million Six Hundred Seventy-Five Thousand Three Hundred Seventy-Two Dollars (\$9,675,372). The breakdown of charges associated with this Agreement appears in Appendix B, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In the event that the Hotel incurs any additional costs or expenses for additional services provided at the Property in order to accommodate special requests of the City to assist it in handling the COVID-19 pandemic at the Hotel and agreed upon in writing by the City and Hotel, which such additional services are not included in the Services, then the City shall reimburse Hotel for all such actual and reasonable additional costs and expenses.

- 3.3.2 Payment Limited to Satisfactory Services. If the City notifies Hotel that one of the Rooms is not usable by a Guest due to an engineering issue not caused by the City or a Guest, then the City shall (i) clean the Room in accordance with its obligations in Exhibit A, and (ii) after the Room has been cleaned, notify Hotel in writing of the problem with the Room and certifying that it has been cleaned. Hotel shall then be given access to the Room in order to resolve the issue. If the Room remains unavailable more than 24 hours after Hotel's receipt of such Notice, the amount of the Compensation for that month shall be reduced by \$99 for each day thereafter until Hotel resolves the issue and notifies the City of the same.
- 3.3.3 **Last Month's Rent.** Upon execution of this Agreement, the City shall pay to the Hotel the amount of \$1,460,950.50 (the "**Last Month's Rent**") by wire transfer or ACH to an account designated by the Hotel, which amount shall be applied to the Compensation payable for the last month of the Booking Period, except as otherwise provided in this Section. If, at any time during or at the end of the Booking Period there is any damage (other than ordinary wear and tear) caused to the Property by the City or any of its Guests ("**Property Damage**"), the City shall promptly repair such Property Damage at its sole cost and expense. If, at the end of the Booking Period, the City has not repaired any Property Damage, and such Property Damage is not repaired within three (3) days after the end of the Booking Period, the Hotel may use any and all of the Last Month's Rent as necessary to pay for the repair of any Property Damage. To the extent there is no Property Damage, the Hotel shall apply the Last Month's Rent to any other amounts owed to it by the City, including arising from any breach by the City. The Hotel hereby reserves all other rights and remedies available to it at law or in equity for any Property Damage. The Last Month's Rent will be held by the Hotel and may be commingled with other funds; any interest earned on the Last Month's Rent, if any, shall be the property of the Hotel.
- 3.3.4 **Withhold Payments.** If Hotel fails to provide Rooms and Services in accordance with Hotel's obligations under this Agreement, following written notice from City to Hotel of such failure the City may withhold any and all payments due Hotel until such failure to perform is cured, and Hotel shall not stop performance under this Agreement as a result of City's withholding of payments as provided herein.
- 3.3.5 **Invoice Format**. Invoices furnished by Hotel under this Agreement must be in a form acceptable to the Controller and City, and must include a unique invoice number. Payment shall be

made by City as specified in Section 3.4, or in such alternate manner as the Parties have mutually agreed upon in writing.

3.3.6 LBE Payment and Utilization Tracking System. (Reserved)

3.4 Getting paid by the City for goods and/or services.

- 3.4.1 All City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through, the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach.
- 3.4.2 The following information is required to sign up: (i) The enroller must be their company's authorized financial representative, (ii) the company's legal name, main telephone number and all physical and remittance addresses used by the company, (iii) the company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor), and (iv) the company's bank account information, including routing and account numbers.

3.5 Federal and/or State Funded Contracts. (Reserved)

3.6 Contract Amendments.

3.6.1 **Formal Contract Amendment**: Except as expressly set forth herein, Hotel shall not be entitled to an increase in the Compensation or an extension of the Booking Period unless the Parties agree to a Formal Amendment in accordance with the San Francisco Administrative Code and Section 11.5 (Modifications of this Agreement).

3.6.2 City Revisions to Program Budgets (Reserved)

3.7 Audit and Inspection of Records.

Hotel agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to the Rooms and Services. Hotel will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Agreement, whether funded in whole or in part under this Agreement. Hotel shall maintain such data and records in an accessible location and condition for a period of not fewer than five years, unless required for a longer duration due to Federal, State, or local requirements of which the City will notify Hotel in writing, after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any Federal agency having an interest in the subject matter of this Agreement shall have the same rights as conferred upon City by this Section.

3.8 **Submitting False Claims.**

The full text of San Francisco Administrative Code Chapter 21, Section 21.35, including the enforcement and penalty provisions, is incorporated into this Agreement. Pursuant to San Francisco Administrative Code §21.35, any entity who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. An entity will be deemed to have submitted a false claim to the City if the entity: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a

false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

3.9 Payment of Prevailing Wages (Reserved)

Article 4 Services Hotel and City Agrees to Perform.

Hotel agrees to provide the Rooms and perform the Services provided for in Appendix A, "Rooms and Scope of Services." Hotel agrees that all spaces within the Property that are not included in the Rooms provided to City under this Agreement, including, but not limited to, conference and meeting rooms and the offices located on the 8th floor of the Property (the "Offices"), shall remain secured and unoccupied during the Booking Period, and the City shall have no right to use or enter the same at any time without the prior written consent of Hotel in its sole discretion; provided, however, that, notwithstanding the foregoing, at all times during the Booking Period the tenants occupying the Offices (the "Office Tenants") shall continue to have the right to use and access the Offices in accordance with the leases thereof. City shall be responsible for and perform all obligations and services set forth in Appendix A to be provided by or on behalf of City. Hotel shall have no responsibility to provide the same. The City shall not perform any alterations (including, for example, any modification, demolition or reconfiguration of, or any improvement) to the Rooms or other portions of the Property, without the prior written consent of the Hotel, which such consent shall be at Hotel's sole discretion. Hotel shall make the Office Tenants aware, and shall ensure, that the Office Tenants will not have access to the Rooms or the floors containing the Rooms, and shall indemnify City against any claims by Office Tenants that access the floors containing the Rooms, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except to the extent such claim was caused by the gross negligence or willful misconduct of the City or its Invitees, in which case damages shall be apportioned pro rata under the California doctrine of comparative fault. City shall ensure that City's Invitees will not be able to access the Offices, and shall indemnify the Hotel Parties against any claims by Office Tenants that result from City's Invitees access the Offices, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except to the extent such claim was caused by the gross negligence or willful misconduct of the Hotel, in which case damages shall be apportioned pro rata under the California doctrine of comparative fault. For the avoidance of doubt, the City shall have no obligation to directly indemnify the Office Tenants, and the Office Tenants shall have no right to make a claim against the City.

- 4.1 **Qualified Personnel. (Reserved)**
- 4.2 **Subcontracting.** (Reserved)
- 4.3 Independent Contractor; Payment of Employment Taxes and Other Expenses. (Reserved)
- 4.4 **Assignment.**
- 4.4.1. The Rooms and Services to be provided and performed by Hotel are personal in character and neither this Agreement nor any duties or obligations hereunder may be assigned or delegated by Hotel unless first approved by City by written instrument executed and approved in the same

manner as this Agreement. Any purported assignment made in violation of this provision shall be null and void. Notwithstanding the foregoing, City acknowledges that this Agreement may have been, and may be, collaterally assigned to any mortgage lender to Hotel.

- 4.4.2 City shall not assign all or any part of its interest under this Agreement, and shall not sublease, license or permit the use of the Property by any person or entity except City in strict accordance with the provisions of this Agreement. Any such assignment, sublease, license or permission to use shall be void *ab initio*. Such prohibition shall not preclude City from entering into service contracts and similar agreements to perform City services required under this Agreement
- 4.5 **Warranty.** Hotel agrees to provide the Services to a standard that is commercially reasonable for hotel operations during the Local Emergency, subject to (i) the availability of sufficient Hotel employees to provide the Services and (ii) any changes in applicable law, rule, or regulation.
- 4.6 Liquidated Damages. (Reserved)
- 4.7 **Bonding Requirements.** (Reserved)

Article 5 Insurance and Indemnity

5.1 Insurance.

- 5.1.1 **Required Hotel Coverages.** Without in any way limiting Hotel's liability pursuant to the "Indemnification" Section of this Agreement, Hotel must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:
- (a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and
- (b) Commercial General Liability Insurance with limits not less than \$5,000,000 each occurrence (which may include umbrella or excess liability coverage) for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and
- (c) Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.
 - (d) Professional liability insurance (**Reserved**)
 - (e) Technology Errors and Omissions Liability coverage (**Reserved**)
 - (f) Cyber and Privacy Insurance (**Reserved**).
- 5.1.2 Hotel's Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to name as Additional Insured the City and County of San Francisco; *provided, however*, that City acknowledges and agrees that such endorsement shall not apply for any claims relating to losses arising from COVID-19.
- 5.1.3 All policies shall be endorsed to provide thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverages. Notices shall be sent to the City address set forth in Section 11.1, entitled "Notices to the Parties."

5.1.4 (**Reserved**)

5.1.5 (**Reserved**)

- 5.1.6 Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.
- 5.1.7 Before providing any Hotels and Services, Hotel shall furnish to City certificates of insurance from insurance companies that are authorized to do business in the State of California, evidencing all coverages set forth above.
- 5.1.8 If City or Hotel will use any subcontractor(s) to provide services at or to the Property, such Party shall require the subcontractor(s) to provide all reasonably necessary insurance and to name the other Party as an additional insured.
- 5.1.9 **Required City Coverages.** Without in any way limiting City's liability pursuant to the "Indemnification" Section of this Agreement, City shall carry and maintain for the mutual benefit of the Hotel and the other Hotel Parties (as defined below) general public liability insurance against claims for personal injury, wrongful death or property damage occurring on or about the Property (as defined below), in an amount of at least \$1 Million per occurrence and \$3 Million aggregate, and such insurance policy (if the City is not self-insured as provided below) must be endorsed to name as Additional Insured the Hotel and Highgate. City shall obtain and maintain at all times during the Booking Period workers compensation coverage up to statutory limits covering all City employees providing services or working in the hotel Property. Any claims made by City employees shall be made to City under its established worker's compensation process and City will administer those claims. Any insurance maintained by City shall be primary and non-contributory to any insurance maintained by Hotel or any of the other Hotel Parties. In lieu of maintaining commercial insurance coverage, City may adopt alternative risk management programs, including self-insurance up to the limits required in the Section.

5.2 **Indemnification.**

5.2.1 **Indemnification by City.** City shall completely and unconditionally indemnify, defend and hold Hotel; its manager, Highgate Hotels, L.P. ("**Highgate**"); their respective direct or indirect members (including, but not limited to, RF Whitcomb Partner LLC, RF Whitcomb LLC, RFR Holding LLC, and The Brood, LLC, Sub-Fund No. 1); any lender to Hotel; and any managers, officers, directors, employees, contractors, agents and representatives and their successors and assigns of the foregoing (collectively, the "**Hotel Parties**") harmless from and against any and all liabilities, losses, damages, causes of action, suits, claims, judgments or expenses, including reasonable attorneys' fees and court costs and expenses, including without limitation any of the foregoing resulting from COVID-19 (collectively, "**Claims**"), asserted or arising out of or relating in any way, directly or indirectly from the use or occupancy of any part of the Property or the use of any hotel services or facilities at the Property, by City or any of City's servants, agents, licensees, employees, contractors, volunteers, or invitees (including without limitation any Guests or any other persons City permits or causes to occupy any rooms at the Property) (collectively, "**Invitees**") including without limitation Claims made or asserted by any third parties (including any employees of the Hotel) for bodily injury, sickness (including without

limitation sickness or death resulting from COVID-19), disease, loss of consortium or services, death or damage to property, by reason of or incident to City's or its Invitees' use of the Property, the Rooms or the Services, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except to the extent such Claim was caused by the gross negligence or willful misconduct of the Hotel Parties, in which case damages shall be apportioned pro rata under the California doctrine of comparative fault. For clarity, the City's liability does not extend to Claims covered by Hotel's workers compensation insurance; provided, however, that if any Hotel employee makes a workers compensation claim due to COVID-19, and such claim is denied, the City will reimburse Hotel in an amount equal to fourteen (14) days of such employee's salary or average daily pay, In addition, if any Hotel employee makes a claim under such employee's health insurance for reimbursement or payment for testing for COVID-19, and such claim is denied, the City shall reimburse Hotel in an amount equal to the employee's out-of-pocket cost for such test. The City acknowledges and agrees that, notwithstanding anything herein to the contrary, Highgate, the manager of the Property, (i) is included as a Hotel Party the City is obligated to indemnify under this Section 5.2.1, and (ii) shall have a direct right of action against the City to enforce the City's obligation to indemnify it hereunder. Hotel acknowledges and agrees that the City's is not obligated under this Section 5.2.1 to indemnify the Office Tenants against any Claims made by or against such Office Tenants.

5.2.2 **Indemnification by Hotel.** Hotel shall defend, indemnify, and hold City harmless from and against any and all Claims arising from Hotel's breach of Hotel's obligations under this Agreement, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except to the extent such Claim was caused by the gross negligence or willful misconduct of the City or its Invitees, in which case damages shall be apportioned pro rata under the California doctrine of comparative fault.

5.2.3 **Infringement Indemnity.** Hotel shall indemnify and hold City harmless from all loss and liability, including reasonable attorneys' fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret, or any other proprietary right or trademark, and all other intellectual property claims, lawsuits, and/or demands of any kind of any person or persons arising directly or indirectly from the receipt by City, or any of its officers or agents, of Hotel's Rooms and Services, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except to the extent such Claim was caused by the gross negligence or willful misconduct of the City or its Invitees, in which case damages shall be apportioned pro rata under the California doctrine of comparative fault.

Article 6 Liability of the Parties

6.1 Liability of City.

CITY'S PAYMENT OBLIGATIONS FOR THE COMPENSATION UNDER THIS AGREEMENT SHALL BE LIMITED TO THE NOT-TO-EXCEED AMOUNT PROVIDED FOR IN SECTION 3.3.1, "PAYMENT," OF THIS AGREEMENT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES

PERFORMED IN CONNECTION WITH THIS AGREEMENT; PROVIDED, HOWEVER, THAT THIRD-PARTY CLAIMS SHALL NOT BE CONSIDERED "CONSEQUENTIAL" CLAIMS.

- 6.2 Liability for Use of Equipment. (Reserved)
- 6.3 Liability of Hotel.
 - 6.3.1 INCIDENTAL AND CONSEQUENTIAL DAMAGES.

NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL HOTEL BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

6.3.2 **COVID-19.** HOTEL SHALL HAVE NO LIABILITY FOR THIRD-PARTY CLAIMS, LOSSES OR EXPENSES RELATED TO COVID-19 ILLNESSES, EXCEPT TO THE EXTENT CONCLUSIVELY DETERMINED BY A FINAL, NON-APPEALABLE JUDGMENT FROM A COURT OF COMPETENT JURISDICTION, THAT HOTEL'S GROSS NEGLIGENCE OR WILLFUL MISCONDUCT WAS THE PROXIMATE CAUSE OF THE COVID-19 INFECTION GIVING RISE TO SUCH CLAIM, UNLESS OTHERWISE MUTUALLY AGREED BY HOTEL AND THE CITY.

6.3.3 **EXCLUSIONS**. HOTEL'S LIABILITY LIMIT SET FORTH ABOVE SHALL NOT APPLY TO CLAIMS COVERED BY HOTEL'S INSURANCE.

Article 7 Payment of Taxes

City shall, within 30 days after receipt of an invoice from Hotel, reimburse Hotel for all hotel, temporary occupancy taxes, sales and use taxes actually due and owing as a result of the City's rental of Rooms hereunder. Real property taxes shall remain the responsibility of Hotel. Payment of any taxes, including real property taxes and California sales and use taxes, levied upon or as a result of this Agreement, or the services delivered pursuant hereto, shall be the obligation of Hotel, subject to City's obligation to reimburse the Hotel for any and all occupancy taxes, sales and use taxes incurred by the Hotel during the Booking Period. Hotel shall include a line item in its invoice for taxes.

7.1 Withholding. (Reserved)

Article 8 Termination and Default

- 8.1 Expiration of Local Emergency / Termination
 - 8.1.1 This Agreement shall expire of its own accord at the end of the Booking Period.
- 8.1.2 Upon receipt of any notice of termination, City and Hotel shall commence and perform, with diligence, all actions necessary on the part of City and Hotel to effect the termination of this Agreement on the date specified by City and to minimize the liability of Hotel and City to third parties as a result of termination. Within 30 days after the specified termination date, Hotel shall submit to City an invoice. City's payment obligation under this Section shall survive termination of this Agreement.

8.1.3 Upon expiration (or earlier termination) of this Agreement, the City shall peacefully surrender the Property to the Hotel in as good order and condition and repair as when received, except for reasonable, ordinary use and wear thereof. The City shall ensure, at no cost to the Hotel, that all its employees, guests, and invitees have completely vacated the Property prior to the expiration (or earlier termination) of this Agreement. If the City fails to surrender the Property to Hotel (a) on the date required, and (b) in the condition required hereunder (including cleaning as required by Exhibit A), the City will be liable for (i) all costs incurred by the Hotel (or third parties under contract with the Hotel) to repair or restore the Property to the required condition to satisfy City's surrender obligations hereunder, and (ii) if the Hotel is unable to rent a Room to a paying guest as a result of such failure and there is no other Room of the same class available, an amount for each day such Room is unavailable equal to the best available published daily rate per Room that was not timely surrendered until such Room has been surrendered in accordance with the terms hereof.

8.2 Termination for Default; Remedies.

8.2.1 Either party may terminate this Agreement for default in the event that the other party fails or refuses to perform or observe any other term, covenant or condition contained in this Agreement in any material respect, including any obligation imposed by ordinance or statute and incorporated by reference herein, and such default is not cured within thirty (30) calendar days after written notice thereof to such defaulting party to Hotel ("Event of Default").

8.2.2 On and after any Event of Default, each party shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Agreement or to seek specific performance of all or any part of this Agreement. In addition, where applicable, each party shall have the right (but no obligation) to cure (or cause to be cured) on behalf of the other party any Event of Default that continues past the applicable notice and cure period.

8.3 Non-Waiver of Rights.

The omission by either Party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other Party at the time designated, shall not be a waiver of any such default or right to which the Party is entitled, nor shall it in any way affect the right of the party to enforce such provisions thereafter.

8.4 Rights and Duties upon Termination or Expiration.

8.4.1 This Section and the following Sections of this Agreement listed below, shall survive termination or expiration of this Agreement:

Article 3	Financial Provisions	11.9	Agreement Made in California; Venue
Article 5	Insurance and Indemnity	11.10	Construction
6.1	Liability of Hotel and City	11.11	Entire Agreement
Article 7	Payment of Taxes	11.12	Compliance with Laws
Article 8	Termination and Default	11.13	Severability
		Article 13	Data and Security

8.4.2 Subject to the survival of the Sections identified in Section 8.4.1, above, if this Agreement is terminated prior to expiration of the term specified in Article 2, this Agreement shall be of no further force or effect.

Article 9 Rights In Deliverables (Reserved)

Article 10 Additional Requirements Incorporated by Reference

10.1 Laws Incorporated by Reference.

The full text of the laws listed in this Article 10, including enforcement and penalty provisions, are incorporated by reference into this Agreement. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Article and elsewhere in the Agreement ("Mandatory City Requirements") are available at http://www.amlegal.com/codes/client/san-francisco_ca/

10.2 Conflict of Interest.

By executing this Agreement, Hotel certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 *et seq.*), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 *et seq.*), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

- 10.3 Prohibition on Use of Public Funds for Political Activity. (Reserved)
- 10.4 Consideration of Salary History. (Reserved)
- 10.5 Nondiscrimination Requirements.

In the performance of this Agreement, Hotel covenants and agrees that it will not discriminate against an applicant for employment because of race, color, religion, sex, age, ancestry, national origin, sexual orientation, handicap, veteran's status, medical condition, marital status, or citizenship because of habit, local custom, or otherwise. All applicants for employment and employees are to be treated without regard to their race, color, religion, sex, age, ancestry, and national origin, sexual orientation, handicap, veteran's status, medical condition, marital status, or citizenship. Such equal treatment shall apply, but not be limited to, employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship.

- 10.6 LBE and Non-Discrimination in Contracting Ordinance. (Reserved)
- 10.7 Minimum Compensation Ordinance. (Reserved)
- 10.8 Health Care Accountability Ordinance.
- 10.9 First Source Hiring Program. (Reserved)
- 10.10 Alcohol and Drug-Free Workplace.

City reserves the right to deny access to, or require Hotel to remove from, City facilities personnel of any Hotel or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs City's ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the

influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.

- 10.11 Limitations on Contributions. (Reserved)
- 10.12 Slavery Era Disclosure. (Reserved)
- 10.13 Working with Minors. (Reserved)
- 10.14 Consideration of Criminal History in Hiring. (Reserved)
- 10.15 Public Access to Nonprofit Records and Meetings. (Reserved)
- 10.16 Food Service Waste Reduction Requirements. (Reserved)
- 10.17 Distribution of Beverages and Water. (Reserved)
- 10.18 Tropical Hardwood and Virgin Redwood Ban. (Reserved)
- 10.19 Preservative Treated Wood Products. (Reserved)

Article 11 General Provisions

11.1 Notices to the Parties.

Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail, registered or certified, return receipt requested, overnight courier, or e-mail, and shall be addressed as follows:

To CITY: Human Services Agency

170 Otis Street

San Francisco, CA 94103 Attn: Robert E. Walsh

e-mail: Robert.walsh@sfgov.org

And: City Attorney's Office

1390 MARKET STREET

7TH FLOOR

SAN FRANCISCO, CA 94102 e-mail: <PM e-mail>

ATTN .: HEALTH TEAM

To Hotel: 1231 Market Street Owner L.P.

d/b/a Hotel Whitcomb c/o RFR Holding LLC 390 Park Avenue, 3rd Floor New York, NY 10022 Attn: Benjamin Davison

e-mail: bdavison@rfr.com

And to: Hotel Whitcomb e-mail: jtrudeau@highgate.com

1231 Market Street San Francisco, CA 9

San Francisco, CA 94103 Attn: General Manager

And to: Sheppard Mullin Richter & e-mail: leppley@sheppardmullin.com

Hampton LLP

70 West Madison Street, 48th Floor

Chicago, Illinois, 60602

Attn: Lawrence C. Eppley, Esq.

Any notice of default must be sent by registered mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

11.2 Compliance with Americans with Disabilities Act.

Hotel represents and warrants that the Rooms listed on Exhibit A as being "ADA Accessible Single Occupancy w/full bathroom" comply in all material respects with the Americans with Disabilities Act (ADA).

11.3 **Incorporation of Recitals.**

The matters recited above are hereby incorporated into and made part of this Agreement.

11.4 Sunshine Ordinance.

Hotel acknowledges that this Agreement and all records related to its formation, Hotel's performance of Services, and City's payment are subject to the California Public Records Act, (California Government Code §6250 et. seq.), and the San Francisco Sunshine Ordinance, (San Francisco Administrative Code Chapter 67). Such records are subject to public inspection and copying unless exempt from disclosure under federal, state or local law.

11.5 Modification of this Agreement.

This Agreement may not be modified, nor may compliance with any of its terms be waived, except as noted in Section 11.1, "Notices to Parties," regarding change in personnel or place, and except by written instrument executed and approved in the same manner as this Agreement.

11.6 **Dispute Resolution Procedure.**

The Parties will attempt in good faith to resolve any dispute or controversy arising out of or relating to the performance of services under this Agreement. If the Parties are unable to resolve the dispute, then, pursuant to San Francisco Administrative Code Section 21.36, Hotel may submit to the Contracting Officer a written request for administrative review and documentation of the Hotel's claim(s). Upon such request, the Contracting Officer shall promptly issue an administrative decision in writing, stating the reasons for the action taken and informing the Hotel of its right to judicial review. If agreed by both Parties in writing, disputes may be resolved by a mutually agreed-upon alternative dispute resolution process. If the parties do not mutually agree to an alternative dispute resolution process or such efforts do not resolve the dispute, then either Party may pursue any remedy available under California law. The status of any dispute or controversy notwithstanding, Hotel shall proceed diligently with the performance of its obligations under this Agreement in accordance with the Agreement. Neither Party will be entitled to legal fees or costs for matters resolved under this section.

11.7 Government Code Claim Requirement.

No suit for money or damages may be brought against the City until a written claim therefor has been presented to and rejected by the City in conformity with the provisions of San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq. Nothing set forth in this Agreement shall operate to toll, waive or excuse Hotel's compliance with the California Government Code Claim requirements set forth in San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq.

11.8 Health and Human Service Dispute Resolution Procedure. (Reserved)

11.9 Agreement Made in California; Venue.

The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

11.10 Construction.

All paragraph captions are for reference only and shall not be considered in construing this Agreement.

11.11 Entire Agreement.

This contract, including the Exhibits hereto, sets forth the entire Agreement between the Parties, and supersedes all other oral or written provisions. This Agreement may be modified only as provided in Section 11.5, "Modification of this Agreement."

11.12 Compliance with Laws.

Hotel shall keep itself fully informed of the City's Charter, codes, ordinances and duly adopted rules and regulations of the City and of all state, and federal laws in any manner affecting the performance of Hotel under this Agreement, and Hotel and City must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

11.13 Severability.

Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

11.14 Cooperative Drafting.

This Agreement has been drafted through a cooperative effort of City and Hotel, and both Parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No Party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the Party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

11.15 Order of Precedence.

Hotel agrees to perform the Services in accordance with the terms and conditions of this Agreement, implementing task orders, and the attached Appendices. If the Appendices to this Agreement include any standard printed terms from the Hotel, Hotel agrees that in the event of discrepancy, inconsistency, gap, ambiguity, or conflicting language between the City's terms and Hotel's printed terms attached, the City's terms shall take precedence.

11.16 Notification of Legal Requests.

Each party shall immediately notify the other upon receipt of any subpoenas, service of process, litigation holds, discovery requests and other legal requests ("**Legal Requests**") related to all data given to the other party in the performance of this Agreement ("**Data**"), or which in any way might reasonably require access to Data, and in no event later than 24 hours after it receives the request. Each party shall not respond to Legal Requests related to this Agreement without first notifying the other, other than to notify the requestor that the information sought is potentially covered under a non-disclosure agreement.

11.17 No Representations or Warranties Regarding Property.

Hotel represents and warrants that the Property is in good working order (ordinary wear and tear excepted) to operate as a hotel during the Booking Period. Except as provided in the previous sentence, notwithstanding anything herein to the contrary, Hotel makes no representations or warranties regarding the condition of the Property or the health of its employees (including whether or not any employee is, has been, or will be exposed to or infected with the novel coronavirus that causes COVID-19). City accepts the Property in its "AS IS, WHERE IS" condition with all faults. In particular, Hotel makes no representation or warranty regarding the suitability of the Property for the housing of any person who has either contracted COVID-19, exposed to persons with COVID-19 or who is a member of a high risk group who needs to be protected from exposure to COVID-19, or whether occupancy of the Property is beneficial to the Group. City acknowledges that it has entered into this Agreement, and has decided to book the Group at the Property, based on its own determination and judgment.

11.18 Licenses and Permits.

Hotel represents and warrants that the Property has, and will maintain at all times during the Booking Period, all permits, licenses, and other approvals necessary to operate the Property as a hotel, subject to any inability to obtain or renew any such permits, licenses, and other approvals resulting from the Local Emergency. City shall, at its sole cost and expense, obtain any and all permits, licenses, and other approvals necessary for any activities or services it will conduct or provide on the Property. Nothing contained herein shall be deemed a representation by Hotel that such use is allowable or that such permits, licenses, and other approvals are obtainable. Hotel shall reasonably cooperate with City, upon request, to obtain any such permits, licenses, and other approvals, provided that Hotel shall not incur any cost or expense in connection therewith. City shall have no right to create or place any liens on the Property.

Article 12 Department Specific Terms

12.1 Third Party Beneficiaries.

No third parties are intended by the parties hereto to be third party beneficiaries under this Agreement, and no action to enforce the terms of this Agreement may be brought against either party by any person who is not a party hereto.

12.2 Federal and State Financial Participation (Reserved)

shall not be subject to the rules and regulations of HIPAA.

Article 13 Data and Security

13.1 Nondisclosure of Private, Proprietary or Confidential Information.

City covenants and agrees that it shall not disclose to Hotel any "Private Information" within the meaning of San Francisco Administrative Code Chapter 12M or any "Protected Health Information" (as such term is defined by the Health Insurance Portability and Accountability Act of 1996 (as amended) ("HIPAA")), and shall take all reasonable precautions to avoid inadvertent disclosure of Private Information or Protected Health Information to Hotel. To the extent the Hotel comes into possession of any Private Information or Protected Health Information, Hotel shall use such information only in accordance with the restrictions stated in Chapter 12M and in this Agreement and only as necessary in performing the Services. Hotel is subject to the enforcement and penalty provisions in Chapter 12M. For the avoidance of doubt, the Hotel shall not be deemed a Business Associate (as such term is defined by HIPAA) and

- 13.1.2 **Confidential Information.** In the performance of Services, a party may have access to the other party's proprietary or Confidential Information, the disclosure of which to third parties may damage such party. If a party discloses proprietary or Confidential Information to the other, such information must be held by the receiving party in confidence and used only in performing the Agreement. Each party shall exercise the same standard of care to protect such information as a reasonably prudent person would use to protect its own proprietary or Confidential Information, subject to the requirements under the Sunshine Ordinance and any other applicable laws.
- 13.1.3 **Proprietary Information**. The City agrees not to use, without the express prior written approval of the Hotel (which such consent shall be at Hotel's sole discretion), the name of Owner, the name of the Property, or any other trade names, trademarks, service marks, or other intellectual property belonging to the Hotel or its property manager, or any of their affiliates, which approval may be withheld in the sole discretion of the Hotel.

13.2 Payment Card Industry ("PCI") Requirements. (Reserved)

13.3 **Relationship.**

The relationship between Hotel and the City is solely that of owner and temporary occupant, and will not be deemed a partnership, joint venture, agency or tenancy. In no event will this Agreement be deemed or construed to run with the land or create any tenancy or other permanent possessory rights on the part of the City or its invitees. This Agreement does not create any recordable interest and will not be recorded in any land records.

Article 14 MacBride And Signature

14.1 MacBride Principles -Northern Ireland.

The provisions of San Francisco Administrative Code §12F are incorporated herein by this reference and made part of this Agreement. By signing this Agreement, Hotel confirms that Hotel has read and understood that the City urges companies doing business in Northern Ireland to resolve employment inequities and to abide by the MacBride Principles, and urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

CITY HOTEL CITY AND COUNTY OF SAN FRANCISCO, 1231 MARKET STREET OWNER L.P., a municipal corporation a Delaware limited partnership -DocuSigned by: By: 1231 Market Owner GP LLC, a Delaware Treat Rhoser limited liability company By: Trent Rhorer Its: General Partner **Executive Director** -DocuSigned by: Human Services Agency Benjamin Davison -83C48B401B1A413. Name: Benjamin Davison Recommended by: Its: Authorized Signatory DocuSigned by: andrico Penick Supplier ID: -3441150C0287459... Andrico O. Penick Director of Property Approved as to Form: Dennis J. Herrera City Attorney -DocuSigned by: David Pies By: EFF1B6C5BE4244A David K. Ries Deputy City Attorney

Appendices

- A: Rooms and Scope of Services
- B: Calculation of Charges
- C: Invoice (if applicable)
- D: Food Service

APPENDIX A – STATEMENT OF WORK 459 ROOMS - ISOLATION COMMON AREA SERVICES

Summary

The City and County of San Francisco (the "City") is taking aggressive steps to slow the spread of the COVID-19 virus. At the same time, the City is making preparations for the expected increase in the number of affected people in the City and has identified a need to arrange for the use of at least 4,250 hotel rooms for a minimum of the next four months to further the health and safety of (a) approximately 3,500 people who have been exposed to COVID-19 or are under medical quarantine and (b) approximately 750 COVID-19 front-line responders, all as further described below.

This need arises against the backdrop of sharply dropping hotel occupancy and, in some cases, closure of hotels and furloughed hotel workforces. The City recognizes the importance of the hospitality industry to San Francisco's economy and eventual recovery and would like to structure this public-private partnership as a win-win-win: responsibly addressing the COVID-19 outbreak, providing participating civic-minded hotels with a revenue stream in excess of what the private market can offer during this time, and ensuring work and wages to the City's hotel labor force to the maximum extent possible.

Populations to be Housed

Hotel will house the following populations during the Term:

- 1. **Isolation Rooms**: In order to minimize the spread of the COVID-19 virus, the City plans to provide quarantine rooms to individuals whose current housing situation does not allow them to self-quarantine at home (the "**Isolation Rooms**").
 - a. Not Positive: Those residents who have come in close contact with a COVID-19 positive individual but have not been tested, or who have been tested and are awaiting results (14 day quarantine); and
 - b. **Positive**: Those residents who have been tested positive for COVID-19 but do not have a medical need to be hospitalized.

These two populations will require different health protocols which will be set forth and agreed in detail prior to any occupancy.

Definitions

As used in this Exhibit A, the following terms have the following meanings:

- 1. "Contractor" anyone employed by City to perform under this Agreement.
- 2. "Guest" means a person housed in an Isolation Room.
- 3. "Invitee" means any person other than a Guest permitted by City to enter the Property.
- **4.** "**Property**" means the interior and exterior of the Hotel property.

HOTEL SCOPE OF SERVICE

In no event shall the Hotel Services exceed the limits of any applicable collective bargaining agreement with respect to Hotel employees described herein.

a.	Hotel Contact	Name: John D Trudeau Phone Number: 760.285.1957 Email: jtrudeau@highgate.com Emergency Contact: Andrew Casperson, 972.922.9766
b.	Guest Rooms	Hotel shall provide the following number(s) of Guest rooms Standard Single Occupancy w/full bathroom 445 Standard Single Occupancy w/out full bathroom ADA Accessible Single Occupancy w/full bathroom 14 Smoking permitted Other
c.	Staff Rooms	Hotel shall provide the following number(s) of Staff rooms for City's use: Administrative/Office(s) Storage Space(s) Basement Other
d.	Guest Room Access	Guest Rooms are accessed by: Elevator

		∑ Stairs
		Other
e.		Hotel on-site staff will have the following
	Hotel Staff Guest Room Access	access to Guest rooms
		NO ACCESS
		Access For Cleaning
		Access For Food Service (delivered
		outside in corridor)
		Access For Emergency Maintenance As- Needed
		Other
f.		Hotel to provide:
	Utilities	Air Conditioning – Central
		Air Conditioning – In Room
		Heating
		Ventilation
		Cable Television
		Internet Access
		Refrigerator (20 available total to be located as requested)
		Inter-Hotel Room Telephone Service (by room number, not guest name)
		Inbound calling (by room number, not guest name)
		Outbound calling capability (no calls resulting in charges)

		Other
g.	Common Area Maintenance	Hotel to provide exterior, common area, and public restroom maintenance and cleaning Daily
		As needed, at least 3x Weekly, including corridors and pick-up and disposal of trash bagged and/or in receptacles left in public hallway outside Guest rooms and in common areas
		Other
h.	Guest Room Maintenance	Hotel to provide Guest room maintenance upon request. Before performing work, City will vacate and clean room where repairs are to occur.
i.	Service Desk	Hotel to provide off-site 24/7 Service Desk for public area maintenance and repairs. On site within 1 hour of service call
		Other
j.	Room Blocks	Hotel to provide guestroom keys to be created in group batches and handed to the on-site City representative for check-in and check-out purposes.
		Other
k.		Hotel to provide food service as follows:

In-Room Service	
Other Food Service Meal Plan	
1. Hotel to provide linen service as follows:	
Linen Service Daily Laundry	
In-Room Service	
Other As-needed Linen Service for Guest Rooms	
m. Room Cleaning Hotel to provide room cleaning service as follows:	
Daily	
3x Weekly	
Other	
	_
n. Garbage Removal Hotel to provide as-needed regular trash removal from the Property	
o. Hotel to provide access to the following:	
Supplies Contract Laundry Services	
Housekeeping supplies (carts, vacuums, cleaning supplies)	
Other	
	-
p. Hotel to provide Guests with access to the following amenities:	
Business Center	
Pool	
☐ Spa	

		Fitness Center
		Public Restrooms
		Grab and Go/Vending Machines
		Ice Machines
		Storage Facilities
		Other
q.	City Staff Amenities	Hotel to provide City Staff with access to the following amenities:
		Business Center
		Pool
		Spa
		Fitness Center
		Public Restrooms
		Grab and Go/Vending Machines
		Ice Machines on Guest Room Floors
		Storage Facilities
		Other
r.	Security	Hotel to provide standard Hotel security
s.		Hotel shall provide up to 40 parking
	Parking	spaces for City's use, except that City will
		reasonably accommodate Hotel staff parking as needed.
		Other

t.	Room Condition Documentation	Form Attache the initial occ within 48 hor Space. Guest Ro Kitchen Spa Fitness C Public R Grab and	Center estrooms I Go/Vending Machines
	CITY SCOPE OF	<u>SERVICE</u>	
a.	City Site Manager Note: City may send notice if it intends to change any contact information	y Manager's	Name: Robert Walsh Phone Number: (415) 271-1201 Email: Robert.walsh@sfgov.org Emergency Contact: Same
b.	Clinical Manager Note: City may send notice if it intends to change any contact information	y Manager's	Name: Alice Moughamian Phone Number: TBD Email: TBD Emergency Contact: TBD
c.	Training		City will provide on-site safety training as appropriate for City staff and Hotel staff
d.			City will provide PPE as

	PPE	appropriate for City staff and Hotel staff.
e.	Staff Dining	City will provide staff dining, as appropriate.
f.	On-Site Staff	City will provide on-site staff, as appropriate. A designated lead person or "Manager or Duty" will be identified and on site at all times.
g.	Security	City will provide supplemental on-site security, as appropriate.
h.	Guest List	City will maintain a Guest list. As appropriate, City personnel will be responsible for assigning Guest rooms. City's HSA specialists will solely make all determinations regarding those persons who are eligible to be Guests, including without limitation those persons who do not need hospital or acute health care services or procedures.
i.	Emergency Plan	City will develop an emergency evacuation plan and protocol, which shall be subject to Hotel's reasonable review and approval, and it will implement such plan and protocol with respect to all Guests, Invitees, and Contractors.
j.	Linens/Towels	As necessary, City or its Guests will place all linens, towels and similar products used in the Rooms outside the Guest Rooms in containers supplied by Hotel.
k.	Third-Party Vendors	City may contract with the following third-party vendors

		for the following services: Hotel Laundry (linens and towels) – Hotel will likely contract Guest Laundry (clothing) Guest Room Transition Cleaning Guest Room Daily Garbage Pickup Food Service – Hotel will contract Garbage Disposal Other: City to remove all garbage from guest rooms and
		deposit in a designated area.
1.	Guest Room Use	The City will only use the Guest Rooms as Isolation Rooms unless mutually agreed otherwise by Hotel and the City. There will be no general visitation by outsiders permitted. The City will make all determinations, acting in its sole discretion, regarding who may be Guests and appropriate visitation policies.
m.	Property Cleaning	Before the end of the Booking Period, City shall, at its sole expense, clean any portion of the Property occupied or used by City, as indicated in this SOW (including all Guest Rooms and any and all laundry facilities), to

		be cleaned and sanitized to the highest government recommended standards by a third party industrial cleaning company reasonably acceptable to Hotel.
n.	Linen Cleaning	Before the end of the Booking Period, City shall, at its sole expense, clean all linens used by the City, as deemed appropriate by the City acting in its sole discretion.
0.	Hotel Improvements	Hotel shall permit City to make improvements as needed to the Property. Any improvements made by City to the Property (which may only be made with the prior written consent of the Hotel) shall inure to and remain the property of Hotel.
p.	Permitted Activities; Medical Supplies and Waste	City will use the Rooms only for accommodations, or in a manner, which does not qualify as health care or community care services for which a facility license or regulatory oversight is required under California law, as enforced during the term of the Agreement. Any health services that are provided to members of the Group while they are using any of the Rooms will be in the nature of home health services or personal assistance and care services, including observation and supervision, provided to persons in their own homes or in non-medical residential facilities and City will only permit such services to be provided by duly licensed or duly qualified

persons. City shall be
responsible for ensuring that any
medical supplies are stored and
handled in accordance with all
applicable laws and regulations,
and that any medical waste is
properly disposed of in
accordance with all applicable
laws and regulations.

Note to Appendix A: Hotel to supply customary in-room toiletries and supplies (e.g., soaps and shampoos).

Appendix B Calculation of Charges

1. Maximum Not-to-Exceed Amount of Agreement

- a. Total Not-to-Exceed Compensation \$9,675,372.30
- **b.** Not-to-Exceed Compensation for Room Nights \$5,543,802.00 (\$99 * 459 * 122)
- c. Not-to-Exceed Reimbursable Amount (15% of amount in b.) \$831,570.30
- d. Not-to-Exceed Reimbursable Amount for Linens: \$300,000.00 (\$75,000 per month)
- e. Not-to-Exceed Reimbursable Amount for Food Service (Appendix D) \$3,000,000.00

2. Method of Payment

- A. Hotel shall submit monthly invoices by the fifteenth (15th) business day of each month, in the format attached in Appendix C, based upon the number of Rooms and Services provided in the immediately preceding month (other than the Compensation, which shall be invoiced for the current month). All deliverables associated with the Rooms and Services listed in Appendix A shall be reported on the invoice(s) each month.
- B. Hotel acknowledges that City cannot make any payments to Hotel unless Hotel is qualified as an approved vendor in City's financial and payment system. Therefore, City will not be in default of any monetary obligation under the Agreement and no interest or late charge will apply if Hotel is not an approved vendor with City. All Compensation that has accrued while Hotel is not an approved vendor will be payable within twenty (20) days after City receives Hotel's written notice and the Contract Monitoring Division confirms that Hotel is approved as a City Vendor.

3. Final Invoice

A final closing invoice, clearly marked "FINAL," shall be submitted no later than forty-five (45) calendar days following the closing date of the Agreement, and shall include only those Services rendered during the referenced period of performance.

4. Legal Invoices

No invoices for Services provided by law firms or attorneys, including, without limitation, as subcontractors of Hotel, will be paid unless the provider received advance written approval from the City Attorney.

Appendix C Invoice Template

[To be inserted, if applicable]

Appendix D Food Service by Hotel

The Hotel and City are working in good faith to develop and incorporate a food service program to not exceed the greater of \$65 per room night and/or \$3,000,000 (see Appendix B). The terms and conditions of such program, if and when mutually approved by Hotel and City, shall be attached hereto as Appendix D.



Member, Board of Supervisors District 4 City and County of San Francisco

GORDON MAR

DATE: August 14, 2020

TO: Angela Calvillo

Clerk of the Board of Supervisors

FROM: Supervisor Mar

Chairperson

RE: Government Audit and Oversight Committee

COMMITTEE REPORT

Pursuant to Board Rule 4.20, as Chair of the Government Audit and Oversight Committee, I have deemed the following matters are of an urgent nature and request that each be considered by the full Board on Tuesday, August 25, 2020, as Committee Reports:

File No. 200912 [Emergency Ordinance - Grocery Store, Drug Store, Restaurant, and On-Demand Delivery Service Employee Protections]

Reenactment of emergency ordinance (Ordinance No. 74-20, reenacted by Ordinance No. 110-20) to temporarily require grocery store, drug store, restaurant, and on-demand delivery service employers to provide health and scheduling protections to employees during the public health emergency related to COVID-19.

File No. 200819 [Contract Amendment - Retroactive - 1231 Market Street Owner L.P. - Hotel Rooms and Associated Services - Not to Exceed \$35,608,542]

Resolution retroactively approving a third amendment to an emergency agreement between the Human Services Agency and 1231 Market Street Owner L.P., for the City's continued use of 459 hotel rooms and associated services; increasing the contract amount by \$25,618,542 for a total amount not to exceed \$35,608,542; and extending the booking period for a potential total term of April 8, 2020, through July 1, 2021.

File No. 200816 [Emergency Ordinance - Temporary Right to Reemployment Following Layoff Due to COVID-19 Pandemic]

Reenactment of emergency ordinance (Ordinance No. 104-20) temporarily creating a right to reemployment for certain employees laid off due to the COVID-19 pandemic if their employer seeks to fill the same position previously held by a laid-off worker, or a substantially similar position, as defined.



Member, Board of Supervisors District 4 City and County of San Francisco

GORDON MAR

File No. 200854 [Settlement of Lawsuit - Verizon Wireless and AT&T Mobility - City to Receive \$2,161,773]

Ordinance authorizing settlement of the lawsuit filed on behalf of the State of California, the City and County of San Francisco, and 189 other California governmental entities against Verizon Wireless for \$839,356 and against AT&T Mobility National Accounts LLC for \$1,322,417 for a total settlement of \$2,161,773; the lawsuit was filed on July 5, 2012, in Sacramento County Superior Court, Case No. 34-2012-00127517; entitled State of California et al., ex rel. OnTheGo Wireless , LLC v. Verizon Wireless and AT&T Mobility National Accounts LLC; the lawsuit involves alleged violations of the California False Claims Act.

These matters will be heard in the Government Audit and Oversight Committee during a regular meeting on August 20, 2020, at 10:00 a.m.

President, District 7 BOARD of SUPERVISORS



City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102-4689

Tel. No. 554-6516 Fax No. 554-7674 TDD/TTY No. 544-6546

Norman Yee

PRESIDENTIAL ACTION				
Date:				
To: Angela Calvillo, Clerk of th	e Board of Supervisors			
Madam Clerk, Pursuant to Board Rules, I am hereby:				
Waiving 30-Day Rule (Board Rule No. 3	.23)			
File No.				
Title.	(Primary Sponsor)			
Transferring (Board Rule No 3.3)				
File No.	(Primary Sponsor)			
Title.	(Filliary Sponsor)			
From:	Committee			
То:	Committee			
Assigning Temporary Committee A				
Supervisor:	Replacing Supervisor:			
For:	Meeting			
(Date)	(Committee)			
Start Time: End Tim	ne:			
Temporary Assignment: Par	Norman Yee, President Board of Supervisors			



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102 Phone: 415.252.3100 . Fax: 415.252.3112 ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 200819

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4
(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: https://sfethics.org/compliance/city-officers/contract-approval-city-officers

1. FILING INFORMATION	
TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
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Original	3 ,
AMENDMENT DESCRIPTION – Explain reason for amendment	
	9 ,
	C,
	' O.

2. CITY ELECTIVE OFFICE OR BOARD		
OFFICE OR BOARD NAME OF CITY ELECTIVE OFFICER		
Board of Supervisors	Members	

3. FILER'S CONTACT				
NAME OF FILER'S CONTACT	TELEPHONE NUMBER			
Angela Calvillo	415-554-5184			
FULL DEPARTMENT NAME	EMAIL			
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org			

4. CONTRACTING DEPARTMENT CONTACT		
NAME OF DEPARTMENTAL CONTACT		DEPARTMENT CONTACT TELEPHONE NUMBER
Susie Sn	nith	415-307-3291
FULL DEPART	TMENT NAME	DEPARTMENT CONTACT EMAIL
HSA	Human Services Agency	susie.smith@sfgov.org

5. CONTRACTOR				
NAME OF CONTRACTOR	TELEPHONE NUMBER			
1231 Market Street Owner L.P. d/b/a Hotel Whitcomb	212.308.1000			
STREET ADDRESS (including City, State and Zip Code)	EMAIL			
375 Park Avenue – Floor 10; New York, NY 10152	bdavison@rfr.com			

6. CO	ONTRACT			
	CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/	RFP NUMBER	
	♦			200819
DESC	RIPTION OF AMOUNT OF CONTRACT			
\$3	5,608,542			
NATI	JRE OF THE CONTRACT (Please describe)			
	troactive amendment to an Emergency Services uly 1, 2021 for Rooms and Services.		extend t	
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7 C	DMMENTS			
7. C	DIVINIENTS			
8. CC	ONTRACT APPROVAL			
This	contract was approved by:			
	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM			
	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES			
	Board of Supervisors			
	·			
	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF	THE CITY ELECTIV	'E OFFICER(S) I	DENTIFIED ON THIS FORM SITS

### 9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

contract.					
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТУРЕ		
1	Womble	Paul	Other Principal Officer		
2	Davison	Benjamin	Other Principal Officer		
3	1231 Market St. Holdings	Owner	Shareholder		
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#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТУРЕ
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9. AFFILIATES AND SUBCONTRACTORS			
List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.			
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ
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	Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.		
10. VERIFICATION			
I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.			
I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.			

# SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR DATE SIGNED **CLERK** BOS Clerk of the Board