# <u>Manny Yeku</u>tiel

San Francisco, California

### WORK EXPERIENCE

# MANNY'S, SAN FRANCISCO, CA

Founder, Nov 2016 - Present

- Own and operate a 3,000 sq. ft civic gathering and event space at the corner of 16th and Valencia
- Manny's is a place for people to become better informed and more involved citizens
- In less than a year we've hosted over 400 events with over 25,000 people, 17 Presidential candidates, and leaders across many social justice movements.
- Includes a non-profit restaurant that hires formerly incarcerated and homeless.
- Staff of 18, hired locally, that also operates a political bookshop, café, and bar.

# MARK LENO FOR MAYOR, SAN FRANCISCO, CA

Finance Director, January 2018- June. 2018

- Led the fundraising efforts for State Senator Mark Leno's run for Mayor in 2018.
- Raised over \$2million in \$500 increments combined with public matching funds.
- Hosted over 50 successful fundraising events for Senator Leno's campaign

# ESY STRATEGES, SAN FRANCISCO, CA

Founder, Nov 2015- Nov. 2016

- Founded consulting practice specializing in donor advising, development strategy, and bringing groups of people together though curated events
- Contructs personalized full day trainings for non-profits on how to effectively fundraise

# HILLARY FOR AMERICA, SAN FRANCISCO, CA

Northern California Deputy Finance Director, Mar 2015 - Nov 2015

- Established a foundation for Hillary Clinton's campaign in Silicon Valley and the tech community
- Directly raises over \$5 million for Hillary Clinton's campaign through fundraising and culivation events
- Served as main point of contact on the ground between Hillary Clinton and her staff and the technology and venture capital community in the Bay Area

#### FWD.US, SAN FRANCISCO, CA

Chief of Staff, Mar 2013 – Mar 2015

- Managed relationships with the over 75 technology and business leaders who fund FWD.us, the poltical advocacy group founded by Mark Zuckerberg, Bill Gates, and Reid Hoffman
- Raised over \$25 million for the advocacy of immigration reform

#### **OBAMA FOR AMERICA, Grafton County, NH**

Field Organizer, Aug 2012 – Dec 2012

- Represented President Obama's campaign to large swath of Western New Hampshire, a key swing state
- Orchestrated substantial turnout of voters resulting outperforming the 2008 election results
- Built a complex volunteer organization to knock on 5,200 doors and turn out 17,281 votes

#### EDUCATION Williams College, Williamstown , MA

Bachelors Degree, Jun 2011

President of the Student Body

#### HONORS AND MEMBERSHIPS

- Front page of the San Francisco Chronicle: <u>Politics is 'hot this year' so is Mission District hangout Manny's</u>.
- Member of the Valencia Merchants Association
- Former Board Member of the Alice B. Toklas Democratic Club
- Forbes 30 under 30 in 2015: Law and Policy