File No. 100147	Committee Item No.
	Board Item No

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Subcommittee BUDGET AND FINANCE	Date	4/7/10
Board of Supervisors Meeting	Date	
Cmte Board		
Motion Resolution Ordinance Legislative Digest Budget Analyst Report Legislative Analyst Report Introduction Form (for hearing: Department/Agency Cover Lett MOU Grant Information Form Grant Budget Subcontract Budget	s) er and/or Repo	r t
Contract/Agreement Award Letter Application Public Correspondence		
OTHER (Use back side if additional sp.	plicants	*
Completed by: Gail Johnson Completed by:	Date	4/2/10

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OFFICE OF THE CITY ADMINISTRATOR

Gavin Newsom, Mayor Edwin M. Lee, City Administrator

March 24, 2010

Ms. Angela Calvillo Clerk, Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Rm. 244 San Francisco, CA 94102

Subject:

Annual Fundraising Drive File No. 100147

Dear Ms. Calvillo:

Pursuant to Section 16.93-3 of the Administrative Code, my office has reviewed the applications to participate in the Annual Joint Fundraising Drive. This review is in accordance with the criteria delineated in Administrative Code Section 16.93-2.

Although the Earthshare of California application was received on March 2, 2010, one day past the March 1, 2010 deadline, we are including its application in our certification review. Final approval of its participation in the 2010 Fundraising Drive is within the discretion of the Board. Our review indicates that all six agencies that applied to participate have met the criteria determined by the Board of Supervisors. The agencies are: Bay Area Black United Fund, Inc., Community Health Charities, Earth Share of California (Environmental Federation of California), Global Impact, Local Independent Charities and the United Way of the Bay Area.

Our review is limited to the points delineated in the Administrative Code. We have recommended that representatives of the applicant agencies attend the Budget and Finance Committee meeting to respond to any other concerns you may have. Applicants will be notified of the date and time of the meeting.

If you should have any questions or desire additional information, please contact Jill Lerner (554-6075) of my office.

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Edwin M. Lee City Administrator

Enclosures

cc: Budget & Finance Committee

Honorable John Avalos, Chair

Honorable Ross Mirkarimi

Honorable Sean Elsbernd

Deputy City Attorney Cheryl Adams

Budget Analyst

Gail Johnson, Committee Clerk

Applicant Organizations

SUMMARY OF FINDINGS 2010 Review of Applications To Participate in Annual Joint Fundraising Drive

SUMMARY OF METHODOLOGY AND FINDINGS

Our review consisted of an examination of the materials provided in File No. 100147 and telephone conversations with representatives from applicant organizations. We were advised by Deputy City Attorney Cheryl Adams that telephone inquiries were appropriate to clarify information supplied by the applicants. This is the same method we have used in past years to prepare this report to the Board of Supervisors.

All six organizations that applied for participation in the 2010 Joint Fundraising Drive were in compliance with the criteria established by the Board of Supervisors as delineated in the Administrative Code.

CRITERIA

Following is a list of the criteria established by the Board of Supervisors and information as to how the applicants met each requirement. All agencies must satisfy subsections (a) through (e).

Criterion A: Be a federated agency representing ten (10) or more charitable organizations of which 50 percent shall represent organizations located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin.

According to the City Attorney, "located in the counties" may be defined as having offices, fundraising or otherwise doing business in those counties.

1. Bay Area Black United Fund, Inc.

Bay Area Black United Fund, Inc. represents more than 20 agencies with 50 percent or more of the agencies located in the Bay Area counties.

2. Community Health Charities

Community Health Charities represents more than 40 charitable agencies with 50 percent or more of the agencies located in the Bay Area counties.

3. <u>Earth Share of California (Environmental Federation of California)</u>

Earth Share of California represents more than 75 agencies, with 50 percent or more of the agencies located in the Bay Area counties.

Summary of Findings 2010 Review of Applications Page 2 of 3

4. Global Impact

Global Impact represents more than 45 agencies of which 50 percent or more are located in the Bay Area counties.

5. Local Independent Charities (LIC)

Local Independent Charities represents over 30 agencies of which 50 percent or more are located in the Bay Area counties.

6. <u>United Way of the Bay Area</u>

United Way of the Bay Area represents over 100 agencies, of which 50 percent or more are located in the Bay Area counties.

<u>Criterion B:</u> The federated agency must certify to the Board of Supervisors that the Federal Internal Revenue Service has determined that contributions to all of the represented charitable organizations are tax deductible.

Each of the applicant organizations included a determination letter from the Internal Revenue Service indicating proof of tax-deductible status.

Criterion C: The federated agency must have been in existence with 10 or more qualified charities for at least one year prior to the date of application and provide satisfactory evidence to that effect at the time of filing an application with the Board.

This criterion was met by all agencies.

<u>Criterion D</u>: The federated agency must submit its most recent certified audit at the time of filing an application with the Board.

The applicant agencies provided these documents, as detailed below:

1. Bay Area Black United Fund, Inc. submitted Audited Financial Statements for the years ended December 31, 2008 and 2007, with an Independent Auditors' Report by Grant & Smith, LLP, dated July 17, 2009.

Summary of Findings 2010 Review of Applications Page 3 of 3

- 2. Community Health Charities of California submitted Financial Statements dated June 30, 2009, with an Independent Auditors' Report by David L. Wright, CPA, dated September 2, 2009.
- 3. Earth Share of California (Environmental Federation of California, Inc.) submitted Financial Statements for the years ended June 30, 2009 and 2008, with an Independent Auditors' Report by Bregante & Company, LLP, dated December 9, 2009.
- 4. Global Impact submitted Financial Statements and Supplementary Information for the years ended June 30, 2009 and 2008, with an Independent Auditors' Report by BDO Seidman, LLP, dated October 27, 2009.
- 5. Local Independent Charities submitted Financial Statements for the years ended April 30, 2009 and 2008, with an Independent Auditor's Report by Maze & Associates Accountancy Corporation, dated August 17, 2009.
- 6. United Way of the Bay Area submitted Financial Statements for years ended June 30, 2009 and 2008, with an Independent Auditor's Report by Moss Adams LLP, dated November 18, 2009.

Criterion E: Agencies that wish to participate in the Annual Drive are required to submit applications to the Board of Supervisors that include all information that may be relevant to the criteria listed in the Section.

As stated earlier in this report, the City Attorney advised that the applications might be considered complete, although clarification may have been necessary to conduct this review.

All applicants provided documentation in their letters of application to the Board of Supervisors or confirmed by telephone that they are in compliance with the requirements of Section 16.93-2. This constitutes "certification."

Therefore, all applicants were in compliance with Criterion E.

Subject:

2010 Annual Fundraising Drive File 100147

Budget and Finance Committee

Annual Joint Fundraising Drive Contact List

Gail Johnson, Clerk Budget and Finance Committee Telephone: (415) 554-4445

Applicant Organizations

Bay Area Black United Fund, Inc. (BABUF) 1212 Broadway, Ste.810 Oakland, CA 94612

Community Health Charities 2363 Boulevard Circle, Ste. 105 Walnut Creek, CA 94595

Earth Share of California 49 Powell Street, Ste. 510 San Francisco, CA 94102

Global Impact 66 Canal Center Plaza, Ste. 310 Alexandria, VA 22314

Local Independent Charities 1100 Larkspur Landing Circle, Ste. 340 Larkspur, CA 94939

United Way of the Bay Area 221 Main Street, Ste. 300 San Francisco, CA 94105

Contact Person

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Michelle Clancy Campaign & Membership Services (415) 925-2600 (415) 925-2650 (F)

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